OC and LA Area Consultants' Network Members and Friends,

The early registration period for our SBIR Workshop has been extended until May 15, 03. This is the high quality Workshop our local IEEE members have been asking for. We believe this instructor is the best available in the US, in terms of "How to Put You on the Winning Track".

Our nicest announcement is given in the attachment. The bare-bones details are given below. If the either of them is

unreadable, or the hyperlinks don't work on your browser, see the extended announcement and registration procedure at

www.occn.org, or http://occn.org/sbirsa.htm . Many of the links lead to useful SBIR information.

Ron Oglevie
Program Organizer for OCCN

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HOW TO WIN SBIR FINANCINGSM

A Potential Gateway to Early Capitalization and Growth of Your Small Business

Learn what the Federal Government doesn't tell you about how to win funding for Small Business Innovation Research (SBIR)

Strategies, techniques & secrets revealed to WIN Contracts & Grants

ADVANCED WORKSHOP

Register before May 15 for special rate!!!

WHEN: Saturday, June 3, 2006

TIME: 8:00 AM to 6:00 PM

PLACE: Coastline Community College, Garden Grove campus (Maps and Directions)

12901 Euclid Boulevard

Garden Grove, CA 92840

COST: $150 ($100 for OC and LA IEEE members before May 15) - Attendance limited to first 32 registrants. First come first served. Reservations required.

REGISTER: Sign up at Registration, or follow the links at www.occn.org .

CONTACT: Ron Oglevie - ronoglevie@aol.com, 714-526-6642, or,

Dr. Wes Masenten - masenten@pacbell.net, 949-854-5361.

INSTRUCTOR: **First time in Orange County!** - **John Davis** is the General Manager of The SBIR Resource Center® , a division of JADE Research Corporation, in Severna MD. The SBIR RC is a leading commercial provider of business development resources and software tools for the SBIR community. He has personally developed/supported proposals and grant requests to each of the 11 SBIR/STIR agencies every year since '94 and leads professional SBIR training workshops at least 10 times every year. He has over 30 years of progressive experience as an executive, program manager, research engineer and proposal writer in leading technical organizations.

FOR MORE INFO: See "Extended Announcement", "What You Will Learn ", "Agenda", "Introduction to SBIR/STTR" ,

and, "Top Ten Reasons to Pursue SBIR/STTR

SPONSORS: Orange County Institute of Electrical & Electronic Engineers (IEEE), Coastline Community College, OC Consultants' Network, LA Area Consultants' Network, COMSIG, and OC Computer Society