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ABSTRACT

Within this document, and presented in their entirety, are five reports which depict differing views of Delaware County Community College (DCCC) from 1974 through 1980. The reports consist of both historical and predictive data, evolved from staff work related to long and short range planning. The general framework for this activity revolved about the American Management Association planning process interacting with the National Center for Higher Education Management Systems (NCHEMS) products. The individual reports comprising the document include: (1) Long Range Planning at DCCC 1975-1980; (2) The Institutional Plan 1977-78; (3) Information Exchange Procedures, Data Pormats and Definitions for DCCC Piscal Year 1974-1975, utilizing the Information Exchange Procedures (IEP) developed by NCHRMS, a set of standard definitions and procedures for collecting data about disciplines and student degree programs, outcomes of instructional programs, and institutional characteristics; (4) A Costing Profile of Instructional Activities at DCCC for the 1974-75 Fiscal Year (instructional costs by discipline, student costs by year, program full cost per student credit hour); (5) A Summary of 1974-75 and 1975-76 Instructional Credit Hour Activities and Projections for 1976-77 and 1977-78. The reports are intended to serve as examples of differing types of data which are available for planning and management when management products are combined with planning processes. (JDS)

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AN EXAMPLE OF PLANNING/MANAGEMENT REPORTS PRODUCED AT DELAWARE COUNTY COMMUNITY COLLEGE IN CONJUNCTION WITH

AMERICAN MANAGEMENT ASSOCIATION (AMA) PROCESSES

AND

NATIONAL CENTER FOR EDUCATION MANAGEMENT SYSTEMS (NCHEMS) PRODUCTS



Richard L. Spencer

PREFACE

Throughout the past year, the staff at Delaware County Community College have spent a considerable amount of time and effort in an attempt to construct a planning/management environment as an aid to future College operations.

The general framework for this activity has revolved about the American Management Association (AMA) planning process interacting with the National Center for Education Management Systems (NCHEMS) products. Within this document, and presented in their entirety, are several reports which depict differing views of the College from 1974 through 1980. They consist, of course, of both historical and predictive data; and, they evolved from staff work relating to long and short range planning.

These are to serve as a representative example of differing types of data which are available for planning and management when management products are combined with planning processes.

The next step at DCCC is the implementation of a more complete planning/management framework through funds provided by a recent AIDP Grant.



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LONG RANGE PLANNING

AT

DELAWARE COUNTY COMMUNITY COLLEGE

1975-1980



<u>Participants</u>

American Management Association DCCC Board Members College Representatives



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PART I

Introduction

The process of planning at DCCC is intended to gather information for analysis leading to decisions that will enhance College development. Through the efforts of the Board of Trustees, administrative officers, faculty, students and community, the results of such a process will produce specific plans for short and long range program development. It is generally recognized by those concerned that the planning process will directly influence College development.

The planning process at DCCC is currently separated into two distinct areas: 1) operational or short range planning; and 2) long range planning. Short range planning is being carried out in a 20-month cycle guided by the development of a Planning, Programming, Budgeting System calendar. Long range planning is currently under review; however, the initial phases of implementation are completed and presented within this document.

Operational or Short Range Planning

Operational planning at DCCC focuses upon primary and secondary dates, functions, and responsibilities. Primary dates and functions are defined as those major "all college" items which must be completed at appropriate times in order for the College to operate. Secondary dates and functions are those set by major administrative offices which refer to their responsibility and which relate to primary functions.

The operational planning of the College revolves about a 20-month planning cycle which is depicted in Figure 1. This calendar is issued



PRELIMINARY DRAFT **ELÂWARE COUNTY COMMUNITY COLLEGE**

Mrs 1977-79

Board of Trustees Abereiro 1977-76 00 calendar.

(Board of Trustees)

Aggroup 1977-74 Institutional program and unit made.

July 1976

ADDITIVE presentatry 1977-78 formula budget, (Freeldent)

Avanct 1976

Submit 1977-76 budget estimate to State. (Business Office)

Sestember 1978

Present preliminary 1977-76 budget data to Figance Committee. (Business Office)

October 1976

Present preliminary . 1977-78 nudget data to Sponsor's Liaison Representatives. (President)

Nevember 1976

Submit 1977-78 budget to Finance Committee. (Business Office)

December 1976

Present 1977-76 budget to Board of Trustees for approval. (President)

SECONDARY DATES AND FUNCTIONS

ery to May 1976

June 1976 Proper s proliminary 1977-79

formula budget. (Business Office)

July 1978

Start 1977-78 line Item budget **Preparation.**

(Business Office)

Aveust 1976

Submit 1977-78 unit budget data to Business Office.

(Areas)

Propers preliminary 1977-76 budget data for Board Presentation.

(Business Office)

September 1978

Hegis reports requifements

received. VARIOUS RESPONSE DATES. (President's Stefr)

Update enrollment actual & projections (Planning)

October 1976 issue final exemination schedule for Fell 1976. (Instruction)

Summer Degrees awarded. (Instruction)

November 1976

Issue Advisement schedule for Intersession & winter 1977, (instruction)

(Instruction) Course offerings for Intersession & winter term 1977 Issued.

(Instruction) Issue resistration schedule & Instructions for Intersession & winter 1977 term.

(Plenning)

N

Figure

December 1978

Recommendation for

Feculty promotions.

 ∞



rard of Tru

Sponsort approve 1977-78 budget.

March 1977 Sponsors approve 1977-79 budget.

1977-79 budget.

April 1977 Sponsors epprove

Ratify new and returning 1977-79 staff employment contract. (Board of Trustees) May 1977

June 1977

July 1977 Make ennual report to the Board of Trustoes.

(President)

AVEUST 1977

Seatomber 1877 Classes begin for Fall Torm 1977-78 Academic Year.

January 1977

Retify intersection Employment Contracts by **Board of Trustees.**

Release college calaing, 1977-78 to Printer. (Community Relations) February 1977

Fall Degrees Awarded. (instruction) Undate enrollment

actuals & projections. (Planning) Ratify coadjutant

employee contracts, (Board of Trustees) March 19 77

Issue Examination schedule for winter 1977.

(instruction)

Issue advisement schedule & Instructions for students returning for Fall term 1977.

(Instruction) Course offerings for Summer sessions & Fall term 1977 Issued. (Instruction)

(stub registration schedule & Instruction for Summer session & Fall 1977 term.

(Planeling)

April 1977

Compile ennual report to the Board of Trustees.

(President's Staff) Complete Personnel evaluations. (Areas) Submit copy of

epproved 1977-79 budget to State. (Business Office) Submit new &

returning steff employment contracts to Board of Trustees. (Business Office)

May 1977

Submit requests for graduate study tuition, (Areas) Issue tinal Exemina-1 tion schedule for

Spring 1977. (Instruction) COMMENCEMENT

June 1977

tion Schedule for Summer 1977.

July 1977

Jassa Final Exemine. (Instruction)

August 1977 September 1977

Ratify coadjutant employee contract for Fall term. (Board of Trustees



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in January of every year to officially initiate the planning related to the academic year twenty months hence. An important technical process integrated with short range planning is the implementation of the National Center for Education Management Systems (NCHEMS) Costing and Data Management System as well as their Resource Requirement Prediction Model (RRPM 1.6). When the planning which is suggested within the calendar is integrated with NCHEMS products, feasible courses of action are formulated through a systematic consideration of alternatives. The end result is a line-item budget prepared through program considerations.

Long Range Planning

A long range planning group comprised of Trustees, executive officers, and administrators was established at the College early in 1975. Assisted by the American Management Association (AMA), the group has followed a quasi-structured format in reviewing 1 previous goals and objectives of the College.

This process is a step-by-step procedure through the following areas: Mission, Policy Guid lines, Beliefs, Environmental Analysis, Developmental Area, Critical Issues, Key Performance Areas, Objectives, and Action Planning. Implementation of the College long range plan will give fairly specific direction for operational short range planning and resource allocation.

An unanticipated result of this first planning process has been an increased awareness of the needs for further development. Two particular areas of concern include: 1) the need for more meaningful

See Appendix I for further information about the AMA planning process.



involvement to extend to all professional groups with the College; and 2) the need for reliable, timely, and valid data to provide the pertinent background upon which to base the planning process.

Integration of Short Range Planning with Long Range Planning

The flow and relationship of short range operational planning with long range planning is depicted in a Planning, Management, and Evaluation (PME) flowchart in Figure 2. It is evident in this process that long range planning provides the impetus for planning and budgeting within the short range (20 month) cycle.

In many colleges and universities the long range and short range planning processes have developed somewhat independent of one another; however, we are searching for a process which will more closely relate these two components. We believe that maximum efficiency and effectiveness will be achieved through a meshing rather than a separation.

The remainder of this planning document will revolve about the issues of where we are, where we want to go, and how we are going to get there.

PLANNING, HANAGEMENT, AND EVALUATION (PME) CYCLE Review of Objectives* Unresolved - Long Range Goals issuss - Immediate Operational Objectives ACCOUNTABILITY ACCOUNTABILITY Institutional*** Institutional** Efficiency Eifectiveness Management Evaluation Program Evaluation Program*** Preparation of Program Planning Program Proposals Proposal Extensions Review and Analysis Changes FIGURE Budget Funding Programming Preparation Decisions Agencies - Program Format - Traditional Format 9 Direct AMA Involvement

- ** Direct NCHEMS Involvement
- *** AMA and NCHEMS Involvement



Where We Are

Policy Guidelines

Statements representing the consensus of the management as to courses of action which are unacceptable or should be avoided, or courses of action which must be followed in future planning.²

- The College will only offer first and second year courses in the College and University Transfer Program.
- Preference will be given to students from local sponsoring school districts. Students from non-sponsoring areas will be required to pay all of the costs normally assessed to the local sponsor.
- 3. Admissions will be accepted on a first-come, first-serve basis, within the financial and program limitations of the College.
- 4. All program offerings shall be based on the overall needs of the community as assessed by the College.
- 5. The College shall maintain its status as a non-residential, community, teaching institution.
- 6. As a community-centered institution, the College will be a resource to the community and the community will be a resource to the College.
- 7. The College will not develop programs or services which unnecessarily duplicate those already offered by other agencies in Delaware County.
- 8. "Student Activities" shall be funded through fees assessed to students.
- 9. All groups within the College shall have an opportunity to contribute information pertaining to those long range decisions affecting their areas of responsibility.
- 10. The College shall stress better classroom and institutional management in its continuing effort to achieve quality.
- This is an AMA definition. Note that these appear with frequency throughout the remainder of this document.



<u>Beliefs</u>

Mission related tenets of educational philosophy underlying policy guidelines.

As a community-centered educational institution, Delaware County Community College believes that:

- 1. Life styles are enriched through education.
- 2. Educational institutions have an obligation to help citizens achieve individual potential.
- 3. Education creates more productive citizens and encourages personal awareness and individual development.
- 4. A community-centered aducational institution can make a significant contribution to the economic, social, political, and cultural welfare of the community.
- 5. Everyone can benefit in some way from education.
- 6. Every citizen should have access to education beyond the secondary school level.
- 7. An educational institution should provide a humanistic environment recognizing individual dignity and worth.
- 8. Citizens who make appropriate career choices tend to lead more productive and satisfying lives.
- 9. An educational institution should provide individuals with opportunities to include in their respective career plans: 1) preparation for gainful employment; 2) intellectual growth through development of interests outside their vocational pursuits; and 3) physical and emotional well-being through the development of life-time hobbies.

Environmental Analysis

The identification of major environmental factors which may have a present or future impact on the organization. Characteristically the organization has little control over these factors; therefore, the management must develop agreed-to assumptions about these factors and how they may affect-positively or negatively-- the future of the organization.



During the next five years, the College is anticipating various changes in the student body, both in terms of their own background characteristics and the concomitant effect their coming to the College should have on the programs and services of the College.

In summarizing the current status of the student population, the following should be considered as descriptive:

The College population is mostly from areas within Delaware County that sponsor the College. The students tend to be first generation college students from middle and lower middle class homes. Parental occupational level tends to be semi-skilled, skilled, semi-professional, managerial, and sales. If the student is full-time, he tends to have a part-time job on or off campus and approximately 40% of all students receive some form of financial aid. The College student body is composed of two primary groups - recent high school graduates (ages 17-20) who comprise 41% and ten to be full-time students, and older persons (ages over 21) who comprise 59% and tend to enroll on a part-time basis. However,, 33% of the students over 21 years are enrolled full-time. Approximately 20% of the students are women over 21 years (which is 45% of all women students). Approximately 13% of the students are veterans who are enrolled, 60% part-time and 40% full-time. student body is predominantly white with approximately 7% of the students categorized as minority.



Of 2586 part-time students (53% of Fall, 1975 enrollment), 85% (2193 students) are enrolled exclusively in the evening. Over 25% of the students attended private or parochial high schools (Catholic) and 5% hold High Equivalency Certificates. The recent high school graduate tends to have a "C" average in high school and an ACT test score which is less than the national average for two year colleges. Older students tend to have not considered college seriously in the past and by their reports were not considered "college material" when in high school.

Although the college level matriculated students (2335 students or 46% of student body) tend to enroll more frequently in college and university parallel or transfer programs, a considerable percentage (44%) are matriculated in occupational programs. The most frequent curricular majors for matriculated students are: Liberal Arts (34%), Occupational Business Cluster Programs (19%), Business Administration (15%), and Public Service Cluster Programs (13%). Nineteen percent of the matriculated students enroll in all other curricular programs.

In the non-matriculant categories, 1110 students or 23% of all students are developmental while 31% (1521 students) are mostly part-time non-matriculated students. It is estimated that approximately 50% of all entering students are at the time of admission considered weak in one of four academic areas (mathematics, reading, English or science) and approximately one-half of these students



are currently taking developmental (remedial) courses during the first term of enrollment.

Approximately 50% of the students return for a third semester of enrollment while approximately 20% persist and graduate or accumulate sufficient credits to be eligible for graduation.

The changes anticipated in the next five years include:

- (1) Increased enrollment to approximately 6300 to 7700 heads and approximately 4700 to 5600 FTE students by 1980. The higher estimates are based upon full county sponsorship.
- (2) Probability of county sponsorship creating the higher enrollment suggested in #1 above.
- (3) Significantly increased disadvantaged and minority enrollment due to county sponsorship.
- (4) Continued increase in percentage of older, part-time evening students.
- (5) Greater percentages of the less academically qualified students with unrealistic career and educational aspirations.
- (6) Increasing demand in the occupational program areas of curriculum.
- (7) Increasing needs for financial aid.

The changes experienced during the last few years, compounded by the apparent trends and anticipated changes in sources and characteristics of the student population, have and will continue to call for specific changes in the educational program of the College. The dynamic nature of the situation clearly indicates the need for change, especially when the nature of student's coming and expected



to come to the College are considered.

Developmental Areas

Shortages, deficiencies or major problems which make it difficult to achieve the mission and objectives of the organization. Developmental Areas should be concerned with underlying causes, not symptoms. These areas should not include day-to-day problems which can be resolved by an immediate decision or problems characteristic of any well-performing organization.

The following areas were identified as needing further development in order to achieve a greater degree of success in pursuing the educational goals of the College.

Items 1-5 appeared with most frequency and are rank ordered.

- 1. Improve management by identifying proper role relationships at all levels including the Board of Trustees (responsibilities, duties, authority, relationships to other people, standards of performance, performance review, correction, communication).
- 2. Create and implement a system for establishing priorities.
- Improve operational procedures to allow for adequate planning, evaluation, accountability, and follow-through.
 - 4. Investigate means to provide services on a community-wide basis.
 - 5. Develop methods to enhance the image of community colleges in general and further establish the identity of DCCC in the County.

Items 6-17 are identified but not ranked.

- Take steps to improve existing facility limitations, e.g., physical education, performing arts, etc.
- 7. Examine high and increasing tuition costs in comparing with other community colleges in the State.



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- 8. Improve the College's position regarding—financial predictability and vulnerability.
- 9. Improve timetable for preparation of the budget.
- 10. Identify and remedy low morale apparent in some key areas.
- 11. Establish programs and policies to overcome "impersonal management" image.
- 12. Determine reasons for excessive turnover in some areas and decide on appropriate action.
- 13. Investigate means of improving State support of the College.
- 14. Establish more definitive criteria for assessing and evaluating educational needs of the community.
- 15. Improve efficiency in procedures.
- 16. Improve the effectiveness of institutional governance structure.
- 17. Develop a comprehensive program of faculty evaluation which includes a systematic assessment of teaching by students.

Critical Issues

List of the major controversial issues within the organization on which a management consensus can only be achieved with significant compromise. Tend to be issues which affect the basic definition of organizational purpose.

- 1. The role of Physical Development Programs within the College, i.e., athletics, instruction, and recreation.
- 2. Establish and define the role of the Board of Trustees in the affairs and operation of the College.
- 3. Maintaining the College's commitment to an open admissions policy.
- 4. Commitment of the College resources to Developmental Education.
- 5. Commitment of the College resources to Occupational Education.
- 6. Consideration of facts concerning the possible expansion of the geographical area served by the College.



- 7. Determine extent of unused plant and facilities, and formulate plans for further utilization.
- 8. How should the Board of Trustees continue to effectively manage the institution with the existence of the employee unions?

Key Performance Areas

Areas of performance most critical to the long-term success of the organization. Continued failure in any of these areas would seriously jeopardize future survival.

- 1. Enrollment
- 2. Costs
- 3. Facilities
- 4. Management
- 5. Sponsorship Expansion
- 6. Attrition



PART III

Where We Want To Go

<u>Mission</u>

The mission is the broadest, most comprehensive statement that can be made about central or continuing purpose. The chief function or responsibility of an organization which justifies continuing support of the organization by society and which provides initial direction for the management or administration of the organization. The purpose of the mission statement is to provide a focus for the resources of the organization.

The mission of Delaware County Community College is to offer educational programs and services which are comprehensive, accessible, flexible and community-centered in order to enhance the development of our community and its residents.

Strategic Objectives

- Management Systems shall be developed and maintained to optimize effectiveness and efficiency of College programs and services.
- 2. Appropriate Programs and services shall be offered so that students enrolled and continued in programs consistent with their educational needs.
- Opportunities at the College shall be extended to all residents of Delaware County on an equitable basis.
- 4. Adequate facilities shall be provided for educational programs and services.

The above listed strategic objectives were selected, from a larger list, in their order of importance as being those most worthy for implementation. The others would be reviewed annually and





either be replaced or added to the implementation list. Also, during this annual review, new objectives could be suggested for implementation.



PART IV

How We Are Going To Get There

Strategies

Broad courses of action designed to achieve strategic objectives.

- A. Management Systems shall be developed and maintained to optimize effectiveness and efficiency of College programs and services.
 - Buy management systems.
 - Buy services from a management service bureau.
 - 3. Develop a management system.
 - Develop a management system with appropriate help.
- В. Appropriate programs and services shall be offered so that students are enrolled and continued in programs consistent with their educational needs.
 - To develop and maintain an evaluation system that will lead to the offering of programs and courses meeting the educational needs of the students.
 - 2. To develop and maintain a retention system that will lead to the offering of programs and courses meeting the educational needs of the students.
 - Implement Advanced Institutional Development Program 3. (AIDP).
- Opportunities at the College shall be extended to all resi-C. dents of Delaware County on an equitable basis.

High Priority Priority

- 1. County government sponsorship.
- 2. Total County sponsorship through municipalities.
- 3. State subsidy of community colleges.
- Increase contracted educational services.
- 5. Federal assistance programs.

Medium

Priority 1. Total County school district sponsorship.



2. Increase extension centers, etc.

Low Priority 1. Charge back (legislation).

- 2. College direct tax (legislation).
- 3. Financial aid for "non-sponsored" students.
- 4. State operation of community colleges.
- D. Adequate facilities shall be provided for educational programs and services.
 - 1. To construct new facilities.
 - 2. Obtain off-campus facilities.



PART V

Summary

The process of planning at DCCC is intended to gather information for analysis leading to decisions that will enhance College development. This process is currently separated into two distinct areas: 1) operational or short range planning; and 2) long range planning. In many colleges, these components have developed independently of one another; however, DCCC intends to closely relate these components with the belief that maximum efficiency and effectiveness will be achieved through a meshing rather than a separation.

A long range planning group comprised of Trustees, executive officers, and administrators was established at the College early in 1975. Assisted by the American Management Association (AMA), the group followed a quasi-structured format in order to produce a long range plan for the years 1975-1980.

Four strategic objectives were selected by the planning group as appropriate for implementation during the 1975-1980 timeframe.

These are as follows:

- Management Systems shall be developed and maintained to optimize effectiveness and efficiency of College programs and services.
- 2. Appropriate programs and services shall be offered so that students are enrolled and continued in programs consistent with their educational needs.
- 3. Opportunities at the College shall be extended to all residents of Delaware County on an equitable basis.
- Adequate facilities shall be provided for educational programs and services.



AMA has recommended that this group meet again in November, 1976, to evaluate progress to date and to review strategic objectives as to their appropriateness for the remainder of the period (1975-1980).





APPENDIX I

THE TEAM PLANNING PROCESS

PURPOSE

To increase a management team's desire and ability to develop and maintain an effective management system. Participants may expect observable improvement in relation to the following.

SUCCESS CRITERIA

- 1. A Team A group characterized by:
 - a) A commitment to results.
 - b) A commitment to a common body of objectives.
 - c) A common language.
 - d) A candid environment.
- 2. A Plan A apecification of what will be done, by whom, by when, for what purpose--consistent with longer term considerations.
- Planning Skills The ability to:
 - a) Differentiate between ends and means.
 - b) Develop realistic strategies in light of environment and resources available.
 - c) Delegate effectively without abdication.
 - d) Create an organizational climate which enhances each individual's desire and ability to contribute to organizational objectives.

THE TEAM PLANNING PROCESS PROCEDURE

Essentially, the team process consists of:

1. Detaching the chief achool officer and his top managers from their daily jobs to enable them to concentrate on developing their planning skills.



- 2. Placing the team in an environment conducive to an intensive study and solution of organization's planning problems.
- 3. Providing skilled guidance and controlled direction throughout the planning process so that top management acquires the skills to produce and implement a workable long-range educational plan-

THE FIRST STEP IN THE PROCESS

Following the decision to participate in the Center's Team Planning Process, a meeting is arranged with the Team Director. At this meeting, the chief school officer and the Director agree on the make-up of the executive team which will be involved in the planning process. The Director outlines the content and purposes of the planning process, reviews the organization's previous experience in planning, obtains existing plans, if available, and requests pertinent background information on the organization. The director and the CSO may also agree upon some preliminary work assignments to facilitate progress during the first week's meetings.

FIRST FIVE-DAY SESSION

The objectives of this week are to:

- Agree upon a definition of the nature of the organization, the policies which guide its future development, its organization and manpower resources, and its fundamental characteristics.
- 2. Analyze existing resources and identify strong areas that can be exploited -- and weak areas that should be strengthened.
- 3. Establish tentative objectives for the long-term continuing development of the organization and specific targets to be reached during the planning period.
- 4. Determine what kinds of additional information will be needed about apecific aspects of the organization to evaluate possible courses of action.
- 5. Assign specific data-gathering tasks to members of the team, and realistic due dates for assembling this data. On the basis of these due dates, the organization will schedule its second five-day sassion.



INTERSESSION FOR DATA GATHERING

The length of time between the two sessions is determined by the quantity and availability of the information required. This interim ranges from two to six months. While it should be kept as short as possible to conserve the momentum of the process, it is essential that all necessary input data be converted into, and presented, in a meaningful form—before the second session begins.

The input data is submitted to the Director at least three weeks before the second session. Depending on the firmness of the tentative objectives set in the first week, teams may also wish to assemble data for alternative strategies to achieve objectives.

THE SECOND FIVE-DAY SESSION

Following the data-gethering phase, the planning team has analyzed enough information to be able to recognize significant internal trends—and their relationship to outside influences. It is now ready to:

- 1. Define planning "gaps"—the difference between where the organization is going and where it wants to go.
- 2. Modify preliminary objectives.
- 3. Analyze alternative courses of action.
- 4. Break down strategic courses into specific action assignments; listing exact standards of performance and estimated times of completion.
- 5. Design specifications for supplementary planning efforts to be carried out in subordinate units of the organization.
- 6. Agree on the timing, degree of detail and format in which planning decisions will be communicated by top management to other areas of the organization.
- 7. Develop a guide for future planning.



KEY PERFORMANCE AREA (critical to long-term success)

COLLEGE

Key Performance Indicators (to measure level of performance)

EFFICIENCY

- 1. Income
- 2. Expenditures
- 3. Manpower ratios
- 4. Income/Credit Hours Full Credit Hour Cost
- S. Instructional salaries to other salaries and total overhead

EFFECTIVENESS .

- 1. Student satisfaction with College
- 2. Community satisfaction with College
- Sponsor satisfaction with College
 Employee satisfaction with College

STRATEGIC OBJECTIVES (levels of performance)	TREND DATA (historical)	BASE LINE DATA (present)	PLANNING GAP (difference between objectives and base line)
ENROLLMENT To meet FTE fiscal year enrollment as follows through 1979-80.* Fiscal Total Year FTE * 75-76 4000 36 76-77 4425 11 77-78 4578 3 78-79 4875 7 79-80 5100 5 * Per current sponsorship & includes all FTE generated. These are "people demand" projections based upon constant return rate & decreasing rate of new students.	1970-71 2138 FTE 1971-72 2336 FTE 1972-73 2476 FTE 1973-74 2606 FTE 1974-75 3020 FTE	1974-75 FTE fiscal year enroll- ment: 3020	Difference 75-76 980 FTE 76-77 425 FTE 77-78 150 FTE 78-79 300 FTE 79-80 225 FTE (Leveling off from 1980-85, then de- creases begin)



 To distribute students among programs equal to their needs by 1979-80.**

	1.1							%
74-75								
75-76								
76-77								
77-78								
78-79								
79-80	1735	34	2010	38	425	8	930	18

*This table indicates ACT 173 FTE's.

FTE's	Claimed
770	26%
1100	28%
1300	2 9 %
1360	30%
1520	31%
1610	32%
	770 1100 1300 1360 1520

COSTS

 To keep fiscal year FTE operating cost increases equal to or less than the rate of inflation through 1979-80.

Fiscal Year	FTE Cost
reat	
75-7 6	\$1331
76-77	1347
77.78	1367
78-79	1387
79-80	1400

 To maintain total income at least equal to expenditures in all fiscal years.

	74-75					
1.1	1128	37%				
1.2	1087	36%				
1.3	368	12%				
1.4	437	15%				
3020						

1970-71	\$1068
1971-72	1167
1972-73	1209
1973-74	1288
1974-75	1353
1975-76	1331

	74	75
1.1	1128	37%
1.2	1087	36%
1.3	368	12%_
1.4	437	15%
	3020	

- 1. Developmental and Basic will' remain a constant percentage.
- Community Education will be a decreasing percentage but a constant FTE.
- College & University Parallel will decrease as a percentage of the total but increase in students.
- Occupational will increase as a percentage of the total and students.

1975-76 FTE cost: \$1331

	-
76-77	\$16
77-78	20
78-79	20
79-80	13
	,

Difference/Year

1975-76 Income = Expenditures: YES, at \$1500 State FTE Base

If \$1500 Base is constant, then Income " Expenditures through 1979-80.



To keep student cost as low as possible.

1970-71	\$ 372
1971-72	404
1972-73	416
1973-74	442
1974-75	482
1975-76	528
1976-77	480

1975-76 Tuition : \$528

· FACILITIES

- To utilize plant and resources at optimum use for both Student and community by 1979-80.
- To provide adequate new facilities needed for current identified needs.
- To modify facilities for instructional purposes as related to enrollment.
- To provide facilities related to community based mission.

MANAGEMENT

 To increase all levels of administrative effectiveness and efficiency.

SPONSORSHIP EXPANSION

● Geographical Expansion

Modify existing buildings

Physical Development Center, Performing/Fine Arts Center.

Modify facilities related to developmental and occupational enrollments.

Physical Development Center. Performing/Fine Arts Center, Modify existing buildings.

AMA Planning Sessions, AMA Performance Standards, NCHEMS Costing & Data Management System.

Completion of these programs.

Present school districts.

All school districts, County, Beyond County.

26

ERIC

ATTRITION

• Reduce "negative" attrition.

Negative attrition - Students withdrawing or not returning to the College due to factors relating to possible deficiencies in the College's programs and services.

Class Size	Term Entered	l Yr. Later	Retention
1130	9-70.	617	55%
1195	9-71	570	48%
1032	9-72	542	52%
1235	9-73	581	478
1485	9-74	74 2#	50%↑

* Projected

ಯ

Persistence of a Student during the period of intended enrollment.

ERIC

DELAWARE COUNTY COMMUNITY_COLLEGE



THE INSTITUTIONAL PLAN, 1977-78

President's Staff

January-June 1976



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THE INSTITUTIONAL PLAN, 1977-78 PART I

Philosophy

The Delaware County Community College is committed to the comprehensive community college philosophy of meeting the post-high school educational needs of the community it serves. Within this area of responsibility and available resources, the College is dedicated to the policy of providing educational opportunities that will permit the youth and adults of the area to enrich their lives, develop themselves personally, and advance their careers to the limit of their desires and capabilities.

The role of the College is to offer programs and services for which it is particularly capable. It seeks to complement, not duplicate unnecessarily, those offered by other community institutions and agencies.

<u>Mission</u>

The mission of Delaware County Community College is to offer educational programs and services which are comprehensive, accessible, flexible and community-centered in order to enhance the development of our community and its residents.



Long Range Institutional Purposes

In adopting this statement of goals, the Board of Trustees wishes to provide the staff of the College with additional guidance for carrying out the mission of the College as set forth in the College Philosophy. They are long range aspirations, which can come closer to reality as we give them attention and emphasis.

The mission states that the College should be accessible, comprehensive, community-centered and flexible. Each of these major concepts need further definition in order that the joint efforts of all concerned can be directed most effectively.

Accessibility

In stating the goal of <u>accessibility</u>, the Board desires that the College be geographically, economically, socially and educationally accessible to citizens of the community. Facilities are now and should continue to be conveniently located with respect to geographical and population centers of the area serviced, for a community college is an institution for commuters. The College should make every effort, in programs of financial assistance, to ensure that no applicant is denied admission to the College because of lack of funds. Educationally, the door of the College should be open to students with a wide diversity of backgrounds and



abilities. Further diversity should be encouraged by making the College socially accessible to stimulate attendance by those who otherwise would not aspire to higher education.

Comprehensiveness

To be fully <u>comprehensive</u> means that the institution should be comprehensive in Instructional Programs, in Student Services, and in Educational Methods. In doing so, the College aims to be student-oriented rather than institution-oriented. To be comprehensive in programs is to provide a broad range of offerings in response to student and community needs. In addition, student services are comprehensive when they provide the individual student not only a range of service but an integrated program aimed at assisting each student toward increasing maturity and personal development in his collegiate years. Comprehensiveness in method means that instruction should be presented in the most appropriate manner for the diversity of individuals and disciplines involved.

Recognizing that its Philosophy encourages the enrollment of people with differing abilities and objectives, the College will strive to offer a wide variety of curricula and courses. The College also recognizes that its basic Philosophy necessitates the inclusion of opportunities for experiences which will assist in the development of a more broadly educated person who has a better grasp of the interrelationship of



knowledge fields, can think and express himself more effectively, can make more relevant judgements and discriminate among values, and can make more appropriate applications of his knowledge. These opportunities to achieve commonly accepted goals of a good general education will be provided to the student in all of his activities at the College throughout his total College experience.

Once a student has clarified his career direction, the College will attempt to help him create, where feasible, an individually tailored curriculum from among those courses which the College offers. Recognizing that the process of education is a uniquely individual affair, the College should publish curricular patterns of courses only as guidelines to assist students in meeting minimum requirements in preparation for specific career objectives or the requirements of other institutions or agencies.

In striving to be comprehensive, the College should provide:

- * Courses whose purpose is to provide basic skills and knowledge for students to enable them to qualify for admission to the other programs. (Basic Education)
- * Courses of a remedial nature designed with the objective of helping students to qualify for admission to a College and University Parallel, an Occupational or General Program. (Developmental Education)
- * General Education curricula of two years or less duration which are designed as discreet educational



programs for students desiring additional education beyond secondary school but not necessarily with a particular occupational crientation. (General Education)

- * Occupational curricula of two years or less duration which are designed as discreet educational experiences for students preparing for immediate employment in an area of specialization, for which there is a community need and an employment potential, upon completion of the curricula. (Occupational Education)
- * The first two years of college instruction for students planning to transfer to four-year colleges or universities to complete the requirements for a baccalaureate degree. (College and University Parallel Education)
- * Opportunities for citizens of the community to enrich their lives; to increase their potentialities as wage earners, as creative beings, and social individuals; and to realize the importance of individual excellence. These opportunities are provided through all of the other educational programs offered by the College as well as through specifically-designed courses, seminars, lecture series, workshops, and other types of educational and cultural activities. (Community Service Education)

The College accepts a diverse population of applicants representing a wide spectrum of abilities, interests, ages and socioeconomic backgrounds. Each of these students has a broad span of unique characteristics that will affect his performance in and out of the college community. The College accepts



responsibility for providing a structured student service program which has as its chief concern the overall growth and development of individual students.

These programs should include those which will help the student better understand himself and others, both in the college community and in the larger society. First, each student needs to acquire a positive and realistic conception of his own abilities in the world of higher learning and in the world at large. Second, he needs to reach the point of being able to see the structure and interrelations of knowledge so that he may begin the process of forming judgements on his own. Third, he needs to see the relevance of higher learning to the quality of his own life and to see that life in relation to the new kinds of judgements he now makes.

Concerning comprehensiveness in educational methods, the College accepts the responsibility for providing an instructional environment that is conducive to learning. This means the providing of appropriate physical facilities where faculty and students meet, the providing of learning resources to complement classroom experiences, and the organization of the instructional process so that it reflects the ways individuals learn best.

The College must develop a variety of methods to help students learn, encourage instructional innovation and accept its responsibility to provide ways to reach individual students.



Community-Centeredness

The third major goal is that the institution be truly community-centered. As a locally sponsored two-year college whose purpose is to meet community postsecondary needs, it is essential that these needs be defined and recognized, and two-way communication developed with the community. College should be sensitive to the concerns of its many publics. The Board of Trustees, itself, as the representative of the Local Sponsor, should be the chief vehicle for coordinating communication with the Local Sponsor. Lay commit res, to advise on curriculum development or liaison representatives from the sponsoring school districts, should facilitate communication. The College is obligated to the Local Sponsor to use wisely the resources provided. The ultimate goal of community-centeredness is the accountability of the College for carrying out the mission and charge given to it by its sponsor at the time of founding. Furthermore, the College should invite community involvement and interest and seek to become a community cultural center. Community use of the College facilities should be encouraged.

Flexibility

The goal of <u>flexibility</u> or adaptability should help to place a perspective on the College's role, particularly during any one period. Flexibility means that the College is a



dynamic institution, which can truly adapt to changing needs, changing circumstances, changing aspirations. This implies a commitment to experimentation and innovation, but also to evaluation of the success of the projects carried out, with an understanding that some experiments may not be completely successful. The College should be committed to regularly evaluating present offerings in terms of need and effectiveness in addition to serving new needs. In fulfilling its educational mission and in aiming to be accessible, comprehensive, and community-centered, the College should be ilexible in allocating its resources so that its institutional goals can be achieved in a planned program of emphasis and development.



1977-78 Goals and Objectives

General Goals

- 1. Maintain and improve quality and excellence of faculty, administration, and staff.
- 2. To continue career education implementation.
- To continue the College's commitment to equal educational and employment opportunities.
- 4. To improve the College's ability to evaluate effectiveness of programs and services offered.
- 5. To further develop activities that will bring income from governmental and private sources.
- 6. To continue to study the impact of the new campus on existing continuing education functions and programs on and off campus.
- 7. To continue to develop improvement in the Personnel Evaluation System.
- 8. To continue to study existing facilities offered by the permanent campus in light of existing and future program needs.

Selected Goals

A long-range planning group comprised of Trustees, executive officers, and administrators was established at the College early in 1975. Assisted by the American Management Association (AMA), the group has followed a quasi-structured format in reviewing previous endeavors of the College. From this process, the following goals and objectives have been selected as those appropriate for major emphasis during 1977-78.

For a more detailed description of this process and its outcomes, please refer to the "Long Range Planning at Delaware County Community College, 1975-1980," located in the Office of Management Systems, Planning and Research.



- Long Range Goal Management Systems shall be developed and
 maintained to optimize effectiveness and
 efficiency of College programs and services.
- 1977-78 Objective 1. To develop internal planning and management skills.
 - 2. To begin management audits of existing administrative structure.
 - 3. To begin a complete policy review.
 - 4. To construct performance objectives.
 - 5. To construct a framework for program accountability.
- Long Range Goal Appropriate programs and services should be offered so that students are enrolled and continued in programs consistent with their educational needs.
- 1977-78 Objective 1. To further develop efforts to assess career awareness of students at time of admission.
 - To assess employment opportunities in all fields for which training could be provided by the College.
 - To implement career decision-making component during the admission process.
 - 4. To establish more realistic placement testing practices for matriculation into degree programs.



- To begin development of a method to better analyze reasons for attrition.
- 6. To begin development of a coordinated retention program.

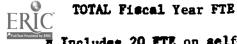


TOTAL COLLEGE ENROLLMENT PLAN, 1977-78

Ratio Sponsoring/Non-Sponsoring Enrollment = 85% / 15% (Sponsor FTE: 3900 - Non-sponsor FTE: 675)

FTE/Headcount = .68

FTE/Headcount		
College Headcount	<u>Fa11</u>	Wi <u>nt</u> er
		
Sponsoring:		••
Returning	2420	3300 1430
New Total Sponsoring	2300 4720	1420 4720
Total Sponsoring	4720	4720
Non-Sponsoring:		
Returning	430	580
New 1 View Comments	400	250
Total Non-Sponsoring	830	830
Total Sponsoring & Non-Sponsoring	<u>5550</u>	<u>5550</u>
* * *	*	
Academic Year FTE	On-Campus	Off-Campus
Sponsoring:		
Returning	1475	
New	1350	
· Total Sponsoring	2825	425
Non-Sponsoring:		
Returning	260	
New	240	
Total Non-Sponsoring	500	75
Total Sponsoring & Non-Sponsoring	<u>3325</u>	_500
* * *	*	
Special Session FTE		
Sponsoring:		
Returning		
New		
Total Sponsoring	275	
Non-Sponsoring:		
Returning		
New	, 	
Total Non-Sponsoring	50	
Total Sponsoring & Non-Sponsoring	325	
Regular Instruction	4150	
Community Education	150 *	
Volunteer	<u>275</u>	47
TOTAL Fiscal Year FTE	4575	41



Includes 20 FTE on self-supporting basis.

ENROLLMENT PLAN BY CURRICULUM

FISCAL	YEAR	FTE

FISCA	AL YEAR FTE			
	1	2	3	4
PROGRAM (PCS)	1974- <u>75</u>	19 <u>75-76</u>	1976-77	1977-78
	Reg.	Reg/Dev	Reg/Dev	Reg/Dev
1.1 College & University Parallel			•	
010 5 4 43-4-4-4-4-4-	212	0001000	100/100	/00/175
010 Business Administration	348	365/155	430/160	420/175
018 Engineering	44	49/ 18	55/ 20	55/ 22
015 Liberal Arts	1293	844/280	930/290	930/320
(Education, Journalism,				
Liberal Arts, Library				
Science, Pre-Law, etc.)	1/5	1611.60	305/ 60	105 / 65
024 Natural Science	145	164/ 60	195/ 60	195/65
(Mathematics, Biology,				
Chemistry, Physics, Pre-				
Pharmacy, Pre-Medicine,				
Pre-Veterinary, etc.)	1000	1/00/510	1610/500	1600/582
SUBTOTAL CAUP	1830	1422/513	1610/530	
TOTAL C&UP	<u>1830</u>	<u> 1935</u>	<u>2140</u>	2182
1.2 Occupational/Gene <u>ral</u>				,
Act 173				
167 Accounting	31	76/ 20	125/ 20	125/ 22
156 Administration of Justice	147	186/ 45	215/ 45	220/ 50
166 Applied Technology	68	68/ 30	100/ 30	100/ 32
150 Business Management	75	80/ 20	95/ 20	93/ 22
152 Clerical Studies	4	11/ 1	15/ 2	18/ 2
153 Data Processing	59	89/ 20	120/ 20	130/ 22
159 Early Childhood Education	75	98/ 25	100/ 25	100/ 27
162 Executive Secretarial Studies	68	69/ 16	79/ 16	84/ 17
157 Fire Science Technology	8	13/ 1	15/ 1	15/ 1
165 Hotel/Restaurant Management	56	52/ 16	61/ 16	65/ 21
168 Legal Secretarial	12	-45/ 5	55/ 5	55/ 5
160 Nursing	114	135/ 0	135/ 0	135/ 0
164 Respiratory Therapy	16	17/ 0		20/ 0
161 Retail Management	38	38/ 15	50/ 15	50/ 17
XXX New Programs	••	_	_	6 <u>0/0</u> *
SUBTOTAL Act 173	771	977/214	1185/215	1270/238
125 General Education	38	386/_ 25	430/30	430/ 30
SUBTOTAL OCC/GEN	812	1363/239	1615/245	1700/268
TOTAL OCC/GEN	812	1602	1860	1968
INSTRUCTIONAL FTE STUDENTS	2642	3537	4000	4150
1.3 Community Education				
Continuing Education	120	150	150	150
Volunteer	248	275	275	<u>275</u>
SUBTOTAL	368	425	425	425
TOTAL ALL COLLEGE	<u>3010</u>	<u>3962</u>	<u>4425</u>	<u>4575</u>
1.4 Preparatory & Adult Basic Education		0/755	0/775	0/850

^{*} These are developmental FTE students included within programs.

3&4 Projected enrollments.

[The following programs are in the planning stages for 1977-78: Medical Sec/Asst., Industrial Lab Tech., Construction Tech., Human Services, Public Admin. Aide.

¹ End-of-year enrollments.

² Mid-year enrollment estimates for end-of-year.

SESSION CALENDAR

FALL SEMESTER 1977

Registration Begins	Aug.	22
_ _	Aug.	
Delayed Registration Begins	Aug.	29
	Sep.	
Thanksgiving Recess	Nov.	24-25
	Dec.	
	Dec.	12-15
Christmas Recess Begins	Dec.	16

WINTER SEMESTER 1978

Registration Begins		Jan.	10
Classes Begin		Jan.	16
Delayed Registration Begins		Jan.	16
Spring Recess		Mar.	6-10
Good Friday - Holiday		Mar.	24
Classes End		May	4
Final Examinations	•	May	5-10
Commencement		May	19

SPRING TERM 1978

Registration Begins	May	11
Classes Begin	May	16
Delayed Registration	May	16
Memorial Day - Holiday	May	29
Classes End	June	. 22
Final Examinations	June	23

SUMMER TERM 1978

Registration Begins		June 19
Classes Begin		June 26
Delayed Registration		June 26
Independence Day - Holiday		July 3
Classes End		Aug. 3
Final Examinations	-	Aug. 4

The major planning change for this academic year from those past will be the elimination of Intersession.





INFORMATION EXCHANGE PROCEDURES

DATA FORMATS AND DEFINITIONS

FOR

DELAWARE COUNTY COMMUNITY COLLEGE

FISCAL YEAR 1974-1975

National Center for Higher Education Management Systems at Western Interstate Commission for Higher Education
P. O. Drawer P Boulder, Colorado 80302

JANUARY, 1976

An Equal Opportunity Employer



PREFACE

The Information Exchange Procedures (IEP) developed by the National Center for Higher Education Management Systems (NCHEMS) are a set of standard definitions and procedures for collecting information about disciplines and student degree programs, outcomes of instructional programs, and general institutional characteristics. These definitions and procedures have been developed to facilitate exchange of information among institutions of post-secondary education, providing institutions with some assurance that data they exchange are useful for purposes of comparison.

The procedures and definitions recommended in this manual and other manuals about IEP are "targets" for institutions. While it is anticipated that most institutions will be able to follow these recommendations, some institutions may not have available the required information and others may be able to provide it only at an unreasonable cost. Others may find that only after several years of using IEP can data be developed that accurately reflect the characteristics of the institutions. For some institutions the definitions and procedures may be too complex; others may find them too simplistic. Any effort at exchange of data among institutions involves some compromise in an attempt to accommodate the wide variation among institutions. Consequently, while comparable information for exchange is the goal of IEP, NCHEMS cannot guarantee absolute comparability of data as the final result of IEP. But, hopefully, implementation of IEP will represent reasonable progress toward that goal.

The Information Exchange Procedures initially were developed by the NCHEMS staff with guidance from a task force and steering committee, composed of institutional and state agency representatives. The cost procedures were tested during 1972-73 by a group of about 60 community colleges, private colleges, and state colleges and universities. The full set of exchange procedures was tested during 1973-74 in about the same number and kinds of institutions. Insights gained from these pilot tests served to refine the full range of procedures and definitions.

The Information Exchange Procedures described in Technical Report #65 have been reviewed and approved by the IEP advisory groups and the NCHEMS Board of Directors, and are being released at this time for widescale implementation. While IEP is intended to be a final product, widescale implementation may point to additional information needs of institutions that can be addressed in updates to this report if necessary. However, NCHEMS feels that IEP is sufficiently refined at this time that it can be released to the full, NCHEMS general distribution mailing list and to other institutions interested in implementing IEP.



LIST OF IEP DATA FORMATS

- A.1 General Information
- A.2 Statement of the Beliefs and Mission of the Institution
- B.1 Student Information: Demographic Data
- B.2 Student Information: Headcount Enrollments
- B.3 Student Information: Enrollment Status
- B.4 Student Information: Financial Aid
- B.5 Student Information: Entering Freshmen Abilities
- B.6 Student Information: Tuition and Fees
- C.1 Resource Information: Instruction/Research Professionals
- C.2 Resource Information: Personnel
- C.3 Resource Information: Facilities
- D.1 Financial Information: Direct and Full Cost Summary
- D.2 Firancial Information: Individual or Project Research
- D.3 Financial Information: Columnar Balance Sheet
- D.4 Financial Information: Current Revenues by Source
- D.5 Financial Information: Current Funds Source/Use Format
- E.1 Unit Cost Information: By Discipline and Course Level
- E.2 Unit Cost Information: By Study Program and Student Level
- F.1 Student Outcomes Information: Program Enrollments and Completions
- F.2 Student Outcomes Information: Outcomes Questionnaire for Program Completers

NOTE: The data formats have been coded by the type of information displayed on each format. For example, the A's have been reserved for general information, the B's for student information, and so forth. A third digit should be used for data formats that run more than one page, for example, D.1.1 and D.1.2.



GENERAL INFORMATION

1.	INSTITUTION NOWE: Delaware County Community College	· 6.	INSTITUTIONAL STRUCTURE (check one)
2.	UNIT (CAMPUS) DESCRIBED: Marple Campus Home		X Single Campus Institution Hain Campus Plus Branch(es) and/or Extension(s) .: Multicampus System X Other (Please Describe) Two (2) evening off-campus centers
3.	FICE CODE OF UNIT DESCRIBED: 007110	7.	LEGAL CONTROL:
4.	INDIVIDUAL TO CONTACT: Name Dr. Richard L. Spencer		X Public Private Other (Specify)
Я D	Title Dean of Management Systems. Planning & Research Street e P.O. Box Delaware County Community College City *.edia State PA Zip Code 19063 Phone 353-5400, ext. 480	8.	PREDOMINANT CALENDAR SYSTEM (check appropriate category) X Semester 4-1-4 Tri-Semester Other (Specify) Quarter
5.	TYPE OF UNIT DESCRIBED: (check highest degree offered) X Associate Degree or Certificate Bachelor's Degree		FISCAL YEAR REPORTED 7/74 to 6/75 (Honth/Year) (Honth/Year) NUMBER OF MONTHS IN ACADEMIC YEAR two (2) semesters
	First Professionel Degree Haster's Degree Doctorate Degree	11.	WHAT IS THE CENSUS DATE AT WHICH STUDENT ENROLLMENT IS DETERMINED?
C	A.1	12.	ARE THE FACULTY AT THE UNIT DESCRIBED COVERED BY A COLLECTIVE BARGAINING AGREEMENT? Yes

DEMOGRAPHIC DATA

FALL 1974

STATUS

Full-time	1682
Part-time	1783

AGE

17 years or younger	125
18-22 years	1943
23-25 years	423
26-30 years	426
31-50 years	495
51 years or older	52

SEX

Male	1875
Female	1590

CIVIL RIGHTS CATEGORY

American Indian or	
Alaska Native	•
Asian or Pacific	
Islander	2
Black/Negro	111
Hispanic	5
White, Other than	
Hispanic	2938
Not Reported	402



HEADCOUNT ENROLLMENTS

FALL 1974

TERM ENTERED	
Fall 1967	8
Spring 1968	12
Fall 1968	33
Spring 1969	6
Fall 1969	38
Spring 1970	18
Fall 1970	. 54
Spring 1971	30
Summer 1971	4
Fall 1971	91
Spring 1972	47
Summer 1972	31
Fall 1972	. 250
Spring 1973	158
Summer 1973	56
Fall 1973	626
Spring 1974	229
Summer 1974	129
Fall 1974	1645

TOTAL ENROLLMENT



55

3465

ENROLLMENT STATUS

(FALL 1974) ·

ENROLLMENT STATUS

New Students	1644
Transfer Students	210
Returning Students	1367
Readmitted Students	244
	3465

GEOGRAPHIC ORIGIN

Sponsoring Students	3017
Out of Sponsoring District	
but within County	293
Out of County & State	155
·	3465





STUDENT INFORMATION: FINANCIAL AID (Fiscal Year) 74-75

APPLICANTS FOR FINANCIAL AID

Annual Family Income

	Number
Less than \$3,000 \$3,000 to \$5,999 \$6,000 to \$7,499 \$7,500 to \$8,999 \$9,000 to 11,999 12,000 to 14,999 15,000 to 19,999 \$20,000 or over	93 107 67 80 147 201 134 53
Independent Not Known	456
TOTAL	1342

Student Level

	thusbe 7
Under- graduate	1342
gi dedd oc	
Gradua te	N/A
:	
	Į.
TOTAL	1342

Cay

	Number		
Female	658		
Male	684		
•			
	[
TOTAL	1342		

RECIPIENTS OF FINANCIAL AIO

Annual Family Income

Less than \$3,000	47	\$ 29,798
\$3,000 to \$5,999	94	49,663
\$6,000 to \$7,499	66	34,764
\$7,500 to \$8,999	47	29,798
\$9,000 to 11,999	132	64,562

Number |

Amount

\$7,500 to \$8,999 \$9,000 to 11,999 12,000 to 14,999 15,000 to 19,999 49,663 93 94 49,663 \$20,000 or over 4,966 28 337 183,750 Independent Not Known \$496,627 TOTAL 940

Student Level

	Number	<u>Amount</u>
Under- graduate	940	\$496%627:
Gradua te	N/A	n/a
TOTAL	940	\$ 4 96,627

Sex

	Number	Amount
Female	459	\$253,340
Male	481	\$243,287
	}	
TOTAL	940	\$496.627

AMOUNT OF FINANCIAL AID AWAROED (BY TYPE OF AWARD)

Undergraduate Graduate

<u> </u>	<u> Loans</u>	Work/Study	TOTALS
273,210	\$ 176.908	3 46.509	496,627
3 N/A	5 N/A	3 N/A	3 N/A



57

STUDENT INFORMATION: ENTERING FRESHMEN ABILITIES (Fall Term)

SAT Scores for Fall Term Freshmen

		Number of Students in SAT Score Intervals					
	200-299	300-399	400-499	500-599	600-699	700-800	
Quantitative	_						
Verbal .							
TOTAL							

Average

ACT Scores for Fall Term Freshmen

		Number of Students in ACT Score Intervals					
_		1-15	16-20	21-25	26-36	N :	S.D.
	Mathematics	154	70	22	6	252	5.9
л Ж	English	121	95	35	1	252	5.0
_	Social Sciences	125	50	64	13	252	7.1
	Natural Sciences	103	89	34	26	252	5.5
Ī	Composite	129	90	30	3	252	4.6

MEAN	•
13.4	
15.2	
15.4	,
17.4	
15.5	

High School Rank for Fall Term Freshmen

		REPORTED	нтен сеноог	AVERAGES				
Percentile Interval	3.5-4.0	3.0-3.4	2.5-2.9	2.0-2:4	1.5-1.9	1.0-1.4	0.5-0.9	no Response
Number of Students	2	41	54	78	46	13	3	15

ACT SUMMARY OF 252 ENROLLED FRESHMAN STUDENTS FOR FALL 1974

Of this group of 252 students, 51% listed DCCC as their first choice, 2% their second choice, and 2% their third choice. Of the seven college-choice factors, the percentage of time each was chosen as "Most Important" was: Institutional type - 10%; Student-Body Composition - 2%; Location - 18%; Cost - 23%; Field of Study - 46%; and Extracurricular - 1%.

The typical student in this group had an ACT composite score of 15.5 and a high school average of 2.4. This compares to national averages of 19.5 and 2.8, respectively (enrolled freshman norms). The student typically was in a college preparatory high school program. At the time of testing, the student thought he or she would obtain a first-year college GPA of about 2.7. The student's most typical planned educational major and first vocational choice were in business and commerce and health professions, respectively.

The ACT freshman group consisted of 103 men and 149 women. A total of 57% were "Very Sure" of their educational major, while 36% said they were "Fairly Sure." A total of 35% aspired to a bachelor's professional degree. The largest percentage planned to live in parents' or relative's home (79%).

The students in this group identified their race as follows: Afro-American - 4%; American Indian - 2%; Caucasian American - 71%; Other - 3%; Prefer Not To Respond - 14%; and Not Given - 6%. Of these students, 43 were married, 20 had served in the military, and 2 reported a permanent physical handicap or disability.

Need for help was expressed as follows: Educational and vocational plans - 28%; Writing - 31%; Reading - 48%; Study Skills - 43%; Math - 69%; Personal Problems - 42%. A total of 34% expressed interest in independent study, 12% in honors courses, 15% in some foreign study, and 33% in some kind of advanced placement. Expectations of working at a job during the school year and expressing need for help in finding a school-year job were held by 42% of the students. Also, 44% expected to apply for financial aid.

The extracurricular area where the most students (33%) participated in high school and also had similar plans for college was intramural athletics. The area where the most students (15%) participated in high school but had no similar plans for college was intramural athletics. The major within state feeder high school was Ridley Senior High School.

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BASIC TUITION AND FEES CHARGES

(Full-time Student for 1974-75)

	<u>TUITION</u>	REQUIRED FEES	<u>TOTALS</u>
Lower Division In-District	482.00	30.00	512.00
Lower Division Out of Sponsoring District but within County	964.00	240.00	1204.00
Lower Division Out-of-County	964.00	240.00	1204.00
Lower Division Out-of-State	1446.00	286.00	1732.00



RESOURCE INFORMATION: INSTRUCTION/RESEARCH PROFESSIONALS

(Fall Term Headcount) 1974

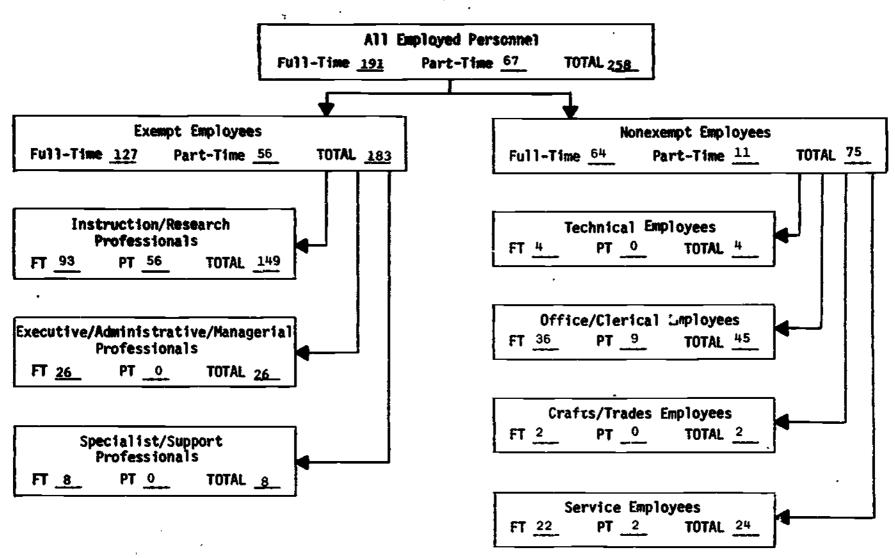
	DESCRIPTOR	Professor	Associate Professor	Assistant Professor	Lecturer/ Instructor	Teaching Assistant	All Others	TOTALS
	Full-Time	6	. 33	36	11		7	93
STATUS	Part-Time	0	11	39	6	_	0	56
IS	Tenured	6	33	30	3		0	72
	Male	4	26	26	4		3	63
SEX	Fema le	2	. 7	10	7		4	30
\neg	American Indian or Alaska Native	0	0	0	0		٥.	0
<u>2</u>	Asian or Pacific Islander	0	0	0	0		0	0
CIVIT RIGHTS CATEGORY	Black/Negro	1	0	0	0		0	0
	Hispanic	0	0	0	0		O'	0
5	White, Other Than Hispanic	5	33	36	.11		7	92
	Not Reported	0 ,	0	0	. О		0	. 0
	Doctorate	1	0	1	0		. 0	2
	Haster's	5	33	35	11		0	84
HIGHEST DEGREE EARNED	Bachelor's	0	0	0	0		5	5
	All Others	0	0	0	0		2	2

PEN	Average Full-Time Salary	\$ 18,134	\$ 16,218	\$ 13,183	\$ 10,065	\$ \$ _{7,846}	\$ 13,809
S S	AVAMBRA FILLITINA I	\$	\$	\$	\$	\$ \$	\$

RESOURCE INFORMATION:

PERSONNEL

(Fall Term Headcount) 1974





FINANCIAL INFORMATION:

DIRECT AND FULL COST SUMMARY

ACTI	VITY CENTER	DÎRECT COST	PULL COST
	INSTRUCTION	· ·	
	1:10 College & University Parallel	834,875	2,421,993
	1.20 Occupational & General	407,041	1,189,004
	1.30 Community Education	86,829	286,252
	1.40 Developmental & Basic	95,586	224,949
	Subtotal	1,424,331	4,122,198
2.0	RESEARCH		
3.0	PUBLIC SERVICE		
4.0	ACADEMIC SUPPORT		
	4.ll Library	108,526	
	4.31 Instructional Media	113,723	
	4.32 Learning Center	13,125	
	4.61 Community Service Administration .	71,433	
	4.62 Natural & Applied Science Administration	45,640	
O O	4.63 Communications & Humanities Administration	38,543	
ರು	4.64 Business & Social Sciences Administration	46 , 978	
	4.71 Course & Curriculum Development	27,953 ,	•
	Subtotal	465,921	
5.0	STUDENT SERVICE		
	5.11 Student Personnel	57,855	
	5.21 Student Activities	30,235	
	5.31 Counseling	79,148	·
	5.32 Career Development	21,914	
	5.40 Financial Aid	21,028	
	5.41 Regular Student Employment	21,199	•
	5.42 College Work	47,024	
	5.43 Local Work	15,060	
	5.51 Health Services	7,918	19,590
	5.61 Intercollegiate Athletics	19,991	. 49,362
	Subtotal	321,372	60,952



ACT	VITY CENTER	DIRECT COST	FULL COS!	
6.0	INSTITUTIONAL SUPPORT			~4
	6.11 Executive Management	263,712		
	6.12 Educational Development	19,892 '		•
,	6.13 Institutional Research	24,849		
	6.21 Fiscal	26,620		
	6.22 Accounting	81,272		
	6.31 Personnel Services	30,371		
	6.32 Information Systems	175,500		
	6.41 Purchasing	30,988		
	6.42 Duplicating	49,296		
	6.43 Mailroom	44,637		
	6.44 Switchboard	68,921		
1	6.45 Security	86,275		
	6.51 Plant Services	25,295		
,	6.52 Maintenance	373,879		
	6.53 Custodial	123,852		
	6.54 Grounds	26,644		
	6.55 Vehicle	3,139		
	6.71 Community Relations	39,284		
6	6.81 Admissions	37,560		
4	6.82 Records	70,482		
.,	6.90 General Institutional	158,134		
	6.91 Staff Benefits	189,434		
	6.92 Sabbatical	30,409		
	Subtotal	1,980,445		
TOTA	NL	4,192,069	4,191,15	50 ·

BY DISCIPLINE AND COURSE LEVEL

	Mame Justice essing lehood Edu.	Course	Semester	FIE	Produc-	Discipline	Cost per	Discipline	rell Cost
			Hours Hours	racutry	Ratio	Ç0st	Semester Credit Hour	, tso	Credit Hour
· · · · · · · · · · · · · · · · · · ·		2	3,778	3.89	972	53,397	14.13	157,920	41.80
		2	2,824	•	1,217	31,664	11.21	168,96	34.31
-		2	4,286	4.12	1,040	59,609	13.91	176,918	41.28
		9	1,629	1.87	871	26,540	16.29	77,107	47.33
	ion fon	2	1,134	1.43	. 793	19,537	17.23	56,399	49.73
	ion	63	905	7.00	902	12,208	13,53	36,316	40.26
	Lionon Took	r G	346	##.	786	5,768	16, 67	16,714	48.31
	ביינים זמכוזי	2	144	.19	758	1,970	13.68	3,940	27.36
		2	5,888	5.37	1,096	71,098	12.08	215,041	36.52
	Health/Physical Edu.	2	69	90.	1,150	622	9.01	1,979	28.68
	Hotel/Restaurant Mgt.	2	626	1.15	5# #	15,397	24.60	42,958	68,62
	Political Science	2	2,015	2.13	946	35,987	17.86	103,478	51,35
	logy	2	6,165	5.52	1,117	71,774	11.64	218,314	35.41
5004 Retail	Retail Management	2	383	#.	870	6,483	16,93	18,753	48.96
	Secretarial Science	2	1,329	2.09	989	41,536	•	113,691	85.70
2208 Sociology	X30	2	3,976	4.52	880	67,909	17.08	196,300	49.37
1001 Art		ro T	1.422	1.73	822	28,115	19.77	PO 8.09	26.60
		2	335	64.	779		21.84	20,784	
			11,721	16.80	698	231,076	19.71	662,708	56.54
1102 French		2	177	.51	347	6,353	35,89	17,412	
4903 Humanities	ties	5	458	04.	1,145	5,283	11.53	16,208	35.39
		2	525	.97	541	12,678	24.15	35,703	Θ
	ophy	2	1,402	1.51	928	22,103	15.77	64,951	46.33
	thá.	2	1,005	1.81	555	22,770	22.66	691,49	64.15
1105 Spanish	_	<u>.</u> G	121	.72	† 9	8,893	18.88	25,615	54.38
					ć	•			į
		3 (t 200 t	0.4	eT9	89.4.53	70.07	236,153	58.54
		2	1,696	2.10	808	42,153	24.85	117,805	94.69
	ering	 	20	8.	875	#10,#		•	152.99
5311 Electro	Electro-Mechanical Tech.	2	124	12.	290	3,469	27.98	609,6	77.49



_UNIT_COST_INFORMATION: BY DISCIPLINE AND COURSE LEVEL

HEGIS	Discipline	Semis		FTE	Produc-	Produc- Biscipline Birect Cost per tivity Direct Samester			Full Cost
CODE	Nema	Course Level	Credit Hours	Faculty	Ratio	Ofrect Cost	Semester Credit Hour	Discipline Full Cost	Credit Hour
1701 5301 5208 1901 1902 5215 5401 5399	Mathematics Mechanical Engineer.Tech Nursing Physical Science Physics Respiratory Therapy Science Technology	LD	7,643 114 2,148 1,228 468 315 310 1,045	9.41 .46 6.64 1.70 1.14 .97 .43 1.16	812 248 323 722 411 325 721 901	1.150,821 6,184 100,778 25,526 18,831 14,548 6,796 15,162	19.73 54.25 46.92 20.79 40.24 46.18 21.92 14.51	430,256 12,368 271,043 72,455 51,017 39,154 19,197 44,792	56.29 108.49 126.18 59.00 109.01 124.30 61.93 42.86

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UNIT COST INFORMATION: BY STUDENT PROGRAM AND STUDENT LEVEL

ERIC Full Text Provided by ERIC

	Student Program		Number of	Student	Ofrect Cost per	Student	Full Cost per	
HEGIS CODE	Name	Student Level	Program Credits	Program Direct Cost	Student Program Credit	Program Full Cost	Student Program Credit	
906#	Undecided	63	10,807	183,534	16.99	523,005	48,39	_
0506	Business Admin.	3	9,751	162,262	16.65	446,226	47.81	_
1064	Liberal Arts	3	23,743	423,027	17.82	1,208,274	50.89	_
1060	Engineering	3	1,209	27,351	22,62	74,232	61,40	_
1999	Natural Science	3	4,173	83,662	20.05	233,650	55,99	_
0801	General Education	3	973	18,500	19.01	51,989	53,43	
5305	Business Management	C.D	2,031	33,951	16.73	97,514	48.01	_
2002	Clerical Studies	3	112	2,110	18,83	5,880	52.49	
2101	Data Processing	3	1,586	27,461	17.32	77,868	. 60.64	
5205	Admin. of Justice	3	4,082	58,378	14.30	170,442	41.75	
5507	Fire Science Tech.	3	198	3,633	18,35	9,542	48.19	
5503	Early Childhood Edu.	3	2,223	38,029	17.11	108,084	48.62	
52′	Nursing	3	3,181	108,474	34.10	296,744	93.29	
2004	Retail Management	3	1,042	18,503	17.76	52,562	50.44	
8008	Exec. Secretarial Stud		1,952	41,651	21.34	116,113	59.48	
5215	Respiratory Therapy	2	459	14,962	32.59	41,027	89.38	
2010	Hotel/Restaurant Mgt.	3	1,578	31,779	20.14	88,897	56,33	
5301	Applied Technology	3	1,877	38,808	20,68	106,754	56.87	
5002	Accounting	3	802	13,358	16.60	38,213	47.46	
2002	Legal Secretary	3	328	7,160	2383	19,475	59.37	
1905	Basic	3	9	1,255	19.29	3,472	53.41	
	,							
		_						



STUDENT OUTCOMES INFORMATION:

PROGRAM ENROLLMENTS AND COMPLETIONS

HEGIS CODE	PROGRAM NAME	DEGREE TYPE	HEADCOUNT ENROLLMENT (FALL TERM)	PROGRAM COMPLETERS (FISCAL YEAR)
4906	Undecided	*	1,115	_
0506	Business Administration	AS	412	49
4901	Liberal Arts	AA	973	112
0901	Engineering	AS	39	1
1999	Natural Science	AS	134	18
0801	General Education	AAS	28	18
5305	Business Management	AAS	87	17
5005	Clerical Studies	Cert.	7	0
5101	Data Processing	AAS	60	9
5505	Administration of Justice	AAS	154	28
5507	Fire Science Technology	AAS	12	0
5503	Early Childhood Education	AAS	81	18
5208	Nursing	AAS	118	47
5004	Retail Management	AAS	35	6
5005	Executive Secretarial Science	AAS	69	26
5215	Respiratory Therapy	AAS	14	7
5010	Hotel/Restaurant Management	AAS	58	4
5301	Applied Technology	AAS	51	13
5002	Accounting	AAS	18	0
5005	Legal Secretary	AAS	16	0
4905	Basic	*	3	-

^{*} Students in Undecided and Basic must choose a program in order to graduate.



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STUDENT OUTCOMES INFORMATION:

OUTCOMES QUESTIONMAIRE FOR PROGRAM COMPLETERS

-Program Information Summary-

Program NameTotal College	Degree TypeAA, AS, AAS, Certificateprogram Code	
Number of Program Completers 369 Number Of Questionnaires Distributed 369	Questionnaire Administration Date6/75	
Men 78 Women 91. Not Indicated 0	Civil Rights Category American Indian or Alaska Native 0 Asian or Pacific Islander 0 Black/Negro 0 Hispanic 0 White, Other Than Hispanic 155 Not Indicated 14	
Number of Transfers (N*=167) 33 Median Years to Program Completion (N*=162) 1.75 Median Terms Enrolled (N*=152) Full-Time 4.0 Part-Time 10.0 Median Cumulative G.P.A. (N*=143) 2.90	Number Intending to Seek Job in Next 6 Months Number Now Seeking Job Number Who Have Secured Job Median Annual Salary (N*=66) \$ 6,7 Job/Program Relation: None Some Direct	58 12 19 72 750 18 15 39
*Wherever it is used in this summary, N indicates the number of individuals who responded to that particular item on the questionnaire.	Possible Career Potential Definite Career Potential Other	28 18 24 2 97

STUDENT OUTCOMES INFORMATION:

OUTCOMES OUESTIONNAIRE FOR PROGRAM COMPLETERS

-Program Information Summary-(Continued)

III. Educational Plans and Activities

Number Not Intending to Apply Within
One Year for a Further Degree

Number Intending to Apply Within One Year
Number Who Have Already Applied

Number Who Have Been Admitted

Number Awaiting Decision

Not Indicated

37

36

93

85

0

Highest Degree Aspirations Certificate Diploma 14 Associate Degree 69 Bachelor's Degree 35 Master's Degree Professional Degree 10 Doctorate 12 3 Other 22 Undecided Not Indicated

IV. Student Perceptions of Growth

Student perceptions of the institution's contribution to progress and the importance of that progress in six areas of potential growth.

Growth Area	Institution's Contribution to Progress							Importance of That Progress						
	Frequency Count							1						
	None	Little	Moderate	Much	Very Huch	mean.	None	Little	Moderate	Much	Very Huch	re an *		
A. Intellectual	3	2	35	90	38	3.9	1	2	17	64	84	4.4		
B. Social	1	10	51	65	40	3.8	l ı	6	18	58	84	4.3		
C. Aesthetic/Cultural	8	30	59	42	27	3.3	0	13	55	44	56	3.9		
D. Educational	0	3	34	72	57	4.1	0	3	8	47	109	4.6		
E. Vocational/Professional	11	21	53	41	37	3.4	1	3	16	36	109	4.5		
F. Personal	2	8	33	68	56	4.0	0	2	11	28	127	4.7		

^{*}The mean for each growth area is based on values of 1, 2, 3, 4, and 5 assigned to the responses "None," "Little," "Moderate," "Much," and "Very Much," respectively.

STUDENT OUTCOMES INFORMATION:

OUTCOMES QUESTIONNAIRE FOR PROGRAM COMPLETERS

-Program Information Summary-

Program Name College and University Parallel	Degree Type AA, AS Program Code	Program Code						
Number of Questionnaires Distributed	Questionnaire Administration Date 6/75							
Men 46 Nomen 27. Not Indicated 0	Civil Rights Category American Indian or Alaska Native 0 Asian or Pacific Islander 0 Black/Negro 0 Hispanic 0 White, Other Than Hispanic 66 Not Indicated 7							
Number of Transfers (N*=73) Median Years to Program Completion (N*=71) Median Terms Enrolled (N*=67) Full-Time	Number Not Intending to Seek Job Number Intending to Seek Job in Next 6 Months Number Now Seeking Job Number Who Have Secured Job Median Annual Salary (N*=19) Job/Program Relation: None Some Oirect Not Indicated	35 6 8 21 8,250 12 7 2 52						
*Wherever it is used in this summary, N indicates the number of individuals who responded to that particular item on the questionnaire.	Job Considered: Temporary Possible Career Potential Definite Career Potential Other Not Indicateo							

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STUDENT OUTCOMES INFORMATION:

OUTCOMES QUESTIONNAIRE FOR PROGRAM COMPLETERS

-Program Information Summary-(Continued)

III. Educational Plans and Activities

Number Not Intending to Apply Within
One Year for a Further Degree
7
Number Intending to Apply Within One Year
Number Who Have Already Applied
Number Who Have Been Admitted
Humber Awaiting Decision
Not Indicated
0

Highest Degree Aspirations

Certificate 0

Diploma 0

Associate Degree 1

Bachelor's Degree 27

Master's Degree 17

Professional Degree 8

Doctorate 8

Other 1

Undecided 9

Not Indicated 2

IV. Student Perceptions of Growth

Student perceptions of the institution's contribution to progress and the importance of that progress in six areas of potential growth.

Growti Area	Institution's Contribution to Progress						Importance of That Progress						
	Frequency Count					W0 37 +		Mo and					
	None	Little	Moderate	Much	Very Much	llucan.	None	Little	Hoderate	Much	Very Much	THE OH "	
A. Intellectual	1	1	15	40	16	3.9	0	1	7	35	30	4.3	
B. Social	1	2	29	25	16	3.7	0	3 .	10	31	29	4.2	
C. Aesthetic/Cultural	0	10	28	20	14	3.5	0	6	28	16	23	3.8	
D. Educational	0	2	17	35	18	4.0	0	2	2	24	44	4.5	
E. Vocational/Professional	6	17	29	12	7	3.0	0	3	8	22	38	4.3	
F. Personal	1	3	14	31	24	4.0	0	2	4	13	54	4.6	

*The mean for each growth area is based on values of 1, 2, 3, 4, and 5 assigned to the responses "None," "Little," "Hoderate," "Much," and "Very Much," respectively.



STUDENT OUTCOMES INFORMATION:

OUTCOMES QUESTIONNAIRE FOR PROGRAM COMPLETERS

-Program Information Summary-

Program Name Occupational	Degree Type AAS Program Code	
Number of Program Completers Number of Questionnaires Distributed Number of Respondents	Questionnaire Administration Date 6/75	
Nen 27 Women 58 Not Indicated 0	Civil Rights Category American Indian or Alaska Native 0 Asian or Pacific Islander 0 Black/Negro 0 Hispanic 0 White, Other Than Hispanic 79 Not Indicated 6	; .
I. Program Completion Measures Number of Transfers (N*= 85) 15 Median Terms Years to Program Completion (N*= 82) 1.75 Median Terms Enrolled (N*= 78) Full-Time 4.0 Part-Time 7.0 Median Cumulative G.P.A. (N*= 73) 3.10	Number Intending to Seek Job in Next 6 Months Number Now Seeking Job Number Who Have Secured Job Median Annual Salary (N*= 45) \$ 6,7 Job/Program Relation: None Some Direct	17 6 10 49 50 5 7 37
*Wherever it is used in this summary, N indicates the number of individuals who responded to that particular item on the questionnaire.	Possible Career Potential	13 14 20 2 36

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STUDENT OUTCOMES INFORMATION:

OUTCOMES QUESTIONNAIRE FOR PROGRAM COMPLETERS

-Program Information Summary-(Continued)

III. Educational Plans and Activities

Number Not Intending to Apply Within
One Year for a Further Degree

Number Intending to Apply Within One Year

Number Who Have Already Applied

Number Who Have Been Admitted

Number Awaiting Decision

Not Indicated

29

20

35

32

0

Highest Degree Aspirations 0 Certificate 0 Diploma 13 Associate Degree 39 Bachelor's Degree 15 Master's Degree 2 Professional Degree 3 Doctorate 2 Other 9 Undeci ded 2 Not Indicated

IV. Student Perceptions of Growth

Student perceptions of the institution's contribution to progress and the importance of that progress in six areas of potential growth.

	Institution's Contribution to Progress					Importance of That Progress						
Growth Area	Frequency Count					Frequency Count				 		
	None		Moderate	Much	Very Much	mean"	Kone	Little	Moderate	Much	Very Much	ייים מוויי
A. Intellectual	1	1	19	44	20	4.0	1	1	9	26		4.4
8. Social	0	7	21	32	24	3.9	1	3	, 8	22	50	4.4
C. Aesthetic/Cultural	å, 7.	20	25	19	13	3.1	0	6	24.	25	30	3.9
p. Educational	10 €	. 0	14	33	38	4.3	0	0	5	20	60⋅	4.6
E. Vocational/Professional	3	2	21	26	30	4.0	0	0	6	12	66	4.7
F. Personal	1	3	18	32	30	4.0	0	0	7	11	67	4.7

^{*}The mean for each growth area is based on values of 1, 2, 3, 4, and 5 assigned to the responses "None," "Little," "Hoderate," "Huch," and "Very Much," respectively.

A COSTING PROFILE

OF

INSTRUCTIONAL ACTIVITIES

AT

DELAWARE COUNTY COMMUNITY COLLEGE

FOR

THE 1974-75 FISCAL YEAR



R.L. Spencer P. Lastoskie January 1976 Prepared in conjunction with NCHEMS Information Exchange Procedures and Institutional Data Use Task Force



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1975 Graduates Highest Degree Planned			. 1	4



DELAWARE COUNTY COMMUNITY COLLEGE

AN OVERVIEW OF INSTRUCTIONAL COSTS AND ACTIVITIES

Delaware County Community College is a public, two-year institution located on a single campus in Marple Township, Pennsylvania. DCCC operates on a nine-morth academic year, two summer terms, and an intersession. DCCC grants Associate in Arts, Associate in Science, Associate in Applied Science degrees and Certificates in a wide variety of vocational, technical, and college transfer fields. The College is committed to offer educational programs and services which are comprehensive, accessible, flexible, and community centered in order to enhance the development of our community and its residents. Tuition at DCCC is \$512 per semester for full-time sponsoring students and \$1204 per semester for full-time students from non-sponsoring districts.

A total of 3,465 students attended DCCC during Fall 1974,
49 percent full-time and 51 percent part-time. Almost 60 percent
of the students were between 17 and 22 years of age and most of
the remainder were between 23 and 30. Men (54%) outnumbered
women (46%) by about 7 percent. Among the students, 1,645 (47%)
were attending the College for the first time and 1,820 were
returning. The College awarded a total of \$496,627 in financial
aid to these students, most of it in the form of grants and loans.

During the past academic year, 373 students completed their programs at DCCC. The three programs with the largest number of graduates were: Liberal Arts (112), Business Administration (49), and Nursing (47). Among students seeking jobs, 44 percent had



secured positions by the time they graduated. The overall average annual salary among graduates with jobs was \$6,750. Of those students who left the College without formally completing a degree or certificate program, virtually all were in good standing.

DCCC is staffed by a faculty of 149 individuals, of whom 93 are full-time. Approximately 48 percent of the faculty are tenured, 68 percent of full-time are men. Most full-time faculty members hold either Master's or Bachelor's degrees and the average salary for a full-time faculty member is \$13,809. The faculty are supported by 35 administrative professionals. Other personnel (secretarial, technical, etc.) number 75.

The total cost of operating the College during 1974-75 was \$4,192,069. Not surprisingly, a large component of this cost was attributable to College and University Parallel Instruction, which consumed \$834,875 or about 20 percent of the School's total. The cost of all the College's primary program (i.e., Instruction) was \$1,424,331 or one-third of DCCC's overall cost. Other costs resulted from operation of the College's various support programs, including Academic Support (libraries, computer services, personnel development, etc.)--\$465,921, Student Services--\$321,372, Institutional Support (administration, physical plant, etc.)--\$1,980,445.

The College's major revenue sources during 1974-75 were a State appropriation of \$1,131,524 and tuition income of \$1,190,787. Other sources of revenue included the Federal Government (\$138,125), and local sponsor (\$945,528). Further details on revenues as well

^{1&}amp;2 Estimates made relative to responses from Student Outcomes Questionnaire.



as a complete statement of assets and liabilities are available from the College.

One other aspect of the cost analysis noted above should be described in closing: the study of unit costs. This analysis was conducted for each of the College's programs and for each of its student degree disciplines. The units used as a basis were the credit hours taken by students in the programs or majors. Thus, for example, students took 9,751 credit hours in the Business Administration program during the academic year. Since the direct cost of operating the Business Administration program was found to be \$162,262, a unit cost of \$16.65 can be calculated (\$162,262 divided by 9,751). A similar calculation was performed for each of the School's programs and for each type of discipline. Among disciplines, unit costs ranged from a high of \$57.34 per student credit hour in Engineering to a low of \$9.01 per student credit hour in Health and Physical Education. The highest unit cost for student degree programs was \$34.00 for Nursing and the lowest was \$14.50 in Administration of Justice. Once again, full details of this analysis are available from the College.

The material found in the summary is drawn from the results of a major study carried out by Delaware County Community College for the 1974-75 fiscal year. This study utilized a set of Information Exchange Procedures developed by the National Center for Higher Education Management Systems. Individuals interested in more detailed results of the study or other information are encouraged to contact:

Dr. Richard L. Spencer
Dean of Management Systems, Planning & Research
Delaware County Community College
Media, PA 19063 70



A PROFILE OF DCCC INSTRUCTION 1974-75*

PART I: Faculty Resource Summary

۸.	Faculty	_ 0	X House	Selery Rate	Selery Distribution	Z of all Instructional Saleties
•	Full-time Pert-time '(FTE) TOTAL FTE	64.00 26.68 90.68		13731 9000 12357	883446 _237060 1120506	66.05 17.72 83.77
В.	Faculty Activities	SCH	Z House	X A11	Direct Cost Distribution	% for House
	Scheduled Teaching College & University Occupational & General Devalopmental & Basic TOTAL	48768 18758 4692 72218	<u>:</u>	67.53 25.97 <u>6.50</u> 100.00	834875 407041 <u>95586</u> 1337502	: :
		* * *	* * *	*		

DART	TT+	DCCC	Direct	Cast	Commerv

0ъ3	Ject of Expenditure	_ \$	Z House	X of all Instruction
1.	Personnel			
	Faculty Compensation Staff Benefits Support Staff SUBTOTAL	1120506 176268 3060 1299834	<u>:</u>	83.78 13.18 23 97.19
2.	Supplies & Travel	37668	-	2.81
3.	TOTAL	1337502	-	100.00
4.	Student Credit Hours (SCH)	_# ;	House Init Cost	College Unit Cost
۰	College & University Occupational & General , Davelopmental & Basic TOTAL	48768 18758 <u>4692</u> 72218	<u>-</u>	17.12 21.70 20.37 18.52

^{*} Also see page 43 of Resource Requirements Prediction Model FY-DC 74-75.

A PROFILE OF THE COMMUNICATIONS AND HUMANITIES HOUSE AT DCCC - 1974-75*

PART I: Faculty Resource Summary

Developmental & Basic

TOTAL

						% of all
			X	Salary	Salary	Instructional
			<u>House</u>	Rate	Distribution	Salaries
٨.	Faculty					
	Full-time	19.00	75.80	12590	237439	17.75
	Part-time (FTE)	5.86	24.20	9000	54180	4.05
	TOTAL FTE	24 - 86	100.00	11721	291619	21.80
			z	z	Direct Cost	% for
		SCH	House	AÎ1	Distribution	House
8.	Faculty Activities				PRESERVE	110
	Scheduled Teaching					
	College & University	13196	75.34	18.27	255759	74.22
	Occupational & General	1941	11.08	2.69	39101	11.35
	Developmental & Basic	2379	13.58	3.29	49728	14.43
	TOTAL	17516	100.00	24.25	344588	100.00
	•					
		* * *	* * *	*		
PAR	T II: House Direct Cost Summa	<u>ry</u>	_			
			*	∵ % of		
OPT	ect of Expenditure	\$	House	Instru	<u>ction</u>	
1.	Personnel ;					
	Faculty Compensation	291619	84.63	21.	80	
	Staff Benefits	45408	13.18	3.	40	
	Support Staff	-	-			
	SUBTOTAL	337027	97.81	25.	20	
2.	Supplies & Travel	7561	2.19	•	57	
3.	TOTAL	344588	100.00	25.	77	
		ø	House	Coll		
4.	Student Credit Hours (SCH)		Unit Cost	Unit C	OBE _	
	College & University	13196	19.38	17.	12	
	Occupational & General	1941	20.14	21.		
	Developmental C Roads	2370	20.00	20		



^{*} Also see page 27 of Resource Requirements Prediction Model FY-DC 74-75.

A PROFILE >> THE NATURAL AND APPLIED SCIENCE HOUSE AT DCCC - 1974-75*

PART I: Fatulty Resource Summary

Α.	Paculty		Z House	Selery Rate	Selary Distribution	% of all Instructional Salaries
	Full-time Part-time (FTE) TOTAL FTE	22.00 7.26 29.26	76.00 24.00 100.00	14361 9000 13100	321974 61560 383534	24.07 4.60 28.67
В.	Faculty Activities	SCH	% House	, <u>, , , , , , , , , , , , , , , , , , </u>	Dirett Cost Discribution	% for Nouse
	Stheduled Teathing College & University Otcupational & General Developmental & Basic TOTAL	11476 5406 2313 19195	59.79 28.16 12.05 100.00	15.69 7.49 3.20 26.58	247591 177966 <u>45858</u> 471415	52.52 37.75 <u>9.73</u> 100.00

PAF	T II: House Dirett Cost Summ	ar <u>y</u>		
ОЬ	ect of Expenditure	s	% House	% of all Instruction
1.	Personne1			
	Faculty Compensation	383534	61.36	28.68
	Staff Benefits	62121	13.16	4.64
	Support Staff SUBTOTAL	445655	94.54	33.32
2.	Supplies & Travel	25760	5.46	1.92
3.	TOTAL	471415	100.00	35.24
			House Unit Cost	College Unit Cost
4.	Student Credit Hours (SCH)			
	College & University	11476	21.57	17.12
	Otcupational & General	5406	32.92	21.70
	Devalopmental & Basic TOTAL	<u>2313</u> 19195	19.83 24.56	20.37 16.52
	.v.ne	17173	24130	10.32

^{*} Also see page 41 of Resource Requirements Prediction Hodel FY-DC 74-75.

A PROFILE OF THE BUSINESS AND SOCIAL SCIENCE HOUSE AT DCCC - 1974-75*

PART 1: Faculty Resource Summary

			Z House	Salary Rate	Salary Distribution	% of all Instructional Salaries
A	Faculty					
	Full-time	23.00	63.00	14052	324033	24.23
	Part-time (FTE)	13.54	<u>37.00</u>	9000	121 320	9.07
	TOTAL FTE	36.54	100.00	12188	445353	33.30
			z	* -	Direct Cost	% for
	1	_SCH	House	A11	Distribution	House
В.	Psculty Activities					
	Scheduled Teaching			17		
	College & University	24088	67.85	33.35	331525	63.57
	Occupational & General Developmental & Basic	11411	32.15	15.80	189974	36.43
	• • • • • • • • • • • • • • • • • • •	35494	100.00	49.15	521499	100.00

PART II: House Direct Cost Summary

Obj	ect of Expenditure	\$	Z House	% of all Instruction
1.	Personnel			
	Faculty Compensation Staff Benefits Support Staff SUBTOTAL	445353 68739 3060 517152	85.40 13.18 .59 99.17	33.29 5.14 .22 38.65
2.	Supplies & Travel	4347	. 83	. 32
3.	TOTAL	521499	100.00	38.97
		- <u>*</u>	House Unit Cost	College Unit Cost
4.	Student Credit Hours (SCH)			
	College & University Occupationnl & General Developmental & Basic TOTALS	24083 11141 	15.77 16.65 - 14.69	17.12 21.70 20.37 18.52

^{*} Also see page 17 of Resource Requirements Prediction Hodel FY-DC 74-75.

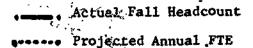
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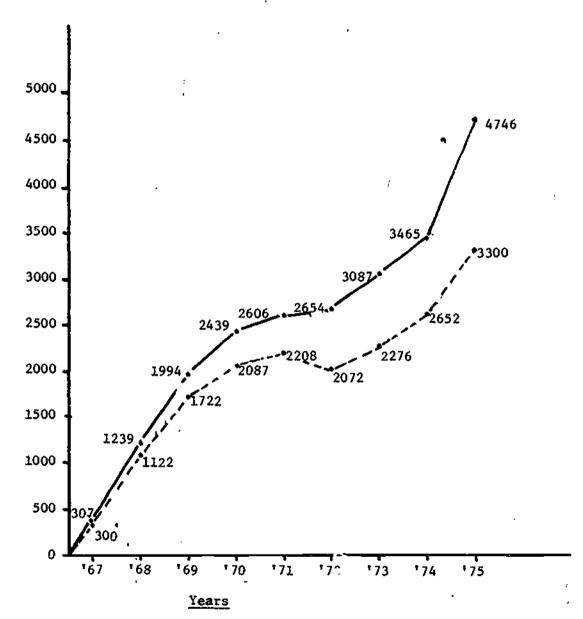
-8AN INSTITUTIONAL OVERVIEW OF
ACTIVITIES AND COSTS FOR INSTRUCTIONAL DISCIPLINES
FISCAL YEAR 1974-75

	STUDEN	T. C	REDIT HOURS		COSTS	
			% of		% of	
Discipline by Organi	- i	}	Instructional	Total	Instructional	Unit
ational Structure		ĺ	Total	Ś	Total	Cost
B INESS & SOCIAL SC		14	49.16	521499	38.99	14.69
. INGO G GOOTAN NO]	" 1	47.40	722477	30.77	14.03
Accounting	377	72	5.23	53397	3.99	14.13
Administration of	1 ***		3.91	31664	*****	11.21
Business Administ			5.93	59609	4.46	13.91
Data Processing	162		2.26	26540	1.98	16.29
			1.57	19537		17.23
Early Childhood E			1.25	12208		13.53
Economics		12				
Education		6	.48	5768		16.67
Fire Science		44	. 20	1970	,	13.68
History	588	1	8.15	71098		12.08
Health/Physical E		59	. 10	622	.05	9.01
Hotel/Restmurant	Management 62	26	.87	15397	1.15	24.60
Political Science	201	15	2.79	35987		17.86
Psychology	616	55	8.54	71774	5.37	11.64
Retail Management	38	33 i	.53	6483	.48	16.93
Secretarial Scient	ce 132	9	1.84	41536	3,11	31.25
Sociology	39	I	5.51	67909	5.07	17.08
	1	Ť	5151			
	·	┪				
COMMUNICATIONS & HUM	ANITIES 1751	16	24.25	344588	25.75	19.67
Art	142	,, l	1.97	28115	2.10	19.77
		35	.46	7317	.55	21.84
Drama	1172		.40 16.23	231076	.33 17.28	19.71
English	,	77	.25	6353	.47	35.89
French	, -·					11.53
Humanities		58	.63	5283	.39	
Music		25	.73	12678		24.15
Philosophy	140	1	1.94	22103		15.77
Reading	100	1	1.39	2277D	1.70	22.66
Spanish	47	71	.65	8893	.66	18.88
			 .	, ;		
NATURAL & APPLIED SC	IENCE 1919	95	26.59	471415	35.35	24.56
• Biology	403	34	5.59	83133	6.22	20,61
Chemiatry	169	96 \$	2.35	42153	3.15	24.85
Engineering		žάl	.10	4014	.30	57.34
Electro-Mechanics		24	.17	3469	.26	27.98
Mathematics	764	- ' 1	10.58	15D 821	11.28	19.73
Machanical/Engine		i4	.16	6184	.46	54.25
	214		2.97	100778	7.53	46.92
Nursing	122		1.70	25526	1.91	20.79
Physical Science	1	28) 58				40.24
Physics		1	.65	18831	1.41	
Respiratory Thera		15	-44	14548	1.09	46.18
Science		10	.43	6796	.51	21.92
Technology	104	45	1.45	15162	1.13	14.51
					 	
DCCC INSTRUCTION TOT	AL 7220	05 P	100.00*	1337502	100.00*	18.52

^{*} Detail may not add because of rounding.





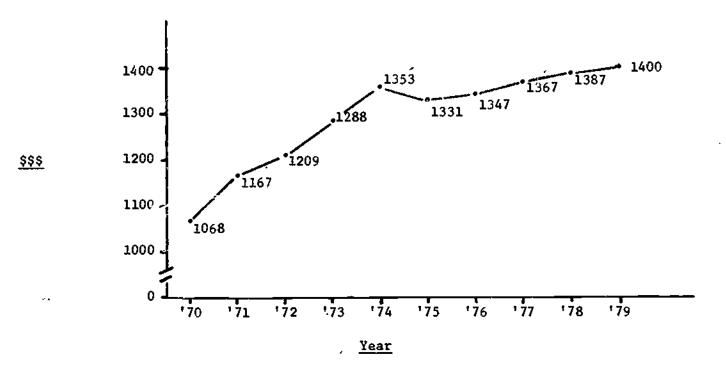




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Heads



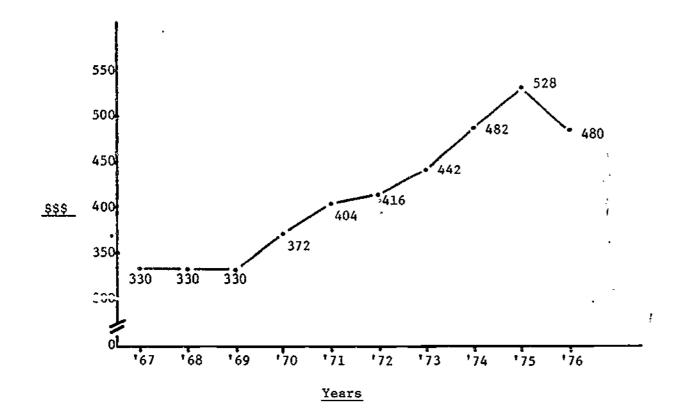




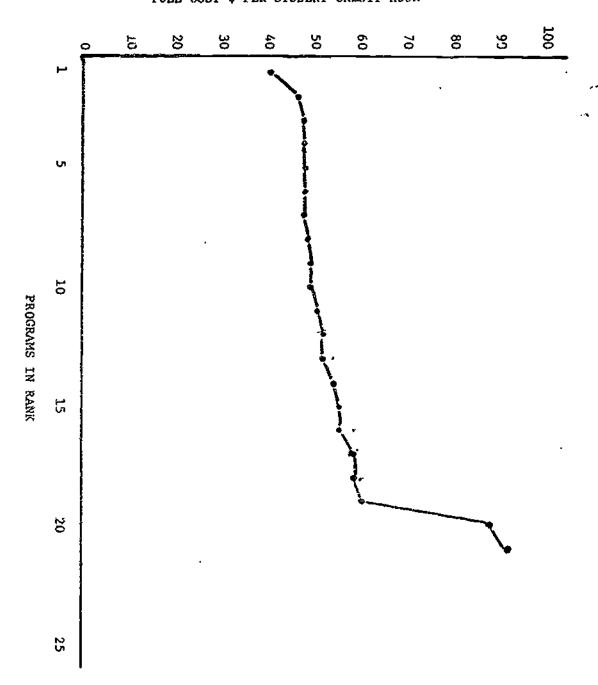
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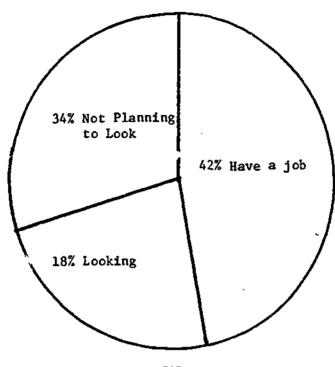
PROGRAM FULL COST PER STUDENT CREDIT HOUR
1974-1975



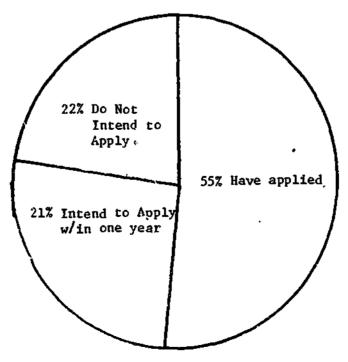
RANK	PROGRAM	FULL COST
1	Administration of Justice	41.75
2	Accounting	47.46
3	Business Administration	48.39
4	Business Management	48.01
5	Fire Science Technology	48.19
6	Undecided	48.39
7	Early Childhood Education	48.62
8	Data Processing	49.09
9	Retail Management	50.44
10	Liberal Arts	50.89
11	Clerical Studies	• 52.49
12	Basic	53.41
13	General Education	53.43
14	Natural Science	55.99
1.5	Hotel/Restaurant Management	56.33
16	Applied Technology	56.87
17	Legal Secretary	59.37
18	Precutive Secretarial	59.48
19	<pre>cngineering</pre>	61.40
20	Respiratory Therapy	89.38
21	Nursing	93.29



N = 169 responses from 1975 graduates



CURRENT JOB PLANS



CURRENT EDUCATIONAL PLANS

DELAWARE COUNTY COMMUNITY COLLEGE

A SUMMARY OF 1974-75 AND 1975-76
INSTRUCTIONAL CREDIT HOUR ACTIVITIES
AND

A PROJECTION OF 1976-77 AND 1977-78 INSTRUCTIONAL CREDIT HOUR ACTIVITIES

CONTENTS

- 1. Long Range Projections, 1975-1980
- 2. Enrollment Plan by Curriculum
- 3. Fiscal Year Student Credit Hours by Program
- 4. Fiscal Year Student Credit Hours by Discipline
- 5. Fiscal Year FTE Faculty by Discipline

This document is intended to be used in conjunction with the 1977-78 budget process.

R. Spencer July 1976



1 bedy =	1.689 FTE	·	ACAD	EMIC YEAR		FTE			SUMMER TER	B. CONNUNT	SERVICE, V	
•	RETURNING	NEW	BODIES OFF- Campus	TOTAL HEADS	FTE ON-CAMPUS	FTE OFF-CAMPUS	TOTAL FTE ACAD. YEAR	SUM/INT/SP	TOTAL FTE REGULAR INST	COMPUNITY SERVICE	VOLUNTEER	COLLEGI
1975-7 6 09/23/75	2462 (67%)	, 2360	-	4822	-	-	3325	230	3555	150	275	3980
1976-77	2700 (55%) .	2500 9.6 % ^	-	5200	-	-	3675	325	+000 county-+300	150	275`	4423
1977-78	2850 (55%)	2700 8.0%	-	5550	-	-	3825	325	4150 county-4800	150	275	4575
1978-7,9	30.8U (55%)	2900 7.48 ↑	-	5950			4100	350	.450 county-5400	150	275	4875
1979 _80	3275 (55%)	3000 3.4 8	-	6275	-	-	4325	350	4675 county-5650	150	275	5100

ENROLLMENT PLAN BY CURRICULUM

FISCAL YEAR FIR

•	FISCAL YEAR FTE				
	1	2	3	4	
PROGRAM (PCS)	1974-75	1975-76	19 <u>76~77</u>	1977~78	_
	Reg.	Reg/Dev	Reg/Dev	Reg/Dev	
1.1 College & University Parallel					
	0.40		1001010		
010 Business Administration	348	365/155	430/160	420/175	
018 Engineering	44	49/ 18	55/ 20	55/ 22	
015 Liberal Arts	1293	844/280	930/290	930/320	
(Education, Journalism,					
Liberal Arts, Library					
Science, Pre-Law, etc.)	*	1644.60	105/ 60		
024 Natural Science	145	164/ 60	195/ 60	195/ 65	
(Mathematics, Biology,					
Chemistry, Physics, Pre-					
Pharmacy, Pre-Medicine,					
Pre-Veterinary, etc.)	1000	1/00/510	1610/500	1600/582	
SUBTOTAL C&UP~.	1830	1422/513	1610/530		
TOTAL C&UP	<u>1830</u>	<u>1935</u>	<u>2140</u>	<u>2182</u>	
1.2 Occupational/General					
Act 173					
167 Accounting	31	76/ 20	125/ 20	125/ 22	
156 Administration of Justice	147	186/ 45	215/ 45	220/ 50	
166 Applied Technology	68	68/ 30	100/ 30	100/ 32	
150 Business Management	75	80/ 20	95/ 20	93/ 22	
152 Clerical Studies	4	11/ 1	15/ 2	18/ 2	
153 Data Processing	59	89/ 20	120/ 20	130/ 22	
159 Early Childhood Education	· . 75	98/ 25	100/ 25	100/ 27	
162 Executive Secretarial Studie		69/ 16	79/ 16	84/ 17	
157 Fire Science Technology	8	13/ 1	15/ 1	15/ 1	
165 Hotel/Restaurant Management	56	52/ 16	61/ 16	65/ 21	
168 Legal Secretarial	12	45/ 5	55/ 5	55/ 5	
160 Nursing	114	135/ 0	135/ 0	135/ 0	
164 Respiratory Therapy	16	17/ 0	20/ 0	20/ 0	
161 Retail Management	38	38/ 15	50/ 15	50/ 17	
XXX New Programs				<u>60/ 0</u> **	
SUBTOTAL Act 173	771	977/214	1185/215	1270/238	
125 General Education	38	<u>386/ 25</u>	<u>430/30</u>	<u>430/30</u>	
SUBTOTAL OCC/GEN	812	1363/239	1615/245	1700/268	
TOTAL OCC/GEN	812	<u>1602</u>	1860	<u>1968</u>	
INSTRUCTIONAL FTE STUDENTS	<u>2642</u>	3537	<u>4000</u>	4150	
1.3 Community Education					
Continuing Education	120	150	150	150	
Volunteer	_248	<u>275</u> 425	<u>275</u> 425	<u>275</u>	,
SUBTOTAL	368	425	425	425	•
TOTAL ALL COLLEGE	<u>3010</u>	<u>3962</u>	4425	4575	
* 1.4 Preparatory & Adult Basic Educat	ion	0/755	0/775	0/850	

^{*} These are developmental FTE students included within programs.

3&4 Projected enrollments.

**The following programs are in the lanning stages for 1977-78: Medical Sec/Asst.,

Industrial Lab Tech., Construction Tech., Human Services, Public Admin. Aide.

94

¹ End-of-year enrollments.

² Mid-year enrollment estimates for end-of-year.

FISCAL YEAR STUDENT CREDIT HOURS . BY PROGRAM

	_	Actu	ıal	Projectad				
	Program	<u>74-75</u>	<u>75-76</u>	<u>76-77</u>	<u>77-78</u>			
UNK	Unknown	207	507	-	_			
000	Undecided .	10600	2478	-	7			
010	Business Administration	9751	15068	16520	15660			
011	Business Education	31	15000	-	-			
012	Elementary Education	376	-	_	_			
013	Secondary Education	178	-	-	_			
014	Journalism	107	-	-	_			
015	Liberal Arts	227 ⁹ 8	29816	33586	34412			
017	Engineering	144	27010	33500	54412			
018	Engineering	1209	.1986	2077	2132			
019	Pre Pharmacy	18	.1900	2077	2132			
020	Pre Dentistry	25	_	_	_			
021	Pre Medicine	36	_	_	_			
022		67	_	<u>-</u>	_			
023	Pre Veterinary	33	••	-	_			
	Accounting	4027	6302	6482	7202			
024	Natural Science	4027	6302	0402	7202			
125	""General Education	973	· 7742	11518	1.1518			
150	Business Management	2031	··2375	3111	3382			
151	Civil Engineering Technology	12	-	-	-			
152	Clerical Studies	112	272	450	530			
153	Data Processing	1586	3140	3768	4091			
155	Electronic Technology	32	-		_			
156	Administration of Justice	4061	£6358	7204	7481			
157	Fire Science Technology	198	350	416	416			
158	Medical Technology	119	-		-			
159	Early Childhood Education	2223	3234	3695	3754			
160	Nursing	3181	3828	3781	3781			
161	Retail Management	1042	1457	1796	1851			
162	Executive Secretarial Studies	1952	2117	2737	2910			
164	Respiratory Therapy	459	552	578	578			
165	Hotel/Restaurant Management	1578	1840	2177	2432			
166	Applied Technology	1845	2696	3588	3643			
167	Accounting	772	2555	3813	3866			
168	Legal Secretarial	√28	1408	1662	1662			
169	Construction Technology	-	3	_	•			
175	Career Education	-	51	-	-			
180	Basic	65	_	-	-			
256	Law Enforcement	21			· <u>-</u>			
	TOTAL	72187	96135	108959	112301			

7/1/76



FISCAL YEAR STUDENT CREDIT HOURS BY DISCIPLINE

<u>Discipline</u>	Act 74-75	nal 75-76	Pro <u>76-77</u>	jected <u>77-78</u>
Accounting Administration of Justice Business Data Processing Early Childhood Education Economics Education Fire Science Technology History Health/Physical Education Hotel/Restaurant Management Political Science Psychology Retail Management Secretarial Social Science Sociology	3783 2826 4282 1633 1133 897 339 138 5895 76 625 2019 6161 384 1330 9 3981 35511	4995 3456 4956 2701 1316 1227 681 297 7449 84 619 2421 8607 339 2148 - 4476 45772	5781 9379 5790 3291 1;65 1472 807 469 8187 103 753 2759 9418 374 2589 4712 51949	5920 4099 5982 3442 1492 1492 824 472 8355 105 831 2821 9607 388 2713 - 4816 53359
Art LOS AMBELES Drama English French Humanities Music Philosophy Reading Spanish	1422 333 11709 186 453 517 1401 1007 474 17502	1704 403 15987 243 618 1019 1542 1644 489 23649	2058 464 18159 284 776 1199 1769 1704 596	2103 475 18627 290 799 1225 1803 1757 608 27687
Biology Chemistry Construction Technology Engineering Electro-Mechanical Technology Mathematics Mechanical/Engineering Technology Nursing Phy cal Science Physics Respiratory Therapy Science Technology Cooperative Work Experience	4028 1698 	5682 2401 687 - 180 11082 138 2421 1699 523 324 308 951 26396	6046 2646 613 217 12414 160 2530 1565 658 371 404 1061 28665	6102 2673 649 234 12707 173 2536 1589 657 372 417 1121 29230
General Career Studies TOTAL	72187	102 96135	108008	109

		,																						·				
	24 £	6.09	J	σ, α	9	၁ မ	7.63	oʻ r	100	. 4	9.	せん		.61 26.70	S) G		7	•	'n			φα	27	1.15			137.30	
78	ကြလ	12.0					. 65			 			,	1.57	ı 1		. 26	1.97		. 33	.86		. 43	1 +	ı	3.00	9.12	-
77-	- J. L.	1.68	1.64	1.15	64.	32	2.10	.03		• •	~ `	15.45			20		nω	11:37		φ-	44		ιÚ.	 มี ผา			38.63	
	###	10	નં ∞		14.						φ.					نن		26.36	9			40					89.55	
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