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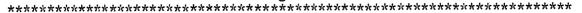
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### **ABSTRACT**

This report to the Kansas State Department of Education supports Independence Community College's (ICC's) request for approval of a new vocational education program in Property Appraisal/Assessment. The report begins with two letters of support and the application for new program approval. Next, a project narrative provides background information on the appraisal/assessment program, including an overview of the need for accurate property appraisal and assessment and of requirements and licensing regulations for appraisers from a national perspective; a summary of relevant Kansas state legislation and educational requirements; and job opportunities and salary potential for appraisers in the ICC service area. Educational criteria specified in Kansas Administrative Regulations for particular categories of appraisers are listed next. Lists of program objectives and advisory council members are followed by information on the program requirements for a certificate, an associate in applied science degree, or an associate of science degree in Property Appraisal/Assessment. Next, syllabi are presented for new vocational courses in: (1) Building Design and Structure; (2) Fundamentals of Mass Appraisal; (3) Property Assessment Law and Administration; (4) Real Estate Appraisal; (5) Real Estate Finance; (6) Real Estate Fundamentals; (7) Real Estate Investments; (8) Real Estate Law; (9) Real Estate Mathematics; (10) Real Estate Records; and (11) Valuation of Income Producing Properties. After describing pre-approved courses applicable for the program, a list of current Kansas community college programs, an ICC faculty job description, a sample ICC part-time instructor contract, and teacher evaluation forms are provided. Appendixes contain a list of reference materials for property appraisal/assessment, a chart showing ICC's organizational structure, and a facilities map. (AC)

<sup>\*</sup> Reproductions supplied by EDRS are the best that can be made \* from the original document. \*





## INDEPENDENCE COMMUNITY COLLEGE Independence, KS

## PROPERTY APPRAISAL/ASSESSMENT PROGRAM

**JANUARY 1994** 

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## INDEPENDENCE COMMUNITY COLLEGE Independence, KS

## PROPERTY APPRAISAL/ASSESSMENT PROGRAM

**JANUARY 1994** 

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## Independence Community College

January 10, 1994

Mr. Joe Emmons Kansas State Department of Education 120 S. E. 10th St. Topeka, KS 66612-1182

Dear Joe:

Independence Community College is very enthusiastic about the development and implementation of a Property Appraisal/Assessment Program. The need for personnel trained in appraising and assessing property in Southeast Kansas, and in the State of Kansas, is increasing with more carefully defined credentialing and licensure.

As organizations are asked to do more for less it would appear to make good sense for a community college to develop an educationally sound program easily accessible to individuals without excessive costs due to out-of-state travel, meals, and lodging.

Our review of the situation here in Kansas revealed that there are presently unmet needs in both the private and public sector for a property appraisal/assessment program for trained and certified appraisers. Independence Community College has developed a proposed program, with help from several professional organizations, that should fulfill the need for highly trained, credentialed, and qualified community college graduates.

Sincerely yours,

Dr. Don Schoening, President

Independence Community College

DS:md





Dr. Herbert J. Swender Dean of Instructional Services

## Independence Community College

January 10, 1994

Joe Emmons, Team Leader Community College Section Kansas State Board of Education 120 S.E. 10th Avenue Topeka, KS 66612-1182

Dear Joe:

SUBJECT: PROPERTY APPRAISAL/ASSESSMENT PROGRAM

Independence Community College respectfully requests program approval for a Property Appraisal/Assessment Program. Upon review of the current credentialing process for appraisers at the local, state and national level, this proposed program would provide for unique opportunities to involve higher education, especially community college education to Kansans. As evidenced in the subsequent information regarding such a program, each state has established or is in the process of establishing minimum education requirements which are expected to be increased at all levels of government.

Ongoing and continuing education is an integral component to becoming a licensed appraiser. Independence Community College has in place a viable and highly successful general education component. Moreover, ICC has the facilities and classroom space to deliver high-quality general and vocational education plus the necessary developmental and remedial courses that may be needed. The academic environment, facilities, curriculum, and highly-skilled advisory council, should provide the best possible Property Appraisal/Assessment Program available in Kansas.

In addition to the already sound educational programs and opportunities in place, Independence Community College is exploring new avenues for delivering courses such as the Property Appraisal/Assessment courses through alternative delivery systems, e.g., interactive distance learning (IDL). At present, ICC is directly involved in a joint venture with Pittsburg State University and other local community colleges in securing a Rural Electrification Administration (REA) Grant to help fund IDL activities.

Independence Community College is proud to facilitate the educational and training needs of a Property Appraisal/Assessment Program. Thank you for your thoughtful consideration toward reviewing this program request. If you have questions and/or need additional information, please contact me.

Sincerely, Sweech

Dr. Herbert J. Swender



HJS:nt

# Kansas Community Colleges Application for New Program Approval in Vocational Education

Definition: The following guidelines request documentation from the community being served by the area vocational school or community college. "The community being served" should be interpreted as the surrounding school districts, counties, communities as appropriate to each school. CRITERIA 1. Property Appraisal/Assessment A. Proposed New Program Area Summer 1994 Proposed Date of Initiation Classification of Instructional Program (CIP) code: 52.1501 A meeting of administrators of the LEAs to be served by the area vocational school or community college should be conducted to determine need for the program. Attach names of administrators and minutes of the meeting. B. The following information should be secured from the Kansas Department of Human Resources: Number of projected job openings in program area \_\_\_\_\_ for the counties of \_\_\_\_\_ Number of projected job openings in the program area for Kansas Projected percentage increase or decrease of annual replacement needs for the next 10 vears \_\_\_\_\_ for the counties of \_ C. A local survey of business and industry developed specifically for the proposed new program should be developed and analyzed. At least 70 percent of the prospective employers in the surrounding communities should be surveyed, with a survey return rate of at least 50 percent. Number of businesses in the surrounding area Number of businesses surveyed Return percentage of survey Attach survey mailing list, survey instrument, and survey results. CRITERIA 2. Each institution will survey students by grade level to determine student interest and projected enrollment. Survey should include current and proposed vocational programs. Attach survey instrument and summarization of results. Students Labor Market Labor Market Total Number Total Number Planning to Demand in Demand in of Students of Students Enroll in Community-Community-Enrolled Proposed Program Current Surveyed Next Three Years 9th \_ 10th \_\_\_\_\_ \_\_\_



## CRITERIA 3. DATA ATTACHED

Identify current enrollment in the specific program by surveying public schools and private training programs in industrial firms, private schools, proprietary schools, and apprenticeship programs within or affecting area served by school. Attach survey instrument and survey results.

## CRITERIA 4 and 5.

A. Describe existing facilities and equipment available for the proposed program.

See appendix C

B. Projected Program Cost for Two Years.

Salaries	1st year 7,000 Part-time salaries	2nd year 9,000
Fringe Benefi Supplies		2,500
Travel Other	500	500

### C. Plan for Finances

### INCOME AMOUNTS

Business/ Industry/	* Cred	lit Hr.	
Anticipated Income Local Funds	Foundations Contributions	State/Federal Funds	Aid (1 yr. estimate)
16,320			18,960

\* Applicable for community college only.

### CRITERIA 6. DATA ATTACHED

Provide documentation of a steering committee by attaching a list of the steering committee members and their occupational categories.

The functions of the steering committee are to determine long- and short-range goals of the proposed program, prerequisites of the program, class size, course content, equipment needs, funding requirements, and projected program budget.

Attach copies of the steering committee minutes.

## CRITERIA 7. DATA ATTACHED

Attach an outline of the proposed program of study including:

- (a) course objectives
- (b) program description
- (c) proposed courses
- (d) course syllabi
- (e) how a vocational student organization will be used in the program
- (f) follow-up procedures
- (g) methods of evaluation to be used in determining how effective the instructional process has been in achieving program objectives.
- (h) Attach a summary of the occupational objectives of the proposed new program. Include the method or type of proposed instruction in the description (i.e., coop, individualized, lab. field experiences, etc.).



### PROPERTY APPRAISAL/ASSESSMENT PROGRAM

## Independence Community College Independence, Kansas

## **National Perspective**

Since the decade of the 1980's, accurate property appraising/assessment has been a critical link to state-wide taxation across the country. All 50 states including the District of Columbia and the U.S. territories of Puerto Rico and the Virgin Islands, have passed either legislation, law or policy governing how states will certify and recognize credentials necessary for an individual submitting property appraisals. As of last August, 37 of the 53 states have mandatory licensing or certification for residential and commercial property appraising. The remaining 16 states and territories presently have voluntary licensing or certification (Appraisal Institute, Chicago, Illinois, August 1993). These 16 states will most likely be directed to comply with forthcoming new federal mandates within the decade. Moreover, each of the 16 mentioned states and U.S. territories requiring voluntary licensing have established or are in the process of establishing minimum requirements to address anticipated federal regulations.

With increased attention to credentialing of appraisers/assessors from the national level, there is a high probability states will in turn have more stringent requirements for credentialing their own structure of licensing. Higher education, especially community college education, will play a significant role in delivering on-going training and needed course work in this program area. Additionally, more anecdotal evidence suggests that all



state-governed agencies will increase minimum level of credentials and specific education experience in conjunction with written examination to all professional licensed employees.

An excellent example of why accurate appraisal and assessment be made was brought to light in March of 1986 when our nation was significantly impacted by the failed Lincoln Savings and Loans based in Irvine, California. The rippling effect that followed the failed savings and loan was directly related to the over-appraisals of property values and direct equity investments (The Economist-August 1989). As one can easily surmise, appraising/assessment plays a key role to the economic integrity of our nation's financial institutions. A certified state licensed residential appraiser, like a commercial appraiser, is an official who provides a legally binding opinion. An appraisal is an opinion, but it is backed by evidence gathered according to set rules as defined by "experts," including financial members from banks, savings and loans and tax offices.

As stated earlier, each state sets the requirements and licensing regulation to practice appraising in that state. There are several professional organizations providing training and documentation for granting certification. Included in this list are the American Association of Certified Appraisers, the American Association Association of Real Estate Appraisers, the Appraisal Institute, the National Association of Independent Free Appraisers, the National Association of Master Appraisers, and the National Association of Real Estate Appraisers. These professional organizations are available; but however, some of the existing state requirements for licensing across the U.S. do not require credentialing from any uniform standards established by the above organizations. At the present, the one common



thread for a residential appraisal in the U.S. is the average cost. The national average cost of a typical residential appraisal is \$250 (Home Mechanix, July/August 1993).

## State Perspective

At the state level, Kansas has been challenged by the legislature and a recent ruling from the District Court of Shawnee County that Kansas' 105 counties establish a credentialing process by Jan 1, 1998. Currently, there are approximately 800 appraisers who are licensed or certified by the Kansas Real Estate Board. In addition to these 800, there are 1500 to 2000 employed by state and local government for the purpose of ad valorem appraisals (Kansas Department of Revenue, Division of Property Valuation).

In addition to these state and locally employed personnel, there are hundreds of others working for private corporations, business and industry, financial institutions, private fee appraisal companies, and property tax representatives. Only the representative county appraisers must meet minimal education and experience requirements. That will change if the District Court order for credentialing becomes state law.

At this time, there is no accredited educational entity or agency in the state of Kansas or Oklahoma providing training and educational services for property appraising personnel. Appraisers have to take courses and/or seminars out of state or participate in workshops brought in for short intensive training sessions, i.e., The Appraisal Institute of Chicago, Illinois. Generally, the workshops are offered in Topeka, KS, only and have no linkage or access to higher education. In a letter to Independence Community



College from Ms. Kimberly Moore, who is charged with the responsibility for overseeing education/training to Kansans in this program area says that,

...the number of appraisal education providers in Kansas is very limited. PVD is the largest provider with approximately 1906 students. The Division however caters mainly to state and county appraisal personnel. Frequently, I receive telephone calls from individuals interested in becoming an appraiser. When they ask me where they can get appraisal training I have no where to send them. Generally those individuals must travel at great expense to other states in order to fulfill all educational requirements for their designations, licenses and certifications.

Costs for these one week courses and workshops run anywhere from \$300 and up with a \$40 to \$80 textbook fee (Ms. Moore, Administrative Officer Education Coordinator, Kansas Department of Revenue, Division of Property Valuation). In addition to the high tuition participants pay for this technical training, other costs are incurred as well, e.g., transportation, lodging and meals. This high training cost, coupled with extensive travel and time away from the job and home, creates barriers to continuing educational opportunities to our residents in Kansas.

During the 1993 Kansas legislative session, the Division of Property Valuation was granted 18 new positions for FY 1994. Of those 18 new positions, 14 were at the entry level, Appraiser I, category which must meet the minimal requirements:

- \* Graduation from an accredited four-year college or university in any field.
- \* Experience involving a regular work load that has dealt with mapping and appraisal of property.
- \* Applicant must have one 30-hour (clock hours) appraisal course offered by an institution approved by the Department of Revenue or an appraiser course of at least three semester hours from an accredited community college, college or university.



Additional education requirements are being introduced and will be mandated in Kansas by Jan. 1, 1998. In response to those 18 state-level positions which were granted by the 1993 legislature, advertisements were placed in all state-wide newspapers during the months of October and November. Hundreds responded to the advertisements. However, only 20 percent met the necessary educational requirements for the jobs (Kansas State Department of Revenue, Division of Property Valuation). To date, there are 14 of the 18 positions available are not filled. It has been suggested that the only way the Division can fill these remaining positions is to advertise nation-wide. By going outside the state of Kansas, the state has missed a tremendous opportunity to promote and enhance the training skills of our existing Kansas workforce. These 14 unfilled positions represent the need at the state level only. Several county and local city governments also have an urgent need for qualified licensed property appraisal/assessment personnei.

## Local/Regional

Reporter cites that Judge Bullock of Shawnee District Court has ruled that only 13 of Kansas' 105 counties are in compliance with criteria established by a District Court Judge setting valuation on property for tax purposes. David Cunningham, State Property Valuation Director, states that most of the problems relate to inaccurate appraisals, whereby expensive properties were being under-appraised and modest properties being over-appraised (Independence Daily Reporter, November 23, 1993). The entire appraising quagmire evolved over a four-year period, from 1984 to 1988, when the state launched a comprehensive reappraisal program at a cost of \$70 million. Perhaps the inaccurate and under/over appraised properties



could have been minimized with a more highly-skilled, competent, educated and trained workforce providing the appraisals.

The job availabilities and rewarding salary opportunities for persons interested in a property appraisal/assessment career becomes more evident. A licensed Property Appraiser I can earn an annual salary of \$27,012 to \$38,004; Property Appraiser II can earn an annual salary of \$31,260 to \$43,992; Property Appraiser III can earn an annual salary of \$36,192 to \$50,928; and Property Appraiser IV can earn an annual salary of \$46,200 to \$64,980 (Kansas Department of Revenue, Division of Property Valuation, 1993). In another correspondence from Ms. Moore she explained private corporations in Kansas pay \$50,000 plus for appraisers employed in their property tax divisions. Highly-skilled and well-educated appraisers employed as tax representatives can earn \$100,000 plus since they receive a percentage of the savings they get from their clients. She says that with the low interest rates that we are now experiencing the demand for property appraisals by lending institutions has soared at a staggering rate. In Kansas, as with the national average, an appraiser earns \$250 per appraisal for approximately four hours of work (Kansas Department of Revenue/Department of Property Valuation). As evidenced by the significant role that appraisers provide at the national, state and local level, property appraisal/assessment is a program that should prove to be in high demand at local, regional and state levels.

Exploring the need for regional or county appraisers is documented by a law that went into effect July 1, 1993, which requires all county appraisers to be state licensed and certified. These officials, similar to the state officials, have to undergo a comprehensive certification program. In



Kansas, a county appraiser must have one-year of appraisal experience and pass the examination. Upon passing the examination, the individual must accumulate 120 education points of educational credits within a four-year time frame. These educational points are defined as contact hours. Courses provided with technical emphasis address only those specific technical training needs and rarely cover any of the fundamental educational requirements that a true professional can not function without, i.e., accounting, economics, mathematics, composition, communications, etc. The licensed county appraiser must have 2,000 hours of appraisal experience and 75 contact hours of education.

A local perspective is evidenced by the resignation of Phyllis
Hoover, Montgomery County Appraiser, who is resigning her post for a
position in Cherokee County. Her annual salary with Montgomery County
was \$32,000; her annual salary in this new position, effective January 1,
1994, will be \$39,000. Hoover stated in an article in the <u>Independence</u>

Daily Reporter Dec. 9, 1993, that Montgomery County has 23,100 parcels
of property, whereas Cherokee County has 14,890 parcels. In other words,
many of the counties are going to a multi-staffed appraisal office where
the work load has a more manageable number of parcels enabling the appraiser the proper amount of time and attention necessary to make accurate appraisals/assessments.

The following criteria pursuant to Kansas Administrative Regulations 117-2-1,2,3, & 4 and Regulation 117-3-1 describe the course content emphasis, supported with evidence via Outcomes-Based Education in the following:



In contrast to the requirements and credentials needed for a state-level position, <u>Residential Real Estate Appraisers</u> need to have the following:

- 1. 75 clock hours of classroom education in subjects related to real estate appraising;
- 2. Successful completion of an examination pertinent to each course for which credit is received; and
- 3. Evidence (outcomes-based education) that the education covered all the following topics with emphasis on appraisal of one- to four-unit residential properties:
  - A. influences on real estate values;
  - B. legal considerations in appraisals;
  - C. types of value;
  - D. economic principles;
  - E. real estate markets and analysis;
  - F. valuation process;
  - G. property description;
  - H. highest and best use analysis;
  - I. appraisal statistical concepts;
  - J. site value;
  - K. sales comparison approach;
  - L. cost approach;
  - M. income approach;
  - N. valuation of partial interest; and
  - O. appraisal standards and ethics.

## Requirements and credentials for a General Real Estate Appraiser are:

- 1. 165 hours of classroom education in subjects related to real estate appraisal, including coverage of the uniform standards of professional practice;
- 2. Successful completion of an examination pertinent to each course for which credit is received; and
- 3. Provide evidence (outcomes-based education) that the education covered all of the following topics with an emphasis on the appraisal of nonresidential properties:
  - A. influences on real estate values;
  - B. legal considerations in appraisal;
  - C. types of value;
  - D. economic principles;
  - E. real estate markets and analysis;
  - F. valuation process;
  - G. property descriptions;
  - H. highest and best use analysis;
  - I. appraisal math and statistics;
  - J. site value;



- K. sales comparison approach;
- L. cost approach;
- M. income approach;
- N. valuation of partial interests;
- O. appraisal standards and ethics; and
- P. narrative report writing.

## Requirements and credentials for a <u>Certified Residential Real Property</u> Appraiser are:

- 1. 105 hours of classroom education in subjects related to real estate appraisal, including coverage of the uniform standards of professional practice;
- 2. Successful completion of an examination pertinent to each course for which credit is received; and
- 3. Provide evidence (outcomes-based education) that the education covered all of the following topics with an emphasis on the appraisal of nonresidential properties:
  - A. influences on real estate values;
  - B. legal considerations in appraisal;
  - C. types of value;
  - D. economic principles;
  - E. real estate markets and analysis;
  - F. valuation process;
  - G. property descriptions;
  - H. highest and best use analysis;
  - I. appraisal math and statistics;
  - J. site value;
  - K. sales comparison approach;
  - L. cost approach;
  - M. income approach;
  - N. valuation of partial interests;
  - O. appraisal standards and ethics; and
  - P. narrative report writing.

## Summary

In summary, Independence Community College respectfully requests program approval for Property Appraisal/Assessment. Independence Community College is well positioned to develop a three-tiered approach to address the education and training needs of Kansans interested in property appraisal/assessment credentialing. Tier I would be granting of a certificate in Property Appraisal/Assessment which would be designed as an abbre-



viated, less intensive curriculum, with minimal general education requirements including, Business English, Introduction to Public Relations, Technical Mathematics, and Technical Writing. Tier II would be the Associate of Applied Science degree, which is designed for those students to have a 64-hour college credit program that provides intensive training on the subject of property appraisal/assessment. Tier III would be an Associate of Science degree which would encompass all the general education requirements set forth by the Kansas State Board of Education and provide technical course work opportunities for this program as well. The Associate of Science program would be geared toward the individual seeking the baccalaureate degree. Students interested in pursuing a state-level position would be required by statute to have this as a minimal degree.

As additional support to the need for this proposed program, there is currently a study by the Kansas Division of Personnel Services specifying a more exact number of vacancies and employment opportunities for this type of profession. This survey is to be completed in June of 1994.

After researching and discussing aspects of a Property Appraisal/Assessment Program with individuals at the Appraisal Institute in Chicago, Illinois; and, officials at Waukesha County Technical College in
Pewaukee, Wisconsin; and, conversations with our local and state officials
at the Kansas Department of Revenue, Division of Property Valuation, we
discovered we are in the position to provide the educational programs needed
to fulfill proposed requirements for licensing and certification of state,
regional and local property appraisers/assessors. ICC already has in place
many of the courses now recognized as requisites in such a program and is
prepared to integrate the remaining courses necessary to fulfill all of the



requirements of a high-quality educational program in property appraisal/assessment.

Enclosed are the proposed syllabi for the new courses. As noted, several of the courses which make up the proposed curriculum in this program area are already being offered at Independence Community College. If there are any questions to this program request, please contact either Dr. Don Schoening, President; or Dr. Herb Swender, Dean of Instructional Services; at Independence Community College.



## Property Appraisal/Assessment Program at Independence Community College

## PROGRAM OBJECTIVES

## **OBJECTIVE #1:**

To provide an accredited educational entity with training and educational services for property appraising and assessment personnel.

## **OBJECTIVE #2:**

To meet the educational requirements to be mandated by the State of Kansas, other states, and anticipated federal regulations. This program will include the necessary educational credits and preparation to pass the state examination.

## **OBJECTIVE #3:**

To provide a cost-effective training program for property appraising and assessment personnel.

## **OBJECTIVE #4:**

To provide a barrier-free educational environment for prospective students with special learning needs.

## **OBJECTIVE #5:**

To provide opportunities for rewarding careers in the field of property appraisal/assessment.

## **OBJECTIVE #6:**

To raise the level of professionalism and meet the increased national, state, and local demand for more accuracy and accountability of appraisals and assessments.



## PROPERTY APPRAISAL/ASSESSMENT PROGRAM ADVISORY COUNCIL

Preston Haddan, Director of Vocational Activities Independence Community College P.O. Box 708 Independence, KS 67301 316-331-4100

Debra Havener, Associate Dean Extended Instructional Studies Independence Community College P.O. Box 708 Independence, KS 67301 316-331-4100

Marion Johnson
Douglas County Appraiser
Douglas County Courthouse
1100 Massachusetts
Lawrence, KS 66044
913-832-5107

Senator Phil Martin Room 504-N, State Capitol Topeka, KS 66612 913-296-7370

Montgomery County Assessor (Position vacant at present) Montgomery County Courthouse Independence, KS 67301 316-331-4510

Kim Moore, Education Coordinator Division of Property Valuation 4th Floor, Docking State Office Building 915 Harrison Topeka, KS 66612 913-296-6741

Jack Thomas Citizen-At-Large Member R. 1, Box 207 Elk City, KS 67344 316-627-2490

Bill White, Realtor Bill White Real Estate Company 411 North Penn Independence, KS 67301 316-331-7060



## Property Appraisal/Assessment Certificate Program

## **GENERAL EDUCATION:**

	Business Communications - Business English	
	Public Relations	
	Technical Math I	3
	Technical Writing	3
	PROGRAM REQUIREMENTS:	
	Business Law	a
	Inter-depth on the Communities	ن
	Introduction to Computing	
	Elective	3
*	Fundamentals of Property Appraisal	
	Money & Banking	3
	Principles of Real Estate	
	Real Estate Finance	3
*	Real Estate Records	3
	TOTAL CREDIT HRS	35
	RELATED SUPPORT COURSES:	
*	Desilation Design and Streeting	c
*	Building Design and Structure	تت م
	Fundamentals of Mass Appraisal	ت
*	Property Assessment Law and Administration	
*	Real Estate Appraisal	
*	Real Estate Fundamentals	
*	Real Estate Investments	
*	Real Estate Law	3
*	Real Estate Mathematics	
*	Valuation of Income Producing Properties	3



## Property Appraisal/Assessment Associate of Applied Science Degree Program

## **GENERAL EDUCATION:**

	Elements of Economics I	3 3
	English Composition I or	
	Business Communications - Business English	3
	General Psychology	3
	Health and/or Physical Education	1
	Introduction to Computing	3
	Speech	3
	Speech	3
	F?OGRAM REQUIREMENTS:	
	Accounting I	3
•	Building Design and Structure	3
	Business Law	9
	Elective	3
	Fundamentals of Mass Appraisal	3
	Fundamentals of Property Appraisal	3
	Public Relations	3
	Money & Banking	€
	Principles of Real Estate	3
	Real Estate Finance	3
k	Real Estate Investments	3
t	Real Estate Records	3
	Technical Writing	3
k	Valuation of Income Producing Properties	3
	TOTAL CREDIT HRS	. 64
	RELATED SUPPORT COURSES:	
		,
K	Property Assessment Law and Administration	نِي
	Real Estate Appraisal	
k	Real Estate Fundamentals	• • • •
<b>k</b>	Real Estate Law	
*	Real Estate Mathematics	;



## Property Appraisal/Assessment Associate of Science Degree Program

## **GENERAL EDUCATION:**

Arts and Humanities	
College Algebra or higher level mathematics 3	
English Composition I	ı
English Composition II3	į
Introduction to Computing3	,
Science	)
Social and Behavioral Sciences	)
Speech3	}
PROGRAM REQUIREMENTS:	
Accounting I	333333
Valuation of Income Producing Properties3	3
Valuation of Income Producing Properties	
TOTAL CREDIT HRS	5555
TOTAL CREDIT HRS	333333333333333333333333333333333333333
TOTAL CREDIT HRS	7 33333

 $<sup>^2</sup>$  Mass Communication courses include: Intro to Mass Communication, Strategic Planning in Public Relations and Introduction to Advertising. (News Writing, PageMaker and other application courses not included as general education courses.)



## Kansas Community Colleges Request for Course Approval

Name of Institution Independence Comm College	Date of Submission January /, 1994
Address P.O. Box 708	
New Course Seme	ester of Proposed Course Initiation: Summer 1994
Credit Hour Change	Classification Change
Course Title Change	Resubmission
Credit Hours3	Hours Per Week: 0 Lab 3 Lecture
Course Title Building Design and Structure	
ر المراقع	
Applicable Program and CIP Code (Use Master Course List)	52.1501 Property Appraisal/Assessment
Justification of New Course and/or Changes:Integra	l part of the Property Appraisal/Assessment
Program outcomes and objectives.	
Classification of Instruction:	
Academic x_ Vocation	
Signature of Community College Administrator Medical	Security Title Dean/Instructional
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FOR STATE	USE ONLY
Approved Academic Disapproved Vocations No Action	<del></del>
Comments	
Team Leader for Community Colleges	Date



## INDEPENDENCE COMMUNITY COLLEGE **COURSE SYLLABUS**

#### I. GENERAL COURSE INFORMATION

Course Code:

PAA1003

Course Title:

Building Design and Structure

Credit Hours:

Prerequisite:

None.

Division and Discipline: Business & Technology Division

Course Description: A study of the fundamental concepts of good construction and design and their application to new construction, existing construction and remodeling. Graphic expression through the use of sketching and drawings. (This course is not designed to develop architectural competencies.)

#### Π. **OBJECTIVES**

Upon completion of this course, the student will be able to:

- Develop a working knowledge of the terminology for the various construction fields; i.e., carpentry, masonry, heating and cooling and plumbing.
- Develop the ability to recognize materials commonly used in the building trades in accordance with accepted practices and code specifications.
- Develop an understanding of construction practices, relative to the building trades.
- Develop an understanding of the application of the theory of construction and remodeling.
- Develop the ability to express graphically through the use of sketching the basics of construction planning and design.
- Become familiar with the materials and methods of design and construction of light commercial and industrial properties.

#### TEXTBOOK AND OTHER REQUIRED MATERIALS ш.

Required textbook. Handouts and supplemental materials will be provided.

#### INSTRUCTOR EXPECTATIONS OF STUDENTS IN CLASS IV.

It is expected that the student attend all class sessions, complete assigned readings, and participate in the discussion of educational topics for that class period.

#### V. REFERENCES

See Appendix A.



## VI. METHODS OF EVALUATION

A variety of evaluation methods will be used to determine the learner's success: classroom participation, completed written assignments, study questions, quizzes, and exams. The grade scale will be: 100-92% - A: 91-82% - B: 81-70% - C: 69-60% - D.

## VII. ATTENDANCE REQUIREMENTS

Students are expected to attend all classes. However, in the event of an absence, it is the student's responsibility to notify the instructor of his/her absence so that the class materials can be made available prior to the next class setting. Attendance is important for learner success.

## VIII. TOPICS TO BE COVERED

Unit I: Job Control
Unit II: Building Sites

Unit III: Residential Planning

Unit IV: Light Commercial and Industrial Building Planning

Unit V: Mechanical Steps in Planning Unit VI: Materials and Data Courses

Unit VII: Orientation

Unit VIII: Foundations - Recognition and Graphic Expression

Unit IX: Framing and Framing Terminology

Unit X: Stair Building

Unit XI: Wall Coverings and Insulations

Unit XII: Floor Coverings

Unit XIII: Masonry Construction
Unit XIV: Heating and Ventilation

Unit XV: Electrical Wiring

Unit XVI: Plumbing Unit XVII: Remodeling

## IX. NEXT COURSE IN SEQUENCE: None

DATE: Spring 1994

Prepared by: Dr. Herbert J. Swender



## **Kansas Community Colleges Request for Course Approval**

Name of Institution Independence Comm College	Date of Submission January 7, 1994
Address P.O. Box 708	City Independence ZIP Code 67301
XX New Course Se	mester of Proposed Course Initiation: Summer 1994
Credit Hour Change	Classification Change
Course Title Change	Resubmission
Credit Hours3	Hours Per Week: 0 Lab 3 Lecture
Course Title Fundamentals of Mass Appraisal	
Applicable Program and CIP Code (Use Master Course List	
Justification of New Course and/or Changes:Integra	l part of the Property Appraisal/Assessment
Program outcomes and objectives.	
Classification of Instruction:	
Academic XX_ Yoca	itional Remedial/Developmental
Signature of Community College Administrator	Therewole Title Dean/Instructional
CUDNIT TWO CODIES TO THE TEAM I FARED FOR	Services COMMUNITY COLLEGES, KANSAS STATE BOARD OF
EDUCATION, 120 S.E. 10TH AVENUE, TOPEKA, KAN	·
FOR STAT	E USE ONLY
Approved Academ Disapproved Vocation No Action	<del></del>
Comments	
Team Leader for Community Colleges	Date



## INDEPENDENCE COMMUNITY COLLEGE **COURSE SYLLABUS**

#### GENERAL COURSE INFORMATION T.

Course Code:

PAA1013

Course Title:

Fundamentals of Mass Appraisal

Credit Hours:

Prerequisite:

None.

Division and Discipline: Business & Technology Division

Course Description: A study of basic statistics, analysis and measurement of assessment uniformity. The development and use of various mass appraisal methods and techniques. The need for and the procedures to be utilized in carrying out the revaluation project are analyzed. Demonstrations. drills, case problems, quizzes, and examinations are utilized in the instructional process.

#### II. **OBJECTIVES**

Upon completion of this course, the student will be able to:

- Identify sources of data required in the mass appraisal of real property.
- Explain the relationship between the three approaches to value and the mass appraisal process.
- List the resources that must be analyzed prior to beginning a revaluation project.
- Explain the general function of the sales-ratio study.
- Arrange data into a frequency distribution and compute the various measures of central tendency.
- Determine a coefficient of dispersion, coefficient of variation and standard deviation.
- Calculate a price-related differential.
- Develop an understanding of the use of the normal curve.
- Explain the use of scatter diagrams and linear analysis.
- Define the assessment function and relate this function to the mass appraisal process.
- Calculate personnel requirements of a revaluation project.
- Explain the construction and use of various valuation schedules.
- List units of comparison for different types of property.
- Apply the appraisal process by use of data processing.

#### TEXTBOOK AND OTHER REQUIRED MATERIALS Ш.

Required textbook. Handouts and supplemental materials will be provided.



## IV. INSTRUCTOR EXPECTATIONS OF STUDENTS IN CLASS

It is expected that the student attend all class sessions, complete assigned readings, and participate in the discussion of educational topics for that class period.

### V. REFERENCES

See Appendix A.

## VI. METHODS OF EVALUATION

A variety of evaluation methods will be used to determine the learner's success: classroom participation, completed written assignments, study questions, quizzes, and exams. The grade scale will be: 100-92% - A; 91-82% - B; 81-70% - C; 69-60% - D.

## VII. ATTENDANCE REQUIREMENTS

Students are expected to attend all classes. However, in the event of an absence, it is the student's responsibility to notify the instructor of his/her absence so that the class materials can be made available prior to the next class setting. Attendance is important for learner success.

### VIII. TOPICS TO BE COVERED

Unit I: The Mass Appraisal Process Unit II: Statistics in Mass Appraisal

Unit III: Measurement of Assessment Uniformity

Unit IV: Mass Appraisal System

Unit V: Implementation of Mass Appraisal Methods and Techniques

Unit VI: Utilization of Data Processing the Application of the Appraisal Process

## IX. NEXT COURSE IN SEQUENCE: None

DATE: Spring 1994

Prepared by: Dr. Herbert J. Swender



## Kansas Community Colleges Request for Course Approval

	Box 708	City <u>Independence</u> ZIP Code 67301
XX	New Course	Semester of Proposed Course Initiation: Summer 1994
	Credit Hour Change	Classification Change
	Course Title Change	Resubmission
Credit Hours	3	Hours Per Week: 0 Lab 3 Lecture
Course Title	Property Assessm	ment Law and Administration
Applicable Prog	ram and CIP Code (Use	Master Course List) 52.1501 Property Appraisal/Assessment
ustification of N	New Course and/or Chan	nges: <u>Integral part of the Property Apprisal/Assessment</u>
Program ou	tcomes and objecti	ves.
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Classification of	Instruction:	
	Academic	XX_Vocational Remedial/Developmental
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## INDEPENDENCE COMMUNITY COLLEGE COURSE SYLLABUS

#### ĭ. CENERAL COURSE INFORMATION

Course Code:

PAA2003

Course Title:

Property Assessment Law and Administration

Credit Hours:

Prerequisite:

Real Estate Fundamentals, Building Design and Structure

Division and Discipline: Business & Technology Division

Course Description: The history of the legal aspects and purpose of property assessment law as it applies to the practice of ad valorem taxation, and the methodology and administration of ad valorem procedures.

#### П. **OBJECTIVES**

Upon completion of this course, the student will be able to:

- Understand the history of Assessment Law.
- Gain a working knowledge of Assessment Law.
- Know the legal makeup and functions of the Kansas Department of Revenue.
- Gain an understanding of discovery, listing, and real property valuation.
- Be able to value property utilizing the fixed asset schedules and indexing factors.
- Understand and be able to use assessment forms and records.
- Develop an understanding of public relations.
- Develop an understanding of methods of measuring assessment uniformity.
- Develop an understanding of office structure and procedures and personnel management.

#### ш. TEXTBOOK AND OTHER REQUIRED MATERIALS

Required textbook. Handouts and supplemental materials will be provided.

#### IV. INSTRUCTOR EXPECTATIONS OF STUDENTS IN CLASS

It is expected that the student attend all class sessions, complete assigned readings, and participate in the discussion of educational topics for that class period.

#### V. REFERENCES

See Appendix A.



## VI. METHODS OF EVALUATION

A variety of evaluation methods will be used to determine the learner's success: classroom participation, completed written assignments, study questions, quizzes, and exams. The grade scale will be: 100-92% - A; 91-82% - B; 81-70% - C; 69-60% - D.

## VII. ATTENDANCE REQUIREMENTS

Students are expected to attend all classes. However, in the event of an absence, it is the student's responsibility to notify the instructor of his/her absence so that the class materials can be made available prior to the next class setting. Attendance is important for learner success.

## VIII. TOPICS TO BE COVERED

Unit I:

Assessment Law

Unit II:

Assessment Administration

### IX. NEXT COURSE IN SEQUENCE: None

DATE:

Spring 1994

Prepared by: Dr. Herbert J. Swender



## Kansas Community Colleges Request for Course Approval

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## INDEPENDENCE COMMUNITY COLLEGE **COURSE SYLLABUS**

#### I. GENERAL COURSE INFORMATION

Course Code:

PAA2013

Course Title:

Real Estate Appraisal

Credit Hours:

Prerequisite:

Real Estate Fundamentals and/or consent of instructor.

Division and Discipline: Business & Technology Division

Course Description: The Presentation of the rudiments of residential appraising. As an applied study of the mechanics of Real Estate Appraisal actual case study problems reinforce student knowledge of the appraisal theory and techniques utilized.

#### n. **OBJECTIVES**

Upon completion of this course, the student will be able to:

- Apply professional appraisal methods of property valuation to residential real estate.
- Perform appraisal analysis in a fee appraisal assignment requiring the completion of industry standard forms and reports.
- Develop a realistic understanding of the valuation process distinguish types of values and partial interests; analyzing and identifying highest & best use.
- Understand the application of the appraisal business in typical activities of the Real Estate industry.
- Develop a basic understanding of, and appreciation form, the profession of appraising and related professional responsibilities to clients and peers.
- Understand & apply the mathematical concepts unique to appraising methodology.

#### III. TEXTBOOK AND OTHER REQUIRED MATERIALS

Required textbook. Handouts and supplemental materials will be provided.

#### INSTRUCTOR EXPECTATIONS OF STUDENTS IN CLASS IV.

It is expected that the student attend all class sessions, complete assigned readings. and participate in the discussion of educational topics for that class period.

#### V. REFERENCES

See Appendix A.

#### VI. METHODS OF EVALUATION

A variety of evaluation methods will be used to determine the learner's success: classroom participation, completed written assignments, study questions, quizzes, and exams. The grade scale will be: 100-92% - A; 91-82% - B; 81-70% - C; 69-60% - D.



### VII. ATTENDANCE REQUIREMENTS

Students are expected to attend all classes. However, in the event of an absence, it is the student's responsibility to notify the instructor of his/her absence so that the class materials can be made available prior to the next class setting. Attendance is important for learner success.

### VIII. TOPICS TO BE COVERED

Unit I: Nature of Property and Value

Unit II: Financing Instruments and Documents

Unit III: The Appraisal Process

Unit IV: Comparative Sales Approach
Unit V: Technique of the Cost Approach

Unit VI: Technique of the Residential Income Approach
Unit VII: Correlation and Final Estimates of Value
Unit VIII: Completing the Appraisal Forms & Reports

Unit IX: Valuation of Partial Interests

Unit X: Final Exam

### IX. NEXT COURSE IN SEQUENCE: None

DATE: Spring 1994



Name of Institution Independence Comm College	Date of Submission January 7, 1994
Address P.O. Box 708	City Independence ZIP Code 67301
XXX New Course Seme	ester of Proposed Course Initiation: Summer 1994
Credit Hour Change	Classification Change
Course Title Change	Resubmission
Credit Hours 3	Hours Per Week: 0 Lab 3 Lecture
Course Title Real Estate Finance	
	52.1501 Property Appraisal/Assessment part of the Property Appraisal/Assessment
Classification of Instruction:	
Academic XX Vocation	<i>#                    </i>
Signature of Community College Administrator	Dean/Instructional
SUBMIT TWO COPIES TO THE TEAM LEADER FOR CO EDUCATION, 120 S.E. 10TH AVENUE, TOPEKA, KANSA	MMUNITY COLLEGES, KANSAS STATE BOARD OF
FOR STATE	USE ONLY
Approved Academic Disapproved Vocation No Action	
Comments	
Team Leader for Community Colleges	Date



### I. GENERAL COURSE INFORMATION

Course Code:

PAA2023

Course Title:

Real Estate Finance

Credit Hours:

3

Prerequisite:

Real Estate Fundamentals and/or consent of instructor.

Division and Discipline: Business & Technology Division

Course Description: An applied study of money markets, interest roles and financing of Real Estate. Actual cases are used for illustrations. Lending policies, problems, and rules involved in financing real property are explored.

### n. **OBJECTIVES**

Upon completion of this course, the student will be able to:

- Explain the importance of finance in the field of Real Estate and utilize the jargon of the Real Estate finance profession.
- Determine the sources of funds for particular types of Real Estate and forms of ownership.
- Demonstrate the Real Estate professional's role in the financial transaction.
- Enable the student to make a risk analysis and utilize alternative methods for financing a home
- Develop an understanding of the intricacies of the various Real Estate finance packages.
- Be aware of the role of government involvement with regard to a managed economy impacting on Real Estate finance.
- Be aware of valuation approaches considering financial conditions when appropriate. i.e. income and investment properties.

### TEXTBOOK AND OTHER REQUIRED MATERIALS m.

Required textbook. Handouts and supplemental materials will be provided.

### INSTRUCTOR EXPECTATIONS OF STUDENTS IN CLASS IV.

It is expected that the student attend all class sessions, complete assigned readings, and participate in the discussion of educational topics for that class period.

### ٧. REFERENCES

See Appendix A.



### VI. METHODS OF EVALUATION

A variety of evaluation methods will be used to determine the learner's success: classroom participation, completed written assignments, study questions, quizzes, and exams. The grade scale will be: 100-92% - A; 91-82% - B; 81-70% - C; 69-60% - D.

### VII. ATTENDANCE REQUIREMENTS

Students are expected to attend all classes. However, in the event of an absence, it is the student's responsibility to notify the instructor of his/her absence so that the class materials can be made available prior to the next class setting. Attendance is important for learner success.

### VIII. TOPICS TO BE COVERED

Unit I: Background of Real Estate Financing

Unit II: The Availability and Sources of Mortgage Funds

Unit III: Households: Affordability and Decisions to Borrow and Buy

Unit IV: Analysis for Financing Income Properties

### IX. NEXT COURSE IN SEQUENCE: None

DATE: Spring 1994



Address P.O. Box 708	
Address	CityIndependence ZIP Code _67301
XX New Course	Semester of Proposed Course Initiation: Summer 1994
Credit Hour Change	Classification Change
Course Title Change	Resubmission
Credit Hours3	Hours Per Week: 0 Lab 3 Lecture
Course Title Real Estate Fundament	als
	er Course List) 52.1501 Property Appraisal/Assessment  Integral part of the Property Apprisal/Assessment
Classification of Instruction:  Academic	XXX Yocational / Remedial/Developmental
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### I. GENERAL COURSE INFORMATION

Course Code:

PAA1023

Course Title:

Real Estate Fundamentals

Credit Hours:

3

Prerequisite:

None

Division and Discipline: Business & Technology Division

Course Description: An introduction to the basic principles of Real Estate. It is designed to provide a foundation for those going into Real Estate as a career and also basic information for the owners and/or sellers of business, industrial and residential property. This course provides a decision-oriented approach to basic concepts.

### п. **OBJECTIVES**

Upon completion of this course, the student will be able to:

- Explain and analyze the fundamental skills and concepts applied to problem solving by the Real Estate practitioner.
- Develop a mastery of these concepts that enable the student to solve a wide range of Real Estate related problems facing the private and public sectors and the business.
- Highlight the interrelationships of the various disciplines within the broad descriptive category of Real Estate.
- Emphasize the need to keep pace with trends and developments in the Real Estate business.

### TEXTBOOK AND OTHER REQUIRED MATERIALS III.

Required textbook. Handouts and supplemental materials will be provided.

### IV. INSTRUCTOR EXPECTATIONS OF STUDENTS IN CLASS

It is expected that the student attend all class sessions, complete assigned readings, and participate in the discussion of educational topics for that class period.

### v. REFERENCES

See Appendix A.

### VI. METHODS OF EVALUATION

A variety of evaluation methods will be used to determine the learner's success: classroom participation, completed written assignments, study questions, quizzes, and exams. The grade scale will be: 100-92% - A; 91-82% - B; 81-70% - C; 69-60% - D.



### VII. ATTENDANCE REQUIREMENTS

Students are expected to attend all classes. However, in the event of an absence, it is the student's responsibility to notify the instructor of his/her absence so that the class materials can be made available prior to the next class setting. Attendance is important for learner success.

### VIII. TOPICS TO BE COVERED

Unit I: Introduction to Real Estate Business
Unit II: Nature and Description of Real Estate
Unit III: Rights and Interests in Land

Unit IV: Forms of Ownership

Unit V: Transferring Title

Unit VI: Recordation, Abstracts and Title Insurance

Unit VII: Contract Law

Unit VIII: Real Estate Sales Practices

Unit IX: Mortgage and Note
Unit X: Deed of Trust
Unit XI: Lending Practices

Unit XII: Sources and Types of Financing

Unit XIII: Taxes and Assessments
Unit XIV: Title Closing and Escrow
Unit XV: Real Estate Leases
Unit XVI: Real Estate Appraisal

Unit XVII: Owner-Broker Relationship

Unit XVIII: Licensing Laws and Professional Affiliation

Unit XIX: Condominiums, Cooperatives, PUDS and Timeshares

Unit XX: Property Insurance Unit XXI: Land-Use Control

Unit XXII: Real Estate and the Economy

Unit XXIII: Real Estate Investment

### IX. NEXT COURSE IN SEQUENCE: None

DATE: Spring 1994



Address P.O. Box 708	City Independence ZIP Code 67301
XX New Course	Semester of Proposed Course Initiation: <u>Summer 1994</u>
Credit Hour Change	Classification Change
Course Title Change	Resubmission
Credit Hours3	Hours Per Week: 0 Lab 3 Lecture
Course Title Real Estate Investments	
Applicable Program and CIP Code (Use Master C	Course List) 52.1501 Property Appraisal/Assessment
Justification of New Course and/or Changes:	Integral oart of the Property Appraisal/Assessment
Program outcomes and objectives.	
Academic Signature of Community College Administrator SUBMIT TWO COPIES TO THE TEAM LEAD	Remedial/Developmental  Warbut / Survey Title Dean/Instructivoal September 100 Community Colleges, Kansas State Board Of
Academic Signature of Community College Administrator SUBMIT TWO COPIES TO THE TEAM LEAD EDUCATION, 120 S.E. 10TH AVENUE, TOPE	Remedial/Developmental  Warbut / Survey Title Dean/Instructivoal September 100 Community Colleges, Kansas State Board Of
Academic Signature of Community College Administrator SUBMIT TWO COPIES TO THE TEAM LEAD EDUCATION, 120 S.E. 10TH AVENUE, TOPE	Remedial/Developmental  Walut Survey Title Dean/Instructive Ser FOR COMMUNITY COLLEGES, KANSAS STATE BOARD OF EKA, KANSAS 66612-1182.
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Academic  Signature of Community College Administrator  SUBMIT TWO COPIES TO THE TEAM LEAD EDUCATION, 120 S.E. 10TH AVENUE, TOPE  Approved Disapproved No Action	Remedial/Developmental  Walter Security Title Dean/Instructivoal Security Colleges, Kansas State Board of EKA, Kansas 66612-1182.  FOR STATE USE ONLY  Academic Provisionally approved/ Vocational expiration date



### I. GENERAL COURSE INFORMATION

Course Code:

PAA2033

Course Title:

Real Estate Investments

Credit Hours:

3

Prerequisite:

Real Estate Fundamentals

Division and Discipline: Business & Technology Division

Course Description: Includes the functions of basic concepts of Real Estate investment fundamentals and the management of Real Estate properties for the investor.

### П. **OBJECTIVES**

Upon completion of this course, the student will be able to:

- Develop a basic understanding in the methods of real property investment for the investor.
- Develop sound judgment and reasoning skills in solving the complexing problems that confront the professional investor.
- Develop an appreciation of the impact-role the property investor plays in our free society.
- Gain the ability to invest in real property by gaining a sense of proportion and perspective using modern techniques; i.e., computer applications.
- Gain insight into Real Estate counseling and an understanding of its definition as applied to the Uniform Standards of Professional Appraisal Practice.

### TEXTBOOK AND OTHER REQUIRED MATERIALS Ш.

Required textbook. Handouts and supplemental materials will be provided.

### INSTRUCTOR EXPECTATIONS OF STUDENTS IN CLASS IV.

It is expected that the student attend all class sessions, complete assigned readings, and participate in the discussion of educational topics for that class period.

### V. REFERENCES

See Appendix A.



### VI. METHODS OF EVALUATION

A variety of evaluation methods will be used to determine the learner's success: classroom participation, completed written assignments, study questions, quizzes, and exams. The grade scale will be: 100-92% - A; 91-82% - B; 81-70% - C; 69-60% - D.

### VII. ATTENDANCE REQUIREMENTS

Students are expected to attend all classes. However, in the event of an absence, it is the student's responsibility to notify the instructor of his/her absence so that the class materials can be made available prior to the next class setting. Attendance is important for learner success.

### VIII. TOPICS TO BE COVERED

Unit I: What You Must Know Before You Invest Unit II: How Mortgage Affects Your Investment

Unit III: Depreciation

Unit IV: Check Lists and Forms

Unit V: Investment Analysis Applications

Unit VI: Real Estate Management for the Investor/Leasehold and

Leased Fee Valuation

### IX. NEXT COURSE IN SEQUENCE: None

DATE: Spring 1994



Name of Inst	itution	Independence	Comm Colle	ge	Date of Sub	mission _	January	7, 19	994
Address	P.O. Box	708		City	Independ	ence	ZIP	Code _	67301
XX	New C	Course		Semester o	of Proposed (	Course In	itiation:	Summe	r 1994
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	Course	e Title Change			Resubmissio	on			
Credit Hours	3				Hours	Per Weel	k: <u>0</u> Lab	, _3	3 Lecture
Course Title	Re <sub>al</sub>	Estate Law				<del></del>			
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### I. GENERAL COURSE INFORMATION

Course Code:

PAA1033 -

Course Title:

Real Estate Law

Credit Hours:

Prerequisite:

None

Division and Discipline: Business & Technology Division

Course Description: A systematic study in which the basic legal aspects of Real Estate are presented through explanations and discussion. Special attention is devoted to the nature of Real Estate as a career and also basic information for the owners and/or sellers of business, industrial and residential property. This course provides a decisionoriented approach to basic concepts. It meets 34 hours of state education requirements for real estate sales licensing.

### п. **OBJECTIVES**

Upon completion of this course, the student will be able to:

- Acquaint with the fundamentals of Real Estate involved in the ownership and transfer of real property interest.
- Describe the techniques and procedures by which real property transactions are completed.
- Present the basic legal principles in a practical and useful manner for decision-making needs of those interested in the Real Estate field.
- Present the legal aspects of Real Estate in a manner which will denote to the student that the practice of Real Estate and the practice of law are not the same (synonymetric).
- Successfully pass the state law portion of the Kansas Real Estate Sales License Exam.

### TEXTBOOK AND OTHER REQUIRED MATERIALS Ш.

Required textbook. Handouts and supplemental materials will be provided.

### INSTRUCTOR EXPECTATIONS OF STUDENTS IN CLASS IV.

It is expected that the student attend all class sessions, complete assigned readings, and participate in the discussion of educational topics for that class period.

### V. REFERENCES

See Appendix A.



### VI. METHODS OF EVALUATION

A variety of evaluation methods will be used to determine the learner's success: classroom participation, completed written assignments, study questions, quizzes, and exams. The grade scale will be: 100-92% - A; 91-82% - B; 81-70% - C; 69-60% - D.

### VII. ATTENDANCE REQUIREMENTS

Students are expected to attend all classes. However, in the event of an absence, it is the student's responsibility to notify the instructor of his/her absence so that the class materials can be made available prior to the next class setting. Attendance is important for learner success.

### VIII. TOPICS TO BE COVERED

Unit I: Introductory Overview of Kansas Real Estate Law and Regulations

Unit II: Duties of the Real Estate Broker and Salesperson

Unit III: The Law and Misrepresentation

Unit IV: Offer to Purchase

Unit V: Closing the Real Estate Transaction

Unit VI: Descriptions of Real Estate

Unit VII: Land Contracts, Deeds, Lease Forms

Unit VIII: Descriptions of Real Estate
Unit IX: Contractual Aspects of Listing

Unit X: Law of Contracts as They Relate to Selling

Unit XI: Financing

Unit XII: Consumer Protection Unit XIII: Real Estate Math

Unit XIV: Real Estate Syndications

### IX. NEXT COURSE IN SEQUENCE: None

DATE: Spring 1994



Name of Institution _ Independence Comm C	ollege Date of Submission January 7, 1994
Address P.O. Box 708	City Independence ZIP Code 67301
XX New Course	Semester of Proposed Course initiation: Summer 1994
Credit Hour Change	Classification Change
Course Title Change	Resubmission
Credit Hours 3	Hours Per Week: 0 Lab 3 Lecture
Course Title Real Estate Mathematic	s
Applicable Program and CIP Code (Use Master	Course List) 52.1501 Property Appraisal/Assessment
	Integral part of the Property Appraisal/Assessment
	acceptat pose of one surprise of opposite of
Program outcomes and objectives.	
_	
Classification of Instruction:	
Academic	XX Yocational Remedial/Developmental
Signature of Community College Administrator	Mabut J. Secucle Tite Dean/Instructional Ser
	DER FOR COMMUNITY COLLEGES, KANSAS STATE BOARD OF
EDUCATION, 120 S.E. 10TH AVENUE, TOP	
	FOR STATE USE ONLY
Approved	Academic Provisionally approved/
Disapproved No Action	Vocational expiration date
Comments	
Team Leader for Community Colleges	Date



### GENERAL COURSE INFORMATION I.

Course Code:

PAA1043

Course Title:

Real Estate Mathematics

Credit Hours:

Prerequisite:

None

Division and Discipline: Business & Technology Division

Course Description: Development and use of math with reference to the Real Estate business. Subjects covered include basic math knowledge; mortgage coefficients and amortization schedules; analytic procedures for use in Real Estate investment and valuation; relationship of Ellwood approaches to capitalization; purchase and lease back math calculations. Course content can be applied to residential and general appraiser certification educational requirements.

### n. **OBJECTIVES**

Upon completion of this course, the student will be able to:

- Understand and apply mathematical applications to various real estate problem situations.
- Analyze Real Estate investment and valuation situations by applying various mathematical procedures to available data.
- Operate a financial calculator in situations involving investment or valuation problems.
- Utilize basic computer application programs and understand their system logic documentation.

### TEXTBOOK AND OTHER REQUIRED MATERIALS ш.

Required textbook. Handouts and supplemental materials will be provided.

### INSTRUCTOR EXPECTATIONS OF STUDENTS IN CLASS IV.

It is expected that the student attend all class sessions, complete assigned readings, and participate in the discussion of educational topics for that class period.

### REFERENCES v.

See Appendix A.

### METHODS OF EVALUATION VI.

A variety of evaluation methods will be used to determine the learner's success: classroom participation, completed written assignments, study questions, quizzes, and exams. The grade scale will be: 100-92% - A; 91-82% - B; 81-70% - C; 69-60% - D.



### VII. ATTENDANCE REQUIREMENTS

Students are expected to attend all classes. However, in the event of an absence, it is the student's responsibility to notify the instructor of his/her absence so that the class materials can be made available prior to the next class setting. Attendance is important for learner success.

### VIII. TOPICS TO BE COVERED

Unit I: Review of Basic Math Concepts
Unit II: List Price and Sale Price

Unit III: Real Estate Commissions

Unit IV: Points

Unit V: Mortgage Interest and Principal

Unit VI: Percentage Leases Unit VII: Real Estate Taxes

Unit VIII: Real Property Insurance: Title, Hazard, and Mortgage

Unit IX: Proration

Unit X: Closing Statements Unit XI: Closing Statements

Unit XII: Property Description Math Applications

Unit XIII: Appraising Math Applications

Unit XIV: Depreciation

Unit XV: Investment Analysis: Calculating the Rate of Return

### IX. NEXT COURSE IN SEQUENCE: None

DATE: Spring 1994



Name of Institution Independence Comm College	Date of Submission January 7, 1994
Address P.O. Box 708 Ci	ty Independence ZIP Code 67301
XX New Course Semeste	r of Proposed Course Initiation: Summer 1994
Credit Hour Change	Classification Change
Course Title Change	Resubmission
Credit Hours 3	Hours Per Week: 0 Lab 3 Lecture
Course Title Real Estate Records	
Applicable Program and CIP Code (Use Master Course List) 52	.1501 Property Appraisal/Assessment
Justification of New Course and/or Changes:Integral part	of the Property Appraisal/Assessment
Program outcomes and objectives.	
Classification of Instruction:	
Academic XX yocational	
Signature of Community College Administrator	Secretary Dean/Instructional Serv
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FOR STATE US	E CNLY
Approved Academic Disapproved Vocational No Action	Provisionally approved/ expiration date
Comments	
Team Leader for Community Colleges	Date



### I. GENERAL COURSE INFORMATION

Course Code:

PAA1053

Course Title:

Real Estate Records

Credit Hours:

3

Prerequisite:

None

Division and Discipline: Business & Technology Division

Course Description: Real Estate Records is specifically designed to expose the student to Real Estate record systems utilized by sales/brokers, appraisers, local political jurisdictions, county, state and federal governmental agencies. Field trips to site locations are part of the learning activities.

### II. OBJECTIVES

Upon completion of this course, the student will be able to:

- Differentiate between jurisdictions of local, county, state, and federal agencies.
- Demonstrate abilities to properly enter real estate records in accordance with local and state regulations.
- Identify three accepted systems of real estate transactions.
- Demonstrate minimum cognitive skills on interpreting survey map information.
- Analyze, compare, and contrast two Kansas counties and identify similarities and differences in recording real estate transactions.

### III. TEXTBOOK AND OTHER REQUIRED MATERIALS

Required textbook. Handouts and supplemental materials will be provided.

### IV. INSTRUCTOR EXPECTATIONS OF STUDENTS IN CLASS

It is expected that the student attend all class sessions, complete assigned readings, and participate in the discussion of educational topics for that class period.

### V. REFERENCES

See Appendix A.

### VI. METHODS OF EVALUATION

A variety of evaluation methods will be used to determine the learner's success: classroom participation, completed written assignments, study questions, quizzes, and exams. The grade scale will be: 100-92% - A; 91-82% - B; 81-70% - C; 69-60% - D.



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### VIII. TOPICS TO BE COVERED

Unit I: Record Systems

Unit II: State and Regional Records

Unit III: Court House Records

Unit IV: City, Village and Town Records

Unit V: T Title Records

Unit VI: Bookkeeping Records

Unit VII: Real Estate Agency Records

Unit VIII: Personal Records

### IX. NEXT COURSE IN SEQUENCE: None

DATE: Spring 1994



Name of InstitutionI	ndependence Comm	College	Date of Submission	January 7, 1994
Address P.O. Box	708	City	Independence	ZIP Code 67301
XXX New C	ourse	Semester o	of Proposed Course In	itiation: Summer 1994
Credit	Hour Change		Classification Change	e
Course	Title Change		Resubmission	
Credit Hours3			Hours Per Wee	k: 0 Lab 3 Lecture
Course Title Valua	tion of Income F	Producing Proper	ties	
Applicable Program and	CIP Code (Use Maste	r Course List) 52.1	501 Property App	raisal/Assessment
Justification of New Cou	rse and/or Changes: _	Integral pa	irt of the Proper	rty Appraisal/Assessment
Program outcomes	and objectives.			
Classification of Instruction	ion:			
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Disap	proved	Vocational		expiration date
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			<del></del>	n :
Team Leader for Commi	unity Colleges			Date



### I. GENERAL COURSE INFORMATION

Course Code:

PAA2043

Course Title:

Valuation of Income Producing Properties

Credit Hours:

3

Prerequisite:

Real Estate Appraisal and/or consent of instructor.

Division and Discipline:

Business & Technology Division

Course Description: Detailed instruction in the income approach to valuation of commercial, multi-family and industrial property. A review of the cost and comparative sales approaches to value. Course content involves the processing, analyzing and capitalizing an income stream utilizing the basic capitalization methods and the three known residual techniques.

### II. OBJECTIVES

Upon completion of this course, the student will be able to:

- Develop a knowledge of the effects of finance on value of income producing properties.
- Understand the important of leases in the income-value relationship.
- Reconstruct an income and expense statement.
- Analyze the shape and behavior of an income steam.
- Develop a capitalization rate.
- Convert an income stream into a capital sum or value estimate.

### III. TEXTBOOK AND OTHER REQUIRED MATERIALS

Required textbook. Handouts and supplemental materials will be provided.

### IV. INSTRUCTOR EXPECTATIONS OF STUDENTS IN CLASS

It is expected that the student attend all class sessions, complete assigned readings, and participate in the discussion of educational topics for that class period.

### v. REFERENCES

See Appendix A.



### VI. METHODS OF EVALUATION

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### VIII. TOPICS TO BE COVERED

Unit I: Review of the Appraisal Process

Unit II: Review the Sales Comparison Approach to Value

Unit III: Review the Valuation of Land
Unit IV: Review the Cost Approach to Value

Unit V: The Income Approach

Unit VI: Correlation of the Final Estimate of Value

### IX. NEXT COURSE IN SEQUENCE: None

DATE: Spring 1994



### Descriptions of Pre-Approved Courses Applicable for Property Appraisal/Assessment

Business Communications - Business English
College Algebra
Elements of Economics I
Elements of Sociology
English Composition L
English Composition II
General Psychology



Introduction to Computing...... 3 hrs. Provides the student with an introduction into the world of computing. It is assumed the student enters the course with no prior background in the area of computer operations, usage, or programming experience. Prerequisite: None. Public Relations...... 3 hrs. Designed for those students wanting to develop their competencies in the field of public relations. Students prepare press releases, brochures, programs, biographical material on students and faculty members, plan the details and make arrangements for large and small banquets, and learn many other skills which will be required by a public relations person. Prerequisite: None. Speech...... 3 hrs. This course is specifically designed for students who have had one semester or less of high school speech. It is a basic course designed to prepare students to communicate effectively, with emphasis on public speaking. Instruction is given in the planning and construction of a speech as well as its delivery. This course fulfills the speech requirement. Prerequisite: None. Technical Math L...... 3 hrs. This course is designed to offer the technical mathematics associated with vocational and technical programs. The course is in the nature of applied mathematics, as the specific course content varies depending upon the program in which the course is offered. Typically applied science degree programs in engineering technology feature these courses.



# Kansas Community Colleges

## Mission and Scope

man and sophomore level college courses the leges were originally authorized to offer fresh-Kansas community colleges offer postsecondary tional programs. Although the community col offerings have expanded to include the followeducation opportunities in academic and voca

- College transfer education
- Vocational technical education
  - Developmental education
- Training for business and industry Community services
  - Student services

### Governance

The nineteen Kansas community colleges are governed by elected local boards of frustees and are under the general supervision of the Kansas State Board of Education.

## Admission Policies

Kansas community colleges maintain an open admission policy which permits them to admit any graduate of an accredited high school, completer of a GED program or a high school senior with at least fifteen units of credit.

### Accreditation

All nineteen Kansas public community colleges are accredited by the North Central Association Colleges and Schools and by the Kansas State Board of Education. 7

### Tuition and Fees

leges is fixed at a range between \$19,00-\$27.00 per credit hour for the 1992-93 academic year. As a result, an incoming student taking an average load of 15 credit hours should expect to pay from \$285.00 to \$405.00 per semester for tu-By Kansas statute, tuition at community col-

## Fransfer of Credit

As accredited institutions, college credit earned at a community college will transfer to private or public colleges or universities both in Kansas and out-of-

## Vocational Programs

Today's vocational programs go beyond the traditional program offerings and include areas such as vocational programs. These programs fall within the entrepreneurship, aviation technology, robotics and Kansas community colleges offer a wide vanety of following occupational areas: Agriculture, Health, Occupational and Consumer Home Economics, Technology Education, Marketing and Business. many others. Kansas community colleges offer a unique blend of education by providing students with both vocational and academic courses and programs. Students may prepare not only for immediate employment but also for life long learning skills. Community colleges also serve adults who return to school for training for advancement or job change.

The content of this document is provided for the information of the student. It is ject to change from time to time as deemed order to fulfill its role and mission or to appropriate by the community college in accurate at the time of printing but is subaccomodate to circumstances beyond its control. Any such changes may be implemented without prior notice and without obligation and, unless specified otherwise are effective when made. ison cotor. National organ, harrocapi, o sign in admission controlled in the international programment in programment of schools of hypothesis regarded the Board computers with Tele N. Tele IX of Schools/Schools decided the Tele IX Concentration who can be askind as (17) 278-2424. (20. SE Tenh America. Topker, Kanasa \$46812. (182 or to the Assaulant Secretary) for Cerl Paptix, U.S. Department of Education.

## Kansas Public Community Colleges For additional information, contact the following insulutions:

Halchinson Convincity College Heriand, KS 88036 (913) 442 3238 President - Dr. Eric Presi Hutchinson, KS 87501 (316) 845-3500 President - Dr. Ed Berger M. KS 67530 6283

Lanses City Kansas Cammunity College Jehrsten Gouring Cemensurity College 17345 College at Quekre Road Oneview Pers, 125 66210-1799 (913) 48-8500 President - Dr. Charles J. Carison Colege Avenue & Brookerse Drive Inseptionation, KS 87301 9908 (316) 331-4100 President - Dr. Jo Ann McDowell endence Community Lolleg ent - Dr Charles J Carisen 7250 State Åvenue Kansas City, KS 66112 (913) 334-1100 President - Dr. Bill Spenoer ette Centenanity Colle South 14th, Box 957 Jeud Ceanty Community College mentality Col rillo Community Calley era - Dr. Jamma Downer Ment Dr Rodney V Con Jonaseda, KS 68801 1002 813) 245 1425 Petident - Dr Jemes P. Brig , KS 67042 3280 (216) 251-7700 President - Dr. Dan Koney KS 67337

County Connumbly Col Dadge City Community College 2501 North 14th (5 132) of Or Domas Gambie , KS 8 7005 1147 Cay, KS 67801-2388 nt - Dr. Pet McAles

Nematra County Centenumity College 1000 South Alen

Parione, KS 67357 (316) 421 6700 President Vacant

KS 68770 2689

Safry Calleg en City Com

rand County Community College Dr W A Wojciechowski Cristian (316) 431-2820 President - Dr. George Van Aten Marty College 4, KS 87906-1137 824-1851 Hert Mr Don Guid

Lee Droegemueller Commissioner

# For Additional Information Contact:

(316) 274-7611 President - Dr. Jemas H. Tangaman

Cay, KS 87848

Kansas State Board of Education Topeka, Kansas 66612-1182 120 S. E. 10th Avenue Community Colleges (913) 296-2635



**Assistant Commissioner** Ferman Marsh



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## Kansas Community Colleges Kansas Com Kansas community co

education opportunities in academic and vocational programs. Although the community colleges were originally authorized to offer freshman and sopho-Kansas community colleges offer postsecondary more level college courses the offerings have expanded to include the following:

- College transfer education
- Vocational technical education
  - Developmental education Community services
- fraining for business and industry
  - Student services

### Governance

The rimeteen Kansas community colleges are governed by elected local boards of trustees and are under the general supervision of the Kansas State Board of Education

## Admission Policies

Kansas community colleges maintain an open ad-rivision policy which permits them to admit any graduate of an accredited high school, completer of a GED program or a high school senior with at least Meen units of credit

### Accreditation

All innelleen Kansas public community colleges are accredited by the North Central Association of Colleges and Schools and by the Kansas State Board of Education

### **Tuition and Fees**

hour for the 1992-93 academic year. As a result, an incoming student taking an average load of 15 credit hours should expect to pay from \$285 00 to \$405 00 per semester for turkon By Kansas statute, turkon at community colleges is lixed at a range between \$19 00 \$27 00 per credit

## Fransier of Credit

As accredited institutions, college credit earned at a community college will transfer to private or public colleges or universities both in Kansas and out-of-state

## Vocational Programs

vocational programs. These programs tall within the following occupational areas: Agriculture, ness. Today's vocational programs go beyond the traditional program offerings and include areas Kansas community colleges offer a wide variety of Health, Occupational and Consumer Home Economics, Technology Education, Marketing and Busisuch as entrepreneurship, aviation technology, robotics and many others.

Kansas community colleges offer a unique blend of dents may prepare not only for immediate employtional and academic courses and programs. Stunaty colleges also serve actuits who return to school education by providing students with both voca ment but also for life long learning skills. Commu for training for advancement or job change.

accurate at the time of printing but is sion of to accomodate to circumstances beyond its control. Any such changes may be implemented without pror notice and without obligation and, unless speci-The content of this document is provided for the information of the student, it is subject to change from time to time as deemed appropriate by the community college in order to fuffit its role and misfied otherwise, are effective when made An Equal Enginement Educational Opportunity Agency
The Kormal Band of Education less and destruction on the State of State of the State

## Kansas Public Community Colleges For additional information contact the following institutions

1 County Community College North Contonwood (316) 365 5118 President: Me John Masserson

Highland Community College P.O. Box 64

Berten County Community College Rate 3 Box 1362 President Dr. Jennie Downing KS 67530 9283

Exter County Community Colleg El Dorado KS 67042 3280

Cloud Ceunty Community College P.O. Box 1002 President Dr Rodney Cox Concords KS 66901 1002

Cellsyville Cemmunity College (913) 243 1435 President Or James P. Brig Congyvile no ezazz (318) 251 7700 President Or Dan Kicney KS 87337

(913) 462 3984 President Or Mikel V Ary Colby Community College 1255 South Range

Cowley County Community Colli 125 South 2nd P.O. Box 1147 Arkaness Cry. KS 67005 1147 (316) 442 0430 President Or Pat J McKiee

Dedge CRy Community College 2501 North 14th Dodge Cry. KS 8,2801, 2399 Dodge Cry. KS 67801 2399 (316) 225 1321 President Dr. Thomas Gamble

Praft Cemmunity Callage

Fort Scott Community College 2108 South Hornor (316) 223 2700 President Dr. Laura Meeta

(318) 672 5641 President Dr. Wakam A. Wojciechowski

Sewend County Community Collegs

DOB 1137 Liberal KS 87005 1137 (316) 424 1051 President Mr Don Guid

Darden City Community Callage 101 Campus Dive Gerden City, KS 67848 (316) 276-7611 President Dr Jemes Largeman

Johnson County Community College 12345 Callege at Quivra Road Overland Park KS 68210-1290 Henshe County Ceremunity College 316) 431 2620 Nerth President Dr. James Sumger endence Cemmunity College College Avenue & Brockarde Drive Independence KS 67301 9698 913) 469-8500 Yesteleni Dr Charles J Carlson Labette Cemmunity College 200 South 14th, Brz 957 Perions, KS 87367 (316) 421 8700 President. Dr. Joe Brimngnam utchingen Community Calleg 300 North Plum 7250 State Avenue Kantas City, KS 66112 (813) 334-1100 Preedent Or Thomas Burke President Dr Don Schoening Highland, KS 66035 (913) 442 3236 Pretident - Dr. Enc Prest Kansas City Kansas Cami Hudzinean, KS 67501 (318) 665-3500 President: Dr. Ed Berger . KS 66720 2699

Lee Droegemueller Commissioner

Assistant Commissioner Ferman Marsh

> For Additional information Contact: Kansas State Board of Education

Topeka, Kansas 66612-1182 120 S. E. 10th Avenue Community Colleges

(913) 296-2635

Kansas State Board of Education Hanney 1 (1911 To A 1911)

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### Independence Community College Faculty Job Description

Recommended by:

President

Authorized by: Responsible to: Board of Trustees Division Chair

**Dean of Instructional Services** 

The individual instructor, as part of the instructional team of Independence Community College, administers programs of instruction, under the supervision of the division chair and overall supervision of the Dean of Instructional Services. The instructor develops, maintains and enhances outcome-based educational opportunities for learners to fulfill the mission and strategies of the college.

### SCOPE OF WORK:

- A. To be responsible for the development and documentation of the instructional content of outcome-based learning programs meeting the needs of the diversified population of learners attending Independence Community College.
- **B.** To be fiscally responsible for budget development, implementation and the control necessary to deliver instructional programs in an efficient and effective manner that provide access and quality learning experiences.
- C. To provide a positive learning environment committed to ICC student success by being responsive to various learning styles found in the comprehensive community college setting.
- D. To be available during posted office hours for student advisement and academic assistance that encourages retention, continuity, learner progress, and student success.
- E. To maintain and enhance teaching and learning excellence through ongoing professional development. Examples of learning excellence include activities such as inservice training, workshops, seminars, travel, and publication.
- **F.** To provide input in the college's organizational shared governance structure through involvement in committees, councils and supportive activities related to the development and enhancement of the college mission and strategies.

The qualifications of an Independence Community College teacher will include experience related to the scope of the work identified in this job description with an appropriate Bachelor's degree required and a Master's preferred. Independence Community College prefers teachers with a minimum of three years' successful teaching experience.

Salaries and terms of employment will be commensurate with current negotiated agreement and subject to review by the Board of Trustees of Independence Community College.



John Doe 123 ABC Street Township, US 12345



### Independence Community College

### Certificate of Employment Part-Time Instructor In-District

John Doe, you are hereby employed as a part-time instructor to teach Developmental Psychology, Line Number 1152, Course Code BEH2003 for a total of three credit hours at a salary of \$999.00 for the 1993 Fall Semester. Any exception to this rate of pay shall be mutually agreed upon by the instructor and the Dean of Instructional Services, and shall be embodied in an addendum to this contract. Per the registrar 17 students have enrolled in this class as of the 20th Day List, 29th day of September, 1993.

Salary for the Fall Semester shall be (\$999.00) paid in three equal payments on or before October 24th, November 24th and December 24th, 1993.

Interpolation is non-tenure earning appointment for the 1993 Fall Semester. As an employee of Independence Community College, please understand that you are subject to the laws and policies of the state of Kansas and the Board of Trustees of Independence Community College. As a part-time instructor you are exempt from the requirements governing terms and conditions of employment as specified in the current Master Agreement between the Board of Trustees and the Independence College Faculty Association.

If you accept this appointment and intend to serve this position, please sign the original Certificate of Employment and return it to the Office of Extended Instructional Services, Independence Community College, P.O. Box 708, Independence, Kansas 67301, (316) 331-4100, Ext. 247. Outside of Independence call 1-800-842-6063.

John Doe, Instructor	(Date)
Debra S. Havener, Associate Dean of Extended Instructional Services	(Date)
Dr. Herbert Swender, Dean of Instructional Services	(Date)
Bob Bennett, Accountant	(Date)



### INDEPENDENCE COMMUNITY COLLEGE

INSTRUCTOR EVALUATION BY DEAN OF INSTRUCTION

I have circled the abbreviated term on the right of each evaluation item which best describes my judgment on each item. Refer to the following key for clarification of abbreviations.

- C -- Consistently
- F -- Frequently
- S -- Sometimes
- R -- Rarely
- N -- Never

I have added my written comments regarding each item where appropriate.

### TEACHING DISCIPLINE

In attempting to remain abreat of developments in his or her discipline, the instructor:

l.	Keeps up with the current literature in his or her field	С	F	S	R	N
2 <b>.</b>	Attends appropriate workshops, conventions, meetings of professional associations, and the like	С	F	S	R	N
3.	Updates class presentations with new information and materials	С	F	S	R	N
<b>.</b>	Seeks better textbooks and instructional materials	С	F	S	R	N
CEA	CHING METHODS					
In o	conducting his or her classes, the instructor:					
l <b>.</b>	Prepares well for each session	С	F	S	R	N
2.	Makes well-organized presentations	С	F	s	R	N
3.	Knows who his or her students are.	С	F	s	R	N





16.	Asks students questions	С	F	S	R	64 N
17.	Encourages students to ask questions in class	С	F	S	R	N
18.	Remains open-minded and tactful in responding to students	С	F	S	R	N
19.	Changes methods of presentation when students seem not to understand	С	F	s	R	N
20.	Encourages students to seek help when necessary	С	F	S	R	N
21.	Exhibits distracting classroom mannerisms	С	F	S	R	N
22.	Is cheerful and demonstrates a sense of humor in class	С	F	S	R	N
23.	Maintains a friendly relationship with students, in and out of class	С	F	S	R	N
24.	Remains mentally alert in class	С	F	s	R	N
25.	Makes use of a variety of media and resources to make classes clear and interesting	С	F	S	R	N
26.	Makes certain that students understand the relationship of media and classroom resources to the course objectives	С	F	S	R	<b>N</b>
27.	Encourages students to use critical thinking and analysis	С	F	s	R	N



### ANALYSIS

• . .

28. I believe you do the following specific things well in teaching your classes.

29. I believe you might do the following specific things to improve your classroom teaching.

30. I believe the following things are critical, and need immediate attention. Please make an appointment to visit with me about these items as soon as possible.



VER	IF:	CA	TI	ON

After reviewing this document with you and date it in the appropriate location		administrator,	please	sign
Instructor		Date		
Dean of Instruction	·	Poho		
neam or imperace and		Date	•	



### INDEPENDENCE COMMUNITY COLLEGE INSTRUCTOR SELF-EVALUATION

Please circle the abbreviated term on the right of each evaluation item which best describes your judgment on each item. Refer to the following key for clarification of abbreviations.

- C -- Consistently
- F -- Frequently
- S -- Sometimes
- R -- Rarely
- N -- Never

Please add your written comments regarding each item.

### TEACHING DISCIPLINE

In attempting to remain abreast of developments in my discipline, do I:

1.	Keep up with the current literature in my field?	С	F	S	R	N
2.	Attend appropriate workshops, conventions, meetings of professional associations, and the like?	С	F	S	R	N
3.	Update class presentations with new information and materials?	С	F	S	R	N
4.	Seek better textbooks and instructional materials?	С	F	S	R	N
ΓΕ <i>Α</i>	ACHING METHODS					
In	conducting my classes, do I:					
1.	Prepare well for each class session?	С	F	S	R	N
2.	Make well-organized class presentations?	С	្ណុ	s	R	N
3.	Know who my students are	·c	F	S	R	N



4.	Try to design class to meet the needs of students who have been properly advised and who have taken appropriate prerequisites.	С	F	S	R	N
5.	Make certain that each student has a course outline or syllabus?	С	F	S	R	N
6.	Know and communicate to my students the specific objectives for each unit of the course?	С	F	S	R	N
7.	Let students know clearly my expectations of them?	С	F	s	R	N
8.	Make certain that assignments are clear and definite?	С	F	s	R	N
9.	Communicate clearly to my students how their grades will be determined?	С	F	s	R	N
10.	Give tests that evaluate how well the goals and objectives of the course have been accomplished?	С	F	s	R	N
11.	Make sure that tests cover only material that has been presented or assigned to the students?	С	F	s	R	N
12.	Use tests as a teaching device?	С	F	S	R	N
13.	Return papers within a time frame for them to be a useful learning tool marked so that students can see what they did right	С	F	S	R	N
14.	Remain fair and impartial in dealing with my students?	C	F	S	R	N
15	Listen carefully to, and evaluate, what my students tell me?	С	F	s	R	N



16.	Ask students to respond to questions I raise?		С	F	S	R	N
17.	Encourage my students to ask questions in class?	-	С	F	S	R	N
18.	Remain open-minded and tactful in responding to my students?	•	С	F	S	R	N
19.	Change my methods of presentation when my students seem not to understand?		С	F	s	R	N
20.	Encourage students to seek my help when necessary?		С	F	s	R	N
21.	Exhibits distracting mannerisms?		C .	F	S	R	N
22.	Attempt to be cheerful and to demonstrate a sense of humor in class?		С	F	S	R	N
23.	Attempt to maintain a friendly relationship with my students, in and out of class?		С	F	S	R	N
24.	Remain mentally alert in class?.		С	F	S	R	N
25.	Make use of a variety of media and resources in my instruction, to add interest and clarity?		С	F	S	R	N
26.	Make certain that my students understand the relationship of media and classroom resources to the course objective?		C -	F	S	R	N
27.	Encourage critical thinking and analysis in my students?		С	F	S	R	N



ANA	LYSIS												
28.	Identify	specific	things	you	believe	уоц	do	well	in	teaching	your	classe	es.
29.	Identify teaching.	specific	things	you	believe	you	mig	ht do	) to	improve	your	classi	COOD
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Supervising Administrator

Date

### INDEPENDENCE COMMUNITY COLLEGE INSTRUCTOR EVALUATION BY STUDENTS

Please circle the abbreviated term on the right of each evaluation item which describes your judgment on each item. Refer to the following key for clarified of abbreviations.

- C -- Consistently
- F Frequently
- S -- Sometimes
- R -- Rarely
- N -- Never

Please add your written comments regarding each item.

#### TEACHING METHODS

In conducting this class, my instructor:

1.	Appears to prepare well for each class session	С	F	?	S	R	
2.	Makes well-organized class presentations	С	F	7	s	R	
3.	Knows who we are:	С	1	?	s	R	
4.	Designs classes to meet the needs of all of us who have been properly advised and had appropriate prerequisites.	С	1	F	S	R	
5.	Makes certain that each of us has a course outline or syllabus	С	1	P	S	R	N
6.	Knows and communicates to us the specific objectives for each unit of the course	C	1	F	S	R	
7.	Lets us know clearly his or her expectations of us	C	;	F	s	, R	
8.	Makes certain that assignments are clear and definite	C	: :	F	S	R	



9.	Communicates clearly how our grades will be determined	С	F	s	R	72 <b>N</b>
10.	Gives tests that evaluate how well the goals and objectives of the course have been accomplished		F	S <sub>!</sub> ′	R	N
11.	Makes sure that tests cover only material that has been presented or assigned to us	С	F	s	R	N
12.	Uses tests as a means of teaching	. c	F	S	R	N
13.	Returns papers within a time frame for them to be a useful learning tool marked so we can see what we did right.	С	F	S	R	N
14.	Is fair and impartial in dealing with us	С	F	s	R	N
15.	Listens carefully to, and evaluates, what we tell him or her	С	F	S	R	N
16.	Asks us questions .	С	F	s	R	N
17.	Encourages us to ask questions in class	С	F	s	R	N
18.	Remains open-minded and tactful in responding to us	С	P	s	R	N
19	Changes methods of presentation when we seem not to understand	С	F	S	R	N
20.	Encourages us to seek help when necessary	С	F	S	R	N



21.	Exhibits distracting classroom mannerisms	С	F	s	R	N 7	73
22.	Is cheerful and desmonstrates a sense of humor in class	С	F	s	R	N	
23.	Maintains a friendly relationship with us, in and out of class	С	F	s	R	N	
24.	Remains mentally alert in class	С	F	S	R	N	
25.	Uses a variety of media and resources to make the classes clear and interesting	С	F	s	R	N	
26.	Makes certain that we understand the relationship of media and classroom resources to the course objectives	С	P	s	R	N	
27.	Encourages us to use critical thinking and analysis	С	F	s	R	N	

#### ANALYSIS

- 28. What grade do you expect to receive in this course? Circle one
  - 5. fail 1. A
  - 2. B
  - 6. pass 7. no credit
  - other
- 29. I have missed this class: Circle one
  - 1. less than 3 times
  - 2. 3 6 times
  - 3. 7 10 times
  - 4. 10 or more times
- 30. Identify specific things you believe your instructor does well in teaching classe
- 31. Identify specific things you believe your instructor might do to improve his - or her classroom teaching.

# **APPENDICES**



# APPENDIX A



#### Independence Community College Property Appraisal/Assessment Program

Selected references available for persons interested in property appraisal/assessment.

Mail to:

Appraisal Institute P.O. Box 10956

Chicago, IL 60610-0956

(312) 335-4146 Fax (312) 335-4200

#### **Required and Optional Texts for Courses**

	Quantity	Title	Total
New	0633M	The Dictionary of Real Estate Appraisal, third edition, \$37.50	
	0627M	The Appraisal of Real Estate, tenth edition, \$45	
	060 <b>8M</b>	Communicating the Appraisal: The Small Residential Income Property Appraisal Report, \$18	
	059 <b>8M</b>	Communicating the Appraisal: The Individual Condominium or PUD Unit Appraisal Report, \$18	
	0596M	Approising Residential Properties, \$33	
	0588M	Communicating the Appraisal: The Uniform Residential Appraisal Report, \$25	
	0587M	Communicating the Appraisal: The Narrative Report, \$18	
	0076#4	Readings in Market Research for Real Estate, \$14.50	
	0075M	The Appraiser's Workbook, \$20	
	0066M	The Appraisal of Rural Property, \$29.90	
	0065 <b>M</b>	Real Estate Valuation in Litigation, \$32.50	
	0054M	AIREA Financial Tables, \$27.50	
	0048M	Capitalization Theory and Techniques, Study Guide, S20	
		The Complete Real Estate Investment Handbook, fourth edition, \$17	
	••	Rural Appraisal Hanual, S50	
	0635M	The Elements of Style, third edition, \$5.95	
Other	· Publicatio	ns and Products of the Appraisal Institute	
J		Refundes	
	0619M	Exam Preparation for Residential Appraiser Certification, \$29.95	
	0618M	The Guide to Appraisal Office Policies and Procedures, S20	
	0062M	Evolution of the Income Approach, \$17	
	0002M	Business Valuation Handbook, \$45	
New	***	The Office Building From Concept to Investment Reality (see p. 78 for pricing information)	
New	0634M	Menographs/Guides	
New	0631M	Subdivision Analysis, \$25	
uem		Shopping Center Apprecial and Analysis, \$35	
	0629M	Hotels and Motels: A Guide to Market Analysis, Investment Analysis, and Valuations, \$35	
	062 <b>8M</b>	Golf Courses and Country Clubs: A Guide to Appraisal, Market Analysis, Development, and Financing, S35	
	0621M		
	0609M	A Guide to Appraising Industrial Property, \$5	
	0600M	The Computerized Income Approach to Hotel-Motel Market Studies and Valuations, \$28.50	
	0599M	The Internal Rate of Return in Real Estate Investment, Revised, S8	
	UJ77M	Fitness, Racquet Sports, and Spa Projects: A Guide to Appraisal, Market Analysis, Development, and Financing \$23	



	0595M	Elderly Housing: A Guide to Appraisal, Market Analysis, Development, and Financing, \$23	
	0082M	Rural Property in Transition: Honogricultural Uses, S6	<del></del>
	0081M	The Appraisal of Timberland, S6	
	0080M	The Appraisal of Permanent Plantings: Orchords and Vineyards, S6	
	0079M	The Appraisal of Dairy Farms, S6	
	0077M	The Appreisal of Irrigated Properties, S6	
	0056M	Historic Properties: Preservation and the Valuation Process, \$17	
	0050M	Valuing the Timeshare Property, \$17	
	0007M	Appraising Condominiums: Suggested Data Analysis Techniques, S5	
	<del></del>	Readings/Reports	
	0610M	Forecasting: Market Determinants Affecting Cash Flows and Reversions,	
		Research Series Report 4, S14	
	0602M	Real Estate Market Analysis and Appraisal, Research Series Report 3, \$14	
	0590M	Impacts of Regulation on the Approisal Industry, Research Series Report 2, S14	
	0584M	Readings in the Income Capitalization Approach to Real Property Valuation, Vol. 11, S14.50	
	0583M	Readings in Real Property Valuation Principles, Val. II, \$14.50	
	007234	Real Estate Valuing, Counseling, Forecasting: Selected Writings of John Robert White, \$17.50	<del></del>
	0067M	The Approisal Journal (1932), Vol. 1, No. 1, S7	
	0058M	Appraising in a Changing Economy: Collected Writings of James E. Gibbons, \$17	
	7777M	The following four books for a special price, S50	
	0057M	Readings in Market Value, \$14.50	
	0052M	Readings in the Appraisal of Special Purpose Properties, \$14.50	
	0043M	Readings in the Income Approach to Real Property Valuation, Vol. 1, \$14.50	
	0041M	Readings in Real Property Valuation Principles, Vol. 1, \$14.50	
		Videotupes	
New	1012M	A Clear Path: The Americans with Disabilities Act and Its Impact on	
		Real Estate Appraisal (VHS only), \$65	
New	1011 <b>M</b>	The Appraisal of Shopping Centers (YHS only), S65	
	1010M	Hidden Factors: Environmental Risk Evaluation and the Real Estate Approiser (VHS only), S65	
	1009M	Appraisal Review (VHS only), S65	<del></del>
	1008M	The Appraisal of Golf Courses and Country Clubs (VHS only), S65	
	1007M	The Sexall Residential Income Property Appraisal Report (VHS only), S65	
	1006M	Commercial Construction (YHS only), S65	
	1005M	The Approiser as Expert Witness (VHS only), S65	
	1003M	Residential Inspection (VHS), \$55	
	1003M/B	Residential Inspection (Beta), \$27.50	
	1002M	Residential Construction (VHS), \$55	
	1002M/B	Residential Construction (Beta), \$27.50	
	1001M	The Uniform Residential Approxisal Report (VHS only), \$44	



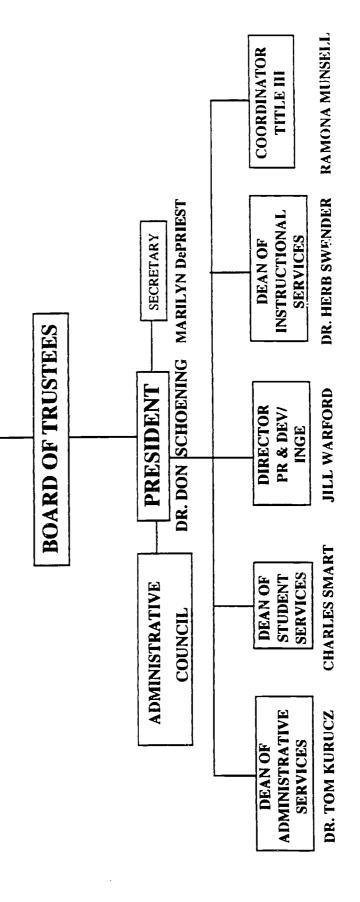
# APPENDIX B



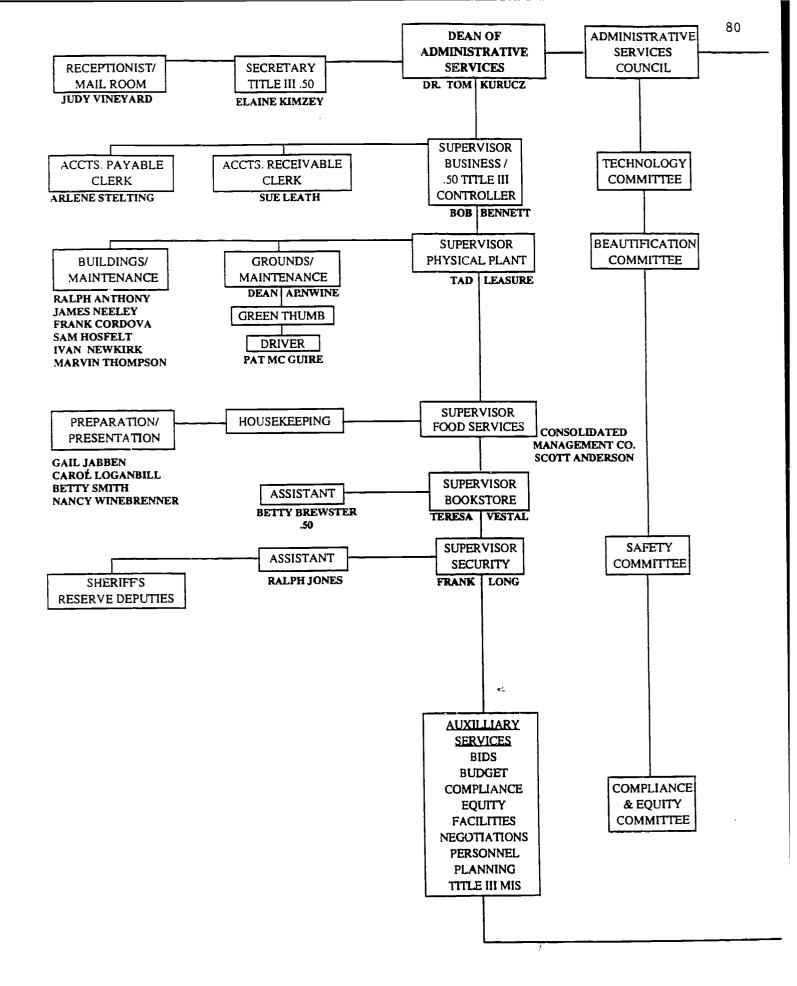


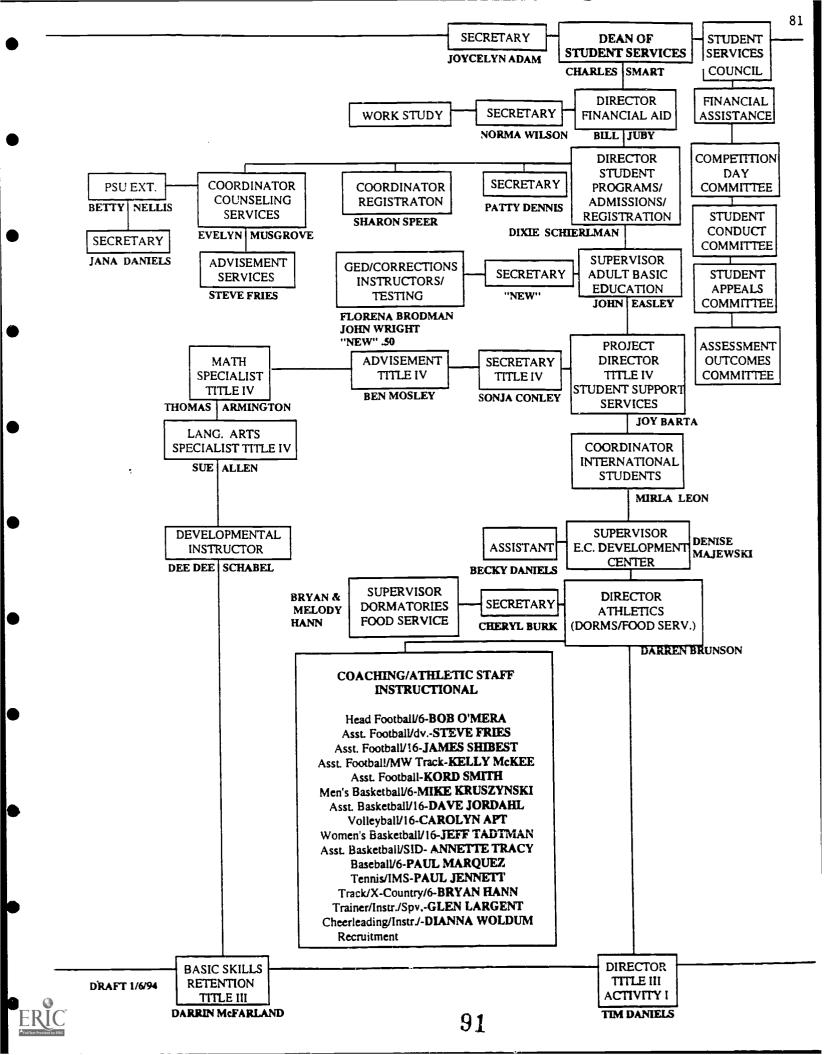
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# INDEPENDENCE COLLEGE COMMUNITY

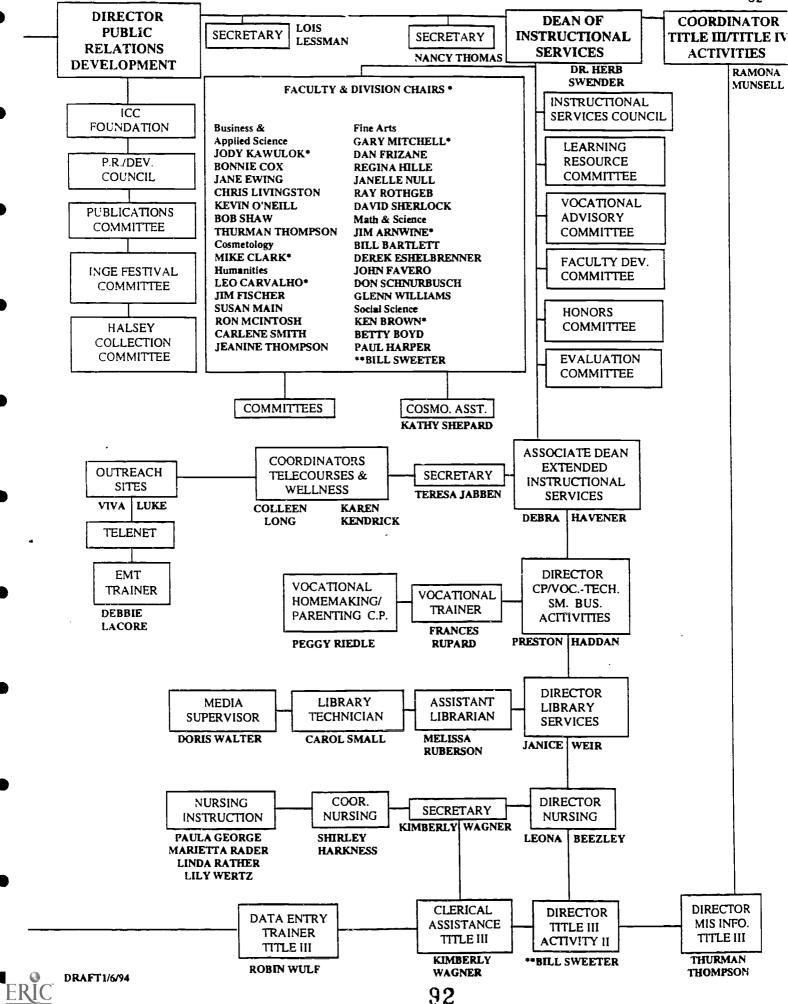


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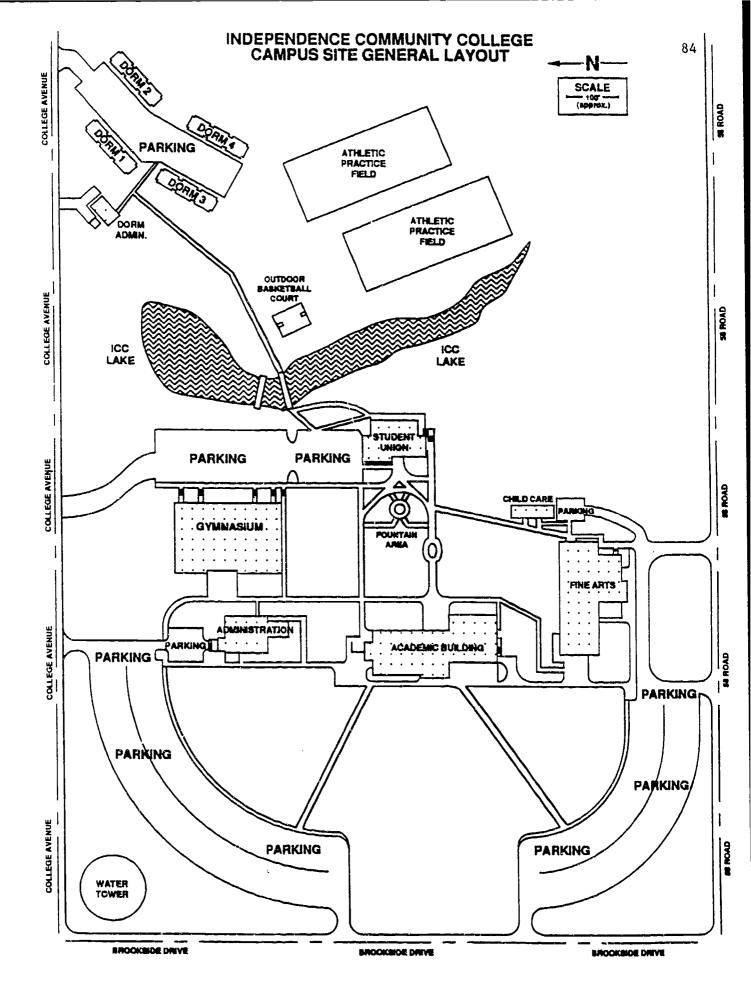






# APPENDIX C





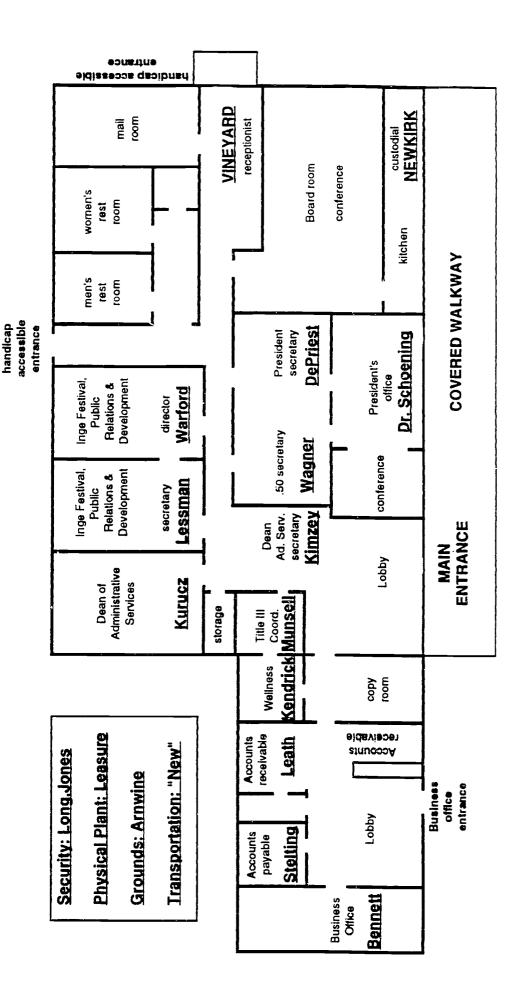


# Independence Community College Administration Building

(not drawn to any scale)

人 N I

fire extinguisher
 first aid station

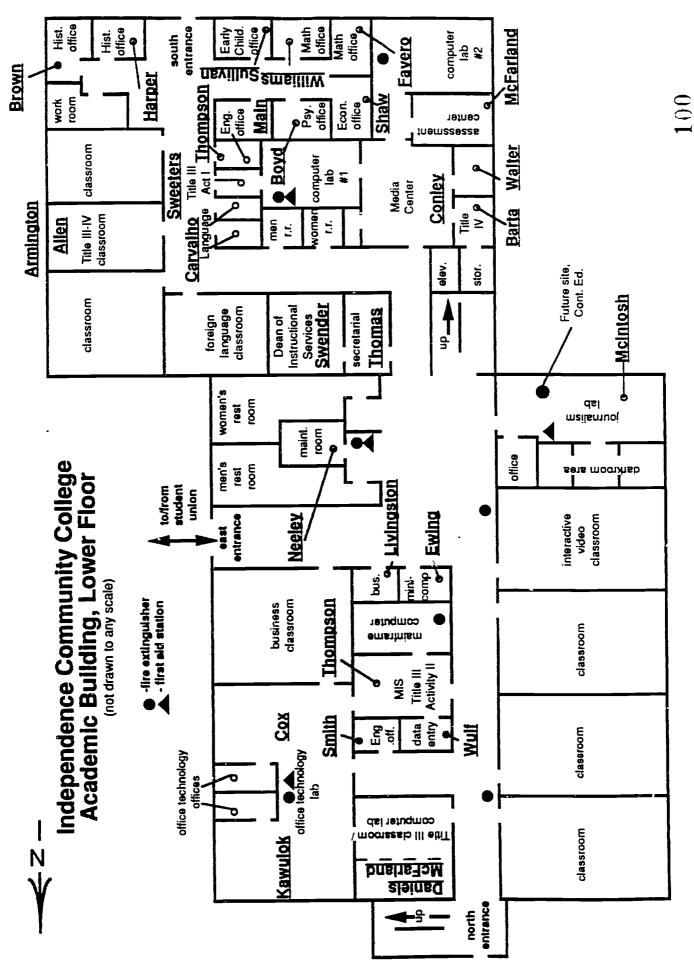




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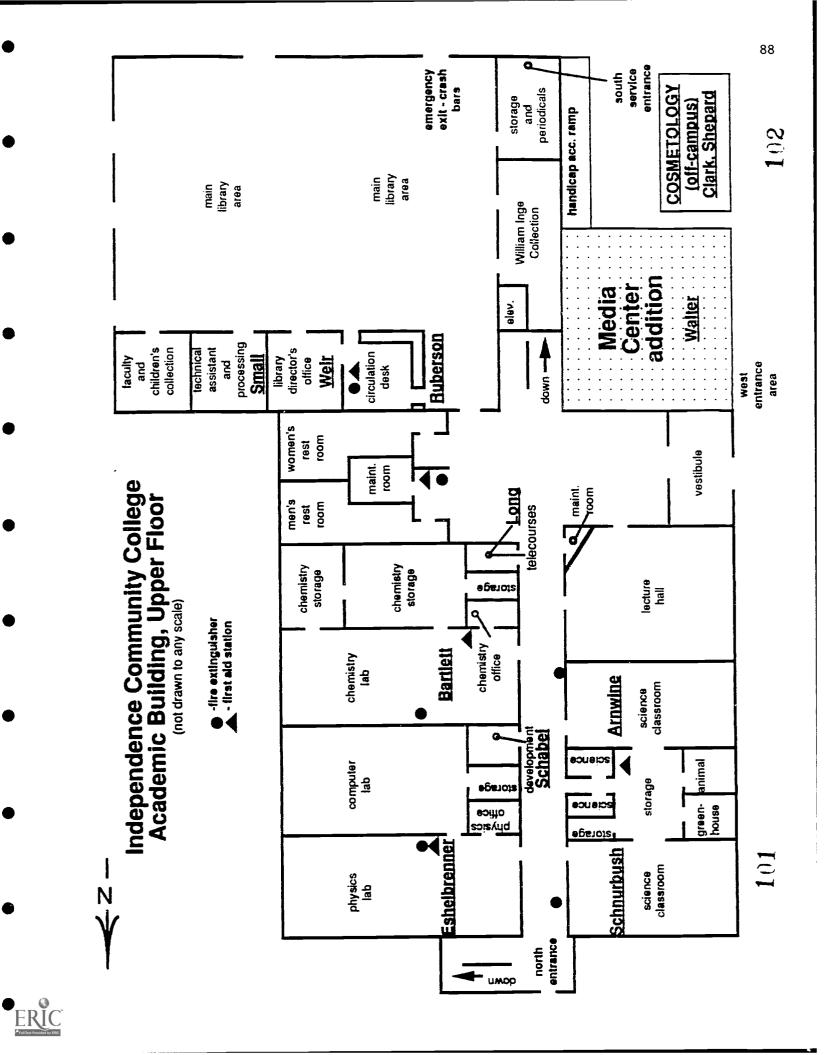


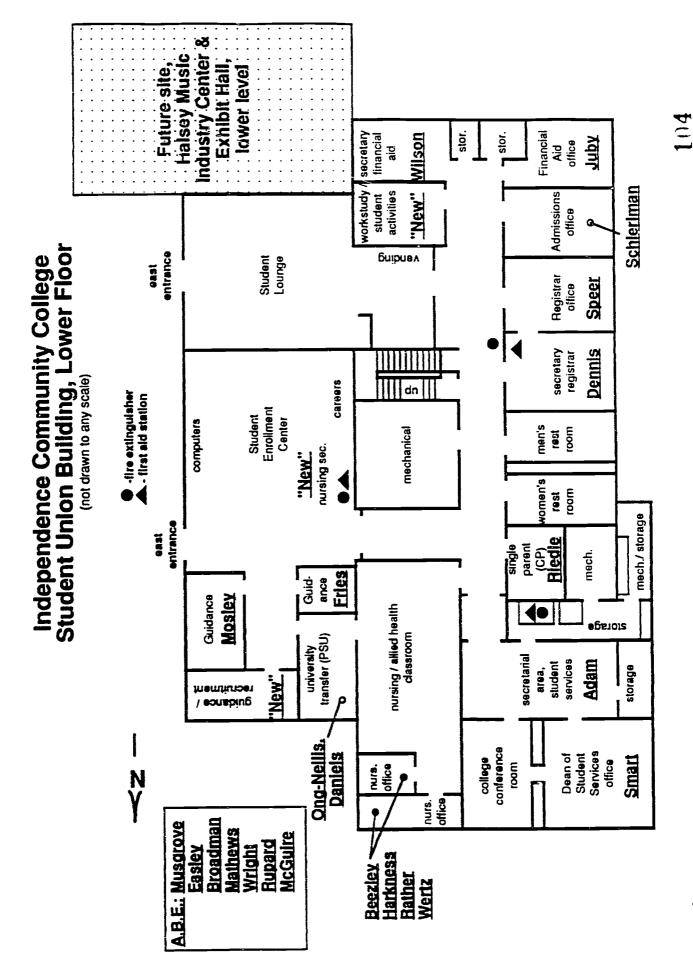
Independence Community College



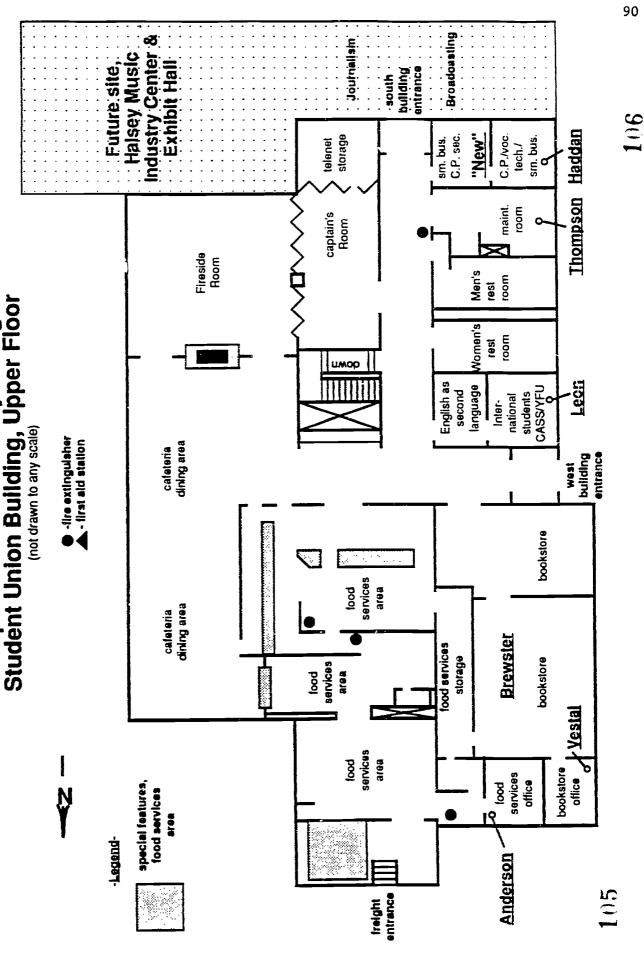
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Independence Community College

