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ABSTRACT
                This paper reviews the research and commentary
literature on techniques, traits, and success factors for teachers of
the disadvantaged. The author categorizes and discusses behaviors for
teachers of the disadvantaged within four selected dimensions: 1)
Affective (related to the teacher's attitudes, emotions, feelings,
and values), 2) Cognitive (related to the teaching of a subject and
the teacher's development of the students' intellectual
competencies), 3) Controlling (related to the teacher's order,
planning, tasks, responsibility, and systemization), and 4) Stable
(related to the teacher's calmness, objectivity, consistency,
confidence, and alertness). The brief summary section concludes that
although research on teacher behavior is impressive in quantity, the
results are contradictory and concern for teachers of the
disadvantaged inadequate and that this review, while not providing
answers, might be used as a reference point in seeking answers to
questions on what behavior is desirable for teachers of the
disadvantaged. One hundred forty-two references are cited, nearly all
published in the 1960's. (JS)

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Selected Teacher Behaviors Considered as a Basis

for Reporting Recommended Strategies for

Teaching the Disadvantaged: A Review[1]

Allan C. Ornstein

Introduction[2]

Thelen (1967) indicates that teachers and students vary, and the
crucial problem is to get the right combination for the most effective
teaching-learning process. Fantini and Weinstein (1968) refer to this as
a "match" of teacher behaviors with learning styles of the disadvantaged,
whereas M. L. Goldberg (1964) calls it the "fit" and Wilkerson (1964) calls
it the "interaction" between teachers of the disadvantaged and their
students.

Phillips (1967) points out that children and teachers are different;
the analysis of teacher behavior should be directed toward obtaining the
right "mesh" or best combination. Orleans, Clarke, Ostreicher, and Standlee
(1952) believe that it is essential to classify what kinds of teacher
behavior are effective with different kinds of students. Thelen (1969)
believes that the most important thing is to give teachers a "compatible"

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[1]This article is based on the author's first draft of his thesis chapter
entitled, "Related Literature." In Selected teacher behavior attributes
rated as desirable by ninth-grade disadvantaged students and ninth-grade
teachers of the disadvantaged. Unpublished doctoral dissertation, New
York University, expected 1970.

[2]The terms "disadvantaged" and "lower-class" students are used inter-
changeably throughout this article, reflecting the different investigators'
usage.

class, a class they can work with and teach. M. L. Goldberg (1964) is of
the opinion that teacher behavior and effectiveness vary with different
students. The importance of effectiveness is evidenced by two recent reports
(Massachusetts State Board of Education, 1965; Passow, 1967), affirming that a
teacher who is effective with middle-class students will not necessarily be
effective with disadvantaged students. Jackson (1957), Kirman (1964), and
Washburne and Heil (1960) point out that two teachers may have very different
results with the same students or class, ranging from bedlam to rapport, and
from nonteaching to cogent teaching. Battle (1954) points out the degree of
similarity between teachers' values and those of students to achieve as
measured by the teachers' grades. Coleman (1968) asserts that a "good" teacher
tends to influence the achievement of disadvantaged students more than that
of middle-class students.

In the literature on teacher behavior and the disadvantaged, the research
on teacher behavior seems general in nature, not specifically related to teachers
of the disadvantaged. Similarly, the research on the disadvantaged seems pri-
marily concerned with the children's and youth's socio-psychological problems,
not specifically related to their teachers' behavior or interaction. However,
there is a great deal of commentary about techniques, traits, and success
factors for teachers of the disadvantaged - referred to in this article as
teacher behaviors. Thus, much of the literature included in this review is
based on commentary rather than on research.

Although an objective or valid list of teacher behaviors is difficult, if
not impossible to prescribe (Klopf & Bowman, 1967; Task Force One, 1965),
this author will categorize and discuss behaviors for teachers of the disadvan-
taged within four selected dimensions: (1) Affective (related to the teacher's

attitudes, emotions, feelings, and values), (2) Cognitive (related to the teaching of a subject and the teacher's development of the students' intellectual competencies), (3) Controlling (related to the teacher's order, planning, tasks, responsibility, and systemization), and (4) Stable (related to the teacher's calmness, objectivity, consistency, confidence, and alertness.

As one reads the list of teacher behaviors, it becomes apparent that no teacher can possess all the desired qualities of behavior. A given teacher behavior may overlap into or be included in another dimension. The difficulty of distinguishing between a behavior and an attitude .- sometimes a problem of semantics and subjectivity. Finally, in some cases, for the sake of brevity, a number of related teacher behaviors have been categorized into a broad characteristic.

Affective Teacher Behaviors

D. P. Ausubel (1967), Congreve (1969), Crow, Murray, and Smythe (1966), Riessman (1966), and Sexton (1961) contend that manifesting dedication or desire to teach the disadvantaged is important. Riessman (1966) believes the teacher should be able to identify with the underdog. Rousseve (1963) and Sexton (1961) feel the teache. should possess a reformer's zeal for teaching the disadvantaged. Wayson (1966) found that one of the behaviors teachers ol th disadvantaged rated as desirable was "missionary zeal." Although Havighurst (1968) contends that the "motivating element" is an important quality for teachers of the disadvantaged, elsewhere (1967) he found that out of 5,000 randomly selected elementary-school teachers from Chicago, 22% of those who were teaching disadvantaged students perceived their position as being "unfavorable" or "very unfavorable"; only 4% of the teachers in upper- and middle-class schools did so. In this connection,

Coleman (1966) and Passow (1967) found that teachers, regardless of race,
prefer to teach in middle-class schools. Studies by Gottlieb (1964b),
McCallon (1966), and Wayson (1966) indicate that with teaching the dis-
advantaged, job satisfaction decreases with increased years of employment.
Dlabal (1966) compared 30 teachers who liked working with the disadvantaged
with 30 who disliked working with the disadvantaged. The former group scored
significiantly higher (.05 level) on the California Psychological Inventory
in Sociability and Tolerance, which may be considered as affective in nature.

Crow et al. (1966), Dlabal (1966), Ellis (1965), Gordon (1965), Linn
(1966), and Rivlin (1966) are of the opinion that the teacher should manifest
socio-psychological understanding of the disadvantaged. Congreve (1969),
Gordon (1965), Riessman (1962), and Strom (1965) maintain the teacher should be
aware of the student's mental or learning styles.

Goff (1954) reports that Negro disadvantaged children from six to four-
teen show a significant (.01 level) decrease in confidence with increase of
age. She (1954) recommends, along with D. P. Ausubel and P. Ausubel (1963),
Bowman (1966), Clift (1969), Havighurst (1968), Kvaraceus (1965), and Whipple
(1967) that teachers counteract this tendency with behaviors that raise the
disadvantaged child's self-concept and/or ego-development. In this connection,
Wirth (1966) found that disadvantaged children's self-concepts were signifi-
cantly related to the perceptions of the teacher's feelings toward them in
21 out of 25 classes. Paschal (1966) showed that disadvantaged students
substantially gain in achievement when their teacher's attitudes and behaviors
are ego-supporting of them.

Being empathic to the needs and/or problems of the disadvantaged is
desirable, according to Bernstein (1967), Cheyney (1966), Cauman (1966),

and Tanner (1967). Lail (1968) found that ninth-grade disadvantaged students
differ from their middle-class counterparts in their concern for their own sex
and work developmental tasks (at the .05 and .01 levels respectively). Howard
(1968) reported that disadvantaged students' perceptions of their needs and
problems and their teachers' perceptions of these needs and problems are
significantly different in twelve areas at the .01 level and fourteen areas
at the .05 level, for a total of 26 significantly different comparisons out
of a possible 80 combinations. Gottlieb (1964a) showed that Negro disadvan-
taged youth perceive their teachers as unable to understand them in terms of
their educational goals.

Manifesting warmth is considered desirable by Bloom, Davis, and Hess
(1965), M. L. Goldberg (1964), Hawk (1967), and Malone (1968). Engle, Davis,
and Mazer (1968) reported that lower-class high-school students had signifi-
cantly fewer absentees and latenesses with warm teachers. Getzels and
Jackson (1963) indicate that teachers tend to be warm with students they
like, but as indicated elsewhere[3], many teachers of the disadvantaged dis-
like their students. Also, Perkins (1965) and Yee (1968) found that teachers
tend to be more critical and less warm with underachieving and lower-class
students than with achieving and middle-class students respectively.

Bereiter and Englemann (1966), Epps (1970), Inman (1968), and Riessman
(1966) recommend that the teacher give genuine praise. Clark and Walberg
(1968) divided 110 inner-city junior-high-school potential dropouts into
two groups, whose difference in mean I. Q. was 1.32. The group that was
verbally rewarded by their teachers scored significantly higher (.01) on
their reading tests. Data by Douvan (1956) and Gewirtz and Baer (1958)

[3]Chapter 3 of author's thesis.

confirm that lower-olass students are mor responsive to approval, significant

at the .01 level. However, Rosenhan and Greenwald (1965) showed there was no

difference between lower-class and middle-olass students in their tendenoy to

respond to verbal reinforcement.

Cognitive Teacher Behaviors

Fantini and Weinstein (1968), Gordon (1965), Kornberg (1963), McGeoch

(1965), and Rivlin (1966) believe it is important for the teacher to be

oompetent in his subject area. H. A. Johnson (1968), Klopf and Bowman (1967),

Singer (1968), and Tanner (1967) maintain that the teacher should have the

knowledge and ability of working ourrent instructional devices. Inman (1968),

H. A. Johnson (1960), Singer (1968), Taba and Elkine (1966), and Williams

(1968) believe the teacher should utilize multimedia or audiovisual materials.

McGeoch (1965) and Riessman (1962) assert that the lessons should be well-

planned, while Crow et al. (1966) and McGeoch (1965) are of the opinion that

the pace of the lesson should be varied. Bernstein (1966), Blank and Solomon

(1969), and Torrance (1966) contend that the teacher should formulate good ques-

tions. D.P. Ausubel (1967), Epstein, Fink, and Hauserman (1967), M. L. Goldberg

(1964), Matoaynski (1968), Rousseve (1963), Vontress (1963), and Wilcox (1967)

assert the importance of the teacher communicating a sense of exoitement and

enthusiasm while teaching. In this connection, Ryans (1960) found sifnifi-

cant F ratios at the .05 level for stimulating, imaginative, and verbally

understanding teachers who worked effectively with students from low scoio-

economic backgrounds. Mastin (1963) found a significant gain in student

achievement for 15 olasses at the .01 level and for one additional class at

the .05 level out of 20 inner-oity classes when lessons were taught with

"apparent enthusiasm" versus "lack of enthusiasm."

Several different instructional activities are recommended for teachers
of the disadvantaged. Bereiter and Englemann (1966), Elkins (1969), Cooper
(1968), and Taba and Elkins (1966) suggest dramatizing. Allen (1967),
Crystal (1969), Levine(1968), Loretan and Unmans (1966), and Taba and
Elkins (1966) maintain that role playing is desirable. Bereiter and
Englemann (1966), Fantini and Weinstein (1968), Strang (1967), and Whipple
(1967) suggest reading activities. With regard to appealing to the senses,
C. P. Deutsch (1964), M. Deutsch (1963,), Ellis (1965), Hunt (1964), and
Whipple (1967) recommend listening activities. Levine(1968), Matczynski
(1968), Riessman (1966), and Strom (1965) suggest physical or motor activ-
ities are important.

Various methods of organizing the subject are suggested. Bowman (1966),
Elkins (1969), Storen (1968), Tiedt (1968), and Torrance (1966) assert that
the teacher should permit students to explore ideas. Barnard (1967), Fantini
and Weinstein (1968), and Trout (1967) believe the teacher should explore
the subject of racial prejudice. Roth (1969) indicates that black students
exposed to black studies have a significantly more positive (.01 level)
concept of black people than black students without such exposure. Baker's
(1968) data of responses of 242 disadvantaged students to six possible story
preferences point out the students most often preferred reading materials
related to their heritage.

Allen (1967), Bereiter and Englemann (1966), Hayes (1964), and O. O.
Johnson (1966) maintain that drill and repetition are necessary, but C. P.
Deutsch (1964) warns that too much repetition will lead to student boredom.
M. Deutsch (1963), Gordon (1965), Haberman (1965), and Hunt (1964) contend

that the teacher organize materials according to the students' experiences
or developmental level, rather than their chronological level.

Glasman (1970), Goff (1964), Strom (1965), and Taba and Elkins (1966)
maintain that the teacher should individualize learning. In this connection,
Painter (1969) showed that individualized tutoring for the disadvantaged has
significant positive effects on their achievement for 8 out of 26 cognitive
areas of learning.

D. Ausubel (1967), Bloom (1964), C. P. Deutsch (1964), Ellis (1965),
and Hunt (1961, 1964) are of the opinion that there may be "critical" or
optimal periods when the student is most susceptible to learning; the opinion
that there may be optimal periods of readiness suggests that teacher should
provide appropriate experiences basic to the student's intellectual develop-
ment. This is what Hunt (1964) terms the "match." Failure to match the
student's cognitive development with appropriate learning experiences may
lead to what D. Ausubel (1967), Bruner (1966), Clark (1965), and Hunt (1964)
term the "cumulative nature of the intellectual deficit."

Warren (1968) found that lower-class high-school seniors tended to
select more cognitive than affective behaviors in perceiving an effective
teacher. With this in mind, as well as the above theories of "critical"
periods and "intellectual deficits," it might be beneficial for teachers of
the disadvantaged, and for that matter, all teachers, to formulate their
teaching strategies along some known system of cognitive development or
learning, for example, those expressed by Bloom et al. (1956), Bruner (1960),
and/or Guilford (1966).

Controlling Teacher Behaviors

According to the studies of Barter (1968-1969), Passow (1967), and V.
Scott (1967), as well as the observations of M. Deutsch (1960), Eddy (1967),

Leacook (1969), and Moore (1967), discipline problems are considered by
inner-oity teachers of the disadvantaged to be a major factor in interfering
with their teaching. Wayson (1966) interviewed 42 teachers of the disadvantaged
to determine job satisfaction and found that all teachers, including those who
were satisfied with their present position, had resorted to corporal punish-
ment at one time or another.

Fantini and Weinstein (1968) and Glasman (1970) advise that the teacher
give clear directions, while McGeoch (1965) and Tanner (1967) suggest that
the teacher communicate effectively. Hayes (1964), Haubrich (1965), Kirman
(1964), Kornberg (1963), and McGeoch (1965) affirm that good rules and
routine are desirable, whereas Fantini and Weinstein (1968) and Riessman
(1962) warn that the teacher needs to enforce his rules. Crow et al. (1966),
McGeoch (1965), and Tanner (1967) are of the opinion that consistency with
class routine is important. Of all the successful different styles for
teaching the disadvantaged, Riessman (1962) believes the key is is consistency.
Crow et al. (1966), Fantini and Weinstein (1968), Klopf and Bowman (1967),
Kornberg (1963), and McGeoon (1965) claim that a well-organized, structured
classroom is desirable. According to Ornstein (1969a) and Riessman (1962),
the students should know what to do or expect. Fantini and Weinstein (1968),
M. L. Goldberg (1964), and Riessman (1962) point out the necessity of setting
up boundaries or limitations - a measure of freedom of restraint while at
the same time establishing limits of acceptable behavior.

Miller's (1968) study showed that 620 preservice teachers expressing
a desire to teach in inner-oity schools serving the disadvantaged, and
whose views of these schools are more positive, tend to accept permissive
and psychologically-oriented norms for dealing with students. Riessman

(1962) contends, however, that the permissive teacher is ineffective with the disadvantaged, while the strict, structured teacher is effective and popular with such students. Both Gordon (1965) and Riessman (1962) affirm that perhaps the best teacher is one who combines both traditionalism - structure, rules, discipline, order, and organization - with progressivism - motivation, learning by doing, utilizing students' experiences and culture, and moving toward the abstract.

The "traditional" teacher seems similar to Cogan's (1968) "conjunctive" teacher - one who is task-oriented and structured. Data were collected from 33 teachers and 987 eighth-grade students in 5 different junior high schools from "two sharply different socio-economic" communities. Scores on "conjunctive" teacher behavior were positively related to scores on student work performance, both required and self-initiated, from both types of school settings.

Heil and Washburne (1962) classified three types of teachers and five types of students from 55 classes from three types of socio-economic levels - 1/3 lower-, 1/3 middle-, and 1/3 upper-class. The "self-controlling" teacher - concerned with structure, order, planning, and task) - was significantly more effective than the other types of teachers in terms of student achievement, with "opposing" and "wavering" students - students described as negative and hostile - students implied by M. L. Goldberg (1964) as being disadvantaged.

On the other hand, the "conjunctive" and "self-controlled" teachers seem to possess a number of characteristics which Flanders (1965) would classify as being "direct" and authoritarian - teacher-centered - and least effective with all types of students. Jackson (1957) found that lower-class students achieve more (.01 level) over a period of one year with student-centered teachers compared to teacher-centered teachers. Bridges (1968) found that principals of both working-class and middle-class schools

significantly (.001) rate the best possibility of success for a teacher who relates affectively to his students than one who is task-oriented, regardless of grade level.

According to Anderson, Brewor, and Reed (1946), Perkins (1951), and Withall (1948), as well as Flanders (1965), task-oriented or teacher-centered teachers tend to be more authoritarian than student-centered teachers. In this connection, Passow (1967) found that teachers who are assigned to lower-track students, as opposed to honor-track students, tend to be more authoritarian. At the two extremes, 38% of the lower-track teachers scored higher in authoritarianism and only 4.5% of the honor-track teachers scored high in authoritarianism. Wayson (1966) reported that teachers of the disadvantaged tend to impose their will on students in determining and planning the lesson. Yee (1968) indicates that teachers who interact with lower-class students (over a period of two years) become more domineering and students become more submissive. This "business-like," authoritarian approach is advocated by the Bereiter and Englemann (1966) classes. While Bereiter and Englemann (1966) contend that a structured, authoritarian approach does not suppress creativity, Turner and Denny (1969) found that high scores of organization tend to represent teachers who have good class-room control, but that this control is gained at the expense of reducing student creativity at the .05 level.

According to J. B. Goldberg (1968), students who are less concerned with school work - which tends to fit Heil and Washburne's "opposers" and "waverers," Passow's lower-track students, Wayson's disadvantaged students, and Yee's lower-class students - view teachers as more authoritarian, significant at the .05 level. Dolger and Ginandes (1946) found that lower-class students, when

compared with middle-class students, select as more desirable those discipline
techniques that involve authority or punitive measures, rather than permissive,
amicable solutions. Here, the teachers' authoritarianism may be influenced by
their students' perception of desirable authoritarian behavior, or the students'
perception of desirable authoritarian behavior may be influenced by their
teachers' behavior. The first possibility would be set forth by Keislar and
McNeil (1959), who showed that teacher behavior is a significant (.05) function
of student behavior. The second possibility would be argued by Yee (1968), who
indicates that student behavior is in response to teacher behavior.

Stable Teacher Behaviors

Cheyney (1966), Inman (1968), Tanner (1967), and Torrance (1966) affirm
the necessity for the teacher to be open to change - both adaptable and flexible.
Haubrich (1965) and Riessman (1962) contend that the teacher should have the
ability to adjust to new situations. V. Scott (1967) points out that teachers
of the disadvantaged are confronted with varied teaching situations. Fantini
and Weinstein (1968) and Riessman (1962) suggest that the teacher be able to
analyze and/or cope with the students' tests and "roll with the punches"
without getting upset. In this connection, Cheyney (1966), Levine (1968),
and McGeoch (1965) are of the opinion that the teacher should have a sense
of humor.

Crow et al. (1966), Elkins (1969), Gordon (1965), Klopf and Bowman (1967),
and Strom (1966) claim the teacher should have insight into interpersonal
and/or intrapersonal relations. M. L. Goldberg (1964), Haubrich (1965),
G. O. Johnson (1966), and Williams (1968) maintain that the teacher should
be able to cope with emotional stress or frustrating, deviant behavior.

Crow et al. (1966), Kirman (1964), and Riessman (1962) suggest that the teacher control himself when confronted with such behavior, whereas Inman (1968), Klopf and Bowman (1967), and W. S. Scott (1967) maintain that the teacher should not take students' behavior manifestations personally. M. L. Goldberg (1964) and G. O. Johnscn (1966) point out that the teacher should accept but not condone irrational student behavior. Kounin and Gump (1958) show that control techniques high in clarity (e. g., defining the misconduct and explaining how to stop) are significantly more successful at the .01 level for control's sake than punitive measures (e. g., roughness, anger, or physical handling). In another study, Kounin and Gump (1961) found that punitive teachers foster significantly more (at the .05 level) student aggression and more anxiety in school than non-punitive teachers. This may be considered relevant in view of Wayson's (1966) findings that all 42 inner-city teachers he interviewed had resorted to corporal punishment sometime with their students.

Summary

A final aim of teacher behavior research should be the formulation of behavior guides, especially for teachers of the disadvantaged. Though the research on teacher behavior is impressive in quanity, the results are somewhat contradictory and concern for teachers of the disadvantaged is inadequate. In this connection, the literature indicates (Miller, 1967; Ornstein, 1963, 1969b; Task Force One, 1965) that the disadvantaged depend on good teaching and teachers are failing to reach and teach the disadvantaged. None of the programs and policies for educating the disadvantaged, according to Gordon and Wilkerson (1966) and Ornstein (1969b), has come up with a substitute for positive teacher behavior. Providing research data on teacher behavior

for the disadvantaged can benefit both teachers and students. In effect, this review introduces the reader to some recent ideas and raises questions - although it does not provide answers[4], it can be used as a reference point to answer questions - on what behavior is desirable for teachers of the disadvantaged.

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[4]Chapter 8 of the author's thesis presents 25 selected recommendations for research on teacher behavior.

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