

**The “LO”-Down on Grit: Non-Cognitive Trait Assessments Fail to Predict Learning Gains in iSTART and W-Pal**

**Kathryn S. McCarthy, Aaron D. Likens, Kristopher J. Kopp, Cecile A. Perret, Micah Watanabe, & Danielle S. McNamara**

**Article Published March 2018**

# The “LO”-Down on Grit: Non-Cognitive Trait Assessments Fail to Predict Learning Gains in iSTART and W-Pal

Kathryn S. McCarthy, Aaron D. Likens, Kristopher J. Kopp, Cecile A. Perret,  
Micah Watanabe, & Danielle S. McNamara

Arizona State University

{ksmccar1; alikens; kristopher.kopp; cperret; micah.watanabe; ds McNamara}@asu.edu

**ABSTRACT:** The current study explored relations between non-cognitive traits (Grit, Learning Orientation, Performance Orientation), reading skill, and performance across three experiments conducted in the context of two intelligent tutoring systems, iSTART and Writing Pal. Results showed that learning outcomes (comprehension score, holistic essay score) were moderately to strongly correlated with reading skill. In contrast, these outcomes only weakly correlated with learning orientation (LO) and were unrelated to either Grit or performance orientation (PO). Further, regression analyses indicated that none of the non-cognitive traits predicted learning gains. We open the discussion of these findings in the context of theoretical perspectives, construct validity and reliability, and large scale assessment.

**Keywords:** grit; motivation; learning; intelligent tutoring; reading comprehension; writing

## 1 INTRODUCTION

In addition to the contributions of cognitive skills, non-cognitive factors (e.g., motivation and affect) have been found to predict academic success across a variety of domains and age levels (Pintrich, 2003). While researchers have focused on a range of individual differences related to self-regulation (e.g., metacognition or monitoring, motivation), one of most widely talked about non-cognitive factors in the mainstream and in education is *Grit*. Initial research indicated that this higher-order trait was prevalent in successful people from a variety of domains (e.g., US military, National Spelling Bee) and that Grit predicted success above and beyond “talent” or cognitive ability (Duckworth et al., 2011). In addition to Grit, researchers have also been interested in the effects of learning orientation (LO) and performance orientation (PO). LO is the degree to which a student is intrinsically motivated to learn new things. PO reflects extrinsic motivation related to tangible gains. LO has been found to be a stronger predictor of long-term educational success than PO (Fortune et al., 2005, Rosé et al., 2004). However, PO has stronger relations to performance on short-term tasks (Jha & Bhattachayya, 2013). Thus, both may be relevant for different aspects of learning.

Due to the mainstream attention on Grit, there has been a boom in developing interventions to increase non-cognitive skills and expanding methods of evaluating them. More recently, however, Grit has come under scrutiny, with a meta-analysis indicating a lack of construct validity and stability, as well as little effect of *grit* interventions on performance and success (Credé et al., 2017). Thus, discussions of the effects of non-cognitive constructs at scale should be preceded by additional evaluations of their relations to learning in the context of on-line environments. Indeed, there is a growing body of conflicting evidence for the effect of these non-cognitive traits in terms of online

course completion (Phillips-Martinez, 2017; Wang, 2017) and behaviors within online educational environments (e.g., Baker et al., 2008). The current study adds to this literature by investigating how non-cognitive factors 1) relate to cognitive factors that are relevant to performance and 2) affect learning outcomes.

The current study examines the effects of these non-cognitive factors in the context of two intelligent tutoring systems (ITs): Interactive Strategy Training for Active Reading and Thinking (iSTART; McNamara et al., 2004) and the Writing Pal (W-Pal; Roscoe & McNamara, 2013). These ITs reflect a growing cadre of educational technologies that support students' reading and writing skills (Passonneau et al., 2018). In both systems, students watch instructional videos and then engage in game-based practice. Natural language processing (NLP) is used to provide both summative and formative feedback. iSTART offers reading comprehension strategy training and has been shown to increase students' understanding of challenging science texts across middle, high school, and college populations (e.g., Jackson & McNamara, 2013; Magliano et al., 2005). W-Pal combines intelligent tutoring and automated writing evaluation (AWE) to enhance adolescents' writing quality and knowledge of writing strategies (Roscoe et al., 2013). Importantly, mastery of these literacy skills depends on repeated, deliberate practice over extended time periods. According to motivation theories, students with higher Grit and other motivation-related traits should be more engaged, persistent, and deliberate with their practice in iSTART and W-Pal which would, in turn, enhance the efficacy of the training. The purpose of this study was to explore this hypothesis.

To summarize, this study had two objectives. Our first objective was to investigate the relations between these non-cognitive traits (Grit, LO, PO) and a cognitive skill shown to predict comprehension and writing success (i.e., reading skill). The second objective was to explore how these traits influence learning gains after using iSTART and W-Pal.

## 2 DATA SOURCES

The current study analyzes three extant data sets in which high school students (total  $n = 368$ ) demonstrated pretest to posttest learning gains as well as completed: 1) assessments of non-cognitive and cognitive individual differences, 2) pretest and posttest learning assessments, and 3) multiple sessions of iSTART or W-Pal training. The individual difference measures were administered at pretest and included the 8-item short Grit scale (GRIT-S; Duckworth & Quinn, 2009), the 11-item Learning Orientation (LO) and Performance Orientation (PO) Scale (Jha & Bhattachayya, 2013), and the Gates-MacGinitie Reading Test (GMRT; MacGinitie & MacGinitie, 1989) as a standardized measure of reading comprehension skill. The learning outcome in iSTART A and B was a comprehension test score. At pretest and posttest, participants read a scientific passage and then answered open-ended text-based and inference comprehension items. Trained researchers scored each response for accuracy (0-1; Cohen's Kappas  $> .80$ ). In the W-Pal study, the learning outcome was a holistic essay score. Participants were given 25 minutes to write a persuasive essay at pretest and posttest. Four expert raters (English graduate students) trained in the rating procedure provided a holistic score (0-6; exact agreements  $> .45$ , adjacent agreements  $> .97$ , weighted Kappas  $> .68$ ).

In iSTART A, participants ( $n = 149$ ) engaged in 4 hours of training across two sessions and practiced in either a game or non-game environment (Jacovina et al., 2015). In iSTART B, participants ( $n = 116$ ) engaged in 6 hours of training across three sessions and received different types of metacognitive

prompting (McCarthy et al., 2017). Though both experiments demonstrated overall pretest to posttest gains as a function of training, there were no effects of the experimental manipulations. Thus, the analyses for this study are collapsed across these conditions. In the W-Pal study, participants ( $n = 103$ ) received approximately 6 hours of training across four sessions.

### 3 RESULTS

Correlational analyses on the individual difference measures indicated that LO and PO were correlated. However, only LO significantly correlated with GMRT (Table 1). Notably, across the three studies, the relations between Grit and the other measures were weak and inconsistent.

**Table 1: Correlations in Three Studies between Individual Difference Measures [Learning Orientation (LO), Performance Orientation (PO), Grit] and Gates MacGinitie Reading Test (GMRT).**

	iSTART A			iSTART B			W-Pal		
	1	2	3	1	2	3	1	2	3
<b>1. LO</b>	1			1			1		
<b>2. PO</b>	.25*	1		.32*	1		.30*	1	
<b>3. Grit</b>	.16	-.14	1	.19*	-.32*	1	.13	.00	1
<b>4. GMRT</b>	.41*	.03	.09	.25*	.16	-.02	.46*	.26*	-.18

Table 2 shows correlations between the individual differences and the learning outcomes at pretest and posttest (comprehension test score, essay score). GMRT was strongly correlated with comprehension scores at both pretest and posttest. Weak correlations were observed between LO and the learning outcomes. Neither PO nor Grit were correlated with these outcomes.

**Table 2: Correlations in Three Studies between Individual Differences and Pretest and Posttest Outcomes.**

	iSTART A		iSTART B			W-Pal	
	(Comprehension)		(Comprehension)		Transfer	(Essay)	
	Pretest	Posttest	Pretest	Posttest		Pretest	Posttest
<b>LO</b>	.35*	.41*	.24*	.20*	.24*	.33*	.32*
<b>PO</b>	.10	.03	.12	-.02	.13	.20	.11
<b>Grit</b>	.03	.18*	-.05	-.01	-.16	-.08	.03
<b>GMRT</b>	.66*	.70*	.53*	.57*	.58*	.65*	.45*

Regression analyses examined how the motivational factors predicted learning gains. To account for the fact that participants who score lower at pretest have more room for improvement, we calculated relative gain scores [e.g.,  $(\text{proportion correct at posttest} - \text{proportion correct at pretest}) / (1 - \text{proportion correct at pretest})$ ]. Regression models with LO, PO, and Grit entered simultaneously indicated that none of these measures accounted for significant variance in learning gains (iSTART A:  $R^2 = .02$ ,  $F(3, 140) = 1.08$ ,  $ns$ ; iSTART B:  $R^2 = .01$ ,  $F < 1.00$ ; W-Pal:  $R^2 = .02$ ,  $F(3, 96) = 1.35$ ,  $ns$ ).

### 4 DISCUSSION

This study examined the effects of non-cognitive traits on performance and learning gains in two ITSs that support literacy: iSTART and W-Pal. It was found that Grit and PO were not significantly

correlated with reading skill, comprehension score, or essay score. This study is consistent with extant research indicating null effects of performance orientation on in-system choices (e.g., Baker et al., 2008) and extends the work by demonstrating null effects on post-training literacy outcomes. While LO was correlated with comprehension test performance and essay score, it did not significantly predict learning gains. These results indicate that these higher-order non-cognitive factors are not driving forces of reading skill or success in these reading and writing ITSs.

There are several potential explanations for these results. One is that non-cognitive (motivational) factors are simply unrelated to long-term learning gains in these environments. Indeed, this is consistent with extant work in both iSTART and W-Pal showing that game-based practice increases motivation and enjoyment, but does not directly impact learning (Jackson & McNamara, 2013; Proske et al., 2014). If this is the case, then it behooves researchers and educators to further understand relations between cognitive and non-cognitive skills in educational environments, and to strive to report non-significant relations as well as significant ones. An alternative explanation is that the traits themselves do predict learning, but that the short surveys used to assess the underlying constructs are unreliable. If this is the case, analytics and data mining approaches may provide stealth assessment of these traits that is more valid than the current self-report measures (e.g., Fancsali et al., 2014). A final possibility is that non-cognitive factors may be important, but more so for moment-to-moment actions and decisions than overarching success. As such, it may remain of value to evaluate situational interest, motivation, or affect during interactions in these environments (see D’Mello, 2013 for review). We intend to explore and further discuss what other kinds of non-cognitive factors might be more predictive of learning gains in this type of on-line environment and where these effects might be most evident. In sum, we welcome continued research into assessment of and interventions for non-cognitive factors. However, based on our findings, we caution researchers, designers, and educators to first consider the impacts of these factors as a means of prioritizing the central goal of enhancing learning.

## 5 ACKNOWLEDGEMENTS

This research was supported by of the Institute of Education Sciences (Grants R305A130124 and R305A120707) and the Office of Naval Research (N000141410343). Opinions expressed are those of the authors and do not represent views of IES or ONR.

## REFERENCES

- Baker, R., Walonoski, J., Heffernan, N., Roll, I., Corbett, A., & Koedinger, K. (2008). Why students engage in "gaming the system" behavior in interactive learning environments. *Journal of Interactive Learning Research*, 19(2), 185-224.
- Credé, M., Tynan, M. C., & Harms, P. D. (2017). Much ado about grit: A meta-analytic synthesis of the grit literature. *Journal of Personality and Social Psychology*, 113(3), 492-511.
- D’Mello, S. (2013). A selective meta-analysis on the relative incidence of discrete affective states during learning with technology. *Journal of Educational Psychology*, 105(4), 1082-1099.
- Duckworth, A. L., Kirby, T. A., Tsukayama, E., Berstein, H., & Ericsson, K. A. (2011). Deliberate practice spells success: Why grittier competitors triumph at the National Spelling Bee. *Social Psychological and Personality Science*, 2(2), 174-181.

- Duckworth, A. L., & Quinn, P. D. (2009). Development and validation of the Short Grit Scale (GRIT-S). *Journal of Personality Assessment*, *91*(2), 166-174.
- Fancsali, S., Bernacki, M., Nokes-Malach, T., Yudelson, M., & Ritter, S. (2014). Goal orientation, self-efficacy, and “online measures” in intelligent tutoring systems. In *Proceedings of the 36<sup>th</sup> Annual Meeting of the Cognitive Science Society* (pp. 2169-2174). Quebec City, Canada.
- Fortune, A., Lee, M., & Cavazos, A. (2005). Special section: Field education in social work achievement motivation and outcome in social work field education. *Journal of Social Work Education*, *41*(1), 115–129.
- Jackson, G. T., & McNamara, D. S. (2013). Motivation and performance in a game-based intelligent tutoring system. *Journal of Educational Psychology*, *105*, 1036-1049.
- Jacovina, M. E., Jackson, G. T., Snow, E. L., & McNamara, D. S. (2016). Timing game-based practice in a reading comprehension strategy tutor. In A. Micarelli, J. Stamper, & K. Panourgia (Eds.), *Proceedings of the 13th International Conference on Intelligent Tutoring Systems (ITS 2016)* (pp. 80-89). Zagreb, Croatia: Springer.
- Jha, S., & Bhattacharyya, S. S. (2013). Learning orientation and performance orientation: Scale development and its relationship with performance. *Global Business Review*, *14*(1), 43-54.
- MacGinitie, W. H., MacGinitie, R. K. (1989). *Gates-Macginitie Reading Tests*. Chicago: Riverside.
- Magliano, J. P., Todaro, S. Millis, K., Wiemer-Hastings, K., Kim, H. J., & McNamara, D. S. (2005). Changes in reading strategies as a function of reading training: A comparison of live and computerized training. *Journal of Educational Computing Research*, *32*, 185-208.
- McCarthy, K. S., Jacovina, M. E., Snow, E. L. Guerrero, T. A., & McNamara, D. S. (2017). iSTART therefore I understand: But metacognitive supports did not enhance comprehension gains. In B. Boulay, R. Baker, & E. Andre (Eds.), *Proceedings of the 18th International Conference on Artificial Intelligence in Education (AIED)*, (pp. 201-211). Wuhan, China: Springer.
- McNamara, D. S., Levinstein, I. B., & Boonthum, C. (2004). iSTART: Interactive strategy trainer for active reading and thinking. *Behavioral Research Methods, Instruments, & Computers*, *36*, 222-233.
- Passonneau, R. J., McNamara, D., Muresan, S., & Perin, D. (2017). Preface: Special issue on multidisciplinary approaches to AI and education for reading and writing. *International Journal of Artificial Intelligence in Education*, *27*(4), 665-670.
- Pintrich, P. R. (2003). A motivational science perspective on the role of student motivation in learning and teaching contexts. *Journal of Educational Psychology*, *95*(4), 667-686.
- Phillips-Martinez, B. (2017). *Grit and Mindset as Predictors of Student Success in a First-Time Online High School Course* (Doctoral dissertation, Northwest Nazarene University).
- Proske, A., Roscoe, R. D., & McNamara, D. S. (2014). Game-based practice versus traditional practice in computer-based writing strategy training: Effects on motivation and achievement. *Education Technology Research Development*, *62*, 481-505.
- Roscoe, R. D., Brandon, R., Snow, E., & McNamara, D. S. (2013). Game-based writing strategy practice with the Writing Pal. In K. Pytash & R. Ferdig (Eds.), *Exploring Technology for Writing and Writing Instruction* (pp. 1-20). Hershey, PA: IGI Global.
- Roscoe, R. D., & McNamara, D. S. (2013). Writing Pal: Feasibility of an intelligent writing strategy tutor in the high school classroom. *Journal of Educational Psychology*, *104*(4), 1010-1025.
- Wang, Y. (2017). *Demystifying Learner Success: Before, During, and After a Massive Open Online Course* (Doctoral dissertation, Columbia University).