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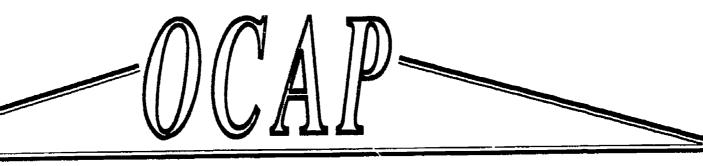|	
TITLE	Electronics. Ohio's Competency Analysis Profile.
INSTITUTION	Ohio State Univ., Columbus. Vocational Instructional Materials Lab.
SPONS AGENCY	Ohio State Dept. of Education, Columbus. Div. of Vocational and Career Education.
PUB DATE	91
NOTE	22p.; For related documents, see CE 059 517-542.
AVAILABLE FROM	Vocational Instructional Materials Lab, Ohio State University, 1900 Kenny Road, Columbus, OH 43210-1090 ($1.50).
PUB TYPE	Guides - Classroom Use - Teaching Guides (For Teacher) (052)
EDRS PRICE	MF01/PC01 Plus Postage.
DESCRIPTORS	Appliance Repair; Basic Skills; Competence; *Competency Based Education; Electrical Systems; *Electronics; Employment Potential; High Schools; Job Analysis; Job Skills; Occupational Safety and Health; Task Analysis
IDENTIFIERS	DACUM Process; Ohio

ABSTRACT

        This Ohio Competency Analysis Profile (OCAP), derived
from a modified Developing a Curriculum (DACUM) process, is a current
comprehensive and verified employer competency program list for
electronics. Each unit (with or without subunits) contains
competencies and competency builders that identify the occupational,
academic, and employability skills needed to enter this occupational
area. Within that outline are three levels of items: core, advancing,
and futuring. Core items are essential to entry-level employment.
Advancing items are needed to advance in a given occupation. Futuring
items are needed to enter and remain in a given occupation 3 to 4
years from now. This profile contains seven units: (1) orientation;
(2) basic electronics theory; (3) troubleshooting and repairing; (4)
electronic applications for industrial systems; (5) electronic
applications for consumer electronic equipment; (6) applied digital
concepts; and (7) employability skills. (NLA)

OCAP

OHIO'S COMPETENCY ANALYSIS PROFILE

ELECTRONICS

Employer Verification Panel

Darin Brooks, *Allen County Aviation*, Lima, Ohio

Larry Carper, *Delta Control, Inc.*, Dayton, Ohio

Bill Craig, *Engineering Department, City of Portsmouth*, Portsmouth. Ohio

Arthur Frasik, Jr., *OMNIA Computers*, Middletown, Ohio

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David Polley, *General Electric Company*, Cincinnati, Ohio

Jeff Shook, *Tandy Consumer Service*, Groveport, Ohio

Emil Wojnarowsky, *Warner Electronics, Inc.*, Cleveland, Ohio

What is OCAP?

"A comprehensive and verified employer cor.,petency list will be developed and kept current for each program." This is the second objective of Imperative 3 of the *Action Plan for Accelerating the Modernization of Vocational Education: Ohio's Future at Work*. Ohio's Competency Analysis Profile (OCAP) lists are the Division of Vocational and Career Education's response to that objective. OCAP lists evolve from a modified DACUM process involving business, industry, labor, and community agency representatives from throughout Ohio. The OCAP process is directed by the Vocational Instructional Materials Laboratory at The Ohio State University's Center on Education and Training for Employment.

How is OCAP used?

Each OCAP contains units (with and without subunits), competencies, and competency builders that identify the occupational, academic, and employability skills needed to enter a given occupation or occupational area. Within that outline there are three levels of items: core, advancing, and futuring. Core items are essential to entry-level employment. These items are required to be taught and will be the basis for questions on the state vocational competency tests (scheduled to begin in FY93). Advancing items (marked with one asterisk) are needed to advance in a given occupation. Futuring items (marked with two asterisks) are needed to enter and remain in a given occupation three to four years from now.

Districts may add as many units, subunits, competencies, and competency builders as desired to reflect local employment needs, trends, and specialties. Local advisory committees should be actively involved in the identification and verification of additional items. Using OCAP lists, instructors will be able to formulate their courses of study and monitor competency gains via the new competency testing program.

The **Employability Skills** portion of this list was verified by the following employer panel:

Gary J. Corrigan, *Dana Corporation*, Ottawa Lake, Michigan
David Crooks, *Bowling Green State University Union Food Service*, Bowling Green, Ohio
Pat Doerman, *Farrow's Harley-Davidson*, Columbus, Ohio
William Gockenbach, *Kaiser Aluminum*, Heath, Ohio
Patsy Hathaway, *CBS Personnel Services, Inc.*, Dayton, Ohio
Marlyn Harman, *Marlyn Harman & Associates*, Cleveland, Ohio
Thomas R. Hyldahl, *Toledo Edison*, Toledo, Ohio
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James Mack, *Chrysler Jeep Assembly*, Toledo, Ohio
Rocky McCoy, *Ironton-Lawrence Co. Community Action Organization*, Ironton, Ohio
James Needs, *Independent Crop Producer*, Upper Sandusky, Ohio
Ronald Simmons, *Former GM Executive*, Warren Ohio

OHIO COMPETENCY ANALYSIS PROFILE

ELECTRONICS

UNIT 1: Orientation

COMPETENCY 1.0.1: Tour laboratory

COMPETENCY BUILDERS:

1.0.1.1 Locate fire exits
1.0.1.2 Locate lockers and wash station
1.0.1.3 Locate work station
1.0.1.4 Locate all emergency power kill switches

COMPETENCY 1.0.2: Locate and use emergency equipment and
                   techniques

COMPETENCY BUILDERS:

1.0.2.1 Locate and demonstrate proper use of fire extinguishers
1.0.2.2 Locate first-aid kit
1.0.2.3 Locate and use other shop and personal safety equipment,
         especially proper eye protection
1.0.2.4 Demonstrate appropriate emergency action techniques

COMPETENCY 1.0.3: Organize student tool kit

COMPETENCY BUILDERS:

1.0.3.1 Obtain required tools
1.0.3.2 Place tools in kit

COMPETENCY 1.0.4: Identify, use, and care for tools

COMPETENCY BUILDERS:

1.0.4.1 Identify each tool in kit by name and function
1.0.4.2 Demonstrate proper and safe use of each tool in kit
1.0.4.3 Properly care for and maintain each tool in kit

COMPETENCY 1.0.5: Handle hazardous materials

COMPETENCY BUILDERS:

1.0.5.1 Read material safety data sheets (MSDS) labels
1.0.5.2 Handle hazardous materials safely
1.0.5.3 Dispose of hazardous materials safely

 * Advancing
** Futuring   1

UNIT 2: Basic Electronics Theory

COMPETENCY 2.0.1: Analyze and measure values in direct current
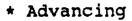(DC) circuits to existing tolerances

COMPETENCY BUILDERS:

2.0.1.1 Adapt electronic theory and electromotive force (EMF)
2.0.1.2 Measure DC voltage and dry cells
2.0.1.3 Compare conductors and insulators
2.0.1.4 Measure current (I) through a resistor
2.0.1.5 Classify resistance (R) color code and measure with an
ohm (Ω) meter
2.0.1.6 Apply Ohm's Law
2.0.1.7 Evaluate series circuits
2.0.1.8 Evaluate parallel circuits
2.0.1.9 Evaluate series-parallel circuits
2.0.1.10 Apply Kirchoff's law
2.0.1.11 Apply Thevenin's theorem
2.0.1.12 Apply Norton's Theorem
2.0.1.13 Calculate I
2.0.1.14 Examine magnetism

COMPETENCY 2.0.2: Analyze and measure values in alternating
current (AC) circuits to existing tolerances

COMPETENCY BUILDERS:

2.0.2.1 Employ oscilloscope scope and generator operations
2.0.2.2 Compare peak (PK), root mean square (RMS), and average
values
2.0.2.3 Examine characteristics of inductors (series and
parallel)
2.0.2.4 Examine characters of capacities (series and parallel)
2.0.2.5 Examine impedance (Z)
2.0.2.6 Apply Kirchoff's Law and Thevenin's theorems
2.0.2.7 Evaluate resistive-capacitive (RC) and resistive-
inductive (RL) time constants (tc)
2.0.2.8 Examine frequency (f) and phase relationships
2.0.2.9 Examine resonance of inductive-capacitive (LC) circuits
2.0.2.10 Examine low-pass and hi-pass filters
2.0.2.11 Evaluate AC power
2.0.2.12 Evaluate transformers

  * Advancing
 ** Futuring   2   5

COMPETENCY 2.0.3: Analyze and measure characteristics of diodes and basic power supplies to manufacturer's specifications

COMPETENCY BUILDERS:

2.0.3.1 Examine "PN" junctions
2.0.3.2 Examine diode characteristics
2.0.3.3 Evaluate limiters and clampers
2.0.3.4 Analyze half wave, full wave, and bridge rectifiers
2.0.3.5 Examine nonregulated power supplies
2.0.3.6 Examine Zener diodes
2.0.3.7 Adapt thermistors and varistors
2.0.3.8 Examine characteristics of the light-emitting diode (LED)

COMPETENCY 2.0.4: Construct and analyze transister circuits to manufacturer's specifications

COMPETENCY BUILDERS:

2.0.4.1 Examine NPN and PNP transistors
2.0.4.2 Examine I gain (beta) and characteristic curves
2.0.4.3 Examine common emitter (CE) amplifiers
2.0.4.4 Examine common base (CB) amplifiers
2.0.4.5 Examine common collector (CC) or emitter follower amplifiers
2.0.4.6 Apply biasing techniques
2.0.4.7 Categorize classes of amplification (i.e. A, B, C, AB)
2.0.4.8 Investigate audio amplifiers and frequency response
2.0.4.9 Analyze switching transistors
2.0.4.10 Examine phototransistors and optoelectronics

COMPETENCY 2.0.5: Construct and analyze field effect transistor (FET) circuits to manufacturer's specifications

COMPETENCY BUILDERS:

2.0.5.1 Examine N and P channel junction field effect transistors (JFETs)
2.0.5.2 Examine metal-oxide-semiconductor field effect transistors (MOSFETs)
2.0.5.3 Apply biasing techniques to JFETs and MOSFETs
2.0.5.4 Compare FETs and vacuum tubes

 * Advancing
** Futuring   3

COMPETENCY 2.0.6: Analyze control and power circuits to
                   manufacturer's specifications

COMPETENCY BUILDERS:

2.0.6.1 Analyze silicon-controlled rectifiers (SCRs)
2.0.6.2 Investigate characteristics of SCRs (i.e. zero, phase
         angle)
2.0.6.3 Analyze triacs
2.0.6.4 Investigate diacs
2.0.6.5 Analyze the Darlington
2.0.6.6 Analyze the unijunction transistor (UJT)

COMPETENCY 2.0.7: Construct and analyze linear integrated
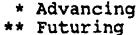   circuits to manufacturer's specifications

COMPETENCY BUILDERS:

2.0.7.1 Investigate operational amplifiers (op amps)
2.0.7.2 Analyze integrators and differentiators
2.0.7.3 Analyze differential amplifiers
2.0.7.4 Analyze feedback techniques
2.0.7.5 Analyze summing amplifiers
2.0.7.6 Analyze comparator amplifiers
2.0.7.7 Analyze the 555 timing circuit
2.0.7.8 Analyze active filters

COMPETENCY 2.0.8: Build and use oscillators according to circuit
                   requirements

COMPETENCY BUILDERS:

2.0.8.1 Examine oscillator types (i.e. Hartley, Colpitts,
         Armstrong, Crystal)
2.0.8.2 Construct and analyze use of frequency oscillators (i.e.
         phase-locked loop [PLL], variable frequency oscillator
         [VFO])
2.0.8.3 Compare uses of oscillator systems

  * Advancing
 ** Futuring   4   7

COMPETENCY 2.0.9: Construct and analyze digital circuits to meet manufacturer's specifications

COMPETENCY BUILDERS:

2.0.9.1 Analyze gates and their functions (i.e. and, or, nand, nor, exclusive or [xor], not [inverters], buffers)
2.0.9.2 Construct truth tables
2.0.9.3 Apply binary arithmetic
2.0.9.4 Examine functional circuits (i.e. flip flops, 1/2 adders, full adders)
2.0.9.5 Analyze counters
2.0.9.6 Analyze multiplexers
2.0.9.7 Analyze registers
2.0.9.8 Analyze displays
2.0.9.9 Analyze convertors (i.e. analog [A] to digital [D], D to A)

COMPETENCY 2.0.10: Analyze microprocessors to manufacturer's specifications

COMPETENCY BUILDERS:

2.0.10.1 Define fundamentals of the central process unit (CPU)
2.0.10.2 Analyze bus structure (i.e. power, control, data, address)
2.0.10.3 Analyze memory devices (i.e. random access memory [RAM], read-only memory [ROM], erasable-programmable-read-only memory [EPROM])
2.0.10.4 Analyze input/output devices (i.e. serial, parallel, A to D/D to A)

UNIT 3: Troubleshooting and Repairing

COMPETENCY 3.0.1: Analyze schematics to determine circuit function

COMPETENCY BUILDERS:

3.0.1.1 Recognize electronic symbols
3.0.1.2 Demonstrate comprehension of schematic reading

COMPETENCY 3.0.2: Trace circuits to locate problem

COMPETENCY BUILDERS:

3.0.2.1 Identify circuit type or subsystem
3.0.2.2 Locate specific circuits as per schematic
3.0.2.3 Utilize appropriate troubleshooting techniques

* Advancing
** Futuring   5

COMPETENCY 3.0.3: Use testing equipment to isolate cause

COMPETENCY BUILDERS:

3.0.3.1 Use digital volt ohm milliammeter (DVOM)
3.0.3.2 Use analog volt ohm milliammeter (AVOM)
3.0.3.3 Use O-SCOPE
3.0.3.4 Use frequency generator
3.0.3.5 Use frequency counter
3.0.3.6 Use inductance analyzer
3.0.3.7 Use capacitance analyzer
3.0.3.8 Use logic probe
3.0.3.9 Use variable output transformer
3.0.3.10 Verify proper operation

COMPETENCY 3.0.4: Use tools safely

COMPETENCY BUILDERS:

3.0.4.1 Perform appropriate soldering and de-soldering
         techniques
3.0.4.2 Select appropriate tool for the job
3.0.4.3 Clean, maintain, and store tools properly

COMPETENCY 3.0.5: Repair circuit

COMPETENCY BUILDERS:

3.0.5.1 Select proper replacement part(s)
3.0.5.2 Apply substitution techniques
3.0.5.3 Remove and replace faulty components
3.0.5.4 Verify proper operation through testing
3.0.5.5 Clean exterior of unit being repaired

* Advancing
** Futuring   6   9

UNIT 4: Electronic Applications for Industrial Systems *

COMPETENCY 4.0.1: Select and apply appropriate transducers/transmitters (sensors)*

COMPETENCY BUILDERS:

4.0.1.1 Analyze specifications of temperature sensors (i.e. thermocouples, thermisters, resistance temperature detector [RTD]) *
4.0.1.2 Analyze specifications of pressure sensors (i.e. strain gage, pizzo electric/pizzo resistive)*
4.0.1.3 Analyze specifications of flow sensors (i.e. orifice flow meter [Δ P], turbine meter, mass flow meters)*
4.0.1.4 Analyze specifications of speed or position sensor (i.e. tachometer, encoder, linear voltage detection transformer [LVDT]) *
4.0.1.5 Analyze specifications of controllers/indicators and recorders (i.e. process controllers [PID], programmable logic controller [PLC] with computer interface, R-chart recorders and data loggers/indicators [readouts])*
4.0.1.6 Analyze specifications of final control elements (i.e. SCR power controllers, motor drives, actuators/robots)*

COMPETENCY 4.0.2: Apply modern quality control techniques for continuous improvement *

COMPETENCY BUILDERS:

4.0.2.1 Perform calibrations *
4.0.2.2 Observe statistical process control (SPC) techniques and methodology *
4.0.2.3 Perform preventive maintenance *

UNIT 5: Electronic Applications for Consumer Electronic Equipment *

COMPETENCY 5.0.1: Analyze video equipment to manufacturer's specifications*

COMPETENCY BUILDERS:

5.0.1.1 Analyze block diagrams *
5.0.1.2 Investigate video recorders*
5.0.1.3 Investigate video monitors*
5.0.1.4 Investigate camcorders*

* Advancing
** Futuring   7

Electronics--8/91

COMPETENCY 5.0.2: Analyze audio equipment to manufacturer's
                   specifications *

COMPETENCY BUILDERS:

5.0.2.1 Analyze block diagrams *
5.0.2.2 Investigate compact disc (CD) players *
5.0.2.3 Investigate tuners and/or amplifiers *
5.0.2.4 Investigate audio recorders *

UNIT 6: Applied Digital Concepts *

COMPETENCY 6.0.1: Analyze personal computer (PC) equipment to
                   manufacturer's specifications*

COMPETENCY BUILDERS:

6.0.1.1 Analyze PC block diagrams*
6.0.1.2 Investigate interfacing*
6.0.1.3 Investigate input/output (I/O) devices*
6.0.1.4 Investigate storage systems*
6.0.1.5 Investigate memory systems*

COMPETENCY 6.0.2: Managing operating systems in accordance with
                   manufacturer's specifications*

COMPETENCY BUILDERS:

6.0.2.1 Boot up system *
6.0.2.2 Execute a program *

UNIT 7: Employability Skills

SUBUNIT 7.1: Career Development

COMPETENCY 7.1.1: Investigate career options

COMPETENCY BUILDERS:

7.1.1.1 Determine interests and aptitudes
7.1.1.2 Identify career options
7.1.1.3 Research occupations matching interests and aptitudes
7.1.1.4 Select career(s) that best match(es) interests and
         aptitudes
7.1.1.5 Identify advantages and disadvantages of career options,
         including nontraditional careers
7.1.1.6 Assess differences in wages, annual incomes, and job
         opportunities based on geographic location
7.1.1.7 Develop a career plan

 * Advancing
** Futuring   8   11

COMPETENCY 7.1.2: Analyze potential barriers to employment

COMPETENCY BUILDERS:

7.1.2.1 Identify common barriers to employment
7.1.2.2 Develop strategies to overcome employment barriers

UNIT 7: Employability Skills
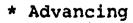
SUBUNIT 7.2: Decision Making and Problem Solving

COMPETENCY 7.2.1: Apply decision-making techniques in the
                   workplace

COMPETENCY BUILDERS:

7.2.1.1 Identify the decision to be made
7.2.1.2 Compare alternatives
7.2.1.3 Determine consequences of each alternative
7.2.1.4 Make decisions based on values and goals
7.2.1.5 Evaluate the decision made

COMPETENCY 7.2.2: Apply problem-solving techniques in the
                   workplace

COMPETENCY BUILDERS:

7.2.2.1 Diagnose the problem and its causes
7.2.2.2 Identify alternatives and their consequences in relation
         to the problem
7.2.2.3 Examine multicultural and nonsexist dimensions of
         problem solving
7.2.2.4 Utilize resources to explore possible solutions to the
         problem
7.2.2.5 Compare and contrast the advantages and disadvantages of
         each solution
7.2.2.6 Determine appropriate action
7.2.2.7 Evaluate results

 * Advancing
** Futuring   9

UNIT 7: Employability Skills

SUBUNIT 7.3: Work Ethic

COMPETENCY 7.3.1: Evaluate the relationship of self-esteem to work ethic

COMPETENCY BUILDERS:

7.3.1.1 Identify special characteristics and abilities in self and others
7.3.1.2 Identify internal and external factors that affect self-esteem

COMPETENCY 7.3.2: Analyze the relationship of personal values and goals to work ethic both in and out of the workplace

COMPETENCY BUILDERS:

7.3.2.1 Distinguish between values and goals
7.3.2.2 Determine the importance of values and goals
7.3.2.3 Evaluate how values affect goals
7.3.2.4 Identify short-term and long-term goals
7.3.2.5 Prioritize personal goals
7.3.2.6 Describe how personal values are reflected in work ethic
7.3.2.7 Describe how interactions in the workplace affect personal work ethic
7.3.2.8 Examine how life changes affect personal work ethic

COMPETENCY 7.3.3: Demonstrate work ethic

COMPETENCY BUILDERS:

7.3.3.1 Examine factors that influence work ethic
7.3.3.2 Exhibit characteristics that reflect an appropriate work ethic

* Advancing
** Futuring

UNIT 7: Employability Skills

SUBUNIT 7.4: Job-Seeking Skills

COMPETENCY 7.4.1: Prepare for employment

COMPETENCY BUILDERS:

7.4.1.1 Identify traditional and nontraditional employment sources
7.4.1.2 Utilize employment sources
7.4.1.3 Research job opportunities, including nontraditional careers
7.4.1.4 Interpret equal employment opportunity laws
7.4.1.5 Explain the critical importance of personal appearance, hygiene, and demeanor throughout the employment process
7.4.1.6 Prepare for generic employment tests and those specific to an occupation/organization

COMPETENCY 7.4.2: Design a résumé

COMPETENCY BUILDERS:

7.4.2.1 Identify personal strengths and weaknesses
7.4.2.2 List skills and/or abilities, career objective(s), accomplishments/achievements, educational background, and work experience
7.4.2.3 Demonstrate legible written communication skills using correct grammar, spelling, and concise wording
7.4.2.4 Complete résumé using various formats
7.4.2.5 Secure references

COMPETENCY 7.4.3: Complete and process job application forms

COMPETENCY BUILDERS:

7.4.3.1 Explain the importance of an application form
7.4.3.2 Identify ways to obtain job application forms
7.4.3.3 Describe methods for handling illegal questions on jcb application forms
7.4.3.4 Demonstrate legible written communications skills using correct grammar, spelling, and concise wording
7.4.3.5 Return application to proper person, request interview, and follow up

* Advancing
** Futuring   11

COMPETENCY 7.4.4: Demonstrate interviewing skills

COMPETENCY BUILDERS

7.4.4.1 Investigate interview environment and procedures
7.4.4.2 Explain the critical importance of personal appearance,
hygiene, and demeanor
7.4.4.3 Demonstrate question and answer techniques
7.4.4.4 Demonstrate methods for handling difficult and/or
illegal interview questions

COMPETENCY 7.4.5: Secure employment

COMPETENCY BUILDERS:

7.4.5.1 Identify present and future employment opportunities
within an occupation/organization
7.4.5.2 Research the organization/company
7.4.5.3 Use follow-up techniques to enhance employment potential
7.4.5.4 Compare and evaluate job offers

UNIT 7: Employability Skills

SUBUNIT 7.5: Job Retention Skills

COMPETENCY 7.5.1: Analyze the organizational structure of the
workplace

COMPETENCY BUILDERS:

7.5.1.1 Identify and evaluate employer expectations regarding
job performance, work habits, attitudes, personal
appearance, and hygiene
7.5.1.2 Be aware of and obey all company policies and procedures
7.5.1.3 Examine the role/relationship between employee and
employer
7.5.1.4 Recognize opportunities for advancement and reasons for
termination

* Advancing
** Futuring   12

COMPETENCY 7.5.2: Maintain positive relations with others

COMPETENCY BUILDERS:

7.5.2.1 Exhibit appropriate work habits and attitude
7.5.2.2 Identify behaviors to establish successful working
         relationships
7.5.2.3 Cooperate and compromise through teamwork and group
         participation
7.5.2.4 Identify alternatives for dealing with harassment, bias,
         and discrimination based on race, color, national
         origin, sex, religion, handicap, or age

UNIT 7: Employability Skills

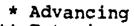SUBUNIT 7.6: Job Advancement

COMPETENCY 7.6.1: Analyze opportunities for personal and career
                   growth

COMPETENCY BUILDERS:

7.6.1.1 Determine opportunities within an
         occupation/organization
7.6.1.2 Compare and contrast other opportunities
7.6.1.3 List benefits of job advancement
7.6.1.4 Evaluate factors involved when assuming a new position
         within or outside an occupation/organization

COMPETENCY 7.6.2: Exhibit characteristics needed for advancement

COMPETENCY BUILDERS:

7.6.2.1 Display a positive attitude
7.6.2.2 Demonstrate knowledge of a position
7.6.2.3 Perform quality work
7.6.2.4 Adapt to changing situations and technology
7.6.2.5 Demonstrate capability for different positions
7.6.2.6 Participate in continuing education/training programs
7.6.2.7 Respect, accept, and work with ALL individuals in the
         workplace

  * Advancing
 ** Futuring   13

UNIT 7:   Employability Skills

SUBUNIT 7.7:   Technology in the Workplace

COMPETENCY 7.7.1:   Assess the impact of technology in the workplace

COMPETENCY BUILDERS:

7.7.1.1   Cite how past business/industry practices have influenced present business/industry processes
7.7.1.2   Investigate the use of technology in the workplace
7.7.1.3   Analyze how present skills can be applied to learning new technologies

COMPETENCY 7.7.2:   Use a variety of technological applications

COMPETENCY BUILDERS:

7.7.2.1   Explore basic mathematical, scientific, computer, and technological principles
7.7.2.2   Use technology to accomplish assigned tasks
7.7.2.3   Create solutions to problems using technical means

UNIT 7:   Employability Skills

SUBUNIT 7.8:   Lifelong Learning

COMPETENCY 7.8.1:   Apply lifelong learning to individual situations

COMPETENCY BUILDERS:
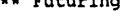
7.8.1.1   Define lifelong learning
7.8.1.2   Identify factors that cause the need for lifelong learning

COMPETENCY 7.8.2:   Adapt to change

COMPETENCY BUILDERS:

7.8.2.1   Analyze the effects of change
7.8.2.2   Identify reasons why goals change
7.8.2.3   Describe the importance of flexibility when reevaluating goals
7.8.2.4   Evaluate the need for continuing education/training

* Advancing
** Futuring   14

UNIT 7: Employability Skills

SUBUNIT 7.9: Economic Education

COMPETENCY 7.9.1: Analyze global enterprise systems

COMPETENCY BUILDERS:

7.9.1.1 Identify characteristics of various enterprise systems
7.9.1.2 Examine the relationship between competition, risk, and profit
7.9.1.3 Illustrate how supply and demand influence price

COMPETENCY 7.9.2: Evaluate personal money management

COMPETENCY BUILDERS:

7.9.2.1 Describe the need for personal management records
7.9.2.2 Identify methods of taxation
7.9.2.3 Analyze how credit affects financial security
7.9.2.4 Compare types and methods of investments
7.9.2.5 Prepare a personal budget
7.9.2.6 Be an informed and responsible consumer
7.9.2.7 Analyze the effects of advertising on the consumer

UNIT 7: Employability Skills

SUBUNIT 7.10: Balancing Work and Family

COMPETENCY 7.10.1: Analyze the effects of family on work

COMPETENCY BUILDERS:

7.10.1.1 Recognize how family values, goals, and priorities are reflected in the workplace
7.10.1.2 Identify present and future family structures and responsibilities
7.10.1.3 Describe personal and family roles
7.10.1.4 Analyze concerns of working parent(s)
7.10.1.5 Examine how family responsibilities can conflict with work
7.10.1.6 Resolve family-related conflicts
7.10.1.7 Explain how to use support systems/community resources to help resolve family-related conflicts

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COMPETENCY 7.10.2: Analyze the effects of work on family

COMPETENCY BUILDERS:

7.10.2.1 Identify responsibilities associated with paid and
         nonpaid work
7.10.2.2 Compare the advantages and disadvantages of multiple
         incomes
7.10.2.3 Examine how work can conflict with family
         responsibilities
7.10.2.4 Describe how work-related stress can affect families
7.10.2.5 Identify family support systems and resources

UNIT 7: Employability Skills

SUBUNIT 7.11: Citizenship in the Workplace

COMPETENCY 7.11.1: Exercise the rights and responsibilities of
                    citizenship in the workplace

COMPETENCY BUILDERS:

7.11.1.1 Identify the basic rights and responsibilities of
         citizenship
7.11.1.2 Examine the history and contributions of all racial,
         ethnic, and cultural groups

COMPETENCY 7.11.2: Cooperate with others in the workplace

COMPETENCY BUILDERS:

7.11.2.1 Identify situations in which compromise is necessary
7.11.2.2 Examine how individuals from various backgrounds
         contribute to work-related situations
7.11.2.3 Demonstrate initiative to facilitate cooperation
7.11.2.4 Give and receive constructive criticism to enhance
         cooperation

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UNIT 7: Employability Skills

SUBUNIT 7.12: Leadership

COMPETENCY 7.12.1:   Evaluate leadership styles appropriate for
                     the workplace

COMPETENCY BUILDERS:

7.12.1.1 Identify characteristics of effective leaders
7.12.1.2 Compare leadership styles
7.12.1.3 Demonstrate effective delegation skills
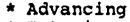7.12.1.4 Identify opportunities to lead in the workplace

COMPETENCY 7.12.2:   Demonstrate effective teamwork skills

COMPETENCY BUILDERS:

7.12.2.1 Identify the responsibilities of a valuable group member
7.12.2.2 Exhibit open-mindedness
7.12.2.3 Identify methods of involving each member of a team
7.12.2.4 Contribute to the efficiency and success of a group
7.12.2.5 Determine ways to motivate others

COMPETENCY 7.12.3:   Utilize effective communication skills

COMPETENCY BUILDERS:

7.12.3.1 Demonstrate the importance of listening
7.12.3.2 Demonstrate assertive communication
7.12.3.3 Recognize the importance of verbal and nonverbal cues
          and messages
7.12.3.4 Analyze written material
7.12.3.5 Prepare written material
7.12.3.6 Give and receive feedback
7.12.3.7 Articulate thoughts
7.12.3.8 Use appropriate language

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UNIT 7: Employability Skills

SUBUNIT 7.13: Entrepreneurship

COMPETENCY 7.13.1: Evaluate the role of small business in the economy

COMPETENCY BUILDERS:

7.13.1.1 Identify the benefits of small business to a community
7.13.1.2 Analyze opportunities for small business in a community

COMPETENCY 7.13.2: Examine considerations of starting a business

COMPETENCY BUILDERS:

7.13.2.1 Research a business idea
7.13.2.2 Compare various ways to become a small business owner
7.13.2.3 Investigate factors to consider in financing a new business
7.13.2.4 Evaluate entrepreneurship as a career option

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