### DOCUMENT RESUME

ED 435 043 CE 079 315

TITLE The Indicators of Program Quality Resource Guide. A

Collection of Effective Practices for Implementing the Indicators of Program Quality. ABLE Program Contributors

Resource Guide Project Staff.

INSTITUTION Ohio State Univ., Columbus. Center on Education and Training

for Employment.

SPONS AGENCY Ohio State Dept. of Education, Columbus. Div. of

Career-Technical and Adult Education.

PUB DATE 1999-00-00

NOTE 464p.

PUB TYPE Guides - Classroom - Teacher (052)

EDRS PRICE MF01/PC19 Plus Postage.

DESCRIPTORS Academic Achievement; Adult Basic Education; \*Adult

Literacy; Check Lists; Curriculum Development;
Documentation; Educational Assessment; Educational

Environment; Educational Facilities; Educational Practices; \*Educational Quality; \*Evaluation Criteria; Evaluation Methods; Guidelines; Instructional Development; Learning Activities; \*Literacy Education; Professional Development; Program Administration; Program Development; \*Program Evaluation; Questionnaires; Records (Forms); Recruitment;

Resource Materials; Services; \*Statewide Planning

IDENTIFIERS \*Ohio; Quality Indicators

### ABSTRACT

This resource guide was developed to help local adult basic and literacy education (ABLE) programs throughout Ohio implement the state's Indicators of Program Quality, which were drafted in 1992 in response to the National Literacy Act of 1991. The guide provides a context for using the Indicators in ABLE programs and includes suggestions for implementation. The information provided in the guide is designed to serve as a springboard for developing creative and unique solutions to program concerns that will assist with the delivery of quality ABLE services to adults. The guide is intended for use in two settings: as a follow-up to a program review or as the focus of a staff meeting. The guidelines, forms, and activities included in the guide are organized by the seven indicators as follows: (1) student achievement (documentation, setting goals, transition planning); (2) physical environment (compliance, assessment, management); (3) program planning (creating the written plan, implementing the plan, program administration);  $_{\cdot}$  (4) curriculum and instruction (designing a curriculum, designing instruction); (5) professional development (accessing professional development information, documenting staff participation); (6) support services (creating, communicating, and implementing and monitoring the referral plan); and (7) recruitment (developing awareness of recruitment needs, designing a recruitment plan, implementing and monitoring the recruitment plan). (MN)





## Indicators of Program Quality Resource Guide

U.S. DEPARTMENT OF EDUCATION Office of Educational Research and Improvement EDUCATIONAL RESOURCES INFORMATION CENTER (ERIC)

- This document has been reproduced as received from the person or organization originating it.
- Minor changes have been made to improve reproduction quality.
- Points of view or opinions stated in this document do not necessarily represent official OERI position or policy.

PERMISSION TO REPRODUCE AND DISSEMINATE THIS MATERIAL HAS BEEN GRANTED BY

B B OVER MEISTER

TO THE EDUCATIONAL RESOURCES INFORMATION CENTER (ERIC)

Obio



**Adult Basic and Literacy Education** 

Evaluation Design Project

### The Indicators of Program Quality Resource Guide

A Collection of Effective Practices for Implementing the Indicators of Program Quality

> ABLE Program Contributors Resource Guide Project Staff

Center on Education and Training for Employment
College of Education
The Ohio State University
1900 Kenny Road
Columbus, OH 43210-1090

1999



### **Funding Information**

**Project Title:** 

ODE ABLE Program Evaluation Design Project

**Source of Contract:** 

Ohio Department Of Education

Career-Technical and Adult Education Adult Basic and Literacy Education

Columbus OH 43085-4046

Contractor:

Center on Education and Training for Employment

The Ohio State University Columbus OH 43210-1090

Interim

**Executive Director:** 

W. Michael Sherman

Disclaimer:

Funds for producing this publication were provided by the Ohio Department of Education, Division of Career-Technical, and Adult Education, Adult Education Act, Section 353. Opinions expressed herein do not necessarily reflect those of the Ohio Department of Education nor the U. S. Department of Education and no endorsement should

be inferred.

Discrimination Prohibited:

It is the policy of the Ohio Department of Education that educational activities, employment practices, programs, and services are offered without regard to race, color, national

origin, sex, religion, handicap, or age.



### **Table of Contents**

### **About This Publication**

Indicator 1 Student Achievement

Documentation Setting Goals

**Transition Planning** 

Indicator 2 Physical Environment

Compliance Assessment Management

Indicator 3 Program Planning

Creating the Written Plan Implementing the Plan Program Administration

Indicator 4 Curriculum and Instruction

Designing a Curriculum Designing Instruction

Indicator 5 Professional Development

Accessing Professional Development Information

**Documenting Staff Participation** 

Indicator 6 Support Services

Creating the Referral Plan

Communicating the Referral Plan

Implementing and Monitoring the Referral Plan

Indicator 7 Recruitment

Developing Awareness of Recruitment Needs

Designing a Recruitment Plan

Implementing and Monitoring the Recruitment Plan



### **FOREWORD**

The ABLE Evaluation Design project is developing an evaluation system for Ohio's Adult Basic and Literacy Education (ABLE) system. The system is being designed to provide data for accountability and for continuous improvement of ABLE programs. The Indicators of Program Quality are an important element of the system for their use promotes quality in state and local programs.

This publication, *The Indicators of Program Quality Resource Guide*, was developed to help local programs implement the Indicators. It was created as a reference for ABLE consultants and local program directors to use in facilitating continuous improvement of program performance. The guide provides practices used in many Ohio ABLE programs to support the implementation of the Indicators. The publication of the guide makes it possible for these practices to be shared and adapted by ABLE programs throughout Ohio.

A number of groups and individuals collaborated in the development of the publication. The Advisory Committee for the ABLE Evaluation Design project spent many hours deliberating content and format questions. A Practitioner Task Force also spent a day giving valuable suggestions. The Oho Department of Education ABLE Consultants provided ongoing support, as did Jim Bowling, Ohio's State Director of Adult Education. Without the willingness of staff in ABLE programs to contribute practices, the guide could not have been completed.

Prior to publication, the guide was reviewed by: Andrea Bell, Jim Bowling, Betty Finney, Jeff Gove, Michael Aronoff-Jones, Deena Kaufman, Jo Leftwich, Jackie Lewis, Gene Luidhardt, Gail Morgan, Stan Mitchell, Diane Ninke, Denise Pottmeyer, Nancy Ritchey, Karen Scheid, Sandy Sibley, Helen Jane Wilson, and Joyce Winters.

Lynn Reese, Program Associate, coordinated the publication's development. Lynn, Gina Zwerling, and Karyn Evans wrote the guide. Mary LaBelle provided assistance with formatting. Project staff Cynthia Zengler and Susan Imel assisted with the publication.

W. Michael Sherman
Interim Director
Center on Education and Training for Employment
College of Education
The Ohio State University



(

### The Indicators of Program Quality Resource Guide

In 1992, the Ohio Department of Education (ODE) ABLE Program Office, drafted Indicators of Program Quality in response to the National Literacy Act of 1991. Training was completed and implementation began in 1993. In February of 1998, a group was convened to revisit the Indicators and make recommendations based on input from ABLE practitioners. The Indicator group provided a final draft of changes to ODE the following November. Additional recommendations for change came from Regional Discussion groups for the State Planning process held in December of 1998. With the addition of the Core Indicators of Performance in the Workforce Investment Act of 1998, efforts continued to ensure that the measures and standards created for the Ohio Indicators would lead to programming that effectively reflected measurable performance outcomes. The revised Indicators of Program Quality were adopted in February of 1999 and are currently being implemented in all ABLE programs.

### Ohio's Indicators of Program Quality address the following areas:

- 1. Student Achievement
- 2. Physical Environment
- 3. Program Planning and Administration
- 4. Curriculum and Instruction
- 5. Professional Development
- 6. Support Services
- 7. Recruitment

The Resource Guide for the Indicators of Program Quality was created in 1999 to serve as a reference for ABLE consultants and program directors in their efforts to facilitate the continuous improvement of program performance. The Resource Guide provides a context for using the Indicators in ABLE programs and includes suggestions for implementation. Whether as a follow-up to a program review or as the focus of a staff meeting, the information in the guide can be used as a springboard for developing creative and unique solutions to program concerns that will assist with the delivery of quality ABLE services to adults.

The Indicators of Program Quality Resource Guide is a collection of effective practices being used in Ohio ABLE programs. Calls for practices went out via advertisements in the Communicator, on-line notices at the OLRC website, presentations at the OAACE conference, announcements at regional meetings, and word of mouth among colleagues. The ABLE staff



from throughout Ohio responded with a variety of techniques for implementing the Indicators. Also included in the Resource Guide are ideas and practices in use in other Adult Basic and Literacy Education programs, including information gleaned from current adult education research.

The Resource Guide can be used as a complete training manual for all of the Indicators or each Indicator module can be removed and used individually. A Correlation Chart identifies practices that can be used in more than one Indicator area. Included practices may be immediately adaptable for some programs but represent a future plan for others. All of the practices lend themselves to discussion and, if used in staff meetings, could help in the development of action plans for more fully implementing the Indicators of Program Quality. Each Indicator module contains:

- A table of contents
- The Indicator with its measures and standards
- An overview of the Indicator
- A brief description of each practice
- Ideas and practices with accompanying handouts
- · References and resources
- A correlation chart cross-referencing the practices

If, after reviewing the guide's contents, you feel that you have a practice that would be helpful to your ABLE colleagues in implementing any of the seven Indicators, please contact the Resource Guide Project staff at 614-688-3720.

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.



### Providing a Quick Glance at the Practices

All of the submitted practices, including those selected from literature, are accompanied by a Practice Components Form. This form presents users with a quick look at the elements in the practice, suggestions for implementation, and methods for collecting and documenting results.

Practice Components		Purpose: States the obj practice.
Practice Title  Purpose:		Possible Par Lists program may participa the practice.
Possible Participants:  instructors  students  support staff  Materials:  program director  program coordinator  other(specify)	stakeholderstutors/volunteers  When to Use:	Materials: Lists handour provided for number.
Documentation Methods:	Other Considerations:	When to Use Suggests best frequency, tir
Impact		Documentat Details how rand filed.
Contributed by:		Other Consi Additional in payment or 1
		Impact: Lists the imponstudents, s

iective/s for the

### ticipants:

n personnel who ate in implementing

ts, forms, charts the practice by page

t time to use, me length.

### ion Methods:

results are recorded

### derations:

formation such as inkages needed.

act of the practices staff, and programs.

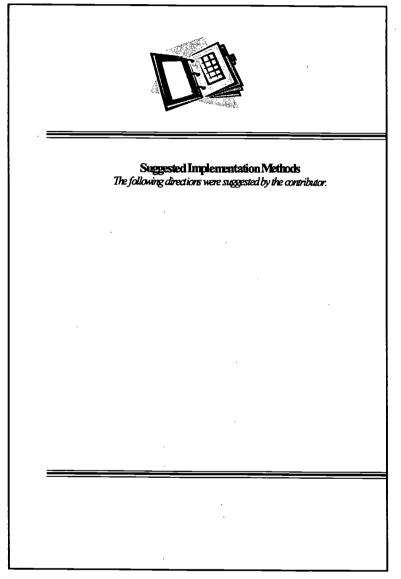
### Contributed by or Adapted from:

If the practice is contributed, the contributor name, program and contact number is given. If the practice is adapted from literature, the source is provided.



ix

The Implementation Methods page provides contributors' suggestions for using the practices. In cases of adapted materials, the Resource Guide staff has provided the organizational structure.



Suggested Implementation: This page provides details of the practice in many ways.

- Lists the steps needed to use the practice.
- Provides some background information that would be useful as a discussion tool before adopting the practice.
- Shows an excerpt from a practice form that could be redesigned by individual programs to meet their needs.
- Emphasizes that the methods and practices are only suggestions and that adaptation is encouraged.



10

ž .

### Using the Resource Guide for Program Planning

The Indicators of Program Quality Resource Guide can be a useful tool for anyone involved in program planning. As in any effort, a model practice is to assess the needs, create a plan addressing the needs, and implement and evaluate. The Resource Guide provides ideas and practices that programs can use and adapt to meet their needs. The following suggests how to incorporate the Resource Guide into program planning.

### Creating a Climate for Change

### 1. Conducting an Indicator Inventory

- Use the Program Success Factors Assessment (produced by the Retention Project directed by the Southwest ABLE Resource Center) or another needs assessment based on the Indicators of Program Quality to determine how the program is implementing the Indicators.
- Identify areas that would benefit from improvement.
- Prioritize the results.

### 2. Using the Inventory Results to Create a Plan

- Choose an area for improvement from the prioritized list (This could be the most needed or the most feasible to implement at the time).
- Determine what the program wants to do about the identified need and set that as a goal.
- Use the **Indicators of Program Quality Resource Guide** to help in creating a written action plan, including a time line, that will allow the program to meet the stated goal.

### 3. Taking Action

- Implement the steps in the plan as written.
- Complete the plan in a timely manner.

### 4. Following-up

- Evaluate the results of the change.
- Reevaluate the plan.
- Make changes to the plan and re-implement as needed.
- \*\*Other sources are the 1998 ABLE Program Administrators' Manual and the Retention Toolbox.



xi 11

### **ACKNOWLEDGMENTS**

The Indicators of Program Quality Resource Guide is an example of the combined efforts of many people. Contributions of ideas and practices came from Ohio ABLE personnel, materials gathered at state and national conferences, and related literature. Invaluable advice on content, procedures, and formatting came from a task force comprised of individuals from ABLE programs and an ongoing Advisory Committee. Collecting ideas and practices was made easier by the cooperation of the Ohio Literacy Resource Center and the ABLE Regional Resource Centers.

The names of the ABLE contributors and their programs appear at the bottom of the Practice Components pages in each of the Indicator modules. Their willing responses to the call for effective practices have been the key to creating this Resource Guide.

A final word of thanks goes to the staff at the ODE/ABLE office for their suggestions and support throughout the creation and development stages of the Resource Guide.

### **Advisory Committee Members:**

Karyn Evans	Diane Ninke
Betty Finney	Marty Ropog
Mary Ann Glasgow	Yana Schottenstein
Gene Luidhardt	Helen Jane Wilson
Lee Morris	Joyce Winters

### The ODE/ABLE Staff:

State Director: James Bowling
Regional Consultants:

Jeff Gove

Michael Aronoff-Jones

Jo Leftwich

Denise Pottmeyer

### Task Force:

Jody Angelone	Stan Mitchell
Andrea Bell	Gail Morgan
Carolyn Gross	Nancy Ritchey
Deena Kaufman	Sandy Sibley
Jackie Lewis	

### Indicators of Program Quality Resource Guide Project Staff:

Karyn Evans Mary LaBelle Lynn Reese Gina Zwerling

### With Assistance from:

Susan Imel Cindy Zengler



### Implementing the Indicators of Program Quality

### A Listing of ABLE Contributors by Program to the Resource Guide

Ashtabula County JVS

Athens County DHS ABLE

Auburn Career Center

**Buckeye Career Center** 

Canton City Schools Even Start

Cleveland City Schools ABLE/GED Program

Columbus Public Schools-North Education Center

**Dayton Public Schools ABLE** 

**Eastland Vocational School District** 

Gallia-Jackson-Vinton JVS

Jefferson Community College

Madison ABLE

Mansfield City Schools ABLE

**Maplewood Career Center** 

Medina County Career Center

Mid-East Ohio Vocational

Northeast Regional Resource Center

Northwest Local Schools ABLE

Norwood City Schools ABLE

Ohio Literacy Network

**Oregon City Schools** 

Painesville ABLE

Parma Community Education ABLE/ESL

Penta County Vocational School

Perry County ABLE

Perry-Hocking County ESC

Pickaway County ABLE

Pickaway-Ross JVS

Pike County JVS

Reach 1

Read for Literacy, Inc.

Shawnee State University BASICS

Southeastern Ohio ABLE

Southern State Community College ABLE

Southwest ABLE Regional Resource Center

South-Western Family Resource Center

Strongsville City Schools ABLE

**Union County ABLE** 

Vanguard-Sentinel JVS

Washington Local ABLE

Wayne County Family Literacy Center

Willoughby-Eastlake ABLE





### Student Achievement and Student Advancement

A Module in the Indicators of Program Quality Resource Guides



### Student Achievement and Advancement

### **Contents**

An Overview: Student Achievement and Student Advancement
1.0-Student Achievement
Documenting Performance
Setting Goals
Transition Planning
References and Resources
Correlation Chart



i5



### 1.0 Student Achievement

Students demonstrate progress toward attainment of literacy skills, including reading, writing and speaking in English, computing, and solving problems at levels of proficiency necessary to function on the job, in the family of the individual, and in society.

### 1.1 Student Advancement

Students complete educational requirements that allow them to be placed in, retained in, or complete postsecondary education, training, unsubsidized employment, or career advancement.

### An Overview: Student Achievement and Student Advancement

The benchmarks for accountability by which student performance and achievement are measured in Adult Basic and Literacy Education programs are progress and advancement. From the initial pretest through instruction and ongoing assessment to the final post-test and move into additional training or educational setting, student progress is monitored and recorded. The methods for assessing performance and achievement may include tests (standardized, teacher and publisher generated), student self-reporting mechanisms such as journals and surveys, and teacher observations of students.

Each of these assessment methods has a different purpose within the learning environment. Whether using a standardized test for placement or a chapter checkup for determining student gains within textbook levels, progress can be recorded and decisions about learning needs and goals can be ongoing and current. A program's approach to identifying and implementing appropriate methods for monitoring and measuring student gain and advancement must be consistent with the requirements of the Ohio Department of Education and the procedures listed in Indicator 1 of the Indicators of Program Quality. Those requirements and procedures have been clearly stated on pages 42-66 of the ABLE Program Administrator's Manual. The Manual will be referred to frequently throughout the Resource Guide and can be found on-line at http://literacy.Kent.edu/adminmanual/. The information in the Administrators' Manual and the measures and standards of Indicator 1 should be reviewed periodically with all staff members to ensure compliance and consistency in procedures.

This section of the Indicators of Program Quality Resource Guide provides practices and ideas for fostering and monitoring student achievement and advancement in the following areas:

Documenting Performance
Setting Goals
Transition Planning

16



I1-3

## 1.0 Student Achievement and 1.1 Student Advancement

Stu 1.0		ent Achievement Students demonstrate progress toward attainment of literacy skills, including reading, writing and speaking in English, computing, and solving problems at levels of proficiency necessary to function on the job, in the family of the individual, and in society.
Ž	Measure	Standard
¥	Documentation of students' performance as measured on standardized and/or competency assessment instruments or alternative assessments such as teacher and student reports of achievement, student surveys, student journals, and observed student performance.	<ul> <li>A.1 All students have on file a pre- and post-score on a state-approved standardized test or alternative assessment system.</li> <li>A.2 At least 75% of all students show progress in basic skills and competencies on one or more of the following: <ol> <li>Standardized and/or teacher produced tests</li> <li>Competency assessment</li> <li>Student surveys</li> <li>Student journals</li> <li>Student performance</li> <li>Teacher, student, and/or employer reports of achievement</li> <li>Teacher, student, and/or employer reports of achievement</li> </ol> </li> <li>A.3 Program will provide ongoing documented and dated evidence for all students regarding progress/achievements and/or competencies.</li> </ul>
В	Students have identified one or more objectives that require instruction and result in student gains.	<ul> <li>B.1 All students have on file a completed standardized goal form for both long- and short-term goals.</li> <li>B.2 Instructors will meet with all students to provide ongoing and systematic documentation of goal progress or achievement of student centered and/or employer identified goals.</li> <li>B.3 At least 85% of students rate the program as satisfactory or better in terms of services that are of sufficient intensity and duration for them to achieve substantial learning gains.</li> </ul>
ပ	Students' performance as measured by life-skills competency checklist, life-skills activities, and/or documentation of improvement of personal, social, and employability skills.	<ul> <li>C.1 At least 75% of all students show progress in life-skills, employability skills, and personal and social development based on one or more of the following:</li> <li>1. Life-skills competency checklist</li> <li>2. Life-skills activities</li> <li>3. Documentation of personal and social skills</li> <li>4. Documentation of employability skills</li> </ul>
Stu 1.1	Student Advancement  1.1 Students complete educational requirements employment, or career advancement	ements that allow them to be placed in, retained in, or complete postsecondary education, training, unsubsidized
<del>-</del>	Percent of students who achieve their specific goals.	<ul> <li>A.1 At least 7% of all students enrolled will enter other academic or vocational programs.</li> <li>A.2 At least 20% of unemployed students enrolled (and in the labor force) will obtain unsubsidized employment.</li> <li>A.3 At least 20% of employed students will retain employment or advance on the job.</li> <li>A.4 Programs will maintain current documentation of all facilities' compliance with fire and safety laws and regulations.</li> </ul>



S



### Student Achievement and Advancement Indicator 1 Documentation

Documenting the results of assessment activities is a requirement of every ABLE program. The results:

- · Provide an on-going record of student progress and achievement
- Affect the design of individual student learning plans
- Allow for reporting of measurable outcomes
- Provide a snapshot of program effectiveness

The variety of documentation methods available to local ABLE program staff and students makes accurate, reliable, record-keeping a shared task. Whether submitting attendance to ABLELink or completing a checklist, the recorded results are used to meet reporting requirements and to plan for ongoing student achievement and continuous program improvement.



<u>19</u> II-5

### A Description of the Practices Included for Documenting Performance Designates a practice contributed by an Ohio ABLE program.

The Program Quarterly Cumulative Performance Report provides instructors and program planners with documentation of student performance and can be used to track student trends, gauge student and instructor success, and prompt changes in instruction and program services.	7
Student Self-Assessment of Progress and Effort	1
Documenting student progress is a proven way for program planners to keep daily track of student performance. A simple form can be used to record student and instructor interactions which can then serve as a vital resource in program planning.	5
Observing and Recording p. 1  An introduction to using anecdotal records provides another method of monitoring and documenting performance.	8
Using Learning Journals and Logs for Self-Reporting	1
Checklists can reflect student needs and encourage student involvement in the learning process. Checklists created by one ABLE program have resulted in better documentation of skills attainment and more consistent delivery of life-skills instruction.	7
	3
	1

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.





### **Practice Components**



Practice Title: Monitoring Student Progress

### Purpose:

- To monitor and determine the level of program effectiveness
- To provide a classroom profile
- To equip instructors with a framework for reflecting on program effectiveness

students	program director stakeholders program coordinator tutors/volunteers other(specify) Program Administrator
Materials: Program Quarterly Cumulative Performance Report, pp. 9-10	When to Use: Submitted in December, April, June, and the end of summer school.
Documentation Methods: One copy is kept in the ABLE program file. One copy is given to the teacher.	Other Considerations: Used during the instructor's annual review. Some of this information is already being collected by ABLELink.
Impact·	

### Impact:

- Instructors become engaged in a sustained review of student progress and can focus on individual student success rates.
- Using the report form promotes instructor commitment in change process and supports professional development.
- The report offers quality control in structuring a program to best serve student needs.

### Contributed by:

Erika Botsch Cleveland Public Schools ABLE/GED Program 216-631-2885





### **Monitoring Student Progress**

### **Possible Implementation Methods**

The following directions were suggested by the contributor.

- All ABLE and ESL instructors complete a Quarterly Cumulative Performance Report (QPR) for each of their classes four times per year.
- Instructors use completed QPR to:
  - Identify potential student needs for counseling and/or advocate intervention.
  - Review learning trends.
  - Identify the time factor associated with learning progress.
  - Evaluate and clarify student success.
  - Plan instructional changes.
  - Link performance outcomes to the Indicators of Program Quality.
- Administrators use QPR during staff evaluations.
- Note: The six function levels appearing on the chart are those that have been determined for the National Reporting System, July 1, 2000. These levels will be effective in July, 2000.



### 6-II

C.1

# Adult Education ABLE/GED Program Quarterly Cumulative Performance Report (QPR)

1	Location:	Teacher:	,					ı	Ye	Year:		
Ž	Report Period:						Re	port Du	e Dates:	: Decem	Report Due Dates: December, April, June	I, June
		Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total
	1. Total Number of students enrolled											
<u>'`</u>	2. Number of students placing in:											
	■ Beginning Literacy (0-1.9).											
	■ Beginning Basic Education (2-3.9).											
	■ Low Intermediate Basic Education (4-5.9)											
	■ High Intermediate Basic Education (6-8.9)											
	■ Low Adult Secondary Education (9-10.9)											
1	<ul> <li>High Adult Secondary Education (11-12).</li> </ul>											
,	3. Number of students increasing one grade level in:											
	■ Math											
	■ Reading											
7	4. Number of students increasing two grade levels in:											
	■ Math											
	■ Reading											
J	■ Both											
4)	5. Number of students who went on to Adult Secondary Education											
		1		Ì								
	<ol><li>Number of students who passed the GED Practice Test</li></ol>											
<u>'                                    </u>	**Number of students taken/ing GED test:										·	
	*Number Passed											
	A. Number of students who attained their objective(s)											
	B. Number of students who were referred tor supplemental											
	services:											
	■ Counseling											
	Assessment											
	■ Other/explain:											
	C. Number of students who:											
	■ Left public assistance											
	■ Gained employment											
	<ul><li>Enrolled in vocational training program.</li></ul>											
	<ul><li>Enrolled in postsecondary education</li></ul>											
	D. Number of non-completers (participants withdrawn w/o											
	completing objective(s):											
	<ul> <li>E. Total number continuing in program</li> </ul>											
¥	<u>ALL STUDENT PROGRESS AND LEARNING GAINS ARE INDICATED IN COLUMN FOR MONTH IN WHICH STUDENT ENROLLED</u>	CATED	IN CO	COMN	FOR MC	NTH]	IH WHI	CH ST	UDEN	T ENRC	LLED.	
	ducation -	Proors	C m	ESI. Program Ongreety Cimilative Performance Report (OPR)	Cumu	ative	Dorfor	Juo w	Den.	10)	(00	

Office of Adult & Continuing Education — ESL Program Quarterly Cumulative Performance Report (QPR)



Location:	_ Teacher:							ڄ	Year:	į	
Report Period:			Repor	t Due I	ates: D	Report Due Dates: December,		April, June			
	Sept 0	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	lun	Total
1. Total Number of students enrolled		_	<u> </u>	_							
2. Number of students placing in:		┝									
■ Beginning ESL literacy		$\mid$									
Beginning FSI.		$\mid$	T	T	Ī						
I ow Intermediate F.S.		-		T							
High Intermediate FCI	$\dagger$	1	$\dagger$	T	T						
Inight missing the Lore		1	1	1	T						T
Low Advanced Est		+	†	1							
■ High Advanced ESL											
3. Number of students who moved to a higher level											
4. Number of students who progressed in:											
■ Listening Comprehension.				ļ.							
Speaking											
■ Reading		-		l							
■ Writing.		-					ŀ				T
		1	İ	1	1						
■ Math											
5. Number of students who received instruction in the essentials of				_							
American history and culture		-	_								
6. Number of students who		H		F							
■ Passed GED Practice Test				l							
400		+	$\dagger$	1	l	1					
■ Attained 8" grade reading level											
B. Number of students who were referred tor supplemental											
services:											
■ Counseling		-	_								
• Assessment											
■ Other/explain:											
C. Number of students who:											
■ Left public assistance				-							
■ Gained employment		L	H								
Enrolled in vocational training program.					ŀ						
■ Enrolled in postsecondary education			H								
■ Enrolled in ABLE/GED class											
D. Number of non-completers (participants withdrawn w/o		_		_							
completing objective(s):						•					
E. Total number continuing in program											
ALL STUDENT PROGRESS AND LEARNING GAINS ARE INDICATED IN COLUMN FOR MONTH IN WHICH	ATED IN	V COLL	MIN F	OR MC	NTH	N WH	ICH ST	TUDEN	T ENR	STUDENT ENROLLED	



### **Practice Components**



### Practice Title: Student Self-Assessment of Progress and Effort

### Purpose: To document student effort in the learning process • To encourage student involvement in evaluating progress • To identify areas of weakness in test preparation **Possible Participants:** instructors program director stakeholders students program coordinator tutors/volunteers support staff other (specify) Advisor **Materials:** When to Use: Student Self-Evaluation, p. 13 During conferences with student; as a Student Post-Test Assessment, p.14 periodic check of progress; as desired. **Documentation Methods: Other Considerations:** Place completed forms in student file. These worksheets can be used alone but are Incorporate resulting plans into most effective when student reflection and Individual Learning Plans. self-evaluation are consistent parts of the learning process. Impact: · Students have a method for connecting preparation and effort with progress and performance. · Instructors and students can plan strategies for overcoming test anxiety or other barriers to success that are identified. Adapted from:

http://www.umit.maine.edu/~clio/co...hty\_599/evaluation/evaluation.html

http://edap.bgsu.edu/ASPECT/III.html Aspect Activities



27 II-11



### Student Self-Assessment of Progress and Effort

### **Possible Implementation Methods**

The student's role in assessing and evaluating performance is more than completing assignments or taking tests. The **Self-Evaluation Sheet** provides students with an opportunity to review individual effort in the learning process and to determine the usefulness of the information/skills in life outside the classroom. The **Post-Test Assessment**, asking students to review their test preparation methods, can be in the form of questions posed in a one-to-one conference or as a written activity.

### Self-Evaluation Sheet, p. 13

- Provide the sheet to students to be completed during class or at home.
- Review the sheets individually with the student. Relate the results to other assessment materials in the student files.
- If needed, reset goals or rewrite the individual educational plan based on the outcome of the discussions.
- Place the results in the student file.

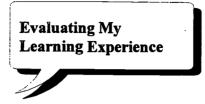
### Post-Test Self-Assessment, p. 14

- Give to the student after a test has been completed and allow time to complete the questionnaire.
- The instructor should review the test and the questionnaire results, identifying possible intervention strategies.
- The instructor and student conference together so that students can elaborate on their responses and instructors can respond to any of the concerns about the test itself.
- Offering general strategies for reducing test anxiety may be helpful to many students.



28





### **Student Self- Evaluation**

Atte	ndance	Am	nount of time spent on:
	Attend more than scheduled	1.	Assigned work
0	Attend as scheduled Attend less than scheduled	2.	Individual work with tutor (if applicable)
Com	ments/Explanation:		
Prob	lems I've had in trying to complete a	assig	nments:
Char	nges that I will make to improve my	prog	ress:
Thin your	k about the latest ideas and skills tha personal learning goals.	ıt you	1've learned and describe how those help you meet



I1-13



### Post-Test Self-Assessment Questionnaire

Piec	ase respond to the following questions and statements about the test you recently completed.
	ck the type of test you took:  Multiple choice  True/False  Fill in the blanks (or provide the solutions)  Essay  Combination of types
1.	<ul><li>Study Time</li><li>How long did you study?</li><li>Do you think you allowed enough time?</li><li>Explain:</li></ul>
2.	Study Methods  • How did you study?
	What materials did you use?
3.	Effort • Did you do your best on this test?  Explain:
4.	Future Plans • What will you do differently to prepare for the next test?  Explain:

Http://www.umit.maine.edu/~clio/co...hty\_599/evaluation/evaluation/html



I1-14

### **Practice Components**



### Practice Title: Student Progress Documentation (GED)

### Purpose:

- To create a written document detailing verbal communications and observations of learner needs, progress, achievement, and goal-setting
- To have an on-going document for following progress and making recommendations about the student's educational plan

Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other(specify)
Materials: Student Daily Progress Summary, p. 17	When to Use: All during a student's program involvement.
Documentation Methods: Keep copies in a student file.	Other Considerations: None provided.
progress and achievement is estal	between student and instructor regarding educational blished. Individual's education plan (IEP) and progress towards

### William Kepp Oregon City Schools ARI

Oregon City Schools ABLE 419-693-0668



31: II-15



### **Student Progress Documentation (GED)**

### **Possible Implementation Methods**

The following directions were suggested by the contributor.

- Instructors note contact with each learner regarding GED test subjects in the Progress Summary.
- Instructors record any discussions regarding personal, career, or life-skills issues in the Progress Summary.
- Instructors document recommendations made to a learner and /or referrals made to outside agencies in the Progress Summary.
- Instructors use the Progress Summary at regular meetings with the student and it becomes an ongoing account until the student exits the program.



I1-16

## DOCUMENTATION FOR GED STUDENT PROGRESS STUDENT DAILY PROGRESS SUMMARY



### **Practice Components**



### Practice Title: Observation and Recording

### Purpose: · To assess student progress and achievement through observation • To evaluate the appropriateness of instructional strategies and materials **Possible Participants:** ✓ instructors program director stakeholders students program coordinator tutors/volunteers support staff other(specify) Materials: When to Use: Anecdotal Record Form, p. 20 As a supplement to formal assessment. **Documentation Methods:** Other Considerations: If instructional, place in student file. Requires time to maintain and interpret. If management or behavioral in nature, Consists of a description of the behavior and an place in instructor file. interpretation which can be used for making decisions. Impact: · Instructors have an alternative method for assessing and documenting student progress and achievement.

### Adapted from:

(Borich 1990, p. 49, 52, 54) (Florida Department of Education 1998, p. 19)

· Observation and recording with anecdotal records focuses instructor's attention on

student connectedness to the learning process.



35



### **Observation and Recording**

### Possible Implementation Methods

Step 1: Provide background information about how and why to use observation as a viable tool for recording and documenting progress.

A narrative reports behaviors or situations observed in a classroom. The records are open ended because the observer isn't told exactly what to look for or in what order events should be recorded. The following two forms are used frequently in the classroom.

Anecdotal Record: A descriptive narrative used by instructors to describe a specific

event, conversation, or situation. An example would be recording

topics discussed in student/instructor conferences.

Log or Journal: A recording of brief details by students and instructors about

classroom situations, a means of communication between student

and instructor, a private collection of personal responses or thoughts, a record of assignments in progress or completed. An example is a writing log that contains assignments and the written

responses. An assignment log details the work to be completed.

### The Observation Process:

- 1. Determine the purpose and focus for the observation.
- 2. Observe and record.
- 3. Review and reflect on the information gathered.
- 4. Adjust strategies, materials, and/or learning activities.
- Step 2: Review the use of the anecdotal record form and the ways in which it can be used to record and document progress.
- Step 3: Determine how the information can be shared with students and used to make changes in individual education plans.
- Step 4: Suggest methods for storing the anecdotal records.



3E II-19

### **Anecdotal Record Form**

Purpose of the Observation	The Learning Situation:  □ one-to-one □ individual  □ small group □ computer assisted  □ whole group □ performance
Describe the Learning Task	
n 1n1 : 01 :	
Record Behaviors Observed	Possible Actions
,	
	·
·	
Student Name:	Date:
Observer:	O #4



### **Practice Components**



### Practice Title: Using Learning Journals and Logs for Self-Reporting

### Purpose:

- · To make connections between assigned and completed learning
- To document progress
- To provide students a means of questioning assignments and concepts

Possible Participants:  instructors students support staff	program director stakeholders stakeholders tutors/volunteers other(specify)
Materials: Samples, pp. 22-26	When to Use: Daily or weekly
Documentation Methods: Keep completed logs in student portfolios.	Other Considerations: The logs represent a time commitment for students and instructors but can serve dual purposes by documenting progress and assisting in goal setting.
Impact:	

- A daily or weekly connection is made between goals and accomplishments.
- The logs provide a system for highlighting questions/concerns about assignments that instructors and students can discuss.
- Student involvement in the learning process is increased.

### Contributed by:

### Daily logs contributed by:

Michelle Deel Penta County JVS

Carolyn Gross

**Shawnee State University** 

419-661-6555

740-355-2452

Weekly log adapted from:

http://team.liunet.edu/Fall97Web/dailylog.htm {5-4-99}



38 II-21



### Using Learning Journals and Logs for Self-Reporting

### **Possible Implementation Methods**

Daily	Weekly
Allot a few minutes daily for students to reflect on the work they've completed that day.	Allot time weekly for students to reflect on the work they've completed that week.  (If students attend only one time per week, determine together when this should be done.)
Encourage students to note questions/concerns they have about the materials and assignments in the logs.	Encourage students to note questions/concerns they have about the materials and assignments in the logs.
The log should focus on the student's learning; not personal feelings.	The log should focus on the student's learning; not personal feelings.
Place logs in student portfolios.	Place logs in student portfolios.

### Use the logs to:

- Encourage self-reflection on the learning process. It may take a few times before students begin to think about their involvement in the learning process. You may want to prepare a sample log and share it with the class.
- Provide follow-up on the concerns mentioned in the logs.
- Monitor student progress.
- Detect situations that could impact persistence and completion.
- Make instructional or curriculum changes.
- Determine when and what type of assessment to administer.



Student Achievement-Documentation

Daily Log

,	
•	
	VAME: _

Math

Michelle Deel, Penta County Vocational School

11-23

# Student Daily Log Level \_\_\_\_\_Literacy/ESL

Reading	Math	Language	

1		· .	<del>                                     </del>
	Life/Employment		
	Speaking		
	Writing		
	Phonics		
	Reading		
Student Name:	Date		

	(1-5 years)
	(Quarter)
Education Goals:	(Week)

	(Long-term)
	(Short-term)
Employment Goals:	(Past)

ate University.
n, Shawnee St
Basics Program, S
Carolyn Gross, Basics Progra

Student Signature: \_\_

Date entered

42



# Student Daily Log ABLE Level

	_
TABE Reading Math Language	
TABE Reading Math Language	
TABE Reading Math Language	

Student Name:						
Date	Reading	Writing	math	Life/Employ	Vocabulary	Computer
Monday Date:						
Tuesday Date:						
Wednesday Date:						
Thursday Date:	5.55					
Friday Date:						
Saturday Date:						
Education Goals:						·
Employment Goals:	(Week)		(Quarter)		(1-5 years)	
Student Signature:	(Past)		(Short-term)		(Long-term)	
					Date entered	pa

ERIC Full Toxit Provided by ERIC

5

11-25

Comments: \_\_\_\_\_Carolyn Gross, Basic Program, Shawnee State University.

# Weekly Log

The Week in Review	in Review
Name	Date
Goals for the week:	Status:  all goals met  some goals met  no goals met
Describe the situations/problems that kept you from meeting all of your goals.	vour goals.
Describe your plan for meeting the goals and continuing your progress.	S. S.

Adapted from: http://team.liunet.edu/Fall97Web/dailylog.htm {4 May 99}





# Practice Title: Documenting Life-Skills Attainment

P	11	r	n	n	2	e	•
•	u	•	μ	v	S	v	٠

• To provide a consistent system for delivering life-skills instruction

students	program directors stakeholders program coordinator tutors/volunteers other(specify)
Materials:	When to Use:
Guidelines, p. 29	As needed for life-skills instruction.
Learner Goals, p. 30	
Goal Documentation, p. 31	
Instructor Record, p. 32	
Documentation Methods:	Other Considerations:
Life-skills checklists are placed in student	Be sure that there are checklists
folders. Teachers use Guidelines for Life	for all of the activities.
Skills to record skills and dates completed.	
Impact:	
<ul> <li>More documentation of life-skills r</li> </ul>	progress and achievement occurs.
• Students will meet more of their lif	
<ul> <li>Instructors are less frustrated in have</li> </ul>	

Gail Morgan and ABLE Associates South-Western City Schools ABLE 614-870-5533





## The Life-Skills Box and Checklist

#### **Possible Implementation Methods**

The following directions were suggested by the contributor.

- Create a life-skills box with sections corresponding to the Life-Skills Checklist by collecting various life-skills instructional materials.
- Provide materials for individual and group activities.
- Instructors add additional materials to meet individual needs.
- Individual students can use the box or the instructor can select materials from it.
- The Life-Skills Checklist has a place to document progress and record activities completed.
- Instructors document life skill attainment by marking the ABLE Life-Skills Guidelines Sheet.



I1-28 49

# **GUIDELINES FOR LIFE SKILLS**

(for instructor use)

1	l. Decide	when to	schedule	life-skills	instruction
-		TATIOTA CO	Somound	1110-2VIII2	mon action

Day of the week \_\_\_\_\_\_
Time of Day

2. List all learners on the learner sheet and circle the number of the goals they have selected.

#### Example:

Learner Sally Sue Sailor	Life Skill  ER 1 2 3 4 5 6 7  WS 8 9 10 11 12 13 14  CR 15 16 17 18 19  DL 20 21 22 23 24 25 26  27 28 29 30  PS 31 32 33 34 35 36  37 38 39 40	Completed # 7 \( \sigma 5-8-98 \)
-----------------------------	---	-----------------------------------

- 3. Pick a skill(s) for each session.
  - · individual goals
  - several groups of different goals
  - one goal for the entire class
- 4. Make note on learner sheet of completed goals. (\*see example)
- 5. Make comments on comment sheet.



Name	Specific Life-Skil	ls L	ear	ner Goals Date:
Please	check all items of interest.			
Emplo	yment Readiness	Da	ily I	Life
<ul><li>3.</li><li>4.</li><li>5.</li><li>6.</li><li>7.</li></ul>	Read and comprehend employment ads. Write resumes. Fill out applications. Gain interview skills. Investigate training and education programs. Investigate career interests. Become familiar with computers.		15. 16. 17. 18. 19. 20. 21.	Reads ads and labels. Access public transportation. Budget household expenses. Get driver's license. Find housing. Read maps. Understand basic rights. Gain personal bank account information. Understand legal rights and contracts.
	Handle workplace stress.	Pa	rent	ing Skills
<b>9</b> .	Develop good time management resources.		23.	Understand developmental stages of children.
Comm	unity Resources			Help your child succeed in school.
<ul><li>11.</li><li>12.</li></ul>	Access library resources.  Become a U. S. citizen.  Register to vote.  Access postal office resources.		26. 27.	Enjoy family reading.  Learn about health and nutrition.  Learn positive discipline techniques.  Promote home safety.
••	result forms office topomoon.	ā		Enhance parenting skills.

□ 30. Handle stress at home.□ 31. Access community.

# **Documentation of Specific Life-Skills Learner Goals**

Please record methods and dates on the lines provided.

<b>Employment Readiness</b>	<b>Parenting Skills</b>	
1	23	
2		
3		
4		
5	27	_
6		
7		
	30	
	31	
Workplace Skills	J1	_
•		
8		
9		
Community Resources		
10		
11	<del></del>	
12	<del></del>	
13		
·		
Daily Life		
<b>,</b>		
14	<u> </u>	
15		
16		
17		
18		
19		
20		
21		



O student choices   group choices	✓ assigned	# date completed
-----------------------------------	------------	------------------

# **ABLE Life Skills**

Instructor Use

Learner	Life Skill ER 1 2 3 4 5 6 7 WS 8 9 10 11 12 13 14 CR 15 16 17 18 19 DL 20 21 22 23 24 25 26 27 28 29 30 PS 31 32 33 34 35 36 37 38 39 40	Completed
Learner	Life Skill  ER 1 2 3 4 5 6 7  WS 8 9 10 11 12 13 14  CR 15 16 17 18 19  DL 20 21 22 23 24 25  26 27 28 29 30  PS 31 32 33 34 35 36  37 38 39 40	Completed
Learner	Life Skill ER 1 2 3 4 5 6 7 WS 8 9 10 11 12 13 14 CR 15 16 17 18 19 DL 20 21 22 23 24 25 26 27 28 29 30 PS 31 32 33 34 35 36 37 38 39 40	Completed
Learner	Life Skill ER 1 2 3 4 5 6 7 WS 8 9 10 11 12 13 14 CR 15 16 17 18 19 DL 20 21 22 23 24 25 26 27 28 29 30 PS 31 32 33 34 35 36 37 38 39 40	Completed
Learner	Life Skill ER 1 2 3 4 5 6 7 WS 8 9 10 11 12 13 14 CR 15 16 17 18 19 DL 20 21 22 23 24 25 26 27 28 29 30 PS 31 32 33 34 35 36 37 38 39 40	Completed



I1-32



Practice Title: Using Student Learning Plans and Skills Checklists for **Documentation** 

#### Purpose:

- To assist students in setting short-term goals
- To create a clear and systematic process for students to track their progress
- To document student progress and achievement

Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other(specify)
Materials: Student's Program, p. 35 Reading Skills Checklist, p. 36 Math Skills Checklist, p. 37 Attendance Form, p. 39 12-Hour Goal Sheet, p. 40	When to Use: A new goal sheet is used at the end of 12 contact hours.
Documentation Methods:	Other Considerations:

The completed goal sheet and checklists with completion dates serve as documentation and are kept in student files.

This practice involves goal setting at the end of 12 contact hours. Revise as needed.

#### Impact:

- The students have an opportunity for self-evaluation and are given a valid role and ownership in their education.
- Students are more motivated when setting goals that can be accomplished in 12 contact hours.

# Contributed by:

Nancy Lougheed Washington Local ABLE 419-473-2364





# Using Student Learning Plans and Skills Checklists for Documentation

#### **Possible Implementation Methods**

The following directions were suggested by the contributor.

\*This practice relies on repeating the goal-setting process after 12 hours of instruction. Adapt as needed.

- A Skills Checklist is designed for each textbook and materials in the ABLE curriculum and is labeled by subject area; a variety of colors are used for the Checklists for easy identification in student folders.
- Following the intake, orientation, and assessment process, the instructor writes an individualized program of instruction for each learner (see page 35).
- In individual conferences with the students, the instructor explains the planned individualized student program, shows them the materials they will be using, and places the appropriate Skills Checklists in their folders. The materials to be used are written on the student program sheet. Each item on the Checklist is dated by the students as they move through their program.
- At the same conference, the instructor and student do goal setting and the instructor explains that not all goals may be accomplished during the 12 hours or goals may be exceeded and those goals will be revisited. These forms can be adapted to fit the goal setting requirements of each program.
- Learners track their attendance using the Attendance Form and inform the instructor when twelve hours have been completed.
- Routine goal setting is accomplished using the 12-Hour Goal Sheet, p. 40, in conjunction with the Skills Checklists and Attendance Form. The 12-hour goal-setting process can be adapted to fit individual program policies.
- Copies of the completed forms are kept in the student file and serve as documentation of progress and achievement.



# STUDENT'S PROGRAM

Subject	Materials
Math .	
English	·
Literature	
Science	
Social Studies	
Reading	
Computer Skills	
Employability Skills	
Other	
5	

Make a copy for the instructor and the student.



Name:

I1-35

# Adult Basic and Literacy Education Reading Skills Checklist

ists
Instant Word List (Cont.)
426 450
426-450
451-475
476-500
501-525
526-500
551-575
576-600
601-650
651-675
676-700
701-725
726-750
751-775
776-800
801-825
826-850
851-875
876-900
901-925
926-950
951-975
976-1000



# Adult Basic and Literacy Education Skills Checklist—Math

Student:		Date Enrolled:
(Check and date when the s	kill is completed.)	
Whole Numbers	Comparing	Geometry
Add	Review	Figures
Subtract	.——	Perimeter/
Multiply	Probability	circumference
Divide	Ratio	Powers
Word problems	Proportion	Square roots
Rounding off	Word problems	Area
Mean & median	Review	Volume
Number series		Word problems
Properties	Percents	Angles
Order of	Percent to decimal	Triangles
Operations	Decimal to percent	Similarity
Review	Fraction to percent	Congruence
	Percent to fraction	Pythagorean
Decimals	Proportions &	I yulagolean Review
Place Value	percents	Review
Reading	Word problems	Special Topics
Zeros	Increase/decrease	Number line
Writing	Successive %s	Signed numbers
Comparing	Shortcuts	
Add	Shortcuts Interest	. ————
Subtract	Review	Subtract
Multiply	Review	Multiply Divide
Divide	Measurement	
Rounding Off	<u></u>	Inequalities Monomials
Repeating	Graphs and Tables	<del></del>
Review	Algohao	Factoring
Review	Algebra	Simplifying
Fractions	Expressions Variables	Square roots
Mixed		Algebra to solve
Proper/Improper	Equations	geometry problems
Reducing	Add	Rectangular
Word Problems	Subtract	coordinates
	Multiply	Distance
Changing Improper Add	Divide	Linear equations
Add Subtract	Longer	Slope
	expressions	Intercept
Common	( ) Using parens	·
Denominator Policies	Substituting	Scientific notation
Raising	Separated	
Multiply	unknowns	
Dividing	Word problems	
Word problems	Formulas	
Decimals to	Review	
fractions		
Fractions to		
decimals		•



# Adult Basic and Literacy Education Skills Checklist-English

Student:	Date:
(Check and date when the skill is completed.)	
Sentence Basics	Eliminating fragments
•	Wording in complex sentences
Sentence handout	Combining ideas in different ways
End marks	Rewriting sentences in different
Subjects/verbs	ways
Compounding	Sentence combining in GED test
Nouns	questions
Plurals	Sequence of tenses
Possessive nouns	GED practice exercises
Pronouns	<b>.</b>
Possessive pronouns/contractions	Capitalization
Review exercise	
	Parallel structure
Using Verbs	
	Essay
Verb tenses	
Passive voice	
Spelling regular verb forms	
Three troublesome verb pairs	
Subject-verb agreement	
Compound subject-verb agreement	
Inverted word order	
Prepositional phrases	
Other interrupters	
Indefinite pronouns	`
GED practice exercises	
Combining Ideas in Sentences	
Review independent clauses	
Compound sentences (Way #1)	
Commas with and	
Connectors (Way #2)	
Run-ons and comma splices	
Complex sentences (Way #3)	



I1-38

Student Achievement-Documentation Student Achievement-Documentation

# Adult Basic and Literacy Education Hours of Attendance

	I
	I
	I
	I
	I
	•
Ë	
<u>e</u>	
ヮ	
₽	
S	

; ì,

1

								Month:	lth																	
	Week	Š			<del>                                     </del>	₩ W	Week			<del></del>	Week	, 사			<u> </u>	Week	*		1	<b> </b>	Week			1	Ħ	Hours
Conferences were held on the following dates:	M	ī	*	~	<u> </u>	N Z	T W	<u>~</u>	<u> </u>	Σ	<u>+</u>	_ ≱		<u>  [24</u>	×	τ-	≥	<b>~</b>	Ľ	Σ	Т	*	~	<u>r</u>	Hours	Total Hours to Date
		$\Box$		- -	$\vdash \vdash$	-	$\vdash$	$\vdash \vdash$	<del>                                     </del>	-	$\vdash \!$	⊢∔-	$\vdash \vdash$	$\vdash \vdash$	⊢∔-											
	]	1	1	1	1	Ž	Month:	نغ⊦		4	<b>↓</b>	<b>↓</b>	4	4	4	4	1	]	]	]	]	1	]	1		
	Week	ek			<u> </u>	ĕ	Week		1	<u> </u>	Week	*		1		Week	<u> </u>		ı	<b>≥</b>	Week _	]			Hours	
Conferences were held on the following dates:	Σ	1	*	~	<u> </u>	M	T W		<u> </u>	N	<u>+</u>	>	~	<u>r</u>	Σ	· F	*	<b>~</b>	Ā	Σ	<u> </u>		~	<u>[24</u>	Hours	Total Hours to Date
			$\vdash$		-	├-┼-	$\vdash \vdash$	$\vdash \vdash$	$\vdash \vdash$	$\vdash$	$\vdash \vdash$	igapha	- -	$\vdash \downarrow$	Щ.	$\sqcup$						$\sqcap$				
		1	1	1	1	Ž	Month:	ä			<b>↓</b>		4	↓	1 1	1	]	]	]	]	1	1	1			
	Week	농			<del>-</del>	⊗	Week			<u> </u>	Week	ا پد		1	<u> </u>	Week	<u> </u>		ı	≱	Week.			<b>├</b> ,	Ħ 	Hours
Conferences were held on the following dates:	M	-	*	<u>~</u>	<u> </u>	T T	<u> </u>	<u>~</u>	124	Σ	<u> </u>	_ ≱	~	<u> </u>	Σ		3	~	Ŀ	Σ	F	≥	~	ĬŦ.	Hours	Total Hours to Date
		$\vdash$				-																				
		1	1	1	ł	$\left\{ \right.$	1	ł	ł	-	1	1	l	1			]			1	1	1	1	1		

09

11-39

# 12-Hour Goal Sheet ABLE Program—Goal Setting

Name:	Date:
(Complete this sheet with instructor's help.)	•
One goal that I would like to accomplish in 12	hours of class is:
Steps needed to achieve this goal are:  1	6
Another goal I would like to reach is:	
Steps needed to reach this goal are:  1	6
Steps needed to reach this goal are:  1	6
	Date:
How I feel about my progress towards my goa	ıls at this time:



I1-40



Practice Title: Workforce Readiness Checklist

## **Purpose:**

- To bridge the gap between adult basic education/GED and further education, job training and career development choices
- To provide the "next step" towards successful employment

program director stakeholders program coordinator tutors/volunteers other(specify)		
When to Use: At the beginning of a 12-week cycle. Follow-up occurs by individual sessions with instructors and WEBS coordinator.		
Other Considerations: The checklists evolved for the Workforce Education Basic Skills (WEBS) Program.		
loped to match the checklist. ral part of the Welfare Reform/Ohio Works First		

Steve DeAnna Ray Humphrey Ashtabula County JVS 440-576-6015

0.





# **Workforce Readiness Checklist**

## **Possible Implementation Methods**

The following directions were suggested by the contributor.

- Students are referred to the program on the first week of the month only. (This is a closed class as students are referred on a set schedule from Ohio Department of Human Services.)
- Students are encouraged to attend for 12 weeks.
- Workforce Readiness and Employability Skills lessons are divided into three 4-week cycles.

Weeks 1-4 Cycle 1 Weeks 5-8 Cycle 2 Weeks 10-12 Cycle 3

- Students can enter at any stage of the 12 weeks. (Example: If a group starts on February 1 and a new group enters on March 1, the February group will have completed their initial cycle and be ready to move onto Cycle 2. The new class members will begin with Cycle 1.)
- The initial cycle contains many self-paced and individual activities. It is possible that students might complete all the allotted assignment in less than four weeks. If so, then they move on to the next Cycle.
- Using the Weekly Plan and the Goal Completion Checklist helps students focus on their goals.



64

9° 7' ...

# Workforce Education and Basic Skills GOAL COMPLETION CHECKLIST

N= Needs Work/M=Mastered

Dates	Date Work Completed	
		Week 1
		1. World of Work Series-Video Interactive program: Identify good workforce ethics, competency, and performance.
		Week 2
_		2. Bellewether Personal Series Program Interactive CD/ROM:
		□ Respect for Others □ Attitude □ Punctuality
		□ Civility □ Self-Respect □ Cleanliness
		Week 3
		3. The student is able to identify personal likes and dislikes/strengths.
		4. The student is able to complete a career interest survey.
		5. The student is able to identify barriers to employment.
		Week 4
		6. The student is able to use job resource materials: CIS, OOH, DOT, Guide to Occupational
		Exploration, and library reference section.
		7. The student is able to identify the skills, abilities, training/education required, nature of work,
		and job outlook for their job/career choice.  Week 5
		8. The student is able to perform entry-level office tasks: collating, filing, answering telephone, and taking messages.
		9. 12 hours Basic Computer Training at ABLE computer lab: [ ] Orientation, [ ] Practice Site, [ ] NEO One Stop
		Week 6 and 7
		10. The student is able to write resume, cover letter, list of references, and thank you letter.
		Week 8
		11. The student is able to identify five (5) sources of job leads.
		12. The student is able to list ten (10) prospective employers.
		Week 9
		13. The student is able to complete a mock interview and dress appropriately.
		14. The student is able to compare jobs and their fringe benefits.
		15. The student is able to fill out employment-related forms.
		16. The student is able to read a paycheck stub and calculate wages.
		Week 10
		17. The student is able to keep a job-hunting log.
		Week 11
		18. The student will complete Internet search/job banks for job openings in his/her job/career
		choice.
		19. Vocational Exploration Program Vocational Choices:
		Week 12
		20. Evaluation: Student demonstrates ability to work on a team, exhibit good work ethics, manage
		time effectively, and exhibits job readiness by mastering previous nineteen (19) goals.
Stude	nt Signatu	re: Date: Instructor Initials: Date:
	•	





# Student Achievement and Advancement Indicator 1 Setting Goals

Setting goals focuses the learning process for students and instructors.

- With identified goals, a program can align its services to meet student needs.
- The interaction between instructor and student during the goal setting process can be the first step in building a working relationship.
- Frequently revisiting the goals fosters continued commitment and persistence on the part of the student and offers instructors an opportunity to review instructional plans.



# A Description of the Practices Included for Setting Goals.

Designates a practice contributed by an Ohio ABLE Program

Frequently Asked Questions About Setting Goals
Advising During the Enrollment Process
Matching instructors with students to serve as advisors throughout the learning process provides opportunities for intervention, encouragement, and collaboration that will contribute to a student's success in ABLE programs.
☼Involving Students in Weekly Planning
All ABLE programs use goals sheets for planning and documenting student performance. This section contains a sampling of those forms. Programs are encouraged to adapt any form to fit their needs
Connecting Goal Setting and Retention Strategies

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.





# Practice Title: Frequently Asked Questions About Setting Goals

Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify) Whoever does the enrollment interview
Materials: Frequently Asked Questions, p. 49	When to Use: At the beginning of a goal-setting session.
Documentation Methods: Written goals are in student files.	Other Considerations: Instructors should be prepared to offer examples that support the goal process as students may not feel comfortable with or be accustomed to the process.
in ABLE programs.	derstanding of the value of goal setting, especially as used in be included in student orientation materials.

# Adapted from:

Top Achievement http://www.topachievement.com/goalsetting.html [20 July 99]





# Frequently Asked Questions About Setting Goals

#### Possible Implementation Methods

Students may not feel comfortable with setting goals because they may have had little practice with the process. The Frequently Asked Questions are samples of their concerns.

- Place the questions on a transparency and use during orientation.
- Place the information in student orientation packets.
- Use the questions as a reminder to intake and orientation staff of possible concerns student might have about goal setting.

# Frequently Asked Questions About Setting Goals [These responses are only suggestions.]

#### What is goal setting?

Goal setting is the term commonly given for the process of identifying a desired skill, or job, working toward specific objectives, and determining the steps needed to be able to do it.

# What is the purpose of goal setting?

By learning that setting goals and developing successful habit to meet them is a process that can be done repeatedly, goals can become the road map to education and employment skills.

#### How are goals determined?

Consider the following when thinking about goals:

- Choose something that you really want; not something that you think sounds good to others. If your goal is to get a better job or get a new job, certain skills will need to be learned. They may not be something you want to do, but you will recognize that they are a necessary part of meeting your overall goals.
- Be sure that your goals work together; don't contradict yourself. Example: You like to work outside but identify office work as your employment goal.
- Think about who can help you achieve your goal. Will you have their support? The ABLE staff will do as much as possible to assist you in achieving your goals. When possible, form a support system of friends and family to help you meet your goals.





# Frequently Asked Questions About Setting Goals (2)

#### How does goal setting work?

- Participants in ABLE programs are required to set goals when entering the program.
- Goals are reviewed on a regular basis (weekly, monthly, upon completion).
- · New goals are set when old ones have been met.
- The ABLE staff will help with identifying goals.

#### How do I write a goal?

- Write your goals in the positive. "I will \_\_\_\_\_."
- Write your goals out in complete form. "I am going to get a GED, attend training classes at the community college, and become a medical transcriptionist."
- Add reasons to your goal. "I will improve my English speaking skills because I would like to be able to talk with my daughter's teacher at conferences and at school activities. The reason gives depth and drive to the goal.
- The ABLE staff will help with writing the goals.

# What is the most difficult part of setting goals?

- Being realistic but not undervaluing yourself.
- Choosing goals that YOU want to achieve.
- Realizing that it takes time to reach goals—setting the goal is only the first step—a big step—but just the first.

# What is the best part of setting goals?

- You have a plan that will take you where you want to go.
- You can add to the plan as you go along
- The ABLE staff is here to help.





# **Practice Title: Advising During the Enrollment Process**

#### Purpose:

• To help students obtain the best information and advice about programs that are available at the Adult Education Center

Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify) Enrollment Center Advisory Team
Materials: Enrollment Center Process, p. 52 Enrollment Team Roles, p. 53	When to Use: Advising requires 15-20 minutes and is done at a time set up after testing.

#### **Documentation Methods:**

Advisors participate in focus groups made up of members of the Enrollment Center team to discuss concerns, problems, and successes of the Enrollment Center. Evaluation forms are returned to the advisor.

#### Other Considerations

Advisor must be familiar with the enrollment process, required paperwork, TABE scoring, competency checklists, goal setting, and referral processes.

#### Impact:

- Students make informed choices about their individual study plans.
- Students set long- and short-term goals with the assistance of the advisor.
- The advising session helps eliminate some of the fear and frustration that adult students have when returning to the classroom.
- Instructional staff benefit because most of the "groundwork" has already been completed by the individual advisors.

# Contributed by:

Helen Jane Wilson Maplewood Career Center 330-296-2892



I1-50



# **Advising in the Enrollment Process**

Advising is one stage of a three-part enrollment process used at the Maplewood Career Center. After a student has completed initial testing, a time to return and meet with an advisor is scheduled. At that meeting, information is provided regarding test results, goal setting, available services, and support services. An advisor assists students in making decisions about their entrance into the ABLE program.

# **Suggested Implementation Methods**

The following directions were suggested by the contributor.

- Students are asked to sign in.
- Students and advisor process appropriate forms such as Release of Information, Conduct, and Learning Styles Inventory.
- The advisor discusses the TABE profile with the student emphasizing the positive achievements.
- Students and advisor review the Life-Skills Competencies Checklist.
- The advisor assists the student in beginning goal setting.
- The advisor provides information about the program's schedules and sites.
- A site is selected and a referral form is completed.
- The student and advisor complete the Intake Checklist
- Any need for support services are noted, referral opportunities are discussed, and notes regarding special needs are given to the Intake Coordinator.



# Adult Basic and Literacy Education/ GED Program

#### **Enrollment Center Process**

#### I. Orientation and Assessment

- A. Sign-in and registration
- B. Welcome and introductions
- C. Overview of the ABLE/GED program
- D. Orientation packet-welcome, brochures, calendar, GED information/test dates, class format/procedures/program policy
- E. Complete intake form, student self-assessment form and emergency form
- F. Administer and score TABE locator
- G. Administer TABE Survey 7
- H. Schedule appointment with an advisor (day, time, site, name of advisor)

#### II. Advising

- A. Welcome and sign-in
- B. Process forms—(release of information, ABLE Student Conduct Form); administer learning style inventory
- C. Discuss TABE Profile-emphasize positive achievements
- D. Review Life Skills Competencies Checklist
- E. Begin goal setting
- F. Discuss learning centers-locations, days, times, programs
- G. Selection of learning center/written referral form (1 to student and 1 to Intake Coordinator)
- H. Complete Intake Checklist
- I. Coordination with referral services (JOBS, LEAP, PCES)
- J. Need for support services
- K. Notes to Intake coordinator regarding special needs: for example, LD, tutoring, referrals

# III. Placement at Learning Center

- A. Welcome/format/procedures at learning center
- B. Intake at center

Reading Assessment (San Diego/Slosson, if needed)

Reading interview

Review Life Skills Competencies Checklist

Math/reading/writing skills competencies

Math/English/reading inventories, if needed

Student participation agreement

Goal setting

Computer use survey

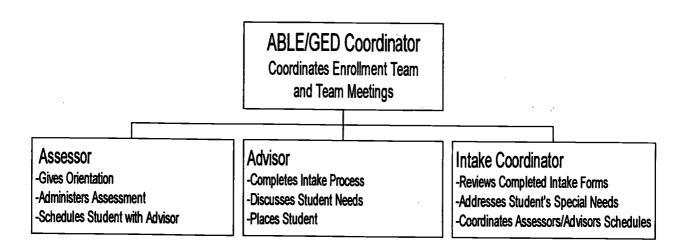
Career/job prep survey

- C. PPR-Personal program review-every 3 months review individual goal setting and SEP
- D. Review results of learning style inventory completed at assessment-student given their own copy of results and strategies
- E. Complete evaluation of the enrollment process form-return to Program Coordinator for review



I1-52

# **Adult Basic and Literacy Education**



# **Adult Basic And Literacy Education**

#### Enrollment/Intake Team

# **Enrollment Process**

Activity	Student Action	Program Action
Orientation and Assessment	Calls program	Schedules orientation and assessment
	Attends orientation and assessment	Assessor: Gives orientation, administers assessment, determines results of assessment
		Assessor: Schedules meeting with advisor
Advising	Meets with advisor	Advisor: Completes intake, reviews assessment results
	Discusses needs	Advisor: Places in program
Placement	Attends program	Intake Coordinator: Reviews intake forms, handles special needs for students, distributes intake folders



I1-53



Practice Title: Student Advising

Purpose:		·		
<ul> <li>To track student progress on a</li> </ul>	a daily, weekly, and mon	thly basis		
<ul> <li>To act as a student advisor</li> </ul>				
Possible Porticinante	<del></del>			
Possible Participants:				
instructors	program director	stakeholders		
students support staff	program coordinator other (specify)	tutors/volunteers		
Instructor must have knowledge of pro		d referred processes		
	gram poncies, onerings, and	referral processes.		
Materials:	When to Use	•		
No specific form is used.	After student ha	After student has completed 12 contact		
	hours in an ABI	<del>-</del>		
Documentation Methods:	Other Consid	 derations:		
Notes are made in anecdotal record		entation Section in this module		
form and placed in student file and		for a sample anecdotal record form.		
portfolio.	101 a sample and	cedotai record form.		
F				
Impact:				
Staff and student morale are inc	reased.			
<ul> <li>Student retention and completic</li> </ul>				
<ul> <li>Cooperation between ABLE an</li> </ul>		re nositive		
GED completions have increase	a referrar ageneres is mor	re positive.		
322 Tompletions have moreus	···			
Contributed by:				

Joe McGowan
Athens County Department of Human Services (DHS)
740-797-2523





# **Student Advising**

# Possible Implementation Methods

following directions were suggested by the contributor.

- Teachers are assigned to advise a number of students who have completed an initial 12 hours in the ABLE program.
- Teachers become advisors for students regarding:
  - Goal setting
  - · Review of school work and tests
  - . Implications of learning style for classroom performance
  - · Portfolio content decisions
- The advisor makes and coordinates referrals to local Department of Human Services (DHS) and/or other agencies.
- The advisor helps students create solutions for transportation and childcare problems.
- The advisor assists students in making decisions about classes, peer teaching, and tutoring.
- Advisors serve as quasi-counselors for students dealing with situations that can be resolved without a referral, especially where sanctions might result.
- Advisors record advising activities in anecdotal record form in each advisee's portfolio and student file and updates those records monthly.





Practice Title: Involving Students in Weekly Planning

Purpose:	
To create a current weekly educated a c	ucation plan
<ul> <li>To have a method of reviewin</li> </ul>	
	<del>_</del>
Possible Participants:	
instructors	program director stakeholders
students support staff	program coordinator tutors/volunteers other (specify)
Materials:	When to Use:
Planning Weekly Goals Sheet, p. 58	Done on the first day of the week the student attends class.
Documentation Methods: Completed planning sheets are kept in a student portfolio.	Other Considerations: None provided.
Impact:	
• Students' involvement in the pla	anning of their educational progress is increased.
<ul> <li>I here is a consistent approach to achievement.</li> </ul>	o planning and documenting the students' progress and
	e an opportunity to increase their rapport.
The moderator and stadents may	an opportunity to increase their rapport.
Contributed by:	
	G. 350 3 B
	Stan Mitchell

. \*

Pickaway-Ross JVS 740-642-2550 ext.287





# **Involving Students in Weekly Planning**

## Possible Implementation Methods

The following directions were suggested by the contributor.

- Instructor and student meet together in a personal conference on the first day of the week that the student attends class.
- The conference time is used to plan the week's learning activities based upon the anticipated number of hours the student will attend per week.
- The student and instructor review and discuss the previous week's progress including test scores.
- The instructor encourages and emphasizes the value of student input in creating the weekly learning plan.
- The instructor records the plan on the Planning Weekly Goals Sheet and places it in the student's portfolio.
- The last planning sheet of the each month is saved in the portfolio to help track student progress.



# PLANNING WEEKLY GOALS

Name:		
Approved by:	Program:	
Week Beginning:		

No. 5:				
Subj Class Sec.		_		
M O N D A			`	
T U E S D A				
W E D N E S D A				
T H U R S D A		·		
F R I D A				



I1-58



# Practice Title: Sample Goal-Setting Forms and Contracts

Purpose:      To provide a method for goal setting     To provide method for documenting	
students prog	ram director stakeholders ram coordinator tutors/volunteers r (specify)
Materials: Goals Checklist, p. 60 Goal-Setting Sheets, p. 61 Student Contract, p. 62	<ul> <li>When to Use:</li> <li>When student enrolls.</li> <li>When goals are met.</li> <li>During conferences.</li> <li>When student exits.</li> </ul>
Documentation Methods: Keep in student portfolio or instructor file.	Other Considerations: Use the sample forms as presented or adapt to fit the needs of your ABLE program.
activities.	ork within the program. rocess for planning individual instruction and ress and the effectiveness of the delivery of
Contributed by:	e Winters
	nta JVS

419-661-6555

Note: No implementation page is included for this practice.



I1-59

# **GOALS CHECKLIST**

	Month of:
	Student:
Goal for this	month:
What I need you're still prace month?)	mpleted Progressing Toward Goal  to do next: (If you completed your goal, establish a new one for next month. If ogressing toward your goal, what do you need to do to accomplish your goal by
	Student initials
	Teacher initials
	Date



81

NO SE

### **Goal Setting**

Name:	Date:
Teacher:	
These are my most important as also	
These are my most important goals:	
I will get there by first reaching these goals:	
<del></del>	
I know I am on my way because I can already:	
I can help myself reach my goals if I:	
There this server 1:	
These things stand in my way:	
This is what I can do to get help:	



### STUDENT CONTRACT

Name:	<del></del>	
Date:	<u> </u>	<u>.                                    </u>
Reason for attending the ABLE class:		· 
I plan to attend: hours a week, days a w	veek, nights a week	
I have read the list of ten items explaining the	Ame of program)	ABLE Program.
I have talked with an instructor, set my goals, and lead the Program until my goals are met. I agree to abide by in this class.	I am committed to staying in the	e ABLE hile a student
	/	
Student Signature	Date	
	/	
Instructor Signature	/ 	





Practice Title: Connecting Goal Setting and Retention

<ul> <li>Purpose:</li> <li>To develop staff awareness of the connection between successful goal setting and persistence and progress in adult students</li> </ul>		
Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify)	
Materials:	When to Use:	
Retention Toolbox	Frequently during a program year	
Documentation Methods:	Other Considerations:	
Student persistence is documented by attendance records and assessment results.	Each program has a Retention Toolbox.	
Impact:		
<ul> <li>Staff will use strategies from the process which addresses student</li> </ul>	he Retention Toolbox to plan a successful goal setting nt and program needs.	
Contributed by:		

Retention Project
Southwest Ohio ABLE Regional Resource Center
1-800-558-5374





### **Connecting Goal Setting and Retention**

### **Retention Toolbox**

A toolbox of strategies and activities

The Southwest Ohio ABLE Regional Resource Center has developed, tested, and disseminated a toolbox of ideas, activities, and strategies to be used in ABLE classrooms. The toolbox contains:

- ☼ Calendar: a perpetual calendar which has 365 easily implemented activities and suggestions to promote student success and retention.
- ❖ Retention Mini-Game: a game that encourages staff and students to design creative solutions to retention-related classroom scenarios based on the Indicators of Program Quality.
- Mini-Book: a booklet featuring research-based retention strategies and activities corresponding to program elements addressed in Ohio's Indicators of Program Quality.
- Assessment of Program Success Factors: an assessment which provides a comprehensive and systematic method to evaluate and analyze program variables resulting in information that can be used to develop retention objectives that respond to the unique needs of ABLE programs.







### Student Advancement Indicator 1 Transition Planning

The ongoing process of achieving goals for ABLE students involves progressing from ABLE program offerings into other learning, training, or working opportunities. The Core Indicators of Performance, as detailed in the Workforce Investment Act of 1998, recognize the following transition categories: post-secondary education, training, unsubsidized employment or career advancement.

Some ABLE programs have established collaborative relationships with community agencies which encourage ABLE students to prepare for entry into or advancement in the workforce.

Practices in this section of the Resource Guide offer a look at how collaboration can offer ABLE students opportunities for advancement.

Designing an Individual Career Plan Academic and Career Guidance



# A Description of the Practices Included for Transition Planning Designates a practice contributed by an Ohio ABLE program.

Assisting students to prepare for workforce entry or to advance in their current employment requires an action plan for instructors and students. The Individual Career Plan is an encompassing plan that can be used in all ABLE settings.
Job Shadowing (the Pathfinder Program) puts students in the workplace allowing them to view a variety of jobs which will help them in making decisions about their career futures. Students apply for participation in the program and keep a log that helps in the decision making needed for their Individual Career Plan.
☼Working Woman Mentor Program
Employees new to the workforce need continued support to be successful.  Working brings additional changes for families. The Reunions Program offers a forum for discussing concerns about working and the workplace. The program offers activities for families to be together, for children to participate in specialized activities, and for parent(s) to speak with peers about the successes and stresses of being employed.
*Career Passports
*Academic/Career Guidance Referral System

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.





### Practice Title: Developing an Individual Career Plan (ICP)

Truestee Title: Developing an Individual Careet Flam (ICF)		
Purpose:  • To assist students in attaining and maintaining employment		
Possible Participants:	✓ program director stakeholders  ✓ program coordinator tutors/volunteers  ✓ other (specify)  mentors from the workplace	
Materials: Developing an Individual Career Plagraphic, p. 69 Developing an Individual Career Plasteps, p. 70		
Documentation Methods: Student Portfolios Monthly Conferences	Other Considerations: None provided.	
<ul> <li>Career Plan.</li> <li>Students see a direct conn</li> <li>As a result of the explorat the chosen job than one th</li> </ul>	sequence of activities to follow to develop an Individual action between classroom activities and real-life concerns. Sion and decision making, students tend to stay longer with the just find at random.  with a self-articulated job plan.	

Jane Meyer Canton City Schools Even Start 330-588-2148



### **DEVELOPING AN INDIVIDUAL CAREER PLAN**

### **Possible Implementation Methods**

In order for the Individual Career Plan to be a success, students will need to be working on developing employment skills at the same time as the Individual Career Plan is being prepared. Instruction can be based on:

- (1) Employment Skills (EFF skills or SCANS skills)
- (2) Work-based learning
- (3) Basic skills in the context of the worker role

Use the Individual Career Plan (ICP) TR1 and the Development of an ICP graphic TR2 to explain the five steps. (A graphic of the five components follows this page.)

### 5 Steps of the Individual Career Plan

### 1. Self-Information

- Career assessment
- Reflection on work experiences

### 2. Information about Jobs and Work

- OCIS: Ohio Career Information System
- Field trips to businesses
- Job Shadowing
- Speakers from businesses

### 3. Decision Making

- Setting short-term employment goals
- Setting long-term employment goals
- Mentoring

### 4. Planning

- Resume preparation
- Interviewing practice
- Elimination of barriers such as childcare and transportation

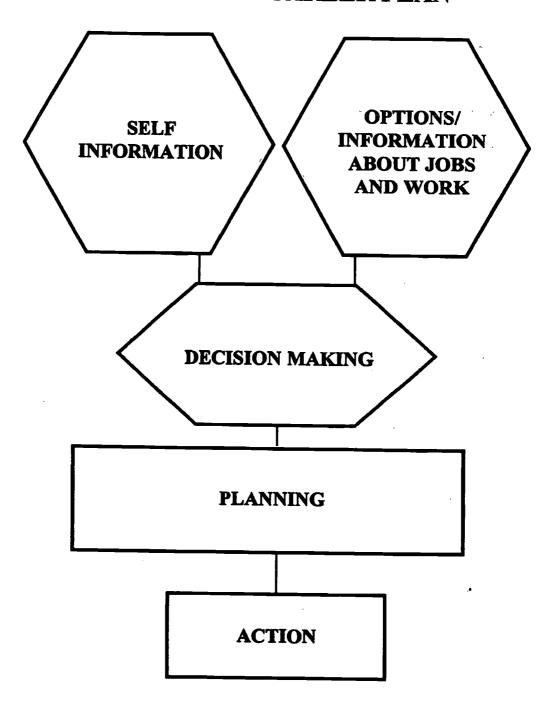
### 5. Action

- Job Search
- Post Employment Support

Note: Detailed explanations of the underlined items appear on the following pages.



# DEVELOPING AN INDIVIDUAL CAREER PLAN





### Developing an Individual Career Plan

Name:	<del></del>
	Step 1: Self-Information
Self-Assessme	
Ca	reer Decision Making
co	OPS .
co	OPES
Other (list)	
	Step 2: Information About Jobs and Work
Career Explor	ation
Ways I explored	d different careers:
00	CIS
	eld Trips
	terviews b Shadowing
	entor Program
Career Cluster	1:
John I have eve	plored from Career Cluster 1:
1	ploted from Career Cluster 1:
_	
•	
Career Cluster	2:
	•
	plored from Career Cluster 2:
1	
3.	
	Step 3: Decision Making
Short-Term Go	nal
	poblis:
, miniousate	7J00 goal is
Long-Term Go	oal ·
Five years from	n now I will be:



The reasons	The reasons I decided to pursue these job goals are:		
	Step 4: Planning		
In order to p	lan for my career I:		
]	Made a resume		
	Have a cover letter prepared		
	Have letters of reference		
	Completed a master application		
	Participated in a mock interview		
	Have the necessary clothing for an interview		
	Have developed the skills needed for my short-term goal		
	Have identified possible places to work		
	Planned for child care, including back-up plans		
	Other (list)		
	Step 5: Action		
Action I took	to reach my career goal:		
_ [	Used the newspaper to look for jobs		
	Used OBES to find job leads		
	relephoned for information on jobs/applications		
	Filled out and sent in applications with cover letters		
	Made follow-up phone calls after sending in applications		
	Made follow-up phone calls after interviewing		
F	Kept a job contact log		
	nterviewed for a job		
	Wrote a thank-you letter after an interview		
	Made final arrangements for child care, including back-up plans		
	Arranged reliable transportation		
	Other (list)		





Practice Title: Job Shadowing

Purpose:		
<ul> <li>To provide students with the oremployment that might match</li> </ul>	pportunity to gain first-hand knowledge about types of their abilities and interests	
Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify) Employers and employees from local business and industry	
Materials: Job-Shadowing Application, p. 74 Job-Shadowing Log, p. 76 Job-Shadowing, Sample Program, p. 77	When to Use: Step 2 of the Individual Career Plan (ICP) process.	
Documentation Methods:	Other Considerations:	
Logs are kept in portfolios.	None provided.	
Impact:  • Students have better knowledg decisions about their role as well.	ge of the work world and are better prepared to make orkers.	
Contributed by:		

Jane Meyer Canton City Schools Even Start 330-588-2148



I1-72

A BANK



### **Job Shadowing**

### **Suggested Implementation**

The following directions were suggested by the contributor.

- Program recruits and trains employers and employees to participate.
- Students meet with employer hosts to discover what shadowing experiences are available to choose from.
- Students indicate choices by completing an application for shadowing and returning it to the ABLE office. (Adapt the sample application to fit the sites chosen by the program.)
- Students are notified of their job shadowing assignment along with information about dress code and other requirements.
- On the first day of shadowing, all students receive general information about work opportunities and benefits at the site from the human resources manager. Students also tour the site and get an overview of the operation.
- For the next five weeks, students experience one day of job shadowing with an entry level employee at different job sites. Students participate in preparatory and debriefing activities before and after each day of job shadowing.
- Students' job-shadowing assignments reflect a focus on a variety of workforce skills.
- Students complete a log of each shadowing experience.



### **Job-Shadowing Application**

Name:		
(Last)	(First)	(Middle)
Address:		
(Street)		(Apartment No.)
(City)	(State)	(Zip)
Phone: ( )	Even Start Site:	
What percent attendance do y (September-January or from	you have for the current school ye the date of your enrollment this y	ear?ear)
Have you participated in the	Job-Shadowing Program before?	[ ] Yes [ ] No
If yes, at what site did you pa	articipate?	
	· · · · · · · · · · · · · · · · · · ·	
List your preferences for the front of your second choice.	job-shadowing site by placing a 1	in front of your first choice, 2 in
I plan to enter the workforce	(check one)	
	earn my GED earn my GED	
Do you have a car that you w	vould be willing to drive? $[\ ]$ Ye	es [ ]No
If ves do you have a valid de	iver's license and insurance?	l Ves [ ] No







I1-74

at are your career goals?	<del></del>	
	<del></del>	
	<u> </u>	·
at skills and personal characteristics do you have that	at will make you	a good employee? _
<del></del>		
		,
		· · · · · · · · · · · · · · · · · · ·



96 ×

### Job-Shadowing Log

Station: Employee Shadowed:  What are the responsibilities at this station?	
What are the responsibilities at this station?	
What skills are needed for this job?	·
· · · · · · · · · · · · · · · · · · ·	
What kind of schooling/training is needed for this job?	
What are the advantages of this job?	
What are the downfalls of this job and how does the emplo	oyee deal with them?
n what ways does this job affect the family life of the em	ployee?
What job responsibilities did you participate in?	
Could you see yourself employed at this job? [ ] Yes [	1 No. Why or why not?



Bu Ale

### **Job-Shadowing Sample Program**

Purpose: To provide a job shadowing experience for students who are preparing to enter the workforce. This on-the-job training will assist students in identifying types of employment which match their abilities and interest. The experience will also help the students prepare for their job search and plan ahead for clothing, transportation, and child care necessary for work

**Shadowing Sites:** 

Mercy Medical Center

Giant Eagle Grocery Superstore

Target Department Store

Schedule:

Time includes lunch in the employee cafeteria and debriefing with teacher and/or

employees from the site.

Tuesday, February 9

Meet at library from 9:30 to 11:00. Students meet the hosts and

learn what shadowing experiences are available at each site.

Wednesday, February 17

Pathfinder (job-shadowing) applications are due in the ABLE office by 4:30 p.m. Students will receive notification of shadowing site along with dress code policy, confidentiality statement, and

contract.

Wednesday, February 24

Tour of site. General information about work opportunities at the

site.

Focus:

Examples of generative skills at the workplace

Wednesday, March 3

Students shadow an entry-level employee.

Focus:

Communicative skills

Wednesday, March 10

Students shadow an entry-level employee.

Focus:

Interpersonal skills

**Teamwork** 

Wednesday, March 17

Students shadow an entry-level employee.

Focus:

Interpersonal skills

Value Differences and Resolve Conflict

Wednesday, March 24

Students shadow an entry level employee.

Focus:

**Decision Making skills** 

**Solve Problems** 

Wednesday, March 31

Final shadowing, wrap-up, and celebration at sites.

Focus:

**Decision Making skills** 

Plan





Practice Title: Working Woman Mentoring Program  Purpose:  • To provide women in the Canton Even Start Family Literacy program an opportunity to network with women in the workforce		
Materials: Mentoring Discussion Topics, p. 80 Mentoring Evaluation Form, p. 81	When to Use: Step 3 of the Individual Career Planning process.	
Documentation Methods: Keep evaluation forms in program file.	Other Considerations: None provided.	
Impact:  • Female ABLE students have an and have a source to answer their	opportunity to become acquainted with working women r questions about working.	
Contributed by:	·	

Jane Meyer Canton City Schools Even Start 330-588-2148





### Working Woman Mentoring Program

### Suggested Implementation Methods

The following directions were suggested by the contributor.

- Contact prospective mentors and invite them to an informational luncheon where purposes, procedures, and responsibilities are presented.
- Create a brochure that provides the purpose of the project, an explanation of the
  program including a general profile of students served, a listing of the responsibilities
  of all participants (mentors, students, instructors) and the planned procedures.
- Create selection criteria for student participation in the mentoring program.
- Select students for the program based on established criteria and share the purposes, responsibilities, and discussion topics.
- Invite the mentors and students to a get acquainted activity.

46 CW

- Mentors and students meet monthly for four months based on their own needs and schedules.
- Conclude the mentoring experience with a luncheon prepared by the students for the mentors.
- Ask the mentors to complete an evaluation of the experience making suggestions for the following year. (Programs should adapt the evaluation form to reflect the working information of their mentors.)



## WORKING WOMAN MENTORING PROGRAM DISCUSSION TOPICS

To the mentor: Use these ideas as a guide to the kinds of topics that may be helpful for you and your student to discuss.

### **Training**

- How you chose your particular field of work.
- The type of training/education needed for your position.
- Previous experiences that helped prepare you for your job.
- Expectations of your company concerning continuing education/training.

### Job Responsibilities

- The kinds of tasks you do at your job.
- Your favorite/least favorite job responsibilities.
- Ways you find the job satisfying.
- The downfalls of the job and how you deal with them.

### **Employment Policies**

- The number of hours you work—part-time or full-time.
- Policies concerning sick days, vacation, attendance, personal days, benefits.
- How long you've held your present position. How you found out about the job.
- Hiring requirements—interview, resume.
- Whether you held the same job the whole time you've been at your present place of employment or other positions you've held.
- What employability skills are needed in your field.

### **Problem Areas**

■ How you deal with some of the following problems: sick children, no child care, no transportation, illness, lack of rest, effects on family life, lack of motivation, punctuality.

### **SUGGESTIONS**

- 1. Don't hesitate to share with the student any time/financial constraints concerning the monthly luncheon.
- 2. Don't give or lend money to the student.
- 3. Be cautious in giving the student your address or phone number; make a decision after establishing a relationship with the student.
- 4. Feel free to go with another mentor if you do not feel comfortable going by yourself.
- 5. Provide transportation to and from the school only. If the student does not attend school on the day of your lunch, call to reschedule.
- 6. Be aware some students are still learning basic social skills and may be uncomfortable or not know what to do in some situations. A few words of encouragement and good modeling from you will help the student learn social skills that may be necessary in the workforce.



ang 201 101

### MENTOR PROGRAM EVALUATION FORM

The purpose of the mentoring program is to provide an opportunity to network with women in the workforce. Students will explore the role of the working woman and ways to balance work, family, and community responsibilities. The relationship between mentor and student will also assist in building the student's self-esteem.

Please review the purpose of the mentor program and answer the following statements. For each statement circle a number from 1-5. 1=Strongly Disagree 2=Disagree 3=Don't Know 4=Agree 5=Strongly Agree 1. The initial informational luncheon was helpful in explaining the expectations for the mentoring program. 2. The "get acquainted" luncheon in the classroom was a good way for 2 students and mentors to meet. 3. My student and I developed a relationship where we felt comfortable sharing with one another. 4. We were able to plan monthly luncheons that were convenient with our schedules. 5. The mentoring program fulfilled its purpose (see above). Please give examples of how the mentoring program benefitted your student. Did you also benefit from the mentoring program? If so, in what ways? Please list any suggestions to improve the mentoring program. I would like to participate in the mentoring program next year. [ ] Yes [ ] No Name: \_\_\_\_ 103 108



**I1-81** 



Practice Title: Reunions

**Contributed by:** 

Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify) Any community representatives who help	
Materials: Reunions: How It Works, p. 83	When to Use: Step 5 of the Individual Career Planning process.	
Documentation Methods: Continued participation in the Reunions is tracked by the sponsoring program. Participants complete an evaluation.	Other Considerations: Variations of this method could be created based on program and community resources.	
is tracked by the sponsoring program. Participants complete an evaluation.  Impact:	Variations of this method could be created based on program and	

Jane Meyer Canton City Schools Even Start 330-588-2148



I1-82



### Reunions

### **Suggested Implementation Methods**

- Reunions meets at the YWCA (which is centrally located downtown and on the bus line) Wednesdays from 6:00 8:00 p.m. The YWCA also houses the Canton ABLE GED learning lab that is open daily from 8:00 a.m. to 8:00 p.m. Parents wanting to continue academic skill development can easily access this service before class or on alternate nights.
- Even Start graduates and their families meet for a free, nutritious dinner prepared by students from a local high school who are enrolled in the food service program. Dinner is followed by a parent/child interaction activity.
- During the second hour, special literacy activities are held for the children. Malone College students participating in the America Reads program prepare activities based on children's literature. The time for child learning and literacy activities is supervised by an early childhood teacher.
- The parents participate in a support group focusing on work and family issues. Sharing their concerns with Even Start teachers and their peers helps the parents deal effectively with the day-to-day challenges they encounter. The parents discuss specific issues that help them continue to learn how to handle their roles as family members, workers, and community members. Topics for discussion include: goal setting, budgeting, welfare reform laws, nutrition and healthy living, stress, balancing work and family, tips for success, and fun and pampering.



104



Practice Title: Using Portfolio Assessment

students p	rogram director stakeholders rogram coordinator tutors/volunteers ther (specify)
Materials: None provided.	When to Use: Ongoing. Complete Passport in Step 5 of the Individual Career Plan.
Documentation Methods: Results are kept in student portfolios.	Other Considerations: The portfolio is organized around the EFF skills.
Impact: • Students assess and document the  Contributed by:	eir progress.

Jane Meyer Canton City Schools Even Start 330-588-2148





### **Using Portfolio Assessment**

The Equipped for the Future (EFF) framework is used for curriculum and assessment. Units of study revolve around the common activities identified in the framework and preparing adults for the responsibilities of their roles as family members, workers, and citizens. Students assess and document their achievements using portfolio to document skill development. Participation in the program culminates with a career passport that serves as a credential for the graduate and can be used for job interviewing.

### **Suggested Implementation Methods**

The following directions were provided by the contributor.

- Students gather work samples in a pocket folder during the week as they participate in learning activities.
- The last half hour of each week is set aside as portfolio reflection time.
- Students review their collected samples and choose one or two for inclusion in the portfolio.
- Students then fill out and attach a form checking which skills were used during the project, which role(s) provided the context, and explain why the achievement is significant. (Example: voting for the first time or resolving a conflict in an appropriate manner)
- Students next select the skill that the accomplishment most illustrates and place the paper and attached form behind the tab for that skill in the portfolio. (The portfolio is divided by skills and tabs identify each skill.)
- The system is flexible so that two students may include the same activity but place it
  under different skills depending on their assessment of what was learned and how it was
  used.
- Students meet monthly with teachers to review their accomplishments in regard to goals and set next steps with the results being documented on goal sheets.
- A career passport is the final step in assessment and documentation for graduates of the program. Teachers review the documentation in the portfolios and select appropriate competency statements for the passport based on the portfolio.



**11-85** 



Practice Title: Career Passports

Possible Participants:  instructors students support staff	<pre>     program director</pre>
Materials:	When to Use:
Competencies, pp.89	As needed.
Documentation Methods	Other Considerations:
Students have a completed care	er passport. None provided.
Impact:	
<ul> <li>Students have tangib</li> </ul>	le evidence of their abilities to present to a potential employe

Jane Meyer Canton City Schools Even Start 330-588-2148





# Career Passports The Student's Ticket to Employment

### Description and overview provided by the contributor.

Welfare reform demands that most adult education students gain employment prior to completing their GED. Adult literacy programs are responding by teaching basic skills in the functional context of the workforce. A career passport can provide the credentialing needed by both students and employers to document the students' accomplishments and abilities. The career passport is:

- A portfolio containing formal documents that identify and describe the marketable skills of the program graduate.
- Designed to assist the student in job seeking by presenting the skills and knowledge acquired through academic and work experience.
- A way of helping students identify and market their skills to potential employers.
- A reliable source for employers to judge the applicant's abilities to do the job.

### An Overview of the Career Passport

- The portfolio is a vinyl cover booklet with clear inserts and pockets inside the front and back covers to hold the passport components.
- The portfolio contains five major components which are inserted in and presented in the following order:
  - 1. A letter from the school administrator
  - 2. Personal data
  - 3. References
  - 4. A competency list
  - Certificates
- The school administrator's letter describes the program, gives the school's endorsement of the student's competency list, and is signed by the appropriate program administrator.
- The personal data is presented in resume form. (One copy of the resume is inserted and extra copies are kept in the front cover pocket to be given to interviewers.)
- The competency list helps document skills frequently desired by employers and learned in adult education programs. (Be sure to list the skills in the context of the workplace. Example: Jack is a self-directed learner becomes Jack is a self-starter who needs little supervision.)



# Career Passports The Student's Ticket to Employment

- Competencies are grouped into categories such as communication skills, interpersonal skills, applied mathematics, technology skills so that the list of competencies attained is not too long for an employer to review.
- Reference letters from two people and reference names and contact information are included in the back pocket of the portfolio to provide during an interview.
- Up to four certificates and awards that will be the most meaningful to potential employers are selected and placed in the passport.
- Students practice using the passport before their interviews.

### Descriptions and pricing information about the Career Passport are available from:

Center on Education and Training for Employment
The Ohio State University (CETE/OSU)
1900 Kenny Road
Columbus OH 43210-1090
800-848-4815 ext. 24277
www.cete.org/products



I1-88

### **Competencies**

### Communication Skills—I Can:

- Read to acquire information.
- Interpret and comprehend printed materials to gain relevant information.
- Analyze and evaluate printed materials to gain relevant information.
- Distinguish fact from opinion.
- Write letters or messages to communicate with others.
- Write using standard conventions of spelling, punctuation, and grammar.
- Convey ideas in writing to ask for information, provide direction, influence others, and deepen understanding.
- Accurately maintain records and forms.
- Express ideas clearly in oral communications.
- Express ideas using appropriate English grammar and sentence structure.
- Speak using language, style, and tone appropriate to purpose and audience.
- Ask questions to get relevant information.
- Communicate with customers in a professional manner.
- Follow oral directions.
- Listen to identify accurate and applicable information.
- Listen to learn new ideas.
- Understand and make use of feedback from others.
- Use observation skills to acquire information.
- Use critical viewing skills to assess the situation and take appropriate action.

### Interpersonal/Teamwork Skills—I Can:

- Show respect to others.
- Provide information and assistance to others.
- Encourage and mentor others.
- Recognize and respond to the strengths and abilities of others.
- Be sensitive to the social, emotional, and intellectual needs of others.
- Cooperate with supervisors and co-workers.
- Work with others of a different culture, ethnicity, social background or belief.
- Understand different perspectives.
- Work as a member of a team to achieve goals.
- Motivate, assist, and direct others in a way that is consistent with their needs.
- Maintain a positive attitude.
- Use time management skills in order to maintain my work schedule.
- Organize my time and resources in order to be punctual and maintain consistent attendance.
- Work without direct supervision.
- Maintain self-control.
- Resolve conflicts and balance competing demands.
- Compromise in order to produce results acceptable to all.
- Deal effectively with stress.
- Adapt to change.
- Balance my own role and needs with those of the organization.
- Use the goals and structure of the organization to guide work activities.



### Decision-making Skills—I Can:

- Set realistic and appropriate goals.
- Identify current and accurate sources of information to aid in the decision-making process.
- Gather and organize information to aid in the decision-making process.
- Analyze and evaluate information in order to summarize findings and draw conclusions.
- Consider all needs and perspectives when making decisions.
- Prioritize goals and plan the sequence and schedule of tasks to meet deadlines.
- Seek assistance and support from others.
- Identify possible obstacles and develop strategies to overcome them.
- Use past experiences to make decisions.
- Evaluate alternate solutions.
- Select and use appropriate methods and take action to solve problems.
- Make decisions that are consistent with my/my organization's goals and values.
- Review progress and modify goals/plans.

### Applied Mathematics/Technology—I Can:

- Perform basic mathematical operations with a calculator.
- Use basic computation to solve problems.
- Use estimation to plan and to check for accuracy.
- Use problem-solving strategies.
- Make change accurately.
- Plan a budget based on available resources.
- Read charts and graphs to obtain information.
- Interpret and summarize data on charts, graphs, and tables.
- Use mathematical formulas to acquire information.
- Analyze and interpret calculations to present information.
- Operate basic office equipment, including phone, fax, and copy machine.
- Demonstrate basic computer skills.
- Input data into a computer.
- Use a computer to do basic word processing.
- Design spreadsheets, charts, and data bases on a computer to organize information.
- Access information on the world wide web.
- Use technology and other work tools to put ideas into action.

### Lifelong Learning—I Can:

- Assess my strengths and weaknesses.
- Plan, renew, and pursue career goals.
- Assess and plan opportunities for personal growth.
- Monitor and evaluate my work and make necessary adjustments.
- Find role models or mentors and act on their guidance.
- Apply existing skills to new situations.
- Meet work challenges by learning new skills.
- Motivate myself to improve my skills.
- Show flexibility and positive attitude in accomplishing new tasks.
- Use self-assessment to project my learning needs.

Career Passport Implementation Handbook (inexpensive and explains the career passport) and passport covers can be ordered from the Center on Education and Training for Employment, Vocational Instructional Materials Laboratory (1900 Kenny Road, Columbus, Ohio 43210-1090) Phone: 614-292-4277.





Practice Title: An Academic and Vocational Collaboration: The Referral and
Assessment Process

### Purpose:

• To identify potential occupations, employers, educational facilities and training programs with help of certified career specialists

• To identify support agencies th  Possible Participants:	program director stakeholders program coordinator tutors/volunteers other (specify)  Career Center Personnel
Materials: Referral Criteria, p. 93 Assessment Referral Process, p. 94 Referral Form, p. 95	When to Use: Referrals occur throughout the year but ABLE staff are trained in referral criteria and process in the fall of each year.
Documentation Methods: ABLE staff and the vocational counselor at the Career Center keep student files containing results of the evaluation, notes from the interview, individual career planand follow-up activities.	

### Impact:

- Students have the opportunity to work with career planning specialists.
- Students identify five potential career goals, three potential employers, and appropriate training programs.

### Contributed by:

### **Auburn Career Center:**

Suzanne Gucciardo Mary Ann Kerwood Gail Michalski

Madison ABLE: Mary Ann Kerwood Painesville ABLE: Shirley Kowalski Willoughby-Eastlake ABLE: Janene Ishee

440-357-7542 Ext. 237





### Academic and Vocational Assessment and Referral

### Possible Implementation Methods

The following directions were suggested by the contributor.

- 1. Following the Referral Criteria for vocational assessment, involve appropriate personnel and select students.
- 2. Review the referral process with staff.
- 3. Provide students with information about the referral and assessment process. (Comprehensive Vocational Assessment and Evaluation Referral form)
- 4. Refer students to vocational evaluator.

### Vocational Assessment-An Explanation

The following questions and answers will help explain how, why, and when the assessment process works.

### 1. What is vocational assessment?

Vocational assessment is an organized way for students to learn about their-

- Interests
- · Personality traits
- · Work values
- Aptitudes
- · Barriers to employment

### 2. What is the purpose of vocational assessment or career testing?

- · Assist with career decision making and planning
- Develop a path forward for lifelong learning

### 3. How is a vocational assessment done?

It is a combination of—

- · Personal interview
- Computer
- Work samples
- Paper/pencil tests

### 4. How long does vocational assessment take?

Vocational assessment is done at two different times:

- 6-8 hours of assessment time
- 1 hour for interpretation/career planning



# REFERRAL CRITERIA FOR VOCATIONAL ASSESSMENT

# Students eligible for referral should be those who:

- 1. Reflect a diversity of the population served.
- Are close to completing their GED and are still undecided about how to accomplish their life's goals.
  - Attend consistently but are unable to complete/obtain a GED.

Š

Express career dissatisfaction and are searching for a career change.
 Have experienced life-changing events such as divorce, death of a spouse, loss of job, work-related injuries, or left correction system.

-	Persons Involved in Vocational	Persons Involved in Vocational Assessment and Referral Process	
Student	ABLE Instructors	ABLE Program Coordinators/Directors	Career Center Staff
Take assessments	Identify and refer students	Create collaborations	Administer and interpret career assessments
Attend interpretation sessions	Encourage completion of vocational assessment process	Manage funds to cover costs	Provide guidance regarding career choices and needed training
Create a career plan	Use follow-up information to adjust instructional planning		Serve as an expert in career exploration and decision-making
Continue in ABLE classes			Document results
Complete survey	Complete survey	Complete survey	Complete survey

115

11-93

### The Vocational Assessment Referral Process

- 1. The ABLE instructor identifies eligible students based on the referral criteria and completes a referral form.
- 2. The referral form is sent to the vocational evaluator at the collaborating Career Center.
- 3. The vocational evaluator contacts the student within one week of receiving the referral form and sets up a series of two to three testing/interview dates.
- 4. The testing/interviews, lasting from two to three hours each, are conducted by the evaluator at the career center or an ABLE site.
- 5. After testing, the student is contacted for a test interpretation date and time.
- 6. After the interpretation meeting is completed, follow-up services, including further career counseling, job search assistance, resume and cover letter writing, interviewing skills, and researching career options are offered at the career center.
- 7. ABLE staff are informed of results and can make instructional connections to identified career plans.



116

3 \*

# Comprehensive Vocational Assessment and Evaluation Referral

Nar	ne:	
Ado	lress:	
Pho	ne: Date: Date:	
Inst	ructor:	
You	have been selected to receive a comprehensive vocational evaluation.	
1.	What is it? A comprehensive vocational evaluation is a series of interviews and types of vocational testing that look at how your interests, abilities, work values, and your personality factors combine to give you a picture of the type of work that will best use all of your talents.	
2.	How long will it take? Usually TWO testing/interview dates, lasting from two to three hours each, will be required. After that, you will be contacted for a test interpretation date and time.	
3.	What then? Follow-up services will be available to you. These services may include career counseling, job search assistance, resume, and cover letter writing, interviewing skills, and/or researching your career options.	
4.	How do I get things started? Call	
5.	Please have your ABLE instructor FAX this form to: Career	



117



Practice Title: An Academic and Vocational Collaboration: The Career Plan and Evaluation Process

WAY EVALUATION 1 TOCCS	
<ul> <li>Purpose:</li> <li>To create a career plan based on fee</li> <li>To evaluate the collaborative process</li> </ul>	
students prog support staff other	gram director stakeholders gram coordinator tutors/volunteers er (specify) reer Center Personnel
Materials: Individual Career Plan, p. 98 Student Satisfaction Survey, p. 99 Teacher Satisfaction Survey, p. 100	When to Use: Upon completion of the program.
Documentation Methods: ABLE staff and the vocational counselor at the Career Center keep student files containing results of the evaluation, notes from the interview, individual career plan, and follow-up activities.	Other Considerations:  Each ABLE program sets aside a portion of its funds to cover the cost of the assessment.  Some costs are absorbed by the Career Center.  Some programs have secured Workforce Development grants to assist in funding.
	ork with career planning specialists. bout the process allowing problems to be addressed.
Contributed by:	

### **Auburn Career Center:**

Suzanne Gucciardo Mary Ann Kerwood Gail Michalski

Madison ABLE: Mary Ann Kerwood Painesville ABLE: Shirley Kowalski Willoughby-Eastlake ABLE: Janene Ishee

440-357-7542 Ext. 237



I1-96



### **An Academic and Vocational Collaboration: The Career Plan and Evaluation Process**

#### **Possible Implementation Methods**

The following directions were suggested by the contributor.

- 1. Participate in follow-up by connecting learning activities to identified career interests and utilizing career goals to encourage continued attendance and progress in ABLE classes. [Use Individual Career Plan Handout]
- 2. Students and staff complete Vocational Evaluation Survey.
- 3. Because of the interchange of information, a release of information must be on file. For an example, see Participation Forms in the Program Implementation Section of Indicator 3 Module.



#### Academic and Vocational Individual Career Plan

Name:	Individual Caree		<u> </u>
Occupational Strength	s	-	,
Aptitudes	Interests	•	Work Values
		<del></del>	
·			
Potential Occupations			
1.			·
2			
3.		·	
4			
5			
Potential Employers			
1.			
2.		<u> </u>	
3			<u> </u>
Educational Facilities			
1			
2			
3			
Support Agencies			
1			
2.			
3	<del></del>	-	



	<u> </u>	/	
Name	;	Date	

## Student's Comprehensive Vocational Evaluation Satisfaction Survey

Directions: Place a checkmark in the box provided for each question or state	tement.	
•	Yes	No
Did you find the assessment site suitable?		
Was the time of day convenient for you?		
Was the procedure explained to you clearly?		<b>a</b>
Did you find your assessment/test interpretation helpful to you in your career planning?		
Will it help you to connect with or maintain employment?		
The assessment helped me to		
Identify career options.		
Confirm a previous choice.		
Identify skills and talents I was unaware of	П	



Student A	<u>emevement</u>	<u> 11 ausi</u>
ABLE Site:		
Teacher Name:		
Date:	_	<u> </u>
Teacher's Comprehensive Vocational Eva Satisfaction Survey	luatio	n
	Yes	No
Do you feel you had the facilities to effectively accommodate the assessment?		
Was the process of vocational evaluation and referral explained to you clearly so that you felt comfortable explaining it to your students?		
Were there any problems in arranging referral of students or setting up the times for evaluation/interpretations?		
Do you have any suggestions for improving the referral/accommodation process? (Please list any suggestions below)	٥	
Were you able to refer all of the students you felt would benefit from the evaluation?		0



#### References

"ASPECT ACTIVITIES" in ASPECT, Assessment Project for Erie County Teachers. [Online]. Bowling Green State University, Bowling Green, OH. Available: http://www.bgsu.edu/colleges/edhd/programs/ASPECT/activity/html [7 July 1999]. n.d.

Borich, G. Observation Skills for Effective Teaching. Columbus, OH: Merrill Publishing, 1990.

Division of Adult Education and Literacy. Measures and Methods for the National Reporting System for Adult Education, Draft Guidelines. Washington, D. C., July 1999.

Florida Department of Education. *Educational Quality Indicator Program (EquIP)*. Boca Raton, FL, Florida Atlantic University, 1998.

Petrik, P. Self-Evaluation Guidelines. In *HTY 599(History & Computers: Document to Digital): Evaluation* [Online]. History Course (Spring 1999), University of Maine. Available: http://www.umit.maine.edu/~clio/courses/hty\_599/eval/eval.html [7 July 1999]. n.d.

The Southwest ABLE Regional Resource Center. Retention Toolbox. Dayton, OH: 1998.

Top Achievements: The 7 Steps to Creating Powerful Written Goals. On-line, available: http://www.topachievement.com/goalsetting.html [20 July 1999]. n.d.

Weekly Learning Logs. [Online]. Available: http://www.liunet.edu/Fall97Web/dailylog.htm [4 May, 1999]. n.d.

#### Resources

#### **ABLE Regional Resource Centers:**

Central/Southeast:

800-753-1519

Northeast:

216-261-7076 or 800-361-7076

Northwest:

419-661-7355

Southwest:

937-512-5375 or 800-558-5374 (Ohio only)

Choosing a Career: http://www.careersonline.com.au/disc/index.html

Literacy Resources: http://www.granite.sentex.net/~skeogh/literacy.html

SCANS: http://www.ctsserver.com/~preston/What Are the Scans Competencies.html



I1-101

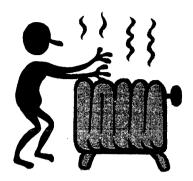
Correlation Chart for Indicators of Program Quality Practices	tors of P	rogram (	Quality I	Practice	S			
A checkmark ( $\sqrt{\ }$ ) identifies the Indicator for which the practice was submitted. The (X) identifies other Indicators where the practice could be used.	tice was	submitte	ed. The (	X) iden	tifies oth	er Indic	ators wh	iere
Practice Name					Indicator			
	Page #	-	2	ဧ	4	5	9	7
Monitoring Student Progress	11-7	<b>~</b>		×				
Student Self-Evaluation	11-13	<b>~</b>			×			
Student Post-Test Assessment	11-14	<b>~</b>			×			
Student Progress Documentation (GED)	11-15	<b>~</b>			×			
Observation and Recording	11-18	· <b>&gt;</b>	×		×		×	
Using Learning Journals and Logs for Self-Reporting	11-21	Ţ			X		×	
Documenting Life-Skills Attainment	11-27	<i>\</i>			×		×	
Using Student Learning Plans and Skills Checklists for Documentation	11-33	Ţ		×	×			
Workforce Readiness Checklist	11-41	<i>-</i>		×	×			
Questions About Setting Goals	11-47	Ţ		×	×			
· Advising During the Enrollment Process	11-50	ſ	_	X				
Student Advising	11-54	ł		x			×	
Involving Students in Weekly Planning	11-56	Ţ		X	×			

ERIC Apultant Provided by ERIC

Correlation Chart for Indicators of Program Quality Practices	ors of Pr	ogram (	Quality 1	Practice	200			
A checkmark ( $\sqrt{\ }$ ) identifies the Indicator for which the practice was submitted. The (X) identifies other Indicators where the practice could be used.	iice was s	ubmitte	d. The (	X) ident	ifies oth	er Indica	ators wh	ere
Practice Name					Indicator			
	Page #	1	2	3	4	2	9	7
Sample Goal-Setting Forms and Contracts	11-59	>		×	×			
Connecting Goal Setting and Retention	11-63	<b>~</b>		×	×		×	
Individual Career Plan Development	11-67	<b>~</b>		×	×			:
Job shadowing	11-72	<b>&gt;</b>		×	×		×	×
Working Woman Mentor Program	11-78	<b>&gt;</b>		×	×		×	×
Reunions	11-82	1		X	×		×	×
Using Portfolio Assessment	11-84	1		×	×		•	
Career Passports	11-86	1		x	X			X
Academic/Career Guidance Referral System	11-91	1		x	x		×	X







## Physical Environment Indicator 2

A Module in the Indicators of Program Quality Resource Guide



#### **Physical Environment**

#### Contents

An Overview: Physical Environment 3
2.0 Physical Environment 4
Compliance
Assessment
Management 23
References and Resources 33
Correlation Chart





#### 2.0 Physical Environment

Program is housed in a safe, physical environment with adequate space and access to facilities and equipment which contribute to creating an adult appropriate learning environment

#### An Overview: Physical Environment

General estimates indicate that while about seventy-five percent of learning is accounted for by motivation, meaningfulness, and memory, the remaining twenty five percent ... is dependent upon the effects of the physical environment. In general, therefore, the success of adult education is dependent to a considerable extent upon the facilities and environment provided for the learner. White 1972, p. 1

The physical environment can either contribute much or detract from a learning situation. The facilities that serve as a home to an ABLE class can provide the first welcoming impression that a student receives. The amount of available light, the arrangement of the seating, the size of the chairs and tables, and the space for moving around are all factors that contribute to how comfortable adult learners may feel in their surroundings.

The Indicators of Program Quality Resource Guide provides ideas for initiating discussions about the connection of the physical environment to learning, for reviewing current policies related to the physical environment, and for making changes within the environment. The areas addressed are:

Compliance Assessment Management

To facilitate the creation of a suitable physical environment, use the ideas presented here and in pages 67-71 of the Program Administrators' Manual.



## 2. 0 Physical Environment

ERIC Full Text Provided by ERIC

	2.0 Program is housed in a safe, physical environment with adequate appropriate learning environment.	Program is housed in a safe, physical environment with adequate space and access to facilities and equipment which contribute to creating an adult appropriate learning environment.
	Measure	Standard
	A. Facility is in compliance with fire and safety laws and regulations for facility's normal use.	A.1 Programs will maintain current documentation of all facilities' compliance with laws and regulations.
<u> </u>	B. Facilities and grounds are well-maintained, secure and free from hazards.	<ul><li>B.1 At least 85% of students and program staff rate classrooms as satisfactory or better in terms of being clean, free from clutter and hazard, and in good repair.</li><li>B.2 At least 85% of students and program staff rate classrooms as satisfactory or better in terms of being clean, free from clutter and hazard, and in good repair.</li></ul>
3.	<ul> <li>C. Facilities are accessible to students:</li> <li>On a bus line, if bus service is available</li> <li>In compliance with ADA minimal requirements for persons with disabilities</li> <li>Has adequate parking within two blocks of the program</li> <li>Is in an area where the target audience lives/works</li> </ul>	<ul><li>C.1 At least 85% of students and program staff rate facilities as satisfactory or better in terms of physical location.</li><li>C.2 Program sites are in full compliance with ADA requirements for person with disabilities.</li></ul>
D.	<ul> <li>Buildings are readily identifiable as instructional sites and posted directions to classrooms are present.</li> </ul>	D.1 At least 85% of students rate as satisfactory or better the easy identification of instructional sites and classroom.
ញ់	. Secure storage facilities are available for records, supplies, and equipment.	E. 1 All sites have secured records, supplies, and equipment.
<u></u>	The facility provides and appropriate adult learning environment.	<ul> <li>F. 1 At least \$5% of students and program staff rate classroom as satisfactory or better in terms of temperature, noise levels, and lighting.</li> <li>F. 2 All learning environments will include: <ol> <li>Separate, quiet learning areas</li> <li>Computer area</li> <li>Reading library</li> <li>Discussion areas</li> <li>Visually stimulating materials</li> </ol> </li> </ul>







#### Physical Environment Indicator 2 Compliance

ABLE programs are held in sites that are judged to be compliant with government safety regulations. Those same sites are responsible for accommodating the needs of students with disabilities. The materials in this section can be used to discuss compliance, review safety concerns, and plan for accommodations for students.



#### A Description of the Practices Included for Compliance

Compliance requirements for ABLE sites are highlighted in the Checklist of Compliance Self-assessment form given to each local program and used by the consultants during program reviews. The Indicators of Program Quality Resource Guide provides a collection of surveys for judging the environment, safety reminders for staff and students, and some foundation building information about accessibility and accommodations.

Think	ing About Safety
Safety	Checklist p. 10 The checklist highlights safety concerns.
Torna	do Information
Emerg	gency Information
Access	These pages provide background regarding reasonable accommodations and compliance.

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.



#### **Practice Components**



Practice Title: Physical Environment Compliance Practices

Purpose:  • To provide ideas that will increase environment guidelines	an ABLE program's compliance with physical
students pr	rogram director stakeholders rogram coordinator tutors/volunteers her(specify)
Materials: Thinking About Safety, p. 9 Safety Checklist, p. 10 Tornado and Emergency Signs, p. 11 Accessibility and Accommodation Ideas at 12	When to Use: Ongoing.
Accessibility and Accommodation Ideas, p. 13  Documentation Methods:  Survey results are kept in program files.  Program review results contain compliance results.	Other Considerations:  New students and staff should be aware of the safety issues related to their site.
Impact:  • The ABLE site is safe and in compliance.	ance with state regulations.
Adapted from:	

Accessibility and Accommodations (Mellard 1997)





#### **Physical Environment Compliance Practices**

#### **Possible Implementation Methods**

The following directions were suggested by the contributor.

- Thinking About Safety can be used to involve staff in a review of safety and compliance issues.
- The Safety Checklist invites both staff and students to audit the site in terms of the safety of the environment. Action plans to address needed changes should result.
- The Tornado Information and Completed Emergency Phone Information signs should be posted in a highly visible location within the site. Both signs should be part of a staff planning session dealing with emergency situations.
- The Accessibility and Accommodations information can be used to generate discussions about adapting the physical environment to meet the needs of people with disabilities participating in the ABLE program. Staff and students should be involved in planning changes.



#### Thinking About Safety

Purpose: Use the following ideas when considering safety and compliance issues.

- Involve students periodically in a safety check of the premises and act on the results.
- Keep a battery powered radio and a working flashlight on site to receive updated weather information and to use during power outages.
- Periodically walk the class through emergency exit routes so that students become familiar with the route.
- Have specific provisions for those students needing extra time or help in exiting the building.
- Post the address and phone number of the site directly above the phone.
- Post fire, ambulance, and police numbers for the area if the site is in an area not covered by 911.
- Keep a fully stocked first-aid kit and a first-aid book (available from Red Cross).
- Establish and post a policy regarding responsibility for personal items in the classroom.
- Keep student and program records in a secure, locked place.

1964

• Label all materials used by the program and do a periodic inventory of materials and equipment.





#### Safety Checklist

Purpose: Use this checklist when reviewing safety requirements at your site.

Directions: P	lace a check beside each statement that describes the ABLE facility.
	Entrances and exits are clearly marked.
	Exit routes and emergency signs are in plain sight.
	Electrical equipment cords are in plain sight.
	Windows (if available) can be opened and closed.
. 🗆	Smoke alarms are in working condition.
	A working fire extinguisher is nearby.
. 🗆	If smoking is permitted, the smoking area is well marked.
	A working telephone is on site.
	Loose floor tiles are marked so people do not trip on them.
	Steps that may be difficult to see are marked with bright tape.
	A fully stocked first-aid kit is on site.
	CPR and choking victim information is posted in the classroom.
	Classroom doorways are not blocked.
	A tornado emergency action plan exists.
	The tornado emergency action plan is identified with the proper signage.

(Name of Site)

I2-10



# Offiado Information

<u>A Tornado Watch</u> means that tornadoes do not currently exist in the area, but they are expected to develop. In this case:

- !! Listen for further advisories and for tornado sirens.
- !! Be prepared to take shelter.
- Stay alert for sudden strong winds, rain, hail, and funnel-shaped clouds

For the duration of the Tornado Warning, sirens will sound for three minutes, at ten-minute intervals. A *Tornado Warning* indicates that at least one tornado has actually been sighted or seen on radar.

- !! Take shelter IMMEDIATELY in a basement, assisting persons with disabilities.
- !! If your building is without a basement, relocate to the central part of your building.
- !! Stay away from the building's outer walls and windows.
- DO NOT take shelter in areas with large, unsupported roof structures such as gymnasiums and auditoriums.

(The Ohio State University Building Emergency Organization 1990.)





ERIC
Full Text Provided by ERIC

# **Emergency Information**

	_
1000	
Щ):	
mn.	

# **Fips for Emergency Calls**

	<b>X</b>	
Fire Department	Medical Emergency	

Police

Your ABLE site is located at:

Street Town

Your ABLE phone number is:

clearl
speak
and
calm
emain
Ž

- Give your name, location, and phone number.
- Describe what happened, who needs help, and if he/she has Medic Alert identification.
- Describe the person's condition.
- Do exactly as the dispatcher asks even it means staying on the line.
- Send someone outside to wait for the emergency personnel to lead them directly to the site of the emergency.
- If needed, send someone to hold the elevator for the arrival of the emergency personnel





#### **Accessibility and Accommodations**

"A growing number of people with disabilities consider societal attitudes and environmental obstacles to be greater problems than the disability itself." (Mellard, D., Hall, J. and Leibowitz, R., 1997, p.5)

Programs serving adults with documented disabilities must provide reasonable accommodations that will allow an otherwise qualified person with a disability to participate in learning activities. The Americans with Disabilities Act (ADA) in 1992, greatly extended the services to be made available in terms of:

- Any program, service, or activity, when viewed in its entirety, must be readily accessible to and usable by learners with disabilities.
- A learner with a disability must be able to access and act on information about a program, service, or activity.
- When evaluating learners with disabilities, screening and testing procedures must be fair, accurate, and non-discriminatory.
- Learners with disabilities must be able to participate in any activity, service, or program offered.

(Morrisey, P. 1993, p. 22 in Imel, S., 1994.)

How to provide accessibility and accommodation are the foremost issues for ABLE programs to consider. The accessibility of a site is judged by its compliance with ADA standards and the ease with which it can be located and identified as an ABLE site. In addition to providing physical accessibility to and within a facility, adequate, well-lighted parking lots or available parking within a short distance of the ABLE site are encouraged. An environmental survey can be completed by staff and students to assess how well their site provides a welcoming environment. Refer to the Accessibility Checklist on pages 75-81 in the 1998 edition of the ABLE Program Administrators Manual or view on-line at http://www.archon.educ.Kent.edu/ for facility requirements.



I2-13



#### **Examples of Accommodations**

The following accommodations can help ensure that all students have a physical environment that contributes positively to their learning experience. Program planners should review the environment and have a back-up plan for accommodations and services. See the Resource Section for more information.

#### Vision (Low or none)

- Assist students in becoming acclimated to the design and layout of the classroom.
- Provide Braille maps of the facilities.
- Keep room arrangement consistent or, when changed, make sure all persons are reacclimated to the area.
- Use colored tape to enhance desk edges or other protruding objects.
- Store electrical cords and other hindrances away from traveled areas.
- Provide large print materials.
- Provide extra lighting if needed.

#### Hearing (Limited or None)

- Provide a paper copy of all material delivered orally.
- Stand directly in front of the learner.
- Provide visual cues such as flashing lights for timed tasks.
- Eliminate background noise.
- Provide an interpreter or adaptive equipment.

#### Wheel Chair Use

- Provide an adjustable table instead of a desk.
- Change door and aisle widths.
- If using computer tables, adjust the height.
- Store electrical cords and other hindrances away from traveled areas.

(White, W. 1998, p. 35)

#### A sampling of responses from adult education directors asked about the impact of accommodations:

#### **Adult Learners:**

- Became more trusting
- Improved their self-confidence
- Improved their self-esteem
- Became more productive

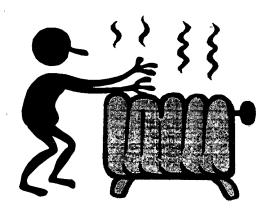
- · Became friendlier to staff
- Increased their interaction with staff and students
- Became more comfortable
- Improved their attendance

(Mellard, D., Hall, J. and Leibowitz, R. 1997, p. 47)



**I2-14** 

李蔚蔚



#### Physical Environment Indicator 2 Assessment

"The need to attend to physical aspects of the learning environment is often not understood or accepted by adults. Either they feel that the physical environment is not important enough to consider or that they cannot really do anything about it, so why bother. However, educators need to challenge adult learners to do something about the physical setting; especially if learners' needs are not being met."

(Fulton 1992, p. 1-2)



#### A Description of the Practices Included for Assessment

Creating a physical environment that adds to the learning experience requires more than being in compliance. Attending to issues of comfort and space must be a priority. In order to maintain an appropriate environment, students and staff should be involved in conducting audits of the ABLE sites. The Resource Guide provides a variety of methods for observing the physical features of the learning environment. Choose the method that meets the need.

The Physical Environment Survey  This short survey asks staff and students to rate their feelings about the physical environment.	р. 19
An Environmental Introduction	p. 20
Looking at the Physical Environment  This checklist reviews the physical environment inside and outside of the classro	<b>p. 21</b> om.
Using Small Groups to Assess the Physical Environment	p. 22

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.





#### **Practice Components**



Practice Title: Physical Environment Assessment Practices

Purpose:  • To provide useful assessment methods for evaluating the physical environment particularly as it contributes to the learning environment.			
Possible Participants:  instructors			
Materials: Physical Environment Survey, p. 19 An Environmental Introduction, p. 20 Looking at Physical Environment, p. 21 Using Small Groups, p. 22	When to Use: At least one time per year; more frequently as desired.		
Documentation Methods: Results are kept in the program file.	Other Considerations: None provided.		
Impact:  • The ABLE staff are aware of the connection between the physical environment and learning and have data to use in planning for improvements.			
Contributed by:			

Project Staff
ODE ABLE Program Evaluation Design Project
614-688-3720





#### **Physical Environment Assessment Practices**

#### Possible Implementation Methods

#### The Physical Environment

- A survey of 12 statements about the internal and external physical environment.
- Students and staff use a Likert-type scale to rate their responses.
- Any results showing strong disagreement with the statements indicate environmental areas that need attention.

#### An Environmental Introduction

- An activity providing participants the opportunity to write or voice their reactions and feelings about the site.
- Responses are shared in groups.
- Can be used prior to a site audit or in conjunction with other assessment methods.

#### Looking at the Physical Environment

- A checklist of items about the inside and outside of the classroom.
- · Respondents check only the statements with which they agree.
- A plan for addressing the unchecked items can be devised.

#### **Using Small Groups**

- Outlines a process for using small group interaction to address physical env ironment concerns.
- The results of any physical environment assessment method can be used as the basis for discussion.



# The Physical Environment

and Staff

Students ar	
A Survey for Students ar	
·	nvironment.
.*	urpose: To assess the physical environment.
	: To assess t
	Purpose

Ple	Please respond to the following statements by circling a number for each.	Strongly Disagree	Disagree	Un- Certain	Agree	Strongly Agree
	The area where we meet is always at a comfortable temperature.	-	2	ю	4	5
	2. The class area is usually quiet enough to hear the teacher.	1	7	т	4	5
w.	The class area has enough light.	-	7	т	4	5
4.	The class is located in a safe neighborhood.	-	7	m	4	້ <b>ເ</b>
5.	Students can get to class easily by bus or other means of public transportation	-	7	m	4	5
9	The classroom is readily accessible to students with disabilities.	-	7	m	4	, 2
7.	Signs on the outside of the building clearly mark the ABLE program site.	_	8	ю	4	<b>.</b>
∞	Signs posted inside the building entrances readily identify ABLE classrooms.	_	7	m	4	2
6.	Adequate parking is available at the site.	-	7	т	4	5
10.	The classes are held close to where most students live.	-	7	æ	4	5
=	The outside of the building is safe from hazards.	-	7	ю	4	5
12.	The seats in the class area are comfortable.	-	2	3	4	ν



#### An Environmental Introduction

#### Purpose:

To provide participants with an opportunity to write and voice their feeling about a place.

#### **Process:**

- 1. Participants each write three words that they think best describe the classroom or learning area.
- 2. Small groups of two or three people are formed where participants can share their responses and explain why they chose their three words.
- 3. Using the consensus process, each group chooses the one word that best describes the classroom or learning area and shares the reason for that choice.

#### **Outcomes:**

- Participants interact in a low-stress group situation. Participants practice decisionmaking skills.
- 2. Participants become aware of their learning environment needs and those of their fellow participants.
- 3. Participants, including ABLE staff, can use results to suggest needed changes to the physical environment.

#### **Timing Tips:**

- If done early in the session, activity can serve as an icebreaker.
- If done later in the session, it may feel more like "what needs to be changed" and action will be expected.
- It can be used with a group whose members already know each other but do not necessarily know the environment.
- It can be a preliminary activity to conducting a site audit
  with the students for the purpose of determining how
  conducive the physical environment is to successful adult
  learning.



(Fulton 1991-1992)

#### Looking at the Physical Environment

Purpose: To involve staff and students in an audit of the physical environment.

Place a checkmark in the box before each statement that describes the ABLE site being assessed.

Outside the Classroom		
☐ Signs identifying the ABLE site are readily visible.		
☐ Signs indicating emergency exits are readily visible.		
Signs indicating emergency procedures are readily visible.		
The walkways to the building are barrier free.		
The hallways in the building are barrier free.		
Adequate lighting exists in the building to ensure safety and security.		
Adequate lighting exists outside the building to ensure safety and security		
Restrooms are available.		
☐ Vending machines are available.		
Inside the Classroom		
☐ Lighting is adequate.		
☐ Emergency lights are available.		
☐ Classrooms are clean.		
Accessibility to class room is barrier free.		
Accessibility within the classroom is barrier free.		
☐ Windows and shades are in working order.		
Heating and cooling within the room can be controlled.		
☐ Furnishings, including tables and chairs, can be moved around.		
Media equipment can be accommodated in the room.		
Sight lines are not obscured for anyone sitting anywhere in the room.		
(Vosho 1991, p. 30)		

,更为<u>,</u>使





## Using Small Groups to Assess the Physical Environment

#### Purpose:

To study the physical environment.

#### **Arrangements:**

- Choose a location apart from the main activities of the classroom.
- Arrange seating so that each participant feels an equal opportunity to contribute to the discussion. (Ex. chairs in a circle)
- · Place needed materials nearby the meeting location.
- Ask someone to serve as a recorder or to write comments on a flipchart.

#### **Participation:**

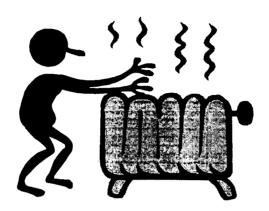
- Use the small group setting to involve staff and students together in a discussion of the physical environment.
- Use small groups to debrief after doing an environmental survey. Each group can present its findings and recommendations

#### Sample Environmental Design Topics Include:

- How does the room look and feel when viewing from different locations within it?
- How can the room be arranged to fit a variety of learning needs?
- How do learners want the room arranged for learning?
- What can be done to meet both learner and instructor needs?
- Who else would be interested in the results of this analysis?

(Lankard et. al. 1995, p. 31-32)





Physical Environment Indicator 2 Management



#### A Description of the Practices Included for Management

Designates a practice contributed by an Ohio ABLE program.

Working with the Physical Environment involves managing the natural elements like light, sound, and temperature. It also means working with the spaces provided and turning them into places where learning can be a comfortable, appropriate activity for adults.

Working with the Natural Environment  Ideas for establishing a comfortable learning environment are offered.	p. 27
Shared Spaces	p. 28
Flexible Spaces	p. 29
Creating Learning Stations	p. 30
Establishing a Welcoming Environment  This section includes the GED Wall of Fame and other ideas for designing a welcoming learning area.	p. 32

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.



**I2-24** 

#### **Practice Components**



Practice Title: Physical Environment Management

<ul> <li>Purpose:</li> <li>To provide ideas for managing the physical aspects of the site that result in an environment conducive to learning</li> </ul>			
Possible Participants:  instructors			
Materials: Working with the Natural Environment, p. 27 Shared Spaces, p. 28 Flexible Spaces, p. 29 Creating Learning Stations, p. 30 Establishing a Welcoming Environment, p. 32	When to Use: Periodically during the year.		
Documentation Methods: Anecdotal records; data from surveys	Other Considerations: None provided.		
Impact:  • The staff and students work together to adopts the physical characteristics of the	create a learning environment that successfully e site.		
Contributed by:			

Project Staff
ODE ABLE Program Evaluation Design Project
614-688-3720





#### **Physical Environment Management**

#### **Possible Implementation Methods**

The following directions were suggested by the contributor.

After checking for compliance and doing visual adits of the environment, program planners turn their attention to how to make the best use of the physical characteristics of the classroom. The natural environment, the use of space, and fashioning a student friendly site are priorities that must be addressed. As with some compliance issues, collaboration between those in charge of the site and those using the site is a must. Some characteristics may be impossible to reengineer but students and staff can serve as advocates for their own comfort level in the learning environment and foster creativity in making the best of any site.

Working with the Natural Environment provides some solutions to common problems posed by sound, light, and temperature, but awareness and planning by all concerned can result in a management plan that enhances the learning situation.

**Shared Spaces** suggests guidelines for forming good working relationships between the primary and secondary users of the same space. Program planners should encourage advocacy for ABLE programs co-existing with other programs.

Flexible Spaces offers ideas for managing existing space and rearranging furnishings to fit the needs of adult learners.

Creating Learning Stations details how traditional classroom space can be adapted to offer a variety of learning environments within the same physical space. The ideas can be adapted to fit the needs of the learners and the limitations of the site.

**Establishing a Welcoming Environment** includes a best practice used by an Ohio ABLE program. The *GED Wall of Fame* serves to congratulate those who have received their GED and encourages those who are on their way to earning a GED. Additional ideas from the ABLE Retention Toolbox for creating a physically welcoming environment are presented.

. .!









#### Working with the Natural Environment

The physical features of facilities where adult learning centers are located may vary, but a common challenge is to establish acceptable comfort levels for students. The natural environment, providing sound, light, and heat, is not always completely cooperative.

#### Sound

- When outside noise occurs, refer to it briefly and encourage students to continue working. Do not continue to refer to the noise as that gives everyone permission to focus only on the sound.
- If competing with sounds from a neighboring room:
  - 1. Share schedules with neighboring instructors so that each can plan for louder and quieter times in their lesson plans.
  - 2. Plan breaks or group activities when noisy times cannot be avoided
- During group instruction, stand close to the source of the noise. Since it is normal for students to look toward the noise source, this way you and the source will be in the same place.

#### Light

- If there is a lack of lighting fixtures, consult the facilities manager about providing additional lighting or changing rooms.
- Be aware of the way the sun moves around the room during the day and ensure that students are not being asked to sit in areas where glare could be a problem.

#### **Temperature**

- Remind students to dress for the temperature inside the room and to be prepared for fluctuations.
- · Ask for space heaters or fans from the facility, or, if approved, bring your own.
- In older facilities, check with maintenance staff before opening windows as they may not be easily shut, once opened.

(Draves 1995, pp. 91-95.)





#### **Shared Spaces**

#### **Taking Charge of Space**

There are two major challenges arising from the physical environment that ABLE program staff may face in preparing the best possible physical learning environment: (1) sharing space and (2) managing flexible space. To address these situations, use or adapt one of the surveys appearing in the Physical Environment Assessment Section and follow the tips provided here for working in shared spaces and redesigning existing spaces.

#### **How to Share Space**

- Know the guidelines for rearranging the space. Be prepared to return things to their "original" state when your class is over.
- Enlist student help as a way of increasing ownership in the overall learning process.
- Discuss the needs of adults learners with the primary user of the space to see if some accommodations can be established.
- Use a flip chart if the blackboard usually has assignments for the primary users
  of the classroom. The flip charts may allow each small group to have its own
  display and can be used to continue a lesson to the next class meeting.
- Use an overhead projector to do instruction especially if the line of sight to the board is obscured for some students. (Writing, math, and many other subjects lend themselves to this presentation method, and students can make corrections directly on the screen.)

(Draves 1995, pp.26, 38.)





#### Redesigning Spaces - Flexible Spaces

- See pages 71-73 in the ABLE Program Administrators' Manual for diagrams of room arrangements (http://www.archon.educ.Kent.edu/).
- Move the chairs into a circle to encourage participation and discussion.
- Move the chairs into a square or U shape to be formal or informal and still encourage interaction.
- For lecturing, place the chairs in rows, facing forward.
- Arrange chairs and tables to allow adequate personal working space.
- Create learning centers or workstations around the room to allow students to move during class time, to experience multiple tasks, and to interact with other students.
- Experiment with the arrangements in the physical space and ask students to participate in the planning and evaluation of the space.
- If the chairs or desks are bolted to the floor or are otherwise immoveable, ask that portable, extra chairs be provided so that students can participate in small group or circle discussion activities.
- Create Learning Centers using portable carts offering students the opportunity to move around the room and to participate in a variety of tasks during the session.

(Draves 1995, pp. 26, 38)



### **Creating Learning Stations**

Redesigning the traditional classroom space can go much further than adapting the seating arrangements and ensuring that there are appropriate adult furnishings. Using space to create multiple work areas within the classroom can meet the needs of those learners who like to "keep moving" and provide options for those who learn best with a scheduled sequence of activities. The standards for Indicator 2-Physical Environment state that all learning environments should include areas for quiet learning, computers, discussion, a library, and eye-catching materials. Even a small space can accommodate a library by having one or two chairs near a wall rack filled with reading materials. Computers, sitting side by side, on a table can be a work center and a scheduling process can make the area available to all the students. Establishing a learning environment that meets the standards requires creativity and flexibility.

### The Library Station

- Pick a corner, use rugs and pillows or comfortable chairs to form space independent from the classroom
- Fill a display rack with a variety of reading materials, including newspapers, magazines, and writing done by students or devote one or two shelves to the "library"
- Use plastic, stackable cartons that can be filled with reading materials if space is at a real premium.

### The Listening Station

- Provide headphones for a tape or CD player for the students to use to listen to music or stories or books.
- Use commercially produced lessons or recordings made by instructors, tutors, and other students.

### The Writing Station

- Set aside a table and chairs designated as the writing center.
- Provide the writing basics: plenty of different kinds of paper, dictionaries (including a
  picture one for ESL and basic literacy students), reference materials, a collection of
  pictures to use as writing prompts, and samples of different types of letters with an
  explanation of when to use each type.
- Use the space for small group instruction and for introducing and using the writing process and peer editing.



I2-30

### **The Computer Station**

- Provide good lighting and comfortable chairs.
- Provide up to date software and use a scheduling process that allows fair use by all, especially if only one computer is available.
- Use the station for small group instruction and teamwork.

### The Communication Station

- Create a mailbox system to encourage written communication between instructors and learners.
- Assign a number or code to each student and instructor to keep the exchanges confidential. (These notes could be more of the FYI kinds of communications, in addition to regular journals.)
- Create a folder for "ALL EYES" if students or teachers want to share thoughts with the whole class.

### The Mathematics Station

- Supply paper, pencils, calculators, puzzles, games, measuring materials like rulers, tapes, a balance, and a set of scales.
- Provide problem-posing situations on cards that can be used by individuals or teams.
- Fill the area with posters showing math being used on the job and in everyday life situations.
- Encourage students to bring real-life problems to be solved by those working at the station.

(Daniel and Terry 1995, pp. 47-49)





### **Establishing a Welcoming Environment**

### **GED** Wall of Fame

Display GED certificates from past classes in a Wall of Fame as encouragement to new and continuing students. (Be sure to get permission from the recipients before displaying.)

Contributed by: Lee Morris-Norwood ABLE Program (1-513-396-5550)

### Ideas from the Retention Toolbox

- Don't let textbooks and worksheets overtake the classroom. Use bookshelves to organize
  instructional materials. Label books for math, writing, and science, for example. Make sure
  students can easily find materials.
- Keep a suggestion box in the classroom. Check the contents regularly and address each suggestion with action.
- Provide a variety of current resources in the classroom including phone books, newspapers, magazines, catalogs from colleges and training programs.

Source: Retention Project



### Ideas for ABLE Classrooms

- Create identification signs that are flexible and durable enough to be easily attached and removed from a surface if the signs can only be displayed during the time class is in session.
- Inform non-ABLE staff at the site of the name of your class and the exact location within the building so students can be directed to the room.
- Hang a banner with the site or class name directly in the line of sight for those entering the room.
- Enlist the participants in a visual audit of the site to determine where visually stimulating materials might be added.
- Post a bus schedule and a map marking area bus stops.
- Create an informational board displaying:
  - ~ Program "housekeeping" news.
  - ~ Class highlights and accomplishments.
  - ~ Current community information.
  - ~ Available support services.
  - ~ Pictures of class activities and participants.

Source: These ideas represent a compilation of suggestions gathered in informal conversations with ABLE practitioners.



12-32



- Daniel, T., and Terry, K. "Multi-age Classrooms by Design: Beyond the One-Room School." In *The Practicing Administrator's Leadership Series. Roadmaps to Success.* Thousand Oaks, CA: Corwin Press, Inc., 1995. (ERIC Document Reproduction Service No. ED 389 075)
- Draves, W. *Energizing the Learning Environment*. Manhattan, KS: The Learning Resources Network (LERN), 1995.
- Fulton, R. "Techniques: Paying Attention to the Place, Part 1- Activities for Instructor and Adult Learners." In *Journal of Education*, Fall 1991-Spring 1992. (ERIC Document Reproduction Service No. ED 345 085)
- Imel, S. "Americans with Disabilities Act and Adult, Career, and Vocational Education." In *Trends and Issues Alert*. Columbus, OH: ERIC Clearinghouse on Adult, Career, and Vocational Education, Center on Education and Training for Employment, The Ohio State University, 1993.
- Lankard, B.: Nixon-Ponder, S.; and Imel, S. Beyond Ourselves: Activities for Implementing Ohio's Indicators of Adult Basic and Literacy Education Program Quality. Columbus, OH: Center on Education and Training for Employment, The Ohio State University, 1995.
- Mellard, D.; Hall, J.; and Leibowitz, R. Research Report on the Nature, Extent, and Outcome of Accommodations in Adult Education Programs. Manhattan, KS: University of Kansas, 1997. (ERIC Document Reproduction Service No. ED 411 660)
- Ohio Department of Public Safety. "The Ohio State University Building Emergency Organization Handbook, Section 5." Columbus, OH: The Ohio State University, 1990.
- Padak, G., ed. *Program Administrators' Manual*. Kent, OH: Ohio Literacy Resource Center, 1998.
- The Southwest ABLE Regional Resource Center. Retention Toolbox. Dayton, OH: 1998.
- Vosko, R. "Where We Learn Shapes Our Learning." In *New Directions for Adult and Continuing Education*, edited by R. Heimstra, pp. 23-32. San Francisco, CA: Jossey-Bass, Inc, Summer 1991.
- White, S. *Physical Criteria for Adult Learning Environments*. Washington, DC: Adult Association of U.S.A., Commission on Planning Adult Learning Systems, Facilities, and Environments, 1972.



White, W. Research Report on the Use and Effectiveness of Accommodations for Adults with Disabilities in Adult Education Centers. Manhattan, KS: Kansas State University, College of Education, 1998. (ERIC Document Reproduction Service No. ED 418 531.)

### Resources

### Accommodations

http://www.ku-crl.org/ias/accommodations/Rationale.htm/

Babey, E. "The Classroom: Physical Environments That Enhance Teaching and Learning (An Investigation of the Teaching/Learning Environment at the University of California, Davis)." Paper presented at the Annual Meeting of the American Association for Higher Education, Washington, DC, March, 1991. (ERIC Document Reproduction Service No. ED 332 618)

Inclusion of Students with Special Needs http://www.newhorizons.org

### Physical Environment

http://www.ced.appstate.edu/intercollege/3850/pam\_biggs/physical.html

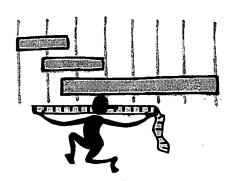


Practices
Quality
Program
of
Indicators
0
Chart f
Correlation

A checkmark ( $\checkmark$ ) identifies the Indicator for which the practice was submitted. The (X) identifies other Indicators where the practice could be used.

Practice Name				]	Indicator			,
	Page#	1	7	8	7	\$	9	7
Thinking About Safety	12-9		ſ	X				
Safety Checklist	12-10		f	X				
Tornado Information	12-11		f	Х				
Emergency Information	12-12		f	X				
Accessibility and Accommodations	I2-13		1	X		X		×
The Physical Environment Survey	12-19		√	X				
An Environmental Introduction	12-20		J	X			,	
Looking at the Physical Environment	12-21	X	Ţ	X			,	
Using Small Groups to Assess the Physical Environment	12-22		ſ	X	. <b>X</b>			
Working with the Natural Environment	12-27		√	X				
Shared Spaces	12-28		Ţ	X	Х			
Flexible Spaces	12-29		Ţ	X	Х			
Creating Learning Stations	12-30		<b>.</b>	X	X			
Establishing a Welcoming Environment	12-32		<b>~</b>	X	×	·		×

12-35



# **Program Planning Indicator 3**

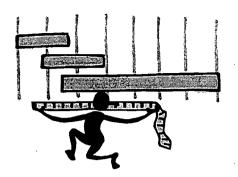
A Module in the Indicators of Program Quality Resource Guide



### **Program Planning and Administration**

### **Contents**

An Overview: Program Planning and Administration	3
3.0 Program Planning and Administration	4
Elements of the Written Program Plan	7
Implementing the Program Plan	. 31
Program Administration	. 81
References and Resources	. 96
Correlation Chart	. 97



3.0 Program Planning and Administration
Program planning and administration is a process
that is based on a written plan, is implemented, and
guided by evaluation.

### An Overview: Program Planning and Administration

Program planning is an ongoing activity that impacts all ABLE participants and their communities. Some planning decisions are guided by Federal and State requirements while others are based on the program's mission to provide the best possible educational services to those most in need in the community. Whatever drives decision making, the quality and quantity of services must be continuously evaluated and adjustments made to the overall program plan. The measures and standards provided in Indicator 3 serve as a guide for program planners, leading them to the development and maintenance of a delivery system that responds to the needs of ABLE participants and aligns with the Workforce Investment Act of 1998.

The Indicators of Program Quality Resource Guide divides the guidelines of Indicator 3 into three topical areas:

### Elements of the Written Program Plan Implementing the Program Plan Program Administration

The required elements of the written plan range from an environmental scan to evaluation of the planning process. Implementing the written plan is a shared responsibility involving ABLE staff, volunteers, students, and other stakeholders, including members of community and state agencies. Program administration includes responsibilities for personnel and fiscal procedures. Financial and reporting procedures have been addressed in the Program Administrators' Manual on pages 223-266. The Resource Guide provides sample methods for complying with requirements and involving all program participants in planning program services.



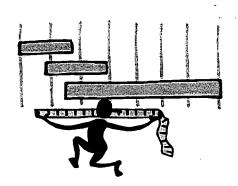
# 3.0 Program Planning

A. A written plan exists that responds to workplace, family, and community needs.			
	ıre		Standard
	xists that kplace, family, needs.	A.2 A.3	A written plan includes at least:  1. Mission statement 2. Strategic plan 3. Needs assessment 4. Provision for special needs population All programs will review, evaluate, and update the written plan annually and/or as needed. Program will describe the "provision for special needs population" and the steps it proposes to take to ensure equitable access to and participation in its program for students, staff, and other program beneficiaries with special needs.
B Program administration facilitates the implementation and evaluation of the written plan.	stration plementation of the written	B.1 B.1 B.10 B.11 B.11 B.11 B.11 B.11 B.	<ul> <li>B.1 An advisory committee consists of no fewer than five members and represents each of the following stakeholders groups: education, government, social services, business, and the local community.</li> <li>B. 2 The advisory committee is given a formal orientation to the program and meets formally for planning at least two times per year. Agendas are prepared and minutes are taken for all advisory committee meetings. These reflect active involvement by the advisory committee members in the planning process as evidenced by the following:</li> <li>1. Discussion of current community conditions, needs and resources.</li> <li>2. Action steps in the minutes that indicate how the program will address the information acquired.</li> <li>3. Acceptance and completion of assignments given to advisory committee members.</li> <li>B. 4 All staff are formally evaluated, in writing, on a yearly basis.</li> <li>B. 5 Program administration will maintain documentation that all professional development assurances are met.</li> <li>B. 6 All staff rate the receipt of needed program information as satisfactory or better.</li> <li>B. 7 Program conducts a minimum of one staff meeting per quarter as evidenced by the minutes.</li> <li>B. 9 Programs establish and maintain a structured Intake and Orientation process for all students as a surfactory or better.</li> <li>B. 9 Programs establishs and maintain a structured Intake and Orientation process for all students as evidenced by a written procedure, which includes:  1. Intake from</li> <li>2. Program policy, guidelines</li> <li>3. May include initial assessment.</li> <li>3. Written class schedule</li> <li>4. Student handbook information accurring during instructional hours must be conducted by designated staff other than the instructor.</li> <li>5. Student handbook information accurring during instructional hours are evoducted by designated staff other than the instructor.</li> <li>8.11 Intake and orientation occurring during instructional achievements as evidenced by formal and/</li></ul>

.3. P	Program Planning 3.0 Program planning and administra	Program Planning 3.0 Program planning and administration is a process that is based on a written plan, is implemented, and guided by evaluation.
	Measure	Standard
Ċ	The program utilizes standard accounting and auditing procedures which are sound, ethical, and consistent with program policy and funding requirements.	<ul> <li>C. 1 Program administration utilizes a dual accounting system to monitor ABLE expenditures and revenue as evidenced by a ledger.</li> <li>C. 2 Program administration submits accurate fiscal reports as required by the ODE ABLE office.</li> <li>C. 3 Program administration maintains documentation of staff hours worked as required in General Assurance # 10.</li> <li>C. 4 Program administration establishes a budget that supports the written plan.</li> </ul>
. <b>Q</b>	D. Records and reporting systems are consistent with program policy and with legal and funding requirements.	<ul> <li>D. 1 Program administration employs ABLE staff qualified for the positions they hold, as evidenced by current job descriptions, applications, resumes, and certifications on file.</li> <li>D. 2 All new staff receive an orientation about the local ABLE program within the first two weeks of employment as evidenced by administrative documentation.</li> <li>D. 3 Program recruits volunteers to fully implement the written plan.</li> <li>D. 4 Program administration recognizes staff achievements and contributions as documented in their personnel file.</li> <li>D. 5 Program administration maintains records and submits accurate reports as required by ODE.</li> <li>D. 6 Program utilizes the ABLELink system as required by ODE.</li> <li>D. 7 Program administration ensures that all staff meet reporting and record keeping requirements of ODE.</li> </ul>

V 11 -

13-5



# Program Planning Indicator 3

Elements of a Written Program Plan



### A Description of Ideas for Creating a Written Program Plan

Designates a practice contributed by an Ohio ABLE Program.

★Working with Mission Statements	, <b>9</b>
<b>☼Strategic Planning: An Overview of the Process</b>	12
<b>ABLE Program Strategic Planing—Sample Elements</b>	16
A Marketing Plan	19
Demographics, economic trends and patterns, community concerns; these are all critical sources of information for planning ABLE services. A sample community inventory is included in the Resource Guide that can be used or adapted.	21
A chart is provided that can be used to record the expectations and actual outcomes of the program's action plan. The chart also encourages a look at what changes may need to occur in the action plan to ensure continuous improvement.	28

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.



### **Practice Components**



### Practice Title: Working with Mission Statements

### **Purpose:**

- To provide samples of mission statements that programs can use to guide their writing process
- To provide suggestions for writing a mission statement

Possible Participants:					
instructors  students  support staff	program director program coordinator other (specify)  stakeholders tutors/volunteers				
Materials:	When to Use:				
Sample Mission Statements, p. 10  At staff meetings; as needed.  Writing a Mission Statement, p. 11					
Documentation Methods: A mission statement will appear in the program's RFP for grants and should be displayed in each site.	Other Considerations: None provided.				
Impact: • The program staff will have a	a clear understanding of the program's purpose.				
Contributed by:					
	egional Consultants Ohio ABLE Office				

Note: No implementation page is included for this practice.



177

614-466-5015

### Sample Mission Statements

The development, maintenance, and evaluation of an ABLE program is guided by a written plan containing seven required components. Each program's uniqueness is reflected in its program plan, but all plans must show evidence that all components have been addressed.

### **Mission Statements:**

- Are an expression of the goals of an organization
- Represent the input of all staff
- Serve as a standard by which services can be measured
- Should be displayed
- Should be clear and concise

### **ABLE Program Mission Statements:**

- Express the type of service provided
- Describe the quality of services
- Identify the population served

### Sample ABLE Mission Statements

### **ODE ABLE State Office:**

To provide quality leadership to ABLE programs for the development, improvement, and expansion of lifelong learning opportunities for adults in their family, community and work roles.

- Region 1: To develop, improve and expand lifelong learning opportunities for adults in their roles as family members, community members, and workers through a comprehensive adult basic and literacy education program providing services and activities to meet the literacy needs of the County.
- Region 2: To provide adults with an educationally stimulating environment where every student can expect to be treated with respect and to grow in their role as learner, community member, and worker.
- Region 3: To develop, improve, and expand educational opportunities for adults in their roles as learners, family members, community members, and workers in the twenty-first century.
- Region 4: To provide quality ABLE programs for the development, improvement, and expansion of lifelong learning opportunities for adults in their family, community, and work roles.



I3-10



### Writing A Mission Statement

This activity involves staff in writing a mission statement that can be done during a staff meeting and can easily be adjusted to meet the needs of large and small programs.

- Step 1: Distribute samples of mission statements and discuss the elements in each.
- Step 2: Develop criteria which describe what should be in the mission statement. (Refer to the suggestions on the previous page of the Resource Guide.)
- Step 3: Divide the staff in small groups of three to five, providing writing materials for each.
- Step 4: To save time, provide each group with some thought-provoking questions such as:
  - Why do our students come to the ABLE program?
  - Who does the program serve?
  - Why is the program in the community?
  - \*You may wish to provide these before the meeting so that individuals will have had time to consider them and be ready to respond.
- Step 5: Direct each group to develop a mission statement for the program allowing 20-25 minutes to complete.
- Step 6: Reconvene the whole group and ask for a spokesperson from each group to present results.
- Step 7: Analyze the results based on the criteria established in Step 2.
- Step 8: Come to consensus on the wording of the mission statement.
  - Continue working as a group to complete a version that best represents the program.
  - If time is limited, ask for a representative from each team to work together at a designated time and to present a unified version at the next meeting



學的基

### **Practice Components**

Purpose:



Practice Title: Strategic Planning: An Overview of the Process

Possible Participants:  instructors students support staff	program director program coordinator other (specify)
Materials:	When to Use:
Strategic Plan Steps, pp. 13-14 Strategic Plan Model, p. 15	Ongoing.
Documentation Methods:	Other Considerations:
A written strategic plan is included with the written program plan.	Developing a strategic plan requires time, the process cannot be rushed. The process requires total staff involvement and could include other stakeholders.
Impact:  • Program planners have more i strategic plans.	information available to assist in developing their





### Strategic Planning: An Overview of the Process

### **Strategic Planning Steps**

These suggested strategic planning steps can be used with staff to initiate the planning process or to review previous experiences with strategic planning.

- 1. Define the purpose and mission of the program.
  - What type of services does ABLE provide?
  - Who is being served?
  - What is the quality of the service?
  - What will be the focus of the program in the future?
- 2. Write a statement expressing the purpose and mission of the program, if one does not exist. If it does exist, review based on the questions in Step1 and revise.
- 3. Look at past performance and future plans. Determine how ABLE services are currently being delivered and to whom. If they align with the mission statement, determine what can be done to continue. If they do not align with the mission and goals identified in Step 2, what will have to change to bring them into alignment?
  - How well is the program currently meeting its mission?
  - Are the target populations being served?
  - What is happening in the local communities that impact the services being delivered?
  - Are the services sufficient?
  - · How can program capacity be increased?
  - What assets and resources are available?
  - What linkages or collaborations could be made to benefit ABLE program services?
  - What is the effectiveness of current linkages?
  - What actions need to be taken to address the needs of all partners?



- 4. Look at accountability at all levels from compliance to creativity in meeting and exceeding expectations.
  - What are the collection methods for accountability?
  - Is reliable and valid information being collected?
  - · Is all the necessary information being documented?
  - · How is the information used in planning and delivery of services?
  - Should changes in procedures be made and why?
- 5. Develop a plan for implementing changes.
  - What will be accomplished? How will it be done?
  - Does everything in the plan relate to the purpose and mission of the program?
  - How will progress be tracked?
  - Determine roles of personnel; set timelines; establish a support system for changes.
- 6. Implement the Plan.
  - Document the outcomes.
  - Review periodically.
- 7. Evaluate the Plan.
  - Review the outcomes, positive and negative.
  - Make needed changes.





### Strategic Plan -A Model

### **Possible Implementation Methods**

There are many planning models but the following steps are included in most:

- 1. Agree on the planning process and its importance to the program.
- 2. Define the vision and mission of the program.
- 3. Identify program objectives.
- 4. Conduct a SWOT analysis by identifying the following existing conditions.
  - Strengths
  - Weaknesses
  - Opportunities
  - Threats (challenges)
- 5. Develop strategies and action plans based on the results of the SWOT analysis.
- 6. Implement the plan.
- 7. Monitor and evaluate the plan.

(Michael, S. 1995)



### **Practice Components**



### Practice Title: ABLE Program Strategic Plan-Sample Elements

Purpose:  • To provide evidence of strategic	planning in an ABLE program
students	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials: Sample Elements, pp. 17-18	When to Use: Ongoing.
Documentation Methods: A copy of the written plan is kept in program files and one is submitted to ODE.	Other Considerations: None provided.

### Impact:

- All program staff and stakeholders have a participatory role in strategic planning and develop a sense of ownership in the program outcomes.
- The planning process encourages a critical look at program services and helps set a climate for change.

### Adapted from at the following programs' Strategic Plans:

Athens County DHS ABLE
Buckeye Career Center
Eastland Vocational School District
Jefferson Community College

Northwest Local ABLE Perry County ABLE Shawnee State University BASICS Southeastern Ohio ABLE

Note: No Implementation page is included for this practice.



13-16



### ABLE Program Strategic Plan: Sample Elements

The sample plans vary in length and format but share common planning guidelines. The basic elements of the submitted plan are listed below.

- Assessment Results (internal and external)
- · Mission Statement
- Vision Statement
- · Guiding Principles
- · Indicators of Success
- Goals
- Objectives/Action Plans
- · Performance Measures/Tracking/Accountability

A sample ABLE strategic plan (collected from eight different programs)

### **Assessment Results:**

Mandates	Conflicts	Strengths	Weaknesses	External Forces
serve eligible students	too many young students	growth/positive changes	not enough group work being done	influx of immigrants

### **Mission Statement:**

We are committed to providing eligible adults with quality educational opportunities for the development and improvement of basic and lifelong learning skills. Acquisition of these skills will enable students to achieve academic, employment, and interpersonal goals.

### **Vision Statement:**

The ABLE program will be widely recognized in the county as providing excellent educational opportunities and assisting the learner in overcoming barriers to personal growth.



### **Guiding Principles:**

- · Maintain a professional and qualified instructional staff.
- Provide a positive environment conducive to adult learning.
- Set and achieve realistic goals for ourselves and our students.

### Goals:

- To remain in close contact with local human services director in order to tailor services to human services clients.
- To ensure program accountability at every level of our program and adhere to Indicators of Program Quality.
- To facilitate and ongoing professional development process for project staff.

### **Indicators of Success:**

- Students will successfully meet their goals and exit the ABLE program.
- Students will develop and improve workplace skills.

### Objectives/Action Plans: (A sample format)

Objective	Activity	Person Responsible	Completion date	Resources	Accountability
Create job readiness course with community college.	Gather information from community college.     Develop curriculum.     Implement course.	ABLE     representative     Community     College     representative	2/99- gather 4/99- develop 9/99 - implement	Community College	<ol> <li>Meet timeline.</li> <li>Community college accepts.</li> <li>Agree on content.</li> <li>Enroll students.</li> <li>Track progress, and completion.</li> </ol>

### Performance Measures/Tracking/Accountability:

- Teachers will review and update curriculum materials using learner feedback and survey results.
- Plan and implement a communication model that allows for open and frequent exchange of information during training between all stakeholders allowing feedback (positive and negative) to be recycled immediately into the training program or added to future sessions.
- Retention will be increased by using new strategies introduced in the classroom.



### **Practice Components**



Practice Title: A Marketing Plan

Purpose:  • To develop a systematic approach fo	r marketing an ABLE Program
students progra	am director  am coordinator  (specify)
Materials: Initial Marketing Plan Worksheet, p. 20	When to Use: Preceding the start up of a program year; efforts should be ongoing.
Documentation Methods: The sheet is kept with program documents.	Other Considerations: Step by step marketing and recruiting information can be found in Indicator 7 module of the Resource Guide.
• The program has a blueprint to guide what is or is not working and to what  Contributed by:	activities and a basic foundation for evaluating degree.

# Project Staff ODE ABLE Program Evaluation Design Project

614-688-3720

Note: No Implementation page is included for this practice.



# Getting the Word Out!

Initial Marketing Plan Worksheet
Purpose: Use the worksheet to begin planning the marketing of your ABLE program.

	 <del></del>	
Cost		
Frequency		
When		
Who		
Activity		

188



### **Practice Component**



### **Practice Title: Community Inventory**

### **Purpose:**

- To document community trends
- To use the results in planning the delivery of ABLE services to the community

program director program coordinator other (specify)  Community Agencies, Community Service Organizations			
When to Use: When planning changes in service; reviewing need for and effectiveness of ABLE services in the community; when doing marketing and recruiting.			
Other Considerations:  The information you want may have already been collected. Check with local agencies and service organizations, including government divisions, before doing an inventory.			

- · Program planners know who their students are, where they live, and the economic opportunities available for them.
- · An awareness of the community profile guides the development and delivery of realistic, quality ABLE services.

### Contributed by:

**Project Staff ODE ABLE Program Evaluation Design Project** 614-688-3720

Note: No Implementation page is included for this practice.





# **ODE ABLE EVALUATION**

## **COMMUNITY INVENTORY**

Spe	city Community Being Described:			
Local Program:		County:State:		
Con	npleted by:			
	Name		Title	
Date	: 			
1.	Total population for community/county:			
	Source:	Year:	_	

Age Group	Male	Female
0 - under 18		
18 - under 24		
24 - under 44		
44 - under 59		
59 and over		
Totals		



I3-22

2.	Ethnic Groups:		
	Source:	Year:	

Ethnic Group	Population		
	Male	Female	
American Indian or Alaskan Native			
Asian or Pacific Islander			
Black, not of Hispanic Origin			
Hispanic			
White, not of Hispanic Origin			
Totals			

3. Demographic rates for the community:

List the rates for the community using the most current data available. (Make sure to

include the numbers for the comparison, such as percent or per thousand)

Category	Rates	Source	Year
Adult Functional Literacy			
Employment			
Homelessness			_
Incarceration			
Recidivism			
Juvenile Delinquency			
Dropouts			
Poverty			
Public Assistance			
Substance Abuse			-
Teen Pregnancy			
Voting			



4.	Family Information:	
	Source:	Year:

1. Two-parent families: Number of	Families
Age	Population
Birth - below 5	
5 - below 7	
7 - below 10	
10 - below 13	
13 - below 16	
Totals	
2. Single-parent families: Number	of Families
Age	Population
Birth - below 5	
5 - below 7	
7 - below 10	
10 - below 13	
13 - below 16	
Totals	
3. Other:Numl	per of Families
Age	Population
Birth - below 5	
5 - below 7	
7 - below 10	
10 - below 13	
13 - below 16	
Totals	



**I3-24** 

School District:    School District:   Number of Students	Grade Level Seventh Eighth Ninth	Number of Stud
Number of Students  Kindergarten  First  Second  Third	Seventh Eighth	Number of Stud
Grade Level  Kindergarten  First  Second  Third	Seventh Eighth	Number of Stud
First Second Third	Eighth	·
Second Third		
Third	Ninth	
	1 11111111	
Equath	Tenth	
routul	Eleventh	
Fifth	Twelfth	
Sixth		
Column 1 Total	Column 2 Total	
	Grand Total	
Subsidized lunches:		
	<u> </u>	



Source:			Yea	ar:		
Type of Industry				age length of in business	# of employees in industry	
Education						
Manufacturing						
Service						
Retail						
Financial						
Food						
Entertainment					<u> </u>	
Other:						
Totals						
		and Industry: change in # of compar		ur:	in # of employees in	
Industry		area in the last 5 yrs			the last 5 yrs	
Education		<u> </u>				
Manufacturing						
Service						
Retail						
Financial						
Food						
Entertainment						
Other:						
Totals						



8.

			Program Planning-The Written Plan			
9.	Local Library:					
	Source:	Year:	<del></del>			
	a. Is there a local public library?	OYes	ONo			
	b. If there is a local library, how many branc	hes are ther	e?			
	c. What is the average level of usage?	_				
10.	Local Newspaper:					
	Source:	Year:				
	a. Is there a local newspaper?	OYes	ONo			
	b. How many local newspapers are available?					
	c. For each newspaper, what is the average circulation for the paper?					
	Newspaper	Average	: Circulation			



196

I3**-**27

### **Pactice Components**



### Practice Title: Evaluating the Program Plan

Purpose:  • To provide a way to examine the plan and to evaluate any gaps	expectations and actual outcomes of the program
students/ pr	ogram director  ogram coordinator  her (specify)
<b>Materials:</b> Evaluation Chart, p. 29	When to Use: At the end of program year.
<b>Documentation Methods:</b> Keep completed chart in program file.	Other Considerations: Once the status has been determined, discuss the implications for future planning and create a plan.
Impact:  • Staff will have a snapshot of progapproaches and redesign unsuccess	ram effectiveness and can begin to extend successful action plans.
Created by:	

Project Staff
ODE ABLE Program Evaluation Design Project
614-688-3720

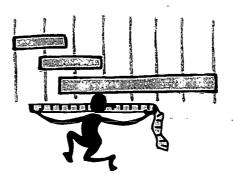


# 13-20

# Evaluating the Effectiveness of the Program Plan for Program Year

Date:	
rogram Name:	

Goal		Status	Future Actions
		goal met	
		goal not met	
		goal exceeded	
		goal met	
		goal not met	
,		goal exceeded	
		goal met	
	]	हिण्या गाउँ।	
		goal not met	
		goal exceeded	



Program Planning
Indicator 3
Implementing the Plan



# A Description of Practices Included for Implementing the Program Plan Designates a practice contributed by an Ohio ABLE Program.

Putting the program plan into action requires the cooperation of the ABLE staff, the students, local agencies, and organizations. Building these working relationships is crucial to the continued improvement of program performance.

Community Involvement
The practices in this section highlight the cooperation that must exist between an ABLE
program and the community it serves for delivery of effective and in ABLE
program and the community it serves for delivery of effective services.
©Interagency Powtneyshing For the Course Co. 136 11
Strate
©Collaboration Chart p. 41
Staff Involvement
The following practices offer ways to include and document ABLE program staff
participation in the planning process.
<b>☆Teacher Evaluation: Self and Peer</b> p. 43
<b>⇔Staff Handbook</b> p. 49
Staff Survey p. 51
<b>☼Tips for Conducting Staff Meetings</b> p. 53
⇔Staff Meeting Evaluation p. 56
Student Involvement
The success of an ABLE program lies in its ability to introduce the learning experience i
a positive way that immediately sets the tone for persistence and about the program's
benefits completion. The practices presented in this section encourage that success.
Intake/Orientation Notebook p. 58
Intake/Orientation Process
DESCRIPTION DE LA COMPANION DELA COMPANION DE LA COMPANION DE LA COMPANION DE LA COMPANION DE
⇔Participation Forms
Student Recognition: Awarding Scholarships p. 72  p. 78
p. 70

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.





# Practice Title: The ABLE Advisory Committee

### Purpose:

• To provide ideas to ABLE programs for setting up and maintaining an effective advisory committee

Possible Participants:  instructors students support staff	 program director program coordinator other (specify) Community Members	stakeholders tutors/volunteers
Materials: An Overview, p. 35-36	When to Use In the planning s	stages; during the time the

An Overview, p. 35-36 Advisory Committee Expectations Letter, p. 37 Advisory Committee Evaluation, p. 38 In the planning stages; during the time the committee serves; at the end of the scheduled service time.

### **Documentation Methods:**

Agendas and attendance rosters.

Anecdotal record of other services or contributions.

#### Other Considerations:

Membership is determined by local program policy so participants may vary. Refer to pages 86-89 in the Program Administrators' Manual for more information regarding advisory committees.

### Impact:

- The advisory committee will be united in their efforts to help ABLE deliver quality educational services to the communities.
- The advisory committee members will feel a sense of ownership and responsibility for the success of the ABLE programs in their community.

# Contributed by:

An Overview Cheryl Hagerty Union County ABLE 937-644-2796 Expectations
Karyn Evans
Southern State Community
College
937-393-3431

Evaluation Adapted from [Missouri Line 1998.]





### The ABLE Advisory Committee

### **Possible Implementation Methods**

• The Overview details the following ideas about advisory committees:

Purpose
Recruitment Procedures
Committee Orientation
Meeting Procedures
Extension Activities
Evaluation

- ~ Review the manner in which the advisory committee currently functions and determine if it is as effective as possible.
- ~ Read the ideas for ensuring that advisory committees are important, contributing partners for the ABLE program.
- ~ Share the ideas with appropriate personnel.
- ~ Based on the results of discussions about current practices and suggested practices, create a plan for building an advisory committee that effectively involves the community to enhance ABLE services.
- The Advisory Committee Expectations Letter outlines what the committee member and the ABLE representative can expect from each other.
- The ABLE Advisory Committee Evaluation provides a method for the ABLE program to assess the composition and effectiveness of the committee.





# An Overview: Making the Best Use of Advisory Committees

**Purpose:** The purpose of the advisory committee is to have members who truly support the mission of the program, reflect the community that is served, and contribute to the success of the program.

#### **Recruitment Procedures:**

- Choose a diverse group of people, looking to varying geographical representatives and different ethnic and racial backgrounds.
- Include a mixture of people who are involved in education, business, and industry.
- Include representatives from community agencies that deal directly with ABLE students such as:
  - Department of Human Services
  - One-Stops
  - Ministerial Associations
- Identify community members who have an interest in ABLE and have special skills such as:
  - · fund raising
  - legal issues
  - public relations
  - · human resources management
  - financial management
- Include nontraditional members representing the library and Cooperative Extension Services.
- Develop a letter of invitation clearly outlining the roles, responsibilities, and expectations for advisory committee members.

#### **Committee Orientation:**

The members should have a clear idea of what is expected of them in regard to their participation in the committee. Conduct an orientation that:

- Provides an overview of the expected roles and time commitment for an advisory committee member.
- Provides a clear explanation of what services the ABLE program provides.
- Gives enough information so that new members have the same knowledge and comfort level as current members.
- Offers copies of the meeting minutes from the previous year.
- Allows for one-to-one interaction between the new member and the ABLE director.
- Includes an invitation to visit the program site when it is open.



O **4** 13-35

# Making the Best Use of the Advisory Committee (Continued from previous page)

### Conducting the Meeting:

Advisory Committee meetings must be a good use of valuable time.

- Identify a time and place that works for each program.
- · Have an agenda. (Do not have a meeting that is strictly a reporting session by the ABLE Director or Coordinator about the status of the program.)
- Make sure that minutes are taken during the meeting to be used in follow-up.
- · Include a consistent method for encouraging all members to contribute ideas and thoughts about the program.

### **Meeting Follow-up:**

Keep in touch with the committee members between sessions.

- Prepare meeting minutes and send to members in a timely manner.
- · Keep a folder for each member. After the meeting, go through the folders and identify those members who were absent.
- For members who miss a meeting, send minutes and any handouts distributed.
- · Periodically thank the members for their time, effort, and contributions. Give a card, certificate, or special token gift.

#### **Extension Activities:**

- · Solicit committee members' involvement in the ABLE program by asking them to serve as guest speakers, providers of special resources, or to make in-kind donations of special services and talents.
- Invite the advisory committee members to the ABLE recognition, but make sure each has a responsibility so that his/her presence would make a difference. Roles could be anything from giving the welcome to serving refreshments.

#### **Evaluation:**

- Is the advisory committee working?
- · How many members are attending meetings?
- · How many members are referring potential students?
- · How well would the members do on a test about ABLE programs?
- In what ways are members currently providing support for the program?
- Are there new roles and responsibilities for members to address?
- Are new members needed?





# Advisory Committee Expectations Letter

Dear Committee Member,				
Thank you for agreeing to serve on t	he ABLE Program Advisory			
	s to the Committee, the ABLE program, and			
ultimately the community, we are providing	a statement of our expectations of advisory			
committee members and what members can	expect of the ABLE representatives.			
An Advisory Committee Member will:	The ABLE Representative will:			
Serve as an ambassador for the program.	Represent the program in an honest and positive manner.			
Be a resource to offer input and advice.	Give due recognition to you in your position as an advisory committee member.			
Be an information source about the community and its activities.	Keep you informed of our activities.			
Support ABLE program events, projects, and activities.	Stay in touch on a regular basis.			
Both the ABLE representative and the advisory committee member will demonstrate respect for one another by being cooperative, listening carefully, and appreciating the voluntary commitment of time and expertise.  If you have any questions regarding the expectations, please contact the ABLE Program office at  (contact information)				
Sincerely,				
Name:	Position:			
Program Name:				



# **ABLE Advisory Committee Evaluation Form**

Purpose: To look critically at the composition of the Advisory Committee, the effectiveness of the meetings, and the relationships to the ABLE program

General S		
1.	How many meetings were scheduled?	
2.	How many meetings were actually held?	
3.	Was the number of meetings sufficient to meet the need?	[ ] Yes [ ] No
4.	How many meetings will be scheduled for next year?	
Members	nip	<del></del>
5.	What percent of the committee attended all of the meetings?	
6.	Provide the length of service of the committee members by the following categories:	·
	[ ] newly appointed [ ] three to five years	
	[ ] one year [ ] six to ten years	
	[ ] two years [ ] more than ten years	
7	Manufactura	
7.	Members are provided with a written statement of the purpose of the committee.	
	of the committee.	[ ] Yes [ ] No
8.	Members receive written notification of their expected duties	
	and contributions.	[ ] Yes [ ] No
		[] 100 []110
9.	Members are provided with the opportunity and a method for	
	evaluating the advisory committee and its meetings.	[ ] Yes [ ] No
10.	Momborg on accoming 11: 1 c . 1	
10.	Members are recognized publicly for their service.	[ ] Yes [ ] No
Meetings		<del></del>
11.	Written agendas are provided.	[ ] Yes [ ] No
10		
. 12.	Minutes are taken and distributed in a timely manner.	[ ] Yes [ ] No
13.	program	[ ] Yes [ ] No
	personnel.	
14.	Meetings are held at ABLE program sites.	[ ] Yes [ ] No
		լյ 163 [ ] 140
Adapted fro	m Kearn and Graham 1998.)	





# Practice Title: Interagency Partnerships: For the Common Good Model

Purpose:  • To provide a collaborative en ABLE participants	vironment in which to identify and meet the needs of
Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify) Advisory Committee Members
Materials: For the Common Good, p. 40	When to Use: Ongoing to enhance program capacity and performance.
Documentation Methods: Referrals between agencies and participation/membership in the linkage will be recorded in program files.	Other Considerations:  Each community is unique with regard to agencies and linkages. Participate in those that best address ABLE's goals and mission.
Impact:  • Participating in community list service to students and the constant of the constan	nkages will allow ABLE to continuously improve its mmunity.
Adapted from:	
http://literacy.kent.ed	[Imel 1995] lu/CommonGood/Guide/stepone.html [29 July 99]





### For The Common Good Model

Note: You may be instrumental in creating the linkage or be one of the agencies called upon to join. Knowing the steps is beneficial in both scenarios.

# Suggested Steps for Establishing an Interagency Linkage Team

- 1. Assess the local need and climate for interagency partnerships.
- 2. Take steps to initiate the plan.
  - Develop a rationale.
  - · Identify existing linkages.
  - Generate internal administrative support.
- 3. Form the team
  - Identify and select key players.
  - Issue the invitation.
- 4. Establish a collaborative relationship.
- 5. Develop a plan
  - Create an effective planning environment.
  - Design an action plan with objectives and activities to meet them.
  - Solicit agency and community support for the plan.
- 6. Follow-up and follow-through
  - Implement the plan.
  - Maintain momentum.





Practice Title: Collaboration Chart

Possible Participants:  instructors  students  support staff	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials: Collaboration Chart, p. 42	When to Use: Update periodically.
Documentation Methods: The chart is maintained and kept in the program files.	Other Considerations: Even though attendance at meetings is very time consuming, the interaction with other sources keeps ABLE programs "in the loop" of community problem-solving.
possible to quickly analyze how	an organization/agency is involved with ABLE, it is well the collaboration is working and determine needed for improvement or if the partnership is no

ODE ABLE Program Evaluation Design Project 614-688-3720

**Project Staff** 

Note: No Implementation page is included for this practice.



# **Collaboration Chart**

COUNTY	Support I etter	Site	Training	Support	Volunteers	Speaker	Refers	Childcare	Transportation	Materials	Dist. Schedules	Membership	ABLE Adv Bd	ABLE Adv Bd	ABLE Speaker
HEAD START	1						1	1	<		1		1		
CDHS	1			1	1	1	1	1	1		1			1	
EXTENSION	1		1			1	1			1	1				
JR MOTHERS CLUB					1		1			1					
LINKAGE TEAM			1				1				1	1		1	
LIBRARY							1			1	1				
COURT SYSTEM	1			1			1	_			1				$\neg$
HOSPITAL							1			/	1				
DOM. VIOLENCE	1	1	1			1	1			1	1		/	/	
GREEN VALLEY SCHOOLS		1					1		1		1			/	$\dashv$
JTP	1		1				1		1	1	1				$\exists$
3 ARTS CLUB							1								
GREEN THUMB			1		1		1				1				ᅦ
SAMARITAN OUTREACH					1		1				1		1		$\dashv$
ALTRUSA				1	1		1			1	1	1		/	刁
EVEN START	1	1	1	1	1	1	1	1	/	/	1				7
OBES	1						1				1		·		$\dashv$
DISP. HOMEMAKER	1	1	1	1	1	1	1	1	/	1	1				7
HOPEWELL SERRC	1		1				1			1	/				





# Practice Title: Teacher Evaluation: Self and Peer

### **Purpose:**

- To provide teaching staff with a method for evaluating their instructional and management skills
- To provide an organized method for observing individual teachers' instructional and management skills
- To utilize peers as observers in the evaluation process

Possible Participants:					
instructors / pro students / pro support staff / other	gram director stakeholders gram coordinator tutors/volunteers er (specify) acher peers				
Materials:	When to Use:				
Needs Assessment, p. 45 Self-Evaluation, p. 46	As desired.				
Peer Observation Guidelines, p. 47					
Observation Form, p. 48					
Documentation Methods:	Other Considerations:				
The Observation Form is completed, with	The Needs Assessment and the				
a copy going to the teacher and one	Observation Form are used in a conference				
to the program file.	with the Program Director.				
Impact:	<del></del>				
<ul> <li>A multi-faceted approach provides opportunities for input by all parties.</li> <li>The bottoms-up design encourages constructive and non-threatening evaluation.</li> </ul>					
Contributed by:					
Suzanı	ne Bernardini				
	la County JVS				
440	)-576-6015				





### Teacher Evaluation: Self and Peer

### **Possible Implementation Methods**

The following directions were suggested by the contributor.

- Emphasize the evaluation experience as an opportunity for reflection and growth.
- Create evaluation process guidelines and distribute to all appropriate personnel.
  - ✓ Establish evaluation teams made up of ABLE peers (usually two veteran lead teachers plus one newer teacher)
  - ✓ Communicate clearly the expectations of the team members. (The team meets with the director to review and practice the observation process.)
  - ✓ Communicate the role of the peer evaluators to those being observed. (The process was developed by the entire staff and refined by the evaluation team.)
  - ✓ Create and distribute any forms needed for observation and feedback.
- Set timelines for completing the evaluation process, including the follow-up meeting with the director. (All staff were informed at the initial staff meeting of the meeting date and the team calls the day before a visit for specifics.)
- Share informally or formally with each teacher participating in the evaluation process. (Unannounced spot visits by the director are also part of the evaluation process.)
- Make plans for follow-up in cases where deficiencies are discovered.
- Document and keep all materials. (The teacher being observed signs a form and this is kept.)



Program Planning—Implementing the Plan

	ABLE Program F	FYNeeds Assessment	ent Site:	•
Staff Name: Evaluation Team Member:		Number of years with ABLE		
Evaluation 1 cam inclined.		Instr	Instructor Classroom Aide	ide Other
Please complete your self-evaluation by	uation by checking the b	ox that best matches yo	y checking the box that best matches your feelings about the following:	ığ:
Area	I feel very competent in this area.	I have adequate skills in this area.	I would like suggestions in this area.	I need help in this area.
Knowledge of ABLE Program issues, orientation, information, special services/partnerships				
Use of computers				
GED instruction				
ESL instruction				
Life -Skills instruction				
Time management				
Writing strategies				
Level 1 reading				
Working with volunteers	,			
Small group lessons				
Community agency referrals			·	
Staff Signature	Date	Supervisor Signature	ature	Date



13-45

Self-Evaluation of Class and Time Management Skills

Ins	tructor/Staff Sig	nature:Date:
Rea	ad the question a	and check Yes or No as it best describes your response.
1.	[ ] Yes [ ] No	Are all student assessments-initial screening tests completed, scored, and recorded?
2.	[ ] Yes [ ] No	Have you completed intake forms/questions for all enrolled students?
3.	[ ] Yes [ ] No	Have you completed TABE Locator and an initial TABE Survey for all enrolled students?
4	[ ] Yes [ ] No	Are the scores recorded on Intake Forms?
5.	[ ] Yes [ ] No	Do all students have work folders?
6.	[ ] Yes [ ] No	Do all students have an initial Personal Education Plan?
7.	[ ] Yes [ ] No	Are monthly enrollment reports submitted by the first of each month?
8.	[ ] Yes [ ] No	Are time sheets completed and submitted on time?
9.	[ ] Yes [ ] No	Are welcome signs and class schedules posted on door and outside of classroom?
10.	[ ] Yes [ ] No	Is there an information/direction sign at the main entrance of the building?
11.	[ ] Yes [ ] No	Do you use the newspaper every week?
12.	[ ] Yes [ ] No	Do you use the newspaper to provide writing topics daily and/or weekly?
13.	[ ] Yes [ ] No	Did you have a guest speaker this semester?
14.	[ ] Yes [ ] No	Did you visit the local library with your class?
15.	[ ] Yes [ ] No	Do you use a variety of delivery systems, i.e. computer, video, overhead?
16.	[ ] Yes [ ] No	Does your classroom have a resource center, including maps and posters?
17.	[ ] Yes [ ] No	Do your students have journals or learning logs?
18.	[ ] Yes [ ] No	Do you share information about ABLE services and coalition partners?
19.	[ ] Yes [ ] No	Has your class participated in or scheduled a computer training session?
20.	[ ] Yes [ ] No	Have you completed and/or updated your current FY Individual Professional Development Plan?
21.	[ ] Yes [ ] No	Have you completed your initial plan for the next program year?



### **Peer Evaluation Observation Guidelines**

Please follow these guidelines for conducting an evaluation of an ABLE instructional peer.

- 1. Arrange the timing with the instructor.
- 2. Spend two hours observing at the site.
- 3. Ask each staff member to complete the Program Questionnaire.
- Interview each staff member for approximately five minutes individually. Spot check several
  responses to the questionnaire with each one.
  (This will be determined by the number of staff on site. These guidelines are created for
  observing two staff members.)
  - What materials do you use most often?
  - How do you handle Level 1 readers?
  - How do you incorporate writing activities?
  - What "space"/adjacent area do you use for testing/tutoring/interviewing?
  - What do you need to improve services to students?
- 5. Ask staff to provide access to the following:
  - Class/student records
  - Student file
- 6. Observe the type of instructional format and note whether lecture, small group, or individualized.
- Chat with students.
- 8. Browse through materials and resources.
- 9. Look for directional signs, visible class schedules, door posters, notice of special activities.
- 10. Check the lobby or site for ABLE program brochures.
- 11. Sign and date forms.
- 12. Make positive comments throughout the observation process.





Career Observation/Staff Evaluation Form Instructor: \_\_\_ Classroom Management Class/Center: **Instructional Performance Student Relations Professional Performance** Evaluation Team Member: \_\_\_\_\_ **Evaluation** Record Keeping Instruction ☐ Registration Information ☐ Student Folders ☐ Attendance Sheets ☐ Assessment/Screening ☐ Enrollment Forms/Intake Forms □ PEP Forms ☐ Payroll Sheets/Records ☐ Writing Samples ☐ Test Results ☐ SM/LG Group Instruction □ Referral Forms ☐ Supplemental Materials □ TABE ☐ Use of Computers ☐ Multi Media Punctuality/Organization **Professional Growth** ☐ Center Open On Time ☐ Staff Meetings ☐ Materials Organized □ Workshops/Conferences ☐ Schedule and/or Class Rules ☐ Special Projects ☐ Files/Student Records ☐ Continuing Education ☐ Directional Signs/Posters ☐ Community Networking ☐ Professional Development Plan \_\_\_\_ Needs Review Comments/Suggestions: \_\_\_\_ Director



13-48

Staff

Date



Practice Title: Staff Handbook

Purpose:	
	rce to access program information oklet to give to each new teacher explaining the program
Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify) This may be given to Advisory Committee members.
Materials: Sample Table of Contents, p. 50	When to Use: Distribute at staff orientation and use as a reference and guide thereafter.
Documentation Methods:	Other Considerations:
Every staff member has a handbook.	Update annually or as needed.
All staff are better informed a of the handbook.	acting a systematic orientation of new staff.  about program issues because of the comprehensiveness
Contributed by:	-

Suzanne Bernardini Ashtabula County JVS 440-576-6015





#### Staff Handbook

### **Possible Implementation Methods**

Though the formats may differ with details unique to the program, staff handbooks are available in many ABLE sites. These are some handbook considerations provided by the Ashtabula County JVS ABLE Program.

- The materials are placed in a 3-ring binder so that it is easy to add and delete.
- All staff receive a book.
- The books are updated on a regular basis so information and policies are always current.
- The book is an important part of new teacher orientation and serves as an accepted source of information for all staff.

To create your own handbook, consider the Table of Contents from Ashtabula County JVS ABLE Program.

Introduction (Mission statement and history of the program)

A Listing of ABLE Learning Centers

**ABLE Class Schedules** 

**ABLE Advisory Board** 

**ABLE Calendar** 

**ABLE Staff Directory** 

State ABLE Directory

Staff Responsibilities

Classroom Procedures/Cancellation/Signs

Registration/Initial Assessment Procedures/Retention Policy

**Record-Keeping Procedures and Forms** 

**GED Information** 

Curriculum (All services provided)

**Assessment Information** 

**Special Information Brochures** 



**Purpose:** 



Practice Title: Staff Survey

<ul> <li>To solicit staff input in the planning</li> <li>To provide staff an opportunity to exsatisfaction as employees of an ABI</li> </ul>	xpress their opinions, including their degree of
students progr	ram director stakeholders ram coordinator tutors/volunteers (specify)
Materials: Staff Survey Form Sample Questions, p. 52	When to Use: One time per year.
Documentation Methods: The surveys are kept in the program files.	Other Considerations: None provided.
Impact:  • The form identifies needs that can be support.	e addressed in terms of material, equipment, and
Contributed by:	

Karyn Evans Southern State Community College 937-393-3431





## **Staff Survey**

## **Possible Implementation Methods**

The following directions were suggested by the contributor.

To create a staff survey with the same purposes as the sample, consider the following:

- Identify areas that are of concern to the director and the staff.
- Use open-ended statements.
- Ensure confidentiality.
- Respond to the suggestions and comments with action.

Directions:	Encourages completion of the survey and con	nmunicates the program	director's
	sincerity.	10	

Please try to complete each statement sincerely. I do want to know your feelings, opinions, and wishes. As we tell our students, "Only honesty and complete answers help us improve."

**Statements:** Framed so that respondents can express their feeling about a situation and then make suggestions for change. Open ended "I" statements are used to encourage frank responses.

•	I could do a better job if .
•	If I could spend \$ in ABLE funds, I would .
	The best part of working for/with the ABLE program is
•	In order to do my job well, I need
•	The aspect of my job that I dislike the most is because
	My suggestion for changing this is
•	If we (the Program) were being evaluated this year, I'd feel most concerned about
	<del></del>
•	I would like for the Regional Consultant to know .
•	I would like to tell the State/Federal Department of Education .
	The students often suggest and my response is .
•	I admire on our staff because
•	My greatest ABLE success was .
•	I would also like to say .
	· would also like to say





# Practice Title: Tips for Conducting Staff Meetings

students	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials: Tips, p. 54 Sample Agenda, p. 55	When to Use: As desired.
Documentation Methods: Agenda and minutes will be part of program file.	Other Considerations: See Staff Meeting Evaluation, p. 53 as a follow-up activity. The agenda forms are available on many kinds of software.
Impact:     Organized staff meetings are re commitments.  Adapted from:	spectful of program needs and participants' time

Informal conversations with ABLE practitioners.





## Tips for Conducting Staff Meetings

### Before the meeting:

- 1. Prepare the agenda making sure that each meeting participant receives a copy in advance of the meeting.
- 2. Include the starting time, the ending time, and the location of the meeting.
- 3. Indicate on the agenda if participants must do any preparation in advance such as preparing reports, bringing materials, or reading information.
- 4. If the materials are not readily available and they must be read prior to the meeting, arrange for participants to receive a copy.
- 5. The person in charge of the meeting should arrange in advance for someone to take notes and prepare the minutes.

### Conducting the meeting:

- 6. Meetings should generally be no more than two hours and no less than one hour. (Circumstances may dictate exceptions.)
- 7. Start on time and end on time. (To respect the time of those who have arrived, begin as scheduled. Extending the meeting beyond the scheduled ending time should be agreed upon by everyone.)
- 8. State the purpose of the meeting. (This may also appear on the agenda.)
- 9. Encourage everyone to provide input. Try to discourage anyone from dominating the conversation. (A time limit to the topic can be specified in the agenda or at the beginning of the discussion.)
- 10. If an issue arises that is outside of the agenda, determine the importance and if it needs immediate attention. If not, arrange to meet with the interested parties at another time.



### Sample Meeting Agenda



**DATE: 8/1/00** 

Time: 6:30 PM to

8:30 PM

South City ABLE Program Staff Meeting

Main Street School Site 1400 Main Street

Room 21

Meeting called by:

Rosa Martin

**Meeting Purpose:** to assess progress

on action plans; to discuss implementation of the NRS.

Note taker:

Jerry Andrews

Attendees:

All ABLE Staff

Please read:

The National Reporting System Overview

Please bring:

Monthly Attendance Reports

## ---- Agenda -----

Topics	Person Leading	Time Allotted
Status check on Action Plan	Director	30 minutes
Program issues/concerns- National Reporting System	Diane Ferguson, Jeff Smith	30 minutes
Curriculum Update	Sandy Penrose and Maxine Edelman	30 minutes
Works in Progress: good ideas, new books, successes	All Staff	30 minutes

#### Other Information

### Special notes:

IPDP forms are available on-line at the OLRC website at http://literacy.kent.edu





# Practice Title: Staff Meeting Evaluation

students proj	gram director stakeholders gram coordinator tutors/volunteers er (specify)
Materials: Evaluation Form Sample Questions, p. 57	When to Use: One time per year or periodically throughout the program year.
Documentation Methods: Forms are kept in the program file.	Other Considerations: The form can be returned with other paperwork at the end of a meeting or completed later and left in a designated drop-off spot.

Project Staff
ODE ABLE Evaluation Design Project
614-688-3720





### **Staff Meeting Evaluation**

### **Implementation Methods**

To create a survey which follows the purpose suggested in this practice, consider the following:

1. Provide directions which encourage completion of the survey.

As we plan the next program year, we request your feedback about the monthly staff meetings. Feel free to add additional comments.

- 2. Create questions based on what happens in your ABLE staff meetings.
  - Do you find the meetings beneficial? \_\_\_\_yes \_\_\_\_no
     Why or why not?
  - What suggestions would you make for improving the meetings?
  - If meeting times are a problem, what would you suggest as an alternative?
  - What needs to be added to the agenda?
  - What needs to be removed from the agenda?
  - What issues or topics would you like to see addressed in the meetings?
  - What other suggestions do you have to improve our staff meetings?
- 3. Be prepared to organize the results and present them at the next meeting.
- 4. Plan changes based on the results.





Practice Title: Intake/Orientation Notebook

Materials: Sample Table of Contents, p. 59	When to Use:
	At every intake/orientation throughout the program.
Documentation Methods: Each site has a notebook, or a staff member who travels to many sites for intake/orientation has a copy.	Other Considerations: The notebook, a 3-ring binder, is updated when policy changes occur.
Impact:  • A systematic and consistent in though a number of ABLE star	take/orientation occurs throughout the program even

937-393-3431





## **Orientation Notebook**

### **Possible Implementation Methods**

The following directions were suggested by the contributor.

- · Material needed: 3-ring binder, protector sheets, overhead transparencies
- Each step of the intake/orientation process is recorded on transparencies in two ways:
  - 1. Information and process
  - 2. Copies of forms
- The process includes displaying each of the transparencies as the staff person leads new students through the orientation. The transparencies can be placed directly on the overhead, simplifying the process.
- The binder serves as an organizer and a protector of the transparencies.
- Copying each of the forms that the student will be completing allows staff to:
  - 1. Thoroughly explain the forms
  - Offer assistance to visual learners
  - 3. Point out traditional problem areas

### **Sample Table of Contents**

Student Intake Form Page 1
Student Intake Form Page 2
Release of Information
Emergency Form
Voter Registration
Code of Conduct
Schedule of All Classes
Participation Contract

Learner Goals
Individualized Learning Plan
Blank Scratch Paper
TABE Locator Answer Sheet
Locator Test Booklet
Short Term Goals/Skills Progress
Writing Sample





Practice Title: Intake/ Orientation Process

Purpose:  • To provide an orderly, controlled intake/orientation for entering students during whice all receive the same information		
students p	rogram director stakeholders rogram coordinator tutors/volunteers ther (specify)	
Materials: Welcome Letter, p. 62 Planning for Orientation, p. 63	When to Use: During intake/orientation times.	
Documentation Methods: Provided to staff as part of the materials to be used in orientation.	Other Considerations:  The welcome letter is provided for potential students who visit the program when orientation is not scheduled. The letter invites them to return.	
Impact: • Students understand, accept, and Contributed by	participate in the orientation process.	

Gail Morgan South-Western City Schools ABLE 614-870-5533





#### Intake/Orientation

### **Possible Implementation Methods**

The following directions were suggested by the contributor.

- Orientation takes place every week on the first day of class at each site with a designated staff person. The orientation is held in a room separate from the class area or in a separate section of the classroom.
- The steps at each orientation include:
  - 1. Goal setting
  - 2. Group activity/discussion
  - 3. Reviewing handbook
  - 4. Collecting a writing sample
  - 5. Completing a life-skills checklist
  - 6. Introducing expectations and expectations contract
  - 7. Doing an Irlen Screen\*
  - 8. Explaining Equipped for the Future (EFF)
  - 9. Doing the initial assessment.
  - \* The Irlen Screen is given as part of an ABLE pilot dealing with Scotopic Sensitivity Syndrome. For more information about the Scotopic Sensitivity Syndrome and the Irlen Screen, view these sites <a href="http://www.irlenclinic.com/fact/htm">http://www.irlenclinic.com/fact/htm</a> or <a href="http://www.hale.ndirect.co.uk/scotopic.html">http://www.hale.ndirect.co.uk/scotopic.html</a>
- While students complete the locator, staff members are reviewing the paperwork.
- On the second day of class, students complete the pre-assessment process.
- Students who drop in at other times are given a welcoming letter with the times of the next orientation. Names, addresses, and phone numbers are taken for future reference.



# Sample Welcome Letter

Dear:
I really enjoyed meeting you on I am so glad you have decided to complete your education by obtaining your GED.
We have a very good program in place and I am sure we can work together to help you reach your goal.
Sincerely yours,
Sample Welcome Back Letter
Dear:
We are so pleased you have decided to return to school to improve your basic skills, or to work toward your GED, or some other specific goal.
It is our desire to see you succeed and we will work along side of you as you strive to reach your goal.
We look forward to seeing you again.
Sincerely yours,
ABLE Staff



# **Planning for Orientation**

ABLE Program
Our next orientation class at this site will be held
on
at
You will need to bring a notebook (either a 5-subject spiral or a loose-leaf notebook with five dividers works best.)
Please bring a pen or pencil with you.
All other materials will be provided by the program.
·
To pre-register for the next orientation class, please fill out the following:
Name:
Address:
Phone:





Practice Title: Enrollment Center: Intake/Orientation

Possible Participants:  instructors	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials: Enrollment Center Task List, p. 66 Evaluation of Intake/orientation Process, p. 68 Enrollment/Intake Team, p. 68	When to Use: Initial student visit.
Documentation Methods:	Other Considerations: None provided.
Enrollment Center staff have access to task lists. Evaluations are kept in the program file.	None provided.

Helen Jane Wilson Maplewood Career Center 330-297-4418





#### **Enrollment Center: Intake/Orientation**

### **Possible Implementation Methods**

The following steps are taken at the Enrollment Center:

- 1. Intake/orientation takes place in enrollment center which is staffed by a team of four instructors. One serves as the intake coordinator and can do testing and advising if needed. Three members of the team do testing and two of those also provide advising.
- 2. Students receive an orientation folder which contains handouts pertinent to the program.
- 3. Students are provided with assistance and data needed to make informed choices about their educational plans.
- 4. An explanation of the assessment process (including reasons for, timing, and uses) is provided.
- 5. After completing an individual skills assessment, the student selects a convenient appointment time for a face-to-face meeting.
- 6. Students schedule a 15-to-20 minute appointment advising session during which assessment results, the need for support services, and the remaining items on the Intake Checklist are addressed.
- 7. Advising results are given to the intake coordinator and students are referred to a learning site.
- 8. Site specific intake is provided when the student begins classes.
- 9. Students complete an evaluation of the intake/orientation process.

For more details, review the Enrollment Center Task List on the next page. For specific questions, contact the contributor.



# Adult Basic and Literacy Education/ GED Program

#### **Enrollment Center**

### 1. Orientation and Assessment

- A. Sign-in and registration
- B. Welcome and introductions
- C. Overview of the ABLE/GED program
- D. Orientation packet-welcome, brochures, calendar, GED information/test dates, class format/procedures/program policy
- E. Complete intake form, student self-assessment form and emergency form
- F. Administer and score TABE locator
- G. Administer TABE Survey 7
- H. Schedule appointment with an advisor (day, time, site, name of advisor)

#### II. Advising

- A. Welcome and sign-in
- B. Process forms-release of information, conduct; give learning style inventory
- C. Discuss TABE Profile-emphasize positive achievements
- D. Review Life Skills Competencies Checklist
- E. Begin goal setting
- F. Discuss learning centers-locations, days, times, programs
- G. Selection of learning center/written referral form (one to student and one to Intake Coordinator)
- H. Complete Intake Checklist
- I. Coordination with referral services
- J. Identify need for support services
- K. Send notes to Intake coordinator regarding special needs: for example, LD, tutoring, referrals

### III. Placement at Learning Center

- A. Welcome/format/procedures at learning center
- B. Intake at center

Reading Assessment (San Diego/Slosson, if needed)

Reading interview

Review Life Skills Competencies Checklist

Math/reading/writing skills competencies

Math/English/reading inventories, if needed

Student participation agreement

Goal setting

Computer use survey

Career/job prep survey

- C. PPR-personal program review-every three months review individual goal setting and SEP
- D. Review results of learning style inventory completed at assessment-student given their own copy of results and strategies
- E. Complete evaluation of the enrollment process form-return to Program Coordinator for review



# **Evaluation of the Enrollment Process**

We would like to have feedback from you as to your feelings about our enrollment process. Please feel free to add your comments, feelings, or opinions. Thank you for taking the time to complete this evaluation.

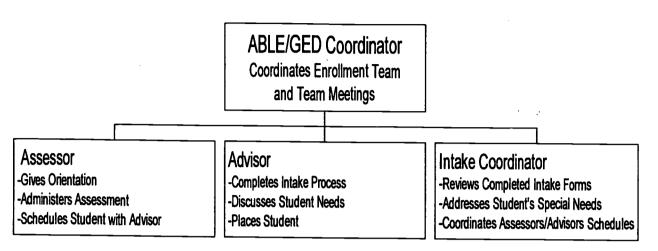
ABLE Staff

	Yes	No
Were you greeted promptly the first time you came to ABLE?		
Did you feel welcome?		
Did you read the handouts in the Orientation Folder?		
Was the folder helpful to you?		
Was the information easy to read?		
Did you have any questions that were not answered? (Either by the handouts or a staff member?)		
Assessment		
Were you given an explanation of our ABLE Program?		
Were you given an explanation of the need for assessment?		
Were the assessment team members (testers) helpful?		
Advising		
Was the advisor friendly and helpful?		
Was the advisor knowledgeable about the ABLE Program?		
Did you have an opportunity to talk with the advisor about why you came to the ABLE program?		
Did you discuss and record your goals with an advisor?		
Were the assessments results explained well?		<b>-</b>
Comments:		



 $\mathcal{L}_{\mathcal{L}_{\mathcal{L}_{\mathcal{L}_{\mathcal{L}}}}}^{\mathcal{L}_{\mathcal{L}_{\mathcal{L}_{\mathcal{L}_{\mathcal{L}}}}}}$ 

# Adult Basic And Literacy Education



### Enrollment/Intake Team

### **Enrollment Process**

Activity	Student Action	Program Action
Orientation and Assessment	Calls program	Schedules orientation and assessment
	Attends orientation and assessment	Assessor: Gives orientation, administers assessment, determines results of assessment
		Assessor: Schedules meeting with advisor
Advising	Meets with advisor	Advisor: Completes intake, reviews assessment results
	Discusses needs	Advisor: Places in program
Placement	Attends program	Intake Coordinator: Reviews intake forms, handles special needs for students, distributes intake folders



# Practice Title: Intake/Orientation Conducted by Support Staff

Purpose:  • To provide effective student orientate	ion conducted by ABLE program support staff
students progr	ram director stakeholders ram coordinator tutors/volunteers (specify)
Materials: Intake/Orientation Folder Contents, p. 71	When to Use: At time of enrollment.
Documentation Methods: Items from folder are placed in student or program files by support staff or given to the appropriate person to handle.	Other Considerations: This method helps programs ensure that no instructional time is lost due to the intake/ orientation process.
Impact:  • Systematic orientation is provided w • Staff persons become a source of inf	rithout interrupting instruction time.  Formation and a "friendly face" for new students.
Contributed by:	

Cindy Olmstead Vanguard- Sentinel JVS 419-334-6901





#### Intake/Orientation Conducted by Support Staff

#### **Possible Implementation Methods**

The following directions were suggested by the contributor.

- Orientation sessions are held in the morning and evening of the same day each week.
   (Tuesday, 9:00 AM 6:00 PM)
- Sessions begin on time and a sign is placed on the door (Orientation has begun, please report to the office to reschedule.) This acknowledges the commitment of those who came on time and emphasizes the importance of being on time to late comers.
- Students receive an Orientation Folder. (Contents are listed on the following page.)
- Students receive a tour of the building as a part of orientation.
- Students complete required forms and assessments.
- · Students have program information to keep.

For more details about the role of support staff in orientation and the everyday workings of the ABLE program, contact the contributor.



# Orientation Folder Contents Intake/Orientation Conducted by Support Staff

Some of the forms in the folder are in different colors so the students can easily find them.

1.	Daily class schedule	Students take this home with them.
2.	Student intake form	All completed intake forms are kept alphabetically in a binder in the office. Sheets are done in different colors for each site. Information used to call students who have stopped attending.
3.	Student progress/exit form	Name and phone number have been added and students are asked to please complete the form as they leave the program.
4.	Personal Commitment form	This is read aloud and then students sign.
5.	Learning Styles Inventory	Kept in student's classroom file folder.
6.	Release of Information	Kept in student's classroom file folder
7.	Site list	Students take this home with them.
8.	Learner Goal Sheet	Identify three most important goals and keep in student's classroom file folder.
9.	School Cancellations	Students take procedures home with them.
10.	Center Rules	Students sign and keep in their classroom file folder.
11.	Daily Student Log	Used to record daily lessons; easy for substitutes or alternating teachers to use; kept in student's classroom file folder.
12.	TABE 7 or 8	Locator answer sheet is on back of TABE answer sheet for ease of use. Locator number, TABE level, and scale scores are later added to the bottom of the intake form for ease in entering into ABLELink.





# **Practice Title: Participation Forms**

#### **Purpose:**

- To clarify attendance expectation
- To promote an understanding of the importance of following through on a commitment
- To provide a source for planning staffing needs

Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials: Participation Contract, p. 74 Released Information, p. 75 Individual Attendance Form, p. 76 Issues and Action, p. 77	When to Use: At Intake/Orientation.
Documentation Methods: Signed copies of contract and release are kept in program file. A copy of the Contract is also kept in the classroom file.	Other Considerations: A Code of Conduct may be beneficial to programs. Contact a regional consultant for a sample.

#### Impact:

- Students are informed of expectations and their signatures document that they were presented with program requirements before enrolling.
- Forms can be easily adapted to reflect program policy changes.

#### Contributed by:

Project Staff
ODE ABLE Evaluation Design Project
614-688-3720





#### **Participation Forms**

# Possible Implementation Methods

The following directions were suggested by the contributor.

#### **Student Participation Contract**

There are many varieties of the contract in use, each having a specific purpose for the program and the student. Determine the specific needs of your program and adopt this sample as desired.

#### Release of Information

Not all students will need to sign a release of information. A release, when used, should be for a specific purpose, within a specified length of time.

#### **Daily Attendance**

This form is for recording attendance and other actions.

#### **Issues and Actions**

Use to record responses to student requests for services or referrals made to accommodate special needs.



# Name of ABLE Program

# **Student Participation Contract**

Name:		SS#:
	Instructor:	
In order to plan for instruct participation contract statistic based on this contract.	tional needs at each site, it is necessing the intent to enroll and attend. E	sary for all students to sign a ach student's attendance will be
Third party assignment tak human services says an inc contract for less than that.)	lividual must participate 12 hours p	res. (In other words: if the court or er week, the student cannot
It is my intent to attend AF	BLE classes at	(site)
on	from	to
(days of the week)	I plan to begin classes on	(time of day)
I fully understand that I am	n responsible for regular attendance	
Signed:		
Date:		
Witness:		<del></del>
Date:		



# Name of ABLE Program Release of Information

Name:	SS#:	Date:
Institution:	Cita	
ANOTHER AGENCY, YOU MUST ( Please indicate to whom we should contact person(s) and/or department	HTS AND PRIVACY ACT OF 1974 GIVEN HEREFORE, IN ORDER TO TRANSFER GIVE YOUR PERMISSION FOR THE REST OF	YOUR INFORMATION TO CORDS TO BE RELEASED.  Opriate line/lines, and giving the number(s).
(Name of Program)	has permission to rel	ease information to:
□ Potential Employer:		
□ Employer:		
0	Co. Dept. of Human Services	
☐ Ohio Bureau of Employment S	Services:	
Others (designate):		· · · · · · · · · · · · · · · · · · ·
Release the information	Type of informa	
☐ As requested	☐ Enrollment	
☐ One time only	☐ Attendance	
□ Monthly	☐ Test Scores ☐ Other:	
Special instructions:		
Signature:		Date:
Witness:		Date:
	OFFICE USE ONLY	
Information Sent:	Completed by:	Date:
Information Sent:	Completed by:	Date:



A
Š
Si
)ISC
Ħ
S
团
5
1
7
4
F~7
CE
¥
$\tilde{\mathbf{c}}$
7
₹
5
$\blacksquare$

Instructor's Signature: \_

For each day indicate the number of hours each student attended. Key:

If you discussed issues with a student, place a check in the last column and identify the issue and the action taken on the back of this card. A.



**ISSUES AND ACTIONS** 

Io whom or Date of Type of Date of Where referral Action Yes/No	Issue
	Date of   Identification
	,

Complete this side of the form on an as-needed basis as issues arise concerning the learner. Use the following codes to indicate the issues.

 Learning disability
 Child care 2. Child care3. Housing

Physical health Public assistance Mental health 4. %. %.

7. Family
8. Continuing education
9. Transportation

249

248

. I.,



Practice Title: Student Recognition: Awarding Scholarships

Purpose:				
<ul> <li>To recognize students by awarding scholarships at annual recognition programs and/or GED graduation ceremonies</li> </ul>				
Possible Participants:	<del></del>			
instructors  students	program director stakeholders program coordinator tutors/volunteers			
✓ support staff✓	other (specify) Advisory Committee Members			
Materials:	When to Use:			
Sample Nomination Letter, p. 79	End of program year.			
Documentation Methods:	Other Considerations:			
Letter of recognition is in student file and record of scholarship award and ceremony agenda is in program file.	This practice requires that a scholarship system be established with monetary support from the community.			
Impact:				
<ul> <li>There is increased support for of</li> </ul>	continuation of ABLE services and training.			
<ul> <li>Students are recognized and ho</li> </ul>	onored for their achievements.			
Contributed by:				

Suzanne Bernardini Ashtabula County JVS 440-576-6015





#### Student Recognition: Awarding Scholarships

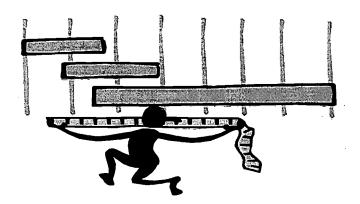
Every ABLE program has its own unique way of rewarding student achievement, including some type of formal recognition ceremony. Guidelines for conducting the ceremony can be found in the Program Administrators' Manual on pages 96-100. The Ashtabula County JVS ABLE program has one other feature with its recognition ceremony. Students who are nominated and selected as Outstanding Adult Students receive a plaque and a \$100 U. S. Savings Bond. Any adult enrolled during a current school year is eligible for the award. Additionally, some students who are heading to college may receive a \$100.00 Book Scholarship redeemable for one year upon the verification of their enrollment at the college. For more specific information about this practice, please contact the contributor.

#### A Sample of the Nomination Letter

Ashtabula County Literacy Coalition \$100 U. S. Savings Bond Award Nomination Form Deadline:

	ents with the highest GED scores in Ashtabula County.
	udent
(This student MUST BE ENROLLED	O AT KSUAC)
Person making nomination:	
Student nominated:	
Mailing address:	
ABLE Site attended:	
	Student nominated: Mailing address:





# Program Planning Indicator 3 Program Administration



#### A Description of Practices Included for Program Administration Designates a practice contributed by an Ohio ABLE Program.

An important part of planning involves overseeing the everyday workings of the program. Meeting program needs requires managing the resources, including people, places, materials, and monetary support. Recruiting and hiring appropriate personnel helps ABLE programs offer quality services. Ensuring that personnel are acclimated to their job assignments (site and task) requires planning. The Program Administrators' Manual provides detailed guidance on fiscal management and reporting procedures on pages 223 to 266.

	Guidelines for hiring personnel to deliver ABLE services are provided on pages 90-93 of the Program Administrators' Manual. The job description must clearly detail all the tasks involved. Writing the job description helps document the need for the position and serves as a basis for creating a job advertisement. A sample job description and advertisement are presented.	. 83
	Program Site Orientation	. 86
	Teacher Survival Handbook	. 89
:	Volunteers are key ingredients in the success of ABLE programs. Ideas for recruiting and training these all important ABLE program members have been contributed for inclusion in the Resource Guide.	. 91
(	nteer Recruitment and Training	. 95

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.





**Practice Title: Hiring Personnel** 

Impact:	written job description that will explain duties and can serve	
<b>Documentation Methods:</b> Copies should be kept in program files.	Other Considerations: Update descriptions as needed.	
Materials: Job Description, p. 84 Job Advertisement, p. 85	When to Use: As needed.	
Possible Participants: instructors students support staff	✓ program director stakeholders  ✓ program coordinator tutors/volunteers  other (specify)	
To provide a sample job a  Possible Participants:     instructors		_

Cassandra Stein Mansfield City Schools ABLE 419-525-6445





#### **Hiring Personnel**

#### Samples

Job Title:

Teacher-Adult and Community Education

Responsible to:

Director of Adult and Community Education

Certification:

**Current Ohio Teaching Certificate** 

#### Qualifications:

- 1. Ability to work with adults.
- 2. Flexibility in work schedule.
- 3. Good communication skills.
- 4. Ability to use computer and audio-visual equipment effectively.
- 5. Ability to organize and work with diverse people and course offerings.
  - Familiarity with non-U.S. cultures, or willingness to learn about them. (This would appear if the teacher being sought was for ESL.)
  - Work experience in business and/or industry. (This would appear if the teacher being sought was for Workplace Literacy.)

#### Tasks:

- 1. Instruction of adult students.
- 2. Responsible for intake/orientation of students-interview, assessment, and goal setting.
- 3. Administer pre- and post-tests.
- 4. Keep accurate records of student attendance, testing, placement, and progress.
- 5. Assist in curriculum/materials selection.
- 6. Aid in program recruitment/retention efforts.
- 7. Follow a schedule approved by the Director of Adult and Community Education.
- 8. Tend exclusively to classroom duties during classroom hours.
- 9. Maintain confidentiality relative to persons participating in the Adult Basic program.
- 10. Be responsible for all school apparatus and property entrusted to their charge.
- 11. Maintain inventories of textbooks, supplies, and equipment where appropriate.
- 12. Review current educational literature and participate in professional development.
- 13. Abide by the Mansfield City Board of Education policies and regulations.
- 14. Perform other reasonable related duties as may be assigned by the Director of Adult and Community Education.



#### **Hiring Personnel**

When looking for qualified people to work in the ABLE program, as well as volunteers, you will want to place an effective advertisement. One medium is the classified advertisement section of the local newspaper. The advertisement, in full-justified form, should contain the following:

- The name of the ABLE program.
- A brief statement that describe the mission of the ABLE program.
- The title of the position.
- A short list of the MAJOR functions of the position.
- A brief list of essential requirements.
- Information on whom to contact, how to reach them and what to include in the application materials (i.e., resume, salary requirements).
- At the bottom of the ad, include "Equal Opportunity Employer" (EOE).
- Include a logo, if any, for your ABLE program. If there is not logo, place the program's name in bold letters.

#### A sample print advertisement:

The Court Street ABLE Program, which provides educational opportunities for adults who lack a foundation of literacy skills needed for effective citizenship, further education, and productive employment, is seeking a part-time instructor for its night classes. Selected candidate will provide math instruction for GED preparation. Requires a B.A. degree (math preferred). Please send resume and three references to NAME, ADDRESS. EOE

(Amico 1999)





Practice Title: ABLE Program Site Orientation

students p	orogram director stakeholders orogram coordinator tutors/volunteers other (specify)
Materials: Site Orientation checklist, pp. 87-88	When to Use: Within two weeks of beginning employment.
Documentation Methods: Signed checklist is kept in personnel file.	Other Considerations: Adapt the checklist to reflect your site and program policies.
Impact:  • The checklist reflects the orientate similar information regarding the	tion process and ensures that all new staff receive job and the program site.

(Halverson, n.d.)



#### **ABLE Program Site Orientation Checklist**

Instructions: Review the checklist with the new employee at the scheduled time. Check off items as they have been covered. When all items have been checked off, review the checklist with the employee, asking for and answering any questions which may arise. Have the employee sign the checklist and place it in the employee's personnel file.

General	Employment and Site Orientation	
1.	Explain the orientation process to the new em	ployee.
2.	Introduce staff in immediate work area, giving	g their titles and general duties.
3.	Provide an overview of the purpose and funct members. If applicable, mention any other pr new employee will be working.	ion of the different program staff ogram sites in relationship to where the
4.	Explain the new employee's job in relation to employees at the site.	those being performed by the other
5.	Conduct a tour of the site including the follow	ving:
	•	~Supply rooms
	_	~Desk/work area
	~Break areas	~Computer area
		~Main office
	~Designated parking	
Employn	nent Issues	
6.	Review employee work schedule.	
	Work hoursto	
	Lunch or Break times	·
7.	Provide salary information, including time she parking sticker applications, and any other par	eet procedures, pay schedule, tax forms, perwork ABLE employee must complete.
8.	Provide employee with phone numbers for the	e site and immediate supervisor.
9.	Explain procedures for leaves, health, persona	ll or otherwise.
10.	Discuss the Individual Professional Developm	nent Planning process.
11.	Give key to the site or explain how to get into	the ABLE classroom, site, building.



# **ABLE Program Site Orientation Checklist**

Job and Site Specific Information	
12. Review employee job description    ~General requirements and guidelines    ~Duties and primary functions    ~Work relationships    ~Work priorities    ~Reporting responsibilities	
~Safety procedures (medical, weather, fire	e, and accident reporting)
13. Indicate procedures for maintaining and o	rdering supplies.
14. Provide specific details of the job.	
15. Answer any questions regarding the site, j program policies.	ob duties, general employment, or ABLE
When the checklist is completed, review with the en Place the completed form in the employee's personn	aployee and have the employee sign and date.
Employee:	Date:
Program Director:	Date:





Practice Title: New Teacher Survival Handbook

#### Purpose:

- To assist new teachers in having a successful first year of ABLE teaching by providing helpful teaching methods
- To help reduce "first year teaching" stress

Possible Participants:	
instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials:	When to Use:
Sample Contents, p. 90	Provide to any new teacher; use as a review for all staff.
Documentation Methods:	Other Considerations:
Each new teacher will have a copy.	None provided.
Impact:  • Teachers will experience less st	ress as a result of using the Survival Handbook.
Contributed by:	

Mansfield City Schools
Adult and Community Education
Cassandra Stein
419-525-6382







#### New Teacher Survival Handbook

# Possible Implementation Methods

The following directions were suggested by the contributor.

- The New Teacher Survival Handbook provides new teachers with basic information about the community and teaching tips that will be helpful to those who are new to teaching.
- The Handbook contains three sections:
  - ~Becoming Acquainted with Your Community
  - ~Classroom Environment
  - ~Classroom Management
- Community Information includes emergency and community services, resources, school policies, procedures, and resources.
- Classroom Environment includes strategies for making the classroom a comfortable and effective place in which to work.
- Classroom Management includes practical and effective strategies for creating a safe, orderly learning environment.





Practice Title: Working with Volunteers

Purpose:
• To include volunteers in the ABLE program who will provide adult learners with one-to-one or small group instruction designed to meet student goals and learning style needs
Possible Participants:  instructors
Materials: When to Use: Sample Volunteer Orientation Schedule, p. 93 Tips for Working with Volunteer Tutors, p. 94  When to Use: Throughout the school year.
<ul> <li>Documentation Methods:</li> <li>Intake forms, attendance records.</li> <li>Evaluation surveys completed by the volunteers.</li> <li>Regular conferences with the instructor are the documentation.</li> <li>Other Considerations:         <ul> <li>Volunteer services include tutoring and helping with recruitment, fund raising, public relations, advisory committee, and recognition ceremonies.</li> </ul> </li> </ul>
<ul> <li>Volunteers have increased retention, provided individualized instruction, increased the variety of instructional strategies in use to meet learning style needs, and helped with the intake process.</li> </ul>
Contributed by:  Judy Sack Strongsville City Schools 440-572-6596



#### The Strongsville Volunteer Program

The Strongsville ABLE Program has an effective programming approach which includes volunteer tutors in its classrooms. An outline of their process follows. For more details and copies of the forms mentioned, please contact the contributor.

- When prospective volunteers call, names are taken and an information packet is sent.
  The information packet includes a written job description emphasizing that while the
  initial desire to serve others is good, to continue depends on the level of success the
  volunteer feels in the placement.
- A Volunteer Orientation is held that is designed to ensure that volunteers have a clear understanding of their responsibilities.
- New volunteers are paired with an experienced volunteer tutor who serves as a mentor.
- The match or placement of tutor with student is carefully made to ensure that the
  volunteer is comfortable with the assignment and that it is a good use of volunteer
  skills.
- Once the placement is complete, weekly attendance is kept and documented via ABLELink.
- On-going, in-service training is provided during the year.
- Volunteers complete an evaluation form.
- Volunteer efforts are recognized through appreciation events.
  - → Birthday cards
  - → Volunteer Newsletter
  - → Certificates of Recognition
  - → Appreciation Dinner or similar event
  - → Holiday gift from the program (usually foodstuff-homemade)
  - → Regular, repeated THANK YOU's.





# Sample Volunteer Orientation Schedule

#### Part 1

- · Volunteers sign in and receive name tags.
- Welcome and Introduction Overview of ABLE Program
- Awareness of Literacy Issues (Nationally and Locally) -The Program
- Profile of the Adult Learner Characteristics, Learning Styles, Cultural Differences
- Role of the Volunteer in the Classroom.
   Handbook, Tutoring Program Mechanics, Tutor Awareness Inventory, and Video "Help Wanted-For A Second Chance"
- Volunteer -Tutor Panel

#### Part 2

- Welcome
- Overview of Students
- Goals of the ABLE/GED, TLC, or ESL programs
- Explanation of Student Assessment and Goal-Setting Processes
- Class Format
- Instructional Materials
- Expectations of Volunteer Tutors
- Video: "GED: A Measure of Excellence"
   "ESL: ABC's of ESL"
- · Questions and Concerns





# Tips for Working Effectively with Volunteer Tutors

- 1. Greet volunteers by name. Make them feel welcome by introducing them to other teachers, volunteers, and the students.
- 2. Ask the volunteers whether they prefer to work one-to-one or in very small groups and honor those preferences as much as possible.
- 3. Place volunteer tutors in their preferred subject area as it meets their comfort level.
- 4. Before introducing the tutors to their particular student, provide some background information such as; student needs, preferences, learning history, and learning style.
- 5. During the introductions between student and volunteer, do everything possible to put each at ease.
- 6. The teacher should select the books, materials, or software programs that the tutor and student will use. Give basic instructions on what to cover and some suggestions on how to do that. Most tutors like to have the freedom to use their creativity and individual style in determining the best way to approach the lesson with the student.
- 7. Check on their progress once or twice during the lesson. Ask if they need anything and provide any needed assurance and support.
- 8. Schedule a time to meet with your volunteer tutors when you can answer their questions, discuss their problems, make suggestions, offer encouragement, and thank them for their participation.
- 9. Look for opportunities to give praise. Just a few words can reinforce a job well done.
- 10. At the completion of every class, thank volunteers for the gift of time and themselves to the ABLE program.





# Practice Title: Volunteer Recruitment and Training

Purpose:  • To provide students with one-to-one	and small group tutoring
students progr	ram director stakeholders ram coordinator tutors/volunteers (specify)
Materials: None provided.	When to Use: As needed during the program year.
Documentation Methods: Tutor efforts are noted by the student, the instructor, and program coordinator.	Other Considerations: The volunteer training coordinates with the classroom teaching. A two-part training process covering entrance procedures, TABE testing, and materials is used. Contact the contributors for more details.
Impact:  • The students, especially those studying tutor help. • The tutors feel wanted and needed are	ng geometry and algebra, have benefitted from and enjoy the classroom.
Medina Coun	and Phyllis Reese ity Career Center 725-8461

Note: No Implementation page is included for this practice.





#### References

- Amico, C. Human Resources Assistant, Corporate. New York: Personal communication. June 2, 1999.
- Halverson, P. Academic Achievement Center Employee Handbook. Ankeny, IA: Des Moines Area Community College, n.d.
- Imel, S. For the Common Good: A Guide for Developing Local Interagency Linkage Teams, Second Edition. Columbus, OH: Center on Education and Training for Employment, The Ohio State University, 1995.
  [Online]. Available: http://www.literacy.kent.edu/Common Good/Guide/stepone.html
- Kearn, D. and Williams-Graham, J. *Missouri Linc*. Columbia, MO: Department of Education and Department of Practical Arts and Vocational-Technical Education, College of Education, University of Missouri, June, 1998.
- Michael, S. "Administering Adult Literacy Programs: The Role of Strategic Planning." in *OLRC Research to Practice*. Paper presented at the 1994 Leadership Academy Strategic Planning Workshop. January, 1995.
  [Online]. Available: <a href="http://archon.educ.kent.edu/Oasis/Leadership/020010.htm">http://archon.educ.kent.edu/Oasis/Leadership/020010.htm</a>.
- Padak, G. (ed.) *Program Administrators' Manual.* Kent, OH: The Ohio Literacy Resource Center, Kent State University, 1998.

#### Resources

- Assessment of Program Success Factors. Available at Southwest ABLE Resource Center. 800-558-5374 (Ohio only) or 937-512-5374
- Caffarella, R. Planning Programs For Adult Learners: A Practical Guide for Educators, Trainers and Staff Developers. San Francisco, CA: Jossey-Bass, Inc., 1994.
- Demonstration Projects for Special Needs Populations
  [Online]. Available. <a href="http://www.ed.gov/offices/ovae/bib98.htm/#section">http://www.ed.gov/offices/ovae/bib98.htm/#section</a> 353.
- Ohio Department of Human Services. 101 Brilliant Ideas for Local Partnerships, First Edition. Columbus, OH: Spring, 1998.
- Program Needs Assessment. Available from the Ohio ODE ABLE office at 614-466-5015.
- **Retention Toolbox.** Available from the Southwest ABLE Resource Center. 800-558-5374 (Ohio only) or 937-512-5374
- Workplace Education Indicator Project Team. Workplace Education Indicators Scope of Work-Final Report. Toledo, OH: Owens Community College, September, 1998.



Practice Name				[	Indicator	ï		
	Page #	1	2	3	4	2	9	7
Working with Mission Statements	13-9			<b>-</b>				
Strategic Planning: An Overview of the Process	13-12			ſ	_			
ABLE Program Strategic Planning-Sample Elements	13-16			۶				
A Marketing Plan	I3-19			ſ				×
Community Inventory	I3-21			ſ				×
Evaluating the Program Plan	13-28			ſ				
The ABLE Advisory Committee	13-33			ſ			×	×
Interagency Partnerships: For the Common Good Model	I3-39			f			X	×
Collaboration Chart	13-41			f			×	X
Teacher Evaluation: Self and Peer	I3-43			£		×		
Staff Handbook	13-49			<b>~</b>				
Staff Survey	13-51			f		X		
Tips for Conducting Staff Meetings	13-53			5	· ,	×		
Staff Meeting Evaluation	13-56			Ţ		×		
Intake/orientation Notebook	13-58	×		Ţ				
Intake/orientation Process	13-60	×		1				
Enrollment Center: Intake/orientation	13-64	х		<b>~</b>				

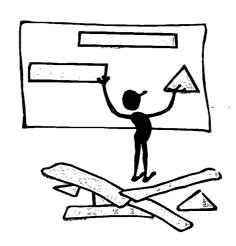


ERIC Full flext Provided by ERIC

Correlation Chart for Indicators of Program Quality Practices	ors of P	rogram	Quality	Practice	Ş.			
A checkmark ( $\sqrt{\ }$ ) identifies the Indicator for which the practice was submitted. The ( $\mathbf{X}$ ) identifies other Indicators where the practice could be used.	was subn	nitted. T	he (X) id	entifies	other Ind	licators v	where the	
Practice Name					Indicator	<u> </u>		
	Page #	1	7	3	4	S	9	7
Intake/orientation Conducted by Support Staff	13-69	X		<b>-</b>				
Participation Forms	13-72	X		<b>~</b>			×	
Student Recognition: Awarding Scholarships	13-78	X		Ţ	×			×
Hiring Personnel	13-83			f				
ABLE Program Site Orientation	13-86		×	<b>ب</b>				
New Teacher Survival Handbook	13-89			<b>~</b>	×	×		
Working with Volunteers	13-91	X		1			×	×
Volunteer Recruitment and Training	13-95			<b>&gt;</b>				







# **Curriculum and Instruction Indicator 4**

A Module in the Indicators of Program Quality Resource Guide

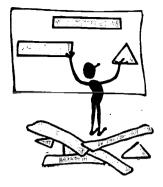


# **Curriculum and Instruction**

# Contents

An Overview: Curriculum and Instruction	. 3
4.0 Curriculum and Instruction	. 4
Designing Curriculum	. 5
Instructional Strategies	61
References and Resources	82
Correlation Chart	84





#### 4.0 Curriculum and Instruction

Program has a written curriculum and provides instruction matching student needs and learning styles.

#### An Overview: Curriculum and Instruction

Determining what to teach and how to deliver the information to students are major decisions facing program planners and instructors. In adult education, students are an integral part of the decision-making process as they identify personal learning goals upon entry into ABLE programs. Standardized testing results; learning styles inventory outcomes; goals and objectives; available resources; progressive skill levels; teaching strategies; all of these must be considered in creating a learning environment. Because "one size fits all" is *not* a belief held by adult basic and literacy educators, students are guaranteed an educational experience that addresses their unique needs and goals.

Indicator 4 focuses attention on a written curriculum that identifies objectives and benchmarks. Additionally, teachers are encouraged to employ a wide variety of strategies to deliver instruction. Attending professional development activities provided at the local program level or by the Regional Resource Centers will enable staff to meet classroom demands.

This section (Curriculum and Instruction) also suggests involving students in a learning environment assessment that asks them to judge the curriculum and instruction being offered and the style in which it is being delivered. Their responses can serve as subjects for one to one conferences and as an impetus for change in the classroom. Information about the physical environment and its connection to learning can be found in Indicator 2.

The ideas in the Curriculum and Instruction section will assist program staff in making decisions about how best to help students meet their goals and objectives. The contents have been divided into the following:

Designing Curriculum Designing Instruction

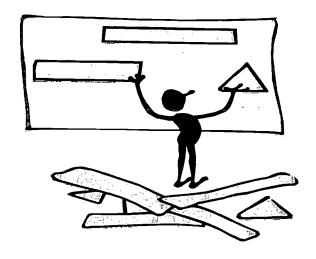


**I4-3** 

# 4.0 Curriculum and Instruction

ERIC Arull text Provided by ERIC

C 6.7	Curriculum and Instruction 4.0 Program has a written curriculum	and 1	Curriculum and Instruction 4.0 Program has a written curriculum and provides instruction matching student needs and learning styles.
	Measure		Standards
₹	Assessment results are used to guide A.1 development of learning plans to meet individual student needs.	A.2	Learning styles are determined by formal or informal assessment as documented by written records.  All students have Individual Learning Plans on file based on assessment results, learning styles, and individual student goals.
89	All programs have a written curriculum that is adult appropriate and built on a strong foundation of research and effective educational practice.	B. 2.	Program maintains a written curriculum that is supported by a wide variety of materials for use by adult students, including texts of various levels, current reading materials (i.e., magazines, newspapers), learning games, manipulatives, and special materials for persons with learning and/or physical disabilities, or Limited English Proficiency.  The written ESL curriculum is based on a language acquisition principles and includes: communication competencies through the four language skills-listening, speaking, reading, and writing a. U.S. cultural knowledge and skills a. non-verbal communication
ပ်	Instructional strategies meet individual student needs.	C.1	Instructors use technology, including computers, and various adult-appropriate instructional strategies, including, but not limited to, lecture, small group, and individualized instruction designed to meet student goals and learning style needs as evidenced by documented observation reports.  All programs provide learning activities in real- life contexts to support students with their educational, employment, family, and community goals.



Curriculum and Instruction Indicator 4 Curriculum Design



# A Description of the Practices Included for Designing Curriculum

Designates a practice contributed by an Ohio ABLE program.

An Introduction to Curriculum Design
The Curriculum Design Process: A Look at Two Methods
Designing a Curriculum Using Functional Levels and Benchmarks p. 11  These pages include an introduction to a detailed model of curriculum design and worksheets for use during the process.
☼ Curriculum Resource Team
The design and table of contents from sample curricula are included. The sample curricula represent ABE, GED, and ESL levels and vary from moderate to extensive in the amount of information included. Space limitations prevent including entire curricula but contact information is available for each contributor. Also, copies of the curricula are available at each Regional Resource Center.
<b>ABLE/Fast Track Collaboration</b>
The Workforce Training Program
☼Workforce Readiness Class
<b>Parents and Children Learning Together</b>
*Kindergarten Readiness
<b>ESL-ABLE Curriculum</b>

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.



**I4-6** 



Practice Title: An Introduction to Curriculum Design

<ul> <li>Purpose:</li> <li>To provide background to program planners and instructors on the reasons for designing and using a written curriculum</li> </ul>	
students pro	gram director stakeholders gram coordinator tutors/volunteers er (specify)
Materials: An Introduction to Curriculum Design, p. 8	When to Use: Introduce at any staff meeting as a beginning to curriculum review and design or as a periodical review to check the alignment of the curriculum with ODE/ABLE standards.
Documentation Methods: Copies of the curricula are available at each program site.	Other Considerations: Resource Centers will provide assistance in developing the curriculum.
Impact:  • Program planners and instructors was a useful tool in delivering effective	vill have a better idea of why a written curriculum is ABLE services to students.
Adapted from:	
(Aronoff-Jones1998)	

ERIC Fruited by ERIC

J. I4-7

Note: No Implementation page is included for this practice.

## An Introduction to Curriculum Design

#### Curriculum:

A written system of objectives, resources, and activities purposefully gathered to guide an educational experience. (As defined in the ABLE Resource Packet, February, 1999)

The Adult Basic and Literacy Education Department of Ohio requires ABLE programs to prepare and use a written curriculum. In addition to guiding instruction, the written curriculum encourages documentation of the learning process.

#### Reasons for using a written curriculum include:

- Learning objectives can be presented in an organized sequence.
- Learning activities can be clarified for students and staff.
- The learning system can be adopted program wide.
- Staff, especially beginning teachers, will have a blueprint to follow.
- Review and selection of appropriate materials can be encouraged.
- New students can use the information upon entering the program.
- Use of a variety of instructional strategies can be encouraged.
- Administrators and program staff can use the curriculum as a method for determining program effectiveness.

Deciding what skills need to be taught and the best resources for doing that is a major task for ABLE program staff. Making those decisions requires:

- · An awareness of adult learning needs
- · Knowledge of basic literacy and educational content
- Experience in preparing and delivering instruction in a classroom setting
- · Familiarity with existing materials and resources

The Program Administrators' Manual, pages 103-106 introduces twelve characteristics of adult learners. Additional information about curriculum, including a life skills competencies checklist and Equipped for the Future overview, can be found in pages 109-113.

The models of the curriculum design process included with this Indicator can be used to:

- Build awareness with new staff
- · Be adapted by experienced staff
- · Serve as a step by step guide for writing a program's curriculum

(Aronoff-Jones, 1998, p.4)



**I4-8** 



Practice Title: The Curriculum Design Process: A Look at Two Methods

students	orogram director stakeholders orogram coordinator tutors/volunteers other (specify)	
Materials: Curriculum Design Process, p. 10	When to Use: Use in staff meetings to lay groundwork for curriculum design or review with any ABLE personnel responsible for decision making regarding curriculum and instruction.	
Documentation Methods: Curriculum discussions and decisions will be in meeting notes from staff meetings, and curricula will be available for use.	Other Considerations: Regional Resource Centers provide assistance in designing curriculum, with materials and training available upon request.	
Impact:  • Program planners have a focus for in the planning process.	or curriculum decisions and there will be a consistence	

Northwest Regional Educational Laboratory (http://www.nwrel.org/scpd/esp/esp95 1.html 14 April 1999 page 1.)



(65) 28**1** 

# The Curriculum Design Process: A Look at Two Methods

A written curriculum provides a road map for instructors and students. Because of its importance to the learning and teaching experience, a curriculum cannot simply be lifted from textbooks in current use. The curriculum must reflect the focus and goals of the ABLE program and be able to be adapted into the individual learning plans of each student.

Method	· · · · · · · · · · · · · · · · · · ·	Mathad	1.7
Step 1:	State the program mission, philosophy, focus, or goals.	Method Step 1:	Develop and prioritize learning goals and objectives based on
Step 2:	Determine learning objectives for each skill or topic area.		ABLE guidelines and functioning level definitions.
Step 3:	Apply the identified ABLE skill levels to the objectives.	Step 2:	Establish timelines for units or lesson objectives.
Step 4:	Place the learning objectives in order by sequence.	Step 3:	Identify instructional resources and match them to objectives and student functioning levels.
Step 5:	Identify and list possible instructional resources such as	Step 4:	Identify alternative resources to meeting objectives.
	textbooks, materials, equipment, and personnel.	Step 5:	Review resources for content appropriateness and modify as
Step 6:	List possible teaching activities, including a variety of technologies.		needed to increase their effectiveness in helping students learn.
Step 7:	Choose formal and informal assessment strategies.	Step 6:	Arrange for availability of resources as needed by instructional staff
Step 8:	Provide copies to all staff members.	Laboratory	rom: Northwest Regional Educational , Effective Schooling Practices: A ynthesis-1995 Update, p.1)



I4-10



Practice Title: Designing a Curriculum Using Functional Levels and Benchmarks

designing a curriculum that includes functional and resources
gram director stakeholders gram coordinator tutors/volunteers er (specify)
When to Use: As desired.
Other Considerations: This method requires a heavy time investment and is best done by a team or the whole staff.
n an extensive look at its mission, goals, services, on of the curriculum. or the program.

(Aronoff-Jones, 1998)





# Designing a Curriculum Using Functional Levels and Benchmarks [Worksheets Included]

## **Possible Implementation Methods**

- 1. Begin with the functional levels that are reported on the Annual Performance Report (APR) used by ABLE.
  - Use Identifying Services, Levels, and Subjects Worksheet
  - Write down the service areas provided by your program.
     Examples include: Family Literacy, Pre-GED, Workplace Education, ESL.
  - · Write down APR Levels served within each service area.
  - Write down any sub-levels used to further organize your classes.
  - Write down each subject taught. Subject areas are broad-Math, Workforce Readiness, English Conversation.
- 2. Determine the topical areas that fall under the subjects identified in step 1.
  - Use the Topical Webbing and Subject/Topic Area Worksheets.
  - Complete an analysis of each subject area to determine topical areas. Example: Math is divided into whole numbers, fractions, decimals. (Refer to Topical Webbing Sample.)
  - Sample topical areas are available in commercial textbooks. Use these for references adjusting topical areas based on individual program offerings.

# 3. Identify Benchmarks and Assessments

Benchmarks are a fixed point of reference against which a student's knowledge and skills or a program's service delivery is assessed. They place a priority on measuring results rather than efforts. For example: If the concept is adding fractions, the benchmark would be successfully demonstrating the addition of fractions. Some of this information will be available in the texts and workbooks used in ABLE classrooms.

- Use the Benchmark and Assessment Worksheet.
- Determine the level of acceptable topical area performance for each function level served in your ABLE program to establish your benchmarks.
- · Determine assessment methods for measuring achievement.
- Choose and use a variety of assessment methods for measuring and documenting student performance.
- 4. Select Materials and Resources by topic area.
  - · Use Materials and Resources Worksheet.
  - Include a variety of sources to allow flexibility in instruction and personalization for individual learning plans.

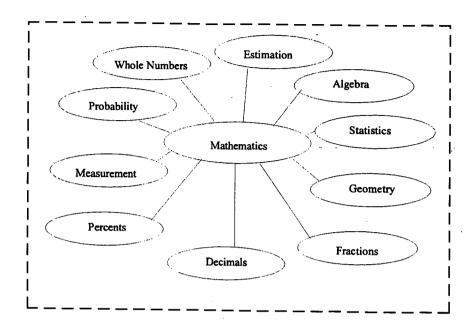


Service Area	APR Level	Sub-Level	Subject Area
			· .·
		·	
·			

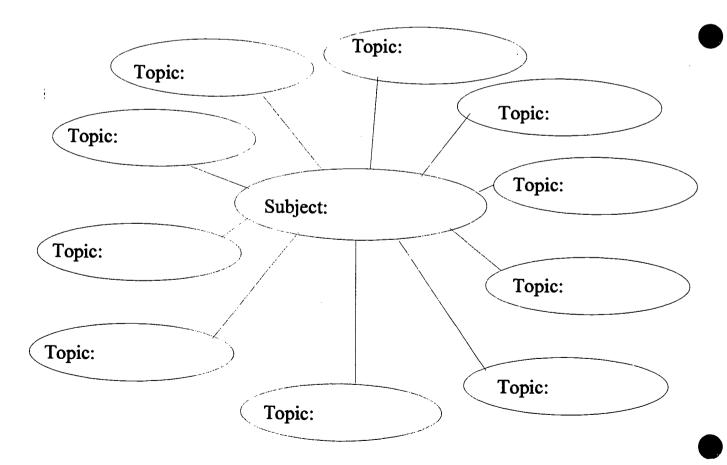


# **Topical Webbing Activity**

# Example:



# Worksheet:





Benchmark and Assessment Worksheet				
Subject	Assessments			
	•			



Materials and Resources Worksheet					
Subject Topic Materials Resources					
	· · · · · · · · · · · · · · · · · · ·				



Practice Title: Curriculum Resource Team

Purpose:     To build capacity in curriculum     To improve instructors' team to	
students	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials: Samples of Curriculum team Topics, p. 19	When to Use: Any time.
Documentation Methods: Units are kept in a 3-ring binder available to all instructors.	Other Considerations: Team members were paid for 10 hours as a compensation for additional efforts.
Impact:  • The curriculum units are used b • The curriculum units are complete.	

ABLE Staff/Resource Teams Ashtabula County ABLE 440-576-6015





## **Curriculum Resource Teams**

# **Possible Implementation Methods**

The following directions were suggested by the contributor.

- 1. The program director selects instructors based on their skills and interests to serve as a resource team
- 2. Resource team members are paid for participation as there are additional meetings outside of regular assignments.
- 3. Teams participate in an overview meeting where the purpose and plan for the team is presented.
- 4. The team selects topics and prepares lesson plans.
- 5. The lesson plans contain pre/post tests (if applicable), the lesson, handouts, resources, and suggested follow-up.
- 6. Final products (and diskettes) are placed in a 3-ring binder.
- 7. The final products are presented to colleagues at a staff meeting or on-site in classrooms.
- 8. Available topics are:
  - ~Resource and Referral
  - ~Health and Wellness
  - ~Basic Computer Training (12 hour course...just for beginners!)
  - ~Communications (Job Readiness/Entry Level Office Jobs/Senior Aides/Office Aides)
  - ~English Over Easy (Adult Refresher Course/English Basic Skills)
  - ~Emergency Spanish
  - ~Learning to Use Calculators

n.1 ..



I4-18

## Sample Curriculum Team Topics I Resource and Referrals

Prepare units/sessions to be presented at ABLE classes: Minimum of four topics/sessions

#### Include issues about:

- School counseling services
- Special needs children/referrals/resources
- Kindergarten registration/parent-teacher conferences
- Meeting with your children's teachers
- Suspensions/expulsions/Saturday school, etc.
- · Resources/additional guest speakers, etc.
- · Homework/high school course selection
- Higher education options (ACJVS/KSUAC/others)
- Community counseling services
- · Battered women
- · Drug and alcohol abuse
- Homesafe
- Children services
- Where to go/who to call/resources, etc.
- Resource directory
- · Job counseling
- Transition center/information and services
- OBES/JTPA/Goodwill/VA, etc.
- Where to go/who to call/resources, etc.

# Sample Curriculum Team Topics II Curriculum Team Health and Wellness

Prepare units/session to be presented at ABLE classes: Minimum of four topics/session

#### Include issues about:

- Immunizations
- Child health issues
- Choosing a doctor/doctor appointments/free clinics
- Women's health issues
- · Diet/healthy foods
- Nutrition
- Exercise
- Other issues





# Practice Title: ABLE Program Curriculum

Purpose:  • To have a written curriculum educational needs	for ABLE programs to use in meeting student
Possible Participants:	program director ✓ stakeholders
✓ students ✓ support staff ✓ support staff ✓ students ✓ support staff	program coordinator
Materials: Sample Content, p. 21	When to Use: When officially adopted by the program.
Documentation Methods: Assessment methods and benchmarks are included.	Other Considerations: None provided.
Impact:  • Instructors have a consistent a	and organized guide for delivering instruction.

# • Program has an organized curriculum for all instruction and service levels. Contributed by:

Community Action Committee of Pike County, Inc.
Ray Roberts, Executive Director
Rita Moore, Director
Wayne Beasley, Educational Coordinator
Kim Bruce, Instructional Aide
740-2371 Ext. 160





# **ABLE Program Curriculum**

### **Sample Contents**

**Cover Page:** 

Lists personnel, days of operation, instructional levels and

service areas for the Community Action Council ABLE

program.

**Program Description:** 

The narrative provides information about learning levels, curriculum, instructional strategies, enrollment and referral procedures, and the process for transfer and follow-up at Vern

Riffe Joint Vocational School ABLE program.

**Individual Sections:** 

Basic Literacy Skills: math, reading writing, history, science

Life-Skills

Employability Skills Appalachian Culture

#### Sample Section:

Service Area	Reporting Level	Subject Area	Topics	Materials & Resources	Assessments	Benchmarks
1	В	Reading	Parts of speech, oral language skills, word recall, comprehension skills	Communication for today-B4,B5 Reading for Today-B3,B4, B5	Unit 1, pp14- 16,22-24,30- 32,38-40	Uses oral language skills, phonic sounds, sight word recall, and comprehension skills with 80% efficiency.





# Practice Title: Creating a Curriculum Guide/A Course of Study

#### Purpose:

- To ensure that all instructors are presenting the same materials
- To create a curriculum that follows ODE ABLE program goals and objectives and the state model curriculum used in K-12 programs

•	Par Garage
Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials: Table of Contents, p. 24	When to Use: Updated every 5 years with smaller revisions occurring as needed.
Documentation Methods: All assessment results are recorded by instructors. The Curriculum Guide is available to all instructors.	Other Considerations:  Knowledge of the K-12 state model, ABLE program goals, and proficiency testing requirements is helpful. A copy is available at Central/Southeast Regional Resource Center.
the director.	d in a more uniform program that is easily monitored by of study provides a way of tracking available resources materials needed.

# Contributed by:

David Beavers
Nancy Moshtaghi
Rebecca Ohlinger
Pickaway County Education Services Center and ABLE
740-477-2927





# Creating a Curriculum Guide/A Course of Study

#### **Possible Implementation Methods**

The following is an overview of the course of study used in the Pickaway County ABLE Program.

• The Curriculum Guide began with a study of each discipline. Then instructional objectives were written. These objectives were based on the state model and the learning outcomes established for the proficiency test.

Example: GED objectives were the same as those needed by high school students.

- The curriculum is divided into six categories:
  - ~ Language Arts
  - ~ Mathematics
  - ~ Science
  - ~ Social Studies
  - ~ JOBS
  - ~ GED
- Each category is developed in the following manner:

#### Program Goal: Program will enable—

~ A general statement listing knowledge and process students will be able to develop and use.

# Program Objective: Students will be provided the opportunity to-

~ A statement about opportunities students will be given to develop items from those listed in the goal.

# Instructional Objective: The students will be able to-

1 C. 450

~ A list of specific behaviors that a student will be able to demonstrate (after instruction) to meet the program objective.



295 14-23

# ABLE Pickaway County—Course of Study

# **Table of Contents**

Statement of Board Approval	1
Introduction	2
Acknowledgments	3
County Philosophy of Education	4
County Educational Goals	5
ABLE Program Philosophy	
ABLE Program Goals	
Language Arts Instructional Objectives	8
Reading Component	
The Writing Process	
Mathematics Instructional Objectives	3
Science Instructional Objectives	2
Social Studies Instructional Objectives	8
JOBS Instructional objectives 40	6
General Education Development	0
Assessment and Intervention Policy	8
Learning Skills 59	9
Fundamental Performance Roles	0
Intervention	3
Holistic Scoring for Writing64	4
Testing Program	6
Retesting69	
The GED Test	0
Educational Counseling 7	
ABLE and GED Forms	





Practice Title: English as a Second Language: A Course Description and Curriculum Guide

Purpose:  • To provide program instructors with an organized curriculum for ESL instruction			
Possible Participants:  instructors/ students/ support staff	program director stakeholders program coordinator tutors/volunteers other (specify)		
Materials:	When to Use:		
Grammar Sample, p. 27	When providing English as a Second Language		
Materials Sample, p. 28	instructional services.		
Documentation Methods:	Other Considerations:		
Checklists are completed.	Each site has a copy of the curriculum guide.		
Impact:  • ESL instructors have a guide	e for making instructional decisions.		
Contributed by:			

Gloria Gillette Northeast Regional Resource Center 216-261-7076





# English as a Second Language—A Course Description and Curriculum Guide

This English as a Second Language guide addresses Levels I, II, and III. The following is provided for each level:

- Level number
- The purpose of the class
- The target group
- The goals of the class (which skill areas will be introduced)
- A description of the class (how students enter and progress, materials used, and possible need for tutor)
- · A statement about the assessment and evaluation policy
- · Levels II and III also list specific materials to be used



# ESL Curriculum Guide and Objectives Section I: Grammar and Language Structure for all Levels

			<u> </u>		
A.	Verbs		Introduce	Review and Expand	Checklist
	1. Simple Present				
	Reg		I	II, III, IV	
		gular	I	II, III, IV	
		rmative	I	II, III, IV	. <u> </u>
		ative	I	II, III, IV	<del> </del>
	Que	stions (do, does			<del></del>
	plus	simple verb)	I	II, III, IV	
	Yes-	-no answers to	I	II, III, IV	
	ques	stions		, ,	
	2. Present	t_to he			
		rmative	I	II III IX/	
		ative		II, III, IV	<del></del>
		tractions with	I	II, III, IV	
			т		
		ffirmative negative	I	II, III, IV	
	-	stions	I	II, III, IV	
		-no answers to	I	II, III, IV	
	_	tions	-		
	pı	with subject ronouns	I	II, III, IV	
	Ther	e is/there are	I	II, III, IV	
	3. Impera	tives			
	Affin	rmative commands	I		
	Nega	ative commands	I		
		e imperatives	I		
		-			
	4. Simple				
	Regi		II	III	
	Irreg		II	III	
		rmative	II	III	
	Nega	ative	II	III	
	Ques	stions	II	III	
	5. Present	, Progressive			
	(continu				
		mative	I	11 111	
	Nega		I	II, III	
	11086	······································	1.	II, III	

Level 1 - Book 1 Level 2 = Book 2 (possibly Book 3) Level 3 = Books 3 and 4



# Section II-Supplementary Materials ESL 1

Part I-Basic Literacy/Survival Skills		
A. Alphabet	Checklist	
B. Numbers	••	
1. Cardinal		
2. Ordinal		
C. Colors		
D. Who are you (identification)		
E. How are you		
F. Days		
H. Seasons		
I. Weather		
J. Time		
K. Family		
L. Money		
Names		
Denominations		
Making change		
M. Food		
Fruit		
Vegetables		
Meat		
Drinks	<u> </u>	
Containers		
N. Household vocabulary		
Rooms		
Furniture	·	
Appliances		
Activities		
O. Clothing		
Vocabulary		
Sizes		
P. Animals		
Domestic		
Wild		
Q. Measure		
R. Math terms		





Practice Title: ESL Curriculum Guide

Purpose:  • To provide a curriculum and curriculum materials for teachers to use in all ESL program levels			
students prog	ram director stakeholders ram coordinator tutors/volunteers r (specify)		
Materials:	When to Use:		
Table of Contents, p. 30	When providing ESL services.		
Documentation Methods: Assessments reflect that students are assigned to proper levels and are meeting benchmarks and progressing to the next level. Scores are recorded.	Other Considerations: Improved retention rates indicate proper placement and materials impact persistence and progress.		
materials, and assess students.	how to provide instruction, choose and use re correctly placed within the program's curricula.		
Contributed by:			

Mary Kay Chambers, Peggy Gregory
Jeanne Olsen, Susan Sheehan
Parma Community Education, ABLE & ESL Program
440-885-8339





#### **ESL Curriculum Guide**

#### **Possible Implementation Methods**

The following directions were suggested by the contributor.

## The ESL Curriculum Guide contains the following:

- Preface: The purpose for the guide and an overview of how ABLE ESL classes are arranged and the basis of instruction.
- Program Direction: The mission statement and the program goals.
- ESL Descriptors: A description of ESL levels developed by the Parma ABLE ESL Curriculum Committee.
- Program Level Correlation Chart: A correlation of levels by description, assessment, and form.
- Curriculum Samples: Examples of materials/lessons presented in ESL programming at Parma.
- Curriculum Materials: A listing of effective lessons for use with ESL students.
- Appendix: SCANS and CASAS skill levels and competencies.

#### **Table of Contents**

**Preface** 

Mission Statement/Goals

**ESL Levels Descriptors** 

Assessment

**Program Levels Correlation Chart** 

Curriculum Guide Samples

Curriculum Materials

**Appendix** 

**SCANS Document** 

**CASAS** Document





Practice Title: ABLE/GED Curriculum Guide

Purpose:  • To provide a curriculum for teachers to use in all the ABE/GED programs			
Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify)		
Materials: Sample Contents, p. 32	When to Use: Whenever ABE or GED instruction is provided.		
<b>Documentation Methods:</b> Written guide is available to program staff.	Other Considerations: The Curriculum Guide is based on the information provided in the Contemporary GED series.		
Impact:  • The staff has increased direction GED students.	on in how to design and provide instruction for ABE and		
Contributed by:			

Laura Hayes, Sara Ledford Joan Quayle, Susan Sheehan, and Joe Taylor Parma Community Education & ABLE Program 440-885-8339





## ABE/GED Curriculum Guide

# Possible Implementation Methods The following directions were suggested by the contributor.

#### The ABE Curriculum Guide contains:

- · A mission statement regarding adult learners seeking basic skills and competencies.
- Program goals stating a process for fulfilling the mission.
- A listing of foundational skills for Level L-Literacy (0-1.9) and Level E-Easy (1.9-3.9) and suggested topics for teaching those skills.

#### The Pre-GED/GED Curriculum Guide contains:

- A mission statement regarding adult learners seeking to master the competencies needed to pass the GED test.
- A listing of foundation skills and core knowledge and evaluation needed in the five GED topic areas are provided based on those items identified in the Contemporary Pre-GED and GED book series.
- The GED Guide lists handouts used as reference materials:
  - 1. Other GED textbook series
  - 2. Newspaper and magazine articles
  - 3. Weather maps, diagrams, and charts
  - 4. Political cartoons
  - 5. Editorials
  - 6. Recipes
- · Local GED assessment procedures are also provided.



I4-32



#### Practice Title: ABLE/Fast Track Collaboration

#### Purpose:

- To provide a quick and effective way for students to improve life skills and earn a
- To create a collaboration blending staff and resources to deliver academic and job training services

support staff  support staff  y pro  oth	ogram director stakeholders ogram coordinator tutors/volunteers er (specify) aployment Trainer Job Recruiter
Materials: None provided.	When to Use: As determined by collaborative partners.
Documentation Methods: Information is shared between agencies at regularly scheduled meetings. Pre- and	Other Considerations: The additional cost to each program is minimal since the collaboration shares the mission of

post-test scores, certificates, and a completed job portfolio are evidence of success.

serving students and using existing resources and staff.

#### Impact:

- · Both agencies recruit students and work together toward recruitment and retention.
- · Attendance is part of Fast Track job training; consequently, all students maintain excellent attendance because they feel they belong to the group and have personal responsibility to it.
- The marketability of career employment and education is improved.

## Contributed by:

**Nancy Ritchey Dayton Pubic Schools ABLE** 937-222-7213

Michael Sullivan St. Vincent DePaul Hotel, Inc. **Fast Track Administrator** 





#### ABLE/Fast Track Collaboration

### **Possible Implementation Methods**

This is an overview of the ABLE/Fast Track collaboration. For more details, contact the contributors.

#### Entry/Intake

- Both agencies recruit.
- Both agencies have their own application process that is coordinated for student use.
- All students are tested with the TABE by ABLE staff.
- Students sign a release of information sheet allowing results to be shared between the two agencies.
- Students must score at the 7<sup>th</sup> grade level in reading and commit to attendance to enter the program.
- Students identify goals and objectives and are placed academically once they have started the program.

#### Curriculum and Instruction

- Staff from both agencies confer regularly and consult on assignments.
- Curriculum and responsibilities have been agreed upon by both agencies.
- Combined personnel and resources enrich the curriculum.
- Students work in the computer lab using educational software.
- · Students participate in individual, small, and large group instruction.
- Employment training topics are presented in the afternoon.

# **Program Options**

- Half-day GED/Academic Program.
- Full day with GED/Academic in the morning and five weeks of afternoon sessions devoted to life skills and employment training.

## Completion/Exit

- For half-day students, earning a GED is proof of completion.
- Full-day students complete TABE post-test and receive certificates of completion from ABLE and Fast Track.
- Those that successfully meet the criteria for their end portfolio earn job recommendations from Fast Track.





Practice Title: Workforce Training Program

#### Purpose: To provide comprehensive instruction and training for Ohio Works First participants To collaborate with other agencies to provide client services **Possible Participants:** instructors program director ✓ stakeholders students program coordinator tutors/volunteers support staff other (specify) Social Service Advisor/Job Search Advisor **Materials:** When to Use: Evaluation Procedure, p. 37 The program runs 30 hours per week for up to six months. **Documentation Methods:** Other Considerations: Assessment results are kept in portfolios. This is a Common Good Team collaboration Weekly meetings are held with ABLE and that includes Wayne County DHS, Goodwill Goodwill staff where information is Industries, and ABLE-Wayne County Schools shared. Career Center. A "shared information" agreement exists with the Common Good Team. A knowledge of SCANS is necessary.

#### Impact:

- · Participants receive instruction and services based on their specific academic and vocational needs.
- The expertise utilized from other agencies has enhanced the quality of the program.
- The comprehensive services provided through collaboration have made the workforce training program unique and effective.

# Contributed by:

Mary Headings Wayne County Family Learning Center 330-262-7323





## **Workforce Training Program**

# **Possible Implementation Methods**

The following is an overview of the Workforce Training Program. For more details, contact the contributor.

- Week 1: Clients participate in an intensive 1-week personal growth Wings Workshop sponsored by the Wayne County Common Good Linkage team. Purpose: Build confidence, set direction, gain focus, overcome fear.
- Week 2: Clients complete an academic and vocational assessment at the Wayne County Career Center. Clients participate in psychological and work evaluations of Goodwill Industries. (Students receive feedback on their results.)
- Week 3: Using the results from the comprehensive evaluation and assessments, a work plan is developed with each client. The collaborative team continues to meet twice monthly to review progress and needs of each participant.
- Basic skills instruction is based on SCANS competencies.
- A social service advisor serves as an advocate for the social service needs of each
  participant to help eliminate barriers to successful employment and self-sufficiency.
- A job search advisor provides job seeking, job acquirement, and job retention training.
- The Mental Health and Recovery Board agencies provide 15 hours of instruction on addictions and self-defeating behaviors, weekly support and education for parents of pre-adolescent and adolescent children, on-site individual counseling, and anger management.
- Even Start provides weekly family life classes, home visits each month, and three parent/child activities per week for parents of young children to take home.
- An evaluation procedure is in place (see next page).



## **Workforce Training Program**

#### **Evaluation Procedures**

Assessment is not something that occurs periodically, but is a continuous process—an inherent part of instruction. Assessment must not be done only by the instructor. To provide a program that is learner-centered, participatory, and collaborative, the learner must be actively involved in the assessment process. To prepare learners to function independently on the job, the instructor must develop an atmosphere of self-reliance in evaluating individual performance. The methods of collecting data will include competency/performance-based assessment and portfolio assessment. Evaluation of achievement in individual progress portfolios will be documented with records of learning gains included.

#### Diagnostic tools include:

TABE 8
Adult Learner Stress Survey
Barsch Learning Styles Inventory
Career Interest Inventory

PowerPath Values Inventory Mental Health Assessment WCSCC Career Assessment

#### Progress tools include:

Individual Education Plan (IEP)
Work Force Development Plan
(WDP)
Employability Skills Competencies
Official Practice Tests

Alternative Assessment Proficiencies by Subject Essay Writing Journal Writing

#### Accountability tools include:

TABE 8
Career Portfolio

GED Exam
Student Portfolio

A weekly meeting between staff and each participant will document their progress and facilitate goal setting. Program evaluation will be based on a participant's progress and portfolio assessment.





# Practice Title: Workforce Readiness Class

#### **Purpose:**

- Assist learners in gaining a better understanding of their work ethics and their goals after ABLE
- To integrate job preparation, employability skills, job retention issues, and life skills into ABLE curriculum

Possible Participants:  instructors students support staff	 program director program coordinator other (specify) Job Coach	stakeholders tutors/volunteers
Materials: None provided.		se: 30 days to complete the adiness program.

#### **Documentation Methods:**

Attendance (clocking in) tracked by spreadsheet given to case worker. Participants receive a Career Passport.

### **Other Considerations:**

Students do 34 hours of job search and work 24 hours at a job site concurrent with the month of classroom work. Sites should have a computer with Internet, video camera, VCR, and job retention/job preparation curricula.

## Impact:

- Closer working relationships are established between ABLE and community social agencies and schools.
- The class is a good recruitment tool.
- The class has positively impacted retention and served as an impetus for students to continue in ABLE and get a GED.
- The class helps some students become employed and others retain employment.

## Contributed by:

Joe McGowan Athens County DHS 740-797-2523



14-38



#### Workforce Readiness Class

#### **Possible Implementation Methods**

The following directions were suggested by the contributor.

- Provide guided opportunities for clients to prepare for entrance into the workforce and/or to be productive workers at their current employment.
- Use a clock-in method for tracking attendance and document results in a spreadsheet to be kept by instructor/case worker/student.
- During the month, students attend 64 hours of classroom work, spend 64 hours in class, 34 hours doing job search, and 24 hours working at a job site.
- Workforce readiness curricula should include:
  - ~Setting long- and short-term goals
  - ~Resume writing
  - ~Customer service skills
  - ~Work appropriate attire and behaviors
  - ~Conflict resolution strategies
  - ~Sexual harassment workplace policies
  - ~Decision-making skills
  - ~Conducting job search (including Internet, newspaper)

- ~Interpreting and completing job forms (i.e., civil service)
- Videotape mock job interviews and use to make improvements in style and to increase student confidence.
- Provide a Career Passport for students to fill with their workplace readiness
  accomplishments, including a finished resume, a certificate of achievement, and a list of
  topics discussed in the month-long class.





Practice Title: Parents and Children Learning Together: A Family Literacy Activity

Purpose:  • To address work related topics in ways that will benefit parents and children			
students support staff	program director stakeholders program coordinator tutors/volunteers other (specify)  Parents		
Materials: Sample Bookbags, p. 42	When to Use: Ongoing.		
Documentation Methods: The number of bookbags borrowed is recorded.	Other Considerations: Bookbags containing simple activities that can be done at home by parents and children are taken home and returned.		
<ul> <li>The staff has more resources ava</li> </ul>	ideas about work and occupations.  ilable.  ork and occupations serve as a reinforcement for		

Gail Morgan South-Western City Family Resource Center 614-870-5533





# Parents and Children Learning Together: A Family Literacy Activity

## **Possible Implementation Methods**

The following directions were suggested by the contributor.

- · Staff determined topics about work that could be introduced to children such as
  - ~Work ethic
  - ~Occupations
  - ~Day care
  - ~Morning routines
  - ~Bedtime routines
  - ~Separation anxiety
- Staff researched children's literature to find books that discuss or illustrate the selected topics. The focus was literature appropriate for pre-school age children.
- Staff identified simple activities that could accompany the reading of the story.
- Staff assembled take home bookbags for parents to borrow.



### Sample Bookbags

Title: The Napping House—Wood, Audrey

Concept: Sequencing—largest to smallest

Materials: Flannel board, bed, grandma, baby, dog, cat, mouse, flea

Story Extension: Let your child retell the story with the flannel board.

Put the objects in order from largest to smallest. Ask the child what happened when the flea jumped.

Ask if they could stack these with the flea first, smallest to largest first.

Title: Time for Bed—Fox, mem

Concept: Animal recognition

Materials: Animal recognition cards

Story Extension: Talk about animals

Name animals

Title: Rosie Rabbit Goes to Preschool—Yee, Patrick

Concept: Shapes, matching, counting Materials: Lids, blocks, numerals

Story Extension: Make shape stencils

Count blocks Stack blocks

Count two blocks, put on two

Talk about school being fun, help child think about what do to at school

Title: Fire Engines—Anne Rockwell

Concept: Matching Colors and Shapes Materials: Fire Engine Folder Game

Story Extensions: Have your child match the fire engines by colors and sizes.

Ask your child to tell you what Barney and P.J. saw at the fire station. Talk about what to do in case of a fire. Hold a fire drill with your child.

Title: Work Song—Gary Paulsen

Concept: Matching, counting

Materials: Play tools, counting cards

Story Extension: As you read the story, talk with your child about what job the person is doing.

Let the child match objects from the bookbag to jobs in the book. Match the

hammer to the carpenter, for example.

Let your child count each group of objects on the counting cards.





Practice Title: Kindergarten Readiness Program: A Family Component

# Purpose:

<ul> <li>To provide a service for families</li> <li>To acquaint parents with the skills needed for kindergarten</li> <li>To acquaint children (ages 4 to 5) with readiness skills</li> </ul>			
Possible Participants:  instructors	program director stakeholders program coordinator tutors/volunteers other (specify) Parents		
Materials: Beginning Survey, p. 47 Skills Checklist, p. 48 Materials List, p. 49 Final Survey, p. 50	When to Use: Offered January-March; sometimes a fall class.		
Documentation Methods:  Pre and post surveys and a readiness checklist for each child are completed	Other Considerations: An ABLE instructor with Montessori and kindergarten teaching experience leads		

by parents.

the class.

#### Impact:

- The Kindergarten Readiness program, a Family Literacy Component, gives the opportunity to directly affect adults in their roles as parents.
- · Parents appreciate the opportunity to see their children working with a teacher and other children their age.
- Parents say that they can see how easy it would be to do the same skills-building activities at home and are now spending more time reading to their children.

# Contributed by:

Sue Berkoben **Nancy Lougheed Washington Local ABLE** 419-473-2363





# Kindergarten Readiness Program: A Family Component

# Possible Implementation Methods

#### **Additional Program Objectives:**

- To assist parents in learning positive interactions with their children while developing school readiness
- To instruct parents on how to help their children develop good habits
- To inform the parents of the importance of developing good oral language skills and sharing ways to help them develop these skills
- To introduce children to a school environment
- · To develop readiness for reading and math concepts
- To strengthen large motor control
- To build small motor control
- · To introduce good readiness materials that could be purchased at a teacher's store
- To introduce parents to some Montessori materials and concepts

# Program Orientation/Parents or Designated Adult

- Mandatory meetings are held in the two weeks before the Readiness Class begins.
- Any adult who plans to accompany the child to any of the Readiness Class sessions must attend both meetings (three hours per meeting).
- Parents complete a survey asking about their knowledge of the skills needed for kindergarten.
- Required kindergarten skills are presented and demonstrated with an explanation for the purpose and educational value of each.
- · Positive approaches for helping children achieve success in school are given.
- Parents receive and complete a skills checklist delineating skill readiness in math, reading, small motor, large motor, and social development. This checklist is repeated at the end of the readiness program. This form must reflect the requirements of the local school district. Adapt as needed.



#### Kindergarten Readiness Program

#### Sample Schedule

Each session begins with a group lesson and demonstration of materials. Children learn to sit quietly on the floor in a circle and to raise their hands for questions and answers. Our group times are used for presenting new materials and concepts, reading stories, and developing oral language skills.

9:20- 9:30	Children and parents arrive and form circle on the gym floor.
9:30- 9:50	Attendance, groups lessons and demonstrations, parents complete day's forms
9:50-10:00	Large motor activity for children
10:00-10:20	Additional lessons and demonstrations with children participating
10:20-10:30	Parents and children do large motor activity together—bean bag tossing game and song
10:30-11:15	Children choose work and sit with parents to complete work. Parents encourage, instruct, and participate when appropriate. Parents will help children develop a sense of pride and accomplishment in their work.
11:15-11:20	Clean up time
11:20-11:30	Children return to a large circle where a story is read; dismissal

# Readiness Program/First Meeting—Children

#### Lesson 1

- Much of the time is devoted to explaining procedures to the children.
- The first emphasis is to introduce math concepts and materials. Children are taught to count, identify numbers in a set, and understand sequence in numbers.
- The second emphasis is on organization and neatness in using the materials, a first step in teaching respect for school property.

#### Lesson 2

- This lesson introduces several small motor activities.
  - Children are shown how to handle the materials carefully and use them to learn concepts.
  - Activities may include: cutting, tracing and cutting, cutting and pasting, sorting, lacing, stringing beads and counters, tracing the metal insets, tracing sand paper numbers and letters with fingers, pouring rice (a favorite!), and writing letters and numbers (optional).

#### Lesson 3

- This lesson focuses on developing and strengthening oral language skills.
- An interesting picture is shared and children are asked to share what they think is happening in the picture and to predict what might happen next.
- Individuality is stressed by accepting all answers—no right or wrong.



317 14-45

# Readiness Program/First Meeting—Children

#### **Work Time**

• Children choose from the demonstrated materials, carry it to their rug on the floor, and complete the activity with their parent's help.

# Readiness Program/Second Meeting—Children

**Lesson 1:** Repeat Lesson 3 from Session 1

Lesson 2: Introduce the balance beam to help strengthen large muscle control.

Lesson 3: Introduce reading readiness materials focusing on the sequence of the letters in the

alphabet and making beginning letters and associations. Practice language concepts: matching opposites, using color words and matching colors, and

sequencing and telling a story with pictures.

## Readiness Program/Remaining Sessions

Each week, three or four new activities are introduced to those already in use. Children look forward to choosing their work. Once chosen, the children and their parents move to their own space and begin working. Parents encourage completion of the activity. Once completed, the child is free to choose another activity. At holiday times, there are always patterns to trace and special cards to make: pumpkins, valentines, large eggs, turkeys, etc. The children are especially proud after they have traced, colored, and cut out a pattern by themselves.

Parents develop a realistic attitude about how their child is progressing as compared to other children of the same age. The parents and children work as a team to complete the activities. The children manipulate the materials while parents reinforce concepts and promote good work habits. Each parent has a unique way of helping his or her children but all are asked to encourage their children to be positive and productive during the class sessions.

We feel our family literacy program provides a time for good readiness instruction, helps parents guide their children more positively, and creates an opportunity for quality one-to-one parent/child interactions.

At the last session of the Readiness Class, the parents again complete a Program Survey and Skills Checklist.



# Adult Basic and Literacy Education Kindergarten Readiness Program Beginning Survey

Parent	Name: Date:
Child'	s Name:
1.	Do you know what skills your child needs for a successful beginning in kindergarten?  Yes Do No
	Comments:
2.	Do you feel you know how to help your child prepare for school?  Yes  No
	Comments:
3.	Do you feel your child will be ready for kindergarten?  ☐ Yes ☐ No
	Comments:
4.	How often do you read to your child? ☐ Once a week ☐ Twice a week ☐ Four times a week
	□ Other:



# Kindergarten Readiness Program—Skill Checklist

MATH	B E SMALL MOTOR CONTROL	BE	S SCHOOL READINESS	В
Can count objects 0-10	Holds pencil correctly	_	Knows address	
Can count objects 10-20	Writes letters/numbers correctly		Knows parents' names	Ė
Can count consecutively 1-10	Holds scissors correctly		Knows other siblings	
Can count consecutively 10-50	Cuts successfully		Knows right and left	
Can count consecutively 50-100	Colors in lines without scribbling		Names objects	
Can recognize numerals 0-20	Draws a man		Knows colors and names	
Recognizes money	Correctly places pieces in a puzzle		Names feelings and actions	
SHAPES	Can trace a figure		Raises hand when appropriate	
Recognizes circle, square, and triangle	Can cut on a line		Raises hand when appropriate	
Recognizes rectangle and oval	Can print first name		Is shy with adults	
Recognizes differences in shape and size	LARGE MOTOR CONTROL		Is able to choose work	
READING READINESS	Can toss a beanbag accurately		Completes chosen work	
Enjoys listening to stories	Can catch a beanbag		Is willing to share	
Understands same and different	Can walk on a balance beam		Concentrates for 10 minutes	
Can match like objects	Can switch to the other foot		Listens and follows directions	
Understands opposites	Can identify right/left		Listens to a story or poem	
Can match opposites	Can walk on a line		Uses books appropriately	
Can tell and sequence a story	Can walk backwards on a line		Notes details in pictures	
Recognizes alphabet letters	Can throw a ball into a container		-	
Knows letter-sound association	Can gallop			
Says whole alphabet correctly	SCHOOL READINESS			
Knows sounds of consonants	Can sit quietly in a group			
Differentiates consonant sounds	Pays attention to the lesson			
Rlands letters into words	Knowe phone number			

ming of Readiness Program	of Readiness Program
B=Begin	E=End

Student:

Child's Name:



#### Materials for Kindergarten Readiness Program

Coordinator:	Instructor:	
_	matching colors	

#### **MATH**

Sets 1 to 10

Popsicle sticks and 10 small aluminum bread pans Matching numerals and buttons Matching numerals and counters Matching numerals and bears

Montessori

red and blue rods red wooden numbers and counters golden bead material

sets 1 to 10 counting by tens numbers in the teens introduction to base ten

#### **READING READINESS**

Letter-sound associations matching beginning letter-sound puzzles

Montessori

movable alphabet sandpaper letters-picture cards for matching

Other readiness activities
Command cards
following directions
naming body parts

Memory cards story sequence cards matching fronts to backs

Visual discrimination activities Lotto cards matching opposites Color flip-book

Matching head-feet body parts of bears

Matching dinosaurs

Matching colors and shapes Sorting and matching buttons

#### **SMALL MOTOR CONTROL**

Pegboard
Busy book
Pouring rice
Lids and jars
Stringing blocks
Stringing counters with patterns
String beads with patterns
Snap together blocks
Puzzles
Sewing cards
Linking shapes
Tracing insets
Activities for cutting and pasting

#### LARGE MOTOR CONTROL

Balance beam

Command cards for balance beam Beanbags Balls Nerf ball for throwing small rubber ball for passing

Small plastic trash can for a basket



# Adult Basic and Literacy Education Kindergarten Readiness Program Final Survey

Parent Name:	Date:
Child's Name:	, 
<ul> <li>Has this class helped you to better understand what kindergarten?</li> <li>☐ Yes</li> <li>☐ No</li> </ul>	at skills your child needs for
Comments:	
<ul> <li>Through attendance in this class, have you gained school?</li> <li>☐ Yes</li> <li>☐ No</li> </ul>	skills to help your child prepare for
Comments:	
<ul> <li>Did this class help you better assess whether or no kindergarten?</li> <li>☐ Yes</li> <li>☐ No</li> </ul>	t your child will be ready for
Comments:	
4. How often do you read to your child?  ☐ Once a week ☐ Twice a week ☐ Four times a week ☐ Other:	
<ul><li>5. Will this class help you to become more involved</li><li>☐ Yes</li><li>☐ No</li></ul>	in your child's schooling?
Comments:	<u> </u>



I4-50



Practice Title: ESL-ABLE Curriculum

#### Purpose:

- To provide a curriculum based on the fundamentals of English language acquisition
- To provide instructional activities utilizing speaking, listening, reading, and writing
- To give students control over their learning

Possible Participants:  instructors  students  support staff	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials: Sample Welcome Letter, p. 55 12-Hour Goal Sheet, p. 57 Class Assignment and Scores Sheet, p. 5	When to Use: When providing ESL services.

#### **Documentation Methods:**

Test results, observations recorded by teachers and volunteers in anecdotal records, and computer scores kept by instructors.

#### Other Considerations:

Follow-up on students no longer attending very often attests to student progress when it is learned that the student was successful in getting a job or advancing on the job.

#### Impact:

- Student enrollment has increased; there is a waiting list.
- Students are more in control of the learning process.
- An atmosphere for self-directed learning has been established and students use their files to record daily progress.
- The curriculum makes it easier for staff to correctly place students.

#### Contributed by:

Sarah Reyes-Cairo Carol Fleishman Washington Local ABLE 419-473-2364



32**4** 14-51



#### Washington Local ESL-ABLE

#### **Possible Implementation Methods**

The following handouts, on the following pages, provide an overview of the workings of the ESL-ABLE class. For a more detailed explanation, please contact the contributors.

- 1. A detailed schedule of the activities used during the daily 3-hour class time.
- 2. General Guidelines for ESL instruction followed by the ESL program.
- 3. A Welcome Letter used on the first day at intake.
- 4. New Student Assessments

An oral assessment is used for beginning level students.

A written assessment is used for an advanced student, particularly those with specific goals in mind such as wanting to improve their writing skills. Conversations with the student typically help teachers decide who should take the advanced assessment.

- 5. A monthly calendar with class meeting dates marked. Students receive two copies of the calendar; one to take home and one to keep in their folders for documentation. Students are encouraged to document their work by putting what they did and the date on the calendar.
- 6. A 12-hour Goal sheet. The sheet goes into the student folder and is used for teacher/student conferences. Instructors initially tried to review the sheets every 12 hours with each student, but it was impossible. Now they review with each student two times per month. Students need the constant review of their work and teachers can check to see if any of the goals have been missed.
- 7. A Class Assignment and Scores sheet. Students keep the sheet in their folders to log in their spelling and basal test scores.
- 8. ESL Monthly Topics These are used during the daily discussion group time.



#### Sample Scheduling for ESL— ABLE classes as provided by Washington Local ABLE

Class Description: Multilevel Skills

Timing: 12 hours per week—M-Th, 9-12

#### Schedule

9-10 AM

- 1. Individual use of the basal text (New Horizons in English, M. Walker, 1991). Students listen to tapes, read, write and self-test after completing each unit.
- 2. Work is self-paced and students request end of book tests (administered by teacher) when they feel they are ready to advance to the next book. Teachers and volunteers are available for goal setting and evaluation, tutoring, and encouragement on progress. Computers are available for use and computer instruction is also offered.

10-10:45 AM

Monday and Wednesday: Using Reading Fundamental through Phonics,

Berkoben & Lougheed, 1998, students participate in spelling, phonics, English language structure

studies, and writing.

Tuesday and Thursday: Citizenship Classes: Upon request

The ESL Book Club: A student organized club

with two ability level groupings.

Individual Time: Students may choose to

continue studying their basal text during this time.

Teachers and volunteers are available for goal setting and evaluation, tutoring, and encouragement on progress. Computers are available for use and computer instruction is also offered.

11:00-12:00 PM Group discussion and learning activities are presented for two ability groups (beginning and intermediate/advanced) that conform to the basal text curriculum and/or the topic of the week or month (see ESL Monthly Themes list). The intermediate/advanced group also discuss the weekly student newspaper (News for You, New Reader's Press) and learn about idioms (101 American English Idioms, H. Collis, 1995). Equipped for the Future (EFF) activities also are incorporated for both ability levels at least twice a week.



#### Language Learning Strategies

#### General Guidelines

- Enable students to discover their own learning styles
- · Show students strategies for learning which accommodate their learning style
- Encourage a student's development of the concept of lifelong learning
- Establish a caring but professional student and teacher relationship
- Tune in to student needs via intake procedures and goal-setting questionnaires
- Conduct regular interviews to determine student progress
- Use of EFF Framework as a teacher tool as well as content for student life-skill lesson activities
- Use of basal test which includes six levels of books and tapes, unit and end-of-book tests, workbooks, written and oral placement tests, and teacher manuals
- · Provide conversation groups on survival topics and current issues

#### Strategies specific to learning styles

#### Visual

- · Flash cards
- Games
- Cloze
- Video

#### **Auditory**

- Conversation groups
- Tapes and headsets
- Dictation
- Dialogues

#### Tactile/Kinesthetic

- Hands on projects
- Use of realia
- Games
- · Sentence strips & word strips
- Role play

#### Other

- Ability grouping
- Interest groups
- · Working in pairs
- · Mixed level grouping
- Games of linguistic educational value
- Homework
- · Outside projects
- Formal and informal testing
- Mini-courses on current topics of student concern
- Vocabulary list and dialogue activity sheets used in conjunction with monthly themes



#### A Sample Welcome Letter

Dear English as a Second Language Student:

Congratulations on deciding to improve your English at Washington Local School's Adult Basic Education ESL class. We are here to help you learn English. We hope you will enjoy the class. Our class meets Monday, Tuesday, Wednesday, and Thursday mornings from 9:00 a.m. until 12:00 noon. We have **no** classes on Friday.

Please bring pencils, a notebook, and a dictionary in your language translated into English.

We will work individually and in groups. We have many books and tapes for you to study to help increase your knowledge and use of the English language. All books and materials are provided for your use in class. However, they must **not** be taken from the classroom. Computer time is also available for the study of typing, reading, and English.

If there is bad weather, listen to the AM radio station WSPD 1370, or watch Channel 11 or 13 on your television. If Washington Local Schools are closed, then our class is also closed. If they say school is delayed or late to begin, you should still come to class at the regular time.

Coffee, tea, and other drinks may be brought from home for your use in our classroom. Pop is available from a machine in the school for 60 cents. Coffee, tea, and hot chocolate will be available in the room for 25 cents. There is NO SMOKING anywhere in the building or on school grounds. Use the parking lot at the side or back of school, but DO NOT block any EXITS or other CARS.

We have regular fire drills at the school. NO TALKING is an absolute requirement. The teachers will direct you on how to leave the room. If the class does not leave the building in an orderly manner, the fire marshal makes the school repeat the fire drill. Remember, the only reason we practice fire drills and tornado drills, is so no one will be injured if we really have an emergency.

Your instructors

Use on the first class meeting.



			ABLE-ENGLISH AS A SECOND LANGUAGE Monday through Thursday 9 a.m. to 12 noon	SECO sday 9	ND LANGUAGE a.m. to 12 noon			<u> </u>
	Monday		Tuesday		Wednesday		Thursday	
ε	ESL CLASS	4	ESL CLASS	5	ESL CLASS	9	ESL CLASS	<u> </u>
10	ESL CLASS	=	ESL CLASS	12	ESL CLASS	13	ESL CLASS	<del></del>
17	ESL CLASS	18	ESL CLASS	19	ESL CLASS	20	NO CLASS Teacher Workday	
24	ESL CLASS	25	ESL CLASS	26	ESL CLASS	27	LAST DAY OF ESL CLASS ESL Recognition Banquet 6:15 p.m. School Gymnasium	
						ļ. 		
			MAY 1999	19	66			
Name:								1



#### **12-HOUR GOAL SHEET**

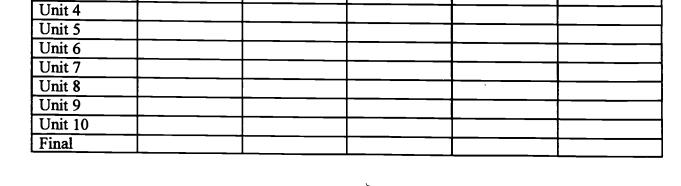
Student Goals for     Date:     Student Comments:	Teacher Comments:
2. Student Goals for Date:Student Comments:	Teacher Comments:
3. Student Goals for Date:Student Comments:	Teacher Comments:
4. Student Goals for Date:Student Comments:	Teacher Comments:
5. Student Goals for Date: Student Comments:	Teacher Comments:



331 14-57

#### SAMPLE CLASS ASSIGNMENTS AND SCORES

Placement Test:		Dat	Date:		
Other Placen	nent Tests:	<del></del>			
	<u> </u>			-	
New Hor	izons in Eng	lish 1			
Unit	Score	Date	Score	Date	Spelling
Unit 1					
Unit 2		_			
Unit 3					
Unit 4					
Unit 5					•
Unit 6					
Unit 7					
Unit 8					
Unit 9					<del></del> -
Unit 10			<del>,                                     </del>		
Final					
New Hor	izons in Eng	lish 2			
Unit	Score	Date	Score	Date	Spelling
Unit 1					Spenning
Unit 2					
Unit 3		<del> </del>	_		
Unit 4					
Unit 5					<del></del>
Unit 6					
Unit 7	<u> </u>				<del></del>
Unit 8					<del></del>
Unit 9				<del></del>	
Unit 10					<del></del>
Final		<del>-  </del>			<del></del>
New Hori	izons in Eng	lish 3			
Unit	Score	Date	Score	Date	Spelling
Unit 1	1 2 2 2 2		50010	Date	Spennig
Unit 2		<del></del>			



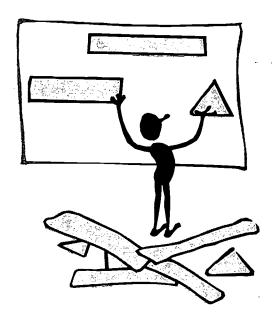


Unit 3

I4-58

	1000 1000 200 1 200 200 200
	1998-1999 ESL MONTHLY GROUP ACTIVITY TOPICS
SEPTEMBER	Welcome - Greetings - Introductions Parts of the body - Clothing - Numbers
OCTOBER	Food - Utensils - Money Grocery Shopping - Containers
NOVEMBER	Weather - Calendar - Seasons - Days - Months - Family
DECEMBER	Cooking - Kitchen - Dishes - Going to a Party - Holidays
JANUARY	Introduction to EFF 3 roles and making plans Problem solving - Goals - Planners and Calendars - Review of Days & Months
FEBRUARY	EFF - carry out plans - bulletin board - book club Occupations - Employee4 Skills - General Office Procedures & Supplies
MARCH	EFF - occupations - resumes - worker activity Newspaper - Resume - Job Interview Workplace Vocabulary
APRIL	EFF - Restaurants (worker and family roles) Vacations - Transportation - Car Exterior/Interior - Activities around town
MAY	EFF - Travel - Scan Alert - Recognition Dinner House - Yard - Garden - Tools Activities at Home - Repairs
Bold entries den activities for EF	ote priority themes used in our ESL program's demonstration site F this year.
	ABLE - ESL - October 25, 1998





Curriculum and Instruction Indicator 4 Choosing Instructional Strategies



# A Description of the Practices Included for Instructional Design Designates a practice contributed by an Ohio ABLE Program.

A Listing of Instructional Strategies	<b>53</b>
Learning Activities: The Need for Variety	<b>5</b> 5
<b>Small Group Work</b>	57
*Whole Group Instructional Strategies	<b>j9</b>
<ul> <li>♣A Classroom Newspaper</li> <li>♠An International Fair</li> <li>Two ideas which have proven to be good community builders among ABLE students contributed by ABLE staff members.</li> </ul>	/2 /4
Adapt the survey to fit individual program services or use as is. This process, assessing and evaluating, allows students and staff to view what happens in the classroom as a shared responsibility.	7
Use the evaluation form to solicit student reactions to the classroom environment.  Then, review the comments with program staff by first recognizing the successes and next planning for needed changes.	<b>(0</b>

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.





Practice Title: A Listing of Instructional Strategies

Purpose:  • To facilitate instructional strategy cl	hoices based on potential for student involvement	
students progr	ram director stakeholders ram coordinator tutors/volunteers (specify)	
Materials:	When to Use:	
Instructional Strategies List, p. 64	Use the chart in staff discussions about meeting student instructional needs.	
Documentation Methods:	Other Considerations:	
Successful techniques may be noted in The References and Resources page provides		
Individual Learning Plan as they relate to information about using various technologie		
student success or in staff evaluation of in the classroom and how to plan instruction		
classroom effectiveness.	for all levels of students.	
Impact:		
<ul> <li>Program staff will be reminded of w</li> </ul>	ride variety of existing strategies and the need to be	
flexible in choosing those that best r	neet student needs.	
Adapted from:		
(Crai	nton 1989)	



A Listing of Instruction	tional Strateg	gies Based on	al Strategies Based on the Potential for Student Involvement
Instructional Strategy	High	Low	Teaching Considerations
Lecture		×	Can be used with large groups; allows very little interaction with students.
Class Discussion	X		Needs to be well planned, including time limits; encourages students to participate.
Demonstrations		×	Shows how to do or apply a skill and can reinforce information presented in another way; students usually are "watchers" but that could change with planning.
Question/Answer Session	X		Provides a way of monitoring learning; may be stressful for some students; requires structuring of questions.
Discussion Groups	×		Effective when groups are small; encourages cooperative learning; requires planning.
Group Projects	x		Encourages participation and shared responsibilities; requires organization and preplanning for feedback and evaluation.
Independent Projects	×	-	Students need all requirements and levels of acceptable performance in the beginning of the project so preplanning is essential; skills can be monitored during the process; students are actively participating.
Computerized Instruction		X	Requires that instructors have technology expertise; can be flexible; students working at their own pace; software should be current, adult appropriate, and well-matched to student skill level.
Instructional Modules		×	This is self-paced and flexible; offers no interaction with others; monitor to ensure that checkups or assessment really are measuring the learning.

(Adapted from Cranton, 1989, p.99)





Practice Title: Learning Activities: The Need for Variety

Purpose:  • To build ABLE staff awareness student persistence	of the impact of instructional strategies in encouraging
students	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials: Learning Activities, Scenario, p. 66	When to Use: During any staff meeting or in small group sessions.
Documentation Methods: Student comments in conferences or on evaluations regarding the success of the instructional techniques can be noted in program files.	Other Considerations: The Mini Retention Game prompts participants to review their classroom techniques. The winners of the game are the students in the classrooms where the game results in needed, positive instructional changes.
Impact:  • Program staff have an opportuni and together discuss the impact	ity to discuss their choices of instructional strategies on retention.
Available at:	<del></del>
RA	tention Toolbox
	E Regional Resource Center

800-558-5374





#### Learning Activities: The Need for Variety

Directions: Consider the following scenario, placing yourself in the role of the student.

Maureen has all of her students listen to her lecture first. She tells them not to take any notes because they could get distracted and not hear what she's saying. What type of learner would this approach appeal to? What could happen to some of her students?

Possible responses might include:

- Learners who need to write things down to acquire knowledge are at an immediate disadvantage.
- Maureen assumes that notetaking is a major distraction for all learners.
- Maureen's method eliminates any opportunity of using questioning as a way of connecting new knowledge to prior knowledge.
- Maureen probably hasn't thought of other techniques to provide the same information as she is comfortable with lecturing.
- Lecturing provides control for the instructor but ignores the student.

# If you were a student, what would you do?

What suggestions would you make to Maureen?





# Practice Title: Small Group Work

students prog	gram director stakeholders gram coordinator tutors/volunteers r (specify)
Materials: None provided.	When to Use: As desired, but be consistent. Length of time varies based on class time allotment.
Documentation Methods: Instructors compile lists of group activities used and send to all program staff. Instructors note improvements in skills described in the purpose.	Other Considerations: The skills listed in the purpose cross the roles designated in Equipped for the Future (EFF)—citizen, worker, parent. For more information about small group learning, check the References and Resources section.
<ul> <li>Impact:</li> <li>Group work provides students with show individual strengths and gain accomplishments.</li> <li>Students look forward to group time</li> <li>Group activities build class unity an</li> </ul>	different avenues for participation, opportunities to recognition from their peers for their e and staff enjoy interaction.

Contributed by:

Gail Morgan South-Western City Schools ABLE 614-870-5533





# Possible Implementation Methods The following directions were suggested by the contributor.

- Schedule group time for each class.
- Time and composition of the group will vary by instructor and class situation.
- Group work focuses on topics needed by many students such as: math, writing, job preparation skills, time management.
- Skills for group work are organized using the Equipped for the Future Framework.
- Staff members to share a list of topics and methods used in group work with fellow staff.
- Arrange staff training on forming groups and conducting group activities.





# Practice Title: Whole Group Instructional Strategies

<ul> <li>Purpose:</li> <li>To engage all students in an interactive educational experience using a structured format (i.e., one room school house)</li> </ul>			
Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify)		
Materials: Sample Schedule, p. 70 Lesson Plan, p. 71	When to Use: As desired.		
Documentation Methods:  Lesson plans can be kept in instructor or program file.  Other Considerations: Whole group instruction is very effective for multi-level classes.			
<ul> <li>The structure relieves student expect.</li> </ul>	cause students like the structure and stay in class. anxiety because the format lets them know what to sto work in all areas of their educational plan.		
Contributed by:			

Charley Flaig Northwest Local Schools 740-372-2812





#### Whole Group Instruction

#### Possible Implementation Methods

The following directions were suggested by the contributor.

- Divide the class period into subject areas and determine the length of time to be allotted by subject.
- Give students a class schedule upon enrollment and post one in the classroom.
- Complete daily lesson plans that include strategies meeting the three major learning styles (auditory, visual, kinesthetic/tactile).
- Vary strategies/delivery methods based on the skills being taught [The Regional Resource Centers can provide resources].

#### SAMPLE SCHEDULE ABLE Program: \_\_\_\_\_ Contact #: Instructor: Meeting Time: \_\_\_\_\_ Meeting Dates: \_\_\_\_ 9:00- 9:30 Computer, Counseling, Questions 9:30-10:15 Math 10:15-10:25 Break 10:25-11:00 Grammar/English 11:00-11:15 Literature/Reading 11:15-11:30 Social Studies/Science 11:30-12:00 Spelling (T)/Writing (TH) 12:00-12:30 Family Lunch Time Computers/Parenting (T) PACT (TH) 12:30- 2:00



#### Whole Group Instruction Lesson Plan

	Center:	·		
Go over				
Pass out				
Go over			• •	
Go over _				
Go over			,	
Go over	_			
		,		
Go over				
Go over				
Go over				
Go over				
Pass out .				
	Go over Pass out   Go over Pass out   Go over Pass out   Go over Pass out			





Practice Title: Class Newspaper

#### Purpose:

- To encourage students (beginning level ABLE) to express their ideas about things important to them
- To provide opportunities for students to increase reading and writing skills and to broaden their scope of information

Possible Participants:	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials: None provided.	When to Use: Four times during the year.
Documentation Methods: Completed newspaper.	Other Considerations: The by-products of this activity (i.e., changes in behavior) may best be noted in anecdotal record form.
Impact:  • TABE scores are higher.  • "Remarkable" changes are or reluctant ones "opening up.	observable in students after their stories are printed with

### Contributed by:

Carole Smithers Columbus Public Schools North Education Center 614-365-5136

• Students get to know each other better and that encourages better attendance.





#### Class Newspaper

# Possible Implementation Methods The following directions were suggested by the contributor.

- This activity is done with beginning level ABLE students.
- · A classroom newspaper is prepared four times per year.
- Students submit stories, recipes, and poems for publishing.
- Survey questions are used for those students who are not quite ready to write a long essay. They are encouraged to turn in a few sentences. Sample questions are: What do you like to do in the [name a season]? How do you help other people?
- All students are encouraged to participate so they can see their names in print.
- The instructor writes a story highlighting a class member and emphasizing what is special about this person. [The instructor often chooses a student who is not well known or well-liked as the story often leads to a change in attitude and treatment of this student by other class members.]



Purpose:



Practice Title: International Fair

and staff within the school.

Possible Participants:  instructors	program director program coordinator other (specify) community members  stakeholders tutors/volunteers
Materials: Booth configuration, p. 76	When to Use: As desired.
Documentation Methods: Notes, written evaluations.	Other Considerations: This could be simple or elaborate depending on the number of students involved and the space available.

## Contributed by:

Nancy C. Brown Columbus Public Schools-Adult ESL 614-365-5136

• Individuals were able to plan, participate in, and showcase aspects of their cultures

• Visitors provided positive evaluations, including phone calls and notes.

leading to new understandings among the ESL students.



**I4-74** 



#### **International Fair**

# Possible Implementation Methods The following directions were suggested by the contributor.

#### I. Pre-planning

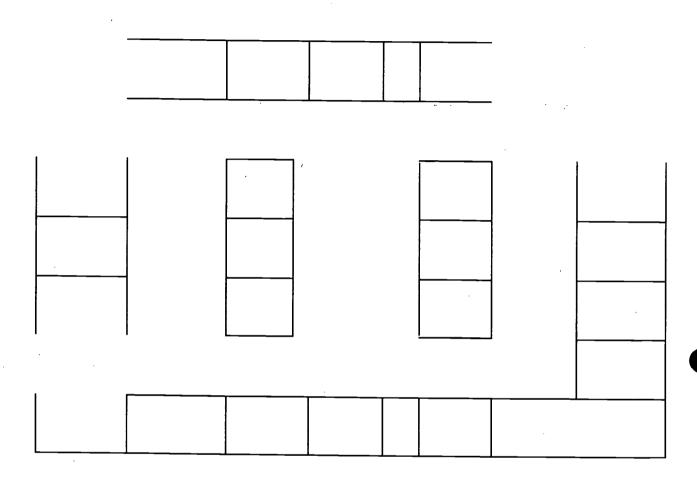
- · Students and staff plan the Fair together.
- Considerations:
  - ~Arrange for permission to use site
  - ~Set date and time
  - ~Rent tables, if necessary
  - ~Publicize; do specialized invitations
- Establish a procedure for setting up and cleaning up.
- Encourage students to wear native dress and bring crafts and artifacts representative of their native countries

#### II. The Fair Day

- A festival atmosphere is established as students represent their native countries with clothing, music, and flags..
- Students arrive early to set up.
- Individual curtained booths are set up in the designated area (gym).
- Name tags are done in native languages.
- Students demonstrate native dances, display crafts, and native foods.



# **GYM-General Booth Plan**



# **International Day 1998 ESL**

Note: Open spaces indicate entrances and exits.





# Practice Title: Evaluating the Learning Environment

	Thing Environment	
<ul> <li>Purpose:</li> <li>To obtain feedback from students on their likes and dislikes of the learning environment, including the classroom, the instructor, and the instruction</li> </ul>		
students	program director stakeholders program coordinator tutors/volunteers other (specify)	
Materials: Learning Environment Evaluation Form, p.78	When to Use: Administer two times per year.	
Documentation Methods: Survey results are used by program director to make program changes and by instructor to make instructional changes.	Other Considerations: Survey questions can be adapted to fit existing program conditions.	
Impact:  • Students have input into the des  • Program staff have written response.	ign and workings of their learning environment. onses to use in evaluating the learning environment.	
Contributed by:		

Leslie Enoch Reach 1 Program 614-292-1238



# **Student Evaluation**

ABLE Program	
Name:	
In order to help maintain ongoing improver following questions.	ment of the ABLE program, please answer the
I attend ABLE classes to: (check all that	apply)
<ul> <li>□ learn/improve my reading, writin</li> <li>□ learn/improve my computer skills</li> <li>□ earn the GED diploma</li> <li>□ personal satisfaction</li> <li>□ help my grand/children with their</li> <li>□ help me obtain a job</li> <li>□ learn the skills necessary to move</li> </ul>	s ·
other, please explain:	
What do you like least about the ABLE p	orogram?
The classroom environment is: (circle on	e)
Satisfactory Unsatisfactory If you circled "unsatisfactory," please	
□ crowded □ poor lighting □ noisy	☐ uncomfortable furniture ☐ not clean ☐ not safe
Other:	



I4-78





# Practice Title: Student Evaluation of the ABLE Program

Purpose:  • To obtain feedback from students the ABLE program for the purpos	regarding their satisfaction or dissatisfaction with se of making needed program changes
students pro	ogram director stakeholders ogram coordinator tutors/volunteers her (specify)
Materials: ABLE Program Evaluation form, p. 81	When to Use: After a minimum of 12 hours have been completed in the ABLE program.
Documentation Methods: Keep results in Program File. These results, if driving changes, should be referenced at staff meetings or in action plans.	Other Considerations: Evaluation questions can be adapted to fit program concerns.
Impact:  • Students have input into the desig • Program staff have data to use in o	n and workings of the learning environment. continuing or changing existing practices.
Contributed by:	

Joyce Winters Penta ABLE Program 419-661-6555



# Student Evaluation of the \_\_\_\_\_ ABLE Program

	ase help the ABLE program make continuous improvement by answering the following stions.
You	have been a student in ABLE Program for at least 12 hours.
1.	Is this class meeting your expectations?
2.	What classroom activities are interesting to you?
3.	Are the instructors helping you accomplish your goals to your satisfaction? If so, how? If not, how could they be more helpful?
4.	Did you come across any difficulties related to this class?
5.	Which areas could be improved (check all that apply):
	<ul> <li>□ one-on-one instruction</li> <li>□ small group instruction</li> <li>□ large group instruction</li> <li>□ amount of time spent individually with instructor</li> <li>□ types of materials available to students (books, handouts, software)</li> <li>□ other (please list)</li> </ul>
Any	additional comments?
Nam	(optional) Date:
TO 1	

Thank you for evaluating our program. Your feelings and opinions are valuable to us.





### References

- Aronoff-Jones, M. Documenting Your ABLE Curriculum: A Guide for ABLE Program Staff. November, 1998.
- Association for Oregon Counties. Governing for Results: Using Benchmarks to Define and Measure Progress Towards Strategic Priorities. July, 1994
  [Online] Available. http://www.frca.org/critrben.htm [20 July 1999]
- Cranton, P. *Planning Instruction for Adult Learners*. Middletown, OH: Wall and Emerson, Inc., 1989.
- Northwest Regional Educational Laboratory. Effective Schooling Practices: A Research Synthesis-1995 Update.

  [Online] Available. http://www.nwrel.ogr/scpd/esp/esp95\_1.html [14 April 1999]
- Rogers, S. and Graham, S. *The Performance Learning and Assessment Toolbox 1.0.* Peak Learning Systems, 1995.
- Southwest Resource Center. Retention Toolbox. Dayton, OH: 1998.
- Willis, S. "Understanding by Design" in *The Association for Supervision and Curriculum Development*, 39, no. 8 (December 1997).

### Resources

- Adult Literacy and Technology Network [Online] Available. http://www.otan.dni.us/webfarm/atl/home.html
- Ashcroft, C. Learning Disabilities: An Overview. Bethlehem, PA: Lehigh University, 1993. (ERIC Document Reproduction Service No. ED 404 497)
- Brown, B. *Distance Education and Web-based Training Information Series*, No. 379. Columbus, OH: ERIC Clearinghouse on Adult, Career, and Vocational Education, The Ohio State University, 1998.
- Caffarella, R. Planning Programs For Adult Learners: A Practical Guide for Educators, Trainers and Staff Developers. San Francisco, CA: Jossey-Bass, Inc., 1994.
- Crew, E. and Easton, P. (ed.) "Effective Strategies for Combating Adult Illiteracy." Annotated Bibliography. In *Adult Leadership Project*, *Volume III*. Tallahassee, FL: Florida State University, 1990. (ERIC Document Reproduction Service No. ED 330 794)



I4-82

- Dean, M. Desiging Instruction for Adult Learners. Malabar, FL: Kreiger Publishing Co., 1994.
- Dirks, J. and Prenger, S. *Planning and Implementing Instruction for Adults: A Theme-based Approach*. San Francisco, CA: Jossey-Bass, 1999.
- Family Literacy Resource Notebook. [Online] Available. http://literacy.kent.edu/Oasis/famlitnotebook/toc.html. [27 July 1999].
- Harnessing Technology to Serve Adult Literacy. [Online] Available. http://www2.wgbh.org/mbcweis/ltc/alri/integratech.htm.
- Herbert, P. and McFeeter, J. Classroom Considerations: A Practical Guide to Teaching Beginning Language and Literacy. Victoria, Australia: Adult Migrant Services, 1994. (ERIC Document Reproduction Service No. ED 394 360)
- Hopey, C. *Technology, Basic Skills, and Adult Education-Getting Ready and Moving Forward*. Information Series, No. 372. Philadelphia, PA: National Center on Adult Literacy, University of Pennsylvania, 1998.
- Imel, S.; Kerka, S.; and Pritz, S. More than the Sum of the Parts: Using Small Group Learning in Adult Basic and Literacy Education. Columbus, OH: Center on Education and Training for Employment. The Ohio State University, 1998.
- Internet Directory of Literacy and Adult Services. [Online] Available. http://archon.educ.Kent.edu/Midwes/resc/Litdir/
- Literacy Online. Available. http://litserver.literacy.upenn.edu/tech/index.html
- National Adult Literacy and Learning Disabilities Center. [Online] Available. http://novel.nifl.gov/nalldtop.htm
- Teaching Tips Index (Online] Available. http://www.hcc.hawaii.edu/intranet/committees/FacDev/guidebk/teachtip/htm#techniques
- What is Conceptualized Learning? In Conceptualized Learning Technical Assistance Project Final Report and Handbook on Conceptualized Learning. New York, NY: City University of New York, Division of Adult Continuing Education, Office of Academic Affairs. July, 1993.



Correlation Chart for Indicators of Program Quality Practices	ntifies the Indicator for which the practice was submitted. The (X) identifies other Indicators where the
Corr	ndic

Correlation Chart for Indicators of Program Quality Practices	tors of P	rogram (	Quality I	Practices	7.0			
A checkmark ( $\sqrt{}$ ) identifies the Indicator for which the practice was submitted. The ( $X$ ) identifies other Indicators where the practice could be used.	was subr	nitted. T	he (X) id	entifies c	ther Indi	icators w	here the	
Practice Name	:		:	I	Indicator			
	Page #	1	2	3	4	2	9	7
An Introduction to Curriculum Design	14-7			Х	4			
The Curriculum Design Process: A Look at Two Methods	I4-9			X	1			
Designing a Curriculum Based on Functional Levels and Benchmarks	14-11	X		X	Ţ			
Curriculum Resource Team	I4-17			X	1			
ABLE Program Curriculum	14-20	X		X	1			1
Creating A Written Curriculum Guide/ A Course of Study	14-22	X		Х	1			
ESL: A Course Description and Curriculum Guide	14-25	X		Х	1			
ESL Curriculum Guide	I4-29	X		X	1			
ABLE/GED Curriculum Guide	14-31	×		X	1		,	
ABLE Fast Track Collaboration	I4-33			Х	1		X	X
The Workforce Training Program	14-35	X			4		X	X
Workforce Readiness Class	I4-38	X			4		X	X
Parents and Children Learning Together	14-40			X	1		X	
Kindergarten Readiness	14-43			X	1		X	X
ESL- ABLE Curriculum	14-51	X		X	4			
A Listing of Instructional Strategies	14-63				ŀ	X		
Learning Activities: The Need for Variety	14-65			×	<b>&gt;</b>	×		

# Correlation Chart for Indicators of Program Quality Practices

A checkmark ( $\checkmark$ ) identifies the Indicator for which the practice was submitted. The (X) identifies other Indicators where the practice could be used.

ביותר כסמות סר מזרת:								
Practice Name					Indicator			
	Page #	1	7	3	4	S	9	7
Small Group Work	14-67				<i>-</i>	×		
Whole Group Instructional Strategies	14-69				j			
A Classroom Newspaper	14-72	Х			ſ			×
An International Fair	14-74			X	>		×	×
Evaluating the Learning Environment	14-77	×	×		<b>~</b>			
Student Evaluation of the ABLE Program	14-80			X	Ţ			









# **Professional Development Indicator 5**

A Module in the Indicators of Program Quality Resource Guide



### **Professional Development**

### **Contents**

An Overview: Professional Development	3
5.0 Professional Development	
Accessing Professional Development Information	5
Documenting Staff Participation	9
References and Resources	. 23
Correlation Chart	. 24





### 5.0 Professional Development

Program has an ongoing professional development process that is linked to a professional development plan which supports program and/or organizational goals.

### An Overview: Professional Development

The adult education field must consider a process for determining the effectiveness of its instructional staff as part of overall program effectiveness. The adoption of competencies offers a next step in improving program quality and professionalization. (Webb, 1997, p.5)

Professional development of local program staff enhances the quality of program services. Although professional development does not guarantee better services to participants, "There is adequate reason to believe that involvement in learning activities and interactions with individuals who are willing to explore issues leads to enhanced learning and changed performance." (Galbraith and Zelnak, 1989, p. 127). This enhancement of services is important for the student, the program, and the local community. Students benefit because program staff are better able to address their needs. The local program benefits because the staff are better prepared to assist the program in achieving the Core Indicators of Performance. The local community benefits because the staff of the local program can better address the unique needs of the community.

Indicator 5 focuses on identifying staff development needs and documenting the participation in appropriate activities. This section (Professional Development) focuses on methods for documenting staff participation with a brief introduction to the process of identifying needs. The contents have been divided into the following:

Accessing Professional Development Information Documenting Staff Participation



364

. ( ) \$

# 5.0 Professional Development

Professional Development 5.0 Program has an ongoing professional development process that is linked to a professional development plan which supports program and/or organizational goals.	linked to a professional c	evelopment plan which supports program and/or
A. Program determines individual and program professional development needs.	A. 1 All staff that supponeeds assessment a	All staff that support ABLE activities will complete a professional development needs assessment annually, as evidenced by documentation on file.
	A. 2 All ABLE paid staf Plan (IPDP) provid	All ABLE paid staff will have a completed Individual Professional Development Plan (IPDP) provided by ODE on file for each program year.
	<ul><li>L. 3 Program administration sun Development Plan (PPDP) Resource Center annually.</li></ul>	A. 3 Program administration summarizes IPDPs to generate a Program Professional Development Plan (PPDP) and submits to ODE and the ABLE Regional Resource Center annually.
B. Staff participate in professional development activities to meet program goals.	B.1 All staff participate Professional Develc	All staff participate in professional development activities to meet the Professional Development assurances as evidenced by documentation on file.
	B.2 All new teachers att Regional Resource	All new teachers attend the new teacher training sessions(s) through the ABLE Regional Resource Center within their first calendar year.







Professional Development
Indicator 5
Accessing Professional Development Information





### **Accessing Professional Development Information**

Ohio is beginning its third year of requiring ABLE program staff to develop individual (IPDP) and program (PPDP) professional development plans. However, encouraging professional development is a longstanding practice in ABLE programs. The four ABLE Regional Resource Centers and the Ohio Literacy Resource Center provide an array of training opportunities and workshops each program year for ABLE staff. Planned professional development allows program personnel to attend trainings and workshops addressing local classroom issues as well as keeping current with adult education trends and methods.

The planning forms, policies, and fiscal guidelines for professional development are available through the Ohio Department of Education ABLE office, the four Regional Resource Centers, and the Ohio Literacy Resource Center as indicated in the chart below. Assistance for developing training programs or inservice is provided in the Program Administrators' Manual on pages 114-126. The manual is available online at: <a href="http://archon.educ.kent.edu/">http://archon.educ.kent.edu/</a> In addition, A Resource Guide for Establishing Local Professional Development Committees, published by the Ohio Department of Education, can be used as a reference for the new requirements for state licensure.

	Informatio http	n available thro ://literacy.kent.	ugh the sources cledu/Oasis/ABLE/	hecked ( 🗸 ) and ( ProfDev/index.ht	online at: m
Item		Resource	Gt	Upda	ted by
	ODE Office Resource Centers	Grant Application	Local Staff/Program	ODE	
Needs Assessment	<b>'</b>	<u> </u>		annually	as needed
PD Forms (IPDP/PPDP)	~	~		annually	as needed
PD Assurances	~		~	per grant cycle	per grant cycle
New Instructor Competencies	~	~		as needed	as needed
Policy Brochure	~	~			as needed





### **Accessing Professional Development Activities**

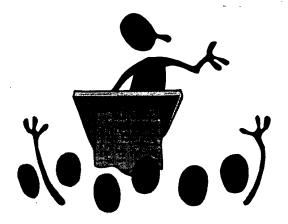
Many professional development activities are available to ABLE program staff. Selected activities must be directly related to one's role in adult education and have the approval of the program director. The chart below lists only some of the options and at what level they might be accessed.

Activity		Location	of Activity	
	National	State	Region	Local
Conference	×	×	×	×
Action Research	×	×	×	×
Study Group	×	<u> </u>	×	×
Product Development	×	×	×	×
Inquiry-based Research	×	×	×	×
Brown Bag Session		×	×	×
Demonstration		×	×	×
Panel Discussions	×	×	×	×
School or Site Visitation	×	x	×	×
Institutes	*	×	×	×
Focus Groups	×	×	×	×
Presenting/Facilitating	×	×	×	×
Structured Idea Exchange		×	×	×

Contact your Regional Resource Center for professional development opportunities.

Central/Southeast ABLE Resource Center	800-753-1519
http://www.eurekanet.com/~able/	740-593-4419
Northeast ABLE Resource Center	800-361-7076
http:/literacy.kent.edu/NEABLE/	216-261-7579
Northwest ABLE Resource Center	419-661-7355
http://literacy.kent.edu/Oasis/Resc/nwable.htm.	
Southwest ABLE Resource Center	800-558-5374 (Ohio only)
http://literacy.edu/SWABLE/	937-512-5375





Professional Development Indicator 5 Documenting Staff Participation



# A Description of the Practices Included for Documenting Staff Participation Designates a practice contributed by an Ohio ABLE program.

Once the individual (IPDP) and program (PPDP) professional development plans are completed for the program, it is necessary to track staff participation. The practices in this section offer suggestions for tracking and documenting this participation.

I hese s	fessional Development Awareness
This po Develo	Development Portfolio
Teache	tion Using Teacher Portfolio
This ch	Development Chart
This pr	cher and Peer Assistant Program

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.



I5-10

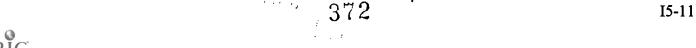
### **Practice Components**



Practice Title: Raising Professional Development Awareness

To provide ABLE staff with a sample professional development scenario and encourage discussion of the types of professional development needed						
Possible Participants:  instructors students support staff	program director program coordinator other (specify)	stakeholders tutors/volunteers				
Materials:	When to Us					
Retention Toolbox Mini-Game, p. 12	Staff Meetings					
Documentation Methods:	Other Cons	iderations:				
IPDPs should reflect a variety		al development activities				
of professional development activities.	-	staff should reflect their needs of the program.				
Impact:  • Staff and volunteers become development available to the		ous types of professional				
Contributed by:						
	<b>Retention Project</b>					

Southwest ABLE Regional Resource Center 800-558-5374







### **Raising Professional Development Awareness**

### Possible Implementation Method

The Retention Toolbox is "a staff development product that can be used for instruction in retention issues related to the Quality Indicators for adult education programs" (Instruction page 1) A component of the Toolbox is the Retention Mini-Game. Indicator 5, Professional Development, has its own color card to distinguish it from the other categories. Each card presents a scenario which can be used to spark relevant discussion per topic area. Discussing scenarios from the Mini-Game can prove useful and can lead to more effective professional development activities.

The following are examples which can be used for professional development:

• You have just found out at the beginning of the school year that your supervisor wants you to take three professional development courses this year.

Where will you look in your community to find professional development offerings? (5.12)

Jason goes to a lot of staff development activities. It seems, however, that no matter
how many he goes to, he still isn't teaching his students well. The dropout rate from his
class is very high and he becomes very resentful each time his supervisor tries to work
with him.

What suggestions would you give regarding Jason? What would be a good course of action to follow? (5.4)

• An instructor has just been hired for one of the urban ABE/GED instructional sites. He is from out of state and has experience teaching in a rural program.

What types of professional development might this teacher benefit from. List at least five. (5.9)



### **Practice Components**



Practice Title: Professional Development Portfolio

Possible Participants: instructor	program director stakeholders
student support staff	program coordinator tutors/volunteers other (specify)
<b>Materials:</b> Portfolio Requirements, p. 14 The Portfolio Process: An Overview, p	When to Use: Ongoing o. 15
Documentation Methods: Portfolios are updated at selected staff meetings.	Other Considerations: Portfolios are updated annually.
Impact:  • Staff portfolios provide a "m • Staff "share" by reminding a their portfolios.	nodel" for student portfolios.  and suggesting to colleagues what they have included in

Suzanne Bernardini Ashtabula JVS 440-576-6015





### **Professional Development Portfolio**

### **Possible Implementation Methods**

The following directions were suggested by the contributor.

- Individual, personalized portfolios are provided to each staff member.
- The portfolio initially contains a listing of the requirements.
- The portfolio process is reviewed with the staff.
- · Documents are placed in the portfolio and checked by the director as desired.

### The portfolio should contain:

- Current resume
- Current contract
- Copy of Ohio Certification
- Certificates of participation
   Local workshops
   ABLE Regional Resource Center workshops
   Conferences
- Copies of transcripts
- Awards/special recognition
- Current IPDP
- Copies of evaluations
- Letters of recommendation
- Business cards



15-14 375

### The Portfolio Process: An Overview

One process which affects us all is the new Ohio system of teacher education and licensure which became effective January 1, 1999.

How will this change affect teachers presently certified? Instead of submitting documentation of professional development activities, coursework, etc, to the Ohio Department of Education to receive certification, teachers now submit their documentation to a Local Professional Development Committee (LPDC) for approval and licensing. The LPDC is composed of administrators and teachers from the local school district.

The amount of professional development/coursework required for renewal of certificates (or conversion to a license) is similar to the previous requirement-1CEU= 10 contact hours. The LPDC will evaluate the professional development activities submitted by the teacher and the certificate of license will be authorized by the Ohio Department of Education based on its decision.

Since ODE is no longer issuing CEUs, teachers now have the responsibility of maintaining a record of all professional development activities in which they participate. The new licensure standards in Ohio make it crucial that all certified or licensed staff keep professional development portfolios. A professional development portfolio is a collection of certificates, papers, and records that a teacher maintains which document professional history. If you don't already have one, it is important to start one NOW.

Probably the most important documents to include in your portfolio are those pertaining to activities in which you participate, including any or all of the following:

- day-long or multi-day workshops
- · professional conferences
- · college coursework
- classroom observation
- professional presentations at conferences or trainings
- curriculum development
- · library or online research
- participation in focus groups
- · action research

Participants of professional development activities sponsored by the ABLE Resource Center will

receive a Certificate of Participation. These are issued by the ODE Resource Center Network and include a copy of the agenda, the participant objectives of the activity, and the number of contact hours for the activity.

For other activities, if no certificate is issued or if it does not adequately summarize the activity, we recommend that you save copies of the agenda, handouts, conference schedule/booklet, etc.

Include documents that explain what you learn at a training, the names of the trainers, and the contact hours provided. Also save the receipts for the cost of the trainings or conferences and a copy of your registration. For college coursework, maintain copies of grades, class descriptions, and syllabi.

Activities resulting in product development (curriculum, action research, library or online research, focus groups) require a copy of the final product and a detailed log of the hours spent on the activity and how they were utilized. If other teachers were involved, record their names, addresses, etc.

Save your handouts (and the agenda) from any presentation made at a professional conference or training. Provide information about developmental time involved if appropriate.

For class observations, keep a journal of the date and any observations you made which will affect your teaching. Write a thank you note to the teacher and keep a copy.

Be sure to keep a copy of your yearly IPDP. Clip the IPDP to the documentation of the activities you used to complete it. These plans indicate that professional development has been important and planned for on a yearly basis. Include any ODE CEUs that you earned since your last certificate renewal.

Other documents that are important to include may not be necessary to renew your certificate, but they help provide a clear picture of you as an educator:

- 1. Copies of all previous ODE teaching certificates and licenses you have held.
- 2. Copies of teaching contracts.
- 3. Copies of yearly evaluations by your program director.
- 4. Notes or letters written by supervisors documenting the quality of your teaching.



15-15

### **Practice Components**



Practice Title: Staff Evaluation Using Teacher Portfolios

Purpose:			
To encourage teachers to reflect on a	ect on and improve their teaching strategies ecting documents to evidence teaching changes		
students \( \square\) progr	ram director stakeholders ram coordinator tutors/volunteers (specify)		
Materials:	When to Use:		
None provided.	Before the formal observation; at evaluation.		
Documentation Methods:	Other Considerations:		
Portfolios are given to the director for review annually. The director provides	None provided.		
written comments to the instructor.			
Impact:			
<ul> <li>The staff operates in a continuous in what they are doing with students.</li> </ul>	nprovement state of mind which impacts directly on		
Contributed by:			

Larry Klingler and Linda Remmert Perry-Hocking County Educational Service Center 740-342-3502



I5-16



### **Staff Evaluation Using Teacher Portfolios**

### Possible Implementation Methods

The following directions were suggested by the contributor.

The portfolio was initially started to give staff an idea of what students experienced in attempting to keep portfolios. It served that purpose and developed into being a part of evaluation.

- Teachers keep a portfolio notebook.
- · Teachers choose target areas for professional growth during the spring.
- Throughout the year teachers participate in regional activities. If no regional activities for their chosen target areas are offered, instructors:
  - → Do independent study
  - →Participate in staff discussions
  - → Collect evidence of participation, relevant articles or information, and records of application in the classroom.
- Staff complete a checklist and narrative before their formal observation.

### **Sample Questions:**

- ~Are you using small and whole group instruction?
- ~Do you use technology in the classroom?
- ~Do your students use portfolios?

The narrative asks instructors to reflect on how they have implemented what they've learned in their professional development activities.

 Discussions about progress and portfolio documentation are part of every staff meeting agenda with the focus being on "Now, what more do we need to do?"



### **Practice Components**



Practice Title: Professional Development Chart

orogram directorstakeholders orogram coordinatorstakeholders other (specify)	
When to Use: As desired.	
Other Considerations: Staff may wish to have a copy to do their own self-tracking.	
nd consistency in tracking professional development or PPDP.	

Karyn Evans Southern State Community College ABLE 937-393-3431





### **Professional Development Chart**

### **Possible Implementation Methods**

The following directions were suggested by the contributor.

To create a simplified, one-page professional development chart:

- List all staff members individually with each having a row.
- List the professional development activities identified in the individual and program plans as columns.
- Use checkmarks to track who has attended what activities. You may also want to add the date when the activity was completed.
- Total the number of attendees at each type of professional development activity.

### A Sample

	Staff	Technology	Learning Styles	OAACE	ESL	New Teacher	CPR
1	Joanne R.	X	X	_			Х
2	Melinda G.	X	Х				
3	James O.	X.	X				
4	Tony S.		X	X			X
5	Marilyn Q.		X		Х		
	Total	3	5	1	1	0	2



### **Practice Components**



### Practice Title Master Teacher and Peer Assistant Program

-							
P	11	*	n	a	œ.	0	٠
L	u		μ	v	3	C	•

- To offer ABLE instructional staff and peer assistants (aides and substitutes) the
- f

<ul> <li>opportunity to share their expertise</li> <li>To use the Master Teacher meetin</li> <li>To explore ways of improving acceptode</li> <li>Program Quality</li> </ul>	e and skills with their peers gs to further increase awareness of student needs countability and the implementation of the Indicators o
Possible Participants:  instructors pro students pro support staff oth	ogram directorstakeholders ogram coordinator tutors/volunteers aer (specify) bstitutes/Aides
Materials:	When to Use
Evaluation Form, p. 22	As desired.
Documentation Methods: Agendas, minutes, and evaluation forms are kept in program files.	Other Considerations: Participants are compensated for 48 hours per year for the Master Teacher program.
<ul><li>themselves freely.</li><li>Because the program sites cover a</li></ul>	re their ideas and feel comfortable enough to express wide area, the Master Teacher program provides the nity to get to know one another better.
Contributed by:	
	etty Finney
_	cili Roush

740-245-5334





### Master Teacher and Peer Assistant Program

### Possible Implementation Methods

This program was created to help the staff become better instructors and aides and to build community among the staff.

### Who participates?

- Participants are those staff members who are looking for new and better ways of working with students.
- All instructional staff, including aides and substitutes, are eligible.
- Participation in the program is voluntary.
- Participants are compensated for 48 hours per year to attend meetings, make visitations, do required reading, and participate in training.

### What are the activities?

- Meetings include discussion of new techniques, a sharing of visitation reports, listening to guest speakers, and/or reporting on training attended.
- Site visits are encouraged to observe new and different ways of serving students instructional needs.
- After visiting a site, Master Teacher Program participants are required to give an oral report to all members and to provide written documentation of the visit.
- Participants complete an evaluation form.





# Master Teacher and Peer Assistant Program Evaluation

	rogram Participants:
ansv	take this opportunity to evaluate the Master Teacher and Peer Assistant Program by ing the questions and providing your comments. You do not need to sign your name, burn your response as soon as possible.
1.	Has participation in the Master Teacher and Peer Assistant Program been helpful you?
•	yesno
2.	Have the visitations been helpful?

	you? yesno
2.	Have the visitations been helpful?yesno
3.	Would you like the Master Teacher and Peer Assistant Program to continue?yesno
4.	What are some areas that you would like to have addressed?
5.	How might the Master Teacher and Peer Assistant Program be improved?
Addit	tional Comments:





### References

- A Resource Guide For Establishing Local Professional Development Committees. Columbus, OH: Ohio Department of Education, 1998.
- Galbraith, M.W. and Zelenak, B.S. "The Education of Adult and Continuing Education Practitioners." In *Handbook of Adult and Continuing Education*, edited by S. B. Merriam and P.M. Cunningham. San Francisco, CA: Jossey Bass, 1989.
- Padak, G. (ed.) *Program Administrator's Manual.* Kent, OH: The Ohio Literacy Resource Center, 1998.
- Southwest ABLE Regional Resource Center. Retention Toolbox. Dayton, OH, 1999.
- Webb, L. Adult Education Instructor Competencies: Soliciting Input from the Field. Washington, DC: Pelavin Research Institute, 1997.

### Resources

- Edgerton; Hutchings, P.; and Quinlan, K. *The Teaching Portfolio: Capturing the Scholarship in Teaching.* Washington, DC: American Association for Higher Education, 1993.
- Gerstnar-Horvath, M. The Teacher/Facilitator: A Do-able Journal for the Professional Development of Educators of Adults. Largo, Fl: Longmuir-Jones, 1991
- Ohio Association for Adult and Continuing Education (OAACE) http://literacy.kent.edu/Oasis/Resc/Educ/oaacemai.html
- Ohio Department of Education Adult Basic and Literacy Education Office http://www.ode.ohio.gov/www.ve/able/able/htm
- Ohio Literacy Resource Center Assistance/Training Network http://literacy.kent.edu/Oasis/Resc/tatn.html
- Seldin, P. "The Teaching Portfolio." In ASEE PRISM (May/June 1995): 19-22.
- Seldin, P. The Teaching Porfolio: A Practical Guide to Improved Performance and Promotion/Tenure Decisions, 2<sup>nd</sup> ed. Bolton, MA: Anker, 1997.

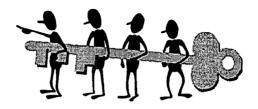


# Correlation Chart for Indicators of Program Quality Practices.

Practice Name	Page				Indicator			
	##	1	2	3	4	2	9	7
Accessing Professional Development Information	9 <b>-</b> SI			X		Ţ		
Accessing Professional Development Options	IS-7			X		Ţ		
Raising Professional Development Awareness	15-11			X		Ţ		
Professional Development Portfolio	IS-13				Х	1		
Staff Evaluation Using Teacher Portfolios	15-16			X		ſ		
Professional Development Chart	15-18			Х		Ţ		
Master Teacher and Peer Assistant Program	15-20				, <b>X</b>	1	-	

386





# **Support Services Indicator 6**

A Module in the Indicators of Program Quality Resource Guide



### **Support Services**

### Contents

An Overview: Support Services	3
6.0 Support Services	
Creating the Referral Plan	5
Communicating the Referral Plan	15
Implementing and Monitoring the Referral Plan	23
References and Resources	35
Correlation Chart	36





### **6.0 Support Services**

Program provides a system for support services that promotes student achievement of goals.

### An Overview: Support Services

Support services are an important aspect of the ABLE student experience. A participants' need for child care or convenient transportation can act as a barrier to participation and successful completion of goals in the ABLE program. It is essential that every ABLE Program have a formal plan and process for referral services, that all staff are knowledgeable about the referral process, and that all sites are equipped with current referral materials. Critical to the success of the referral system is the need for each ABLE program to develop collaborative agreements with the many resources within its community. The Program Administrators' Manual offers guidance about Support Services on pages 127-130.

The Resource Guide will address Support Services as a series of steps which must be planned, carried out, and documented. The steps are:

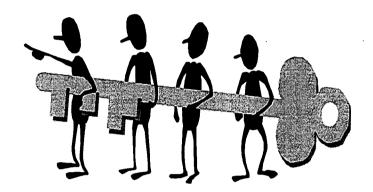
Creating the Referral Plan
Communicating the Referral Plan
Implementing and Monitoring the Referral Plan
Monitoring the Plan



**I6-3** 

Sup 6.0	Support Services 6.0 Program provides a system for support services that promotes student achievement of goals.	hievemen	t of goals.
	Measure	:	Standards
- <del>V</del>	Program has a written plan that describes the system for providing student support services including but not limited to:	A.1 Prog asse	Program identifies student support service needs by formal or informal assessment as evidenced by documentation on file.
	Transportation     Flexible scheduling	A.2 Prog and/	Program uses assessment information to provide support services directly and/or through referrals as evidenced by written documentation kept on file.
	4. Special accommodations	A.3 Prog writt	Program follows-up on student support service referrals as evidenced by written documentation.
		A.4 Prog past stud	Program follows-up with students who have not attended classes during the past month to identify current needs and possible course of action to re-engage student in the educational program as evidenced by written documentation.
<u>ю</u>	Program staff possess the knowledge and skills necessary to make appropriate, informed referrals to support services offered within the program and in the	B.1 All s work	All sites maintain a current listing of community, educational, and/or workplace support services reviewed annually.
	conminumy.	B.2 All p syste	All program staff have a copy of the program's written plan that describes the system for providing support services.
ن ت	Program establishes linkages or agreements between the ABLE program and other educational and/or community providers and systems.	C.1 Progressul Progres	Program activities coordinate with other available resources in the community resulting in strong linkages with:  • Elementary schools • Secondary schools • Postsecondary educational institutes • One-stop centers • Job training programs • Social services agencies
		Ase	As evidenced by letters of support, contracts, and/or agreements.

**I6-4** 



Support Services
Indicator 6
Creating the Referral Plan



### A Support Services referral plan might include:

- A listing of established linkages within the community.
- Formal and informal methods for assessing student needs.
- Protocols for recommending, documenting, and tracking referrals
- Methods for communicating the referral process to staff and students.
- Process for updating services information.
- Guidelines for expanding or changing the linkages to meet student need.

The written plan addresses and describes the way in which students will be served. Often the needed services will come as a result of a collaboration between ABLE and another agency. Each ABLE program will need to look at its community resources as referral plans are made. Refer to the standards and measures of Indicator 6 for requirements.

# A Description of the Practices Included for Creating the Referral Plan Designates a practice contributed by an Ohio ABLE Program.

¢For	the Common Good Team Model	p. 7
Track	This practice is adapted from an adult education resource produced by the Texas Education Agency for its ABLE programs and provides a method for documenting existing linkages.	p. 9
¢The	Collaboration Chart	Е

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.



16-6

### **Practice Components**



Practice Title: For The Common Good Team Model

students progressian support staff other	ram director stakeholders ram coordinator tutors/volunteers (specify) sory Committee Members
Materials:	When to Use:
None provided.	At a staff meeting.
Documentation Methods: Referrals between agencies and participation and membership in the linkages will be recorded.	Other Considerations: Forming local linkages using the For the Common Good Team Model may be the next step for collaboration.
Participating in community linkages service to students and the community.	will allow ABLE to continuously improve its ty.
Adapted from:	



**I6-7** 



### For The Common Good Model

### **Possible Implementation Methods**

**Note**: You may be instrumental in creating the linkage or be one of the agencies called upon to join. Knowing the steps is beneficial in both scenarios.

### Suggested Steps for Establishing an Interagency Linkage Team

- 1. Assess the local need and climate for interagency partnerships.
- 2. Take steps to initiate the plan.
  - Develop a rationale.
  - Identify existing linkages.
  - Generate internal administrative support.
- 3. Form the team.
  - Identify and select key players.
  - Issue the invitation.
- 4. Establish a collaborative relationship.
- 5. Develop a plan.
  - Create an effective planning environment.
  - Design an action plan with objectives and activities to meet them.
  - Solicit agency and community support for the plan.
- 6. Follow-up and follow through
  - Implement the plan.
  - Maintain momentum.





# Practice Title: Tracking Services Provided by Interagency Linkages

Purpose:  • To track the kinds of services plinkages	provided to ABLE programs by the members of the
Possible Participants: instructors	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials: Interagency Worksheet, p. 10	When to Use: When meeting with people in your linkage.
Documentation Methods:  Make additions to the form after discussion and incorporate into the written plan.	Other Considerations: None provided.
Impact:  • Agencies in your linkage will learning referral purposes and to eliming	pecome more aware of what services each provides, for ate overlap.
Adapted from:	,
	(Morris n.d.)





# Tracking Services Provided by Interagency Linkages

# Possible Implementation Methods

Linkages are integral to support service operations, as they function to reduce overlap of resources and to better meet the needs of students. Service is more efficient and cost-effective if the collaborating agencies agree on their purpose and work with mutual interest in mind. Appropriate linkages should be formed within your ABLE program and with other community groups. Follow these steps to coordinate among agencies:

- 1. **Identify agencies** that exist in your community, that you think may result in effective partnerships with your ABLE program.
- 2. **Meet** to discuss the possibility of collaborating in a linkage, and to determine if you have mutual goals and a mutual need to work together.
- 3. Together, determine areas of collaborating, in order to minimize duplication of resources.
- 4. Set goals that are mutual to benefit all parties involved.
- 5. Together, define roles and determine responsibilities, including services to be provided, and individual agency contributions.
- 6. Evaluate results and document the referrals.

Type of Service	Provider	Provider	Provider
Childcare	Agency Name: St. Michael's Date: 12/18/99 Comments: Would like to discuss cooperative services.	Agency Name: YWCA Date: 12/15/99 Comment: At capacity until 2/1/00	Agency Name: The Children's Place Date: 12/1/99 Comments: Will accept 3 year old after 1/15/00

# To create a worksheet:

- List all agencies (providers) with which ABLE collaborates.
- Use the provider columns to record the agency name, date of conversation, and any comments.
- Use type of service column to record the kinds of services exchanged within your linkages. (Morris n.d.)



Interagency Services Tracking Sheet
Use this form to record notes when meeting with or speaking to individuals in your linkage. Place the completed forms in your files as a record of services exchanged and/or use to document linkages in your written plan

exchanged and/or use to document linkages in your written plan.	ges in your written plan.		
Type of Service	Provider	Provider	Provider
	Agency Name:	Agency Name:	Agency Name:
	Date:	Date:	Date:
	Comments:	Comments:	Comments:
	Agency Name:	Agency Name:	Agency Name:
	Date:	Date:	Date:
	Comments:	Comments:	Comments:
	Agency Name:	Agency Name:	Agency Name:
	Date:	Date:	Date:
	Comments:	Comments:	Comments:
	Agency Name:	Agency Name:	Agency Name:
	Date:	Date:	Date:
	Comments:	Comments:	Comments:
	Agency Name:	Agency Name:	Agency Name:
	Date:	Date:	Date:
	Comments:	Comments:	Comments:

(Adapted from Morris n.d.)







Purpose:

Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials: Collaboration Chart, p. 13	When to Use: Update periodically.
Documentation Methods: The chart is maintained and kept in the program files	Other Considerations: Even though attendance at meetings
in the program files.	is very time consuming, the interaction with other sources keeps ABLE programs "in the loop" of community problem solving.

• As the director checks off how an organization/agency is involved with ABLE, it is possible to quickly analyze how well the collaboration is working and determine whether intensified efforts are needed for improvement or if the partnership is no longer beneficial.

# Contributed by:

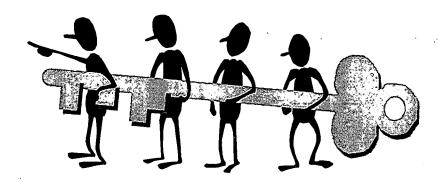
Project Staff
ODE ABLE Program Evaluation Design Project
614-688-3720



# **Collaboration Chart**

COUNTY	Support Letter	Site	Training	Support	Volunteers	Speaker	Refers	Childcare	Transportation	Materials	Dist. Schedules	Membership	ABLE Adv Bd	ABLE Adv Bd	ABLE Speaker
HEAD START	1						1	1	1		1		1		
CDHS	1			<b>\</b>	<b>√</b>	✓	1	<b>\</b>	<		✓			<b>\</b>	
EXTENSION	1		<			1	<b>\</b>			1	1				
JR MOTHERS CLUB					1		1			1					
LINKAGE TEAM			1				1				1	<b>✓</b>		1	$\neg$
LIBRARY							1			/	1				
COURT SYSTEM	1			1			1				<b>✓</b>				
HOSPITAL							1			<b>\</b>	1				
DOM. VIOLENCE	1	1	1			1	1			1	1		1	1	
GREEN VALLEY SCHOOLS		1					1		1		<b>✓</b>			1	
JTP	1		1				1		1	<b>\</b>	1				
3 ARTS CLUB							1								
GREEN THUMB			1		1		1				1				
SAMARITAN OUTREACH			_		1		1				1		1		
ALTRUSA		-		1	1		1			/	1	1		1	1
EVEN START	1	1	1	<b>✓</b>	1	1	1	1	1	/	1				1
OBES	1						1				1				
DISP. HOMEMAKER	1	1	1	/	1	1	1	1	1	1	1				1
HOPEWELL SERRC	<b>\</b>		1				✓			1	1				





Support Services
Indicator 6
Communicating the Referral Plan



# A Description of the Practices Included for Communicating the Referral Plan Designates a practice contributed by an Ohio ABLE Program.

meet the support servi	nly when all the people invoices needs of ABLE students services, the guidelines for re	, all staff and volunteers	need to be aware of
Situations may transportation, members and values situations. Sce	ervices Awareness  y arise in the classroom that of the commodation in the volunteers should be encouraged arising in the Retention Minactivities to address support services.	do not deal with childcard needs. As a proactive stranged to think about and difference can be incorporate.	e, ategy, staff iscuss hypothetical
	<b>Pocket Directory</b>		
	Disclaimerer states the role of the staff in		

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.

the students' choices in accepting a referral.





# Practice Title: Raising Support Services Awareness

Purpose:  • To provide ABLE staff with of the need and process for	h sample support service scenarios and encourage discussion referrals
Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials: Retention Toolbox Mini-Game Sample p. 18	When to Use: le, Staff Meetings.
Documentation Methods: The effectiveness of referrals in the program should document the success of the plan.	Other Considerations:  New staff should receive one-to-one instruction in the referral process.
to student support service n	implemented in the ABLE program, with staff being attuned eeds.

Contributed by:

Retention Project
Southwest ABLE Regional Resource Center
800-558-5374





# **Raising Support Services Awareness**

# Possible Implementation Method

The Retention Toolbox is "a staff development product that can be used for instruction in retention issues related to the Quality Indicators for adult education programs" (Instructions page 1). A component of the Toolbox is the Retention Mini-Game. In the game, Indicator 6, Support Services, has its own color cards to distinguish it from the other categories. Each card describes a scenario which can be used to spark relevant discussion. Discussing scenarios from the Mini-game can prove useful and can lead to more effective support services actions.

The following are Support Services examples:

- One of Mark's students comes to class under the influence of alcohol. What should Mark do? What shouldn't Mark do? (6.8)
- Sarah knows that she has four students who are single parents with infants at home. When she suggests a family literacy program that she knows about that could be of some help, she is told to mind her own business. What advice would you give to Sarah? What could have caused this situation to turn out the way it did? (6.14).
- In one of the staff meetings, a couple of the staff are talking about some of their students and the problems they are having in their personal lives. One is getting evicted from her housing complex and another's car broke down and can't be repaired. When their supervisor asks them what they are doing to help the students, the instructors said they haven't done anything because they aren't sure what to do. What does this program need to work on? Name five things that can be done to address this problem (6.13).





Practice Title: Student Support Services Pocket Directory

Possible Participants:	
instructors  students  support staff	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials:	When to Use:
Student Support Services Pocket Directory, p. 20	Provide to all students upon enrollment.
Documentation Methods:	Other Considerations:
Students are given directories upon entering the program.	Students also receive a directory sponsored by the local For the Common Good Linkage Team which provides the purpose and goals of For the Common Good and education, employment, and training contact names and numbers.

Suzanne Bernardi Astabula County JVS/ABLE 440-576-6015





# **Student Pocket Directory**

This directory is an identification card to carry in one's pocket detailing emergency information for the program participant to fill out. Additionally the card lists various support services and telephone numbers. The pocket directories are available at each program site for every participant.

IDENTIFICATION	
Name:Address:	
Blood Type: Allergies	
Northeast Ohio One-Stop System ASHTABULA COUNTY PARTNERS:	
Adult Basic Education/GED	576-6015
Ashtabula County DHS	998-1110
Ashtabula County JVS	576-6015
Ashtabula County Literacy Coalition	
Family & Children First	998-6859
Goodwill Industries	964-3565
Growth Partnerships	576-9126
JTPA	998-2990
Kent State University	964-3322
OBES	992-2132





# Practice Title: Support Services Disclaimer

Possible Participants:  instructors	ogram director ogram coordinator ner (specify)  aff in charge of intake  staff awareness through discussion  stakeholders tutors/volunteers
Materials: Support Services Disclaimer, p. 22	When to Use: At staff meetings.
Documentation Methods:  Make any necessary additions to the form after discussion and incorporate into the written plan. Include hand-out in the staff handbook.	Other Considerations: None provided.
Impact:  • Staff and volunteers will become a how to respond to certain student students.	more aware of sensitive support services issues and situations.
Adapted from:	





# Support Services Disclaimer

It is the very nature of support services that sometimes situations may arise in which employees or volunteers may not know how to react properly. This brief section is provided as a spring-board for further discussion on this issue.

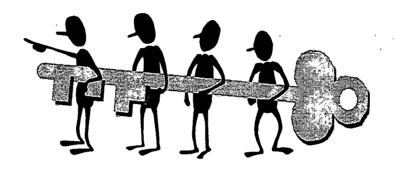
While instructors and other ABLE staff cannot make support services decisions for their learners, they should be informed about which referrals exist and how to execute the referral process; it is up to the student to decide which option presented, if any, to take (Padak 1998).

It is important to note the potentially sensitive nature of referring learners to certain support services, such as those relating to domestic violence and substance abuse. Therefore, the following points are offered for the ABLE staff to consider:

- You can listen and you can let your learners know what options for help exist within their community. It is up to them to take the next step.
- To respect learners' privacy, you should keep documentation under lock and key.
- You cannot make unsolicited referrals, nor can you make your learners act on the referrals.



**I6-22** 



# Support Services Indicator 6 Implementing and Monitoring the Referral Plan



# A Description of the Practices Included for Implementing and Monitoring the Referral Plan

Designates a practice contributed by an Ohio ABLE Program. 

□ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by an Ohio ABLE Program. □ Designates a practice contributed by a prac

This survey about childcare and transportation needs can be completed during intake/orientation for each student.		
Program Participation Barriers	<b>p. 27</b> 1	
Issues and Actions  This practice suggests using a chart to track the needs, referrals, and action taken in providing student support services.		
<b>Partner Appreciation</b> To keep the support services linkages and agreements functioning smootl to build further capacity with the network, consider using the example of appreciation presented in this practice.	hly or	



16-24



Practice Title: Student Support Services Needs Survey

Possible Participants:  instructors  students  support staff	program director stakeholders program coordinator tutors/volunteers other (specify) Staff in charge of intake
Materials: Student Support Services Needs Form, p. 26	When to Use: During intake
Documentation Methods: Fill out form and keep on file.	Other Considerations: None provided.
Impact:  • Support services needs of students	dents will be considered and actions will be documented
Adapted from:	

Note: No Implementation page is included for this practice.



**I6-25** 

# **Student Support Services Needs**

Fill out this form while asking a new student questions during intake. 1. Date: \_\_\_\_\_ 2. Student's name: \_\_\_\_\_ 3. Student's address: \_\_\_ Does the student need child care? □ Yes □ No If yes: • What times of day is child care needed? \_\_\_\_\_ 5. How does the student plan to get to the ABLE classes? Drive own car Get a ride from someone Carpool with other students Take the bus Take a taxi-cab Ride a bicycle \_\_\_\_Other (please specify): \_\_\_\_\_ If the response to question 5 was "take the bus" or "take a taxi-cab", how far is it, in the number of blocks or miles, from your start destination (i.e. work, home) to the ABLE program? Is taking the bus a hardship? Please explain: Is taking a taxi-cab a hardship? Please explain: 7. Does the current ABLE class meet the needs of this person in terms of the times the classes meet? □ Yes □ No If no, please explain: If no, what times would be better for this student? Would this student be willing to travel to a different ABLE site for a more convenient schedule? □ Yes □ No 8. Are there any special accommodations this student feels he or she will need to enroll in the ABLE program? □ Yes □ No If yes, please explain:



I6-26

: A <



# Practice Title: Program Participation Barriers

<ul> <li>Purpose</li> <li>To document possible program</li> <li>To use during staff meetings to and policies</li> </ul>	participation barriers generate discussion regarding support service issues
students	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials: Program Participation Barriers Questionnaire, pp. 28-29	When to Use: Staff meetings.
Documentation Methods: Fill out form and place in program file with the date.	Other Considerations: Use this questionnaire as a discussion tool for staff meetings, filling it out for documentation purposes and to create awareness regarding barriers to program participation.
Impact:  • Staff assess identified barriers to the program can provide and when the program can provide and the p	o student participation and determine which services nich must be handled by another agency.
Adapted from:	

(Morris n.d.)

Note: No Implementation page is included for this practice.



Ansv	ver the questions for your site.  ABLE Site Name
1.	What are the total number of your students' children who need child care in order to attend ABLE classes?
2.	Can your program offer any kind of child care, or reimbursement program? Explain:
	If your program cannot offer child care in any way, how do you plan to deal with this issue? Is there another agency in the area your students can be referred to, to assist with child care issues? If yes, please list:
3.	How many of your students take the bus to get to class?  Do these students have a current bus schedule?  Is there a current bus schedule posted in your classroom?  yesno
4.	If your class is not accessible by bus, list other ABLE programs in the area that are.
	List other agencies to which your students can be referred for help with transportation issues.
	If the only option for a student is to take a taxi, are funds available for reimbursement?no
5.	Are your current ABLE classes offered when most students are available to attend?  yes no  If no, can some classes be offered at different times to meet more learners' needs?  yes no  If no, are there other ABLE programs in the area whose schedules better match the times your learners are available? yes no



Support Services-Implementation

In the table below, list students who have special needs, the need itself, and the method for handling the need. If a referral is made, list the agency. 9

S	Special Need	Program Accommodation	Referral	Date
		·		

16-29





Practice Title: Issues and Actions

• 10 provide a consistent, recognize referrals	red method for tracking and follow-up of student
students p	rogram director stakeholders rogram coordinator tutors/volunteers ther (specify)
Materials: Issues and Actions Form, p. 31	When to Use: When a referral is initially made; when following up on the outcomes.
Documentation Methods: Fill out form and keep in a locked file.	Other Considerations: None provided.
Impact:  • ABLE staff will have a consisten follow-up.	t method for documenting support service referrals as

Project Staff
ODE ABLE Evaluation Design Project
614-688-3720



# I6-31

# **Issues and Actions**

Complete this side of the form on an as-needed basis as issues arise concerning the learner. Use the following codes to indicate the issues.

1. Learning disability
4. Physical health

Deschie	A office Tolon	**************************************	4	Deferred Made		Teeme		
		Transportation	9.	Mental health	9.		Housing	m
	cation	Continuing education	∞i	Public assistance	۶.	•	Child care	7
	Io. Officer	ramny		rnysical nearth	ŕ	disability	Leaning and	-

	Issue	Re	ferral Made	Act	Action Taken		Resolution
Name	Type of Issue	Date of Identification	To Whom or Where	Date of Referral	Type of Action	Date of Action	Yes/No
					,		
							;
			·				
Place -				,			
							-
						•	
						02.5	



# Practice Title: Partner Appreciation

Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials:	When to Use:
Thank you letter, p. 33 Certificate of Appreciation. p. 34	When thanking a business for monetary and in-kind donations.
Documentation Methods:	Other Considerations:
Keep copies of the letters on file.	None provided.
Impact: • Relationships with partners with	

Jody Angelone Vanguard-Sentinel Career Center 419-332-2626





# **Partner Appreciation**

# **Possible Implementation Methods**

 Properly thank any local businesses for monetary and in-kind donations with a letter or certificate.

Wal-Mart 2052 N. State Route 53 Fremont, Ohio 43240

June 1, 1999

Dear Sir:

The 1999 GED Graduation and Awards Ceremony held Wednesday, May 19 for Vanguard-Sentinel Adult Basic & Literacy Education (ABLE) students was a great success, thanks to community members like you, who donated goods and services for the event. Thank you very much for the \$15 gift certificate. This enabled us to purchase the crepe paper and table covers we needed to decorate the graduation reception area. We appreciate very much your generosity, and cannot thank you enough.

With help from people like you, the Vanguard-Sentinel ABLE program will be able to continue its work: providing free, quality, basic education to adults in Seneca, Sandusky, and Ottawa Counties. Helping adults reach their educational goals is our goal.

Sincerely,

Jody Angelone
Adult Education Coordinator



22

# Intilicate of Appreciation

Vanguard-Sentinel Adult Career Center Awarded to Uanquard Horticulture For Support of Adult Education Programming

This certificate is issued this 8th day of June, 1999

Adult Basic Education Director

Adult & Community Education Director

ODE

423



Arnoff-Jones, M.. Personal Communication. 1999.

- Imel, S. For the Common Good: A Guide for Developing Local Interagency Linkage Teams, Second Edition. Columbus, OH: Center on Education and Training for Employment, The Ohio State University, 1995. [Online] Available: http://www.literacy.kent.ed/CommonGood/Guide/stepone.html
- Morris, J., (ed.) Adult Basic Education Workbook. Texas Education Agency, Division of Adult and Community Education, 1998.
- Padak, G., (ed.) ABLE Program Administrators' Manual, Kent, OH: The Ohio Literacy Resource Center, 998.

Southwest ABLE Regional Resource Center. Retention Toolbox. Dayton, OH: 1998.

# Resources

- Community Referral Directory. A Community Service Directory in a binder that is updated annually should be available at each program site. Ashtabula ABLE with its One-Stop partners has a CD-Rom version of the Community Service Directory (Ashtabula County Tomorrow-ACT) which is a database that includes information about virtually all social service programs, as well as educational opportunities within the county. It also includes information on employers, manufacturing and service companies, and elected officials. This will soon be on-line with programs responsible for updates. For more information, contact Suzanne Bernardini at 440-576-6015.
- Kerka, S. *Developing Collaborative Partnerships*. *Practice Application Briefs*. Columbus, OH: ERIC Clearinghouse on Adult, Career, and Vocational Education, Center on Education and Training for Employment, The Ohio State University, 1997.
- Ohio Department of Human Services. 101 Brilliant Ideas for Local Partnerships, First Edition. Columbus, OH: Ohio Department Of Human Services, Spring, 1998.
- PROJECT READ: Reading Education for Adults in Dayton. The Project READ Coalition. [Online]. Available http://www.activedayton.com/community/groups/read [1 September 1999]



425 16-35

Correlation Chart for Indicators of Program Quality Practices
A checkmark ( ) identifies the Indicator for which the practice was submitted. The (X) identifies other Indicators where the practice could be used.

				I	Indicator	£.		
ractice lame	Page #	1	7	8	4	8	9	L
For the Common Good Team Model	<b>16-7</b>			Х	,		J	X
Tracking Services Provided by Interagency Linkages	6-9I	X		X			J	X
, Collaboration Chart	16-12			X	-		√.	
Raising Support Services Awareness	I6-17					X	J	
Support Services Pocket Directory	16-19						<b>.</b>	X
Support Services Disclaimer	16-21			X			1	
Student Support Services Needs Survey	16-25			X			Ţ	
Program Participation Barriers	16-27			Х			٠ ر	
Issues and Actions Chart	16-31			X	·		Ţ	
Partner Appreciation Letter	16-33	·		Х			1	X
Partner Appreciation Certificate	16-34			X			Ą	X







# Recruitment Indicator 7

A Module in the Indicators of Program Quality Resource Guide



# Recruitment

# Contents

An Overview: Recruitment	3
7.0 Recruitment	4
Determining Recruitment Needs	5
Designing the Recruitment Plan	11
Implementing and Documenting the Recruitment Plan	26
References and Resources	31
Correlation Chart	3′3





## 7.0 Recruitment

Program successfully recruits from the population in the community identified in the AEFL (Title II) as needing literacy services.

# An Overview: Recruitment

In order for recruitment to be a successful endeavor, it must be a planned, ongoing effort. (Scheid and Heber, 1999)

Recruitment efforts must adapt and change as populations and needs change. Since ABLE programs are recruiting from a target population, it is important to know who that target population is before beginning. As a program planner, you will then need to consider your expected outcomes and the resources available to you. Then you will be able to select the marketing methods that best fit your goals. To ensure that the recruiting effort is effective, it is important to evaluate the success of the plan and make needed adjustments. Guidelines for Indicator 7 are found on pages 131-144 in the Program Administrators' Manual.

The Resource Guide divides recruitment into three steps:

Determining Recruitment Needs

Designing a Recruitment Plan

Implementing and Monitoring a Recruitment Plan



# 7.0 Recruitment

7.0 R Progr	7.0 Recruitment Program successfully recruits from th	ne popu	7.0 Recruitment Program successfully recruits from the population in the community identified in the AEFL (Title II) as needing literacy services.
	Measure		Standards
A.	The percentage of target population enrolled compared with the demographics of the program service area.	A.1	Program will demonstrate achievement of its projected enrollment levels as evidenced by quarterly and annual reports required by ODE.
B.	Program has a written marketing and recruitment plan that is evaluated and updated at least twice a year.	B.1	A written marketing and recruitment plan includes:  1. Environmental scan to determine customers, competitors, partners, and resources  2. Expected outcomes  3. Activities describing personnel responsible and timelines  4. Materials  5. Professional Development  6. Evaluation
		B.2	Cumulative enrollment outcomes are evaluated at least every three months and are used to update program's marketing and recruitment plan as evidenced by the quarterly progress report as submitted to ODE.
		B.3	Program will involve students, teachers, and advisory committee members in marketing and recruitment activities as documented in the written plan.
		B.4	Program evaluates the means by which entering students become aware of the program and the effectiveness of various recruitment activities as evidenced by documentation on file.



# Recruitment Indicator 7 Determining Recruitment Needs

# A Description of the Practices Included for Determining Recruitment Needs \*Designates a practice contributed by an Ohio ABLE Program.

	an Environmental Scan
<b>⊅Dev</b>	eloping Staff Awareness of Recruitment Needs p. 7
	Recruitment planning and implementation should be participatory with all staff
	contributing to the efforts. The activity can be done in a staff meeting and can
	serve as a guide to individual program recruitment and marketing planning.
Settin	g Recruitment Goals and Expected Outcomes
	Once the ABLE program has researched the community needs and resources
	pertaining to ABLE services, goals for reaching the target population can be
	identified. A worksheet is provided to use when determining who and how
	many will be recruited.

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.





# Practice Title: Using an Environmental Scan

<ul> <li>Purpose:</li> <li>To provide current community der</li> <li>To determine potential demand for</li> <li>To identify current competitors an</li> </ul>	mographic information r ABLE services in the community ad potential partners for service delivery
students pro	ogram director stakeholders ogram coordinator tutors/volunteers ner (specify)
	visory Committee
Materials:	
Look on the Internet for demographic inform Community Survey: http://hgac.cog.tx.u Government Agency: http://www.lbo.stat http://www.state.ol	s/demographics/censusnews.html e.oh.us/links.asp
Other Considerations: Contact other agencies from national to common has recently conducted a scan. Ask ABLE community data.	munity-based to see if anyone is currently conducting  E Advisory Committee members for help in locating
Documentation Methods: Results become part of the program file.	When to Use: When planning recruitment activities; when preparing a grant application.
Impact:	1 1 0 0 11
<del>-</del>	information about community needs and programs

# services for the purpose of recruitment planning. Contributed by:

Project Staff
ODE ABLE Evaluation Design Project
614-688-3720

Note: No Implementation page is included for this practice.





Practice Title: Developing Staff Awareness of Recruitment Needs

<ul> <li>Purpose:</li> <li>To assist staff and volunteer encourage their participation</li> </ul>	rs in gaining knowledge of recruitment issues and to n in recruitment planning and implementation
Possible Participants:  instructors students support staff	program director stakeholders program coordinator tutors/volunteers other (specify)
Materials: Retention Toolbox Mini-Game Sample, p.8	When to Use: In the beginning stages of recruitment planning; when recruitment efforts are being reviewed.
Documentation Methods: Each ABLE program has a Retention Toolbox.	Other Considerations: Staff meetings are an ideal setting for using the Mini-Game.
Impact: • Staff have an investment in	recruitment planning and its outcomes.
Contributed by:	Retention Project

Retention Project
Southwest ABLE Regional Resource Center
800-558-5374





# **Developing Staff Awareness of Recruitment Needs**

# **Possible Implementation Methods**

The following directions were suggested by the contributor.

The Retention Mini-Game is a "staff development product that can be used for instruction in retention issues related to the Quality Indicators for adult education programs" (Instructions page 1). Indicator 7, Recruitment, has its own color card to distinguish it from the other categories. As indicated in the Mini-Game directions, this is an ideal professional development activity for an ABLE staff meeting.

Each card describes a different scenario, which can be used to spark interesting and relevant discussion. The following are some examples from recruitment:

- One inner city program has a small marketing budget for recruiting ABE/GED students. Compare pros and cons of radio advertising versus newspaper advertising. (7.2)
- Name five things that you can use for recruitment with low literacy level students (7.5).
- Name five places in your community where you could put your advertising that might reach the students who need your program. (7.12).

Discussing scenarios such as the ones above can prove to be quite useful and can lead to more effective recruitment actions.





# Practice Title: Setting Recruitment Goals and Expected Outcomes

Purpose:  • To provide staff with a worksheet to expected outcomes from recruitment	use when determining recruitment goals and efforts
students/ progr	am director stakeholders am coordinator tutors/volunteers (specify)
Materials: Setting Goals and Expected Outcomes Worksheet, p. 10	When to Use: When ready to establish recruitment goals and expected outcomes; periodically review progress at staff meetings.
Documentation Methods: A copy of the worksheet should be placed in the program file.	Other Considerations: The worksheet has a place for follow-up of actual versus expected outcomes. Use when evaluating the plan. Data from an environmental scan and the program's past performance can be used to set goals.
Impact:  • Discussing and carefully planning remore program goals being met.	cruitment goals and expected outcomes results in

# **Adapted From:**

(Morris n.d.)

Note: No Implementation page is included for this practice.



**I7-9** 

# Setting Goals and Expected Outcomes

### Recruitment Worksheet

Recruitment Goal	Expected Outcome	Time-Frame	Actual Outcome (Complete at the end of recruitment campaign.)
		•	
			·







### Recruitment Indicator 7 Designing the Recruitment Plan

### A Description of the Practices Included for Designing the Recruitment Plan Designates a practice contributed by an Ohio ABLE Program.

Once the initial goals and expected outcomes have been determined, planners need to determine their programs' assets. Two worksheets allow programs to look at their personnel and financial resources in the planning process. Once the sheets have been completed, some changes may have to be made in the initial goals.	-
<b>Chooking at Marketing Methods</b>	_
*Media Messages  These samples show how an ABLE program gets the word out about its services using different media methods.	р. 18
*Recruitment Brochures  Two brochures are compared highlighting the differences in style, text, and approach.	p. 22
An Introduction to Computers  This practice describes how a computer class offered free to the community by an ABLE program also serves as a recruitment tool.	p. 24

All practices are presented as suggestions. Adaptation or use of the practice is voluntary.



440 17-11



### Practice Title: Determining Existing Program Resources

### Purpose:

- To provide a worksheet staff can use to determine the people and monetary resources available for recruitment

Materials: Personnel Status Worksheet, p. 13	When to Use:
Budget Worksheet, p. 14	During the early stages of recruitment planning; as a review throughout the recruitment campaign.
Documentation Methods: Keep copies of the worksheets in the program file.	Other Considerations: Programs can be very creative with dollars and activities. Participatory planning involving all staff and volunteers encourages ownership in the success of the ABLE program.

- Program staff will be united in their efforts to market and recruit for the ABLE program.
- · Program planners will consider all resources and how those resources can be used to best recruit from the target population.
- Program planners will have an organized and focused approach to recruitment.

### Contributed by:

**Project Staff ODE ABLE Evaluation Design Project** 614-688-3720

Adapted from:

(Morris n.d.)



## Personnel Status for Recruitment Planning

Tasks Preferred				·
Availability for Recruitment Activities		·		·
Work Schedule				
Staff Member				

443

17-13

### Recruitment Worksheet: Budget

Recruitment Task	Associated Materials and Services	Budgeted Amount	Estimated Cost	Actual Cost (completed after recruitment campaign)

(Adapted from Morris n.d.)

445





Practice little: Looking at Marketing Methods
Purpose:  • To provide planners with a listing of methods which can be used in making recruitment and marketing decisions in relation to target group and available resources
Possible Participants:  instructors
Materials: When to Use:  Marketing Methods Descriptor, pp. 16-17 In the initial stages of recruitment planning.
Documentation Methods: Copies of the marketing materials are kept in the program file.  Other Considerations: None provided.
Impact:  • Program will be able to make informed decisions about recruiting methods based on the information.
Compiled from:  (Advertising Checklist 1999)  (For Adult Practitioners 1999)

(Scheid and Rayburn 1995)



### **Marketing Methods**

The following is a list of guidelines for creating effective and memorable promotional materials. Your materials should:

- Suit your intended target audience.
- Communicate one simple message.
- Maintain a consistent style and voice for at least one year.
- Stick with one style that has one personality for at least a year.
- Invite potential learners to contact you for further information by providing contact information and details.
- Look professional.
- Match recruitment goals.

(Adapted from Advertising Checklist, 1999)

### **Print Choices**

There are several ways to promote your program to the public. These include:

- Daily newspaper advertisements. Newspapers that are printed each day can run advertisements about your program; however, print ads are more effective at attracting volunteers than learners.
- Weekly newspaper advertisements. Newspapers that are printed once per week may be more willing to print your advertisement or article as submitted.
- Press Releases. Press releases are a way to communicate current information to the media.
- Media Kits. A media kit is a packet of information that is compiled and given to the media. The media kit should include the following materials:
  - A press release
  - A Public Service Announcement
  - An editorial
  - Background information
  - A listing of contacts who are "experts" who can be contacted for interviews
  - An article
- Brochures, pamphlets and fliers. Brochures, pamphlets and fliers can be distributed to a variety of local organizations, including employment offices, schools, human services agencies and community organizations. Since these organizations have clients that may benefit from your program, solicit input from agency staff about what information would be useful to include.
- Posters/billboards/bus signs/bumper stickers. The cost of these materials will vary depending on how elaborate they are. Messages should be short and to the point.



### **Broadcast and Other Choices:**

- *Television advertisements*. Options include Public Service Announcements, as well as human interest-type stories on local news.
- Bulletins and Newsletters. This can be a good way to recruit learners and volunteers; sometimes publications for an organization command more attention than do general communications among readers.
- *Public Service Announcements*. Public Service Announcements, or PSAs, are announcements run by radio and television stations, free of charge.
- Direct calls. To be more proactive, you may want to call local radio stations about running your PSA, or call a newspaper to encourage a reporter to write an article about one of your programs.
- Interviews and Media Appearances. If asked to do an interview, prepare well, including a list of suggested questions. If this is a television interview, prepare some attractive visual aids.
- Movie theater advertisements. The main advantage to this form of promotion is that it is shown to a captive audience. Prices vary based on how many screens the theater has and location.
- Special awareness projects and events. Such events and projects include:
  - Being "adopted" by a local fraternity or sorority.
  - Having a local business become a literacy partner.
  - Organize a stand at your local library complete with brochures.
  - Have adult learners produce a cookbook for local distribution.
  - Have an information booth at a local fair. (Scheid and Rayburn, 1995)

### Table Tents, Placemats, Bookmarks

These are produced to be placed in area restaurants, libraries, laundromats, doctor and dentist offices, human service agencies, etc.

*Videos.* You can prepare a brief video highlighting your ABLE program and its services to the community. Remember to secure the permissions of any student who may appear in the video. (Adapted from For Adult Practitioners, 1999)





### **Practice Title:** Media Messages

### **Purpose:**

- To provide tips for using media as a recruitment method
- To provide samples of a press release and a public service announcement (PSA)

✓   students   ✓   prog     ✓   support staff   ✓   other	ram director ram coordinator r (specify) isory Committee	
Materials: Tips for Mastering Media Relations, p. 19 Press Release Sample, p. 20 PSA Sample and Cover Letter, p. 21	When to Use: During recruitment.	
Documentation Methods: Keep a record of the number of calls made to the ABLE program in response to any publicity.	Other Considerations: Obtaining and sustaining growth of programs depends on successful communication: getting the story out to business, industry, government, and the	

### Impact:

• The PSA and press releases should enable a program's message to reach a wide audience and generate responses from the targeted audiences.

general community.

### Contributed by:

Jody Angelone Laura Heber Deena Kaufman
Vanguard- Sentinel JVS Karen Scheid Read for Literacy, Inc.
419-334-6901 Ohio Literacy Network
614-486-7757





### **Tips for Mastering Media Relations**

### Possible Implementation Methods

The following tips were provided by the contributor.

To create partnerships that work, an organization, particularly non-profits, must get the word out about events and services to increase its visibility.

### Strategies for gathering support for your organization may include:

- · Work with the media.
- Know the elements of a good story or photo opportunity.
- · Provide appropriate press releases.
- "Pitch" a story.
- Invite the press to-
  - →special events
  - →volunteer recognition
  - →student achievement awards
  - interview students or programs with success stories
- · Learn to work with reporters.
- Establish strong personal relationships in the community.
- Communicate the organization's mission.



450 I7-19



### Media Messages: Press Releases

### **Possible Implementation Methods**

- A press release is used to announce events, recruit volunteers, offer a new service, or report any good news happening in the ABLE program.
- A press release should:
  - begin with a headline followed by a lead sentence that answers the questions-who, what where, when, why, and how;
  - ☐ include transition sentences that move from all five "Ws" and "how" of the story;
  - provide more specifics and then close with a general description of the ABLE program;
  - ☐ be on one page;
  - include suggested date for printing the information and specific program contact information.
- Program information and highlights could be dates for the community calendar and announcements of guest speakers.

### Smithville Area ABLE Center Orientation and Enrollment

This year the Adamson Area Adult Basic and Literacy Education Center will hold orientation for new students at two times and two locations: Mondays from 9:00 AM to 12:00 noon in room 250 at the Main Street Center and 6:00 PM to 9:00 PM at Adams High School, Room 206.

During orientation, participants receive an overview of Adult Basic Education services and have an opportunity to ask questions. They are also asked to complete a skills assessment that determines strengths and identifies areas needing improvement. An advisor is on hand to help in determining an appropriate program of study and in selecting the best location for study from the five centers throughout Adamson County.

An individualized education program is designed for each adult student. Services offered:

- · GED Preparation,
- · Basic Reading, Writing and Math
- Upgrading Basic Skills
- Computerized Instruction
- Job Readiness/Workplace Skills
- · English as a Second Language
- · Individualized Reading Instruction

Morning and evening classes are offered to adults FREE of charge. For more information, call the Adult Basic Education Center office, weekdays, after 8:45 AM, 555-0000.





### Media Messages- PSA

### Possible Implementation Methods

The following directions were suggested by the contributor.

- PSAs are spot announcements run without charge by radio and television stations.
- The PSA briefly describes the program and gives the appropriate contact information.
- The PSA should be clear, concise, and easily understood.
- Consider word count and the length of the announcement.
   10 sec. = 25 words
   30 sec. = 75 words
   60 sec. = 150 words
- A cover letter mailed or faxed to a local radio station, along with the script for a public service announcement (PSA).

Below are examples from Project Read in Fremont, Ohio.

### Cover letter:

August 1, 1996

Dear Sir,

Our program, Project Read, a non-profit agency of United Way, would appreciate free announcement of its literacy tutor training workshop being offered this month. I have included all of the information about the workshop on the second page of this letter. If you have any questions, call me at the Adult Career Development Center. Thank you so much for your attention to this. We are always seeking new tutors as our list of non-reading adults increases.

Sincerely,

Karen Murray
Project Read Coordinator
Adult Career Development Technology Center
1220 Cedar St. Suite B
Fremont, Ohio 43420
414-334-6901

### PSA:

August 1996

THIS IS KAREN MURRAY FROM PROJECT READ, A LITERACY TUTORING PROGRAM FOR ADULTS WHO WOULD LIKE TO LEARN TO READ. IF YOU WOULD LIKE TO BECOME A VOLUNTEER TUTOR, ASK ABOUT OUR TUTOR TRAINING WORKSHOP AUGUST 21st AND 24th. IF YOU ARE INTERESTED OR WOULD LIKE MORE INFORMATION, PLEASE CONTACT PROJECT READ AT THE ADULT CAREER DEVELOPMENT CENTER, 334-6901. THIS MESSAGE IS **BROUGHT TO YOU BY PROJECT** READ WHICH IS FUNDED BY UNITED WAY AND BY WFRO.





Practice Title: Recruitment Brochures

Purpose:  • To create different promotions audiences (employers and lear	al recruitment brochures appropriate for their intended mers)
Possible Participants:  instructors students support staff	program director
Materials: Promotional Brochures Samples, p. 23	When to Use: When recruiting learners and marketing the ABLE program to business and industry.
Documentation Methods: Brochures are distributed in the community.	Other Considerations: None provided.
Impact:  • By targeting both business and audience within the community	d the individual learner, the brochures will reach a large
	Deena Kaufman ad for Literacy, Inc. 419-242-7323





### Recruitment Brochures

### **Possible Implementation Methods**

When determining the target audience for recruitment, consider the student and other interested community members. Potential student goals may vary from wanting to help a child with homework to getting a GED and continuing in school. Goals for employers, however, center on wanting employees who have a knowledge of basic skills and the ability to use those in the workplace. Read for Literacy, Inc. in Toledo has programs which appeal to learners and employers. The following excerpts from the brochures for two different programs highlight how each audience is recruited to ABLE services. Even though both programs are aimed at attracting students needing help with basic skills, note the differences between the marketing approaches.

### Work Related Foundation Skills

ESAP provides basic skills utilizing questions and situations in three broad workplace settings:

- →Health
- →Trade/Technical
- →Business Office
- →Finding a Job

Target Audience: Anyone wishing to improve their

employability skills

Title: "The Skills You Need to Get and Keep a Job"

Brochure Style: Trifold; plain cover; graphics; bold

print; limited text

Language Style: Direct with bulleted key concepts;

brief explanation and contact

information

Appeal: Speaks directly to "you" and provides the

basic information needed to make the

contact.

### Workforce Literacy Project

For the employee:

- Upgrading basic skills means increased personal pride at work and home.
- ☐ Training for new technology is boosted by literate workers.
- ☐ Success in learning to read leads to

Target Audience: Employers

Title: "Some of your employees aren't getting the

message because they can't read it."

**Brochure Style:** Trifold; three colors, quotations.

bullets; detailed text; business-

appropriate

Language Style: Uses business terms; extended

detail about the program; complex

sentence structure

Appeal: Speaks directly to employers by posing

literacy as a problem affecting

productivity and offers the Workforce

Literacy Project as a solution.





### **Practice Title: Introduction to Computers**

### Purpose:

- To provide a free service to the community and give ABLE program staff the opportunity to do marketing and recruitment with the class participants
- To introduce participants to basic computer technologies, terms, and actions used in operating a personal computer

students prog	ram director stakeholders ram coordinator tutors/volunteers (specify)
Materials: None provided.	When to Use: Single sessions on Saturday mornings; session
•	length is determined by the staff.
Documentation Methods: Names of attendees are taken and compared with subsequent ABLE enrollments.	Other Considerations: The names of the attendees could be added to ABLE mailing lists. The class uses instructional handouts and meets in the computer lab.
<ul> <li>Impact:</li> <li>The community is more aware of Al</li> <li>Some students enroll in ABLE class</li> <li>Participants learn enough information</li> </ul>	
Contributed by:	da I noo

Mid-East Ohio Vocational School District 740-452-7242





### **Introduction to Computers**

### **Possible Implementation Methods**

The following directions were suggested by the contributor.

The class serves two purposes: instruction and recruitment.

- The free class is advertised in a press release in the local newspaper with a clear statement of ABLE sponsorship.
- The class is held on a day other than a scheduled ABLE class day, usually Saturday morning.
- An ABLE instructor teaches the class.
- ABLE services are explained.
- Advanced participants (non-ABLE candidates) are given information about local adult education opportunities at the Career Center.
- Instructor provides a handout with computer terms and related illustrations and explains necessary information.
- Hands-on practice follows with participants learning how to:
  - 1. Turn on the computer.
  - 2. Insert a disk.
  - 3. Use a mouse.
  - 4. Format a disk.
  - 5. Open a program.
  - 6. Create a document.
  - 7. Save the document to a disk.
  - 8. Reopen the document.
  - 9. Shut down the computer.



I7-25



### Recruitment Indicator 7 Implementing and Documenting the Recruitment Plan

### A Description of the Practices Included for Implementing and Documenting the Recruitment Plan

Designates a practice contributed by an Ohio ABLE Program.

Telej	phone Inquiry Record	p. 28
	Keep this sheet by the phone to record phone inquiries to the ABLE program and use the collected information in recruitment efforts.	
Marl	keting and Recruiting Evaluation Checklist	p. 30
	This checklist should be used at the beginning of recruitment and marketing planning and at the end of the campaign. The checklist also appears in the Imple and Documentation section of Indicator 7.	_





### Practice Title: Telephone Inquiry Record

Possible Participants:	
students p	rogram director stakeholders rogram coordinator tutors/volunteers ther (specify)
Materials:	When to Use:
Telephone Inquiry Record form, p. 29	When inquiries are made.
Documentation Methods:	Other Considerations:
Forms are kept in the program file and used for contacting potential students.	Keep by the phone for easy access.
Impact:	
<ul> <li>The program has another source is enrollees.</li> </ul>	for providing program information to potential

Project Staff
ABLE Evaluation Design Project
614-688-3720



### **Telephone Inquiry Record**

	Name:Address:
	City, State, Zip:
	Home Phone:
w d	id you learn about our ABLE program?
	☐ Television Advertisement
	☐ Television Interview
	☐ Newspaper Advertisement
	☐ Newspaper Article
	☐ Newsletter Advertisement
	☐ Newsletter Article
	□ Brochure
	□ Poster
	☐ From a Friend
	☐ From a Family Member
	☐ Other (please specify)
at:	are your reasons for wanting information about joining ABLE classes?
	☐ To obtain an Adult high school diploma
	☐ To obtain a GED
	To be able to go on to another, more advanced vocational or academic program
	☐ To receive US citizenship
	☐ To be able to register to vote
	☐ To gain employment
	☐ To gain secured employment or job advancement
	☐ To be removed from public assistance
	☐ To be able to read more to your children
	☐ To have greater involvement in your children's schooling
	☐ To become more self-sufficient
	☐ To improve skills and knowledge to your desired level
	Other (please specify)

Thank you for your interest! We hope to see you in class!





### Practice Title: Marketing and Recruitment Evaluation Checklist

Purpose:  • To assess the recruitment plan b	efore and after implementation
✓ students✓ support staff✓	program director stakeholders program coordinator tutors/volunteers other (specify) Advisory Committee Members
Materials: Marketing and Evaluation Checklist, p 31.	When to Use: At the beginning and end of the recruitment campaign; periodically during the recruitment process.
Documentation Methods: Keep results of checklist in program files for continued reference.	Other Considerations: This form provides a way of planning, tracking, and evaluating the written recruitment plan.
Impact:  • The program plan for recruitment leading to strategy or implement	nt is consistently and periodically scrutinized thus tation changes.
Contributed by:	

Project Staff
ODE ABLE Evaluation Design Project
614-688-3720



### Marketing and Recruitment Evaluation Checklist

Before your recruitment campaign begins, does your written marketing and recruitment plan include:

0000000	Documentation of involvement by teachers, students, and the advisory committee?  A description of your current target population?  The number of students you wish to recruit?  Environmental scanning plans?  Expected outcomes?  Personnel responsibilities and time-lines?  Materials to be used?  Marketing methods?
	Any professional development activities?
	An evaluation plan?
000	Plans for evaluation of cumulative enrollment (at least once every 3 months)? Plans to use cumulative enrollment evaluations to update written plan? Plans to evaluate how students became aware of the program? Plans to assess the effectiveness of current recruitment activities?
After y	our recruitment campaign:
Are the	students you recruited the same as the target population?
Did yo	u recruit the number of students you aimed for, using the appropriate data?
What c	hanges will you make based on your results from this campaign?





### References

- Advertising Checklist. In *The SOHO Guidebook*. CCH Incorporated. 1999. [Online] Available. http://www.toolkit.cch.com/text/p03\_7030.asp [23 July 1999].
- Morris, J. (ed.) Adult Basic Education Workbook. Texas Education Agency. Division of Adult and Community Education Programs. n.d.
- Rayburn, J. and Scheid, K. Getting the Word Out. Columbus, OH: Ohio Literacy Network, 1995
- Scheid, K. and Heber, L. Ohio Literacy Network. Personal Communication. 1999
- Southwest Regional Resource Center. Retention Toolbox. Dayton, OH: 1998.
- West Virginia Department of Education. For Adult Practitioners. [Online] Available at: http://www.neamedia.net/~1cabe1/teachers.htm#Marketing. [29June1999]

### Resources

- Michael, S. and Hogard, E. "Marketing Adult Literacy Programs: Meeting the Challenges in the Twenty-First Century. In *Research to Practice*. Ohio Literacy Resource Center. October 1996. 039-0020-0017.
- Norton, R., Harrington; L. Kopp, K.; and Kalamas, D. *Market an Adult Education Program*.

  Module N-2 of Category N Teaching Adults, Professional Teacher Education Module Series. Columbus, OH: National Center for Research in Vocational Education, The Ohio State University, 1987.



# Correlation Chart for Indicators of Program Quality Practices

A checkmark ( ) identifies the Indicator for which the practice was submitted. The (X) identifies other Indicators where the practice could be used.

Practice Name					Indicator			
	Page #	1	2	3	4	5	9	7
Using an Environmental Scan	9-/1			Х				Ą
Developing Staff Awareness of Recruitment Needs	7-71			X				4
Setting Recruitment Goals and Expected Outcomes	6-21			X				4
Determining Existing Program Resources	17-12			X				4
Looking at Marketing Methods	17-15			×				4
Media Messages	17-18			X			X	+
Recruitment Brochures	17-22							<b>-</b>
An Introduction to Computers	17-24			_	Х			<b>-</b>
Telephone Inquiry Record	17-28							<b>~</b>
Marketing and Recruiting Evaluation Checklist	17-30	-	:	X				<b>~</b>







### **U.S. Department of Education**



Office of Educational Research and Improvement (OERI)
National Library of Education (NLE)
Educational Resources Information Center (ERIC)

### **NOTICE**

### **REPRODUCTION BASIS**

