



Philadelphia Youth Network 2004 Annual Report

PACE #

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| Board members | |
|---|-----------------------------------|
| Robert G. Schwartz, Esq. (Chair) | Executive Team and Managers |
| Executive Director, Juvenile Law Center | Laura Shubilla |
| Jeffrey N. Brown | President |
| President, CEO and Founder, Brown's Super Stores, Inc. | Stacy Holland |
| Stephen A. Cohen, CPA | Chief Operations Officer |
| Chairman of the Board, Morris J. Cohen & Co, PC | Melissa Orner |
| Paul DiLorenzo | Vice President |
| Consultant | John Foderaro |
| Pamela Gallimore | Chief Financial Officer |
| Assistant to the V.P. of Student Affairs for Enrollment | Michael Pompey |
| Management, Community College of Philadelphia | Chief Information Officer |
| Denise Ray | |
| Deputy Chief Probation Officer, Philadelphia Family Court | Carol Austin |
| Thomas Sheaffer | Business Partnerships |
| Deputy Director for Financial Policy, Social Services Division, | Grace Cannon |
| Managing Director's Office, City of Philadelphia | Education |
| Matthew Lee Wiener, Esq. | Harvey Chism |
| Associate, Dechert LLP | Training and Technical Assistance |
| Ronald D. Wilson | Maryum Darby Madison |
| President and Chief Operating Officer, The Philadelphia | Summer Initiatives |
| Coca-Cola Bottling Company | Derrick Perkins |
| Deborah J. Zateeny (Of Counsel) | Provider Support |

Deborah J. Zateeny (Of Counsel) Lundy Zateeny, LLP

Lists current as of June 2005, unless otherwise noted

2 IntermediaryNetwork . 1

PYN is a founding member of the Intermediary Network, a national association of organizations that connect schools, communities and employers to improve education and build a future workforce.



Dear Friends and Colleagues:

A phrase frequently heard around PYN's offices these days is: "It's all coming together!" And with good reason. Five years into the new century, there is within the City a growing sense of optimism, even belief, that the hard work of cross-system collaboration and resource-sharing among an ever-expanding set of committed partners is beginning to make a difference in our capacity to understand and to address the needs of some of our most vulnerable young people.

The things that are "coming together" are many and varied. They include dozens of programs and providers, hundreds of partners, thousands of young people and millions of dollars, all focused tightly on building Philadelphia's future workforce.

To underscore and celebrate the convergence of so many key elements, this year's annual report is structured as a series of lists, describing many of the essential components of our work, and representing the combined efforts of many dedicated individuals and organizations. As you review these lists, we believe that you will be heartened by the progress that we're making together, and also challenged by what remains to be done.

We are honored to work with and among a group of extraordinary partners and colleagues whose efforts are, in fact, bringing it all together on behalf of the city's young people.

Sincerely,

Laura Shubilla

Robert G. Schwartz, Esq.

714 Market Street Suite 304 Philadelphia, PA 19106 phone 267.502.3800 fax 267.502.3801 www.pyninc.org

PYN's Work: "So what do you do, exactly?"

Simply put, we make connections. Schools, government, employers, and community organizations all have compelling interests in preparing young people for academic and career success. What they rarely have is adequate time and resources to connect with one another to plan and put in place well-considered strategies that blend work and school in ways that prepare youth for real-world futures. Intermediaries like PYN help to solve this problem by bringing together key stakeholders to design programs, building support for the policies and developing the funding necessary to connect the classroom with the workplace and the community.

1. Convene local leadership

- Staff the city's Youth Council and subcommittees
- Manage the local Youth Transition Funders Grant partnership
- Rally employers and workforce partners through WorkReady Philadelphia

2. Broker and provide services

- Administer federal, foundation and private funding streams
- Oversee services for 7,000 youth annually through contracts with communitybased organizations
- Manage E³ Centers and Student Success Centers (Youth Opportunity Grant)

3. Ensure the quality and impact of local efforts

- Develop and implement standards for youth services
- Lead and manage Requests for Proposals
- Build the capacity of youth-serving organizations and employers

4. Promote policies to sustain effective practices

- Increase public awareness and change perceptions about young people's talents and needs
- Educate government officials and other policy makers at local, state and national levels
- Develop policy recommendations for the Youth Council and city agencies

WORKPLACE SKILLS: "WHAT EMPLOYERS WANT"

MEMO

What does it take to land a good job? Based on employers' expectations and needs, PYN has developed a set of youth workforce competencies that inform all of our curricula and training, and will soon be part of an online resource for youth service professionals. Recently, collaboration with the Three Rivers WIB (Pittsburgh and Allegheny County) further strengthened these competencies, which now have the potential to serve as a guide for youth programming throughout the Commonwealth

| Reading Skills | Conducts a job search |
|---|--|
| Reads and recalls information at grade level Applies effective reading strategies Reads for a variety of learning-related and real-life work issues | Completes a job application Demonstrates effective interview skills Develops an interview follow up communication strategy Job Retention Skills |
| Listening Skills Listens actively for a variety of purposes Interprets meaning of instruction and | Responds appropriately to supervision Demonstrates dependability and reliability |
| interaction accurately Speaking Skills | Respects diversity Understands the importance of teamwork |
| Speaks for a variety of purposes Speaks using effective communication skills | Understands the difference between verbal and nonverbal communication Gives and receives constructive feedback |
| Writing Skills Prepares a comprehensive writing sample of publishable quality at grade level Conducts and documents inquiry-based | Participates fully in a task from initiation to completion Life Skills |
| Writes for academic, personal, social, and school-to-career purposes and maintains a portfolio | Manages personal finances effectively Practices effective time management Navigates transportation systems Technology Skills |
| Math Skills Solves problems that demonstrate the ability to represent numbers verbally, | Understands basic concepts of information technology Selects, designs, maintains, controls, and applies tools appropriately |
| concretely, and symbolically at grade level Solves problems in which there is a need to measure accurately | Uses technology to communicate, manage information and solve problems Acquires and evaluates data, organizes and maintains data, processes and |
| • Solves problems that require an understanding of space, dimensional & solid concept | analyzes data, and presents in appropriate formats Personal and Social Development Skills |
| Solves problems that require an understanding of variables, ratios, and relationships Solves problems by interpreting data and | Establishes and maintains personal and professional networks Practices effective conflict resolution |
| predicting outcomes Develops the ability to formulate problems, to find solutions & draw conclusions | strategies Demonstrates the ability to identify and assess community information Demonstrates self-discipline, integrity, |
| Job Seeking Skills Identifies, secures, and completes all documentation needed to gain | honesty, compassion, and responsibility in personal and professional networksDevelops an awareness of and practices civic, legal, and social responsibility |
| employment Develops and completes a resume / cover letter Identifies and explores career / vocational | Understands and practices leadership qualities, values, and behaviors Develops and practices critical thinking skills |

58-5 FORM

CITYWIDE LEADERSHIP: "LEADING BY EXAMPLE"

At PYN, we are privileged to work closely with many of the City's champions for youth. PYN serves as staff to the Philadelphia Youth Council, a subgroup of the local Workforce Investment Board, and as the convening partner to the collaborative carrying out the city's Youth Transition Funders Group grant, which is supporting a year-long strategic assessment of the city's capacity to serve outof-school youth and struggling students.

Members of the Philadelphia Youth Council (as of June 2004)

| Kell | y Arredondo, Project Director | Joseph Fischgrund, Headmaster | Hedra Packman, Chief, Office of Public |
|-------|--|---|---|
| Mai | rriott Foundation | Pennsylvania School for the Deaf | Service SupportFree Library of Philadelphia |
| | | | |
| Line | da Blanchette, Senior Vice President | Taylor Frome, Executive Director | Dee Phillips, Special Assistant to the |
| Phil | a. Workforce Development Corp. | Youth Empowerment Services | President |
| | | • | Philadelphia Federation of Teachers |
| Alvi | n Boardley, Director | Carl Greene, Executive Director | * |
| | adelphia Job Corps Center | Philadelphia Housing Authority | Dr. Fredricka Reisman, Director |
| | | | Drexel University Center for Creative |
| Cor | y Bowman, Associate Director | Lovell Harmon, Regional Vice President | Studies and Creative Prevention of School |
| | ter For Community Partnerships | AmeriChoice of Pennsylvania | Violence |
| | versity Of Pennsylvania | , | |
| | , , , , , , , , , , , , , , , , , , , | Rose Higby, Divisional Administrator | Sister Mary Scullion, Executive Director |
| Barl | oara Braman, Vice President | Office of Vocational Rehabilitation | Project H.O.M.E |
| | nmunity Education Partners | | |
| | 5 | Ronald Hinton Jr., President | Peggy Shane, Manager, Human Resources |
| Spri | ng Brooks, Youth Works Participant | Allegheny West Foundation | Independence Blue Cross |
| | th representative | | I |
| | I | Debra Kahn, Secretary of Education | Samuel Staten Jr., President |
| Iudi | Cassel, Special Assistant to the | City of Philadelphia | Laborers' Union Local 332 |
| | naging Director, City Of Philadelphia | | |
| | | JoAnn Lawer, President and CEO | Nick Torres, Executive Director |
| Seve | eriano Coffy, E ³ Member | Philadelphia Safe and Sound | Congreso de Latinos Unidos |
| | th representative | | |
| 104 | un representative | Dr. Marciene Mattleman, Executive | Myrna Toro, President and CEO |
| Pam | nela A. Crawley, Senior Vice President | Director | Synterra Ltd. |
| | zens Bank | After School Activities Partnerships | |
| Olti | | F- | LeQuyen Vu, Program Director |
| Dr | Stephen Curtis, President | Dr. Richard McCarron Jr, Superintendent | Indochinese American Council |
| | nmunity College of Philadelphia | of Schools, Archdiocese of Philadelphia | |
| 001 | initiality conege of Finitudelprint | Ī | JoAnn Weinberger, Executive Director |
| Dor | nna Dean, Vice President | Patricia Merk, Executive Director | Center for Literacy |
| | ereign Bank | CareerLink Consortium Philadelphia | · · · · · · · · · · · · · · · · · · · |
| 0000 | ereigii Dank | rr | Kelly Woodland, Program Officer, |
| Kev | in Dow, Community Affairs Manager | Lisa Miralles | William Penn Foundation |
| | chovia Corporation | Parent | |
| wat | | | Shelly Yanoff, President |
| Dav | id Fair, Director. Division of | Martin Nock, President | Philadelphia Citizens for Children and |
| | vention Services. Philadelphia | Communities in Schools of Philadelphia | Youth |
| | partment of Human Services | | |
| Dep | a thene of Fightan octvices | Dr. Cheryl Oakman, Executive Director | Dr. Creg Williams, Deputy Chief |
| Hor | n. Myrna Field, Administrative Judge | Center for Youth Development | Academic Officer |
| | ily Court | United Way | School District of Philadelphia |
| 1 all | ing court | | content district of Financiphia |

| | Job Name | |
|---|--|---|
| dress | Job Location | |
| Funders: "Making it a | ll possible" | Date of Plans |
| one # Fax # The second s | | |
| PYN made significant progress in the pas funds and build a system that offers "no v ers looking to build our region's future we ue to support this work and to those who | vrong door" to youth seeking serv orkforce. We are grateful to the fi | ices and to employ- – unders who contin- |
| Funding from Public Sources: | | |
| Pennsylvania Department of Community | and Economic Development | nt |
| Pennsylvania Department of Public Welfa | ire | |
| Pennsylvania Department of Labor and In | ndustry | |
| Philadelphia Housing Authority | | |
| Philadelphia Workforce Development Con | rporation / Workforce Inves | stment Board |
| School District of Philadelphia | | |
| • U.S. Department of Health and Human | Services | |
| U.S. Department of Labor | | |
| Corporate, Foundation and Non-profit suppo | rters | |
| Alfred and Mary Douty Foundation | Nelson Foundation | 1 |
| Barra Foundation | • The Philadelphia I | Foundation ons for the sum |
| Campbell Soup Foundation | ► PNC Bank, N.A | |
| ith payme Scharles Stewart Mott Foundation | Rittenhouse Found | lation |
| Citizens Bank ny alteration or deviation from above specifications involving extra costs will be | Rosenberg Founda | tion |
| xecuted only I Dolfinger McMahon Foundation ^{er} and bove the estimate. All agreements contingent upon strikes, accidents, or delays | Samuel S. Fels Fun | ıd |
| leyond our con VI. Elsie Lee Garthwaite Foundation | Note Munion Benevolent | Association accepted within _ |
| Fourjay Foundation | Vanguard Foundation | ion |
| Independence Foundation | William Penn Four | ndation |
| he above prices, energifications and conditions are satisfactory and are areby accepted. Lincoln Financial Group Foundation ayments will be made as outlined above. | | |
| Date of Acceptance | | |

| Performance: "Mak | ING THE GRA | ADE" | |
|---|---|--|--|
| insist on evider across all of th funders and oth decision-makin | nce that some quantifia e programs we oversee ner stakeholders to build g about program design | able benefits result. e and shares this in d understanding abc n. | y might appear to be, we mu PYN collects and manages formation with service prov out program impact and to in |
| YouthWorks participants recommend (based on projects reviewed by certified teacherTotal recommended for credit:3,230Percent recommended:76.4%Total number of schools:222 | s) | rgest numbers of studen Edison Olney Northeast Frankford | <i>ts receiving credit:</i> Ben Franklin Mastbaum AVT Lincoln Roxborough |

| Period | From - To Summer Career Exploration Program | ctor | Rm # | Days |
|--------|--|------------------------|-------------------------------|------------------------------|
| | Youth Enrolled (paid once) | 1,156 | | |
| | Retention (youth present weeks 2 & 6) | 71% | | |
| | Perfect attendance (completed 120 hrs during 6 wk | cs) 53% | | |
| | Participation in weekly seminars | 93% | | |
| | Students developing comprehensive portfolios | 83% | | |
| | WIA performance measu | | | |
| | (percentage level of goal attained co | ompared to State negot | iated performance | e levels) |
| | Participant/Exiter rates <i>Older youth (19-21)</i> | Negotiated Level | Actual Calculated Level | Percent Level Achievec |
| | Earned employment | 53 | 44.8 | 84.53% |
| | Employment retention | 74 | 73.9 | 99.86% |
| | 6-month earnings gain | \$2,000 | \$2,033 | 101.65% |
| | Earned credentials | 42 | 33 | 78.57% |
| | Younger youth (14-18) | | | |
| | Earned diploma or GED | 50 | 95.9 | 191.80% |
| | Achieved Goal Attainment | 72 | 79.4 | 110.28% |
| | Placement & Retention | 55 | 55.3 | 100.55% |
| | E ³ Centers - Youth Opportunity Grant perform | ance measures | | |
| | New enrollments of out-of-school youth 155 | Placement totals: | | |
| | New enrollments of in-school youth 528 | Long-term Educ | | 150 |
| | · · | | ıbsidized Emplo | |
| | lotal enrollments - program to date (since 2000) 2/002 | | | |
| , | Total enrollments - program to date (since 2000)2,402Participation rate (5 hours or more per month)92% | Long-term Unsu | | |

Service Providers: "Preparing youth for the future"

FREFAREL

Effective policies and adequate resources are essential. But if young people are to have the experiences that research suggests that they need for success, then individuals and organizations must take action to shape and deliver them. Fortunately, Philadelphia and its youth can count on many youth service agencies that deliver high-quality programs. In 2004, forty organizations received support from the WIB and Youth Council via PYN to accomplish this esential mission.

- 1. Allegheny West Foundation (SCEP, SYSC)
- 2. Aspira, Inc (SCEP, OSY, WE)
- 3. Boys & Girls Clubs of Philadelphia, Inc. (SCEP)
- 4. Cambodian Association of Philadelphia (SCEP) –
- 5. Camden County Council on Economic Opportunity (SCEP)
- 6. Communities Action Agency of Delaware County (SCEP)
- 7. Communities In Schools, Philadelphia (ISY, SCEP, SYSC, WE)
- 8. Congreso de Latinos Unidos (ISY, SYSC)
- 9. Department of Recreation City of Philadelphia (WE)
- 10. Diversified Community Services (SCEP)
- 11. Education Works / NSCC (ISY, SDI, SYSC)
- 12. Frankford Community Development Corporation (SCEP)
- 13. Free Library of Philadelphia (ISY)
- 14. Greater Philadelphia Federation of Settlements (OSY)
- 15. Greater Philadelphia Urban Affairs Coalition (ISY, OSY, SCEP, SYSC, WE)
- 16. HopeWorks N'Camden (SCEP)
- 17. Impact Services Corporation (SCEP)
- 18. Indochinese American Council (ISY, OSY, SYSC, SCEP)
- 19. Intercultural Family Services, Inc. (SCEP)
- 20. Jewish Employment and Vocational Service (OSY)
- 21. Korean Community Development Corporation (SCEP)
- 22. LULAC National Educational Services (SYSC)
- 23. Marriott Foundation (ISY)
- 24. Mt. Airy, USA (SCEP)
- 25. North Light Community Center (SCEP)
- 26. Opportunity Industrialization Centers of America, Inc. (OSY, SDI)
- 27. Pennsylvania School for the Deaf (ISY)
- 28. Philadelphia Housing Authority (ISY)
- 29. Philadelphia Youth for Change (OSY)
- 30. Philadelphia Community Development Corp. (EBE)
- 31. Philadelphia Futures (ISY)
 - 32. Please Touch Museum (ISY)
 - 33. Respond, Inc. (SCEP)
- 34. Rosemont College (EBE)
- 35. St. Joseph's University (ISY)
- 36. Temple University School of Law (LEAP) (EBE)
- 37. Temple University ITS Cochran Research Center (SCEP, SDI)
- 38. Universal Community Homes (SYSC)
- 39. West Philadelphia Partnership (ISY, SYSC) WE ~ Work Experience
- 40. Youth Empowerment Services (OSY)

(YouthWorks, Summer-only) ISY ~ In-school Youth (YouthWorks, Year-round) OSY ~ Out-of-School Youth (YouthWorks, Year-round) SCEP ~ Summer Career Exploration Program SDI ~ Summer Development Institute SYSC ~ Summer Youth Service Corps (YouthWorks, Summer-only)

EBE ~ Experience-Based Education

(YouthWorks, Summer-only)

TRAINING AND T.A.: "GETTING READY FOR WORK"

The culture of the workplace is a subject not found in most textbooks and difficult to teach in the confines of a classroom. Yet, knowledge of its rules and requirements and the skills to negotiate them successfully are essential to job success and career advancement. That's why PYN places such a heavy emphasis on building work readiness skills and experiential learning into every program we oversee. These lists show the curriculum content and scope of some of the training programs and technical assistance services that PYN has developed and delivered to support those programs.

Numbers trained:

- 500 Summer contractor staff members
- 305 Intern supervisors (employers)
- 100 SCEP college monitors
- 136 Summit volunteers
- 41 Academic advisors (certified teachers)
- 7 Organizations serving out-of-school youth

Units from the 6-Week Summer Portfolio Development Curriculum

- values
- workplace communication
- working in a team
- career ladders
- business communication
- envisioning the future

Sections from the Summer 2004 Supervisors Manual for Contractors

- Worksite Safety, Management and Monitoring
- Positive Youth Development
- Implementing Your Learning Plan
- Mentoring
- Payroll

Training modules and activities from the 2004 Pre-Employment Summits Facilitator Guide

 Opening Activities Sharing My Strengths Workplace Polarity Group Resume What Makes A Super Employee? Workplace Communication Introduction to Communication Guided Group Discussion Workplace Charades Mirage Communication Role Plays Understanding and Managing Conflict in the Workplace Introduction – Guided Group Discussion Adore/Detest All Aboard Personal Coping on the Job Sharpening Interviewing Skills

> What Makes a Successful Job Interview – Guided Group

Mock Interviews – Role Plays

Discussion

My Career Map

• Career Map



Employer partners: "The power of work"

Who gave you your first break? Odds are, somewhere along the way someone took a chance on you, offering to help you learn what it takes to do a job well and to be proud of what you accomplish. PYN recruits and supports employers who offer this kind of opportunity to Philadelphia youth. For their vision and commitment to the future of our City, we recognize and thank them for their efforts.

Employer partners who participated in WorkReady Philadelphia 2004 through Business Mentoring Youth, Employer-Paid Internships or Shadowing Day:

2

2

1. Allegheny Child Care 2. Allegheny West Foundation 3. American Postal Workers Union, Philadelphia Branch 4. American Red Cross 5. AmeriChoice of Pennsylvania 6. Anthony D Jackson & Associates 7. AON Risk Services 8. Aramark 9. Arbor, Inc. 10. Arlene Glenn Simolike, Esq & Associates, P.C. 11. Art Institute of Philadelphia 12. Arthur Jackson Company 13. ArtReach Inc. 14. Asher & Company, Ltd. 15. ASI Management 16. Aspira, Inc. of Pennsylvania 17. At Home Health 18. AT&T 19. Athlete's Foot 20. Atwater Kent Museum 21. ATX Telecommunications 22 Avis 23. Bakery Confectionary Tobacco Workers & Grain Millers International Union Local #6 24. Barbara Wallace Corporate Art 25. Belmont Associates Consultants, Inc 26. Best Practices Institute 27. Black Women's Health Project 28. Bonnie Moses, Esq 29. Bourse Associates/Constitution Partners 30. Bradley & Bradley Associates, Inc.

| 31. | Burger King |
|-----------------|--|
| 32. | Cannon Graphics |
| 33. | Care A-Lot Learning Center |
| 34. | Caring People Alliance |
| 35. | Carribean Travel Plus |
| 36. | Cathedral Village Nursing Home |
| 37. | CEG Performing Arts Academy |
| 38. | The Center for Advocacy for the |
| | Rights and Interests of the Elderly (CARIE) |
| 39. | Centers for Medicare & Medicaid Services |
| <i>4</i> 0. | Centro Nueva Creacion |
| ¥1. | Chestnut Hill Hospital |
| 1 2. | CHI Systems Inc. |
| 43. | Children's Hospital of Philadelphia |
| 44. | Children's Service, Inc. |
| 45. | Chimnee Cricket |
| 46. | Christopher's Bakery |
| 47. | Church of the Redeemer |
| 1 8. | CICADA Architecture / Planning |
| | Inc. |
| 49. | CIGNA Corporation |
| 50. | Citizens Bank |
| 51. | City Hall Tours |
| 52. | Claims International |
| 53. | CMS Companies |
| 54. | Comcast Cable Communications, |
| | Inc. |
| 55. | Comcast National Online |
| 56. | Comcast Spectacor |
| 57. | Comet Camera & Video Repair |
| 58. | COMHAR |
| 59. | Commerce Bank |
| 50. | Communities In Schools of Philadelphia |
| | |

Community College of Philadelphia
 Community Education Partners
 Congreso de Latinos Unidos

61. Community Behavioral Health

- 65. CoreStaff, Inc.
- 66. Court of Common Pleas 1st Judicial District
- 67. Crowne Plaza Hotel
- 68. Darlene C. Snowden Law Office
- 69. Day & Zimmerman
- 70. Defender Association of Philadelphia
- 71. Defense Supply Center Philadelphia
- 72. Delaware County Community College
- 73. Delaware Investments
- 74. DeVry University
- 75. Dickler Chemicals
- 76. Doubletree Hotel Philadelphia
- 77. Electronic Ink
- 78. EPH Consultants
- 79. F.A. Davis Company
- 80. Federal Prison Consultants, Inc.
- 81. Federal Reserve Bank
- 82. Foundations Inc.
- 83. Fox Chase Cancer Center
- 84. Fox Rothschild LLP
- 85. Frankford Hospital
- 86. Garden Gate Café
- 87. Gary Barbera #1 Dodgeland88. General Services Administration
- 89. Genesis Elder Care
- 90. Glaziers & Glass Workers #252
- 91. Global Interdependence Center
- 92. GMAC Mortgage Corporation
- 93. Goldman, Sachs & Company continued

EMPLOYER PARTNERS: "THE POWER OF WORK" continued

| 94. | Goodwill Industries | 14 |
|--------------|---|------|
| 95. | Granary Associates | 14 |
| 96. | Greater Philadelphia Chamber of | 14 |
| | Commerce | 14 |
| 97. | Greater Philadelphia Hotel Association | 14 |
| 98. | Greater Philadelphia Tourism & | 15 |
| | Marketing Corp. | 14 |
| 99. | Greater Philadelphia Urban Affairs | 14 |
| | Coalition | 14 |
| | Grief Assistance Program, Inc. | 14 |
| | The Hartford | 15 |
| 102. | The Hat Shoppe | 14 |
| | Hill International | 15 |
| | Holiday Inn City Line | 14 |
| 105. | Holy Redeemer Health System | 10 |
| | Hope Worldwide | 10 |
| 107. 108. | Horizon House | 10 |
| 108. | Housing Association of Delaware Valley | 10 |
| 109. | Houston Elementary School HRPT/Reit Management | 10 |
| 111. | | 10 |
| 111. | Ideaology, Inc. | 10 |
| 112. | | 10 |
| | Inglis Foundation | 1/ |
| 114. | Inner City Games | 10 |
| | | 10 |
| | Internal Revenue Service | 17 |
| 118. | International Longshoremen's | 1/ |
| | Association Local #1291 | 17 |
| 119. | JC Penny Corporation | 17 |
| 120. | Jewish Employment & Vocational | 17 |
| | Service | 17 |
| 121. | Jones Apparel Group | |
| 122. | Junior Achievement | 17 |
| 123. | Kevin Lowber Insurance Agency | 17 |
| 124. | Kling | 17 |
| 125. | The Korean Central Daily | 17 |
| 126. | LaSalle University | 17 |
| 127. | | |
| 128. | | 18 |
| 129. | Lincoln Financial Distributors | |
| 130. | Lincoln Financial Group | 18 |
| 131. | Local 1201 Firemen and Oilers Union | 18 |
| 132. | Local 634 Cafeteria Workers | 18 |
| 133. | Lockheed Martin Integrated Systems & | 18 |
| 124 | Solutions | 18 |
| 134. | M.Lawton Associates | 1 (|
| 135. | Magee Rehabilitation Hospital | 18 |
| 136. 137 | Maggiano's Little Italy Magic Vers | 18 |
| 137. | Magic Years Marketplace Redwood I td | 10 |
| 138. 139. | Marketplace Redwood Ltd. Marriott Courtyard Philadelphia | 18 |
| 139. | Mayor's Office of Information | 19 |
| 140. | Technology | -19 |
| 141. | Merrill Lynch | 19 |
| 142. | Monell Chemical Senses Center | 19 |
| 143. | Morgan, Lewis and Bockius LLP | - 19 |
| 144. | Morris J. Cohen & Co, P.C. | 19 |
| 145. | Mt. Airy Animal Hospital | 19 |
| | · 1 | |

National Labor Relations Board 46. Naval Inventory Control Point 47. Nazareth Hospital 48. 49. **Olympia Sports** 50. Omni Hotel Independence Park 51. **OnTime Staffing** 52. Operative Plasterers & Cement Masons **OPUS 251** 53. 54. P & W Auto Body 55. PA Real Estate Investment Trust PathWaysPA 56. PBS Museum 57. 58. PECO Energy Peirce College 59. 50. Penn Machine Works 51. Pennoni Associates Inc. Pennsylvania School for the Deaf 52. Pennsylvania Social Services Union 53. People for People 54. Personal Growth Systems 55. Philadelphia Associates, P.C. 56. 67. Philadelphia Coca-Cola Bottling Company 58. Philadelphia Convention and Visitors Bureau 69. Philadelphia Council AFL-CIO 70. Philadelphia Department of Human Services 71. Philadelphia Federation of Teachers 72. Philadelphia Gas Works 73. Philadelphia Health Management Corp. 74. Philadelphia Housing Development Corp. 75. Philadelphia Inquirer 76. Philadelphia Marriott Hotel 77. Philadelphia Museum of Art 78. Philadelphia Orchestra 79. Philadelphia Workforce Development Corp. 80. Philadelphia Workforce Investment Board The Philadelphia Zoo 81 Planned Parenthood of Southeastern PA 82 Please Touch Museum 83. 84. PNC Bank Presbyterian Church USA Board of 85. Pensions Procacci Brothers 86 87. Project Lead the Way 88 Puerto Rico Federal Affairs Administration Quantum Inc. 89. Radisson Plaza Hotel 90. Red Tettemer 91. The Renfrew Center 92. Rittenhouse Foot and Ankle 93. 94. Robertson's Florist Rohm & Haas 95. 96. S&D Marketing, Inc.

197. The Salvation Army 198. SEPTA 199. Service Point 200. The Service Works Company 201. SHARE Food Program 202. Society of Manufacturing Engineers 203. Something To Grow On Eductional Center 204. Southern Home Services 205. Sovereign Bank Star Contact Cleaning Company 206. Stevens Group Childcare 207 208. Stockwell Rubber Company, Inc. 209. Strategic Recovery Systems, Inc. 210. Sugar Foot, Inc./Athletes Foot 211. Sun Oil Company 212. Sungard Recovery Services 213. Synterra Ltd. 214. The Printed Word, Inc. Third Story Recording 215. 216. Thomas Jefferson University Hospital 217. Thomson ISI 218. **Tierney Communications** 219. Top of the Tower 220. Transitional Work Corporation 221. TransPerfect Translations 222. Turner Construction 223. U.S. Army Corps of Engineers 224. U.S. Department of Agriculture, Eastern Center 225. U.S.D.A. Forest Service Union League 226. 227. Union Packaging United Bank of Philadelphia 228. United Way of Southeastern 229. Pennsylvania Universal Companies 230. 231. University City Housing 232. University of the Arts 233. Urban Engineers 234. Urban Industry Initiative Visiting Nurses Association of Greater 235. Philadelphia 236. Walnut Plaza Apartments Walnut Street Theatre 237 238. Wawa, Inc. 239. Welcoming Center 240. Westin Philadelphia 241. Wheels Inc. 242. WHYY, Inc. 243. Wistar Institute 244. Women's Community Revitalization Project 245. Wood Services 246. Yancy & Associates 247. Yikes.com 248. YMCA of Roxborough 249. Zion Community Center 250. Zoe Rose Inc.

[Philadelphia Youth Network • page 10]

Home-grown talent: "And the winners are ..."

The achievements of Philadelphia's talented and hard-working young people, skilled youth service agencies and committed employers are evident throughout the range of programs overseen by PYN. Each year, the truly outstanding among them are honored at culminating events, including the WorkReady Closing Celebration in August where hundreds of youth present their projects and portfolios. PYN congratulates 2004's Best of the Best.

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| YOUTTH WORKS PROJECTS Worksite Award Project Title Contractor Ist Place Resurrecting Our Educational Legacy Communities in Schools - Phila. Ist Place Southwest Community News Gr. Phila. Federation of Settlements Southwest Community Yow-wy eic) Race in the Mass Media Philadelphia Futures Southwest Community Yow-wy eic) Exploring the Gulf Creek Water Shed Philadelphia Futures Eastern University SUMMER Wook Exploring the Gulf Creek Water Shed Philadelphia Futures Eastern University SUMMER Wowr eic) Famous People Gr. Phila. Urban Affairs Coalition Franklin Institute Harlem Renaissance Poets Gr. Phila. Urban Affairs Coalition Franklin Institute Youth Satifaction Survey Interculural Family Sorvices, Inc. SumMER YOUTH SERVICE Cores Indo-Chinese American Council Reface Southwest Provide Philadelphia Parametsity Star Place Medical Career Academy Indo-Chinese American Council Cardinal Dougherty High School Robeway rie Exploring Water Pollution Combating Urban Bilphi through Art Contractor Cardinal Dougherty High School SthPlace Place P | · | | | | |
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| 3rd Place Famous People Gr. Phila. Urban Affairs Coalition Intercultural Family Services, Inc. SUMMER YOUTH SERVICE CORPS Indo-Chinese American Council Cardinal Dougherty High School Ist Place Medical Career Academy Indo-Chinese American Council Cardinal Dougherty High School (three-way tie) Exploring Water Pollution Congreso de Latinos Unidos Cardinal Dougherty High School 2nd Place What's in the News EducationWorks / NSCC Girard College Purchasing for Change West Philadelphia Partnership Seed Ventures 3rd Place Entrepreneurship Universal Community Homes PORTFOLIOS OF THE YEAR Contractor Worksite Award Intern Contractor Worksite EMPLOYER-PAID INTERNSHIPS Comeast Cable Communications, Inc. Ist Place JeAnne Ho Indochinese American Council Einstein Neighborhood Health Cardinal Cardinal Communities in Schools - Phila. 3rd Place Alease Burwell Communities in Schools - Phila. Vy Leaf School | | | Youth Satisfaction Survey | | Philadelphia Youth Network |
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| Award Intern Contractor Worksite EMPLOYER-PAID INTERNSHIPS | set. | | | | |
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| Номе | E-GROWN 1 | TALENT: "AND THE WINNERS ARE" continued |
|------|-----------------------------------|---|
| | Courses | o to a mana Marka |
| | | s of the Year |
| | | isfaction Survey results) |
| | Program type | Contractor |
| | Summer-only | Indochinese American Council |
| | Year-round | Congreso de Latinos Unidos |
| | WorkReady | Employer Leaders |
| | Employer | Company |
| | Pamela Crawley | Citizens Bank |
| | George Davis | Lincoln Financial Group |
| | Peggy Shane | Independence Blue Cross |
| | | |
| | | |
| | Michael J. W | Valker Awards |
| | (for SCEP participa | nts demonstrating exemplary levels of perseverance, positive |
| | attitude, compassion | n and dedication to self-improvement) |
| | Intern | Nominated by Contractor |
| | Varsha Abraham Niamah Allen | Cambodian Association of Greater Philadelphia HopeWorks N Camden |
| | Saeed Allen | To Our Children's Future with Health |
| | Daniel Bredell | Communities in Schools |
| | Shawnika Brown | Impact Services Corporation |
| | Natalie Charlien | Frankford Community Development Corp |
| | Alisha Flamer Suezette Fonseca | Intercultural Family Services, Inc. |
| | Regina Gannon | Aspira, Inc. Greater Philadelphia Urban Affairs Coalition |
| | David Ho | Indochinese American Council |
| | Arielle Howard | Foundations, Inc. |
| | Raisa Jones | Allegheny West Foundation |
| | Jillisa Lawrence | Temple Univ - ITS Cochran Research Center |
| | Wilma Lebron Aaliya McLean | Camden Co Council On Economic Opportunity Boys & Girls Clubs of Philadelphia |
| | Monique Roche | Diversified Community Services |
| | Simone Scott | United Communities Southeast Philadelphia |
| | Frank Stevens | Mt. Airy USA |
| | Ericka Way | North Light Community Center |
| | | |

[Philadelphia Youth Network • page 12]

| Philadelphia Youth Network, Inc. STATEMENT OF FINANCL June 30, 2004 | AL POSITION | FUNCTIONAL STATEMI July 1, 2003 to June 30, 2004 | ENT OF ACTIVITI |
|---|----------------------------|--|----------------------------|
| JUSON JONES G7205 GREEN | 7205 BUFF | | |
| ASSETS | 1 | SUPPORT AND REVENUE | 4 |
| CURRENT ASSETS | | Contracts | 14,132,333 |
| Cash and cash equivalents | 1,071,018 | Contributions | 404,201 |
| Contracts Receivable | 1,620,346 | In-Kind Contributions | 112,804 |
| Contributions receivable | 90,048 | Interest | <u>1,042</u> |
| Prepaid expenses and deposits | <u>95,858</u> | Total Revenues | 14,650,380 |
| Total current assets | 2,877,270 | iotal revenues | 14,090,900 |
| | | EXPENSES | |
| FIXED ASSETS, net of accumulated | 238,876 | | |
| depreciation of \$273,108 | 21161/6 | Contracted Provider Services | 5,139,506 |
| Total Assets | 3,116,146 | Youth Wages and Stipends ² | 5,093,543 |
| LIADILITIES AND NET ACCETS | | Direct Services | <u>4,539,311</u> |
| LIABILITIES AND NET ASSETS | | Total Program Services | 14,722,360 |
| CURRENT LIABILITIES | | Management and General | 989,530 |
| Accounts payable, contractors | 987,803 | Fundraising | <u>50,697</u> |
| Accounts payable, other | 346,908 | - undraiding | 20,027 |
| Accrued expenses | 414,045 | Total Expenses | 15,762,587 |
| Total liabilities | 1,748,756 | Changes In Net Assets | (1,112,207) |
| NET ASSETS | | | |
| Unrestricted | 496,033 | Net Assets,beginning of year | 2,479,390 |
| Temporary restricted | <u>871,357</u> | Net Assets, end of year | 1,367,390 |
| | | | |
| Total net assets | <u>1,367,390</u> | 1 Includes commitments and not fund be received in future fiscal years. | s received. Some funds wil |
| | | 2 Includes youth incentives and worke | rs' compensation insurance |
| Total Liabilities and Net Assets | <u>3,116,146</u> | | |
| A complete copy of the Independent Audi mjorner@pyninc.org | tors' Report and Financial | Statements, dated June 30, 2004 is available up | on request. Please e-mail |
| Revenue, b | y funding stream | | |
| 38.57% | Workforce Investme | ent Act (WIA) - formula | |
| 20.58% | Youth Opportunity | Grant | |
| 19.87% | Temporary Assistan | ce for Needy Families (TANF) | |
| 8.78% | Private Foundations | 5 | |
| 4.21% | WIA competitive - | Youth Offender & Rewarding Youth A | chieving |
| 3.20% | School District of P | | |
| 2.03% | Philadelphia Housi | ng Authority | |
| 1.28% | | itiatives [TANF - DCED] | |
| 0.89% | Corporations | | |
| 0.16% | Compassion Capita | 1 (DHHS) | |
| 0.42% | Other revenue | | |
| | | | |
| | | | |
| | | | |
| | | | |

To do:

- Expand Work Ready Philadelphia recruit more employers to hire interns
- Strengthen the connection between the classroom and the workplace (e.g. more year-round programming, school credit for portfolios, etc.)
- Continue to create education and training opportunities for out-of-school youth
- Develop on-line curricular resources to assist
- □ Sustain E³ Centers beyond federal grant and build their capacity to serve courtinvolved youth
- □ Finish unpacking the boxes in our new offices

714 Market Street Suite 304 Philadelphia, PA 19108 new address as of 6/1/05