# Quality Management in Higher Education: Review and Perspectives

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#### Abstract

This paper is a review which presents a summary of 52 studies from 2006 to 2016 in Quality Management (QM) within Higher Education Institutes (HEIs). The aim of this paper is to submit evidence regarding the level of QM in HEIs, particularly in developing countries, and also to enhance the research in the field of QM. The findings reveal that from 2013 onward there is an increased interest in the items of QM mainly in Arabic countries. Moreover, the findings include Critical Success Factors (CSFs), obstacles and benefits that confirm and supplement previous literature. The type (private or public) and age of university, transformational leadership, integration, respect of a person, character, constructive conflict, creative tension, enthusiasm, awareness and orientation of employees and faculty and resource allocation are CSFs that this study reveals. Also, infrastructure limitations focused on human and financial capital, limited involvement of stakeholders and measurement of a complex range of performance indicators are barriers which enrich the analysis. Moreover, the extra benefits of QM practices are that QM is appropriate to the purpose of HEIs, meets the expectations and the new roles of HEIs, and lastly, the implementation of QM practices can solve problems and propose solutions.

**Keywords:** benefits, Critical Success Factors (CSFs), Higher Education (HE), obstacles, Quality Management (QM)

### 1. Introduction

Quality has a variety of definitions and a broad concept. For some, quality is linked to the meaning of superiority and excellence, and to others quality is an assurance that there are fewer services or products with defects. Quality is otherwise linked to product features (Alzhrani, Alotibie, & Abdulaziz, 2016). The majority of these definitions focus on customers and their satisfaction (Takalo, Abadi, Vesal, Mizaei, & Nawaser, 2013).

According to Green (1994) quality is a great and exciting challenge to Higher Education (HE). Providing quality services from Higher Education Institutions is the key to differentiate between competitors as well as ensuring sustainability for a long period (Govender, Veerasamy, & Noel, 2014). According to Nadim and Al-Hinai (2016), quality in education is a very vital issue because HEIs are accountable to several stakeholders such as students, society and other. Also, quality of HE is one of the most significant aspects of the creation of knowledge, human resource development and social force for any country. According to Becket and Brooks (2008) in many countries and many cultures the issue of Quality Management has been steadily on the agenda of HEIs. The issues of QM have become one of the most basic ingredients and strengths within HEIs all over the world (Ganguly, 2015). This study underlines the issues that influence the successful implementation of QM such as obstacles to QM implementation, CSFs and of course the benefits that HEIs have from it. This is necessary because knowledge of these drives to improvement of QM.

One of the most known QM models that has been implemented in HE is Total Quality Management (TQM). TQM is a philosophy and system for continuously improving the services offered to customers (Al-Tarawneh & Mubaslat, 2011). A lot of reports have documented the advantages of adopting TQM in HEIs (Tsinidou, Gerogiannis, & Fitsilis, 2010). In addition to that model there are also others that will be presented in this study and have been implemented from HEIs in various countries specifically in Arabic and developing countries.

# 1.1 Significance of the Study

According to Tarí and Dick (2016), there are few studies provide a literature review in the field of QM mainly in HE and there are gaps in the following issues: a) obstacles to QM, b) drivers for successful implementation of QM practices or Critical Success Factors, c) quality models that are used by HEIs, and d) benefits of QM

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practices. Consequently, there is a need for providing information in order to improve QM in HEIs. The contribution of this study is to offer evidence from the area of QM in HEIs and provide useful information to countries that want to implement QM. The aim of this study is to summarize, analyze and give feedback on the recent studies on QM in HE in different countries over the last decade (2006 to 2016).

#### 2. Literature Review

### 2.1 Obstacles to QM Implementation

The major barriers or obstacles to successful implementation of QM such as TQM are presented in the following table (Yarahmadi & Magd, 2016).

Table 1. Obstacles to successful QM implementation

Obstacles to QM
1. Lack of management commitment
2. Poor Vision and Plan Statement
3. The Government Influence
4. A lack of highly qualified professionals
5. Lack of knowledge about the self-assessment mechanisms
6. Resistance of institutional assessment/change
7. Poor coordination between employees and departments
8. Lack of interest in training
9. Expectation of immediate results
10. Instability of leaders and departments
11. Rigid organizational structures
12. Lack of clarity about role and responsibilities
13. Lack of employees' commitment

Source: Yarahmadi and Magd (2016).

### 2.2 CSFs of QM Implementation

According to In'airat and Al-Kassem (2014) CSFs are the significant fields of exercise that have to be carried out well in order for an organization to accomplish its target. The knowledge of CSFs is vital in order to improve QM practices such as TQM (Zakuan et al., 2012).

In the field of CSFs, Black and Porter (1996) compare factor models that are important for an organization to successfully implement TQM models. The results are shown in the following table.

Table 2. Comparison of factor models

Saraph et al.:	Black and Porter:
Saraph's 8 factors model	Critical Factors of TQM

Top	Management	Corporate Quality Culture
Leadership		Strategic Quality Management
Quality Dat	a and Reporting	Quality Improvement Measurement Systems
Training		People and Customer Management
Employee R	elations	Operational Quality Planning
Process Mar	nagement	External Interface Management
Product/Ser	vice Design	Supplier Partnerships
Supplier	Quality	Teamwork Structures
Managemen		Customer Satisfaction Orientation
Role of Department	the Quality	Communication of Improvement Information

Source: Black and Porter (1996).

CSFs such as teamwork, leadership and management commitment, communication, continuous improvement, employee involvement, total customer satisfaction and training positively influence the HEIs performance (Zakuan et al., 2012).

According to Sharma, Gupta and Singh (2014) there are six required critical factors for a suitable implementation of TQM: commitment, culture, continuous improvement, cooperation, customer focus and control. Al-Omoush, Alrahahleh, and Alabaddi (2015) study the core concept of the following CSFs: Customer focus, continuous improvement, employee involvement and administrative leadership.

According to several studies in Arabic countries, there are seven CSFs to a successful TQM (Pushpa, 2016): vision and plan statement, employee involvement, customer focus, reward and recognition, education and training, commitment of top management and quality management supplier.

### 2.3 Quality Management Models That Have Been Implemented in HEIs

Several Quality Management Models that have been developed for using in the industry have been implemented in HEIs all over the world. Globally, the tool that is the most usually drawn upon is TQM (Becket & Brookes, 2008).

Table 3. Quality Management Models in HEIs

Model	Definition
TQM	A comprehensive management approach which requires contribution from all participants in the organization to work towards long-term benefits for those involved and society as a whole.
EFQM excellence model	Non-prescriptive framework that establishes nine criteria (divided between enablers and results), suitable for any organization to use to assess progress towards excellence.
Balanced scorecard	Performance/strategic management system which utilizes four measurement perspectives: financial; customer; internal process; and learning and growth.
Malcolm Baldridge award	Based on a framework of performance excellence which can be used by organizations to improve performance. Seven categories of criteria: leadership; strategic planning; customer and market focus; measurement, analysis, and knowledge management; human resource focus; process management; and results.
ISO 9000 series	International standard for generic quality assurance systems. Concerned with continuous improvement through preventative action. Elements are customer quality and regulatory requirements, and efforts made to enhance customer satisfaction and achieve continuous improvement.

Business processre-engineerin g	System to enable redesign of business processes, systems and structures to achieve improved performance. It is concerned with change in five components: strategy; processes; technology; organization; and culture.
SERVQUAL	Instrument designed to measure consumer perceptions and expectations regarding quality of service in five dimensions: reliability; tangibles; responsiveness; assurance and empathy; and to identify where gaps exist.

Source: Becket and Brookes (2008).

# 2.4 Benefits of QM Implementation

QM models such as TQM can help an educational institution provide more qualitative services to its primary customers (Farooq, Akhtar, Ullah, & Memon, 2007).

Important benefits of TQM adoption are: increased employee confidence, continuous development, better quality from the customer's viewpoint, bridge of faculty-staff's functions and better teamwork (Ali & Shastri, 2010).

According to Todorut (2013), benefits of TQM implementation also include: innovation, financial potential, opportunities of innovation, better control of processes in the design, planning, distribution field, bigger flexibility, high quality services and strength of the position on the market.

TQM has been exceedingly acknowledged and successfully implemented in many organizations, providing them with the advantage in international and in local markets through the creation of high quality services or products to satisfy the needs of the customers (Zakuan et al., 2012; In'airat & Al-Kassem, 2014).

Table 4. Summary of previous research that shows the importance and the benefits of OM

Authors	Title	Findings	Location
Jiju Antony et al. (2002)	Success factors of TQM implementation in the industry and industry-Hong Kong.	Factors that influence the success of TQM implementation in organizations in Hong Kong is a commitment of management, the role of quality department, training and education, employee involvement, continuous improvement.	Hong Kong
		A close relationship with suppliers, product design and service, quality policy, quality of data and reports, communications and customer satisfaction orientation.	
Mile Terziovski and Danny Samson (1999)	The relationship between implementation of TQM practices with organizational performance in various sectors and organization sizes.	TQM has a positive relationship to performance and business operations, employee relations and customer satisfaction.	Various sectors
Bishnu Sharma and David Gadenne (2001)	Importance and effectiveness of quality management approach.	Many business firms in Australia implemented ISO 9000 and TQM in maintaining the quality level of production and services.	Business firms in Australia

M.Sadiq and Teo Boon	The implementation of the TQM and organizational	Malaysia ISO 9000 had a positive impact on
Hoong (2003)	performance of small and medium companies in	organizational performance.
	Malaysia with or without ISO 9000.	ISO 9000 as a catalyst to increase the performance of organizations implementing TQM.

Source: Zakuan et al. (2012).

According to Zabadi (2013), there are potential benefits from TQM adoption such as maintenance competitiveness, emphasis on the market needs, elimination of inefficiencies, satisfaction of the demands of stakeholders, reduction of the cost of performance, increase of production capacity, high level of service quality excellence and high level in all areas of an organization.

### 3. Research Questions

This study aims to provide answers to the following research questions:

- 1) What are the most common topics in the studies we examine?
- 2) What are the methods that are used?
- 3) What are the countries that contribute to research of QM in HEIs?
- 4) What are the obstacles to QM practices?
- 5) What are the CSFs of QM practices?
- 6) What are the QM models or practices that have been implemented in HEIs?
- 7) What are the benefits of QM practices?

We examine articles in research journals of education, management and proceedings papers and we provide answers about the most discussed QM items, the countries that have contributed to research and the methods that have been used.

Also, the paper outlines literature on the following four issues: a) the obstacles to QM in various areas, b) the Critical Success Factors, c) the quality models or practices that have been implemented by HEIs, and d) the benefits of QM adoption. This paper summarizes studies that have empirically investigated the previous four issues in the specific area of HEIs over the last decade (2006 to 2016), presents and discusses the results. Moreover, suggest gaps and directions for future research in the field of QM within HE.

### 4. Method

We selected articles, from educational and business journals and proceedings papers that have been published in the last decade (2006-2016) in the field of QM in HEIs. We particularly used the following search machines and databases: Emerald insight, Taylor & Francis Online, Science Direct, ERIC Institute of Education Science, Google Scholar, Macrothink Institute Online Journals, Research Gate, Canadian Center of Science and Education (CCSE), European Journal of Social Sciences Education and Research (EJSER), European American Journals (EAJ), International Journal of Applied Sciences and Management of Applied Sciences (IJASM) of Waljat College, Journal of Efficiency and Responsibility in Education and Science (ERIESJOURNAL) of the Faculty of Economics and Management Czech, University of Life Sciences Prague and Human Resource Management Academic Research Society (HRMARS). In total, the searches yielded 112 articles and proceedings papers. Firstly, we read the articles of journals and the proceedings papers and we clearly concluded that were met the aims of the study (Tarí & Dick, 2016). We proceeded to create 8 topics and categorized them according to each individual topic. One article or proceedings paper may be relevant to more than one topic. We were left with 52 articles and proceedings papers in total, with the remaining 59 not fulfilling the criteria and were excluded. Excel was used to record data according to year, topic, type of journal, proceedings paper, methods and country. We then developed tables and figures to summarize and present this data. Empirical studies were selected and analytical tables developed to provide a summary and presentation of the obstacles to QM, the CSFs, the QM practices and the benefits of QM.

#### 5. Results

52 studies were analyzed. The majority of which are in education articles (52%, N=27) followed by the studies in business articles (37%, N=19) and in proceedings papers (12%, N=6). From that sample, the empirical studies are (75%, N=39) and the theoretical (25%, N=13).

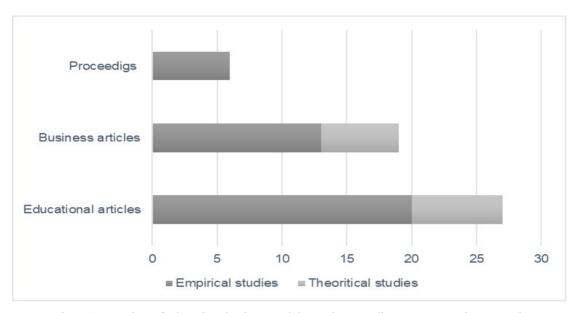


Figure 1. Number of education, business articles and proceedings papers on the research

We analyzed articles and proceedings papers from 2006 to 2016. Most of them have been published in recent years. This confirms that there is an increased interest in the items of QM in HEIs.

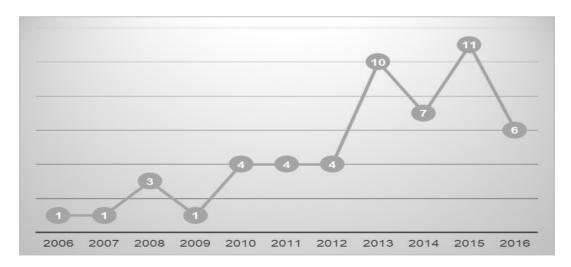


Figure 2. Number of studies of QM in HEIs per year from 2006 to 2016

# 5.1 The Most Common Topics in the Articles and Proceedings Papers

The most common topics that have been discussed are the "QM models or practices" (31.6%), followed by the "Implementation of QM models" (19.7%), the "CSFs of QM" (15.8%) and the "Benefits of implementing QM models" (13.2%). The fact that journals of education focus more on "QM models or practices" (28.9%), "Implementation of QM models" (18.4%), and less on "Quality dimensions" (7.9%) confirm the results of the research of Tarí and Dick (2016).

Table 5. Topics of QM in HEIs in business, education articles and proceedings papers

Tomics in studies	The	Theoretical			Empirical				Total		Percentage			
Topics in studies	В	Е	P	В	Е	P	В	Е	P	Total	В	Е	P	Total
Implementation of QM models	4	4		4	3		8	7		15	27.6	18.4	0.0	19.7
QM models or practices	1	2		7	9	5	8	11	5	24	27.6	28.9	55.6	31.6
CSFs of QM	2	2		3	5		5	7		12	17.2	18.4	0.0	15.8
Obstacles to QM models	1	1			2	1	1	3	1	5	3.4	7.9	11.1	6.6
Quality dimensions of services	2	1		1	2		3	3		6	10.3	7.9	0.0	7.9
Definition of stakeholder	1	1					1	1		2	3.4	2.6	0.0	2.6
Factors influence stakeholder's satisfaction					2			2		2	0.0	5.3	0.0	2.6
Benefits of implementing QM models	1	3		2	1	3	3	4	3	10	10.3	10.5	33.3	13.2
	12	14	0	17	24	9	29	38	9	76	100	100	100	100

Note. (B)=Business article; (E)=Education article; (P)=Proceedings Paper.

#### 5.2 Methods That Are Used

We classified the studies into Theoretical and Empirical. The most used method is empirical, though we notice an increasing tendency of theoretical methods and a reduced tendency for empirical methods after 2015. It is concluded therefore that there is a need for more empirical studies in several fields of QM in HEIs. Tarí and Dick (2016) notice knowledge gaps and suggest future empirical studies to investigate topics such as the "Obstacles to QM", the "Critical Success Factors for QM", the "QM models that have been used by HEIs", the "Benefits of QM adoption" and others.

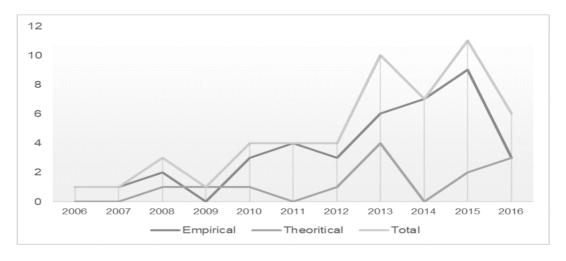


Figure 3. Methods are used in studies of QM in HE from 2006 to 2016

### 5.3 Countries That Contribute to Research of QM in HEIs the Last Decade from 2006 to 2016

We examined empirical studies from 23 different countries. Many of those countries try to adopt QM in HEIs or have recently adopted the QM practices. As we can see from the diagram below, 13 countries (representing 57% of examined countries) that are in the list of developing countries according to the data of International Statistic Institute (2017) such as Albania, Ghana, Jordan, Kenya, Libya, Macedonia Fyr., Malaysia, Mauritius, Nigeria, Pakistan, South Africa, Turkey and Zimbabwe are making attempts in the field of QM in HEIs. Quality services is an important issue for HEIs all over the world in order to respond to a demanding and ever-changing

environment in the area of HE (Nyaoga, Nyamwange, Onger, & Ombati, 2010). Service quality is a vital strategy for survival and success in an antagonistic environment (Anim & Mensah, 2015).

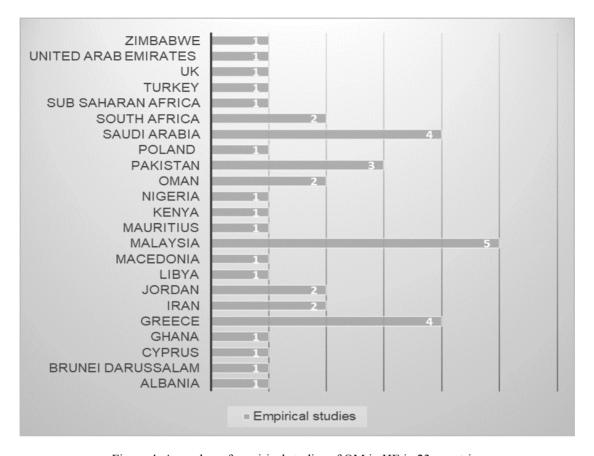


Figure 4. A number of empirical studies of QM in HE in 23 countries

# 5.4 Obstacles to QM Practices

The following table summarizes and presents the obstacles that countries we examined face during the implementation of QM practices.

Table 6. Obstacles to QM practices that HEIs of examining countries have faced

Researchers (Year)	Obstacles	Country
1. Arrif, Zaidin, & Sulong (2007)	Measurement of a complex range of performance indicators such as performance, program specification, process outputs, quality of graduates, service standard	Malaysia
	Limited involvement of stakeholders	
2. Yalcin (2012)	Communication obstacles faced by teaching staff	Turkey
3. Albaqami (2015)	Faculty resistance	Saudi
	Infrastructure limitations focused on human and financial capital	Arabia

Faculty resistance and communication obstacles support the study of Yarahmadi and Magd (2016). This review based on Table 6 reveals also the following obstacles:

- Limited involvement of stakeholders
- Infrastructure limitations focused on human and financial capital

# Measurement of a complex range of performance indicators

# 5.5 CSFs of QM Practices

The following table summarizes and presents the factors that are critical to the successful implementation of QM practices.

Table 7. CSFs of QM practices that HEIs of examining countries have noticed

Researchers (Year)	CSFs	Country				
1. Davies (2008)	Integration	United Kingdom				
2. Asif, Awan, Khan and Ahmad	Leadership	Pakistan				
(2013)	Vision					
	Program design					
	Resource allocation					
	Measurement and evaluation					
	Process control improvement					
	Other stakeholders					
3. Argia and Ismail (2013)	Transformational leadership	Libya				
4. Taskov and Mitreva (2014)	Teamwork	Macedonia				
	Respect of a person, character					
	Experience					
	Knowledge					
	Constructive conflict					
	Creative tension					
	Enthusiasm					
5. Albaqami (2015)	Awareness of the university's commitment to maintain high quality standard	Saudi Arabia				
	Commitment of management					
	Support of leadership					
	Awareness and orientation of employees and faculty					
	Staff's background and qualification					
	The age of a university					
	The type of university (private or public)					
	Involvement of stakeholders					
6. Garvwe (2015)	Student involvement	Zimbabwe				
7. Farooq et al. (2007)	Commitment of university's administration or management	Brunei Darussalam				
8. Nadim and Al-Hinai (2016)	Employee involvement	Oman				
	Focus on students					
	Focus on other stakeholders					

In comparison, with the previous analysis, customer focus is an important critical success factor that is confirmed by previous research (Sharma et al., 2014; Al-Omoush et al., 2015; Pushpa, 2016) and in this study customers are the students and the other stakeholders. Apart from employee involvement (Zakuan et al., 2012; Al-Omoush et al., 2015; Pushpa, 2016) in this study the involvement of stakeholders and student involvement were also noted. Control (Sharma et al., 2014) in this study indicates process control improvement. Leadership and management

commitment (Zakuan et al., 2012) is also one more CSF that is noticed. Product or service design (Black & Porter, 1996) is indicated as a program design. Training (Black & Porter, 1996; Zakuan et al., 2012; Pushpa, 2016) and education (Pushpa, 2016) in this study is indicative of staff's background, qualification, experience and knowledge. Teamwork (Black & Porter, 1996) and vision (Pushpa, 2016) are also CSFs that are confirmed in this study. Quality improvement measurement systems (Black & Porter, 1996) are connected to measurement and evaluation that have also been noted in this study. Apart from the previous CSFs, this study also reveals the following factors that can supplement the literature in each individual field:

- Age and the type of university (private or public)
- Transformational leadership
- Integration
- Respect of a person or character
- Constructive conflict
- Creative tension
- Enthusiasm
- Awareness and orientation of employees and faculty
- Resource allocation

### 5.6 QM Practices or Models That Have Been Implemented in HEIs

The following table summarizes and presents the QM practices in HEIs which were examined.

Table 8. QM practices or models that HEIs of countries have implemented

Researchers (Year)	QM models or practices	Country	
1. Abdullah (2006)	Higher Education Performance-Service Performance (HEdPERF-SERVPERF)	Malaysia	
2. Zafiropoulos and Vrana (2008)	Service Quality (SERVQUAL)	Greece	
3. Manola and Tsarouhas (2010)	Failure Mode and Effects Analysis (FMEA)	Greece	
4. Tsinidou et al. (2010)	Analytical Hierarchical Process (AHP Method)	Greece	
5. B. Khodayari and F. Khodayari (2011)	Service Quality (SERVQUAL)	Iran	
6. Al-Tarawneh and Mubaslat (2011)	Total Quality Management (TQM)	Jordan	
7. Chalaris and Poustourli (2012)	Balance Scorecard Technique	Greece	
8. Antoniadou and Chatzipanagiotou (2012)	EFQM Excellence Model	Cyprus	
9. Noaman, Ragab, Fayoumi, Khedra and Madbouly (2013)	Higher Education Quality Assessment Model (HEGAM)	Saudi Arabia	
10. Takalo et al. (2013)	Fuzzy Failure Analysis (FMEA in Fuzzy Environment)	Iran	
11. Govender et al. (2014)	Service Quality (SERVQUAL)	South Africa	
12. Stasiak-Betlejewska, Kaye, Dyason, Stachová and Urbancová (2014)	Service Quality (SERVQUAL)	Poland	
13. Çerri (2014)	Electronic Service Quality scale (E-S-Qual scale)	Albania	
14. Green (2014)	Service Quality (SERVQUAL)	South Africa	
15. Anim and Mensah (2015)	Service Quality (SERVQUAL)	Sub Saharan Africa	
16. Svensson, Antony, Ba-Essa, Bakhsh and Albliwi (2015)	Lean Six Sigma (LSS)	Saudi Arabia	
17. Randheer (2015)	Culture-HEdPERF, HedPERF, SERVPERF (CUL-HEdPERF, HEdPERF, SERVPERF)	Saudi Arabia	
18. Twaissi and Al-Kilani (2015)	Service Quality (SERVQUAL)	Jordan	

19. Anwowie, Amoako and Abrefa (2015)	Service Quality (SERVQUAL)	Ghana
20. Al-Bashir (2016)	Quality Function Deployment (QFD)	United Arab Emirates
21. Teeroovengadum, Kamalanabhan and Seebaluck (2016)	Higher Education Service Quality-Hierarchical Model (HESQUAL)	Mauritius

QM practices or models such as SERVQUAL, TQM, EFQM and Balance Scorecard Technique (Becket & Brookes, 2008) have been implemented also in the HEIs we examined. Apart from these three models, this study presents other techniques and new models that have been implemented in the last years from 2006 to 2016 in HEIs.

- HEdPERF-SERVPERF
- FMEA
- FMEA in Fuzzy Environment
- AHP
- HEGAM
- E-S-Qual scale
- LSS
- CUL-HEdPERF, HEdPERF, SERVPERF
- OFD
- HESQUAL

According to the data in Table 8, the most usual model for measuring service quality is SERVQUAL (representing 38% of models). It is noticeable that universities have developed models such as HEGAM, HESQUAL and AHP based on their needs and targets or have adjusted already existing models to their demands and expectations. SERVPERF was modified to measure the quality of services in HE and the model HEdPERF evolved (Randheer, 2015). CUL-HedPERF is a result of adding Arab cultural aspects of the scale of HEdPerf (Randheer, 2015). Nowadays universities are complex organizations and for that reason business procedures are required, such as Lean Six Sigma to facilitate their functions (Svensson et al., 2015).

Also, techniques that are used in industry to promote quality of products, such as FMEA are used to evaluate the educational service quality (Takalo et al., 2013). As a lot of universities implement web-based services (Çerri, 2014), it is necessary that are measured appropriately. The E-S-Qual scale and the HEGAM which includes the criteria of e-services are efforts to that effect. Other models such as AHP method aims to discover the quality of determinants that influence most satisfaction of students. Finally, QFD model identifies the characteristics that must be improved to meet the expectations of stakeholders (Al-Bashir, 2016).

### 5.7 Benefits of OM Practices

The following table summarizes and presents the benefits of OM practices in several countries.

Table 9. Benefits of QM practices that HEIs of examining countries have confirmed and revealed

Researchers (Year)	Benefits	Country
1. Nyaoga et al. (2010)	QM is appropriate to the purpose of the University of Nairobi	Kenya
2. Manola and Tsarouhas (2010)	TQM and its tools are applicable and extremely useful in HE. The implementation of them can solve problems and propose solutions	Greece
3. Chalaris and Poustourli (2012)	Implementation of balanced scorecard had an advantage on Department of Informatics of Athens over other HEIs in responding to the limited funding and meeting the expectations and the new roles of HE	Greece
4. Antoniadou and Chatzipanagiotou (2012)	Model TQM and EFQM tool were the key to improve quality within European University Cyprus	Cyprus
5. Oluseye, Borishade, Adeniyi and Chinelo (2014)	QM has important effects on perceived corporate picture	Nigeria

6. Svensson et al. (2015)	More efficient operation and improvement of business processes of King Abdullah Sau	ıdi Arabia
	University of Science and Technology	

Improvement of quality services (Farooq et al., 2007; Ali & Shastri, 2010; Zakuan et al., 2012; Todorut, 2013; Zabadi, 2013; In'airat & Al-Kassem, 2014), more efficient operations and improvement (Zakuan et al., 2012; Todorut, 2013; Zabadi, 2013) and perceived corporate picture (Zakuan et al., 2012) are some benefits which are confirmed in this study. Moreover, the advantage over other organizations (Zakuan et al., 2012; Zabadi, 2013; In'airat & Al-Kassem, 2014) is an important positive result of QM practices that in this study was referred to as an advantage over other HEIs in responding to the limited funding.

Apart from the similarities which have been revealed in the area of benefits by this study, also presented are extra benefits that can enhance the literature.

### Especially:

- QM is appropriate to the purpose of HEIs
- QM meets the expectations and the new roles of HE
- The implementation of QM practices can solve problems and propose solutions

#### 6. Discussion

This study examined previous research in HEIs in journals of education, management and in proceedings papers in the last decade from 2006 to 2016. Predominantly were examined the obstacles to QM practices, the factors that are important for successful implementation of QM practices and the benefits that HEIs have from the implementation of QM. This study also presents the models or practices that have been implemented from HEIs in various countries. It is important to know that most of them (57%) are developing countries.

In particular, 23 countries were studied. In recent years, mainly from 2013 onward there is an increased interest in the items of QM in HEIs. It is important that many countries, most of them Arabic and developing make an important effort to adopt QM practices and to see the benefits of such implementations. The number of studies in journals of education, management and proceedings papers that were collected shows that the HEIs of most countries are starting to demonstrate interest in providing quality services are operating efficiently in order to survive and succeed in an antagonistic environment (Anim & Mensah, 2015). The Success of HEIs depends on strategy of management and on how react to an effective practice (Pushpa, 2016).

There are QM models or practices from the area of industry such as FMEA, others from the business area such as LSS and other models that have been developed from HEIs such as HESQUAL, HEGAM and AHP. The most common model that has been implemented by HEIs is SERVQUAL (representing 38% of models).

Key factors for adopting QM practices are the benefits that a university can gain such as improvement of quality and business processes, better perceived corporate picture, more efficient operation, solution of problems and advantage over other HEIs. Consequently, QM is appropriate to the purpose of a Higher Education Institute.

In the field of CSFs, it was noted that integration, age of university, type of university, transformational leadership, respect of a person, character, experience, program design, resource allocation, student involvement, vision, knowledge, constructive conflict, creative tension and enthusiasm were all factors for successful QM into HEIs.

With regard to obstacles, it was seen that the measurement of complex indicators, the communication obstacles faced by teaching staff, the limited involvement of stakeholders and the infrastructure limitations were mostly on human and financial capital.

Finally, it is necessary to state that the most usual items of QM are "QM models or practices", "Implementation of QM practices", and "CSFs of QM". Items such as the "Definition of stakeholder" and the "Factors that influence stakeholder's satisfaction" have not been discussed in detail. The methods that are used in the studies we examined are more empirical than theoretical. According to Tarí and Dick (2016), there is a need for more empirical studies on the issues of QM. Thus, that is encouraging evidence in the area of QM in HEIs, despite the fact that we noticed a reduced tendency for empirical studies after 2015.

#### 7. Conclusion

This study offers evidence from the area of QM in HEIs and provides useful information to countries that want to implement QM concerning the critical factors that influence the successful implementation of it, the obstacles that may face of its implementation, the possible practices that can adopt and the benefits that can reap. The

results that identify the benefits of QM also can encourage other developing countries to think about QM to improve the quality of their HEIs, which is important for their survival in an antagonistic environment. Countries that follow the example of other countries and having knowledge of basic issues of QM can plan better their strategy for achieving improvement. The fact that the review reveals new obstacles, CSFs, benefits and practices that enhances literature in the field of QM shows that there is plenty of knowledge we can improve on this subject as more and more new countries that don't belong in West and they are developing make an effort to adopt to QM practices in their HEIs.

The limitation of this study was to examine a few studies from each country. Further research concerning each individual country is recommended. This would assist HEIs of each country to develop models to increase their quality of services. Therefore, in comparison with other institutions they would firstly have an advantage in their own particular country and secondly, internationally.

In addition, literature needs more proposed QM models that could be adopted from HEIs all over the world. It is imperative also that these models be adjusted to the culture and other vital factors of a country. Every country approaches the quality in HEIs from different cultural aspects (Soomro & Ahmad, 2012). The model CUL-HEdPERF which Randheer (2015) developed is an example. This means that we must pay attention to the factors that are important for successful implementation of QM. Consequently, further research in the area of CSFs would be useful and very valuable. Moreover, a comparison between west and other developing countries around the world in the field of OM in HEIs would be interesting.

Both journals of education, management and proceedings papers should cover issues of QM at the same level. As a result, more studies in the area of the "Factors that influence stakeholder's satisfaction" and on "Definition of stakeholder" should be useful.

In conclusion, as developing countries have similar problems, face similar obstacles and conditions, therefore, more empirical studies in these countries would be necessary.

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