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#### ABSTRACT

The field test report on the "What Does a Secretary Do?" instructional unit for grade 6 is one of a series of reports on the Arizona developed Career Education Curriculum Units. Presented is specific information as to the success of the units in terms of the learner's cognitive, affective, and psychomotor behavior according to expressed performance and behavioral objectives. Cognitive and student and teacher attitudinal data were collected from four sites and projects in Arizona. Following the introduction, a brief description of the unit is given. The body of the document presents and discusses various tables showing field test results in the following areas: (1) information describing the field test, including demographic characteristics of both participating teachers and learners, (2) attitudinal data from both teachers and learners concerning the unit, (3) learner performance data on the lessons\* specific items, and (4) teacher recruitment, refinement data, analysis, and comments. Four brief conclusions and recommendations are included. The document concludes with two appendixes: statistics and tabular data on student and teacher attitudes and a sample of the field test instrument package--UNIVAL (forms and questionnaires on student and teacher attitudes and student performance). (Author/BP)



# FIELD TEST REPORT Vol. 9

#### WHAT DOES A SECRETARY DO?

Charles Small Frank L. Vicino Don Peterson James S. DeGracie

ONE OF A SERIES IN THE ARIZONA STATEWIDE FIELD TEST 1974-75

#### U.S. DEPARTMENT OF HEALTH, EDUCATION & WELFARE NATIONAL INSTITUTE OF EDUCATION

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**☆**Coconino **☆**Yavapai ₩ WÀCOP **X**Roosevelt ☆Central Maricopa

☆Mesa **☆**Pinal ☆Tri-County **☆**Pima

#### FOREWORD

So many have contributed major input to the field test processes of unit delivery, monitoring and instrument completion, that it is impossible to extract, note, and applaud individual efforts. I am sure that all those involved in this major team effort can see how much has been accomplished and have a positive view of its educational significance for the young people of Arizona. By documenting and analyzing the capabilities of the career education units tested, we all have contributed a positive boost to career education in school districts across the state.

The task of Field Test Manager has been simplified considerably by excellent staff support from the Mesa Public Schools

Department of Research and Evaluation, responsive assistance from the State Department of Education, and the effective management shown by the field test coordinators from the respective field test projects.

Frank Leo Vicino Field Test Manager

June, 1975

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#### PREPACE

This is one of a series of field test reports on Arizona developed Career Education Curriculum Units. This report presents unit specific field test material. Another report in this series contains information concerning overall field test rationale and compilation of results for all field tested units.

The work presented and reported herein was performed pursuant to contract from the Arizona State Department of Education. However, the opinions expressed herein do not necessarily reflect the position or policy of the Arizona State Department of Education and no official endorsement by the Arizona State Department of Education should be inferred.

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#### INTRODUCTION

The major purpose of most innovative programs such as career education is to affect positively learners cognitive, affective, and psychomotor behavior according to expressed performance and behavioral objectives. The present field test of career education curriculum units is designed to examine the success of the unit in terms of the above. Cognitive and attitudinal data have been collected from sites and projects across the state of Arizona. The following projects were involved in the effort of field testing the units: Central Maricopa, Coconino, Mesa, Pima, Pinal, Roosevelt, Tri-County, WACOP, and Yavapai.

Data on the present unit, however, have been collected from the following sites:

| Project   | Classrooms<br>Requested | Classrooms Used In Analysis* |
|-----------|-------------------------|------------------------------|
| Coconino  | 2                       | . 2                          |
| Roosevelt | . 4                     | 4.                           |
| WACOP     | . 2                     | 2                            |
| Yavapai   | · 4                     | 1 .                          |
| Total     | 12                      | 9                            |

<sup>&#</sup>x27;Data received in time for analysis.



Significant statistics are presented and discussed in the Field Test Results section of this report. Other statistics and tabular data are presented in Appendix I of this

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UNIT DESCRIPTION

WHAT DOES A SECRETARY DO?

Grade 6: What Does a Secretary Do?

The unit should generate interest on the part of the students in exploring a secretarial career. This unit includes a discussion of the duties of a secretary; learning the six main parts of the business letter of request; and the actual writing of a letter by each member of the class to an employer for information and/or inviting the employer or secretary to speak to the class regarding the duties of a secretary. After the actual writing of the letter, some of the better letters would be read to the class and one of the letters would be selected for mailing to the employer.

# FIELD TEST RESULTS WHAT DOES A SECRETARY DO?

This section of the report presents the data summary and analysis for the field test of the curriculum unit. An outline of this section follows:

- A description of the field test including demographic characteristics of both participating teachers and learners.
- B. Attitudinal data from both teachers and learners concerning the unit.
- C. Learner performance data on the lesson specific items.
- D. Teacher refinement data, analysis and comments.

# DESCRIPTION OF THE PARTICIPANTS

The data in this report were obtained from the projects, teachers, and learners described in the following tables.

## 1. Learners

Table I presents demographic information on the learners that were exposed to the unit in the field test. Examining Table I, it can be seen that the male and female learners are fairly evenly represented. There was strong representation by minority groups. Out of 295 learners 51% (149) were from minority backgrounds: 29% (86) Spanish Surname, 10% (28) Black, 12% (34) American Indian, and .3% (1) Other.

# 2. Teachers

Table II presents the total number and selected demographic characteristics of the teachers presenting the unit.

It can be noted from Table II that all the teachers that taught this unit were female.

The median years of experience for this group falls between 6-10 years. It should be noted that this group of teachers was quite sophisticated concerning career education: Eight of the nine were familiar with career education, two had previously taught a career education unit or program and three had actually developed a career education unit or program.



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TABLE I

NUMBER OF LEARNERS EXPOSED BY SELECTED DEMOGRAPHIC QHARACTERISTICS

|    |                  | SEX       | ×c     |     |                    | Ē     | ETHNIC COMPOSITION | OSITION   | ,        |       |
|----|------------------|-----------|--------|-----|--------------------|-------|--------------------|-----------|----------|-------|
| •  | PROJEČT          | MALE      | FEMALE | AME | AMERICAN<br>INDIAN | BLACK | SPANISH<br>SURNAME | ANGLO     | OTHER    | TOTAL |
|    | Coconino         | 28        | 26     |     | 34                 | 0     | 7                  | 1.8       | •        | 54    |
|    | Roosevelt        | 51        | 51     | 14  | 0                  | 27    | 47                 | 28        | 0        | 102   |
|    | WACOP            | . 8       | 46     | ,   | 0                  | H,    | 21                 | 71        | ٦        | 94    |
| 13 | Yavapai          | 25        | 20     |     | 0                  | o,    | 16                 | 29        | <u>,</u> | 45    |
|    | Total<br>Percent | 152<br>51 | 143    |     | 34                 | 28    | 86<br>29           | 146<br>49 | 1.00.3   | 295   |

TABLE II

ERIC C

NUMBER OF INSTRUCTORS BY SELECTED DEMOGRAPHIC CHARACTERISTICS

|           | S        | SEX         | Ā     | YEARS O | l <sub>E</sub> | EXPERIENCE      |         | CAREER EDUCATION EXPERIENCE | CATION EX | PERIENCE |        |
|-----------|----------|-------------|-------|---------|----------------|-----------------|---------|-----------------------------|-----------|----------|--------|
|           |          |             |       |         |                | MORE            | DEV'D.  | TAUGHT                      | READ A    | FAMILIAR | HAD NO |
|           |          |             | LESS  | ·.      |                | THAN            | C. ED.  | INITE OF                    | INTT OF   | CARFER   | TO TO  |
| PROJECT   | MALE     | MALE FEMALE | I HAN | 1-5     | 6-10           | 6-10 11-15 YRS. |         | PROGRAM                     | PROGRAM   | ED.      | C. ED. |
| Coconino  | 0.       | 2           | 0     | 0       | 0,             | r<br>r          | ri<br>• | 0                           | 0         | 0        | ਜ.     |
| Rogsevelt | <b>o</b> | 4           | o     | 8       | н              | 1               | ä       | Ħ                           | <b>-</b>  | <b>-</b> | 0      |
| WACOP     | 0        | 2           | 0     | . 7     | 0              | 0               | 0       | <b>.</b><br>Н               | ,<br>H    | 0        | 0      |
| Yavapai   | 0        | <b>러</b>    | 0     | o ´     | 0              | о п             | F       | 0                           | 0         | 0        | , 0    |
| Total     | 0        | 6           | 0     | 4       | H.             | 2 2             | 8       | 2                           | 2         | -        |        |

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#### ATTITUDINAL DATA

### 1. Teacher Attitude

Included in each UNIVAL (Unit Evaluation Instrument)
was an Instructor Attitudinal Data Sheet which asked
two questions concerning attitudes toward career education
in general and three questions concerning the teacher's
attitude toward the unit (see Appendix II).

## a. Teacher Attitude Toward Career Education

Examining the teachers' general attitude toward career education (Table III) it can be seen that the mean response across questions and projects is a very high 4.28, on a scale where 5 is the highest positive response. Of the 18 possible responses, 16 (89%) are positive toward career education, and 2 (11%) are of no opinion. There were no negative responses.

# b. Teacher Attitude Toward the Unit

Table IV summarizes the teacher attitudes toward the unit.

The teachers' high positive attitude toward career education carried over somewhat to the teachers' attitude toward the unit. The teachers show a high 3.85 positive attitude toward the unit. Of the possible 27 responses, 22 (81%) are positive, 1 (4%) is of no opinion, and 4 (15%) negative.

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TABLE III

TEACHER ATTITUDE TOWARD CAREER EDUCATION (Number, Percent and Mean of Instructor Responses to Attitude Items 1 and 2 Combined)

| STRONGLY | NEGATIVE | æ Z     | 0 0      | oʻ        | 0 0      | 0          | 0. 0. |
|----------|----------|---------|----------|-----------|----------|------------|-------|
|          | NEGATIVE | 96      | <br>0    | 0         | 0        | <b>O</b> . | o     |
|          |          | Z       | 0        | 0         |          | 0          | 0 . 1 |
| CN       | OPINION  | Z       | 1 25     | 0         | · •      | 1, 50      | 2 11  |
|          | POSITIVE | 90      | . 75     | 25.       | 75       | 50         | 5.0   |
|          | POS      | Z       | e<br>T   | . 4       | <b>m</b> |            | 6     |
| VIONOG   | POSITIVE | ф       | 0        | 75        | 25       | 0          | 39    |
| TO THE   | PO<br>PO | Z       | 0        | 9         | ਜ<br>.;  | ,0         | 7     |
|          |          | PROJECT | Coconino | Roosevelt | WACOP    | Yavapai    | Total |

ERIC

TABLE IV

TEACHER ATTITUDE TOWARD UNIT (Number, Percent and Mean of Instructor Responses To Attitude Items 3, 4 and 5 Combined)

|   |          | MEAN        |              | <b>4</b> :00 | 3.50      | 4.17   | 4.33    | 3.85  |
|---|----------|-------------|--------------|--------------|-----------|--------|---------|-------|
|   | STRONGLY | ÄTI         | 00°          | 0 0          | 2 17      | 0 0    | 0 0     | 2 7   |
|   |          | NEGATIVE    | <b>c</b> :3  | 0            | 17        |        | 0       | 7     |
|   | NO       | N · NOINIGO | Z/           | 0            | Ò 2       | 17 0   | 0       | 4 2   |
|   |          | OSTTIVE OP  | ક            | 100 0        | 33 0      | . 50 1 | 0 49    | 55 1  |
| • |          | <u>р</u> .  | build<br>a a | <b>9</b>     | 4         | m      | 8       | 15    |
|   | STROMELY | POSITIVĒ    | Z            | 0, 0         | 4 33      | 2 33   | 1 33    | 7 26  |
|   |          |             | PROJECT      | Coconino     | Roosevelt | WACOP  | Yavapai | Total |
|   |          |             |              |              |           |        | 4       | 7     |

Correlations between the Teacher Attitude Toward, career education and Teacher Attitude toward the unit were not significant. (Appendix I)

## 2. Learner Attitude

When learner attitude toward the unit is examined (Table V), we see a positive feeling toward the unit.

Correlations between the Teacher Attitude toward the unit and Learner Attitude were not significant (Appendix I).

LEARNER PERFORMANCE

In order to examine learners' performance on the unit, and to assess how well the objectives of the unit are met, cumulative scores over all the lesson items within the unit (total learner scores) were examined. Table VI presents the total learner scores in percentages by projects. This score reflects the unit's overall success concerning delivery of its objectives.

The scores from each project range from a low of 86% at Coconino to a high of 96% at WACOP and Roosevelt. These responses appear uniform with no one project varying far from the mean score (94%) thereby exerting a disproportionate influence.

TABLE V

LEARNER ATTITUDE TOWARDS UNIT
(NUMBER, PERCENT AND MEAN OR COMPOSITE
LEARNER ATTITUDE RESPONSES)

|           | YES/H | APPY |     | ON'T<br>E/OK | NO  | /SAD |      |
|-----------|-------|------|-----|--------------|-----|------|------|
| PROJECT   | N     | 8_   | N   | 8            | N   | 8    | MEAN |
| Coconino  | 230   | 66   | 67  | 19           | 53  | 15,  | 2.51 |
| Roosevelt | 474   | 71   | 146 | 22           | 45  | 7    | 2.65 |
| WACOP     | 253   | 43   | 220 | 37           | 114 | 19   | 2.24 |
| Yavapai   | 145   | 46   | 118 | 37           | 52  | 16   | 2.30 |
| Total     | 1102  | 57   | 551 | 29           | 264 | 14   | 2.44 |

TABLE VI

NUMBER AND PERCENT OF CORRECT LEARNER RESPONSES
TO LESSON IMBEDDED ITEMS FOR A GIVEN UNIT

| PROJECT.  | NUMBER OF | NUMBER OF<br>CORRECT | PERCENT OF<br>CORRECT |
|-----------|-----------|----------------------|-----------------------|
| FRODECT:  | RESPONSES | RESPONSES            | RESPONSES             |
| Coconino  | 347       | 299                  | . 86 ••               |
| Roosevelt | 705       | 674                  | 96                    |
| WACOP .   | 615       | 591                  | 96                    |
| Yavapai   | 180       | 170                  | 94                    |
| Total     | 1847      | 1734                 | 94                    |



Various other data was collected from the teachers involved in the field test of the units.

The data collected included the following information:

- 1. The number of teachers that had experience in jobs other than teaching and whether this information helps in teaching the unit. It was found that 6 of the 9 teachers (66%) had previous experience in a job other than teaching. All six indicated the previous experience helped in teaching the unit (Tables VII and VIII).
- 2. The teachers were asked how many guest speakers they used. Five of the 9 teachers (56%) did not use guest speakers. A total of 6 guest speakers were used in the 9 classrooms (Table IX).
- of time devoted to the unit per week and what time of day (AM or PM) the unit was primarily taught. The median number of hours spent per week teaching the unit fell between 2-3 hours. Five (56%) teachers taught the unit in the afternoon while 4 (44%) taught the unit in the morning (Tables X and XI).
- 4. The teachers were also asked what kind of classroom or method of teaching they used. Eight (89%) of the classrooms were self-contained, and one (11%) was open (Table XII).

Correlations were calculated between the above data and Student Attitude, Teacher Attitude, and Student Performance.

TABLE VII .

NUMBER AND PERCENT OF INSTRUCTORS THAT TAUGHT EACH UNIT BY OCCUPATION OTHER THAN TEACHING

| •         | SOCIAL        | LAL           | PHYSICAL | ICAL     | CHEMICAL | CAL |          |                   |          | TECHNI-         | CONS                  | CONSTRUC-                            | 110111      | 70            | , agnac | , u        | ν:ν | N.O.Y. | T A TO TO |
|-----------|---------------|---------------|----------|----------|----------|-----|----------|-------------------|----------|-----------------|-----------------------|--------------------------------------|-------------|---------------|---------|------------|-----|--------|-----------|
| PROTECT   | 。SCIPKCE<br>M | 記<br>で<br>回 & | SCIENCES | SES<br>* | SCIE     | CES | BUSIN    | SCIENCES BUSINESS | CAL<br>Z | - <u>i</u><br>~ | -<br>-<br>-<br>-<br>- | 2<br>2<br>2<br>2<br>3<br>4<br>4<br>4 | o<br>Z<br>Z | INDOSTRI<br>N | 2 2     | امه<br>امه | 2   | 8°     | NO.       |
| 1272001   | :             | ,             |          | ,        |          |     |          |                   |          |                 |                       |                                      |             |               |         |            | 7   |        |           |
| Coconino  | 0             | 0,            | 0        | 0        | .0       | 0   | <b>н</b> | 20                |          | 0               | 0                     | 0                                    | 0           | 0             | 0       | 0          | -   | 20     | 7         |
| Roosevelt | 0             | . 0           | 0        | •        | 0        | 0   | m        | 75                | .0       | 0               | 0                     | ,0                                   | 0           | 0             | 0       | ن.         | · ન | 25     |           |
| WACOP     | 0             | 0             | 0        | .0       | 0        | 0   | 0        | 0                 | 0        | 0               | 0                     | 0                                    | 0           | 0             | 0       | 0          | 7   | 100    | 77        |
| Yavapai   | 0             | ·             | 0        | .0       | 0        | 0   | -        | 100               | 0        | 0               | 0                     | 0                                    | 0           | 0             | 0       | 0          | 0   | 00     | 7         |
| Total     | , 0           | 0             | 0        | 0        | 0        | 0   | 2        | 55                | 0        | 0.              | 0                     | 0                                    | 0           | 0             | ~ ·     | 11         | 3   | 33     | 0.0       |

TABLE VIII

NUMBER AND PERCENT OF INSTRUCTORS THAT TAUGHT EACH UNIT BY WHETHER PREVIOUS EXPERIENCE HELES IN CAREER EDUCATION

|           | YES        | NO    | NO PREVIOUS EXPERIENCE | TOTAL  |
|-----------|------------|-------|------------------------|--------|
| PROJECT   | <u>N</u> 2 | N 8   | <u> </u>               | NUMBER |
| Coconino  | 1 50       | 0 0   | 1 50                   | 2      |
| Roosevelt | 4 100      | 0 0   | . 0 0                  | 4      |
| WACOP.    | 0 0        | 0 0 1 | 2 100                  | 2      |
| Yavapai   | . 1 100    | 0 0   | 0 0                    | 1      |
| Total     | 6 67       | 0 .0  | 3 33                   | 9      |



NUMBER AND PERCENT OF INSTRUCTORS THAT TAUGHT EACH UNIT BY THE NUMBER OF GUEST SPEAKERS USED

| •         | ÷   |   | 0   | p2    | 1   |        | 2 ,  | •   | 3  | - 4 | 1     | TOTAL  |
|-----------|-----|---|-----|-------|-----|--------|------|-----|----|-----|-------|--------|
| PROJECT   |     | И | ક   | N     | ક   | - N    | ů.   | N   | ક  | N   | કૃ    | NUMBER |
| Coconino  |     | 2 | 100 | 0     | 0   | 0      | 0    | 0   | 0  | 0   | 0     | 2      |
| Roosevelt |     | 0 | . 0 | 2     | 50  | ,2     | 50   | , 0 | 0  | 0   | . 0   | . 4    |
| WACOP     | · , | 2 | 100 | 0     | . 0 | o<br>O | 0    | 0   | ۵. | 0   | 0     | 2      |
| Yavapai   |     | 1 | 100 | · · 0 | 0   | 0      | 0    | 0 · | 01 | ٥٠  | - 0 , | 1      |
| Total     | -   | 5 | 55  | 2     | 22  | . 2    | , 22 | 0   | 0  | 0   | 0     | 9      |



TABLE X

NUMBER AND PERCENT OF INSTRUCTORS THAT TAUGHT EACH UNIT BY AMOUNT OF TIME DEVOTED TO THE UNIT EACH WEEK

|           |   | LESS  |                     |       |     |           | -1       |      | MO             | MORE . |        |
|-----------|---|-------|---------------------|-------|-----|-----------|----------|------|----------------|--------|--------|
|           | • | THAN  | ~                   | 1-2   | -   | 2-3       | Ċή       | 35   | TH.            | THAN   | 4      |
| 1         |   | 1 HR. | ;                   | HRS.  | 7   |           |          | RS.  | ,<br>,         | 5 HRS. | TOTAL  |
| PROJECT   | Z | مه    | z                   | 96    | Z   | <b>30</b> | Z        | jo o | z              | P      | NOMBER |
| Coconino  | 0 | 0     | H                   | 50    | 0   | 0         | Ħ,       | . 50 | 0              | -<br>O |        |
| Roosevelt |   | 25    | ਜ <sup>ਾ</sup><br>, | 25    |     | 25        | <b>.</b> | 25   | ,<br>,         | 0      | ₹      |
| WACOP     | 0 | 0     | 0                   |       | ~   | 100       | 0        | 0    | O              | 0      | 8      |
| Yavapai   | 0 | •     | -                   | 100   | 0   | 0         | 0        | . 0  | o <sup>.</sup> | 0      | 1      |
| Total     | - | * 111 | 3                   | .33   | . 8 | 33        | 7        | 22.  | 0              | Ò      | 6      |
| -         |   |       |                     | \\ \. |     |           |          |      |                | _      |        |

NUMBER AND PERCENT OF INSTRUCTORS THAT TAUGHT EACH UNIT BY TIME TAUGHT

|           |   | \M                |     | PM    | TOTAL  |
|-----------|---|-------------------|-----|-------|--------|
| PROJECT   | N | ક                 | . N | . 8   | NUMBER |
| Coconino  | 0 | 0<br>. ) <b>/</b> | 2   | 100   | . 2    |
| Roosevelt | 3 | . 75              | 1   | 25 🙃  | . 4    |
| WACOP     | 0 | 0                 | 2   | ° 100 | . 2    |
| Yavapai . | 1 | 100               | 0   | 0     | 1      |
| Total     | 4 | 44                | 5   | 55    | 9      |



TABLE XII

NUMBER OF INSTRUCTORS THAT TAUGHT EACH UNIT
BY TYPE OF CLASSROOM AND METHOD OF TEACHING

| *         | OPEN - CLASSROOM - | SELF<br>CONTAINED - | TEAM<br>TAUGHT |
|-----------|--------------------|---------------------|----------------|
| PROJECT   | N %                | N %                 | N 8            |
| Coconino  | 0 0                | 2 100               | 0 0            |
| Roosevelt | 0 * 0 '            | 4 100               | 0 0            |
| WACOP     | 0 0                | 2 100               | 0 0            |
| Yavapai   | 1 100              | 0 0                 | 0 0.           |
| Total     | 1 11               | 8 89-               | 0 0            |

When the unit was taught in the morning, the students tended to perform better (Table XIII).

TEACHER REFINEMENT, ANALYSIS AND COMMENTS

Specific revision data was obtained by asking the field test teachers to make comments regarding each lesson taught.

These comments were solicited in the UNIVAL.

The following list represents a composite of teacher comments regarding the various aspects of the unit, as well as a lesson by lesson critique of the unit. These comments have been analyzed and recommendations for revision presented.

## TEACHER COMMENTS

When reading the teacher comments it should be noted that not all teachers respond to the open ended items. Therefore, some of the responses seem inconsistent with the teacher responses to the closed items. The closed items, it is felt, reflect a true attitude toward the unit over the teachers sampled. The teacher comments are from selected teachers that felt strongly enough to take the opportunity to respond. The comments are, therefore, more for curriculum refinement than for overall evaluation of the unit.

#### Coconino

Took more time than indicated. Attach list of addresses to write for free information.



## Roosevelt

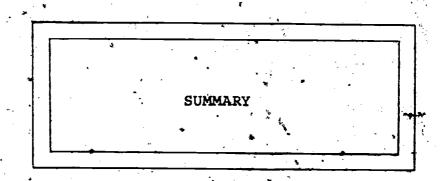
Content needs to be expanded. Too short and too easy for 6th grade. Teach at beginning of year. Very superficial exposure to duties of secretary.

## WACOP.

Needs envelope addressing as well as letter writing. Well constructed unit. Students seemed to be involved. The last objective was difficult, needs more preparatory work:

Yavapai

Unit was too easy. The activities have been thoroughly wasted in 5th grade.



The relevant data collected during the field test is summarized below:

- 1. A total of 295 learners were exposed to this unit in
  4 of the 9 participating projects. Fifty-one percent
  (51%) of the learners were male and 51% representatives
  of minority backgrounds.
- 2. Of the 9 teachers that presented the unit all were female, the median years of experience was between 6-10 years, and 5 had taught or developed career education material.
- 3. Teachers expressed a very positive attitude toward career education in general (4.28 on a scale where 5 was the highest positive response). Though still positive, the teachers attitude toward this particular unit was lower (3.85).
- 4. The learners also exhibited a positive attitude toward the unit with 57% of the 1917 responses positive, 29% no opinion, and 14% negative.
- 5. The learners' overall performance was high (94% correct).

  There was very little variability across lessons and units.
- 6. A list of the teachers' critical comments and recomment dations was presented in the body of this report.

CONCLUSIONS AND RECOMMENDATIONS

- 1. Future users of this unit should review the unit in its entirety paying particular attention to the content of each activity noting when during their teaching year it is best to be taught.
- 2. During installation the teachers, while not constrained by field testing, should be made aware that the lessons as presented are only suggestions and may be modified, resequenced, augmented or reduced as desired.
- This unit presents a wide range of activity suggestions,many of which may be extracted to constitute an enrichment program in addition to the unit.
- This unit was well received by both students and teachers.

  It is recommended that this unit be included in the implementation phase of curriculum development.

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APPENDIX I
Additional Data

# Mean Instructor Attitude Toward the Unit by Instructor Attitude Toward Career Education

| Project   | Teacher # | Instructor Unit Attitude (ques. 3-5) | Instructor Attitude Career Ed. (ques. 1,2) |
|-----------|-----------|--------------------------------------|--|
| Coconino  | 1         | 4.00                                 | 4.00                                       |
|           | 2         | 4.00                                 | 3.50                                       |
| Roosevelt | -1        | 2.00                                 | 3.00                                       |
|           | 2         | 5.00                                 | 5.00                                       |
|           | 3         | 4.33                                 | 5.00                                       |
| ٠         | 4         | 2.67                                 | 4.00                                       |
| WACOP     | 1         | 4.00                                 | 4.50                                       |
|           | 2         | 4.33                                 | 4.00                                       |
| Yavapai   | 1 .       | 4.33                                 | 3.50                                       |

r = 0.64

# Mean Instructor Attitude Toward the Unit by Mean Learner Attitude

| Project   | Teacher # | Instructor Duit Attitude | Learner<br>Attitude |  |
|-----------|-----------|--------------------------|---------------------|--|
| Coconino  | . 1       | 4.00                     | 2.36                |  |
| <b>4</b>  | 2 +       | 4.00                     | 2.61                |  |
| Roosevelt | 1         | 2.00                     | 2.87                |  |
|           | 2         | 5.00                     | 2.40                |  |
|           | 3         | 4.33                     | 2.73                |  |
|           | 4         | 2.67                     | 2.57                |  |
| WACOP     | 1         | 4.00                     | 2.18                |  |
|           | 2         | 4.33 .                   | 2.42                |  |
| Yavapai   | 1         | 4.33                     | 2.30                |  |

34

r = -0.59

Mean Learners Performance on a Unit by Mean Instructor Attitude Toward the Unit

| Project   | Teacher # | *Learner<br>Performance | Instructor<br>Unit<br>Attitude |
|-----------|-----------|-------------------------|--------------------------------|
|           |           | 1                       |                                |
| Coconino  | 1         | 86                      | 4.00                           |
|           | 2         | 86                      | 4.00                           |
| Roosevelt | 1         | 100                     | 2.00                           |
| •         | 2         | 98                      | 5.00                           |
| •         | 3         | 84                      | 4.33                           |
|           | 4         | 98                      | 2.67                           |
| WACOP     | 1         | 98                      | 4.00                           |
|           | 2         | 91                      | 4.33                           |
| Yavapai   | 1         | 94                      | 4.33                           |

r = -0.42

3

<sup>\*</sup>Percent of students attaining unit objectives

Mean Student Attitude by Time of Day Unit Taught

| Project   | Teacher # | Student<br>Attitude | Time of day |
|-----------|-----------|---------------------|-------------|
| Coconino  | 1         | 2.36                | 1           |
| •         | 2         | 2.61                | 1           |
| Roosevelt | 1         | 2.87                | 2           |
|           | 2         | 2.40                | 2           |
| ÷         | 3 /       | 2.73                | 1           |
|           | 4         | 2.57                | 2           |
| WACOP     | 1         | 2.18                | 1           |
| •         | 2         | 2.42 ,              | 1           |
| Yavapai   | 1         | . 2.30              | 2           |

r = 0.18

TABLE XIII

Mean Student Performance by Time of Day Unit Taught

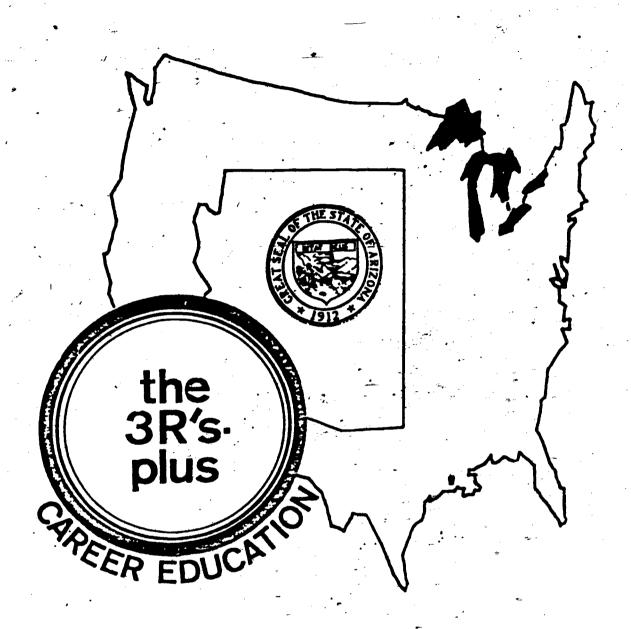
| Project   | Teacher # | *Learnen<br>Performance | Time of<br>Day<br>l=pm 2=am |
|-----------|-----------|-------------------------|-----------------------------|
| Coconino  | 1         | 86                      | 2                           |
| -         | 2         | 86                      | 2                           |
| Roosevelt | 1         | 100                     | 1                           |
|           | 2         | 98                      | 2                           |
|           | 3         | 84                      | 1                           |
| •         | 4         | 98                      | 2                           |
| WACOP     | 1         | 98                      | 1                           |
|           | 2         | 91                      | 1                           |
| Yavapai   | 1         | 94                      | 2                           |

r = 0.72

\*Percent of students attaining unit objectives



APPENDIX II
. UNIVAL .



# Umit Evaluation UNIVAL

WHAT DOES A SECRETARY DO?

GRADE LEVEL: 6

### PART I

# CAREER EDUCATION FIELD TEST PROGRAM INFORMATION

| Please print:   | •                                 |
|---|-----------------------------------|
| Instructor  | School                            |
| Unit or Kit Title                                       | District                          |
| Grade Level   | <b>A</b>                          |
| Date unit or Rit introduced                             | _                                 |
| Student data: (*the numbers s                           | should agree)                     |
| *Total number of students                               | exposed to the unit               |
| *Number of students of each                             | sex: a. male b. female            |
| *Number of students in each                             | n ethnic group:                   |
| a. American Indian                                      | d, Anglo White                    |
|   | e. Other                          |
| c. Spanish Surname                                      | •                                 |
| DIRECTIONS: Circle the letter following question        | r of your answer in each of the   |
| Teachers:   | •                                 |
| How many years have you won                             | rked in the field of education?   |
| •   | d. 11-15 years                    |
| b. 1-5 years  | . More than 15 years              |
| c. 6-10 years   |                                   |
| Which of the following would career Education (co date) | ld best describe your exposure to |
| a. Developed a Career l                                 | Education unit or program         |
| b. Taught a Career Educ                                 | cation unit or program .          |
| c. Read a Career Eduça                                  | tion unit or program              |
| d. Had some exposure to                                 | Career Education                  |
| e. Had no exposure to (                                 | Career Education                  |

| What            | is your sex?             | •        |                    | ٠.        |
|-----------------|--------------------------|----------|--------------------|-----------|
| a.              | Male                     |          |                    | u.        |
| b.              | Female                   | •        |                    |           |
|                 |                          | *.       |                    |           |
| Is yo           | ur classroom: (more th   | an one a | nswer may be appli | cable     |
| , .a.           | Open                     | •        |                    |           |
| b.              | Self-contained           |          |                    |           |
| , - C.          | Team taught              |          |                    | ~         |
| What            | time of day were the le  | ssons ta | ught (predominant) | Ly)?      |
| . a.            | AH                       | A        | •                  | •         |
| <b>b.</b>       | PM                       |          | •                  |           |
| How m           | uch time did you devote  | to the   | unit each week?    |           |
| ą.              | Less than 1 hour         | · •      |                    |           |
| b.              | 1-2 hours                | • '      |                    |           |
| c.              | 2-3 hours                |          |                    | 15<br>-   |
| d.              | 3-5 hours                |          |                    | · · · · · |
| · .e.           | More than 5 hours        |          |                    | *         |
| How manual to ? | any guest speakers were  | used in  | conjunction with   | the       |
| a.              |                          |          |                    |           |
| b.              | 1                        |          | ,                  |           |
| c.              | 2                        |          | •                  | ٠.        |
| đ.              | 3                        |          |                    | •         |
| e.              | 4 or more                |          |                    | •         |
| Have :          | you had another occupat: | ion othe | r than teaching?   |           |
| a.              | Social sciences          | e.       | Technical          |           |
| b.              | Physical sciences        | f.       | Construction       |           |
| c.              | Chemical sciences        | g.       | Industry           |           |
| · d.            | Business                 | h.       | •                  |           |
|                 |                          |          |                    |           |

Did this experience help in teaching the Career Education unit?

- a. Yes
- b. No

#### PART II

# Learner Performance Data

Directions:

Please provide an indication of how well the lessons delivered the performance objectives. The lesson numbers and methods of evaluation for each have been indicated. Page numbers, objective specifications, and item numbers are indicated as appropriate. Please indicate the total number of learners responding. Then record the number that responded correctly. Complete this form as you teach each lesson of the unit.

|                  |                      | Me          | thod of Eva | luation                | Number of 1 | earners                               |
|------------------|----------------------|-------------|-------------|------------------------|-------------|---------------------------------------|
| Lesson<br>Number | Page No.<br>Item No. |             | Checklist   | Instructor<br>Judgment | Responding  | Responding Correctly                  |
| 2 (#1)           | 1.2.1.1              |             |             |                        |             | · .                                   |
| (#2)             | 1.2.1.1              |             |             |                        |             | ·                                     |
| (#3)             | 1.2.1.1              |             | 2000年       |                        |             |                                       |
| (#4)             | 1.2.1.1              |             |             |                        |             | e e e e e e e e e e e e e e e e e e e |
| (#5)             | 1.2.1.1              |             |             |                        |             |                                       |
| (#6)             | 1.2.1.1              |             |             |                        |             | •                                     |
| 3                | 1.3.1.1              |             |             |                        |             |                                       |
|                  |                      |             |             |                        |             |                                       |
|                  |                      |             |             |                        |             |                                       |
|                  |                      |             |             |                        |             |                                       |
|                  |                      |             |             |                        |             |                                       |
|                  |                      | <b>TYOU</b> |             |                        |             |                                       |
|                  |                      |             |             |                        |             |                                       |

What Does a Secretary Do? Grade Level 6



# PART III

# Instructor Attitudinal Data

Directions: Read each statement and place a check in the box under the heading that describes your response.

|   | Strongly<br>Agree | Agree    | Mo<br>Opinion | Disagree   | Strong!<br>Disagre |
|---|-------------------|----------|---------------|------------|--------------------|
| Classes in my subject<br>grade level would be<br>more meaningful and rele-<br>vant if focused around<br>Career Education objec-<br>tives. |                   | (        |               |            |                    |
| Career Education is just another fad that will soon be forgotten.   |                   | •        |               | ,          | e                  |
| After minimal revisions this unit will be ready for statewide distribution.   |                   |          |               |            |                    |
| The learning activities were very effective in helping meet the performance stated.   | 224               |          |               |            | . ,                |
| The content of the unit relates directly to my  |                   | 1        | -             |            |                    |
| regular class program.  |                   |          |               |            |                    |
| Indicate below any further weaknesses of the unit.  | comments o        | concerni | ng the st     | rengths or | <del>-</del>       |
| Indicate below any further  | comments o        | concerni | ng the st     | rengths or | •                  |
| Indicate below any further  | comments o        | concerni | ng the st     | rengths or |                    |
| Indicate below any further  | comments o        | concerni | ng the st     | rengths or |                    |
| Indicate below any further  | comments o        | concerni | ng the st     | rengths or |                    |
| Indicate below any further  | comments          | concerni | ng the st     | rengths or |                    |

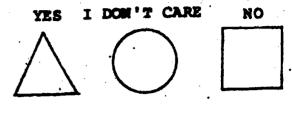


# Learner Attitudinal Data

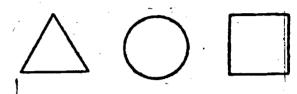
On the following page is an attitudinal survey which we would like your learners to respond to. Please remove that page from this instrument and reproduce enough copies for each of your learners. We feel that it would be best if your learners responded to this survey at the completion of the unit. If your learners do not have the needed reading ability to complete the survey, please read and explain the items to them. After the learners have completed the survey, please tally their responses and record the total number of learners responding in each manner of the form provided below.

|    | YES   |                | I DON'T | · | NO  |
|----|-------|----------------|---------|---|-----|
| 1. |       |                |         |   | ·   |
| 2. |       |                |         | • |     |
| 3. |       |                |         |   |     |
| 4. |       |                |         | • |     |
| •  | нарру | 4 <sup>1</sup> | OK      | , | SAD |
| 5. |       |                |         |   |     |
| 6. |       |                |         |   |     |
| 7. |       |                |         |   |     |

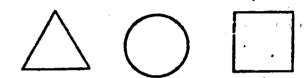
| 1. | Would  | you     | wan  | t to | know    | more |
|----|--------|---------|------|------|---------|------|
|    | about  | what we |      | have | learned |      |
|    | in the | BSQ :   | less | on#? |         | ٠    |



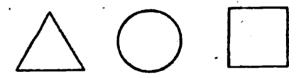
2. Do you know more now about these lessons than before?



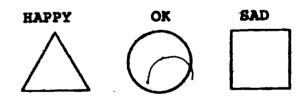
3. Were the lessons interesting to you?



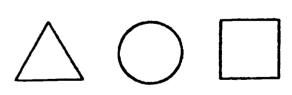
4. Do you think that next year's class should be given these lessons?



5. How did you feel about the lessons?



6. How did most of your other classmates feel about the lessons?



7. How did your teacher feel about the lessons?

