#### DOCUMENT RESUME

CE 069 381 ED 384 744

Philippi, Jorie W. **AUTHOR** 

Building Essential Skills for the Ohio Building and TITLE

Construction Industry. Workplace Literacy

Demonstration Project. External Evaluation. Final

Report.

INSTITUTION Performance Plus Learning Consultants, Inc.,

Charleston, WV.

Office of Vocational and Adult Education (ED), SPONS AGENCY

Washington, DC. National Workplace Literacy

Program.

PUB DATE Jul 95

234p.; For a related final report, see CE 069 380. NOTE

Reports - Evaluative/Feasibility (142) PUB TYPE

MF01/PC10 Plus Postage. EDRS PRICE

Adult Basic Education; Adult Literacy; Basic Skills; **DESCRIPTORS** 

> \*Construction Industry; Cooperative Planning; Curriculum Development; Delivery Systems; \*Demonstration Programs; \*Literacy Education; Outcomes of Education; Partnerships in Education; Program Development; \*Program Effectiveness; School Business Relationship; \*Statewide Planning; Student

Attitudes; Teacher Attitudes; Unions

\*Ohio; \*Workplace Literacy IDENTIFIERS

#### **ABSTRACT**

The Center on Education and Training for Employment at the Ohio State University worked in partnership with the Ohio State Building and Construction Trades Council to develop and deliver customized workplace literacy services for local union members in six major Ohio cities (Columbus, Cleveland, Cincinnati, Toledo, Dayton, and Akron). A third-party evaluator was hired to determine the extent to which the project goals and objectives had been accomplished. A modified version of the Context-Input-Process-Product model was used to evaluate the program through interviews of program participants and staff, observations of instructional sessions and staff meetings, and a review of project materials. It was concluded that the project provided approximately 360 participants' with the job-specific basic skills required to be able to participate successfully in union-sponsored technical skills enhancement training courses. Recommendations included more rigorous and comprehensive preservice instructor training and allocation of more staff time to communication and monitoring or all project activities. (Appendixes constituting approximately 75% of this document contain the following: pre- and postassessment data analysis, participant data, copies of interim reports to the project director, sample literacy task analyses, and sample curricula.) (MN)

Reproductions supplied by EDRS are the best that can be made

from the original document.

Center on Education and Training for Employment of The Ohio State University's College of Education and Ohio State Building and Construction Trades Council

#### WORKPLACE LITERACY DEMONSTRATION PROJECT:

Building Essential Skills for the Ohio Building and Construction Industry

External Evaluation FINAL REPORT

Prepared by Jorie W. Philippi

U.S. DEPARTMENT OF EDUCATION
Office of Educational Research and Improvement
EDUCATIONAL RESOURCES INFORMATION
CENTER (ERIC)

ASThis document has been reproduced as received from the person or organization originating it

Minor changes have been made to improve reproduction quality

 Points of view or opinions stated in this document do not necessarily represent official OERI position or policy.

July, 1995

Performance Plus Learning Consultants, Inc. 6 California Avenue Charleston, WV 25311 (304) 343-6861 FAX (304) 342-4996

**BEST COPY AVAILABLE** 

## TABLE OF CONTENTS

Introdu	ction	Page	3
	Purpose of the Evaluation	be Evaluated	3 5 7
Method	I		10
	Participants	Characteristics of Participants	10 11 11 12 12
Results			15
	Project Context:	To what extent are the goals and philosophy of the project shared by key personnel and learners?	15
	Project Input:	What resources were available to the project during development and implementation, and to what extent were they used effectively?	20
	Project Process:	To what extent were program development and observed instruction congruent with project goals and research on instructional effectiveness?	28
	Project Product:	To what extent are there indicators of project effectiveness?	31
Discus	sion		39
		7	39 39
Conch	usions and Recommendation	ons	47
Appen Appen Appen	dix B: Participant Data	Post-Assessment Data Analysiseports Submitted to Project Director sk Analyses	51



#### Introduction

### Background:

The Center on Education and Training for Employment (CETE) of The Ohio State University's College of Education, in partnership with the Ohio State Building and Construction Trades Council (OSB&CT), was funded by an 18-month grant award from the U.S. Department of Education and in-kind local resources to provide workplace literacy services for local union members, (e.g., journeymen carpenters, electricians, and sheet metal workers), in Columbus, Cleveland, Cincinnati, Toledo, Dayton, and Akron. The program, housed in local union training facilities and jointly staffed by special project-hire instructors and union trainers, was funded as a national workplace literacy demonstration project from March 1, 1993 to August 31, 1994, with an 8-month no-cost extension through April 30, 1995, to determine the effectiveness of the CETE/OSB&CT proposed workplace applications of basic skills training model.

The need for this project grew from a recognition by local craft unions throughout Ohio, the CETE, and the OSB &CT that contractors are less and less willing to hire construction workers who cannot use advanced technologies. In Ohio, there are 193 local unions in 14 different crafts affiliated with the OSB &CT Council. These unions represent approximately 53,800 member union workers who need to maintain and upgrade their skill levels in order to continue practicing their crafts during a period of rapid technological change and the accompanying pressures of increased job complexity and competition. Over ninety-eight percent of the construction employers who hire union members are small businesses with 50 or fewer workers. Significant changes in the construction process focus on materials used on jobs and in training programs. Because of such occupation-wide upgrades in construction processes, even many workers with long experience do not have the up-to-date skills and certifications necessary to obtain or keep long-term employment in their crafts. The situation is especially critical for workers who completed apprenticeships 15-20 years ago; they frequently experience extended

unemployment periods and, when referred for work through the union system, often are not hired or re ained due to lack of skills. These journeymen require technical training to continue employment and increase their ability to perform job tasks without errors. Yet low basic skills often preclude admission to or mastery of available training programs for many of them. In order to provide a well-trained workforce that will keep Ohio economically healthy, the partners perceived a need for something more than just technical training courses for construction craft workers.

Because technical training-specific courses and traditional education often do not give workers a broad-based knowledge of team communication, problem solving, critical thinking and learning how-to-learn concepts and competencies, the partners determined the need for instructional programs that would provide Ohio construction union members with workplace basic skills applications that are transferable and adaptable to their changing work environments. In a recent survey of the 193 local member unions in Ohio conducted by the OSB &CT Training Foundation, Inc. and the Center for Labor Research at The Ohio State University, business managers and training directors reported that an average of approximately 30 percent of the workers in each union were below the level of functional literacy for their particular craft. The responses ranged from a low of 5% to a high of 100% where the training directors determined that all of their workers needed additional basic skills in literacy and numeracy. Due to the suspected large union member population of low-level applied basic skills, the partners began to formulate plans for a solution to the problem.

Prior to the funding cycle, the CETE had begun discussions with the OSB& CT and local union representatives to foster the sharing of information and to clearly define local worker needs and agency responses. This careful exploration of possibilities resulted in their partnering to apply for federal grant monies for provision of on-site basic skills programs to accompany local union training courses. Administrators representing OSB &CT and local unions met with the CETE program developers to ensure that the



courses and would respond to the needs of the targeted local union member participants. To this end, the education/labor partnership members were committed to gathering data for performing a "front-end analysis" in order to assess the basic skills needs of targeted trainee-participants. They also determined program goals, scope of trade-related content areas, instructional unit length, schedules, recruitment and implementation plans. This cooperative relationship continued throughout the funding cycle.

The developers of the program, CETE staff and project special hires that comprised a professional staff of 6 instructors and university-based program advisors and developers with numerous advanced degrees and many years of experience in writing and teaching, then custom-designed, created, and delivered the instructional program. Complete participant assessment procedures and an integrated functional-technical basic skills training program were subsequently implemented during the grant period. The Ohio State University Research Foundation, as the grant fiscal manager and on behalf of the CETE, contracted with Performance Plus Learning Consultants, Inc., to serve as a third-party evaluator throughout the project.

# Purpose of the Evaluation:

The Center on Education and Training for Employment of The Ohio State University's College of Education and Ohio State Building and Construction Trades Council has requested this third-party evaluation of their U.S. Department of Education Workplace Literacy Demonstration Project to assess: 1.), the extent to which the project's goals and objectives have been accomplished; and 2.), the extent to which program development, implementation, expansion, and institutionalization proceeded as planned. Specifically, the evaluation objectives to be investigated were:



- on-going identification of the program's strengths and areas needing improvement throughout the life of the project;
- evidence that approximately 360 participating workers' job-specific basic skills
  have been increased to the levels needed for [union-sponsored] technical skills
  enhancement training courses through
  - provision of adult literacy and other adult basic skills services and
    activities to upgrade or update the basic skills of adult workers in
    accordance with changes in workplace requirements, technology, products,
    or processes, as documented in DACUM Enhance Literacy Task Analysis
    (DELTA) conducted with union workers and their employers;
  - development of assessment and evaluation activities, *i.e.*, qualitative and quantitative tools to measure basic skills growth and subsequent placement outcomes;
  - provision of instruction for improvement of the competency of adult workers in speaking, listening, reasoning, and problem solving; and,
    provision of educational counseling, transportation, and child care services for adult workers during non-working hours while the workers participate in the project.
- evidence of a smooth flow of instructional activities within the curricula,
   reflecting a collaborative model of instruction, in which workers themselves
   participate, and sound developmental approach to mastery of those literacy
   skills necessary for competent performance of identified job or job training
   tasks;
- evidence of increased participating workers' enrollment and completion of skill
   enhancement courses through



- development and use of record-keeping and documentation systems,
   including collection, interpretation, and reporting of data on program
   development and implementation of activities and on individual progress of participants; and,
- development and use of appropriate processes for participant recruitment and selection, class scheduling, development of individual education plans, curriculum delivery, pre-and post-test assessment, and instructor training and support, that are academically and organizationally sound and that match with program goals.
- evidence of an improved job placement record of participating workers in comparison to that of a control group, as documented for both participants and a matched group of non-participants in each city; and,
- evidence of program information dissemination at all levels, including the
  national level, through the assistance of the AFL-CIO Education Department
  and conference presentations, such as those of the American Society of
  Training and Development, the American Vocational Association, and the
  Commission on Adult Basic Education.

# Description of the Project to be Evaluated:

The Building Essentials for the Ohio Building and Construction Industry
Workplace Literacy Project consisted of a workplace literacy training partnership formed
between the Center on Education and Training for Employment of The Ohio State
University's College of Education (CETE) and Ohio State Building and Construction
Trades Council (OSB &CT), with assistance from local construction unions around the
state. According to the published description of the program, the design of the project
was structured to meet workers' and trainees' job-specific basic skills application needs in
union craftsmen, employed by local construction contractors, through the development of

functionally contextual curricula. On-site investigations and job analyses conducted by project staff resulted in the development of some customized curricula and instructional delivery formats tailored to meet the various needs of local unions in the areas of carpentry, electrical work, and sheet metal work. A brief description of the program follows:

On-site, job-linked and general math and reading instruction, along with instructional units on teamwork, speaking, listening, writing, study skills, and learning how-to-learn concepts, was offered as small group and whole group sessions at local union training facilities in six Ohio cities. Each course was scheduled for a 12-week period and accommodated a maximum of 25 participants per class. Six special project hire instructors were provided with training in workplace literacy techniques and functional context theory by CETE staff, then began working directly with local union trainers to review technical training materials and develop lesson plans for team-teaching delivery. Participants were assessed at the beginning of each course and asked to self-evaluate their learning styles and learning needs. This information was then incorporated into the development of a series of specific lesson topics to address participant needs, and lessons were delivered using techniques to accommodate participant learning styles. Sessions were scheduled to meet on Saturday mornings for 4.5 hours each. for twelve weeks, for a total of nine courses. At some locations, participants opted to meet on week nights instead. Courses were offered during late fall and early winter months in order to coordinate class schedules with off-peak construction work seasons. Overall, 127 union workers participated, with sets of paired preand post-assessment data available for 82 participants, for a total of 3079 contact hours. Gains of 4.35% and 1.20% were documented with the ABLE Number Operations and Problem Solving test components, and gains of less than 1/400 and 4/390 on the ETS Test of Applied Literacy Skills Document and Prose tests. Post-



course self-report by participants indicated that they believed learning had occurred. Average attendance was 38.97 hours, or 72%.

Individual lessons were developed on a variety of applied basic skills and "soft skills" that facilitate workplace communication, supervision, and teamwork. Because the worker participants at each union training facility site self-selected those topics in which they perceived personal needs for instruction, the content of each course was unique to the class for which it was developed. Materials varied greatly in quality and sources. Most instructional sessions were comprised of instructor explanations and demonstrations to the whole group, followed by participant use, independently or in small groups, of handouts excerpted from commercially published basic skills/technical texts and workbooks. A small amount of customized, teacher-created instruction contained word problems as work-specific examples for participants to use as vehicles for learning joblinked literacy skills used by construction workers and trainees. No instructor scripts were developed, allowing freedom in delivery and interpretation based on the professional discretion of each individual instructor or instructor/union trainer team. Each instructor incorporated personal learning materials and activities into the delivery of one or more lessons, as deemed appropriate for specific participants.



#### Method

## Design:

The evaluation of Building Essential Skills for the Ohio Building and Construction Industry Workplace Literacy Demonstration Project employed a modified version of the Context-Input-Process-Product (CIPP) model, (Stufflebeam & Guba, 1971). This method of evaluation was chosen by the evaluator as the most suitable tool for investigating the evaluation objectives, (see pages 6-7), because it examines project effectiveness through structured analysis of the cohesiveness of project goals, components, and operations, independent of comparisons to outside standards or other programs.

The CIPP model was used to analyze:

- Context (i.e., shared goals and philosophy of key personnel and participants);
- <u>Input</u> (*i.e.*, resources, including personnel, materials, time, and facilities);
- Process (i.e., congruence of observed instructional development and delivery with project goals and research on instructional effectiveness); and,
- Product (i.e., indicators of project effectiveness).

It is important to note that, due to geographical considerations, much of the ongoing site investigation was conducted by project special hire staff and reported to the



project internal evaluator at CETE, who then reported to the evaluator. Information was also reported to the evaluator during two site visits or via telephone, electronic mail, or written communication by the internal evaluator and the Project Director. Forms and procedures for use in data collection across sites were recommended and reviewed by PPLC, and developed in part by PPLC and in part by project staff.

## Participants:

The participants in the project were union members in carpentry, electrical work, or sheet metal work, sponsored by their locals. A brief description of the available composite average participant profile is provided below for reference:

#### Composite Average Participant Profile

White male, 35 years of age, with a high school diploma, having trade school or military service training, currently employed, having worked in the trade or belonged to the union for 10.5 years.

More detailed demographic information about participants is displayed in Figure 1 on the next page.

#### Instruments:

Data for this evaluation were requested and gathered via structured interviews with participants, union local trainers, and project special hire instructors; formally documented on-site observations of instructional sessions; observations and reports of instructor training; and observation or taped recordings of initial, mid-project, and final project personnel meetings at CETE. Additionally, data were gathered from detailed analysis by the evaluator of program documentation, available instructional materials, and participants' work (i.e., participants' records and pre- and post-test scores).



Demographic Cha	( <u>n</u> = 127)	
Category	Totals	Percentage of <u>n</u>
Average Age in Years	34.72	(N/A)
Ethnicity:		
White	113	88.98%
Black	10	7.87%
Hispanic	3	2.36%
Asian	1	0.79%
Gender:		
Male	123	96.85%
Female	4	3.15%
Single Head of Household	62	48.82%
Limited English Proficiency	17	13.39%
High School Graduate	106	83.46%
GED	· 6	4.72%
College Degree	6	4.72%
Have Taken Some College Courses	45	35.43%
Hold Job Certification(s)	44	34.65%
Trade School or Military Experience	79	62.20%
Currently Employed	98	77.17%
Average Number of Years Worked in Trade/Union	10.57	

# Procedure:

Following initial telephone and in-person conversations with the Project Director to establish evaluation objectives, the evaluator conducted the activities listed below. Five site visits were made during the funding period.

- 1. Development and Review of Data Collection Instruments:
  - CETE internal evaluation data collection plan reviewed; PPLC form.
     reviewed and modified for Instructor Interview, Participant Individual
     or Focus Group Interview, Classroom Observation, and Union Trainer
     Interview.



- 2. On-site consultation with Project Director; OSB&CT representative; craft union representatives; project Specialists for Literacy, Adult Education, and Mathematics; project special hire instructors; and internal evaluator, concerning teacher training, recruitment, curriculum development and delivery, pre-and post-assessment, data collection, and institutionalization issues. (Dates of visits to CETE, Columbus, OH: August 5, 1993; March 4, 1994; and, June 28, 1994.)
- 3. On-site interviews with union trainers, project special hire instructors, and participants. (Dates of visits: Cleveland, OH, March 4-5, 1994; Toledo, OH, March 18-19, 1994; Dayton/Cincinnati, OH, February 7, 1995; and, Cleveland, OH, February 8-9, 1995.)
- On-site observations of learning activities during various cycles of instruction: (Dates of visits: Cleveland, OH, March 4-5, 1994; Toledo, OH, March 18-19, 1994; Dayton/Cincinnati, OH, February 7, 1995; and, Cleveland, OH, February 8-9, 1995.
- On-site attendance at initial and mid-project meetings at CETE, Columbus,
   OH. (Dates of meetings: August 5, 1993 and June 28, 1994.)
- 6. Off-site analysis of materials, data collected from sites, and recording of final project meeting (held at CETE, Columbus, OH, March 13, 1995.)
- 7. Communication and Operations:
  - Contact throughout grant period with project through conversations and electronic mail communiqués with Project Director, Sandra Pritz,



to discuss project goals, progress, evaluation activities and preliminary findings.

- Interim Reports submitted to Project Director:
  - April, 1994
  - July, 1994
  - February, 1995
- Final Report submitted to Project Director, July 1995.



#### Results

# Project Context:

To what extent are goals and philosophy of the project shared by key project personnel and participants?

This section of the evaluation is a comparison of the project goals and priorities as reported in project descriptions and interviews with key project personnel, including:

- project director
- OSB & CT representative
- regional union local representatives
- project specialists
- project special hire instructors
- local union trainers
- participants.

These viewpoints about project goals were analyzed for consensus and divergence.

The published project goals and purposes are contained in the grant proposal submitted to the U.S. Department of Education. They were developed cooperatively following communication between the CETE, OSB & CT, and union local leadership for each city, prior to applying for the grant monies. Stated goals in the proposal were:

• to increase participating workers' job-specific basic skills to the levels required for technical skills enhancement training courses;



- to increase participating workers' enrollment in and completion of skill enhancement courses; and,
- to improve the job placement record of participating workers in comparison to that of a control group.

Project Director: Sandra Pritz, Project Director, representing CETE, was interviewed early in the project about her perceptions of program goals and philosophy. She articulated the project goals as stated in the proposal and indicated that project activities were underway to support them. Activities included the results of the DACUM DELTA process that had been conducted for Sheet Metal, Electrical, and Carpentry tasks to be shared with special hire instructors to ensure that the content of courses was 100% job-specific, and review of commercial work-related basic skills materials under consideration to make available as resources during implementation of instruction. A learning style inventory and several additional self-assessment instruments had been selected for use, as well as customized Cloze tests and commercially developed assessment tests (ABLE, TALS), to assist local union member/participants in determining what topics they wished to include in the courses, during the first session offered at each of the local sites. The Project Director noted that equally important to the goals stated in the proposal were the goals of: 1.), furthering the workplace literacy instructor training process through high levels of CETE staff involvement with project special hire teachers and union trainers as they developed from "green" to experienced workforce literacy curriculum developers and instructors; and, 2.), investigating the ways to put into practice what is already known about cognitive science and human development through the development of functionally contextual instruction for workplace literacy classes.

OSB & CT Representatives and Regional Union Local Representatives: C.J. Slanicka, OSU professor of labor and training and direct consultant/liaison with the OSB & CT; David Williams, Vice President of the OSB & CT and representative for the Toledo Sheet Metal Workers locals; and, Patrick Day, OSB & CT director of field operations, met with



the evaluator on August 5, 1993. They unanimously stated the main program goal to be educating people represented in the crafts and bringing them up to the levels of new technology now required in the trades, by upgrading literacy skills requisite for acquiring those technical skills. They cited the reluctance of many union members to participate in technical skills training that was offered and speculated that many had basic skills levels of 8th-12th grade, with many older members not even having high school level math skills. Two of the three expressed opinions that the courses offered during the project should be 100% work-related basic skills; the third member of the group felt that it was sometimes necessary to begin with everyday life skills, then gradually lead into related work skills for each topic covered. All emphasized the importance of allowing the participants freedom to choose the topics to include within a course, based on individual perceived needs, that the key to retention and recruitment would be the enthusiasm expressed by initial participants. Additionally, two of the group members mentioned that the team teaching structure for delivery would serve the purpose of enhancing the skills of the union trainers at each facility as they worked with the project special hire instructors to develop, schedule and deliver topics in the courses. They hoped that the project would, in this way, enable the union locals to build capacity for program replication after the funding period.

Project Specialists: Johanna DeStefano, Susan Emil, and Tina Lankard, for literacy, adult education, math, and evaluation at CETE were interviewed during site visits in August, 1993; March, 1994; and June, 1994. Each specialist stated goals that concurred with those published in the proposal and mentioned activities underway that supported them. Materials had been gathered and presented to the project special hire instructors on the theory and techniques of functionally contextual instruction for workplace literacy programs. Adult education instructional techniques had been reviewed with them, as well, and sources of additional information made available to them. The original math specialist targeted for the project was unavailable. Evaluation goals were mentioned as those stated in the proposal, to determine whether or not published

objectives were being met. No specific activities had yet been undertaken at the time of the interviews. Specifically mentioned by the specialists were the following goals:

- to determine how the selection and training of traditional teachers and union trainers to develop and deliver functionally contextual workplace literacy materials can lead to successful workplace literacy programs;
- to determine how to create conditions during instruction that promote selfdirected inquiry among participants; and,
- to demonstrate that the proposed participatory model of curriculum development and delivery is superior to other instructional processes.

Project Special Hire Instructors and Local Union Trainers: were interviewed at instructional sites in Cleveland, Cincinnati/Dayton, and Toledo. All project special hire instructors stated that the goal of the program was to create and deliver 100% work-related instruction in basic skills, and all noted that, in actuality, their lessons were approximately 50% work-related basic skills and 50% traditional academic skills. Union trainers all felt that the courses should be 100% job-related in content. One project special hire instructor noted that a major goal of the program was the facilitation of "learner-developed" materials by the instructors, *i.e.*, that the participants would bring in work or home problems which the instructor would then help them solve, using basic skills.

Participants: were interviewed during focus groups conducted at six locations:

Cleveland carpentry local training facility, Cleveland sheet metal local training facility,

Toledo sheet metal local training facility, Toledo electrical local training facility,

Cincinnati/Dayton carpentry/millwright local training facility, and Cleveland electrical local facility. Responses to the questions, "Why are you taking this course? What do you hope to get out of it?" and "What are the most important things you should be learning from this program?" included the following:

• to drastically improve my math, reading, English and speaking skills to prepare for new work requirements;



- to improve my communication skills;
- the more you learn, the more you can earn; to make more money.
- to learn about myself and how I learn, how I process data taken in;
- to better understand others and myself, how to interact with other people;
- to become aware of my body language with others;
- to obtain more money and benefits;
- to better myself and have a higher standard of living;
- to reawaken my brain (I've been out of school for a long time);
- to receive a math brush-up;
- to learn what's behind what I do in the field;
- to have my apprentices understand what I tell them to do;
- to improve myself with a minimum of effort;
- to broaden my horizons;
- to have an advantage over those who don't take this class (it'll look good on my resume);
- to stay employed;
- to have more offers of employment (skills are worth higher pay, maybe an increase of \$10 an hour for me);
- to develop leadership qualities; and,
- to figure out job materials and learn how to solve the job problems that drive us crazy.

PPLC collected and analyzed goal statements from the project director, OSB & CT representative, regional union local representatives, project specialists at CETE, project special hire instructors, local union trainers, and participants. For a discussion of areas of convergence and divergence, please see the evaluation section, "Summary of Results," under <u>Discussion</u>. PPLC next investigated the input of resources to the project, which addressed in the next section of the evaluation.



-

Project Input:

What resources were available to the project during development and implementation and to what extent were they used effectively?

This section of the evaluation addresses major resources of the project. It includes program instructional materials, design and appropriateness for targeted learner populations; key personnel qualifications and time commitments and the extent of their matches with published project duties; and facilities. It also examines the content and processes used for instructor training. The data presented in this section were analyzed for strengths and weaknesses.

Program materials: The instructional materials were designed and/or purchased for use with the Building Essential Skills for the Ohio Building and Construction Industry at the local union training facilities after project special hire instructors were given a day of training in the theory and techniques for designing functionally contextual workplace literacy curricula. Documentation of the DACUM Enhanced Literacy Task Analyses (DELTAs) that had been conducted by CETE prior to this training had not been verified at the time of the instructor training. The evaluator was unable to determine whether or not the instructors were furnished with copies of these documents to use as a resource in designing curriculum for the program. Based on discussions with instructors, trainers, the project director, and the project specialists, the choice of skills for instructional content at each site was that identified by participants as necessary to support performance of job tasks and procedures. This was accomplished through self-assessment inventories and standardized testing. In this way, each site developed its own "participatory learning program" with local participants.

Review of the curricula in use at each instructional site visited during the funding period demonstrated a wide variety of materials in use. At only two locations was there



any evidence of integrated technical and applied basic skills instruction jointly delivered by the project special hire instructor and the union trainer. Materials at one of these sites (Cleveland sheet metal) had been specifically designed for use with the course and consisted of chalkboard diagrams and participant handouts that utilized technical knowledge, job-specific basic skills applications and scenarios or problems drawn directly from job situations, focusing on math and use of formulas. At the other site (Cleveland electrical), the union trainer and project special hire teacher jointly demonstrated techniques for communicating with co-workers and utilized hand outs and hands-on experiments with actual job tasks as instructional vehicles for job-specific applied basic communication skills. At two of the other sites (Cleveland carpentry and Toledo electrical), the participants moved from a class with the project special hire instructor in traditional basic skills to a class with the union trainer in technical skills. Little or no coordination of topics was discernible by the evaluator. Duplicated pages from commercially available academic basic skills texts were utilized as hand outs during the classes conducted by the project special hire instructors. At the sites (Cincinnati/Dayton carpentry/millwrights and Toledo sheet metal), project special hire instructors worked alone, without assistance from a union trainer. As in the previously described two sites, duplicated pages from commercially available academic basic skills texts were utilized as handouts. At one of these sites, the project special hire instructor presented duplicated handouts and transparencies from a college psychology publication on the topic of passive aggressive behaviors, conducted exercises on neurological impressioning, and had participants role play animal characteristics as they interpreted them from photographs. None of the instructors gave reference to those commercial texts from which they had excerpted and duplicated materials for use within the courses.

The evaluator requested that each project special hire instructor submit completed lesson plans, objectives, and materials for each session upon completion of the course, but only a handful of sample duplicated materials was able to be obtained from them and forwarded by CETE staff. Of those various instructional materials received and those



collected during site visits by the evaluator, the ranges of reading difficulty level and skill complexity appeared to match the ability levels of targeted participants for facility of use. Diagnosis of ability levels of targeted course participants was obtained from reported scores on the ABLE, TALS, and Cloze tests administered during the initial class session. This was intended to ensure a match between program participant ability levels and planned instruction. Results of the tests indicated the following average scores:

Adult Basic Learning Exam (ABLE),	
Levels 2 & 3:	
-Number Operations	average score = 71.55%
-Problem Solving	average score = 78.97%
-Vocabulary	average score = 92.69%
-Reading	average score = 92.27%
Educational Testing Service Test of Applied	
Literacy Skills (TALS):	
-Document Test	average score = 333
-Prose Test	average score = 346
CETE-developed Coze Tests:	
-Level I (6th grade)	58%
-Level II (8th grade)	60%

A Learning Styles Inventory from the Murdock Teacher Staff Development Center of Witchita Public Schools (Witchita, KS), on which participants marked on a polarized 4-point scale if each of a series of 45 items was "most like me" or "least like me," was utilized to identify learning styles. Participants then scored and graphed their responses to identify and rank individual learning style preferences as "major," "minor," or "negligible."

Based on results of these inventories, instructors were to modify instructional styles to meet the needs of participants in each group. Average scores are given below for each learning style, represented as fractions of the total possible score for each style:

Visual language	28/36
Visual numerical	30/34
Auditory language	28/36
Auditory numerical	30/30
Auditory Visual Kinesthetic Combination	33/34
Individual Learner	29/32
Group Learner	28/32
Oral Expressive	26/30
Written Expressive	22/34

The results show an almost even distribution of learning styles, with the most preferred styles being auditory numerical (learning best by hearing numbers and brief explanations) and auditory-visual-kinesthetic combination (learning best through combined stimuli that includes opportunity to manipulate actual materials). The least preferred styles were visual language (learning best by reading about something using text), auditory language (learning best by hearing about something), and written expressive (better organization of thoughts when writing than when speaking). Review and observation of materials used demonstrated little, if any change from traditional adult basic education classroom delivery techniques of whole group lecture, small group and individual activities, utilizing exercises that required participants to record answers on worksheets.

Participants were also asked to complete a self-assessment to identify those topics they most desired to have included in the course content. Participants were asked to mark topics on a pre-determined list. Results, expressed as fractions of number of participant



responses/ total number of participants indicated that participants felt they needed to learn the following:

Communicating	32/107
Teamwork	9/107
Math	36/107
Reading	25/107
Writing	33/107
Spelling	31/107
Solving Problems	25/107
Listening	11/107
Speaking	25/107
Job Skills	16/107
Study Skills	34/107

Math, study skills, writing, spelling, and communication were identified most frequently as those topics desired by participants. Based on this information, it appears that at those locations from which instructional materials were made available to the evaluator for review, participants' selections of topics were being addressed in instruction. When asked about the strengths and weaknesses of instructional materials, the majority of participants thought the content reinforced the skills they needed.

No instructor scripted guidelines for individual course sessions or overall use and integration of materials were developed; instead, instructors were left to use professional judgment for matching materials with participant needs, based on assessment instrument scores and any information they could obtain from the union trainers about technical skill requirements. Instructors seemed to tend to repeatedly use their personal "favorite" excerpts from commercial texts. Variations in instructor communication styles, topic interests, and personalities appeared to impact on quality of instructional delivery, as well.



(See Appendix C: Interim Reports Submitted to Project Director for more detail on program materials.)

Key Personnel: Project special hire instructors were seasoned teachers with expertise and years of experience in adult basic education, corrections, higher education, vocational education, and business/industry training. Instructor qualifications required included experience in adult or secondary education with a workplace or vocational setting and a degree in education at either a bachelor's or master's level. Most of the instructors commented on the positive aspects of learning new techniques and of having learned about the trades from their participants. When asked to estimate the amount of time spent in preparation for teaching per course and to list estimated percentages of instructional time applied to specific tasks per course, instructors reported the following:

Preparation time (in weeks)	% Time · Instruction	% Time Preparation	% Time Materials Development	% Time Clerical/Misc.
8	32%	27%	11%	30%
6	48.5%	33.5%	14%	4%
6	585	16%	2%	24%
8	31%	31%	18%	20%
	56%	37%	1%	6%
	. 57%	32%	9%	2%
-	30%	26%	12%	32%
	32%	37%	05	31%
	90%	5%	0%	5%

The estimates submitted indicate that the majority of time spent by each project special hire was in preparation and delivery of instruction, with considerably less time spent in



developing functionally contextual job-specific applied basic skills instructional materials, contrary to what was anticipated by CETE and published in the proposal.

The Project Director, Sandra Pritz, holds a Masters degree in Economics and has extensive experience in managing workplace literacy projects for CETE. Ms. Pritz's credentials include a lengthy list of educational research studies and investigative work in the area of adult learning and program administration. The time commitment for the Project Director was listed as 50%. Although evidence was unavailable to document actual hours, levels of project activity and observation during site visits would indicate that the specified number of hours were spent on project activities. These included conducting the DELTA job literacy analyses for each of the three selected crafts, convening project meetings, overseeing day-to-day operations, and overseeing the development/adaptation/ selection of curriculum materials as dictated by the DELTA data. The Project Specialists for literacy (Dr. DeStefano), adult education(Dr. Imel), and internal evaluation Ms. Lankard) also appeared to spend the specified allocations of work time on project tasks, this being a range of 15%-28% of total time. Their project duties included training of instructors, monitoring practices during project operation, monitoring instructors work, identifying and accessing instructional materials, ensuring the use of appropriate assessment instruments, gathering craft-specific literacy audit data, establishing and monitoring the data collection process, and implementing dissemination plans.

Facilities: Instruction was conducted on site at local union training facilities for each city for one or more of the three crafts selected, *i.e.*, sheet metal work, electrical work, or carpentry. All facilities visited by the evaluator were modern, state-of-the-art buildings that appeared well-lit and conveniently located, with spacious accommodations for conducting learning activities and counseling.

Instructor Training: Initial training was provided for the project special hire instructors at CETE by the project specialists. A large packet of print materials related to



the theoretical underpinnings and techniques for development of functionally contextual workplace literacy instructional materials was bound in book form and given to each instructor. Additionally, information was distributed and discussed concerning the assessment instruments and their use. Information was also presented about record keeping and data collection for the project, accompanied by forms to be used. A day-long training was held at the beginning of the project, but many of the original instructors were replaced during the period of the grant, due to personal circumstances that necessitated their leaving the project. A second, 2-hour training was provided for project special hire instructors by the CETE project specialists during the mid-project meeting in June, 1994.

For a discussion of strengths and weaknesses of available project resources and the effectiveness of their use, see "Summary of Results" under the <u>Discussion</u> section of the evaluation. The next section of this evaluation examines the process of project operations.



Project Process:

To what extent were program development and observed instruction congruent with project goals and research on instructional effectiveness?

Instructional Organization: The DACUM Enhanced Literacy Task Analyses was conducted on the three craft areas of carpentry, sheet metal, and electrical work. For each craft, this process involved bringing together 8-12 workers in that craft, who, working under the guidance of a trained CETE facilitator, brainstormed the duties and tasks for their job. After building group consensus for each identified duty and task, the group prioritized and/or sequenced these tasks. The group spent several days reviewing and refining their work and extended their analysis to brainstorming those literacy skills needed to perform each task (i.e., reading, writing, speaking, listening, and computation). No actual observation of job performance occurred. The outcome was three profile charts, giving detailed portrayal of job duties and tasks, as reported by the representative worker group members. Verification of the resulting profile charts was requested from six union locals for each craft. Responses were received from 3 electrical locals and 3 sheet metal worker locals. No carpentry locals responded. It is unknown whether the results of the DELTAs were shared with the project local hires or not. (See "Appendix D: Sample Literacy Task Analyses" for additional details on the DELTA results.)

A total of one hundred seven local union members were assessed and self-reported on learning styles and needs during the first sessions conducted for each course at the various locations. Instructors then used the results to diagnose participant needs and develop/adapt/select content materials at appropriate levels of placement and topics. In most instances, project special hire instructors selected and adapted from commercially published materials and did little creation of original materials.

Instructional sessions held during the project were of 4-4.5 hours duration for a 12-week period, and met one time per week, usually on a Saturday morning from 8:00 a.m. to 12:30 p.m. The courses were conducted in Columbus, Cleveland, Cincinnati/Dayton, Toledo, and Akron/Canton. Individual participant files and cumulative records were unavailable for review at any of the sites visited, but data sent to CETE and forwarded to the evaluator included test scores, information from intake forms, and self-assessment results.

The nature of instruction and types of learning activities were determined through observation, as well as interviews with both instructors and participants. Both participants and instructors reported that approximately 50% of instructional time was spent working in whole groups, 25%-35% working in small groups, and 25%-35% working independently. Records from instructional session observations by the evaluator indicated an average of 5%-10% of instructional time was spent in one-on-one instruction with participants. This compares satisfactorily with an ideal of less than 50% teacher-talk during any one instructional session (Goodlad). On-site interviews and observations occurred six times during various phases of the project.

Instructor Engaged Time: Participant engaged time during observations was relatively high. Most participants appeared to want to learn, seemed to enjoy moving through the instructional units, and spent 75%-85% of time in class actually working on group activities or paper-pencil exercises. The program participant engaged time and interaction with instructors compares favorably with engaged times of 40% -50% reported for observations of high school classrooms (Mikulecky). Adult participants came ready to work and managed twice as much effort per hour as adolescents manage in school rooms.

<u>Instructional Quality</u>: The quality of instruction provided by the materials has been discussed earlier in the <u>Input</u> section of this evaluation. It was, for the most part, traditional in nature. Four of the six project special hire instructors observed had



**LEVACAB** 

established good rapport with participants and took an active role in monitoring participant progress, encouraging participants, and providing explanations and examples when necessary. The other instructors appeared uncertain of their role in a work environment with few mandated guidelines for topic and materials to be used. They remained seated at desks in the front of the classroom training areas and mainly used a lecture style delivery of instruction.

Solid judgments of the quality of instructor explanations of concepts were observed at most locations. A lack of consistency in instructor ability to explain the thought processes for the job-related basic skills application procedures was evident. Not all instructors were able to explain several approaches to mathematics in a manner that took into account special cutting dimension considerations or that elicited the thought processes involved. Several instructors observed fell back to simply repeating procedures from instructional materials or stating step-by-step processes for memorization. This contrasts with the stated goal of instruction and the CETE project staff's intent that customized materials be created that represented embodiment of cognitive sciences, were functionally contextual and job-specific for each craft, and developed to meet the specifically stated needs of the participants to assist them in mastering their technical craft skill courses. This also contrasts with current state-of-the-art transfer of learning practices for workplace literacy in both the military and private sectors that result in highly effective application of instruction with training that refocuses instructional delivery practices for the teaching of memorized academic procedures to the teaching of comprehension via modeling the thought processes (metacognition) used in applying skills to performance contexts.

For discussion of project process, please see "Summary of Results" under <u>Discussion</u> section of the evaluation. Following receipt of final data in July, 1995, PPLC assessed program outcomes (or "product") to determine the degree of project effectiveness.



A PARTY.

# Project Product:

To what extent are there indicators of project effectiveness?

The C.I.P.P. model enables gathering of evaluation data from more than one source to promote triangulation of results in an attempt to arrive at valid conclusions concerning project effectiveness. PPLC evaluated the *Building Essential Skills for the Ohio Construction and Building Industry* program from three different perspectives of the users:

- participant pre-assessment/post-assessment scores;
- participant self-evaluations of skills learned and of personal learning goal statements; and,
- interviews and taped conversations with CETE project staff, OSB &
   CT representatives, project special hire instructors, union trainers, and regional union local representatives.

Participants' Instructional Gains: Participant scores on pre- and post-program assessment instruments were compared by average percentiles or average scaled scores. Minimal gains were obtained in all categories. The average median and mode (most frequent) scores on the pic-assessments were as follows:

Pretests	Scores		
,	Average	Median	Mode
ABLE Number Operations	71.55%	77.00%	99.00%
ABLE Problem Solving	78.97%	90.00%	99.00%
ABLE Vocabulary	92.69%	96.50%	99.00%
ABLE Reading	92.27%	93.00%	92.00%
TALS Document	333.11	340.00	350.00
TALS Prose	346.77	350.00	370.00
Cloze Level 1	57.89%	61.00%	65.00%
Cloze Level 2	60.29%	60.50%	70.00%



#### Post-assessment scores were as follows:

Posttests		Scores	
	Average	Median	Mode
ABLE Number Operations	76.88%	82.00%	98.00%
ABLE Problem Solving	80.43%	87.00%	99.00%
TALS Document	334.10	330.00	350.00
TALS Prose	351.77	360.00	370.00

### Average gains by percentage were as follows:

Pretests/Posttests	Average Gains (%)
ABLE Number Operations	4.35%
ABLE Problem Solving	1.20%
TALS Document	0.73
TALS Prose	3.78

A complete display of scores by individual participant, assessment task, and category of assessment by task can be seen in "Appendix A: Pre- and Post-Assessment Data Analysis.

Meeting Participants' Goals: The second aspect of project effectiveness was collected from participants themselves on CETE post-program comment sheets, and by structured interviews conducted by the evaluator on site visits, to determine the degree to which participants in the program were able to achieve their personal learning goals. During interviews, most participants expressed satisfaction with the content of the courses. Frequently mentioned was the building of confidence that enabled participants to use the skills they were learning in order to improve current job task performance (i.e., communication skills with others), or to prepare themselves for better job opportunities. In asking participants to rate the program the evaluator heard that the contents, instructors, and schedules all received ratings of "extremely helpful" or "very helpful." Participants' reasons included liking the individual attention they got because of encouragement and that their questions were answered; instructors who seemed to really understand participants' needs and were able to explain things well; convenience of meeting times and locations; and the relevance of materials to their personal needs.

Suggestions for improvements were few; those that were mentioned included a desire for



computer training and more courses like these early in the apprenticeship programs offered by the local unions.

Participants completed post-program forms for CETE and responded to an item that asked them what they felt they had learned. Responses  $(\underline{n} = 82)$  were as follows:

Skills Learned: Self-Report	Total of Responses  (per category listed on form)
Writing	7
Spelling	6
Expressing an Opinion	13
Problem Solving	30
Reading to Remember	11
Reading for Details	15
Reading for Analyzing Information	16
Analyzing information on Charts	13
Working with basic math	16
Working with fractions	30
Working with decimals	25
Working with percents	23
Understanding how I learn best	12
Study Skills	10
Pay Attention to Detail	1
Speed in Math	9
Recording and Retrieving	5
Computation	11
Geometry	7
Determining Outcomes	7
Reading Comprehension	5

Unsolicited remarks on the CETE forms included the following comments:

- The instructors were excellent!
- I never used to be comfortable with my learning abilities as I am now. I've wanted to go to college for a long time and now I will.
- I did not realize how important it is to improve my reading and math skills. I guess at my age (45), I thought it was too late to improve.



- I do feel that I've learned many valuable skills which can be useful to my personal and professional life.
- The main thing that has helped me is being able to read materials better. The
  class brought out things on communications that will give me knowledge of
  what is needed for getting a point across.
- The course has given me new outlooks in interpersonal skills. Example: I try
  to step back and evaluate the situation before judging. I try harder to listen to
  all. I look at my job from more perspectives, such as the employers' point of
  view. I also feel more confident in my abilities.
- The greatest thing about this course was the flexible format. Our instructor, having evaluated our initial test results, was able to determine our strengths and gave us a choice of what we wanted to learn.
- The "Competitive Edge" class increased my feeling of self-worth and value to society.
- The class has helped me in the workplace and I feel it is important for it to continue. I have become more aware of people who are not like me.
- The teacher was excellent in making sure everyone understood what we just finished before moving on.
- I was given a job I had never done before. If it hadn't been for the blueprint reading activity we did in class last week, I wouldn't have known where to start. With that in mind, I went to the prints first and had no trouble doing the job.

During structured interview sessions at sites, the evaluator asked participants to respond to the following question: What grade would you give this course? Why? At all



locations visited, participants said they would assign a letter grade of either A or B+ to the course. Reasons mentioned were that they felt they were "actually learning some things that they used to take for granted, but now better understood as adults," that they could "talk to the instructors and ask questions" (unlike memories of school), and that they were "allowed to express opinions."

Interviews with CETE, OSB & CT. Project Staff, and Local Union

Representatives: During meetings held at CETE in Columbus, Ohio, on June 28, 1994

(mid-project) and on March 13, 1995, which the evaluator attended or had tape recorded, key project personnel assembled to discuss perceived project progress, outcomes, and issues. Discussions focused on the topics of recruitment and retention, assessment, instructional strategies, and future plans. Lessons learned included the following:

#### Recruitment and Retention:

- importance of scheduling and advertising with enough lead time to notify potential attendees.
- better results when attendance is mandated by union.
- although the program was originally intended for journeymen who had lots of experience but who had recently joined the unions and were working without the benefit of apprenticeship training courses, the program seemed better suited and more needed by final-year apprentices than by experienced journeymen.
- notifying participants' employers of their enrollment in the program helped obtain encouragement from employers to maintain attendance during all sessions; letters a good way to communicate this to employers.
- the name of the program is important; don't use the word *literacy*.



- offer seasonally during off-peak work periods for construction; need to coordinate offerings carefully with training program technical courses.
- problems recruiting union members who are perceived as needing this type of training most (*i.e.*, older workers and those with very low basic skills levels).

### Assessment:

- this aspect of program important for grant, but would "play down" in any future programs.
- some instructors didn't use assessment, just "asked guys what they wanted."
- offer participants breakdown sheets of items and scores so they can identify their own areas needing improvement.
- some instructors used the Myers-Briggs instead of the assessment instruments; felt participants didn't need basic skills, but rather should have instruction in managerial skills.
- some instructors did no post-testing because pretest scores were high.
- important to assess so that group needs can be identified and met.
- how assessment is introduced to the group of participants is critical; needs to be seen in positive light.
- probably important to assess apprentices as they come into the union training program.
- reactions to assessment ranged from little resistance by some groups of participants to outrage by others.



### Instructional Strategies and Materials:

- participants selected individual and small group exercises as their preference.
- older workers enjoyed small groups best.
- most effective techniques seemed to be role-play and small group exercises.
- instructors learned from each other (union trainers and project special hire instructors).
- project special hire instructors learned about trades from the participants.
- when time slots were alternated between the basic skills classes and the technical training classes, with one supporting the content of the other, the participants reported doing better in the technical skills classes.
- instructors with counseling backgrounds can do much to change the attitude of participants, especially in those courses that were mandated at some sites.

### Future Plans:

- would like to make this type of training part of the regular technical union training courses.
- would like to continue this type of training, but budgets are uncertain.
- would like to continue this type of training in the future, but would want to see it in the apprenticeship program, rather than as elective training for journeymen.



- could offer continuing education units for credit at OSU to participants.
- would like to have OSU or OSB & CT "find" additional funding to replicate the program after the funding period is over.

Additional project products included evidence of dissemination through printed materials and articles published by CETE. These included an issue of their *Project Profile* publication describing the project and the preparation of an instructor handbook that is currently underway. No other information concerning conference presentations, articles, or publicity through AFL-CIO as listed in the proposal was made available to the evaluator.

For a discussion of project product, or outcomes, please see "Summary of Results" under the <u>Discussion</u> section of the evaluation report, which begins on the next page.



### Discussion

### Limitations of this Study:

There was one factor that acted as a limitation on the ability of this study to draw definitive conclusions from the evaluation. This was the difficulty experienced by the evaluation in collecting and obtaining some of the requested data form some program partners in the formats required for inclusion in the evaluation. The conduction of data collection across multiple sites from a distant location for the majority of the demonstration period placed excessive responsibilities on an already over-burdened project staff. Although the CETE-based staff in this project exhibited an exceptionally cooperative attitude, the unavoidable off-site monitoring functioned as a somewhat limiting factor in this evaluation in that there was a minimum of direction and little training available in using the various data collection methods that were either not developed or not utilized.

### Summary of Results:

The following statements provide summary and discussion of key findings from the evaluation of project context, input, process, and product.

<u>Context</u> - The extent to which the goals and philosophy of the project were shared by key project personnel and participants was found to be as follows:

Areas of Consensus: There was a good deal of consensus about program goals among the project director, OSD & CT representatives, union representatives and project specialists. All highlighted the importance of the instruction as a means for mastery of those job-specific basic skills identified by the DELTA literacy task analyses process and



17381

participants. All saw the purpose of the program as a demonstration of the ability of such instruction to enable participants to better perform in technical skill courses and thus better their employment conditions and tenure.

Areas of divergence: The main areas of divergence were evidenced during comparisons of participant and instructor interview responses and actions. Although participants expressed feelings of improved self-confidence after course completion, few mentioned any improvement in their employment conditions or ability to perform job or job training tasks more effectively as a result of their instructional experiences. Instructors seemed more comfortable delivering traditional basic skills materials than creating customized job-specific functionally contextual applied basic skills instruction that would transfer to job performance. This resulted in a minimum of development of the type of materials that had been originally proposed.

These observations should not be taken to mean that participants did not improve or that staff were not doing their jobs. Participants expressed indications that their improved self-confidence would enable them to continue to learn--technical skills or any other skills they felt were necessary for personal betterment. They perceived themselves to be learning skills they could apply in the workplace and in training courses and were having their needs met. Most participants were satisfied with their experiences, sometimes because of instructor personal attention.

It is likely that instructors will maintain whatever learning goals they have used previously in academic settings. It may be, however, that with development of better preservice and inservice training sessions, with more rigorous monitoring of field activities, and with the inclusion in the curriculum of instructor scripts delineating specific objectives and expectations for delivery, this philosophical divergence might have been alleviated.

<u>Input</u> - The availability to the project of resources during development and implementation and to what extent they were effectively used was found to be as follows:

Strengths and Weaknesses: Project special hire instructor and CETE project staff qualifications and previous experiences were rich and highly professional; they provided a definite enhancement to the program overall. Criteria might be derived from a composite profile of the qualifications and background of these key personnel for use as hiring guidelines for project or program institutionalization or replication.

Instructor training sessions proved to be somewhat inadequate. Although the information disseminated and presented was appropriate and plentiful, the lack of actual hands-on training in the special techniques required for developing customized training materials seems to have resulted in non-performance of this task by instructors or by confused, minimal performance at best. One suggestion is to provide instructors with preservice training in literacy task analyses techniques and in functional context curriculum development so that they more fully understand the philosophy of this approach and have ample opportunity to practice the methodology and procedures associated with curriculum design and scripting out units of instruction.

The input of participants in the "participatory" process for selecting course content seemed to be only partially effective. Participants appeared to be "led" by instructor preferences for course topic content and learning styles did not seem to be addressed after identification.

The curriculum materials and delivery appeared to be one of the project's weak spots. Although CETE staff performed their project duties as stated in the proposal, there was no one person who oversaw activities on a daily basis, due to time constraints. The evaluator was the only person who visited sites to observe courses in action, to determine what activities were taking place and to offer suggestions for improvements. A full-time

project monitor who visited sites regularly to observe, report, and document activities and data might have helped to resolve this problem.

<u>Process</u> - The extent which program development and observed instruction were congruent with program goals and research on instructional effectiveness follows:

Areas of Convergence and Divergence: Learner engaged time was quite high and participants spent 75%-85% of their time in the classroom actually participating in skill building activities. Both instructors and participants appeared motivated to take full benefit of instruction time and took pride in efforts made.

The quality of instruction was good overall. Four of the six instructors observed appeared to be engaged in "reciprocal learning" with the participants and displayed a caring attitude and willingness to assist participants in achieving their goals. Evidence varied from instructor to instructor, but an ability to demonstrate the thinking processes necessary for transferable or applied basic skills to be taught effectively was evidenced in some instructional delivery.

Plans for project management, selection and recruitment of participants, and so on, were well-designed, but fell short of the effectiveness they might have had in implementation due to insufficient timely communications and/or monitoring of activities by all staff and partners. For example:

- when classes were poorly attended, instructors often failed to take the time to notify CETE or union facility representatives with attendance records until the 12-week class period had ended;
- when instructors did not initially produce the customized instruction that was proposed, despite preservice and inservice trainings in appropriate techniques,



none of the CETE staff checked on the materials being produced, conducted additional training, or reported being aware of the deficiencies until the evaluator visited and reported findings to them during the second cycle of instruction:

- when the evaluator reported instructional problems at various sites to CETE,
  in interim evaluation reports submitted after each site visit/observation,
  information appears not to have been acted upon to correct instructional
  weaknesses and extreme variations in topics;
- when, in several locations, union partners needed more lead time, or had to
  change scheduled Saturday morning classes (availability to teach on Saturday
  mornings being one of the major criteria for hiring the part-time project special
  hire teachers) to week-night classes, in order generate appropriate numbers of
  participants, this information was not communicated to CETE in time to allow
  for informing potential instructors of this possibility during the interview/ hiring
  process;
- when CETE obtained commitment from instructors to travel to a location and arranged conveniently scheduled class times with them, local union representatives sometimes received notification of the schedule within two or three weeks of proposed class start-up dates;
- when union and OSB & CT representatives were asked to collect indicators of improved job or technical training performance from participants and union trainers for the evaluation at initial and mid-project meetings, CETE appeared not to have informed instructors of this need, not to have followed through with the union partners, and not to have incorporated it into their data collection procedures.



It is difficult to separate <u>process</u> from <u>input</u> in these situations; however, had more time been spent attending to project activities by each project staff member at all levels and across partners, the effectiveness of project implementation might have been greater.

<u>Product</u> - The impact of the program was assessed with a combination of indicators, including comments from participants, comparisons of pre- and post-assessment scores, and end-of-project meeting responses from key personnel representing both the education and labor partners. A summary of results follows.

Private sector organizations in the business and industry community normally evaluate training on four levels. Because workplace literacy programs are directly related to assisting workers and trainees attain career goals by meeting job requirements and improving performance on job and job training tasks, it is appropriate to measure program outcomes using this yardstick.

Level I - does the proposed program match with an identified rganizational need? In this case, the project program was desired by the partnering labor organizations and OSB & CT, to enable their apprentice and journeyman members to master and complete craft technical training courses, improve employment opportunities, and function better on-the-job through improved workplace applications of basic skills. The grant applications shows that specific job tasks and special needs of each critical craft training were identified and targeted. The job training tasks and requirements were carefully selected and analyzed through the DACUM Enhanced Literacy Task Analysis technique, from which the curriculum was then to be developed.

Level II - do the participants selected for training master the content of the training program? Although only minimal gains were documented by pre-/post-assessment scores. post-program statements by participants provide a moderate amount of evidence that



participants mastered content of those courses for which this data was collected. Other considerations which cast doubt on the conclusiveness of "mastery of content" are: 1.), that the pre-/post-assessment instruments were not correlated to the course objectives in that they measure academic basic skills and not job-specific basic skills; and, 2.), that the course materials were primarily academic or "soft-skilled" in nature and not the job-specific functionally contextual curricula proposed. These two program content deviations from what was proposed to meet the identified needs (see Level I above), result in an inability to determine if Level II criteria have, in fact, been met.

Level III - do those participants who master training demonstrate improved job performance in areas identified as critical to show positive transfer of learning? Anecdotal comments from participants and information reported by key project personnel at the end-of-project meeting on March 13, 1995, indicate no significant changes in trainee performance. Of those participants who cited improvements, few identified specific observable, behaviors that clearly demonstrate positive transfer of course content to job training or job tasks.

Level IV - does impact on performance lead to demonstrable cost benefits, i.e., money saved or generated, by the positive change in employee/ trainee behavior? In this case, neither OSB & CT nor local union representatives reported indications of positive impact via individual behavioral indicators for technical training classes or job tasks, performance appraisals, or supervisor/trainer ratings; nor did any project staff among the partnering organizations cross-reference these with the instructional objectives of the courses. No data exists, therefore, for determining the possible cost benefits derived from participation in the program—either by participants, as measured by improved job performance or opportunities, or by the unions through reduced training hours or higher levels of mastery achieved by their members who participate in such programs. To the knowledge of the evaluator, the proposed control groups for each city were not established by CETE or OSB & CT or local unions during program operations within the funding period.



Therefore, there is also no data to provide evidence of higher training retention rates, mastery of training rates, or longer/higher-paying employment by program participants than by non-program participants in the same geographical regions.

When programs are underwritten by federal funding, it is viewed in a positive way to apply such monies to value-added training for an organizations workers, or in this case, members and trainees. When an organization does not elect to invest its own funds in continued human resource development (i.e., the program) at this level of commitment beyond the funded period, it indicates that such training has not become an organizational priority. In taped conversations at the end-of-project meeting of representatives from participating local construction craft unions from across the State of Ohio, none reported decisions to institutionalize and replicate the demonstration project without additional funding from a public source. This is a strong indication that the program is not viewed as one that adds value to the participating labor organizations.

### Conclusions and Recommendations

Based on the results of this evaluation, the following conclusions and recommendations concerning stated grant goals are offered.

There is a moderate amount of evidence indicating:

- evidence that approximately 360 participating workers' job-specific basic skills
  have been increased to the levels needed for [union-sponsored] technical skills
  enhancement training courses through
  - provision of adult literacy and other adult hasic skills services and
    activities to upgrade or update the basic skills of adult workers in
    accordance with changes in workplace requirements, technology, products,
    or processes, as documented in DACUM Enhanced Literacy Task Analysis
    (DELTA) conducted with union workers and their employers;
  - development of assessment and evaluation activities, i.e., qualitative and quantitative tools to measure basic skills growth and subsequent placement outcomes;
  - provision of instruction for improvement of the competency of adult workers in speaking, listening, reasoning, and problem solving; and,
  - provision of educational counseling, transportation, and child care services for adult workers during non-working hours while the workers participate in the project.
- evidence of increased participating workers' enrollment and completion of skill enhancement courses through



3. 62

- development and use of record-keeping and documentation systems, including collection, interpretation, and reporting of data on program development and implementation of activities and on individual progress of participants; and,
- development and use of appropriate processes for participant recruitment and selection, class scheduling, development of individual education plans, curriculum delivery, pre-and post-test assessment, and instructor training and support, that are academically and organizationally sound and that match with program goals.
- evidence of program information dissemination at all levels, including the
  national level, through the assistance of the AFL-CIO Education Department
  and conference presentations, such as those of the American Society of
  Training and Development, the American Vocational Association, and the
  Commission on Adult Basic Education.

### Recommendations:

- 1. Conduct more rigorous and comprehensive pre-service trainings with instructors to ensure that they properly incorporate, develop and deliver customized, job-specific functionally contextual workplace applied basic skills curriculum as program instruction. Development and use of scripted instructional unit instructor guidelines can also provide on-going support for appropriate use and understanding of materials and for monitoring beyond pre-service and inservice sessions.
- 2. Provide additional data demonstrating reports and queries to employers and trainers and involvement with participant's supervisors to obtain feedback about technical training mastery and/or improved attendance records and improved job performance of participants.



14.00

- 3. Allocate more staff time to communication and monitoring of all project activities, or budget and hire a full-time program monitor to attend to these tasks.
- 4. Work more closely with information dissemination agencies to ensure that program receives more attention and national recognition. This could strengthen and support desire of partnering local unions to allocate funding for program institutionalization or replication, based on lessons learned from partnership experience in project.

### There is little or no evidence demonstrating:

- evidence of a smooth flow of instructional activities within the curricula, reflecting a collaborative model of instruction, in which workers themselves participate, and sound developmental approach to mastery of those literacy skills necessary for competent performance of identified job or job training tasks; and,
- evidence of an improved job placement record of participating workers in comparison to that of a control group, as documented for both participants and a matched group of non-participants in each city.

### Recommendations:

1. Ensure that the information gathered from the DELTA or other literacy task analysis procedures is made available to all instructors and, perhaps, that they are trained in DACUM/DELTA techniques as well, in order to gather additional site-specific information about craft job or training task applied basic skills.



- 2. Carefully analyze and evaluate instructor training materials and activities to determine which topics require revision or addition of more hands-on practical applications in order to ensure that instructors master training content presented. Conduct field investigations and provide feedback on a continuing basis after initial and inservice trainings are completed to monitor and facilitate growth of instructors in areas of newly-acquired curriculum development techniques. Add curriculum development sample or demonstration process to instructor interview/screening for hiring.
- 3. Work jointly with labor partners to ensure that proposed plan for demonstrating benefits of program for participants vs. non-participants (i.e., control groups) becomes a reality. Such evidence, if conclusive, would do much to promote continuation and expansion of similar programs throughout the state and throughout the country.

### Appendix A:

Pre-Assessment and Post-Assessment Data Analysis



54

Appendix A-1

Building Essential Skills Pre/Post Assessment

Ħ	
Ĕ	,
8	
As	
8	
2	

I MARKET

			- 1	Data Analysis						
Participants	ı	4	5	9	8	6	10	11	12	14
Pretests										
ABLE Number Operations	%//	%89	54%	54%	77%	26%	81%	868	68%	35%
ABLE Problem Solving	%66	72%	67%	82%	85%	97%	81%	886	œ 96	8
ABLE Vocabulary	61%	95%	86%	%66	92%	82%	92%	%66	%66	
ABLE Reading	%86	886	88%	806	886	94%	886	81%	94%	
TALS Document	320	320	280	310	320	250	2%0	250	330	
TALS Prose	390	310	330	330	310	350	330	330	330	
Cloze Level 1	%/9	51%	49%	49%	53%	40%	42%	63%	35%	70%
Cloze Level 2	63%	54%	46%	46%	51%	49%	54%	55%	40%	63%
Learning Styles instrument										
Visual Language	22	怒	8	. 32	28	22	32	40	26	
Visual Numeracy	16	28	ষ্ক	ਲ	32	₽	36	40	32	
Auditory Language	26	ଷ	36	8	36	28	င္တ	26	30	
Auditory Numerical	28	30	ਲ	ස	ਲ	38	36	36	30	
Auditory-visual-kinsethetic	26	38	ষ্ঠ	38	ස	8	38	36	30	8
Individual Learner	26	8	38	- 28	8	22	32	32	58	36
Group Learner	18	38	28	32	8	8	28	32	22	24
Expressiveness-oral	8	8	28	8	32	28	প্ল	¥	26	
Expressiveness-written	26	32	22	8	18	16	26	30	24	24
Self Assessment: Need to Learn					i					
Communicating		;	,		:		i :		:	×:
Teamwork	;			•	+	•	:			•
Math	×	×	×	×	×	×	•	×:	×	
Reading		×			×					×
Writing				×	<b></b>		•		:	×
Spelling				×	-			•	×	×
Solving Problems		×	×		×	×	×	×	× ;	
Listening				·			×.			
Speaking		×	_						•	×
Job Skills			•					×		
Studying		×	×					×	×	

Building Essential Skills
Pre/Post Assessment
Data Analysis

			·	CISTAL COLUMNS						
Participants	1	4	5	9	8	6	10	11	12	14
Postlests										
ABLE Number Operations	%56	93%	42%	%9/	72%	%0/	82%	%6/	25%	65%
ABLE Problem Solving	%66	%99	25%	91%	62%	84%	78%	898	88%	%66
TALS Document	300	300	260	370	280	330	300	320	280	
TALS Prose	390	230	310	350	330	340	320	370	340	
Stills Lower Sold-road	2-13									31.5
Skills Lecalifed. Self-lecal	71=17									
O. IIIII A	-									7
Spelling										က
Expressing an Opinion	4									4
Problem Solving	7									3
Reading to Remember	5									2
Reading for Detalls	4									4
Reading for Analyzing Information	2									3
Analyzing information on Charts	3									
Working with basic math	. 8									3
Working with fractions	6									က
Working with decimals	8	! !			-					
Working with percents	7		; ;			:	İ			
Understanding how I learn best	-		-			:				5
Study Skills	က			:						2
Pay Attention to Detail			<del> </del>		!					
Speed in Math				!	:	:	:			
Recording and Retrieving	1	:			:					
Computation		;		:	•		: : :			
Geometry	!		•		•		1	:		
Determining Outcomes				•	•			;		:
ReadingComprehension										
Prefests/Postfests Gains										
ABLE Number Operations	18%	25%	-12%	22%	-5%	28:	4%	-10%	-16%	30%
ABLE Problem Solving	80	%9-	-12%	8	-23%	-13%	% .3%	-12%	2%	80
TALS Document	<u>8</u> °	Ŗ 8	8.5	<b>3</b> 8	္က 8	8 5	2 5	2	क्ष	0 0
IALS Prose	D	ι <del>ν</del> -	nz-	8	8	2	01-	₽	2	)   

Appendix A-2

PPLC, Inc. July, 1995

Appendix A-3

**Building Essential Skills** 

Pre/Post Assessment

Participants	15	16	19	20	21	22	83	24	ર	Ş
Prefests										
ARIE Number Operations	65%	35%	88%	%69	18%	84%	21%	51%	392	82
ABLE Problem Solving	%66	82%	95%	%O6	25%	93%	63%	49%	63%	19%
ABLE Vocabulary			1							
ABLE Reading										
TALS Document			370	350	270	S S	350	320	320	33
TALS Prose			370	370	330	370	350	320	310	330
Cloze Level 1	%09	41%								
Cloze Level 2	54%	42%								
Learning Styles Instrument										
Visual Language										
Visual Numeracy	40	36								
Auditory Language	32	8								
Auditory Numerical	22	ষ্ঠ								
Auditory-visual-kinsethetic	38	32								
Individual Learner				-		1				
Group Learner	38	8								
Expressiveness-oral	8			:						
Expresssiveness-written										
Self Assessment: Need to Learn					:	: :				;
Communicating	×	×!	× :	×.	×	× :	×	×	×	×
Teamwork	:	:		:			:		:	
Math	×	×	×	× :	:		×	-	×	. !
Reading	×				· : ·					: ,
Writting			×		×	:		× !		<b>×</b> →
Spelling	×,	<b>×</b> :	×	*		× ·	:	!	×	; <b>≺</b>
Solving Problems	×:						:	:		:
Listening	:			;	,		•		i	
Speaking	×	,	,	· 	<b>≺</b>	×		· ×	*	
Job Skills			≺	>	>	·		: ×	· ×	×
Studying				,	í					

4.4

.

PPIC, Inc. July, 1995

Building Essential Skills

ERIC.

Pre/Post Assessment

			Data	Analysis						
Participants	15	5	61	20	21	22	23	24	52	8
Postlests								100	Š	9000
ARI F Number Operations	%96	24%	95%	91%	32%	76%	97.9	860	47/	23.76
ARIE Problem Solving	886	73%	97%	%66	81%	63%	81%	63%	93%	47%
TAI & Document			350	330	270	88	370	310	320	270
TALC Drose			370	370	330	390	370	340	98	320
750										
Skills Learned: Self-report			n=20							
Writing			j							
Spelling										
Expressing an Opinion										
Problem Solving			1							
Reading to Remember				•		1				: : : :
Reading for Details										
Reading for Analyzing Information		!								
Analyzing information on Charts		-								
Working with basic math										
Working with fractions			:			:				
Working with decimals			:	:	!	:				
Working with percents				::	:					
Understanding how I learn best		1	: 		:	:				
Study Skills			:							
Pay Attention to Detail		:	; ;	1		: : :				
Speed in Math	!		<u>ه</u>	:						i :
Recording and Retrieving		:	ر دی:		:					: !
Computation	:	:	= :	:	,		:			
			<u> </u>		•	:				
Determining Outcomes	:	:	<b>~</b> :				i i	+	i !	:
ReadingComprehension			2							
Protests/Posttests Gains ABLE Number Operations	31%	-11%	7%	, 22%	14%	%8-	;	,	;	99
ABLE Problem Solving					8		80 6	84	දි   	
TALS Document	0	0 0	·,'n	Q C	) C			•	ان : -	
I ALS Prose	)   									

Appendix A-4

62

Building Essential Skills Pre/Post Assessment Data Analysis

ERIC Full Text Provided by ERIC

				-		-			, 0	Ţ
Participants	27	28	29	30	31	55	첮	જ	જ્	م
Pretests						-				
ABLE Number Operations	29%	76%	95%	32%	47%	808	72%	%69	95%	76%
ABLE Problem Solving	361	95%	84%	16%	46%	38%	87%	%%	%66	93%
ABLE Vocabulary										
ABLE Reading										; ;
TALS Document	260	8	350	8	370	310	370	340	320	320
TALS Prose	280	350	280	330	370	370	370	350	380	950
Cloze Level 1				<del>-  </del>						
Cloze Level 2										
Learning Styles instrument										
Visual Language				•						
Visual Numeracy										
Auditory Language				1		-				
Auditory Numerical		1		:		:				
Auditory-visual-kinsethetic										
Individual Learner				:						
Group Learner										
Expressiveness-oral					-					
Expressiveness-written										
Self Assessment: Need to Leam		 !		1			1			
Communicating	×	×		1						:
Work				i	;		:			:
Math	× :	×	×.	<b>×</b> :		,				
Reading	1		×.	×	×		× ;		×	×. ;
Writing			×			×	× ,	×	1	<b>×</b> ,
Spelling		×				•			×;	:
Solving Problems						•	,	:		ŀ
Listening										
Speaking		:	•	:	•		× .	× .	× .	
JOD Skills	×	×		×					,	,
Studying		×	×	×					×	×

61

Appendix A-5

PPIC, Inc. July, 1995

### Appendix A-6

Building Essential Skills
Pro/Post Assessment

Second	sisyleu	- 00
£ 10	A ete	_
LIGITORI	Dat	6
		•
		1
		-

		3		Data Analysis		5		2.0	, ,	100
Participants	2/	97.	- \$2	30 08	31	જ	3	33	တ္တ	3/
Posthests										
ABLE Number Operations	26%	84%	88%	51%	72%	91%	51%	%86	866	%86
ABLE Problem Solving	25%	%66	81%	%09	%89	26%	87%	88	866	866
TALS Document	270	350	320	300	330	310	390	400	370	8
TALS Prose	320	340	340	320	370	310	370	360	390	390
Skills Learned: Self-report										
Writing										
Spelling										
Expressing an Opinion										
Problem Solving										
Reading to Remember				٠						
Reading for Details										
Reading for Analyzing Information										
Analyzing information on Charts										
Working with basic math										
Working with fractions				!	1		1			
Working with decimals			1						: 1	
Working with percents				:			1			
Understanding how I learn best				:	•	:			-	:
Study Skills		i	:		!	:	-			
Pay Attention to Detail			:			:		i		
Speed in Math					1			1		
Recording and Retrieving				:		:	1	1		
Computation			;	•	;			i		
Geometry							:		!	
Reading Ourcomes Reading Comprehension	1			•			r	,		
Pretests/Postfests Gains									1	
ABLE Number Operations	% %	88	-7%	10%	25%		-21%	2%	. 4%	22%
ABLE Problem Solving	%9	4%	-3%	7	22%	_	8	%	8	96 9
TALS Document	0	0	ନ୍	9	<b>ର</b> ି	0		8 5	୍ଷ ଦ	ස ප
TALS Prose	40	01-	8		O	ģ	O	ΩI	O	٥

PPLC, Inc. July, 1995

# Building Essential Skills Pre/Post Assessment Data Analysis

Dadicioante	38	44	45	46	47	48	Oν	5.	14	53
l	3		•	1				3	†	
Prefests										:
ABLE Number Operations						92%	31%	62%	92%	86
ABLE Problem Solving						8	40%	40%	88%	866
ABLE Vocabulary										
ABLE Reading		i								!
TALS Document	330	340	370	370	370	340	8	230	320	370
TALS Prose	9.40 0.40	360	370	390	390	390	370	900	360	370
Cloze Level 1	%89	70%	70%	70%	.38%					
Cloze Level 2	70%	70%	70%	%69	70%					
Learning Styles Instrument										
Visual Language	28	32	38	. 38	28					
Visual Numeracy	8	32	22	38	30					
Auditory Language	28	R	24	22	24					
Auditory Numerical	38	38	တ္တ	8	28					
Auditory-visual-kinsethetic	24	38	8	38	8					
Individual Learner	32	38	36	22	28				-	
Group Learner	28	14	32	₽	92	-				
Expressiveness-oral	26	:	8	36	8					! !
Expressiveness-written	30	16	16	26	30					
Self Assessment: Need to Learn								1		:
Communicating	• [	×;	;	× ;	×	•		×	1	x;
Teamwork				•	×	•				1 1
Math	×			×'	×		× :	!		×,
Reading	i	×			×		•	:		
Writing	:	×				×			×	
Spelling		×		-		•	•	:	×.	
Solving Problems	×		× <sup>1</sup>		×	·	:	;		
Listening	•				×			,		
Speaking		×	•	•	×	•	×		,	2
Job Skills					×			•		<b>×</b> :
Studying			×		×					×
					_					

89

**Building Essential Skills** 

Pre/Post Assessment

. \*:

			Data	Analysis						
Participants	38	44	45	46	47	84	49	S	51	22
Poethests									-	
ABLE Number Operations						95%	8 8	%69	886	866
ABIE Problem Solving						868	<u>%</u>	40%	93%	8
TALS Document	330	310	330	370	370	330	82	8	370	320
TALS Prose	340	390	370	370	88	370	370	370	355	350
						-				
Skills Learned: Self-report	n=10									
Writing	1									
Spelling										
Expressing an Opinion									•	
Problem Solving	3									
Reading to Remember	_			·						
Reading for Detalls	က									
Reading for Analyzing Information	တ									
Analyzing information on Charts	2								İ	
Warking with basic math	-		. :			;				***************************************
Warking with fractions	4	:	:	:	:				1	
Warking with decimals	က			· · · · · · · · · · · · · · · · · · ·	:					
Warking with percents	4			1						-
Understanding how I learn best	-	. :			:			1		:
Study Skills	2		:			•				
Pay Attention to Detail	·						7	-		;
Speed in Math	i				,		:	:	i !	:
Recording and Retrieving	· · ·		:			!	;	:	;	!
Computation	:			:	;	:				
Geometry							•	:		
Defermining Outcomes ReadingComprehention								-		
Prefests/Postlests Gains	,								7	
ABLE Number Operations	25 25	% & C	8 8	% & C	5 6		14%	80	2,80	88
Able Probert Solving	20								8	
TALS Prose	0			5,			0	70		8

67

Appendix A-8

PPLC, Inc. July, 1995

## Building Essential Skills Pre/Post Assessment Data Analysis

			Data	Analysis				-		
Participants	54	55	56	57	28	26	8	62	ક	8
Protects										
ARIE Number Operations	88%	31%	80%	%66	%86	%69	886	898	%66	62%
ABIE Droblem Solving	88	43%	818	72%	93%	%66	95%	856	826	86%
ABIE Voodbulgev				!					%96	866
ABLE VOCUBUILIN									92%	83%
Able reduing	350	350	370	350	370	330	æ ₩	370		
TALS DOCUMENT	370	350	400	390	370	370	8	330		
ALS FIOSE	5				28%	37%	65%	65%	65%	26%
Cloze Level 1					76%	%69	64%	%69	52%	55%
1 000										
Learning Styles Instrument										
Visital and lade					32	22		28	23	88
Views Aliens					34	24	28	36	22	32
A solution of the solution of					16	38		22	32	23
Auditory Mimoriogi					24	32			37	18
Addition to the state of the st					26				25	24
Auditory-Visual-kii iseli letic		:		-	3		28	30	ဓ	24
individudi Ledililel	-		1		24	22			36	26
eloup Ledinei					14			16	26	24
Expressiveness-ordi	:			!	3	161	26	8	16	12
Expresssiveness-written					7					
Self Assessment: Need to Learn		:	1		1					
Communicating	!	×	*	_	× ·	×	×	×		:
Teamwork	,		:	×		×	×	×		
Math			×		:			:	!	
Readina							:		×	
Writing	-					×	:	!	× :	:
Spelling				×		×		×	× !	
Solving Problems			×				× ,	× ·		
Listening	×					:	× :	,	;	
Speaking			×		×	×	× 	×	:	
Job Skills										
Studying	×	×	×					×		

Appendix A-9

69

PPLC, Inc. July, 1995



Building Essential Skills Pre/Post Assessment

1	
	-
श्र	. 1
Ē	i
4	_
jet	
]	
	ľ

Participants	5.1	בנ	7	1						
	<u>-</u>	8	8	57	8	26	3	70	8	8
Postlests										
ABLE Number Operations	88%	62%	816	%86	816	84%	%%	72%	8	59%
ABLE Problem Solving	%66	%89	%66	81%	63%	%%	93%	74%	%86	78%
TAIS Document	360	330	390	350	330	320	310	330		
TALS Prose	320	370	390	360	330	350	340	380		
									01.10	
Skills Learned: Self-report					0=0				2=14	
Writing	•				က					
Spelling					3				-	
Expressing an Opinion					-				8	
Problem Solving					က				12	
Reading to Remember					-				2	
Reading for Details							^		8	
Reading for Analyzing Information					-				4	
Analyzing information on Charts				1	2				5	
Working with basic math					-				S .	
Working with fractions				:		:			5	1
Working with decimals					-				7,	-
Working with percents		1		;					- 6	-
Understanding how I learn best			:		7:0	:			2 -	
Study Skills			:		- 5	!				
Pay Attention to Detail				!		1				!
Speed in Math		,	•	:	•	,				; i
Recording and Retrieving			_		:				:	•
Computation	:			,						:
Geometry			•		-	•		:	:	
Determining Outcomes Reading Comprehension								:	;	
Prefests/Postlests Gains ABLE Number Operations	%0	31%	%!!	%1-	-7%	15%		:	%0 	3%
ABLE Problem Solving	%0	25%	=	٥	30%	80	-2%	-21%	% ⊂	έρ 
TALS Document	00.00	Ŗ R	S 0-	၀ ဇ္	8 8	? ?	٠, ٥		0	0

71

Appendix A-10

### Building Essential Skills Pre/Post Assessment Data Anglusis

ERIC

Full Text Provided by ERIC

			Data	Data Analysis						
Participants	67	69	70	71	72	73	74	7.5	76	77
Prefests										
ABLE Number Operations	21%	53%	94%	% %	72%	8/6	77%	94%	%06	806
ABLE Problem Solving	%0%	898	898	866	%0%	94%	806	94%	61%	80%
ABLE Vocabulary	808	91%	\$2	866	866	886	88%	%66	88%	80%
ABLE Reading	92%	92%	20%	97%	97%	88%	92%	92%	%7%	866
IALS Document										
TALS Prose										
Cloze Level 1	53%	49%	65%	67%	65%		26%	95%	53%	65%
Cloze Level 2	61%	809	43%	61%	77%	64%	%09	54%	57%	61%
Learning Styles Instrument										
Visual Language	28	প্ল	25	. 24	30			28	<b>3</b> 8	82
Visual Numeracy	8	38	श्र	28	82			32	28	æ
Auditory Language	33	8	35	32	22		•	25	24	S
Auditory Numerical	8	ষ্ঠ	38	ဓ	31			91	30	32
Auditory-visual-kinsethetic	स्र	33	30	34	31			8	32	36
Individual Learner	32	જ	8	8	31			20	30	18
Group Learner	26	82	36	30	16	52	26	31	ဆွ	38
Expressiveness-oral	33	36	26	28	8		•	8	91	24
Expresssiveness-written	16	16	14	20	. 18			18	8	22
Self Assessment: Need to Learn										
Communicating								×	i	
Teamwork				,					!	
Math	1	× .	•	×					× ,	× ;
Reading	×					,	×	;		!
Writing	×	•					×			
Spelling	×	×			×		,	×	•	
Solving Problems	×		×						×	
Listening						:		•	,	
Speaking	×									
Job Skills	×			×						
Studying	×									×
		,								

92

Building Essential Skills
Pre/Post Assessment

				Data Analysis		}			-	
Participants	29	. 69	2	7	72	73	74	2	0	;
Postlests										
ARI F Number Operations	8/9	71%	87%	94%	88%	86	26%	87%	82%	94%
ABLE Problem Salving	52%	%66	%99	%86	78%	93%	80%	94%	97%	78%
TALS Document		•			-					
TALS Prose			,							
Skills Learned: Self-report										
Writting		,								
Spelling										
Expressing an Opinion				-						
Problem Solving										
Reading to Remember										
Reading for Details						-				
Reading for Analyzing Information										
Analyzing Information on Charts			İ							
Working with basic math					-					
Working with fractions					1	:				
Working with decimals		;	• • •			-				
Working with percents		İ	-		:				-	
Understanding how I learn best		; ;	;		:	1				
Study Skills	;			:		:				
Pay Attention to Detail	:	:			•				1	:
Speed in Math				•				!		-
Recording and Retrieving	: i	;		•						!
Computation	:		•		-	:	:			
Geometry Determining Outcomes	;			•				1	•	
Reading Comprehension									;	
Prefests/Postlests Gains	301	18%	%1-	-5%	26%	2%	-21%	-7%	-8%	4%
ABLE Problem Solving	-38%	13%			-12%	-18	,01-	ŏ	%0 	<u></u>
TALS Document	0 0	0 0	o c	0 0	0 0	00	0 0	0		0 0
IALS FIUSE	5	,								

Appendix A-12

**Building Essential Skills** 

Pre/Post Assessment

	ľ
4	ı
	ı
	ı
1	ı
	ŀ
	ľ
	ŀ
	t
	r
	l
•	ı
•	ı
· ·	ı
>	ı
Ť	ı
	ı
- 23	ı
-	ı
_	ı
-	ı
	ı
- 22	
-	ı
•	ı
- 2	١
_	١
	ı
	ı
1	ı
	ı
	ı
	ı
	ı

			Data	Data Analysis					Š	3
Participants	78	79	8	81	82	3	84 44	<b>8</b> 2	ŝ	3
Prefests										
ABLE Number Operations	81%	81%	8 8 8	%66	94%					
ABLE Problem Solving	%/6	77%	72%	%66	866					
ABLE Vocabulary	%86	886	91%	%66	86					
ABLE Reading	%66	92%	88%	8/6	866	!				
TALS Document						350	320	350	330	370
TALS Prose						390	390	370	300	330
Cloze Level 1	61%	70%	63%	67%	26%					
Cloze Level 2	49%	70%	%99		·					
Learning Styles Instrument										
Visual Language	26	36	12	. 28	&					
Visual Numeracy	3	28	12	22	႙					
Auditory Language	34	16	40	25	င္တ					
Auditory Numerical	34	30	36	8	တ္တ	1				
Auditory-visual-kinsethetic	36	38	88	ষ্ণ	35	ļ				
Individual Learner	16	32	92	78	. 52		:			
Group Learner	38	16	18	ဓ	25	:	į			
Expressiveness-oral	28	14	32	8	&	:		:	1	
Expresssiveness-written	14	34	18	8	12					
Self Assessment: Need to Leam						   				
Communicating		:			•	×.			:	. !
Teamwork				•		×	_		1	
Math	× ;	×	×	•	•	×		:	×	
Reading			×	×		×·			×	
	;		×	×	×	× :		×	× ·	
Spelling			×	•		×		×	×!	
Solving Problems	×					×	×		•	
Listening						×				
Speaking			_			× ;				
Job Skills					,	≺ >			,	
Siddying	×				\ \	<b>,</b>			,	

78

Building Essential Skills
Pre/Post Assessment
Data Analysis

D. M. Contractor	78	20	æ	81	82	83	84	8	8	8
Pameipanis	0		3	<del> </del>	3	3	;			
Postlests										1
ABLE Number Operations	866	87%	55%	%86	94%					
ABLE Problem Solving	%%	88%	48%	866	88	ļ				
TAIS Document						350	350	S S	370	370
TALS Prose						350	370	370	310	350
Skills Learned: Self-report										
Writing										
Spelling										
Expressing an Opinion										
Problem Solving										
Reading to Remember				-						
Reading for Details						;	-			
Reading for Analyzing Information					;	1				-
Analyzing information on Charts		!		•	:					
Warking with basic math		!	!		!	:				
Warking with fractions		:	1		•					
Warking with decimals		:		,	;	:				-
Working with percents	;    -	:			;			:		!
Understanding how I learn best	! 	;	,				:		1	;
Study Skills	 		;	:						-
Pay Attention to Detail	; ; ;	:	,	!		·	1			:
Speed in Math	:				,		:	t	-	
Recording and Retrieving	;	:								
Computation				•		;	:	:	-	:
Geometry									:	· -
Determining Outcomes ReadingComprehension										,
Protests/Posttests Gains ABIE Number Operations	18%		-26%				.00	% 0	%0	%0
ABLE Problem Solving	-1%	Ē			-	ŏ			:	:
TALS Document	o c	0 0	0 0	00	00	-49 c				10 -40
I ALS Prose										

79

Appendix A-14

PPLC, Inc. July, 1995

### Appendix A-15

Building Essential Skills
Pre/Post Assessment
Data Anglests

			Date	Data Analysis						
Participants	16	92	93	94	88	8	102	103	뒬	105
Protects										
ABLE Ni imber Operations						84%	51%	92%	80%	40%
School Colored Table						866	35%	72%	61%	27%
ABLE PIODIEITI SOIVIITU										1
ABLE Vacabulary										
ABLE Reading						000		0,0	Cuc	02.0
TALS Document	370	370	310	0 8 8	350	330		3	nes CS	
TALS Prose	340	350	280	330	330	370	280	&	9	780 780
Cloze Level 1						92%	53%		51%	44%
Cloze Level 2						70%		80%	%99	27%
Acraina Styles Instrument										
						22	28	36	28	<u>26</u>
Visual Mi morocy						32	8	32	28	24
Violition I good of		-				8	22		38	26
Audilory Language	-		-			16	32		g	36
Audifory inufficial			:			40	5			×
Audifory-visual-kinserneric		!	:	-		2 6	8 8	280	28	38
Individual Learner			:	i		26	1			8
Group Learner	-	:	,			000	8			2 6
Expressiveness-oral				:	1	32	32	9	3.	3,5
Expressiveness-written						28	2		81	2
Salf Assessment: Need to Learn					. !					
Comminication		:	×	1		×	×		×	×
Todmwork		:			! 	×			×:	×
MONTH TO THE TANK THE	;						× :			×
						>	>	:	, ×	×
Reading	;			•	:	· ·	( )		· >	*
Writing	1	×	×		×	×	Κ		· :	· ·
Spelling				× —	×	× 	×	:	!	۲.
Solving Problems	×					×			×;	
Listening	—	•				×	×.		× :	×
Speaking	×	·	×		×	×	×			×
Job Skills	×					×				×
Studvina					×	×	×		×	×
						<b>-</b>				

Building Essential Skills Pre/Post Assessment Data Analysis

	5	8	Date	Data Analysis	80	8	COL	501	701	201
rancipans	-	7,5	3	74	2	**	102	3	3	3
Postlests										
ABLE Number Operations						76%	62%	62%	62%	%59
ABLE Problem Solving						866	32%	78%	93%	35%
TALS Document	350	350	330	320	350	350		280	330	300
TALS Prose	370	390	370	330	320	320	290	230	300	300
Skills Learned: Self-report										
Writing						i   				
Spelling										
Expressing an Opinion										
Problem Solving										
Reading to Remember										
Reading for Details							     			
Reading for Analyzing Information										
Analyzing information on Charts						!				
Working with basic math										
Working with fractions			:							
Working with decimals										
Working with percents						,				
Understanding how I learn pest			:			,				
Study Skills										
Pay Attention to Detail										
Speed in Math										
Recording and Retrieving	· ; ;								. !	
Computation							i			
Geometry					_	•		:	;	
Determining Outcomes Reading Comprehension							,			
Pretests/Posttests Gains	Ö		Š		Č			ö		
ABLE Number Operations	36 30 30	% 5	8° 6	80	8	30 G	<del>2</del>	ين ا	80	867
ABLE Problem Solving	30	30 T			% 0	80	چن- هري-	89	-4%	80
TALS Document	, S	Q <b>Q</b>	8 8	8,0	0 5	ର ଜ	0 2	<b>Ş</b> , c	<u>۾</u> د	8 8
ביטור ביאיו	000	3			21:	3	2	٥	0	20

Appendix A-16

Participants	108	107	O	GV97000	median	mode
relests	òòò	200		11 550	27.000	2
ABLE Number Operations	808	32,		7.55%	/	%.00%
ABLE Problem Solving	%%	28%		78.97%	%00.00	90.00%
ABLE Vocabulary			-	92.69%	96.50%	90.00%
ABLE Reading				92.27%	93.00%	92.00%
TALS Document	350	280		333.11	340.00	350.00
TALS Prose	390	2%0		346.77	350.00	370.00
Cloze Level 1	%/9	65%		57.89%	61.00%	65.00%
Cloze Level 2	75%	809		60.29%	60.50%	70.00%
Learning Styles Instrument						
Visual Language	32	36		28.17	28.00	28.00
Visual Numeracy	38	38	_	29.80	32.00	32.00
Auditory Language	28	14	:	27.80	28.00	30.00
Auditory Numerical	36	30		30.73	30.50	30.00
Auditory-visual-kinsethetic	8	ষ্ট		33.82	34.00	34.00
Individual Learner	38	36		28.51	28.00	26.00
Group Learner	18	92		28.07	26.00	26.00
Expressiveness-oral	16	18		26.33	28.00	26.00
Expresssiveness-written	36	26		21.63	20.00	18.00
Self Assessment: Need to Learn				n=107		
Communicating		×		35		:
Teamwork		. ;		0		
Math	: :			36		;
Reading	×	×	•	52		
Writing	×	×		33		
Spelling				31		
Solving Problems	×	×		52		
Listening	*	×		=		
Speaking		×		52		
Job Skills			_	<u>9</u> ;		
Studying	×	×		34		

Building Essential Skills Pre/Post Assessment

			Data	Data Analysis		
Participants	- 18 - 18	107		cverage	median	mode
Postlests				average	median	mode
ABLE Number Operations	91%	76%	   	76.88%		98.00%
ABLE Problem Solving	95%	95%		80.43%		%00.66 36.00%
TALS Document	350	330		334.10	330.00	350.00
TALS Prose	350	370		351.77	360.00	370.00
Skills Learned: Self-report				Total		
Writing				7	İ	:
Speling				9		!
Expressing an Opinion				13		; ;
Problem Solving				ස		;
Reading to Remember				=		
Reading for Details				15		
Reading for Analyzing Information		:	,	9,		:
Analyzing Information on Charts				<u>က</u> က		
Working with basic math				<u>9</u>	:	,
Working with fractions			:	္က		
Warking with decimals	;		:	22		
Working with percents	:	:	-	83		
Understanding how I learn best	 	•		12		
Study Skills	,	,	•	2	1	
Pay Attention to Detail	'					
Speed in Math		,		0		
Recording and Retrieving				3		· · · · · ·
Computation		•		=	•	
Geometry			•	7		
Determining Outcomes				/		
ReadingComprehension				လ	_	
					_	
Pretects/Posttests Gains				алеладе	min	max
ABLE Number Operations	2%	26%		4.35%	-26%	
ABLE Problem Solving	-4%	37%		1.20%	-38%	ىت 
TALS Document	0	<u>জ</u>		0.73	8	
TALS Prose	-40	80		3.78	9-	8

Appendix A-18

PPLC, bc. July, 1995

**2** 

Appendix B:

**Participant Data** 



## Building Essential Skills Participant Data

Participants	-	2	3	4	- 5	9	7	8	6	10
Age	22	32	8	೫	19	23	28	23	33	31
Ethnicity	3	3	3		3	۲	a	3	ے	q
Gender	E	4-	٤	٤	٤	٤	٤	٤	٤	æ
Single Head of Household	×	×	×	×	×			×	×	
Limited English Proficiency				×		×				
HS Graduate	×	×	×	×	×	×	×	×		×
GED									×	
College Jegree			:				· · · · · · · · · · · · · · · · · · ·			
College Courses			:		:			×		><
Job Certification					:	· :	· 1			
Trade School /Military	:	×	×		×	<b>×</b> .		:		×
Employed	× ·	*		×	×	× ·	×	×	×	×
No. Years Worked in Trade	4.5	4	ო		6.5	3.5	3.5	3.5	ო	0.5
Attendance (in hours)	22	40.5	22.5	49.5	40.5	28	31.5	45	49.5	18

91

90

PPLC, Inc. July, 1995

Appendix B- 1

Participants	-	12	13	14	15	16	17	18	19	8
Age	31	27	.88	38	45	31	47	39	48	4
										1
Ethnicity	ΩΙ	3	3	3	3	۵	3	3	<b>≯</b>	
Gender	<u> </u>	٤	٤	£	٤	٤	٤	٤ ا	٤	٤
Single Head of Household		×						×	×	
Limited English Proficiency								×		×
HS Graduate	×	×						×	×	
GED										×
College Degree					,					
College Courses	×		:							
Job Certification		;		:		:	<u>:</u>	×		
Trade School /Military		×						×	×	×
Employed	×	×		•				<b>×</b> ,	×	×
No. Years Worked in Trade		^	٥	8	21	4.5	8	7	25	58
Attendance (in hours)	22	36	45	45	40.5	40.5	45			

92

PPLC, Inc. July, 1995

Participants	21	22	23	24	25	28	27	78	&	30
Age	8	38	42	35	46	33	39	35	8	25
Ethnicity	3	3	*	>	Ē	3	3	3	3	3
Gender	٤	٤	٤	٤	•	٤	٤	ε	٤	٤
Single Head of Household	×			×	×	×	, ×			×
Limited English Proficiency	×								×	
HS Graduate	×	×	: <b>×</b>	×.	×	×.	<b>×</b> :	×	×	×
GED						! ;				
College Degree										
College Courses						: :	:			
Job Certification		×	:		×		· ·	×	×	
Trade School /Military	· · · · ·	<b>×</b> '	×	×	*			×		,
Employed	<b>×</b> :	×.	×	×	×	×	×	×	×	×.
No. Years Worked in Trade		6.5	0.2	15.5	0.25	9	58 	4.	0.5	2.5
Attendance (in hours)										

Participants	31	32	33	8	35	36	37	38	39	4
Age	32	ಜ	14	51	35	33	35	30	33	24
					!					
Ethnicity	3	3	3	3	3	>	>	>	3	3
Gender	٤	٤	٤	٤	٤	٤	٤	٤	٤	٤
Single Head of Household			×		×			~	×	×
Limited English Proficiency				×						×
HS Graduate	×	×	×		×	×	×	×	×	×
GED										
College Degree			:							
College Courses					.					
Job Certification		×		*						
Trade School /Military	×	×	×	×	*	<b>×</b> :	:	×	×	×
Empioyed	×	×	×	×	<b>×</b> ·	<b>×</b> :	<b>×</b> :	;	×	×
No. Years Worked in Trade	14	٥	24	8	14.5	5.	0.5		3.5	4
Attendance (in hours)				,		,		31.5	31.5	6

articipants	41	42	43	4	45	46	47	48	46	20
Аде	23	25	27	27	ಜ	8	29	36	31	33
Ethnicity	3	3	>	. >		8	3		3	>
Gender	٤	٤	٤	٤	٤	٤	٤	٤	٤	E
Single Head of Household	×		×		×		×			
Limited English Proficiency	×				×					
HS Graduate	×	×	×	×.	×	×	×			
GED										
College Degree										,
College Courses	×		;	,		×				
Job Certification			,		<b>×</b> ;	: :	×.	: :	1	
Trade School /Military		<b>x</b> :	·   ×	*		×				
Employed	<b>×</b>	×.	×	×		×	×			
No. Years Worked in Trade	4	4	3.5	2		4	4.5	<b>,</b>	<b>~</b>	
Attendance (in hours)	13.5	4.5	4.5	27	27	40.5	40.5	,		

99

ERIC \*\*

\*Toll Rast Provided by ERIC

Participants	15	52	53	22	55	82	57	28	59	8
						-	!			
Age	38	35	જ	41		43	49	38	38	45
					3	3		3	3	3
Ethnicity	>	3	}	}	>	3	<b>3</b>	\$	\$	•
Gender	٤	٤	٤	٤	٤	f	٤	٤	٤	٤
Single Head of Household									×	
Mary Coloiopo Designation							,	:		
Limited English Proliciency										
HS Graduate								×	×	×
		-								-
GED				! !	:		!			
College Degree			:		;		:			
	i : :				; ;			1		
College Courses					;			:	×	×
			:	:	:	!			>	
Job Certification	-	; ; ;		-			:		<	!
Trade School /Military		:			i		,	;   .   .		×
4					•					
Employed	,							×	×	× .
No. Years Worked in Trade	14	14	31	თ <sup>,</sup>	-	15	33	91		23
										;
Attendance (in hours)			<u></u>					2	\$	<del></del>
					-4					

101

100

PPLC, Inc. July, 1995

Participants	19	62	జ	2	\$	8	. 67	89	69	2
						: (	i			i
Age		25	37	24	22	83	71	જ	3	3
Ethnicity	3	*	Q	3	3	3	3	3	3	>
					{	{	8	8	8	8
Gender	٤	-	E	E	E	E			=	
Single Head of Household	×	×	×	×				×		×
Limited English Proticiency	×		1	×	×			-		
HS Graduate	×	×	×	×	×	×	×	×	×	×
GED		1		, ,						
							!			
College Degree							; ; ;			×
College Courses		×	×		×	×	×	×		×
		,			:	>		:		
JOD Cermicaron	!	×	<	,	•	; <		!	 	
Trade School /Military	×	×		*	× —	*		   <b>×</b> 	×	×
Employed	×	<b>×</b> ,		×	×	<b>×</b> .	×.	×.	<b>×</b>	×
No. Years Worked in Trade	. 40	•		6.5	α	0.5	2.5	6 :	1.5	-
Attendance (in hours)	36	\$	٥	50	4	40	4	36	23	4

PPLC, Inc. July, 1995

ERIC Full text Provided by ERIC

Participants	71	72	73	74	75	76	77	78	79	80
Age	ਲ	33	23	21	8	23	8	24	30	16
Effinicity	3	3	<b>&gt;</b>	>	×	>	>	3	3	3
Geruer	٤	٤	٤	٤	٤	٤	٤	٤	٤	٤
Single Head of Household		×	×						×	×
Limited English Proficiency										
HS Graduate		×	×	×	×	×	×	×	×	×
GED	×						!			
College Degree										
	>	>		×			*	×	×	
	i i	٠ ا	:	;;	:		; ;			
Job Certification		×		: 1				×		
Trade School /Military	×	×	×	×	×	; <b>×</b> .	; : : :	×		×
Fmployed	: >	; <b>&gt;</b>	>	>	>	>	>	<b>&gt;</b>	: · >	; >
Elliployed	< :	<: :	<	<·	<b>.</b>	, <b>&lt;</b>	<b>&lt;</b>	; <	<:	<
No. Years Worked in Trade	8	<u>က</u> :	2.5	2.5	α.	2.5	3.5	-	1.5	
; ;	:									:
Attendance (in hours)	44	48	4	4	4	4	% 	4	4	2

### 0

ERIC.

Participants	81	82	83	28	85	86	87	88	68	8
Age	28	28	35	32	3	ક્ષ	37	8	25	47
Ethnicity	3	3	3	3	>	>	>	3	3	3
Gender	ε	٤	: 6	٤	٤	٤	٤	٤	٤	٤
Single Head of Household						×	×		×	×
Limited Enalish Proficiency										
HS Graduate	×	×	×	×	×	×	×	×	×	×
GED										
College Degree	×			; ;						
College Courses	×	×	×		×		×	×		×
Job Certification	. !		×	×	*	×i	*	×	×	×
Trade School /Military	×	×;	×	: •	×	· . ×·		×		×
Employed	×	×	×	×		×·	×	*	<b>×</b>	×
No. Years Worked in Trade	7	4	91		38	30	6	8	38	26
Attendance (in hours)	: 33	23	55	55	. 52	49.5	38.5	33	55	49.5
						-				

106

PPLC, Inc. July, 1995

## **x**

PPLC, Inc. July, 1995

Participants	101	102	පු	ই	35	2	107	88	3	2
		[		į		46	- 20	CV	OV	78
Age	47	57	3	€	41	ξ.	77	47	44	8
Ethnicity	٩	3	3	3	۵	3	3	`\$	۵	3
Gender	٤	٤	٤	٤	٤	m	٤	٤	٤	٤
Single Head of Household		×	×	×	×	×	×	×		
Limited English Proficiency										
HS Graduate	×	×	×	×	×	×	×	×	×	×
							. !			
פנס		:	;				:			
College Degree	×		. !	: : :	×					
College Courses	×		×		×	×	:		×	×
Job Certification	×		×i	× ·	<b>×</b> :	<b>×</b> ;	*			
Trade School /Military	×	, <b>x</b> :	×.	× :	<b>×</b> .	×	×	×		
Employed		×		×	· ·	×	×	×	:	<b>×</b> ;
No. Years Worked in Trade		78	24.5	8		58	<b>9</b>	=======================================		
Attendance (in hours)	<u>6</u>	94	94	.40	40	40	04	<b>ω</b> ,	01	

PPLC, Inc. July, 1995

ERIC

AFULL EXAMPLES SEVENIS

ERIC A THE RESIDENCE OF THE POSSIBLE OF THE PO

Porticipants	111	112	113	114	115	116	117	118	119	128
Age	31	36	28	18	28	22	8	%	32	33
Ethnicity	3	3	3	*	3	>	3	3	3	3
Gender	٤	٤	٤	٤	٤	٤	٤	٤	٤	٤
Single Head of Household	×				×		×		×	
							2			
Limited English Proficiency							×			
HS Graduate	×	×	×		×	×	×	×	×	×
GED				×					×	
College Degree				: .	::	×				
College Courses		×	*	: :	. :		×		×	
Job Certification	×		!	;	:	×		×		
Trade School /Military		×	×		· ×.	×			×	×
Employed	×	· ×		×;	×	×		×		× ·
No. Years Worked in Trade		2.6	9.5	<u>,</u>	6.3	4.5		<sub>ເ</sub>		0.33
Attendance (in hours)		,							· -	

<del>----</del>

PPLC, Inc. July, 1995

Participants	121	122	123	124	125	126	127
Age	35	28	28	೫	33	36	36
Ethnicity	*	3	3	3	3	۵	3
Gender	ε	٤	٤	٤	٤	٤	٤
Single Head of Household		×	×		×	×	×
Limited English Proficiency			×		×	×	
HS Graduate	×		×	×	×	×	×
GED			×		; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;		
College Degree	×					! !	
College Courses			: 1	×	: :	!	
Job Certification			×	×	*	,	! *
Trade School /Military		<b>×</b> ;	:	×		×	*
Employed	×	, <b>×</b> ·	*		*	×	
No. Years Worked in Trade		0.5	0.75	8.5	<b>-</b> :	1.3	0.25
Attendance (in hours)	:						

11/

PPLC, Inc. July, 1995

Appendix B- 13

ERIC

Participants						
	average age in years					
Age	34.72	ethnicity totals:				
			white	black	hispanic asian	asian
Ethnicity			113	10	3	<b>,</b>
			88.98%	7.87%	2.36%	0.79%
Gender	gender totals:	male=123	female=4			
		96.85%	3.15%			
Single Head of Household	single head household					
	62	48.82%				
Limited English Proficiency		limited English proficiency				
		71	13.39%			
HS Graduate	HS graduate					
	10%	83.46%				
GED		GED				
		9	4.72%			1
College Degree		college degree				
		9	4.72%			
College Courses		college courses				
		45	35.43%			ļ
Job Certification		job certification	1			
		44	34.65%			!
Trade School /Military		trade school/military service				
		79	62.20%			
Employed		pekojdwe		:	:	,
		86	77.17%			
No. Years Worked in Trade		average no. yrs. worked in trade/union 10.57			·	
				i		
Attendance (in hours)	total hours attendance 3079	average attendance in hours 38.97	72.17%			

PPLC, Inc. July, 1995

#### Appendix C:

Copies of Interim Reports Submitted to Project Director



External Evaluation Interim Report, US Dept. of Educ., National Workplace Literacy Demonstration Project
Site visits, March 4-5 and March 18-19, 1994.

## Ohio State University Interim Evaluation Report Site Visits #2 and #3

#### **Activities:**

The purpose for the site visits was to obtain goal statements from participants and instructors, to gather samples of curriculum, and to observe the process of instruction. In addition, the evaluator wished to meet with the project directors and representative for the partnering unions to receive up-dated goal statements and information about the status of current and future project activities and timelines. Evaluator Philippi visited Columbus on March 4, Cleveland on March 4-5, and Toledo on March 18-19, 1994.

- 1. During the Columbus visit, Philippi met with Sandy Pritz, Johanna DeStefano, Susan Imel, and Tina -- from OSU, and C.J. Slanicka, a representative of the Research Center and liaison for the construction union partners. The meeting addressed project progress to date, including those classes completed, in operation, planned, and rescheduled. A computer authoring system also was demonstrated and analyzed at the meeting, and is under consideration for use by instructors and participants to collaborate on creating additional functionally contextual exercises.
- 2. Philippi arrived in Cleveland the evening of March 4 and met briefly with Anne Magruder, the instructor who is working with the area carpenters' union. Ms. Magruder was interviewed the following morning prior to class to provide information concerning instructor goal statements. Following the interview, Philippi traveled to the classroom site, met briefly with the union team teacher, Pat McCafferty, observed approximately 1.5 hours of instruction, then conducted a focus group with the participants.
- 3. Philippi then traveled to the sheet metal workers' class location and met briefly with John Nester, the site manager, and Joe Stastny, the union team teacher. Philippi then observed the class for 1.5 hours, conducted a focus group with the participants, then interviewed the instructor, Martha Ghenne.
- 4. On March 18, Philippi traveled to Toledo to interview instructors and observe classes. Arriving late the night of the 18th, a planned meeting with instructor Kathy Keene was unable to occur. This interview will be rescheduled via telephone.
- 5. The next morning, March 19, Philippi traveled to the sheet metal workers' classroom site, met briefly with the instructor, Melody Parke, observed instruction for 1.5 hours, then conducted a focus group with the participants.
- 6. Philippi then traveled to the electrical workers' classroom site, met briefly with Mike M.--, the union team teacher, then observed instructor, David Theiken, for 1 hour. Following the observation, Philippi moved to the union team teacher's classroom, observed instruction for approximately 30 minutes, then conducted a focus group with the participants.



External Evaluation Interim Report, US Dept. of Educ., National Workplace Literacy Demonstration Project
Site visits, March 4-5 and March 18-19, 1994.

#### Goals and Objectives:

- 1. During the Columbus meeting with project staff and partner representative, goals for the project were discussed. Other than changes in the master schedule for operating instruction resulting from political and logistical considerations at the various sites, the project goals appear to remain the same as those expressed by team members last August. Of concern was the recently discovered fact that the planned Akron/Canton joint site will not be possible because the unions in Akron and Canton do not work together formally as a single shop, and the area does not have a jointly-operated facility in which classes can be conducted. The project managers are looking into their options for renting classroom space in the area. The initial phase of the program in the Columbus area for electricians and sheet metal workers has been completed and reports received from instructors and staff indicated participant satisfaction with the instruction. Testimonial letters from participants at one of the Toledo sites further support the appropriateness of content and the apparent success of the program at this time in meeting participants' goals. Despite rave reviews from those union members who attended class regularly, attendance records from the electricians' classes in Columbus revealed that only five of eleven participants, or 45%, attended regularly and completed the course. Attendance records from the sheet metal workers' classes were unavailable. Demographic data was also incomplete. Of the 19 participants enrolled at the two Columbus sites, demographic data was available for only 5 attendees and posttests were administered to only five participants overall. For the TALS tests, only 4 sets of pre/posttest data are available; for the Number Operations tests, only 5 sets of pre/posttest data are available for one area of the test (Problem-Solving). The project evaluation summary report of January 25, 1994 implied that posttests were not administered in the Columbus area sheet metal workers' class because their pretest scores were much higher than those of the electricians. It is important to note that, without data for documentation, the success of the program will be limited to "feel good" comments from participants and will be unable to demonstrate concrete results. For this reason, it is recommended that instructors be reminded of the importance of collecting required data during a demonstration. If participants top out with scores on the pretest, it is suggested that an additional instrument be selected to administer as a pre/posttest measure of ability levels in order to more accurately assess progress and/or mastery of skills taught. It is also recommended that attendance policies be discussed with partnering local unions. The Toledo classes have been made mandatory for participants in journeyman programs and attendance to date is much more regular. A determination should be made, perhaps with local site options available, on how projected numbers of program completing participants will be achieved prior to the conclusion of the grant funding cycle and what can be done to encourage meeting this project goal.
- 2. During the Cleveland visit, the instructors were interviewed individually at each site about program goals. When asked about what she perceived to be the appropriate balance between work-related and non-work related program content, Ms. Magruder, who is instructing carpenters, responded that she feels the program should be mostly



External Evaluation Interim Report, US Dept. of Educ., National Workplace Literacy Demonstration Project

Site visits, March 4-5 and March 18-19, 1994.

work-related but, in actuality, is more likely to be 50%/50%. She feels that the focus of the program needs to be learner-created, e.g., that the learners contribute work examples for the materials for instruction, which she listed as one of the program goals. When asked how she will know when a participant has mastered the program objectives of instruction, she responded that she can tell by how a participant answers questions at the end of a unit of instruction and, possibly from increased scores on the TALS posttest, (although this was a bit uncertain because of consistently high scores on the TALS pretest). She emphasized that the program was not "pass/fail", but rather to "sharpen skills in order [for participants] to be more productive employees and more productive persons in society." When asked to estimate percentages of time spent in whole group, small group, and individual instruction during a typical session, Ms. Magruder was unable to respond because the first few sessions had been devoted to testing and communicating test results to participants. The class on this day was to be the first teaching session; Ms. Magruder did comment that her preference was for less whole group work. When the class was observed later that morning, Ms. Magruder spent 70% of the 1.5 hours observed time conducting whole group instruction from the front of the classroom, explaining math functions (reduction of fractions to lowest terms) at the board and calling on learners for responses, and then participants worked independently on math worksheets for the remaining 30% of the time. The relevance of examples given at the board were questioned by the carpenters during instruction because the proper fraction was expressed in 7ths; carpenters work in units that are multiples of four, i.e., 4ths, 8ths, 16ths, 32nds, 64ths, etc. The relevance of the mathematical word problems were questioned by the evaluator; cutting pieces for a cabinet from a sheet of wood, e.g., would not give the answer key results in real life because of the need to allow for fractions of an inch lost in sawing for each piece; this was true for a number of the problems. When asked for the source of the word problems and math worksheets, the instructor reported that they had been taken from resource books provided by OSU. The class is structured to be 1/2 academic basic skills, followed by 1/2 technical training utilizing the basic skills just taught. Pat McCafferty, the union team teacher, reported that his portion of this session would address reading house plans. When the evaluator interviewed participants in a focus group format, they indicated that they need the skills being taught on the job and in their lives, but that some of the materials in the basic skills portions of the training sessions are not as relevant to their current job tasks as they would like them to be. Participants all expressed opinions that the content of the course would be much more relevant to beginning apprentices, rather than to experienced craftsmen such as themselves. In order to make the content of the program more relevant to the participants' current on-the-job applied basic skills requirements, it is recommended that instructors be provided with a minimum amount of training in literacy task analysis and subsequently be required to conduct job-site observation/interviews with competent craftsmen in order to better understand the applied basic skills used for performing job tasks. This should improve the relevance and credibility levels of curriculum selected by instructors for inclusion in class presentations to craftsmen participants; it should also provide instructors with enhanced skills for facilitating instructional sessions as "reciprocal learners" rather than



Prepared for CETE at Ohio State University, Columbus, OH by: Performance Plus Learngnin Constants, Inc., 6Califormia Avenue, Charleston, WV 25311. (304) 343-6861 FAX (304)342-4996

External Evaluation Interim Report, US Dept. of Educ., National Workplace Literacy
Demonstration Project
Site visits. March 4-5 and March 18-19, 1994.

as traditional academic basic skills teachers, which is more in keeping with the core philosophy underwriting the grant goals.

- 3. During the sheet metal worker site visit in Cleveland, the evaluator interviewed the instructor, Martha Ghenne, to gather program goal statements. Ms. Ghenne feels that the program content should be 100% job-related, but stated that in this class, participants had requested that topics be 50% work applications and 50% straight basic skills brush-ups. When asked how she'd know if the goals of the program were being achieved, Ms. Ghenne responded that she knew the class members were receiving what they wanted and she could tell from their questions and work in review sessions that they were, in fact, mastering content; however, she reported that the participants originally targeted for the classes were to be experienced journeymen who had not apprenticed with the union, and, instead, the learners were upper level union apprentices mandated to attend. She reported that this has caused some wide ranges in skill abilities and needs, along with some attitudinal reluctance to participate among some class members. She and Joe, her team teacher, have solved the problem by layering multi-levels of math and problem-solving content, involving learners in demonstrations of examples, breaking learners into structured small groups, and utilizing a laptop computer to meet some class members' specific content requests and needs. When asked about how much instructional time per session was spent in whole group, small group, or individual instruction, Ms. Ghenne responded that much of what her team teacher presents is to the whole group, while most of what she does is in small groups. When the evaluator observed the class, this estimate was verified. The class was structured to have topics presented in 45-minute alternating academic basic skills and applied work basic skills segments, so that both instructors on the team could act as assistants and facilitators for each other. Records were kept in portable boxes of files and included participant pretest scores, enrollment forms, and individual portfolios with selections of class work. When the evaluator interviewed participants in a focus group format, they indicated that they, too would have preferred that the course not be mandatory at this point in their careers, but should have been made available to them early in the union apprenticeship program. Other than addressing the attendance policy, i.e., mandated participation, the evaluator has no suggestions for improving instructional materials or delivery at this site. The topic flow, teacher cooperation and integration of content, ability to individualize for participants and deal with attitudinal problems might serve as a model in future teacher training sessions by videotaping classroom activities at this site.
  - 4. Follow-up phone call to Kathy Keene, the Toledo instructor, is pending.
  - 5. During the Toledo sheet metal visit, the evaluator observed the class taught by Melody Parke and conducted a focus group interview with participants to elicit their program goals. Ms. Parke teaches the class without a union team teacher and is solely responsible for its content and delivery, basing topic selection on requests from participants. At the beginning of the instructional session, she reiterated the topic preference of the participants for this session on "interpersonal communications." Ms.



External Evaluation Interim Report, US Dept. of Educ., National Workplace Literacy Demonstration Project

Site visits, March 4-5 and March 18-19, 1994.

Parke conducted the class in a lecture-style, whole group format, questioning participants directly from time to time. The content was a detailed, somewhat theoretical, description of aggressive, passive, and assertive behavioral styles, which was related to pictures of animals and personal examples; the text used for reading was a paperback book by Og Mandingo, The Greatest Success in the World. Denselytyped overheads, displayed throughout the presentation of information, were unreadable from the evaluator's front-row seat. Five sheet metal workers were in attendance and appeared to relate well to Ms. Parke. Ms. Parke showed a folder of letters to the evaluator that had been written by participants, documenting their comments that the course had greatly improved their self-esteem and changed their personal lives. Materials included participant ring-binder notebooks with copies of numerous academic worksheets taken from commercial texts, addressing fractions, 2digit by 1-digit multiplication (20 pages of 20 problems per page), homonyms, using capital letters, end punctuation, commas, etc., and copies of text excerpts from published works on types of attending behaviors (e.g., eye contact), learning styles, and so on. When interviewed during the focus group, participants responded to the question, "What are the most important things you should be learning from this program?" with: "learning about myself," "learning how to process data I take in from others," "helping you look at yourself so you know how to relate to others," and "body language." They commented that at work, they expect to use their newly learned skills to help them get along better with other union members as the Ohio and West Virginia shops are combined in the future. At home, they reported that they use their new skills to: "leave my kids notes now that say, 'Have a good day," "use the neuro-impression technique to read along with my son at night," and, "helped my daughter prepare for a job interview by sharing my knowledge on body language and how important it is." Given the unevenness of instructional content and wide range of levels of work-relatedness from site to site across the project, it is strongly recommended that instructors be provided with group sessions led by the project team, during which feedback and additional workplace literacy-specific training be presented. Various curricula might be shared, reviewed, critiqued, etc., by instructors in order to create a participatory atmosphere in which they assist with the development of projectwide guidelines to which they all adhere. Hopefully, this would lead to the development and practice of a more uniform set of instructional topics, materials, and learner-centered delivery techniques.

· MENNEY

6. During the visit to the Toledo electricians' site, the evaluator observed the applied basic skills and academic basic skills classes and conducted a focus group with participants to gather program goal statements. In the basic skills class, nine electricians were participating. The instructor, Dave Theiken, questioned participants about algebra problems they had just completed on a worksheet, having them describe to the class the cognitive processes they had used to arrive at the answers and asking them to explain why they had chosen those processes. Several workers related the content of specific problems to tasks they need to perform on the job. that required them to set up equations, as they were doing now in class. The instructor elicited several examples and had the participants "translate" the language of the situation to



Prepared for CETE at Ohio State University, Columbus, OH by: Performance Plus Learngnin Constants, Inc., 6Califormia Avenue, Charleston, WV 25311. (304) 343-6861 FAX (304)342-4996

External Evaluation Interim Report, US Dept. of Educ., National Workplace Literacy Demonstration Project

Site visits, March 4-5 and March 18-19, 1994.

an algebraic equation, then had them assist him in solving it. Participants went on to offer additional examples on their own and class members helped each other set up equations from work problems, then solve them. At break time, the evaluator conducted a focus group with this class. Participants reported that they each pay \$150 for this mandatory course, which is then reimbursed when they complete it. They reported that previous instruction had been on roots and affixes for two classes, using text cues to increase comprehension for one class, and using role play for improving communications for one class. Participants stated that the class was 'less that what they thought it would be' but that they felt they were 'really learning something.' The evaluator then moved on to the applied work basic skills class already in session. The classes are structured as two separate groups of 10 participants each, that move from one class to the next in sequence. The instructors repeat their segments of content for each group. In the applied skills class, Mike M .--, the union team teacher, monitored participants as they worked on electrical boards, using scratch pads to utilize the math that Dave had taught earlier in the academic class to calculate voltages used in combination circuits. Mike reported that he had given Dave, the academic basic skills instructor, a list of math topics tied to each related theory lesson he would teach and that Dave used these for his content guide. Mike stated that they had had only two weeks notice before the class began, but that he and Dave planned to work more closely together to integrate skills instruction and application for the rest of the course. When the participants were interviewed in the focus group, they indicated that the most important things for them to "learn in the program were how to make improvements on the job," and "learn the skills that support what they're doing in the field." They commented during the focus group that they were able to delegate properly at work and better able to figure loads and conduit runs. At home, one participant noted that he now could help his daughter with her math homework.

#### Issues and Next Steps:

Overall, the project appears to be progressing well toward meeting its goals. Two areas of concern need to be addressed at this time: 1.), the need to collect pre- and post-course test data and demographic data from ALL participants in order to document progress toward project goals; and, 2.), the need to strategize and deliver a project-wide instructor in-service session (or sessions) in order to provide necessary feedback and training in techniques to reinforce and strengthen the program's content, delivery, and overall systematic structure, which should be developed if the model is to be replicable.

Philippi will be in Columbus for DACUM training at the Center from May 16-20 and has made arrangements to meet with both Sandy Pritz and Johanna DeStefano to discuss the project. The evaluator would also like to arrange to visit other project sites as they are added to observe classes, review curriculum, and interview instructors and participants. Additionally, should an instructor in-service session be conducted, the evaluator would like to attend.



Prepared for CETE at Ohio State University, Columbus, OH by: Performance Plus Learngnin Constants, Inc., 6Califormia Avenue, Charleston, WV 25311. (304) 343-6861 FAX (304)342-4996

External Evaluation Interim Report, US Dept. of Educ. National Workplace Literacy Demonstration Project
Site visit: June 28, 1995

## Ohio State University Workplace Literacy Project External Evaluation Interim Report

#### Activities:

Evaluators Philippi and Kirk visited project headquarters at the Center on Education and Training for Employment at The Ohio State University in Columbus on June 28, 1994 for the purposes of:

- 1.), observing the mid-project partners' meeting; and,
- 2.), attending an instructor inservice session.
- The mid-project partnership meeting between Ohio State University (OSU) project staff and Ohio State Building and Construction Trades Council (OSB&CTC) began with lunch at 12:00 noon. Those in attendance, representing OSU were: Sandra Pritz, Project Director; Susan Imel, Adult Education and Resources; Johanna DeStefano, Co-Principal Investigator; and Tina Lankard, Evaluation Manager.

Those in attendance representing OSB&CTC were C.J. Stanicka, Dave Williams, and Pat Day, along with training coordinators from affiliated union electrician, carpenter, and sheet metal Locals from Dayton, Cincinnati, Toledo, Columbus, Akron/Canton, and Cleveland. Three of the sites (Columbus, Cleveland, and Toledo) have already conducted 12 weeks of basic skills enhancement training for journeymen and upper level participants in the unions' skill building trade training programs. Training coordinators from these sites shared their experiences with those representatives from the three sites that will begin or continue operating basic skills enhancement programs in the upcoming fall and early winter cycles. The exchange of information appeared to be very well received by all participants because of the built-in diversity of program content at each individual site by design, based on the needs and requests of those union members who participate.

Several veteran program sites mentioned that their attendance had been very regular, but low in numbers overall. They cited short notice of program start-up as detrimental to recruitment efforts. C.J. Slanika, a liaison between OSU and OSB&CTC, indicated that, during the remainder of the project, it will be necessary for each site training coordinator to schedule classes at the site's convenience to coordinate the program with other ongoing activities. It was mentioned that, at several sites, class participants had consisted of a majority of high level union apprentices, rather than the journeymen the program was funded to target, in order to boost numbers of class participants to appropriate levels. OSU staff suggested that continuing education units might be used as an incentive for recruiting



Prepared for CETE at Ohio State University, Columbus, OH by: Performance Plus Learning Consultants, Inc. 6 California Avenue, Charleston, WV 25311 (304) 343-6861 FAX (304) 342-4996

External Evaluation Interim Report, US Dept. of Educ. National Workplace Literacy Demonstration Project Site visit: June 28, 1995

participants among union journeymen and offered to investigate this possibility, which appeared to be well received by those union representatives present.

When asked if they would continue the program after the funded project had ended, even those union training coordinators who had spoken highly of the activities conducted at their sites, were unwilling to commit to continuing them. Two training coordinators stated that they would not know how to "sell" their members on the class content and were unsure if funds would be available to continue the classes.

At 1:30 p.m., five of the seven project instructors joined the meeting. The instructors who had already taught program classes at various sites shared their experiences with the whole group. Again, it appeared beneficial to all present to hear about the different content areas, instructional strategies, and participant reactions at each of the different sites. Tina Lankard reiterated the need for instructors and union site supervisors to support each other in data collection efforts. The evaluator also requested that the supervisors and instructors submit anecdotal reports of any instances of skill use, on the job or outside of work, mentioned by union members participating in the instructional sessions.

For the last 30 minutes of the meeting, the facilitator directed the union representatives and the instructors to mingle, verbally share additional experiences, and question, then debrief with the entire group. Most of the union representatives left the meeting one by one during this time. One union representative commented that "the group had understood the meeting end time to be 2:30," rather than the actual 3:00 o'clock end time stated on the meeting announcement they had received. A very short debriefing concluded the meeting, with only one union representative still present at the time.

#### Suggestions:

• The diversity of experiences related during the meeting was rich in instructional variety and techniques; however, it could cause confusion about stated goals and objectives among newly participating sites scheduled for the next two cycles. It is recommended, therefore, that the OSU project staff review program goals and operating procedures with each new site in order to avoid potential misunderstandings or oversights. Suggestions might also be given to the union Locals about recruiting techniques and timetables for giving participants adequate lead-time to sign up for classes. If time permits, OSU staff might design some "generic" flyer templates and local union newsletter releases, along with application forms, that could be given to each site for immediate use by merely inserting their own local identification/ location/ scheduling information into the template and reproducing it.



External Evaluation Interim Report, US Dept. of Educ. National Workplace Literacy Demonstration Project
Site visit: June 28, 1995

- Based on the behavior of the union representatives at the meeting, i.e., leaving early and vying for control of class scheduling, it is the opinion of the external evaluators that the commitment level of the trade organizations is nominal, yet viewed by its leaders as a valuable bargaining chip with locals. For these reasons, the relationship with the OSB&CTC needs to be nurtured by OSU staff if the project is to be as successful as its potential plan (as outlined in the proposal) indicates it should be. Structuring activities by providing additional "assistance" such as the recruitment publication templates, whenever possible, is one way for OSU to facilitate project operations and enhance the likelihood of accomplishing project goals—namely, meeting numbers-to-be-served quotas and institutionalizing the program.
- The issue of paired sets of data, i.e., pre/post test scores for all participants, needs continued attention by the OSU project staff to ensure that required information is collected. Tina Lankard's decision to send structured "data collection folders" to each site is a good one. Any forms that can be developed to facilitate eliciting information from instructors and site supervisors also would be advantageous to these efforts. It is recommended that the OSU project staff be diligent in reminding the instructors and site supervisors on a regular basis that this is, in fact, a demonstration project, and that data must be collected to substantiate any progress toward goals and anticipated outcomes.
- Additionally, it is recommended that all of the various teaching activities, rated as "highly-effective" by the instructors who utilized them at different sites, be recorded for possible selection and distribution to instructors at sites in the upcoming cycles. An edited, carefully screened version of these same activities also might be prepared for potential dissemination as a project publication product at the conclusion of the demonstration. (Please note: the external evaluator has requested copies of "best lessons and why" from each instructor and can provide these to the OSU team for distribution and/or dissemination.)
- The instructor inservice session convened at 3:00 p.m., following the departure of the union representatives. It began with a 40 minute hands-on demonstration of a computer authoring system for the instructors to consider for use as a tool in the field. (One union Local representative stayed for this portion of the inservice session.) The instructors operated computers to each explore some sample lessons, then developed a few of their own instructional screens and viewed them. Their reactions and comments indicated that they had interest in obtaining the system for use with the project.

The group then met with Johanna DeStefano for a two-hour discussion of the communications strand of workplace literacy. Dr. DeStefano distributed hand outs about workplace literacy basic skills applications, curriculum planning, collaborative small groups, sentence combining exercises, and a lesson plan format.



External Evaluation Interim Report, US Dept. of Educ. National Workplace Literacy Demonstration Project Site visit: June 28, 1995

In addition, she provided a long list of resources for instructors to consult about creating lessons on workplace applications of basic skills. (The external evaluators request that copies of the handouts be forwarded to them.) The instructors appeared appreciative of the information they received, but their comments and questions indicated that they are still somewhat uncertain about what they need to do to construct effective lessons. The meeting was rather hastily adjourned at 5:30 to accommodate travel requirements of participants.

#### Suggestion:

- The instructors appeared to enjoy the opportunity to share experiences and instructional ideas with each other, but the duration time of the inservice session seemed to be too brief to address more than an overview of sources for additional information. Based on the evidence of information revealed in instructor comments, it appears that the instructors would welcome more inservice time and more specific instruction in the creation of functionally contextual applied workplace basic skills curriculum. It is recommended that additional inservice sessions be held on a regular basis
- Although all of the instructors have outstanding credentials, it is important to remember that all talented instructors are not necessarily equally talented in the area of curriculum development. This project is extremely demanding upon the instructors as they must create many of their own teaching materials and coordinate their lessons with training site trade context, as well as meet individual participant requests. For this reason, there appears to be a less than desirable level of comfort among the instructors. It is recommended that a structured, hands-on training session in curriculum development be offered as one of the inservice sessions. Modeling of curriculum development skills and hands-on practice could raise instructor comfort levels and more clearly define project performance expectations. It also could serve as a means for setting parameters for acceptable applied workplace basic skills teaching topics-- and as a means for sharing and demonstrating how to enhance teamwork relationships with union Local site supervisors for coordinating technical and educational lesson objectives. Prior to the inservice session, an instructional topic of an applied basic skill might be chosen from one of the sites and workplace materials and information about the specific work task collected. A lesson could then be planned and scripted out from these resources as a modeled exercise for the instructors. If inservice were to be held for an entire day, practice time could follow, during which instructors worked in small groups to create additional lessons. The products from such an inservice could then be shared across sites, as applicable to self-identified individual participant needs. (NOTE: If the previewed software authoring system is licensed, a training session for using it might be combined with such a workshop agenda in a one-day inservice session format.)



External Evaluation Interim Report, US Dept. of Educ. National Workplace Literacy Demonstration Project
Site visit: June 28, 1995
Next Steps:

If the software authoring system is licensed for use, a training session for all instructors should be conducted prior to the fall start-up of the next cycle of instruction. Schedules for instruction at the various site locations should be finalized as soon as possible. The evaluator would like to have copies of these as they become available so that planning for visits to the remaining three sites can occur.

:10



Prepared for CETE at Ohio State University, Columbus, OH by: Performance Plus Learning Consultants, Inc. 6 California Avenue, Charleston. WV 25311 (304) 343-6861 FAX (304) 342-4996

External Evaluation Interim Report, US Dept. of Educ. National Workplace Literacy Demonstration Project
Site Visit: February 7-8, 1995

## Ohio State University Interim Evaluation Report Site Visit #4

#### **Activities:**

The purpose for the site visits was to obtain goal statements from participants and instructors, to gather samples of curriculum, and to observe the process of instruction. In addition, the evaluator wished to meet with the project directors and representative for the partnering unions to receive up-dated goal statements and information about the status of current and future project activities and timelines. Evaluators Philippi and Kirk visited Dayton/Cincinnati on February 7 and Cleveland on February 8, 1995.

- 1. Philippi and Kirk met instructor Sandra Denny at her home in Chillicothe, OH at 4:00 p.m. on February 7, then followed her by car to the scheduled 6:00 p.m. millwright class at the carpenters' local apprenticeship training center in Poast Town, OH, in the vicinity of Dayton/Cincinnati. Due to the death of his father, the union trainer did not come to open the building, so class was canceled after waiting 1/2 hour outside. Participants and the instructor accommodated the evaluators by reconvening in a roadhouse nearby for approximately 1 hour to provide information for the structured interview data collection session. At 8:00 p.m., the evaluators and instructor departed and returned to Chillicothe.
- 2. Philippi and Kirk traveled from Chillicothe to Cleveland on February 8 and arrived at the Local 38 Electrical Workers' apprenticeship training center at 5:15 p.m.. Class start time was delayed approximately one hour due to ice/snow weather conditions and to allow time for participants to eat the supper provided for them by the local. Nineteen participants attended. The evaluators observed the class for 2.25 hours, until 8:00 p.m. and met briefly with instructor Tina Barrett, then departed for the return drive to Charleston, WV that night.

#### Goals and Objectives:

1. Although implementation of instruction could not be observed because of the inability to obtain entrance to the training facility, the instructor provided information about the typical class attendance (7-10 participants) and content (algebra). She showed us the handouts she would use for text during the next two classes and gave an overview of the math topics she had taught (fractions, decimals, etc.) and the assessments she had administered. The quality of materials duplication appeared excellent and the content appeared relevant to the instructional needs the participating millwrights have expressed and to their assessed operational levels. Individual participant folders and records were unavailable for review, due to the circumstances. Nine participants, who were sitting in their individual cars in the parking lot when we arrived, were most helpful in developing a solution to our situation, suggesting caravanning to a nearby local establishment as an alternative meeting place for conducting evaluation activities. They also commented on



Prepared for CETE at Ohio Sate University, Columbus, OH by: Performance Plus Learning Consultants, Inc., 6 California Avenue, Charleston, WV 25311 (304) 343-6861 FAX (304) 342-4996

External Evaluation Interim Report, US Dept. of Educ. National Workplace Literacy Demonstration Project
Site Visit: February 7-8, 1995

instructor throughout this unpredictable, adventure-laden evening.

their willingness to have their instructional session there following our data collection group interview, but the dim lighting, booth seating, and potential disruption of local patrons' activities did not lend themselves to this activity. Upon arrival, several participants obtained permission from the bar manager to conduct our meeting and offered to buy the instructor and evaluator soft drinks. Despite an atmosphere of billiards, video games, jukebox music, and other big-screen sports bar activities in progress during our gathering, the participants eagerly responded to questions as a group. Several approached us after the structured interview to offer personal comments about their instructional experiences with the program, including one dictated, positive statement that the respondent requested to have incorporated into our final report to "the guys in Washington [DC] and at Ohio State." Participants volunteered specific examples of job contexts in which they will use the math skills they have learned from this program. Overall, comments were extremely positive and all participants rated the instructor and class high. Weather conditions (snow) continued to deteriorate during our visit; consequently, the evaluators left an Instructor Structured Interview evaluation form with Sandra to fill out and return at the March 13 meeting. She agreed to do so and to provide the evaluators with a copy of her curriculum at that time. Both the evaluators were positively impressed by the high levels of professionalism and flexibility exhibited by the

2. The class in Cleveland was greeted by the training center director because it was meeting for the first time. Following welcoming remarks and a brief history of the program, the director introduced both instructors and the evaluators to the group of nineteen participants and an observing training center instructor, who participated in the class. The director mentioned that, despite a late-in-the-demonstration start-up at their site, they have discovered great enthusiasm among the electricians for the classes to be offered. Local members have already signed up for the next five classes (20 slots per class) as soon as they can be scheduled. The instructors began by asking the participants to pair off, question each other about information relevant to this course, then introduce each other to the group. Most were electricians who worked as foremen in area companies, with an average of 30-plus years of experience in their trade. The OSU instructor, Tina Barrett, overviewed the course purpose, program philosophy, and session objectives, then co-led a team-building, supervisory skill development communication exercise. The participants completed half the exercise in pairs in the classroom, then moved to the electrical lab to work in teams to construct a project. Next they returned to the classroom area to debrief in the whole group. Participants appeared interested and cooperative, adding many insightful comments to group discussions and activities and becoming quickly and thoroughly engaged in each segment of instruction. There appeared to be a mild "first-night" undercurrent of tension between the two instructors as they codirected the class, but it is assumed that this will quickly dissipate as they work together on a regular basis. Both instructors shared the session plan with the evaluators to provide a summary of what would not be seen in the last hour of instruction. The evaluators both felt that the activities were creative, interesting, thoughtfully planned, and well-delivered to meet their stated objectives. The instructors worked well as a team, supporting each



Prepared for CETE at Ohio Sate University, Columbus, OH by: Performance Plus Learning Consultants, Inc., 6 California Avenue, Charleston, WV 25311 (304) 343-6861 FAX (304) 342-4996

131

Site Visit: February 7-8, 1995

other in most activities observed. A copy of the participants' notebook was provided, containing the first session's materials. Tina offered to bring additional course materials and lesson plans that are developed to the March 13 meeting for review. Because this was the first meeting of the group, and because the class activities were running a bit longer than anticipated, the evaluators and instructors agreed that it was better to wait for several more weeks until administering the Instructor Structured Interview and Participant Focus Group Structured Interview evaluation instruments. Tina offered to administer the interview to the participants late in March. The instructors will be contacted by telephone to complete their interviews with the evaluators within the next month, as well. At 8:00 p.m., the evaluators departed so that assessment instruments could be administered by the instructors.

#### **Issues and Next Steps:**

Based on information gathered during site visit to Poast Town location, there appeared to be no input into instruction by the union trainer, other than coming to building to unlock the door two nights per week. Although the class is over and participants reported being very satisfied with the instruction they received, this varies greatly from the published demonstration design. It is recommended that OSU staff think of ways to utilize research data to document for union partners the fact that impact on performance (due to higher levels of positive transfer of learning to performance) is greater when skills are taught in context—or in this case according to your proposal design, interwoven with contextual session components to provide immediate application and practice.

Philippi will meet with OSU staff and grant partners at meeting in Columbus at CETE on March 13 from 10:00 a.m. to 3:00 p.m. During the meeting it would be good to set aside some time in the agenda to discuss outstanding data requests and to determine those final evaluation report emphases for all partners that would be most beneficial to promoting any program expansion or replication efforts that may be planned for the future.



#### Appendix D:

Sample Literacy Task Analyses (DACUM DELTAs)

for

Carpentry

**Sheet Metal** 

**Electrical** 



# **ELECTRICIAN TASKS**

A-1 Maintain s environment	Order salety equity order to the supply catalog, reading to . Lar required salety . Document salety . Conduct polynetics .
A. Funda-	Concepts of Electricity:

Fundamental	Concepts of	Electricity:	Electrical	Principles
~*				

. Planning and	Job Layout

		·				D-5 Determine labor necded	Assign dutes to workers on job site (orally written)     Cossplete payroll and labor reports     Schedule labor per job site seed
A-5 Administer basic first aid	Rend information relevant to injusy:     MSDS, labels     Identify problem through observation and communication     Obtaun first aid certification (read, write, ored shills)			C-4 Maintain branch circuit wiring		D-4 Determine materials needed	- Culculate maternals seeded
A-4 Administer CPR	Obtain CPR certification (read, write, ornl skills)  - Telephone for help, communicate with worths  - Vacually suspect to comply with standards  - Read spect for equipment (tools  - Complete maintenance records			,	- Мезечи еquipment data - Varuc'iy мерест еquipment	D-3 Determine equipment needed	Schedule equipme at arreat per job site     seed     Schedule materials per job site need
A-3 Recognize a safe and healthy environment	Read job site safety standards     Read specific job policines     Read the company's safety policy     Ideasilty relevant portion of OSHA     standards by reading or visual side     Question safety director about job     standards and policines     View visual side	·		C-3 Install branch circuit witing	Read technical manuals     Messure physical dimensions     Ducuss installation with foreman and     co-sorters     Read specs and blueprais     Read specs and blueprais     Read specs and blueprais	D-2 Implement the National Electrical Code (NEC)	Ruad tables     Dacus electroal sensiteion with inspector     Read for working knowledge of the current code book     Read specific stricks in the current code book that per table to the sensiteion in the current code book that per table to the sensiteion.
A-2 Maintain tools and equipment	·	B-2 Analyze and measure values in alternating current	Read blue prists and othernatics, unstrussest entractions     Measure electrical variables     Record measured values     Read system measural	C-2 Maintain power distribution systems	Varually sespect equipment     Measure equipment data     Read measurements	its and specifications	Update bluepriats and speca     List equipment, materials, and lafor aceded per job site     Coordinate equipment, materials, and labor seeded per job site (oral constitution) and requests)
A-1 Maintain safe health work environment	Order sakety equipment: cull shop; order brom supply shop (reading catalog, reading forms)     Last required sakety equipment     Document sakety equipment     Conduct job-site sakety saestrags	B-1 Analyze and measure values in direct current (DC)	- Calculate formulas for circus under nankytes	C-1 Install power distribution systems	Read techanni manual     Dacus usstallation with foreman and     co-workers     Measure physical discressors     Read bluepries and speci	D-1 Read and interpret blueprints and specifications	Verify electrical device locations with costioners Transfer existed measurements and special from blurpoints to yib site Develop alternate solutions Coordinate with other trades Document arbuilt metallistics on special

		F-2 Trouble shoot F-3 Repair				H-3 Maintain branch systems	Check that observations match with blueprint and special. Read blueprints and special.
15.3 Finish wiring		F-1b Analyze blueprints to F-2 Tridentify circuit function		G-3 Service security, fire alarm, and energy-management systems		H-2 Install branch systems H-3	Determine specific naternals for Checkon location     Determine pulling technique required     Communacie with foreinna     Read color codes     Read blueprints and special Determine number, suce, and color codes     Determine number, suce, and color codes of suces.
E-2 Analyze and install distribution systems		F-1a Use test equipment		G-2 Install security, fire alarm, and energy-management systems			Calculate angles, bends, degrees, and radius inrough tog functions, geometry (plane and evild). Pythagorean theory, equare roots, analog
E-1 Install and rough in wiring	Apply all basic stills per NEC code (also see PLAN X Layout dury)	F.1 Trace circuits to locate problems	Apply all trans stalls per NEC code (also see Plas X Layout dwy)	G-1 Install low-voltage systems	. Read manuals and codes for Lan's system and Smart House	H-1 Rough in conduit system	See Industrial lastallations for all ossic skills Use basic mash skills, %, fractions, ratio, metric and standard measurements, algebra
jal	Applica- tions: Residential Installations	F. Mainten-	ance of Systems: Residential	G. Residen- tial Applica-	tions: Specialized Systems	U Industrial	Installations

ERIC Full list Provided by ERIC

		7	
I. Specialized Industrial Installations	J. Equipment Installation	K. Commercial Installations	L. Fundamental  tal  Concepts: Single-Phase and Three- Phase Systems

						L-6 Install Instrumentation Systems	
						L-5 Install Fiber Optics	. Calculate pulling torques
	·		÷			L-4 Install Power Factor Correction Equipment	Calculate capacitor aceded to correct power factor
			·	K-3 Maintain branch systems		L-3 Install energy-management system	
I-2 Install programmable controls		J-2 Install equipment	Read measuring and specs (torque settings)     identify and supplement fastening technique     Coordinate with other trades (communication)	K-2 Install branch systems		L2 Install security & fire alarm systems	Adquer laceme for fire alarm systems     Read and metepret fire alarm codes (laclade NEC code)
- Install motors and motor control	Read schematic drawings Read bluepnias and species Cakculate over-current protection (beaters) Cakculate cover-current protection Cakculate cover-current protection Design and redesign constrol curvat for ide of op-ration	J-1 Prepare for equipment installation	Read maniful to rag equipment     Design as a said method for transport     of equipment to permanent foreion     (geograph: sai plan and las)	K-1 Rough in conduit system	Design and redesign control circuit for mode of operation     Calculate control water and papea.     Read schematic deswangs     Read bluer rate and opera.	L-1 Instal low-voltage systems	
					<i>r</i>		

Funda-	mental	Concepts:	Single-Phase	and Three-	Phase	Systems	(cont.)

ERIC Full Teat Provided by ERIC

M. Planning and Job Layout

L.7 Maintain Specialized Systems	L.7 (Future) Install Power Harmonics Correction Equipment			
		•		
M-1 Trace circuits to locate problems	M-Ia Analyze schematics to identify circuit function	M-1b Use test equipment and tools	M-2 Troubleshoot problems	M-3 Make repairs as needed
. Read achemolics				
•				

A. Basic Carpentry Procedures

# CARPENTER

A-1 Acquire tooks and tool kit	A-2 Use personal safety equipment according to OSIUA standards	A-3 Demonstrate use of safety and fire equipment	A-4 Demonstrate identification, handling, use, & disposal of hazardous materials	A-5 Use, handle, and store all tools, materials, and equipment.	A-6 Use construction drawings
. Read meaufacturers' speed	Internet with consorteers about salety     Attend constructors' job site malety presentations		Read MSDS sheets (materials safety data sheets)	- Laterpret warning signs	
A.7 Use instruments and tools for layout work  Use standard function calculator	A-8 Read blucprints  - Read change orders  - Visualize thanked product	A-9 Perform rigging and signaling operations  Read manufacturers' stamps on maternals  Communicate with tenants and clients about procedures			
B Basic skills for all tasks in group B	ыр В	B-1 Establish corners and elevations; read blueprints	B-2 Determine wall, ceilings, and floor locations	B-3 Determine lucation of footers and all below grade structures	B4 Determine location of columns and all above grade structures
Record measurements     Decuse changes with supervators     Read scales     Add and evident decusals     Convert decusals to traction     Add and address fractions     Record field sores     Add and subtract snations	- Compute grades using percentages - Transfer readings to stakes - Signal partner (distance) - Identity job-site problems - Back check operations by mensurement, computation, and transgulation, Pythagorean Theorem, trigonometric calculation of angles			Verify field damenations     Alert supervisor to problems	
B-5 Determine site work requirements	R-6 Lay out components for construction				
Read specifications     Read testing procedures					
					143

B. Layout Work



C. Concrete	C. Basic skills for all tasks in	C-1 Lay out concrete	C-2 Identify hardware and form materials	C-3 Estimate materials	C-4 Construct job-build forms	C-5 Constawt patented form
Form Work	Cakrulate locatons usual lasers  - Cakrulate locatons usual lasers  - Plan for dissecrably  - Read bluepnate and shop dissoning  - Read testing procedures  - Read specia			Compute circumferences     Calculate perimeter, area, and volume     Convert cubic measurements		- Read manufacturers' manuals
	C-6 Construct all-weather	C-7 Construct flatwork	C-8 Construct stairs	C-9 Construct walls	C-10 Construct footers	C-11 Construct decks
		·	·			·
	C-12 Construct columns	C-13 Construct beams	C-14 Tie in columns, beams, and decks		·	
	D-1 Layout framing	D-2 Erect girders, beams, and	D-3 Install floor joists,	D-4 Install silts and sill sealer	D-5 Build and erect walls	D-6 Install ceiling joists ar
C. Framing	Compute stairmell openings	Sequence operational steps	3		Read door sad window schedules	

D. Framing	D-7 Install soffits and backing	D-8 Listimate materials				
(cont.)	-	- Transfer measurements to mark materials (make legible) - Read blueprints				
F Ctaire	E-1 Lyout stair components	E-2 Design stairway risers,	E.3 Fabricate closed stairs	E.4 Fabricate open stairs	E-5 Fabricate combination stairs	E-6 Fabricate externor status
		Trads, and trad crass				Cakvisic start angles, lengths, and elevations by using algebra and ' grossetty
		E.2 1 av out common rafters	F.3 Lay out rafters for	F-4 Lay out rafters for hip and	F-5 Install roof trusses	F-6 Install roof sheathing
F. Roof Framing	components	Read framing square scales     Compute diagnash for right transfes	intersecting roofs - Read framing square scales - Compute diagonals for right transfes	valley roofs  Read fraung equare scales  Compute diagonals for right triangles		Calculate ratios and proportions Calculate roof augles, lengths, and elevations by using algebra and geometry (manier transities)
	,					
G. Exterior	G-1 Lay out roofing	G-2 Install wall finish	G-3 Install dripedge and lashing	G-4 Install composition shingles and caps	G-5 Install roll roofing	G-6 Install wood shingles and caps
Finish	- Read manufacturers' americations	Read manufacturers' spatructions	. Read manufacturers' sastructions	Calculate sustable emporaure for shungles     Read meanufacturers' usefructions	. Resd manufacturers' immirrations	. Read manufacturers' instructions

		H-6 Install demountable partitions	Become certified to using provider     activated tools (Hist., Ram Set)     Install systems using heert     Rend bleeprads	I-5 Install door and window hardware			
		H-5 Install door frames H	Become certified in uning prorder activated tools (Hilst, Ram Set)     Install systems uning been     Reed blasprines	I Install standing and Innning trim			
		H-4 Install lathing systems	Become certified in using powder- activities (Code (Filat, Ram Set)     Install synctra using lactra     Rend blusprints .	I-3 Install cabinets and casework			
G-9 Install exterior trim	. Read manufacturers' softructions	H-3 Irstall cunain walls	Become certified in using powder- activated tools (Hilt, Ram Set) Install systems using lasers Read blueprints	I-2 Install doors			
G-8 Install gutters and downspouts	Calculate sunable capacity for guiters and downspouts  Read manufacturers' sentractions	H-2 Install metal studs and drywall	Become certified in using powder- activated tools (14th, Ram Set)     Install systems using laters     Read blueprasis	I-1 Install wall paneling		1-7 Fabricate countertops	
G-7 Install exterior doors, windows and hardware		H-1 Install suspended ceilings	Ensure that cealing as attached to appropriate hostion (placement, weight, etc.)  Become certified in using powder- activated tools (fillst, Ram Set)  Install systems using lasers  Read blueprists	1 Basic skills for all tacks in		I-6 Install stairs and stair components	
G. Exterior	Finish (cont.)	H. Interior	Systems		Fir ish		

I Flooring	J Basic skills for all tasks in	J-1 Layout floor components	J-2 Install access floors	J-3 Install exterior and interior carpet	J-4 Install ceramic tiles	J-5 Install composition tile floors
	r dnorg					
	J-6 Install terrazzo floors	J-7 Install wood floors	J-8 Install resilient sheet goods	J-9 Install floor and base trims (vinyl, rubber, and metal)		
			·			
K. Cabinetry	K Basic skills for all tasks in group K	K-1 Install display and casework	K-2 Cut stiles and rails	K-3 Apply laminates and vencers	K-4 Cut leg and rail components	K-5 Set up stationary machinery and portable equipment
,	K-6 Fabricate jigs, templates, and fixtures	K-7 Establish rod layout and delta system	K-8 Read cabinetry blueprints	K-9 Fabricate drawer and roll- out assemblage	K-10 Assemble cabinet joints	K-11 Construct fine furniture

K. Cabinetry (cont.)	K-12 Apply gluing, assembling, and clamping techniques			·
L. Energy- Efficient Construction	L. Basic skills for all tasks in group L	L-1 Construct double exterior walls, foundations, and superinsulated floor framing	L.2 Install windows and superinsulated doors	iv3 Superinsula
	L.6 Install passive solar features	L-7 Caulk exterior finishes	1-8 Ventilate attic and crawl spaces	L-9 Install the
M. Special Carpentry Applica- tions	M Basic skills for all tasks in group M	M-1 Install garage doors and openers	M-2 Install porches and decks	M-3 Install wireplacements

K-12 Apply gluing, assembling, and clamping techniques					
group L	L-1 Construct double exterior walls, foundations, and superinsulated floor framing	L.2 Install windows and superinsulated doors	نے Superinsulated structures	L4 Construct underground structure	L-5 Use Arkansas construction method of insulation
L.6 Install passive solar features	L.7 Caulk exterior linishes	L-8 Ventilate attic and crawl spaces	L-9 Install thermal insulation and vapor barrier		·
M Basic skills for all tasks in group M	M-1 Install garage doors and openers	M-2 Install porches and decks	M-3 Install window and door replacements	M.4 Perform welding and atting operations	M-5 Install job-site safety barriers

M. Special	M-6 Frect scaffolding	M-7 Prepare site for asbestos abatement	M-8 Work in hazardous materials environments	M-9 Construct weather protective enclosures		
Carpentry Applica- tions (cont.)	Circulate loads usaag proportions and rakins			,		
N. Pile Driving	N Basic skills for all tasks in group N	N-1 Install various piling (sheet/pipe/wood/beam)	N-2 Perform cutting and welding	N-3 Perform signaling and rigging		
						·
Mill.	O Basic skills for all tasks in group O	O-1 Read blueprints	O-2 Cut/weld	O-3 Perform alignment and installation	O4 Perform rigging and signaling operations	O-5 Use optical instruments
wrighting						
		·				
	O-6 Perform conveyor alignment and installation					
-						
						1

ERIC Full fost Provided by ERIC

A. Supervisory Tasks

# SHEET METAL

A-1 Estimate jobs		A-2 Order equipment and material	A-3 F. wide liaison and coordination of jobs	A-4 Make judgment call in field installation	A-5 Administer safety and hazard communication
Use computers: spread sheet, databaser, word processing     Read (materials conts) is vendore submaticle and proposals     Read references to previous jobs     Read blueprints and take-offs     Renoive problems with overtooked     requirements	Calculate costs by equare foot and weight, labor and time, equipment and tooks (i.e., add and multiply and percentage using calculator and compuser)	Read Sweets catalog, SIAACN\(\rightarrow\) manual, local buniding codes, material standards, weight calculations, lond strengs Communcate with suppliers, manufacturers, architects, and cagneers Write letters, make phone calls	Communator e with manufacturers, other trades, and field site Time order so that staged/sequenced for on-time delivery Resolve communication miscuss between field and shop	. Use diplomatic procedures to issure job is dose according to speci	Conduct weakly salety (tool box)     martings     Use teaching skills (e.g., lesson plans)
A-6 Adhere to OSHA regulations, local requirement code, MSDS sheets, local, state and federal requirements	s, local requirement code, MSDS juirements				_
				1	
B-1 Interpret blueprint and specifications	B-2 Develop shop drawings		B-3 Detail shop tickets	B-4 Measure to verify field conditions	
Covert matric system to Baylish and vor versa Read submitted paperwork, supply catalogs, Ryerron chart Read terms and definations Resolve conflicts between sechasical and structural plans	Courvert mettic system to English and vice verta.     Read and understand terms and defautions.     Reacher conflict between mechanical and structural plans.     Use trig to lay out angles.     Convert feet and inches to decimals.	Write and print kigoby     Read mechanical symbols     Use algebra, irag, basic and advanced     mash to develop aloop drawings     Use fractions to figure saze of ducts     Add and rubited measurements to get locations on drawing.	Convert matter system to English and vice verm     Read terms and definitions     Develop a materials cat list	Convert matric system to Regists and vice vers.     Read terms and definitions     Add and referrers in fest and inches.     Transiste from scale to actual presentents in the section.     Inserpret elevations.	Convert decimals to fractions and vice versa.     Use trig to measure field angles     Laterpret metrics.
B-5 Interpret field dimensions	B-6 Perform CAD operations	B-7 Adhere to OSHA regulations, local reg	B-7 Adhere to OSHA regulations, local requirement code, MSDS sheets, local, state and federal requirements		
Convert mettre system to English and vice verm     Read terms and definitions	Convert mettre system to English and vice versa.     Rend terms and definations.	-			

B. Sheet Metal Drafting and Detailing

						-
C. Shop Layout including Industrial Sheet	C.1 Operate CAD/CAM systems	C-2 Layout round duct and fittings		C-3 Lay out rectangular duct and fittings		C4 Adhere to OSHA regulations, local requirement code, MSDS sheets, local, state and federal requirements
Metal	- Use computer skills - Read labels - Read and follow isstruction manual, shop tickets to key is program, keyboard	Use basic triti, plane and solid geometry, algebra for formulas, for cut sizes, volumes, areas, circumferences (know when to apply). Read layous reference books (REED, Sheet Metal Workers Pooks Guide, Kamberlias, Sheet Metal Tool Box Manual).	Recognize and apply symbols     Read shop prints and align to fittings     Incorporate tokerances and allowance     Calculate using calculators	- Use basic trig, plane and solid geometry, algebra for formulas, for cut sizes, volumes, actas, circuasferaces (tanow when to apply) - Read layour reterace books (REID). Sheet Metal Worters Pocket Guide, Kambertia, Sheet Metal Tool Box Manual)	Recognize and apply symbols     Incorporate tolerances and allowances     Calculate using calculators	
D. Shop Fabrication and	D-1 Operate shop equipment	D-2 Fabricate round duct and fittings	D-3 Fabricate rectangular duct and fittings	D.4 Adhere to OSHA regulations, local requirement code, MSDS sheets, local, state and federal requirements	local requirement code, MSDS irements	
Assembly including Industrial Sheet.	Figure material cut list (fractions, decimals, basic equations, circumferences)     Use trig for bend allomances     Read operating manual for all shop equipment	Correlate location with shop dewing     Recognize and apply symbols     Use Pythagorean Theory for cut sizes and tapered pieces	Correlate location with shop drawing     Recognize and apply symbols     Use Pythagorean Theory for cut sizes and lapered pieces			
E. Field Installation	B-1 Operate field equipment	E-2 Coordinate installation with other trades	E-3 Install according to blueprints	E-4 Erect scaffolds and ladders	B.5 Perform rigging and lifting for installation	P-6 Adhere 1. OSIIA regulations, local requirement code, MSDS sheets, local, state and federal requirements
Industrial Sheet Metal		- Communicate with other workers (hand signals, hand held radios, crane signals) - Resolve conflict between blueprints/specs and architects/engineers	Calculate dimensions for location     Use architect scale (tect. inches, fractions, decimals)	. Cakviste isoder angle, scaffold height, safety standarde	Calculate weights, capacities, distance     Communicate with other workers     (hand signals, hand held radios, crane signals)	
F. Welding	F-1 Fabricate according to welding procedures	F-2 Operate heli-arc T.I.G. welding machine	F-3 Operate oxyacetylene welding to weld, cut, and braze	F-4 Operate an electric are welder	F-5 Operate M.I.G. welding equipment	F-6 Operate plasma and laser cutting equipment
	- Read welding equipment /dwy cycle chart - Read welding symbols, blueprints, certification standards - Read operating manual, welding, rod speculications	Read flow chart for T.I.G. welding privedure     Calculate current versus rod	. Cakulate gas pressures, thickness. burning type and tip size (from chart)	. Cakulate current versus rod	. Calculate current wersus rod	

F. Welding (cont.)	G. HVAC Systems (Heat, Ventilating and Air Conditioning)			H. Archi-tectural	
F-7 Adhere to OSHA regulations, local sheets, local, state and federal requireme	G-1 Install mechanical equipment  Read subsultate, operational manuals, equipment manuals	G-3 (continued)	Use computer skills (kryboard, DOS, energy sanagement programs, DDC controls, other building automation systems)     Read charts, the curver, pump, curver, temperature charts, temperature pressure relationships	H-1 Lay out architectural components	Use bearcirity plane and solid accomments above for formulae for
vireme	G-2 equip Tak Mai Mai Tak Cam	G4 syste	0.35 8 8 5		

2.7 Adhere to OSILA regulations, local requirement code, MSDS heets, local, state and federal requirements	s, local requirement code, MSDS juirements				
G-1 Install mechanical equipment	G-2 Service and (set up)			G-3 Test, adjust, and balance equipment	
Read subsuttale, operational manuale, equipment manuale	Take instrumen readings  - Make calculations (decimals): Ohm's .  Law, heat load calculations, temperature pressure relationships  - Customer relations and communications and communications.  - Locate information in Medera Refrigeration, by Wilcox	Read and complete manufacturers' checklist, warrantes, and service contracts     Verify electrical and control drawings     Read chafts, fan curves, pump curves, temperature chafts, temperature pressure relationships	Use computer skills (keyboard, DOS, energy management programs, DDC controls, other building automation systems)  Problem solve customer complaints	Read and interpret psychrometric chart Read automitials, operational measuris, equipment manuals Complete forms (detailed) for all Complete forms (detailed) for all Equipment, mark measurements, print kg.bhy, and organize paper work Problem solve customer complaints	- Calculate volumes, area, roots, powers, euber/cube functions, equations, fan levs, horsepower, isarcimenst readings - Communicate (oral) between installers and engineers - Verify electrical and control drawings
G-3 (continued)	G-4 Evaluate efficiency of system	G-5 Adhere to OSHA regulations, local req	Adhere to OSHA regulations, local requirement code, MSDS s, local, state and federal requirements		
Use computer stalls (tayboard, DOS, energy management programs, DDC controls, other building automation systems).  Read charts, the curves, pump, curves, temperature charts, temperature pressure relationships	- Calculate hear load and hear gaan (D-Manual and J-Manual) - Use computer skills (keyboard, DOS, energy management programs, DDC controls, other building automaton systems) - Verily electrical and control drawings				
H-1 Lay out architectural components		11-2 Pabricate architectural products	II-3 Install architectural components according to prints	II.4. Restore and repair architectural items	H-5 Install siding and decking
- Use basic trig, plane and solid geometry, algebra for formulae, for ord acres, volumes, areas, circumferences (Laow when to apply).  Read layout reference books (REED, Sheet Metal Workers Pocket Cuide, Kamberlis, Sheet Metal Tool Box Mannell).	Recognize and apply symbols     Rend shop prints and slight to fittings     Incorporate tolerances and allowances     Calculate using calculators	Read charts: tokerance, expansion, contraction     Refer to Sweets Book     Refer to SMACNA Architectural     Sheet Metal Manual and Sweets	. Read manufacturer's lastallation special	. Reker to Revere Capper Manual	

H-6 Perform rigging and lifting for installation  - Calculate weight, especifies, d  - Communicate with other work (hand squals, hand held radio squals)	i-1 Perform specialty fabrications  Read derign speci
H. Architectural Sheet Metal (cont.)	I. Food Service

ERIC Frontided by ERIC

		14 Adhere to OSIIA regulations, local requirement code, MSDS sheets, local, state and federal requirements	
s, local requirement code, MSI)S uirements		:-3 Perform detailed and precise installations	·
II-7 Adhere to OSHA regulations, local requirement code, MSDS sheets, local, state and federal requirements		1-2 Perform specialty welding and finishing	Read manufacturer's specification for grainless steel builting and polarhing (3M)     Calculate for expansion and stress     Duplicate F-1 and F-2
H-6 Perform rigging and lifting for installation	Cakralate weights, capacities, distance     Communicate with other workers (hand agnals, hand held radon, crane signals)	1-1 Perform specialty fabrications	Read denign spees     Duplicate C-2, C-3, D-2, & D-3?

### Appendix E:

Sample Curricula/ Instructional Materials
Collected from Sites



(Use after completing Lesson 4.7, pp. 98-99)

Name Ke	
Class	
Date	Score

► Extra Practice (Lesson 4.7)

Use the table at the right to answer the following questions.

- 1. What information is presented in the table? How many years are shown?
- 2. In what year did Faron earn \$16,500?
- 3. What was the increase in Faron's salary from 1980 to 1982? In Daniel's?
- 4. What were the increases in Faron's salary

each year, from 1980 to 1985?

- 6. What was the increase in Daniel's salary from 1983 to 1986? From 1987 to 1989?
- 8. How much more is Daniel making in 1989 than in 1984?

- Daniel's Salary Faron's Salary \$11,500 \$13,000 1980 12.500 14,000 1981 13.000 1982 15,500 14,000 16.500 1983 15.500 18.000 1984 17,000 20,000 1985 19,500 22.500 1986 21.500 1987 24,500 22.500 1988 26,500 23.500 1989 28,000
- 5. What is Daniel's salary in 1989? What is Faron's salary? Who earns more money?
- 7. How much money did Faron earn from 1980 through 1989? How much did Daniel earn?
- How much more than Daniel did Faron earn from 1980 through 1989?

► Mixed Review (Lessons 3.5, 3.7)

Divide. (Lesson 3.5)

10. 38)1938

11. 32)2244

12. 33)37,037

13. 25)53,545

Use Read, Plan, Do, and Check to solve. (Lesson 3.7)

- 14. Paul had some hats. He bought four more. He gave Ben two. Greg gave him one. He now has nine hats. How many did he start with?
- 15. Lauren runs around the track in 60 seconds. It takes Justin 40 seconds. If they start together, when will their paths cross again?

(Use after completing Lesson 5.2, pp. 112-113)

Name	Key		 
Class			 
D-1-		Score	

► Extra Practice (Lesson 5.2)

Find 3 fractions equivalent to each fraction.

1. 
$$\frac{1}{3}$$
 2.  $\frac{1}{5}$  3.  $\frac{7}{8}$  4.  $\frac{5}{6}$  3.  $\frac{7}{5}$  6.  $\frac{11}{8}$  7.  $\frac{3}{2}$  8.  $\frac{3}{8}$  9.  $\frac{5}{3}$  10.  $\frac{7}{9}$  11.  $\frac{9}{8}$  12.  $\frac{4}{3}$  7.

Use division to find a fraction equivalent to each fraction.

13. 
$$\frac{4}{12}$$
 \_\_\_\_\_ 15.  $\frac{18}{20}$  \_\_\_\_ 16.  $\frac{15}{18}$  \_\_\_\_ 17.  $\frac{21}{24}$  \_\_\_\_ 18.  $\frac{30}{50}$  \_\_\_\_ 19.  $\frac{14}{16}$  \_\_\_\_ 20.  $\frac{20}{24}$  \_\_\_\_ 21.  $\frac{10}{16}$  \_\_\_\_ 22.  $\frac{30}{20}$  \_\_\_ 23.  $\frac{12}{10}$  \_\_\_\_ 24.  $\frac{10}{8}$  \_\_\_\_ .

Solve.

26. A parking lot is divided into 150 stalls. Using equivalent fractions, find how many stalls are in 
$$\frac{3}{5}$$
 of the parking lot.

► Mixed Review (Lessons 2.3. 3.5. 4.6)

Multiply mentally. (Lesson 2.3)

Divide. (Lesson 3.5)

Convert each measure. (Lesson 4.6)

Name \_\_\_\_\_\_Kei.

Date \_\_\_\_\_\_ Score \_\_\_\_\_

(Use after completing Lesson 5.3, pp. 114-115)

Extra Practice (Lesson 5.3)

Fill in the blank to make each whole number an improper fraction.

1. 
$$8 = \frac{3}{10}$$
 2.  $5 = \frac{3}{12}$  3.  $12 = \frac{1}{20}$  4.  $25 = \frac{3}{8}$  —

2. 
$$5 = \frac{\pi}{12}$$

3. 
$$12 = \frac{4}{20}$$

4. 
$$25 = \frac{3}{8}$$
 \_\_\_\_\_

Write each mixed number as an improper fraction.

5. 
$$3\frac{2}{3}$$
 \_\_\_\_\_

6. 
$$12\frac{4}{5}$$

6. 
$$12\frac{1}{5}$$
 \_\_\_\_\_ 7.  $9\frac{7}{10}$  \_\_\_\_\_ 8.  $20\frac{7}{15}$  \_\_\_\_ -

Write each quotient as a whole or mixed number.

9. 
$$\frac{27}{10}$$
 \_\_\_\_ 10.  $8)\overline{60}$  \_\_\_\_ 11.  $\frac{18}{4}$  \_\_\_\_ 12.  $16)\overline{73}$  \_\_\_\_ =

Solve.

- 13. Applesauce comes in packages of 4 individual containers. If Louise has 5 full packages and one that is  $\frac{3}{4}$  full, how many containers does she have?
- 14. Emily served 4 pizzas that were each cut into 8 slices. Three whole pizzas and  $\frac{3}{8}$  of another were eaten. How many pieces of pizza were eaten?

► Mixed Review (Lessons 2.4, 3.6, 5.2)

Multiply. (Lesson 2.4)

Divide and show the remainder. (Lesson 3.6)

Use division to find a fraction equivalent to each fraction. (Lesson 5.2) 24.  $\frac{5}{10}$  \_\_\_ 25.  $\frac{8}{12}$  \_\_\_ 26.  $\frac{15}{20}$  \_\_ 27.  $\frac{18}{27}$  \_\_\_ 28.  $\frac{20}{45}$  \_\_\_ 29.  $\frac{14}{24}$  \_\_\_

24. 
$$\frac{5}{10}$$

25. 
$$\frac{8}{12}$$

**26.** 
$$\frac{15}{20}$$
 \_\_\_\_

27. 
$$\frac{18}{27}$$
 \_ \_

28. 
$$\frac{20}{45}$$

29. 
$$\frac{14}{24}$$
 \_\_\_\_

- 30. A farm has 75 rows of newly planted trees with 54 trees in each row. How many trees are newly planted? (Lesson 2.4)
- 31. A machine makes batches of 285 buttons. How many complete batches will be made to fill an order for 5500 buttons? How many buttons will be in the last batch? (Lesson 3.6)

(Use after completing Lesson 5.4, pp. 116-117)

Name \_\_\_\_\_ Date \_\_\_\_\_ Score \_\_\_\_

Extra Practice (Lesson 5.4)

Compare. Use <, >, or =.

1. 
$$\frac{7}{12}$$
 \_  $\frac{6}{12}$ 

1. 
$$\frac{7}{12}$$
  $\frac{6}{12}$  2.  $\frac{10}{16}$   $\frac{15}{16}$ 

3. 
$$\frac{18}{24}$$
 \_\_\_\_\_  $\frac{12}{24}$ 

4. 
$$\frac{26}{30}$$
  $\frac{29}{30}$ 

5. 
$$\frac{6}{10}$$
 \_\_\_\_  $\frac{3}{5}$ 

6. 
$$\frac{17}{20}$$
  $\frac{11}{12}$ 

8. 
$$\frac{3}{4}$$
 \_\_\_\_  $\frac{2}{3}$ 

9. 
$$8\frac{1}{3}$$
 \_\_\_\_  $7\frac{7}{8}$ 

9. 
$$8\frac{1}{3}$$
 \_\_\_\_  $7\frac{7}{8}$  10.  $\frac{10}{3}$  \_\_\_\_  $2\frac{5}{6}$ 

11. 
$$\frac{12}{7}$$
 \_\_\_\_  $2\frac{1}{4}$ 

12. 
$$\frac{19}{16}$$
 \_\_\_\_  $1\frac{1}{4}$ 

13. 
$$10\frac{3}{5}$$
 \_\_\_\_  $12\frac{3}{5}$  14.  $\frac{15}{4}$  \_\_\_  $3\frac{3}{4}$ 

14. 
$$\frac{15}{4}$$
 \_\_\_  $3\frac{3}{4}$ 

15. 
$$5\frac{1}{3}$$
 \_\_\_\_  $3\frac{3}{4}$ 

16. 
$$1\frac{11}{12}$$
 \_\_\_\_\_  $2\frac{1}{6}$ 

Solve.

- 17. Courtney has read four-fifths of the assignment, Lisa has read three-fourths of the assignment, and Bonnie has read seven-tenths of the assignment. Who has read the most?
- 18. Caroline has found three patterns for a costume. One pattern needs  $4\frac{3}{6}$  yards of  $^{\circ}$ fabric, a second pattern needs  $4\frac{1}{2}$  yards of fabric, and a third pattern needs  $4\frac{3}{4}$  yards of fabric. Which pattern needs the least amount of fabric?

► Mixed Review (Lessons 2.6, 3.9, 5.3)

Estimate the product. (Lesson 2.6)

Simplify. (Lesson 3.9)

26. 
$$3 \times (2 + 5) \times 4$$

Write each mixed number as an improper fraction. (Lesson 5.3)

28. 
$$8\frac{7}{10}$$
 \_\_\_\_\_

**29.** 
$$12\frac{2}{3}$$
 \_\_\_\_\_

30. 
$$10\frac{5}{6}$$

28. 
$$8\frac{7}{10}$$
 \_\_\_\_\_ 29.  $12\frac{2}{3}$  \_\_\_\_\_ 30.  $10\frac{5}{6}$  \_\_\_\_\_ 31.  $14\frac{3}{8}$  \_\_\_\_\_

- 32. Mr. Wick needs 178 feet of fence installed at his house. One company quotes an installation charge of \$3.85 per foot. Estimate the installation charge. (Lesson 2.6)
- 33. Juice comes in packages of 3 cartons. If Scott has 5 full packages and one that is  $\frac{2}{3}$  full, how many cartons does he have? (Lesson 5.3)

FOR FAMILY AND PROPERTY OF THE PARTY OF THE Extra Practice & Name \_\_\_\_\_\_\_ **Mixed Review** Date \_\_\_\_\_\_ Score \_\_\_\_\_ (Use after completing Lesson 5.5, pp. 118-119) Extra Practice (Lesson 5.5) List the factors. 1. 12 \_\_\_\_\_ 2. 28 \_\_\_\_ \_ 3. 16 \_\_\_\_ 4. 32 \_\_\_\_\_ 6. 38 \_\_\_\_\_ Find the GCF of each pair of numbers. 7. 12 15 \_\_\_\_\_ 8. 14 21 \_\_\_\_ 9. 45 27 \_\_\_\_ 10. 63 45 \_\_\_\_ 11. 8 19 \_\_\_\_\_ 12. 8 36 \_\_\_\_\_ 13. 24 16 \_\_\_\_ 14. 16 20 \_\_\_\_\_ Solve. 16. Patrick's and Lisa's older brother, Thomas, is 15. Andrea must adjust a packaging machine so 18 years old. The greatest common factor of that it cuts two rolls of paper into strips of all of their ages is 6. Lisa is older than the same width. One roll is 45 centimeters Patrick. How old is Patrick? How old is wide and the other roll is 60 centimeters Lisa?. wide. What is the greatest width that the strips can be? ► Mixed Review (Lessons 2.7 3.10, 5.4) Multiply. (Lesson 2.7) 17. 8.73 × 100 \_ \_ \_ 18. 0.9 × 1000 \_\_\_\_ 19. 0.03 × 500 \_\_\_\_ 20. 6.1 × 300 \_\_\_\_ Divide. (Lesson 3.10) **22.**  $93\overline{)3.72}$  **23.**  $16\overline{)80.80}$  **24.**  $6\overline{)42.750}$  **25.**  $7\overline{)7.252}$ 26. 35)175.315 21. 8/16.48 Compare. Use <, >, or =. (Lesson 5.4) 27.  $\frac{7}{8}$  \_\_\_\_\_  $\frac{5}{8}$  28.  $\frac{6}{10}$  \_\_\_\_\_  $\frac{3}{5}$  29.  $\frac{8}{3}$  \_\_\_\_\_  $2\frac{1}{3}$  30.  $\frac{7}{9}$  \_\_\_\_\_  $\frac{7}{8}$  31.  $5\frac{3}{4}$  \_\_\_\_\_  $\frac{9}{2}$  32.  $\frac{8}{11}$  \_\_\_\_\_  $\frac{8}{9}$ Solve.

33. Alison bought 20 feet of weather stripping. The weather stripping cost \$0.29 a foot. How much did Alison pay? (Lesson 2.7)

34. Thomas received a paycheck for \$218.75 for 35 hours of work. How much did he earn per hour? (Lesson 3.10)



Extra Practice & **Mixed Review** Class \_\_\_\_\_\_ Date \_\_\_\_\_\_ Score \_\_\_\_\_ (Use after completing Lesson 5.6. pp. 120-121) ► Extra Practice (Lesson 5.6) Write in lowest terms. 1.  $\frac{8}{10}$  \_\_\_\_\_ 2.  $\frac{9}{15}$  \_\_\_\_ 3.  $\frac{6}{21}$  \_\_\_\_ 4.  $\frac{15}{25}$  \_\_\_\_ 5.  $\frac{30}{45}$  \_\_\_\_ 6.  $\frac{42}{48}$  \_\_\_\_ 7.  $\frac{25}{60}$  \_\_\_\_\_ 8.  $\frac{40}{75}$  \_\_\_\_ 9.  $\frac{21}{36}$  \_\_\_\_ 10.  $\frac{30}{20}$  \_\_\_\_ 11.  $\frac{42}{28}$  \_\_\_\_ 12.  $\frac{66}{100}$  \_\_\_\_ List the factors and write in lowest terms. 13.  $\frac{16}{20}$  \_\_\_\_\_\_ 14.  $\frac{15}{9}$  \_\_\_\_\_\_ Solve. 16. Daniel bought 72 plant seedlings. After they 15. Each evening Barbara spends 15 minutes were transplanted. 12 seedlings died. What cleaning the kitchen after dinner. What part fractional part of the total survived? Write of an hour is 15 minutes? Write your answer your answer in lowest terms. in lowest terms. ► Mixed Review (Lessons 2.8, 3.11, 5.5) Multiply. (Lesson 28) 17.  $83 \times 0.45$  \_\_\_\_\_ 18.  $52 \times 0.026$  \_\_\_\_ 19.  $8 \times 1.065$  \_\_\_\_ 20.  $5.003 \times 9$  \_\_\_\_ Divide. Round the quotient to the nearest tenth or cent. (Lesson 3.11) **24.** 48)\$3870 **25.** 52)\$498 **26.** 63)\$75.6 23. 19)106.4 22.  $28)\overline{114.9}$ 21. 9615581 Find the GCF of each pair of numbers. (Lesson 5.5) **27.** 12 20 \_\_\_\_\_ **28.** 16 30 \_\_\_\_ **29.** 24 42 \_\_\_\_ **30.** 17 50 \_\_\_\_

Solve.

& Globe Book Company 1989

31. Stephanie rides her bicycle two and three-tenths miles five times a week. How far does she ride her bicycle in one week? (Lesson 2.8)

32. Nathan wants to buy a video cassette recorder that costs \$479.95. If he can pay for it in 6 equal payments, estimate how much he will still owe after making 4 payments. (Lesson 3.11)



(Use after completing Lesson 5.7, pp. 122-123)

Name \_\_\_\_\_

Date \_\_\_\_\_\_ Score \_\_\_\_\_

► Extra Practice (Lesson 5.7)

Write as a decimal.

1. 
$$\frac{1}{8}$$
 \_\_\_\_ 2.  $\frac{2}{9}$  \_\_\_\_ 3.  $\frac{2}{5}$  \_\_\_\_ 4.  $8\frac{1}{2}$  \_\_\_\_ 5.  $\frac{1}{11}$  \_\_\_ 6.  $6\frac{1}{3}$  \_\_\_\_

3. 
$$\frac{2}{5}$$
 \_\_ ...

NAME OF THE PROPERTY OF THE PR

4. 
$$8\frac{1}{2}$$
 \_\_\_\_\_\_.

6. 
$$6\frac{1}{3}$$
 \_\_\_\_\_

7. 
$$4\frac{3}{4}$$

8. 
$$6\frac{7}{8}$$

9. 
$$3\frac{5}{6}$$

7. 
$$4\frac{3}{4}$$
 8.  $6\frac{7}{8}$  9.  $3\frac{5}{6}$  10.  $\frac{7}{9}$  11.  $\frac{5}{12}$  12.  $\frac{3}{10}$ 

11. 
$$\frac{5}{12}$$
 \_\_\_\_

12. 
$$\frac{3}{10}$$
 \_\_\_\_\_

13. 
$$15\frac{3}{20}$$

15. 
$$9\frac{3}{16}$$
 \_ ·

13. 
$$15\frac{3}{20}$$
 \_ \_ \_ \_ 14.  $20\frac{2}{7}$  \_ \_ \_ \_ \_ 15.  $9\frac{3}{16}$  \_ \_ \_ \_ \_ 16.  $17\frac{9}{25}$  \_ \_ \_ \_ \_

Write as a fraction or mixed number in lowest terms.

Solve.

- 21. Michael rides his bike to school. The distance is three-fourths of a mile. Write the distance as a decimal.
- 22. Kimberly needs  $\frac{1}{2}$  pound of pecans for a dessert recipe. If she buys a package weighing 0.64 pound, what fractional part of a pound will she have left over?

► Mixed Review (Lessons 2.10, 3.12, 5.6)

Multiply. (Lesson 2.10)

**24.** 
$$8.713 \times 0.061$$

Livide. Round to the nearest tenth, if needed. (Lesson 3.12)

**27.** 
$$0.87\overline{)78.3}$$
 **28.**  $0.08\overline{)57.12}$  **29.**  $0.4\overline{)6.36}$  **30.**  $9.5\overline{)56.08}$  **31.**  $5.7\overline{)25.7}$ 

Write in lowest terms. (Lesson 5.6)

32. 
$$\frac{12}{16}$$
 \_\_\_\_\_ 33.  $\frac{9}{21}$  \_\_\_\_ 34.  $\frac{18}{32}$  \_\_\_\_ 35.  $\frac{36}{64}$  \_\_\_\_ 36.  $\frac{8}{12}$  \_\_\_\_ 37.  $\frac{24}{36}$  \_\_\_\_

33. 
$$\frac{9}{21}$$
 \_\_\_\_\_

34. 
$$\frac{18}{32}$$
 \_\_\_\_\_

35. 
$$\frac{36}{64}$$
 \_\_\_\_\_

36. 
$$\frac{8}{12}$$
 \_\_\_\_

37. 
$$\frac{24}{36}$$
 \_\_\_

- 38. Alice bought 3.19 pounds of apples from the grocery store. If the apples were priced at \$0.79 a pound, how much did she pay in all? Round your answer to the nearest cent. (Lasson 2.10)
- 39. Leslie bought carpeting for the family room. The total cost was \$612.75. The price per square vard was \$21.50. How many square yards of carpeting did she buy? (Lesson 3 12)

(Use after completing Lesson 6.1, pp. 130-131)

Class \_\_\_\_\_

Date \_\_\_\_\_ Score \_\_\_\_

# ► Extra Practice (Lesson 6.1)

Multiply. Write the answers in lowest terms.

1. 
$$\frac{2}{3} \times \frac{1}{5}$$
 \_\_\_\_\_ 2.  $\frac{7}{8} \times \frac{4}{5}$  \_\_\_\_\_ 3.  $\frac{3}{5} \times \frac{7}{12}$  \_\_\_\_\_ 4.  $\frac{8}{15} \times \frac{5}{9}$  \_\_\_\_\_

2. 
$$\frac{7}{8} \times \frac{4}{5}$$
 \_\_\_\_\_

3. 
$$\frac{3}{5} \times \frac{7}{12}$$

4. 
$$\frac{8}{15} \times \frac{5}{9}$$
 \_\_\_\_\_

6. 
$$12 \times \frac{5}{12}$$

7. 
$$15 \times \frac{3}{4}$$
 \_\_\_\_\_

8. 
$$\frac{13}{16} \times \frac{4}{7}$$
 \_\_\_\_\_

9. 
$$\frac{1}{2} \times \frac{7}{10}$$
 \_\_\_\_ 10.  $\frac{8}{12} \times \frac{9}{16}$  \_\_\_\_ 11.  $\frac{1}{4} \times \frac{8}{9}$  \_\_\_\_ 12.  $10 \times \frac{8}{10}$  \_\_\_\_

10. 
$$\frac{8}{12} \times \frac{9}{16}$$

11. 
$$\frac{1}{4} \times \frac{8}{9}$$

12. 
$$10 \times \frac{8}{10}$$

13. 
$$\frac{12}{18} \times \frac{6}{12}$$
 14.  $\frac{11}{15} \times \frac{3}{8}$  15.  $18 \times \frac{7}{12}$  16.  $\frac{5}{9} \times \frac{3}{11}$  17.  $\frac{12}{18} \times \frac{6}{12}$  18.  $\frac{3}{18} \times \frac{6}{12}$  19.  $\frac{3}{18} \times \frac{5}{12}$ 

14. 
$$\frac{11}{15} \times \frac{3}{8}$$

16. 
$$\frac{5}{9} \times \frac{3}{11}$$

17. 
$$8 \times \frac{7}{12}$$

18. 
$$\frac{1}{4} \times \frac{9}{10}$$

17. 
$$8 \times \frac{7}{12}$$
 18.  $\frac{1}{4} \times \frac{9}{10}$  19.  $5 \times \frac{7}{10}$  20.  $\frac{3}{16} \times \frac{5}{8}$  17.  $\frac{3}{16} \times \frac{5}{10}$  20.  $\frac{3}{16} \times \frac{5}{8}$  19.  $\frac{3}{16} \times \frac{5}{10}$  20.  $\frac{3}{16} \times \frac{5}{8}$  19.  $\frac{3}{16} \times \frac{5}{10}$  20.  $\frac{3}{16} \times \frac{5}{8}$  19.  $\frac{3}{16} \times \frac{5}{10}$  20.  $\frac{3}{16} \times \frac{5}{8}$  20.  $\frac{3}{16} \times \frac{5}{8}$  20.  $\frac{3}{16} \times \frac{5}{8}$  21.  $\frac{3}{16} \times \frac{5}{10} \times \frac{5}$ 

20. 
$$\frac{3}{16} \times \frac{5}{8}$$
 \_\_\_\_\_

Solve.

- 21. Lorna, Dean, Anne, and Steven will equally share a submarine sandwich that is  $\frac{2}{3}$  yard long. How long will each person's section of submarine sandwich be?
- 22. Louis is preparing a recipe that calls for  $\frac{3}{4}$ pound of chopped walnuts. He is only making 1 of the recipe. How many chopped walnuts does he need?

# ► Mixed Review (Lessons 4.2, 5.2, 5.7)

Convert each measure. (Lesson 4.2)

- 23. 82 mm to cm \_\_\_\_\_ 24. 869 m to km \_\_\_\_ 25. 0.95 m to cm \_\_\_\_

- 26. 6 mm to m \_\_\_\_\_ 27. 6.3 cm to mm \_\_\_\_ 28. 0.51 km to cm \_\_\_\_

Use division to find a fraction equivalent to each fraction. (Lesson 5.2)

- 29.  $\frac{6}{12}$  30.  $\frac{10}{15}$  31.  $\frac{8}{18}$  32.  $\frac{14}{24}$  33.  $\frac{16}{20}$  34.  $\frac{10}{25}$  35.

Write as a decimal. (Lesson 5.7)

- 35.  $6\frac{4}{5}$  \_\_\_\_ 36.  $9\frac{3}{10}$  \_\_\_ 37.  $\frac{2}{3}$  \_\_\_ 38.  $\frac{1}{9}$  \_\_\_ 39.  $5\frac{1}{8}$  \_\_\_ 40.  $7\frac{5}{6}$  \_\_\_\_

172

- 41. The Brook hiking path is 8.5 kilometers long. The Oak Path hiking trail is 9.2 kilometers long. How many meters longer is the Oak Path trail? (Lesson 4.2)
- 42. One quart contains 32 ounces. Using equivalent fractions, find how many ounces are in  $\frac{1}{2}$  quart. (Lesson 5.2)

(Use after completing Lesson 6.2, pp. 132-133)

Name \_\_\_\_\_

Date \_\_\_\_\_\_ Score \_\_\_\_

Extra Practice (Lesson 6.2)

Multiply. Write the answers in lowest terms.

1. 
$$\frac{4}{11} \times \frac{3}{4}$$
 \_\_\_\_\_ 2.  $\frac{9}{25} \times \frac{7}{18}$  \_\_\_\_\_ 3.  $\frac{11}{30} \times \frac{10}{21}$  \_\_\_\_ 4.  $\frac{6}{7} \times \frac{7}{9}$  \_\_\_\_\_

2. 
$$\frac{9}{25} \times \frac{7}{18}$$

3. 
$$\frac{11}{30} \times \frac{10}{21}$$

4. 
$$\frac{6}{7} \times \frac{7}{9}$$
 \_\_\_\_\_

5. 
$$\frac{3}{9} \times \frac{7}{10}$$
 6.  $\frac{8}{12} \times \frac{9}{12}$  7.  $\frac{33}{100} \times \frac{3}{6}$  8.  $\frac{12}{16} \times \frac{9}{10}$ 

6. 
$$\frac{8}{12} \times \frac{9}{12}$$

7. 
$$\frac{33}{100} \times \frac{3}{6}$$

8. 
$$\frac{12}{16} \times \frac{9}{10}$$

9. 
$$\frac{8}{16} \times \frac{2}{9}$$

10. 
$$\frac{9}{250} \times \frac{50}{80}$$

11. 
$$\frac{300}{750} \times \frac{7}{60}$$

9. 
$$\frac{8}{16} \times \frac{2}{9}$$
 \_\_\_\_\_ 10.  $\frac{9}{250} \times \frac{50}{80}$  \_\_\_\_ 11.  $\frac{300}{750} \times \frac{7}{60}$  \_\_\_\_ 12.  $\frac{8}{20} \times \frac{7}{25}$  \_\_\_\_

13. 
$$\frac{7}{14} \times \frac{42}{49}$$

14. 
$$\frac{75}{100} \times \frac{9}{10}$$
 \_\_\_\_\_

13. 
$$\frac{7}{14} \times \frac{42}{49}$$
 14.  $\frac{75}{100} \times \frac{9}{10}$  15.  $\frac{22}{27} \times \frac{9}{15}$  16.  $\frac{12}{39} \times \frac{26}{35}$ 

16. 
$$\frac{12}{39} \times \frac{26}{35}$$

Solve.

- 17. Jane can walk to the library from school in § hour. If she rides her bike, she can get there in \frac{1}{2} the time. How long does it take her to ride her bike to the library?
- 18. Rosemary uses 3 of her backyard for a vegetable garden. If  $\frac{1}{4}$  of the garden is used to grow green beans, what part of the backvard is used to grow green beans?

► Mixed Review (Lessons 4.3, 5.3, 6.1)

Complete each statement. Choose the more reasonable measure. (Lesson 4.3)

19. The width of a driveway is 3.5 \_\_\_\_\_.

20. The length of a baseball bat is about 1 \_\_\_\_\_.

Write each mixed number as an improper fraction. (Lesson 5.3)

21.  $6\frac{3}{10}$  \_\_\_\_\_ 22.  $10\frac{11}{12}$  \_\_\_\_\_ 23.  $9\frac{7}{100}$  \_\_\_\_ 24.  $85\frac{2}{3}$  \_\_\_\_\_

Multiply. Write the answers in lowest terms. (Lesson 6.1)

C Globe Book Company, 1989

25.  $\frac{7}{6} \times \frac{1}{2}$  26.  $\frac{15}{16} \times \frac{4}{11}$  27.  $\frac{13}{20} \times \frac{2}{15}$  28.  $\frac{5}{9} \times \frac{20}{35}$ 

- 29. Carlos is painting a line down the center of a bicycle path. The path is 12 kilometers long. He can paint a line that is 750 meters long with one can of paint. How many cans of paint does he need? (Lesson 4.3)
- 30. Kevin can take 36 pictures with his camera using one roll of film. If he has a roll in his camera that is  $\frac{3}{4}$  used and 2 full rolls of unused film, how many more pictures can he take? ("esson 5.3)

(Use after completing Lesson 6.4, pp. 136-137)

Name \_\_\_\_\_\_

Date \_\_\_\_\_\_ Score \_\_\_\_\_

### ► Extra Practice (Lesson 6.4)

Multiply. Write the answers in lowest terms.

1. 
$$5\frac{1}{3} \times 3\frac{3}{8}$$
 \_\_\_\_\_\_

2. 
$$\frac{4}{5} \times 6\frac{1}{4}$$

1. 
$$5\frac{1}{3} \times 3\frac{3}{8}$$
 2.  $\frac{4}{5} \times 6\frac{1}{4}$  3.  $3\frac{3}{5} \times 3\frac{3}{4}$  4.  $7\frac{4}{5} \times 30$  \_\_\_\_\_

4. 
$$7\frac{4}{5} \times 30$$
 \_\_\_\_\_

5. 
$$4 \times 3\frac{1}{5}$$

6. 
$$3\frac{3}{13} \times 1\frac{3}{10}$$

7. 
$$8\frac{1}{2} \times 1\frac{3}{5}$$

5. 
$$4 \times 3\frac{1}{5}$$
 6.  $3\frac{3}{13} \times 1\frac{3}{10}$  7.  $8\frac{1}{2} \times 1\frac{3}{5}$  8.  $2 \times 3\frac{7}{12}$ 

9. 
$$5 \times 6\frac{9}{10}$$
 \_\_\_\_\_ 10.  $7\frac{1}{2} \times \frac{3}{5}$  \_\_\_\_ 11.  $2 \times 7\frac{1}{4}$  \_\_\_\_\_

10. 
$$7\frac{1}{2} \times \frac{3}{5}$$

11. 
$$2 \times 7\frac{1}{4}$$

12. 
$$2\frac{1}{2} \times 1\frac{3}{10}$$

13. 
$$3\frac{5}{6} \times 2\frac{1}{3}$$
 \_\_\_\_\_ 14.  $5\frac{3}{4} \times 1\frac{1}{3}$  \_\_\_\_ 15.  $6\frac{2}{3} \times \frac{1}{2}$  \_\_\_\_\_

14. 
$$5\frac{3}{4} \times 1\frac{1}{3}$$

15. 
$$6\frac{1}{3} \times \frac{1}{2}$$
 \_\_\_\_\_

13. 
$$3\frac{5}{6} \times 2\frac{1}{3}$$
 \_\_\_\_\_ 14.  $5\frac{3}{4} \times 1\frac{1}{3}$  \_\_\_\_\_ 15.  $6\frac{2}{3} \times \frac{1}{2}$  \_\_\_\_\_ 16.  $3\frac{1}{2} \times \frac{3}{8}$  \_\_\_\_\_ 17.  $2\frac{3}{8} \times 1\frac{1}{3}$  \_\_\_\_\_ 18.  $8\frac{1}{3} \times 2\frac{1}{4}$  \_\_\_\_\_ 19.  $1\frac{1}{7} \times 2\frac{1}{4}$  \_\_\_\_\_ 20.  $4\frac{1}{2} \times 3\frac{7}{12}$  \_\_\_\_\_

Solve.

21. Each pair of curtains needs  $2\frac{1}{4}$  yards of fabric. How many yards of fabric are needed for 5 pairs of curtains?

22. A punch recipe calls for  $2\frac{1}{2}$  quarts of fruit juice. If Mark wants to make  $1\frac{1}{2}$  times the recipe, how much juice does he need?

### ► Mixed Review (Lessons 4.5, 5.4, 6.2)

Convert each measure. (Lesson 4.5)

Compare. Use <, >, or =. (Lesson 5.4)

**29.** 
$$\frac{6}{7}$$
 \_\_\_\_\_\_  $\frac{11}{12}$ 

30. 
$$3\frac{6}{11}$$
 \_\_\_\_  $3\frac{12}{22}$  31.  $4\frac{7}{10}$  \_\_\_  $4\frac{3}{4}$  32.  $9\frac{3}{4}$  \_\_\_  $9\frac{3}{5}$ 

31. 
$$4\frac{7}{10}$$
 \_\_\_\_  $4\frac{3}{4}$ 

32. 
$$9\frac{3}{4}$$
 \_\_\_\_  $9\frac{3}{5}$ 

Multiply. Write the answers in lowest terms. (Lesson 6.2)

33. 
$$\frac{3}{8} \times \frac{4}{9}$$

34. 
$$\frac{7}{8} \times \frac{4}{5}$$

35. 
$$\frac{7}{32} \times \frac{3}{7}$$

33. 
$$\frac{3}{8} \times \frac{4}{9}$$
 \_\_\_\_\_ 34.  $\frac{7}{8} \times \frac{4}{5}$  \_\_\_\_\_ 35.  $\frac{7}{32} \times \frac{3}{7}$  \_\_\_\_ 36.  $\frac{4}{5} \times \frac{5}{6}$  \_\_\_\_

Solve.

37. Miss Wallace bought six kilograms of grapes to be divided among 30 students. How many grams of grapes did each student get? (Lesson 4.5)

38. Josephine bought  $2\frac{7}{8}$  pounds of cherries,  $2\frac{1}{2}$ pounds of strawberries, and 23 pounds of blueberries. Which of these fruits weighed the most? (Lesson 5.4)

### **ASSERTIVE COMMUNICATION SKILLS**

### **AGGRESSIVE**

### **ASSERTIVE**

Why are you late?

VS

What prevented you from getting here on time?

Sample #1 Aggressive Behavior Analysis:

In this situation, the aggressive response places a rift between the people involved before they even begin to approach a resolution to the problem. In addition, the aggressive response assumes the worst of an individual before giving them the benefit of the doubt. Furthermore, the aggressive response creates feelings of being attacked, thus causing the individual to become defensive and unwilling to communicate effectively. Lastly, the aggressive response is clearly confrontative and will result in a breakdown of communication.

Sample #1 Assertive Behavior Analysis:

In this situation, the assertive response demonstrates respect as well as open-mindedness. The assumption is that the individual didn't elect to purposely be late. The assertive response allows successful communication to ensue.

### **AGGRESSIVE**

### **ASSERTIVE**

I need to talk now!

VS

I know it may not be a good time to talk, but I'd really like to know how you feel and to clear the air between us.

Sample #2 Aggressive Behavior Analysis:

The aggressive response in this situation creates once again feelings of being attacked. The response is clearly confrontative. Also, a definite impasse will ensue in this situation due to the disrespect that is displayed toward the other person's feelings as well as their time. The message given in the aggressive response is that my feelings and my time are the only important factors here. In this situation, any attempt to arrive at an integrative solution is fruitless.

Sample #2 Assertive Behavior Analysis:

The assertive response in this situation reveals to the other person the willingness to clear the air and resume a workable relationship. This approach is made in a friendly, nonconfrontative way.

Developed by Melody L. Fitzpatrick-Parke 1994



# According to your belief

How many times have you affirmed some good that you desired, (a fulfilling relationship, a better job, a new home, etc.), but never received it? This is because deep inside, you believed that you weren't worthy. According to your belief, so it is done unto you.

Think of the universe as an ocean. You may approach the ocean for water with a teaspoon or a bucket. The ocean in its vastness doesn't care what vessel you use or how much you take from it. It has more nourishment to give than you could ever require. What defines the amount of water you receive is the size of the container that you bring. What defines your supply is what you can accept in your innermost heart.

Ask yourself, "What am I bringing to my universe? Is it a teaspoon, a bucket, or a ten-gallon jar? What led me to decide which container I am using? What do I think I deserve?"

The universe wants to provide for your every need. Your task is to uncover and transform those limiting beliefs that have prevented you from accepting the good that is your birthright. To do this, you must learn to love yourself as much as you are loved by the Divine.

When you have achieved this self-love, then success, prosperity, and abundance will open before you.



# ACTIVITY

RECOGNIZING ROLES OF ASSERTIVENESS AND PASSIVENESS

REFLECTIVE WAY:

**BEHAVIORS** 

Learning Objective:

Learners will understand assertive submissive, and aggressive behaviors

# UNDERSTANDING WHY:

There are three basic ways that we relate to others. These are submissive, aggressive, or assertive behaviors. Do you know what these words mean? When is it appropriate to use each of the styles? We may use one type of behavior with some people and another with others. Why do we do this? Where do we learn our behavior patterns? Is it possible to change our behaviors, and if so what would be some of things that would help us along the way?

# UNDERSTANDING HOW:

- 1. Learners define Submissive, Assertive, and Aggressive on the board.
- 2. The facilitator hands out the three "Behaviors "worksheets. Learners generate examples of each of the different behaviors."





# SUBMISSIVE BEHAVIOR

People who act submissively often do not have respect for their own rights. Many of these people do not express their honest feelings, needs, values, and concerns. They allow others to violate their space, deny their rights, and ignore their needs. Other people who show submissive behavior do express their needs, but in such a gentle way that they are not taken seriously.

-	
	What are some of the possible reasons why people might act submissively?
•	Write about a time when you saw someone being submissive.
	Think about this submissive behavior. What are some of the option that this person could have exercised at the time?



# Worksheet

# AGGRESSIVE BEHAVIORS

People who express themselves aggressively do so at the expense of others. They usually win arguments. They may speak very loudly and with confidence. An aggressive person will tend to dominate others and win respect by creating a climate of awe or fear.

1.	what would be an example of aggressive behavior?
2.	Why would a person such as a young child decide that aggressive behavior was the best way to interact with people?
3.	What are some of the prices that an aggressive person has to pay for their power and control?
4.	Tell the story of someone's aggressive behavior:





# ASSERTIVE BEHAVIOR

People who are assertive are able to express themselves and have their needs met without dominating others. True assertiveness is a way of being in the world which confirms individual worth and dignity while simultaneously confirming and maintaining the worth of others. The assertive person stands up for his or her own rights and expresses his or her personal needs, values, concerns, and ideas in direct and appropriate ways.

	What is an example of assertive behavior?
••	What are some of the things that a submissive person would have to overcome to become assertive?
· -	What are some of the things that an aggressive person would have to overcome to take on an assertive style of communication?
_	"It's best for women to be submissive and for men to be aggressive." How do you feel about this statement?
_	



INTERACTIVE WAY:

LEARNING TO BE ASSERTIVE

Learning Objective:

Learners will recognize roles of assertiveness, submissiveness, and aggressiveness in others

# UNDERSTANDING WHY:

If someone were to identify what type of person you are, what would they say? Would they say that you a meek, nice, passive type? Would they say that you are overbearing and aggressive? Or would they say that you are assertive and active? What are the differences between these types of people? Are we born into these behavior patterns or do we develop them as a way to cope with the environments in which we have lived? How might they be a combination of both?

### UNDERSTANDING HOW:

- 1. Learners read the "<u>Understanding Why</u>" and consider how people's personalities develop.
- 2. Learners break into pairs and discuss the "Police Incident" worksheet.
- 3. The facilitator can pose the question; can we maintain our dignity without becoming aggressive in the face of another aggressive person or system? How?



Recognizing Roles Of Assertiveness And Passiveness

PROBLEM POSING WAY:

**HOW DO YOU RESPOND?** 

Learning Objective:

Learners will recognize aggressive, assertive, and passive behavior patterns

### UNDERSTANDING WHY:

Is it true that we put up with other people's behavior depending on our own frame of mind and disposition at the moment? For example, on one day you may be sitting on the bus and some people are talking crazy in back of you. You may smile and listen to their conversation and even laugh. Another day, however, the same people could be in back of you, talking about the same thing, in the same way, and you just click! You find them annoying and rude; you start shouting at them and tell them to shut up. What might be the difference between the two days? What are some of the factors which might be influencing your behavior?

### **UNDERSTANDING HOW:**

- 1. Learners are broken into groups of three.
- 2. Learners read the "How Do You Respond?" worksheet and generate examples of the three styles of responses.
- 3. Each group role-plays their examples in front of the class. The class decides which type of behavior is being performed.



Recognizing Roles Of Assertiveness And Passiveness



# HOW DO YOU RESPOND?

Look at the situations below. In groups of three, think of how people using a submissive, aggressive, and assertive behavior would react in the following situations. Follow the example given.

EXAMPLE:	You are sitting in a movie theater, and two teenagers are laughing and talking in back of you.
Submissive:	Sit and not say anything, but then get very frustrated and angry later with someone else.
Aggressive:	"Shut up or I'll have you thrown out of here!"
Assertive:	"Your talking is distracting me from hearing the movie. Would you mind lowering your voices or moving?"

Aggressive:
Aggressive:



**CONTENT BASED WAY:** Learning Objective:

YOUR COMMUNICATION STYLE
Learners will recognize their personal
communication style

### **UNDERSTANDING WHY:**

We all, to one degree or another, use either submissive or aggressive behavior. One of the most noticeable things about assertive people is that they seem to strike a balance. They are expressing their needs and desires without offending others. They are usually involved in meaningful and varied types of relationships, are less preoccupied by self-consciousness and anxiety, and less driven by the needs of self protection or control. The assertive person listens to others and then responds honestly.

### UNDERSTANDING HOW:

- 1. Learners are handed the "Behaviors" worksheet.
- 2. Learners answer the questions.
- 3. Learners break into small groups and share their answers.



Recognizing Roles Of Assertiveness And Passiveness

# Worksheet

# BEHAVIORS

# Answer the following Questions: 1. What do you think your overall behavior style is? 2. When might it be appropriate to use submissive behavior? 3. When are times when it might be appropriate to use aggressive behavior? 4. In what situations do you think it is "okay" to use aggressive behavior? 5. What are the advantages of using assertive behavior? 6. Our communication style often grows out of what we learned was the proper behavior for our sexual roles. Do you believe that is true? Give examples of why, or why not.

Recognizing Roles Of Assertiveness And Passiveness



### SHEET METAL WORKERS ROLE PLAY

Shop Foreman/Supervisor goes through your personal tool box without asking and pulls out several tools that he feels are damaged or faulty. When you arrive at work in the morning, he approaches you, with tools in hand, not only in a confrontative manner, but also right in front of the group. He begins verbally assaulting you on the state of your tools. He tells you that many of your tools are dull, your handles are broken, your chisels have mushroom heads, and many of your blades are bent. At this point you know he is being over zealous in finding fault. Before you even have a chance to respond, he further states that you have an irresponsible attitude toward shop safety, and if you don't do something about the problem by the end of the day you are fired! He then proceeds to walk off throwing your tools to the floor.

SUBMISSIVE/PASSIVE RESPONSE

**AGGRESSIVE RESPONSE** 

PASSIVE/AGGRESSIVE RESPONSE

ASSERTIVE RESPONSE

Developed by Melody L. Fitzpatrick-Parke 1994



actical	Applications
---------	--------------

Name \_\_\_\_

Percentage Problem Solving

A sheet metal worker earns \$ 28.64 an hour. If he receives a 3½ % pay raise, what is the amount of his raise?

What is his new hourly rate?

If 5.45% of a sheet metal worker's salary is withheld for Social Security, what amount is withheld from earnings of \$ 945.00?

On a cutting operation 2 sq. ft. of sheet steel is wasted for every 16 sq. ft. used. What is the percent of waste?

**BEST COPY AVAILABLE** 

Percentage, Page 2

After heating, a metal rod has expanded 3.5% to 15/4 inches. What was its original length?

Four pounds of a certain bronze alloy is 1/6 tin, 0.02 zinc, and the rest copper. Express the portion of each metal in percents.

Express the portion of each metal in pounds.

. If a certain kind of solder is 5270 tin, how many pounds of tin are needed to make 2016s of solder?

# FRACTIONS

# FOR SHEET METAL WORKERS

Building Essential Skills for the Ohio Building and Construction Industry

Sheet Metal Workers Cleveland, Ohio

Joe Stastny Martha J. Ghenne



#### FRACTIONS FOR SHEET METAL WORKERS

#### Unit Objectives

At the completion of this unit, the learner will demonstrate knowledge, skills, and attitudes necessary to show understanding of fractions, fractional parts, and various mathematical operations using fractions, mixed numbers, whole numbers and problem solving.

#### Introduction

The word fraction comes from the Latin meaning to break. Fractional numbers are used when a standard unit is broken down into parts.

A fraction has two terms, the numerator and the denominator, with a line separating the two numbers. The numerator refers to the numbers above the line and indicates the given number of parts. The denominator refers to the number below the line and indicates the total number of parts the unit is divided into.

$$4$$
 = numerator

$$7$$
 = denominator

#### Proper and Improper Fractions

A proper fraction is one in which the numerator is less than the denominator, such as

An improper fraction is one in which the denominator is less than the numerator, such as

A mixed number can be made from improper fractions by dividing the numerator by the denominator and putting the remainder over the denominator.

$$-\frac{13}{5} = 5 \underbrace{\frac{2}{13}}_{5}^{3/5}$$

### Appendix E:

Sample Curricula/ Instructional Materials
Collected from Sites



## 38 Extra Practice & Mixed Review

(Use after completing Lesson 4.7, pp. 98-99)

Name	
Class	
Date	Score

Daniel's Salary

#### **► Extra Practice** (Lesson 4.7)

Use the table at the right to answer the following questions.

- 1. What information is presented in the table? How many years are shown?
- 2. In what year did Faron earn \$16,500?
- 3. What was the increase in Faron's salary from 1980 to 1982? In Daniel's?

1980	\$13.000	\$11.500
1981	14,000	12.500
1982	15,500	13.000
1983	16.500	14,000
1984	18,000	15.500
1985	20.000	17.000
1986	22.500	19,500
1987	24,500	21,500
1988	26.500	22.500
1989	28.000	23.500

Faron's Salary

Year

- 4. What were the increases in Faron's salary each year, from 1980 to 1985?
- 5. What is Daniel's salary in 1989? What is Faron's salary? Who earns more money?
- 6. What was the increase in Daniel's salary from 1983 to 1986? From 1987 to 1989?
- 7. How much money did Faron earn from 1980 through 1989? How much did Daniel earn?
- 8. How much more is Daniel making in 1989 than in 1984?
- 9. How much more than Daniel did Faron earn from 1980 through 1989?

### ► Mixed Review (Lessons 3.5. 3.7)

Divide. (Lesson 3.5)

10. 38) 1938

11. 32)2244

**12.** 33)37,037

13. 25)53,545

Use Read, Plan, Do, and Check to solve. (Lesson 3.7)

- 14. Paul had some hats. He bought four more. He gave Ben two. Greg gave him one. He now has nine hats. How many did he start with?
- 15. Lauren runs around the track in 60 seconds. It takes Justin 40 seconds. If they start together, when will their paths cross again?

## **Extra Practice &** Mixed Review

(Use after completing Lesson 5.2, pp. 112-113)

Name \_\_\_\_\_Key

► Extra Practice (Lesson 5.2)

Find 3 fractions equivalent to each fraction.

1. 
$$\frac{1}{3}$$
 2.  $\frac{1}{5}$  3.  $\frac{7}{5}$  4.  $\frac{5}{6}$  3.  $\frac{7}{5}$  6.  $\frac{11}{8}$  7.

7. 
$$\frac{3}{2}$$
 8.  $\frac{3}{8}$  9.  $\frac{5}{3}$  10.  $\frac{7}{9}$  11.  $\frac{9}{8}$  12.  $\frac{4}{3}$  .

Use division to find a fraction equivalent to each fraction.

13.  $\frac{4}{12}$  \_\_\_\_ 14.  $\frac{10}{12}$  \_\_\_ 15.  $\frac{18}{20}$  \_\_\_ 16.  $\frac{15}{18}$  \_\_\_ 17.  $\frac{21}{24}$  \_\_ 18.  $\frac{30}{50}$  \_\_\_

19. 
$$\frac{14}{16}$$
 20.  $\frac{20}{24}$  21.  $\frac{10}{16}$  22.  $\frac{30}{20}$  23.  $\frac{12}{10}$  24.  $\frac{10}{8}$  ...

Solve.

25. There are 12 inches in a foot. Using equivalent fractions, find how many inches are in \ foot.

26. A parking lot is divided into 150 stalls. Using equivalent fractions, find how many stalls are in  $\frac{3}{5}$  of the parking lot.

➤ Mixed Review (Lessons 2.3, 3.5, 4.6)

Multiply mentally. (Lesson 2.3)

Divide. (Lesson 3.5)

Convert each measure. (Lesson 4.6)

Solve.

- 43. Mr. Andes pays \$2268 in real estate taxes each year. How much should he save monthly for next year's tax bill? (Lesson 3.5)
- 44. A can of fruit juice concentrate holds 350 milliliters. If Phyllis adds 4 cans of water to the concentrate, how many liters of juice will she make? (Lesson 4.6)

Extra Practice & **Mixed Review** 

Date \_\_\_\_\_\_ Score \_\_\_\_

(Use after completing Lesson 5.3, pp. 114-115)

Extra Practice (Lesson 5.3)

Fill in the blank to make each whole number an improper fraction.

1. 
$$8 = \frac{3}{10}$$
 \_\_\_\_\_ 2.  $5 = \frac{3}{12}$  \_\_\_\_\_ 3.  $12 = \frac{1}{20}$  \_\_\_\_ 4.  $25 = \frac{3}{8}$  \_\_\_\_ \_\_\_

2. 
$$5 = \frac{3}{12}$$

3. 
$$12 = \frac{1}{20}$$

4. 
$$25 = \frac{3}{8}$$
 \_\_\_\_\_

Write each mixed number as an improper fraction.

5. 
$$3\frac{2}{3}$$
 \_\_\_\_\_ 6.  $12\frac{4}{5}$  \_\_\_\_\_ 7.  $9\frac{7}{10}$  \_\_\_\_\_ 8.  $20\frac{7}{15}$  \_\_\_\_\_ -

6. 
$$12\frac{4}{5}$$

7. 
$$9\frac{7}{10}$$
 \_\_\_\_\_

8. 
$$20\frac{7}{15}$$
 \_\_\_\_\_\_

Write each quotient as a whole or mixed number.

9. 
$$\frac{2^{-}}{10}$$
 \_\_\_\_ 10.  $8)\overline{60}$  \_\_\_\_ 11.  $\frac{18}{4}$  \_\_\_\_ 12.  $16)\overline{73}$  \_\_\_\_ \_

11. 
$$\frac{18}{4}$$

Solve.

13. Applesauce comes in packages of 4 individual containers. If Louise has 5 full packages and one that is  $\frac{3}{4}$  full, how many containers does she have?

14. Emily served 4 pizzas that were each cut into 8 slices. Three whole pizzas and  $\frac{3}{8}$  of another were eaten. How many pieces of pizza were eaten?

► Mixed Review (Lessons 2.4, 3.6, 5.2)

Multiply. (Lesson 2.4)

17. 
$$95$$
  $\times 47$ 

Divide and show the remainder. (Lesson 3.6)

Use division to find a fraction equivalent to each fraction. (Lesson 5.2) 24.  $\frac{5}{10}$  \_\_\_ 25.  $\frac{8}{12}$  \_\_\_ 26.  $\frac{15}{20}$  \_\_\_ 27.  $\frac{18}{27}$  \_\_\_ 28.  $\frac{20}{45}$  \_\_\_ 29.  $\frac{14}{24}$  \_\_\_

24. 
$$\frac{5}{10}$$
 \_\_\_\_

25. 
$$\frac{8}{12}$$
 \_\_\_\_\_

**26.** 
$$\frac{15}{20}$$
 \_\_\_\_

27. 
$$\frac{18}{27}$$
 \_ .

28. 
$$\frac{20}{45}$$

29. 
$$\frac{14}{24}$$
 \_\_\_\_

Solve.

30. A farm has 75 rows of newly planted trees with 54 trees in each row. How many trees are newly planted? (Lesson 2.4)

31. A machine makes batches of 285 buttons. How many complete batches will be made to fill an order for 5500 buttons? How many buttons will be in the last batch? (Lesson 3.6)

Page 2 Fractions for Sheet Metal Workers

Conversely, to change a mixed number to an improper fraction multiply the whole number by the denominator and add the numerator.

$$2^{\frac{3}{5}} = 2 \times 5 = 10 + 3 = \frac{13}{5}$$

\*Practice

(Allow learners to do some practice involving proper fractions, improper fractions, and mixed numbers.

#### Equivalent Fractions

Equivalent fractions are fractions that represent the same number.

$$1/2 = 3/6 = 4/8$$

Multiply the numerator and denominator by the same number to get equivalent fractions.

$$3/4 = ?/20 = 9/?$$

\*Practice

#### Reducing Fractions

Reducing fractions is done by dividing a numerator and denominator by the same number.

$$4/12 = 1/? = ?/6$$

Reducing a fraction to lowest terms is to divide a fraction until there is no number that will divide equally into the numerator and denominator.

\*Practice



Page 3 Fractions for Sheet Metal Workers

Comparing fractions is accomplished by finding a common denominator and then comparing the numerators after multiplying.

Compare 2/3 and 5/8:

2/3 is a larger fraction because 16 is greater than 15.

\*Practice

Complete Skill Building Sheet #1.

#### Multiplication of Fractions .

Multiplying fractions is the simplest operation because nothing has to be done to the numbers except in the case of mixed numbers which need to become improper fractions.

$$1/2 \times 1/3 = 1/6$$

Simply multiply the numerators together, than the denominators together and write the new fraction, reducing if possible.

Cancellation can be used in multiplications of fractions either before multiplying or after.

$$5/6 \times 2/3 = 5/9$$

$$5/6 \times 2/3 = 10/18 = 5/9$$

\*Practice

Page 4
Fractions for Sheet Metal Workers

Multiplying with whole numbers can be done by first changing the whole number into a fraction, putting it over the number 1.

$$3 \times 4/5$$

$$3/1 \times 4/5 = 12/5 = 22/5$$

Mixed numbers also have to be changed into improper fractions before multiplying.

$$2 3/4 \times 7/8$$

$$11/4 \times 7/8 = 77/32 = 2 13/32$$

\*Practice

#### Division with Fractions

The symbol for division is  $\div$ , which means divided by. So the statement  $2/3 \div 1/2$  reads two thirds divided by one half. In dividing fractions the second number is the divisor and the divisor is always *inverted*, or turned around and the sign changed to multiplication, so that 2/3 divided by 1/2 now becomes 2/3 times 2/1.

$$2/3 \div 1/2 = 2/3 \times 2/1 = 4/3 = 1 1/3$$

\*Practice

#### Addition and Subtraction with Fractions

These two operations cannot be done with fractions unless the denominators are the same. Once the denominators are alike, add or subtract depending on the sign.

Page 5
Fractions for Sheet Metal Workers

$$4/9 = 4/9$$
+  $2/3$ 
 $6/9$ 
 $10/9 = 1 1/9$ 

$$7 \ 2/3 = 7 \ 4/6$$

$$+ 4 \ 5/6 = 4 \ 5/6$$

$$11 \ 9/6 = 12 \ 3/6 = 12 \ 1/2$$

\*Practice

Complete Skill Building Sheet #2.

#### Practical Applications

Led by the Union Trainer, the class will discuss and solve situations on the job which involve working with fractions. Some of these situations will include:

-Measuring sheets of metal

-Computing the correct calculations for cutting pieces of sheet metal containing heels and cheeks

-Determining the diameters  $\alpha \cup duct$  openings using a fractional number for pi

The lesson will conclude with a competition between the class groups to solve a working problem involving an on the job application in measuring sheet metal.

NAME	
------	--

A. WRITE AS AN IMPROPER FRACTION:

1. \_\_\_\_\_

1. 2 \frac{1}{3}

2. 23

2. \_\_\_\_\_

3. 4 <del>5</del>

4. 9 3

3. \_\_\_\_\_

- B. WRITE AS A MIXED NUMBER:
- 5. 4

6. 11/8

7. <u>5</u>

8. <u>80</u>

- 5. \_\_\_\_\_
- \_\_\_\_\_

- C. REDUCE TO LOWEST TERMS:
- 9. <u>le</u>
- 10. 10
- 11. 38

- ۵
- 10.

D. COMPLETE:

13. 25 = 16

- 12. \_\_\_\_\_
- 13. \_\_\_\_\_

E. WHICH IS LARGER?

12. 7 = 16

- 14. 3 or 13
- 15.  $\frac{1}{5}$  or  $\frac{8}{7}$

15. \_\_\_\_\_

NUMBER CORRECT

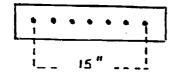
DO THE FOLLOWING OPERATIONS:

1. 
$$\frac{9}{16} \times \frac{4}{3}$$

3. 
$$8 \div \frac{3}{4}$$

10. 5 8 4

- 1. Which is thicker, a 3/16 inch of sheet metal or a 13/64 inch fastener?
- 2. Tom's piece of metal measures 15 6/8 inches. Express this measurment in lowest terms.
- 3. In the sheet metal part shown, the seven rivets are equally spaced. Write the distance between rivets as a mixed number.



- 4. How long will it take to weld 44 lengths of duct if each weld takes 3 1/2 minutes?
- 5. How long of a bolt is needed to go through a piece of tubing 5/8 inch, a washer 1/16 inch thick and a nut 1/4 inch thick?
- 6. Four sheets of metal are stacked in a pile. If the thicknesses of the sheets are 7/32, 7/16, 3/8, and 1/4, what is the total thickness of the stack?
- 7. A tapered shaft is 2 7/16 inches in diameter at on, end and 1 3/32 inches at the other. What is the difference in diameter?



8. A special type washer is stamped from a steel strip. If 15/16 inch is required for one washer, how much of the steel strip will be required to make 5000 washers?

9. How many sheets of metal, each 1/32 inch thick, are there in a pile 8 3/8 inches high?

10. How many pieces of metal, each 3/4 inch in length can be cut from a strip 75 inches long, assuming there is no waste in cutting?

## Fractions

PROBLEM SET 2

40

Answers are on page 546.

Fractions

#### A. Write as an improper fraction:

1. 
$$1\frac{1}{8}$$

2. 
$$4\frac{1}{5}$$

3. 
$$1\frac{2}{3}$$

4. 
$$2\frac{3}{16}$$

5. 
$$3\frac{3}{32}$$
 6.  $2\frac{1}{16}$ 

6. 
$$2\frac{1}{16}$$

7. 
$$1\frac{5}{8}$$

8. 
$$3\frac{7}{16}$$

#### Write as a mixed number:

9. 
$$\frac{10}{4}$$

10. 
$$\frac{19}{2}$$

11. 
$$\frac{25}{3}$$

12. 
$$\frac{9}{8}$$

13. 
$$\frac{25}{16}$$
 14.  $\frac{21}{16}$ 

14. 
$$\frac{21}{16}$$

15. 
$$\frac{35}{4}$$

16. 
$$\frac{7}{3}$$

#### Reduce to lowest terms:

17. 
$$\frac{6}{32}$$

18. 
$$\frac{8}{32}$$

19. 
$$\frac{12}{32}$$

20. 
$$\frac{18}{24}$$

21. 
$$\frac{5}{30}$$

22. 
$$1\frac{12}{21}$$
 23.  $1\frac{16}{20}$ 

23. 
$$1\frac{16}{20}$$

24. 
$$3\frac{10}{25}$$

#### Complete these:

25. 
$$\frac{3}{4} = \frac{?}{12}$$

25. 
$$\frac{3}{4} = \frac{?}{12}$$
 26.  $\frac{7}{16} = \frac{?}{64}$  27.  $2\frac{3}{4} = \frac{?}{16}$  28.  $1\frac{3}{8} = \frac{?}{32}$ 

$$27. \ \ 2\frac{3}{4} = \frac{?}{16}$$

28. 
$$1\frac{3}{8} = \frac{?}{32}$$

29. 
$$5\frac{2}{3} = \frac{?}{12}$$
 30.  $1\frac{4}{5} = \frac{?}{10}$  31.  $1\frac{1}{4} = \frac{?}{12}$  32.  $2\frac{3}{5} = \frac{?}{10}$ 

30. 
$$1\frac{4}{5} = \frac{?}{10}$$

31. 
$$1\frac{1}{4} = \frac{?}{12}$$

32. 
$$2\frac{3}{5} = \frac{?}{10}$$

#### Circle the large number:

33. 
$$\frac{7}{16}$$
 or  $\frac{2}{15}$ 

34. 
$$\frac{2}{3}$$
 or  $\frac{4}{7}$ 

35. 
$$\frac{13}{16}$$
 or  $\frac{3}{8}$ 

33. 
$$\frac{7}{16}$$
 or  $\frac{2}{15}$  34.  $\frac{2}{3}$  or  $\frac{4}{7}$  35.  $\frac{13}{16}$  or  $\frac{7}{8}$  36.  $1\frac{1}{4}$  or  $\frac{7}{6}$ 

37. 
$$\frac{13}{32}$$
 or  $\frac{3}{5}$ 

37. 
$$\frac{13}{32}$$
 or  $\frac{3}{5}$  38.  $\frac{2}{10}$  or  $\frac{3}{16}$  39.  $1\frac{7}{16}$  or  $\frac{7}{4}$  40.  $\frac{3}{32}$  or  $\frac{1}{9}$ 

39. 
$$1\frac{7}{16}$$
 or  $\frac{7}{4}$ 

40. 
$$\frac{3}{32}$$
 or  $\frac{1}{9}$ 

#### B. Multiply or divide as shown:

1. 
$$\frac{1}{2} \times \frac{3}{16}$$
 2.  $\frac{3}{4} \times \frac{2}{3}$  3.  $\frac{7}{16} \times \frac{4}{3}$ 

2. 
$$\frac{3}{4} \times \frac{2}{3}$$

$$3. \ \frac{7}{16} \times \frac{4}{3}$$

4. 
$$\frac{15}{64} \times \frac{1}{12}$$

5. 
$$1\frac{1}{2} \times \frac{5}{6}$$

5. 
$$1\frac{1}{2} \times \frac{5}{6}$$
 6.  $3\frac{1}{16} \times \frac{1}{5}$  7.  $\frac{3}{16} \times \frac{5}{12}$  8.  $14 \times \frac{3}{8}$ 

7. 
$$\frac{3}{16} \times \frac{5}{12}$$

8. 
$$14 \times \frac{3}{8}$$

9. 
$$\frac{3}{4} \times 10$$

9. 
$$\frac{3}{4} \times 10$$
 10.  $\frac{1}{2} \times 1\frac{1}{3}$  11.  $18 \times 1\frac{1}{2}$  12.  $16 \times 2\frac{1}{8}$ 

11. 
$$18 \times 1\frac{1}{2}$$

12. 
$$16 \times 2\frac{1}{8}$$

#### Course/Section

13. 
$$2\frac{2}{3} \times 4\frac{3}{8}$$
 14.  $3\frac{1}{8} \times 2\frac{2}{5}$  15.  $\frac{1}{2} \div \frac{1}{4}$  16.  $\frac{2}{5} \div \frac{1}{2}$ 

14. 
$$3\frac{1}{8} \times 2\frac{2}{5}$$

15. 
$$\frac{1}{2} \div \frac{1}{4}$$

16. 
$$\frac{2}{5} \div \frac{1}{2}$$

17. 
$$4 \div \frac{1}{8}$$

18. 
$$8 \div \frac{3}{4}$$

19. 
$$\frac{2}{3} \div 4$$

17. 
$$4 \div \frac{1}{8}$$
 . 18.  $8 \div \frac{3}{4}$  19.  $\frac{2}{3} \div 4$  20.  $1\frac{1}{2} \div 2$ 

21. 
$$3\frac{1}{2} \div 5$$

22. 
$$1\frac{1}{4} \div 1\frac{1}{2}$$

23. 
$$2\frac{3}{4} \div 1\frac{1}{8}$$

21. 
$$3\frac{1}{2} \div 5$$
 22.  $1\frac{1}{4} \div 1\frac{1}{2}$  23.  $2\frac{3}{4} \div 1\frac{1}{8}$  24.  $3\frac{1}{5} \div 1\frac{5}{7}$ 

#### C. Add or subtract as shown:

1. 
$$\frac{3}{8} + \frac{7}{8}$$
 2.  $\frac{1}{2} + \frac{3}{4}$ 

2. 
$$\frac{1}{2} + \frac{3}{4}$$

3. 
$$\frac{3}{32} + \frac{1}{8}$$

3. 
$$\frac{3}{32} + \frac{1}{8}$$
 4.  $\frac{3}{8} + 1\frac{1}{4}$ 

5. 
$$\frac{3}{5} + \frac{5}{6}$$

6. 
$$\frac{5}{8} + \frac{1}{10}$$

5. 
$$\frac{3}{5} + \frac{5}{6}$$
 6.  $\frac{5}{8} + \frac{1}{10}$  7.  $\frac{9}{16} - \frac{3}{16}$  8.  $\frac{7}{8} - \frac{1}{2}$ 

8. 
$$\frac{7}{8} - \frac{1}{2}$$

9. 
$$\frac{11}{16} - \frac{1}{4}$$

10. 
$$\frac{5}{6} - \frac{1}{5}$$

11. 
$$\frac{7}{8} - \frac{3}{10}$$

9. 
$$\frac{11}{16} - \frac{1}{4}$$
 10.  $\frac{5}{6} - \frac{1}{5}$  11.  $\frac{7}{8} - \frac{3}{10}$  12.  $1\frac{1}{2} - \frac{3}{32}$ 

13. 
$$2\frac{1}{8} + 1\frac{1}{4}$$
 14.  $1\frac{5}{8} + \frac{13}{16}$  15.  $6 - 1\frac{1}{2}$  16.  $3 - 1\frac{7}{8}$ 

14. 
$$1\frac{5}{8} + \frac{13}{16}$$

15. 
$$6-1\frac{1}{2}$$

16. 
$$3-1\frac{7}{8}$$

17. 
$$3\frac{2}{3} - 1\frac{7}{8}$$

18. 
$$2\frac{1}{4} - \frac{5}{6}$$

19. 
$$\frac{1}{2} + \frac{1}{3} + \frac{1}{8}$$

17. 
$$3\frac{2}{3} - 1\frac{7}{8}$$
 18.  $2\frac{1}{4} - \frac{5}{6}$  19.  $\frac{1}{2} + \frac{1}{3} + \frac{1}{5}$  20.  $1\frac{1}{2} + 1\frac{1}{4} + 1\frac{1}{5}$ 

21. 
$$3\frac{1}{2} - 2\frac{1}{3}$$

22. 
$$2\frac{3}{5} - 1\frac{4}{15}$$

23. 
$$2-1\frac{3}{5}$$

21. 
$$3\frac{1}{2} - 2\frac{1}{3}$$
 22.  $2\frac{3}{5} - 1\frac{4}{15}$  23.  $2 - 1\frac{3}{5}$  24.  $4\frac{5}{6} - 1\frac{1}{2}$ 

## **DECIMALS**

## FOR SHEET METAL WORKERS

Euilding Essential Skills for the Ohio Building and Construction Industry

Sheet Metal Workers Cleveland, Ohio

Joe Stastny Martha J. Ghenne

#### DECIMALS FOR SHEET METAL WORKERS

#### Unit Objectives

At the completion of this unit, the learner will demonstrate knowledge, skills, and attitudes necessary to show understanding of decimal numbers. The unit will cover addition, subtraction, multiplication and division of decimals. It will also explain changing decimals to fractions and fractions to decimals and will conclude with practical applications of working with decimals numbers in the sheet metal industry.

#### Introduction

A decimal number is a fraction whose denominator is 10 or some multiple of 10. This number can have both a whole-number part and a fractional part. In this instance, the number 45.76 means

45 and 76/100

The whole number part is left of the decimal point and the fractional part is to the right.

Each digit in a number, whether it is a whole number or a fractional part written as a decimal, has a place value name:

3 6 4 9 . 1 5 7 2 thousands bundreds tens ones tenths bundredths thousandths ten thousandths

\*Note that digits to the right of the decimal point end in  $\underline{th}$ .

The number above would be spoken as three thousand six hundred forty nine and one thousand five hundred seventy two ten thousandths.

- .8 would be eight tenths
- .36 would be thirty six hundredths
- 6.375 would be six and three hundred seventy fire themsanion.
- \*Fractice writing several declast combined.



Fage 2 Decimals for Sheet Metal Workers

A zero which comes between a decimal point and another number has value:

To write three hundredths, a zero must hold the tenths place, as shown:

.03 = three hundredths

A zero which comes at the end of a decimal number, has no value and does not change the value of the decimal number.

.35 = thirty five hundredths

.350 = thirty five hundredths

.3500 = thirty five hundredths

\*Fractice

## Addition and Subtraction of Decimal Numbers

These two operations can be done with decimals numbers in the same manner as with whole numbers as long as the decimal points are lined up vertically.

To add .34 and 6.2, simply write as an addition problem and line up the decimals like this:

then add the numbers, bringing down the decimal point to the answer.

The same problem could have been written using zeroes to hold the places, as such:

Page 3 Decimals for Sheet Metal Workers

Subtraction is done the same way, writing the problem as with whole numbers but lining up the decimal points and bringing a decimal point down into the answer.

Subtract 34.21 from 978.868

Carrying in addition problems with decimals and borrowing in subtraction problems with decimals is accomplished just as when working with whole numbers.

\*Note: When adding or subtracting whole numbers and decimal numbers, the places can be filled with zeroes.

\*Fractice

Then, complete Skill Building Sheet #1

#### Multiplying with Decimals

Multiplication of decimal numbers is the same as with whole numbers, however the decimal point in the answer is counted over from the left as many places as in both the multiplier and the multiplicand.

\*Practice

## **BEST COPY AVAILABLE**



Fage 4
 Decimals for Sheet Metal Workers

#### Division with Decimals

quotient or answer

divisor dividend

If only the dividend contains a decimal number, then division is carried out as with whole numbers, remembering to place a decimal point in the answer exactly above the decimal point in the dividend:

However, if the decimal point is in the divisor or in both the divisor and dividend, then the decimal point must be moved as many places as it takes to clear the decimal point from the divisor:

Then, divide as with whole numbers.

.054 
$$\sqrt{.1026}$$
 becomes 054.  $\sqrt{102.6}$ 

\*Practice

## Changing Decimals Numbers to Fractions

Since decimals are fractions with denominators that are multiply of ten, to change a decimal number to a fractional number. First put the number over the proper multiple of ten, sell of possible.



Fage 5 Decimals for Sheet Metal Workers

$$.6 = 6/10 = 3/5$$

$$.59 = 59/100$$

$$3.11 = 3 11/100$$

$$.913 = 913/1000$$

\* Note that there are always as many zeroes in these fractions as there are decimal places in the original number.

\*Practice

## Changing Fractions into Decimals Numbers

To change a fraction into a decimal number, divide the numerator by the denominator and carry the division out as many places as necessary before either dividing equally or rounding off. If rounding off, carry out the division one place further than needed.

$$3/4 = 4)3 = 4)\frac{.75}{3.00}$$

$$\frac{.369}{20}$$
17/46 = 46)\frac{17.000}{-138} = .37

Skill Building Sheet #2

#### Practical Applications

The class will work on the first two problems individually. The last three problems will be a group effort with members made up of 1st, 3rd, 4th, and 5th year apprentices. The answers to the problems will be discussed. The union trainer will then apply the use of decimals to several job-related functions.



Page 6 Decimals for Sheet Metal Workers

\*Note: Joe Stastny provided a very effective example of decimals use during this class session which led to a lively, often eyeopening, discussion period. Mr. Stastny illustrated the use of decimals by having two class members show how sheet metal workers' pay checks are affected by the various deductions for union activities. He had one participant begin with the standard hourly rate for sheet metal workers; the other participant began with a much lower hourly rate, which the class later realized was the hourly rate less the deductions. The first participant subtracted the listed deductions and the second participant simultaneously added each deduction. When each ended up with the other's beginning figure, it was clear just how much money was being distributed and exactly where it was going. All participants were by then engaged in conversations concerning their upcoming contract vote on where a proposed pay raise would be designated. Following this exercise, Mr. Stastny had two teams work on a measurement problem concerning the use of decimals numbers in determining the surface area of a piece of sheet metal.

THET METAL WORKERS' INTERNATIONAL ASSOCIATION LOCAL UNION #33
3666 Carnegie Avenue, Cleveland, OH 44115-2714
(216) 391-1645 Fax: 391-4335

Counties of: Ashtabula, Cuyahoga, Geauga and Lake

### CLEVELAND DISTRICT BUILDING TRADES

EFFECTIVE: MAY 1, 1993 - EXPIRES: APRIL 30, 1994

CONTRACTORS HOURLY COST Industry Promotion Fund IFUS Local Apprentice Training *National Apprentice Training Fund	\$29.0416 hours worked05 hours worked07 hours worked12* hours worked
JOURNEYMANS RATE - TOTAL Local Pension Fund *National Pension Fund *COLA Health & Welfare	\$28.64 per hour -2.00 hours worked -1.04* hours paid10* hours paid -2.80 hours worked
BASIC WAGE SCALE - TAXABLE Working Dues/Equality Fund JATC/Hardship	\$22.70 per hour -1.11 hours paid11 hours paid
TOTAL TAKE HOME PAY	\$21.48 per hour

FOREMANS RATE: \$1.00 per hour over Journeymans rate

OVERTIME: Monday thru Saturday PAID AT 1 1/2 TIMES THE REGULAR HOURLY RATE

Sunday & Holidays PAID AT 2 TIMES THE REGULAR HOURLY RATE

BREAKDOWN OF CONTRIBUTIONS: CONTRACTOR: Industry Promotion Fund IFUS Local Apprentice Training *National Training Fund	Journeyman Rate \$ .16 hours worked .05 hours worked .07 hours worked .12* hours worked	Apprentice Rate  16 hours worked  05 hours worked  17 hours worked  12* hours worked
NON-TAXABLE: Local Pension *National Pension *COLA Health & Welfare	\$2.00 hours worked 1.04* hours paid .10* hours paid 2.80 hours worked	-0- \$1.04* hours paid .10* hours paid 2.80 hours worked
ASSESSMENT: Working Dues/Equality JATC/Hardship	\$1.11 hours paid .11 hours paid	-0- .11 hours paid
TOTAL CONTRIBUTIONS *National Benefit Funds	\$7.56 -1.26*	\$4.45 -1.26*
Local #33 Benefit Funds	\$6.30	\$3.19

\*Send NATIONAL PENSION AND NATIONAL TRAINING PAYMENTS WITH ORIGINAL COPY TO: Sheet Metal Workers' National Benefit Funds, P O BOX 79321 Baltimore, MD 21279-0321.

Send all other copies and the balance of the funds to: Sheet Metal Workers' Local Union #33 Cleveland District Benefit Funds, 3666 Carnegie Avenue, Cleveland, OH 44115-2714.

TO AVOID DELINQUENCY, SEND ALL PAYMENTS AND REMITTANCE FORMS
BEFORE THE 15TH OF THE MONTH!!

Name	
------	--

A. Write these in decimal numbers.

1. \_\_\_\_\_

1. Two tenths

· \_\_\_\_

2. three and seventy-eight hundredths

\_\_\_\_

3. forty seven and twelve thousandths

\_\_\_\_

- 4. point one hundred twenty-seven ten thousandths
- 6. \_\_\_\_\_
- E
- 0
- 10. \_\_\_\_\_

B. Add

7. 3.2 + 14.51 + 9 + .10 =

- 5. 7.25 .43 8.91 + .67\_\_\_
- 6. 8.125 14.693 7.024 + 9.567

- C. Subtract
- 8. 17.84 - 8.59
- 9. 24.061 - 15.735

Total correct

10. 85.00 = 36.42 A. Multiply

1. 9 
$$\times$$
 .8 =

3. 
$$92.07 \times 7.3 =$$

1. What is the total weight of five castings weighing 17 lbs., 21 lbs., 20.6 lbs., and 23.4 lbs.?

2. What is the difference in diameters of two steel castings measuring 4.2435 " and 4.2463 "?

3. In this table the first column lists the US Standard Sheet Metal gauge number. The second column gives the equivalent thickness as a fraction in inches. Complete the third column, giving the thickness as a decimal number rounded to the nearest thousandth of an inch. (No calculators, please)

<del>,                                    </del>		
Gauge #	Fraction Thickness	Decimal Thickness (in thousandths)
7-0	1/2	ა.500
6-0	15/32	
5-0	7/16	
4-0	13/32	0.406
3-0	3/8	
2-0	11/32	
0-0	5/16	·
1	9/32	215

DECIMALS, page 2

4. The following table lists the thickness in inches of several sizes of sheet metal:

US Gauge	Thickness
35	0.0075
30	0.0120
25	0.0209
20	0.0359
15	0.0673
10	0.1345
5 ·	0.2092

What is the difference in thickness between a 30 gauge and a 25 gauge sheet?

What is the difference between 7 sheets of 25 gauge and 4 sheets of 20 gauge?

What length of 3/16 " rivet is needed to join one thickness of 25 gauge sheet to a strip of 1/4" stock? (Add 1 1/2 times the diameter of the rivet to the length of the rivet in order to assure that the rivet is long enough to form a proper rivet her

5. In order to determine the average thickness of a metal sheet, a sheet metal works measures it at five different locations. His measurements are 0.0401, 0.0417, 0.0462. 0.0407, and 0.0428. What is the average thickness of the sheet?



## Practice/Review of operations with decimals

Solve.

Round each decimal to the nearest thousandth.

\_\_\_\_

FRACTIONS FOR CARPENTARS



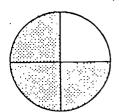
## What Are Fractions?

A fraction is a part of something. A penny is a fraction of a dollar. It is one of the 100 equal parts of a dollar or  $\frac{1}{100}$  (one hundredth) of a dollar. An inch is a fraction of a foot. It is one of the 12 equal parts of a foot or  $\frac{1}{12}$  (one twelfth) of a foot. 5 days are a fraction of a week. They are 5 of the 7 equal parts of a week or  $\frac{5}{7}$  (five sevenths) of a week.

The two numbers in a fraction are called the

numerator — which tells how many parts you have — which tells how many parts in the whole

EXAMPLE: The fraction  $\frac{3}{4}$  tells you what part of the figure at the right is shaded. 3 parts are shaded. The whole figure is divided into 4 equal parts.



## Forms of Fractions

Proper fraction —The top number is less than the bottom number.

EXAMPLES:  $\frac{1}{3}$ ,  $\frac{3}{10}$ ,  $\frac{7}{19}$ 

A proper fraction is less than all the parts the whole is divided into. The value of a proper fraction is always less than one.

Improper fraction —The top number is equal to or larger than the bottom number.

EXAMPLES:  $\frac{3}{2}, \frac{9}{4}, \frac{8}{8}$ 

An improper fraction is all the parts that a whole is divided into such as  $\frac{8}{8}$ , or it is more than the total parts in the whole. The value of an improper fraction is either equal to one or more than one.

Mixed number —A whole number is written next to a proper fraction.

EXAMPLES:  $1\frac{2}{5}$ ,  $3\frac{1}{2}$ ,  $10\frac{4}{7}$ 



The form of a fraction may be changed without changing its

Reducing fractions to lowest form.

$$\frac{4}{6} \div \frac{2}{2} = \frac{2}{3}$$

$$\frac{9 \div 9}{27 \div 9} = \frac{1}{3}$$

$$\frac{4 \div 2}{6 \div 2} = \frac{2}{3} \qquad \frac{9 \div 9}{27 \div 9} = \frac{1}{3} \qquad \frac{36 \div 12}{48 \div 12} = \frac{3}{4}$$

Try these:

$$\frac{3}{9}$$

$$\frac{12}{32}$$

Changing fractions to higher form or denominator

Change 
$$\frac{4}{8} = \frac{4}{16}$$
  $\frac{4 \times 2}{8 \times 2} = \frac{8}{16}$ 

$$\frac{4 \times 2}{8 \times 2} = \frac{8}{16}$$

$$\frac{3}{7} = \frac{3}{49}$$

$$\frac{3}{7} = \frac{3 \times 7}{49} = \frac{27}{49}$$

Try these:

$$\frac{6}{8} = \frac{6}{64}$$

$$\frac{3}{16} = \frac{3}{32}$$

$$\frac{6}{8} = \frac{3}{64}$$
  $\frac{3}{16} = \frac{3}{32}$   $\frac{11}{56} = \frac{9}{168}$   $\frac{9}{13} = \frac{104}{104}$ 

$$\frac{9}{13} = \frac{104}{104}$$

Reducing an improper fraction to a whole or mixed number

Try these:

$$\frac{44}{4} =$$

$$\frac{240}{8}$$
 =

Changing a mixed number to an improper fraction

$$4 1/2 = 9/2$$

$$8 \ 3/4 = 35/4$$

$$45/8 = 37/8$$

Try these:

Adding like fractions and mixed numbers

Subtracting like fractions and mixed numbers

Adding and subtracting unlike fractions and mixed numbers

3/4

4 5/12

### Borrowing and subtracting fractions

#### MIXED\_PRACTICE

1. A blueprint requires four separate pieces of wood measur= ing 5 3/8 in., 8 1/4 in. . 6 9/16 in., and 2 5/8 in. How long a piece of wood is needed to cut these pieces if we allow 1/2 in. for waste? 6

- 2. A cabinet 30" high must have a 4 1/2" base and a 1 3/4" top. How much space is left for drawers?
- 3. A counter top is made of 5/8 in. particle board and is covered with 3/16 in. laminated plastic. What width of metal edging is needed to finish off the edge?
- 4. An interior wall of a house is made up of 2 x 4 studs covered on each side with 3/4 in. wallboard. If the actual width of a 2 x 4 stud is 3 5/8 in., what is the total thickness of the wall?
- 5. A carpentar had a board 34 3/4 in. long. To fit the space for a shelf, he cut 7/16 in. off one end. How long was the board after the piece was removed?
- 6. Tom, the apprentice carpentar, measured the length of a 2 x 4 as 15 6/8 in. Express this measurement in lower terms.
- 7. The following lengths of lumber were cut from a board: 15 3/4 , 48, 30 1/2, 23 7/8, and 12 5/8 in. If 1/8 in. of lumber was used in cutting each board, what was the total length used from the board?
- 8. A loaded truck was found to weigh 8,472 1/4 lbs. The truck when empty weighed 3,549 3/4 lbs. What was the weight of the jad?
- 9. A sheet of plywood is made up of five sheets of wood. Two of the sheets are 3/16 in. thick and three of the sheets are 1/8 in. What is the total thickness of the sheet of plywood?
- 10. A carpentar used random widths of knotty pine to panel a room. Starting in one corner, he used pieces of pine 4 5/8, 7 5/8, 5 3/8, and 9 3/8 in. wide. How wide was the wall panel at that time?



Multiplying fraction by fraction

1. Multiply the numerators together.

2. Multiply the denominators together. 
$$\frac{1}{2} \times \frac{3}{4} = \frac{3}{8}$$

$$\frac{1}{2}$$
 x  $\frac{3}{4} = \frac{3}{8}$ 

Try these:

$$\frac{5}{9}$$
 x  $\frac{3}{5}$ 

$$\frac{5}{9}$$
 x  $\frac{3}{5}$   $\frac{3}{8}$  x  $\frac{24}{36}$ 

$$\frac{3}{12}$$
 x  $\frac{1}{3}$  x  $\frac{3}{5}$ 

$$\frac{3}{12}$$
 x  $\frac{1}{3}$  x  $\frac{3}{5}$   $\frac{1}{8}$  x  $\frac{16}{20}$  x  $\frac{4}{5}$ 

Multiply fraction by whole number

- 1. Write the whole number as a fraction.
- 2. Follow the rules for multiplication.  $\frac{4}{5} \times 20 = \frac{16}{1} = 16$

$$x 20 = \frac{16}{1} = 16$$

Try these:

$$\frac{5}{16}$$
 x 32

$$\frac{3}{25}$$
 x 100

14 x 
$$\frac{5}{7}$$

Multiplying mixed numbers

- Write the mixed number as an improper fraction.
- Follow the rules for multiplication.

$$5 \frac{1}{2} \times 3 \frac{1}{2} = \frac{11}{2} \times \frac{10}{3} = \frac{55}{3} = \frac{18 \frac{1}{3}}{}$$

Division of fractions, mixed numbers, and whole numbers

- Invert the divisor
- Follow the rules for multiplication.

Division continued

$$7/6 \div 2/3 = 7/6 \times 3/2 = 21/12 = 19/12 = 13/4$$

Try these

$$2 \frac{1}{2} \div \frac{2}{7}$$

$$2 \frac{1}{2} \div \frac{2}{7}$$
  $5 \frac{3}{5} \div \frac{1}{6} \frac{3}{4}$ 

#### MIXED PRACTICE

Multiply or divide. Reduce the answers to lowest terms.

1. 
$$\frac{5}{12} \times \frac{1}{5}$$

2. 
$$\frac{14}{15} \times \frac{3}{7}$$

3. 
$$\frac{7}{9} \times 36$$

4. 
$$9\frac{3}{4} \times 1\frac{1}{3}$$

5. 
$$5\frac{3}{7} \times 2\frac{5}{8}$$

6. 
$$9 \times \frac{3}{8}$$

7. 
$$\frac{1}{6} \div \frac{5}{9}$$

8. 
$$\frac{15}{16} \div \frac{3}{8}$$

9. 
$$\frac{1}{3} \div 9$$

10. 
$$2\frac{3}{4} \div 2\frac{1}{7}$$

11. 
$$6\frac{4}{5} \div 2\frac{2}{5}$$

12. 
$$4 \div \frac{3}{4}$$

- 1. How many boards 4 5/8 in. wide will it take to cover a floor 18 1/2 ft. wide?
- 2. Find the total width of 36 two by fours if the finished width of each board is actually 3 1/2 in.
- 3. How many supporting columns 7 ft. 4 1/2 in. long can be cut from 6 pieces, each 22 ft. long?
- 4. What width of floor space can be covered by 48 boards each with 4 3/8 in. of exposed surface?
- 5. What length of 2" x 4" material will be required to make 6 bench legs each 2' 4 1/2" long?
- 6. How many pieces of 1/2 in. plywood are there in a stack 3 ft. 6 in. high?
- 7. There are 14 risers in the stairs from the basement to the first floor of a house. Find the distance if the risers are 7 1/8 inches high.
- 8. Find the width of floor space covered by 38 boards with 3 5/8 in. exposed surface each.
- 9. How many shelves, each 3 1/2 ft. long, can be cut from a board 14 ft. long? How much is left?
- 10. A carpentar worked on a job for 10 weeks, 5 1/2 days per week and 9 1/4 hours per day. How many hours did he work on the job?



# PROBLEM SOLVING

CARPENTERS

228

#### APPLYING PROBLEM\_SOLVING TECHNIQUES

Many situations in life present problems that need to be solved. A problem exists in any situation in which there is a difficulty or uncertainty that needs some creative or logical solution.

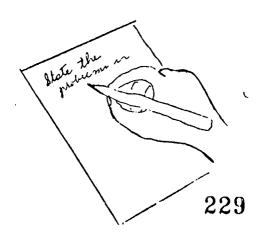
Problems that need solutions can arise in one's home life as well as on the job. For example, how can a family with a limited income use their finances to provide adequately for food, shelter, and clothing and still have funds available for recreational purposes? How can an employee deal with a supervisor who is unknowingly creating friction between the members of his/her staff?

In order to deal with these problems that arise, a rational and organized approach is needed---one that can be applied in developing solutions to these problems.

One valuable technique that is commonly used to deal with a problem is called problem-solving. This technique requires the collection, application, and testing of information for the purpose of determining an appropriate solution to an existing problem. The problem-solving approach is a systematic procedure that involves the following basic steps:

- Formulating and defining the problem clearly and concisely
- 2. Identifying the relevant factors
- 3. Gathering the needed information (facts and knowledge about the problem)
- 4. Examining possible solutions to the problem
- 5. Selecting a tentative solution or alternative solutions
- 6. Testing the proposed solution(s)
- 7. Assessing the results of the testing

Good problem solving involves following a sequence of rational steps, not simply waiting for a flash of understanding.





#### BASIC STEPS FOR PROBLEM SOLVING

- 1. Formulate and define the problem.
- 2. Identify the relevant factors.
- 3. Gather the needed information i.e. facts and knowledge about the problem.
- 4. Examine possible solutions.
- 5. Select tentative solution(s).
- Test proposed solution(s).
- 7. Assess the results.





Mr. O'Leary, a recently employed carpentar, has the option of enrolling in a group medical-benefits program. The program has two plans from which to choose. Mr. O'Leary wants to enroll but is unsure about which plan would be most suitable for his situation.

First he analyzes the situation in terms of his estimated immediate and future medical needs and those of his wife and children. As a result of this analysis, he is able to compile a list of his family's possible medical needs.

Next, Mr. O'Leary makes a careful review of both plans

to determine types of coverage, costs, length of coverage, and so on. As these facts are gathered and examined, he determines that Plan A would be most approprate to satisfy his family's predicted medical needs. Accordingly, he enrolls in Plan A.

During the course of the next year, Mr. O'Leary's eldest daughter loses both her front teeth as a result of falling out of a tree. Such dental care is not covered by Plan A, and Mr. O'Leary is forced to cover the entire cost of the rather large dental bill by himself.

At the end of the year, he reevaluates his decision to enroll in Plan A. He reviews the family's actual medical needs of the past year and how much of the resulting expenses were covered by Plan A. He determines that, except for the dental bill, Plan A suited the family well. However, since the family includes a number of active tree-climbing children, Mr. O'Leary decides to drop Plan A and enroll in Plan B, which has broader coverage (including dental emergencies) than Plan A.

1983 by The National Center for Research in Vocational Education, The Ohio State University, 1960 Kenny Road Columbus, Ohio 43210



Problem Statement: Sean has been promised a job but cannot

		take it to get t portatio	here.	How ca	find t n Sean	ranspor	rtation e trans
Relevant	factors:						······································
Informat	ion and fa	cts about	the pr	oblem:			·
			<del></del>				
							<del></del>
	<u>.</u>						· .
Possible	solutions						
Proposed	l solution:						



#### ROLE PLAYING ACTIVITY

Assume that your peer is involved in the following problem situation. Guide the peer in identifying and defining the problem to be solved, determining the factors, gathering or identifying the information needed to solve the problem, examining possible solutions, selecting a tentative solution, and mentally evaluating the proposed solution. (Some relevant information may be missing. If so, you will need to help the peer determine what other facts are needed and how these facts can be located.

## PROBLEM SITUATION

You have just received your diploma and have been offered two jobs: one in your small home town, and one in a large city 500 miles away.

The job in the city pays twice as much as the job in your home town, and the opportunities for advancement and raises are quite good. One reason the rewards are so great is that the pressures and responsibilities for self-motivation in completing work are heavy.

If you make good (you'll be competing against several other people, all of whom were picked for their skill and initiative), you'll probably be put in a supervisory position in a year or so, and how far you advance will depend on you. The personnel manager has told you that they are looking for someone who works well with other people; cooperation is necessary if the job is to get done right.

During your interview, you overheard several employees talking about putting in another long night to get some work out; one said he thought he'd have to come in on Saturday to meet the deadline.

The work surroundings look quite comfortable. Since there are no windows, the noise from the heavy city traffic and the smoke from the nearby factories won't be a problem.

The job in your home town has a much smaller salary, and raises (if any) will depend on how business is in a given year. However, the employer has been good friends with your family for years and has no family of his own. He would probably give you the option to buy the business in 10 or 15 years if you have the money and desire to do so. Therefore, your future has real possibilities if you decide to accept this job.

Nobody works past 6 p.m. at this job; working on weekends is practically unheard of. The employees are highly individualistic and value their privacy. Their lives away from the office are more important to them than their working lives, and their jobs depend more on seasonal fluctuations than on their ability to outperform someone else. Therefore, competition is minimal. The easy pace of the job reflects the lifestyle of the community; the sidewalks are rolled up at 9 p.m.



## PROBLEM-SOLVING CHECKLIST

Directions: Place an X in the NO, PARTIAL, or FULL box to indicate that each of the following performance components was not accomplished, partially accomplished, or fully accomplished. If, because of special circumstances, a performance component was not applicable, or impossible to execute, place an X in the N/A box.

Name		
Date		
Resource Person		

LEVEL OF PERFORMANCE

			>	
	78.	♣º	No. II. O	43
Under the instructor's guidance and direction, you were able to:  1. clearly identify and define the problem				
2. identify all major factors involved in the problem				
3. locate sources from which to gather the needed information				
4. gather the needed information				
5. determine what additional information was needed				
6. identify possible solutions				
7. evaluate each possible solution				
8. select a tentative solution				
9. mentally evaluate the tentative solution				
The instructor's directions were sufficiently clear that you would be				
10. use these same problem-solving steps to solve future problems you might encounter				

