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IDENTIFIERS \*Illinois

ABSTRACT

A profile is provided of community college business centers and their activities conducted under economic development grants during fiscal year (FY) 1985. Following introductory remarks, section I provides a narrative description of the FY 1985 economic development grant activities, including industrial attraction, retention and expansion, customized job training, entrepreneurship training, contract procurement assistance, small business incubators, and employment training and job search services. Section II contains statewide summary tables, while section III presents comprehensive tables showing detailed data for each of the 38 community college districts involved in the grant activities. Highlighted results include the following: (1) community colleges provided training for 900 companies through 1,500 courses, serving 22,000 employees and contributing to the creation and retention of nearly 3,000 jobs; (2) over 22,000 potential and current business people were served through entrepreneurship training; (3) over 2,200 businesses were assisted in seeking federal contracts, yielding \$6.3 million in contracts; (4) nearly 7,000 persons received employment training services to improve their job skills and to assist them in seeking employment; (5) 15 community colleges helped establish or operate small business incubators; and (6) nearly all community college districts were involved in industrial retention, expansion, and attraction efforts, which resulted in the retention of 700 existing jobs and the creation of 3,300 new jobs. (LAL)

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FISCAL YEAR 1985  
ECONOMIC DEVELOPMENT GRANT REPORT

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**FISCAL YEAR 1985  
ECONOMIC DEVELOPMENT GRANT REPORT**

**TABLE OF CONTENTS**

	<u>Page</u>
Introduction.....	1
Section I - A Description of Illinois Community College Fiscal Year 1985 Economic Development Grant Activities.....	2
Section II - Statewide Summary Tables	
Table 1 - Planned Economic Development Grant Use by Budget Categories.....	8
Table 2 - Other Funds Budgeted for Business Center/ Economic Development Activities.....	9
Table 3 - Economic Development Grant Use by Activity.....	10
Table 4 - Frequency of Contact/Cooperation with Other Organizations on Economic Development Activities.....	11
Table 5 - Jobs Created and Retained with Assistance of Community College Economic Development Activities.....	12
Section III - Comprehensive Community College District Tables	
Table 6 - Economic Development Grant Allocations and Planned Use by District and Budget Categories.....	14
Table 7 - Other Funds Budgeted for Business Center/ Economic Development Activities by District.....	15
Table 8 - Percentage of Time Business Centers Devcte to Different Economic Development Activities.....	16
Table 9 - Industrial Retention and Expansion Activities.....	17
Table 10 - Industrial Attraction Activities.....	18
Table 11 - Customized Job Training Programs for Business.....	19
Table 12 - Entrepreneurship Workshops and Seminars for Business Owners and Operators.....	20
Table 13 - Individualized Counseling and Management Assistance to Small Businesses.....	21
Table 14 - Contract Procurement Assistance to Business.....	22
Table 15 - Small Business Incubators.....	23
Table 16 - Employment, Training, and Job Search Services for Unemployed or Underemployed Persons.....	24

## INTRODUCTION

The purpose of this report is to provide a profile of community college business centers and their activities conducted under economic development grants during Fiscal Year 1985 (July 1, 1984 - June 30, 1985).

Fiscal Year 1985 was the second year of funding for business centers with \$2.7 million in economic development grants. While the first year of economic development grant funding was typically a start-up year for many business centers and an expansion year for others, in this past year the community college business centers became well established partners in local economic development efforts.

In addition to the Fiscal Year 1985 data, some tables also contain Fiscal Year 1984 summary data for comparison purposes.

Information contained in this report was obtained from final economic development grant reports submitted by each district. It is important to note that the data contained in this report reflect only a portion of all job training and economic development activities conducted by Illinois public community colleges for two reasons. First, statistics were not available on all economic development grant activities at each district. Second, economic development activities funded by other sources were only minimally reflected in this report.

This report is organized into three sections: Section I provides a narrative description of the Fiscal Year 1985 economic development grant activities, Section II contains statewide summary tables, and Section III contains comprehensive tables showing detailed data for each of the 38 community college districts. These three sections provide a detailed accountability report of the Fiscal Year 1985 economic development grant activities. The economic development grant has indeed had a significant impact on the economy of Illinois and has been a very good investment for the state, as can be seen from the following summary of the results:

- . Community colleges provided training for 900 companies through 1,500 courses, serving 22,000 employees which contributed to the creation and retention of nearly 3,000 jobs.
- . Over 22,000 potential and existing business people were served through entrepreneurship training and services which helped create and retain over 2,300 jobs.
- . Over 2,200 businesses were provided assistance in seeking federal contracts, yielding \$6.3 million in contracts which contributed to the creation and retention over 500 jobs.
- . Nearly 7,000 persons were provided employment training services to improve their job skills and assist them in seeking employment.
- . Fifteen community colleges helped establish or operate small business incubators which were in part responsible for the creation of nearly 200 jobs.
- . Nearly all the community college districts were involved in industrial retention, expansion, and attraction efforts which contributed to the retention of 700 existing jobs and creation of 3,300 new jobs.

## SECTION I

### A DESCRIPTION OF ILLINOIS COMMUNITY COLLEGE FISCAL YEAR 1985 ECONOMIC DEVELOPMENT GRANT ACTIVITIES

The cornerstone of Illinois community colleges' involvement in economic development is a network of business centers/economic development offices operated by all of Illinois' 39 districts. The primary purpose of the centers is to coordinate customized job training programs for new and existing business and industry, tailor-made to meet the businesses' specific needs. Another key activity is to provide entrepreneurship assistance to businesses through workshops, seminars, and in some cases direct consultation related to operating a business. Many community colleges regularly cooperate with other area economic development entities, such as local chambers of commerce, economic development commissions, local governments and the Department of Commerce and Community Affairs, to assist with the attraction and retention of commerce and industry.

In Fiscal Year 1985, the ICCB provided \$2.7 million in economic development grants to the 38 recipient community college districts to enable them to operate these business centers/economic development offices to provide these business training and services and to conduct other economic development activities to help create and retain jobs. Fiscal Year 1985 was the second year of economic development grant funding.

During Fiscal Year 1985, community college districts used an average of 72 percent of their economic development grant for personnel and the remainder on expenses related to operating a business center and conducting economic development activities. Table 1 provides information on the planned use of economic development grants by budget categories. Table 2 provides information on other funds budgeted for economic development activities. The data in Table 2 show that the \$2.7 million economic development grant allocation was supplemented by over \$17 million from the community colleges in the form of revenues from training and services, state grants, donations from private business, and allocations from the regular community college budget. Tables 6 and 7 provide corresponding information on each community college district.

The primary activities conducted under economic development grants, as shown in Table 3, were entrepreneurship training and services for small businesses comprising an average of 33.4 percent of a district's time; customized job training programs for commerce and industry accounting for an average of 27.8 percent of a district's time; and industrial retention, expansion, and attraction activities comprising 14.9 percent of a district's time. The remaining 23.9 percent of time was divided among providing contract procurement assistance to businesses, providing training and job search services to unemployed persons, assisting with small business incubators, and miscellaneous economic development activities. Table 8 shows the amount of time spent by each community college district on each of these functions.

Table 4, which provides information on community college cooperation with other economic development entities, shows that they cooperate with key economic development groups on a regular basis.

Table 5 provides information on the impact of each economic development activity in contributing to the creation and retention of jobs in the local community. This table shows that activities carried out as a result of the ICCB economic development grant funds assisted in the creation or retention of 9,800 jobs.

The results summarized in these five tables show that the grants meet their intent of enabling community colleges to operate business centers/economic development offices to provide services to business and to conduct economic development activities. Further, the results show that such efforts contribute to the creation and retention of a significant number of jobs.

The primary economic development grant activities conducted by community colleges and the resulting retention and creation of jobs are discussed in more detail, below. Tables 9 through 16 provide corresponding detailed information from each of the 38 recipient Illinois public community college districts.

Industrial Attraction, Retention, and Expansion. Illinois community colleges are in a unique position to participate in or lead industrial retention, expansion, and attraction efforts because they serve as the providers of job training, an increasingly significant factor in attracting and retaining industry, as well as training and services to business owners and managers. Community colleges are experienced in working with both the public and private sectors, can serve as a neutral coordinating entity to bring all the parties of economic development together, and have the professional staff capacity to assist with extensive industrial development efforts at the local level.

According to the Fantus Corporation, one of the world's largest corporations that advises businesses on relocation, the availability of training and skilled workers is becoming the number one reason a company stays in a community or relocates -- not taxes, not worker's compensation, nor any of the other factors traditionally associated with industrial site location decisions. For some companies, particularly those that are incorporating new technologies, that day is already here.

Recognizing this, community colleges are increasingly more involved in helping companies locate, remain, or expand in their district and work regularly with their local chambers of commerce, economic development commissions, local governments, and the Illinois Department of Commerce and Community Affairs (DCCA) in this regard.

In addition to working directly with individual industrial firms on a case-by-case basis, most Illinois community colleges cooperate in organized regional industrial retention projects, in conjunction with chambers of commerce, local development organizations, local banks, DCCA, and the local governments, to maintain and strengthen the existing industrial base.

Tables 9 and 10 provide information on industrial attraction, retention, and expansion activities conducted under Economic Development Grant funding by each community college district. As illustrated in Table 9, community college industrial retention and expansion activities were conducted by 32 of the 39 districts, assisting in the expansion of 32 companies, creating 495 jobs, and the retention of 12 companies, retaining 683 jobs. Industrial attraction activities, noted in Table 10, were conducted by 33 of the 39 districts, and assisted in the attraction of 44 companies, creating 2,803 jobs. The total of such efforts was 88 companies assisted, 683 jobs retained, and 3,298 jobs created.

Customized Job Training. Every community college district in the system is involved in providing customized job training for area business and industry. Customized training programs provide the business with exactly the kind of training the firm needs; whatever the subject matter, the college can design or broker a training program to fit the bill. The schedule and duration of the training are totally up to the business. Most of the customized training is conducted on-site at the company's facilities, but training also can be conducted on campus or at any off-campus site. The instructors are specially chosen depending on the company's training needs. Most frequently, instructors are expert practitioners from the field who can provide training based on actual experience.

Such training is provided under contract to train new employees and keep existing employees up-to-date and/or upgrade their skills in order to maintain or increase profitability. In many cases, training is provided in order to assist with a plant location or expansion in Illinois. Community colleges regularly assist businesses seeking funding for training through various state programs as well as through JTPA, but the vast majority of the training is paid for by the company itself.

Table 11 provides information on customized job training programs conducted by each community college district. The table shows that in Fiscal Year 1985, community colleges provided customized training through 1,485 courses for 857 companies, serving 21,994 employees. These efforts contributed to the start-up or expansion of 88 companies, creating 1,507 jobs, and the retention of 22 companies, retaining 1,242 jobs.

Entrepreneurship Training for Business Owners and Operators. In addition to providing training for company employees, Illinois community colleges also provide extensive training for business owners and operators. Workshops and seminars are held on a variety of topics of interest to small business, such as starting and operating a small business, business applications of computers, government financing programs, etc. These seminars and workshops frequently are cosponsored with the Small Business Administration, DCCA, or a local chamber of commerce.

Community colleges also provide entrepreneurship instruction to thousands of businesses through regular course offerings. For example, courses in small business administration, business law, business finance, accounting, personnel administration, and many others are available during evening hours at most community colleges.



Tables 12 and 13 provide information on entrepreneurship workshops and seminars conducted and individualized counseling provided for small business owners and operators. Table 12 shows that during this fiscal year, 34 community college districts conducted 902 entrepreneurship workshops and seminars attended by 19,034 small business owners and operators. These efforts resulted in the start-up or expansion of 42 companies, creating 183 jobs, and the retention of 12 companies, retaining 60 jobs. Table 13 illustrates that 30 districts provided individualized small business counseling and management assistance to 3,322 persons. Such personalized services helped in the start-up or expansion of 91 companies, creating 1,043 jobs, and the retention of 58 companies, retaining 1,061 jobs. Entrepreneurship training and services therefore aided a total of 203 companies and contributed to the creation and retention of 2,347 jobs.

Contract Procurement Assistance. Recognizing that government purchases represent a lucrative market for businesses, DCCA operates the Illinois Procurement Outreach Program to enlist the aid of community colleges statewide in providing procurement assistance to businesses. Rising levels of federal spending, especially for defense purposes, generate new opportunities for the creation and retention of jobs. This year alone the federal government will spend approximately \$150 billion for goods and services. Providing assistance to businesses seeking federal contracts can help firms secure more federal contracts and can, therefore, have a significant impact on the state's economy.

Currently, 22 community college districts provide assistance to area business and industry in seeking state and federal contracts. Fourteen operate comprehensive contract procurement assistance programs, devoting at least one full-time contract procurement professional to the effort. Some have incorporated introductory contract procurement assistance into their other services, and yet others are in the process of implementing full-fledged programs. Table 14 provides information on contract procurement assistance provided by each community college district. The table shows that in Fiscal Year 1985, community college districts served 2,255 firms through workshops, bidder list applications, bid preparations, and counseling. These services helped obtain \$6,293,194 in contracts for Illinois businesses, resulting in the start-up or expansion of 14 companies and the retention of 6 companies, creating 15 jobs and retaining 511 jobs.

Small Business Incubators. A new area for community colleges is small business incubators -- facilities that help new businesses get on their feet, generally by providing low rent; shared business services such as secretarial, telephone, copying, and accounting services; employee training; and management assistance. The role of the community college can range anywhere from providing the employee training and management assistance to helping organize and even operate the incubator.

Table 15 provides information on the involvement of community colleges in small business incubators. The table shows that during this fiscal year, 11 community college districts researched the feasibility of starting an incubator, 5 were involved in helping establish an incubator, 4 provided services to an existing incubator, and 1 operated an incubator on campus. Such efforts assisted in the retention of 1 company, retaining 3 jobs, and the start-up or expansion of 41 companies, creating 194 jobs.

Employment, Training, and Job Search Services for Unemployed or Underemployed Persons. In addition to being involved in economic development through services to businesses, Illinois community colleges regularly provide training and job search services for persons seeking employment. A portion of such activities is funded with economic development grant funds. As shown in Table 16, 28 community college districts used economic development grant funds in this manner, conducting 29 workshops attended by 1,209 persons, conducting 52 courses attended by 736 persons, and providing counseling and placement assistance to 5,974 persons.

Illinois community colleges also are heavily involved in job training under the Job Training Partnership Act (JTPA). Through the various JTPA programs, community colleges are able to conduct a wide variety of training for economically disadvantaged individuals and dislocated workers to assist them in obtaining skills for employment and to assist business and industry in obtaining skilled employees to allow them to expand or locate in Illinois. Illinois community colleges are involved in the JTPA administrative system as well. Community college representatives serve on private industry councils and the state Job Training Coordinating Council, and 5 of the 26 SDAs and 15 of the 19 dislocated worker centers in the state are administered by community colleges.

Conclusion. As can be seen from the summary of results presented herein, particularly the contribution and assistance in the creation and retention of 9,800 jobs, the economic development grant has indeed had a significant impact on the economy of Illinois and has been a good investment for the state.

SECTION II

STATEWIDE SUMMARY TABLES

Tables in this section summarize economic development grant use concerning budget category, type of activity, cooperation with other economic development organizations, and jobs created and retained.

Table 1

PLANNED ECONOMIC DEVELOPMENT GRANT USE  
BY BUDGET CATEGORIES

<u>Budget Categories</u>	<u>Average Percent of Funds</u>
Personnel	71.94%
Contractual Services	4.84%
Instructional Materials	1.99%
Instructional Equipment	4.79%
Promotional Materials	4.32%
Staff Development	0.76%
Conference/Meeting	2.31%
Travel	2.92%
Related Business Center Expenses	6.14%

Table 2

OTHER FUNDS BUDGETED FOR BUSINESS CENTER/  
ECONOMIC DEVELOPMENT ACTIVITIES

<u>Source of Additional Funds</u>	<u>Average</u>	<u>Total</u>
Gross Revenues from Training and Services	\$ 91,135	\$ 3,463,135
Community College Budget/ Education Fund	\$ 61,567	\$ 2,339,560
Private Sector Donations	\$ 12,948	\$ 492,025
Local Government Donations	\$ 2,842	\$ 108,000
Private Foundation Grants	\$ 2,579	\$ 98,000
Small Business Development Center Funds	\$ 6,347	\$ 241,191
Job Training Partnership Act Funds	\$187,378	\$ 7,120,365
High Impact Training Services (HITS) Grants	\$ 35,182	\$ 1,336,898
Industrial Training Program (ITP) Grants	\$ 36,795	\$ 1,398,215
Other	<u>\$ 14,825</u>	<u>\$ 563,340</u>
AVERAGE/TOTAL	\$451,598	\$17,160,729

Table 3

ECONOMIC DEVELOPMENT GRANT USE BY ACTIVITY

<u>Activities</u>	<u>Average Percent of Time</u>
Coordinating Customized Job Training Programs for Business	27.8%
Coordinating Entrepreneurship Seminars and Workshops for Business Owners and Operators	18.9%
Providing Individual Counseling and Management Assistance to Small Business	14.5%
Providing Contract Procurement Assistance to Business	6.9%
Providing Training and Job Search Services to Unemployed Persons	9.4%
Conducting Industrial Retention/ Expansion Activities	9.0%
Conducting Industrial Attraction Activities	5.9%
Assisting with the Establishment or Operations of a Small Business Incubator	2.6%
Other	5.0%

Table 4

FREQUENCY OF CONTACT/COOPERATION WITH OTHER ORGANIZATIONS ON  
ECONOMIC DEVELOPMENT ACTIVITIES

Organizations	Number of Districts by Frequency of Contact			
	Never	Up to 6 times a year	Up to 12 times a year	More than once month
Chambers of Commerce	0	3	6	29
Private Industry Councils	0	18	8	12
Municipal or County Governments	0	9	13	16
Regional Planning Commissions	6	15	8	9
Local Economic Development Organizations	0	3	7	28
Labor Unions	10	17	8	3
Civic Organizations	0	15	10	13
Utility Company Economic Development Staff	4	16	7	11
Private Economic Development Consultants	10	18	5	5
Department of Commerce and Community Affairs Development Liaison	0	3	7	28
Small Business Administration	2	8	12	16

Table 5

JOB'S CREATED AND RETAINED WITH ASSISTANCE OF COMMUNITY  
 COLLEGE ECONOMIC DEVELOPMENT ACTIVITIES

<u>Activities</u>	<u>Jobs Created</u>	<u>Jobs Retained</u>	<u>Total</u>
Coordinating Customized Job Training Programs for Business	1,507	1,242	2,749
Coordinating Entrepreneurship Seminars and Workshops for Business Owners and Operators	183	60	243
Providing Individual Counseling and Management Assistance to Small Business	1,043	1,061	2,104
Providing Contract Procurement Assistance to Business	15	511	526
Conducting Industrial Retention/Expansion Activities	495	683	1,178
Conducting Industrial Attraction Activities	2,803	N/A	2,803
Assisting with the Establishment or Operation of a Small Business Incubator	<u>194</u>	<u>3</u>	<u>197</u>
TOTAL	6,240	3,560	9,800



SECTION III

COMPREHENSIVE COMMUNITY COLLEGE DISTRICT TABLES

Tables in this section contain data reported by each of the 38 Illinois public community colleges receiving economic development grants.

Table 6  
ECONOMIC DEVELOPMENT GRANT ALLOCATIONS AND PLANNED USE  
BY DISTRICT AND BUDGET CATEGORIES

District Name	Percent of Planned Allocation Use by Budget Category										Total Allocation in Dollars
	Operation of Business Center/ Economic Develop- ment Office	Personnel	Contractual Services	Instructional Materials	Instructional Equipment	Procedural Materials	Staff Development	Conference and Meeting Expenses	Travel	Related Business Center/Economic Development Office Expenses	
Belleville	100.0%	56.9%	0.6%	0.6%	11.7%	9.3%	0.6%	1.7%	1.7%	17.1%	\$ 90,514
Black Hawk	100.0	55.6	17.3	5.0	4.1	3.2	0.8	0.7	2.7	10.6	84,312
Chicago	100.0	68.4	4.4	---	8.9	1.6	---	1.2	2.1	13.5	365,557
DeWitt	100.0	68.8	1.0	7.4	0.2	13.0	1.0	1.0	1.0	6.6	50,119
DuPage	100.0	79.3	---	---	16.7	1.7	0.7	0.4	0.4	0.8	119,887
Elgin	100.0	98.3	---	---	---	---	---	---	1.7	---	58,031
Harper	100.0	47.3	36.9	0.6	0.6	1.1	1.1	1.9	1.9	8.6	94,591
Highland	100.0	56.7	---	8.8	8.8	8.8	4.4	4.4	2.2	5.7	45,263
Illinois Central	100.0	89.0	---	---	---	4.1	---	2.3	2.3	2.2	85,775
Illinois Eastern	80.5	44.9	2.9	4.3	6.5	3.6	1.7	8.7	8.7	18.6	68,920
Illinois Valley	75.0	55.4	---	7.1	25.0	2.0	0.2	1.0	4.1	5.2	49,250
Joliet	100.0	86.8	3.2	5.7	4.3	---	---	---	---	---	93,173
Kankakee	100.0	81.3	---	9.2	---	5.4	---	1.9	1.0	1.2	50,536
Kankaskia	100.0	60.7	6.1	1.0	5.8	5.0	4.0	4.0	6.1	7.3	49,514
Kishwaukee	100.0	83.2	1.2	3.9	---	5.0	1.7	0.6	2.2	2.2	49,634
Lake County	100.0	78.9	---	---	---	12.8	1.3	2.6	3.2	1.3	78,181
Lake Land	100.0	68.3	7.6	1.4	---	5.7	---	7.6	7.6	1.9	52,712
Lewis & Clark	100.0	77.3	---	---	---	13.6	1.4	0.9	3.6	3.3	56,335
Lincoln Land	100.0	74.1	---	---	2.9	4.7	1.4	6.2	---	10.8	51,662
Logan	100.0	79.9	3.2	0.9	---	0.9	0.5	0.9	5.1	8.8	47,111
McHenry	100.0	47.3	16.7	---	19.0	2.2	---	3.8	3.8	7.3	46,663
Moraine Valley	100.0	96.6	---	---	---	---	---	---	---	3.4	81,247
Horton	89.4	80.5	10.6	0.6	---	2.5	1.1	0.6	2.3	1.7	47,189
Oakton	45.0	56.5	17.2	---	---	11.6	1.5	2.9	4.4	6.0	68,862
Parkland	91.6	83.2	8.4	0.3	3.1	1.0	0.3	1.9	1.5	0.3	65,620
Prairie State	100.0	63.7	---	---	---	3.4	---	1.7	5.7	25.5	58,832
Rend Lake	100.0	95.9	---	---	---	---	---	---	2.5	1.7	48,228
Richland	100.0	67.2	---	---	24.3	2.4	---	1.2	2.4	2.4	41,215
Rock Valley	100.0	78.9	---	---	8.6	7.2	1.4	2.1	0.4	1.4	69,972
Carl Sandburg	100.0	43.3	11.2	---	---	8.5	---	7.7	4.2	25.1	47,338
Sauk Valley	98.4	84.7	---	3.5	---	2.0	1.3	2.9	2.9	2.7	51,095
Shawnee	100.0	65.7	24.0	---	---	7.2	---	1.2	---	1.9	41,634
Southeastern	100.0	69.6	2.0	1.0	1.0	2.4	1.0	6.1	9.2	7.6	49,162
Spoon River	100.0	92.9	---	---	---	---	---	2.4	4.8	---	41,979
Thornton	100.0	40.1	9.5	3.8	22.8	6.2	0.9	4.3	0.7	11.7	69,118
Triton	73.2	98.4	---	---	---	---	---	---	1.6	---	128,405
Weabonsee	100.0	92.8	---	2.4	---	1.9	0.6	---	1.5	0.9	53,089
John Wood	100.0	63.5	---	8.1	7.7	4.1	---	1.0	5.5	8.1	49,276
Mean	96.13%	71.94%	4.84%	1.99%	4.79%	4.32%	0.76%	2.31%	2.92%	6.14%	\$ 71,053
Median	100.0 %	71.85%	0.37%	0.45%	0.10%	3.30%	0.55%	1.70%	2.30%	3.35%	\$ 52,901
Total											\$2,700,000

FY 1984		Included in Personnel		Included in Conference and Meeting		Total	
Mean	93.8 %	68.6 %	3.3 %	10.1 %	4.4 %	1.4 %	\$ 65,789
Median	100.0 %	63.9	2.4 %	7.1	2.6	1.0	\$ 52,327
Total							\$2,500,000

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Table 7  
OTHER FUNDS BUDGETED FOR BUSINESS CENTER/ECONOMIC DEVELOPMENT ACTIVITIES BY DISTRICT

District Name	Source of Additional Funds										Total
	Gross Revenue From Training and Services	Community College Budget/Education Fund	Private Sector Donations	Local Government Donations	Private Foundation Grants	Small Business Development Center Funds	Job Training Partnership Act Funds	High Impact Training Services (HITS) Grants	Industrial Training Program (ITP) Grants	Other	
Belleville	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Belleville						6,679	65,348				70,227
Black Hawk	6,000	8,000	500			35,000	105,600	1,300	103,000		259,400
Chicago	18,884	279,770	200			50,000	309,060	2,859		238,020	899,733
Danville	205,450	58,000	12,000								275,450
DuPage	390,231	192,533	5,000		30,000	15,000	510,000	54,000		216,000	1,412,764
Elgin	44,488	5,000				5,000	571,092	177,046	140,980	66,000	1,009,606
Harper	12,211										12,211
Highland											
Illinois Central	152,000						530,000				702,000
Illinois Eastern	1,400						43,000				44,400
Illinois Valley	49,250	40,000					10,500				99,750
Joliet	95,360	387,137					648,970	92,252			1,223,719
Kankakee	13,307						2,900	41,615			57,822
Kaskaskia						11,300					11,300
Kishwaukee	37,450	24,000	88,500				144,451	91,341	146,973		532,715
Lake County	90,000						30,000	99,000		31,000	250,000
Lake Land	66,541	117,740					845,483	257,712	407,562		2,215,038
Lewis & Clark	63,479	74,945				6,612	43,577	5,130			193,743
Lincoln Land	10,000						200	200			10,400
Logan						9,500	15,000				24,500
McHenry	60,800							4,690			65,490
Moraine Valley	1,500,000	722,864	300,000			11,470	1,125,201	4,579	14,700		3,678,814
Morton		3,000					20,750				23,750
Oakton	83,000	121,000									204,000
Parkland	95,916	12,476	51,000		15,000		72,000	218,751	85,000		570,143
Prairie State					15,000	15,000	664,100	6,128			700,228
Rand Lake	6,000										6,000
Richland		10,000				45,000	37,910				92,910
Rock Valley	91,000	45,000		80,000			622,000	152,855			990,855
Carl Sandburg							319,145	14,358			333,503
Sauk Valley							7,400	34,600		5,400	47,400
Shawnee											
Southeastern	800					6,000	14,000	29,526			50,326
Spoon River							50,027	45,480			95,507
Thornton	109,548	75,075				9,130	93,948				287,721
Triton	260,000	163,000	33,825	28,000	18,000						502,825
Waubesa						17,500	178,563	3,476		6,420	205,959
John Wood										500	500
Mean	\$ 91,135	\$ 61,567	\$ 12,948	\$ 2,842	\$ 2,579	\$ 6,347	\$ 187,378	\$ 35,182	\$ 36,795	\$ 14,825	\$ 451,598
Median	\$ 12,500	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 40,455	\$ 2,080	\$ 0	\$ 0	\$ 198,882
Total	\$3,463,135	\$2,339,540	\$492,025	\$108,000	\$98,000	\$241,191	\$7,120,365	\$1,336,898	\$1,398,215	\$ 543,340	\$17,160,729

FF 1984

Mean	\$ 40,612	\$ 47,778	\$ 1,507	\$ 2,114	\$ 316					\$ 47,844	\$ 139,972
Median	\$ 3,175	\$ 2,570	\$ 0	\$ 0	\$ 0					\$ 0	\$ 40,000
Total	\$1,543,242	\$1,815,355	\$ 49,650	\$ 80,350	\$12,000					\$1,818,104	\$ 5,318,101

8/A = Not Applicable

Table 8

PERCENTAGE OF TIME BUSINESS CENTERS DEVOTE TO  
DIFFERENT ECONOMIC DEVELOPMENT ACTIVITIES

District/ College Name	Activities									
	Customized Job Training for Business and Industry	Entrepreneur- ship Workshop and Seminars for Small Businesses	Small Business Counseling and Management Assistance	Contract Procure- ment Assistance for Business and Industry	Training and Job Search Services for Unemployed	Industrial Retention/ Expansion Activities	Industrial Attraction Activities	Small Business Incubators	Other	
Belleville	25%	25%	25%	4%	6%	7%	4%	4%	—%	
Black Hawk	—	—	—	—	—	—	—	—	—	
Quad	25	10	25	15	15	15	5	5	—	
East	10	20	40	5	—	20	5	—	—	
Chicago	—	—	—	—	—	—	—	—	—	
City-Wide/Loop	10	10	10	10	40	20	—	—	—	
Daley	—	80	10	—	—	10	—	—	—	
Kennedy-King	2	22	40	2	7	10	1	5	11	
Malcolm X	25	5	30	—	—	5	5	—	30	
Olive-Harvey	2	93	5	—	—	—	—	—	—	
Truman	5	45	10	—	5	5	—	20	10	
Dawson Tech Institute	20	25	20	15	10	—	—	10	—	
Wright	50	25	5	2	15	3	—	—	—	
Danville	40	30	2	—	3	20	5	—	—	
DuPage	50	4	3	—	1	1	5	1	35	
Elgin	25	25	5	2	15	9	10	1	8	
Harper	—	20	3	—	5	12	10	—	50	
Highland	25	5	5	5	10	25	20	5	—	
Illinois Central	20	—	—	15	—	30	30	5	—	
Illinois Eastern	15	15	25	30	2	5	5	1	2	
Illinois Valley	75	—	25	—	—	—	—	—	—	
Joliet	100	—	—	—	—	—	—	—	—	
Kankakee	15	20	10	25	—	15	10	—	5	
Kaskaskia	25	30	30	—	5	5	5	—	—	
Kishwaukee	30	5	3	—	20	10	7	—	25	
Lake County	50	5	—	25	15	3	2	—	—	
Lake Land	50	20	5	—	—	20	5	—	—	
Lewis & Clark	40	17	8	22	8	5	—	—	—	
Lincoln Land	50	15	5	5	5	5	5	—	10	
Logan	20	—	20	10	10	30	10	—	—	
McHenry	55	5	10	—	20	5	5	—	—	
Moraine Valley	25	25	15	10	—	10	10	5	—	
Morton	25	20	5	5	5	10	20	—	10	
Oakton	35	28	2	—	—	20	7	—	8	
Parkland	30	10	10	—	30	5	5	—	10	
Prairie State	5	5	20	—	50	15	5	—	—	
Rand Lake	25	30	40	—	—	—	5	—	—	
Richland	40	30	25	5	—	—	—	—	—	
Rock Valley	30	10	10	10	20	5	5	10	—	
Carl Sandburg	30	5	—	20	10	5	5	20	5	
Sauk Valley	10	10	50	—	5	10	3	10	2	
Shawnee	15	15	40	—	—	10	20	—	—	
Southeastern	25	15	30	7	10	3	5	—	5	
Spoon River	15	10	15	5	35	10	10	5	—	
Thornton	25	25	13	12	25	—	—	—	—	
Triton	40	15	3	25	2	8	5	2	—	
Waubensee	20	20	—	10	40	—	5	—	5	
John Wood	25	20	10	15	5	10	5	10	—	
Mean	27.8%	18.89%	14.50%	6.87%	9.43%	9.04%	5.85%	2.59%	5.02%	
Median	22.5%	10.00%	5.00%	—	2.00%	5.00%	2.50%	—	—	

FY 1984

Mean	29.6%	24.8%	10.8%	3.9%	8.9%	7.3%	8.0%	N/A	6.0%
Median	25.0%	20.0%	10.0%	1.5%	10.0%	5.0%	5.0%	N/A	—

Table 9  
INDUSTRIAL RETENTION AND EXPANSION ACTIVITIES

District/ College Name	Used EDC Funds to Conduct	Companies Expanded	Jobs Created in These Companies	Companies Retained	Jobs Retained in These Companies
Belleville	x	--	--	--	--
Black Hawk	x	--	--	--	--
Quad	x	--	--	--	--
East	x	--	--	--	--
Chicago	x	(17)	(433)	(9)	(361)
City-Wide/Loop	x	--	--	--	--
Daley	x	--	--	--	--
Kennedy-King	x	7	353	1	11
Malcolm X	x	--	--	--	--
Olive-Harvey	--	--	--	--	--
Truman	x	15	80	8	350
Dawson Tech Institute	--	--	--	--	--
Wright	x	--	--	--	--
Denville	x	--	--	--	--
DuPage	x	--	--	--	--
Elgin	x	--	--	--	--
Harper	x	--	--	--	--
Highland	x	--	--	--	--
Illinois Central	x	--	--	--	--
Illinois Eastern	x	--	--	--	--
Illinois Valley	--	--	--	--	--
Joliet	--	--	--	--	--
Kankakee	x	--	--	--	--
Kaskaskia	x	--	--	--	--
Kishwaukee	x	1	11	1	120
Lake County	x	--	--	--	--
Lake Land	x	--	--	--	--
Lewis & Clark	x	--	--	1	2
Lincoln Land	x	--	--	--	--
Logan	x	--	--	--	--
McHenry	x	--	--	--	--
Moraine Valley	x	--	--	--	--
Morton	x	--	--	1	200
Oakton	x	--	--	--	--
Parkland	x	10	--	--	--
Prairie State	x	1	10	--	--
Rend Lake	--	--	--	--	--
Richland	--	--	--	--	--
Rock Valley	x	--	--	--	--
Carl Sandburg	x	--	--	--	--
Sauk Valley	x	--	--	--	--
Shawnee	x	--	--	--	--
Southeastern	x	3	41	--	--
Spoon River	x	--	--	--	--
Thornton	--	--	--	--	--
Triton	x	--	--	--	--
Waubensee	--	--	--	1	--
John Wood	x	--	--	--	--
District Totals	32	32	495	12	683

Table 10  
INDUSTRIAL ATTRACTION ACTIVITIES

District/ College Name	Used EDC Funds to Conduct	Companies Attracted	Jobs Created in These Companies
Belleville	x	--	--
Black Hawk	x	--	--
Quad	x	--	--
East	x	--	--
Chicago	x	(1)	(1)
City-Wide/Loop	--	--	--
Deley	--	--	--
Kennedy-King	x	1	1
Malcolm X	x	--	--
Olive-Harvey	--	--	--
Truman	--	--	--
Dawson Tech Institute	--	--	--
Wright	--	--	--
Danville	x	1	120
DuPage	x	--	--
Elgin	x	1	--
Harper	x	--	--
Highland	x	3	--
Illinois Central	x	--	--
Illinois Eastern	x	--	--
Illinois Valley	--	--	--
Joliet	--	--	--
Kankakee	x	14	465
Kaskaskia	x	--	--
Kishwaukee	x	2	22
Lake County	x	12	1,400
Lake Land	x	1	35
Lewis & Clark	--	--	--
Lincoln Land	x	--	--
Logan	x	--	--
McHenry	x	--	--
Moraine Valley	x	--	--
Morton	x	1	25
Oakton	x	--	--
Parkland	x	3	500
Prairie State	x	--	--
Rend Lake	x	--	--
Richland	--	--	--
Rock Valley	x	2	125
Carl Sandburg	x	--	--
Sauk Valley	x	--	--
Shawnee	x	--	--
Southeastern	x	--	--
Spohn River	x	--	--
Thornton	--	--	--
Triton	x	3	105
Waubensee	x	--	--
John Wood	x	--	--
District Totals	33	44	2,803

Table 11  
CUSTOMIZED JOB TRAINING PROGRAMS FOR BUSINESS

District/ College Name	Used EDG Funds to Coordinate	Companies Served	Courses Provided	Employees Trained	Companies Started or Expanded	Jobs Created in These Companies	Companies Retained	Jobs Retained in These Companies
Belleville	x	4	4	38	--	--	--	--
Black Hawk	x	(4)	(4)	(141)	(2)	(182)	(1)	(11)
Quad	x	2	3	41	1	100	1	11
East	x	2	1	100	1	82	--	--
Chicago	x	(71)	(34)	(390)	(14)	(27)	(3)	(8)
City-Wide/Loop	x	2	3	49	1	--	--	--
Caley	--	--	--	--	--	--	--	--
Kennedy-King	x	3	3	49	--	--	--	--
Malcola X	x	2	8	29	2	--	--	--
Olive-Harvey	x	1	1	14	--	--	--	--
Truman	x	1	1	4	--	--	--	--
Dawson Tech Institute	x	2	6	95	2	3	--	3
Wright	x	60	12	150	9	24	1	5
Danville	x	8	41	852	--	--	--	--
DuPage	x	110	149	1,600	4	200	--	--
Elgin	x	10	14	333	5	176	1	117
Harper	x	140	108	1,170	--	--	--	--
Highland	x	10	20	300	--	--	--	--
Illinois Central	x	6	17	310	4	25	2	--
Illinois Eastern	x	5	5	220	2	60	3	140
Illinois Valley	x	25	60	1,700	1	75	--	--
Joliet	x	29	451	3,710	7	174	1	108
Kankakee	x	9	4	106	2	2	--	--
Kaskaskia	x	3	2	39	1	15	--	--
Kishwaukee	x	9	17	356	3	38	2	177
Lake County	x	29	47	650	2	200	1	400
Lake Land	x	5	12	180	--	--	--	--
Lewis & Clark	x	6	12	30	1	1	2	2
Lincoln Land	x	40	20	700	1	2	1	2
Logan	x	5	7	80	--	--	--	--
McHenry	x	21	36	1,300	2	75	--	--
Moraine Valley	x	19	69	600	--	--	--	--
Morton	x	13	15	342	--	--	1	97
Oakton	x	12	40	902	--	--	--	--
Parkland	x	15	10	465	3	3	--	--
Prairie State	x	--	--	--	--	--	--	--
Rend Lake	x	30	35	350	--	--	--	--
Richland	x	75	75	900	--	--	--	--
Rock Valley	x	53	81	2,208	9	112	--	--
Carl Sandburg	x	14	14	72	14	52	--	--
Sauk Valley	x	50	27	1,000	5	40	1	35
Shawnee	x	4	3	170	1	20	--	--
Southeastern	x	1	1	25	--	--	1	25
Spoon River	x	6	8	132	5	28	--	--
Thornton	x	6	6	147	--	--	1	100
Triton	x	12	20	250	--	--	--	--
Waubensee	x	5	8	144	--	--	1	20
John Wood	x	3	4	81	--	--	--	--
Mean	--	22.55	39.08	578.79	2.32	39.66	.58	32.68
Median	--	10.0	16.0	321.50	--	--	--	--
District Totals	38	857	1,485	21,994	88	1,507	22	1,242

Table 12

ENTREPRENEURSHIP WORKSHOPS AND SEMINARS FOR BUSINESS OWNERS AND OPERATORS

District/ College Name	Used EDG Funds to Conduct	Seminars and Workshops Conducted	Seminar and Workshop Participants	Companies Started or Expanded	Jobs Created by These Companies	Companies Retained	Jobs Retained in These Companies
Belleville	x	11	316	—	—	—	—
Black Hawk	x	(27)	(168)	(7)	(12)	(1)	(11)
Quad	x	20	80	3	8	1	11
East	x	7	88	4	4	—	—
Chicago	x	(104)	(2,661)	(20)	(60)	(9)	(40)
City-Wide/Loop	x	47	1,000	—	—	—	—
Daley	x	10	310	1	—	3	—
Kennedy-King	x	3	186	15	50	5	37
Malcolm X	x	2	—	—	—	—	—
Olive-Harvey	x	4	325	—	—	—	—
Truman	x	9	174	—	—	—	—
Dawson Tech Institute	x	15	546	1	3	1	3
Wright	x	4	120	3	7	—	—
Danville	x	60	1,183	—	—	—	—
DuPage	x	26	490	5	15	—	—
Elgin	x	46	398	—	—	—	—
Harper	x	43	927	—	—	—	—
Highland	x	7	80	—	—	—	—
Illinois Central	x	300	6,000	—	—	—	—
Illinois Eastern	x	8	165	—	—	—	—
Illinois Valley	—	—	—	—	—	—	—
Joliet	—	—	—	—	—	—	—
Kankakee	x	52	1,155	—	—	—	—
Kaskaskia	x	16	337	1	2	—	—
Kishwaukee	x	5	96	1	12	2	9
Lake County	x	5	60	—	—	—	—
Lake Land	x	5	96	—	—	—	—
Lewis & Clark	x	5	50	—	—	—	—
Lincoln Land	x	30	600	—	—	—	—
Logan	—	—	—	—	—	—	—
McHenry	x	6	100	—	—	—	—
Moraine Valley	x	10	185	—	—	—	—
Morton	x	15	133	1	2	—	—
Oakton	—	—	—	—	—	—	—
Parkland	x	14	250	—	—	—	—
Prairie State	x	1	10	—	—	—	—
Rend Lake	x	4	75	—	—	—	—
Richland	x	5	75	—	—	—	—
Rock Valley	x	5	120	—	—	—	—
Carl Sredburg	x	2	101	—	—	—	—
Sauk Valley	x	2	120	—	—	—	—
Shownee	x	8	478	6	80	—	—
Southeastern	x	1	41	1	—	—	—
Spoon River	x	10	119	—	—	—	—
Thornton	x	26	626	—	—	—	—
Triton	x	18	900	—	—	—	—
Waubensee	x	23	639	—	—	—	—
John Wood	x	2	280	—	—	—	—
Mean	—	23.74	500.89	—	—	—	—
District Totals	34	902	19,034	42	183	12	60

BEST COPY AVAILABLE



Table 13  
INDIVIDUALIZED COUNSELING AND MANAGEMENT ASSISTANCE  
TO SMALL BUSINESSES

District/ College Name	Used EDC Funds to Provide	Persons Received Counseling and Management Assistance	Companies Started or Expanded	Jobs Created in These Companies	Companies Retained	Jobs Retained in These Companies
Belleville	x	57	—	—	—	—
Black Hawk	x	(126)	(2)	(6)	(8)	(56)
Quad	x	80	1	2	8	56
East	x	46	1	4	—	—
Chicago	x	(1,115)	(10)	(103)	(21)	(63)
City-Wide/Loop	x	625	—	50	—	—
Daley	x	50	—	—	—	—
Kennedy-King	x	25	8	44	17	57
Malcolm X	x	100	—	—	2	—
Olive-Harvey	x	25	—	—	—	—
Truman	x	32	—	—	—	—
Dawson Tech Institute	x	250	1	3	1	3
Wright	x	8	1	6	1	3
Danville	x	15	—	—	—	—
DuPage	x	400	5	15	—	—
Elgin	x	45	—	—	—	—
Harper	x	14	—	—	—	—
Highland	x	6	—	—	—	—
Illinois Central	—	—	—	—	—	—
Illinois Eastern	x	20	2	3	—	—
Illinois Valley	x	6	—	—	1	2
Joliet	—	—	—	—	—	—
Kankakee	x	6	—	—	—	—
Kaskaskia	x	29	10	44	1	2
Kishwaukee	x	8	2	18	—	—
Lake County	—	—	—	—	—	—
Lake Land	x	20	3	120	5	—
Lewis & Clark	x	20	—	—	—	—
Lincoln Land	x	250	—	—	—	—
Logan	x	15	—	—	—	—
McHenry	x	12	4	30	—	—
Moraine Valley	x	6	—	—	—	—
Morton	x	4	—	—	—	—
Oakton	x	2	—	—	—	—
Parkland	x	150	—	—	—	—
Prairie State	x	46	3	43	—	—
Reed Lake	x	53	—	—	—	—
Richland	x	75	—	—	—	—
Rock Valley	x	472	33	202	7	35
Carl Sandburg	—	—	—	—	—	—
Sauk Valley	x	75	5	37	—	—
Shawnee	x	103	5	22	—	—
Southeastern	x	35	—	—	—	—
Spoon River	x	50	—	—	—	—
Thornton	x	36	—	—	—	—
Triton	x	39	7	400	15	903
Waubensee	—	—	—	—	—	—
John Wood	x	12	—	—	—	—
Mean	—	87.45	—	—	—	—
District Totals	33	3,322	91	1,043	58	1,061

Table 14

## CONTRACT PROCUREMENT ASSISTANCE TO BUSINESS

District/ College Name	Used EDG Funds to Provide	Workshops	Bidder List Applications	Bid Preparation	Other	Total Businesses Served	Firms Receiving Contracts	Contracts Obtained	Dollar Amounts of Contracts	Companies Started or Expanded	Jobs Created in These Companies	Companies Retained	Jobs Retained in These Companies
Belleville	x	--	--	--	3	3	--	--	\$ --	--	--	--	--
Black Hawk	x	(26)	(141)	(53)	(94)	(314)	(8)	(12)	(441,724)	(3)	--	(2)	(34)
Quad	x	22	35	52	93	302	8	12	441,724	3	--	2	34
East	x	4	6	1	1	12	--	--	--	--	--	--	--
Chicago	x	(305)	(155)	(34)	(41)	399	(12)	(12)	(498,670)	(2)	(6)	(4)	(23)
City-Wide/Loop	x	290	150	25	41	290	7	7	206,670	--	--	--	--
DeJoy	--	--	--	--	--	--	--	--	--	--	--	--	--
Kennedy-King	x	10	--	4	--	14	4	4	142,000	1	3	3	20
Malcolm X	--	--	--	--	--	--	--	--	--	--	--	--	--
Olive-Marvey	--	--	--	--	--	--	--	--	--	--	--	--	--
Trueman	--	--	--	--	--	--	--	--	--	--	--	--	--
Dawson Tech Institute	x	5	5	5	--	5	1	1	150,000	1	3	1	3
Wright	--	--	--	--	--	--	--	--	--	--	--	--	--
Danville	--	--	--	--	--	--	--	--	--	--	--	--	--
DuPage	--	--	--	--	--	--	--	--	--	--	--	--	--
Elgin	x	--	--	--	--	--	--	--	--	--	--	--	--
Harper	--	--	--	--	--	--	--	--	--	--	--	--	--
Highland	x	1	--	--	--	10	--	--	--	--	--	--	--
Illinois Central	x	30	89	294	--	294	14	31	5,084,000	8	5	--	431
Illinois Eastern	x	--	8	4	42	54	1	1	470,000	--	--	--	3
Illinois Valley	--	--	--	--	--	--	--	--	--	--	--	--	--
Joliet	--	--	--	--	--	--	--	--	--	--	--	--	--
Kankakee	x	12	8	--	--	14	--	--	--	--	--	--	--
Kaskaskia	--	--	--	--	--	--	--	--	--	--	--	--	--
Kishwaukee	--	--	--	--	--	--	--	--	--	--	--	--	--
Lake County	x	83	50	12	67	75	--	--	--	--	--	--	--
Lake Land	--	--	--	--	--	--	--	--	--	--	--	--	--
Lewis & Clark	x	--	12	4	2	18	--	--	--	--	--	--	--
Lincoln Land	x	5	10	--	35	50	--	--	--	--	--	--	--
Logan	x	5	20	7	--	25	--	--	--	--	--	--	--
McHenry	--	--	--	--	--	--	--	--	--	--	--	--	--
Moaine Valley	x	74	14	12	91	238	1	1	1,500	--	--	--	--
Morton	x	42	8	5	28	--	--	--	--	--	--	--	--
Oakton	--	--	--	--	--	--	--	--	--	--	--	--	--
Parkland	--	--	--	--	--	--	--	--	--	--	--	--	--
Prairie State	--	--	--	--	--	--	--	--	--	--	--	--	--
Rend Lake	--	--	--	--	--	--	--	--	--	--	--	--	--
Richland	x	--	--	--	--	80	--	--	--	--	--	--	--
Rock Valley	x	103	18	42	--	163	3	3	10,300	--	--	--	--
Carl Sandburg	x	--	10	5	--	10	--	--	--	--	--	--	--
Sauk Valley	--	--	--	--	--	--	--	--	--	--	--	--	--
Shawnee	--	--	--	--	--	--	--	--	--	--	--	--	--
Southeastern	x	--	--	--	--	6	--	--	--	--	--	--	--
Spoon River	--	--	--	--	--	--	--	--	--	--	--	--	--
Thornton	x	154	5	5	--	164	--	--	--	--	--	--	--
Triton	x	7	19	2	4	69	1	1	10,000	1	2	--	7
Waubesaee	x	30	55	7	343	343	3	5	200,000	--	2	--	3
John Wood	x	--	14	15	--	16	--	--	--	--	--	--	--
Mean	--	23.08	15.74	13.18	19.74	59.34	--	--	\$165,610.37	--	--	--	--
District Totals	22	877	636	501	750	2,255	43	66	\$6,293,194	14	15	6	511

BEST COPY AVAILABLE

Table 15  
SMALL BUSINESS INCUBATORS

District/ College Name	Used EDC Funds to Help Establish or Operate	Involved in Researching Feasibility	Helping/Helped Establish Incubator	Provided Services to Existing Incubator	Operated Incubator on Campus	Companies Started or Expanded	Jobs Created in These Companies	Companies Retained	Jobs Retained in These Companies
Belleville	x	x	—	—	—	—	—	—	—
Black Hawk	x	x	—	—	—	—	—	—	—
Quad	x	x	—	—	—	—	—	—	—
East	—	—	—	—	—	—	—	—	—
Chicago	x	x	x	x	—	(29)	(176)	—	—
City-Wide/Loop	—	—	—	—	—	—	—	—	—
Daley	—	—	—	—	—	—	—	—	—
Kennedy-King	x	x	x	—	—	—	—	—	—
Malcolm X	—	—	—	—	—	—	—	—	—
Olive-Harvey	—	—	—	—	—	—	—	—	—
Truman	x	—	—	x	—	29	176	—	—
Dawson Tech Institute	x	—	—	—	—	—	—	—	—
Wright	—	—	—	—	—	—	—	—	—
Danville	—	—	—	—	—	—	—	—	—
DuPage	x	x	—	—	—	—	—	—	—
Elgin	x	x	—	—	—	—	—	—	—
Harper	—	—	—	—	—	—	—	—	—
Highland	x	x	—	—	—	—	—	—	—
Illinois Central	x	x	x	—	—	—	—	—	—
Illinois Eastern	x	x	—	—	—	—	—	—	—
Illinois Valley	—	—	—	—	—	—	—	—	—
Joliet	—	—	—	—	—	—	—	—	—
Kankakee	—	—	—	—	—	—	—	—	—
Kaskaskia	—	—	—	—	—	—	—	—	—
Kishwaukee	—	—	—	—	—	—	—	—	—
Lake County	—	—	—	—	—	—	—	—	—
Lake Land	—	—	—	—	—	—	—	—	—
Lewis & Clark	—	—	—	—	—	—	—	—	—
Lincoln Land	—	—	—	—	—	—	—	—	—
Logan	—	—	—	—	—	—	—	—	—
McHenry	—	—	—	—	—	—	—	—	—
Moraine Valley	x	x	—	—	—	—	—	—	—
Morton	—	—	—	—	—	—	—	—	—
Oakton	—	—	—	—	—	—	—	—	—
Parkland	—	—	—	—	—	—	—	—	—
Prairie State	—	—	—	—	—	—	—	—	—
Rend Lake	—	—	—	—	—	—	—	—	—
Richland	—	—	—	—	—	—	—	—	—
Rock Valley	x	—	—	x	—	6	18	1	3
Carl Sandburg	x	x	x	x	—	—	—	—	—
Sauk Valley	x	x	x	x	x	6	—	—	—
Shawnee	—	—	—	—	—	—	—	—	—
Southeastern	—	—	—	—	—	—	—	—	—
Spoon River	x	—	—	—	—	—	—	—	—
Thornton	—	—	—	—	—	—	—	—	—
Triton	x	—	—	—	—	—	—	—	—
Waubesaee	—	—	—	—	—	—	—	—	—
John Wood	x	x	x	—	—	—	—	—	—
District Totals	15	11	5	4	1	41	194	1	3

BEST COPY AVAILABLE

Table 16  
EMPLOYMENT, TRAINING, AND JOB SEARCH SERVICES FOR  
UNEMPLOYED OR UNDEREMPLOYED PERSONS

District/ College Name	Used EDG Funds to Coordinate or Conduct	Non-Credit Workshops	Participants of Workshops	Non-Credit Courses	Participants of Courses	Persons Receiving Counseling and Placement Assistance
Belleville	x	--	--	--	--	40
Black Hawk	--	--	--	--	--	--
Quad	--	--	--	--	--	--
East	--	--	--	--	--	--
Chicago	x	(10)	(165)	(10)	(336)	(486)
City-Wide/Loop	x	--	--	4	285	285
Daley	--	--	--	--	--	--
Kennedy-King	x	1	14	--	--	25
Malcolm X	--	--	--	--	--	--
Olive-Harvey	--	--	--	--	--	--
Truman	x	--	--	6	51	--
Dawson Tech Institute	x	1	16	--	--	16
Wright	x	8	135	--	--	160
Danville	x	1	250	--	--	10
DuPage	x	--	--	--	--	--
Elgin	x	--	--	3	15	--
Harper	x	2	7	--	--	--
Highland	x	--	--	--	--	100
Illinois Central	--	--	--	--	--	--
Illinois Eastern	x	--	--	--	--	--
Illinois Valley	--	--	--	--	--	--
Joliet	--	--	--	--	--	--
Kankakee	--	--	--	--	--	--
Kaskaskia	x	--	--	--	--	5
Kishwaukee	x	--	--	16	80	52
Lake County	x	--	--	--	--	3,000
Lake Land	--	--	--	--	--	--
Lewis & Clark	x	13	219	2	--	1,200
Lincoln Land	x	--	--	--	--	--
Logan	x	--	--	3	48	35
McHenry	x	2	18	4	60	150
Moraine Valley	--	--	--	--	--	--
Morton	x	--	--	--	--	23
Oakton	--	--	--	--	--	--
Parkland	x	6	90	--	--	500
Prairie State	x	--	--	--	--	--
Rock Lake	--	--	--	--	--	--
Richland	x	--	--	--	--	--
Rock Valley	x	--	--	--	--	--
Carl Sandburg	x	--	--	--	--	--
Sauk Valley	x	1	15	--	--	--
Shawnee	--	--	--	--	--	--
Southeastern	x	2	--	--	--	50
Spoon River	x	5	95	--	--	219
Thornton	x	--	--	13	132	29
Triton	x	--	--	--	--	--
Waubensee	x	--	--	1	65	65
John Wood	x	7	350	--	--	10
District Totals	28	49	1,209	52	736	5,974

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