

DOCUMENT RESUME

ED 431 083

CE 078 734

AUTHOR Batman, Kangan; Gadd, Nick; Lucas, Michele
 TITLE Farm Management and Leadership. Numeracy. Level 1. Level 2. Level 3. Support Materials for Agricultural Training.
 INSTITUTION National Languages and Literacy Inst., Melbourne (Australia).
 SPONS AGENCY Australian Dept. of Employment, Education, Training and Youth Affairs, Canberra.
 PUB DATE 1998-00-00
 NOTE 117p.; For related documents, see CE 078 731-738. An initiative of the Victorian Farmers Federation and Primary Skills Victoria.
 AVAILABLE FROM Language Australia National Resource Centre, GPO Box 372F, Melbourne, Victoria 3001, Australia; e-mail: lanrc@la.ames.vic.edu.au
 PUB TYPE Guides - Classroom - Learner (051)
 EDRS PRICE MF01/PC05 Plus Postage.
 DESCRIPTORS Adult Education; Agribusiness; *Agricultural Education; Agronomy; Calculators; Comparative Analysis; Cost Effectiveness; *Costs; Decimal Fractions; Developed Nations; Expenditures; Foreign Countries; *Income; Instructional Materials; Land Use; Learning Activities; Mathematics Skills; *Measurement; *Numeracy; Percentage; Postsecondary Education; Secondary Education; Vocational Education; Volume (Mathematics)
 IDENTIFIERS *Australia (Victoria)

ABSTRACT

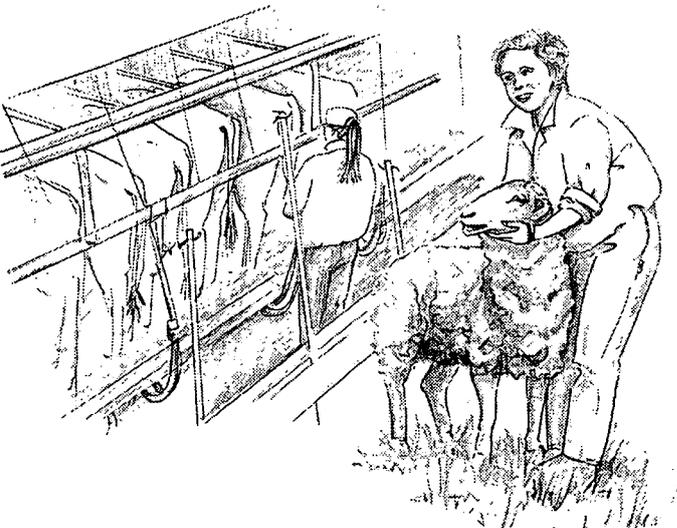
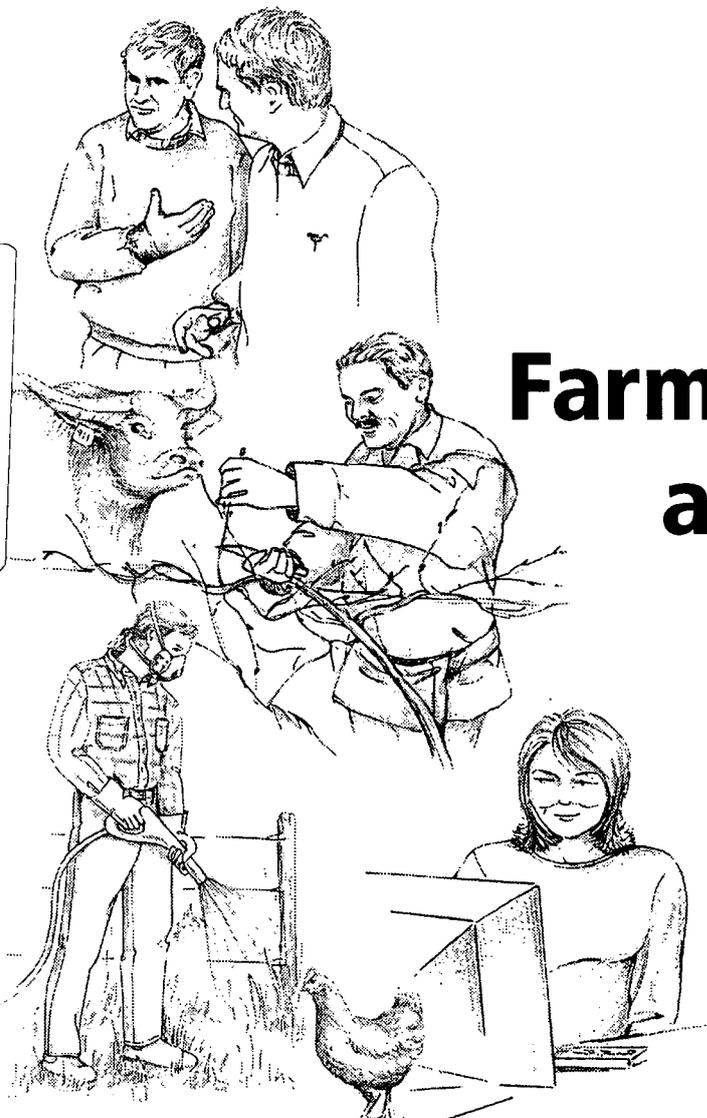
This publication contains the three numeracy units of the three levels of Support Materials for Agricultural Training (SMAT) in farm management and leadership: Level 1 (starting), 2 (continuing), and 3 (completing). The units are designed to help the learner improve his or her numeracy skills needed to deal with farm management. SMAT materials can be used by the individual, with a mentor, or in a group or class. An introduction describes how to use the materials, types of activities, and materials needed. Each level contains agriculture-related mathematics activities. Model answers are provided. Topics covered in Level 1 are as follows: calculator use; invoices and payment advice sheets; percentage and decimals; and measuring length, area, and perimeter. Topics covered in Level 2 are budgets, costs, and comparing costs to income. Topics covered in Level 3 are measuring and volume. (YLB)

 * Reproductions supplied by EDRS are the best that can be made *
 * from the original document. *

001

Farm Management and Leadership

Numeracy Level 1



U.S. DEPARTMENT OF EDUCATION
Office of Educational Research and Improvement
EDUCATIONAL RESOURCES INFORMATION CENTER (ERIC)

This document has been reproduced as received from the person or organization originating it.

Minor changes have been made to improve reproduction quality.

• Points of view or opinions stated in this document do not necessarily represent official OERI position or policy.

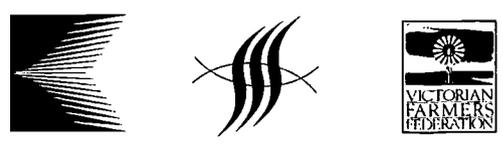
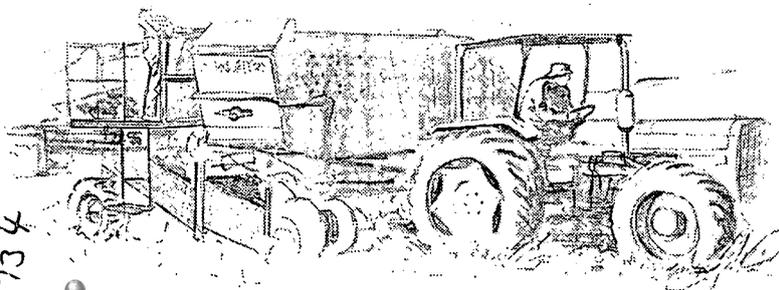
PERMISSION TO REPRODUCE AND DISSEMINATE THIS MATERIAL HAS BEEN GRANTED BY

J. Kudler

TO THE EDUCATIONAL RESOURCES INFORMATION CENTER (ERIC)

1

Support Materials for Agricultural Training



E078734

ERIC
Full Text Provided by ERIC

Acknowledgments

These units were developed as an initiative of the Victorian Farmers Federation and Primary Skills Victoria. They have been written and prepared by Kangan Batman TAFE.

Project Development Team:

Project Manager:	Barbara Goulborn
Writers:	Nick Gadd, Michele Lucas
Illustrations:	Tracey Lean
Graphics and Desktop Publishing:	Kelisha Dalton, Simon Colvey, Maryjeanne Watt, Betty Franklin
Editing:	Helen Yeates, Philip Kofoed, Angela Costi
Instructional design:	Elizabeth McInerney
Reviewers:	Dr. Barbara Johnson, McMillan Campus, University of Melbourne Lynne Fitzpatrick, Language Australia, 1997 Pam Lambert, B.A.C.E. Merna Curnow, industry representative Rob Tabener, Wimmera Rural Counselling Service
Series reviewer:	Malcolm Trainor, Instructor, Agricultural Education Centre, University of Ballarat

Project Steering Committee:

Clare Claydon:	Victorian Farmers Federation, 1997
Airlie Worrall:	Victorian Farmers Federation
Lyn Hughes:	Primary Skills Victoria
John Nicholls:	Department of Employment, Education, Training and Youth Affairs
Tony Audley:	United Dairy Farmers of Victoria
Ken Stone:	Victorian Farmers Federation, industry representative
Colin Hunt:	Victorian Farmers Federation, industry representative
Margaret Brodie:	Victorian Farmers Federation, industry representative
Michael Kearney:	Victorian Farmers Federation, industry representative
Nickie Berrisford:	Grain Industry Training Network
Andrew Sullivan:	Agricultural Education Centre, University of Ballarat
Malcolm Trainor:	Agricultural Education Centre, University of Ballarat

Published and distributed by:
The Language Australia National Resource Centre
Language Australia
GPO Box 372F, Melbourne Victoria 3001
Telephone: (03) 9926 4779
Facsimile: (03) 9926 4780
Email: lanrc@la.ames.vic.edu.au

© 1998 Commonwealth of Australia.

Funded under the Workplace English Language and Literacy Programme by the Commonwealth through the Department of Employment, Education, Training and Youth Affairs.

Contents

Introduction	1
Where this fits	1
How to use these materials	1
Outcomes	2
How long should I spend?	2
Activities	2
What you need	3
Assessment	3
Calculator use	4
Clear keys	6
Percentage key	8
To find what percentage:	8
To find the percentage of:	9
To find a percentage increase or mark up:	9
To find a percentage decrease or mark down:	9
Memory keys	11
Estimating	16
Invoices and payment advice sheets	19
Percentage and decimals	24
Activity 5	24
Changing percentages to decimals	25
Measuring length, area and perimeter	31
Area and perimeter	32
Optimising space	38
Model answers	41
Activity 1	41
Activity 2	42

Activity 3	44
Activity 4	44
Activity 5	45
Activity 6	46
Activity 7	48
Activity 8	49
Activity 9	49
Activity 10	50

Introduction

Welcome to this unit of the SMAT materials, *Farm Management and Leadership 1 - Numeracy*.

SMAT stands for Support Materials for Agricultural Training. SMAT will help you improve your written and spoken communication skills and your numeracy skills, so you can succeed at training programs or communicate more successfully in your workplace.

Where this fits

SMAT has four topics: *Agricultural Production*, *Farmers as Employers*, *Farm Management and Leadership* and *Occupational Health and Safety*.

This unit is Level 1 of *Farm Management and Leadership - Numeracy*. There are three units of *Farm Management and Leadership - Numeracy*. Level 1 (starting), 2 (continuing) and 3 (completing). Each unit has two parts: Communication Skills and Numeracy.

After you finish this unit, you could try the other units at the same level: *Agricultural Production 1 - Numeracy*, *Farmers as Employers 1 - Numeracy*, *Occupational Health and Safety 1 - Numeracy*.

Then you could try the units at a higher level.

You do not have to complete every unit in SMAT. It is up to you to choose the most useful parts and work through them.

How to use these materials

You can use the SMAT materials by yourself, with someone to help you, or in a group or class. It is hard to work by yourself, so it is a good idea to have someone who can give you advice and feedback (a mentor). This person could be a trainer from a college or community centre, a relative, a neighbour or a friend.

The unit is written so you can start at the beginning and work through it. Or if you like you can choose parts of the unit and only do those parts. Spend more time on the parts which are most useful for you. If something is not useful, you can skip it.

There is no certificate to go with the SMAT materials. But SMAT helps you improve your skills so you can do other courses and get other certificates. For example: Farm\$mart, Rural Business Management, and courses run by the Department of Natural Resources and Environment. You will also find that working through SMAT improves the communication and numeracy skills that you need in your working life.

Outcomes

After you finish the SMAT materials you will be able to communicate more effectively in speech and writing and use numeracy skills more effectively. You will be able to use the calculator to find percentage and calculate using the memory keys.

How long should I spend?

This depends on you. The amount of time will be different if you are working by yourself or in a group, with a mentor or without, and if you do all the activities or not. Take enough time to do all the activities that are relevant to you, to a standard high enough to satisfy you.

Activities

Each unit has a number of activities for you to do. In the communications units there are four types of activities:

- key word activities
- reading activities
- writing activities

- spoken communication activities.

In the numeracy units there are numeracy activities.

Sometimes you can write answers to these activities in the book. Sometimes it is better to write them in a notebook. Sometimes for the spoken communication activities you will need to go and speak to some other people.

In some places there are also practice writing and practice reading activities. These are extra activities. You can choose to do them if you think you want extra practice in something.

Most of the activities have model answers in the back of the book. You can also ask your mentor to check your answers.

What you need

Before you start, make sure you have the following:

- a notebook (A4 size is best)
- pens, pencils, highlighter pens
- a file or folder to keep extra papers.

Assessment

There is no formal assessment for SMAT. But it is a good idea to have a mentor look at what you have done. That way you can decide together what you have learned and what you need to improve.

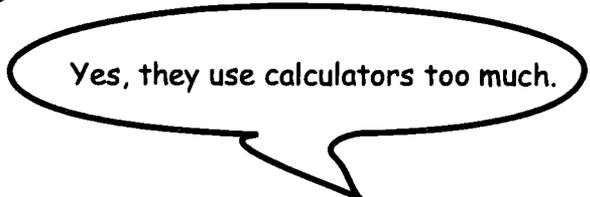
Remember, the SMAT materials are a resource for you to use to improve your skills. It is up to you how you use them and how much of them you use.

Calculator use

People often think using calculators is cheating. They think that calculators stop you from thinking for yourself.

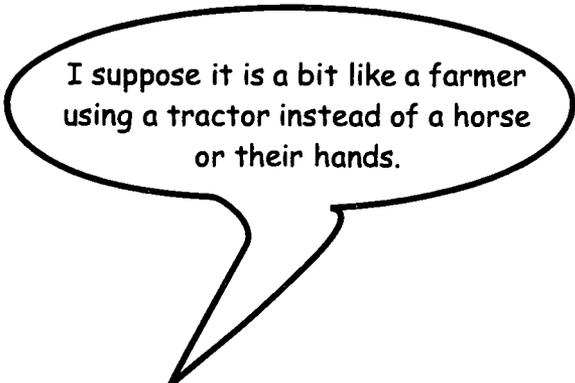


Kids today can't do simple sums.



Yes, they use calculators too much.

Calculators are only a tool that makes the calculation easier and quicker but a calculator cannot do your thinking for you.



I suppose it is a bit like a farmer using a tractor instead of a horse or their hands.

Calculators are a useful tool. They can be used to:

- do difficult calculations quickly and accurately
- check estimates and calculations you have done in your head.

You can buy all sorts of calculators. There are scientific, graphical and statistical calculators. But for most everyday jobs, a basic calculator is all you need. In this unit we will be using a basic calculator.

A basic calculator looks something like this:

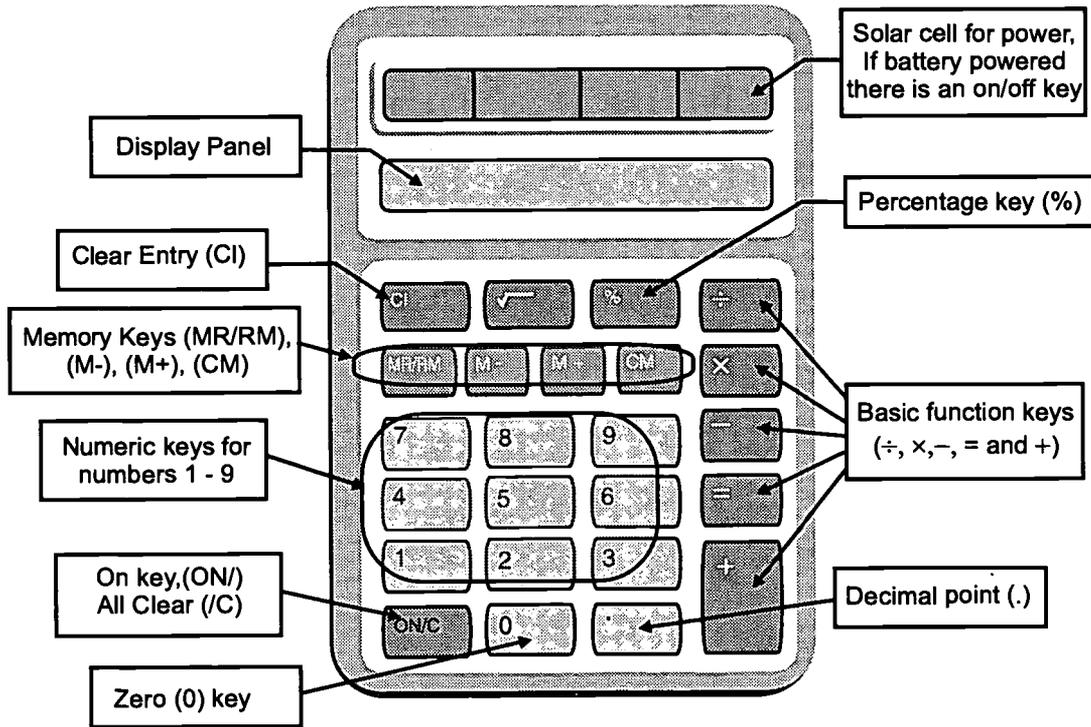


Figure 1: Basic calculator

Reproduced with permission from Understanding Farm Chemical Labels, published by The Workplace Language Unit, Swinburne University, Melbourne 1996.

Does your calculator look like this one?

It is not important that your calculator be exactly the same as the one shown here. It will have the same functions.

If you have an instruction booklet for your calculator, take time to read it.

Let's look at the special keys on the calculator.

Clear keys

There are two clear keys.

- One of them is the “All clear” key.

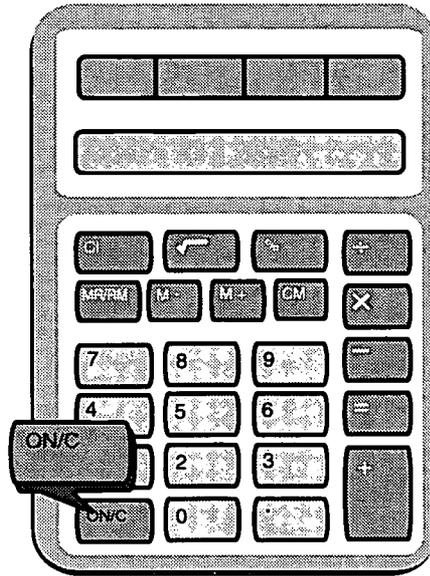


Figure 2: “All clear” key

This key will clear all numbers entered. This function is usually on the same key as “ON”. On the calculator in the picture this is “C”. On some calculators this key may be called AC/ON (“All Clear”/“On”)

BEST COPY AVAILABLE

- The other is the “Clear entry” key.

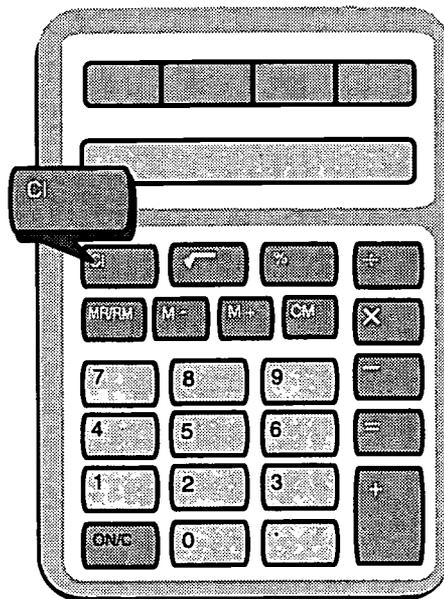


Figure 3: “Clear entry” key

This key will clear the last number you entered. On the calculator in the picture, this is “CE”.

On some calculators the keys may be marked differently. You will need to check your own calculator.

Let’s practise using these keys. Try keying in the following calculation:

On the calculator, key in: $12 + 15$ CE $18 + 25 =$

The display screen will show: 55

Now try the same calculation but using the other clear key:

On the calculator, key in: $12 + 15$ ON/C $18 + 25 =$

The display screen will show: 43

- Why did you get two different answers?
- What is the difference between the two clear keys?
- Why is this useful?
- When do you use the two different keys?

There are two different answers because the clear buttons do different functions.

The **CI** key cleared the last entry. When you used this key it cleared only the 15 because it was the last entry. 12 was added to 18 then to 25.

The **C** key cleared all numbers entered. Both the 12 and the 15 were cleared. 18 was added to 25.

The **CI** key is very useful. It means that you do not have to start a calculation from the beginning again if you make a mistake. You can clear the mistake and continue with the calculation. This is very handy if you enter a long list of numbers and then put in a wrong number.

Percentage key

We will now look at doing percentage calculations on the calculator.

Here are some examples of how the percentage button works:

To find what percentage:

Margaret and David own a sheep farm. Each year they hire a team to shear the sheep. They need to know what percentage of the total shearing costs involved in shearing are from the shearers. The shearers cost \$9446 out of total costs of \$21 842.

On the calculator, key in: $9446 \div 21842\%$

The display screen will show: 43.2470

So the shearers costs are 43% of total shearing costs.

To find the percentage of:

\$90 million is spent on eggs each year in Australia. 6% of this is for free range eggs. How much is spent on free range eggs each year?

On the calculator, key in: $90 \times 6\%$

The display screen will show: 5.4

So \$5.4 million dollars a year is spent on free range eggs.

To find a percentage increase or mark up:

A new Holland harvester cost \$242 293 in 1996. It has gone up 2.3% in 1997. What is the new price?

On the calculator, key in: $242293 + 2.3\%$
(Check your own calculator instructions. Your calculator may do this operation by keying in: $242293 \times 2.3\%+$)

The display screen will show: 247865.73

A new Holland harvester was \$247 865.73 in 1997.

To find a percentage decrease or mark down:

The Australian wheat board deducts 2.9% in levies from payments. Colin is paid \$3604.54 minus the levies. How much does Colin receive?

On the calculator, key in: $3604.54 - 2.9\%$
(Check your own calculator instructions. Your calculator may do this operation by keying in: $3604.54 \times 2.9\%-$)

The display screen will show: 3500.0084

Colin will receive \$3500.01 for the wheat.

Note that the equals key is not used in these calculations.

Let's try some similar problems.



Activity 1

1. In the Western District of Victoria during September 1996 there was a 150% increase in the number of lamb deaths due to wet and windy weather. If the normal number of deaths is 3500, how many lambs died in September 1996?
.....
2. 36% of 920 farmers surveyed said they suffered from ill effects from using chemicals. How many farmers is this?
.....
3. Triple Superphosphate was \$365. It is now \$5 less. What percentage decrease is this?
.....
4. Farmers can expect an increase in costs of 0.5% this financial year. If the operating costs of a farm were \$126 638 last financial year, what will they be this year?
.....
5. Machine repairs are 5% of the operating costs. From your answer to question 4 find the machine costs for this year.
.....
6. 9% of the 127 000 bales of wool offered for sale at auction were passed in. How many bales were passed in?
.....
7. Flavoured milk sales have increased by 36% from 1991 - 1992 to 1995 - 1996. 19 million litres of flavoured milk was sold in 1991 - 1992. How many litres were sold in 1995 - 1996?
.....

Memory keys

Memory keys store the number on the display screen so you can use it later.

There are a number of memory keys. They are:

- M+ stores a number in memory or adds the number on the display screen to the number in memory
- M- subtracts the number on the display screen from the number in memory
- RM/MR recalls the number from memory and shows it on the display screen
- CM clears the memory.

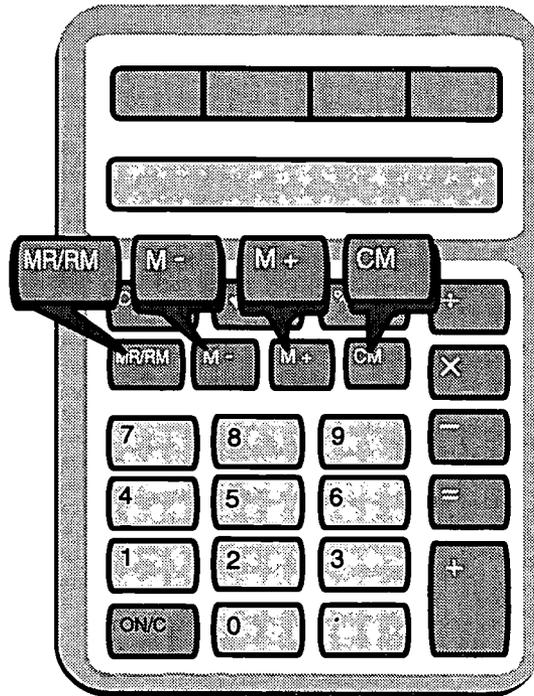


Figure 4: Memory keys

The memory key can be used to do difficult calculations. Let's use the memory key.

A farmer produced 27.24 tonnes of canola and 65.74 tonnes of wheat. She wants to work out the total payment she will receive from the wheat board. The canola is sold for \$337.90 per tonne, wheat is sold for \$188.15 per tonne.

To work this out she needs to multiply the number of tonnes by the price per tonne. She does the canola first.

Canola

On the calculator, key in: $27.24 \times 337.90 = M+$

The display screen will show: 9204.396

The amount of payment for canola is now stored in the memory. She now does the wheat calculation.

BEST COPY AVAILABLE

17

Wheat

On the calculator, key in: $65.74 \times 88.15 = M+$

The display screen will show: 5794.981

The wheat payment has been added to the canola payment in memory.

Total Payment

To find out the total payment you need to display the number in memory.

Press the RM key.

The display screen will show: 14999.377

The farmer will receive \$14 999.38 for the two crops.

Activity 2

John and Marjorie Spencer fill out an application for interest subsidy. On the form they are required to work out the production and cost for this year and the expected cost for next year.

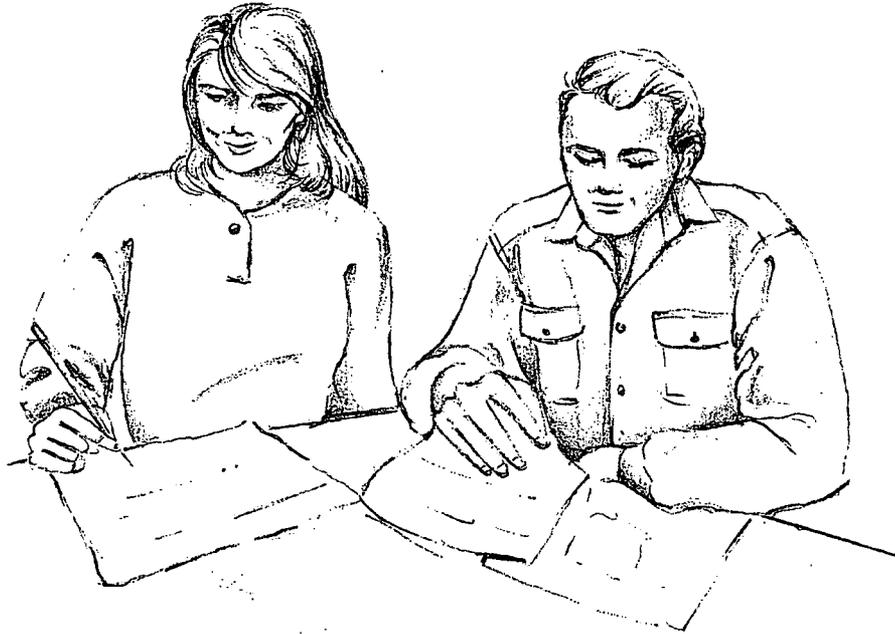


Figure 5: Filling out an application for interest subsidy

This is the section of the form they have filled out. To find the value, John and Marjorie need to multiply the amount sold by the unit price. So 80 tonnes were sold and the unit price is \$105. These two numbers are multiplied together. The first one has been done for you.

On the calculator key in: $80 \times 105 =$

The display screen will show: 8400

Use your calculator to fill in the missing values.

FARM PROGRAM - LAST YEAR						
Month/Year End 30/6/96	Production			Sales		
Details of Production eg. Butterfat, Wool 23 Micron, Oats, Wheat	Area Used ha. (if applic.)	No. of Head (if applic.)	Amount Produced No./Tonnes/Kg	No. or Amount Sold	Unit Price	Value \$
Oats	100		120	80	105	8400
Triticale	246		250	220	140	
Wheat	720		1190	1146	171	
Cattle	1100	74		80	512.50	
TOTAL PRODUCE SOLD						
FARM PROGRAM - THIS YEAR						
Month/Year End 30/6/97	Production			Sales		
Details of Production eg. Butterfat, Wool 23 Micron, Oats, Wheat	Area Used ha. (if applic.)	No. of Head (if applic.)	Amount Produced No./Tonnes/Kg	No. or Amount Sold	Unit Price	Value \$
Oats	120		140	120	110	
Triticale	300		330	296	150	
Wheat	750		1250	1190	170	
Cattle		80		78	500	
TOTAL PRODUCE SOLD						
FARM PROGRAM - NEXT YEAR						
Month/Year End 30/6/98	Production			Sales		
Details of Production eg. Butterfat, Wool 23 Micron, Oats, Wheat	Area Used ha. (if applic.)	No. of Head (if applic.)	Amount Produced No./Tonnes/Kg	No. or Amount Sold	Unit Price	Value \$
Oats	140		170	145	110	
Triticale	320		400	370	160	
Wheat	800		1300	1240	170	
Cattle		100		97	500	
TOTAL PRODUCE SOLD						
Where production/returns less than normal, specify cause and effect. For affected crops include quantities and gradings.						
Next years production and prices only a forecast.						

Figure 6: Farm program

BEST COPY AVAILABLE

Estimating

As we said before, calculators cannot do your thinking for you!

It is good to have a rough idea of the answer before you start using the calculator. You can then check if the answer on the display screen looks okay. This is called estimating.

You can estimate on paper or in your head. For example, last year John and Marjorie sold 80 tonnes of oats for \$105.00 per tonne. To estimate the amount of money received for the oats you would multiply 80 by \$100. This means the answer is about \$8000.



Skills: Using a calculator

Follow these steps when using a calculator to minimise the mistakes.

1. Work out what the problem is asking then estimate an answer.
2. Work out which operation (+, -, x, ÷) you need to use.
3. Do the calculation on the calculator.
4. Check that the answer on the calculator is similar to your estimate. If it isn't, go back and recalculate the problem checking that you have keyed it in properly.

One of the most common mistakes made on the calculator is not putting in the decimal point or putting in a decimal point for a comma. There is no comma on the calculator.

For example, the number 3,456 is keyed in as 3456 with no spaces, commas or decimal points.

When you write large numbers, a space is left between every three digits like this: 1 352 670. But there are no spaces on the calculator.

Here are some worked examples. Follow the examples and use your calculator to check that you get the same results.

Colin received a payment of \$9204.40 for wool. From this, two levies were deducted of \$90.33 and \$9.20. How much was the final payment to the farmer?

1. Colin estimates the total deductions to be about \$100.
The payment is about \$9200. \$9200 less \$100 is \$9100.
The farmer should get about \$9100.
2. The two deductions are added then taken away from the payment.
3. On the calculator, key in: $90.33 + 9.20 = M + 9204.40 - RM =$

The display screen shows: 9104.87
4. This answer is close to the estimate so Colin will assume it is correct.

Here is another worked example.

The Australian Wheat Board paid an advance of \$83.82 per tonne of wheat. If Marj sold 14.36 tonnes, how much would she be paid?

1. Marj estimated that \$83.82 is about \$80 and 14.36 is about 15. 15 lots of 80 is 1200.
2. "Lots of" means multiply so this is a times (x) sum.
3. On the calculator, key in: $83.82 \times 14.36 =$

The display screen will show: 1203.6552
4. Marj will be paid \$1203.66. This answer is close to her estimate so she will accept it.



Activity 3

Try these examples. This is to help you with estimating.

Make an estimate of the answer in your head or on paper, then circle the correct answer. Do not use a calculator for this activity.

1. An employee earns \$473 per week. She has \$94.50 in tax taken out. How much does she take home each week?

\$178.50 \$378.50 \$227.50 \$37 850
\$3785.00

2. Bonlac collected 34 210 litres of milk, 34 890 litres and 36 340 litres for three 10 day periods in the year. What was the total amount collected over the 30 days?

105 440 1 054 400 10 544 1054

3. Australians eat 34.2 kg of beef per person each year. If there are 18 million (18 000 000) people in Australia, how many kilograms of beef are eaten each year?

6156 million 61 560 million 615 million

4. A free-range chook farmer has 750 birds on one hectare (10 000 sq m). How many square metres is this for each hen?

13.333 1.333 0.133 133.33 0.013

Invoices and payment advice sheets

In farm management, it is very important to keep accurate records of buying and selling. If you are on top of the figures it helps see where the money is going. It also helps when you talk to banks and other financial organisations.



payment advice

A payment advice form is a form that shows how much product you sold, how much was paid for it and what deductions were made

invoice

An invoice is a form that shows you what you have bought and how much it costs

Use the calculator to check if the invoices and payment advice sheets following are correct.



Activity 4

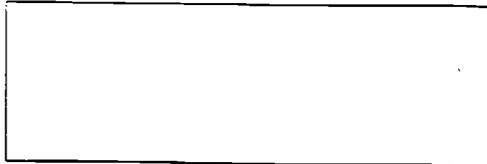
1. Helen and Colin Jamieson receive the following payment advice form from the Australian Wheat Board.



VICTORIAN STATE OFFICE 528 Lonsdale Street, Melbourne VIC 3000

GROWER ENQUIRIES
1800 05 4433

Payment Advice
1997-98 Season Payment



For Enquiries Please Quote
This Payee Number

Payment Date
1st Dec 1997

Total Amount Paid to
Your Account
\$62736.68

Payment Method

Payment Summary		
	Credit \$	Amount \$
Wheat - Normal Payment Pool	64665.34	
Total	64665.34	64665.34CR
Levies/Interest		
	Debit \$	
Vff Levy % - Wheat	91.41	
W. I. F. Levy	1218.72	
Research Levy	609.37	
N. R. S. Levy	9.16	
Total	1928.66	1928.66DR

Tonnage Summary For This Payment					
Registration No.	Grain	Grade	Your Share Tonnes	Business* Activity/Pool	Season
	WHT	AGP1	21.78	P3P8	97/98
	WHT	APW	347.34	P3P8	97/98
	WHT	ASW	157.28	P3P8	97/98

* T prefix denotes grain acquired/received by AWB LIMITED as agent for AWB (AUSTRALIA) LIMITED (A.C.N. 081 890 502)
P prefix denotes grain acquired/received by AWB LIMITED as agent for AWB (INTERNATIONAL) LIMITED (A.C.N. 081 890 413)

Figure 7: Harvest Payment Advice

Reproduced with the permission of AWB Ltd.

Look at the sheet and answer these questions:

- When was the payment made?

.....

- How much were Helen and Colin paid?

.....

- How much was taken out in levies?

.....

- How many tonnes were sold?

.....

- What grades of wheat were sold?

.....

Some of the numbers have been left off this advice sheet. Use your calculator to find the missing values then fill them in on the form.

2. Colin received the following invoice.

Head Office:
400-410 BATTLER COURT, BALLARAT, VIC 3623
P.O. BOX 000A

ACCOUNT SALES of *Colin Davis*sold by order
on account of

Mc Farland & Sons *16 May, 19 90*
PTY. LTD. As Agents for the Vendor
Station Agents.
BALLARAT

10	Merino Ewes @ \$58				
50	Lambs @ \$50			\$2500	-
	CHARGES: To Commission	10%		\$308	-
	To Municipal Fees				
	To Freight or Cartage				
	To Chemical Residue Levy				
	To Cattle Compensation Duty				
	To N.F.F.				
	To Weighing Fee				
	To Advertising				
	To Feeding and Attention & Droving				
	E. & O.E.				
	Cheque herewith				

Figure 8: Account Sales of ewes and lambs

- What did he buy?

.....

- How much did he pay for each lamb?

.....

- What was the total cost of the sheep and lambs?

.....

- How much commission did the stock and land agent get?

.....

- Work out the missing values and fill them in.

.....

Percentage and decimals

We looked at how to do percentages on the calculator before. This is not the only way to calculate with percentages. Sometimes it is easier to change a percentage to a decimal and use the decimal to calculate with.

Let's look at converting percentages to decimals.

10% means 10 out of 100 or $10 \div 100$. If you work this out on the calculator you will get 0.1

On the calculator, key in: $10 \div 100 =$

The display screen will show: 0.1

So 10% is the same as 0.1

Activity 5

1. Work out these percentages as decimals

$$12\% = \underline{\hspace{2cm}}$$

$$67\% = \underline{\hspace{2cm}}$$

$$84\% = \underline{\hspace{2cm}}$$

$$15\% = \underline{\hspace{2cm}}$$

$$56.6\% = \underline{\hspace{2cm}}$$

$$123\% = \underline{\hspace{2cm}}$$

2. Can you see a pattern?

.....

.....

Changing percentages to decimals

Can you find the decimal equivalent of the percentage without using a calculator?

There is a quick way of finding the decimal equivalent. When we divide by 100, the decimal point in a number is moved two numbers to the left (because there are two zeros in 100).

If there is no decimal point shown in a number, it is placed at the end of the number.

For example:

23% can be written as 23.%. To change it to a decimal the point is moved two numbers to the left as shown:

$$\overset{\curvearrowright}{\overset{\curvearrowright}{23}}.\% = 0.23$$

We put a zero in front of the point so it can be seen where the point is.

Similarly 245% can be changed by putting a decimal point at the end of the number then moving the point two places to the left.

$$2\overset{\curvearrowright}{\overset{\curvearrowright}{45}}.\% = 2.45$$

If the percentage already has a point then that point is moved two places to the left.

Look at this example:

$$\overset{\curvearrowright}{\overset{\curvearrowright}{23}}.6\% = 0.236$$

Here is a table of some of the common decimal percentage equivalents.

Percentage	Decimal
10%	0.1
20%	0.2
25%	0.25
33%	0.33
50%	0.5
67%	0.67
75%	0.75
100%	1.00

We can now use this method to calculate percentages.

The Victorian Dairy Industries Association (VDIA) take 17.89% of Karen's milk production. If Karen produces 80 980 litres of milk in a month, how much of it goes to VDIA?

To find out how much will go to VDIA first work out 17.89% as a decimal.

17.89% is the same as 0.1789.

Now multiply 0.1789 by 80 980 (the litres of milk produced).

On the calculator, key in : $0.1789 \times 80980 =$

The display screen will show: 14487.322

To make the calculations easier, Karen's litres will be rounded off to 14 490.

14 490 litres of Karen's milk will go to VDIA.

Here is another example.

Rollalog North Angus stud farm sells 150 heifers for \$400 each. The stock and station agent takes 8% of the sale. How much does the stock and station agent get?

Let's work out how much the heifers will sell for first.

On the calculator, key in: $150 \times 400 =$

The display screen will show: 60 000

150 heifers at \$400 each is \$60 000.

Now we calculate the percentage the stock and station agent gets. She receives 8% or 0.08 of the \$60 000.

On the calculator key in: $0.08 \times 60000 =$

The display screen will show: 4800

So the stock and station agent gets \$4800.



Activity 6

It is always worth checking bills and invoices. Maybe there are some mistakes.

Now check the following invoices and circle any mistakes.

Write the correct answers.

Invoice A

Spot On Seed Farm

Postal Address:
P.O. BOX 999N, GIPPSLAND, VIC 3555
BOX RD, GIPPSLAND
Telephone: 5555 1111 Fax: 5555 1112
Specialising in Vegetables, Herbs and Flower Seeds

T & M Smythe
WSD 38
Kilmore, VIC

DATE	Cust Code	SALES TAX No.	YOUR REFERENCE	DEL DOCKET	DELIVERY INSTRUCTIONS	INVOICE No.	
28/02/90	CLAFVD 00		P			37367	
PRODUCT CODE	DESCRIPTION	QUANTITY	UNIT	PRICE	DISCOUNT%	VALUE	S/TAX
2062	Radish - Salad Mix	1	pkt	1.30		B/FWD 43.25	
4600	Green Crop - LUPINS	500	g	9.20/1000		1.30	
4603	Green Crop - RYECORN	500	ea	9.20/1000		4.60	
1990	1990/91 CATALOGUE DUE JUNE '90	1	ea	1.00		6.60	
	Post/Han					1.00	
						2.50	
	PAID C / C					59.25-	
	THANK YOU FOR YOUR ORDER						
						\$	0.00

Invoice B

Under Franchise To Franco's Seed Services

Subject No. CLIENT DETAILS Name in BLOCK LETTERS **F. JONES** Phone: **03 9199 4026** HUNDRED/SHIRE NAME DATE:

Client Code Address: **JONES FARM, UTOPIA** Postcode: **3949** M. No. **22004**

Grain	Treated	Untreated	Screenings	Tonnes	Total Bags	Rate	Total	Baytan Kgs	Vitavax Kgs	Raxil Kgs	Sibutol Kgs	P' Pickel Ltrs	Price	Total
WHEAT	160		14	174		1.15			9.4				28.48	287 71
BARLEY						.							.	
OATS						.							.	
PEAS						.							.	
LUPINS						.							.	
TRJ-RYE						.							.	
OTHER						.							.	
TOTAL							200 00							
Grain	Hrs		Screenings	Tonnes	Total Bags	Rate	Total	Baytan Kgs	Vitavax Kgs	Raxil Kgs	Sibutol Kgs	P' Pickel Ltrs	Price	Total
						.							.	
						.							.	

Invoice D

UNDER FRANCHISE TO

Cartman-Probe International



Subject No. CLIENT DETAILS **F & R JONES** Phone:
 Name in BLOCK LETTERS
 Client Code Address **P.O. BOX 001 W/BEAL** Postcode **3393**

HUNDRED/SIRE NAME DATE: **22/4/98**
 M. Number **222738**

Grain	Treated	Untreated	Screenings	Tonnes	Total Bags	Rate	Total	Baytan Kgs	Vitavax Kgs	Raxil Kgs	Sibutol Kgs	P' Pickel Ltrs	Price	Total		
WHEAT						.							.			
BARLEY						.							.			
OATS						.							.			
PEAS						.							.			
LUPINS						.							.			
TRI-RYE						.							.			
OTHER BEANS		175	40		215	1.20							.			
TOTAL							268 00									
Grain	Hrs		Screenings	Tonnes	Total Bags	Rate	Total	Baytan Kgs	Vitavax Kgs	Raxil Kgs	Sibutol Kgs	P' Pickel Ltrs	Price	Total		
						.							.			
						.							.			
													GRADING	\$	268	00
													MARKET GRADING	\$		
													BASIC SERVICE	\$		
													NET AMOUNT PAYABLE ON DOCKET		268	00

Measuring length, area and perimeter

Farmers often need to measure lengths. Some of the things they need to find are:

- length of fencing
- building measurements
- distance from one place to another.

Can you think of any others?



Activity 7

Yvonne has problems when she moves her sheep from one paddock to another. The sheep from one paddock sometimes get mixed up with the sheep from the paddock she is driving them through. She wants to put a laneway between the paddocks so she can move her stock easily.

Here is a plan of the paddocks she wants to add a laneway to.

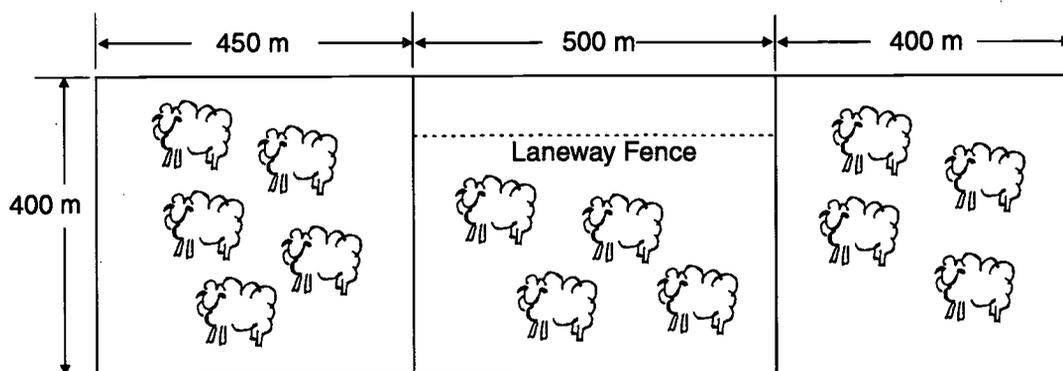


Figure 9: Plan of paddocks with laneway

1. How long will the laneway fence be?

.....

2. If the fence has three strands of wire, how many metres of wire would she need?

.....

3. How many posts does she need to put in if the posts are 3 metres apart?

.....

Area and perimeter

In the above example, Yvonne needed to make one measurement. Farmers need to sometimes combine measurements. One common combination is of length and width. Length and width are used to find area and perimeter.



area and perimeter

area

The amount of floor space or ground space that a shape takes up

perimeter

The distance around an object or shape

Perimeter

The distance around an object or shape is called the perimeter. A fence goes around the perimeter of a paddock. The outside walls of a shearing shed go round the perimeter of the shed. To find the perimeter of straight sided objects, add together the lengths of the sides. For example this paddock is 300m long by 200m wide.

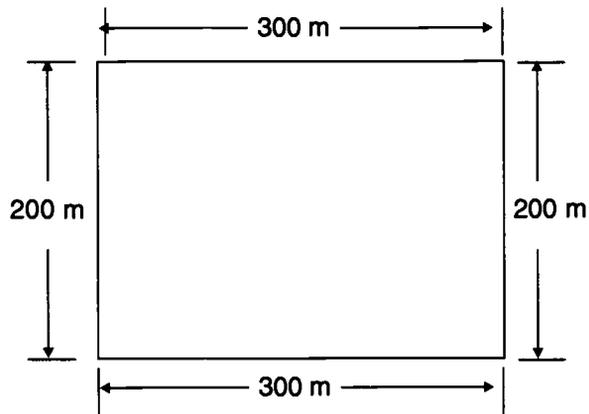


Figure 10: Square-shaped paddock

The perimeter is $300 + 200 + 300 + 200$ which is 1000m.

On the calculator, key in: $300 + 200 + 300 + 200 =$

The display screen will show: 1000

Here is a part of a plan of James's farm paddock. It is shaped like this.

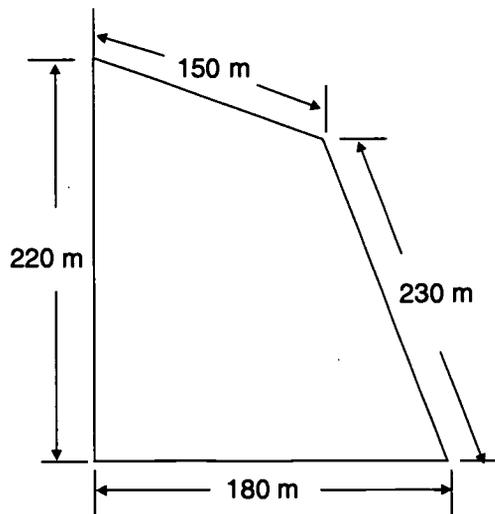


Figure 11: Non-square shaped paddock

It has a perimeter of $150\text{m} + 230\text{m} + 180\text{m} + 220\text{m}$. The perimeter of this paddock is found by adding these.

On the calculator, key in: $150 + 230 + 180 + 220 =$

The display screen will show: 780

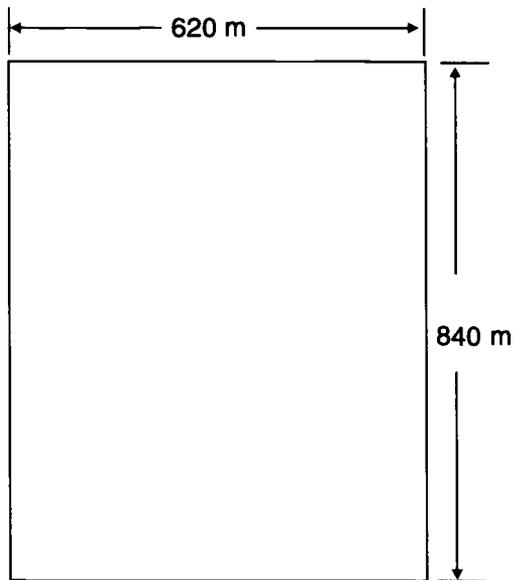


Activity 8

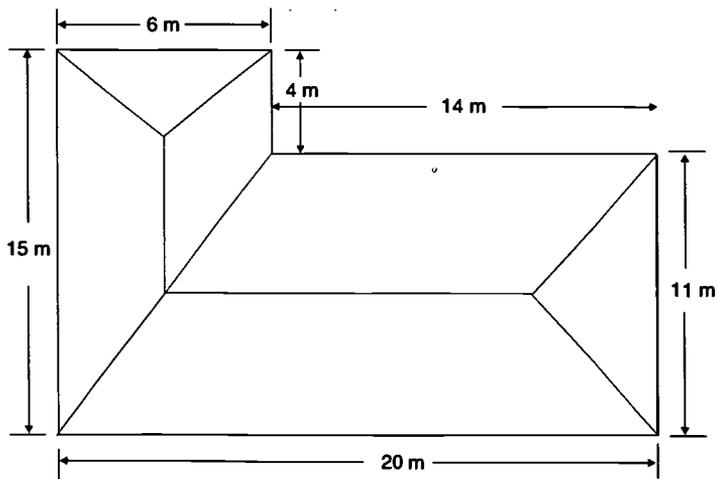
1. A paddock has the measurements as shown in the diagram below. How much wire would be needed to fence the paddock if three strands are used?

.....

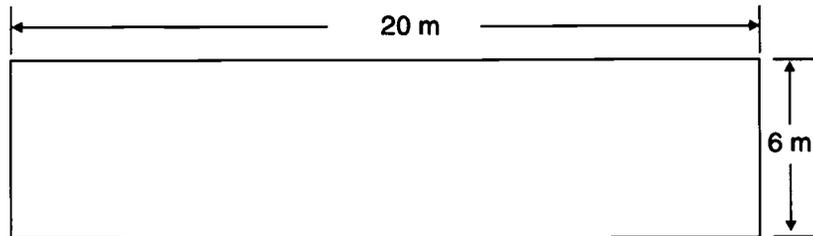
.....



2. A house needs guttering placed around the edge of the roof. How many metres of guttering are needed to fix this house?



3. A shed needs a concrete floor laid. The floor has to be boxed in before the cement can be poured. Lengths of wood are used to box in the floor space. How many metres of timber will be needed to do the job?



Area

The area is the amount of floor space or ground space that a shape takes up. The area of a rectangle is found by multiplying the width by the length.

Area = length x width

A farmer plans to plant a windbreak across the front of the house. The windbreak will be 36 m by 12 m.

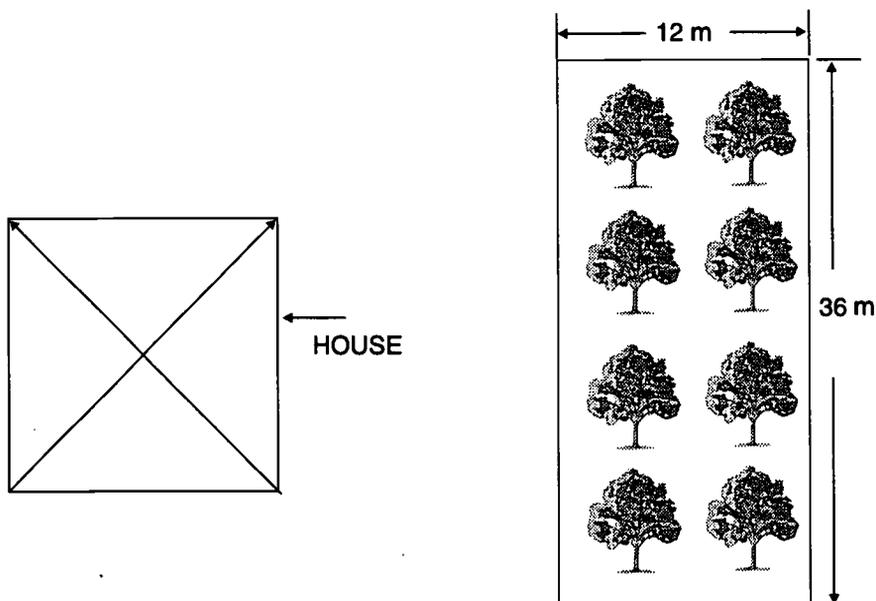


Figure 12: Plan of house and windbreak

What area will the windbreak cover?

The area covered by the windbreak is 12 x 36 which is 432² m.



Activity 9

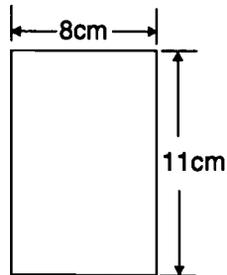
1. Find the area of the following rectangles.

Rectangle 1



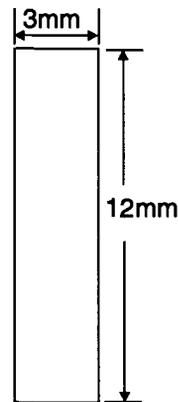
A =

Rectangle 2



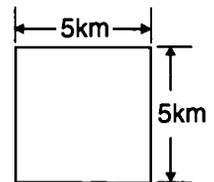
A =

Rectangle 3



A =

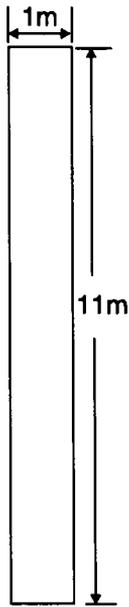
Rectangle 4



A =

2. Calculate the area and perimeter of each of these shapes.

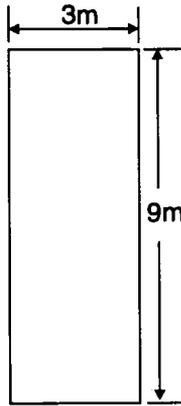
Rectangle 1



P =

A =

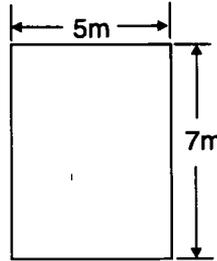
Rectangle 2



P =

A =

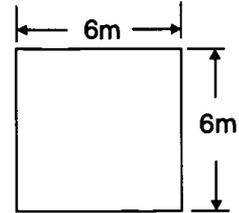
Rectangle 3



P =

A =

Rectangle 4



P =

A =

- Do they all have the same perimeter?

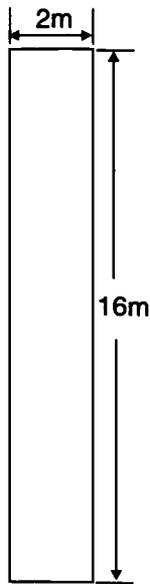
.....

- Which one has the biggest area?

.....

3. Try these shapes. Calculate the area and perimeter for each of these shapes.

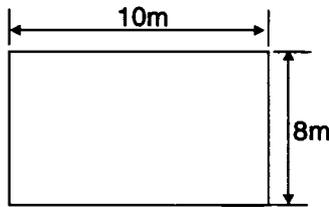
Shape 1



P =

A =

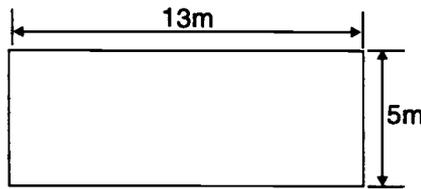
Shape 2



P =

A =

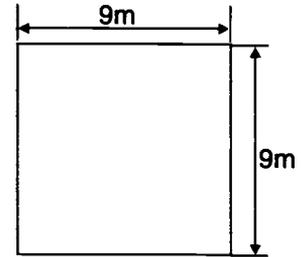
Shape 3



P =

A =

Shape 4



P =

A =

- Do these shapes all have the same perimeter?

.....

- Which shape has the largest area?

.....

Using space well

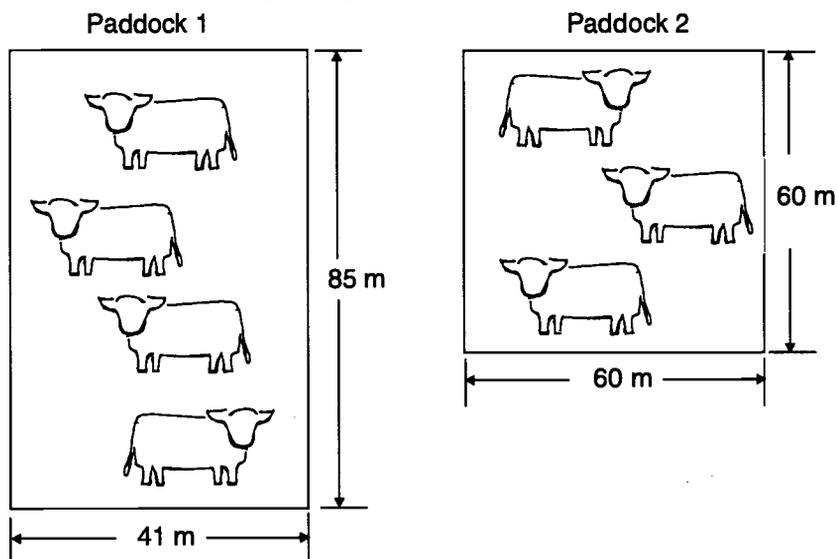
A well laid out farm can save both time and money.

We can use this information about perimeter and area to plan the shapes of paddocks.



Activity 10

1. Nicky owns a dairy farm. She often needs to divide a paddock in half with temporary fencing. Temporary fencing is expensive so she designs her paddocks so that she does not have to use much temporary fencing. Look at the following two paddocks.



- Which way would you divide paddock 1 in half?

Across Down

- How much fencing would you use to divide it?

.....

- Which way would you divide paddock 2 in half?

Across Down

- How much fencing would you use to divide it?

.....

- Which paddock would use the shortest amount of temporary fencing?

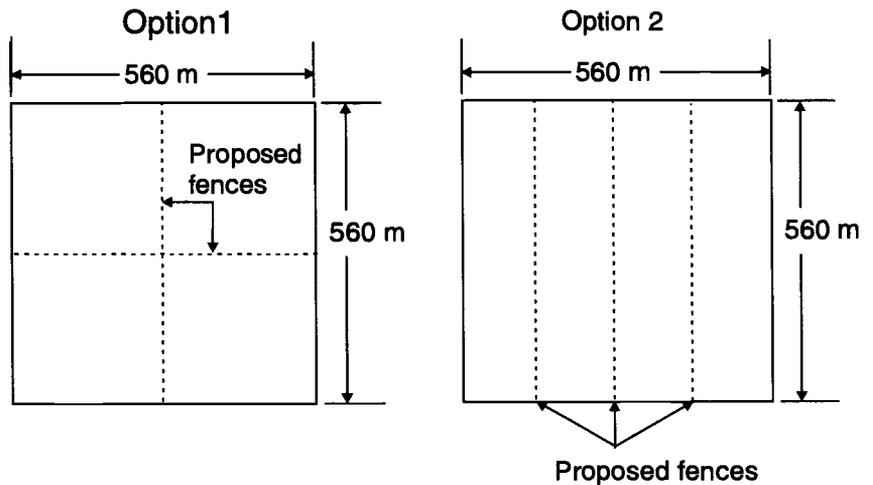
.....

- Fill in the missing word. Choose a word from these:

wide narrow short

Paddocks should be long and _____ if you plan to divide them with temporary fencing often.

2. Michael is going to divide a large paddock into four smaller paddocks. He wants to use as little fencing as possible.



- How many metres of fencing would option 1 use?

.....

- How many metres of fencing would option 2 use?

.....

- Which option would Michael use?

.....

Model answers

Activity 1

Question 1

On the calculator, key in: $3500 + 150\%$

The display screen will show: 8750

8750 lambs died in September 1996 in the Western district of Victoria.

Question 2

On the calculator, key in: $920 \times 36\%$

The display screen will show: 331.2

331 farmers suffered from ill effects from chemicals.

Question 3

On the calculator, key in: $5 \div 365\%$

The display screen will show: 1.369863

Triple Superphosphate has decreased by 1.4%

Question 4

On the calculator, key in: $126638 + 0.5\%$

The display screen will show: 127271.19

The operating cost for the farm will be \$127 271.

Question 5

On the calculator, key in: $127271 \times 5\%$

The display screen will show: 6363.55

Machine repairs will be \$6363.55

Question 6

On the calculator, key in: $127000 \times 9\%$

The display screen will show: 11430

11 430 of the bales of wool will be passed in.

Question 7

On the calculator, key in: $19 + 36\%$

The display screen will show: 25.84

25.84 million litres of flavoured milk was sold in 1995/96.

Activity 2

On the calculator, key in: $80 \times 105 = M+$

The display screen will show: 8400

Then

On the calculator, key in: $220 \times 140 = M+$

The display screen will show: 30800

Then

On the calculator, key in: $1146 \times 171 = M+$

The display screen will show: 195966

Then

On the calculator, key in: $80 \times 512.50 = M+$

The display screen will show: 41000

Then

On the calculator, key in: MR

The display screen will show: 276166

Similarly the other two columns can be filled in.

Check your answers on the form below.

FARM PROGRAM – LAST YEAR						
Month/Year End 30 / 6 / 96	Production			Sales		
Details of Production eg. Butterfat, Wool 23 Micron, Oats, Wheat	Area Used ha. <i>(if applic.)</i>	No. of Head <i>(if applic.)</i>	Amount Produced No./Tonnes/Kg	No. or Amount Sold	Unit Price	Value \$
Oats	100		120	80	105	8400
Triticale	246		250	220	140	30800
Wheat	720		1190	1146	171	195966
Cattle	1100	74		80	512.50	41000
TOTAL PRODUCE SOLD						276166
FARM PROGRAM – THIS YEAR						
Month/Year End 30 / 6 / 97	Production			Sales		
Details of Production eg. Butterfat, Wool 23 Micron, Oats, Wheat	Area Used ha. <i>(if applic.)</i>	No. of Head <i>(if applic.)</i>	Amount Produced No./Tonnes/Kg	No. or Amount Sold	Unit Price	Value \$
Oats	120		140	120	110	13200
Triticale	300		330	296	150	44400
Wheat	750		1250	1190	170	202300
Cattle		80		78	500	39000
TOTAL PRODUCE SOLD						298900
FARM PROGRAM – NEXT YEAR						
Month/Year End 30 / 6 / 98	Production			Sales		
Details of Production eg. Butterfat, Wool 23 Micron, Oats, Wheat	Area Used ha. <i>(if applic.)</i>	No. of Head <i>(if applic.)</i>	Amount Produced No./Tonnes/Kg	No. or Amount Sold	Unit Price	Value \$
Oats	140		170	145	110	15950
Triticale	320		400	370	160	59200
Wheat	800		1300	1240	170	210800
Cattle		100		97	500	48500
TOTAL PRODUCE SOLD						334450
Where production/returns less than normal, specify cause and effect. For affected crops include quantities and gradings.						
<i>Next year's production and prices only a forecast.</i>						

BEST COPY AVAILABLE

Activity 3

Question 1

\$378.50

Question 2

105 440 litres of milk.

Question 3

615 million kilograms of beef.

Question 4

1.333 square metres per bird.

Activity 4

Question 1

- The payment was made on 1st December 1997.
- Helen and Colin were paid \$62736.68
- \$1928.66 was taken out in levies.
- On the calculator, key in: $21.78 + 347.34 + 157.28 =$
The display screen will show: 526.4
526.4 tonnes were sold.
- The grades sold were AGPI, APW and ASW.

Question 2

- Colin bought Merino ewes and lambs.
- Colin paid \$50 for each lamb.
- On the calculator, key in: $10 \times 58 = M+$
The display screen will show: 580

Then

On the calculator, key in: $50 \times 50 = M+$
The display screen will show: 2500

Press the RM key.

The screen will show: 3080

The total cost was \$3080.

- The stock and land agent got \$308.

Activity 5

Question 1

- 0.12
- 0.67
- 0.84
- 0.15
- 0.566
- 1.23

Activity 6

Invoice A

Spot On Seed Farm		Postal Address: P.O. BOX 999N, GIPPSLAND, VIC 3555 BOX RD, GIPPSLAND Telephone: 5555 1111 Fax: 5555 1112 Specialising in Vegetables, Herbs and Flower Seeds						
T & M Smythe WSD 38 Kilmore, VIC								
DATE	Cust Code	SALES TAX No.	YOUR REFERENCE	DEL DOCKET	DELIVERY INSTRUCTIONS	INVOICE No.		
28/02/90	CLAFVD 00		P			37367		
PRODUCT CODE	DESCRIPTION		QUANTITY	UNIT	PRICE	DISCOUNT%	VALUE	S/TAX
2062	Radish - Salad Mix		1	pkt	1.30		B/FWD 43.25	
4600	Green Crop - LUPINS		500	g	9.20/1000		1.30	
4603	Green Crop - RYECORN		500	ea	9.20/1000		4.60	4.60
1990	1990/91 CATALOGUE DUE JUNE '90		1	ea	1.00		6.60	
	Post/Han						1.00	
	PAID C / C						2.50	
	THANK YOU FOR YOUR ORDER						59.25-	
							\$	0.00

Invoice B

**Under Franchise To
Franco's Seed Services**

Subject No. _____ CLIENT DETAILS Name in BLOCK LETTERS **F. JONES** Phone: **03 9199 4026** HUNDREDSHIRE NAME _____ DATE: _____
 Client Code _____ Address: **JONES FARM, UTOPIA** Postcode: **3949** M. No. **22004**

Grain	Treated	Untreated	Screenings	Tonnes	Total Bags	Rate	Total	Baytan Kgs	Vitavax Kgs	Raxil Kgs	Sibutol Kgs	P' Pickel Ltrs	Price	Total
WHEAT	160		14	174		1.15			9.4				28.48	267.71
BARLEY														
OATS														
PEAS														
LUPINS														
TRI-RYE														
OTHER														
TOTAL							200.00		200.10					
Grain	Hrs		Screenings	Tonnes	Total Bags	Rate	Total	Baytan Kgs	Vitavax Kgs	Raxil Kgs	Sibutol Kgs	P' Pickel Ltrs	Price	Total

BEST COPY AVAILABLE

Activity 8

Question 1

On the calculator, key in: $620 + 840 + 620 + 840 =$
The display screen will show: 2920

Then

On the calculator, key in: $\times 3 =$
The display screen will show: 8760
8760 metres of wire is needed.

Question 2

On the calculator, key in: $6 + 4 + 14 + 11 + 20 + 15 =$
The display screen will show: 70
70 metres of guttering is needed.

Question 3

On the calculator, key in: $20 + 6 + 20 + 6 =$
The display screen will show: 52
52 metres of timber is needed.

Activity 9

Question 1

Rectangle 1: $A = 30$ sq m

Rectangle 2: $A = 88$ sq cm

Rectangle 3: $A = 36$ sq mm

Rectangle 4: $A = 25$ sq km

Question 2

Rectangle 1: $P = 24$ m

$A = 11$ sq m

Rectangle 2: $P = 24$ m

$A = 27$ sq m

Rectangle 3: $P = 24 \text{ m}$

$$A = 35 \text{ sq m}$$

Rectangle 4: $P = 24 \text{ m}$

$$A = 36 \text{ sq m}$$

- Yes they all have the same perimeter.
- The square has the biggest area.

Question 3

Shape 1: $P = 36 \text{ m}$

$$A = 32 \text{ sq m}$$

Shape 2: $P = 36 \text{ m}$

$$A = 80 \text{ sq m}$$

Shape 3: $P = 36 \text{ m}$

$$A = 65 \text{ sq m}$$

Shape 4: $P = 36 \text{ m}$

$$A = 81 \text{ sq m}$$

- Yes, they all have the same perimeter.
- The square has the largest area.

Activity 10

Question 1

- Paddock 1 would be divided across.
- 41 metres of fencing would be used to divide it.
- Paddock 2 could be divided either across or down.
- 60 metres would be used to divide it.

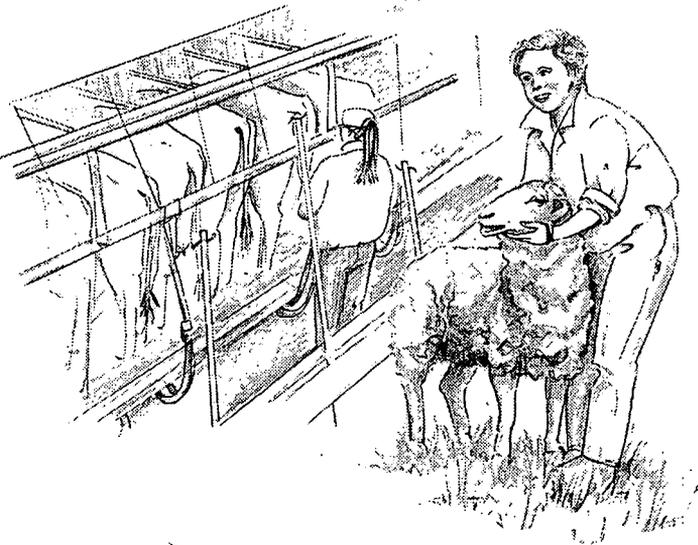
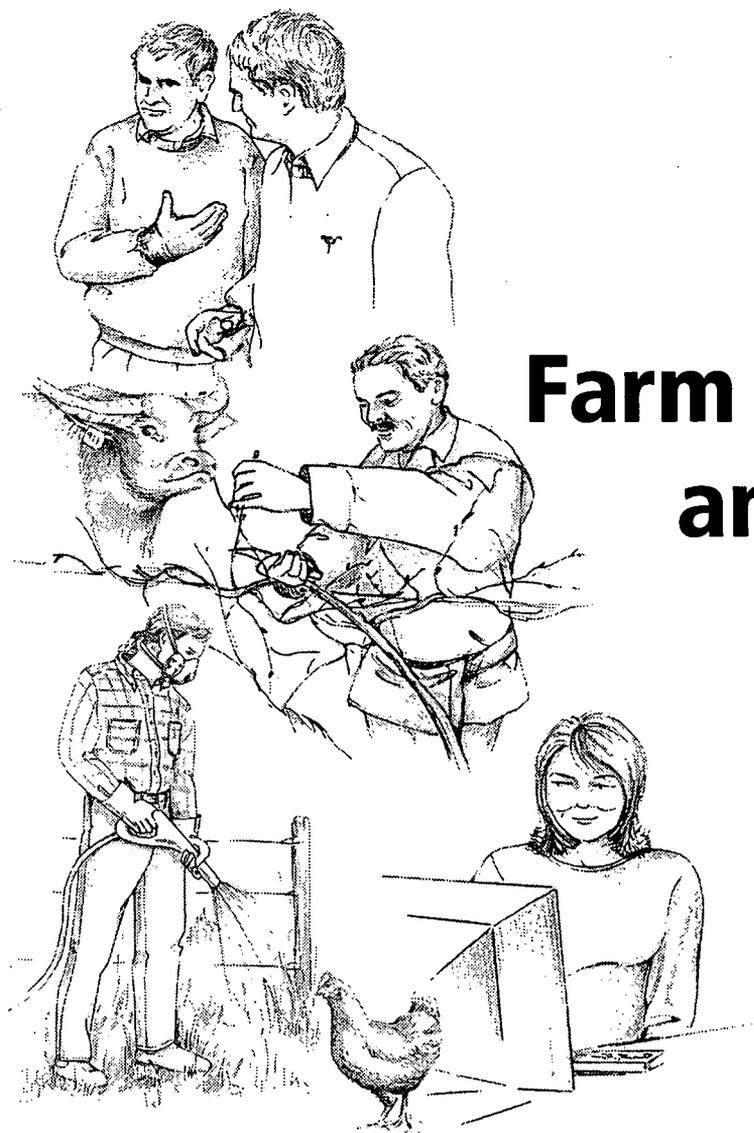
- Paddock 1 uses the least amount of fencing.
- Paddocks should be long and narrow if you plan to divide them with temporary fencing often.

Question 2

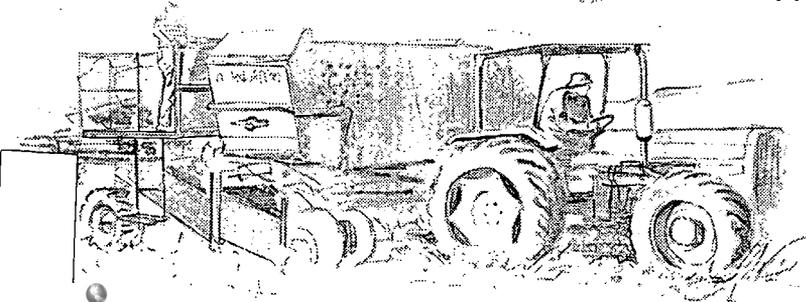
- Option 1 would use 1120 metres of fencing.
- Option 2 would use 1680 metres of fencing.
- He should use option 1 if minimising the length of the fence is the only factor.

Farm Management and Leadership

Numeracy
Level 2



Support Materials for Agricultural Training



Acknowledgments

These units were developed as an initiative of the Victorian Farmers Federation and Primary Skills Victoria. They have been written and prepared by Kangan Batman TAFE.

Project Development Team:

Project Manager:	Barbara Goulborn
Writers:	Chris Tully
Illustrations:	Tracey Lean
Graphics and Desktop Publishing:	Kelisha Dalton, Simon Colvey, Maryjeanne Watt, Betty Franklin
Editing:	Helen Yeates, Philip Kofoed, Angela Costi
Instructional design:	Elizabeth McInerney
Reviewers:	Dr. Barbara Johnson, McMillan Campus, University of Melbourne Colin Andrews, Goulburn Ovens Institute of TAFE Clare Clyadon, industry representative Rob Tabener, Wimmera Rural Counselling Service
Series reviewer:	Malcolm Trainor, Instructor, Agricultural Education Centre, University of Ballarat

Project Steering Committee:

Clare Claydon:	Victorian Farmers Federation, 1997
Airlie Worrall:	Victorian Farmers Federation
Lyn Hughes:	Primary Skills Victoria
John Nicholls:	Department of Employment, Education, Training and Youth Affairs
Tony Audley:	United Diary Farmers of Victoria
Ken Stone:	Victorian Farmers Federation, industry representative
Colin Hunt:	Victorian Farmers Federation, industry representative
Margaret Brodie:	Victorian Farmers Federation, industry representative
Michael Kearney:	Victorian Farmers Federation, industry representative
Nickie Berrisford:	Grain Industry Training Network
Andrew Sullivan:	Agricultural Education Centre, University of Ballarat
Malcolm Trainor:	Agricultural Education Centre, University of Ballarat

Published and distributed by:
The Language Australia National Resource Centre
Language Australia
GPO Box 372F, Melbourne Victoria 3001
Telephone: (03) 9926 4779
Facsimile: (03) 9926 4780
Email: lanrc@la.ames.vic.edu.au

© 1998 Commonwealth of Australia.

Funded under the Workplace English Language and Literacy Programme by the Commonwealth through the Department of Employment, Education, Training and Youth Affairs.

Contents

Introduction	1
Where this fits	1
How to use these materials	1
Outcomes	2
How long should I spend?	2
Activities	2
What you need	3
Assessment	3
Budgets	4
Determining income	5
Listing costs	6
2 Income	7
Costs	9
Grouping costs	10
Averaging invoices	11
Predetermined costs	15
Crop costs	16
Using formulae	18
Listing costs	19
Comparing costs to income	22
Model answers	24
Activity 1	24
Activity 3	24
Activity 4	24
Activity 5	25
Activity 6	26
Activity 7	27

Introduction

Welcome to this unit of the SMAT materials, *Farm Management and Leadership 2 - Numeracy*.

SMAT stands for Support Materials for Agricultural Training. SMAT will help you improve your written and spoken communication skills and your numeracy skills, so you can succeed at training programs or communicate more successfully in your workplace.

Where this fits

SMAT has four topics: *Agricultural Production, Farmers as Employers, Farm Management and Leadership* and *Occupational Health and Safety*.

This unit is Level 2 of *Farm Management and Leadership - Numeracy*. There are three units of *Farm Management and Leadership - Numeracy*: Level 1 (starting), 2 (continuing) and 3 (completing). Each unit has two parts: *Communication Skills* and *Numeracy*.

After you finish this unit, you could try the other units at the same level: *Agricultural Production 2 - Numeracy, Farmers as Employers 2 - Numeracy, Occupational Health and Safety 2 - Numeracy*.

Then you could try the units at a higher level.

You do not have to complete every unit in SMAT. It is up to you to choose the most useful parts and work through them.

How to use these materials

You can use the SMAT materials by yourself, with someone to help you, or in a group or class. It is hard to work by yourself, so it is a good idea to have someone who can give you advice and feedback (a mentor). This person could be a trainer from a college or community centre, a relative, a neighbour or a friend.

The unit is written so you can start at the beginning and work through it. Or if you like you can choose parts of the unit and only do those parts. Spend more time on the parts which are most useful for you. If something is not useful, you can skip it.

There is no certificate to go with the SMAT materials. But SMAT helps you improve your skills so you can do other courses and get other certificates. For example: Farm\$mart, Rural Business Management, and courses run by the Department of Natural Resources and Environment. You will also find that working through SMAT improves the communication and numeracy skills that you need in your working life.

Outcomes

After you finish the SMAT materials you will be able to communicate more effectively in speech and writing and use numeracy skills more effectively. You will be able to verify invoices, calculate farm costs and compare those with income.

How long should I spend?

This depends on you. The amount of time will be different if you are working by yourself or in a group, with a mentor or without, and if you do all the activities or not. Take enough time to do all the activities that are relevant to you, to a standard high enough to satisfy you.

Activities

Each unit has a number of activities for you to do. In the communications units there are four types of activities:

- key word activities
- reading activities
- writing activities
- spoken communication activities.

In the numeracy units there are numeracy activities.

Sometimes you can write answers to these activities in the book. Sometimes it is better to write them in a notebook. Sometimes for the spoken communication activities you will need to go and speak to some other people.

In some places there are also practice writing and practice reading activities. These are extra activities. You can choose to do them if you think you want extra practice in something.

Most of the activities have model answers in the back of the book. You can also ask your mentor to check your answers.

What you need

Before you start, make sure you have the following:

- a notebook (A4 size is best)
- pens, pencils, highlighter pens
- a file or folder to keep extra papers.

Assessment

There is no formal assessment for SMAT. But it is a good idea to have a mentor look at what you have done. That way you can decide together what you have learned and what you need to improve.

Remember, the SMAT materials are a resource for you to use to improve your skills. It is up to you how you use them and how much of them you use.

Budgets

Often a bank will require farmers to present a budget when they apply for a loan. Here is a recent newspaper article.

Page 2

GOOD BUDGETING BRINGS REWARDS

Things have never looked so good for Hamilton dairy farmers Patrick and Jean Hayes. Good budgeting has allowed the young couple to save enough spare capital to buy a computer, install an above-ground pool for their two young children and have enough leftover capital for a holiday on the Gold Coast.

Five years ago the couple applied for a \$100 000 bank loan for some much needed farm equipment and to improve the breeding stock of their herd. Their bank agreed on the condition that the couple drew up a stringent five-year budget.

Using their experience of eight years on the farm, the couple drew up a budget that took account of the expected good and bad years ahead. They also factored in a small amount of savings for each of the five years ahead.

They must have done their homework because every year came in on budget and the accumulated savings have been the icing on the cake.

"Having a computer will mean we'll not only be able to better manage the farm finances, but all farm operations, including stock and feed control," says Mr Hayes.

Mrs Hayes says they are looking forward to their two-week trip to the Gold Coast because they haven't had a holiday since getting married eight years ago. "The kids are coming too, but we've got to get them out of the pool first," she says.

Good budgeting plays a key role in successful farming by allowing for both the good and the bad years that inevitably lie ahead. And it also can bring unexpected rewards, as the Hayes have shown.



budget

income

the money gained from your work

It can be gross income (total money gained without compulsory deductions eg. tax or net income (total money remaining after compulsory deductions)

expenditure

costs or charges (money that you pay out)

Determining income

When you are working out a budget, you need to record your income against your expenditure so that you see where your money is going.

Income on the farm, comes mainly from two sources:

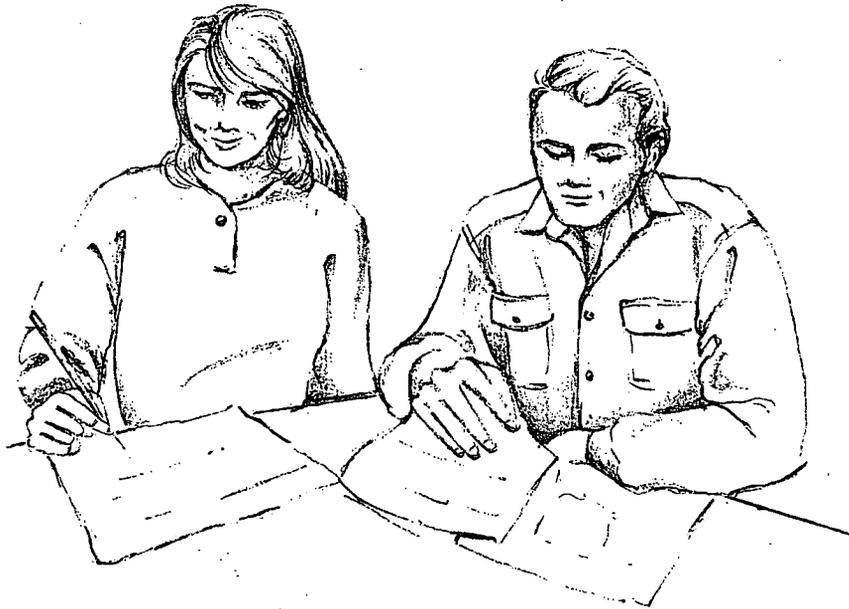
- product sales
- livestock sales.

For example, a dairy farm sells milk and surplus cows, a piggery sells pigs for pork and bacon and also sells culled stock.

Income may also come from off farm sources such as, contracting other employment, investments etc.

Expenditure is what farmers spend to make the income. Some expenditure is common to all farmers such as machinery costs and living expenses. Other expenditures are more specific such as animal costs and seed costs.

Marjorie and Bill Spencer own a crop and sheep farm in the Wimmera. They have 1865 merino sheep and plant 1260 hectares of crop.



Listing costs

They prepare a budget each year. They:

- make a list of where their income comes from first
- write down what they think their income will be.

They use last year's payment advice sheets to give them an idea of what they will earn this year.

We will earn more this year
because we planted more acres.

Yes and we will sell more sheep.

Income

This is Marjorie and Bill's predicted income.

Income	\$
Wool	53 880
Sheep trading	16 391
Oats	8 400
Triticale	30 800
Wheat	195 966
Total	



Activity 1

1. Study the above table. What is Marjorie and Bill's total income?

.....

2. Where does your income comes from? List the produce sold off your farm. Estimate the income from each commodity for this year and write the figures in the following table.

Produce	\$

Costs

Then list all the areas where Marjorie and Bill spend money.

We have sheep costs and shearing/crutching expenses.

And all the costs involved in sowing the crop as well as the machinery and electricity costs.



Activity 2

What costs do you have? List them.

.....

.....

.....

.....

.....

.....

.....

.....

.....

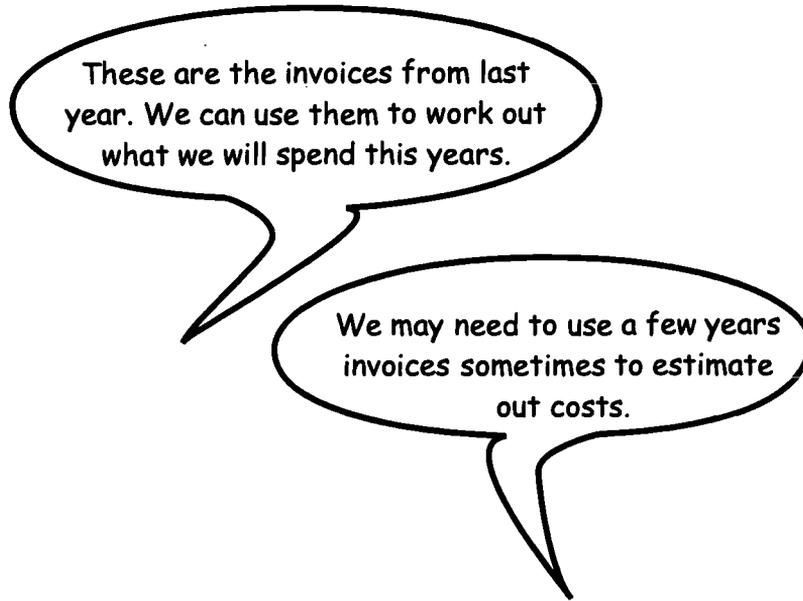
Grouping costs

Marjorie and Bill have organised their costs into groups. This helps them think about all the costs involved. This is their list.

Livestock costs	Wool costs	Crop costs
Animal health	Freight	Seed bed preparation
Supplementary feed	Wool tax	Seed
Stock selling expenses	Wool selling expenses	Fertiliser
	Shearing and crutching	Chemicals
		Fuel
		Machinery
		Maintenance

Overhead costs	Living costs	Capital costs
Labour	Food	Repayments on loans
Administration	Clothing	Building a new shed
Rates	Household utilities	
Vehicle registration and insurance	Entertainment	
Repairs and maintenance	School expenses	

They then draw up a table and write costs against them. They make an estimate from the costs they had last year.



Averaging invoices

Why do you need to use more than one year to work out your costs?

You may want to use more than one year's figures for working out your costs because each year has been different or last year wasn't a normal year.

Calculating the average is described in *Agricultural Production 1 - Numeracy*.

Think of reasons why you may want to use more than one year's figures.

Marjorie and Bill put all the invoices for the same things together.

Activity 3



1. Here are some copies of the receipts they have. Add up the total Marjorie and Bill spent on machinery.

FARMING PARTS LTD.

AGENTS FOR: MITSUBISHI, DAIHATSU, WHITE TRACTORS
MASPORT MOWERS, McCULLOCH CHAINSAWS

2/4 Digital Drive, MOE VIC 3111
Phone: 1231 12311

INVOICE 000112

SOLD TO Mr. W. SPENCER

29-5-1977 JOB No.
ORDER No.

MAKE	Case	Reg. No.	DEPT.	PRICE	\$	c
	Supply					
1	A71102				5	20
1	1981244C1				5	45
5	A168912				19	50
					5	00
6	A41917				6	90
6	5329401				4	80
1					35	65
1	1971726C1				16	53
1	221-91				2	78
					2	00
					16	09
					\$ 29590	
					103	40
					49930	

FARMING PARTS LTD.

AGENTS FOR: MITSUBISHI, DAIHATSU, WHITE TRACTORS
MASPORT MOWERS, McCULLOCH CHAINSAWS

2/4 Digital Drive, MOE VIC 3111
Phone: 1231 12311

INVOICE 00015

SOLD TO Mr. W. SPENCER

29-5-1977 JOB No.
ORDER No.

MAKE	Case	Reg. No.	DEPT.	PRICE	\$	c
	Supply					
2	A81314C1				37	80
1	A182546				5	60
1	A62114				10	30
1	A46286				18	75
6					29	70
6	380-2864				32	70
6	A62543				88	30
6	3831212				1	50
1	BL210ZNR				66	85
1	BL211ZNR				8	20
					\$ 68310	
					368	50
					\$ 125160	

BEST COPY AVAILABLE

FARMING PARTS LTD.

AGENTS FOR: MITSUBISHI, DAIHATSU, WHITE TRACTORS
MASPORT MOWERS, McCULLOCH CHAINSAWS

2/4 Digital Drive, MOE VIC 3111
Phone: 1231 12311

INVOICE 00018

SOLD TO Mr. W. SPENCER

JOB No.
29-5-1997 ORDER No.

MAKE	Case	Reg. No.	DEPT. PRICE	\$	¢
	Supply				
1	A153116		gasket	15	90
2	E62228		belts	20	90
			freight	20	00
1	A43347		bowl	2	35
3	H560		hose clamps	8	55
			gasket material	8	55
1	H510		hose clamp	1	70
1	MH4		"	1	55
1	E65287		belt	10	50
1	261091		belt	20	45
				<u>\$</u>	<u>10275</u>

FARMING PARTS LTD.

AGENTS FOR: MITSUBISHI, DAIHATSU, WHITE TRACTORS
MASPORT MOWERS, McCULLOCH CHAINSAWS

2/4 Digital Drive, MOE VIC 3111
Phone: 1231 12311

INVOICE 00025

SOLD TO Mr. W. SPENCER

JOB No.
29-5-1997 ORDER No.

MAKE	Case	Reg. No.	DEPT. PRICE	\$	¢
	2470B				
	To		Remove injector & test & replace		
			Replace engine fitting new torque		
			limiter plates Assemble &		
			start Test trans pressures		
			Wash		
	Supply		Parts		
				<u>\$</u>	<u>143765</u>

FARMING PARTS LTD.

AGENTS FOR: MITSUBISHI, DAIHATSU, WHITE TRACTORS
MASPORT MOWERS, McCULLOCH CHAINSAWS

2/4 Digital Drive, MOE VIC 3111
Phone: 1231 12311

INVOICE 00022

SOLD TO Mr. W. SPENCER

JOB No.
29-5-1997 ORDER No.

MAKE	Case	Reg. No.	DEPT. PRICE	\$	¢
	Supply				
1	A66110		gasket	2	80
3	A58017		bearing	29	70
6	A58413		"	11	40
1	A50421		seal	5	50
1	A37558		"	5	70
4	A58384		ring	49	20
1	M147765		race	2	20
1	A54022		race	4	60
1	A63109		bearing	44	80
				<u>\$</u>	<u>15590</u>

2. Because the machinery costs have varied so much over the years, Marjorie and Bill decide to find the average cost for the last 5 years and use that figure as their estimate. Listed below are the costs for the last five years:

Year	\$
1997	11 730
1996	10 150
1995	11 230
1994	8 490
1993	9 630
Total	

Find the average.

Total costs for 5 years =

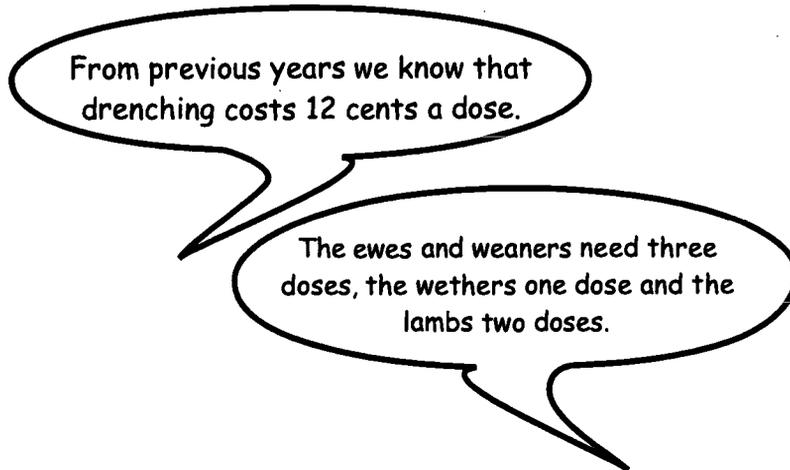
No. of years =

Average =

total costs divided by the no. years =

Predetermined costs

Sometimes Marjorie and Bill can use other information to calculate their costs.



Activity 4

How will they calculate the cost of drenching?

They have 1000 ewes, 850 weaners and 850 lambs. Calculate the total cost of drenching. The first sum has been done for you.

Ewes	1000 sheep x 3 doses x \$0.12	\$360
Weaners		\$
Lambs		\$
Total		\$

Crop costs

Some of the crop costs are worked out by this method. When Marjorie and Bill chisel plough the fields before sowing they know that the chisel plough can do 5.6 ha/hr and the cost is \$20.31 per hour. They need a total cost for the chisel plough. Let's look at their costs.

Chisel plough 2 times at 5.6 ha/hr @ \$20.31 per hour

(for oats and triticale)

6 times at 5.6 ha/hr @ \$20.31 per hour

(wheat)

Marjorie and Bill plan to plant 140 hectares of oats, 320 hectares of triticale and 800 hectares of wheat.

They first need to calculate the time it takes to plough once. They do this by dividing the hectares by the number of hectares that can be ploughed in an hour. Oats will take 25 hours to plough once because $140 \text{ hectares} \div 5.6 \text{ ha/hr}$ is 25.

A paddock that will be planted with oats needs to be ploughed two times. It will take 50 hours to plough the paddock twice. The total time is then multiplied by the hourly rate. So for oats it will be $50 \times \$20.31$ which is \$1015.50.



Activity 5

Complete the following table using the information you have from Marjorie and Bill's property:

Crop	Hectares	Time taken to plough paddock once	Total ploughing time	Cost
wheat				
oats	140	$140 \div 5.6 =$ 25 hours	$2 \times 25 =$ 50	$50 \times 20.31 =$ 1015.50
triticale				
Total cost				

It is also possible to calculate the fertiliser like this too.

Wheat uses 80 kg/ha of Urea at \$463 per tonne, 80 kg/ha of double super 2.5% Zinc at \$400 and Urea pre-drill costs are \$3.33 per hectare. Oats and triticale uses 55kg/ha of MAP at \$471 per tonne.

Activity 6



1. Complete the following table. The first entry has been done for you. Work out the total fertiliser costs.

Crop/ fertiliser	Hectares	Total kilograms fertiliser	Total tonnes of fertiliser	Cost
wheat-Urea				
wheat- double fertiliser				
oats	140	$140 \times 55 =$ 7700	$7700 \div 1000 =$ 7.7	$7.7 \times 471 =$ \$3626.70
triticale				
Total				

Using formulae



formulae

formula

is a general rule used to find answers, for example, the formula for the area of a rectangle is $A = L \times W$ (Area = Length x Width)

formulae

the plural of formula

Sometimes costs can be worked out from formulae.

The cost of post sowing herbicides can be worked out from the formula:

$$L/ha \times ha \times \$/L = \text{total cost of herbicides.}$$

Here L/ha is litres per hectare and \$/L is cost per litre.

By reading the label on the herbicide you can find out how many litres per hectare you require. In some instances Roundup is sprayed at 1.2 L per hectare. If you were spraying Roundup on the hectares that were sown with wheat you would need 1.2 L/ha x 800 ha x \$11.50 /L = \$11 040.

Listing costs

Marjorie and Bill fine tuned their fertilizer plans and then worked out the rest of the costs. Listed below are the costs:

Costs

Livestock costs

Animal health	\$ 2026
Supplementary feed	\$ 9655
Stock selling expenses	\$ 865

Wool costs

Freight	\$ 802
Wool tax 4% of 53880	\$ 2155
Wool selling expenses	\$ 2452
Shearing and crutching	\$ 9446

Crop costs

Seed bed preparation		
Chisel plough	wheat	\$ 5 500
	oats	\$ 840
	triticale	\$ 2100

Seed

Triticale	\$ 2700
-----------	---------

Fertiliser

Triticale and oats	\$10 920
wheat	\$54 000

Pre-sowing herbicide to control

Grass and broadleaf weeds	\$ 3750
application/incorporation	\$ 1500

Sowing

Air seeder	\$ 3780
------------	---------

Post sowing herbicides

Broadleaf weeds	\$ 1680
Capeweed, thistles, legumes, skeleton weeds application	\$24150

Harvesting

SP Harvester	\$ 8820
--------------	---------

Insurance

Cartage to Silo	oats	\$ 240
	triticale	\$ 592
	wheat	\$ 6678

Overhead costs

Labour	\$25 920
Administration	\$ 3520
Rates	\$ 1800
Vehicle registration and insurance	\$20 000
Repairs and maintenance	\$10 246
Loan repayments	\$26 393
Living expenses	
Clothing	\$ 3500
Household utilities (gas, electricity)	\$ 1957
Entertainment	\$ 2000
School expenses	\$ 5000
Food	\$ 7820



Activity 7

1. What are the total costs on Marjorie and Bills farm?
Use this list to create your own budget and put prices against your costs.

.....

2. What are the total costs of your farm?

.....

3. Are your costs more than your income?

.....

4. What effect will this have?

.....

Comparing costs to income



income

gross margins

the difference between income and costs

cost minimisation

is an individual's plan to reduce costs

cash flow

the amount of money that is gained compared with the amount of money that must be paid out

Marjorie and Bill compare their income to their costs. The difference between the income and the costs from the farm are called gross margins. These costs do not include living expenses. If the costs are bigger than the income then the gross margin is negative. In this case the costs are less than the income. Marjorie and Bill have money left over to use in other areas on the farm.

Having set out the budget in this way they can talk about reducing some of the costs. This is called cost minimisation. By leaving the stubble on the paddock after harvesting they may be able to save tillage and herbicide costs. Zero tillage is also environmentally friendly. This practice is already widely practiced in Victoria.

Bill and Marjorie also prepare a monthly budget to show them when and how receipts come in and payments go out. This is called the cash flow budget.

They also may choose to lease some of their land or become more diversified.

Marjorie and Bill can now investigate various practices.



Activity 8

1. Can you think of some changes you could make on your farm?

.....

.....

.....

2. How much do you think these changes would save or cost you?

.....

.....

.....

Model answers

Activity 1

1. Total income = \$305 437

Activity 3

1. The invoices add up to \$3447.20

2. Total costs for 5 years = 51 230

No. of years = 5

Average = total costs/no. years = $51\,230 \div 5 = 10\,246$

Activity 4

Ewes	1000 sheep x 3 doses x \$0.12	\$ 360
Weaners	850 sheep x 3 doses x \$0.12	\$ 306
Lambs	850 sheep x 2 doses x \$0.12	\$ 204
Total		\$ 870

Activity 5

Crop	ha	time taken to plough paddock once	total ploughing time.	cost
wheat	800	$800 \div 5.6 = 142.9$ hours	$142.9 \times 6 = 857.4$	$857.4 \times 20.31 = \$17\,413.79$
oats	140	$140 \div 5.6 = 25$ hours	$2 \times 25 = 50$	$50 \times 20.31 = \$1015.50$
triticale	320	$320 \div 5.6 = 57.1$ hours	$57.1 \times 2 = 114.2$	$114.2 \times 20.31 = \$2319.40$
Total cost				\$20 748.69

Activity 6

Question 1

Crop/ fertiliser	Hectares	Total kilograms fertiliser	Total tonnes of fertiliser	Cost
wheat- Urea	800	$800 \times 80 =$ 64 000	$64\ 000 \div 1000 =$ 64t	$64\ t \times \$463 =$ \$29 632
wheat- double fertiliser	800	$800 \times 80 =$ 64 000	$64\ 000 \div 1000 =$ 64t	$64\ t \times \$400 =$ \$25 600
oats	140	$140 \times 55 =$ 7700	$7700 \div 1000 =$ 7.7t	$7.7t \times \$471 =$ \$3626.70
triticale	320	$320 \times 55 =$ 17 600	$17\ 600 \div 1000 =$ 17.6t	$17.6t \times \$471 =$ \$8289.60
Total				\$69 811.91*

* including pre-drill costs

wheat Urea (pre drill costs)

800 ha @ 3.33 = 2664.00

Total = 69812.30

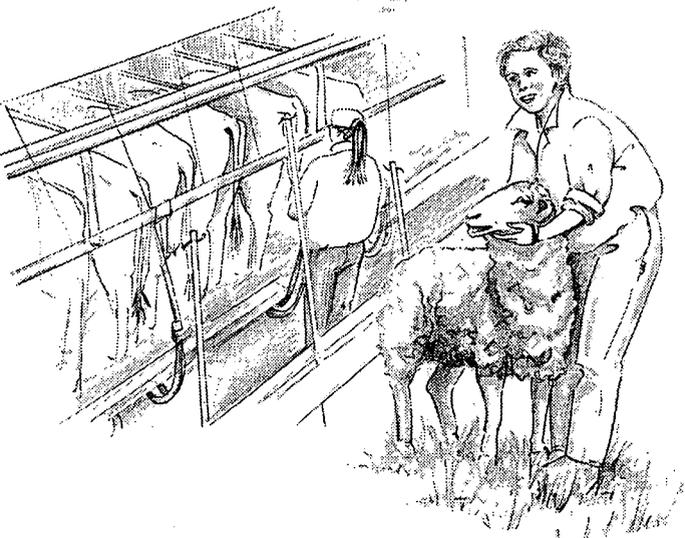
Activity 7

- Total costs are \$262 807

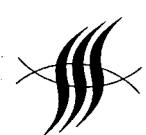
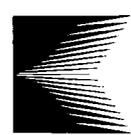
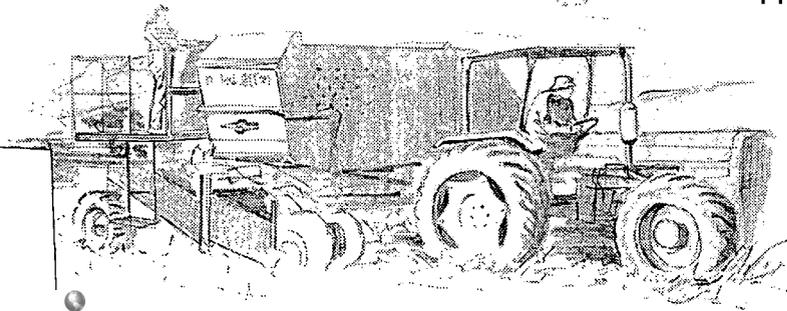


Farm Management and Leadership

Numeracy
Level 3



Support Materials for Agricultural Training



Acknowledgments

These units were developed as an initiative of the Victorian Farmers Federation and Primary Skills Victoria. They have been written and prepared by Kangan Batman TAFE.

Project Development Team:

Project Manager:	Barbara Goulborn
Writers:	Chris Tully
Illustrations:	Tracey Lean
Graphics and Desktop Publishing:	Kelisha Dalton, Simon Colvey, Maryjeanne Watt, Betty Franklin
Editing:	Helen Yeates, Philip Kofoed, Angela Costi
Instructional design:	Elizabeth McInerney
Reviewers:	Dr. Barbara Johnson, McMillan Campus, University of Melbourne David Stewart, Goulburn Ovens Institute of TAFE Rob Tabener, Wimmera Rural Counselling Service
Series reviewer:	Malcolm Trainor, Instructor, Agricultural Education Centre, University of Ballarat

Project Steering Committee:

Clare Claydon:	Victorian Farmers Federation, 1997
Airlie Worrall:	Victorian Farmers Federation
Lyn Hughes:	Primary Skills Victoria
John Nicholls:	Department of Employment, Education, Training and Youth Affairs
Tony Audley:	United Dairy Farmers of Victoria
Ken Stone:	Victorian Farmers Federation, industry representative
Colin Hunt:	Victorian Farmers Federation, industry representative
Margaret Brodie:	Victorian Farmers Federation, industry representative
Michael Kearney:	Victorian Farmers Federation, industry representative
Nickie Berrisford:	Grain Industry Training Network
Andrew Sullivan:	Agricultural Education Centre, University of Ballarat
Malcolm Trainor:	Agricultural Education Centre, University of Ballarat

Published and distributed by:
The Language Australia National Resource Centre
Language Australia
GPO Box 372F, Melbourne Victoria 3001
Telephone: (03) 9926 4779
Facsimile: (03) 9926 4780
Email: lanrc@la.ames.vic.edu.au

© 1998 Commonwealth of Australia.

Funded under the Workplace English Language and Literacy Programme by the Commonwealth through the Department of Employment, Education, Training and Youth Affairs.

Contents

Introduction	1
Where this fits	1
How to use these materials	1
Outcomes	2
How long should I spend?	2
Activities	2
What you need	3
Assessment	3
Measuring	4
Volume	11
Practical applications of volume formulae	16
Converting weights to volumes	20
Converting, volumes to litres	22
Model answers	25
Activity 1	25
Activity 2	25
Activity 3	26
Activity 4	28
Activity 5	28

Introduction

Welcome to this unit of the SMAT materials, *Farm Management and Leadership 3 - Numeracy*.

SMAT stands for Support Materials for Agricultural Training. SMAT will help you improve your written and spoken communication skills and your numeracy skills, so you can succeed at training programs or communicate more successfully in your workplace.

Where this fits

SMAT has four contexts: *Agricultural Production, Farmers as Employers, Farm Management and Leadership* and *Occupational Health and Safety*.

This unit is Level 3 of *Farm Management and Leadership 3 - Numeracy*. There are three units of *Farm Management and Leadership 3 - Numeracy*. Level 1 (starting), 2 (continuing) and 3 (completing). Each unit has two parts: Communication Skills and Numeracy.

After you finish this unit, you could try the other units at the same level: *Agricultural Production 3 - Numeracy, Farmers as Employers 3 - Numeracy, Occupational Health and Safety 3 - Numeracy*.

You do not have to complete every unit in SMAT. It is up to you to choose the most useful parts and work through them.

How to use these materials

You can use the SMAT materials by yourself, with someone to help you, or in a group or class. It is hard to work by yourself, so it is a good idea to have someone who can give you advice and feedback (a mentor). This person could be a trainer from a college or community centre, a relative, a neighbour or a friend.

The unit is written so you can start at the beginning and work through it. Or if you like you can choose parts of the unit and only do those parts. Spend more time on the parts which are most useful for you. If something is not useful, you can skip it.

There is no certificate to go with the SMAT materials. But SMAT helps you improve your skills so you can do other courses and get other certificates. For example: Farm\$mart, Rural Business Management, and courses run by the Department of Natural Resources and Environment. You will also find that working through SMAT improves the communication and numeracy skills that you need in your working life.

Outcomes

After you finish the SMAT materials you will be able to communicate more effectively in speech and writing and use numeracy skills more effectively. You will be able to calculate the area of a triangle, square-off accurately and calculate the volume of cubes, cylinders and other shapes.

How long should I spend?

This depends on you. The amount of time will be different if you are working by yourself or in a group, with a mentor or without, and if you do all the activities or not. Take enough time to do all the activities that are relevant to you, to a standard high enough to satisfy you.

Activities

Each unit has a number of activities for you to do. In the communications units there are four types of activities:

- key word activities
- reading activities
- writing activities

- spoken communication activities.

In the numeracy units there are numeracy activities.

Sometimes you can write answers to these activities in the book. Sometimes it is better to write them in a notebook. Sometimes for the spoken communication activities you will need to go and speak to some other people.

In some places there are also practice writing and practice reading activities. These are extra activities. You can choose to do them if you think you want extra practice in something.

Most of the activities have model answers in the back of the book. You can also ask your mentor to check your answers.

What you need

Before you start, make sure you have the following:

- a notebook (A4 size is best)
- pens, pencils, highlighter pens
- a file or folder to keep extra papers.

Assessment

There is no formal assessment for SMAT. But it is a good idea to have a mentor look at what you have done. That way you can decide together what you have learned and what you need to improve.

Remember, the SMAT materials are a resource for you to use to improve your skills. It is up to you how you use them and how much of them you use.

Measuring

If you want to run your farm efficiently and not waste money you need to make clear decisions based on accurate information.

You must measure and calculate accurately when you:

- predict resource usage
- order materials
- make management decisions.

It is important to be as accurate as possible when measuring because inaccuracy may mean you over or under order resources.

For example, if you are inaccurate in measuring the concrete needed for a shed extension by as much as 20cms you could over order or under order by as much as 2 to 3 cubic metres.

Squaring off is an important way of making sure you don't waste resources. It is sometimes necessary to square off corners.

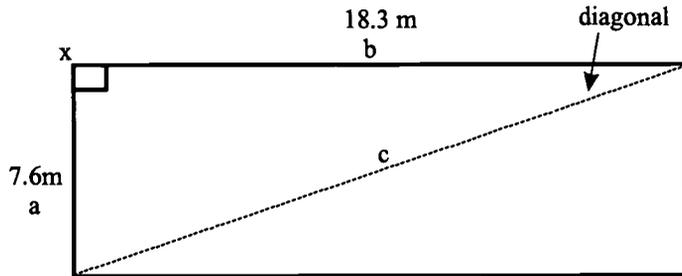
Ruth wants to put up a new machinery shed. She needs to square off the corners. She wants a 18.3m x 7.6m x 2.45m (60' by 25' by 8') shed. She needs to pour a concrete floor first. She wants to make a rectangular box to pour the concrete into. Ruth needs the box to have right angle corners (squared off).

She could do this by pegging out the known right angled triangle of 3:4:5 with string, where 3 metres and 4 metres are the length of the sides and 5 metres is the diagonal as shown.



However when making a long thin rectangle, it is more accurate to find the length of the diagonal.

Ruth runs a piece of string this length from one side of the rectangle to the other as shown.



Ruth uses the Pythagoras theorem for right angle (90°) triangles to find the length of the diagonal.

The formula for this theorem is:

$$a^2 + b^2 = c^2$$

where c is the longest side (called the hypotenuse) of the triangle, and a and b are the other two sides.

For any rectangle, the hypotenuse is the diagonal. Ruth needs to find this length. She knows the length of the other two sides.

Putting the values into the formula, she calculates the hypotenuse:

$$c^2 = 7.6^2 + 18.3^2 = 57.76 + 334.89 = 392.65$$

Remember that 7.6^2 means 7.6×7.6 and 18.3^2 means 18.3×18.3 that is c^2 (the hypotenuse²) = 392.65

To find the length of the hypotenuse c (the diagonal), it is necessary to find the square root of 392.65 on your calculator. The square root will usually be shown on the calculator as: $\sqrt{\quad}$

so

$$c^2 = 392.65$$

$$\text{and } c = \sqrt{c^2} = \sqrt{a^2 + b^2} = 19.815398 \text{ m } (19.815398 \times 19.815398 = 392.65)$$

The diagonal of the rectangle is 19.815 m long rounding off. Ruth runs a piece of string 19.815 metres diagonally long across the rectangle. When side a is measured at 7.6m, side b at 18.3m and the diagonal c is 19.815m there is a right angle at point x .

The rectangle is now square. The rectangle now has a right angle at point x .

Other diagonals can easily be checked to make sure the other corners are also right angled.



Squaring and square root

To find the square of a number it is multiplied by itself. The product (or answer) of the multiplication is called the square.

For example, $2 \times 2 = 4$

therefore $2^2 = 4$.

$$3 \times 3 = 9$$

$$3^2 = 9.$$

The square of 2 is 4.

The square of 3 is 9.

Finding the square root is the opposite operation of finding the square. To find the square root of a number use your calculator or find it in a set of square root tables.

For example, $4 \div 2 = 2$

$$c = \sqrt{a^2 + b^2}$$

$$9 \div 3 = 3$$

$$c = \sqrt{a^2 + b^2}$$

The square root of 4 is 2.

The square root of 9 is 3.



Activity 1

Try these examples

1. Use this formula to check that a building or small yard that you have is laid out square. Measure the length and width of the rectangle. Calculate the length of the diagonal (hypotenuse). It should be in a right angled triangle. Compare this with the actual measurement.

Remember the formula for right angled triangles:

$$c^2 = a^2 + b^2$$

for the hypotenuse (or diagonal)

$$c = \sqrt{a^2 + b^2}$$

$$c^2 = \dots\dots\dots^2 + \dots\dots\dots^2$$

$$c^2 = \dots\dots\dots + \dots\dots\dots$$

Answer $c^2 = \dots\dots\dots$

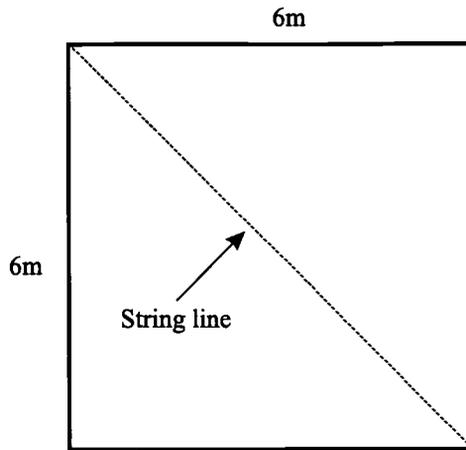
$$c^2 = \sqrt{a^2 + b^2}$$

$$c^2 = \sqrt{\dots\dots\dots + \dots\dots\dots}$$

$$c = \sqrt{\dots\dots\dots}$$

Answer $c = \dots\dots\dots$

2. Michael is adding on to his sheeyards. He wants to add a pen that is 6 metres by 6 metres. How long is the string line if the sides are at right angles?



.....

.....

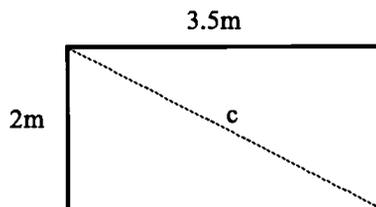
.....

.....

.....

.....

3. Helen is erecting a foal crib. It is 2 metres by 3.5 metres. How long is the diagonal if the sides are squared off (that is the sides are at right angles)



.....

.....

.....
.....
.....
.....

4. Jo wants to concrete more of her dairy run. She plans to add on an additional 100 metres. If the run is 3 metres wide calculate the length of the diagonal.

.....
.....
.....
.....
.....
.....

Volume

Ruth also needs to calculate other measurements. She sometimes needs some volume formulae.

An example of when she needed this was when Ruth was offered some wheat at a cheap rate. She needed to build a temporary silo to store the wheat. If the silo she built was too large she would have paid for materials she did not use. If the silo she built was too small she would not be able to store all the cheap grain.

It is important that she calculate her measurements accurately. By calculating accurately Ruth will make sure that she is cost effective in her planning and use of resources.

When she works out the volume of a feed trough she uses the formula for a prism (or parallel sided shape). She multiplies the area of the base by the height.

$$\text{Area of base} = l \times w$$

For example the volume of a rectangular prism (or brick shape) is:

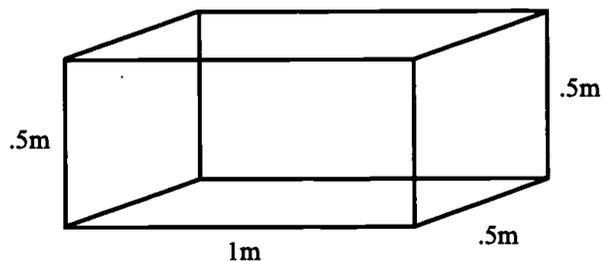
$$\text{Area of base} \times \text{width}$$

$$\text{Area of base} = \text{length} \times \text{width}$$

$$\text{so volume} = \text{area of base} \times \text{height}$$

$$= \text{length } (l) \times \text{width } (w) \times \text{height } (h).$$

$$A = l \times w \times h$$



To find volume of this prism (brick shape) Ruth multiplies the length by the width by the height.

The volume of the prism (brick shape) is $.5 \times .5 \times 1 = .25\text{m}^3 =$ cubic metres.

The length of the diagonal is found by the following calculation:

$$\sqrt{3^2 + 100^2} = \sqrt{9 + 10000} = \sqrt{10009} = 100.04\text{m}$$

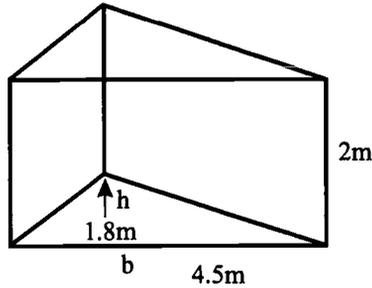
The diagonal is 100.04 metres long.



Activity 2

Find the volume of the following shapes.

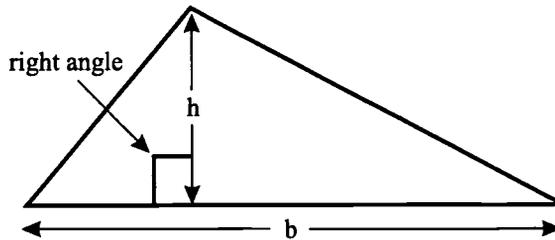
1. Triangular Prism (shape of piece of cake)



The formula for the area of a triangle is:

$$A = \frac{1}{2} b \times h$$

where the h is the altitude or perpendicular height of the triangle.



$$\text{Area of triangular base} = \frac{1}{2} b \times h$$

$$= \frac{1}{2} bh$$

Answer =

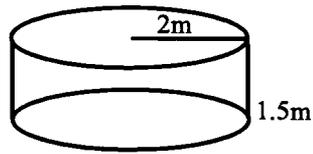
Volume of triangular prism

= Area of base of the triangle x height of the prism

= x

Answer =

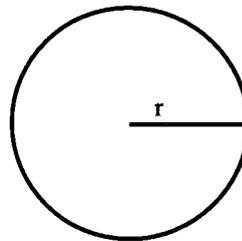
2. Cylinder



The formula for the area of a circle is:

$$A = \pi r^2$$

where r is the radius of the circle and π is 3.14.



Volume of cylinder

Area of base x height

$$\text{Area of base (circle)} = \pi r^2$$

$$= 3.14 \times 2^2$$

$$= 3.14 \times \dots\dots\dots$$

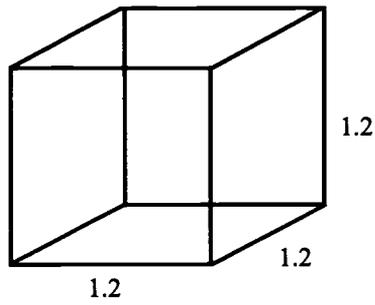
$$\text{Answer} = \dots\dots\dots$$

Volume = Area of base x height

$$= \dots\dots\dots \times \dots\dots\dots$$

$$\text{Answer} = \dots\dots\dots$$

3. Cube



The formula for the area of a square is:

$$A = l \times l$$

$$A = l^2$$

where l is the length.

Volume = Area of base x height

$$\text{Area} = l \times l \text{ (or } l^2)$$

$$= \dots\dots\dots \times \dots\dots\dots$$

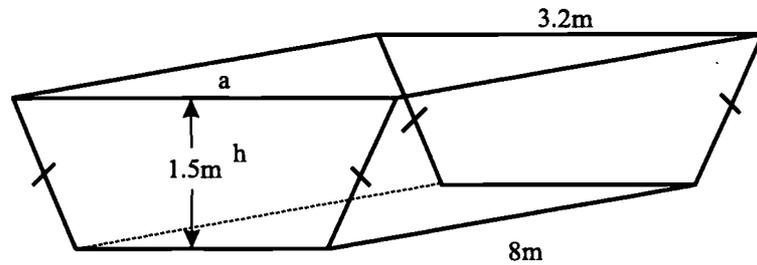
$$\text{Answer} = \dots\dots\dots$$

$$\text{Volume} = l \times l \times l \text{ (or } l^3)$$

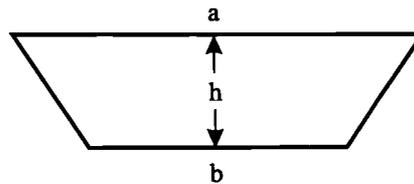
$$= \dots\dots\dots \times \dots\dots\dots \times \dots\dots\dots$$

$$\text{Answer} = \dots\dots\dots$$

Not all shapes are regular. Sometimes shapes that we need to find the volume for are more unusual. Here is one example.



The area of the end of this shape can be found by using the formula for the area of a trapezium. The formula for the area of a trapezium is $(\frac{a+b}{2})h$ where a, b and h are:



The volume of the trapezium is:

$$(\frac{2.4 + 3.2}{2}) \times 1.5 \times 8 = 33.6\text{m}^2$$

Practical applications of volume formulae

Ruth uses these volume formulae for ordering materials, working out construction sizes or for finding the amount of litres in a container.

For example, Ruth wants to know how many cubic metres of cement she needs to make the dairy run from activity 1 number 4. Ruth lays the concrete 10 cm thick. The volume of concrete is worked out using the volume formula for rectangular prisms $l \times w \times h$.

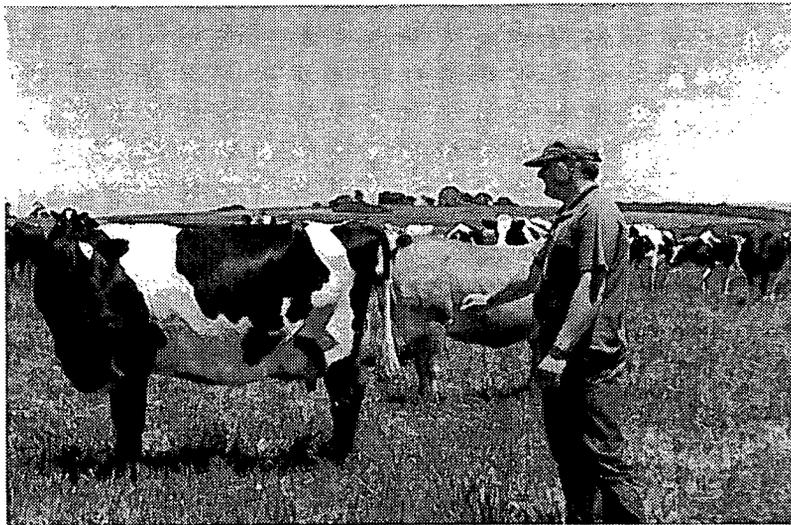


Figure 1:

Before Ruth can do this, she needs to convert all the units to the same measurement. The 10 centimetres (10cm) need to be converted to metres.

For more information on conversions see *Agricultural Production 1 - Numeracy*.

$$10 \text{ cm} = 0.1 \text{ m}$$

The volume is $100 \times 3 \times 0.1 = 30 \text{ m}^3$ (cubic metres)

Ruth needs 30 cubic metres of concrete.

(Remember to always have an estimate of the answer in your head before working it out.)



Activity 3

1. Vin is going to put gravel onto a farm track for 200m. If the track is 2.5 metres wide and the gravel is laid 15 centimetres thick, how many cubic metres of gravel does Vin need?

.....

.....

.....

.....

.....

2. Isabel is installing a temporary silo with a circular base and a height of 3 metres and a radius of 2.5 metres. Find the volume of the silo.

.....

.....

.....

.....

.....

3. A trench 200m long is dug beside a track. If the width at the top is 3.0m and at the bottom is 1.8m and the trench has a depth of 1.2m, find the volume of the trench.

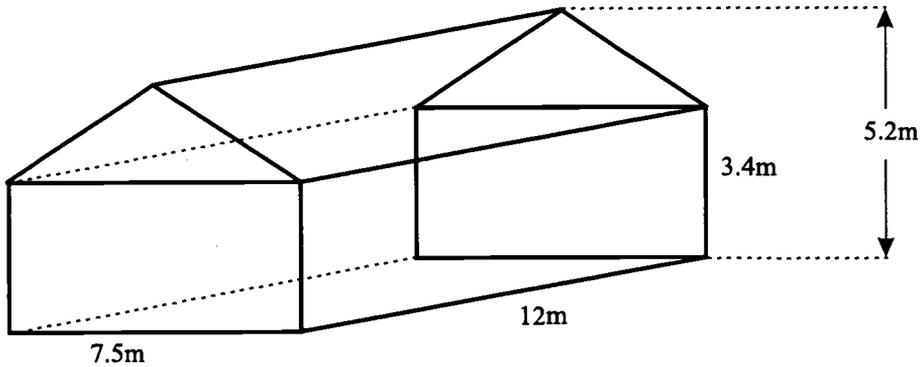
.....

.....

.....

.....

4. Find the volume of a hay shed if the dimensions are as shown:



Note this is a combination shape. Calculate the volume of the section with the rectangular end and the volume of the section with the triangular end then add the two volumes together.

.....

.....

.....

.....

- What is the volume of a bale of hay if the dimensions are 0.9m x 0.45m x 0.45? (What shape would the base be?)

Volume =

= m³

.....

- How many bales of hay will fit into the shed, if the shed is stacked up to the beginning of the roof?

.....

.....

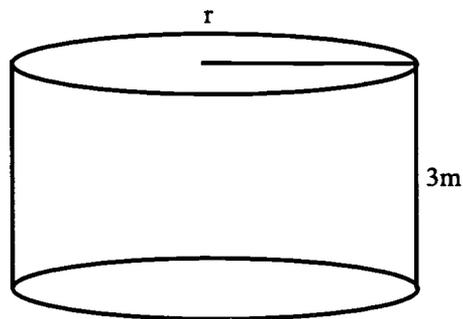
.....

.....

Converting weights to volumes

Ruth has been offered 60 tonnes of wheat at a cheap price if she takes it from the paddock. She needs a temporary silo to store the wheat in. Ruth plans to build the silo on a concrete floor using reinforcing mesh and shade cloth.

She can buy reinforcing mesh that is 3 metres wide. Ruth needs to calculate the length of mesh needed to hold 60 tonnes of wheat. To do this she needs to find the radius of the cylinder and then calculate the circumference.



Transforming the volume formula for a cylinder ($V = \pi r^2 h$) to

$$r = \sqrt{\frac{v}{\pi h}} \text{ she can now calculate the radius.}$$

For example, a temporary silo with a volume of 35 cubic metres is needed. The silo will be 3 metres high. What will the radius be? What will the circumference be?

The volume of a cylinder is $v = \pi r^2 h$

The radius of the cylinder will be $r = \sqrt{\frac{v}{\pi h}}$

$v = 35$ cubic metres, $\pi = 3.14$, $h = 3$ metres

$$\text{radius, } r = \sqrt{\frac{v}{\pi h}}$$

$$r = \sqrt{\frac{35}{3.14 \times 3}}$$

$$r = \sqrt{\frac{35}{9.32}}$$
$$= 35 \div 9.32 = 3.7155$$

$$r = \sqrt{3.7155}$$

$$r = 1.93\text{m}$$

$$\text{Circumference} = 2\pi r$$

$$= 2 \times 3.14 \times 1.93$$

$$= 12.12\text{m}$$

Ruth also needs to convert the wheat from tonnes to cubic metres .

She knows that 1cubic metre of wheat weighs about 740kg.



Activity 4

1. How many cubic metres will 60 tonne of wheat take up if 1m³ (one cubic metre) contains 740kg?

.....

.....

.....

.....

2. If the volume of a cylinder is 81.08 m³ and the height is 3m, find the radius using the formula $r = \sqrt{\frac{v}{\pi h}}$.

.....

.....

.....

.....

3. If a circle has a radius of 2.93m find the circumference of the circle using the formula $C=2\pi r$.

.....

.....

.....

.....

4. Ruth requires 18.41 metres of reinforcement mesh to build the temporary silo. Using the same process as above calculate the amount of mesh required if the wire is 3.5 metres wide.

.....

.....

.....

.....

5. Ruth has been offered 60 tonnes of oats instead of wheat. If 1 cubic metre of oats weighs 490kg calculate the length of reinforcing mesh that Ruth needs for a temporary silo if the mesh is 3 metres wide.

.....

.....

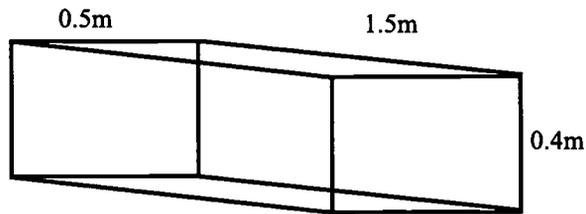
.....

.....

Converting, volumes to litres

Sometimes Ruth needs to know how much water a container or space will hold. She can work this out using the conversion: 1 cubic metres equals 1000 litres.

For example, Ruth plans to install a container on the back of her ute. She wants to know how many litres it will hold. Using the dimensions below:



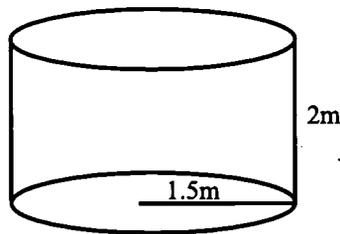
Ruth calculates the volume as $0.5 \times 1.5 \times 0.4 = 0.3\text{m}^3$. She converts this to litres $0.3 \times 1000 = 300$ litres. This container will hold 300 litres.



Activity 5

Find the litres each of the following holds:

1. A water tank whose height is 2m and has a radius of 1.5m.



$$V = \pi r^2 h$$

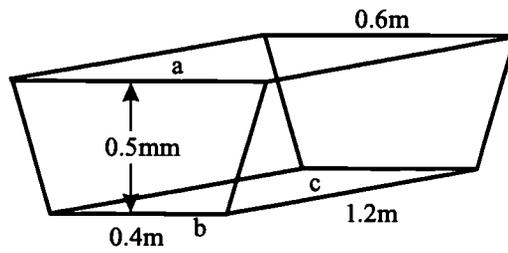
.....

.....

.....

.....

2. A water trough of the following dimensions:



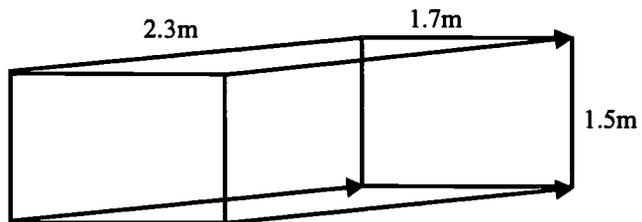
$$a = 0.6\text{m}$$

$$b = 0.4\text{m}$$

$$c = 1.2\text{m}$$

$$V = \left(\frac{a+b}{2}\right)hl$$

3. A rectangular prism whose dimensions are:



Model answers

Activity 1

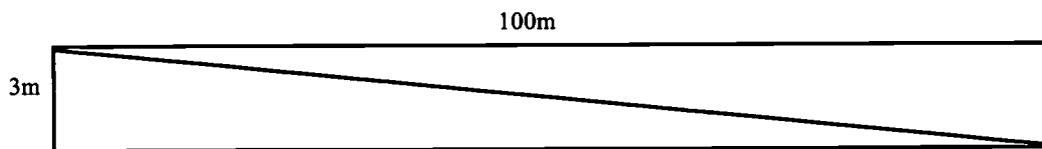
2. $6^2 + 6^2 = 36 + 36 = 72.$

The string line is $\sqrt{72} = 8.5\text{m}$ if the sides are at right angles.

3. $2^2 + 3.5^2 = 4 + 12.25 = 16.25$

The diagonal on the foal crib is $\sqrt{16.25} = 4.03\text{m}$ if the sides are at right angles.

4. $a = 100\text{m}, b = 3\text{m}.$



Activity 2

1. Area of base = $\frac{1}{2} bb$
 $= \frac{1}{2} \times 4.5 \times 1.8 = 4.05\text{m}^2$

Volume = area of base x height

$= \frac{1}{2} \times 4.5 \times 1.8 \times 2 = 8.1 \text{ m}^3$

The volume of the triangular prism is 8.1 m^3

2. Area of base = πr^2
 $= 3.14 \times 2^2$
 $= 3.14 \times 4$

Area of base = 12.56m^2

Volume = Area of base x height

$= 12.56 \times 1.5$

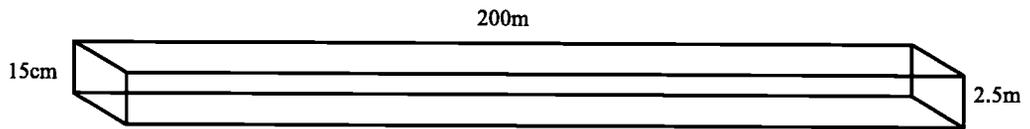
$\pi \times 2^2 \times 1.5 = 18.8 \text{ m}^3$

The volume of the cylinder is 18.8 m^3

$$3. \quad 1.2^3 = 1.2 \times 1.2 \times 1.2 = 1.73$$

Activity 3

1.



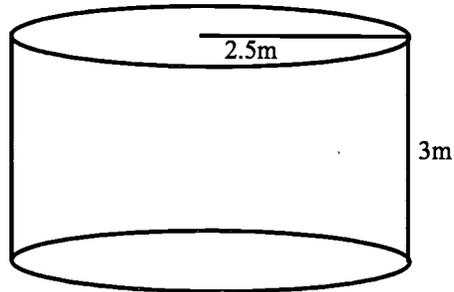
First change the 15 centimetres to metres.

$$15\text{cm} = 0.15\text{m}$$

$$\text{Volume} = l \times w \times h$$

$$\text{Volume} = 200 \times 0.15 \times 2.5 = 75\text{m}^3$$

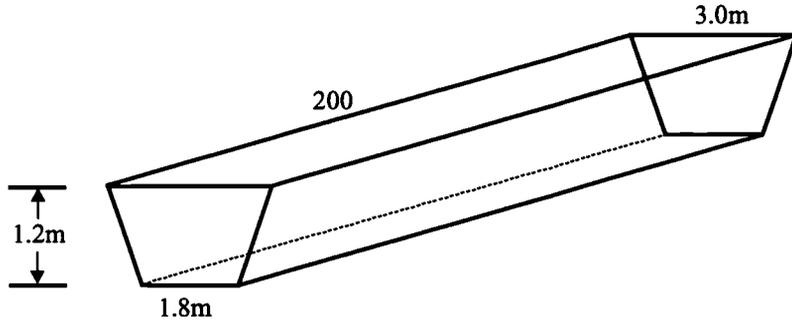
2.



$$\text{Volume} = \pi \times 2.5^2 \times 3 = 58.875\text{m}^3$$

(3.14 was used as an approximation for π)

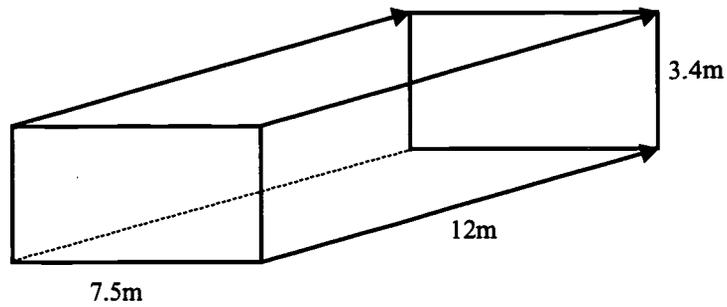
3.



The volume of the trench is

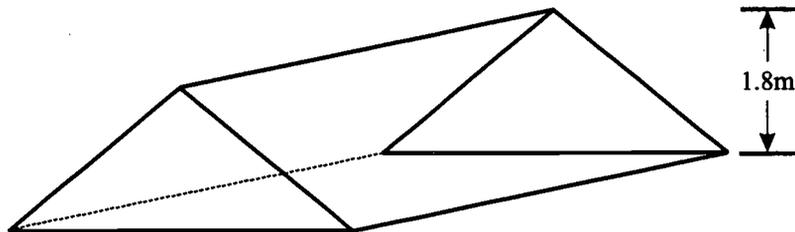
$$\left(\frac{3.0 + 1.8}{2}\right) \times 1.2 \times 200 = 576\text{m}^2$$

4.



Volume of the rectangle:

$$V = 7.5 \times 12 \times 3.4 = 306\text{m}^3$$



Volume of triangle:

$$V = \frac{1}{2} \times 7.5 \times 1.8 \times 12 = 81\text{m}^3$$

$$\text{Total volume} = 306\text{m}^3 + 81\text{m}^3 = 387\text{m}^3$$

- The volume of a bale of hay is:

$$V = 0.9 \times 0.45 \times 0.45 = 0.18225\text{m}^3$$

- The number of bales of hay that would fit into the hay shed would be:

$$306\text{m}^3 \div 0.18225\text{m}^3 = 1679 \text{ bales.}$$

Activity 4

1. First we need to convert the tonnes and kilograms to the same units. Both will be converted to kg:

$$60 \text{ tonnes} = 60\,000\text{kg}$$

So the volume will be:

$$60\,000 \div 740 = 81.08 \text{ m}^3$$

2. $r = \sqrt{\frac{81.08}{3.14 \times 3}} = 2.93\text{m}$ ($\pi = 3.14$ was used)

3. $C = 2 \times 3.14 \times 2.93 = 18.41\text{m}$

4. $r = \sqrt{\frac{81.08}{3.14 \times 3.5}} = 2.72\text{m}$

$$C = 2 \times 3.14 \times 2.72 = 17.08\text{m}$$

5. Volume of oats is:

$$60\,000 \div 490 = 122.45\text{m}^3$$

$$r = \sqrt{\frac{122.45}{3.14 \times 3}} = 3.61\text{m}$$

$$C = 2 \times 3.14 \times 3.61 = 22.67\text{m}$$

Activity 5

NOTE 3.14 is used for the value for π in all examples.

1. $V = 3.14 \times 1.5^2 \times 2 = 14.13\text{m}^3$

$$14.13\text{m}^3 = 14.13 \times 1000 = 14\,130 \text{ litres.}$$

2. $V = \left(\frac{0.6 + 0.4}{2}\right) \times 0.5 \times 1.2 = 0.3\text{m}^3$

$$0.3\text{m}^3 = 0.3 \times 1000 = 300 \text{ litres.}$$

3. $V = 2.3 \times 1.7 \times 1.5 = 5.865\text{m}^3$
 $5.865\text{m}^3 = 5.865 \times 1000 = 5865 \text{ litres.}$



U.S. Department of Education
Office of Educational Research and Improvement (OERI)
National Library of Education (NLE)
Educational Resources Information Center (ERIC)



NOTICE

REPRODUCTION BASIS



This document is covered by a signed "Reproduction Release (Blanket) form (on file within the ERIC system), encompassing all or classes of documents from its source organization and, therefore, does not require a "Specific Document" Release form.



This document is Federally-funded, or carries its own permission to reproduce, or is otherwise in the public domain and, therefore, may be reproduced by ERIC without a signed Reproduction Release form (either "Specific Document" or "Blanket").