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Breakthroughs to Success**

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Young Adults and Higher Education: Barriers and Breakthroughs to Success

Thomas Brock, MDRC

Few decisions matter more to a young person's future than the decision to attend college and earn a degree. As described in the chapter by Sheldon Danziger and David Ratner, college graduates have substantially better prospects in the labor market than individuals who stop their formal education after high school. In fact, over a lifetime, individuals who have a bachelor's degree will earn about \$2.1 million – about one-third more than those who start but do not complete college, and nearly twice as much as those who only have a high school diploma.¹ College attendance and completion provide other benefits as well. For example, individuals who have attended some college or earned a bachelor's degree are more likely to report “excellent” or “very good” health than individuals who only have a high school diploma, even when they have comparable incomes.² College is often where people form their deepest friendships and meet future spouses or partners. Finally, as discussed in Constance Flanagan's chapter, there is evidence that educational attainment has positive effects on voting and other measures of civic engagement.³

Clearly, many of the benefits that accrue from a college education are explained by the knowledge, skills, and contacts that students gain from their time on campus and in the classroom. From a developmental standpoint, colleges and universities also provide a safe environment for young adults to explore new ideas and interests, interact with people who are different from themselves, and form their identity. For all these reasons, colleges and universities play an indispensable role in the transition to adulthood. At their best, they foster both intellectual and personal growth, and prepare young people for productive lives at work and

in society. Few public or private institutions have the capacity to do so much good for so many individuals.

The purpose of this chapter is to examine what is known about college enrollment and completion in the United States, and to explore what might be done to help more young people benefit from the experience and complete college degrees. It begins with a review of historical trends to demonstrate how the numbers and characteristics of college students have changed in the past 40 years. A principal conclusion is that *access* to higher education has increased substantially, although some racial and ethnic groups remain underrepresented. At the same time, *success* in college – as measured by persistence and degree attainment – has not improved at all. The chapter then poses some leading explanations for why college students do not succeed, and reviews some evaluation findings on interventions designed to help at-risk students overcome barriers. The chapter concludes with some lessons and suggestions to guide policymakers, practitioners, and evaluators.

The Changing Landscape of Higher Education: 1965-2005

Prior to 1965, American colleges and universities were rarefied places. Those who attended college tended to be affluent, male, and white. In part, this reflected the fact that for much of the nation's history, a college education was not needed to make a decent living. In fact, after World War II, the difference between average wages of high school and college graduates was small and shrinking. Starting after 1950, however, the trend moved in the opposite direction, and accelerated as the demand for highly skilled labor increased.⁴ In 1975, year-round workers with a bachelor's degree earned 1.5 times the annual earnings of workers with only a high school diploma; by 1999, this ratio had risen to 1.8.⁵

Prevailing social norms and a limited federal role in higher education also served to keep higher education an exclusive domain before the 1960s. In many parts of the country, discriminatory laws and attitudes kept many blacks and other racial or ethnic minorities from pursuing a college degree. Prevailing attitudes about the role of women limited their college-going as well. Finally, prior to 1965, there was no general program of financial aid for college students. The federal G.I. Bill covered college costs for tens of thousands of veterans after World War II, but this, too, had the effect of “masculinizing” campus life, and aided whites far more than African Americans.⁶

The mid-to-late 1960s marked a major turning point. Changes in federal policy – coupled with major changes in public attitudes and expectations – opened up higher education as never before. From a policy perspective, the passage of the Higher Education Act of 1965 was arguably the most important change, as it extended need-based financial assistance to the general population for the first time.⁷ The federal role expanded in other ways, too, fueling growth on college and university campuses. Starting in 1963, for example, the federal government launched a major program for facilities construction, targeting “developing institutions” like community colleges and historically black colleges and universities.⁸ Federal expenditures on higher education increased exponentially, from \$655 million in 1956, to \$3.5 billion in 1966.⁹

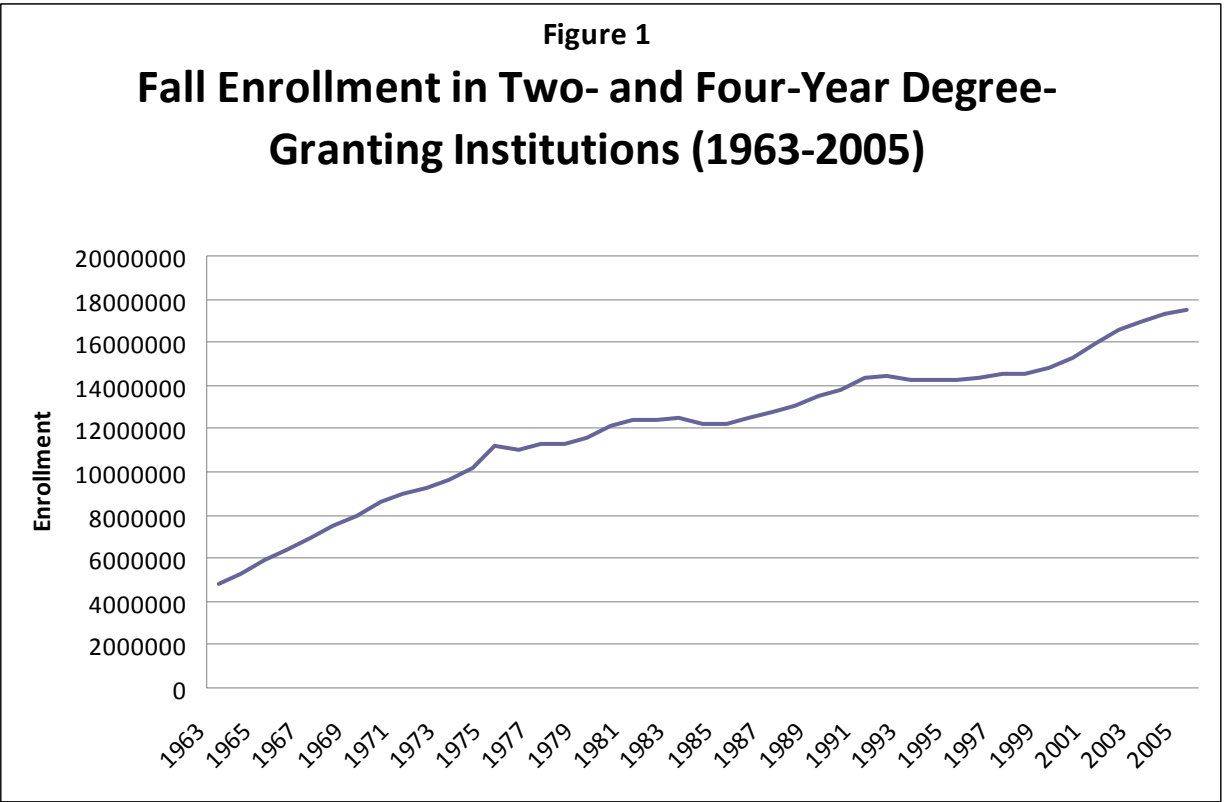
During the same period, the Civil Rights Movement influenced higher education by challenging public laws and practices that excluded blacks and other minority groups from attending some colleges and universities, particularly in the South. Early battles focused on winning admittance for individual students. Eventually, Congress passed the Civil Rights Act in 1964, which outlawed discrimination based on race in schools, public places, and employment, and mandated equal opportunity for women. By the late 1960s, civil rights activists broadened

their perspective to encompass poverty and income inequality, and helped spawn dozens of Great Society programs that funded education and job training programs targeted to low-income Americans.¹⁰

Demographic trends, combined with the social activism of the 1960s, also created pressure for change. As the baby boom generation reached maturity, young adults poured onto college campuses in record numbers. Colleges and universities became centers of protest – most famously against the Vietnam War, but also against all manner of social convention and custom.¹¹ Rules governing higher education were not above the fray. Questions of who should have access – and what role colleges and universities should play in confronting and reducing inequities in the larger society – were hotly debated. The “open admissions” movement gained currency during this time, most famously with the 1970 decision by the City University of New York to allow all high school graduates to pursue college degrees regardless of academic preparation. Other institutions across the country, notably community colleges, adopted similar policies.¹²

Trends in Student Enrollment and Demographics

The effects of changing laws and attitudes are evident in the dramatic rise in college enrollments depicted in Figure 1. Total fall enrollment increased from just over 5.9 million students in 1965 to about 17.5 million students in 2005 – a nearly 300 percent increase.¹³ The rise was steepest through 1975, and was far greater than could be accounted for by population growth alone. To put the enrollment figures into perspective, in 1965, the number of young adults in the prime college-going years of 18 to 24 was approximately 20.3 million; by 2005, that number had increased 44 percent, to about 29.2 million.¹⁴

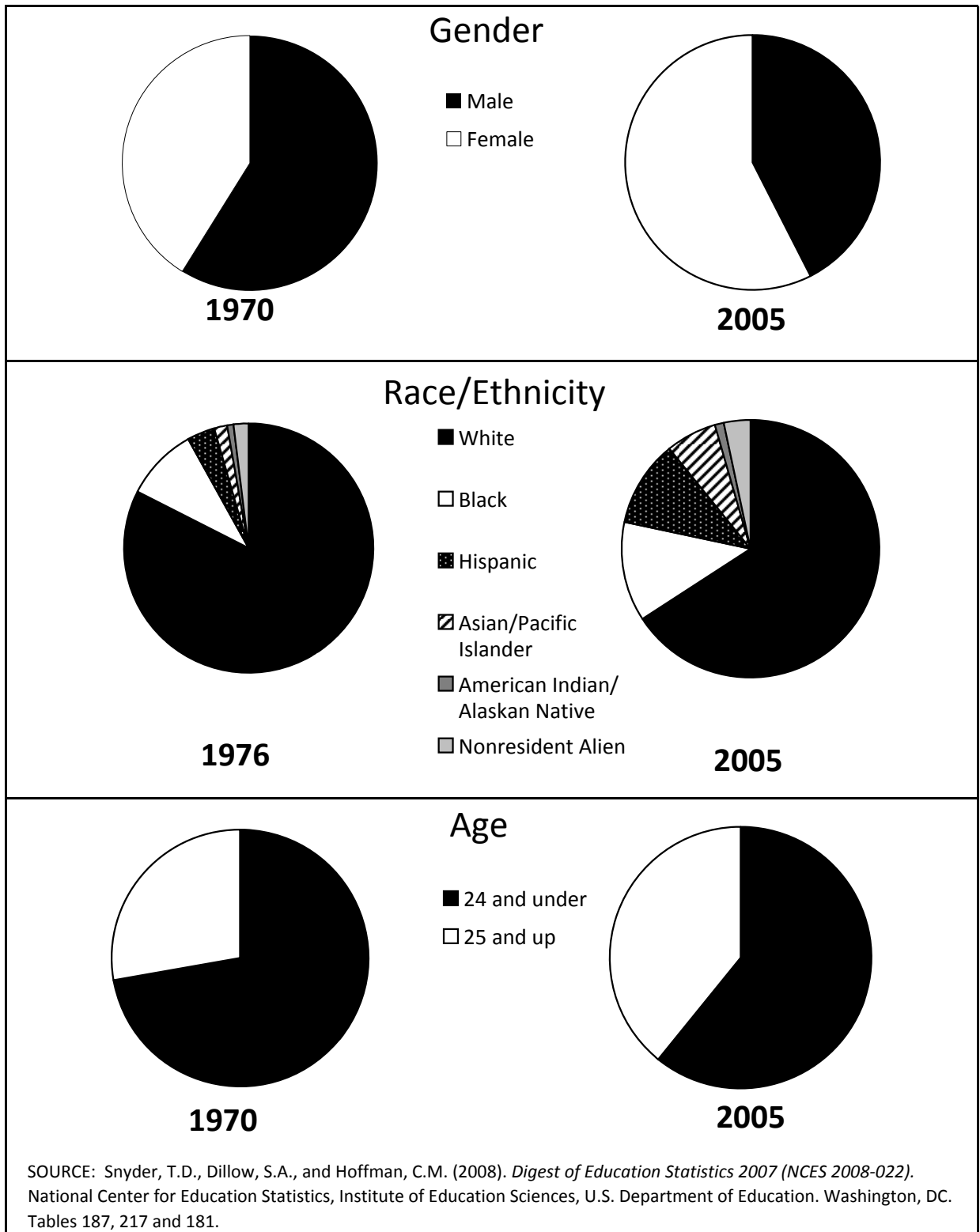


SOURCE: Snyder, T.D., Dillow, S.A., and Hoffman, C.M. (2008). Digest of Education Statistics 2007 (NCES 2008-022). National Center for Education Statistics, Institute of Education Sciences, U.S. Department of Education. Washington, DC. Table 180.

Along with increased enrollments, the composition of students attending colleges and universities changed. Figure 2 compares the characteristics of students by gender, race or ethnicity, and age starting in the 1970s, when the federal government first began reporting on student demographics. The top panel shows how the gender balance reversed between 1970 and 2005, from mostly male to mostly female. The second panel depicts the increase in the percentage of students from racial or ethnic minority groups, which more than doubled from 1976 to 2005. By far the largest percentage increases were among Hispanics and Asian/Pacific Islanders, though all minority groups experienced growth in college enrollment while the percentage of whites declined.

Figure 2

Changes in Student Characteristics in Two- and Four-Year Degree-Granting Institutions



Finally, the third panel shows an increase in the percentage of students who are older (25 and over) and a proportionate decline in students who are younger (24 and under). The U.S. Department of Education projects that the trend toward older students will continue in coming years.¹⁵

The shift in demographic characteristics hints at another significant development in the student population. The so-called traditional undergraduate – characterized as one who earns a high school diploma, enrolls full-time immediately after finishing high school, relies on parents for financial support, and either does not work during the school year or works only part-time – is now the exception rather than the rule. Only 27 percent of undergraduates met these criteria in 1999-2000. By comparison, in the same year, 28 percent of undergraduates met the U.S. Department of Education’s definition of “highly nontraditional”: they were likely in their 20s or older, working while going to school, raising children (possibly as single parents), among other criteria. Some highly nontraditional students did not possess a high school diploma.¹⁶

Patterns of Institutional Attendance

Government statistics show that a large majority of undergraduates enroll in four-year colleges and universities. At the same time, the data show that the “center of gravity” in higher education has gradually shifted, with community colleges playing a much more prominent role today than in the past. In 1969 (when the government adopted its current methodology for categorizing two- and four-year schools), 26 percent of all students enrolled in higher education attended two-year institutions. By 2005, the figure had risen to 37 percent.¹⁷

The vast majority of students enroll in publicly funded colleges and universities. In 2005, private institutions accounted for about one-fourth of all undergraduates – a figure that has

increased only slightly in the past decade. Nearly all of these students are enrolled in four-year institutions, though a small percentage of students are enrolled in private two-year colleges.¹⁸ The advent of online courses may be changing higher education again. Indeed, two of the top five largest higher education institutions in 2005 rely principally in online instruction. The University of Phoenix, with an enrollment of over 117,000 students, is now the biggest university in the country; it was founded only in 1976. The second largest institution, Miami-Dade College, is a community college; its enrollment stands at roughly 54,000 students.¹⁹

As noted earlier, the demographic composition of colleges and universities has become more diverse over the past 40 years. Looking at where students attend, however, it becomes clear that the increased diversity is largely accounted for by nonselective institutions. Specifically, students who are female, black, and/or Hispanic are disproportionately enrolled in community colleges.²⁰ Nontraditional students are also much more likely to be enrolled in community colleges, and to participate in distance education via the internet.²¹

Trends in Persistence and Completion

Government statistics indicate that student outcomes differ markedly by type of institution attended. Specifically, undergraduates who begin at four-year colleges and universities are about twice as likely to complete a postsecondary degree as undergraduates who begin at two-year institutions. The five-year completion rate for students who began at a four-year college or university – taking into account certificates, associate’s degrees, or bachelor’s degrees – was 60 percent in the 1995-96 academic year. For students who began at a community college, the rate of completion was 32 percent.²²

Many students take longer than five years to earn a degree, either because they are going part-time, change their majors, need to stop out temporarily, or have other reasons. Measures of

persistence take into account those who have earned a certificate or degree as well as those who are still enrolled in college. Eighty percent of students who began at a four-year college or university in 1995-96 persisted after five years. Among students who began at a community college, the persistence rate was 52 percent. The data also show that students attending private institutions (both four-year and two-year) persist at higher rates than their public counterparts.²³

Viewed historically, rates of completion at four-year institutions have been unchanged since the federal government began collecting data in the 1970s. A recent study suggests that there has been a slight uptick in the persistence rate at public four-year colleges.²⁴ While this may seem contradictory, it likely reflects the fact that students in four-year colleges are taking longer to earn degrees, particularly at less-selective public institutions.²⁵ Historical data on students attending community college go back only to 1990, but show no significant change in persistence or completion.²⁶

There are important differences in persistence and completion rates by race/ethnicity and gender. At both public two- and four-year institutions, Asian and Pacific Islanders have the highest persistence and completion rates of any racial or ethnic group, followed by non-Hispanic whites, Hispanics, and non-Hispanic blacks. (The government's longitudinal studies do not have sufficient numbers of American Indians/Alaska Natives on which to report.) The differences between racial and ethnic groups are not trivial. For example, Asian and Pacific Islanders who entered public-four-year institutions in 1995-96 were nearly twice as likely to earn a degree or still be in school after six years as non-Hispanic blacks who entered the same year. The story by gender is a bit more complicated. At public four-year institutions, women have slightly higher persistence and completion rates than men (a difference of about 5 percentage points); at public two-year institutions, the gender difference is reversed.²⁷ It is important to recall that because

more women than men enroll in college, a much larger number of associate's and bachelor's degrees are awarded to women – a pattern that has held true at both two- and four-year institutions since at least the late 1980s.²⁸

Despite these patterns, neither race/ethnicity nor gender is a good predictor of who will earn a college degree, owing to large variation within these demographic groups. Research by Clifford Adelman for the U.S. Department of Education shows that the two best predictors are (1) entering college immediately after finishing high school, and (2) taking a high school curriculum that stresses reading at grade level and math beyond basic algebra. Higher socioeconomic status is also a predictor, though only moderately so.²⁹ Consistent with these findings, being classified as a traditional student is another strong predictor of college completion. Conversely, all of the characteristics used to define nontraditional status – delayed entry into college from high school, working full-time, single parenthood, and so on – are considered “risk factors” because they are negatively correlated with persistence.³⁰ As noted earlier, community colleges account for disproportionate share of nontraditional students, and it is at these institutions where persistence and completion are the biggest concern.

Summary of Trends and Key Issues

There has been substantial progress in expanding access to higher education since the mid-1960s. More students are attending college – both in real terms and as a percentage of the population – and they are more diverse. Actions taken by the federal government clearly played a major part in these trends, though larger economic, demographic, and social forces were also at play. Finally, the growth of nonselective institutions like community colleges and, more recently, online courses and programs has made it easier for people to attend college even if they lack good preparation or are working while going to school.

Despite these gains, there are still problems in college access, including substantial gaps in enrollment between certain racial and ethnic minority groups. In 2006, for example, 44 percent of whites between the ages of 18 and 24 were enrolled in college, compared to 32 percent of blacks and 25 percent of Hispanics.³¹ Rates of college attendance for black and Hispanic males are particularly low. A recent national survey of college-qualified students who did not enroll in college underscores that college costs, availability of aid, and uncertainty about the steps to needed to enroll in college remain significant deterrents.³² Inadequate preparation for college is another factor, though with the rise of nonselective institutions, it is less a barrier to access than to success once students have enrolled in college.

From a public policy standpoint, it makes little sense to promote greater college access if students are failing once they get there. Figuring out how to boost college completion is the challenge. The U.S. has seen no progress on this measure as long as statistics have been kept, and is losing ground to other nations in the percentage of the adult population with college degrees.³³ The costs of such failure – to students especially, but also to colleges, governments, and society at-large – are extremely high. The next section examines the reasons why some students don't succeed, and what might be done in response.

Improving Academic Outcomes for Students in Higher Education

The search for solutions to the college persistence and completion problem begins with an understanding of its underlying causes. Vincent Tinto, whose seminal book *Leaving College* examines the factors responsible for student departure at both two-year and four-year institutions, observes that students come to college with different skills and abilities, personal motivation and objectives, and external commitments that will influence their ability to succeed – a view that is supported by the prior discussion on predictors of college completion. At the same time, Tinto

argues that what happens to students *after* they arrive on campus is at least as important as what happened *before*. Specifically, he focuses on the integration of students into the classrooms and laboratories where instruction takes place, and the informal meeting places such as dormitories, cafeterias, and hallways. In all of these situations, the quality and frequency of interactions between students, faculty and staff will shape students' experiences and determine how well they "fit" at a particular institution.³⁴ Other theorists have placed greater weight on how cultural norms and organizational structures and processes may impact student success, but generally support Tinto's dual emphasis on student attributes and institutional practices as the keys to understanding college persistence and completion.³⁵

Some have argued that the problem of low persistence and completion would go away if primary and secondary schools did a better job of preparing students for college. There is certainly truth to this, and another chapter could be written – if not a book – on educational reforms and college preparatory programs that target younger students.³⁶ One problem with this argument is that there will always be some students who are not reached by these efforts. It also lets colleges and universities off the hook too easily. America's higher education system has many strengths, but it is far from perfect – and there is much more that policymakers and institutions can do to promote greater student success. Three areas seem particularly ripe for reform: remedial education, student support services, and financial aid.

Rethinking Remedial Education

The fact that many students arrive on college campuses unprepared to do college-level work is well-known. Both two- and four-year institutions are affected, though there has been a conscious policy choice in recent years to shift the primary teaching responsibility for remedial education to community colleges. The most recent data from the U.S. Department of Education

indicate that 42 percent of freshmen at community colleges enroll in at least one remedial reading, writing, or mathematics course. At private and public four-year institutions, the figure ranges from 12 to 24 percent.³⁷

Research and anecdotal evidence suggests that many students who are assigned to remedial education drop out of the classes (and often out of college), and that those who remain in remedial education make slow progress. An analysis of data from the U.S. Department of Education's National Educational Longitudinal Study shows that only 28 percent of remedial students in two-year colleges attain a degree or certificate within eight and one-half years of entry (compared to 43 percent of nonremedial students), and that 52 percent of remedial students in four-year colleges finish bachelor's degrees within this time period (compared to 78 percent of students without remedial coursework). The analysis also shows that remedial education delays time-to-degree for students in two-year colleges. Though seldom acknowledged, remedial education acts as a gatekeeper and quality control mechanism in most institutions.³⁸ It allows underprepared students access to campus facilities and resources, yet clearly divides them from students considered to be "college ready."

Is this the best that colleges and universities can do, or is it possible to remake remedial education so that greater numbers of students acquire basic skills and go on to earn college degrees? A number of educators believe that change is possible, noting the propensity of remedial education classes to use outmoded teaching methods – including repetition and memorization of material that does not connect to students' interests – and to isolate and marginalize students from the rest of the college community.³⁹ Many reforms have been suggested or tried. Unfortunately, relatively few have been evaluated in a way that establishes a causal relationship between the reforms and educational attainment.⁴⁰

A notable exception is an evaluation of a Learning Communities program at Kingsborough Community College in Brooklyn, New York, one of four sites in a national demonstration project called Opening Doors.⁴¹ The goal of the Opening Doors Demonstration was to test interventions designed to increase persistence and raise academic achievement among low-income community college students. At all of the Opening Doors sites, students were randomly assigned either to a program group that received an enhanced set of services or a control group that experienced “business as usual” at the college. Random assignment ensures that the students in the program and control groups are similar at baseline; subsequent differences in educational attainment or other outcomes can therefore be attributed to the intervention, rather than to differences in student motivation or characteristics. The Opening Doors research was conducted by MDRC, in partnership with the MacArthur Network on Transitions to Adulthood. Results from the other Opening Doors sites will be addressed later in this chapter.

Kingsborough’s Learning Communities program targeted incoming freshmen, the great majority of whom required remedial English. Students were placed into groups of 15 to 25 to take three of their first semester courses together: an English course (based on level of proficiency, but usually at the remedial level); a regular college course like introductory psychology or health; and a student success course – taught by a college counselor – that covered time management, effective study habits, and other skills considered necessary to succeed in college. Faculty who taught in the Learning Communities were expected to coordinate assignments and meet periodically to review student progress. The idea was to build social cohesion between students and faculty, and to make the subject matter more meaningful to

students by integrating the content and helping students apply the concepts and lessons across the courses.⁴²

Over 1,500 students participated in the Learning Communities evaluation, and were randomly assigned to either a program group that participated in Learning Communities or a control group that took regular, unlinked courses. Sample members were young (mostly 17-20 years old), low-income, and highly diverse in terms of race and ethnicity. Researchers tracked program and control group members for two years, and found that students in the Learning Communities:

- Were more likely to feel integrated at school and to be engaged in their courses and with fellow students and instructors.
- Passed more courses and earned more credits during their first semester.
- Moved more quickly through remedial English requirements, and were more likely to take and pass an English skills assessment test that was required for graduation.

It is important to note that these effects, while statistically significant, were generally modest. For example, after four semesters, students in the program group earned an average of 33.2 college credits, compared to an average of 30.8 college credits for the control group (a difference of 2.4 credits, or less than one standard college course). Moreover, contrary to expectations, the Learning Communities did not have an immediate effect on persistence. Kingsborough is only one test, however, and a new set of randomized trials is underway to determine if similarly structured programs at six community colleges around the country will help students complete remedial English or math requirements and persist.⁴³

As noted earlier, one of the underlying concepts of learning communities is to make the course material more meaningful to students by linking the information covered in one class to the discussions and assignments in another class. Another way of making remedial education more meaningful is exemplified by Washington State's Integrated Basic Education and Skills Training (I-BEST) program. I-BEST offers "contextualized instruction," in which basic English and math skills are integrated into college-level career or technical training in fields such as nursing, early childhood education, automobile repair, and data entry. For example, nursing students in the I-BEST program attend English classes in which medical terminology is emphasized. If students have trouble making sense of the words because of limited English proficiency, they receive additional help in learning basic language skills.

A recent evaluation comparing academic outcomes for 900 I-BEST participants to more than 31,000 students in regular remedial courses in Washington State community colleges found that I-BEST students had higher persistence rates, earned more credits toward a college credential, earned more occupational certificates, and showed greater increases on remedial education tests. The evaluation did not use a random assignment design and therefore cannot eliminate the possibility that students who were selected into I-BEST were more motivated or had other characteristics that may have distinguished them from students in regular remedial courses, although the authors controlled for observed differences in student backgrounds and enrollment patterns. The results suggest that the model holds promise and should be subject to more rigorous experimental evaluation in the future.⁴⁴

Another approach to reforming remedial education is to accelerate the pace at which students move through it. For example, students who test just below college-level may be assigned to a short-term review class rather than a full-semester course. Alternatively, colleges

may set up basic skills “immersion” courses that are shorter in duration but require more hours of attendance each week, to help students master the material more quickly. Such courses can be offered during the regular semester or during breaks between semesters.⁴⁵ Incoming students may also be targeted for intensive remediation before they start classes, to help them do better on basic skills assessment tests and possibly avoid remediation altogether. A summer “bridge” program in Texas, for example, offers remedial English and math instruction along with general study skills to students who just finished high school and are about to enroll in a community college or public university. To date, there is not much evidence on whether acceleration or immersion strategies improved student outcomes, though the Texas summer bridge program will undergo a random assignment evaluation starting in summer 2009.⁴⁶

Many other promising remedial education reforms have been suggested or tried. The Carnegie Foundation for the Advancement of Teaching, for example, encourages adoption of pedagogical practices that emphasize “high structure” and “high challenge”: for example, giving students step-by-step guidelines for undertaking complicated academic tasks, while also engaging them in authentic debate and intellectual exchange. The Foundation also encourages colleges and universities to adopt a process known as faculty inquiry, in which teachers formulate and explore questions about their students’ learning and use the answers to improve their teaching.⁴⁷ Supplemental Instruction is another popular idea. In this model, students who have passed remedial courses are trained to lead study sessions for students who are currently enrolled in the courses; the leaders’ job is to review difficult concepts and serve as role models outside the classroom.⁴⁸ Finally, many colleges and universities have developed remedial education laboratories or “success centers” where students can go to receive individualized

tutoring, participate in study groups, and access computers loaded with instructional aids and review materials.

College completion rates in the U.S. are not likely to improve until substantially greater numbers of students break through the remedial barrier. Given this fact – and the large investment in remedial education programs nationwide (between \$1 and \$2 billion annually, by one estimate) – much more needs to be done to identify effective practices.⁴⁹ The above strategies provide some promising venues for future evaluation; other ideas should be developed and tested as well. There is arguably no more greater priority for research in higher education.

Enhancing Student Advising and Support Services

Some students may arrive at college knowing exactly how things operate and what they need to do to accomplish their goals, but most need guidance to figure out which courses to take and in what sequence, how to add or drop courses and apply for financial aid, and what resources are available to help them adjust to campus life. Even after they have been in college for awhile, many students need help knowing how to fulfill their major requirements, file for graduation or transfer, and resolve personal or academic problems that may interfere with their progress. One of the ironies in higher education is that the institutions that enroll the best prepared and most traditional students – such as the Ivy League schools and highly selective liberal arts colleges – tend to offer the most such guidance, while the institutions that serve the least prepared and most nontraditional students tend to offer much less. In community colleges, counselor/student ratios of 1 to 1,000 are not uncommon.⁵⁰ A national survey of entering community college students found that 32 percent did not attend a freshmen orientation program and half did not meet with or recall seeing an academic advisor during their first four weeks of college.⁵¹

The primary reason why student services are so meager in some institutions is lack of funding. One study finds a general pattern in the United States of increased stratification in higher education and reductions in funding per student outside of top-tier institutions, affecting course availability, student-faculty ratios, and student services. The authors make a strong case that these reductions explain the increase in time-to-degree at less selective colleges and universities.⁵² In California, for example, community colleges receive less than half the funding per full-time enrolled student that the state universities receive, and only about one-fifth as much as the University of California.⁵³ In addition, California community colleges are limited by state law in the percentage of their budget that can be devoted to non-instructional activities, which further constrains their ability to provide adequate support services.

Since the late 1960s, the federal government has funded TRIO programs to serve and assist low-income, first-generation college students, and students with disabilities to progress through the academic pipeline from middle school to post-baccalaureate programs. The largest and best-known TRIO program, Upward Bound, is geared toward helping disadvantaged high school students prepare for college. A smaller and lesser-known program, Student Support Services, provides funds for basic skills instruction, tutoring, academic advising, financial aid and career counseling, transfer and graduate school counseling, and mentoring to disadvantaged students on college and university campuses. In 2003-04, the Student Support Services program awarded more than 936 grants to colleges and universities and reached over 200,000 students nationwide, about half in community colleges.

The Student Support Services program has not been subject to rigorous impact evaluation, though a U.S. Department of Education report indicates that it succeeded in reaching a needy target group. The report also states that over two-thirds of full-time freshmen who received

Student Support Services in community colleges persisted to their second year of college, and that 9 percent of these students earned an associate's degree at the end of two years.⁵⁴ Without a control group, however, it is impossible to know whether this represents an improvement over what students would have accomplished on their own, had the extra services not been available.

As part of the Opening Doors Demonstration, MDRC and the MacArthur Network on Transitions to Adulthood conducted random assignment studies of two enhanced student services programs operating at community colleges. One of these programs, at Chaffey College in California, targeted a traditional group of community college students who were on probation because of poor grades or an excessive number of course withdrawals.⁵⁵ The program featured a College Success course, taught by a counselor, in which students addressed such topics as personal motivation, time management, college expectations, and note-taking and test-taking skills. The program also included additional counseling and required students to make use of the college's "Success Centers," where students could get help from instructors or tutors in reading, writing, or math.

Chaffey recruited nearly 900 students to participate in the evaluation during the first year, and close to 450 students during the second year. Sample members were generally young, and three out of five were female. Hispanics made up a slight majority; whites accounted for about a fourth of the sample. As in the other Opening Doors sites, students at Chaffey were randomly assigned to program and control groups. Control group members did not have access to the College Success class, but could take advantage of the Success Centers and any other campus resources on their own if they chose.

The first year that Chaffey's program operated, implementation did not go completely as planned. Word went out that the program was voluntary, and only about half the students who

were assigned to the program group actually enrolled in the College Success class. Moreover, some of the counselors reported that they did not fully understand their roles or require students to visit the Success Centers. The evaluation showed that the first-year program produced no measurable effects. However, to the college's credit, administrators and staff came back together and addressed the major implementation problems before the second-year program began. Perhaps most important, they informed students in the program group that enrollment in the College Success class was mandatory, and participation rates rose to nearly 75 percent. The counselors were also better prepared, and enforced the Success Center visits more consistently. The effects of the second-year program after two semesters were large and significant:

- Students in the program group earned an average of 8.3 college credits, compared to an average of 5.6 credits for students in the control group.
- Almost twice as many students in the program group as in the control group got off probation and returned to good academic standing.

The turnaround between the first- and second-year results underscores the importance not only of a good program model, but of strong implementation and high participation. Longer follow-up will be needed to determine whether the effects from the second-year program translate into increased persistence and degree completion at Chaffey.

The other enhanced student services program evaluated as part of the Opening Doors Demonstration was operated by Lorain County Community College and Owens Community College, both in Ohio.⁵⁶ It is important to note that the Ohio program targeted a different group of students than Chaffey: beginning freshmen and continuing students who had completed fewer than 13 credits. Some of the students showed signs of academic trouble, but they were not on academic probation. The Ohio sample was also largely nontraditional, consisting mostly of

women in their mid-20s who were working at baseline. A little more than 2,100 students were randomly assigned to program and control groups.

For the program group, the Ohio colleges offered counseling and advising services that were much more regular, intensive, and personalized than they (or other community colleges) typically provide. The counselor/student ratio was less than 1 to 160, compared to 1 to 1,000 for students randomly assigned to the control group. In addition, the program paid students a modest stipend of \$150 if they completed at least two counselor visits a semester. The enhanced counseling services lasted two semesters. Close to 90 percent of students in the program group saw a counselor at least once during this time, and results from a survey indicated that almost two-thirds of the program group reported having at least three academic advising sessions during their first year that they were in the study. By comparison, only 40 percent of the control group said they had as many advising sessions. Unfortunately, the intervention resulted only in a temporary improvement in persistence. Students in the program group were more likely to register for college after one semester in the program, but the effect went away as soon as the more intensive services ended. There was no effect on other key indicators of academic performance, such as credits earned.

The collective findings from the Chaffey and Ohio Opening Doors programs suggest that enhanced student services have the potential to improve student outcomes, but that more work needs to be done to determine the precise ingredients of an effective program. The choice of target group seems to be one such ingredient, judging by the fact that the relatively young, traditional group of students at Chaffey seemed to benefit more from an intervention than a relatively older, nontraditional group of students in Ohio. Of course, the Chaffey students were also all on academic probation, which could mean they had more to gain from an intervention.

The quality and intensity of the program also seemed to matter. The Chaffey model, with its combination of the College Success course, Success Center visits, and individualized counseling, was more intensive overall than the Ohio model – but it only worked when it was implemented well and when participation rates crossed a certain threshold. The Ohio program produced a positive impact on persistence while students were still receiving the enhanced counseling and advising, which suggests it may have had a more enduring effect if it had lasted longer than two semesters. As noted earlier, more selective colleges and universities tend to provide intensive counseling and advising on an ongoing basis.

Making Financial Aid More Effective

The chapter by Sheldon Danziger and David Ratner noted how uncertainty over how to pay for college and impediments to borrowing are leading explanations for why more young adults do not attend college. As discussed further below, the current financial aid system has significant flaws, but more money is available than students or the general public often realize. The federal government currently spends \$18.6 billion a year on grant aid, and an additional \$70 billion on student loan programs.⁵⁷ It also spends about \$2 billion on the federal/work study program, which pays for up to 75 percent of the wages low-income students can earn at jobs on campus or other participating employers.⁵⁸ Many states operate financial aid programs as well, adding to the funds provided by the federal government.

Students are awarded some combination of these funds after completing a Free Application for Federal Student Aid (FAFSA). College financial aid offices make individual awards to students using a formula that takes into account the cost of attendance at the institution and the student's expected family contribution based on income and assets. Grant aid does not need to be paid back, and is arguably the most important tool to promote college-going among

low-income students, particularly since research shows many low-income students are less likely to take out loans, even when they have high levels of need.⁵⁹ Pell Grants provide the most funding and serve the most students, followed by the Supplemental Education Opportunity Grant. In 2006, Congress also established Academic Competitiveness Grants and SMART Grants to provide financial support to students from lower-income families who meet criteria related to academic achievement and course of study.⁶⁰

Unlike federal grants, student loans are available to families in all income brackets, although only lower-income students may qualify for subsidized loans (meaning that the federal government pays the interest while students are enrolled in school). The federal government also funds an array of tax credits that enable students and their families to reduce the amount of federal income taxes that they owe in relation to the tuition costs they pay each year. These tax credits primarily support middle- and upper-income families.⁶¹

Despite the large federal investment in financial aid, little is known about the effectiveness of the various federal programs in promoting higher education attendance or completion. To determine how student aid affects college attendance, Susan Dynarski examined the Social Security Student Benefit program, which between 1965 and 1982 paid the college costs for 18-22 year old children whose parents had qualified for Social Security benefits but were deceased. The sudden elimination of the program allowed for a comparison of how students in similar circumstances responded before and after the change. Her findings suggest that an offer of \$1,000 in grant aid increased the probability of attending college by about 3.6 percentage points, and also increased college completion. These estimates are consistent with other analyses of the effects of variation in tuition costs at public institutions within states, and of

a merit aid program in Georgia, known as the Helping Outstanding Pupils Educationally (HOPE) scholarship (discussed further below).⁶²

While the effects of the federal government's current financial aid programs may be uncertain, this much is clear: the present system has few supporters. Chief among the criticisms is that government aid has not kept up with the rising costs of college attendance; the various grant, loan, and tax credit programs are duplicative, inefficient, and not always successful in directing federal aid to the neediest students and families; and the process of applying for federal aid is needlessly complex.⁶³ The Obama Administration has made the overhaul of financial aid a priority, and increased the value of the Pell Grant (from \$4,731 to \$5,350) and raised the tuition tax credit (from \$1,800 to \$2,500) as part of the American Recovery and Reinvestment Act.⁶⁴ The Administration plans to make these changes permanent in its 2010 budget and to tie future increases in Pell Grants to the Consumer Price Index. It has also proposed to consolidate the tax credits into one program and make them refundable for low-income families, and to restructure student loan programs so that they are provided directly through the federal government rather than private lenders.⁶⁵ Finally, the Administration recently announced plans to simplify the financial aid application process.⁶⁶

A forthcoming evaluation of a program in Ohio and North Carolina that helped low-income families complete the federal financial aid application process indicates that FAFSA simplification may have a substantial payoff. The program targeted families that had annual incomes below \$45,000 and at least one household member between the ages of 15 and 30 who did not have a college degree. The idea was to make families aware of how much aid they might qualify for if a family member attended a college or university, and to provide such information at an early enough stage to influence decisions about whether to apply to college and enroll.

Using a random assignment design, one group of families received assistance from trained H&R Block employees to fill out the FAFSA, using information captured off their federal income tax forms; the other group did not receive this help, but could complete the FAFSA on their own. Early results indicate that the intervention produced substantial positive effects on financial aid receipt and college enrollment.⁶⁷

Another criticism of the current financial aid system is that it does not do enough to incentivize high academic achievement, persistence, and completion.⁶⁸ One strategy, popular among many states, is to create merit-based scholarship programs that reward students who have demonstrated their ability to earn good grades in high school and college. One of the best-known examples is the previously mentioned HOPE scholarship in Georgia, which currently provides annual grants of up to \$3,500 to students who graduated from a public high school with a 3.0 or “B” grade point average and who maintain that average in college.⁶⁹

A comprehensive analysis of merit-based scholarship programs in seven states, including Georgia, found that the HOPE scholarship and other programs like it increased the probability of college attendance among college-age youth by 5 to 7 percentage points, and that they encouraged students to attend four-year institutions rather than two-year schools. Some of the state programs also appeared to close racial and ethnic gaps in schooling.⁷⁰ While this came as good news, there was also evidence that the Georgia program increased course withdrawals, presumably because students worried about maintaining the grade point average requirement; and that it may have contributed to overall grade inflation and price increases in the state’s public university.⁷¹ Finally, some observers have expressed concern that merit-based scholarships may crowd out need-based financial aid and go to students from more privileged backgrounds.⁷²

A slight twist on the merit-based scholarship idea is the performance-based scholarship. MDRC and the MacArthur Network tested one version in Louisiana as part of the Opening Doors Demonstration; another model was tested by researchers in Canada. Performance-based scholarships differ from merit-based scholarships in that they are not predicated on students' past performance, but rather on how students do *after* the scholarship is awarded. Students "earn" the scholarship as they get passing grades or meet other progress benchmarks. Performance-based scholarship may also include a student services component. The programs in Louisiana and Canada, for example, both hired counselors to monitor students' academic progress and help them satisfy scholarship conditions.

The Louisiana program operated at two community colleges in the New Orleans area, and offered \$1,000 for each of two semesters (\$2,000 total) if students stayed in college at least half-time and maintained a "C" average. The scholarships were paid in increments at the beginning, middle, and end of the semester, and program counselors monitored students' academic performance. Because state welfare funds were used to pay for the scholarship, eligibility was limited to students who were parents and whose household income was below 200 percent of the federal poverty level. A little more than 1,000 students enrolled in the study, and were randomly assigned to program and control groups. Most of the sample members were African American women in their 20s, and most had one or two children. The evaluation found that the scholarship program gave these students a substantial boost:

- They were more likely to register for college and attend full-time, even though only half-time enrollment was required to receive a scholarship.
- They were more likely to persist in college. In the second semester of the program, 65 percent of the program group registered for courses, compared to 50

percent of the control group. Significant differences remained over four semesters.

- They earned better grades and completed more course credits than students in the control group. Over four semesters, students in the program group earned 3.5 more credits on average than students in the control group (a little more than one standard college course).

The study also found that students in the program had more social support and felt more confident that they would achieve their personal and academic goals.⁷³

The Canadian study took place at a campus of a large, public, four-year university. Similar to Louisiana, the Canadian program – called the Student Achievement and Retention Project (STAR) – lasted two semesters, but differed in one major way: students received higher payments when they earned better grades. Students received a \$1,000 payment if they earned grades between a “C+” and a “B,” and up to \$5,000 if they earned grades of “A-“ or better. The Canadian program also targeted a more traditional group of students than the Louisiana program.

The Project STAR researchers randomly assigned over 1,600 students – all first-year undergraduates – to three treatment groups: one that received only the scholarship, one that received only enhanced counseling, and one that received the scholarship and the enhanced counseling combined. The combination of scholarships and counseling yielded the best results, including significant effects on grades and persistence. The scholarship alone also produced positive effects, but not as large; and the counseling alone produced no effects. Finally, the analysis showed that the positive effects were concentrated among women.⁷⁴

Both the Louisiana and the Canadian studies point to the promise of performance-based scholarships to improve academic outcomes. The studies also suggest that there is more to learn

about how best to design and implement such programs: which groups of students to target, what amount of scholarship is optimal, and what role counselors should play, among other issues. A random assignment study is currently underway in New York, Ohio, New Mexico, and California to test variations of performance-based scholarships, including different models of service delivery and different target groups.⁷⁵ Another large random assignment study in Wisconsin is testing the value added of a scholarship alone, without performance criteria, for low-income parents attending state colleges and universities.⁷⁶

Conclusion

If there is one overarching lesson from this review, it is that changes in higher education policies and practices *can* lead to improvements in college attendance, persistence, and completion. This is evident from the dramatic changes that occurred in the number and composition of students attending colleges and universities since the mid-1960s, when federal policymakers and college and university administrators adopted aggressive tactics to make higher education more accessible to low-income students and other groups who had once been excluded. It is also evident from the rigorous research that has been performed on various interventions designed to help college students succeed.

This is not to say that the problems of college access and completion are fully solved – far from it. Some groups, such as African American and Hispanic males, are sorely underrepresented on college campuses. Overall rates of degree attainment have not improved in decades. Time-to-degree is also increasing, particularly at two-year institutions. Remedial education programs often do a better job of weeding students out than helping them advance to college-level courses and degrees. Such trends run counter to the country's need for a sizable

college-educated workforce in an era of global competition. Similarly, young people need a college degree to better their chances of landing a well-paying, stable job and supporting a family.

To boost college completion in the U.S., policymakers and educators must act on two fronts. The first is to encourage development and implementation of strategies that lead to greater student success. This chapter identified several programs that produced positive effects – learning communities and performance-based scholarships, for example – but much more needs to be done to bring proven strategies to scale, and to incubate new ideas that might lead to better results. The Obama Administration has put forth proposals to support such efforts; several major philanthropies have indicated their intentions to invest in higher education reforms as well.⁷⁷ Given the financial pressures that most states and institutions are under, the challenge will be to make sure that any new funds lead to meaningful changes in existing programs and services, and are not used to fill budget gaps or support business-as-usual.

The second course of action for policymakers and practitioners is to place much greater emphasis on evaluation. Aside from the studies described in this chapter, there is very little research that demonstrates the efficacy of most higher education reforms. Randomized control trials – which are the best means of establishing a causal connection between a program and student outcomes – are rare. Without clear evidence on what to do differently, colleges and universities are likely to continue to run the same kinds of programs and services that they have been doing for years, and with similar results. Active dissemination of evaluation findings and technical assistance is therefore needed to help administrators, faculty, and staff adapt the most effective program strategies to their campuses.

A running theme throughout this volume is the obstacles many young people face in making the transition to adulthood. William Bowen and Derek Bok make this point in their book on minority students in higher education, called *The Shape of the River*:

We often hear of the importance of keeping young people moving through the “pipeline” from elementary school to high school to college, on through graduate and professional schools, and into jobs, family responsibilities, and civic life. But this image is misleading, with its connotation of a smooth, well defined, and well understood passage. It is more helpful to think of the nurturing of talent as a process akin to moving down a winding river, with rock-strewn rapids and slow channels, muddy at times and clear at others.⁷⁸

The authors’ words point to the need for a paradigm shift throughout higher education.

Increasing college persistence and completion will require policymakers and educators to take a harder look at the needs and circumstances of the students they are serving, and to ask what might be done to help them navigate the higher education system more successfully. It will also likely require greater investment of public funds in the institutions that provide the most access to nontraditional and underprepared students: community colleges and other less selective institutions.

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