

Mining data from interactions with a motivational-aware tutoring system using data visualization

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Tutoring systems are a common tool for delivering educational content and recent advances in this field include the detection of and reaction to learners' motivation. A data set derived from interactions in a tutoring system and its motivationally-aware variant provided opportunities to discover patterns of behavior in connection with motivational feedback. The data collected consists of individual log files capturing the behavior of the learner during his/her interaction with the system. To mine this data, techniques were employed to discover patterns of interest when motivational scaffolding was provided by the tutoring system. A graph was constructed to visualize these patterns and to identify significant transitions derived from dyads of actions. This is a first step towards analyzing behaviors when motivational scaffolding is provided in a tutoring system. Work for the future consists of investigating the patterns' impact on learning with the motivationally-aware tutoring system.

Keywords: intelligent tutoring systems, motivation, pattern mining, likelihood metric

1. INTRODUCTION

There is increasing consideration of learner motivation in the design of intelligent tutoring systems. This includes both the automatic recognition of the motivational state of the learner, as well as the development of motivational pedagogy, see for example [Calvo and D'Mello 2011]. The latter requires a better understanding of the relation between motivational pedagogic tactics and their consequential behavioral and learning

outcomes. For example, how does the behavior of learners change when scaffolding is introduced that is designed to increase their motivation? The overall method we used to explore this issue was to observe learners working with two variants of an existing tutoring system that differed only in terms of the nature of motivational scaffolding provided. This enabled us to address the following questions: 1) What are the behavioral patterns provoked by each variant of the system? 2) How do these patterns of behavior differ between the variants? And 3) How might these patterns, and their differences, be accounted for theoretically?

To throw light onto these issues, we created and utilized data sets derived from interactions with two tutoring systems: the Ecolab II [Luckin and Hammerton 2002] and its motivational variant the M-Ecolab [Rebolledo-Mendez et al. 2011]. Although both systems share the same scaffolding strategies to provide help at domain level, the M-Ecolab detects and responds to varying levels of the learner's motivation [Rebolledo-Mendez et al. 2006]. Both systems simulate a simple ecological microworld laboratory within which children can learn about the concepts of food chains and food webs. The system poses simple problems about what kind of creature eats what (say) to which the learner can find the answers by exploring the microworld. The system engages learners by providing an interface with different living organisms (both plants and animals) and opportunities to explore their feeding relationships. The child is free to solve the problems suggested or can make his or her own choice of problem to work on. For example, given three organisms in the microworld (vole, snail and rose) the child could suggest a mistaken food chain such as "vole eats rose" to which the system reacts by providing help. The learning objective is to establish correct food chains such as "vole eats snail" that gradually grow into longer chains such as "vole eats snail and snail eats rose". Later in the curriculum, chains can be developed into webs and these are depicted in the interface using arrows establishing the feeding connections among the organisms provided by the microworld. The system tracks the difficulty of the problems worked on, and the degree of help requested, by the learner and provides encouragement at the metacognitive level on these issues. The motivational variant additionally scaffolds learner-motivation by displaying on-screen pedagogic agents and by suggesting a number of further activities, as described later.

The objective of this paper is to report on the application of data mining techniques to discover the patterns of behavior associated with the use of motivational scaffolding. To that end, we utilized two approaches: one based on 'code and count' [Ohlsson et al.

2007] and the other based on a probabilistic approach to dyads of actions [D’Mello et al. 2010].

The paper is organized into five sections. Section Two describes the theoretical foundation of this research and situates the work in the area. It also presents the definition of motivation that underpinned the development of the motivationally-aware variant of the tutoring system. Section Three presents two sets of analyses. The first analysis presents learner patterns of behavior and employed a code and count approach derived from previous evaluations of Ecolab II [Luckin and du Boulay 1999]. The second analysis utilized a probabilistic approach to characterize learner behaviors with both variants. Section Three describes how and why the scaffolding in the motivational variant assisted, and sometimes hindered, the learners and how their behavior differed from those working with the non-motivational variant. Finally, Section Four discusses the results and suggests implications for the design of motivational scaffolding in intelligent tutoring systems, and Section 5 draws conclusions and suggests further work.

2. BACKGROUND

According to [Lepper and Chabay 1988], tutoring systems should include motivational scaffolding including the recognition, maintenance and improvement of learner motivation. Various designs for motivational scaffolding within Intelligent Tutoring Systems (ITS) have been developed [Boyer et al. 2008; du Boulay et al. 2010; Rebolledo-Mendez, du Boulay and Luckin 2011]. However, one of the problems of designing motivational scaffolding is the definition of the term “motivation” itself. For example, motivation to learn has been understood as expectancy of success [Dweck 1975; Erez and Isen 2002], as rewards for effort [Deci 1975], based on attributions [Weiner 1984] or in having a mastery or challenge orientation [Ames 1992]. Some examples of motivational scaffolding include the use of focus of attention to detect frustration [Qu and Johnson 2005] and the selection of the next problem depending on an analysis both of the learner’s cognitive and motivational state [del Soldato and du Boulay 1995].

Affect and motivation are intertwined. For example, positive affective states such as confusion or cognitive engagement promote higher states of motivation leading to fulfillment of expectancy [Erez and Isen 2002] and rewards [Aspinwall 1998] whereas negative affective states such as frustration and boredom hinder motivation to learn. There is increasing use of sensors to detect different affective states with a motivational dimension such as frustration, boredom and cognitive engagement during interactions

with a tutoring system [Arroyo et al. 2009], and for determining the optimal learner emotional state for effective interaction [Chaffar and Frasson 2004].

2.1 Motivation modeling in Ecolab II

Given the different approaches to studying motivation and its various interactions with affect, it was necessary to adopt a working definition of motivation in order to develop the motivational variant of the Ecolab II tutoring system. Motivation was (and is) understood in terms of the learner's internal desire to learn, externally expressed by his or her degree of willingness to exert effort, to take on challenging activities and work without recourse to the ITS's scaffolding facilities [Rebolledo-Mendez, du Boulay and Luckin 2006]. Because the goal was to develop a motivationally-aware variant of Ecolab II, the challenge was to integrate seamlessly new motivational features such as advice, engaging activities and praise with the existing metacognitive scaffolding of Ecolab II [Rebolledo-Mendez, du Boulay and Luckin 2011]. We faced both recognition and reaction problems. The recognition problem was about identifying the learner's degree of motivation indirectly by considering interaction traits such as the amount of help requested or the types of activity selected, in accordance with the definition of motivation presented above.

The reaction problem was about deciding which new reactive and interactive elements to implement. Examples of different types of reaction include the use of politeness [Wang and Johnson 2008], empathy [McQuiggan and Lester 2007], reducing frustration [Kapoor et al. 2007], narratives for learning [McQuiggan et al. 2008; Robertson 2004] and employing animal companions as motivating strategy [Chen et al. 2005]. The possibilities to react to varying states of motivation or de-motivation constitute an interesting research area. Our approach was to employ on-screen pedagogical agents and to utilize variations in their tones of voice and facial expression to convey the tutoring system's reaction to the learner's changing effort, changing independence of the system's help or changing choice of the degree of challenge in the activities chosen [Rebolledo-Mendez et al. 2006]. We hoped that feedback based on encouraging a positive attitude to learning would lead to positive affective reactions [Rodrigo et al. 2008].

Our research made use of the Ecolab II learning environment [Luckin and du Boulay 1999; Luckin and Hammerton 2002] and its motivational version the M-Ecolab [Rebolledo-Mendez 2003]. Both systems aim at teaching the ecological concepts of food

chains and food webs to Year 5 learners (aged 10 years). Both Ecolab II and M-Ecolab employ the metaphor of a Science Laboratory where learners can perform actions with and between organisms added to the environment. The set of actions include moving, eating, eating and be eaten by. The learner can manipulate the environment and study the different outcomes of actions by switching between three different views: World View, Energy View and Web View. The World View presents the chosen organisms as being part of an ecosystem shown in terms of where they belong to in the simulated World. The Energy View presents the organisms in relation to the amount of energy they need to survive, suggesting the amount of food they need, depending on whether the organism is a plant or an animal. The Web View presents the organisms in the environment in relation to the place they belong to in the food chain. These views provide different perspectives for learning about food chains and food webs. The curriculum in the tutoring system consists of 10 learning nodes, organized into 3 different zones. The zones, and the nodes in them, are progressively more complex and go from simple one-to-one feeding relationships (Energy node, Zone 1) to complex food webs containing different food chains (Feeding 3 node, Zone 3). The scaffolding mechanisms at the domain level for both systems are based on a modeling approach in which help is provided depending on the perceived understanding and ability of the learner [Hammerton and Luckin 2001]. For example, less able learners receive more explicit feedback. Motivational scaffolding is based on the same principle, providing more motivational help to less motivated students.

In order to detect and react to varying motivational states, a motivational model capable of underpinning the motivational reactions in M-Ecolab was developed [Rebolledo-Mendez, et al. 2011]. The model detects motivation utilizing interaction traits in terms of our definition of motivation as the willingness to exert more effort, take on more challenge and having an independent attitude. In consequence, the learner's motivation is dynamically calculated using three variables: Effort, Independence and Confidence. Effort is computed as the ratio between correct actions and help-seeking behavior. Greater effort corresponds to more correct actions using less help from the system. Independence refers to the quantity (number of instances of help requested) and quality (greater quality corresponds to less explicative feedback) of help. Higher independence is understood as lower quantity and greater quality of help. Confidence corresponds to the degree of challenge the learner is willing to take. A more confident learner is willing to undertake more challenging activities when prompted by the tutoring

system. All variables have a value between 0 and 1 and are constantly updated at interaction time. A calculation of the learner's motivation is computed on exit from a learning node by averaging out the values of the variables during that node; the new values are then propagated through the learning curriculum. A learner's motivation is considered low if it has a value between 0 and .5 and high if it has a value between .51 and 1.

2.2 Motivating feedback in M-Ecolab

The value of the learner's motivation determines the reactions of the M-Ecolab including variations in the motivational feedback, tones of voice and facial expressions of the pedagogic agents (see Figure 1) as well as differentiation in the amount and periodicity of the scaffolding provided.

The nature of the spoken feedback depends on the learner's motivation as assessed by the motivation model. If presented, these messages occur after all the activities in the node have been finished (post-activity), immediately before a new action is attempted in a new node (pre-activity) or at both times. The motivational feedback not only conveys praising messages (via changes in the agent's tone of voice and facial expressions, see Table 1) but also may state the objectives for the new learning node or give advice on what to do in the new node. The advice is adjusted according to the cause of any demotivation detected by the motivation model and can be related to excessive dependence on the system's help or because of a lack of effortful behavior. For example, if the motivation model determines that the motivation is low because the learner lacks independence (excessive help requests) the message provided is: "in the next activities try to ask for less help". Figure 1 and Table 1 show the type of changes conveyed by the agent when delivering motivational feedback.

Motivational scaffolding in M-Ecolab also includes a quiz with questions taken from the activities at hand, as well as a button for replaying the agent's pre-activity feedback [Rebolledo-Mendez, du Boulay and Luckin 2011]. The quiz was integrated into the set of motivational strategies with the aim of increasing curiosity about the topic. The use of the quiz was intended as a means to increase Effort, as prompting the learner to answer questions related to the domain could lead to an increased interest to perform actions in relation to the questions of the quiz leading, perhaps, to increased effortful behavior. Although quizzes can be considered a form of cognitive scaffolding, the intention to include a quiz was a motivational mechanism to increase Effort. It might

seem strange to add a quiz as a motivating activity, but this was suggested as part of the early design work with children [Rebolledo-Mendez, du Boulay and Luckin 2011]. Although it might be possible for a child to get the quiz questions themselves wrong, the more light-hearted nature of the quiz compared to the more ‘serious learning work’ in the microworld was expected to mitigate this potential for further demotivation.

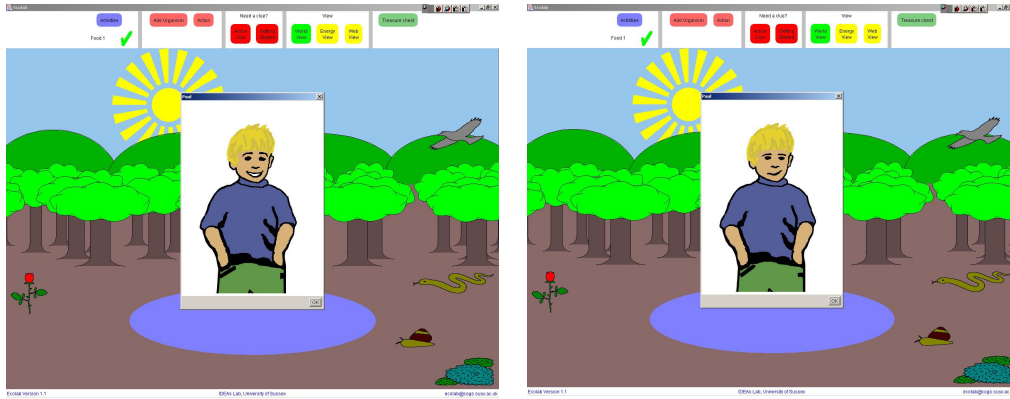


Figure 1 Facial expression variations

Table 1. Variations of agent’s feedback

	Pre-activity feedback		Post-activity feedback	
Motivation	Tone of voice	Facial expression	Tone of voice	Facial expression
Low	Normal	Normal	Worried	Worried
High	Normal	Normal	n/a	n/a

Previous analyses of the results of using M-Ecolab have highlighted the benefits of the motivational scaffolding for help-seeking behavior [Rebolledo-Mendez et al. 2005] and for those initially de-motivated learners who followed the suggestions provided by M-Ecolab [Rebolledo-Mendez, du Boulay and Luckin 2006] and became more motivated. However these results were not accompanied by improvements in overall learning. This paper provides a further analysis of the data from the evaluation mentioned above.

3. MINING DATA GENERATED BY ECOLAB II AND M-ECOLAB

The context of the evaluation is described first. An experiment was carried out with children (aged about 10) from three parallel Year 5 classes in a school in Horsham,

England in May 2005. To assess learning, an isomorphic test was used both before and immediately after the experiment. This test was the same as used in previous evaluations of earlier versions of Ecolab II [Luckin and du Boulay 1999; Luckin and Hammerton 2002]. The participants were 35 learners belonging to the three classes and they were randomly assigned to the two conditions. Scholastic Achievement Test¹ scores (SATs) were provided for all the participants prior to the experiment. Learners in the control condition (n=16) were asked to interact with Ecolab II whereas learners in the experimental condition (n=19) interacted with the motivational variant, M-Ecolab.

The learners interacted with one or other version of the system for approximately 80 minutes across two sessions with 1 week between sessions. The systems were installed on tablet computers that were used individually by learners during the experiment. The learners had not learnt the topic of food chains and food webs in their normal schooling before the experiment.

The difference in learning gain between the control and experimental conditions was not significant ($t(33)=-1.628$ $p=.113$), see Table 2 for descriptive statistics. During the interactions 70 log files (2 per session per learner) with 28279 lines in total and an average of 807.97 lines per learner were collected. This data is the basis for the data mining analyses presented next. First, a code and count analysis considering typified behaviors is presented followed by a pattern discovery approach.

Table 2 Learning gains: descriptive statistics

Condition	N	Minimum	Maximum	Mean	Stdev
Control	16	-14	11	2	5.69
Experimental	19	-4	13	4.73	4.24

3.1 Behaviors

A first approach to mine the data obtained in the evaluation followed a similar methodology to that of Luckin and du Boulay [1999] consisting of exploring the behaviors observed during the interaction. Two types of profiles had been defined. Interaction profiles characterize the behavior of the learners during the interaction with the tutoring system and consist of 3 binary distinctions: busyness/quietness, exploration/consolidation and hopping/persistent. Collaboration profiles are more specific and refer to the quantity and quality of help that learners requested during their

¹ A UK national test of achievement scored as a percentage

interactions. These profiles have been found in previous studies [Hammerton and Luckin 2001; Luckin and du Boulay 1999] and represent typical interaction styles with Ecolab II and M-Ecolab.

The profiles were not identified dynamically during the interactions but post hoc, and help us understand the types of action and help-seeking behavior that learners undertook during the interaction. These profiles represent interaction traits and an individual learner may show more than one of these characteristics during the interactions rather than one-to-one correspondence between learners and profiles. To determine the profiles, a code and count approach was used in which instances of particular events were identified for individual learners. Since every profile is understood as having two poles (for example busy vs. quiet learners), minimum thresholds on the number of contributing events were established to determine whether learners belonged to one pole or another. The number of events was not proportionalized since we were interested in classifying behaviors following an established methodology and being consistent with previous evaluations of Ecolab II. Correlations between the total number of actions individually performed by the learners and the behaviors described in Sections 3.1.1 and 3.1.2 are not significant.

3.1.1 Interaction profiles

The interaction profiles are defined as follows. Busyness is “a characteristic of interactions in which the learners completed an average or above average number of actions of any type, such as adding an organism to the environment or making one organism eat another. The opposite of busyness is referred to as quietness”. Exploration is “a characteristic of an interaction if the participant had been involved in some sort of action which allowed his/her to experience more than one level of complexity or more than one level of terminology abstraction”. In other words, an explorer was a participant who requested more challenge than was suggested by the system and also experienced more view changes and curriculum zones. The opposite of exploration is referred to as consolidation. Finally, a Hopper is “a participant who switched frequently from one type of interaction to another. For example, from attempting an action to switching a view to accessing a new activity. The participant’s interaction contained no or few series of repeated actions of the same type. The participant was particularly prone to frequent changes of view”. A Hopper was a participant who did more view changing than average, tried more times than average to initiate a new node of the curriculum without finishing

the current one and gave-up more times than average with an erroneous activity when challenged. The opposite of a Hopper is known as a Persister.

In the light of the motivational components of M-Ecolab, two new interaction profiles were defined. Quiz-seekers used the quiz an above average number of times; the opposite are referred to as Quiz-avoiders. A Challenge-seeker is a participant selecting above average levels of challenge. The opposite of Challenge-seeker is referred to as Challenge-avoider. Learners were classified considering the definitions presented above. A correlation table for all the interaction profiles is presented in Table 3.

The correlation table shows that there are highly significant correlations between some of the behaviors. For example, being a Busy learner is positively correlated with being an Explorer ($p=.019$) and as consequence negatively correlated with being a consolidator ($p=.033$). Being an Explorer is negatively correlated with being a Challenge-seeker ($p=.000$) and its opposite being an Explorer is positively correlated with being a Challenge-avoider ($p=.000$). Finally, being a Consolidator is negatively correlated with being a Challenge-taker ($p=.000$) and positively correlated with being a Challenge-avoider ($p=.001$). We were also interested in analyzing learning gains in relation to behaviors in both tutoring systems. To that end, we conducted a series of statistical analyses in order to explore the relation of these behaviors to learning gain in both the experimental and control conditions. However, because of the small cell sizes that resulted from splitting the sample these results should be considered as tendencies only.

Table 3 Significant correlations between different interaction profiles

	Busy	Quiet	Explorers	Consolidators	Hopper	Persistent	Challenge seeker	Challenge avoider
Busy		-.905**	.394*	-.361*				
		.000	.019	.033				
Quiet	-.905**							
	.000							
Explorers	.394*			-.977**			.656**	-.578**
	.019			.000			.000	.000
Consolidators	-.361*		-.977**				-.597**	.537**
	.033		.000				.000	.001
Hopper						-.958**		
						.000		
Persistent					-.958**			
					.000			
Challenge seeker			.656**	-.597**				-.952**
			.000	.000				.000
Challenge avoider			-.578**	.537**			-.952**	
			.000	.001			.000	

** Correlation is significant at the 0.01 level (2-tailed), * Correlation is significant at the 0.05 level (2-tailed)

The mean learning gain for every interaction profile is provided in Table 4. For these analyses, learning gains were expressed as:

$$Learninggain = \frac{(Posttest - Pretest)}{1 - Pretest} \quad \text{Equation 1}$$

Table 4 Learning gains considering interaction profiles

	Control	Experimental
Busy	.064	.5333
Quiet	.3425	.2579
Explorers	.103	.4637
Consolidators	.185	.2581
Hoppers	.2614	0.257
Persister	.0344	.4422
Challenge – seekers	.1714	.401
Challenge – avoiders	.1044	.2822
Quiz –seekers	N/A	.2133
Quiz –avoiders	N/A	.463

Between-subjects analyses showed that Busy learners in the experimental group had a significantly higher learning gain, ($t(16)=-2.120$, $p=.050$) than Busy learners in the control group. Persisters in the experimental group also had a significantly higher learning gain ($t(16)=-2.443$, $p=.027$) than Persisters in the control group. The difference in the learning gains between explorers in the two conditions ($t(17)=-2.071$, $p=.055$) approached significance. Other behaviors did not show significant differences between conditions. Further analyses showed that the total number of learning nodes in the curriculum successfully tackled by Explorers in the control group was greater than that of Explorers in the experimental group and that the difference was significant ($t(16) = 2.219$, $p = .041$).

3.1.2 Collaboration profiles

Collaboration profiles denote the degree of help that different learners requested during their interactions with the software. Learners' interactions were classified into four possible collaboration profiles by considering the number of instances of support and the degree (depth) of help requested. Instances of support were determined considering the

number of times the learner clicked on the help button. An above average number of requests for help was the criteria for a participant to be considered as using lots of collaborative support and little otherwise. Depth of support was calculated based on the four levels of help available in the tutoring system, an above average level of help (where help level 4 provided the answer) was the criteria for considering a learner requesting deep collaborative support, or shallow otherwise. These categories above were defined by Luckin (1998).

A new collaborative profile was defined considering the degree of use both of motivational and cognitive help. Motivational help is presented in two ways: automatically via the pre- and post-activity feedback or by the learner choosing to click on the “Paul” button. When a learner clicks on this button, a repetition of the pre-activity feedback is presented. Because M-Ecolab offers scaffolding both at domain level and at the motivational level, we counted the instances during which student requested both types of help. For example, clicking on the “Paul” button followed either by clicks on the “clue button” or by clicks on the organisms and then followed by another click on the “Paul” button. Those learners having an above average use of cognitive and motivational help were catalogued as high use of both types of help.

None of the correlations for the collaboration profiles with learning gains in each condition showed any significant result. But we also wanted to see whether any collaboration profiles were associated with significant differences in learning gain between the experimental and control groups. Table 5 shows each collaboration profile and its associated learning gains following Equation 1.

Table 5 Learning gains considering collaboration profiles

	Control	Experimental
Lots	.127	.346
Little	.141	.342
Deep	.145	.285
Shallow	0.127	.445
High use of motivation and cognitive help	N/A	0.5
Low use of motivation and cognitive help	N/A	0.205

The only significant difference in learning gain was for learners who requested shallow help, as a between-subjects test showed that learners requesting this type of help

in the experimental condition had significantly higher learning gains ($t(15) = -2.338, p = .034$), than comparable learners in the control group. This was an unexpected result but could be explained as these learners did not depend on the ITS providing the answer to the problems encountered. Shallow help did not provide the answer and could have provoked these learners to put more effort onto solving the problems by themselves.

We also used the code and count approach to determine the degree to which the pedagogical agents influenced learners' behavior in the experimental condition. This analysis consisted of looking at the effects of post-activity feedback only. This feedback suggested what the learner should do next and we measured the degree to which the learners followed this advice. This feedback was conveyed in a specific tone of voice and a specific facial expression depending on the learner's motivation (see Figure 1 and Table 1). The form and content of these messages were selected in order to motivate the learner, encouraging her/him to put in more effort, be more independent or select more challenging activities.

The logs were mined to identify three types of learner in the M-Ecolab condition: those who followed the agent's advice at least once ($n=7$), those who never followed the advice ($n=5$), and those for whom the agent did not provide post-activity feedback ($n=7$). Table 6 presents the means for SAT scores for the three categories of participant.

Table 6 Means for SAT scores, M-Ecolab condition

	Follow suggestions	Did not follow suggestions	Did not receive feedback
Ability (SAT)	75.86%	80.60%	64.57%

An ANOVA was carried out to see if there were significantly different learning gains or numbers of nodes tackled among the three groups but there were no significant differences. However, we found that ability, as measured with SAT scores, was different among the three groups ($F=4.064, p=.037$), perhaps because their behaviors during the interaction with M-Ecolab was different and provoked the model to behave differently. Post hoc analyses using the LSD method indicated that the mean SAT score was significantly different between students who never received feedback and those who did not follow suggestions ($p = .016$). This result suggests that the motivating facilities could in future be tailored to learners with different abilities, as assessed by SAT, in a way that students with average ability might be more likely to follow the advice provided by the pedagogical agent than students of higher ability.

3.2 Discovering patterns of behavior

The previous section has given some indication of the effects of the motivational scaffolding in M-Ecolab. However, one obvious concern with these results is that they do not describe the learners' sequences of action in the M-Ecolab system (see Table 7). Instead, it has provided an idea of the sorts of behavior and their associated learning gains using a code and count perspective. In order to understand the actions and their transitions carried out by the learners, further analyses based on patterns of behavior are presented in the following sections.

To investigate the sequential behavioral patterns we employed the methodology presented in [D'Mello, Olney and Person 2010]. To this end, we identified transitions between pairs of actions possible in both Ecolab II and M-Ecolab and used the likelihood metric [D'Mello et al. 2007] to calculate the likelihood of each transition:

$$\Pr(M_t \rightarrow M_{t+1}) = \frac{\Pr(M_{t+1} | M_t) - \Pr(M_{t+1})}{1 - \Pr(M_{t+1})} \quad \text{Equation 2}$$

This formula measures the association between two actions, one (M_T) preceding the other (M_{t+1}); its magnitude indicates the strength of this relationship. Subsequent one sample T-test were used to determine whether individual transitions are statistically greater than (excitatory), lesser than (inhibitory) or the same as the mean transition probability across all pairs of actions.

From the logs of the two sessions both from Ecolab II and M-Ecolab, time series were derived preserving the temporal order of activities. The actions considered for this analysis were related not only to motivation but also to help-seeking episodes and to correct and incorrect actions. Table 7 shows the set of twelve actions that were taken into account. This set of twelve actions is representative of the actions possible in the Ecolab II and M-Ecolab. An explanation of the actions is provided next.

Action 1 represents instances where the agent appears at post-activity time though the user had no direct control over this. Action 2 represents instances where the student clicked on the help button provided or on the description of any of the organisms. Action 3 indicates that the learner selected the same level of challenge in the new learning node whereas Action 4 indicates that a greater level of challenge was chosen. Action 5

indicates that the learner changed to a different view. Action 6 represents an incorrect action was chosen in the microworld such as “Heron eats Rose”. Action 7 represents a correct action was chosen in the microworld such as “Heron eats Grass snake”. Action 8 represents instances where the learner clicked on the quiz button; this Action was only possible in M-Ecolab. Action 9 indicates instances where the learning environment provided help following erroneous actions on the part of the learner. Actions 10 and 11 refer to instances where the learner moved to a more difficult node or to a more difficult zone of the learning curriculum. Finally, Action 12 consists of agent interventions activated by the learners themselves. Note that Actions 1, 8 and 12 were only possible in M-Ecolab but not in Ecolab II.

Table 7. Set of actions considered for the Ecolab II and M-Ecolab

Action number	Legend
1	Agent Intervention Compulsory
2	Help Seeking
3	Equal Challenge Taken
4	Greater Challenge Taken
5	View Change
6	Incorrect Action
7	Correct Action
8	Quiz Use
9	Help Provided
10	More Difficult Node
11	Change More Difficult Zone
12	Agent Intervention Sought

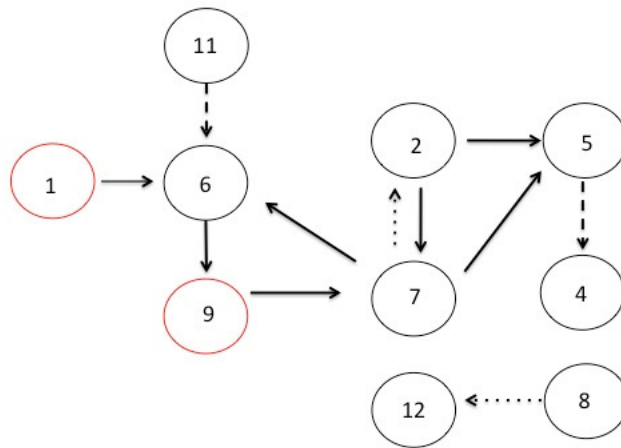
3.2.1 Transitions in M-Ecolab

We extracted all moves (dyads of actions) for M-Ecolab users in which any pair of the Actions presented in Table 7 were involved. One pair of actions associated by subsequent clicks on the microworld, for example Action 2 followed by Action 10, represented by $2 \rightarrow 10$, is considered as one move. Every learner session contained at least one move. There were 2792 moves in all the 19 time series with an average of 146.95 moves ($SD = 87.15$) per time series, with learners performing between 49 and 294 moves. We calculated the probability of moves using Equation 1, and tested the significance of 132 possible transitions between different nodes. Although the possible number of transitions is 12×12 , we only considered transitions that involved different

actions. The results of the series of T-tests showed there were 11 significant excitatory transitions at the .05 level, but no significant inhibitory transitions. Table 8 presents the means for the transitions and their directions.

3.2.1.1 Representing excitatory transitions in M-Ecolab

A directed graph was built to visualize the sequences of transition represented in Table 8. A graphical representation is not only useful to visualize the excitatory transitions in M-Ecolab but also it enables the application of graph algorithms to elucidate complex relationships [D'Mello, Olney and Person 2010]. Figure 2 presents a directed graph for the excitatory transitions in M-Ecolab. The vertices of the graph are the individual actions in Table 7. Red vertices indicate actions related to interventions made by the tutoring system such as prompting the learner to ask for more challenge. Black vertices represent actions initiated by the learner such as help seeking. The arcs on Figure 2 are significant excitatory transitions in one move or dyad of actions. Arcs with dotted arrows represent a dyad of actions in relation to help seeking. Arcs with dashed arrows indicate learners' actions aiming at modifying the microworld such as changing to a more difficult learning zone or modifying the view of the microworld. The 11 statistically significant transitions, all excitatory as there were no inhibitory transitions, are represented in the graph and account for 82.8% of the total transitions identified in the M-Ecolab sessions. This large percentage reduces the probability of the 11 transitions being due to chance effect.



System Interventions (red circles)
 (1) Agent intervention compulsory
 (9) Help provided

Student changing the environment (dashed arrows)
 (4) Greater challenge taken
 (5) View change
 (10) More difficult node
 (11) Change to a more difficult zone

Student looking for help (dotted arrows)
 (2) Help seeking
 (8) Quiz use
 (12) Agent intervention sought

Other
 (6) Incorrect action
 (7) Correct action

Figure 2. Directed graph representing excitatory transitions in M-Ecolab

Table 8 Transitions in M-Ecolab, means and direction (excitatory or inhibitory). Shaded cells are significant at the .05 level

	1	2	3	4	5	6	7	8	9	10	11	12
1	----					0.5263						
2		----			0.3160		0.4659					0.0632
3		0.2632	----									
4		0.1053		----	0.0526							
5		-0.0314		0.7960	----	-0.0264	0.0380	0.0061	-0.0318			0.0001
6		-0.0388			-0.0222	----	-0.0094		0.6697			
7		0.2219			0.0949	0.3436	----				0.0006	
8		0.0448			0.1078		0.0624	----				0.5576
9		0.3995			0.0330		0.3318		----			
10										----	0.3684	
11						0.4737					----	
12												----

An analysis of the directed graph in Figure 2 shows that there are three main clusters of moves. The first cluster (top left) revolves around incorrect actions and is associated with both the learner changing to a more difficult zone (11) and compulsory agent interventions (1) as well as system interventions providing more help (9). This first cluster is related to an external stimulus to change since it appears to be related with changing to more difficult areas of the curriculum suggested by the pedagogical agent's interventions. In other words, this type of behavior seems to be motivated by the microworld itself or externally from the learner. The second cluster (top right) connects correct actions (7) with help seeking (2), view changing (5) and greater challenge taking (4). This second cluster is related to an internal stimulus to change, as it seems to be related with help seeking episodes, constant view changes and a disposition to ask for more challenge (none of these being suggested by the agent). This behavior appears to be motivated by an internal desire (by looking for help or asking for more challenge) to solve the problems posed by the microworld. A third, separate cluster relates to quiz use (8) with sought agent interventions (12) and can be related to de-motivation given that learners appear to ask for motivational cues from the M-Ecolab.

In the external stimulus to change pattern, one sequence begins with compulsory agent interventions (1) prompting the learner to put in more effort, take a greater challenge or ask for less help. But then the learner engages in doing actions incorrectly (6) and getting help from the system (9). Such behavior caused the system to present more agent interventions (1) or prompted the learner to look for more difficult challenges or tackle more difficult zones (11), perhaps in an attempt to please the agent. A second sequence for this pattern commences with the learner selecting a more difficult zone (11) in the curriculum (more difficult zones include more difficult learning nodes) and is followed by a series of incorrect actions (6) with help provided by the system (9). Both sequences could be understood as an attempt on the part of learner to game the system [Baker et al. 2004] or to modify the microworld albeit more in a trial and error fashion.

An example of the behavior associated with the moves in the top left cluster in Figure 2 is provided next. The following lines from the logs present a male learner 1 (L1) interacting with the motivational agent Paul (P), moves 151 to 356:

```
151 L1 finishes current node of the curriculum, Predators and Prey
152 M-Ecolab determines low motivation in L1 is caused by lack of Independence
156 P states "Go on, try to ask for less help"
```

159 M-Ecolab suggest a less difficult node, Energy
163 L1 selects a more difficult node, different curriculum zone, Energy transfer
168 L1 chooses an incorrect action
171 M-Ecolab suggest deep help
172 L1 selects shallow help
173 L1 chooses an incorrect action, same action as before
174 M-Ecolab suggest deep help
175 L1 selects shallow help
176 – 357 L1 continues with a pattern of incorrect actions and shallow help

As the logs show, learner L1 seems to be engaged in an unconstructive loop because he selected a more difficult node than he could tackle. Since M-Ecolab would not allow changing nodes once a new has been started, the learner had to figure out, in a trial and error fashion, the way to finish this node of the curriculum. L1 engaged, arguably, in a de-motivated pattern of behavior as he engaged in a series of actions involving requests of the quiz or seeking agent interventions to provide information; this pattern eventually led him to complete the problems in the node successfully. Moves 358 - 372 depict this type of behavior:

358 L1 clicks on the agent button to get more information
359 L1 starts solving the quiz
360 L1 starts the quiz again
361 L1 chooses a correct action
362 L1 chooses a correct action
363 – 371 L1 chooses a number of correct actions
372 L1 finishes current node of the curriculum, Energy Transfer

With the internal stimulus to change pattern (top right cluster in Figure 2), the sequence begins with a correct action (7) followed by the learner requesting help voluntarily (2). The type of help provided by the M-Ecolab corresponds to a factual description of organisms in the environment and seems to be related the learner wishing to become more familiar with the concepts presented by the system. It appears that looking for this type of help, also provokes an exploratory behavior as the learner is more prone to changing views (5) which in turn is related to asking for greater challenge (4).

Choosing more correct actions (7) also precedes incorrect actions (6), see the line joining the two patterns, which is a normal part of the learning process. Should the learner follow this pattern of behavior and choose incorrect actions, the system would provide more help automatically (9) eventually leading the learner to choose correct actions and engaging him/her in more help-seeking and exploratory behaviors. To illustrate this pattern, an excerpt from the logs presents learner 2 (L2), also a male learner, interacting with the system in moves 338 to 463:

338 - 363 L2 does a series of correct action
364 L2 cancels one action
365 L2 chooses a correct action
366 L2 chooses a correct action
367 L2 cancels one action
368 – 372 L2 does a correct, more complex action
373 L2 changes the view of the system
374 L2 changes the view of the system again
375 - 389 L2 does a correct action
390 L2 asks for help
391 L2 asks for help
392 L2 chooses correct action
393 – 460 L2 does a series of correct actions, changing views and requesting help
461 L2 requests change of node in the curriculum
462 L2 selects a slightly more difficult node, M-Ecolab does not suggest any node
463 – L2 continues interacting in the same fashion as before

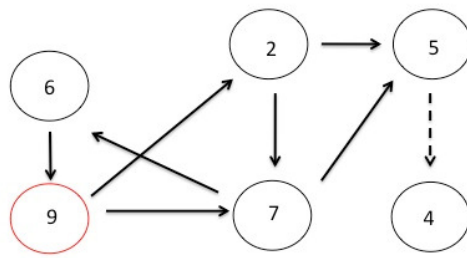
We determined the incidence of each pattern of behavior in M-Ecolab. To that end, the number of moves in each of the three patterns and the percentage of occurrence were calculated. The external stimulus to change pattern occurred 1438 times (62.19%), the internal stimulus to change occurred 803 times (34.73%) and the de-motivation pattern occurred only 71 times (3.07%). This suggests that in the use of M-Ecolab, the majority of transitions consisted of behaviors associated with an external stimulus to change. Future work will look at how learners matching these patterns have different learning gains and whether this difference is significant.

3.2.2 Transitions in Ecolab II

All moves for the Ecolab II users were extracted considering the relevant actions presented in Table 7. Every learner session contained at least one sequenced pair of actions. There were 2088 moves in the 16 time series associated with Ecolab II (N=16), with an average of 109.89 moves (SD = 60.65) per time series, and with learners performing between 68 and 235 moves. We calculated the probability of moves using Equation 1, and tested the significance of 132 possible transitions; the results of the series of T-tests showed there were 8 significant excitatory transitions at the .05 level, 7 coincided with transitions in M-Ecolab, and no significant inhibitory transitions. Table 9 presents the means for the transitions and their directions.

3.2.2.1 Representing excitatory transitions in Ecolab II

As with the M-Ecolab transitions, a directed graph was built to visualize the sequences of transition, represented in Table 9. Figure 3 presents the directed graph for the excitatory transitions in Ecolab. The vertices of the graph are the individual moves and the arcs are significant excitatory transitions between the moves. All the statistically significant transitions (all excitatory) are represented in the graph accounting for 1513 moves, 69.85% of all the total transitions identified in Ecolab II. It is important to point out that Actions 1, 8 and 12 were not possible in Ecolab II interactions as these involved the provision of, or looking for, motivational help. 7 transitions occurred in both systems.



System Interventions (red circles)
 (1) Agent intervention compulsory
 (9) Help provided

Student changing the environment (dashed arrows)
 (4) Greater challenge taken
 (5) View change
 (10) More difficult node
 (11) Change to a more difficult zone

Student looking for help (dotted arrows)
 (2) Help seeking
 (8) Quiz use
 (12) Agent intervention sought

Other
 (6) Incorrect action
 (7) Correct action

Figure 3. Directed graph representing excitatory transitions in Ecolab II

Table 9 Transitions in Ecolab II, means and direction (excitatory or inhibitory). Shaded cells are significant at the .05 level

	1	2	3	4	5	6	7	8	9	10	11	12
1	----											
2		----		-0.0070	0.4034		0.4707					
3		0.0905	----		0.0880		0.0387					
4				----	0.1505	0.0266						
5		-0.1410		0.8631	----	-0.0008	0.0234		-0.0122			
6		-0.1073		-0.0082	-0.0869	----	-0.0163		0.5689		0.0019	
7		0.1359	0.0014		0.1459	0.2686	----				0.0042	
8								----				
9		0.2293		-0.0063	0.0055		0.4047		----		0.0111	
10										----	0.1875	
11						0.3125					----	
12												----

These transitions are $2 \rightarrow 5$, $2 \rightarrow 7$, $5 \rightarrow 4$, $6 \rightarrow 9$, $7 \rightarrow 5$, $7 \rightarrow 6$ and $9 \rightarrow 7$. Four transitions are exclusive to M-Ecolab: $1 \rightarrow 6$, $7 \rightarrow 2$, $8 \rightarrow 12$ and $11 \rightarrow 6$. One transition is unique to Ecolab II learners: $9 \rightarrow 2$. It is interesting to notice that not all the transitions exclusive to M-Ecolab are directly related to motivational scaffolding. This suggests that transitions $7 \rightarrow 2$ (correct action followed by help seeking) and $11 \rightarrow 6$ (changing to a more difficult zone followed by an incorrect action) might be provoked by the motivational scaffolding present in M-Ecolab. All the other transitions also correspond to the two behaviors identified previously for M-Ecolab: external and internal stimulus to change. As with M-Ecolab, we determined the incidence of each pattern of behavior in Ecolab. To that end, the number of moves in each of the two patterns and their percentage were calculated. The external stimulus to change pattern (associated with performing an incorrect action followed by help provision), occurred 781 times (51.61%), the internal stimulus to change occurred 662 times (43.75%) and the pattern associated with help provided followed help-seeking exclusive for Ecolab II learners, occurred only 70 times (4.62%). This suggests that in the use of Ecolab II, the majority of transitions consisted of behaviors associated with an external stimulus to change, a similar result to that of M-Ecolab learners.

Previous papers reporting the effects of Ecolab II, have associated learning gains with higher degrees of help-seeking and challenge taking [Luckin and Hammerton 2002] particularly for lower ability learners. It is worth highlighting that the intrinsic stimulus to change behavior reported in this paper involves both help-seeking and challenge-taking (dyads $7 \rightarrow 2$ and $5 \rightarrow 4$) and could account for the learning gains previously reported.

4. GENERAL DISCUSSION

The first series of analyses in this paper has added to the previous evaluations of the Ecolab II/M-Ecolab tutoring systems [Hammerton and Luckin 2001; Luckin and du Boulay 1999; Rebolledo-Mendez, du Boulay and Luckin 2006] and identified certain behaviors patterns that were associated with better learning gains in M-Ecolab than in Ecolab-II.

We found that Busy learners in M-Ecolab had significantly greater learning gains than comparable learners in Ecolab II ($t(16)=-2.959$, $p=.009$) suggesting that M-Ecolab was more effective for this kind of learner compared to Ecolab II. We also found that the difference in learning gains for Explorers between M-Ecolab and Ecolab II approached

significance ($t(17)=-2.071$, $p=.055$). Explorers are characterized as participants who requested more challenge (Action 4) than was suggested by the system and also changed view more often (Action 5) and traversed more curriculum zones (Action 11). Being Busy is highly correlated with being an Explorer (Pearson's $r = .394$, $p = .019$). This correlation is not surprising since being Busy involves an above average number of actions of any type, including those dyads of actions associated with being Explorer ($5 \rightarrow 4$ and $11 \rightarrow 6$). The percentage of actions involving these dyads accounted for 8.74% of the actions in M-Ecolab and 13.48% in Ecolab II.

Because of the significant difference in learning gains between Busy students in the two conditions we looked at sequences involving Busy behavior ($7 \rightarrow 6$, $6 \rightarrow 9$ and $9 \rightarrow 7$). These dyads account for 50% of the total of actions in M-Ecolab and 36.05% in Ecolab II. This implies that the total actions involving Busy and Explorer behaviors account for 58.74% of M-Ecolab actions and 44.79% of Ecolab II actions. Since we only considered dyads of action that represent significant transitions in both M-Ecolab and Ecolab II it may be possible that the significant difference in learning gains observed in Busy learners might be due to one or a combination of these dyads present in the M-Ecolab. Although the dyad $11 \rightarrow 6$ (involving changing between curriculum nodes) is only a significant transition in M-Ecolab, it only accounts for 0.6 % of the total of actions which might not explain the effect on learning gains. This behavior suggests, however, that the motivating scaffolding encouraged learners to change between different zones of the curriculum. Future studies will be aimed at identifying the dyads of actions in association with the Busy profile that might explain the learning gains observed in M-Ecolab learners.

Persistent learners in M-Ecolab also showed a significant difference in learning gains when compared with similar learners in Ecolab II ($t(16)=-2.443$, $p=.027$). Persistent learners are characterized as performing actions 5, 6 and 10. Since no transition involving Action 10 is significant in our analyses, we focused on Actions 5 and 6. Significant dyads involving these actions include $5 \rightarrow 4$, $6 \rightarrow 9$ and $9 \rightarrow 7$. The combined percentage of these dyads is 38.75% of actions for M-Ecolab learners and 37.07% for Ecolab II learners. The similarity in these combined percentages, suggests that the actions in relation to being persistent that accounted for the observed learning gains, might have involved another action. Action 2 is associated with these dyads and is related to recovering from errors. Given that dyads $7 \rightarrow 2$ are only present in 12.24% of actions in M-Ecolab and dyads $9 \rightarrow 2$ are only present in 3.23% of actions in Ecolab II, the total of

significant dyads in relation to being Persister is 50.99 % for M-Ecolab learners and 40.30% for Ecolab II students. The combined effect when we add dyads $7 \rightarrow 2$ for M-Ecolab students suggests that the presence of motivational facilities might have encouraged learners to look for help after a correct action has been made, perhaps leading to greater learning gains than similar students in Ecolab II.

This result is counterintuitive but may be associated with the motivational agent Paul's positive affect. As suggested in [Erez and Isen 2002], positive affect (a combination of normal tone of voice and a normal facial expression involving a smile) played a key role in provoking the learners to increase their effort by looking for more help even if they did not need it, as dyad $7 \rightarrow 2$ implies. This learner behavior is explained because in M-Ecolab the variable Effort was modeled as a ratio between correct actions and help seeking. As such, more correct actions while using less help meant a more effortful behavior. Given that this was not the case, as evidenced by the frequency of the dyad $7 \rightarrow 2$, this implies that the motivational agent Paul was asking the learner to put more effort while at the same time conveying positive affect. Expectancy also might have played a role. Defined as the perceived probability that effort will lead to improved performance [Vroom 1964]), Paul's expectancy coupled with positive affect conveyed the idea that making less errors and looking for help as often as possible even if no mistake had been made was a good behavior. The benefits of looking for help have been well documented [Nelson-Le Gall and Resnich 1998] including previous Ecolab II evaluations [Luckin and Hammerton 2002].

M-Ecolab learners who requested shallow help had a significantly greater learning gain than comparable learners in Ecolab II ($t(15) = -2.338, p = .034$), and highlights the benefit of using positive affect to encourage the learner to put in more effort. Furthermore, the results suggest superficial help (not the whole answer as it was the case for learners receiving deep help) is preferable when no mistakes have been made by the learner.

The analyses of dyads as opposed to individual actions acknowledge the temporality of the actions, a trait that is lost in code and count approaches. Preserving the temporality of the actions makes the pattern discovery process easier, especially as this methodology enables a visual account of the significant transitions found in the data. In our case, the resulting directed graph was simple and finding clusters was an intuitive process.

5. CONCLUSION

This paper has described the use of a data-mining technique to compare learners' behaviors across two systems that differed only in their motivational scaffolding.

This methodology helped us identify new patterns of behavior in the use of Ecolab II and M-Ecolab: external and internal stimuli to change. We characterize these as follows, though follow-up work interviewing learners would be needed to establish the validity of these characterizations. A learner with an external stimulus to change might interpret success in relation to his/her ability while striving for positive judgments and avoiding negative ones. The presence or absence of motivational facilities might lead this learner to behave in a way that is conducive of learning gains (i.e. being Persister and look for shallow help). The pattern discovered in this analysis portrays a behavior based on moving to more difficult Zones of the learning curriculum while having erroneous actions and system interventions both agent-based and assistance via help messages. Given that the agent-based feedback encourages the learners "to put in more effort", learners behaving with an external stimulus to change pattern might tend to display an attitude that would not be dissimilar to a performance oriented behavior [Ames 1984]. Another motivational construct that might be associated with this pattern is Expectancy [Vroom 1964]. The internal stimulus to change could be related to a mastery-orientation [Ames 1984] as learners could have a disposition to regard success as the acquisition of more skills, understanding content and making learning the goal itself; this pattern of behavior would include voluntarily asking for help (dyad 7 → 2), while constantly changing views and asking for more challenge. In this situation, Expectancy might also play a key role and the employment of motivational strategies could lead to an increase in this type of behavior.

Previous work on Ecolab II has explored goal orientation [Ames 1984; Ames 1990; Ames 1992], however, the implications of behaving in one way or another are not clear and one of the problems detected on this work [Martinez-Miron et al. 2005] is associated with the identification of clear goal orientations. The use of data-driven approaches such as the work reported in this paper could pave the way towards the automatic detection of this behavior but more work is needed. In particular, it would be useful to build automatic recognition software capable of detecting such behaviors and to triangulate these patterns with test-based diagnosis of goal orientation. Nevertheless, these two behaviors are interesting in their own right and more work is needed towards understanding their role in this intelligent tutoring system, particularly in relation to motivational scaffolding.

Future research could shed light onto whether the patterns reported in this paper (external and internal stimulus to change) could be related to motivational constructs such as performance-oriented or mastery-oriented behaviors. Work for the future also consists of empirically proving these patterns can be triangulated with test-based diagnoses, discovering more complex behaviors using graph algorithms, the programming of automatic detectors of these patterns and an investigation of the impact of these patterns on learning gains.

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