



FROM OUR LEADERS

Dear AAUW members and friends,

I am delighted to celebrate another year as your executive director. Since I first joined AAUW, it has been my goal to increase the visibility of our nationwide community and the remarkable contributions we make to breaking through barriers for women and girls.

As we enter our 130th year, we can all be proud that we are reaching not only our membership but also a vast and diverse public audience with our amazing story of extraordinary philanthropy and activism. Today AAUW is known as a vibrant and dedicated force for change—a go-to authority and sought-after collaborator on a wide range of issues that affect women and their families.

This report highlights some of the outstanding accomplishments of fiscal year 2010. This year, AAUW awarded more than \$3 million in fellowships and grants to more than 200 deserving women graduate students and community programs. We released another groundbreaking research report, *Why So Few? Women in Science, Technology, Engineering, and Mathematics*, to tremendous media coverage and widespread applause from the professional and lay communities. We also celebrated two major milestones—the 25th anniversary of the National Conference for College Women Student Leaders and the 35th anniversary of the AAUW Action Fund Capitol Hill Lobby Corps.

Meanwhile, we continue to protect, educate, advocate, research, and lead through numerous national and community-based programs, several of which are featured in this report. During this past year, we have expanded our work on high school and college campuses through student government campaign training, salary negotiation skills workshops, Title IX compliance reviews, and campus sexual assault prevention programs. And we celebrated a number of victories on Capitol Hill, including the passage of the Matthew Shepard and James Byrd, Jr. Hate Crimes Prevention Act, which extended hate crimes protections to gender-based violence. As this annual report reminds us, every day AAUW leverages the power of our advocacy, education, philanthropy, and research to open new opportunities for women and their families.

I am counting on you to display and share your copy of the annual report and to join me in another year of bringing our community together to break through barriers for women and girls.

Sincerely,

Linda D. Hallman, CAE
AAUW Executive Director

Spike D. Hallman

Dear AAUW members and friends.

As president of our powerful, generous nationwide network, I've certainly felt the strength of our AAUW community. Together, I know we've accomplished more than any of us ever could alone. This past year, I've really felt a growing spirit of unity among our branches and states and a growing sense of excitement about how we are breaking through barriers for women and girls.

I've also felt the growing strength of AAUW as a philanthropic organization. Thanks to the generosity of our 100,000 members and donors, we've initiated many exciting new programs that both extend our reach and bring us closer together as a nationwide organization.

As you read these stories of AAUW members who are fighting discrimination in courts, in Congress, on campuses, and in our communities, please know that you are making all this possible. It is only with your generosity and participation that we are able to break through barriers to equal pay, equal participation, and equal opportunity.

Of course, even as we celebrate our accomplishments, we know that there are those who think we should declare victory and rest on our laurels. Yet we know there is still much work to be done—and all of us are needed if we are to see the changes that are so important to women and their families. So I hope you will join me in the coming year in redoubling our efforts to break through the persistent barriers that continue to limit opportunities for women and girls.

Philanthropy is one of the ways we can help. For each of us, philanthropy is intensely personal. It is an expression of our values and our vision of the world we hope to create for the next generation. Please join me by using the enclosed envelope to send in a gift that will help make that vision a reality. Think of it as throwing a pebble into a pond. Through AAUW, the reach of your gift grows well beyond that initial point and ripples out, touching lives and creating real change.

So read on and enjoy, and please join me in continuing to support our work together through AAUW.

Sincerely,

Carolyn H. Garfein AAUW President

Caroly Harfein



WELCOME TO THE 2010 AAUW ANNUAL REPORT

In this year's annual report, you will hear the stories of remarkable women who are leading the charge to break through barriers and ensure that all women have a fair chance.

Sharon is working to reduce the pay gap between men and women by teaching college women salary negotiation skills. Tamara is helping young girls uncover the wonders of science, technology, engineering, and math. Kristen is challenging a university's sex discrimination against female students. Rocio is encouraging Latina girls to defy the odds and pursue a college education. Kathy is advocating for women and girls in the halls of Congress.

Although their individual missions differ, these women share one very important thing—with AAUW, they're able to extend their reach and maximize the impact they're having in their communities and across the country.

With AAUW, they're working to help organize conferences and attract expert speakers. They're using AAUW's high-quality research to challenge people to think differently. They're fighting legal battles to end discrimination with AAUW's support. AAUW adds credibility, value, and visibility to their work.

Because these members, fellows, grant recipients, donors, and friends, all working to advance equity for women and girls, are not alone. They have a strong, powerful nationwide community of 100,000 members and donors, 1,000 branches, and 500 college and university partners behind them, encouraging them to succeed. Each step of the way, they have a network of AAUW supporters saying, "We believe in you."

And together, these women and the entire AAUW community will continue to break through educational and economic barriers and improve the lives of women and girls in the years to come.

WITH AAUW, I LOBBY FOR CHANGE

In first grade, Kathy Kelm suffered daily at the hands of a bully. A boy named Gary repeatedly pushed her down into the swampy muck near her house. One day, Kelm confronted Gary with a sharpened balloon stick, and he never bothered her again. Several years later, Gary was murdered by his father.

"While Gary shouldn't have bullied me, he also shouldn't have died," Kelm says. "No one protected him from the people who had hurt him all his life."

Gary's senseless death inspired Kelm to begin to work for change. For the past six years she has made the hourlong trip to Capitol Hill every Thursday morning that Congress is in session to work for equality for women and girls and to speak out for those who don't have a voice, like Gary.

Kelm is chair of the AAUW Action Fund Capitol Hill Lobby Corps, which celebrated its 35th anniversary in 2010. The group of 25 to 30 women walks the halls of the House and Senate buildings on 30 Thursdays every year. These passionate, educated women—nurses, lawyers, and retired judges and teachers—deliver carefully crafted messages to members of Congress on the issues that matter most to AAUW members.

"When we walk into an office, we are polite, prepared, and persistent, and people listen to us," Kelm explains. "We

take the priorities of AAUW members—be it justice for women, equal pay, health care, education—and through human contact, we make these issues real in each of the 6,000 offices we visit.

"It's physical work," she says. "But we are committed to serving AAUW members and their daughters and making justice happen."

Before the Lobby Corps team hits the hallways, the national office provides each member with a briefing packet, which includes a summary of the bill for which they are lobbying, a list of people and offices to be visited, and a one-page summary of the issue for the representative or senator.

"These carefully designed documents arm us with highquality information, so we can tell legislators why this issue matters and what they need to do," Kelm says. "AAUW's resources and support are enormous.

"The Lobby Corps is a little tiny point on a spear," she adds. "We try to poke legislators' consciences. And by hand-delivering our messages and documents, we are able to put the pressure on at exactly the right time—two or three days before a vote.

"We are right on the edge of what is happening," Kelm says, "and I truly believe we are making a difference."







Recent studies paint an alarming picture of high school graduation rates for Latinas: Forty-one percent of Latina students do not graduate with their class in four years. Many do not graduate at all.

Dare to Dream: Get Educated is working to change that with the help of an AAUW Community Action Grant.

Dare to Dream, which began as a project of the AAUW Elmhurst Area (IL) Branch and has since become a separate nonprofit organization, brings middle school Latina girls to a college campus for a one-day conference to encourage them to pursue a college education and a professional career. The girls and their mothers learn skills and strategies to help them understand the American educational system and to encourage them to explore their potential by staying in school.

"The goal of Dare to Dream is to expose young Latinas to positive role models and to talk about the importance of dreaming," says Rocio Cardenas, president of the Dare to Dream Board of Directors.

The girls attend sessions on goal setting, high school preparation, college acceptance, career opportunities, financial aid, real-world situations, and mentoring programs. They meet with successful Latina doctors, entrepreneurs, and other career women who share back-grounds similar to theirs. Meanwhile, their mothers attend

sessions focused on the growth and development of their daughters and on American cultural norms, expectations, and pressures.

"The speakers and breakout sessions emphasize that it is not about being the smartest or the prettiest, but rather it is about dreaming and working toward those dreams," explains Cardenas.

AAUW is helping the girls take that first step toward their dreams. "Without the support of AAUW, there would be no Dare to Dream," says Cardenas. "Every single detail that goes into the conference is because of AAUW members. They make the conference run smoother. They know how to fundraise and create effective programs. Their body of knowledge has been huge. They are truly living up to the mission of empowering women.

"And for the girls, AAUW's presence and support are an affirmation that this organization believes in them," she adds. "These women are investing time and resources because they want to see each and every one of the girls succeed."

Participants leave the conference with the confidence that they can achieve their dreams. In the words of one former participant, "In life there will always be people who do and don't believe in you. You have to work hard to trust the voice in your head."

WITH AAUW, I HELP LATINAS REACH THEIR EDUCATIONAL GOALS

Arezou Mansourian loved wrestling so much that she turned down admittance to a prestigious program at the University of California, Riverside, in order to wrestle at the University of California, Davis. Chris Ng fought to make her Oregon high school open its wrestling program to girls; she chose to attend UC Davis so she could continue wrestling. Lauren Mancuso went to UC Davis with hopes of one day wrestling in the Olympics. Their dreams were shattered, however, when the university removed women from the varsity wrestling program and refused to reinstate them.

The women sued the Regents of the University of California for sex discrimination in violation of Title IX of the Education Amendments of 1972 and the equal protection clause of the 14th Amendment to the U.S. Constitution. They claim that the university discriminated against them by eliminating women from the wrestling program, failing to provide women with equal athletic participation oppor-

a physics class, but you still have people who say women shouldn't wrestle."

In April 2008, the federal district court dismissed the constitutional claim by holding that plaintiffs can't pursue both Title IX and equal protection clause claims. It then dismissed the Title IX claim by extending the "actual notice and deliberate indifference" standard required of sexual harassment claims to athletics claims. The women appealed, and in February 2009 AAUW also joined the National Women's Law Center, the American Civil Liberties Union, the Women's Sports Foundation, and other women's rights groups in signing an amicus brief in favor of the plaintiffs.

According to Galles, AAUW's support goes beyond the financial. It touches the women facing the discrimination. "It's very lonely being a plaintiff," Galles says. "Schools will often claim compliance with the law and try to intimi-

WITH AAUW, I SEEK JUSTICE

tunities in varsity sports and failing to provide women with equal access to athletic scholarships.

"Sports are one of the last bastions where it seems OK to discriminate," says Kristen Galles, who has been working on—and winning—Title IX cases for more than 16 years. Along with Monique Olivier, Whitney Huston of the Sturdevant Firm, and Noreen Farrell of Equal Rights Advocates in San Francisco, Galles represents the former wrestlers in the AAUW Legal Advocacy Fund-supported case, Mansourian et al. v. Regents of the University of California et al. "You won't hear people today say that a woman can't be in

date or harass students who complain about discrimination. But when a group like AAUW comes in and says, 'We believe in you,' it emboldens the student. It gives her the sense that she can fight the school and its discrimination because she is right."

After seven years, these women will finally have the opportunity to fight the university's discrimination in court. On February 8, 2010, the U.S. 9th Circuit Court of Appeals overturned the district court's decision dismissing the Title IX and equal protection clause claims and remanded the matter for trial, which is now set for April 2011.







WITH AAUW, I WORK FOR PAY EQUITY

Women working full time earn, on average, 77 cents for every dollar that men earn. One year out of college, women earn only 80 percent as much as their male colleagues earn, even when they have the same degree and the same job. Over the course of her working life, a woman will earn roughly \$1 million less than a man will earn.

These are just a few of the hard facts presented to participants at \$tart \$mart salary negotiation workshops. A collaboration between AAUW and the WAGE Project, \$tart \$mart is grounded in the premise that negotiation skills are key to reducing the pay gap between men and women. During a three-hour workshop, college juniors and seniors learn how to budget and benchmark reasonable salaries.

For the past three years, Sharon Barker, director of the University of Maine's Women's Resource Center, has helped organize \$tart \$mart workshops on her campus. "A lot of the disadvantage starts with a person's first job," explains Barker. "Most of the women attending the workshops have had very little experience with budgeting. Most have held only part-time jobs, and so when they hear any kind of salary, it sounds like a lot of money to them.

"The workshop has participants take a realistic look at how much money will go to rent, gas, clothes, and other expenses," she says. "They really get down to the nuts and bolts and realize that this is a complicated issue."

According to Barker, one of the most beneficial aspects of the workshop is being exposed to high-quality research about the persistent gender pay gap. "When I was growing up, no one talked about these issues," says Barker. "Now

the law and language have changed, but at the same time, there are places we haven't kept up, like pay equity. It is harder for young women to see this—they are encouraged to see how much better things are. But there are so many myths out there."

She adds, "With its research and programs, AAUW challenges the way things are and makes these conversations more complex so women can think differently about the issues.

"AAUW offers readable reports that present not only research findings but also implications and action steps," Barker explains. "The young women can take these findings and lessons learned from the workshop and use them in their own way, be it for their own economic well-being or career expectations or some other purpose."

As a result of her work with \$tart \$mart, Barker herself was inspired to ask for a review of her salary. "The university was looking at its pay ranges, and it hit me in the face—I was being dramatically underpaid," she says. "I couldn't talk to other women about this issue when I myself was being underpaid. So I asked the university for a review of my salary and, as a result, received a significant pay raise."

Barker is now working to bring these resources to middle school girls and older women reentering the workforce throughout Maine. As one middle school girl told her during a workshop, "It's just not right that boys earn more than girls."

Tamara Brown has always had a love for math and science. And this chemical and biomedical engineer has always been eager to pass that passion on to young girls.

"We know based on research that the environment for girls to pursue studies in science, technology, engineering, and mathematics isn't always positive," Brown says. "I want to light a spark in young ladies and help them see all of the wonder you can experience in a career in science."

That is the idea behind Tech Savvy, a one-day conference hosted by the AAUW Buffalo (NY) Branch that encourages sixth- to ninth-grade girls to explore science, technology, engineering, and math (STEM) careers and begin considering their path to college. Each spring, 500 students spend the day engaging with professionals and learning about topics ranging from architecture to zoology. Parents can also attend sessions on academic and financial preparation for college.

"We see a lot of girls at the conference who have never been to a college campus and whose family members have never gone to college," Brown says. "The conference is really powerful in opening their eyes."

According to Brown, the program's success lies largely with AAUW's research. "With quality research reports like Why So Few? to help guide us in planning the conference, we are able to show people why this is important and why we should be talking about it," she explains.

"AAUW is an informed organization that adds credibility and ensures that what we do has value," Brown notes. This credibility helps attract program funding as well as expert speakers. "You can do something like Tech Savvy in a vacuum," she says, "but to have the power of thoughtful research and a network of educated women behind you is truly important."

And for the girls attending Tech Savvy, just knowing that they are not alone is quite powerful. "Now I want to go to college," one Tech Savvy participant wrote after the conference. As she works to achieve her educational goals, she knows she will have 100,000 supporters cheering her on.

WITH AAUW, I LIGHT THE STEM SPARK





2010 HIGHLIGHTS IN FY 2010, AAU ECONOMIC BAR

AAUW RESEARCHES

In March 2010, AAUW released the report *Why So Few? Women in Science, Technology, Engineering, and Mathematics*, which profiles eight key research findings on environmental and social barriers to women's participation and progress in the STEM fields. The public and press received the report enthusiastically. In the week following its release, 68 articles about the report were published in mainstream and other media outlets, and it continues to garner positive press.

AAUW also published the latest pay gap information for each state and Puerto Rico on our website and in our public policy pay equity kit.

AAUW LEADS

This year marked the 25th anniversary of the National Conference for College Women Student Leaders. Nearly 500 student leaders from 48 states, Washington D.C., the Virgin Islands, the West Indies, and Guam attended the conference. Thanks to the support of AAUW states and branches, more than 50 students were able to attend on scholarships.

AAUW also continued to prepare women leaders around the country. In FY 2010, we selected 12 student teams to implement Campus Action Projects based on recommendations from *Why So Few? Women in Science, Technology, Engineering, and Mathematics*. Through the Elect Her initiative, AAUW trained more than 200 college women on 10 campuses to run for student government. And, in partnership with the WAGE Project, we held \$tart \$mart salary negotiation workshops on more than 60 campuses and trained 600 facilitators.

AAUW PROTECTS

This past year the AAUW Legal Advocacy Fund disbursed \$90,000 to help five plaintiffs with their legal costs in cases with the potential to set significant precedents. It also celebrated the conclusion of LAF-supported plaintiff Claire Schuster's pay discrimination suit against Berea College.

LAF partnered with the Women's Sports Foundation and the Legal Aid Society–Employment Law Center to create Title IX Compliance: Know the Score, which provides step-by-step instructions on how to investigate high school athletics programs for Title IX compliance. LAF also worked with Students Active for Ending Rape (SAFER) to produce guides that address campus sexual assault. The guides are tailored toward students, faculty, staff, parents, alumni, and AAUW branches.

W CONTINUED TO BREAK THROUGH EDUCATIONAL AND RIERS SO THAT ALL WOMEN HAVE A FAIR CHANCE.

AAUW ADVOCATES

AAUW briefed more than 80 Capitol Hill staff members and coalition partners on the report *Why So Few? Women in Science, Technology, Engineering, and Mathematics.* Meanwhile, the AAUW Action Fund Lobby Corps, celebrating its 35th anniversary, made approximately 1,800 visits to Capitol Hill during FY 2010 as advocates for the Paycheck Fairness Act, Title IX, career training, education, and hate crimes prevention.

AAUW led the charge to rescind the 2005 Prong Three Clarification, a Department of Education guideline that had allowed schools to prove Title IX compliance using a spam-like e-mail survey. We also helped lead a coalition for the passage of the Matthew Shepard and James Byrd, Jr. Hate Crimes Prevention Act, which President Obama signed into law on October 28, 2009.

In addition, AAUW worked to ensure that the Patient Protection and Affordable Care Act included preventive care for women and ended the discriminatory practice of gender rating. We worked to eliminate the Stupak amendment to the bill, which would have limited women's access to reproductive health services. The compromise Nelson amendment is still a step in the wrong direction for reproductive rights, but it is an improvement on the Stupak provision.

We also used Twitter to launch two successful Twibbon campaigns—one against the Stupak amendment and one in favor of the Paycheck Fairness Act—to harness the power of social media in advancing our issues.

AAUW EDUCATES

AAUW continued to be a leading funder of women's graduate studies. In FY 2010, we awarded \$3 million in fellowships, grants, and awards, supporting more than 200 outstanding women in diverse fields and disciplines and innovative projects. Meanwhile, the fellows' alumnae initiative is reconnecting fellowship and grant alumnae through blog postings, a social networking site, and an e-newsletter. AAUW also launched the Branch/State Local Scholarship Clearinghouse Pilot Project to help states and branches administer local scholarship programs.

AAUW successfully implemented year four of the National Girls Collaborative Project, which brings together 1,600 STEM programs serving more than 3.5 million girls. During the past year, the project developed new outreach tools, including a newsletter, a STEM Facebook page and e-mail list, and blog postings highlighting STEM projects.



Breaking through Barriers Major Gifts Campaign

AAUW recognizes the following philanthropic individuals, who are participating in the Breaking through Barriers Major Gifts Campaign. The donors listed below made gifts and pledges between July 1, 2008, and October 20, 2010. The campaign will continue through June 30, 2011, and AAUW invites you to help us reach our goal of \$1 million. The contributions from this campaign support the important AAUW programs that are not funded by our endowment but are vital to our mission of advancing equity for women and girls. These contributions help us

- Protect the legal rights of those who are facing discrimination,
- Educate women for a lifetime of success,
- Advocate for policies and laws that are fair to women,
- Research issues that are important to women and girls, and
- Lead and teach others to lead in our schools, workplaces, communities, and country.

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State

California
New York
Illinois
Michigan
Missouri
Oregon
Minnesota
Wisconsin
Florida

Branch

Texas

Ballwin-Chesterfield (MO)
Buffalo (NY)
Bedford-Lexington Area (MA)
Islip Area (NY)
Orinda-Moraga-Lafayette (CA)
Atlanta (GA)
Somerset Hills (NJ)
San Jose (CA)
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State per Capita

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State per Capita

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State per Capita

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State per Capita

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Pennsylvania

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Minnesota

Texas

New Jersey

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State per Capita

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Gladys B. Howard

*Deceased

Legacy Estates

AAUW gratefully acknowledges individuals whose generous bequest gifts advance the mission of AAUW. The following is a list of gifts received in fiscal year 2010 (July 1, 2009 – June 30, 2010).

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Fellowships and Grants

Due to the generosity of the AAUW community of members and friends during fiscal year 2010 (July 1, 2009 – June 30, 2010), 10 fellowships and grants are now fully funded. AAUW gratefully acknowledges the states, branches, families, and individuals who have established these funds and congratulates them on their hard-earned successes.

The nature of endowed funds allows us to award these fellowships and grants year after year, even if no additional money is contributed. It is with great respect that we honor those who had the foresight to build these legacies.

2010 COMPLETED NAMED FELLOWSHIPS AND GRANTS

American Fellowships

Ann Arbor (MI) Branch Centennial American Fellowship Ann Arbor (MI) Branch

Eleanor Hadley/Highline (WA) Branch American Fellowship Highline (WA) Branch

International Fellowships

Dian Belanger International Fellowship

AAUW of Maryland

Corinne Wolfe International Fellowship

AAUW of New Mexico

Research and Projects Grants

Autumn Bea - Helen Christensen Research and Projects Grant

Sunnyvale-Cupertino (CA) Branch

Gloria Scanlon Research and Projects Grant

LaPalma-Cerritos (CA) Branch

Donna Lilly & Rita Wustner Research and Projects Grant

Concord, Del Mar-Leucadia, and Walnut Creek (CA) Branches

Berkeley (CA) Branch/Florence Noyce Wirtz Research and Projects Grant

Berkeley (CA) Branch

Dr. Martha B. Fay Research and Projects Grant

Savannah (GA) Branch

Grants Pass (OR) Branch Research and Projects Grant

Grants Pass (OR) Branch

FINANCIALS

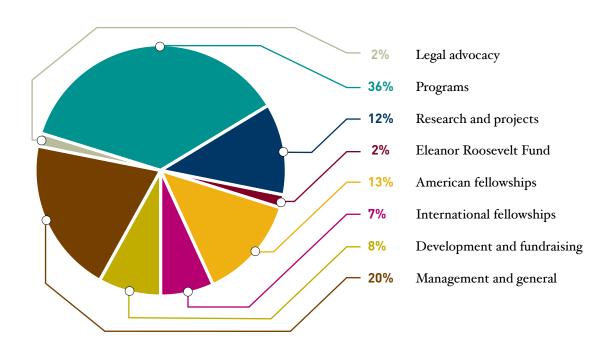
American Association of University Women, Inc. and AAUW Action Fund, Inc. Consolidated Statements of Financial Position

June 30, 2010

	2010
ASSETS	
CURRENT ASSETS	
Cash and cash equivalents	\$839,376
Investments	111,933,122
Property and equipment, net	6,497,956
Grants and contributions receivable	717,677
Prepaid expenses	85,574
Other receivables	312,850
TOTAL ASSETS	\$120,386,555
LIABILITIES AND NET ASSETS	
CURRENT LIABILITIES	
Accounts payable and accrued expenses	\$1,080,213
Committed awards and grants payable	3,257,933
Deferred revenue	936,395
Other current liabilities	1,174,738
TOTAL LIABILITIES	6,449,279
NET ASSETS	113,937,276
TOTAL LIABILITIES AND NET ASSETS	\$120,386,555

Consolidated Expenses

for the year that ended June 30, 2010



For additional summary financial information, visit our website, www.aauw.org.

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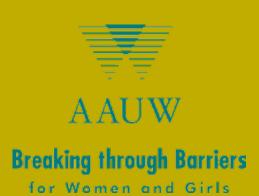
Hannah Moulton Belec, Editor



AAUW advances equity for women and girls through advocacy, education, philanthropy, and research.

By joining AAUW, you belong to a community that breaks through educational and economic barriers so that all women have a fair chance.

In principle and in practice, AAUW values and seeks a diverse membership. There shall be no barriers to full participation in this organization on the basis of gender, race, creed, age, sexual orientation, national origin, disability, or class.



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