

# Myers Briggs Type Indicator (MBTI) Leadership Development Training

**Trainer: Gae Walters,**  
President - Millennium Consulting  
CDM - Board of Directors

The Center for Application of Psychological Type - Chairman of the Board of Directors



Did you know that Technical Ability ranks LAST in importance of leadership effectiveness?

This 7-hour seminar, geared towards engineers, focuses on the Myers Briggs Type Indicator (MBTI), which identifies personality types, and illustrates how to be a better communicator and leader based on your personality type and those of others. This seminar will provide 7 PDH's, which are recognized by the Florida Board of Professional Engineers as Area of Practice PDH's.

Constructive Relationship Building, defined as caring, showing interest, fairness, and demonstrating understanding, is the key reason for leader effectiveness. Success and failure are primarily tied to relationships among team members, communications between leaders and team members. In contrast, Technical Ability ranks last in importance of leader effectiveness, based on the research by Roger R. Pearman, Ed.D.

Participants will take the MBTI test (**retail value \$150**) online prior to the seminar for more productive use of class time. Building on information obtained from the MBTI, the seminar will teach you the differences and similarities in personality types, and in doing so, you will learn how to interact and work more effectively. Emphasis is placed on successful decision-making, creating a productive work environment, determining work styles, increasing productivity, and enhancing overall team effectiveness.

**Gae Walters** is an internationally recognized consultant, researcher, and executive coach with expertise in personality assessment and organizational psychology. Her unique, research-based approach to training and coaching enables organizations to improve overall management effectiveness and successfully manage change. She also sits on CDM's Board of Directors.

Today, in addition to her consulting and coaching practice, Ms. Walters serves as the Chairman of the Board of Directors for The Center for Application of Psychological Type, which is the Myers Briggs research and publishing center.

**DATE: Friday, March 24<sup>th</sup>, 2006**

REGISTRATION & BREAKFAST: 7:30 – 8:30 am  
SEMINAR: 8:30 – 4:30 p.m.

PRICE:  
\$150 for SWE members/SWE Conference attendees  
\$175 for non-members

LOCATION: Radisson Hotel near UCF

Register and Pay by Credit Card online at  
[www.swe.org/centralflorida/2006\\_seminar.html](http://www.swe.org/centralflorida/2006_seminar.html)  
or  
Register and Pay by Check – See attached registration form.

**RSVP to Linda Brown at**  
**[BrownLM@CDM.com](mailto:BrownLM@CDM.com) or**  
**407-660-6406 by**  
**Friday, March 10<sup>th</sup>, 2006**

Sponsored by:



**CDM**

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# Myers Briggs Type Indicator (MBTI) Leadership Development Training

Trainer: Gae Walters

## Registration Form

(Complete if paying by check. If paying by credit card,  
register at [www.swe.org/centralflorida/2006\\_seminar.html](http://www.swe.org/centralflorida/2006_seminar.html).)

DATE: Friday, March 24, 2005

REGISTRATION and BREAKFAST: 7:30– 8:30 am  
SEMINAR: 8:30 – 4:30 p.m. (lunch is also included)  
PRICE: \$150 members\*/\$175 non-members  
LOCATION: Radisson Hotel near UCF

RSVP to Linda at [BrownLM@CDM.com](mailto:BrownLM@CDM.com) or 407-660-6406 by Friday, March 10<sup>th</sup>, 2006

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Work Phone: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

FL PE# (for PDH's – or alternate state and #): \_\_\_\_\_

SWE/Conference/Prof Society Membership Number\*: \_\_\_\_\_

Payment by:      **Check**                      **Credit Card (Visa, MC, or Discover)**  
(Double Click on the Line to fill out name, company, address, etc..)

**For Payment by Checks:** Make Checks payable to **SWE** and  
mail to:

Linda Brown  
c/o CDM  
2301 Maitland Center Parkway Ste 300  
Maitland, FL 32751

**For Payment by Credit Card (Visa, MasterCard, or Discover):**  
[www.swe.org/centralflorida/2006\\_seminar.html](http://www.swe.org/centralflorida/2006_seminar.html)

\*Eligibility for Member Price includes:

- SWE members
- Region D Conference Attendees. More info 
- Members of Associated Professional Societies (include society name and membership number)

Note: With either registration process, an email will follow on Monday, March 13<sup>th</sup> with your personal MBTI online test registration information. Please allow yourself enough time to take the test prior to the seminar, as this information will be used to develop the class layout and schedule.

### **SWE Region D Conference Info:**

March 24-26, 2006, at UCF.  
The conference focuses on the  
"The Faces of Global  
Engineering," and begins with a  
Welcome Reception at Disney  
(transportation provided)! All  
seminar attendees can register  
for the conference at the early  
registration price of only \$90!  
(Registration must be mailed!)  
Visit  
[www.clubs.cecs.ucf.edu/2006](http://www.clubs.cecs.ucf.edu/2006)  
for more information!