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#### **ABSTRACT**

The Community College of Philadelphia (CCP) compiled a report highlighting the economic benefits and opportunities the school provides to the citizens of Philadelphia and the region. Three broad categories of institutional effectiveness were defined to be economic impact characteristics: service to the Philadelphia communities, and enrollment, access, and student outcomes. Multiple measures of economic development, human development and cost effectiveness are presented in order to demonstrate the prominent and cost effective role CCP plays in the City's economy. CCP's accessibility allows students of all ages and ethnicities to enroll, making it the largest point of entry into higher education for minorities in Pennsylvania. As the only strictly public institution in Philadelphia, CCP contributes to the economy by increasing the productivity and earning potential of its citizens. In addition, CCP provides customized employee education, affordable tuition, and high transfer rates. Students work while attending school, and utilize the education to successfully fulfill future employment goals as well. CCP gives back to the community by providing jobs, purchasing goods and services from local enterprises, and opening their facilities to other community organizations. With its human development and human capital returns on investment in higher education, CCP provides numerous economic benefits to the City and region. (YKH)



## ECONOMIC IMPACT CHARACTERISTICS OF THE COMMUNITY COLLEGE OF PHILADELPHIA

OFFICE OF FINANCE AND PLANNING JANE GROSSET THOMAS HAWK BETTE IRWIN WAYNE OBETZ INSTITUTIONAL RESEARCH REPORT NO. 87

OCTOBER 1995

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### Economic Impact Characteristics of the Community College of Philadelphia

A series of institutional performance indicators, which help to describe institutional effectiveness, were defined by the Institutional Research and Planning staff. Three broad categories of institutional effectiveness were compiled. They include:

- Economic impact characteristics
- Service to the Philadelphia communities
- Enrollment, access, and student outcomes

This report is the first of three reports to address one of the three dimensions of institutional effectiveness. Multiple measures of economic development, human development and cost effectiveness are presented in order to demonstrate the prominent and cost effective role CCP plays in the City's economy. Reports that address the two remaining categories of institutional effectiveness are forthcoming.

This report highlights the economic benefits and opportunities Community College of Philadelphia (CCP) provides to the citizens of Philadelphia and the region. As stated in its mission, CCP "draws together students from a wide range of ages and backgrounds" in order to help address the broad economic concerns in the City and beyond.

CCP's student body reflects the demographic diversity of the City. CCP's flexible course scheduling and breadth of course offerings has encouraged many non-traditionally aged Philadelphians to enroll at the College. Consequently, City residents of all ages are represented among CCP's student body (see Table 1). CCP is the largest single point of entry into higher education for minorities in Pennsylvania. During the 1993-94 academic year, 20,882 African



Table 1

CCP FISCAL YEAR 1993/94 HEAD COUNT ENROLLMENTS BY
AGE CATEGORIES COMPARED WITH THE CITY OF PHILADELPHIA
POPULATION AS OF THE 1990 CENSUS

	CCP		Philadelphia	
	Students	Percent	Population	Percent
Age Category				
16-19 1	3,267	8.0%	107,408	8.5%
20-29	20,043	49.1%	278,289	22.0%
30-39	9,643	23.6%	249,535	19.7%
40-49	4,975	12.2%	176,691	14.0%
50 & over	2,863	7.0%	453,198	35.8%
Age unknown	3,249			
Total	44,040	100.0%	1,265,121	100.0%

<sup>1</sup> City of Philadelphia population 15-19 years of age

American, 17,823 White, 2,482
Asian, and 2,656 Latino
students were enrolled at CCP
(see Table 2).
In Fall 1994, CCP's minority
enrollment (exclusive of
nonresident aliens) represented
17.6% of all minority

undergraduates at Pennsylvania

colleges and 54.3% of all

minority enrollments at Pennsylvania community colleges.

The benefits of a higher education are well documented. The Census Bureau estimates that labor force participation during 1993 for individuals 25 years of age and older with a certificate or an associate degree was 75.1%

(see Table 3). This is 8.9% higher than the participation rate for high school graduates. The Bureau also estimates that associate degree holders will enjoy higher earnings over a working lifetime. In 1994, the Bureau projected that, on

Table 2

# TOTAL CCP 1993-94 ENROLLMENTS BY RACIAL/ETHNIC BACKGROUND COMPARED WITH THE CITY OF PHILADELPHIA AS OF THE 1990 CENSUS

	City of Philadelphia (1990 Census)	Percent Distribution	Total CCP 1993-94 Enrollments	Percent Distribution
African American	631,936	39.9%	20,882	47.4%
White	848,586	53.5%	17,823	40.5%
Aslan	43,522	2.7%	2,482	5.6%
Native American	3,454	0.2%	197	0.5%
Other	58,079	3.7%	-	-
Latino	89,193	5.6%	2,656	6.0%



Table 3

NONINSTITUTIONAL POPULATION 25 YE OLDER (1993 ANNUAL AVERAGE) BY LEVEL	
Educational Level	Rate
Non High School Graduate	40.7%
High School Graduate only	66.2%
Less than Bachelor's degree 1	75.1%
College Graduate	81.2%
Total	66.3%
Source: 1994 Statistical Abstract of the United	States, Table No. 618.
Includes Certificate and Associate Degree h	

average, associate degree holders
would earn \$1,062,000 over a lifetime.
This compares to lifetime earnings of
\$821,00 for high school graduates (see
Table 4). In 1990, associate degree
holders earned 55% more on the
average per year than high school
graduates (see Table 5).

The following information

provides detailed information that illustrates CCP's economic impact on the Philadelphia region.

As the only strictly public institution of higher education in Philadelphia, CCP makes an important

contribution to the local economy by increasing

the productivity and earning potential of tens of

thousands of City residents who otherwise would

be unable to participate in higher education.

Approximately 42% of recently surveyed

students said they would have been unable to

attend college were it not for the opportunities

CCP offers (see Figure 1). The College offers 71

career and transfer programs, including 24 in the

Table 4

	Lifetime	
Degree	Earnings	
Not high school graduate	\$609,000	
High school graduate	\$821,000	
Some college	\$993,000	
Associate degree '	\$1,062,000	
Bachelor's degree	\$1,421,000	
Master's degree	\$1,619,000	
Doctorate	\$2,142,000	
Professional degree	\$3,013,000	

ESTIMATED LIFETIME EARNINGS BY

Source: Census Bureau, "Educational Attainment in the United States: March 1993 and 1992", July 1994. (Highlighted in Vocational Training News, August 4, 1994)



Table 5

				Ratio 84 degree	Ratio 87 degree	Ratio 90 degree
	Spring	Spring	Spring	to H.S.	to H.S.	to H.S
	1984	1987	1990	degree	degree	degree
Less than 4 years of high school	\$415	<b>\$</b> 452	\$492	0.49	0.49	0.46
High school degree	\$848	\$921	\$1,077	1.00	1.00	1.00
Some college	\$965	\$1,088	\$1,280	1.14	1.18	1.19
Vocational degree	\$990	\$1,088	\$1,237	1.17	1.18	1.19
Associate degree	\$1,188	\$1,458	\$1,672	1.40	1.58	1.59
Bachelor's degree	\$1,540	\$1,829	\$2,116	1.82	1.99	1.90
Master's degree	\$1,956	\$2,378	\$2,822	2.31	2.58	2.62
Professional degree	\$3,439	\$4,003	\$4,961	4.06	4.35	4.6
Doctorate	\$2,747	\$3,637	\$3,855	3.24	3.95	3.5

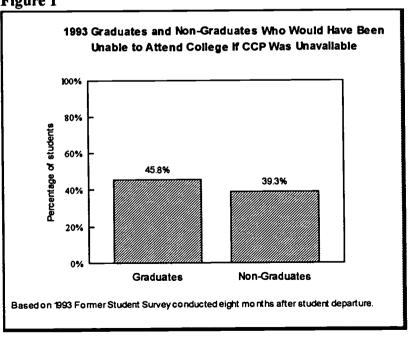
Source: What's It Worth? Educational Background and Economic Status: Spring 1987 and Spring 1990 issues. Current Population Reports

area of business, 11 in allied health, 16 in science and technology and 9 in the social and behavioral sciences (see Figure

2).

Additionally, CCP
provides customized
educational programs for
business and industry to address
immediate needs for employee
education. A wide range of
small and large firms benefit
each year from these programs.







In the Spring of 1995, CCP's Center for Business and Industry Training provided 25 programs to local business and industry.

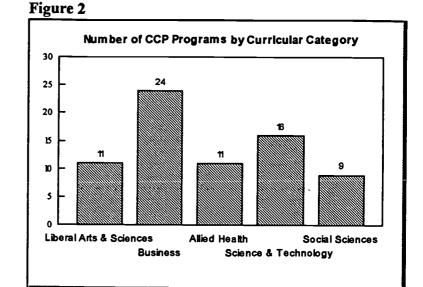
In keeping with its

commitment to accessibility, CCP's

basic student charges compare

favorably with those at other

institutions. In 1994-95, CCP's



average tuition and fees was \$1,905 compared to an average of \$3,755 and \$4,853 charged by Pennsylvania state universities and state-related universities (see Figure 3).

For students who are eventually planning to transfer to a baccalaureate-degree granting institution, CCP provides an affordable access point into higher education. Approximately 65%



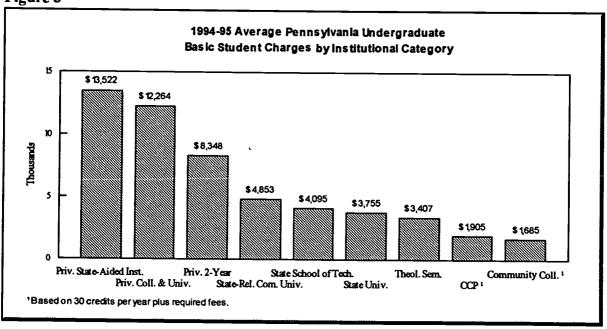
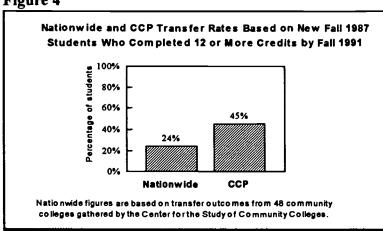




Figure 4



of graduates and 52% of nongraduates who enrolled at CCP to prepare for transfer did so within one year of leaving the College. In a national study of community college transfer rates conducted by the Center for the Study of

Community Colleges, 45% of CCP's alumni transfer within four years of initially enrolling at the College. This compares very favorably with a community college national average of 24% (see Figure 4).

Eighty-three percent of CCP students who transfer enroll at a college or university within the Philadelphia region. Another 7% attend a Pennsylvania college outside of the metropolitan area, while the remaining 10% transfer to an out-of-state institution.

### While attending

the College, many
students also participate
in the Philadelphia labor
force. In the 1993-1994
academic year, 65% of
new CCP students were
working in the City

Figure 5

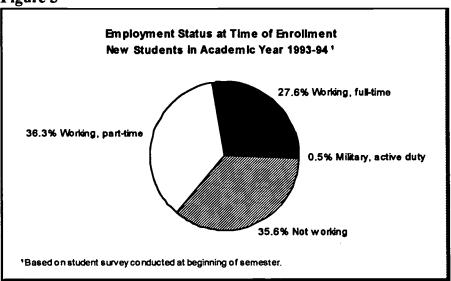
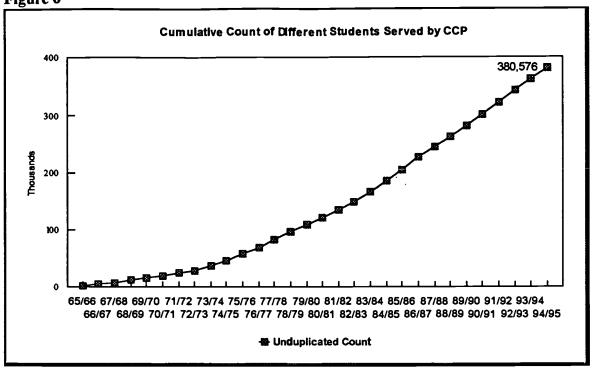




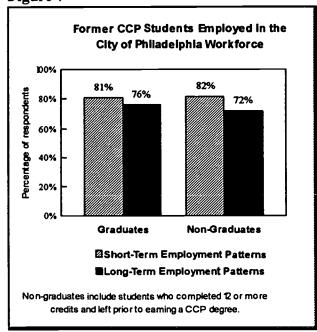
Figure 6



while attending CCP (see Figure 5).

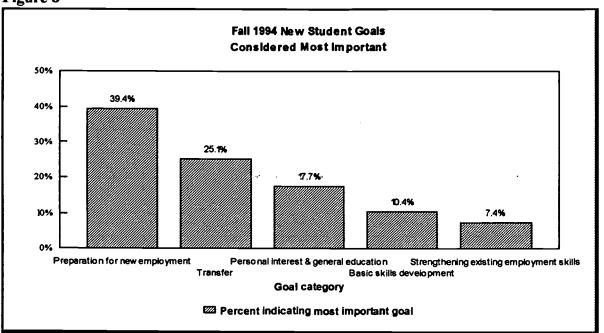
Since its start in Fall 1965, over
380,000 individuals, mostly Philadelphia
residents, have enrolled at CCP (see Figure 6).
Many of these students were, or continue to
be, employed in the Philadelphia workforce.
Of those who had left CCP as recently as six
months ago, an estimated 82% were working
in Philadelphia. Of those who had left the
College several years ago, 74% continued to
be employed in the City (see Figure 7).

Figure 7









Many students attend CCP in order to prepare for new employment or upgrade skills for their current job. Approximately 39.4% of new students in the Fall 1994 semester were attending CCP for the former reason and 7.4% for the latter (see Figure 8). Based on the job mobility experienced by recent CCP graduates, it appears as though students successfully achieve their employment objectives. Six to nine months after graduation, 38% of 1993 career program graduates found a new job and an additional 18% were promoted (see Figure 9). Of those who were employed in a new job, 88% were working in a field directly related to their CCP studies (see Figure 10).

Few 1993 CCP graduates (4.5%) were unemployed six to eight months after graduation.

This compares favorably with a 1993 City-wide unemployment rate of 8.9% (see Figure 11).



In addition to long-term hur capital returns on investments in higher education, CCP has an immediate short-term impact on the local economy by providing jobs as purchasing goods and services from local individuals and enterprises. Financial resources received by the College from public and private sources for instructional purposes are not absorbed by the institution. They are rechanneled into the economy in the form of salaries and wages to employees, taxes and fees to governments and payments for goods and services purchased from businesses. This spending process has a dramatic local impact in terms of jobs created, increased trade, enhanced property values, and enlarged credit

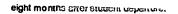


Figure 10

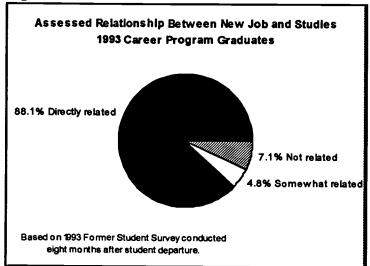
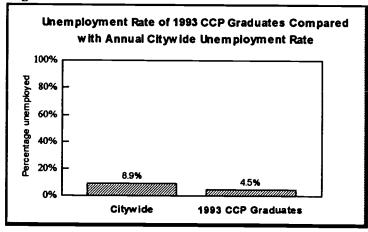


Figure 11

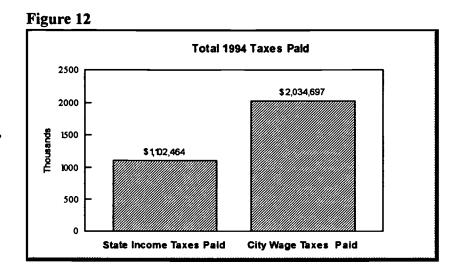




bases.

The College's funding mechanisms allow it to leverage local dollars to infuse a significant and greater amount of State and Federal dollars into the local economy. For each local dollar received in 1993-94, the College received \$3.02 from the Federal and State governments. The great majority of these Federal and State dollars are deposited in local financial institutions and/or expended in the local economy either by the College or by students and staff.

During the 1994
calendar year, 1,889 CCP
employees, with combined
salaries totaling \$24,691,072,
lived in the City. CCP
employee city wage tax
payments for 1994 totaled
\$2,034,697 (see Figure 12).



In its capacity as a consumer in the market area, CCP provides for additional jobs and payrolls through money spent for goods and services. The services of 658 local vendors were used by the College during FY 1993-94 generating \$13,962,922 in direct expenditures for local goods and services.

There is also a direct impact on the local economy when students spend money over and above their tuition in the local community. In an institution such as a community college, the money spent by students is drawn in large part from outside the area in the form of state and federal financial aid. In Fall 1993, 7,511 (38.1%) of all CCP students received some federal



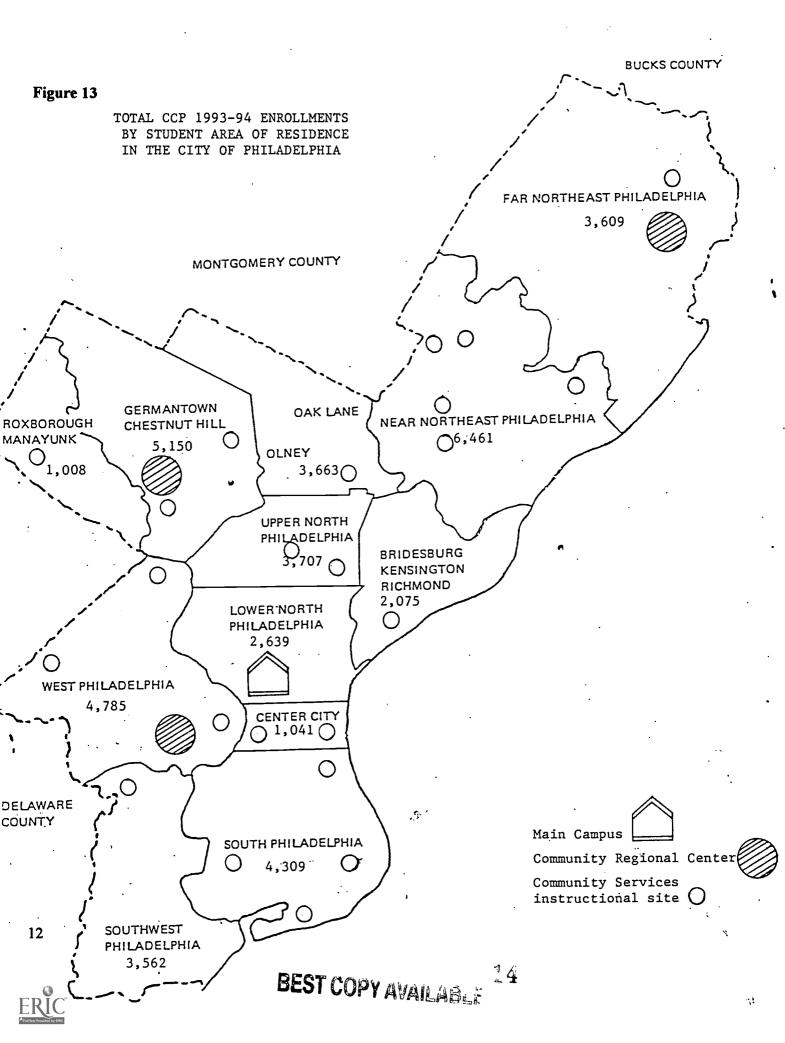
and/or state financial support, most of which is expended locally while the students study at the College.

Also significant in the Philadelphia economy is the institutions function as a builder, purchaser and owner of property including land, building and equipment. CCP is geographically accessible to City residents. The College occupies a 14-acre site at 17th and Spring Garden Streets where it maintains five major buildings and a parking garage. In addition to its main campus, the College has a West Philadelphia Regional Center (4725 Chestnut Street), which opened in the Summer of 1992, a Northeast Philadelphia Regional Center (12901 Townsend Rd.), opened in the Summer of 1995, and one leased Regional Center site located in Northwest Philadelphia (Chelten Avenue and Greene Street). The estimated value of real property owned by the College is \$ 124,823,515.

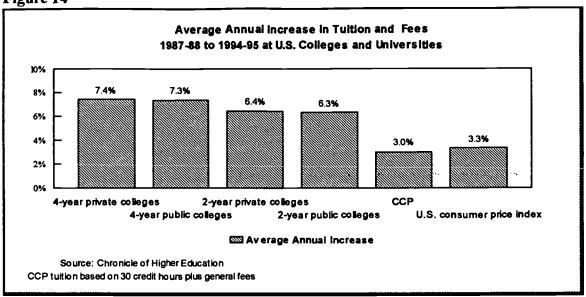
The Regional Centers have had positive impacts on the physical appearance, safety and the retail base of the communities in which they are located. In order to ensure educational programs and services for the residents of the local communities, CCP offers instructional programs in 23 different community sites throughout the City, in addition to the Regional Centers (see Figure 13). For this purpose, the College leases space from a broad array of neighborhood schools and non-profit organizations, providing additional financial support to those organizations.

As a secondary benefit for the local communities, CCP facilities are available to agencies, organizations and neighborhood groups for locally sponsored workshops, conferences, meetings, graduation ceremonies, sports activities, festivals, press conferences, and business expos.









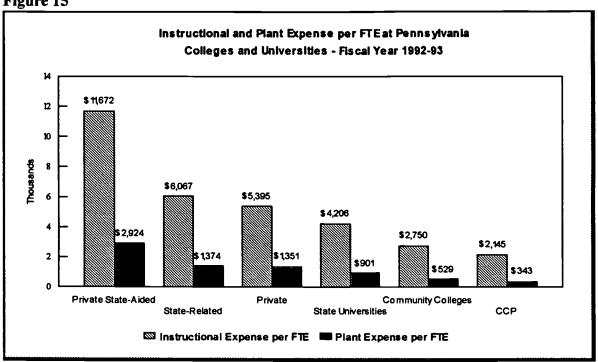
Cost effectiveness in its use of resources is an important measure of the College's economic success. Because of extensive cost containment strategies, CCP has managed to hold tuition increases down, thereby helping to maintain the financial accessibility aspect of its mission. Between 1987 and 1995, the average annual tuition and fees increase at CCP was 3.0% (see Figure 14). During this same time period, the average annual CPI was 3.3% and the national average annual tuition and fees increase for all other two-year public colleges was 6.3%.

Comparative FY 1992-93 data demonstrates that CCP had lower instructional and plant expenses per full-time equivalent (FTE), \$2,145 and \$343 respectively, than the average expenses in these areas for all other Pennsylvania colleges and universities (see Figure 15).

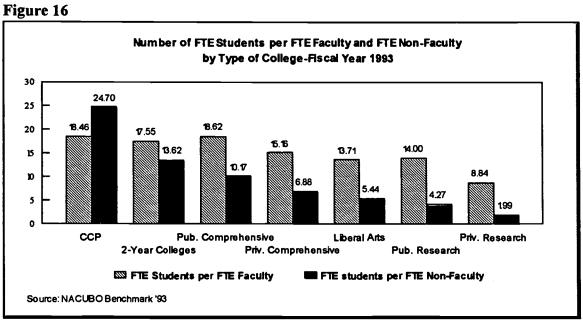
CCP has devoted a higher percentage of its employment resources to faculty than has been the pattern nationally for higher education. FTE student to FTE non-faculty staff ratios have been well above national averages which allowed CCP to maintain a level of FTE students per FTE



Figure 15



faculty that is comparable with national averages of student-to-faculty contact at all two-year colleges and public comprehensive institutions (see Figure 16).





### Summary

In conclusion, human development is one of the most important aspects of CCP's mission and the human capital returns on investment in a higher education at CCP are many. Successful participation in CCP's educational programs results in individuals who are more employable, capable of greater productivity, advance more rapidly in their chosen careers, are more inclined to improve their capacities through continuing education, and are likely to have higher earnings over a working lifetime.

In turn, the City and region benefit since a share of the higher income earned by former CCP students is returned to local and state government in the form of taxes. The higher level of disposable income available to CCP alumni also provides a stimulant to the local economy.

The College is committed to enabling students to meet the changing needs of Philadelphia's business industry and the professions. As such, CCP is a critically-needed source of skilled personnel for the City's employers and plays a major role in creating a work force capable of supporting the City's long-term economic development goals. By efficiently using its resources, CCP is able to maintain reasonable tuition and fees which ensure that the College is financially accessible to all the citizens of Philadelphia.





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