Treasury Report Closing: March 2020

George Zimmerman & Clint Chaplin 3/19/2020

Update on Future 2020 meeting risks

- Montreal: Have emailed Montreal hotel to assert Force Majeure
 - Currently considering smaller meeting
- Bangkok: No immediate action required
 - April 15, August 10 hotel room block commitment review dates
 - Cancellation costs (USD at 3/13/20 exchange), with cancellation by:

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1 (11?) May $89,326 (2,844,359 THB)

11 May - 12 July $178,652 (5,688,700 THB)

13 July - 13 Sep $267,911 (8,533,050 THB)

14 Sep - 8 Nov Calculated based on committed rooms ($357,214 (11,377,400 THB) at full commit)

+ $25,000 Face-to-Face

+ $4,000-$9,500 Linespeed

Total (last minute) from 391,714 to $302,411 (if commit is reduced)
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Thank you

Backup – future meeting detail

2020 T2 Session Results Forecast Montreal

Forecast as of 2020-01-28

| NA Session Result | |
|--------------------------|---------------|
| Session Income | \$464,000.00 |
| Session Expense | -\$424,239.52 |
| Session Surplus/Loss | \$39,760.48 |
| Sponsorships | \$34,198.74 |
| Net Session Surplus/Loss | \$73,959.22 |

Cancellation costs

(USD at 3/13/20 exchange):

If by:

6 Apr \$358,458 (CAD\$495,656)

7 Apr –6 Jul \$421,716 (CAD\$583,125)

+ \$25,000 Face-to-Face

+ \$4,000 to \$9,500 Linespeed

Total (last minute) to \$456,216 USD

Have sent email to Hotel, asserting 'force majeure' to at least get relief on meeting attendance

2020 T3 Session Results Forecast Bangkok

Forecast as of 2018-07-14

| NNA Session Result | |
|--------------------------|---------------|
| Session Income | \$426,978.26 |
| Session Expense | -\$423,783.42 |
| Session Surplus/Loss | \$3,194.84 |
| Sponsorships | \$0.00 |
| Net Session Surplus/Loss | \$3,194.84 |

Cancellation costs (USD at 3/13/20 exchange):

Hotel Cancellation by:

1 (11?) May \$89,326 (2,844,359 THB) 11 May - 12 July \$178,652 (5,688,700 THB) 13 July - 13 Sep \$267,911 (8,533,050 THB)

14 Sep – 8 Nov Calculated based on committed rooms

(to \$357,214 (11,377,400 THB) at full

commit)

- + \$25,000 Face-to-Face
- + \$4,000-\$9,500 Linespeed

Total (last minute) from 391,714 to \$302,411 (if commit is reduced)

Key dates:

Review room block: April 15, August 20, 2020 Cancellation penalty changes: May, July, Sept

Potential 2021 T1 Session Cancellation costs

Date of Decision to Terminate Amount of Liquidated Damages Due

• January 1, 2021 through the first day of the event

\$358,200.00

• January 1, 2020 through December 31, 2020 (75%)

\$268,650.00

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