Experienced CEO

Bill is an American entrepreneur with over 24 years of experience and has a broad and deep range of expertise gained from several global assignments in the automotive sector and a number of startups. During his career at Ford Motor Company, Bill held over 12 business and technical positions, focused on 4 continents, cutting across each functional area.

These positions ranged from component, systems, and vehicle engineering with Visteon, Mazda, and Lincoln; to business & product strategy on the US youth market, India, and the emerging markets in Asia-Pacific and South America; as well as the financial turnaround of Ford of Europe. In addition, he was on the AMAZON team, which established an all-new modular plant in Brazil. Subsequently, he served as Director of Mergers & Acquisitions.

After internally securing $250 million, Bill founded and served as COO of GreenLeaf LLC, a Ford subsidiary that became the world's 2nd largest automotive recycler. Under his leadership, GreenLeaf grew to a 600-employee operation with $150 million in sales - now part of $8 billion LKQ Corporation.

After successfully establishing GreenLeaf, Bill was recruited by SOFTBANK Venture Capital to establish Model E Corporation as its President and CEO, a new car company where the "Subscribe and Drive" philosophy was first pioneered in California. He subsequently co-founded Build-To-Order Inc. (BTO) as its President and CEO, a new car company based on the direct distribution of build-to-order products. Bill also founded Carbon Motors, and as its Chairman and CEO, focused it on developing the world's first purpose-built law enforcement patrol vehicle. He also built a world-class advisory board comprised of senior officials that had worked directly for 3 different U.S. Presidents.

Bill earned a BSEE from Carnegie Mellon University and an MBA from the University of Detroit Mercy. He is fluent in Spanish and conversant in Portuguese.

WILLIAM SANTANA LI
Chairman and CEO

Seasoned entrepreneur, intrapreneur and corporate executive at Ford Motor Company

Founder of 2nd largest automotive recycler now part of $8B publicly-traded company

Venture-backed founder including 10 years focused on homeland security; sat on U.S. National Security Task Force


World is Changing
Dramatically
in
3 Ways

Population Growth

Hardware Revolution

Autonomous Technology

A Real Problem

CRIME has a **$1+ TRILLION** negative economic impact on the United States

KNIGHTSCOPE is developing an end-to-end technology solution to predict and prevent **CRIME** utilizing robotics, predictive analytics and social engagement

Crime Clock

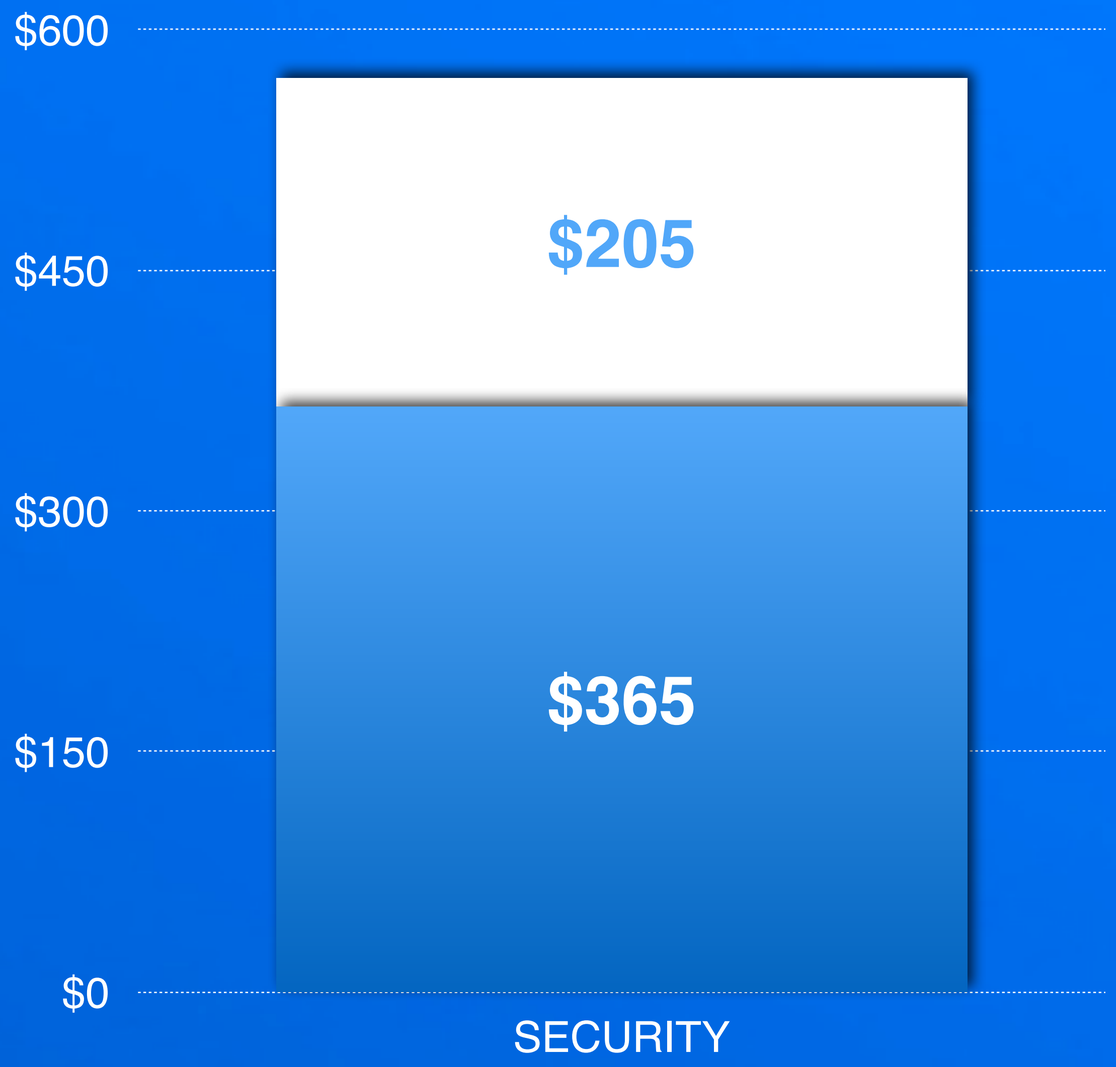
A Violent Crime Occurs Every 26.2 seconds

One Murder every 36.0 minutes
One Forcible Rape every 6.3 minutes
One Robbery every 1.5 minutes
One Aggravated Assault every 42.0 seconds

A Property Crime Occurs Every 3.5 seconds

One Burglary every 14.4 seconds
One Larceny-Theft every 5.1 seconds
One Motor Vehicle Theft every 44.1 seconds

$500B+ Security Market



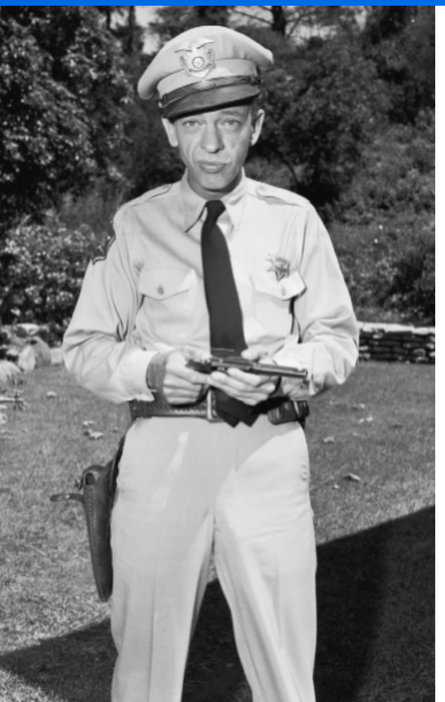
PRIVATE
Guards
Monitoring
Outsourcing
Cash Transit

PUBLIC
Intelligence
WMD Prevention
Aviation and Port Security
Ground Security
Law Enforcement
Counterterrorism
Emergency Preparedness
Physical Security
Border Security

Source: BofA Merrill Lynch Global Research

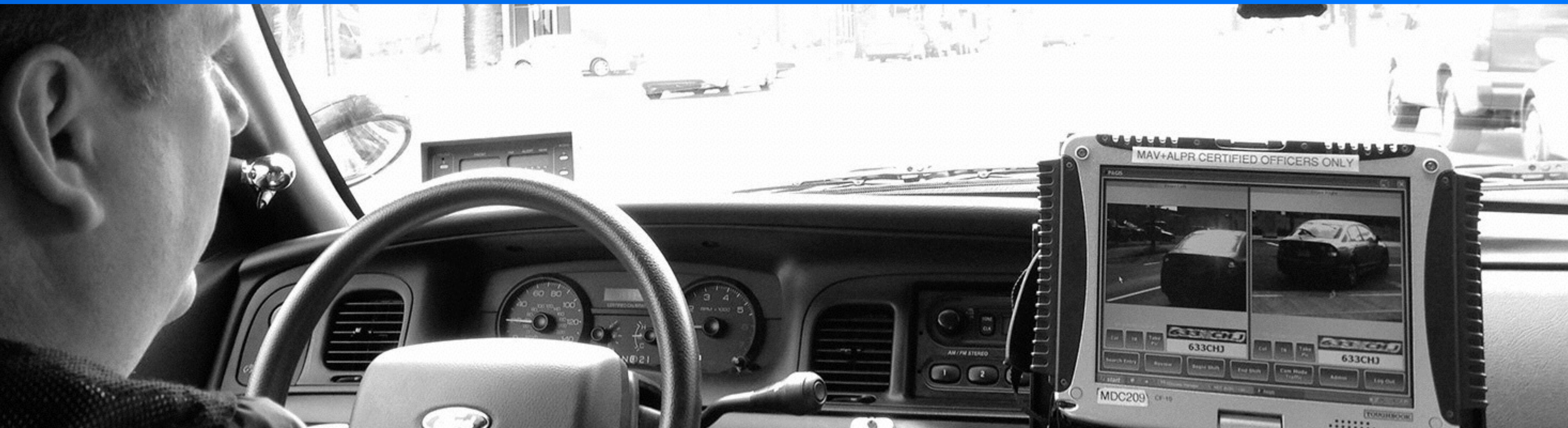
Security 1.0 is Analog

Security 1.0 = humans + car + radio



Security 2.0 is Digital

Security 2.0 = humans + car + data



Security 3.0 is Robotic

Security 3.0 = humans + robotics + intelligence

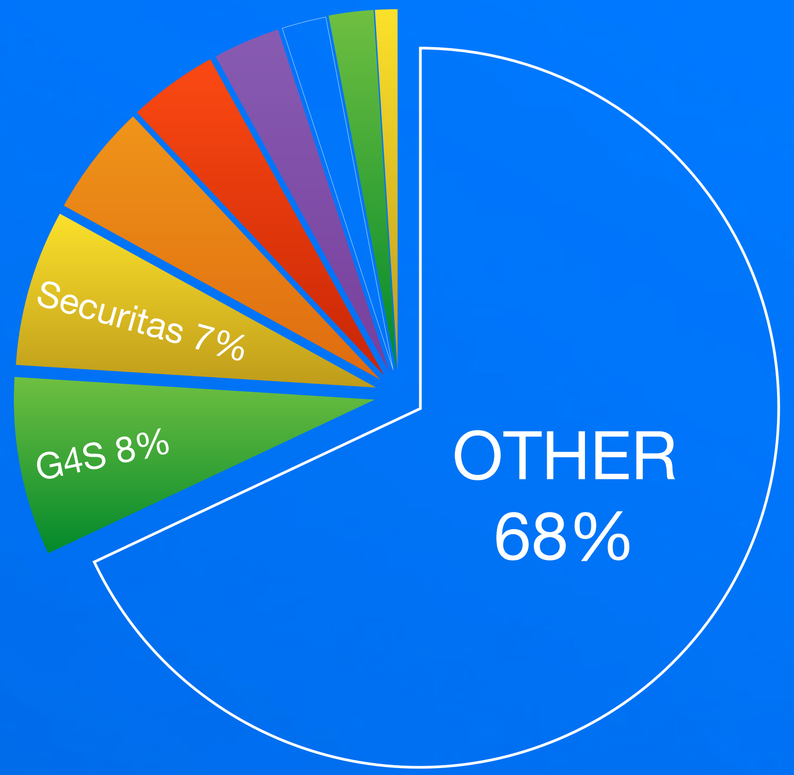
Time to Disrupt

1+ million private security guards (USA)

Up to 400% employee turnover rates

Large and highly fragmented market

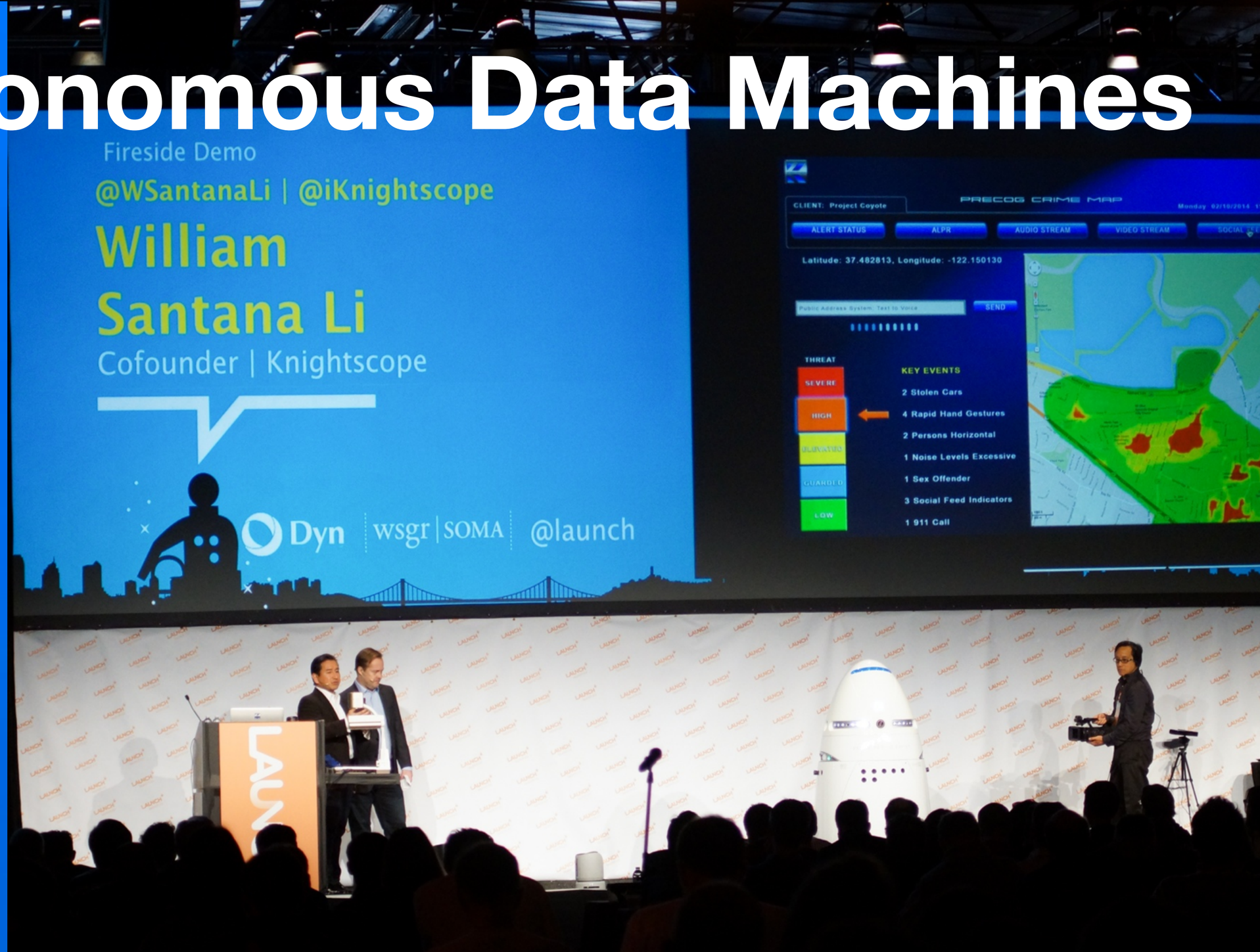
COMPANY	REVENUE	EMPLOYEES
G4S	$11.3B	657,000
Securitas	$9.8B	300,000



Source: BofA Merrill Lynch Global Research

Autonomous Data Machines

- Physical Presence Deters Crime
- Sensor Array Gathers Real-Time On-Site Data
- Analyzes Machine, Geofenced Social and Existing Data
- Pushes Alerts Based on Risk Factors and Machine Learning



Autonomous Data Machine

SEE
Nighttime and Daytime 360 Degree Imaging
Optical Character Recognition
3D Mapping

HEAR
Directional Audio
Ambient Noise

FEEL
Gesture Recognition
Thermal Imaging
Temperature
Proximity

SMELL
Chemical
Radiation
Biological
Pathogens

Knightscope K5

- K5 Autonomous Data Machine is 5 feet tall, 3 feet wide and 300 lbs
- K5 utilizes a combination of laser scanning, wheel encoders, inertial measurement unit, and GPS to operate autonomously
- Uses lithium-ion batteries and electric motors for speeds up to 8 mph
- Utilizes autonomous recharging for 24/7 operations

LIDAR

Sensor Array

GPS

Inertial Measurement

Wheel Encoders

Propulsion

Battery

Machine Data

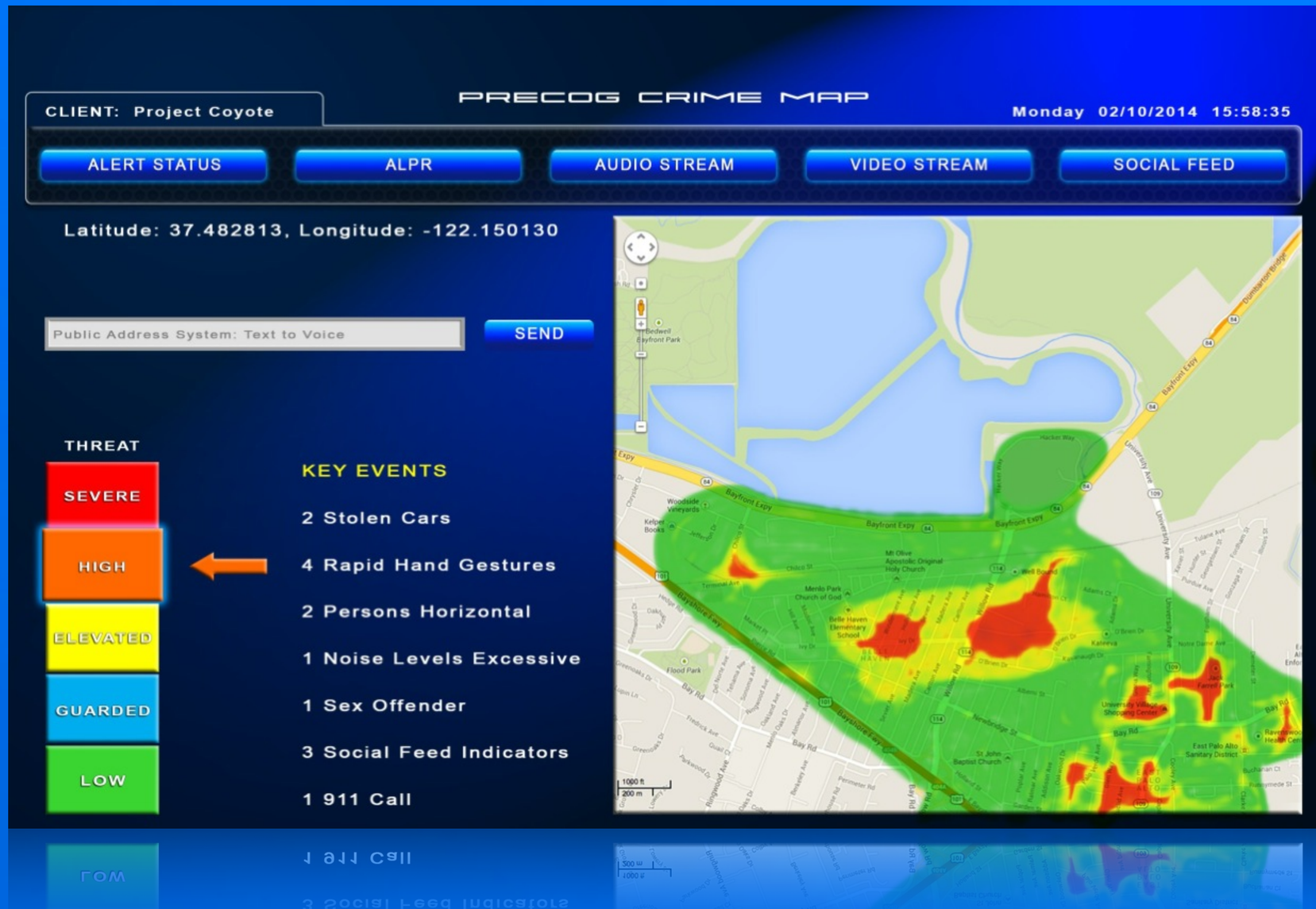
- **REAL-TIME ON-SITE** data is a key enabler to predicting crime
- Machines generate 90 TB of machine data per machine per annum
- Data in the form of video, audio and text

Social Data

- Monitor geofenced publicly available social feeds for key words and context
- Additional real-time data supplements analysis of area of being monitored
- Publicly available data from Twitter, YouTube, Flickr, Instagram, Picasa

Precog Crime Map

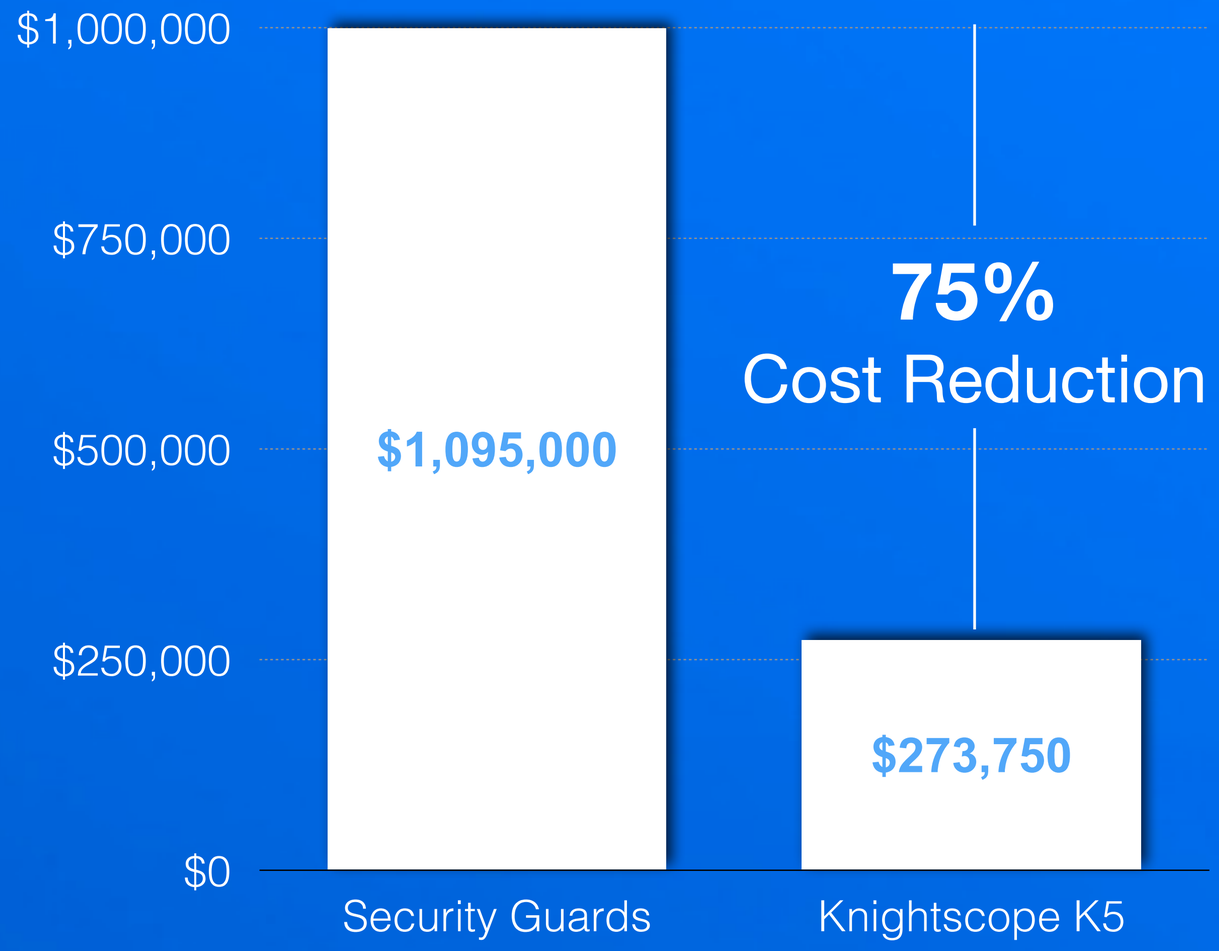
- Analyze 120+ publicly available existing data sets for any primary, secondary or tertiary impacts on crime
- Generate a dynamic crime map from analysis of real-time on-site machine data, social feeds and existing data
- Alerts flagged for humans to conduct strategic work



Machine-as-a-Service

MaaS

24 / 7 Operation of Single Post over 5 Years



$25
per hour per guard

vs.

$6.25
per hour per machine

Visibility

WINNER
2013 Plug and Play Winter Expo
2014 March HOTTEST Company

WINNER
2013 Sunnyvale Startup of the Year

Strong Team

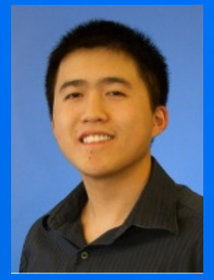
STACY STEPHENS, VP Marketing & Sales
Former Dallas-area law enforcement officer and seasoned entrepreneur; named Government Technology magazine's Top 25 Doers, Dreamers & Drivers for commitment to advancing law enforcement technology

DR. ARNE STOSCHEK, VP Engineering
Autonomous robotic vehicle builds for winning entries in DARPA Grand / Urban challenges; Stanford research fellow on statistical data analysis; former Volkswagen/Audi and Better Place executive

AARON LEHNHARDT, Chief Designer
20+ years in two- and three-dimensional product and industrial design; expert in digital design and Alias 3D instructor at College for Creative Studies; former senior designer at Ford Motor Company

MERCEDES SORIA, Director Software Engineering
Software developer with experience in large-scale deployment of solutions in the enterprise space; former Deloitte and Gibson Guitars; certified Project Management Professional

DOMINIC VILLA, Platform Engineer
Experience in mechanical design including integration of battery packs, motors and controllers; founder of the Formula SAE electric program team at Santa Clara University



PHILLIP WONG, Software Engineer
Developed an integrated robotic arm with object detection in a defined area and grasping specific items; tutored students in assembly language at University of California, Santa Cruz

LUIS BILL, Robotics Engineer
NASA and Jet Propulsion Laboratory research associate; developed GUI for asteroid retrieval mission; robot app developer; developed water detection algorithm for airboats at the Robotics Institute at Carnegie Mellon University

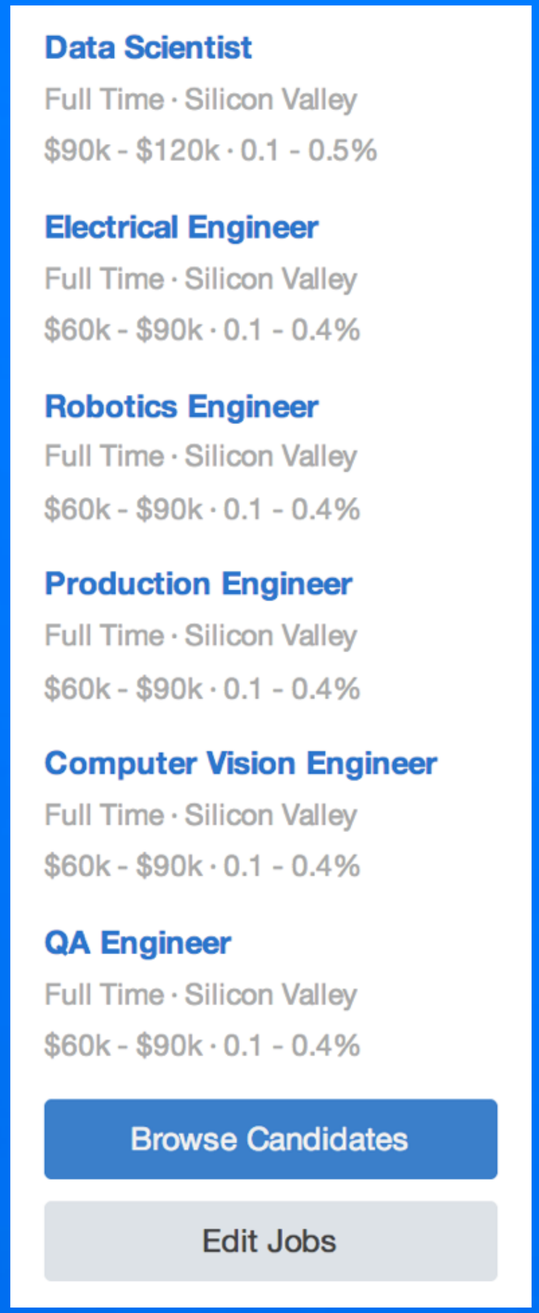
SURAJ NARAYANA, Data Engineer
Worked on data mining social feeds, finger print recognition systems, symbol recognition of pen strokes, robot path planning and race car simulator technology; University of California, Riverside

We Are Hiring!

APPLY

www.knightscope.com

www.angel.co/knightscope




KNIGHTSCOPE FILMS

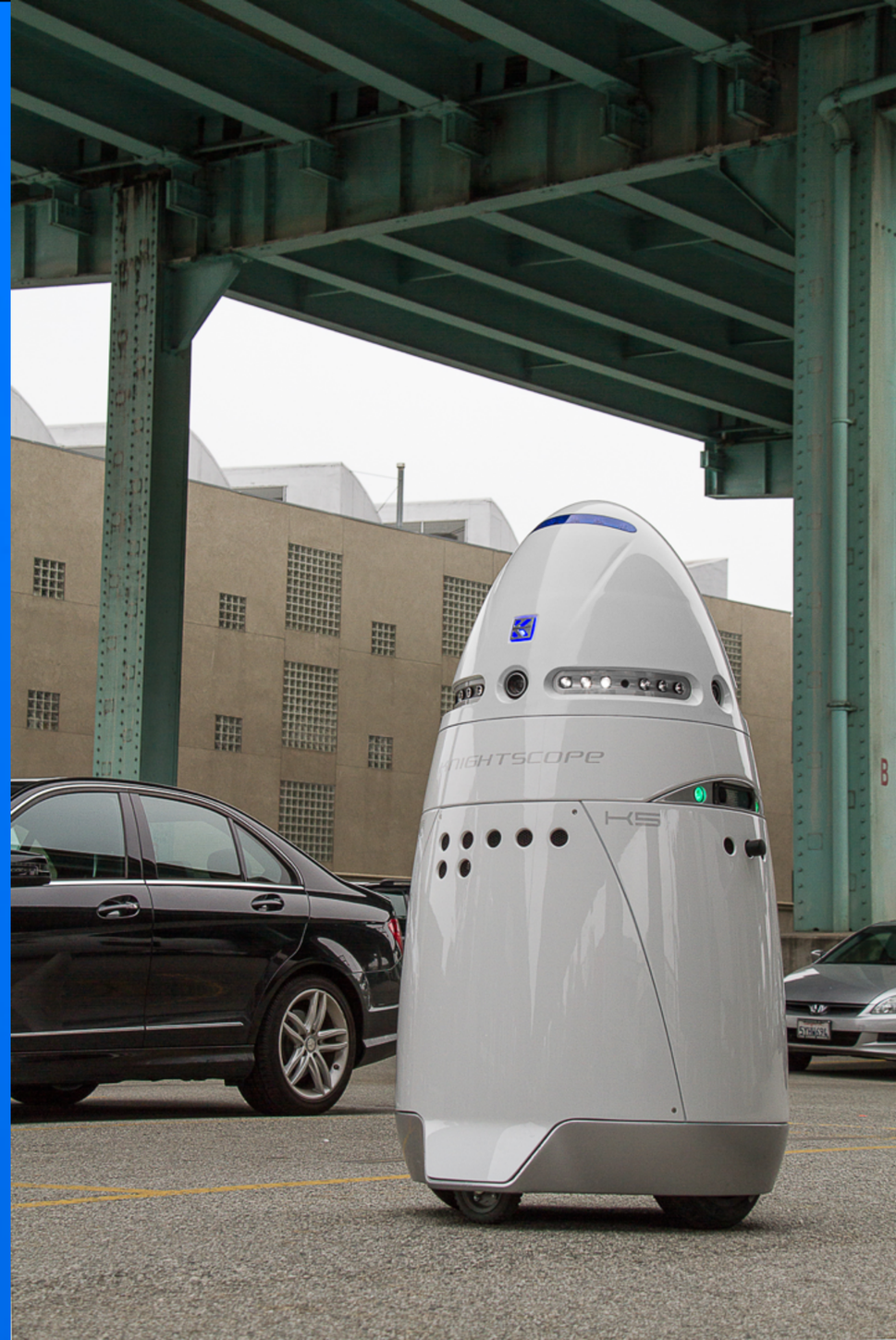
Funding

FUNDING

- Completed $1.5M oversubscribed seed round
- $5M Series A on track to be oversubscribed

USE OF PROCEEDS

- Complete v3.0 release
- Ruggedize scaleable version
- Transition from beta testing to production



Gathering Data Autonomously Since 2013

Knightscope, Inc.
1070 Terra Bella Avenue
Mountain View, CA 94043
www.knightscope.com

William Santana Li
Chairman and CEO
WSL@knightscope.com
@WSantanaLi