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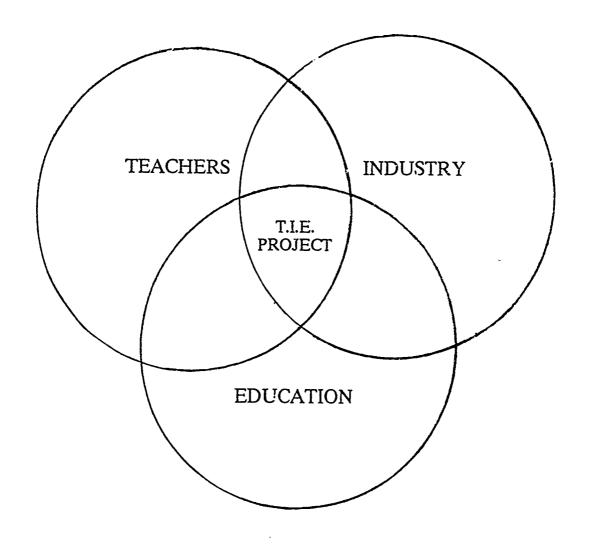
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ABSTRACT

This resource guide provides information to teachers, business/industry representatives, and local administrators who are interested in working together to update technical/teaching skills of vocational teachers. It contains a purpose, objectives, and a list of activities designed to upgrade teacher occupational competencies. Information for business and industry is then provided, including a survey of businesses regarding desire to participate, tips for creating a successful internship, a sample training agreement, and exit interview form. The "information for teachers" section provides these materials related to an internship: tips for selecting a good site for an internship, tips for a successful internship, schedule for interviewing the person who actually interviews entry-level people in the technical jobs for which the teacher prepares students, a 'ample daily log, exit interview form, and for. 3 for a curriculum uplating plan to be completed after the internship. A data sheet and sample shadow experience are also provided. A final section for teachers contains materials on a teacher/industry representative exchange, including a description of the program and criteria for selection of both teachers and business members. (YLB)

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This Resource Guide Contains:

- Purpose
- Objectives
- Activities Designed to Upgrade Teacher Competencies
- Information For Business/Industry Members
- Information For Teachers
- Highlighted Activities
 - Internship
 - "Shadowing"
 - Teacher/Industry Representative "Exchange"



INTRODUCTION

The Need For A Partnership Between Teachers and Industry Members:

Education has become a national concern. The effects of unemployment, increasing skill and educational requirements and the changing demographics of the workforce are just a few of the issues facing industry and schools alike.

In view of the rapidity with which technological advancements affect both our personal and professional lives, it is imperative that teachers have the mental attitude and the professional and technical skills to manage these advancements and the change created by them.

Fundamental to the management of change is the concept of lifelong learning. Vocational teaching requires a commitment to and the continual updating and retraining of both technical and professional skills.

A comprehensive, coordinated in-service/updating training program can provide the training needed to produce vocational educators with the perspective and understanding to become leaders in their field of expertise.

The focus of this plan is the vocational educator. Skill development, retraining or updating takes place in two areas, professional and technical. The technical component will be addressed in this project through a collaborative effort between business and industry and education.



PURPOSE

The purpose of this resource guide is to:

- Provide information to teachers, business/industry representative, and local administrators who are interested in working together to update technical/ teaching skills.
- Provide examples of activities and ares for involvement of teachers in business/industry.
- Provide supportive assistance, forms, etc. for implementation.

OBJECTIVES

- To update the technical skills of vocational education teachers.
- To cultivate closer relationships between the school and business/industry.
- To provide opportunities for business/industry to have input into local vocational education programs.



ACTIVITIES DESIGNED TO UPGRADE TEACHER OCCUPATIONAL COMPETENCIES

ACTIVITY	TYPE OF EXPERIENCE
VISITATION/FIELD TRIP	Plan a tour or visit to an industry or
	agency to learn about recent changes and developments.
IN-SERVICE WORKSHCP	A planned workshop for teachers to upgrade competencies in occupational areas.
SABBATICAL LEAVE	A planned professional leave to return to industry for several months or a year to upgrade competencies.
SUMMER EMPLOYMENT	Short-term upgrading experiences in a new developing phase of the occupation - to supplement existing competencies.
INTERNSHIP *	Internships are planned to meet the needs of each intern. Placement and coordination with employers is planned to provide a maximum of educational opportunities.
COMPANY-OPERATED SCHOOL	Attend an industry-operated in-house training for the purpose of providing upgrading experiences in advanced related technical training.
INDUSTRY WORKSHOP/ SEMINAR	Workshop or seminar conducted by industry to upgrade craftsmen and technicians on recent developments. (Usually one-two day sessions.)
"SHADOWING" *	Each teacher is assigned or selects to work with or fill-in for an employee for a few hours. In this one-on-one situation, teachers gain insight into the skills, etc. needed in a particular job.
TEACHER/INDUSTRY REPRESENTATIVE "EXCHANGE" *	An interested teacher and an interested member of industry/business work together to "exchange" places for a short period of time.



BUSINESS/INDUSTRY INTERNSHIP



INFORMATION FOR BUSINESS AND INDUSTRY

Sample

TEACHERS/INDUSTRY EDUCATION SURVEY

In regards to	the T.I.E. Project:
I	My company is willing to participate this year by:
	Willing to participate in "shadowing" experiences with teachers.
	Providing guest lecturer for classroom teacher.
	Willing to support teacher internship or short- erm work experience.
	Other (Please describe)
I <u>I</u>	We won't be able to participate this year.
	Signed: Members Name
	Member's Company



Please return this survey to:

THE BUSINESS AND INDUSTRY INTERNSHIP PROGRAM

HOW TO HELP CREATE A SUCCESSFUL INTERNSHIP

TIPS FOR EMPLOYERS:

- 1. REQUIRE THE TEACHER TO FOLLOW THE ACCEPTED COMPANY PERSONNEL POLICIES.
- 2. PROVIDE GUIDANCE TO HELP THE TEACHER FIT IN WITH OTHER EMPLOYEES.
- 3. SET UP THE NECESSARY CONTACTS SO THE TEACHER WORKS IN THE APPROPRIATE AREA WITH THE RIGHT PERSON.
- 4. SET UP A WORK SCHEDULE.
- 5. PROVIDE MEANINGFUL WORK EXPERIENCE.
- 6 ALLOW THE TEACHER TO WORK IN A PRODUCTION CAPACITY.
- 7. PROVIDE THE TEACHER WITH WORKMANSHIP STANDARDS.
- 8. PROVIDE THE TEACHER WITH ACCESS TO COMPANY TRAINING MATERIALS WHICH APPLY TO THE TEACHER'S INSTRUCTIONAL AREA.
- 9. PROVIDE OPPORTUNITIES FOR THE TEACHER TO PARTICIPATE IN APPRI)PRIATE STAFF MEETINGS.
- 10. PROVIDE OPPORTUNITIES FOR THE TEACHER TO MEET KEY EMPLOYEES.
- 11. PROVIDE FOR SOURCES AND CONTACTS FOR SUPPLIES AND EQUIPMENT.
- 12. PROVIDE SOME TIME OFF FOR ENRICHMENT EXPERIENCES.
- 13. ASK THE TE CHER TO KEEP A DAILY LOG.



TRAINING AGREEMENT BUSINESS/INDUSTRY INTERNSHIP PROGRAM FOR VOCATIONAL TEACHERS

Occupational Area of	Internship	
Teacher School		
Industry Training Sp	onsor	Company
Teacher Agreement:		nternship assignment, I agree to follow the personnel policies am assigned, and the training plan developed ponsor.
		f the internship, I agree to evaluate the internship experience his evaluation in writing to the training sponsor.
requirements, and 2. Opportunities to 3. Opportunities to 3	new employees incl i informatica on how learn about and parti learn about the comp	ne Training Sponsor: uding occupational skills, academic and retraining w new employees are obtained. icipate in company training programs when appropriate. bany administrative structure, and to participate in
appropriate staff	•	
Specific Skill Training		
The new technologie during the pre-inters		the skills to be upgraded as identified on the Training Plan tached.
Participant Job Title		Hours Per Week
Start Date		Concluding Date
Training Spousor Sig	gnature/Date	Teacher/Participant Signature/Date
		Vocational Director/Date



EXIT INTERVIEW EMPLOYER FORM

Company Name		Intern	
Contact Person		College	
I) DID YOU HAVE THE N TRAINING PLAN? TIME PERSONNEL EXPERTISE	yes no yes no no no no no yes no no no yes no no yes no no yes no no yes no no no no yes no no yes no no no no yes		
COMMENTS:	•		
 TYPE OF INITIATIVE T SUPERVISORS: excellent 	EACHER TOOK TO COMM		
3) WHAT IS YOUR OP!NIO	ON OF THE INTERNSHIP L	ENGTH?	
	e longer to learn identified sl s skills don't require 3 weeks is.		
4) WHAT DID YOU OR TH	IE COMPANY GAIN BY HA	VING A TEACHER INT	TERN?
5) WAS THE INDUSTRY BI ADDITIONS:	ROCHURE SUFFICIENTLY yesno		
6) DO YOU HAVE SUGGE EMPLOYERS?"	STIONS FOR US TO ADD T	O THE "TIPS FOR	
7) WHAT SUGGESTIONS D	O YOU HAVE TO IMPROV	E THE PROGRAM?	
8) ARE YOU WILLING TO IN YOUR COMPANY?	PROVIDE ANOTHER TEA	CHER WITH AN INTER	NSHIP ———
9) This is to certify that hours of technical updation	ng at my company from	_ has worked *ac	ctual
	199 ТО	[77	
	Employer Signature		
	Date		



EXIT INTERVIEW EMPLOYER FORM

Company Name		Intern	
Contact Person		College	
TRAINING PLAN? TIME PERSONNEL	yes no yes no no no no no yes no no no yes no no yes no no yes no no yes no no no no yes no no yes no		
COMMENTS:	•		
 TYPE OF INITIATIVE T SUPERVISORS: exceller 	EACHER TOOK TO COMM		
3) WHAT IS YOUR OPINIO	ON OF THE INTERNSHIP LI	ENGTH?	
	e longer to learn identified st s skills don't require 3 weeks is.		
4) WHAT DID YOU OR TH	IE COMPANY GAIN BY HA	VING A TEACHER IN	TERN?
5) WAS THE INDUSTRY BE ADDITIONS:	ROCHURE SUFFICIENTLY yesno		
6) DO YOU HAVE SUGGE EMPLOYERS?"	STIONS FOR US TO ADD T	O THE "TIPS FOR	
7) WHAT SUGGESTIONS D	O YOU HAVE TO IMPROV	E THE PROGRAM?	
8) ARE YOU WILLING TO IN YOUR COMPANY?	PROVIDE ANOTHER TEA	CHER WITH AN INTE	RNSHIP
9) This is to certify that hours of technical updation	ng at my company from 199 TO	_ has worked *:	actual
	0	177	_
	Employer Signature		
	Date		



INFORMATION FOR TEACHERS



TEACHERS/INDUSTRY/EDUCATION

NEED:

• Lirelong Learning

- New challenge to our education institutions and business.
- Employees are being asked to learn several jobs so that they can work successfully within a "team" environment.
- Employees are being asked to train other employees.
- Being trained and educated is the key to job security in the future.

• Teacher/Employees Needs

- * Employees need more math, problem-solving, statistics, and team building skills, as well as computer literacy.
- Instructors need to teach the basic information that becomes the foundation for lifelong learning:
 - Language/Communication Skills
 - Quantitative Skills
 - Problem-Solving Skills
 - Interpersonal/Attitudinal Skills
 - Job-Seeking and Self-Advancement Skills



THE KEY TO A GOOD INTERNSHIP IS A GOOD SITE

THE TEACHER IS THE MOST QUALIFIED TO DETERMINE THE SITE BECAUSE:

- 1) You have the best understanding of what your needs are.
- 2) You know how flexible your schedule is.
- 3) You know your time limits in relation to travel.
- 4) You have the best idea of the type and size of company in which you would like to intern.

HOW IS A SITE IDENTIFIED?

- 1) Through advisory committee members.
- 2) Suggestions from other staff members.
- 3) Professional contacts Unions Associations.
- 4) Cold calls.

HOW A SITE IS FIRST CONTACTED: (Cold Calls)

- 1) Call by phone, ask for the person responsible for hiring.
 (Personnel Director or Director of Human Resources.)
- 2) Introduce yourself...say "I am participating in a Business/Industry Internship program sponsored by the
- 3) Ask this question: "Would it be possible to visit with you to explain the program and to determine if it would be mutually beneficial?"
- 4) If "yes", set the date, time and place. Make the visit.



BUSINESS/INDUSTRY INTERNSHIP PROGRAM FOR VOCATIONAL TEACHERS

HOW TO HAVE A SUCCESSFUL INTERNSHIP

TIPS FOR TEACHERS

- In preparing for the internship, be very specific when identifying the skills you want upgraded and/or the new skills you want to learn.
- 2. Follow the personnel policies of the company providing you with the internship.
- 3. Have the industry contact person (training sponsor) make the initial contacts for you with those individuals who will provide you with training.
- 4. Keep a daily log.
- 5. Ask questions and follow through on suggestions given.
- 6. Participate in productive work whenever possible.
- 7. Be a team player.
- 8. Above all be enthusiastic.
- 9. Remember the success or failure of the internship is your responsibility.



- INTERVIEW PERSON WHO HIRES, EVALUATES, PROMOTES, FIRES WORKERS

WHO TO INTERVIEW

-- The person who actually interviews the entry level people in the technical jobs for which you prepare students.

SUGGESTED QUESTIONS FOR INTERVIEW

- -- Do you mind if I take notes to help me remember?
- --What's your history with the company?
- --What changes have you seen with the company?
- -- How often do you hire?
- -- What skills are you looking for? (specific)
- -- What attitudes or personal qualities are most important?
- --What do you look for on the application? Why?
- --What kinds of interview questions do you typically ask an applicant?
- --What are some reasons you wouldn't hire someone?
- -- What is starting salary range?
- -- How often are new employees evaluated?
- -- How are they evaluated?
- --What are they evaluated on?
- -- Do you have an evaluation sample I ould see/have?
- -- How are good performances rewarded?
- -- What do you look for in people to promote?
- --Have people ever been fired? why?

THANK YOU FOR YOUR TIME!

Note: We suggest you have a list of questions prepared for each interview.



INTRODUCTION TO INTERNSHIP (FIRST DAY)

A) REVIEW WITH SUPERVISOR

- -- Training Plan skills you hope to learn
- --Schedule
- --Calls
- --Work Area
- --Parking
- -- Confidentiality

B) INTRODUCTION TO WORK AREA

- --Be prepared to share who you are and your purpose
 Wear name tag with school and program (unless company suggests otherwise)
- --Provide introduction sheet

 To be attached to bulletin board and/or to be included in company newsletter.

C) PROFESSIONALISM DURING INTERNSHIP

HOURS --your hours to conform with Company requirements.

DRESS --clothing to conform to company employees and company image.

- ROLE --1) initiate questions but do not advise or assume the role of an expert or consultant.
 - 2) Do <u>not</u> evaluate other employees for the company or become involved in company politics.



TRAINING AGREEMENT BUSINESS/INDUSTRY INTERNSHIP PROGRAM FOR VOCATIONAL TEACHERS

Complete with intern	ship training sponsor at th	e closing of the pre-internship meeting.
Occupational Area of	Internship	
Teacher School		
Industry Training Sp	onsor	Company
Teacher Ag Tealent:		hip assignment, I agree to follow the personnel policies igned, and the training plan developed r.
		internship, I agree to evaluate the internship experience aluation in writing to the training sponsor.
General Information	to be Provided by the Tra	ining Sponsor:
requirements, and 2. Opportunities to !	d information on how new learn about and participate learn about the company a	occupational skills, academic and retraining employees are obtained. In company training programs when appropriate. dministrative structure, and to participate in
Specific Skill Training	ng to be Provided:	
	s or new skills, and the sk uship meeting are attached	ills to be upgraded as identified on the Training Plan
Participant Jon Title		Hours Per Week
Start Date		Concluding Date
Training Sponsor Sig	gnature/Date	Teacher/Participant Signature/Date
		Vocational Director/Date



THE BUSINESS AND INDUSTRY INTERNSHIP PROGRAM <u>DAILY LOG</u>

PROGI	RAM TITLE:
TODAY	Y'S DATE:
1.	I PERFORMED WORK THAT CONTAINED THE FOLLOWING SKILLS THAT ARE OR SHOULD BE INCORPORATED IN MY CURRICULUM:
2.	I LEARNED HOW TO PERFORM THE FOLLOWING TASKS (components of the above skills) WHICH SHOULD BE ADDED TO MY CURRICULUM:
3.	I ESTIMATE THAT THE AMOUNT OF TIME IT WILL TAKE TO TEACH EACH OF THE ABOVE TASKS WILL BE: TIME TASKS: NEEDED:
4.	I INTEND TO ELIMINATE THE FOLLOWING SKILLS AND/OR TASKS IN MY PRESENT CURRICULUM TO ENABLE ME TO ADD THE NEW SKILLS/TASKS:
5.	I IDENTIFIED THE FOLLOWING SUPPLIES OR EQUIPMENT I WILINEED TO IMPLEMENT THE NEW SKILLS/TASKS IN MY CURRICULUM:
	SUPPLY/EQUIPMENT DESCRIPTION CO./SOURCE



DAILY LOG (continued)

I DISCOVERED THE FOLLOWING NEW SOURCES FOR SUPPLIES OR EQUIPMENT:
ITEM:
SOURCE:
I OBSERVED THE FOLLOWING EMPLOYEE ATTITUDES I WANT TO SHARE WITH MY STUDENTS:
I OBSERVED THE FOLLOWING ABOUT COMPANY ORGANIZATION AND STAFF RESPONSIBILITIES I WANT TO SHARE WITH MY STUDENTS:
I MET THE FOLLOWING PEOPLE WHO CAN HELP ME WITH MY PROGRAM AND WITH WHOM I INTEND TO KEEP IN CONTACT:
NAME:TITLE:
ADDRESS:
PHONE: I DISCUSSED THE POSSIBILITY OF PROGRAM ADVISORY BOARD MEMBERSHIP WITH THE FOLLOWING INDIVIDUAL:
NAME: TITLE:
ADDRESS:
PHONE:
I DISCOVERED THE FOLLOWING JOB OPPORTUNITIES FOR MY STUDENTS:
OTHER THINGS I HAVE EXPERIENCED DURING THE INTERNSHIP I INTEND TO INCLUDE IN MY CURRICULUM:



LAST DAY

- A) REQUEST AN EXIT INTERVIEW (schedule 30-45 minutes)
 - -- The teacher assumes the leadership role in guiding the exit interview.
 - --Review Training Plan with contact person. (may also want to include supervisors with whom you've worked.)
 - --Both contact person and teacher complete their respective Exit Interview Forms.
 - --Share responses with one another.
 - --Share the ideas you are thinking of implementing into your program.
 - -- Extend appreciation for opportunity and help.
 - --Bring interview to close.
- B) ACKNOWLEDGE AND THANK OTHERS WITH WHOM YOU HAVE WORKED.

*Note: The employee's verification of teacher hours worked will apply for teacher's recertification.



BUSINESS AND ADUSTRY INTERNSHIP PROGRAM EXIT INTERVIEW TEACHER FORM

Inte	tern	Contact Person
Cr1	llege	Job title
Pro	ogram	Company
Dat	ite	City
		r hone#
1)	DID THE WORK EXPERIENCE MER	ET YOUR OVERALL EXPECTATIONS?
	yesno	
	If "no" how could the internship experi	ience be changed to help meet you; goals?
2)		CIFIC ENOUGH TO HELP YOU CHANGE L PROGRAM? yes no
	If "yes" what will occur in your classro	om as a result of the internship experence?
	If "no" what do you suggest should hav experience more <u>specific</u> to your need?	re been done to make the internship
3)	HOW WOULD YOU RATE THE WOR	RKING CONDITIONS DURING THE
	excellent satisfactory	unsatisfactory
4)	WHAT WAS THE LEVEL OF DIRECTRAINING SUPER /ISOR?	TION AND ASSISTANCE GIVEN BY
	excellentsatisfactory	unsatisfactory
5)	WAS THE INTERNSHIP LONG ENOUAGREED UPON SKILLS? yes	UGH FOR YOU TO ACQUIRE THE
	If "no" how long should an internship t skills you agreed on? (identify the nur	nber of weeks)
	(continued o	on second page)



(Page 2 of TEACHER EXIT INTERVIEW FORM)

6)) DID YOU MAKE INDUSTRY CONTACT YOU CAN USE IN THE FUTURE?	
	yes no If "yes" identify	
7)	DID YOU HAVE ACCESS TO TRAINING MATERIALS? yes no	
8)	IF YOU ATTENDED STAFF MEETINGS, HOW MEANINGFUL WERE THEY TO UNDERSTANDING THE COMPANY AND ITS OPERATION?	
	very meaningful not meaningful not meaningful	
9)	WHAT NEW SOURCES OF EQUIPMENT AND SUPPLIES DID YOU ACQUIRE?	
10)	WHAT DID YOU GAIN THAT YOU DID NOT EXPECT?	
11)	ADDITIONAL COMMENTS	
12)	IDENTIFY ANY NEW JOB TITLES COVERED BY YOUR CURRICULUM	
13)	IDENTIFY ANY OPPORTUNITIES FOR THE TECHNICAL COLLEGE TO OFFER NEW EXTENSION CLASSES	



AFTER INTERNSHIP IS COMPLETE

1) LETTER OF APPRECIATION

TO: Contact Person

- (A) Appreciation for Opportunity
- (B) Highlights of Internship Experience
 - Specific skills learned
 - Other things you gained
- (C) How Will You Use the Training Experience?
 - What new knowledge, skills and attitudes (please elaborate) you will implement into your program.
- 2) MEET WITH IMMEDIATE SUPERVISOR/VOCATIONAL ADMINISTRATOR
- 3) SHARE EXPERIENCE AT STAFF MEETING
- 4) COMPLETE CURRICULUM UPDATING PLAN
- 5) MAIL REPORTS TO ALL CONCERNED PARTIES



BUSINESS/INDUSTRY INTERNSHIP PROGRAM

After you complete your internship you are required to develop a plan on how you intend to update your curriculum with the attitudes, skills and information you equired while on the internship program.

The process to be used to update the curriculum includes: 1) a Curriculum Updating Plan Worksheet and 2) a Summary Form. These forms are attached.

CURRICULUM UPDATING PLAN WORKSHEET:

The Curriculum Updating Plan Worksheet is based on the <u>Daily Log</u>. The worksheet is to be used to identify each new skill, attitude, or category of technical information, or change in what is now taught, that you actually intend to make. This updating worksheet should identify:

- 1. Where the addition or change fits into the curriculum.
- 2. What will be eliminated to make room in the curriculum for the addition or change.
- 3. The method to be used in teaching the addition or change.
- 4. The expected student outcome as a result of teaching the addition or change.
- 5. The additional supplies and equipment required to teach the addition or change.

CURRICULUM UPDATING PLAN SUMMARY:

Based on the curriculum updating plan worksheets you are to summarize your plan. This summary is to include:

- 1. A listing of skill, attitudes and technical information you intend to add or change in your curriculum.
- 2. The strategies to be used to male the additions or changes (method of teaching).



BUSINESS/INDUSTRY INTERNSHIP PROGRAM CURRICULUM UPDATING PLAN WORKSHEET

INSTRUCTIONS: Please complete one worksheet for each addition or change to the curriculum. These worksheets and the curriculum updating summary should constitute your plan for improving your curriculum.

 -	Identify the new skill, attitude, category of technical information or change in a skill now being taught:
1.	Identify where in the curriculum you intend to make this change or addition:
2.	What will you eliminate in your present curriculum to make room for this change or addition?
3.	Identify the teaching method you will use in your program to leach students the new skill, attitude, technical information or the change in the skill now being taught:
4.	What is the expected student outcome as a result of making this addition or change to the curriculum?
5	Identify additional supplies and equipment you will need to implement this addition or change to your curriculum:



BUSINESS/INDUSTRY INTERNSHIP PROGRAM CURRICULUM UPDATING PLAN: SUMMARY

College	Program Area
EMPLOYER	
As a result of the experience gained while on made:	an internship the following curriculum changes will be
SKILLS AND TECHNICAL INFORMATION	TO BE ADDED TO THE CUPRICULUM:
·	
SKILLS/ATTITUDES IN THE CURRICULU	JM WHICH ARE TO BE CHANGED:
ATTITUDES WHICH ARE TO BE ADDED	TO THE CURRICULUM:
STRATEGIES TO BE USED TO MAKE THE CURRICULUM:	E ABOVE ADDITIONS AND CHANGES TO THE



SHADOWING



"SHADOWING"

Shadowing is an ideal way for teachers to gain first hand knowledge, experience, and a personal understanding of workers and the workplace.

Each teacher is assigned or selects to work with or sometimes to even fill in for an employee for three or four hours. The teachers and employees are briefed in advance so they will know what to expect. The employees are encouraged to be candid.

In this one-on-one situation, teachers gain insight into the kinds of skills needed in a job and learn about work habits and employee attitudes.

Each company designates the positions it feels can be shadowed safely and conveniently.



JOB SHADOWING DATA SHEET

JC3 DESCRIPTION			
The specific occupation I am observing is			
Physical Setting			
This person's primary job location (office, car loading dock, street, etc.) is:			
Briefly describe the work space (Note any extraordinary conditions in addition to a general description i.e. hot, cold, dirty, clean, crowded etc.).			
Nature of the Job			
Physical conditions of the job (Check those that apply)			
Requires prolonged periods of (circle those that apply):			
sitting/walking/standing/running/heavy lifting/light lifting/other Requires use of fine motor skills. Explain:			
Requires use of gross motor skills. Explain:			
Requires repetitive activities. Explain:			
Involves physical danger. Explain:			
Emotional/personal conditions of the job (circle those that apply)			
Works: in isolation regular hours 1st shift with others irregular hours 2nd shift independently rotating shift (others nearby) consistent shift			
Stressful working conditions (i.e. taking risks, considerable responsibility) Explain:			
Performs routine activities (similar activities each day, varying patterns) Explain:			
Performs in competitive environment (competes against self, clock, and/or others) Explain:			



Educational Requirement of the Job

Pre-employment (circle those that apply):

High school diploma/Vocational-Technical school diploma/Associate College degree/Baccalaureate college degree/Masters degree/other

On-the-job education or training required. Explain:

Values

Outside of your work, what are some of the things you value most?



Sample

SHADOWING POSITIONS TEACHERS/INDUSTRY/EDUCATION

FIRM/BUSINESS CONTACT PERSON POSITION TIME					
CONTACT PERSON	POSITION	TIME			
	^				
	i*	•			
	~				
•	·				
•		•			



SHADOW EXPERIENCE

TEACHER				
Βĺ	CSINESSLOCATION			
1.	JOB DESCRIPTION			
	A			
	В			
	C			
	D			
	E			
	F			
	G			
2.	JOB REQUIREMENTS			
	A. Education Required:			
	·			
	(1)			
	(2)			
	B. Classes that would be helpful			
	(1)			
	(2)			
	(3)			
	(4)			
	(3)			
3.	FUTURE JOB PROJECTION			
	A. Outlook for the future:			
(1) Great! (2) Maintenance of current employment level				
	(3) Employment level will be reduced (4) No future in this job			
	B. Chances for advancement:			
	(1) Great! (2) Small (3) None			



	C. Factors that influence advancement:	
	(1)	
	(2)	
	(3)	
	(4)	
4.	JOB WORKING CONDITIONS (Describe)	
5.	TRAINING REQUIREMENTS FOR JOB	
	A. High School Graduation?	D. College Degree?
	B. Vocational Training?	E. Postgraduate Training?
	C. Postsecondary Training?	F. No Training Necessary
6.	PERSONAL REQUIREMENTS FOR JOB	
	A. What type of attitude and personality (tem	perament) are required for this job?
	(1)	(3)
	(2)	(4)
7.	LEGAL REQUIREMENTS FOR JOB	
	A. Minimum Age Requirement	
	B. License, Union(s) and Permits Required:	•
	(1)	
	(2)	
	(3)	
8.	OTHER CONDITIONS OF JOB	
	A. Stands on feet for long hours?	E. Mental pressure?
	B. Must work overtime frequently?	F. Dust?
	C. Must work weekends and holidays?	G.Sedentary?
	D. Heavy lifting?	H. Other
9.	OVERALL EVALUATION (Use back, if nee	<u>ed</u> ed)



TEACHER/INDUSTRY REPRESENTATIVE EXCHANGE



TEACHER/INDUSTRY REPRESENTATIVE EXCHANGE

• Interested teachers and members of industry work together to "exchange places" and job assignments for a short period of time.

THE EXCHANGE

• Tasks, representing technical competencies which can be developed, should be identified for the teacher and confirmed by the local director/administrator and business/industry consultant prior to the onset of the exchange.

IN-SERV CE TRAINING

- The training is conducted for both the business/industry representative and teacher for approximately 16-20 hours prior to onset of the exchange.
- The training is conducted by a teacher educator, local director/administrator and business/industry consultant.
- The content for the training of teachers includes business/industry policies.
- The content for the training of business/industry representatives includes grading; use of AV equipment; planning; delivering and evaluating instruction; discipline; and school policies and procedures.



CRITERIA FOR SELECTION

TEACHER

Selection of Teachers:

- A teacher from any vocational education service area may be chosen for the exchange, but selection primarily should focus on service areas where technology and the work environment has changed rapidly in recent years.
- Teacher should have taught full-time at least three or four years.
- Teachers should demonstrate an interest in technical updating and be willing to participate in project.
- Teachers should demonstrate the potential for updating and have identified technical competencies needed.
- Teachers should be selected by local directors and/or administration. (Criteria and an application procedure to select teachers will be developed by the project manager/advisory council.)

BUSINESS MEMBERS

Selection of Business/Industry Exchange Representative:

- The business/industry will agree to retrain teachers, provide equipment and training and input into the curriculum.
- The business/industry utilizes new technology which teachers need to learn about and incorporate into their curriculum.
- The business/industry representative expresses an interest in participating.
- The business/industry representative has teaching and/or training experience.
- The business/industry representative has work duties directly involving new technology.
- The business/ industry representative is currently or has been a supervisor or manager.



PRESERVICE OR INSERVICE TRAINING

SCHOOL

(For business representative)

- Local/District school policies/ procedures
- Classroom management (lesson objectives, plans, evaluation, discipline, etc.)
- Teaching/learning theory
- Expected outcomes
- Method of evaluation

BUSINESS

(For Teachers)

- Policies/procedures
- Overview of company working conditions. (Times, site, special needs)
- Description/explanation of job duties/ responsibilities
- Expected out comes
- Method of evaluation

