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Presented are quidelines for buying solar systems for the individual consumer. This is intended to help the consumer reduce many of the misks associated with the purchase of solar systems, particularly the risks of fraud and deception. Engineering terms associated with solar technology are presented and described to snable the consumer to discuss and evaluate systems on the market. The book dogs not ittempt to describe all possible components of a solar system, but does treat main operating components. (Author/PE)

*Energy Education: *Solar Energy

Buying Solar

U.S. DEPARTMENT OF HEALTH, EDUCATION & WELFARE NATIONAL INSTITUTE OF EDUCATION

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FEA/G-76/154

Solar energy is now in its infancy. Whether it grows to become a major factor in the Nation's energy supply will depend to a great extent on the Nation's bying public. The more informed consumers are about their choices in the marketplace, the greater the likelihood that solar manufacturers will compete over substance. When manufacturers compete in that fashion the base is laid for solid growth. The country needs to have this solid solar growth as well as growth in other alternate energy systems if our Nation is to become energy independent. For these reasons, and because of the consumer's own need for self-protection, it is important that the consumer receive as much accurate information as possible about solar systems. I am pleased that the Federal Energy Administration could work in partnership with the Office of Consumer Affairs to publish and distribute "Buying Solar."

Frank G. Zarb Administrator

Federal Energy Administration

The dream of capturing energy directly from the sun is almost as old as man himself. Now that day has arrived, and perhaps no new energy technology has captured the imagination of the public as much as solar has. Beyond the excitement of the technology itself, there are other reasons why solar energy has become so popular. It is a nonpolluting, renewable form of energy that can lead to lower monthly bills; and it can provide the owner and the country a degree of independence from energy inflation and energy shortages.

All this enthus asm, however, could vanish rapidly if solar systems do not live up to the public's expectations, if there are more disappointed buyens than satisfied owners of solar systems. This is the overall purpose of this publication—to give you, the reader, the information you need to protect yourself and to be an informed solar buyer.

Virginia H. Knauer

Special Assistant to the President

for Consumer Affairs,

and Director, Office of Consumer Affairs, Department of Health, Education, and Welfare

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Buying Solar

This book is dedicated to the many solar pioneers across the country who are making the hope of solar energy a reality today.

By: Joe Dawson, Director, Public Affairs, Office of Consumer Affairs, Office of Synfuels, Health, Education, and Welfare.

Solar Myths

Myth: It's a future technology.
Fact: It's here and working.
Myth: It only works down south.
Fact: It works in New England, too.

Myth: It's too expensive for the average homeowner. Fact: Some solar systems are, some aren to



Federal Energy Administration

Energy Resource Development



Health, Education, and Welfare Office of Consumer Affairs





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Solar energy* for your home is here. It may help you individually and it certainly will help the country collectively.

Whether it will help you individually in terms of producing real savings depends upon a number of factors, including where you live, the type of home you have or intend to build, the quality of insulation in your home, your present energy costs, and the type of solar system you intend to purchase.

The purpose of this book is to give you information on these five factors so that you, as an informed customer, can make decisions related to solar space heating and cooling and domestic water heating that are in your best interests. By doing so, you will not only be doing a service to yourself, but to your fellow chizzens.

Those who are able to and do use solar systems will help our nation save its precious fossil fuels. As you know from reading the headlines, our domestic supplies of oil and gas are very limited. There are just not enough domestic supplies available to meet all our future needs. And when Mother Nature says that's all, that's all. The only way we call prevent or delay her from uttering those fatalistic words is by starting to conserve energy now, and using where possible, sources of unlimited energy such as solar.

we won't have to worry about the sun running out of energy for another several phillion years or so.

When solar energy is mentioned, the term is generally interpreted by the public to involve a solar collector which will provide energy to the home. Actually, solar energy has a broader-meaning. It can involve photovoltaic energy the direct conversion of the sun's energy into electricity: bioconversion the utilization of agricultural or municipal wastes to provide itel: ocean thermal providing power by harmessing the temperature difference between the surface waters and the ocean depths, and, harnessing wind energy to generate power; and solar thermal electric concentrating the sun's rays to obtain high temperatures and thus generate electric power.

Besides being an almost infinite source of energy, solar has other advantages as well. When we use conventional sources to deliver energy to the home, we have serious problems to deal with, from the safe disposal of radioactive wastes to the pollution from fossil-fueled generating plants. With solar, we will still need these conventional sources of energy, but we won't need as much. That means that we can reduce our environmental and safety problems.

Further, owners of solar homes have extra protection against energy inflation and energy shortages. When utility costs go up, and they will go up, owners of solar homes may not have to face the possibility of considerably altering their lifestyles just to pay the utility bill. Cutoffs or curtailments of conventional fuels won't affect the owner of a solar home as much as others:

With all these advantages, one might wonder why solar power is not more developed. There are many reasons, but a primary one is economics, Until recently, tit was just not economical for a home owner to install a solar unit when there were cheap sources of conventional energy around. But those days are gone forever, and now solar is becoming increasingly competitive, with electricity and oil. The present gas cost advantage over solar may change in the near future as a number of experts believe gas will triple in costs in the next few years. Joo. gas is in such short supply that in many areas it is just not available for new customers Some customers, in fact, are having their supplies curtailed:

Because solar energy has not been fully daveloped in the past, it poses some significant problems for the donsumer in the present.

One main, obvious drawback is that the consumer has not had any experience in buying solar equipment. What questions does a potential buyer ask? How can he or she compare competing brands? How does a person get a unit repaired if it goes on the blink? What does a person

do if his neighbor plants a tree and the tree throws a long shadow on the collector? Can the buyer trust the safer's claims for a particular solar unit? What happens to the unit when the owner goes on a vacation? How come there is no one under "solar" in the Yellow Pages? What happens if a vandal throws a rock at the collector?

The reader should know right away that this book won't give all the answers to all these questions or explain all systems, because in some cases, such as the important area of solar rights (your guaranteed right to access to the sun's rays without encroachment), there are no complete answars today. In other areas, such as measuring the efficiency of a collector, and evaluating different components, there are a few answers. But only an expert-a mechanical or an architectural engineer who has had back ground in solar—can give them to you. This is because what is a "smart" solar purchase for one consumer in one area may be a foolish buy, for a consumer in another area.

This book does not explain to the consumer all the possible components in a system, nor all the systems available. The ather, it focuses on some of the main operating components such as the collector.

Some readers may be disappointed that observations are not given as to good of bad buys. The reader should remember that the Federal Government does not know all the systems available, and if several were selected as outstanding it would be unfair to those whose products the government does not currently know about. The government should not be in a position of giving an unfair competitive advantage to any manufacturer. This policy, while certainly correct, unfortunately prevents our saluting many important solar pioneers and manufacturers.

ABSORBER, or ABSORBER PLATE: A surface, usually blackened metal, in a solar collector which absorbs solar radiation.

ABSORPTANCE: The soaking up of heat in a solar collector. Measured as percent of total radiation available.

ACTIVE SOLAR SYSTEM: Any system that needs mechanical means such as motors, pumps, valves, etc., to operate.

AMBIENT TEMPERATURE: Another way of saying how cold or how hot it is outdoors.

BIOCONVERSION: Utilization of agricultural or municipal wastes to provide fuel.

BRITISH THERMAL UNIT (Btu): A unit of energy defined as the amount of energy required to heat one pound of water one degree Fahrenheit.

COLLECTOR, or SOLAR COLLECTOR: A device for receiving solar radiation and converting it to heat in a fluid.

COLLECTOR EFFICIENCY: The fraction of incoming radiation captured by the collector of your system captures half of the incoming radiation, you have a system that is 50 percent efficient. Efficiency is the capability of a collector to capture Blu's under various climatic conditions. Efficiency varies according to outside temperatures, whether skies are clear or cloudy, whether it is windy or not, and, of course, the quality of the collector. There's no way a collector can be 100 percent efficient; that is, to capture all the Blu's that fall on the collector; 55 percent is good under desirable weather conditions.

COLLECTOR TILT: The angle measured from the horizontal at which a solar heat collector is tilted to face the sun for better performance.

CONCENTRATOR: Reflector or lens designed to focus a large amount of sunshine into a small area, thus increasing the temperature.

the material's physical characteristics. Copper is an excellent conductor of heat; insulating materials are poor conductors.

convection: When two surfaces—one hot, the other cold—are separated by a thin layer of air, moving air currents (called convection currents) are established that carry heat from the hot to the cold surface.

EMITTANCE: A measure of the heat re-radiated back from the solar collector. Measured as fraction of the energy which would be radiated by a totally black surface at the same temperature.

FLUID: Any substance such as air, water, or antifreeze used to capture heat in the collector.

GALVANIC CORROSION: If you have this in your system, you have problems. This is caused when different metals are not isolated properly and a liquid conjest in contact with both metals. The result is galvanic corrosion and repair bills.

HELIOSTAT:: A mirror used to reflect the sun's rays into a solar coffector or furnace.

HYBRID SOLAR SYSTEM: A system that uses both active and passive methods to operate (e.g., a solar system which uses pumps to heat and no sturnal cooling to cool).

INSOLATION: The rate of solar radiation received per unit area.

KILOWATT: One thousand watts of power; equal to about 11/3 horsepower.

KILOWATT-HOUR (kWh). The amount of energy equivalent to 1 kilowatt of power being used for 1 hour 3,413 Btu.

LANGLEY: A unit of measurement of insolation. (One langley equals one gram-calorie per square centimeter) The langley was named for American astronomer Samuel P. Langley.

→ OCEAN THERMAL: Providing power by harnessing the temperature differences between the surface waters and the ocean depths.

PASSIVE SOLAR SYSTEM: A system that uses gravity, heat flows, evaporation or other acts of Mother Naure to operate without mechanical devices to collect and transfer energy (i.e., south facing windows)

PHOTOVOLTAIC: Direct conversion of the sun's energy into electricity

PYRANOMETER: An instrument for measuring solar radiation



RADIATION: Any object that is warmer than its surroundings radiates heat waves (similar to light waves, but invisible) and, thus, emits heat energy.

RERADIATION: After an object has received radiation or is otherwise heated, it often reradiates heat back. Generally speaking, matte black surfaces are good absorbers and emitters of thermal radiation while white and metallic surfaces are not.

SELECTIVE SURFACE: A special coating sometimes applied to the absorber plate in a solar collector. The selective surface absorbs most of the incoming solar energy and reradiates very little of it.

SOLAR CELL: A device, usually made of silicon, that converts sunlight directly into electrical energy.

SOLAR CONSTANT: The average amount of solar radiation reaching the earth's atmosphere per minute. This is just under 2 langleys, or 2 gram-calories per square centimeter. This is equivalent to 442.4 Btu/hr/ft², 1395 watts/m² or 1395 watts/cm².

SOLAR RIGHTS: An unresolved legal issue involving who owns the rights to the sun's rays.

SUN TRACKING: Following the sun with a solar collector to make the collector more effective.

SYSTEM EFFICIENCY: Btu's are lost from the time the sun's rays hit the collector to the moment they are used to heat the house or the water supply. The question is how many Btu's are used in comparison to the original number coming in. The answer is the efficiency of the whole system. This is a very important consideration.

THERMOSYPHON: The principle that makes water circulate automatically between a collector and a storage tank above it, gradually increasing its temperature.

SUN TERMS

K, or THERMAL CONDUCTIVITY: A measure of the ability of a material to permit the flow of heat. It expresses the quantity of heat per hour that will pass through a one-square-foot chunk of inch-thick material when a 1° F temperature difference is maintained between its two surfaces: K is measured in Btu/(hr)(ft²)(°F)/foot or inch.

C: A measure of the heat flow through a given thickness of material. If you know a material's K, to find its C, divide by the thickness; e.g., 3" thick insulation with a K of 0.30 has a C of 0.10. The lower the K or C, the higher the insulating value.

U, or OVERALL COEFFICIENT OF HEAT TRANSMISSION: A measure of the ability of a complete building section (such as a wall) to permit the flow of heat. U is the combined thermal conduction value of all the materials in a building section, plus air spaces and air films. The lower the U, the higher the insulating value. U Btu/(hr)(ft)(°F).

R, or THERMAL RESISTANCE: A measure of the ability of a substance to resist the flow of heat. R is simply the mathematical reciprocal of either C of U. Thus.

R = 1/C or R = 1/U

Insulation products are typically characterized by their R values. Thus, a specification of R-11 means the insulation displays 11 resistance units. Clearly, the higher the R value, the better the insulating ability.

R is a simple common denominator for describing all types of insulation and all kinds of dwelling construction. For example, all insulation rated R 11 has the same insulation ability no matter what its material or thickness.



This book will give you many guidelines for buying solar systems, it should eliminate a good many risks, and it should help protect you against possible fraud and deception. It should familiarize you with engineering terms used to evaluate or describe solar products. But eventually, if you are a smart consumer, you will obtain the advice of an expert—a person who can look at your individual circumstance and give you advice tailored to your particular home.

This book could not have been write without the invaluable assistance of may colleagues at the various energy agencies, a number of solar businessmen, and the solar books mentioned in the Bibliography. The reader should know that I am not a solar expert, rather a consumer writer. What I attempted to do was to solicit. advice from the most knowledgeable experts I could find on the topic, and then translate this technical information into usable language. I want to thank in particular Ray Fields and Bill Rice from the Energy Research and Development Administration, and Norm Lutkefedder at the Federal Energy Administration. Also, I owe a deep debt of gratitude to John K. Freeman, Deputy Assitant Administrator for Energy Projects, Federal Energy Administration, for offering to publish this book. Unfortunately, I cannot name all the businessmen who helped me with this book because to do so would give them a competitive advantage. They know who they are, however, and they know how grateful I am. I am at liberty to name Sheldon Butt, president of the Solar Energy Industries · Association, Sheldon spent many hours going over the text, and his suggestions and comments were most helpful. The solar industry is fortunate to have such an outstanding professional at the helm. If the solar industry reaches its full potential, as I am sure it will, a great deal of credit will go to Sheldon. The mention of all these experts is not intended to shift any responsibility for the final product. If there are any errors, I am the one at fault.

Finally, I want to thank Virginia M. Knauer, Special Assistant to the President for Consumer Affairs, for her support and encouragement. She understood the importance of this book, and she gave me the time to work on it. Virginia is a solar enthusiast and has undertaken a number of significant efforts to give this important form of energy a viable start. When the history of solar power is written, she will be included in one of the first chapters.

Joe Dawson

Director of Public Affairs

Office of Consumer Affairs

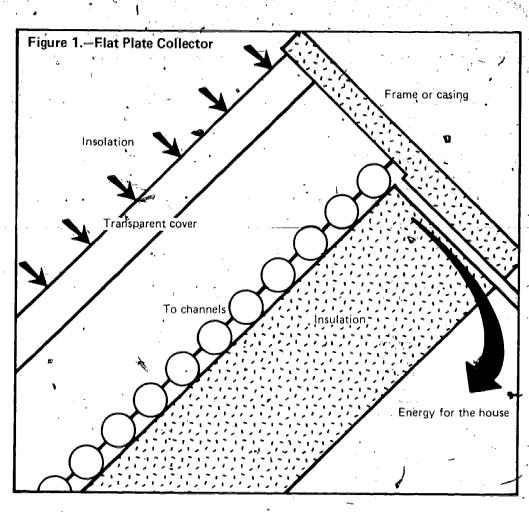
Every so often it seems, the American people learn about a totally new product in the marketplace. Several years ago, for instance, the hand electronic calculator was but a wink in a businessman's eye. Now, you can walk into almost any retail outlet and purchase one to keep your checking account in balance and to help figure out your income taxes.

Similarly, it wasn't too long ago when stereo systems first came on the market-place, and Americans heard a totally new language—woofers, tweeters, anti-static devices, distortion levels, etc. To choose properly, consumers had to learn what these terms meant, and then they had to learn how to compare competing products. Because so many Americans took the time and trouble to learn these essentials, stereo manufacturers by and large fought for the consumer's business by selling quality rather than imagery. Two important results occurred—superior products and satisfied customers.

Will solar evolve, as stereo did, into a widespread, beneficial industry? To a great extent, that answer depends upon you, the American consumer. The more people who take the time and effort to become good buyers, the greater the chance that solar power will reach its full potential—providing safe, economical energy to millions of American families.

To be a good buyer of solar systems does not mean you have to become a mechanical or an architectural engineer. It does mean that at the right time, you should call on one of these experts to give you specific advice for your specific home. But before you get to the point of bringing in the expert there is a lot you can do to decide whether solar is for your home, and what type of unit is best for your needs

Perhaps the best place to start is with knowledge of how solar works and the various main subsystems that make up a solar system which are the collector storage, the distribution network, and controls



The solar collector is the subsystem most people think about when solar energy is discussed. This is the component whose main function is to capture the sun's energy. There are many types of collectors available: high performance collectors such as the focusing collector which tracks the sun, a vacuum-sealed collector which has very low heat loss, and the more conventional flat plate collector. To understand the principle upon which a collector operates, let's take a look at the flat plate collector, which has been used successfully for residential and commercial purposes.

Beyond the casing and the insulation, the flat plate collector (see Figure 1) has three main elements, the transparent cover or covers, the collector plate known to engineers as the absorber, and the channels, in the collector plate.

The transparent cover can be made out of glass or plastic. It is hard to generalize about the advantages and disadvantages of each material because various products differ in quality.

Glass holds its transparent characteristics well over the years. However, various quality characteristics such as transparency, strength, etc., vary from product to product. The same can be said of plastics. Some contain high transparency characteristics for long periods of time, while others do not. Some turn yellow, reducing the capability to transmit solar radiation. Some glass and plastic covers are almost vandal proof, while others can be damaged very easily.

Some nonconductive material should separate the cover from the frame to decrease conduction losses.



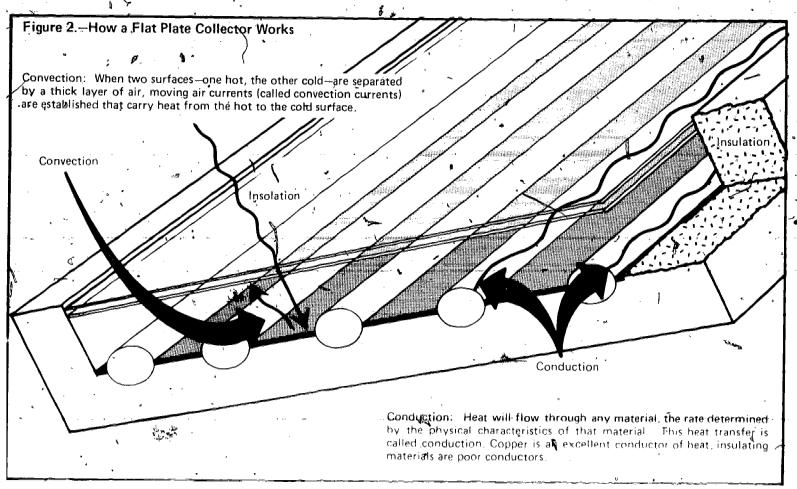
In selecting collectors of different materials, the consumer should ask for test reports that show anticipated durability and transparency characteristics. You can then give these reports to your engineering consultant for evaluation.

The transparent cover serves many purposes. It keeps outside air from carrying away the heat that has been trapped. It also keeps out the wind and the elements, protecting the inside components and reducing energy loss by convection. In warm areas, one cover is usually all that is necessary, but in colder climates, two transparent covers or insulated glass are generally considered necessary.

Here is how the typical flat plate collector works. Solar radiation passes through the transparent cover (a small portion is absorbed or reflected off the cover's sur-

face) and hits the absorber plate. Most of the radiation is absorbed by the plate and picked up by the fluid (air, water, or other liquids) passing through the channels in or against the plate. Some of the radiation is reflected off the plate back to the cover-how much depends upon the absorbing and reflecting characteristics of the coating on the collector plate. The better the absorbing quality, the more radiation captured; the less reflected back to the cover. Special coatings have been developed which are highly absorptive with low reradiation. Don't be turned off by a collector plate because-it is black or a dark color; dark colors absorb radiation much better than light colors. Conversely, you can't always tell by the oclor whether the coating has the desired selectivity characteristics.

Some manufacturers are developing what is known as selective surfaces for the collector plate. These are not painted, but rather specially coated metals that lappear to be a technical improvement over flat black paint because reradiation losses are decreased. Selective surfaces cost-more initially than flat black paint and the extra cost must be weighed against the value of increased efficiency and the life expectancy of the coating. No matter what coating or metal is used, however, some portion of the incoming radiation will be radiated back, and of that portion, the transparent cover-either will allow some to pass through or absorb the rest. The reason for two transparent covers in some collectors is to improve the insulation, just as storm windows on your house reduce the loss of heat through the window. More than two. covers are not nacessary. Still other por-



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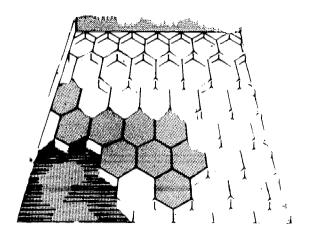
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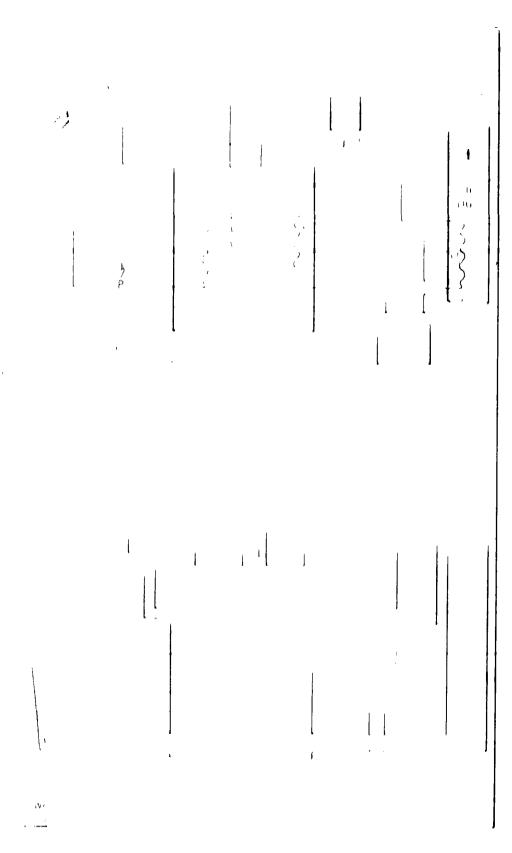
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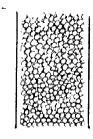
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- Length of swimming season without heat.
- Desired length of use.
- Temperature and source of water supply.
- The presence or lack of a wind barrier.

For space heating and cooling, the following information is needed:

- The orientation of the house.
- Floor area of the home, and the number of stories.
- Type.of construction used, type and extent of insulation.
- The mean U value or heat loss of the home, including infiltration and ventiall lation.
- Previous bills and rates.
- Desired temperature levels.

Beyons the weather and specific use data, topographical information, latitude, altitude, and description of the specific site—hills, trees, valleys, etc.—will also be needed.

If you buy a solar system without taking all these factors into account, then frankly, you are gambling.

Actually determining the amount of Btu's delivered is a rather complicated process, and readers may want to skip the following explanation. But you may want to look at how one manufacturer calculates Btu usage.

--{This Solar System Will Handle Up To 90 Percent of Your Heating Needs}--

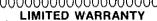
Beware of simplistic claims. They generally have a catch. The above claim may only apply to homes that have extravagant insulation. Below is a more modest and more accurate claim.

On a Good Sunny Day, This Solar System Will Handle Between 40 and 60 Percent of Your Heating Needs.

Knowing the differences among warranties can make a big difference in your pocketbook.

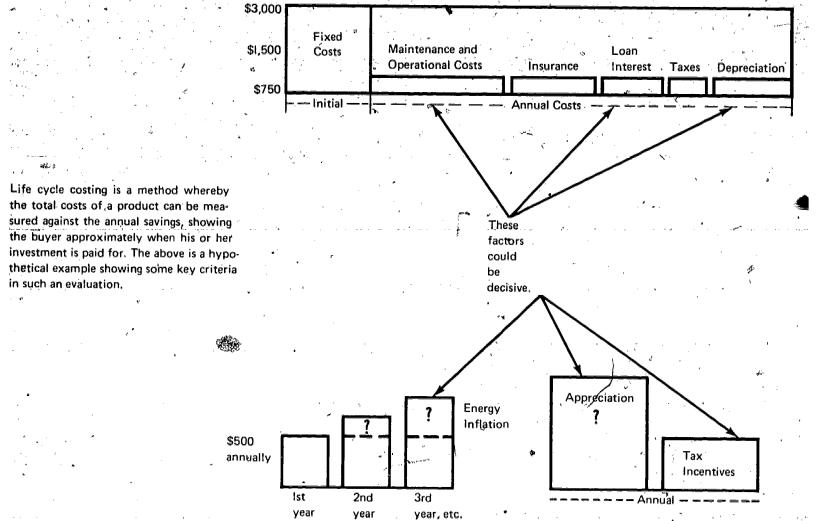
FULL WARRANTY

This product is guaranteed against all defects in construction and against corrosion for a period of 5 years. Manufacturer will pay for all labor and parts costs to correct problems.



This product is guaranteed to be one of the finest solar systems ever manufactured. Manufacturer will pay for costs of parts to correct any problem.

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Annual Fuel Costs

Savings

Other

The following procedure is used to determine precise fuel savings for specific collector areas:

Nomenclature

Design Load - The design heating load of the residence or commercial building of interest.

Design Temperature - The winter outdoor design temperature for the building location (i.e. in Denver the Design Temperature = 0°F)

Internal Heat Gain - The internal heat gain of the building due to lights, occupancy and machinery. For residences this is generally assumed to be 0.

A_c - The collector area in square feet /

VIA - The heat loss per degree day of the building. This number is obtained from the Design Load. Multiply the Design Load by 24 hours and divide the product by the design T(70 - Design Temperature).

qu - The useful heat gain from the collector on a per square foot basis. The dimensions of this number are BTU/ft² - month.

dg dys/month - The 30 year average degree days, per month where dg days = (65 - Tmaximum + Tminimum) Tmaximum = daily maximum temperature

Tminimum = daily minimum temperature.

These numbers are tabulated by the National Weather Service.

Heat Load - The total average heat load per month which equals UA × dg dys.

Procedure

The Design Load is taken directly from the Heat Loss Calculation. The Design Temperature is taken from ASHRAE or Manual J. The Internal Heat Gain is obtained from the Heat Loss and Gain Summary for a commercial building. The Internal Heat Gain in such a summary is usually given in BTU/hr, and must be converted into BTU/Month. To do this, the Internal Heat Gain in BTU/hr is multiplied by the number of hours per month the heat addition to the building is occuring. For example, if the internal heat gain from lights and people is given as 10,000 BTU/hr for an office building, then the total for one month is:

The UA of a building is the heat loss per dg dy of the building and is obtained directly from the design heat load as explained under Nomenclature above. This calculation assumes the building is to be kept at approximately 70°F, and if this is not the case, the performance chart cannot be used directly.

gu and dg dys/month have been tabulated for several locations in Table II

The tabulated values of qui and the collector output in BTU/Sq Ft iper month are entered in Column 1 of the percent annual fuel savings worksheet (Worksheet II)



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Column 2 is the total heat gain from the collector and is obtained by multiplying qu by A_c, the collector area.

Dg dys/month are entered in Còlumn 3.

Column 5 is the portion of the total heat loss which has to be met by the heating system. These numbers are obtained by subtracting the internal heat gain from the total heat loss calculated in Column 4. If the difference is negative, enter 0.

Column 6 is the portion of the heat load met by the back up system. It is obtained by subtracting the numbers in Column 2 (the total heat gain from the collector) from the corresponding numbers in Column 5 (the Heat Idad). If this number is negative, then the solar system has satisfied the entire load against entered.

Column 7 is the percentage of the load carried by solar for each month and is obtained by subtracting Column 6 from Column 5, dividing the product by Column 6 and multiplying by 190 percent. The annual percentage of the load carried by solar is obtained similarly to the monthly percentages. The total from Column 5, dividing the product by the total of Column 6, and multiplying by 100 percent.

Worksheet II - Sample Problems

Sample Worksheets A through E provide details for Worksheet II use based on a house in Boston, Massachusetts with a design, heat load of 68,790 BTU/hour. The design ambient temperature is 10° F. These worksheets show performance for collector areas of 500 square feet. 1,000 square feet, 1,200 square feet and 1,500 square feet. It can be clearly seen that as collector area increases, the number of months in which the Solaron system provides 100 percent of the monthly heating requirement increases from three months at 500 square feet to five months at 1,200 square feet. It also becomes apparent when totaling the percent of solar heating from 500 square feet of collector at 39.8 percent and from 1,000 square feet of collector at 67.1 percent, that more than doubling the collector area does not necessarily double the percent of total heating provided by the solar system. This is, of course, a function of climatological data. From such a presentation, the proper collector area from a cost effectiveness viewpoint can be selected. The worksheets provide the following summary for the sample structure:

Collector Area Square Feet		% of Total Hea	ting Provided	by Solar
500	,		39 8	
800	,		56.8	
1,000			67 1	
1.200.			76 1	

85 8

Source Colorado State University

1,500



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ALA. BIRMINGHAM	0	0	6	93	363	555	592	462	363	108	9	0	2551
HUNTSVILLE	0	0	12	127	426	663	694	557	434	138	₅₋ 19		3070
MOBILE/	, o	0	0	22	213	357	415	300	211	1.42	o	0	1560
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ANNETTE	242	208	327	567	738	899	949	837	843	648	490	321	7069
BARROW	803	840	1035	1500	1971	2362	2517	2332	2468	1944	1445	957	20174
BARTER 19.	735	775	987	1482		2337		23,69		1923	1373	924	19862
BETHEL \	319 474	394 425	612 525	1042 772	1434 918	1866 1122	1903 1153	1590 1036		1173 951	806 791	402 591	13196 9880
COLD BAY \	366	391	522	781	1017	1221	1299		1113	864	660	444	9764
FAIRBANKS \	171	332	642	1203		2254	2359	1901	1739	1068	555	222	14279
JUNEAU	301	338	483	725	921	1135	1237.	1070		810	601	381	9075
KING SALMON	313 381	322 446	513 723	908 1249		1606 2127	1600 2192	1333 1932		966 1554	673 1057		-11343; · 16105
KOTZEBUE \ MCGRATH	208	338	633	1184		2232	2294	1817		1122	648	258	
NOME	481	496	693	1094		1820		1666	1770	1314	930	573	14171
SAINT PAUL	605	539	612	862	963	1197	1228	1168		1098	936	726	
SHEMYA	577	47.5	501	784	876 936	1042	1045	958		885	837 632	696 435	9687 9092
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LITTLE ROCK	0	0	9	127	465	716	756	577	434	126			3219
TEXARKANA	\ \ 0	0	. 0	78	345	561	626	468	350	1,05			2533
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BLUE CANYON	√34	50	120	347	579	766	865	781	791	582			5507
BURBANK	· \ o	0	6	43	177	301	366	277	239	9 31	1		1646
EUREKA	270		258	329	414	499	546	1	505	438			4643
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LOS ANGELES	28	22	42	78	180	291	372	302	288	219			2061
MT. SHASTA	25	34	123	406	696	902	983	784	738	525			5722
OAKLAND	53	50	.45	127	309	481	527	400	353				- 7
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DENVER	, / e			428			1132						6283
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LEWISTON 12 NW	16	40	282	648	1107	1432	1600	1291	1107	657	388		8760
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SPRINGFIELD	6.	9	114	4.00	837	1221	1333	1137	961	516	236	60	6025 6830
IND EVALUATE A STATE OF THE STA	0	., 0	7.2	291	-696	1023	1135	935	769	354	136	78	
IND. EVANSVILLE FORT WAYNE	0	0	66	220	606	896	955	767	620	237	68	1 %	5429
TURI WATNE	ε O	9	105	378	783	1135	1178	1028	890	471	189	39	4435
INDIANAPOLIS SOUTH BEND	0	0	90	316	723	1051	1113	949	809	432	177	39	6205
TOWA DOWN!	0	6	111	37.2	777	1125	1221	1070	933	525	239	60	5699
IOWA Burlington	. 0	-0	93	322	768		1259	1042	859	426	177		6439
DES MOINES	. 0	9	99	363	837		1398	1163	967	489	211	33	\6114
DUBUQUE	12	31	156	450	906		1420	1204	1026			39	6808
SIOUX CITY	. 0	9	108	369	867		1435	1198	989	546	260	78	7376
WATERLOO	12	19	138	428	909	1296	1460	1221		483	214	39	6951
KANS. CONCORDIA	- 0	· o	57	276	,		1163		1023	531	229	54	7320
DODGE CITY	0	ő	33	251	666		1051	935	781	372	149	18	5479
GOODLAND	0	6	81	381	810		1166	840	719	354	124	9	4986
TOPEKA	0	, ŏ	57	270	672	980		955	884	507	236	42	6141
WICHITA	. 0	ő	33	229	618			893	722	330	124	12	5182
KY. COVINGTON	o/	ŏ	75	291	669		1023	804	645	270	87	6	4620
LEXINGTON	. %	ŏ	54	239	609		1035	893	756	390	149	24	5265
LOUISVILLE-	οľ	Ö	54			902	946	818	685	325	105	0	4683
LA. ALEXANDRIA	ő	ő	0	248	609	890	930	818	682	315	105	9	4660
BATON ROUGE	o-	ő	0	56	273	431	471	361	260	69	0	0	1921
BURRWOOD	ő	.0		31	216	369	409	294	208	33	0	0	1560
'LAKE CHARLES'	ö	0	0	0	96	214	298	218	171	27	0	0	1024
NEW ORLEANS	ŏ	0	0	19	210	341	381	274	195	39	0	0 .	1459
SHREVEPORT	ő	- 1	0	19	192	322	363	258	192	39	0]	0	1385
MAINE CARIBOU	78	. 0	. 0	47	297		552	426	304	81	0	0	2184
PORTLAND	12	115	336	1	044			1470	1308	858	468	183	9767
MD. BALTIMORE	0	53	195	508		1215 1	339		1042	675	372	111	7511
FREDERICK	0	0	48	264	585	905	936	820	67.9	327	90	- 0	4654
MASS. BLUE HILL OBSY	0		66	307	624	955	995	876	741	384	127	12	5087
BOSTON	, 0	22 9	108					1053	936	579	267	-69°	6368
NANTUCKET	2	-)	00 €	316	603	983 1	088	97.2	846	513	208	36	5634
PITTSFIELD	25	22 59	93					941	896	621	384	129	5891
WORCESTER	6					231 1	_		063	660	326	105	7578
MICH. ALPENA		34			774			123	998.	612	304		6969
DETROIT (CITY)	0									7-77	446	156	8506
ESCANABA	59	0						058	936	522	220		6232
FLINT							445 1	296 1	203	777	456		8489
GRAND RAPIDS	16	40						198 1	066	639	319		7377
LANSING	9							134 1	011	579	279		6894
MARQUETTE	6 59		_		813 1				011	579	273		6909
MUSKEGON								268 1		771	468		8393
	12				762 1			100	995	594	310	_	6696
SAULT STE, MARIE										810	477	1	9048
MINN, DULUTH						581 1	745 1			840	490		0000
INT FALLS					236 1	724 1	919 1			828	443	_ '	0606
MINNEAPOLIS	22		189	505 1	014/1	454 1	63111	380 1	1661 5	621	288	- 1	8382
ROCHESTER	25		186	474 10	005 1	438 1	593 1	366 1	150I	. 1	301	- 1	8295
SAINT CLOUD	28	47 l ;	225	549/10	065 [1	500 1	702 1	445 i	221		326		8879
							, -		•			. ∪ Ø I	บดาส



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STATE AND STATION	JULY	AUG.	SEP.	OCT.	NOV.	DEC.	JAN.	FEB.	MAR,	APR.	MAY	JUNE	ANNUAL
ATER TIONEDI	0	, O	0.	65	315	502	54.6	414	310	87	0	υ	2239
IISS, JACKSON MERIDIAN	0	ő	0	81	339	518	543	417	310	81	ő	0	.2289
VICKSBURG	ō	, · ŏ	,	.53	279	462	.512	384	282	69	0	o	2041
MO. COLUMBIA	0	О	54	251	651	967	1076	874	716	324	121	12	5046
KANSAS	O.	0	39	220	612	905	-	818	682 769	294 348	109 133	0 15	4711 5484
ST. JOSEPH- ST. LOUIS	0	6	60 60	285 251	708 627	1039 936		949 / 848	704	312	121	15	4900
SPRINGFIELD	ő	o.	45	223	600	877	973	781	660	29.1	105	6	4561
MONT, BILLINGS	6	15	186	487	897		1296		970	570	285	102.	7049
GLASGOW	31	1.47	270	608	1104	1466		1439	1187	648	335	150	8996
GREAT FALLS HAVRE	28	53	258	543	921		1349		1063 1181	642 657	384	186 162	7750 8700
HELENA	28 31	53 59	306 294	595 601	1065 1002	1367 1265	1584 1438		1042	651	381	195	8129
KALISPELL	50.	99	321	654	1.	1240			1029	639	397	207	8191
MILES CITY	- 6	6	174	502	972		1504		1057	579	276	99	7723
MISSOULA	34	74	303	651	1035	1287			970	621	391	219	8125
NEBR. GRAND, ISLAND	0.0	6	108 75	381 301	834 726	1172		1016 1016	908) 834	462 402	211 171	45 30	6530 5864
LINCOLN W NORFOLK	9	0	111	397	4873	1234			983	498	233	48	6979
NORTH PLATTE	ő	6	123	440	. 885	1166	1271	1039	930	519	248	57	6684
	0	12	105	357	828			1126	939	465	208	. 42	66.12
SCOTTSBLUFF	0	0	138	459	876				921	552	285	75	6673
VALENTINE NEV. ELKO	9	12 34	165 225	493 561	942 924	1237 1197	1395 1314		1045	579 621	288 409	84 192	7425 7433
ELY ^	28	43	234	592	939		1308		977	672	456	225	7733
LAS VEGAS	lő	ő	0	78	387	617	688	487	335	111	6	0	2709
RENO -	43	87	204	490	801	1026	1073	823	729	510	357	189	6332
WINNEMUCCA	. 0	34	210	536	, 876	1091	1172	916	837	573	363	153	6761
N. H. CONCORD	. 6	50	177	505	822		1358		1032	636	298	75	7383
MT. WASH, OBSY.	493	536 0	720 -739	1057 251	1341	1742 880	1820 936	1663 848	1652 741	1260 420	930 133	603	13817 4812
NEWARK	ŏ	0	30	248	573	921	983	876	729	381	118	0	4859
TRENTON	Ŏ	0	57	264	576	924	989	885	753	399	121	12	4980 /
N. MEX. ALBUQUERQUE	0	0	12	229	642	868	930	703	595	288	. 81	0	4348
CLAYTON	Q	6	6.6	310	699	899	986	812	747	429	183	21	5158 -
RATON A ROSWELL	9	28 0	126 18	431 202	825 573	1048 806	1116 840	904 641	834 481	543 201	301	63 0	6228 3793
SILVER CITY	ŏ	ő	6.	183	525	729	791	605	518	261	87	۰ŏ	3705
N, Y, ALBANY	0	19	138.	440	777	1194	4311	1156	992	564	239	45	6875
BINGHAMTON (AP)	22	65	201	471	810	1184	1277	1154	1045	645	313	99	7286
, BINGHAMTON (PO) BUFFALO	19	28 37	141	406 440	732	1107 1156	1190 1256		949 1039	543 645	229 329	45 78	6451 7062
CENTRAL PARK	0	30	30	233	540	902	986	1145 885	760	408	118	9	487 Î
J. F. KENNEDY INTL		ŏ	36	248	564	933	1029	935	815	480	167	12	5219
LAGLARDIA	, 0	Ó	27	.223	528	887	973	879	750	414	124	6	4811
ROCHESTER	9	31	126	415	747	1125	1234	1123	1014	597	279	48	6748
SCHENECTA DY	6 6	22 28	123 132	422 415		1159 1153	1283 1271	1131 1140		543 570	211 248	30 45	6650 6756
SYRACUSE N.C. ASHEVILLE	ő	0	48	245	555	775	784	683	592	273	87	10	4042
CAPE HATTERAS	0	0	ō	78	273	521	580	518	440	177	25	o.	2612
CHARLOTTE	0	0	6	124		691	691	582	481	156	22	0	3,191
GREENSBORO	0	. 0.	33 21	192	513	778	784 725	672	552	234 180	47	0	3805
RALEIGH WILMINGTON	, 0	Ö	0	164 74	450 291	521	546	616 462	487 357	96	34	0	3393 2347
WINSTON SALEM	ŏ,	ő	21	171	483	747		652	524	207	3,7	ŏ	3595
N. DAK. BISMARCK	34	28	222	577	1083	1463	1708	1442	1203	645	329	117	8851
DEVILS LAKE	40	53	273	642		1634	1872		1345	753	381	138	9901
FARGO	28	37	219		1107					690	332	1	9226
WILLISTON	31	43	261	601		Į	1758		1262	681	357	141	9243
OHIO AKRON	0	9	96 54	381 248		921	1138 970		871 701	489. 336	202 118	39	6037 4806
CINCINNATI	0	25	105	384	1	1088	L		918	552	260	66	6351
CLEVELAND COLUMBUS	0	6	84	347		1039	1		809	426	171	27	5660
DAYTON	0	6	78	310	696	1045	1097		809	429	167	30.	5622
MANSFIELD	. 9	22	114	397			1169		924	543	245	60	6403
SANDUSKY	0	. 6	66	313			1107	991 1056	868 924	495 543	198 242	36 60	5796 6494
TOLEDO	6	16 19	117		771	1104	1169	1047	921		248	1	6417
YOUNGSTOWN	1 0	1.3	1 . 2 (/	416	1 '''	1	1 . 1 3/1/			,	'	' '	20



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STATE AND: STATION	JULY	AUG	SEP.	ост.	NOV.	DEC.	JAN.	FEB.	MAR.	APR.	T 11411	T	Tausan
OKLA, OKLAHOMA CITY	0	.0	15	164		766	868	664	527	189	MAY 34	 	
TULSA	. 0	0	18	158	522	787	893	683	539	213		0	3725 3860
OREG. ASTORIA	146	130	2.10 210	375 515	561 867	679	753	622	636	480		231	5186
EUGENE	34	34	129	366	585	1113 719	1246 803	988 627	856 589	570 426		177	6957 4726
MEACHAM MEDFORD	84	124	288	580	918	1091	1209	1005	983	726	527	339	7874
PENDLETON	0	0	78 111	372 350	678 711	871 884	918 1017	697	642	432	242	78	5008
PORTLAND.	25	» 28	114	335	5 97°	735	825	773 644	617 586	396 396	205 245	63 105	5127 4635
ROSEBURG.	22 37	16	105	.329	567	713	766	608	570	405	267	123	4491
SEXTON SUMMIT	81	31 81	111 171	338 443	594 666	729 874	822 958	647 809	611 818	417 609	273	144	4754
PA ALLENTOWN	. 0	0	90	353	693	1045	1116		849	471	167	27 9 ² 24	6254 5810
ERIE HARRISBURG	0	25 0	102 63	391	714	1063	1169	1081	973	585	288	60	6451
PHILADELPHIA	ő	0	60	2,98 291	648 621	992 964	1045 1014	907 890	766	396 390	124	12	5251
PITTSBURGH	0	9	105	375	726	1063	1119	1002	874	480	115 195	12 39	5101 5987
'READING SCRANTON	0	0 19	54 132	· 257	597	939	1001	885	735	372	105	ő	4945
····WILLIAMSPORT	· ŏ.	9	111	375	762 717	1104 1073	1156 1122	1028	893 856	498	195	.*. 33	6254
R. I. BLOCK IS	0	16	78	307	594	902	1020	955	877	468 612	177 344	24 99	5934 5804
PROVIDENCE S. C. CHARLESTON	. 0	16 , 0	96	372	660	1023	1110	988	868	534,	236	51	5954
COLUMBIA -	ő	· ol	0	59 84	282 345	471 577	487 570	389 470	291 357	54	0	0	2033
FLORENCE	0	o	· ō	78	315	552	552	459	347	81 84	0	0	2484 2387
GREENVILLE SPARTANBURG	0	0	. 0	112	387	636	648	535	434	120	12	ő	2884
S. DAK. HURON	. 0 9	0 12	15 165	130 508	417 1014	667 1432	663 1628	560	453	144	25	o	3074
RAPID CITY	22	12	165	481	897	1172	1333	1355 1145	1125	600 615	288 326	'87 126	8223 7345
SIOUX FALLS TENN. BRISTOL	19	25	168	462	972	1361	1544	1285	1082	573	270	78	7839
CHATTANOOGA	0	0	51 18	236°	573 468	828 698	828	700	598	261	68	0	4143
KNOXVILLE	o l	ō	30	171	489	725	722	577 613	453 493	150 198	25 43	0	3254
MEMPHIS NASHVILLE	0	0	18	130	447	698	729	585	456	147	22	, 81	3494 3232
OAK RIDGE (CO)	0	0	30	158 192	495 531	732	778	644	512	189	40	-	3578
TEX. ABILENE	0	. ol	.0	99	366	772 586	778 642	669 470	552 347	228 114	. 56	المحمر	3817
AMARILLO BAUSTIN	0	0	18	205	570	797	877	664	546	252	0 56	0	2624 3985
BROWNSVILLE	0	$\frac{8}{10}$	0	31	225 66	388	468	325	223	51	0	0	1711
*CORPUS CHRISTI	Ö	ő	o	o l	120	220	205 291	106 174	.74 109	0	0	0	600 914
DALLAS EINPASO	() ()	0	0	62	321	524	601	440	319	90	6	. ŏ	2363
FORT WORTH	0	0	8	84 65	414 324	648 536	685 614	445 448	319	105	0	0	2700
GALVESTON	()	0	ŏ	0	138	270	350	258	189	99 30	0	0	2405 1235
HOUSTON LAREDO	0 (0.)	0	0	. 6	183	307	384	288	192	36	ő	ŏ,	1396
LUBBOCK	O.	0	18	174	105 51:3	217 744	267 800	134 6 (3	74 484	201	0	0	797 '
MIDLAND	0	0	0	87	381	592	651	468	322	201 90	31	0	3578 2591
PORT ARTHUR SAN ANGELO	_ (n) _	0	0	22 68	207	329	384	274	192	39	- 2	0 0	1447
SAN ANTONIO	0	[6]	ő	31	318 207	536 363	567 428	412 286	288 195	66 39	0	0	2255
V TCŤORŤA	0	0	0	6	150	270	344	230	152	21	0	0	1549 1173
WACO WICHITA FALLS	0	, ()	0	43 99	270 381	456	536	389	270	66	0	0	2030
LTAH MILFORD .	- ö	0	99	443		632 1141	698 1 252	518 988	378 822	120 519	6 279	0 87	2832
SALT LAKE CITY WENDOVER	11	0	81	419	849	1082	1172	910	763	459	233	84	6497 6052
VT. BURLINGTON	28	65]	48 207	372 539			1178	902	729	408	177	51	5778
VAL CAPE HENRY	0	()	200	112	891 360	1349 645		1333[: ∄53 ₆ 3[:	1187 536	714	353		8269
' LYNCHRURG	O	0	51	223	540	822		731	605	267	53 78	0	3279 4166
ORFOLK RICHMOND	()*	0	36	136	408	698	738	655	533	216	37		3421
ROANOKE	. U	6	51	214	495 5 4 9	784 825	815 834	703 722	546 614	219	53	_ 1	3865
MASH VALL AP	0	o]	33	217	519	834		762	626	261 288	65 74		4150 4224
DA								•		1	1	V I	7424

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STATE AND STATION	JULY	AUG.	SEP	OCT.	NOV.	DEC.	JAN,	FEB.	MAR.	APR.	MAY	JUNE	ANNUA
WASH, OLYMPIA	68	71	198	422	636	753	834	675	645	450	307	177	5236
SEATTLE	-50	47·	129	329	543					396	-242	117	4424
SEATTLE BOEING	34	. 40	147	384	624	763	831	655		411	242	99	4838
SEATTLE TACOMA	56	62	162	391	633	750	828	678			295	159	5145
SPOKANE	9	25	168	493	879	1082	1231	980		531	288	135	6655
STAMPEDE PASS V	273	291	393	701	1008	1178	1287	1075	1085	855	654	483	9283
TATOOSH IS.	295	279	306	406	534	639	713	613	645	525	431	333	5719
WALLA WALLA	. 0	0	87	310	681	843	986	745	589	342	177	45	4805
YAKIMA	0	12	144	450	828	1039	1163	868	713	435	220	69	5941
. VA. CHARLESTON	0	0	63	254	591	865	880	770	648	300	96	9	4476
ELKINS	9	25	. 135	400	729	992	1008	896	791	444.	198	48	5675
HUNTINGTON	0	0	63	257	585	856	880	764	636	294	99	12	4446
· PARKERSBURG	0	0	60	264	606	905	• 942	826	691	339	115	6	4754
IS. GREEN BAY	28	50	.174	484	924	1333	1494	1313	1141	654	335	99	8029
LA CROSSE	12	19	153	437	924	1339	1504	1277	1070	540	245	69	7589
MADISON	25"	40	174	474	930	1330	1473	1274	1113	618	310	102	7863
MILWAUKEE	43	47	174	471		1252	1376	1193	1054	642	372	135	7635
YO. CASPER	6	16	192	524	942	1169	1290	1084	1020	657	381	129	7410
CHEYENNE	19	31	240	543				1056		672	381	102	7278
LANDER	6	19	204	555	1020	1299	1417	1145	1017	654	381	153	7870
SHERIAN	25	31	219	539				1154		642	366	150	7683

One of the most practical of weather statistics is the "heating degree day." First devised some 50 years ago, the degree day system has been in quite general use by the heating industry for more than 30 years.

Heating degree days are the number of degrees the daily average temperature is below 65° . Normally heating is not required in a building when the outdoor average daily temperature is 65° . Heating degree days are determined by substracting the average daily temperatures below 65° from the base 65° . A day with an average temperature of 50° has 15 heating degree days (65 - 50 = 15) while one with an average temperature of 65° or higher has none.

Several characteristics make the degree day figures especially useful. They are cumulative so that the degree day sum for a period of days represents the total heating load for that period. The relationship between degree days and fuel consumption is linear, i.e., doubling the degree days usually doubles the fuel consumption. Comparing normal seasonal degree days in different locations gives a rough estimate of seasonal fuel consumption. For example, it would require roughly 4½ times as much fuel to heat a building in Chicago, Ill., where the mean annual total heating degree days are about 6,200 than to heat a similar building in New Orleans, La., where the annual total heating degree days are around 1,400. Using degree days has the advantage that the consumption ratios are fairly constant, i.e., the fuel consumed per 100 degree days is about the same whether the 100 degree days occur in only 3 or 4 days or are spread over 7 or 8 days.

The rapid adoption of the degree day system paralleled the spread of automatic fuel systems in the 1930's. Since oil and gas are more costly to store than solid fuels, this places a premium on the scheduling of deliveries and the precise evaluation of use rates and peak demands.



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If there is one characteristic consumers have in common, it is the desire to get one's money's worth on a commercial transaction. In the solar field, there are three main obstacles in satisfying this all-important objective:

- The consumer's own lack of knowledge and inexperience in this field.
- 2. Manufacturers who unintentionally build shoddy products and who are too overenthusiastic about their products.
- Deliberate fraud and misrepresentation.

The best weapon against all three is for the consumer to recognize his or her own limitations and to rely upon competent engineering counsel. "Knowing that one does not know is the first step toward wisdom, as one old philosopher said.

Though the purpose of this book is to give you some basic guidelines in buying solar, it is not all conclusive. Beyond these guidelines presented herein, and the need for proper engineering counsel, here are some other steps you can take to insure that you get your money's worthin a solar system:

- Ask for proof that the product will perform as advertised. The proof could come from an independent laboratory or a uniform an independent laboratory or a uniform an independent laboratory or a uniform what the manufacturer states the report claims. Have your engineering consultant go over the report.
- Examine the warranty carefully. Remember that according to the law, the manufacturer must state that the warranty is full or limited. If it is limited, know what the limitations are. How long does the warranty last? Are parts, service, and labor covered? Who will provide the service? Does the equipment have to be sent back to the manufacturer for repairs? Make sure you understand the terms of the warranty before you buy. Ask the seller what financial arrangements, such as an escrow account, have been made to honor the warranties. Be

sure your engineering counsel not only looks over the warranty, but the design itself to determine whether there are any important omissions.

- Solar components are like stereo components—some work well together, others don't. If the system you are purchasing is not sold as a single package by one manufacturer, then you should obtain assurance that the seller has had the professional experience of choosing properly.
- Ask the man or women who owns one. Ask the seller for a list of previous purchasers and their addresses, and then ask the owners about their experiences.
- Be careful of sellers who use Post Office Box numbers. Though many legitimate businesses use these outlets as a convenient way to receive bills and orders, a common tactic of the fly-by-night artist is to use a Post Office Box number, operate a territory until the law starts closing in, then move and take a new name in a new territory. Find out from the seller where his place of business is, how long he has been there, and ask for his financial references.
- Be sure you will know specifically who will service the solar system and ething goes wrong. Don't settle the solar system is settled to be supported that any plumber or handyman will do.
- Don't try a do-it-yourself kit, unless you really have a very solid background as a handyman. One or two mistakes could make a system inoperable and you will have no one to blame but yourself.
- Remember that what counts with a solar system is the amount of Btu's delivered for the final end use of the system, and that this amount can fluctuate widely. A very good winter with much sunshine can produce performance levels beyond the manufacturer's projections. Conversely, an unusually bad winter with heavy cloud covers could make the projections drop dramatically. The seller will be working from historical av-

erages. A good guide to performance is whether the season is typical or atypical. If it is typical, and your energy use patterns haven't changed, then the savings projections may have been inaccurate.

- Don't change your use habits simply because you are getting plenty of free energy. Conservation of energy still counts if you want to bring your monthly down. Don't blame the seller of a solar heating system if you keep your doors open during the middle of winter-time.
- Don't forget your local consumer office or your Better Business Bureau. Both may be able to help you determine whether a seller is reputable or not. Check, too, to see whether there is a local volunteer citizens solar organization around. If so, it can probably give you plenty of good advice.
- If the seller makes verbal claims that are not reflected in the literature handed out, ask him to write those claims down, and to sign his name to it. Compare what he said with what he wrote. Save that statement.
 - If you have what appears to be a legitimate complaint, notify the local district attorney's office immediately, the Better Business Bureau, and the local consumer protection agency. Be as specific in your complaint as possible, and give as much documentation as you can.



ANSWERS TO QUESTIONS YOU ALWAYS WANTED TO ASK

Q: Supposing I move out of the house in a year or two. Can I count on appreciation?

2 A: It depends on two basic factors: if it looks good and if it saves sufficient energy purchases. You should be able to prove whether it works or not in cases of retrofit simply by saving your energy bills, and comparing conventional fuel usage with past bill statements. In cases of new homes, comparisons of operating costs for solar versus conventional homes can be helpful, but not conclusive because of large differences in heat use by different families even in identical homes. Year-to-year differences may also be large, so a call to your energy supplier (gas or electric company or oil supplier) can be helpful in establishing what the relative energy use should have been.

As to eye appeal, that's something else. If it looks good to you and your neighbors, the odds for appreciation are in your favor. But remember, it's the buyer's eye that counts the most.

Q: If I plan on a heating system, should I allow for extra space for storage and collector so that I can later adapt to a cooling unit?

A: Ask your engineering consultant what these extra costs amount to for your particular design. If you are building a new home, and plan to live in it for some time, it will probably be easier to plan now for a cooling system, rather than retrofit later.

Q: Should I buy now or later when improvements in solar technology are sure to take place?

A: There is no doubt that later solar systems will have improvements over present models, and there will not be as much risk for the buyer as there is today. However, costs for tomorrow's solar systems may go higher, and you lose all the money you could have saved from not using expensive conventional fuels. There's something to be said, too, about being a pioneer.

Q: Will I need a humidifier with my solar system?

A: Fundamentally, a solar system replaces "conventional" energy with solar energy. It does not necessarily have any effect upon the need for a humidifier. Many solar systems use a hot water tank for energy storage and the hot water tank may be located within the structure. Generally, if this is the case, the tank should be covered and sealed so that water vapor (humidity) does not escape from the tank into your house in the summertime when it is not wanted. An uncovered tank would help humidify the air in your house in the winter but the "price" paid because of excessive humidity in the summer is generally too high.

Q: How can I contact a reliable solar engineer?

A: One of your best bets is to call a local engineering university and ask to speak to one of the professors about solar energy. Tell the professor you want to hire an advisor who is knowledgeable in the area. Generally, these instructors have a good idea of who is good in a local community. Failing that, contact one of the local engineering societies (such as the American Institute of Architects, the Society of Mechanical Engineers, or the American Society of Heating, Refrigeration, and Air Conditioning Engineers) and ask for a list of engineers who are knowledgeable, about solar. When you make contact with those who are on the list, ask for references as to their previous work in the field. --

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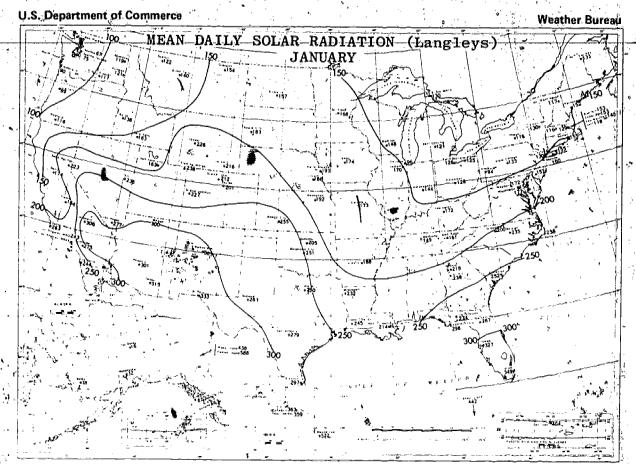
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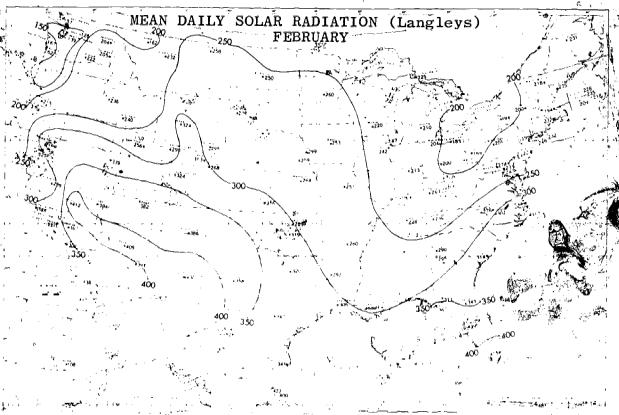
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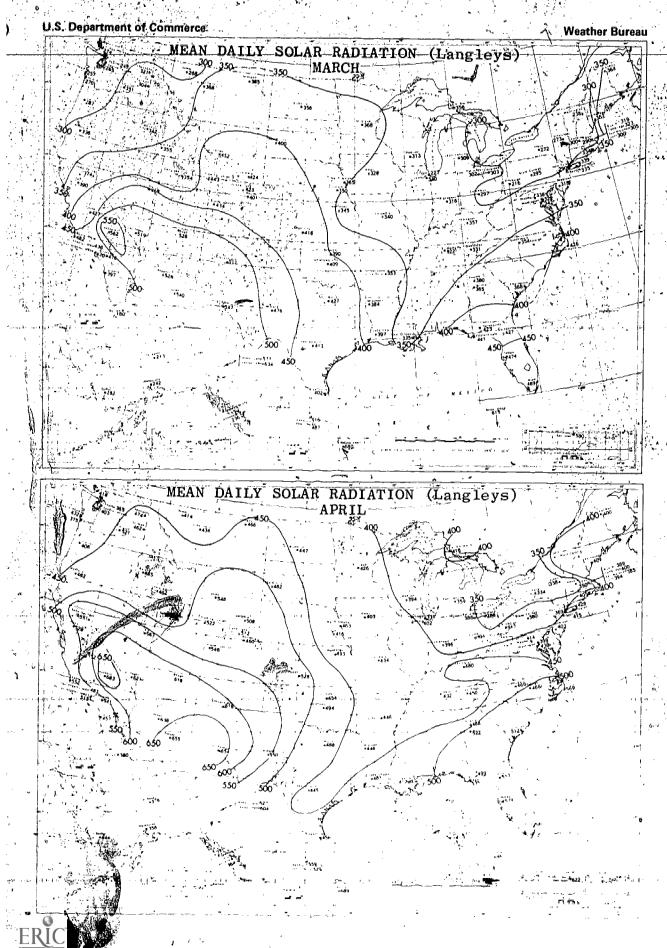
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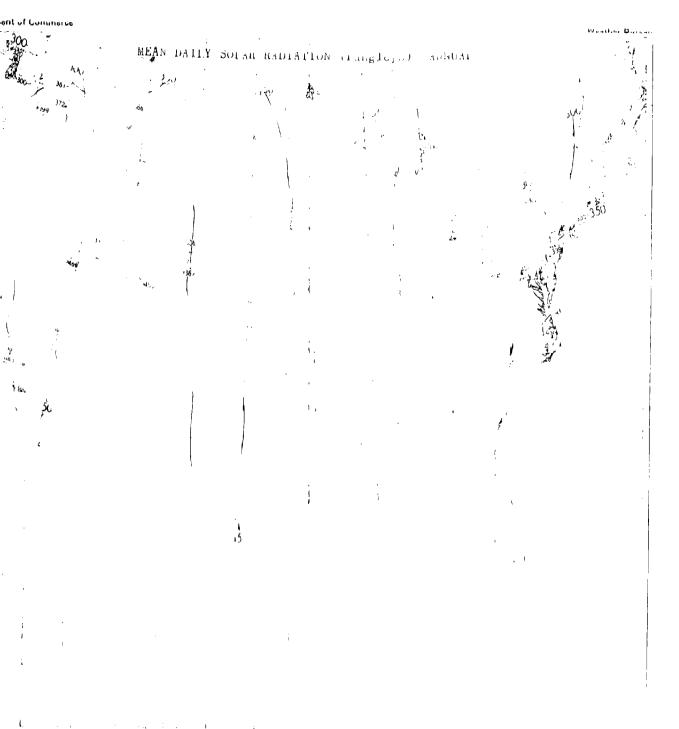
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The Solar User's Return on His Investment

Question Will mate in this of solar equipments in a years? In any large

Future Inflation Must be an unit to the last of the la

Future Inflation: Most equinomists important in a rate of at least 5 percent per year. Basically 17.8 index 5 that this increase currently will appreciate over a period of time.

Reduction in the Cost of Sala, Equipment. From the production of the producers of the equipment expect that it is volume in the assertion of as further product development takes place the cost of the equipment without or isolating inflation may decrease.

These two factors offset in the control of a solar installance, will be northern the fitting the close the call of an installation made today will not appreciate boral elocalitation (litting points and the able to the different incident and the purchasers ration) or this jovectment would increase correspondingly.)

Depreciation. Good solar equipment should have a 25 year life. At the least rist, and percent of the useful life of the equipment would have been used up, an interesting lide have been used up at the end of 10 years.

Effect on Resale Vulua or a Rustilarica to Art and a second which involves relate of the present from the triph to their time to the triph to the control of the triph to the control of t matalled actor equipmics in the resolutions, it is to be now to a force of each again and in 60st of hourse bloom energy whilese home is, the the general about the finite in the fully a little or carry that the rate is so it is also equipment become in the fire the carry of been to greater as to e give our institutions of a cut to the use and by carafrons. will be chaterially better than it considers and other in the pay of the less than a conpayes through it has been able to conduct the the second radiation of attrace to the contract of high pattern community approximation of a color of house that he take a difference and a correspond to so the heart give a second atting It with solar equipment). It will always consumpre to retroit a SOL asystem to a previously built trace wan to misorporate abolast yetem in a rew house. The calcact of otrofitting tends to become an element of lapping catton in other ballod of the presidence year the earlier and In the examples indisented balo vilve has one and the add of the influence and mark the ignoring this element of appreciation. The other is cased upon this as anythin their retrofittii gran existing no se would no habbe endre in his the contribution is tall their made at the time the house cas built

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Savings in To years are substantially depreciation on 10 pears a \$480 and in the control of the

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SOLAR SYSTEM ECONOMICS

About tables I moongless

- They are a territod'in a like t condition, to another a standard the transport
- Water hearer valuated on a covased and exposal in tour
- Space floating later the lease of a root later which is of, typical construction (varies increase large of large)
- Electricity bill and gas prices used cover the ranges and orallicities. current prices. In calculating luture savings, it was forecast that electrons are would escalate at 7.5 percent per year (5 percent initiation - 2.5 general), traction of influences were forecast in earling &(10 percent per , . .
 - Pay out time is the time required for committing

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Table 4 —The economics of solar space heating plus solar hot water heating vs. electric heat and hot water heat

Region (Solar system	Pay out time years (electricity)							
	cost (\$)	3¢/kWh	31,¢/kWh	4¢/kWh	F # 11 14 11				
East Coast - Boston				44/4411	5¢/kWh				
40% Solar	4,875	10.2	9.1	99 '	*				
50% Solar	6,750	10 9	9.8	8.2	-				
East Coast - New York		.13		8.9	a • į				
140% Solar	4,700	·11 5	10.0						
50% Solar	6,800	12.7	10.3	9 3	7.9				
Ęaşt Coast - Washington	4,000	127	11.4	10 4	8.8				
40%-Solar	3,475	0.0			3				
50% Solar	5,300	88	7.9	7 1					
Upper Midwest	0,000	10.2	9.1	83	*1 *				
(Omaha - Chicago)				<i>*</i> •					
40% Solar	3.200	• •							
50% Solar	4.825	7.6	6.7	6 1					
Lower Midwest	4,9≧3	8.8	7.8	zz 7.0					
(Nashville - St Lowis)	•				•				
40% Sular	2.275	_		r.	•				
50% Solar	3.275	95	8.5	.76	-				
Southwest	4.825	10.7	96	86	. ,				
(Dallas)				aí	/				
40% Solar					_				
50% Solar	2,200	82	::/3 ¥	6,6					
60% Solar 🤟	3.000	8 7	7 B	7 .0					
Southern California	4,87,5	10 9	9 8	7 B					
(Los Angeles)		•		Ÿ					
50% C									
60% Solar	1.500	5.7.	6 O	4.5	<u>ي.</u>				
700 6-	2.175	67	5.9	*53					
70°n Solar	3 000	7.6	6 :	5 0 6 0					

Table 5.—The economics of solar space heating plus solar hot water heating vs.
natural gas heat plus hot water heat

1 · · · · · · · · · · · · · · · · · · ·			, ,	S. 19		
e e e e e e e e e e e e e e e e e e e		Solar	Pay	y out time, y	ears (gas)	,
Region		system	•	2	-	
	و، حــ	cost (\$)	12.5¢ therm	15¢/therm	17.5¢/therm	20¢/therm
East Coast - Boston			.,,	ف		
40% Şolar 🔭 🕠	- 72	4,875	20 5	189	17.6	16.5
50% Šolar 🕠		6,750	215	198	18 5	17 3
East Coast - New York			1			
40% Solar		4.700	22 1	20 5 د	19 1	179
. 50% Solar		6,800	23 5	21.8	20 4	19 2
East Coast - Washington	-(*)	•	gr			
. 40% Sellar "		3,475	18 8	17.3	16 0	14 9
. 50% Sojar		5.300	20 6	, 190	17 6	16.5
Upper Midwest 3#	খ		\mathcal{Y}	:		
(Omaha - Chicago)	4					
40% Solar	4	3,200	. .: 17 1	15 6	14.4	13.4
50% Solar		4,825	يۇن 18.8 🔒	17.2	15.9.	r 14.8
Lower Midwest			· · · · · · · · · · · · · · · · · · ·			i n
(Nashville - St. Louis)	, i a	\omega	,	•		¥
· 40% Solar	•	3.275	19 7	18 1	16.8	. 15.7.*
50° o		4.825	× 21 2	19.5	18.2	* +: O_
Southwest	- 1	1	•	Ţ.		-
(Dallas)				e.	•	·\$
40% Solar	•	2 200	18.0	16.4	15.2	ា 📆 🖓
, 50% Sotar		3 000	18 7	4 7.2	, 15 9	148
60% Solar		4.875.	21.4	19.8	·8 ·	173
Southern California - *						
(Los Angeles)			á i	र्गान्छ	ž	
50° 500,0		1 500	14 🕳	1,18	4	*1() = _
600 a Survey	1	2 175	15 📆	14 3	* 1 *	1,11
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Table 6.—Heat values of fuels and electricity

· ·	Product				Btu	Unit	
	Anthracite	٠,	<u> </u>		25,400.000	ton	
	Bituminous		*		26,200,000	* ton-	
	Coke ,				24.800,000	ton	
,	Naturąl gas (Dry)			1	103,500	Cft¥	, ē
	Butane				102.000 -	gallon	
	Propane				91,500	gallon	
	Crude oil	ty			5.800.000	barrel	
	Diesel fuel	,	_		138,238	gallon	
	Distillate fuel oil	•			138,690	gallon	
•	Gasoline	÷			125.071	gallon	
Κ.	Jet fuel				135,000	gallon	
	Kerosene			,	135,000	gallon	
	1					9 au Ja	
2.71	Electricity.		4 · · · · · ·		3,412	kWh	

Table 7.—Conversion factors

Product	Btu "	Unit
Coal:		
Anthracite (Penn.)		Ton
) Bituminous	26,200.000	Ton
Blast furnace gas	100	ft ³
Briquettes and package fuels	28,000,000	Ton
Coke	24.800.000	Ton
Coke breeze	20,000.000	Ton
Coke-oven gas.	550	ft ³
Coal tar	150,000	gallon
Coke-oven and manufactured gas products, light oils .	5.460,000`	barrel
Natural gas (dry)	1,035	ft ³
Natural gas liquids (average)	4.011.000	barrel
Butane	4.284.000	barrel
Propane	3.843.000	barrel '
Petroleum:		
Asphalt	6.640 000	
Coke	6.024 000	barrel
Crude Oil	5.800.000	
, Diesel	5.806 000	parre_
- Distillate fuel oil	825.000 د	parrei
Gasoline, aviation	5 048 000	
Gasotine, motor fuel	5 253 000	barret
Jet fuel		
Commercial	5 670.000	
Military	5,355,000	
Kerosene , T	5 670 000	
Lubricants	6 060 000	
Miscellaneous oils	588 300	
Refinery still gas	~ 600 000	-1
Heavy fuel oil	6 287 000	
. Road oils	6 640 0 0 0	parrel
Wax	5.510.000	barrei
Bactricity	1.4	le VA, i ·



DOLLAR SAVINGS AND PAYOFF PERIOD FOR HEATING INSTALLATION* 2,000 SQ. FT. HOME - ELECTRIC HEAT

			3		ر أفت أن أن التابي	3
ENERGY COSTS	AVERAGE YEARLY EFFICIENCY OF SYSTEM	SAVED PER COLLECTOR PER YEAR	% YEARLY RETURN	PAYBACK PERIOD (YEARS) (100% OF INSTALLED COST CHARGED AGAINST SAVINGS)	ADJUSTED PAYBACE (33% VALUE ADDED TO ST	OF SYSTEM
LOW SOLA	R RADIATION			45.		
\$.03/kW	60	35.00	11.2		•	
		29.07	11,2 9,3	9.0	5.9)
,	40	23.19		10.7	. 7,1	
	1	23,13	7.4	13.8	` 9.0)
\$.05/kW	60	58.00	18.6	· · · · · · · · · · · · · · · · · · ·		
	50	48.20	16,4	· /5.3	3.6	
	40	38.60		6.0	<u>,</u> , 4.0	
	, -	50.00	12.3	8.2	5,4	•
MEDIUM SO	PLAR RADIATION			•		
\$.03/kW	60	46.20	14.8	0.7		
	50	38.70	. 12.4	6.7	4.5	
	40	30.86	9.9	8.1	5.4	
			9.9	10.3	6,5	
\$.05/kW	60	77.10	24,7	4.0		
	50	64.50	20.7	4.0	2,7	
. ,	40	51.80	16.6	4.8	3,2	
			. 10.0	6.0	4.0	
HIGH SOLA	R RADIATION					•
\$.03/kW	• 60	58.00	18.6	E 3		
	50	48.30	15.5	5.3 6.4	3.6	
	` 40	38.60	40.4		3,1	
•	0		12.4	8.1	3.6	
\$.05/kW	60°	97.00	31.1	<i>a</i>	į.	
	50	, 80.80	26.1	3.0	2,1	* 5
•	* 40	64.80	20.7	4.0	2.6	
: de	•	97,00	20.7	4.8	'3.2	9

^{*}At total installed system cost of \$16,00/sq. ft.



DOLLAR SAVINGS AND PAYOFF PERIOD FOR HEATING INSTALLATION*

2,000 SQ. FT. HOME - OIL HEAT

	n n	•	ė,		
ENERGY	AVERAGE YEARLY	\$ SAVED PER COLLECTOR	% YEARLY	PAYBACK PERIOD (YEARS) (100% OF INSTALLED COST	ADJUSTED PAYBACK PERIOD (YEARS) (33% VALUE OF SYSTEM
COSTS	OF SYSTEM	PER YEAR	RETURN	CHARGED AGAINST SAVINGS)	ADDED TO STRUCTURE
LOWSOLA	AR RADIATION				
\$,40/Gal.	60	17:37	5.6 .	17.9	11.7
φ.40/Gai.	50	14.56	4.7	21.3	1207
	40	11.60	3,8	26.3	100
		1,190	₩ ş=c	- w ; w	
\$.55/Gal.	. 60 📜	23.94	7.2	13.9	8.7
· · · · · · · · · · · · · · · · · · ·	, 50	19.90	6.4	15.6	10.4
ž	40	15.90	5.1	19.6	13.0
\$.70/Gal.	60 /	30.39	9.8	10.2	6.8
	50	₃₄ - 25.40	8.2	12,2	. 8.1
	40	20.20	6.5	15.4	10.2
	SOLAR RADIATION	_		_	
\$.40/Gal.	60	23.15	7.4	13.5	8.8
	4 50 40	19.40	6.2	16.0	10.7
	40	15.50	5.0	20.0	13.3
\$.55/Gal	60	31.95	10,3	9.7	6.6
• *	50	26.50	8.5	11.8	7.9
۶	40	.21.20	6.8	14,7	9.8
\$.70/Gal.	_ 60	40.55	13,0	7.7.	5.1
	50	33.80	10.8	9.3	6.1
•	40	27.10	8.7	11.5	7.6
HIGH SOLA	AR RADIATION	£.			
\$.40/Gal.	60	· 29.10	9.3	12,3	7.2
	50	24.20	7.8	' 14.6	8.5
	40	19.30		18.5	10.7
\$.55/Gal	· 60	39.90	12.7	9.0	9.4
	50	33.30	10.7	. 10.7	6.3
	40	26.60	8.5	13.4	7.8
\$.70/Gal	60	50.80	16.2	7.0	4,1
	50	42.30	13.6	8.4	4.9
	40	33.80	. 10.8	10.6 .	6.2

^{*}At total installed system cost of \$16 00/sq. ft

DOLLAR SAVINGS AND PAYOFF PERIOD FOR HEATING INSTALLATION*

2,000 SQ. FT. HOME - GAS HEAT

CONSTANT PER YEAR RETURN CHARGED AGAINST SAVINGS ADDED TO STRUCTURE	ENERGY	AVERAGE YEARLY EFFICIENCY	\$ SAVED PER COLLECTOR	% YEARLY	PAYBACK PERIOD (YEARS) (100% OF INSTALLED COST	ADJUSTED PAYBACK PERIOD (YEARS)
\$.18/CCF 60 9.80 3.2 31.2 20.8 \$.50 8.17 2.6 38.5 25.6 \$.40 6.54 2.1 47.6 33.2 \$.34/CCF 60 18.45 5.9 17.0 11.2 \$.34/CCF 60 18.45 5.9 17.0 11.2 \$.34/CCF 60 18.45 5.9 17.0 11.2 \$.38/CCF 60 24.50 7.8 12.8 8.5 \$.50 20.40 5.5 18.2 12.8 8.5 \$.50 20.40 5.5 18.2 12.8 15.8 MEDIUM SOLAR RADIATION \$.18/CCF 60 13.10 4.2 23.8 15.8 \$.34/CCF 60 24.70 7.9 12.6 8.4 \$.50 20.60 6.6 15.1 10.0 \$.45/CCF 60 32.70 10.5 9.5 6.4 \$.40 16.30 5.6 17.8 11.9 HIGH SOLAR RADIATION \$.18/CCF 60 13.10 5.3 18.8 12.6 8.4 \$.45/CCF 60 22.70 7.3 13.7 9.2 \$.40 16.40 5.3 18.8 12.6 \$.45/CCF 60 32.70 10.5 9.5 6.4 \$.40 17.60 5.6 17.8 11.9 HIGH SOLAR RADIATION \$.18/CCF 60 32.70 10.5 9.5 6.4 \$.40 17.60 5.6 17.8 11.9 HIGH SOLAR RADIATION \$.18/CCF 60 32.70 7.3 13.7 9.2 \$.45/CCF 60 32.70 7.3 13.7 9.2 \$.45/CCF 60 32.70 7.3 13.7 9.2 \$.45/CCF 60 32.70 7.3 13.7 9.2 \$.40 17.60 5.6 17.8 11.9 \$.45/CCF 60 13.50 4.4 22.7 15.1 \$.40 10.90 3.5 26.6 18.9 \$.34/CCF 60 13.50 4.4 22.7 15.1 \$.40 10.90 3.5 26.6 18.9 \$.34/CCF 60 60 6.6 15.2 12.2 8.1 \$.34/CCF 60 60 6.6 15.2 12.2 8.1 \$.34/CCF 60 60 6.6 15.2 12.2 8.1 \$.34/CCF 60 60 6.7 6.7 6.7 6.7 6.1 \$.34/CCF 60 60 6.7 6.7 6.7 6.7 6.7 6.7 6.7 6.7 6.7 6.7	COSTS	OF SYSTEM	PER YEAR	RETURN	CHARGED AGAINST SAVINGS)	
\$.18/CCF	LOW SOLAR B	ADIATION		•	+	
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7,3	9.40/CCF		•			
40 21.80 7.0 14.3 9.5						
		40	21.80	7.0	14.3	9.5

^{*}Aftotal installed system cost of \$16.00/sq. ft



May 30, 1975

Dear

The evaluation of your home's solar heating and energy conservation potential is complete and a synopsis of the results is given below. A detailed analysis is enclosed in the work sheets attached to this letter. In our analysis, the projected cost of electrical energy was used to determine how much solar energy and improved insulation would save you over a fifteen-year period. This cost savings was used to select an optimum system for you. However, projecting energy costs is risky because the effects of oil embargoes or of the President placing taxes on oil cannot be accurately determined. The projection data that we use was taken from a government report and probably underestimates future energy costs. Therefore, (company) expects you to save more than the amount we have stated in this evaluation.

The following is a synopsis of the equation results:

- 1. Your present home requires 38,500 Btu/degree day* for home heating and domestic hot water. This presently costs you \$1200 per year. In fifteen years, based on projected energy costs, you would spend \$2200 per year for the same. Accumulating all the yearly costs ofer a fifteen-year period, you would spend \$26,257 to heat your home and hot water.
- 2. Your home insulation can be improved which will lower your annual heating bill. (Company) recommends the addition of storm windows and doors, insulating the hot air ducts and adding an additional three inches of insulation in the ceiling. Although you presently have thermopane windows and doors, storm doors and windows would reduce infiltration losses. These insulation improvements would lower your heating load by 21% and save you \$251 per year at present energy costs. Using projected energy costs, over the course of fifteen years, these insulation improvements would save you \$5492.08.
- 3. An operational schematic of the solar heating system is attached. It uses water as the heat transfer media and will provide domestic hot water as well as home heat. In the summer, excess solar heat not needed to heat the domestic water could be used to heat the swimming pool.
- 4. Two solar heating system sizes were optimal. The solar heating system (company) recommends would have a solar collector area of 500 square feet, and would be mounted on modules in your backyard. Since your home faces 41 degrees away from south, solar collector placement on your roof was unadvisable. A diagram of this system, shown with the proposed swimming pool, is also attached. (Company) recommends this solar heating system be considered only in conjunction with the improved insulation package.

Section Control



^{*}A degree-day is an engineering measure of the amount of heat your home requires based on local weather data. A Btu is a unit of heat.

- The other solar heating system optimized has an area of 800 square feet. However, since a larger system is more costly, and the recommended system is mounted on modules, additional collector area could be added to the recommended system at a later date.
- 6. The recommended 500 square feet system would supply 35% of the yearly heating load of the recommended better insulated home. This system (recommended system No. 3 of the work sheets) would, in combination with the insulation package, save you \$608 per year, or over half of what you are presently paying. Usine projected energy costs, this solar heat and insulation package would save you \$13,288 over the course of fifteen years,
- 7. The solar heating system is estimated to cost \$20 per square foot yielding a cost of \$10,000. The insulation improvements are estimated to cost \$2,000. The total package cost is estimated to be \$12,000, and should pay for itself in about thirteen years. A firm fixed price for the package would be quoted when a solar heating installation contract is negotiated. If you install the system yourself, (company) supplying plans, technical advice and materials, the solar heating system cost could be reduced to \$6,500.
- 8. The excess solar heat obtained in the summer months can be used to heat your pool at a savings of \$290 per summer at present energy costs. Using projected energy costs, over the course of fifteen years, the excess solar heat would save you an additional \$6,300. This excess solar heat, in combination with a pool cover, which (company) recommends, would raise the pool water temperature 7 degrees over that of an unheated, uncovered pool.

The following table lists our recommendations, their costs, and your expected savings.

RECOMMENDATION	ESTIMATED COST	PROJECTED SAVINGS OVER FIFTEEN YEARS
Insulation Package	\$ 2,000	\$ 5.402 °
500-square-foot solar heating	10,000	13,288 (includes insulation)
Solar pool heat	=0	6,300
Total	_{⟨⟨y} 12,000	19,588

If you have any questions about this evaluation, please feel free to contact us.

Sincerely,

Enclosures: (1) Work Sheets

- (2) Operational Schematic
- (3) Collector Array Diagram
- (4) Solar Profile



Solar Heating Potential Survey

DATE: May 30, 1975

NAME

ADDRESS

SURVEYORS (S)

SURVEY INFORMATION ATTACHED yes

PRESENT HEATING LOADS AND REQUIREMENTS

DOMESTIC HOT WATER LOAD PRESENT ESTIMATED COST

MINIMUM 440 KWh/mo \$15.00/mo

PRESENT HOME HEATING REQUIREMENTS:

HEATING BILLS: Analysis of your home heating bills in conjunction with local

weather data yields a home heating load of 38,500 Btu/degree-

ầạy.

CONSTRUCTION DETAILS (Drawings available):

ITEM	AREA (ft2)	NOTES
CEILING	2,718	6" insulation
CEILING (other)	. 0	
WALLS (exposed to dirt)		block
WALLS (exposed to air)	1,936	3.62" insulation
WALES (to unheated space)	0	
WALLS (other)	د 435	[®] block to air
WINDOWS AND S.G. DOORS	400	thermopane
WINDOWS (other)	13	skylight
FLOOR (crawl space)	560	6" insulation
FLOOR (unheated space).	644	
FLOOR (dirt)	2,592	
FLOOR (other)	0	
ADDITIONAL	О	

Analysis of your home construction details yields a home heating load of 39,950 Btudegree-day

HOME HEATING LOAD USED IN THIS EVALUATION 38 500 Btg degree-day

ESTIMATED YEARLY HEATING LOAD INCLUDING HOME HEAT AND DOMESTIC HOT WATER

blu year

Wh vear

Present cost

211 x 10°

51 8 x 10

\$ 1 200 00



PRESENT COST OF HEATING ENERGY:

INSULATION EVALUATION

Add storm windows to reduce infiltration losses

SAVINGS. Reduce heat load by 6 percent:

COST:

Add storm doors to reduce infiltration losses DOORS

> SAVINGS: Reduce heat Josses by 7 percent

COST

FLOORS None

SAVINGS.

COST

CEILING fincrease insulation thickness from 6 inches to 9 inches

> SAVINGS Reduce heat load by 2 percent

COST:

WALLS: None

SAVINGS

COST:

OTHER:

Insulate exposed air ducts with 3.5 inches insulation

SAVINGS.

10 percent

COST

INSULATION IMPROVEMENT EFFECT ON PRESENT YEARLY HEATING LOAD

PRESENT HEAT LOAD

IMPROVED HEAT LOAD

IMPROVED HEATING COST

YEARLY SAVINGS USING PRESENT **ENERGY COSTS**

61.800 kWh/yr

47,400 kWh/yr

- \$949 00/yr .s;

\$251 00/yr

TOTAL COST OF INSULATION IMPROVEMENT RECOMMENDATIONS.



6.

SOLAR HEATING STEM APPLIED TO YOUR HOME

LOCATION OF THE SOLAR COLLECTION ARRAY

The best and easiest to install location for the solar collectors would be in the backyard. A diagram of this array, shown together with the proposed swimming pool is included in this evaluation.

LOCATION OF THE STORAGE TANK.

The heat storage tank would best be located inside the structure which holds the solar collector array.

OTHER CONSIDERATIONS

This evaluation will also consider the solar heating impact on a proposed swimming pool.

Big

'n.,

Solar Heating System

RECOMMENDED SYSTEM #1

OCCLLECTOR AREA:

800 square feet

LOCATION:

Backyard

ORIENTATION:

See diagram

TILT ANGLE:

55 degree

STORAGE TANK SIZE:

1200 gallons

STORAGE TANK LOCATION:

Backyard

System Performance Details

MONTH	PRESENT HOME HEAT LOAD/MO (Million Btu)	HEAT SUPPLIED B RECOMMENDED SOL HEATING SYSTEM (Million Btu/mo)	AR SOLAR	-EXCESS HEAT (FOR POOL) (Million Btu/mo)
JAN,	40.8	8.2	ž 20 .	
FEB MAR	. 35.0 29.2	9.0. · 11,5	25.7 39.3	
APR MAY	15 <u>2</u> 6 6	12.3 6.6	80.9	
JUN JUL	1 7	1,7	100 100 _	13.6
AUG	1.6 1.6	1.6 1.6	100 100	15.1
SEP OCT	32 128	3 <u>2</u> 12 8	100 100	13.0 2.8
NOV DEC	24 9 . 38.5	10 6	42.5 20	-
TOTAL	211.1	86.8		and the second s

PRESENT YEARLY HEATING BILL SAVINGS FOR ABOVE SYSTEM USING PRESENT ENERGY COSTS \$488.00

PROJECTED YEARLY HEATING COSTS WITH AND WITHOUT SOLAR HEAT

		_	
TIME	PRESENT HOME HEATING COSTS NO SOLAR HEAT \$ YR	PRESENT HOME HEATING COSTS W'SOLAR HEAT \$/YR	PROJECTED YEARLY SAVINGS
PRESENT	1.200	712	488
IN 5 YEARS	1 532	910	622
IN 10 YEARS	1 866	1.108	758
IN 15 YEARS .	2 198	1.305	893
ACCUMULATED COSTS	,		धडाव
AND SAVINGS	26 257	15,596	10 668

ESTIMATED: COST OF INSTALLING SOLAR HEATING SYSTEM

\$20.00°ff= '\$16,000.00'

NOTE. This system would take about 20 years to pay for itself



67

^{*} The cost of solar heating system is only an estimate used in this evaluation. Although the estimate should not change by much a firm fixed puch would be quoted when a solar heating installation contract is negotiated.

RECOMMENDED SYSTEM #2

COLLECTOR AREA

800 square feet

LOCATION:

0/5

Backyard

ORIENTATION; see diagram ?

"TILT ANGLE:

55 degrees

STORAGE TANK SIZE: 1200 gallons

STORAGE TANK LOCATION:

Backvard

OTHER CONSIDERATIONS

Assume home to be insulated to above recommendations. Home heating load

... reduced to 47,400 kWh/yr.

PERCENT OF YEARLY HEATING BILL SUPPLIED BY ABOVE SOLAR HEATING SYSTEM: 52.77 percent for insulated home above, based on 47,400 kWh/yr

usade.

PROJECTED YEARLY HEATING COSTS FOR UPGRADED INSULATION HOME WITH AN 800 SQUARE FOOT SOLAR HEATING SYSTEM

	Time,	Present/home, present insulation no solar \$/yr) 1 2	Insulated home with solar heat \$/yr	Projected yearly savings \$/yr		ı
Pr	esent	1:200	. ۲۰۰۰ این	448.	752		7
į In	5 years	1.532		549	983		•
" In	10 years	1.866		696	1.170		,
In	15 years	2 198	1.0	• 8 20	1.378		
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	vings imp	Same of the second		بلانيون باياني∜ يا ب			
	years 1	26 257		9,5)6	,16 731		
	7			176			

ESTIMATED COST OF INSTALLING SOLAR HEATING SYSTEM \$20/ft; plus \$2,000 for insulation \$18,000

NOTE: This system would pay for itself in about 16 years

The cost of solar heating system is only an estimate used in this evaluation. Atthough the estimate should not change by much, a firm fixed price would be quoted when a solar heating installation contract is negotiated



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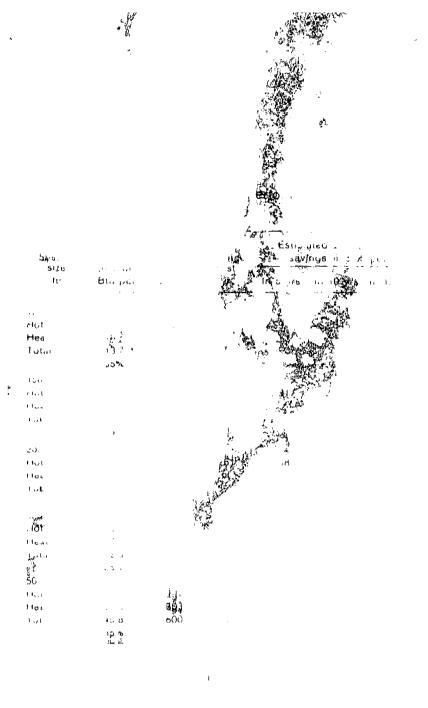
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