

Agenda

- Micron – Company update
- Wearables Market
 - Various Applications
 - Micron’s view of the market
- General Architecture
 - Memory Recommendations
- Future of wearables – Market and Architecture

Micron at a Glance

Founded: October 1978, Boise, Idaho

FY2014 Net Sales: \$16.4 billion

NASDAQ Symbol: MU

Employees: ~30,000 worldwide

Products: We offer one of the world's broadest memory portfolios, including: DRAM components and modules, SSDs, NAND, and NOR, as well as other innovative memory technologies, packaging solutions and semiconductor systems

Markets We Serve: Micron's products are designed to meet the diverse needs of computing, networking, server, consumer, mobile, automotive, and industrial applications

Patents: ~26,000



Global Manufacturing Scale



1
Boise, Idaho USA
FAB1C DRAM & NAND R&D
FAB1A/X R&D



2
Manassas, Virginia USA
FAB6 DRAM, NAND



3
Lehi, Utah USA (IMFT)
FAB2 NAND



4
Nampa, Idaho USA
FAB9D Imaging



5
Puerto Rico, USA
MPR Module



6
Agrate, Italy
FAB14 NOR & PCM R&D



7
Muar, Malaysia
MMY Package & Test



8
Singapore
FAB7 DRAM
FAB10 NAND
FAB13 NOR
MSB Packaging & Test



9
Taiwan (Inotera)
FAB 11 DRAM



10
Taiwan (Rexchip)
DRAM



11
Xian, China
MXA Test & Module



12
Hiroshima, Japan
DRAM

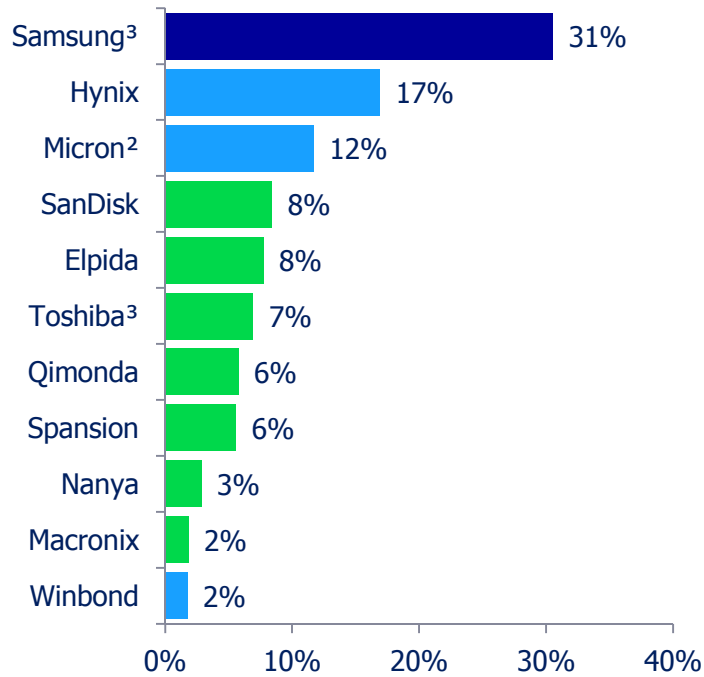


13
Akita, Japan
Backend



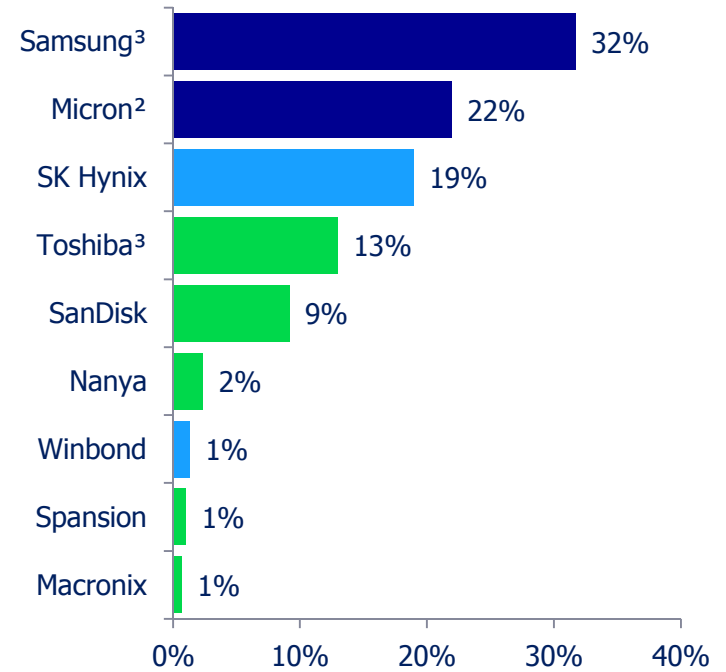
Memory Industry: FY 2008 vs. Today

FY2008 Memory Revenue (% of Group Total)¹

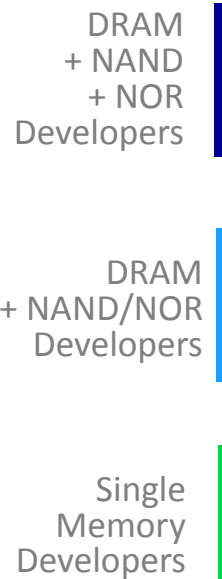


Top Five Market Share: 75%

LTM Memory Revenue (% of Group Total)¹



Top Five Market Share: 95%



Source: Micron

Micron data is from FY 2008; Competitor data is from CQ4-07 – CQ3-08.

1. Group total defined as only those companies listed on this page, although others may also exist.

Micron data is fiscal, competitor data is calendar. Percentages vary due to rounding.

2. Micron Includes NAND sold to Intel from IM Flash.

3. Samsung and Toshiba include total memory revenue as reported.

Source: Micron

Micron data is FQ2-13 – FQ1-14; Competitor data from CQ1-13 – CQ4-13 except for Toshiba, Macronix, and Spansion (CQ4-13 not yet available).

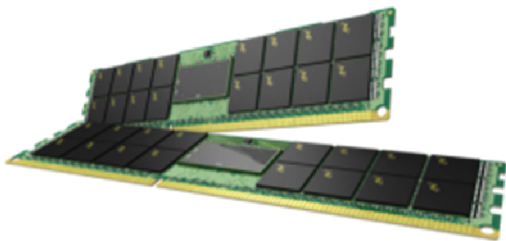
1. Group total defined as only those companies listed on this page, although others may also exist.

2. Micron Includes NAND sold to Intel from IM Flash; Elpida revenue prior to merger also included (Dec. 2012 - Jul. 2013).

3. Samsung and Toshiba include total memory revenue as reported.

Comprehensive Memory Portfolio for Consumer Solutions

Leading manufacturer of DRAM/NAND/NOR
Complete Memory Portfolio



Serial NOR

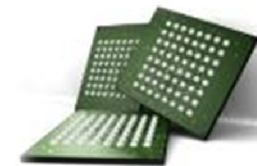
e.MMC

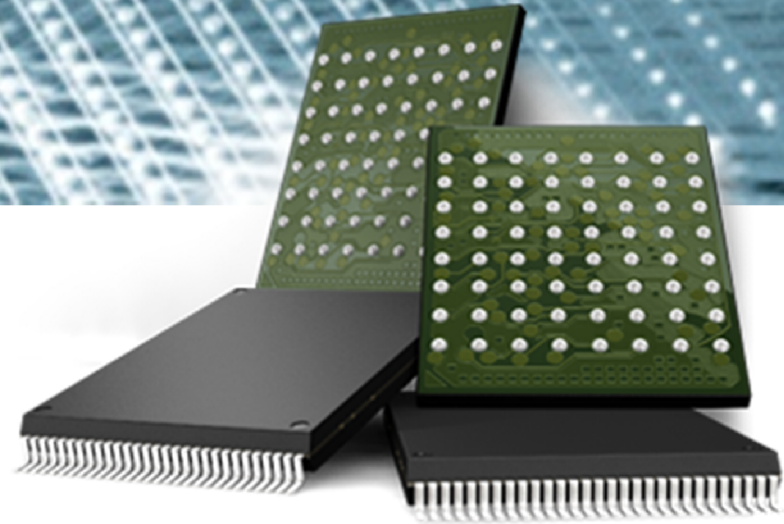
SLC NAND

DDR2/3/4

MLC NAND

LPDDR (2,3,4)





Wearables Market

Wearables – Applications Across Many Markets

Military and Public Safety



Healthcare



Industrial



Identity - Security



Payment



Health & Fitness



Smart Watches



Gaming

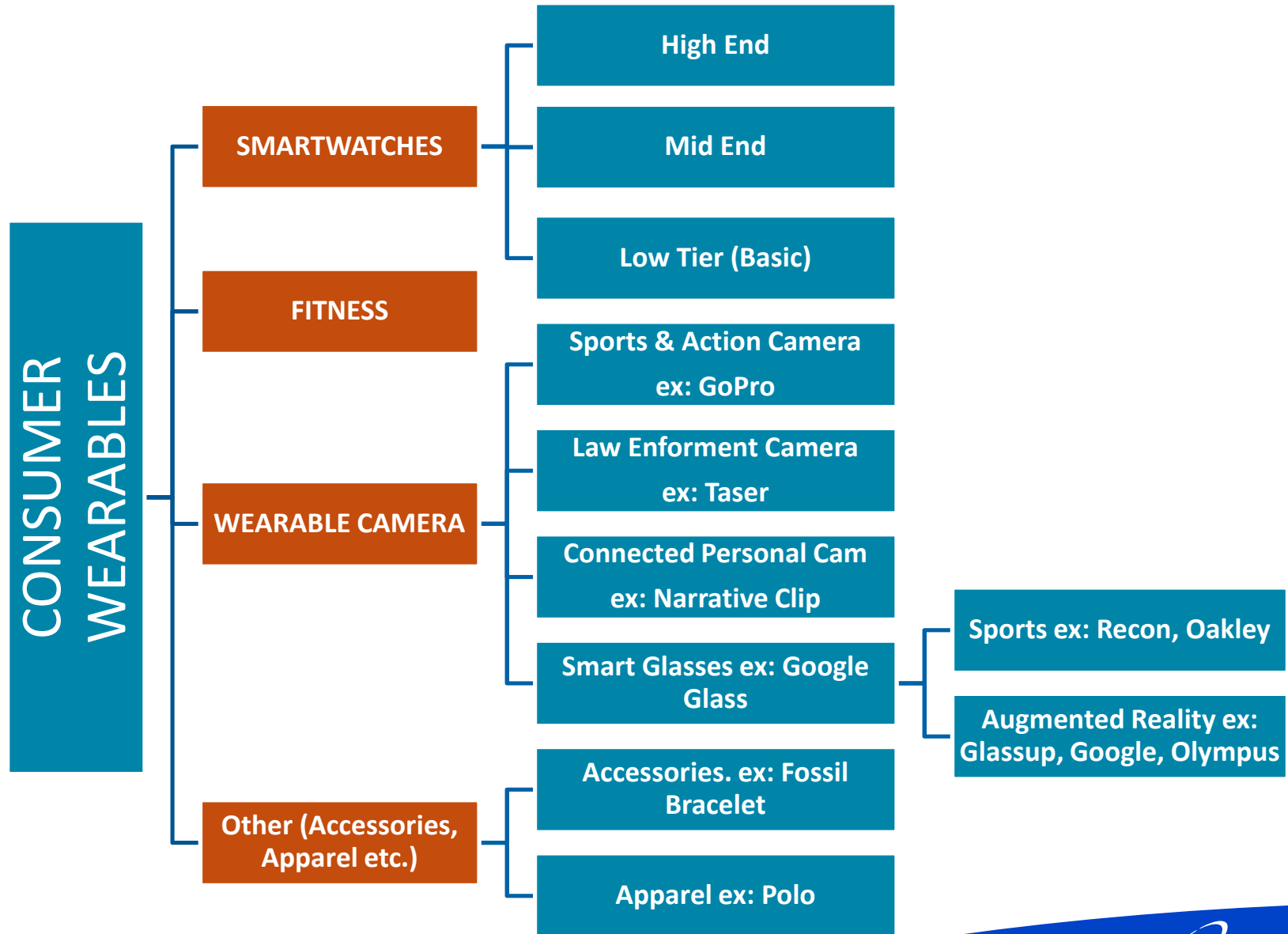


IDC Forecasts the Wearables Market will Grow to be a \$48 Billion dollar market by 2019

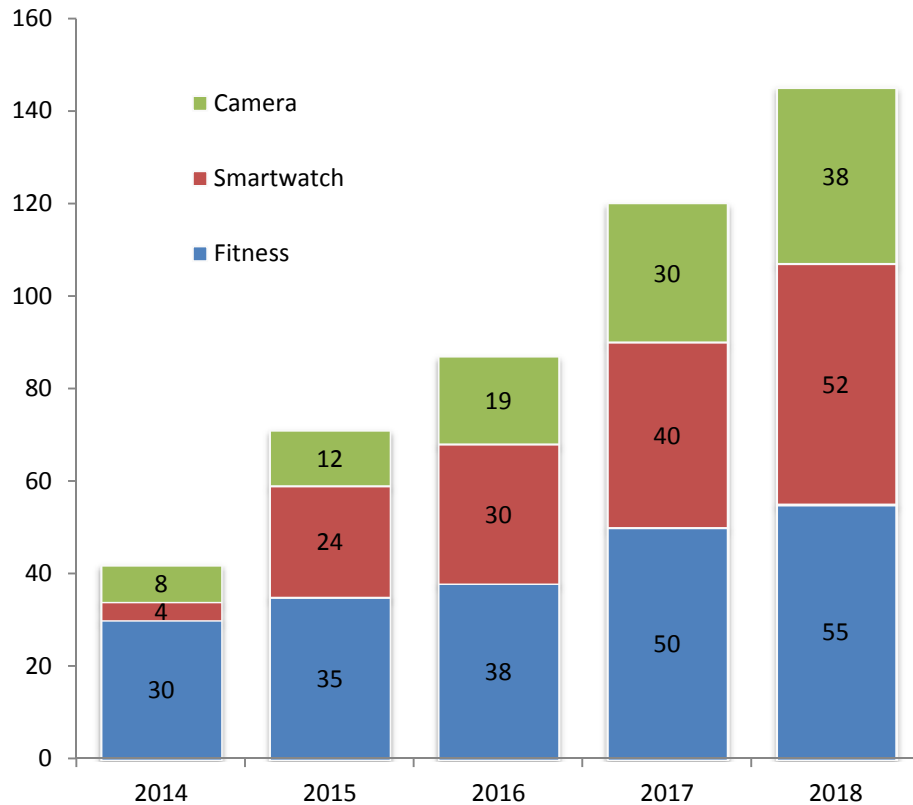


*Other names and brands may be claimed as the property of others

Wearables: A Diverse Market




































Consumer Wearable Market Forecast



- Wearable Application CAGR = 67%
- Fit-band market acceptance high, Smart-watch and wearable camera ramping.

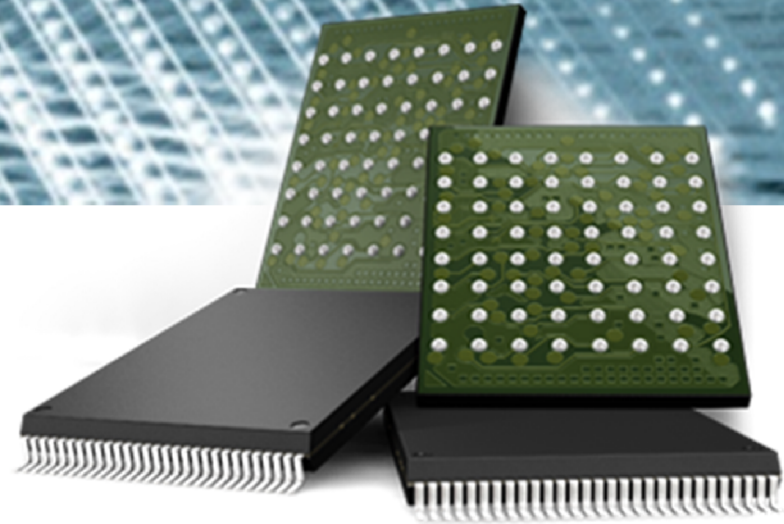
Source: Citi, Deloitte, Business Insider, iSuppli

Early Market Leaders in Wearable

	Company	Category	Near Term Growth	Growth Trends ¹
Smart watches	  	High End (>\$300)		<ul style="list-style-type: none"> • Apple watch • Initial high growth in smart-watch
	   	Mid (\$150-\$300)		<ul style="list-style-type: none"> • Many fast followers • Less integrated high quality solutions
	  	Low End (<\$150)		<ul style="list-style-type: none"> • Huge potential in the long run • Likely to be supplanted by high-end fitness devices
Wearable Cameras	   	Action Camera		<ul style="list-style-type: none"> • 4K video in small form factor • Bridging gap between high end DSLR and smartphone camera
	   	Smart Glasses		<ul style="list-style-type: none"> • Augmented reality and gaming are biggest drivers • High cost a barrier today
Fitness Devices	  	Fitness Bands		<ul style="list-style-type: none"> • Likely to continue growing • Some of these might evolve in smart watch companies
Others	    	Accessories + Apparel		<ul style="list-style-type: none"> • Very early market • Most growth expected in high end accessories and apparel but low memory content

*Other names and brands may be claimed as the property of others

Source: EBU Marketing Assessment



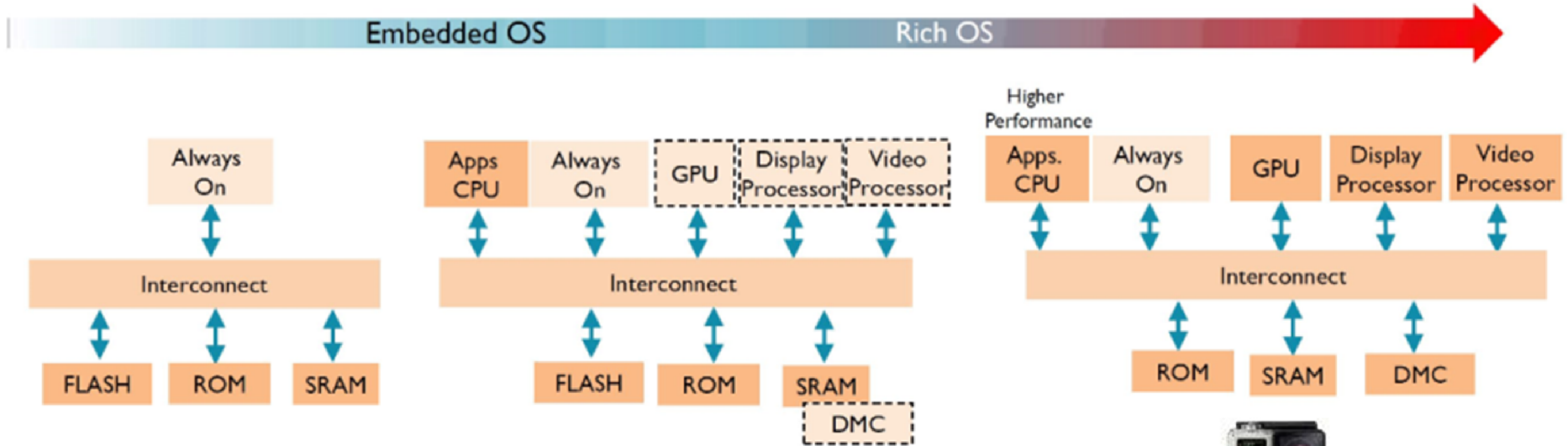
General Architecture

Wearable Systems Architecture

Basic Architecture

Mid Architecture

High-end Architecture



Memory integrated in MCU, trends include adding external NOR for logging



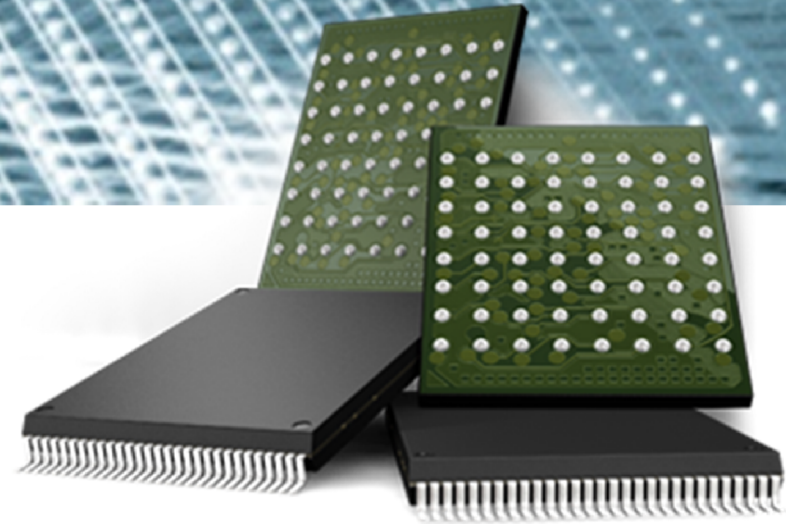
Generally memory in MCU with external NOR. Trends show Increasing external NOR densities



Generally external MCP, eMCP, ePOP (4GB Flash+ 4Gb LPDDR2)



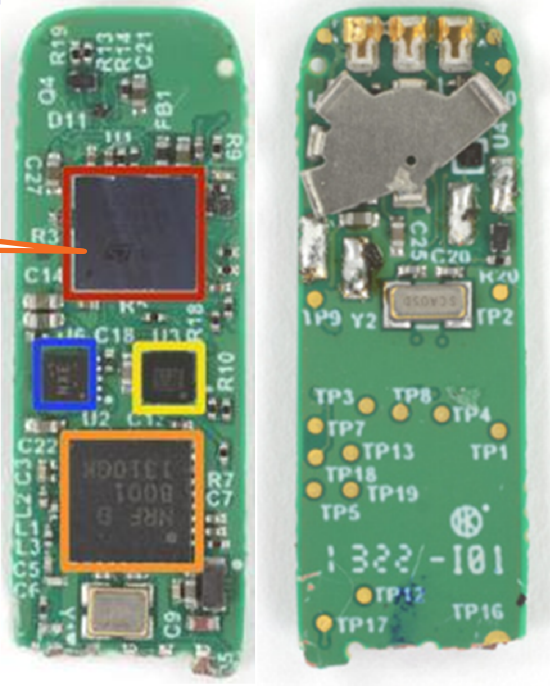
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Memory Options for Fitness Tracker

Fitbit Flex Fitness Tracker

32KB Flash, 16KB SRAM



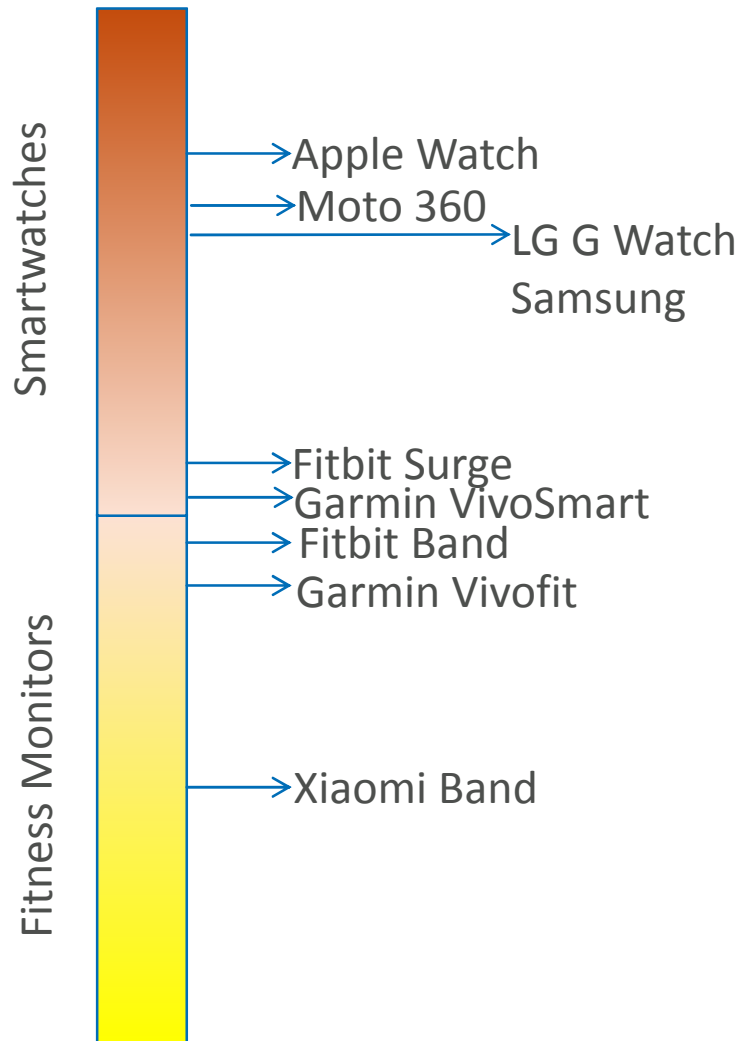
- The motherboard flexes to show us what it's repping:
- STMicroelectronics 32L151C6 Ultra Low Power ARM Cortex M3 Microcontroller
- Nordic Semiconductor nRF8001 Bluetooth Low Energy Connectivity IC
- Our best guess is that this is the accelerometer IC
- Charger IC: TI BQ24040

*Other names and brands may be claimed as the property of others

* Source: iFixit



Product Differentiation Driving Memory Needs



- Upward movement from smart bands to watches

- Memory shift from Internal MCU memory to Small Density External memory

- Ex: SPI NOR, SPI NAND, PSRAM MCP

- Smartwatches getting sleek and smarter

- Memory shift towards more compact solution(package) and low power consumption

- Ex: eMCP, ePoP

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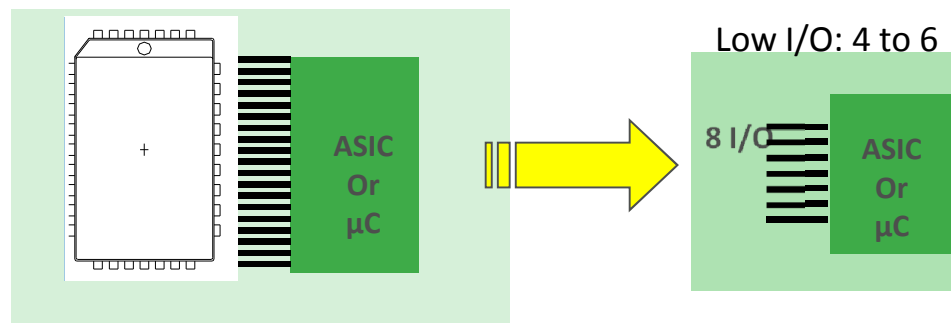
Recommended Packages for Fitness Trackers

Package	RAM	FLASH
CSP	-	SPI NOR
DFN	-	SPI NAND

Technology Overview: Serial Peripheral Interface (SPI)

- Serial Interface – Just Simple and Small
 - Lower controller cost through low pin-count
 - 4 signals for SPI
 - 6 signals for Quad-I/O
 - Reduce board space and layers via small packages
 - 8-pin SOIC or 8-pad DFNs
 - Space-saving WLCSP available too
 - Simplify software development through standard commands and features
- Performance
 - Improved data throughput by 4x with no package change with multi I/O: Quad interface
 - Increasing clock frequency to over 100MHz is getting read speed close to parallel transfer rates

From Parallel NVM to Serial NVM



SPI NAND: Simple and Small for Mid-Density Needs

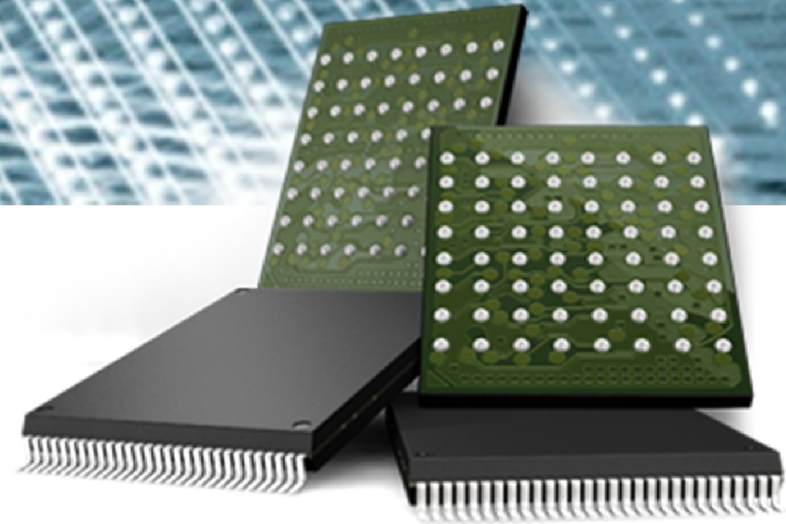
- Applications adopting SPI NAND:
 - Wearables (1-2Gb)
 - DTV (1-4 Gb)
 - STB (2Gb)
 - Routers/Gateways (2-4 Gb)
- Drivers for adoption:
 - Competitive pricing
 - Low pin count for simpler design
 - Small size for small form factor design
 - 5 year data retention
 - Micron SPI NAND compatible with SPI NOR boot up



SPI NOR: Simple and Small for Low-Density Needs

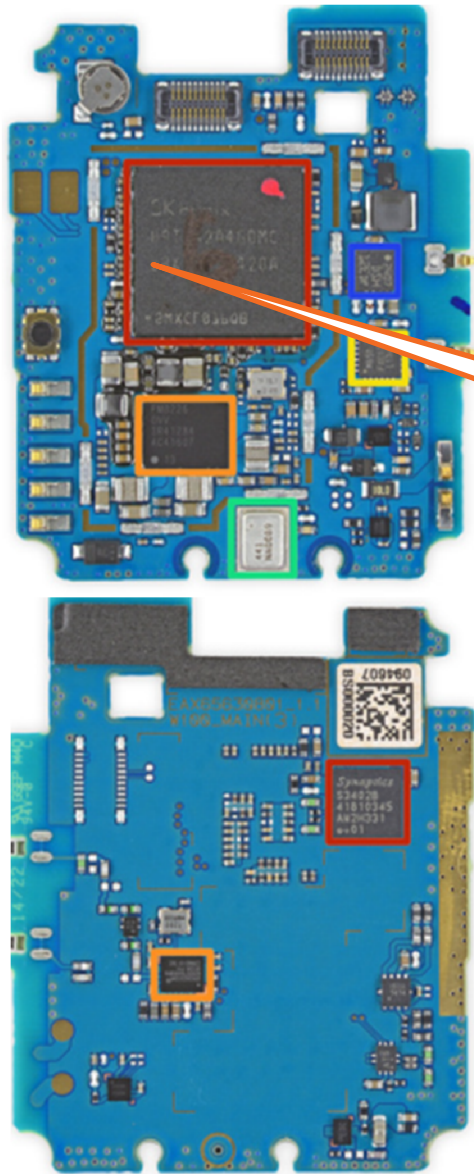
- Applications adopting SPI NOR:
 - Home gateway/automation (4M..16Mb)
 - Wearable (8Mb ... 128Mb)
 - DTV (32M.. 512Mb)
 - Set-Top Box (32M..2Gb)
- Drivers for adoption:
 - Smallest industry package with DFN down to 4x3 mm and WLCSP
 - Simple software management
 - 125 degree with AEQ100 certification
 - Instant read performance up to 80MB /sec
 - 10 year data retention
 - Advanced Security with RPMC





Memory Options for Smart Watch

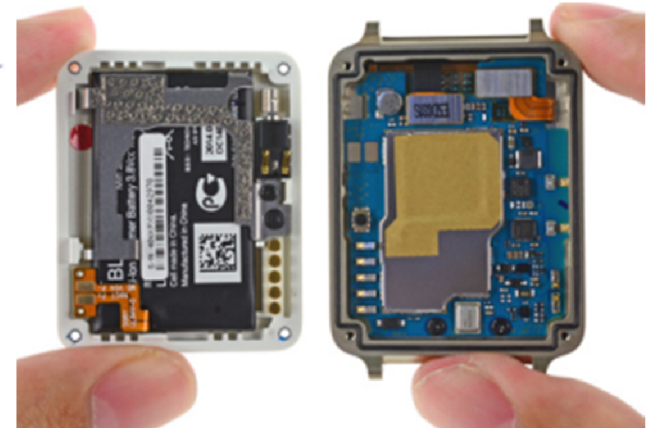
LG G Watch Tear Down



- Chips up front:
 - SK Hynix H9TU32A4GDMC 512 MB DRAM—the Qualcomm APQ8026 System on Chip is layered beneath
 - Qualcomm PM8226 power management IC
 - InvenSense MPU-6515 6-axis accelerometer + gyroscope
 - InvenSense INMP441 Microphone
 - 2407 DSH 12EDF

ePOP (4GB e.MMC + 4Gb LPDDR2)

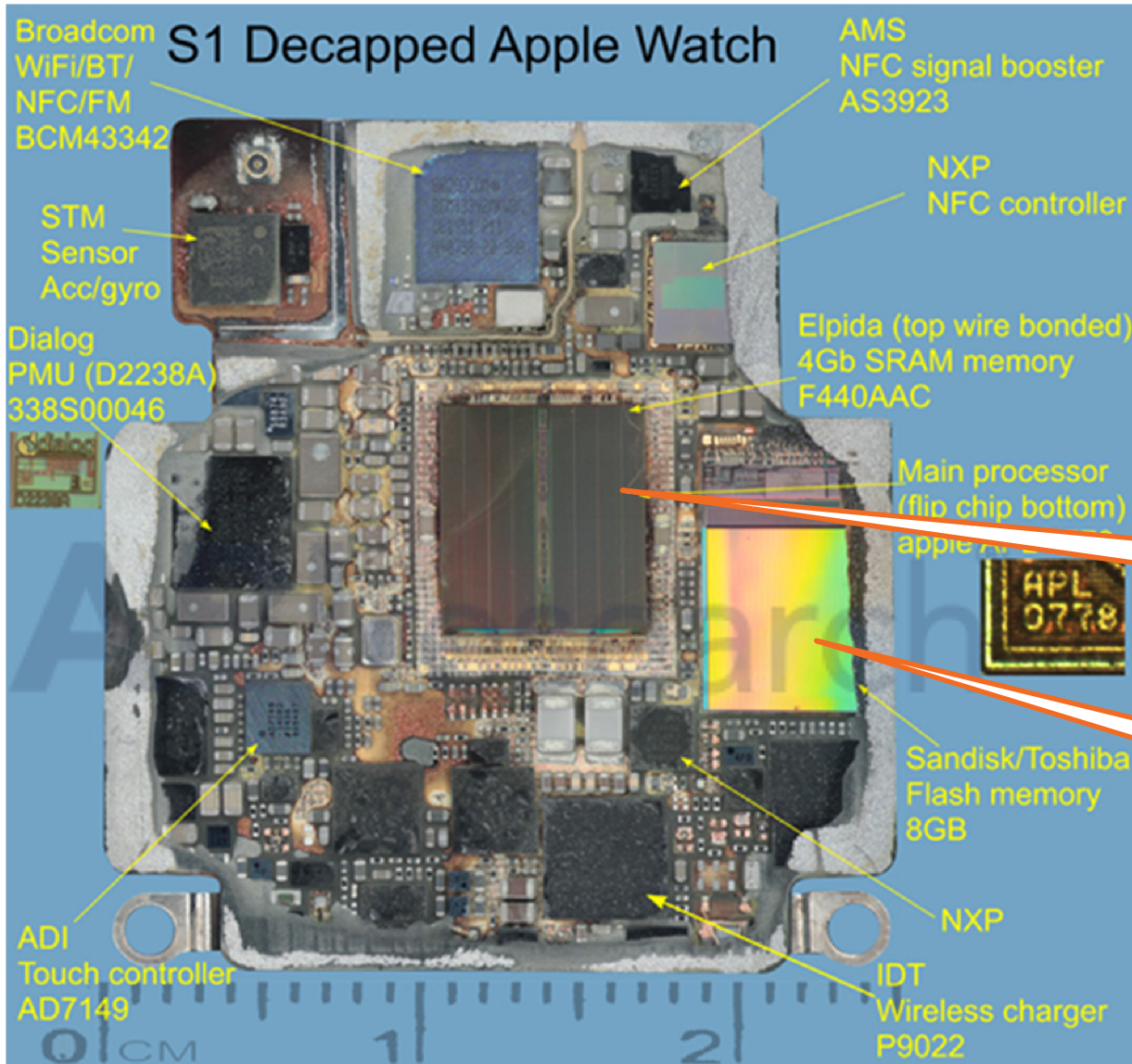
- Not much back here:
 - Synaptics S3402B ClearPad 3400 series touchscreen controller
 - Broadcom BCM20715 Bluetooth 4.0 controller



*Other names and brands may be claimed as the property of others
 * Source: iFixit



Apple Watch



4Gb LPDDR3
KGD

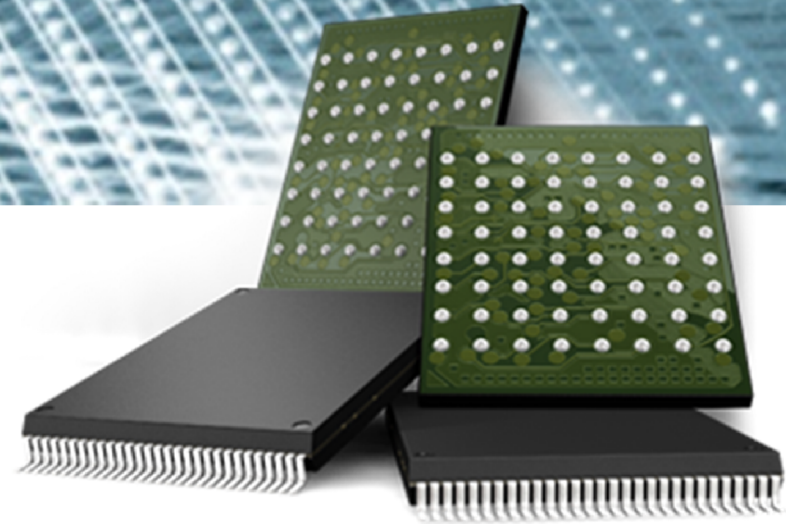
8GB e.MMC

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* Source: ABI Reserach

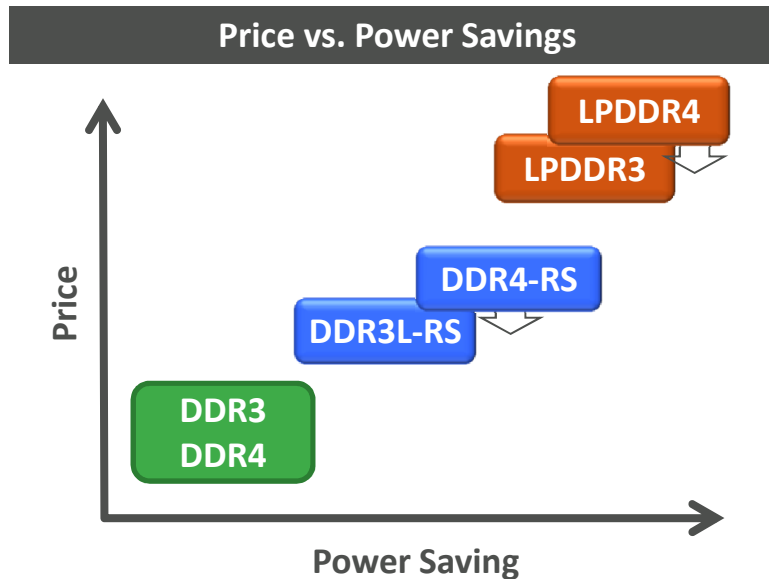
Recommended Packages for Smart Watches

Package	RAM	FLASH
Discrete	LPDDR 2	NAND
	LPDDR 3	e.MMC (NAND + uC)
	LPDDR 4	
MCP (Multi-Chip Package)	PSRAM + NOR	
	ePOP(e.MMC + LPDDR + POP Packaging)	
Die Only	Any of the discrete solutions above	



Discrete Solutions

DRAM Solutions Value Proposition



Performance



Portability



Battery Life

DDR3

- Mainstream product optimized for cost and performance
- Target the 'value' Client and Ultrathin, embedded segments

DDR4

- Active power savings with drop from 1.35V to 1.2V
- Samples at enablers now
- Customer samples available **Now**

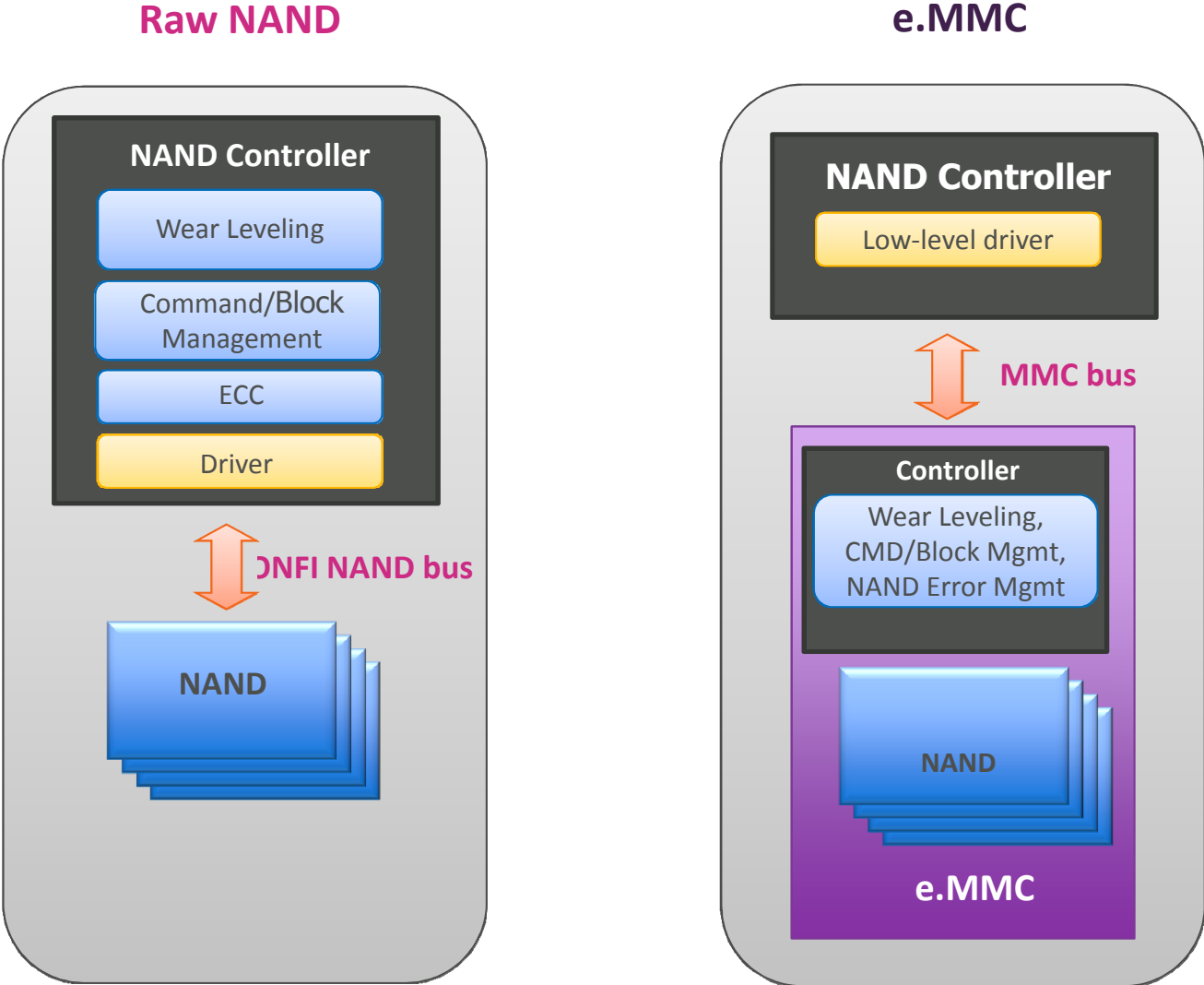
RS – DDR3L / DDR4

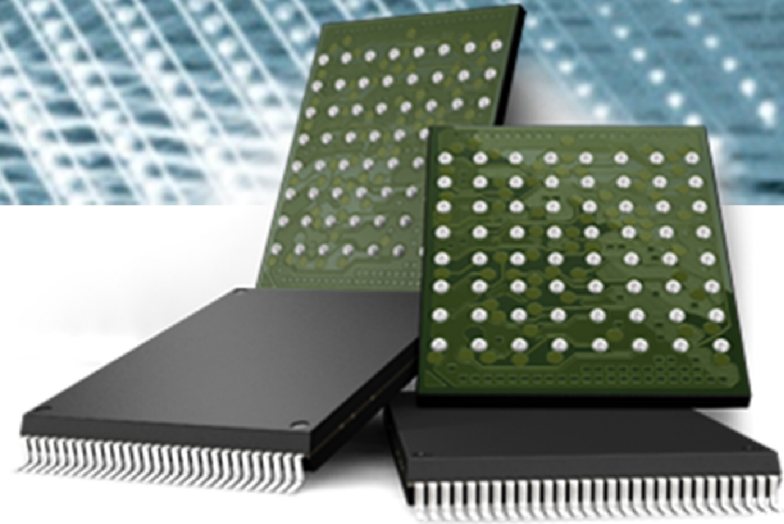
- **Extended battery** life while keeping cost competitive (IDD6 reduction)
- Backward compatible to DDR3/4 standard
- Target Ultrabooks™, Ultrathins, and Tablets
- DDR3L-RS in **mass production today** with a 10% premium over standard

LPDDR3 / LPDDR4

- Optimized for battery life and portability - **low power** is primary feature
- Increased cost due to chip size and product variety
- Target premium Ultrabooks™, Ultrathin laptops and tablets, smartphones

How the System Changes with e.MMC

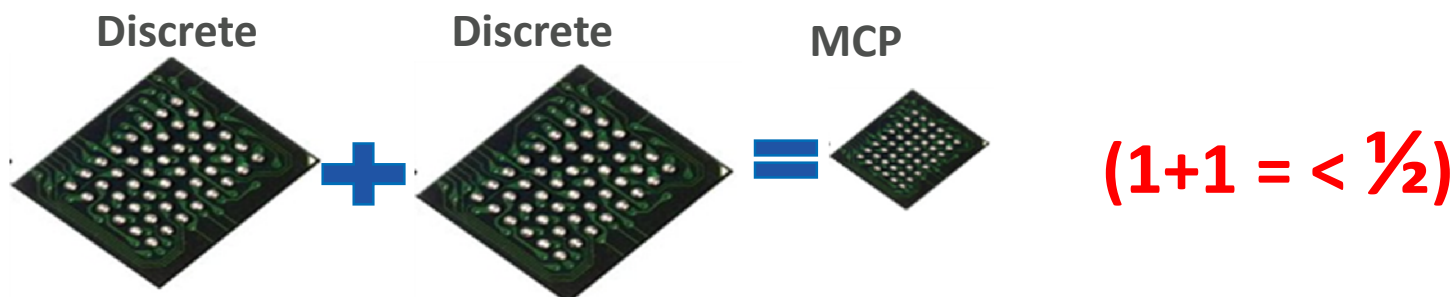




Multi Chip Package(MCP)

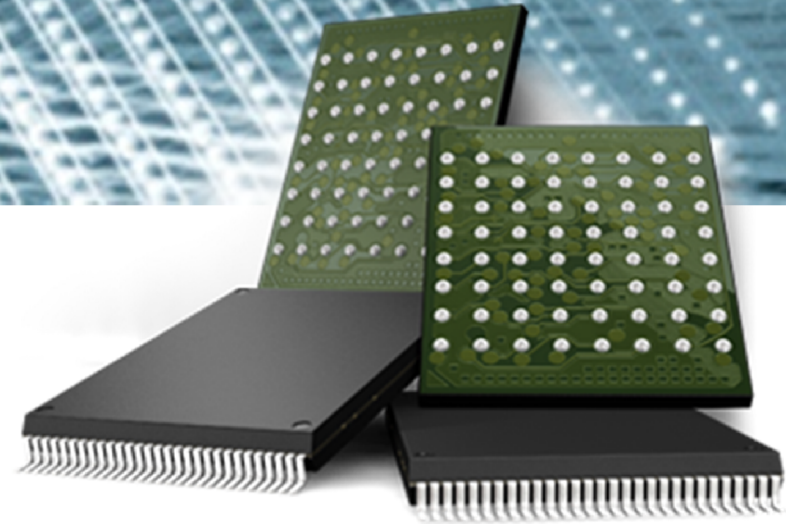
The MCP Advantage

- Major advantages of the MCP:
 - Contains at least two memory technologies (NVM Flash + Volatile RAM)
 - NOR + PSRAM Shared-bus: Low Ball Count/shared signals/power delivery
 - NAND or NOR + LPDDR1/2 Multi-bus: Separate Flash & RAM bus in single package
 - Reduces PCB board space vs multiple discrete packages
 - All MCP's offered are Industry JEDEC Standards



**Shared Pins, Reduced Ball Pitch,
Smaller Package, Lower Cost**

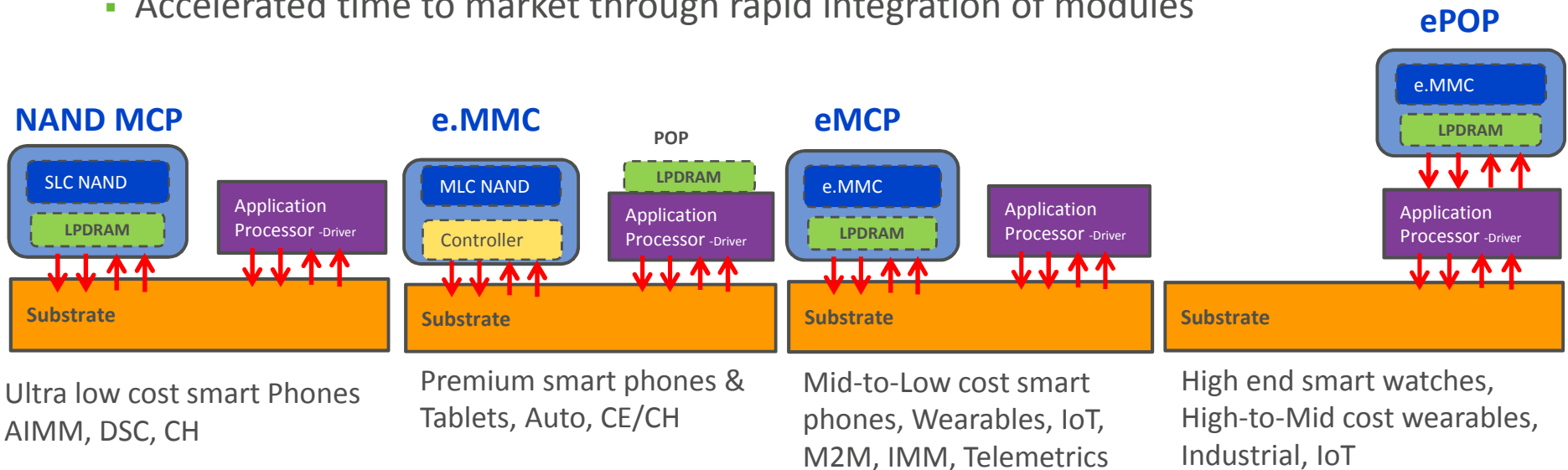
Look out for Well Established Ecosystem, Chip-set support, Mature silicon & Proven Manufacturing

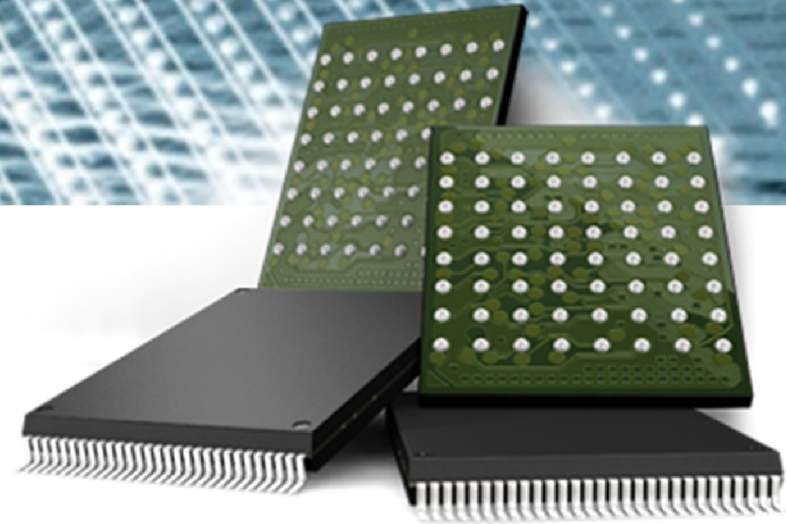


ePOP

What is an eMCP/ePOP?

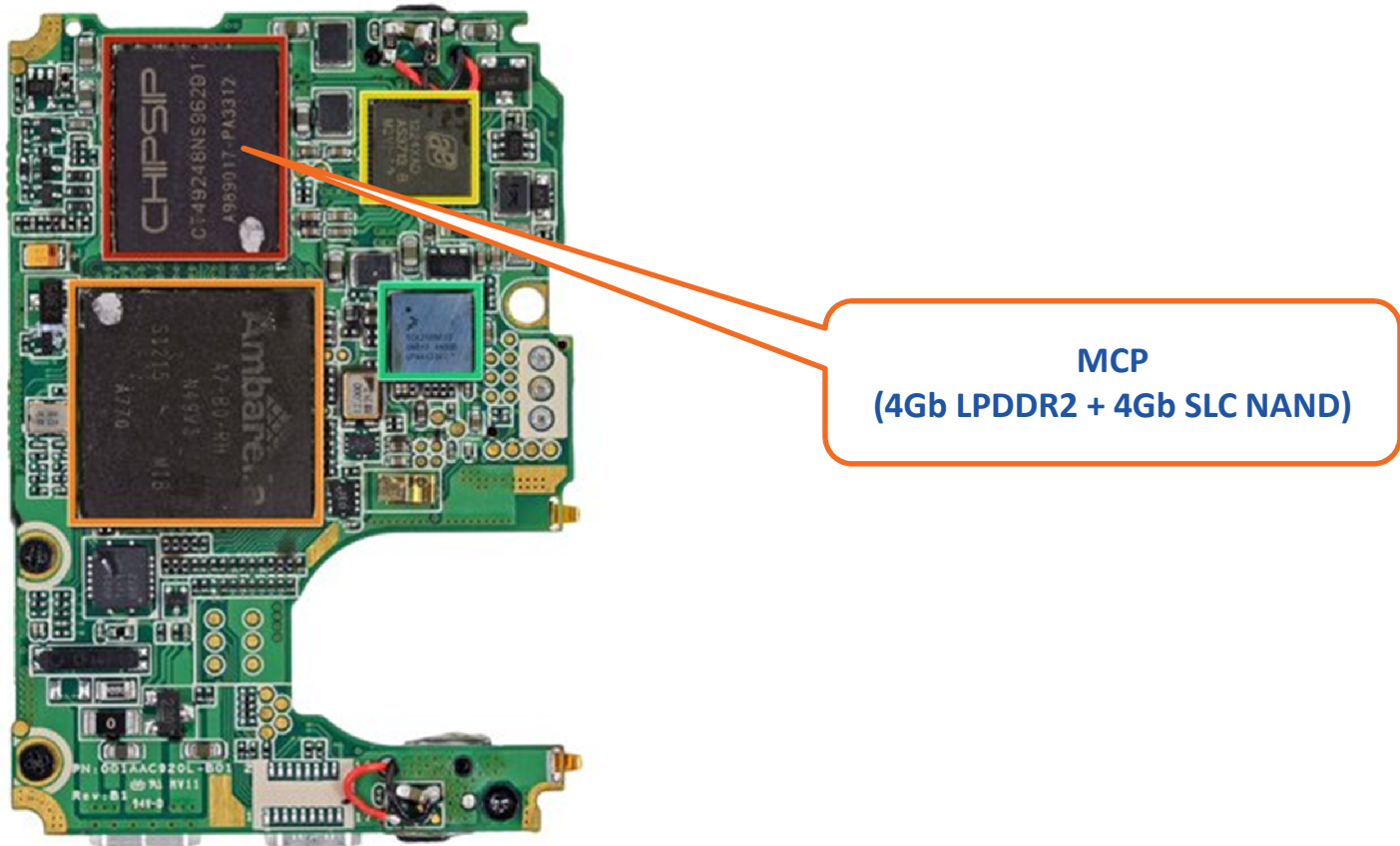
- ePOP is eMCP(e.MMC+LPDDR) in a PoP(Package on Package) design
- Benefits include...
 - 30-40% savings on board space through vertical stacking of several memory chips
 - Minimize bill of materials for simplified manufacturing and cost savings
 - High density, Low power consumption, shortest interconnections possible
 - Accelerated time to market through rapid integration of modules





Memory Options for Wearable Camera

GoPro Hero 3 Teardown



*Other names and brands may be claimed as the property of others
*Source: iFixit

Recommended Packages for Wearable Camera

Package	RAM	FLASH
MCP (Multi-Chip Package)	LPDDR + NAND	
	eMCP (LPDDR + e.MMC)	

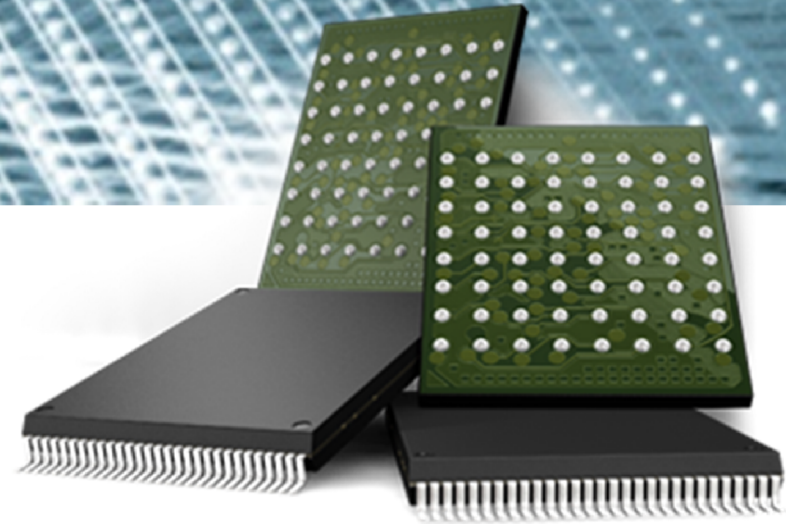
Comparison of NAND MCP and eMCP

		4Gb SLC NAND + 8Gb LPDDR3	4GB MLC e.MMC + 8Gb LPDDR3
Temperature Effect		<u>60s NAND</u> 10yr at 10K cycles. 1yr at 100K cycles [55C] 0.4yr at 10K cycles. [85C]	<u>80s NAND</u> 5yr at 300 cycles. 1yr at 3K cycles [55C] ~0.1yr at 300 cycles. [85C]
Performance	Initialization	100us	~1s(max)
	Read/Write/Erase	At 50Mhz Clk (highest sustainable speeds) Read: 32MB/s Write: 20MB/s	At 52DDR on e.MMC single channel Read: 35MB/s Write: 11MB/s
	Latency(max)	600us (tprog max)	150ms (max latency)
Power Consumption	Voltage	Vcc- 1.8V	Vcc - 3.3V Vccq - 1.8/3.3V
	Current	<u>Icc :</u> Write/Erase - 25mA Read - 25mA	<u>Icc/Iccq :</u> Write/Erase - 35mA Read - 65mA
Dimensions(mm)		11.50x13.00x0.80	11.50x13.00x1.00

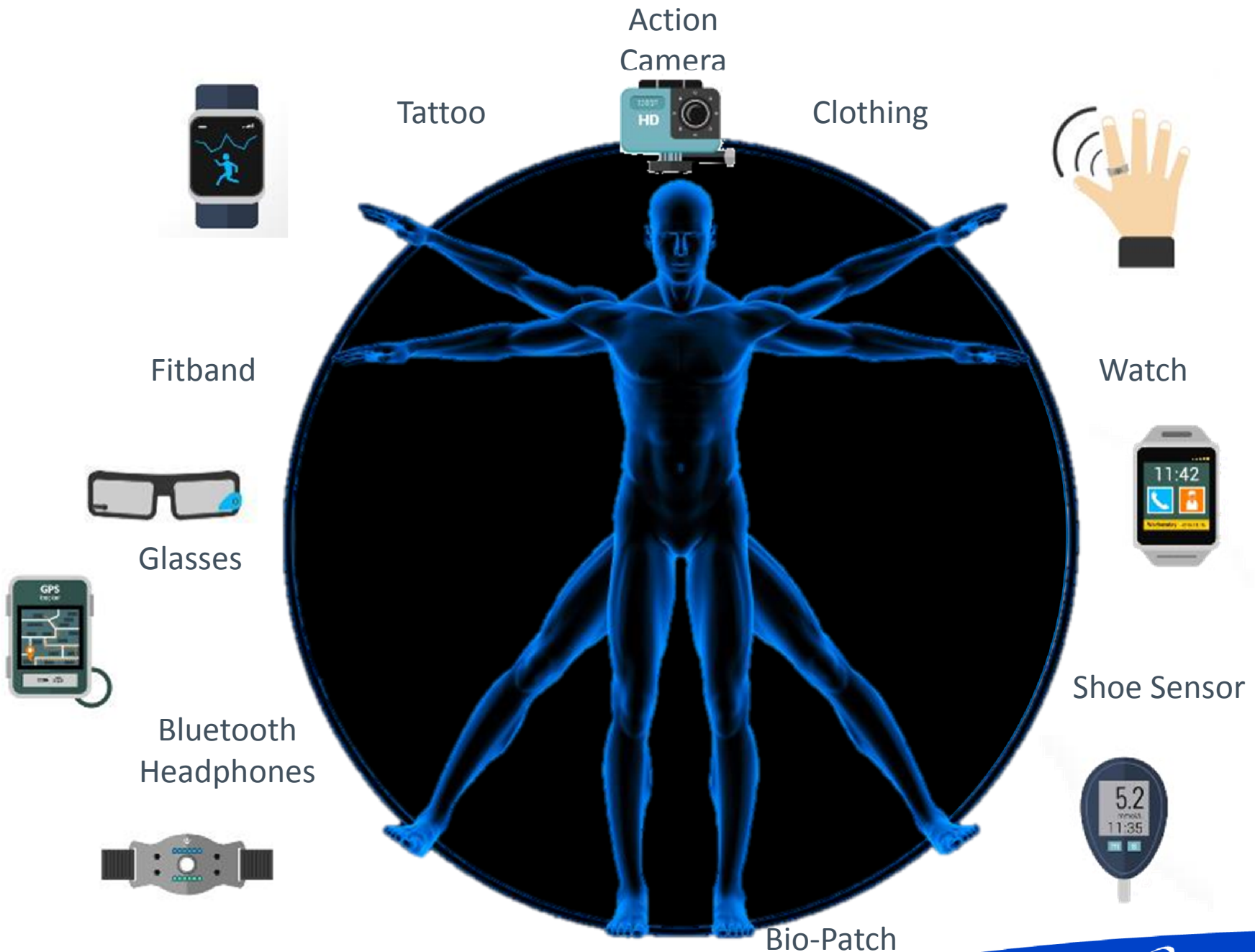
- While e.MMC has a superior price/bit over SLC NAND, there are some design considerations to consider when enabling e.MMC
 - e.MMC is only offered in 3.3V
 - SLC technology is more reliable at high temperatures
 - Performance is nearly the same, but initialization time and latency can be issues

Recommended Packages for Wearables(Summary)

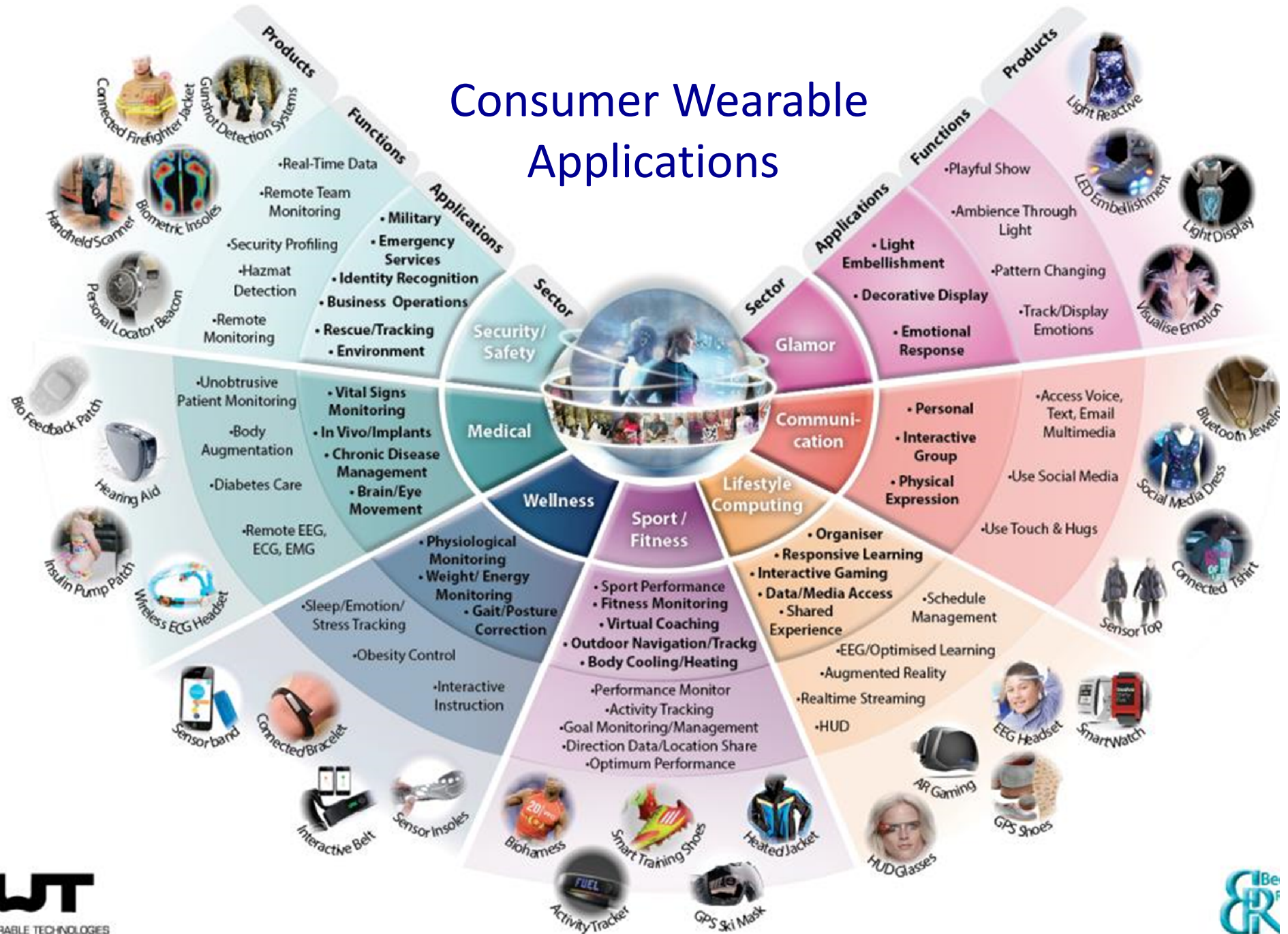
Application	Package	RAM	FLASH
Fitness Trackers	CSP	-	SPI NOR
		-	SPI NAND
	MCP (Multi-Chip Package)	PSRAM + Flash	
Smart Watch	Discrete	LPDDR 2	NAND
		LPDDR 3	e.MMC (NAND + uC)
		LPDDR 4	
	MCP (Multi-Chip Package)	ePOP(e.MMC + LPDDR + POP Packaging)	
	Die Only	Any of the discrete solutions above	
Camera	MCP (Multi-Chip Package)	LPDDR + NAND	
		eMCP (LPDDR + e.MMC)	



Future Trends



Consumer Wearable Applications



Wearables + Enterprise

- **Salesforce Wear:**
 - Launches a wearable platform to develop apps to improve how companies interact with their customers
- **German Soccer team:**
 - The winners of Soccer World Cup used Adidas Mio to track performance during training
- **ProGloves:**
 - Monitor and improve productivity in manufacturing
- **Disney MagicBand:**
 - RF bracelet that guests can use to enter parks, unlock hotel rooms, buy food/merchandise
- **Sendrato(Winner at Wearable Technologies Conference, 2015):**
 - Crowd engagement, access control, security and cost reduction are key factors for a successful event
- **Virgin Atlantic Airways:**
 - Partnered with air-transport specialist SITA to outfit employees at London Heathrow Airport with Google Glass to access information about first-class customers

Focus on customer service, productivity and safety

