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An Integration of Career and Consumer Education and TITLE Reading and Language Arts Program Level Goals. Final

Report.

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Teaching Procedures

ABSTRACT

The study identified primary grade-level materials that might be useful in helping children considered socioeconomically disadvantaged to secure personal identities and self-awareness in relation to the social and economic systems around them. Major project activities were: (1) developing pertinent course-level goals for career and consumer education and reading skills instruction; (2) studying reading and language arts materials commonly used in Portland public schools for content related to career and consumer education; and (3) surveying Portland teachers for their current thoughts and classroom procedures in the teaching of career and consumer education concepts. The study committee concluded that teaching career and consumer education concepts in concert with reading skills is feasible and is an approach supported by teachers. The project report comprises one-quarter of the document. Appendixes range from job descriptions of the project committees to prototypical instruction guides, an orientation to their use, and an evaluation instrument for their users. A one-page bibliography of primary instructional materials, a cross-referenced goals checklist, and descriptor concepts for each goal are also appended, as are data showing agreement levels among teachers for the importance of career and consumer education goals and formative and summative project evaluation reports. (AJ)



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FINAL REPORT

AND READING AND LANGUAGE ARTS PROGRAM LEVEL GOALS

Project No. R-A-4-74 Grant No. 26-001-219

> Dr. Ralph C. Hodges Project Director

AREA III

Portland Public Schools

Portland, Oregon

June 30, 1974

STATE DEPARTMENT OF EDUCATION

COMMUNITY COLLEGES AND CAREER EDUCATION

APPLIED RESEARCH



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- F. Selected Prototype Instruction Guides
- G. Evaluation Instrument for Users of Prototype Instructional Guides
- H. Orientation to the Use of Prototype Teaching Materials
- I. Reports of Formative and Summative Evaluation



ABSTRACT

TITLE:

An Integration of Career and Consumer Education and Reading

and Language Arts Program Goals

INSTITUTION:

AREA III. Portland Public Schools

District No. I, Multnomah County

PROJECT DIRECTOR:

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PROJECT DURATION:

July 1, 1973 through June 30, 1974

COSTS:

Federal

Othe ${f r}$ Local

Total

\$5,600

3800

None 36.400

NUMBER OF STUDENTS AFFECTED: 160/year

NUMBER OF STAFF INVOLVED:

PROJECT DESCRIPTION:

Area III is a subdivision of an urban school district that has experienced an increasing proportion of socio-economic disadvantaged students. This fact is borne out by the common boundaries with the Model Cities program in Portland. Oregon. A research of the possible approaches to developing an awareness of career and consumer education concepts is of greatest importance among primary grade teachers. Goal-based instructional planning and development is thought to be an integral part of meeting the need for developing an awareness of specific aspects of career and consumer education curricula.

Purpose

The purpose of this project is to investigate the fact that there is a true deficiency in the school experiences of children in primary grades for creating an awareness of career, consum r, and reading skill goals. This study will attempt to identify primary grade-level materials that might be useful in helping children secure a personal identity and increased awareness of himself in relation to the social and economic systems around him.

Procedures and Outcomes

Although, career and consumer education has seemed an unlikely curriculum area for children in grades 1 - 3, this project will investigate, study, and identify the content of teaching materials, textbooks, and classroom media commonly used in the reading and language arts curriculum in Portland Public Schools.

Major project activities: 1) Pertinent course-level goals for career % consumer education and reading skills instruction were developed; 2) reading and language arts materials were studied for content related to career and consumer education;

3) teachers were surveyed as to their current thoughts and classroom procedures in the teaching of career and consumer education concepts.

Outcomes of the project: 1) A goal-based criteria checklist was developed for identifying and classifying the content in language arts textbooks; 2) a field-survey questionnaire instrument was developed and yield from this survey will be presented; 3) Prototype Teaching materials and instructional guides were developed, field-tested and evaluated by users; 4) a syllabus for training class-room teachers in the use of the instructional guides and related teaching activities was developed; 5) an outline of a dissemination brochure was developed and will be printed before September 1974.

This project has been refunded for its exemplary phase during the 1974-75 school year.



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A. Background and Instruction

Goals and Objectives

Teachers are becoming more aware of public and professional demands that children become more knowledgeable of the social and economic systems of our nation. Within the existing curriculum and its materia, the development of an awareness for concepts pertinent to the social and economic systems seems possible. Primary grade teachers need to be offered guidelines for helping students relate the social, historical, and economics content that exists at the present time in regular curriculum materials to the broader, more subtle concepts of career and consumer education.

Instead of expecting teachers to add another component to their schedule, an effort should be made to investigate the existence of concepts and content within current classroom materials and textbooks. The concepts of career education must become interrelated with the child's development of skills for buying and selling. Through reading, discussion, writing, and involvement in classroom activities the primary school youngster must acquire a personalized set of values and skills to cope with our technological society.

There is an immediate concern to study, survey, classify, and implement several goals for realistically planning and developing management materials for effectively creating an awareness for career and consumer education concepts among children in grades K-3.

- 1.0 An Effort should be made to determine the existence of consumer and career education concepts within existing materials used by teachers in grades K-3.
- 2.0 There is a need to survey the incidence and the nature of application of consumer and career education awareness concepts in K-3 classrooms in selected primary schools in Area III, Portland Public Schools.
- 3.0 There is a need to survey the methods and materials actually used in teaching awareness of consumer and career education concepts within reading and language arts curriculum in K-3 classrooms in selected primary schools in Area III, Portland Public Schools.
- 4.0 There is a need to develop prototype teaching guides and supplementary management tools for coordinating reading and language arts program goals with consumer and career education program goals at the awareness level.
- 5.0 The prototype teaching guides and supplementary management materials should be field-tested and evaluated for effectiveness and acceptability among teaching staff.
- 6.0 There is a need to identify the program and course level goals for consumer education that relate to career education program goals. This amalgamation would be suited to purposes for identifying and organizing materials for teaching an awareness of these concepts among children in grades K-3.



COMMITTEE MEMBERSHIP

Course Goals Checklist

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Justine O'Reilly Consumer Education Coordinator Area III

Ralph Hodges Project Director Area III

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Educational Setting

This project was limited to classroom teachers in six primary elementary schools of Area III, Portland Public Schools. Twenty-two classroom teachers and principals in six primary schools participated in this project to varying degrees and with slightly different job roles. Job descriptions for each committee are described in Appendix A. The classroom teachers who used the experimental, prototype materials met with approximately 160 students in their classrooms. Although there were a potential of 600 primary grade students who may have received instruction with experimental materials they were not involved during the 1973-74 school year.

B. Main Procedures and Accomplishments

The Checklist of Related Course-level Goals

Two participating principals and the Project Director selected the course-level goals from the Consumer Education, Career Education and Reading Goal collections that have been approved by teacher and administrative committees. The selected goals were finally approved by the respective Area III coordinators for use in identifying reading and language arts content that students in grade 3 might benefit from in creating an awareness of these objectives.

The course goals represented on the checklist were further approved by the advisory committee and were subjected to evaluation by primary teachers through the survey and questionnaire instruments. Assessment of the effectiveness of the Checklist of Related Course-level Goals can be done by associating the accuracy of the content identified in instructional materials and the degree of agreement of teachers with the probability of these goals pertinence to creating an awareness of career and consumer education concepts.

Figure I is an example of the use of the Program Goals that were interrelated to identified reading and language arts materials. A complete set of the Career and Consumer Education and Reading Program and Course Level Goals represented on the unabridged checklist are found in Appendix B. The list of reading and language arts and career and consumer education media and activities references are listed in Appendix C.

Descriptor-Concept Terms To Identifying Story Content

The Teacher Study Committee used two approaches to identifying content in instructional materials. Fach of the course-level goal statements were used as checklist items in locating pertinent story content. In addition each subprogram level goal was further subdivided into descriptor-concept terms that were listed to relate specific content for convenient access by classroom teachers and other persons interested in organizing content prior to designing curriculum materials. Each of the descriptor-concept terms were treated as appropriate key elements to be read and discussed. Pertinent activities and media were identified to develop vocabulary and comprehension questions to check students' understanding of the identified concepts and sub-program level goals. These descriptor-concept terms have proven to be more efficient in organizing vocabulary, questioning strategies, and identifying activities and media than the goal statements. This finding was made by teachers writing the prototype teaching guides.

the Career Education Goal: Attitudes and values regarding self and others. A plete listing of all identified awareness level goals and their respective criptor-Concepts terms are to be found in Appendix D.

Figure I

Cross-reference to Career/Consumer Education Goals

and Reading Course Goals

Interrelated Program Goals

Career Education Goals

- 1. Attitudes and values regarding self and others
- 2. Attitudes and values toward work
- 3. Career Education and the total curriculum (knowledge base)

Consumer Education Goals

- 1. Evaluation of information and conditions prior to making consumer decisions
- Role of consumers in our economic system
- 3. Legal rights and responsibilities
- 4. Values, honesty, and fair play in economic relationships
- 5. Influence of personal values and goals on consumer decisions
- 6. Planning for economic security

Readin Course Goals

- 1. Vocabulary-word meaning (99.2)
- 2. Comprehension-explicitly stated information (99.3)
- 3. Comprehension-implicitly stated information (99.4)
- 4. Comprehension-interpretation and appreciation of information (99.5)

Coded guide to reading materials*

SRA - 1/a, 1/b, 1/c, 2/d, 2/e, 2/f

SRA - Satellites/

HRW - Little Owls/

A & B - 3/1, 3/2

HRW - SL/Ho, SL/No, SL/Cl, SL/St

HR - E to E/, F to F/, B to B/,

DIRECTIONS

Stories that have content with concepts related to career and consumer education should be used to extend a student's vocabulary and comprehension. Each body of content is identified by the publisher, textbook level, page number, of each story and media useful in developing concepts and goals.

(See example below)

*SRA - Science Research Associates

HRW - Holt, Rinehart, Winston

A&B - Allyn & Bacon

HR - Harper - Row

CA 2 Attitudes and values to

		SRA-2/e	5:: A-2/a	Aペロー ン / 1		
c.	Dependence on others	141 - 146	141-146	34-42	none	none
	for welfare and survival	(F, FS)	(F , FS)	(SP,FS)		

99.2 Vocabulary (structure)	99.3 Explicit Comp. (details)	99.h Implicit Comp. (conclusions)	99.5 Interpretation Appreciation	Other goals
000	O EI O	ONHO	OV H 4	ت م



Figure II

Access To Reading And Language Arts Content Through Sub-Program Level Goals And Descriptor-Concepts

Descriptor-Concept Terms	Name of Textbook	Story Title	Pages
Benefits	Language For Daily Use 3 Six Ducks In A Pond SRA Sattelites The Purple Turtle	Teacher's Edition Camp Six By Six Al Tugs A Log The Hundred Dollar Riddle	pp 55,170-177 pp 131-137 entire story pp 170-176
Acceptance and Respect	Six Ducks In A Pond A Hen In A Fox's Den The Purple Turtle The Purple Turtle The Purple Turtle The Purple Turtle SRA Sattelites Six Ducks In A Pond The Purple Turtle	Camp Six By Six Sim - Sam Sherman The Turtle Mr. Sam's Friends A Bit Of Advice is Always Nice What Number, Please? Stan & His Dad The Junkman The Duck & The Hen Track Meet	pp 131-137 p 20 p 43 p 70 p 143 pp 177-181 entire story pp 17-20 pp 197-204
Interpersonal Relationships	A Hen In A Fox's Den The Purple Turtle The Purple Turtle The Furple Turtle The Purple Turtle A Hen In A Fox's Den The Purple Turtle	Sim - Sam Sherman The Turtle Mr. Sam's Friends A Bit Of Advice is Always Nice The Purple Turtle The Nut In The Net Track Meet	p 20 p 43 p 70 p 143 pp 7-14 pp 14-17 pp 197-204
Cooperation	The Purple Turtle A Pig Can Jig A Hen In A Fox's Den Six Ducks In A Pond	What Number, Please Al And The Big Man The Nut In The Net The Duck & The Hen	pp 177-181 p 62 pp 14-17 pp 17-20
Sharing Labor	A Pig Can Jig SRA Sattelite	Al And The Big Man Stan & His Dad The Junkman	p 62 entire story

Survey of the Nature and Incidence Career and Consumer Education Instruction in K-3 Classrooms

The survey instrument was first developed by two participating principals and the project director in November of 1973. It was evaluated by several educational measurement and evaluation staff persons in Area III, and by the Advisory Committee to the project. These comments and suggestions were used to develop a second edition of the survey instrument. The second edition was evaluated by the entire staff of Hollyrood primary school. Their suggestions for revisions and completion of the survey-questionnaire led to the third and final revision.

The survey was conducted solely as a questionnaire to elicit responses to the following inquiries. Thirty six responses from a possible 50 respondents were collated.

1. Teachers were asked to indicate need levels for 7 types of arealevel curriculum staff support of their efforts to teach the concepts of Career and Consumer Education. Table 1 displays the responses to this request.

Table 1

Need More	Right Amt	Need Less	Not <u>Helpful</u>	Type of Support possible
12	21	1	2	1) Inservice coursework
9	19	4	2	2) Consultative services
9	26	0_	0	3) Teaching activities and media guides
23	9	0	1	4) Self-contained kits for concept teaching
10	22	0	1	5) Supplementary teaching guides outlining Career and Consumer Education concepts to be taught within regular subjects.
<u>16</u>	16	0	2	6) Demonstrations, mini courses offered through the Teacher Resource Center.
25	9	1	0	7) General orientation opportunities for teachers desiring information about field trips available within metro area.



2. Based on past experiences, to what extent do classroom teachers utilize the concepts of Career and/or Consumer Education in seven curriculum areas. Table 2 displays the responses to the inquiry.

Table 2

	Never	Seldom	Often	Always
1. Arithmetic	0	<u>16</u>	19	0
2. Social Studies	0	3	25	6
3. Science	1	<u>19</u>	14_	0
4. Basal reading materials	2	12	17	3
5. Literature materials	2	14	15	2
6. Creative arts	_1_	14	17	0
7. Health & Physical Education	6	20_	12	0_

3. An indication was elicted regarding the likelihood that there were preferred methods by which concepts of career and consumer education are usually taught. Table 3 illustrates the teachers' mode of teaching these concepts.

Table 3

		Never	<u>Seldom</u>	<u>Often</u>	Always
A.	Teach Career and/or Consumer Education as part of teaching the objectives of other curriculum areas.	0	9	20_	3
В.	Teach Career and/or Concumer Education as distinct units within other curriculum content	0_	_8	19	4
C.	Teach Career and for Consumer Education as seperate units from other Curriculum content; essentially, taught in connection with primary curriculum, but not in concert with such subject areas as community, pioneers, westward movement, etc.	<u>4</u>	15	10	<u>?</u>



4. Teachers were asked to identify 3 of 4 possible questions that reflected the career and/or consumer education concept students might be asked to answer after reading content relative to the questions' purpose. This survey item attempted to assess respondents' ability to recognize questions and statements that were pertinent to specific career and consumer education goals. Table 4 lists the percent of correct selections of appropriate questions related to course level goal statements.

Table 4
Selections of Questions Appropriate
To a Specific Course-level Goal

Course level Goal		Percent of Teachers	Making Correct Choices
Career Education	1		77%
Career Education	2		66%
Consumer Education	1		60%
Consumer Education	2		68%
Consumer Education	3		58%

5. The final questions elicited support for the course level goals of career and consumer education that primary teachers felt were purposeful and carried relative importance in helping to create an awareness for career and consumer education among K-3 children. The purpose of this questionnaire item was to further substantiate the credence of the selected goals used in the criteria checklist for identifying content in reading and language arts materials. Table 5 displays the level of importance for both sets of educational goals. The raw data for this question is provided in Appendix E.

Table 5

Percentage of Agreement Levels For Importance of Career and Consumer Education Goals

Career Education Concepts (N=14 goals)]	Percent of	f Rankings	5
Importance levels:	0-25%	26-50%	51-75%	76-100%
High	5	4	3	2
Medium	5	6	3	0
Low	9	5	0	0
None	8	1	0	0
Consumer Education Concepts (N=19 goals) Importance levels:				
High	15	7	1	0
Medium	2	21	0	0
Low	8	14	2	0
None 16	17	0	0	0



6. Prototype teaching guides and related materials

A committee of ei ht certified teachers made selections from K-3 textbook materials and independently created a procedural teachin script for use in primary grade classrooms. These teaching guides varied in design from teacher to teacher as to: a) format, b) specificity of educational objectives, all of which were based on career, consumer, and reading course goals, c) related activities and media located in previously-developed career and consumer education publications, and d) created bulletin board and student manipulative materials.

Each of these prototype instructional guides were field-tested in classrooms that were selected by the principals cooperating with the total project. These teaching guides and ancillary materials were used by the identified teachers during the month of May. The project director developed an evaluation form for user-teachers to evaluate the prototype materials and offer suggestions for improvement of the instructional guides.

Figure III presents two examples of the prototype materials that were developed by the Materials Development Committee. More extensively developed prototype materials are to be found in Appendix F. Seven primary teachers participated in a field-experimental implementation of the prototype materials. Table 6 is a display of several selected goals that were claimed to be met by the Teaching guides. The level of attainment of identified goals in the prototype materials rated by the user-teachers have been transferred from the evaluation forms. The complete forms are to be found in Appendix G.

Table 6

I. Career, Consumer Education and Reading Course Goals

(A & B - Magic Windows)

	-						
1	which goals were claimed to be met by the Teaching Guides you reviewed?	В•		ve th			inment you et each of
]	• Students will differentiate the career of a make-believe doctor		Low 1	2	3	4	High 5
	and one in today's medical pro- fession (A & B St. Caravan)		_	x			
2	 Emotions play on ability to re- late to others socially (SRA - Kittens & Children) 		_	_	<u>x</u>	_	_
3	• Comprehension - Explicit (A & B - Magic Windows)		_	_		x	***
1	 Student will be able to show advantages of doing work by a division of labor (HRW - Kinderowls) 		_	-	_	_	<u>x</u>
5	• Student will be able to explain the relationship between current marketing techniques and consumer decisions (HRW - Snds of St. Teller)		_	_	_	x	
<i>.</i>	• Influence of personal values and goals on consumer decisions						

Figure III

Mrs. Erin Roth Gr. 2 Eliot School

Extended Activities for The Purple Turtle
"The Cake With A Difference" - pp. 134-141;
"The Princess And The Cook" - pp. 131-133;

Student Objectives:

- 1) Students will indicate whether or not they enjoy (or think they would enjoy) cooking or baking; why or why not?
- 2) Students will name 2 occupations which require cooking and/or baking skills;
- 3) Students will name 5 kinds of jobs within the career of baker (job description);
- 4) Students will measure sand and water in 1, 1/2, 1/3, and 1/4 cup measures, teaspoon and tabelspoon measures;
- 5) Students will read a recipe and indicate verbally the processes involved in following the recipe;

Materials:

- 1) The Purple Turtle SRA Level F;
- 2) Idea Book 194 "The Bakery";
- 3) Bread Making Kit from A. V. catalogue;
- 14) Films "Bakery Best" and "Big Bakery";
- 5) Large assortment of measuring cups and spoons (clearly labeled)

Procedures:

- Day 1: Read "The Cake With A Difference" pp. 134-141 in The Purple Turtle; ask children whether or not they have cooked or helped to cook at home; did they enjoy it? What was most fun? What was most difficult? Was there a part of the job they did not like?
- Day 2: Children indicate jobs which require cooking and/or baking skills: (basically, cook and baker); children dictate what they feel is a basic job description of cook and baker; relate yesterday's discussion about who enjoyed cooking to possibility they would enjoy a career as a cook or baker; discuss trip to Franz Bakery children will be watching to see how accurate their job description of a baker is;
- Day 3: Show the film: "Bakery Best"; talk about skills the baker and Alice Brown used while baking; children will be watching on field trip for skills used by the bakers;
- Day 1: Field trip to Franz Bakery; remind class before leaving of their two jobs on the trip:
 - 1) Watching to see if our job description of a baker is accurate; if not, what changes do we need to make?
 - 2) Watching for skills the baker needs to do his job;



- Day 5: Revise job description of baker as needed; make a chart listing the skills used by the baker; make baker's hats using construction paper and glue in preparation for our job as bakers;
- Day 6: Introduce bread recipe from kit; (have on a chart for all to peruse); talk about skills children will need in order to follow the recipe accurately; have students dictate a chart of things they need to learn: probably 1) some vocabulary words; 2) measuring terminology; 3) ability to use measuring tools;
- Day 7: (2 day project) Have groups of youngsters use a variety of measuring tools cups (1, 1/2, 1/3, ½ 1/h); teaspoons, and tablespoons both with liquid (water at sink or in a bucket) and dry ingredients (sind in a large stewing kettle or similar container); pair any youngster having difficulty with one who understands the tasks and procedure; have this list of tasks on the board:
 - 1) Measure 1/4 cups of sand into a 1 cup measure; how many 1/4 cups does the 1 cup hold?
 - 2) How many 1/3 cups does the 1 cup hold?
 - 3) How many teaspoons make 1 tabelspoon? Measure to find out.
- 4) How many tablespoons make 1/4 cup? Measure to find out. Each child does tasks with liquid and dry materials; allow time for further discoveries of relationships if indicated by interest and need; evaluate capabilities as the students work;
- Day 8: Continue with Day 7 task, allowing all groups to work with liquid and dry measuring tasks;
- Day 9: Make and eat bread, using kit; have ovens reserved; give all children the opportunity to do some part of the job;
- Day 10: Show the film "Big Bakery"; review occupations where cooking and/or baking skills are needed; review job description of a baker;
- Day 11: Administer evaluation instrument: Pass out writing paper (9 X 12) folded in thirds; have students number the sections from 1 to 6 (front and back); ask students to write the answers to the questions in the box indicated; write words on the board which students need help spelling;
 - 1.) Do you think you would enjoy a job as a baker? Why or why not?
 - 2) Name 2 kinds of jobs where you would use cooking or baking skills;
 - 3) Name 5 things a baker must do to do his job;
 - 4) Draw a baker doing 1 of his jobs;
 - 5) Make up a recipe using cups, teaspoons and tablespoons of things;
 - 6) Draw what you think your recipe would look like when it is finished;
- Day 12: Read "The Princess and The Cook" pp. 131-133 in The Purple Turtle; ask "What more is there to cooking besides reading?"; relate our baking experience to the answers.



 $^{{}^*\!\!}$ Activities related to consumer-career education goals listed in PIPS - Grade 2.

Table 7 is a display of teacher's ratings of several selected activities and projects that were prepared by the Prototype Materials Committee.

Table 7

- II. Related Activities and Project Suggestions
 - A. Please list the related activities and projects suggested by the teaching guides, then rate them as to your degree of satisfaction in meeting their supplementary developmental role in creating an awareness of career and consumer education concepts.

Ger	neral Description of the Activities & Proj	:	for '	thei: impo	r re rtan	leva ce t	ction nce to the
		:	Low 1	2	3	4	High 5
1.	Secret Pal Game (SRA-Kittens & Children)		_	_	x	_	_
2.	Filmstrip "To The Hospital" (A & B-Story Caravan)		-	_	_	x	_
3.	Suggested related reading materials (A & B-Magic Mindows)		_	_	_	_	x
4.	Litter Collecting Contest (HRW-Kinderowls)		_	_	_	_	x
5.	Sheridan Fruit Market (A & B-Magic Windows)		_	_	_	_	x
6.	Bread-making activity (SRA-The Purple Turtle)				<u>x</u>		_



7. Teacher-user evaluation of prototype instructional guides

The seven teachers who field-tested the prototype guides and related materials were asked to give these materials a test of their effectiveness and relevance to the general purposes of the project. Table 8 is a compilation of the teachers' assessments of the 1) validity of using reading materials to teach career and consumer education concepts, and 2) the suggested future status of each prototype materials used.

Table 8

III. Validity of the Reading Content Centered Project

		Low 1	2	3	4	Hign 5
A.	Teaching guides & related activities serve the purposes & goals of the project	<u>o</u>	<u>1</u>	<u>o</u>	<u>5</u>	<u>1</u>
В•	Reading instructional materials is an efficient way to create an awareness for career and consumer education concepts	<u>1</u>	<u>o</u>	<u>o</u>	2	<u>4</u>

IV. Analysis of Prototype Teaching Guides

- A. Considering present conditions of format and content of teaching guides which of the following action should be taken.
 - 1 Review evaluators comments 2 Generally revise
 - 3 Accept in present condition <u>1</u> Eliminate from project



8. Orientation prior to using teacher guides

After the Prototype Materials Committee met and planned individual development of their teachers guides, one principal of a participating school and the project director wrote the syllabus for the preservice training and orientation to field-test use of the prototype teaching materials. The following elements were included in the preservice syllabus.

- I. Purposes and objectives of the Integration of Course Goals project
- II. Objectives of the field-test phase of the project
- III. Review of the criteria checklist of Integrated Goals
- IV. Suggested uses of the prepared prototype instructional materials
 - V. Evaluation of the prototype lesson guides

The complete details of the preservice syllabus are found in Appendix H.

C. Evaluation of the Project

Description of Two Sources of Evaluation

The evaluation of this project has been conducted at two levels. The evaluation procedures originally prescribed in the proposal have been conducted by the Area III Advisory Committee and an "outside" Area III evaluator. The role of the Advisory Committee has been described in Appendix A.

The Advisory Committee was given evaluation guidelines on two occasions, December 1973 and May 1974. There will be no attempt to summarize the results of the Advisory Committee's evaluation and recommendations. This information is to be found in Appendix I.

The third-party, "outside" Area III evaluator was Marleen Pickens, school psychologist from the David Douglas School District. Ms. Pickens' formative evaluation was completed in February 1974. Ms. Pickens' summative evaluation was completed the week of July 3, 1974. The forms used in the evaluation process that might be used for dissemination purposes are found in Appendix I. Ms. Pickens' evaluation of the project's procedures and products is described in her narrative report, stated in the form of a "letter of approval". See Figure 4 for details of the evaluator's comments and support of the projects director's recommendation.



Figure 4

TO:

Dr. Ralph C. Hodges

Project Director

FROM:

Marleen Pickens

Evaluator

RE:

Project No. R-A-4-74

An Integration of Career and Consumer Education And Reading and Language Arts Program Level Goals

The intent of this project, the integration of career and consumer education and reading course goals, as defined by the six objectives, has been accomplished. (See Project Evaluation Forms.) The project director is commended for a job well done.

Continued development and refinement of the strategies implicit in this project, including the processes of instrument development, is recommended. More teachers and administrative personnel than anticipated were involved providing a base for expansion into additional grade levels. Also, career education people throughout the state will be interested in one of the outcomes of this project "the incidence of career education concepts that were affective rather than cognitive."

Full support is given to the project director's recommendation that the products from this project be articulated and illustrated in a brochure format for dissemination within District No. 1 and the State of Oregon.

July 10, 1974



D. Summary

Purpose of Change in a Primary School Program

The intent of this project was an outgrowth of a concern for developing the kind of educational materials that would be helpful in creating an awareness of career and consumer education concepts and goals among children in grades K-3. However, servicing the need is often precluded by serious time demand and curricular load created by language arts and reading instruction. One approach to solving the apparent competiveness of the dual thrusts in primary education was to teach both curricular areas concomitantly. Many practioners of primary school education voice an immediate despair that there is a potent incompatibility with developing a verbal skill, such as reading, and pursuing the socioeconomic thought generated by the broad goals of career and consumer education.

There was no attempt to reconcile a sub-program goal, such as decoding with the concepts of career and consumer education. The designers of this project envisioned the K-3 student as an active consumer as well as an aware cooperator with persons around him, at school, at home and in the community. The reading goals interrelated with career and consumer education at an awareness level were those that required the child to be able to view, listen, understand, regard word meaning, and manipulate things with his hands as well as his mind. It was important that only those goals of career awareness and preadolescent consumerism be limited to respecting the interpersonal roles of himeslf, his peers, and community workers and the activities that were natural to the affairs of a child's day.

Facilitation of the Project's Design to Make Changes

Once the appropriate interrelatable course goals were identified for establishing awareness level activities in primary grade classrooms, a criteria checklist of goals was develored to locate the content in K-3 textbooks and other content related materials. From the goal statements, descriptor-concept terms were generated to help teachers and person's developing materials better understand the cognitive, affective, and psychomotor areas the project's activities should identify.

Several controls were levied over the criteria established for selecting goals, identifying content, and specifying descriptor-concepts. A survey of participant teachers in grades K-3 was invoked to test the credence for the objectives and procedures basic to the project design.

Processes Used to Create Materials for Change

The feasibility of the idea that career and consumer education and reading course goals could be taught in concert was abundantly apparent from the plethora of content identified by The Study Committee using the checklist of interrelated goals. Prototype instructional guides were developed by participating K-3 teachers. The prototype materials were field-tested and evaluated by user-teachers and their principals.

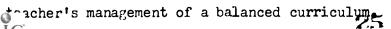
From the survey-questionnaire instrument and the critique of the prototype instructional guides, verification is now possible of the project's main theme --- a correlated, interdisciplinary education of K-3 children. In order to pursue this theme further several additional steps were taken by the correlative efforts of the survey's assessment of career and consumer education concept knowledge and the need for particular types of teacher support services. Another correlative effort was made to test classroom teacher's assessment of the importance of certain course goals that could be taught in the verbal and nonverbal mode.

The processes of instrument development, survey, field-testing prototype materials, and educational goal identification have been clearly established as useful tools generating clearer pictures of "what is" and "what should be".

E. Conclusions

This project was able to do most of the research, experimentation, and product development that was planned. Fortunately, the project was able to involve more than thirty different teachers and administrative personnel. From these persons a great deal of guidance, critique, and labor were forthcoming, resulting in more realistic methods and materials for future development, as well as a base of future support.

- 1. The survey of needed support from area-level personnel indicated teachers' desires for the type of product this project purports to study and develop. There was a strong desire for supplementary teaching materials that are based on concepts; teaching activities; and guides to teaching content relevant to career and consumer education.
- 2. The survey of how teachers utilize career-consumer education concepts in teaching was largely in favor of conducting this instruction through the language arts and reading, not as separate units apart from other curriculum areas. This finding supports the basic premise of this project.
- 3. There was an abundance of content in reading and language arts materials. Several of the participating teachers and advisory committee members felt that careful selection should be made for developing a more modest quantity of instructional guides.
- In the procedure to identify descriptor-concept terms, as well as referencing content to course-level goals, received much approval. The "concept" theme was more succinct, less cumbersome to articulate if content from several sources was to be identified. The content study indicated a likelihood that several stories or sources of media could be linked together in a series to develop concepts or goals from both the cognitive and affective areas.
- 5. A need for teacher inservice for purposes of acquiring knowledge about career and consumer education goals and concepts was apparent. The survey showed less than adequate recognition of the thought behind the questions subordinate to specific teaching objectives. This finding has generated more concern than was formerly suspect, that greater attention be given to the knowledge base prerequisite to teaching processes of career and consumerism instruction.
- 6. The study of relative importance of goals for teaching career and consumer education concepts has prompted a concern for the quantity of goals that are pertinent to developing adequate awareness of these concepts at the K-3 levels. Classroom teachers gave less support to more than half the goals the project director and others felt were significant. This finding has led the project director to consider giving greater attention to a fewer number of goals, such as those selected most frequently by the classroom teachers who responded on the survey form.
- 7. The exemplars that were developed as prototype instructional guides can be developed and made available to primary school teaching staff. These aids can be safely considered essential to the teaching task. Field-test teachers made it very clear that they approved the basic theme, procedures, and products of this project, but that quality-control is expected, and should be given more attention.
- 8. A growing suspicion has prevailed since the field-test evaluations were studied. There appears to be a natural dichotomy between the content that occurs in the K-3 student's day and the goals of career and consumer education. It appears that rather than stress comprehensive goal implementation, the content of a student's total language arts, social studies, math and science ought to be interrelated and directly associated with the goals that have been idealized for career and consumer education. In other words, maybe more consideration ought be given to existing subject matter content with goals in mind, however, if our goals can't be tuned to this content and related materials, so be it. Creation of additional verbal materials providing the child a more comprehensive regard of the world of work and consumerism would be an injustice to students and a burdensome demand on



In general, this has been an enlightening effort for everyone concerned with its conception, development, and fruition. For the most part the basic premises have been upheld, but dissemination of a worthwhile product, must be preceded by a much broader base of understanding of its promises, and broader base of support for further development. Stress in the future should be on modest product development, but distributed to and implemented by a greater number of classrooms.



F. Recommendations

The findings and conclusions from the data gathered can be referenced to two levels of further action.

- 1) Recommendations will be made for exemplary development with attention given to further field testing and refinement prior to inter-area or statewide dissemination.
- 2) Further studies of a research type, limited-in-scope and distribution need to be conducted.

Exemplary Development

- 1. The use of reading and carefully selected other language arts materials ought to be studied for related content useful in teaching career and consumer education concepts and goals. This study and development should take place with those reading and language arts materials that will be on state-approved adoption lists for 1975-81 school years.
- 2. The products from 1973-74 research project should be articulated and illustrated in a brochure fromat for dissemination within District No. I and the State of Oregon. These products should include:
 - a) The revised "criteria checklist" of interrelated awareness-level goals for identifying content and media.
 - b) The teacher survey-questionnaire.
 - c) Exemplar prototype instructional guides and management materials.
 - d) The lists of descriptor-concept terms that are referenced to currently-used reading and language arts materials.
 - e) The syllabus for conducting an orientation to the use of prototype materials.
 - f) A modest exemplar of the longitudinal development of a specific concept referenced to one or more career and/or consumer education goals.
 - g) A cross-correlation chart displaying the interrelationship among language arts, social studies, science, and mathematics materials. This cross-correlation chart should be keyed to specific concepts and goals. This device should not be construed as a comprehensive strategy for sequenced teaching, but only a representation of creating an awareness among teachers and curriculum personnel as to the potential for giving depth to the content taught in our classrooms.
- 3. Further development of instructional guides should be limited to fewer stories, or other discrete segments of content. There was consensus among project participants that complete development of clearly articulated, pertinent content is more credible to teachers than extensive development of guides based on content of questionable authenticity or mere connotations of the author.
- 1. Teacher-inservice for both career and consumer education should be based more on the teacher's need for knowledge and process orientation to the materials and curriculum used in the classroom. Too often the training and materials offered in inservice education are both esoteric and burdensome to the central concerns of the classroom teacher.
- 5. Within the confines of Area III, P. P. S. this project and its exemplary development needs to be extended to all 32 elementary schools. Development of the strategies implicit in this project need to take place in a wider variety of K-3 classroms.



Further Studies

- 1. One of the outcomes of the pure research aspects of this project was the incidence of concepts that were affective rather than cognitive. More study of career education from an affective education point of view ought to be made at all grade levels. Career education has for a long time carried the onus of being a device for promoting the "work ethic", a subversive, industry-based effort to stanp out the educator's preoccupation for "frills" and intellectualism. The descriptor-concepts that emerged most frequently from the content studies were those dealing with attitudes and fælings of story characters and story situations.
- 2. The next situation that seems worthy of further consideration is closely related to No. 1, but bears out some of the differences in career and consumer education that need to be examined. The descriptor-concept terms appear to show a more frequent regard for cognitive thought among the content related to consumer education rather than the affective. Further study of the interrelationships between these two course goal areas ought to be done on the basis of concept analysis, rather than the logical, intuitive approach taken in this study. It is still a viable notion that at the awareness level there is a dove-tailed effect between these two disciplines, but we ought to know more about at which learning level each is contributing in any given set of instructional materials.
- 3. Finally, there was an obvious restraint by the teachers who were developing the instructional guides to draw from the career and consumer education resource guides. Very often the activities and related media the teachers chose to use were psychomotor learning materials. This seems coincident with the learning rules that Piaget has often admonished educators not to ignore. Learners at the ages of 6-8 are likely to learn more from "hands-on" physical, manipulative activities rather than the predominately verbal, visual, and auditory modalities employed through filmstrips, movies, reading materials, and field trips.

Might it be a viable kind of study, subsequent to an analysis of basic concepts related to career and consumer education goals to make a serious effort to identify a series of psychomotor learning espisodes to be intertwined with visual, auditory, and verbal input? Unfortunately, psychomotor activities are invoked too often as correlates with art, music, physical education, motor skills development, but not as serious efforts to effect meaning and assimilation of definable concepts, that add to a learner's awareness of a learning goal.



Appendix A

Job Descriptions of Committees



CAREER/CONSUMER EDUCATION/LANGUAGE ARTS PROJECT

JOB DESCRIPTIONS

Each of the goals and objectives of the Career/Consumer

Education/Language Arts Project will be developed through several

activities. These activities are to be conducted by teachers,

principals, and the project director. The following description

of each of the jobs is provided to help you decide which activities

you would give priority based upon your interests and service to the

project.

In view of the fact that this is essentially a research project, the instruments for conducting activities and evaluating processes and products, do not exist. These instruments, and the data to be gathered to support future activities related to the long-range goals of the project, will be reviewed, refined, and reused in the future.

Each job description will be identified by an activity number which corresponds to a goal and objective with the same number. If reference to the goal is desired, you may refer to the list of short-range goals or the unabridged descriptions of the goals and objectives in the project proposal.



1.1 Study Committee *

Teachers

Reading and related language arts materials will be studied to locate stories and excerpts from student materials that contain content and concepts that reflect the consumer and career education goals. The consumer and career education goals will be cross-referenced prior to this committee's work in the form of a checklist of component objectives and criteria for judging the pertinence of content. Story titles, or some identifying code, will be transcribed to the checklist indicating page numbers or other locational devices for later retrieval.

- 1) Teachers will be expected to review materials used in Area III primary schools such as textbooks, supplementary materials, and other media currently in use.
- 2) Teachers will be expected to suggest the committee's consideration of other materials not provided by the project director. Such consideration should be based on an opinion that it is used by a majority of teachers in grades K-3.
- 3) Teachers will be expected to provide an evaluation of the accuracy and usefulness of the checklist in identifying the career and consumer education content and concepts in written materials.

Teachers will be compensated for twenty-four hours of work to be paid through regular payroll procedures at the negotiated rate for the 1973-74 school year.

* Composed of six teachers, three principals, and project director.



Principals (3)

There are two products expected of this committee. A survey instrument will be developed to describe the nature and frequency by which K-3 primary school teachers teach content and concepts of career and consumer education. This information will be used by the evaluation team, the staff advisory committee and project director to assess the feasibility and necessity for further study and development of the goals for this project.

Pre and post-tests will be developed for use by cooperating teachers to survey students' awareness of content and concepts of career and consumer education that have been identified for this project and that will be taught through the instructional materials identified by the Survey Study Committee.

A. Survey instrument:

- 1. Using the cross-referenced checklist of career and consumer education and language arts goals and objectives, a criteria for questions to be asked of teachers will be developed.
- 2. Questions will be of any format that will most succinctly describe the classroom teachers implementation of career and consumer education content and concepts.
- 3. Questionnaires will be prepared and field-tested among 5% of the eventual teachers who will be surveyed.
- 4. The survey instrument (questionnaire) will be revised and distributed to all K-3 teachers in the participating six primary schools.
- 5. Target dates for distribution, retrieval, and interpretation of questionnaire will be mid-October to mid-November.
- 6. Retrieved questionnaires will be studied, responses recorded and interpreted for use by the advisory committee, project director and the Materials Developmen Committee.

B. Pre and Post-Tests:

- 1. The cross-referenced checklist of career and consumer education and language arts goals and objectives ill be used to develop questions for students.
- 2. The pre-test will be used to determine an awareness level of important forms of content and identify the concepts that children have previously acquired.



- 3. The post-test will be used to determine the degree of change in each student's awareness of content and concepts that could be expected to be learned from their classroom teacher's use of the prototype lessons that will be prepared by the Materials Development Committee from the Study Committee's findings.
- 4. Post-test scores will be summarized and conclusions will be developed by the advisory committee and the project director.
- 5. Target dates for development of both tests will be late November and December.



Teachers and principals

Teacher-management materials will be written to implement the goals and concepts of career and consumer education and language arts. These materials must reflect the interdisciplinary nature of the project so that attention and direction is liven to implementation of the content and concepts identified by the Study Committee. The format of these materials should be functional as a teacher's guide for verbalizing and creating processes for children to become aware of career and consumer concepts.

- 1. Review the materials that could be used at each grade level; select stories and other content to develop teacher processes and activities for related goals and concepts.
- 2. Write specific instructional objectives for prototype lessons that might serve as examples that other course goals might generate in future applications.
- 3. Develop several simple supportive teaching aids such as charts, games, kits, filmstrips, etc., to supplement each set of instructional suggestions. If such materials already exist they should be acquired by the committee and supplied to teachers.
- 4. Content and concepts will be sequenced at each grade level so that several lessons can be drawn on for about two weeks of teaching to several career/consumer education goals and content.
- 5. Classroom teachers will be compensated for 22 hours of committee work at the negotiated rate of extra pay.

^{*} Composed of three teachers, three principals and project director.



4.2 Inservice Course Development *

The Materials Development Committee will have prepared guides to implement the use of the stories and activities to be used in teaching awareness level content and concepts of career and consumer education. These materials will be used as the main format and content of an inservice course for selected teachers participating in the field test.

- 1. Goals and objectives of the inservice course need to be identified specific to the scope of the total project and the time allotted to the inservice course.
- 2. A Course syllabus will be written.
- 3. Teaching aids and supportive materials organized.
- 4. Participating teacher selection procedures outlines and specific selections made through cooperating principals.
- 5. Arrangements are to be made pertinent to time, place, needed materials and record-keeping procedures.
- 6. Procedures for teacher administration of students' pre and post tests.



^{*} Composed of one principal and the project director.

6.1 Advisory Committee *

The Advisory Committee will serve in a dual capacity to aid the project committee in deciding - (a) the soundness and feasibility of its plans for activities and products, (b) the serviceability of the project's products. This committee will be called into session on an informal basis for periodic consultation with the project director and committees.

Two classroom teachers, one reading specialist, and one member of the Humanities Council will be paid for five hours of consultation and service to the project at the negotiated rate of pay. Other members of the committee consist of non-paid members - one building principal, one career education specialist, and one consumer education specialist.

The Advisory Committee will serve specifically in these activities:

- a) Assist the Project Director in the development of the crossreferenced checklist of interrelated content, concepts, and goals of consumer/career education and language arts.
- b) Review the survey materials to be used to assess classroom teachers' knowledge and current implementation of career/consumer education concepts.
- c) Review the student pre-and post tests of their understanding of career/consumer education content and concepts.
- d) Review the prototype materials to be used in field tests.
- e) Review the data derived from teachers' survey questionnaire and students' pre-and post tests.
- f) Assist in the general evaluation of the project in December and again in May of the 1973-74 project year.

* Two primary classroom teachers
One building principal of a primary school
One career education specialist
One consumer education specialist
One reading and language arts specialist
One member of the Area III Humanities Council



Appendix B
Cross-referenced Goals Checklist



Interrelated Program Goals

Career Education Goals

- 1. Attitudes and values regarding self and others
- 2. Attitudes and Values toward work
- 3. Career Education and the total curriculum (knowledge base)

Consumer Education Goals

- 1. Evaluation of information and conditions prior to making consumer decisions
- 2. Role of consumers in our economic system
- 3. Legal rights and responsibilities
- 4. Values, honesty, and fair play in economic relationships
- 5. Influence of personal values and goals on consumer decisions
- . Planning for economic security

Reading Course Goals

- L. Vocabulary-word meaning (99.2)
- 2. Comprehension-explicitly stated information (99.3)
- Comprehension-implicitly stated information (99.4)
- Comprehension-interpretation and appreciation of information (99.5)

Coded guide to reading materials*

HRW - SL/Ho, SL/No, SL/C1, SL/St

HR - E to E/, F to F/, B to B/,

DIRECTIONS

Stories that have content with concepts related to career and consumer education should be used to extend a student's vocabulary and comprehension. Each body of content is identified by the publisher, textbook level, page number, of each story and media useful in developing concepts and goals.

(See example below)

*SRA - Science Research Associates

HRW - Holt, Rinehart, Winston

A&B - Allyn & Bacon

HR - Harper - Row

A 2 Attitudes and values toward work

Monthagon and tarted tollard	SRA=2/e	SRA-2/a	A&B - 3/1		
c. Dependence on others	141-146	141-146	34-42	none	none
for welfare and survival	(F. FS)	(F . FS)	(SP.FS)		

ye.2
Vocabulary
(structure)

99.3
Explicit Comp.
(details)

99.4
Implicit Comp.
(conclusions)

99.5
Interpretation
Appreciation
Other



CA	1	Attitudes and values regarding self & others					
	A.	Benefits of respecting others & self				-	
	В•	Understanding, Acceptance, and respect					
	C.	Interp rsonal relation- ships with employers & fellow workers					
CA	2	Attitudes and Values toward work	1				
	A.	Personal, social, eco- nomic, & political reasons for work					
	В•	Work, a dignified acti- vity with rights and responsibilities					
	C.	Dependence on others for welfare and survival				-	
CA	3	Career Ed and the total curriculum (knowledge base)					
	A.	Knowledge contingencies for career enhancement and fulfillment		·			
	В•	Career alternatives consistent w/values & goals					
	C.	Knows physical and psychological reasons for work and leisure balance					
			99.2 Vocabulary Structure Definition Context	99.3 Comprehension Explicit-details Explicit-main ideas Explicit-sequence	99.4 Comprehension Implicit-inference Implicit-conclusion Implicit-analogy	99.5 Comprehension Interpretation Appreciation Evaluation	Other - teacher might consult other specific goals for each passage not explained above.



CON	1	Evaluation of information & conditions prior to making consumer decisions					
	A.	Sources of information					
	В•	Resources related to needs and desires					
	C.	Personal skills in making decisions to buy					·
	D.	Sources and uses of Credit					
CON		Role of consumers in our economic system					
	Â.	Production & distri- bution of goods and services					
	В∙	Relationship of sup- ply and demand					
	C.	Basis for changing economy					
	D.	Production based on resources, labor and money	`				
	E.	Relationship of skills training, & productivity					
			bulary n	99.3 Comprehension Explicit-details Explicit-main ideas Explicit-sequence	99.4 Comprehension Implicit-inference Implicit-conclusion Implicit-analory	rehension ation ion	Other - teacher might consult other specific goals for each passage not explained abore.
			99.2 Vocabulary Structure Definition Context	99.3 Comprehensio Explicit-main ide Explicit-sequence	99.4 Comprehension Implicit-inference Implicit-conclusion Implicit-analory	99.5 Comprehension Interpretation Appreciation Evaluation	Other - to consult o goals for not expla



		C		40425			
CON	3	Legal rights and respon- sibilities of consumers					
	A.	Consumer protection laws					
	В.	Consumer protection by agencies					
	C.	Rights to product safety					
	D.	Rights & responsibili- ties in relation to business practices					
CON	4	Values, honesty, and fair play in economic relationships				-	
	A.	Ethical business practices					
	В∙	Need for consumer honesty					
	C.	Mutual trust in credit, contracts, etc.					
	D.	Responsibility for main- taining marketing standards					
				nsion 1s ideas	on ce ion	uo	might ecific assage ove•
			lary	shensi stails ain id	hensi nferen nclus	hensi ion n	teacher might other specifi or each rassag lained above.
			99.2 Vocabulary Structure Definition Context	99.3 Comprehension Explicit-details Explicit-main idea: Explicit-sequence	99.4 Comprehension Implicit-inference Implicit-conclusion Implicit-analogy	99.5 Comprehension Interpretation Appreciation Fvaluation	Other - teacher might consult other specific goals for each rassage not explained above.
		,	99.2 Voca Structure Definitio Context	99.3 Expli Expli Expli	99.4 Impli Impli Impli	99.5 Comprinterpreta Appreciati	Other - consult goals fo not expl



CON	5	Influence of personal values & goals on consumer decisions					
	A.	Cultural, economic and social factors & values					
	В•	Continuous reassessment of values					
	C.	Influence of psycho- logical factors					
	D.	Differences in long and short-term values and goals					
	Ε.	Events in society which change priorities of values and goals					
CON	6	Planning for economic security					
	A.	Alternative choices of occupations					
	В•	Basic principles of financial planning					
	C.	Affect of inflation on real income					
	D.	Avoidance of losses through fraud					
	E.	Maintenance of personal and family records		-			
	F.	Use of banking Services					
	G.	Disproportionate share of lower income for necessities of living					
	Н•	Family problems created by financial difficulties					
RÎC.		·	Vocabulary Structure Definition Context	Comprehension Details Main Ideas Sequences	Comprehension Inference Conclusion Analogy	Comprehension Interpretation Appreciation Evaluation	Other

Appendix C

Bibliography

- 1. Reading and Language Arts Materials
- 2. Career and Consumer Education Resource Guides



Appendix C

Bibliography of materials used by Teacher Committees

Science Research Associates

Level	A	A Pig Can Jig	grade	1
Level	В	A Hen In A Fox's Den	grade	1
Level	C	Six Ducks In A Pond	grade	1
Level	D	A King On A Swing	grade	1
Level	E	Kittens And Children	grade	2
Level	F	The Purple Turtle	grade	2
		Sattelites Kit - grades1	and 2	

Holt, Rinehart Winston

Little Owls books - grades 1 and 2
Sounds of Home - Preprimer
Sounds of Numbers - Primer
Sounds Around The Clock - grade 1
Sounds of Laughter - grade 1
Sounds of The Storyteller - grade 3

Allyn and Bacon

Magic Windows - grade 3 Story Caravan - grade 3

Horcourt, Brace, Jovanovich

Language for Daily Use - grade 3

Harper & Row

From Elephants to Eskimoes - grade 1
From Fins to Feathers - grade 2
New Directions in English - grade 3

Area II PPS

Career Education - An Idea Book - grades K-6
People in Products & Services
Career Awareness Progress - grades K-6

Area III PPS

Profile of a Complete Consumer - grades K-12 Consumer Education Curriculum Kit grades K-3



Appendix D

Descriptor-Concept Terms

for each Course-Level Goal



reer Education

Attitudes and Values - Self and other

Concepts: Benefits, Acceptance & Respect, Cooperation

Language For Daily Use, Teacher's Edition Gr. 3 p 55

Concepts: Benefits, Acceptance & respect, Cooperation

Language For Daily Use, Teacher's Edition Gr. 3 pp.174-175

pp 150-151

Concepts: Cooperation

"A Cat On A Bus" A Hen In A Fox's Den Gr. 1 pp 61-68

Concepts: Patience & practice

"The Cake With A Difference" The Purple Turtle Gr. 2 p 134

Concepts: Patience & practice

"Six Ducks On A Pond" Six Ducks In A Pond Gr. 1 pp 80-85

Concepts: Benefits, Acceptance & respect, Sharing Labor

"Camp Six By Six" Six Ducks In A Pond Gr. 1 pp 131-137

Concepts: Acceptance & Respect, Interpersonal relationships, Cooperation

"Tonghy Announces The News" Satellite F-27 Gr. 1 pp 2 & 3

Concepts: Acceptance & respect, Sharing Labor, Cooperation

"Dave Goes To A Barn Raising" Satellite F-37 Gr. 1 entire story

Concepts: Interpersonal relationships, Sharing Labor, Cooperation

"The Old Woman And Her Pig" Sounds of Laughter Gr. 1 pp 40-53

Concepts: Interpersonal relationships, Sharing Labor

"Eskimoes" From Fins To Feathers Gr. 3 pp 86-90

Concepts: Acceptance & respect, Interpersonal relationships, Sharing Labor, Cooperation

"The Sneezer" The Purple Turtle Gr. 2 pp 97-102

Concepts: Benefits, Patience & practice, Cooperation

"Al Tugs A Log" Satellite B-9 Gr. 1 entire story

Concepts: Acceptance & respect

"A Fast Trip On A Fig Sled" Six Ducks In A Pond Gr. 1 pp 101-107

Concepts: Sharing Labor, Cooperation

"The Trip On A Raft" Six Ducks In A Pond Gr. 1 pp 111-116

reer Education

Attitudes and Values - Work

Concepts: <u>Interdependence</u>

"Tall Boy" Satellite F-20 Gr. 2 entire story

Concepts: Reasons for work, Skills & talent

"Parking A Horse" Satellite F-26 Gr. 1 entire story

Concepts: Interdependence

"Baby Elephant" Sounds Around The Clock Gr. 1 - 2 pp 22-38

Concepts: Skills & talent, Interest in fixing things, Special knowledge

"Busy Carpenters" Sounds Around The Clock Gr. 1-2 p 112

Concepts: Reasons for work, Dignity of work, Interpendence, Skills & talent,

Interest in fixing things, Special Knowledge, Sense of worth

"Mr. Sam's Friends" The Furple Turtle Gr. 2 pp 70-76

Concepts: <u>Interdependence</u>

"The Sneezer" The Purple Turtle Gr. 2 pp 97-102

Concepts: Reasons for work, Interdependence, Interest in fixing things

"Dave Goes To A Barn Raising" Satellite F-37 Gr. 1 entire story

Concepts: Reasons for work, Dignity of work, Interdependence

"Billy Becomes a Cowboy" The Purple Turtle Gr. 2 pp 207-212

Concepts: Reasons for work

"Bruce And The Red Bicycle" Satellite F-24 Gr. 1 entire story

Concepts: Reasons for work, Dignity of work, Sense of worth

"Joey's Job" Magic Windows Gr. 3 pp 18-29

Concepts: Reasons for work, Dignity of work, Interdependence, Skills & talents

"More About Eskimos" From Fins To Feathers Gr. 2-4 pp 93-95

Concepts: Reasons for work, Skills & talent

"The Walrus" From Fins To Feathers Gr. 2-4 pp 117-120

Concepts: Skills & talent

"The Cake With A Difference" The Purple Turtle Gr. 2 pp 134-141

reer Education

Career Ed and the Total Curriculum

(Career choice based on knowledge, values, and skills)

Concepts: Career improvement

"Ten Pigs And A Hen" A Hen In A Fox's Den Gr. 1 pp 23-28

Concepts: Preparation

"Joey's Job" Magic Windows Gr. 3 pp 18-29

Concepts: Work & leisure, Preparation

"The Tree House" The Purple Turtle Gr. 2 pp 89-94

Concepts: Alternatives

"The Little Squeezy Bug" Kinderowl Gr. K entire book

Concepts: Alternatives, Career Improvement

"Bruce And The Red Bicycle" Satellite F-24 Gr. K entire story

Concerts: Career Improvement, Alternatives

"Indians" From Fins To Feathers Gr. 3 pp 93-95

Concepts: Job Exploration, Alternatives

"The Outsiders" From Fins To Feathers Gr. 3 pp 103-105

Concepts: Job Exploration

"Working Wheels" Kinderowl Gr. K entire book

Concepts: Job exploration, Preparation

Language For Daily Use (teacher's edition) Gr. 3 pp 60-61

Concepts: Career improvement

Language For Daily Use (teacher's edition) Gr. 3 pp 74-75

Concepts: Alternatives

"Mr. Fix-it's Odd Job" Satellite D-23 Gr. Primary

Concepts: Work & leisure

"Camp Six By Six" Six Ducks In A Pond Gr. 1 pp 131-137

Legal rights and responsibilities of consumers

Concepts:	Business practices		
	Language For Daily Use (teacher's edition)	Gr. 3	pp 174-175
Concepts:	Business practices		
	"Will's Cab" Satellite C-1	Gr. 1	entire story
Concepts:	Protection laws, Business practices		
	"The Bug's Jug" Satellite B-8	Gr. 1	entire storv



Honesty and fair play

Concepts: Business ethics, Consumer honesty

"Guns In The Hills" Satellite D-24 Gr. Primary entire story

Concepts: Business ethics

"Joey's Job" Magic Windows Gr. 3 pp 18-29

Concepts: Bartering

"Let's Eat" Kinderowl Gr. K entire story

Concepts: Bartering

"More About Eskimoes" From Fins To Feathers Gr. 3 pp 93-95

Concepts: Business ethics

"Will's Cab" Satellite C-1 Gr. 1 entire story

Consumer decisions and personal values and goals

Concepts: Long- and short-term values & goals

"The Three Billy Goats Gruff" Sounds of Laughter Gr. 2 pp 56-57

Concepts: Reassessment of values, Psychological factors, Long- and short-term

values & goals

"Which Do You Choose?" Kinderowl Gr. K entire story

Concepts: Psychological factors, Long- and short-term values & goals

Language For Daily Use (teacher's edition) Gr. 3 pp 120-121

Concepts: Reassessment of values, Long- and short-term values & goals

"The Story Of The Ants Quarrell" The Purple Turtle Gr. 2 p 17

Concepts: Reassessment of values

"A Shoe For Herbie" Magic Windows Gr. 3 pp 40-49

Concepts: Psychological factors

"Ken's Pet Pup" Satellite B-17 Gr. 1 entire story

Concepts: Cultural economic values, Reassessment of values, Psychological factors,

Long- and short-term values & goals

"The Lamp Helps" Satellite C-24 Gr. 1 entire story

Concepts: Reassessment of values, Psychological factors, Long- and short-term

values & goals

"Let's Just Think" Satellite D-16 Gr. 1 entire story

Concepts: Cultural economic values

Language For Daily Use (teacher's edition) Gr. 3 p 55



Planning for economic security

Concepts: <u>Inflation</u>, <u>Losses through fraud</u>

"The Three Billy Goats Gruff" Sounds Of Laughter Gr. 2 p 56

Concepts: Alternative occupations

"Indians" From Fins To Feathers Gr. 3 pp 99-102

Concepts: Problems from financial difficulties

"A Fast Trip On A Big Sled" Six Ducks In A Pond Gr. 1 pp 86-92

Concepts: Financial planning

"The Story Of The Ants Quarrel" The Purple Turtle Gr. 2 p 17

Concepts: Losses through fraud

"Will's Cab" Satellite C-1 Gr. 1 entire story

Concepts: Alternative occupations, Financial planning, Problems from financial

difficulties

"Joey's Job" Magic Windows Gr. 3 pp 18-29

Concepts: Financial planning, Subsistence level incomes, Problems from financial

difficulties

"Let's Eat" Kinderowl Gr. K entire story



Agreement Levels for Importance
of Career and Consumer Education Goals



Classroom Teacher:

Assume that you were asked by a colleague to identify the main purposes for teaching Consumer and Career Education instruction. Rank the following course goals as to level of importance in teaching K-3 students.

Raw dat	a/pe rce nt	of resp	onses	Care	eer Education Concepts	Responses shown: 1. Raw data 2. Percent of total responses
High	Medium	Low	None	The	student knows -	3. Total teachers responding
<u>30/86</u>	3/9	2/6	0	a• 35	the physical and emotions standing and respecting s throughout life.	
21/62	11/32	1/3	1/3	b. 34	that success in his cares satisfactory interpersons employers and fellow work	al relationships with
18/53	12/35	3/8	1/4	c. 34	the personal, social, ecoreasons for work in our s	
26/76	6/18	2/6	0	d. 34	that work is a dignified which gives rights to and bilities from its partici	requires responsi-
25/72	7/20	3/8	0	e. 35	that in our society he is goods and services of oth welfare and survival.	
9/35	<u>16/46</u>	8/23	2/6_	f. 35	that skill in job explorar preparation can lead to of his career and to greatillment.	continual enhancement
11/31	21/58	4/11	0	g• 36	the physical and psycholowork and leisure activiti	
7/21	20/59	6/18	1/3	h. 34	how to evaluate his aptitabilities in exploring ca	
12/34	13/37	10/29	0	i. 35	that individuals can lear effectively in a variety	
7/21	<u>19/56</u>	<u>5/15</u>	3/9	j. 34	that every career has enterphysical, attitudinal and quirements.	
1/3	14/41	<u>17/50</u>	2/6	k• 34	career choice may help de associates and status in	•



(continued)

Raw da	ta/percen	t of res	ponses	Career Education Concepts Responses shown:
<u>High</u>	Medium	Low	None	The student knows -
3/9	15/44	14/41	2/6	1. that career choice effects the amount and 34 type of leisure activity that may be pursued.
				The student is able -
8/23	7/20	12/35	3/23	m. to select a tentative career choice based 35 upon exploration of a wide variety of occupations
9/26	4/12	12/35	9/26	n. to develop and apply the basix skills and be- 34 haviors required to perform in one or more entry level jobs.



High	Medium	Low	None	Con	sumer Education Course Level Goals
					dents who participate in related activities 1 be able to -
9/26	17/49	7/21	1/3	34 - a	identify sources of information.
13/43	13/43	4/13	0_	30 - b.	develop skills in use of information.
17/59	8/28	4/14	0	29 - c.	relate resources to needs and wants
7/21	9/25	18/53	0	34 - e.	list the steps in decision-making
17/50	12/35	<u>5/15</u>	0	34 - f.	identify effective shopping techniques
<u>15/12</u>	11/31	<u>,9/25</u>	0	36 - g.	explain how consumer skills can improve standard of living.
7/21	10/29	14/11	3/9	34 - h.	identify the sources and uses of credit.
6/18	10/29	15/44	3/9	34 - i.	compare advantages and disadvantages of using credit.
7/21	11/32	15/44	1/3	34 - j.	identify responsibilities of lender and borrower in a credit transaction.
10/30	11/33	11/33	1/3	33 - k.	know the meaning of basic terms used in consumer education.
13/37	1':/1:0	8/23	0	35 - 1.	explain the relationship of supply & demand.
4/11	12/34	16/46	3/9	35 - m.	state why the economy is constantly changing.
4/13	16/50	12/38	0	32 - n.	relate an individual's efforts as a producer to his standard of living.
4/12	8/21,	16/43	<u>5/15</u>	33 - 0.	identify basic consumer protection laws and their provisions.
4/12	<u>5/15</u>	<u>19/56</u>	6/18	34 - p.	list sources of information about consumer protection laws.
6/18	7/21	16/l ₁ 8	4/12	3 3 - q.	identify ways various public and private agencies protect the consumer.
7/21	12/35	13/38	2/6	34 - r.	analyze consumers' rights to reasonable safety in products.
6/13	11/41	13/38	1/3	34 - s.	judge marketing techniques and services affecting consumer decisions.



(continued)

High	Medium	Low	<u>None</u>	Consumer Education Course Level Goals		
					dents who participate in related activities l be able to -	
8/24	16/1,7	5/15	5/15	34 - t.	identify ethical business practices.	
8/24	11/142	9/27	2/6	33 - u.	analyze the influence of cultural, economic and social factors on personal values.	
8/24	10/30	11/33	4/12	33 - v.	analyze how changing life styles and life cycles influence values and goals.	
7/21	12/36	10/30	4/12	33 - w.	identify basic principles of financial planning.	
9/26	9/26	11/33	5/15	34 - x.	analyze how inflation may affect real income.	



Appendix F

Prototype Instructional Guides

Prototype Instructional Guide

Textbook - Magic Windows

Publisher - Allyn & Bacon, Inc.

Story - "Joey's Job"

Career and Consumer Education Goals

Reading Course Goals

Career Education Goals

- 1. Attitudes and values toward work
- 2. Attitudes and values regarding self and others
- 3. Career education and the total curriculum (Knowledge base)

Consumer Education Goals

- 1. Evaluation of information and conditions prior to making consumer decisions
- 2. Role of consumers in our economic system
- 3. Influence of personal values and goals on consumer decisions
- 4. Planning for economic security
- 5. Legal rights and responsibilities
- 6. Values, honesty, and fair play in economic relationships

Reading Course Goals

- 1. Vocabulary word meaning
- 2. Comprehension explicitly stated information
- 3. Comprehension implicitly stated information
- 4. Comprehension interpretation and appreciation of information



Purpose: Textbook - MAGIC WINDOW
Publishor: Allym and Bacon, Inc. Plantshore Allym and Bacon, Inc. Plantshor To reinforce a concept of how decision making factors and interpersonal correlating career or consumer education goals. relationships influence or determine a family's economic situation through a series of pupil-teacher discussions of content that reflect 1. Now that you have read page 18, what do you suppose Joey's job will be? Synopsis of story: Find and read just those sentences that gave you an idea about Joey's job. What sentence made you know Joey and his mother has discussed the possibility of his not being able to do his job? Read it. had to do a job that was so important, that they just knew everything, depending on how well they did that job. Then tell them that Joey's job is kind of like that Reading: Ask pupils to read silently page 18 to speculate on what Joey's job (raised hands or etc.) in a slightly serious voice, ask pupils if any of them ever Review of old vocabulary, Teacher's edition, page 64.

Development of new vocabulary, Teacher's edution, pages 64, 65, 65, 67. 来 Identifying old and new concepts, Teacher's edition, page 63. くくくくくくくくくくくくくく ability. bakes, they eventually think of expanding their product and owning a bakery of their own as a result of Joey's salesmanship and decision making not leave the smaller children to work outside the home. With the help of Joey's father was out of work due to factory automation. His mother could Joey and his brother as delivery salesmen for the doughnuts the mother コイト・ト might be. Have them identify and discuss plot elements that generate their ideas. After establishing ways or gestures for responding to questions

Reseince Ask pupils to read silently pages 20, 21 and 23 to find out how Joey and his toward each other in reaching their family's goal. family feel about themselves, each other and fulfilling their responsibilities

Follow-up questions: 10. What is the one main cause for Joey's family's financial problems in the first place? 11. a. What kinds of factories have you visited here in Portland? 9. Who can describe Joey's attitude or ways he treated his customers: 6. What do you suppose are some of the things he will be expected to do? 5. How coes Joey feel about taking on the responsibilities of his joc? 8. A, Could Joey have getten out of taken his job? B. If you had to change places with 7. A. Does Joey really believe that he will be able to do the job? B. How could you tel . Who can use his imagination (pictures formed inside their heads as they read things? Yes/No Why? a. Was he just putting on an act to sell their doughnuts?
b. What made Joev a rood salarman? Is it good that we seem to always make new things to take the places of old (Do you remember seeing any kind of machine that was doing a job that Josy's Can you name any of the big machines? place between Joey and his family before his mother decided to work out of the story) to tell about an imaginary conversation that might have taken her home, rather than go out to work? father might have done by hand? What made Joey a good salesman? ソファン・・・ ファット・・ ランシン・・・ >>>>>>> Joey, what would you do?

くくくごく Motivation: Follow-up Discussion Levelopment of New Vocabulary. Levelopment of New Vocabulary. Teacher's edition, pages 66-67 Suided Silent Reading - Student textbook, pages 24, 25, 26 pages 24, 25 and 26 to find out what happens to Joey next. Ask the children if they can think of some problems any delivery man may have while trying to serve his customers. () Then tell them that Joey oecause of it. After a short discussion, ask them to read silently is about to face a big problem and will have to make a big decision ~~<<<<<< 4. A.Could Joey have been so sure thinking about cleaning the doughnuts off and still selling them, that no one saw them fall? Explain. knals of jees they need to follow?

2.A If you owned a factory or business and you were selling most of what you produced, what kind of signal would that be to you? FOLLOW-UP QUESTIONS FOR DISCUSSION: 5 What decision making situation have you been involved in that could have hurt another person expeople? Explain L.A.What do you think about the way Joey's accident happened? C. Would you be the only one to make all these decisions. B. What kinds of decisions do you think you would have to make? F. Can you name some safety rules that people on different VVVVVVVVVVV C. What would happen if someone at Safeway sold you some candy that taste gritty? B. What did his mother mean when she told him "You can't treat folks like that"? Suppose you were Joey and had sold all those doughnuts, would you have been as excited as he was? khy? Could it have been avoided? If yes, how; if no, why? (discuss in short exencies for consumer safety) />>>>

Lesson: Presentation of film or films (selected by teacher) $\, / \,$

Factory: How a Product is Made 14 min.

Cities and Manufacturing: Where We Make Things (1961)

K-3 9 min.

(step-by-step assembly line
in a toy factory)

Clothing: A Pair of blue Jeans (1971) K-6 15 min.
(from cotton field to factory to advertising to purchasing)

Purpose: L.

required knowledge of reading, writing, counting, clear thinking, and the many difficulties of learning an occupation without the benefit of books, To help children internalize the importance of interpersonal relationships, teachers, or trainers.

at doing one thing better than someone else (an example would be Joey's mother) . To show that some people's jobs are based on their special abilities or skills

- For what reasons right a factory owner let more and more machines take over the 人 く く ひ と く 人 子 と
- 'n Even if they placed new machines in the factory, where Joey's father worked, why couldn't father be the machine's operator that took his job?
- 3. a. Con't all machines need people? b. Explain.
- c. Does anyone know what kinds of factories are in Chicago?
- d. If not, this could be assigned to the group for a short report later.
- . What do you suppose are some things Joey's father could do that would make a lot of people want to hire him to work for them?
- Ş In what ways could Joey's father knowledge, reading, arithmetic, writing, and better ways of speaking. Character $(1/2)^{1/2} = (1/2)^{1/2} =$
- 6 fractions - health (cleanliness) - and following directions. Describe what skills Joey's mother must know and use in doing her joo. reading instruction - record keeping (list) - counting - telling time - measuring -

7. A. How do you think Joey felt as he rode toward Mrs. Johnson's house?

8. Describe how Mrs. Johnson helped Joey to understand that she liked his service.

9. C. Could the war Mrs. Johnson treated Joey have helped him feel better about going on to the next customers?

8. A. When Joey's mother tells him that she has to buy tomorrow's groceries with their doughout money, what does she really mean? Explain.

9. What arithmetic operations could mother use to see how much money they will have to buy groceries with? (1) After subtracting the cost of making the doughouts from all of the money she got from their sales, she will use to buy groceries. (Assimation and Subtraction)

9. C. Do you remember what businesses call this sum of money? (If not, tell them profit D. On the day after Joey's accident, what kinds of things do you think would be the first on mother's grocery list? (flour, sugar, butter, flavor, frying oil, and paper sacks)

خ	Ques	tion	ing Motivation:
>	9.	ob I euob	on't suppose the family will have to go without food for dinner because the changes will have to do without something to make the family will have to do without something to make for the cost of the lest doughnuts. (Won't buy as many droceries)
	7	Α.	Could this in any way cause the family to pay more to produce the next orders of doughnuts? (If no answer, lead into a discussion on choices of
	<i>\frac{1}{2}</i>	В.	How could they get back their loss? (raise prices) (buy items en sale)
	→	С.	But would a family like Joey's pass on their 1033 to their pay more for the same product?
	د د	D.	Who can compare the differences between Joey's mother's tools and that of a large bakery?
7	10.	the out the	the future, do you think a family like Joey's can really own a bakery of A pair own, and why? (Lead the children in closing to discuss values in savings— which a leans and good management of money as well as the cooperation between a family recours)

Development of new vocabulary, see Teacher's edi Guided Silent Reading, pages 27, 28, 29 Follow-up discussion following silent reading Notivation: Ask the children to speculate on how Joey's mother will feel when he comes home with so many of their doughnuts unsold. Reading: After some discussion, have pupils finish reading the story. FOLLOW-UP DISCUSSION: A. Describe Joey's mother's feelings about her son and the loss of her doughnuts? B. How did she let him know she was proud of the way he performed his job? When Joey asked his mother if he should have delivered the rest of the doughnuts, what did she mean by "You can't treat folks that way?" A. Could Joey have been so sure that no one saw his accident? B. What kinds of things could have happened to Joey and his family had he sold the doughnuts? 4.A.Do you think there are people whose jobs are to help people when something like this happens to them? 5. Does anyone know a man named Ralph Nader? (Explain his job in relation to cars)-Lescrice what Joey meant when he told his mother that the birds were eating their dinner for tomorrow? What are the most important things Joey's family needed? (food-shelter-clothing) What do families need most to exchange for good, shelter, clothing, and how do they get it? (money - job or skill) How important was Joey's mother's special skill to his family? What did the family decide to do with ner special skill? (sell it) D. Does anyone have any suggestions as to how mother got that list of names on Joey's list? (maybe she gave away samples of her coughnuts) - explore answers When stores place an ad in the paper or when you see your favorite commercial on TV, what does that make ocople do? (Go out and ouy the product) What is that called? Could the way in which Joey treats people act the same as an ad for their doughnuts? How important are people like Ers. Johnson to people like Joey and his family, and. other people who make products and provide services? Explain ٨ (They buy the product produced by the producers who use the profit to supply their How does Jony's family provide a service? (doughnuts are delivered to their door) v What other services can you name?

Play a game. O I used to went I used to west WHO AM 1? WHO ARE WE?

GAME INSTRUCTIONS

Purpose. 'You're It!" is designed to teach, through role-playing, values such as making decisions and compromises; setting priorities; and seeing the view-points, customs, and values of others. For best results, the teacher should read both the game and these instructions thoroughly.

Setting Up the Gamebook. Have stu-

dents: (1) unfold the newspaper; (2) place fingers on the small arrows; (3) fold back; (4) close the book. General Procedure. (for all skits) 1. Have the whole class read the first page introduction for each game. 2. Note the color coding that identifies that game on subsequent pages. 3. Ask for volun- teers for each part. Have them come to

✓ the front of the room. (Note: Each game requires three players. However, parts marked with an asterisk (*) may be (played by several players. Almost all parts may be played by either male or female students) 4. Have each player (read his part AND ONLY HIS PART silently (This is vital to the gaine as

tion and what he is expected to do

Specific Instructions. Basebill—Give
the team members a ten-minute time of himit to reach a decision. Astronaut and
Jail—Have the deciding party (Commander and Judge) each explain the situation to the others, then announce his "decision" after role-play. Zoo and Jones—Keep the zoo keeper and police officer out of the action until the situation is well-developed. Say—Be sure the foreigner understands his peculiar jumping custom. Caution him not to speak any English

many parts contain conflicting instruc- ¿

tions and purposes) 5. Briefly and privately discuss each part with its player.

After the Plays. Role-play assumes its teaching value with full discussion. Use these questions after each skit. To the actors: How did you feel doing this part? What was easy about it? Hard? < What did or didn't you like? Were the others far? What did you learn? To the audience. Who was right in this play? < Who was wrong? How would you have played the part differently?

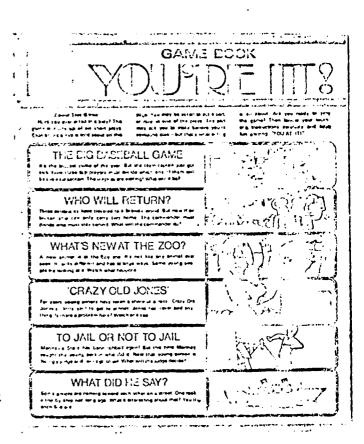
A Weekly Newspaper

May 16, 1973

Volume C, No. 30

Xerox Education Publications
Education Center, Columbus, Ohio 43216

XEROX



BIG LES-STAR HITTER

ASTRONAUT COMMANDER

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A JUDGE IN A COURT

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*A YOUNG PERSON

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A STORE OWNER

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BOOKS TO ASSIGN STUDENTS

I Know a Baker oy Chika A. Iritani, illustrated by Jane Evans; G. P. Putnam Sons, New York

The Eaker's Children - A visit to a family bakery oy Treta Mannheim; Alfred A. Knopf, New York

How Foods are Preserved by Astriotic Ann Eanks; Benefic Press, Chicago

Let's Go to a Succrearket of the straint of the South of

You Visit a Lairy Clothing Factory by Leonard Weshover; Benefic Press, Chicago

Let's Go ta a Paper Mill by Lynn Perkins: G. P. Putnam Sons, New York

Those Tools are These?

by Edward and Euth Radlauer, illustrated by Roy Gjertson; Children's Press, Chicago

Letis Go to a Eank
by Laura Sootin, illustrated by Barbara Corrigen; G. P. Putnam Sons, New York

How People Live in the Big City
by Nursel Stanek and Earbara Johnson, pictures by John Hawkinson,
Eanefic Press, Chicago.

The Luck" Cook fook for Boys and Girls or ava acore

Story Caravan Allyn and Bacon "The Peddler's Clock" Grade 3 Written by Eleanor Swanson pp. 48-65; T.M. pp 82-100 Activity Book pp. 23-28

Objectives

- The students will examine the relationship of supply and demand as directed toward the rural economy of the story and the urban economy of the present time.
- The students will identify psychological factors which influence consumer decisions concerned with bartering.
- Ill The student will differentiate between "needs" versus "wants" and will respect differences in adult and child directed priorities.
- pp 48-51 Mother's wants were concerned with a decorative clock for the clock for the kitchen. Father considered this a frivolity and stood firm in the fact that his big silver watch was enough timepiece for the household. Timothy and the other children told time by the sun. Grandmother Bell was the only family member to recognize Mother's want as being a basic need for a clock in the house.
- pp 51-60 The peddler arrived just before supper on the same day Father had gone to the village on business. Mother traded Muley, the cow Father had recently purchased, for a beautiful clock with pink roses on its glass. Timothy was heartbroken. He considered Muley to be his cow. The peddler's gift of three cow bells only deepened Timothy's loss.
- pp 60-64 Father returned the next afternoon. At supper time he heard the six cheerful notes at the clock as it struck the hour. He was angry that Mother had traded Muley for an ornament.

The next day Father recognized Timothy's loss. Timothy knew Muley was worth more than the clock. Timothy told Father that he was making plans to work for Muley's new owner to pay for her.

Father immediately left on business, saying he would return before supper. He went to the village and paid for the clock. He brought Muley Lack to the farm. Everyone was happy. Timothy was especially happy. Now he had three cow s to wear the three bells.



Activity_L

Before this activity the teacher may have introduced other activities concerning self-awareness. For this activity the students will design two faces -- a "happy face" and an "unhappy or sad face." These faces may be used separately, or may be stapled or glued to a tongue blade or strip of cardboard and turned as needed.

(pp. 50-51 and pp. 54-60) should be of value to this activity in leading the students to concepts concerning their own and others' feelings. Mother is disappointed (p. 50) about Father's purchase of Muley. The student reading this paragraph would hold up the "unhappy face." Father, Grandmother Bell and Prudence's readers would show their unhappy faces. On p. 51 where everyone laughs, the readers would all turn their faces to the "happy face" side.

On (pp. 54-60) the students would find that Mother's and Timothy's feelings differed greatly concerning Muley's value. Mother's tears came (p. 55) when she asked the peddler to remove the clock as she had no money. Timothy's tears came, (p. 57) when he realized that the peddler had accepted his cow as a trade for the clock.

(pp 60-65) hold tense feelings that flow from the explosive anger of Father to the intense happiness of Timothy when Muley is returned to the farm.

Vocabulary used may include smiled, cheerful, tears, sad, frightened, laughed, afraid, good, happy, gay, quiet, pleasant, nice, unpleasant, unkind, laugh, chatter, and happiness. These words are in the story (pp. 54-65).

Activity II

The Activity Book for Story Caravan has two pages, p. 24 and p. 26, concerning "Antonyms" and "Synonyms". These pages may be used as an extension of the vocabulary in Activity I.

The students may wish to explore a special dictionary which lists antonyms and synonyms.

The students and teacher may wish to compose sentences using concepts concerning self-awareness.

Sentences composed for synonyms may read:

1. We heard <u>happy</u> laughter as the children played "Follow the Leader" through the wading pool.

peaceful joyous pleasant

2. The clown looked very sad as he picked up the broken balloons.

sorrowful fortunate unlucky



3. Father had much <u>pleasure</u> from his big silver watch. His own Father had bought it many years ago.

pleading

playmate

<u>enjoyment</u>

Activity III

The teacher and students will have discussed basic "needs" of food, clothing and shelter as compared to "wants". They will have qualified the differences of the rural Bell family "wants" and their own urban family "wants" that qualify as vicarious needs in which the whole family finds pleasure or satisfaction.

For this activity the students may make a list of "wants" and, later, may classify them as to "child wants" and adult wants.

Catalogues may be brought from home or provided by the teacher. The students first participate as consumers. After deciding on a personal budget, they prepare a list and investigate the prices of several items. Later, they shop in this way for each member of the family.

To generalize the principle that their "wants" change as they grow older, they each make a picture story of I want ..., I used to want ..., and I will want ... (see the cut outs on the inside of folder).

A symbol may be chosen for each "want", present, past, and future. For example: the past, or center "I used to want", could be a square; the future "I will want", a cloud, indicating dreams of wants to come in adulthood; the present, "I want", could be a triangle, indicating growth in making choices.

Activity IV

Some of the students may lack skills in telling time. An investigation of the different types of clock faces, and an inquiry into the variety of clocks made through the centuries will help these students improve their time telling skills. Math, science, health, and social studies books may be examined for time related activities.

"Sundials to Digital Clocks" could be the title of this activity. The students inventory all timepieces in their school and select two or more types to develop marketing and distribution concepts.

Students who like to write may choose to write advertisements. Students who like to draw may choose to be display workers making signboards and/or show-cards. Some students may make up games or rhythms that go clockwise or counter clockwise. Students could use stick figures of children as the numerals 1, 2, 3, and thus gain skills in time telling. Students who choose to do research will "want" to read or report their findings to other students. (See front folder of "The Peddler's Clock").



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The King Features, <u>Popeye and Marketing and Distribution Carcers</u>, will aid the students in exploring the variety of occupations involved in the cluster.

Popeye and Manufacturing Careers may be used, also, to the students learning advantage. An assembly line could be developed, and the students, who needed time telling skills, could assemble clock faces on paper plates. Students would discover the principle of efficiency by working in an assembly line production versus each person assembling a clock alone with all materials kept in order.



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11:5

- 1. Title of Text: "It's Schooltime" Kin/Der Owl Series, Grade Level K-1
- 2. Publisher: Holt, Rinehart and Winston, Inc.
- 3. Title of Story: pages illustrating mailman, policeman, firetruck (fireman), garbage cans (garbageman).
- 4. Purpose of Lessons (Goal Statement) #2) Students will be able to identify types of work performed by persons in their community (particularly the service careers of a policeran, mailman, fireman and garbageman).
- 5. Synopsis of Related Content:
 A study of community helpers introduced in "It's Schooltime", limited to careers associated with service:
 - a. policeman

c. garbageman

b. fireman

d. mailman

Teacher Preparation

6. Materials needed

Side 2

a. Films

- 1) Modern Post Office
- 2) What Is a Community
- 3) The Policeman
- 4) Night Community Helpers
- b. Filmstrips
 - 1) Community Workers & Helpers Group II
 - 2) Community Pelpers "A"
 - 3) Community Helpers "B"
 - 4) Community Series: Systems In Cur City.
 - 5) Who Helps Us? "A"
 - 6) Who Helps Us? "B"
 - 7) Wonderful World of Work: Carrying Your Mail

" It's School Time"

c. Records

"It's School Time"

13 12 3

- 1) Community Helpers
- d. Kits
 - 1) Fireman's Kit
- e. Speakers, tours, misc.
 - 1) Police Dept. of Portland, 222 S. W. Pine; Lt. Smith (226-7551 ext. 318)(tour)
 - 2) Int. Assn. of Chiefs of Police, 131918th St. M.W., Washington D.C. 20036
 - 3) Portland Fire Bureau, 55 S.M. Ash (228-5141 Ext. 492 or 485) (tour)
 - 4) Int. Assn. of Fire Fighters, 905 16th St. N.W., Washington D.C. 20006
 - 5) Multnomah I.F.D. (255-19hl) Career Specialist
 - 6) TPAR Speakers Bureau (222-14121)
 - 7) U.S. Postal Service, 715 N.W. Hoyt; Mrs. Marie Edmon (226-3361 ext. 1955) (tour)

f. Books

- 1) Alfred, Lewis Behind the Scenes At The Post Office, Dedd, 1965 Grade 2
- 2) Rawl, Jeanne A. City Workers, Watts, 1969, K-3
- 3) Schwartz, Alvin Micht Morbors, Putton, 1966, K-3
- 4) Slobodkin, Lewis Read About the Folicenan, Vatts 1966 Grade 2
 - Read About the Postman, Watts 1966 Grade 2
- 5) Career Ed. An Idea Port, activities #111, 112.

7. Motivating statement:

" It's School Time "

Jike 4

Boys and girls, we're going to spend some time learning about four very important jobs that must be performed in our community if we are to live safely and happily.

- 8. Procedure
 - a. Fireman
 - b. Policeman
 - c. Mailman
 - d. Garbageman

(follow similar procedure for each of the four)

Objective

- 1) The child will recognize a fireman.
- 2) The child will describe three duties of a fireman.

Learning Activity

- 1) Trace around child to make body figure, paint to look like fireman.
- 2) Write to Int. Assn. of Fire Fighters for further information.
- 3) Use Fireman's Kit.

Instructional Method

- 1) Have a fireman come to class in uniform, tell about his duties.
- 2) See film "Night Community Helpers".
- 3) Take a field trip to a Fire Station.

Evaluation

" It's School Time "

Side 5

- 1) Pick out the picture of a fireman from a selection of pictures of community helpers.
- .2) Illustrate three duties of a fireman.

9. Evaluation of Total Unit

a. Give each child a sheet of paper folded into fourths, label:

no firemen	no policeman
no mailmen	no game femen

Have children illustrate each square with a situation that could occur if these community helpers did not work for us.

b. Give each child a dittoed illustration of a metropolitan stress scene.
Have children add four community helpers to scene, each performing a duty.

1. Title of text: "Let's Eat" Kin/Der Owl Scries K-1 grade level

2. Publisher - Holt, Rinehart and Winston, Inc.

3. Title of story - entire collection of illustrated pages

- h. Purpose of lesson (Goal Statements)#3) Students will be able to describe the interdependance of work in a community (as exemplified by the food industry).
- 5. A simplified study of the food industry, encompassing
 - a. the producer/collector
 - b. the processer
 - c. the distributer
 - d. the consumer

Card #4 - Attitudes and Values Regarding Self and Others

KiHens

Rationale: Many times valuable lessons regarding human behavior can be presented Children to children through snimal characterizations.

99.5 Reading Objective: The child will expand the range of his emotional responses by empathizing with characters.

Story taken from S.R.A. Lovel E Kittens and Children pg. 41-45.

Career Objective: To gain understanding into other people's views and emotional needs which might differ from his own.

Materials needed: picture of skunk chair

2 children

Procedure: Pefore reading the story to the class have children give words describing how they feel about skunks.

Example: (1) smelly (2) scared (3) run away (h) get lost

(5) don't touch (6) leave me alone.

Next choose 2 children to act out a scene and role play the parts of

(1) himself (2) skunk. Ask then how would you feel and what would you do if you saw a skunk coming toward you.

```
side 2
```

Card # 2 - Understanding and inceptance of Others Emotions "Happiness Is"

Rationale: to present through music and words an explanation of harpiness and to emphasize that happiness is different things to all people.

Reading objective: comprehension - interpretation and appreciation of information

Career objective: Same as for card #6

To draw from their own past experiences and make inferences as

to what happiness might be in a variety of occupations.

Materials needed: prepared music and word chart of song "Happiness Is"

ditto or boardwork copy of 12 occupations and blanks

crayons, pencils

record "Happiness Is" by _____

Procedure: Put up chart before beginning lesson. Have children make small illustrations to accompany the chart and fill in the following blank spaces:

To a ______its a prayer, prayer, prayer

To a ______its a yea, yea, yea

To a ______its a hole in one



tendez Side 4	Activity 2	killens entleren									
	Either up on the blackboard or using the prepared ditto # do the following										
	lesson. Have students suggest and write down their ideas, relating to past exp										
	ences what happiness would be to each of the following occupations.										
	Happiness means different things to different people. Fireman										
	To a its a										
	Cook										
	To a its a										
	doctor										
	To a its a										
	policeman										
	To a it a										
;	gas station attendant										
•	To a its a	•									
	weatherman										
	To a its a										
	waitress										
	To a its a										
	welder										
	To a its a	,									
	cab driver										

Card #3 - Attitudes and Values regarding Self and Others

Activity #1 - This activity can be used in conjunction with the following Stories

from

Level E SRA pg. 70-7l₁ A Trar For Big Ben

Level E SRA pg. 41-45 Blossom the Wee Skunk

Killens Children

99.3 Reading Objective: Child will recognize and organize facts and details from previously prepared friendship chart.

Career Objectives: Child will recognize that writing is an expression of personality, that through participation the basic qualities of a friend.

Materials needed: Box week slips of paper containing each child's name.

Include teacher's name also.

Procedure: Each child picks a name from box.

Explain that this is to be your secret pal for 1 week.

Discuss with children ways a secret pale can try to be a better friend to the child they picked. The teacher also picks 1 child's name and takes part in the experiment.

The only rules are:

Child cannot tell anyone whose name he or she picked.

At the end of the week have each child write a short note to their secret pal revealing who they were.

Last, evaluate with the children. Did you learn one new thing about your secret ral?

Card #3 - Attitudes and Values regarding Self and Others

Activity #1 - This activity can be used in conjunction with the following Stories
from ...

Level E SRA pg. 70-7h A Trap For Big Ben

Level E SRA pg. hl-h5 Blossom the Wee Skunk

killers children

99.3 Reading Objective: Child will recognize and organize facts and details from previously prepared friendship chart.

Career Objectives: Child will recognize that writing is an expression of personality, that through participation the basic qualities of a friend.

Materials needed: Box week slips of paper containing each child's name.

Include teacher's name also.

Procedure: Each child picks a name from box.

Explain that this is to be your secret pal for I week.

Discuss with children ways a secret pal can try to be a better friend to the child they picked. The teacher also picks 1 child's name and takes part in the experiment.

The only rules are:

Child cannot tell anyone whose name he or she picked.

At the end of the week have each child write a short note to their secret pal revealing who they were.

Last, evaluate with the children. Did you learn one new thing about your secret : 1?

114 2 1

Allym and Pacon
"Dr. Know-It-All"

pp. 31-16; T.M. pp. 71-85 Activity Pook pp. 11-22

Test to extend Community Medical/Health Cluster concepts
Health and Growth 3
Scott, Wordsman and Company
"How Does a Community Work for Health" pp 154-173

- The students will recognize and differentiate the career preparation of the make believe "doctor" of the story and careers in the medical/health cluster of today.
- II. The students will read and surrarize concepts developed in the grade level health texts concerning community health workers (i.e., Public Health Nurse)
- III The students will read and enjoy the King Feature publication, gaining insights into a wide variety of careers in the medical/health cluster. Popeye the Sailor and Health Careers, King Features, 235 Fast 45th Street, New York, New York, 10017. 15 careers in comic book text, each title priced 1 to 25 copies, 25¢, 26 to 99 copies, 20¢, etc.

(See p. h for goals. The students...of the filmstrip "To the Hospital") preside?

35-36. Peasant Fish became a doctor very quickly. He sold his two oxen and cart and bought the items the doctor told him to buy. pp. 38-39. Day by day went by and nothing happened. Dr. Know-It-All felt like a different person. He sat in his office with the sign outside. His salves and medicine bottles were inside. At last someone came. Instead of a doctor the lord wanted a detective to find who had been stealing his wealth. pp. 40-46. Now the fun really starts! If Dr. Know-It-All could become a doctor by dressing up and buying a few bottles and pellets, he could be a detective by saying the right words at the right time.

- I. First Activity May be used with any or all of the above story summaries.
 - A. "Word Stories" help build vocabulary. Place words in list form on the chalkboard or on a chart. Then read from the text but omit the listed words as you come to them. A child, who is standing at the chalkboard or chart, points to the omitted word. Or the whole group, reading from their text silently as the reader reads aloud, may speak the omitted word.

p. 36 Medicine bottles

pellets

pills

patients

rooster

board

painted

P. 38 doctor

sign

shelf

spectacles

watch

pointed beard

different

nail

- B. Play the game, "I'm thinking of" p. 36 same vocabulary; p. 38 same vocabulary.
 - (1) I'm thinking of a hospital. When people are ill and go there, they are called patients.

"Dr Know It All"

- (2) I'm thinking of your home. Do you have a few medicine bottles in your bathroom?
- (3) I'm thinking of the drugstore. There are many medicine bottles, pills, and salves there.
- (4) I'm thinking of a sign. Dr. Know-It-All nailed a board with his name painted on it over his door.
- (5) I'm thinking of an Arc Fook. On the eighteenth page is the letter "R". Opposite the letter "R" is a picture of a rooster.

Side 3

Dr Know it kill

one or more of the Community Health Verkers in the Health and Growth text.

- (1) I'm thinking of a person who is a worker at our school (Public Health Nurse). Read about this person on pp. 155-157 of Health and Growth.

 Turn to p. 172.
 - (2) I'm thinking of our librarian. Ask our librarian if we have The First Book Murses in our school library.
- II. Second Activity T.V. Documentary.
 See p. 1 (IV). The students understanding of the variety of medical/health
 careers may be extended through the viewing of the filmstrip/cassette, "To

the Hospital". This story of a little girl with a broken leg leads students into a modern hospital where they learn about the involved people and their jobs.

Appendix G

- 1. Evaluation Instrument for Users of Prototype Instructional Guides
- 2. Survey Questionnaire Instrument



EVALUATION OF PROTOTYPE TEACHING GUIDES

Evaluator's Name	Scl	nool _			Grade(s Taught	
Publisher's names of materials evaluated						
Title of story, poem, etc.						
Date(s) of use in classroom	_Date(s)	of su	rvey of	materi	als	
(Please return to Area III office before	June 4.)			·		
·				•		
I. Career, Consumer Education and Readin	g Course	Coals	ı			
A. Which goals were claimed to be met by the Teaching Guides you reviewe		belie		materia		ent you each of
		LOW	2	3	4	HIGH 5
1.						
2						
3			**********	********	-	**
4.				نجيبين	*****	-
5						
6.						
7.						
8.						
None were stated						



II. Related Activities and Project Suggestions

A. Please list the related activities and projects suggested by the teaching guides, then rate them as to your degree of satisfaction in meeting their supplementary developmental role in creating an awareness of career and consumer education concepts.

	General Description of the Activities & Projects:	their	rel	evance	e &c i	on for impor- ct goals:
	•	LOW	2	3	4	HIGH 5
	1.					
	2					
	3.					ندارسین
	4.					
	5					-
	6	 .				
	7	 .				
	8					
`e	Please indicate your level of agreement with each of the following statements.					
В•	Do you believe awareness of career & consumer education is best accomplished through activities involving kinesthetic-motor participation?	LOW 1	2	3	4	HIGH 5
c.	Participatory involvement through kinesthetic- motor activities will be too limited if the content within reading materials is relied upon as the introductory method to Primary level concepts.	LOW	2	3	4	HIGH 5
D.	The related activities and project suggestions in these teaching guides provided sufficient participatory involement in creating an awareness for the concepts in the story content.	LOW 1	2	3	4	HIGH 5



III.	Va]	lidity of The Reading Content Centered Project							
	A.	Please review the purposes and goals as stated on the abstract for the total project. The teaching guides and other prior activities developed by teacher committees appear to meet the purposes and goals of the project.	LOW 1	2	3	ħ	HIGH 5		
	В.	Creating an awareness for career and consumer education concepts by using reading instructional materials is an efficient way to accomplish this objective among K-3 children.	LOW 1	2	3	14	HIGH 5		
IV.	Ana	alysis of Prototype Teaching Guides	*******						
	A.	Considering the present condition of format and conwhich of the following actions do you believe should further use.							
		review evaluator's comments	gene	erall	y rev	ise			
		accept in present condition	eliminate from project						
		I don't know							
	В•	Please write your suggestions concerning the following	ng top:	ics.					
		1. Format of the teaching guide							
					 -				
•		, 							
		2. Selection of questions for use in discussing conte	ent of	stor	У		-		
·									
		· ————————————————————————————————————							
		<u> </u>							
0		A P We							



3.	Packaging of guides and ancillary materials for storage and access
4.	Selection of related activities and projects
5.	Other topics



C.	Please put an X on the blank to indicate Goal statements * listed below.	sa	tisfactory trea	tmen	t of the Course
		1.	In teaching guides as written.	2.	Could have been developed for Teaching Guides.
	Career Education Goals				
	1. Attitudes and values regarding self and others	<i>,</i> .			
	2. Attitudes and values toward work				
	3. Career Education and the total curriculum (knowledge base)				
	Consumer Education Goals				
	1. Evaluation of information and conditions prior to making consumer decisions				
	2. Role of consumers in our economic system				
	3. Legal rights and responsibilities				
	4. Values, honesty, and fair play in economic relationships				
	5. Influence of personal values and goals on consumer decisions				
	6. Planning for economic security				
	Reading Course Goals				
	1. Vocabulary-word meaning (99.2)				
	2. Comprehension-explicitly stated information (99.3)				
	3. Comprehension-implicitly stated information (99.4)				
	4. Comprehension-interpretation and appreciation of information (99.5)				

*Evaluator: The sub-course level goals listed on the project checklist are provided to help you understand the course level goals listed for part C.



A Survey of Classroom Teachers'
Understanding and Application
of Career & Consumer Education
Course Goals and Concepts

Introduction

This questionnaire is part of the research project entitled "An Integration of Career and Consumer Education and Reading and Language Arts Program Level Goals." The purpose of your participation is to help the project staff develop a better understanding of the extent that K-3 class-room teachers recognize the Goals and concepts implicit in their work with content, media and activities related to Career and Consumer Education. Certain other questions are asked with the intention of eliciting responses to suggested ways in which these concepts and goals are taught.

Project Goal

2.0 To survey the incidence and nature of application of consumer and career education awareness concepts in K-3 classrooms.

Project Objective

2.1 A survey committee will be able to create a procedure for describing the frequency and the nature of the teaching and student evaluation procedures used by primary school classroom teachers.

Project Activities

- 2.11 A survey committee consisting of the project director and two principals will prepare the criteria for judging the occurrence of consumer and career education concepts in the plans, procedures, and measurement of learning outcomes that teachers may implement in their classrooms.
- 2.12 The survey committee will develop a questionnaire instrument for surveying the occurrence of teaching career and consumer education content and concepts in cooperating classrooms in primary schools of Area III, Portland Public Schools.



1. Please indicate the type of support you feel your building committees and/or Area III curriculum staff should provide in support of your efforts to teach the concepts of Career and Consumer Education. Indicate the need level of each of the forms of support listed below. Need Right Need Not More Am't Less Helpful Type of Support possible 1) Inservice coursework 2) Consultative services 3) Teaching activities and media guides 4) Self-contained kits for concept teaching 5) Supplementary teaching guides outlining Career and Consumer Education concepts to be taught within regular subjects. 6) Demonstrations, mini courses offered through the Teacher Resource Center. General orientation opportunities for teachers desiring information about field trips available within metro area Are current support levels sufficient for the program and materials available? __ yes 2. Based on your past teaching experiences, to what extent do you utilize the concepts of Career and/or Consumer Education in the seven curricular areas below. Never Seldom Often Always 1. Arithmetic 2. Social Studies 3. Science Basal reading materials



5. Literature materials

7. Health & Physical Education

6. Creative arts

ch oos e	in teaching	ate on the following scale the procedures you are most likely to ng concepts of Career and Consumer Education as part of teaching s of other curriculum.
A.		eer and/or Consumer Education as part of teaching the s of other curriculum areas. The wise use of family income is taught as part of a broader set of educational goals involving reading stories and discussing films about how the family plans to celebrate a holiday season.
	Neve	r Seldom Often Always
в.	curriculu	eer and/or Consumer Education as distinct units within other m content. In a broad study of the "Community" several consecutive lesson units deal solely with developing awareness of the role community workers play in ensuring health and safety of the citizenry.
	Neve	r Seldom Often Always
c.	Curriculu curriculu pioneers.	eer and/or Consumer Education as separate units from other m content; essentially, taught in connection with primary m, but not in concert with such subject areas as community, westward movement, etc. Social studies textbook and related media are used in studying the Indian Community. A separate unit is taught in relation to methods of lending, borrowing, and exchanging goods and services within a community.
	Neve	r Seldom Often Always
story educat	content the ion. The	sed on Comprehension Reading Course Goals can be used to emphasize at helps students become aware of concepts of career and consumer purpose of the following exercise is to gauge your understanding a concepts by discriminating among four questions written to elicit pledge of content in stories related to career and consumer education.
Career questi	or Consum	ad each concept listed below that is stated as a Course Goal of her Education. Read the four questions, then put an X mark on the buld not elicit thinking from a student showing his awareness of concept.
Α.	Career Ed	lucation Concepts
		student knows the personal, social, economic and political ons for work in our society.
	b. I	Why did Paul decide to ask his uncle for a job collecting newspapers in the apartment building? Paul could have asked his father for the money. Why didn't he want to ask his parents for the money to buy the rocket kit? Why wasn't it safe to fire the rockets near the school? What reasons can you give for Mr. Johnson's willingness to buy Dick everything needed to build his model?



2.	The a b	student knows the physical and psychological reasons for seeking alance between work and leisure activities.
	_a.	Explain why Pam's father felt Stont, her saddle horse, would have to be sold during the winter, because she didn't clean out his stall regularly.
	_b.	Give two reasons Mr. Wilson did not expect Pam to leave Stont's
	c.	saddle on after she came back from the trail ride. What do you believe was the main reason Mr. Wilson bought Pam
	_	a horse of her own?
	_d.	Pam asked to have a large horse because 1) Mabel had a smaller horse.
		2) her father wanted to ride it sometimes.
		3) she liked the color of Stont.
Con	sume:	r Education Goals
1.		student is able to explain how consumer skills can improve 's standard of living.
	_a.	What lesson did little Carl learn about the reasons people give
	_b.	for changing their minds about buying cold lemonade? Why do you think the boys didn't pay any attention to the store
	_	owner's explanation about buying a larger size of lemon concentrate?
	_c.	Locate the sentence that tells why Carl's older brother didn't take any change with him when he left the house to go sell lemonade.
*******	_d.	List the things Carl's mother bought at lower prices by shopping at three different stores.
2.	The	student is able to analyze the impact of media on the individual.
	_a.	Which reasons do you agree with that Margaret gave for not
	ъ.	watching rerun cowboy shows? "Tonight, each of you look at the newspaper, watch television,
	-	then tomorrow evening listen to the radio. Then, make a list of
		three things that were advertised which you would buy because of what you heard or saw."
	_c.	"Write an advertisement to sell your bicycle. Then, decide on a
		price for your bicycle, how much you are able to pay for the ad,
	d.	and which would be the best way of advertizing the bicycle." "Paul, explain why you think automobile commercials should not be
	-	advertised on cowboy television shows."
3.	The	student is able to explain the relationship of supply and demand.
	_a.	The bicycle salesman at the supermarket had twenty bicycles to
		sell, but the salesman at the hardware had only three left. From which salesman might you be able to buy a bicycle at the lower
		price if both persons decide they want to get rid of all their
	ъ.	bicycles during a one week sale? "Can anyone think of a time when you thought you just had to have
	_~.	a toy just like the one another person owned?"
	_c.	How does the amount of deer and buffalo explain how far Red Crow's
	d.	tribe ranged from their foothills camp? "Don, why were you so surprised that Red Crow's father gave ten
	-	hides for the arrow heads?"



В.

Assume that you were asked by a colleague to identify the main purposes for teaching Consumer and Career Education instruction. Rank the following course goals as to level of importance in teaching K-3 students.

High	Medium	Low	None	Car	eer Education Concepts
				The	student knows -
				a.	the physical and emotional benefits of under- standing and respecting self and others throughout life.
******				ъ.	that success in his career is dependent or satisfactory interpersonal relationships with employers and fellow workers.
				c.	the personal, social, economic and political reasons for work in our society.
				d.	that work is a dignified human activity which gives rights to and requires responsibilities from its participants.
				e.	that in our society he is dependent on the goods and services of others for his welfare and survival.
				f.	that skill in job exploration, selection and preparation can lead to continual enhancement of his career and to greater personal fulfillment.
			a-m-uni-antiques	g.	the physical and psychological reasons for work and leisure activities.
	************		a gita t Thea	h.	how to evaluate his aptitudes, interests and abilities in exploring career opportunities.
	***************************************			i.	that individuals can learn to function effectively in a variety of occupations.
			***************************************	j.	that every career has entry, performance physical, attitudinal and educational requirements.
	***********			k.	career choice may help determine friends, associates and status in the community.
				1.	that career choice affects the amount and type of leisure activity that may be pursued.
					The student is able -
-	***************************************			m.	to select a tentative career choice based upon exploration of a wide variety of occupations.
- e ERIO	C	ng/ingalisating		n.	to develop and apply the basic skills and be- haviors required to perform in one or more

<u>High</u>	Medium	Low	None	Con	sumer Education Course Level Goals
					dents who participate in related activities. 1 be able to -
				a.	identify sources of information.
			********	ъ.	develop skills in use of information.
				c.	relate resources to needs and wants.
			******	đ.	apply the skills of the decision-making process.
		******		e.	list the steps in decision-making.
	 -			f.	identify effective shopping techniques.
				g.	explain how consumer skills can improve standard of living.
			-	h.	identify the sources and uses of credit.
			**************************************	i.	compare advantages and disadvantages of using credit.
			***************************************	j •	identify responsibilities of lender and borrower in a credit transaction.
				k.	know the meaning of basic terms used in consumer education.
***************************************				1.	explain the relationship of supply & demand.
				m.	state why the economy is constantly changing.
			-	n.	relate an individual's efforts as a producer to his standard of living.
-		*********		٥.	identify basic consumer protection laws and their provisions.
				ъ.	list sources of information about consumer protection laws.
				q.	identify ways various public and private agencies protect the consumer
				r.	analyze consumers' rights to reasonable safety in products.
			***************************************	s.	judge marketing techniques and services affecting consumer decisions.



(conti	nued from	page 6	o)		
<u>High</u>	<u>Medium</u>	Low	None	Con	sumer Education Course Level Goals
					dents who participate in related activities l be able to -
				t.	identify ethical business practices.
				u.	analyze the influence of cultural, economic and social factors on personal values.
				v.	analyze how changing life styles and life cycles influence values and goals.
				₩.	identify basic principles of financial planning.
				χ.	analyze how inflation may affect real income.

RH/fc



A Response Form For A Survey of Classroom Teachers' Understanding and Application of Career & Consumer Education Course Goals and Concepts

DIRECTIONS: Please indicate your responses to each request for information and evaluation on this form. Please complete this form and turn over to your building Principal.

Part 1, page 2	Page 5, Career Education Concepts
Need Right Need Not More Am't. Less Helpful	High Medium Low None
1.	a. b. c. d. e. f. g. h. i. j. k. l. m. n.
3	Pages 6,7. Consumer Ed. Course Level Goals High Medium Low None
Part 3, page 3	a. b
A. Never Seldom Often Always	c. d
B. Never Seldom Often Always	e. f
C. Never Seldom Often Always	h. i.
Part 4, page 3	j. k.
A. 1. <u>a</u> b <u>c</u> d A. 2. <u>a</u> b <u>c</u> d	1
B. 1. <u>a</u> b c d B. 2. <u>a</u> b c d B. 3. <u>a</u> b c d	o. p. q. r. s.
	t. u. v. w.



(MEMORANDUM

Office Of The Superintendent - Area III / PORTLAND PUBLIC SCHOOLS / 1221 S. E. Madison / Portland, Oregon 97214

Ray Steed, Superintendent - Area II	Rav	Steed.	Su	perin	itendeni	t	Area	11		I
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Telephone: 1-(503)-233-2487

TO: Ralph Hodges

Date: 11-26-73

Some questions.

How will this be approached?

How will use of data be explained?

Do you need all those responses?

How do you plan on recovering data from forms?

- 1. You might try putting all response spaces on the right hand side.
- 2. If you have more than 50 questionnaires use a blank electrographic answer sheet through testing department also scoring.
- Page 3 question #4 Directions for use of questions at bottom of page and next page not explicit. This question could be written as a series multiple choice questions with more than one correct response.
- Page 5 This appears to be a whole different task. What do you want this info for?

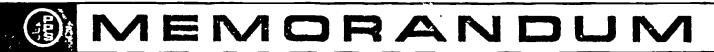
Have you thought of asking for this data at two different times to cut down the length?

If you use hand scoring had you considered plastic templates for each page to aid accuracy and speed?

Mr. Bob Ralston
AREA III
Evaluation Specialist

RH:s





Office Of The Superintendent - Area III / PORTLAND PUBLIC SCHOOLS / 1221 S. E. Madison / Portland, Oregon 97214

Ray Steed, Superintendent - Area III	Telephone: 1-(503)-233-2487
TO: Ralph Hodges	Date: 12-19-73
Prom: George S. Ingeho	

Questionnaire items 4, 5, & 6 are going to be difficult and a little upsetting for many teachers, I think. Will the teachers surveyed be volunteers or classes - how selected?



Appendix H

Orientation to the Use of Prototype Teaching Materials



Appendix H

Orientation to the Use of Prototype Teaching Materials

Title of Course: Implementation of Instructional Guides to Teaching Integrated Course Goals

I. Purposes and objectives of the "Integration of Course Goals" project

- A. A Study committee of classroom teachers will be able to locate stories in K-3 reading materials that provide content to teach students career and consumer education concepts.
- B. A Survey committee will be able to create a procedure for describing the frequency and the nature of the teaching of career and consumer education and reading skills related to vocabulary and general comprehension.
- C. The K-3 teachers in the six primary schools of Area III will respond to a questionnaire survey of their knowledge and processes of teaching to career and consumer education concepts and recognizing reading course goals of vocabulary and general comprehension.
- D. Selected primary grade teachers will use the content of K-3 reading materials and career and consumer education resource materials to develop prototype instructional guides.
- E. Cooperating teachers in each primary school will be identified by each building principal to be trained in implementation procedures for field-testing the prototype instructional guides; and trained to make an evaluation of these materials following a classroom test of their validity and usefulness.
- F. Selected classroom teachers will field-test and evaluate the prototype instructional guides and supplementary materials.
- G. Evaluation of the total project will be conducted by a Project Advisory committee and a third-party evaluator based on procedures, products, surveys, and field-test evaluations that are produced in the project.

II. Objectives of the field-test phase of the project

- A. Selected classroom teachers will be able to locate prototype lessons that are suitable for their students to read, discuss and engage in related activities.
- F. The management features of the teaching guides will be tested as to their clarity, sequence of instructional activities, and measurement function of student's acquisition of each lesson's objectives.
- C. The suggested media aids and supplementary teaching materials will be used with the content to be read and judged as to its effectiveness for enhancing the concept development and goal satisfaction purported to be acquired by the instructional guide.
- D. The prototype instructional guides will be evaluated by participating field-test teachers and principals as to their overall effectiveness as instructional management guides, and their contribution to fulfilling the goals and objectives of the project.

III. Review of the criteria checklist of Integrated Goals

- A. Selected field-test teachers will be oriented as to the use of the checklist as an aid in identifying the content in the Language Arts materials used in Grades K-3.
- 3. Field-test teachers will be given a sample set of a prototype instruct-ional guide to illustrate interrelated course goals.



- IV. Suggested procedures for using the prepared prototype instructional materials:
 - 1) Suggested time allotments for reading and discussing each story
 - 2) Suggested sequence of use of the ancillary materials and other nonprint media.
 - 3) The prototype materials' stated goals will be referenced to the descriptor elements, and synonymous concepts, that Study committee teachers believed were developed in each story.
 - 4) Discussion will be promoted among field-test teachers to examine the appropriateness of student-centered activities suggested by the guides, and/or those that spontaneously occur as part of the discussion and other ancillary activities.
 - 5) Discussion to resolve the differences among the prototype instructional guides as to length, format, objectives and activities.

V. Evaluation of the prototype lesson guides

- A. Distribute the form "Evaluation of Prototype Teaching Guides" to each field-test teacher. Point out that the principal should respond on this form also. If there is disagreement between the classroom teacher and principal, notes should be made on the back side of the page.
- B. Part I Refers to goals This a judgemental question comparing goals stated on the prototype teaching guide with experience in using the guide.

 Part II Refers to ancillary materials and management suggestions. This is a judgemental response as to how the user feels about these activities and materials. Sections B D are questions indirectly related to the prototype materials, in that they solicit the field-test teacher's response to strategies for involving K-3 students in activities other than the content in reading materials.

Part III & Part IV A - Refers to validity and contribution of the prototype materials to the goals of the project.

Part IV B - Refers to field-test teacher and principal's suggestions for physical improvements of the prototype materials.



Appendix I

Report of Formative and Summative Evaluation

Third Party Evaluation: February 1974 July 1974

Advisory Committee Evaluation:
December 1974
May 1974



REPORT OF

FORMATIVE AND SUMMATIVE EVALUATION

by

Marleen Pickens
Project Evaluator

David Douglas Public Schools
Portland, Oregon

PROJECT

AN INTEGRATION OF CAREER AND CONSUMER

EDUCATION AND READING AND LANGUAGE ARTS

PROGRAM LEVEL GOALS

Area III Portland Public Schools Ralph Hodges, Project Director Applied Research Project No. R - A = 74

June 29, 1974



An Integration of Car PROJECT and Consumer Education Reading and Language Program Level Goals	on and	February 26, Date	1974
	OBJECTIVE		
education concep	search cistence of constants within materials in grades K = 3	umer and career ials currently	1.0 Number
	th this objectives reference check materials.		
STATUS OF OBJECTIVE: Accomplished Partial Not Accomplished		ended Judgment	Date Due: Sept. 1973
RECOMMENDATION (Option It is recommende are included in section of the B	ed that "Elements the Study Commit	of Evaluation tee and Survey	n l.llC and l.ll4B of Materials



An Integration of Career PROJECT and Consumer Education and Reading and Language Arts Program Level Goals	· 	July 10, 1974 DATE	
ОВЈЕС	TIVE		_
2 Curriculum Development-Re Component Determine the existence education concepts with used by teachers in gra	of consumin materia		
ACCOMPLISHMENTS:			
•			
STATUS OF OBJECTIVE:			
Accomplished	X	Unclear	
Partial		Suspended Judgment	
Not Accomplished		Activated	
RECOMMENDATION (Optional	.):		



An Integration of Career PROJECT and Consumer Education and Reading and Language Arts Program Level Goals	February 26, 1974 DATE
OBJECT	[VE
	Number d nature of application of cation awareness concepts
	objective, the first part (2.1): loped a questionnaire for K - 3
STATUS OF OBJECTIVE: Accomplished Partial Not Accomplished	Unclear Suspended Judgment Jan. 15, 1971 Activated
	the status of Objective 2.2 and 2.21A need to be provided by the



An Integration of Career PROJECT and Consumer Education a Reading and Language Art Program Level Goals	nd	July 10, 1975 DATE	
OBJEC	TIVE		
2 Curriculum Development-Re Component Survey the incidence an of application of consu career education awaren cepts in K - 3 classroo	d nature mer and less con-	2.0 Number	
ACCOMPLISHMENTS:			<u>_</u> i
STATUS OF ORJECTIVE:			
Accomplished	X	Unclear	П
Partial		Suspended Judgment	
Not Accomplished		Activated	
RECOMMENDATION (Optional):	•	



An Integration of Caree PROJECT and Consumer Education Reading and Language Approgram Level Goals	and	DATE	
	OBJECTIVE		
2 Curriculum Development-Resea	arch	3.0	
awareness of cons	d materials actually umer and career educa d language arts curri	ation concepts	ng .
possible until the data (3.11A), the	h objective 3.1, eval e project director pr report to show relat Committee evaluation	rovides the raw tionships (3.11E	3)
STATUS OF OBJECTIVE: Accomplished [Partial Not Accomplished [Unclear Suspended J	Judgment X	Date Due May 5, 1974
RECOMMENDATION (Options	<u>al)</u> :		



Page 3

An Integration of Career PROJECT	<u>J</u>	Tuly 10, 1974 DATE	
and Consumer Education a Reading and Language Art Program Level Goals			
OBJEC	TIVE		- -1
2 Curriculum Development-Re Component	esearch	3.0 Number	
Survey methods and mate teaching awareness of ceducation concepts with arts curriculum.	consumer an	d career	
ACCOMPLISHMENTS:			
•			
STATUS OF OBJECTIVE:			
Accomplished	X	Unclear	
Partial		Surpended Judgment	
Not Accomplished		Activated	
RECOMMENDATION (Optional	.) :		



An Integration of PROJECT	Career	February DAT	26, 1974 E		
	OBJECTIVE OBJECTIVE	VE			_
management t	totype teaching tools for coor onsumer and ca	al Materials ng materials and rdinating reading areer education p	and lang	tary uage	
ACCOMPLISHMENTS: In compliant Committee de mentary mana	ce with Object eveloped proto agement tools Objective 4.2	tive 4.1, the Mat otype teaching ma 2, the project di procedure for in	terials and rector and	nd supple-]
STATUS OF OBJECT	CIVE:				
Accomplished Partial Not Accomplis	X shed	Unclear Suspended Judg Activated	ment	Date Due April 19, April 30,	
(Elements	nmended that of Evaluation	the syllabus for μ.2B) is includ	led with t		



Page 4

An Integration of Career		July 10, 1974	
PROJECT and Consumer Education a Reading and Language Art Program Level Goals		DATE	
ОВЈЕС	TIVE		
2 Curriculum Development-Ir Component			4.0 mber
Develop prototype teach ary management tools for language arts with cons program goals at awaren	or cordina sumer and	ting reading and career education	nt-
ACCOMPLISHMENTS:			-
•			
STATUS OF OBJECTIVE:			
Accomplished	X	Unclear	
Partial		Suspended Judgm	ent
Not Accomplished		Activat ed	
RECOMM NDATION (Optional	<u>1)</u> :		



An Integration of Career PROJECT and Consumer Education and Reading and Language Arts Program Level Goals	February 26, 1974 DATE
OBJECT	IVE
	ing 5.0 Number the effectiveness and acceptability ng cooperating teachers in selected
ACCOMPLISHMENTS: *	
Accomplished Partial Not Accomplished	Unclear Suspended Judgment Activated Date Due May 19, 1974
Objective 5.2. the in	been accomplished with Objective 5.1 formation listed under "Elements of 5.12B, 5.21A, 5.22A) are requested ctor.



PROJECT and Consumer Education Reading and Language Program Level Goals	on and	DATE	
OF	BJECTIVE	_	<u>_</u> ı
Component	and Evalua	tion 5.0 Number	
To field test and end acceptability of among cooperating to mary schools.	f prototyp	e materials	
ACCOMPLISHMENTS:			
•			
STATUS OF OBJECTIVE:			
Accomplished	X	Unclear	
Partial		Suspended Judgment	
Not Accomplished	d 🗍	Activated	
RECOMMENDATION (Opti-	onal):		



An Integration of Career PROJECT	February 26, 1974	
and Consumer Education and Reading and Language Arts Program Level Goals	<u> </u>	
OBJECTIV	<u>ле</u>	
3 Evaluation	6.0	
Component	Number	
of further efforts to coord	llity, effectiveness and value dinate consumer and career with reading and language arts	
	tive 6.1, the advisory committee e objectives, instruments and ect context.	
STATUS OF OBJECTIVE:		
Accomplished	Unclear Date Due	
Partial	Suspended Judgment	
Not Accomplished	Activated X June 15, 197	<u>4</u>
RECOMMENDATION (Optional):		



	An Integration of Caree PROJECT and Consumer Education Reading and Language Ar Program Level Goals	and	July 10, 1974 DATE	
	OBJE	CTIVE		_,
-	3 Evaluation Component To evaluate overall fevalue of further efforand career education and language arts curr	rts to d warenes	coordinate consumer ss goals with reading	
	ACCOMPLISHMENTS:			
•				
	STATUS OF OBJECTIVE:			
	Accomplished	X	Unclear	
	Partial		Suspended Judgment	
	Not Accomplished		Activated	
	RECOMMENDATION (Options	<u>al)</u> :		



Review of Research Project - Advisory Committee

Integration of Career/Consumer Education and Reading Course Goals

1 - December, 1973

Introduction

The purposes and objectives of the project have been presented. Please study the three materials that have been developed by principals, teachers, and the Project Director. At this point in time the project's products should be evaluated in terms of a "practical criteria". This criteria will be used as guidance in further study and development of materials and other instruments.

<u>Directions</u> - After studying the three materials, please show your degree of satisfaction with each of the points of criteria listed below. Also, write a brief narrative evaluation which suggests support and/or criticism of the materials that have been developed to carry out the objectives of this project. Please show your degree of satisfaction that each element is appropriate to the purposes and objectives of this project.

1. Checklist of interrelated Course Level Goals
Narrative comments

See next page for narrative comments

2. Procedures for identifying reading content in currently-used K-3 materials Narrative comments

See next page for narrative comments

3. Teacher survey instrument Narrative comments

See next page for narrative comments



Narrative Comments

- 1. Prepared teaching guides for the identified story content.
 - a) Strong interrelationship between Consumer Education and Career Education. Would like to include a sample in Consumer Education Kit. Well done.
 - b) Materials are resource materials for classroom use by either teachers or students.

 The term guide should give direction to activities, evaluation of activities, scope and sequence, etc.
 - c) Difficult to evaluate guides because each guide needs to be evaluated individually because:
 - 1. Some stories so naturally and obviously apply to consumer/career Ed.
 - 2. Poems and stories have been delved into to such a degree that I feel the consumer/career aspects (treatment) have eked out points that would make poem no longer enjoyable. Some stories and poems should be just enjoyed and not analyzed.
 - d) "The Big Cheese" from Sounds of Laughter, a very good story, very appropriate for Consumer/Career Ed.
 - e) "Old Lucy and the Pigeon" from Sounds of Laughter, (note my low level satisfaction) this is a delightful poem, leave it alone!
- 2. Evaluation instrument given teachers using the teaching guides.
 - a) Guide developers should use the "Evaluation" form themselves before sending guide materials on to future users.
 - b) This should be resource materials evaluation.
 - c) There is a need for a guide to identify when and how to use these materials and identify concepts.
 - d) A very good measuring stick.
- 3. Teacher survey instrument
 - a) Looks good.
 - b) I would like to see the Career Education concepts condensed too many.
- 4. Other comments.

Choose reading material for Career Education and Consumer Education wisely. Those that lend themselves to Career and Consumer Education not all stories and few poems perhaps. Retain some stories for enjoyment. No need to dissect all stories.



			Satisfaction level					
		٠.	Low			- Hi	gh	
			1	2	3	4	5 1	
1.	Checklist of interrelated Course Level Goals	Relevance		1	1	2	2	
		Importance		1_	1	2	2	
		Scope	·		2	2	2	
		Credibility			2	2	2	
		Timeliness			1_	2	3	
^	Describer of dentifying monding content	Relevance			1	2	3	
2.	Procedures for identifying reading content				1		!	
		Importance		-	1	2	3	
		Scope		-	1_	2	3	
		Credibility		 	1	1	4	
	-	Timeliness			1		3	
2	Teacher survey instrument	Relevance				1	4	
3.	- instrument			T	T_	1	1	
		Importance		+-	+	1	4	
		Scope	L	 	 	-	6	
	•	Credibility		1	-	2	4	
		Timeliness					4	



Review of Research Project - Advisory Committee

Integration of Career/Consumer Education and Reading Course Goals

2 - May 1974

Purposes and Procedures

The goals and objectives of the project have been reviewed. Please study the three materials that have been developed by principals, teachers, and the project director. After studying the three materials, please show your level of satisfaction with each of the points of criteria listed below. Also write a brief narrative evaluation which suggests support and/or criticism of the materials that have been developed to carry out the objectives of this project. Your evaluation should be made in terms of the appropriateness of each of the materials and the purposes of the project. Your remarks and evaluation will be used as guidance in further study and development of materials and other instruments.

	Narrative Comments		sa	Level of goals satisfaction LowHigh 1 2 3 4 5.				
1.	Prepared teaching guides for the identified story content. See next page for narrative comments.	Relevance	1	1		2	2	
		Scope	1			3	2	
		Credibility	1	1		2	2	
	4							
2.	Evaluation instrument given teachers using the teaching guides See next page for narrative comments.	Relevance	 			3	2	
		Scope				3	2	
		Credibility				3	2	
3.	Teacher survey instrument. See next page for narrative comments.	Relevance	 	+	1	1	3	
		Sco pe			1	1_	3	
		Credibility			_1	2	2	



1. Checklist of interrelated Course Level Goals.

The A B C under each goal hould be listed in the master Goal sheet. (some comments in number 2 pertain to the checklist)

Very Good! Very Complete! I would like to see each teacher in Portland have a copy of these typed on durable paper with the holes already punched so they could be placed right in the plan book. Hopefully they would be referred to whenever weekly plans were made in a variety of subjects.

I found it difficult to identify what was expected from the teachers viewpoint because I had not used these text books or taught in the primary grades.

The Directions on the cross-reference sheet indicate that a teacher should choose particular stories which contain Career/Consumer Ed concepts to extend a student's vocabulary and comprehension. Realistically, I don't believe this would happen. If a teacher uses SRA as the basal reading program, the students probably start at the beginning of a book, The Purple Turtle, for example, and read through to the end. A teacher could, of course, pick particular stories for their Career/Consumer concepts if these stories are supplementary reading materials. Also, I don't see that it is significant to cross-reference a six page story which contains Career/Consumer concepts to a Program Reading Goal. The goals are so broad that any material, it seems to me, could be tied into them. If the intent is that vocabulary and concepts of Career/Consumer Ed will be extended -- then this should be so stated.

2. Procedures for identifying reading content in currently-used K-3 materials.

The cross matching with reading goals is too cumbersome. It is difficult enough to determine what goal in Career or Consumer Ed a certain story is attempting to demonstrate, without having to cross reference this with reading goals. As a classroom teacher these goals are already in mind when a lesson is presented, and need not, it seems to me, be made reference to on these forms.

I see the reading course plans as being very complete. I appreciate especially the emphasis of going into comprehension in depth especially the implicit inferences and conclusions.

For a teacher who is familiar with the content and concepts of the reading materials used, the procedures and grid system should be satisfactory to use. I found it very time consuming only because of the lack of experience and exposure to the materials.

The procedure for identifying Career and Consumer Ed concepts in currently used materials appears workable and the idea of identifying the concepts is excellent. Without such identification I'm sure many teachers would read the stories without realizing that they contained Career/Consumer concepts. I do wonder, however, what the teacher will then do with the concepts. Is the purpose to show teachers that they are teaching Career/Consumer concepts merely by having the children read the stories in The Purple Turtle, for example? Or will the concepts identified in a story be the starting point for some kind of elaboration or follow-up?

If the concepts are being identified for the first reason, to develop teacher awareness of concepts they are already teaching, then I wonder if it would be necessary to go through the whole procedure for all reading and language arts materials. Giving teachers some examples, such as I



had, plus the Career/Consumer Ed goals, might be enough to alert them to the potential of the materials in terms of Career/Consumer concepts and they could then easily pick out the concepts themselves in whatever materials they might be using. This procedure would have the advantage of cutting out a lot of work for your committee and would still, I feel, develope the desired awareness in teachers.

3. Teacher survey instrument.

I have a v-ry favorable impression of this instrument. The questions are asked in such a way as to involve the teacher in the answering. In the activity matching questions with concepts and golas -- it is a bit confusing to have the questions carried over to a second page.

I find the checklists very complete. I would like to see them somewhat simplified because I believe they would be of more use - however, I assume this list is just to be evaluated by a small group of teachers first. Some of these goals while taught incidentally I question that they may be a little sophisticated for K-3. For example under Career Education I thought (h) & (k) could be postponed until later grades and (c) & (p) under Consumer Ed.

This is a very good survey instrument and each teacher in the pilot schools schools should complete one if they weren't asked to do so. This would be very useful in the planning of inservice for the staff of these schools when materials are completed and ready for the buildings.

The survey should give a good evaluation of whether or not a teacher would be able to recognize Career/Consumer concepts implicit in the materials with which she works. I assume that another instrument is to be developed to measure the actual use of these concepts in the classroom.

4. Other comments.

Some general impressions if I may: Please excuse the arrows on my evaluation sheet. I had some difficulty determining which sheets you were refering to -- I hope I evaluated in the correct areas.

I have a favorable attitude toward the intent of this project, but found the forms cumbersome as I specified. Also, it would be my hope that these forms would be presented as a skill development tool and not as a continuing requirement after the skill of Goal interrelating is mastered.

