DOCUMENT RESUME

ED 424 797 HE 031 592

Bailey, Brenda L.; Bauman, Curtis; Lata, Kimberly A. AUTHOR Student Retention and Satisfaction: The Evolution of a TITLE

Predictive Model. AIR 1998 Annual Forum Paper.

PUB DATE

17p.; Paper presented at the Annual Forum of the Association NOTE

for Institutional Research (38th, Minneapolis, MN, May

Reports - Research (143) -- Speeches/Meeting Papers (150) PUB TYPE

MF01/PC01 Plus Postage. EDRS PRICE

Academic Advising; *Academic Persistence; College Faculty; DESCRIPTORS

*College Freshmen; Community Satisfaction; Higher Education;

Majors (Students); Models; *Predictor Variables;

*Satisfaction; *School Holding Power; Statistical Analysis;

Student Experience; Universities

*AIR Forum; Pennsylvania State System of Higher Education IDENTIFIERS

ABSTRACT

This study used system-wide student satisfaction data from the 14-university Pennsylvania State System of Higher Education (SSHE) to develop a model for predicting student retention, to identify individual students who could be retained with appropriate intervention, and to target factors which may be useful in the intervention process. A student satisfaction survey of 5,558 students was conducted in fall 1996, and this data was linked to fall 1997 enrollment data. Although 87 percent of the freshmen interviewed in the student satisfaction survey indicated plans to reenroll in fall 1997, only 75 percent of these students did in fact persist. Cross-tabulations and chi-square tests found a strong relationship with retention on 40 of the 68 student satisfaction survey questions, and principal component analysis found that 14 of these factors accounted for 56.2 percent of the variance in reenrollment. The five most important factors included major, overall experience, campus community, faculty, and advising. Analysis of variance indicated that although there were no significant differences b between persisters and nonpersisters in regard to the first factor, significant differences were found in regard to the remaining four factors. The results are discussed in light of efforts to improve retention on SSHE campuses. The student satisfaction survey questions and a map and list of the campuses comprising the SSHE are appended. (Contains 17 references.) (MDM)

Reproductions supplied by EDRS are the best that can be made

from the original document.

Student Retention and Satisfaction: The Evolution of a Predictive Model

Brenda L. Bailey, Assistant Director of System Research, State System of Higher Education, Pennsylvania

Curtis Bauman, Director of Institutional Research, East Stroudsburg University

Kimberly A. Lata, Institutional Research Analyst, Shawnee State University

Office of Educational Research and Improvement EDUCATIONAL RESOURCES INFORMATION CENTER (ERIC)

This document has been reproduced as received from the person or organization originating it.

☐ Minor changes have been made to improve reproduction quality.

PERMISSION TO REPRODUCE AND DISSEMINATE THIS MATERIAL HAS **BEEN GRANTED BY**

AIR

TO THE EDUCATIONAL RESOURCES INFORMATION CENTER (ERIC)

Points of view or opinions stated in this document do not necessarily represent official OERI position or policy.



This paper was presented at the Thirty-Eighth Annual Forum of the Association for Institutional Research held in Minneapolis, Minnesota, May 17-20, 1998.

This paper was reviewed by the AIR Forum Publications Committee and was judged to be of high quality and of interest to others concerned with the research of higher education. It has therefore been selected to be included in the ERIC Collection of AIR Forum Papers.

Dolores Vura
Editor
AIR Forum Publications



Student Retention and Satisfaction: The Evolution of a Predictive Model

Brenda L. Bailey, Assistant Director of System Research, State System of Higher Education, Pennsylvania

Curtis Bauman, Director of Institutional Research, East Stroudsburg University

Kimberly A. Lata, Institutional Research Analyst, Shawnee State University

Introduction

An increasingly important part of institutional accountability is student retention. Although the issue of student retention has been studied extensively, much of the literature is helpful in understanding the problem in general but provides little benefit to individual institutions in improving retention efforts with their own students. Most studies are conducted on unique populations at a single institution, and the results are not generalizable to other institutions. The goal of this study is to utilize system-wide student satisfaction data spanning fourteen universities to begin to develop a model for predicting student retention, to identify individual students who could be retained with appropriate intervention, and to target factors which may be useful in the intervention process.

In recent years many colleges and universities have conducted student satisfaction studies. Research studies found that satisfaction interacts with and is a component of goal commitment, institutional commitment, student integration at both the academic and social levels, student's perceived value of their education, institutional characteristics, and student characteristics (Tinto, 1975, 1982, 1985, 1986, 1987; Metzner & Bean, 1987; Cohen, 1996; Aitken, 1983; Pascarella, Smart, & Ethington, 1986; Cabrera, Castaueda, Nora, & Hengstler, 1992; Getzlaf, Sedlacek, Kearney, & Blackwell, 1984). The specific goals and structure of the studies cited above vary but the motivation for this research rests on the call for greater accountability by colleges and universities that is occurring nationwide.



Student Retention and Satisfaction: The Evolution of a Predictive Model

TO THE RESIDENCE OF THE STREET OF THE STREET

<u>Introduction</u>

An increasingly important part of institutional accountability is student retention. Although the issue of student retention has been studied extensively, much of the literature is helpful in understanding the problem in general but provides little benefit to individual institutions in improving retention efforts with their own students. Most studies are conducted on unique populations at a single institution, and the results are not generalizable to other institutions. The goal of this study is to utilize system-wide student satisfaction data spanning fourteen universities to begin to develop a model for predicting student retention, to identify individual students who could be retained with appropriate intervention, and to target factors which may be useful in the intervention process.

In recent years many colleges and universities have conducted student satisfaction studies. Research studies found that satisfaction interacts with and is a component of goal commitment, institutional commitment, student integration at both the academic and social levels, student's perceived value of their education, institutional characteristics, and student characteristics (Tinto, 1975, 1982, 1985, 1986, 1987; Metzner & Bean, 1987; Cohen, 1996; Aitken, 1983; Pascarella, Smart, & Ethington, 1986; Cabrera, Castaueda, Nora, & Hengstler, 1992; Getzlaf, Sedlacek, Kearney, & Blackwell, 1984). The specific goals and structure of the studies cited above vary but the motivation for this research rests on the call for greater accountability by colleges and universities that is occurring nationwide.



BEST COPY AVAILABLE

Background

Total undergraduate enrollment in Pennsylvania's State System of Higher Education was 82,839 in the semester of the study with undergraduate enrollment on the individual campuses ranging from 1,076 to 12,144 students. This was the first system-wide study of student satisfaction conducted by the State System. A telephone survey of 5,558 undergraduate students was conducted by Millersville University's Center for Opinion Research in fall 1996 to determine student satisfaction with the fourteen comprehensive universities in the State System. A random sample of approximately 400 undergraduate students was interviewed from each university.

This assessment showed that State System students were overwhelmingly satisfied with their experiences with their respective university. More than four out of every five students would attend their university again if they could start college over, and only one in twenty planned to transfer before the following fall. Nine in ten students rated the overall quality of their school either "excellent" or "good". Most said the university they are attending was their top choice. Students believe that the quality of instruction, and the ultimate value of their education, is very good. Most students are also satisfied with the overall quality of life on the State System campuses. Students are satisfied with the quality of advising, although they are least satisfied with the process of registering for classes. Most students believe that their universities are doing an excellent or good job in those areas they consider most important.

Individual student responses were linked with demographic student data maintained on a central database. This allowed for both the analysis of the student satisfaction survey data and for subsequent retention studies. The database includes grade point averages, majors, county of origin, gender, racial/ethnic category, credits toward degree, degrees awarded, enrollment patterns and other descriptive information.

An analysis of the Student Satisfaction Survey data by the Center for Opinion Research shows that very few (5%) State System students planned to transfer before fall 1997, with most students planning to re-enroll (73%) or graduate (20%). Students who intended to transfer had on average fewer credits and spent on average less time involved in university-sponsored activities. These students were also more likely to disagree that they enjoyed being a student at their university.



Statistical Analysis

While the Student Satisfaction Survey project provided valuable information for assessment purposes, the data has numerous other applications including the analysis of student retention and satisfaction. Fall 1997 enrollment data from each of the individual universities was merged with the Student Satisfaction Survey database. Although 87% of freshmen interviewed for this study indicated plans to re-enroll in fall 1997, the actual enrollment data revealed that only 75% of these students did in fact persist. This retention rate is similar to the State System retention rate of 74% for the fall 1996 cohort of first-time, full-time, degree-seeking, baccalaureate freshmen.

Using the merged file of the Student Satisfaction Survey database and the fall 1997 enrollment database, an analysis was completed using the two study groups of persisters and nonpersisters to determine significant differences between the two groups. Excluded from the study were students other than freshmen and those freshmen who indicated plans to graduate before fall 1997. Of the remaining 2,315 freshmen included in the analysis, 590 did not persist to fall 1997 while 1,725 did persist. See table below.

Plans for Fall 1997 * ENRD971 Crosstabulation

Count				
		ENR		
		NO	YES	Total
Plans	plans		_	
for	to	401	1619	2020
Fall	re-enroll			
1997	plans			
	to			
	transfer	447	0.4	200
	to	147	81	228
j	another			
	college			
]	DK	42	25	67
Total		590	1725	2315
Listai		330		2313



Using the Statistical Package for the Social Sciences (SPSS), crosstabulations and chi-square tests were run for all 68 questions on the survey. A strong relationship with retention was found on 40 of the Student Satisfaction Survey questions. All questions can be found in the Appendix.

The file was then sorted and split by university to determine if any questions were significant for all 14 universities. The number of students from each university in the analysis ranged from 139 to 207. This attempt to examine questions by university was problematic. If certain assumptions are not met, the significance level can be distorted or misleading. It is recommended that no cell have an expected value less than 1 and not more than 20% of the cells have expected values less than 5. These guidelines were violated when crosstabulations were split by university and no further analysis was made at the university level. A solution would have been to combine cells into fewer categories, but this option was not examined at this time. The following table shows the number of students from each university in the State System included in this study.

Freshmen by University

				Valid	Cumulative
		Frequency	Percent	Percent	Percent
Valid	Bloomsburg	182	7.9	7.9	7.9
	California	156	6.7	6.7	14.6
	Cheyney	165	7.1	7.1	21.7
	East Stroudsburg	172	7.4	7.4	29.2
•	Edinboro	155	6.7	6.7	35.9
	Kutztown	143	6.2	6.2	42.0
	Lock Haven	169	7.3	7.3	49.3
	Mansfield	151	6.5	6.5	55.9
	Millersville	159	6.9	6.9	62.7
	Shippensburg	194	8.4	8.4	71.1
	Slippery Rock	139	6.0	6.0	77.1
	West Chester	157	6.8	6.8	83.9
	Indiana	207	8.9	8.9	92.8
	Clarion	166	7.2	7.2	100.0
	Total	2315	100.0	100.0	
Total		2315	100.0		



Factor analysis is a statistical tool which can be used to identify a small number of factors which represent relationships among many interrelated questions in a survey. Factor analysis extracts as many significant factors from the data as possible. A large number of variables can then be reduced to a more manageable number of factors. Using SPSS, data reduction was performed with a factor analysis to find inter-relationships among the 68 questions and to organize groups of questions into factors based on those relationships. Factor analysis using a varimax rotation was conducted. Varimax rotation is generally the most commonly used in institutional research. Only those questions using a Likert response scale were included in the analysis. To determine the dependent variables constituting a factor, factor loadings were computed. By convention, those questions failing to load .40 or above on any factor were not included in the computation of the scores.

A principal components analysis showed 14 factors with eigenvalues greater than one. The strength of a factor is indicated by its eigenvalue. These 14 factors accounted for 56.2% of the variance. Typically, the first two or three factors are the strongest, accounting for the most variance. The first five factors are shown in the following tables: major, overall experience, campus community, faculty, and advising.

The first factor focuses on the quality and content of major courses. The second factor addresses the overall experience of being a student at the university. The third factor deals with the campus community and includes issues such as a sense of community and belonging, campus activities and safety. The fourth factor focuses on faculty interaction with students. The fifth factor includes interest and availability of advisors.

Factor 1	Factor
Major Major	Loading
Q29. The quality of major courses	.88
Q27. Quality of instruction in major	.88
Q52. The instruction in my major is excellent	.88
Q51. The content major courses will help in my career	.82



Factor 2	Factor
Overall Experience	Loading
Q55. I enjoy being a student at university	.68
Q4. Would still attend if starting over	.67
Q35. Overall satisfaction with university	-62
Q41. Overall college experience	.59
Q9. Overall quality of university	.54
Q37. Overall quality of instruction	.42

Factor 3	Factor
Campus Community	Loading
Q38. Sense of community on campus	.66
Q25. How well university provides a safe campus environment	.64
Q26. How well university provides campus activities	.63
Q62. Incidents of racial prejudice seldom occur on campus	.59
Q48. Most students feel a sense of belonging	.59
Q61. I feel free from harassment on campus	.45

Factor 4	Factor
Faculty	Loading
Q54. Faculty are fair and unbiased	.67
Q47. University staff is helpful	.64
Q57. Faculty are available when I need them	.56
Q56. Quality of instruction in most classes is excellent	.52
Q49. Faculty care about me	.50

Factor 5	Factor
Advising	Loading
Q50. My advisor is interested in my progress	.85
Q46. My advisor is available when needed	.84
Q34. Providing an academic advisor interested in your progress	.81

Factor analysis identifies factors based on the responses, but does not attempt to determine differences in responses in any known groups within the data, such as persisters and nonpersisters. An analysis of variance was completed



with an Anova Table for these five factors to determine if there were significant differences between persisters and nonpersisters. The first factor (major) showed no significant difference between these two groups. However, there were significant differences on the remaining four factors (overall experience, campus community, faculty, and advising) at the .05 level.

ANOVA Table

	-		Sum of		Mean		
			Squares	df	Square	F	Sig.
Major	Between	(Combined)	.581	1	.581	.581	.446
	Within Groups		2302.419	2302	1.000		
	Total		2303.000	2303			
Overall	Between	(Combined)	75.694	1	75.694	78.232	.000
Experience	Within Groups		2227.306	2302	.968		
	Total		2303.000	2303			
Campus	Between	(Combined)	27.012	1	27.012	27.321	.000
Community	Within Groups		2275.988	2302	.989		•
ļ	Total		2303.000	2303			
Faculty	Between	(Combined)	5.960	1	5.960	5.973	.015
	Within Groups		2297.040	2302	.998		
	Total		2303.000	2303			}
Advising	Between	(Combined)	9.110	1	9.110	9.142	.003
	Within Groups		2293.890	2302	.996		
	Total		2303.000	2303			

<u>Implications</u>

The goals of this study were to begin the development of a model which would predict attrition, identify individual students who could be retained with appropriate intervention, and target factors that may be useful in the intervention process.

There were significant differences in student satisfaction ratings between persisters and nonpersisters. Can these differences be utilized to identify students at risk of leaving the university so as to target them for intervention? This study



did identify which specific questions in these satisfaction ratings were most highly correlated with retention. Although causality is not assumed in such linkages, individual students could be targeted for intervention designed to enhance retention based upon their responses to these specific questions. In addition, those factors accounting for the most variance could also be targeted for use in the intervention process and in enrollment management planning. For example, campus community, faculty, and advising factors were significantly different for persisters and nonpersisters and could be incorporated into intervention strategies.

Next Steps

The model presented here should be considered just one step in the evolution of a predictive model for this particular system of universities. While these findings are consistent with prior research, no single model can be expected to relate to all institutions of higher education.

One limitation of this model is that no attempt was made to exclude involuntary dropouts. Part-time and full-time students were included as were students not yet enrolled in a degree program and transfer students. In fact, all students included in the Student Satisfaction Survey were initially included in this study. Even though the retention rate of this group of freshmen is similar to the State System retention rate of first-time, full-time, degree-seeking, baccalaureate freshmen, a next step could be to examine only those students who were identified as full-time, first-time, baccalaureate program students.

This was the first system-wide study of student satisfaction conducted by the State System and the first time such data was available for an analysis of student retention and satisfaction. Not only do the findings shown here validate prior research, the findings also serve to validate efforts on individual State System campuses to improve retention. For example, one university has made committed efforts to foster a sense of community on campus. This study did identify significant differences between persisters and nonpersisters in the factor campus community. In addition to validating current efforts on campus, the findings shown here can also be used to provide direction for future efforts. The next step is to share these findings with the individual State System campuses. This is just the beginning.



References

- Aitken, N. D. (1982). College student performance, satisfaction and retention: Specification and Estimation of a structural model. <u>Journal of Higher Education</u>, 53, 32-50.
- Aitken, N.D. (1983, October). College student retention: Measurement of the relative importance of causal factors. Paper presented at the meeting of the North East Association for Institutional Research, Hershey, PA.
- Cabrera, A.F., Castaneda, M.B., Nora, A., & Hengstler, D. (1992). The convergence between two theories of college persistence. <u>Journal of Higher Education</u>, 63, 143-164.
- Center for Opinion Research (1996). State system assessment of student satisfaction pre-test report. Center for Opinion Research, Millersville University.
- Center for Opinion Research (1997). State system assessment of student satisfaction summary report. Center for Opinion Research, Millersville University.
- Cohen, F.C. (1996, May). Student satisfaction and persistence: Some early findings at one Institution. Paper presented at the meeting of the Association of Institutional Research, Albuquerque, NM.
- Getzlaf, S.B., Sedlacek, G.M., Kearney, K.A., & Blackwell, J.M. (1984). Two types of voluntary undergraduate attrition: Application of Tinto's model. Research in Higher Education, 20, 257-268.
- Lata, K.A. (1996). Goal commitment, persistence, and overall satisfaction in a sample of college students. Unpublished manuscript.
- Metzner, B.S., & Bean, J.P. (1987). The estimation of a conceptual model of nontraditional undergraduate student attrition. Research in Higher Education, 27, 15-38.



- McLaughlin, G. W., Brozovsky, P. V., & McLaughlin J. S. (1998). Changing perspectives on student retention: A role for institutional research.

 Research in Higher Education, 39, 1-17.
- Pascarella, E.T., Smart, J.C., & Ethington, C.A. (1986). Long-term persistence of two-year college students. Research in Higher Education, 24, 47-71.
- SPSS Inc. (1996). SPSS Base 7.0 Applications Guide.
- Tinto, V. (1975). Dropout from higher education: A theoretical synthesis of recent research. Review of Educational Research, 45, 89-125.
- Tinto, V. (1982). Limits of theory and practice in student attrition. <u>Journal of Higher Education</u>, 53, 687-700.
- Tinto, V. (1985). Dropping out and other forms of withdrawal from college. In L. Noel, R. Levitz, D. Saluri, et. al. (Eds.), <u>Increasing student retention:</u>

 <u>Effective programs and practices for reducing the dropout rate</u> (pp. 28-43). San Francisco: Jossey-Bass.
- Tinto, V. (1986). Theories of student departure revisited. In J. C. Smart (Ed.), <u>Higher Education: Handbook of Theory and Research: Vol. 2,</u> (pp. 359-384). New York: Agathon Press.
- Tinto, V. (1987). <u>Leaving college: Rethinking the causes and cures of student attrition</u>. Chicago, Ill: University of Chicago Press.



Appendix

Student Satisfaction Survey Questions	Significant at p < .05
Q1. Main reason for pursuing a college education	at p < .05
Q2. Was university top college choice	X
Q3. Main reason for attending	
Q4. Would still attend if starting over	X
Q5. Why would respondent choose university again	Λ
Q6. Why would respondent not attend university again	
Q7. Plans for fall 1997	- V
	X
Q8. Reasons for transferring	77
Q9. Overall quality of university	X
Q10. Reasons for overall quality	77
Q11. Is university teaching important things	X
Q12. Used Career Services Center	
Q13. Ever used Counseling Center	
Q14. Ever used Student Health Center	
Q15. Importance of preparing people for careers	
Q16. Importance of providing general education programs	
Q17. Importance of preparing people for graduate school	
Q18. Importance of providing an affordable education	
Q19. Importance of providing a safe campus environment	
Q20. Importance of providing on-campus activities	
Q21. University prepares people for careers	X
Q22. How well university provides general education programs	X
Q23. University prepares people for graduate school	X
Q24. How well university provides an affordable education	X
Q25. How well university provides a safe campus environment	X
Q26. How well university provides campus activities	X
Q27. Quality of instruction in major	X
Q28. Providing a wide range of courses	X
Q29. The quality of major courses	X
Q30. The value of general education courses	X
Q31. Having classes available when needed	
Q32. Providing knowledgeable faculty	X
Q33. Being concerned for you as an individual	X
Q34. Providing an academic advisor interested in your progress	X

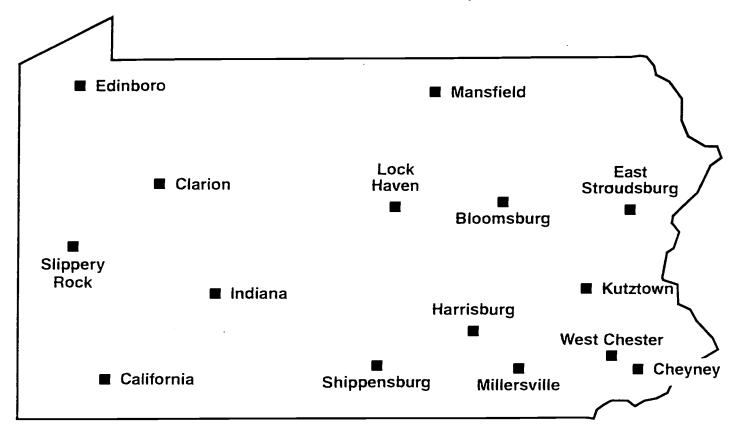


Q35. Overall satisfaction with university	X
Q36. What could university do to make you more satisfied	
Q37. Overall quality of instruction	X
Q38. Sense of community on campus	X
Q39. The amount of contact with faculty	X
Q40. Satisfaction with class sizes	X
Q41. Overall college experience	X
Q42. Registering for classes is easy	
Q43. Can get classes in proper sequence	
Q44. University offers highest quality education	X
Q45. Most faculty respect students	X
Q46. My advisor is available when needed	
Q47. University staff is helpful	X
Q48. Most students feel a sense of belonging	X
Q49. Faculty care about me	X
Q50. My advisor is interested in my progress	X
Q51. The content major courses will help in my career	X
Q52. The instruction in my major is excellent	X
Q53. Student services are available at convenient times	X
Q54. Faculty are fair and unbiased	
Q55. I enjoy being a student at university	X
Q56. Quality of instruction in most classes is excellent	X
Q57. Faculty are available when I need them	
Q58. Tuition is a worthwhile investment	X
Q59. There is a wide range of courses offered on campus	X
Q60. Considering the costs and quality, university is a good value	X
Q61. I feel free from harassment on campus	X
Q62. Incidents of racial prejudice seldom occur on campus	
Q63. I have associated with persons from backgrounds different than mine	X
Q64. Hours per week spent studying	
Q65. Hours per week spent talking to other students about class	
Q66. Hours per week spent in a paid job	
Q68. Number of times during semester had conversation with faculty	



State System of Higher Education

Commonwealth of Pennsylvania



Bloomsburg University of Pennsylvania Bloomsburg, PA 17815 (717) 389-4000

California University of Pennsylvania California, PA 15419 (724) 938-4000

Cheyney University of Pennsylvania Cheyney, PA 19319 (610) 399-2000

Clarion University of Pennsylvania Clarion, PA 16214 (814) 226-2000

East Stroudsburg University of Pennsylvania East Stroudsburg, PA 18301 (717) 422-3211

Edinboro University of Pennsylvania Edinboro, PA 16444 (814) 732-2000

Indiana University of Pennsylvania Indiana, PA 15705 (724) 357-2100 Kutztown University of Pennsylvania Kutztown, PA 19530 (610) 683-4000

Lock Haven University of Pennsylvania Lock Haven, PA 17745 (717) 893-2011

Mansfield University of Pennsylvania Mansfield, PA 16933 (717) 662-4000

Millersville University of Pennsylvania Millersville, PA 17551 (717) 872-3024

Shippensburg University of Pennsylvania Shippensburg, PA 17257 (717) 532-9121

Slippery Rock University of Pennsylvania Slippery Rock, PA 16057 (724) 738-0512

West Chester University of Pennsylvania West Chester, PA 19383 (610) 436-1000



Office of the Chancellor Dixon University Center 2986 North Second Street Harrisburg, PA 17110 (717) 720-4000

www.sshechan.edu

77

ERIC Full Text Provided by ERIC



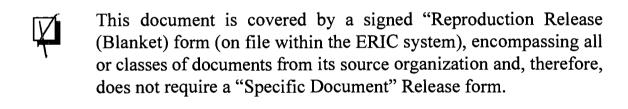
U.S. Department of Education



Office of Educational Research and Improvement (OERI)
National Library of Education (NLE)
Educational Resources Information Center (ERIC)

NOTICE

REPRODUCTION BASIS



This document is Federally-funded, or carries its own permission to reproduce, or is otherwise in the public domain and, therefore, may be reproduced by ERIC without a signed Reproduction Release form (either "Specific Document" or "Blanket").

