

Arts Engagement Literature Review Summary

Companion to Building the Field of Arts Engagement

Prepared by Laura Casale, AEA Consulting



Find the full report, Building the Field of Arts Engagement: Prospects and Challenges, at Irvine.org/AEAreport.



Arts Engagement Literature Review Summary

Books

Alinsky, Saul. Rules for Radicals: A Practical Primer for Realistic Radicals. Random House, 1971.

Saul Alinsky's impassioned counsel to young radicals on how to effect constructive social change and know "the difference between being a realistic radical and being a rhetorical one." Each chapter of *Rules for Radicals* provides a lesson on how a community organizer can accomplish the goal of successfully uniting people into an active organization with the power to effect change on a variety of issues. Though targeted at community organization, these chapters also touch on a myriad of other issues that range from ethics, education, communication, and symbol construction to nonviolence and political philosophy.

Borwick, Doug. Building Communities, Not Audiences: The Future of the Arts in the United States. ArtsEngaged, 2012.

Borwick holds that established arts organizations, for practical and moral reasons, need to be more deeply connected to their communities. He discusses new ways of looking at the arts as a powerful force for building better communities and improving lives, and identifies the factors that serve to isolate established arts organizations from their communities; he points out the trends that loom as imminent threats to the long-term viability of the artistic status quo; and presents principles and mechanisms whereby, in his view, arts organizations can significantly extend their reach into the community, supporting enhanced sustainability. Included are case studies and examples of successful community engagement work being conducted by arts organizations from around the U.S.

Grams, Diane and Farrell, Betty, eds. *Entering Cultural Communities: Diversity and Change in the Nonprofit Arts.* Rutgers University Press, 2008.

The book draws on interviews with leaders, staff, volunteers, and audience members from 85 nonprofit cultural organizations to explore how they are trying to increase participation and the extent to which they have been successful. The accounts point to the opportunities and challenges involved in such efforts, from the reinvention of programs and creation of new activities, to the addition of new departments and staff dynamics, to partnerships with new groups. The arts leaders report that, although positive results are difficult to measure conclusively, long-term efforts bring better outcomes than short-term activities.

Graves, James Bau. *Cultural Democracy: The Arts, Community, and the Public Purpose.* University of Illinois Press, 2004.

This book explores the crisis of our national cultural vitality, as access to the arts becomes increasingly mediated, the author contends, by a handful of corporations and the narrow tastes of wealthy elites. Graves offers the concept of cultural democracy as corrective - an idea with important historic and contemporary validation, and an alternative pathway toward ethical cultural development that is part of a global shift in values. He explains the dynamics of how traditional and grassroots cultures may survive and thrive — or not — and what we can do to provide them opportunities equal to those of mainstream, Eurocentric culture.

Marshall, Catherine. Field Building: Your Blueprint for Creating an Effective and Powerful Social Movement. Capbuilders Publishing, 2011.

The author presents the complex tasks associated with launching and building a social movement, and offers step-by-step guidance to help ensure that the effort is successful. The book also provides real-life examples and points to further resources likely needed down the road as the movement grows.

Pitman, Bonnie. *New Forums: Art Museums and Communities.* American Association of Museums Press, 2004.

Pitman believes a new museum environment is taking shape in America — art museums are becoming forums for the discussion of new ideas; places where people can interact and learn from one another. This book explains how this transformation is occurring in a nationwide test group of eleven art museums. Supported by The Pew Charitable Trusts' Program for Art Museums and Communities, these museums were able to think creatively about enhancing the quality of the visitor experience and expanding service to their communities. Though the routes they took were different, from community-based artist residencies to fundamental changes in board/staff attitudes, all became institutions where learning, flexibility, and innovation are integral parts of the organizational culture.

Simon, Nina. The Art of Relevance. Museum 2.0, 2016.

The followup to *The Participatory Museum*, this book (also a free downloadable PDF) develops Nina Simon's central thesis in that piece and illustrates it with extensive international examples from museums and science centers. This work confirms Simon as perhaps the leading U.S. advocate of an approach that puts relevance to defined communities front and center.

Simon, Nina. The Participatory Museum. Museum 2.0, 2010.

The Participatory Museum is a guide to working with community members and visitors to make cultural institutions more dynamic, relevant, essential places. Museum consultant and exhibit designer Nina Simon weaves together innovative design techniques and case studies to make a case for participatory practice.

Tepper, Steven J. and Ivey, William. Engaging Art: The Next Great Transformation of America's Cultural Life. Routledge, 2008.

Engaging Art explores what it means to participate in the arts in contemporary society — from museum attendance to music downloading. Drawing on the perspectives of experts from diverse fields, the book analyzes key trends involving technology, audience demographics, religion, and the rise of "do-it-yourself" participatory culture. It offers a new framework for understanding the momentous changes impacting America's cultural life over the past fifty years. The authors argue that if we center a new commitment to arts participation in everyday art making, creativity, and quality of life, we will not only restore the lifelong pleasure of homemade art, but will likely seed a new generation of enthusiasts who will support America's signature nonprofit cultural institutions well into the future.

Van Dyke, Nella and McCammon, Holly J. Strategic Alliances: Coalition Building and Social Movements (Social Movements, Protest and Contention). Univ. of Minnesota Press, 2010.

Strategic Alliances provides a set of in-depth analyses of the circumstances leading to the organizational movement alliances. Contributors investigate coalition dynamics among social movements, including antiwar, environmental, and labor movements, as well as ethnic organizations and women's groups.

Zakaras, Laura and Lowell, Julia F. Cultivating Demand for the Arts: Arts Learning, Arts Engagement, and State Arts Policy. RAND Corporation, 2008.

To shed light on the decline in demand for the nonprofit arts, the authors describe what it means to cultivate demand for the arts, examine how well U.S. institutions are serving this function, and discuss whether it is in the public interest to make such cultivation a higher priority than it has been in the past. The authors propose that a strong cultural sector is characterized by three conditions: adequate amounts of high-quality artworks (supply), ample opportunities for people to encounter those works (access), and sufficient numbers of individuals with an interest in experiencing those works (demand). They argue that arts policies have long focused on supporting supply and expanding access while neglecting demand, which calls for cultivating the capacity of individuals to have engaging experiences with the arts. The authors conclude that greater investment in comprehensive arts learning, particularly for the young, is the most effective strategy for building demand.

Journal Articles and Reports

American Planning Association. "Community Engagement — How Arts and Cultural Strategies Enhance Community Engagement and Participation." 2011.

https://www.planning.org/research/arts/briefingpapers/engagement.htm

Bernholz, Lucy and Wang, Tony. "Building Fields for Policy Change." 2010.

https://www.scribd.com/document/45111709/Building-Fields-for-Policy-Change

Bernholz, Lucy, Seale, Stephanie and Wang, Tony. "Building to Last: Field building as philanthropic strategy." 2009.

https://www.scribd.com/document/26742690/Building-to-Last

Bridgespan Group. "The Strong Field Framework: A Guide and Toolkit for Funders and Nonprofits Committed to Large-Scale Impact." Commissioned by The James Irvine Foundation, June 2009.

https://irvine-dot-org.s3.amazonaws.com/documents/64/attachments/strongfieldframework.pdf?1412656138

Brooklyn Commune Project, The. "The View From Here — A report on the state of the performing arts from the perspective of artists." 2013.

http://brooklyncommune.files.wordpress.com/2013/05/bkcp_report_final.pdf

Brown, Alan. "All the World's a Stage — Venues and Settings, and the Role They Play in Shaping Patterns of Arts Participation." *Grantmakers in the Arts Journal*, Vol 23(2), Summer 2012.

http://www.giarts.org/article/all-worlds-stage

Brown, Alan and Novak, Jennifer. "Audience Engagement: Working Toward a New Vision." Dance/ USA 2009 Annual Conference, 2009.

http://www.ddcf.org/Global/Arts/Audience_Engagement_WolfBrown_Presentation.pdf

Brown, Alan S. "Creative Trust: Audience Engagement Survey Final Report." Commissioned by Creative Trust for Arts & Culture, December 2010.

http://www.creativetrust.ca/wp-content/uploads/2011/02/Creative-Trust-Audience-Engagement-Survey-Final-Report-December-2010.pdf

Brown, Alan S. and Novak, Jennifer L. "Cultural Engagement in California's Inland Regions." Commissioned by The James Irvine Foundation, September 2008.

http://www.issuelab.org/resources/2003/2003.pdf

Brown, Alan S. and Novak-Leonard, Jennifer L. "Getting In On the Act — How arts groups are creating opportunities for active participation." Commissioned by The James Irvine Foundation, October 2011.

http://www.irvine.org/images/stories/pdf/grantmaking/Getting-in-on-the-act-2011OCT19.pdf

Brown, Alan S. and Ratzkin, Rebecca. "Making Sense of Audience Engagement." Commissioned by The San Francisco Foundation and Grants for the Arts with the support of the Wallace Foundation, 2011.

http://wolfbrown.com/images/articles/Making_Sense_of_Audience_Engagement.pdf

Brown, Alan S. "The Values Study: Rediscovering the Meaning and Value of Arts Participation." Hartford, Conn.: Connecticut Commission on Culture and Tourism, July 2004.

http://wolfbrown.com/images/articles/ValuesStudyReportComplete.pdf

Building Movement Project. "Building Community from the Inside Out." 2013.

http://www.buildingmovement.org/pdf/MiniReport_1_Community.pdf

Building Movement Project. "Catalysts for Change: How California Nonprofits Can Deliver Direct Services and Transform Communities." 2010.

http://www.buildingmovement.org/pdf/catalysts_part_one.pdf

Burnham, Linda Frye, Durland, Steven and Ewell, Mary Gard. "The CAN Report: The State of the Field of Community Cultural Development." May 2004.

http://www.lulu.com/us/en/shop/linda-frye-burnham-and-steven-durland-and-maryo-gard-ewell/the-can-report-the-state-of-the-field-of-community-cultural-development/paperback/product-207902.html

Carnwath, John D. and Brown, Alan S. "Understanding the Value and Impacts of Cultural Experiences — A Literature Review." Art Council England, 2014.

http://www.artscouncil.org.uk/publication/understanding-value-and-impacts-cultural-experiences

Chew, Ron. "Community-Based Arts Organizations: A New Center of Gravity." Americans for the Arts, 2009.

http://www.giarts.org/sites/default/files/Community-Based-Arts-Organizations_New_Center_of_Gravity.pdf

Cuyahoga Arts & Culture Team, The. "A New Take on Crowdsourced Grantmaking: Creative Culture Grants." *Grantmakers in the Arts Journal*, Vol 24(3), Fall 2013.

http://www.giarts.org/article/new-take-crowdsourced-grantmaking-creative-culture-grants

D'Alessandro, Eric. "Thoughts About Audience Engagement." Massachusetts Cultural Council — Creative Communities.

http://www.massculturalcouncil.org/creative_communities/news_stories.asp?link_id=14

Fry, Ros. "Real communities start with real people." Journal of Arts Marketing: 30, 2008.

http://culturehive.co.uk/wp-content/uploads/2013/10/Article-Real-communities-start-with-real-people-JAM30-Ros-Fry-2008.pdf

Fushan, Nancy. "Designing a Twenty-First Century Cultural Hub to Build Community." *Grantmakers in the Arts Journal*, Vol 22(2), Summer 2011.

http://www.giarts.org/sites/default/files/22-2_Fushan_Designing-a-Twenty-First-Century-Cultural-Hub.pdf

Goldbard, Arlene. "Arguments for Cultural Democracy and Community Cultural Development." *Grantmakers in the Arts Journal*, Vol 20(1), Spring 2009.

http://www.giarts.org/article/arguments-cultural-democracy-and-community-cultural-development

Grantmakers for Effective Organizations. "Many Hands, More Impact: Philanthropy's Role in Supporting Movements." November 2013.

http://www.geofunders.org/resource-library/all/record/a06600000CtBtuAAF

Harlow, Bob, Alfieri, Thomas, Dalton, Aaron and Field, Ann. "Attracting an Elusive Audience — How the San Francisco Girls Chorus is Breaking Down Stereotypes and Generating Interest Among Classical Music Patrons." The Wallace Foundation, November 2011.

http://www.wallacefoundation.org/knowledge-center/Documents/Attracting-an-Elusive-Audience.pdf

Harlow, Bob, Alfieri, Thomas, Dalton, Aaron and Field, Ann. "Cultivating the Next Generation of Art Lovers — How Boston Lyric Opera Sought to Create Greater Opportunities for Families to Attend Opera." The Wallace Foundation, 2011.

http://www.wallacefoundation.org/knowledge-center/Documents/Cultivating-the-Next-Generation-of-Art-Lovers.pdf

Harlow, Bob. "The Road to Results — Effective Practices for Building Arts Audiences." The Wallace Foundation, 2014.

http://www.wallacefoundation.org/knowledge-center/Documents/The-Road-to-Results-Effective-Practices-for-Building-Arts-Audiences.pdf

Hirschhorn, Larry and Gilmore, Thomas North. "Ideas in Philanthropic Field Building — Where They Come from and How They are Translated into Actions." Foundation Center, March 2004.

http://www.foundationcenter.org/gainknowledge/research/pdf/practicematters_06_paper.pdf

Jackson, Maria Rosario, Kabwasa-Green, Florence, and Herranz, Joaquín. "Cultural Vitality in Communities: Interpretation and Indicators." The Urban Institute, 2006.

http://www.urban.org/sites/default/files/alfresco/publication-pdfs/311392-Cultural-Vitality-in-Communities-Interpretation-and-Indicators.PDF

James, Taj. "So You Wanna Build a Movement: An Equation for Building Progressive Power." Movement Strategy Center, 2005.

http://www.racialequitytools.org/resourcefiles/james2.pdf

Markusen, Ann, Gadwa, Anne, Barbour, Elisa and Beyers, William. "California's Arts and Cultural Ecology." Commissioned by The James Irvine Foundation, September 2011.

http://annmarkusen.com/wp-content/uploads/2013/01/ca-arts-culture.pdf

Markusen, Ann and Gadwa, Anne. "Creative Placemaking." National Endowment for the Arts, 2010.

http://www.giarts.org/sites/default/files/Creative-Placemaking.pdf

Masters, Barbara and Osborn, Torie. "Social Movements and Philanthropy: How Foundations Can Support Movement Building." *The Foundation Review*, 2010.

http://evaluationinnovation.org/sites/default/files/Masters%20Movement%20Building%20.pdf

McIntyre Hargreaves, Morris. "This time it's personal — Interactivity, personalization and the 21st century arts organisation." Arts Council of New Zealand Toi Aotearoa, 2011.

http://culturehive.co.uk/wp-content/uploads/2013/04/ThistimeitspersonalMHM.pdf

McKim, Andy. "Keynote: the changing relationship between art and audiences." Arts Marketing Association, 2012.

http://culturehive.co.uk/resources/art-and-audiences-a-changing-relationship

Mendels, Pamela. "Thriving Arts Organizations, Thriving Arts — What We Know About Building Audiences for the Arts and What We Still Have to Learn." The Wallace Foundation, October 2014.

http://www.wallacefoundation.org/knowledge-center/Documents/Update-Thriving-Arts-Organizations-Thriving-Arts.pdf

Movement Strategy Center. "Movement Pivots: Five Steps to Collective Impact & Transformative Social Change." May 2013.

http://movementstrategy.org/directory/movement-pivots/

Movement Strategy Center. "Powerful Places: Principles for Effective Community-Driven Change." September 2013.

http://movementstrategy.org/b/wp-content/uploads/2015/08/MSC-Powerful_Places-WhitePaper4.pdf

National Endowment for the Arts. "How a Nation Engages with Art — Highlights from the 2012 Survey of Public Participation." NEA Research Report #57, September 2013.

https://www.arts.gov/sites/default/files/highlights-from-2012-sppa-revised-oct-2015.pdf

Newsome, Ed, and Hume, Cath. "Connecting with your local communities." Arts Marketing Association, 2012.

http://culturehive.co.uk/wp-content/uploads/2013/02/Connecting-with-your-local-communities.. Ed-Newsome-Cath-Hume..2012.pdf

Novak-Leonard Jennifer L. and Brown, Alan S. "Beyond attendance: A multi-modal understanding of arts participation." National Endowment for the Arts, February 2011.

http://www.giarts.org/sites/default/files/beyond-attendance-multi-modal-understanding-of-arts-participation%20.pdf

Ostrower, Frances. "The Diversity of Cultural Participation — Findings from a National Survey." The Wallace Foundation, 2010.

http://www.giarts.org/sites/default/files/Diversity-of-Cultural-Participation.pdf

Ostrower, Frances. "Motivation Matters — Findings and Practical Implications of a National Survey of Cultural Participation." The Wallace Foundation, November 2005.

http://www.wallacefoundation.org/knowledge-center/Documents/National-Survey-of-Cultural-Participation.pdf

Parker, Susan. "Building Arts Organizations That Build Audiences." The Wallace Foundation, March 2012.

http://www.giarts.org/sites/default/files/Building-Arts-Organizations-That-Build-Audiences.pdf

Partners for Livable Communities. "Culture Connects All — Rethinking Audiences in Times of Demographic Change." May 2012.

http://www.giarts.org/sites/default/files/Culture-Connects-All_Rethinking-Audiences-in-Times-of-Demographic-Change.pdf

Rabkin, Nick, Linett, Peter and Lee, Sarah. "A Laboratory for Relevance: Findings and Recommendations from the Arts Innovation Fund." Commissioned by The James Irvine Foundation, December 2012.

https://irvine-dot-org.s3.amazonaws.com/documents/9/attachments/AIF-report-2012DEC3.pdf?1412656211

Regional Arts & Culture Council. "An Introduction to Engaging Diverse Audiences — Part of the Regional Arts & Culture Council's initiative to promote equitable access to arts and culture." July 2014.

https://www.racc.org/wp-content/uploads/2015/12/RACC-Intro-to-Engaging-Diverse-Audiences.pdf

Salzburg Global Seminar. "Libraries and Museums in an Era of Participatory Culture." October 2011.

http://www.salzburgglobal.org/fileadmin/user_upload/Documents/2010-2019/2011/482/SessionReportPrint482.pdf

Sandow, Greg. "Time to join the rest of the world — Keynote talk at the fourth annual Conference on Arts Marketing." October 2014

http://www.gregsandow.com/BookBlog/Spain.pdf

Sidford, Holly, Frasz, Alexis and Hinand, Marcelle. "Making Meaningful Connections: Characteristics of Arts Groups that Engage New and Diverse Participants." Commissioned by The James Irvine Foundation, July 2014.

https://irvine-dot-org.s3.amazonaws.com/documents/5/attachments/MakingMngfulConnections_20 14DEC3.pdf?1418669563

Stern, Lynn. "Valuing the Intersection Between Arts, Culture, and Community: An Exchange of Research and Practice." NOCD-NY Working Group, December 2013.

http://nocdnydotorg.files.wordpress.com/2014/04/research-and-practice-exchange.pdf

Taylor, Jo and Hargreaves McIntyre, Morris. "Keynote: delivering game-changing impact." Arts Marketing Association, 2013.

http://culturehive.co.uk/wp-content/uploads/2014/02/DeliveringGameChangingImpact_JoTaylor.pdf

Torreggiani, Anne. "Community Engagement." Arts Marketing Association, 2008.

http://culturehive.co.uk/wp-content/uploads/2013/04/Community-engagement..Anne-Torreggiani..2008.pdf

Torres, F. Javier. "Revisiting Research: Art and Culture in Communities: Unpacking Participation." *Grantmakers in the Arts Journal*, Vol 23(3), Fall 2012.

http://www.giarts.org/article/revisiting-research-art-and-culture-communities-unpacking-participation

Wallace Foundation, The. "The Art Of Participation: Shared Lessons in Audience Engagement." In Partnership with The Boston Foundation and The Massachusetts Cultural Council, 2010.

http://www.giarts.org/sites/default/files/Art-of-Participation-Shared-Lessons-In-Audience-Engagement.pdf

Wallace Foundation, The. "Arts for All — Connecting to New Audiences." 2008.

http://www.wallacefoundation.org/knowledge-center/Documents/arts-for-all-connecting-to-new-audiences.pdf

Wallace Foundation, The. "Engaging Audiences — Report on: The Wallace Foundation Arts Grantee Conference." Philadelphia, PA April 1-3, 2009.

http://www.wallacefoundation.org/knowledge-center/Documents/Engaging-Audiences.pdf

Whyman, Erica. "Keynote: effective public engagement." Arts Marketing Association, 2012.

http://culturehive.co.uk/wp-content/uploads/2013/02/Effective-public-engagement-2..Erica-Whyman..2012.pdf

Yung, Rene. "Community Cultural Development — The Next Generation." *Grantmakers in the Arts Journal*, Vol 18(1), Spring 2007.

http://www.giarts.org/article/community-cultural-development

Press

Gamerman, Ellen. "Everybody's an Art Curator." The Wall Street Journal, October 23, 2014.

http://online.wsj.com/articles/everybodys-an-art-curator-1414102402

Blogs

Barzan, Bob. "Bob Barzan: I made up the 'Modesto Art Museum;' now it's real." *The Modesto Bee.* November 15, 2014.

http://www.modbee.com/opinion/opn-columns-blogs/article3921258.html

Bernholz, Lucy. "Field building - does the field matter?" Philanthropy 2173. February 3, 2009.

http://philanthropy.blogspot.com/2009/02/field-building-does-field-matter.html

Bernholz, Lucy. "Field building part two." Philanthropy 2173. February 18, 2009.

http://philanthropy.blogspot.com/2009/02/field-building-part-two.html

Borwick, Doug. "Engaging Matters — Doug Borwick on vibrant arts and communities" Arts Journal Blog.

http://www.artsjournal.com/engage/doug-borwick/

Dobrzynski, Judith H. "Brava to Two Brave Curators." Real Clear Arts, October 26, 2014.

http://www.artsjournal.com/realcleararts/2014/10/bravo-to-two-brave-curators.html?utm_source=feedburner&utm_medium=feed&utm_campaign=Feed%3A+artsjournal%2FVtsJ+%28Real+Clear+Arts%2

Levenick, Christopher. "Random Acts of Culture — The Knight Foundation is bringing artists out of performance halls and into people's everyday lives." *Philanthropy Magazine*, Summer 2011.

http://www.philanthropyroundtable.org/topic/excellence_in_philanthropy/random_acts_of_culture

McQuaid, James. "Audience engagement in arts and heritage: the traps we fall into." The Guardian, Culture Professionals Blog. October 6, 2014.

http://www.theguardian.com/culture-professionals-network/culture-professionals-blog/2014/oct/06/audience-engagement-arts-heritage-traps

McQuaid, James. "Audiences in arts, culture and heritage: solutions to our problems." The Guardian, Culture Professionals Blog. October 13, 2014.

http://www.theguardian.com/culture-professionals-network/culture-professionals-blog/2014/oct/13/audiences-arts-culture-heritage-solutions

Moss, Ian David. "Beyond Dynamic Adaptability: How Changing Participation is Changing the Arts." Createquity. November 6, 2011.

http://createquity.com/2011/11/dispatch-from-the-bay-area-part-ii-beyond-dynamic-adaptability/

Ragsdale, Diane. "Can arts organizations be both art-focused and community-focused?" Arts Journal Blog, Jumper. March 14, 2014.

http://www.artsjournal.com/jumper/2014/03/can-arts-organizations-be-both-art-focused-and-community-focused/

Simon, Nina. Museum 2.0.

Explores the ways that the philosophies of Web 2.0 can be applied in museums to make them more engaging, community-based, vital elements of society.

http://museumtwo.blogspot.com/