ABSTRACT
               Two problems are encountered by faculty when teaching
introductory social science courses. First, most students are only
passive recipients of the information made available to them; second,
they seldom appreciate the relevance of this information to their own
lives. The primary objective of the project described in this paper
is to involve students actively in research while learning course
content by having students define and apply major social concepts,
use traditional and alternative data sources, and learn computer data
analysis skills. Through the completion of four lessons covering the
major stages of research, students learn about the source of the
facts presented during the course. A field test of the lessons was
carried out on one class during the two semesters in 1987. Students
(N=44-51) evaluated the utility, difficulty, and contribution to
learning for each lesson. The highest marks by students were given
for the lessons' introduction to and experience with research skills.
The majority rated the lessons' tasks as unrelated to understanding
the rest of the course content; while at the same time, they said
that the lessons would contribute to learning and help understanding
in other courses. The lessons provided students in introductory
sociology courses with insight into the research process behind the
social facts, contributed to more analytical skills, and increased
comprehension of the social structure's impact upon their lives. A
13-item bibliography, 4 tables, and an appendix describing the
lessons and supportive materials are included. (Author/JB)

PERFORMING RESEARCH IN SOCIOLOGY CLASSES TO ENHANCE LEARNING:

AN EVALUATION[*]

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ABSTRACT

Two problems often are encountered by faculty when teaching
introductory social science courses. First, most students are
only passive recipients of the information made available to
them. Second, they often fail to appreciate the relevance of
this information to their own lives. The primary objective of
this project is to involve students actively in research while
learning a course's content. This includes defining and applying
concepts, using alternative data sources, and learning computer
skills. Through the completion of four lessons covering the
major stages of research students learn about the source of the
facts presented during the course.

A field test of the lessons was carried out on one class
during the Spring and Summer semesters of 1987. Students (N=44-
51) evaluated the utility, difficulty, and contribution to
learning for each lessons. The highest marks by students were
given for the lessons' introduction to and experience with
research skills. The majority rated the lessons' tasks as
unrelated to understanding the rest of the course's content;
while at the same time, they said the lessons would contribute to
learning and help understanding in other courses.

The lessons provide students in introductory sociology
courses insight into the research process behind the social
facts, contribute to more analytical skills, and increase
comprehension of the social structure's impact upon their lives.

WHY?

This project responds to two problems encountered by many faculty who teach introductory social science courses. First, most students are only passive recipients of the information made available to them throughout the course. This results from the traditional lecturing approach of teaching which emphasizes understanding and memorization while failing to involve students in the active process of learning. Second, they often fail to appreciate the relevance of this information to their own lives. Students cannot be expected to perceive real-world relevance on their own without first-hand knowledge of the usefuless of sociology as a method. Frequently they leave the course without a novice's grasp of how human behavior is studied and how soci- ology differs from other disciplines.

Aggravating these problems is the frequent mistrust by stu- dents of research findings. Interpretations are thought to be based on the whim and bias of the researcher. The findings are considered outdated because of a failure to appreciate publica- tion delays. This combined with a belief in rapid social change appears to make last year's facts no longer valid. Rather than recognizing trends and patterns of social behavior, students become skeptical and suspicious of valid research findings. The materials presented here represent attempts to overcome apathy and encourage creative thinking skills while providing opportuni- ties to engage in analytical sociological research.

Some students say or imply to instructors: "Just give me

the facts." This suggests a common class scenario something like the following: The instructor lectures on the facts while students passively record them. External pressures and private concerns compete with the students' attentivenes. Many students lose concentration; therefore, no attempt is make to reflect or to challenge them. When on exams students are asked about these facts, a good grade is earned for recalling them. While this approach involves learning, it is inadequate for several reasons. First, it ignores the impact of different perspectives and approaches upon fact gathering. Different measuring instruments applied to the same phenomena results in unique findings, that is, facts. If students are not knowledgeable in the methods of doing sociology, they are unable to struggle with the data and to appreciate the products. Relying on the rote memory approach to learning both prevents the appreciation of variation in the "facts" on human interaction between individuals, groups, and cultures, as well as, changes in them over time.

For every generalization (fact) exceptions or opposing facts can be found. Students who prefer the lecture-input, student-output-by-memorization can upon further consideration challenge the facts presented in class. The problem is how to organize a course which requires students to think critically while becoming actively involved in the process of sociology. This challenge is impeded by the overemphasizes upon grades, an educational system which fails to reward critical thinking, competing priorities for students' time, encyclopedic textbooks, and the dynamics and complexities of human behavior. The difficulty is further

increased because we are studying ourselves. Ideally the results
should be an appreciation and awareness of the facts gathered by
social scientists (cf. Davis, 1983). This in turn should
contribute to a more complete understanding of human behavior
(cf. Hendrix, 1978).

OBJECTIVE

Any attempt to deal with these problems and to present
alternatives to the common scenario should begin as soon as
possible in a student's training. Hence, introductory sociology
courses are an appropriate target for this project. The poten-
tial impact is great because many students enroll in this course
each semester to either fulfill a requirement or to take it as an
elective (cf. Conklin and Robinson, 1985). The course is
required at many universities for a variety of majors and is
often a suggested course fulfilling requirements for additional
programs. At the University of North Texas this course is
presently required for eighteen different majors, programs, or
concentrations outside of sociology and is a suggested course
fulfilling requirements for an additional fifteen programs. In
1984 this course became part of the social science option in the
new College of Arts and Sciences' core curriculum (cf. North
Texas State Bulletin: 1986-87 General Catalog). The enrollments
in this course continue to increase primarily due to more and
more students other than sociology majors taking it. At the
University of North Texas over one thousand students enrolled
during the 1986 Spring and Fall Semesters which represents an
increase of almost 20% since 1983.

The course's previous concern with initial training for
sociology majors has become less and less valid.   Over 90% of the
students enrolled in this course are majors other than sociology.
(At the same time over one third of our new majors each year
result from an interest in sociology inspired by this course.) A
greater emphasis is now placed upon understanding the social
basis of human behavior and how this social basis is discovered.
Special attention is paid to how this can be accomplished using
concepts and materials relevant for a variety of academic majors.
Our department has recently gained approval for changes in the
course's title, from Principles of Sociology to Individuals in
Society, and its catalog description reflects this emphasis.
This project complements this new emphasis.

The primary objective of the project is to get students
actively involved in the various steps of the research process
while learning a course's content (McKeachie, 1978, p. 223).
This should complement an understanding of human behavior by
contributing to an appreciation of how the social basis of
behavior is uncovered. The insights students gain should
transfer to other social science courses, especially since all
the major institutions (e.g., political and economic) in society
are covered. Insights should also become relevant in the
students' own lives.

To meet this objective three additional aims are attempted.
One is to deal with issues of defining, measuring, and applying
major social concepts (e.g., power, division of labor, or social
stratification). Two is to use data provided by the students
about themselves (e.g., attitudes, family, consumption, or

political activities) or gathered from existing sources (e.g.,
U.S. Bureau of Census, General Social Surveys, or Human Relations
Area Files). Three is to set up simple procedures of data
analysis requiring some basic computer skills (cf. Graves, 1987).

One approach to these objectives is to help students learn
about the sources of facts. This should help them develop a
perspective which responds to some of the concerns raised by the
common class scenario. What students read in textbooks and hear
in class are the facts according to the authors and instructor.
The general source for these facts is the body of knowledge as
recorded by the writers in the discipline. This amorphous
collection of what is known includes literally thousands of
writings including research reports, theories, and dissertations
on human behavior. This body of knowledge contains a wide
variety of contradictory views and findings. The facts presented
in class represent a kind of consensus or the discipline's
dominant view of what is presently known, even though these
coexist with contradictory theories and findings. Hence, it is
crucial that we encourage students not to just accept the facts,
but become aware of the process which generated them. Learning
about this process should contribute to the students' abilities
to think critically, which is unlikely if they simply absorb
facts. Critical thinking should help performance in other
courses as well as in making personal decisions.

LESSONS AND INSTRUCTIONAL MATERIALS

To better understand the source of the facts presented in

class during the semester, students perform many of the activities of the research process. Below is a brief outline of the research stages used in setting up the project.

1. Definition of Research Problem or unanswered question to be studied

2. Review of Literature on Problem or what is expected (theories) and known (previous research)

3. Forming Hypotheses or putting the problem into a testable statement

4. Selection of Research Design or how to approach and gather data

5. Defining Variables and Their Measurement or selecting appropriate evidence

6. Collection of Data or Information to test hypotheses

7. Analysis of Gathered Data or organizing the evidence

8. Drawing Conclusions or summarizing the evidence and integrating them with the literature

9. Reporting Results or going public

The cyclical process of research is stressed. Hence, successful completion of a research project means getting the findings published. When this happens the research contributes to the discipline's body of knowledge. As a part of this body it is then available for others performing research to use in defining their problems and reviews of the literature. Thus the process starts all over again and is repeated.

Also emphasized is that becoming part of the body of knowledge is not easy. Lots of research findings never get published. Major academic journals and publishers only print findings after a thorough review. Close attention is paid to how and from whom the study's information was gathered, as well as, the type of analysis performed. If one or more of these is

deemed inappropriate publication is usually denied. Once a
report becomes a part of the body of knowledge it may still be
challenged, just as it might have challenged or refined previous
ideas or facts. Direct challenges of its findings may be through
replication - repeating the study to see if the results are the
same - or through further questioning of the design or sample
used.

These research stages and knowledge building processes
provided the framework for the development of four lessons and
accompanying materials. They attempt to provide a "hands on"
approach to social research at an introductory level (McKeachie,
1978, p. 230). Each lesson deals primarily with one stage of
research and builds upon or is an extension of the previous one.
At the same time every lesson was constructed to stand alone to
allow more choice and flexibility for instructors who chose to
use them selectively. The lessons' tasks can be done
individually or completed in small groups. Each lesson should be
introduced and initiated during classtime, with additional
outside classwork necessary. For a complete list of lessons and
accompanying supportive materials see the Appendix.

Presented below are the goals for each lesson and the most
relevant supportive materials (Appendix contains brief
description).

SOCIAL BEHAVIOR AWARENESS QUESTIONS: One way to initiate the
lessons is to give the students a set of twelve true and false
items on behavior which have been selected to demonstrate that
what is commonly believed is often challenged by research

findings. (A sample set is available upon request from the

authors, as are any of the other materials presented.) These can

be useful for one or more of the following reasons with the

latter two being the most relevant to this project: 1.

Introduce the course by covering major topics; 2. Highlight the

major objectives of the course; 3. Suggest the necessity of

understanding the sociological research process; or, 4. Provide

concepts and topics for later use in the lessons (cf. Geertsen,

1981).

LITERATURE SEARCH AND LIBRARY USE: This first lesson has two

purposes: to carry out the procedures necessary to complete a

literature search on a research problem and to learn or update

library skills.

DEFINITION AND MEASUEMENT OF VARIABLES: The second lesson has

the following purposes: to distinguish between dictionary

definitions of concepts versus the way concepts (variables) must

be operationally defined to carry out research; to write these

variables into a testable hypothesis identifying its essential

ingredients; to appreciate the details required to write a good

operational definition; and, learn to determine the measurement

level for variables (cf. Poston and Sullivan, 1986).

DATA ANALYSIS THROUGH TABLE CONSTRUCTION AND INTERPRETATION: The

third lesson has four purposes: to test a hypothesis through

table construction and statistical analysis using computers; to

learn basic computer skills in the process; to read and

interpret tables; and, to assess the impact of a control

variable upon the hypothesized relationship (cf. Conklin and

Robinson, 1985:48 on using computers).

DEVELOPING CONCLUSIONS: The fourth lesson has the following

purposes: to differentiate between behavior practices and

expectations; to determine the accuracy and completeness of

information; and, to make judgements and draw conclusions.

These are the major materials developed for the project.
Students completing these lessons should appreciate better how
research findings are reached. Their mistrust of this process
should be replaced by a discerning perspective based upon a
healthy skepticism. Their ability to think critically should be
enhanced. The analytical skills promoted should provide a basis
for better performance in other related courses.   These skills
should contribute to better decision making outside the classroom
whether it be in their job or as a consumer. Completing the
lessons should also augment the students' sensitivity to the
relationship between human behavior and the organization of
society. Use of personal data about students (i.e., lessons 3
and 4) or gathered by them (i.e., lessons 1 and 2) permits an
easier connection with the courses's content and stimulates a
good deal of interest (cf. Hamlin and Janssen, 1987). Attitudes
and behavior can be compared to those reported by classmates, in
the text, and other research. These comparisons should generate
discussions and insights on both substantive and methodological
problems (cf. Hendrix, 1978; and Wilson, 1983).

EVALUATION AND CONCLUSIONS

The completed work and the preliminary evaluations suggest
the materials are dealing with the project's primary objective of

actively involving students in the research process. Besides the sociology faculty, colleagues in the areas of political science, aging, and ciminial justice, including some from outside the university, reviewed the pi .ject's materials. Their suggestions resulted in a more realistic focus for the project. Several noted the difficulty of trying to adequately cover all stages of research combined in lecture and guided activities during a single semester. The dilemma was one of structuring research activities which reflect the complexity of the process yet can be completed in a manageable amount of time. The focus resulted in the development of four lessons which incorporated the most essential aspects of research. Other comments concerning the initial proposal, introductory materials, and lessons led to questions and issues which were incorporated into the various activities as they were developed (e.g , contrasting "facts" from different sources of available data, textbooks, literature, classmates, etc.).

Goal assessment included students evaluations of the utility, difficulty, and learning contribution for each of the four lessons. A field test of the lessons was carried out on one class dur ng each semester of the Spring and Summer in 1987. In the former the students (N=19) were enrolled in a sophomore level Honors Seminar in the Social Sciences which is team taught by a historian and sociologist. In the latter the students (N=42) were enrolled in a freshman level introductory sociology course. The students were asked to answer 19 fixed response questions on the aspects presented in the rows of Tables 1 through 4. Each

item had a four point scale (selected on purpose to avoid a middle or neutral response). Besides the three identical items on utility, difficulty, and learning contribution, specific additional items were asked on lessons 2 through 4.

In addition 15 open-ended questions asked about related aspects on each lesson, as well as, requested overall comments and suggestions for improvement. The number of students completing the evaluations varied (noted in each table) because three forms were given out separately with each being distributed close to the time the lesson(s) was due to be turned in. Only the students in attendance on that day were allowed to complete the form.

As presented in Table 1, over three-fourths of the students responsed that the first lesson was useful in learning research skills (76% choose either the 1 or 2 at the useful end of the four point scale). This was the highest rating on usefulness among all four lessons. This may reflect lower division students' inexperience with using library resources. The relevance of this skill to most other areas of academic work is obvious.

TABLE ONE ABOUT HERE

Overall the learning of research skills was rated by the majority of students on the useful side of the scale for each lesson. The lowest proportion (51%), representing a fairly equally distributed dichotomous division, was for the fourth lesson. This one required the general application of most skills learned in the previous lessons; therefore, the ratings might reflect a split in the students abilities to perceive the

applicability of their learning. Overall the response on
usefulness is one of the project's most positive findings. As
one student wrote on the evaluation: "I learned that research is
more than reading a book and writing a report. It takes detail
and understanding of more than related material."

TABLE 2 THROUGH 4 SOMEWHERE, ABOUT HERE

With the exception of the first lesson the majority of
students rated the lessons as being too difficult. Lessons two,
with 60% of the responses on the difficult end of the scale, and
three, with 66%, were rated as the most difficult by students.
The percents were even higher for the introductory class as the
modal responses for the honors class was on the "too easy" side
of the scale (see notes below Tables 2 and 3). This was not
unexpected since the concepts and skills involved, especially in
lessons 2 and 3, tend to be unfamiliar and require a degree of
analytical, critical thinking to perform. Activities such as
operationalizing concepts, hypothesizing, and applying computer
skills to data analysis, as suggested by many students questions
during class and their written responses to open-ended questions
were something totally new. These activities were specifically
designed to challenge the students skills, therefore, the
responses reflect the degree of difficulty encountered. One
student wrote: "I feel that the only thing I gained from this
research project is frustration. If you're never worked on
computers before it was extremely hard." One positive response
suggested that lesson 4 did: "Enhance understanding of how
common beliefs do not always relate to actual facts." On the

same lesson another student began to realize how important it is to be aware of: "all the variables that can affect the outcome."

The most disappointing (and cause for concern) of the student responses was the overall rating for each lesson on the dimension of their contribution to understanding the course's content. Over 60% of their responses (76% for lesson 4) were at the unrelated end of the scale. One student wrote of lesson 2 that it was an: "unnecessary assignment." Another on lesson 3 wrote: "To me it was unrelated to the course." On the other hand, some students wrote very positive comments. One said lesson 2 provided an: "Reinforcement of past class learning." Another said they learned to: "To understand questions. Then think about the answer." One student suggested a major shift in perspective by stating: "New important concept learned was to rely on the scientific data (rather: than common sense." Also the honors students modal response was on the "contributed" side of the scale. Further analysis is required to understand better the meaning of these ratings. Is the measuring instrument valid or is it that students are unable transfer the applicability of the new skills?

At the same time the majority of students on lesson 2 indicated that this knowledge would be applicabale to other courses (77%), help at least some in the learning process (84%), and at work (61%). On lesson 4 , 89% of the students thought the lesson would make at least some contribution to other studies and work. When asked to provide personal comments on the activities applications to other course work, favorable reponses reflected

an awareness of the practical application as well. One student
stated it will help in: "other undergraduate courses; (and)
analysis of problems at work." One student specifically
mentioned a course on: "Business law; (and) day to day
interaction with low-level (?) participants." Several mentioned
a better understanding of people and society and improvements in
other social science courses. One student provided a back-handed
compliment saying the lessons were useful: "Only if they
(students) are interested in learning about people and if they
have an interest in the subject." One: "Found it interesting
(only) after completion! Was surprised to find how much it
related back to the course."

The most negative comments were made about lesson 3.
As one student stated, it was the: "Worst one that we had."
Another questioned its relevancy and said: "I learned something
about computers but I had rather have learned sociology." One
novice's response was: "I had a great deal of difficulty
understanding the computer assignment, but I have never used one
before." Negative reactions reflected two conerns: (1) 13%
reported frustration based on previous inexperience with compu-
ters; (2) Amount of time expended to complete the computer appli-
cation of the data analysis. Almost 60% of the students reported
that they spent more than 4 hours on this assignment. As one
student stated there: "was a lot of extra labtime that did not
receive lab credit." Also unrealistically, in this day and age,
the majority of students (55%) said they would avoid using the
computer again.

Finally some comments seemed to sum up the positive aspects of the project. As one said they learned they: "Had to dig deeper for information." Or the one that said: "I learned that research is more than reading a book and writing a report. It takes detail and understanding of more than related materials." Another said: "They did help in that I had to really think abut and organize my answers." Finally the student, who every teacher dreams of having, said: "They were valuable to me because they provided me with the rare opportunity to do simple, able-to-be-located research that is satisfying to complete and understand."

This project succeeded in achieving student self-involvement in the learning process because goals were specifically built into the course objective, and students completed the lessons. The role of the instructor was transformed from lecturer, or provider of "facts" to resource person and guide in a process challenging students' to suceed in developing research skills, critical thinking, and relevance of concepts to their own lives.

This project augments the instructional aids and teaching skills of faculty handling introductory sociology and other social science courses. The lessons have been specifically designed to provide students with insight into the research process which produce the social facts. While the lessons should build and develop students analytical skills, they should also expand awareness of the social organizational impact upon their lives. The potential results therefore, are not restricted to one introductory sociology course but may be generalized to all areas of learning.

TABLE 1:   PERCENT DISTRIBUTION OF STUDENTS' EVALUATION OF LESSON
ONE ON LITERATURE SEARCH AND LIBRARY USE FOR 1987

Aspect	Values				Total	Missing
	1	2	3	4		
Learning research skills	Useful			Not Useful		
	18	58	22	2	100%	0
Difficulty	Much Too			Too Easy		
	—	33	67	—	100%	0
Understand-ing course content	Contributed			Unrelated		
	6	33	47	14	100%	0

Source: Based upon responses from 51 students enrolled either in
a Honors Seminar in the Social Sciences (N=15) during the Spring
semester or in Individuals in Society (N=36) during the Summer I
semester at North Texas State University.

Notes: The lesson used in the Summer semester had the same basic
content and intent as the one used earlier but was edited based
upon comments received during the Spring semester.

Missing cases are due to the students either leaving a question
blank or using a code not on the scale.

TABLE 2:   PERCENT DISTRIBUTION OF STUDENTS' EVALUATION OF LESSON
           TWO ON DEFINITION AND MEASUREMENT OF VARIABLES FOR 1987

Aspect	Values				Total	Missing
	1	2	3	4		
	Useful			Not Useful		
Learning research skills	15	47	32	6	100%	1
	Much Too			Too Easy		
Difficulty	13	47	40	—	100%	1
	Contributed			Unrelated		
Understand- ing course content	9	26	48	17	100%	2

	Applicability of knowledge gained to:					
	No Help	Sociology Only	Social Science	All		
Other courses	23	28	23	26	100%	2
	No Help			Great Deal		
Learning process	16	38	40	6	100%	1
Work	39	39	12	10	100%	1

Source: Based upon responses from 48 students enrolled either in
a Honors Seminar in the Social Sciences (N=15) during the Spring
semester or in Individuals in Society (N=33) during the Summer I
semester at North Texas State University for the first three
aspects. The last three aspects were only asked of the latter
class (N=33).

Notes: (See Table 1)

For difficulty (row 2) and understanding (row 3) the modal
response for the honors course were values 3 and 2 respectively.

TABLE 3:   PERCENT DISTRIBUTION OF STUDENTS' EVALUATION OF LESSON
THREE ON DATA ANALYSIS THROUGH TABLE CONSTRUCTION AND
INTERPRETATION FOR 1987

Aspect	Values				Total	Missing
	1	2	3	4		
Learning research skills	Useful			Not Useful		
	13	39	28	20	100%	2
Difficulty	Much Too			Too Easy		
	13	53	30	4	100%	2
Understand-ing course content	Contributed			Unrelated		
	2	32	33	33	100%	3
Future computer use	More Likely			Avoid		
	19	26	32	23	100%	2
Computer experience	None			Programer		
	13	35	42	10	100%	2
Time spent	One Hour			Over 4 Hours		
	3	23	16	58	100%	2

Source: Based upon responses from 48 students enrolled either in
a Honors Seminar in the Social Sciences (N=15) during the Spring
semester or in Individuals in Society (N=33) during the Summer I
semester at North Texas State University for the first three
aspects. The last three aspects were only asked of the latter
class (N=33).

Notes: (See Table 1)

For difficulty (row 2) and understanding (row 3) the modal
response for the honors course were 3 and 2 & 3 respectively.

TABLE 4:   PERCENT DISTRIBUTION OF STUDENTS' EVALUATION OF LESSON
           FOUR ON DEVELOPING CONCLUSIONS FOR 1987

Aspect	Values				Total	Missing
	1	2	3	4		
Learning research skills	Useful 10	41	37	Not Useful !2	100%	3
Difficulty	Much Too 7	44	44	Too Easy 5	100%	3
Understand- ing course content	Contributed 2	?2	56	Unrelated 20	100%	3
Contribution to other studies and work	None 11	53	36	Great Deal —	100%	1

Source: Based upon responses from 44 students enrolled either in
a Honors Seminar in the Social Sciences (N=15) during the Spring
semester or in Individuals in Society (N=29) during the Summer I
semester at North Texas State University for the first three
aspects.   The last aspect was only asked of the latter class
(N=29).

Notes: (See Table 1)

For learning research skills (row 1) the modal response was 3 for
the honors course.

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APPENDIX

The primary task of the project involved gathering and
organizing materials for four separate lessons, dealing with
different aspects of the research process. Also a series of
supportive materials for these lessons was prepared. Complete
drafts are available for distribution for the following lessons
and supportive materials:

1.   Introduction to Instructors,

2.   Introduction to Students,

3.   Social Behavior Awareness Questions for Students,

It is best to introduce these items during the first day or
week in class. They frequently generate a good deal of lively
discussion which results in many reference points for the rest of
the semester and opportunities to make the points necessary to
set up the later lessons (McKeachie, 1978, p. 15).
In the discussion of the instructor's answers versus those
from the class (differences usually occur on about one half of
the items) the following points may be relevant. 1. Differences
on answers among students indicates a lack of consensus on what
is sometimes considered "common knowledge" or "common sense,"
plus often reflects variation in students' backgrounds. Thus the
need for a systematic way to establish the facts through research
can be emphasized. 2. Some of the differences between the
students' and the instructor's answers show that common
knowledge, even when agreement is almost complete, is not always
borne out by the findings from scientific research. Hence, the
need to question the "of course" statements or "obvious" facts
through research. 3. Some disagreements arise because students
fail to distinguish between expectations (ideal culture) and
actual behavior (real culture). Research is necessary on both
attitudes and behavior. 4. Some disagreements reflect trends
that get exaggerated in the media which as a consequence
incorrectly become part of "common knowledge." The goals of
social research are different from those of journalism
(Robertson, 1983, p. 8).

4.   Instructor's Discussion Guide for Social Behavior
      Awareness Questions,

5.   Literature Search and Library Use (Lesson #1),

Students are asked to do the following: identify a research
problem on which to search for references (the social behavior
awareness questions can be a source for topics); summarize the
textbook material and class discussion on the problem; report on
a discussion of the problem in settings outside the classroom
(e.g., acquaintances at dorm or with family, close friends, etc);
at the library find materials providing evidence on the problem

in different types of secondary sources (indexes, abstracts, and
computer catalog search); for some original articles or books
located, identify their major hypothesis, variables including
operational definitions, data collection technique, and findings
(preparation for and performance of this lesson, especially this
section provides an overview of the research process); write an
integrated review of the evidence in the primary sources; and,
finally, contrast the textbook's and classmates' discussion to
what was found in the primary sources and explain any
differences.

      6.   Definition and Measurement of Variables (#2),

     Students are asked to do the following: write a hypothesis
for the research problem from lesson 1 (or other source)
identifying its independent and dependent variable and the
direction of the relationship; summarize what the textbook says
about this relationship; for each variable provide both a
general definition for the concept upon which it is based and an
operational definition spelling out its measurement procedure;
provide additional operational definitions for the variables
using completely different measurement procedures and evaluate
which of the alternative operational definitions better reflects
the general meaning of the concept, has the most complete set of
and mutually exclusive values, and can be more easily applied;
determine the level of measurement for each variable; contrast
and evaluate the student's operational definitions compared with
those found in the literature; propose operational definitions
at different levels of measurment; and, finally discuss how
measuring a variable using different techniques affects findings.

      7.   Data Analysis through Table Construction and
           Interpretation (#3),

     Students must complete the following: formulate a
hypothesis identifying the independent and dependent variables,
their measurement level, direction of the relationship, and
supporting evidence, [one version asks student to complete a
questionnaire on their family activities and attitudes based upon
Hendrix (1978, p. 48) to provide a data set]; create a data file
on disk via a terminal through the mainframe computer; construct
from this file a table, using a statistical software package
(e.g., SPSSX) containing the joint distribution between the
hypothesis' variables; interpret the table on the printout using
both the cell percents and a statistical measure of association;
explain the relationship, or lack of one, found; for a control
variable generate additional tables for each of its values and
assess how this variable affects the original relationship; and,
finally, construct a table using the control variables as an
independent variable and compare the original hypothesized
relationship to this one.

8.   Social Class and Surname: Student Survey,

9.   Students' Ranking of Surnames by Social Class,

10. Developing Conclusions (#4), and

Students are given a short questionnaire asking them to suppose six social classes exist in the United States and then rank six family names into these classes (Skipper and Kohout, 1968). After doing this they are asked to indicate their feelings on the possibility of determining a family's social class by knowledge of surname. From the students' data a table is put together presenting the cross distribution for rankings of the six family surnames by their estimated class status. This is returned to the students along with a table of results from the same survey taken in the 1960s (p. 38). Below each table the results from the opinion question on the possibility of ascertaining a family's social class by knowledge of surname is reported. The tables present a consistent pattern between each surname and a particular class ranking in contrast to the vast majority of students disagreeing with the possibility of there being an association.

Using this data students are asked to do the following: describe the relationship between the two variables for each table; describe the characteristics of the sample respondents for each table; explore the impact of differences in time and geographical location for each sample; discuss how representative these samples are of the entire U.S. population and how this affects the ability to generalize these findings beyond the samples; explain the contradiction between the relationship found between surname and social class, and the strongly expressed opinions that a family's social class could not be determined by their surname; explore ways where family name might affect interaction with a person or affect directly or indirectly social behavior; discuss what concept surname really reflects and the validity of it as an operational definition; integrate responses into a reasonable conclusion on the role of family name in determining behavior, especially social class, and the basis of class.

11. An Evaluation of the Four Lessons on Research.

Each lesson has a generic version available for introduction to instructors. These versions contain its purposes, a wide range of possible questions (including some variations on the same question), and suggestions and resources intended to assist the instructor. An interested instructor can request a custom made version for their class using only selected questions and adding their own if desired. As a result different versions exist for a couple of the lessons (copies are available upon request).

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