

DOCUMENT RESUME

ED 110 866

CG 009 289

AUTHOR Abrams, L. Annette, Ed.; And Others
TITLE Accountability in Drug Education: A Model for Evaluation.
INSTITUTION Drug Abuse Council, Inc., Washington, D.C.
REPORT NO HS-1
PUB DATE Nov 73
NOTE 294p.
AVAILABLE FROM Drug Abuse Council, Inc., 1828 L Street, N.W., Washington, D.C. 20036 (HC \$2.25, \$1.50 in quantities of 10 or more)

EDRS PRICE MF-\$0.76 Plus Postage. HC Not Available from EDRS.
DESCRIPTORS Data Analysis; *Drug Education; *Educational Accountability; Educational Objectives; *Evaluation Methods; Measurement Instruments; Models; Program Development; *Program Effectiveness; *Research Needs; Resource Materials; Test Results

ABSTRACT

This text is the first in a series of handbook providing methodology information for drug program planners and administrators. This handbook is designed to address the private sector need for assistance in their consideration of methods, techniques and approaches necessary for effective local program implementation and evaluation. The first section of the handbook describes program objectives, goal setting considerations, pitfalls in data collection, and research designs considered appropriate for the evaluation of drug education programs. The second section presents a number of reliable measures for program evaluation, an orientation for the effective use of the sample instruments, and information for locating additional measures. Drug education measures for use with young children, adolescents, college students and adults are included or described. The third and final section deals with the analysis and interpretation of data, and includes discussions on student evaluation results, the use of computers and the dimensions of program planning. (Author/SJL)

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The Drug Abuse Council, Inc.

NOVEMBER 1973

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UNSTABILITY IN DRUG EDUCATION

L. Annette Abrams
Emily F. Garfield
John D. Swisher
EDITORS

*a model
for
evaluation*

Council, Inc.

HS-1



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Library of Congress Catalog Number: 73-92439
Printed in the United States of America

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Foreword

The Drug Abuse Council, Inc. is a private, tax-exempt foundation which was established in February 1972 to serve on a national level as an independent source of needed research, public policy evaluation and program guidance in the areas of drug use and misuse. It is supported by the Ford Foundation, Commonwealth Fund, Carnegie Corporation, Henry J. Kaiser Family Foundation and the Equitable Life Assurance Society of the U.S.

Through its publications and other activities, the Council hopes to provide non-partisan, objective information and analysis and serve as a resource for those organizations and individuals searching for new, more effective approaches to non-medical drug use in our society. For a complete publications list, please refer to the back of this report.

ACCOUNTABILITY IN DRUG EDUCATION: A MODEL FOR EVALUATION is first in a series of Handbooks providing useable methodological information for drug program planners and administrators. The Council's Handbook Series, and specifically **ACCOUNTABILITY IN DRUG EDUCATION**, is designed to address the private sector need for assistance in their consideration of methods, techniques and approaches necessary for effective local program implementation and evaluation.

Despite current interest in program assessment and accountability, drug educators and administrators have found drug-related evaluation material to be virtually nonexistent. Therefore, **ACCOUNTABILITY IN DRUG EDUCATION** offers comprehensive discussions of the research fundamentals which are often overlooked in our search for better drug education programs. Because the schools occupy a primary position in youthful learning about drugs, this information with its inherent emphasis on critical outcome measurement, is crucial to more effective school prevention activities.

Over the last seven years, drug educators, through a continuing process of trial, error, success and failure, have learned about the need to refine, test and re-define experimental drug education endeavors. Accordingly, The Drug Abuse Council has invested staff time, made small grants to projects exploring the "state of the art" of drug education and sought the guidance of educational leaders in the field in order to gain a valid

perspective of the evolution of school drug education. Consequently, this handbook reflects both public attitudes about drug education and the expressed needs of many school planners responsible for drug education efforts.

The handbook, therefore, was commissioned in response to: 1) *The mounting complexities surrounding drug education goals and outcomes.* At present the public is confused about the seeming inability of traditional school drug programs to arrest the growing prevalence of drug use among young people. Yet despite drug education's perplexing history, parents, legislators, policymakers and young people alike retain their faith in the schools; collectively these groups offer grateful support to the kind of qualitative research and progress this manual is intended to catalyze. 2) *The dearth of reliable research guidelines and resources for schools and agencies which desire some gauge of their effectiveness.* School authorities, having accepted drug teaching-and-learning challenges during the previous decade, are anxious to hold accountable those who promise panaceas for the complex drug problems resting in their hands. School personnel, therefore, are both encouraged by the emergence of promising methodologies, yet wary enough of "promise" to undertake assessment procedures prior to the adoption of new techniques.

For both the public-at-large and school personnel, evaluation underscores their interest in insuring the accountability of drug education. The Drug Abuse Council hopes this handbook will facilitate the achievement of higher calibre research and more effective programming in the area of drug education. Through its use educators can sharpen their perceptions of drug education evaluation in a broader context by comparing local programs to other program research reported. In addition, the public-at-large can develop realistic standards of comparison and adjust their expectations based on a knowledge of past and present progress in the field. Finally, policy makers can more feasibly define the level of support that will afford the wide variety of drug education research and development efforts which are emerging.

In general, the handbook should be perceived as a tool for school and agency drug personnel needing substantive points of departure in undertaking drug education research. For other readers, the handbook can clarify a number of programmatic

concerns and enhance their sensitivity to drug educators as well as youth.

ACCOUNTABILITY IN DRUG EDUCATION
collective efforts of many individuals. It was written without the initial project ideas of Swisher and brought to Annette Abramson by the Council for further development and implementation. I thank the staff of Bio-Behavioral Research at Stanford University's Center for Interdisciplinary Studies for their collective support and excellent assistance. The chapters were coordinated by Mrs. Emily Garfield. The valuable chapters, edited and critiqued by the Council, beginning to end.

We are equally grateful to the other Council members for providing us with the benefit of their time and expertise beyond the organization of chapter materials. Richard H. Blum, Emily Garfield, Ross G. G. Jones, John J. Horan, Donald Jones, John F. Swisher and Richard W. Warner—provided the advice and writing necessary for completion of this magnitude.

We are deeply indebted to members of the "Drug Abuse Advisory Committee": Orly Jackson, Coordinator, Alameda County School Department; Robert G. Jones, Director of Health and Nutrition Programs, U.S. Department of Health, Education and Welfare; Vincent Nowlis, Chairman of the Educational Commission on Drug Abuse; Special Action Office for Drug Abuse Prevention; Robert Richards, Chief of Socio-Cultural Studies, Institute of Mental Health's Center for the Study of Drug Abuse. Advisory Committee members provided criticism and support in discussions of programmatic critiques of many first drafts and outlines.

Thanks are also due to Martha Mallard-McCormick and Jacquelyn Volpe of the Council's staff, whose criticisms of final drafts assured a more timely publication. Final work on the handbook was completed with the editorial assistance of Robert Carr, and the support and assistance from Linda Bethea Platt and Naomi Swann.

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Vincent Nowlis, Chairman of the Education Policy Committee,
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Richards, Chief of Socio-Cultural Studies for the National Insti-
tute of Mental Health's Center for the Study of Narcotic and Drug
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Jacquelyn Volpe of the Council's staff, and Leon Hunt, whose
criticisms of final drafts assured a more thorough and polished
publication. Final work on the handbook was completed with the
editorial assistance of Robert Carr, along with incomparable
support and assistance from Linda Bethea, Jean Johnson, Joanne
Platt and Naomi Swann.

Introduction and Overview

by

L. Annette Abrams

Most drug education programs are having some degree of success. It is unfortunate, however, that most drug programs also have some degree of failure. It is for this reason that this drug education evaluation handbook was developed.

Accordingly, to quote Charles Silberman, "our bias, it should be emphasized, was not that everything now being done is necessarily wrong; it was simply that everything now being done needs to be questioned. In an era of radical change such as the present, the present approach is more impractical than one which takes the present arrangements and practices as given, asking only, 'How can we do what we are now doing more effectively?'"

Because the future of drug education requires, we believe, the acceptance of change—in techniques, in assumptions, in professional roles, in objectives—this publication focuses on the interconnected processes of research, analysis and planning. Evaluation is a process which when fully developed is a cyclic, continuing aspect of any educational or social services program. Any of the components of this process, depending on a program's stage of development and resources, is a potential point of departure for planning research. The handbook's organization, as discussed later in this introduction, represents a sequence of steps (chapters) suggested for readers pursuing their own evaluations.

Given the range and focus of the handbook, its primary readership will undoubtedly comprise educational administrators, drug educators and researchers. In addition, the handbook is intended to offer other readers a valuable perspective on several essential research areas. It is hoped that all who utilize the handbook will recognize that serious educational research, conducted with professional assistance, is long overdue; that only through rigorous, comprehensive evaluations of each program's typology and its variations will we gain the knowledge for future growth and change.

Before describing the handbook's structure, a discussion of fundamental definitions is in order. "In order to make sense out of the enormous and often conflicting information about drugs . . . drug education programs . . . must develop a grasp of some of the terms used to discuss drugs, must view drugs and the drug problem

in a wider perspective, and finally, must establish rational criteria for (their) determinations of the potential 'harmfulness' of the different substances currently being used and abused" (Irwin, 1970).

To begin with, the authors (with few exceptions) avoid the term "drug abuse education," preferring simply "drug education" as a less confusing, yet adequately descriptive term. As currently defined, "drug education" can focus directly on various drugs as substances, or might attempt to achieve a particular outcome by focusing on those individual phenomena having implications for social behavior. More specific definitions of the drug education process must ultimately be based on "hard" research data.¹

"Drug education" has as many meanings as the term "education" itself. Generally speaking, however, the following quotation by Dr. Helen Nowlis clarifies by distinguishing among broad educational aims:

I would like to distinguish briefly among three different kinds of education. The first one . . . is education equated with the imparting of information . . . in order to change opinion and hopefully behavior.

There is a second kind of education which, still heavily depending on information, begins to use some of the information that psychology and other behavioral sciences have developed and tries to tailor that information to the level of physical, psychological and social development of the individual.

. . . what we really need to do is look at education as the facilitation of learning. It is not what we teach but what young people learn that is crucial. If what we are going to do is zero in on that *individual* . . . then I think we begin to recognize the enormity of the task we have before us.

(From remarks by Helen Nowlis at Hofstra University, September 1971)

¹ The National Education Association defines "drug education" as "a learning process that influences an individual emotionally, intellectually, psychologically, and socially, and that may result in the modification of attitudes that influence behavior. It not only involves the formal mechanism of presenting information but also includes a series of experiences and influences that help shape the learning environment - the atmosphere of the school, the life-style present at home, the attitude of parents, the pressures within a peer group, the popular culture, the personal experiences with or without drugs, and the availability of alternative mechanisms employed to carry out certain kinds of behavior." National Education Association, *Drug Education An Awakening, A Report of the NEA Task Force on Drug Education*, Washington, D.C., 1972 (p. 7).

The term "evaluation" refers through measurement or assessment of the *impact* program activity has on a particular audience throughout this publication, efficient evaluations decision-making regarding numerous and each of these considerations represents an part of the total evaluation process.

Our emphasis on the *process* of evaluation initially, many of the U.S. Office of Education evaluation tenets. The handbook, for example, belief that the assessment process is ongoing and beginning again with program planning. "This approach (USOE evaluation) is structured constantly in view as guidepoints for development as well as criteria for judging success."

The USOE system of evaluation,² since differs operationally from many procedures in the handbook. Nevertheless, USOE stresses many of which are worthy of mention in this introductory report on USOE's Information Support System.

1. The system focuses "on a *process* of evaluation, totalling up the accomplishment of tasks and products . . . the design process (will change as the program changes; (it will include) ongoing feedback and reaction to modifications implemented." On one level, this philosophy of evaluation with the program judgments made by local program people are encouraged to develop their own skills. Thus dependence on outside expert judgment expertise is decreased.

² In 1973 the USOE developed an Information Support System and disseminate information on effective programs and techniques. Shelley and Company, Inc., of Washington, D.C., the Information Support System. The ability of USOE program staff and OE grantees to respond to evaluation needs. This computerized information system provides a frame of reference, thus encouraging project staff to report. The Information Support System will thus measure both how efficiently programs are implemented and such programs on communities.

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The term "evaluation" refers throughout this handbook to
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program activity has on a particular audience. As is re-emphasized
throughout this publication, efficient evaluation requires simulta-
neous decision-making regarding numerous research considerations;
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cally, many of the U.S. Office of Education's (USOE) program
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belief that the assessment process is ongoing—beginning, ending
and beginning again with program planning and modification.
"This approach (USOE evaluation) is structured to keep the *ends*
constantly in view as guidepoints for development, they may serve
as well as criteria for judging success."

The USOE system of evaluation,² since it is computer based,
differs operationally from many procedures outlined in this
handbook. Nevertheless, USOE stresses many fundamental points
which are worthy of mention in this introduction. To quote a
report on USOE's Information Support System:

1. The system focuses "on a *process*, rather than merely
totaling up the accomplishment of tasks and the delivery of
products . . . the design process (will) allow the system to
change as the program changes; (it will) incorporate continu-
ing feedback and reaction to modify the system as it is
implemented." On one level, this philosophy equates evalua-
tion with the program judgments made daily by administra-
tors. Accordingly, the evaluative focus is on the local level;
local program people are encouraged to practice assessment
skills. Thus dependence on outside evaluators and govern-
ment expertise is decreased.

¹ In 1973 the USOE developed an Information Support System (ISS) to evaluate
and disseminate information on effective programs and techniques. Developed by E. F.
Shelley and Company, Inc., of Washington, D.C., the ISS is expected to enhance the
ability of USOE program staff and OE grantees to respond to mounting community drug
education needs. This computerized information system will use a "people-problem"
frame of reference, thus encouraging project staff to report failures and successes. The
System will thus measure both how efficiently programs are operated and the impact of
such programs on communities.

2. From a program administrator's point of view "... 'chiefs' get better informed by having better informed Indians... first the local project must be able to define its purposes and assess its progress before any meaningful assessment can be provided (for use by other individuals and agencies)." The USOE system emphasizes the inter-dependence between information and relationships, assuming that relationships between individuals or agencies require regular communication or flow of information in order to "set" them. This regular flow of valid information requires the establishment of trusting, supportive relationships.
3. "... projects (are encouraged) to define purposes in terms of actual effects on clients (students or other learners)." This "end-related" assessment system acknowledges the educator's primary relationship with the student as well as the educator's responsibility to share information about the program's impact with administrators who are more detached from the student. Generally USOE's process evaluation seeks to maximize these internal relationships as a part of program design, analysis and so on. Needless to say, student involvement is emphasized as a means to increase program relevancy.
4. Finally, USOE seminally defines evaluation as an exercise in problem-solving, and any problem-solving process is one of trial and error. The differences between what is planned and what actually happens are the raw materials for learning what to do next. If, in this search for future direction, a project is "punished" by a funding agency, everyone loses. Therefore, USOE is tolerant of failures, if they become the basis for effective future planning and growth. The term evaluation is influenced by many factors which are discussed in the chapters following this introduction.

OVERVIEW OF DRUG EDUCATION RESEARCH

Public interest in drug education is widespread—public officials, researchers and educators alike are seeking viable points of

departure in developing reliable evaluation level, for example, the *1973 Federal Drug Traffic Prevention* states that "efforts should concentrate on developing drug use prevention in the school system. Funding should include clearly articulated designs that are structured to permit and efforts must focus on a more carefully examined examination of what components of education produce significant impact in use. Once we have a better idea of what is probably effective, we can then reassess large-scale efforts."

One cannot overlook the national and state are dubious about the ability of local schools to succeed at evaluation. Many of these people are about further exploration in drug education. Some of the federally-funded research findings. Some of the traditional drug education, supports experimental aims which transcend simple transmission.

To support further testing and evaluation, encouraging school personnel to undertake evaluation projects. For example, the recently passed Education Extension Act of 1973" authorize additional support for federally funded prevention annual evaluations of all HEW-funded drug education. Legislation compels educators to "examine weaknesses of such programs, particularly in different age and socio-economic groups. Bills under consideration in both Houses of Congress have sustained levels of public financing for drug education research through 1976.

It is interesting to examine what evaluation has been done among policymakers and legislators in the past. It is notable for the methods used and the outcomes. Public awareness of youth drug use has increased. Millions of dollars for school prevention programs. In 1967. The primary prevention focus on cognitive aspects of the drug abuse problem.

administrator's point of view ". . . 'chiefs' get by having better informed Indians . . . first must be able to define its purposes and assess before any meaningful assessment can be made by other individuals and agencies)." The text emphasizes the inter-dependence between individuals and agencies, assuming that relationships require regular communication of information in order to "set" them. This valid information requires the establishment of supportive relationships.

are encouraged) to define purposes in terms of their clients (students or other learners)." This assessment system acknowledges the educational relationship with the student as well as the possibility to share information about the student with administrators who are more directly involved with the student. Generally USOE's process evaluation maximizes these internal relationships as a part of design, analysis and so on. Needless to say, the emphasis is emphasized as a means to increase efficiency.

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OF DRUG EDUCATION RESEARCH

Drug education is widespread—public officials, educators alike are seeking viable points of

departure in developing reliable evaluative strategies. At the policy level, for example, the *1973 Federal Strategy for Drug Abuse and Drug Traffic Prevention* states that "federal (drug education) efforts should concentrate on developing innovative approaches to drug use prevention in the school system, but the criteria for funding should include clearly articulated goals and objective designs that are structured to permit adequate evaluation. Future efforts must focus on a more carefully and scientifically monitored examination of what components, if any, of drug abuse education produce significant impact in terms of reducing drug use. Once we have a better idea of what programs are demonstrably effective, we can then reassess the need for further large-scale efforts."

One cannot overlook the national and state policymakers who are dubious about the ability of local program personnel to succeed at evaluation. Many of these public officials are uncertain about further exploration in drug education because of recent federally-funded research findings. Such research, critical of traditional drug education, supports experimental programs having aims which transcend simple transmission of factual information.

To support further testing and exploration, legislators are encouraging school personnel to undertake drug education evaluation projects. For example, the recently-introduced "Drug Abuse Education Extension Act of 1973" authorizes continued legislative support for federally funded prevention efforts, as well as annual evaluations of all HEW-funded programs. This proposed legislation compels educators to "examine the strengths and weaknesses of such programs, particularly with regard to reaching different age and socio-economic groups in communities served." Bills under consideration in both Houses of Congress advocate sustained levels of public financing for drug education and research through 1976.

It is interesting to examine what events catalyzed this interest among policymakers and legislators in holding educators accountable for the methods used and the outcomes sought in educating about drugs. Public awareness of youthful drug use and the outlay of millions of dollars for school prevention programs began in 1967. The primary prevention focus concentrated solely on the cognitive aspects of the drug abuse problem. Such an approach,

mistakenly, tends to ignore the affective and behavioral components of learning and social behavior. The term "risk education" appropriately describes the predominant genre of prevention programs implemented between 1967 and the present. To quote the *Second Report of the National Commission on Marijuana and Drug Abuse*, "an important assumption (in our use of "risk education" as a prevention tool) is that if people are educated about the risks of drug taking, they will not use drugs. It is presumed that presentation of information regarding dangers and risks can quiet curiosity and the desire for anticipated pleasant psychological sensations, the factors which account for most individual drug experiences."

Beginning in the late 1960's researchers began to question the ability of drug education to influence drug-using attitudes and behavior simply by increasing a person's knowledge about drugs. Dr. John Swisher and his colleagues reported an important conclusion. the more students know about drugs, the more likely they are to hold attitudes favoring the use of drugs. The results of many similar studies provided evidence that information alone is a flimsy tool in discouraging the use of substances. Further, the varieties of "one-shot," single focus drug education efforts, when evaluated, have no impact on attitudes regarding use or drug use behavior. In more recent cases, these informational programs are reported to have increased student drug experimentation and use by causing more relaxed attitudes about drug effects.

The relationship between knowledge and behavior has always been a question of special interest to social psychologists. Do people with superior knowledge usually act on the basis of that knowledge? There is growing evidence that drug users are more knowledgeable than non-users, and that knowledge about drugs is associated with actual use of drugs.

Existing evaluative studies also offer direction in deciding which drug education methods hold promise for school prevention programs. In 1971 Drs. John Swisher and Richard Warner, Jr. measured the effects of three group counseling approaches on the drug-related knowledge, attitudes and behavior of high school and college-aged students. Their results emphasize the relative ease of increasing student knowledge, and the often underestimated complexity of altering drug attitudes and behavior. The studies

also support further investigation of "reinforcement groups" which utilize non-drug-using role models to verbally reinforce discussions about reasons for drug use.

Among the ninth and eleventh graders found a high correlation between personal drug use. They, therefore, suggest that group counseling programs might maximize peer group reinforcement of members of existing social groups in counseling sessions discussing drug use and related social issues.

Drug education research underscores the importance of the reinforcement process in reinforcing relevant responses regarding both legal and illegal drugs. Drug use is generally a social phenomenon; reinforcement begins with exposure to drugs via his peer group, and continues throughout his involvement with drugs in school. Swisher and Crawford in 1971 found that group counseling sessions increased drug knowledge. Their conclusion is that drug knowledge gained in group sessions was apt to be more meaningful since the group itself. Accordingly, the researchers suggest that group sessions would have even greater impact if young people and adults as participants.

Dr. Norman Zinberg and his colleagues conducted participatory peer group sessions in approach to drug behavior like drug use. Dr. Zinberg, in the laboratory group-oriented experiment in junior and senior high school. Through this "Social Education" program "young people participated in a give-and-take rather than simply accepting or rejecting the dictum." Dr. Zinberg reports that students felt closer to their real concern, which was not drug use, but a feeling that no one cares about anyone else.

Other studies shed light on the selection of role models and promising techniques as well. In an experiment, ex-addict "teachers" were utilized as role models. Teachers and educating students about drug use. It is reported that students acquired increased drug knowledge and more cautious attitudes about drug use. Researchers attribute this phenomenon, in part, to student

more the affective and behavioral components of behavior. The term "risk education" is the predominant genre of prevention programs between 1967 and the present. To quote the *National Commission on Marihuana and Drug Abuse*, "The dominant assumption (in our use of 'risk education' as a tool) is that if people are educated about the dangers of drug taking, they will not use drugs. It is the provision of information regarding dangers and the desire for anticipated pleasant consequences and the factors which account for most drug use."

In the 1960's researchers began to question the effectiveness of information to influence drug-using attitudes and behaviors. Research based on increasing a person's knowledge about drugs. His colleagues reported an important finding: the more students know about drugs, the more likely they are to favor the use of drugs. The results of this research provided evidence that information alone is not enough in changing the use of substances. Further, the limited impact of single focus drug education efforts, when compared to programs that act on attitudes regarding use or drug use in general. In these cases, these informational programs are ineffective in reducing student drug experimentation and use, and in changing attitudes about drug effects.

When knowledge and behavior has always been of great interest to social psychologists. Do they? Knowledge usually act on the basis of that knowledge. Research provides evidence that drug users are more likely to be drug users, and that knowledge about drugs is not enough to prevent drug use.

These studies also offer direction in deciding which programs hold promise for school prevention. The studies of John Swisher and Richard Warner, Jr. on three group counseling approaches on the effectiveness of these approaches on the attitudes and behavior of high school and college students. Their results emphasize the relative ease of changing attitudes and behavior, and the often underestimated impact of knowledge, and the often underestimated impact of drug attitudes and behavior. The studies

also support further investigation of "reinforcement counseling groups" which utilize non-drug-using role models to facilitate and help to reinforce discussions about reasons for *not* using drugs.

Among the ninth and eleventh graders, Swisher and Warner found a high correlation between personal drug use and peer group drug use. They, therefore, suggest that future drug education programs might maximize peer group reinforcement by involving members of existing social groups in counseling sessions aimed at discussing drug use and related social issues.

Drug education research underscores the benefit of group process in reinforcing relevant responses regarding personal use of both legal and illegal drugs. Drug use is generally viewed as a group phenomenon; reinforcement begins with an individual's first exposure to drugs via his peer group, and is believed to continue throughout his involvement with drugs in varying group settings. Swisher and Crawford in 1971 found that a short-term informal group "rap session" increased drug knowledge. Of special interest is their conclusion that drug knowledge gained during the "rap session" was apt to be more meaningful since it evolved from the group itself. Accordingly, the researchers suggest that longer-term group sessions would have even greater impact on both young people and adults as participants.

Dr. Norman Zinberg and his colleagues documented the value of participatory peer group sessions in approaching matters of social behavior like drug use. Dr. Zinberg, in the late 1960's, supervised a group-oriented experiment in junior and senior high schools. Through this "Social Education" program it was observed that "young people participated in a give-and-take struggle with peers rather than simply accepting or rejecting the weight of a teacher's dictum." Dr. Zinberg reports that students moved closer and closer to their real concern, which was not drugs per se, but their feeling that no one cares about anyone else.

Other studies shed light on the selection of credible resource people and promising techniques as well. In an OEO-sponsored experiment, ex-addict "teachers" were utilized as instructors in training teachers and educating students about drugs. During the program it is reported that students acquired increased knowledge as well as more cautious attitudes about drug use. Program observers attribute this phenomenon, in part, to student admiration of, and

teacher interest in, ex-addict accounts of personal drug experiences, as well as the "cool" image the ex-addicts projected. Many questions remain unanswered about the degree of student identification with reformed drug users and the specific impact of their involvement, however.

Studies in Michigan and California further show that students prefer ex-addicts and medical personnel as resources in drug programs. According to Dr. Louise Richards, "the remaining (student) resource preferences, in order, were police, teachers, and other students. The students also had preferences for types of instruction. The discussion method was their first choice. Other preferred instruction methods, in order, were the visual media, research and listening." The students' preference for discussion should, perhaps, be related to Dr. Swisher's discovery that personal group experiences tend to decrease drug use among the students involved.

The active participation of young people as evaluators is an under-utilized asset in drug education planning and evaluation. As discussed in Chapter 10, expanded student involvement could provide valuable direct assessments of the actual attitudes and responses of drug education program consumers.

Various studies are also underway to examine and validate the usefulness of specific drug prevention approaches. Seminal work has been undertaken to show the relationship between minority cultural identity and related attitudes regarding drug use; the value of socio-psychological approaches in helping students clarify their perceptions of drug use as it relates to various forms of escape behavior, and the behavioral impact of programs offered as alternatives to drug experiences.

In addition, the future promises rich returns on our investments in longitudinal drug prevention studies of various age groups. Dr. Richard Blum and Associates at Stanford University have initiated a comprehensive three-year study of psychoactive drug use patterns among suburban youth from grades 5 through 12. Results will provide important data on what kind of child begins what kind of drug use, when, what happens over a two-year period, and how different drug education methods affect that use.

The Institute for the Study of Drug Dependence in London is gathering data on 7000 children in 90 schools measuring changes

in attitudes, intentions, images of drug use, and how they perceive themselves in relationship to drug use. These findings contribute an important cross-cultural analyses of drug prevention research.

This handbook is based on the assumption that the path toward better drug education requires a change in thinking on the part of teachers and administrators. The "what's" and "why's" of the evaluative process, and the "how's" for more effective learning. Based on the findings of drug programs can strive to accomplish their goals. Evaluators should examine many of the questions raised in this manual, such as evaluation management, alternative designs in evaluation, optional use, student involvement in research, and the importance of knowledge in planning more effective drug education programs.

STRUCTURE OF THE H

The handbook is divided into three parts. The Introduction and Overview is Section 1, "Making in Research." Within this introduction, we are discussing five primary areas of concern in drug evaluation.

Chapter 1, "Specifying Objectives," by Annette Abrams, elaborates on a number of key and goal-setting considerations for drug education. Chapter 2, "Evaluation Management," by Emily Garfield, addresses many important issues for administrative managers of research. Chapter 3, "Alternative Designs," by John Horan, discusses the advantages and disadvantages of an appropriate drug education program. Horan discusses the advantages and disadvantages of experimental designs: inappropriate, appropriate, and alternative. This chapter concludes with a brief discussion of analysis methods recommended for drug education designs discussed. Chapter 4, "Research Perspectives," by Richard Warner, Jr., of the Institute for the Study of Drug Dependence, discusses drug education programs and concomitant issues. The author divides program abstracts into

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analyses of drug prevention research.

This handbook is based on the assumption that further progress
toward better drug education requires a much clearer under-
standing on the part of teachers and administrators of the "how's"
and "why's" of the evaluative process, especially as a foundation
for more effective learning. Based on an understanding of what
drug programs can strive to accomplish, educators and administra-
tors should examine many of the questions addressed in this
manual, such as evaluation management, the use of basic experi-
mental designs in evaluation, optional test instruments and their
use, student involvement in research, and the utilization of new
knowledge in planning more effective drug programs.

STRUCTURE OF THE HANDBOOK

The handbook is divided into three major sections. Following
the Introduction and Overview is Section One entitled "Decision-
Making in Research." Within this initial section are chapters
discussing five primary areas of concern for those planning
evaluation.

Chapter 1, "Specifying Objectives," by John Swisher and
Annette Abrams, elaborates on a number of program objectives
and goal-setting considerations for drug education planners.
Chapter 2, "Evaluation Management," by Richard Blum and
Emily Garfield, addresses many important logistical problems faced
by administrative managers of research. Chapter 3, "Basic Experi-
mental Designs," by John Horan, facilitates the selection
of an appropriate drug education research design. Dr.
Horan discusses the advantages and disadvantages of three types of
experimental designs: inappropriate, appropriate and questionable.
This chapter concludes with a brief explanation of statistical
analysis methods recommended for use with the appropriate
designs discussed. Chapter 4, "Research. An Evolutionary Per-
spective," by Richard Warner, Jr., offers abstracts of 17 drug
education programs and concomitant research findings. The
author divides program abstracts into four categories depending

upon the appropriateness of the research design used and thus the validity of the results reported. Chapter 5, "Pitfalls in Data Collection," by Donald Jones, calls attention to possible distortions which can occur through the data collection process. Mr. Jones comprehensively discusses the fundamentals of data collection, including issues like experimenter effect; the selection and training of interviewers; and planning guidelines for the prevention of bias.

Section Two of the handbook is entitled "Measures for Drug Education." This section presents a series of reliable measures for drug education programs, an orientation for effective use of the sample instruments as well as a discussion about locating additional measures. Chapter 6, "Stanford University Evaluation Scales," by Emily Garfield and Richard Blum, describes two instruments for use with young children and adolescents. This chapter also provides insights on the structure of the Stanford University research project. Chapter 7, "Pennsylvania State University Evaluation Scales," by John Swisher and John Horan, describes a series of scales for use with secondary school, college and adult audiences. Chapter 8, "Affect and Cognition in Drug Education," by John Strandmark, presents a thorough discussion of "confluent" drug education which merges

affective and cognitive orientations. Mr. Strandmark discusses confluent education by describing various models used by drug educators. Chapter 8, finally, discusses suggested scales for use in assessing affective orientations.

Section Three, "Analysis and Interpretation of Research Data: the final stages of research planning. Chapter 9, "Challenges and Boondoggles," by Ross Goodell and Gruman, confronts practical questions concerning the use of computers, assistance from computer specialists, computer costs, computer terminology, obtained from the computer. Chapter 10, "Consumer Evaluation Results," by Annette Abrams, uses student involvement in drug education to parallel student evaluation findings with research for planning. Chapter 10 also defines various models of student involvement, describes two model student evaluation findings regarding drug education. Chapter 11, "Program Planning Dimensions," by John Strandmark, presents several basic considerations for those who are planning based on research results. The dimensions presented are for readers instituting new drug education efforts.

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affective and cognitive orientations. Mr. Strandmark clarifies confluent education by describing various teaching strategies used by drug educators. Chapter 8, finally, includes an array of suggested scales for use in assessing affective program impact.

Section Three, "Analysis and Interpretation of Data," addresses the final stages of research planning. Chapter 9, "Computers: Boons and Boondoggles," by Ross Goodell and Allen Gruman, confronts practical questions concerning effective computer usage. Goodell and Gruman consider the location of accessible computers, assistance from computer specialists, estimation of computer costs, computer terminology, obtaining and storing data from the computer. Chapter 10, "Consumer Feedback: Student Evaluation Results," by Annette Abrams, underscores the value of student involvement in drug education research. The author parallels student evaluation findings with related considerations for planning. Chapter 10 also defines various levels of student involvement, describes two model student research projects, and enumerates student findings regarding drug education. Chapter 11, "Program Planning Dimensions," by John Swisher, delineates several basic considerations for those who are modifying programs based on research results. The dimensions presented have value for readers instituting new drug education efforts as well.

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**Section
One**

**DECISION-MAKING
IN
RESEARCH**

INTRODUCTION

This chapter discusses various objectives derived from drug education programs currently operating in schools and agencies across the country. These objectives are intended to be representative of the kinds of goals drug education programs are striving to accomplish. No single program could succeed in incorporating all of these objectives. Conversely, the adoption of any one objective does not necessarily result in a measurably effective program. By presenting discussions of the most prevalent program aims, it is hoped that readers will approach the goal selection task more knowledgeably and more critically.

1 Specifying Objectives

by

John D. Swisher and L. Annette Abrams

THE PROCESS OF GOAL-SELECTION

Most drug education programs fail to operate according to clearly specified goals, with built-in criterion measures for evaluation and mechanisms for instituting change when the program begins to veer off course. Drug educators and administrators have difficulty defining both the nature of the problem and the goals sought. This may explain why many drug education evaluations often address objectives that are tangential to the program's potential for implementation.

Realistic, precise goal-setting should always precede deliberations about the more technical aspects of evaluation. Accordingly, this handbook commences its discussion of program research by encouraging the reader to begin the evaluation process by considering and specifying the program objectives to be measured.

Goal-setting should begin by assessing what the target audience *needs* from the school in the way of drug-related learning or special programs. Second is the development of an inventory of resources (i.e., personnel having appropriate expertise, available facilities, etc.) available for use in meeting the student's drug needs. Lastly, *prioritizing* occurs—a series of comparisons should be made concerning which needs will be met and in what order. This final step is usually the most difficult: setting definite priorities, deciding precisely which needs the program will attempt to address and which will have to be ignored, etc. Essentially, this

final phase requires decisions about what the program emphasis will be, i.e., what the specific objectives are.

The development of a statement outlining these program objectives will eventually lead to adjunctive decisions about the nature of program activities, relevant approaches and resources to be utilized in achieving the objectives. These questions warrant consideration only after objectives have been identified and agreed upon by the administrator, educator, and researcher involved.

At this point in the goal-setting and planning process, a number of essential questions will have been confronted, such as:

- What are the needs of the target (student) audience?
- What resources are available to meet those needs?
- Which needs will take priority and thus, will be addressed by the program? (i.e., What are the program objectives?)
- In which order will these objectives be addressed?
- How will these objectives be met?
- By whom will objectives be met? With what kinds of support? Over what period of time? And so on.

By specifying objectives early in the program planning process, the researcher, educator and administrator are better able to consider their assessment of program outcomes. On a practical level, clarifying program goals has the added advantage of preventing staff confusion, imprecise goal statements often confuse staff members who can misinterpret stated goals and may, as a result, pursue divergent goals. This situation is especially disastrous when teachers, primary transmitters of educational program intentions, pursue goals considered by them to be appropriate, but which in fact do not align with the program's stated goals. This debilitating gap between professed aims and actual practices can often be eliminated by specifying objectives clearly and early in the game.

In working toward an ultimate goal (i.e., to affect drug use behavior), specific objectives must be met along the way. Following is a list of objectives discussed in this chapter. Undoubtedly, one or more of them will be relevant to readers' programs.

Level One Program Objectives

- To increase an individual's knowledge
- To affect an individual's attitudes
 sumption of drugs
- To alter an individual's drug use behavior

Level Two Program Objectives

- To increase an individual's participation
- To clarify an individual's values
- To improve an individual's decision-making
- To improve an individual's self-concept

HOW TO USE THIS CHAPTER

Level One objectives are considered basic effort related to drug abuse. It is expected that the program will attempt to achieve an impact on drug attitudes and/or behavior, in varying degrees, depending on the program specified.

Level Two objectives, however, are less basic and more uniquely as "drug" program goals. They focus on the individual and his needs; they can be categorized as secondary goals. Level Two objectives for drug education have, in addition to a concern for the individual, a secondary interest in affecting the individual's attitudes and/or use behavior. With few exceptions, the relationship between drug attitudes and use, and the impact has not been adequately researched. Level Two objectives are believed promising for drug education and are acknowledged in this chapter for further testing. (For a more thorough explanation of program components, see Chapter 8.)

For each objective listed, it is suggested that the program make a relevancy choice which is appropriate for the program (i.e., "very relevant" for a program's primary

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Level One Program Objectives

- To increase an individual's knowledge about drugs
- To affect an individual's attitudes toward personal consumption of drugs
- To alter an individual's drug use behavior

Level Two Program Objectives

- To increase an individual's participation in alternatives
- To clarify an individual's values
- To improve an individual's decision-making skills
- To improve an individual's self-concept

HOW TO USE THIS CHAPTER

Level One objectives are considered basic to any educational effort related to drug abuse. It is expected that school programs will attempt to achieve an impact on drug knowledge, attitudes, and/or behavior, in varying degrees, depending upon the priorities specified.

Level Two objectives, however, are less often characterized uniquely as "drug" program goals. They focus on the individual and his needs, they can be categorized as "affective" program goals. Level Two objectives for drug education programs usually have, in addition to a concern for the individual, a primary or secondary interest in affecting the individual's drug knowledge, attitudes and/or use behavior. With few exceptions, the relationship between drug attitudes and use, and Level Two program impact has not been adequately researched. Because Level Two objectives are believed promising for drug education, they are acknowledged in this chapter for further experimentation and testing. (For a more thorough explanation of affective drug education program components, see Chapter 8.)

For each objective listed, it is suggested that you check the relevancy choice which is appropriate for your particular program (i.e., "very relevant" for a program's primary objective; "some-

what relevant" for secondary or incidental objectives; and "not relevant" for those objectives which do not apply). Following each stated objective are brief comments about its attainability as a goal based on reported research and, especially in Level Two, professional opinions in the field.

Field tested instruments have been suggested for consideration by those wishing to measure Level One objectives. Level Two objectives often lack both the research data and appropriate instrumentation required to make concrete statements about their relevancy for drug education. Nevertheless, these latter goals are considered by many to offer promise for future school programs. It is hoped that their inclusion in the handbook will increase their future utility for planners and evaluators.

LEVEL ONE OBJECTIVES

To Increase an Individual's Knowledge About Drugs

_____very relevant

_____somewhat relevant

_____not relevant

Increasing knowledge about drugs has been the most common goal for drug education programs in the past. There is now accumulating evidence, however, indicating that programs built solely around this cognitive objective will have little or no impact on an individual's drug attitudes or his use of drugs (Swisher et al., 1970; Wicker, A. W., 1969). Further, it is believed that exposure to programs focusing on drug information alone may, in fact, increase an individual's willingness to experiment with various drugs (Richards, 1969).

Knowledge-oriented ("traditional") programs frequently assume that an inverse relationship exists between drug knowledge and drug use. It follows, then, that such programs also believe that increasing a student's knowledge about drugs will subsequently decrease the student's willingness to decide in favor of drug use. They assume that if people are educated about the risks of drug taking they will not use drugs. This thinking ignores past research

concerning educational campaigns focused on drug use. Like drug education, these approaches rely on the power of information alone to alter attitudes.

Regardless of how one interprets the value of disseminating factual information about drugs, it is an insufficient goal for drug education programs. Cognitive goals should be disseminated through the education program component. It is generally agreed that "ignorance of drug effects may be more of a barrier to drug use" (Korn and Goldstein, 1972). Information must be transmitted, but it is not an insufficient prevention tool.

Suggested Measures

- Grades K-4: Stanford University Drug Attitudes Questionnaire - Chapter 6, Part Two
- Grades 5-12: Stanford University Drug Attitudes Questionnaire - Chapter 6, Part One
- Grades 7-12: Pennsylvania State Drug Attitudes Scale - Chapter 7, Part One
- College students and adults: Pennsylvania State Drug Attitudes Knowledge Scale - Chapter 7, Part Two

To Affect an Individual's Attitudes Toward the Personal Consumption of Drugs

_____very relevant

_____somewhat relevant

_____not relevant

This objective suggests that an individual's willingness to use drugs following participation in an attitude-oriented program. A small number of studies, in fact, demonstrated that attitude shifts occur as a result of these efforts (Carney, 1972). It is important to note that these programs were specifically designed

secondary or incidental objectives; and "not objectives which do not apply). Following each brief comments about its attainability as a goal research and, especially in Level Two, professional.

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LEVEL ONE OBJECTIVES

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concerning educational campaigns focused on tobacco and alcohol. Like drug education, these approaches relied on the assumed power of information alone to alter attitudes and behavior.

Regardless of how one interprets the existing research, simply disseminating factual information about drugs is a necessary, but insufficient goal for drug education programs. This is not to imply that cognitive goals should be disregarded in planning for education. On the contrary, information is a valuable *basic* program component. It is generally agreed, for example, that "ignorance of drug effects may be more widespread than the use of drugs" (Korn and Goldstein, 1972). Clearly, then, factual information must be transmitted, but information alone is an insufficient prevention tool.

Suggested Measures

- Grades K-4: Stanford University Drug Evaluation Interview - Chapter 6, Part Two
- Grades 5-12: Stanford University Drug Evaluation Questionnaire - Chapter 6, Part One
- Grades 7-12: Pennsylvania State University Knowledge Scale - Chapter 7, Part One
- College students and adults: Pennsylvania State University Knowledge Scale - Chapter 7, Part One

To Affect an Individual's Attitudes Toward the Personal Consumption of Drugs

_____very relevant

_____somewhat relevant

_____not relevant

This objective suggests that an individual will indicate less willingness to use drugs following participation in a successful attitude-oriented program. A small number of programs have, in fact, demonstrated that attitude shifts occurred as a result of their efforts (Carney, 1972). It is important to note, however, that these programs were specifically designed to influence attitudes

alone. Few, if any of them, have reported subsequent influences on student drug use behavior.

Attitudinal objectives require careful consideration as they relate to desired outcomes. Thought must be given to that part of the total program which is expected to influence an individual's intentions to use drugs. For example, it is often erroneously presumed that increased knowledge will alter drug-related attitudes. Attitudes, however, are not necessarily influenced by facts. Instead, attitudes seem to influence how facts are perceived.

It should be stated that there are other attitudinally-oriented objectives of interest to drug education programs, including:

- To create "healthy" attitudes toward personal consumption³
- To affect an individual's attitudes about drug users
- To influence a user's intentions to continue using drugs

In summary, little concrete research data exists which definitively correlates attitude shift and drug use behavior.

Suggested Measures:

- Grades K-4: Stanford University Drug Evaluation Interview - Chapter 6, Part Two
- Grades 5-12: Stanford University Drug Evaluation Questionnaire - Chapter 6, Part One
- Grades 7-12: Pennsylvania State University Attitude Scale Chapter 7, Part Two
- College students and adults: Pennsylvania State University Attitude Scale - Chapter 7, Part Two

³ Stated objectives often include arbitrary terms like "healthy," "appropriate," "proper," "rational," or "good" which are intended to clarify the program's goals. On the contrary, such terms are rarely adequately defined. Consequently, *stated goals* frequently lack the necessary specificity; such terms often represent value judgments which add confusion to program research endeavors requiring quantifiable goals.

At one extreme, "healthy" or "good" traditionally refers to anti-drug attitudes, i.e., an abstinence goal is implied. Conversely, "unhealthy" or "bad" usually represents pro-drug attitudes.

To Alter an Individual's Drug Use Behavior

_____very relevant

_____somewhat relevant

_____not relevant

To date no program has been able to actually preventing drug use, i.e., stopping of drugs. Some experts note that, although objective in the abstract, it is undoubtedly an education program. Considering all objectives the most difficult to define and to achieve, the difficulty seems to rest with the issue of selective use of drugs (because the latter of program anticipates, and will tolerate, a shift of some substances).

An array of possible behavioral goals and objectives. They include:

- Stopping all experimentation with
- Keeping experimentation at the minimum to relatively safe⁴ substances
- Preventing casual users from becoming
- Reinforcing the anti-experimentation who have not yet tried drugs
- Preventing addiction or severe dependence

Suggested Measures

- Grades K-4: Stanford University Drug Evaluation Interview - Chapter 6, Part Two
- Grades 5-12: Stanford University Drug Evaluation Questionnaire - Chapter 6, Part One

⁴ "Safe" usually refers to non-addictive substances. All require explicit definition if they are to be maximally used.

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Stanford University Drug Evaluation Inter-
view, Part Two

Stanford University Drug Evaluation
Chapter 6, Part One

Pennsylvania State University Attitude Scale
Two

and adults: Pennsylvania State University
Chapter 7, Part Two

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Conversely, "unhealthy" or "bad" usually represents

To Alter an Individual's Drug Use Behavior

- _____very relevant
_____somewhat relevant
_____not relevant

To date no program has been able to demonstrate success in actually preventing drug use, i.e., stopping experimentation or use of drugs. Some experts note that, although this is a desirable objective in the abstract, it is undoubtedly an unrealistic goal for an education program. Considering all objectives, this is probably the most difficult to define and to achieve programatically. One difficulty seems to rest with the issue of total abstinence vs. selective use of drugs (because the latter objective implies that the program anticipates, and will tolerate, a slight increase in the use of some substances).

An array of possible behavioral goals are associated with this objective. They include:

- Stopping all experimentation with foreign substances
- Keeping experimentation at the minimum and limiting it to relatively safe⁴ substances
- Preventing casual users from becoming habitual users
- Reinforcing the anti-experimentation tendencies of those who have not yet tried drugs
- Preventing addiction or severe dependence

Suggested Measures

- Grades K-4: Stanford University Drug Evaluation Interview - Chapter 6, Part Two
- Grades 5-12: Stanford University Drug Evaluation Questionnaire - Chapter 6, Part One

⁴ "Safe" usually refers to non-addictive substances. As mentioned earlier, stated goals require explicit definition if they are to be maximally useful in program assessment.

- Grades 7-12: Pennsylvania State University Drug Use Scales - Chapter 7, Part Three
- College students and adults: Pennsylvania State University Drug Use Scales - Chapter 7, Part Three

LEVEL TWO OBJECTIVES

To Increase an Individual's Participation in Behavioral Alternatives to Drug Use

_____very relevant

_____somewhat relevant

_____not relevant

It is imperative to recognize that the use of drugs has many straightforward rewards for the user. These rewards take various forms (including peer acceptance, pleasurable altered states of consciousness, satisfaction of curiosity, stimulation, relaxation, and so on). In order to counteract these powerful reinforcers, it is necessary to provide equally pleasurable behavioral alternatives. In the last analysis, individuals do not reject mood-altering substances or pleasure-seeking behavior until they discover something as good or better.

Many researchers have theorized that individuals who are motivated to participate in behavioral alternatives will tend to use fewer drugs. This objective necessitates that both the school and community plan and provide appealing alternatives for young people and adults.

This objective is currently based on principles of human behavior and mental health approaches which focus on factors such as heightened personal and interpersonal awareness, utilization of vocational skills, social and political involvement, and varied personal experiences (Dohner, 1972). Conceptually, a belief in the merit of alternatives assumes that undesirable behavior (i.e., drug use) can be prevented by diverting the individual's

attention toward a more acceptable alternatives to be acceptable and attractive must meet the following criteria:

- 1) They must contribute to independence
- 2) They must offer active participation
- 3) They must offer a chance for growth
- 4) They must provide a feeling of a larger body of experience
- 5) Some of the alternatives offered must be non-cognitive and the intuitive

(Ch

The challenging aspects of this objective are summarized by Kenneth Keniston: "In the past, we are critical of student drug abuse and encourage students that there are better and more pleasurable alternatives to the fullness, the depth, the variety and intensity that of ingesting psychoactive chemicals. The expansion seems to me not the sole purpose of these compounds, but of education in its broadest sense (Keniston, 1967).

Exploration of this objective has, so far, been limited to experiences believed to resemble drug use, such as transcendental meditation, yoga, etc. Program alternatives should reflect a wider range of human experiences. Further experimentation and reliable measurement of alternative programs are needed. Such studies should demonstrate a relationship between an individual's participation in alternative pursuits and subsequent changes in and/or drug use behavior. At present, no specific instrument is recommended for measurement of this objective. The authors further encourage readers who are interested in this goal to attempt systematic measurement of this objective if utilized.

LEVEL TWO OBJECTIVES

Individual's Participation in Alternatives to Drug Use

Relevant

To recognize that the use of drugs has many rewards for the user. These rewards take various forms: acceptance, pleasurable altered states of consciousness, curiosity, stimulation, relaxation, and so on. To counteract these powerful reinforcers, it is necessary to provide equally pleasurable behavioral alternatives. Individuals do not reject mood-altering substances until they discover something as good

as they have theorized that individuals who are given choices in behavioral alternatives will tend to use them. This objective necessitates that both the school and the community provide appealing alternatives for young people.

Currently based on principles of human health approaches which focus on factors such as personal and interpersonal awareness, utilization of skills, social and political involvement, and life experiences (Dohner, 1972). Conceptually, a belief in behavioral alternatives assumes that undesirable behavior can be prevented by diverting the individual's

attention toward a more acceptable activity. In order for alternatives to be acceptable and attractive it is believed that they must meet the following criteria:

- 1) They must contribute to individual identity and independence
- 2) They must offer active participation and involvement
- 3) They must offer a chance for commitment
- 4) They must provide a feeling of identification with some larger body of experience
- 5) Some of the alternatives offered should be in the realm of non-cognitive and the intuitive

(Chanon, 1969; Cohen, 1971)

The challenging aspects of this objective are eloquently summarized by Kenneth Keniston: "In the long run those of us who are critical of student drug abuse must demonstrate to our students that there are better and more lasting ways to experience the fullness, the depth, the variety and the richness of life than that of ingesting psychoactive chemicals... Consciousness-expansion seems to me not the sole prerogative of psychoactive compounds, but of education in its fullest sense" (Keniston, 1967).

Exploration of this objective has, so far, generally been limited to experiences believed to resemble drug experiences, i.e., transcendental meditation, yoga, etc. Programatically, alternative activities should reflect a wider range of human needs and experiences. Further experimentation and reliable evaluation of behavioral alternative programs are needed. Such evaluation must demonstrate a relationship between an individual's involvement in alternative pursuits and subsequent changes in his drug attitudes and/or drug use behavior. At present, no specific scales can be recommended for measurement of this objective. However, the authors further encourage readers who designate this a "relevant" goal to attempt systematic measurement of the impact of techniques utilized.

To Enhance an Individual's Ability to Clarify His Values

_____very relevant

_____somewhat relevant

_____not relevant

Values clarification is considered by many to be one of the most promising approaches to emerge in drug education so far. Rath, Harmin and Simon (1966) synthesized the first theory of value-oriented teaching for use in the schools. Their methodology, described more thoroughly in Chapter 8, advises educators to concentrate on the *process* used by students in obtaining their values (as opposed to focusing on the value *outcomes* of each individual's experiences).

According to Rath and his colleagues, values are guides to behavior which evolve from a person's experiences. Today's youth, exposed to a lifetime of 20th century inconsistencies and fading value systems, find it increasingly difficult to develop clear values of their own. Today's complex array of choices (inclusive of drugs and other controversial social behavior decisions) makes the act of choosing even more difficult. Consequently, many so-called "problem young people" are having serious trouble developing their values, a necessary process for achieving an integrated life. Teachers and schools, based on this methodology, are helping young people clarify those processes which might be effective in developing their values.

Other drug programs, labelled as values clarification programs, include modified approaches to the valuing process described above. It is important to distinguish between the *process of valuing* as a goal, and the instilling of particular "acceptable" values in the student as a means to prevent non-desirable behaviors like drug use. The well-known Coronado values program, for example, reports that "The crux of the drug abuse problem lies in the area of incentives." Accordingly, the program has "identified ways to raise the incentive *values* of other behaviors relative to (the *value* of using drugs). If drug abuse is seen to be of very little...value, then it will not be the behavior chosen... the student will know that other behaviors have greater incentive value" (Brayer and Carney, 1971).

Evaluations of this objective must, therefore, measure the "valuing theory underlying the program clarification" programs, variously defined, and determine if it becomes imperative that programmatic design and Research should document correlations between drug use as affected by exposure to a values clarification program.

General research on the valuing process is discussed in *Values and Teaching* (1966); see Chapter 8 for a discussion of this objective and recommended affective program components.

To Improve an Individual's Decision-Making Ability

_____very relevant

_____somewhat relevant

_____not relevant

Regardless of the "effectiveness" of drug education, the age at which students are exposed to such choices, at some point every individual is faced with a decision. Therefore, many programs seek to improve an individual's ability to make better decisions regarding important life choices. Few programs focus on decision-making; have defined their approaches; one assumes that all programs assist students in considering all aspects of the decision-making process, especially the pros and cons. Additionally, programs having a decision-making objective should allow for students who have decided on a course of action subsequently faced with choices about whether to follow through, how often and how much. Frequently, programs have objectives which are discrepant facts and figures involved in decision-making.

Some of the decision-making components of a drug education program follow:

⁵ These components are appropriate for students who use drugs as well as non-using students.

Ability to Clarify His Values

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tified the *values* of other behaviors relative
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low incentive will not be the behavior chosen... the
other behaviors have greater incentive
(Gordon, 1971).

Evaluations of this objective must, therefore, carefully define
the valuing theory underlying the program's efforts. As "values
clarification" programs, variously defined, increase in popularity it
becomes imperative that programmatic distinctions be elucidated.
Research should document correlations between the individual's
drug use as affected by exposure to a values-oriented program.

General research on the valuing process in education is included
in *Values and Teaching* (1966); see Chapter 8 for a more detailed
discussion of this objective and recommended measures for
affective program components.

To Improve an Individual's Decision-Making Skills

_____very relevant

_____somewhat relevant

_____not relevant

Regardless of the "effectiveness" of drug education programs or
the age at which students are exposed to school prevention efforts,
at some point every individual is faced with a personal drug use
decision. Therefore, many programs seek to enhance the individ-
ual's ability to make better decisions regarding drugs and other
important life choices. Few programs focusing on decision-making
have defined their approaches; one assumes, however, that these
programs assist students in considering all aspects of the decision-
making process, especially the pros and cons of the drug issue.
Additionally, programs having a decision-making orientation
should allow for students who have decided to use drugs, and are
subsequently faced with choices about which drugs to use, when,
how often and how much. Frequently, programs simply present
what for the most part are discrepant facts, ignoring the processes
involved in decision-making.

Some of the decision-making components⁵ included in drug
education programs follow:

⁵ These components are appropriate for students who have decided to use drugs as
well as non-using students.

- Students desiring to use particular drugs are encouraged to discuss a wide variety of "substitute experiences" (non-chemical alternatives) which they would find equally attractive
- Exploration of the student's personal values, attitudes and beliefs as they relate to his decision to use drugs
- Consideration of student's personal style and self-image as they relate to his desire to use drugs
- Discussion of student's strengths and weaknesses (i.e., how student handles his feelings and moods) as they relate to his ability to avoid becoming dependent upon the drug(s) of choice
- Discussion of how student's personal goals (short range and long range) will be affected by the use of drugs
- Association is drawn between student's general willingness to take risks and the known risks associated with the drug of choice
- Exploration of peer pressure and authority pressure as they influence student's decision to use drugs
- Discussion of the impact that the student's drug taking will have on important others in his life (family members, friends, etc.)
- Designation of "advisors" from whom the student might seek advice and consultation regarding his drug decision

- Upon completion of the process evaluate his final decision. At student considers the benefit mistakes

Research related to this objective is to explore the correlation between a decision and its effect on student drug attitudes and behaviors.

To Improve an Individual's Self Concept

_____very relevant

_____somewhat relevant

_____not relevant

Many affective strategies assume that an individual is more likely to use or misuse drugs if his basic self concept is shifted in a more positive direction. This suggests that a poor self concept is characteristic of individuals. Therefore, if an individual's self concept is enhanced prior to his drug decision, he is more likely to become involved with drugs.

Since these program assumptions have been tested, this objective has implications for evaluation. Research should demonstrate that an individual has more of a positive self concept; at a later date, it should be demonstrated that the individual with a positive self concept has decreased his use of drugs. For a more detailed description of this objective and suggested measures see

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...rnatives) which they would find equally attrac-

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...of "advisors" from whom the student might
...nd consultation regarding his drug decision

- Upon completion of the process, student is encouraged to evaluate his final decision. At this point, if appropriate, student considers the benefit of learning from one's mistakes

Research related to this objective is scant; evaluations should explore the correlation between a decision-making approach and its effect on student drug attitudes and drug use behavior.

To Improve an Individual's Self Concept

_____very relevant

_____somewhat relevant

_____not relevant

Many affective strategies assume that an individual will be less likely to use or misuse drugs if his basic feelings about self can be shifted in a more positive direction. They believe, in other words, that a poor self concept is characteristic of many drug using individuals. Therefore, if an individual's self concept can be enhanced prior to his drug decision, the individual will be less likely to become involved with drugs.

Since these program assumptions have not been tested, this objective has implications for evaluation. First, it is important to demonstrate that an individual has moved in the direction of a more positive self concept; at a later point in time it must be demonstrated that the individual with a more positive self concept has decreased his use of drugs. For a more thorough discussion of this objective and suggested measures see Chapter 8.

2 *Evaluation Management*

by

Richard H. Blum and Emily F. Garfield

INTRODUCTION

The management of educational research falls jurisdictionally in the domain of school administrators. It is the administrator who directly confronts a series of decisions throughout the evaluation process; these management decisions ultimately define the structure of the research, its long range usefulness, and the quality of internal relationships during the evaluation itself.

After deciding a program's goals, prior to more technical discussions of research design and analysis, myriad logistical questions which relate to the management of educational research emerge for clarification. The considerations discussed in this chapter have value for administrators as well as researchers and educators involved in the conduct of school-based research. In the context of implementation, research requires the cooperation of these individuals, each offering the benefit of his perspective and experience in shaping the research. Educators and researchers therefore, should be familiar with and sensitive to the nature of decisions inherent in evaluation management.

This chapter discusses many fundamental management questions beginning with the selection of research personnel (where to locate qualified researchers, recommended research skills required for those doing drug education research, etc.). The chapter also includes information on:

- How an administrator can prevent threat and resistance to evaluation
- Internal or external placement of the evaluator
- Budgeting and cost questions
- Length of the evaluation
- Evaluation standards, priorities and ethics
- Use of the evaluation report and application of the findings

WHO EVALUATES?

Professional Skills Required

Selection of an evaluator requires decisions about the professional skills required. Choice of an evaluator is also determined by

the back-up facilities needed and the costs. The prime determinants of evaluator choice are. 1) size and complexity of the effort, 2) the ultimate objective(s) of the work. For example, if the evaluation is intended to measure change in the student, to monitor institutional records (school grades, arrests, mental health referrals, etc.), and to draw inferences about the relationship between these changes and the education program itself, an objective evaluator with special research training is needed. In this case, the ideal candidate would be trained in designing research, administering change measures, processing raw data, interpreting and writing up the findings.

Such a comprehensive evaluation effort would probably require a team comprising many skills:

- Interviewing
- Constructing and administering attitude scales
- Applying and validating drug use measures
- Ready materials for a computer
- Applying statistical tests
- Coordinating efforts
- Administering logistical and accounting work

The evaluator would be sought from a limited group of individuals with specialized training in group research. Since all researchers are not equally competent, one will seek out at least an average level of skill. If the work to be done is repetitive (i.e., following research designs previously developed and examining change-influencing variables already identified in this handbook), it is unlikely that an "outstanding" professional will be required.

Where to Locate an Evaluator

There are four major settings in which an evaluator might be found.

1. *Universities*—College or university departments of psychology, sociology, anthropology, graduate schools of business, or departments of education and their subdivisions of educational psychology would normally have many researchers. If there is a local medical school, members of the

departments of psychiatry or public health. College professors are usually familiar with the literature and are often motivated to help. They will have access to student assistants in psychology departments (e.g., statisticians) who can be consulted on special problems.

2. *Private research institutes and corporations*—Research is done by private businesses, consulting corporations or corporate branch offices. Behavioral science and educational research is often done on a private or semi-private research basis. For example, research on a non-profit basis. For example, a national listing of such corporations, in a telephone directory may be considered. Discovering which firms are available in a telephone directory, for example, lists the following: "Factors Research," "Marketing Research," "Survey Reports," "Research and Development." Just as a physician can be contacted by telephone roulette, random drawing from the telephone directory has its own advantages. In making your options, you should make use of recommendations from previous clients. These recommendations are usually examined on the basis of their completed procedures.

3. *Government agencies*—Government behavioral science researchers are available. Frequently, the agencies themselves are located in school systems. Public health departments, mental health programs at the city level, or a drug education and prevention division or a drug education and prevention component, your educational evaluation might be made. Inquiries might also be made at the National Institute of Mental Health. The National Institute of Mental Health is able to provide initial consultation or to identify public mental health programs.

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between the student and the education program itself, an
evaluator with special research training is needed. In this
case, the evaluator would be trained in designing research,
selecting measures, processing raw data, interpreting
results, and writing reports. The evaluation effort would probably require
the following skills:

Administering attitude scales

Validating drug use measures

Skills for a computer

Statistical tests

Reports

Logistical and accounting work

An evaluator should be sought from a limited group of
people with specialized training in group research. Since all
evaluators are not equally competent, one will seek out at least an
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Evaluator

Settings in which an evaluator might be

High school or university departments of psychol-
ogy, anthropology, graduate schools of business,
schools of education and their subdivisions of
psychology would normally have many re-
sources. If there is a local medical school, members of the

departments of psychiatry or public health may be qualified.
College professors are usually familiar with the scientific
literature and are often motivated to conduct research. They
will have access to student assistants and colleagues in other
departments (e.g., statisticians) who can be called in to
consult on special problems.

2. *Private research institutes and corporations*—Much applied
research is done by private businesses. Most major cities have
corporations or corporate branch offices specializing in
behavioral science and educational research. There are also
private or semi-private research institutes which conduct
research on a non-profit basis. For lack of a centralized
national listing of such corporations, the yellow pages of the
telephone directory may be considered a starting point in
discovering which firms are available. The San Francisco
directory, for example, lists the following headings: "Human
Factors Research," "Marketing Research and Analysis,"
"Survey Reports," "Research and Education Planning and
Development." Just as a physician or lawyer is not chosen
by telephone roulette, random drawing of research groups
from the telephone directory has its limitations. In narrow-
ing your options, you should make inquiries, require
recommendations from previous clients, and request written
proposals. These recommendations and proposals should be
examined on the basis of their comprehension of evaluation
procedures.

3. *Government agencies*—Government agencies which employ
behavioral science researchers are sources of evaluators.
Frequently, the agencies themselves offer research services to
school systems. Public health departments and community
mental health programs at the city and county levels are
obvious places to make inquiries. If they have a research
division or a drug education and treatment service com-
ponent, your educational evaluation might be integrated.

Inquiries might also be made at the regional offices of the
National Institute of Mental Health. NIMH offices should be
able to provide initial consultation on the research and might
identify public mental health programs in your locale. (A

listing of NIMH regional offices is included in the Appendix at the end of this chapter.)

4. *Educational system*—A fourth place to look for program evaluators is within the educational system itself, either at local, regional or state levels. School psychologists are experts in tests and measurement. You should also consider trained drug educator/researchers and education research workers within the state office of education.

Who Seeks the Evaluator?

If the school system is responsible for conducting drug education, then the impetus for seeking evaluation should come from within the system. The push for evaluation, however, might not come from those in charge of drug education, but from outside. Examples: a parents' association fearing that drug education is stimulating an interest in drugs, a taxpayers' group believing that drug education is costing too much and producing too little; university educators who are interested in learning how children perceive the purposes and content of drug education. The platform from which an evaluation request is launched makes a difference. The catalyzing group often determines an evaluation's explicit and hidden goals, as well as the administrative arrangements and political problems.

A common situation occurs when the group desiring the evaluation is also charged with running the drug education program. If funds or in-kind services (personnel, facilities, etc.) are available, then there is usually not an administrative problem in obtaining permission to enter the classroom, test students and evaluate materials. However, the possibility exists of resistance from other individuals who may not want educational effects measured. Teachers are sometimes threatened by evaluation because it may show their teaching to be ineffective, or angry students may believe that evaluators are prying into their private lives through drug use questionnaires. The administrative process of funding and hiring an evaluator is routine *if* the power to grant access to classrooms and students remains in the hands of those selecting the evaluator.

Conversely, if the pressure for evaluation comes from critics or scholars, the school administrator must allow the evaluation. If allowed, the administrator must decide how much he will seek control of its selection of the evaluator. *If the choice were made by the critics, would they choose someone who would give them the results they seek? If the choice were made by the school authorities, would they hire a defender of the status quo? Should selection occur jointly? Should a joint resolution bargaining procedure be used? If they do not realize the conflicts involved and make their assumptions explicit, then they will not have a rational administration of an evaluation program.*

Threat and Resistance to Evaluation

Emotional reactions to the evaluation process, especially earlier, are likely to occur. People often feel that what they are doing is unquestionably right. They may resist someone to evaluate them and their program. The evaluator himself may be perceived as doing so against his creed. Skepticism is basic to his scientific approach. He is intended to prove that experimental results are not a mere chance. Evaluation may cause reactions of anger.

Hypothetically, the educator may feel that the evaluator and perceive the implications. The educator may not respond until the findings show that drug education, by the means used, is ineffective. The drug program educators, proven "wrong" by the findings, may denounce the evaluator and his findings.

Should the educator perceive the threat to his program before the research is finished, he might attempt to sabotage the effort. The threatened evaluator may respond by denouncing the uncooperative educator. The administrator should anticipate these kinds of reactions and try to forestall them.

H regional offices is included in the Appendix (this chapter.)

system—A fourth place to look for program within the educational system itself, either at local or state levels. School psychologists are involved in diagnosis and measurement. You should also consider the role of program evaluator/educators and education researchers in the state office of education.

evaluator?

The school system is responsible for conducting drug education. The impetus for seeking evaluation should come from within the system. The push for evaluation, however, might come from those in charge of drug education, but from a variety of sources: a parents' association fearing that drug education is costing too much and producing no results; a taxpayers' group fearing that drug education is costing too much and producing no results; educators who are interested in learning how to evaluate the purposes and content of drug education. The school system in which an evaluation request is launched makes a variety of choices: which group often determines an evaluation's goals, as well as the administrative arrangements and problems.

Evaluation occurs when the group desiring the evaluation is charged with running the drug education program. If in-kind services (personnel, facilities, etc.) are provided, there is usually not an administrative problem in getting the evaluator to enter the classroom, test students and report results. However, the possibility exists of resistance from program evaluators who may not want educational effects to be threatened by evaluation. They may fear that their teaching to be ineffective, or angry that evaluators are prying into their private lives. They may use questionnaires. The administrative process of getting an evaluator is routine if the power to grant access to the school and students remains in the hands of those in charge.

Conversely, if the pressure for evaluation comes from those without power to grant access, e.g., parents, taxpayers, other critics or scholars, the school administrator must decide whether to allow the evaluation. If allowed, the administrator must decide how much he will seek control of its approach, including the selection of the evaluator. *If the choice of evaluator were to be made by the critics, would they choose someone simply to provide the results they seek? If the choice were to be made by the school authorities, would they hire a defender instead of an objective evaluator? Should selection occur jointly as part of a conflict resolution bargaining procedure?* If those who hire the evaluator realize the conflicts involved and make their interests clear and their assumptions explicit, then they are on the road to the rational administration of an evaluation project.

Threat and Resistance to Evaluation

Emotional reactions to the evaluation process, as mentioned earlier, are likely to occur. People often come to believe that what they are doing is unquestionably right. The notion of bringing in someone to evaluate them and their program is a threat. The evaluator himself may be perceived as dangerous, for skepticism is his creed. Skepticism is basic to his science; his procedures are intended to prove that experimental findings occur only by chance. Evaluation may cause reactions of fear and resistance and anger.

Hypothetically, the educator may not at first notice the evaluator and perceive the implications of his task. Indeed, the educator may not respond until the findings are announced which show that drug education, by the measures used, is a "failure." The drug program educators, proven "worthless" by the research findings, may denounce the evaluator, his methods and his findings.

Should the educator perceive the threat of the evaluation before the research is finished, he might attempt to downgrade or to sabotage the effort. The threatened evaluator may then counteract by denouncing the uncooperative educators. All in all, the administrator should anticipate these kinds of difficulties and act to forestall them.

INSIDE OR OUTSIDE EVALUATORS?

There are many *roles* open to an evaluator, from beloved counselor to objective renderer of facts to demoniacal hatchet man. Decisions concerning the evaluator's role should be made in advance rather than emerge as a surprise during the evaluation. Central to this issue is the decision of whether the evaluator will occupy the insider's or the outsider's chair.

If the evaluator is hired as a staff person, in some form of consultancy, or is a staff member seconded from regular employment (such as a school psychologist) to the research post, he is considered an insider. Accordingly, he will know the various ideological/emotional interests bearing internally on drug education. Consequently, he may be tempted, because of his own friendships, biases and future ambitions, to take one side or another in the case of diversity or conflict. If the evaluator occupies an inside staff position, he may take a different view than the outsider of how the research should be conducted, how results are to be transmitted, and what results are potentially dangerous. As a rule, outside researchers remain relatively insensitive to these influences.

Administratively, placing the evaluator "inside" implies that he may proceed to set up the educational effort and its measurement. If the evaluator does his work well, there is little need for way-paving from the administrator. Conversely, outside evaluators have no entre and no regular working relations. Each door must be opened for them by the administrator to assure that the mechanics of their work are set in motion.

The insider is the administrator's responsibility. The administrator must, therefore, learn to live with the waves and swells generated by him. On the other hand, whatever the awkwardness of his interpersonal relations, the outside evaluator is a stranger, so his failings can be discounted. The administrator can claim it is not his fault that an outsider should err.

Inside researchers must play by political rules. If the evaluation is a heated issue, they can hardly be expected to resist pressure in choosing their work course. In an overly heated environment the inside evaluator may be accused of partisanship and often, in fact, is tempted to bend.

Most evaluation results lead to trouble. He realizes that the inside evaluator will probably be *objectively* evaluating the drug education. Evaluation is to be a routine part of drug education. Heat and pressure will determine where the evaluator is positioned. An administrative solution to this problem is quasi-independence to the evaluator. For the evaluator is positioned in a semi-immunized position, protected from adverse responses if his reporting is accurate. As a rule, organizations (intelligence and police departments, auditors in banks and control programs for medical laboratories, committees in hospitals, consumer rating agencies, etc.) create independent departments and promote them based on product. If the pressures of internal pressure are rare, however, for the outside who maintain their external aff

EVALUATION MANAGEMENT

Budgeting and Costs

Evaluation costs money. Even volunteer work requires materials and secretarial assistance. The budget should include a provision in the budget for an evaluation. Indeed, all service programs should include a budgeted evaluation component and the necessary to contract for and house it.

What does an evaluation cost? (Minimal cost measure of change using inexpensive methods such as self-report questionnaires) will include:

- Staff time and supplies needed to collect questionnaires on two occasions
- Staff time to code the replies, and make inferences from the data

Much of the cost for evaluation research is the cost of scientists, interviewers, statisticians, coders

OR OUTSIDE EVALUATORS?

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Most evaluation results lead to trouble. Administrators should realize that the inside evaluator will probably encounter trouble if he is *objectively* evaluating the drug education program. If evaluation is to be a routine part of drug education, the likelihood of heat and pressure will determine where the evaluator is placed. An administrative solution to this problem is to assure at least quasi-independence to the evaluator. For example, the staff evaluator is positioned in a semi-immune slot where he is protected from adverse responses if his work is sound and reporting accurate. As a rule, organizations with routinized self-evaluation programs (intelligence and inspection bureaus in police departments, auditors in banks and corporations, sample control programs for medical laboratories, audit and tissue committees in hospitals, consumer rating staffs for merchandising companies, etc.) create independent departments for the research staff and promote them based on product quality. The problems of internal pressure are rare, however, for evaluators hired from the outside who maintain their external affiliations.

EVALUATION MANAGEMENT QUESTIONS

Budgeting and Costs

Evaluation costs money. Even volunteer staff requires supervision, materials and secretarial assistance. Administrators should include a provision in the budget for an assessment of what they do. Indeed, all service programs should include a regularly budgeted evaluation component and the management structures necessary to contract for and house it.

What does an evaluation cost? Minimal costs (for a one-time measure of change using inexpensive measures such as student self-report questionnaires) will include:

- Staff time and supplies needed to print, distribute and collect questionnaires on two occasions
- Staff time to code the replies, summarize and draw inferences from the data

Much of the cost for evaluation research is *personnel*: the salaries of scientists, interviewers, statisticians, coders and so on.

Computer and material costs can be accurately estimated. *Overhead costs* for offices and the like can easily be 50% on top of each research dollar. *Personnel benefits*, given current social security taxes, will be at least 16% added to every personnel dollar. Each region of the country has different salary rates for professionals and clerical personnel. In metropolitan areas, experienced research administrators/evaluators probably will not work for less than \$18,000 to \$20,000 a year; an interviewer for less than \$7,000; or a clerk for less than \$6,000.

Following are two examples of program costs associated with drug education evaluation projects:

Example A: The Stanford Drug Education Program (described in Chapter 6) costs about \$100,000 per year. As part of the program. 1) instruments are created and validated; 2) all teaching is done (in elementary schools in two cities and high schools in two other cities) with a total of 3300 students in the program at any one time; 3) all teaching materials are screened and purchased as part of the research budget (using three different approaches for comparison). The program costs about \$30 per student per year for all teaching, all subsidiary studies, and two rounds of testing (including some one-to-one interviewing) each year. This figure does *not* include school overhead costs (classrooms, administration, etc.). It *does* include all research overhead and staff benefits representing 65¢ for every dollar spent.

Example B: The Blackford Study in San Mateo County, California, involves the annual distribution (county-wide) of a questionnaire in the junior and senior high school classrooms. Ms. Blackford, based on past experience, estimates that she could process the questionnaires for approximately 30,000 students for 30¢ ADA (average daily attendance) per student. This figure is based on a uniform method of distribution with schools administering their own questionnaires and returning the collected data.

One recommended way to determine the price of evaluators is to put out a request for proposal (RFP) and to compare bids. By all means compare the content of the research proposals as well. Some firms, for example, have admirable research credentials but

lack experience in evaluating education of special concern to those seeking help having an affective orientation. Whoever offer a proven sensitivity to the goal teaching approach(es) of the program to when considering minority firms to evaluate minority clients (students and adults); evaluating educational programs for bring a unique sensitivity to their work. Such cases still require objective comparison with competing firms.

One Shot or Continuing Evaluation?

This is one of the most important matters it is answered determines *who* does the one extreme, the "one shot" evaluation evaluator comes in, runs his own design assesses one in operation to see if it works according to some criterion of efficacy such as 10% reduction in self-reported by students and then renders

Conversely, in the "evaluation-as-feedback" program the evaluator and the drug education program are permanent parts of the system. The evaluator is supposed to make observations according to some criterion of work with educators so that they may incorporate feedback. The program, as such, is neither evaluated by an evaluator can assess teaching techniques and the effectiveness of program content. An "evaluation-as-feedback" program requires an interlocking structure of working relationships between those who watch and those who do.

Decision-Making: Standards and Priorities

Decision-making standards should be established before undertaking an evaluation. These standards should be consistent with the definition of objectives and the political environment. It requires that the

material costs can be accurately estimated. Offices and the like can easily be 50% on top of par. Personnel benefits, given current social conditions, should be at least 16% added to every personnel member. The United States of America has different salary rates for different types of personnel. In metropolitan areas, experienced administrators/evaluators probably will not work for less than \$20,000 a year; an interviewer for less than \$10,000 a year; an interviewer for less than \$6,000.

Two examples of program costs associated with evaluation projects:

The Stanford Drug Education Program (described in Table 6) costs about \$100,000 per year. As part of the program, 1) all instruments are created and validated; 2) all instruments are used (in elementary schools in two cities and high schools in other cities) with a total of 3300 students in the program at one time; 3) all teaching materials are screened as part of the research budget (using three other programs for comparison). The program costs about \$100,000 per year for all teaching, all subsidiary studies, all instruments of testing (including some one-to-one interviews). This figure does *not* include school overhead (rent, utilities, administration, etc.). It *does* include all salaries and staff benefits representing 65% of the total cost.

The Blackford Study in San Mateo County, California, gives the annual distribution (county-wide) of a sample of the junior and senior high school classrooms. Based on past experience, estimates that she has administered the questionnaires for approximately 30,000 students. The ADA (average daily attendance) per student is based on a uniform method of distribution. The study is administering their own questionnaires and collecting data.

One way to determine the price of evaluators is to request a bid for proposal (RFP) and to compare bids. By comparing the content of the research proposals as well as the qualifications of the evaluators, one can, in some cases, have admirable research credentials but

lack experience in evaluating educational programs. This caveat is of special concern to those seeking help in assessing drug programs having an affective orientation. Whoever does the research should offer a proven sensitivity to the goals, intended outcomes and teaching approach(es) of the program to be evaluated. This applies when considering minority firms to evaluate programs which serve minority clients (students and adults); firms with experience in evaluating educational programs for minority client groups can bring a unique sensitivity to their work and its interpretation. Such cases still require objective examination and careful comparison with competing firms.

One Shot or Continuing Evaluation?

This is one of the most important management questions. How it is answered determines *who* does the job and *what* the job is. At one extreme, the "one shot" evaluation is a go or no-go test. The evaluator comes in, runs his own drug education program or assesses one in operation to see if it works. He uses some arbitrary criterion of efficacy such as 10% reduction in illicit drug use as self-reported by students and then renders his report.

Conversely, in the "evaluation-as-feedback" research program, the evaluator and the drug education program are established as permanent parts of the system. Their worth is assumed. The evaluator is supposed to make observations, interpret data according to some criterion of worth, and report it to the educators so that they may incorporate it in revising procedures. The program, as such, is neither evaluated or questioned. The evaluator can assess teaching techniques, visual aids, and perhaps the effectiveness of program content in achieving its goals. The "evaluation-as-feedback" program requires an inside evaluator; it is an interlocking structure of working relationships between those who watch and those who do.

Decision-Making: Standards and Priorities

Decision-making standards should be established prior to undertaking an evaluation. These standards should be set out along with the definition of objectives and the assessment of the political environment. It requires that the administrator define his

primary constituency and its priorities. Let us assume, for instance, that the evaluation shows a decrease in drug use among youngsters. What if the cost of the program is \$5 per child whereas all other social problem teaching costs 50¢ per child? Suppose the townspeople are more upset about school costs and property taxes than they are about drug use. The administrator may then argue for a "community standard" which is "sound fiscally" and decide to delete the expensive program.

General consideration of the community's standards as evidenced by its attitude toward school programs is vital. Equally important are the priorities related to different groups of students being exposed to the program.

Preventing Resistance

It should be clear that an evaluation program may make enemies. A great deal depends on how the evaluation program is introduced. It is usually a good idea to sound people out first to determine if there are fears or opposing interests. If none exist, one can proceed, making sure that all who may be interested are kept informed and allowed to make suggestions. Access channels should be kept open so that those wishing to participate in the evaluator selection and general program planning stages can do so. During the planning stage, the administrator may find that some conceive of evaluation as a tool to advance their personal ideas or interests. The wise administrator will judge whether this can be allowed without jeopardizing the effort. The planning stage, even without opposing interests, may require three to six months, to assure general agreement and participation.

If evaluation is to take place under conditions of conflict, the administrator may force the issue rather than take the time to work through the conflict. Alternatively, he may delay the evaluation, using the time lag to reconcile interests and reduce emotions. He may try to remove the evaluation effort from the general conflict arena (insulating, isolating or encapsulating it). Similarly, he may try to create a climate of cooperation by involving antagonists in planning so that compromise research designs emerge.

The goals of the evaluation influence the degree of resistance. If goals are of a "long-term feedback, content improving, let-us-

reflect-together" kind, they are less likely studies of social programs, psychotherapy and even these goals can create disaster if the evaluation is seen as divergent from the standards of the v

Ethical Considerations

When doing work which asks people about it is considered ethical to let them decide if they will cooperate. When inquiring about personal information and confidentiality must be guaranteed. Confidentiality that may have uses harmful to the respondent is an obligation for the inquirer. Researchers must protect the respondent from such harm. This means that no one should have access to data. Furthermore, confidentiality assurance that *authorized* persons are well informed and trustworthy.

These ethical guidelines may pose some questions. Consider the example of children who are asked to use in a classroom-distributed questionnaire. Should fathers, the school board, the school principal and teachers consider the question proper. As a condition, have been notified and have entered no protest.

- Should the children be allowed to say no if they do not want to reply even though they may be asked to act on their own behalf?
- If the children are allowed to decline, should they be prepared to accept the skewing of the results?
- Should children also be allowed to decline to participate in the drug education program?

Or, what if the evaluator is a university researcher? The Subjects Committee⁶ rules that no matter what

⁶ Human Subjects Committees are required under National Commission on the Protection of Human Subjects of Research and National Institutes of Health rules for institutions receiving federal health research. The obligation of the Committee, in addition to insure full consent, protection against harm, confidentiality, and setting up procedures, but an institution's committee may have more stringent rules than the NIMH-NIH rules require.

and its priorities. Let us assume, for example, that an evaluation shows a decrease in drug use among children. The cost of the program is \$5 per child. The cost of the problem teaching costs 50¢ per child? Are people more upset about school costs and drug use? They are about drug use. The administrator may have a "community standard" which is "sound" and may delete the expensive program. The opinion of the community's standards as evidence toward school programs is vital. Equally important are the differences related to different groups of students in the program.

It is clear that an evaluation program may make sense only if it depends on how the evaluation program is designed. It is a good idea to sound people out first to find out their fears or opposing interests. If none exist, be sure that all who may be interested are invited and allowed to make suggestions. Access channels are needed so that those wishing to participate in the program at the general program planning stages can do so. At the planning stage, the administrator may find that some people use the program as a tool to advance their personal ideas or that the administrator will judge whether this can be justified by the effort. The planning stage, even if it is done in haste, may require three to six months, to allow for participation.

When things take place under conditions of conflict, the administrator should take the issue rather than take the time to avoid conflict. Alternatively, he may delay the program to allow time lag to reconcile interests and reduce the time lag to remove the evaluation effort from the program (insulating, isolating or encapsulating it). The administrator should try to create a climate of cooperation by involving people in planning so that compromise research

evaluation influence the degree of resistance. If the program is a term feedback, content improving, let-us-

reflect-together" kind, they are less likely to cause trouble. As studies of social programs, psychotherapy and hospital care show, even these goals can create disaster if the evaluator's standards are seen as divergent from the standards of the workers.

Ethical Considerations

When doing work which asks people about their private affairs, it is considered ethical to let them decide for themselves if they will cooperate. When inquiring about personal matters, anonymity and confidentiality must be guaranteed. Gathering information that may have uses harmful to the respondent creates an obligation for the inquirer. Researchers *must* protect the respondent from such harm. This means that no unauthorized person will have access to data. Furthermore, confidentiality requires an assurance that *authorized* persons are well-trained, reliable, and trustworthy.

These ethical guidelines may pose some difficult questions. Consider the example of children who are asked about their drug use in a classroom-distributed questionnaire. Assume that the city fathers, the school board, the school administrator and the teachers consider the question proper. Assume that the parents have been notified and have entered no protest . . .

- Should the children be allowed to say whether or not they want to reply even though they may lack legal authority to act on their own behalf?
- If the children are allowed to decline to answer, are we prepared to accept the skewing of the results of the study?
- Should children also be allowed to decide whether they participate in the drug education program itself?

Or, what if the evaluator is a university teacher whose Human Subjects Committee⁶ rules that no matter what the state law may

⁶ Human Subjects Committees are required under National Institute of Mental Health and National Institutes of Health rules for institutions receiving such federal funds for health research. The obligation of the Committee, in each recipient institution, is to insure full consent, protection against harm, confidentiality, etc. Guidelines exist for setting up procedures, but an institution's committee may decide to be more stringent than the NIMH-NIH rules require.

say regarding drug education and parental consent for drug use inquiries, the researcher *must not* proceed with any teaching or testing without securing individual written permission from each child, regardless of his age? Finally, what if the issue of children's consent becomes politicized so that attacks on the entire system of compulsory education are mounted?

Each of these ethical issues has already been raised in connection with the evaluation of drug education. Since drug evaluation is in its infancy, one may realistically expect that school administrators who begin research will face one or another of these issues in their communities. Their resolution is fundamental to the role of children, the role of schools, the role of the mind, and the role of social science research.

There are, however, procedures which should be taken to insure that a drug education program is not vulnerable to accusations of unethical conduct.

- The administrator should interest himself in the design and the conduct of the research as an assurance that the program meets ethical guidelines.
- Parents should be notified that drug education is being conducted and that the evaluative results will be made available to them. If state and local regulations permit, parents may be given a choice as to whether their children will participate in the program.
- Students may be informed that if the measure is of drug use, they need not participate in the testing. They may also be informed that their replies are anonymous and that the research procedures can in no way jeopardize respondents because of breakdowns in the security of data processing. This would mean that names will not appear on forms returned and, if it is a longitudinal study, that the code numbers identifying respondents are unknown to everyone except the code keeper on staff. It also means that parents, principals and police will never be allowed access to identifying research data. If case histories are to be included, they must be modified so as not to be identifiable.

The administrator employing evaluation in new situations where children or families are involved inadvertently in the course of research. But no claim to being innocuous or ineffectual can be sure that its impact is on policies and

What to Do with the Report

Several questions need answers *prior* to the research study:

- Who has authority over the findings?
- Who will have the right to see the findings?
- When, if ever, will they become available for scholarly dissemination?

If evaluation is conducted under conditions which do not stipulate ownership of the findings. School administrators are tempted to exercise control to protect their own interests of material which they feel may reflect unfavorably on them. The research worker will likely want the freedom for he views the purpose of research as the dissemination of knowledge. A commercial research group is more likely to be concerned with the disposition of the findings.

Even if there has been an agreement to publish the findings, pressure may be applied to persuade the researcher not to do so. Conversely, a school administrator may release or other censorship of the findings. The pressures arising for their release.

Although contracts set forth legal obligations, they do not define ethical responsibilities, social responsibilities. The researcher with no contractual obligation to release his data must make a political decision. The pressure to censor it. In this instance, a school administrator with the same results but fewer obligations, ever, to stress strong findings in support of the program of interest is ethically questionable. It is a political decision to censor on behalf of intermediate interests. The same applies to those who financed the study or the findings. The same applies to the researcher.

education and parental consent for drug use. The administrator *must not* proceed with any teaching or program without individual written permission from each child. Finally, what if the issue of children's privacy is criticized so that attacks on the entire system are mounted?

The ethical issues has already been raised in the evaluation of drug education. Since drug education is in its infancy, one may realistically expect that those who begin research will face one or another problem in their communities. Their resolution is fundamental to the role of children, the role of the schools, the role of the social science research.

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The administrator should interest himself in the design and implementation of the research as an assurance that the program meets ethical guidelines.

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Parents should be informed that if the measure is of drug education they need not participate in the testing. They may be assured that their replies are anonymous and that the procedures can in no way jeopardize response. The use of breakdowns in the security of data would mean that names will not appear on the report and, if it is a longitudinal study, that the names of identifying respondents are unknown to the code keeper on staff. It also means that school principals and police will never be allowed to identify research data. If case histories are to be used, they must be modified so as not to be

The administrator employing evaluators should be watchful for new situations where children or families might be damaged inadvertently in the course of research. Ethical research need make no claim to being innocuous or ineffectual; its responsibility is to be sure that its impact is on policies and programs.

What to Do with the Report

Several questions need answers *prior to* the beginning of a research study:

- Who has authority over the findings?
- Who will have the right to see them?
- When, if ever, will they become available for public or scholarly dissemination?

If evaluation is conducted under contract, the contract should stipulate ownership of the findings. School authorities may be tempted to exercise control to protect themselves from the release of material which they feel may reflect badly on their programs. The research worker will likely want the findings released publicly for he views the purpose of research to be the expansion of knowledge. A commercial research group doing evaluation is not likely to be concerned with the disposition of the findings.

Even if there has been an agreement to release the findings, pressure may be applied to persuade the researcher—or the school authorities—not to do so. Conversely, a contract providing for no release or other censorship of the findings does not prevent pressures arising for their release.

Although contracts set forth legal obligations, they do not define ethical responsibilities, social realities, or common sense. The researcher with no contractual obligation to surrender rights to release his data must make a political decision when under pressure to censor it. In this instance, a report may be rewritten with the same results but fewer value judgments. However, to stress strong findings in support of a particular group interest is ethically questionable. It is also unethical to become a censor on behalf of intermediate interests while denying information to those who financed the study or are most affected by the findings. The same applies to the researcher who withholds results

to protect himself. The researcher should never violate promised confidentiality. Data should not be released in such a manner as to negate a study's utility.

Most problems can be anticipated. Presuming the reports themselves are well written, clear, comprehensive and represent sound analysis, they will contribute to knowledge and improvement.

Applying the Findings

Evaluation work is said to occur in three phases. Phase one involves preparation to do the study; it requires getting money, finding people, gaining cooperation and clarifying objectives. Phase two is the actual evaluation research; it requires competence. Phase three involves reporting and putting the findings to work; it requires reporting clearly and fairly, identifying issues, discovering implications, and communicating dispassionately.

The third phase is often overlooked. A shrewd administrator looks ahead to sources of resistance and realizes that evaluation of existing programs is necessary. One could guess that of 100 sound and probing evaluation reports on existing institutions (hospitals, police departments, government agencies, schools) 50 may be read, 20 read carefully, 10 considered for implementation and 5 acted upon. These are estimates—the important thing is not to have them become accurately sour prophecies on how drug education evaluation results will be received.

How does one avoid a tabling motion to delay change forever by burying the report? I have earlier talked about "trying to force" versus "trying to convince" people to allow evaluation. The same dilemma faces the administrator reading an evaluation report which clearly shows that his drug education program is not doing what it *ought* to do. First, attempts should be made to gain acceptance and implementation by involving at an early stage those who might be affected by change. Second, the inventive administrator will see that, whatever form his participatory involvement takes, it will come to grips early with issues, remain task oriented, begin to explore change before the evaluation findings are announced, and continuously plan for change. All in all, the administrator will use his powers wisely to gain acceptance of research recommendations. 2

Administrative competence is a combination of foresight, and an ability to capitalize on the qualities are as necessary in the administrator he hires. The potential value for education when competent administration is coupled with evaluation.

APPENDIX

DEPARTMENT OF HEALTH, EDUCATION AND WELFARE REGIONAL OFFICES: MENTAL HEALTH

Region I—Boston, Massachusetts

John F. Kennedy Federal Building
Boston, Massachusetts 02203
Phone: (617) 223-6824

Region II—New York, New York

26 Federal Plaza
New York, New York 10007
Phone: (212) 264-2567

Region III—Philadelphia, Pennsylvania

Mailing address:
P. O. Box 13716
Philadelphia, Pennsylvania 19101
Phone: (215) 597-6680

Location:
3531-35 Market Street, 4th floor

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Administrative competence is a combination of know-how, foresight, and an ability to capitalize on opportunity. These qualities are as necessary in the administrator as in the evaluator he hires. The potential value for educational improvement is great when competent administration is coupled with competent evaluation.

APPENDIX

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Phone: (617) 223-6824

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Phone: (212) 264-2567

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Mailing address:
P. O. Box 13716
Philadelphia, Pennsylvania 19101
Phone: (215) 597-6680

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Phone: (404) 526-5231

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Chicago, Illinois 60606
Phone: (312) 353-1700

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1114 Commerce Street
Dallas, Texas 75202
Phone: (214) 749-3426

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601 East 12th Street
Kansas City, Missouri 64106
Phone: (816) 374-5291

Region VIII—Denver, Colorado

Federal Office Building, Room 9017
1961 Stout Street
Denver, Colorado 80202
Phone: (303) 837-2555

Region IX—San Francisco, California

Federal Office Building
50 Fulton Street
San Francisco, California 94102
Phone: (415) 556-2215

Region X—Seattle, Washington

1321 Second Avenue, Room 5082
Arcade Plaza M.S. 509
Seattle, Washington 98101
Phone: (206) 442-0524

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States

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, Room 423

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Tennessee

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Kansas City, Missouri 64106
Phone: (816) 374-5291

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Missouri
Nebraska

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Ohio
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Federal Office Building, Room 9017
1961 Stout Street
Denver, Colorado 80202
Phone: (303) 837-2555

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Federal Office Building
50 Fulton Street
San Francisco, California 94102
Phone: (415) 556-2215

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Hawaii

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1321 Second Avenue, Room 5082
Arcade Plaza M.S. 509
Seattle, Washington 98101
Phone: (206) 442-0524

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Oregon
Washington

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3 Basic Experimental Designs

by
John J. Horan

One of the most crucial components of drug education evaluation is the selection of an appropriate experimental design. Without a proper design, it is impossible to determine whether or not your educational efforts are bringing you any closer to your goals. You may decide on a design prior to or concomitant with any of the other drug education evaluation components.

Choosing an appropriate design is easy; there are very few options. Most drug educators will find that meeting the requirements of such a design is also a relatively simple matter. It is important to remember, however, that the design must be chosen before the project gets underway. Even the most sophisticated statistical "cures" cannot restore an inappropriate design to good health. In the following illustrations of appropriate and inappropriate designs you will see why the latter need never be employed.

INAPPROPRIATE DESIGNS

The Unassessed Program Design: P → ?

The Unassessed Program Design might also be known as the "practitioners punt." Symbolically, "P" represents program, the "→" stands for followed by, and the "?" is self-explanatory. Unfortunately, this is perhaps the most frequently employed design in the drug education field.

To illustrate, let's consider the plight of a school principal who wants to eliminate the possibility of drug abuse in his student population. He invites a speaker to lecture on the perils of peer and personal addiction (P). The speaker receives a moderate round of applause, and the principal feels he has done something to curtail drug abuse. But did he in fact do so? It was not known whether there was a drug problem in the school before the speaker came, and it was not measured whether the speaker's talk affected the extent of the problem, if a problem did indeed exist. The principal's hunches are inadequate measuring devices.

Another variation of this design is to collect data irrelevant to the goals of the program. Questionnaires, for example, containing such items as "How old are you?", "How would you rate the speaker's ability?", etc. might have been distributed after the talk.

Such information may in fact be interesting and worth compiling, but it is only remotely related to the stated purpose of the program, which was intended to reduce the consumption of illegal drugs in the student population.

The Single Group Posttest Design: $P \rightarrow M$

Some authors (e.g., Campbell and Stanley, 1967; Popham, 1972) refer to this as the "case study" design. Such a term is, in fact, a misnomer. In the first place, this design involves a group of subjects rather than the examination of an individual case. Furthermore, this is a grossly inadequate design, whereas the empirical case study (see Thoresen, 1972; Kazdin, in press) is a legitimate research endeavor.

Essentially, the Single Group Posttest Design involves following a drug education program with an appropriate measuring device (M). Reverend Goodby, for example, was interested in changing the drug attitudes of his younger parishioners in a conservative direction. He rented a number of films, and after showing them, tested the viewers with a standard drug attitude scale. He then noted that his audience was quite conservative, at least in relation to the average score obtained with the same instrument on a national sample. What Reverend Goodby didn't know, however, was whether or not his parishioners became conservative as a result of the films. Indeed, many such films are known to produce opposite effects. In actuality, Reverend Goodby could have softened the congregation's already strong stand against drugs.

The Single Group Pretest-Posttest Design: $M_1 \rightarrow P \rightarrow M_2$

The addition of a pretest (M_1) prior to the drug education program adds considerable strength to the Single Group Posttest Design. Reverend Goodby, for example, had he pretested, would now know whether or not his young parishioners were more conservative in their drug attitudes after seeing the films than they were before the showing. Unfortunately, however, should such a shift have occurred, Reverend Goodby still wouldn't know for sure what caused it because other intervening factors may have entered in.

Campbell and Stanley have identified six "rival hypoth-

eses" or competing explanations which could account for any changes observed by Reverend Goodby. These could have been fatigue or boredom which produced the results rather than the film.

In a protracted discussion on these and other designs, Campbell and Stanley have clearly shown the value for using control groups in experimental research. This is another group identical in every respect to the experimental group with one exception: the control group did not receive the drug education program. If it is exposed, it is during a later period of time. The deployment of control groups is illustrated in the following valid experiment.

APPROPRIATE DESIGN

The Pretest-Posttest Control Group Design

Although the above symbolism may seem complex, conducting the Pretest-Posttest Control Group Design usually involves less effort than the Single Group Posttest Design. In this design "R" stands for random assignment to the experimental program; and " P_2 ", the posttest.

To illustrate this design, let us consider the case of a chairman of the Health Education Department who is primarily interested in increasing student health awareness via required ninth grade health classes. Sixty students were due to enroll in one of two health classes at the same time. Mr. Smith put all sixty student names in a hat. The first name drawn was assigned to class 1, the second to class 2, the third to class 1 and so on until all names were randomly assigned to one of the two classes.

Mr. Smith flipped a coin to decide which class would receive the experimental drug education program (P) and which would be the control group. The control group unit with accompanying educational materials was promising as a means of increasing student health awareness and reducing drug use. Mr. Smith then faced a dilemma about the control group. He could employ an exper-

in fact be interesting and worth compiling, but only related to the stated purpose of the study intended to reduce the consumption of illegal drugs in the population.

Pretest Design: $P \rightarrow M$

Campbell and Stanley, 1967; Popham, 1972) "pretest study" design. Such a term is, in fact, a bit of a misnomer. In this design, at the place, this design involves a group of individuals who are subjected to the examination of an individual case. This is a grossly inadequate design, whereas the design of a control group (see Thoresen, 1972; Kazdir, in press) is a more adequate design.

The Control Group Posttest Design involves following the experimental group with an appropriate measuring device. For example, Reverend Goodby was interested in changing the attitudes of his younger parishioners in a conservative area. He showed a number of films, and after showing them, he measured their attitudes on a standard drug attitude scale. He then compared their scores with a control group that was quite conservative, at least in relation to drug attitudes, obtained with the same instrument on a previous occasion. Reverend Goodby didn't know, however, whether his parishioners became conservative as a result of seeing the films or not. In many such films are known to produce a conservative attitude. In actuality, Reverend Goodby could have used a control group's already strong stand against drugs.

Pretest-Posttest Design: $M_1 \rightarrow P \rightarrow M_2$

In this design, a pretest (M_1) is given prior to the drug education program. This provides a baseline strength to the Single Group Posttest Design. For example, Reverend Goodby, for example, had he pretested, would know whether or not his young parishioners were more conservative in their drug attitudes after seeing the films than they were before. Unfortunately, however, should such a pretest have been given, Reverend Goodby still wouldn't know for sure because other intervening factors may have been present.

Campbell and Stanley have identified six "rival hypoth-

eses" or competing explanations which could have accounted for any changes observed by Reverend Goodby. For example, it may have been fatigue or boredom which produced the attitude shift, rather than the film.

In a protracted discussion on these and other rival hypotheses, Campbell and Stanley have clearly documented the need for using control groups in experimental research. A control group is another group identical in every respect to the experimental group with one exception: the control group is *not* exposed to the drug education program. If it is exposed, such exposure occurs at a later period of time. The deployment of control groups is illustrated in the following valid experimental designs.

APPROPRIATE DESIGNS

The Pretest-Posttest Control Group Design: $R \begin{cases} M_1 \rightarrow P_1 \rightarrow M_2 \\ M_1 \rightarrow P_2 \rightarrow M_2 \end{cases}$

Although the above symbolism may look quite imposing, conducting the Pretest-Posttest Control Group Design may actually involve less effort than the Single Group Pretest-Posttest Design. In this design "R" stands for random assignment; " P_1 ", the experimental program; and " P_2 ", the control program.

To illustrate this design, let us consider the efforts of Mr. Smith, chairman of the Health Education Department. Mr. Smith was primarily interested in increasing student knowledge about drugs via required ninth grade health classes. Sixty freshman students were due to enroll in one of two health class sections being offered at the same time. Mr. Smith put all sixty student names into a hat. The first name drawn was assigned to class 1, the second to class 2, the third to class 1 and so on until all sixty students were randomly assigned to one of the two classes.

Mr. Smith flipped a coin to decide which class would receive the experimental drug education program (P_1), i.e., an instructional unit with accompanying educational materials which appeared promising as a means of increasing student information about drugs. Mr. Smith then faced a dilemma about what to do with his control group. He could employ an expensive but less promising

instructional unit in the control class, or he could do nothing at all. Although the first option would have been preferable, Mr. Smith chose the second option for financial reasons. The standard curriculum for freshman health classes would serve as the control program (P₂). Both the experimental and control groups were pre- and posttested with the same achievement test for measuring their knowledge about drugs.

Instead of exposing all sixty freshmen to an untested program, Mr. Smith saved time and money through a sound application of drug education research. By comparing the posttest scores of those who had been exposed to the experimental program with those who had not, Mr. Smith determined whether the program did indeed make a difference.

If the new program produced significant drug information differences for the experimental group, the control group could be given the experimental program at a later date. Some researchers plan for this eventuality with a design such as the following:

$$R \begin{cases} M_1 \rightarrow P_1 \rightarrow M_2 \rightarrow P_2 \rightarrow M_3 \\ M_1 \rightarrow P_2 \rightarrow M_2 \rightarrow P_1 \rightarrow M_3 \end{cases}$$

In the above design, both groups receive both experimental and control programs with such exposure occurring at different times.

The Posttest Control Group Design: $R \begin{cases} P_1 \rightarrow M \\ P_2 \rightarrow M \end{cases}$

Mr. Smith did not need to pretest the students in his project. Since he had the opportunity to randomly assign students to the experimental and control groups, he could have assumed that both groups were equal in their drug knowledge before the project began. Random assignment allows one to assume preprogram equality between experimental and control groups. Not only will both groups have the same information about drugs, but their average I.Q. and political composition will probably be quite similar too.

The Posttest Control Group Design is simpler to carry out than

the Pretest-Posttest Control Group Design because one doesn't have to pretest influencing the program.⁷

With the Posttest Control Group Design assignment, the control group will differ from the experimental group in 5% of the experiment. For example, had the control group known more about drugs than the experimental group, a weak program might have produced changes. On the other hand, had the control group known more about drugs than the experimental group, the best program might appear to have produced changes.

Fortunately, these possibilities occur in only a few cases if random procedures are followed. In many cases, if many possibilities are discovered, the investigator will still be able to analyze his results when it comes time to analyze his results.

All of these problems might be solved by using random designs. Nevertheless, either of the two designs is more than adequate to meet the needs of most of the time. Table 1 contains a list of designs which may help in deciding between designs.

QUESTIONABLE DESIGN

Occasionally, drug educators find themselves with inflexible job descriptions. For example, they may have the opportunity to randomly assign people to experimental or control programs or they may be told that they must receive the experimental program.

If you find yourself in a similar situation,

⁷ For example, soldiers subjected to a urinalysis program may respond to that program differently than those who are not. Since in such a case "M → P," might produce the change, that anytime the program is carried out, it ought to be

the control class, or he could do nothing at first option would have been preferable, Mr. Second option for financial reasons. The standard man health classes would serve as the control the experimental and control groups were pre- the same achievement test for measuring their ugs.

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rogram produced significant drug information xperimental group, the control group could be ntal program at a later date. Some researchers ality with a design such as the following.

→ P₂ → M₃

→ P₁ → M₃

n, both groups receive both experimental and ith such exposure occurring at different times.

Group Design: R $\begin{cases} P_1 \rightarrow M \\ P_2 \rightarrow M \end{cases}$

ot need to pretest the students in his project. opportunity to randomly assign students to the control groups, he could have assumed that both in their drug knowledge before the project signment allows one to assume preprogram xperimental and control groups. Not only will the same information about drugs, but their olitical composition will probably be quite

ontrol Group Design is simpler to carry out than

the Pretest-Posttest Control Group Design and is thought to be superior because one doesn't have to be concerned about the pretest influencing the program.⁷

With the Posttest Control Group Design, in spite of random assignment, the control group will differ significantly from the experimental group in 5% of the experiments. In Mr. Smith's case, for example, had the control group known less about drugs than the experimental group, a weak program might have appeared to have produced changes. On the other hand, had the control group known more about drugs than the experimental group, even the best program might appear to have yielded insignificant differences.

Fortunately, these possibilities occur in only one of twenty cases if random procedures are followed. To guard against such possibilities many investigators administer a pretest. However, unless random reassignment occurs when preprogram differences are discovered, the investigator will still face the same dilemma when it comes time to analyze his results.

All of these problems might be resolved by more complex designs. Nevertheless, either of the two designs described above is more than adequate to meet the needs of most drug educators, most of the time. Table 1 contains a number of considerations which may help in deciding between these two recommended designs.

QUESTIONABLE DESIGNS

Occasionally, drug educators find themselves "written into" inflexible job descriptions. For example, they may not have the opportunity to randomly assign people to experimental and control programs or they may be told that all students must receive the experimental program.

If you find yourself in a similar situation, there are several

⁷ For example, soldiers subjected to a urinalysis (pretest) followed by a drug education program may respond to that program differently than those who were not pretested. Since in such a case "M → P," might produce the change rather than "P" alone, it follows that anytime the program is carried out, it ought to be preceded by the same pretest

designs which you might consider although they may be questionable because they do not offer as much control as the appropriate experimental designs. Clearly they are considerably better than the inappropriate designs.

The Split Group Pretest-Posttest Design: $R \left\{ \begin{array}{l} M_1 \rightarrow (P) \\ P \rightarrow M_2 \end{array} \right.$

The Split Group Pretest-Posttest Design may be employed when the drug education evaluator does not have the option of dividing his sample into experimental and control groups. Demands such as "everyone must be exposed to the program" or "the program may be conducted only once" may require modifications of research design.

The following procedures were adopted in a study by Swisher and Horan (1972). The authors were interested in pilot testing the effect of a particular social psychology technique on changing

student attitudes toward drugs. The only sample was a group of freshmen who were in an orientation program on the topic of drugs. In a conference room, every other student was given a standard drug attitude scale. The technique was used on the entire group. Those who were not given the pretest posttest. Differences found between the pretest and posttest showed that the social psychology technique was effective in changing student attitudes toward drugs.

This design has its weaknesses. For example, (1) the program occurring while the program is being conducted (2) by a member of the audience) might contaminate group attitudes. Although the Split Group Pretest-Posttest Design is not as strong as those recommended earlier, it is adequate than the inappropriate designs, and it is useful for exploratory or pilot research.

TABLE 1
Considerations in Choosing Between Two Recommended Experimental Designs

	Preferred
	<i>Pretest-Posttest Control Group Design</i> $R \left\{ \begin{array}{l} M_1 \rightarrow P_1 \rightarrow M_2 \\ M_1 \rightarrow P_2 \rightarrow M_2 \end{array} \right.$
Questions	
Is there some question about the random assignment requirement? If so, use . . .	X
Is your measuring device (M) really conspicuous or reactive? If so, use . . .	
Are you programming people individually rather than in groups? (e.g., individual counseling vs. classroom instruction). If so, use . . .	
Are you working with less than 60 people? If so, use . . .	X
Are you primarily interested in whether or not your program works, rather than attempting to generalize your results to other settings? If so, use . . .	X

nt consider although they may be question-
 ot offer as much control as the appropriate
 early they are considerably better than the

Posttest Design: $R \left\{ \begin{array}{l} M_1 \rightarrow (P) \\ P \rightarrow M_2 \end{array} \right.$

est-Posttest Design may be employed when
 uator does not have the option of dividing
 ental and control groups. Demands such as
 posed to the program" or "the program may
 ce" may require modifications of research
 dures were adopted in a study by Swisher
 authors were interested in pilot testing the
 social psychology technique on changing

student attitudes toward drugs. The only immediately available
 sample was a group of freshmen who were voluntarily attending an
 orientation program on the topic of drugs. As they filed into the
 conference room, every other student was pretested with a
 standard drug attitude scale. The technique was then applied to
 the entire group. Those who were not pretested were given a
 posttest. Differences found between the pre- and posttest scores
 showed that the social psychology technique used was effective in
 changing student attitudes toward drugs.

This design has its weaknesses. For example, extraneous events
 occurring while the program is being conducted (e.g., remarks made
 by a member of the audience) might contribute to the changed
 group attitudes. Although the Split Group Pretest-Posttest Design
 is not as strong as those recommended earlier, it is much more
 adequate than the inappropriate designs, and highly recommended
 for exploratory or pilot research.

TABLE 1

Considerations in Choosing Between Two Recommended Experimental Designs

	Preferred Design	
	<i>Pretest-Posttest Control Group Design</i> $R \left\{ \begin{array}{l} M_1 \rightarrow P_1 \rightarrow M_2 \\ M_1 \rightarrow P_2 \rightarrow M_2 \end{array} \right.$	<i>Posttest Control Group Design</i> $R \left\{ \begin{array}{l} P_1 \rightarrow M \\ P_2 \rightarrow M \end{array} \right.$
out the random assignment requirement? If so, use . . .	X	
(M) really conspicuous or reactive? If so, use . . .		X
ple individually rather than in groups? (e.g., individual instruction). If so, use . . .		X
than 60 people? If so, use . . .	X	
ed in whether or not your program works, rather than your results to other settings? If so, use . . .	X	

OUNCIL

5/73

The Nonequivalent Control Group Design:

$$\begin{array}{c} M_1 \rightarrow P_1 \rightarrow M_2 \\ \hline M_1 \rightarrow P_2 \rightarrow M_2 \end{array}$$

The Nonequivalent Control Group Design differs from the Pretest-Posttest Control Group Design in that the subjects are not randomly assigned to the experimental and control groups. The dotted line (----) indicates that the experimenter is dealing with "intact" groups. In other words, rather than randomly assigning students to ninth grade control and experimental classes, one ninth grade class might be selected which is already formed. It is exposed to an experimental program, and the results are compared with those of another ninth grade control class.

The validity of this design is directly related to how strong a case can be made that the experimental and control groups were equivalent before the program began. For example, volunteers differ in many respects from other members of the population. Hence, comparing the post program drug attitudes of an experimental group of student volunteers with a control group, which is similar but non-volunteer, may be less meaningful than using control group volunteers.

The strongest Nonequivalent Control Group Design would consist of intact groups impartially formed from the same or similar populations with the experimenter having the option of flipping a coin to determine which group receives the experimental program. The more deviance from this model, the less confidence you should place in the experimental results.

ADDITIONAL CONTROL CONSIDERATIONS

The concept of control essentially means the elimination of competing explanations for differences between experimental and control group which you are attempting to measure by the experimental program. The following control guidelines should be followed when feasible:

1. Train others to conduct the program rather than yourself. Select them randomly from the population of available program conductors, and once selected, randomly assign

them to experimental and control program by telling them which program by telling them which program *OR*, allow each program conductor and control programs. The first influence of experimenter bias, reduces the effects attributable to program leaders. The second differences among leaders.

2. Employ a "traditional" or placebo group instead of simply withholding program. Just as sugar pills sometimes change in health, one might occasionally education program to yield change or use of drugs. Learning that your an alternate program is more valuable your program is simply better than

ANALYSIS PROCEDURES

After you have chosen a design, collected data, you will be confronted analyzing your results. Your choice of design dictate the type of statistical tool you must

Kinds of Data

There are three kinds of data of measurement education. Most drug educators will collect on a drug knowledge or attitude scale. *data* is "rank." While metric data can tell answers to 10 more questions about drug knew 4 more correct answers than Bill, only that John, Peter, and Bill, ranked *data* consists of tallies or counts, i.e., the passed or failed a specified criterion.

Metric data is usually analyzed by *statistical tests*. Should you gather other

Control Group Design: $M_1 \rightarrow P_1 \rightarrow M_2$

 $M_1 \rightarrow P_2 \rightarrow M_2$

Control Group Design differs from the Control Group Design in that the subjects are not split between the experimental and control groups. The Control Group Design indicates that the experimenter is dealing with a pre-existing group. In other words, rather than randomly assigning subjects to grade control and experimental classes, one class is selected which is already formed. It is the experimental program, and the results are compared to a ninth grade control class.

This design is directly related to how strong a relationship exists at the experimental and control groups were formed before the program began. For example, volunteers who are selected from other members of the population. The post program drug attitudes of an experimental group of volunteers with a control group, which is a separate group of volunteers, may be less meaningful than using a control group of volunteers.

Nonequivalent Control Group Design would use groups impartially formed from the same or different sources with the experimenter having the option of randomly assigning which group receives the experimental program. In deviation from this model, the less confidence there is in the experimental results.

GENERAL CONTROL CONSIDERATIONS

Control essentially means the elimination of sources for differences between experimental and control groups. When you are attempting to measure by the Control Group Design. The following control guidelines should be followed:

1. Conduct the program rather than yourself.
2. Randomly select subjects from the population of available subjects, and once selected, randomly assign

them to experimental and control programs. Do not bias the program by telling them which approach you feel is best. *OR*, allow each program conductor to run both experimental and control programs. The first procedure minimizes the influence of experimenter bias, and random selection reduces the effects attributable to differences in ability among program leaders. The second procedure controls only the differences among leaders.

2. Employ a "traditional" or placebo program to the control group instead of simply withholding the experimental program. Just as sugar pills sometimes produce a positive change in health, one might occasionally expect a weak drug education program to yield changes in knowledge, attitudes, or use of drugs. Learning that your program is "better" than an alternate program is more valuable than learning that your program is simply better than nothing at all.

ANALYSIS PROCEDURES

After you have chosen a design, conducted a program and collected data, you will be confronted with the task of analyzing your results. Your choice of design and kind of data will dictate the type of statistical tool you must employ.

Kinds of Data

There are three kinds of data of measures (M) relevant to drug education. Most drug educators will collect *metric data*, i.e., scores on a drug knowledge or attitude scale. The key word in *ordinal data* is "rank." While metric data can tell you that John knew the answers to 10 more questions about drugs than Peter, who in turn knew 4 more correct answers than Bill, ordinal data will tell you only that John, Peter, and Bill, ranked 1, 2, and 3. *Categorical data* consists of tallies or counts, i.e., the number of people who passed or failed a specified criterion.

Metric data is usually analyzed by what are called *parametric statistical tests*. Should you gather other kinds of data or should

your metric data not meet the assumptions of any parametric test, there are a number of nonparametric tests which might be employed. Siegal's book, *Nonparametric Statistics for the Behavioral Sciences* (1956), provides an excellent illustration of the many different nonparametric procedures.

Statistical and Practical Significance

There are almost always differences between the experimental and control group on any evaluation measure. It is rare indeed for the average score in the experimental group to be identical to that of the control. Statistical analysis allows one to determine how likely it is that a given difference occurs by chance.

Should differences between the experimental and control groups occur in the expected direction and be significant at the .05 level, then you can be 95% sure that the drug education program brought you closer to your goals. Only 5 times out of 100 could such differences occur by chance.

On the other hand, particularly with large groups of people, the researcher may be faced with another decision: Is the statistically significant difference *practically* significant? For example, let us say that the average score of the experimental group is 2 points higher on a drug knowledge test than the average score of the control group. Even though this difference may prove to be significant at the .05 level, one must ask if it is really worth the time, effort, and expense of running the program.

Appropriate Statistical Tests

Table 2 depicts the type of statistical test which you ought to employ after collecting metric data via any of the various experimental designs available to you. It would be far beyond the scope of this chapter to provide you with detailed instructions on how to hand or machine calculate these tests. However, any statistical "cookbook" will provide you with this information (see, e.g., Downie and Heath, 1965 or Edwards, 1969).

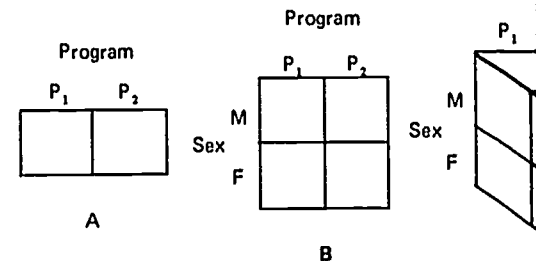
If you have access to a computer center, Chapter 9 of this

book, "Computers. Boons and Boondogg you.

More Sophisticated Analysis Consideration

Up to this point you have learned program is achieving its goals, i.e., "Does it be interested in discovering if the program is effective. For example, is it more effective for females? Or, do young people with high intelligence score more favorably than older people with average intelligence?

If you suspect that the program might be affected by sex and if the potential population is heterogeneous, you should consider adding "factors" to the experimental design. Figures B and C depict the addition of sex and age to a (program) design. Whereas the simple design in Figure A might require a 1-way analysis of variance, the designs in Figures B & C would require a 2-way and 3-way analysis of variance, respectively. Such analyses will indicate whether the program is effective between the factors separately or as a result of their interaction. Be sparing in the addition of factors; consider only those factors that arise that are extremely difficult to control. For more advanced statistics book (e.g., Hays, 1963) or a computer computational guidelines.



A more sophisticated analysis considers the program's effectiveness when you employ more than one measuring device (M

the assumptions of any parametric test, nonparametric tests which might be used. *Nonparametric Statistics for the Behavioral Sciences* (Siegal, 1956), provides an excellent illustration of nonparametric procedures.

Significance

tests differences between the experimental and control groups on the evaluation measure. It is rare indeed for the experimental group to be identical to that of the control group. Analysis allows one to determine how often a difference occurs by chance.

Between the experimental and control groups, the difference is in the expected direction and be significant at the 5% level. You can be 95% sure that the drug education program is superior to your goals. Only 5 times out of 100 would such a difference occur by chance.

Especially with large groups of people, the researcher must make another decision: Is the statistically significant difference statistically significant? For example, let us suppose that the mean score of the experimental group is 2 points higher than the average score of the control group. Although this difference may prove to be statistically significant, one must ask if it is really worth the cost of running the program.

Tests

type of statistical test which you ought to use for the analysis of metric data via any of the various tests available to you. It would be far beyond the scope of this book to provide you with detailed instructions on how to calculate these tests. However, any good statistics book will provide you with this information (see, for example, Siegal, 1956 or Edwards, 1969).

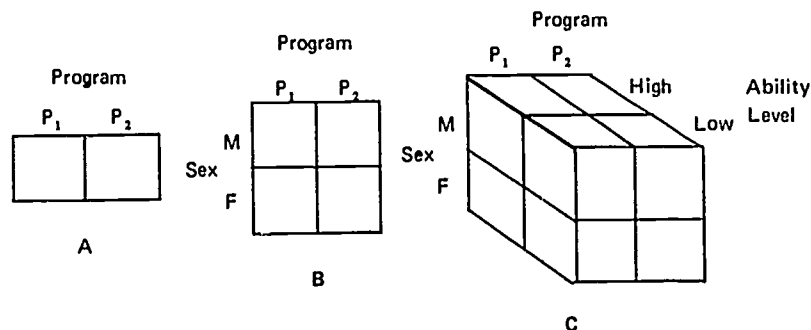
For a more detailed discussion of a computer center, Chapter 9 of this

book, "Computers: Boons and Boondoggles," will be helpful to you.

More Sophisticated Analysis Considerations

Up to this point you have learned how to determine if a program is achieving its goals, i.e., "Does it work?" You might also be interested in discovering if the program is differentially effective. For example, is it more effective with males than females? Or, do young people with high intelligence respond more favorably than older people with average intellectual ability?

If you suspect that the program might be differentially effective and if the potential population is heterogeneous, you might consider adding "factors" to the experimental design. Figures A, B and C depict the addition of sex and ability level to a 1-factor (program) design. Whereas the simple design used in Figure A might require a 1-way analysis of variance (ANOVA), the designs in Figures B & C would require a 2- and 3-way ANOVA respectively. Such analyses will indicate whether differences exist between the factors separately or as a result of their interaction. Be sparing in the addition of factors; complex interactions may arise that are extremely difficult to interpret. Consult any advanced statistics book (e.g., Hays, 1963 or Winer, 1962) for computational guidelines.



A more sophisticated analysis consideration arises when you employ more than one measuring device (M). Several goals may be

TABLE 2

Experimental Designs and Suggested Analysis Procedures

Design	Suggested Analysis Procedures
	$P \rightarrow ?$ No analysis possible
	$P \rightarrow M$ No analysis possible (except for "eyeballing" sample in comparison to large group norms)
Pretest	$M_1 \rightarrow P \rightarrow M_2$ t-test for correlated measures
Group	$R \left\{ \begin{array}{l} M_1 \rightarrow P_1 \rightarrow M_2 \\ M_1 \rightarrow P_2 \rightarrow M_2 \end{array} \right.$ <ol style="list-style-type: none"> 1. Repeated measures analysis of variance (most proper) 2. Analysis of covariance using the pretest as a covariate (proper) 3. Gain score analysis of variance (least proper)
	$R \left\{ \begin{array}{l} P_1 \rightarrow M \\ P_2 \rightarrow M \end{array} \right.$ Analysis of variance or z-test (if sample is large); t-test for independent measures (if sample is small)
Pretest	$R \left\{ \begin{array}{l} M_1 \rightarrow (P) \\ P \rightarrow M_2 \end{array} \right.$ Same as Posttest Control Group Design
Group	$M_1 \rightarrow P \rightarrow M_2$ ----- $M_1 \rightarrow P \rightarrow M_2$ Same as Pretest-Posttest Control Group Design
Posttest or control	R = random assignment → = followed by --- = non-random assignment (P) = program not considered

drug education program. In addition to about drugs, for example, you may also wish to measure attitudes and behavior. Or, you may have only one or several different instruments to measure it. In such cases, multivariate analysis may be preferable to a

separate analysis for each measuring device. This is especially true if your measures are highly related. If your study calls for multivariate analysis, you may want to consult a statistician or read Cattell's *Handbook of Multivariate Experimental Psychology* (1966).



INTRODUCTION

No complete picture can be drawn of "the state of the art" of drug education research without first determining the quantity and quality of existing studies. Administrators, researchers and educators alike must begin their programming and planning activities by asking the important questions: Where have others been? What have they found?

Until quite recently, little thought was given to the importance of disseminating research information among drug program personnel and researchers. The few reliable studies that did exist were unpublished or remained hidden in obscure journals. Increasing interest in measuring the impact of drug programs, however, has necessitated synthesis and analysis of past programs and their findings reported.

Before embarking on an evaluation, available studies such as those included in this chapter should be identified, procured and carefully examined. Familiarization with "the state of the art" as it has evolved can provide needed insights for use in subsequent planning and implementation. Future program designs can then reflect a heightened understanding of past trials, failures and successes.

On another plane, examinations and modified use of drug education research offers a deeper understanding of the present dilemmas faced by many drug educators. Most importantly, it looks both the present and the future of drug research: "the experiments we do today, if successful, will need replication and cross-validation at other times under other conditions before they can become an established part of science, before they can be theoretically interpreted with confidence" (Campbell and Stanley, 1963, p. 3). For these reasons it is essential to consider the implications of each set of findings discussed in this chapter and how they relate to the body of knowledge as a whole—past, present and future.

HOW TO USE THIS CHAPTER

As a point of departure in gaining a clearer perspective of drug education research, this chapter provides abstracts of 17 drug

4 Research: An Evolutionary Perspective

by

Richard W. Warner, Jr.

education programs, each of which has included some form of documented evaluation.⁸ This seminal compilation is intended to present various program typologies and research designs as they were linked in evaluation studies. The Appendix to this chapter is a cross-indexed chart, highlighting key information about each program. The chart groups the programs discussed into four categories (represented by roman numerals I, II, III and IV). Program abstracts are presented, by category, in ascending orders of reliability, i.e., programs in category I, because they lacked outside control groups and used only nominal data, are *less* reliable than programs in category III which did utilize outside control groups for comparison, and so on.

While perusing Chapter 4 it will be useful for readers to identify relationships between their own program objectives and the selected research designs considered appropriate for measuring these objectives. Along this line, parallels should be drawn between the program goals and research designs studied in Chapters 1 and 3 of the handbook; those abstracts in Chapter 4 which are similar to the reader's program should be checked. Copies of these research reports should then be procured for critical examination and comparison with the reader's evaluation plans.⁹

I: PRE-EXPERIMENTAL EVALUATIONS OF A SINGLE APPROACH— NO OUTSIDE CONTROL GROUP FOR COMPARISON

IA "Evaluation of a Multimedia Drug Education Program"

James A. Kline

Journal of Drug Education, Vol. 2, No. 3, Sept. 1972, pp. 229-239

⁸ *Editors' Note.* This chapter represents a compilation of the research studies available to the author. Many other research reports have emerged since the author completed work on this section of the handbook. Chapter 4 is the core of an annotated bibliography and should not be interpreted as a representative overview of the body of existing drug education research.

⁹ Because these findings are reported in an abbreviated format, it is highly recommended that readers procure original copies of the documents cited. The value of complete information is emphasized, readers are discouraged from relying solely on the synopses provided. *Editors' Note.* Most of the studies included in this chapter were pilot programs which failed to document specific objectives. Only pre-post measures were used and few, if any, of these programs controlled for teacher variability.

The program, while originally designed for sixth grade students, was used on an experimental junior high school students. All students participated in the experimental program. There was no outside control group for comparison purposes. Pre- and post-measures were administered to the participants.

The program was divided into two parts: one hour of slides, tape recordings, and movies shown to the entire 650 member student body. During the program, one class hour per day was devoted to a special session on some factor of drugs and drug abuse. The program included lectures, role playing, and educational games. Posttest were gathered three weeks after the program. Reports indicate that 25% of those students who said they had not used drugs before the program indicated that they would not use drugs again. Further, 49% of the students who wanted to experiment with drugs had decided not to do so due to their experiences in the program.

IB "A Survey of a Workable Drug Abuse Program"
Herbert Blavat and William Flocco
Phi Delta Kappan, May 1971, pp. 532-533

This program, entitled Drug Expo '70, involved 3,300 students in grades 10-12 at Roosevelt High School, Los Angeles, California. All students took part in the program. There was no control group for comparison purposes. The program goals were to encourage the students to stop using them and to prevent the non-drug users from experimenting with drugs. Only post-test measures were taken. The day prior to the start of the program, all teachers were involved in a day long workshop to increase their awareness of the drug and alcohol problems.

The one-week program relied heavily on the use of 25 ex-addicts and the use of 55,000 copies of drug information literature. The ex-addicts and the literature were assigned to homerooms where they were used during the morning session. In the afternoon

ch of which has included some form of
This seminal compilation is intended to
typologies and research designs as they
on studies. The Appendix to this chapter is
highlighting key information about each
groups the programs discussed into four
(by roman numerals I, II, III and IV).
presented, by category, in ascending orders
grams in category I, because they lacked
and used only nominal data, are less
in category III which did utilize outside
parison, and so on.

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their own program objectives and the
ns considered appropriate for measuring
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goals and research designs studied in
the handbook; those abstracts in Chapter 4
the reader's program should be checked.
rch reports should then be procured for
d comparison with the reader's evaluation

EXPERIMENTAL EVALUATIONS A SINGLE APPROACH— CONTROL GROUP FOR COMPARISON

"Multimedia Drug Education Program"

on, Vol. 2, No. 3, Sept. 1972, pp. 229-239

apter represents a compilation of the research studies
other research reports have emerged since the author
of the handbook. Chapter 4 is the core of an annotated
interpreted as a representative overview of the body of

are reported in an abbreviated format, it is highly
sure original copies of the documents cited. The value of
sized; readers are discouraged from relying solely on the
ote. Most of the studies included in this chapter were
o document specific objectives. Only pre-post measures
ese programs controlled for teacher variability.

The program, while originally designed for use with fifth and sixth grade students, was used on an experimental basis with 650 junior high school students. All students went through the experimental program. There was no outside control group for comparison purposes. Pre- and post-measures of drug use were administered to the participants.

The program was divided into two parts. The first day seven hours of slides, tape recordings, and movies were presented to the entire 650 member student body. During the following two weeks, one class hour per day was devoted to a specific activity focusing on some factor of drugs and drug abuse. These activities included lectures, role playing, and educational games. The results of the posttest were gathered three weeks after the program. The study reports that 25% of those students who said they used drugs prior to the program indicated that the program had influenced them not to use drugs again. Further, 49% of the students who said they wanted to experiment with drugs had decided not to experiment due to their experiences in the program.

IB "A Survey of a Workable Drug Abuse Program"

Herbert Blavat and William Flocco

Phi Delta Kappan, May 1971, pp. 532-533

This program, entitled Drug Expo '70, was conducted with 3,300 students in grades 10-12 at Roosevelt High School, Los Angeles, California. All students took part in the short-term program. There was no control group for comparison purposes. The program goals were to encourage the occasional drug user to stop using them and to prevent the non-drug user from starting to experiment with drugs. Only post-test measures of drug use were taken. The day prior to the start of the student program all teachers were involved in a day long workshop designed to increase their awareness of the drug abuse information and drug problems.

The one-week program relied heavily on the participation of 15 to 25 ex-addicts and the use of 55,000 pieces of printed drug information literature. The ex-addicts and their probation officers were assigned to homerooms where they "rapped" with students during the morning session. In the afternoon, some of the

ex-addicts remained to "rap" with interested students. A large display area containing all the printed material was available for student use during lunch hour and free time.

The posttest of drug use indicated that 31% of the total student population had experimented with drugs prior to the program; 59% of these students felt that the program had influenced them to stop drug use. Of the total participants, 65 felt that the program had influenced them not to take drugs.

IC "A Pilot Program in High School Drug Education
Utilizing Non-Directive Techniques and Sensitivity Training"

Marlin H. Dearden and James F. Jekel

The Journal of School Health, March 1971, pp. 118-124

This study concerns a pilot project conducted with twenty-four high school students in the Seymour, Connecticut High School. The first objective of the program was to involve both teachers and students in its planning. The goal was the development of a method of drug education based upon the group process. The pilot program consisted of two 12-member groups. One group met for an unspecified period of time and then the second group met. No control group was used.

Upon completion of the program, the participants' attitudes and usage of drugs was measured. Figures from the posttesting are not reported. Three of six drug users in the first group and one of the four users in the second group discontinued their use following the program. The effects of the program on attitudes are not reported, but the authors reported that a feeling of caring developed in both groups which led to less of an interest in drugs.

ID *A Study of More Effective Education Relative to Narcotics,
Other Harmful Drugs and Hallucinogenic Substances*

A Progress Report submitted to the California Legislature
as required by Chapter 1437, Statutes of 1968

California State Department of Education, Sacramento, 1970

This report concerns an extensive drug education program conducted in eleven school districts in California. Senior high,

junior high, and elementary students' results from the 3,000 junior high and 1 were reported. Pre- and post-measures of attitudes toward drug use, and actual use were reported. A control group of students was used for purposes.

The programs were of a month's duration and used traditional group discussion procedures. Former drug users were used as discussion leaders. Individuals such as doctors and police officers were used in media including pamphlets, films, and slides. Attitudes differed across the eleven schools. While attitudes differed, they shared a direct approach to the problem of drug abuse.

The results of the programs indicate an increase in knowledge about drugs. Although attitudes toward drugs seemed to move in a conservative direction, a reported increase of drug use in every category was reported. The increase was especially marked in the student body. The relationship between drug use and knowledge is described as follows: drug users' scores were in the middle range while the non-users' scores were at the high and low ends of the knowledge scale.

IE *University of Chicago Laboratory School*

Report available from Murray Hozier
Science Department, University High
1362 East 59th St., Chicago, Ill. 60637

The drug education program was conducted on a non-credit basis for interested high school students. The University of Chicago Laboratory School measure of knowledge about drugs was given before the program and following its completion. The program was not used.

Twenty students met on a seminar during a fifty minute lunch hour. A factual material on drugs during the

to "rap" with interested students. A large amount of all the printed material was available for lunch hour and free time.

Drug use indicated that 31% of the total had experimented with drugs prior to the program. These students felt that the program had influenced their drug use. Of the total participants, 65 felt influenced them not to take drugs.

*Program in High School Drug Education
Directive Techniques and Sensitivity Training"*
Jensen and James F. Jekel
Journal of Health, March 1971, pp. 118-124

was a pilot project conducted with twenty-four students in the Seymour, Connecticut High School. One of the purposes of the program was to involve both teachers and students in planning. The goal was the development of a drug education program based upon the group process. The pilot program consisted of two 12-member groups. One group met for a period of time and then the second group met. No results were reported.

At the end of the program, the participants' attitudes toward drug use was measured. Figures from the posttesting are as follows: one of six drug users in the first group and one of two in the second group discontinued their use following the program. The effects of the program on attitudes are not known. Teachers reported that a feeling of caring developed in the students which led to less of an interest in drugs.

*More Effective Education Relative to Narcotics,
Drugs and Hallucinogenic Substances*
Report submitted to the California Legislature
Chapter 1437, Statutes of 1968
Department of Education, Sacramento, 1970

concerns an extensive drug education program in school districts in California. Senior high,

junior high, and elementary students were used, but only the results from the 3,000 junior high and 1,100 senior high students were reported. Pre- and post-measures of knowledge about drugs, attitudes toward drug use, and actual use behavior were administered. A control group of students was not used for comparison purposes.

The programs were of a month's duration and relied heavily on traditional group discussion procedures. In some of the programs, ex-drug users were used as discussion leaders and, in others, individuals such as doctors and policemen were used. Various media including pamphlets, films, and slides were used in differing degrees across the eleven schools. While the eleven programs did differ, they shared a direct approach to the topic of drugs and drug abuse.

The results of the programs indicated an increase in student knowledge about drugs. Although attitudes toward the use of drugs seemed to move in a conservative direction, there was a reported increase of drug use in every category of drug following the programs. The increase was especially true among junior high students. The relationship between drug knowledge and use can be described as follows: drug users' scores on the knowledge test were in the middle range while the non-users scored at both the high and low ends of the knowledge scale.

IE University of Chicago Laboratory School
Report available from Murray Hozinsky,
Science Department, University High
1362 East 59th St., Chicago, Ill. 60637

The drug education program was conducted on a voluntary non-credit basis for interested high school students in the University of Chicago Laboratory School. A test designed to measure knowledge about drugs was given both prior to the start of the program and following its completion. A control group was not used.

Twenty students met on a seminar basis three times weekly during a fifty minute lunch hour. A science teacher presented factual material on drugs during the first five weeks and the

director of guidance led the discussion on the psychological and legal aspects of drugs for the last six weeks. Former drug addicts also were brought in to talk to the group.

Results from the pre- and posttesting are not reported. The students felt that the best way to deal with the informational aspects of drugs was within the regular curriculum, rather than special seminars. The presence of two different teachers affected the group's performance.

II: EVALUATIONS OF MORE THAN ONE APPROACH— NO OUTSIDE CONTROL GROUP FOR COMPARISON

IIA "An Evaluation of a Short-Term Drug Education Program"

John D. Swisher and James L. Crawford, Jr.

The School Counselor, March 1971, pp. 265-272

This drug education program was conducted in a private high school which included grades nine through twelve. Two-hundred and fifty students took part in the experimental program. There was no control group. In order to assess the impact of the three approaches used in the program, a knowledge scale, an attitude scale, and a behavior scale were administered to the participants two days prior to the start of the program and one week after the completion of the program.

The program itself contained three separate approaches. The program for the ninth grade consisted of three one-hour small group (23) sessions led by a psychiatrist. The program for the 10th and 11th grades consisted of one large group session (70) for one hour followed by a two-hour session where the students met in smaller discussion groups led by a psychiatrist. The program for the 12th grade was similar to the 10th and 11th grade program with several patients from the adolescent drug unit of a hospital involved in the large group session.

None of the approaches had any significant effect on the attitudes of the students, though the mean attitude scores did move slightly in a pro-drug direction. All three approaches were equally effective in significantly increasing the level of knowledge about drugs. The analysis of drug behavior prior to and subsequent to the program revealed no significant differences in drug use.

III: EVALUATIONS OF ONE APPROACH OUTSIDE CONTROL GROUPS FOR COMPARISON

IIIA *An Evaluation of the Effect of a Values- Drug Abuse Education Program Using Attitude Questionnaire*

Richard E. Carney

Coronado Unified School District (Calif. 92001)

This program covered a three year period from grades four through twelve. The report is complex. Control groups were used for comparison.

The program centered on the concepts of making in situations which involve choice of risky behaviors. Teachers were trained in cognitive dimensions related to drug abuse and attempts in the normal classroom to convey information and to develop values incompatible with drug taking behavior.

The frequency of drug abuse and behavior of students who participated in the values-oriented program was in the direction of holding more pro-drug attitudes than students not in the values-oriented program. That these findings were statistically non-significant, the author himself points out, it is important to note the effects of the value-oriented approach from the classroom. Finally, there was no attempt at posttests; the pretested students were not in the posttested.

IIIB "Drug Abuse Prevention"

John D. Swisher and Richard E. Horan

The Journal of College Student Personnel, Summer 1971

"A Retreat on the Hazards of Drug Abuse" was held one full day at Temple University. Under the direction of the author, 100 students, and administrative staff of the University participated (N=99). The evaluation design was a control group (N=50) who did not take part in the retreat and a posttesting of both participants and control group.

III: EVALUATIONS OF ONE APPROACH— OUTSIDE CONTROL GROUPS FOR COMPARISON

IIIA *An Evaluation of the Effect of a Values-Oriented Drug Abuse Education Program Using the Risk-Taking Attitude Questionnaire*

Richard E. Carney

Coronado Unified School District (Calif. 92118), March 1971

This program covered a three year period and involved students from grades four through twelve. The reports are voluminous and complex. Control groups were used for comparison purposes.

The program centered on the concepts of values and decision-making in situations which involve choices between more-or-less risky behaviors. Teachers were trained in both the affective and cognitive dimensions related to drug abuse problems. The program attempts in the normal classroom to convey the necessary drug information and to develop values incompatible with drug abuse.

The frequency of drug abuse and behavior which are assumed to be compatible with drug taking behavior are lower for those students who participated in the values-oriented program. Those students not in the values-oriented program tended to move in the direction of holding more pro-drug attitudes. It should be noted that these findings were statistically non-significant. Further, as the author himself points out, it is impossible to separate the effects of the value-oriented approach from other occurrences in the classroom. Finally, there was no attempt at matching pre- and posttests; the pretested students were not necessarily the same as the posttested.

IIIB "Drug Abuse Prevention"

John D. Swisher and Richard E. Horan

The Journal of College Student Personnel, Sept. 1970, pp. 337-341

"A Retreat on the Hazards of Drug Abuse" was conducted for one full day at Temple University. Undergraduate and graduate students, and administrative staff of the University, made up the participants (N=99). The evaluation design provided a control group (N=50) who did not take part in the conference. Pre- and posttesting of both participants and controls was designed to

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for the last six weeks. Former drug addicts
talk to the group.

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e.

OF MORE THAN ONE APPROACH— CONTROL GROUP FOR COMPARISON

"A Short-Term Drug Education Program"
and James L. Crawford, Jr.
March 1971, pp. 265-272

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two-hour session were the students met in
groups led by a psychiatrist. The program for
similar to the 10th and 11th grade program
from the adolescent drug unit of a hospital
group session.

approaches had any significant effect on the
students, though the mean attitude scores did
in the pro-drug direction. All three approaches were
significantly increasing the level of knowledge
of drug behavior prior to and subsequent
and no significant differences in drug use.

measure the amount of information about drugs that was gained and the changes in attitudes toward the use of drugs. The central methodology was a series of small group discussions led by a variety of individuals including former drug abusers, psychiatrists, pharmacologists, and law enforcement officials.

The results of the pre- and posttesting indicated that the participants gained more than twelve points in their mean level of knowledge, while those in the control group gained only a fraction of a point. Participants held a negative attitude about LSD prior to the program, this attitude was sustained. Participants held favorable attitudes toward the use of marijuana prior to the program, which was significantly changed in the anti-marijuana direction.

IIIC "A Comparison of Two Approaches to Planning Instruction on Drug Abuse"

Dorothy L. Pethel (unpublished master's thesis)

Sacramento State College, Sacramento, Calif., 1970

The program was conducted with four ninth grade classes in the Casa Roble High School. Two of the classes were used as controls and two took part in the experimental program. All four classes were administered a test measuring knowledge about drugs, attitudes toward their use and their actual use prior to the start of the program and after the program had been completed. The control group received a traditional, teacher-led unit on drug education.

The program for the two experimental classes was basically a student-centered group discussion format. The teacher gave the students the responsibility for selecting discussion topics, films to be used, and the kinds of resource people they would like involved. The control classes were instructed in the traditional lecture fashion. The same teacher taught all four classes. The length of the program is not reported.

The results of the pre- and posttesting indicated that while the mean level of knowledge about drugs increased for all students there were no differences between control and experimental groups. The results from the attitude scale indicated that there were no significant statistical differences between the two groups and that no significant attitude change occurred in either of the approaches. In fact, while the experimental groups' scores re-

mained constant, the attitudes of the students moved in a non-significant pro-drug direction.

IIID "Addicts in the Classroom: The Impact of the
Narcotics Program on Junior High Schools"
Gilbert Geis et al. (unpublished report)
U.S. Office of Economic Opportunity, Washington, D.C., 1970

This program was conducted in a department of Los Angeles. Two junior high schools in the same area were selected for inclusion in the study. One school was selected to act as control and the other school was to receive the experimental program. Both schools received a traditional drug education program to measure knowledge about drugs and attitudes toward drugs before the program was administered to all schools in the program and after its completion.

The experimental program used four schools in the local area to train teachers and to work with students. The focus of the program was to use teachers both as transmitters of information and as leaders. The program attempted to establish a rapport with the participants and evening sessions frequently dropped for lack of attendance.

The pretest of the four schools revealed that drug knowledge and attitudes toward drugs were significantly different. The results from the posttest data revealed that the students in the experimental schools had gained significantly more knowledge about drugs than the students in the control schools. The experimental schools also improved significantly on attitude items; there was a movement toward an anti-drug position. The students rated the program as the most helpful individuals in the program.

IIIE *Effecting Drug Attitude Changes in via Induced Cognitive Dissonance*

John D. Swisher and John J. Horan
The Pennsylvania State University

of information about drugs that was gained attitudes toward the use of drugs. The central series of small group discussions led by a including former drug abusers, psychiatrists, law enforcement officials.

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uction on Drug Abuse"

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lege, Sacramento, Calif., 1970

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maintained constant, the attitudes of the students in the control group moved in a non-significant pro-drug direction.

IIID "Addicts in the Classroom: The Impact of an Experimental Narcotics Program on Junior High School Students"

Gilbert Geis et al. (unpublished report)

U.S. Office of Economic Opportunity, Washington, D.C., 1969

This program was conducted in a depressed area in the city of Los Angeles. Two junior high schools within the Boyle Heights area were selected for inclusion in the study. Two schools nearby were selected to act as control schools and two Boyle Heights schools were to receive the experimental treatment. The control schools received a traditional drug education unit. Tests designed to measure knowledge about drugs and attitudes toward the use of drugs were administered to all schools prior to the start of the program and after its completion.

The experimental program used four ex-heroin addicts from the local area to train teachers and to work directly in the program. The focus of the program was to use the ex-addicts and the teachers both as transmitters of information and discussion leaders. The program attempted to establish Saturday seminars for the participants and evening sessions for parents, but these were dropped for lack of attendance.

The pretest of the four schools revealed that the mean level of drug knowledge and attitudes toward the use of drugs was not significantly different. The results from the evaluation of the posttest data revealed that the students in the experimental schools had gained significantly more knowledge about drugs than had the students in the control schools. The students in the experimental schools also improved significantly on a number of attitude items; there was a movement toward a more cautious, anti-drug position. The students rated the ex-addicts as being the most helpful individuals in the program.

IIIE *Effecting Drug Attitude Changes in College Students via Induced Cognitive Dissonance*

John D. Swisher and John J. Horan

The Pennsylvania State University

This program was a small pilot effort conducted to determine the effects of a new approach to the problem of drug abuse prevention. The program was conducted during the orientation week with thirty-four male and female freshman students at the Pennsylvania State University. The 34 participants were randomly assigned to experimental and control groups and were pre- and post tested on their attitudes toward the use of drugs.

The program consisted of a single seminar during which the participants completed both an attitude questionnaire and a value preference inventory. The value preference inventory was designed to yield a score which indicated whether the respondent preferred direct or mediated experiences. Direct experiences were characterized by a desire for direct participation, while mediated experience represented a desire to watch others participate. Each participant scored his own values inventory, and this was followed by a brief discussion of drugs and drug abuse. Toward the end of this discussion, the group leader pointed out that those who valued direct experiences and favored the use of drugs were being inconsistent, since drug use was a mediated experience. This discussion was followed by the posttesting.

The results of the testing indicate that this approach was differentially effective. Participants who preferred direct experiences and who were made to feel dissonant in the group showed attitude change in an anti-drug direction. Those students who valued mediated experience showed no change in attitude toward the use of drugs.

III F *Operation Future*

Jay Clark, Director

Kings Tulare Drug Abuse Control Project
Room 304, Courthouse, Visalia, Calif.

This program was conducted with a total of 851 students in grades five through ten, including two groups of pregnant minors, two church groups (one Catholic and one Protestant) and 65 youths on probation. While no control group was included, data collected from students involved in Operation Future were compared with data gathered from other students in the Tulare County area. The students were asked to complete two surveys

prior to the start of the program and two. These surveys were designed to measure the degree to which students held certain attitudes to be compatible with drug abuse (i.e. dissention, etc.). Correlations of the pre- and post-computed between the amount of drug use and attitudes as measured by the attitude instrument.

The program is based on the work of Dr. Richard Carney at the University of Massachusetts. This is a value preference inventory which attempts to involve participants in a large group strategies designed to develop a clear understanding of their own values. The researchers in this project also developed strategies that were designed to alter and related behavior among the participants.

In general, the program reports success in achieving appropriate value patterns in the participants in reducing the amount of drug abuse, though consistent across all groups. The program is effective with younger students and less school-aged youngsters and students on probation.

IV: EVALUATIONS OF MORE THAN ONE GROUP OUTSIDE CONTROL GROUPS FOR

IVA *Valuing and Drugs*

Lois P. Klein, Director

Drug Prevention Program

Tempe School District #3, Tempe, Ariz. 85281

Although this program has a primary focus on high school students, it has also operated in the junior high schools of the Tempe school system. The program is based on the work of Dr. Richard Carney in the Coronado School District (abstract IIIA.). The Tempe drug prevention program is in its third year of operation. It is a well-controlled program using control groups for comparisons with the experimental groups posttesting. The four treatment groups used

small pilot effort conducted to determine approach to the problem of drug abuse. This was conducted during the orientation for male and female freshman students at the University. The 34 participants were randomly assigned to experimental and control groups and were pre- and posttested toward the use of drugs.

Following the completion of a single seminar during which the students completed both an attitude questionnaire and a value clarification inventory was designed to indicate whether the respondent preferred direct or indirect experiences. Direct experiences were characterized by active participation, while mediated experience was characterized by watching others participate. Each participant completed the value clarification inventory, and this was followed by a brief discussion of drug abuse. Toward the end of this seminar the leader pointed out that those who valued direct experiences favored the use of drugs were being favored. The use of drugs was a mediated experience. This was confirmed by the posttesting.

The posttesting indicates that this approach was effective. Participants who preferred direct experiences and who did not feel dissonant in the group showed a change in attitude toward drug abuse in the anti-drug direction. Those students who preferred mediated experiences showed no change in attitude toward

Control Project
Visalia, Calif.

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Conducted with a total of 851 students in the Visalia area (including two groups of pregnant minors, one Catholic and one Protestant) and 65 students from the Tulare County area. While no control group was included, data were gathered from other students in the Tulare County area who were asked to complete two surveys

prior to the start of the program and two after its completion. These surveys were designed to measure actual drug use and the degree to which students held certain attitudes that were assumed to be compatible with drug abuse (i.e., apathy, uncertain dissent, etc.). Correlations of the pre-program surveys were computed between the amount of drug use and these attitudes. The average correlation between drug use and the presence of these attitudes as measured by the attitude instrument was .95.

The program is based on the work of Dr. Sidney Simon of the University of Massachusetts. This is a value clarification process which attempts to involve participants in a variety of small and large group strategies designed to develop decision-making skills and a clear understanding of their own value structure. The researchers in this project also developed 66 more specialized strategies that were designed to alter and/or strengthen value-related behavior among the participants.

In general, the program reports success in developing more appropriate value patterns in the participants. It was also effective in reducing the amount of drug abuse, though this finding was not consistent across all groups. The program seemed to be more effective with younger students and less effective with high school-aged youngsters and students on probation.

IV: EVALUATIONS OF MORE THAN ONE APPROACH— OUTSIDE CONTROL GROUPS FOR COMPARISON

IVA *Valuing and Drugs*

Lois P. Klein, Director
Drug Prevention Program
Tempe School District #3, Tempe, Ariz. 85282

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Although this program has a primary focus on elementary students, it has also operated in the junior and senior high schools of the Tempe school system. The program follows very closely the work of Dr. Richard Carney in the Coronado Drug Abuse Program (abstract IIIA.). The Tempe drug prevention program is now in its third year of operation. It is a well-controlled and defined program using control groups for comparisons as well as pre- and posttesting. The four treatment groups used are: (1) a drug fact

only group; (2) a no-treatment control, (3) a values only group, and (4) a combined values and drug fact group.

The values only and the values component of the combined group were divided into three phases. The first phase was intended to identify high risk takers, it was assumed that these individuals would engage in drug abuse. The second phase was an educational effort which provided information about drugs and the development of a value system in the participants. The program was carried out in the classrooms, where the course of study (drug information and values material) developed during daily interactions between teachers and students.

This program involved over 9,000 students during a three year period. Both the values group and the combined groups have developed more positive attitudes about the use of drugs (i.e., anti-drug attitudes). Both groups are less involved in drug use than students in either the drug facts only groups or the no-treatment groups.

NOTE: The next three programs (IVB, IVC and IVD) all evolved from a series of drug prevention programs conducted at the Pennsylvania State University. Each is a refinement of the study which precedes it; hence they will be reported serially. The differences between the three programs will also be pointed out.

IVB "Experimental Comparison of Four Approaches to Drug Abuse Prevention Among Ninth and Eleventh Graders
John D. Swisher, Richard W. Warner, Jr. and Edwin L. Herr
Journal of Counseling Psychology, Vol. 19, No. 4, 1972,
pp. 328-332

This program was carried out with two-hundred and sixteen students in the ninth and eleventh grades of a Pennsylvania school district. The students were selected randomly and assigned to the experimental and control groups. Eighty-one students at each grade level were assigned to one of three experimental groups and 27 students at each group level were used as controls. The controls received the standard health class unit on drugs for both the ninth and eleventh grades. All subjects were tested on a knowledge scale, an attitude scale, and a use scale prior to the program and following its completion. A coding system was used which

protected the anonymity of the respondents. The matching of pre- and posttests. The three studies, had the following reliabilities: knowledge to .81. Figures were not available for the other two.

The three experimental approaches used were:

- Relationship counseling groups were allowed to explore the topic of drug use which they chose. The counselors role was to facilitate the discussion.
- Reinforcement counseling groups consisted of one counselor and two college and non-college aged ex-drug-abusing role models. The models were knowledgeable about drugs and were given an orientation regarding the program. Their role was to move the discussions toward drug use. Reinforcement counselors focused on alternatives to the use of drugs and positively reinforce any statements or behavior and attitudes incompatible with drug use.
- Reinforcement counseling groups consisted of one counselor and two college aged ex-drug-abusing role models. The role of the counselor was the same as method two, the role of the former drug abusing role models was to facilitate the discussion.

All counseling groups met for six sessions during the program, the six counselors involved in the program received special training in Relationship Counseling and Reinforcement Counseling. Each of the experimental treatments.

The evaluation results indicated that the experimental groups were significantly higher in knowledge about drugs. The experimental groups, however, were not more effective in increasing student attitudes toward drug abuse than the control group. None of the treatments had a significant effect on student attitudes toward drug abuse. There were no differences between treatments on the behavior scale.

IVC "A Study of Four Approaches to Drug Abuse Prevention
Unpublished report to the Pennsylvania Governor's Justice Commission
John D. Swisher and Richard W. Warner
The Pennsylvania State University, Nov. 1971

treatment control; (3) a values only group, values and drug fact group.

and the values component of the combined to three phases. The first phase was intended to makers; it was assumed that these individuals abuse. The second phase was an educational information about drugs and the development in the participants. The program was classrooms, where the course of study (drug material) developed during daily interactions and students.

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three programs (IVB, IVC and IVD) all of drug prevention programs conducted at the University. Each is a refinement of the first; hence they will be reported serially. The three programs will also be pointed out.

Comparison of Four Approaches to Drug Abuse
Among Ninth and Eleventh Graders
Richard W. Warner, Jr. and Edwin L. Herr
Psychology, Vol. 19, No. 4, 1972,

carried out with two-hundred and sixteen ninth and eleventh grades of a Pennsylvania school were selected randomly and assigned to the control groups. Eighty-one students at each school were divided into three experimental groups and two control groups. The controls were used as controls. The controls were health class unit on drugs for both the ninth and eleventh grades. All subjects were tested on a knowledge scale, a use scale prior to the program and a behavior scale. A coding system was used which

protected the anonymity of the respondents, but allowed for matching of pre- and posttests. The drug scales, used in earlier studies, had the following reliabilities: knowledge .83, attitude .73 to .81. Figures were not available for the use scale.

The three experimental approaches used in this program were.

- Relationship counseling groups in which students were allowed to explore the topic of drug abuse in any fashion they chose. The counselor's role was that of a facilitator.
- Reinforcement counseling groups which included a counselor and two college and non-drug-abusing role models. The models were knowledgeable about drugs and had been given an orientation regarding their role in the group. They were to move the discussions toward reasons for not using drugs. Reinforcement counselors were to keep the topic focused on alternatives to the abuse of drugs and to positively reinforce any statements which represented behavior and attitudes incompatible with drug abuse.
- Reinforcement counseling groups had a counselor and two college aged ex-drug-abusing role models. The treatment was the same as method two, the only difference being the former drug abusing role models.

All counseling groups met for six sessions. Prior to the start of the program, the six counselors involved received 10 hours of special training in Relationship Counseling and 10 hours of special training in Reinforcement Counseling. Each counselor ran one of each of the experimental treatments.

The evaluation results indicated that all four groups gained significantly in knowledge about drugs. The experimental groups, however, were not more effective in increasing knowledge than the control group. None of the treatments had any noticeable impact on student attitudes toward drug abuse and no differences appeared between treatments on the behavior scales.

IVC "A Study of Four Approaches to Drug Abuse Prevention"
Unpublished report to the Pennsylvania
Governor's Justice Commission
John D. Swisher and Richard W. Warner, Jr.
The Pennsylvania State University, Nov. 1971

This program was a modification of the one just discussed. It was carried out with 321 college students. The program and procedures were identical to the high school program except for the following modification:

- In addition to the relationship counseling treatment and the two reinforcement treatments, this study included a rational discussion treatment which emphasized drug facts and drug-related issues. A no-treatment control was also used.
- The groups met for only four sessions of 75 minutes each instead of six sessions.

The results of this program indicated that all groups gained a significant amount of knowledge about drugs, but none of the treatments proved to be more effective than another. The results indicate that the students in every group shifted their drug attitudes in a significantly liberal (pro-drug) direction, the opposite of the desired results. While there were no significant treatment effects on the rate of actual drug use, the two reinforcement groups did decrease their amount of use while the amount of use increased in the rational discussion and control groups.

IVD "Drug Abuse Prevention: A Behavioral Approach"

Richard W. Warner, Jr., John D. Swisher and John J. Horan
Bulletin of the National Association of Secondary School Principals,
Vol. 57, No. 372, April 1973, pp. 49-54

This program was conducted with 119 ninth grade students who were enrolled in a required health class. All students were randomly assigned to one of twelve counseling groups. The program was essentially the same as the previous two programs except for the following modifications:

- No models of any kind were involved in the reinforcement groups. Instead, an audiotape of an ex-drug-abusing peer model was played in the first group session.
- A cognitive dissonance treatment was used. This treatment involved a series of techniques designed to develop in

young people who held pro-drug dissonance between selected value abstract III E.)

- The relationship group was the same as in the earlier studies. The control group was the regular health unit.
- All groups met for six sessions of 45 minutes each.
- Three counselors were specially trained to provide feedback from the senior author on how sessions could be improved.
- Only participant attitudes toward drugs were measured.

The results indicated that the reinforcement and control treatment groups moved participants in a more conservative (anti-drug) direction. The reinforcement groups moved the farthest; their movement was significantly more conservative than the control groups. The relationship movement of relationship and dissonance groups was significantly more conservative than the control groups that received the regular health unit.

IVE *Stanford University Drug Education Program*
Richard H. Blum, Principal Investigator
Center for Interdisciplinary Research
Stanford University, Stanford, Calif. 94305

The Stanford University Drug Education Program, completed in 1975, is included because of its potential impact on future school health and high potential impact on future school health programs. This longitudinal study seeks to assess non-medical psychoactive drug use in children by linking age of onset, type of use with school performance, child background characteristics. The impact of three kinds of drug use on onset and continuation will be assessed, as will a two year follow-up. The sample is comprised of 1,200 high school students and 2,100 elementary school students from grades 2, 4, 6, 8, and 10. They are

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young people who held pro-drug attitudes a degree of
dissonance between selected values and drug use. (See
abstract III E.)

- The relationship group was the same as those used in earlier studies. The control group did receive the regular health unit.
- All groups met for six sessions of 45 minutes each.
- Three counselors were specially trained. They received feedback from the senior author after each session as to how sessions could be improved.
- Only participant attitudes toward the use of drugs were measured.

The results indicated that the reinforcement, dissonance, and control treatment groups moved participants' drug attitudes in a conservative (anti-drug) direction. The behavioral groups moved the farthest; their movement was significantly different from the movement of relationship and dissonance groups, but it was not significantly more conservative than the control students who received the regular health unit.

IVE Stanford University Drug Education Project

Richard H. Blum, Principal Investigator
Center for Interdisciplinary Research
Stanford University, Stanford, Calif. 94305

The Stanford University Drug Education Project, due to be completed in 1975, is included because of its comprehensiveness and high potential impact on future school-based drug education programs. This longitudinal study seeks to identify patterns of non-medical psychoactive drug use in a sample of suburban children by linking age of onset, type of use and continuity of use with school performance, child background and family characteristics. The impact of three kinds of drug education on drug use onset and continuation will be assessed, as will other changes over a two year follow-up. The sample is comprised of 3,300 students (1,200 high school students and 2,100 elementary children), taken from grades 2, 4, 6, 8, and 10. They are randomly assigned to

three types of drug education in the schools: *basic* (a brief informational approach), *didactic* (a comprehensive informational approach), and *process* (a decision making and value clarification approach). The basic approach serves as a control group since California law requires that some form of drug education be presented to all school children. Results will provide information on what kind of child begins what kind of drug use, when, what happens over two years, and how different drug education methods affect that use.

Enlarging on the educational component, the study is designed to allow a look at:

- Three educational formats
- Higher income schools vs. lower income schools
- Teachers compared for effectiveness
- Frequency of exposure
- Effect of varying class size

Members of the project staff conduct classes in the 12 participating schools. Materials are screened; curricula are designed.

The data gathering procedure involves a comparison of test replies administered at monthly intervals. The instruments, which ensure confidentiality, ask about: 1) availability of materials, 2) intentions. A group-administered written test is employed for students in grades 5-12. They are individually interviewed using color photographs which shields naive youngsters from drug information and bypasses reading level.

No preliminary reports are anticipated. The study, 1974-1975, will be devoted exclusively to report preparation. (See Chapter 6 for a description of the study.)

APPENDIX

<i>Type of Evaluation and Title of Report</i>	<i>Elementary grades 1-6</i>			<i>Junior High grades 7-9</i>			<i>High School</i>
	K	A	U	K	A	U	K
I. PRE-EXPERIMENTAL EVALUATION OF SINGLE APPROACH—NO OUTSIDE CONTROL GROUP FOR COMPARISON:							
A. Evaluation of a Multi-Media Drug Education Program. (D)							X
B. A Survey of a Workable Drug Abuse Program. (D)							
C. A Pilot Program in High School Drug Education Utilizing Non-Directive Techniques and Sensitivity Training. (D)							
D. A Study of More Effective Education Relative to Narcotics, Other Harmful Drugs and Hallucinogenic Substances. (D)				X	X	X	X
E. University of Chicago Laboratory School. (D)							X

ACCOUNTABILITY

education in the schools: *basic* (a brief
didactic (a comprehensive informational
decision-making (a decision-making and value clarification
approach serves as a control group since
pres that some form of drug education be
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ld begins what kind of drug use, when, what
years, and how different drug education
use.

educational component, the study is designed

ional formats

schools vs. lower income schools

pared for effectiveness

exposure

ing class size

Members of the project staff conduct all the drug education
classes in the 12 participating schools. Available educational
materials are screened, curricula are designed and field tested.

The data gathering procedure in the classroom allows a
comparison of test replies administered by the project staff at six
month intervals. The instruments, which carefully guard con-
fidentiality, ask about: 1) availability; 2) experience; and 3)
intentions. A group-administered written questionnaire is em-
ployed for students in grades 5-12. The younger children are
individually interviewed using color photographs. The use of
photographs shields naive youngsters from premature exposure to
drug information and bypasses reading level problems.

No preliminary reports are anticipated. The final year of the
study, 1974-1975, will be devoted exclusively to data analysis and
report preparation. (See Chapter 6 for a detailed discussion of this
study.)

APPENDIX

Type of Evaluation and Title of Report	Elementary grades 1-6			Junior High grades 7-9			High School grades 10-12			College		
	K	A	U	K	A	U	K	A	U	K	A	U
MENTAL EVALUATION OF SINGLE APPROACH—NO CONTROL GROUP FOR COMPARISON:												
Multi-Media Drug Education Program. (D)						X						
Workable Drug Abuse Program. (D)										X		
in High School Drug Education Utilizing Techniques and Sensitivity Training. (D)								X	X			
Effective Education Relative to Narcotics, Drugs and Hallucinogenic Substances. (D)				X	X	X	X	X	X			
Chicago Laboratory School. (D)								X				

<i>Type of Evaluation and Title of Report</i>	<i>Elementary grades 1-6</i>			<i>Junior High grades 7-9</i>			<i>Hig grad</i>
	<i>K</i>	<i>A</i>	<i>U</i>	<i>K</i>	<i>A</i>	<i>U</i>	<i>K</i>
II. EVALUATION OF MORE THAN ONE APPROACH—NO OUTSIDE CONTROL GROUP FOR COMPARISON:							
A. An Evaluation of a Short-Term Drug Education Program. (D)				X	X	X	X
III. EVALUATIONS OF ONE APPROACH USING AN OUTSIDE CONTROL GROUP FOR COMPARISON:							
A. An Evaluation of the Effect of a Values-Oriented Drug Abuse Education Program Using the Risk-Taking Attitude Questionnaire. (ID)	X	X	X	X	X	X	X
B. Drug Abuse Prevention. (D).							
C. Comparison of Two Approaches to Instruction on Drug Abuse. (D)				X	X	X	
D. Boyle Heights Narcotics Education Experiment. (D)				X	X		
E. Effecting Drug Attitude Change in College Students Via Induced Cognitive Dissonance. (D)							
F. Operation Future. (ID)		X	X		X	X	
IV. EVALUATIONS OF MORE THAN ONE APPROACH USING AN OUTSIDE CONTROL GROUP FOR COMPARISON:							
A. Preventing Drug Abuse, Tempe, Arizona. (ID)		X	X		X	X	
B. Experimental Comparison of Four Approaches to Drug Abuse Prevention Among Ninth and Eleventh Graders. (D and ID)				X	X	X	X
C. A Study of Four Approaches to Drug Abuse Prevention. (D and ID)							
D. Drug Abuse Prevention: A Behavioral Approach. (ID)					X		
E. Stanford University Drug Education Project (D and ID)	X	X	X	X	X	X	X

KEY: K—Knowledge
A—Attitude
U—Use

D—program focused solely on topic of drugs, i.e., "direct focus."

ID—program focused on attitudes and/or behavior, drug discussions played secondary role, i.e., "indirect focus."

Type of Evaluation and Title of Report	Elementary grades 1-6			Junior High grades 7-9			High School grades 10-12			College		
	K	A	U	K	A	U	K	A	U	K	A	U
MORE THAN ONE APPROACH—NO OUTSIDE GROUP FOR COMPARISON:												
Short-Term Drug Education Program. (D)				X	X	X	X	X	X			
ONE APPROACH USING AN OUTSIDE GROUP FOR COMPARISON:												
Effect of a Values-Oriented Drug Abuse Using the Risk-Taking Attitude on. (D).	X	X	X	X	X	X	X	X	X		X	X
Approaches to Instruction on Drug Abuse. (D)				X	X	X						
Drugs Education Experiment. (D)				X	X							
Attitude Change in College Students Via Induced Learning. (D)												X
Drug Abuse Prevention. (ID)		X	X		X	X		X	X			
MORE THAN ONE APPROACH USING AN OUTSIDE GROUP FOR COMPARISON:												
Drug Abuse Prevention, Tempe, Arizona. (ID)		X	X		X	X		X	X			
Comparison of Four Approaches to Drug Abuse with Ninth and Eleventh Graders. (D and ID)				X	X	X	X	X	X			
Approaches to Drug Abuse Prevention. (D and ID)										X	X	X
Drug Abuse Prevention: A Behavioral Approach. (ID)					X							
Drug Abuse Prevention Project (D and ID)	X	X	X	X	X	X	X	X	X			

D—program focused solely on topic of drugs, i.e., "direct focus."

ID—program focused on attitudes and/or behavior, drug discussions played secondary role, i.e., "indirect focus."

5 Pitfalls in Data Collection

by

Donald Jones

The purpose of this chapter is to alert you to possible distortion of drug education evaluation results that can occur as a consequence of the data collection process itself. We will use the term "interviewer" for the person who collects data, whether he is administering a written instrument (a questionnaire) to a group or conducting a one-to-one inquiry. Whatever the measuring device, the role of the interviewer is a complex one and, necessarily, critical to the accuracy of what is to be learned. The interviewer is the only link between the evaluator, who analyzes and interprets data from the test population, and the respondents, who possess that information. Moreover, the interviewer is much more than a recording device, simply collecting information on subjects as a clerk might inventory his stock. Early researchers defined the interview as "a conversation with a purpose" (Bingham and Moore, 1924). Furthermore, this conversation takes place in "a pattern of interaction in which the role relationship of interviewer and respondent is highly specialized" (Kahn and Cannell, 1957, p. 16).

BACKGROUND: CLINICAL INSIGHTS ON INTERVIEWING

Understanding the complexity of the interview and the consequent possibilities for bias is not a problem unique to educational research involving interviews and questionnaires administered to students. Our awareness of complexity and bias derives from astute observation in many closely related fields—psychiatry, sociology, anthropology, and psychology, in particular. Psychiatrists, beginning with the powerful insights of Freud, early came to realize that what goes on between two people involves a great deal more than what is visible on the surface. In the same way, the answers one person gives to another's questions rests on many factors besides the nature of the question itself and the "facets" possessed by the respondent. Freud was probably the first to realize how much hidden feelings and attitudes could affect the conduct of everyday life. Harry Stack Sullivan, following Freud, placed further emphasis on variations in interpersonal conduct between any two people engaged in what he called a transaction. There is, he pointed out, no such thing as a neutral observer who

simply collects information from his patient or client. Whatever emerges from that interview is a product of their own particular interpersonal transaction. The expectations that both hold about themselves, about each other, and about what is proper or improper to say and do in a given setting affect the interview. Prior experiences in similar settings—or the transfer of feelings and habits from quite different past settings to the present one—also influence the transaction.

Whether the interview is a clinical one with a diagnostic or healing purpose, or whether it is a research one with an information-gathering intent, one must expect that the roles of the two people *vis-à-vis* one another do affect all aspects of how they act toward each other, what the one asks and how the other responds. The very words "doctor," "teacher" or "researcher" *vis-à-vis* the "patient" or "client," the "student" or the "subject," all imply roles with an implicit hierarchy of status, obligations, authority, and interacting properties. Sullivan early noted the expectation that the clinician interviewer is an "expert" and that for an interview to begin normally the interviewer has to perform with some of the expected skill and authority. When his personal conduct is under question (or scrutiny as in the case of drug use), the client or research subject may experience anxiety. In such instances, the interview itself can represent a threat to his self-regard, or to those psychological defenses which have been erected over the years to protect against feelings of insecurity. In clinical work, the interviewer who is not aware of the central importance of anxiety is likely to fail. In research dealing with sensitive personal issues, of which drug use can well be one, the interviewer who fails to recognize that students may be anxious and defensive is likely to create situations where distorted information is produced. That researcher also fails his subjects ethically, for he may have created discomfort in them in the pursuit of his own rather than their interests.

It can happen that the failure to recognize the psychodynamic components in either clinical work or interpersonal research occurs because both parties seek to proceed "normally", that is, not referring to how either may feel or perceive the other. On the other hand, either or both parties to an interview may want to avoid dealing further with the response material, i.e., they may

want to keep their eyes closed to what is or is a conscious one on the part of the interviewer. The interview proceeds with both efficiency and wisdom but the interviewer is not aware of what he is doing. However, perhaps because of the interviewer's own needs (e.g. to deny that students may be upset about their private lives or that they may be dependent on the interviewer's "authority"), an interviewer may proceed without regard for the possible feelings of his clients or the situation, like a submerged reef, that which is present but not visible.

Anxiety, of course, is not the only element that can distort an ordinary interpersonal inquiry, so that the part of a subject to conform to what the interviewer desires of the interview. Deutsch and Marmor's presentation of the problems of the clinical interview considers these and other important factors. As we discussed in the previous discussion, some of the same features that are considered as interpersonal psychodynamics of conversations, have been examined from the perspectives of social scientists. Instead of focusing on personality and emotion, these studies show that such factors as roles, attitudes, persuasion, cues and the interviewer's behavior affect interview outcomes. Such outcomes may differ from what is being hypothetically (and only hypothetically) predicted. If there is anything which the body of clinical research has to tell us, it is that the interviewer is unaffected by the manner in which it is distorted. In clinical research this means that the interviewer inevitably affects how the information is perceived, meanings as well as facts it conveys. To avoid these variables, certain standard procedures should be considered later in the chapter.

INTERVIEWER ROLE

A primary requirement for data gathered in clinical research is comparability or reliability. To be meaningful, research, information must be quantifiable, replicable, and must not vary widely between

tion from his present or client. Whatever interview is a product of their own particular situation. The expectations that both hold about each other, and about what is proper or improper in a given setting affect the interview. Similar settings—or the transfer of feelings and attitudes from past settings to the present one—also affect the interview.

Whether it is a clinical one with a diagnostic or therapeutic purpose, or whether it is a research one with an experimental intent, one must expect that the roles of the interviewer and the interviewee do affect all aspects of how they interact. What the one asks and how the other responds—whether in terms of "doctor," "teacher" or "researcher" and "client," the "student" or the "subject,"—and the implicit hierarchy of status, obligations, and expectations, including properties of the interviewee, Sullivan early noted the clinical interviewer is an "expert" and that in a normal interview the interviewer has to perform a certain amount of skill and authority. When his personal biases or prejudices (or scrutiny as in the case of drug use), or the subject may experience anxiety. In such situations the interviewer himself can represent a threat to his own psychological defenses which have been developed to protect against feelings of insecurity. In a clinical interview the interviewer who is not aware of the central role of the interviewee is likely to fail. In research dealing with drug use, of which drug use can well be one, the interviewer must recognize that students may be anxious to create situations where distorted information is provided. That researcher also fails his subjects if he has not recognized that he may have created discomfort in them in the interview rather than their interests.

The failure to recognize the psychodynamic aspects of clinical work or interpersonal research interviews may lead to a failure to proceed "normally", that is, where each party may feel or perceive the other. On the other hand, both parties to an interview may want to control the response material, i.e., they may

want to keep their eyes closed to what is occurring. If that desire is a conscious one on the part of the interviewer, then he may proceed with both efficiency and wisdom because he knows what he is doing. However, perhaps because of his own unconscious needs (e.g. to deny that students may be upset about inquiries into their private lives or that they may be hostile to him as an "authority"), an interviewer may proceed without any awareness of the possible feelings of his clients or subjects. If so, like a submerged reef, that which is present but ignored can lead to trouble.

Anxiety, of course, is not the only element which may exist to distort an ordinary interpersonal inquiry, so too can the effort on the part of a subject to conform to what he believes to be the desires of the interviewer. Deutsch and Murphy (1955) in their presentation of the problems of the clinical interview remind us of these and other important factors. As we shall see in a later discussion, some of the same features which a psychiatrist considers as interpersonal psychodynamics affecting the content of conversations, have been examined from the differing perspectives of social scientists. Instead of identifying features of personality and emotion, these studies show how factors identified as roles, attitudes, persuasion, cues and the like lead to predictable interview outcomes. Such outcomes may distort information from being hypothetically (and only hypothetically) "pure" substance. If there is anything which the body of clinical observation and scientific research has to tell us, it is that there is no information unaffected by the manner in which it is derived. In socio-educational research this means that the context of the interview inevitably affects how the information is produced and what meanings as well as facts it conveys. To attempt to control for these variables, certain standard procedures are employed. We shall consider these later in the chapter.

INTERVIEWER ROLE

A primary requirement for data gathered from any population is comparability or reliability. To be meaningful in evaluation research, information must be quantifiable, capable of statistical manipulation, and must not vary widely because of the personality

of any one interviewer or the circumstances surrounding a particular encounter. To this end, all interviewers must use consistent procedures and try not to reveal attitudes, perceptions or expectations which can bias subject reporting. However, as Lewis Dexter (1956, p. 153) points out, "the ideal is not to establish neutrality for its own sake but to create a situation in which the informant will tell what is needed." Hence, the function of the interviewer is not to be an unobtrusive, passive agent, but to teach the subjects their respondent role, communicate clearly the meaning of each question asked, and motivate them to cooperate.

The interviewer should help establish the respondent role by making it clear that there is no expected, normal or more acceptable answer. The only "correct answer" is the frank accurate response. The interviewer should also be able to instruct respondents in the precise meaning of each question asked. For example, in being queried about drug use, subjects may be unsure if they have taken a particular drug or not. Interviewers, therefore, should be familiar with the common forms, shapes, sizes, and street names of drugs in case a question is posed in which a subject describes an item or gives a street name. The interviewer who offers and records such a "translation" must recognize that he may be introducing rather than preventing error and so must probe carefully. In most drug studies, respondents are asked to report on conduct which is illegal, and for the most part, disapproved of by adults important in their lives. In consequence, an environment for anxiety-free communication must be established. This implies subject confidence in the interviewer's promise that all reporting is confidential and that it can never be passed along to parents, police or school officials.

Reliability studies in other fields have indicated that subjects do give inaccurate data on surveys which touch upon important social norms or personal values. Lamale (1959) has shown in a survey on consumer expenditures that respondents consistently under report liquor consumption. Wenar (1963) has shown that mothers distort their children's developmental histories in ways that make their children seem precocious. Cannell and Kahn (1968, p. 545) conclude from these and other studies that, depending on the type of information sought, respondents do distort the facts in order to "maintain self esteem, to be perceived by the interviewer as a

person who does not violate important act, and to present an image or consistency may assume that the same motivation to you ask about the use of drugs.

Given the factors operating against the conception of the interviewer as a neutral recording machine is obviously inadequate must actively and enthusiastically seek to fulfill their role as truthful respondents. remarks, the value of the evaluation part which the subjects play should be the ultimate value of the research will have students who, in these anti-intellectual about science or education or both. Since benefit subjects directly, the interviewer relationship with respondents which, efficiently meaningful and rewarding to cooperation.

Although recent social psychological verbal and non-verbal techniques for sharing interviewers necessarily have their own warmth and interest which, as a reward rapport and encourage truthfulness (Car 581-583). Interviewers should remember ultimate goal is to gather reliable data, seek to be admired. Hyman (1954) presents histories which show that too much rapport because the respondent does not want to damage their budding friendly relationship.

SOURCES OF BI

Much research has been done on the information-seeking interview. Hyman (1954) that Black and Caucasian interviewers elicit different data from Black respondents of discrimination. Robinson and Rohde (1954) subject of attitudes toward Jews, interviewees be non-Semitic in appearance and name.

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person who does not violate important social norms in thought or
act, and to present an image of consistency and worthiness." You
may assume that the same motivation to distort is operating when
you ask about the use of drugs.

Given the factors operating against accurate reporting, the
conception of the interviewer as a neutral, unobtrusive, featureless
recording machine is obviously inadequate. Rather, the interviewer
must actively and enthusiastically seek to motivate subjects to
fulfill their role as truthful respondents. In the introductory
remarks, the value of the evaluation project and the important
part which the subjects play should be stressed. In some cases, the
ultimate value of the research will have to be proven for older
students who, in these anti-intellectual times, may be dubious
about science or education or both. Since the research will not
benefit subjects directly, the interviewer must also develop a
relationship with respondents which, though transitory, is suf-
ficiently meaningful and rewarding to enlist their trust and
cooperation.

Although recent social psychological literature is replete with
verbal and non-verbal techniques for shaping respondent behavior,
interviewers necessarily have their own ways of communicating
warmth and interest which, as a reward or reinforcement, establish
rapport and encourage truthfulness (Cannell and Kahn, 1968, pp.
581-583). Interviewers should remember, however, that their
ultimate goal is to gather reliable data, not to become friends or
seek to be admired. Hyman (1954) presents a number of case
histories which show that too much rapport can bias reporting
because the respondent does not want to upset the interviewer or
damage their budding friendly relationship.

SOURCES OF BIAS

Much research has been done on the sources of bias in the
information-seeking interview. Hyman (1954) cites work showing
that Black and Caucasian interviewers elicited significantly differ-
ent data from Black respondents on the subject of racial
discrimination. Robinson and Rohde (1946) found that on the
subject of attitudes toward Jews, interviewers who were judged to
be non-Semitic in appearance and name obtained significantly

more anti-Jewish statements than did interviewers who were judged to be Semitic. Other studies have also shown that an interviewer's demographic characteristics—sex, perceived age and social class—can also bias responses on certain subjects.

Attitudes displayed by an interviewer can also influence a subject's responses. Rice (1929) discovered that a prohibitionist and a socialist obtained significantly different data from urban "derelicts" on the causes of their destitution. As one might expect from other research on need-determined perception and experimenter bias, the data collected by each tended to resemble his own opinions on the subject. Interviewers also influence respondents to report in a fashion consistent with the interviewer's expectations (Baker, 1942). Guest (1947) and Flowerman (1950) have studied the fidelity with which interviewers followed the prescribed wording of questions. They found that interviewers often re-worded items to fit what they thought would be appropriate for the subject's age, level of intelligence, maturity, social class and so on. However, the changed wording distorted the content of the interview and tended to reflect the needs of the interviewer more than respondents. One very clear finding is that interviewers may elicit or record reports which fit their conception of what the respondent "meant" to say or, a step further removed, what that respondent "ought" to have done or thought and, therefore, "should" be reporting.

The re-wording phenomenon points out one way in which internal events (attitudes, perceptions, motives, expectations) can influence an interviewer's behavior and thus bias responses. Errors can also occur in the probing for additional data or in the recording to responses, especially as the interviewer introduces his language into the presumed response. Potentially, any aspect of an interviewer's verbal or non-verbal behavior can shape respondent reaction and thereby introduce bias.

INTERVIEW AS EXPERIMENT

An educational evaluation project is an experiment in the sense that it is an attempt to measure the effects of an intervention on a given population. Insofar as several forms of education may be

compared, or other factors manipulated, in an experiment of a conventional scientific sort, the interview itself resembles an experiment. The experimenter (experimenter) administers an instrument to the subject and collects information (measurement). The experimenter can be compared to a controlled experiment if he compares various conditions or recording with one another.

EXPERIMENTER EFFECTS

It is well known that experimenters can influence behavior in subtle, presumably unintentional ways. Rosenthal and Halas (1962) and others have indicated that animal behavior can be affected by different experimenters. With human subjects, behavior is biased by the experimenter's sex (Stevenson, 1961) and age (Ehrlich and Riesman, 1961). In certain cases, effects have resulted from the experimenter's level, his need for approval, or his intelligence (Rosenthal, 1965).

Other studies (Bootzin, 1971; Rosenthal and Flenning, 1971) have shown that the experimenter's bias (EBE) is often due to the experimenter's expectations of the subject's performance or response. For example, in a laboratory maze learning task, subjects were led to believe that "bright" and others "dull" (Rosenthal and Flenning, 1971). Subject responses to tasks are also influenced by the experimenter's expectations (Rosenthal and Fode, 1969).

Written inquiries can also produce differences in their nature. This has been shown by Rosenthal (1966) to occur with laboratory tasks. Written instructions are given to the subjects as to how they were expected to perform.

DEMAND CHARACTERISTICS

The totality of cues in an experiment has been called "demand characteristics" by Martin Orne (1962). Orne (1962) has shown that subjects often respond to these cues in a way that is not representative of their true behavior.

ments than did interviewers who were
Other studies have also shown that an
ic characteristics—sex, perceived age and
responses on certain subjects.

by an interviewer can also influence a
e (1929) discovered that a prohibitionist
significantly different data from urban
s of their destitution. As one might expect
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bject. Interviewers also influence respon-
ashion consistent with the interviewer's
42). Guest (1947) and Flowerman (1950)
y with which interviewers followed the
questions. They found that interviewers
to fit what they thought would be
ject's age, level of intelligence, maturity,
owever, the changed wording distorted the
y and tended to reflect the needs of the
espondents. One very clear finding is that
r record reports which fit their conception
"meant" to say or, a step further removed,
"ought" to have done or thought and,
eporting.

homenon points out one way in which
s, perceptions, motives, expectations) can
s behavior and thus bias responses. Errors
probing for additional data or in the
especially as the interviewer introduces his
ned response. Potentially, any aspect of an
non-verbal behavior can shape respondent
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VIEW AS EXPERIMENT

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planaria (Rosenthal and Halas, 1962) and dogs (Gantt, 1964) have
indicated that animal behavior can be affected by the presence of
different experimenters. With human subjects, responses can be
biased by the experimenter's sex (Stevenson and Odom, 1963) and
age (Ehrlich and Riesman, 1961). In certain cases, experimenter
effects have resulted from the experimenter's anxiety or hostility
level, his need for approval, or his intelligence level or personal
warmth (Rosenthal, 1965).

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Flenning, 1971) have shown that the experimenter biasing effect
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laboratory rats in a maze learning task was biased by student
experimenters who were led to believe that certain rats were
"bright" and others "dull" (Rosenthal and Fode, 1963). Human
subject responses to tasks are also influenced by the experi-
menter's expectations (Rosenthal and Fode, 1961).

Written inquiries can also produce different responses depend-
ing on their nature. This has been shown by Dana & Dana (1970)
to occur with laboratory tasks. Written instructions served as cues
to the subjects as to how they were expected to respond.

DEMAND CHARACTERISTICS

The totality of cues in an experiment has been termed "demand
characteristics" by Martin Orne (1962). Orne first demonstrated

the existence of demand characteristics in experiments on hypnosis (Shor and Orne, 1965). He found that a subject's preconception of the hypnotic state greatly influenced his behavior under hypnosis. He also found that faking "subjects" could fool experienced hypnotists by acting as if they were in a trance. These subjects were able to pick up cues from the experimenter and the experimental procedure as to how a "true" hypnotic subject would perform. Demand characteristics are a built-in problem in most social science research requiring elicited tasks or responses. A subject can bias the results by trying to confirm what he thinks is the experimental hypothesis or by "bending over backwards" to be impartial. Such second-guessing affects his behavior and biases the outcome. It is easy to see that experimenter effects and demand characteristics can distort data collected from a respondent in an interview. If there are several measures repeated over time, as, for example, a pretest followed by special drug education and then a retest, the student may realize that the evaluator is looking for a change of some kind. This awareness may bias his responses. If the questionnaire has loaded questions, encourages "faking good", or shows any of the many other weaknesses common to such forms, the experimenter-induced bias can be very powerful.

SELECTION AND TRAINING OF INTERVIEWERS¹⁰

Little is known about what type of person is most successful in gathering information about drug-taking and related behavior. The effects of the interviewer's sex, perceived age, education, social class, and drug use history on the accuracy of past drug-related surveys are not known. Manheimer et al. (1972) conducted a longitudinal study on male college students which included questions concerning personal drug use. Male interviewers in their 20's or early 30's achieved an interview completion rate of 90% and obtained reports on Scholastic Aptitude Test scores which

¹⁰ *Editors' Note:* For an excellent report on interviewers who were trained and selected to collect drug-related information from young minority subjects, the reader is referred to *Youth, Ethnicity and Drugs* by Vincent Meyers and Joseph Bates of J-Squared, B-Squared Consultants, Los Angeles, California.

proved to be reliable. The validity of illicit drug use, however, is not known. We have reviewed the scattered studies done by successful interviewers. Their only common research pointed to a modest relationship between the personal skills of the interviewer and success in the ability to establish rapport with respondents. It is probably better to evaluate applicants by their interview setting than by matching them to the respondent.

Studies have shown that training can reduce interviewer bias into the data collection process. For example, a study showed that interviewers who were trained to meet their expectations from distorting the results of their interviews in drug education evaluations used the consistent use of carefully developed interview questions. Training requires practice with respondents that are not part of the actual test population.

Evaluators who are preparing to work with interviewers, new instruments and/or new subjects should engage in extensive pre-testing. For instance, an interviewer should interview the same or similar subjects. Individual respondents should be reinterviewed to ensure consistency. They can be asked if they were satisfied about the interviewer. Group discussions about an instrument is administered to individuals. The discussion can focus on the behavior of individuals, the fairness of the instrument and the honesty of the respondents. Interviewers must also vary the test instructions, format and order to find out how these factors might affect the results. He must also be sure to control his coding system. Errors for coders also can introduce error and bias if not terminated.

GUIDELINES: PREVENTION

The following are suggested as guides for interview sources.

1. Pretest all interview and questionnaire

and characteristics in experiments on hypnosis (1965). He found that a subject's preconception state greatly influenced his behavior under hypnosis. He found that faking "subjects" could fool the experimenter by acting as if they were in a trance. These subjects pick up cues from the experimenter and the experimenter is aware as to how a "true" hypnotic subject behaves. These characteristics are a built-in problem in research requiring elicited tasks or responses. A subject's results by trying to confirm what he thinks is a hypothesis or by "bending over backwards" to conform to the experimenter's preconception affects his behavior and biases the results. It is easy to see that experimenter effects and biases can distort data collected from a respondent. If there are several measures repeated over time, a pretest followed by special drug education, the student may realize that the evaluator is biased. This awareness of some kind. This awareness may bias his responses. If a questionnaire has loaded questions, encourages certain responses, shows any of the many other weaknesses mentioned above, the experimenter-induced bias can be very

GUIDELINES: TRAINING OF INTERVIEWERS¹⁰

about what type of person is most successful in interviewing about drug-taking and related behavior. The interviewer's sex, perceived age, education, social history, and history on the accuracy of past drug-related behavior. Manheimer et al. (1972) conducted a study on male college students which included questions on personal drug use. Male interviewers in their study achieved an interview completion rate of 90% on Scholastic Aptitude Test scores which

An excellent report on interviewers who were trained and selected for use in research on young minority subjects, the reader is referred to a report by Vincent Meyers and Joseph Bates of J-Squared, San Diego, California.

proved to be reliable. The validity of their subjects' reports of illicit drug use, however, is not known. Cannell and Kahn (1968) have reviewed the scattered studies done on the characteristics of successful interviewers. Their only conclusion was that the research pointed to a modest relationship between the interpersonal skills of the interviewer and success in data collection. Since the ability to establish rapport with respondents is essential, it is probably better to evaluate applicants by visualizing them in the interview setting than by matching them to abstract criteria.

Studies have shown that training can control the intrusion of interviewer bias into the data collection process. Friedman (1942), for example, showed that interviewers can be trained to prevent their expectations from distorting the results. That finding tells us that interviewers in drug education evaluation must be trained in the consistent use of carefully developed standardized procedures. Training requires practice with respondents who are similar to but not part of the actual test population.

Evaluators who are preparing to work with inexperienced interviewers, new instruments and/or new test populations must engage in extensive pre-testing. For instance, different interviewers should interview the same or similar subjects and compare results. Individual respondents should be reinterviewed to see if they are consistent. They can be asked if they were honest or how they felt about the interview. Group discussions can be conducted after an instrument is administered to individuals or to the group. The discussion can focus on the behavior of interviewers, the effectiveness of the instrument and the honesty of replies. The evaluator must also vary the test instructions, format and the test setting in order to find out how these factors might influence test reliability. He must also be sure to control his coding and analysis procedures, for coders also can introduce error after the interviewers are terminated.

GUIDELINES: PREVENTION OF BIAS

The following are suggested as guides for avoiding common bias sources.

1. Pretest all interview and questionnaire forms.

- The introduction, sequence and wording of questions, and length of the interview must be appropriate for the test population.
2. **Train all interviewers in the consistent use of standardized procedures.**
During the evaluation study itself, interviewers should periodically review procedures to insure that standardized procedures are being followed.
 3. **Control all interview settings.**
As far as possible, all respondents should be interviewed in similar settings (e.g., classrooms, homes, on the job, etc.).
 4. **Provide privacy for respondents.**
In an individual interview, insure that no one can overhear the conversation. In the administration of the written instrument to a group, provide enough space between respondents to insure privacy.
 5. **Thoroughly introduce and explain the interview.**
The introduction should cover the following points: a) self introduction; b) the legitimacy and importance of the research; c) the process by which respondents were selected; d) the content of the interview; e) the confidentiality of responses.
 6. **Establish and maintain rapport.**
There is no one best way to establish rapport. Individual styles differ and the different characteristics of respondent(s) certainly demand flexibility. Interviewers should assume a warm, friendly demeanor and make it clear that there are no right, wrong, or expected responses to the questions he asks. If the test session is very long, the interviewer must maintain rapport and respondent motivation.
 7. **Pursue the meaning of unclear verbal responses.**
The interviewer should insure that, as far as possible, the meaning of all verbal responses is clear to him.

8. **Use non-suggestive probes to complete responses.**
Sometimes verbal responses are incomplete, or suspected as untrue. In such cases, the interviewer can use an additional, improvised probe to obtain a more focused and complete response. However, probes, however, can bias reports by leading the respondent in the direction which the interviewer expects or needs. For instance, an interviewer can try to obtain a more complete response by paraphrasing it (e.g., "Do you mean..."). A non-suggestive probe would be "How about...?" or "I'm not clear on that." If an answer is unclear, the interviewer can ask, "Can you tell me...?" to test the interviewer's capacity to use probes. The interviewer should deal on the level of rapport that has been established.
9. **Use the language of the respondent.**
Be sure that the respondent understands the interviewer's language. Does not have to resort to guessing or using jargon.
10. **Record all data at the time of the interview.**
Responses and additional observations should be recorded at the time of the interview. If not recorded at the time of the interview, they should be provided on instruments to note circumstances which affected data collection. Observations should not be written down by the interviewer but certainly immediately by the respondent.
11. **Review test instruments.**
Be sure that respondents have completed the instrument. For any intentionally left unanswered questions, record the correct code numbers on instrument.
12. **Beware of giving cues to respondents.**
Any aspect of interviewer behavior, such as tone of voice and setting, can supply cues to respondents. Avoid formulating a hypothesis about the data before the interview.
13. **Control all coding and analytic procedures.**

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interview, insure that no one can overhear. In the administration of the written test, provide enough space between respondents to insure privacy.

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should cover the following points: a) the purpose of the test; b) the legitimacy and importance of the process by which respondents were selected; c) the content of the interview; d) the confidentiality of the test.

tain rapport.

best way to establish rapport. Individualize the test according to the different characteristics of respondents. Interviewers should use a friendly demeanor and make it clear that they are interested in the respondent's responses, not just right or wrong, or expected responses to the test. If the test session is very long, the interviewer should maintain rapport and respondent motivation.

ing of unclear verbal responses.

should insure that, as far as possible, the respondent's verbal responses is clear to him.

8. Use non-suggestive probes to complete data.

Sometimes verbal responses are irrelevant, unclear, incomplete, or suspected as untrue. In such cases, the interviewer can use an additional, improvised question (probe) to obtain a more focused and complete response. The use of probes, however, can bias reports by suggesting responses which the interviewer expects or more readily accepts. For instance, an interviewer can try to clarify a response by paraphrasing it (e.g., "Do you mean...?"). A better non-suggestive probe would be "How do you mean?" or "I'm not clear on that." If an answer is incomplete, the interviewer can ask, "Can you tell me more?" Of course, the interviewer's capacity to use probes depends a great deal on the level of rapport that has been established.

9. Use the language of the respondent.

Be sure that the respondent understands each item and does not have to resort to guessing because of interviewer jargon.

10. Record all data at the time of the interview.

Responses and additional observations are easily forgotten if not recorded at the time of the interview. Space should be provided on instruments to note any unusual events or circumstances which affected data collection. These observations should not be written down in the presence of respondents but certainly immediately after the interview.

11. Review test instruments.

Be sure that respondents have completed all items, except for any intentionally left unanswered. If required, have the correct code numbers on instruments.

12. Beware of giving cues to respondents.

Any aspect of interviewer behavior or interview procedure and setting can supply cues to respondents who may be formulating a hypothesis about the evaluation.

13. Control all coding and analytic procedures.

**Section
Two**

**MEASURES
FOR
DRUG
EDUCATION**

Introduction to Evaluation Instruments

CONTENT AND ORGANIZATION

This series of three chapters describes instruments for use in assessing the impact of drug education programs on the knowledge, attitudes and use behavior of target audiences. Chapters 6 and 7 include sample instruments developed and tested by the authors as part of their program research activities. Two Stanford University Evaluation Scales are comprehensively described in Chapter 6 and four Pennsylvania State University Scales in Chapter 7. Immediately following most instrument descriptions is a tear-out sample of the scale. These sample instruments may be modified and/or duplicated for use in evaluation projects. Additional reliability and validity data relevant to the measures described in Chapter 6 and 7 are included in Appendices following each chapter.

A modified instrument format is used in Chapter 8 since complete scales could not be printed in the handbook. For the purpose of illustration, and to aid in future instrument selection, the author suggests a variety of scales for consideration by those measuring correlations between affective constructs and drug-related knowledge, attitudes and behavior. Easy to read "profiles" present key information regarding the development, testing and applied utility of the various measures.

Mentioning or including particular instruments in this handbook is intended to provide readers with a set of fundamentally reliable instruments. The inclusion of sample instruments, however, is not an endorsement of some instruments to the exclusion of other equally reliable measures. The authors, aware of space limitations, provided the sample instruments to serve as a point of departure in conducting research and to help alleviate delays required for locating and procuring measures. Their scales also offer a standard of comparison for use in examining other scales in the future. Proper credit should be given to the author(s) and their program whenever sample scales are duplicated.

LOCATING ADDITIONAL INSTRUMENTS

Familiarity with or use of the scales described in this section of the handbook should assist readers in identifying other measures

ment tools for use in collecting data about their program. These scales are reliable *starting points*; further exploration is recommended. Locating and selecting new and more useful test instruments is an important planning component and an ongoing activity for the serious evaluator.

A plethora of drug measures are available...some more reliable than others...more are being developed to encompass the diversity of objectives and prevention approaches being used experimentally. The appropriateness of measures for particular program designs and research goals is an essential issue in the planning of research projects. Generally, instrument selection can be facilitated by: 1) referring to the program's goals as a primary selection criterion; and 2) identifying the relevancy of each instrument based on its stated purpose, intended audience, reliability,¹¹ validity,¹² and content (i.e., the relevance of test items for the program being tested as well as the capabilities and sophistication of the target audience).

Finally, gaining access to information about available instruments can be accomplished in various ways. Professional journals and computerized dissemination services are initial points of connection with those developing and testing new instruments. Relying solely on journals and computer systems has obvious drawbacks—subscribers to such systems frequently receive new material as much as nine months after its initial release due to protracted lag time prior to actual publication. Therefore, contacts with other researchers and informed individuals should be initiated

¹¹ Reliability studies show whether an instrument gives consistent results.

¹² Validity studies indicate whether an instrument measures the skills, abilities, competencies or traits which it purports to measure.

and cultivated. Program planners should send mailing lists of others doing similar research.

Following are three information services public about available test instruments in drug fields such as health education and alcoholism starting point needing additional expansion by

1. ERIC Clearinghouse for Tests, Measurements, Educational Testing Service, PO Box 1612, Princeton, NJ 08540. ERIC (Educational Research Information Center) provides annotated bibliographies containing information on drug-related research. Readers request *TM Reports, Numbers 8* and *9*.
2. Drug Abuse Research Instrument Inventory, 100 Auburn Street, Cambridge, Massachusetts 02142. In January, 1972, the *Inventory—Drug Abuse Research Instruments* includes measures of attitude and behavior related to the extent of drug use.
3. The Research Reference Files maintain information on alcoholism-related scales which are available from G. Connor, Ph.D., Eastern Washington University, Cheney, Washington.

Individuals who have developed and tested measurement tools should, whenever possible, make the scales available to the public. The services mentioned are dependable points of entry into the public domain. Newly funded research projects are usually required to develop measurement tools. Initiating contact with these services can often lead to discoveries about potential techniques and so on.

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mailing lists of others doing similar research.

Following are three information services which inform the
public about available test instruments in drug abuse and related
fields such as health education and alcoholism. Again, this list is a
starting point needing additional expansion by the reader.

1. ERIC Clearinghouse for Tests, Measurements and Evalu-
ation, Educational Testing Service, Princeton, New Jersey
08540. ERIC (Educational Research Information Center)
provides annotated bibliographies containing measures per-
taining to tobacco, smoking and drugs. It is suggested that
readers request *TM Reports, Numbers 8 and 9*.
2. Drug Abuse Research Instrument Inventory, 133 Mount
Auburn Street, Cambridge, Massachusetts 02138. Published
in January, 1972, the *Inventory-Drug Abuse Research
Instruments* includes measures of attitudes, knowledge and
the extent of drug use.
3. The Research Reference Files maintains an archives of
alcoholism-related scales which are available from Dr. Ralph
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Individuals who have developed and tested new instruments
should, whenever possible, make the scale and related data
available to the public. The services mentioned above are
dependable points of entry into the public domain. Accordingly,
newly funded research projects are usually searching for specific
measurement tools. Initiating contact with new project directors
can often lead to discoveries about potentially useful scales,
techniques and so on.

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PART ONE
THE STANFORD UNIVERSITY
DRUG EVALUATION QUESTIONNAIRE

INSTRUMENT DESCRIPTION

The Stanford University Drug Evaluation Questionnaire is designed to assess reported individual drug use patterns in several age groups. Comparisons of the test replies administered at different times are used as indicators of the impact of an ongoing drug education program. The questionnaire was originally designed for use with 3,300 suburban school-aged children, grades 5 through 12, who were participants in a longitudinal drug evaluation project. The majority of the elementary school population comprised children from either white blue-collar or white upper-middle-class families. The high school population included ethnic minorities.

This instrument, which carefully guards confidentiality, may also be used to determine drug availability and use patterns at any point in time. The areas of inquiry are:

- Availability or exposure to a given substance
- Actual use
- Intentions to use

The questionnaire also includes age-appropriate informational questions that are changed with each administration (see sample questions in Appendix A). In our procedure, replies to these informational questions are not used in data analysis for they are designed to introduce the test categories and to vary the test content from one administration to another. Anyone wishing to use the instrument may select informational items from Appendix A or insert his own queries without affecting the validity or reliability. This instrument (administered in approximately 40 minutes) can be used with students in the 5th through 12th grades.

RELIABILITY/VALIDITY CONSIDERATIONS

Anyone electing to study the impact of any event on drug use (e.g., education, treatment, incarceration, etc.), will want to

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Stanford
University
Evaluation
Scales

by

Emily F. Garfield and Richard H. Blum

measure that drug use on at least two occasions, doing so either longitudinally, by following identified individuals, or by retesting groups in certain prescribed ways. The most common way to estimate the drug use of a group of people is to conduct a survey using either an individually administered interview schedule or a group-administered questionnaire. Both methods assume that the person being asked about his drug use will report accurately. This assumption of accuracy involves several subordinate assumptions which, in behavioral science methodology, are considered problems of reliability and validity. Although terms have several meanings (see Cronbach, 1960), *reliability* most often refers to consistency while *validity* refers to the appropriateness of the measuring device.

Survey measures commonly employed must always be challenged as to their reliability and validity. For example, using a questionnaire in a study of the impact of education over a year, one has to ask, with reference to reliability, whether the student gives the same reply to the same questionnaire on one day as he does the next. Does he reply in the same way when the questionnaire is administered by different people? If the measuring instrument is changed (for instance, in the Stanford study where 4th graders are individually interviewed using pictures (see Part Two of this chapter) and 5th graders are given a written questionnaire, would the two instruments yield the same results if given at the same point in time? One must ask, with reference to validity, do the students answer honestly and what is the best means for getting at the truth?

It is easy to see possible sources of error. The student may lie by underreporting "bad" conduct or, with adolescent capriciousness, distort answers. He may want to tell the truth, but simply forgets what he has used and when. He may report in error since illicit substances are not "quality labelled" (e.g., reported mescaline is really amphetamine—see Smith, J.P., in Blum and Associates, 1973). Or the student may not be able to read and write well enough to respond to the questionnaire whatever his intentions and memory. It is best to presume that, in a large population of students, some or all of the above features—and others besides—will operate to produce errors. The researchers, then, must

determine the degree of error than can be kept it to a minimum.

In order to establish validity, it is necessary to establish the best means possible what "real" drug use is. It is preferable to seek other methods than retesting himself, even if that method is applied only to a small sample population. Studies have tried various methods (bioassays (which we do not recommend for use in education), and inquiries directed to other sources believed to be in a position to corroborate the Stanford study, we decided to work on the Stanford study by obtaining estimates from four groups of students thought to know about the student's drug behavior.

THE RELIABILITY/VALIDITY STUDY STANFORD INSTRUMENTS: CORRELATIONS

We strongly recommend that any test used in a survey instrument either select one that has a high reliability under similar conditions of use or that he do their own work on reliability, and use a sound evaluation methodology. It is an expensive process, but care, time and advance budgeting. Yet, just as a test must be evaluated, so too must the instrument used in the evaluation.

In order to determine the degree of error in questionnaires and of our interviews with students, it was necessary to devise a reasonable system to check self-reported drug use data. We reasoned that the student (his friends, siblings, schoolmates) would be the most likely to be aware of that student's drug use, therefore, enlisted the cooperation of a sub-sample of students chosen from children in grades 4, 6 or 8. We asked them to participate in the work and to give permission to be in several small substudies including friendship group interaction and intersibling interaction they relate to drug use. Only the substudies were used to determine the reliability of our testing instruments with

on at least two occasions, doing so either by retesting identified individuals, or by retesting in different ways. The most common way to test a group of people is to conduct a survey by a randomly administered interview schedule or a self-administered questionnaire. Both methods assume that the student will report accurately. This involves several subordinate assumptions and assumptions of validity, are considered problems of validity. Although terms have several meanings (Cronbach, 1960), *reliability* most often refers to the consistency of the measure. *Validity* refers to the appropriateness of the measure.

Commonly employed must always be challenged for reliability and validity. For example, using a measure of the impact of education over a year, to test for reliability, whether the student would give the same questionnaire on one day as he would on another? Or would he reply in the same way when the questionnaire is administered by different people? If the measure is reliable (for instance, in the Stanford study where students were individually interviewed using pictures (see Cronbach, 1960) and 5th graders are given a written questionnaire, do the two instruments yield the same results if administered at the same time? One must ask, with reference to the student, will he answer honestly and what is the best way to determine the truth?

Other possible sources of error. The student may lie or may not conduct or, with adolescent capriciousness, may want to tell the truth, but simply may not be able to read and write well and when. He may report in error since the questionnaire is "quality labelled" (e.g., reported mescaline—see Smith, J.P., in Blum and Associates, 1960). The student may not be able to read and write well and when the questionnaire whatever his intentions to presume that, in a large population of students with the above features—and others besides—will give the same errors. The researchers, then, must

determine the degree of error than can be lived with and how to keep it to a minimum.

In order to establish validity, it is necessary to estimate by the best means possible what "real" drug use is. We consider it preferable to seek other methods than rechecking with the student himself, even if that method is applied only to a subgroup of the sample population. Studies have tried various devices including bioassays (which we do not recommend for the evaluation of drug education), and inquiries directed to other persons who are believed to be in a position to corroborate student self-reports. In the Stanford study, we decided to work on the validation problem by obtaining estimates from four groups of people who, we felt, ought to know about the student's drug behavior.

THE RELIABILITY/VALIDITY STUDY OF THE STANFORD INSTRUMENTS: CORROBORATION

We strongly recommend that any test administrator using a survey instrument either select one that has a proven validity and reliability under similar conditions of administration with a comparable sample population, or that he be sure his researchers do their own work on reliability and validity as part of the evaluation methodology. It is an expensive procedure and requires care, time and advance budgeting. Yet, just as drug education itself must be evaluated, so too must the instruments which are used in evaluation.

In order to determine the degree of acceptance of our questionnaires and of our interviews with young children, it was necessary to devise a reasonable system that would verify the self-reported drug use data. We reasoned that those closest to a student (his friends, siblings, schoolmates and parents) would be the most likely to be aware of that student's drug use. We, therefore, enlisted the cooperation of a sub-set of families randomly chosen from children in grades 4, 6 or 8. We asked the families to participate in the work and to give permission for their children to be in several small substudies including the investigation of friendship group interaction and intersibling communication as they relate to drug use. Only the substudies which bear directly on the reliability of our testing instruments will be discussed here.

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Our initial reliability data were based on information gathered from 20 families with children in grades 4 and 6. The study of 8th grade families was not complete at the time of writing.

We first contacted the 20 randomly selected students (called nominators) in the 4th and 6th grades, and, conducting a sociometric inquiry, asked each to name a maximum of three young people who would fall into each of the following categories:

- Those he liked to spend time with (i.e., friends)
- Those about his own age whom he most admired (i.e., models)
- Those about his own age whose advice he would follow on drug use (i.e., examples)

We also asked the nominator about the drug use of his close friends and for permission to contact his (her) nominees and ask them the same questions that were posed to him. As noted, parental permission was sought in each case and confidentiality guaranteed. The nominator's siblings, ten years of age or older, were also interviewed. The sibling interview included questions concerning the estimated drug use of brothers and sisters. Thus we were able to accumulate estimates of the drug use of the 20 student nominators by those we believed were in the best position to know—namely his friends, peers and siblings. These reports were subsequently compared with the test answers given by the student nominators in the school testing.

NOMINATOR SAMPLE

	4th Grade	6th Grade
Nominator*	10	10
Friends	14	14
Siblings	9 (33 sibling comparisons)	7 (26 sibling comparisons)
Examples/Models	10	5

* In both the 4th grade (with the Drug Evaluation Interview) and 6th grade (with the Drug Evaluation Questionnaire), the nominators' self-reports showed experience with tobacco (N=4) and alcoholic beverages (N=10) but no use of any other illicit drug.

Our reliability coding was based on a four

- *complete agreement*, defined as use or non-use on the part of the rater and the nominator reporting his drug use
- *probable agreement*, defined as use or non-use on the part of the rater consonant with actual drug use of the student (i.e., a component of use or non-use reported by the student) and the rater, e.g., "I don't think he uses" and the rater reporting non-use, or "I'm pretty sure he uses" and a student reporting use)
- *probable disagreement*, defined as use or non-use which is in conflict with self-report of the student being rater, e.g., "he uses . . ." for a self-reported use and the rater reporting non-use, or "he has tried . . ." for a self-reported non-use and the rater reporting use)
- *disagreement*, defined as definite conflict between the reports of the student and the rater

The nominator sample reliability results are given in Appendix B of this chapter.

With self-reported nominator drug use (N=4) and alcohol (N=10), what has been reported non-use of the more exotic illicit drugs is likely an outcome at the 4th and 6th grades. At the time of writing, recording approximately 10% of illicit drug use in the 4th grade and 6-8 percent in the 6th grade.

Another set of comparisons emerged from collecting the reliability data which we felt it was in order not to focus our inquiry on the nominator. The nominee was presented with a list of five or six chosen classmates of the nominator plus the nominator. The nominee was asked, "Looking over this list, you think their general attitude toward smoking marijuana, etc.) would be?" "On the list would smoke (drink, smoke marijuana, etc.) in what manner, nominees reappeared for whom the nominee's self-reports of drug use (because the whole

data were based on information gathered from children in grades 4 and 6. The study of 8th grade was complete at the time of writing.

The 20 randomly selected students (called nominators) in 4th and 6th grades, and, conducting a sibling interview, asked each to name a maximum of three people who would fall into each of the following categories:

1. People to spend time with (i.e., friends)

2. People of his own age whom he most admired (i.e.,

3. People of his own age whose advice he would follow on drug use (e.g., examples)

4. People who were nominators about the drug use of his close friends (e.g., permission to contact his (her) nominees and ask questions that were posed to him. As noted, permission was sought in each case and confidentiality was maintained for the nominator's siblings, ten years of age or older, and the nominator. The sibling interview included questions about the drug use of brothers and sisters. Thus we have estimates of the drug use of the 20 student nominators. We believed we were in the best position to compare our reports with those of parents, friends, peers and siblings. These reports were compared with the test answers given by the student nominators and the results of the drug use testing.

NOMINATOR SAMPLE

4th Grade	6th Grade
10	10
14	14
9 (33 sibling comparisons)	7 (26 sibling comparisons)
10	5

5. People of his own age (with the Drug Evaluation Interview) and 6th grade (with the Drug Evaluation Interview), the nominators' self-reports showed experience with drug use (N=10) but no use of any other illicit drug.

Our reliability coding was based on a four-point scale:

- *complete agreement*, defined as definite confirmation of use or non-use on the part of the student by the person rating his drug use
- *probable agreement*, defined as speculation on the part of the rater consonant with actual drug use as reported by the student (i.e., a component of uncertainty is introduced by the rater, e.g., "I don't think he uses . . ." for a student reporting non-use, or "I'm pretty sure he has tried . . ." for a student reporting use)
- *probable disagreement*, defined as speculative assessment of use or non-use which is in disagreement with the self-report of the student being rated (e.g., "I don't think he uses . . ." for a self-reported user, or "I'm pretty sure he has tried . . ." for a self-reported non-user)
- *disagreement*, defined as definite conflict on drug use between the reports of the student and the person rating him

The nominator sample reliability results are summarized in Table 1 of Appendix B of this chapter.

With self-reported nominator drug use confined to tobacco (N=4) and alcohol (N=10), what has been confirmed is the reported non-use of the more exotic illicit drugs—by far more likely an outcome at the 4th and 6th grade levels where we are, at the time of writing, recording approximately 2-4 percent reported illicit drug use in the 4th grade and 6-8 percent in the 6th grade.

Another set of comparisons emerged as we went about collecting the reliability data which we felt should be included. In order not to focus our inquiry on the nominating student, each nominee was presented with a list of five people—four randomly chosen classmates of the nominator plus that student nominator. The nominee was asked, "Looking over the list of people, what do you think their general attitude toward smoking (drinking, smoking marijuana, etc.) would be?" "Do you think anyone on the list would smoke (drink, smoke marijuana, etc.)?" In this manner, nominees reappeared for whom we had both original self-reports of drug use (because the whole class constituted part

of our experimental group) as well as estimates from other nominees of their drug use. Excluded were nominees who were not classmates. We called these the nominee/classmate sample. These comparisons have been tabulated as follows.

NOMINEE CLASSMATE* SAMPLE

	4th Grade	6th Grade
Considered		
Close Friends	55	53
Classmates/Peers	<u>56</u>	<u>35</u>
Totals	111 (based on reports from 66 individuals)	87 (based on reports from 63 individuals)

*3 nominees refused to participate

The nominee/classmate sample includes individuals reporting drug use as follows. In the 4th grade (with our interview instrument), tobacco (N=10), alcohol (N=56), marijuana (N=3), inhalants (N=3), and other drugs which include cocaine (N=2), and non-prescription use of amphetamines (N=2) and barbiturates (N=1), in the 6th grade (with our questionnaire instrument), tobacco (N=31), alcohol (N=54), marijuana (N=2), and other drugs which included non-prescription use of barbiturates (N=2).

Our reliability coding was based on the same four-point scale used in the nominator sample. The nominee/classmate sample reliability is seen in Table 2 of Appendix B of this chapter.

One sees, comparing the original nominator sample with the much larger nominee/classmate sample, (59 vs. 198), that a greater variety of illicit drugs is said to be used by the latter group (to be expected since a larger number of children are reporting). Likewise, overall prevalence of illicit use appears greater. The fact that some youngsters, themselves using illicit drugs, were raters of children not reporting illicit drug use for themselves, raises the first of several questions as to possible bias as one source of discrepancy between a subject and his rater. What if those who use illicit drugs tend to assume in their ratings that others are also using these drugs, regardless of what the "facts" might be? Were

this the case, we would expect that there difference, when difference occurred, in students reporting less use than their drug- both 4th and 6th grades, one finds that discrepancies tends to be in the opposite raters tend to say students use all drugs less non-using raters, the trend is toward their the students also. Differences are slight and testing. In absolute numbers, students report themselves than their classmates estimate that students are not concealing drug use.

One might also ask if particular rater group in being either in disagreement or agreement use. Among the sociometric classes of raters examples/models (the latter two compared with the student self-reports? We find the greatest discrepancy (measured by the difference and 6th grades), between the estimate of use compared to the student self-reports. Most count over-all, drugs, friends and siblings tend of disagreement. If one uses as a measure of friends vs. siblings vs. examples/models based of agreement on all drug categories, but number of discrepant ratings within any drug that for alcohol, the drug abuse in which disagreement, that siblings tend to show the ratings (Table 2, Appendix B).

The trend is weak, given the numbers statistical testing. One may speculate, in research, that the advantage of siblings in may be that, insofar as alcohol is consumed more than other groups can be knowledgeable siblings do. The trend toward consistency between examples/models and student non- lesser personal knowledge on the part of examples what students (nominators) do compared to Only among the examples/models did one youngsters disclaiming any acquaintance with

group) as well as estimates from other use. Excluded were nominees who were listed these the nominee/classmate sample. been tabulated as follows:

NOMINEE CLASSMATE * SAMPLE

4th Grade	6th Grade
55	53
<u>56</u>	<u>35</u>
111 (based on reports from 66 individuals)	87 (based on reports from 63 individuals)

nominee sample includes individuals reporting use in the 4th grade (with our interview N=10), alcohol (N=56), marijuana (N=3), and other drugs which include cocaine (N=2), amphetamines (N=2) and barbiturates (with our questionnaire instrument), alcohol (N=54), marijuana (N=2), and other non-prescription use of barbiturates (N=2). was based on the same four-point scale sample. The nominee/classmate sample is 2 of Appendix B of this chapter.

the original nominator sample with the classmate sample, (59 vs. 198), that a greater amount said to be used by the latter group (to be a larger number of children are reporting). The presence of illicit use appears greater. The fact that themselves using illicit drugs, were raters of illicit drug use for themselves, raises the question as to possible bias as one source of information subject and his rater. What if those who use alcohol in their ratings that others are also unaware of what the "facts" might be? Were

this the case, we would expect that there would be a consistent difference, when difference occurred, in the direction of the students reporting less use than their drug-using raters. Examining both 4th and 6th grades, one finds that the greatest number of discrepancies tends to be in the opposite direction; drug-using raters tend to say students use all drugs less frequently. As for the non-using raters, the trend is toward their estimating less use for the students also. Differences are slight and do not merit statistical testing. In absolute numbers, students report more drug use for themselves than their classmates estimate for them. This suggests that students are not concealing drug use.

One might also ask if particular rater groups show consistency in being either in disagreement or agreement with self-reported use. Among the sociometric classes of raters—siblings, friends, examples/models (the latter two combined for our analysis)—which group, if any, is most consonant in their reports with the student self-reports? We find that the trend is for the greatest discrepancy (measured by the different drug items for 4th and 6th grades), between the estimate of use by examples/models compared to the student self-reports. Measured by frequency count over-all, drugs, friends and siblings tend to show lower rates of disagreement. If one uses as a measure not the ranking of friends vs. siblings vs. examples/models based on the overall count of agreement on all drug categories, but instead the absolute number of discrepant ratings within any drug category, one finds that for alcohol, the drug abuse in which there was the greatest disagreement, that siblings tend to show the least discrepancy in ratings (Table 2, Appendix B).

The trend is weak, given the numbers involved, and negates statistical testing. One may speculate, subject to additional research, that the advantage of siblings in estimating alcohol use may be that, insofar as alcohol is consumed in the home, siblings more than other groups can be knowledgeable about what their siblings do. The trend toward consistently greater discrepancies between examples/models and student nominators might reflect lesser personal knowledge on the part of examples and models of what students (nominators) do compared to friends and siblings. Only among the examples/models did one hear, for example, youngsters disclaiming any acquaintance with the student nomi-

nating them as a person whose lead or advice they would follow, or whom they most admired.

On the basis of our reliability study, we do not find students underreporting their own drug use, but rather tending to report more use than those acquainted with them estimated for them. The least agreement between raters and students' self-reports occurs in that group of raters who appear least acquainted with the students. On these grounds, and limited to the 4th and 6th grades for which we have completed data analysis, we conclude that the instruments employed are useful measures of actual student drug use.

We are looking forward to our findings on the rating comparisons of the older students. We suspect, as we move into the higher grades where use of all drugs is greater (except perhaps prescriptions), that increasing discrepancies will be seen.

INSTRUCTIONS FOR ADMINISTRATION: PRELIMINARIES

The test administrator must explain the purpose of the testing to the students. He must carefully note that the main purpose of the instrument is to evaluate program effectiveness and *not* to locate or investigate illicit drug use. As administrator he must also impress upon the participants that of primary concern is the honesty and accuracy of the responses. Purposeful misrepresentation distorts the evaluation. A tack we have taken is to say it is preferable that a student not participate rather than lie. This also provides the option of non-participation which the voluntary (non-coercive) ethic of such testing requires. Since successful test administration probably relies heavily on the degree of trust and rapport established between the test administrator and the students, the questionnaire should only be given by an administrator who is known to the students.

CONFIDENTIALITY SAFEGUARDS

Confidentiality must be guaranteed all participants. If the research design does not call for a follow-up (a longitudinal study), then no identification code is necessary and coding methods for guaranteeing anonymity are not a problem. However, if the intention is to test for changes over time and the instrument is to

be administered to the same persons on essential to employ an identification anonymity to the participant while, at follow-up through identification of respondent administration.

The system we used was to assign a six each listed participant and store, for the matchings (under security lock and access authorized people, e.g., biostatistician, printing does not allow for the use of a computer typewritten names and identification code numbers table can be employed, provided securely stored. Each completed card with random number, is subsequently stapled to face sheet. (As discussed later, the student card prior to testing.)

INSTRUCTIONS

We recommend that no more than 30 any one time. Groups of this size are easiest

Before actual distribution of the questionnaire evaluator should also be sure that all necessary materials (i.e., pen or pencil) are available in advance if any respondents will need individualized help. Translated forms for individual administration arranged. Additional numbers are to be assigned (i.e., for long-term) to bring along extra questionnaires with any new or unanticipated participants. They are in flux and school records inadequate record and assign a number to the new addition to the master list.

At the beginning of the test session should review the following with the participants

- The evaluation purpose of the questionnaire as a test or a policing device.
- The safeguards taken to insure confidentiality

ACCOUNTABILITY

son whose lead or advice they would follow, admired.

our reliability study, we do not find students own drug use, but rather tending to report acquainted with them estimated for them. between raters and students' self-reports of raters who appear least acquainted with these grounds, and limited to the 4th and 6th. have completed data analysis, we conclude is employed are useful measures of actual

forward to our findings on the rating com- r students. We suspect, as we move into the use of all drugs is greater (except perhaps increasing discrepancies will be seen.

FOR ADMINISTRATION: PRELIMINARIES

erator must explain the purpose of the testing must carefully note that the main purpose of evaluate program effectiveness and *not* to illicit drug use. As administrator he must also participants that of primary concern is the y of the responses. Purposeful misrepresenta- tion. A tack we have taken is to say it is dent not participate rather than lie. This also of non-participation which the voluntary of such testing requires. Since successful test bly relies heavily on the degree of trust and between the test administrator and the onnaire should only be given by an adminis- to the students.

CONFIDENTIALITY SAFEGUARDS

must be guaranteed all participants. If the not call for a follow-up (a longitudinal study), n code is necessary and coding methods for mity are not a problem. However, if the or changes over time and the instrument is to

be administered to the same persons on different occasions, it is essential to employ an identification system that can assure anonymity to the participant while, at the same time, allowing follow-up through identification of respondents on each successive administration.

The system we used was to assign a six-digit random number to each listed participant and store, for the future, the resulting matchings (under security lock and accessible to only one or two authorized people, e.g., biostatistician, project director). If funding does not allow for the use of a computer, 3 x 5 cards with typewritten names and identification codes assigned via a random numbers table can be employed, provided the matching list is securely stored. Each completed card with name and assigned random number, is subsequently stapled onto the questionnaire face sheet. (As discussed later, the student removes and destroys card prior to testing.)

INSTRUCTIONS

We recommend that no more than 30 participants be tested at any one time. Groups of this size are easier to manage.

Before actual distribution of the questionnaires to groups the evaluator should also be sure that all respondents have the necessary materials (i.e., pen or pencil). He should know well in advance if any respondents will need a non-English version or individualized help. Translated forms can then be prepared or individual administration arranged. Additionally, when random numbers are to be assigned (i.e., for longitudinal studies), it is wise to bring along extra questionnaires with unassigned numbers for any new or unanticipated participants. This occurs when classes are in flux and school records inadequate. The administrator can record and assign a number to the new member for subsequent addition to the master list.

At the beginning of the test session, the test administrator should review the following with the participants:

- The evaluation purpose of the questionnaire—that it is not a test or a policing device.
- The safeguards taken to insure confidentiality. Care must

be taken here to cover all aspects of confidentiality fully and honestly. Explain the rationale behind the use of identification numbers, the inaccessible master list (which will ultimately be completely destroyed) and the necessity for longitudinal studies. Using a sample questionnaire with attached coding card, the test administrator can demonstrate how, once the coding card is removed, it is impossible to identify a particular questionnaire without recourse to the master list (again saying that it is kept under security lock and available only to one or two authorized people). Occasionally, a participant will question the availability of the master list to any of the evaluation staff. In this case, it is necessary to rely on a "trust factor" developed between the participant and test administrator during the preceding group meetings. Solicit and answer all questions on the security system before proceeding further.

- The option of not participating rather than answering dishonestly which would seriously affect reliability of responses, and, in turn, the total program evaluation. No disapproval of non-cooperation should be shown.

Following these instructions, pass out the questionnaires and caution the respondents not to begin on their own. When all questionnaires have been distributed, the test administrator reads aloud the instructions on the face sheet. We have found that reading aloud keeps the group together and minimizes conversational interchange among respondents. Each person is directed to copy his code number onto the top of each page and, subsequently, to tear off and destroy the coding card. Next, help the respondents correctly complete any additional information requested on the face sheet.

Before beginning the questionnaire proper, the test administrator should explain to the respondents that a few factual questions have been inserted to make the instrument more interesting, that these questions are not coded, and that discussion of the answers will follow when the questionnaires are completed and collected—time permitting. Remind respondents to feel free to

ask questions at any time. Read the questionnaires aloud, checking with the group to see if the p

CLARIFICATION

For all drugs, the reporting of the number of units consumed rather than the specific amount used is the preferred method. A few puffs on a cigarette (or joint) is recorded as one unit, though the entire cigarette (or joint) is not smoked. A few sips of beer, wine or liquor is considered one unit, as is an evening when several units of alcohol are consumed.

When testing fifth and sixth grade children, the number of each drug is recommended as well as the number of children who will most likely know if they have used the drug.

For amphetamine and barbiturate categories, the test administrator should stress that only non-prescribed use is reported. A definition to the students of "non-prescribed" (opposed to medically supervised use is recommended) category, only deliberate inhalation is reported (not accidentally smelling paint thinner simply because the house is not use).

For drug categories V through XI, the question "Do you know anyone . . ." contains a third possible response. This alternative applies when a respondent is not certain, but is not certain, that someone he knows has used a particular drug.

Concerning the intent to use item, the question "What amount of a particular substance is to be reported?"

CODING AND COST

Coding is the technical process by which the data are organized. The simplest and least expensive method is to tabulate the frequency of each response. Manual analysis (funds permitting) can be substituted for computer analysis. It is recommended that this hand tabulation be used with small sample populations (no more than 100 for a study or 200 for a cross-sectional study).

over all aspects of confidentiality fully explain the rationale behind the use of masters, the inaccessible master list (which is completely destroyed) and the necessity of coding. Using a sample questionnaire with a coding card, the test administrator can demonstrate how the coding card is removed, it is destroyed, and how to verify a particular questionnaire without the master list (again saying that it is kept confidential and available only to one or two people). Occasionally, a participant will question the necessity of the master list to any of the questions. In this case, it is necessary to rely on a discussion developed between the participant and test administrator during the preceding group meetings. Solicit questions on the security system before the test.

Do not participate rather than answering questions. This would seriously affect reliability of the program, and, in turn, the total program evaluation. No special cooperation should be shown.

Before the test, pass out the questionnaires and do not begin on their own. When all questionnaires are distributed, the test administrator reads the instructions on the face sheet. We have found that having the group together and minimizing conversation between respondents. Each person is directed to place the questionnaire into the top of each page and, subsequently, to destroy the coding card. Next, help the respondent to complete any additional information requested on the questionnaire.

When the questionnaire is proper, the test administrator tells the respondents that a few factual questions are not coded, and that discussion is necessary when the questionnaires are completed. Remind respondents to feel free to

ask questions at any time. Read the questionnaire aloud, occasionally checking with the group to see if the pace is appropriate.

CLARIFICATIONS

For all drugs, the reporting of the number of occasions of use rather than the specific amount used is the goal. For example, a few puffs on a cigarette (or joint) is recorded as "one time" even though the entire cigarette (or joint) is not consumed. Similarly, a few sips of beer, wine or liquor is considered use on one occasion as is an evening when several units of an alcoholic beverage are consumed.

When testing fifth and sixth grade children, a brief description of each drug is recommended as well as reassurance that the children will most likely know if they have tried a particular drug.

For amphetamine and barbiturate categories, the test administrator should stress that only non-prescription use should be reported. A definition of non-prescription use as opposed to medically supervised use is required. For the inhalant category, only deliberate inhalation is to be counted (i.e., accidentally smelling paint thinner simply because painters are in the house is not use).

For drug categories V through XI, the exposure item ("do you know anyone . . .") contains a third possible answer—"not sure." This alternative applies when a respondent has reason to suspect, but is not certain, that someone he knows has used or uses a particular drug.

Concerning the intent to use item, the intention to use *any* amount of a particular substance is to be recorded as "yes."

CODING AND COSTS

Coding is the technical process by which data can be categorized. The simplest and least expensive method of coding is to hand tabulate the frequency of each response. More elaborate statistical analysis (funds permitting) can be subsequently run. It is recommended that this hand tabulation procedure be used only with small sample populations (no more than 50 for a longitudinal study or 200 for a cross-sectional study). Major costs, in this case,

are almost exclusively limited to the salaries of the coders figured at approximately 12 questionnaires per hour. For larger sample populations, we recommend that you make use of a computer (see Chapter 9).

Other basic costs include questionnaire printing and collation. When informational questions are changed for different grades, as

well as for subsequent test administration, it is more practical to use a duplicating machine. For each questionnaire, a random numbers card, the stapling or assembling into test administration groups, and the cost of the top of this.

(FACE SHEET)

Code Number _____

(test series information, e.g.,
1,2,3, . . . etc. or Fall '73,
etc.)

STANFORD UNIVERSITY DRUG EVALUATION QUESTIONNAIRE

As you know, our group from _____
trying to find out if the drug program you are receiving is a good one. In order to do this, we need your
help. We are asking you to please fill out this short questionnaire.

At the top of this page you will find a card with your name and a code number printed on it. Each of
you has a different code number so that we can compare your answers collected at different times over the
next couple of years. Only you and the computer know your code number. No one else will know that
questionnaire belongs to you, so you need not be afraid to give honest answers.

We will go through this questionnaire together. I will read aloud while you mark your answers. If you
have any questions, please raise your hand.

TODAY'S DATE _____

YOUR PRESENT GRADE _____

YOUR BIRTHDATE _____

SEX: (circle one) M F

ACCOUNTABILITY I

limited to the salaries of the coders figured
questionnaires per hour. For larger sample
recommend that you make use of a computer (see
include questionnaire printing and collation.
questions are changed for different grades, as

well as for subsequent test administrations, we have found it
practical to use a duplicating machine with costs running
approximately \$15 per 100 questionnaires. Time costs for the
random numbers card, the stapling onto the face sheet and
assembling into test administration groupings must be figured on
top of this.

(FACE SHEET)

Code Number _____

(test series information, e.g.,
1,2,3,... etc. or Fall '73,
etc.)

STANFORD UNIVERSITY DRUG EVALUATION QUESTIONNAIRE

As you know, our group from _____ is
trying to find out if the drug program you are receiving is a good one. In order to do this, we need your
help. We are asking you to please fill out this short questionnaire.

At the top of this page you will find a card with your name and a code number printed on it. Each of
you has a different code number so that we can compare your answers collected at different times over the
next couple of years. Only you and the computer know your code number. No one else will know this
questionnaire belongs to you, so you need not be afraid to give honest answers.

We will go through this questionnaire together. I will read aloud while you mark your answers. If you
have any questions, please raise your hand.

TODAY'S DATE _____

YOUR PRESENT GRADE _____

YOUR BIRTHDATE _____

SEX: (circle one) M F

(Please check (x) one answer for each question)

Code Number _____

I. Cigarettes

1. (informational question) not to be coded

2. Have you ever smoked a cigarette?

- a. never _____ d. 11 to 20 times _____
b. once or twice _____ e. 21 times or more _____
c. 3 to 10 times _____

3. Do you know anyone who smokes?

- a. yes _____
b. no _____

4. Do you think you will smoke cigarettes the next year?

- a. yes _____
b. no _____
c. don't know _____

II. Beer

1. (informational question) not to be coded

2. Have you ever drunk beer?

- a. never _____ d. 11 to 20 times _____
b. once or twice _____ e. 21 times or more _____
c. 3 to 10 times _____

3. Do you know anyone who drinks beer?

- a. yes _____
b. no _____

4. Do you think you will drink beer the next year?

- a. yes _____
b. no _____
c. don't know _____

III. Wine

1. (informational question) not to be coded

2. Have you ever drunk wine?

- a. never _____ d. 11 to 20 times _____
b. once or twice _____ e. 21 times or more _____
c. 3 to 10 times _____

3. Do you know anyone who drinks wine?

- a. yes _____
b. no _____

4. Do you think you will drink wine the next year?

- a. yes _____
b. no _____
c. don't know _____

answer for each question)

Code Number _____

al question) not to be coded

or smoked a cigarette?

_____ d. 11 to 20 times _____
vice _____ e. 21 times or more _____
mes _____

3. Do you know anyone who smokes?

a. yes _____
b. no _____

4. Do you think you will smoke cigarettes within the next year?

a. yes _____
b. no _____
c. don't know _____

al question) not to be coded

or drunk beer?

_____ d. 11 to 20 times _____
vice _____ e. 21 times or more _____
mes _____

3. Do you know anyone who drinks beer?

a. yes _____
b. no _____

4. Do you think you will drink beer within the next year?

a. yes _____
b. no _____
c. don't know _____

al question) not to be coded

or drunk wine?

_____ d. 11 to 20 times _____
vice _____ e. 21 times or more _____
mes _____

3. Do you know anyone who drinks wine?

a. yes _____
b. no _____

4. Do you think you will drink wine within the next year?

a. yes _____
b. no _____
c. don't know _____

(Please check (x) one answer for each question)

Code Number _____

IV. Liquor (whiskey, gin, rum, vodka, etc.)

1. (informational question) not to be coded
2. Have you ever drunk liquor?
 - a. never _____
 - b. once or twice _____
 - c. 3 to 10 times _____
 - d. 11 to 20 times _____
 - e. 21 times or more _____

3. Do you know anyone who drinks?
 - a. yes _____
 - b. no _____
4. Do you think you will drink liquor?
 - a. yes _____
 - b. no _____
 - c. don't know _____

V. Marijuana (hash, pot, weed, grass)

1. (informational question) not to be coded
2. Have you ever smoked marijuana (or hashish)?
 - a. never _____
 - b. once or twice _____
 - c. 3 to 10 times _____
 - d. 11 to 20 times _____
 - e. 21 times or more _____

3. Do you know anyone who smokes?
 - a. yes _____
 - b. no _____
 - c. not sure _____
4. Do you think you will smoke marijuana within the next year?
 - a. yes _____
 - b. no _____
 - c. don't know _____

VI. Psychedelic Drugs (LSD, mescaline, peyote, etc.)

1. (information question) not to be coded
2. Have you ever tried LSD (peyote, mescaline, etc.)?
 - a. never _____
 - b. once or twice _____
 - c. 3 to 10 times _____
 - d. 11 to 20 times _____
 - e. 21 times or more _____

3. Do you know anyone who uses LSD (or other psychedelic drugs)?
 - a. yes _____
 - b. no _____
 - c. not sure _____
4. Do you think you will try taking LSD (or other psychedelic drugs) next year?
 - a. yes _____
 - b. no _____
 - c. don't know _____

the answer for each question)

Code Number _____

...y, gin, rum, vodka, etc.)

...nal question) not to be coded

...er drunk liquor?

_____ d. 11 to 20 times _____
twice _____ e. 21 times or more _____
times _____

3. Do you know anyone who drinks liquor?

a. yes _____

b. no _____

4. Do you think you will drink liquor within the next year?

a. yes _____

b. no _____

c. don't know _____

...), pot, weed, grass)

...nal question) not to be coded

...er smoked marijuana (or hashish)?

_____ d. 11 to 20 times _____
twice _____ e. 21 times or more _____
times _____

3. Do you know anyone who smokes marijuana (or hashish)?

a. yes _____

b. no _____

c. not sure _____

4. Do you think you will smoke marijuana (or hashish) within the next year?

a. yes _____

b. no _____

c. don't know _____

...gs (LSD, mescaline, peyote, etc.)

...question) not to be coded

...er tried LSD (peyote, mescaline, etc.)?

_____ d. 11 to 20 times _____
twice _____ e. 21 times or more _____
times _____

3. Do you know anyone who uses LSD (or other psychedelic drugs)?

a. yes _____

b. no _____

c. not sure _____

4. Do you think you will try taking LSD within the next year? (or other psychedelic drugs?)

a. yes _____

b. no _____

c. don't know _____

(Please check (x) one answer for each question)

Code Number _____

VII. Amphetamines (speed, bennies, dexies, uppers, etc.)

1. (informational question) not to be coded
2. Have you ever tried amphetamines (speed, bennies, etc.)?
 - a. never _____
 - b. once or twice _____
 - c. 3 to 10 times _____
 - d. 11 to 20 times _____
 - e. 21 times or more _____

3. Do you know anyone who uses a doctor's prescription?
 - a. yes _____
 - b. no _____
 - c. not sure _____
4. Do you think you will try taking a doctor's prescription within the next year?
 - a. yes _____
 - b. no _____
 - c. don't know _____

VIII. Barbiturates/Sedatives (downers, sleeping pills, reds, yellows, rainbows, etc.)

1. (informational question) not to be coded
2. Have you ever taken barbiturates (downers, sleeping pills, reds, etc.) without a doctor's prescription?
 - a. never _____
 - b. once or twice _____
 - c. 3 to 10 times _____
 - d. 11 to 20 times _____
 - e. 21 times or more _____

3. Do you know anyone who takes a doctor's prescription?
 - a. yes _____
 - b. no _____
 - c. not sure _____
4. Do you think you will try taking a doctor's prescription within the next year?
 - a. yes _____
 - b. no _____
 - c. don't know _____

IX. Inhalants

1. Have you ever tried sniffing things like glue or paint thinner?
 - a. never _____
 - b. once or twice _____
 - c. 3 to 10 times _____
 - d. 11 to 20 times _____
 - e. 21 times or more _____

2. Do you know anyone who sniffs paint thinner?
 - a. yes _____
 - b. no _____
 - c. not sure _____
3. Do you think you will try sniffing paint thinner with the next year?
 - a. yes _____
 - b. no _____
 - c. don't know _____

answer for each question)

Code Number _____

speed, bennies, dexies, uppers, etc.)

(question) not to be coded

tried amphetamines (speed, bennies, etc.)?

_____ d. 11 to 20 times _____
_____ e. 21 times or more _____

3. Do you know anyone who uses amphetamines without a doctor's prescription?

a. yes _____
b. no _____
c. not sure _____

4. Do you think you will try taking amphetamines without a doctor's prescription within the next year?

a. yes _____
b. no _____
c. don't know _____

atives (downers, sleeping pills, reds, etc.)

(question) not to be coded

er taken barbiturates (downers, sleeping pills, etc.) without a doctor's prescription?

_____ d. 11 to 20 times _____
_____ e. 21 times or more _____

3. Do you know anyone who takes barbiturates without a doctor's prescription?

a. yes _____
b. no _____
c. not sure _____

4. Do you think you will try taking barbiturates without a doctor's prescription within the next year?

a. yes _____
b. no _____
c. don't know _____

er tried sniffing things like glue or paint thinner?

_____ d. 11 to 20 times _____
_____ e. 21 times or more _____

2. Do you know anyone who sniffs things like glue or paint thinner?

a. yes _____
b. no _____
c. not sure _____

3. Do you think you will try sniffing things like glue or paint thinner with the next year?

a. yes _____
b. no _____
c. don't know _____

(Please check (x) one answer for each question)

Code Number

X. Heroin

1. (informational question) not to be coded

2. Have you ever tried heroin?

- a. never _____ d. 11 to 20 times _____
b. once or twice _____ e. 21 times or more _____
c. 3 to 10 times _____

3. Do you know anyone who uses

- a. yes _____
b. no _____
c. not sure _____

4. Do you think you will try using the next year?

- a. yes _____
b. no _____
c. don't know _____

XI. Cocaine

1. (informational question) not to be coded

2. Have you ever tried cocaine?

- a. never _____
b. once or twice _____
c. 3 to 10 times _____

3. Do you know anyone who uses

- a. yes _____
b. no _____
c. not sure _____

4. Do you think you will try using the next year?

- a. yes _____
b. no _____
c. don't know _____

answer for each question)

Code Number _____

question) not to be coded

tried heroin?

_____ d. 11 to 20 times _____
_____ e. 21 times or more _____

3. Do you know anyone who uses heroin?

a. yes _____
b. no _____
c. not sure _____

4. Do you think you will try using heroin within the next year?

a. yes _____
b. no _____
c. don't know _____

question) not to be coded

tried cocaine?

3. Do you know anyone who uses cocaine?

a. yes _____
b. no _____
c. not sure _____

4. Do you think you will try using cocaine within the next year?

a. yes _____
b. no _____
c. don't know _____

ADDENDA QUESTIONS

Do you think your use of any of the substances listed below has *INCREASED* during the
(If yes, please check)

tobacco _____	liquor _____	amphetamines _____ (stimulants)	heroin/_____
beer _____	marijuana _____	barbiturates _____ (sedatives)	cocaine _____
wine _____	hallucinogens _____ (LSD, etc.)	inhalants _____ (glue, etc.)	

Do you think your use of any of the substances listed below has *DECREASED* during the
(If yes, please check)

tobacco _____	liquor _____	amphetamines _____ (stimulants)	heroin/_____
beer _____	marijuana _____	barbiturates _____ (sedatives)	cocaine _____
wine _____	hallucinogens _____ (LSD, etc.)	inhalants _____ (glue, etc.)	

PART TWO STANFORD DRUG EVALUATION INTERVIEW FOR YOUNG CHILDREN

INSTRUMENT DESCRIPTION

Below the fifth grade (approximately age ten), the evaluator faces two problems: 1) some children are not yet capable of responding to a written instrument in a group setting, and 2) young children must be tested in such a manner that they do not receive new information that might stimulate them to experiment

with disapproved drugs. The individual Drug Evaluation Interview was designed to solve two problems.

The instrument was originally used in a study involving 900 children in grades two through four, which takes approximately five to ten minutes to complete on a total set of twenty-two color photographs.

ADDENDA QUESTIONS

Do you think your use of any of the substances listed below has *INCREASED* during the last six months?
(If yes, please check)

liquor _____	amphetamines _____ (stimulants)	heroin/opiates _____
marijuana _____	barbiturates _____ (sedatives)	cocaine _____
hallucinogens _____ (LSD, etc.)	inhalants _____ (glue, etc.)	

Do you think your use of any of the substances listed below has *DECREASED* during the last six months?
(If yes, please check)

liquor _____	amphetamines _____ (stimulants)	heroin/opiates _____
marijuana _____	barbiturates _____ (sedatives)	cocaine _____
hallucinogens _____ (LSD, etc.)	inhalants _____ (glue, etc.)	

PART TWO

STANFORD DRUG EVALUATION INTERVIEW FOR YOUNG CHILDREN

INSTRUMENT DESCRIPTION

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grade (approximately age ten), the evaluator
s: 1) some children are not yet capable of
ritten instrument in a group setting, and 2)
t be tested in such a manner that they do not
tion that might stimulate them to experiment

with disapproved drugs. The individually administered Stanford Drug Evaluation Interview was designed specifically to solve these two problems.

The instrument was originally used in a longitudinal study involving 900 children in grades two through four. The interview, which takes approximately five to ten minutes per child, focuses on a total set of twenty-two color photographs. There are two

photographs for each of eleven drug categories. The drug category sequence begins with coffee and progresses through tobacco, beer, wine, liquor, marijuana, hallucinogens, amphetamines, barbiturates, inhalants and heroin (see photograph descriptions given in Appendix C of this chapter).

The areas of inquiry are:

- Recognition
- Availability
- Experience
- Intentions

If a child does not recognize the drug featured in the photographs, *no questions are asked* and the interviewer proceeds to the next drug category.

For those embarking on a longitudinal study, we recommend that a picture set be used no more than twice. Otherwise children become bored and lose interest in the interview.

CONFIDENTIALITY

Confidentiality must be guaranteed all interviewees. A cross-sectional study can employ simple sequential code numbers (e.g., 001, 002, 003, etc.), but student identification is much more complex in a longitudinal study where data gathered about the same person at different times must be compared. The identity protection system used was described in Part One of this chapter.

Unlike the other instruments presented in this handbook, the Stanford Drug Evaluation Interview for Young Children requires that a child report possible illicit drug use directly to an unfamiliar adult. For this reason, we strongly recommend that:

- The children not be questioned until they are familiar with the drug evaluation program, its aims and its personnel. (The parents also should be informed in accordance with existing district policy. This aspect of the evaluation process is covered in Chapter 2 of the handbook. However, it bears repeating here.)
- The children sufficiently understand the security system employed to know that their responses are confidential and their participation voluntary.

- The interviewers are carefully selected to minimize the effects and side effects of each drug on the use of the instrument.

RELIABILITY

A reliability study was conducted on data from the Stanford Drug Evaluation Interview at the University of California, San Diego. It appears with the Stanford Drug Evaluation Interview of the size of our total sample (N=3300), we would use an interview instrument with older children. There is certainly no reason why it could not be used with this group.

The size of our sample required that a written, group-administered questionnaire be used. On the advice of educators, checked out by pretest, grade five was designated. This switchover to a picture set that we conduct a substudy in order to determine the effect would have on drug reporting. Our initial substudy of fifth grade students indicated that some children reported more use on the written instrument than the pictorial instrument. A substudy of fifth graders (N=29), comparing the written and pictorial instruments, indicated that an increase in reported use was more likely with the pictorial instrument format than to the presence of the interviewer. Thus it appears that at this grade level (written vs. pictures) which illicit more reporting rather than the absence (as is the case in the adult to whom the child reports drug use).

INTERVIEW PROCEDURE

In our study, the procedure is to process data over time using from three to five interviewers. The number of interviewers needed varies according to the ability of the school to provide interviewers. Children are interviewed privately in separate rooms. A regular classroom teacher assists by introducing the child and monitoring the flow of children in and out of the room.

eleven drug categories. The drug category
see and progresses through tobacco, beer,
hallucinogens, amphetamines, barbitur-
n (see photograph descriptions given in
r).

ize the drug featured in the photographs,
and the interviewer proceeds to the next

on a longitudinal study, we recommend
no more than twice. Otherwise children
interest in the interview.

CONFIDENTIALITY

be guaranteed all interviewees. A cross-
by simple sequential code numbers (e.g.,
at student identification is much more
al study where data gathered about the
times must be compared. The identity
as described in Part One of this chapter.
uments presented in this handbook, the
Interview for Young Children requires
e illicit drug use directly to an unfamiliar
strongly recommend that:

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evaluation program, its aims and its
parents also should be informed in
existing district policy. This aspect of the
s is covered in Chapter 2 of the hand-
bears repeating here.)

iciently understand the security system
w that their responses are confidential
tion voluntary.

- The interviewers are carefully selected, knowledgeable in the effects and side effects of each drug, and trained in the use of the instrument.

RELIABILITY

A reliability study was conducted on data collected with the Stanford Drug Evaluation Interview at the fourth grade level and appears with the Stanford Drug Evaluation Questionnaire. Because of the size of our total sample (N=3300), we did not attempt to use an interview instrument with older children, but there is certainly no reason why it could not be used with an older age group.

The size of our sample required that we switch over to a written, group-administered questionnaire as soon as possible. On the advice of educators, checked out by pretesting for comprehension, grade five was designated. This switchover, however, required that we conduct a substudy in order to determine what effect this would have on drug reporting. Our initial substudy with 27 fifth grade students indicated that some children reported slightly more use on the written instrument than the pictorial one. A second substudy of fifth graders (N=29), comparing responses when an interviewer was present to when one was absent and using both the written and pictorial instruments, indicated that the slight increase in reported use was more likely due to the change in instrument format than to the presence or absence of an interviewer. Thus it appears that at this grade level it is the format (written vs. pictures) which illicit more reporting on drug use rather than the absence (as is the case in the questionnaire) of an adult to whom the child reports drug use.

INTERVIEW PROCEDURE

In our study, the procedure is to process one complete class at a time using from three to five interviewers simultaneously. The number of interviewers needed varies according to class size and the ability of the school to provide interview locations; children are interviewed privately in separate rooms spaced well apart. The regular classroom teacher assists by introducing the interviewers and monitoring the flow of children in and out.

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Each interviewer is assigned a color for the day—a piece of heavy colored paper pinned on the clothing suffices very well. A second piece becomes a "travel ticket." When one child completes the interview, he returns to the classroom and presents the ticket to a child who has not been seen. This child leaves the room and goes to the interviewer with the matching color.

INSTRUCTIONS FOR ADMINISTRATION

The recording form reproduced on the following page is designed to collect and code the data in as concise a form as possible. The interviewer begins by showing the two color photographs of drug category one (coffee) to the child and asking.

1. (Recognition): "What can you tell me about these pictures?"

If the child does not show any recognition, he stops and proceeds to the next drug category. The name of the drug is not revealed nor are any further questions asked about it. Common sources for recognition are television, newspapers, supermarkets, drugstores, friends, family, etc.

2. (Availability): "Do you know anyone who uses _____?"

If there is recognition of a drug, this question is asked to determine whether the child has had actual opportunity to use the substance. The goal is *not* to investigate a child's family or friends, and the interviewer should avoid any identification of specific people.

3. (Experience): "Have you ever tried _____?"

If the response is "yes," find out approximately how often and enter the frequency figure in the correct box.

4. (Intention): "Do you think you will try _____ during the next year or so?"

This last question is asked to ascertain either begin experimentation or continue taken as indicators of changing attitude the thrust of an ongoing drug education

General Administration Directions

Record only nonmedical use of amphetamine and deliberate inhalation of glue and the

TABULATING RESULTS

The tabulation of replies depends (cross-sectional vs. longitudinal) and the under 200, a simple tally of the responses question can be easily handled. For larger computer should certainly be considered.

COSTS

Cost figures will include:

- 1) Interviewers' salaries: figured on between \$2.50 to \$5.00 depending location.
- 2) Photograph sets. to reproduce about \$70. If you make up your own film, touch-up and payment to a professional.
- 3) Recording forms: a minimal expenditure of \$5 per 100 copies using a d
- 4) Tabulation:
 - a) hand tally: almost exclusively range from approximately \$100. Coders with the Stanford average of 12 interviews per hour
 - b) computer costs are open-ended a thorough discussion of computer

is assigned a color for the day—a piece of paper pinned on the clothing suffices very well. A card is a "travel ticket." When one child completes the card, he turns to the classroom and presents the ticket if it has not been seen. This child leaves the room and returns with the matching color.

INSTRUCTIONS FOR ADMINISTRATION

The form reproduced on the following page is to be filled out and code the data in as concise a form as possible. The interviewer begins by showing the two color cards and the drug category one (coffee) to the child and asking:

Interviewer: "What can you tell me about these cards?"

Child: "I do not show any recognition, he stops and asks for the drug category. The name of the drug is not known. Further questions asked about it. Common places where the drug is found are television, newspapers, supermarkets, drug stores, family, etc."

Interviewer: "Do you know anyone who uses this drug?"

Child: "In the identification of a drug, this question is asked to determine if the child has had actual opportunity to use the drug. Do not investigate a child's family or friends, but rather should avoid any identification of specific individuals."

Interviewer: "Have you ever tried _____?"

Child: "Yes," find out approximately how often and how much to use in the correct box.

Interviewer: "Do you think you will try _____ next year or so?"

This last question is asked to ascertain the child's willingness to either begin experimentation or continue actual use. Responses, taken as indicators of changing attitudes, might be used to direct the thrust of an ongoing drug education program.

General Administration Directions

Record only nonmedical use of amphetamines and barbiturates and deliberate inhalation of glue and the like.

TABULATING RESULTS

The tabulation of replies depends upon the type of study (cross-sectional vs. longitudinal) and the size of the sample. For samples under 200, a simple tally of the response frequency for each question can be easily handled. For larger samples, the use of a computer should certainly be considered.

COSTS

Cost figures will include:

- 1) Interviewers' salaries: figured on an hourly basis, varying between \$2.50 to \$5.00 depending on geographical location.
- 2) Photograph sets: to reproduce one complete set costs about \$70. If you make up your own, add the cost of film, touch-up and payment to a photographer.
- 3) Recording forms: a minimal expense running approximately \$5 per 100 copies using a duplicating machine.
- 4) Tabulation:
 - a) hand tally. almost exclusively salary expenses which range from approximately \$2.50 to \$3.50 per hour. Coders with the Stanford project can process an average of 12 interviews per hour.
 - b) computer costs are open-ended (refer to Chapter 9 for a thorough discussion of computer scoring).

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STANFORD DRUG EVALUATION INTERVIEW RECORDING FORM

Identification Code _____

Grade _____

Date _____

Sex (circle): M F

Interviewer _____

Date of Birth _____

Teacher _____

Test Series _____

1. What can you tell me about this (these) picture(s)?
(If no recognition indicated, stop here and move to next photograph category.)
2. Do you know anyone who uses _____?
3. Have you ever tried _____?
4. Do you think you will try _____ during the next year or so?

yes = check (✓) not sure = ? no = no DR/NA = leave blank
For question 3, write in frequencies, for categories VII and IX, record non-medical use only.

	I Coffee	II Tobacco	III Beer	IV Wine	V Alcohol	VI Mari- juana	VII LSD	VIII Amphet- amines	IX Barbitu- rates
1. Knowledge indicated									
2. Opportunity/ Exposure									
3. Experience/ Use									
4. Possible future use (non-user)									
5. Possible future use (user)									

Comments:

STANFORD DRUG EVALUATION INTERVIEW RECORDING FORM

Grade _____

Date _____

Teacher _____

Interviewer _____

Test Series _____

about this (these) picture(s)?

(Indicated, stop here and move to next photograph category.)

Who uses _____?

_____?

I will try _____ during the next year or so?

not sure = ? no = no DR/NA = leave blank

frequencies; for categories VII and IX, record non-medical use only.

Frequency	II Tobacco	III Beer	IV Wine	V Alcohol	VI Mari- juana	VII LSD	VIII Amphet- amines	IX Barbitu- rates	X Glue	XI Heroin

APPENDIX A
STANFORD UNIVERSITY DRUG EDUCATION QUESTIONNAIRE
SAMPLE INFORMATIONAL QUESTIONS

Following are sample questions for use in the main questionnaire which is presented in Part One of this chapter. Correct responses for each question are checked.

It is recommended that anyone administering the questionnaire with informational items first collect the completed questionnaires, then discuss the answers to the informational questions with the class (e.g., "how many of you thought _____ was the correct answer?"). This technique allows you to augment the correct answers with additional information, answer any questions the respondents may pose and utilize the remainder of a class period, if time remains.

I. CIGARETTES:

Fifth/sixth grades

As far as we know, the first people to smoke tobacco were:

- a) Egyptians _____ c) American Indians x
 b) Chinese _____ d) don't know _____

Filters make cigarettes safe:

- a) true _____ c) don't know _____
 b) false x

Seventh/eighth grades

There is no risk in smoking cigarettes as long as you don't inhale.

- a) true _____ c) don't know _____
 b) false x

People run less risk of cancer if they give up smoking:

- a) true x c) don't know _____
 b) false _____

High School

The active chemical principle in tobacco is:

- a) caffeine _____ c) nicotine x
 b) nembotal _____ d) don't know _____

Whether or not you've smoked a long time, your risks go down when you quit:

- a) true x c) don't know _____
 b) false _____

II. BEER:

Fifth/sixth grades

Beer is made in places called:

- a) wineries _____ c) _____
 b) breweries x d) _____

One necessary ingredient of beer is:

- a) nutmeg _____ c) _____
 b) yeast x d) _____

Seventh/eighth grades

As far as we know beer was first used in _____ the country of:

- a) Egypt _____ c) _____
 b) Turkey x d) _____

The most popular alcoholic drink in our country is:

- a) beer x c) _____
 b) wine _____ d) _____

High School

Most beer made in the United States contains _____

- a) 12% _____ c) _____
 b) 20% _____ d) _____

All alcoholic beverages, whether wine, beer, or _____

- a) wood alcohol _____ c) _____
 b) denatured alcohol _____ d) _____

III. WINE:

Fifth/sixth grades

Wine is usually made from:

- a) grapes x c) _____
 b) tomatoes _____ d) _____

Champagne is a kind of wine:

- a) true x c) _____
 b) false _____ d) _____

APPENDIX A
STANFORD UNIVERSITY DRUG EDUCATION QUESTIONNAIRE
SAMPLE INFORMATIONAL QUESTIONS

Sample questions for use in the main question-
 presented in Part One of this chapter. Correct
 question are checked.

ed that anyone administering the questionnaire
 items first collect the completed question-
 the answers to the informational questions
 , "how many of you thought _____
 (answer?"). This technique allows you to augment
 ers with additional information, answer any
 onds may pose and utilize the remainder of a
 remains.

ow, the first people to smoke tobacco were:

 c) American Indians x
 d) don't know _____

aretttes safe:

 c) don't know _____

grades
 in smoking cigarettes as long as you don't inhale:

 c) don't know _____

risk of cancer if they give up smoking:

 c) don't know _____

ical principle in tobacco is:

 c) nicotine x
 d) don't know _____

t you've smoked a long time, your risks go down

 c) don't know _____

II. BEER:

Fifth/sixth grades

Beer is made in places called:

- a) wineries _____ c) canneries _____
 b) breweries x d) don't know _____

One necessary ingredient of beer is:

- a) nutmeg _____ c) grapes _____
 b) yeast x d) don't know _____

Seventh/eighth grades

As far as we know beer was first used around 6400 B.C. in what is now
 the country of:

- a) Egypt _____ c) Greece _____
 b) Turkey x d) don't know _____

The most popular alcoholic drink in our country is:

- a) beer x c) whiskey _____
 b) wine _____ d) don't know _____

High School

Most beer made in the United States contains about _____% pure alcohol:

- a) 12% _____ c) 4% x
 b) 20% _____ d) don't know _____

All alcoholic beverages, whether wine, beer, or liquor contain:

- a) wood alcohol _____ c) ethyl alcohol x
 b) denatured alcohol _____ d) don't know _____

III. WINE:

Fifth/sixth grades

Wine is usually made from:

- a) grapes x c) oatmeal _____
 b) tomatoes _____ d) don't know _____

Champagne is a kind of wine:

- a) true x c) don't know _____
 b) false _____

es were often lost because the soldiers had

c) don't know _____

l in a 12 oz. glass of beer is the same as in a

c) don't know _____

United States contain about _____% alcohol:

c) 20% _____

d) don't know _____

rocess called:

c) fermentation x

d) don't know _____

e and whiskey is the same chemical compound:

c) don't know _____

drug that can make you very sleepy:

c) don't know _____

lower temperature than does water:

c) don't know _____

ps down an unusually large amount of alcohol
ay kill him:

c) don't know _____

ol in an average drink of different alcoholic
quor) is:

c) don't know _____

Since the rate of absorption of alcohol is different depending upon what you mix it with, soda or ginger ale will:

a) slow absorption _____

c) speed absorption x

b) not affect absorption _____

d) don't know _____

V. MARIJUANA:

Fifth/sixth grades

Marijuana (pot, weed, grass, hash) comes from:

a) a tree _____

c) a plant x

b) a root _____

d) don't know _____

Marijuana is usually:

a) smoked x

c) sniffed _____

b) chewed _____

d) don't know _____

Seventh/eighth grades

Compared with marijuana, hashish is:

a) much less strong _____

c) much stronger x

b) about as strong _____

d) don't know _____

In the past marijuana plants were used to make:

a) hay _____

c) rope x

b) alfalfa _____

d) don't know _____

High School

The suspected active chemical principle in marijuana is:

a) PCP _____

c) THC x

b) STP _____

d) don't know _____

VI. PSYCHEDELIC DRUGS:

Fifth/sixth grades

LSD (acid) was discovered accidentally by a scientist in Switzerland:

a) true x

c) don't know _____

b) false _____

An average dose of LSD, amounting to a tiny speck, usually has an effect lasting from 8 to 12 hours:

a) true x

c) don't know _____

b) false _____

Seventh/eighth grades

LSD was not made an illegal drug in this country until.

- a) 1945 _____ c) 1967 x
b) 1930 _____ d) don't know _____

LSD can best be compared with:

- a) alcohol _____ c) mescaline x
b) heroin _____ d) don't know _____

High School

Standard doses of LSD are measured in:

- a) milligrams _____ c) micrometers _____
b) micrograms x d) don't know _____

One ounce of LSD is enough to provide _____ average doses.

- a) 300,000 x c) 10,000 _____
b) 500 _____ d) don't know _____

VII. AMPHETAMINES:

Fifth/sixth grades

Amphetamines are nicknamed "speed" because.

- a) they make people drive faster _____
b) they give quick pain relief _____
c) they speed up a person's heart, breathing etc. x
d) don't know _____

Amphetamines are most likely to keep an adult:

- a) quiet _____ c) awake x
b) pain free _____ d) don't know _____

Seventh/eighth grades

In the United States today, the only professional sport with written rules about the use of a drug is:

- a) football _____ c) boxing _____
b) horse racing x d) don't know _____

Which drug does not belong in a list of stimulants?

- a) cocaine _____ c) benzedrine _____
b) seconal x d) don't know _____

High School

Amphetamines have an action on the body which is almost directly opposite to that of:

- a) cocaine _____ c) alcohol x
b) LSD _____ d) don't know _____

Amphetamines produce many effects through dilation of the pupils, and increased blood pressure.

- a) true x c) don't know _____
b) false _____

VIII. BARBITURATES/SEDATIVES:

Fifth/sixth grades

Another drug that slows down the body like alcohol is:

- a) coffee _____ c) tobacco _____
b) alcohol x d) don't know _____

Sedatives, most commonly the barbiturates, are used often for:

- a) sleep x c) hiccups _____
b) alertness _____ d) don't know _____

Seventh/eighth grades:

When prescribed by doctors, barbiturates are used for:

- a) true _____ c) don't know _____
b) false x

The effects of barbiturates (sedatives) are most similar to:

- a) LSD _____ c) coffee _____
b) alcohol x d) don't know _____

High School

The following list includes a drug that is *not* a barbiturate:

- a) chloral hydrate _____ d) turpentine _____
b) seconal (reds) _____ e) dexedrine _____
c) nembutal (yellows) _____ f) don't know _____

Withdrawal from barbiturates is much more severe than withdrawal from heroin:

- a) true x c) don't know _____
b) false _____

IX. INHALANTS:

(No informational questions are asked for this section.)

des
is an illegal drug in this country until.

- c) 1967
d) don't know

ompared with:

- c) mescaline
d) don't know

LSD are measured in:

- c) micrometers
d) don't know

is enough to provide _____ average doses.

- c) 10,000
d) don't know

nicknamed "speed" because:

- able drive faster
pain relief
person's heart, breathing etc.

most likely to keep an adult:

- c) awake
d) don't know

des
ates today, the only professional sport with written
of a drug is:

- c) boxing
d) don't know

ot belong in a list of stimulants?

- c) benzedrine
d) don't know

ve an action on the body which is almost directly

- c) alcohol
d) don't know

Amphetamines produce many effects throughout the body including
dilation of the pupils, and increased blood pressure and heart rate:

- a) true c) don't know
b) false

VIII. BARBITURATES/SEDATIVES:

Fifth/sixth grades

Another drug that slows down the body like barbiturates do, is:

- a) coffee c) tobacco
b) alcohol d) don't know

Sedatives, most commonly the barbiturates, are medically used most
often for:

- a) sleep c) hiccups
b) alertness d) don't know

Seventh/eighth grades:

When prescribed by doctors, barbiturates are not a habit-forming drug:

- a) true c) don't know
b) false

The effects of barbiturates (sedatives) are most like the effects of:

- a) LSD c) coffee
b) alcohol d) don't know

High School

The following list includes a drug that is *not* a sedative. Which is it?

- a) chloral hydrate d) tuninal (rainbows)
b) seconal (reds) e) dexedrine
c) nembutal (yellows) f) don't know

Withdrawal from barbiturates is much more serious than withdrawal
from heroin:

- a) true c) don't know
b) false

IX. INHALANTS:

(No informational questions are asked for this category).

used in hospitals as a pain killer:

c) don't know _____

are made from:

by x c) popcorn _____
ppy _____ d) don't know _____

ides

as strong as morphine:

c) six times x
d) don't know _____

e, heroin is not used medically in this country:

c) don't know _____

the British government supplies heroin and metha-
addicts for a small charge.

c) don't know _____

used in hospitals as a cure for patients physically
phine:

c) don't know _____

XI. COCAINE:

Fifth/sixth grades

Cocaine comes from:

a) coca-cola _____ c) the coca plant x
b) cactus _____ d) don't know _____

Our knowledge of coca first came from the Indians of:

a) Mexico _____ c) the Andes x
b) New Mexico _____ d) don't know _____

Seventh/eighth grades

Coca was at one time an ingredient of the soft drink, coca-cola:

a) true x c) don't know _____
b) false _____

Cocaine is an alkaloid derived from the leaves of the:

a) coca plant x c) cacao tree _____
b) coffee plant _____ d) don't know _____

High School

Cocaine was formerly used medicinally (it is rare today) as a:

a) local anesthetic x c) cosmetic _____
b) cough syrup _____ d) don't know _____

The effects of cocaine are most like the effects of:

a) heroin _____ c) the amphetamines x
b) alcohol _____ d) don't know _____

APPENDIX B
RELIABILITY DATA

TABLE 1
Nominator Sample Reliability Table

	4th Grade			6th Grade		
	Friends (N = 14)	Siblings (N = 9)	Examples/Models (N = 10)	Friends (N = 14)	Siblings (N = 7)	Examples/Models (N = 5)
<i>Tobacco:</i>						
complete agreement	4 } 64%	4 } 44%	2 } no answers	12 } 93%	5 } 71%	1 } 100%
probable agreement	5 } 36%	0 } 0%	1 } 37%	1 } 7%	0 } 0%	4 } 100%
probable disagreement	3 } 21%	2 } 22%	3 } 30%	0 } 0%	1 } 14%	0 } 0%
disagreement	2 } 14%	3 } 33%	2 } 20%	1 } 7%	1 } 14%	0 } 0%
<i>Alcohol:</i>						
complete agreement	3 } 36%	9 } 100%	0 } no answers	3 } 43%	6 } 89%	1 } 20%
probable agreement	2 } 29%	0 } 0%	2 } 25%	3 } 43%	0 } 0%	0 } 0%
probable disagreement	1 } 7%	0 } 0%	0 } 0%	2 } 29%	0 } 0%	2 } 40%
disagreement	8 } 57%	0 } 0%	6 } 60%	6 } 43%	1 } 14%	2 } 40%
<i>Marijuana:</i>						
complete agreement	12 } 100%	1 no answer	2 no answers	14 } 100%	1 no answer	4 } 100%
probable agreement	2 } 100%	8 } 100%	8 } 100%	0 } 0%	6 } 100%	1 } 100%
probable disagreement	0 } 0%	0 } 0%	0 } 0%	0 } 0%	0 } 0%	0 } 0%
disagreement	0 } 0%	0 } 0%	0 } 0%	0 } 0%	0 } 0%	0 } 0%
<i>Inhalants:</i>						
complete agreement	13 } 100%	9 } 100%	8 } 100%	14 } 100%	6 } 100%	3 } 100%
probable agreement	1 } 7%	0 } 0%	0 } 0%	0 } 0%	0 } 0%	2 } 100%
probable disagreement	0 } 0%	0 } 0%	0 } 0%	0 } 0%	0 } 0%	0 } 0%
disagreement	0 } 0%	0 } 0%	0 } 0%	0 } 0%	0 } 0%	0 } 0%
<i>Other Drugs: *</i>						
complete agreement	13 } 100%	9 } 100%	2 no answers	14 } 100%	1 no answer	4 } 100%
probable agreement	1 } 7%	0 } 0%	8 } 100%	0 } 0%	6 } 100%	1 } 100%
probable disagreement	0 } 0%	0 } 0%	0 } 0%	0 } 0%	0 } 0%	0 } 0%
disagreement	0 } 0%	0 } 0%	0 } 0%	0 } 0%	0 } 0%	0 } 0%

* Other drugs include cocaine, heroin, and non-prescription use of amphetamines and barbiturates.

TABLE 2
Nominee/Classmate Sample Reliability Table

	4th Grade		6th Grade	
	Friends (N = 55)	Peers (N = 56)	Friends (N = 52)	Peers (N = 56)
<i>Tobacco:</i>				
Complete agreement	30 } 74%	4 no answers	1 no answer	7 no answers
Probable agreement	11 }	28 } 80%	27 } 68%	11 } 60%
Probable disagreement	9 } 26%	14 }	8 }	6 }
Disagreement	5 }	3 } 20%	11 } 32%	6 } 40%
		7 }	5 }	5 }
<i>Alcohol:</i>				
Complete agreement	17 } 45%	5 no answers	1 no answer	4 no answers
Probable agreement	8 }	15 } 45%	12 } 35%	4 } 35%
Probable disagreement	10 } 55%	8 }	6 }	7 }
Disagreement	20 }	19 } 55%	15 } 65%	13 } 65%
		9 }	18 }	7 }
<i>Marijuana:</i>				
Complete agreement	51 } 100%	48 } 96%	49 } 100%	2 no answers
Probable agreement	4 }	5 }	3 }	25 } 97%
Probable disagreement	0 }	1 }	0 }	1 }
Disagreement	0 }	2 }	0 }	0 }
<i>Inhalants:</i>				
Complete agreement	52 } 96%	51 } 98%	46 } 96%	28 } 97%
Probable agreement	1 }	4 }	4 }	6 }
Probable disagreement	2 } 4%	0 }	2 }	1 }
Disagreement	0 }	1 }	0 }	0 }
<i>Other Drugs: *</i>				
Complete agreement	53 } 98%	48 } 98%	47 } 94%	25 } 83%
Probable agreement	1 }	6 }	2 }	4 }
Probable disagreement	0 }	2 }	3 }	5 }
Disagreement	1 }	0 }	0 }	1 }

* Other drugs include cocaine, heroin, and non-prescription use of amphetamines and barbiturates.

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APPENDIX C PREPARATION OF PHOTOGRAPH SETS

Those wishing to utilize the Stanford Drug Evaluation Instrument for Young Children are encouraged to read the following descriptions before preparing their own pictorial test portfolio. Local police departments can be of assistance in posing and shooting the pictures. For example, the photograph set described below was taken in the police station foyer under the baleful eye of a police officer who provided the Stanford research staff with confiscated drug samples. The researchers provided the photographer, camera, paraphernalia, props and models.

In finished form the Stanford Instrument for Young Children is a series of 8½" x 11" color photographs, each inserted in a 3-holed clear plastic page protector, and placed in a looseleaf notebook; the set of two photographs for any given category should be on facing pages so that they are both visible.

Category I: Coffee The first photograph shows a subject seated at a table holding a mug of black coffee. In the center of the photograph is a clear glass coffee pot which is half-filled with black coffee. A teaspoon is also visible on the table. The second photograph shows, centrally placed on the table, the same coffee pot surrounded by two teaspoons, two empty coffee mugs, cream and sugar containers, a canister of ground coffee and a jar of freeze-dried coffee.

Category II: Cigarettes. The first photograph is a full face view of a subject lighting a filter cigarette. The second photograph is a close-up of an ashtray filled with stubbed out cigarette butts; a cigarette is burning on the edge of the ashtray. Also centrally located in the photograph are an open book of matches and an open pack of filter cigarettes. Several cigarettes are extended from the pack.

Category III: Beer. The first photograph shows two subjects drinking glasses of beer while seated in a relaxed manner on the steps of a front porch. Between the subjects is a six-pack of beer in glass bottles. The second photograph shows a close-up of a glass filled with beer; adjacent to the beer glass are an empty beer bottle

and an unopened can of beer. The words on the can are readable.

Category IV: Wine. The first photograph shows a subject seated at a table upon which is a partial bottle of wine and two wine glasses filled with red wine. A glass of white wine is also visible in the background. The subjects are preparing slices of french fries. The fries are placed on cutting boards between the subjects. The second photograph is a close-up of a half-filled glass of wine. In the background are empty bottles of red and white wine.

Category V: Liquor. The first photograph shows two subjects standing behind a table; an ashtray is visible on the table. The setting is congenial, and all subjects are drinking drinks. On the table are half-empty bottles of vermouth and ginger ale. An open ice bucket is also visible. The second photograph is a close-up of the ice bucket in same position. In the foreground are two glasses of martini in appropriate glasses.

Category VI: Marijuana. The first photograph shows a subject inhaling smoke from a marijuana cigarette while holding between his lips. The second photograph shows an ounce of marijuana in a crumpled plastic bag, a water pipe, and an open package of cigarettes (partially visible). In the foreground, spread out on a table are chunks of hashish and uncleaned marijuana (partially visible.)

Category VII: Hallucinogens. The first photograph shows three LSD tablets (one blue, one rose and one yellow) (some are broken in halves or fourths, others remain unbroken) and a mushroom. The second photograph shows three of which are inside a square plastic box. The box is placed around the outside of the box.

APPENDIX C PREPARATION OF PHOTOGRAPH SETS

to utilize the Stanford Drug Evaluation instrument. Children are encouraged to read the following instructions while preparing their own pictorial test portfolio. The instructions can be of assistance in posing and photographing. For example, the photograph set described in the police station foyer under the baleful eye of the police officer who provided the Stanford research staff with the photographs. The researchers provided the photographs, props and models.

The Stanford Instrument for Young Children is used to take "color" photographs, each inserted in a 3-holed photograph protector, and placed in a looseleaf notebook; one photograph for any given category should be on each page so they are both visible.

Category III: Coffee. The first photograph shows a subject seated at a table with a mug of black coffee. In the center of the table is a glass coffee pot which is half-filled with coffee. A spoon is also visible on the table. The second photograph shows centrally placed on the table, the same coffee pot. Also on the table are two teaspoons, two empty coffee mugs, creamer, sugar, a canister of ground coffee and a jar of coffee.

Category IV: Cigarettes. The first photograph is a full face view of a subject holding a filter cigarette. The second photograph is a close-up of a tray filled with stubbed out cigarette butts, a pack of cigarettes on the edge of the ashtray. Also centrally placed on the table in the second photograph are an open book of matches and an ashtray with cigarettes. Several cigarettes are extended from the ashtray.

Category V: Beer. The first photograph shows two subjects seated at a table drinking beer while seated in a relaxed manner on the chairs. Between the subjects is a six-pack of beer. The second photograph shows a close-up of a glass of beer. In the foreground, adjacent to the beer glass are an empty beer bottle

and an unopened can of beer. The word "beer" is never clearly visible in the photograph.

Category IV: Wine. The first photograph shows two subjects seated at a table upon which is a partially full bottle of red wine and two wine glasses filled with red wine. An unopened bottle of white wine is also visible in the background of the photograph. The subjects are preparing slices of french bread and cheese which are placed on cutting boards between the subjects. The second photograph is a close-up of a half-filled glass of red wine. In the background are empty bottles of red and white wine.

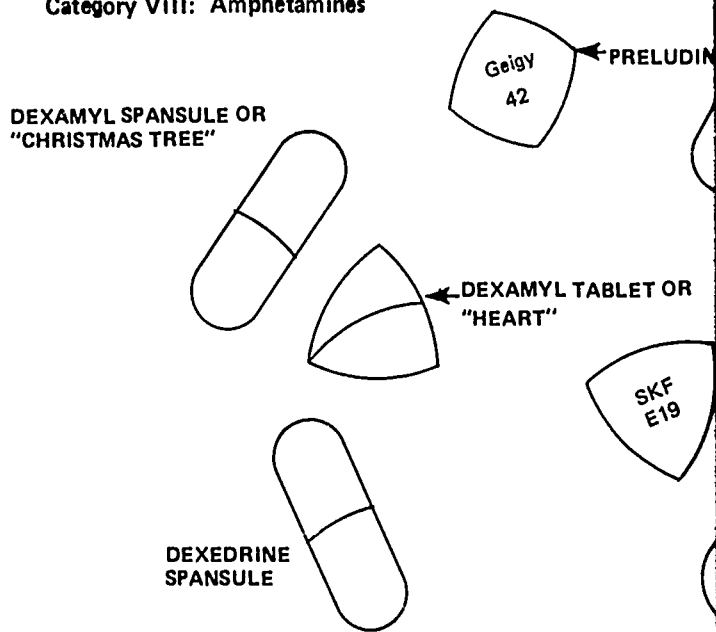
Category V: Liquor. The first photograph shows three youthful subjects standing behind a table; an adult is seated, in conversation, with the young people. The setting portrayed is informal, congenial, and all subjects are drinking different mixed drinks. On the table are half-empty bottles of vermouth, gin, scotch, bourbon and ginger ale. An open ice bucket is adjacent to the bottles. The second photograph is a close-up of the table (bottles and ice bucket in same position). In the forefront are a whiskey sour and martini in appropriate glasses.

Category VI: Marijuana. The first photograph is a side view of a subject inhaling smoke from a marijuana cigarette which he is holding between his lips. The second photograph is a close-up of an ounce of marijuana in a rumpled plastic sandwich bag, a small water pipe, and an open package of cigarette paper (brand name visible). In the foreground, spread out on the table, are small chunks of hashish and uncleaned marijuana (seeds and stems are visible.)

Category VII: Hallucinogens. The first photograph is a close-up of blue, rose and yellow LSD tablets (some tablets are broken into halves or fourths, others remain unbroken). Also visible is a peyote mushroom. The second photograph shows the same pills, two or three of which are inside a square plastic pill box, while others are placed around the outside of the box.

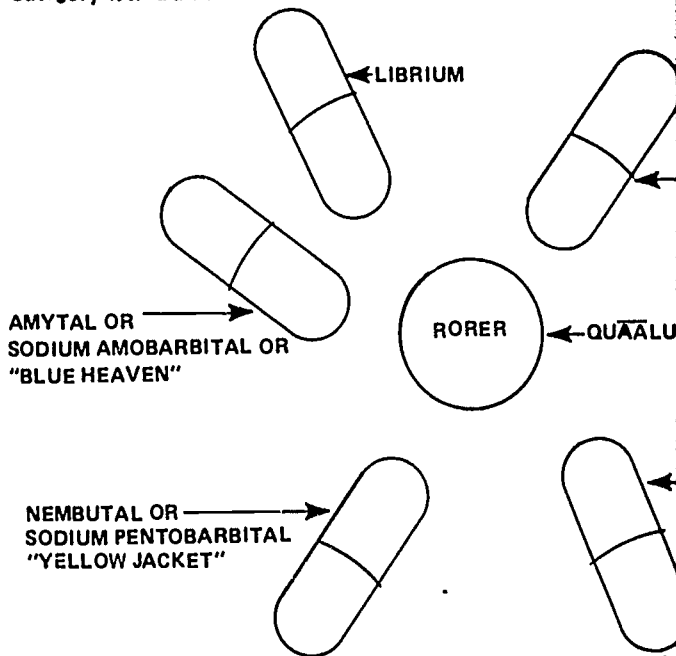
Category VIII: Amphetamines. The first photograph shows a subject in whose extended hand are several red, white and yellow pills. (The colors should be vivid and clearly distinguishable, even if color retouching is done by hand using a felt pen.) The second photograph shows seven different types of amphetamines arranged according to the diagram on the right. Manufacturers' markings are clearly visible on a number of the samples photographed.

Category VIII: Amphetamines



Category IX: Barbiturates. Both photographs resemble those described for Category 8; the pills differ, however. In the first photograph the subject is holding red-and-blue capsules, red capsules, and white pills. In the second photograph, various barbiturates are arranged according to the diagram on the right.

Category IX: Barbiturates



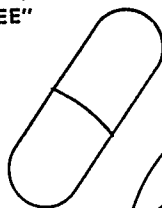
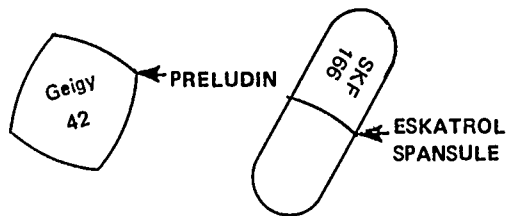
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etamines. The first pho-
 in whose extended hand
 and yellow pills. (The
 and clearly distinguish-
 ouching is done by hand
 econd photograph shows
 amphetamines arranged
 n on the right. Manufact-
 arily visible on a number
 phed.

Category VIII: Amphetamines

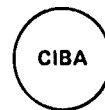
DEXAMYL SPANSULE OR
 "CHRISTMAS TREE"



← DEXAMYL TABLET OR
 "HEART"

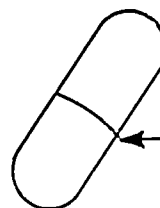
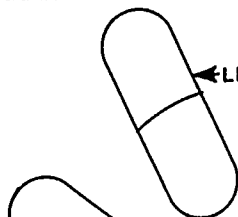


← DEXEDRINE
 SPANSULE

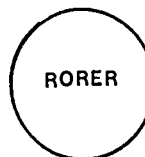
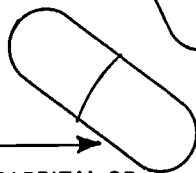


Category IX: Barbiturates

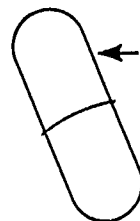
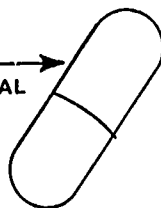
rates. Both photographs
 ed for Category 8; the
 the first photograph the
 and-blue capsules, red
 pills. In the second
 arbiturates are arranged
 n on the right.



← AMYTAL OR
 SODIUM AMOBARBITAL OR
 "BLUE HEAVEN"



← NEMBUTAL OR
 SODIUM PENTOBARBITAL
 "YELLOW JACKET"



Category X: *Inhalants*.¹³ In the first photograph the subject is seated with a plastic bag resting on one knee. The subject is removing the cap from a tube of airplane cement. The second photograph is a close-up of a can of paint thinner, an aerosol can of hair spray, and a tube of airplane cement which is resting upon a crumpled plastic bag. In each case the brand name has been covered by strips of masking tape.

¹³ Note that the glue and heroin photographs are carefully posed so as not to be construed as "instructional."

Category XI: *Heroin*.¹⁴ In the first photograph balloons of varying colors are arranged on a table rolled like a used tube of toothpaste; the second photograph and it is turned inside out. A powder container is on the table next to a nearly folded "envelope" and secured with a paper clip. The set is a makeshift set of "works" and a tourniquet.

ants.¹³ In the first photograph the subject is
ic bag resting on one knee. The subject is
rom a tube of airplane cement. The second
e-up of a can of paint thinner, an aerosol can
tube of airplane cement which is resting upon
bag. In each case the brand name has been
masking tape.

and heroin photographs are carefully posed so as not to be
"

Category XI: *Heroin*.¹⁴ In the first photograph several deflated
balloons of varying colors are arranged on a table. One balloon is
rolled like a used tube of toothpaste; the end of another is knotted
and it is turned inside out. A powder resembling heroin is lying on
the table next to a nearly folded "envelope" made of newsprint
and secured with a paper clip. The second photograph shows a
makeshift set of "works" and a tourniquet.

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7 Pennsylvania State University Evaluation Scales

by

John D. Swisher and John J. Horan

The Pennsylvania State University Evaluation Scales included in this chapter have been employed in a variety of descriptive, correlational, and experimental studies. Each scale described in the following sections is usually administered with a series of other scales and numbered accordingly. (Some programs, depending on their objectives for example, may require administration of the Drug Knowledge Scale along with a self-concept measure and/or the Drug Attitude Scale.) Whenever a series of scales is used, it is generally recommended that the knowledge scale be one of the first administered. This procedure allows students an opportunity to warm up without immediately feeling that they are being asked personal questions. An overriding asset of these scales is the short time needed for completion. For planning purposes, one minute should be allowed for each knowledge item and 30 seconds for each attitude item.

Costs

Each of the scales can be duplicated and hand scored by teachers. Consequently, the cost can be absorbed in existing budget structures. Conversely, with appropriate instructions, students can fill out answer sheets for machine scoring. Costs here will depend on services available, but a simple reporting of total scores ought to be less than 10¢ per subject per test used.

Answer sheets will cost approximately 2¢ per subject; duplication of the scales about 5¢ per subject per test (first time only cost). Total costs for use of these data should not exceed 20¢ per subject per test.

Target Audiences

These instruments have been tested on junior high, high school, and college-aged audiences. They can and should, however, be considered for use with other age groups (both younger and older). For example, by modifying questions and conducting an item analysis of responses, instruments for other audiences can be

¹⁴ Information in this section applies to each scale included in this chapter.

developed. Drug evaluation instruments may specify particular audiences; they can usually be adjusted for use in testing different age groups (see Introduction to Section Two).

Sample Attachments

A sample face sheet as well as a form used for collection of

personal data have been provided. For consistency, directions on the sample not be changed. Choice of personal items depending on the scope and purpose of and personal data questionnaire are appropriate of the instruments in this chapter.

(FACE SHEET)

THE PENNSYLVANIA STATE UNIVERSITY DRUG EDUCATION EVALUATION SCALE HIGH SCHOOL FORM

Directions: Please indicate on a separate answer sheet the number that most accurately answers question, or is typical of your opinion. It is not expected that you will know all the answers, but since there is no penalty for guessing please attempt to answer everything. Do not put your name on the answer sheet. By making these questionnaires anonymous is our hope that you will answer these questions honestly.

PERSONAL DATA QUESTIONNAIRE

1. Are you male or female?

- a. male
- b. female

2. What is your present educational level?

- a. freshman
- b. sophomore
- c. junior
- d. senior

3. What is your school program?

- a. Vocational-Technical
- b. Commercial
- c. College Preparatory
- d. General

4. What is your overall grade average?

- a. A (3.5+)
- b. B (3.0-3.49)
- c. C (2.0-2.99)
- d. D (1.0-1.99)
- e. E (.9-or lower)

5. Number of schools participated?

- a. none
- b. one
- c. two

evaluation instruments may specify particular
usually be adjusted for use in testing different
duction to Section Two).

personal data have been provided. For purposes of test consistency, directions on the sample cover sheet should not be changed. Choice of personal items may vary, however, depending on the scope and purpose of analysis. The face sheet and personal data questionnaire are appropriate for attachment to any of the instruments in this chapter.

sheet as well as a form used for collection of

(FACE SHEET)

THE PENNSYLVANIA STATE UNIVERSITY DRUG EDUCATION EVALUATION SCALES
HIGH SCHOOL FORM

Directions: Please indicate on a separate answer sheet the number that most accurately answers the question, or is typical of your opinion. It is not expected that you will know all the answers, but since there is no penalty for guessing please attempt to answer everything. Do not put your name on the answer sheet. By making these questionnaires anonymous it is our hope that you will answer these questions honestly.

PERSONAL DATA QUESTIONNAIRE

Female?

3. What is your school program?

- a. Vocational-Technical
- b. Commercial
- c. College Preparatory
- d. General

5. Number of school activities in which you participate?

- a. none
- b. one
- c. two
- d. three
- e. four or more

What educational level?

4. What is your overall grade average?

- a. A (3.5+)
- b. B (3.0-3.49)
- c. C (2.0-2.99)
- d. D (1.0-1.99)
- e. E (.9-or lower)

PART ONE DRUG KNOWLEDGE SCALE

INSTRUMENT DESCRIPTION

The Drug Knowledge Scale can be used to measure achievement of the first objective discussed in Chapter 1, (i.e., to increase knowledge about drugs). Previous utilization of this scale in various studies has proven, for example, that users are generally more knowledgeable about drugs than non-users and that increased drug knowledge is directly related to liberal attitudes. All of which suggests that drug education programs focusing on knowledge gain alone may actually be counter-productive. As a substest, when combined with other reliable attitude and behavior scales, the Drug Knowledge Scale has served as an outcome measure in several experimental drug education programs. Based on separate item analyses, the Knowledge Scale has undergone at least four revisions. As can be seen in the sample instrument which follows, the current form comprises 41 multiple choice items focusing on five types of commonly used drugs: marijuana, hallucinogens, stimulants, depressants and opiates.

ADMINISTRATION AND SCORING

As described in the General Administration Instructions, the Drug Knowledge Scale is usually given first in a series of other scales. It is important to note that many of the knowledge items are very difficult. Therefore, students should be told that they are not expected to know the answers to all of the questions. This is particularly important in a pretest situation where very low scores are typical. Modification may be needed to reflect different levels of student sophistication and/or reading levels. It is also inappropriate to use this scale as a basis for determining grades in any class.

The starred responses (see sample instrument) are the correct answers. The total of correct responses is the score used for evaluation purposes.

THE PENNSYLVANIA STATE DRUG EDUCATION EVALUATION

Part One: Drug Knowledge

Developed by John D. Swisher and

1. Which of the following is not a name for marijuana?
 - a. cannabis
 - b. grass
 - c. joint
 - *d. pan
 - e. reefer
2. LSD can be detected by:
 - a. its smell
 - b. its taste
 - c. its color
 - d. its size
 - *e. none of the above
3. Amphetamines are:
 - *a. stimulants
 - b. depressants
 - c. physical
 - d. narcotic
4. Which of the following is not a tranquilizer:
 - a. thorazine
 - b. compazine
 - *c. methedone
 - d. stelazine
5. Codeine is used medically to:
 - a. help people relax
 - *b. help relieve pain
 - c. help people sleep
 - d. help people breathe

¹⁵ Reliability and validity located in Part One
Editors' Note: Although this scale is included in this manual, it is open to interpretation (see items 6, 7 and 31).

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PART ONE DRUG KNOWLEDGE SCALE

INSTRUMENT DESCRIPTION

Knowledge Scale can be used to measure achievement (as discussed in Chapter 1, (i.e., to increase drug knowledge). Previous utilization of this scale in research has proven, for example, that users are generally more knowledgeable about drugs than non-users and that drug knowledge is directly related to liberal attitudes. All research that drug education programs focusing on drug knowledge may actually be counter-productive. As a result, when combined with other reliable attitude and behavior measures, the Knowledge Scale has served as an outcome measure for experimental drug education programs. Based on analyses, the Knowledge Scale has undergone a revision. As can be seen in the sample instrument which is attached, the instrument form comprises 41 multiple choice items covering a variety of types of commonly used drugs: marijuana, stimulants, depressants and opiates.

ADMINISTRATION AND SCORING

As per the General Administration Instructions, the Knowledge Scale is usually given first in a series of other instruments. It is important to note that many of the knowledge items are relatively difficult. Therefore, students should be told that they are not to look for the answers to all of the questions. This instrument was administered in a pretest situation where very low scores were obtained. This indication may be needed to reflect different levels of sophistication and/or reading levels. It is also suggested that this scale as a basis for determining grades in drug education.

The correct responses (see sample instrument) are the correct responses. The score of correct responses is the score used for

THE PENNSYLVANIA STATE UNIVERSITY DRUG EDUCATION EVALUATION SCALE

Part One: Drug Knowledge Scale¹⁵

Developed by John D. Swisher and John J. Horan

1. Which of the following is not a name for marijuana:
 - a. cannabis
 - b. grass
 - c. joint
 - *d. pan
 - e. reefer
2. LSD can be detected by:
 - a. its smell
 - b. its taste
 - c. its color
 - d. its size
 - *e. none of the above
3. Amphetamines are:
 - *a. stimulants
 - b. depressants
 - c. physically addicting
 - d. narcotics
4. Which of the following is not a tranquilizer:
 - a. thiorazine
 - b. compazine
 - *c. methedrine
 - d. stelazine
5. Codeine is used medically to:
 - a. help people relax
 - *b. help relieve pain
 - c. help people sleep
 - d. help people become alert

¹⁵ Reliability and validity located in Part One of this chapter's Appendix. *Editors' Note:* Although this scale is included in its entirety, several items are open to interpretation (see items 6, 7 and 31).

6. A person who uses marijuana a lot may:

- a. become addicted
- b. use more in order to feel the effects
- *c. think he can't get along without it
- d. try heroin

7. Some research with white blood cells tends to indicate that LSD:

- a. dissolves chromosomes
- b. destroys vision
- *c. causes chromosomal mutations
- d. causes chromosomes to break

8. Which of the following is not a stimulant:

- a. benzedrine
- b. methedrine
- *c. reserpine
- d. amphetamine

9. The term "speed" refers to

- a. barbiturates
- *b. amphetamines
- c. marijuana
- d. LSD
- e. narcotics

10. A drug user who increased the amount of a drug in order to obtain the same effect is developing a(n):

- a. physical dependency
- *b. tolerance
- c. addiction
- d. psychological dependency

11. Hashish is a(n):

- a. concentrated form of opium
- b. amphetamine
- *c. concentrated form of marijuana
- d. physically addicting drug

12. LSD is sometimes referred to as:

- a. pot
- *b. cube
- c. speed
- d. zap

13. Amphetamines are sometimes called:

- a. red-devils
- b. goof-balls
- c. yellow
- *d. pep pills

14. Barbiturates are sometimes called:

- a. pep-pills
- *b. goof-balls
- c. truck
- d. hard s

15. Marijuana grows in the climate of:

- a. Africa
- b. South America
- c. Northeastern United States
- *d. all of the above

16. Peyote is a(n):

- a. mushroom
- *b. small cactus
- c. root
- d. herb

17. Extensive use of barbiturates may cause:

- a. needing more to feel the effects
- b. a feeling that you can't get along without
- c. physical addiction
- *d. all of the above

18. The effects of a drug on a person are a result

- a. previous experience with the drug
- b. the amount of drug taken
- c. the person's unique personality
- *d. all of the above

19. Which of the following is non-addicting:

- a. codeine
- b. barbiturates
- *c. marijuana
- d. heroin

marijuana a lot may:

to feel the effects
along without it

white blood cells tends to indicate that LSD:

comes

mal mutations
comes to break

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- *c. reserpine
- d. amphetamine

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- *b. goof-balls
- c. truck drivers
- d. hard stuff

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- b. South America
- c. Northeastern United States
- *d. all of the above

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- b. a feeling that you can't get along without it
- c. physical addiction
- *d. all of the above

18. The effects of a drug on a person are a result of:

- a. previous experience with the drug
- b. the amount of drug taken
- c. the person's unique personality
- *d. all of the above

19. Which of the following is non-addicting:

- a. codeine
- b. barbiturates
- *c. marijuana
- d. heroin

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20. Benzedrine and dexedrine are:
- a. depressants
 - *b. amphetamines
 - c. narcotics
 - d. barbiturates
21. Barbiturates are:
- a. stimulants
 - *b. depressants
 - c. non-addicting
 - d. available without prescription
22. The fastest way to feel the effects of marijuana is by:
- *a. smoking it in a cigarette
 - b. inhalation of fumes
 - c. eating it in a capsule
 - d. injecting it in a blood vessel
23. LSD can cause:
- a. blindness
 - b. deafness
 - *c. hallucinations
 - d. ail of the above
24. Which of the following has the least potential for psychological dependence:
- *a. cannabis
 - b. dexedrine
 - c. doriden
 - d. alcohol
25. Which of the following is *not* a long-term effect of narcotic use:
- a. loss of appetite and weight
 - b. impotence
 - *c. sterility
 - d. high blood pressure
26. Which is the most powerful of the hallucinogens:
- a. peyote
 - b. marijuana
 - *c. LSD
 - d. mescaline
27. Continual use of amphetamines can lead
- a. physical dependence
 - b. tolerance
 - *c. psychological dependence
 - d. all of the above are possible outcomes
28. Which of the following drugs has the highest potential for physical dependence?
- a. heroin
 - b. amphetamines
 - *c. barbiturates
 - d. cocaine
29. Demerol is a(n):
- *a. artificial narcotic
 - b. stimulant for low blood pressure
 - c. mild tranquilizer
 - d. ingredient in many cough medicines
30. One effect that marijuana does *not* result in:
- *a. decreased appetite
 - b. feeling of elation
 - c. change of perception
 - d. impairment of judgment and coordination
31. Use of LSD does *not* result in:
- a. a psychotic episode
 - b. "flashbacks"
 - *c. increased intelligence
 - d. severe anxiety reactions
32. Which of the following would be most likely to be found in one's system if they had used barbiturates:
- a. marijuana
 - b. amphetamines
 - *c. alcohol
 - d. LSD
33. Tincture of opium is medically used for:
- *a. stomach upset
 - b. depressed persons
 - c. increased appetite
 - d. it is used for many purposes

edrine are:

- c. narcotics
- d. barbiturates

out prescription

feel the effects of marijuana is by:

- a cigarette
- b. fumes
- c. capsule
- d. a blood vessel

- *c. hallucinations
- d. all of the above

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- c. doriden
- d. alcohol

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powerful of the hallucinogens:

- *c. LSD
- d. mescaline

27. Continual use of amphetamines can lead to:

- a. physical dependence
- b. tolerance
- *c. psychological dependence
- d. all of the above are possible outcomes of continual use

28. Which of the following drugs has the highest death rate upon withdrawal from physical dependence?

- a. heroin
- b. amphetamines
- *c. barbiturates
- d. cocaine

29. Demerol is a(n):

- *a. artificial narcotic
- b. stimulant for low blood pressure
- c. mild tranquilizer
- d. ingredient in many cough medicines

30. One effect that marijuana does *not* result in:

- *a. decreased appetite
- b. feeling of elation
- c. change of perception
- d. impairment of judgment and coordination

31. Use of LSD does *not* result in:

- a. a psychotic episode
- b. "flashbacks"
- *c. increased intelligence
- d. severe anxiety reactions

32. Which of the following would be most dangerous to consume while barbiturates are in one's system:

- a. marijuana
- b. amphetamines
- *c. alcohol
- d. LSD

33. Tincture of opium is medically used for:

- *a. stomach upset
- b. depressed persons
- c. increasing activity level
- d. it is never used medically

34. The effects of marijuana are most similar to.

- a. heroin
- b. amphetamines
- c. morphine
- *d. LSD

35. Which of the following is not considered to be an hallucinogen:

- a. marijuana
- b. LSD
- c. DMT
- *d. SDC

36. Which of the following is least likely to cause death upon use or an overdose:

- a. heroin
- b. barbiturates
- *c. amphetamines
- d. morphine

37. Under the Federal law barbiturates are classified as follows:

- *a. high potential for abuse, some medical use
- b. high potential for abuse, no medical use
- c. dangerous drug
- d. narcotic

38. Which of the following does not produce physical effects:

- a. morphine
- *b. cocaine
- c. codeine
- d. heroin

39. Heroin is typically:

- a. smoked
- b. eaten
- *c. injected
- d. injected

40. Marijuana is legally classified by the federal government as:

- a. high potential for abuse, some medical use
- *b. high potential for abuse, no medical use
- c. hallucinogen
- d. narcotic

41. Medically speaking LSD is called an hallucinogen and is referred to as follows:

- a. high potential for abuse, no medical use
- b. opiate
- *c. high potential for abuse, some medical use
- d. depressant

PART TWO DRUG ATTITUDE SCALE¹⁶

INSTRUMENT DESCRIPTION

This scale is designed to determine the impact of drug education on the attitudes of individuals or group members. It can be used to measure achievement of the second objective discussed in Chapter 1. The Drug Attitude Scale consists of 14 Likert-type items in an alternating positive and negative order (see sample instrument). Subjects respond by indicating the extent to which they agree or

¹⁶ *Editors' Note:* This scale should be evaluated prior to its use regarding the social desirability factor, i.e., there is a tendency for people to respond to test items in ways that they feel are more socially desirable than an honest response would be. Also, this is a forced choice scale, thus does not allow for qualified opinion responses to questions concerning complex issues.

disagree with each statement. Although the scale is short, reliability and validity are more than adequate (see Appendix).

The Drug Attitude Scale is appropriate for use as a subtest in the series of Drug Education Evaluation Scales.

ADMINISTRATION AND SCORING

Odd numbered items are scored as follows: a=1, b=2, c=3, d=4 and e=5. Even numbered items are scored as follows: a=5, b=4, c=3, d=2 and e=1. The scale yields a single score from 0 to 70. Higher scores represent conservative (anti-drug) attitudes, lower scores represent liberal (pro-drug) attitudes.

are most similar to:

- c. morphine
- *d. LSD

not considered to be an hallucinogen:

- c. DMT
- *d. SDC

is least likely to cause death upon use or an

- *c. amphetamines
- d. morphine

arbitrates are classified as follows:

- ouse, some medical use
- ouse, no medical use

38. Which of the following does not produce physical dependency:

- a. morphine
- *b. cocaine
- c. codeine
- d. heroin

39. Heroin is typically:

- a. smoked
- b. eaten
- *c. injected into a vein
- d. injected into an artery

40. Marijuana is legally classified by the federal government in the following way:

- a. high potential for abuse, some medical use
- *b. high potential for abuse, no medical use
- c. hallucinogen
- d. narcotic

41. Medically speaking LSD is called an hallucinogen but legally speaking it is referred to as follows:

- a. high potential for abuse, no medical use
- b. opiate
- *c. high potential for abuse, some medical use
- d. depressant

PART TWO DRUG ATTITUDE SCALE¹⁶

UMENT DESCRIPTION

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short, reliability and validity are more than adequate (see Part Two
of Appendix).

The Drug Attitude Scale is appropriately administered as a
subtest in the series of Drug Education Evaluation Scales.

ADMINISTRATION AND SCORING

Odd numbered items are scored as follows: a=5, b=4, c=3, d=2
and e=1. Even numbered items are scored as follows: a=1, b=2,
c=3, d=4 and e=5. The scale yields a single score ranging from 14
to 70. Higher scores represent conservative (anti-drug) attitudes;
lower scores represent liberal (pro-drug) attitudes.

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THE PENNSYLVANIA STATE UNIVERSITY DRUG EDUCATION EVALUATION SCALE

Part Two: Drug Attitude Scale¹⁷

Developed by John J. Horan and John D. Swisher

1. Drugs are basically an "unnatural" way to enjoy life.
 - a. strongly agree
 - b. agree
 - c. have no opinion
 - d. disagree
 - e. strongly disagree
2. I see nothing wrong with taking an LSD trip.
 - a. strongly agree
 - b. agree
 - c. have no opinion
 - d. disagree
 - e. strongly disagree
3. I'd have to be pretty sick before I'd take any drug including an aspirin.
 - a. strongly agree
 - b. agree
 - c. have no opinion
 - d. disagree
 - e. strongly disagree
4. Teachers ought to encourage their students to experiment with drugs.
 - a. strongly agree
 - b. agree
 - c. have no opinion
 - d. disagree
 - e. strongly disagree
5. Pep pills are a stupid way of keeping alert when there's important work to be done.
 - a. strongly agree
 - b. agree
 - c. have no opinion
 - d. disagree
 - e. strongly disagree
6. I wish I could get a hold of some pills to calm me down whenever I get "up tight."
 - a. strongly agree
 - b. agree
 - c. have no opinion
 - d. disagree
 - e. strongly disagree
7. Students should be told about the harmful side effects of drugs.
 - a. strongly agree
 - b. agree
 - c. have no opinion
 - d. disagree
 - e. strongly disagree
8. All drugs should be made legal and freely available.
 - a. strongly agree
 - b. agree
 - c. have no opinion
 - d. disagree
 - e. strongly disagree
9. Even if my best friend gave me some hash, I wouldn't use it.
 - a. strongly agree
 - b. agree
 - c. have no opinion
 - d. disagree
 - e. strongly disagree
10. In spite of what the establishment says, the drug is worth it.
 - a. strongly agree
 - b. agree
 - c. have no opinion
 - d. disagree
 - e. strongly disagree
11. As a general rule of thumb, most drugs are dangerous and should be used only with medical authorization.
 - a. strongly agree
 - b. agree
 - c. have no opinion
 - d. disagree
 - e. strongly disagree
12. I admire people who like to get stoned.
 - a. strongly agree
 - b. agree
 - c. have no opinion
 - d. disagree
 - e. strongly disagree

¹⁷ Reliability and validity data located in Part Two of this chapter's Appendix.

THE PENNSYLVANIA STATE UNIVERSITY DRUG EDUCATION EVALUATION SCALE

Part Two: Drug Attitude Scale¹⁷

Developed by John J. Horan and John D. Swisher

"unnatural" way to enjoy life.

- d. disagree
- e. strongly disagree

7. Students should be told about the harmful side effects of certain drugs.

- a. strongly agree
- b. agree
- c. have no opinion
- d. disagree
- e. strongly disagree

with taking an LSD trip.

- d. disagree
- e. strongly disagree

8. All drugs should be made legal and freely available.

- a. strongly agree
- b. agree
- c. have no opinion
- d. disagree
- e. strongly disagree

pick before I'd take any drug including an aspirin.

- d. disagree
- e. strongly disagree

9. Even if my best friend gave me some hash, I probably wouldn't use it.

- a. strongly agree
- b. agree
- c. have no opinion
- d. disagree
- e. strongly disagree

encourage their students to experiment with drugs.

- d. disagree
- e. strongly disagree

10. In spite of what the establishment says, the drug scene is really "where it's at."

- a. strongly agree
- b. agree
- c. have no opinion
- d. disagree
- e. strongly disagree

way of keeping alert when there's important work

- d. disagree
- e. strongly disagree

11. As a general rule of thumb, most drugs are dangerous and should be used only with medical authorization.

- a. strongly agree
- b. agree
- c. have no opinion
- d. disagree
- e. strongly disagree

hold of some pills to calm me down whenever I

- d. disagree
- e. strongly disagree

12. I admire people who like to get stoned.

- a. strongly agree
- b. agree
- c. have no opinion
- d. disagree
- e. strongly disagree

data located in Part Two of this chapter's Appendix.

13. Taking any kind of dope is a pretty dumb idea.

- a. strongly agree
- b. agree
- c. have no opinion
- d. disagree
- e. strongly disagree

14. I would welcome the opportunity to get high

- a. strongly agree
- b. agree
- c. have no opinion
- d. disagree
- e. strongly

PART THREE DRUG USE SCALES

INSTRUMENT DESCRIPTIONS

This section includes two instruments for use in measuring drug use. First, The Drug Use Inventory (see Table 1) is a scale which assesses use behavior and identifies possible use-related factors. The Inventory can be used to determine the behavioral impact of drug education programs seeking to affect drug use behavior. The Inventory is concise, yet relatively comprehensive. The second instrument is a scale to measure personal drug use (see Table 2). The two scales can be administered separately or together.

Keep in mind that these sample measures are only two of many other scales available. For a broader array of potential use measures, the reader is referred to the 1972 edition of *Extent of Illicit Drug Use: A Compilation of Studies, Surveys and Polls* by Dorothy Berg. When examining other drug use measures, it is important to consider the following, often overlooked, factors:

- The extent of current use of various products
- Motives, sources, and other epidemiological variables
- Developmental factors (e.g., age at first use)
- The relationship between peer and personal use
- The relationship between drug use and other health habits (e.g., smoking and drinking)
- Variations based on geographic variables

Few existing use measures have attempted to assess these variables. Additionally, few past studies of use and incidence have been standardized or have followed standard data collection procedures. More reliable research activity is needed. It is hoped

the utilization of the instruments in this further testing and exploration.

DRUG USE INVENTORY (T

Administration and Scoring

This inventory is typically contained administered to a group. The directions a examiner input is required, except per occasional question regarding format, e numbered from top to bottom.

To insure validity, the inventory sh anonymously. Since the content of the q incriminating, respondents must feel that only confidential but also untraceable. T little difficulty in survey or correlational inventory is administered on a once-only projects where longitudinal pre-post da required, a more sophisticated data ce needed. One recommended system for a data retrieval is described in Chapter 6.

As with the Personal Drug Use Scale, the of the numbers checked. Odd numbered follows: a=5, b=4, c=3, d=2, e=1. Even num as follows: a=1, b=2, c=3, d=4, e=5.

¹ Correlational Research described in Part Three of t

is a pretty dumb idea.

- d. disagree
- e. strongly disagree

14. I would welcome the opportunity to get high on drugs.

- a. strongly agree
- b. agree
- c. have no opinion
- d. disagree
- e. strongly disagree

PART THREE DRUG USE SCALES

INSTRUMENT DESCRIPTIONS

Two instruments for use in measuring drug use. The Inventory (see Table 1) is a scale which identifies possible use-related factors. It is used to determine the behavioral impact of factors seeking to affect drug use behavior. The Inventory is yet relatively comprehensive. The second instrument is used to measure personal drug use (see Table 2). The two are administered separately or together.

These sample measures are only two of many possible. For a broader array of potential use-related factors, see the 1972 edition of *Extent of Drug Use: A Compilation of Studies, Surveys and Polls* by the American Psychiatric Association. In examining other drug use measures, it is important to note the following, often overlooked, factors:

- current use of various products
- social, and other epidemiological variables
- environmental factors (e.g., age at first use)
- relationship between peer and personal use
- relationship between drug use and other health habits (e.g., smoking and drinking)
- relationship between drug use and geographic variables
- previous measures have attempted to assess these factors
- few past studies of use and incidence have followed standard data collection procedures
- more extensive research activity is needed. It is hoped

the utilization of the instruments in this handbook will catalyze further testing and exploration.

DRUG USE INVENTORY (Table 1)¹⁸

Administration and Scoring

This inventory is typically contained in a battery of tests administered to a group. The directions are self-explanatory; no examiner input is required, except perhaps to clear up an occasional question regarding format, e.g., the questions are numbered from top to bottom.

To insure validity, the inventory should be administered anonymously. Since the content of the questions may be highly incriminating, respondents must feel that their answers are not only confidential but also untraceable. This requirement poses little difficulty in survey or correlational studies, wherein the inventory is administered on a once-only basis. In experimental projects where longitudinal pre-post data on each subject is required, a more sophisticated data collection procedure is needed. One recommended system for assuring anonymity in data retrieval is described in Chapter 6.

As with the Personal Drug Use Scale, the use score equals a total of the numbers checked. Odd numbered items are scored as follows: a=5, b=4, c=3, d=2, e=1. Even numbered items are scored as follows: a=1, b=2, c=3, d=4, e=5.

¹⁸ Correlational Research described in Part Three of this chapter's Appendix.

TABLE 1
THE PENNSYLVANIA STATE UNIVERSITY DRUG EDUCATION EVALUATION SCALE
Part Three: Drug Use Inventory

DIRECTIONS: Answer only the questions that apply to you with the products listed across the top of this questionnaire. Put the letter which most accurately describes you on the separate answer sheet. It is possible that you may answer only the first two questions for some products, but you may answer all of the questions for other products.

	Cigarettes	Alcohol Beer, Wine Mixed Drinks	Marijuana	Hallucinogens LSD Mescaline Peyote	Stimulants Amphetamines Speed (without a prescription)	Depressants Tranquilizers Barbiturates (without a prescription)
To what extent do your best friends use this product?	1	7	13	19	25	31
a. not at all						
b. monthly						
c. weekly						
d. daily						
e. more than once a day						
Have you ever used this product?	2	8	14	20	26	32
a. no						
b. yes						
<i>If you checked "no" do not answer any more questions for this product, OTHERWISE CONTINUE.</i>						
How old were you when you first used this product?	3	9	15	21	27	33
a. under 12						
b. 12-15						
c. 16-18						
d. 19-21						
e. over 21						
To what extent are you currently using this product?	4	10	16	22	28	34
a. not at all						
b. monthly						
c. weekly						
d. daily						
e. more than once a day						
<i>If you checked "not at all" do not answer any more questions for this product, OTHERWISE CONTINUE.</i>						
What is your primary source for obtaining this product?	5	11	17	23	29	35
a. friends (students)						
b. friends (non-students)						
c. other contacts						
d. family members						
e. a store						
Which of the following is your primary reason for using this product?	6	12	18	24	30	36
a. curiosity						
b. pleasure, fun or kicks						
c. to be sociable						
d. to gain insight or creativity						
e. to escape pressure						
f. to help study						
g. other						

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PERSONAL DRUG USE SCALE (Table 2)

Utilization of the instrument presented in Table 2 allows the identification of the following variables:

- Non-users of various drugs
- Prior users of various drugs
- Experimenters with various drugs
- Users of various drugs as well as the extent of their current use

This scale also reduces the number of questions to a minimum. It is particularly easy for the non-user; he does not have to read irrelevant items or responses. The scale can be scored so as to differentiate among drugs (see scoring information below). Finally, there is an item which can be used to determine the

truthfulness of responses (the fictitious drug "item 8).

Administration and Scoring

This scale should be given anonymously. The examiner should be someone the student knows (e.g., item 5, "Pitfalls of Data Collection"). Assurance is always necessary when measuring drug use because it is an extremely important issue since self-reporting is the only practical means of determining both total drug use and individual drug behavior.

A use score is the total of the number of items used by the respondent. (Same scoring procedure as Table 1. Remember that a score of six equals total use of six items. This can be used to differentiate between drugs.

TABLE 2

THE PENNSYLVANIA STATE UNIVERSITY DRUG EDUCATION EVALUATION SCALE

Part Three: Personal Drug Use Scale

DIRECTIONS: On the right you will find a list of products. Some people have not had any contact with these products whatsoever. Some have had considerable contact with each product. Use the following code to describe the frequency of your contacts with these products.

- A. I have *never used* this product.
- B. I have used this product *BEFORE* _____, 1973* *but do not use it now.*
- C. I have used this product *SINCE* _____, 1973* *but do not use it now.*
- D. I use this product about *once or twice a year.*
- E. I use this product about *once or twice a month.*
- F. I use this product about *once or twice a week.*
- G. I use this product about *once or twice a day.*
- H. I use this product *often each day.*

Circle only one choice for each question.

* Insert appropriate date (month and day).

DRUG USE SCALE (Table 2)

Instrument presented in Table 2 allows the following variables:

Various drugs
Various drugs
With various drugs
Drugs as well as the extent of their current
As the number of questions to a minimum.
For the non-user; he does not have to read
Responses. The scale can be scored so as to
Drugs (see scoring information below). Fin-
Which can be used to determine the

truthfulness of responses (the fictitious drug "curare" mentioned in item 8).

Administration and Scoring

This scale should be given anonymously and in small groups. The examiner should be someone the students trust (see Chapter 5, "Pitfalls of Data Collection"). Assurances of anonymity are always necessary when measuring drug use behavior. Confidentiality is an extremely important issue since self-report remains the only practical means of determining both the incidence of drug use and individual drug behavior.

A use score is the total of the numbers checked by the respondent. (Same scoring procedure as Table 1). It is important to remember that a score of six equals total abstinence. Multipliers can be used to differentiate between drugs.

TABLE 2

PENNSYLVANIA STATE UNIVERSITY DRUG EDUCATION EVALUATION SCALE

Part Three: Personal Drug Use Scale

What you will find is a list of products. Some people have not had any contact with these products whatsoever. Other people have had contact with each product. Use the following code to describe the frequency of your contacts with these products.

For this product.
Product *BEFORE* _____, 1973* but do not use it now.
Product *SINCE* _____, 1973* but do not use it now.
About *once or twice a year*.
About *once or twice a month*.
About *once or twice a week*.
About *once or twice a day*.
About *often each day*.

For each question.

(month and day).

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	never used	used before	used since	once or twice per year	once or twice per month
1. Cigarettes	A	B	C	D	E
2. Alcohol (beer, wine, mixed drinks)	A	B	C	D	E
3. Marijuana (pot, grass)	A	B	C	D	E
4. Hashish (hash)	A	B	C	D	E
5. Hallucinogens (LSD, mescaline, peyote)	A	B	C	D	E
6. Stimulants without prescriptions (pep pills, uppers, speed)	A	B	C	D	E
7. Depressants without prescriptions	A	B	C	D	E
8. Curare (coolies)	A	B	C	D	F
9. Heroin or other opiates (H, horse, smack)	A	B	C	D	E
10. Cocaine (snow, dust)	A	B	C	D	E
11. Any other similar products without prescription? If so, what:	A	B	C	D	E

PART FOUR LAW AND SOCIETY SCALE¹⁹

INSTRUMENT DESCRIPTION

This section describes a minimally reliable scale intended to measure an individual's attitudes toward law in general. Some of the items refer to drug laws, yet the scale items as a whole are written to reflect a basic understanding of law (see sample instrument). The scale consists of 14 Likert-type items in an alternating negative and positive order. Keep in mind that this scale has been used in only one experimental drug education program.

To some extent, this scale is a measure of alienation from the law which, if present, gives the individual a rationalization for

¹⁹ *Editors' Note:* This is a forced choice scale, thus does not allow for qualified opinion responses to questions concerning complex issues. Items related to complex issues work well with respondents having limited knowledge, however, those having more knowledge and sophistication may have difficulty selecting an either/or response.

engaging in a variety of illicit believe that drug educators should what laws mean in terms of social norms how they can be changed and how instead of saying simplistically "don't do illegal."

SCORING

The scale yields a single score ranging scores represent an acceptance and whereas, lower scores represent a rejection unwillingness to obey laws. This scale is other scales. Scores are summated as a sum items are scored as follows: a=5, b=4 numbered items are scored as follows: a=

	never used	used before	used since	once or twice per year	once or twice per month	once or twice per week	once or twice per day	often each day
	A	B	C	D	E	F	G	H
...e, mixed drinks)	A	B	C	D	E	F	G	H
...ss)	A	B	C	D	E	F	G	H
	A	B	C	D	E	F	G	H
...D, mescaline, peyote)	A	B	C	D	E	F	G	H
...at prescriptions (pep pills, uppers, speed)	A	B	C	D	E	F	G	H
...out prescriptions	A	B	C	D	E	F	G	H
	A	B	C	D	E	F	G	H
...piates (H, horse, smack)	A	B	C	D	E	F	G	H
...ust)	A	B	C	D	E	F	G	H
...products without prescription?	A	B	C	D	E	F	G	H

PART FOUR LAW AND SOCIETY SCALE¹⁹

INSTRUMENT DESCRIPTION

describes a minimally reliable scale intended to measure an individual's attitudes toward law in general. The items refer to drug laws, yet the scale items as a whole are intended to reflect a basic understanding of law (see Appendix B). The scale consists of 14 Likert-type items in random order. The scale is presented in both negative and positive order. Keep in mind that this scale was used in only one experimental drug education program.

Using this scale is a measure of alienation from the law. The scale, therefore, gives the individual a rationalization for

This is a forced choice scale, thus does not allow for qualified responses concerning complex issues. Items related to complex issues for respondents having limited knowledge, however, those having more knowledge may have difficulty selecting an either/or response.

engaging in a variety of illicit behaviors. The authors believe that drug educators should consider explaining what laws mean in terms of social norms, how laws are made, how they can be changed and how they affect individuals, instead of saying simplistically "don't use drug because they are illegal."

SCORING

The scale yields a single score ranging from 14 to 70. Higher scores represent an acceptance and understanding of laws, whereas, lower scores represent a rejection of laws and an unwillingness to obey laws. This scale is usually given along with other scales. Scores are summated as a single score. Odd numbered items are scored as follows: a=5, b=4, c=3, d=2, e=1. Even numbered items are scored as follows: a=1, b=2, c=3, d=4, e=5.

THE PENNSYLVANIA STATE UNIVERSITY DRUG EDUCATION EVALUATION SCALES
Part Four: Law and Society Scale²⁰

Developed by John D. Swisher and Anthony J. Piniuk

1. I feel that as individuals we must obey all laws not just those that we agree with.
- a. strongly agree d. somewhat disagree
b. somewhat agree e. strongly disagree
c. have no opinion
2. Laws which restrict personal liberties like the drug laws are just as bad as laws against religious freedom.
- a. strongly agree d. somewhat disagree
b. somewhat agree e. strongly disagree
c. have no opinion
3. Society is a better place because of laws.
- a. strongly agree d. somewhat disagree
b. somewhat agree e. strongly disagree
c. have no opinion
4. The People really do not have a say in making the laws.
- a. strongly agree d. somewhat disagree
b. somewhat agree e. strongly disagree
c. have no opinion
5. Laws protect the little people from getting stepped on.
- a. strongly agree d. somewhat disagree
b. somewhat agree e. strongly disagree
c. have no opinion
6. I feel it is okay for me to break those laws which
- a. strongly agree d. somewhat disagree
b. somewhat agree e. strongly disagree
c. have no opinion
7. Laws are made by the majority of the people.
- a. strongly agree d. somewhat disagree
b. somewhat agree e. strongly disagree
c. have no opinion
8. Laws are made without considering what most people want.
- a. strongly agree d. somewhat disagree
b. somewhat agree e. strongly disagree
c. have no opinion
9. Laws are like the rules of a game: they allow us to cooperate.
- a. strongly agree d. somewhat disagree
b. somewhat agree e. strongly disagree
c. have no opinion
10. If you can break the law and get away with it I will.
- a. strongly agree d. somewhat disagree
b. somewhat agree e. strongly disagree
c. have no opinion
11. Without laws most people would suffer.
- a. strongly agree d. somewhat disagree
b. somewhat agree e. strongly disagree
c. have no opinion

²⁰ Reliability and validity data located in Part Four of the Appendix.

THE PENNSYLVANIA STATE UNIVERSITY DRUG EDUCATION EVALUATION SCALES

Part Four: Law and Society Scale²⁰

Developed by John D. Swisher and Anthony J. Piniuk

... we must obey all laws not just those that we

- d. somewhat disagree
- e. strongly disagree

6. I feel it is okay for me to break those laws which I feel are wrong.

- a. strongly agree
- b. somewhat agree
- c. have no opinion
- d. somewhat disagree
- e. strongly disagree

... personal liberties like the drug laws are just as bad as freedom.

- d. somewhat disagree
- e. strongly disagree

7. Laws are made by the majority of the people.

- a. strongly agree
- b. somewhat agree
- c. have no opinion
- d. somewhat disagree
- e. strongly disagree

... because of laws.

- d. somewhat disagree
- e. strongly disagree

8. Laws are made without considering what most people want and need.

- a. strongly agree
- b. somewhat agree
- c. have no opinion
- d. somewhat disagree
- e. strongly disagree

... t have a say in making the laws.

- d. somewhat disagree
- e. strongly disagree

9. Laws are like the rules of a game: they allow us to work, live and play cooperatively.

- a. strongly agree
- b. somewhat agree
- c. have no opinion
- d. somewhat disagree
- e. strongly disagree

... eople from getting stepped on.

- d. somewhat disagree
- e. strongly disagree

10. If you can break the law and get away with it I would say do it.

- a. strongly agree
- b. somewhat agree
- c. have no opinion
- d. somewhat disagree
- e. strongly disagree

... ata located in Part Four of the Appendix.

11. Without laws most people would suffer.

- a. strongly agree
- b. somewhat agree
- c. have no opinion
- d. somewhat disagree
- e. strongly disagree

12. Laws are made to limit everyone's freedom.

- | | |
|--------------------|----------------------|
| a. strongly agree | d. somewhat disagree |
| b. somewhat agree | e. strongly disagree |
| c. have no opinion | |

13. Laws are made to guarantee individuals certain rights.

- | | |
|--------------------|----------------------|
| a. strongly agree | d. somewhat disagree |
| b. somewhat agree | e. strongly disagree |
| c. have no opinion | |

14. Laws which need to be changed should be disobeyed until they are changed.

- | | |
|--------------------|----------------------|
| a. strongly agree | d. somewhat disagree |
| b. somewhat agree | e. strongly disagree |
| c. have no opinion | |

APPENDIX

RELIABILITY, VALIDITY AND CORRELATIONS²¹

Part One: Drug Knowledge Scale

Content validity was insured by including approximately the same number of items from each category of drug. Construct and criterion-related validity are suggested by higher scores in user than in non-user groups ($p = 1.01$) and by a slight but significant correlation ($r = .26$, $p = 1.05$) between test scores and grade-point average. Internal consistency reliability coefficients on the instrument have exceeded .80.

²¹ The authors may be contacted for more complete information. Address inquiries to Dr. John D. Swisher, Addictions Prevention Laboratory, Department of Counselor Education, The Pennsylvania State University, University Park, Pennsylvania 16802.

Any user of this scale is advised to make items which might increase the instrument population and program being evaluated however, could greatly affect the scale's necessitating a new validity and reliability.

Part Two: Drug Attitude Scale

Alpha (internal consistency) reliability was calculated at .84 and .87 on two separate administrations on 120 ninth grade students. Criterion related validity by Hoffman (1972) who noted that correlation between instrument and self-reported, weighted scores ranged from .64 to .70. He further observed that users displayed significant attitudinal differences although the scale is relatively short, reliability is more than adequate.

Part Three: Drug Use Inventory

Correlations involving the Drug Use Inventory yielded some interesting results. For example, Warren (1972) found that the relationship between peer use and personal use was quite high (.64 for marijuana use), and the relationship between personal use of drugs and feelings of guilt, between personal use of drugs and feelings of shame, and between personal use of drugs and popular opinion, was .0 regardless of drug.

Part Four: Law and Society Scale

Alpha (internal consistency) reliability was calculated for eighth graders ($N=44$) and eleventh graders ($N=44$) respectively. The total score on this scale for eighth graders correlated between .46 and .54 with scores on the Law and Society Scale. There is a positive correlation between scores on the Law and Society Scale and prediction of drug use. On a group of college students a correlation of .53 was found between scores on the Law and Society Scale and attitudes toward personal use. These latter findings support the validity to this particular instrument.

mit everyone's freedom.

- d. somewhat disagree
- e. strongly disagree

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- d. somewhat disagree
- e. strongly disagree

to be changed should be disobeyed until they are

- d. somewhat disagree
- e. strongly disagree

APPENDIX

VALIDITY AND CORRELATIONS^{2 1}

Knowledge Scale

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sistency reliability coefficients on the instru-
80.

ontacted for more complete information. Address inquiries to
ictions Prevention Laboratory, Department of Counselor
State University, University Park, Pennsylvania 16802.

Any user of this scale is advised to make minor adjustments in items which might increase the instrument's relevancy to the population and program being evaluated. Extensive editing, however, could greatly affect the scale's validity and reliability, necessitating a new validity and reliability check.

Part Two: Drug Attitude Scale

Alpha (internal consistency) reliability coefficients were calculated at .84 and .87 on two separate administrations to a sample of 120 ninth grade students. Criterion related validity was gathered by Hoffman (1972) who noted that correlations between this instrument and self-reported, weighted drug use scores ranged from .64 to .70. He further observed that various classes of drug users displayed significant attitudinal differences. Thus, even though the scale is relatively short, reliability and validity are more than adequate.

Part Three: Drug Use Inventory

Correlations involving the Drug Use Inventory have yielded some interesting results. For example, Warner and Swisher (1971) found that the relationship between peer and personal use of drugs was quite high (.64 for marijuana use), while the relationship between personal use of drugs and feelings of alienation, contrary to popular opinion, was .0 regardless of drug type.

Part Four: Law and Society Scale

Alpha (internal consistency) reliability coefficients for eighth graders (N=44) and eleventh graders (N=54) were .66 and .76 respectively. The total score on this scale for the above populations correlated between .46 and .54 with willingness to use drugs. There is a positive correlation between the law scale and the prediction of drug use. On a group of college students (N=40) a correlation of .53 was found between scores on the law scale and attitudes toward personal use. These latter data lend further validity to this particular instrument.

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PART ONE
CONFLUENT EDUCATIONAL STRATEGIES

8
**Affect
and
Cognition
in
Drug
Education**

by
John F. Strandmark

Many educators are acutely sensitive to the multiple problems facing educational communities today. More books on these problems have been written in the last five years than in the twenty-five that preceded them. *Crisis in the Classroom*, *Pygmalion in the Classroom*, *Curricular Concerns in a Revolutionary Era*, *Teaching as a Subversive Activity*, to name only a handful of titles, are earnest attempts to focus on the problems in the classroom and some of their solutions.

One of the most promising of these solutions appears to be the inclusion of an affective component into school curricula. Such programs have the potential of revitalizing our schools through processes which provide more meaningful and personally relevant learning experiences for students.

One of the most significant aspects of such a solution is that it recognizes and values the interaction between the two basic components of every learning experience: cognitive and affective.

Cognition refers to thinking or intellectual functioning. It is, therefore, subject or fact-oriented. In general, our schools have relied primarily on the cognitive component of the educational process over the past several decades. Consequently, less emphasis (or often neglect) has been attached to the second basic component of the learning experience, the *affective* element. Affective learning focuses on the individual learner, considering his feelings and emotions as an important part of learning. The affective element gives personal relevance to the materials being presented. Properly understood it is not to be construed as sensitivity training or T-groups within the schools, nor as an approach which sanctions instilling socially "correct" values and attitudes in students.

Both elements are an integral part of any learning experience. There can be no meaningful intellectual learning without some sort of feeling, just as there are no feelings without the mind being somehow involved. Unfortunately, curriculum outlines, in their effort to compress and categorize subject matter, all too often fail to take this dichotomy into account. By focusing on subject matter only, the outlines create a one-sided view of the world.

Teachers are pressured to cover all the subject matter set forth in the curriculum outline, which allows no time to relate the materials to human experience. Through reliance on organized, subject oriented curriculum outlines as the basic mode of instruction, educators have committed what Paul Tillich has called the fatal pedagogical error—"To throw answers like stones at the heads of those who have not yet asked the question."

The responsibility for making learning personally relevant has been left by default to the student. That this method is perhaps inadvisable can be witnessed by the highly vocal discord and unrest currently coming from students concerning what they express as a lack of relevance and depersonalization of their formal education.

Some educators are now moving to formally merge the cognitive and affective elements into an integrated approach to learning, one which acknowledges the needs of the whole person—emotional as well as intellectual. This merger has been labeled "confluent" or "humanistic" education. Spurred on by a recent spate of books on the philosophical elements and operational aspects of humanistic education, such as *Human Teaching for Human Learning*, *Values and Teaching*, *What Do I Do Monday* and *Schools Without Failure*, teachers across the country are experimenting with imaginative teaching techniques in an attempt to help provide more positive learning experiences for students.

NEW HOPE FOR DRUG EDUCATION

The recent trend toward confluent education is particularly welcome in the area of drug education for it is here that the traditional "line 'em up in rows and shoot it at 'em!" approach most noticeably fails. Traditional drug education courses consider drug use as a behavior in and of itself, isolated from other life experiences. Such courses attempt to alter behavior without considering reasons underlying drug use. The objectives of such programs are to stop students from using drugs at any cost. It is for this reason that scare techniques and fact-oriented approaches are trundled out in the hope that students will either be frightened or discouraged from using drugs. Little or no attempt is made in such courses to relate drug use to any other aspect of a student's

life. That these approaches have met with complete success has already been adequately demonstrated (Introduction and Overview).

Confluent education applied to drug abuse is a vehicle through which students and teachers gain insight and understanding of their attitudes and beliefs and move towards the definition of rational, well-informed positions towards drug use.

Most confluent drug education programs view drug use in a societal context as a coping mechanism. This form of drug use is viewed as a response to emotional or behavioral problems which stem from an inability to meet his needs in ways that are not destructive to him.

From the literature related to psychology, several have emerged numerous classifications of human needs. Maslow's hierarchy of needs (1962) and Maslow and Herzberg's²² (1966) are two classification systems which serve as the basis for designing different confluent drug education programs. As the word "hierarchy" implies, Maslow's hierarchy has several levels of needs. At the base are physiological needs followed by safety and belongingness needs. Next are self-esteem needs. The top of the hierarchy contains what Maslow calls the self-actualizing person. He defines self-actualizing person as "one who . . . use and exploit fully their talents, abilities, etc. Such people seem to be fulfilling themselves in doing the best they are capable of doing" (1962). He states that before any one can move up on the hierarchy, the needs of the lower level must be at least partially satisfied.

Lasswell approaches the classification from a different perspective. He considers there to be eight universal

- Affection
- Respect

²² There has been considerable controversy over the relative importance of the values. The book *Values and Teaching* provides a detailed differentiation.

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life. That these approaches have met with something less than
complete success has already been adequately documented (see
Introduction and Overview).

Confluent education applied to drug abuse prevention can be a
vehicle through which students and teachers alike develop insight
and understanding of their attitudes and behaviors—the first step
towards the definition of rational, well-thought out personal
positions towards drug use.

Most confluent drug education programs view the misuse of
drugs in a societal context as a coping mechanism or an escape.
This form of drug use is viewed as a "symptom" of deeper
emotional or behavioral problems which stem from an individual's
inability to meet his needs in ways that are not potentially
destructive to him.

From the literature related to psychology and sociology has
emerged numerous classifications of universal human needs.
Maslow's hierarchy of needs (1962) and Lasswell's value catego-
ries²² (1966) are two classification systems which have served as
the basis for designing different confluent drug education programs.
As the word "hierarchy" implies, Maslow's framework sets forth
several *levels* of needs. At the base of the hierarchy are
physiological needs followed by safety needs and love and
belongingness needs. Next are self-esteem needs and the top level
of the hierarchy contains what Maslow has called the self-
actualizing person. He defines self-actualizing individuals as those
who "... use and exploit fully their talents, capacities, potential-
ities, etc. Such people seem to be fulfilling themselves and to be
doing the best they are capable of doing" (Maslow, 1954). Maslow
states that before any one can move up on the hierarchy his needs
of the lower level must be at least partially met.

Lasswell approaches the classification from a different perspec-
tive. He considers there to be eight universal human needs:

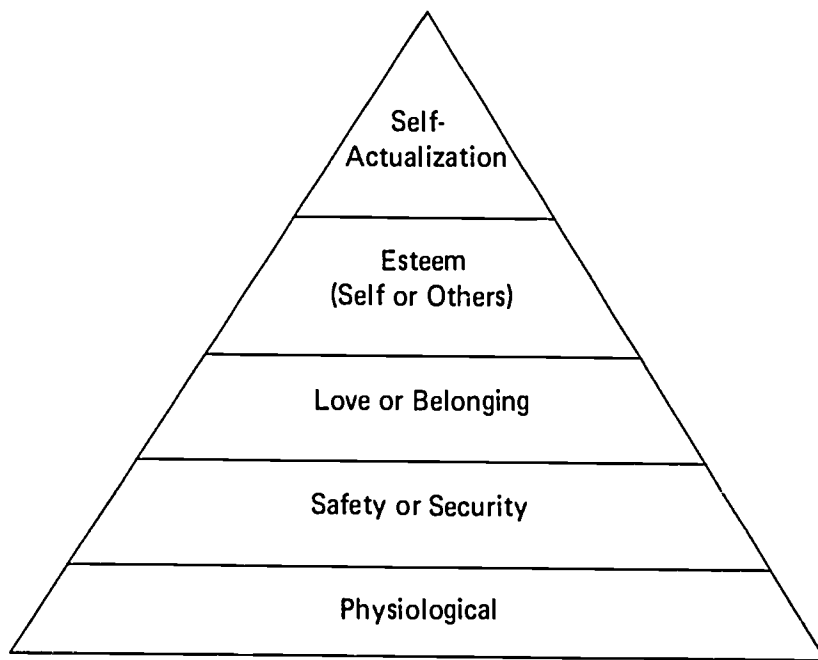
- Affection
- Respect

²² There has been considerable controversy over the dichotomy between needs and
values. The book *Values and Teaching* provides considerable insight into this
differentiation.

- Skill
- Enlightenment
- Power (Influence)
- Wealth (meaning goods and services in the school-setting)
- Well-being (both physical and mental)
- Rectitude (Responsibility)

He contends that every person has a need to give full personal expression to each of these needs. Deprivation in any of the categories prevents the individual from achieving his full potential.

Broadly stated, the goal of most confluent drug education programs is to help individuals understand their basic needs and to explore potentially successful ways of meeting those needs *before* becoming physically or emotionally dependent on drugs. Embracing such a goal allows confluent drug education programs to consider a wide range of life experiences and social behavior.



Maslow's Basic Needs Hierarchy

Abuse of drugs often retreats to the back of other personal problem areas such as sex conflict.

If a person is able to find ways to meet his needs in satisfying ways that further develop his self-concept, he will develop a stronger, more resilient self-concept. However, if a person thinks highly of himself, he may escape through the heavy use of drug behaviors.

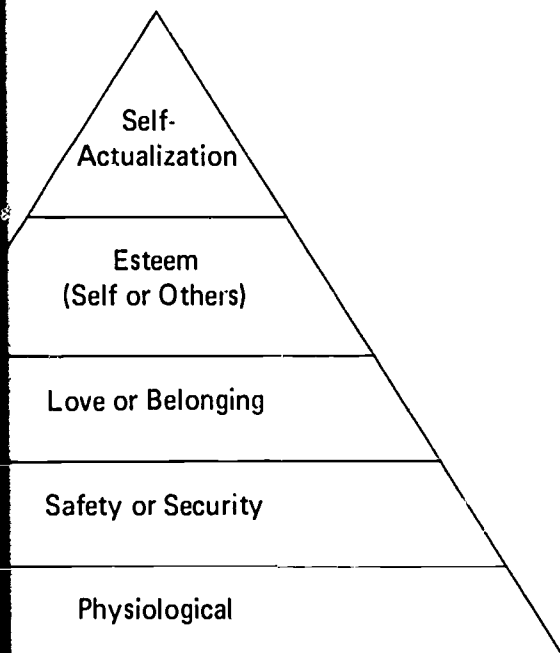
So the challenge is presented to provide strategies and tools which students can use to help them understand themselves, and more fully develop their potential.

THREE STRATEGIES FOR CONFLUENT DRUG EDUCATION

Confluent drug education programs employ strategies aimed at answering this challenge. The first strategy directly to the Level II objectives listed in the approach is to allow students the opportunity to engage in the *process of valuing* in the classroom. By understanding how values are formed and then of valuing, we can give students the chance to become aware of their values. They learn to understand themselves and their values. *Values and Teaching* (1966) sets forth a process which can be accomplished.

The process of valuing is inextricably linked to the strategy, *decision-making*. The valuing process for an individual goes through a process where the individual, which, if acted upon, would conflict with his own self-hold. He decides "against" a particular course of action. This process of decision-making is often overlooked by parents and teachers as children are *told* what to study, *told* how to study, *told* how to dress. Students who are not given the opportunity of making decisions—weighing the potential consequences of a situation and balancing that with the potential consequences—will be more likely to make decisions which will be in non-destructive ways.

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nge of life experiences and social behavior.



Maslow's Basic Needs Hierarchy

Abuse of drugs often retires to the background as students discuss other personal problem areas such as sex, race relations and family conflict.

If a person is able to find ways to meet his needs in positive, satisfying ways that further develop his potential, he is going to develop a stronger, more resilient self-concept. The assumption is that if a person thinks highly of himself, he will have less reason to escape through the heavy use of drugs, or other destructive behaviors.

So the challenge is presented to provide learning experiences and tools which students can use to help understand and accept themselves, and more fully develop their capabilities.

THREE STRATEGIES FOR CONFLUENT DRUG EDUCATION

Confluent drug education programs employ several basic strategies aimed at answering this challenge. These strategies correspond directly to the Level II objectives listed in Chapter 1. One approach is to allow students the opportunity to explore the *process of valuing* in the classroom. By helping students understand how values are formed and then offering experiences which give students the chance to become aware of their own values, they learn to understand themselves and their motivations better. *Values and Teaching* (1966) sets forth very clearly how this process can be accomplished.

The process of valuing is inextricably related to a second strategy, *decision-making*. The valuing process implies that the individual goes through a process whereby he rejects options which, if acted upon, would conflict with values he has come to hold. He decides "against" a particular option and "for" another one. This process of decision-making is one which is often overlooked by parents and teachers as children grow up. Too often children are *told* what to study, *told* how long they can wear their hair, *told* how to dress. Students who are given practice in the art of making decisions—weighing the potential risk or danger in a situation and balancing that with the potential reward or gain—will be more likely to make decisions which will help them meet their needs in non-destructive ways.

A third strategy is the *development of communication skills*. Man is basically a social animal. Whole theories of personality have evolved around his relationship to others of his species. Many of man's needs, whether they are labeled "love and belongingness" or "affection and respect," are derived from those around him.

A prerequisite to meeting these needs is the ability to communicate effectively. This means more than a facility with the language. Listening, accepting other points of view without censure, and being able to assimilate and reflect upon responses, are all integral aspects of communication. Confluent drug education programs strive to create an atmosphere which allows for open communication and practice in the use of communication skills. Such a focus assumes that if students become good communicators, they will be able to meet their interpersonal needs in an effective manner without relying on artificial, chemically-induced means.

By definition, a confluent drug education program will include a cognitive (information-based) component. This is critical, particularly if one recognizes the tendency of individuals to inhibit or distort knowledge presented to them in an effort to minimize internal or external conflicts and inconsistencies. In a study by Boris, Zinberg and Boris (1972), the researchers observed that adolescents tend to either hold on to or create their own myths concerning drug-related and other potentially stressful information, even after exposure to formal fact-oriented programs. The authors suggest that clinging with such tenacity to myth results from the ego's effort to minimize stress and internal conflict. For example, they state, "A fourteen-year old may not want to hear that marijuana is a relatively harmless drug, because if he were to accept that piece of information, he might fear that his wish to try new things could entice him to act and perhaps get into trouble, or his new knowledge force him into a conflict with his parents. Hence he may hold on to a myth—that marijuana is very dangerous. Doing so permits him to maintain a negative attitude towards marijuana which reduces the pressure he feels inside."

The role of information should thus not be minimized. However, the manner in which it is presented is crucial. Students should be allowed to formulate the questions and explore the

issues meaningful to them in a setting which is supportive and seeks to minimize stress and conflict.

THE ROLE OF THE TEACHER

The major function of the teacher in a confluent drug education course is to help students learn about themselves and the world. It is essential that the teacher refrain from many ways that satisfy either the teacher or the societal norms. The temptation is great to use a variety of techniques; for example, to foist society's values on students. Values must, instead, be developed by the student as a personal choice. "Instead of giving young people a role that their task is to stand a dreary watch over the world," says John Gardner (1964), "we should be encouraging them to brace truth that it is their task to live and learn continuously in their own time."

Teachers are most successful in this role when they see themselves as guides rather than as purveyors of information. The best teachers become, then, followers of their students, assuming active roles only when they judge that the student is floundering or when clarification seems appropriate. In such a role, teachers allow students to take responsibility for their own behavior. The teacher also has the task of creating an atmosphere of trust and open-mindedness. Students should feel that they will not be labeled or judged for expressing their feelings and thoughts.

CONFLUENT DRUG EDUCATION PROGRAM TYPOLOGIES

The concepts of confluent drug education have been discussed in a variety of ways. Not all programs employ the same approach previously listed. The greatest diversity is apparent in the degree of program integration into school and community. Considered.

- One basic approach creates a separate course in the school. This course emphasizes self-

the development of communication skills. animal. Whole theories of personality have relationship to others of his species. Many of they are labeled "love and belongingness" or are derived from those around him.

meeting these needs is the ability to y. This means more than a facility with the accepting other points of view without to assimilate and reflect upon responses, of communication. Confluent drug educa- to create an atmosphere which allows for and practice in the use of communication assumes that if students become good will be able to meet their interpersonal needs without relying on artificial, chemically-

luent drug education program will include n-based) component. This is critical, partic- s the tendency of individuals to inhibit or ented to them in an effort to minimize nfects and inconsistencies. In a study by ris (1972), the researchers observed that her hold on to or create their own myths and other potentially stressful informa- re to formal fact-oriented programs. The inging with such tenacity to myth results o minimize stress and internal conflict. For A fourteen-year old may not want to hear tively harmless drug, because if he were to ormation, he might fear that his wish to try e him to act and perhaps get into trouble, force him into a conflict with his parents. on to a myth—that marihuana is very ermits him to maintain a negative attitude ch reduces the pressure he feels inside."

mation should thus not be minimized. n which it is presented is crucial. Students formulate the questions and explore the

issues meaningful to them in a setting which is non-threatening and seeks to minimize stress and conflict.

THE ROLE OF THE TEACHER

The major function of the teacher in a confluent drug education course is to help students learn about themselves. To this end, it is essential that the teacher refrain from manipulating students in ways that satisfy either the teacher or the teacher's concept of societal norms. The temptation is great to use value processing techniques; for example, to foist society's norms upon the students. Values must, instead, be developed out of the process of personal choice. "Instead of giving young people the impression that their task is to stand a dreary watch over the ancient values," says John Gardner (1964), "we should be telling them the grim but bracing truth that it is their task to recreate those values continuously in their own time."

Teachers are most successful in this endeavor if they see themselves as guides rather than as purveyors of knowledge. The best teachers become, then, followers of the group activity, assuming active roles only when they judge the discussion to be floundering or when clarification seems appropriate. By assuming such a role, teachers allow students to take responsibility for their own behavior. The teacher also has the task of seeing that an atmosphere of trust and open-mindedness pervades the classroom. Students should feel that they will not be laughed at or criticized for expressing their feelings and thoughts.

CONFLUENT DRUG EDUCATION PROGRAM TYPOLOGIES

The concepts of confluent drug education can be presented in a variety of ways. Not all programs employ all of the strategies previously listed. The greatest diversity is apparent when the mode of program integration into school and community structure is considered.

- One basic approach creates a separate course within the school. This course emphasizes self-understanding, cover-

ing such topics as human needs, perception, self-concept and coping.

- Another approach seeks to integrate the goals and methods inherent in a confluent approach to drug education into already existing classes. Every class thus becomes a potential forum for clarifying values, practicing decision-making and communication skills and perhaps learning cognitive information about drugs. These experiences are planned as a part of the regular curriculum. They can also occur spontaneously if the atmosphere of the classroom is

perceived as non-threatening. In program, a commitment to underlying program concepts must

- The third type of program sees community in the drug education such an approach is that school of influences on a student's life. derived from an enlightened shattered unless a student receives growth and development from his

PART TWO EVALUATION OF CONFLUENT DRUG EDUCATION PROGRAMS—A MULTI-DIMENSIONAL

Confluent drug education programs concern themselves with some of the most studied dimensions of psychology. Self-concept, interpersonal relationships, valuing and decision making, all have associated with them a wealth of theories and research studies. This does not mean, however, that it is a simple task to accurately assess changes in these areas. Evaluation of any program which seeks to impact upon an individual's attitudes, behaviors and interpersonal functioning is at best difficult. This difficulty can, to some degree, be minimized through the utilization of various research techniques, all have inherent weaknesses, but when taken together they present a much more complete, composite picture of effects of the program.

DESCRIPTION OF TECHNIQUES

The following sections outline several basic research techniques which should be considered for inclusion in research plans.

Pencil and Paper Personality Measures

The social sciences have relied heavily upon questionnaires and tests to facilitate the conduct of research. Such measures have an important place in research plans and probably provide the best single indicators of change. Yet, there are many problems associated with their use.

Stanislav Andreski for one, in his recent *Sciences as Sorcery* (1973), expresses doubts about the sciences for their reliance on questionnaires. He says that if somebody had tried to build a science of psychology by making elaborate computations of test results. Accordingly, the following caveats suggest that reliance upon pencil and paper measurements to evaluate personality is inadvisable.

One major area of concern involves the field of psychology concerning the notion of personality. Most personality research assumes that a person is consistent in terms of the way he sees himself and is not being questioned by researchers who doubt his capacity for varied behavior. These researchers doubt the ability of humans to accept anti-social behavior, losing their feeling of honesty with self. For example, a theory, for example, accepts the coexistence of two personalities within an individual. These researchers doubt the ability towards consistency in most psychological tests. It is an artificial overlay on the personality which is not "acceptable" choices.

Personality measures assume that individuals act in a relatively consistent manner. In direct contrast to this assumption, Gergen and Wishnov (1965)

topics as human needs, perception, self-concept

approach seeks to integrate the goals and methods of a confluent approach to drug education into existing classes. Every class thus becomes a forum for clarifying values, practicing decision-making and communication skills and perhaps learning information about drugs. These experiences are a part of the regular curriculum. They can also be achieved if the atmosphere of the classroom is

perceived as non-threatening. In order to adopt such a program, a commitment to teacher training and the underlying program concepts must be developed.

- The third type of program seeks to involve the entire community in the drug education effort. The rationale for such an approach is that school is but one of a wide array of influences on a student's life. Benefits and expectations derived from an enlightened school program can be shattered unless a student receives support for further growth and development from his community.

PART TWO

EVALUATION OF CONFLUENT DRUG EDUCATION PROGRAMS—A MULTI-DIMENSIONAL APPROACH

Drug education programs concern themselves with the studied dimensions of psychology. Self-concept, relationships, valuing and decision making, all have them a wealth of theories and research studies. It is, however, not a simple task to accurately evaluate these areas. Evaluation of any program which is based upon an individual's attitudes, behaviors and performance is at best difficult. This difficulty can be minimized through the utilization of various measures; all have inherent weaknesses, but when taken together present a much more complete, composite picture of the program.

DESCRIPTION OF TECHNIQUES

Sections outline several basic research techniques considered for inclusion in research plans

Personality Measures

Researchers have relied heavily upon questionnaires and the conduct of research. Such measures have an application in research plans and probably provide the best method of change. Yet, there are many problems in their use.

Stanislav Andreski for one, in his recently released book, *Social Sciences as Sorcery* (1973), expresses discontent with the social sciences for their reliance on questionnaires by saying, "It is as if somebody had tried to build a science of meteorology solely by making elaborate computations of the fluttering of flags." Accordingly, the following caveats suggest to us that relying solely upon pencil and paper measurements to evaluate your program is inadvisable.

One major area of concern involves a theoretical battle in the field of psychology concerning the notion of personal consistency. Most personality research assumes that a person remains relatively consistent in terms of the way he sees himself. This assumption is being questioned by researchers who recognize the human capacity for varied behavior. These researchers also acknowledge the ability of humans to accept antithetical behavior without losing their feeling of honesty with self and with others. Such a theory, for example, accepts the coexistence of love and hate within an individual. These researchers further perceive a strain towards consistency in most psychological research, implying an artificial overlay on the personality which limits an individual's "acceptable" choices.

Personality measures assume that individuals respond in a relatively consistent manner. In direct contradiction to this assumption, Gergen and Wishnov (1965) found that three factors

significantly changed the way a person presents himself as measured on a typical self-esteem questionnaire. These factors were:

- The person with whom they were interacting
- The environment of the interaction (duration of the relationship)
- The motivation derived from the interaction

This new theory has vast implications in the area of personality testing. By systematically labelling individuals through the use of a particular instrument, the researcher may well be limiting the subject, failing to recognize his full range of expressions. Additionally, one must ask how much reliance can be placed on personality tests as effective measures of the way an individual "is" if, in fact, a person's social visage is as easily alterable as the above study indicates. An excellent argument for this approach to personality, accompanied by a distillation of research conducted in its support, can be found in an article by Gergen entitled "Personality Consistency in the Presentation of Self" (1968).

Another question arises around the issue of reliability and validity of instruments designed to measure aspects of human personality. Psychological researchers usually develop new instruments each time they commence a study. In some cases this is surely necessary. On the other hand, there has been relatively little work done to establish a respectable base of reliability and validity for most existent instruments. The instruments which have such a base often suffer, however, because items and scales are not updated to reflect societal changes. An example of such an instrument is the California Psychological Inventory (Gough, 1957), which has a well-established research base justifying its use, but includes, among other equally "irrelevant" items, a Femininity Scale which is chauvinistic to the point of insult when judged by today's standards.

Those who are selecting personality measures must carefully look at the instrument and its applicability to the intended target group. One should not assume that personality measures are cross-cultural or for that matter, even applicable to both sexes. This caveat was recently exemplified by a study which applied Rotter's theory of internal and external control to minority

college students. As a result, Patricia Gurin "internal control" is not a unitary dimension for students as Rotter (1966) has suggested. A theoretical difference she developed a scale for internal and external control based on her theory. It is important to consider the reading level of the group to be tested.

Review of Records

Reviews and longitudinal comparisons are often overlooked as research tools. A number of *measures* are readily available to researchers in school settings. Student grades, attendance records, disciplinary records, for example, are all quantifiable data elements. When viewed and analyzed, they provide independent measures of behavior directly to dimensions such as self-concept and self-making. *A word of caution:* prior to collecting records, attempt to ascertain the accuracy of the records. The widely differing policies on the emphasis and accuracy of this nature. Any variance in the accuracy of the records being studied.

Observation

Although the most costly in terms of time, observation is potentially one of the most powerful a researcher has at his disposal. Observation is particularly effective in determining change in student and student + student interaction. There are many observational frameworks which can be used to study interaction in the classroom.

Another facet of observation which has been used by researchers is simply to observe teachers and how they relate to the course of study in question. This does not always lend itself to quantification.

It is important, for example, to note that the course she was teaching changed the way she interacted. It is important to note that a student *felt* that

the way a person presents himself as self-esteem questionnaire. These factors

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of the interaction (duration of the

derived from the interaction

vast implications in the area of personality labelling individuals through the use of a the researcher may well be limiting the size his full range of expressions. Additionally much reliance can be placed on personality tests of the way an individual "is" if, in fact, it is as easily alterable as the above study argues for this approach to personality. Citation of research conducted in its support, an article by Gergen entitled "Personality and the Construction of Self" (1968).

issues around the issue of reliability and validity designed to measure aspects of human behavior. Social researchers usually develop new instruments to commence a study. In some cases this is not the case. On the other hand, there has been relatively little research on a respectable base of reliability and validity instruments. The instruments which have such a base are few, because items and scales are not stable over time and societal changes. An example of such an instrument is the California Psychological Inventory (Gough, 1952), an established research base justifying its use, but also including several equally "irrelevant" items, a Femininity Scale which is so specific to the point of insult when judged by

using personality measures must carefully consider the instrument and its applicability to the intended target. Do not assume that personality measures are equally applicable to both sexes. This is clearly exemplified by a study which applied Rotter's internal and external control to minority

college students. As a result, Patricia Gurin (1969) concluded that "internal control" is not a unitary dimension in Black college students as Rotter (1966) has suggested. In response to this theoretical difference she developed a scale which measures internal and external control based on her target group. Similarly, it is important to consider the reading level and age of the target group to be tested.

Review of Records

Reviews and longitudinal comparisons of archives are often overlooked as research tools. A number of such *unobtrusive measures* are readily available to researchers operating in school settings. Student grades, attendance records, tardiness patterns and disciplinary records, for example, are all easily collectable and quantifiable data elements. When viewed longitudinally, they provide independent measures of behavioral change which relate directly to dimensions such as self-concept, valuing and decision making. A *word of caution*: prior to collecting data of this nature, attempt to ascertain the accuracy of the records. Schools have widely differing policies on the emphasis placed on collecting information of this nature. Any variance naturally affects the accuracy of the records being studied.

Observation

Although the most costly in terms of time and money, observation is potentially one of the most effective tools a researcher has at his disposal. Observational techniques are particularly effective in determining changes in teacher ↔ student and student ↔ student interaction. There exists a wide variety of observational frameworks which can be used to categorize group interaction in the classroom.

Another facet of observation which has received less attention from researchers is simply to observe the way students and teachers relate to the course of study in question. This data does not always lend itself to quantification.

It is important, for example, to note that a teacher *felt* the course she was teaching changed the way she related to students. It is important to note that a student *felt* that the course was the

best thing that has happened to him in school, even if the instruments administered do not reflect that change. Such information can be gained by listening to students talk after class or by talking with students and teachers. It would also be useful to have them write their impressions of how the course affected them.

WHERE TO START

This section is designed to help the reader operationalize a multi-dimensional evaluation. Included are several items for consideration:

- Brief descriptions of several pencil and paper instruments designed to measure self-concept and interpersonal functioning
- Description of a framework for recording data from school records
- Descriptions of a group of classroom observation frameworks for measurement of interpersonal functioning and valuing

Suggested Paper and Pencil Measures²³

Selection of instruments for review is both simple and difficult. It is simple because there are so many instruments to choose from. It is at the same time difficult since each instrument has differing reliability and validity attached to it; has been used with differing target groups; and attempts to measure widely differing aspects of personality.

The instruments included herein are suggested for possible use. By no means are they the only instruments available which could provide reliable data. As stated elsewhere in the handbook, before

²³ There are many legal and psychological issues involved in personality testing in the schools. For a discussion of some of the major problems we strongly recommend C.W. Sherrer and R. A. Roston, "Some Legal and Psychological Concerns about Personality Testing in the Public Schools," *Federal Bar Journal*, 30, pp. 111-118 (1971).

selecting any instrument, the researcher acquainted with the scale and its development history.²⁴

Group Participation Scale

Authors: Pepinsky, H., Liegel, L. and Van A

Source: Printed in *Journal of Abnormal Psychology*, 47, pp. 415-419 (1952), as part of a *Criterion in Counseling: A Group Participation Scale*, authors listed above.

Variables Measured: The scale was designed to measure "effective individual participation" and "effectively participating group member" defined as one who:

- Initiates
- Defines
- Sustains
- Directs

Description: The scale consists of 24 Thurstone "guess who" format. The respondent places in rank order the three items. An accurate description of his typical behavior as a group member can be asked to describe his group using the same process. Sample items on the scale are:

- Is a good follower
- Tries hard to do a good job

Administration and Scoring. The scale is a self-test can be scored easily by hand, and the number of items being measured is small.

²⁴ The author acknowledges the use of two major review books: *Social Psychological Attitudes* (1970) and *Measuring Human Personality* (1970) in the development of this section. These books greatly aided in describing the instruments suggested for consideration.

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WHERE TO START

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Pencil Measures^{2,3}

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selecting any instrument, the researcher should become well
acquainted with the scale and its developmental and research
history.^{2,4}

Group Participation Scale

Authors: Pepinsky, H., Liegel, L. and Van Atta, E. L.

Source: Printed in *Journal of Abnormal and Social Psychology*,
47, pp. 415-419 (1952), as part of an article entitled: "The
Criterion in Counseling: A Group Participation Scale" by the
authors listed above.

Variables Measured. The scale was designed to provide a measure
of *effective individual participation* in a social group. An
"effectively participating group member" is operationally
defined as one who:

- Initiates
- Defines
- Sustains
- Directs

Description: The scale consists of 24 Thurstone-scaled items in a
"guess who" format. The respondent is asked to check and
place in rank order the three items which give the most
accurate description of his typical behavior in a group. Each
group member can be asked to describe the other members of
his group using the same process. Sample items included in
the scale are:

- Is a good follower
- Tries hard to do a good job

Administration and Scoring: The scale is self administering. The
test can be scored easily by hand, particularly if the group
being measured is small.

^{2,4} The author acknowledges the use of two major reviews of instruments, *Measures of
Social Psychological Attitudes* (1970) and *Measuring Human Behavior* (1973), in the
development of this section. These books greatly eased the task of selecting and
describing the instruments suggested for consideration.

has been used primarily with college students.
easily comprehensible. The test format is
Thus, there seems little reason why the scale
tried with high school students. Norms have
for 104 male undergraduates at the State
ington and Ohio State University.

reliability coefficient ranged from .73 to .92
Pearson-Bowman to .84 to .96 in a sample
Shuman orientation course in the College of
Ohio State University. No test-retest data is

estimates have been obtained through 1)
group perceptions and teacher perceptions of
effective participation in a group and 2)
individual's self perception and group's percep-
tency.

validity can be reported for the scale. The
had originally been used to check validity
ratings) were not independent of the actual
has been little work on the instrument since
It should thus be restandardized and vali-

Although this scale was not developed as a
sure, it seems easily adaptable, particularly if
ows for group interaction as a part of the
site for effective confluent drug education

Locus of Control Scale for Children

and Strickland, B. R.

owicki, S. and Strickland, B. R. "A Locus of
for Children." *Journal of Consulting and
Psychology* (1973, in press).

The scale purports to measure internal vs.
of control (Rotter, 1966). Locus of control
agree to which a person believes he possesses

or lacks the power to control what happens to him. As
Lefcourt (1966) states, "Internal control refers to the
perception of positive and/or negative events as being a
consequence of one's own action and thereby under personal
control, external control refers to the perception of positive
and/or negative events as being unrelated to one's own
behavior in certain situations and therefore beyond personal
control."

Description: The scale is a 40 item test in which respondents are
asked to answer yes or no to each item. The authors
recommend the use of two short forms, one for grades 3-6
and another for grades 7-12. These forms are derived from a
subset of items in the complete scale. Sample items from the
scale:

- Do you believe that you can stop yourself from catching
a cold?
a) yes b) no
- Do you feel that most of the time parents listen to what
their children have to say?
a) yes b) no
- When you get punished does it usually seem it is for no
good reason at all?
a) yes b) no

Administration and Scoring. The test is administered orally, with
each item read twice. It has also been self-administered. The
test authors make no recommendation concerning method of
administration or time allowed to complete the scale. Tests
can easily be scored by hand.

Sample. A variety of samples, ranging from third grade through
college, have been utilized. Main sample used for develop-
ment of the scale consisted of 1017 children (mostly
Caucasian) ranging in age from third to twelfth graders, in
four separate communities.

Reliability. Current estimates of internal consistency are within
the range of acceptability (ranging from .63 for grades 3 5 to

81 for grade 12). Test-retest reliabilities are also acceptable. Tested at a six-week interval test-retest correlations ranged from .63 for the third grade students tested to .71 for the tenth graders.

Correlates: The authors report a significant relationship between internality as measured on the scale and higher grade point averages in one sample of twelfth graders and another of college students. Internality was also found to be significantly related to achievement test scores for the third, fifth through seventh, tenth and twelfth grade males, but not the females. Correlations were also achieved with the Intellectual Achievement Responsibility Questionnaire (Crandall et al. 1965), using a sample of 182 third grade and 171 seventh grade Blacks. Correlations with I+ were significant for both groups ($r=.31$ and $r=.51$ respectively).

Validity: Not established.

Criticisms: The unidimensionality of this type of scale, as mentioned earlier in this chapter, is still open to question, and must await the results of factor analysis. Also, this measure should be correlated with other measures of locus of control for purposes of establishing validity.

Suggestions for Use: The concept of internal vs. external locus of control relates directly to the issue of drug use and abuse in many ways. Motivational factors for drug use which are often cited such as alienation, powerlessness, helplessness, and peer pressure relate directly to the issue of external control. It can be hypothesized that an individual who operates primarily through internal control mechanisms will be more resistant to some of the motivational factors which influence drug use; he will be more equipped to seek positive alternatives to their use. Activities such as the values clarification process, and increased responsiveness of teachers and administrators to student needs point to enhanced internal control processes for students.

Personal Orientation Inventory (POI)

Author: Shostrom, E.

Source: Educational and Industrial Test
California 92107.

Variables Measured: The scale seeks to measure self-esteem as defined by Maslow (1954, 1962). It consists of two major scales: an Inner Support Scale and a Competence Scale. Inner support is defined as a person's ability to act on, and be guided by, his own values and motives in contrast to responding to external pressures. Time competence is defined as the tendency to live primarily in the present, free of concerns about future events. The inner support variable consists of five components of self-actualization which, when scored, produce ten subscales.

Description: A person taking the test compares his value judgment items. He is asked to choose the opposing values is closer to what he would do for himself. The following sample test items illustrate the format and type of forced-choice items on the test:

- a. I am afraid to be angry at those who offend me.
- b. I feel free to be angry at those who offend me.
- a. I accept inconsistencies within myself.
- b. I cannot accept inconsistencies within myself. (Items 52 and 72 on POI)

Administration and Scoring: Time allowed is thirty minutes. Scoring can either be done manually or with the use of a computer.

Sample: Norms and profiles are available for a wide variety of populations including high school students.

Reliability. Test retest correlations on all subscales are .82 in a reliability study administered twice, the second time after a one week interval. The scales produced reliability coefficients of .82 respectively. There have been no studies on the internal consistency of the measure.

. Test-retest reliabilities are also acceptable. week interval test-retest correlations ranged from .71 for the third grade students tested to .71 for the

ers report a significant relationship between scores measured on the scale and higher grade point average. A sample of twelfth graders and another of seventh graders. Internality was also found to be significantly related to achievement test scores for the third, fifth, seventh, tenth and twelfth grade males, but not the twelfth grade females. Correlations were also achieved with the Intellectual Functioning Questionnaire (Crandall et al. 1978) for a sample of 182 third grade and 171 seventh grade students. Correlations with IQ were significant for both third and seventh graders ($r = .51$ resp. $r = .45$).

hed. The dimensionality of this type of scale, as discussed in this chapter, is still open to question, especially in light of the results of factor analysis. Also, this scale should be correlated with other measures of locus of control to establish validity.

The concept of internal vs. external locus of control is directly related to the issue of drug use and abuse in that environmental factors for drug use which are often associated with powerlessness, helplessness, and peer pressure are directly related to the issue of external control. It can be argued that an individual who operates primarily on internal control mechanisms will be more resistant to environmental factors which influence drug use; he will be more equipped to seek positive alternatives to their use, such as the values clarification process, and the supportiveness of teachers and administrators to point to enhanced internal control processes.

Inventory (POI)

Source: Educational and Industrial Testing Service, San Diego, California 92107.

Variables Measured: The scale seeks to measure self-actualization as defined by Maslow (1954, 1962). The instrument consists of two major scales, an Inner Support Scale and a Time Competence Scale. Inner support is defined as the tendency of a person to act on, and be guided by his own principles and motives in contrast to responding to external pressures. Time competence is defined as the tendency of the person to live primarily in the present, free of anxiety about past or future events. The inner support variable is broken down into five components of self-actualization. Each component consists of a pair of closely related, but contrasting variables which, when scored, produce ten subscales.

Description: A person taking the test completes 150 comparative value judgment items. He is asked to choose which of two opposing values is closer to what he holds to be true for himself. The following sample test questions serve to illustrate the format and type of forced-choice items included in the test:

- a. I am afraid to be angry at those I love.
- b. I feel free to be angry at those I love.
- a. I accept inconsistencies within myself.
- b. I cannot accept inconsistencies within myself.

(Items 52 and 72 on POI)

Administration and Scoring: Time allowed for the tests is usually thirty minutes. Scoring can either be completed by hand or with the use of a computer.

Sample. Norms and profiles are available in the test manual for a variety of populations including high school students.

Reliability: Test-retest correlations on all scales ranged from .52 to .82 in a reliability study administered to college students twice, the second time after a one week interval. The major scales produced reliability coefficients of .71 and .77 respectively. There have been no studies to determine internal consistency of the measure.

Correlates. There is a wealth of reported correlational validity data relating to the POI (Shostrom, 1972; Knapp, 1971). Studies show, for example, that the major scales were positively related to satisfaction with college, ability to communicate empathetic understanding in counseling situations and the interpersonal effectiveness of dormitory assistants. Also, the POI was found to correlate, but not significantly, with the Neuroticism/Stability dimension of the Eysenck Personality Inventory (Eysenck, 1963).

Validity: Not established.

Criticism. The ten subscales have not been shown to be statistically independent. Reliance on the subscales could thus lead to over interpretation of the data.

Suggestions for Use: The POI has a considerable amount of appeal; it seeks to measure a number of the variables important to confluent drug education programs. If used, it is recommended that the researcher utilize the two major scales as an adequate measure of self-actualization and forego use of the subscales.

The Piers-Harris Children's Self-Concept Scale

Authors: Piers, E. and Harris, D.

Source: Counselor Recording and Tests
Box 6184
Acklen Station
Nashville, Tennessee 37212

Variables Measured: The scale is designed primarily for work with children. It focuses on several components of self-concept, including physical aspects, abilities and personality.

Description: The test consists of 80 yes-no items. The items originated from an item pool developed from Jersild's (1952) categories: physical characteristics and appearance, clothing and grooming, home and family, and attitudes toward school, among others. Sample items are as follows:

- I am a happy person.
a) yes b) no

- I have good ideas.
a) yes b) no
- I am often afraid.
a) yes b) no
(Items 2, 54 and 74 respectively
Children's Self-Concept Scale)

Administration and Scoring: The test is gested time for administration is 15 either be hand or computer scored.

Sample. Fifteen classrooms participated analysis used to develop the test. Nor for 1183 school children.

Reliability: Test-retest reliability was det large sample of children tested at intervals. Split half reliability coefficient .93 on an early version of the scale.

Correlates. The scale correlates positively with achievement and intelligence.

Validity: The scale correlates positively self-concept scale. Teacher and peer social effectiveness or superego stren to .49.

Criticisms: Perhaps the most troublesome lack of data which would relate behavior. The scale does not take behavioral correlates of self concept.

Suggestions for Use: The Piers-Harris Child is probably one of the best child available. As a part of a research pl want to determine to what degree b as risk taking, assertiveness in group interpersonal functioning relate to the

Self-Esteem Scale

Author: Rosenberg, M.

wealth of reported correlational validity data (Shostrom, 1972; Knapp, 1971). Studies indicate, that the major scales were positively related to college, ability to communicate, understanding in counseling situations and the effectiveness of dormitory assistants. Also, the scale does not correlate, but not significantly, with the stability dimension of the Eysenck Personality Inventory (Eysenck, 1963).

These subscales have not been shown to be statistically independent. Reliance on the subscales could thus lead to misinterpretation of the data.

The POI has a considerable amount of appeal; it measures a number of the variables important to education programs. If used, it is recommended that researchers utilize the two major scales as an index of self-actualization and forego use of the subscales.

Piers-Harris Children's Self-Concept Scale

Harris, D.

Recording and Tests

Missouri 37212

The scale is designed primarily for work with children on several components of self-concept, including social aspects, abilities and personality.

The test consists of 80 yes-no items. The items are from an item pool developed from Jersild's (1952) study of social characteristics and appearance, clothing, home and family, and attitudes toward school, and school. Sample items are as follows:

by person.

b) no

- I have good ideas.
 - a) yes
 - b) no
- I am often afraid.
 - a) yes
 - b) no

(Items 2, 54 and 74 respectively from the Piers-Harris Children's Self-Concept Scale)

Administration and Scoring. The test is self-administered. Suggested time for administration is 15-20 minutes. Test can either be hand or computer scored.

Sample: Fifteen classrooms participated in the original item analysis used to develop the test. Norms have been calculated for 1183 school children.

Reliability: Test-retest reliability was determined to be .77 for a large sample of children tested at two and four month intervals. Split half reliability coefficients ranged from .78 to .93 on an early version of the scale.

Correlates. The scale correlates positively, but on the low side, with achievement and intelligence.

Validity: The scale correlates positively (.68) with the Lipsitt self-concept scale. Teacher and peer ratings of self-concept, social effectiveness or superego strength correlated from .06 to .49.

Criticisms: Perhaps the most troublesome aspect of this scale is the lack of data which would relate self-concept to actual behavior. The scale does not take into account possible behavioral correlates of self concept.

Suggestions for Use: The Piers-Harris Children's Self-Concept Scale is probably one of the best child self-concept measures available. As a part of a research plan, the investigator may want to determine to what degree behavioral indicators such as risk taking, assertiveness in group situations, or observed interpersonal functioning relate to the scale.

Self-Esteem Scale

Author: Rosenberg, M.

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Source: Printed in *Society and the Adolescent Self Image* (1965)

Variables Measured: The scale was designed to measure self acceptance as a component of self-esteem.

Description: The Self-Esteem Scale consists of ten items. Items are answered on a four point scale which ranges from strongly agree to strongly disagree. The scale was designed to be unidimensional; it measures the degree to which an individual likes or approves of himself. Sample items are listed below:

- I feel that I'm a person of worth at least on an equal basis with others.
 - a. strongly agree
 - b. agree
 - c. disagree
 - d. strongly disagree
- All in all, I am inclined to think that I am a failure.
 - a. strongly agree
 - b. agree
 - c. disagree
 - d. strongly disagree
- I take a positive attitude toward myself.
 - a. strongly agree
 - b. agree
 - c. disagree
 - d. strongly disagree

Administration and Scoring: The test is self administering and should take no longer than five minutes to complete. The test can be scored by hand.

Sample: A sample of 5024 high school juniors and seniors, from 10 randomly selected New York schools, made up Rosenberg's initial sample. Since then the scale has been used with a variety of student populations.

Reliability. The test-retest reliability coefficient over a two week period was found to be .85. A Guttman scale reproducibility coefficient of .92 was also obtained.

Correlates: Rosenberg relates self-esteem to indicators such as less shyness and depression, more assertiveness and greater involvement in extracurricular activities.

Validity: The scale seems to have credible concurrent validity correlating from .56 to .83 with several measures of self-esteem (Silber and Teppett, 1965).

Criticisms: For no apparent reason, the test has received little recent attention. Thus, there is little current or past usage of the test. Nunally (1978) strongly criticizes the wisdom of using a forced rectangular distribution of scores. He states that the format for scales, stating that the sm format for scales, stating that the sm forced rectangular distribution of scores is artificial and likely to produce only gross differences among people.

Suggestions for Use: The scale is quite brief and easy to administer. It could be effectively used in a variety of programs. Self-esteem, a goal of many counseling programs.

Stages of Moral Development

Author: Kohlberg, L.

Source: Printed in *Stages in the Development of Moral Thought and Action* (1961)

Variables Measured: This scoring system diagnoses the development of moral judgment. It is equated with an orientation towards moral development to a stage which bases moral judgment on principles encompassing broad universal stages relate to 25 aspects of intentionality (1948), grouped into eight categories: actions and motives, rules and authority, and punitive justice.

Description: Kohlberg's stages of moral development are a scoring system which is applicable to a wide range of morality. Kohlberg has also developed 13 dilemmas for standardized testing designed to reveal a subject's level of moral reasoning. Several of these dilemmas evolve from the

In Europe, a woman was near death from a rare disease. To save her, a form of radium that a druggist had recently discovered. The druggist was charging \$200,000 for it, what the drug cost him to make. The

Society and the Adolescent Self Image (1965)

The scale was designed to measure self component of self-esteem.

Self-Esteem Scale consists of ten items. Items are four point scale which ranges from strongly agree to strongly disagree. The scale was designed to be self-administered. It measures the degree to which an individual evaluates himself. Sample items are listed below:

I'm a person of worth at least on an equal level with others.

- a. strongly agree
- b. agree
- c. disagree
- d. strongly disagree

I am inclined to think that I am a failure.

- a. strongly agree
- b. agree
- c. disagree
- d. strongly disagree

I have a positive attitude toward myself.

- a. strongly agree
- b. agree
- c. disagree
- d. strongly disagree

Scoring: The test is self administering and takes no longer than five minutes to complete. The test is scored by hand.

The test was administered to a sample of 5024 high school juniors and seniors, from 100 selected New York schools, made up of Rosenfeld and his sample. Since then the scale has been used with a variety of student populations.

The test-retest reliability coefficient over a two week period was found to be .85. A Guttman scale reproducibility coefficient of .92 was also obtained.

The scale relates self-esteem to indicators such as less depression, more assertiveness and greater participation in extracurricular activities.

The scale seems to have credible concurrent validity with scores from .56 to .83 with several measures of self-esteem (Silber and Teppett, 1965).

Criticisms: For no apparent reason, the scale has received little recent attention. Thus, there is little information available on current or past usage of the test. Nunnally (1967, pp. 61-66) strongly criticizes the wisdom of utilizing a Guttman scale format for scales, stating that the small number of items and the forced rectangular distribution of Guttman scale items is artificial and likely to produce only gross, ordinal distinctions among people.

Suggestions for Use: The scale is quite brief and easily administered. It could be effectively used as a measure of self-esteem acceptance, a goal of many confluent drug education programs.

Stages of Moral Development

Author: Kohlberg, L.

Source: Printed in *Stages in the Development of Moral Thought and Action* (1961)

Variables Measured: This scoring system distinguishes six stages in the development of moral judgment ranging from a stage equated with an orientation towards obedience and punishment to a stage which bases moral judgment upon conscience or principles encompassing broad universal truths. The six stages relate to 25 aspects of intentionality studied by Piaget (1948), grouped into eight categories: value, choice, sanctions and motives, rules and authority, positive justice and punitive justice.

Description: Kohlberg's stages of moral development create a scoring system which is applicable to any situation relating to morality. Kohlberg has also developed (1963, 1964) a set of 13 dilemmas for standardized test purposes which are designed to reveal a subject's level of moral development. Several of these dilemmas evolve from the following scenario:

In Europe, a woman was near death from cancer. One drug might save her, a form of radium that a druggist in the same town had recently discovered. The druggist was charging \$2,000, ten times what the drug cost him to make. The sick woman's husband,



Heinz, went to everyone he knew to borrow the money, but he could only get together about half of what it cost. He told the druggist that his wife was dying and asked him to sell it cheaper or let him pay later. But the druggist said, "No." The husband got desperate and broke into the man's store to steal the drug for his wife. Should the husband have done that? Why?

At each point in the development of the scenario the respondent is asked several questions, such as:

Did the druggist have a right to charge that much when there was no law actually setting a limit to the price? Why?

(as quoted in *Measuring Human Behavior*, 1973)

Administration and Scoring: The questionnaire is self-administering. Scoring (carried out by trained judges) is difficult to master, as it involves placing each response within one of the 25 intentionality aspects mentioned previously. Kohlberg's appendix (1961) includes an explanation of scoring procedures.

Sample. Conceptually, Kohlberg's stages can be applied to any population. The questionnaire, however, has been used primarily with children and adolescents.

Reliability: Interjudge reliability ranges from .83 to .93 depending on the training of the judges. Test-retest reliability ranges from .65 to .80.

Correlates. The system correlates (.46) with teacher ratings of moral conscientiousness. In a study of obedience (Milgram 1963), 4 out of 6 Stage Six subjects disobeyed orders to give increasingly severe electrical shocks to a stooge; only 3 out of 24 subjects at lower moral stages refused to continue the shock treatment. At Berkeley, 80% of Stage Six subjects and 50% of Stage Five subjects participated in the original free speech sit-in, while only 10% of Stage Three and Four subjects sat in.

Criticisms: The scoring system is quite complex and requires an extensive training period.

Suggestions for Use: If a confluent drug education program seeks to help students develop values through personal choice, the appeal of this scoring system becomes apparent. By focusing on the valuing process and the individual's decision-making

skills, teachers encourage and foster moral development.

Self Social Construct Tasks (SSCT)

Author: Ziller, Robert

Source: Dr. Robert Ziller, Department of Psychology, University of Florida, Gainesville, Florida

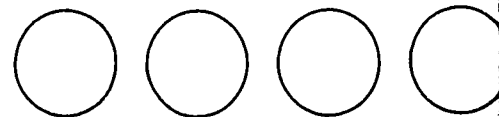
Variables Measured: Self-esteem, social interest, and seven other variables are measured in this task. The task measures individual's perceptions of how he perceives his environment.

Description: Each of the ten components of the SSCT is a topological representation to which the respondent responds. In completing the tasks, the respondent places himself symbolically within the task and represents his relationships with those of the task. The test items of test items are as follows:

Self-Esteem Item (children and students)

1. The circles below stand for people. Place the letter standing for one person in each circle. Do this in any way you like, but place only one letter once and do not omit anyone.

F - a friend G - grandmother
S - a selfish person L - someone
Y - yourself P - a principal



Social Interest Item (children and students)

2. The circles in the box on the right represent parents, teachers and friends. Draw lines from the circles to yourself anywhere in the box.

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skills, teachers encourage and foster the growth of a student's moral development.

Self Social Construct Tasks (SSCT)

Author: Ziller, Robert

Source: Dr. Robert Ziller, Department of Psychology, University of Florida, Gainesville, Florida

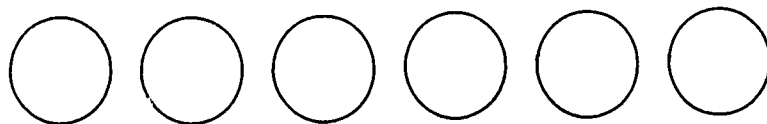
Variables Measured. Self-esteem, social interest, self-centrality and seven other variables are measured in a manner which taps an individual's perceptions of how he relates to his social environment.

Description. Each of the ten components includes a series of topological representations to which the subject is asked to respond. In completing the task, the individual is asked to place himself symbolically within these frameworks, which represent his relationships with those around him. Examples of test items are as follows:

Self-Esteem Item (children and student form)

1. The circles below stand for people. Mark each circle with the letter standing for one of the people in the list. Do this in any way you like, but use each person only once and do not omit anyone.

F - a friend G - grandmother
S - a selfish person L - someone you hope to be like
Y - yourself P - a principal



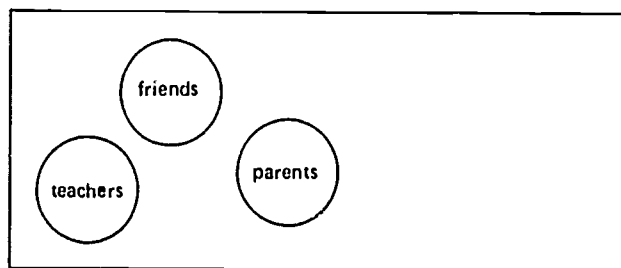
Social Interest Item (children and student form)

2. The circles in the box on the right stand for your parents, teachers and friends. Draw a circle to represent yourself anywhere in the box.

Administration and Scoring. The time recommended for completion of all the tasks is forty minutes. One of the delights of this instrument is the ease with which it is scored. Items for each component are scattered throughout the test booklet. Upon completion, the items are grouped according to tasks, scored on an individual basis and then averaged to obtain a composite score for each of the task components. Scoring instructions are included in the handbook which accompanies the test booklets.

Sample: Mean scores exist for a sample of 298 male teachers, principals and superintendents. Appropriate data and scores on this sample are included in the test handbook. In addition, mean scores exist for a sample of schoolchildren, grades 4-12. Even though norms have not been calculated, the Self-Social Construct Tasks have been administered to a wide range of adults, students and young children. (There are three separate test booklets, one for each group.)

Reliability: Split half reliability is quite high where it is available for the components of each test. Some components were recently added, therefore, reliability data has not yet been gathered. The split half reliability, corrected for length, ranges from a high of .92 for the social interest component (student and children's form) to a low of .63 for the inclusion component which presents the same items on all three forms. A complete listing of split half reliability data can be found in the handbook which accompanies the instruments. No test-retest reliability data is available.



Correlates: As reported by Ziller et al. component differentiated between group isolates as determined by a another study Asian Indian adolescents were more socially closed and cohesive extended family, with a sample of American adolescents. A study of age, showed higher social interest. It was found that children who moved from rural communities placed the self in a more central position completing the self-centrality task than those which had remained in the same community.

Validity: The originator of the instrument conducted an analysis comparing "self/other" items with the Self Concept Scale (Fitts, 1956) and the Social Inventory (Coopersmith, 1967) with the Self-Social Construct Tasks. On this basis, a minimal correlation was found between the items on the three instruments.

Criticisms: The instrument has a number of criticisms with it. Carlson (1970) considers the following difficulties to be:

- Failure to distinguish between self and other esteem
- Manifestation of a sex bias (poorly applicable to females)
- Manifestation of an unintended correlation

Suggestions for Use: The Self-Social Construct Tasks are being used primarily because of their flexibility. Tasks listed previously can be removed or added and used for any number of specific purposes. This modified procedure is provided in the handbook (Ziller, 1969). The investigator hypothesized that children who were alienated from the predominant culture had low self-esteem, low social interest and high social anxiety. This hypothesis was supported to a significant extent. The investigator administered the self-esteem and self-centrality tasks to children with neuro-psychiatric adult patients). Same

Scoring: The time recommended for completion is forty minutes. One of the delights of the ease with which it is scored. Items for are scattered throughout the test booklet. The items are grouped according to tasks, individual basis and then averaged to obtain a score for each of the task components. Scoring is included in the handbook which accompanies

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Reliability is quite high where it is available for each test. Some components were therefore, reliability data has not yet been obtained. Split half reliability, corrected for length, is .92 for the social interest component (children's form) to a low of .63 for the instrument which presents the same items on all forms. A complete listing of split half reliability data is included in the handbook which accompanies the test. Test-retest reliability data is available.

Correlates: As reported by Ziller et al. (1969), the self-esteem component differentiated between popular students and group isolates as determined by a sociometric measure. In another study Asian Indian adolescents (members of relatively closed and cohesive extended families), when compared with a sample of American adolescents matched for age, showed higher social interest. In another study, it was found that children who moved frequently between communities placed the self in a more central position when completing the self-centrality task than a comparable group which had remained in the same community all their lives.

Validity: The originator of the instrument recently ran an item analysis comparing "self/other" items included in the Tennessee Self Concept Scale (Fitts, 1956) and the Self-Esteem Inventory (Coopersmith, 1967) with the Self-Social Construct Tasks. On this basis, a minimal positive correlation was found between the items on the three instruments.

Criticisms: The instrument has a number of problems associated with it. Carlson (1970) considers the major theoretical difficulties to be:

- Failure to distinguish between sources and level of esteem
- Manifestation of a sex bias (possibly making the scale unapplicable to females).
- Manifestation of an unintended cultural bias

Suggestions for Use. The Self-Social Construct Tasks are interesting primarily because of their flexibility. For example, the tasks listed previously can be removed from the test booklet and used for any number of specific purposes. Support for this modified procedure is provided in a study on alienation (Ziller, 1969). The investigator hypothesized that groups who were alienated from the predominant culture would have low self-esteem, low social interest and high self-centrality. The hypothesis was supported to a significant degree (the investigator administered the self-esteem, social interest and self-centrality tasks to children with behavior problems and neuropsychiatric adult patients). Samples of adult males over



parents

forty and Black schoolchildren were found to express low social interest and high self-centrality, however, low self-esteem was not found to be present. Tasks also merit attention because they are preverbal, thus relatively unobtrusive. It is recommended that, due to a number of unanswered reliability and validity questions, the Tasks be used in conjunction with another instrument which measures a similar dimension.

Review of Records: Suggested Measures

School records should be reviewed using logical well-conceived instruments which allow for the collection of only that data which is pertinent to the study. Such a series of instruments can be found in *Attitudes Toward School—Grades K-12* published by Instructional Objectives Exchange, Box 24095, Los Angeles, California, 90024. The book contains a section devoted to data gathering in the following areas:

- School conduct (Compliance with school rules)
- School tardiness
- School attendance
- Class attendance
- Class tardiness
- Grade level completion

Sample data collection forms for primary, intermediate and secondary levels are provided. Scoring instructions are also included.

Observation: Suggested Measures

Numerous systematized observational frameworks are available which, when utilized, will provide a detailed analysis of classroom interaction. Two such frameworks are suggested for consideration.

Hill Interaction Matrix (HIM)

Author: Hill, W. F.

Source: William Fawcett Hill
Youth Studies Center
University of Southern California
Los Angeles, California 90007

Variables Measured: The Hill Interaction system for observing group behavior: two dimensions of group behavior: 1) group talks about) and 2) *work style*.

The content dimension is comprised of: 1) Topic—topics external to the actual group; 2) Group—conversation about the group; 3) Discussion—discussion in an historical manner about the group member; and 4) Relationship—“now” relationships and the reactions of one another.

Five categories correspond to the matrix, Work Style: 1) Responsive—behavior takes place; 2) Conventional—informal social group conversations; 3) Independent—asserts independence from group; 4) Problematic—problems are controlled by the group; 5) Confrontive—a group member is allowed to question or react to behavior or a problem situation and for identifying suitable solutions.

Description: The HIM is a scoring system where interactions are assigned to one matrix category based on the appropriate content and work-style.

Administration and Scoring: The HIM can be used by observation or by listening to tape recordings. The observer rates every verbal response into an appropriate matrix category. The process is facilitated by explicit behavioral descriptions for each dimension.

Sample: The HIM was originally designed for use in psychotherapy sessions. It has, however, been used in other settings which focus on group participation.

... schoolchildren were found to express low
... and high self-centrality, however, low self-
... pt found to be present. Tasks also merit
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Youth Studies Center
University of Southern California
Los Angeles, California 90007

Variables Measured: The Hill Interaction Matrix is a scoring system for observing group behavior. As such, it focuses on two dimensions of group behavior: 1) *content* (what the group talks about) and 2) *work style*.

The content dimension is comprised of four categories: 1) Topic—topics external to the actual group concerns; 2) Group—conversation about the group itself; 3) Personal—discussion in an historical manner about the problems of a group member; and 4) Relationship—talking about "here and now" relationships and the reactions of group members to one another.

Five categories correspond to the second dimension of the matrix, Work Style: 1) Responsive—little or no spontaneous behavior takes place; 2) Conventional—behavior resembles informal social group conversations; 3) Assertive—behavior which asserts independence from group pressure; 4) Speculative—problems are controlled by the individual; others in the group are allowed to question or recommend solutions; and 5) Confrontive—a group member is faced with his own behavior or a problem situation and must take responsibility for identifying suitable solutions.

Description. The HIM is a scoring system only. In scoring, verbal interactions are assigned to one matrix cell, corresponding to the appropriate content and work-style categories.

Administration and Scoring: The HIM can be utilized in direct observation or by listening to taped group sessions. The observer rates every verbal response by placing it in the appropriate matrix category. The training of observers is facilitated by explicit behavioral descriptions, equated with each dimension.

Sample: The HIM was originally designed to analyze group psychotherapy sessions. It has, however, been used in classes which focus on group participation.

Reliability: Inter-rater reliability for three judges averaged 70% on one form. The newer scale, HIM-G, has not been completely checked for reliability.

Validity: Most validity data are based on analyses of group psychotherapy sessions. The scoring system, for example, facilitated differentiation between *non-directive*, *group-analytic* and *guided* group interactions.

Suggestions for Use: Although this system was initially designed for therapeutic group analysis, the categories have relevance for classes designed to enhance student self-understanding. Although the higher levels of the matrix would probably not be utilized for confluent drug education, responses for other cells will provide indicators of the climate in the classroom.

Interaction Process Analysis (IPA)

Author: Bales, Robert F.

Source: Addison-Wesley Publishing Co., Inc.
Reading, Massachusetts

see also *Personality and Interpersonal Behavior* (1970)

Variables Measured: In developing this system of analysis, Bales divides small group interactions into twelve response categories such as those which: 1) show solidarity—raise the status of others, give help; 2) ask for orientation-information, repetition, confirmation; and 3) show antagonism—deflate the status of others; defend or assert.

Categories 1-3 and 10-12 rate positive and negative socio-emotional behaviors. Categories 4-6 and 7-9 are concerned with the initiation of, or request for, task behaviors.

Description: This system can be used with a mechanized Interaction Recorder (Bales and Gerbands, 1948). The Recorder consists of a wide paper tape upon which units of interaction are coded and recorded. Used without the machine, the observer manually records interactions on appropriate scoring forms. Taped verbal interactions can be analyzed in the same manner, with less validity.

Administration and Scoring: To use Analysis, Bales (1950) suggests that the monitor the group session. Two interaction. The third monitors the impressions of the discussion. Gene Bales (1950) formulated several indicators from the scores.

Sample: Norms have been established for groups like chess players, a pre-school discussion group. The Interaction Process Analysis is used in a wide variety of group settings from classroom to therapy sessions.

Reliability: Inter-rater rank order correlation is .99 after six hours of training in scoring.

Correlates: IPA significantly differentiated teaching styles at the University of Wisconsin. (Significant correlation found between concept-oriented and modes of teaching.)

Suggestions for Use: The IPA is used most effectively in a group setting. Bales' optimal plan for use if the researcher is willing to accept chance results.

A less formal, yet nonetheless systematic method to measure the degree of value-related student behavior is in *Values and Teaching* (1966). The book describes a systematic experimental design which can be implemented by teachers. The researcher is referred directly to the information.

For Further Direction

Before making a final decision about which techniques, you should "shop around" and become familiar with the measures available. There are a number of sources of information:

1. *The Mental Measurements Yearbook* contains evaluative summaries of measures.

er reliability for three judges averaged 70%. The newer scale, HIM-G, has not been checked for reliability.

ity data are based on analyses of group sessions. The scoring system, for example, differentiation between *non-directive, group-led* group interactions.

Although this system was initially designed for group analysis, the categories have relevance to enhance student self-understanding. Other levels of the matrix would probably not be as useful for drug education, responses for other indicators of the climate in the classroom.

Analysis (IPA)

F.

by Publishing Co., Inc.

achusetts

Quality and Interpersonal Behavior (1970)

In developing this system of analysis, Bales broke up interactions into twelve response categories which: 1) show solidarity—raise the status of the group; 2) ask for orientation-information, repetition; and 3) show antagonism—deflate the status of the group or assert.

Categories 1 and 10-12 rate positive and negative behaviors. Categories 4-6 and 7-9 are continuation of, or request for, task behaviors.

The system can be used with a mechanized Interaction Process Analysis (IPA) (Bales and Gerbands, 1948). The Recorder is a paper tape upon which units of interaction are recorded. Used without the machine, the Recorder records interactions on appropriate scoring sheets. All interactions can be analyzed in the same way.

Administration and Scoring: To use the Interaction Process Analysis, Bales (1950) suggests that three-man observer teams monitor the group session. Two monitors record each interaction. The third monitors the tape and notes his impressions of the discussion. Generally, scoring is simple; Bales (1950) formulated several indices which can be derived from the scores.

Sample: Norms have been established for non-representative groups like chess players, a pre-school gang, and a thesis discussion group. The Interaction Process Analysis has been used in a wide variety of group sessions which range from the classroom to therapy sessions.

Reliability: Inter-rater rank order correlations are reported as high as .99 after six hours of training in scoring.

Correlates: IPA significantly differentiated between teaching styles at the University of Wisconsin. (Significant differences were found between concept-oriented and case study-oriented modes of teaching.)

Suggestions for Use: The IPA is used most effectively in a small group setting. Bales' optimal plan for scoring can be modified if the researcher is willing to accept changes in the validity of the results.

A less formal, yet nonetheless systematic evaluation system to measure the degree of value-related student behavior can be found in *Values and Teaching* (1966). The book outlines a comprehensive experimental design which can be implemented by individual teachers. The researcher is referred directly to the book for more information.

For Further Direction

Before making a final decision about instruments and techniques, you should "shop around" and become familiar with many of the measures available. There are a number of sources for this information:

1. *The Mental Measurements Yearbook*, edited by O. Burcs, contains evaluative summaries of most of the well known

copyrighted personality scales. This book can be found in the reference section of most university libraries.

2. *Measures of Social Psychological Attitudes* by John P. Robinson and Phillip R. Shaver provides a comprehensive, evaluated listing of empirical measures relating to self-esteem, life satisfaction and happiness, alienation, anomia and values. The book includes, when possible, reproductions of actual scale items and scoring instructions. It is possible, but not as likely, that the book will be found in a university library. If unable to find it, it can be ordered from:

The Publications Division
Institute for Social Research
The University of Michigan
P. O. Box 1248
Ann Arbor, Michigan 48106

3. A third recommended reference, entitled *Measuring Human Behavior*, critiques eighty-four measures of inter-

personal functioning. The book was written by Miles, Dale Lake and Ralph E. Knight. In addition to critiques, it includes an index of instrument reviews, including several that are not in this book. If the book is locally unavailable, copies can be ordered from: Teachers College Press, 1230 Avenue of the Americas, New York, New York.

4. To acquaint you with unobtrusive measures, a book entitled *Unobtrusive Measures: A Guide to the Social Sciences*. This book, edited by Robert M. Meehan, presents an insightful, highly readable survey of unobtrusive measures and their applications.
5. *Mirrors for Behavior: An Anthology of Observation Instruments*, edited by A. W. K. Boyer, contains reviews of 79 observation instruments, of which are applicable to the classroom. A number of them were developed by the author's mind (such as counseling analysis, etc.). Published by: Research for Better Schools, 1230 Avenue of the Americas, New York, New York.

199

199

personality scales. This book can be found in section of most university libraries.

Social Psychological Attitudes by John P. and Phillip R. Shaver provides a comprehensive listing of empirical measures relating to self-satisfaction and happiness, alienation, anomia. The book includes, when possible, reproducible scale items and scoring instructions. It is not as likely, that the book will be found in library. If unable to find it, it can be ordered

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personal functioning. The book was authored by Matthew Miles, Dale Lake and Ralph Earle. In addition to the critiques, it includes an indexed collection of twenty instrument reviews, including subject areas. Again, if the book is locally unavailable, copies can be ordered directly from: Teachers College Press, 1230 Amsterdam Avenue, New York, New York.

4. To acquaint you with unobtrusive measures, is a primer entitled *Unobtrusive Measures: Nonreactive Research in the Social Sciences*. This book, by Eugene Webb et al., presents an insightful, highly readable introduction to unobtrusive measures and their application.
5. *Mirrors for Behavior: An Anthology of Classroom Observation Instruments*, edited by Anita Simon and W. Gil Boyer, contains reviews of 79 observation techniques, all of which are applicable to the classroom, even though a number of them were developed with other purposes in mind (such as counseling analysis). The book is published by: Research for Better Schools, Inc., 1700 N. Market Street, Philadelphia, Pennsylvania 19103.

***Section
Three***

***ANALYSIS
AND
INTERPRETATION
OF
DATA***

200

9 **Computers: Boons and Boondoggles**

by

Ross Goodell and Allen Gruman

Computers are becoming common in the education field. They are used to schedule classes and keep books as well as to perform more exotic tasks such as computer-assisted instruction. However, computers are like airplanes: valuable when used properly, expensive and dangerous when misused. Just as there is little to fear in a carefully run airplane, there is little to fear from a well-organized computer system. Therefore, the intent of this chapter is to give you an overview of how computers can be well utilized, and to provide some indications of how to handle many of the common problems.

The decision to use a computer is based on sampling size and length of the research effort. Deciding to use machines instead of manual scoring also depends on the potential future utility of your findings. Should you need to expand on some interesting aspect of your work at some future time, this is no problem if computerization has occurred. Generally, familiarity with computers tends to encourage better, cost-effective computer usage.

It is important to remember that careful planning is essential to effective computer usage. The computer's capability to do things very quickly can be expensive if it is not doing the right thing. If a machine can do the work of a thousand men, it can also make the mistakes of a thousand men. With reasonably careful planning, however, even fairly small projects can effectively use computer assistance in evaluating their results.

This chapter will be useful in making decisions related to the inevitable confrontation with a computer center. Discussions include:

- The location of accessible computers
- Assistance from computer specialists
- Estimating computer costs
- Computer terminology
- Getting data into the computer
- Storing the master file

LOCATING A COMPUTER

Educational System Facilities

Very likely your project is located near a computer facility. If this is the case, there are innumerable advantages to using a readily accessible computer for your statistical evaluation. In some instances the computer time may be available at a reduced cost or no cost at all. Even if costs are the same as those for other data processing systems, familiarity will almost always save money and consequently reduce overall project expenses.

Renting Time on Other People's Computers

There are many computers which are not used 24 hours a day. Data processing time can be bought on such systems for reasonable fees. Many banks and colleges rent computer time in this way; local computer salesmen will often help potential users find computer time since such assistance may eventually lead to the sale of a larger computer. Negotiations for this type of computer time should stress adequate assistance, on-site storage facilities, reliable scheduling, and low cost. A programmer or systems analyst can also be helpful in selecting the data processing facility to be used.

Using Service Bureaus

Service bureaus are in the business of selling computer time. They offer supplies and operating services, and will often provide programmers. Service bureau programmers may require assistance with statistical operations, however, unless they have worked on other social science projects. It is important to consider how compatible a firm's capabilities are compared to your needs. Ideally, the system should be able to handle your processing problems based on experience handling data for other educational research programs. A list of service bureaus operating in your region can be found in the *Datamation Industry Directory*.

Using Time-Sharing Systems

Another kind of commercial data processing service available in most cities is time-sharing. In time-sharing, many people simul-

taneously use the same large computer. They connect with the computer via a typewriter-like terminal attached to a telephone. The computer may be located away, but the user calls a local number.

Time-sharing offers convenient access to computers. Programming on most time-sharing systems can be done by anyone with mathematical training. While time-sharing tends to be expensive, so does programming—tempting in time-sharing—can be very costly. Several kinds of teleprocessing terminals can be used. Time-sharing salesmen will help you choose. Terminals can be rented for about \$70 a month plus a charge of approximately \$110.

If commercial service bureaus are under consideration, it may be worthwhile to contact time-sharing companies. Large firms offer complete service bureaus and some offer time-sharing. Again, the *Datamation Industry Directory* is helpful. If a service bureau offers time-sharing, it is worth reviewing Agreements with time-sharing companies for terms, programming help and education. If you are considering time-sharing, it would be wise to have the programmer or systems analyst.

ASSISTANCE FROM COMPUTER SPECIALISTS

The costs of inefficiency in using a computer can be high. A capable data processing professional can be consulted though he may seem expensive. A computer specialist should be consulted in planning for computer use. A list of data processing consultants and programmers can be found in the *Datamation Industry Directory*.

When to Start Working with a Computer Specialist

A clear statement of the information to be analyzed and the analysis to be performed should be formulated before consulting a computer specialist. Before finalizing the contract, the computer specialist should be consulted a

LOCATING A COMPUTER

Facilities

ject is located near a computer facility. If the innumerable advantages to using a readily available facility for your statistical evaluation. In some cases, computer time may be available at a reduced cost or the same as those for other data processing facilities. Familiarity with the facility will almost always save money and reduce overall project expenses.

People's Computers

Computers which are not used 24 hours a day can be bought on such systems for less. Banks and colleges rent computer time in large quantities. Computer salesmen will often help potential users and may eventually lead to the purchase of a computer. Negotiations for this type of purchase should stress adequate assistance, on-site storage facilities, scheduling, and low cost. A programmer or systems analyst can also be helpful in selecting the data processing

personnel in the business of selling computer time. Computer salesmen and operating services, and will often provide technical assistance. Bureau programmers may require assistance with programming, however, unless they have worked on similar projects. It is important to consider how the capabilities of the service bureaus are compared to your needs. The service bureau should be able to handle your processing requirements. Experience handling data for other educational institutions should be a plus. A list of service bureaus operating in your area can be found in the *Datamation Industry Directory*.

Systems

Commercial data processing service available in time-sharing. In time-sharing, many people simul-

aneously use the same large computer. The customer communicates with the computer via a typewriter-like "terminal" which is attached to a telephone. The computer may be located many miles away, but the user calls a local number.

Time-sharing offers convenient access to a large computer. Programming on most time-sharing systems can be learned easily by anyone with mathematical training. On the other hand, time-sharing tends to be expensive, so learning as you go—tempting in time-sharing—can be very costly. Teletypes or other kinds of teleprocessing terminals can be just as easily located. Time-sharing salesmen will help you find one, or teletype terminals can be rented for about \$70 a month plus a one-time charge of approximately \$110.

If commercial service bureaus are under consideration, it would be worthwhile to contact time-sharing companies. Many of the large firms offer complete service bureau facilities in addition to time-sharing. Again, the *Datamation Industry Directory* indicates if a service bureau offers time-sharing by the listing "t-s." Agreements with time-sharing companies should strive for free programming help and education. If you are considering time-sharing, it would be wise to have the advice of a qualified programmer or systems analyst.

ASSISTANCE FROM COMPUTER SPECIALISTS

The costs of inefficiency in using a computer can be disastrous. A capable data processing professional can be a bargain even though he may seem expensive. A computer professional should be consulted in planning for computer usage and professional help should be available in case problems occur. An extensive list of data processing consultants and programmers can be found in the *Datamation Industry Directory*.

When to Start Working with a Computer Specialist

A clear statement of the information to be gathered and the analysis to be performed should be formulated before contacting a computer specialist. Before finalizing the testing instrument, a computer specialist should be consulted along with a statistician

(or a person qualified in both fields). Their advice will only be as good as the information they receive. Most importantly, the overall processing plan should be outlined and documented in flowcharts before running the first computer program.

Selecting a Computer Specialist

A computer specialist may make errors which are as expensive as those of a novice. Choosing the wrong "expert" may be costly. Unfortunately, there is no easy way for a layman to pre-evaluate a computer expert. A student who is familiar with the computer to be used may do a good job at very low rates. A high-priced consultant, on the other hand, may pour out a constant stream of technical terms as well as big computer bills. Professional titles are not very helpful either, as a "programmer" may have more systems experience than a "systems analyst." People look for experience in a computer expert, but certain kinds of experience are more important than others. The following is a partial list of factors to bear in mind when looking for a computer specialist:

1. The computer specialist should be familiar with the computer you will be using. He may not have done exactly the same application before, but he should not have to spend your money familiarizing himself with the computer's eccentricities.
2. The computer specialist should have the proper level of experience. In designing an application, it is not wise to consult a person who has done only one kind of processing. Neither is it advisable to have simple programming done by an expensive consultant. Often, it is best to have the assistance of more than one consultant. The computer facility may provide systems consultation to your programmer.
3. The computer specialist cannot know everything. It is more important that he be willing to seek help when necessary than that he be an encyclopedia of computer information. A programmer should be comfortable with computers. But, if he suggests using someone else's program instead of writing a new one, it is a good sign. He should be more concerned

with the project than with his processing guru.

4. The computer specialist should be able to communicate with the people he is helping. He may use a lot of jargon of drug education, but he should be able to make himself understood.
5. The computer specialist should be able to follow. The unforeseen can happen. The computer expert in the middle of a project may be unexpectedly extended. The computer specialist should keep clear records of what he has done. He should use standard techniques which are used by other professionals on other machines.
6. The computer specialist should be able to prevent mistakes. He will make mistakes, but he should be able to prevent similar ones in the future.

The best guides available in choosing a computer specialist are the recommendations of other people for whom he has worked. He should have a history of satisfied clients.

ESTIMATING COMPUTER COSTS

Data processing costs must be estimated before the project starts and in comparing data processing services. Estimates are chronically low since more costs are anticipated. Therefore, special care should be taken that all expenses are included in the estimates. Data processing to be done and a complete list of requirements prepared before seeking estimates. Quantification of an important cost consideration. How many copies? For how long? What information will be processed? What kind of exceptional cases can be expected? original information will need correcting? How many ways is the data to be divided? How many copies on the data? Are there special problems with confidentiality of subject identity?

in both fields). Their advice will only be as good as the information they receive. Most importantly, the selection should be outlined and documented in writing from the beginning of the first computer program.

Specialist

A computer specialist may make errors which are as expensive as those of a programmer. Choosing the wrong "expert" may be costly. There is no easy way for a layman to pre-evaluate a computer specialist. A student who is familiar with the computer to do a good job at very low rates. A high-priced specialist, on the other hand, may pour out a constant stream of errors and as big computer bills. Professional titles are not always reliable, as a "programmer" may have more experience than a "systems analyst." People look for a computer expert, but certain kinds of experience are more valuable than others. The following is a partial list of things to consider when looking for a computer specialist:

A computer specialist should be familiar with the computer system to be using. He may not have done exactly the same work before, but he should not have to spend a great deal of time familiarizing himself with the computer's

A computer specialist should have the proper level of experience. When designing an application, it is not wise to hire a specialist who has done only one kind of processing. It is desirable to have simple programming done by a programmer or consultant. Often, it is best to have the services of more than one consultant. The computer specialist should provide wide systems consultation to your program.

A computer specialist cannot know everything. It is more important for him to be willing to seek help when necessary than to have an encyclopedia of computer information. A specialist should be comfortable with computers. But, it is better to use someone else's program instead of writing a program. A specialist should be a good sign. He should be more concerned

with the project than with his own image as a data processing guru.

4. The computer specialist should be able to communicate with the people he is helping. He may not know the technical jargon of drug education, but he should be able to make himself understood.
5. The computer specialist should leave a trail that another specialist can follow. The unforeseen can happen to your computer expert in the middle of a project, or a project may be unexpectedly extended. The computer specialist should keep clear records of what he has done. When possible, he should use standard techniques which can be duplicated by other professionals on other machines.
6. The computer specialist should be careful. A professional will make mistakes, but he should correct his errors and act to prevent similar ones in the future.

The best guides available in choosing a computer specialist are the recommendations of other people for whom he has worked. He should have a history of satisfied clients and employers.

ESTIMATING COMPUTER COSTS

Data processing costs must be estimated in preparing budgets and in comparing data processing services. Data processing estimates are chronically low since more problems arise than are anticipated. Therefore, special care should be taken to ensure that all expenses are included in the estimate. A clear outline of processing to be done and a complete list of input should be prepared before seeking estimates. Quantities are an especially important cost consideration. How many cases are to be studied? For how long? What information will be needed for each case? What kind of exceptional cases can be expected? How much of the original information will need correcting? How many different ways is the data to be divided? How many analyses are to be done on the data? Are there special problems to deal with, such as confidentiality of subject identity?

Components of Data Processing Cost

The cost of data processing includes many items other than computer costs. The computer cost amounts to less than one-half, more likely one-third, of the overall cost. Certain costs, such as space and air conditioning, usually are included in the charges for computer time. Other charges, such as operations and data storage, may not be included. Some data processors will bid on a whole project from input to final reports. Expenses may be broken into the following categories:

1. Data capture—Getting information from the measurement instrument into a form the machine can read economically. This cost will depend on the methods used and the amount of data to be captured.
2. Program preparation—Getting computer programs ready to process the data. Any programs to be written or modified must be prepared and tested to ensure reliable results before being used on your data. This can be expensive.
3. Data editing—Either by program or manually, the data must be checked and corrected. Data from various sources may have to be combined so that all the data on one subject is in one location.
4. Data storage—The data being analyzed must be kept in a convenient form for the computer to read. After the information has been analyzed, it should be stored in an inexpensive form—probably magnetic tape or punched cards—in case it should be needed again.
5. Data selection—The analysis most often involves breaking the data down in various ways for the application of statistical measures. This requires that selections be made from the primary file. The selections may be made by specially written programs, by the statistical programs, or by an interactive editing language. If the data are on punched cards, the selections may be made with a sorter or collator.
6. Statistical computation—Once the data has been prepared, the desired computations can be run. Canned statistical programs are usually available at no extra cost except for

processing time and output requirements. For those not familiar with existing programs, mistakes are often expected.

Comparison of Charges

The main factors in computer use are time and money. By themselves, processing time charges, programmers' fees, and the brand of computer are meaningless. Before examining the total cost, all anticipated expenses are included in the estimate. Be aware, however, that intangible factors are also costs. If one estimate includes free professional services, does not, add in an estimated charge for those services. A higher price does not necessarily mean a better service. If, on the other hand, higher quality services are available, it is worth the higher rate.

Since estimates tend to be low, it would be a good additional method of estimating overall cost to compare cost estimates with costs for similar projects that have been completed.

COMPUTER TERMINOLOGY

Data processing, like any other technical activity, has a specialized language or jargon. The jargon of one computer facility to another. When an answer is incomprehensible, the culprit is often the user. Fortunately, it can be learned quite quickly. When you are unsure, request a clarification. Many data processing terms are defined by Davis (1965) and Sterling and Pollack (1966). Following is a short list of computer terminology. Following is a short list of data processing terms.

Field—A unit of space for holding one item of data, such as the subject's age.

Record—A collection of related field information for one subject.

Processing Cost

processing includes many items other than computer cost amounts to less than one-half, of the overall cost. Certain costs, such as printing, usually are included in the charges for processing, such as operations and data storage. Some data processors will bid on a whole project for final reports. Expenses may be broken into categories:

Getting information from the measurement instrument to form the machine can read economically. This depends on the methods used and the amount of data required.

Preparation—Getting computer programs ready to run. Any programs to be written or modified must be checked and tested to ensure reliable results before they are used for data. This can be expensive.

Editing—Whether by program or manually, the data must be checked and corrected. Data from various sources may be combined so that all the data on one subject is in one file.

Storage—The data being analyzed must be kept in a form that can be read by the computer. After the data has been analyzed, it should be stored in an accessible form—probably magnetic tape or punched cards. This should be needed again.

Analysis—The analysis most often involves breaking down the data in various ways for the application of statistical methods. This requires that selections be made from the data. The selections may be made by computer programs, by the statistical programs, or by manual editing. If the data are on punched cards, operations may be made with a sorter or collator.

Computation—Once the data has been prepared, the calculations can be run. Canned statistical programs are usually available at no extra cost except for

processing time and output requirements. Unless the user is familiar with existing programs, mistakes and reruns can be expected.

Comparison of Charges

The main factors in computer use are the results and the final costs. By themselves, processing time charges, input and output charges, programmers' fees, and the brand name of the computer are meaningless. Before examining the total cost, check to see that all anticipated expenses are included in the estimates received. Be aware, however, that intangible factors can greatly affect total costs. If one estimate includes free professional advice and another does not, add in an estimated charge for equivalent professional services. A higher price does not necessarily indicate higher quality service. If, on the other hand, higher quality service is known to be available, it is worth the higher rate.

Since estimates tend to be low, it would be wise to use an additional method of estimating overall costs, such as comparing cost estimates with costs for similar programs which have been completed.

COMPUTER TERMINOLOGY

Data processing, like any other technical discipline, has its own specialized language or jargon. The jargon may differ from one computer facility to another. When an answer to a simple question is incomprehensible, the culprit is often "jargon." Jargon, fortunately, can be learned quite quickly. Whenever a strange word appears, request a clarification. Many data processing texts, e.g., Davis (1965) and Sterling and Pollack (1965), contain glossaries of computer terminology. Following is a short list of essential data processing terms.

Field—A unit of space for holding one item of information, such as the subject's age.

Record—A collection of related fields, such as all of the information for one subject.

of related records, such as all the results from instrument. Files are sometimes referred to as though a file may consist of several smaller files but usually does not.

binning or merging of data, usually by matching an identifier, such as a code number.

into a program or operation for processing. The relational program would be a file of responses from the instrument and a small file of control cards for the processing to be performed.

duced by a program or operation. The values from a correlation program would be output. If a new data file, this would also be output.

Cards on which information is coded via holes. Cards can be used for the storage of information. Cards can be replaced whenever corrections

on which information is coded via combinations. May be reused repeatedly with the same data, but cannot be erased and replaced with new data.

ape on which information is coded via magnetic tape. May be reused by destroying previous information. May not have new information inserted or deleted.

magnetically sensitive disks on which information is stored. May be affected by magnetic fluctuations. May have part or all of the information changed at any time. (There are other, less expensive systems with this capability, such as magnetic drums)

—Reading records one at a time in the order in which they were written. This is the only practical method for reading records on cards, paper tape, and magnetic tape. It may also be used for reading records on magnetic disks, drums and similar devices.

Reading only the records needed in random order rather than in the order in which they were written. This is

sometimes known as random access. Magnetic disks, drums, and similar devices have this capability and are called direct access devices. (The access method refers to writing and reading records.)

Hardware—The physical machinery of a computer: the logic units, the input and output devices, and the storage units.

Software—The programs provided with the computer or purchased separately, which are available to enhance the computer's capability.

Operating system—A complex program which controls all of the other programs running in a computer and provides services to those programs. On smaller computers, this function may be performed by a smaller program, known as a monitor, or may not be provided at all.

Decimal number system—The common number system with a base of ten. One digit is used to represent each power of 10. Thus, the number 326 is 3 times 100 (3×100) plus two times 10 (2×10) plus six times one (6×1).

Binary number system—The number system with a base of two. One digit is used to represent each power of two. Thus 110 is one times four (1×4) plus one times two (1×2) plus zero times one (0×1). The binary system is used by electronic computers, since it has only two digits, 1 and 0, which correspond to the two possible settings of an electronic switch (on and off). Calculations performed in binary produce the same answers as those done in decimal, except that rounding produces slight differences. Many computers have decimal arithmetic capabilities to overcome this problem for commercial users. Scientific calculations are equally valid in either number system, and are usually more efficient in binary.

Hexadecimal number system—The number system with a base of sixteen. One digit is used to represent each power of sixteen. Thus, 10 is one times sixteen plus zero times one, which is 16 in the decimal system. This is often used as a shorthand for binary arithmetic, since numbers can be easily converted between hexadecimal and binary but not between

decimal and binary. One hexadecimal digit corresponds to four binary digits.

Octal number base—The number system with a base of eight. One digit is used to represent each power of eight. Thus, 10 is one times eight plus zero times one, which is eight in the decimal system. Like hexadecimal numbers, octal numbers can be easily converted to binary numbers, and are, therefore, sometimes used as a shorthand for binary arithmetic. One octal digit corresponds to three binary digits.

GETTING DATA INTO THE COMPUTER

Ways That Computers Read Data

The information the computer is to process must be presented in a form which the machine can read. The following is a list of ways to prepare data for a computer to read:

Punching cards—The most common method is to punch the information into cards using a keypunch. Cards are easy to understand and work with, and the equipment and personnel are easy to find. Often keypunch operators are at the computer facility being used. Also, many temporary personnel agencies and service bureaus offer keypunch services. (See the *Datamation Industry Directory* services listings.)

Punching tape—Some smaller companies read punched tape instead of punched cards. Since the data are punched in a continuous stream instead of on replaceable cards, mistakes are more difficult to correct. Editing programs may be used to correct the data after the computer has read it. If a time-sharing system is used from a telegraph terminal, costs can be kept down by punching the data into tapes while the terminal is not connected to the computer. (This is also true for terminals equipped with magnetic cassettes, cartridges, or disks.)

Keying magnetic tape—Some computer facilities use devices for keying data directly onto magnetic tape or other magnetic media. The devices usually have editing capabilities.

Direct entry—A few large facilities have data directly into the computer. Extensions are provided. This method makes time-sharing systems but to keep costs avoided for large quantities of data.

Interactive program—A program which runs while the user while the program is running (as control information and data and without interruption).

Electronically or optically scanning mark—Equipment equipped to read answers on a special form by a pencil. A program may be needed to convert a standard form.

Manually punching cards—Using special inexpensive equipment, subjects punch information directly into cards. This method is used in many voting precincts. A program may be needed to convert the data to a standard form, and the equipment must be able to handle this type of card.

Optically scanning hand printing—Some equipment is required to read hand printed characters. A program is required, and subjects must be instructed in hand printing.

The best method for feeding information into a computer depends on the equipment available and the amount of data. For larger amounts of data, minimizing the cost should reduce costs and increase reliability. The closer between subject and computer can be eliminated. The last three methods listed. The equipment for these methods is more expensive and harder to find. The method which is usually more economical than keypunching is to be used, the answer form should be prepared before the computer before being used by subjects.

Whatever method is used, the information should be in a more readable form after the computer first reads it. The first program may read the responses first.

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The number system with a base of eight. represent each power of eight. Thus, 10 is us zero times one, which is eight in the like hexadecimal numbers, octal numbers erted to binary numbers, and are, there- ed as a shorthand for binary arithmetic. esponds to three binary digits.

DATA INTO THE COMPUTER

Lead Data

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Direct entry—A few large facilities have terminals for keying data directly into the computer. Extensive editing capabilities are provided. This method may also be used with time-sharing systems but to keep costs down, it should be avoided for large quantities of data.

Interactive program—A program which requests input from the user while the program is running (as opposed to inputting all control information and data and running the program without interruption).

Electronically or optically scanning marks—Some computers are equipped to read answers on a special sheet, perhaps marked by a pencil. A program may be needed to convert the data to a standard form.

Manually punching cards—Using special cards and relatively inexpensive equipment, subjects can punch information directly into cards. This method is now used in many voting precincts. A program may be needed to convert the data to a standard form, and the computer's card reader must be able to handle this type of card.

Optically scanning hand printing—Some computers are equipped to read hand printed characters. A special form may be required, and subjects must be instructed on how to do the printing.

The best method for feeding information into the computer depends on the equipment available and the amount of data. For larger amounts of data, minimizing the manual work to be done should reduce costs and increase reliability. Ideally, translation between subject and computer can be eliminated by using one of the last three methods listed. The equipment for the last three methods is more expensive and harder to find, but when available, is usually more economical than keypunching. If one of these methods is to be used, the answer form should be tested with the computer before being used by subjects.

Whatever method is used, the information may be stored in a more readable form after the computer first reads it. For instance, the first program may read the responses from punched cards and

save them on magnetic tape, which is less expensive and quicker to read.

The Form of the Instrument

The method with which the data are to be prepared for the computer should be considered when designing the statistical instrument. If a separate answer sheet is to be used, it must be reasonably laid out for the coder, keypuncher, or machine scanner. Even if the answers are to be marked on the question sheet, the method of scoring should be clear and easily coded. The convenience of the subject, however, is also important. If the subjects are confused by the directions or the format, they may mark their answers incorrectly, invalidating the statistical analysis.

The statistical analyses to be performed should also be considered when designing the instrument. The information from an instrument can often be coded directly employing "canned" statistical programs. Programs can be written to rearrange the information before it is analyzed, but writing and testing such programs is expensive. Whenever possible, both the statistician and the computer specialist should be consulted before finalizing the instrument.

Identifying the Cases

When the instrument is administered more than once to the same subjects, or if information must be gathered from more than one source, a means of uniquely identifying the cases must be devised. If there is no question of confidentiality, names can be used. Where secrecy is essential, the means of identifying the cases must not compromise the anonymity of the subjects.

If all the information can be gathered at one time, as in a cross-sectional survey, the cases can be identified simply by assigning random numbers. (Most statistics texts or books on general mathematics contain tables of random numbers. Any orderly selection of numbers from such a table will produce a sequence of random numbers.) All records (e.g., punched cards) containing information on a single case should be identified by the same random number. Each record for that case should have a code uniquely identifying what kind of record it is.

If the information is gathered at different times together, as in a longitudinal survey, another method must be used. The method used in the Stanford University Study (Chapter 6) was to assign the same number to the administration of the instrument and to the computer file containing each subject's data. These identifying numbers are embedded within an expanded set of digits representing meaningful information. Programs refer to these numbers to collate the various data by subject. The use of such a computer file should be secure and confidential. The computer file is destroyed when the study is complete.

Coding the Data

If the instrument is laid out so that the data can be transcribed to machine readable media, coding is avoided. For instance, if code numbers are used to mark answers, they can be instantly distinguished and answers can be punched directly onto the instrument. A coding step is usually needed, however, if a translation is required.

Should coding be required, a coding form should be used. It can be keyed if needed. A typist usually is employed for coding to eliminate later keypunching. It is efficient but may be expensive. Coding is usually done by students or other staff personnel. The coding form describing what it is to be coded columns should be provided for the coders so that there will be no confusion in the directions they receive. An example follows:

Card Columns	Format	Content
1	"A"	Enter the code number that identifies the instrument.
2	n	Enter the number of the administration.

ACCOUNTABILITY IN

tic tape, which is less expensive and quicker to

Instrument

in which the data are to be prepared for the
be considered when designing the statistical
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ey, the cases can be identified simply by
numbers. (Most statistics texts or books on
s contain tables of random numbers. Any
f numbers from such a table will produce a
n numbers.) All records (e.g., punched cards)
ion on a single case should be identified by the
ber. Each record for that case should have a
ifying what kind of record it is.

If the information is gathered at different times and collated together, as in a longitudinal survey, another method may be used. The method used in the Stanford University Drug Evaluation Study (Chapter 6) was to assign the same random number on each administration of the instrument and to keep a carefully guarded computer file containing each subject's name together with the random number. These identifying random numbers were imbedded within an expanded set of digits containing additional meaningful information. Programs referring to this file may then collate the various data by subject. The people having access to such a computer file should be security conscious and few in number. The computer file is destroyed when the collation is complete.

Coding the Data

If the instrument is laid out so that the answers can be directly transcribed to machine readable media, hand coding can be avoided. For instance, if code numbers or letters are clearly marked, they can be instantly distinguished from extraneous data and answers can be punched directly onto cards. An intermediate coding step is usually needed, however, if any interpretation or translation is required.

Should coding be required, a coding form from which the data can be keyed is needed. A typist using a terminal may be employed for coding to eliminate later keying. This approach is efficient but may be expensive. Coding is easily learned and can be done by students or other staff personnel. A "coding book" describing what it is to be coded column by column should be provided for the coders so that there will be no confusion in the directions they receive. An example of coding instructions follows:

Card Columns	Format	Contents
1	"A"	Enter the letter "A", indicating that this card contains data from instrument A.
2	n	Enter the contact number for this administration of instrument A.

3	"1"	Enter the number "1", indicating that this is the first of the two cards for this subject.
4-10	nnnnnn	Enter the seven digit random number assigned to this subject.
11	n	Enter the code for the subject's school from the following table: 1-George Washington Elementary 2-Thomas Jefferson Elementary 3-Andrew Jackson Elementary 4-Abraham Lincoln Junior High ... (etc.)
12-13	nn	Enter the subject's grade, e.g., "09" for ninth grade, "10" for tenth grade.
14	A	Enter the subject's class section (the "A", "B", or "C" marked on the front of the form).
15	n	Enter the number of the answer selected by this subject for question 1. If no answer was given, enter a zero.
... (etc.)

1. Erase it when you are finished with you were not really finished.
2. Put more information on top of it. Copy one item of information in one place and people try to tell their computer otherwise.
3. Leave it where someone else may decide.
4. Mix it up. Drop several thousand uniquely coded so that they cannot be traced.
5. Damage it. Drop several carefully coded cards.

In short, the possibility of losing a card is eliminated. Making sure there is a way to recover is vital to successful computer use. This card copies or backups of data files which can be made are destroyed. For instance, if punched cards are kept in a different location to minimize total loss. Clear records, preferably actual punched cards, be kept to facilitate recovery.

How much backup should be kept is a matter of degree. Generally, the original input material should be kept that no error is irrecoverable. Backups ought to be made enough that recovery can be made without the original. On the other hand, backups ought not to be made so often that they cost more than returning to original data.

Dangers--Undetected Harm

Even though computers are capable of doing sophisticated calculations, there are possibilities that the computer may be incorrect. Here are some of the dangers you may not even know it:

1. Lose the last part of the data. The computer writes out most of the way, but something went wrong and the last part of the data was written out. You did not notice that the last record out did not match the last record you put in. Everything is

Verifying the Data

The first lesson that a computer teaches is that mistakes occur. All manual operations must be verified or checked if results are to be taken as reliable.

Verification by sight checking, although often used, is of limited value. The sight checker may overlook mistakes that the computer will not. It is better to duplicate the operation, preferably using a different person, and investigate all disagreements. Card verifying machines which work like key-punches, check the information already punched on the cards by the keypunch. If a person must verify his own work, there should be a time lapse between the two efforts.

STORING THE MASTER FILE

Dangers--Detected Harm

Here are some ways to destroy data or have it destroyed for you:

"1" Enter the number "1", indicating that this is the first of the two cards for this subject.

nnnnnn Enter the seven digit random number assigned to this subject.

n Enter the code for the subject's school from the following table:
 1—George Washington Elementary
 2—Thomas Jefferson Elementary
 3—Andrew Jackson Elementary
 4—Abraham Lincoln Junior High
 (etc.)

nn Enter the subject's grade, e.g., "09" for ninth grade, "10" for tenth grade.

A Enter the subject's class section (the "A", "B", or "C" marked on the front of the form).

n Enter the number of the answer selected by this subject for question 1. If no answer was given, enter a zero.

... . . . (etc.)

1. Erase it when you are finished with it. Then you discover you were not really finished.
2. Put more information on top of it. Computers can keep only one item of information in one place at one time. Sometimes people try to tell their computer otherwise.
3. Leave it where someone else may decide to put his data.
4. Mix it up. Drop several thousand cards which are not uniquely coded so that they cannot be put back together.
5. Damage it. Drop several carefully coded cards in a puddle.

In short, the possibility of losing a data file cannot be eliminated. Making sure there is a way to recover from such a loss is vital to successful computer use. This can be done by keeping copies or backups of data files which can be used if the originals are destroyed. For instance, if punched card data is placed on magnetic tape for more economical processing, the original cards can be kept in a different location to minimize the chances of total loss. Clear records, preferably actual program input, should be kept to facilitate recovery.

How much backup should be kept is an economic question. Generally, the original input material should be saved to ensure that no error is irrecoverable. Backups ought to be made frequently enough that recovery can be made without great expense. On the other hand, backups ought not to be made so frequently that they cost more than returning to original data.

Dangers—Undetected Harm

Even though computers are capable of producing highly sophisticated calculations, there are possibilities that the results may be incorrect. Here are some of the ways to ruin results and not even know it:

1. Lose the last part of the data. The computer program ran most of the way, but something went wrong before the last of the data was written out. You did not understand when the computer tried to tell you about it, and you did not notice that the last record out did not correspond to the last record you put in. Everything is fine after that until

... a computer teaches is that mistakes occur. must be verified or checked if results are to ...
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...ING THE MASTER FILE

...m ...
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someone reviewing the analysis asks why only sixty percent of the cases were included.

2. Lose the first part of the data. You remember to check the last record out, but you forgot to feed in your first deck of cards.
3. Lose the middle of the data. You check the first and last records, but you missed one of the card boxes in the middle.
4. Lose a portion of the data. You count the records in and out of the program, but the coder misunderstood your directions and one question was not coded for any of the cases.
5. Lose some data every once-in-a-while. You count the records in. You count the records out. But the program has a mistake which causes it to throw out the last five characters in every third record.
6. Include some extra data. You do not make any mistakes, but someone accidentally uses your space instead of his and adds forty records to the end of your data.

Many people accustomed to hand calculation methods are apprehensive about having computers process information for them. The computer is not more likely to make mistakes, but the person calculating by hand will check so much of his data that he has a good chance of spotting and correcting mistakes as he goes along. To be certain of computer results, one must make the same external checks that would be done with any manual system. The computer can never be trusted to miraculously produce correct answers when the user is not sure of what he is doing.

Damage to data or confusion in using a program can usually be spotted by employing some simple checks:

1. If a program is written to process the data, it should include logic to check the input data for reasonableness. For instance, names should not have numbers in them. Student's ages should not have letters and should be reasonable for the grades they are in. All questions should be answered. It may be desirable to have coders indicate an unanswered item with something like a zero to indicate that the item was not overlooked in coding or keying.

2. Counts should be kept of all records out of programs. Many available programs, keep record counts which the user's counts.
3. If possible, fields to be included in totals should be totaled across all records whenever possible. For instance, if items A and B are on a record, the total of all item A's should equal the total of A+B for the program to process the same records. (It is possible for two different programs to have the same totals. (It is possible for two different programs to accidentally cause a correct total to happen for a field with a reasonable frequency, however, are quite small.) If the data until the error or errors are located and corrected. If a program checker should inspect all of the totals depending on the totals. This kind of control total.
4. Even if a total has no meaning, as for instance, the total may still be useful. If there is a disagreement in one of the individual totals, for instance, may be kept on the subject.

RECOMMENDATIONS AND

Keep It Simple—and Standard

There is a well known principle among programmers known as the "KISS" principle. It is usually known as the "Simple Stupid", a reminder to the programmer that the data usually comes when he is trying to be fancy. If a program works, it can be very confusing to reconstruct what has been done. There are many ways in which this can occur unexpectedly and require earlier work. Wherever possible, programs should be straightforward and clearly documented.

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...coding or keying.

2. Counts should be kept of all records going into or coming out of programs. Many available programs, such as sorting programs, keep record counts which can be checked against the user's counts.
3. If possible, fields to be included in computations should be totaled across all records whenever they are worked with. For instance, if items A and B are to be summed for each record, the total of all item A's plus the total of item B's should equal the total of A+B sums. Similarly, the next program to process the same records should calculate the same totals. (It is possible for two or more offsetting errors to accidentally cause a correct total. The chances of this happening for a field with a reasonable amount of variability, however, are quite small.) If the totals disagree, check the data until the error or errors causing the discrepancies are located and corrected. If many errors are found, the checker should inspect all of the records, instead of depending on the totals. This kind of total is known as a control total.
4. Even if a total has no meaning, as in totaling all of the ages of the subjects, the total may still be used to check for a disagreement in one of the individual items. Balancing totals, for instance, may be kept on the subjects' ages.

RECOMMENDATIONS AND SUMMARY

Keep It Simple—and Standard

There is a well known principle among data processing people known as the "KISS" principle. It is usually defined as Keep It Simple Stupid, a reminder to the data processor that trouble usually comes when he is trying to be fancy. Even when a tricky ploy works, it can be very confusing to anyone trying to reconstruct what has been done. There are innumerable problems which can occur unexpectedly and require the reconstruction of earlier work. Wherever possible, processing should be kept straightforward and clearly documented.

It is also wise to do the processing in as conventional a manner as possible. Some of the work may have to be done by a new person who is unfamiliar with his predecessor's idiosyncratic ways. Or, some of the work may have to be done at a different computer facility which does not have the same capabilities as the original facility. For instance, a newly developed program for copying files to tape at the X computer facility may create a tape which would be impossible to read at the Y computer facility. It is preferable to use standard data processing techniques and programs, and generally cheaper in the long run to Keep It Simple and Standard.

In summary, there are fundamental principles which underlie all quantitative sociometric data:

- The analysis must be designed first, the data collected second. Often one hears statements like: "We'll just go and collect some data, then get a statistician to analyze it." This approach guarantees failure. It is essential to know *exactly* what data are required and what hypotheses are to be tested *ahead of time*. Reliance on canned statistical computer programs to determine data, form and content is dangerous. The capabilities of such programs are seldom relevant to the important issues of evaluation.
- The easiest way to approach program analysis is by asking questions which become progressively more explicit. Examples. "What is the program trying to do?" "What is a suitable direct or indirect measure of drug abuse or use?" "How can this measure be taken by survey, from records, etc.?" "What is the relation of the sample to the total target population (of the education program)?" "Is it possible to design a sample to eliminate the effects of background variation and of temporal changes in the target

population?" "What statistical analysis using the raw measured data to overcome, bias, retrospective focus, etc.?"

There are no simple answers to any of the all in blind reliance on "data processing." Computer operations researchers, etc., *may* be useful, but success. Their possible ignorance of both education can be both a problem and an advantage. It can require constant guidance and education. However, of drug education can also confer an unclear analytical problem—they could be able to perceive similarities rather than detailed differences visible to an expert.

Most important of all is that the analysis must not be too ambitious, to answer *all* questions. A single issue which can be thoroughly analyzed often tells more about the actual impact of a program than does a grandly executed conception. Small certainties result from analysis are always worth more than large speculations.

Computers are time saving tools. Like all tools, if used properly. When they are misused they waste. There is nothing magical about data processing. What a computer does is extremely simple and easy to learn. Work must, therefore, be carefully planned in advance. Computer introductions to data processing emphasize that the computer gives back only what it is told to do. If completely trusted, the computer must be carefully monitored. The user must see that correct data are given to the computer and the appropriate calculations are specified, and

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There are no simple answers to any of these questions, least of
all in blind reliance on "data processing." Consulting statisticians,
operations researchers, etc., *may* be useful, but is no guarantee of
success. Their possible ignorance of both education and drugs can
be both a problem and an advantage. It can pose problems if they
require constant guidance and education. However, their ignorance
of drug education can also confer an uncluttered view of the
analytical problem—they could be able to perceive broad similarities
rather than detailed differences visible to the drug education
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the appropriate calculations are specified, and the results verified.

10 Consumer Feedback: Student Evaluation Results

by

L. Annette Abrams

This chapter is preceded by discussions of drug education evaluation from a number of different perspectives. It seems appropriate at this point to shift our focus to the question of student involvement in drug-related research.

The latest shibboleth in the drug prevention arena is "peer involvement." Many strategies involving youth, school programs and drug solutions are focused on peer-oriented solutions to drug abuse: labels such as peer pressure—peer group leadership—peer acceptance—peer rejection—peer influence, abound. Unfortunately, adults possess a minimal working knowledge of the peer emphasis to which they so frequently refer.

This chapter, therefore, is intended to discuss student research as a method of gaining peer group feedback about school drug education programs. Beginning with an overview of student involvement in drug education, the chapter will address many issues which perplex well-meaning school planners and educators. Student research findings are documented and the implications for drug education are discussed. Case studies of four student research projects, sample student questionnaires and survey instruments are included in Appendices B and C at the end of this chapter.

DEFINING STUDENT INVOLVEMENT

Along with the search for effective prevention programs has emerged an interest in student research programs focused on drug use among their peers. The concept of students as planners and evaluators is far from innovative; this idea has long been of interest to educators and administrators. Student councils, junior boards of education and summer internship programs, to name a few, have functioned as student involvement vehicles for decades. Because of inherent institutional limitations, however, these bodies exist primarily for the purpose of providing information to adults in positions of authority regarding minor school affairs. Rarely, if ever, are student "legislators" actually involved in serious policy issues. This situation occurs primarily because such involvement overturns a traditional assumption that adults, "knowing what's best for students," have a monopoly on the knowledge needed to solve problems and make responsible decisions.

Regardless of the attitudes held by many educators, it appears that drug use has catalyzed the adoption of student involvement efforts as an alternative to traditional drug education programs which have failed to change behavior. In this regard (i.e., measuring program "success" and "failure") student opinion is becoming a central factor in determining the efficacy of drug education programs. Another important, yet often disregarded criterion for measuring program impact, as its responsiveness to student needs. As will be discussed later in this chapter, some drug education programs have begun to address directly the needs of youth. These programs have discovered that a truly accurate picture of student needs can come only from the students themselves.

STUDENTS AND DRUG PROGRAMS

Although there has been an *interest* in surveying student opinion as a part of program evaluation, *acceptance* of student-controlled drug research activities is far from widespread. An initial step toward serious student involvement in drug programs occurred when, in 1970, the U.S. Office of Education (USOE) designed funding guidelines for its school/community drug education programs. Of primary concern to USOE was that school personnel build and maintain bridges of communication between adults and student program consumers. The agency, for example, supported planning procedures which encouraged institutions to maintain working relationships with students. All too often, it seemed, drug education programs which were intended to benefit students were functioning, instead, on the basis of *perceived* student needs, having few desirable effects on student drug use behavior.

In the years since 1970, the Office of Education has catalyzed, by its example, a growing interest in seeking student guidance in planning programs and, more recently, in evaluating school programs. Funding from USOE has also paved the way, attitudinally, for educational institutions to accept student opinions and willingly utilize the recommendations of their youthful clientele.

In 1971 another organization, the National Education Association (NEA), recommended to its membership that "... students

be involved in evaluating (drug) programs and teams in the approval of drug materials... students involved and to break down barriers. NEA's Student Involvement Task Force since the establishment of a study project on drug education composed of equal numbers of students and teachers would work and recommend programs to other schools.

These examples of an early emphasis on student involvement led to the emergence of student-controlled drug research projects intended to enhance and address youthful needs, intentions and opinions related to drug use.

LEVELS OF STUDENT INVOLVEMENT

In order to achieve effective, active student involvement, specifying student cooperation and involvement, the objective must understand the varying levels of student participation. On a continuum defining student activity from "passive," most educational institutions are at the extreme: confused about workable methods for getting students to cooperate with school authorities. Children are relegated to essentially passive roles. They usually begin with a well-intentioned plan for a "student-run" research program; written ideas are commendable, however, they reflect only adult attitudes toward student's role. Programs characterized as having passive student roles rarely place students in full participation positions. Programs fitting this description suffer fully their failure to motivate students and/or lack a degree of control.

Midway on the continuum are the programs adding student members to planning committees, programs staffed by students, and the like. In these programs students are semi active and rarely autonomous without rigid adult supervision. Regardless of their numbers, students are outnumbered or outranked; they whisper among the thundering declarations of adults.

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Midway on the continuum are the programs which succeed at
adding student members to planning committees, instituting
programs staffed by students, and the like. In such situations,
students are semi-active and rarely autonomous, usually having
rigid adult supervision. Regardless of their physical presence,
students are outnumbered or outranked; they end up speaking in a
whisper among the thundering declarations of adults. For such

programs to succeed, young people require the support mechanisms and trust available to teachers or administrators in the same circumstances. School authorities must decide before inviting student participation whether or not they prepared to go along with the student suggestions and criticisms which may follow. Educators who invite student feedback must be prepared to act and accept it, or at least give it serious consideration.

An active level of student involvement in planning and evaluation possibly offers the greatest potential for improving program quality. Administrators for active student programs are prepared to listen, discuss and compromise. Students are afforded positions of equality; their opinions carry weight and so do their votes. The end result of such efforts promises learning experiences for both students and adults.

STUDENT RESEARCH PROGRAM MODELS

Having described briefly the reciprocal advantages of active student involvement, it is helpful to discuss specific programs which have manifested their ability to achieve student/adult cooperation in drug research. Following are descriptions of two student research projects, one national in scope and the other with a local emphasis. These projects placed junior and senior high school-aged youths in leadership roles, working with adult advisors. Each effort encouraged youthful representatives to offer recommendations regarding possible activities and resources which would ameliorate school and community drug problems as defined by their peers.

High School Student Research Project

In response to the dearth of firsthand "consumer feedback" about current school prevention efforts, The Drug Abuse Council, Inc. provided research grants of \$2500 to nine high school student research teams from across the country.²⁵ Outreach was accomplished by disseminating a descriptive, but not elaborate, brochure

²⁵ Teams were selected from: Hollywood, Florida; El Paso, Texas; St. Louis, Missouri; Madison, Wisconsin; Boston, Massachusetts; Washington, D.C.; New York City; San Francisco, California; and Dayton, Ohio.

in August 1972. Brochures were nat number of student council representatives were contacted by the High School Stu (SIC), a student-run consultant service cr and women helping other students to schools. The brochure explained the r student research projects, suggested vario and provided specifications for those stu proposals for funding.

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Action Priorities, Inc.

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- Developed peer-oriented questionna
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in August 1972. Brochures were nationally distributed to a number of student council representatives. Other potential grantees were contacted by the High School Student Information Center (SIC), a student-run consultant service created by high school men and women helping other students to affect change in their schools. The brochure explained the rationale for drug-related student research projects, suggested various areas of investigation, and provided specifications for those students wishing to develop proposals for funding.

The student groups selected conducted three-month investigations of the drug scene in their schools and communities. Groups also examined drug education programs and formulated recommendations for modifications and new approaches. Summary recommendations and a structured information-exchange occurred during the High School Student Conference held in Washington, D.C. in February 1973. The High School Student Research Project proved to be a successful pilot project. Fiscal authority remained in the hands of young people whenever possible, projects received funds through the Student Information Center which functioned as their fiscal agent.

Action Priorities, Inc.

ACTION is an experimental project co-sponsored by the Addiction Services Agency, the New York City Board of Education and the Bristol-Myers Product Division. The ACTION effort, operational since 1970, is intended to involve high school students in identifying and experimenting with innovative, peer-oriented drug prevention approaches. Fiscal control is in the hands of an adult coordinating and planning staff, but the youths themselves conduct research and design drug education resources relevant to their peers.

The 1973 ACTION program involved twenty New York City public school teams who:

- Developed peer-oriented questionnaires
- Solicited information needed to identify specific school drug problems they would tackle and approaches that might be successful

- During role play interview situations, they formulated peer-oriented questions, thus developing their interview skills and leadership abilities
- Having identified the problem to be dealt with, student teams decided what programs, materials or services would most effectively combat it
- Following product development, teams developed a plan for product use and evaluation

ACTION emphasizes direct youth involvement in determining the program's method and objectives.

ACTION is based on the premise that projects involving youth talking to other youth, using the language and value systems of youth, will prove demonstrably more effective in drug prevention than approaches being tried elsewhere. To accomplish its aims, ACTION teams are selected from Harlem schools as well as more affluent schools in Nassau County. According to the project director, Charles Schwep, "... the project succeeded in motivating young people to conceive, develop and implement effective anti-drug programs. ACTION not only created peer group involvement, but led to community involvement in combatting drug use among young people. It proved that youth-directed communications can be more effective than many existing programs (which depend solely on adult leadership and creativity)."

An important benefit of the ACTION program is its potential replicability. Other secondary schools desiring guidance in conducting student research and training can, for example, obtain "Action Kits" and training manuals which describe the project's structure and content. Materials are available from Charles F. Schwep, Career Previews, Inc., Studio 847, Carnegie Recital Hall, 154 West 57th Street, New York, New York 10019.

THE UNIQUENESS OF STUDENT RESEARCH FINDINGS

Any discussion of student research findings must begin by acknowledging that many educators ignore the value of student research for the teaching-learning process. Although education is reportedly advancing toward less rigid learning relationships,

noticable vestiges of extremely authoritative interaction remains at all levels. Many "authority-orientation" limits education to a "banking" system where teachers (the authorities) deposit a wealth of information in the minds of their students (the subordinates). Progressive educators criticize this "authoritative" approach for various reasons, some of which relate directly to the failure of "traditional" drug education centered learning:

- By its very nature inhibits the development of independent learners;^{2,6}
- All too often defines "relevant information" on the basis of what is already known, denying the opportunity for consumers to provide for their individual learning needs. "Relevant information" defined by school authorities rarely reflects societal influences which serve to maximize the meaning and worth of education for students in the area of drug education.

School authorities interviewed by students expressed "authority-orientation" in their attitudes, particularly toward drug use. For example, schools consistently deny the existence of student drug use. Student administrators for displaying, in unrealistic positions, a "pseudo-innocence" about drug use and obstructive communication and honest investigation of drug-related problems. Additionally, research administrators were unwilling to explain why they do not cooperate with students in arranging interviews. In many cases, school authorities obstructed student inquiries in an attempt to reveal the actual existence of school drug problems.

^{2,6} Michael Rossman, in his book *On Learning and Socialization*, defines an autonomous learner as someone who: "... knows how to identify relevant resources that are available in his environment, create procedures and evaluate his results, has the ability to learn, has the ability to know what he wants (or needs), and is able to interact with others to help learn these skills, (and) out of this process, useful knowledge ... he directs himself."

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and the problem to be dealt with, student that programs, materials or services would combat it

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OF STUDENT RESEARCH FINDINGS

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noticeable vestiges of extremely authoritative administrator-student interaction remains at all levels. Many contend that this "authority-orientation" limits education to a "banking concept" wherein teachers (the authorities) deposit a wealth of factual information in the minds of their students (the subordinates). Students and progressive educators criticize this "authority-orientation" for various reasons, some of which relate directly to the repeated failure of "traditional" drug education courses. Authority-centered learning:

- By its very nature inhibits the development of autonomous learners;^{2,6}
- All too often defines "relevant information" solely on the basis of what is already known, thus eliminating the opportunity for consumers to provide input regarding their individual learning needs. "Relevant information" as defined by school authorities rarely reflects the broader societal influences which serve to modify or enhance the meaning and worth of education for students, especially in the area of drug education.

School authorities interviewed by students reportedly exhibit this "authority-orientation" in their attitudes, programs and policies toward drug use. For example, schools consistently failed to admit to the existence of student drug use. Students criticized school administrators for displaying, in unrealistic policies and pronouncements, a "pseudo-innocence" about drug use which precluded constructive communication and honest investigation of the school's drug-related problems. Additionally, research teams reported administrators were unwilling to explain school policies or to cooperate with students in arranging interviews. Consequently, school authorities obstructed student inquiries which threatened to reveal the actual existence of school drug problems.

^{2,6} Michael Rossman, in his book *On Learning and Social Change*, succinctly defines an autonomous learner as someone who: "... knows how to formulate problems, can identify relevant resources that are available in his environment, is able to choose or create procedures and evaluate his results, has the ability to see clearly the *process* of his learning, has the ability to know what he wants (or needs) to learn, has the ability to interact with others to help learn these skills, (and) out of all this he is able to create useful knowledge ... he directs himself."

Administrative adherence to an authority-orientation often prohibits consideration of new ideas and suggestions concerning how these ideas can and should be tested. In many instances, students experienced frustration because they lacked the administrative support necessary to deal responsibly with the drug problems reported by their peers. For instance, students reported that schools should develop the capability to make medical referrals in the case of drug emergencies. Nevertheless, without administrative sensitivity to the need for hotline services, students themselves are unable to translate their recommendations into action.

School personnel should not take the view that student research is a threat or a challenge to their authority. On the contrary, educational institutions have an ever-increasing responsibility to seek and utilize any information which addresses the conduct of drug education, particularly that provided by the consumer.

DRUG EDUCATION CLASSES AND CURRICULA

Despite their failure to confront the existence of drug use in their own schools, many educators and administrators instituted mandatory drug education courses (usually because state laws required preventive education for every student through high school graduation). Regrettably, the quality of drug education, in most instances, reflected limited information about drug use and drug users. Drug curricula were predominately based on information alone; educators frequently relied solely on unsatisfactory drug education films. The Metro High School team from St. Louis, Missouri examined drug curricula in several of the city's secondary schools. Their conclusions were indicative of other student reports about the quality of drug education courses:

The content of the drug education component in this single course is comprised only of one movie on cigarette smoking, one movie on alcoholism and finally, one movie that covers marijuana and narcotics. This last movie, on marijuana and narcotics, was declared non-factual by the federal government. However, this film remains the sole "educational" exposure to marijuana and narcotics for all students in the St. Louis public high schools.

A number of schools reportedly utilized approaches which were offered as a part of their drug education courses. While, in a few exceptional cases, schools offered affective education programs which placed emphasis on drug information. These latter courses were evaluated by student evaluators for concentrating on the individual needs of their students, often focusing on the individual's escape behavior.

Students recommended that schools and parents initiate courses which initiate curricular planning and implementation in collaboration with students, parents and community people. Minimally, all school curricula should include information about the psychological and social aspects of drug use. This recommendation was accompanied by the statement that, "contrary to public attitudes, will not succeed in the absence of experimentation and use of illegal drugs. The goal would seek to arrest non-desired behavior."

Students further encouraged educators to develop better drug education approaches, especially for school-aged children and adults—the groups who are most uninformed about drugs. Informative programs for children, students believed, have been developed in some degree of drug use. Along this line, students in Tallahassee, Florida, upon completion of their "Big Brother" program to provide effective non-drug-using role models. These high school students and sisters hope to share experiences with their companions such as sports, counseling, and other activities. Their counseling plans align with a broader recommendation that youth exposed to drug information, both youth and adults, in intergenerational discussions about 1) their lives; 2) responsible roles for drugs (both use and misuse); and 3) the necessary distinction between drug use and drug misuse.

Distinguishing between use and misuse of drugs requires decisions about policy, program implementation, and the role of the educational institution vis-à-vis the hand of the community. Students offered no "solutions" to the problem, but emphasized the need to confront this question.

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on drug information. These latter courses were heralded by
student evaluators for concentrating on individual students and
their needs; often focusing on the individual's need to manifest
escape behavior.

Students recommended that schools which lack drug education
courses initiate curricular planning and development activities in
collaboration with students, parents and experienced community
people. Minimally, all school curricula should include honest
information about the psychological and physical effects of drugs.
This recommendation was accompanied by a caveat that schools,
contrary to public attitudes, will not succeed in preventing student
experimentation and use of illegal drugs. A more realistic "preven-
tion" goal would seek to arrest non-destructive student drug use.

Students further encouraged educators to continue seeking
better drug education approaches, especially for elementary
school-aged children and adults—the groups surveys proved to be
most uninformed about drugs. Information and education pro-
grams for children, students believed, have the potential to prevent
some degree of drug use. Along this line, students from Holly-
wood, Florida, upon completion of their research report, initiated
a "Big Brother" program to provide elementary children with
non-drug-using role models. These high school-aged big brothers
and sisters hope to share experiences with their younger com-
panions such as sports, counseling, trips, tutoring, etc. Their
counseling plans align with a broader recommendation that those
exposed to drug information, both youth and adults, be involved
in intergenerational discussions about 1) the role drugs play in
their lives; 2) responsible roles for drugs in their lives (i.e., illegal
drugs); and 3) the necessary distinction individuals must make
between drug *use* and drug *misuse*.

Distinguishing between use and misuse is no simple matter. It
requires decisions about policy, programs, and the role of the
educational institution vis-à-vis the handling of drug questions.
Students offered no "solutions" to this dilemma, yet they
emphasized the need to confront this question while planning for

drug education, and to seek consistency in policy and programs. By grappling with the issue of use vs. misuse schools could gain an appreciation of the complex nature of drug use.

STUDENTS AND THEIR CULTURE

The relationship between schools and peer group subsystems merits close examination. Students caution that prior to planning drug programs and policies schools should consider the value systems within student subcultures particularly as they differ from the values espoused by educators and administrators.

Benjamin S. Bloom summarizes a similar concern in the form of a challenge to researchers. "Schools and peer groups are increasingly in conflict, and the individual appears to learn very different things in these subsystems of society. Especially during adolescence when we find these two subsystems diverging. The conflicts between the values emphasized by schools and colleges and the values emphasized by various peer groups raise serious questions about the ways in which these two subsystems can be more effectively related. What we desperately need (is) research . . . which will point the way to the resolution of some of the more disturbing conflicts between the schools and adolescent peer groups" (Bloom, 1972, p. 347).

Bloom's statement of the need for studies of schools and their student subcultures is complemented by student feedback of a similar vein. The students, however, speak about the need for schooling to become more reflective of student perceptions of the larger society. In other words, schools must come to grips with powerful influences outside the school environment; peer influences, for example, often contradict the messages transmitted by teachers and other authority figures.

Few educators accept the fact that drug use often plays a centrally important role in the youth subculture. This conclusion was reported in the *Field Study of Drug Use and the Youth Culture* completed by Number Nine, Inc. of New Haven, Connecticut.²⁷ The directors of Number Nine who coordinated the

²⁷ Number Nine, Inc. is a youth-oriented intervention center.

study provided a leadership base founded on delivering drug services to the youth subculture. Number Nine received funding from HEW to complete a study of the effects of drug use in the lives of young people. The study examined the effects of drug education, treatment and drug use patterns of the young people in the

This research effort in many ways exemplified youth interviewing other youth about drug use and related issues. For instance, Number Nine reported the inherent value inherent in the use of youthful interviewers to obtain drug use information. Their interviewers (a group personally familiar with their local drug use) were able to interview youths, transcribe the interviews, ask questions, and make helpful interpretations. Number Nine interviewers, like other student researchers, used structured interview-questionnaires. Space for questions were left up to the interviewers.

Their final report acknowledges the incoherence of this flexible data collection method. The group reported that "... what is lacking in consistency is the original and exciting perspectives contributed by the space made available by the lack of a rigid structure and complexity and specificity."

Youth-conducted surveys and interviews by Number Nine's have enlightened adults about drug use preferences among youth (see sample student survey in Appendix C of this chapter). Obtaining pertinent information of this nature from students is a challenge for peer researchers who structure questionnaires

²⁸ Respondents were a part of the counter culture who sought to accomplish change or to change themselves. Target young people were those who indulged in counter cultural patterns of dress, behavior, or alternative services. The sampling comprised people who were well as those who were known to have been drug users in the past, as well as those who were somehow associated with the counter culture activity, lifestyle or vocation.

²⁹ Target cities included Berkeley, California; Santa Fe, N.M., New Haven, Connecticut, and Manhattan, Kansas.

to seek consistency in policy and programs. The issue of use vs. misuse schools could gain an insight into the complex nature of drug use.

STUDENTS AND THEIR CULTURE

Between schools and peer group subsystems. Students caution that prior to planning policies schools should consider the value of subcultures particularly as they differ from those of educators and administrators.

It summarizes a similar concern in the form of a quote: "Schools and peer groups are increasingly different. The individual appears to learn very different things from each subsystem of society. Especially during adolescence these two subsystems diverging. The conflicts between schools and colleges and the various peer groups raise serious questions about which these two subsystems can be more effective. What we desperately need (is) research... a way to the resolution of some of the more serious conflicts between the schools and adolescent peer groups" (p. 347).

There is a need for studies of schools and their students complemented by student feedback of a kind that students, however, speak about the need for more reflective of student perceptions of the school. In other words, schools must come to grips with the world outside the school environment; peer influences often contradict the messages transmitted by authority figures.

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study provided a leadership base founded upon their experience in delivering drug services to the youth subculture. Number Nine received funding from HEW to complete a study on the role of drug use in the lives of young people. The study also examined the effects of drug education, treatment and control efforts on the drug use patterns of the young people in their sample.²⁸

This research effort in many ways exemplifies the benefits of youth interviewing other youth about drugs and related problems or issues. For instance, Number Nine reports unique advantages inherent in the use of youthful interviewers when seeking personal drug use information. Their interviewers (aged 20-30 years) were personally familiar with their local drug using communities.²⁹ "Most (interviewers) had some college experience, so they were able to interview youths, transcribe the interviews, ask meaningful questions, and make helpful interpretations of the material." Number Nine interviewers, like other student researchers, did not use structured interview questionnaires. Specific topics and questions were left up to the interviewers.

Their final report acknowledges the inconsistencies inherent in this flexible data collection method. The group reports, however, that "... what is lacking in consistency is made up for in the original and exciting perspectives contributed by the subjects in the space made available by the lack of a questionnaire of more complexity and specificity."

Youth-conducted surveys and interviews similar to Number Nine's have enlightened adults about drug use patterns and preferences among youth (see sample student questionnaires in Appendix C of this chapter). Obtaining personal or subjective information of this nature from students is greatly facilitated by peer researchers who structure questionnaires and determine the

²⁸ Respondents were a part of the counter culture, using drugs primarily to accomplish change or to change themselves. Target young people (mostly white youths) were those who indulged in counter cultural patterns of social life including communes or alternative services. The sampling comprised people who *appeared* to be drug users, as well as those who were *known* to have been drug users in their youth. Preferred subjects were those who were somehow associated with the counter culture in appearance, activity, lifestyle or vocation.

²⁹ Target cities included Berkeley, California; Santa Fe, New Mexico; Washington, D.C.; New Haven, Connecticut; and Manhattan, Kansas.

depth and pace of interview conversations. These methods, however, require student involvement and control during all phases of the research.

Especially vital, in such instances, is the manner in which findings are handled. All too often, the results of youth-run studies are edited by adult sponsors to the extent that findings are no longer representative of the original report. In fact, controversial findings have been disclaimed by the sponsor altogether in some cases. Optimally, program planners, educators, and administrators should study student reports carefully, discuss findings with student researchers, and make appropriate program changes. It is further suggested that the expectations of both students and adults be openly discussed prior to commencement of research studies. The failure of many institutions to take seriously student-amassed data has stifled student interest in conducting research. Student researchers are often motivated to undertake research because of the possibility that their involvement may initiate change (i.e., modifications in the curriculum, in the school environment or in the teaching process). Students justifiably question the value of commitment to a project which is not intended by adults to affect change. Apathy, distrust and cynicism often result. Subsequently, motivating students to cooperate in research can be an insurmountable obstacle without a belief in the value of student-adult dialogue as a mechanism for improvement and change.

The need for meaningful school experiences is partially met by participating in a serious research endeavor and having the support of school authorities in achieving the goals of the project. Ultimately, research activities can provide autonomous learning of the sort that rarely occurs in educational institutions.

STUDENT RESEARCHERS VIEW TEACHERS

In the limited context of drug education, many questions emerge concerning the skills which combine to determine teacher competence. Criteria related to the selection of teachers and the recruitment of teacher-training candidates remain undefined. To date, decisions about the school's drug educator, drug counselor or in-school drug "expert" are based on vague and arbitrary criteria,

least of which appears to be functional. Students overwhelmingly lament the burden among these saddled with responsibility in drug education courses. As a rule, drug educators and administrators lack the information needed to handle drug education. They require fundamental drug training and support which can help those students with drug problems in making and confronting drug decisions.

Students recommend selecting candidates on the basis of their counseling expertise and their involvement in community drug programs. School personnel, including drug educators (such as counselors, nurses, and classroom teachers) should have access to and be trained about drug effects, the school's drug education policy, confidentiality, parental consent regulations, and student privacy.

STUDENTS AND THE

The fear of drug sale and possession by students and school administrators to seek the assistance of police. Students report that a few schools use police, armed guards, undercover narcotics officers, and undercover guards to apprehend and control drug possession.

The decision to use outside control in drug education policies is best made by students and teachers. The extreme seriousness of the measure. The use of police tactics often leads to illegal locker searches and loss of privacy. Students express great opposition to the use of police, not members of the school community. The school community, students believe, will operate on the basis of trust and respect for student rights to privacy and self-determination.

Finally, schools have a responsibility to educate students about the drug laws pertaining to minors. State and juvenile court judges report that several students have been handed down against minors. School administrators, at the very least, be informed about the nature of drug laws when faced with a young student offender.

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least of which appears to be functional drug knowledge.

Students overwhelmingly lament the absence of drug knowledge among these saddlerd with responsibility for drug education courses. As a rule, drug educators and counselors lack the medical information needed to handle drug emergencies. Furthermore, they require fundamental drug training and information so they can help those students with drug problems as well as those confronting drug decisions.

Students recommend selecting candidates for training on the basis of their counseling expertise and their familiarity with other community drug programs. School personnel other than drug educators (such as counselors, nurses, administrators, and other classroom teachers) should have access to reliable information about drug effects, the school's drug policy and procedures, confidentiality, parental consent regulations, and student rights to privacy.

STUDENTS AND THE LAW

The fear of drug sale and possession in schools has led many administrators to seek the assistance of law enforcement officers. Students report that a few schools surveyed were using either police, armed guards, undercover narcotic agents or unarmed guards to apprehend and control drug pushing on school grounds.

The decision to use outside control agents to enforce school policies is best made by students and teachers together because of the extreme seriousness of the measure. For example, the use of police tactics often leads to illegal locker searches and invasions of privacy. Students express great opposition to "guards" who are not members of the school community. Members of the school community, students believe, will operate with a greater degree of trust and respect for student rights to privacy, due process and so forth.

Finally, schools have a responsibility to become informed about the drug laws pertaining to minors. Students who interviewed juvenile court judges report that severe decisions were being handed down against minors. School authorities should, at the very least, be informed about the nature of penalties or procedures when faced with a young student offender.

SUMMARY

This chapter has portrayed the nature and outcomes of several student drug research efforts. An overall analysis of these reports depicts the value of consumer analyses of school drug education activities. Further, the findings as reported reflect a number of useful guidelines for drug educators.

Clearly, students are capable of undertaking and, in many cases, successfully conducting objective research among their peers. With adult assistance and support these projects can validate the analytical abilities of young people. It should be kept in mind, however, that most efforts examined by the author utilized some amount of adult advice and supervision. Moreover, some of the student projects failed to achieve their goals for various reasons. In summary none of the efforts was perfect, yet collectively they show promise for the notion of active student leadership and assistance in drug education planning and evaluation.

Any plans for student research should be standing that students can be motivated to actively criticize the school system as an expression of disillusionment or even drug use. Further, projects not necessarily be limited to long-term, or projects of a specified length are often more of student interest than protracted efforts. Extension (i.e., action projects with a specific focus) should be allowed to evolve as a natural outgrowth of the project. Finally, student research findings should be in the existence of other school problem areas (e.g., procedures, school/community relations or social vices, etc.) which may require consideration. Solutions can be arrived at. The possible issues might, in fact, be a natural spin-off from investigations. Their emergence, as a result, will ultimately facilitate "prevention efforts" in the

APPENDIX A

1972 HIGH SCHOOL STUDENT PROJECTS FUNDED BY THE DRUG ABUSE COUNCIL, INC.

CHICANOS UNIDOS AND KING COBRAS

c/o David Morales
Coordinator
El Paso Educational Research Project
1225 Wyoming Avenue, P.O. 9943
El Paso, Texas 79930

METRO HIGH SCHOOL

c/o Max Pepper
Department of Community Medicine
St. Louis University School of Medicine
1454 South Grand Boulevard
St. Louis, Missouri 63104

WISCONSIN STUDENT UNION

c/o Robert Paterson
The Wisconsin Coalition for Educational
Reform, Inc.
216 North Hamilton Street
Madison, Wisconsin 53703

BLACK STUDENT UNION OF BOSTON, INC.

c/o Leon Rock
Director
60 Vernon Street
Roxbury, Massachusetts 02119

FREDERICK DOUGLASS UNITED COMMUNITY CENTER, INC.

c/o William A. Sanders, Jr.
Executive Director
2027 Martin Luther King, Jr. Avenue, S.E.
Washington, D.C. 20020

STUDENT RESEARCH TEAM OF WINGATE HIGH SCHOOL

c/o Mitchell Strauss
Drug Education Specialist
George W. Wingate High School
300 Putnam Avenue
Brooklyn, New York

STUDENTS ALLIED COMMUNITY ACTION SAN FRANCISCO

c/o Sid Valledor
1228 Page Street
San Francisco, California

DAYTON DRUG PROBLEM

c/o Langston Thomas
Director, Montgomery
Action Agency
3290 North Maine Street
Dayton, Ohio 45405

UNITED CLUBS OF FLORIDA, INC.

c/o Beauregard Cummings
Project Director
4492 Hallendale Boulevard
Hollywood, Florida

SUMMARY

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Any plans for student research should begin with an understanding that students can be motivated to examine and constructively criticize the school system as an alternative to apathy, disillusionment or even drug use. Further, student research need not necessarily be limited to long-term, ongoing projects; short projects of a specified length are often more successful at holding student interest than protracted efforts. Extended research efforts (i.e., action projects with a specific focus), if desired, should be allowed to evolve as a natural outgrowth of the initial research project. Finally, student research findings frequently reveal the existence of other school problem areas concerning school procedures, school/community relations or policies, needed services, etc.) which may require consideration before drug-related solutions can be arrived at. The possible emergence of broader issues might, in fact, be a natural spinoff of drug-oriented investigations. Their emergence, as a result of drug studies, may ultimately facilitate "prevention efforts" in their most useful sense.

APPENDIX A

22 HIGH SCHOOL STUDENT PROJECTS FUNDED BY THE DRUG ABUSE COUNCIL, INC.

KING COBRAS

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Educational

BLACK STUDENT UNION OF BOSTON, INC.

c/o Leon Rock
Director
60 Vernon Street
Roxbury, Massachusetts 02119

**FREDERICK DOUGLASS UNITED
COMMUNITY CENTER, INC.**

c/o William A. Sanders, Jr.
Executive Director
2027 Martin Luther King, Jr. Avenue, S.E.
Washington, D.C. 20020

**STUDENT RESEARCH TEAM OF
WINGATE HIGH SCHOOL**

c/o Mitchell Strauss
Drug Education Specialist
George W. Wingate High School
300 Putnam Avenue
Brooklyn, New York

**STUDENTS ALLIED FOR EFFECTIVE
COMMUNITY AND EDUCATION OF
SAN FRANCISCO**

c/o Sid Valledor
1228 Page Street
San Francisco, California 24117

DAYTON DRUG PROJECT

c/o Langston Thomas
Director, Montgomery County Community
Action Agency
3290 North Maine Street
Dayton, Ohio 45405

**UNITED CLUBS OF BROWARD COUNTY,
INC.**

c/o Beauregard Cummings
Project Director
4492 Hallendale Beach Boulevard
Hollywood, Florida 33023

COUNCIL

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APPENDIX B
CASE STUDIES OF FOUR STUDENT RESEARCH PROJECTS

Metro High School Youth and Drug Education Project
—St. Louis, Missouri

"... Drug education... comprises only one movie on cigarette smoking, one movie on alcoholism and finally, one movie that covers marijuana and narcotics. This last movie, on marijuana and narcotics was declared non-factual by the Federal government. However, this film remains the sole "educational" exposure... for all students in the St. Louis public high schools." The seven student researchers from Metro High School used the above statement as a rationale for their investigations into drug use, local school responses and an examination of existing resources.

As opposed to the other eight student teams funded by the Drug Abuse Council, representatives from Metro matriculated daily in an environment of exploration and self-determination. Labelled a "school without walls," Metro's curriculum consisted of a variety of instructional experiences jointly planned by staff and students. Metro students, due to the school's utilization of community resources, had access to the school's educational staff as well as members of St. Louis University's School of Medicine when technical assistance needs arose. Accordingly, students took advantage of these resource people in developing an excellent proposal and designing their survey instrument. (The Metro instrument, minus its knowledge items, is included in Appendix C of this chapter). The students agreed to collaborate with medical students and faculty; the University's Department of Community Medicine, therefore, functioned as fiscal agent for the project. Despite adult control of funds, students formed the core staff and implemented the project themselves.

Project goals were: 1) to investigate the nature and extent of the so-called "youth drug problem" among high school students; 2) to determine the content and form of drug education most desired by these youth; and 3) to ultimately develop innovative, youth-oriented education programs and resources to meet expressed student needs. The Metro team surveyed 1051 sophomores

in eight of the ten public high schools. The team conducted pretesting and, consequently, revising the instrument prior to formal data collection.

Although the team intended to revise the drug education curriculum, the three months were devoted to such specialized work. They did receive and appropriate educational materials replaced the curriculum immediately. The low measures of student support to their suggestions (out of 100 possible knowledge items, only one respondent correctly identified the information correctly). Students also suggested that education courses be expanded in length to address drug useage in the St. Louis schools. Both the shorter and the longer courses, they concluded, would benefit younger age groups as well.

South Broward County Youth Advisory Board
—Hollywood, Florida

South Broward County's Youth Advisory Board comprises a teenage membership which initiated the student research project by the team. The team provided the first vehicle to initiate affirmative action in area schools. Already operational, YAC's United Clubs of Broward County, Incorporated, included middle and senior high school students concerned with drug use and related school/community issues. The student survey instrument in Appendix C) was developed by the United Clubs of Broward County.

United Clubs of Broward County acted as a resource and provided student researchers with daily access to the school. Students contacted school administrators and adult advisors from each of the 15 schools. The advisors were based upon proven sensitivity to student needs and the ability to relate effectively to student views.

According to YAC's young researchers,

APPENDIX B

CASE STUDIES OF FOUR STUDENT RESEARCH PROJECTS

Youth and Drug Education Project

... comprises only one movie on cigarette
on alcoholism and finally, one movie that
and narcotics. This last movie, on marijuana and
and non-factual by the Federal government.
remains the sole "educational" exposure...
the St. Louis public high schools." The seven
from Metro High School used the above
male for their investigations into drug use, local
and an examination of existing resources.
the other eight student teams funded by the
Council, representatives from Metro matriculated
in an environment of exploration and self-determination.
"without walls," Metro's curriculum consisted
of instructional experiences jointly planned by staff
and students, due to the school's utilization of
resources, had access to the school's educational staff
of St. Louis University's School of Medicine
whenever a distance needs arose. Accordingly, students took
advantage of the resource people in developing an excellent
designing their survey instrument. (The Metro
team's knowledge items, is included in Appendix C
and the students agreed to collaborate with medical
staff; the University's Department of Community
Health, functioned as fiscal agent for the project.
Control of funds, students formed the core staff and
to project themselves.
Objectives: 1) to investigate the nature and extent of
the "drug problem" among high school students,
2) to determine the content and form of drug education most
effective for youth; and 3) to ultimately develop innovative,
educational programs and resources to meet ex-
isting needs. The Metro team surveyed 1051 sophomores

in eight of the ten public high schools. Much time was spent
pretesting and, consequently, revising the survey instrument prior
to formal data collection.

Although the team intended to develop and test a drug
education curriculum, the three month project time precluded
such specialized work. They did recommend, however, that
appropriate educational materials replace existing media resources
immediately. The low measures of student knowledge added
support to their suggestions (out of a possible 37 correct
knowledge items, only one respondent answered more than half
the information correctly). Students also recommended that drug
education courses be expanded in length to reflect the amount of
drug useage in the St. Louis schools. Both the improved curricula
and the longer courses, they conclude, should be offered to
younger age groups as well.

South Broward County Youth Advisory Board —Hollywood, Florida

South Broward County's Youth Advisory Council (YAC)
comprises a teenage membership which is entirely Black. Funding
of the student research project by The Drug Abuse Council
provided the first vehicle to initiate affirmative Black youth action
in area schools. Already operational, YAC (sponsored by the adult
United Clubs of Broward County, Inc.), surveyed over 5000
middle and senior high school students concerning their opinions
of drug use and related school/community issues. (See sample
student survey instrument in Appendix C).

United Clubs of Broward County acted as project sponsor and
provided student researchers with daily access to physical space.
Students contacted school administrators for support, selected
adult advisors from each of the 15 schools surveyed (selections
were based upon proven sensitivity to on-campus drug scene and
the ability to relate effectively to student workers).

According to YAC's young researchers, "Broward County

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youth input has not been obtained nor utilized in developing ways and means to prevent and/or curb the widespread use of drugs on and off school campuses." In accordance with their desire that school administrators become involved in the prevention of widespread drug use, they pursued the following goals: 1) identify how school officials deal with drug users; 2) identify school programs designed to provide helping services to drug users; 3) identify major causes of increased drug use among teenagers, and 4) solicit student attitudes toward drugs.

To increase student cooperation as respondents, YAC used the words of a popular hit record entitled "Ain't Understanding Mellow?" as a philosophical introduction to the questionnaire.

Following the student evaluation effort, YAC representatives planned to pursue the establishment of the following organized efforts. 1) A school drug advisory board to include a group of interested students who will lend assistance to school administrators developing school programs. The board is intended to develop closer ties between administration and student body. 2) YAC will continue to conduct surveys in elementary, junior and senior high schools. It is expected that results will offer a "nitty gritty" picture of student drug needs prior to the development of additional traditional programs. 3) A "Big Brother" program will be established so that elementary-aged students can participate in planned extracurricular activities with older students whom they respect. As described in the Introduction and Overview, planners are encouraged to experiment with the peer group reinforcement and reinforcement role model concepts, based on past studies, for drug education.

Wisconsin Student Union —Madison, Wisconsin

Members of Madison's Student Union research team, since most of the city schools were utilizing an acceptable curriculum, decided to assess the effects of those teaching approaches on 49 fourth and sixth graders who were exposed to the course of study. Students believe that Madison's upper middle class university atmosphere accounted for the admirable calibre of curricular materials examined, they believe this influenced the nature of

programs available to students in grades 4-6. Beyond the printed course outline, however, the team sought to specify teaching guidelines ("team teaching" during the 2-3 week drug units; educators are encouraged to develop a philosophy of the program which relates to their area of expertise).

Student researchers administered a questionnaire intended to measure 1) student of the attitudinal goals espoused by the curriculum, 2) student comprehension of standardized factual material, and 3) student perceptions of the teaching methods used in the special drug unit. (The sample student questionnaire is included in Appendix C.)

The final report acknowledges the limitations of the sample. Nevertheless, the students provide interesting insights. For example, they remind school personnel that the systems of elementary-aged children are in a constant state of subject to change in response to many influences. Student doubt often lead to drug experimentation. When discussing dependency, educators should emphasize that as one of a range of escape behaviors. 3) Do not realize that student drug use stems more from feelings of rebellion. Alienation, often found in school environments, can catalyze student drug use. Teachers should avoid imposing their own drug-related values on students. Students should be taught that there are many ways to handle social problems and each student should choose depending on the circumstances and the individual. All discussions should focus on individual and social responsibility.

The team was critical of administrators who do not solicit student inputs as a part of drug program planning. They noted that frequently "tokenistic" youth participation in meetings (such students are seen by their parents but not for the school authorities).

Chicanos Unidos of Ysleta —El Paso, Texas

El Paso's Mexican American community has experienced conflict and violence resulting from youthfu

obtained nor utilized in developing ways
to curb the widespread use of drugs on
campus. In accordance with their desire that
students become involved in the prevention of
drug use, YAC pursued the following goals: 1) identify
students with drug users; 2) identify school
counselors to provide helping services to drug users; 3)
provide increased drug use among teenagers; and
4) move students toward drugs.

In cooperation as respondents, YAC used the
questionnaire record entitled "Ain't Understanding
the Social Introduction to the Questionnaire."

In the evaluation effort, YAC representatives
established the following organized
advisory board to include a group of
parents who will lend assistance to school administra-
tors and programs. The board is intended to develop
a curriculum and student body. 2) YAC will
conduct surveys in elementary, junior and senior high
schools. The results will offer a "nitty gritty" picture
of the situation prior to the development of additional
programs.

A "Big Brother" program will be
developed so that elementary-aged students can participate in
activities with older students whom they
admire. In the Introduction and Overview, planners
will work with the peer group reinforcement
model concepts, based on past studies, for

The Student Union research team, since most
schools are utilizing an acceptable curriculum,
evaluated the effects of those teaching approaches on 49
students who were exposed to the course of study.
The study at Madison's upper middle class university
revealed the admirable calibre of curricular
materials. We believe this influenced the nature of

programs available to students in grades 4, 6, 9, 11 and 12.
Beyond the printed course outline, however, Madison schools fail
to specify teaching guidelines ("team teaching" is frequently used
during the 2-3 week drug units; educators are responsible for part
of the program which relates to their area of expertise).

Student researchers administered a knowledge/attitude ques-
tionnaire intended to measure 1) student opinions compared to
the attitudinal goals espoused by the curriculum; 2) student
comprehension of standardized factual material presented; and 3)
student perceptions of the teaching methods employed as part of
the special drug unit. (The sample student questionnaire is
included in Appendix C.)

The final report acknowledges the limitations of the small
sample. Nevertheless, the students provide interesting conclusions.
For example, they remind school personnel that: 1) The value
systems of elementary-aged children are in a constant state of flux,
subject to change in response to many influences. Elements of
student doubt often lead to drug experimentation, and "if doubt
becomes uncertainty, it can lead to limited social drug use." 2)
When discussing dependency, educators should approach the topic
as one of a range of escape behaviors. 3) Drug programs should
realize that student drug use stems more from alienation than
from feelings of rebellion. Alienation, often caused by repressive
school environments, can catalyze student drug use. 4) Educators
should avoid imposing their own drug-related values on their
students. Students should be taught that there are many different
ways to handle social problems and each way can be "right"
depending on the circumstances and the individual's needs. Drug
discussions should focus on individual *and* societal drug use.

The team was critical of administrators who fail to seek student
inputs as a part of drug program planning. Students perceived
frequently "tokenistic" youth participation in administrative
meetings (such students are seen by their peers as "water boys"
for the school authorities).

Chicanos Unidos of Ysleta —El Paso, Texas

El Paso's Mexican American communities are plagued by
conflict and violence resulting from youthful abuse of glue and

spray paint (inhalants). These problems are further exacerbated by the non-existence of recreational facilities. The Chicanos Unidos and the King Cobras, two youth groups whose members have lived through many drug experiences, pooled their resources to find out more about the city's inhalant abuse problems.

Research project goals included studies of the following areas: 1) to what extent are spray and glue used by youth; 2) by what means, if any, are glue and spray made readily accessible to youth; 3) to what extent, if any, have merchants of these products violated city ordinances by knowingly providing the spray or glue to youth; 4) what means can be useful in deterring youth from using these products; and 5) to what extent has use of these products caused conflicts within and between neighborhoods, affected high school dropout rates, juvenile delinquency, etc.

Students conducted surveys within agencies delivering drug services, merchants who sell the products in question, the El Paso jail and juvenile court. Questionnaires were distributed in several elementary and secondary schools. Confidential surveys were also distributed to 30 other schools (often with the assistance of police and judges). Results of the more than 7000 school inquiries create a clear picture of young El Paso glue sniffers.

The final report estimated that 57% of students surveyed were inhalant abusers; a high percentage of the users (75% in one school district alone) had friends who sniffed and had never suffered

adverse reactions. 72% of reported users were of which 70% were male students and average age of a student's first experiment was 14.3 years. The report is rich with frequently ignored use and misuse of so recommended for perusal by educators fronting similar incidences of glue sniffing.

In addition to their comprehensive report used their findings as the basis for educational effort. Bumper stickers and printed and distributed. A slide presentation shown to local groups. Finally, in cooperation with the Police Department, stores selling glue and informed of the city ordinances prohibited to those under 17 years of age. As a result members reported an immediate decrease in use. They attribute this decrease to the peer pressure of their outspoken efforts.

Recommended methods of prevention recommended included: 1) the provision of meaningful alternatives to boredom; 2) more jobs; 3) education for youth and adults as well as merchants concerning inhalants; and 4) a deemphasis of the "m" associated with the use of certain drugs.

APPENDIX C

SAMPLE SURVEY INSTRUMENTS AND QUESTIONNAIRES USED IN STUDENT RESEARCH PROJECT

Metro High School Youth and Drug Education Project
—St. Louis, Missouri

Survey Questionnaire

Year in School _____ Age _____ Race _____ Sex _____

Directions: Place a check to indicate your answer.

1. Do you think there is a "drug problem" in St. Louis as a whole?

Yes _____ No _____

2. Do you think there is a "drug problem" in your neighborhood in St. Louis?

Yes _____ No _____

ACCOUNTABILITY IN RESEARCH

b). These problems are further exacerbated by recreational facilities. The Chicanos Unidos two youth groups whose members have lived experiences, pooled their resources to find out inhalent abuse problems.

Goals included studies of the following areas: 1) by what means spray and glue used by youth; 2) by what means and spray made readily accessible to youth; 3) if any, have merchants of these products been deterred by knowingly providing the spray or glue; 4) by what means can be useful in deterring youth from use; and 5) to what extent has use of these products contributed to social conflicts within and between neighborhoods, school dropout rates, juvenile delinquency, etc.

Methods included surveys within agencies delivering drug products, interviews with those who sell the products in question, the El Paso Police Department. Questionnaires were distributed in several secondary schools. Confidential surveys were also conducted in several primary schools (often with the assistance of police officers). A total of more than 7000 school inquiries created a data base on El Paso glue sniffers.

It was estimated that 57% of students surveyed were high school students. A high percentage of the users (75% in one school) were friends who sniffed and had never suffered

adverse reactions. 72% of reported users were Mexican Americans, of which 70% were male students and 30% were female. The average age of a student's first experimentation with glue or paint was 14.3 years. The report is rich with information on the frequently ignored use and misuse of solvents in El Paso. It is recommended for perusal by educators and administrators confronting similar incidences of glue sniffing among their students.

In addition to their comprehensive report, Chicanos Unidos used their findings as the basis for an active community educational effort. Bumper stickers and pamphlets were designed, printed and distributed. A slide presentation was prepared and shown to local groups. Finally, in cooperation with the El Paso Police Department, stores selling glue and spray were contacted and informed of the city ordinances prohibiting sale of inhalants to those under 17 years of age. As a result of their activities, team members reported an immediate decrease in the use of spray paint. They attribute this decrease to the peer pressure exerted as a result of their outspoken efforts.

Recommended methods of prevention reported by the students included. 1) the provision of meaningful recreation programs as alternatives to boredom, 2) more jobs, 3) educational materials for youth and adults as well as merchants concerning the abuse of inhalants; and 4) a deemphasis of the "manly" image currently associated with the use of certain drugs.

APPENDIX C

THE SURVEY INSTRUMENTS AND QUESTIONNAIRES USED IN STUDENT RESEARCH PROJECTS

Youth and Drug Education Project

____ Age ____ Race ____ Sex ____

Check to indicate your answer.

1. Do you think there is a "drug problem" in this country as a whole?

Yes ____ No ____ I don't know ____

2. Do you think there is a "drug problem" in the city of St. Louis?

Yes ____ No ____ I don't know ____

3. Did you have a drug education program in your grade school?

Yes _____ No _____

Rate the program 1-5 for effectiveness, 1 being most effective—
5 not effective at all. _____

4. Do you have a drug education program in your high school now?

Yes _____ No _____

Rate the program 1-5 for effectiveness, 1 being most effective—
5 not effective at all. _____

5. Have you received any information on drugs or drug effects
in any of your other courses?

Yes _____ No _____ Which Course? _____

Was the information useful?

Yes _____ A little _____ No _____

If your answer is no, why was it not useful?

6. Have you received any drug information outside the classroom?

Yes _____ No _____ If so, where? _____

Rate the information 1-5 for usefulness, 1 being most useful—
5 not useful at all. _____

7. Do any of your friends use hard drugs, smoke dope or take pills?

Yes _____ No _____ I don't know _____

8. Have you ever

- (a) smoked marijuana? Yes _____ No _____
(b) taken uppers? Yes _____ No _____
(c) taken downers? Yes _____ No _____

(d) dropped acid? Y

(e) shot heroin? Y

(f) snorted cocaine? Y

(g) used anything else? Y

wha

9. Have your parents talked with you about

Never _____ Seldom _____
Often _____ Too Much _____

10. Are your parents knowledgeable about d

Yes _____ No _____ T

11. What do you think the attitudes of po
drug users?

Negative _____
Indifferent _____

12. Do you think the police add to the drug

Yes _____ No _____ I

If your answer is yes, how do they add to

Directions: For the following questions, ind
writing the appropriate letter in the space pro

13. How much concern about the "drug prob
adults in the city? _____

(a) too little (b) enough

14. How much do you think you know about

(a) too little (b) enough

education program in your grade school?

No _____

5 for effectiveness, 1 being most effective—

l. _____

education program in your high school now?

No _____

5 for effectiveness, 1 being most effective—

l. _____

any information on drugs or drug effects
r courses?

Which Course? _____

n useful?

A little _____ No _____

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No _____ If so, where? _____

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No _____ I don't know _____

ana?

Yes _____ No _____

Yes _____ No _____

Yes _____ No _____

(d) dropped acid?

Yes _____ No _____

(e) shot heroin?

Yes _____ No _____

(f) snorted cocaine?

Yes _____ No _____

(g) used anything else?

Yes _____ No _____

what? _____

9. Have your parents talked with you about drugs?

Never _____

Seldom _____

Sometimes _____

Often _____

Too Much _____

10. Are your parents knowledgeable about drugs?

Yes _____

No _____

To some extent _____

11. What do you think the attitudes of policemen are towards
drug users?

Negative _____

Want to help _____

Indifferent _____

I don't know _____

12. Do you think the police add to the drug problem?

Yes _____

No _____

I don't know _____

If your answer is yes, how do they add to the problem?

Directions: For the following questions, indicate your choice by
writing the appropriate letter in the space provided.

13. How much concern about the "drug problem" is expressed by
adults in the city? _____

(a) too little

(b) enough

(c) too much

14. How much do you think you know about drugs? _____

(a) too little

(b) enough

(b) too much

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15. How much emphasis is placed on drug education in your school?_____

- (a) too little (b) enough (c) too much

18. What do you think of this survey?_____

- a. like d. hate
b. dislike e. undecided
c. love

16. If you were "busted" for using drugs, who would you rather talk to or get help from? Pick three you would most likely want. Number them in order of preference. _____

- a. parents
b. police e. friends
c. school official f. doctor
d. teacher g. psychologist

Comments:

17. How would you change or improve drug education for all students?_____

- a. More realistic films
b. Talking to resource people who have used drugs
c. Have this course taught by teachers who know something about drugs from actual experience
d. Have this course instructed by a medical doctor
e. Other(s) _____

South Broward County Youth Advisory Council
—Hollywood, Florida

Sample Survey Questionnaire

1. Which of the following people would be the best person to inform you about drugs and drug use?

- a. Friend
b. Doctor
c. Law enforcement official
d. Psychologist working in a drug treatment program
e. Clergyman or minister
f. Teacher or Counselor
g. Ex-drug user
h. Someone else
-

emphasis is placed on drug education in your

(b) enough (c) too much

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elp from? Pick three you would most likely
em in order of preference. _____

e. friends
f. doctor
g. psychologist

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orking in a drug treatment program
inister
nselor

18. What do you think of this survey?_____

a. like d. hate
b. dislike e. undecided
c. love

Comments:

The following are yes/no questions. Read each statement and circle either 1 for "yes" or 2 for "no" if you know the answer. If you circle 3 for "don't know."

	Yes	No
2. Do you think that unlegalized drugs, such as marijuana, ups, downs, heroin, etc. lead to personal dependency?	1	2
3. Do you feel that there is need for drug education programs or courses on campus?	1	2
4. Do you feel students should be punished for drug usage on campus?	1	2
5. Do any of your classmates use drugs on school campus?	1	2
6. Do you feel that outsiders push drugs on campus during school hours?	1	2
7. Do you think there should be some medical assistance for drug abuse on all school campuses?	1	2
8. If you <i>had</i> a drug problem, do you think the counselors know enough about drugs in order to be of some assistance to you?	1	2
9. Do you think the school administration is doing enough about the drug problem on campus?	1	2
10. Heroin (horse, H, junk, etc.) can cause death by overdosing.	1	2
11. LSD can cause hallucinations (such as seeing things that are not there).	1	2
12. Marijuana (pot, grass, weed, tea, etc.) is physically addictive.	1	2

Please read the following statements and circle the number which indicates the extent to which you agree or disagree with the statement. In the following statements, it refers to *illegal drug use* and *not* to drugs prescribed by your physician.

	Strongly Agree	Agree	Neither Agree Nor Disagree	Disagree
13. There is nothing wrong with smoking marijuana as long as a person does so in moderation	1	2	3	4
14. Once an addict, always an addict	1	2	3	4

Questions. Read each statement and circle either 1 for "yes" or 2 for "no" if you know the answer. If you do not know the answer,

	Yes	No	Don't Know
Legalized drugs, such as marijuana, ups, and to personal dependency?	1	2	3
There is need for drug education programs	1	2	3
Students should be punished for drug usage on	1	2	3
Students use drugs on school campus?	1	2	3
Students push drugs on campus during	1	2	3
There should be some medical assistance for school campuses?	1	2	3
Teachers, do you think the counselors know in order to be of some assistance to you?	1	2	3
School administration is doing enough about the campus?	1	2	3
Heroin, etc.) can cause death by overdosing.	1	2	3
Drug paraphernalia (such as seeing things that are	1	2	3
Alcohol, weed, tea, etc.) is physically addictive.	1	2	3

Read the following statements and circle the number which indicates the extent to which you agree or disagree with the statement. When the word "drug" is used in the following statements, it refers to *illegal drug use* and *not* to drugs prescribed by your physician.

	Strongly Agree	Agree	Neither Agree Nor Disagree	Disagree	Strongly Disagree
Agreeing with smoking if a person does	1	2	3	4	5
.....	1	2	3	4	5
.....	1	2	3	4	5

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	Strongly Agree	Agree	Neither Agree Nor Disagree	D
15. Everyone should try drugs at least once to find out what they are like.....	1	2	3	
16. Drug addicts should be treated as sick people and not as criminals	1	2	3	
17. Current laws regarding marijuana are too severe	1	2	3	
18. Current laws regarding heroin use are too severe	1	2	3	
19. Drug use should be a matter of personal decision	1	2	3	
20. Marijuana is addictive	1	2	3	
21. A lot of people need drugs to cope	1	2	3	
22. Smoking marijuana is no more harmful than drinking liquor	1	2	3	
23. Barbiturates—prescription sleeping pills—can lead to physical as well as psychological dependence	1	2	3	
24. Drugs are used because it is fun to get high	1	2	3	
25. Most drugs do not endanger health	1	2	3	
26. It is extremely difficult to find out where to obtain drugs	1	2	3	
27. Most people think twice about using drugs because it is against the law	1	2	3	
28. There would be no "drug problem" if the newspapers, radio and television didn't play it up	1	2	3	
29. Anyone with a little self-discipline can avoid addiction to opiates (heroin, codeine, morphine, opium, etc.)	1	2	3	
30. Most junkies are involved in other criminal activities besides the illegal use of drugs	1	2	3	

	Strongly Agree	Agree	Neither Agree Nor Disagree	Disagree	Strongly Disagree
... drugs at least ... that they are like.....	1	2	3	4	5
... be treated as ... as criminals	1	2	3	4	5
... using marijuana are	1	2	3	4	5
... using heroin use are	1	2	3	4	5
... a matter of personal	1	2	3	4	5
... ve	1	2	3	4	5
... d drugs to cope	1	2	3	4	5
... is no more harmful than	1	2	3	4	5
... ription sleeping pills-- ... as well as psycholog-	1	2	3	4	5
... use it is fun to get	1	2	3	4	5
... endanger health	1	2	3	4	5
... cult to find out ... gs	1	2	3	4	5
... twice about using drugs ... the law	1	2	3	4	5
... "drug problem" if the ... nd television didn't	1	2	3	4	5
... self-discipline can ... opiates (heroin, ... opium, etc.)	1	2	3	4	5
... olved in other criminal ... :illegal use of drugs	1	2	3	4	5

	Strongly Agree	Agree	Neither Agree Nor Disagree	Disagree
31. All drug abusers are pretty much alike	1	2	3	4
32. Most people who smoke marijuana use for a while and then go to something stronger	1	2	3	4
33. Addicts will do anything to get more drugs . .	1	2	3	4
34. Most people use drugs to forget about painful things in their lives	1	2	3	4

Please respond to the following questions accordingly. Check best answer. When need be, answer in short answer.

35. If you have used drugs before, or still use drugs, which of the following is your primary reason for using them.

- a. Curiosity
- b. Pleasure, Fun or Kicks
- c. To be Sociable
- d. To Escape Pressure
- e. To Help Study
- f. Other

36. Who do you think is most concerned about drugs?

- a. Teachers
- b. Coaches
- c. Administration
- d. Guidance Counselors
- e. Clubs
- f. Other

37. What correcting measures should be taken for those students who use drugs on campus?

- a. Parent-Teacher Conference
- b. Suspension
- c. Rehabilitation
- d. Student-Teacher Conference
- e. Other (State briefly)

Summary
—South Broward Survey

The following responses reflect students reactions to questions used in the questionnaire covering 1,307 students:

- 57% agreed that there should be drug testing on campuses;
- 51% state that students should be punished for drug use on campus;

	Strongly Agree	Agree	Neither Agree Nor Disagree	Disagree	Strongly Disagree
pretty much alike	1	2	3	4	5
the marijuana use for a something stronger	1	2	3	4	5
going to get more drugs . .	1	2	3	4	5
do not forget about painful	1	2	3	4	5

Answer the following questions accordingly. Check best answer. When need be, answer in short answer.

Before, or still use drugs, which of the following is your primary reason for using them.

Checks

Most concerned about drugs?

Answers

What measures should be taken for those students who use drugs on campus?

Reference

Conference

7)

These results reflect students reactions to questions covering 1,307 students:

- 57% agreed that there should be drug education program on campuses;
- 51% state that students should be punished for drug usage on campus;

- 53% indicate that their classmates use drugs on campus;
- 32% agree that outsiders push drugs on campus during school hours—38% disagree;
- 60% agree that medical assistance should be available on campus;
- 51% feel counselors do not know enough about drugs to be of assistance to users;
- 48% feel the school administration does not do enough about campus drug problems;
- 54% agree with moderate marijuana smoking;
- 50% disagree that education is the best way of preventing drug abuse; 32% agree;
- 62% agree that drug addicts should be treated as sick people and not criminals;
- 52% agree laws are too severe regarding marijuana, while 62% disagree that heroin laws are too severe;
- 65% agree that drug use is a matter of personal decision;
- 57% agree that smoking marijuana is more harmful than drinking liquor;
- 45% agree that drugs are used because it's fun to get high; 23% neither agree nor disagree, while 32% disagree;
- 62% disagree that its extremely difficult to find where to obtain drugs;
- 59% agree that most junkies are involved in other criminal activities;
- 32% feel drugs are used to escape pressure;
- 29% feel guidance counselors are the most concerned about drugs.

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Wisconsin Student Union
—Madison, Wisconsin

Sample Questionnaire

1. Where do you think you have learned the most about drugs?

Please number the blanks from 1 to 7 according to the place where you learned the least about drugs.

____in school (1)
 ____from your parents (5)
 ____from your brothers and sisters (6)
 ____from your friends (3)
 ____from television or the radio (2)
 ____from newspapers and magazines

NOTE: Numbers in parenthesis are averages for the questions

2. In what ways have teachers, principals, or school staff taught you about drugs and alcohol?

____adults at school haven't taught me

3. Please number the blanks from 1 to 7 (#1) to the least (#7) commonly used

____movies about drugs (also slides, posters, etc.) (1)
 ____projects that your teacher made (2)
 ____visits from policemen (6)

ACCOUNTABILITY IN

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Sample Questionnaire

1. Where do you think you have learned what you presently know about drugs?

Please number the blanks from 1 to 6 below, in order, according to the place where you learned the most (#1), to the place where you learned the least (#6).

- ____in school (1)
____from your parents (5)
____from your brothers and sisters (6)
____from your friends (3)
____from television or the radio (2)
____from newspapers and magazines (4)

NOTE: Numbers in parenthesis are averages of student responses to the questions

2. In what ways have teachers, principals, or other *adults at school* taught you about drugs and the things that drugs do to you?

____adults at school haven't taught me anything about drugs

3. Please number the blanks from 1 to 7 below, from the most (#1) to the least (#7) commonly used way of teaching:

- ____movies about drugs (also slides, filmstrips, tape recordings, etc.) (1)
____projects that your teacher made you do (4)
____visits from policemen (6)

- ___visits from doctors or nurses (7)
- ___visits from former drug addicts (people who were so involved with drugs that they couldn't stop using them) (5)
- ___lectures by teacher (2)
- ___books or parts of books brought to class by your teacher (3)
- ___other

NOTE: Numbers in parenthesis are averages of student responses to the questions.

3. Teachers quite often bring in people from outside of the school to speak to students about things that they are interested in, or about which they know a great deal. In the time that you have been in school, have any such people ever come to your classes to speak about drugs?

___yes ___no

If yes, please put the number of times that they spoke in the blanks below.

- ___How many times did a policeman come to your class? (1)
- ___How many times did a doctor come to your class? (2)
- ___How many times did a former drug addict come to your class? (3)

NOTE: Numbers in parenthesis represent most frequent (#1) to least frequent (#3).

4. If you can think of any *other* people who came to your classes to talk to you about drugs, please list them here, and tell us how many times each type of person came to your class.

NOTE: 3 seventh graders mentioned a worker at a halfway house for former drug addicts.

5. Many people seem to use drugs to "feel better." Some people use drugs to "feel better"—to get rid of unpleasant feelings like anger, unhappiness, and so on.

Please name some other ways, besides using drugs, that you could use to make their minds "feel better."

NOTE: Responses included ingestion of drugs while sleeping, walking, joking, eating, traveling, etc. Please name a few.

6. Please list some drugs that are commonly used by:

-adults:

-people in college or high school:

-people your age:

NOTE: Every imaginable drug was listed for each category. No distinction appeared between categories of legal and illegal drugs.

7. If you know somebody who was using drugs, how would you feel about them?

___I would strongly avoid them (3)

___I might avoid them (2)

___I would neither avoid nor make friends with them (1)

___I might make friends with them (4)

___I would definitely make friends with them (5)

NOTE: The first and last items received identical responses.

ctors or nurses (7)

former drug addicts (people who were so
drugs that they couldn't stop using them)

cher (2)

s of books brought to class by your teacher

renthesis are averages of student responses

en bring in people from outside of the
to students about things that they are
out which they know a great deal. In the
been in school, have any such people ever
s to speak about drugs?

____no

ne number of times that they spoke in the

mes did a policeman come to your class?

mes did a doctor come to your class? (2)

mes did a former drug addict come to your

renthesis represent most frequent (#1) to

of any *other* people who came to your
ou about drugs, please list them here, and
times each type of person came to your

rs mentioned a worker at a halfway house

5. Many people seem to use drugs to make themselves feel better. Some people use drugs to make their minds "feel better"—to get rid of unpleasant feelings such as boredom, anger, unhappiness, and so on.

Please name some other ways, besides drugs, that such people could use to make their minds "feel better."

NOTE: Responses included ingestion of legal drugs, fighting, sleeping, walking, joking, eating, traveling, yoga, and reading, to name a few.

6. Please list some drugs that are commonly used by:

-adults:

-people in college or high school:

-people your age:

NOTE: Every imaginable drug was listed for each category. No distinction appeared between categories regarding legal vs. illegal drugs.

7. If you know somebody who was using illegal drugs, how would you feel about them?

____I would strongly avoid them (3)

____I might avoid them (2)

____I would neither avoid nor make friends with them (1)

____I might make friends with them (4)

____I would definitely make friends with them (3)

NOTE: The first and last items received identical responses.

8. If none of the above choices fits, please tell us in your own words how you would feel about somebody who was using illegal drugs:

9. Let's say that you were thinking about smoking a cigarette or drinking alcohol. In making your decision whether or not to use tobacco or alcohol, whose advice would you consider most important?

Please number the blanks below from 1 to 7, in order, from the person whose advice you would consider the most important (#1), to the person whose advice you would consider the least important (#7).

____ a doctor or nurse (2)

____ a teacher (6)

____ a friend, or group of friends (3)

____ a parent (1)

____ a policeman (4)

____ an advertisement in a magazine showing people having fun using drugs. (7)

____ a clergyman (priest, minister, rabbi, etc.) (5)

NOTE: Numbers in parenthesis are averages of student responses to the questions.

10. If you can think of any other people consider important in making your choice here:

11. Why do you think people take drugs (more than one answer)

____ because their doctors tell them to

____ as a part of a religious ceremony (selected this option)

____ because they are illegal (6)

____ to make them feel less worried or

____ because other people do (1)

____ to see what drugs are like, or for fun

____ to solve their problems (3)

NOTE: Numbers in parenthesis are averages of student responses to the questions.

12. In the space following, name the drug you would most like to smoke: _____

NOTE: Responses included nicotine, pot and tar.

250

250

above choices fits, please tell us in your own words how you would feel about somebody who was using

you were thinking about smoking a cigarette or drinking alcohol. In making your decision whether or not to use alcohol, whose advice would you consider

the blanks below from 1 to 7, in order, from the person whose advice you would consider the most important to the person whose advice you would consider the least important (#7).

nurse (2)

3)

group of friends (3)

n (4)

ement in a magazine showing people having problems with drugs. (7)

n (priest, minister, rabbi, etc.) (5)

parenthesis are averages of student responses

10. If you can think of any other people whose advice you would consider important in making your decision, please list them here:

11. Why do you think people take drugs? (you can have more than one answer)

_____because their doctors tell them to (5)

_____as a part of a religious ceremony (NOTE: no student selected this option)

_____because they are illegal (6)

_____to make them feel less worried or upset; happier (2)

_____because other people do (1)

_____to see what drugs are like, or for the fun of it (4)

_____to solve their problems (3)

NOTE: Numbers in parenthesis are averages of student responses to the questions.

12. In the space following, name the drug found in cigarette smoke:_____

NOTE: Responses included nicotine, tobacco, cancer, heroin, pot and tar.

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200

11 Program Planning Dimensions

by

John D. Swisher

The primary purpose of this handbook is to assist individuals with the evaluation of operational drug education programs. It is recognized by the author of this chapter, however, that there are numerous agencies doing preliminary planning or, based on research findings, are reassessing their present activities. This chapter, therefore, presents several of the essential decisions which must be confronted as a part of planning for more effective programs. The planning questions to be discussed in this chapter include:

- What is the *scope* of the program?
- What are the *objectives* of the program?
- Does the program emphasize *information, attitudes, behavior* or some combination of these elements?
- What is the *basic philosophy* of the program?
- *Who* is the program to serve?
- Is the program *direct* or *indirect*?
- What *resource personnel* are to be included in the program?
- What role should *educational media* play in the program?
- Is the program to be *evaluated*?

WHAT IS THE SCOPE OF THE PROGRAM?

Limiting the program scope is a critical first step in effective planning. Schools wishing to develop drug programs for young people should begin their planning by addressing two fundamental needs. Prevention programs require:

- The development and implementation of a drug policy
- The design and delivery of a drug prevention effort

Both these issues require definition; once defined, they reflect the program scope.

Drug policies, for example, are the guidelines to be used by agency personnel in the event that a young person is apprehended while consuming or distributing drugs on the premises. As discussed in Chapter 10, institutions frequently fail to define

reasonable, workable drug policies. "Present school (drug) policies," according to the National Education Association, "punish an individual with little regard for other penalties already imposed by civil authority. Policies are frequently implemented in haste to insure smooth operation of the institution, jeopardizing the rights and dignity of those involved in the drug situation. In general, policies should ensure proper disposition of cases involving school personnel, teachers, students, custodians, secretarial help, and others who may be involved." Each agency must define for itself the kind of policy guidelines which are most appropriate. Policy development should not be defined by administrators alone, excluding the opinions of staff and students who will use and be affected by it. Rather, all appropriate groups (especially students and their parents) should have a role in its development. Once policy becomes effective, all school personnel and clients should be made explicitly aware of the guidelines and their implications.

Drug policy and drug program design are interrelated. The policy statement, for example, defines the nature of prevention programs and services which the school is realistically able to offer. Together they should reflect the medical, legal or educational capabilities available to the school for policy enforcement and program implementation.

For these reasons, educational institutions are encouraged to limit the scope of their prevention efforts to drug education. Lacking specialized medical staff and drug emergency facilities, schools should avoid involvement in drug treatment or crisis intervention activities. Depending on the extent of use among students, it may be necessary, therefore, to negotiate with other community groups to provide intervention and treatment services for which they have the expertise, funding and facilities. Educationally-oriented institutions should limit their focus to the preventive educational services they are best equipped to offer.

WHAT ARE THE OBJECTIVES OF THE PROGRAM?

Drug education program objectives follow a continuum ranging from total abstinence to drug use advocacy or laissez-faire. These

two extremes are not promising aims and frequently found. Midway between them, representing moderation. This position emphasizes facts (pro or con). It is important that neutrality is rare; values frequently impinge on attempts at remaining neutral. Furthermore, this position assumes that the target student possesses the necessary decision-making skills to process the information and 2) that such "unbiased" information will be used with caution on their part. Neither assumption is guaranteed to be correct.

My position, as represented by the objectives listed, 1, is acceptance of drug experimentation as a natural curiosity. This point of view represents a moderate position by my reliance on the student's internal motivation rather than being independent from external (drug) influences for reasons. This value judgment, like those held by other planners, should be made explicit if included in the drug education program. (Although this value judgment is only my contributions to this book, it still remains a personal one.) Objectives should be specified and defined along with a recognition of the values (cultural, social, institutional) which can affect the program's goals.

DOES THE PROGRAM EMPHASIZE ATTITUDES, BEHAVIOR OR COMBINATION OF THESE ELEMENTS?

A drug education program can be designed to operate at three different levels of human activity. 1) At the cognitive level the program's format is factual in nature; it seeks to increase participant knowledge and understanding. At the affective level the program attempts to influence participant emotions by considering participant attitudes and feelings. At the behavioral level the program's primary focus is on strengthening alternatives as a means of influencing participant drug use behavior.

drug policies. "Present school (drug) policies. The National Education Association, "punish little regard for other penalties already in operation of the institution, jeopardizing of those involved in the drug situation. In order to ensure proper disposition of cases involving teachers, students, custodians, secretarial staff may be involved." Each agency must define policy guidelines which are most appropriate. These should not be defined by administrators but by the opinions of staff and students who will use the program. Rather, all appropriate groups (especially parents) should have a role in its development. To be effective, all school personnel and clients should be fully aware of the guidelines and their

role in drug program design are interrelated. The program, for example, defines the nature of prevention and the resources which the school is realistically able to provide. It should reflect the medical, legal or educational resources available to the school for policy enforcement and implementation.

Other educational institutions are encouraged to coordinate their prevention efforts to drug education. This includes medical staff and drug emergency facilities, police involvement in drug treatment or crisis intervention. Depending on the extent of use among students, it may be necessary, therefore, to negotiate with other agencies to provide intervention and treatment services. Schools should utilize the expertise, funding and facilities. Educational institutions should limit their focus to the services they are best equipped to offer.

THE OBJECTIVES OF THE PROGRAM?

Program objectives follow a continuum ranging from information to drug use advocacy or laissez-faire. These

two extremes are not promising aims and, fortunately, are not frequently found. Midway between them, however, is a position representing moderation. This position claims neutrality and emphasizes facts (pro or con). It is important to note that *true* neutrality is rare; values frequently impinge upon even the best attempts at remaining neutral. Furthermore, such a neutral position assumes that the target student population 1) possesses the necessary decision-making skills to process the objective facts and 2) that such "unbiased" information will, in fact, lead to drug use using caution on their part. Neither assumption has been demonstrated to be correct.

My position, as represented by the objectives listed in Chapter 1, is acceptance of drug experimentation as a natural expression of curiosity. This point of view represents a value judgment guided by my reliance on the student's internal resources as well as his being independent from externals (drugs) except for medical reasons. This value judgment, like those held by other program planners, should be made explicit if incorporated in the drug education program. (Although this value judgment is reflected in my contributions to this book, it still remains open to questioning.) Objectives should be specified and defined by the planner along with a recognition of the values (both personal and institutional) which can affect the program's ability to achieve its goals.

DOES THE PROGRAM EMPHASIZE INFORMATION, ATTITUDES, BEHAVIOR OR SOME COMBINATION OF THESE ELEMENTS?

A drug education program can be designed to affect change at three different levels of human activity. 1) At the cognitive level the program's format is factual in nature; it is designed to increase participant knowledge and understanding of drugs. 2) At the affective level the program attempts to influence feelings and emotions by considering participant attitudes toward drugs; and 3) At the behavioral level the program's primary concern is altering or strengthening alternatives as a means of ultimately influencing participant drug use behavior.

Cognitive Focus

Most of the early drug educational packages were designed to evoke cognitive responses. It is now recognized, however, that solely cognitive approaches have often been ineffective (Smart, 1970; DeLone, 1972; Hoffman and Swisher, 1973).

One reason why cognitive approaches to drug education have been unsuccessful is that available information is scientifically incomplete. Furthermore, available scientific information about illegal drugs does not support prevailing societal attitudes about drug use. Definitive biochemical information can be found in the laboratory. When a chemical substance enters the human body, however, its psychological effects can only be conjectured. There seems to be more speculation than fact contained in much of the available drug information. Information alone seems to have little impact on a young person's drug decisions because much of the current information is biased or inaccurate. The target audiences of drug education programs are all too aware of these biases or inaccuracies.

In addition, cognitive approaches tend to focus on factual recognition and recall, the lowest level of cognitive functioning, however, if drug education programs focused on a higher level of cognitive functioning, these approaches might prove to be more effective.

The informational approach to drug education, however, should not be viewed as having only a negative impact. In some studies, the knowledge level of youngsters was significantly increased, without any subsequent impact on their drug attitudes or their levels of drug use. In summary, drug information by itself will probably not effect behavior change.

Affective Focus

The affective level concerns attitude formation and change. Scant drug education research has been conducted on this level. Most affective level programs state that they are concerned with attitudes, but the bridge from information to attitudes is rarely made. Some school drug education programs (Swisher, Warner and Herr, 1972) are attempting, through small group sessions led by counselors, to reinforce more conventional drug attitudes.

Recent analyses of such efforts have shown shifts occurred among participants (Wicker, 1973; Wicker, 1969).

Behavioral Focus

The behavioral drug focus has received little attention. A promising cognitive level approach. A promising offer students desirable alternatives to lifestyles. These non-drug alternatives can be *experiential* and *meaningful*. The experimental yet satisfying alternatives to drug use, a trust walk, sensory relaxation, kindness or the spirit of a holiday. An attempt is made to integrate an individual's interpersonal skills, and personality into a meaningful and satisfying approach. A "behavioral approach" seems promising, it has not been developed or adequately evaluated.

Planners of combined affective and behavioral approaches should not concentrate solely on the dissemination of information. They should begin instead by examining the basic reasons why people take drugs and then attempt to design programs for these reasons. An understanding of student attitudes and communication with them, is required for effective programs.

WHAT IS THE BASIC PHILOSOPHY?

The two predominant theories of drug education programs represent distinctive views. The first grew from Carl Rogers' view that the building of effective *interpersonal relationships* is to communicate these relationships is to communicate feelings and unconditional positive regard. This approach assumes that improved interpersonal relationships preclude involvement with drugs. It is based on effective relationships between helper (teacher or parent), or between the student and his peer.

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level concerns attitude formation and change. Research has been conducted on this level. Most programs state that they are concerned with the bridge from information to attitudes is rarely achieved in drug education programs (Swisher, Warner and Swisher, 1973). Attempts at changing drug attitudes by attempting, through small group sessions led by trained personnel, to reinforce more conventional drug attitudes

Recent analyses of such efforts have shown that positive attitudinal shifts occurred among participants (Warner, Swisher and Horan, 1973; Wicker, 1969).

Behavioral Focus

The behavioral drug focus has received less attention than the cognitive level approach. A promising behavioral approach is to offer students desirable alternatives to drug use and drug-related lifestyles. These non-drug alternatives can simplistically be defined as *experiential* and *meaningful*. The experiential level comprises temporary yet satisfying alternatives to drug experiences such as a sunset, a trust walk, sensory relaxation, an unrecognized act of kindness or the spirit of a holiday. At the meaningful level, an attempt is made to integrate an individual's values, talents, interpersonal skills, and personality into a pattern of living that will be meaningful and satisfying. Although the "behavioral approach" seems promising, it has not been systematically developed or adequately evaluated.

Planners of combined affective and behavioral programs do not concentrate solely on the dissemination of drug information. They begin instead by examining the basic reasons why some people take drugs and then attempt to design programs to counteract these reasons. An understanding of students, and ongoing communication with them, is required for effective planning of such programs.

WHAT IS THE BASIC PHILOSOPHY OF THE PROGRAM?

The two predominant theories of learning employed in drug education programs represent distinctively different philosophical views. The first grew from Carl Rogers' writings which focused on the building of effective *interpersonal relationships*. The essence of these relationships is to communicate an understanding of feelings and unconditional positive regard for others. This approach assumes that improved interpersonal relationships will preclude involvement with drugs. It is concerned with forming effective relationships between helper (teacher) and helpee (student), or between the student and his parents or peers. It is also

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assumed that the student will move in the direction of greater self-development (self-actualization) and, as a consequence, will have fewer problems with drugs.

The second theory is based on the notion of *reinforcement*. Unfortunately, negative reinforcements or scare tactics, which are often employed, have not been effective (Finlator, 1968). In addition, most drug media and audiovisuals rely on negative motivation as a means to prevention of drug use. "The most important disadvantage of the (drug education) film is the powerful counter-effect of peer group interaction, particularly when messages contain information that is erroneous or misleading. This can lead to a summary rejection of the total message as well as the formation of contrary attitudes and behavior patterns. The justification for use of the negative motivation message in . . . drug abuse (media) seems to rest on traditions that support its use and on processes that rarely question its validity or allow for analysis of effectiveness" (Capalaces and Starr, 1973).

Positive reinforcement programs,³⁰ encouraging involvement in alternatives to drug use, seem promising. The positive reinforcement approach recognizes that inherent in drug use are certain positive reinforcements for the individual: peer acceptance, escape from pressure, feelings of elation or relaxation, etc. (Cahoon and Crosby, 1972). A positive reinforcement approach would seek to foster healthy behavior prior to the time when drug decisions will be made.

The common ground between many program philosophies is that interactions with young people on the topic of drugs must begin with effective interpersonal relationships. Some recognize a wide range of possible response patterns, preferring to reinforce the patterns that are appropriate to the goals of the program. Others prefer to systematically accomplish a recognized goal.

WHO IS THE PROGRAM TO SERVE?

Many drug education efforts have made serious errors by not giving full consideration to the *developmental level* of the

³⁰ Technically, a "positive reinforcement" program would reward the behavior one hopes to elicit and punish undesirable behaviors.

intended audience. Drug education programs for elementary school children, for instance, were designed for the same information presented to junior or senior high school students. Programs serving younger populations fail to take into account: 1) many of the drug problems that concern accidental use of household drugs and over-prescribed medication; 2) the activities and interests of children are rarely included in school education. When included, decision-making skills are addressed only when they may be lacking.

It is essential that the developmental level of the audience be given extensive consideration. Research that has been researched and described by scholars in the field of literature will provide ideas as to the audience to modify drug education programs for particular developmental levels.

It is further erroneous to expose young people to drug education unless they have common characteristics with students to identify with their lifestyle and life experiences. Processes are most effective, with the exception of role playing figures, when the model is similar to the target audience's socio-economic class, and so on (Bandura, 1969). Many of most ex-addicts, for example, are far removed from the consequences of drug experimentation and the social stigma of most young people. Many young people are reluctant involving reformed drug users to be a subtle influence (Smart, 1971).

Finally, school programs should not necessarily be limited to student audiences. Parental and community involvement about drugs pose a challenge to educational programs. School programs with a community orientation and parent groups recognize the existence of a problem and seek solutions.

IS THE PROGRAM TO BE DIRECT OR INDIRECT?

Current drug education programs represent two basic approaches. In the *direct approach* the focus

ent will move in the direction of greater actualization) and, as a consequence, will with drugs.

is based on the notion of *reinforcement*. Reinforcements or scare tactics, which are not been effective (Finnator, 1968). In addition, radio and audiovisuals rely on negative messages to prevention of drug use. "The most effective of the (drug education) film is the use of peer group interaction, particularly the provision of information that is erroneous or misleading, leading to a summary rejection of the total message and the provision of contrary attitudes and behavior patterns for use of the negative motivation message (media) seems to rest on traditions that ignore the social processes that rarely question its validity or effectiveness" (Capalaces and Starr, 1973).

at programs,³⁰ encouraging involvement in activities, seem promising. The positive reinforcements that inherent in drug use are certain for the individual: peer acceptance, escape from boredom or elation or relaxation, etc. (Cahoon and Gifford, 1973). A positive reinforcement approach would seek to provide positive reinforcement prior to the time when drug decisions will be made.

and between many program philosophies is that young people on the topic of drugs must be treated as individuals in their personal relationships. Some recognize a variety of response patterns, preferring to reinforce behaviors that are appropriate to the goals of the program. A program that is designed to automatically accomplish a recognized goal.

THE PROGRAM TO SERVE?

These efforts have made serious errors by not taking into account the *developmental level* of the audience.

A "positive reinforcement" program would reward the behavior one would like to see and discourage undesirable behaviors.

intended audience. Drug education programs designed for elementary school children, for instance, were diluted versions of the same information presented to junior or senior high students. Programs serving younger populations fail to take these factors into account. 1) many of the drug problems of young children concern accidental use of household drugs or refusal to take prescribed medication; 2) the activities appropriate to young children are rarely included in school educational efforts and, when included, decision-making skills are assumed to be present when they may be lacking.

It is essential that the developmental characteristics of the audience be given extensive consideration. These characteristics have been researched and described by scholars such as Piaget. The literature will provide ideas as to the adjustments needed to modify drug education programs for particular developmental levels.

It is further erroneous to expose young people to drug-experienced youth unless they have common characteristics enabling students to identify with their lifestyle and message. Modeling processes are most effective, with the exception of authority figures, when the model is similar to the target group in age, sex, socio-economic class, and so on (Bandura, 1969). The experiences of most ex-addicts, for example, are far removed from the consequences of drug experimentation and use anticipated by most young people. Many young people perceive programs involving reformed drug users to be a subtle form of scare tactics (Smart, 1971).

Finally, school programs should not necessarily limit themselves to student audiences. Parental and community misunderstanding about drugs pose a challenge to educational personnel. Frequently, school programs with a community orientation have helped parent groups recognize the existence of a problem and identify possible solutions.

IS THE PROGRAM TO BE DIRECT OR INDIRECT?

Current drug education programs represent two broad types of approaches. In the *direct approach* the focus is limited to drug use;

the *indirect approach* focuses on affective program elements such as an individual's values or decision-making skills.

Direct Approaches

A direct approach to the topic of drug abuse may take two forms. First, is the intensive short-term program such as a PTA meeting or school assembly where the entire audience is exposed to a multimedia presentation or a panel of speakers. A typical example of this approach is described by Halleck (1970) as follows:

The American people have great faith in education. They have set out to educate our young people about drug abuse with a vengeance. Lectures on drugs have become almost a fixture of the high school and college curriculum. Even sparsely populated communities have appointed committees charged with promoting drug education. Such committees usually set up lectures or forums at which young people and their parents can hear experts discuss the effects and relative dangers of a wide variety of pharmaceutical agents . . . (p. 1).

In evaluating a short-term program of this type the author (1971) found that the "one shot" program had no impact on student drug attitudes or actual use of drugs. It appears that, although this type of program is common, it has limited value in preventing drug use. Ironically, it is reported that some youth began drug use after exposure to such a program.

Another direct approach is to delegate the responsibility for drug education to the health teacher. It has been assumed that health teachers have a basic understanding of drugs and alcohol and are able to transmit appropriate knowledge to the students. Another assumption is that the instructional unit can be added to the school curriculum with minimal disruption of the regular school program. Unfortunately, the belief that health teachers are equipped to deal with drug use, even from a strictly cognitive viewpoint, is not always valid. Only recently have the states which require certification for health teachers provided training in the drug area. Negative student attitudes toward health courses is another complicating factor. (Frequently, students view health courses as an unnecessary appendage of the physical education program.)

Indirect Approaches

The indirect approaches which appear to be those which emphasize factors which seem to reduce student drug use and experimentation place less emphasis on factual information than do direct approaches. The individual's life with situations and experiences which focus on personal and social problems along with the use of substances.

Value-oriented and other affective approaches in Chapter 8 are examples of indirect approaches. Subject areas and grade levels are encouraged to use drug materials and blend these with the use of (values, attitudes, and decision-making); this approach personalizes the student's learning about drugs.

A promising indirect approach described in Chapter 8 suggests that, instead of attempting to teach students, should help students clarify the values and attitudes based on various "strategies" which reduce drug use. The student with inconsistencies, and allow them to clarify values and relate them to his behavior. This approach is new; it has not been adequately evaluated in the education. Preliminary research, however, suggests this approach may be beneficial to students.

Curricular integration is another indirect approach that has attracted attention from school personnel. The basic approach is to integrate drug material into the entire curriculum (available from the National Commission on Drug Abuse Information, 1970) provides material in a variety of courses including history, English, art, and music (possible to include relevant drug concepts such as music (e.g., psychedelic rock) or home economics (e.g., additives)).

WHO ARE THE APPROPRIATE RESOURCES?

We are becoming increasingly more cognizant of the drug and alcohol problem. Most of the

h focuses on affective program elements such as values or decision-making skills.

h to the topic of drug abuse may take two intensive short-term program such as a PTA assembly where the entire audience is exposed to a presentation or a panel of speakers. A typical approach is described by Halleck (1970) as follows:

People have great faith in education. They have set out to educate young people about drug abuse with a vengeance. Drug education has become almost a fixture of the high school and college curriculum. Even sparsely populated communities have agencies charged with promoting drug education. Such agencies usually set up lectures or forums at which young people can hear experts discuss the effects and relative values of a variety of pharmaceutical agents . . . (p. 1).

In a short-term program of this type the author reports that the "one shot" program had no impact on attitudes or actual use of drugs. It appears that, although such a program is common, it has limited value in the long run. Ironically, it is reported that some youth have had exposure to such a program.

One approach is to delegate the responsibility for drug education to the health teacher. It has been assumed that the health teacher has a basic understanding of drugs and alcohol and can transmit appropriate knowledge to the students. The assumption is that the instructional unit can be added to the curriculum with minimal disruption of the regular curriculum. Unfortunately, the belief that health teachers are qualified to deal with drug use, even from a strictly cognitive perspective, is not always valid. Only recently have the states which do not have a health teacher provided training for health teachers provided training for health teachers. A negative student attitude toward health courses is a major contributing factor. (Frequently, students view health education as a necessary appendage of the physical education

Indirect Approaches

The indirect approaches which appear to be most promising are those which emphasize factors which seem to be associated with student drug use and experimentation. Indirect approaches place less emphasis on factual information about drugs than do direct approaches. The individual is, therefore, confronted with situations and experiences which foster an examination of his personal and social problems along with learning about chemical substances.

Value-oriented and other affective programs described in Chapter 8 are examples of indirect approaches. Teachers in all subject areas and grade levels are encouraged to develop cognitive drug materials and blend these with the affective components (values, attitudes, and decision-making); this blend of affect and cognition personalizes the student's learning experience about drugs.

A promising indirect approach described in *Values and Teaching* suggests that, instead of attempting to "teach values," teachers should help students clarify the valuing process. This approach is based on various "strategies" which raise issues, confront the student with inconsistencies, and allow him to examine his own values and relate them to his behavior. This approach is relatively new; it has not been adequately evaluated in the context of drug education. Preliminary research, however, suggests that this approach may be beneficial to students.

Curricular integration is another indirect approach receiving attention from school personnel. The basic theme here is to integrate drug material into the entire curriculum. The San Francisco curriculum (available from the National Clearinghouse for Drug Abuse Information, 1970) provides materials that can be used in a variety of courses including history, English and science. It is also possible to include relevant drug concepts in other courses such as music (e.g., psychedelic rock) or home economics (e.g., food additives).

WHO ARE THE APPROPRIATE RESOURCE PERSONNEL?

We are becoming increasingly more cognizant of the complexity of the drug and alcohol problem. Most of the early educational

programs relied on "experts," i.e., professionals who were knowledgeable about drugs (pharmacists, physicians, law enforcement agents, etc.). It soon became apparent that the failure to achieve objectives rested with people, not drugs themselves. If people are the problem, the most qualified drug "experts" should be "people experts." In other words, schools should first consider existing staff personnel who know, understand and communicate with the youth in their charge.

Furthermore, the involvement of youth in planning, implementing, and evaluating drug education programs offers promise. The U.S. Office of Education has consistently recommended that young people be involved in the development of drug education proposals. The Drug Abuse Council, Inc., has recently concluded an extensive project where young people were responsible for studying the drug problem in their communities and recommending solutions. The results of these and other student efforts are summarized in Chapter 10.

Some drug education programs use drug-experienced resource personnel. Research supports this strategy (Hafferty, 1970; Swisher and Horan, 1970), it indicates that some young people willingly seek the advice of drug-experienced resource persons. However, other preliminary research indicates that drug experienced youth have no particular impact in influencing drug behavior or attitudes in other youth.

Evidence from related educational research (Alberty, 1953) indicates that when young people are involved in planning their educational experiences that they profit more and are affected more by those experiences. It is suggested that existing staff and young people themselves can be appropriate resource persons. Programs should, therefore, involve a broad range of target youth and educational staff in planning and designing prevention efforts.

WHAT MEDIA SHOULD BE INCLUDED IN A DRUG EDUCATION EFFORT?

Many drug education planners have relied on films and other audio-visuals to convey anti drug messages to their students. Since the late 1960's private industry has capitalized on this trend by producing an incredible array of canned audiovisual programs.

The National Coordinating Council on Drug Abuse has reported that only 16% of the drug-related audiovisuals reviewed were factually and conceptually acceptable. Furthermore, the lack of research regarding the impact of drug media on youth behavior and attitudes. It is time that films and other audiovisuals be considered only in the context of a broad, well-designed educational program. Any media used in drug education, should comprise only a small part of a total drug education program.

If audiovisuals are included as part of a drug education program, their effectiveness, relevancy and accuracy must be evaluated. The National Coordinating Council on Drug Abuse has recommended that films be previewed by students and teachers before classroom use. Ideally, "any community, school or organization which intends to use a reasonable quantity of audiovisuals (should) form a Prescreening Review Board. This board should systematically view and evaluate drug education films and other resources. (Sample film evaluation checklist is included in the appendix of this chapter for your use.) Quality, accuracy and appropriateness of drug education materials should be evaluated.

SHOULD YOU EVALUATE YOUR DRUG EDUCATION PROGRAM?

All programs, regardless of their content or length, should include a systematic and controlled evaluation. The following guidelines address minimum evaluation procedures. Evaluations should:

- Stress the impact of the program on the target audience. Evaluations have been conducted from the perspective of expert opinion. It is contended, however, that there is often a large gap between "expert" opinion and the actual impact of the program on the target audience.
- Be objective, rather than subjective. The opinions of participants how they felt about an educational program are not sufficient as an evaluative technique. Objective procedures which objectively measure attitude and behavior changes are required if results are to be meaningful.

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The National Coordinating Council on Drug Education found that only 16% of the drug-related audiovisuals reviewed were scientific and conceptually acceptable. Furthermore, there is a paucity of research regarding the impact of drug media on audience behavior and attitudes. It is time that films and other audiovisuals be considered only in the context of a broader, more carefully designed educational program. Any media, regardless of its accuracy, should comprise only a small part of the total drug education program.

If audiovisuals are included as part of a drug education program, their effectiveness, relevancy and accuracy need to be evaluated. The National Coordinating Council on Drug Education suggests that films be previewed by students and educators prior to classroom use. Ideally, "any community, school or organization which intends to use a reasonable quantity of audiovisuals (should) form a Prescreening Review Board." This review board should systematically view and evaluate drug-related audiovisuals and other resources. (Sample film evaluation questionnaires are included in the appendix of this chapter for use in reviewing the quality, accuracy and appropriateness of drug media.)

SHOULD YOU EVALUATE YOUR DRUG EDUCATION PROGRAM?

All programs, regardless of their content or procedures, should include a systematic and controlled evaluation component. The following guidelines address minimum evaluation standards.

Evaluations should:

- Stress the impact of the program on the recipients. Some evaluations have been conducted from the perspective of expert opinion. It is contended, however, that there is often a large gap between "expert" opinion and actual impact of the program on the target audience
- Be objective, rather than subjective. Simply asking participants how they felt about an educational experience is not sufficient as an evaluative technique. However, procedures which objectively measure attitudes and behavioral changes are required if results are to be considered reliable

- Utilize a legitimate experimental design with adequate controls
- Attempt to compare the relative effectiveness of more than one approach to drug abuse prevention
- Ascertain the relative effectiveness of various approaches with different populations
- When possible, coordinate instrumentation and program strategies with other drug education research projects in order to facilitate comparison of research data

In summary, only through the careful objectives and means for evaluating w those objectives, will there be any conc constitutes effective drug education conceived evaluation may require th researchers, the cost of procuring such ex by the staggering waste of resources assi programs. Once evaluated, those approac be effective by the criteria used, sho planning activities based on their resear evaluation cycle discussed throughout this *begins* and *ends* and *begins* again with pla drug education.

APPENDIX
NATIONAL COORDINATING COUNCIL ON DRUG EDUCATION
DRUG ABUSE FILM EVALUATION FORM

Reviewer's Name _____

Reviewer's Occupation _____

Title of Film _____

1. How would you rate this film? Excellent _____ Good _____ Fair _____ Poor _____ Very Poor _____

2. Write "yes" in the space indicated, for those audiences which might benefit from this film. Write "no" in the space indicated if it m for any of the groups.

Socio-economic level: Low _____, Lower Middle _____, Middle _____, Upper Middle _____, Upper _____

Black _____, Indian _____, Caucasian _____, Asian _____, Spanish speaking _____

Children under 12 _____, Children 12-18 _____, Young Adults _____, Adults _____

Parents _____, Teachers _____, Specialized Drug Educators _____, Health Professionals _____, Law Enforcement Personnel _____

Straight _____, Hip _____, Everyone _____, No One _____, Other (specify): _____

250

itimate experimental design with adequate

compare the relative effectiveness of more
approach to drug abuse prevention

relative effectiveness of various approaches
populations

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In summary, only through the careful establishment of program objectives and means for evaluating whether programs achieve those objectives, will there be any concrete evidence as to what constitutes effective drug education programs. While well-conceived evaluation may require the assistance of outside researchers, the cost of procuring such expertise is far outweighed by the staggering waste of resources assigned to poorly evaluated programs. Once evaluated, those approaches which are proven to be effective by the criteria used, should provide a basis for planning activities based on their research findings. The ongoing evaluation cycle discussed throughout this handbook continuously *begins* and *ends* and *begins* again with planning for more effective drug education.

APPENDIX
NATIONAL COORDINATING COUNCIL ON DRUG EDUCATION
DRUG ABUSE FILM EVALUATION FORM

this film? Excellent _____ Good _____ Fair _____ Poor _____ Very Poor _____

place indicated, for those audiences which might benefit from this film. Write "no" in the space indicated if it might be counterproductive

Low _____, Lower Middle _____, Middle _____, Upper Middle _____, Upper _____

_____, Caucasian _____, Asian _____, Spanish speaking _____

_____, Children 12-18 _____, Young Adults _____, Adults _____

_____, Specialized Drug Educators _____, Health Professionals _____, Law Enforcement Personnel _____

_____, Everyone _____, No One _____, Other (specify) _____

3. Should NCCDE recommend this work for the audiences you indicated?

Yes _____ No _____

4. Should NCCDE list this work as objectionable for the audiences you indicated?

Yes _____ No _____

Circle the number which corresponds with your opinion on the work in question.

5. Scientific accuracy (if relevant)	+3	+2	+1	-1	-2
6. Effectiveness of this work as a teaching aid	+3	+2	+1	-1	-2
7. Clarity of message	+3	+2	+1	-1	-2
8. Creativity of presentation	+3	+2	+1	-1	-2
9. Technical quality of production	+3	+2	+1	-1	-2
10. Degree to which this work holds the attention of the assumed audience	+3	+2	+1	-1	-2
11. Degree to which this work could produce more realistic attitudes toward drug use	+3	+2	+1	-1	-2

Please use this space for any additional remarks on questions 1-11.

Answer all the following questions or only those on which you feel particularly qualified. If you find this questionnaire too restrictive please use a separate sheet for your critical notes.

12. Using specific examples, comment on the scientific and/or conceptual accuracy of this work. Does the work overgeneralize, or pres

200

200

Send this work for the audiences you indicated?

0 _____

Work as objectionable for the audiences you indicated?

0 _____

Corresponds with your opinion on the work in question.

relevant)	+3	+2	+1	-1	-2	-3
work as a teaching aid	+3	+2	+1	-1	-2	-3
	+3	+2	+1	-1	-2	-3
on	+3	+2	+1	-1	-2	-3
roduction	+3	+2	+1	-1	-2	-3
work holds the attention of	+3	+2	+1	-1	-2	-3
work could produce more hard drug use	+3	+2	+1	-1	-2	-3

by additional remarks on questions 1-11.

Questions or only those on which you feel particularly qualified. If you find this questionnaire too restrictive (spatially or conceptually),
for your critical notes.

es, comment on the scientific and/or conceptual accuracy of this work. Does the work overgeneralize, or present opinion as fact?

2 (1)

2. 1

13. What is the message of the work? By what means and how well is it conveyed?

14. In what ways and with what groups should this work be used? Why?

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Contributors

L. Annette Abrams is a graduate of Howard University and is currently a Senior Program Analyst for the Drug Abuse Council. Ms. Abrams has been a Staff Assistant to a Midwestern Senator and a member of the staff of the National Coordinating Council on Drug Education. She has considerable experience in drug-related training and education; she is also a co-author of the Drug Abuse Council publication, *Dealing with Drug Abuse: A Report to the Ford Foundation*.

Richard H. Blum, Ph.D., is director of the Joint Program in Drugs, Crime and Community Studies at the Center for Interdisciplinary Research, Stanford University as well as being a Consulting Professor, Department of Psychology at Stanford University. Dr. Blum has served as a Consultant to the President's Crime Commission, the National Violence Commission, the Food and Drug Administration, the National Institute of Mental Health, and the Bureau of Narcotics and Dangerous Drugs. He has published widely in the drug field as well as in the fields of mental and public health and criminology. Dr. Blum and his colleagues are currently engaged in a major program of drug education and evaluation in three California cities.

Emily F. Garfield is a graduate of Stanford University in biological sciences and has been associated with the Joint Program in Drugs, Crime and Community Studies since 1965. Her major efforts have been directed to those research projects specifically investigating the expanding non-medical use of drugs by young people. She has acted in the capacity of interviewer, field coordinator and, most recently, educator and Assistant Project Director.

Ross Goodell is a graduate of Pomona College, having studied mathematics and completed graduate work in statistics at the University of Wisconsin. He has had extensive experience as a Computer Programmer with IBM, having worked as an Actuarial Assistant, a Systems Engineer and a designer and programmer for a time-sharing program. Mr. Goodell has also served in the Peace Corps in Afghanistan as a consultant on computer installations.

Allen J. Gruman, Ph.D., has for the past ten years directed research and data processing activities for the Sequoia Union High School District in San Mateo County, California. He has also been an instructor of educational data processing techniques at several Bay Area Universities. He graduated from Carleton College, received his M.A. from UCLA and his Ed.D. from the University of Southern California. Dr. Gruman has also contributed numerous articles to educational data processing journals.

John J. Horan, Ph.D., is an assistant professor of education at Pennsylvania State University. His primary area of expertise focuses on another addiction in this society—that of obesity. He has been successful in evaluating various approaches to changing eating habits. Dr. Horan has contributed to a series of drug education articles, most notable of which provides a behavioral explanation of drug use.

Donald Jones is a 1970 graduate of the University of Minnesota in psychology and sociology. He worked for a year in the Haight-Ashbury district of San Francisco providing young adult counseling, crisis intervention and drug education services. He has been a member of the Joint Program in Drugs, Crime and Community Studies since 1971. As a process educator and curriculum specialist,

he is currently working in the Stanford Drug Project, *Children's Drug Use: Educational and*

John F. Strandmark is presently working in a D.C.-based research firm directing an event called *Seminar*, a National Institute of Mental Health drug education package. He has had considerable experience in the implementation and evaluation of drug education programs as well as direct involvement in program efforts.

John D. Swisher, Ph.D., is an associate professor at Pennsylvania State University and has recently published a text on approaches to drug education. He has been providing drug education research; he has encouraged researchers to question the role of informal drug education.

Richard W. Warner, Jr., Ed.D., is an associate professor of education at Auburn University and is co-author of several counseling theories. Dr. Warner is also co-author of research studies which involved successful drug education of at-risk students. More recent research conducted by Warner focused on behavioral alternatives to drugs.

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Ph.D., has for the past ten years directed research activities for the Sequoia Union High School District, Mateo County, California. He has also been involved in statistical data processing techniques at several universities. He graduated from Carleton College, and his M.A. from UCLA and his Ed.D. from the University of California. Dr. Gruman has also contributed numerous articles to statistical data processing journals.

Dr. Gruman is an assistant professor of education at the University of California. His primary area of expertise is in the area of addiction in this society—that of obesity. He has been involved in evaluating various approaches to changing behavior. Dr. Gruman has contributed to a series of drug education programs, the most notable of which provides a behavioral approach to drug education.

Dr. Gruman is a graduate of the University of Minnesota in the field of psychology. He worked for a year in the Haight-Ashbury area in San Francisco providing young adult counseling and drug education services. He has been a member of the Program in Drugs, Crime and Community and has served as a process educator and curriculum specialist,

he is currently working in the Stanford Drug Education Evaluation Project, *Children's Drug Use: Educational and Other Correlates*.

John F. Strandmark is presently working with a Washington, D.C.-based research firm directing an evaluation of the *Social Seminar*, a National Institute of Mental Health multi-media drug education package. He has had considerable prior experience in the implementation and evaluation of drug education programs as well as direct involvement in student research efforts.

John D. Swisher, Ph.D., is an associate professor of education at Pennsylvania State University and has recently co-authored a basic text on approaches to drug education. He is best known for providing drug education research; he was one of the first researchers to question the role of information in the process of drug education.

Richard W. Warner, Jr., Ed.D., is an associate professor of education at Auburn University and is co-author of a book on counseling theories. Dr. Warner is also known for a series of research studies which involved successful counseling with alienated students. More recent research conducted by Dr. Warner has focused on behavioral alternatives to drugs.

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The origins of international drug controls and structure of the United Nations system form the background for this detailed study. Provided are analyses and summaries of core components of the United Nations including the Commission on Narcotic Drugs, Division of Narcotic Drugs, United Nations Fund for Drug Abuse Control, International Narcotics Control Board and World Health Organization.

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Designed for use by educators, administrators and researchers, this manual provides step-by-step explanations of program planning and assessment, keyed to the reader's level of involvement. Arranged in "workbook" fashion are sections discussing goal selection and outcome measurement, including a compilation of recommended knowledge, attitude and behavior scales. Other sections provide useful information on the problems of test administration, considerations for scoring tests, and advice about using results to design more effective programs.

Coming Soon

(2) Community Guide for Drug Program Assessment

This study prepared for The Drug Abuse Council by the Urban Institute describes how community leaders can obtain systematic information of local drug programs' effectiveness, relating this to the planning process.

(3) High School Student Drug Education Research Project

Nine student groups from across the country investigated illicit drug use in their local areas. Their findings and recommendations are detailed in this report. Problems encountered by the student researchers are also described.

BOOKS

- **Dealing with Drug Abuse: A Report to the Ford Foundation**
Published in 1972, by Praeger, Inc., this account of the two year survey project led to the formation of The Drug Abuse Council. Original findings, conclusions and recommendations are included. Background papers discuss treatment modalities, drug education, economics of heroin, drugs and their effects, altered states of consciousness, Federal drug abuse expenditures and the British drug control system. Available at your local bookstore.
- **Federal Drug Abuse Programs**
A report to the American Bar Association and The Drug Abuse Council describes Federal drug abuse activities through July 1972. Analysis and recommendations regarding policies and programs are included. \$15.
- **Army Drug Abuse Program: A Future Model?**
This follow-up study to *Federal Drug Abuse Programs* focuses on one Federal agency's drug abuse efforts. The feasibility of replicating the military model is discussed. \$2.

Coming Soon

- **Public Administration of Drug Programs**
Graham S. Finney recounts his experiences as former commissioner of New York City's Addiction Services Agency in this report. A useful primer for program administrators, operators and persons interested in public decision-making, the lengthy study includes chapters on planning, program linkages, intergovernmental relations, uses of technology and the "numbers game."

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