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ABSTRACT

Participants in sorority and fraternity rush at Miami were surveyed about their experiences with that process, the factors important to the decision to pledge or not to pledge a Greek letter organization, and the effect rush had on a person's self-image. Another study question was whether there were any differences in personal background characteristics between students who pledged and those who did not. The study group were men and women who participated in rush and pledged a fraternity or sorority and those who participated in rush but did not pledge. Students who did not pledge either withdrew voluntarily or were not preferred by sororities or fraternities. Anonymous questionnaires were administered after the formal rush period. A greater percentage of students of both sexes who pledged agreed that rush was a worthwhile addition to their college experience, felt comfortable in "being themselves" during rush, and believed that the activities of rush period provided them with sufficient information for making a choice about pledging. The milieu of the fraternal system and the people in it were the dominant influences on the decision to pledge. Students who pledged reported that rush had a neutral to positive effect on their views of themselves, while non-pledges indicated that it had a neutral to negative impact. (Author/SW)

STUDENT LIFE RESEARCH SERVICE

Survey Report

Perceptions of Sorority and Fraternity Rush

U.S. DEPARTMENT OF HEALTH,
EDUCATION & WELFARE
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Report Prepared by: Michael J. Keller

The Office of Program Development

Miami University

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INTRODUCTION

Although the fraternal system has been on the national college scene for almost a century, its appeal to students declined during the 1960s and has only recently begun to make a comeback. Therefore, it is important for the leaders of sororities and fraternities — and the persons who advise them — to be aware of the effectiveness of their recruitment methods and the elements of Greek life which are most and least attractive to individuals who actively seek membership in these organizations. It is also valuable from the standpoint of student development for educators to understand the social and psychological impact which involvement in the Greek selection process has on those who take part. The purpose of this study was to examine the perceptions of participants in sorority and fraternity Rush about their experiences with that process, the factors which were most important in determining an individual's decision either to pledge or not to pledge a Greek-letter organization, and the effect which Rush had on a person's self-image. Also investigated was whether there were any differences between students who pledged and those who did not in terms of certain personal background characteristics; a breakdown of this information by sex is in the Appendix.

Procedure - Four specific groups of undergraduates were sampled for this survey: men and women who participated in Rush at Miami this past academic year and pledged a fraternity or sorority, and those men and women who took part in Rush but did not pledge. Those students who did not pledge were essentially of two types: 1) the voluntary non-pledges — who withdrew from Rush prior to preferencing (the system by which a rushee is matched with a sorority or fraternity) or decided not to pledge, even though he or she was preferenced by at least one of the organizations for which they bid, and 2) the involuntary non-pledges — who were not preferenced by any of the sororities or fraternities for which they bid. Of the non-pledges, 53 percent of the men and 49 percent of the women fell into the latter category.

Alphabetized lists of each group were compiled with the assistance of Mary Evans and Randy Amburgey from the Office of Co-Curricular Programs and the executive officers of the Panhellenic Association and the Interfraternity Council; these individuals also offered many valuable suggestions with respect to the construction of the four similar but separate questionnaires used in the project. Separate numbers between one and four were selected randomly for each group in the study, and every fourth student per group corresponding to the particular number was chosen for the survey. This resulted in samples of 25 percent: 111 women who pledged, 104 women who did not pledge, 104 men who pledged, and 134 men who did not pledge. Because sorority and fraternity Rush is held in the fall and spring semesters respectively, it was necessary to conduct the data collection for this study at two different times during the year. Interviewers from the Student Life Research Service individually administered the appropriate questionnaire to sorority rushees from November 7 to 21, 1977 and to fraternity

after the completion of the formal Rush period. The anonymity of responses to the questionnaires was guaranteed. Usable returns were obtained from 96 of the women who pledged a sorority for a response rate of 86 percent, from 87 of the women who did not pledge (84 percent), from 90 of the men who pledged a fraternity (87 percent), and from 114 of the men who did not (85 percent). Computer processing for this project was performed by Tucker Barnhart of Administrative Data Processing.

I. PERCEPTIONS OF THE RUSH PROCESS

All of the survey participants were asked to indicate the extent to which they agreed or disagreed with several statements relating to their experience with and reaction to the Rush process. A chi square test was employed to determine whether there was a statistically significant difference between the responses of rushees who eventually pledged and their counterparts who did not (women were compared with women and men with men). The standard .05 level of significance was selected.

Table 1. Perception of the Sorority Rush Experience by Participants Who Pledged and Those Who Did Not

| Item | Respondent | Strongly Disagree | Disagree | Agree | Strongly Agree | χ^2 |
|--|---------------|-------------------|----------|-------|----------------|----------|
| The activities of the Rush period provided me with sufficient information for making a decision whether to pledge a sorority | Pledged | 6% | 24% | 55% | 15% | 14.63** |
| | Didn't Pledge | 12 | 46 | 37 | 6 | |
| The ideas I had about the sorority system prior to Rush were basically confirmed by what I learned during Rush | Pledged | 10% | 46% | 35% | 9% | |
| | Didn't Pledge | 12 | 37 | 47 | 5 | |
| I felt comfortable in "being myself" and presenting my real personality during the Rush period | Pledged | 16% | 32% | 38% | 14% | 27.27*** |
| | Didn't Pledge | 49 | 29 | 17 | 5 | |
| Rush was a worthwhile addition to my college experience to date | Pledged | 5% | 11% | 39% | 44% | 14.21** |
| | Didn't Pledge | 9 | 16 | 57 | 17 | |

** $p < .01$

*** $p < .001$

Table 2. Perception of Fraternity Rush Experience by Participants Who Pledged and Those Who Did Not

| Item | Respondent | Strongly Disagree | Disagree | Agree | Strongly Agree | χ^2 |
|--|---------------|-------------------|----------|-------|----------------|----------|
| The activities of the Rush period provided me with sufficient information for making a decision whether to pledge a fraternity | Pledged | 7% | 20% | 58% | 16% | 10.62* |
| | Didn't Pledge | 10 | 38 | 44 | 8 | |
| The ideas I had about the fraternity system prior to Rush were basically confirmed by what I learned during Rush | Pledged | 6% | 25% | 56% | 12% | |
| | Didn't Pledge | 11 | 31 | 48 | 11 | |
| I felt comfortable in "being myself" and presenting my real personality during the Rush period | Pledged | 4% | 30% | 49% | 17% | 18.36*** |
| | Didn't Pledge | 19 | 40 | 36 | 5 | |
| Rush was a worthwhile addition to my college experience to date | Pledged | 6% | 10% | 44% | 40% | 16.62*** |
| | Didn't Pledge | 14 | 13 | 57 | 16 | |

* $p < .05$

*** $p < .001$

As one might expect, a much greater proportion of the students who pledged — both men and women — strongly agreed that Rush was a worthwhile addition to their college experience, felt comfortable in "being themselves" during Rush, and believed that the activities of the Rush period provided them with sufficient information for making a decision with regard to pledging. Although a large majority of each of the four groups of participants considered Rush as beneficial, those individuals who pledged were the more intense in their feelings. A solid majority of students of both sexes who did not pledge indicated that they felt uneasy in exhibiting their true personality during Rush. This was especially true, however, among female non-pledges — almost half of whom strongly disagreed with the statement, "I felt comfortable in 'being myself' and presenting my real personality during the Rush period." Indeed, nearly half of those women who ultimately did pledge a sorority also disagreed with this item. This finding clearly demonstrates that there are dimensions of fraternity and sorority Rush which inhibit many participants, particularly women, from being themselves.

Although there were only slight differences between rushees who did and did not pledge in terms of the degree to which their pre-conceived views of the fraternal system were justified, there was one interesting difference between the sexes on this point. Whereas more than two-thirds of the men who pledged indicated that their prior ideas about Greek life were confirmed by Rush, the reverse was true for a majority of the women who pledged. Hence, most of the women who pledged did so in spite of the fact that the sorority system was not what they had anticipated. With one exception, there were no important differences between voluntary and involuntary non-pledges on these items. A strong majority (62%), of those men who chose not to pledge a fraternity indicated that Rush activities did not give them adequate information for making a decision on whether to join; in contrast, most of the persons who did not receive a bid (64%) felt that they did receive sufficient information. Hence, if one removes the involuntary non-pledges, the differences between the men who pledged and those who did not on their own volition becomes even greater on the informational factor.

II. FACTORS INFLUENCING THE PLEDGING DECISION

Rushees who ultimately pledged a fraternity or sorority, or those who voluntarily chose not to pledge, were asked to indicate how important a variety of factors were in determining their decision. Tables 3 and 4 contain a breakdown, in the order of the mean score, of the responses of women and men who eventually pledged a Greek-letter organization. The items on each list are not exactly identical, given the natural differences between the interests of men and women and the way in which fraternities and sororities operate at Miami.

Table 3. Importance of Factors in Determining Decision to Pledge a Sorority

| | Not Important | Of Little Importance | Somewhat Important | Very Important | Mean Score |
|---|------------------|-------------------------|-----------------------|-------------------|---------------|
| Personal compatibility with particular sorority | 0 | 1 | 4 | 95 | 3.94 |
| Personalities of actives | 2 | 1 | 0 | 97 | 3.92 |
| Opportunity to meet people and make close friendships | 2 | 1 | 6 | 91 | 3.85 |
| Promise of an active social life | 2 | 15 | 43 | 41 | 3.22 |
| Opportunity for future connections and contacts | 9 | 19 | 38 | 34 | 2.97 |
| Opportunity for leadership | 12 | 16 | 45 | 28 | 2.90 |
| Chance to meet members of the opposite sex | 6 | 23 | 50 | 21 | 2.85 |
| Image or reputation of particular sorority | 15 | 18 | 42 | 26 | 2.79 |
| Need for companionship | 13 | 22 | 41 | 25 | 2.78 |
| Emphasis on scholastic achievement | 15 | 24 | 42 | 19 | 2.68 |
| Opportunity to participate in service projects | 12 | 23 | 52 | 14 | 2.68 |
| Impressive Rush parties | 14 | 18 | 58 | 10 | 2.66 |
| Personalities of fellow rushees | 19 | 30 | 32 | 19 | 2.51 |
| Personality of Rush Chairman | 22 | 37 | 27 | 15 | 2.34 |
| Privilege of belonging to an exclusive group | 24 | 37 | 32 | 7 | 2.23 |
| Opportunity to have an impact on campus decision-making | 29 | 29 | 32 | 9 | 2.22 |
| Opportunity for academic help | 28 | 35 | 29 | 7 | 2.16 |
| Reasonable cost of belonging to particular sorority | 36 | 28 | 21 | 15 | 2.15 |

Table 3 cont. Importance of Factors in Determining Decision to Pledge a Sorority

| | Not Important | Of Little Importance | Somewhat Important | Very Important | Mean Score |
|--|------------------|-------------------------|-----------------------|-------------------|---------------|
| Chance to belong to alumni group | 31 | 38 | 26 | 5 | 2.05 |
| Inadequacy of residence hall activities | 38 | 30 | 27 | 5 | 2.00 |
| Opportunity to promote change within the university | 36 | 33 | 28 | 3 | 1.99 |
| Family expectations | 44 | 25 | 21 | 10 | 1.98 |
| Opportunity to be among the "in-crowd" on campus | 40 | 33 | 22 | 5 | 1.93 |
| Number of friends who are Greek | 40 | 34 | 21 | 5 | 1.92 |
| Attractiveness of sorority suite | 32 | 46 | 22 | 0 | 1.90 |

Table 4: Importance of Factors in Determining Decision to Pledge a Fraternity

| | Not Important | Of Little Importance | Somewhat Important | Very Important | Mean Score |
|--|------------------|-------------------------|-----------------------|-------------------|---------------|
| Personalities of actives | 2 | 3 | 7 | 88 | 3.80 |
| Personal compatibility with particular fraternity | 5 | 7 | 9 | 80 | 3.64 |
| Opportunity to meet people and make close friendships | 6 | 6 | 16 | 73 | 3.56 |
| Promise of an active social life | 6 | 16 | 39 | 40 | 3.13 |
| Chance to meet members of the opposite sex | 4 | 22 | 41 | 32 | 3.01 |
| Opportunity to participate in athletic activities | 10 | 18 | 43 | 29 | 2.91 |
| Fewer rules and regulations than in residence halls | 13 | 20 | 30 | 36 | 2.90 |
| Access to better housing accommodations | 13 | 23 | 33 | 30 | 2.80 |
| Image or reputation of a particular fraternity | 18 | 14 | 40 | 28 | 2.78 |
| Personalities of fellow rushees | 13 | 21 | 40 | 26 | 2.78 |
| Opportunity for leadership | 12 | 24 | 47 | 17 | 2.68 |
| Access to better meals | 14 | 28 | 38 | 20 | 2.63 |
| Inadequacy of residence hall activities | 23 | 20 | 32 | 24 | 2.58 |
| Reasonable cost of belonging to particular fraternity | 18 | 27 | 40 | 16 | 2.53 |
| Need for companionship | 19 | 28 | 36 | 18 | 2.52 |
| Emphasis on scholastic achievement | 21 | 27 | 32 | 20 | 2.51 |
| Opportunity for future connections and contacts | 23 | 28 | 28 | 21 | 2.47 |
| Physical attractiveness of fraternity house | 13 | 37 | 41 | 9 | 2.46 |

Table 4 cont. Importance of Factors in Determining Decision to Pledge a Fraternity

| | Not Important | Of Little Importance | Somewhat Important | Very Important | Mean Score |
|--|------------------|-------------------------|-----------------------|-------------------|---------------|
| Impressive Rush parties | 20 | 44 | 24 | 11 | 2.27 |
| Opportunity to participate in service projects | 22 | 43 | 28 | 7 | 2.19 |
| Opportunity for academic help | 30 | 34 | 28 | 8 | 2.13 |
| Stature of the national fraternity organization | 43 | 24 | 23 | 11 | 2.02 |
| Opportunity to have an impact on campus decision-making | 33 | 38 | 24 | 4 | 2.00 |
| Opportunity to be among the "in-crowd" on campus | 40 | 29 | 28 | 3 | 1.94 |
| Number of friends who are Greek | 36 | 41 | 20 | 3 | 1.91 |
| Opportunity to promote change within the university | 42 | 38 | 14 | 6 | 1.83 |
| Chance to belong to alumni group | 52 | 32 | 11 | 4 | 1.68 |
| Family expectations | 63 | 22 | 9 | 6 | 1.57 |

The chance to make friends and to associate with compatible people were central to the decision of both men and women to pledge. Nearly all the women and an overwhelming proportion of the men rated three factors — personality of actives, compatibility with a particular Greek organization, and the opportunity to meet people and make close friendships — as very important determinants of their decision to pledge. The promise of an active social life and the chance to meet members of the opposite sex were very important considerations for many students, as was the reputation of the particular sorority or fraternity. The opportunity for future contacts and connections, for leadership, and for companionship were key factors in the decision of women. Athletic activities, better housing accommodations, the prospect of fewer rules and regulations, and the personality of fellow rushees were particularly strong inducements for men.

There were noticeable differences between fraternity and sorority pledges in terms of the importance they placed on certain items. The personalities of rushees, the perceived inadequacy of residence hall activities, and the believed reasonableness of the cost of belonging to a Greek organization were factors that were more important to women than to men.

fraternity counterparts by the opportunity to make future contacts, to belong to an alumni group, to participate in service projects, to exercise leadership, and to have an impact on campus decision-making. Women also were more strongly moved than were men by the need for companionship, the impressiveness of Rush parties, and family expectations. Further evidence that the family has greater impact on the making of a sorority woman than a fraternity man was provided by another question on the survey. Respondents were asked to indicate, from a list of individuals, which was most influential in motivating them to participate in Rush. The highest percentage of women, excluding those who maintained that their decision to rush was entirely self-motivated, picked their parents (27%), with college friends second (24%). In sharp contrast, the number of men who chose their friends in college as the greatest source of influence (45%) far outdistanced those who picked their parents (10%). These findings closely approximate the corresponding ones for men and women who did not pledge.

Students who participated in Rush, but eventually chose not to pledge (or withdrew early in the process), also were asked to indicate how important a variety of factors were in determining their decisions. Only rushees who voluntarily declined to pledge were asked to respond to the items in Tables 5 and 6; persons who were not preferred by any of the fraternities or sororities for which they bid, did not complete this section of the survey.

Table 5. Importance of Factors in Determining Decision Not to Pledge a Sorority

| | Not Important | Of Little Importance | Somewhat Important | Very Important | Mean Score |
|--|------------------|-------------------------|-----------------------|-------------------|---------------|
| Attitudes and behavior of actives | 6 | 8 | 45 | 41 | 3.22 |
| Artificial and superficial quality of Greek life | 10 | 14 | 33 | 43 | 3.10 |
| Sorority exclusiveness and snobbery | 14 | 14 | 24 | 49 | 3.08 |
| Ability to make many friends without belonging to a sorority | 16 | 14 | 35 | 35 | 2.90 |
| Too much "Mickey Mouse" in the Rush process | 20 | 20 | 29 | 31 | 2.73 |
| Failure to receive invitations to parties by sororities of my choice | 33 | 8 | 14 | 45 | 2.71 |
| Distaste for Rush parties | 24 | 12 | 35 | 29 | 2.71 |
| Incompatibility of personality | 28 | 14 | 31 | 28 | 2.50 |

Table 5 cont. Importance of Factors in Determining Decision Not to Pledge a Sorority

| | Not Important | Of Little Importance | Somewhat Important | Very Important | Mean Score |
|--|------------------|-------------------------|-----------------------|-------------------|---------------|
| Desire not to become wedded socially to one particular group | 24 | 28 | 26 | 24 | 2.49 |
| Insufficient time to make choice among sororities | 24 | 31 | 24 | 22 | 2.43 |
| Discourteous treatment during Rush | 33 | 27 | 17 | 23 | 2.31 |
| Dislike of rules governing the Rush process | 31 | 29 | 28 | 12 | 2.20 |
| Insufficient benefits compared to costs | 33 | 29 | 26 | 12 | 2.16 |
| Adequacy of residence hall activities | 41 | 22 | 26 | 10 | 2.10 |
| Failure to obtain a matching bid from first preferenced sorority | 51 | 13 | 17 | 19 | 2.04 |
| Inability to afford the costs of belonging to a sorority | 53 | 16 | 22 | 10 | 1.88 |
| Anti-intellectual atmosphere in sororities | 45 | 29 | 22 | 4 | 1.84 |
| Poor image or reputation of Greek organizations on campus | 51 | 26 | 14 | 10 | 1.82 |
| Lack of separate sorority housing | 55 | 22 | 16 | 8 | 1.77 |
| Impact of pledging on grade average | 56 | 19 | 19 | 6 | 1.75 |
| Personality of Rush chairmen | 57 | 18 | 22 | 4 | 1.73 |
| Religious, racial or ethnic biases of sororities | 75 | 8 | 14 | 4 | 1.47 |
| Pressure from close friends or family members not to pledge | 82 | 6 | 10 | 2 | 1.31 |
| Inability to meet required grade average for pledging desired sorority | 78 | 14 | 6 | 2 | 1.31 |

Table 6. Importance of Factors in Determining Decision Not to Pledge a Fraternity

| | Not Important | Of Little Importance | Somewhat Important | Very Important | Mean Score |
|---|------------------|-------------------------|-----------------------|-------------------|---------------|
| Attitudes and behavior of actives | 25 | 10 | 26 | 39 | 2.80 |
| Ability to make many friends without belonging to a fraternity | 22 | 20 | 31 | 27 | 2.63 |
| Fraternity exclusiveness and snobbery | 22 | 27 | 22 | 30 | 2.60 |
| Desire not to become wedded socially to one particular group | 30 | 18 | 25 | 28 | 2.51 |
| Incompatibility of personality with the Greek image | 28 | 23 | 20 | 30 | 2.51 |
| Artificial and superficial quality of Greek life | 26 | 20 | 33 | 21 | 2.49 |
| Too much "Mickey Mouse" in the Rush process | 25 | 31 | 19 | 25 | 2.44 |
| Personalities of fellow rushees | 30 | 20 | 31 | 20 | 2.41 |
| Insufficient time to make choice among fraternities | 26 | 33 | 21 | 19 | 2.33 |
| Impact of pledging on grade average | 33 | 19 | 30 | 18 | 2.32 |
| Discourteous treatment during Rush | 39 | 28 | 12 | 21 | 2.16 |
| Failure to receive invitations to Rush parties by fraternities of my choice | 44 | 25 | 13 | 18 | 2.05 |
| Insufficient benefits compared to costs | 43 | 26 | 16 | 15 | 2.03 |
| Dislike of rules governing the Rush process | 45 | 27 | 22 | 7 | 1.90 |
| Anti-intellectual atmosphere in fraternities | 49 | 25 | 21 | 5 | 1.82 |
| Inability to afford the costs of belonging to a fraternity | 56 | 20 | 15 | 10 | 1.79 |

Table 6 cont. Importance of Factors in Determining Decision Not to Pledge a Fraternity

| | Not Important | Of Little Importance | Somewhat Important | Very Important | Mean Score |
|--|------------------|-------------------------|-----------------------|-------------------|---------------|
| Adequacy of residence hall activities | 54 | 23 | 15 | 8 | 1.77 |
| Physical unattractiveness of fraternity houses | 58 | 18 | 15 | 8 | 1.73 |
| Distaste for Rush parties | 57 | 23 | 12 | 8 | 1.72 |
| Poor image or reputation of Greek organizations on campus | 56 | 23 | 16 | 5 | 1.71 |
| Religious, racial or ethnic biases of fraternities | 57 | 25 | 12 | 7 | 1.68 |
| Pressure from close friends or family members not to pledge | 27 | 10 | 7 | 7 | 1.43 |
| Inability to meet required grade average for pledging desired fraternity | 78 | 15 | 3 | 3 | 1.32 |

Dislike of the milieu of the fraternal system, as well as the people in it, were the most widely-shared reasons for not pledging. A large number of non-pledges from both sexes (but particularly women) indicated that the attitude and behavior of actives, the perceived exclusiveness and snobbery of Greek-letter organizations, the believed superficiality and artificiality of Greek life, the incompatibility of their own personalities with the Greek image, and the "Mickey Mouse" of the Rush process were quite important factors in their decision. A heavy majority of both groups of non-pledges also were motivated by their confidence in their ability to make many friends without belonging to a fraternity or sorority. Clearly, however, those men and women who chose not to pledge did so largely because they were "turned off" by what they saw of the Greek system. Indeed, one could make a strong argument, based on the results in Table 7, that the voluntary non-pledges were more disenchanted with and hostile toward the fraternal system as a result of their Rush experience than were those students who were rejected for membership.

Table 7. "Do You Plan To Try To Join a Sorority (Fraternity) at Miami in the Future?"

| | Sorority Voluntary Non-Pledges | Sorority Involuntary Non-Pledges | Fraternity Voluntary Non-Pledges | Fraternity Involuntary Non-Pledges |
|-----------------|--------------------------------------|--|--|--|
| Yes, definitely | 0% | 7% | 4% | 22% |
| Yes, probably | 24 | 37 | 25 | 38 |
| No, probably | 19 | 20 | 38 | 31 |
| No, definitely | 57 | 37 | 33 | 9 |

A sharply higher percentage of those students who were refused a bid by fraternities and sororities maintained interest in joining a Greek-letter organization at Miami in the future. Less than a fourth of the women, and a third of the men, who turned down bids indicated that they might attempt to join a fraternity or sorority in the future.

Although more than 40 percent of the respondents of both sexes felt that insufficient time to make a choice among particular chapters was at least somewhat important in their decision not to pledge, men and women differed when asked specifically about the length of this year's Rush schedule: An outright majority (53%) of the sorority rushees thought that the schedule was too short for the number of activities held, while only 22 percent of the fraternity hopefuls felt that the Rush period should be longer than the current two-week period.

Satisfaction with residence hall activities and distaste for the Rush parties they experienced were cited by more women than men as an important reason for their refusal to pledge. A far greater number of fraternity than sorority rushees, on the other hand, seemed influenced by the possible negative impact of pledging on their grade averages. The finding with respect to residence hall activities was consistent with the responses of students who had pledged — that is, more men than women indicated that the inadequacy of residence hall activities was a key factor in their decision to pledge, and a greater number of women who declined to pledge stressed their happiness with the quality of hall programs.

III. IMPACT OF RUSH EXPERIENCE ON STUDENTS' SELF IMAGES

As with many other aspects of a student's college experience, participation in Rush contains the possibility of disappointment and rejection. A rushee may find Greek life not to his or her liking, may resent the close social scrutiny candidates are sometimes expected to undergo, may fail to obtain a bid from the

particular sorority or fraternity desired, or may not be invited to join any organization at all. It is reasonable to expect that, as the result of this process, some students may suffer bruised egos and lower estimations of self-esteem. For this reason, it is important for staff members whose jobs involve counseling undergraduates to be aware of the possible psychological impact of Rush and the number of Rush participants likely to be affected.

To obtain an idea of the consequences which Rush has on students' perceptions of themselves, both pledges and non-pledges were asked to indicate whether their experience in this process strengthened, weakened or had no effect on their self-images, in terms of specific personal characteristics. The findings for both men and women demonstrate that there were sharp differences between the two groups of rushees. Consistently, those students who pledged a sorority or fraternity reported that Rush had a neutral to positive effect on their view of themselves, while non-pledges indicated that it had a neutral to negative impact.

Table 8. Effect Which the Sorority Rush Experience Had On the Self-Image of Pledges and Non Pledges, With Respect to Certain Personal Traits

| Item | Respondent | Weakened Your Self-Image | Had No Effect On Your Self-Image | Strengthened Your Self-Image | χ^2 |
|--|------------------|--------------------------------|---|------------------------------------|----------|
| Your ability to express yourself verbally | Pledged | 9% | 25% | 66% | 30.25*** |
| | Didn't Pledge | 27 | 49 | 24 | |
| The attractiveness of your personality | Pledged | 12% | 31% | 57% | 38.50*** |
| | Didn't Pledge | 48 | 33 | 18 | |
| Your intellectual qualities | Pledged | 7% | 64% | 29% | 8.49* |
| | Didn't Pledge | 3 | 83 | 14 | |
| Your ability to make a good impression in a social situation | Pledged | 14% | 25% | 61% | 42.72*** |
| | Didn't Pledge | 52 | 30 | 17 | |
| Your personal appearance | Pledged | 14% | 56% | 30% | 11.48** |
| | Didn't Pledge | 35 | 47 | 19 | |

* $p < .05$

** $p < .01$

*** $p < .001$

Table 9. Effect Which the Fraternity Rush Experience Had On the Self-Image of Pledges and Non Pledges, With Respect to Certain Personal Traits

| Item | Respondent | Weakened Your Self-Image | Had No Effect On Your Self-Image | Strengthened Your Self-Image | χ^2 |
|--|------------------|--------------------------------|---|------------------------------------|----------|
| Your ability to express yourself verbally | Pledged | 7% | 43% | 50% | 11.54** |
| | Didn't Pledge | 17 | 54 | 29 | |
| The attractiveness of your personality | Pledged | 8% | 47% | 46% | 19.36*** |
| | Didn't Pledge | 24 | 55 | 21 | |
| Your intellectual qualities | Pledged | 4% | 78% | 18% | 3.42 |
| | Didn't Pledge | 11 | 69 | 19 | |
| Your ability to make a good impression in a social situation | Pledged | 7% | 34% | 59% | 27.30*** |
| | Didn't Pledge | 31 | 41 | 28 | |
| Your personal appearance | Pledged | 6% | 66% | 29% | 10.94** |
| | Didn't Pledge | 11 | 77 | 11 | |

**p < .01

***p < .001

The distinction between pledges and non-pledges of both sexes was especially great on two items (attractiveness of personality and ability to make a good impression in a social situation), and between sorority pledges and non-pledges alone on one trait — ability of verbal expression. There also was greater disparity between the responses of the two groups of women to the items in this section than there was between men. Sorority non-pledges were more prone than were their fraternity counterparts to perceive Rush as having weakened their confidence in the attractiveness of their personality, their ability to make a good impression in a social situation, the ability to express themselves verbally, and their personal appearance, while sorority pledges were more likely to view the Rush experience as having strengthened their self-image on the first two of these traits. The factor on which there was the smallest degree of difference between pledges and non-pledges was the extent to which students' conceptions of their intellectual ability were affected by participation in Rush. A large majority of all respondents indicated that Rush had little impact on their faith in their

intellectual powers (although a higher percentage of sorority than fraternity pledges believed that their self perceptions with respect to this characteristic were strengthened as a result of their experience).

One might expect that Rush would have a more negative impact on the self-images of students who had not been preferenced by any fraternity or sorority than those who chose not to join. However, there was a clear difference between the responses of the two sets of rushees on only one trait: a greater percentage of men and women who were turned down for membership in a Greek-letter organization (61% and 34% respectively) indicated that Rush had weakened their confidence in the attractiveness of their personality. One possible explanation for the high proportion of women whose self-image of their personality suffered as a result of Rush is the timing of the process. Freshmen constitute a large majority of Rush participants, and the experience of rejection in the early weeks of the fall semester (when Sorority Rush is held) may have been particularly shattering for individuals who have not had the chance to widely test their social skills or build up a body of friends at college. A slightly larger proportion of fraternity participants who were denied bids (39%) developed a less positive view of their ability to make a good impression in a social situation as a result of the Rush experience.

IV. CONCLUSION

Rush, with its frenzied two weeks of social activities, serves as a mutual examination process for both Greek-letter organizations and prospective pledges. It exposes students to the benefits and liabilities of "going Greek", and provides each fraternity and sorority with the opportunity to evaluate the compatibility of rushees with its members. That this process helps participants to decide whether or not to affiliate with the fraternal system was demonstrated by the reaction of pledges and non-pledges to the Rush experience and their interaction with Greek actives. Boosters of fraternities and sororities have always maintained that Greek life is not appropriate for every student, and the responses of the voluntary non-pledges support this thesis. At the same time, Miami's fraternal organizations should be concerned with the number of rushees (including many eventual pledges) who indicated that they felt uncomfortable presenting their real personality during the process. Many students, for the sake of gaining the social advantages and camaraderie associated with the Greek system at this University, apparently felt the necessity of "packaging" themselves in an image congenial to the chapters they wished to impress.

More attention also needs to be focused on the consequences of Rush for students who were not accepted for membership in any fraternity or sorority. In addition to suffering the obvious psychological pain and depression which results from such a rejection, students appear to form a less favorable impression of themselves in terms of certain personal characteristics. Whether this negative self-assessment is a short-term effect or whether it colors a student's remaining social, personal and academic life in college is a subject for future research. But the mere fact that some students are hurt by the Rush process should encourage professionals concerned with student development to explore ways to treat this problem.

APPENDIX: SELECTED DEMOGRAPHIC CHARACTERISTICS OF PLEDGES AND NON-PLEDGES.

The findings of this study produced no evidence that there are striking differences between pledges and non-pledges of both sexes at Miami in terms of their personal and social attributes.

Table 10. Percentage of Pledges and Non Pledges in Specific Demographic Subgroups Who Participated in the Survey

| | Women Who Pledged | Women Who Did Not Pledge | Men Who Pledged | Men Who Did Not Pledge |
|--|-------------------------|--------------------------------|-----------------------|------------------------------|
| ACADEMIC DIVISION | | | | |
| Arts & Sciences - Humanities | 17% | 20% | 8% | 9% |
| Arts & Sciences - Social Science | 16 | 22 | 18 | 19 |
| Arts & Sciences - Natural Science | 16 | 14 | 17 | 22 |
| Business | 21 | 23 | 44 | 34 |
| Education | 21 | 14 | 2 | 4 |
| Applied Science | 5 | 1 | 8 | 7 |
| Fine Arts | 5 | 7 | 1 | 5 |
| Western College | 0 | 0 | 1 | 0 |
| CLASS RANK | | | | |
| Freshman | 74% | 70% | 83% | 90% |
| Other | 26 | 30 | 17 | 10 |
| FAMILY MEMBERS AFFILIATED WITH FRATERNITY OR SORORITY | | | | |
| None | 32% | 27% | 34% | 47% |
| One | 25 | 34 | 27 | 28 |
| Two | 23 | 28 | 26 | 14 |
| More than two | 20 | 11 | 13 | 11 |
| PARENTAL EDUCATIONAL LEVEL | | | | |
| Non-high school graduate | 0% | 1% | 2% | 2% |
| High school graduate | 5 | 6 | 5 | 8 |
| Some college | 12 | 13 | 9 | 14 |
| Baccalaureate degree | 34 | 43 | 39 | 40 |
| Master's degree | 25 | 27 | 31 | 26 |
| Ph.D. or professional degree | 24 | 11 | 15 | 11 |
| PARENTAL INCOME | | | | |
| Less than \$10,000 | 1% | 3% | 1% | 2% |
| \$10,000 to \$19,999 | 13 | 15 | 14 | 12 |
| \$20,000 to \$29,999 | 22 | 34 | 28 | 34 |
| \$30,000 or more | 65 | 48 | 57 | 52 |

Table 10 cont. Percentage of Pledges and Non Pledges in Specific Demographic Subgroups Who Participated in the Survey

| | Women Who Pledged | Women Who Did Not Pledge | Men Who Pledged | Men Who Did Not Pledge |
|------------------------|-------------------------|--------------------------------|-----------------------|------------------------------|
| POLITICAL VIEWS | | | | |
| Very conservative | 3% | 1% | 5% | 1% |
| Conservative | 27 | 39 | 34 | 27 |
| Middle-of-the-road | 44 | 42 | 41 | 42 |
| Liberal | 25 | 17 | 11 | 25 |
| Very liberal | 1 | 1 | 11 | 5 |
| RELIGIOUS FAITH | | | | |
| Protestant | 59% | 62% | 43% | 44% |
| Roman Catholic | 28 | 28 | 23 | 36 |
| Jewish | 3 | 2 | 12 | 5 |
| Other | 4 | 5 | 13 | 10 |
| None | 6 | 2 | 9 | 6 |

Using parental income and educational level as indicators, it appears as though the socio-economic standing of the families of sorority and fraternity pledges was slightly greater than that of non-pledges (particularly in the case of female students); it must be noted, however, that the relationship between pledges and non-pledges of both sexes on each of the two demographic characteristics was not statistically significant. On balance, fraternity pledges described themselves as more politically conservative than did men who did not join a fraternity ($\chi^2 = 11.04$, $p < .05$); in contrast, sorority pledges considered themselves as slightly more liberal than did non-pledges. Although there was no statistically significant difference between rushees in terms of the number of members of their immediate families who belonged to a social sorority or fraternity, slightly more pledges than non-pledges came from families in which at least two persons were affiliated with a Greek-letter organization. The difference was especially great in the case of men.

This report is a condensation and interpretation of the complete set of data that resulted from the survey. For additional information about the survey contact Michael Keller, Coordinator of the Student Life Research Service, at 213 Warfield Hall or 529-3931.

