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ABSTR ACT

This is the first in an annual series of studies on the circulation of media and the operation of educational media centers in United States Public Schools. The plan is to gather three types of data in each annual survey: (1) baseline data gathered each year, (2) an in-depth probe of a particular part of media programs, and (3) a compilation of most used media. The 1977 survey reported here probes the area of film booking practices and presents a compilation of the most heavily circulated 16mm films. The mailed questionnaire was distributed during August 1977, and represents data for the 1976-77 school year. (Author/JEG)

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REPORT ON THE FIRST ANNUAL SURVEY OF THE CIRCULATION OF EDUCATIONAL MEDIA IN THE PUBLIC SCHOOLS

Robert Heinich and Michael H. Molenda

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Report on the First Annual Survey of the Circulation of Educational Media in the Public Schools

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## Survey of Objectives

This survey is envisioned as the first in an annual series of studies on the circulation of media and operation of educational media centers in U. S. public schools. The plan is to gather three types of data in each annual survey: 1) baseline data gathered each year; 2) an in-depth probe of a particular part of media programs; 3) a compilation of most-used media (beginning in this survey with film).

The 1977 survey, reported here, probes the area of film booking practices and presents a compilation of the most heavily circulated 16mm films. The mailed questionnaire was distributed during August 1977, thus representing data for the 1976-77 school year.

## Sample

The original sample for this survey consisted of 64 institutions that volunteered to participate in response to an invitational questionnaire sent in March 1977. The sample was a selected (rather than random) one and it was stratified according to size and type of institution.

Of the original sample, 16 of 19 school districts under 40,000 ADA, 10 of 12 school districts over 40,000 ADA, 9 of 12 counties, 13 of 14 regional and cooperative agencies, and 5 of 7 state departments responded. While the results would have been strengthened by 100% participation, the overall response rate of 83% is judged to be adequate for making some general inferences about the topics being probed.

Findings of the study are reported belo



Table 1. Baseline Data: Institutions Served

•	••		•	·		
			Medi	a Center Type	<i>.</i> ; :	, , , , , , , , , , , , , , , , , , ,
Institutions Served	•	Under 40,000 - ADA District	Over 40,000 ADA District	County	Reg. & Coop.	State
Public School Systems	range average			16-229 100.75	6-220 27.58	96-1825 960.5
Private School Systems	range average	4	•	2-41 14.5	0-32 11.92	0 <b>-</b> 139 64
Public Schools  Elementary	range average	11-59 31.13	39 <b>-</b> 435 126 <b>.</b> 1	30-1050 233.57	16-225 114.46	158-1245 • 649.75
Middle	range average	0-8 1.63	0 <b>-</b> 15 3.7	0-25 6.43	0-48 9.31	0 <b>–</b> 160 40
Jr. High	t range	0-10 3.69	0-207 37.9	0-320 59.14	0-80 17.54	0-195 54.25
Jr./Sr. Comb.	range average	0-16 1.5	0-2 0.2	n-3 0.44	0-23 3.92	0-50 11.2
Sr. High	range average	1 <b>-</b> 5	4-185 37.5	0-200 44.29	1-86 27.31	25 <b>-</b> 364 162 <b>.</b> 6
Area Vocationaì	range average	0-1 0.31	0-5 0.8	0-65 10.14	0-5 1.85	0-25 -13.25
Community College	range average	0-1 0.06	0-1 0:1	0-36 6.71	0 <b>-</b> 37 3.31	0-29 11.25
Other <sup>2</sup>	range average			0 <del>-</del> 18 6	0-76 7.17	71-300 164.25
Private Schools <sup>3</sup>	·	· .				
Elementary	range average	0 <b>-</b> 9 1 <b>.</b> 5	≥0-29 □ 3.5	0-35 12.5	0-19 7.73	0-67 33.5
Middle .	range ` average	0	0 0	0 0	0-1 0.09	0
Jr. High	range average	0 0	0-3 0.3	0-3 0.5	0	0 0
Jr./Sr. Comb.	range ' average	0-1 0.06	0 :	0 <b>-</b> 6 1	0 <b>-</b> 9.	<b>0*</b> 0
Sr. High	range àverage	0-3 0.31	0-3 0.3	0-3 0.83	0 <b>-</b> 6 2.09	0 <b>-</b> 10 5
Average Daily Attendance	range	12,109- 36,186	38,000 <del>-</del> 735,000	29,000- 900,000	1,941 <del>-</del> 224,500	200,000- 1,100,127
	average	24,477	175,903.8	192,226.11	81,375.90	497,327.77

Public schools: The categories used here are defined differently by different respondents. For example, elementary schools vary from K-5 to K-8. Other respondents might not be interpreting "Combination Jr./Sr. High Schools" and "Area Vocational Schools" in the way intended. These cautions must be kept in mind when interpreting the findings.

Other: Regional and cooperative agencies and the state departments accounted for most of the film circulation to "other" agencies. Several state agencies serve public libraries and colleges and universities. Several regional agencies mentioned serving colleges and universities. Special education schools and centers, adult education centers, alternative schools, rehabilitation centers, city and county agencies, and technical schools were among the types of agencies served.

Private schools did not account for much of the film circulation, and the great majority of that circulation was to elementary schools. As with the public schools, the categories lack precision. Despite the small numbers, future surveys will continue to include private schools in order to detect any trend that may develop.

Table 2. Baseline Data: Profile of Collections

	•		Medi	a Center Type	<del></del>	
Profile of Collections		Under 40,000 ADA District	Over 40,000 ADA District	County	Reg. & Coop.	State
Prints	rånge average	768- 10,126 2,912.13	2,576- 20,606 <sup>a</sup> 8095 awithout age	1,222- 11,000 <sup>a</sup> 5701 ncy with larg	122- 13,762 4904.77 gest number (	5,782- 19,074 12,008.6 of prints
	range	1	2,576- 78,000 <sup>b</sup> 15,863 with agency	1,222- 45,000 <sup>b</sup> 10,068 with largest	number of p	orints
Titles o	range average	733- 3629 1998.38	1892- 7900 4343.44	1150- 4800 2764.56	120 <b>-</b> 5526 2593 <b>.</b> 92	1598- 5341 4169.4
Targest Number of Prints per Title standard	range average deviation	2-8 4.63 1.59		2-16 <sup>C</sup> 8.5 5.4 gest number o	2-32 9.23 9.67 f prints per	7-37 20.8 11.36 title
standard	range average deviation	c	4-59 <sup>d</sup> 17.1 16.5 with largest	2–65 <sup>d</sup> 14.8 19.5 number of p	rints per ti	.tle
Bookings	range average	6,711- 45,357 25,331.13	23,888- 325,000 93,923.33	8,554- 125,000 72,440.44	208- 306,711 65,306.62	61,820- 187,431 116,103.4
Requests	range	7,000- 59,050 26,312.81	42,049- 500,000 162,690.28	8,784- 155,000 76,472-67	215- 180,681 102,388.11	66,935- 321,048 190,027.8
Booking/Request ratio	range average	0.7599 0.89	.5899 / .76	.8097 0.91	.6996 0.85	.4092 .67
Request/ADA ratio	,	1.08	.92	•4	1.26	.38
Print/Title ratio	range average	1.04-2.40 1.36 e	1.17-3.42 <sup>e</sup> 1.91 without large	1.01-3.04 <sup>e</sup> 2.02 est print/tit	1.01-5.17 1.72 cle ratio	1.37-4.70 3.07
•	ranĝe average	• • • • • • • • • • • • • • • • • • •	1.11-9.87 <sup>f</sup> 2.79 •	1.01-9.37 <sup>f</sup> 2.84 print/title	3	
ADA/Print ratio		8.4	11.09	19.1	16.59	41.4
Pi @ lementary ratio - ERIC		93.55	125.8 %	43.1	42.85	18.48

First, it should be noted that the "averages" reported in this study are means rather than medians. Due to the small number of cases involved, one or two widely discrepant cases can skew the mean toward their direction. For example, the figures on "prints," "print/title ratio" and "largest number of prints per title" change quite a bit in two agency categories when the extreme high end figure is eliminated in each instance.

It is interesting to note that the print/title ratio does not change according to size of agency as much as might be expected. Particularly striking is the comparison between districts below and above 40,000 ADA. Even though the average print/title ratio is larger in the districts over 40,000, only two over 40,000 districts have a larger print/title ratio than the under 40,000 district with the highest print/title ratio. The effect shows up in the booking/request ratio. The average booking/request ratio for over 40,000 districts is quite a bit less than the average of the under 40,000 districts (.76 compared to .89). (The booking/request ratio is also affected by the booking period as discussed later.) The districts over 40,000 apparently are not keeping pace with demand.

The States have the lowest booking/request ratio even though their print/
title ratio is the highest of the five groups. Here booking period plays a
large role also. Reliance on the mails forces a State department to allow for
a longer total booking period, which means they need an even higher print/title
ratio than they presently have.

Two other indicators that might reinforce the above (if the data are accurate) are ADA/print ratio (the number of students served per print) and print/elementary schools ratio (the number of prints available per school). The smaller the ADA/print ratio, the better: under 40,000, 8:4; over 40,000, 11.09; County, 19.1; Regional and Cooperative, 16.59; State 41.4. The larger the print/elementary schools ratio the better: under 40,000, 93.55; over 40,000, 125.8; County, 43.1; Regional and Cooperative, 42.85; State, 18.48. Had we computed a print/all schools ratio, the State would fare even worse. We need to remember that films are booked to schools so that the print/school ratio has more meaning for this survey than ADA/print.

Notice that the under and over 40,000 districts reverse positions when ADA/print ratio and print/elementary schools ratio are compared. The under



40,000 districts have a more favorable ADA/print ratio: 8.4 to 11.09. The over 40,000 districts have a more favorable print/elementary school ratio: 125.8 to 93.55. If the data are accurate, the shift is probably caused by the larger average number of students per school in the over 40,000 districts, assuming, of course, that their titles are spread over elementary and secondary in the same proportions.

The dilemma of breadth versus depth of a collection is complex. A number of program directors have complained that buying in depth to satisfy demand and replacement footage take up virtually the whole film budget, leaving little for new titles. The data emphasized in this survey tended to draw attention to the depth rather than the breadth of collections.

Another interesting comparison that needs to be interpreted very cautiously is the request/ADA ratio. The higher the ratio the greater the number of requests per student served. Surprisingly the lowest figure is the County at .4, particularly when the Regional and Cooperative ratio is the highest at 1,26. This is a potentially indicative ratio but we want to do no more than note it at this time. There is very good reason to question the ADA figures supplied us. Some of the reports of total requests might be questioned as well.

Table 3. Percentage of Media Centers Which Circulate Media Besides 16mm Films

•		Media Cent	erş Answerir	ng "Yes"	•
Types of Non-Film Media	Under 40,000 (N=16)	Over 40,000 (N=10)	County (N=9)	Reg. & Coop. (N=13)	State (N=5)
Videotapes	62.5%	<b>6</b> 0%.	44.4%	46.2%	40%
Filmstrips	68.8	70	33.3	61.5	40 ~
Slides	68.8	70	22.2	46.2	40
Study & Art Prints	56.3	``60	33.3	46.2	0
Transparencies	56.3	60	33.3	53.8	40
. Games	37.5	30	22.2	30.8	- <u>0</u> ,
Audiotape	68.8	50	33.3	69.2	- 40
Maps and Globes	18.8	20	22.2_	30.8	0
Models	43.7	70	33.3	38.5	. 0

Comments on Table 3

While the data indicate that many agencies are circulating videotapes, the sources of the programing on those videotapes is not known. We hope to get at that information in a future survey — without embarrassing anyone; we hope! Some examples of "other": kits, super 8, raw stock (film, transparencies), relia, professional books, loan equipment, phonograph records, charts.

One over-40,000 ADA agency stand that it stopped adding to its collections of the above in 1974. It circulates only the items it had prior to that date. Another large school district commented that the individual schools build their collections of the above. We intend to keep track of trends in this area. If a trend toward reliance on individual building collections of media other than film has been underway during the last decade, tight money and rising costs could swing it back toward centralizing collections of certain items.

Table 4. Limitations on Number of Titles Which May Be Booked by Any One School or School District

	9	Med	ia Center Ty	pes		_ ; _ ;
	Under 40,000 (N=16)	Over 40,000 (N=10)	County (N=9)	Reg. & Coop. (N=13)	State (N=5)	•
Schools yes	. 0 % 100	10% 90	0% •100	0% 100	40% 60	_
Systems yes no N.A.*	6.3% 50 43.7	0% 80 20	0% 100	0% 100	0% 80 20 •	

\*N.A. = Not Applicable

## Comments on Table 4

One under 40,000 district noted that while schools were not limited in number of titles booked, the district assigns films to specific grade levels or courses, and books accordingly.

One over 40,000 district mentioned that each school has a weekly quota based on enrollment.

The data do not indicate this directly but it is assumed that the "yes" responses in the under-40,000 column refer to private school systems; or else the item didn't communicate.

The responses of the County and Regional Cooperative agencies are somewhat puzzling since it is known that some of them operate under a contract system whereby participating districts contract for a specified number of films.

Table 5. Use of Computer Booking

"Does your agency use computer booking?"

	Under Över 40,000 40,00	O County	Reg. & Coop.	State
yes	25% 50%	33.3%	53.8%	80%
no	75 50	66.7	46.2	20

Table 6. Use of booking Form

"Are all film requests required to be on a specific booking form?"

	Under 40,000	Over 40,000	County	Reg. & Coop.	State
yes	93.8% 6.2	90% 10	77.8% \ 22.2	76.9% 23.1	100%

Table 7. Requests Made According to
Title or Code Number

		Media Cer	iters Respondi	ing "YES",	
Users request a film by indicating. :		Over 40,000	County	Reg. & Coop.	State
Title	- 75 %	70%	88,9%	61.5%	20%
Code Number	87.5	50	-88.9	92.3	80

Comment: A number of agencies stated that both title and assigned number are required.

Table 8. Booking Via Telephone

'Does your agency do some booking by phone?"

	Under - 40,000	Over 40,000	County	Reg. & Coop.	State
yes	87.5%	70%	88.9%	84.6%	80%
no	12.5	30	11.1	15.4	20

Table 9. Limitations on Phone Orders

"Are there any limitations on phone orders?"

,	. Under 40,000	Over 40,000	County	Reg. & Coop.	State
yes	78.6%	85.7%	87.5%	81.8%	25%
no	21.4	14.3	12.5	18.2	- 75

#### Comments on Table 9

Some of the limitations mentioned: no more than three (two, four, or five) titles; emergency only; requests for extensions of bookings accepted by phone but may eliminate; only school media specialist may place an emergency order; for delivery no more than one week in advance; emergency changes due to weather or illness; phone orders taken only when mail orders, or walk-in orders, are complete and we are up to date.

One regional agency does all booking by phone.

One agency goes by time limit: elementary, one ten-minute time period; jr. and sr. high, one fifteen-minute period a week. Schools are also allowed to call one day a week during the potluck (!) period: one hour in the morning; one hour in the afternoon.



Table 10. Advance Time Required for Booking

"If the film is to be delivered by your agency, specify the amount of advance time that your agency requires for booking a film "

	•		Number	of Media C	enters.	
	imum advance time equired	Under 40,000	Over 40,000	County	Reg. & Coop.	State
	One day	,6	1	4	_ 4	. 0
· .	Over one day average	1.5	5 2•5	4 1.6	5 1.6	0
	Weeks average	4 3	3 1.5	1 2	3 1.7	4 - • 2
	Months average	1 2	1	0	O .	-1 1

Table 11. Maximum Advance Booking Time

"How far in advance will your agency book?"

	-		of Media C	enters	١
Maxímum advance time allowed	Under 40,000	Over 40,000	County	Reg. & Coop.	<sup>^</sup> State
Less than 2 months	4	<del>4</del> 4	5	4	2
3-4 months	2	-2	3	1	0
More than 5 months	<b>o</b> .	0	0 -	1	0 /
Year	9	4	1	7	3

#### Comment on Table 11

Something about the placement of this question or the way it is worded may have been misleading because the answers run contrary to common experience. For example, it is hard to believe that five County and two State programs do not book more than two months in advance.



Table 12. Over-the-Counter Requests

"If a user personally comes to the agency and requests immediate use of an available film, is the film booked and given to the user?"

	Under 40,000	Gver 40,000	County	Reg. & Coop.	State
yes 🖯	81.3%	80%	66.7%	92.3%	80%
	18.7	20	33.3	7.9	20

#### Comments on Table 12

Some restrictions on above: "perhaps in an extreme emergency," "would be rare" (an under 40,000 district); "for administrator or consultant"; "occasionally at the discretion of the director" (over 40,000); "if film can be returned for booking by computer on Friday" (a State department).

Table 13. Booking Period

"Separating the booking period into three phases, indicate your agency's average allotted time for each phase."

•	Total Time Required for <u>All Three</u> Phases: Delivery, Use, Return							
	Under 40,000	0ver 40,000	County	Reg. & Coop.	State			
range	4-12 day,s	4-16 days	4-11 days	5-20 days	8-14 days			
average	6.1 days	7.2 days	7.8 days	8.15 days	10 days			

#### Comments on Table 13.

This item apparently was not well structured on the survey questionnaire, making the data on each phase unreliable. Information on both the total cycle and its individual phases is important because of its impact on ability to fulfill requests. This issue will be probed again in a future survey.

Several of the States (and perhaps some counties and regional agencies) appear to be optimistic about the time for delivery and return when reliance is placed on mail. They may have been reporting maximum performance rather than typical performance.



Table 14. Confirmation Time .

"What is the average time between making a booking and providing a user with a confirmation as to the scheduled use date?"

		Numbe	er of Media Co	enters	
Confirmation Time	Under 40,000	Over -40,000_	County	Reg. & Coop.	State
Days	14	7	6	8	2
average	2.2 days	2 days	2.2 days	1.7 days	3.5 days
Weeks	2	.l	3	5	2
average	2 weeks	2 weeks	- 2.3 weeks	1.3 weeks	1.5 weeks

#### Comments on Table 14

A few responses indicated that either the question was not clear enough or some agencies need to attend to internal routine. One County takes an average of three weeks to provide a confirmation. Perhaps this is at the beginning of the booking year.

One district over 40,000 entered the cryptic and provocative note: "We do not confirm orders."

One under 40,000 district is in the process of installing a computer system that will give instant confirmation; presumably each school has a terminal.

Several districts mentioned that phone orders are confirmed immediately.

One Regional said the time varied because they use a batch system in using the computer.

Table 15. Film Delivery Systems

	Number of Media Centers'					
Delivery System	Under 40,000	0ver 40,000	County	Reg. & Coop.	State	Total
UPS	1	0	1	0	0	2
Mail	2	0	2	2	. 5	.11
User Pick-up	9	3	4	. :7 .	3	26
-Agency Courier	13	9	<b>. 8</b> °	12	0	42



## Comments on Table 15

Obviously, agencies checked as many boxes as applied; the data indicate that agency courier is most frequently used.

One under-40,000 district pays a modest amount to someone from each of the schools to pick up materials from the media center on a tri-weekly basis. This method has been in use for 20 years even though the district has experienced rapid growth during that period. It is a very cost-effective system, saying not only collars but also the whole hassle of running vans.

Several regional agencies commented that participating district delivery services are used as well as agency courier.

The choice of the term "agency courier" was not clear to everyone. The term was intended to include any method of delivery by the agency, usually by vehicle.

Table 16. Frequency of Delivery

"If you use a delivery system other than mail or UPS, how frequently is each school served?"

		s	<u> </u>			
Frequency of Delivery	Under 40,000	Over 40,000	County	Reg. &	State	Total
Daily	12	6	2	3	0	23
Twice Weekly	4	2	4	<i>j</i> 8	· 0	18
Weekly	1	2	3 )	2	1	9

Comment: The "other" category included the following: every other day; some schools receive delivery once a week (a regional); schools are divided into two groups and have deliveries twice weekly.

Table 17. Qelivery Schedule by Grade Level

"Does your delivery schedule vary by grade level?"

	Under 40,000	Over 40,000	County	Reg. & Coop.	State
yes no N.A.*	12.5% 87.5	10% 90	0% 100	0 % 93.3 7.7	0% 80 20

<sup>\*</sup>N.A. = Not Applicable

Comment: Some variations were mentioned: daily for high school, every other day for elementary and middle (large district) (several agencies had a similar plan); one agency said elementary daily and secondary (including vocational) twice daily.

Table 18. User Feédback Form

"Does your agency have a user feedback form?"

•	Under 40,000	0ver 40,000	County	Reg. & Coop.	State
yes no N.A.*	62.5% 37.5	80% 20	66.7% 33.3	76.9% 23.1	60% 20 20

\*N.A. = Not Applicable

Table 19. Information in Feedback Form "
"Which of the following items are solicited in your form?"

		Number of Media Centers						
Type of Information "	Under 40,000	0ver 40,000	County	Reg. & Coop:	State	Total		
Name of school	7	5	<b>\$</b>	7	1	25		
User's name	8	5	5	6	1	25		
- Audience - size	5	8 <b>1.</b>	3	. 1	. 3	. 10		
Currency	2	. 7.	6	7	ì	23		
Instructional effectiveness	2	5	5	, <b>5</b>	1	18		
Physical condition	7	7	6 .	9	3	32		
Specific damage	6	5	3	5	2	21		

Comment: In the "other" category were found: grade level (or subject) using film; evaluation of agency service; classification in catalog; request for student response to appropriateness of film; would film be used again.

Comments written on the questionnaire were opinions on the usefulness of the information. One agency thought "instructional effectiveness" unnecessary because the film was already bought and that effectiveness is up to the user. (It seems to us that this comment ignores the implied evaluation of the selection process.)

Table 20. Film Inspection Frequency

"Are films routinely inspected after each booking?"

		Under 40,000 (N=16)	0ver 40,006 (N=10)	County (N=9)	Reg. & Coop. (N=13)	State (N=5)
•	yes	68.8%	50%	66.7%	.69.2%	60%
	no	31.2	50	33.3 \	30.8	40

"How frequently are films inspected? (If not the above)"

				`	<u> </u>		
	Number of Media Centers						
After each booking with evidence of use	2	5	3	3	1		
After a set of bookings	. 1	0	° ,	0	0		
User complaint	2	1	0	2-	1 .		
			<u> </u>				

Comment: This item produced some interesting responses: during vacation time; every six months, average of 3 times per year; when time permits.

This may be a function that has been hard hit by budgetary problems. But it could be costly in the long run.

## Most Circulated Films

The third major section of the survey attempted to identify the titles of those 16mm films which were most frequently circulated by the responding agencies. The findings are reported here in two tables. The first, Table 21, ranks the top 70 titles according to the total number of bookings reported by respondents. The second, Table 22, orders the titles according to the average ranking received by each title.



Table 21

The seventy (70) most circulated films ranked by total circulation reported by at least four (4) agencies in the sample.

	· · · · · · · · · · · · · · · · · · ·		<del></del>
•••		No. of agencies reporting film in top 50 by kind of agency	
	Rank & , Title of Film	Under Over Reg. & 40,000 40,000 County Coop. State	Total Bookings
3 4	Donald in Mathmagic Land Red Balloon Cat in the Hat Beaver Valley Clown	7 3 1 7 2 7 3 1 6 2 2 2 2 6 0 6 0 1 4 2 2 3 1 3 1	1873 - 1859 1218 1213 1210
6 7 8 9	Peter and the Wolf Paddle to the Sea. Winter of the Witch Legend of Sleepy Hollow Hailstones and Halibut Bones	4 1 1 3 2 4 2 0 3 1 4 1 1 3 1 0 3 1 3 0 3 2 1 2 0	1129 1058 928 881 880
12 13 14	Animals are Different and Alike Hemo the Magnificent Future Shock Evan's Corner Caterpillar	1 1 0 2 0 3 1 1 6 1 1 2 0 5 1 0 2 0 2 0 3 2 1 2 0.	879 879 865 812 712
16 17 18 19 20	The Golden Fish I'm No Fool With a Bicycle The Ant and the Grasshopper The Little Engine that Could The Lorax	3       1       0       1       1         3       0       1       4       0         0       0       0       5       1         1       2       0       3       0         0       1       2       4       1	708 647 609 601 - 579
	Curious George Rides a Bike I'm No Fool With Fire Bear Country Dragon Stew Mysteries of the Deep	3 3 0 1 0 2 0 1 3 0 4 1 1 2 1 3 1 0 4 0 3 0 0 3 1	556 528 524 524 503

Because of the small sample size, circulation figures can be influenced unduly by large agencies. In order to minimize this effect, we established the criterion that a film must be listed in the top 50 films by at least four agencies. However, it should be clear that the list, like the electoral college, is tilted toward the larger agencies.

<u></u>							
·	Rank & Title of Film	Under 40,000	0ver 40,000	County	Reg. & Coop	State	Total Bookings
26 27 28 29 30	Rumpelstiltskin Adventures of a Young Eagle	0 2 2 1 1	1 2 0 1 1	0 0	3 1 3 1 2	1 1 0 1	484 479 462 452. 426
31 32 33 34 35	Animals in Autumn Sneetches Pigs Children of Plains Indians A Kite Story	1 3 3 1 2	3 0 1 0	0 0 0 1 0	2 1 1 1 1	0 1 1 1	423 416 414 398 390
36 37 38 39 40	Dr. Seuss on the Loose Paul Bunyan Lumber Camp Tales Nature's Strangest Creatures How to Catch a Cold The Five Chinese Brothers	1 2 2 4 2	2 0 0 1 3	1 0 0 1	2 3 2 0	0 0 0 0	385 379 375 370 370
41 42 43	I'm No Fool as a Pedestrian Mike Mulligan and His Steam Shovel Dinosaurs: The Terrible Tizards	2 4 2	3	1 0	0	0 0	369 361 358
44 45 46	Dick Whittington and His Cat Hansel and Gretel  Am Occurrence at Owl Creek	3 2	0.	0	2 1	0	357 353
47 48 49 50	Bridge Adventures of Huckleberry Finn Big Dinner Table Paul Bunyan You and Your Five Senses	0 2 0 2	0 - i 1 1	0 1 1 0 1	1 1 3 1	1 2 0 0	342 339 339 337 334
52 53	Boston Tea Party Case of the Elevator Duck The Shoemaker and the Elves Our Mr. Sun Shot Heard Round the World	3 3 3 2 3	0 1 1 0 0	0 0 0 1	2 0 1 2 2	0 0 0 0	326 326 326 321 304
56 57 58 59 60	Nature's Half Acre The Legend of Johnny Appleseed Ugly Duckling Journals of Lewis and Clark The Unchained Goddess	2 1 0 1	1 0 0 0	0 0 0 0	1 3 3 3 3	0 0 0 1 1	276 276 272 267 255



, <del></del>	Rank & Title of Film ~	•	Under 40,000	Over 40,000. Count	Reg. & y Coop.	State	Total Bookings
61 62 63 64 65	Eat for Health Seal Island Sharks The Donuts The Snowy Day		2 2 1 3 1	0 0 0 0 0 0 0 1 1 0 0 0 0 0 0 0 0 0 0 0	2 1 3 0	0 1 1 0	255 236 230 230 218
	You and Your Food Real West Eat Well: Grow Well Brown Wolf Indians of Early America	•	. 3 4 1 1 3	0 1 0 0 1 0 0 0 0 1	0 0 2 3 1	0 0 0 0 0	213 212 211 200 183



Table 22

The seventy (70) films with the highest average ranking among the most circulated films reported by at least four (4) agencies.

			Number of agencies that ranked film in top 50 by kind of agency						
Title of Firm	Average Rank	Rank from Table 21	Under 40,000	0ver 40,000	County	Reg. & Coop.	-State To	tal	
Cat in the Hat Red Balloon The Golden Fish Donald in Mathmagic Land The Conuts	7.6 9.3 9.4 10.0	3 2 16 1 64	2 7 3 7 3	2 3 1 3 1	2 1 0 1	6 6 1 7	2 1 1	.2 ,9 6 20 4	
Winter of the Witch Sneetches Beaver Valley Future Shock Dr. Seuss on the Loose	10.7 11.2 11.5 11.7 11.9	8 32 4 13 36	4 3 6 1 1	1 0 0 2 2	1 0 1 0	3 1 4 5 2	1	0 5 3 9 6	
Crying Red Giant Boston Tea Party Peter and the Wolf The Ant and the Grasshopper Caterpillar	12.4 12.8 13.6 13.7 13.8	30 51 6 18 15	. 1 3 4 0 3	1 0 1 0 2	0 0 1 0	2 · · · · · · · · · · · · · · · · · · ·		4 5 1 6 8	
The Five Chinese Brothers The Little Engine That Could Paddle to the Sea Dragon Stew Jack and the Beanstalk	14.7 15.9 16.2 16.4	19 7 24 29	2 1 4 3 1	2 2 1	0 0 0 0	0, 3, 3, 4, 1	Ō	5 6 0 8 4	
Curious George Rides  ,a Bike How to Catch a Cold The Restless Sea A Kite Story The Shoemaker and the Elves	17.0 17.2 17.6 18.4	21 39  35	3 4 1 2	3 1 0 0	0 1 1 0	1 0 2 1	0 0 1 1	7 6 5 4	
The Late of the Control of the Contr						<del>-</del> ·	_		

Again to reduce the influence of large districts, a film had to be listed by at least four agencies. In contrast to Table 2, this list can favor smaller districts.

The rankings of each film reported in the top 50 by at least four agencies were added and averaged. The films were then ranked by average rankings.



			. Ņī		agencies tl 50 by kind			
Title of Film	Average Rank	Rank from Table 21	Under 40,000	0ver 40,000	· County	Reg. &		, Total
Case of the Elevator Duck	19.4	52	3	1	9	. 0 '	0	- 4
Why Man Creates 'Hemo the Magnisicent 'Animals are Different	20.0 20.6	26 12	0 . 3.	1	0 1	3 6	1	5 - <b>12</b>
and Alike Paul Bunyan	20.8 21.1	11 49	. 1	. 1	0 0	2 3 5	0	4
Bear Country I'm No Fool as a	21.8	23	4	1	1 .	2	<u>;</u>	9.
Pedestrian Shot Heard Round the	22.3	41	2	0	1	. 1	. 0	4
, World Dinosaurs: The Jerrible Lizards	22.4	55 43	3	0	0	2 - 1	0	5
Eat Well: Grow Well	22.5	_68	i	ĭ	0 .	2	0	4
The Lorax Clown Children of Plains Indian	22.7 23.4 23.5	20 5 34	0 2 1	1 - 3 0	2 1 1	4 3 1	1 1 1	8 10 4
Legend of Johnny Appleseed	23.6	57	2 2	0	0	<u> </u>	0	5 .
Big Dinner Table Nature's Half Acre	23.8	48 56	2	1	0 -	1	0 .	5 4
Eat for Health Paul Bunyan Lumber Camp Tales	24.0	61 37	2	0	0	2	(	. 4
The Unchained Goddess Our Mr. Sun	24.8 25.2	60 ,54	- 1 2	0	1 1	3 3 2	1 0	6 5
Evan's Corner Nature's Strangest	25.8	14	0	_ 2	. 0	2	0 ,	4
Creatures Seal Island Dick Whittington and	26.1 26.1	38 62-	2 2	- 0 	0	2 1	1	4
His Cat Real West	26.5 26.6	44 67	3 4	0	0	2 '	0	5 4
Legend of Sleepy Hollow You and Your Five Senses Pigs	26.7 26.8 26.9	9 50 33	0 · 2 · 3	3 0 1	1 1 0	3 1 1	0 0	7 · 4 · 6
You and Your Food Hansel and Gretel	27.0 27.1	66 45	3 2	0 , .1	1 0	0	0 1	4 ° 5



Number of agencies that ranked film in top 50 by kind of agency ,

<i>1</i>	•	•		• •				
Title of Film	Average Rank	Rank from Table 21	Under 40,000	Over 40,000	County	Reg. & Coop.	State	Total
Hailstones and Halibut Bones I'm No Fool With a	27.2	10	3	2	1	2	o.	8
Bicycle Adventures of a Young	27.4	17	3	. 0	1 .	4	Ô	8
Eagle Sharks	27.8 27.8	66 63	2 1 .	0 0	0 1	3 3	.0 1	5 6
I'm No Fool with Fire Brown Wolf	28.7 29.4	22 69	2 1	0 0	1	3 3	0	6 4
Adventures of Huckle- berry Finn An Occurrence at Owl	29.7	47 .	0 •	1	1.	1	2	5
Creek Bridge Mysteries of the Deep	30.4 30.6	46 25	1 3	0	0	2 3	1	4 ~7
Mike Mulligan and His Steam Shovel Indians of Early	31.0	42	4	3	0	σ	0	. 7 .
America Animals of Autumn Journals of Lewis and	31.3 32.8	70 31	3	, o , 3	1 0	1 2	0	5 ,6
Clark Ugly Duckling	32.9 33.5	59 58	0	0	0 .	3 3	1 .	4 4
How to Save a Choking Victim (Heimlich) The Snowy Day	36.8 40.4	- <u>-</u> 65	2	0 3	· 0.	2 0	. O .	4 4 4
Rumpelstiltskin	40.8	27	2	2	0	1	. 1	6

Comments on Tables 21 and 22

We hope we have made the distinction between Tables 21 and 22 clear in the footnotes at the bottom of the first page of each. We believe Table 22 is more indicative of the relative popularity of the films. Another index can be obtained by multiplying the <u>reciprocal</u> of the average ranking of a given film by the number of agencies reporting the film. If this method is applied to the first five films of Table 22, their respective values are 2.3, 2.5, .65, 2.12, and .4. If <u>general</u> popularity is sought, this method may prove to be best.

Perhaps the most unexpected datum to come out of the lists of 50 most circulated films is the number of titles reported. Nine hundred and twenty-seven (927) different titles were reported. There is much greater variance in circulation of titles, and perhaps in the catalogs of agencies, than anticipated. However, our guess is that increasing the sample size will not result in a proportionate increase in new titles.

The second most striking feature of both Tables was anticipated. The vast majority of the films are elementary and a majority of those are language arts. There are only a few films that can be regarded as primarily secondary. "Occurrence at Owl Creek Bridge" and "Future Shock" are two examples that stand out. We are working on ways of getting at distribution of films in a greater variety of subject areas and grade levels. Simply adding up total bookings will always result in a list heavily elementary. Districts keep records by bookings not by showings or audience, and there are many more elementary than secondary schools. Some of the agencies in our sample indicated the capability of retrieving booking data by subject matter area and more of them indicated the ability to retrieve by grade level. We are hoping to use those agencies (and more that we can add!) to get at the data we are seeking. We want to be able to show that media (in this case, films) are being used extensively in basic curriculum areas.

"Dr. Seuss on the Loose" is also available by separate titles. We tabulated circulation as reported to us. We assumed that those agencies reporting "Dr. Seuss on the Loose" circulated the whole set that many times. "The Shot Heard Round the Vorld" is another instance of a series plus individual titles being reported. Some agencies circulate "Hemo the Magnificent" in two parts. However, for this report we used the larger circulation of the two parts.

Which kinds of agencies circulate which films will mean different things to different people. For example, "Mike Mulligan and His Steam Shovel" locks like a natural for distribution by County and Regional agencies: a language arts film that can be used just about anytime. But only under- and over-40,000 districts reported it in the top 50. Then look at "The Donuts" -- a film no one in the AV Center at Indiana University even knew existed. Three districts under 40,000 and one over 40,000 reported it. The total circulation was able to get it no better rank than 64 in Table 21. But those districts all ranked it high enough to get it a rank of 5 in Table 22. It will be interesting to see how it fares in future surveys. In fact, it is the performance of films over the years that is of most interest. This year's results are simply the start.

## Looking Ahead

Respondents were asked to rate three topics according to their interest in seeing them treated in the next survey. The final table, Table 23, summarizes these responses.

Table 23. Ratings of Future Topics

• //			. 32	<u> </u>		
	A					
Topic	Under 40,000	Over 40,000	County	Reg. & Coop.	State	Total Average Rating
Cataloging	1.78	2.25	2.50	2.03	3.12	2.34
Collection building	2.15	2.45	2.44	2.34	1.12	2.1
Financial	2.12	1.95	1.61	2.07	2.25	2.0

#### Comments on Table 23

In the "other" category were listed: evaluation and selection procedures; ways to update and weed collections (how long does a film last?); media design and production; ways to increase circulation; videotape versus 16mm; per pupil costs of maintaining a collection.

We were surprised that cataloging came out on top. Unless something happens between now and May (when the questionnaire reaches final form), catalogs and cataloging procedures will be it.