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ABSTRACT

In conjunction with the ERIC Clearinghouse on Library and Information Science's sponsored seminar at the University of Maryland School of Library and Information Services on "The Marketing of Information Analysis Products," a mailed questionnaire survey was conducted to investigate the information problems and needs of people who are presently or plan to be active in the operation of educational information centers and in the educational extension agent program. Questions deal with the respondent's professional background, resources of his information service, problem areas and/or limitations, and suggested topics for information analysis products. The results of this survey are meant to aid in the design and development of information analysis products and services that would be precisely tailored to meet the needs of the practitioner who works in this area. (Author)

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SURVEY OF INFORMATION NEEDS OF EDUCATIONAL INFORMATION SPECIALISTS

by

Robyn C. Baugham

University of Maryland College Park, Maryland May 31, 1972 THE PARTY OF THE P

003 896

TABLE OF CONTENTS

	PAGE NUMBERS
PURPOSE	1
METHODOLOGY	2
SURVEY RESULTS	2
COMMENTS	18
APPENDIX I	21
APPENDIX II	28



DATA TABLES

FIGURE NUMBER	TITLE	PAGE NUMBER
1	Organization	2
2	Age of Respondants	3
3	Highest Degree Earned	3
4	Years of Educational Work Experience	4
5	Number of Years in Present Position	5
6	Number of People Supervised	6
7	How Time Is Spent	5
8	Resource Materials	7
9	Reference Tools Used Most Often	8
10	Number of Requests Per Week	9
- 11	Contact Method	9
12	User Community Composition	10
13	Services Offered User Community	11
14	Feedback	12
15	Information Products	13
16	Professional Tools for Setting Up and Operating an Educational Information Service	13
17	Problem Areas of Limitations	15
18	Information Analysis Products	18



<u>Purpose</u>

In conjunction with the ERIC/CLIS sponsored seminar at the University of Maryland's School of Library and Information Services on 'The Marketing of Information Analysis Products," a survey was conducted to investigate the information problems and needs of people who are presently or plan to be active in the operation of educational information centers and in the educational extension agent program.

Since this is a comparatively new profession in the education and information science field, few studies have been made into these peoples' information needs. Based on the surveyor's personal associations with many of the people who serve in this capacity, there is general consensus among them that little is written on the subject and a need exists for such reference tools to be made available.

In order to get a better understanding of their information problems and needs, a survey was taken of the State Dissemination Officers, the three OE funded (FY 1972) pilot State Dissemination Projects, the OE funded (FY 1972) State and Local Education Information Centers, Education Information Centers who use ERIC tapes, and a few selected educational information services. Hopefully, the results of this survey will provide a step toward the design and development of information analysis products and services that would be precisely tailored to meet the needs of the practitioner who works in this area.

Methodology

The research method used in this survey was a mailed questionnaire, (Appendix I). A cover under the name of the surveyor's professor, Dr. Jerry Kidd, (Appendix II), was included.

Ninety questionnaires were mailed out during the week of April 17, 1972. The response deadline was May 10th. As of May 31, a total of fifty-nine questionnaires were returned which is a 65.5% return. Only three follow-up telephone calls were made to encourage response from selected centers.

Survey Results

As mentioned previously, fifty-nine questionnaires were returned. One such respondent stated that they did not have an operating educational information center so he did not fill out the questionnaire. The results were as follows:

ORGANIZATION

Type of Organization	No. of Agencies Responding
State Education Agency	39
Local Education Agency	7
Regional Education Agency	4
ERIC Clearinghouse	4
Professional Association or Organization	3
University	4
Educational Media Center	2
Information Utilization Project	1
Federal Government Education Agency	1
Research and Development Center	_1
TOTAL	66

FIGURE 1

In several cases, respondents indicated that their organization belonged to more than one category. Thus, the total comes to more than the total number of questionnaires returned. In any case, the results show a good response from the State Dissemination Officers.

The questions regarding the staff, especially conditions of the respondent were asked in question 3. The results are indicated in Figures 2 - 7:

AGE OF RESPONDENTS

Age Range	Number of Respondents in this Range
20 - 25 26 - 30 31 - 40 41 - 50 51 - 60 61 - over No Response	1 8 24 17 6 2
TOTAL FIGURE 2	59

HIGHEST DEGREE EARNED

Degree	Number of Respondents With This Highest Degree
Bachelors	8
Masters	26
Doctorate	23
No Response	<u></u>
TOTAL	59

FIGURE 3

YEARS OF EDUCATIONAL WORK EXPERIENCE

Number of Years	Number of Respondents
1 - 5	6
6 - 10	16
11 - 15	14
16 - 20	7
21 - 25	7
26 - over	Ś
No Response	_3
TOTAL	59

FIGURE 4

NUMBER OF YEARS IN PRESENT POSITION

Number of Years	Number of Respondents
0 - 3 4 - 6	36
	15
7 - 9	1
10 - 15	4
16 - over	· 2
No Response	_1
TOTAL	59

FIGURE 5

NUMBER OF PEOPLE SUPERVISED

Number of People	Number of Respondents
Norie 1 - 5 6 - 10 11 - 15 16 - 20 21 - over No Response	4 18 8 9 1 9
TOTAL	59

FIGURE 6

In some cases, respondents failed to answer all of the questions which accounts for the fact that there is a small no response figure.

The respondent was asked to break down by percentage the way in which he spent his time. The categories included: program administration, reference and retrieval services, information acquisition, information dissemination, orientation, public relations, processing documents, and other. They were asked throughout this questionnaire to specify what "other" meant. The overall results indicated that the most amount of the respondant's time was spent included (in rank order):

How Time is Spent:

- 1. Program Administration
- 2. Other (usually program planning and research)
- 3. Information Dissemination
- 4. Reference & Retrieval Services
- 5. Information Acquisition
- 6. Public Relations
- 7. Orientation
- 8. Processing Documents

FIGURE 7

In looking at Figures 2 - 7, it must be remembered that the respondent is answering for himself only. Respondents supervised professional, technical, and clerical help. Because of the diversity of job titles, it was not tallied as the other questions. A suggestion might be to either specify job positions in the questionnaire form or to eliminate this question completely. For the purposes of this questionnaire is did not serve to be very important.

Since it was the program administrator who generally responded to the questionnaire, how he personally spent his time does not necessarily reflect how the total operation functions—time—wise.

The various channels of communication were investigated in the fourth question dealing with resource materials.

The rank order of the resource materials listed in the questionnaire which the respondents have available for answering information requests are listed in Figure 8.

Not included in Figure 8 were several resource materials that were listed only once by several people. One respondent, commenting (facetiously?) on the locally produced fugitive literature, wrote:
"In all seriousness, we do employ individuals on pardon."

The second question (Figure 9) regarding resource material requested a list of the five reference tools they used most often.

Not included in this report are several additional reference tools which were mentioned one or two times by several respondents.

Services of the Center were investigated in Question 5. The results of these questions are listed in Figures 10 - 14.

Resource Materials (in rank order)

<u>Materials</u>	Number	of Responses
Microfiche		
ERIC New York State Curriculum Materials Kettering - I/D/E/A Assn. for Supervision and Curriculum Development	51 3 1	
(NEA) Xerox UNIPACS NTIS	1 1 1	
SUBTOTAL		59
Research in Education (ERIC) Books and Monographs Bulletins and Newsletters Current Index to Journals in Education (CIJE) U. S. Government Publications Putting Research into Educational Practice (PREP) ERIC Clearinghouse Products Periodicals Pamphlets Human Resources Education Index Statistics Locally Produced Fugitive Literature Subscription Services (other than periodicals & bullet Newspaper Clippings Historical Documents Microfilm Archives Microbook (Encyclopedia Britannica) University Microfilms Dissertation Abstracts	ins) 13 1 1 2 1	56 52 51 51 59 46 45 41 38 32 27
SUBTOTAL		18
Resource Materials not listed in questionnaire, but added by	resp on d	ent:
Abstracts of Instructional Materials in Vocational and Technical Education (AIM) and Abstracts of Research and Related materials in Vocational and Technical Education (ARM)	3	

FIGURE 8

Reference Tools Used Most Often (in Rank Order)

- 1. ERIC materials (including <u>Research in Education</u>, ERIC Computer tapes, ERIC microfiche, <u>ERIC Thesaurus of Descriptors</u>, ERIC Clearinghouse Products, and <u>ERIC Descriptor Usage Postings</u>).
- 2. Current Index to Journals in Education (CIJE)
- 3. Education index
- 4. AIM and ARM
- 5. U. S. Government Publications
- 6. PREP
- 7. State Statistical Reports
- 8. Books and Monographs
 Local Vertical File Collection
 Periodicals
- 9. Human Resources
- 10. Educational Research and Service of the National Education Association
- 11. Encyclopedia of Educational Research
- 12. Newsletters
- 13. State Library

FIGURE 9

Number of Requests Per Week

Number of Weekly Requests	Number of Responses
1 - 10	14
11 - 25	8
26 - 50	10
51 - 100	8
101 - 150	1
151 - 200	2
201 - 250	2
251 - 300	2
301 - over	1
No Response	11
TOTAL	59

FIGURE 10

The number of educational information requests per week shown in Figure 10, indicate that several centers receive ten or less requests per week, which implies that these operations have not developed very far in the servicing aspect. Most of the Centers receive under fifty requests per week.

Contract Method (Percentage)

	NUMBER OF RESPONDENTS IN THIS PERCENTAGE RANGE										
- [0-	11-	21- 31- 41- 51- 61- 71- 81- 90-								
- 1	10%	20%	30%	40%	50%	60%	70%	80%	90%	100%	
	20	9	4	6	2	2	0	1	1	2	
	4	7	6	8	7	4	3	4	1	4	
	11	Э	6	8	7	4	2	2	0	1	

Letter Telephone

Visit

FIGURE 11

The method of contact as illustrated in Figure 11 greatly varies from one operation to another. Generally, letter and telephone requests are the main contact methods. On the other hand, two organizations said that 100% of their contact was by visit. Certainly the location of the center in relation to the location of its user community greatly affects how the user will go about contacting the center. Another factor, not adequately taken into account here was the contact made by an educational extension agent or linker.

The respondent was asked to give a percentage breakdown of his user community. The results are as follows:

User Community Composition (Approximate Percentages)

NUMBER OF RESPONDENTS IN THIS PERCENTAGE RANGE

	0 - 10%	11- 20%	21 - 30%	31 - 40%	41- 50%	51 <u>-</u>	61 - 70%	71 - 80%	81- 90%	90 - 100%
School Administrators (State, Local, and Bldg. level)	4	8	6	7	9	4	3	5	4	2
Teachers	15	9	11	4	2	3	4	0	0	0
Graduate Students	25	7	4	2	0	0	0	2	0	0
School Librarians	25	2	2	0	0	0	0	0	0	0
Government Agencies, Legislators, Citizens	5	3	1	0	1	0	0	0	0	0
Others	13	3	1	0	0	1	1	0	0	0

FIGURE 12



Figure 12 indicates that the largest percentage of users have been school administrators, followed by teachers. The other groups listed do not account for a very large percentage of the current user community. These figures, of course, represent the present conditions. Several state dissemination officers indicated that they were trying to increase the number of teachers using their service.

Services Offered User Community-Listed in Questionnaire (in rank order)

Services	Number of Responses
Manual ERIC Searches	43
Referrals	42
Inservice Programs (teachers and/or administrators)	38
Reproduction of book and/or periodical articles	39
Dissemination of PREP materials	36
Computerized ERIC Searches	36
Demonstrations and Orientation on your information serv	ice 36
Current Awareness	35
Reproduction of microfiche	35
Help in writing proposals	31
Selective Dissemination of Information (SDI)	27
Interlibrary loans	27
In-depth literature searches	26
Extension agents or linkers	24

How Many?

Number of Agents	Number of Respo	ondents
0 - 5	7	
6 - 10	2	
11 - 15	1	
21 - 30	1	
over 30	2	
No response	10	
Table of Contents Service		10
Other .		17
Consultant Assistance Dissemination of ESEA, Title III	4	
materials	2	
Reproduction of Statistical Article	es 2	
Miscellaneous	8	,

FIGURE 13

The figures in Figure 13 indicate that many of the centers offer a wide range of services. Also several states have initiated the use of educational extension agents or linkers.

Feedback

Questionnaire (form)	18
Means of Feedback	Number of Respondents
TOTAL	59
No Response	13
No	, -
Yes	32 14
Provision for Feedback	Number of Pespondents

Informal (i.e., face-to-face)

Other Ways

No Response

12

8

TOTAL

59

FIGURE 14

A means of feedback from the user to the information service is provided in many of the centers. This is usually accomplished by filling out a form or questionnaire and returning it to the center. Informal, face-to-face contact was the other most widely used means. Several respondents who said that they were not providing a means for feedback indicated that they were developing a method.

Each respondent was asked to indicate the types of information products or packages they produced. The categories were listed in the questionnaire.

<u>Information Products</u> (in rank order)

Products	Number of Responses
Computer Printouts	41
Bibliographies	39
Reproduction of Periodical Articles	38
Reports (statistical, Title III Evaluations, research and development, etc.)	29
Surveys	29
Single Concept Papers	25
State of the Art Reviews Other	15
Information Packages (including computer printout, journal articles, pamphlets, etc. on a particular subject)	5
Reproduction of ERIC microfiche	4
Newsletter	4

FIGURE 15

Not included in this listing are those products which were mentioned by only one respondent.

Question 7 asked for the respondent to list the professional tools, references, or products which have helped them most in setting up and operating their educational information service. This particular question was the only one where the respondent did not always answer in the manner that the surveyor was seeking. The surveyor wanted to know how the respondent got direction or guidance in setting up his center. Not being asked for were the resource materials the respondents used in answering his requests.

Professional Tools for Setting Up and Operating an Educational Information Service (in rank order)

- 1. ERIC and CIJE References and Indexes
- 2. Visits, Conferences, and Contacts with other professionals who operate other educational information centers.
- The Educational Information Center: An Introduction, by Sherman, Lewis, and Wanger, System Development Corporation. PREP materials

The second of th

- 4. MOREL Reports
- 5. AIM and ARM Ronald Havelock's and Everett Rogers works National Dissemination Project Work Experience

FIGURE 16

Many other references were listed by only one respondent but are not included in Figure 16.

The eighth question delved into the biggest problem or limitation the respondents have in getting research or innovation into the hands of the practicing educator. The responses cover the areas of staff, money, organization, educational community, operation, and networks.

Problem Areas or Limitations

A. STAFF

- Problem of identifying and training enough extension agents over the state to make the services easily accessible to all educators.
- 2. Need for more highly trained staff in librarianship and information science.

B. MONEY

- 1. Cost limitations on reproducing hard copy.
- 2. The cost of running a computer search is too high to be of use to teachers and graduate students.
- 3. As Federal monies evaporate, will the state or local education agency pick up the tab?
- 4. Limited funds available for additional staff. The Board of Education's current thrust is to employ people who are in direct contact with students.

- 5. Need for partial institutional or organizational support in order to provide capital for new ventures and products.
- 6. Lack of money made available to facilities for actual dissemination. Awaiting approval to purchase microfiche duplicating equipment for the main office, as well as microfiche headers for the field.

C. ORGANIZATION

- Selling your education agency on the need for an educational information center.
- 2. Developing an understanding of what an information service can do to strengthen the activities of existing services and institutions.
- Problems of integrating the information role with other roles of consultants and specialists.
- 4. Getting people to plan for the future and allowing sufficient time to review available information.
- 5. Restrictions from bureaucratic structure.



- 15 - **18**

6. We need the renewal center "to serve as the marketplace."
Producer and consumer can get together here face-to-face, to buy
and sell, following demonstration. Educational extension agents
can provide the broader and deeper consumer information.

D. EDUCATIONAL COMMUNITY

- 1. Most serious problem is the lack of interest, concern or motivation on the part of the average educator to research or innovation.
- 2. Time for practicing educators to do research.
- 3. Lack of awareness of information retrieval services to practicing educators.
- 4. Personal habits of educators related to information acquisition. Too many educators seem to project the impression that they want information without any work on their part. They do not want to read more than one page and they do not want to synthesize the work from several reports.
- 5. Lack of resolution of questions as to why rank and file teachers do not read even when provided with good access to research; a virtual paucity of theoretical constraints related to the sociology of professional information within education.
- 6. Training educators to use research in the decision making process.
- 7. Client being more aware of uses of material.

E. OPERATIONAL

- 1. Copyright.
- 2. User reaction to microforms and availability of readers.
- 3. Accessibility of hands-on curriculum materials for national dissemination.
- 4. Inconsistencies in ERIC Clearinghouses in indexing and abstracting.
- 5. Getting the right questions asked.
- 6. Turn-around-time.
- 7. Relevance of material (screening).
- 8. Availability of computer services for ERIC within their own department.

- 9. Having personal contact with the user.
- 10. Educational data base limitations---needs to be made stronger. This limitation also affects your center's service.
- 11. Hardware limitations.

F. NETWORKS

- 1. Need to establish linker network beyond the retrieval system.
- 2. Need for cooperation between ERIC Clearinghouses and retrieval operations.
- 3. Federal support for specialized information centers which create duplication of effort and political problems.

FIGURE 17

The final question asked for specific topics for information analysis products they would find most useful to them in their role as disseminator of educational information. Seventeen suggested topics were listed and additional topics were encouraged. Four respondents said that they would be very much interested in each of the suggested topics.

Information Analysis Products Suggested Topics (in rank order)

Storage and Retrieval Systems in an Educational Information Center	37
Needs Assessment and the Educational Information Center	34
Educational Extension Agents	30
Change Agents in Education	30
Delivery Systems in the Educational Information Center	30
Training to be an Educational Information Specialist	25
The Educational Information Center Collection	25
Centralization of Dissemination Efforts in a School System (State and/or Local)	25
The Educational Information Center Services	24
Search Negotiation Strategy	23
The Educational Information Center Products	22
Communications in a Bureaucracy	2.1
Public Relations in an Educational Information Service	19
The Use of Telefacsimile Transmission in an Educational Information Center	19

Selling your School System on the Need for an Educational	18
Information Center	10
Reporting in an Educational Information Center The Role of the School Librarian in Bringing About Change	17 12

Additional Suggestions Made by Several Respondents

Survey of Educational Information Centers (organizational patterns, user community, products, services, etc.)
Feasibility Study of a Network between Educational Information Centers in order to Exchange Ideas and Products---to Avoid Duplication of Effort.

The Art and Process of Synthesizing Information from a Collection of Topic Relevant Documents.

Technological Advances in Information Centers. User Reaction to Computer Generated Abstracts.

Study of Reaction to Prepackaged vs. Individualized Information Products. Costs of an Educational Information Center and Cost Benefits.

FIGURE 18

Two people commented that the school librarian would not be accepted as a change agent. In order to make this happen, the image of the school librarian would have to be changed from what it has been traditionally.

One respondent replied that telefacsimile is too costly for it to be used in an educational information center.

Comments

This mailed questionnaire survey attempted to find out the information needs and problem areas of persons who operate educational information centers. The survey was national in scope and it included responses from all FY 1972 Office of Education supported National Dissemination Project Pilot States, and the ten OE funded state and local educational information centers for FY 1972. This is significant because these centers



represent operations that are both in the developmental stage as well as centers that have been in existence for several years.

It might be well to note that due to the inception and actual production of ERIC materials, this new professional role in education really came into its own. With having educational research and information in one collection using microfiche as the main storage form, education agencies, universities and education related agencies or organizations can store the entire collection in their own facility and have reader-printer machines available so they can reproduce their own hard copy of a document, if desired. Indexes and computers can be used to locate and retrieve relevant documents. As a result of the availability of this major resource, state and local education agencies as well as some universities and professional organizations have developed educational information centers to provide educators with information on topics of interest.

This questionnaire sought information concerning present conditions, not what was being planned. There were several areas such as the hardware equipment used that were not investigated.

The response to the survey was encouraging. The comments made showed that there was a real interest among practitioners in this field for this type of information to be compiled and made available to others who either plan or now operate an educational information center. Information such as resource materials used most often, services and products, as well as the reference tools most helpful in setting up and operating an educational information center should be valuable to anyone developing a similar operation.

Generally, the people who serve in this capacity are very enthusiastic and optimistic concerning this new professional role. This judgment is based on the surveyor's personal association with many questioned in this survey. Bureaucratic structures, money and staff are the major barriers they have in accomplishing their objectives.

One thing that was made evident by the respondents was the need for more communication between and among the Centers. Perhaps information analysis products could be designed to include input and feedback from the various centers, thus making this information available on a broader scale to more practitioners.



QUESTIONNAIRE

í.	Name	·		
	Post	tion/Title		
	Cit	y/State/Zip	·	
	Tele	ephone		
2.		e of Organization		
		State Education Agency	. 	
		Local Education Agency		
		Regional Education Agency	,	
		Educational Media Center		
•		ERIC Clearinghouse		
		Professional Assn. or Organization	·	
		Other (Please Specify)	•	
3.	Sta	\underline{ff} (Please answer for the	e person listed in #1 above)	
	A.	Age		
		20 - 25	41 - 50	
		26 - 30	51 - 60	
		31 - 40	61	·
	В.	Highest degree earned		
	c.	Years of educational work	k experience	
	D.	Number of years in presen	nt position	
	E.	Number of people supervi	sed, if any	
		Breakdown by position	and number	÷



Page 2

		preaktions by position as	id number	(continuea)		
				:		
						-
F.	Who	ot novembers of new til-	· 	•		
F •	WIIG	nt percentage of your time	e is speni	c on:		
	1.	Program Administration				
	2.	Reference & Retrieval S	Services			
	3.	Information Acquisition	l			•
	4.	Information Disseminati	.on	•		•
	5.	Orientation	•			
	6.	Public Relations				
	7.	Processing Documents				
	8.	Other (Please Specify)				
		•			•	
Res	ourc	es				
A.	Wha req	t Resource materials do uests?	you have a	vailable for	r answeri:	ng information
	Boo	ks and Monographs				
	Gov	ernment Publications			, '	•
	Mic	rofilm (Please Specify)				
		rofiche (ERIC, other [P1	oone Creed	<i>E</i> 1\		
			ease speci	.ral)		
		spaper clippings				
	Pam	phlets		·	•	
	Sta	tistics			`	
	Per	iodicals				
	His	torical Documents				
		TOTAL DOCUMBILED	. ———			



4.

			Page 3
	Res	ources (Continued)	
		outting Research into Educational Practice (PREP)	
		ERIC - Research in Education (RIE)	
		Current Index to Journals in Education (CIJE)	
		Education Index	
		ERIC Clearinghouse products	
		Subscription services (other than periodicals & bulletins)	
		Locally produced fugitive literature	
	`	Human Resources	,
		Other (Please Specify)	
	•		•
		· · · · · · · · · · · · · · · · · · ·	
	В.	List the 5 reference tools you use most often. (Please Be	
		The second cools you use most often. (Flease Be	Specific,
			
			·
	5.	Compless	
	٥,	Services	
•		A. How many requests do you receive per week (avg.)	
		B. Contact method (%) Visit Letter Telepho	ne
		C. User Community Composition (Give Approximate Percentage	es)
		School Administrators	
		Teachers	
		School Librarians	

THE PERSON OF TH

C.	User Community Composition (Continued) Graduate Students		
			
	Other (Please Specify)		
	•		
		•	
D.	What services do you offer your user community?		
	In-depth literature searches	_	
	Computerized ERIC searches	: _	
	Manual ERIC searches	•	
	Reproduction of microfiche		
	Dissemination of PREP materials		
	Reproduction of book and/or periodical articles	•	
		-	
	Current Awareness	-	
	Selective Dissemination of Information (SDI)	-	
	Table of Contents Service	-	
	Referrals		
•	Demonstrations & Orientation on your information service	-	
	Help in writing proposals	;	
	Extension agents or linkers	•	,
	If yes, how many	•	
	Inservice Programs (teachers and/or administrators)	•	
	Inter-library loans		·
	Other (Please Specify)		····

	E. Do you provide a means for feedback?
	If yes, how
6.	Products
	What type of information products or packages do you produce?
	State of the Art Reviews
	Bibliographies
	Computer Printouts
	Single Concept Papers
	Reports (Please Specify Type)
	Surveys
	Xerox Copies of Periodical Articles
	Other (Please Specify)
	•
	·
7.	List the professional tools, references, or products which have helped you
	most in setting up and operating your educational information service.
	<u> </u>
	·
8.	Problems
	What do you see as the biggest problems or limitations you have in getting
	research or innovation into the hands of the practicing educator? (Please write any additional comments on the back of the page.)
	Staff Money



Page 6

	cional Committment	
· · · · ·	······································	
· · ·		
•		
	•	
ou in yo	oics for information analysis products would you find most useful our role as disseminator of educational information?	
ou in yo (In this	oics for information analysis products would you find most useful our role as disseminator of educational information? questionnaire the term educational information service is synone cational information center.)	
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9.	Which topics for information analysis produces would you find most useful t you in your role as disseminator of educational information? (Continued)
	The Role of the School Librarian in Bringing About Change
	Centralization of Dissemination Efforts in a School System (State and/or Local)
	Selling your School System on the Need of an Educational Information Center
	Needs Assessment and the Educational Information Center
	Delivery Systems in an Educational Information Center
	The Use of Telefacsimile Transmission in an Educational Information Center
	Search Negotiation Strategy
	Others (Please List)
-	

APPENDIX II

UNIVERSITY OF MARYLAND

College' Park 20742

SCHOOL OF LIBRARY AND INFORMATION SERVICES

PHONE: (301) 454-3016

April 24, 1972

Dear Educator:

As part of her work in a course in research methods, one of my students has prepared the enclosed questionnaire as a means of finding out some basic facts about the information problems and needs of people who are to be active in the operation of educational information centers and in the educational extension centers and in the educational extension agent program. Hopefully, such means are a step toward the development of information products and services that will be precisely tailored to the conditions in the field (as opposed to mere speculation about what is happening or should be happening).

We ask your cooperation in completing the questionnaire and in commenting on its characteristics. Is it, for example, worded in such a way as to be meaningful to operators of educational information centers and the extension agents who are to be working out of such centers?

Please take a few minutes and give us your views. We would appreciate it if you could return the form in the enclosed envelope by May 10.

Thank you.

Sincerely,

J. S. Kidd Professor

JSK:itd Enclosures