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By-Circle, Duncan F.; And Others

THE CAREER INFORMATION SERVICE. A GUIDE TO ITS DEVELOPMENT AND USE.

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*PROGRAM GUIDES, *RESOURCE CENTERS, *VOCATIONAL COUNSELING

This volume emerges from three collaborative prjects developed in the Newton, Massachusetts public schools. The Career Information Project attempted to develop improved procedures for acquiring, processing, and disseminating career information. The Follow-Up Program designed and implemented as system for conducting comprehensive follow-up studies of Newton students. A third project developed a job placement service for Newton secondary-school students. Because of the strong interrelationships of these three projects, in 1967-1968, they were coordinated in a single Career Resource Center. This document provides theoretical background for the services, describes briefly the projects as developed in Newton, and presents guidelines for the development of similar services in other school systems. A major bibliographic index of materials assembled and used in the Career Resource Center is also included. (Author)



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The Career Information Service

A Guide To Its Development And Use

BUREAU OF VOCATIONAL EDUCATION
DEPARTMENT OF EDUCATION
COMMONWEALTH OF MASSACHUSETTS

contracting agency

NEWTON PUBLIC SCHOOLS NEWTON, MASSACHUSETTS

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May 1968



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Foreword

Three of the weakest elements in vocational guidance programs have been: (1) the absence of systematic and thorough follow-up studies of drop-outs and graduates, (2) the weakness of the occupational information material available, and (3) the weakness of job placement programs - especially as they are related to vocational planning and decision-making. One of the major reasons for this condition is that it is expensive to mount adequate programs in these three areas.

I had long wanted to improve these programs in Newton and a happy combination of circumstances made it possible to do so. This combination consisted of the availability of funds from a variety of sources (including the Ford Foundation, the Federal government, and the Massachusetts Bureau of Vocational Education) and the availability of three doctoral students from Harvard University who chose to do their doctoral projects in Newton while working as internes in the administration of pupil personnel services in the Newton Public Schools.

My chief interest was in the improvement of the Newton program, but it was recognized, also, that we had an obligation to develop models which would have some general usefulness. It is not expected that all school systems will be able to adopt the three models in their entirety. We do hope, however, that they will be useful in suggesting ways of introducing and managing less elaborate programs which may be more feasible in financial terms.

Shortly after we started the Career Information Library and the Follow-Up Study, Professor David Tiedeman of Harvard was able to get a large grant from the U.S.O.E. to undertake a research and development project on



the use of the computor in facilitating the vocational counseling process. This project known as Information System for Vocational Decisions (ISVD) is being jointly sponsored by Harvard University, the Newton Public Schools and the New England Educational Data System (NEEDS). The three projects in Newton already started related naturally to the ISVD project and in some matters the Newton projects and the ISVD project became identical. We are grateful for the material and intellectual help received from ISVD.

The three young men (Circle, Clemens, and Kroll) initiated, organized, and managed these programs. The descriptions indicate the thoroughness of their work, but do not tell of the skill and care in human relations which were involved. It is not easy to introduce new programs so that they are accepted on their merits; none of these programs were forced on anyone. The project directors had to obtain consent from the people involved in order to move ahead with their programs. To them must go the credit for the success of the programs.

April 25, 1968

Edward Landy
Assistant Superintendent for
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Preface

A primary goal of education in a democratic society is the maximum development of individual potential. Among the many ways in which public schools are pursuing that goal are through programs of guidance which provide opportunities for young people to come to know themselves and their potentials, to explore ways of implementing themselves in the world of work, and to develop educational plans for achieving tentative career goals.

Decisions in the process of career development are among the most important decisions youth must make. Yet our society frequently imposes choice-points in the lives of youth without providing adequate information about or means of understanding the implications of such choices for human development. Particularly crucial decisions include those surrounding curriculum choice in early adolescence, especially the decision to enter or bypass vocational education.

Career decisions can only be as adequate as the information about self and the occupational world on which they are based. Pope once wrote, "What can we reason but from what we know?" Comprehensive school guidance programs are having increased demands made upon them to assist young people in understanding themselves and in making adequate and satisfying decisions regarding opportunities in education and work. A major obstacle for school guidance programs is the complexity of keeping abreast of the changing occupational world and of providing meaningful exploratory vocational experiences.

The project of which this report is a part was undertaken in the Newton, Massachusetts, Public Schools. The primary goal was the development of a



comprehensive career information service to students and professional staff. Immediate goals involved the establishment of an effective career information library developed by Arthur M. Kroll, a follow-up program for collecting information from former students developed by David B. Clemens, and a viable placement program enabling students to enter appropriate occupational roles developed by Duncan F. Circle - all to be integrated into a unified, comprehensive career information service. The final result of the integration of these three services was the creation of the Career Guidance Resource Center at Newton High School under the direction of Dorothea Overholt who had formerly been project assistant in the development of the career information library. Eleanor Wasserman joined the project for one semester to help in implementing the guidance services provided by the center. Ann Caggiano became secretary at the center.

The career information service was undertaken through the encouragement of Dr. Edward Landy, Assistant Superintendent for Pupil Personnel Services and Special Education, and Mr. Wallace J. Fletcher, Consultant in Technical, Vocational and Adult Education, both of the Newton Public Schools. The Technical-Vocational Development Program, Dr. J. Bernard Everett, chairman, supported the project in its inception and planning phase under a Ford Foundation grant to Newton. Subsequently, the project received its major funding (January, 1966 - June, 1968) under Public Law 88-210 from the Bureau of Vocational Education of the Department of Education in the Commonwealth of Massachusetts. Special recognition is made of Mr. Walter J. Markham, Director of the Bureau of Vocational Education for his continued interest and enthusiasm for the project and whose support made it possible. The authors are also grateful for the services of both Mr. John P. Morine and Mr. Lot H. Cooke, Jr., Senior Supervisors of the Bureau of Vocational



Education, and Mr. Daniel H. Malia, department head of industrial arts,
Newton Public Schools, and the many other persons in the Newton Public Schools
who have aided in the development of this project.

The authors are indebted to the part-time secretaries, who have helped with the often tedious details of developing and operating the projects and producing this document. At various times these have included: Nellie Rae Burman, Lary Cowan, Barbara Foley, Irene Hahn, Marjorie Kinchla, Doris Lacey, Janet Margolin, Bodie Miller, Mary O'Doherty, and Celia Trumble.

Alice Sizer Warner has provided invaluable editorial assistance in coordinating the differing ideas and styles of the four authors. The Data
Processing Center of the Newton Public Schools, Dr. Joel Berg, director, has
been of continuing assistance as the library was being accumulated. Edward
Donhowe of the center was responsible for programming the presentation in
Appendix A.

Printing of the document was done by the students of the graphic arts department of Weymouth Vocational Technical High School under the instruction of Mr. Dunn and Mr. Knott. They were assisted by the students of the graphic arts department of the Blue Hills Regional Technical High School at Canton, Mr. Coughlan, instructor. The cover design was by Joanne Tibnam, a student in the advertising art department of the Blue Hills Regional Technical School, Mr. Desjardins, instructor.



Table of Contents

Page
FOREWORD Edward Landy iii
PREFACE
SECTION I: INTRODUCTION Arthur M. Kroll
Background and Purpose of this Volume Essential Foundations for a Career Resource Service Changing Perceptions of Guidance Functions
SECTION II: THE CAREER INFORMATION LIBRARY Arthur M. Kroll 13
Overview of the Newton Career Information Project Guidelines for Developing a Career Information Library
SECTION III: THE JOB PLACEMENT SERVICE Duncan F. Circle 39
Planning the Newton Job Placement Service Operating the Job Placement Service Guidelines for Development of Job Placement Services
SECTION IV: THE FOLLOW-UP SERVICE David B. Clemens 83
Introduction Steps in Performing a Follow-Up Study The Newton Follow-Up Program Summary
SECTION V: THE CAREER GUIDANCE RESOURCE CENTER. Dorothea C. Overholt 14
Using the Integrated Career Information Service Library Services Guidance Services Information Dissemination Services Community Liaison Services Ways of Relating with Students, Faculty and Administration Evaluation of the Career Resource Center What of the Future?
APPENDIX A: BIBLIOGRAPHY OF OCCUPATIONAL MATERIALS FOR CAREER PLANNING
APPENDIX B: INDEX OF PUBLISHERS



Section I Introduction

by Arthur M.	Kroll
Background and Purpose	of this Volume
Essential Foundations :	for a Career Resource Service
Changing Perceptions O	f Guidance Functions



Background and Purpose of This Volume

This volume is the documentation of one school system's effort to provide career information and career guidance to its own pupils. The discussion is intended to be illustrative rather than prescriptive of a single approach; school systems even in the same general geographic area are unique entities with unique problems and pupils and personnel — and no two school systems can possibly organize themselves entirely alike. This volume is a case study, then, not a "cookbook" to be followed exactly. But it is hoped that this documentation may become useful to school systems who are attempting to create a career information service of their own.

The school system discussed here is that of Newton, Massachusetts, a prosperous Boston suburb of some 100,000 residents. Roughly equally divided among Protestants, Jews and Catholics, the population is virtually entirely white, well-educated, and profitably employed. While the town is primarily residential, there is a small industrial area, some wholesalers, and a normal complement of retailers. Newton (originally New Towne at its founding in 1630) in the late 1960's finds itself almost completely developed with its population levelling off.

Newton prides itself on having an exemplary "lighthouse" school system, called by <u>Time</u> magazine,"... the most creative school system in the U.S. today - an 'island of change'." (1) Just under 20,000 students are currently being educated in Newton's 23 elementary schools, five junior highs, two high schools, and one junior college. Over the years, Newton schools have benefitted from a constructive relationship with the various research-oriente, universities in the Boston area.

(1) "Island of Change", Time, New York; Time, Inc., January 24, 1964.



This volume emerges from three collaborative projects developed in the Newton Public Schools. Two of these projects, the Career Information Project and the Follow-Up Program, received pilot support from the Newton Public Schools, from a Ford Foundation grant for the Technical-Vocational Development Program in Newton, and from the Committee on Pupil Personnel Services (COPPS) of the Harvard Graduate School of Education. These two projects, since January, 1966, received major funding from the Bureau of Vocational Education of the Department of Education of the Commonwealth of Massachusetts under Public Law 88-210. In essence, the Career Information Project attempted to develop improved procedures for acquiring, processing, and disseminating career information. The Follow-Up Program designed and implemented a system for conducting comprehensive follow-up studies of Newton students. In 1967, a third project, developed with funding from the Information System for Vocational Decisions (a joint research project of the Harvard Graduate School of Education, the New England Education Data Systems, and the Newton Public Schools) and from the Technical-Vocational Development Program grant in Newton, developed a job placement service for Newton secondary school students. Because of the strong interrelationships of these three projects, in 1967-1968 the three activities were coordinated in a single Career Resource Center.

This document is written by four different people who worked on different phases of these projects in Newton. It provides theoretical background for the services, describes briefly the projects as developed in Newton, and presents guidelines for development of similar services in other school systems. Also included is a major bibliographic index of materials assembled and used in the career resource center.



Essential Foundations for a Career Resource Service

The making of choices, decisions, and life plans is one of man's most distinctly human attributes. Since man does not possess an inherent repertory of responses to the world in which he lives, his behavior and actions depend primarily on cognitive learning. The adequacy of such learning is directly related to the information to which the learner has access. People may be considered as continuous, long-term receivers of information derived from every aspect of life. Each new experience provides fresh "input," as it were, for the human information processing system.

The schools provide a special orbit of information provision, especially pertaining to the development of an increasingly differentiated perception of self and world, and with mastery of cognitive skills essential for dealing with such information. Within the schools, the instructional function involves primarily the directing of a pupil's attention on subject matter outside of himself. The guidance function focuses the pupil's attention upon himself as a self-actualizing being and tries to foster the pupil's attainment of maximum personality development. Consequently, within these complementary functions, the teacher's point of reference lies in the experience of others, whereas the guidance worker's point of reference lies in the experience of the pupil. The teacher seeks to communicate the experience of others as it relates to the pupil. Guidance involves the pupil's examination and analysis of his own experience as it relates to the experience of others. In other words, guidance seeks to foster a differentiated perception of one's own experiences within a context of the experiences of others. Included in such a general goal for guidance is making accessible to students information for self-evaluation with reference to educational and vocational opportunities.

Decisions made in the process of career development are based largely on



available information about opportunities at work. The adequacy of a career decision may thus be assumed to be in a direct relationship to the accessibility and quality of available occupational information. Since persistent changes in technology and society are rapidly modifying career opportunities, career planning is becoming an increasingly complex process for students contemplating entry into the working world. It has been said that 25 percent of today's workers are employed in occupations that were non-existent twentyfive years ago. Furthermore, estimates have been made that, in the not-toodistant future, 75 percent of the working population will be in occupations that do not now exist. Over 40,000 specified job titles are listed in the 1965 Dictionary of Occupational Titles. Not only are the careers from which students may choose growing in multiplicity, but the matter is complicated by the fact that many career opportunities are characterized by low visibility. Often the nature of an occupation and its influences upon one's life style are known only to those persons already engaged in it. Consequently, students, if unaided, can hardly be expected to acquire an accurate understanding of the complexities of occupational life.

In former times, when occupational life was less highly specialized, parents assumed a responsibility for informing their children about careers. Most parents today, however, find themselves severely limited in vision of the breadth and variety of opportunities possible for their children. Lack of understanding by parents toward this aspect of the child's education has led to a growing demand for greater responsibility on the part of the school to assist young people in their vocational development. (2)

It has been demonstrated that a person's knowledge of himself and of the occupational world sets limits on the range of alternatives which enter his career decision-making. As an example, a person's ability to differentiate

(2) W. Wesley Tennyson, et al., The Teacher's Role in Career Development, 1965 edition, Washington, D.C., National Vocational Guidance Association, 1965, p. 9.



between occupations, both at the major occupational class level and at the specific occupation within class level, affects the accuracy of his choicemaking. Holland (3) uses the illustration of a person who can think only of laboring jobs versus clerical jobs making a crude choice with a relatively low probability of adequacy. Conversely the individual who can distinguish types of clerical and laboring jobs increases the probability of making an adequate decision.

Vroom has expressed this factor of information limiting choice as follows:

Clearly a person's choice among occupations is limited to those about which he knows something. If a person has no concept of what an ichthyologist or an epidemiologist is or does, it can have no effect on his vocational decisions. For most people the range of possible alternatives from which to choose is greatly limited by the restricted range of information which they have concerning the world of work. Furthermore, the conceptions which people have of the activities performed by and rewards accruing to members of occupations are seldom based on actual experience and may be greatly at variance with reality. Rosenberg (1957) has compared the person making an occupational choice to a hungry child with a coin looking at a long counter of sweets which he has never tasted, who must decide on one purchase. (4)

In reality, the situation is extended even further. The youngster must make choices without ever having seen some of the "sweets." However, he also is not prevented from rejecting his first choice and reselecting, as frequently happens. Any individual, when faced with alternatives for choosing, naturally is limited to those which he has perceived. Alternatives which have not entered experience are, in fact, not alternatives at all. Adequate career decisions can be made only when information about occupational alternatives, the changing nature of work conditions, educational requirements, procedures for job entry, and the like is easily accessible. Pope once wrote, "What can

- (3) John L. Holland, "A Theory of Vocational Choice," <u>Journal of Counseling</u>
 <u>Psychology</u>, Vol. 6, No. 1, Spring, 1959, p. 40.
- (4) Victor H. Vroom, Work and Motivation, New York, John Wiley and Sons, Inc., 1964, p. 76.



we reason but from what we know?" Therefore, the writers contend that the provision of information for self-evaluation with respect to career opportunities cannot be left to chance, but should be an ongoing guidance service within the school structure.

Changing Perceptions of Guidance Functions

As any profession moves on to fresh emphases, there is a tendency to lose sight of or to denigrate the significance of its predecessors. Similarly, as guidance has moved forward from a rather narrow framework of providing vocational guidance services to more comprehensive programs designed to meet a variety of student needs, the importance of the career development process as one facet of a total guidance program seemingly has decreased over the past two decades. Only in the past few years has there emerged a resurgence of interest in career concerns. It may be important, however, to review the possible reasons why guidance for career development has been awarded a lowered priority.

Guidance in the secondary schools seems to focus on two major functions—educational planning and the promotion of mental health — neither of which are considered within the context of career development. Our society, with its major emphasis on college preparation, places certain demands and expectations upon the schools. Among these expectations is the valid assumption that the guidance program should help students face the discontinuities encountered in college selection and entrance. Guidance at the high school level especially reflects this pressure in its preoccupation with course selection and college planning. The writers contend that such concerns are legitimate tasks for guidance, but that their value is diminished appreciably when removed from the context of the career development process. Too frequently educational planning has been regarded as synonymous with career planning. Yet they are not interchangeable, for education is but one of



several important considerations in a youth's development of a purposeful and meaningful career.

Within a context of educational planning largely divorced from career considerations, the non-college preparatory youngster becomes disadvantaged. Educational planning loses its meaning for him when it is detached from work. Community attitudes and values also contribute to widening the artificial distinctions between education and work. These attitudes are typically reflected in a community's lesser regard for technical - vocational (as opposed to "academic") education, and concurrently, for the students enrolled in such programs. The writers suggest that greater balance could be achieved for all students if guidance operated within the larger context of career development, rather than within a structure of educational planning for its own sake.

To be sure, such criticisms are broad generalizations and do not reflect a totally accurate picture of secondary school guidance in the United States. A strong counter-argument frequently raised by guidance practitioners is that they now attempt to deal with "whole" students and not with separate aspects of their persons. Career concerns thus assume an appropriate position within the total personality gestalt. Yet if one were to look for empirical evidence within schools of concern for occupations, one would usually find a preponderance of time, effort, and resources devoted to educational rather than vocational or career planning. One need only look at school libraries to note the differential in space accorded to college catalogs and reference materials as opposed to occupational information and planning materials.

A second major emphasis in school guidance programs in the United States is the promotion of mental health. Efforts to date have centered for the most part on "secondary" prevention, the identification and treatment of those students who manifest emotional problems or some other disturbance in their



personality development and functioning. More recently, guidance personnel have been intrigued by the concept of "primary" prevention, the development of skills and strengths that will enable youngsters to meet and to cope naturally with the difficulties and discontinuities experienced in growing up. Among these "strengths" is usually included the development of a healthy, realistic self-concept. A variety of methods for fostering self-understanding have been introduced to education. It is the writers' contention that the student best learns to understand himself in relation to something, in this instance education and careers. While studying career development problems, the student hypothetically relates himself to opportunities at work and makes judgments and asks questions about himself. Thus, a major mental health goal might also best be accomplished in a context of career development. Before proceeding to an extended discussion of the purpose of this document, it may be important to survey a report by Wrenn of reasons for the low value placed upon vocational guidance in recent years.

C. Gilbert Wrenn, in reviewing a Project TALENT study of what school counselors do, (5) reports that counselors in a 5 percent random sample of all United States public schools ranked vocational counseling in seventh place in high schools and in fifth place in junior high schools, below such duties as counseling for college, high school program planning, counseling for "developing potential," and counseling for "inadequate achievement." Testing and teaching were the two additional tasks given higher priority than guidance for careers by high school guidance workers. The causes of the current deemphasis of career guidance is complex, although we can identify some of the

(5) C. Gilbert Wrenn, <u>The Counselor in a Changing World</u>, Washington, D.C., American Personnel and Guidance Association, 1962, p. 115.



contributing reasons. (6)

In the first place, career guidance has become more complex and consequently more difficult for counselors to master. Occupational demands are changing rapidly, and new or modified occupations are constantly being added to the scene, making documented occupational information quickly out of date. For example, the 1965 revision of the Dictionary of Occupational Titles contains 6,000 job titles not listed in the 1949 edition. Educational requirements for job entry are increasing, and it may be difficult to distinguish the various levels involved in an occupational field. Post-high school educational opportunities are becoming increasingly varied, imposing greater pressure on counselors if they are to be aware of the alternatives. An increased proportion of students aspiring to some form of higher education places greater demands on the counselor's time. In fact, the rapid pace of change in the environment perhaps makes it easier for guidance personnel to focus on proximate, school-oriented decisions than on the more distant, work-related decisions. Yet avoidance of the future cheats students, since today's educational choices form the bases of tomorrow's occupational decisions.

An increased awareness by guidance workers of the complex nature and multiple determinants of career development perhaps has been discouraging and not conducive to further development or practice in this area. It is no longer adequate to test abilities, aptitudes, interests, and achievement and to relate them to perceived job requirements. Guidance workers increasingly recognize the roles of attitudes, motivation, social pressures, and self-concept in career development. Such factors are less readily assessed.

(6) We are indebted to C. Gilbert Wrenn for many of the ideas presented in this subsection. His article, "What has Happened to Vocational Counseling in Our Schools, "(The School Counselor, Vol. 10, No. 3, March, 1963, pp. 101-107) should be consulted for a full review of factors contributing to the lessening emphasis on vocational counseling.



Accompanying his increased acceptance on the educational scene, the guidance worker has new and urgent demands made upon him by school personnel. Some of these demands have been unrealistic. He is expected to be a miracle worker for underachievers, a trouble shooter in discipline problems, and a general panacea for the varied problems of pupils. In some cases, demands have been too heavy, and the counselor is expected to play too many roles. He has less and less freedom to operate and to determine the roles he thinks he should play. Although the guidance worker has played some of the roles expected of him rather poorly, he faces increased difficulty in delimiting those sectors in which he may be effective and successful.

A more subtle influence decreasing the practice of career guidance in the public schools is the assumption by some counselors that most "worth-while" students will attend college, thus enabling a postponement of their vocational decisions. Recipients of subtle social discrimination and second-rate help in career planning are those students entering an occupation upon high school graduation or leaving prior to graduation. Frequently overlooked is the fact that education is but one aspect or phase of career development and that most students, regardless of educational aspiration and attainment, will some day enter the world of work.

Perhaps the most significant -- though difficult to identify -- influence is a form of vocational snobbery on the part of guidance workers searching for status and professionalization.

It is a sad truth that dealing with emotions and doing 'personal adjustment' counseling is considered by some to be higher on the totem pole than 'vocational counseling.' Nothing could be further from the truth..... (7)

Such a hierarchy is fallacious for several reasons. First, students are (7) Ibid., p. 104.



striving to develop goals and purposes in life; career planning is vital to the development of such goals. Secondly, career development is probably as affect-laden as any counseling problem (excepting counseling with severely disturbed persons). Dichotomizing "personal" and "educational" guidance from career guidance is artificial because all are interrelated aspects of the development of the whole person.

Counselor education programs have also contributed to the decline in priority of career guidance. Many counseling courses emphasize "psychotherapeutic"
techniques rather than the dynamics of counseling for decision-making or other
rationally—oriented approaches. A greater proportion of time is spent on
personality theory and methods for identifying, assessing, and treating personality disturbances than on career development theory and the uses of occupational information. Many training programs fail to equip counselors adequately enough to deal with "normal" youngsters—the major portion of those
attending the schools. Guidance students who identify with their training tend
to place priority rankings on their activities in practice that closely resemble the priorities evidenced in their training.

Perhaps all of these influences to some degree have contributed to a lessened emphasis on career guidance, but the writers believe that one additional factor—the accessibility of occupational information—is perhaps a most crucial factor. Most counselors cannot find the time to acquire, evaluate, classify, file, retrieve, and disseminate information about occupations. Since career guidance consists primarily of rational decision—making experiences based on information about self and the world of work, any limitations in the accessibility of reliable, adequate information preclude attempts to develop guidance for career development.



Section II The Career Information Library

by Arthur M. Kroll OVERVIEW OF THE NEWTON CAREER INFORMATION PROJECT Organization for Accessioning Materials in the Career 21 GUIDELINES FOR DEVELOPING A CAREER INFORMATION LIBRARY Develop an Adequate Rationale or Statement of Purpose for Responsibility for Coordinating the Career Information 28 Funds Must Be Budgeted for Career Materials on a Regular Basis 30 31 35



OVERVIEW OF THE NEWTON CAREER INFORMATION PROJECT

This initial section describes the establishment and management of the career information library in the Newton, Massachusetts, Public Schools, presenting a brief illustrated overview of the organization of the resource center and delineating the tasks that comprise its operation and administration. As such, this section should be regarded only as one example of a library resource and should be used only as a general guide which points up the considerations which of necessity are part of the functioning of an information service. Thus the contents of this section should be regarded as open-ended. New functions and responsibilities could be added as needed.

The second part of Section II presents more specific guidelines for development of a career information library.

Purposes

The career information library in the Newton Public Schools was designed to serve as a clearing-house for career information available through a variety of media. The major underlying assumption was that the tasks of acquiring, classifying, evaluating, storing, and disseminating occupational information had become sufficiently complex so as to preclude their being carried out effectively by individual school counselors as part of their on-the-job activities. Initially, a central resource center served as a model for the development of satellite school-based libraries, and where school personnel could preview and evaluate materials for possible purchase for their school libraries. Among the specific functions of this central career information library were the following:

- (1) To acquire, classify, and file single copies of all types of available career literature.
- (2) To disseminate free and inexpensive career literature to school libraries, student lounges and common rooms, school guidance



- counselors, and other appropriate potential users of occupational information.
- (3) To inform librarians and counselors of good, commercially available career materials as they are placed on the market.
- (4) To make certain collections of career materials available to school libraries on a revolving loan basis.
- (5) To make available to schools filmstrips, slide/record programs, tape recordings, films, and related materials pertaining to careers.
- (6) To keep abreast through continuous research activity of new developments in career information in the various media.

The project personnel also intended actively to encourage the establishment of career resource centers in the libraries of Newton's five junior high schools, two high schools, one technical high school and one junior college. The model resource center would develop systematic procedures for acquiring, processing, and distributing all types of occupational information. An attempt was to be made to utilize electronic data processing equipment for such applications as compiling bibliographic references, sorting, updating, and manipulating references. Complementing the development of one major and several satellite occupational resource centers was the intention to encourage staff and student utilization of career information. Complete description of these later endeavors is contained in Section V, Using The Career Guidance Resource Center.

Organization for Acquisition of Materials

Intrinsic to both the establishment and the maintenance of a career information center is the process of acquisition of career information materials. Because the Newton project began with few materials on hand, a major acquisitions program had to be undertaken. In the attempt to organize the maze of available occupational materials for requisitioning purposes, several basic bibliographic references and indexes were used. Although listed here,



most are described in greater length in the Guidelines in the following section.

(1) Gertrude Forrester, Occupational Literature: An Annotated Bibliography, H. W. Wilson and Co., 950 University Avenue, Bronx, New York, 10452, 1964.

Lists over 5,000 pamphlets and about 1,500 books, including free materials. The basic reference in the field.

(2) NVGA Bibliography of Current Occupational Literature, National Vocational Guidance Association, 1605 New Hampshire Avenue, N.W., Washington, D.C., 20009, 1966.

A compilation of acceptable occupational and related materials which have been evaluated according to the NVGA standards.

(3) Counselor's Guide to Occupational and Other Manpower Information:

An Annotated Bibliography of Selected Government Publications,

Bulletin No. 1421, Superintendent of Documents, U.S. Government

Printing Office, Washington, D.C., 20402, 1964.

The best single bibliographic source of government materials.

- (4) <u>Career Guidance Index</u>, Careers, P.O. Box 521, Largo, Florida, 33540, monthly.
- (5) <u>Career Index</u>, Chronicle Guidance Publications, Inc., Moravia, New York, 13118, monthly.
- (6) Counselor's Information Service, B'nai B'rith Vocational Service, 1640 Rhode Island Avenue, N.W., Washington, D.C., 20036, quarterly.
- (7) "Current Occupational Literature," The Vocational Guidance Quarterly, Guidance Information Review Service, National Vocational Guidance Association, 1605 New Hampshire Avenue, N.W., Washington, D.C., 20009, quarterly.
- (8) Occupational Index, Personnel Services, Inc., Jaffrey, N. H., 03452, quarterly.
- (9) <u>Guidance Publications in Print</u>, Associated Publishers, Guidance Publications Center, Los Altos, California, 94022.
- (10) Subject Guide to Books in Print

In addition, an inquiry letter (see Figure No. 1) was sent to every organization listed in the <u>Occupational Outlook Handbook</u>, <u>Job Facts</u>, and <u>Career Facts</u>.

A number of form letters were used in writing for free materials.



Figure 1 presents the form letter used as a general inquiry. Figure 2 illustrates the letter used to request materials already known to project personnel. Figure 3 is the letter used to request multiple copies for distribution within the Newton system.

A publishers' card file is maintained with up-to-date addresses of all the sources used by the project.

Organization for Accessioning Materials in the Career Information Library

In accessioning of materials in the Newton career information library, the following procedures are followed:

(1) Each document or piece of occupational information is catalogued in a cross-index card file. Before it is filed, each document has prepared for it an author card and a title card. These cards follow the format used on standard library catalogue cards. Each card contains....

author
title
classification number (D.O.T. or other)
publisher
year of publication
number of pages
price

The publishers' card file is checked to insure that the publisher (with complete address) of the document in question is on file. The publishers' card file should always contain an up-to-date listing of every publisher of occupational information materials.

- All purely occupational materials are classified with the six-digit Dictionary of Occupational Titles code number which most accurately describes the occupation or occupations in question. Where a document covers a broad range of occupations the first digit or first two digits of the most appropriate D.O.T. classification are used. If the document describes more than one specific occupation, the D.O.T. number of the occupation primarily emphasized in the document is assigned to it, followed by a listing of the D.O.T. numbers of the other occupations described.
- (3) Material of occupational relevance, but not applicable to any specific occupation, is classified according to the "Supplementary Occupational and Educational Information" file coding and filed in the appropriate folder. Step #1 also applies to this type of information.
- (4) The Newton career information library subscribes to a number of



Figure 1. Inquiry Letter

THE PUBLIC SCHOOLS

of

NEWTON, MASSACHUSETTS

Division of Pupil Personnel Services
88 Chestnut Street

Gentlemen:

Currently the Newton Public Schools is designing a system for collecting, storing, and retrieving occupational information, utilizing data processing techniques. Such a system requires a continuous updating and revision of the materials on hand relating to the various occupations.

If you currently distribute materials related to occupations in your field, would you please send us samples of the materials available? We are interested especially in materials that might enhance our vocational guidance program.

If you maintain a mailing list for the systematic distribution of such materials, would you add our address to your list? The appropriate address is specified below.

We appreciate any help you might be able to give us in this matter.

Sincerely,

Name Position

Mailing Address

CAREER GUIDANCE RESOURCE CENTER
Division of Pupil Personnel Services
Newton Public Schools
88 Chestnut Street
West Newton, Massachusetts 02165



Figure 2. Letter to Request Materials

THE PUBLIC SCHOOLS

of

NEWTON, MASSACHUSETTS

Division of Pupil Personnel Services
88 Chestnut Street

Gentlemen:

Could you please send____copies of the following information for use in our guidance program?

If you maintain a mailing list for future publications related to guidance and occupational information, we would appreciate your adding our name. The mailing address is below.

Thank you very much for your help.

Sincerely,

Name Position

Mailing Address

CAREER GUIDANCE RESOURCE CENTER
Division of Pupil Personnel Services
Newton Public Schools
88 Chestnut Street
West Newton, Massachusetts 02165



Figure 3. Letter Requesting Multiple Copies of Materials

THE PUBLIC SCHOOLS

of

NEWTON, MASSACHUSETTS

Division of Pupil Personnel Services
88 CHESTNUT STREET
WEST NEWTON, MASS. 02165
969-9810

Dear Sirs:

As one aspect of its career guidance program, the Newton Public Schools attempt to make available to students (through their guidance counselors) a varity of occupational and educational information. In order to help alleviate duplication of effort of guidance counselors in requesting materials separately (and the associated labor of distributors in filling numerous requests for materials), we have initiated a procedure of requesting free and inexpensive materials in bulk for distribution from this office to Newton's school counselors (nearly 50 in number) and school libraries.

Would you please send 100 copies of each of the pamphlets listed below: 100 each: (1)

(2)

(3)

If there is a charge for any of the materials listed above, would you please quote us the per 100 price? Please do not ship materials for sale before receiving a purchase order from us.

Thank you very much for your cooperation and help in helping make these materials available to Newton students.

Sincerely,

Mailing Address

Name Position

CAREER GUIDANCE RESOURCE CENTER
Division of Pupil Personnel Services
Newton Public Schools
88 Chestnut Street
West Newton, Massachusetts 02165



occupational information services, notably those provided by Science Research Associates, Chronicle Guidance Publications, and Careers. These materials are ordered in duplicate. Steps 1, 2, and 3 apply to these materials also. One copy of these materials is added to the regular, comprehensive "Occupational Information File" or "Supplementary Occupational and Educational Information File." The second copy is added to the appropriate publisher's self-contained kit, a complete set of which is maintained on an up-to-date basis in the library.

- (5) Catalogues, price listings, and similar cost reference materials are not accessioned according to the procedures outlined above. All catalogues are stored in a vertical file entitled "Commercial Catalogues -- Publishers of Occupational Materials." Before each newly acquired catalogue is filed, the publishers' card file is checked to insure that the information noted on the card is correct and up-to-date.
- (6) All acquisitions that are purely reference materials are classified as "R" on their index cards and are shelved alphabetically by author within the "Reference" section. Similarly, professional books are designated "PR" and are filed on the "Professional" shelves. All bound materials (books, monographs, etc.) of a purely occupational nature are stored on bookshelves, alphabetically by author within three-digit D.O.T. categories.

Organization for Storage and Retrieval of Materials

Occupational information by nature varies considerably from the type of material usually stored in the typical, all-purpose library. That is, whereas general libraries are primarily involved in storage of hardbound materials that are commercially available and readily catalogued, occupational information may range in format from a single-page job description to a volume such as the massive <u>Dictionary of Occupational Titles</u>. Consequently, three parallel filing arrangements were designed for the Newton career information library. These include (1) a system for books, journals, and similar easily shelved materials, (2) a system for pamphlets, booklets, and similar soft-bound materials, and (3) a system for leaflets, single-page briefs, and similar "flimsy" material.

Books and other "Category 1" material are placed on regular bookshelves. (See Figure No. 4) "Category 2" pamphlets are stored in pamphlet boxes on



bookshelves (See Figure No. 5), and "Category 3" materials are placed in a vertical file in a suspended folder arrangement in four-drawer files (see Figure No. 6). All three parallel groups utilize a similar coding system. All purely occupational materials are classified according to the 1965 Dictionary of Occupational Titles classification coding. For supplementary occupational and educational information of a supportive nature, a separate filing system was created, using a modified version of the Baer and Roeber filing plan. (1) Within the book division, in addition to a breakdown by single-digit occupational divisions, additional separate sections were created for (A) professional journals, (B) professional staff books relevant to career development, (C) references and directories, and (D) general student occupational workbooks and related materials. A smaller vertical file arrangement is set up for commercial publishers' catalogues. Sections are also set up for storage of filmstrips, records, tape recordings, slides, and films.

The specific organization of the three vertical file sections is as follows:

(1) Occupational Information File

This file contains the library's primary collection of unbound occupational information. All materials are classified according to the Dictionary of Occupational Titles coding system. The suspended folders are labeled according to the D.O.T. two-digit coding. Within each suspended folder is a series of manila folders which break the two-digit classification down into the three-digit code. The first manila folder in each group repeats the two-digit code found on the suspended folder. This general folder contains all broad area information not classifiable into a three-digit grouping. Thus a subset of folder headings would read as follows:

- 21 Computing and Account-Recording Occupations
 210 Bookkeepers
- (1) Max F. Baer and Edward C. Roeber, Occupational Information, Chicago, Science Research Associates, Inc., 1964, pp. 470-474.



Figure 4. Book and other "Category 1" Material

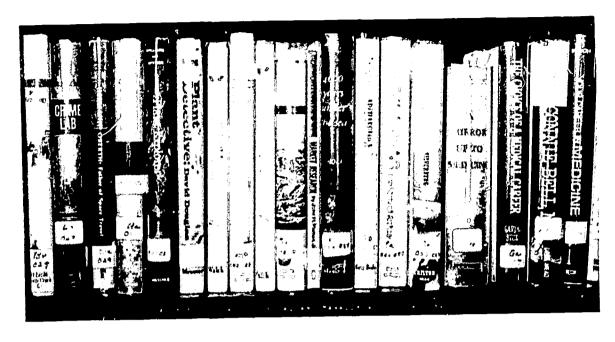
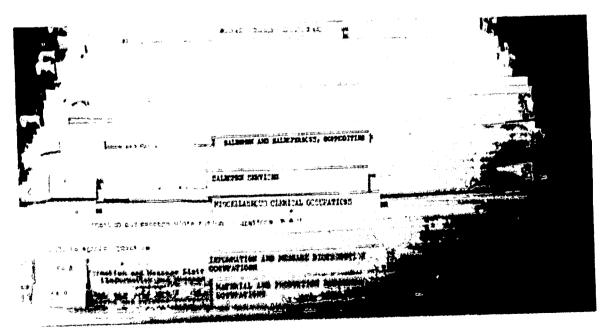


Figure 5. Pamphlets and other "Category 2" Material



Figure 6. Leaflets and other "Category 3" Material





- 212 Tellers
- 213 Automatic data-processing-equipment operators
- 214 Billing-machine operators
- 215 Bookkeeping-machine operators
- 216 Computing-machine operators
- 217 Account-recording-machine operators, N.E.C.
- 219 Computing and account-recording occupations, N.E.C.

(2) Supplementary Occupational and Educational Information

This file contains information which is in some way relevant to career development, but does not pertain to any single occupation. Folder headings are numbered consecutively from 1, 2, 3, ... n, and are supplemented by a complete set of cross-reference guides. A subset of folder and cross-reference guide headings reads as follows:

7. AUTOMATION AND CYBERNATION. See also OCCUPATIONAL TRENDS, SOCIOECONOMIC TRENDS, TECHNOLOGICAL TRENDS.

Beginning Jobs. See ENTRY AND NONENTRY JOBS, SURVEYS.

Blind Workers. See HANDICAPPED WORKERS

- 8. BUSINESS AND INDUSTRIAL ORGANIZATIONS

 Campers' Jobs. See PART-TIME EMPLOYMENT
- 9. CAREER DEVELOPMENT.

Casual Work Experiences. See PART-TIME EMPLOYMENT

(3) Commercial Catalogues -- Publishers of Occupational Materials

This file contains catalogues and listings of career information available from various publishing sources. All folders are arranged alphabetically by publisher's name. The contents of this file must undergo continuous updating as new catalogues replace old ones.



Organization for Distribution of Materials

In preparing for distribution of free and inexpensive career information, the Newton program follows these procedures:

- (1) Early in a school year a listing is assembled of all possible recipients of materials during that school year. This list includes such persons as school counselors, counselor interns, department heads, and librarians. This list is then sent to a local data processing center where multiple copies of pressure-sensitive addressing labels are prepared. These pre-addressed labels are a real advantage in facilitating the mailing of free materials to school personnel.
- (2) Free or inexpensive materials ordered in duplicate are usually acquired in lots of 100. (2) When sufficient materials (10-15 different documents) have been accumulated, a mass mailing distribution is warranted. The Newton distribution is as follows:
 - (a) one copy each to junior high and high school counselors, counselor interns, and junior college counselors.
 - (b) five to ten copies to the department head (if appropriate) whose subject area is related to the occupation described in the literature.
 - (c) two copies to the head librarians in each of the junior high school libraries.
 - (d) one copy to the head librarian at the Newton Junior College.
 - (e) remainder of material is divided among the high school libraries where single copies are kept on file and duplicates are distributed on a "take one" basis to students.
- (3) When any pamphlet is mailed en <u>masse</u> to school personnel, a notation is made to that effect on the back of the title card for that pamphlet in the reference card file. This helps eliminate duplicate mailings of the same document in one school year. Repeat mailings of especially good materials in successive school years is permissable and desirable.

Example: "Dist. to schools - 10/25/67"

- (4) Single copies of all available materials are retained on file at the central career resource library. Occasionally, a given pamphlet may be revised and updated. Newly received materials are cross-checked with those on file to insure that the latest revision is retained and that all outdated materials are discarded.
- (2) Schools of varying sizes would have to determine appropriate acquisition limits for their school.



GUIDELINES FOR DEVELOPING A CAREER INFORMATION LIBRARY

Those persons assuming responsibility for developing and maintaining a system for making information about career opportunities available need to recognize essential aspects of a successful program. The following guidelines are equally useful for consideration in establishing a new program or in evaluating existing practices. As such, they should be viewed as stimuli for thought rather than prescriptive recommendations.

In preparation for planning a career information service, the following basic references are useful:

- (1) Baer, Max F., and Roeber, Edward C., <u>Occupational Information</u>:

 <u>The Dynamics of Its Nature and Use</u>, Chicago, Science Research

 Associates, 1964, \$7.50.
- (2) Hollis, Joseph W., and Hollis, Lucile U., Organizing for Effective Guidance, Chicago, Science Research Associates, Inc., 1965, \$6.75.
- (3) Hoppock, Robert, Occupational Information, second edition, New York, McGraw-Hill Book Company, Inc., 1963, \$8.50.
- (4) Isaacson, Lee E., <u>Career Information in Counseling and Teaching</u>, Boston, Allyn and Bacon, Inc., 1966, \$8.50.
- (5) Norris, Willa, Occupational Information in the Elementary School, Chicago, Science Research Associates, Inc., 1963, \$5.95.
- (6) Norris, Willa; Zeran, Franklin R., and Hatch, Raymond N., The Information Service in Guidance, Chicago, Rand McNally & Company, 1966, \$8.50.
- (7) Shartle, Carroll L., Occupational Information: Its Development and Application, Englewood Cliffs, N. J., Prentice-Hall, Inc., 1959, \$9.00.

In addition, the reader should survey the portion entitled "Profes-sional Texts" in the bibliography appending this volume. The complete address for each publisher will be found in Appendix B, Index of Publishers.



Develop an Adequate Rationale or Statement of Purpose for Introducing the Service to Your School

Before undertaking the establishment of a career information service, one should ask the following questions: Why? For whom? What? When? How? The career information service should be congruent with the school's general objectives and organization, as well as be effectively integrated with the guidance program. Prior to moving ahead to develop the service, those responsible for establishing and conducting the program should review the field and lay ground rules for acquisitions, organization, and service.

An advisory committee composed of counselors, teachers, librarians, department heads, administrators, and representatives from business may be involved in establishing objectives and recommending administrative action. The Los Angeles County Superintendent of Schools Office's <u>Guide to Occupational Materials in Career Planning</u> (3) suggests that an advisory committee consider such questions as the following:

- a. How important is career planning? What responsibilities should the school assume in helping students make realistic choices? Is career counseling provided for terminal students and school leavers as well as college preparatory students? Will information on occupations be disseminated through group units or by individual counseling?
- b. What kinds of occupational information materials are most important? Will most students follow careers in the local labor market, or will a significant number seek jobs elsewhere?
 - A survey of student goals and community jobs will help to answer these questions. It is expected that students will explore many fields as well as study one or two in some depth.
- c. How much can the school afford to budget for books and other publications?
 - Answers to "a" and "b" will determine the budget needs. Community resources such as service clubs may be interested in
- (3) Los Angeles County Superintendent of Schools Office, <u>Guide to Occupational Materials in Career Planning</u>, revised edition, LACO No. 45, Los Angeles, May, 1962.



providing materials.

d. Who will assume the responsibility for selecting, purchasing, and organizing materials in the occupations file?

What is everyone's responsibility is no one's. Duplications can be avoided if all requisitions are handled by one person. Savings can be effected through unit purchasing, especially in multi-school districts. The local advisory committee will of necessity have to evaluate its own needs in accordance with its policies. It will be found that certain kinds of materials are more valuable than others. Some occupations will need to be stressed more than others. Community resources may be found that augment the school budget.

The reader should remember that it is usually easier to obtain personnel and funds to support activities which have a strong supporting rationale and justification. The previously listed professional references all contain extended statements of why provision of occupational information should be an intrinsic element in a comprehensive guidance program.

Responsibility for Coordinating the Career Information Service Should Be

Responsibility for Coordinating the Career Information Service Should Be Given to One Person

Because the processes of an information service require regular supervision, one guidance professional in a school should be allotted time to organize and maintain the service. Naturally, this person should have some knowledge of information sources and processes of acquisition, evaluation, storage, and dissemination of career information materials. Ideally, the person coordinating the career information service should have clerical assistance available to perform such functions as ordering, classifying, filing, distributing, and similar details of a routine nature. In some schools, student assistants may be available to help out with such details. Generally, the coordinator should limit his activities to professional functions pertaining to discovering information sources, establishing procedures, evaluation of materials, and developing new ways of communicating information to students and staff.



The amount of professional time devoted to such an information function needs to be considered in the context of the size and resources of a particular school. One-third of a counselor's time and the equivalent of a half-time clerk are perhaps minimal levels for developing a workable service.

Funds Must Be Budgeted for Career Materials on a Regular Basis

Career information libraries are rapidly outdated and need continuous updating. Long-range plans need to be developed to permit acquisition and replacement of reference materials of established quality. Typical of such resources needing periodic replacement are the Occupational Outlook Handbook and the Dictionary of Occupational Titles.

Since financial support is the crucial factor in expanding and replacing materials in the career resource service, funds for acquisition of materials need to be available on a regular basis. Without adequate financial support, maintenance of an effective information service is jeopardized, if not totally unworkable.

Although free materials play an important part in the career information service, funds are needed for publications that may vary in price from a few cents to several dollars. The size of the budget required relates directly to the stage of development of the career information library - whether it is a new service just getting established or an existing library that simply requires maintenance. The size of student enrollment and number of schools in the system also influence budget considerations.

To assemble a collection as extensive as that contained in Appendix A would probably require an expenditure of \$8,000 for materials only. The cost of staff salaries, facilities, equipment, etc., would be additional. Thus we emphasize the necessity for conceiving of the career information library as a resource requiring development over a period of several years. Some



schools who have experienced persistent difficulty in obtaining regular funding for informational resources have turned to local civic organizations for financial assistance. Although such efforts should never substitute requests through the normal educational budget, community group support may be useful in helping initially to establish such an information service. Once fully established, a career information library through selective acquisitioning can be maintained on an annual budget of \$400 - \$600 for materials.

Establish Criteria for Acquiring Materials

The total volume of occupational information available is too great to enable any but the largest school systems to maintain exhaustive files. Consequently, acquisition should be guided by clear criteria. Who will be the recipients of the information? What information is most appropriate to this clientele? How is information best presented to these users? These and related questions should serve in defining the limits within which an information service can best function. One of the shortest routes to failure—given limited financial resources—is trying to be all things to all persons. It is preferable to define one's objectives and to try to perform well within those limits.

Criteria for evaluating information are also necessary. The
National Vocational Guidance Association has produced a useful set of guidelines for preparing and evaluating occupational materials. (4) Unfortunately,
these criteria are probably too elaborate for evaluating each new acquisition
to the local information service. It is perhaps best for the person coordinating the information service to have a working knowledge of these criteria

(4) "Guidelines for Preparing and Evaluating Occupational Materials," 1605 New Hampshire Avenue, N.W., Washington, D.C., National Vocational Guidance Association, 1964.



and then to make rough evaluations of materials as they are received. This may sound less than ideal, but time limitations usually preclude any more rigorous efforts.

Locate Reliable Sources of Information

The major sources of career information may be grouped as follows:

Professional associations and organizations Commercial publishers Business and industry Government - national, state, and local

Materials may be acquired by writing directly to the source, or items may be pre-evaluated by searching any of the available bibliographic indexes. So that the reader may be aware of existing indexes with their strengths and limitations, these resources are here reviewed:

(1) The NVGA Bibliography of Current Occupational Literature, 1966 edition, is a product of the Career Information Review service of the National Vocational Guidance Association. This volume, which has seen successive, irregular editions since 1956, compiles the listings of "Current Occupational Literature" found in The Vocational Guidance Quarterly. The 1966 edition compiles the listing from Spring, 1963, through Summer, 1965.

All entries are classified as to type of publication (14 categories) and evaluated according to a four-point scale, ranging from highly recommended to not recommended. (Unfortunately, explanation of the "not recommended" category was inadvertently omitted from the explanation of the classification and coding system used.) Entries are listed alphabetically by title within alphabetical subject headings adapted from Wilma Bennett's "Occupations Filing Plan and Bibliography".

The NVGA Bibliography makes no pretense of being either exhaustive or comprehensive. The listings represent literature submitted by 131 publishers whose publications were reviewed by the Committee.

This volume includes an index of publishers' names and addresses. No entries include the <u>Dictionary of Occupational Titles</u> classification number, a severe limitation. Earlier editions contain listings reviewed during earlier time periods. Thus each new edition supplements, rather than duplicates or replaces, earlier editions. A volume of 114 pp., it is available at \$1.00 per copy from Publications Sales, American Personnel and Guidance



- Association, 1605 New Hampshire Avenue, N.W., Washington, D.C., 20009.
- (2) Directly related to the <u>NVGA</u> <u>Bibliography</u>, of course, is "Current Occupational Literature", a section of <u>The Vocational</u> <u>Guidance Quarterly</u>. This section provides the most recent listing of the Career Information Review Service Committee as they are reviewed and rated by the Committee. This service includes the same evaluation scheme as the <u>Bibliography</u>.
- (3) The Counselor's Information Service (S. Norman Feingold, editor) is "a quarterly annotated bibliography of current literature on educational and vocational guidance". Published in September, December, February, and May, this periodical provides non-evaluative listings arranged alphabetically by title within subject headings arbitrarily assigned. This well-advertised service concentrates primarily in listing substantial items such as books, monographs, etc. It is available at \$7.00 per year from B'nai B'rith Vocational Service, 1640 Rhode Island Avenue, N.W., Washington, D.C., 20036.
- (4) <u>Guidance Exchange</u> (P.O. 1464, Grand Central P.O., New York, N.Y., 10017) is a "bimonthly digest of current recommended guidance literature". Published bimonthly (September-October, November-December, January-February, March-April), an annual subscription costs \$15. Covering many areas of guidance, education, and psychology, this annotated digest includes many occupational materials in its listings. Materials are arranged alphabetically within subject areas. No D.O.T. classification numbers are included in the listings of occupational information contained in this bibliography.
- (5) H. W. Wilson Company, 950 University Avenue, Bronx, New York, 10452, publishes the <u>Vertical File Index of Pamphlets</u> (\$8 yearly), a monthly publication which notes significant pamphlet publications in the United States. Also cumulated annually, this bibliographic service usually notes good occupational information in pamphlet form as it is published. Its listings are nonevaluative.
- (6) The <u>Career Guidance Index</u> (Careers, Largo, Florida, 33540) is a listing of free and inexpensive career materials. Its listings are well-annotated and include D.O.T. classification numbers. Provided as part of a monthly service during the school year, the Career Guidance Index is not offered for sale apart from the information service.
- (7) The <u>Career Index</u> is a bibliographic service published by Chronicle Guidance Publications, Inc., Moravia, New York, 13118. Issued monthly during the school year (September-April), this service is available at \$10 per year. Its listings are annotated with ordering information and are arranged alphabetically by publisher-distributor. Listings are not evaluated and no D.O.T.



numbers are noted. This service is also compiled and indexed annually. One unique feature of this service is its inclusion of pre-printed mailing cards which can be used in acquiring certain materials in the listing.

- (8) The Subject Guide to Books in Print, U.S.A., edited by Sarah L. Prakken, is published annually by R. R. Bowker Company, 1180 Avenue of the Americas, New York, New York, 10036 (\$17.50). A standard reference in the book trade, this prodigious volume lists over 185,000 titles from 1600 publishers. These listings are grouped into subject areas, following headings assigned by the Library of Congress. Many books of occupational relevance are listed under such headings as Occupations, Job Analysis, Professions, Vocation, Vocational Guidance, Vocational Interest, etc. Books are also listed under such headings as Agriculture as a Profession, Music as a Profession, and the like. The reader is also instructed to investigate the subdivision "Vocational Guidance" under the primary headings of industries and trades.
- (9) Guidance Publications in Print is a proposed series of twelve volumes to be produced by Associated Publishers' Guidance Publications Center (Los Altos, California, 94022). Volume I-III, the "Occupational Information Group", are entitled I, Specific Jobs and Job Specifics; II, The Job World; and III, Occupational Autobiography, Biography, Fiction and Humor. To date, only two of the proposed twelve volumes have appeared. Books, monographs, pamphlets and the like are listed alphabetically in a subject and title-oriented bibliography. Author's name, number of pages, size in cm., price, and date of publication are noted. Publishers' names and addresses are not listed since Associated Publishers serves as a distributor for all the publications listed in its bibliographic catalog. No evaluations are provided and D.O.T. classification numbers have been omitted. Admittedly an ambitious project, this bibliographic service has not been developed as rapidly as originally intended.
- (10) Certain locally produced occupational information bibliographies have also served a limited purpose in their geographic areas.

 The Guide to Occupational Materials in Career Planning prepared by the Los Angeles County Superintendent of Schools Office (LACO No. 45; May, 1962) is typical of such limited circulation bibliographies.
- (11) The Occupational Index, an annotated bibliography of career information, is published quarterly by Personnel Services, Inc. (P.O. Box 306, Jaffrey, New Hampshire, 03452; annual subscription \$7.50).

This periodical provides an alphabetical subject index of occupations. This index enables the reader then to refer to the lists of occupational materials which are grouped alphabetically within a price grouping. Reference data is complete, and the



- annotations are well written. The <u>Occupational Index</u> has appeared irregularly of late and may be passing out of existence.
- (12) The Educators Guide to Free Guidance Materials is an annual publication of Educators Progress Service, Randolph, Wisconsin, 53956. This volume lists materials on guidance, including occupational information, such as books, pamphlets, charts, tape recordings, films and filmstrips. Price \$7.50.
- (13) The Counselor's Guide to Occupational and Other Manpower Information (U.S. Department of Labor, Bulletin No. 1421, November, 1964) is an annotated bibliography of selected government publications. This volume is the most useful compilation of government materials assembled to date. Materials are grouped by subject, and helpful ordering information is included. (For sale by the Superintendent of Pocuments, U.S. Government Printing Office, Washington, D.C., 20402; price \$.50.)

Many of these bibliographic services overlap considerably, and no bibliography pretends to be definitive. Moreover, several of the occupational information bibliographic services currently in existence appear to be "shoestring" efforts, financially speaking. Comprehensive works such as Forrester's Occupational Information Literature serve a valuable though transient function, since they are quickly outdated. No attempt has been made to merge such a comprehensive volume with periodic supplements. None of the occupational information bibliographies available is structured along the format of the Dictionary of Occupational Titles classification coding. The Career Guidance Index is the only periodical even to include D.O.T. numbers. Most bibliographies are arranged alphabetically by job title and are intended to stand as discrete units. Any transfer application to any procedure or storage device based on the D.O.T. is hampered.

The reader will find the bibliography appended to this volume a help-ful resource in locating materials describing occupations grouped by D.O.T. number.



Develop a Workable Classification and Storage System

This element is usally the "Achilles heel" of any career information service. A system is only as effective as are the procedures for classifying, filing, and retrieving materials. Once a library is underway, materials come in so rapidly that the staff is inundated unless they have a well-developed plan for accessioning materials.

The writers feel that the <u>Dictionary of Occupational Titles</u> classification scheme is the only one sufficiently comprehensive to encompass the career information materials currently available. The latest revision of the D.O.T. is designed to encompass the future as well as the current occupational world. The D.O.T.'s classification structure has been reconceptualized to increase its values as a counseling aid and more closely to correlate information, counseling, and placement activities. The usefulness of the present D.O.T. classification will become increasingly evident as the subsequent areas of placement and follow-up are presented.

Utilize Good Business Management Practices

Generally, the career information service acquisitions procedures involve two major areas: free materials and materials to be purchased. Requests for free materials should be processed on school stationery via a standard duplicated form letter. Illustrations of such letters were presented in a previous section. A first request for material of unknown quality should be for a single copy. Once evaluation of an item has been made, and the item has been identified as useful, a request for multiple copies may be sent.

Materials to be purchased may be acquired through the established school purchasing procedures. However, items of occupational information



frequently are so inexpensive as to make purchase order paper work quite cumbersome. A more workable procedure is to have a petty cash fund set up for use by the career information service.

A method for recording orders and receipt of materials needs to be established. One workable method involves maintaining a chronological listing of vendors, material ordered, date of order, cost, and date of receipt. Once established, such a system might become the responsibility of a clerical aid.

Establish Open Communication Networks

Clear understanding among all parties should exist prior to and be maintained following introduction of the service. Efforts need to be correlated with existing school services to minimize overlap and duplication. Because few schools have adequate career information services, a strong public relations effort may be necessary to overcome inertial resistance toward this new development.

Since career information is sometimes successfully communicated through normal instructional programs, the career information service structure should welcome contributions or requests from teachers related to their subject area interests.

Some well-developed career informational resources have been unsuccessful simply because they have not communicated their availability to potential users. The career information library can be publicized through daily teacher bulletins, student newspaper stories, homeroom talks, bulletin boards, displays in student lounges and commons rooms, and the like. Some of these publicity channels are discussed at greater length in Section V, The Career Guidance Resource Center.



Location May Determine Effectiveness

To be successful, a career information library needs a major flow of students past the facility. Information must be easily accessible to the potential user.

The career information library must have access to standard storage facilities such as shelf space and filing cabinets. Visibility is a critical consideration in determining the type of storage and display units to be acquired. Career information, when effectively displayed, can have a high inherent attractiveness for students.

Wherever the career library is housed, it should be near a major student traffic flow. Sometimes small rooms or sections of rooms can be located near counselors' offices, near the school library, near the cafe+ ria, etc.

Work Closely With Existing School Library Services

Many school libraries have the beginnings of a career resource library in their present collections. The counselor may find it useful to collahorate with the librarian in setting up library procedures. Perhaps a particular school might find it advantageous to merge the career resource materials with the existing library collection to avoid unnecessary fragmentation of effort and facilities. Also, the counselor initiating a career information effort will appreciate the library science skills essential to selecting, housing, and disseminating materials.

Keep Career Information Up-to-date

Up-dating the career information library and replacing missing items requires an annual inventory as well as continuous weeding. Most publications pertaining to careers are highly transient in nature and become obsolete after about five years. Materials received in subscription



services frequently replace earlier distributed items; as revisions are received, earlier editions should be discarded.

A continuous research effort must be maintained to uncover newly published materials -- especially material pertaining to new career fields.

Administrative Rules and Regulations

Administrative regulations for using the library should be sensible and practical, designed to facilitate rather than to inhibit the use of the information. "Red tape" should be minimized. All materials should be readily accessible to the user, and the user should be able to check out materials for use in the classroom or at home. Much material can be made available in "free ... take one" racks.

A general rule of thumb is to permit as relaxed security regulations as possible, even though such a condition might require the occasional replacement of lost materials. It is far better for a few items to be lost in a heavily used library than for nothing to be lost in a relatively unused facility. This relaxed atmosphere cannot be too emphatically stressed, for we have detected a staff tendency toward protectiveness and tight security.



Section III The Job Placement Service

by Duncan F. Circle
PLANNING THE NEWTON JOB PLACEMENT SERVICE
Background
OPERATING THE JOB PLACEMENT SERVICE
Operating the Central Placement Center
GUIDELINES FOR DEVELOPMENT OF JOB PLACEMENT SERVICES
Evaluation of Other Community Placement Activities Initial Approval and Organization of the Placement Service Relationship Between the Division of Employment Security and
the School Vocational Placement Service
Evaluation of Placement Activities



PLANNING THE NEWTON JOB PLACEMENT SERVICE

Background

A total educational program for a student would include some work experience. For purposeful career development, some work experiences are more valuable than others. The opportunity to evaluate numerous job possibilities and to make application to those which would be most appropriate for their present level of vocational maturity is a valuable career decision-making experience. This goal could most nearly be achieved by having a listing of all job vacancies for students at a location where they are receiving their educational and vocational counseling. The opportunity for the student to choose can create the expectation of choice, and serve as a trial model for similar choices to be made later in life. The denial of job choice during the first work experiences can develop in the individual a pattern of accepting the first apparently suitable job available before an adequate search for alternatives has been made.

In planning a job placement program for Newton's schools, study was made of the history, the theory, and the actual practice of students taking jobs. Historically, the first guidance activities centered around the choice of an occupation and subsequently finding a specific job in that field. From this initial singular emphasis on job choice and placement, some leaders in the field now find no place in school counseling for job placement and consider it only a community service. Placement is indeed a community service, but it is much more. It is an integral part of the vocational decision—making process, and as such needs to function within the school setting as an interaction between the student and his counselor. Surveys indicate that vocational placement incorporated into the counseling process not only has a theoretical basis, but also has the concrete and pragmatic advantages of



increased wages and increased satisfaction on the job; unfortunately, this important service is more often an informal arrangement, revolving around a technical education program, a teacher, a counselor, or an isolated individual who is providing an informal service. The formalization of vocational placement as a service provided by the school and available to all students has been one of the primary purposes of the Newton project.

First Steps in Organizing Newton's Job Placement Service

A survey was made of literature on job placement and material was gathered from the several Massachusetts school systems which have been successfully operating job placement programs. A good look was then taken at the Newton school system, at the community resources and at the needs of the students.

Three surveys were used. One, a follow-up of graduates discussed in Section IV, showed that only ten percent of students getting jobs within two years of graduation had received their information from any community-based placement agency. Another survey, made of all students in one high school in March, found that 43 percent of the students were working regularly, that one-sixth of the student body was looking for a job then, and that over 70 percent of the non-working students planned to have a job by summer (Figure 1). The third survey of students was conducted over a period of a month of those applying for working permits (Figure 2). (All persons ages 14-17 are required by Massachusetts law to apply for these work permits before they start a job.) Only four percent of those starting jobs that month had used a school placement service, and no one had used a community placement service. In addition, half of the students were taking the only job they knew of.

The next step was to study the programs already involved in job placement.



Figure 1. Survey of Student Employment

tional blank i	and vocational program for yois appreciated.	ou. Your co	operation in f	filling out this	S		
NAME		SCHOOL		HOUSE			
Male	_FemaleCLASS: 7 89	910	11 12	1.314			
Future	Plans: College		Vocational	School			
Wo	ork full timeOther (speci	fy)	Undecid	.e d			
	_ l. Are you now regularly wo gram? _ (include part-time or w If NO please skip to que	eekend work	, 5 or more ho		ro-		
	at type of employment is your y, baby sitter, filling static						
	When? Regularly after school Regularly on weekends Occasionally (irregularies)	ring summers ol Yes s Yes Lar) Yes	s and vacation No No No No	S			
	Wages? (optional) \$			_ week⊥y 	 -		
3. How	w did you first hear about thi	s job?					
4. Lis	st <u>other</u> jobs you have had two	months or m	nore. Most re	cent first.			
lşt	Job	_		Months He	:1 d		
2nd	1						
3rd	i						
	en do you <u>next</u> expect you will ll time?	be seeking	a job, either	part time or	_		
Loo	oking now, this spring_	, this sum	mer, some	time later			

This information is requested so that we can plan a more effective educa-



THIS IS A CONFIDENTIAL QUESTIONNAIRE. You do not need to sign your name. Your school or employer will not see your answers. We are gathering information on how students get jobs to see if we could be of more help to you. Any suggestions you would have would be appreciated. Thank you for your cooperation.
Your age

Figure 2. Questionnaire for Students Applying for Working Papers

Do you know of any program in Newton that helps students get jobs?

How did you learn about this job?

Where did you attend school this year?

Do you know of any other jobs you could have taken instead of this? Yes ____

No ____

What kind of job was this?

What is the most important reason for you taking the job you took?



In the school, this included a number of persons who either received information about job openings from employers or who knew students who wanted jobs. However, there was no one person who knew of all the job openings; nor was there a system for distributing information about job openings to students or staff.

The analysis of facts seemed both to indicate that there was not an active job placement program available to the students, and that there was definite need for such an activity. The decision was made to start the program in the spring, as both job opportunities and student requests would be greatest at this time of year. (Another school system might prefer to start in the fall with a small volume of activity, giving themselves time to adjust and make necessary modifications before the really busy time of spring and summer employment.)

Community Advisory Committee

Because we anticipated high student demand for jobs, we wanted as many employer listings as possible. We preferred risking a disappointed employer to disillusioning a student looking for his first job. To obtain the maximum number of listings, we went directly to the business community for advice, and through them set up an advisory committee.

First, the presidents of all the major civic clubs were contacted by telephone. The job placement program was explained to them, and a request was made to contact their members, either by a personal appearance at one of their meetings, or through information printed in a regular newsletter. Two things were to be asked in the presentation to the club members: one was a request to list their job openings through the school placement program; the other was for volunteers interested in being members of the advisory committee. A comparison of response between the two methods indicated that personal



appearance was more effective than just placing information in the newsletter. Using both approaches together was the most productive.

The volunteers responding from the civic clubs provided half of the eventual eighteen-member committee. The local Chamber of Commerce agreed to provide the chairman. The other half were selected in order to balance the committee according to types of businesses, responsibilities in the business, geographic location in the community, and ethnic representation. Not all members represented business, since one was a clergyman and one represented the community council.

The good public image provided by the advisory committee members and by their organizations was in itself well worth the time spent in forming the committee. The letterhead listing these names was mailed to more than 1,500 prospective employers. One committee member provided by the Chamber of Commerce handled all newspaper publicity, sending in stories on Chamber news release paper and reaching publication in virtually all the local and metropolitan area newspapers.

The committee also provided useful practical advice. In the process of asking members to serve, the school organizer got suggestions from most of the individuals involved. The initial most important question was: to what type of communication would the employer respond? We were told that employers would react favorably if 1) the request came from a group of which they were a member or knew of personally; 2) if the appeal was endorsed by a respected member of the community; 3) if a personal request was made at their place of business; and 4) if definite advantages could be pointed out to the employer. Since a maximum number of openings were desired, the plan developed was based on all these elements.

After the basic plan for contacting employers was developed, the advisory



committee met to discuss and advise on the modification of the plan. This meeting of the committee provided an excellent exchange of ideas and provided. the benefit of collective thinking. The committee was also quite interested in the broader implications of early work experience on the eventual vocational decisions of the students.

A placement program could operate without such an advisory committee, but the aid provided in publicity and ideas more than repaid the effort spent in organizing the committee.

The Steering Committee

A working committee essential to the organization of the job placement program was composed of school personnel. This steering committee represented all of the school groups that would have an interest in the operation of the job placement program. Each high school and the junior college was represented. Their representatives included persons from the guidance and instructional staff and persons who had worked as individuals in job placement within their school. Other representatives were from the work-study program, the attendance office, the central guidance office, and the junior high schools. The Division of Employment Security was also represented. This made a total of thirteen persons, a good operational size for the committee.

All operating plans for the collection and dissemination of job openings were approved by this committee. To activate the program required only two meetings of this committee, but these were two important meetings. In the first meeting the plan of operation was presented in writing for modification and approval. The name selected for the program was Jobs for Youth. The plan was written by the organizer after consulting with each of the members individually, getting their ideas, and from these ideas developing a plan. After the plan was approved, it was tried on a limited scale, and the results were



reported to the committee for review and further modification. The plan was then put into full operation. This method of developing and testing a plan seemed satisfactory and is a method of program development that is recommended for the reader's consideration.

Finding and Listing Job Openings

Since one of the criteria for measuring the success or failure of a program like this is the ability to find job opportunities for students, the organization for gathering the job openings is of critical importance. The general contact through civic clubs or newspapers was not expected to elicit sufficient response. Contact had to be more personal; this meant knowing specifically to whom we were addressing our appeal. One of the first activities, therefore, was to compile a list of employers. We had several good sources. Probably the best were the student working papers for the previous two years; these list the employer's name and address and the type of work for which the student was employed. This list was particularly good because we knew that all of these employers had hired teenagers in the past. Another good source was a Chamber of Commerce booklet listing most of the businesses in town. We also used the city directory and the yellow pages of the telephone book.

This provided us with a basic mailing list. The letters were sent shortly after the contact with the civic clubs and at the same time the newspaper publicity was appearing. Letters were mailed to nearly all Newton employers and many in surrounding communities, over 1,500 in all. We tried to emphasize benefits the program offered to the employer such as having qualified students referred for the job. We also tried to rouse a sense of civic responsibility to the youth of the community. Providing a job for a student would allow the student to earn some money, to spend time constructively, and to have an introduction into some career field. The purpose of the letter was



to reinforce the idea of cooperation with the program, and to provide employers with additional information just prior to being personally contacted.

Although letters had been sent to businesses outside Newton, only businesses within the city would be contacted personally. Since up to a thousand businesses were involved, the only group large enough to make this individual contact in the relatively short period of time involved was the student body. Students also have a rather limited amount of time, so if most businesses were to be contacted many students would necessarily be involved, which in itself was important for another reason. Since the program was new, most students did not know of it. Asking them to help gave them a personal identification with the program and their personal involvement provided important publicity in the school.

The organization of students developed to contact employers was a chain of command organization with emphasis on individual student responsibility, but with support for all students by having them work in pairs. Two student leaders were recruited from each of the dozen "villages" in Newton to be responsible for contacting employers in their village.

Two meetings were held with the student leaders before they contacted any potential employers. At the first meeting the program was explained to them, questions were answered, and their participation was requested. In the second meeting the list of businesses they would contact was given to them. These businesses were in close geographic proximity. Also, some suggestions were given in printed form about how to make the contact and what to say. (Figure 3).

Together these students formed the initial contact group. Using the two student leaders in each village allowed us to test this method of getting job information before the whole plan was initiated. About two weeks before the



Figure 3. Instructions to Student Surveyors

Joba for Youth

NEWTON PUBLIC SCHOOLS 88 Chestnut St., West Newton, Mass. 02165 phone 969-9810 ext. 282

You are going to help a new project in Newton, Jobs for Youth. You as a surveyor will be the first and only youth contact that the employer will have this year. Since this is a new program you will need to explain it to him, although each employer will have received information in the mail. Your desire to accomplish this task, your appearance, your tact and method of contact must give each individual employer the <u>best</u> impression of what Newton youth is like.

Personal contacts will be made during spring vacation week April 17 to 21. If you cannot make them then they can be made either just before or just after that, but you must let the village leader know.

- 1. All contacts are to be personal contacts and by a pair of students if at all possible. You may have to go back more than once to contact the right person.
- 2. Do not make the actual contact by phone. We want to explain the program to employers in person.
- 3. Make every contact assigned to you. To be successful we must have 100% effort and participation.

Instructions to Students Making Contacts.

- 1. Dress neatly: coat, tie, etc.
- 2. Identify yourself by name and whom you represent (Jobs for Youth of the Newton Public Schools).
- 3. Briefly state your purpose (to find job opportunities for this summer for all Newton students) and to explain the program briefly (having all the jobs listed in one place will give the student greater choice which will mean students will be more interested in their work. The students can use the jobs to explore vocational possibilities).
- 4. If the employer has a job opening, fill out the Jobs for Youth card completely. In addition get:
 - a) telephone number
 - b) a complete job description
 - c) the age of worker required
 - d) salary
- 5. If the employer has no job opening, fill out the mimeographed sheet.
- 6. Record any other comments the employer makes that will give his reaction to this project or will be useful.
- 7. Return the cards and sheets as directed by your village leader. If you have any question or problems, please let him know immediately.
- 8. SELL YOURSELF AND THE PROJECT. WE WILL HAVE ONLY AS MANY JOBS AS THE SURVEYORS ARE ABLE TO REPORT. THE MORE JOBS EACH SURVEYOR FINDS THE GREATER THE CHOICES.

student contact was planned, letters and information sheets about the schools were sent to ten businessmen in each village. (Figures 4 and 4a). Those businessmen who did not respond to these letters were contacted by the students. As soon as contact was completed, the students turned in their information from the employers.

In one area we kept close account of the response to different methods of contact. Sixty letters were sent to employers. Within two weeks, three had responded with job openings. Student contacts secured 14 additional listings. This convinced us that personal contact was important to the successful location of jobs.

Because this trial run was successful, the second phase of the plan which called for contacting all Newton businesses was initiated. The student leaders had also been given responsibility for securing two students for about every ten businesses in their village. In cases where the student leaders had difficulty in getting volunteers to help, a notice in the student bulletin secured the necessary response. One meeting was held with these students during which they were given their lists of businesses. They were asked to return their responses from the businesses within a week. The student leaders were to check with the students working in their area to see if they had completed their assignments. Enough students completed their assignments, so that this part of the program could be considered a definite aid in locating job openings.

The motivation involved in getting the student leaders was a chance for a leadership role in a new school activity, and this activity would result in a greater choice of summer jobs. This interested almost all of the students contacted as potential leaders for the project. About ninety percent of the leaders followed through on their commitment. The motivation for the other



Figure 4. Letter to Employers Requesting Job Listings

JOBS FOR YOUTH

DR CHARLES E. BROWN Superintendent of Schools

DR. EDWARD LANDY Asst. Supt. for Pupil Personnel Services Chr. Steering Committee

ADVISORY COMMITTEE

Chairman: CLIFFORD R. MOSHER Mosher's Mens' Clothing, Newton Chamber of Commerce

CHARLES E. AUCOIN Eastman Dillion, Union Securities & Company Newton Jaycees

JOHN E. BORELLI Solid State Devices Newton Jaycees

JOHN G. BROWN Newton National Bank, Newton Jaycees

ED EHRENBERG West Ford, Inc.

FRED FOX
Fox Pharmacy of Newton

FRANCIS J. GEARY
Design Service Co., Inc.

DR. SIMON HOFFMAN
Jewish Vocational Service, Inc.

GEORGE J. HUBERMAN Barron's of West Newton

MISS GERTRUDE LOUD Personnel Director Newton Wellesley Hospital

FRANK MAGNARELLI Instrumentation Laboratories Newton Jaycees

SCHARD REYNOLDS
Hubbard Drug Co.
Newton Jaycees

DAN ROBISON
Executive Director, Newton
Community Council

RABBI MURRAY ROTHMAN Temple Shalom of Newton

KIMBALL SHAW Supervisor of Personnel Sylvania Electronic System

JEFF STOUGHTON WNTN Radio

MARY I. WORCESTER Employment Director Grover Cronin

A.J. ZANCO President Blue Bell Restaurant NEWTON PUBLIC SCHOOLS 88 Chestnut Street West Newton, Mass. 02165 Phone 969-9810 Ext. 282

Do you have a job a junior college, high school, or junior high youth could fill this summer? Such an opportunity can help some young person spend a profitable summer both learning through a work experience and earning a profitable income.

In the Newton Public Schools are many intelligent and capable students who have registered their interest in summer work. We are now turning to you as their potential employer with a request to list any openings you might have.

A single listing can have distribution to students through the entire school system under the program we are now starting. Students will be encouraged to apply for those jobs which would be most closely linked to their future vocational plans. This will be done through their courselors and subject matter teachers. This should help assure you an applicant who would be qualified for the job and one who could turn the work experience into an educational opportunity. To do this we are particularly interested in opportunities where a student could work with someone who is a professional or has advanced training or skills, as most of our students will be furthering their education. Some of these jobs might be volunteer positions. A few students do not take advanced schooling and they will be seeking permanent work this summer. Listings in these additional areas are requested.

Would you please call in your job opening or mail the enclosed card to us? To demonstrate our sincerity in trying to locate jobs, in about two weeks students will be contacting those Newton employers from whom we have not heard.

Sincerely yours,

Duncan F. Circle

Job Placement Coordinator



Figure 4a. Information Sheet About The School

Joba for Youth

NEWTON PUBLIC SCHOOLS 88 Chestnut Street West Newton, Mass. 02165 Phone 969-9810 Ext. 282

"The most creative school system in the U.S. today." Time Magazine, Jan., 1964.

Students from our schools are capable of filling all the unskilled jobs you have and we certainly solicit your listing of these jobs with us. Below are briefly listed some of the specialized areas our students study. Perhaps some of your job openings can use these abilities.

NEWTON JUNIOR COLLEGE, a fully accredited junior college with over 500 degreeseeking students. Many of these students work part-time during the college year and full-time during the summer.

College majors include:

Liberal Arts

Electronic Technology

Business Administration

Nursing

General

Secretarial (beginning Sept., 1967)

Data Processing

NEWTON HIGH SCHOOL and NEWTON SOUTH HIGH SCHOOL enroll more than 4,050 students. All of these students have a common core of English and Social Studies. In addition, students will emphasize some of the following:

Arts: Art Major 1, 2 and 3; Ceramics and Art Crafts

Commercial: Typing 1 and 2, Shorthand 1 and 2, Secretarial Practice,
Office Machines, Bookkeeping 1 and 2, Salesmanship, Advertising,
and Merchandising

Home Economics: Home Economics 1 and 2, Advanced Foods, Clothing and Design, and Child Development

Industrial Arts: Introduction to Electricity, Small Machines,
Fabricating Techniques and Tools. Technical Drawing, including
advanced machine and architectural drawing and descriptive
geometry. Introduction to Electronics

Language: French, German, Latin, Russian and Spanish

Math: Plane and Solid Geometry, Algebra I and II, College Algebra,
Trigonometry, Analytical Geometry, Differential and Integral Calculus, Probability and Statistics, Matrix Algebra, and Computers
Science: Biology, Advanced Biology, Chemistry, Advanced Chemistry and
Physics

NEWTON TECHNICAL HIGH SCHOOL enrolls 282 students. Founded in 1912, it provides a full three years of technical training in:

Auto Mechanics Electricity Machines Printing
Drafting Electronics Mill Carpentry Sheet Metal

JUNIOR HIGH SCHOOLS. We have five junior highs which have many students eager for the opportunity to work this summer. Sorry, we cannot take the responsibility for listing baby sitting jobs. There are a number of ways youngsters of junior high age might help you.

PHONE OR MAIL IN YOUR LISTINGS.



student interviewers was the chance for a greater job choice for themselves, and the appeal of helping to start a new program in the school. About sixty percent of these students completed their commitment. If the faculty person organizing the program has the time for contact with each of the students, this would probably increase the percentage of student completion, but since time was limited, the substitution of student follow-through was an acceptable alternative.

Our total public relations program was so successful that it does not appear necessary to conduct the personal solicitation again; a selective mailing on an annual basis will be used. However, if personal contact were to be done again, we would instigate a few changes. The businesses should have been evaluated more closely as to their potential for student employment; those with a very low potential should have been eliminated. Letters could still be sent to them, but the students would not have to make the contact. The students found it very discouraging to interview one unlikely business after another, and this resulted in some assignments not being finished. Some screening was done and this was useful, but it should have been more extensive. The first screening was by the attendance officer, who indicated places where students could not legally work. Also, some of the advisory committee members were contacted to evaluate the businesses in their village. This was very helpful and it should have been done for all of the villages.

In making the list of businesses it was helpful to have each employer listed on a separate index card. At first the cards were arranged alphabetically while the list was being compiled. After the list was complete, the cards were then sorted according to village and then further sorted into groups of ten adjacent businesses. Three copies were made of each grouping of



ten. One was kept in the office, one was given to the student leaders and one was given to the students actually contacting the business.

OPERATING THE JOB PLACEMENT SERVICE

Operating the Central Placement Center

Job orders from potential employers come by mail or telephone, student surveyor report, through newspapers, or from an informant saying he knows of an opening. However the first contact is made, it is important to get complete information about the job and the employer's expectations. Experience has shown the only way to do this is by direct verbal contact with the employer. If the original information does not come directly from the employer, he should be contacted by telephone to verify the information received and to give additional information. Even if the employer sends the information by mail, he should be contacted by telephone as most have not clearly defined the job and what they want in an employee.

The information needed includes:

- 1. Firm name
- 2. Address
- 3. Phone number. Do they want the student to phone ahead of time?
- 4. Person to whom student should apply
- 5. Job title and complete job description including:
 - a. all duties
 - b. the level of skill expected of applicant
 - c. any special qualifications
- б. Age
- 7. Sex
- 8. Number of openings
- 9. Number of students employer will interview
- 10. Duration of the job: permanent, summer, part-time
- 11. Salary
- 12. Starting date
- 13. Nours
- 14. Date job order received at our office

After complete information is available, the first decision to be made is how to advertise the job opening. This usually is dependent upon the age and the qualifications of the possible applicants. To a lesser extent, it is de-



pendent upon the location of the job and the number of openings. Experience has indicated most jobs should be listed at all schools.

Originally the jobs were carefully separated between the two high schools and the junior college according to job location and age requirements. This meant typing and mimeographing three different bulletins. Many of the same jobs were on each bulletin, but some were different. After doing this for some time, we realized this was taking too much time. Also it was found that as students were willing to travel across town for a job that interested them, location was not a good criteria for deciding in which school to list a job.

Each opening was given a job order number for identification purposes. The complete information is recorded on a job order form (Figure 5), and a permanent copy is kept in the central office. In addition, a complete job order form is made up for each school to which the job opening is sent. With the job order form is sent an appropriate number of cards of introduction (Figure 6), usually three for every opening. These are sent directly to the job placement counselor of the school.

All information except for firm name, address, phone number and person to whom to apply is put on a bulletin to be sent to the school (Figure 7). Information as to the general location of the job is included on the bulletin. The bulletin, mimeographed for multiple distribution, is sent to each counselor, the department heads, the principal, one for each house for their bulletin board, and two for the job placement counselor. Also, a bulletin is sent to each employer listed on it along with evaluation forms (Figure 8) for students that the employer will interview, and a cover letter (Figure 9). (The sending of interview evaluation forms was discontinued, as very few employers were returning them. Even some employers on the advisory committee who had originally suggested this were not returning these forms.



Figure 5. Job Order Form

Jobs for Youth	NEWTON PUBLIC SCHOOLS 88 Chestnut Street					
Name of Firm	West Newton, Mass. 02165 Phone 969-9810 Ext 282 Job No.					
Address	Date					
Apply to	Phone					
Type of Work						
SummerFull-timePart-timeHours						
Number Workers Number will Interv	riew					
Order taken by	Date closed					
Additional Information						



Figure 6. Card of Introduction (Front)

Jobs for Youth	NEWTON PUBLIC SCHOOLS 88 Chestnut St., West Newton Phone 969-9810 Ext. 282	
ToAddress	Phone	
As applicant for		
again. Please fill out th	our service and hope you will call his card and return it to us by mai ployed: 'YesNo Remarks	1
Employer's signature	Reference Phone	
	Place stamp here	-1 -1
Jobs fo newton 88 ches	NCAN CIRCLE OR YOUTH PUBLIC SCHOOL STNUT STREET EWTON, MASS. 02165	



May 18, 1967

JOBS FOR YOUTH BULLETIN -- No. 39

LIGHT BENCH MACHINE WORK: summer, full-time. Boys or girls Job. No. 18 yrs. or older, for sealing machine. Waltham firm. 213. 9 hrs. day 5 days per wk. \$1.40 per hr. several positions. MAGAZINE SALES: boy or girl. in school. new magazine about 218. the latest records. 2 persons from each High School. selling magazines to high school students. 2 positions. GENERAL MAINTENANCE: part-time now, summer full-time. Boys-219. junior or senior in high school. Needham hospital for animals. Running animals, helping doctors, cleaning cages and general work. 1 position. TYPING-BOOKKEEPING-MISC. OFFICE WORK: part-time, summer, 226. 8:30 till 12 noon. Girl. Newton contractor. \$1.40 hr. 1 position. COUNTER SERVICE: part-time for summer and during next school 228. yr. 16 yrs. or older. Newton Restaurant. waiting on customers. girl - prefer a sophomore or junior. must have working certificate. will train at \$1.00 per hr. uniforms provided. 1 position. DISWASHER: part-time, evenings and week-ends. boy, 18 yrs. 229. or older. Newton Restaurant. salary arranged at inter-

bright junior or senior. 1 position.

view. 1 position.

Jobs # 25, 27, 46, 56, 98, 108, 124, 191 and 192 have been filled

STOCK WORK: full-time summer, part-time school yr. can start

immediately. girk at least 16 yrs. old. Chestnut Hill apparel shop. must be tall for hanging clothes on racks.

230.

Please return to: Jobs	for Youth,	88 Ches	tnut Street	t, West	Newton, Mass. 02165
Name of Applicant				chool	
Please check the rating	most approp	riate i	n each cat	egory.	
Category		,	Rati	ng I	
	Excellent	Good	Average	Poor	Unsatisfactory
Attire and Grooming					
Expression - spoke clearly and audibly					
Poise and self confidence					
Interest - really wanted the job					
Qualifications - seemed qualified for the job					,
Courtesy - displayed good manners	at constant and the last of th				
Mental alertness - responsive to the interviewer					
	ļ				

Figure 8. Job Interview Evaluation for the Newton Schools

Would you consider hiring	this person for the job	? YesNo
Was this person hired?	YesNo	
Name of Interviewer		Company
Comments:		



Figure 9. Cover Letter for Interview Forms

JOBS FOR YOUTH

DR CHARLES E. BROWN
Superintendent of Schools

DR. EDWARD LANDY Asst. Supt. for Pupil Personnel Services, Chr. Steering Committee

ADVISORY COMMITTEE

Chairman: CLIFFORD R. MOSHER Mosher's Mens' Clothing, Newton Chamber of Commerce

CHARLES E. AUCOIN Eastman Dillion, Union Securities & Company Newton Jaycees

JOHN E. BORELLI Solid State Devices Newton Javcees

JOHN G. BROWN Newton National Bank, Newton Jaycees

ED EHRENBERG West Ford, Inc.

FRED FOX
Fox Pharmacy of Newton

FRANCIS J. GEARY Design Service Co., Inc.

DR. SIMON HOFFMAN
Jewish Vocational Service, Inc.

GEORGE J. HUBERMAN Barron's of West Newton

MISS GERTRUDE LOUD Personnel Director Newton Wellesley Hospital

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RICHARD REYNOLDS Hubbard Drug Co. Newton Jaycees

DAN ROBISON
Executive Director, Newton
Community Council

RABBI MURRAY ROTHMAN Temple Shalom of Newton

KIMBALL SHAW Supervisor of Personnel Sylvania Electronic System

JEFF STOUGHTON WNTN Radio

MARY 1. WORCESTER Employment Director Grover Cronin

A.J. ZANCO President Blue Bell Restaurant NEWTON PUBLIC SCHOOLS 88 Chestnut Street West Newton, Mass. 02165 Phone 969-9810 Ext. 282

Thank you very much for listing your job opening with Jobs for Youth. I hope in a few days some students will be contacting you as applicants for the job you listed. Only students sent by the school will have a card of introduction with Jobs for Youth written across the top. Would you please take the card and return it directly to us with your decision about employing the student checked on the card?

All of the students that we send should meet the minimum qualifications that you listed with us. However, you as the employer naturally have the responsibility of making the final selection of your employee. We hope the job interview and the work experience with you can be a valuable learning opportunity for the student. This is the reason the school is providing this service to students and employers.

For many students this will be one of their first job interviews. You can make this a positive learning experience for the student by checking the enclosed form for each student you interview and returning it to us. We appreciate your cooperation in listing your job opening and returning the information about the interview to us.

If we can be of further help do not hesitate to contact us.

Sincerely yours,

Duncan Circle
Job Coordinator



One of the reasons was indifference. Another was that for summer and parttime jobs the employers were only briefly talking with students and did not really know enough about them to complete the form.)

The student learns about the job opening by checking a bulletin board where notices are regularly posted. When he sees an interesting opening, he goes to the job placement counselor who has the responsibility of seeing that the student has the specific qualifications that are being requested, particularly in the areas of age and skill. The counselor then tells the student which firm has the opening, and in some cases the student then decides not to apply for the position. If the student is still interested, he is given a card of introduction and an instruction sheet on how to make a good presentation at a job interview. The job placement counselor gives the student the opportunity to discuss the job interview. The job is considered to be closed at the school as soon as the cards of introduction are gone. The school notifies the central placement office which in turn verifies this with the employer.

After receiving the card of introduction, the student telephones the employer and requests an appointment. After the interview the employer is to return the card of introduction and the completed interview evaluation form. This lets the center know if the student was hired for the job. If the student is hired, the employer is contacted to see if the position is closed or if he desires to hire other students. If the position is closed, that job number is marked closed on the next bulletin, so the corresponding job numbers on bulletins still posted can be marked out. The completed card of introduction and the interview form are returned to the placement counselor or the student's counselor at the school so they will know the results of the interview.



One of the principal problems has been with school-employer communication. Once the original notification of the jcb had been received, considerably less than half of the employers informed us when the job was closed. A few called in and a few more returned the card of introduction. In the majority of cases it was necessary to call the employer after about two weeks or after several cards of introduction had been given to students. It is important to keep the listing accurate because students soon lose faith in an information service such as this when it gives inaccurate information.

Three files are maintained. One is of job order forms separated into those representing jobs still open and those which are closed. Another file is of all employers listed alphabetically with one card for each employer (Figure 10). When the employer lists a job opening that is recorded on the front and when a student is hired that is noted on the back of the form. The third file is catagorized by six digit D.O.T. job classification. Each employer who has hired a student has a card. Behind each classification of work is a listing of all employers who have hired students for such work. The card includes employer's name, address, telephone number, person to contact, and age of student hired. This information was accumulated through the working paper applications and Jobs for Youth listings. Operating the Individual School's Job Placement Center

Each school has the responsibility of devising its own system for distributing the job openings to students in their school. This system has to mesh with the services of the central placement office which include a mimeographed listing of jobs for wide distribution, a complete description on the job order card and several cards of introduction. Each school has a coordinator in charge of preliminary screening of students.

An initial decision of the steering committee was that students desiring



Figure 10. Employer Card (front)

Firm					······································
Street City	Zip	Telep	none	Code	
Apply To:		Date	Job #	Date	Job #
Type of Business					
Further Information					

(back)

	Type of Job								
lents	Job No.			·					
acen	FT								
Record of Placements	Name of Employee								
	Date Start Left								



jobs should be registered. The registration was to serve several purposes: it would provide a listing of available student skills; the type of job an individual student desired could be related to the student's career decision and his values relating to work; the committee also wanted parental approval before the student was placed, so the card included a place for parent signature.

The committee approved the final registration form (Figure 11), the format being modified from the form being used by the Massachusetts Division of Employment Security. When the student receives the registration card he also receives a set of instructions (Figure 12). (In retrospect the form could probably have been improved by including a place for the student to state what kind of job he desired.)

The first year the use of the forms provided only marginal benefit and consequently they were not used extensively the second year. One of the schools originally had students return the registration forms to their counselor who then kept them. Occasionally the counselors reported an excellent counseling session when the student returned the registration forms relating to decisions to seek work or to obtain a different job. However, more often the actual situation was the student would hand the card to the counselor when he was busy or only had limited time and there was little opportunity for a counseling session.

Also, at this particular high school the decision was that counselors would not screen students for employers, but would only counsel students. This meant the registration cards would not be used as an aid in notifying appropriate students of job opportunities. Therefore, the responsibility for becoming aware of a job opening and applying for it was placed on the student. This was explained to the students, but it still caused some con-



Figure 11. Job Application Form (Front)

Do not write here		Name of Counselor: Type of work desired?			Vocational goals:			Are you planning to take additional schooling after finishing here? Yes	Type of school:	planned:	Time you are available for work			Thursday to Friday to Saturday to Sunday to Sunday to Perent Approval
Middle Today's date	Telephone	Drivers Lic? Yes No Regular Use Yes No Of Car?	yt		Name of School	Other training an atack	to work				Part-Tine			If yes fill information on back Need money to help family finances Nant my own (extral money Have to pay for my car, etc.
Print last name First			Date of Birth Any Physical Disability? If yes specify.	(Mo) (Dey) (Year)	Circle grade you are in now 7 8 9 10 11 12 13 14	Number of years each subject taken	Algebra Typing WPM Geom Shorthand WFM Trig Data Proc		Home Econ Other Bookkeeping	Extracurricular activities	Work wanted: Permanent Summer Pa	How many hours weekly?	Date available for work:	Have you worked before? Yes ho If: Reason for wanting work



Figure 11. Job Application Form (Back)

Kind of Business Length of Job Dates Ended Pay Reason for Leaving Comments			/n	IMPORTANT WORK I		nin with a	roun lest tobl	
Address Kind of Business Length of Job Date Ended Pay Reason for Leaving Employer's Name Address Kind of Business Length of Job Dates Ended Pay Reason for Leaving Comments			(Desc					Was Done
Cength of Job Date Ended Pay Reason for Leaving Employer's Name Address Kind of Business Length of Job Dates Ended Pay Reason for Leaving Comments								
Cength of Job Date Ended Pay Reason for Leaving Employer's Name Address Kind of Business Length of Job Dates Ended Pay Reason for Leaving Comments								
Employer's Name Address Kind of Business Length of Job Dates Ended Pay Reason for Leaving Comments							I Page	m Com Tagreine
Address Kind of Business Length of Job Dates Ended Pay Reason for Leaving Comments	l l	e Ended	Pay					on for nearing
Kind of Business Length of Job Dates Ended Pay Reason for Leaving Comments	Employer's Name							
Length of Job Dates Ended Pay Reason for Leaving Comments	Address							
Comments	Kind of Business							
	Length of Job Da	tes Ended	Pay				Reaso	on for Leaving
	Comments							
Date Referred Employer Joh Title or Furpose Dur. Pay Results Remarks								
Date Referred Employer Job Title or Furpose Dur. Pay Results Remarks								
Date Referred Employer Joh Title or Furpose Dur. Pay Regults Remarks								
Date Referred Employer Joh Title or Purpose Dur. Pay Results Remarks			-					1
Date Referred Employer Job Title or Purpose Dur. Pay Results Remarks								
Date Referred Employer Job Title or Purpose Dur. Fay Results Remarks								
Date Referred Employer Joh Title or Furpose Dur. Pay Results Remarks								
	Date Referred	Emj	ployer	Job Title or Purpose	Dur.	Pay	Results	Remarks
		<u> </u>						
						 	 	
				 				
							 	

Figure 12. Instructions for Job Application Forms

Job	Applica	tion	Card	Instructions
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BOYS USE WHITE CARD:

GIRLS USE YELLOW CARD

- 1. Fill out the card completely on both sides
- 2. Have one parent sign the card to indicate they know you plan to work and it meets with their approval.
- 3. Turn the card in to your counselor.
- 4. Watch the bulletin board and the daily notice for jobs.
- 5. When you see a job you want you can:
 - a. Ask your counselor to reserve a card of introduction for you, for that job. This can be picked up from a secretary in Mr. Dyson's office.

 (or)
 - b. In a job closely related to a subject matter field, ask a teacher from that department who knows your qualifications to reserve a card of introduction for you in Mr. Dyson's office.
- 6. The number of cards of introduction available will equal the number of candidates the employer has agreed to interview for the opening.
- 7. The card of introduction will give you the name and phone number of the employer. Phone him promptly to arrange for your interview.



fusion. They thought they would be notified of jobs since they had put all the information on the registration forms and given them to their counselor. Consequently, the forms were not serving one of the original purposes of screening students or notifying them of openings.

The card of introduction and the specific employer information was available only through the school coordinator. If after talking with his counselor, however, a student knew he wanted a particular job listed on the bulletin, the counselor could call the coordinator and reserve a card of introduction for the student. The student could then pick up the card without being required to talk with the coordinator. This option proved useful. Now even though registration forms are not used between student and counselor in this high school, this option is still available. It seems to be used most often when the student is facing personal problems involving the need of money and has discussed this with the counselor.

The other high school principally used the registration card to check parental permission. The students returned the cards to their counselors who in turn gave them to the school coordinator. When the students requested a card of introduction the registration cards were checked to make sure one had been completed. Again, the cards were not used to notify students of job openings. For the second year in this high school, a much shorter form was devised that included student name, job desired and parental signature.

In retrospect, it appears that registration is useful for the student who is looking for a permanent full-time job. It is generally important to spend more time with this decision. The student who is looking for summer or part-time employment probably should not have to go through the same registration and counseling procedure, but it should be available on an optional basis.



This is basically the plan that is being used the second year. Students looking for permanent work are sought out in senior English classes and through counselors and are encouraged to register. The registration cards are filed according to type of job desired. These students are then notified when such a job becomes available. In addition, the usual notifications are placed on the bulletin board. This makes the placement information available to all students but does give additional help for the student who desires a permanent job.

In addition, the services of the Division of Employment Security are explained and these students are encouraged to take advantage of appropriate testing, counseling and placement services.

First Year Evaluation

buring the first year the program had been in operation three months and this was preceded by two months of organization, planning and establishing files. This involved a total expenditure of \$4,800, including administrative time, one secretary working full-time and one secretary working full-time for eight weeks. This also included \$250 for postage, printing and paper. During the second year it appeared that a secretary working only half time could do the required work. During the early fall and during the spring months the requirements are a little heavier, but during the winter months they are lighter because fewer jobs are being listed. These duties might be incorporated within those of the secretary responsible for issuing working papers or they might be in the duties of a secretary in the guidance office or the Career Resource Center discussed later in this document.

One school system has used student volunteers entirely to operate their program which does eliminate salary expenses. However, there is just one high school in that particular system, so their central placement office and school



placement office are the same.

During the first three months of the program, 283 different job openings were received. This included openings for 556 different students. Of these, 150 were for permanent positions and 406 were for part-time and summer work. Since more than eighty percent of the high school graduates from this community take further schooling, a high percentage of summer positions was desired. The most frequent types of jobs listed included sales and counter work, clerical, industrial assembling and packaging, mechanical and shop work stock work and bus boy and waitress. However, there were at least some openings in almost all areas in which students could work.

A survey of those students registered for employment near the end of the school year indicated unanimous approval of the concept of a school-based job placement service. The most common adjectives used were excellent, very good, fine and a great idea. Some students offered suggestions for improvement. Unfortunately, these most often related to the realities of the job market which are difficult to change. The two most frequent complaints were that there was not enough variety in the job listings, and that there were not enough jobs for students under 16 years of age. Most jobs did fall within the areas listed in the previous paragraph, and although there was a wide variety in other areas there were not enough openings to satisfy the student demand. There were few steady jobs listed for students under 16 years of age. This was a result of several factors. One is the Massachusetts labor laws which prohibit underage employees from working after 6 p.m. and restrict them from doing certain kinds of work and from working in certain kinds of businesses. Another factor is that employers often prefer to employ the older individual and possibly one with some previous working experience.



Job Development

While the first year's activity had been mainly a collection of available jobs, the activity was expanded the second year to seek and find jobs to meet specific needs. During the first year and the early part of the second year these specific needs were: jobs for students in the special education program, both those who were graduating and those in their senior year who would be working a half day on a modified work-study program; half-day jobs during the school year for students in our recently expanded work-study program, primarily in clerical work and electro-mechanical devices; permanent jobs for graduates of the child-care work-study program; jobs for about fifty students from one junior high school; and numerous specific jobs to meet special needs of students referred by attendance personnel, counselors and psychologists.

Our first resource in all cases was the listing of jobs presently open. Another resource was the list of employers filed according to types of job for which they had hired students in the past. This list was initially developed. from information taken from working paper applications, and additions were made as Jobs for Youth received job openings. These potential employers were called to see if they might possibly have a position available to meet the request. In most cases these two sources met the needs; however, several times this was not enough. For the girls in the child-care work-study program a special mailing was made to all of the hospitals in the metropolitan area describing our program and asking for permanent openings for high school graduates of such a program. This effort appears to be a success. Locating jobs for junior high school students under 16 is always going to be difficult, and that will be one of the major new activities the second spring.

As of this writing this activity has not been complete so no results can be reported. Several student leaders at one junior high made the request for



jobs, so a solicitation similar to that done with the high school students the first spring is planned. One change will be that the students, provided with materials and some secretarial help, will do all of the organizational work. The business listings will basically come from the list of employers filed according to type of job. Each listing indicates if the student hired was under or over sixteen. The list of those employing students under 16 will be given to the students, and they will be asked to add others they might know of. Letters will be sent to employers and students will contact them about two weeks later. Based on experience with employers the previous year, it is difficult to be optimistic about locating a large number of jobs; but at least we will discover whether or not a concentrated effort can locate even a modest number of jobs for students of this age.

Follow-up studies have shown that over fifty percent of the graduates of this school system will be in professional jobs within seven years, and an even larger percent will be later. Entry level jobs of this type generally require a minimum of a college degree and often more is required. However, one of the justifications of this program has been to provide exploratory opportunities for students in various fields of interest. The decision was made to try one professional field on a limited basis the first year, to test the results. The field chosen was scientific research work, because there are many research laboratories in the metropolitan area and because there is much student interest in this area. Letters were written to about twenty laboratories. Of these, seven responded by letter. These seven were then contacted by telephone and two asked to interview students. Only one company actually hired for a summer job. Several of the companies indicated they had already done their summer hiring by the time we contacted them in late April. Based on this experience, it is not expected that a large number of students with just a



high school background will be able to obtain summer jobs such as this; however, the second year a more determined effort with more student help is
planned. The mailings are being done earlier, in February and March. All
employers will be telephoned by a student as a follow-up of the mailing. It
is hoped that these two efforts will increase the number of openings.

The one company who did cooperate the first year has proved to be very helpful. They will offer at least one position in their research laboratories each year to a high school student in this school system. They will provide speakers to student groups about careers or about research, and they have invited groups of students to tour their research and production facilities. Exploring Student Job Motivation

When students come into the placement offices at the schools, generally they request a specific job listed on the bulletin. In discussing their choice, it is rather difficult for them to relate the series of decisions that had led them to that particular job choice. They can, however, give reasons for preference of a particular job over another. This involves a wide variety of reasons, quite often related to the type of work to be done. Jobs with definite vocational implications in professional fields are very quickly taken. Students looking for jobs tend to ask for work different from their previous employment. Transportation is a factor; those who have cars consider jobs regardless of location, while those dependent upon public transportation are more limited. Students mention money as a major reason for looking for work, yet it seems that in actual job selection the monetary consideration does not remain the major emphasis.

As another approach to determine students' motivation to work, a questionnaire was used with 70 consecutive students applying for working papers the last half of June. One of the questions was: What is the most important



reason for choosing the job you took? Some gave more than one answer. The results are tabulated on Table 1.

Table 1. Survey of Students Applying for Working Papers:
Reason for Job Choice

Reasons Given	Number
Money: many elaborated by saying to save for an education, to buy clothes, to be more independent	38
Experience: this included the experience of working an 8 hour day or the experience of doing this particular type of work	15
Something to do	13
Enjoy this particular type of job	9
Close to home or convenient to transportation	8
Good hours	7
Others (one each)	7

Money certainly is the most frequent reason for seeking a job. During the early summer, after school was closed but jobs were still available, many students came to the central placement office. Almost without exception, students say the reason they want to work is for money. However, as soon as they see that a variety of possibilities are available to them, the comparative amounts of money between different jobs is hardly mentioned and the emphasis is almost entirely on the type of work they might be doing.

This is particularly interesting, as before specific job openings are made known to students they are asked what type of work they want. They almost always reply they want anything, just as long as it is work. If pressed, they will sometimes arrive at a general field, but seldom are they able to verbalize a job with specific duties. This can be partly a function of looking unsuccessfully many places before finally arriving at the central.



office. By that time, they can be looking for anything as long as it's work, but as soon as choice becomes a reality, other criteria are used by the students.

Rationale for Job Placement Service

This relates to the original rationale for the establishment of the service. Many students were not having choices in job selection, and, therefore, were not evaluating the jobs they were selecting. Consequently, many were unhappy in their jobs. The resulting work was poor and many had short job tenure. The initial introduction to the world of work was unpleasant, and students were having difficulty in viewing, with any enthusiasm, their future in the working world. However, the provision of choice in job selection can alleviate many of these problems. First, it offers a sense of destiny, a sense of control over the future. Choice also allows a student to choose that which has the greatest cumulative appeal and sets the pattern of expectation and seeking of choices in future job decisions.

GUIDELINES FOR DEVELOPMENT OF JOB PLACEMENT SERVICES

Evaluation of Other Community Placement Activities

The story of Newton's student placement efforts is the story of two years in one town. Each school system, each locale, each decade has its own distinct pattern and problems. No two placement efforts can ever be alike, as the variables of time and place and money and personnel are great. Each project must start, though, with a clear picture of the immediate situation.

In initiating a school placement service, a first step is to determine what other placement-related activities are already in the community, and to examine their services. This analysis would include the group of employees and employers served, the completeness of the service, the nature of contacts with other groups in the community, and the extent to which these



services would cooperate or compete with a school-based placement service.

This study should not just include placement services, but also the larger employers in the area and representative smaller employers. It should include information as to present employee procurement methods, satisfaction with these sources, and willingness to list appropriate vacancies with the school placement service. The present activities of the school need to be considered. Although a formal placement program may not be in operation, undoubtedly some type of vocational placement has been done.

From this combination of individual threads, the weaving of a vocational placement service can be started. The emotional investment and the interest in vocational placement of these people cannot be ignored. If professionally handled, many of their interests and energies can be channeled toward providing an improved service to high school-aged students. Their activities might be incorporated within the framework of the total program or they might provide ancillary services. It may be that with the establishment of a total school placement program their activities would no longer be required. Regardless of the final structure envisioned, initially these people need to be recognized and consulted on the development of the service. Initial Approval and Organization of the Placement Service

In conjunction with the study of placement activities, approval, including financial approval, for a school-based vocational placement service needs to be obtained from appropriate administrative authorities in the school system. An advisory committee of school and community leaders is enormously helpful at this stage.

One of the initial policy decisions to be considered by the advisory committee would be the administrative organization of the placement service, whether it had best be centralized, decentralized or a combination of both.



In the centralized plan all placement is handled through one office or individual. In the decentralized plan staff members are usually responsible for placement of students in jobs related to their own areas of instruction. Each school within a system would be entirely responsible for its own program. A combination plan would vary with the size of the school system, but combines the features of both of the other plans and is similar to the Newton effort. If a centralized or a combination plan of organization is chosen by the committee, then the next task should be that of considering the position of the vocational placement coordinator. This will again vary with the size of the school. In a small school it could be assigned to someone as a collateral duty. In a larger school system it might include a director and a staff of several persons. The director should be given enough status so that he would be in close contact with administration as well as faculty. His ability to get things done quickly and to get school support for the implementation of the service is related to his position in the administrative hierarchy. Ideally, he should have had previous experience in both education and business, some of this being administrative in nature. His educational experience should have been related to guidance and vocational education as these are two with which the placement service will be most closely associ-Finally, he must be able to communicate effectively because his position will provide liaison between administration, instructional staff, counselors, students, employers, and former students who are working. Provision must also be made for sufficient secretarial help commensurate with the amount of work handled by the service, adequate office space and counseling rooms, and sufficient budget to carry out the duties assigned to the vocational placement service.

The advisory committee must also come to an early decision as to what



type of placements will be arranged by the service. One consideration would be the type of individuals served. This might include students seeking part-time work, terminal graduates, dropouts, and alumni. A major consideration would be the original community need which led to the establishment of the placement service. Priorities must be established.

Relationship Between the Division of Employment Security and the School Vocational Placement Service

Another very important policy matter to consider is the relationship between the school placement service and other placement services, particularly the local Division of Employment Security. Generally, the closer these two agencies can work together the better the service provided to each student. An important consideration is related to the fact that placement is an integral part of vocational decision-making, and ideally should be the end product of counseling with the student's regular counselor. An added dimension of the counseling process is the information function. school and the Division of Employment Security would have general occupational information and some specific local employment information. Under normal circumstances Employment Security would have more local job listings, while the schools would have a great deal more information about the student. Ideally, information should be freely exchanged between the agencies. The Employment Security Division can assist with testing for students undecided on a career. Often they can provide speakers for the schools to explain the labor market and the fundamentals of vocational choice. It must be remembered, however, that public employment agencies can be guided more in their placement by the job openings of the moment than by long-range needs of the client.



Public Relations and Community Surveys

The next step in establishing a placement service is two-pronged: informing the community, including both students and employers, and finding job openings.

Publicity directed toward the employers would include letters to all businesses in the community, talks before civic groups, radio and television programs, newspaper articles, and visits with prospective employers to explain the service. Perhaps one of the most effective devices for getting complete coverage in the business community, both for public relations and job openings, is through a community survey. A survey could contact every business in the community.

Publicity to the students could be through assemblies or home room meetings, bulletin board notices, and articles in the school newspaper. Additional publicity to students would result if they themselves were involved in the community survey for jobs, as they were in Newton.

Contact with school staff members needs first to occur with the inception of the idea and needs to continue through the planning and operation of the service. Their support, enthusiasm, and cooperation with the service is essential for its success.

The community survey of jobs can be an invaluable method for positive public relations and a means of obtaining information unavailable elsewhere. Before a survey is initiated, information already available should be assembled and a decision made as to whether the additional information acquired from a survey would be worth the time and expense involved. The advisory committee with the advice of the vocational placement coordinator should be instrumental in making this decision. The committee should realize the survey can be tremendously time-consuming and possibly expensive.



. . .

In starting a placement service connected with a counseling program, two broad categories of job information are needed. One would relate to jobs currently open, full-time or part-time; this information would be for students desiring immediate placement. The other category would relate to information about employment in the community and job trends covering entry level jobs and those requiring more experience and/or schooling; this material would help students weigh their vocational aspirations against the realities of the job market.

Groups in the community such as other departments in the school, Division of Employment Security, civic organizations, and their needs for this information, should also be considered before proceeding with the survey. These groups should be brought into the planning of the survey so that, if possible, information can be collected in such a form as to serve their purposes, too. The cooperation of these other groups can result in the sharing of expenses and work and in a broader base of community support for the survey. It is particularly important to design the survey so that information collected will be ample, yet not unwieldy.

Child Labor Regulations

Those working with the placement service need to be familiar with child labor laws. The basic purpose of these laws is to protect the health and well-being of youth and to make sure that their right to an education is not curtailed. Many of the provisions which restrict the employment of minors are included in the <u>Fair Labor Standards Act</u>. (1) States and municipalities may have additional requirements which will apply. Isaacson (2) has

- (1) Bureau of Labor Standards, Employment Certificates Help You, Help Youth, Washington, D. C., Bureau of Labor Standards, rev. 1964.
- (2) Lee E. Isaacson, <u>Career Information in Counseling and Teaching</u>, Boston, Allyn and Bacon, Inc., 1966.



outlined some of the basic federal regulations, including minimum ages for normal employment, ages for various degrees of hazardous employment, and hours that minors can work. Knowledge of this information is essential to anyone placing minors on jobs. The School District of Philadelphia (3) has printed a leaflet for the use of employers, students, and counselors outlining pertinent labor regulations. Each placement service should outline regulations that apply in their community. A permit issued to minors allowing them to work is required in most states. The placement service may well be the issuing agency in the school system. If not, the placement service should work closely with the issuing department to interpret regulations to students.

Evaluation of Placement Activities

At least once a year, an analysis of placement activities needs to be conducted. This report should be sent to the school's administrative head and the director of pupil personnel services. It should also be distributed to the school staff and to the press. Any civic group that has been active in the program should receive a copy of the report and thanks for their help.

A follow-up of all students placed on the job in the form of an employer rating should be conducted periodically. This report should be discussed by the counselor and student. Asking students who have been placed by the placement service for their evaluation of the program and suggestions for improvements, would be another useful survey.



⁽³⁾ School District of Philadelphia, Guide for the Employment of Minors, Philadelphia, School District of Philadelphia, February, 1966.

Section IV The Follow-Up Service

by David B. Clemens

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STEPS IN PERFORMING A FOLLOW-UP STUDY

Organize the Group of People who will be Responsible for the		_
Study	•	83
Define the Objectives of the Study		84
Define the Population to be Studied		85
Define the Topulation to be bounted	٠	85
Design the venicle for Obtaining the Information	•	
	•	01
Plan and Implement Procedures for Achieving an Acceptable Rate		
Plan Procedures for Contacting the Subjects of the Study	•	92
Plan the Presentation and Use of the Results of the Study		94
Implement the Plans		95
	•	
		95
Studies	•	97
NEWTON FOLLOW-UP PROGRAM		
Background	•	96
Objectives		98
Target Populations		99
The Ouestianneine		100
Coding	•	TO 1
Mailing Procedures	•	114
Presentation of Results	•	120
	Study	Study

SUMMARY



INTRODUÇTION

In order to gain an understanding of students in the context of their career development, it is necessary to be able to put them into some sort of perspective over time. Knowledge of the current activities of former students will give some indications of how present students are apt to develop along educational and vocational lines. Such information should not be used in a prescriptive way, but only for providing indicators to students about areas which they might explore.

Activities of former students may indicate areas where information is particularly in need of being included in the information services of the resource center. This would include indications about popular areas of activity, and about activities infrequently undertaken. In keeping with the theory that "alternatives which have not entered experience are, in fact, not alternatives at all," potentially rewarding areas of which students are apparently unaware might be identified through analysis of the activities of former students.

Regional trends in terms of school and college attendance after high school and types of occupations entered might be analysed through the use of follow-up information. Here again, popular areas would indicate a need for comprehensive information, and unpopular areas might indicate a need for expansion of awareness of alternatives.

This section is divided into two major sub-sections. The first sub-section presents steps in performing a follow-up study. It is intended as a guide to persons interested in instituting a follow-up study of former high school students. The second sub-section describes the Newton Follow-Up Program. It documents procedures developed in Newton, on the assumption that the reader will find it useful to learn how one particular follow-up



program was organized. It is expected that the reader will adapt from these materials whatever he finds of practical use to him.

STEPS IN PERFORMING A FOLLOW-UP STUDY

This section presents suggestions for procedures to be used in performing a follow-up study. They are based upon the author's experience with the Newton Follow-Up Program and a search of the literature relating to the performance of follow-up studies. The suggestions are meant to be used as guidelines in organizing one's thoughts about the planning and execution of a follow-up study of former high school students.

Organize the Group of People Who Will Be Responsible for the Study

To be successful throughout all stages, and especially in the use of the results, a study should be planned so that many persons are involved in its planning and execution. Although one person or a small group will have to take major responsibility for coordination of the study, many people should be involved so that they feel that the study is planned with relevance to their needs. If this is done, they will have a genuine interest in the results of the study. Reporting on a review of 23 follow-up studies conducted in California, Dahl indicates that there is a tendency for follow-up studies to be done by one person, which is apt to be the greatest single factor limiting the effectiveness of their implementation and use. (1)

Numerous methods might be devised for involving people in the study. An advisory committee might be constituted with representatives of present students, former students, staff of the schools involved, administration, parents, and members of the community. A working committee of staff

(1) J. A. Dahl, "Are Follow-Up Studies Worth Their Salt?", in H. B. McDaniel and others, Readings in Guidance, New York, Henry Holt, 1959, pp. 397-405.



members and students could help in the administrative management of the study. Students in commercial courses could handle a great deal of the clerical detail as part of their course work.

Define the Objectives of the Study

The success of a follow-up study will depend largely upon how well its objectives are designed before the study is begun. The objectives should be stated as specifically as possible, so that specific procedures may be designed for reaching them. General objectives or purposes commonly include the collection of information for the evaluation and improvement of the school and the collection of information which will be useful to current and future students. In order to implement these general objectives, however, more specific objectives must be outlined.

Most follow-up studies of former high school students focus on educational and vocational experiences after leaving high school. The simplest objectives in these areas would be to identify the schools attended and the jobs held by the former students. Many schools collect this type of information within one year of graduation for each graduating class. Some studies will ask for comments and evaluation of the high school program, and possibly the guidance program specifically, which produces information of a qualitative nature in addition to the quantitative information. Many more levels of complexity can be added until a comprehensive program is developed, such as Newton's program, which is described in the next section.

Obviously, the specific objectives of the study will affect its scope. A school system just beginning a follow-up program would be best advised to limit its scope initially by defining a few very specific objectives. On the basis of the initial experiences, the program may be expanded in scope



in subsequent studies.

The development of a follow-up program should be considered. A study might be a one-time project, or it might be part of an overall program. Such a program might call for periodic studies of a particular class, such as a one, three, and five year follow-up of each graduating class or of every third graduating class, or whatever suits the objectives of the program. A single study is apt to be an isolated project with limited usefulness, whereas a program of studies is more likely to represent a continuing process of evaluation and service.

Define the Population to be Studied

Depending on the objectives of the study, a class just out of high school or a class out of high school for several years might be chosen for study. Some studies will focus on graduates only, while others will focus on dropouts. Some studies might focus only on graduates of a particular program offered by the high school, particularly if it is a pilot program. Some studies will focus only on those who went on to higher education, while others will focus only on those who went to work full-time.

The size of the group to be studied will affect the target group for the study. If the group is relatively small, all members of the group may be included. If the group is large, a representative sample may be drawn. In either case, once the target group has been identified, there needs to be an effort to obtain responses from as many of the group as possible.

Design the Vehicle for Obtaining the Information

Most follow-up data are collected by questionnaire or by interview.

Each method has its particular advantages and disadvantages, but since the questionnaire is usually more practical for school personnel, it is the



method preferred by them.

Jackson and Rothney (2) did a study which compared the mailed questionnaire and the interview. They found that interviews resulted in more complete answers interviews resulted in more responses that gave clues to
adjustments and problems, and each method resulted in some information
about problems which were not discovered by the other method. In this
study, about sixty dollars were spent on the interviews for every dollar
spent on the mailed questionnaires. Thus, although the interview is a
more sensitive information gathering technique, it is much more expensive.

A follow-up study might combine the two methods. Interviews by phone or in person might be sought with those who fail to respond after a reasonable time to a mailed questionnaire. If the reliability of the questionnaire is to be measured, or greater detail is desired from a sample of the respondents, the interview can be used with a representative sample.

Whichever method is used, the question items should be planned carefully to elicit the desired information with minimal bias. (3) The questionnaire should be kept as short as possible while still collecting the desired data. A long form may not be filled in at all, or the information may become less complete toward the end of the questionnaire. On the other hand, a short, post-card length questionnaire may run into trouble because of its small size and the tendency to confuse it with "junk mail".

- (2) R. M. Jackson and J. W. M. Rothney, "Comparative Study of the Mailed Questionnaire and the Interview in Follow-Up Studies," <u>Personnel and Guidance Journal</u>, March 1961, pp. 569-571.
- (3) For specific suggestions, see R. L. Kahn and C. F. Cannell, <u>The Dynamics of Interviewing</u>, New York, Wiley and Sons, 1958, chapters 5 and 6. Also, J. E. Nixon, "The Mechanics of Questionnaire Construction," <u>Journal of Educational Research</u>, March 1954, pp. 480-487.



Develop Procedures for Coding and Analysis of Data

Methods of handling the data should be anticipated ahead of time. If data processing equipment is available, codes will need to be developed to suit the requirements of data processing. If possible, certain codes might be printed on the questionnaire, and locations for codes to be written in later might also be printed on the questionnaire. This was done for the questionnaire used in the Newton Follow-Up Program, a sample of which appears in the next section.

Codes can be built on the basis of the expected responses. The number of digits in the code will be determined by the number of expected types of responses. A one-digit code will handle ten responses, a two-digit code will handle one hundred, a three-digit code one thousand, etc. Various levels of specificity can be built into a multiple-digit code, as was done with the <u>Dictionary of Occupational Titles</u>, where each digit adds another level of specificity.

Procedures for analysis of the data should be identified ahead of time. If data processing equipment is used, many statistical treatments of the data may be done quite easily provided that the data are collected and coded in such a way as to make this possible. The most basic way of presenting questionnaire data is with frequencies and percentages, as was done for the Newton Follow-Up Program. From this initial type of presentation, it might be decided to apply tests of significance to determine whether or not tendencies observed are likely to occur by chance.

Plan and Implement Procedures for Achieving an Acceptable Rate of Return

To avoid bias in the results, some technique should be planned for getting as close to a 100 percent return rate as possible. At some point it may be decided to follow up with phone calls to those who have not



responded. Those not sending in the questionnaire after a phone call might be contacted for an interview by phone or at home. Another approach is the use of a registered letter, which insures the receipt of the questionnaire and dramatizes the importance of a reply. If the non-respondent group is too large, a random sample might be drawn and tracked down diligently, and then the results could be generalized as representative of all the non-respondents.

A study by Rothney and Mooren (4) analysed responses to a mailed post card. Four mailings and a home visit were necessary to gain the 100 percent rate of return. The first mailing brought a 56 percent return rate, the second raised the percent to 79, the third to 89, and the fourth to 95. The remaining five percent were contacted by a home visit. The authors kept track of who responded to each of the five contacts. They found general trends which would tend to bias results if a return rate of less than 100 percent were accepted. Their conclusions are:

Subjects who have received intensive individual attention respond faster than those who have not.

Subjects who have been interviewed frequently in a counseling program and those who have sought out further counseling respond more quickly than those who have not.

Girls respond faster than boys.

Subjects who rank highest in their graduating classes tend to respond faster than the lower ranking subjects.

Subjects who score high on intelligence tests respond faster than the lower scoring students.

Those subjects who are continuing education beyond high school respond more quickly than those who enter employment.

Of employed subjects, those who are in the higher level

(4) J. W. M. Rothney and R. L. Mooren, "Sampling Problems in Follow-Up Research," Occupations, May, 1952, pp. 573-8



jobs respond faster than the subjects who are unemployed or employed at unskilled jobs.

Those students who report satisfaction with their post-school activity respond more quickly than those who are dissatisfied.

Youth who had been uncertain about their vocational choice during the last month of senior high school did not reply as quickly as those who had indicated definite plans for post-school activity.

Youth from broken homes tend to be slower in response than others.

Obviously, the only way to avoid bias would be to insure a 100 percent return rate from the original group included in the study. If that measure did not seem feasible, however, an alternative procedure would be to try to define the bias on the basis of available information about the total group. School records would probably yield data on sex, rank in class, and general ability. These three variables could be used to determine the characteristics of the non-respondents and whether or not they differ significantly from the respondents. Another procedure would be sampling the non-respondents, as mentioned above.

Some reasons for lack of response, discovered through phone contacts or home visits, have been:

One subject had just been sentenced to a long jail term.

Several were divorced and hesitated to report on or reveal their difficulties.

One girl was attempting to hide so that she could not be served with legal papers.

Several had been dropped from educational institutions and were antagonistic to all university personnel.

Several, whose high school or university experiences had been unsatisfactory, were unwilling to cooperate with staff members from educational institutions.



One boy had changed jobs so often that he thought the counselor would be disappointed in him if he reported those changes.

One girl, who seemed to be partially employed at the most ancient but least honorable profession, would not answer mailed requests. (5)

It is generally believed that encouraging a positive attitude toward follow-up studies on the part of current students will increase their response to requests for information later on. If current students receive useful information gained from follow-up of former students, they may be more responsive to follow-up when it is their turn. If current students are asked to help in the organization and administration of a follow-up study, they may feel more loyalty to the process after leaving school. This technique would be suitable for a small school but it would reach only a very small percentage of the students in a large school. Even if a student could not be given any personal contact with a follow-up study or its results while in school, he could be told about the school's plans to contact him in the future. If the objectives of a follow-up study are explained to the student in terms of evaluation of the school, service to future students, and continued interest in him, he may have a more positive attitude about filling in a questionnaire. Having been led to anticipate the request for information, he may feel a certain responsibility to comply. All of this is conjecture, of course, since there has been no research on the matter. Lacking hard-nosed proof one way or the other, it would seem only common sense to prepare the student for follow-up while he is still in school.

(5) J. W. M. Rothney, <u>Guidance Practices and Results</u>, New York, Harper and Brothers, 1958, pp. 188-189.



Both Rothney (6) and Project TALENT contacted their subjects while in high school and, in effect, took out a contract with them to supply future information. Both studies emphasized this commitment during follow-up, with reasonably good results. Nonetheless, both studies still had to pursue fairly extensive measures to achieve the desired returns.

Another procedure which might result in greater responses to follow-up studies would be the maintainance of regular contact with alumni of the school. Problems with obtaining up-to-date addresses could be reduced by contacting all alumni each year whether or not they are included in a follow-up study. A newsletter about school events, perhaps including results from former follow-up studies, will maintain goodwill for the school and it will help maintain current addresses.

Beyond encouraging an identification with the study and a favorable attitude toward it, common sense would seem to indicate that an individual request for information would yield better results than just an impersonal, general request. Mooren and Rothney (7) tested this hypothesis by dividing their subjects into a personal and a general group. The general group received a form letter and a general questionnaire in all mailings. The personal group received a handwritten letter the first time, and a personal note on the form letter for each subsequent mailing. In addition, the personal group received questionnaires specifically relating to their afterschool status, i.e. employed, in training, in the armed forces, married (girls only), or in farming. The authors found that the personal group responded slightly faster, but the difference was neither significant nor

- (6) <u>Ibid</u>.
- (7) R. L. Mooren and J. W. M. Rothney, "Personalizing the Follow-Up Study," Personnel and Guidance Journal, March 1956, pp. 409-412.



large enough to warrant the great amount of extra time and effort required for the personalized touch. They concluded that "there were no significant differences among the personal and general groups in terms of speed and quantity of response". (8)

Plan Procedures for Contacting the Subjects of the Study

Depending upon what has been decided, the former students will be contacted by phone or visit for a personal interview, or by mail with a questionnaire. If the interview technique is used, the interviewers will need to have decided upon the method of initial introduction, and just how they will present their request for information to maximize the possibility of cooperation. They will also need guidelines for conducting the interview in order to gain the desired information in a consistent way.

Since most follow-up studies are conducted by mailed questionnaire, the remainder of this section will treat various techniques relating to mailing.

There should be a cover letter sent each time a questionnaire is sent. This letter should come from the student's former school, on official stationery. Even if the study is to include more than one school, former students are more apt to respond if their link is with the former school rather than some central agency once removed from the school. The letter should mention the reasons for the study and point out that the students can be of help to future students by cooperating. The issue of confidentiality can be handled by pointing out that results will be reported in group terms only, if that is the case. Cover letters for subsequent mailings should cover the same points and stress the importance of obtaining complete returns for accurate results.

(8) <u>Ibid.</u>, p. 412.



A thank you letter should be composed for sending to respondents. These might be sent each time a new mailing is made to non-respondents, or they might be sent in one group after the study has achieved its desired rate of return. Examples of cover letters and a thank you letter appear in the following section.

Project TALENT's experience (9) shows that rate of return seems to increase each time another copy of the questionnaire is sent. Reminder cards also seem to have a positive effect upon rate of return. Since people are apt to misplace forms, however, enclosure of another copy of the form is more likely to get results.

Use of a business reply envelope for questionnaire returns is convenient for the respondent and is economical over the long run, if the study is to involve three or four mailings. Most studies provide a return envelope with each copy of the questionnaire. Every live stamp not used is a loss in money to the study. With a business reply envelope, the study pays the post office only for each envelope actually used in the mails, and not at all for the envelopes which remain unused. Unless a 70 percent rate of return is achieved with the first mailing, which is unlikely, the business reply envelope will prove to be more economical than an envelope enclosed with live postage. The reply envelope can be one size smaller than the envelope used for the outgoing mailing. A number 9 envelope will fit inside the standard number 10 envelope, and it will still receive an 8 1/2 by 11 inch questionnaire folded twice.

(9) J. C. Flanagan and others, The American High-School Student, Project TALENT, Cooperative Research Project, No. 635, Pittsburgh, University of Pittsburgh, 1964. Chapter 9, "Procedures of the First Follow-Up Study," pp. 9-25. Also see J. C. Flanagan and W. W. Cooley, One-Year Follow-Up Studies, Project TALENT, Cooperative Research Project No. 2333, Pittsburgh, University of Pittsburgh, 1964. Chapter 2, "The Follow-Up Procedures," pp. 9-25.



Timing of the mailings can help obtain greater returns if, for example, forms are sent just before holiday periods when former students are more likely to be reached through their home addresses.

Plan the Presentation and Use of the Results of the Study

The use to be made of follow-up results will depend upon the objectives of the study. Typical objectives for follow-up studies of former high school students are:

- a. To evaluate the effectiveness of the school in preparing students for future experiences.
- b. To gain accurate, up-to-date information on the kinds of jobs and kinds of schools that students go on to.
- c. To use the information for showing current students the kinds of alternatives available to them in their own educational and vocational planning. (This is far too infrequently done.)
- d. To improve the curriculum by adding needed courses and/or eliminating outmoded courses, as indicated by the information collected.
- e. To gather reactions of former students to their high school experiences.
- f. To identify those former students in need of further help that the school might be able to offer them.

Most studies, of course, will focus on only a few specific objectives in order to keep the data collection job within reasonable limits.

When the data have been analysed, the information must get to people who have responsibility for action in areas where action may be indicated. In addition to counselors, teachers, administrators, and students themselves should be made aware of follow-up results and encouraged to use them. Graphic illustrations of follow-up results, such as summarizing charts and pictorial presentations, can have an effective impact. Case studies are useful for giving a personal touch and illustrating the dynamics involved in career development. If resources are available, movies of former students



performing various occupational roles might be very effective.

Implement the Plans

After the above steps have been completed, the study has been defined sufficiently so that it can be put into operation. An overall time schedule for the preparation and planning of the study, the making of the contacts, the coding and analysis of the data, and the reporting of the results should be sketched out before the study is begun. The period of time involved will, of course, vary with the objectives of the study and its complexity. Various aspects of the performance of a study can only be defined and dealt with as the study is in progress. If the orientation is toward a follow-up program, however, each study performed will provide new experience upon which to base future refinements.

References Helpful in the Design and Conduct of Follow-Up Studies

In addition to the books and articles already referred to in footnotes, the following references are particularly useful for their suggestions on the performance of follow-up studies of former high school
students. They are arranged roughly in order of usefulness, the most
useful being listed first.

Norris, W., Zeran, F. R., and Hatch, R. N., The Information Service in Guidance, Chicago, Rand McNally & Co., 1960. Chapter 12, "Local Sources - Follow-Up Studies," pp. 302-323.

Provides an excellent overview of the theoretical background for follow-up, with very good practical suggestions, going step by step through the process of running a study.

Experimental Designs Committee, Association for Counselor Education and Supervision, Research Guidelines for High School Counselors, New York, College Entrance Examination Board, 1967. "The Follow-Up Study," pp. 100-114.

Gives general suggestions, and presents a specific model follow-up study.



Rothney, J. W. M., "Follow-Up Services in the Small Secondary School," High School Journal, May 1957, pp. 274-279.

Provides some general suggestions.

National Education Association, Research Division, Studies of High School Graduates, Research Memo 1962-3, Washington, D.C., The Association, January 1962, mimeo.

Gives some suggestions running through the successive follow-up steps.

Hollis, J. W., and Hollis, L. U., Organizing for Effective Guidance, Chicago, Science Research Associates, 1965. "Construction of Material for Follow-Up Study," pp. 392-396.

Provides concrete suggestions on such matters as the preparation of the cover letter and the form of the questionnaire.

THE NEWTON FOLLOW-UP PROGRAM

Background

Prior to 1965, the Newton Public Schools had not gathered any follow-up information from its former students, with the exception of noting the fall activities of each graduating class. The program described here was developed to provide the first body of comprehensive information ever compiled about former students of the Newton high schools.

The program was begun in 1964-1965 by the Newton Public Schools,
Division of Pupil Personnel Services and Special Education. On the basis
of a trial study, plans for the program were finalized, and funds were
sought from various agencies. Support was obtained from the Bureau of
Vocational Education of the Department of Education of the Commonwealth
of Massachusetts; the Ford Foundation grant to Newton for Technical,
Vocational, and Adult Education; and the Harvard University - SUPRAD
Committee on Pupil Personnel Services.

The program was planned to deal with comprehensive information because of anticipated involvement with a large-scale Harvard University Graduate School of Education project, "An Information System for Vocational Decisions,"



which was funded by the United States Office of Education. Plans were made to utilize the computer in analysis of the data, both for Newton's purposes and for those of the Information System for Vocational Decisions.

The major thrust of the Newton Follow-Up Program went into the performance of two studies. One dealt with a class out of high school for two years (the class of 1963) and one dealt with a class out of high school for seven years (the class of 1959). Dropouts (in Newton the dropout rate is low) were included in both studies. Comprehensive data of a sort never before available in Newton were presented as a result of these two studies. Major categories of information were: personal background information; educational history; occupational history; occupational choice factors; and evaluation of high school education.

In addition to the two comprehensive reports mentioned above, the program produced several related reports. A summary was made of follow-up data gathered each year over a thirteen year period by the Newton high schools, indicating the fall activities of the most recent graduating class. Another summary was made of data gathered each year by the Newton Technical High School on the activities of its five most recent graduating classes. A special report was developed to present the suggestions for improvement of the high school given by members of the class of 1959. Also, coding manuals were developed for each comprehensive study, to document all coding procedures used in each. The manual for the 1959 study represents a refinement of procedures developed for the earlier study.

The Newton program is atypical in terms of its objectives and procedures. Future follow-up studies in Newton will probably be done on a less elaborate scale, taking from the experience to date those approaches which best fit the current needs. The program developed as described in this section was



meant to produce a continuing plan. Experience has shown, however, that follow-up studies in Newton will continue to evolve rather than settle on a fixed approach. Other school systems might be able to gain from Newton's experience by adapting those aspects most relevant to their local needs. Obviously, they would be best advised to design their own procedures on the basis of their own objectives and available resources.

Objectives

The objectives of the program were to collect comprehensive data on the educational and occupational experiences of former Newton high school students, plus their evaluation of their own high school experience, and to develop ways of feeding this information back to faculty and students so as to aid in the improvement of guidance, the curriculum, and the decision-making process of the students themselves. With such large-scale objectives, the program had to operate on a larger scale than would be feasible for most local school systems, including Newton, in the absence of outside support.

Two factors influencing the decision to base the program on such ambitious objectives were the lack of such information about former Newton students, and the anticipated involvement with the Harvard - U.S.O.E. project, "An Information System for Vocational Decisions". A further objective, related to involvement with the Harvard project but of interest to Newton as well, was the development of systems for relating follow-up data with data from the student cumulative record. It was hoped that through this program Newton could make a start toward having a fully functioning system for longitudinal study of students, both throughout their careers within the school system and after leaving school. To this end it was planned to develop coding systems and systems of handling and storing data which could be standardized for use with a computerized approach to student records and



follow-up data.

Target Populations

Because comprehensive data on educational and vocational experiences was desired from the studies, it was decided that the classes to be contacted should have been out of high school for a sufficient amount of time for them to have had a reasonable amount of intervening experiences. The first class to be studied, the class of 1963, was followed up in the spring of 1965, roughly two years after graduation. This class was chosen because its time of leaving high school was still relatively recent, and its impressions of the high school program would still be somewhat fresh. The second class to be studied comprehensively was the class of 1959. It was followed up in the spring of 1966, roughly seven years after graduation. This class was chosen because it was felt that seven years was sufficient time for the respondents to have had many intervening experiences and to be settling into a somewhat stable pattern.

As would be expected, the response rate (68 percent) was higher for the class which had been out of school for only two years. The class out of high school for seven years was more difficult to contact. Its overall response rate was 49.9 percent. Adjusting for the 19 percent of the class who could not be reached for lack of usable addresses, the overall response rate for those who were actually contacted was 61.5 percent.

Some bias was evident in each study in favor of those who stood high on class rank and who were in the highest academic curriculum. Graduates had a higher rate of response than dropouts, and girls showed a slight tendency to respond more than boys. Surprisingly, in the class of 1959, very little bias in response was evident on the basis of intelligence quotient.



The Questionnaire

The questionnaire used in the Newton Follow-Up Program has evolved through two revisions to its current form (Figure 1). Its design was based upon a questionnaire developed for the 1939-1941 Occupational Adjustment Study directed by Dr. Edward Landy for the National Association of Secondary School Principals. (10)

The lines at either side of the heading on the front page are for the recording of information by secretaries when the form is returned. Codes for the particular high school, the particular class, sex, and the phase of mailing responded to (i.e. first, second, or third) are entered here.

The form is organized into areas according to page sequence. Page one asks for personal background information and current educational and employment status. Page two asks for information about the educational history. Page three relates to the occupational history and occupational adjustment. Page four asks for information about occupational planning (occupational choice factors) and evaluation of high school education. Figure 2 presents a listing of the various items of the questionnaire and the categories to which they relate.

Permanent mailing address is requested to avoid temporary addresses such as college or summer addresses.

An attempt was made to write instructions as clearly and concisely as possible, while making them as complete and specific as possible. Although

(10) Edward Landy and others, "Occupational Adjustment an. the School,"

National Association of Secondary School Principals' Bulletin,

November 1940, pp. 1-154. Also, J. R. Beery, B. C. Hayes, C. D. Long,
and Edward Landy, The Occupational Follow-Up and Adjustment Service

Plan (revised edition), Washington, D.C., National Association of
Secondary School Principals, 1941. Also, B. C. Hayes, Edward Landy,
and J. R. Beery, "The School Follows Through: a Post-School Adjustment
of Youth," National Association of Secondary School Principals'
Bulletin, November 1941, pp. 1-131.



NEWTON PUBLIC SCHOOLS

Newton, Massachusetts

	Permanent
Mr.	Mailing
Name Mrs.*	Address
* Married Women(Write maiden name here)	City State Zip Code
(If no phone, write "none")	Date(Date this is filled in)
Present marital status: 1 Single 2 Engaged 3	Married 4 Other (Explain)
question does not apply to you, please write the lines in margins.	Please write plainly. Please try to answer each question. If a letters D.N.A. at the end of the question. Ignore numbers and
1. What is your EMPLOYMENT status?	2. What is your EDUCATIONAL status?
(Check "X" one)	(Check "X" one)
(Check "X" one) Employed full-time (30 or more hours per week)	
(Check "X" one) ☐ Employed full-time (30 or more hours per week) ☐ Employed part-time (less than 30 hours per week) ☐ Doing housework at home, not otherwise employed, and	(Check "X" one) 1 □ Receiving training on the job, but not going to school otherwise 2 □ Receiving training in the armed services but not going school otherwise
 (Check "X" one) □ Employed full-time (30 or more hours per week) □ Employed part-time (less than 30 hours per week) □ Doing housework at home, not otherwise employed, and not seeking outside employment. 	 (Check "X" one) 1 □ Receiving training on the job, but not going to school otherwise 2 □ Receiving training in the armed services but not going school otherwise 3 □ Not going to school or receiving training
(Check "X" one) ☐ Employed full-time (30 or more hours per week) ☐ Employed part-time (less than 30 hours per week) ☐ Doing housework at home, not otherwise employed, and	(Check "X" one) 1 □ Receiving training on the job, but not going to school otherwise 2 □ Receiving training in the armed services but not going school otherwise 3 □ Not going to school or receiving training 4 □ Going to school full time
 (Check "X" one) □ Employed full-time (30 or more hours per week) □ Employed part-time (less than 30 hours per week) □ Doing housework at home, not otherwise employed, and not seeking outside employment. □ Unemployed, and seeking work □ Unemployed, and not seeking work □ Taking compulsory military training 	(Check "X" one) 1 □ Receiving training on the job, but not going to school otherwise 2 □ Receiving training in the armed services but not going school otherwise 3 □ Not going to school or receiving training 4 □ Going to school full time 5 □ Going to school part-time
 (Check "X" one) □ Employed full-time (30 or more hours per week) □ Employed part-time (less than 30 hours per week) □ Doing housework at home, not otherwise employed, and not seeking outside employment. □ Unemployed, and seeking work □ Unemployed, and not seeking work □ Taking compulsory military training (Under Selective Service Act) 	(Check "X" one) 1 □ Receiving training on the job, but not going to school otherwise 2 □ Receiving training in the armed services but not going school otherwise 3 □ Not going to school or receiving training 4 □ Going to school full time 5 □ Going to school part-time 6 □ Taking a home-study (correspondence) course
 (Check "X" one) □ Employed full-time (30 or more hours per week) □ Employed part-time (less than 30 hours per week) □ Doing housework at home, not otherwise employed, and not seeking outside employment. □ Unemployed, and seeking work □ Unemployed, and not seeking work □ Taking compulsory military training 	(Check "X" one) 1 □ Receiving training on the job, but not going to school otherwise 2 □ Receiving training in the armed services but not going school otherwise 3 □ Not going to school or receiving training 4 □ Going to school full time 5 □ Going to school part-time 6 □ Taking a home-study (correspondence) course
 (Check "X" one) □ Employed full-time (30 or more hours per week) □ Employed part-time (less than 30 hours per week) □ Doing housework at home, not otherwise employed, and not seeking outside employment. □ Unemployed, and seeking work □ Unemployed, and not seeking work □ Taking compulsory military training (Under Selective Service Act) □ Serving a regular enlistment in the armed forces of the U. S. □ Serving in a voluntary program such as the Peace Corps, 	(Check "X" one) 1 □ Receiving training on the job, but not going to school otherwise 2 □ Receiving training in the armed services but not going school otherwise 3 □ Not going to school or receiving training 4 □ Going to school full time 5 □ Going to school part-time 6 □ Taking a home-study (correspondence) course



102

5. At what schools or colleges, if any, have you studied or taken training since you left high school?

NOTE: If you have taken any training since you left high school, fill in the following information for each school at which you studied. Be sure to indicate any training you are taking at the present time.

If you have NOT taken any training since leaving high school, cross out the table and go to Item 10.

	Name of courses taken	Dates attended	Type of attendance Check "X" one	Reason for leaving (If still attending give expected date of leaving instead. If earned degree or diploma please specify.)
First school attended		From:	1 Full-time	parties departs
		To:	2 ☐ Part-time 3 ☐ By mail	
Second school attended		From:	1 Full-time	
		To:	2 ☐ Part-time 3 ☐ By mail	
Third school attended		From:	1 Full-time	
		To:	2 ☐ Part-time 3 ☐ By mail	
			2 Sophom	ore
			done ar done ar l have a	already earned a bachelor's degree, and have not by graduate work. already earned a bachelor's degree, and am or have graduate student.
7. In what subject or field d			9. As an und in your n	ny graduate work. Already earned a bachelor's degree, and am or have graduate student. Bergraduate, what is or was your average grade najor subject, and in all subjects?
7. In what subject or field of Please indicate reasons for f			9. As an und in your n	ny graduate work. Interady earned a bachelor's degree, and am or have graduate student. It is or was your average grade najor subject, and in all subjects? circle one in each row.) subject:
			9. As an und in your n (Please Major s A A	ny graduate work. Interactly earned a bachelor's degree, and am or have graduate student. Itergraduate, what is or was your average grade najor subject, and in all subjects? circle one in each row.) subject: — B+ B B— C+ C C— D+ D D— F



103

10. What REGULAR jobs have you held since you left high school, including your present job, if any?

NOTE: By regular, we mean jobs which were half-time or more, and which were not just temporary such as snow-shoveling, etc.

Omit summer jobs and jobs which were only seasonal.

Fill in the following information for each regular job you have held since you left high school. Omit jobs held while still in high school, but be sure to include your first job held after leaving high school.

If you have held more than six jobs, note those at which you worked the longest time. Be as complete as possible. Include service in the armed forces. START WITH YOUR PRESENT JOB AND WORK BACK.

•	Name and address of employer	Kind of business	Name of job or kind of work	Dates	Full- or Part-time	Reason for leaving	
-	EXAMPLE: Clover Stores Co. 333 So. Main St. Newton, Mass.	Retail Grocery	Sales clerk	From: <i>Mar.</i> 1963 To: <i>Sept.</i> 1964	1 ⊠ Full-time 2 □ Part-time	Offered better job	
-	Present Job:			From: To:	1 Full-time 2 Part-time	Present job is thejob (indicate number such as 3rd, 6th, etc.).	201100 201100
-				From: To:	1 Full-time 2 Part-time		
-				From: To:	1 Full-time 2 Part-time		
-				From: To:	1 Full-time 2 Part-time	,	
-				From: To:	1		Calcular Corrects Standard Standard
-				From: To:	1 Mill-time 2 Part-time		
•	NOTE: If you do not have a 18 and go directly to	i job at present, ·s item 19.	kip items 11 to	- st	o what degree in HIGH Closely related	is your present job related to SCHOOL?	your
	11. Did your employer put y when you first started w	ou through a per	riod of training present job?	2	Closely related Somewhat related No relationship	,	
L	☐ Yes. For how long?				Can't rate this		
2	(Describe)		•••••••••••	16. T	o what degree	is your present job related to	your
	12. What are your present				udi es in a SCFIC Closely related	OOL AFTER HIGH SCHOOL	LF
	deductions?				Somewhat related No relationship	l	
-	(Include extras such as ti	rs, commissions, c	onuses, etc.)	_	Can't rate this		
	13. Are you employed by a	member of your	family, or by a			about your present type of wor	k?
1	friend of your family, or Yes (Explain)	•			Very satisfied wi Fairly satisfied w		
2	□ No			2	Neither satisfied	nor dissatisfied	
	14. Through what source dithat led to your present (Check "X" one)	d you learn abou : job?	t the "opening"		Rather dissatisfied Very dissatisfied		
1	☐ Member of your family ☐ School authorities	, a friend or relat	ive		o you plan to re	emain on this job for at least an	other
3	Private employment ag	• •] Yes	on the allegan of the first countries to	J_ 41
4	☐ Public employment ag Service)	•			same type of w		
5 6	☐ Personal application wl		job		more advanced I		
7	Other (Explain)			4 [] No. I would lik	ke to get a job in a different sield.	



	104			
	In what employment or placement agencies are you now registered, if any? (If not registered in any agency, write "none.") (1) Name	 		From what sources chiefly have you sought advice about your occupational life since leaving school? (Check "X" those which have been of MOST help to you) No one
	(Be specific. as airplane mechanic or airplane pilot, not aviation; typist, stenographer, private secretary, not clerical. If military service, specify type of work. If you are still undecided, write "undecided" here.)		25.	Which subject that you took in high school has been of most value to you in your occupational life since you left high school?
				(If no subject has been of value to you, write "none" here.)
21.	When did you decide definitely on what you now expect is going to be your regular occupation? (Check "X" one) Still undecided Before entering Senior High School During Senior High School Since leaving high school and prior to present job While on present job While attending post high school educational institution Other (Explain)		26.	What subjects or kinds of education which you DID NOT HAVE do you now think would have helped you in your occupational life since leaving school?
22 .	Have any of your hobbies had a relation to your vocational choice? Yes (Explain)		27.	If there are any suggestions you care to make which might help the school be of greater service to you or the young people now in the school, please write them here.
	•			•
NO	OTE: For questions 23 through 26: By "occupational life" is meant everything to do with getting jobs, doing the work required on those jobs, deciding and planning for a life's work, and actually carrying out the plans for life's work.			
23	What person at high school, if anyone, helped you most with your occupational life? (Give person's position.)	1	28	. Why did you leave high school?
	.,	2		Other (Explain)

NOTE: Will you kindly check over the questions to make sure that you have indicated or written an answer for each question. Be sure that your name, address, phone number, and the date this blank was filled in are written clearly on the top of the first page.

Figure 2. Items of Information Collected by the Post-School Inventory, Spring 1966

A. Personal Background Information

Name

Married name for married women

Permanent mailing address

Marital status

Phone number

B. Educational History

Item Number

- 2 Present educational status
- Schools attended after high school, if any, including name and address of school, names of courses taken, dates attended, type of attendance, and reason for leaving
- 6 Expected major subject or field when graduating from high school
- 7 Actual major subject or field
- 8 Present class status in college, or highest level reached
- Average grade as an under-graduate in major subject and in all subjects
- 28 Reason for leaving high school

C. Occupational History

- l Present employment status
- Employment history through the rresent job, including employer's name and address, kind of business, kind of work, dates of employment, whether employment was full-time or part-time, and reason for leaving
- ll Whether or not a training program was provided, and if so, for how long
- 12 Present average annual earnings before deductions
- Whether or not employed by a member or friend of the family or by a relative



106

- 14 The source which led to the present job
- Degree to which present job is related to studies in high school
- Degree to which present job is related to studies in a school after high school
- 17 Degree of satisfaction with present type of work
- Whether or not respondent plans to remain on present job for at least another year
- Names of employment agencies, if any, at which respondent is registered

D. Occupational Choice Factors

- 3 Father's occupation
- 4 Mother's occupation
- 20 Expected regular occupation
- 21 When decided on expected regular occupation
- Whether or not hobbies have affected vocational choice
- Person at high school, if anyone, who helped most with occupational life
- 24 Chief sources of advice about occupational life since leaving school

E. Evaluation of High School Education

- 25 High school subject which was of most value
- 26 Subjects not taken which would have been helpful
- 27 Suggestions to help the school be of greater service instructions are extensive in places, such as items 5 and 10, the respondents seemed to have very little difficulty in following them.

Numbers and lines in the margins throughout the questionnaire are for coding purposes when the form has been returned. Clerical assistants circle the proper number in numbered items and write in the proper code where the code is more complicated. This simplifies the process of transferring the data to cards or sheets for data processing input.



Experience with the current form has indicated the possibility of some minor changes for a future revision:

Item 1: (Employment status)

- a. An explanatory note should indicate that the appropriate choice for a person attending school and not working would be option 5 (unemployed and not seeking work).
- b. The value of separating options 6 and 7 (taking compulsory military training vs. serving a regular enlistment) is debatable. The two might be combined into a single option, such as "serving as a member of the armed forces of the U.S."
- Item 6 (expected major when graduated from high school): This item might be eliminated, unless specific plans are made to analyse the change in majors from the expected major to the final major. Item 7 (final major) provides sufficient information otherwise.
- Item 19 (registration with employment agencies): This item seems to be of relatively little value. Thus it might be eliminated in the interest of shortening the form.
- Item 22 (relation of hobbies to vocational choice): This item seems to be of relatively little value and might be eliminated.
- Item 25 (subject of most value): The responses to this item proved difficult to code, and the results were difficult to interpret. Consequently, the item seems to be of little use, and it might be removed.

Coding

Wherever possible, codes were indicated on the questionnaire next to the options of the easily coded items. In many cases, however, it was not practical to indicate the code on the questionnaire. Thus a supplementary coding manual had to be developed to guide the secretaries who did the coding. In all cases, codes determined by the secretaries were written on the questionnaire on the lines specified for each code.

One-digit or two-digit codes were developed for the following items of information, some of which were taken from the student cumulative record,



rather than the questionnaire:

Type of program in a school after high school Length of time attended a school after high school Type of attendance (i.e. full-time, part-time, or a combination) Reason for leaving a school after high school Degree or diploma earned at a school after high school College major Person at high school who helped most with occupational life Reason for leaving a job High school subject most valuable in occupational life Subjects suggested which would have been helpful in occupational life Type of suggestion for improvement of the high school Feeling tone apparant in suggestions Overall adjustment - occupational and educational College Entrance Examination Board achievement scores High school curriculum Rank in class Reason for leaving high school Marks English, Language, History, and Science curriculum Foreign language Type of mathematics Shop (for Technical High School only) Relation of job to course of study (for Technical High School only)

A more complicated code was developed for the schools and colleges that the respondents had attended. This code is a seven digit code, made up of sub-codes. The first digit stands for type of school or college (i.e. four-year degree granting, two-year degree granting, nursing program, other specialized programs, and preparatory schools). The second digit stands for region of the United States (i.e. New England, Middle Atlantic, Mid-western, etc.). The third, fourth, and fifth digits represent a three-digit number that is unique for each school or college. The numerical order of these numbers places the schools and colleges in alphabetical order within type. The sixth and seventh digits stand for division or program within the school or college (e.g. accounting, agriculture, airline stewardess, architecture, etc.). This two-digit code places the various divisions or programs within both numerical and alphabetical order. The complete seven-digit code is



unique for each school or college because of the third, fourth, and fifth digits. The sub-codes make it possible to sort the schools attended on the basis of the various factors making up the code.

Two existing codes developed by the United States Government were also used for this study. The Standard Industrial Classifications were used to code kinds of businesses indicated in item 10 (occupational history). The code appears in the <u>Standard Industrial Classification Manual</u>, Executive Office of the President, Bureau of the Budget, 1957. The secretaries of the project found the manual very easy to use because of the alphabetical indices in the back which resolved most questionable coding situations. No additional codes had to be created for our purposes.

The 1965 edition of the <u>Dictionary of Occupational Titles</u>, third edition, Volume I, Definitions of Titles, U.S. Department of Labor, was used for coding all occupations in the '59 study (questionnaire items 3, 4, 10, and 20). Although the D.O.T. code is a six-digit code, only the first three digits were used for purposes of this study. Each of the three digits indicates a different level of specificity. The reader is referred to the D.O.T. for the complete listings of the codes.

Figure 3 presents some three-digit codes used in the '59 study which deserve special note. Because our respondents did not always provide enough information to classify an occupation under existing codes of the D.O.T., a few codes were created for occupational descriptions which occurred often enough to merit a code. New codes created are marked on Figure 3 with a number sign (#). They are Foreman, Housewife, Laborer, and Owner. These are responses which occurred often enough to warrant the creation of a special code. A few other responses which were uncodable using the D.O.T., but which did not occur often enough to warrant a special code, were coded as unclassifiable.



Figure 3. Supplementary List of D.O.T. Codes Used in '59 Study

ALPHABETICAL ORDER

Art Teacher*	149	Maintenance man*	899
Baggers (Supermarket)*	920	Mfg. representative*	289
Banker*	189	Market research surveyor*	050
Bio-Physicist*	041	Meat wrapper*	929
Buyer*	162	Mechanic	639
Ass't buyer*	223	Medical missionary*	120
Caterer*	187	Mother's helper	306
Caterer's helper	319	Music teacher	152
Central supply aide*	223	Nurse (practical)	354
(hospital)		Nurse (licensed practical)	079
Clerks in cleansing shops*	635	Nursery school teacher	359
(direct service clerks)		Optician*	713
Clerk (misc. office, n.e.c.)	249	Owner	190#
Clerk-typist	209	Practical nurse	354
Computer operators*	213	Practical nurse, licensed	079
Computer programmers*	020	Parts inspector*	798
Contract administrator*	162	President, Vice Pres.,	189
Contractor	182	Executive, etcn.e.c.	10)
Construction equipment operator		Production engineer*	012
Dealer, wholesale or retail	185	Purchasing agent	162
Director (TV or radio)*	159	Psychologist	045
Dishwasher	318	Psychiatrist	070
Electrician	824	Research analyst	199
Electronic Technician*	003	Reservation or traffic sales	912
Factory work (general)	798	agent (airlines)	<i></i>
Foreman	192#	Sales manager*	163
Fountain Counter work*	319	Sales representative	288
Gardening & landscaping	407	Salesman	288
Gas Station attendant	915	Sanitary engineer*	005
Gas Station proprietor*	187	Service engineer	639
Genealogist	052	Service representative*	249
General helper	990	(telephone company)	
Guidance Counselor	045	Stock broker*	251
Housekeeper	321	Travel agent	237
Housemother	187	Truck driver (oil)	903
Housewife	390#	U.S. Government (Ordinance man)	632
Inspector, parts*	798	U.S. Government	
(general)		(Post Office Official)	188
Insurance broker*	250	Unclassifiable	995
Laborer	980#	Undecided	999
Library stock girl	249	Warehouseman	929
Life guard*	379		-

^{*} Code used for '59 study differs from that used for '63 study



[#] This code was created for use in our studies

Some codes used in the '59 study differ from those used in the '63 study for the same occupational titles. The difference is due to the fact that the coding for the '63 study was done before a complete copy of the 1965 D.O.T. was available. The coding for the '63 study was done from an advance copy of the classifications, without the benefit of the cross-referencing and definitions provided by the complete dictionary. Thus, when the final copy of the 1965 D.O.T. became available, it was possible to classify more accurately specific occupations. Occupations whose '59 codes differ from the '63 codes are marked with an asterisk (*).

Other occupations which appear in Figure 3 are ones for which some ambiguity in coding is apt to exist. In order to maintain consistency for those potentially ambiguous responses, a record was kept so that the same code would be used each time the response occurred. A few of the codes might represent ones which were difficult to track down to a specific code, and a record was kept to avoid the necessity of another time-consuming search if the response were to occur again.

As a general rule, the coders tracked each occupational title through the D.O.T. as far as possible to determine a specific code. In many cases where enough information was given to classify the occupation in a general area, the code ending in 9 (not elsewhere classified) was used.

Some occupations listed in Figure 3 appear in order to illustrate the differentiation between occupations with similar titles but important distinctions. Examples are housekeeper vs. housemother, and practical nurse vs. practical nurse, licensed.

After all codes had been identified and entered on the questionnaire in the appropriate locations, all codes were transferred to mark-sense data processing cards. Eleven different cards were used for each student in the



study of the class of 1959. Six cards contained information from the questionnaire, and five cards contained information from the student record. The standard mark-sense card used allowed the entry of 27 columns of new data into each card. In addition, the first 14 columns of all mark-sense cards were pre-punched so that all cards for each student would contain the same information. This information was punched into all mark-sense cards from the basic student information cards. The student identification number was assigned by the project secretaries after they identified the students to be included in the study. They then punched up the standard basic student information cards, from which all other cards were prepared. These standard cards were also used to print address labels.

Although the use of mark-sense cards is preferable to hand keypunching of cards, the use of optical scanning sheets is preferable to the use of mark-sense cards because much more information can be entered on one document, and the document can be designed to suit specific needs.

Che of the card formats used in the '59 study appears as Figure 4. The items of information standard to all cards for each student appear in columns 1-9. Columns 15 to 41 contain the 27 columns of mark-sensed data. This particular card contains the responses to items 1 to 4, 6, 7, 20, and the first school listed in item 5 of the questionnaire. The coding for each item is indicated, referring the coder to the proper code sheets in the manual where necessary. The phrase "item code" means that the code appears under the item on the questionnaire. As much as possible, data were entered into the cards in the same order as the items of the questionnaire. In order to use all available space, however, items were occasionally entered out of order. Hence the appearance of item 20 on the same card as items 1 to 7.



This discussion of coding procedures is necessarily incomplete, but it is intended to give a brief overview. Specific codes and procedures are completely described in the coding manual for the study of the class of 1959. (12)

Figure 4. Card Format for Mark-Sense Card 1

Card Column	Mark Sense Column		Coding	Item #
		Pre-Punched Information		
1-5 6 7 8-9 10-14		ID number Sex code School code Year of graduation ('59) Blank	l=M,2=F -=NHS,0=Tech	
		Mark-Sensed Information		
15 16 17 - 19	1 2 3 - 5	Employment status Educational " Father's occupation	Item code """ DOT code (see Notes	1 2 3
20 – 22	6-8	Mother's "	Section A)	4
		First School		
23 24-30	9 10 - 16	Type of program School or college code	CS 59-1 Sch/Col Code Book (See Notes,Section B)	5
31 32 33 34 35-36 37-38	17 18 19 20 21-22 23-24	Length of time attended Type of attendance Reason for leaving Degree earned, (if any) Expected Major Final Major	CS 59-2 CS 59-3 CS 59-4 CS 59-5 CS 59-6	6 7
39-41	25 - 27	Expected regular occupation	DOT code (see Notes, Section A)	20
		Pre-Punched Information		
42 - 79 80		Blank l to indicate Card l		

(12) David B. Clemens, <u>Coding Manual</u>, <u>Follow-Up Study</u>, <u>Class of 1959 Newton High School and Newton Technical High School</u>, West Newton, Mass., Newton Public Schools, Division of Pupil Personnel Services and Special Education, Spring 1967, mimeo.



114

As mentioned above, data were collected both from the questionnaire and from the student (cumulative) record. Items of information collected from the student record for the study of the class of 1959 are listed in Figure 5.

Figure 5. Information Collected from Student Record for Follow-Up Program, Spring 1966

Name

Lidress

Sex

Number of years at high school in Newton

Reason for leaving high school

Curriculum (including combinations of curricula)

Rank in class (by fifths)

IQ score (latest Otis score)

Marks and curriculum for five academic areas, ninth through twelfth grades (English, Language, Social Studies, Mathematics, Science)

Number of courses taken and average mark for majors in areas other than the five academic areas (Business, Art, Home Economics, Industrial Arts, Music)

Senior year SAT scores

CEEB achievement test scores

Mailing Procedures

A schedule of mailing of the questionnaires was worked out on a three week cycle. Rather than to send reminder cards, it was decided to send another copy of the questionnaire every three weeks to the persons who had not yet responded. Cover letters were written to accompany each mailing (Figures 6, 7, and 8). They were sent from the high school which the students had attended, rather than from the project office, in order to capitalize on school loyalty. Each letter mentions the facts that the results will be helpful to future students, the information will be treated confidentially and



Figure 6. First Cover Letter

NEWTON PUBLIC SCHOOLS

NEWTON HIGH SCHOOL

NEWTONVILLE 60, MASSACHUSETTS

Spring, 1966

To the Members of the Class of 1959 at Newton High School:

We are interested in finding out about your experiences since you left high school. We would like to know whether you continued along the paths that you started on immediately when you left the school, or whether your plans and objectives have changed. This information will not only keep us up to date as far as you are concerned, but will enable us to improve our program and guidance for future students.

By filling out the enclosed Post-School Inventory you will be helping those who follow you as graduates of NHS. Naturally we will treat all of this information confidentially and since it will be used for group reports only, you will not be individually identified.

We have enclosed a business reply envelope to help you return this to us after you have filled it in. We thank you in advance for taking the time necessary to do this and for cooperating with us in making this project successful.

Best wishes to you from all of us at NHS.

Sincerely yours,

Richard W. Mechem Principal



116

Figure 7. Second Cover Letter

NEWTON PUBLIC SCHOOLS

NEWTON HIGH SCHOOL

NEWTONVILLE 60, MASSACHUSETTS

Spring, 1966

Dear Former Student:

Perhaps you have misplaced the questionnaire which we sent to you a few weeks ago, or you may have found it difficult to take the time to fill it out. We would appreciate your doing this soon, since we are very anxious to obtain information to help us evaluate and improve our school programs.

Your participation in this study is very important. We need answers from all the members of your class to be sure our results are accurate. Information which you supply will be kept confidential and will be used for group reports only. It will be of help to us in improving our programs for the benefit of present and future students at Newton High.

For your convenience we are enclosing another copy of the Post-School Inventory plus a business reply envelope. Please return it to us as soon as you can.

Thanks and best wishes.

Sincerely yours,

Richard W. Mechem Principal



Figure 8. Third Cover Letter

NEWTON PUBLIC SCHOOLS

NEWTON HIGH SCHOOL

NEWTONVILLE 60, MASSACHUSETTS

Dear Former Student:

We have had a very good response to our questionnaire.

In order to make our results more accurate and more meaningful, however,

we are all the more anxious to hear from you. The information which you

provide will be helpful to present and future students at Newton High School.

We realize that you are busy and find it difficult to take time to fill out the questionnaire. Nonetheless, we hope you will do it soon, since your participation in the study is very important.

As we have mentioned before, your replies will be kept confidential and used for group reports only.

For your convenience, we are enclosing another copy of the Post-School Inventory plus a business reply envelope. We look forward to hearing from you soon.

If you have already filled in and returned the questionnaire, it has probably crossed in the mails with this request. In that event, there will be no need for you to fill in the questionnaire again.

Thank you for your help.

Sincerely yours,

Richard W. Mechem Principal



will be used for group reports only, and the business reply envelope will make the return mailing convenient. Each successive letter is a bit more forceful in its request for cooperation. Each time another mailing was sent, a new cover letter and another copy of the questionnaire with another business reply envelope were included.

As returns came in, the project secretaries kept careful records of the respondents and the questionnaires returned due to invalid addresses, and sent appropriate thank you letters (Figure 9). Some attempt was made to obtain valid addresses for the questionnaires returned by the post office, but this was very difficult.

Rate of Response

The rates of response in percentages for the study of the class of 1963 were as follows:

Sex	Newton South High School	Newton <u>High School</u>	Both Schools
Boys	71 .	63	66
Girls	70	69	69
Both	70	66	.68

The total number of former students in the study was 1078, of whom 729 (68 percent) responded. As can be seen in the chart, one school had a slightly higher rate of response than the other. Girls tended to respond slightly more than boys at one school. Persons with a high rank in class showed a higher rate of response, as did persons who were in the highest academic curriculum in high school. Graduates tended to respond at a higher rate than dropouts.

The rates of response for the study of the class of 1959 appear in



Figure 9. Thank You Letter

NEWTON PUBLIC SCHOOLS

NEWTON HIGH SCHOOL

NEWTONVILLE 60, MASSACHUSETTS

Dear Former Student:

Thank you very much for your cooperation with us in returning the questionnaire which we sent to you recently. By providing the information requested, you have aided us in our attempt to evaluate and improve our school programs. Your continued interest in and support of Newton High School is much appreciated.

All best wishes.

Sincerely yours,

Richard W. Mechem Principal



Figure 10, which is excerpted from the report of the 1959 study. (13) Of the 954 persons included in the study, 472, or 49.5 percent, responded with information. When the 18.9 percent who could not be contacted are removed from consideration, the response rate for those contacted becomes 61.5 percent. Although these rates are below the desirable percentages for analysis of results, they seem reasonable in terms of the length of time the class had been out of high school (seven years) and the length of the questionnaire.

Presentation of Results

Figures 11 through 16 present some selected tables from the study of the class of 1959. These tables are presented to illustrate the format in which data were reported for the study of the class of 1959. In keeping with the comprehensive objectives of the study, data were reported as completely as possible. Each table reports information by school, sex, and totals, with both numbers and percentages. Because percentages are based only on those who responded to each item, the number and percentages of respondents who left the item blank are presented at the bottom of the table to put the responses to the particular item into perspective with the total number of questionnaire respondents. The notes which accompany these selected tables in the '59 report are reproduced as Figure 17. The notes are meant to highlight some of the trends indicated by data in the tables.

These tables and notes are presented simply as examples of the method used to report results for the Newton Follow-Up Program. It is not implied that the reader should follow these examples. On the contrary, it is

(13) David B. Clemens, Report of Follow-Up Study, Class of 1959 Newton High School and Newton Technical High School, West Newton, Mass., Newton Public Schools, Division of Pupil Personnel Services and Special Education, June 1967, mimeo.



Figure 10. Record of Returns of Questionnaires

	1	Newton	Hig	gh Sch	ool		Tecl	n High		RAND DTAL
		oys		:ls		tal				
	#	. %	#	. %	#	. %	#	%	. #	%
lst Mailing	82.	19.2	114	25.3	196	22.3	24	31.2	220	23.1
2nd Mailing	77	18.0	78	17.3	155	17.7	10	12.9	165	17.3
3rd Mailing	33	7.75	46	10.2	79	9.0	8	10.4	87	9.1
No. of Respondents	192	44.9	238	52.8	430	49.0	42	54.5	472	49.5
Deceased	1	.2	2	. 4	3	.3	1	1.3	4	.4
Total Respondents (No. accounted for)	193	45.1	240	53.2	433	49.3	43	55.8	476	49.9
Undelivered Ques- tionnaires, returned by Post Office	85	20.0	76	16.9	161	18.4	19	24.7	180	18.9
No. of Non- Respondents	148	34.9	135	29.9	283	32.3	15	19.5	298	31.2
Total of Non- Respondents	233	54.9	211	46.8	444	50.7	34	44.2	478	50.1
GRAND TOTAL	426	100%	451	100%	877	100%	77	100%	954	100%

PERCENT OF THOSE CONTACTED WHO RESPONDED

Boys (NHS) Girls (NHS)	56.6% 64.0%
Boys & Girls (NHS)	60.5%
Technical High	74.1%
GRAND TOTAL	61.5%



Figure 11. Educational Status of '59 Respondents, by School and Sex

		Ne	wton	High	Scho	ol	Tech	High	_	RAND OTAL
Educational Status	B	oys	Gi:	rls	To	tal	#	%		
l Receiving training on the job, but not going to school otherwise	30	15.6	12	5.0	42	9.8	15	35.7	57	12.1
2 Receiving training in the armed services, but not going to school otherwise	13	6.8	0	0	13	3.0	1	2.4	14	3.0
3 Not going to school or receiving training	64	33.3	192	80.7	256	59.5	17	40.5	273	57.8
4 Going to school full-time	47	24.5	9	3.8	56	13.0	1.	2.4	57	12.1
5 Going to school part-time	33	17.2	22	9.2	55	12.8	6	14.3	61	12.9
6 Taking a home-study (correspondence) course	5	2.6	1	0.4	6	1.4	2	4.7	8	1.7
7 Other	0	0	2	0.9	2	0.5	0	0	2	0.4
Total	192	100%	238	100%	430	100%	42	100%	472	100%
BLANK (did not respond to item)	0	0	0	0	0	0	0	0	0	0
RESPONDED TO ITEM	192	100%	238	100%	430	100%	42	100%	472	100%
TOTAL	192	100%	238	100%	430	100%	42	100%	472	100%



Figure 12.

by Degrees or Diplomas Earned, by School or College at Which Earned, and by Sex '59 Respondents from Newton High School

Degree or Diploma	æ	1st	- E-1	æ	2nd G.	Ξ,	B.	3rd G.	T.	Boys	ys %	Gi)	Girls	Total		See
l Specialized Diploma or Certificate	10	31	<u>1,1</u>	5	6	ħΤ	Н	8	†	16	10.2	£ή	28.4	59	17.2	
2 Associate Degree	13	56	33	η	က	_	N	0	N	19	12.1	29	21.0	84	14.0	
3 Bachelor's Degree	16	1.1	168	21	31	52	9	r-l	<u></u>	118	75.1	109	53.8	227	66.2	
կ Master's Degree	0	0	0	13	17	27	H	80	9,	14	8.9	22	12.3	36	10.5	
5 Doctorate	0	0	0	0	Н	H	0	0	0	0	0	۲	0.5	Н	0.3	
6 Working on Bachelor's	#	0	13	11	∞	13	_	4	11	22	14.0	21	11.3	43	12.6	
7 " "Master's	O	0	0	13	12	25	10	_	17	23	14.6	13	10.3	75	12.5	
8 " " Doctorate	0	0	0	23	Н	ηг	13	80	21	36	22.9	6	8.4	45	13.1	
9 " " other Specialized Diploma	H	4	7	ณ	4	9	t t	0	†	_	4.5	ω	ቲ. ቲ	15	т• _т	
or Certificate																
	Total Total TOTAL		Degrees Degrees Degrees	1	Earned* being worked Earned or be	ked on being		worked on	ď	. 167 88 255	106.3 56.1 162.4	204 57 261	109.6 30.6 140.2	371 145 516	107.8 42.2 150.0	
Number having earned or	or working	no gu								157	100%	186 100%	%00T	343	100%	

Number having earned or working on a degree

Use of the word "degrees" in the stub implies the words "degrees or diplomas." te: Information for the Technical High School is included in the comments on this table.

1) * Use 2) Note:

Figure 12. Continued

ERIC.

Degree or Diploma	Boys	ស	Girls	.]s	ŢO.	Tota1
	#	%	#	%	# #	60/
Number receiving 1 degree only*	54	38.9	104	9.19	158	51.4
" 2 degrees	18	12.9	25	14.7	143	14.0
3	. 0	0	N	1.2	a	9.0
Number receiving 1 degree and working on another	57	η1.0	35	18.9	89	28.8
Number receiving 2 degrees and working on another	10	7.2	9	3.6	16	5.2
Number having received at least one degree	139	700%	169	%00T	308	%00T
Number having received at least one degree	139	72.3	169	71.0	308	69.3
Number Not having received a degree, but working on a degree	18	4.6	17	7.1	35	10.5
Number Not having received or worked on a degree	35	18.3	52	21.9	87	20.2
TOTAL	192	7001	238	100%	1430	7001
1) * Use of the word "degrees" in the stub						

implies the words "degrees or diplomas."

Motor Information for the Motor of the forter

2) Note: Information for the Technical High School is included in the comments on this table.

GRAND

Figure 13. '59 Respondents by Present Employment Status, School and Sex

TOTAL Tech High Newton High School Total Girls Employment Status Boys % % 266 56.5 227 | 52.9 | 39 | 92.9 119 62.2 108 45.4 1 Employed full-time, 30 hours or more 6.5 28 5.9 5.8 28 0 0 17 7.1 11 2 Employed part-time, less than 30 hours 97 20.6 97 40.8 97 22.6 0 0 0 0 3 Doing housework at home, not otherwise employed 1.2 1.1 4 | 1.7 0 0 0.5 4 Unemployed & seeking work 39 20.4 50 11.7 0 50 10.6 4.6 0 11 5 Unemployed & not seeking work 1 0.2 0.2 0 0 0.5 0 0 6 Taking compulsory military training 3.6 2 4.8 17 0 1.5 3.5 15 7.9 0 7 Serving a regular enlistment in Armed Forces of U.S. 0.6 3 0.7 0 1.1 1 0.4 0 8 Serving in a voluntary program such as Peace Corps, Job Corps, VISTA 2.3 4 0.9 1.6 0.7 0 0 9 Other 429 100% 42 100% 471 100% 238 100% 191 100% Total . 0 l .2 .2 0 0 0 1 BLANK (did not respond 1 • 5 to item) 471 99.8 429 99.8 42 100% 238 100% 191 99.5 RESPONDED TO ITEM 430 100% 42 100% 192 100% 238 100% 472 100% TOTAL



Figure 14. '59 Respondents by Source of Opening that Led to Present Job, School and Sex

		Newton High School					Tec	h High	GRAND TOTAL	
Source that Led to Opening	<u>В</u>	oys %	Gi #	rls	<u>To</u> #	tal %		, %	#	%
l Member of your family, a friend or relative		31.2	T	12.5	T	22.5	17		11	25.4
2 School authorities	16	11.6	16	13.3	32	12.4	2	5.4	34	11.6
3 Private employment agency (to whom you paid a fee)	3	2.2	8	6.7	11	4.2	0	0	11	3.7
4 Public employment agency (such as State Employment Service)	5	3.6	10	8.3	15	5.8	1	2.7	16	5.4
5 Personal application while looking for a job	24	17.4	40	33.3	64	24.8	10	27.0	74	25.1
6 Classified advertise- ment in paper	16	11.5	10	8.3	26	10.1	2	5.4	28	9.5
7 Other	31	22.5	21	17.6	52	20.2	5	13.5	5?	19.3
Total	138	100%	120	100%	258	100%	37	100%	295	100%
BLANK (did not respond to item)	54	28.1	118	49.6	172	40.0	5	11.9	177	37.5
RESPONDED TO ITEM	138	71.9	120	50.4	258	60.0	37	88.1	295	62.5
TOTAL	192	100%	238	100%	430	100%	42	100%	472	100%



GRAND

Figure 15. '59 Respondents by Degree of Satisfaction with Present Job, and by School and Sex

·	Newton High School			T	ech	TOTAL				
Degree of Satisfaction	Boys # %		Girls # %		Total # %		# %		#	%
O Very dissatisfied	3	2.2	3	2.5	6	2.3	2	4.9	8	2.5
l Rather dissatisfied	3	2.2	3	2.5	6	2.3	2	4.9	8	2.5
2 Neither satisfied nor dissatisfied	8	5.7	5	4.1	13	5.0	1	2.4	14	4.8
3 Fairly satisfied	27	19.4	35	28.9	62	23.9	13	31.7	75	25.1
4 Very satisfied	98	70.5	75	62.0	173	66.5	23	56.1	196	65.1
Total	139	100%	121	100%	260	100%	41	100%	301	100%
BLANK (did not respond to item) RESPONDED TO ITEM		27.6 72.4	117	49 . 2		39 . 5	1		171 301	36 . 2
TOTAL	192	100%	238	100%	430	100%	42	100%	472	100%



Figure 16. '59 Respondents by Time of Decision on Expected Occupation, and by School and Sex

	Newton High School						<u> </u>	n High		GRAND TOTAL		
Time of Decision	Boys # %		Gi:	Girls # %		Total # . %		%	#	%		
0 Still undecided	23	12.5	17	8.9	40	10.6	3	7.1	43	10.3		
l Before entering Sr. high school	11	6.0	22	11.5	. 33	8.8	9	21.4	42	10.1		
2 During Sr. high school	23	12.5	34	17.6	57	15.1	2	4.8	59	14.1		
3 Since leaving high school and prior to present job	22	11.9	23	12.0	45	12.0	10	23.8	55	13.2		
4 While on present job	35	19.0	19	9.9	54	14.4	13	31.0	67	16.0		
5 While attending post high school educa- tional institution	57	31.0	46	24.0	103	27.4	2	4.8	105	25.1		
6 Other	13	7.1	31	16.1	44	11.7	3	7.1	47	11.2		
Total	184	100%	192	100%	376	100%	42	100%	418	100%		
•												
BLANK (did not respond to item)	8	4.2	46	19.3	54	12.6	0	0	54	11.4		
RESPONDED TO ITEM	184	95.8	192	80.7	376	87.4	42	1.00%	418	88.6		
TOTAL	192	100%	238	100%	430	100%	42	100%	472	100%		

Figure 17. Notes Explanatory of Figures 11 through 16

Figure 11. Educational Status

Seven years after leaving high school, 73.0% of our respondents were not going to school, and 27.0% were. Only 12.0%, however, were attending school full-time. Of these, two-thirds were boys. Another 12.0%, not going to school, were receiving training on the job. Three-fourths of these were boys. More Tech High boys than Newton High boys were working, and more girls were working than both groups of boys combined.

Figure 12. Degrees or Diplomas Earned

66.0% of our respondents had earned a bachelor's degree, and another 12.0% were working on one. 11.0% had earned a graduate degree, and another 26.0% were working on one. More boys than girls had earned a bachelor's degree, and, conversely, more girls than boys had earned an associate degree. 17.0% had earned a specialized diploma or certificate, three-fourths of these being girls. At the graduate level, more girls than boys had earned a master's degree (probably girls in the education field), but more boys than girls were working on master's and doctoral degrees. The percentages of degrees earned or being worked on add up to more than 100% because some people earned more than one.

Page 2 of Figure 12 shows the number of degrees or diplomas earned by individuals. 69.0% of our respondents had received at least one degree or diploma, with boys and girls about the same. About 11.0% were working on a degree or diploma with slightly more boys than girls in the category. That leaves 20.0% who had not earned or not worked on a degree or diploma.

Of the Tech High respondents, 8, or about 19.0%, had earned a degree or diploma. Four, or 9.5%, were working on a degree or diploma. That leaves 30, or about 71.0%, who had not earned or worked on a degree or diploma.

Figure 13. Present Employment Status

Over half of our respondents, an overall total of 56.5%, are employed full-time. Part-time employment accounts for only 5.9%. An overall total of 20.6% are in the category of doing housework at home and not otherwise employed. Analysis of this overall figure shows that these respondents are all former Newton High girls; and the percentage of Newton High girls who used this category is 40.8%. This is what we would expect, and for these respondents being a mother and homemaker is a full-time occupation.

The percentage of those unemployed and seeking work is extremely low - 1.1%. Those taking compulsory military training or serving a regular enlistment account for 3.8% of our respondents. We also find 0.6% serving in a voluntary program such as the Peace Corps.

The category unemployed and not seeking work was used by 10.6% of our respondents, none of whom were from Tech High. Analysis of this category showed that 20.4% of Newton High boys compared to only 4.6% of Newton High girls checked this. For some of these respondents, further schooling may



Figure 17. Notes Explanatory of Figures 11 through 16 (continued)

account for use of this category.

Figure 14. Source of Opening that Led to Present Job

Although the family seems to be the leading source of help for finding employment as indicated, the personal initiative of the student was the next highest source. School authorities (probably of a school after high school) played a lesser role, and employment agencies — both public and private — were least significant. These results parallel the response from the class of '63, with the exception that personal application is a more significant factor for the class of '59, which has been on the job market for a longer period of time.

Figure 15. Degree of Satisfaction with Present Job

301 or more than 63.0% in the class of 1959 responded to this item. Of those, 90.0% expressed some degree of satisfaction with their present job. 65.0% stated that they were very satisfied, with 25.0% responding in the fairly satisfied category. Newton High boys expressed a higher degree of satisfaction with 70.0% stating that they were very satisfied compared to 56.0% of the Tech High boys.

Figure 16. Time of Decision on Expected Occupation

Seven years after graduation one-tenth of the respondents were still undecided about their vocational choices. Of these, more Newton High boys tended to be undecided. Ten percent had decided on their expected occupation before high school. About one-fourth had decided on their expected occupations before leaving high school. More than one-fourth decided after high school either before or during employment. One-fourth decided on their expected occupations while attending a post high school educational institution.

suggested that the reader devise his own methods of reporting which should be less comprehensive than the tables sampled here. The comprehensiveness of these tables presents the data accurately and completely, but it may discourage all but the most highly motivated interpreter of the results. In order to convey easily and clearly some of the most important findings, it would have been better to develop new tables illustrating the highlights of the data, and perhaps using only percentages, along the lines of the chart presented at the beginning of the previous sub-section (Rate of Response). On the other hand, because the data are reported completely in the form illustrated by the selected tables and notes, a person wishing to answer a specific question by consulting the report will have a good chance of finding the specific data which he is seeking. Thus, the comprehensive type of report illustrated here is meant to serve as a reference gather than a summarized overview.

Another method of presenting results is illustrated in Figures 18 through 21. These career charts present the development of former students toward their goals over the seven years after leaving high school. They were drawn up from questionnaires returned in the '59 study. Names were changed and information was disguised somewhat to protect the identities of the individuals.

Prior to the institution of the comprehensive follow-up program discussed herein, the Newton high schools had each year collected information in the fall about the activities of the most recent graduating class. As part of the Newton Follow-Up Program, the results from these studies over a thirteen year period were presented in a summary report. One page of that report appears as Figure 22. This page illustrates the various categories and sub-categories used, a major distinction being drawn between those



Figure 18. Career Chart

ALBERT LAND (pseudonym)
7 years after graduation from NHS
Curriculum I

Early

While still in high school decided to become a Chemist.

Exact A training

After graduation attended Technical Institute for four years full-time, earning BS in Chemistry.

First job: Chemist with a large Shoe Machinery firm - for two years.

I+ pays Second job: a better opportunity as Chemist in the Finishes department of a Chemical Products company.

Present job:

SILICONES CHEMIST WITH A LARGE ELECTRICAL PRODUCTS COMPANY SALARY \$10,000



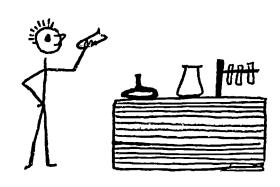




Figure 19. Career Chart

ELLEN JOHNSON (pseudonym)
7 years after graduation from NHS
Curriculum I/II

a general interest

Always being interested in History, planned to major in it in College.

Attended a four-year College for 3 years, married and:

formal

Transferred to another University for the final year to be with husband. Earned Bachelors Degree in History.

"Fell into" career accidentally when went looking for first job.

direction

The job was Computer Programmer at a large firm. For 1 1/2 years worked there until moving back to Massachusetts for husband to attend Business School.

Successfully

Has held present job for the past 1 1/2 years and is very satisfied with it. Wishes now had taken 4th year math and trig in High School.

Present job:

COMPUTER PROGRAMMER IN A CORPORATION CONSULTING FOR U.S. GOVERNMENT SALARY \$8,100









Figure 20. Career Chart

HAROLD COLTON (pseudonym)
7 years after graduation from NHS
Curriculum II/I

Sets only

goa

At graduation planned to major in the field of Business.

Instead went right into the Marine Corps for 3 years.

no specific

While in the Marines went 2 nights a week to a University completing College Freshman level.

training

After discharge worked for 1 year as an Inspector for a Credit Company - no future.

FLOUNDERS

Got a better job in Sales for a Finance Company. Stayed for 1 year.

Registered at a private employment agency (paid a fee) and got present job which is a better financial opportunity.

Present job:

INSURANCE SALESMAN FOR A LARGE MUTUAL COMPANY SALARY \$6,000 plus \$4,000 commissions: \$10,000

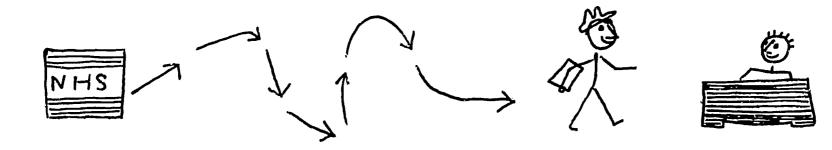




Figure 21. Career Chart

(pseudonym) IRENE LARSEN 7 years after graduation from NHS Curriculum I

Planned to go to college and major in French. In Freshman year became fascinated with European history and switched to History. Received BA.

Decided to become a College Professor.

Went one year to a University for MA degree.

Obtained job as Editorial Researcher in the Book division of a large publishing firm.

Heading toward

计

Received 8 months training on the job.

Has started part-time courses "at a snail's pace" toward PhD in History.

Present job:

EDITORIAL RESEARCHER IN BOOK DIVISION OF LARGE PUBLISHING FIRM SALARY \$6,000

Goal:

GOAL COLLEGE PROFESSOR





Figure 22. Summary of Activities of Most Recent Graduating Class

NEWTON SOUTH HIGH SCHOOL

·	1961	1962	1963	1964	1965	<u> 1966 .</u>
4 year college	62 %	64.6%	66 %	59.9%	64.4%	
Teacher's college	0	0	0	0	0	0
4 year college Tota	1 62	64.6	66	59.9	64.4	64.1
Junior college	19.5	17.1	18.1	19.6	14.6	15.5
Collegiate program Tota	1 81.5	81.7	84.1	79.5	79.0	79.6
Nursing & Dental Business & Secretarial Other specialized schs.		.8 2.8 1.4	.7 2.0 .3	.9 1.4 3.7	0 3.1 3.1	.6 2.4 3.6
Special schools Total	1.8	5.0	3.0	6.0	6.2	6.6
Higher education Total	1 83.3	86.7	87.1	8 5. 5	85.2	86.2
Prep schools Post graduate	2.5	3.6 0	2.9 0	1.8 0	2.1 0	1.4
Post graduate education Total	1 2.5	3.6	2.9	1.8	2.1	1.4
Part-time students	0	0	0	0	0	0
Further education Grand Total	1 85.8	90.3	90.0	87.3	87.3	87.6
Armed Forces Working	2.2	.6 8.8	•5 9.0	1.4 8.5	1.7 5.0	2.3 6.9
Working Tota	1 14.2	9.4	9.5	9.9	6.7	9.2
Unemployed Married Home Ill Exchange students (AFS) Travel & abroad Deceased	0 0 0 0 0	0 0 .3 0 0 0	0 0 .5 0 0	.1 0 .1 0 0	0 0 .9 0 .4 .4	0 .4 0 0 0
"Other" Tota	.1 0	.3	.5	. 4	1.9	1.0
Non-education Grand Total	1 14.2	9.7	10.0	10.4	8.6	10.2
Unknown	0	0	0	2.4	4.1	2.2
Tota	100%	100%	100%	100%	100%	100%
Total number of graduates		362	} 09	472	,584	496



pursuing further education and those not involved in education. Several categories appearing on this table have no percentages in them but appear here in order to maintain uniformity with Newton High School, which did use these categories. One category will not be used in the future. Because Massachusetts has transformed its former teachers' colleges into liberal arts institutions, it will no longer be appropriate to retain teachers' colleges as a separate category. Because only one page of the report appears here, it is difficult to illustrate the usefulness of this data as it makes possible comparison between the two Newton high schools, one of which graduated its first class in 1961, and the other of which has a history of more than one hundred years. A similar page for Newton High School made possible direct comparison between the two schools over the years 1961 to 1966.

Figures 23 and 24 present a sample cover letter and questionnaire of the sort used to gather the type of information on the fall activities of the most recent graduating class illustrated in Figure 22.

SUMMARY

This section has presented guidelines for performing a follow-up study and a description of the Newton Follow-Up Program. The reader is reminded that these materials are meant for general use rather than specific application. A successful follow-up program can be implemented only on the basis of locally oriented objectives. If this section has served to provide some ideas about ways of creating a viable follow-up program in the reader's own area, it will have served its purpose.



Figure 23. Cover Letter

NEWTON PUBLIC SCHOOLS NEWTON SOUTH HIGH SCHOOL NEWTON CENTRE 59, MASSACHUSETTS

December 8, 1967

Dear Graduate of Class of 1967:

We would appreciate it greatly if you took a few minutes of your time to fill out the attached questionnaire. In most cases, it will be necessary to fill out just one of items I-VI. We are particularly interested in your responses to item X and we hope you will be as specific as possible.

To facilitate matters, we are enclosing a stamped return envelope. If at all possible, we would appreciate hearing from you before Dec. 30, 1967. At that time we must submit a report to the Superintendent of Schools on your present whereabouts.

Our best wishes for a successful 1968.

Sincerely,

Margaret E. Addis Head Counselor

MEA:MTL Enc. (2)



Figure 24. Questionnaire to Most Recent Graduating Class PLEASE FILL OUT AND RETURN PROMPTLY IN THE ENCLOSED ENVELOPE

CLASS OF 1967

Name_	Last	First		Middle	
Addre	ess				
	EMPLOYMENT Name of CompanyAddress		Your	title	
	ARMED SERVICES Branch of Service				
III.	POST SECONDARY SPEC		Prens	ring for	
	Location		Posit	ion of	
IV.	NURSING SCHOOL Name of Institution Location Practical 3				
·	JUNIOR COLLEGE Name of college Location Transfer Program				
vi.	COLLEGE OR UNIVERSIT Name of College or U Location	Iniversity		arts, Bus. Adi	
vii.	DID YOU RECEIVE SCHO			NoAmount_	
VIII	IF YOU TOOK ADVANCE ADVANCED STANDING A	AT THE COLLEGE YOU	ARE ATTENI	DING? Yes	
īx.	POSSIBLE OCCUPATION	NAL CHOTCES:			
т х.	We would like your would appreciate you (2) counseling ass	evaluation of you our comments on yo	r experience our (1) acad	ce at Newton demic prepara	South and tion and



Section V The Career Guidance Resource Center

by Dorothea C. Overholt

Using the Integrated Career Information Service
Library Services
Guidance Services
Information Dissemination Services
Community Liaison Services
Ways of Relating with Students, Faculty and Administration 16
Evaluation of the Career Guidance Resource Center
What of the Future?



Using the Integrated Career Information Service

Three months before this document was written, the Career Information
Library and the Jobs for Youth Placement Service were combined to form the
Career Guidance Resource Center. This was established at Newton High School
as a part of the guidance program under the supervision of the head of the
guidance department.

Ideally, the career resource center should be located near the high school library and the audio-visual equipment center so that there is one central area in the school for getting information and the equipment for its use. It is important to have a close working relationship among the three services so that their activities and resources will supplement and not compete with each other.

For optimum functioning, a career resource center should have three rooms: one containing the library and a reception desk for the secretary-library aide, an office for the professional staff member for consultations with students, and a room containing audio-visual equipment where students and counselors may look at sound filmstrips, listen to tapes and so on. This third room could also be equipped and used for group guidance, counselor discussions, or career conferences with community representatives.

Besides the library services and placement functions, the career resource center provides three additional services related to careers in the high school: a dissemination service, extensive guidance services, and a community liaison service. These will be described in detail later in this section.

Because most of these services require a professional person trained in vocational guidance, it was decided that the career center definitely should be a function of the guidance department rather than a library function.



In addition, students had indicated that the "no-talking" atmosphere of a library did not appeal to them. The career center can provide an attractive, friendly and permissive place where students feel free to talk and to explore if it is operated more as a helping center than as a library.

On the other hand, as a close relationship of mutual help and cooperation with the high school library seemed important, the career resource center modeled most of its circulation procedures and processing of books on established library procedures. The classification of the career library according to the <u>Dictionary of Occupational Titles</u> was retained, and has proved to be efficient and convenient.

The decision was made, on a trial basis, that the center would not exact fines for late books, the rationale being that the center's function is primarily guidance and that it is preferable to establish a feeling of trust and confidence in interactions with students rather than to worry them over the loss of relatively inexpensive, quickly outdated materials. At this writing, the center has experienced no difficulty in loss of materials because of this decision.

When the career information library was moved to the high school, it was staffed by one professional person trained in vocational guidance and also trained in library procedures and one full-time secretary-library aide. The new career resource center began immediately to function as a circulating library providing vocationally related information to students and faculty at the high school. Consultation with students about careers and giving job introductions to students became a function of center person el. As a response to articulated needs and desires of counselors and teachers in relation to career guidance within the high school, the staff began developing a series of guidance services and community contacts.



Because of inadequate space in the high school, career center activities were not as centralized the first year as they should have been. In this situation, the center had to function in a section of one large room, having no office space and no space for consultation or for use of audio-visual equipment. Consequently, activities were decentralized, as in the use of student lounges, and consultation at the center was de-emphasized. In many high schools, a lack of ideal amounts of space will probably be a reality making the mode of operation described below more realistic than idealistic. On the other hand, a separate office for the professional staff person, which can be used for consultation, is a necessity for meaningful operation of this kind of center.

Activities and services of a career center may be modified according to the needs and size of the school. Amount of personnel to staff a center would also depend on how extensive a program was to be attempted. Both from a practical, financial point-of-view and from a guidance point-of-view, use of student aides and student committees is helpful. Certainly some of the library-aide functions and many planning functions could be done by students.

Library Services

A first responsibility of the career resource center was to continue to accession, classify, and store occupational and occupationally related materials. Although, in the initial development of the library, all available occupational materials were accessioned without specific evaluation, new materials are evaluated with respect to reading levels, usefulness for the particular clientele, quality of content and cost. This will be discussed further in the section on evaluation.

Although the occupational information library does not collect and store college catalogs, use of the library with students has indicated a need for a



collection of catalogs of technical and vocational schools and post-high training centers (particularly training opportunities in the immediate community) other than colleges or junior colleges. Student requests also have indicated a need for information about available on-the-job training opportunities locally and in large industries in other communities. This collection has been started. Because college catalogs have traditionally been stored in the high school library, future plans for the school include the expectation that educational and vocational information will be kept in the same area and that the school library, the career center and audio-visual aids will be available in a comprehensive information area.

Occupational information in the center consists of reading materials: books, hard cover pamphlets, paper pamphlets and, in addition to classified materials, assorted free materials and posters. Records, tapes, and sound filmstrips are also available. Some explanation of how these materials are used may be helpful to those considering a library.

An excellent collection of up-to-date-professional books in the field of career development and career guidance has been accumulated. So far, limited experience has indicated very little interest in such books by either counselors or teachers. However, the professional library has been a valuable source of information to counseling students from graduate schools in the area, many of whom are doing their practicums in the school system or are working on theses or special projects. Too, the professional library has been a valued resource for information used by the center staff in developing career guidance programs throughout the school. Such programs include work with groups on different ability and interest levels; planning with teachers a series of class sessions on careers; planning in-service training experiences for counselors, librarians, and teachers in career development; and



acquiring theoretical information when needed for individual guidance with students. It is hoped that school faculty will use this material more extensively as they become more familiar with what is available and as an increasing awareness of career development within the school creates a need.

Reference books include materials of general occupational and related information of use to counselors and students. Certain of these reference works are used repeatedly and should be included in every library, namely:

The Dictionary of Occupational Titles, Occupational Outlook Handbook, The Encyclopedia of Careers, Lovejoy's Vocational Guide, Lovejoy's College Guide,

National Directory of Schools and Vocations, The College Blue Book. See bibliography. Others in the bibliography have more limited, though valuable, use.

The largest section of books in the career library is composed of those categories intended primarily for student use. Most frequently circulated among students are the books giving occupational information about specific careers. In addition, the library has acquired books of general career information oriented around interests, industries, and some general career fields which are not easily classified. Examples of the above are outdoor occupations, occupations in specific industries, books about politics, biographies of inventors, and occupations for women.

A third category of books for students' career planning includes, for example, books about job hunting, career development, preparing a resume. At this writing, demand for these books has not been heavy; however, demand has been gradually increasing as students become familiar with the career center. The enthusiasm and appreciation expressed by students who have found information they had long been seeking about a career, or who have browsed and discovered new career ideas for exploration, have been most gratifying.

Pamphlets are used in numerous ways by students and may be borrowed from



the library. Most students seem to prefer to read short paper pamphlets while in the center rather than to borrow them and be left with the responsibility of returning them. Free pamphlets are used extensively because of their accessibility. This use will be discussed later.

An additional resource of the library is an extensive supplementary file of pamphlets on social economic, and cultural information available to the school faculty for reference or research. This file has been used rather heavily by students of counseling and by members of the educational community who are doing research or special projects related to education and careers. Data in this collection include written material about technological changes, labor legislation, government programs, scholarships, dropouts, handicapped, among others. See the bibliography, Appendix A.

Audio-visual equipment in the career center is limited, although the staff is experimenting with ways in which these aids may be used efficiently. Using a portable sound filmstrip monitor equipped with ear phones has been initially the most effective means discovered to use audio-visual equipment with students. Since the monitor may be moved easily from place to place, it is possible to use it in student lounges, in study halls with thirty to forty students, or in small groups with counselors or teachers. It may also be used quietly with ear phones in the career center with one to four students. This medium is popular with both students and counselors, is automatically operated, and is flexible for use in varied settings. Sound filmstrips may also be used in large assemblies with regular projectors. The lack of sound filmstrip combinations on the subjects of careers and career development are a present limitation on their use by the center.

Quite a few tapes are now available which deal with on-the-job interviews with people in trades and vocations; they are particularly useful in



guidance with technical or non-college-oriented students. Good tapes may often be transcribed or borrowed from educational centers such as Northeastern University's Career Information Center in Boston, Massachusetts; tapes are easily mailed and inexpensive to reproduce. Although the Newton center has not, in the first few months of operation, used tapes widely, the possibilities of use of this medium seem to be justified in light of the availability and relatively low cost of materials.

Films have not been purchased by the career center for several reasons. In the first place, high cost of films and projection equipment in relation to potential use in a high school does not seem justified for a career center. Experience at the center indicates that many more students may be reached effectively with more flexible and less expensive audio-visual media. The mechanics of setting up film projection equipment is time consuming and often awkward for guidance personnel who, more often than not, are working with small groups of limited interest in limited space. Often career assemblies do not have a wide enough appeal to justify a major school assembly. Unless the group is quite large, use of films seems impractical.

Another library service provided by the career center has been the development of extensive publishers' files and bibliographies of materials.

Addresses of publishers of career materials are available by card file for individual use in the center. (See Appendix B) For example, if a counselor wishes to reorder certain pamphlets or free materials for a counseling group, he may find publishers' addresses on file in the center. The publishers' file and complete bibliography have also been stored electronically and are systematically updated and available for retrieval.

Mobile units containing classified occupational pamphlets have proved to be quite useful in working with students. Portable files, containing folders



of materials classified and indexed according to the <u>Dictionary of Occupational Titles</u>, may be wheeled from the center to classrooms, libraries, counselors' offices or to student lounges. The career center staff have filled two of these mobile units with free materials so that students or faculty may look up any career of interest to them and find and take samples of free materials.

A library service which has been developed as a result of expressed student need is a collection of pertinent military and draft data and a collection of information about Peace Corps, Vista, and educational and occupational opportunities abroad. Many girls as well as boys have expressed interest in career opportunities in the armed forces; therefore, rather extensive data about careers for women in the services have been accumulated.

Providing a list of local community resources for career conferences, assemblies, and special programs is another service to the school which the center has established. Local universities, hospitals, professional groups, some church groups, industries, United Community Services, and liaison officers of the armed services will often provide entire programs for career assemblies or provide speakers for career conferences or individual interviews. After these sources have been screened by career center personnel, they are added to a community resource file in the center.

Guidance Services

When the career information library was integrated with the placement program to become the career guidance resource center in the high school, it became obvious that library services would be only one part of the total operation. Guidance services to students and faculty have become a major part of staff activities.

As a part of guidance services, the career center staff invited all of



all kinds of occupations. Many students who were quite sophisticated and realistic about career plans requested specific educational and occupational information about particular careers. Other students' questions indicated a need for counseling. A list of such students' names was kept and a referral made to the appropriate counselor at a later conference.

Students used the sound filmstrip monitor in small groups with earphones and in larger groups with sound. In some lounges as many as one hundred students were able to watch career and career development filmstrips in a day. Very little use was made of tapes, probably because the monitor is more glamorous.

Teachers visited the career display by themselves and with their classes. Some teachers asked to bring classes to the lounge for a class period devoted to career exploration with the career consultant. Other teachers made appointments with the consultant to take career materials to the classroom at a later date. Both teachers and counselors collected free materials to be used with students. Activities in the student lounges proved to be excellent for orientation of the teaching faculty to the career information opportunities provided by the career center.

Consultation with students at the center is another guidance service provided by the professional staff. Often as a result of referral by school counselors, students come to the center to discuss such subjects as career interests, post high school educational options and training opportunities, local on-the-job training programs, career fields, and wide-range opportunities in specific industries. Students may also watch filmstrips and listen to tapes about career planning, job hunting, occupational trends and similar topics. Counselors, too, may come to the center to preview audio-visual materials or to consult with the staff.



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At the request of teachers, career center consultants have aided in planning classroom career activities. Plans for implementing these requests are always "custom designed" to meet particular needs of the class and desires of the teacher. Numbers of sessions range from one to six. Sometimes for English classes, free materials are provided to the class for exploration in combination with writing assignments about careers; occasionally sound filmstrips about career-related subjects are shown. The center staff is in the process of developing and evaluating with students some integrated series programs which could be used in classrooms and with small groups for four to six sessions. Potential for career guidance in cooperation with classroom teachers seems limitless if approached in the right way and should be a source of optimism from the point of view of counselors. In fact, teacher demand for career guidance has been a source of surprise and elation at the career center.

Another guidance service which the career center staff has found to be useful to students, and to the community as well, is to use local community resources to provide career assemblies and career conferences in the school. The staff has experimented with several kinds of these activities with different degrees of success.

When the staff began to investigate possible sources in the community of persons who would be available to come to the school to talk about careers, they were gratified to find that numerous institutions in the community were anxious to help, and some groups were organized for the purpose of supplying speakers and audio-visual materials for assemblies or conferences about their career fields. For instance, the need for workers in the health field is so great that one of the local hospitals has set up a Training Center for Comprehensive Care where people can be trained in many types of health careers.



This center will provide programs for large all-school assemblies on health careers at all levels from doctor to hospital aide. It will provide complete assembly programs or will send individual speakers to the schools for small career conferences or for individual interviews. Similar services are also provided by technological institutes, universities, United Community Services, church groups, and professional societies. In addition, such services as are typically provided by personnel offices in business and industry are also available. All services used by the center have been free of charge. Experience has shown that it is wise to screen free community programs for quality, effectiveness, and suitability in a high school situation before inviting them to the school.

After experimenting with both large assemblies and small career conferences, the staff believes that large assemblies are less efficient and less appropriate than career conferences planned on a smaller, less formal scale. Students seem to respond positively to informal discussions with young people who are involved in training programs or in early professional experience on the job.

In choosing topics to be discussed at career conferences and assemblies, the center staff picked career fields which seemed relevant to the student clientele and to the needs of the community. At each conference, occupational information concerning local training facilities, educational requirements, cost of training and other relevant information were given to students. Trends in the occupational field, working conditions, and potentials for eventual employment in the community were subjects for discussion. These career conferences served as sources of information for students, but were not primarily oriented to placement. Conferences with personnel representatives from business and industry for the purpose of placement could be in-



corporated as a separate career center function.

One large vocational guidance activity, of which the career center was co-sponsor with a student-counselor vocational committee, was a career day called, "Discovery '67". The stated purposes of the career day were (1) to display exhibits in the various occupational areas, (2) to encourage students to investigate vocational opportunities, (3) to distribute free materials about jobs, (4) to encourage students to discuss information obtained with teachers, counselors, and company personnel officers. Interested student representatives from each house council and from each high school curriculum made up the student committee of ten persons. Four members of the faculty and one staff member from the career center completed the faculty consulting committee. Planning was done jointly by student and faculty committees.

Preceding the career day, the committee offered to juniors and seniors a volunteer assembly program showing a film dealing with occupations in to-morrow's world. Teachers were asked to promote and to support the career program by calling it to the attention of their students and by carrying on brief discussions of career opportunities in the field of the teacher's discipline. A bulletin describing the purpose of the program was prepared and given to all teachers.

For the career day, exhibitors representing large employers, apprentice—ship programs, and health services in the community were invited to come to the school to present an exhibit and to make a company representative available to talk to students. A letter was sent to employers by the student committee (Figure 1).

Fifteen exhibitors responded to the student invitation. Booths were set up in one large room where business and industry representatives were available to students all day. In a near-by room, films and filmstrips



154

Figure 1. Letter to Employer by Student Committee

NEWTON PUBLIC SCHOOLS

NEWTON HIGH SCHOOL

NEWTONVILLE MASSACHUSETTS

Dear Mr	_:
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The Student Committee on Occupational Information at Newton High School will sponsor an occupational exhibition on (date) entitled "Discovery '67." Our primary purpose is that of encouraging exploration of career opportunities - not placement or recruiting. Most of our students are interested in post-high school education, but unfortunately are not familiar with the various occupational fields. Our committee wants students to be aware of the many opportunities that are open to them.

We are inviting you to present an eye-catching exhibit that would encourage all types of students to examine the occupations available with your firm. We are also asking that a company representative be available to talk with students. Each exhibit booth will be approximately 10' x 10'. Our audio-visual department can assist you in setting up slide projectors, tape recorders, etc. Student volunteers will be in assistance during the exhibit hours from 8:40 A.M. - 3:30 P.M. Teachers will be invited to preview the exhibit from 7:45 A.M. - 8:20 A.M.

We hope that you will participate in our exhibition. If you wish additional information about our plans, please contact Mr. Samuel Grainger, guidance counselor, Newton High School (969-9810, Ext. 329) or myself.

Thank you.

Sincerely,

Student, Newton High School



about different careers were shown to interested students at announced times during the day. Attendance at the exhibition was good and seemed to fill a real need for many students. Some teachers brought their classes to the exhibition. Many students have requested that this program be repeated.

In evaluating the career day, the staff was inclined to feel that although it was an excellent experience for many students, the total amount of time and work involved in planning, promotion, and production were scarcely justified. Once a model is set up for this type of production, the mechanics become somewhat routine. However, the student and staff committees agreed not to repeat this activity the following year. It has been suggested that a simpler plan might be devised for future career days that would be less demanding of student and faculty time.

As another guidance service the career center provides a vocational testing service which is presently limited to the giving of a general interest survey. If counselors or students request such service, the center staff will administer the test or will provide tests for qualified counselors to administer themselves. This service is in addition to a basic, city-wide testing program for ability and achievement in the elementary and junior high schools.

Although very little has been done in the area of in-service training in career development for school faculty, the center ideally should perform this service. A beginning effort in this direction was made when the center presented some sound filmstrips on careers to the counseling staff at the monthly staff meeting and invited discussion on the values of the film presentations. In an effort to introduce career development theory to elementary teachers, center staff consultants met with head teachers at the regularly scheduled head teacher's meeting and presented a brief over-view of recent career development theory. This was followed by a question and answer period during



which positive interest in this field was indicated. Believing that school believing that school believing that school believing that school believed to the facilities of the career information library, the center staff invited the school librarians to come to the center to see the facility and to meet with counselors for a discussion of how counselors and librarians could work together. Again a positive response indicated a need had been met. It is hoped that these kinds of services to the school faculty may be developed into an effective inservice training plan.

Future plans for the center include many more guidance services, some of which are practical and easily implemented in many school systems and some of which are in the category of ideal goals toward which to work. Plans for the present career center are limited significantly by a lack of adequate space in an over-crowded school. Also, many possible guidance activities appropriate to the center would require additional staff and more money than seems reasonable for a high school budget. In this case, priorities must be established. Nevertheless, some ideas are worth considering.

One possibility which the center staff has been exploring with school counselors is more group guidance. Counselors have discovered that high school students, especially the juniors, are at a critical decision point. They need help in considering career choices in relation to their educational choices and, for those not attending college, in relation to impending placement choices. Although very little group counseling or guidance has been done previously in the school, counselors feel that with an information center available, meaningful small group guidance in career decision-making may now be possible and desirable. Plans for small groups are being made jointly between counselors and career center staff with the counselor taking primary and continuing responsibility for the group and the center consultant taking



responsibility for supplying information and using informational materials with students.

Another goal for the center could be to provide programs for students and educators designed to widen vocational horizons - programs which would challenge the imagination occupationally. These might include travel slides showing occupations in other lands, speakers discussing student travel opportunities or summer job opportunities abroad, a discussion about volunteer opportunities locally and abroad, speakers explaining unusual occupations. Also, the center might act as a catalyst to promote extra-curricular projects related to occupations such as science fairs, field trips to industry or to training centers.

As a way of developing creative relationships to the world of work and widening areas of experience, a career center could promote student participation in community service projects. Support of national training opportunities such as the National Science Foundation summer projects would be a worth-while investment of staff time if this is not done adequately by other school departments.

Another possible guidance activity of the career center could be the promotion of "Prep Clubs" in the community. One design for club activities that has been successful in some communities has been for school personnel to seek people from business and industry who are willing to sponsor a vocational interest club related to the business. Club members, in conjunction with their community business leader, plan vocationally related programs according to their own design. Sometimes this means field trips, part-time jobs in the business or industry, speakers, or whatever the club desires. School responsibility for the "Prep Clubs" involves only the initial contacts to get them started and occasional consultation with leaders who may need guidance.



Information Dissemination Services

A major service provided by the career center is that of disseminating information. To be effective, occupational information must be made available to people who can make use of it. Few people seem to be sufficiently motivated or sufficiently aware of the availability of this type of material to seek it out for themselves. Consequently, the center staff has devised ways to get this information distributed.

The simplest device for dissemination is to use existing bulletin boards in the school. Career guidance posters are sent to student lounges, to counselors for their offices and to the libraries for career displays. The staff is also responsible for a large, centrally located bulletin board devoted exclusively to information from the guidance department. Here are placed posters advertising career conferences and assemblies, community career conferences, and other promotional materials. Here, too, are posted the latest draft regulations, relevant civil service exam schedules, career development posters, special notices, and Jobs for Youth bulletins.

A second major dissemination function has been the sending of copies of all free materials to the school library so that the library can be a second source of occupational information for students. In addition, the center has provided selected occupational reference books for the library. Originally, copies of all free materials were sent to individual counselors; this, however, proved impractical because of lack of storage facilities in counselor offices. Counselors may now get any free materials which they desire at the

Copies of selected occupational materials have been regularly sent to those department heads who wanted them. Typically, the head of the department distributes career materials to teachers for classroom use. Some



teachers display in the classroom occupational information relevant to their subject; some use materials as teaching aids; some teachers use materials with individual students who seek specific career information. Occasionally the department will make a bulletin board display of occupational materials. Depending upon individual inclination, some teachers find these materials quite useful; others tend to be indifferent or wish not to be bothered with them. Use of occupational materials is left to the discretion of department heads and teachers.

Because the needs and programs of students at the technical high school are specialized, the center staff has worked out a special service with the technical high school counselor. Career materials which are specifically related to subjects taught in the technical high school are ordered in bulk and sent to the counselor who distributes them to teachers. The technical high subject teachers then work closely with students using career materials related to the subject.

Projected in future plans for the center is the issuing of career bulletins related to such subjects as job families, occupational trends, relation of subject matter to career development and local training opportunities. These bulletins could be mimeographed and sent to counselors; also, they could be made available in the center to all interested persons.

Community Liaison Services

A fourth type of service which a career resource center is equipped to provide is the community liaison service. It is helpful to both students and employers in the community for school personnel to develop a workable liaison with local employment centers. Traditionally, little has been done to promote cooperation among these public facilities in most communities. By making the effort to become familiar with the facilities and services at the



160

local state employment center and by introducing employment center personnel to the school placement program, a relationship may be developed which will be mutually advantageous.

A second liaison service which the career resource center staff have begun to develop is the location and assessment of all types of educational institutions in the area. Some of these educational programs include technical training schools and institutes, on-the-job training programs, apprentice—ships, business and other vocational schools, and retraining opportunities. To accomplish this task, one needs to seek the help of many civic organizations such as the Chamber of Commerce and the P.T.A.'s. Other sources of help are the newspapers and local unions.

If local business men could be recruited to sponsor its publication, a Vocational Resource Directory of the community could be produced from the collected material. This would be helpful to many organizations.— Practically speaking, producing a Vocational Resource Directory takes more time than most school personnel have. However, a career center staff member could spark the idea and possibly recruit people from the business community to do the job.

Because the career guidance resource center was developed as a model for adaptations for other schools, there has been considerable interest by other educators and counselors to see the center. Consequently, one community service which the staff has performed has been to welcome counselors from other communities to see the facilities and to explain the program. Professors teaching adult counseling courses in nearby universities have brought their classes to the center after school hours so that student counselors could see the center and talk to the staff about how such a program operates.

If the high school guidance staff does not have a strong college



counseling service already established, the career resource center could act as liaison between the high school and colleges to plan meetings with college personnel and to provide a meeting place. The center might also provide a service for school drop-outs to help them get re-established either in the high school program or in a community training center.

Finally, if one can let imagination play freely, the resource center could possibly be used as a place for parents, in consultation with students and their counselors or center professional staff, to meet together for meaningful exploration of occupational opportunities. This would provide an adequate source of occupational and educational information for intelligent and realistic decision making.

Ways of Relating with Students, Faculty and Administration

The development of congenial, effective relationships with students, faculty and administrative personnel within the high school, when a new facility such as the career center is introduced, requires careful thought and planning. It is assumed that the approval and support of both the principal and the head of the guidance department have been ascertained before the career center is started. Adequate space and adequate starting and operating budgets should be agreed upon in advance. It would also be well to have at least theoretical support for such a facility from the counseling staff; preliminary understanding about anticipated relationships with the school library lessen the possibility of later misunderstandings.

As soon as the center becomes operational, certain administrative details must be worked out with, in this case, the assistant principal, the housemasters and the head of the guidance department. Some questions which had to be dealt with included the following: What pass system would be used for students wanting to get out of study hall or class to come to the center?



Who would sign the pass slips? Would students be allowed out of class to come to the center? Who would be responsible for proctoring assemblies and career conferences sponsored by the center? Would career assemblies be voluntary or required? These were questions to be worked out with the assistant principal.

When the center staff proposes activities in an individual house, such as the consultation and information program in student lounges, then permission and support of the housemaster must be obtained. This is usually done by arranging a meeting with the housemaster and the house counselors to explain purposes and activities and to secure support. Details such as arrangement of space for the display, use of house equipment, arrangements with study hall proctors and class teachers for release of students, hours when the lounge may be used - all have to be worked out with the housemaster.

It was understood prior to establishment in the high school that the center would be considered a section of the guidance department, and the professional consultant would be a member of the regular counseling staff under the supervision of the head of the guidance department. The relationship of the professional staff person to the head of the guidance department is thus similar to any other relation of counselor to department head. However, one difference which should be noted is that the center secretary is responsible to the professional staff member of the center. The department head has his own secretary; secretarial functions are totally separated. If it is possible to have two secretaries, it is felt that this separation of duties and responsibilities is essential.

One big question is to determine the working relationships between the center staff and the counseling staff in the school. This particular group of counselors, largely oriented to college counseling, had often expressed



the need for more career guidance in the school system. Therefore, at Newton High School the idea of the center and of its potential activities was welcomed. On the other hand, the question of how to supplement counselor activities without duplicating or displacing their efforts had to be answered. As mentioned earlier, the counseling staff was invited to meet at the center to see what types of information were available and to find out how counselors might make use of the center. At this time, the policy of the center in relation to the counseling staff was agreed upon and suggestions for further activities were requested.

Although the career center was established as part of the guidance department, the staff felt that the needs of students could best be served by involving the teachers directly in the program of the center if possible. It was desirable that the teaching staff be aware that the career center was a guidance service, yet the staff wanted the entire faculty interest and support. It was also felt that a teacher willing to weave the fabric of career awareness into his teaching pattern would touch many students in ways not available to counselors. Therefore, after some consideration, the staff decided to adopt the same policy for working directly with teachers as with counselors: the career center would attempt to meet the expressed needs and desires of teachers. In case of conflict of time or interest, priority would be given to meeting counselor requests first.

Introducing the teaching staff to the center was complicated by the size of the teaching staff and the inability to get teachers together at one time. Therefore, it was decided to work individually with department heads, inviting them to see the center and to make use of its materials and staff in their department programs. Free materials relevant to the particular departments were sent to each department head from time to time. Occasionally



164

requests for teacher evaluation of materials and a resume of how materials were used were made.

Another way that contacts were made with teachers was through the projects in the student lounges. Counselors in the houses sponsoring the career center display sent mimeographed notes to teachers inviting them to visit the display and to bring their classes if they wished. Many teachers, after seeing what was offered, requested that the center consultant meet with their classes during regular class time. Thus began the various career programs within the classrooms. Subsequently, teacher requests have been made for center staff to talk about careers to home room groups during home room peri-In addition, some teachers have requested that center personnel give interest inventories in the classroom, these to be followed by a series of class sessions in career development. Staff consultants have met with psychology classes to present career development theory as related to psychology and to talk about careers related to psychology. English teachers, using occupational information provided by the center, are now experimenting with ways to work career information into the curriculum. Members of the social studies department are presently discussing ways in which career information may be used in the social studies curriculum particularly for a group of students who are oriented neither to an academic nor to technical or commercial curricula.

In order to develop a congenial relationship, the center staff invited school librarians to see the career information library at its beginning. After explaining its purposes and functions as a guidance facility, the center staff and librarians discussed ways of implementing each others' services. Agreement was made that the career center would send copies of free occupational information to the libraries. Also, the center volunteered to



provide some books and career kits to the library. The library helped the career center to set up its circulation plan and provided information to aid in the processing of books. When "Discovery '67" career day was held at the school, the career center and the school library together provided a display booth of career information. Occasionally the center sends career-related posters to the library for bulletin board displays. Sometimes the library features career books in library displays. Students seeking information in either facility may be referred to the other for additional help. This cooperative relationship has been a real asset to the career center and to the guidance program.

The question of how to develop good ways of relating with students is complicated because of the many variables of interest, schedules, attitudes toward working with adults and so forth. Students in this school were not inclined to respond to a typical advertising campaign or to announcements about the advent of a new career center in the school. Neither were they curious enough about occupational information to seek it out for themselves. Consequently, a first attempt to involve the students was through the work in the student lounges. In the houses, counselors recruited interested students from the house councils to help in publicity, poster making, lounge arrangements and liaison with center staff and the housemaster. Depending on degree of student motivation, this worked well in some houses and not as well in others.

In order to establish an on-going group of students related to career center activities, the staff, together with several high school counselors, developed a vocational consultation group comprised of students, counselors, and the center staff consultant. One purpose of the group was to familiarize the students with the materials at the center and with possibilities for



vocational guidance activities. Another purpose was to get ideas for ways of interacting and to involve students as participators in program plans and activities. It was also hoped that this committee would help to explore ways of recruiting students as career center library aides and helpers.

In order to lay the groundwork for getting the committee organized, one of the school counselors spoke to the officers of the student councils of each house telling of the concern of their counselors about the need for students to show more interest in investigating the world of work. Having convinced the student leaders of the need for vocational exploration and planning, the students decided to form a vocational committee made up of two representatives from each house council, three school counselors and the center staff consultant. It was considered essential that each curriculum at the high school be represented on the committee to counteract the tendency for collegeoriented students to assume leadership, leaving out commercial and careeroriented students who would be helped most by occupationally related programs.

Another way of relating to students has been in the one-to-one contacts at the center when students come for information or consultation or to use the audio-visual equipment. An atmosphere of informality, warmth and help-fulness with students has been consciously developed so that students enjoy coming to the center. When possible, they are encouraged to use the audio-visual equipment freely and independently and to explore vocational information in a relaxed fashion. The center consultants have endeavored to encourage students to follow up their explorations at the center with their counselors. Likewise, counselors have sent students to the center when information is needed. Free materials are available to students at all times at the center.

In the near future, as soon as the career information library circulation



patterns have become routine and library rules established, student involvement as library aides and helpers is indicated and hoped for. Student volunteers will be recruited for these duties as they are for the high school library. It is also hoped that students eventually may be involved in making community contacts with business men for career conferences and similar activities at the school. The staff is exploring the possibility of working with students through some of their school clubs hoping that students will wish to sponsor career-oriented programs. For example, the school biology club might bring in a speaker on a subject such as oceanography. Other clubs could plan field trips to industry. Another could perhaps try role playing on "How to Apply for a Job". The possibilities are endless if and when enough student interest and motivation is created.

Evaluation of the Career Guidance Resource Center

One must admit that this model of a career guidance resource center has been developed under more ideal than typical conditions. Because of generous financial grants from sources outside the local school system, the optimum in materials and staff have been available. Therefore, schools contemplating a similar facility might want to investigate possible sources of financial help other than the school budget to get the information service started. Another possibility is to modify the types of materials collected. So much excellent occupational information is available free that one could provide a quite adequate information service with a few basic reference books and a collectic of free materials. A third possible adaptation might be the development of one large center similar to the one described here to serve a number of high schools in a city, with mobile satellite units available to individual school

Although the career resource center was established as part of the guidance department, it has been a goal of the staff to serve the whole school.



With a minimum of administrative control from the guidance department, the career resource center, while always giving priority to counselor desires, has developed a pattern of also working directly with students and teachers. Teachers may ask for assistance from resource center personnel without prior consultation with counselors. However, as a matter of courtesy, the staff consultant sends a weekly written report of planned activities to the head of the guidance department so that he may know what types of activities are being planned in all areas, and so that these plans may be discussed and modified if necessary. The staff has also made a policy of working in conjunction with counselors in house activities and in reporting student contacts to counselors so that counselors may be aware of student career interests. To facilitate this arrangement, the library check-out cards have a place for the student to write his counselor's name whenever he borrows a pamphlet. As a result, by looking at the borrower's cards, one can tell a counselor what career interests his various students have shown over a period of time. above is a rather ideal arrangement. However, it has worked quite satisfactorily in this school situation and is recommended as a goal to work toward. The success of such an arrangement depends, of course, on satisfactory prior understandings and on the cooperation of the guidance department head.

Something should be said here about the evaluation of occupational information materials used in the center. Because this center was developed as a model, at first materials were bought without prior evaluation so that center personnel could see what types and amounts of materials were available. The library accumulated occupational materials on all educational levels and in all media. The first effort at evaluation was to divide the materials into different reading and interest levels. Since the center was to operate in the high school, all materials appropriate to elementary or junior high



levels were sent to elementary and junior high libraries, leaving high school level occupational information in the career resource center. After the division of materials by levels was made, further evaluation was begun on a pragmatic basis using the "Guidelines for Preparing and Evaluating Occupational Materials," National Vocational Guidance Association, 1964, as a general guide.

Perhaps here "pragmatic evaluation" should be explained more completely. When the center staff first began to work with students, they observed that certain careers and career fields were consistently in demand in this particular school. Consequently, it made sense to order additional information in demand areas. Also, certain publications, for example in the field of law, were much more comprehensive, more attractive to students, and more generally adequate according to the "Guidelines" than were others. The best of these were re-ordered in quantity.

Another pragmatic criteria for re-ordering was appropriateness of the materials for this general area. In Massachusetts there is very little demand for careers in cattle ranching. Therefore, although at least one example of each career description was kept on file, reorders were not made for inappropriate materials.

The budget is another reason for evaluation of materials. When money must be considered, one soon learns that much of the free material available is as well done as that in expensive commercial career kits and subscription services. Decisions must be made between paperback or cloth books, between books and pamphlets, between audio-visual materials and written information. Because career materials are so soon outdated, different criteria from the usual library criteria of evaluation must be used. It must also be said that some materials available are not worth keeping at all. Some are slanted for



use at the high school level although the staff is ready to explore with English teachers the use of career-related biographies in English classes. Librarians at the junior high have noted that junior high students enjoy career biographies.

As stated previously, the career center staff have found motion pictures expensive and usually awkward to use for career groups. Tapes have a useful potential with interest in them indicated especially by counselors from the technical school. At this writing, very little has been done with the occupational interview tapes. Sound filmstrips have been used widely and seem particularly popular with students.

A word might be said about the purposes of the career resource center as they relate to the evaluation and accumulation of materials. The goal has been to create a career service for students, counselors and other faculty which is as useful and comprehensive as possible. Consequently, different levels and types of information have been collected from broad career-field information meant to prod the imaginations of exploring students to specific, local training opportunities and job placement information for those ready to enter an occupation. For the adult professional clientele, professional books in career guidance as well as social, cultural, educational, and career development literature have been collected. College and career reference materials are available for both students and faculty as are free career-related materials and audio-visual equipment.

Observation of student levels of sophistication in regard to career development indicates that in this high school the students are on a continuum of career development from the naive level of little awareness of themselves as related to occupation (the explorers) to the sophisticated level of highly motivated specific research about a chosen field or career. Students



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that one talks to seem generally unaware of different job levels in the field of industries as a whole, and of the realities and variety of opportunities in the community and elsewhere. Consequently, the career resource center has felt it desirable to collect information ranging from the very general and even imaginative to the specific and immediately practical levels. As a guide line for other schools, it is suggested that the choice of kinds and levels of materials to be stored should be made in terms of the need of the particular clientele, within the limits of available funds.

What of the Future?

With all of the library, placement, guidance, dissemination, and liaison services that the career resource center has tried, there are other goals to which a center such as this may aspire. Some of these are admittedly idealistic, and in many cases impractical at the present time for most school systems. Yet it is important to be aware of other possibilities - occasionally to aim for the improbable. What are some future goals for a career resource center?

First, let us suggest that this center could be a storehouse for adequate recording, transcribing, and viewing devices for counselor use, the central place in the school where counselors could come to use equipment and thus to make the most efficient use of both counselor time and expensive equipment. Or to look ahead one step further, the center might contain a computer console programmed for interactions with students in conjunction with career guidance and the counseling process. Such a computer will be field tested in the career resource center in 1969 as part of the Information System for Vocational Decisions (ISVD). This is a joint research project supported by the U. S. Office of Education through the cooperative efforts of the Harvard Graduate School of Education, New England Education Data Systems (NEEDS) and the



Newton Public School System. This will allow the center to provide an electronic storage and retrieval service for social, educational and occupational information.

The center, too, might collect entering class profiles published by colleges to aid counselors in helping students with realistic educational decision-making. In addition, the center might store school follow-up information so that students could use follow-up data from former students' records to help in career and educational decisions. The career resource center staff have already begun to organize follow-up data in such a way that it can be used meaningfully with students. If the center had the necessary space, it could provide an informal meeting place for counselor-faculty forums, student interviews with former students, or perhaps in-service training sessions for members of the faculty.

Possibilities for such a center seem broad enough to make some adaptation of the career guidance resource center model a worthwhile project for almost any school system. A flexible adaptation could be made at almost any level in whatever type of school.



Appendix A Bibliography of Occupational Material for Career Planning

The bibliography of career planning materials which follows is an edited listing of materials assembled by the Career Information Project over the past three years. The bibliography is divided into nine major sections:

- (1) Specific occupational materials (organized according to the 1965

 <u>Dictionary of Occupational Titles classification coding</u>); p. A-6.
- (2) General occupational materials describing career fields not classifiable in regular two-or three-digit D.O.T. groupings; p. A-172.
- (3) Professional books of direct or peripheral relevance to career planning; p. A-175.
- (4) Reference books and directories; p. A-181.
- (5) Supplementary occupational and educational information of a supportive nature -- materials of career relevance, but not pertaining to one specific occupation or group of occupations (organized according to a modified version of the filing plan found in Max F. Baer & Edward C. Roeber, Occupational Information, Chicago, Ill.: Science Research Associates, Inc., 1964, pp. 470-474); p. A-184.
- (6) Student occupational workbooks; p. A-214.
- (7) Career planning books for student use; p. A-215.
- (8) College and general educational information related to career planning; p. A-216.
- (9) General career information about career fields, industries, and unclassified occupations such as politics and invention; p. A-216.



Each document entry in the bibliography contains the following information: classification coding, author, title, publisher, year of publication, number of pages, and price. Obviously, this bibliography is not exhaustive of all the materials available at present in the United States. The authors believe, however, that this bibliography is representative and may have a higher utility value than any other existing source because of its classification system.

Materials designated with an "E" or "J" level are those considered by the authors to be appropriate for use at the elementary and junior high school levels respectively. The remaining undesignated materials are most appropriate for high school and adult usage. Free materials are so designated. The symbol "UNPR" in the price area refers to "unpriced" materials, those materials which had no cost figure printed on them. Staff limitations prevented our searching for correct prices for all these materials. The writers suggest that the user refer to the appropriate publisher's catalogue for most recent prices on these materials. Please do not confuse the "UNPR" with the "FREE" designation.

Materials marked "UNPR" may be either free or available for purchase. The reader should also be aware that the prices used in the bibliography were accurate at the time they were compiled, but that prices vary over a period of time.

The number of pages of each document has been entered where possible.

"FLDR" in this area refers to unpaged folders. Where no author was listed on a document, the publisher's name was used for bibliographic listing. Complete publisher addresses may be found in Appendix B.



The Specific Occupational Materials Bibliography (D.O.T. Coded): Basis of the Classification Arrangement

This first section of the total bibliography is the most important section, and is intended for use with the 1965 <u>Dictionary of Occupational Titles</u> (third revision). The titles and codes used as divisions within this bibliography provide a flexible structure within which most occupational materials can be located. Because the D.O.T. classification plan is probably more comprehensive and widely used than any other scheme, the authors believe this bibliographic arrangement is a substantial contribution to the field of vocational guidance.

Volume I of the <u>Dictionary of Occupational Titles</u>, known as "Definitions of Titles," serves as an alphabetical cross reference index to this bibliography. It also provides individual job definitions for many thousands of jobs. (The <u>Dictionary of Occupational Titles</u>, third edition, 1965, is available from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402; Vol. I: \$5.00, Vol. II: \$4.25, Supplement: \$2.75).

The user of this bibliography should possess a working knowledge of the D.O.T. Self-instruction in the use of the D.O.T. may be obtained through use of a programmed textbook, known as the <u>Training Manual for the Dictionary of Occupational Titles</u> (Third Edition). (Available from the Superintendent of Documents: Employment Office Training Program, Unit 4 (revised); Part A, Instructor's Guide, \$.25; Part B, Trainee's Workbook, \$1.75).

Explanation of the Numerical Classification

This bibliography is arranged by code numbers. The occupations are arranged by categories, divisions, and groups. The bibliography has nine major occupational categories, each designated by different one-digit code numbers.



The major occupational categories with their code numbers are:

- Opposional, technical, and managerial occupations
- 2 Clerical and sales occupations
- 3 Service occupations
- 4 Farming, fishery, forestry, and related occupations
- 5 Processing occupations
- 6 Machine trades occupations
- 7 Bench work occupations
- 8 Structural work occupations
- 9 Miscellaneous occupations

These nine occupational categories are divided into eighty-four main two-digit divisions which, in turn, are subdivided into 603 distinctive three-digit groups.

Example:

- 2 Clerical and sales occupations (category)
- 21 Computing and account recording occupations (division)
- 216 Computing-machine operators (group)

A complete explanation of the classification system and its use may be found in the D.O.T.

Thus the bibliography consists of a simple, logical method of arranging occupational material references according to major categories of work, the main divisions of work within the broad category, and the specific occupational groups within divisions.



Finding the Desired References

Counselors using the following bibliography to find references on any particular occupation should use the D.O.T. as a primary source. Volume I of the D.O.T. is intended for use as any dictionary. Under each job title, along with a concise job definition, is the job classification number. The number may then be used in locating additional occupational materials listed in the following bibliography. For example, COUNSELOR is given a code number of 045.108 in Volume I of the D.O.T. References to printed occupational information pertaining to the work of the COUNSELOR are grouped under 045.108 in the bibliography.

Problems in Assigning Classification Codes

Frequently occupational information documents contain information regarding more than one occupation or group of occupations. Thus, assigning a single D.O.T. number to that document may overlook several other possible classifications. Ideally, a document of that nature should be assigned multiple codings. Circumstances within the project reported herein dictated that only a single classification number be assigned to each document. The coders, therefore, attempted to assign the coding of the major occupation referred to in the document. If a document clearly described an occupational category or division, one-digit or two-digit code numbers were assigned, instead of the three-digit codes usually assigned to specific occupations. Thus, in the following bibliography, all documents with one- or two-digit D.O.T. codes usually describe an occupational cluster or group. The reader should be aware that no classification scheme is perfect. Recognizing the limits inherent in the D.O.T. schema, the reader should be able to utilize the following bibliography to advantage.



TITLE	ATE RICE AGES	OO1.DB1 DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH ARCHITECT DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	FREE 2 P
SPECIFIC OCCUPATIONAL MATERIALS (ORGANIZED ACCOR	DING TO	OO1.DB1 FINNEY CO. ARCHITECT FINNEY CO.	19(3 UNF 1 4 P
THE 1965 DICTIONARY OF OCCUPATIONAL TITLES CLASS TION CODING)	IFICA-	G: 1.081 MCKENZIE, JOHN P. G. ARCHITECT (ARCHITECTURE, ANYONE) MCKENZIE, JOHN P. G.	1965 UNPR 3 P
PROFESSIONAL. TECHNICAL, AND MANAGERIAL OCCUPAT	10NS	OO1.081 MCLAUGHLIN, ROBERT W. ARCHITECT MACMILLAN CO.	1962 \$3.50 201 P
00) DECUPATIONS IN ARCHITECTURE AND ENGINEERING		OO1.081 MICHIGAN EMPLOYMENT SECURITY COMMISSION ARCHITECT MICHIGAN EMPLOYMENT SECURITY COMMISSION	1959 \$.25 15 P
OO THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION, UNIV. OF TORONTO ENGINEER PROFESSIONAL THE GUIDANCE CENTRE, ONTARIO COL. OF ED., UNIV. OF TORONTO OO U. S. DEPARTMENT OF LABOR	\$.10 4 P	OO1.081 NATIONAL COUNCIL OF ARCHITECTURAL REGISTRATION BOARDS REGARDING NCARB SERVICES, COUNCIL RECORDS, CERTIFICATIONS AND EXAMINATIONS NATIONAL COUNCIL OF ARCHITECTURAL REGISTRATION	1964 UNPR 12 P
EMPLOYMENT OUTLOOK FOR ENGINEERS, DOC. NO. 1450-32 SUPERINTENDENT OF DOCUMENTS	\$.10 13 P	BOARDS OO1.081 NEW JERSEY SOCIETY OF ARCHITECTS A DIRECTORY OF SCHOOLS OF ARCHITECTURE NEW JERSEY SOCIETY OF ARCHITECTS	1965 UNPR 92 P
001 ARCHITECTURAL OCCUPATIONS		OO1.081 PALMER ASSOCIATES ARCHITECT PALMER ASSOCIATES	1963 UNPR 2 P
OOL AMERICAN INSTITUTE OF ARCHITECTS THE CAREER OF AN ARCHITECT PRATT INSTITUTE	1951 FREE 4 P	OO1.081 SCIENCE RESEARCH ASSOCIATES, INC. ARCHITECTS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
OQ1 BELLUSCHI, PIETRO SHOULD YOU BE AN ARCHITECT NEW YORK LIFE INSURANCE CO.	1964 FREE 11 P	OO1.081 SCIENCE RESEARCH ASSOCIATES, INC. ARCHITECTS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
OO1 CAREERS ARCHITECT CAREERS, INC.	1967 \$.25 7 P	OO1.081 SHELLEY, JOSEPH M. ARCHITECT RESEARCH PUBLISHING CO.	1956 \$1.00 32 P
OO1 DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA DRAFTSMAN (ARCHITECTURAL, ELECTRICAL MARINE, MECHANICAL, STRUCTURAL) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 4 P	OO1.081 THE AMERICAN INSTITUTE OF ARCHITECTS DESIGNING A BETTER TOMORROW, A CAREER IN ARCHITECTURE THE AMERICAN INSTITUTE OF ARCHITECTS	1965 UNPR 19 P
OOL MAGEMOISELLE YOUNG WOMEN IN ARCHITECTURE ALUMNAE ADVISORY CENTER. INC.	1966 \$-25 4 P	OO1.081 THE AMERICAN INSTITUTE OF ARCHITECTS GUIDELINES TO EDUCATION, TRAINING, AND REGIST RATION OF ARCHITECTS THE AMERICAN INSTITUTE OF ARCHITECTS	1963 UNPR 10 P
OOL ROTH, RICHARD A.I.A. YOUR FUTURE IN ARCHITECTURE RICHARDS ROSEN PRESS, INC.	1960 \$2.79 159 P	OO1.081 THE AMERICAN INSTITUTE OF ARCHITECTS THE MASTER BUILDER, FACTS ABOUT YOUR ARCHITECT THE AMERICAN INSTITUTE OF ARCHITECTS	UNPR 7 P
OO1 SPLAVER, SARAH PH. D. ARCHITECTS PERSONNEL SERVICES, INC.	1962 \$.50 6 P	001.081 THE INSTITUTE FOR RESEARCH CAREER AS AN ARCHITECT THE INSTITUTE FOR RESEARCH	1965 UNPR 23 P
OOL THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION, UNIV. OF TORONTO ARCHITECTURAL TECHNOLOGIST THE GUIDANCE CENTRE, ONTARIO COL. OF ED., UNIV OF TORONTO	\$.10 4 P	001.081 THE SOCIETY OF NAVAL ARCHITECTS AND MARINE ENGINEERS THE NAVAL ARCHITECT AND MARINE ENGINEER THE SOCIETY OF NAVAL ARCHITECTS AND MARINE	1966 FREE 3 P
OO1 THE KIPLINGER MAGAZINE A CAREER AS AN ARCHITECT THE KIPLINGER MAGAZINE	1960 FREE 4 P	DO1.081 U. S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK FOR ARCHITECTS, DOC. NO.	1966 \$.05 3 P
OO1.081 CAREERS Architect Careers	1962 \$.25	1450-5 Superintendent of Documents 001.281 Careers	1966
OO1.081 CAREERS Architecture (training guide) Careers	1966 UNPR 2 P	ARCHITECTURAL DRAFTSMAN SAREERS OO1.281 CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$-15 2 P 1967
001.081 CAREERS Architectural technician Careers	1965 \$.15 2 P	ARCHITECTURAL DRAFTSMAN CHRONICLE GUIDANCE PUBLICATIONS, INC. OO1.281 DIVISION OF EMPLOYMENT SECURITY, STATE	\$.35 4 P 1963
OO1.081 CAREERS JUNIOR ARCHITECTURE (CAREER TRAINING GUIDE) CAREERS	1963 UNPR 2 P	OF MISSOURI DRAFTSMAN, ARCHITECTURAL DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	FREE 4 P
OO1.081 CAREERS NAVAL ARCHITECT CAREERS	1965 \$.15 2 P	001.2B1 FINNEY CO. Architectural draftsman Finney Co.	1964 UNPR 4 P
001.081 CHRONICLE GUIDANCE PUBLICATIONS, INC. ARCHITECT CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P	002 AERONAUTICAL ENGINEERING OCCUPATIONS	
OO1.081 DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA ARCHITECT DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 7 P	OO2 ADAMS, CARSBIE CD. + VON BRAUN, WERNHER CAREERS IN ASTRONAUTICS AND ROCKETRY MCGRAW HILL BOOK CO.	1962 \$6.95 252 P



002 AMERICAN INSTITUTE OF AERONAUTICS AND ASTRONAUTICS YOUR CAREER AS AN AEROSPACE ENGINEER AMERICAN INSTITUTE OF AERONAUTICS AND ASTRONA	FREE 22 P		E 1961 \$2.79 64 P
UTICS DO2 ANGEL. JUVENAL L.	1960	OO2 WILLIAMS, BERYL + EPSTEIN, SAMUEL THE ROCKET PIONEERSON THE ROAD TO SPACE JULIAN MESSNER, INC. OO2 ZAREM, LEWIS CAREERS AND OPPORTUNITIES IN ASTRONAUTICS E. P. DUTTON + CO.	1955 \$3.97 241
CAREERS IN ASTRONAUTICS AND SPACE EXPLORATION WORLD TRADE ACADEMY PRESS, INC.	\$1.25 50 P	OO2 ZAREM, LEWIS CAREERS AND OPPORTUNITIES IN ASTRONAUTICS	1962 \$3.95
OO2 DEWEY, ANNE PERKINS Robert Goddard Space Pidneer Little, brown and Company	1962 \$4.25 154 P	002.015 ARMSBY, HENRY H.	224 P 1966
002 DUPRE, FLINT D. Missileman Research publishing Co.	1959 \$1.00 22 P	002.015 CAREERS	UNPR 4 P 1964
002 ELY, COL. LAWRENCE D. Your future in Aerospace technology Richards rosen press, inc.	1962 \$2.79 153 P	ENGINEERING TECHNICIAN (TECHNICIANS HAVE IT Made) Careers	UNPR 3 P
002 FEDERAL AVIATION AGENCY	FREE 8 P	002.015 CAREERS Safety Engineer	1966 \$.15 2 P
		002.015 CAREERS	1965 UNPR
ASTRONAUT Finney CD.	1967 UNPR 4 P	WHERE) Careers	4 P
OO2 FINNEY CD. SPACE COMMUNICATIONS SCIENTIST FINNEY CD.	1964 UNPR 4 P	002.019 BAIRD, R. E. TECHNICIAN (THE TECHNICAL INSTITUTE) Careers	1964 UNPR 4 P
OO2 GENERAL ELECTRIC Look inside a space center General Electric	1963 FREE 14 P	OD2.D19 CAREERS AGRICULTURAL, GEOLOGICAL + GEOPHYSICAL ENGINE ERS (CAREER TRAININGGUIDE) CAREERS	1963 UNPR 2 P
OO2 GENERAL ELECTRIC CD. G. E. SPACE CAPABILITY IN REVIEW GENERAL ELECTRIC CD.	UNPR 11 P	002.019 CAREERS ENGINEER (ENGINEERS IN SKIRTS) CAREERS	1961 UNPR
GENERAL ELECTRIC CO. OO2 KAY, TERENCE SPACE VOLUNTEERS HARPER + ROW	J 1960 \$2.95 136 P	OD2.D19 CAREERS Engineer (the project engineers job)	2 P UMPR
002 LISTON, JAMES M. TECHNICIAN (IS THERE A JOB FOR YOU IN AEROSPA CE) CAREERS	1964 UNPR 4 P	CAREERS OD2.019 CAREERS ENGINEER (ELECTRONICS MANUFACTURING OCCUPATIONS)	2 P 1962 UNPR 2 P
OO2 MAY, CHARLES PAUL Homen in Aeronautics	1962 \$3.50	CAREERS 002.019 CAREERS	
THOMAS VELSON + SONS OO2 NATIONAL AERONAUTICS AND SPACE ADMINI	260 P	ENGINEER (THE ADVANCE DESIGN ENGINEERS JOB) CAREERS	UNPR 4 P
STRATION GUIDE TO CAREERS IN AERO SPACE TECHNOLOGY SUPERINTENDENT OF DOCUMENTS	\$.75	OD2.019 CAREERS Engineering technician Careers	1966 3.15 2 P
OO2 NATIONAL AERONAUTICS AND SPACE ADMINI STRATION THE PIONEER SPACECRAFT SUPERINTENDENT OF DOCUMENTS	1967 \$.10 8 P		1965 \$.25 11 P
002 NATIONAL AERONAUTICS AND SPACE ADMINI STRATION SIMULATORS SUPERINTENDENT OF ODCUMENTS	1967 \$.10 8 P	002.019 CAREERS JUNIOR ENGINEERING (CAREER TRAINING GUIDE ND. 36) CAREERS	1963 UNPR 2 P
OO2 NATIONAL AEROSPACE EDUCATION COUNCIL FOR AIR/SPACE MINDED TEACHERS, PICTURES, PAMPLETS, AND PACKETS	1966 \$.50 65 P	002-019 CAREERS TECHNICIANS, SCIENCE AND ENGINEERING Careers	1966 \$.25 7 P
NATIONAL AEROSPACE EDUCATION COUNCIL OO2 NEW ENGLAND AERONAUTICAL INSTITUTE NEW ENGLAND AERONAUTICAL INSTITUTE—SCHOOL	1044	OD2.D19 CAREERS TECHNICIANS (ENGINEERING SEMIPRD) CAREERS	1960 UNPR 4 P
NEW ENGLAND AERONAUTICAL INSTITUTE-SCHOOL CALENDAR 1965-1966 NEW ENGLAND AERONAUTICAL INSTITUTE OO2 NEW ENGLAND AERONAUTICAL INSTITUTE	2 P	002.019 CAREERS TECHNICIANS, ATOMIC ENERGY CAREERS	1964 \$.15 2 P
NEW ENGLAND AERONAUTICAL INSTITUTE-GENERAL Catalog New England Aeronautical Institute	UNPR 27 P	OD2.019 CAREERS TECHNICIAN (WOMEN ARE GROWING UP WITH THE SPACE AGE) CAREERS	1962 UNPR 4 P
LEARNING ABOUT SPACE CAREERS Superintendent of odcuments	1966 \$.25 24 P	002.019 CAREERS TECHNICIAN (WHAT IS A TECHNICIAN) CAREERS	1965 UNPR 2 P
OD2 PETERS, HERMAN J., ET AL SPACE JOBS Superintendent of documents	1966 \$.15 11 P	002.019 COPELAND, WILLIAM L. TECHNICIAN (EMPLOYMENT OF TECHNICIANS IN	1962 UNPR
OO2 PIERCE, PHILIP LT. COL. + SCHUDN, KARL JOHN H. GLENN, ASTRONAUT FRANKLIN WATTS, INC.	1962 \$4.95 208 P	PRIVATE INDUSTRY) CAREERS 002.019 ESHELMAN, RALPH	4 P 1962
002 SCIENCE RESEARCH ASSOCIATES, INC. AEROSPACE TECHNICIANS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR		UNPR 4 P
002 SIKORSKY• IGOR	4 P 1965	OO2.019 HAYS, ROBERT ENGINEERING TECHNICIAN CAREERS	1962 UNPR 4 P
SHOULD YOU BE AN AERONAUTICAL ENGINEER NEW YORK LIFE INSURANCE CO.	FREE 7 P		



002.019 KIRKBRIDE, K. C. ENGINEER (A NEW JOB FOR YOU IN THE SPACE AGE) KIRKBRIDE, K. C.	1963 UNPR 4 P	003 CAREERS ELECTRICAL ENGINEERING (TRAINING GUIDE NO. 12) CAREERS	1966 Unpr 2 P
002.019 LIPSTREU, DTIS TECHNICIAN (TRAINING IMPLICATIONS OF AUTOMATION)	1960 Unpr 4 P	003 CAREERS Electrical Engineer Careers	1965 \$.15 2 P
CAREERS 002.019 MEYER, MARY B. HOMEN TECHNICIANS CAREERS	1961 UNPR 4 P	OO3 CAREERS ELECTRICAL TECHNOLOGY (TRAINING GUIDE NO. 57) CAREERS	1965 UNPR 2 P
002.019 SMITH, MARION L. ENGINEER (SCIENTIST, ENGINEER, TECHNICIAN) SMITH, MARION L.	1963 Unpr 4 P	CAREERS RADIO + TV TECHNOLOGY (CAREER TRAINING GUIDE NO. 32) CAREERS	1965 Unpr 2 p
002.019 STOCKLIN, WM. AENGINEER (WOMAN ENGINEER) .STOCKLIN, WM. A.	1963 UNPR 2 P	OO3 CAREERS Technicians Careers, inc.	1967 Unpr 4 P
OO2.081 AZRAEL, SARA AERDNAUTICAL ENGINEER (WOMEN SPACE-WORK EXPERTS) CAREERS	1964 Unpr 4 P	CARROLL+ JOHN M. CAREERS AND OPPORTUNITIES IN ELECTRONICS E. P. DUTTON + CO.	1963 \$3.95 191 P
	1965 \$.15 2 P	OO3 DEGLER, FREDERICK J. TECHNICIAN (TECHNICIANS WITH PASSPORTS) CAREERS	1962 UNPR 4 P
OO2.081 CAREERS AEROSPACE (AERONAUTICAL) ENGINEER CAREERS	1965 \$.25 6 P	003 ELECTRONIC INDUSTRIES ASSOCIATION PLANNING A CAREER IN ELECTRONICS ELECTRONIC INDUSTRIES ASSOCIATION 003 FLOHERTY, JOHN J.	FREE 16 P J 1957
OO2.081 CHRONICLE GUIDANCE PUBLICATIONS, INC. AERONAUTICAL ENGINEER CHROMICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P	TELEVISION STORY J. B. LIPPINCOTT CO. OGB GEOPHYSICAL SERVICE: INC.	\$4.50 160 P
002.081 DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA AEROŠPACE ENGINEER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 Unpr 6 P	OVERSEAS OPPORTUNITIES FOR ELECTRONIC TECHNIC IANS GEOPHYSICAL SERVICE, INC.	FREE 2 P
002.081 FINNEY CO. AERODYNAMIC ENGINEER FINNEY CO.	1967 UNPR 4 P	OOB HAYS, WILMA PITCHFORD SAMUEL MORSE AND THE ELECTRONIC AGE FRANKLIN WATTS, INC.	J 1966 \$2.95 114 P
002.081 FINNEY CO. AERONAUTICAL ENGINEER FINNEY CO.	196분 UNPR 4 P	003 HUTCHISON, ROBERT W. TECHNICIAN (TECHNICAL MANPOWER) CAREERS 003 KELLY, MERVIN J.	UNPR 4 P
002.081 INSTITUTE FUR RESEARCH Career as an Aerospace Engineer Institute for Research	1967 Unpr 24 p	SHOULD YOU BE AN ELECTRONIC ENGINEER NEW YORK LIFE INSURANCE CO. OO3 LERCH, JOHN H.	FREE 11 P 1962
002.081 PALMER ASSOCIATES AERONAUTICAL ENGINEER PALMER ASSOCIATES	1963 Unpr 2 P	CAREERS IN BROADCASTING APPLETON-CENTURY-CROFTS OO3 MAGUIRE, THOMAS H.	\$3.95 113 P 1966
002.081 ROBINSON. H. ALAN AEROVAUTICAL ENGINEER PERSONNEL SERVICES. INC.	1960 \$.50 6 P	WANTEDELECTRONICS ENGINEERS CHROMICLE GUIDANCE PUBLICATIOMS, INC. OGB MASSACHUSETTS BAY COMMUNITY COLLEGE	UNPR 4 P
AEROSPACE ENGINEERS Science Research Associates, Inc.	1965 Unpr 4 P	ELECTRONICS ENGINEERING TECHNOLOGY PROGRAM MASSACHUSETTS BAY COMMUNITY COLLEGE 003 MILLER+ FLOYD	FREE 5 P 1962 \$3.50
OO2.0B1 SCIENCE RESEARCH ASSOCIATES, INC AEROSPACE ENGINEERS SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR 4 P	THE ELECTRICAL GENIUS OF LIBERTY HALL, CHARLES PROTEUS STE; NMETZ MCGRAW-HILL BOOK COMPANY, INC.	126 P
002.081 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION, UNIV. OF TORONTO AEROSPACE ENGINEER THE GUIDANCE CENTRE, ONTARIO COL. OF EO., UNIV.	1965 \$.10 4 P	003 NEAL, HARRY EDMARD YOUR CAREER IN ELECTRONICS JULIAN MESSNER, INC. 003 SHACKLETON, S. PAUL	\$3.64 191 P
OF TORONTO 002-281 CAREERS AERONAUTICAL DRAFTSMAN CAREERS	1963 UNPR 2 P	OPPORTUNITIES IN ELECTRICAL ENGINEERING VOCATIONAL GUIDANCE MANUALS OO3 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	\$1.45 128 P
003 ELECTRICAL ENGINEERING OCCUPATIONS		EDUCATION INSTRUMENT TECHNOLOGIST THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	\$.10 4 P
OO3 ANGEL, JUVENAL L. CAREERS IN ELECTRONICS WORLD TRADE ACADEMY PRESS, INC.	1959 \$1.25 30 P	OO3 THE INSTITUTE FOR RESEARCH CAREER AS A COMMUNICATIONS ENGINEER AND AS A TECHNICIAN, IN TELEPHONE, TELEGRAPH, RADIO, AND TELEVISION MORK	1957 UNPR 24 P
YOUR FUTURE IN THE ELECTRONIC COMPUTER FIELD RICHARDS ROSEN PRESS, INC.	1962 \$2.79 159 P	THE INSTITUTE FOR RESEARCH OO3 THE INSTITUTE FOR RESEARCH CAREER AS AN ELECTRICAL ENGINEER THE INSTITUTE FOR RESEARCH	1967 UNPR 24 P
003 BUCHSBAUM, WALTER H. TECHNICIAN (CAREER OPPORTUNITIES IN ELECTRONI CS) CAREERS	UNPR 6 P	CO3 THE INSTITUTE FOR RESEARCH CAREERS IN ELECTRONICS THE INSTITUTE FOR RESEARCH	1958 UNPR 24 P
003 CAREERS BROADCAST TECHNICIAN CAREERS	1965 \$.15 2 P	003 MEST, WALLACE FIND A CAREER IN ELECTRONICS G. P. PUTNAMS SONS	J 1959 \$2.95 160 P



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003.081 CAREERS ELECTRICAL ENGINEERING TECHNICIAN CAREERS	1967 \$.15 2 P	003.087 HEBRANK, E. F., ET AL POWER SYSTEMS ENGINEERING ITS CHALLENGES AND OPPORTUNITIES HEBRANK, E. F., ET AL	UNPR 6 P
003.081 CHRONICLE GUIDANCE PUBLICATIONS, INC. ELECTRICAL ENGINEER CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.35 4 P	003.181 BUCHSBAUM, WALTER H. ELECTRONICS TECHNICIAN (ADVANCED TRAINING FOR TECHNICIANS)	1962 UNPR 4 P
003.081 CHRONICLE GUIDANCE PUBLICATIONS, INC. ELECTRICAL ENGINEER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	CAREERS 003-181 CAREERS ELECTRONICS TECHNOLOGY (CAREER TRAINING GUIDE	1964 UNPR 3 P
003.081 DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA ELECTRICAL ENGINEER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	FREE 8 P	VO. 53) CAREERS 003.181 CAREERS ELECTRONICS TECHNICIAN (PART II)	1960 UNPR
003.081 DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA ELECTRONICS ENGINEER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 5 F	CAREERS 003.181 CAREERS ELECTRUNIC DATA PROCESSING TECHNOLOGY (CAREER	4 P 1965 UNPR 2 P
OO3.081 EMPLOYMENT SECURITY AGENCY ELECTRICAL ENGINEER EMPLOYMENT SECURITY AGENCY. STATE OF IDAHO	1961 UNPR 4 P	TRAINING GUIDE ND. 55) CAREERS 003.181 CAREERS INOUSTRIAL ELECTRONICS TECHNICIAN	1965 \$.15
003.081 FINNEY CO. ELECTRICAL ENGINEER FINNEY CO.	1962 UNPR 4 P	CAREERS 003.181 CHRONICLE GUIDANCE PUBLICATIONS, INC. ELECTRICAL TECHNICIAN	2 P 1967 \$.35
003.081 FINNEY CO. Electrical engineer Finney Co.	1967 Unpr 4 p	CHRONICLE GUIDANCE PUBLICATIONS, INC. 003.181 CHRONICLE GUIDANCE PUBLICATIONS, INC. ELECTRICAL TECHNICIAN	4 P 1960 \$-35
003.081 FINNEY CO. ELECTRONIC ENGINEER FINNEY CO.	1962 UNPR 4 P	CHRONICLE GUIDANCE PUBLICATIONS, INC. 003.181 CHRONICLE GUIDANCE PUBLICATIONS, INC. ELECTRONIC TECHNICIAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	4 P 1963 \$.35 4 P
003.081 FINNEY CO. ILLUMINATING ENGINEER FINNEY CO.	1963 UNPR 4 P 1965	OO3.181 DEPARTMENT OF EMPLOYMENT ELECTRONIC TECHNICIAN OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1967 UNPR 3 P
SIGNAL ENGINEER FINNEY CO.	1965 UNPR 4 P	003.181 EISENBERG, NÜRMAN ELECTRONIC TECHNICIAN (PART I) CAREERS	1960 UNPR 4 P
003.081 FLORIDA STATE EMPLOYMENT SERVICE ELECTRICAL ENGINEER FLORIDA STATE EMPLOYMENT SERVICE C03.081 INDIANA EMPLOYMENT SECURITY DIVISION	UNPR 8 P	003.181 EMPLOYMENT SECURITY AGENCY. STATE OF IDAHO ELECTRONICS TECHNICIAN	1961 UNPR 4 P
ELECTRICAL ENGINEER INDIANA EMPLOYMENT SECURITY DIVISION 003.081 LEVINE, SOL	1963 UNPR 4 P 1961	EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO OO3.181 FINNEY CO. ELECTRONICS TECHNICIAN FINNEY CO.	1962 UNPR 4 P
YOUR FUTURE IN ELECTRONIC ENGINEERING RICHARDS ROSEN PRESS, INC. 003.081 MICHIGAN TECHNOLOGICAL UNIVERSITY	\$2.79 160 P UNPR	003.181 FLORIDA STATE EMPLOYMENT SERVICE ELECTRONICS TECHNICIAN FLORIDA STATE EMPLOYMENT SERVICE	UNPR 6 P
ELECTRICAL ENGINEERING MICHIGAN TECHNOLOGICAL UNIVERSITY 003.081 OLSON, CHARLES J. ELECTRONICS ENGINEER (ELECTRONICS FIELD ENGINEERS AROUND THE WORLD)	2 P	003.181 INSTITUTE FOR RESEARCH Career as an electronics technician Institute for research	1967 Unpr 24 p
OLSON, CHARLES J. OO3.081 SCIENCE RESEARCH ASSOCIATES, INC.	1964	003.181 KEEFE, JOHN AIM FOR A JOB AS AN ELECTRONIC TECHNICIAN RICHARDS ROSEN PRESS, INC.	1967 \$3.78 160 P
SCIENCE RESEARCH ASSOCIATES, INC. OO3.081 SCIENCE RESEARCH ASSOCIATES, INC.	4 P 1964	OO3.181 MORRISON, LOUIS H. ELECTRONIC TECHNICIAN RESEARCH PUBLISHING CO.	1958 \$1.00 24 P
ELECTRICAL ENGINEERS SCIENCE RESEARCH ASSOCIATES, INC. OO3.081 SCIENCE RESEARCH ASSOCIATES, INC. ELECTRONICS ENGINEERSJUNIOR OCCUPATIONAL		003.181 PALMER ASSOCIATES ELECTRONIC TECHNICIAN PALMER ASSOCIATES	1963 UNPR 2 P
BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	4 P	OO3.181 SCIENCE RESEARCH ASSOCIATES, INC. ELECTRONIC TECHNICIANS SCIENCE RESEARCH ASSOCIATES, INC. OO3.181 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1964 UNPR 4 P
ELECTRICAL ENGINEERING SYRACUSE UNIVERSITY 003.081 THE INSTITUTE FOR RESEARCH ELECTRICAL ENGINEERING AS A CAREER THE INSTITUTE FOR RESEARCH	FREE 19 P 1965	EDUCATION SLECTRONIC TECHNICIAN THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	\$.10 4 P
003.081 THE INSTITUTE OF ELECTRICAL AND	UNPK 24 P 1966 UNPR	OO3.101 WATSON, ROGER ELECTRONICS TECHNICIAN (WHAT DOES AN ELECTRON LCS TECHNICIAN DD)	1960 UNPR 4 P
ELECTRONICS ENGINEERS YOUR CHALLENGE IN ELECTRICAL ENGINEERING THE INSTITUTE OF ELECTRICAL AND ELECTRONICS ENGINEERS	14 P	CAREERS 003.187 CAREERS RADID AND TELEVISION TECHNICIAN	1965 \$.15 2 P
ELECTRICAL ENGINEERS Superintendent of oocuments	1963 FREE 9 P	CAREERS 003.187 CHRONICLE GUIDANCE PUBLICATIONS, INC. RADID (TV) ENGINEER (RADID + TV BROADCASTING TECHNICIANS)	1967 UNPR 4 P
003.081 UNIVERSITY OF MISSOURI AT ROLLA ELECTRICAL ENGINEERING UNIVERSITY OF MISSOURI AT ROLLA	FREE 5 P	CHRONICAL GUIDANCE PUBLICATIONS, INC. OO3.187 DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA BROADCAST TECHNICIAN (TELEVISION) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 6 P



DO3.187 FINNEY CO. Brdaggasting technician Finney Co.	1964 Unpr 4 p	005.081 FINNEY CO. OAM CONSTRUCTION ENGINEER FINNEY CO.	1966 UNPR 4 9
DD3.187 SCIENCE RESEARCH ASSOCIATES, INC. BRDADCAST TECHNICIANS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P	005.081 FINNEY CO. Highway Engineer Finney Co.	1944 UNPR 4 P
	1962 UNPR 4 P	005.081 FINNEY CO. Hydraulic Engineer Finney Co.	1965 UNPR 4 P
OD3.281 FINNEY CD. ELECTRONICS DRAFTSMAN FINNEY CD.	1965 UNPR 4 P	005.081 FINNEY CO. Irrigation Engineer Finney Co.	1964 UNPR 4 P
DO3.281 PALMER ASSOCIATES BUILDING CONSTRUCTION TECHNICIAN PALMER ASSOCIATES	1963 Unpr 2 P	005.081 FINNEY CO. Materials Engineer Finney Co.	1966 Unpr 4 p
DDS CIVIL ENGINEERING OCCUPATIONS		005.081 FINNEY CO. Sanitary Engiveer Finney Co.	1966 UNPR 4 P
ODS AMERICAN PUBLIC HEALTH ASSOCIATION EDUCATIONAL QUALIFICATIONS OF SANITARY ENGINE ERS ENGAGED IN THE FIELD OF PUBLIC HEALTH AMERICAN PUBLIC HEALTH ASSOCIATION	FREE 9 P	OD5.081 GOLZE, ALFRED R. YOUR FUTURE IN CIVIL ENGINEERING RICHARDS ROSEN PRESS, INC.	1965 \$.50 152 P
DD5 AMERICAN SOCIETY OF CIVIL ENGINEERS IS CIVIL ENGINEERING FOR YOU AMERICAN SOCIETY OF CIVIL ENGINEERS	FREE 12 P	DD5.081 GDLZE, ALFRED R. YOUR FUTURE IN CIVIL ENGINEERING RICHARDS ROSEN PRESS, INC.	1965 \$2.79 159 P
	1966 UNPR 2 P	DD5.081 INDIANA EMPLOYMENT SECURITY DIVISION CIVIL ENGINEER INDIANA EMPLOYMENT SECURITY DIVISION	1963 FREE 4 P
CHRONICLE GUIDANCE PUBLICATIONS. INC.		DD5.D81 MICHIGAN TECHNOLOGICAL UNIVERSITY CIVIL ENGINEERING	FREE
SUPERINTENDENT OF DOCUMENTS	1963 \$.40 32 P	MICHIGAN TECHNOLOGICAL UNIVERSITY DD5.DB1 SCIENCE RESEARCH ASSOCIATES, INC. CIVIL ENGINEERS	2 P 1967 Unpr
YOUR CAREER IN CIVIL ENGINEERING	1957 FREE	SCIENCE RESEARCH ASSOCIATES, INC.	4 P 1964
FAWCETT PUBLICATIONS, INC. DO5.081 AMERICAN SOCIETY FOR METALS	4 P	DD5.DB1 SCIENCE RESEARCH ASSOCIATES, INC. CIVIL ENGINEERS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P
MATERIALS ENGINEERING AT THE INTERNATIONAL SCIENCE FAIR AMERICAN SOCIETY FOR METALS	UNPR 29 P	005.081 SCIENCE RESEARCH ASSOCIATES, INC. CIVIL ENGINEERS	1962 UNPR 4 P
DD5.D81 AMERICAN SOCIETY FOR METALS PROFILE OF THE MATERIALS ENGINEER AMERICAN SOCIETY FOR METALS	UNPR 9 P	OD5.DB1 SCIENCE RESEARCH ASSOCIATES, INC. HIGHWAY ENGINEERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 しょ " Q 4 P
DD5.D81 AMERICAN SOCIETY DF CIVIL ENGINEERS YOUR CAREER IN CIVIL ENGINEERING AMERICAN SOCIETY OF CIVIL ENGINEERS	UNPR 15 P	DO5.DB1 SCIENCE RESEARCH ASSOCIATES, INC. SANITARY ENGINEERS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P
DD5.D81 CAREERS CIVIL ENGINEER Careers	1964 \$.25 7 P	OD5.DB1 SCIENCE RESEARCH ASSOCIATES, INC. SANITARY ENGINEERS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P
DD5.081 CAREERS CIVIL ENGINEERING (TRAINING GUIDE ND. 4) CAREERS	1965 Unpr 2 p	OD5.081 THE INSTITUTE FOR RESEARCH CAREER AS A CIVIL ENGINEER	1965 UNPR
OD5.OB1 CAREERS Highway Engineer Careers	1964 \$.15 2 P	THE INSTITUTE FOR RESEARCH OD5.OB1 THE INSTITUTE FOR RESEARCH HIGHMAY ENGINEERING AS A CAREER	24 P 1965 UNPR
005.081 CAREERS NEW OPPORTUNITIES FOR TRAINING HIGHWAY TECHNI CIANS CAREERS	1966 Unpr 4 p	THE INSTITUTE FOR RESEARCH DD5.D81 U. S. DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE YOUR CAREER IN SANITARY ENGINEERING SUPERINTENDENT OF DOCUMENTS	24 P 1964 \$.15 11 P
DD5.081 CAREERS Sanitary Engineer Careers	1965 \$. 15 2 P	005.081 UNIVERSITY OF MISSOURI AT ROLLA	UNPR
OD5.001 CASE INSTITUTE OF TECHNOLOGY CIVIL ENGINEERING CASE INSTITUTE OF TECHNOLOGY	UNPR 7 P	UNIVERSITY OF MISSOURI AT ROLLA OD5.281 FINNEY CO. STRUCTURAL ORAFTSMAN	5 P 1964 UNPR
DD5.DB1 CHRONICLE GUIDANCE PUBLICATIONS, INC. CIVIL ENGINEER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P	FINNEY CO. OGG CERAMIC ENGINEERING OCCUPATIONS	4 P
DD5.DB1 CHRONICLE GUIDANCE PUBLICATIONS, INC. HIGHWAY ENGINEER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	DD6 ALUMINUM COMPANY OF AMERICA SURVEY OF UNIVERSITIES AND COLLEGES IN THE	1966 FREE
OD5.081 DEPARTMENT OF EMPLOYMENT CIVIL ENGINEER DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1964 UNPR 8 P	UNITED STATES OFFERINGCOURSES IN GERAMIC Engineering and ceramic art Aluminum Company of America	FLOR
DD5.081 EMPLOYMENT SECURITY AGENCY CIVIL ENGINEER EMPLOYMENT SECURITY AGENCY+ STATE OF IDAHO	1961 UNPR 4 P	DD6 THE AMERICAN CERAMIC SOCIETY FOR CAREER OPPORTUNITIES EXPLORE THE WONDER WORLD OF CERAMICS AMERICAN GERAMIC SOCIETY	FREE 15 P
005.081 FINNEY CO.	1961	006.081 ALUMINUN COMPANY OF AMERICA	1966
CIVIL ENGINEER Finney Co.	UNPR 4 P	CERAMIC ENGINEERINGNEW CAREER OPPORTUNITIES ALUMINUM COMPANY OF AMERICA.	FREE



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006.081 CAREERS CERAMIC ENGINEER CAREERS	1963 \$.15 2 P	007.081 CAREERS TOOL DESIGNER CAREERS	1965 \$.15 2 P
006.081 CHRONICLE GUIDANCE PUBLICATIONS, INC. CERAMIC ENGINEER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	007.081 CASE INSTITUTE OF TECHNOLOGY MECHANICAL ENGINEERING CASE INSTITUTE OF TECHNOLOGY	UNPR 7 P
006.081 DEPARTMENT OF EMPLOYMENT CERAMIC ENGINEER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 Unpr 6 P	007.081 CHRONICLE GUIDANCE PUBLICATIONS, INC. MECHANICAL ENGINEER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 5. 35 4 P
006.081 FINNEY CO. Ceramics Engineer Finney Co.	1964 Unpr 4 P	OO7.081 DEPARTMENT OF EMPLOYMENT MECHANICAL ENGINEER DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1964 UNPR 7 P
006.081 PALMER ASSOCIATES CERAMIC ENGINEER PALMER ASSOCIATES	1963 UNPR 2 P	OO7.081 DEPARTMENT OF EMPLOYMENT TOOL DESIGNER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P
006.081 SCIENCE RESEARCH ASSOCIATES, INC. CERAMIC ENGINEERS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	007.081 E.I. DUPONT DE NEMDURS + CO. MECHANICAL ENGINEERS AT DUPONT E.I. DUPONT DE NEMDURS + CO.	1967 FREE 16 P
OO6.08° SCIENCE RESEARCH ASSOCIATES, INC. CERAHIC ENGINEERS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	007.081 EDUCATION COMM. OF THE AMER. SOC. OF HEATING, REFRIGERATING + AIR-CON. YOUR FUTURE IN AIR-CONDITIONING, HEATING AND REFRIGERATION ENGINEERING	UNPR 15 ;
OG6.OB1 SPLAVER, SARAH CERAMIC ENGINEER PERSONNEL SERVICES, INC.	1964 \$. 50 6 P	ED. COMM. OF THE AMER. SOC. OF HEAT, REFRIG. + AIR-CON. 007.081 FINNEY CD.	1967
OO6.081 UNIVERSITY OF MISSOURI AT ROLLA CERAMIC ENGINEERING UNIVERSITY OF MISSOURI AT ROLLA	UNPR 5 P	AIR CONDITIONING AND REFRIGERATION ENGINEER FINNEY CO. 007.081 FINNEY CO.	UNPR 4 P 1967
007 MECHANICAL ENGINEERING OCCUPATIONS		AUTO DESIGN ENGINEER Finney CO.	UNPR 4 P
007 800EAU, A. C. Technician, (What Abilities od Technicians in Industry Need)	1964	007.081 FINNEY CD. DUST CONTROL ENGINEER FINNEY CD.	1962 UNPR 4 P
CAREERS OO7 CAREERS AIR CONDITIONING TECHNICIAN	1961 UNPR	007.081 FINNEY CD. MECHANICAL ENGINEER FINNEY CD.	1963 UNPR 4 P
CAREERS OO7 CAREERS	2 P 1964	007.081 FINNEY CO. Tool designer Finney Co.	1967 Unpr 4 P
INSTRUMENTATION TECHNICIANS CAREERS OO7 CAREERS	\$.15 2 P 1966	007.081 FINNEY CO. Tool designer Finney Co.	1962 Unpr 4 P
MECHANICAL ENGINEER Careers	\$.15 2 P 1966	007.081 FORD MOTOR CD. SD you want to be a designer Ford motor CD.	FREE 5 P
OO7 CAREERS MECHANICAL ENGINEERING (TRAINING GUIDE ND. 7) CAREERS	UNPR 2 P	007-081 INDIANA EMPLOYMENT SECURITY DIVISION MECHANICAL ENGINEER INDIANA EMPLOYMENT SECURITY DIVISION	196 3 FREE 4 P
OO7 CAREERS PLANT ENGINEER CAREERS, INC.	1967 UNPR 4 P	007.081 MICHIGAN TECHNOLOGICAL UNIVERSITY MECHANICAL ENGINEERING MICHIGAN TECHNOLOGICAL UNIVERSITY	FREE 2 P
PLANT ENGINEER (ALL THESE FACETS HELP MOLO THE PROFESSIONAL PLANT ENGINEER) CAREERS	1967 Unpr 4 P	007.081 PALMER ASSOCIATES MECHANICAL ENGINEER PALMER ASSOCIATES	1963 UNPR 2 P
OO7 CAREERS RESEARCH AND DEVELOPMENT TECHNICIANS CAREERS	1963 \$.15 2 P	007.081 REFRIGERATION SERVICE ENGINEERS SOCIETY OCCUPATIONAL GUIDE FOR REFRIGERATION/AIR CONDITIONING SERVICE ENGINEERS	UNPR 6 P
OO7 CHRONICLE GUIDANCE PUBLICATIONS, INC. ENGINEERING RELATED TECHNOLOGIES CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P	REFRIGERATION SERVICE ENGINEERS SOCIETY 007.081 SCIENCE RESEARCH ASSOCIATES, INC. AIR CONDITIONING AND REFRIGERATION ENGINEERS	1966 UNPR
OO7 DEPARTMENT OF EMPLOYMENT CIVIL ENGINEERING AID OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	UNPR	SCIENCE RESEARCH ASSOCIATES, INC. U07.081 SCIENCE RESEARCH ASSOCIATES, INC. MECHANICAL ENGINEERS	4 P 1962 UNPR
OO7 OEPARTMENT OF EMPLOYMENT TECHNICIAN, ENGINEERING AND PHYSICAL SCIENCE DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 Unpr 4 P	SCIENCE RESEARCH ASSOCIATES, INC. OOT.OS1 SCIENCE RESEARCH ASSOCIATES, INC. MECHANICAL ENGINEERS	4 P 1964
OO7 GEONEY, GROVER C. TECHNICIAN (INSTRUMENT TECHNICIAN)	1963 UNPR 4 P	SCIENCE RESEARCH ASSOCIATES, INC. OO7.081 SCIENCE RESEARCH ASSOCIATES, INC.	4 P 1967
CAREERS 007 HARRIS, NORMAN C. AIR CONDITIONING TECHNICIAN (TECHNICAL TRAINI	1960	MECHANICAL ENGINEERS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P 1959
NGFOR THE AIR CONDITIONING INDUSTRY) CAREERS	6 P	THE INSTITUTE FOR RESEARCH	UNPR 24 P
MANUFACTURING ENGINEERING American Society of tool and manufacturing	UNPR 12 P	OOT.OBL THE INSTITUTE FOR RESEARCH CAREER AS AN IN CONDITIONING ENGINEER AND AS AN AIR CONDITIONINGTECHNICIAN THE INSTITUTE FOR RESEARCH	1962 Unpr 24 P
ENGINEERS		007.081 THE INSTITUTE FOR RESEARCH MECHANICAL ENGINEERING AS A CAREER THE INSTITUTE FOR RESEARCH	1966 UNPR 24 P

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007.081 UNIVERSITY OF MISSOURI AT ROLLA MECHANICAL ENGINEERING UNIVERSITY OF MISSOURI AT ROLLA	UNPR 5 P	OOB INSTITUTE FOR RESEARCH CAREER AS A CHEMICAL ENGINEER INSTITUTE FOR RESEARCH	1967 Unpr 24 p
007.181 CAREERS AIR CONDITIONING, HEATING TECHNICIAN CAREERS	1966 \$.15 2 P	OOB LUKER, OR. JAMES A. Chemical engineering as a profession Syracuse university	FREE 4 P
007.181 CAREERS MECHANICAL ENGINEERING TECHNICIAN CAREERS	1966 \$.15 2 P	OOB ROETHEL, DAVID A. H. SALARIES FOR CHEM ENGINEERS CONTINUE UP AMERICAN CHEMICAL SOCIETY	1964 FREE 3 P
007.181 CHRONICLE GUIOANCE PUBLICATIONS, INC. ENGINEERING TECHNICIANS CHRONICLE GUIOANCE PUBLICATIONS, INC.	1962 \$.35 4 P	008 SOCIETY OF PLASTICS ENGINEERS, INC.	1967 FREE 5 P
007.181 SCIENCE RESEARCH ASSOCIATES, INC. AIR CONDITIONING TECHNICIANS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	OOB SOCIETY OF PLASTICS ENGINEERS, INC. PLASTICS AS AN ENGINEERING CAREER SOCIETY OF PLASTICS ENGINEERS, INC.	FREE 5 P
007.181 SCIENCE RESEARCH ASSOCIATES, INC. ENGINEERING TECHNICIANS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	OOB.OB1 AMERICAN INSTITUTE OF CHEMICAL ENGINE ERS WILL YOU BE A CHEMICAL ENGINEERS	UNPR 13 P
OO7.181 SCIENCE RESEARCH ASSOCIATES, INC. ENGINEERING TECHNICIANS SCIENCE RESEARCH ASSOCIATES, INC. OO7.181 SPLAVER, SARAH ENGINEERING TECHNICIANS PERSONNEL SERVICES, INC.	1962 UNPR 4 P	OOB.OB1 ANGEL, JUVENAL L. CAREERS IN CHEMICAL ENGINEERING WORLO TRACE ACACEMY PRESS, INC.	1960 \$1.25 30 P
007.181 SPLAVER, SARAH Engineering technicians Personnel Services, inc.	1964 \$. 50 6 P	OOB.OB1 CAREERS CHEMICAL ENGINEERING (CAREER TRAINING GUIDE) CAREERS	1966
OO7.181 THE AMERICAN SOCIETY OF MECHANICAL ENGINEERS MECHANICAL ENGINEERING	UNPR 18 P	OOB.OB1 CAREERS CHEMICAL ENGINEER (THE CHEMICAL ENGINEER IN INDUSTRY)	4 P
OO7.181 THE GUIOANCE CENTRE, ONTARIO COLLEGE OF EOUCATION ENGINEERING TECHNOLOGIST THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1965 \$.10 4 P	CAREERS OOB.OB1 CAREERS CHEMICAL ENGINEER CAREERS OOB.OB1 CHRONICLE GUIOANCE PUBLICATIONS, INC. CHEMICAL ENGINEER CHRONICLE GUIOANCE PUBLICATIONS, INC. OOB.OB1 CHRONICLE GUIOANCE PUBLICATIONS, INC. CHEMICAL ENGINEER CHRONICLE GUIDANCE PUBLICATIONS, INC. OOB.OB1 OEPARTMENT OF EMPLOYMENT CHEMICAL ENGINEER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA DOB.OB1 E. I. OU PONT OE NEMOURS + CO. CHEMICAL ENGINEERS AT OU PONT E. I. OU PONT OE NEMOURS + CO.	1965 \$.15 2 P
007.281 CAREERS MECHANICAL ORAFTSMAN	1965 \$.15	OOB.OB1 CHRONICLE GUIOANCE PUBLICATIONS, INC. CHEMICAL ENGINEER CHRONICLE GUIOANCE PUBLICATIONS, INC.	1967 \$.35 4 P
OO7.281 CHRONICLE GUIOANCE PUBLICATIONS, INC. ORAFISHAN, HECHANICAL CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35	OOB.OB1 CHRONICLE GUIDANCE PUBLICATIONS, INC. CHEMICAL ENGINEER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$.35 4 P
OOT.281 CHRONICLE GUIDANCE PUBLICATIONS, INC. MECHANICAL ORAFTSMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$.35 4 P	OOB.OB1 OEPARTMENT OF EMPLOYMENT CHEMICAL ENGINEER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 5 P
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			A-37
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A-38			F 1044
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			A-39
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LICENSED VOCATIONAL NURSE DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 3 P	075 NATIONAL LEAGUE FOR NURSING SCHOOLS OF PROFESSIONAL MURSING	13 P 1966 \$.1D
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075 DOBBIN, MURIEL NURSE (THE NURSES CHANGING ROLE IN MEDICINE) CAREERS	1961 UNPR 4 P	D75 NOURSE, ALAN E., M.D. SO YOU WANT TO BE A NURSE	9 P 1961 \$3.27 186 P
D75 DUCAS, DOROTHY Modern Nursing Henry Z. Halck, Inc.	1962 \$3.50 111 P	075 NOVAK, GAIL YOUR CAREER OPPORTUNITIES IN NURSING ROWMAN AND LITTLEFIELD	



D75 OGG, ELIZABETH YOUR NURSING SERVICES TODAY AND TOMORROW NATIONAL LEAGUE FOR NURSING	1961 \$.25 27 P	INC. EDUCATIONAL QUALIFICATIONS OF PUBLIC HEALTH	1962 FREE 5 P
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PEACE CORPS 075 ROBERTS > SUZANNE HOLLY ANDREMS NURSE IN ALASKA JULIAN MESSNER	1967 \$3.50 190 P	SCHOOL NURSE CAREERS 075.12B DEPARTMENT OF EMPLOYMENT	\$.15 2 P 1964
D75 SCHULZ. CECILIA L. PROFESSIONAL NURSING AS A CAREER BELLMAN PUBLISHING CO.	1963 \$1.00 22 P	PUBLIC HEALTH NURSE DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 075.12B FINNEY CO. PUBLIC HEALTH NURSE	UNPR 4 P 1965 UNPR
D75 SIMMONS COLLEGE THE COLLEGE ROAD TO NURSING SIMMONS COLLEGE		FINNEY CO. 075.12B FINNEY CO. School nurse	4 P 1966 UNPR
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075 SPAIN, RUTH W. REHABILITATION NURSING FOR THE LONG-TERM PATIENT SPAIN, RUTH W.		075.12B MINNESOTA DEPARTMENT OF HEALTH PUBLIC HEALTH NURSING OFFERS YOU A CAREER MINNESOTA DEPARTMENT OF HEALTH	FREE 4 P
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075 WEISS, M. OLGA R.N. OPPORTUNITIES IN NURSING CAREERS VOCATIONAL GUIDANCE MANUALS	1964 \$1.45 128 P	O75.378 DEPARTMENT OF EMPLOYMENT NURSE, PROFESSIONAL DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	UNPR 5 P
075 YOST, EDNA AMERICAN WOMEN OF NURSING J. B. LIPPINCOTT CO.	1965 \$3.95 197 P	O75.378 DEPARTMENT OF EMPLOYMENT NURSE, PROFESSIONAL DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P



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075.378 PEACE CORPS REGISTERED NURSES IN THE PEACE CORPS PEACE CORPS	UNPR 10 P	THE AMERICAN DIETETIC ASSOCIATION 077 THE AMERICAN DIETETIC ASSOCIATION LOOK AHEAD	10 P UNPR
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075.370 SCIENCE RESEARCH ASSOCIATES, INC. REGISTERED PROFESSIONAL NURSESJUNIOR OCCUPA TIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	U. S. GOVERNMENT PRINTING OFFICE D77 U. S. DEPARTMENT DF AGRICULTURE RESEARCH CAREERS IN NUTRITION, FOOD SCIENCE, AND FOOD ECONOMICS	16 P 1966 UNPR 7 P
075.378 SPALDING, EUGENIA KENNEDY + NÖTTER, LUCILLE E. PROFESSIONAL NURSING J. B. LIPPINCOTT CO.	1965 \$7.90 684 :	SUPERINTENDENT OF OOCUMENTS D77.081 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR DIETITIANS SUPERINTENDENT OF DOCUMENTS	1966 \$.05 3 P
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CAREER OPPORTUNITIES FOR ORTHOTISTS AND PROSTHETISTS AMERICAN ORTHOTICS AND PROSTHETICS ASSOCIATION	8 P	078.16B SAUNOERS, MARJORIE X-RAY TECHNOLOGIST (X-RAY TECHNOLOGIST PLAYS VITAL ROLE ON MEDICAL-TECHNICAL TEAM) CAREERS	1961 UNPR 4 P
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078.368 OEPARTMENT OF HEALTH, EOUCATION AND MELFARE TRAINEESHIPS IN PROSTHETICS AND ORTHOTICS OEPARTMENT OF HEALTH, EOUCATION AND WELFARE	1967 UNPR 4 P	078.368 U. S. DEPARTMENT OF LABOR EMPLOYMENT DITLOOK FOR DENTAL HYGIENISTS, DOC. NO. 1450-22 SUPERINTENDENT OF DOCUMENTS	1966 \$.05 3 P
078.368 EMPLOYMENT SECURITY AGENCY X-RAY TECHNICIAN EMPLOYMENT SECURITY AGENCY. STATE OF IOAHO	1961 UNPR 4 P	078.368 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR MEDICAL X RAY TECHNICI ANS, OOC. NO.1450-50 SUPERINTENDENT OF OOCUMENTS	1966 \$.05 3 P
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078.368 SCIENCE RESEARCH ASSOCIATES, INC. OENTAL HYGIENISTS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	078.381 CAREERS Medical Technologist Careers	1962 \$.25 7 P
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078.368 SPLAVER, SARAH Oental Hygienist Personnel Services, Inc.	1960 \$.50 6 P	EMPLOYMENT SECURITY AGENCY, STATE OF 1DAHO 078.381 FINNEY CO. BLOOD BANK TECHNOLOGIST	4 P 1963 UNPR
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YOUR FUTURE IN MEDICAL ASSISTING RICHARDS ROSEN PRESS, INC.	\$3.78 126 P	079.378 CHRONICLE GUIDANCE PUBLICATIONS, INC. EDUCATIONAL QUALIFICATIONS OF PHYSICAL THERAP ISTS IN PUBLIC HEALTH AGENCIES	1966 UNPR 4 P
079.368 CHRONICLE GUIOANCE PUBLICATIONS, INC. MEDICAL ASSISTANT CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	CHRONICLE GUIOANCE PUBLICATIONS, INC. 079-378 CHRONICLE GUIOANCE PUBLICATIONS, INC. LICENSEO PRACTICAL NURSE	1966 \$•35
079.368 FINNEY CO. MEDICAL ASSISTANT-SECRETARY FINNEY CO.	1966 UNPR 4 P	CHRONICLE GUIOANCE PUBLICATIONS, INC. 079-378 CHRONICLE GUIOANCE PUBLICATIONS, INC.	4 P 1962
079.368 MICHIGAN STATE UNIVERSITY, COLLEGE OF EOUCATION PROGRAMS IN REHABILITATION COUNSELING MICHIGAN STATE UNIVERSITY	5 P	079.378 CHRONICLE GUIOANCE PUBLICATIONS, INC.	
079.368 PARSONS, ESTHER JANE IN THE OOCTORS OFFICETHE ART OF THE MEDICAL ASSISTANT J. B. LIPPINCOTT CO.	J 1956 \$4.75 326 P	ORTHOPTIST CHRONICLE GUIOANCE PUBLICATIONS, INC. 079.378 CHRONICLE GUIOANCE PUBLICATIONS, INC. PHYSICAL THERAPIST CHRONICLE GUIOANCE PUBLICATIONS, INC.	4 P 1966 \$.35 4 P
INHALATION THERAPISTS SCIENCE RESEARCH ASSOCIATES, INC.	1964 Unra 4 P	PHYSICAL THERAPIST CAREERS	1963 UNPR 3 P
079.368 SCIENCE RESEARCH ASSOCIATES, INC. MEDICAL ASSISTANTS-JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	079.378 CONLEY, VERONICA L. The Licenseo practical nurse Research publishing CO.	1964 \$1.00 32 P
079-368 SPRINGFIELO TECHNICAL INSTITUTE Inhalation Therapy assistant Springfielo Technical Institute	1967 FREE 24 P	O79.376 OEPARTMENT OF EMPLOYMENT PHYSICAL THERAPIST OEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1965 UNPR 3 P
079.360 SPRINGFIELO TECHNICAL INSTITUTE MEDICAL ASSISTANT	1967 FREE	079.378 DEPARTMENT OF HEALTH, EOUCATION AND WELFARE	1966 UNPR 7 P
SPRINGFIELO TECHNICAL INSTITUTE 079.368 THE INSTITUTE FOR RESEARCH CAREERS IN PROFESSIONAL OCCUPATIONAL THERAPY THE INSTITUTE FOR RESEARCH	1965 UNPR 23 P	079.379 DIVISION OF EMPLOYMENT SECURITY, STATE	UNPR
079.368 VETERANS ADMINISTRATION CORRECTIVE THERAPIST	1964 UNPR	OIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	4 P
VETERANS AOMINISTRATION 079.378 AMERICAN NURSES ASSOCIATION, INC. STATEMENT OF FUNCTIONS OF THE LICENSEO PRACTI CAL NURSE AMERICAN NURSES ASSOCIATION, INC.	1964 UNPR 3 P	OENTAL ASSISTANT FINNEY CO.	1962 UNPR 4 P
AMERICAN NURSES ASSOCIATION, INC. 079.37B AMERICAN NURSES ASSOCIATION, INC. STATEMENT OF FUNCTIONS OF THE LICENSEO PRACTI CAL NURSE AMERICAN NURSES ASSOCIATION. THE	1964	079.378 FINNEY CO. Licensed practical nurse Finney Co.	1965 Unpr 4 P
CAL NURSE ASSOCIATION, INC.	4 P	079.378 FINNEY CO. Physical Therapist Finney Co.	1964 UNPR 4 P

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O79.378 FLORIOA STATE EMPLOYMENT SERVICE OENTAL ASSISTANT FLORIOA STATE EMPLOYMENT SERVICE	1960 FREE 7 P	079.378 U.S. DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE PHYSICAL THERAPISTS IN U.S. PUBLIC HEALTH SERVICE HOSPITALS	1963 FREE 12 P
G79.378 FLORIOA STATE EMPLOYMENT SERVICE REGISTEREO PRACTICAL NURSE FLORIOA STATE EMPLOYMENT SERVICE	FREE 22 P	SUPERINTENDENT OF DOCUMENTS 079.378 U.S. DEPARTMENT OF HEALTH, EDUCATION +	1967 FREE
079.378 FROST, JANE C. YOUR FUTURE AS A DENTAL ASSISTANT RICHAROS ROSEN PRESS, INC.	J 1964 \$2.79 127 P	WELFARE SOMETHING NEW IN WHITE, DENTAL ASSISTANT SUPERINTENDENT OF ODCUMENTS	5 P
079.378 HOBART, LOIS LAURIE, PHYSICAL THERAPIST JULIAN MESSNER, INC.	J 1958 \$2.95 192 P	079.378 UNIV. OF MICHIGAN, COLLEGE OF LITERAT URE, SCIENCE, + ARTS MEDICAL SCHOOL PHYSICAL THERAPY UNIVERSITY OF MICHIGAN	1966 FREE 4 P
079.378 LETOURNEAU, CHARLES U. THE PHYSICAL THERAPIST LETOURNEAU, CHARLES U.	UNPR 2 P	079.378 UNIVERSITY OF NORTH CAROLINA BE A DENTAL ASSISTANT UNIVERSITY OF NORTH CAROLINA	1967 FREE 8 P
079.378 MINER. LEROY M. S. OENTAL ASSISTANT RESEARCH PUBLISHING CO.	1957 \$1.50 31 P	079.378 VETERANS ADMINISTRATION PHYSICAL THERAPIST	1965 UNPR 4 P
079.378 NATIONAL ASSOCIATION FOR PRACTICAL NURSE LICENSED PRACTICAL NURSE NATIONAL ASSOCIATION FOR PRACTICAL NURSE	1967 UNPR 40 P	VETERANS AOMINISTRATION 079.378 VETERANS AOMINISTRATION PRACTICAL NURSING IN THE VA U. S. GOVFRNMENT PRINTING OFFICE	1966 FREE 11 P
079.378 NATIONAL FEDERATION OF LICENSED PRACTICAL NURSES, INC. THE CODE FOR LICENSED PRACTICAL NURSES NATIONAL FEDERATION OF LICENSED PRACTICAL NURSES, INC.	UNPR Flor	09 OCCUPATIONS IN EDUCATION >	
079.378 NATIONAL FEDERATION OF LICENSED PRACTICAL NURSES, INC. THE CODE FOR LICENSED PRACTICAL NURSES NATIONAL FEDERATION OF LICENSED PRACTICAL NURSES, INC.	FREE 4 P	O9 THE AMERICAN FEDERATION OF TEACHERS AFL-CIO TEACHING AS A CAREER THE AMERICAN FEDERATION OF TEACHERS AFL-CIO	1967 FREE 24 P
O79.378 PALMER ASSOCIATES OENTISTS ASSISTANT PALMER ASSOCIATES	1963 UNPR 2 P	O9 ANGEL, JUVENAL L. CAREERS IN THE TEACHING FIELD REGENTS PUBLISHING CO. O9 BURT, OLIVE	\$1.25 37 P
079.378 PALMER ASSOCIATES PHYSICAL THERAPIST PALMER ASSOCIATES	1963 UNPR 2 P	BORN TO TEACH JULIAN MESSNER O9 BURTON, WILLIAM H.	\$3.50 191 P
079.378 SCIENCE RESEARCH ASSOCIATES, INC. OENTAL ASSISTANTS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	TEACHING AS A CAREER BELLMAN PUBLISHING CO	\$1.00 45 P
079.378 SCIENCE RESEARCH ASSOCIATES, INC. OENTAL ASSISTANTSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	SCHOOL ADMINISTRATORS (ELEMENTARY-SECONDARY) CAREERS, INC. O9 CHANGING TIMES	\$.25 7 P
079.378 SCIENCE RESEARCH ASSOCIATES, INC. LICENSEO PRACTICAL NURSES	1965 4 P	JOBS IN THE EOUCATION FIELD THE KIPLINGER MAGAZINE	FREE 3 P
079.378 SCIENCE RESEARCH ASSOCIATES, INC. LICENSEO PRACTICAL NURSESJUNIOR OCCUPATIONAL BRIEFS	1961 UNPR 4 P	TEACHER CHRONICLE GUIDANCE PUBLICATIONS, INC. OP CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.35 4 P
SCIENCE RESEARCH ASSOCIATES, INC. 079.378 SCIENCE RESEARCH ASSOCIATES, INC. PHYSICAL THERAPISTS SCIENCE RESEARCH ASSOCIATES, INC.		UPWARD BOUNO (A QUEST FOR HIDDEN TALENT)	UNPR 3 P
SCIENCE RESEARCH ASSOCIATES, INC. 079.378 SCIENCE RESEARCH ASSOCIATES, INC. PHYSICAL THERAPISTSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES. INC.			1955 \$.10
079.378 SPLAVER, SARAH	1965	SUPERINTENDENT OF DOCUMENTS	1967 FREE 14 P
PHYSICAL THERAPIST PERSONNEL SERVICES, INC. 079.378 SPRINGFIELD TECHNICAL INSTITUTE	\$.50 6 P 1967	REMAKING THE WORLD OF THE CAREER TEACHER NATIONAL EDUCATION ASSOCIATION	1966 \$4.00 228 P
SURGICAL TECHNICIAN SPRINGFIELO TECHNICAL INSTITUTE 079.378 THE INSTITUTE FOR RESEARCH CAREER AS A DENTAL ASSISTANT	25 P	EDUCATION AND WORLD AFFAIRS (REPORT ON PROGRAM	1965 FREE 57 P
THE INSTITUTE FOR RESEARCH	24 P	O9 EOUCATION AND WORLD AFFAIRS EOUCATION AND WORLD AFFAIRS, AN OVERVIEW	1966 FREE
THE INSTITUTE FOR RESEARCH	1965 UNPR 23 P	EOUCATION AND WORLO AFFAIRS O9 FISCHER, OR. JOHN H. SHOULO YOU BE A TEACHER	11 P 1964 FREE
079.378 U. S. ARMY MEDICAL SERVICE EOUCATIONAL OPPORTUNITIES FOR PHYSICAL THERAP ISTS U. S. GOVERNMENT PRINTING OFFICE		CRUSS SECTION	10 P 1965 FREE
079.378 U. S. DEPARTMENT OF HEALTH, EOUCATION, AND WELFARE THE TRAINED DENTAL ASSISTANT, FACTS FOR	3013	. FORO FOUNDATION O9 FORO FOUNDATION LANGUAGE OCORS	42 P 1964 Free
COUNSELORS U. S. DEPARTMENT OF HEALTH, EOUCATION, AND WELFARE		FORD FOUNDATION OP FORD FOUNDATION THE NEW TEACHER FORD FOUNDATION	46 P 1962 FREE 39 P
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HARPER + RUM	•
O9 GERARD, JANE Overseas teacher Julian messner	1965 \$3.50 190 P
O9 GREEN, JOHN A. FIELOS OF TEACHING AND EDUCATIONAL SERVICES HARPER + ROW, INC.	1966 \$3.50 239 P
O9 GREENE, CARLA I WANT TO BE A TEACHER CHILDRENS PRESS	E 1965 \$2.00 30 P
O9 GROUP, VERNARO F. MATHEMATICS TEACHERS PERSONNEL SERVICES, INC.	1963 \$.50 6 P
O9 GROUP, VERNARO F. SCIENCE TEACHER PERSONNEL SERVICES, INC.	1963 \$.50 6 P
O9 HASKEW, LAURENCE D. + MCLENDON, JONATHON C. THIS IS TEACHING SCOTT, FORESMAN + CO.	1962 \$5.75 543 P
O9 THE INSTITUTE FOR RESEARCH CAREERS IN PUBLIC SCHOOL ADMINISTRATION THE INSTITUTE FOR RESEARCH	1964 UNPR 24 P
O9 THE INSTITUTE FOR RESEARCH TEACHING AS A CAREER THE INSTITUTE FOR RESEARCH	1965 UNPR 24 P
09 JOHNSTON, EDGAR G. TEACHERS Michigan Employment Security Commission	1962 \$.25 20 P
O9 KATCHER, BARBARA EMPLOYMENT OPPORTUNITIES IN TEACHING ARCO PUBLISHING CO., INC.	1967 \$3.00 97 P
O9 KATCHER, BARBARA EMPLOYMENT OPPORTUNITIES IN TEACHING ARCO PUBLISHING CO., INC.	1967 \$3.00 97 P
09 - LUTHERAN CHURCH IN AMERICA How about teaching Lutheran Church in America	1962 FREE 7 P
O9 MADEMOISELLE TEACHING IN PROBLEM SCHOOLS ALUMNAE ADVISORY CENTER, INC.	1961 \$.25 5 P
09 MICHIGAN STATE UNIVERSITY THE CURRICULA IN EDUCATION AT MICHIGAN STATE UNIVERSITY MICHIGAN STATE UNIVERSITY	1961 FREE 5 P
O9 NATIONAL COMMISSION ON TEACHER EDUCAT ION AND PROFESSIONAL STANDARDS INVITATION TO TEACHING NATIONAL COMM. ON TEACHER ED. + PROFESSIONAL STANDARDS	1966 \$.25 28 P
O9 NATIONAL COUNCIL OF TEACHERS OF MATHEMATICS MATHEMATICS TEACHING AS A CAREER NATIONAL COUNCIL OF TEACHERS OF MATHEMATICS	FREE 7 P
O9 NATIONAL EDUCATION ASSOCIATION TEACHING CAREER FACT 800K NATIONAL EDUCATION ASSOCIATION	1966 \$1.00 54 P
09 NATIONAL EDUCATION ASSOCIATION WHAT SHALL I TEACH NATIONAL EDUCATION ASSOCIATION	UNPR 7 P
O9 NATIONAL SCIENCE TEACHERS ASSOCIATION A CAREER FOR YOU AS A SCIENCE TEACHER NATIONAL SCIENCE TEACHERS ASSOCIATION	1966 UNPR 24 P
O9 NATIONAL SCIENCE TEACHERS ASSOCIATION CAREERS IN SCIENCE TEACHING NATIONAL SCIENCE TEACHERS ASSOCIATION	1964 \$.25 21 P
09 NOVAK, GAIL YOUR CAREER OPPORTUNITIES IN TEACHING ROWMAN AND LITTLEFIELD	1962 \$. 75 64 P
O9 OFFICE OF THE SECRETARY OF DEFENSE OVERSEAS EMPLOYMENT OPPORTUNITIES FOR EDUCATORS OFFICE OF THE SECRETARY OF DEFENSE	1966 FREE 32 P
09 PALMER ASSOCIATES TEACHER PALMER ASSOCIATES	1963 UNPR 2 P
09 PALMER ASSOCIATES TELEVISION TEACHER PALMER ASSOCIATES	1963 UNPR 2 P

O9 GELINAS, PAUL J. SO YOU WANT TO BE A TEACHER HARPER + ROW

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\$3.27 184 P

D90.118 FINNEY CD. College Dean Finney Co.	1966 UNPR 4 P	091.118 FINNEY CO. SUPERINTENDENT OF SCHOOLS FINNEY CO.	1966 UNPR 4 P
090.118 FINNEY CO. College President Finney Co.	1962 UNPR 4 P	091-118 PALMER ASSOCIATES School Administrator Palmer Associates	1963 UNPR 2 P
090.118 SCIENCE RESEARCH ASSOCIATES, INC. COLLEGE ADMINISTRATORS AND ADVISERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 Unpr 4 P	091.118 SCIENCE RESEARCH ASSOCIATES, INC. SCHOOL SUPERINTENDENTS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P
090.118 SCIENCE RESEARCH ASSOCIATES, INC. College administrators and advisers Science research associates, inc.	1967 Unpr 4 P	091.222 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION TEACHER (SECONDARY SCHOOL) THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1964 \$.10 4 P
090.16B FINNEY CO. COLLEGE REGISTRAR FINNEY CD.	1966 UNPR 4 P	EDUCATION 091.228 AMERICAN HISTORICAL ASSOCIATION PREPARATION OF SECONDARY SCHOOL HISTORY	1962 FREE
090.228 CAREERS College Teacher Careers	1966 \$.25 4 P	TEACHERS AMERICAN HISTORICAL ASSOCIATION 091.228 AMERICAN INDUSTRIAL ARTS ASSOCIATION	14 P
090.228 CAREERS College Teacher Careers	1965 Unpr 4 P	A CAREER IN TEACHING INDUSTRIAL ARTS AMERICAN INDUSTRIAL ARTS ASSOCIATION 091-228 CAREERS	FREE 12 P
090.228 CHRONICLE GUIDANCE PUBLICATIONS, INC. COLLEGE TEACHER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P	BUSINESS TEACHER, HIGH SCHOOL CAREERS	\$.15 2 P
090.228 DEPARTMENT OF EMPLOYMENT TEACHER, JUNIOR COLLEGE DEPARTMENT OF EMPLOYMENT, STATE DF CALIFORNIA	1965 UNPR 4 P	ENGLISH TEACHER Careers	UNPR 2 P
090.228 FINNEY CO. CLINICAL AUDIOLOGIST FINNEY CO.	1963 UNPR 4 P	091-229 CAREERS FUREIGN LANGUAGE TEACHER, HIGH SCHOOL CAREERS	1966 5.15 2 P
D90.228 FINNEY CO. College instructor Finney Co.	1966 UNPR 4 P	091-229 CAREERS HIGH SCHOOL ENGLISH TEACHER CAREERS	1966 \$.15 2 P
090.228 FINNEY CO. College Professor Finney Co.	1961 UNPR 4 P	091-228 CAREERS HOMEMAKING TEACHER CAREERS	1966 \$.15 2 P
090.229 MILLETT, FRED 8. PROFESSOR, PROBLEMS AND REWARDS IN COLLEGE TEACHING MACMILLAN CO.	1961 \$3.50 189 P	091-229 CAREERS SCIENCE TEACHER, HIGH SCHOOL CAREERS 091-229 CAREERS	1965 \$.15 2 P
090.229 NATIONAL EDUCATION ASSOCIATION THE GOOD LIFE COLLEGE TEACHING NATIONAL EDUCATION ASSOCIATION	FREE 5 P	TEACHER, HIGH SCHOOL SDCIAL STUDIES CAREERS 091-228 CAREERS	\$.15 2 p 1965 \$.15
COLLEGE TEACHERS	1966 Unpr 4 P	TEACHER, INDUSTRIAL ARTS CAREERS 091.228 CHRONICLE GUIDANCE PUBLICATIONS, INC. INDUSTRIAL ARTS TEACHER	2 P 1967 \$.35
09/J.229 SCIENCE RESEARCH ASSOCIATES, INC. COLLEGE TEACHERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	CHRONICLE GUIDANCE PUBLICATIONS, INC. 091-228 CHRONICLE GUIDANCE PUBLICATIONS, INC.	4 P 1967
090.229 THE INSTITUTE FOR RESEARCH COLLEGE TEACHING AS A CAREER THE INSTITUTE FOR RESEARCH 090.228 THE INSTITUTE FOR RESEARCH COLLEGE TEACHING-THE COLLEGE PROFESSOR-AS A CAREER THE INSTITUTE FOR RESEARCH	1959 UNPR 24 P	INDUSTRIAL ARTS TEACHER CHRONICLE GUIDANCE PUBLICATIONS, INC. D91.228 CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.35 4 P
090.228 THE INSTITUTE FOR RESEARCH COLLEGE TEACHING-THE COLLEGE PROFESSOR-AS A	1967 UNPR	SCIENCE TEACHER CHRONICLE GUIDANCE PUBLICATIONS, INC. 091.228 DEPARTMENT OF EMPLOYMENT	\$.35 4 P
THE INSTITUTE FOR RESEARCH	29 F	TEACHER OF AGRICULTURE DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	UNPR
090.228 TOTARD, JOSEPH V. WOMEN IN COLLEGE AND UNIVERSITY TEACHING SCHOOL OF EDUCATION, UNIVERSITY OF WISCONSIN	UNPR 54 P	091.228 DEPARTMENT OF EMPLOYMENT TEACHER, GENERAL SECONDARY DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 4 P
091 OCCUPATIONS IN SECONDARY SCHOOL EDUCATION		091.229 FINNEY CO. High School Teacher Finney Co.	1965 UNPR 4 P
091 AMERICAN INSTITUTE OF PHYSICS CARFERS IN HIGH SCHOOL PHYSICS TEACHING AMERICAN INSTITUTE OF PHYSICS	UNPR 20 P	091.228 FINNEY CO. HOME ECONOMICS TEACHER	1963 UNPR 4 P
091 BOYLAN, JAMES R. SCHOOL TEACHING AS A CAREER HENRY Z. WALCK, INC.	1962 \$3.75 100 P	091-228 FINNEY CO. INDUSTRIAL ARTS TEACHER FINNEY CO.	1963 UNPR 4 P
091 MANHATTAN COLLEGE TEACHER PREPARATION FOR SECONDARY SCHOOLS MANHATTAN COLLEGE	1965 Free 7 P	091-228 INSTITUTE FOR RESEARCH Career as a high school teacher	1967 UNPR 24 P
091.118 CHRONICLE GUIDANCE PUBLICATIONS, INC. SECONDARY SCHOOL PRINCIPAL CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	INSTITUTE FOR RESEARCH 091.228 SCIENCE RESEARCH ASSOCIATES, INC. HIGH SCHOOL TEACHERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
091.118 FINNEY CD. SCHOOL PRINCIPAL FINNEY CO.	1965 UNPR 4 P		1964 UNPR 4 P



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091.228 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION TEACHER (ELEMENTARY AND SECONDARY) THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1965 4 P	092.228 THE INSTITUTE FOR RESEARCH Career as a primary teacher The institute for research	1964 UNPR 23 P
EDUCATION		092.228 THE INSTITUTE FOR RESEARCH Kindergarten teaching as a career	1964 Unpr
O91.228 THE INSTITUTE FOR RESEARCH Sareer as a home economics teacher The institute for research	1963 UNPR 24 P	THE INSTITUTE FOR RESEARCH 094 OCCUPATIONS (N_EDUCATION OF THE HANDICAPPED	24 2
CAREER AS A TEACHER OF BUSINESS AND COMMERCIAL SUBJECTS	1964 UNPR 24 P		1048
THE INSTITUTE FOR RESEARCH	1960	094 CAREERS FEACHER OF HANDICAPPED CHILDREN SAREERS, INC.	1967 \$.15 2 P
091.228 THE INSTITUTE FOR RESEARCH HIGH SCHOOL TEACHING AS A CAREER THE INSTITUTE FOR RESEARCH	UNPR 24 P	094 CAREERS TEACHER OF HANDICAPPED CHILDREN	1963 UNPR
091.228 THE INSTITUTE FOR RESEARCH INDUSTRIAL ARTS TEACHING AS A CAREER THE INSTITUTE FOR RESEARCH	1964 UNPR 24 P	CAREERS 094 CAREERS TEACHER OF THE DEAF AND HARD OF HEARING	2 P 1967 \$.15
092 OCCUPATIONS IN PRIMARY SCHOOL AND KINDERGAR	TEN	CAREERS, INC.	2 P
EDUCATION D92 MICHIGAN STATE UNIVERSITY		O94 CAREERS TEACHING EXCEPTIONAL CHILDREN + RETARDED CHILDREN (CAREER TRAINING GUIDE) CAREERS	1964 UNPR 2 P
A MODERN APPROACH TO ELEMENTARY TEACHER PREPARATION MICHIGAN STATE UNIVERSITY	FREE 2 P		1967 UNPR 5 P
U92 PATTON, FRANCES GRAY GOOD MORNING, MISS DOVE	J 1954 \$3.50	094 DABNEY, NELLE CUMMINS + RICHARD S.	1955
0000, MEAO + CO.	218 P	EOUCATIONAL GOALS IN CEREBRAL PALSY Vational association for Grippled Chiloren + Adults	FREE 4 P
YOUR CAREER IN ELEMENTARY SCHOOL FEACHING RICHAROS ROSEN PRESS, INC.	\$2. 7 9 159 P	094 EASTERN MICHIGAN UNIVERSITY SPECIAL EDUCATION AND OCCUPATIONAL THERAPY	196 7 Free
092 SIMMONS COLLEGE TEACHING IN ELEMENTARY SCHOOL SIMMONS COLLEGE	1967 FREE 4 P	EASTERN MICHIGAN UNIVERSITY D94 GELLMAN, WILLIAM	16 P
092.228 CAREERS Elementary teacher Careers	1964 \$.15 2 P	AN ATTAINABLE OCCUPATIONAL GOAL Vational Society for Crippled Chiloren and Adults	FREE 2 P
D92.228 CAREERS Kindergarten teacher Careers	1966 \$.15 2 P	094 MICHIGAN STATE UNIVERSITY PROGRAMS IN SPECIAL EDUCATION MICHIGAN STATE UNIVERSITY	1967 FREE 4 P
D92.228 CAREERS SPEECH CLINICAN (OR SPEECH PATHOLOGIST) CAREERS	1965 \$.25	094 NATIONAL SOCIETY FOR CRIPPLED CHILOREN AND ADULTS CAREERS IN SPEECH AND HEARING VATIONAL SOCIETY FOR CRIPPLED CHILOREN AND ADULTS	FREE FLOR
092.228 CHRONICLE GUIDANCE PUBLICATIONS INC. ELEMENTARY TEACHER CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.35	094 NATIONAL SOCIETY FOR CRIPPLED CHILOREN AND ADULTS	FREE
O92.228 DEPARTMENT OF EMPLOYMENT SECURITY,	4 P UNPR	OPPORTUNITIES AHEAOSPECIAL EDUCATION PROFES Sions	FLOR
STATE OF UTAH ELEMENTARY SCHOOL TEACHER DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF	2 P	NATIONAL SOCIETY FOR CRIPPLED CHILDREN AND ADULTS 094 NATIONAL SOCIETY FOR CRIPPLED CHILDREN	1963
UTAH D92.228 DEPARTMENT OF EMPLOYMENT	1965 UNPR	AND ADULTS YOUR FUTUREA CAREER IN REHABILITATION	FREE 7 P
TEACHER, ELEMENTARY DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	5 P	VATIONAL SOCIETY FOR CRIPPLED CHILDREN AND ADULTS	
092.228 FINNEY CO. ELEMENTARY SCHOOL TEACHER FINNEY CO.	1965 UNPR 4 P	094 NATIONAL SOCIETY OF CRIPPLEO CHILOREN AND ADULTS Speech Therapy	FREE 1 P
092.228 FINNEY CO. Kindergarten teacher Finney Co.	1965 UNPR 4 P	NATIONAL SOCIETY OF CRIPPLED CHILDREN AND ADULTS	
FINNEY CO.		094 PEARLSTEIN, MEYER A., M. O. THE CHILD WITH CEREBRAL PALSY VATIONAL SOCIETY FOR CRIPPLED CHILDREN + ADULTS	FREE
092.228 HEFFERNAN, HELEN THE KINDERGARTEN TEACHER O. C. HEALTH AND CO.	1960 \$7.50 419 P	DOA THE INSTITUTE EDD DESEADER	1058
002 220	\$.05 7 P	TEACHING AND VOCATIONAL REHABILITATION OF THE PHYSICALLY HANDICAPPED-CAREERS THE INSTITUTE FOR RESEARCH	24 P
092.228 SCIENCE RESEARCH ASSOCIATES, INC. ELEMENTARY SCHOOL TEACHERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	094 WILKIE, KATHARINE E. AND MOSELEY, ELIZABETH R. TEACHER OF THE BLIND, SAMUEL GRIOLEY HOWE JULIAN MESSNER, INC.	1965 \$3.25 191 P
092.228 SCIENCE RESEARCH ASSOCIATES, INC. KINDERGARTEN AND NURSERY SCHOOL TEACHERSJUN IOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.		094.228 CAREERS TEACHING OF THE DEAF AND HARD OF HEARING CAREERS	1963 UNPR 2 P
092.228 SCIENCE RESEARCH ASSOCIATES, INC. KINDERGARTEN AND NURSERY SCHOOL TEACHERS SCIENCE RESEARCH ASSOCIATES, INC.		094.228 CAREERS TEACHING, DRAL-DEAF (TRAINING GUIDE NO. 21) CAREERS	1967 UNPR 2 P
092.228 THE INSTITUTE FOR RESEARCH CAREER AS AN ELEMENTARY SCHOOL TEACHER THE INSTITUTE FOR RESEARCH	1966 UNPR 24 P	094.228 CAREERS TEACHING, ORAL-DEAF (CAREER TRAINING GUIDE) CAREERS	1962 UNPR 2 P



094.228 OEPARTMENT OF EMPLOYMENT TEACHER OF HANDICAPPED CHILOREN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 5 P	096 THE KIPLINGER MAGAZINE CAREERS IN HOME ECONOMICS THE KIPLINGER MAGAZINE	1962 UNPR 4 P
094.228 FINNEY CO. TEACHER OF THE BLIND FINNEY CO.	1965 UNPR 4 P	096 U. S. DEPARTMENT OF AGRICULTURE FEDERAL EXTENSION SERVICE U. S. DEPARTMENT OF AGRICULTURE	UNPR 2 P
094.228 FINNEY CO. TEACHER OF THE MENTALLY RETARDED FINNEY CO.	1963 UNPR 4 P	096.128 AMERICAN HOME ECONOMICS ASSOCIATION COLLEGES AND UNIVERSITIES OFFERING UNDERGRADU ATE MAJORS IN HOME ECONOMICS	1965 UNPR 27 P
094.228 FINNEY CO. Teacher of the deaf Finney co.	1962 UNPR 4 P	096.128 CAREERS COUNTY AGRICULTURAL AGENT	1965 \$.15 2 P
O94.228 FINNEY CO. TEACHER OF THE DEAF FINNEY CO. O94.228 SCIENCE RESEARCH ASSOCIATES, INC. TEACHERS OF EXCEPTIONAL CHILDREN-JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	098.128 CAREERS HOME ECONOMIST CAREERS	1965 \$.25 8 P
094.228 SCIENCE RESEARCH ASSOCIATES, INC. TEACHERS OF EXCEPTIONAL CHILOREN SCIENCE RESEARCH ASSOCIATES, INC.	1966 Unpr 4 P	O96.128 CAREERS HDME ECONOMIST (A CAREER, PLUS) Careers	1964 UNPR 3 P
			UNPR 2 P
D96 AMERICAN HOME ECONOMICS ASSOCIATION HOME ECONOMICS CAREERS FOR YOU AMERICAN HOME ECONOMICS ASSOCIATION	\$.01 3 P	096.128 CAREERS HOME ECONOMIST (PROFESSION WITH 1,000 JOB TITLES) CAREERS	1962 UNPR 4 P
096 AMERICAN HOME ECONOMICS ASSOCIATION UNFOLD YOUR FUTURE IN HOME ECONOMICS	1965 Free	096.128 CAREERS	1963 UNPR 2 P
G96 BRICKER, A. JUNE Home economics Bricker, A. June	1964 UNPR 6 P	096.128 CAREERS Home Economics Extension Agent Careers	1965 \$.15
096 CORNELL UNIVERSITY CAREERS FOR HOME ECONOMISTS CORNELL UNIVERSITY	1966 UNPR 32 P	HOME ECONOMICS (CAREER TRAINING GUIDE) CAREERS 096.128 CAREERS HOME ECONOMICS EXTENSION AGENT CAREERS 096.128 CHRONICLE GUIDANCE PUBLICATIONS, INC. COUNTY EXTENSION AGENT CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35
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129 EOUCATION COMMISSION OF THE SOUTHERN BAPTIST CONVENTION MY VOCATION—A CAREER FOR CHRIST EOUCATION COMMISSION OF THE SOUTHERN BAPTIST CONVENTION	FREE 8 P	JOURNALIST THE MACMILLAN CO. 13 MADEMOISELLE JOBS IN BOOK PUBLISHING	\$3.50 211 P 1965 \$.25
129 FINNEY CO. BUSINESS AOMINISTRATOR (CHURCH OR SYNAGOGUE)	4 D	ALUMNAE AOVISORY CENTER, INC. 13 RYAN, LEONAKO EAMES, + RYAN, BERNARO, JR. SO YOU WANT TO GO INTO JOURNALISM	8 P 1963 \$3.50 192 P
129 LANDIS, BENSON Y. CAREERS OF SERVICE IN THE CHURCH M. EVANS + CO., INC.	1964 \$4.95 256 P	HARPER + ROW, INC. 13 SCHALEBEN, ARVILLE YOUR FUTURE IN JOURNALISM RICHAROS ROSEN PRESS, INC.	1961 \$2.79
129 LUTHERAN CHURCH IN AMERICA Focus on Higher Education + Church Vocations Lutheran Church in America	FLUK	RICHAROS ROSEN PRESS, INC. 13 STEIN, M. L. YOUR CAREER IN JOURNALISM JULIAN MESSNER, INC.	158 P J 1965 \$3,64 191 P
129 LUTHERAN CHURCH IN AMERICA VOCATIONAL SERVICE WITH YOU AND YOUR CAREER IN MINO LUTHERAN CHURCH IN AMERICA VOCATIONAL SERVICE	1966 Unpr 3 P	13 THE INSTITUTE FOR RESEARCH PROFESSIONAL WRITING AS A CAREER THE INSTITUTE FOR RESEARCH	1961 UNPR 24 P
129 MAUREEN, MARY (SISTER) YOUR CALLING AS A NUN RICHAROS ROSEN PRESS, INC.	1967 \$3.78 142 P	13 YATES, ELIZABETH SOMEOAY YOULL WRITE E.P. OUTTON + CO., INC.	1966 \$2.75 94 P
129 MCCABE, JOSEPH E. CHALLENGING CAREERS IN THE CHURCH MCGRAW HILL BOOK CO.	1966 \$4.5 0 18D P	13D FREELANCE WRITERS	
129 NATIONAL COUNCIL OF THE CHURCHES OF CHRIST IN THE U. S. A. LISTING OF CHURCH OCCUPATIONS NATIONAL COUNCIL OF THE CHURCHES OF CHRIST IN THE U. S. A.	\$.15	13D CAREERS FREE LANCE WRITER CAREERS, INC.	1966 UNPR 4 P
129 PRICE, PHILIP COLLEGE MAJORS AND CHURCH CAREERS VATIONAL COUNCIL OF CHURCHES	\$.20 3 P	13D CHRONICLE GUIOANCE PUBLICATIONS, INC. FREE LANCE WRITER CHRONICLE GUIOANCE PUBLICATIONS, INC. 13D FORD, AGNES	\$.35 4 P
129 SCIENCE RESEARCH ASSOCIATES, INC. Religious vocations Science Research Associates, inc.	1966 UNPR 4 P	WRITER (THE FACTS MAAM) FORD, AGNES	UNPR 3 P
129 STONEHILL COLLEGE Holy Cross Brothers Guidance Counselors Kit Stonehill College	FREE Flor	JACK LONDON, THE PURSUIT OF A DREAM THOMAS Y. CROWELL COMPANY	\$4.00 264 P
129 STREMPKE, VERNON L. Lutheran Church Occupationsa Hanobook The American Lutheran Church	1961 \$.35 51 P	13D HENOERSON, JOHN FREE-LANCE WRITER RESEARCH PUBLISHING CO.	\$1.00 32 P J 1965
129 THE GUIOANCE CENTRE, ONTARIO COLLEGE OF EOUCATION CHURCH WORKER (WOMAN)	1965 \$.10 4 P	GETTING STARTED AS AN AUTHOR STERLING PUBLISHING CO., INC.	\$2.95 128 P
THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION 129 THE LUTHERAN CHURCH IN AMERICA YOUR OCCUPATION THE LUTHERAN CHURCH IN AMERICA	1964	13D LOBSENZ, NORMAN M. WRITING AS A CAREER HENRY Z. WALCK, INC. 130 MAXON, HAZEL CARTER	\$3.50 119 P
THE LUTHERAN CHURCH IN AMERICA 129 THE UNITED CHURCH OF CHRIST	6 P		\$1.45 128 P
OPPORTUNITIES FOR VOCATIONS IN THE WORK OF THE UNITED CHURCH OF CHRIST THE UNITED CHURCH OF CHRIST		13D PALMER ASSOCIATES AUTHOR PALMER ASSOCIATES	1963 UNPR 2 P
129.108 CAREERS OIRECTOR OF CHRISTIAN (RELIGIOUS) EOUCATION CAREERS	1963 \$.15 2 P	FREE LANCE WRITERS Science Research associates, inc.	1964 UNPR 4 P
	1962 ' UNPR 3 P	13D SCIENCE RESEARCH ASSOCIATES, INC. FREE LANCE WRITERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	
129.108 CHRONICLE GUIOANCE PUBLICATIONS, INC. OIRECTOR, RELIGIOUS EDUCATION CHRONICLE GUIOANCE PUBLICATIONS, INC.	1967 \$.35 4 P	13D.DBB FINNEY CO. FICTION AUTHOR FINNEY CO.	1963 UNPR 4 P



130.088 FINNEY CO.	1963	132 WRITERS AND EDITORS PUBLICATIONS	
JUVENILE AUTHOR Finney Co.	UNPR 4 P	132 AMERICAN COUNCIL ON EOUCATION FOR	1966
130.132 SWENSSON, PAUL S., KENNEDY, PATRICK W. JOURNALISMS NEW ERA CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 Unpr 7 P	JOURNALISM 1966 PROGRAMS IN JOURNALISM AMERICAN COUNCIL ON EOUCATION FOR JOURNALISM	FREE 14 P
130.139 CAREERS Journalist Careers	1962 \$.25 7 P	132 AMERICAN NEWSPAPER GUILO (AFL-CIO+ CLC) CAREERS FOR NEGROES ON NEWSPAPERS AMERICAN NEWSPAPER GUILO (AFL-CIO+ CLC)	1966 UNPR 25 P
130.139 CAREERS Writer Careers	1967 \$.25 7 P	132 AMERICAN NEWSPAPER GUILD REWRITE + COPYOESK OIFFERENTIALS OVER REPORTER MINIMUMS AS OF 07/01/65 AMERICAN NEWSPAPER GUILO	UNPR 6 P
130.139 CAREERS Writer Careers	1964 UNPR 3 P	132 AMERICAN NEWSPAPER PUBLISHERS Finding a successfu! Career in the Daily Newspaper Business	1962 UNPR 47 P
130.139 CAREERS WRITER (INOUSTRIAL JOURNALISM CONTINUES TO BE GROWING CAREER POTENTIAL) CAREERS	1964 UNPR 4 P	AMERICAN NEWSPAPER PUBLISHERS 132 ARCHER, JULES FIGHTING JOURNALIST HORACE GREELEY, JULIAN MESSNER, INC.	J 1966 \$3.19 192 P
130.139 CAREERS WRITER (MAGAZINES OFFER WIDE ARRAY OF POSSIBI LITIES FOR BEGINNERS) CAREERS	1964 UNPR 4 P	132 BIGGERS; GEORGE C. Shoulo you be a newspaperman New York Life Insurance Co.	1964 FREE 11 P
130.139 ENGLISH, EARL Writer (Memo to a boy who likes to write) Careers	1960 UNPR 4 P	132 BROWN, ROBERT U. A REPORTER REPORTS ASSOCIATEO PRESS	1960 FREE 15 P
131 WRITERS AND EDITORS, MOTION PICTURES, RADIO, TELEVISION	AND	132 CHRONICLE GUIOANCE PUBLICATIONS, INC. JOURNALIST CHRONICLE GUIOANCE PUBLICATIONS, INC.	1962 \$.35 4 P
131 BROWN, CONALO E. CAREERS IN RACIO AND TELEVISION	1965 FREE	CRIST, JUDITH GENTLEMEN AND SCHOLARS OF THE PRESS AMERICAN NEWSPAPER GUILD (AFL-CIO, CLC)	1962 UNPR 4 P
200. APTIZI (MEM2)	15 P 1967 \$.25	132 FINNEY CO. MAGAZINE ARTICLE WRITER FINNEY CO.	1963 UNPR 4 P
PLAYWRIGHT	7 P 1968 \$.15	132 FINNEY CO. PUBLIC RELATIONS WRITER FINNEY CO.	1964 UNPR 4 P
CAREERS, INC. 131 MICHIGAN STATE UNIVERSITY	2 P	132 FLOHERTY, JOHN J. GET THAT STORY J. B. LIPPINCOTT CO.	J 1964 \$3.95 192 P
THE CURRICULUM IN TELEVISION AND RADIO AT MICHIGAN STATE UNIVERSITY MICHIGAN STATE UNIVERSITY	FREE 1 P	132 FREEMAN, IRA HENRY + BEATRICE O. CAREERS AND OPPORTUNITIES IN JOURNALISM	1966 \$4.95 248 P
131 SIGMA OELTA CH. MIKE AND CAMERAA BROADCASTING CAREER FOR YOU SIGMA DELTA CH.	FREE 8 P	E. P. OUTTON + CO. 132 GILL, FRANK P. JOURNALISTS	1956 \$.25
131 THE NEWSPAPER FUNO 1966 Journalism Graduates The Newspaper funo	1966 FREE 2 5 P	HICHIGAN EMPLOYMENT SECURITY COMMISSION 132 GROSS, GERALD EDITORS ON EDITING GROSSET + DUNLAP, INC.	1962 \$2.65
131.068 CAREERS NEWS BROADCASTER (IS NEWS BROADCASTING YOUR FIELD) CAREERS	1964 UNPR 4 P	GROSSET + OUNLAP, INC. 132 LEHIS, MILOREO + MILTON FAMOUS MODERN NEWSPAPER WRITERS OODO, MEAO + CO.	265 P 1962 \$3.00 153 P
131.068 FINNEY CO. Female radio or television commentator Finney CO.	1963 UNPR 4 P	132 MAOEMOISELLE JOBS IN BOOK PUBLISHING COLLEGE ANO CAREERS, MAOEMOISELLE	1965 \$.25 8 P
131.068 NATIONAL ASSOCIATION OF BROADCASTERS BROADCASTING THE NEWS NATIONAL ASSOCIATION OF BROADCASTERS	1966 FREE 28 P		1963 \$.25 5 P
131.088 CAREERS PLAYWRIGHT CAREERS	1963 \$.15 2 P	132 MACEMOISELLE WRITING HORKSHOPS, STATE UNIVERSITY OF IOWA ALUMMAE ACCUSORY CENTER, INC.	1961 \$.25 4 P
131.088 FINNEY CO. Continuity Writer Finney Co.	1962 UNPR 4 P	132 MICHIGAN STATE UNIVERSITY THE CURRICULUM IN JOURNALISM AT MICHIGAN STATE UNIVERSITY	FREE 2 P
131.088 SCIENCE RESEARCH ASSOCIATES, INC. Playwrights Science Research Associates, Inc.	1961 UNPR 4 P	MICHIGAN STATE UNIVERSITY	1955 UNPR
131.088 SCIENCE RESEARCH ASSOCIATES, INC. PLAYWRIGHTS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	132 MORRISON, JOSEPH L. OPPORTUNITIES IN BUSINESS PAPERS VOCATIONAL GUIOANCE MANUALS 132 MOTT, FRANK LUTHER THE NEWS IN AMERICA HARVARO UNIVERSITY PRESS	96 P 1952 \$5.00
131.088 SCIENCE RESEARCH ASSOCIATES, INC. SCRIPTHRITERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNAS 4 P	HARVARO UNIVERSITY PRESS 132 NATIONAL NEWSPAPER ASSOCIATION THERE IS A CAREER WAITING FOR YOU WITH AMERICAS	236 P
131.088 THE INSTITUTE FOR RESEARCH HRITING FOR TELEVISION AND RADIO AS A CAREER THE INSTITUTE FOR RESEARCH		COMMUNITY PRESS NATIONAL NEWSPAPER ASSOCIATION	.965
	1965 FREE 1 P	132 NATIONAL PROFESSIONAL JOURNALISM SOCIETY THE BIG STORY SIGMA DELTA CHI	UNPR BP



132 NOVAK, GAIL YOUR CAREER OPPORTUNITIES IN JOURNALISM ROWMAN AND LITTLEFIELO	1962 \$.75 64 P	132.038 FINNEY CO. CITY EDITOR FINNEY CO.	1962 UNPR 4 P
132 PALMER ASSUCIATES EDITOR PALMER ASSOCIATES	1963 UNPR 2 P	132.038 FINNEY CO. FOOD EDITOR FINNEY CO.	1964 UNPR 4 P
132 PALMER ASSOCIATES JOURNALIST PALMER ASSOCIATES	1963 UNPR 2 P	132.038 FINNEY CO. Labor Press Editor Finney Co.	1966 UNPR 4 P
132 SCHWANINGER, JIM CAREERS IN JOURNALISM MISSOURI PRESS ASSOCIATION, INC.	1966 34 P	132.038 FINNEY CO. WOMENS NEWS EDITOR FINNEY CO.	1966 UNPR 4 P
132 SCIENCE RESEARCH ASSOCIATES, INC. JOBS IN PUBLISHING SCIENCE RESEARCH ASSOCIATES, INC.	1966 Unpr 48 P	132.038 INTERNATIONAL COUNCIL OF INDUSTRIAL EDITORS INDUSTRIAL EDITING INTERNATIONAL COUNCIL OF INDUSTRIAL EDITORS	FREE 16 P
132 SCIENCE RESEARCH ASSOCIATES, INC. MAGAZINE EDITORIAL WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P	132.068 CAREERS Newspaper Editor Careers	1965 \$.15 2 P
132 SCIENCE RESEARCH ASSOCIATES, INC. NEWSPAPER EDITORS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	132.068 FINNEY CO. BOOK EDITOR FINNEY CO.	1965 UNPR 4 P
132 SIGMA DELTA CH. NEWSPAPER JOURNALISM SIGMA DELTA CH.		132.068 FINNEY CO. BOOK PUBLISHER FINNEY CO.	1964 UNPR 4 P
JULIAN MESSNER	J 1965 \$3.19 192 P	132.068 FINNEY CO. MAKEUP EDITOR (NEWSPAPER) FINNEY CO.	1966 UNPR 4 P
132 SWENSSON, PAUL S. WANTED30,000 MORE JDURNALISTS BY 1970 SWENSSON, PAUL S.	1964 UNPR 10 P	132.068 FINNEY CO. Newspaper Columnist Finney Co.	1964 UNPR 4 P
CAREERS IN JOURNALISM QUILL + SCROLL FOUNDATION	1965 Unpr 40 p	132.068 PALMER ASSOCIATES COLUMNIST PALMER ASSOCIATES	1963 UNPR 2 P
132 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION ADVERTISING COPYWRITER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1965 \$.10 4 P	132.068 SCIENCE RESEARCH ASSOCIATES, INC. 800K EDITORS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
EOUCATION 132 THE INSTITUTE FOR RESEARCH CAREER AS A SPORTS WRITER	1961 UNPR 23 P	132.068 SCIENCE RESEARCH ASSOCIATES, INC. 800K EDITORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
132 THE INSTITUTE FOR RESEARCH Career as a news correspondent	1960 UNPR 24 P	132.068 SCIENCE RESEARCH ASSOCIATES, INC. MAGAZINE EDITORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
THE INSTITUTE FOR RESEARCH 132 THE INSTITUTE FOR RESEARCH CAREER AS AN EDITOR AND CAREERS IN EDITORIAL WORK THE INSTITUTE FOR RESEARCH	1959 UNPR 24 P	132.088 ADVERTISING FEDERATION OF AMERICA (8UREAU OF EDUCATION AND RESEARCH) THE COPYWRITER ADVERTISING FED. OF AMERICA (8UREAU OF ED. AND RESEARCH)	UNPR 2 P
132 THE INSTITUTE FOR RESEARCH CAREERS IN THE PUBLISHING FIELO WITH NEWSPAPE RS, MAGAZINES, BOOK PUBLISHERS THE INSTITUTE FOR RESEARCH	1964 UNPR 24 P	132.008 CAREERS Copywriter Careers	1964 \$.15 2 P
132 THE INSTITUTE FOR RESEARCH CAREERS IN NEWSPAPER PUBLISHING THE INSTITUTE FOR RESEARCH	1962 UNPR 24 P	132.088 CAREERS LEXICOGRAPHER CAREERS	1964 \$.15 2 P
132 THE INSTITUTE FOR RESEARCH CAREERS WITH MAGAZINE AND PERIODICAL PUBLISHING COMPANIES	1964 UNPR 24 P	132.088 CHRONICLE GUIDANCE PUBLICATIONS, INC. ADVERTISING COPYWRITER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P
THE INSTITUTE FOR RESEARCH	1959	132.088 DEPARTMENT OF EMPLOYMENT COPYWRITER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORMIA	1964 UNPR 7 P
132 THE KIPLINGER MAGAZINE JOBS IN JOURNALISM THE KIPLINGER MAGAZINE	UNPR 3 P 1966	132.088 DEPARTMENT OF EMPLOYMENT COPYWRITER DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1964 UNPR 7 P
132 THE NEWSPAPER FUND THE NAME OF THE GAME IS PEOPLE THE NEWSPAPER FUND .	UNPR 10 P	132.088 FINNEY CO. ADVERTISING COPYWRITER FINNEY CO.	1966 UNPR 4 P
132 THE QUILL, THE MAGAZINE FOR JOURNALISTS JOURNALISM CAREERS OPPORTUNITIES SIGMA DELTA CH.	5.3D 53 P	132.088 FINNEY CD. ART CRITIC	1963 UNPR
132.018 CHRONICLE GUIDANCE PUBLICATIONS, INC. WEEKLY NEWSPAPER EDITOR CHRONICLE GUIDANCE PUBLICATIONS, INC.	3.35 4 P	FINNEY CO. 132.088 FINNEY CO. 800k reviewer	4 P 1962 UNPR
132.018 FINNEY CO. WEEKLY NEWSPAPER EDITOR FINNEY CO.	1965 UNPR 4 P	FINNEY CO. 132.088 FINNEY CO. LEXICOGRAPHER	4 P 1964 UNPR
132.018 SCIENCE RESEARCH ASSOCIATES, INC. NEWSPAPER EDITORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	FINNEY CO. 132.088 FINNEY CO. MUSIC CRITIC	4, P 1966 UNPR
132.038 CAREERS Editors, General Careers	1966 \$.25 7 P	FINNEY CO.	4 P



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132.088 FINNEY CO. RETAIL COPYWRITER FINNEY CO.	1965 UNPR 4 P	132.268 SCIENCE RESEARCH ASSOCIATES, INC. REPORTERS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P
132.088 SCHELLHASE, BETSY ANNE HOW TO BE A SUCCESSFUL COPYWRITER ARCO PUBLISHING CO.	1965 \$4.00 155 P	132.268 SCIENCE RESEARCH ASSOCIATES, INC. REPORTERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
132.088 SCIENCE RESEARCH ASSOCIATES, INC. ADVERTISING COPYWRITERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	132.268 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION REPORTER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1964 \$.10 4 P
132.088 SCIENCE RESEARCH ASSOCIATES, INC. ADVERTISING COPYWRITERS SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR 4 P	EOUCATION 132.260 THE INSTITUTE FOR RESEARCH CAREER AS A NEWSPAPER REPORTER	1957 UNPR
132.088 THE INSTITUTE FOR RESEARCH Career as an advertising copy writer The institute for research	1961 UNPR 23 P	THE INSTITUTE FOR RESEARCH 132.268 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR NEWSPAPER REPORTERS, DOC. NO. 1450-51	24 P 1966 \$.05
132.228 FINNEY CO. Industrial Editor Finney Co.	1965 UNPR 4 P	SUPERINTENDENT OF COCUMENTS 132.286 CHRONICLE GUIDANCE PUBLICATIONS, INC. NEWSPAPER REPORTER	4 P
132.268 Employment Outlook for Newspaper Reporters		CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.35 4 P
REPORTING THE NEWS	1965 \$6.00		1964 UNPR 4 P
NEWS REPORTERS AND WHAT THEY DO	331 P J 1959 \$3.95	132.288 FINNEY CO. EDITORIAL ASSISTANT FINNEY CO.	1964 UNPR 4 P
FRANKLIN WATTS, INC. 132-268 CAREERS	214 P 1965	132.288 FINNEY CO. Newspaper Copyreader Finney Co.	1965 UNPR 4 P
NEWSPAPER REPORTER CAREERS 132.268 DEPARTMENT OF EMPLOYMENT	\$.15 2 P 1963	132.288 SCIENCE RESEARCH ASSOCIATES, INC. EDITORIAL ASSISTANTSJUNIOR OCCUPATIONAL BRIEFS	1964 UNPR 4 P
REPORTER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	5 P	SCIENCE RESEARCH ASSOCIATES, INC. 132.288 SCIENCE RESEARCH ASSOCIATES, INC.	1964
132.268 EMPLOYMENT SECURITY AGENCY REPORTER EMPLOYMENT SECURITY AGENCY, STATE OF IOAHO	1961 UNPR 4 P	EDITORIAL ASSISTANTS Science research associates, inc.	UNPR 3 P
132.268 FINNEY CO. BUSINESS REPORTER FINNEY CO.	1963 UNPR 4 P	THE FOURTH BRANCH OF GOVERNMENT HOUGHTON MIFFLIN COMPANY	1959 \$3.75 203 P
132.268 FINNEY CO. Newspaper reporter Finney Co.	1962 UNPR 4 P	137 INTERPRETERS AND TRANSLATORS	
132.26B FINNEY CO. Newspaper society reporter Finney Co.	1965 UNPR 4 P	137 ANGEL, JUVENAL L. CAREERS IN TRANSLATING AND INTERPRETING WORLD TRADE ACADEMY PRESS, INC.	1962 \$1.25 31 P
132.269 FINNEY CO. TRADE JOURNAL REPORTER FINNEY CO.	1966 UNPR 4 P	137 COHN, ANGELO CAREERS WITH FOREIGN LANGUAGES HENRY Z. WALCK, INC.	1963 \$3.50 110 P
132.268 FINNEY CO. #ASHINGTON CORRESPONDENT FINNEY CO.	1966 UNPR 4 P	137 DEPARTMENT OF EMPLOYMENT TRANSLATORS AND INTERPRETERS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 7 P
132.268 GALLAGHER, WES ANOTHER ADVENTURE AWAITS GALLAGHER, WES	1966 FREE 1 P	WORLD TRADE ACADEMY PRESS, INC. 137 COHN, ANGELD CAREERS WITH FOREIGN LANGUAGES HENRY Z. WALCK, INC. 137 DEPARTMENT OF EMPLOYMENT TRANSLATORS AND INTERPRETERS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 137 HUEBENER, THEODORE, OR. DPPORTUNITIES IN FOREIGN LANGUAGE CAREERS VOCATIONAL GUIDANCE MANUALS 137 MAYER, ALBERT I.	1964 \$1.45 144 P
132.268 GALLAGHER, WES ANOTHER ADVENTURE AWAITS GALLAGHER, WES 132.268 GALLAGHER, WES WORLOS FRONT ROW SEATS AWAIT THOSE WORKING ON HIRE SERVICE THE ASSOCIATED PRESS	1967 FREE 2 P	137 MAYER, ALBERT I. Linguist (LanguagesA Career) Careers	UNPR 4 P
THE ASSOCIATED PRESS 132.268 GREENE, CARLA I WANT TO BE A NEWS REPORTER CHILORENS PRESS, INC.	E 1961 \$2.00 30 P	137 NAT. INF. BUREAU OF THE AMER. ASSOC. OF TEACHERS OF FRENCH CAREERS IN MODERN LANGUAGES NAT. INF. BUREAU OF THE AMER. ASSOC. OF TEACHERS OF FRENCH	1960 \$.20
132-268 MILLER, PAUL TRUTH IS DUR BUSINESS THE ASSOCIATED PRESS	2966 FREE 4 P	137 SCIENCE RESEARCH ASSOCIATES, INC. TRANSLATORS AND INTERPRETERS—JUNIOR OCCUPATI ONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
132.268 NIMMO, DAN D. Vemsgathering in Washington Atherion press	1964 \$6.95 282 P	137 SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR
132.268 PALMER ASSOCIATES NEWS REPORTER PALMER ASSOCIATES	1963 UNPR 2 P	SCIENCE RESEARCH ASSOCIATES, INC. 137 THE INSTITUTE FOR RESEARCH CAREERS IN THE FIELD OF MODERN FOREIGN LANGUA GES THE INSTITUTE FOR RESEARCH 137.26B CAREERS INTERPRETER (A CAREER IN LANGUAGES) CAREERS	1960 UNPR
132.268 SCIENCE RESEARCH ASSOCIATES, INC. FOREIGN CORRESPONDENTSJUNIOR OCCUPATIONAL BRIEFS	1962 UNPR 4 P	THE INSTITUTE FOR RESEARCH 137.26B CAREERS	2 4 P
SCIENCE RESEARCH ASSOCIATES, INC. 132.268 SCIENCE RESEARCH ASSOCIATES THE	1041	INTERPRETER (A CAREER IN LANGUAGES) CAREERS	UNPR 2 P
132.268 SCIENCE RESEARCH ASSOCIATES, INC. NEWSPAPER REPORTERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P	137.26B CAREERS INTERPOLITER CAREERS	1963 \$.15 2 P



137.268 CHRONICLE GUIDANCE PUBLICATIONS, INC. INTERPRETER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967	139.288 FINNEY CD.	1967
	\$.35	Science Writer	UNPR
	4 P	Finney CD.	4 P
137,268 CHRONICLE GUIDANCE PUBLICATIONS, INC. INTERPRETER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963	139.288 FINNEY CD.	1964
	\$.35	TECHNICAL WRITER	UNPR
	4 P	FINNEY CD.	4 P
137.268 FINNEY CO. INTERPRETER FINNEY CO.	1962 UNPR 4 P	139.288 GDULD, JAY R. OPPORTUNITIES IN TECHNICAL WRITING VOCATIONAL GUIDANCE MANUALS	1964 \$1.45 160 P
137.288 CAREERS FOREIGN LANGUAGE TRANSLATOR CAREERS	1965	139.288 HANKINS, EVELYN L.	1960
	\$.15	TECHNICAL WRITER	UNPR
	2 P	CAREERS	4 P
137.288 FINNEY CO.	1964	139.288 SCIENCE RESEARCH ASSOCIATES, INC. TECHNICAL WRITERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962
Translator	UNPR		UNPR
Finney Co.	4 P		4 P
137.288 PALMER ASSOCIATES INTERPRETER-LINGUIST PALMER ASSOCIATES	1963 UNPR 2 P	139.288 SCIENCE RESEARCH ASSOCIATES, INC. TECHNICAL WRITERS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P
139 OCCUPATIONS IN WRITING, N.E.C.		139.288 SOCIETY OF TECHNICAL WRITERS AND PUBLISHERS TECHNICAL WRITING AS A CAREER SOCIETY OF TECHNICAL WRITERS AND PUBLISHERS	\$.10 12 P
139 AMERICAN COUNCIL ON EDUCATION FOR JOURNALISM 1964 PROGRAMS IN JOURNALISM AMERICAN COUNCIL ON EDUCATION FOR JOURNALISM	FREE 14 P	139.288 SPLAVER, SARAH TECHNICAL WRITER PERSONNEL SERVICES, INC.	1962 \$.50 6 P
139 AMERICAN NEWSPAPER PUBLISHERS ASSOCIA TION PROFILES OF DISTINGUISHED NEWSPAPER EDITORS	1963 UNPR 31 P	139.288 TEXAS A+M UNIVERSITY YOUR FUTURE IN AGRICULTURAL JOURNALISM TEXAS A+M UNIVERSITY	FREE 5 P
AMERICAN NEWSPAPER PUBLISHERS ASSOCIATION 139 CAREERS WRITER	1964 UNPR	139.288 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR TECHNICAL WRITERS, DOC. NO. 1450-84 SUPERINTENDENT OF DOCUMENTS	1966 \$.05 3 P
CAREERS 139 FINNEY CO. RELIGIOUS WRITER FINNEY CO.	4 P 1964 UNPR 4 P	139.288 WALTER, JOHN A. EDUCATION FOR TECHNICAL WRITERS JOURNAL OF THE SOCIETY OF TECHNICAL WRITERS AND PUBLISHERS	1966 FREE 4 P
139 LYTEL, ALLAN TECHNICAL WRITING AS A CAREER BELLMAN PUBLISHING CO.	1961 \$1.00 27 P	14 OCCUPATIONS IN ART	
139 MENNE, SUSAN	1956	14 CAREERS	1963
Industrial Journalist	\$1.00	ART (CAREER TRAINING GUIDE)	UNPR
Research Publishing Co.	31 P	CAREERS	2 P
139 SWAN, CARROLL J. MAGAZINES IN AMERICA STANDARD RATE AND DATA SERVICE	FREE 16 P	14 CAREERS ARTIST (ART AS A CAREER) CAREERS	UNPR 2 P
139 VEON, DOROTHY H. TECHNICAL WRITER RESEARCH PUBLISHING CD.	1957	14 CAREERS	1967
	\$1.00	Artists	\$.25
	36 P	Careers	7 P
139 WOLSELEY, ROLAND E-	1966	14 FINNEY CD.	1964
CAREERS IN RELIGIOUS JOURNALISM	\$2.00	Toy painter	UNPR
HERALD PRESS	127 P	Finney Co.	4 P
139.088 FINNEY CO.	1963	14 HARRIS, CHRISTIE YOU HAVE TO ORAW THE LINE SOMEWHERE ATHENEUM PRESS	1964
Greeting Card Editor	UNPR		\$3.95
Finney Co.	4 P		249 P
139.288 ANGEL, JUVENAL L.	1960	14 HARRIS, KENNETH	1966
CAREERS IN TECHNICAL WRITING	\$1.25	HOW TO MAKE A LIVING AS A PAINTER	\$3.95
WORLO TRADE ACADEMY PRESS, INC.	21 P	WATSON-GUPTILL PUBLICATIONS	144 P
139.200 CAREERS	1963		1963
TECHNICAL WRITER	\$.25		\$5.75
CAREERS	7 P		275 P
139.288 DEPARTMENT OF EMPLOYMENT TECHNICAL WRITER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965	14 MADEMOISELLE	1961
	UNPR	Thelve art Jobs	\$.25
	3 P	Alumnae Advisory Center, Inc.	4 P
139.288 DEPARTMENT OF EMPLOYMENT	1965	14 ROTH, CLAIRE JARETT + WEISS, ADELLE	1963
TECHNICAL WRITER (TECHNICAL PUBLICATIONS)	UNPR	ART CAREERS	\$3.75
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	5 P	HENRY Z. WALCK, INC.	116 P
139.288 FINNEY CO.	1966	14 SCIENCE RESEARCH ASSOCIATES, INC.	1962
AGRICULTURAL WRITER	UNPR	ARTISTS—JUNIOR OCCUPATIONAL BRIEFS	UNPR
FINNEY CO.	4 P	SCIENCE RESEARCH ASSOCIATES, INC.	4 P
139.288 FINNEY CO.	1967	14 SCIENCE RESEARCH ASSOCIATES, ING.	1966
Catalog Writer	UNPR	JOBS IN ART	Unpr
Finney Co.	4 P	SCIENCE RESEARCH ASSOCIATES, ING.	48 P
139.288 FINNEY CO.	1966	14 THE INSTITUTE FOR RESEARCH	1965
Fashion Writer	UNPR	CAREER AS AN ARTIST	Unpr
Finney Co.	4 P	THE INSTITUTE FOR RESEARCH	20 P
139.288 FINNEY CO.	1963	14 THE KIPLINGER MAGAZINE	1961
HEALTH INFORMATION WRITER	UNPR	SO YOU WANT TO BE AN ARTIST	FREE
FINNEY CO.	4 P	THE KIPLINGER MAGAZINE	4 P



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EMPLOYMENT OUTLOOK FOR COMMERCIAL ARTISTS. INDUSTRIAL DESIGNERS, INTERIOR DESIGNERS AND	1966 \$.10 9 P	141.081 FINNEY CD. CDMMERCIAL ARTIST FINNEY CD.	1964 UNPR 4 P
DECORATORS, DDC. NO. 1450-19 SUPERINTENDENT OF DOCUMENTS		141.081 FINNEY CO. Fashion illustrator Finney Co.	1962 UNPR 4 P
141 COMMERCIAL ARTISTS		141.081 FINNEY CO. HISTOLOGICAL ILLUSTRATOR	1963 UNPR
141 ADVERTISING FEDERATION OF AMERICA THE COMMERCIAL ARTIST ADVERTISING FEDERATION OF AMERICA	FREE 2 P	FINNEY CO. 141.081 FINNEY CO. Magazine Illustrator	4 P 1963 UNPR
141 ASSOCIATION OF MEDICAL ILLUSTRATORS MEDICAL ILLUSTRATION ASSOCIATION OF MEDICAL ILLUSTRATORS	FREE 6 P	FINNEY CO. 141.081 FINNEY CO.	4 P 1967
141 BIEGELEISEN, J. I. CAREERS AND OPPORTUNITIES IN COMMERCIAL ART	1964 \$4.95	MEDICAL ILLUSTRATOR FINNEY CO-	UNPR 4 P 1962
E. P. OUTTON + CO. 141 CAREERS	244 P 1968 Unpr	141.081 FINNEY CD. MEDICAL ILLUSTRATOR FINNEY CD.	UNPR 4 P
ART CAREERS, INC. 141 CAREERS	2 P	141.081 FINNEY CO. Motion Picture Animator Finney Co.	1963 Unpr 4 P
CAN YOU MAKE A LIVING IN ART	UNPR 4 P	141.081 PALMER ASSOCIATES Advertising Lay Dut Man Palmer Associates	1963 UNPR 2 P
141 CAREERS COMMERCIAL ARTIST (SO YOU WANT TO BE AN ARTIST) CAREERS	1961 Unpr 6 P	141.081 PALMER ASSOCIATES MEDICAL ILLUSTRATOR	1963 UNPR
141 CAREERS Commercial artist (artists must have talent) Careers	1961 UNPR 2 P	PALMER ASSOCIATES 141.081 SCIENCE RESEARCH ASSOCIATES, INC.	2 P
141 OEPARTMENT OF EMPLOYMENT ARTIST-ANIMATION	1964 UNPR	COMMERCIAL ARTISTSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC. 141.081 SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P 1965
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 141 DEPARTMENT OF EMPLOYMENT COMMERCIAL ARTIST	5 P 1963 Unpr	MEDICAL ILLUSTRATORS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 141 NATIONAL EDUCATION ASSOCIATION	6 P	141.081 SCIENCE RESEARCH ASSOCIATES, INC. MEDICAL ILLUSTRATORS—JUNIOR OCCUPATIONAL BRIEFS	1962 UNPR 4 P
CAREERS IN ART NATIONAL EDUCATION ASSOCIATION	FREE 11 P	SCIENCE RESEARCH ASSOCIATES, INC.	
141 PALMER ASSOCIATES COMMERCIAL ARTIST PALMER ASSOCIATES	1963 UNPR 2 P	142 DESIGNERS	1043
141 SCIENCE RESEARCH ASSOCIATES, INC. COMMERCIAL ARTISTS	1964 UNPR 4 P	142 BALL, VICTORIA OPPORTUNITIES IN INTERIOR DESIGN AND DECORATION VOCATIONAL GUIDANCE MANUALS	1963 \$1.45 126 P
SCIENCE RESEARCH ASSOCIATES, INC. 141 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION		142 BRENNER, BARBARA CAREERS + DPPORTUNITIES IN FASHION E. P. DUTTON + CO.	1964 \$3.95 191 P
COMMERCIAL ARTIST THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION	4 P		1963 UNPR 6 P
	1960 Unpr 24 p	₹÷2 FRIED, ELEANOR L. Fasmion designer Fried, Eleandr L.	1959 \$1.00 28 P
141 THE INSTITUTE FOR RESEARCH COMMERCIAL AND INDUSTRIAL ART AS A CAREER THE INSTITUTE FOR RESEARCH	1961 UNPR 23 P		1965 UNPR 4 P
141.081 CAREERS ARTIST, COMMERCIAL ILLUSTRATING CAREERS	1964 \$.15 2 P	AND BOTTO MICHAEL	1963 \$2.79 157 P
141.081 CAREERS FASHION ILLUSTRATOR CAREERS	1965 \$.15 2 P	142 INDUSTRIAL DESIGNERS SOCIETY OF AMERICA CAREERS IN INDUSTRIAL DESIGN INDUSTRIAL DESIGNERS SOCIETY OF AMERICA	
141.001 CAREERS LAYOUT MAN (PRINTING) CAREERS	1967 \$.15 2 P	1/2 INCTITUTE EDD DECEADER	1967
141.081 CAREERS Medical Artist (illustrator) Careers	1966 \$.15 2 P	INSTITUTE FOR RESEARCH 142 LILLARD, MARION CAREERS IN THE WORLD OF FASHION	1962 UNPR
141.081 CAREERS THE MEDICAL ILLUSTRATOR CAREERS	1966 UNPR 4 P	PRATT INSTITUTE 142 LILLARD, MARION NEELSEN	4 P
141.081 CHRONICLE GUIDANCE PUBLICATIONS, INC. ILLUSTRATING COMMERCIAL ARTIST		BELLMAN PUBLISHING CO.	\$1.00 18 P
CHRONICLE GUIDANCE PUBLICATIONS, INC. 141.081 FINNEY CO.	1966	142 LONGYEAR, WILLIAM PACKAGE DESIGN PRATT INSTITUTE	1965 UNPR 4 P
ADVERTISING LAYOUT ARTIST FINNEY CO.	UNPR 4 P		1961 UNPR
141.081 FINNEY CO. 800K JACKET DESIGNER FINNEY CO.	1964 UNPR 4 P	PRATT INSTITUTE 142 RITTNERS SCHOOL FLORAL DESIGNENG AS A CAREER RITTNERS SCHOOL	4 P FREE 4 P



142 RITTNERS SCHOOL RITTNERS SCHOOLFLORAL DESIGNING RITTNERS SCHOOL	1965 UNPR 22 P	142.081 CAREERS CLOTHES DESIGNER (CAREERIN FASHION DESIGNING) CAREERS	1960 UNPR 2 P
142 SCIENCE RESEARCH ASSOCIATES, INC. INTERIOR DESIGNERS AND DECORATORS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	142.001 CAREERS OESIGNER, TEXTILE CAREERS	1964 \$.15 2 P
142 SHAPIRO, THERESA R. + LEVINE, MORTON EMPLOYMENT OUTLOOK FOR INDUSTRIAL DESIGNERS SUPERINTENDENT OF DOCUMENTS	1961 UNPR 4 P	142.081 CAREERS ORESS DESIGNER CAREERS	1964 \$.15 2 P
142 THE INSTITUTE FOR RESEARCH CAREERS IN FASHION DESIGNING THE INSTITUTE FOR RESEARCH	1964 Unpr 20 P	142.081 CAREERS FASHION DESIGNING (CAREER TRAINING GUIDE. ND. 40) CAREERS	1963 UNPR 2 P
142 THE TRAPHAGEN SCHOOL OF FASHION THE TRAPHAGEN SCHOOL OF FASHION THE TRAPHAGEN SCHOOL OF FASHION	FREE 20 P	142.081 CAREERS FASHION DESIGNER CAREERS	1963 UNPR 4 P
142 TRAPHAGEN• ETHEL Fashion work as a career Traphagen• Ethel	UNPR B P	142.081 GAREERS Floral designer Gareers	1965 \$.25 7 P
142.051 AMERICAN INSTITUTE OF INTERIOR DESIGN ERS STUDENT AFFILIATES, STUDENT CHAPTERS, EDUCATION AND CAREER INFORMATION AMERICAN INSTITUTE OF INTERIOR DESIGNERS	1966 Unpr 6 P	142.081 GAREERS FURRIER CAREERS	1966 \$.15 2 P
142.051 ANGEL, JUVENAL L. CAREERS IN DECORATING AND DESIGN WORLD TRADE ACADEMY PRESS, INC.	1961 \$1.25 26 P	142.081 CAREERS Industrial designer Careers	1965 \$.25 7 P
142.051 CAREERS INTERIOR DESIGNER	1963 \$•25 6 P	142.081 CHRONICLE GUIDANCE PUBLICATIONS, INC. FASHION DESIGNER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 3.35 4 P
CAREERS 142.051 CAREERS INTERIOR DESIGN (TRAINING GUIDE NO. 8)	1966 UNPR	142.081 CHRONICLE GUIDANCE PUBLICATIONS, INC. FLORAL DESIGNER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P
CAREERS 142.051 CHRONICLE GUIDANCE PUBLICATIONS, INC. INTERIOR DESIGNER	2 P 1967 \$.35	142.081 CHRONICLE GUIDANCE PUBLICATIONS, INC. FLORIST CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P
CHRONICLE GUIDANCE PUBLICATIONS, INC. 142.051 CHRONICLE GUIDANCE PUBLICATIONS, INC. INTERIOR DECORATOR	4 P 1966 UNPR	142.081 CHROWICLE GUIDANCE PUBLICATIONS, INC. INDUSTRIAL DESIGNER CHROWICLE GUIDANCE PUBLICATIONS, INC.	1966 Unpr 4 p
CHRONICLE GUIDANCE PUBLICATIONS, INC. 142.051 CHRONICLE GUIDANCE PUBLICATIONS, INC. INTERIOR DECORATOR (DESIGNER)	2 P 1963 \$•35	142.001 DEPARTMENT OF EMPLOYMENT FLORAL DESIGNER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 6 P
CHRONICLE GUIDANCE PUBLICATIONS, INC. 142.051 DEPARTMENT OF EMPLOYMENT INTERIOR DESIGNER INTERIOR DESIGNER	4 P 1961 UNPR 8 P	142.081 DEPARTMENT OF LABOR AND INDUSTRIAL RELATIONS FASHION DESIGNER BUREAU OF EMPLOYMENT SECURITY, HONOLULU, HAWAII	1960 UNPR 2 P
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 142.051 FINNEY CO. INTERIOR DESIGNER	1964 UNPR 4 P	142.081 FASHION GROUP, INC. Your future in Fashion design Richards rosen press	1966 \$3.78 143 P
FINNEY CO. 142.051 FINNEY CO. INTERIOR DESIGNER FINNEY CO.	1964 UNPR 4 P	142.081 FERM, BETTY Flair for Fashion Julian Messner	1967 \$3.50 192 P
142.051 FINNEY CD. STORE DESIGNER FINNEY CD.	1966 UNPR 4 P	142.081 FINNEY CO. COSTUME DESIGNER FOR MOVIES AND TELEVISION FINNEY CO.	1962 UNPR 4 P
142.051 MADEMOISELLE INTERIOR DECORATION ALUMNAE ADVISORY CENTER, INC.	1963 \$.25 6 P	142.081 FINNEY CD. Display artist Finney CD.	1962 UNPR 4 P
142.051 PALMER ASSOCIATES INTERIOR DECORATOR PALMER ASSOCIATES	1963 UNPR 2 P	142.081 FINNEY CO. FASHION DESIGNER FINNEY CO.	1964 UNPR 4 P
142.051 SCIENCE RESEARCH ASSOCIATES, INC. INTERIOR DECORATORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	142.081 FINNEY CO. FLORAL DESIGNER FINNEY CO.	1964 UNPR 4 P
142.051 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION Interior decorator	1965 \$.10 4 P	142.081 FINNEY CO. FLURIST FINNEY CO.	1965 Unpr 4 P
THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION 142.051 THE INSTITUTE FOR RESEARCH	1967	142.081 FINNEY CO. FURNITURE DESIGNER FINNEY CO.	1962 UNPR 4 P
CAREER AS AN INTERIOR DESIGNER AND DECORATOR THE INSTITUTE FOR RESEARCH 142.081 AMERICAN SUCIETY OF INDUSTRIAL DESIGN	UNPR 24 P	142.081 FINNEY CO. Furniture designer Finney Co.	1967 UNPR 4 P
ERS CAREERS IN INDUSTRIAL DESIGN AMERICAN SOCIETY OF INDUSTRIAL DESIGNERS	FREE 10 P	142.081 FINNEY CO. FURRIER FINNEY CO.	1966 UNPR 4 P
142.0HL ANGELY JUVENAL L. CAREERS AND UPPORTUNITIES IN INDUSTRIAL DESIGN WORLD TRADE ACADEMY PRESS, INC.	1960 \$1.25 22 P	142.081 FINNEY CO. FURRIERS HELPERFINDING YOUR JOB FINNEY CO.	1966 UNPR 4 P
142.081 CAREERS AUTOMOBILE BODY DESIGNER	1967 \$.15		



			A-67
142.081 FINNEY CO. Industrial designer Finney Co.	1963 UNPR 4 P	143 CORNWELL, WALLACE L. RECORD PHOTOGRAPHY IN INDUSTRY BELLMAN PUBLISHING CO.	1946 \$1.00 23 P
142.081 FINNEY CO. Textile designer Finney Co.	1966 UNPR 4 P	14) OEPARTMENT OF EMPLOYMENT PHOTOGRAPHER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 4 P
	1962 \$.50 6 P	143 OESCHIN, JACOB Photographer (Color Photography) Careers	1962 UNPR 2 P
142.081 NATIONAL SCHOOL OF ORESS DESIGN ADVENTURES IN ORESS DESIGN NATIONAL SCHOOL OF ORESS DESIGN	1967 FREE 24 P	143 OESCHIN, JACOB PHOTOGRAPHY IN YOUR FUTURE MACMILLAN CO.	1965 \$3.95 181 P
142.081 PALMER ASSOCIATES DESIGNER PALMER ASSOCIATES	1963 UNPR 2 P	143 EASTMAN KODAK COMPANY PHOTOGRAPHY IN YOUR FUTURE EASTMAN KODAK COMPANY	1967 FREE 7 P
142.081 PALMER ASSOCIATES FASHION DESIGNER PALMER ASSOCIATES	1963 UNPR 2 P	143 ENDICOTT JUNIOR COLLEGE PHOTOGRAPHY COURSE ENDICOTT JUNIOR COLLEGE	UNPR 6 P
142-081 PALMER ASSOCIATES FLORIST PALMER ASSOCIATES	1963 UNPR 2 P	143 FINNEY CO. Photo Plant Horker Finney Co.	1962 UNPR 4 P
142.081 SCIENCE RESEARCH ASSOCIATES, INC. DRESS DESIGNERS SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR 4 P	143 GARVIN, ELSIE L. Bibliography on High-Speed Photography Eastman Kodak Co.	1960 UNPR 48 P
142.001 SCIENCE RESEARCH ASSULIATES, INC. FASHION DESIGNERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	143 HOOD, ROBERT E. FIND A CAREER IN PHOTOGRAPHY G. P. PUTNAMS SONS	J 1959 159 P
142.081 SCIENCE RESEARCH ASSOCIATES, INC. FLORISTSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	143 KEPPLER, VICTOR YOUR FUTURE IN PHOTOGRAPHY RICHARDS ROSEN PRESS, INC.	1965 \$2.79 159 P
142.081 SCIENCE RESEARCH ASSOCIATES, INC. FURNITURE DESIGNERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	143 MADEMOISELLE JOBS IN FILM MAKING ALUMNAE ADVISORY CENTER, INC.	1966 3. 2 5 7 P
142.081 SCIENCE RESEARCH ASSOCIATES, INC. FURRIERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	143 MERGENDAHL, T. E., JR. + RAMSDELL, SHELDON WHAT DDES A PHOTOGRAPHER DD DDDO, MEAD + CD.	1965 \$2.69 64 P
142-081 SCIENCE RESEARCH ASSOCIATES, INC. INDUSTRIAL DESIGNERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	143 NEBLETTE, C. B. CAREERS IN PHOTOGRAPHY ROCHESTER INSTITUTE OF TECHNOLOGY	t 1965 FREE 28 P
142.081 SCIENCE RESEARCH ASSOCIATES, INC. INDUSTRIAL DESIGNERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	143 PALMER ASSOCIATES PHOTOGRAPHER PALMER ASSOCIATES	1963 UNPR 2 P
	4 P	143 PHOTOGRAPHIC ART + SCIENCE FOUNDATION: INC. PHOTOGRAPHY AS A CAREER PHOTOGRAPHIC ART + SCIENCE FOUNDATION	FREE 4 P
142.081 SCIENCE RESEARCH ASSOCIATES, INC. STAGE DESIGNERSJUNIOR DCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	143 PHOTOGRAPHIC ART AND SCIENCE FOUNDATI ON, INC.	1967 UNPR 3 P
142.081 SHAPIRO, THERESA R. INDUSTRIAL DESIGNER (EMPLOYMENT DUTLOOK FO. INDUSTRIAL DESIGNERS) CAREERS		PHOTOGRAPHIC ART AND SCIENCE FOUNDATION, INC. 143 PINNEY, ROY SAREERS WITH A CAMERA J. B. LIPPINCOTT CO.	1964 \$3.75 128 P
142.081 SPLAVER, SARAH INDUSTRIAL DESIGNER PERSONNEL SERVICES, INC.	1962 \$.50 6 P	143 PROFESSIONAL PHOTOGRAPHERS OF AMERICA,	
142.081 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION CLOTHES DESIGNER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	1964 \$.10 4 P	PROFESSIONAL PHOTOGRAPHERS OF AMERICA, INC. 143 SCIENCE RESEARCH ASSOCIATES, INC. PHOTOGRAPHIC MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P
	1956 \$3.75 176 P	143 SCIENCE RESEARCH ASSOCIATES, INC. PHOTOGRAPHIC LABORATORY TECHNICIANS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 3 P
143 OCCUPATIONS IN PHOTOGRAPHY		143 SOCIETY OF PHOTOGRAPHIC SCIENTISTS AND ENGINEERS CAREERS IN PHOTOGRAPHIC SCIENCE AND ENGINEERING SOCIETY OF PHOTOGRAPHIC SCIENTISTS AND ENGINE	UNPR 9 P
143 BENNETT, EONA Sareers in Photography Universal Photo Books	1962 \$1.95 128 P	ERS 143 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	1964 \$-10
143 CAREERS Photographer Careers	1966 \$.25 7 P	PHOTOGRAPHER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	4 P
143 CAREERS PHOTOGRAPHER CAREERS, INC.	1967 UNPR 4 P	143 THE INSTITUTE FOR RESEARCH CAREER AS A NEWSPAPER, MAGAZINE, AND TV NEWS PHOTOGRAPHER THE INSTITUTE FOR RESEARCH	1962 UNPR 23 P
143 CHRONICLE GUIDANCE PUBLICATIONS, INC. PHOTOGRAPHY AS A CAREER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 UNPR 4 P	143 THE INSTITUTE FOR RESEARCH PHOTOGRAPHY AS A CAREER THE INSTITUTE FOR RESEARCH	1965 UNPR 24 P

A-67



143 WILLENSON, MILTON W. Careers in Photography Germain School of Photography	1967 \$1.00 15 P	144.081 CAREERS CARTOUNIST CAREERS	1965 \$.25 7 P
143.062 CAREERS VEHS PHOTOGRAPHER (PHOTO-JOURNALIST) CARFERS	1966 \$.15 2 P	144.081 CHRONICLE GUIDANCE PUBLICATIONS, INC. CARTOONIST CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 \$.35 4 p
143.062 CAREERS PHOTOGRAPHER, COMMERCIAL CAREERS	1963 \$.15 2 P	144.081 FINNEY CO. COMIC STRIP ARTIST FINNEY CO.	1964 UNPR 4 P
143.062 CHRONICLE GUIDANCE PUBLICATIONS, INC. THE PROFESSIONAL PHOTOGRAPHER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1961 \$.35 4 P	144.091 FINNEY CO. Euitorial Cartounist Finney Co.	1964 UNPR 4 P
143.062 FINNEY CO. Commercial Photographer Finney Co.	1966 UNPR 4 P	144.001 FINNEY CO. Portrait Painter Finney Co.	1964 UNPR 4 P
143.062 FINNEY CO. FASHION PHOTOGRAPHER FINNEY CO.	1965 UNPR 4 P	144.081 PALMER ASSOCIATES CARTOONIST PALMER ASSOCIATES	1963 UNPR 2 P
143.062 FINNEY CO. PHOTOJOURNALIST FINNEY CO.	1966 UNPR 4 P	144.081 SCIENCE RESEARCH ASSOCIATES, INC. CARTOONISTSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR 4 P
143.062 FINNEY CO. PORTRAIT PHOTOGRAPHER FINNEY CO.	1966 UNPR 4 P	144.081 SCIENCE RESEARCH ASSUCIATES, INC. CARTOONISTS SCIENCE RESEARCH ASSOCIATES, ING.	1965 UNPR 4 P
143.062 FINNEY CO. Television Cameraman Finney Co.	1966 UNPR 4 P	144.281 FINNEY CO. PAINTINGS RESTORER FINNEY CO.	1963 UNPR 4 P
143.062 FINNEY CO. Underwater Photographer Finney Co.	1967 UNPR 4 P	148 SCULPTORS AND RELATED OCCUPATIONS	4 7
143.062 MICHIGAN EMPLOYMENT SECURITY COMMISSION PORTRAIT PHOTOGRAPHER VICHIGAN EMPLOYMENT SECURITY COMMISSION	1960 UNPR 2 P	148.081 FINNEY CO. Sculptor Finney Co.	1964 UNPR 4 P
143.062 RHODE, ROBERT B. + MCCALL. FLOYO H. PRESS PHUTOGRAPHY THE MACMILLAN CO.	1961 \$5.95 244 P	149 OCCUPATIONS IN ART, N.E.C.	4 r
143.062 SCIENCE RESEARCH ASSOCIATES, INC. COMMERCIAL PHOTOGRAPHERS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	149 KURKOWSKI, LUCIAN THE PREPARATION OF THE PROFESSIONAL ARTIST PRATT INSTITUTE	1959 FREE 4 P
143.062 SCIENCE RESEARCH ASSOCIATES, INC. Commercial and industrial photographers Science Research Associates, Inc.	1964 UNPR 4 P	149.028 CAREERS Elementary art teacher Careers	1966 \$.15 2 P
143.062 SCIENCE RESEARCH ASSOCIATES, INC. VEWS CAMERAMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	149.028 CAREERS High School art teacher Careers	1967 \$.15 2 P
143.062 SCIENCE RESEARCH ASSOCIATES, INC. NEWS PHOTOGRAPHERS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962	149.028 FINNEY CO. Art instructor Finney Co.	1963 UNPR 4 P
143.062 SCIENCE RESEARCH ASSOCIATES, INC. PORTRAIT PHOTGRAPHERS—JUNIOR OCCUPATIONAL BRIEFS	1962 UNPR 4 P	149.028 MCMULLAN, MARY TEACHING ARY AS A CAREER NATIONAL EDUCATION ASSOCIATION	FREE 4 P
SCIENCE RESEARCH ASSOCIATES, INC. 143.062 SCIENCE RESEARCH ASSOCIATES, INC. PRESS PHOTOGRAPHERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	149.028 SCIENCE RESEARCH ASSOCIATES, INC. ART TEACHERS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
143.062 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR PHOTOGRAPHERS, OOC. NO. 1450-59 SUPERINTENDENT OF OOCUMENTS	1066	15 OCCUPATIONS IN ENTERTAINMENT AND RECREATION 15 NASH, OR. JAY B.	1963
143.382 FINNEY CO. AERIAL PHOTOGRAPHER FINNEY CO.	1966 UNPR 4 P	OPPORTUNITIES IN RECREATION AND OUTDOOR COUCATION VOCATIONAL GUIDANGE MANUALS	\$1.49 112 P
143.382 FINNEY CO. MEDICAL PHOTOGRAPHER FINNEY CO.	1962 UNPR	PALMER ASSOCIATES ENTERTAINER PALMER ASSOCIATES	1963 UNPR 2 P
143.382 PALMER ASSOCIATES MEDICAL PHOTOGRAPHER PALMER ASSOCIATES	4 P 1963 UNPR	JOBS IN THE PERFORMING ARTS SCIENCE RESEARCH ASSOCIATES, INC.	1966 Unpr 48 P
143.858 FINNEY CO. CAMERA GIRL FINNEY CO.	2 P 1963 UNPR 4 P	15 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN THE PERFORMING ARTS, DOC. NO. 1450-56 SUPERINTENDENT OF COCUMENTS	1966 \$.10 12 P
144 PAINTERS AND RELATED OCCUPATIONS	7 F	150 OCCUPATIONS IN ORAMATICS	
144 THE INSTITUTE FOR RESEARCH CARTODNING AS A CAREER THE INSTITUTE FOR RESEARCH	1962 UNPR 24 P	150 CRANE, CAROLINE LIGH'S OOWN THE RIVER OOUB! EDAY + COMPANY, INC.	1964 \$2.95 216 P



			A-69
150 HARMON, CHARLOTTE HOW TO BREAK INTO THE THEATRE OIAL PRESS	1961 127 P	151.028 CAREERS OANCING INSTRUCTOR (FLATS WITH YOUR FEET) CAREERS	1963 UNPR 2 P
150 HAYES, HELEN + KENNEDY, MARY STAR ON HER FOREHEAD 0000, MEAO + COMPANY	J 1957 \$3.00 247 P	151.028 FINNEY CO. Choreographer Finney Co.	1966 UNPR 4 P
150 HIRSCHFELO, BURT StagestruckYour Career in Theatre Julian Messner, inc.	1963 \$3.64 191 P	151.028 FINNEY CO. Oanging instructor Finney Co.	1963 UNPR 4 P
150 SCIENCE RESEARCH ASSOCIATES, INC. THEATRICAL DIRECTORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	151.028 SCIENCE RESEARCH ASSOCIATES, INC. Ballroom dance teachers—Junior Occupational Briefs Science Research Associates, Inc.	1962 UNPR 4 P
150 THE INSTITUTE FOR RESEARCH Career as a movie actor and television actor the institute for research	1 9 64 Unpr 24 p	151.028 SCIENCE RESEARCH ASSOCIATES, INC. Ballroom Oancing Teacher Science Research Associates, Inc.	1966 UNPR 4 P
150 THE INSTITUTE FOR RESEARCH Sareers in the Theatre The Institute for Research	1 9 62 Unpr 24 P	151.028 SCIENCE RESEARCH ASSOCIATES, INC. Dance TeachersJunior Occupational Briefs Science Research Associates, Inc.	1962 UNPR 4 P
150 THE INSTITUTE FOR RESEARCH PROFESSIONAL AND TEACHING CAREERS IN ORAMATIC ART	1965 UNPR 23 P	151.048 FINNEY CO. Ballet Oancer Finney Co.	1962 UNPR 4 P
THE INSTITUTE FOR RESEARCH 150 WALDEN, AMELIA ELIZABETH SO NEAR THE HEART	1962 \$3.75	151.048 GREENE, CARLA I want to be a ballet oancer Chilorens press, inc.	€ 1963 \$2.00 30 P
MCGRAW-HILL BOOK COMPANY 150.048 CAREERS ACTOR-ACTRESS	224 P 1967 \$.25	151.048 MARA, THALIA SO YOU WANT TO BE A BALLET CANCER PITMAN PUBLISHING CORP.	1959 \$3.95 166 P
JAREERS 150.048 CAREERS ACTOR-ACTRESS	6 P 1962 Unpr	151.048 PALMER ASSOCIATES Oancer Palmer associates	1963 UNPR 2 P
CAREERS 150.048 CHRONICLE GUIOANCE PUBLICATIONS, INC. ACTOR-ACTRESS	7 P 1964 \$.35	151.048 SCIENCE RESEARCH ASSOCIATES, INC. OANZERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P
CHRONICLE GUIDANCE PUBLICATIONS, INC. 150.048 FINNEY CO. ACTOR, ACTRESS FINNEY CO.	4 P 1965 Unpr 4 P	151.048 SCIENCE RESEARCH ASSOCIATES, INC. OANCERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
150.048 MODRE, DÍCK Opportunities in acting Vocational Guidance Manuals	1963 \$1.45 128 P	152 OCCUPATIONS IN MUSIC	1966
150.049 PALMER ASSOCIATES ACTOR AND ACTRESS PALMER ASSOCIATES	1°63 UNPR 2 P	192 AMERICAN MUSIC CONFERENCE Career Opportunities in Music American Music Conference	\$1.00 86 P
150.048 SCIENCE RESEARCH ASSOCIATES, INC. ACTORS AND ACTRESSESJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	152 AMERICAN SOCIETY OF COMPOSERS, AUTHORS AND PUBLISHERS THE ASCAP STORY AMERICAN SOCIETY OF COMPOSERS, AUTHORS AND PUBLISHERS	FREE 24 P
150.048 SCIENCE RESEARCH ASSOCIATES, INC. ACTORS AND ACTRESSES SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	152 ANGEL, JUVENAL L. Careers in Music Worlo Trade Academy Press, Inc.	1960 \$1.25 26 P
151 OCCUPATIONS IN DANCING		152 BAMBERGER, CARL The conouctors art McGraw Hill Book Co.	1965 \$6.50 322 P
151 ALUMNAE AOVISORY CENTER, INC. Careers in Oance Alumnae Aovisory Center, Inc.	1966 \$.25 3 P	152 CAREERS Music Careers, Inc.	1968 UNPR 3 P
151 AMERICAN ASSOCIATION FOR HEALTH, PHYSICAL EOUCATION AND RECREATION OANCE (CAREERS FOR MEN AND WOMEN)		152 CAREERS Music Careers (the Music Educator and Guidance) Careers	1965 Unpr 4 p
151 CAREERS OANCERS	1967 \$.25	152 CAREERS Music Careers (Overture to a future) Careers	1965 UNPR 6 P
CAREERS 151 CAREERS OANCERS	7 P 1962 UNPR 7 P	152 CAREERS Musician Careers	1966 UNPR 4 P
CAREERS 151 DEMILLE, AGNES TO A YOUNG OAYCER	1962 \$4.50 175 P	152 CURTIS, ROBERT E. YOUR FUTURE IN MUSIC RICHAROS ROSEN PRESS, INC.	1962 \$2.79 160 P
LITTLE, BROWN + CO. 151 DENIS, PAUL OPPORTUNITIES IN A DANCING CAREER	1966 \$2.65	152 ERLICH+ LILLIAN What Jazz IS all about Julian Messner+ INC+	1964 \$3.95 181 P
VOCATIONAL GUIDANCE MANUALS 151 MADEMOISELLE CAREERS IN DANCE AND	117 P 1966 \$.25 4 P	152 FINNEY CO. Husicologist Finney Co.	1964 UNPR 4 P
ALUMNAE ADVISORY CENTER, INC. 151 HODOY, REGINA J. YOUNG DANSERS CAREER BOOK E. P. DUTTON + CO.	1958 \$3.95 185 P	152 GREENE. CARLA I WANT TO BE A MUSICIAN CHILDRENS PRESS. INC.	E 1964 \$2.00 30 P



152 HART, PHILIP MUSICIAN (LAUNCHING A CAREER IN MUSIC) CAREERS	1964 UNPR 4 P	152.048 CAREERS Musician, General Careers	1966 \$.25 7 P
	1965 \$.25 4 P	152.04B CHRONICLE GUIOANCE PUBLICATIONS, INC. INSTRUMENTAL MUSICIAN CHRONICLE GUIOANCE PUBLICATIONS, INC.	1965 \$.35 4 P
152 MICHIGAN EMPLOYMENT SECURITY COMMISSION PROFESSIONAL MUSICIANS U. S. EMPLOYMENT SERVICE	1964 \$.25 20 P	152.048 CHRONICLE GUIOANCE PUBLICATIONS, INC. MUSICIANS CHRONICLE GUIOANCE PUBLICATIONS, INC.	1964 \$.35 4 P
152 MUSIC EDUCATORS NATIONAL CONFERENCE A CAREER IN MUSIC EDUCATION MUSIC EDUCATORS NATIONAL CONFERENCE	1962 \$.10 20 P	152.048 OEPARTMENT OF EMPLOYMENT MUSICIAN, INSTRUMENTAL OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 5 P
152 MUSIC EOUCATORS NATIONAL CONFERENCE THE MARKET FOR MUSIC TEACHERS MUSIC EOUCATORS NATIONAL CONFERENCE	1963 \$.50 19 P	152.048 FINNEY CO. CHORAL DIRECTOR FINNEY CO.	1966 UNPR 4 P
152 MUSIC EOUCATORS NATIONAL CONFERENCE Post-Baccalaureate Grants and Amaros in Music Music Eoucators national Conference	1963 \$1.00 32 P	152.048 FINNEY CO. Church Organist Finney Co.	1965 UNPR 4 P
152 MUSIC TEACHERS NATIONAL ASSOCIATION. INC. CAREERS IN MUSIC MUSIC TEACHERS NATIONAL ASSOCIATION. INC.	1966 \$.10 4 P	152.048 FINNEY CO. Instrumental musician Finney Co.	1964 UNPR 4 P
	1964 \$4.50 224 P	152.048 FINNEY CO. ORCHESTRA LEADER FINNEY CO.	1966 UNPR 4 P
152 SPAETH, SIGMUNO OPPORTUNITIES IN MUSIC CAREERS VOCAT:ONAL GUIOANCE MANUALS	1966 \$1.45 128 P	152.048 FINNEY CO. PROFESSIONAL SINGER FINNEY CO.	1963 UNPR 4 P
152 THE INSTITUTE FOR RESEARCH CAREER AS A POPULAR SINGER AND ENTERTAINER IN SHOW BUSINESS	1965 UNPR 28 P	152.048 PALMER ASSOCIATES MUSICIAN PALMER ASSOCIATES 152.048 SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 2 P 1962
THE INSTITUTE FOR RESEARCH 152 THE INSTITUTE FOR RESEARCH MUSIC AS A CAREER	UNPR	BANO LEADERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC. 152.048 SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P
THE INSTITUTE FOR RESEARCH 152 THE INSTITUTE FOR RESEARCH POPULAR MUSIC AS A CAREER	24 P 1966 UNPR 24 P	INSTRUMENTALISTS IN CLASSICAL MUSICJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P
THE INSTITUTE FOR RESEARCH 152 THE INSTITUTE FOR RESEARCH SCHOOL MUSIC AS A CAREER THE INSTITUTE FOR RESEARCH	1965 UNPR 24 P	152.048 SCIENCE RESEARCH ASSOCIATES, INC. INSTRUMENTALISTS IN POPULAR MUSICJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR 4 P
152 THE KIPLINGER MAGAZING CAREERS IN MUSIC THE KIPLINGER MAGAZING		152.048 SCIENCE RESEARCH ASSOCIATES, INC. OPERA AND CONCERT SINGERSJUNIOR OCCUPATIONAL BRIEFS	1962 UNPR 4 P
152.028 CAREERS MUSIC TEACHER, SCHOOL CAREERS	1964 \$.15 2 P	SCIENCE RESEARCH ASSOCIATES, INC. 152.048 SCIENCE RESEARCH ASSOCIATES, INC. ORCHESTRA CONOUCTORS—JUNIOR OCCUPATIONAL BRIEFS	1962 UNPR 4 P
152.028 CAREERS Music Therapist Careers	1965 \$.15 2 P	SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR
152.028 CHRONICLE GUIOANCE PUBLICATIONS, INC. TEACHER, MUSIC CHRONICLE GUIOANCE PUBLICATIONS, INC.	1766 \$.35 4 P	SCIENCE RESEARCH ASSOCIATES, INC. 152.048 SCIENCE RESEARCH ASSOCIATES, INC. SINGERS	4 P 1966 UNPR
152.028 FINNEY CO. Piano teacher Finney Co.	1963 Unpr 4 P	SINGERS IN POPULAR MUSICJUNIOR OCCUPATIONAL	
152.028 FINNEY CO. School Bano Director Finney Co.	1966 UNPR 4 P	BRIEFS SCIENCE RESEARCH ASSOCIATES, INC. 152.048 STOODARD, HOPE	4 P
152.028 FINNEY CO. Singing teacher Finney Co.	1963 UNPR 4 P	SYMPHONY CONDUCTORS OF THE U. S. A. THOMAS Y. CROWELL, CO. 152.048 ZIELKE, CAROLYN	\$5.00 405 P 1961
152.028 SCIENCE RESEARCH ASSOCIATES, INC. INSTRUMENTAL MUSIC TEACHERSJUNIOR OCCUPATIO VAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	CHURCH MUSIC DIRECTOR CAREERS 152.088 BRYANT, BERNICE GEORGE GERSHHIN YOUNG COMPOSER	UNPR 4 P E 1965
	1966 UNPR 4 P	GEDRGE GERSHMIN YOUNG COMPOSER BOBBS-MERRILL CO., INC. 152.088 FINNEY CO. MUSIC ARRANGER	\$2.25 200 P
152.028 SCIENCE RESEARCH ASSOCIATES, INC. SINGING TEACHERSJUNIOR DCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	MUSIC ARRANGER FINNEY CO. 152.088 FINNEY CO. HUSIC COMPOSER	UNPR 4 P 1964 UNPR
152.048 CAREERS Instrumental Husician Careers	1965 \$.15 2 P	FINNEY CD.	1967 UNPR
152.048 CAREERS MUSICIAN (MUSIC-REC'LAR WORK OR SIDELINE) CAREERS	1966 UNPR	SCIENCE RESEARCH ASSOCIATES, INC.	4 P



			A-71
152.088 SCIENCE RESEARCH ASSOCIATES, INC. COMPOSERS AND ARRANGERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	153.228 FINNEY CO. SKI INSTRUCTOR FINNEY CO.	1967 UNPR 4 P
153 OCCUPATIONS IN ATHLETICS AND SPORTS		153.228 GROUP, VERNARO F. PHYSICAL EOUCATION TEACHER PERSONNEL SERVICES, INC.	1964 \$.50 6 P
	FREE 7 P	153.228 SCIENCE RESEARCH ASSOCIATES, INC. ATHLETIC COACHESJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC. 153.228 SCIENCE RESEARCH ASSOCIATES, INC.	1963 • UNPR • 4 P
NATIONAL EDUCATION ASSOCIATION 153 BELL, JOSEPH N. HORLO SERIES THRILLS JULIAN MESSNER + CO.	J 1962 \$3.64 189 P	PHYSICAL EDUCATION TEACHERS—JUNIOR OCCUPATIO NAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC. 153.228 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	UNPR 4 P 1958 \$-10
153 CAREERS PHYSICAL EDUCATION (TRAINING GUIDE NO. 6) CAREERS	1966 Unpr 2 P	PHYSICAL EDUCATOR THE GUIDANCE CENTRE; ONTARIO COLLEGE OF EDUCATION	4 P
153 INSTITUTE FOR RESEARCH	1967	153.248 FINNEY CO.	1963
Careers in Physical Education	Unpr	Jockey	UNPR
Institute for Research	24 p	Finney Co.	4 P
153 ISAACS, STAN CAREERS AND OPPORTUNITIES IN SPORT: E. P. OUTTON + CO.	1964	153.268 FINNEY CO.	1965
	\$4.50	Baseball umpire	UNPR
	192 P	Finney Co.	4 P
153 MAKECHNIE, GEORGE K.	1963	153.348 CAREERS	1964
Physical Education as a Career	\$1.00	Baseball player	\$.25
Bellman publishing Co.	30 P	Careers	7 P
153 NATIONAL EDUCATION ASSOCIATION CAREERS IN PHYSICAL EDUCATION FOR GIRIC NATIONAL EDUCATION ASSOCIATION	FREE 14 P	153.348 CHRONICLE GUIOANCE PUBLICATIONS, INC. Athlete Chronicle Guioance Publications, Inc.	1967 \$.35 4 P
153 NATIONAL EDUCATION ASSOCIATION PHYSICAL EDUCATION AND COACHING AS YOUR CAREER NATIONAL EDUCATION ASSOCIATION	FREE 5 P	153.348 COLE, BOB Athlete (SO you want to make the majors) Careers	1961 UNPR 4 P
153 ROBINSON, JACKIE + OUCKETT, ALFREO	J 1965	153.348 OEPARTMENT OF EMPLOYMENT	1963
Breakthrough to the Big League	\$2.95	Baseball player, professional	UNPR
Harper + Row, Inc.	178 P	Department of Employment, state of California	7 P
153 ROBINSON, RAY	1962	153.348 OEPARTMENT OF EMPLOYMENT PROFESSIONAL ATHLETE GOLFER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964
TEO WILLIAMS	\$3.29		UNPR
G.P. PUTNAMS SONS	191 P		6 P
153 THE INSTITUTE FOR RESEARCH	1958	1534348 FINNEY CO.	1966
ATHLETIC COACHING AS A CAREER	UNPR	BOXER	UNPR
THE INSTITUTE FOR RESEARCH	23 P	FINNEY CO.	4 P
153 THE INSTITUTE FOR RESEARCH PHYSICAL EOUCATION AS A CAREER THE INSTITUTE FOR RESEARCH	1962	153.348 FINNEY CO.	1964
	UNPR	PROFESSIONAL BASKETBALL PLAYER	UNPR
	24 P	FINNEY CO.	4 P
153 THE INSTITUTE FOR RESEARCH	1961	153.348 FINNEY CO.	1962
PROFESSIONAL ATHLETICS AS A CAREER	UNPR	PROFESSIONAL BASEBALL PLAYER	UNPR
THE INSTITUTE FOR RESEARCH	24 P	FINNEY CO.	4 P
153.228 CAREERS	1965	153.348 FINNEY CO.	1966
PHYSICAL EOUCATION TEACHER	UNPR	Professional Bowler	UNPR
Careers	4 P	Finney Co.	4 P
153.228 CAREERS PHYSICAL EOUCATION TEACHER CAREERS	1966	153.348 FINNEY CO.	1963
	\$.25	Professional football player	UNPR
	7 P	Finney Co.	4 P
153.228 CHRONICLE GUIOANCE PUBLICATIONS, INC. INSTRUCTOR, PHYSICAL EQUEATION CHRONICLE GUIOANCE PUBLICATIONS, INC.	\$.35 4 P	153.348 FINNEY CO. Tennis professional Finney Co.	1963 UNPR 4 P
153.228 DEPARTMENT OF EMPLOYMENT	1965	153.348 GREENE, CARLA	E 1961
SKI INSTRUCTOR	UNPR	I WANT TO BE A BASEBALL PLAYER	\$2.50
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	3 P	CHILORENS PRESS, INC.	28 P
153.228 FINNEY CO.	1966	153.340 PALMER ASSOCIATES PROFESSIONAL ATHLETE PALMER ASSOCIATES	1963
Athletic team trainer	UNPR		UNPR
Finney Co.	4 P		2 P
153.228 FINNEY CO.	1966	153.348 RICHTER, EO	J 1966
GOLF PROFESSIONAL	UNPR	The making of a pro quarterback	\$1.95
FINNEY CO.	4 P	Grosset + Ounlap	145 P
153.228 FINNEY CO.	1966	153.34B SCIENCE RESEARCH ASSOCIATES, INC.	1964
Judo instructor	UNPR	PROFESSIONAL ATHLETES	UNPR
Finney Co.	4 P	SCIENCE RESEARCH ASSOCIATES, INC.	4 P
153.228 FINNEY CO.	1966	153.348 SCIENCE RESEARCH ASSOL.ATES, INC. PROFESSIONAL FOOTBALL PLAYERS—JUNIOR OCCUPAT IONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962
Professional ice skater	UNPR		UNPR
Finney Co.	4 P		4 P
153.228 FINNEY CO. R101NG INSTRUCTOR FINNEY CO.	4 P	153.348 SCIENCE RESEARCH ASSOCIATES. INC. PROFESSIONAL BASEBALL PLAYERS—JU! (OCCUPAT IONAL BRICES	1962 UNPR 4 P
153.228 FINNEY CO. SKI INSTRUCTOR FINNEY CO.	1962 UNPR 4 P	SCIENCE RESEARCH ASSOCIATES, INC. 153.348 SCIENCE RESEARCH ASSOCIATES, INC. PROFESSIONAL ATHLETES SCIENCE RESEARCH ASSOCIATES. INC.	



153.348 THE GUIOANCE CENTRE, ONTARIO COLLEGE OF EOUCATION HOCKEY PLAYER	1965 \$•10 4 P	159 SCIENCE RESEARCH ASSOCIATES, INC. RECREATION WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION		159 THE AMERICAN NATIONAL REO CROSS Entering a career in recreation The American National Reo Cross	1963 FREE 9 P
159 OCCUPATIONS IN ENTERTAINMENT AND RECREATION	•	159 THE INSTITUTE FOR RESEARCH CAREERS AS TELEVISION AND RADIO PERFORMERS THE INSTITUTE FOR RESEARCH	1961 UNPR 24 P
159 AMERICAN ASSOCIATION FOR HEALTH, PHYSICAL EOUCATION AND RECREATION RECREATION AS YOUR CAREER NATIONAL EOUCATION ASSOCIATION	FREE 2 P	THE INSTITUTE FOR RESEARCH	1964 Unpr 24 p
159 AMERICAN CAMPING ASSOCIATION, INC. CAMP JOB DESCRIPTIONS AMERICAN CAMPING ASSOCIATION, INC.	FREE 19 P	159 THE INSTITUTE FOR RESEARCH CAREERS IN TELEVISION THE INSTITUTE FOR RESEARCH	28 P
159 AMERICAN CAMPING ASSOCIATION, INC. CAREERS IN CAMPING AMERICAN CAMPING ASSOCIATION, INC.	FREE 2 P	159 THE INSTITUTE FOR RESEARCH RECREATION LEADERSHIP AS A CAREER THE INSTITUTE FOR RESEARCH	1965 Unpr 24 p
159 BRUNTON, JOSEPH A.	1962	159 THE INSTITUTE FOR RESEARCH TELEVISION ANO RADIO ANNOUNCER. INTERVIEWER. COMMENTATOR CAREERS THE INSTITUTE FOR RESEARCH	1965
Shoulo you seek a career in youth services	FREE		Unpr
New york life insurance co.	11 P		24 p
159 BRUNTON, JOSEPH A., JR.	1965	159.048 FINNEY CO.	1963
Should You Seek a Career in Youth Services	UNPR	CIRCUS CLOWN	UNPR
New York Life Insurance Company	7 P	FINNEY CO.	4 P
159 CAREERS	1967	159.048 FINNEY CO.	1963
T. V. DIRECTORS	\$.25	Puppeteer	UNPR
CAREERS	7 P	Finney Co.	4 P
159 CHRONILLE GUIOANCE PUBLICATIONS, INC. PHYSICAL PERFORMERS CHRONICLE GUIOANCE PUBLICATIONS, INC.	1963	159.048 FINNEY CO.	1965
	\$.35	Ventriloquisi	UNPR
	4 P	Finney Co.	4 P
159 OARBY, RAY		159.148 CAREERS	1962
The space age sport skyolving		Radio—T. V. Announcer	\$.25
Julian Messner, inc.		Careers	6 P
159 ENDICOTT JUNIOR COLLEGE TELEVISION, RADIO AND THEATER COURSE ENDICOTT JUNIOR COLLEGE	FREE 2 P	159.14B CAREERS Radio—T.V. Announcer Careers	1967 \$.25 5 P
NIGHT CLUB ENTERTAINER FINNEY CO.	196 5 UNPR 4 P	159.148 CHRONICLE GUIOANCE PUBLICATIONS, INC. Announcer (RADIO + TV) Chronicle Guioance Publications, Inc.	1967 \$.35 4 P
159 FINNEY CO.	1966	159.148 CHRONICLE GUIOANCE PUBLICATIONS, INC.	1963
RADID-TELEVISION NEWS DIRECTOR	UNPR	OISC JOCKEY	\$.35
FINNEY CO.	4 P	CHRONICLE GUIOANCE PUBLICATIONS, INC.	4 P
159 GIRL SCOUTS OF THE U. S. A. JOBS IN GIRL SCOUT CAMPS GIRL SCOUTS OF THE U. S. A.	1965	159.148 CHRONICLE GUIOANCE PUBLICATIONS, INC.	1963
	FREE	RADIO AND TV ANNOUNCER	\$.35
	2 P	CHRONICLE GUIOANCE PUBLICATIONS, INC.	4 P
159 HYDE, WAYNE	E 1960	159.148 OEPARTMENT OF EMPLOYMENT	1964
What odes a parachutist od	\$2.57	OISC JOCKEY	UNPR
Oddo, Mead + CO.	64 P	OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	3 P
159 MARSH, ROBERT R. Seeking a career, how about recreation New York State recreation society	FREE 12 P	159.148 OEPARTMENT OF EMPLOYMENT RADIO AND TELEVISION ANNOUNCER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 Unpr 7 p
159 NATIONAL ASSOCIATION FOR MENTAL HEALTH	1961	159.148 EMPLOYMENT SECURITY AGENCY	1960
THE RECREATION THERAPIST	Free	Radio announcer	UNPR
VATIONAL ASSOCIATION FOR MENTAL HEALTH	4 P	Employment Security Agency, State of Ioaho	3 P
159 NATIONAL ASSOCIATION OF BROADCASTERS	1965	159.148 FINNEY CO.	1966
Careers in Radio	Free	OISC.JOCKEY (RADIO PERSONALITY)	UNPR
Vational association of Broadcasters	20 P	FINNEY CO.	4 P
159 NATIONAL ASSOCIATION OF BROADCASTERS	1965	159.148 FINNEY CO.	1965
Careers in Television	FREE	Radio Announcer	Unpr
National association of Broadcasters	20 P	Finney Co.	4 p
159 NATIONAL ASSOCIATION OF BROADCASTERS	1967	159.148 FINNEY CO.	1966
SO YOURE GOING ON TV	FREE	Sports reporter	UNPR
NATIONAL ASSOCIATION OF BROADCASTERS	10 P	Finney Co.	4 P
159 NATIONAL EDUCATION ASSOCIATION Recreation and your career National Education Association	FREE 2 P	159.148 NATIONAL BROADCASTING CO. Announcers qualifications National Broadcasting Co.	FREE 2 P
159 NATIONAL RECREATION ASSOCIATION COLLEGES AND UNIVERSITIES REPORTING MAJOR CURRICULA IN RECREATION NATIONAL RECREATION ASSOCIATION	1964	159-14B PALMER ASSOCIATES	1963
	Free	Radio Announcer	UNPR
	2 P	Palmer associates	2 P
159 NGATHEASTERN UNIVERSITY PROGRAMS IN RECREATION, PHYSICAL EOUGATION, PHYSICAL THERAPY NORTHEASTERN UNIVERSITY	FREE 9 P	159.148 SCIENCE RESEARCH ASSOCIATES, INC. OISC JOCKEYSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR 4 P
159 RANSON JO + PACK, RICHARO OPPORTUNITIES 14 RADIO VOCATIONAL GUIDANCE MANUALS	1949	159.148 CCIENCE RESEARCH ASSOCIATES, INC.	1965
	\$1.45	DISC JOCKEYS	UNPR
	96 P	SCIENCE RESEARCH ASSOCIATES, INC.	4 P



OCCUPATIONAL BRIEFS	1962 UNPR 4 P	160 FINNEY CO- Insurance Auditor Finney Co.	1962 UNPR 4 P
SCIENCE RESEARCH ASSOCIATES, INC. 159.146 SCIENCE RESEARCH ASSOCIATES, INC.	1965	INDE LOTORE IN MODORALING	1963 \$2.79 159 P
RADIO AND TELEVISION ANNOUNCERS Science Research associates, Inc.	ÜNPR 1959	RICHARDS ROSEN PRESS, INC. 160 MCADAMS, LEDNARD J. ACCOUNTINGGROWTH LEADS THE PROFESSIONS	1963 FREE
DADID ANNUNCED	1959 \$.50 6 P	MCADAMS, LEDNARD J. 160 THE AMERICAN ACCOUNTING ASSOCIATION	1 P FREE
159.168 FINNEY CO. CONTINUITY DIRECTOR FOR RÁDIO AND TELEVISION FINNEY CO.	1963 UNPR 4 P	YOUNG EYES ON ACCOUNTING THE AMERICAN ACCOUNTING ASSOCIATION 160 THE INSTITUTE OF INTERNAL AUDITORS	8 P
159.168 FINNEY CD. RADIO OR TELEVISION TRAFFIC DIRECTOR FINNEY CD.	1963 UNPR 4 P	THE FIELD OF INTERNAL AUDITING THE INSTITUTE OF INTERNAL AUDITORS	FREE 10 P 1961
159.228 CAREERS SAMP COUNSELOR	1962 UNPR 2 P	16D THE KIPLINGER MAGAZINE CAREERS IN ACCOUNTING THE KIPLINGER MAGAZINE	ÜNPR 4 P
159.228 CAREERS	1967 \$.15 2 P	160 U.S. DEPARTMENT OF LABOR EMPLOYMENT OPPORTUNITIES FOR WOMEN IN PROFESS IONAL ACCOUNTING SUPERINTENDENT OF DOCUMENTS	1957 \$.25 40 P
	1961 UNPR 5 P	160 U.S. TREASURY DEPARTMENT CAREERS IN TAX WORK SUPERINTENDENT OF DOCUMENTS	1964 UNPR 14 P
159.228 FINNEY CO. ODG TRAINER FINNEY CO.	1963 UNPR 4 P	160 UNITED BUSINESS SCHOOLS ASSOCIATION ACCOUNTING FOR YOUR FUTURE UNITED BUSINESS SCHOOLS ASSOCIATION	1966 FREE 21 P
159.228 FINNEY GO. WILO ANIMAL TRAINER FINNEY CO.	1965 UNPR 4 P	160.180 CAREERS ACCOUNTANT (NOT ENOUGH CPAS TO MEET THE NEED) Careers	1962 UNPR 3 P
159.228 FORNWALT, RUSSELL J. CAMP COUNSELOR (HOW TO BECOME A SUMMER CAMP COUNSELOR)	1966 UNPR 4 P	160.188 ACCOUNTING CAREERS COUNCIL ACCOUNTING IS BUSINESS LEADERSHIP ACCOUNTING CAREERS COUNCIL	FREE 6 P
	1965 FREE 6 P	160.188 AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS A CAREER AS A CERTIFIED PUBLIC ACCOUNTANT AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUN TANTS	1966 UNPR 32 P
159.228 KLEIN, ALAN F. CAMP COUNSELING IS CHANNEL NUMBER ONE American Camping association, inc.	1959 FREE 2 P	160.188 ASHWORTH, JOHN Careers in accounting Henry Z. Walck, Inc.	1963 \$3.50 109 P
159.228 SCIENCE RESEARCH ASSOCIATES, INC. CAMP COUNSELORS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	160.188 AUERBACH, SYLVIA Accountant (Jobs In The Money) Auerbach, Sylvia	1964 UNPR 2 P
159.248 CHRONICLE GUIDANCE PUBLICATIONS, INC. ACROBAT (AERIALIST) CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	160.188 CAREERS Accountant Careers	1964 \$.25 7 P
159.248 FINNEY CO. Aerialist Finney Co.	1963 UNPR 4 P	160.188 CAREERS ACCOUNTING (CAREER TRAINING GUIDE) SAREERS	1964 JNPR 2 P
159.268 FINNEY CO. Casting director Finney Co.	1963 UNPR 4 P	160.188 CAREERS Auditor Careers	1966 \$.15 2 P
16 OCCUPATIONS IN ADMINISTRATIVE SPECIALIZATIONS		160.188 CAREERS Cost accountant Sareers	1966 \$.15 2 P
160 ACCOUNTANTS AND AUDITORS 160	1967	160.188 CHRONICLE GUIDANCE PUBLICATIONS, INC. ACCOUNTANT CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 \$.35 4 P
MANAGERS (BUSINESS GROWTH STOSTS SALARIED MANAGEMENT JOBS) Leibovitz, Sam		160.188 CHRONICLE GUIDANCE PUBLICATIONS, INC. INDUSTRIAL COST ACCOUNTANT CHRONICLE GUIDANCE PUBLICATIONS, INC.	1961 \$.35 4 P
160 AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS ACCOUNTING DRIENTATION TEST FOR HIGH SCHOOL PUPILS AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUN	UNPR 2 P	160.188 DEPARTMENT OF EMPLOYMENT SERVIFIED PUBLIC ACCOUNTANT DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR
TANTS 160 AMERICAN WOMANS SOCIETY OF CERTIFIED	1964	160.188 DEPARTMENT OF EMPLOYMENT JUNIOR ACCOUNTANT DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 Unpr 2 P
PUBLIC ACCOUNTANTS MAPPING YOUR FUTURE AMERICAN WOMANS SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS	FREE 16 P	160.188 EMPLOYMENT SECURITY AGENCY Accountant Employment Security Agency, State of Ioaho	1963 UNPR 4 P
160 CAREY, JOHN L. Should you be an accountant New York Life Insurance Co.	1963 UNPR 11 P	160.188 FINNEY CO. CERTIFIED PUBLIC ACCOUNTANT FINNEY CO.	1966 Unpr 4 p
	1965 \$4.50 224 P	160.188 FINNEY CO. COST ACCOUNTANT FINNEY CO.	1963 Unpr 4 P

λ-73



16D.188 FINNEY CO. GENERAL ACCOUNTANT FINNEY CO.	1964 UNPR 4 P	16D.188 UNIVERSITY OF ALABAMA ACCOUNTANCY CAREERS UNIVERSITY OF ALABAMA	FREE
16D.188 FINNEY CO. Internal Auditor Finney CD.	1964 UNPR 4 P	16D.189 CAREERS BUSINESS ADMINISTRATION CAREERS, INC.	1967 UNPR 2 P
16D.188 FORD MOTOR CO. So you want to work in accounting Ford motor co.	FREE 6 P	16D.189 CAREERS Managers Careers, inc.	1967 UNPR 6 P
16D.188 HOOVER, J. EDGAR THE ACCOUNTANTS ROLE IN THE FBI REPRINTED FROM JOURNAL OF ACCOUNTANCY	1965 Unpr 7 P	l6D.189 CARFERS Managers Careers	1966 UNPR 4 P
16D.188 INDIANA EMPLOYMENT SECURITY DIVISION ACCOUNTANT, PUBLIC INDIANA EMPLOYMENT DIVISION, STATE OF INDIANA	1964 UNPR 6 P	161 BUDGET AND MANAGEMENT ANALYSIS OCCUPATIONS	
16D.188 INTERNATIONAL ACCOUNTANTS SOCIETY, INC. YOUR BUSINESS SUCCESS THROUGH ACCOUNTING INTERNATIONAL ACCOUNTANTS SOCIETY, INC.	FREE 24 P	161 DIENER, ROYCE HOW TO FINANCE A GROWING BUSINESS FREDERICK FELL, INC.	1965 \$6.95 378 P
16D.188 JOHN HANCOCK LIFE INSURANCE MANAGEMENT ACCOUNTANTS JOHN HANCOCK LIFE INSURANCE	FREE 4 P	162 PURCHASING MANAGEMENT OCCUPATIONS	
16D.188 NATIONAL SOCIETY OF PUBLIC ACCOUNTANTS PUBLIC ACCOUNTING AS A CAREER FOR YOU NATIONAL SOCIETY OF PUBLIC ACCOUNTANTS	1966 FREE 7 P	162 AMERICAN ASSOCIATION OF PETROLEUM LANDMEN CAREER OPPORTUNITIES OF A PETROLEUM LANDMAN AMERICAN ASSOCIATION OF PETROLEUM LANDMEN	FREE 6 P
16D.188 PALMER ASSOCIATES ACCOUNTANT PALMER ASSOCIATES	1963 UNPR 2 P	162 FINE, I. V. PURCHASING AS A CAREER NATIONAL ASSOCIATION OF PURCHASING AGENTS	1961 UNPR 26 P
16D.188 PALMER ASSOCIATES Internal auditor Palmer associates	1963 UNPR 2 P	162 THE INSTITUTE FOR RESEARCH CAREER AS A RETAIL MERCHANDISE BUYER THE INSTITUTE FOR RESEARCH	1962 UNPR 23 P
16D.188 PENZ, A. J. ACCOUNTANCY-A VOCATION AND PROFESSION BELLMAN PUBLISHING CO.	1958 \$1.DD 44 P	162 THE INSTITUTE FOR RESEARCH CAREERS IN PURCHASING-INDUSTRY, COMMERCE, GOVERNMENT	1959 UNPR 24 P
16D.188 REID, JOHN B. WHAT EVERY YOUNG ACCOUNTANT SHOULD KNOW THE CANDIDATE PRESS	1963 \$2.15 175 P	THE INSTITUTE FOR RESEARCH 162.118 DEPARTMENT OF EMPLOYMENT CONTRACT ADMINISTRATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1967 UNPR 4 P
16D.188 ROHN, FRED H. SO YOU WANT TO BE AN ACCOUNTANT HARPER + ROW, INC.	1965 \$3.5D 173 P	162.118 DEPARTMENT OF EMPLOYMENT CONTRACT ADMINISTRATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1961 UNPR 4 P
16D.188 SCIENCE RESEARCH ASSOCIATES, INC. ACCOUNTANTSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	162.158 AFFLECK, GORDON BURT SHOULD YOU BE A PURCHASING AGENT	1962 FREE 11 P
16D.188 SCIENCE RESEARCH ASSOCIATES, INC. ACCOUNTANTS SCIENCE PESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	NEW YORK LIFE INSURANCE CO. 162.158 CAREERS BUYER CAREERS	1963 UNPR 3 P
16D.188 SCIENCE RESEARCH ASSOCIATES, INC. ACCOUNTANTS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P	162.15B CAREERS BU'ER CAREERS	1963 \$.25 7 P
CERTIFIED PUBLIC ACCOUNTANTS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P	162.158 CAREERS PURCHASING AGENT CAREERS	1961 UNPR 2 P
16D.188 THE AMERICAN INSTITUTE OF CPA-S A CAREER AS A CERTIFIED PUBLIC ACCOUNTANT THE AMERICAN INSTITUTE OF CPA-S	1964 UNPR 32 P	162.158 CAREERS PURCHASING AGENT CAREERS	1964 \$.25 7 P
160.188 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION ACCOUNTANT THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	1965 \$.1D 4 P	162.158 CHRONICLE GUIDANCE PUBLICATIONS, INC. BUYER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1 +64 \$ • 35 4 P
EDUCATION BANK ACCOUNTANT	1963 \$.10 4 P	162.158 CHRONICLE GUIDANCE PUBLICATIONS, INC. PURCHASING AGENT CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P
	1964	162.158 CHRONICLE GUIDANCE PUBLICATIONS, INC. PURCHASING AGENT CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P
ACCOUNTANCY AS A CAREER THE INSTITUTE FOR RESEARCH	UNPR 2D P	162.158 DEPARTMENT OF EMPLOYMENT BUYER STATE OF SAMESONA	1966 UNPR 4 P
16D.188 THE INSTITUTE FOR RESEARCH CAREER AS A PUBLIC ACCOUNTANT (CPA) THE INSTITUTE FOR RESEARCH		DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 162.158 DEPARTMENT OF EMPLOYMENT SECURITY MANAGER, PURCHASING DEPARTMENT DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF	UNPR 2 P
16D.188 THE INSTITUTE FOR RESEARCH CAREER AS A CERTIFIED PUBLIC ACCOUNTANT (CPA) THE INSTITUTE FOR RESEARCH	1966 UNPR 24 P	UTAH	1963
16D.188 THE INSTITUTE FOR RESEARCH COST ACCOUNTING AS A CAREER THE INSTITUTE FOR RESEARCH	1959 UNPR 23 P	162.158 DEPARTMENT OF EMPLOYMENT PURCHASING AGENT DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	UNPR 6 P
16D.188 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR ACCOUNTANTS, DOC. NO. 145D-1 SUPERINTENDENT OF DOCUMENTS	1966 \$.D5 4 P	162.158 DILLON, THOMAS F. WHEN A SALESMAN TURNS P. A. CHRONICLE GUIDANCE PUBLICATIONS, INC.	UNPR 4 P



			V-12
162.158 FINNEY CO. ART DEALER	1963 UNPR 4 P	163 NATIONAL ASSOCIATION OF MANUFACTURERS THE ROLE OF MARKETING NATIONAL ASSOCIATION OF MANUFACTURERS	1962 FREE 13 P
FINNEY 162.158 FINNEY CO. CHAIN STORE BUYER FINNEY CO.	1966 UNPR 4 P	163.118 BULLEN, H. JAY SALES MANAGER (AN INTIMATE LOOK AT TODAYS INDUSTRIAL SALES MANAGER) CAREERS	1960 UNPR 4 P
162.150 FINNEY CD. DEPARTMENT STORE BUYER FINNEY CD.	1962 UNPR 4 P	163.118 CAREERS SALES (MARKETING) MANAGER CAREERS	1966 \$.15 2 P
162.158 FINNEY CD. FOOD BROKER FINNEY CO.	1964 UNPR 4 P	163.118 CAREERS SALES MANAGER CAREERS	1961 UNPR 2 P
162.158 FINNEY CO. HOTEL PURCHASING AGENT FINNEY CO.	1967 UNPR 4 P	163.118 DEPARTMENT OF EMPLOYMENT SECURITY MANAGER, SALES DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF	UNPŖ
162.158 FINNEY CO. HOTEL PURCHASING AGENT FINNEY CO.	1962 UNPR 4 P	UTAH 163.118 FINNEY CO. NEWSPAPER CIRCULATION SUPERVISOR FINNEY CO.	1962 UNPR 4 P
162.158 FINNEY CO. Livestock buyer Finney Co.	1964 UNPR 4 P	164 ADVERTISING MANAGEMENT OCCUPATIONS	
162.158 FINNEY CO. PURCHASING AGENT FINNEY CO.	1965 UNPR 4 P	164 ADVERTISING FEDERATION OF AMERICA JOBS IN ADVERTISING ADVERTISING FEDERATION OF AMERICA	FREE 15 P
162.158 FORD MOTOR CO. PURCHASING AT FORD MOTOR CO. FORD MOTOR CO.	FREE 6 P	164 ADVERTISING FEDERATION OF AMERICA QUESTIONS AND ANSWERS ABOUT ADVERTISING ADVERTISING FEDERATION OF AMERICA	FREE 6 P
162.158 FRISBY, CLARE S. EMPLOYMENT OUTLOOK FOR PURCHASING AGENTS SUPERINTENDENT OF ODCUMENTS	1960 FREE 2 P	164 AMERICAN ASSOCIATION OF ADVERTISING AGENCIES CAREER DEPORTUNITIES IN ADVERTISING	1966 FREE 21 P
162.158 FRISBY, CLARE S. PURCHASING AGENT (EMPLOYMENT OUTLOOK) FRISBY, CLARE S.	UNPR 4 P	AMERICAN ASSOCIATION OF ADVERTISING AGENCIES 164 AMERICAN ASSOCIATION OF ADVERTISING AGENCIES	1966 FREE 10 P
162.158 KANSAS STATE EMPLOYMENT SERVICE PURCHASING AGENT (BUYER) KANSAS STATE EMPLOYMENT SERVICE 162.158 NATIONAL ASSOCIATION OF PURCHASING	FREE 1 P	EDUCATION FOR ADVERTISING CAREERS AMERICAN ASSOCIATION OF ADVERTISING AGENCIES 164 BOLAND+ CHARLES MICHAEL CAREERS AND OPPORTUNITIES IN ADVERTISING	1964 \$4.50
162.158 NATIONAL ASSOCIATION OF PURCHASING AGENTS YOUR CAREER IN PURCHASING VATIONAL ASSOCIATION OF PURCHASING AGENTS	FREE 4 P	E. P. DUTTON + CO. 164 BUREAU OF APPOINTMENTS AND OCCUPATIONAL INFORMATION UNIVERSITY OF MICHIGA	215 P 1961 UNPR
162.158 NATIONAL FOOD BROKERS ASSOCIATION HISTORY DEFINES THE FOOD BROKER NATIONAL FOOD BROKERS ASSOCIATION	UNPR 10 P	CAREERS IN ADVERTISING BUREAU OF APP. + OCCUPATIONAL INFORMATION UNIV. OF MICHIGAN	4 P
PURCHASING AGENT Palmer associates	1963 UNPR 2 P	164 CAREERS Advertising Jobs Careers	1964 UNPR 4 P
162.158 SCIENCE RESEARCH ASSOCIATES, INC. BUYERS SCIENCE RESEARCH ASSOCIATES, INC.	4 P	164 CAREERS ADVERTISING WORKERS CAREERS	1964 \$.25 6 P
162-158 SCIENCE RESEARCH ASSOCIATES, INC. PURCHASING AGENTS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	164 CAREERS ADVERTISING (TRAINING GUIDE) CAREERS	1965 UNPR 2 P
162.158 SCIENCE RESEARCH ASSOCIATES, INC. PURCHASING AGENTSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P	164 CAREERS SALES PROMOTION MANAGER, RETAIL CAREERS, INC.	\$.15 2 P
162.158 SCIENCE RESEARCH ASSOCIATES, INC. STORE BUYERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC. 162.158 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	UNPR 4 P	164 CHRONICLE GUIDANCE PUBLICATIONS, INC. ADVERTISING MEN CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.35 4 P
EDUCATION PURCHASING AGENT THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	\$.10 4 P	164 FINNEY CO. ADVERTISING MEDIA DIRECTOR FINNEY CO. 164 GAMBLE, FREDERIC R.	UNPR 4 P 1963
162-158 THE INSTITUTE FOR RESEARCH CAREER AS A MERCHANDISE BUYER IN RETAILING THE INSTITUTE FOR RESEARCH	1967 UNPR 24 P	WHAT ADVERTISING AGENCIES AREWHAT THEY DO AND HOW THEY DO IT GAMBLE. FREDERIC R.	UNPR 32 P
162.168 FINNEY CO. GRAIN MERCHANDISER FINNEY CO.	UNPR 4 P	164 JOHNSON, GEORGE YOUR CAREER IN ADVERTISING JULIAN MESSNER	1966 \$3.64 189 P
163 SALES AND DISTRIBUTION MANAGEMENT OCCUPATION	NS	164 MADEMOISELLE TEN ADVERTISING JOBS ALUMNAE ADVISORY CENTER, INC.	\$.25 4 P
163 LUBECK, ERNEST J. TRAFFIC MANAGER MICHIGAN EMPLOYMENT SECURITY COMMISSION	1960 \$.25 16 P	164 MICHIGAN STATE UNIVERSITY THE CURRICULUM IN ADVERTISING AT MICHIGAN STATE UNIVERSITY MICHIGAN STATE UNIVERSITY	FREE 1 P
163 MICHIGAN STATE UNIVERSITY, SCHOOL OF PACKAGING CURRICULUM REQUIREMENTS MICHIGAN STATE UNIVERSITY, SCHOOL OF PACKAGING	FREE 3 P	164 RAY, ROYAL H. CAREERS IN ADVERTISING QUILL + SCROLL FOUNDATION	UNPR 11 P

N-75



-164 RYAN, BERNARD, JR. SD YOU WANT TO GD INTO ADVERTISING HARPER BROTHERS, INC.	1961 \$3.50 178 P	BERNAYS, EDWARD L. YOUR FUTURE IN PUBLIC RELATIONS RICHARDS ROSEN PRESS, INC.	1961 \$2.79 158 P
164 SCIENCE RESEARCH ASSOCIATES, INC. ADVERTISING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	165 BROWN, MARY L. T. ANGELA IN PUBLIC RELATIONS DOOD, MEAD + CO.	J 1964 \$3.25 243 P
164 SINGER, JULES B. YOUR FUTURE IN ADVERTISING RICHAROS ROSEN PRESS, INC.	1960 \$2.79 155 P	165 FINNEY CO. PUBLIC RELATIONS ACCOUNT EXECUTIVE FINNEY CO.	1966 UNPR 4 P
164 THE INSTITUTE FOR RESEARCH ADVERTISING AS A CAREER THE INSTITUTE FOR RESEARCH	1965 UNP? 24 P	165 HEATH, HARRY E., JR. CAREERS IN PUBLIC RELATIONS QUILL + SCROLL FOUNDATION	UNPR 15 P
164 THE INSURANCE INSTITUTE OF AMERICA. INC. NEW EDUCATIONAL PROGRAM IN RISK MANAGEMENT IS	1965 UNPR 3 P	165 HENKIN, SHEPARD OPPORTUNITIES IN PUBLIC RELATIONS VOCATIONAL GUIDANCE MANUALS	1964 \$1.45 144 P
ANNOUNCED BY I.I.A. THE INSURANCE INSTITUTE OF AMERICA, INC. 164 WEST, PAUL B.	1964 FREE	165 HILL, JOHN W. SHOULD YOU GO INTO PUBLIC RELATIONS NEW YORK LIFE INSURANCE CO.	1965 FREE 11 P
SHOULD YOU GO INTO ADVERTISING NEW YORK LIFE INSURANCE CO. 164 WOMENS ADVERTISING CLUB OF CHICAGO	11 P	165 INSTITUTE FOR RESEARCH PUBLIC RELATIONS AS A CAREER INSTITUTE FOR RESEARCH	1967 Unpr 24 p
111 JOBS FOR WOMEN IN ADVERTISING WOMENS ADVERTISING CLUB OF CHICAGO 164 YOUNG, JAMES WEBB HOW TO BECOME AN ADVERTISING MAN ADVERTISING PUBLICATIONS, INC.	21 P	165 PARADIS, ADRIAN A. FOR IMMEDIATE RELEASECAREERS IN PUBLIC RELATIONS DAVIO MCKAY CO., INC.	J 1955 \$3.00 209 P
ADVERTISING PUBLICATIONS, INC. 164.068 FINNEY CO. ADVERTISING PRODUCTION ASSISTANT	1963	165 PUBLIC RELATIONS SOCIETY OF AMERICA AN OCCUPATIONAL GUIDE TO PUBLIC RELATIONS PUBLIC RELATIONS SOCIETY OF AMERICA	1963 FREE 24 P
164.068 PALMER ASSOCIATES ADVERTISING MAN	1963 UNPR	165 TAYLOR, WILLIAM A PROFILE OF UNIVERSITY GRADUATES IN PUBLIC RELATIONS PRACTICE CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 UNPR 2 P
PALMER ASSOCIATES 164.118 FINNEY CO. ADVERTISING MANAGER FINNEY CO.	2 P 1965 UNPR 4 P	165 THE INSTITUTE FOR RESEARCH CAREERS IN PUBLICITY THE INSTITUTE FOR RESEARCH	1961 UNPR 24 P
		165 THE INSTITUTE FOR RESEARCH Careers in public relations work The institute for research	1961 UNPR 24 P
164.168 ARTER, WILLIAM A., ET AL THE CREATIVE FUNCTION AMERICAN ASSOCIATION OF ADVERTISING AGENCIES	1965 UNPR 41 2	165.068 CAREERS PUBLIC RELATIONS MAN CAREERS	1967 \$.25 7 P
164.168 BAUMGARDNER, ROBERT L., ET AL The Writing of Plans and Recommendations American association of Advertising Agencies	1966 UNPR 31 P	165.060 CAREERS PUBLIC RELATIONS MAN CAREERS	1965 UNPR 4 P
164.168 BUEHLING, NORMAN D., EY AL SALES PROMOTION AMERICAN ASSOCIATION OF ADVERTISING AGENCIES	1966 UNPR 39 P	165.068 CAREERS Public relations man Careers	1962 1.25 7 P
164.168 CHEVERIE, CARROLL L., ET AL COST CONTROL AND PROFIT RESPONSIBILITY AMERICAN ASSOCIATION OF ADVERTISING AGENCIES	1966 Unpr 29 p	<pre>165.068 CHRONICLE GUIDANCE PUBLICATIONS, INC. PUBLIC RELATIONS MAN CHRONICLE GUIDANCE PUBLICATIONS, INC.</pre>	1964 \$.35 4 P
164.168 ODYLE, JOHN V., ET AL The principles of account management American association of advertising agencies	1965 Unpr 43 p	165.068 DEPARTMENT OF EMPLOYMENT SECURITY MANAGER, PUBLIC RELATIONS DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 2 P
164.163 JAFFE, BERNARD, ET AL Market Research American association of Advertising Agencies	1965 UNPR 32 P	165.068 DEPARTMENT OF EMPLOYMENT PUBLIC RELATIONS MAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 5 P
164.168 KEMP, FRANK B., ET AL WHAT AN ACCOUNT REPRESENTITIVE SHOULD KNOW ABOUT MEDIA AMERICAN ASSOCIATION OF ADVERTISING AGENCIES	1965 UNPR 33 P	165.068 FINNEY CO. Municipal public relations officer Finney Co.	1966 UNPR 4 P
164.166 KOMINIK, NIKI, ET AL Creative research American association of advertising agencies	1966 UNPR 37 P	165.068 FINNEY CD. PUBLIC RELATIONS DIRECTOR FINNEY CD.	1964 UNPR 4 P
164.168 SCIENCE RESEARCH ASSOCIATES, INC. ADVERTISING ACCOUNT EXECUTIVES—JUNIOR OCCUPA TIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P		1963 \$4.95 273 P
164.168 SCIENCE RESEARCH ASSOCIATES, INC. ADVERTISING ACCOUNT EXECUTIVES SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P	PALMER ASSOCIATES	1963 UNPR 2 P
164.168 WITTNER, FRED, ET AL	1965 UNPR 27 P	165.06B PUBLIC RELATIONS SOCIETY OF AMERICA, INC. AN OCCUPATIONAL GUIDE TO PUBLIC RELATIONS PUBLIC RELATIONS SOCIETY OF AMERICA, INC.	1963 UNPR 24 P
165 PUBLIC RELATIONS MANAGEMENT OCCUPATIONS		165.068 ROBERTSON, THOMAS F. PUBLIC RELATIONS MAN ROBERTSON, THOMAS F.	1964 UNPR 4 P
165 ANGEL, JUVENAL L. Careers in public relations Worlo trade academy press, inc.	1959 \$1.25 26 P	165.068 SCIENCE RESEARCH ASSOCIATES, INC. PUBLIC RELATIONS WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 Unpr 4 P



165.068 SCIENCE RESEARCH ASSOCIATES, INC. PUBLIC RELATIONS WORKERSJUNIOR OCCUPATIONAL BRIEFS	1962 UNPR 4 P	EMPLOYMENT MANAGER	1963 \$.35 4 P
SCIENCE RESEARCH ASSOCIATES. INC. 166 PERSONNEL AND TRAINING ADMINISTRATION OCCUP		166.228 CAREERS Technical Writer	1964 UNPR 4 P
166 BLOOD, JEROME W. THE PERSONNEL JOB IN A CHANGING WORLD	1964 \$9.00 368 P		1964 \$.35 4 P
AMERICAN MANAGEMENT ASSOCIATION 166 DEPARTMENT OF EMPLOYMENT TRAINING DIRECTOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA		166.228 FINNEY CD. INDUSTRIAL TRAINING DIRECTOR FINNEY CO.	1964 UNPR 4 P
166 NATIONAL RETAIL MERCHANTS ASSOCIATION CAREERS IN RETAILING NATIONAL RETAIL MERCHANTS ASSOCIATION	UNPR 4 P	166.228 FINNEY CO. Stewardess (AIRLINE) Finney CO.	1964 UNPR 4 P
166 PALMER ASSOCIATES CURRICULUM MEDIA ANALYST PALMER ASSOCIATES 166 POND. JOHN H.	1963 UNPR 2 P	166.268 CAREERS Employment interviewer Careers	1963 UNPR 2 P
166 POND: JOHN H. YOUR FUTURE IN PERSONNEL WORK: RICHARDS ROSEN PRESS: INC.	1962 \$2.79 159 P	166.268 CHING, CYRUS S. Should you go into personnel work Yew York Life Insurance Co.	1965 FREE 6 P
166 PUBLIC PERSONNEL ADMINISTRATION YOUR CAREER IN PUBLIC PERSONNEL ADMINISTRATION PUBLIC PERSONNEL ADMINISTRATION			1962 UNPR 3 P
166 SORENSEN, CLARK C. PERSONNEL ADMINISTRATION BELLMAN PUBLISHING CO.		166.26@ DEPARTMENT OF EMFLOYMENT EMPLOYMENT INTERVIEWER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 3 P
166 SPLAVER, SARAH CAREERS IN PERSONNEL ADMINISTRATION HENRY Z. WALCK, INC.	1962 \$3.50 107 P	166.268 FINNEY CO. COLLEGE PLACEMENT OFFICER FINNEY CO.	1967 UNPR 4 P
166 THE INSTITUTE FOR RESEARCH PERSONNEL WORK IN COMMERCE, INDUSTRY, AND GOVERNMENT CAREERS THE INSTITUTE FOR RESEARCH	196D UNPR 24 P	166.268 FINNEY CD. Personnel Interviewer Finney Co.	1966 UNPR 4 P
THE INSTITUTE FOR RESEARCH 166.088 CAREERS JOB ANALYST	1966 \$.15	166.268 N. Y. STATE DEPARTMENT OF LABOR EMPLOYMENT INTERVIEWER N. Y. STATE DEPARTMENT OF LABOR	1965 FREE 6 P
THE INSTITUTE FOR RESEARCH 166.088 CAREERS JOB ANALYST CAREERS 166.088 CHRONICLE GUIDANCE PUBLICATIONS, INC. JOB ANALYST CHRONICLE GUIDANCE PUBLICATIONS, INC.	2 P 1964 \$.35	166.268 PALMER ASSOCIATES PERSONNEL INTERVIEWER PALMER ASSOCIATES	1963 UNPR 2 P
CHRONICLE GUIDANCE PUBLICATIONS, INC. 166.088 DEPARTMENT OF EMPLOYMENT JOB ANALYST	4 P 1966 UNPR	166.268 SCIENCE RESEARCH ASSOCIATES, INC. Employment Service Interviewers Science Research Associates, Inc.	1967 UNPR 4 P
DEPARTMENT OF EMPLITYMENT, STATE OF CALIFORNIA 166.DB8 DEPARTMENT OF EMPLOYMENT JOB ANALYST	1961 UNPR	166.268 SCIENCE RESEARCH ASSOCIATES, INC. EMPLOYMENT AGENCY INTERVIEWERSJUNIOR OCCUPA TIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA 166.088 FINNEY CO. JOB ANALYST	4 P 1963 UNPR		1963 UNPR 4 P
FINNEY CO. 166.118 CAREERS PERSONNEL DIRECTOR (PROSPECTS IN PERSONNEL) CAREERS	4 P 1961	166.268 SCIENCE RESEARCH ASSOCIATES, INC. MARKET RESEARCH INTERVIEWERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962
166.118 CAREERS PERSONNEL ADMINISTRATION OCCUPATIONS CAREERS	1965 \$.25 7 P	166.268 SCIENCE RESEARCH ASSOCIATES, INC. PERSONNEL WORKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
166.118 CAREERS TRAINING DIRECTOR GAREERS	1965 \$.25 7 P	166.2.9 SCIENCE RESEARCH ASSOCIATES. INC. Personnel Workers Science Research Associates. Inc.	1965 UNPR 4 P
166.118 CHRONICLE GUIDANCE PUBLICATIONS, INC. PERSONNEL MANAGER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	NO. 1450-57	1966 \$.05 4 P
166.118 DEPARTMENT OF EMPLOYMENT SECURITY MANAGER, PERSONNEL DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 3 P	SUPERINTENDENT OF DOCUMENTS 168	
166.118 DEPARTMENT OF EMPLOYMENT PERSONNEL MANAGER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P		1967 \$.15
166.118 FINNEY CO. Personnel Manager Finney Co.	1962 UNPR 4 P	CAREERS, INC. 168 CAREERS IMMIGRATION PATROL INSPECTOR	2 P 1967 \$.15
165.118 THE INSTITUTE FOR RESEARCH PERSONNEL-EMPLOYMENT MANAGEMENT AS A CAREER THE INSTITUTE FOR RESEARCH	1967 UNPR 24 P	CAREERS, INC. 168 HENDERSON, LOY W. SHOULD YOU GO INTO THE FOREIGN SERVICE	2 P 1963 UNPR
166.168 CHRONICLE GUIDANCE PUBLICATIONS, INC. EMPLOYMENT SUPERVISOR CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 3.35 4 P	NEW YORK LIFE INSURANCE CO. 168 KELLY, WILLARD F. PATROL INSPECTOR RESEARCH PUBLISHING CO.	11 P 1957 \$2.00 44 P



168 MOSES, ROBERT Should you become a public servant New York Life Insurance CO.	1959 UNPR 11 P	168.168 PALMER ASSOCIATES Credit Manager Palmer associates	1963 UNPR 2 P
168 OFFICE OF PERSONNEL. UNITED STATES DEPARTMENT OF STATE THE FOREIGN SERVICE PRATT INSTITUTE	1960 UNPR 4 P	168.168 SCIENCE RESEARCH ASSOCIATES, INC. CUSTOMS AND IMMIGRATION INSPECTORS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P
PRATT INSTITUTE 168	1967 UNPR	168.168 SCIENCE RESEARCH ASSOCIATES, INC. CUSTOMS INSPECTORSJUNIOR OCCUPATIONA BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
SCIENCE RESEARCH ASSOCIATES. INC. 168 U. S. DEPARTMENT OF LABOR CAREER OPPORTUNITIES AS A WAGE-HOUR INVESTIGA TOR SUBJECTIVE PORTUNITIES.	4 P 1963 FREE	SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P
SUPERINTENDENT OF DOCUMENTS 168 U. S. TREASURY DEPARTMENT THEASURY ENERGY MENT	1965	168.168 SCIENCE RESEARCH ASSOCIATES, INC. INTERNAL REVENUE AGENTS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
U. S. TREASURY DEPARTMENT 168 U. S. TREASURY DEPARTMENT TREASURY ENERGISHMENT AGENT	26 P 1966	168-168 THE INSTITUTE FOR RESEARCH CAREER AS A CREDIT MANAGER THE INSTITUTE FOR RESEARCH	1962 UNPR 24 P
U. S. TREASURY DEPARTMENT 168 U.S. TREASURY DEPARTMENT TREASURY ENERGEMENT AGENT	24 P 1967	160-160 U.S. CIVIL SERVICE COMMISSION CAREER WITH THE IMMIGRATION AND NATURALIZATION SERVICE U.S. CIVIL SERVICE COMMISSION	1966 UNPR 10 P
SUPERINTENDENT OF DOCUMENTS 168-168 ARCD EDITORIAL BOARD CUSTOMS INSPECTOR ARCD PUBLISHING CO INC-	25 P 1947 \$3.00	INTERNAL REVENUE AGENTS SCIENCE RESEARCH ASSOCIATES, INC. 168.168 THE INSTITUTE FOR RESEARCH CAREER AS A CREDIT MANAGER THE INSTITUTE FOR RESEARCH 168.168 U. S. CIVIL SERVICE COMMISSION CAREER WITH THE IMMIGRATION AND NATURALIZATION SERVICE U. S. CIVIL SERVICE COMMISSION 168.168 WALLACE, HAROLO A. STARTING AND MANAGING A SMALL CREDIT BUREAU AND COLLECTION SERVICE SUPERINTENDENT OF DOCUMENTS 168.287 CAREERS	1959 \$.60 187 P
BUILDING INSPECTOR	\$.15	FOOD AND DAWS INSPECTOR Careers	2 P
168.168 CAREERS CREDIT MANAGEMENTTRAINING GUIDE NO. 5 CAREERS	1966 UNPR 2 P	168.287 DEPARTMENT OF EMPLOYMENT COUNTY AGRICULTURAL INSPECTOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 6 P
168.168 CAREERS CUSTOMS WORKER	1963 UNPR 2 P	PLANT QUARANTINE INSPECTOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	UNPR
168.168 CHRONICLE GUIDANCE PUBLICATIONS, INC. CREDIT MANAGER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	168.287 DEPARTMENT OF EMPLOYMENT WEIGHTS AND MEASURES INSPECTOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 3 P
168.168 DENNISTON, ELINDRE AMERICAS SILENT INVESTIGATORS	J 1964 \$3.75	BOILER INSPECTOR	1°53 UNPR 4°P
168.168 OEPARTMENT OF EMPLOYMENT BUILDING INSPECTOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P	FEDERAL FOOD AND ORUG INSPECTOR FINNEY CO.	1966 Unpr 4 P
168.168 OEPARTMENT OF EMPLOYMENT CREDIT AND COLLECTION MANAGER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P	168.287 U.S. DEPARTMENT OF AGRICULTURE SCIENTIFIC CAREERS IN PLANT QUARANTINE ENFORC EMENT SUPERINTENDENT OF ODCUMENTS	1961 Unpr 7 P
168.168 DEPARTMENT OF EMPLOYMENT DEPUTY CORONER (CORONERS INVESTIGATOR) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P	169 OCCUPATIONS IN ADMINISTRATIVE SPECIALIZATIO	INS.
168.168 OEPARTMENT OF EMPLOYMENT SECURITY GOVERNMENT INSPECTORS DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 2 P	169 AMERICAN CEMETERY ASSOCIATION A CAREER DPPORTUNITY FOR YOU AMERICAN CEMETERY ASSOCIATION	1967 FREE 4 P
168.168 OEPARYMENT OF EMPLOYMENT IMMIGRATION PATROL INSPECTOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P	169 DEPARTMENT OF EMPLOYMENT ELECTRONIC DATA PROCESSING MANAGER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 8 P
168.168 FINNEY CO. BUILDING INSPECTOR FINNEY CO.	1966 UNPR 4 P	169 DEPARTMENT OF EMPLOYMENT ESCROW OFFICER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 5 P
168.168 FINNEY CO. Credit Manager Finney Co.	1964 Unpr 4 p	169 KUGELMASS, J. ALVIN Ralph J. Bunche, fighter for peace Julian messner	1967 \$3.19 178 P
168.168 FINNEY CO. CUSTOMS INSPECTOR FINNEY CO.	1966 UNPR 4 P	169 SPLAVER, SARAH Insurance underwriter Personnel Services, Inc.	1963 \$.50 6 P
168.168 FINNEY CO. Epidemiologist Finney Co.	1964 UNPR 4 P	169 THE INSTITUTE FOR RESEARCH MANAGEMENT AND SUPERVISORY CAREERS IN MANUFAC TURING	1964 UNPR 24 P
168.168 FINNEY CO. Internal revenue agent Finney Co.	1967 Unpr 4 p	THE INSTITUTE FOR RESEARCH 169 THE INSTITUTE FOR RESEARCH OFFICE MANAGEMENT AS A CAREER	1962 UNPR
168.168 FINNEY CO. Municipal Health Officer Finney Co.	1966 Unpr 4 P	THE INSTITUTE FOR RESEARCH 169 U. S. DEPARTMENT OF LABOR ADMINISTRATIVE AND RELATED OCCUPATIONS	20 P UNPR
168.168 FINNEY CO. Plumbing inspector Finney Co.	1966 Unpr 4 p	U. S. DEPARTMENT OF LABOR	2 P



			A-79
169 U. S. DEPARTMENT OF LABOR PROFESSIONAL, ADMINISTRATIVE, AND RELATED OCCUPATIONS	1964 UNPR 6 P	169.228 CAREERS ELECTRONIC COMPUTER PERSONNEL CAREERS	1963 \$.25 7 P
U. S. DEPARTMENT OF LABOR 169.118 CAREERS INDUSTRIAL AND LABOR RELATIONS SPECIALIST		169.22B CHRONICLE GUIDANCE PUBLICATIONS, INC. DATA PROCESSING PROGRAMMER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P
CAREERS	2 P 1964 \$.15	169.228 SCIENCE RESEARCH ASSOCIATES, INC. SYSTEMS ENGINEERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
CAREERS 169.118 CHRONICLE GUIDANCE PUBLICATIONS, INC. PERSONNEL SPECIALIST	2 P	169.22B SMITH, ROBERT M. PROGRAMMER (PEOPLE SEEK JOBS WHILE JOBS SEEK PEOPLE)	1961 UNPR 4 P
CHRONICLE GUIDANCE PUBLICATIONS, INC.	4 P 1964	CAREERS 169.268 FINNEY CO. SCHOOL SECRETARY	1962 UNPR
LABOR RELATIONS MAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 169.118 FINNEY CO.	6 P	FINNEY CO.	4 P
LABOR RELATIONS SPECIALIST FINNEY CO.	1965 Unpr 4 P	18 MANAGERS AND OFFICIALS, N.E.C.	
169.118 SCIENCE RESEARCH ASSOCIATES, INC. INDUSTRIAL RELATIONS WORKERSJUNIOR OCCUPATI ONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.			1958 \$9.00 447 P
169.118 SCIENCE RESEARCH ASSOCIATES, INC. INDUSTRIAL AND LABOR RELATIONS WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR 4 P	18 BRYANT AND STRATTON SCHOOL MEET MR. EXECUTIVE BRYANT AND STRATTON SCHOOL	1965 FREE 12 P
169.168 CAREERS EXECUTIVE SECRETARY CAREERS	1965 \$.25 7 P	18 BURGER, CHESTER EXECUTIVES UNDER FIRE THE MACMILLAN CO.	1966 \$4.95 224 P
169.168 CAREERS FOREST RANGER SAREERS	1963 \$.15 2 P	<pre>18</pre>	UNPR 2 P
169.168 CAREERS MANAGER, ELECTRONIC DATA PROCESSING CAREERS	1964 \$.15 2 P	18 CAREERS Manager (Skills make a manager) Careers	UNPR 6 P
169.168 CAREERS Office manager Careers	1966 \$.25 8 P	1B CAREERS Managers, General Careers	1964 \$.25 7 P
169.168 CHRONICLE GUIDANCE PUBLICATIONS, INC. PARK RANGER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1961 \$.35 4 p	18 CHRONICLE GUIDANCE PUBLICATIONS, INC. PRACTICE PROGRAM PRODUCES MANAGERS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 UNPR 4 P
169.168 DEPARTMENT OF EMPLOYMENT MANAGER, ADMINISTRATIVE (OFFICE) SERVICES DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P	18 FINNEY CO. Air force officer Finney Co.	1964 UNPR 4 P
169.168 DEPARTMENT OF EMPLOYMENT PARK RANGER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 4 P	18 MANN, ROLAND Careers in Business Management Henry Z. Walck, Inc.	1963 \$3.75 111 P
169-168 FINNEY CO. ADMINISTRATIVE MALE SECRETARY FINNEY CO.	1965 UNPR 4 P	18 THE INSTITUTE FOR RESEARCH BUSINESS ADMINISTRATION AS A CAREER THE INSTITUTE FOR RESEARCH	1960 UNPR 24 P
169.168 FINNEY CO. Car Dealer Office Manager Finney Co.	1965 UNPR 4 P	18 THE INSTITUTE FOR RESEARCH CAREERS FOR WOMEN IN EXECUTIVE AND MANAGERIAL POSITIONS THE INSTITUTE FOR RESEARCH	1961 UNPR 24 P
169.168 FINNEY CO. Office Manager Finney Co.	1964 UNPR 4 P	18D AGRICULTURE, FORESTRY, AND FISHING. INDUSTRY MANAGERS AND OFFICIALS	
169.168 FINNEY CD. Park Ranger Finney CD.	1964 UNPR 4 P	18D CORNELL UNIVERSITY	FREE
169.168 LITTLEFIELD, C. L. + RACHEL, FRANK OFFICE AND ADMINISTRATIVE MANAGEMENT PRENTICE-HALL, INC.	1964 \$9.50 575 P	AGRICULTURAL BUSINESS MANAGEMENT CORNELL UNIVERSITY 18D DEPARTMENT OF EMPLOYMENT FRUIT AND VEGETABLE FIELD MANBUYER	11 P 1963
169.168 SCIENCE RESEARCH ASSOCIATES, INC. OFFICE MANAGERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 Unpr 4 p	18D EMPLOYMENT SECURITY AGENCY	1965
169.188 DEPARTMENT OF EMPLOYMENT	1966 UNPR 4 P	FIELDMAN (SEED, SUGAR BEET, VEGETABLE AND DAIRY INDUSTRIES) EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	4 P
169.188 FINNEY CO. Casualty underhriter Finney Co.	1965 UNPR 4 P	LBD FINNEY CO. CANNERY FIELDMAN FINNEY CO.	1966 UNPR 4 P
169.188 FINNEY CO. GENERAL INSURANCE AGENT FINNEY CO.	1961 UNPR 4 P	18D FINNEY CO. GRAIN ELEVATOR SUPERINTENDENT FINNEY CO.	1964 UNPR 4 P
169.228 CAREERS COMPUTER PERSONNEL CAREERS	1965 UNPR 3 P	LOD FINNEY CO. POULTRY HATCHERY MANAGER FINNEY CO.	1965 UNPR 4 P
		180 SCIENCE RESEARCH ASSOCIATES, INC. MILDLIFE MANAGERS SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR 4 P



180 THE INSTITUTE FOR RESEARCH CAREERS IN THE U. S. DEPARTMENT OF AGRICULTURE	1962 UNPR 24 P	183.118 FINNEY CO. Lumberyaro manager Finney Co.	1964 UNPR 4 P
THE INSTITUTE FOR RESEARCH 180 THE INSTITUTE FOR RESEARCH RESEARCH CAREERS IN AGRICULTURE	1962 UNPR 24 P	183.118 FINNEY CO. PRINT SHOP OPERATOR FINNEY CO.	1964 UNPR 4 P
THE INSTITUTE FOR RESEARCH 180 U. S. DEPARTMENT OF AGRICULTURE PROFILES—CAREERS IN THE U. S. DEPARTMENT OF	1964 UNPR	183.168 FINNEY CO. Creamery Operator Finney Co.	1963 UNPR 4 P
AGRICULTURE U. S. DEPARTMENT OF AGRICULTURE		183.168 THE INSTITUTE FOR RESEARCH CAREER AS A PRODUCTION MANAGER IN MANUFACTURING THE INSTITUTE FOR RESEARCH	1960 UNPR 20 P
181 MINING INDUSTRY MANAGERS AND OFFICIA S			
181 FLOHERTY, JOHN J. FLOWING GOLD J. 3. LIPPINCOTT CO.	1957 \$3.95 224 P	184 TRANSPORTATION, COMMUNICATION, AND UTILITIES INDUSTRY MANAGERS AND OFFICIALS.	
182 CONSTRUCTION INDUSTRY MANAGERS AND OFFICIAL	<u>s</u>	184 BAKER, GEORGE P. SHOULD YOU BE A TRAFFIC MANAGER NEW YORK LIFE INSURANCE CO.	1963 FREE 11 P
182 CHRISTENSEN, ALLEN O. Should you go into the construction business New York life insurance co.	1965 UNPR 11 P	184 DEPARTMENT OF EMPLOYMENT INDUSTRIAL DEVELOPMENT COORDINATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 4 P
182 DEPARTMENT OF EMPLOYMENT SECURITY MANAGER, CONSTRUCTION DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 2 P	184 DEPARTMENT OF EMPLOYMENT SECURITY MANAGER, TRAFFIC DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	FREE 2 P
182 FINNEY CO. Boat works operator Finney Co.	1963 UNPR 4 P	184 DEPARTMENT OF EMPLOYMENT PORT DIRECTOR (HARBOR MANAGER) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 3 P
182 IMMER: JOHN R. Starting and managing a small building business Superintendent of documents	1962 UNPR 102 P	184 FINNEY CO. Marina Operator Finney Co.	1963 UNPR 4 P
182.168 CHRONICLE GUIDANCE PUBLICATIONS, INC. Custom home Builder Chronicle Guidance Publications, inc.	1964 \$.35 4 P	184 FLOHERTY, JOHN J. MEN AGAINST DISTANCE J. 8. LIPPINCOTT CO.	J 1954 \$3.75 148 P
182.168 FINNEY CO. Construction Superintendent Finney Co.	1965 UNPR 4 P	184 FRISCO RAILWAY CO. Careers in management Frisco railway co.	FREE 7 P
182.168 FINNEY CD. General Building Contractor Finney CD.	1964 UNPR 4 P	184 NEAL, HARRY EDWARD COMMUNICATION, FROM STONE AGE TO SPACE AGE JULIAN MESSNER, INC.	J 1960 \$3.64 192 P
182.168 FINNEY CO. Smimminc pool contractor Finney Co.	1962 UNPR 4 P	184 OMALLEY, PATRICIA Happy Landings for ann 0000, meag + co.	J 1956 \$3.00 241 P
182.168 PALMER ASSOCIATES Contractor Palmer associates	1963 UNPR 2 P	184 THE INSTITUTE FOR RESEARCH AOMINISTRATIVE AND TECHNICAL CAREERS WITH ELECTRIC UNILITIES THE INSTITUTE FOR RESEARCH	1960 UNPR 24 P
182-168 SCIENCE RESEARCH ASSOCIATES, INC. Building Contractors Science Research Associates, Inc.	1967 UNPR 4 P	***************************************	1964 UNPR 24 P
182.168 SCIENCE RESEARCH ASSOCIATES, INC. BUILDING CONTRACTORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	AIRPORT SUPERINTENDENT (MANAGER)	1967 \$.15
182.158 SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	CAREERS 184.118 FINNEY CO. RAILROAD INDUSTRIAL AGENT	2 P 1966 Unpr
SCIENCE RESEARCH ASSOCIATES, INC. 182.287 ARCD EDITORIAL BOARD CONSTRUCTION SUPERVISOR AND INSPECTOR ARCD PUBLISHING CO., INC.	1958 \$4.00	FINNEY CO. 184.118 SCIENCE RESEARCH ASSOCIATES. INC. AIRPORT MANAGERSJUNIOR OCCUPATIONAL BRIEFS	4 P 1963 UNPR
			4 P
BUILDING INSPECTOR CAREERS	1962 UNPR 2 P	184.118 SCIENCE RESEARCH ASSOCIATES. INC. AIRPORT MANAGERS Science Research Associates. Inc.	1964 UNPR 4 P
183 MANUFACTURING INDUSTRY MANAGERS AND OFFICIAL	<u>.s</u>	184.118 WINICK; CHARLES E. THE * LEVISION STATION MANAGER TELEVISION INFORMATION OFFICE	1966 UNPR 8 P
183 DEPARTMENT OF EMPLOYMENT ENOLOGIST DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1964 UNPR 6 P	184.168 ACADEMY OF ADVANCED TRAFFIC A CAREER FOR YOU WITH TRANSPORTATION AND	FREE 6 P
183 EVANS, GORDON H. Managerial Job descriptions in manufacturing American management association	1964 \$12.00 366 P	ACADEMY OF ADVANCED TRAFFIC 184.168 ACADEMY OF ADVANCED TRAFFIC HOW MUCH CAN YOU EARN IN TRANSPORTATION AND	1964 FREE
183 FINNEY CO. FEED MILL MANAGER FINNEY CO.	1965 UNPR 4 P	IKAPPIC MANAGEMENI	7 P
183 FINNEY CO. Inventory Supervisor Finney Co.	1965 UNPR 4 P	TRAFFIC MANAGER CAREERS	\$.15 2 P



UNPR 2 P

UNPR 2 P

4 P	CHILUKENS PRESS
1967 3.35 4 P	185 LEWIS, R. DUFFY + STOTE, DORDTHY HOW TO BUILD AN INFANTS, CHILDRENS AND SUB-TE ENS BUSINESS FAIRCHILD PUBLICATIONS, INC.
1962 \$.35 4 P	185 METCALF, WENDELL D. STARTING AND MANAGING A SMALL BUSINESS OF YOU OWN SUPERINTENDENT OF COCUMENTS
	185 NATIONAL RETAIL MERCHANTS ASSOCIATION
1964 UNPR 4 P	185 PENNOYER SARA
1965 UNPR 4 P	MAGGIE IN FASHION NOOD, MEAD + CO. 185 THE INSTITUTE FOR RESEARCH
1965 UNPR	BOOKSTORE MANAGEMENT AS A CAREER, COMMERCIAL, SCHOOL, AND COLLEGE THE INSTITUTE FOR RESEARCH
1966 UNPR 4 P	185 THE INSTITUTE FOR RESEARCH CAMERA AND PHOTO SUPPLY SHOP MANAGEMENT AS A CAREER THE INSTITUTE FOR RESEARCH
1962 UNPR 4 P	185 THE INSTITUTE FOR RESEARCH CAREER AS A JEWELER AND JEWELRY STORE MANAGEM ENT THE INSTITUTE FOR RESEARCH
1963 UNPR 2 P	185 THE INSTITUTE FOR RESEARCH CAREER AS A WHOLESALE GASOLINE AND DIL DISTRI BUTOR
1962 UNPR 4 P	185 THE INSTITUTE FOR RESEARCH
1966 UNPR 4 P	CAREERS IN TV, RADIO, RECORDS, AND HI FI RETAILING THE INSTITUTE FOR RESEARCH
1964 UNPR 4 P	185 THE INSTITUTE FOR RESEARCH CAREERS IN HARDWARE RETAILING THE INSTITUTE FOR RESEARCH
1965	185 THE INSTITUTE FOR RESEARCH CAREERS IN FOOD PRODUCTS DISTRIBUTION THE INSTITUTE FOR RESEARCH
UNPR 2 P	185 THE INSTITUTE FOR RESEARCH EXECUTIVE CAREERS FOR WOMEN IN DEPARTMENT STORES THE INSTITUTE FOR RESEARCH
FICIALS	185 THE INSTITUTE FOR RESEARCH
1961	SNACK SHOP RESTAURANT OPERATION AS A CAREER The institute for research
26 P	185 U. S. DEPARTMENT OF LABOR CAREERS IN BUSINESS MANAGEMENT SUPERINTENDENT OF DOCUMENTS
1952 \$6.00 294 P	185.158 FINNEY CO. Fashion Coordi"Ator Finney Co.
1955 UNPR 160 P	185.158 MADEMOISELLE The Fashion Business Alumnae Advisory Center, Inc.
1961 UNPR 2 P	185.168 CAREERS Manager• Super Market Careers
1962 UNPR 2 P	185.168 CHRONICLE GUIDANCE PUBLICATIONS, INC. BUSINESS PROPRIETOR, RETAIL CHRONICLE GUIDANCE PUBLICATIONS, INC.
1963 UNPR 4 P	185.168 CHRONICLE GUIDANCE PUBLICATIONS, INC. SERVICE STATION MANAGER CHRONICLE GUIDANCE PUBLICATIONS, INC.
1961 UNPR 2 P	185.168 DEPARTMENT OF EMPLOYMENT SECURITY MANAGER. GROCERY STORE DEPARTMENT OF EMPLOYMENT SECURITY. STATE OF UTAH
1965 \$10.50	185.168 DEPARTMENT OF EMPLOYMENT SECURITY MANAGER, GAS SERVICE STATION
190 P	DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF
	\$.35 4 P 1962 \$.35 1964 \$.35 1964 \$.35 1964 \$.35 1964 \$.35 1964 \$.35 1964 \$.35 1967 1

1967 \$.35 4 P

184.168 CHRONICLE GUIDANCE PUBLICATIONS, INC. DIRECTOR, PROGRAM (RADID + TV) CHRONICLE GUIDANCE PUBLICATIONS, INC.

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185.168 OEPARTMENT OF EMPLOYMENT SECURITY MANAGER, WHOLESALE OEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 2 P	185.168 SCIENCE RESEARCH ASSOCIATES, INC. GIFT SHOP OWNERS AND MANAGERS—JUNIOR OCCUPAT IONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P
185.168 OEPARTMENT OF EMPLOYMENT RETAIL STORE MANAGER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 5 P	185.168 SCIENCE RESEARCH ASSOCIATES, INC. GIFT SHOP OWNERS AND MANAGERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P
185.168 FINNEY CO. APPLIANCE STORE MANAGER FINNEY CO.	1965	185.168 SCIENCE RESEARCH ASSOCIATES, INC.	1966
	UNPR	Salesmen-manufacturers and Wholesalers	UNPR
	4 P	Science Research Associates, Inc.	4 P
185.168 FINNEY CO.	1961	185.168 SCIENCE RESEARCH ASSOCIATES, INC.	1962
BOOK OEALER	UNPR	STORE MANAGERSJUNIOR OCCUPATIONAL BRIEFS	UNPR
FINNEY CO.	4 P	SCIENCE RESEARCH ASSOCIATES, INC.	4 P
185.168 FINNEY CO.	1966	185.168 THE INSTITUTE FOR RESEARCH	1962
BOOKSTORE OPERATOR	UNPR	ANTIQUE SHOP OPERATION AS A CAREER	UNPR
FINNEY CO.	4 P	THE INSTITUTE FOR RESEARCH	20 P
185.168 FINNEY CO. CHAIN STORE MANAGER FINNEY CO.	1964 UNPR 4 P	185.168 THE INSTITUTE FOR RESEARCH AUTO ACCESSORIES AND PARTS RETAILING AS A Career The institute for research	1961 UNPR 20 P
185.168 FINNEY CO.	1964	185.168 THE INSTITUTE FOR RESEARCH	1962
China Shop Manager	UNPR	Candy Store Operation as a Career	UNPR
Finney Co.	4 P	The Institute for Research	20 P
185.168 FINNEY CO.	1963	185.168 THE INSTITUTE FOR RESEARCH	1964
OIRECTOR OF TRAINING-MERCHANDISING	UNPR	Career as an importer	UNPR
FINNEY CO.	4 P	The institute for research	23 P
185.168 FINNEY CO.	1964	185.168 THE INSTITUTE FOR RESEARCH CAREERS IN FURNITURE STORES AND FURNITURE STORE MANAGEMENT THE INSTITUTE FOR RESEARCH	1962
FEEO OEALERS HELPER	UŃPR		UNPR
FINNEY CO.	4 P		24 P
185.168 FINNEY CO. FEED STURE OPERATOR FINNEY CO.	1966 UNPR 4 P	185.168 THE INSTITUTE FOR RESEARCH CAREERS IN MENS CLOTHING STORE OPERATION THE INSTITUTE FOR RESEARCH	1961 UNPR 23 P
185.168 FINNEY CO.	1964	185.168 THE INSTITUTE FOR RESEARCH ORUGSTORE OPERATION AS A CAREER THE INSTITUTE FOR RESEARCH	1959
Furniture Store Operator	UNPR		UNPR
Finney Co.	4 P		20 P
185.168 FINNEY CD. GARDEN SUPPLY STORE OWNER FINNEY CO.	1964 UNPR 4 P	185.168 THE INSTITUTE FOR RESEARCH FLOWER SHOP MANAGEMENT AS A CAREER THE INSTITUTE FOR RESEARCH	1962 UNPR 24 P
185.168 FINNEY CO.	1963	185.168 THE INSTITUTE FOR RESEARCH	1964
GIFT SHOP MANAGER	UNPR	GIFT AND ART SHOP OPERATION AS A CAREER	UNPR
FINNEY CO.	4 P	THE INSTITUTE FOR RESEARCH	23 P
185.260 FINNEY CO. HARTMENT STORE MANAGER FINGER DO.	1964	185.168 THE INSTITUTE FOR RESEARCH	1965
	UNPR	Grocery Store Operation and Supermarket	UNPR
	4 P	Management-Careers	24 P
185.168 FINNEY CO. Hobby Shop Manager Finney Co.	1964 UNPR 4 P	THE INSTITUTE FOR RESEARCH 185.160 THE INSTITUTE FOR RESEARCH OPERATING AN ANTIQUE SHOP AS A CAREER	1966 UNPR
185.168 FINNEY CO.	1967	THE INSTITUTE FOR RESEARCH 185.168 THE INSTITUTE FOR RESEARCH WOMENS APPAREL SHOP OPERATION AS A CAREER	24 P
Importer	UNPR		1965
Finney Co.	4 P		UNPR
185.168 FINNEY CO. Meat Market Manager Finney Co.	1964 UNPR 4 P	THE INSTITUTE FOR RESEARCH	24 P
185.168 FINNEY CO. Music Store Owner Finney Co.	1964 UNPR 4 P	MANAGERS AND UFFICIALS	
185.168 FINNEY CO. Pet Shop manager Finney Co.	1967 UNPR 4 P	186 AMERICAN MUTUAL INSURANCE ALLIANCE Insurance offers many pathways to success American mutual insurance alliance	UNPR 3 P
185.168 FINNEY CO.	1962	186 BETTER BUSINESS BUREAU	1961
Pet shop operator	UNPR	Facts you should knoh about investment banking	\$.15
Finney co.	4 P	Better Business Bureau	16 P
185.168 FINNEY CO.	1967	186 BOYNTON, RALPH E. YOUR FUTURE IN BANKING RICHAROS ROSEN PRESS, INC.	1965
Sporting goods manager	UNPR		\$2.79
Finney Co.	4 P		160 P
185.168 FINNEY CO.	1963	106 CAREERS BANK CAREERS CAREERS, INC.	1967
Supermarket manager	UNPR		\$.25
Finney Co.	4 P		7 P
185.168 FINNEY CO.	1963	186 CAREERS TO THE YOUNG MAN WHO IS INTERESTED IN EVERYTH ING CAREERS	1965
MHOLESALE SALES MANAGER	UNPR		FREE
FINNEY CO.	4 P		2 P
185.168 FINNEY CO.	1965	186 CHRONICLE GUIOANCE PUBLICATIONS, INC. AGRICULTURAL BANKER CHRONICLE GUIOANCE PUBLICATIONS, INC.	1964
Homens apparel shop manager and buyer	Unpr		\$.35
Finney Co.	4 P		4 P
185.168 KANSAS STATE UNIVERSITY BAKERY MANAGEMENT KANSAS STATE UNIVERSITY	UNPR 4 P	186 CHRONICLE GUIDANCE PUBLICATIONS, INC. CAREERS IN THE INSURANCE INDUSTRY CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P



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186 CHRONICLE GUIOANCE PUBLICATIONS, INC. CAREERS IN THE INSURANCE INOUSTRY CHRONICLE GUIOANCE PUBLICATIONS, INC.	1967 \$.35 4 P	186 NEW YORK STOCK EXCHANGE You and the investment world Yew York Stock Exchange	1966 UNPR 48 P
186 CHRONICLE GUIDANCE PUBLICATIONS, INC. CAREERS IN BANKING CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P	186 NEWTON SAVINGS BANK Career opportunities in a mutual savings bank Newton Savings Bank	1967 FREE 6 P
SHOULO YOU BE A BANKER New York Life insurance Co.		THE NEW WORLD OF BANKING	J 1965 \$2.79 79 P
186 OAVIS, GEORGE M. HOW TO ACHIEVE SUCCESS IN INVESTMENT BANKING INVESTMENT BANKERS ASSOCIATION OF AMERICA	1965 UNPR 5 P	0000, MEAO + CO. 186 PALMER ASSOCIATES 8ANKER PALMER ASSOCIATES	1963 UNPR 2 P
186 OEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH MANAGER, FINANCIAL INSTITUTION DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF	UNPR 2 P		\$3.50 210 P
UTAH 196 ENDICOTT, FRANK S. COLLEGE MEN IN BANKING AMERICAN BANKERS ASSOCIATION	1962 UNPR 4 P		32 P 1947
186 FINANCIAL EXECUTIVES INSTITUTE CAREERS IN FINANCIAL MANAGEMENT AND CONTROLLE RSHIP FINANCIAL EXECUTIVES INSTITUTE	9 P	BANK OFFICERS	\$1.00 32 P 1965 UNPR
186 FINNEY CO. REAL ESTATE CLOSER FINNEY CO.	1965 UNPR 4 P	SCIENCE RESEARCH ASSOCIATES, INC. 186 SHOSTECK, ROBERT CAREERS IN PROPERTY MANAGEMENT B-NAI B-RITH VOCATIONAL SERVICE	4 P 1955 FREE 5 P
186 INSURANCE INFORMATION INSTITUTE CAREERS IN INSURANCE INSURANCE INFORMATION INSTITUTE	1964 UNPR 13 P	186 SHULSKY, SAM OPPORTUNITIES IN THE SECURITIES BUSINESS VOCATIONAL GUIDANCE MANUALS	10/2
AMERICA TO THE YOUNG MAN WHO IS INTERESTED IN EVERYTH ING	1965 UNPR 3 P	186 SOMMER, ARMANO + KEOZIE, OANIEL P. YOUR FUTURE IN INSURANCE RICHARDS ROSEN PRESS, INC.	1965 \$2.79 157 P
INVESTMENT BANKERS ASSOCIATION OF AMERICA 186	FREE 10 P	186 STONE, MILOREO F. Life insurance Bellman publishing Co.	1955 \$1.00 32 P
	1964 \$.25 6 P	186 THE AMERICAN BANKERS ASSOCIATION AGRICULTURALLY TRAINEO MEN IN BANKING THE AMERICAN BANKERS ASSOCIATION	1959 FREE 24 P
186 MYERS, CLARENCE J. Shoulo you seek a career in life insurance New York life insurance co.	1965 UNPR 7 P	186 THE AMERICAN BANKERS ASSOCIATION BANKING A CAREER FOR TODAY + TOMORROW THE AMERICAN BANKERS ASSOCIATION	1967 FREE 24 P
186 NATIONAL ASSOCIATION OF BANK-WOMEN, INC. A career for women, banking Vational association of bank-women, inc.	1967 FREE 6 P	186 THE AMERICAN BANKERS ASSOCIATION BANKINGAN OPPORTUNITY FOR YOU THE AMERICAN BANKERS ASSOCIATION 186 THE AMERICAN BANKERS ASSOCIATION	FREE 12 P
186 NATIONAL ASSOCIATION OF CREDIT MANAGE MENT CREDIT + COLLECTION PRINCIPLES	UNPR 8 P	BANKINGA CAREER FOR TODAY AND TOMORROW THE AMERICAN ANKERS ASSOCIATION 186 THE AMERICAN BANKERS ASSOCIATION	UNPR 24 P 1967
NATIONAL ASSOCIATION OF CREDIT MANAGEMENT 186 NATIONAL ASSOCIATION OF CREDIT MANAGE	UNPR	BANKING. A CAREER FOR TODAY + TOMORROW THE AMERICAN BANKERS ASSOCIATION 186 THE AMERICAN BANKERS ASSOCIATION	FREE 23 P 1960
MENT FACTS ABOUT THE NATIONAL ASSOCIATION OF CREDIT Management National Association of Credit Management	3 P	FUTURE UNLIMITED THE AMERICAN BANKERS ASSOCIATION 186 THE INSTITUTE FOR RESEARCH	FREE 21 P 1962
186 NATIONAL ASSOCIATION OF PUBLIC INSURA NCE AOJUSTERS THE PROFESSION OF PUBLIC INSURANCE ADJUSTING NATIONAL ASSOCIATION OF PUBLIC INSURANCE	FREE 10 P	CAREERS IN THE SAVINGS AND LOAN BUSINESS THE INSTITUTE FOR RESEARCH 194 THE INSTITUTE FOR RESEARCH	UNPR 23 P 1962
AOJUSTERS 186 NATIONAL ASSOCIATION OF CREDIT MANAGE MENT WHAT OO YOU MEAN MORE MONEY	UNPR 7 P	CAREERS IN TRUST DEPARTMENTS OF BANKS AND TRUST COMPANIES THE INSTITUTE FOR RESEARCH 186 THE INSTITUTE FOR RESEARCH CAREERS IN THE STOCK AND BOND BUSINESS AND	UNPR 23 P 1959 UNPR
VATIONAL ASSOCIATION OF CREDIT MANAGEMENT 186 NATIONAL CONSUMER FINANCE ASSOCIATION CAREERS IN CONSUMER FINANCE VATIONAL CONSUMER FINANCE ASSOCIATION	UNPR 24 P	INVESTMENT BANKING THE INSTITUTE FOR RESEARCH 186 THE INSTITUTE FOR RESEARCH	24 P
186 NEAL. HARRY EOWARD HONEY MASTERS JULIAN MESSNER, INC.	J 1961 \$3.64 192 P	SAREERS IN BANKING THE INSTITUTE FOR RESEARCH 186 THE INSTITUTE FOR RESEARCH	UNPR 23 P 1966
186 NEIFELO, M. R. YOUR FUTURE IN THE CREDIT FIELD RICHAROS ROSEN PRESS, INC.		CAREERS IN PROPERTY AND CASUALTY INSURANCE THE INSTITUTE FOR RESEARCH 186 THE INSTITUTE FOR RESEARCH	UNPR 24 P 1959
186 NEW YORK STOCK EXCHANGE CAREERS IN STOCKS AND BONDS NEW YORK STOCK EXCHANGE	1963 32 P	CAREERS IN FIRE AND CASUALTY, ACCIDENT AND HEALTH INSURANCE THE INSTITUTE FOR RESEARCH	UNPR 20 P
186 NEW YORK STOCK EXCHANGE PORTFOLIO OF TEACHING AIDS New York Stock Exchange	FREE	186 THE INSTITUTE FOR RESEARCH Life insurance as a career Institute for research	UNPR 23 P



186 THE INSTITUTE FOR RESEARCH Life insurance as a career The institute for research	1965 UNPR 23 P	INC. EOUCATIONAL QUALIFICATIONS OF OIRECTORS OF PUBLIC HEALTH OPPARTMENTS	955 INPR 8 P
186 THE KIPLINGER MAGAZINE MANT TO BE A BANKER THE KIPLINGER MAGAZINE	1959 UNPR 3 P	INC.	1959 INPR 4 P
186 U. S. SAVINGS AND LOAN LEAGUE JOB OPPORTUNITIES IN A BUSINESS HITH A FUTURE U. S. SAVINGS AND LOAN LEAGUE	11 P	VOLUNTARY HEALTH ORGANIZATIONS AND HEALTH COUNCILS AMERICAN PUBLIC HEALTH ASSOCIATION, INC.	•
186 U.S. OEPARTMENT OF LABOR LIFE INSURANCE (OCCUPATIONAL EARNINGS) SUPERINTENOENT OF OOCUMENTS	1966 FREE 2 P	CAREERS IN HOTEL ADMINISTRATION \$1	960 • 25 2 P
186.118 CAREERS BANK MANAGER CAREERS	1964 \$.15 2 P	CHAMBER OF COMMERCE MANAGER (EXECUTIVE VICE-P \$	1967 3 - 15 2 P
185.118 OEPARTMENT OF EMPLOYMENT CREDIT UNION MANAGER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	UNPR 4 P	187 CAREERS RESTAURANT MANAGER (OPPORTUNITIES FOR COLLEGE U	JNPR 4 P
186.118 FINNEY CO. BANK TRUST OFFICER FINNEY CO.	UNPR 4 P	INOUSTRY) CAREERS 187 COUNCIL ON HOTEL, RESTAURANT, AND 1	1965
186.118 FINNEY CO. COMPTROLLER FINNEY CO. 186.118 FINNEY CO.	UNPR 4 P	INSTITUTIONAL EDUCATION	3.25 23 P
SUSTOM HOUSE BROKER FINNEY CO. 186.118 PALMER ASSOCIATES	ÜNPR 4 P 1963	SHOULD YOU BE A HOSPITAL ADMINISTRATOR	1960 JNPK 11 P
SAVINGS AND LOAN OFFICER PALMER ASSOCIATES 186.118 PALMER ASSOCIATES	UNPR 2 P 1963	BUSINESS AGENT - LABOR UNION	1965 UNPR 8 P
SCHOOL BUSINESS ADMINISTRATOR PALMER ASSOCIATES 186.168 OEPARTMENT OF EMPLOYMENT. STATE OF	UNPR 2 P 1966		UNPR 2 P
CALIFORNIA APARTMENT MANAGER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	UNPR 3 P	HOSPITAL ADMINISTRATOR	1966 UNPR 5 P
186.168 OEPARTMENT OF EMPLOYMENT APARTMENT MANAGER OEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1966 UNPR 3 P		UNPR 2 P
186.168 FINNEY CO. OFFICE BUILDING MANAGER FINNEY CO.	1967 UNPR 4 P	187 DEPARTMENT OF EMPLOYMENT SECURITY PUBLIC OFFICIALS	UNPR 2 P
186.168 FINNEY CO. OFFICE BUILDING MANAGER FINNEY CO. 186.168 FINNEY CO.	UNPR 4 P	UTAH 187 EOELL, CELESTE J. LYNN PAMET CATERER \$2	1961 2.95
REAL ESTATE MANAGER FINNEY CO. 186.168 FINNEY CO.	UNPR 4 P	187 ENDICOTT JUNIOR COLLEGE HOTEL-RESTAUKANT-INSTITUTIONAL MANAGEMENT	92 P UNPR
SMALL LOAN COMPANY MANAGER FINNEY CO. 186.168 SCIENCE RESEARCH ASSOCIATES, INC.	ÜNPR 4 P 1962	ENOICOTT JUNIOR COLLEGE	5 P
APARTMENT BUILDING MANAGERSJUNIOR OCCUPATIO VAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	ŪŃPR 4 P	B-NAI B-RITH VOCATIONAL SERVICE 187 FINNEY CO.	\$.35 11 P
186.168 SCIENCE RESEARCH ASSOCIATES, INC. BANK OFFICERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	FINNEY CO. 187 HURLEY, ELIZABETH A.	UNPR 4 P
186.168 WHITNEY, ELIZABETH PROPERTY MANAGER WHITNEY, ELIZABETH	1964 UNPR 4 P	ROCHESTER INSTITUTE OF TECHNOLOGY 187 LUNDBERG, DONALD E. + ARMATAS, JAMES P.	FREE 23 P 1964
187 SERVICE INDUSTRY MANAGERS AND OFFICIALS		TS, AND CLUBS HILLIAM C. BROWN CO., INC.	31 P
187 AMERICAN CEMETERY ASSOCIATION A CAREER OPPORTUNITY FOR YOU AMERICAN CEMETERY ASSOCIATION	1960 UNPR 4 P	THE CURRICULUM IN HOTEL, RESTAURANT AND	UNPR 6 P
187 AMERICAN COLLEGE OF HOSPITAL ADMINIST RATORS HOSPITAL ADMINISTRATION AS A CAREER AMERICAN COLLEGE OF HOSPITAL ADMINISTRATORS	1966 UNPR 7 P	187 MICHIGAN STATE UNIVERSITY MICHIGAN STATE UNIVERSITYSCHOOL OF HOTEL, RESTAURANT AND INSTITUTIONAL MANAGEMENT	UNPR 2 P
187 AMERICAN HOTEL + MOTEL ASSOCIATION THE HOTEL-MOTEL MANAGER AND HIS JOB AMERICAN HOTEL + MOTEL ASSOCIATION	UNPR 4 P	MICHIGAN STATE UNIVERSITY 187 NATIONAL SELECTED MORTICIANS THE VOCATION OF FUNERAL SERVICE	1965 FREE
187 AMERICAN HOTEL + MOTEL ASSOCIATION WILL HOTEL-MOTEL WORK BE YOUR CAREER AMERICAN HOTEL + MOTEL ASSOCIATION	FREE 21 P	VATIONAL SELECTED MORTICIANS	12 P



187 SEVIN, CHARLES H. STARTING AND MANAGING A SMALL BOOKKEEPING SERVICE SUPERINTENDENT OF OOCUMENTS	1962 \$.30 64 P	187.118 OEPARTMENT OF EMPLOYMENT SECURITY MANAGER, RESTAURANT OEPARTMEN? OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 2 P
187 SMALL BUSINESS ADMINISTRATION STARTING AND MANAGING A SERVICE STATION SUPERINTENDENT OF OCCUMENTS	1961	187.118 FINNEY CO.	1963
	\$.35	Boy Scout Executive	UNPR
	80 P	Finney Co.	4 P
187 SONNABENO, ROGER P.	1964	187.118 FINNEY CO.	1967
Your future in Hotel Management	\$2.79	CHAMBER OF COMMERCE MANAGER	UNPR
Richaros Rosen Press, inc.	158 P	FINNEY CO.	4 P
187 SPLAVER, SARAH	1964	187.118 FINNEY CO.	1963
Hospital Administrator	\$.50	Convention Bureau Manager (Chamber of Commerce)	UNPR
Personnel Services, Inc.	6 P	Finney Co.	4 P
187 THE INSTITUTE FOR RESEARCH	1962	187.118 FINNEY CO.	1964
BEAUTY SHOP OPERATION AS A CAREER	Unpr	DRY CLEANING SHOP MANAGER	UNPR
THE INSTITUTE FOR RESEARCH	19 P	FIMMEY CO.	4 P
187 THE INSTITUTE FOR RESEARCH CAREERS IN TRACE AND COMMERCIAL ASSOCIATION AND CHAMBERS OF COMMERCE THE INSTITUTE FOR RESEARCH	1962	187:118 FINNEY CO.	1966
	UNPR	Executive Secretary (non profit organization)	UNPR
	24 P	Fenney Co.	4 P
187 THE INSTITUTE FOR RESEARCH EXECUTIVE CAREERS IN HOTEL MANAGEMENT AND MOTEL OPERATION	1957	187.118 FINNEY CO.	1966
	UNPR	FAMILY SERVICE DIRECTOR	UNPR
	24 P	FINNEY CO.	4 P
THE INSTITUTE FOR RESEARCH 187 THE INSTITUTE FOR RESEARCH	1960 UNPR	187.118 FINNEY CO. GIÃ⊾ SCOUT OIRECTOR FINNEY CO.	1963 UNPR 4 P
EXECUTIVE HOUSEKEEPING AS A CAREER THE INSTITUTE FOR RESEARCH 187 THE INSTITUTE FOR RESEARCH	20 P 1965	187.118 FINNSY CO. Hospital Aoministrator Finney Co.	1965 UNPR 4 P
MORTUARY OPERATION AND FUNERAL SERVICE AS A CAREER THE INSTITUTE FOR RESEARCH	UNPR 20 P	187.118 FINNEY CO. Hotel Manager Finney Co.	1963 UNPR 4 P
187 THE INSTITUTE FOR RESEARCH MOTION PICTURE AND ORIVE—IN THEATER MANAGEMENT AS A CAREER THE INSTITUTE FOR RESEARCH	1964	187.118 FINNEY CO.	1962
	Unpr	Manager of Chamber of Commerce	UNPR
	24 P	Finney Co.	4 P
187 THE INSTITUTE FOR RESEARCH RESTAURANT, TEA ROOM, AND CAFETERIA OPERATION -CAREERS	1959 UNPR 24 P	187.118 FINNEY GO. MOTEL MANAGER FINNEY CO.	1962 UNPR 4 P
THE INSTITUTE FOR RESEARCH 187 THE INSTITUTE FOR RESEARCH SERVICE STATION OPERATION AS A CAREER	1965	187.118 FINNEY CO.	1967
	UNPR	Nursing home operato'	UNPR
	20 P	Finney co.	4 P
THE INSTITUTE FOR RESEARCH 187 THE NATIONAL EXECUTIVE HOUSEKEEPERS ASSOCIATION	UNPR	187.118 FINNEY CO. Prison Warden Finney Co.	1962 UNPR 4 P
IN CHOOSING A CAREERCONSIDER EXECUTIVE HOUSEKEEPING THE NATIONAL EXECUTIVE HOUSEKEEPERS ASSOCIATION	2 P	187.118 FINNEY CO. Recreational Services Director Finney Co.	1964 UNPR 4 P
187 THE PENNSYLVANIA RESTAURANT ASSOCIATION TRAINING FOR CAREERS IN FOOD SERVICE AND HOUSING AOMINISTRATION THE PENNSYLVANIA RESTAURANT ASSOCIATION	FREE 8 P	187.118 FINNEY CO. RETIREMENT HOME SUPERINTENDENT FINNEY CO.	1961 UNPR 4 P
187 VOEGELE, WALTER O.	1956	187.118 FINNEY CO.	1964
The restaurant Business	\$1.00	Service Station Operator	UNPR
Bellman publishing Co.	36 P	Finney Co.	4 P
187 WHITTINGTON, HAROLO	1963	187.118 FINNEY CO.	1965
STARTING AND MANAGING A SMALL MOTEL	\$.30	Union Business Agent	UNPR
SUPERINTENDENT, OF ODCUMENTS	70 P	Finney Co.	4 P
187.118 CAREERS	1966	187.118, KIRK, HEIR RICHARD	1963
HOSPITAL AOHINISTRATOR	\$•25	Your Future in Hospital Administration	\$2.79
CAREERS	7 P	Richards Rosen Press, Inc.	154 P
187.118 CAREERS	1965	107.110 PALMER ASSOCIATES	1963
Hotel Manager	\$.25	Hospital Administrator	UNPR
Sareers	7 P	Palmer Associates	2 P
187.118 CAREERS	1967	187.118 PALMER ASSOCIATES	1963
Manager, Bohling Alley	\$.15	HDTEL-MOTEL MANAGER	Unfr
Sareers	2 P	Palmer associates	2 P
187.118 CHRONICLE GUIDANCE PUBLICATIONS, INC. HOSPITAL ADMINISTRATOR CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964	187.118 SCIENCE RESEARCH ASSOCIATES, INC.	1963
	\$•35	Hospital administrators	UNPR
	4 P	Science Research associates, inc.	4 P
187.118 DEPARTMENT OF EMPLOYMENT SHAMBER OF COMMERCE MANAGER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 4 P	187.118 SCIENCE RESEARCH ASSOCIATES, INC. HOSPEYAL ADMINISTRATORS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES. INC.	1962 UNPR 4 P
187.118 OEPARTMENT OF EMPLOYMENT	1964	107.110 SCIENCE RESEARCH ASSOCIATES, INC. HOSPITAL ADMINISTRATORS SCIENCE RESEARCH ASSOCIATES, INC.	1967
HOTEL MANAGER	Unpr		UNPR
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	4 p		4 P
187.118 OEPARTMENT OF EMPLOYMENT SECURITY MANAGER, MOTEL-HOTEL DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 2 P	SCIENCE RESEARCH ASSOCIATES, INC. 187.118 SCIENCE RESEARCH ASSOCIATES, INC. HOTEL MANAGERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P



187.118 SCIENCE RESEARCH ASSOCIATES, INC.	1962	187.168 FINNEY CO.	1965
HOTEL MANAGERSJUNIOR OCCUPATIONAL BRIEFS	UNPR	Fleet manager	UNPR
SCIENCE RESEARCH ASSOCIATES, INC.	4 P	Finney Co.	4 P
187.118 SCIENCE RESEARCH ASSOCIATES, INC.	1963	187.168 FINNEY CO.	1963
PUBLIC HEALTH SAMITARIANSJUNIOR OCCUPATIONAL	UNPR	HEALTH CLUB OPERATOR	UNPR
BRIEFS	4 P	FINNEY CO.	4 P
SCIENCE RESEARCH ASSOCIATES, INC. 187.118 SCIENCE RESEARCH ASSOCIATES, INC. PUBLIC HEALTH SANITARIANS	1963	187.168 FINNEY CO.	1966
	UNPR	Hospital executive housekeeper	UNPR
	4 P	Finney Co.	4 P
SCIENCE RESEARCH ASSOCIATES, INC. 187.118 SCIENCE RESEARCH ASSOCIATES, INC. UNION BUSINESS AGENTS SCIENCE RESEARCH ASSOCIATES, INC.	1967	187.160 FINNEY CO.	1964
	UNPR	Mortician	UNPR
	4 P	Finney Co.	4 P
187.118 STEWART, MAXINE HOSPITAL ADMINISTRATOR (EMPLOYMENT DUTLOOK) STEWART, MAXINE	1963	187.168 FINNEY CO.	1963
	UNPR	Private Club Manager	UNPR
	4 P	Finney Co.	4 P
187.118- THE INSTITUTE FOR RESEARCH CAREERS IN HOSPITAL MANAGEMENT AND ADMINISTRA TION	1959	187.168 FINNEY CO.	1965
	UNPR	Restaurant manager	UNPR
	22 P	Finney Co.	4 P
THE INSTITUTE FOR RESEARCH 187.118 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR HOSPITAL ADMINISTRATORS, DOC. NO. 1450-40	1966 5.05 4 P	187.168 FINNEY CO. SKI RESORT OPERATOR FINNEY CO. 187.168 FIRNEY CO.	1964 UNPR 4 P
SUPERINTENDENT OF OOCUMENTS 187.138 FINNEY CO. HOUSEMOTHER FINNEY CO.	1966 UNPR 4 P	THEATER MANAGER A FINNEY CO. 187.168 KANSAS STATE EMPLOYMENT SERVICE MANAGER, RESTAURANT OR COFFEE SHOP	UNPR 4 P 1967 Free
187.168 BELLEAU, WILFRID E.	1966	KANSAS STATE EMPLOYMENT SERVICE 187.168 KANSAS STATE EMPLOYMENT SERVICE MANAGER, RESTAURANT	2 P
FUNERAL SERVICE AS A CAREER	\$.75		1965
PARK PUBLISHING HOUSE	26 P		FREE
187.168 CAREERS Caterer Careers	1967 \$.15 2 P	KANSAS STATE EMPLOYMENT SERVICE 187.168 LANGE, HOWARD F. CATERING	1 P 1955 \$3.50 128 P
187.168 CAREERS	1965	HAYDEN PUBLISHING CO., INC. 187.168 NICHOLS, CHARLES H. MORTUARY OPERATION AS A CAREER VATIONAL FOUNDATION OF FUNERAL SERVICE	1965
FOOD SERVICE SUPERVISOR	\$.15		FREE
CAREERS	2 P		48 P
187.168 CAREERS	1967	187.168 PALMER ASSOCIATES CUSTODIAN PALMER ASSOCIATES	1963
Manager, industrial Cafeteria	\$.15		UNPR
Careers	2 P		2 P
187.168 CAREERS RESTAURANT MANAGEMENT (TRAINING GUIDE) CAREERS	1965	187.168 SCIENCE RESEARCH ASSOCIATES. INC.	1966
	UNPR	Caterers	UNPR
	2 P	Science Research Associates. Inc.	4 P
187.168 CAREERS RESTAURANT MANAGER CAREERS	1966	187.168 SCIENCE RESEARCH ASSOCIATES. INC.	1962
	\$.15	CaterersJunior Occupational Briefs	UNPR
	2 P	Science Research Associates, Inc.	. 4 P
187.168 CAREERS RESTAURANT MANAGER (OPPORTUNITIES FOR GRADUATES OF TWO YEAR COLLEGE PROGRAMS IN THE QUANTITY FOOD SERVICE INDUSTRY) CAREERS	UNPR 4 P	187.168 SCIENCE RESEARCH ASSOCIATES. INC. EXECUTIVE HOUSEKEEPERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
187.168 CAREERS	1963	187.168 SCIENCE RESEARCH ASSOCIATES. INC.	1963
Theater Manager	UNPR	Executive Housekeepers	UNPR
Careers	2 P	Science Research Associates. Inc.	4 P
187.168 CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963	187.168 SCIENCE RESEARCH ASSOCIATES, INC. EXECUTIVE HOUSEKEEPERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962
Funeral director	\$.35		UNPR
Chronicle Guidance Publications, Inc.	4 P		4 P
187.168 CHRONICLE GUIDANCE PUBLICATIONS. INC.	1966	187.168 SCIENCE RESEARCH ASSOCIATES, INC.	1965
Motel Manager	\$.35	Motion Picture Producers and directors	UNPR
Chronicle Guidance Publications, inc.	4 P	Science Research Associates, Inc.	4 P
187.168 CHRONICLE GUIDANCE FUBLICATIONS, INC.	1966	187-168 SCIENCE RESEARCH ASSOCIATES, INC.	1964
Restaurant manager	\$.35	Theater managers	UNPR
Chronicle Guidance Publications, Inc.	4 P	Science Research Associates, Inc.	4 P
187.168 FAIRBROOK, PAUL	1964	187.168 SCIENCE RESEARCH ASSOCIATES, INC.	1962
Starting and managing a small restaurant	\$.70	Theater managersjunior occupational briefs	UNPR
Superintendent of documents	116 P	Science research associates, inc.	4 P
187-168 FINNEY CO.	1962	187.168 THE EDUCATIONAL INSTITUTE OF THE AMERICAN HOTEL + MOTEL ASSOCIATION CAREER OPPORTUNITIES IN HOTEL-MOTEL MANAGEMENT THE EDUCATIONAL INSTITUTE OF THE AMERICAN	1967
Bowling Lanes Manager	UNPR		FREE
Finney Co.	4 P		24 P
187-168 FINNEY CO. Cafeteria Manager Finney Co.	1965 UNPR 4 P	HOTEL-MOTEL ASSOC. 187.168 THE INSTITUTE FOR RESEARCH RESTAURANT MANAGEMENT, DUNERSHIP, AND CAREERS	1967 UNPR
187.168 FINNEY CO. CAMP DIRECTOR FINNEY CO.	1963 UNPR 4 P	IN RESTAURANT WORK THE INSTITUTE FOR RESEARCH 187-168 VETERANS ADMINISTRATION	24 P
187.168 FINNEY CO. Caterer Finney Co.	1966 UNPR 4 P	HOSPITAL HOUSEKEEPING OFFICER VETERANS ADMINISTRATION	UNPR 4 P
187.168 FINNEY CO. Custodian Finney Co.	1964 UNPR 4 P		



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187.188 ASSOCIATION OF UNIVERSITY PROGRAMS IN HOSPITAL ADMINISTRATION	UNPR 2 P	188 KOMROFF, MANUEL Disraeli Julian Mersner	1966 \$3.19 191 P
THE HOSPITAL ADMINISTRATOR ASSOC. OF UNIV. PROGRAMS IN HOSPITAL ADMINIST RATION	1962	188 KROSNEY, HERBERT AND MARY STEWART SAREERS AND OPPORTUNITIES IN INTERNATIONAL SERVICE	1965 \$4.50 256 P
187.188 SCIENCE RESEARCH ASSOCIATES, IMC. RESTAURANT MANAGERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	E. P. DUTTON + CD., INC. 188 LAVINE, DAVID + MANDELBAUM, IRA WHAT ODES A PEACE CORPS VOLUNTEER DD	J 1964 \$2.69
187.188 SCIENCE RESEARCH ASSOCIATES, INC. RESTAURANT MANAGERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	0000, MEAD + CO. 188 LEVINE, I.E. Champion of World Peace, dag Hammarskjolo	64 P 1966 \$3.19
188 PUBLIC ADMINISTRATION MANAGERS AND OFFICIALS	<u>5</u>	JULIAN MESSNER 188 mademoisfile	190 P 1964 \$.25
138 AOAMS, VELMA THE PEACE CORPS IN ACTION FOLLETT PUBLISHING CD.	1964 \$5.95 318 P		4 P J 1965 \$1.95
THE DEACE COOPS IN ACTION	1964 \$5.95 318 P	GROSSET + DUNLAP, INC.	48 P 1962 FREE
188 AMERICAN MUNICIPAL ASSOCIATION	1965 FREE 4 P	SOVERNMENTAL MANPOWER FOR YOMORROWS CITIES MUNICIPAL MANPOWER COMMISSION 188 MUNICIPAL TECHNICAL ADVISORY SERVICE.	20 P 1964
AMERICAN MONICIPAL ASSOCIATION 188 AMERICAN SOCIETY FOR PUBLIC ADMINISTR ATION AMERICAN SOCIETY FOR PUBLIC ADMINISTRATION AMERICAN SOCIETY FOR PUBLIC ADMINISTRATION	1965 FREE 5 P	J. OF TENNESSEE CAREERS IN MUNICIPAL GOVERNMENT MUNICIPAL TECHNICAL ADVISORY SERVICE, U. OF TENNESSEE	FREE 5 P
188 ANGEL, JUVENAL L. CAREERS IN THE DIPLOMATIC SERVICE WORLD TRADE ACADEMY PRESS, INC.	1961 \$1.25 26 P	188 MUNICIPAL TECHNICAL ADVISORY SERVICE, UNIVERSITY OF TENNESSEE CHOOSE A CAREER IN CITY GOVERNMENT MUNICIPAL TECHNICAL ADVISORY SERVICE, UNIVERS ITY OF TENN.	1964 FREE 4 P
188 BRYAN, ROBERT S. PEACE CORP WORKERS (OPPORTUNITIES FOR SERVICE IN THE PEACE CORPS) CAREERS	1961 UNPR 4 P	188 NEAL, HARRY EDWARD YOUR CAREER IN FOREIGN SERVICE JULIAN MESSNER, INC.	J 1965 \$3.64 191 P
188 CAREERS COAST GUARD OFFICER CAREERS	1964 \$.15 2 P	188 PEARE, CATHERINE OWENS THE FOR STORY THOMAS Y. CROWELL COMPANY	1962 \$3.75 245 í
108 CAREERS Engineer revenue agent Careers	1964 \$.15 2 P	188 SAKELL, ACHILLES N. CAREERS IN THE FOREIGN SERVICE HENRY Z. WALCK, INC.	1962 \$3.50 118 P
188 CAREERS POLITICIAN (YOUR FUTURE IN POLITICS) CAREERS	1963 UNPR 2 P	188 SCIENCE RESEARCH ASSOCIATES, INC. CITY MANAGERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
188 CAREERS PUBLIC OFFICIAL (GOVERNMENT JOBS OVERSEAS) CAREERS	1964 UNPR 4 P	188 SCIENCE RESEARCH ASSOCIATES, INC. FOREIGN SERVICE WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
188 COHN. ANGELO CAREERS IN PUBLIC PLANNING AND ADMINISTRATION HENRY Z. WALCK, INC.	1966 \$3.75 112 P	188 SCIENCE RESEARCH ASSOCIATES, INC. POLITICAL WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR 4 P
188 OELANEY, ROBERT FINLEY YOUR FUTURE IN THE FOREIGN SERVICE RICHARDS ROSEN, PRESS, INC.	1961 \$2.79 158 P	188 SULLIVAN, GEORGE THE STORY OF THE PEACE CORPS FLEET PUBLISHING CORP.	1964 \$3.95 160 P
188 FINNEY CO. POLITICAL OFFICEHOLOER FINNEY CO.	1966 UNPR 4 P	188 SULLIVAN, MARY B. Careers in government Henry Z. Walck, Inc.	1964 \$3.75 128 P
188 FOREIGN POLICY ASSOCIATION-WORLD AFFAIRS CENTER CAREERS IN WORLD AFFAIRS-AT HOME AND ABROAD	1961 \$1.75 140 P	188 TERRELL, JOHN UPTON THE UNITED STATES DEPARTMENT OF THE INTERIOR OUELL, SLOAN AND PEARCE	
ODUBLEDAY + CO., INC. 188 FRIBOURG, MAR JURIE G. PORTS OF ENTRY, U. S. A. LITTLE, BROWN + CO.	J 1962 \$3.75 240 P	188 THE INSTITUTE FOR RESEARCH ADMINISTRATIVE POSITIONS IN CITY GOVERNMENT-C AREERS THE INSTITUTE FOR RESEARCH	1964 UNPR 24 P
188 FRISBEE, LUCY POST JOHN F. KENREDY YOUNG STATESMAN BOBBS MERRILL CO., INC.	E 1964 \$2.25 200 P	188 THE INSTITUTE FOR RESEARCH CAREER AS A CONGRESSMAN (INCLUDING STATE LEGISLATOR) THE INSTITUTE FOR RESEARCH	1964 UNPR 24 P
188 GENERAL SERVICES ADMINISTRATION CAREER OPPORTUNITIES FOR MANAGEMENT INTERNS IN THE GENERAL SERVICE ADMINISTRATION GENERAL SERVICES ADMINISTRATION	7 P	188 THE INSTITUTE FOR RESEARCH Career as a government tax assessor The institute for research	1963 UNPR 20 P
188 GOULD, STEPHEN YOUR FUTURE IN THE FEDERAL GOVERNMENT RICHAROS ROSEN PRESS, INC.	1962 \$2.79 156 P	188 THE INSTITUTE FOR RESEARCH CAREERS IN THE U. S. DEPARTMENT OF COMMERCE THE INSTITUTE FOR RESEARCH	1960 UNPR 24 P
188 GUTHRIE, ANNE Madame Ambassador, the life of Vijaya Lakshmi Pandit	1962 \$3.75 192 P	188 THE INSTITUTE FOR RESEARCH CAREERS IN THE FEDERAL SOCIAL SECURITY SYSTEM THE INSTITUTE FOR RESEARCH	1963 UNPR 23 P
HARCOURT, BRACE + WORLD, INC. 188 HARRIGAN, LUCILLE OPPORTUNITIES IN FOREIGN SERVICES WOCATIONAL GUIDANCE MANUALS	1043	188 THE INSTITUTE FOR RESEARCH CAREERS IN THE UNITED STATES FOREIGN SERVICE THE INSTITUTE FOR RESEARCH	1965 Unpr 24 P



188 THE INSTITUTE FOR RESEARCH SAREERS IN THE UNITED STATES DEPARTMENT OF THE INTERIOR		188.118 CHRONICLE GUIDANCE PUBLICATIONS, INC. FOREIGN SERVICE CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 \$.35 4 P
THE INSTITUTE FOR RESEARCH 188 THE INSTITUTE FOR RESEARCH CAREERS IN THE U. S. STATE DEPARTMENT	1964 UNPR	188.118 CONNORS, RALPH P. + ROBINSON, H. ALAN FOREIGN SERVICE OFFICER PERSONNEL SERVICES, INC.	1952 \$.50 6 P
THE INSTITUTE FOR RESEARCH 188 THE INSTITUTE FOR RESEARCH CAREERS IN THE TREASURY DEPARTMENT OF THE	24 P 1964 Unpr	188.118 - GEPARTMENT OF EMPLOYMENT CITY MANAGER GEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 7 P
UNITED STATES GOVERNMENT THE INSTITUTE FOR RESEARCH	24 P	188.118 DEPARTMENT OF FOREIGN SERVICE A CAREER IN THE FOREIGN SERVICE OF THE UNITED STATES	FREE 32 P
188 THE INSTITUTE FOR RESEARCH CAREERS IN POLITICS AND POLITICAL ORGANIZATIONS THE INSTITUTE FOR RESEARCH	UNPR 24 P	SUPERINTENDENT OF COCUMENTS 188.118	1967 \$.15
188 THE INSTITUTE FOR RESEARCH GOVERNMENT WORK AS A CAREER THE INSTITUTE FOR RESEARCH		SUPERINTENDENT OF OOCUMENTS 188.118 FINNEY CO. CITY MANAGER	15 P 1966 UNPR
BASIC BUUKS, INC.	1965 \$8.50 500 P	FINNEY CO. 188.118 FINNEY CO. FOREIGN SERVICE OFFICER	4 P 1963 UNPR
188 U. S. CIVIL SERVICE COMMISSION FEDERAL JOBS OVERSEAS SUPERINTENDENT OF OCCUMENTS	1965 FREE 10 P	FINNEY CO. 188.118 INTERNATIONAL CITY MANAGERS ASSOCIATION	4 P 1968 \$.10
188 U. S. DEPARTMENT OF AGRICULTURE A CAREER WITH THE FARMERS HOME ADMINISTRATION SUPERIMTENDENT OF OCCUMENTS	1966 FREE 16 P	SATISFACTION CITY MANAGEMENT INTERNATIONAL CITY MANAGERS ASSOCIATION	
188 U. S. DEPARTMENT OF AGRICULTURE CHOOSE A CHALLENGING AND REWARDING CAREER SUPERINTENDENT OF DOCUMENTS	1965 UNPR 7 P	SATISFACTION CITY MANAGEMENT INTERNATIONAL CITY MANAGERS ASSOCIATION 188.118 INTERNATIONAL CITY MANAGERS ASSOCIATION CITY MANAGEMENT - A GROWING PROFESSION INTERNATIONAL CITY MANAGERS ASSOCIATION	\$2.00 84 P
188 U. S. DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE A CAREER IN ADMINISTRATION AT THE NATIONAL	\$.45 26 P	CITY MANAGERS IN POLITICS UNIVERSITY OF FLORIDA PRESS	1962 \$2.00 93 P
INSTITUTES OF HEALTH U. S. DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE		188.118 MADEMOISELLE Foreign Service Jobs Alumnae Advisory Center. Inc.	1966 \$.25 4 P
188 U. S. DEPARTMENT OF LABOR CAREERS IN THE U. S. DEPARTMENT OF LABOR SUPERINTENDENT OF DOCUMENTS	1964 UNPR 34 P	188.118 PALMER ASSOCIATES Foreign Service Worker Palmer associates	1463 UNPR 2 P
188 U. S. DEPARTMENT OF THE INTERIOR CAREER EMPLOYMENT IN THE NATIONAL PARK SERVICE U. S. DEPARTMENT OF THE INTERIOR	1965 FREE 29 P	Delette Herenten	1962 UNPR 4 P
198 U. S. DEPARTMENT OF THE INTERIOR CAREERS IN THE UNITED STATES DEPARTMENT OF THE INTERIOR SUPERINTENDENT OF OOCUMENTS	1965 Unpr 64 P	188.118 SCIENCE RESEARCH ASSOCIATES, INC. FOREIGN SERVICE OFFICERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
188 U. S. TREASURY DEPARTMENT THE REVENUE AGENT SUPERINTENDENT OF DOCUMENTS	1965 Unpr 20 p	188.118 SIMPSON. CONALC F. FOREIGN SERVICE OFFICER (CAREERS IN THE FOREIGN SERVICE)	1962 UNPR 4 P
188 U. S. TREASURY DEPARTMENT THE REVENUE OFFICER SUPERINTENDENT OF DOCUMENTS	1964 UNPR 20 P	CAREERS 188.118 STEEVES, JOHN M. CAREERS IN FOREIGN SERVICE SUPERINTENDENT OF OCCUMENTS	FREE 4 P
188 VETERANS ADMINISTRATION PROFESSIONAL CAREERS IN THE VETERANS ADMINIST RATION SUPERINTENDENT OF OOCUMENTS	1965 FREE 23 P	188.118 THE INTERNATIONAL CITY MANAGERS ASSOCIATION A CAREER OF CITY MANAGEMENT THE INTERNATIONAL CITY MANAGERS ASSOCIATION	FREE 7 P
188 WHITEHEAD, OON BORDER GUARD MCGRAW HILL CO.	1963 \$5.95 274 P	186.118 THE INTERNATIONAL CITY MANAGERS Association Improving Local Government	FREE 7 P
168 WHITTLESEY, SUSAN U. S. PEACE CORPS COWARD MCCANN	\$3.25 120 P	THE INTERNATIONAL CITY MANAGERS ASSOCIATION 188-118 THE INTERNATIONAL CITY MANAGERS ASSOCIATION	FREE
168 WILKIE, KATHARINE E. THE MAN WHO WOULONT GIVE UP, HENRY CLAY JULIAN MESSNER	\$3.19 !92 P	QUESTIONS AND ANSWERS ABOUT THE COUNCIL-MANAGER PLAN AND THE CITYMANAGER PROFESSION THE INTERNATIONAL CITY MANAGERS ASSOCIATION	12 P
188 WRIGHT, JIM You and Your Congressman Coward McCann, Inc.	1965 \$4.95 282 P	186.118 U. S. DEPARTMENT OF AGRICULTURE THE U. S. AGRICULTURAL ATTACHE——HIS HISTORY AND HIS WORK U. S. DEPARTMENT OF AGRICULTURE	1960 Unpr 14 p
166.118 BEAULAC, WILLARD L. Career diplomat The macmillan co.	1964 \$3.95 199 P	188.118 U. S. DEPARTMENT OF STATE FOREIGN SERVICE OFFICER INFORMATION SHEET U. S. DEPARTMENT OF STATE	FREE 2 P
188.118 CAREERS City Manager Careers	1965 \$.15 2 P	188.118 U.S. DEPARTMENT OF STATE LIST OF FOREIGN SERVICE POSTS	1967 FREE
188.118 CAREERS Foreign Service Officer Careers	1966 UNPR 4 P	INTERNAL' REVENUE AGENT	3 P 1966 \$.25
188.118 CAREERS U. S. FOREIGN SERVICE CAREERS CAREERS	1965 \$.25 10 P	CAREERS 188.168 CAREERS LANGSCAPE-MAINTENANCE SUPERINTENDENT CAREERS	7 P 1965 \$.25 6 P



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188.168 FINNEY CO. INTERNAL REVENUE AGENT FINNEY CO.	1962 UNPR 4 P	189.168 CHRONICLE GUIDANCE PUBLICATIONS, INC. JUNIOR EXECUTIVE CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P
188.168 FINNEY CO. POSTMASTER FINNEY CO.	1961 UNPR 4 P	189.168 DEPARTMENT OF EMPLOYMENT JUNIOR EXECUTIVE DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1961 UNPR 3 P
188-168 FINNEY CO. Treasury enforcement agent Finney Co.	1963 UNPR 4 P	189-168 DEPARTMENT OF EMPLOYMENT MANAGEMENT DEVELOPMENT PERSONNEL DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 3 P
0. 2. IKSYZOKŁ DEŁAKIMENI-INIEKNAT KEAENDE		189.16B DEPARTMENT OF EMPLOYMENT SECURITY OFFICER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 5 P
SERVICE 188.168 U. S. TREASURY DEPARTMENT A CAREER AND A SENSE OF PURPOSE U. S. TREASURY DEPARTMENT	1966 Unpr 24 P	189.16B FINNEY CO. 200 DIRECTOR FINNEY CO. 189.16B KANSAS STATE EMPLOYMENT SERVICE	1962 UNPR 4 P 1967
188.188 FINNEY CO. ASSESSOR FINNEY CO.	' 1967 UNPR 4 P	MANAGER TRAINEE Kansas State Employment Service	FREE 1 P
188.188 FINNEY CO. ASSESSOR	1962 UNPR 4 P	19 MISCELLANEOUS PROFESSIONAL, TECHNICAL, AND MANAGERIAL OCCUPATIONS 19 U. S. DEPARTMENT OF HEALTH, EDUCATION.	1965
189 MISCELLANEOUS MANAGERS AND OFFICIALS. N.E.		AND WELFARE CAREERS IN TECHNICAL DCCUPATIONS SUPERINTENDENT OF DOCUMENTS	\$•05 7 P
189 AMERICAN SOCIETY OF TRAINING DIRECTORS THE CHALLENGE THEN IS THE CHALLENGE NOW AMERICAN SOCIETY OF TRAINING DIRECTORS	FREE 5 P	19 U. S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK FOR TECHNICIANS SUPERINTENDENT OF DOCUMENTS	1958 \$.25 26 P
189 ANGEL, JUVENAL L. CAREERS IN BUSINESS ADMINISTRATION WORLD TRADE ACADEMY PRESS, INC.	1963 \$1.25 30 P	191 AGENTS AND APPRAISERS, N.E.C.	
189 B-NAI B-RITH VOCATIONAL SERVICE CAREERS IN SYNAGOGUE AND TEMPLE ADMINISTRATION B-NAI B-RITH VOCATIONAL SERVICE	1960	191 DEPARTMENT OF EMPLOYMENT RIGHT-OF-MAY AGENT DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P
189 CAREERS BANKING AND FINANCE, NO. 71 CAREERS	1967 UNPR 2 P	191-116 FINNEY CO. Literary agent Finney Co.	1963 UNPR 4 P
189 CAREERS JUNIOR EXECUTIVE CAREERS	1967 \$.15 2 P	191.118 FINMEY CO. Theatrical agent Finmey Co.	1967 Unpr 4 p
189 CHRONICLE GUIDANCE PUBLICATIONS, INC. AGRICULTURAL BUSINESS MANAGER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$.35 4 P	191.118 SCIENCE RESEARCH ASSOCIATES, INC. LITERARY AGENTS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 Unpr 4 p
189 FINNEY CO. COST CONTROL MANAGER FINNEY CO.	1963 UNPR	191.11B SCIENCE RESEARCH ASSOCIATES, INC. Literary agents Science Research Associates, Inc.	4 P
189 THE CLUB MANAGERS ASSOCIATION OF AMERICA	FREE	191.11B SCIENCE RESEARCH ASSOCIATES, INC. SCHOOL PRINCIPALS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC. 191.15B FINNEY CO. PANNEROKER	1962 Unpr 4 P
THE CLUB MANAGERS ASSOCIATION OF AMERICA 189 THE INSTITUTE FOR RESEARCH	1964	191.158 FINNEY CO. Pamnbroker Finney Co.	1963 UNPR 4 P
CAREER AS AN ADMINISTRATIVE EXECUTIVE IN BUSINESS AND INDUSTRY THE INSTITUTE FOR RESEARCH	UNPR 24 P	191.268 FINNEY CD. CREDIT ANALYST FINNEY CO.	1963 UNPR . 4 P
CLUB MANAGEMENT THE CLUB MANAGERS ASSOCIATION OF AMERICA 189 THE INSTITUTE FOR RESEARCH CAREER AS AN ADMINISTRATIVE EXECUTIVE IN BUSINESS AND INDUSTRY THE INSTITUTE FOR RESEARCH 189 THE INSTITUTE FOR RESEARCH COLLECTION AGENCY OPERATION AS A CAREER THE INSTITUTE FOR RESEARCH	1963 Unpr 20 p	191.268 PALMER ASSOCIATES INSURANCE INVESTIGATOR PALMER ASSOCIATES	1963 ' Unpr 2 p
BUSINESS ADMINISTRATION AND RELATED PROFESSIONS U. S. DEPARTMENT OF LABOR	UNPR .	191.287 CAREERS Real estate appraiser	1962 UNPR 2 P
189 WARDLEY, REGINALD F. MANAGEMENT CARGER OPPORTUNITIES IN THE GRAPHIC . ARTS AMERICAN BOOK-STRATFORD PRESS	FREE 5 P	191.287 CAREERS Real estate appraiser Careers	1967 \$.15 2 P
189.118 DEPARTMENT OF EMPLOYMENT SECURITY MANAGER, MANUFACTURING DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF	FREE 2 P	191.287 DEPARTMENT OF EMPLOYMENT REAL ESTATE APPRAISER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 5 P
189.118 FINNEY CO. Atomic Power Plant Manager	1962 UNPR	191.287 FINNEY CO. Real estate appraiser Finney Co.	1966 Unpr 4 p
FINNEY CO. 189-118 FINNEY CO. NUCLEAR POWER PLANT MANAGER FINNEY CO.	4 P 1967 UNPR	191.288 PALMER ASSOCIATES APPRAISER PALMER ASSOCBATES	
189.16B CAREERS JUNIOR EXECUTIVE CAREERS	4 P 1962 UNPR 2 P	191.208 SCIENCE RESEARCH ASSOCIATES, INC. REAL ESTATE APPRAISERSJUNIOR DECUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1952 Unpr 4 P
	- •	193 RADIO OPERATORS	

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193.16B CAREERS AIR TRAFFIC CONTROLLER CAREERS	1966 \$.25 7 P	195 CAMP FIRE GIRLS, INC. Looking for a career with camp fire girls Camp fire girls, inc.	UNPR 6 P
193.168 CAREERS AIR TRAFFIC CONTROLLER (HE THINKS PLANES, NOT PASSENGERS) CAREERS	1966 Unpr 4 p	195 CAREERS Peace Corps Volunteer Careers	1965 \$.25 7 P
193.16B CHRONICLE GUIOANCE PUBLICATIONS, INC. AIR TRAFFIC CONTROLLER CHRONICLE GUIOANCE PUBLICATIONS, INC.	1967 \$.35 4 P	195 CAREERS RECREATIONAL GROUP-WORK, NO. 23 CAREERS	1967 Unpr 2 P
193.16B OEPARTMENT OF EMPLOYMENT AIR TRAFFIC CONTROL SPECIALIST OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P	195 CAREERS RECREATION DIRECTOR CAREERS, INC.	1967 \$.25 7 P
193.16B FINNEY CO. Air Traffic Controller Finne Co.	1967 Unpr 4 P	195 CAREERS SOCIAL WORKERS CAREERS, INC. 195 CAREERS	1967 \$.25 7 P
FINNEY CO.	1961 UNPR 4 P	SOCIAL WORK CAREERS 195 CAREERS	FREE 2 P
193.168 SCIENCE RESEARCH ASSOCIATES, INC. AIR TRAFFIC CONTROLLERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4' P	SOCIAL MORKER, SCHOOL CAREERS, INC. 195 CAREERS	\$.15 2 P
193.16B SCIENCE RESEARCH ASSOCIATES, INC. AIR TRAFFIC CONTROLLERS	1964 UNPR 4 P	YMCA SECRETARY Careers 195 căreers	\$.15 1967
193.168 U. S. CIVIL SERVICE AIR TRAFFIC CONTROL SPFCIALIST U. S. CIVIL SERVICE	1964 FREE 7 P	YMCA PROFESSIONAL MORKER CARGERS, INC. 195 CAREERS	\$.15 2 P
CAREERS	1960 UNPR 7 P	YMCA PROFESSIONAL WORKERS CAREERS 195 CAREERS IN THE PROFESSION OF SOCIAL WORK	UNPR 1966 UNPR
193.282 OEPARTMENT OF EMPLOYMENT SHIPS OFFICER-RADIO (MERCHANT MARINE) OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 4 P	THE SOCIAL WORK PROFESSION-CHART CAREERS IN THE PROFESSION OF SOCIAL WORK 195 CHILD WELFARE LEAGUE OF AMERICA	1 P
194 SOUND RECORDING, TRANSCRIBING, AND REPRODUCTION OCCUPATIONS		A CAREER HELPING CHILOREN CHILO WELFARE LEAGUE OF AMERICA 195 CHILO WELFARE LEAGUE OF AMERICA	FREE 4 P 1959
195 OCCUPATIONS IN SOCIAL AND WELFARE WORK		CHILO WELFARE AS A FIELO OF SOCIAL WORK Practice Chilo Welfare League of America	8.75 32 P
195 AOAMS, MARGARET E. Social work Bellman publishing co.	1958 \$1.08 35 P	OO YOU WANT A CAREER HELPING PEUPLE	1964 FREE 4 P
SOCIAL WORK BELLMAN PUBLISHING CO. 195 ALUMNAE ADVISORY CENTER, INC. GETTING INTO SOCIAL WORK ALUMNAE ADVISORY CENTER, INC.	1966 \$.25 3 P	195 COUNCIL ON SOCIAL WORK EDUCATION GRADUATE PROFESSIONAL SCHOOLS OF SOCIAL WORK IN CANADA AND THE U. S. A. COUNCIL ON SOCIAL WORK EDUCATION	FREE 9 P
EOUCATIONAL QUALIFICATIONS OF SOCIAL WORKERS IN	FREE	195 COUNCIL ON SOCIAL WORK EDUCATION UNDERGRADUATE DEPARTMENTS OF COLLEGES AND	1964 FREE 8 P
195 ANDERSON, JOSEPH P. OPPORTUNITIES IN SOCIAL WORK CAREERS VOCATIONAL GUIOANCE MANUALS	1963 \$1.45 128 P	195 OEPARTMENT OF EMPLOYMENT EXECUTIVE DIRECTOR OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 Unpr 4 P
195 BECK, BERTRAM M. YOUR FUTURE IN SOCIAL WORK RICHAROS ROSEN PRESS, INC.	1964 \$2.79 159 P	195 OOCLAR, ERNEST ON THE JOB WITH A DISTRICT SCOUT EXECUTIVE BOYS SCOUT OF AMERICA	1967 FREE 3 P
YOUR FUTURE IN SOCIAL WORK RICHAROS ROSEN PRESS, INC.	\$2.79 163 P	195 FAMILY SERVICE ASSOCIATION OF AMERICA A FAMILY SOCIAL WORK CAREER FAMILY SERVICE ASSOCIATION OF AMERICA	1967 FREE 7 P
THE DAY YOU JOIN THE PROFESSIONAL SERVICE OF THE BOY SCOUTS OF AMERICA BOY SCOUTS OF AMERICA	FREE 1 P	UNIVERSITIES OFFERING COURSES WITH SOCIAL MELFARE CONTENT COUNCIL ON SOCIAL WORK EDUCATION 195 OFFER	FREE 10 P
A PROFESSIONAL CAREER IN THE BOY SCOUTS OF America Boy Scouts of America	FREE 12 P	SOCIAL WORK, AN INTRODUCTION J. B. LIPPINCOTT CO.	1963 \$8.00 662 P
195 BOY SCOUTS OF AMERICA YOUR INVITATION TO A CAREER IN THE BOY SCOUTS OF AMERICA	1966 FREE 7 P	BETTER HUMAN RELATIONS-THE CHALLENGE OF SOCIAL WORK WATTONAL COMMISSION FOR SOCIAL MORK CAREERS	\$.25 28 P
195 BOY SCOUTS OF AMERICA YOUR LIFE JOB CAN BE WITH THE BOY SCOUTS OF	1967 FREE 5 P	195 GIRL SCOUTS OF THE U. S. A. A JOB, A FUTURE, AND YOU GIRL SCOUTS OF THE U. S. A. 195 GIRL SCOUTS OF THE U. S. A.	1964 FREE 14 P
BOY SCOUTS OF AMERICA 195 BOYS CLUBS OF AMERICA A PROFESSIONAL CAREER IN BOYS CLUB WORK BOYS CLUBS OF AMERICA	FREE 4 P	GIRL SCOUTS OF THE U. S. A. 195 GIRL SCOUTS OF THE U. S. A. WHY WORK GIRL SCOUTS UP THE U. S. A.	1965 FREE 4 P



AGE UALL H EADS	1963	195 NATIONAL COMMISSION FOR SOCIAL WORK	
195 HALL. W. EARL HE SAW THE RED CROSS IN ACTION THE AMERICAN NAVIONAL RED CROSS	FREE 5 P	WHAT EVERY RECRUITER SHOULD KNOW1965-1966 Facts about social work manpower supply and	8.05 2 P
195 HARRISCIN, EMMA PUBLIC WELFARE PUBLIC AFFAIRS COMMITTEE, INC.	1963 \$.25 19 P	DEMAND NATIONAL COMMISSION FOR SOCIAL WORK CAREERS	
			.05
195 HORAN, GENE THE NATIONAL TRAINING SCHOOL FOR PROFESSIONAL LEADERS IN THE BOY SCOUTS OF AMERICA	1967 FREE 3 P	WHAT EVERY RECRUITER SHOULD KNOW NATIONAL COMMISSION FOR SOCIAL WORK CAREERS	2 P
BOY SCOUTS OF AMERICA	1044		1967 Unpr
195 HYLTON, LYDIA F. Salary Study 1963 Child Welfare League of America	1964 \$1.25 75 P	MHERE ARE TOMORROWS SOCIAL WORKERS VATIONAL COMMISSION FOR SOCIAL WORK CAREERS	2 P
195 KOESTLER, FRANCES A.	1965	195 NATIONAL COMMISSION FOR SOCIAL WORK	FREE
CAREERS IN SOCIAL MORK HENRY Z. WALCK, INC.	\$3.75 126 P		3 P
195 KRISTENSON, AVIS	1964 \$.50		1967
EDUCATION + TRAINING FOR CHILD WELFARE CHILD WELFARE LEAGUE OF AMERICA	24 P 1957		4 P
195 LITTNER, NER. THE STRAINS AND STRESSES ON THE CHILD WELFARE	\$. 85	195 NATIONAL COUNCIL OF THE YOUNG MENS	1965
WORKER.	20 P	CHRISTIAN ASSOCIATIONS	FREE
CHILD WELFARE LEAGUE OF AMERICA		EMPLOYER INFORMATION SHEST National council of the young mens christ?	2 P
195 LUTHERAN CHURCH IN AMERICA YOU CAN SERVE IN A CAREER HELPING THOSE IN NEED	FREE	ASSOCIATIONS	
LUTHERAN CHURCH IN AMERICA	2 12		1965
195 MADEMOISELLE	1966	CHRISTIAN ASSOCIATION QUALIFICATIONS AND TRAINING FOR THE SECRETARY	8.07 4 P
GETTING INTO SOCIAL WORK	\$.25 3 P	SHIP OF THE YOUNG MENS CHRISTIAN ASSOCIATION	•
ALUMNAE ADVISORY CENTER. INC.		VATIONAL COUNCIL OF THE YOUNG MENS CHRISTIAN ASSOCIATION	
195 MAYER, ALBERT I. PEACE CORPS VOLUNTEER	1966 UNP'R		1963
CAREERS	4 P		FREE
195 MCGUIRE; EDNA	1966	HELP WANTED IN PROSATION AND PAROLE National council on Crime and Delinguency	6 P
THE PEACE CORPS, KINDLERS OF THE SPARK THE MACMILLAN CO.	\$3.95 224 P		
	1962	195 NATIONAL FEDERATION OF SETTLEMENTS AND VEIGHBORHOOD CENTERS	FREE
1.95 METZNER, ROMOLA RECREATION DIRECTOR (A CAREER THAT PUTS PLAY TO	UNPR	ARE YOU INTERESTED IN YOUR NEIGHBORS NATIONAL FEDERATION OF SETTLEMENTS AND NEIGHB	2 P
WORK) Careers	4 P	ORHOOD CENTERS	
	1054	195 NATIONAL FEDERATION OF SETTLEMENTS AND	1964
195 MICHIGAN EMPLOYMENT SECURITY COMMISSION SOCIAL WORKERS	1956 \$. 25	NEIGHBORHODO CENTERS	FREE 5 P
MICHIGAN EMPLOYMENT SECURITY COMMISSION	20 P	HOW ABOUT A PROFESSION IN NEIGHBORHOOD SERVICE , NATIONAL FEDERATION OF SETTLEMENTS + NEIGHBOR	
195 NATIONAL COMMISSION FOR SOCIAL WORK	4.05	HOOD CENTERS	
CAREERS FACTS ABOUT SOCIAL WORK CAREERS	5.05 2 P	195 NAT'ONAL RECREATION AND PARK ASSOCIAT	FREE
VATIO AL COMMISSION FOR SOCIAL WORK CAREERS		THE FUTURE IS YOURS IN PARKS AND RECREATION	4 P
195 NATIONAL COMMISSION FOR SOCIAL WORK		NATIONAL RECREATION AND PARK ASSOCIATION	
CAREERS HELP REMODEL THE WORLD FOR TOMORROW	FREE 2 P	195 NATIONAL RECREATION ASSOCIATION RECREATION LEADERSHIP WITH THE ILL AND HANDIC	FREE
NATIONAL COMMISSION FOR SOCIAL WORK CAREERS		APPEO	4 P
195 NATIONAL COMMISSION FOR SOCIAL WORK		NATIONAL RECREATION ASSOCIATION	
CAREERS JOB OPPORTUNITIES IN SOCIAL WORK	FREE 6 P	175 INTIDIAL COURSE WELL ALL ACTURES	1966 \$.25
NATIONAL COMMISSION FOR SOCIAL WORK CAREERS			10 P
195 . · NATIONAL COMMISSION FOR SOCIAL WORK	1964	195 PARADIS, ADRIAN A.	1966
CAREERS Prepare for a professional career in social	FREE 4 P	TOWARD A BETTER WORLD	3.95 212 P
WORK AS A GROUP WORKER VATIONAL COMMISSION FOR SOCIAL WORK CAREERS			
			1962 3.27
195 NATIONAL COMMISSION FOR SOCIAL WORK	UNPR	HARPER + ROW. INC.	173 P
SUCIAL WORK/COMMUNITY ORGANIZATION VATIONAL COMMISSION FOR SOCIAL WORK CAREERS	4 P	173 SHOVERY CATHE : NORTHERN	1959
		SOCIAL WORK IN REHABILITATION AMERICAN MEDICAL ASSOCIATION	4 P
195 NATIONAL COMMISSION FOR SOCIAL WORK CAREERS	FREE		1964
SOCIAL WORK MANPOWER AND SOCIAL WORK EDUCATION VATIONAL COMMISSION FOR SOCIAL WORK CAREERS	1 P	PEACE CORPS (THE PEACE CORPS IN ACTION)	UNPR
		CAREERS	4 P
195 NATIONAL COMMISSION FOR SOCIAL WORK CAREERS	1964 Unpr	195 SOCIAL WORK CAREERS Have you thought of Social Work	1965 FREE
SOCIAL WORK AS A PROFESSION National commission for social work careers	40 P	SOCIAL WORK CAREERS	8 P
	1044		1957
195 NATIONAL COMMISSION FOR SOCIAL WORK CAREERS	1966 FREE	RECREATION LEADERSHIP	\$1.00 36 P
TO CANDIDATES FOR GRADUATE PROFESSIONAL SOCIAL WORK EDUCATION	11 P	DELLINIT TODALOTTON	
NATIONAL COMMISSION FOR SOCIAL WORK CAREERS		195 THE AMERICAN NATIONAL RED CROSS THE AMERICAN RED CROSS	1963 FREE
195 NATIONAL COMMISSION FOR SOCIAL WORK		THE AMERICAN NATIONAL RED CROSS	10 P
CAREERS THENTY QUESTIONS AND ANSWERS ABOUT SOCIAL HORK	FREE 14 P	195 THE AMERICAN NATIONAL RED CROSS	1961
NATIONAL COMMISSION FOR SOCIAL WORK CAREERS		BE A DISASTER REPRESENTATIVE The American National RFD Cross	FREE 4 P



195 THE PMERICAN NATIONAL REO CROSS BLOODA COMMUNITY RESPONSIBILITY THE AMERICAN NATIONAL REO CROSS	1964 FREE 16 P	195 YMCA Open up a whole New Worlo for Yourself With a Joa in the YMCA YMCA	FREE 4 P
195 THE AMERICAN NATIONAL REO CROSS CAREERS FOR MEN IN SAFETY SERVICES THE AMERICAN NATIONAL REO CROSS	1964 FREE 5 P	195 Professional Work in the YWCA YWCA	1964 FREE 13 P
195 THE AMERICAN NATIONAL REO CROSS CLARA BARTON THE AMERICAN NATIONAL REO CROSS	1961 FREE 4 P		1962 UNPR 3 P
195 THE AMERICAN NATIONAL REO CROSS EMPLOYMENT OPPORTUNITIES THE AMERICAN NATIONAL REO CROSS	1964 FREE 8 P	195.108 AMERICAN PUBLIC HEALTH ASSOCIATION, INC. EOUCATIONAL QUALIFICATIONS OF SOCIAL WORKER'S IN PUBLIC HEALTH PROGRAMS	PREE
195 THE AMERICAN NATIONAL REO CROSS GO PLACES THE AMERICAN NATIONAL REO CROSS	1958 FREE 5 P	AMERICAN PUBLIC HEALTH ASSOCIATION, INC.	1965 FREE
195 THE AMERICAN NATIONAL REO CROSS HENRI OUNANT THE AMERICAN NATIONAL REO CROSS	1961 FREE 5 P	SHOULO YOU BE A SOCIAL WORKER VEW YORK LIFE INSURANCE CO. 195.108 CAREERS	11 P 1963 UNPR
195 THE AMERICAN NATIONAL REO CROSS Looking for a future The American National Red Cross	1954 FREE 17·P	195.108 CAREERS	2 P 1965
195 THE AMERICAN NATIONAL RED CROSS Mabel Boardman The American National Red Cross	1961 FREE 4 P	GROUP RECREATION WORKER CAREERS 195.108 CAREERS	\$.15 2 P 1965
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195 THE AMERICAN NATIONAL REO CROSS PREPARING FOR A CAREER IN RECREATION OR SOCIAL	1962 FREE 2 P	PSYCHIATRIC SOCIAL WORKER Careers	\$.15 2 P 1965
WELFARE THE AMERICAN NATIONAL REO CROSS 195 THE AMERICAN NATIONAL REO CROSS	1963 FREE	195.108 CAREERS SOCIAL WORKER CAREERS	FREE 4 P
UNDER THIS EMBLEM THE AMERICAN NATIONAL RED CROSS 195 THE AMERICAN NATIONAL RED CROSS A UNIQUE EXPERIENCE FOR YOU IN THE FAR EAST	9 P 1964 FREE	195.108 CAREERS SOCIAL WORKER, MEDICAL CAREERS	\$.15 2 P
THE AMERICAN NATIONAL RED CROSS	7 P 1963	195.108 CAREERS SOCIAL WORKER (WHAT SOCIAL WORKERS OO) CARSERS	UNPR 2 P
MORLO-WIDE CAREERS FOR MEN AT MILITARY INSTALL LATIONS THE AMERICAN NATIONAL REO CROSS	FREE 3 P	195.108 CAREERS Social Workers Careers	1963 \$.25 7 P
195 THE GUIOANCE CENTRE, ONTARIO COLLEGE OF EOUCATION SOCIAL MORKER THE GUIOANCE CENTRE, ONTARIO COLLEGE OF EOUCATION	1965 \$.10 4 P	195.108 CAREERS IN THE PROFESSION OF SOCIAL WORK PERSONAL QUALIFICATIONS AND APTITUDES CAREERS IN THE PROFESSION OF SOCIAL WORK	FREE · 1 P
	1966 Unpr 23 p	195.108 CHRONICLE GUIDANCE PUBLICATIONS, INC. PAROLE AND PROBATION OFFICER CHRONICLE GUIOANCE PUBLICATIONS, INC.	4 P
195 THE INSTITUTE FOR RESEARCH PROFESSIONAL CAREERS IN YOUTH ORGANIZATION WORK THE INSTITUTE FOR RESEARCH	67 1	195.108 CHRONICLE GUIDANCE PUBLICATIONS, INC. SCHOOL SOCIAL MORKER CHRONICLE GUIDANCE PUBLICATIONS, INC.	4 P
195 THE INSTITUTE FOR RESEARCH PSYCHIATRIC SOCIAL WORK AS A CAREER THE INSTITUTE FOR RESEARCH	1965 UNPR 24 P	195.106 CHRONICLE GUIOANCE PUBLICATIONS, INC. Social Horker Chronicle Guioance Publications, Inc.	1964 \$.35 4 P
195 THE INSTITUTE FOR RESEARCH SOCIAL WORK AS A CAREER THE INSTITUTE FOR RESEARCH	1965 UNPR 24 P	195.108 COHOOES, AARON Medical Social Worker Careers	1963 4 P
195 THE NATIONAL COMMISSION FOR SOCIAL WORK CAREERS YOU MAY BE THE ONE WHO MAKES THE DIFFERENCE THE NATIONAL COMMISSION FOR SOCIAL WORK CAREERS	FREE 2 P	195.108 COLUMBIA UNIVERSITY SCHOOL OF SOCIAL WORK THE MINO OF SOCIAL WORK II COLUMBIA UNIVERSITY SCHOOL OF SOCIAL WORK	30 P
195 WILLIAMSON, MARGARET SOCIAL WORKER MACMILLAN CG.	1964 \$3.95 118 P	195.108 OEPARTMENT OF EMPLOYMENT PROBATION OFFICER AND PAROLE AGENT OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 8 P
195 WILLIAMSON, MARGARET WHY SOCIAL WORK NATIONAL COMMISSION FOR SOCIAL WORK CAREERS	1965 UNPR	195.108 OEPARTMENT OF EMPLOYMENT Social Horker Oepartment of Employment, State of California	1964 4 P
100 VMCA	FREE 6 P	195.108 FEINGOLO, S. NORMAN CAREERS IN SOCIAL GROUP WORK IN JEWISH AGENCIES B-NAI B-RITH VOCATIONAL SERVICE	1961 \$.35 8 P
	1962 FREE 4 P	195.108 FEINGOLO, S. NORMAN CAREERS IN SOCIAL CASEMORK IN JEWISH AGENCIES 8-NAI B-RITH VOCATIONAL SERVICE	1961 \$.35 11 P
195 YMCA PROFESSIONAL OPPORTUNITIES IN THE YMCA TODAY		195.108 FINNEY CO. Medical Social Worker Finney Co.	1962 UNPR 4 P
YHUA		195.108 FINNEY CO. PROBATION OFFICER FINNEY CO.	1967 UNPR 4 P



			A-93
195.108 FINNEY CD. PROBATION OFFICER FINNEY CD.	1962 UNPR 4 P	195.108 U.S. DEPARTMENT OF HEALTH, EDUCATION AND WELFARE CAREERS IN MENTAL HEALTH AS A PSYCHIATRIC SOCIAL WORKER	1957 8. 15 14 P
195.108 FINNEY CO. PSYCHIATRIC SOCIAL WORKER FINNEY CO.	1966 Unpr 4 P	U. S. DEPARTMENT OF HEALTH, EDUCATION AND WELFARE	
195.108 FINNEY CO. Social Worker Finney Co.	1964 UNPR 4 P	195.108 U. S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK FOR SOCIAL WORKERS, DOC. NO. 1450-77 SUPERINTENDENT OF DUCUMENTS	1966 \$.05 3 P
195.108 FINNEY CO. Visiting teacher Finney Co.	1965 UNPR 4 P	195.108 VETERANS ADMINISTRATION SOCIAL WORKER VETERANS ADMINISTRATION	1965 FREE 4 P
195.108 FORD FOUNDATION THE SOCIETY OF THE STREETS FORD FOUNDATION	1962 FREE 49 P	195.118 ZIELKE, CAROLYN CHURCH ADMINISTRATOR (THE PARISH ADMINISTRATOR) CAREERS	1962 UNPR 4 P
195-108 NATIONAL ASSOCIATION FOR MENTAL HEALTH THE PSYCHIATRIC SOCIAL WORKER NATIONAL ASSOCIATION FOR MENTAL HEALTH	1961 FREE 4 P	195.168 CAREERS BOY SCOUT FIELD EXECUTIVE Careers	1963 \$.15 2 P
195.108 NATIONAL ASSOCIATION OF SOCIAL WORKERS. INC. A FORCE FOR SOCIAL PROGRESS IN AMERICAN	1966 UNPR 3 _. P	195.168 CAREERS REGREATION DIRECTOR Careers	1962 \$.25 7 P
	1965	195.168 CHRONICLE GUIDANCE PUBLICATIONS. INC. RECREATION DIRECTOR CHRONICLE GUIDANCE PUBLICATIONS. INC.	1963 \$.35 4 P
CAREERS FACING THE DOOS NATIONAL COMMISSION FOR SOCIAL WORK CAREERS	UNPR 5 P	195.168 FINNEY CO. MUNICIPAL RECREATION DIRECTOR FINNEY CO.	1961 UNPR 4 P
195.108 NATIONAL COMMISSION FOR SOCIAL WORK Careers Is this your line National commission for social work careers	1966 FREE 5 P	195.168 PALMER ASSOCIATES SOCIAL WORKER PALMER ASSOCIATES	1963 UNPR 2 P
195.108 NATIONAL COMMISSION ON SOCIAL WORK CAREERS OUT OF FOCUS(HELP THE STUDENT, THE CLASS, THE VATION) VATIONAL COMMISSION ON SOCIAL WORK CAREERS	UNPR 4 P	195.168 YMCA QUALIFICATIONS AND TRAINING FOR THE SECRETARY SHIP OF THE YMCA YMCA	1965 \$.07 4 P
195.108 PALMER ASSOCIATES PROBATION AND PAROLE OFFICER PALMER ASSOCIATES	1963 UNPR 2 P	195.208 CAREERS Case Worker, Junior Careers	1964 \$.15 2 P
195.108 SCIENCE RESEARCH ASSOCIATES, INC. MEDICAL SOCIAL WORKERSJUNIOR OCCUPATIONAL BRIEFS	1964 UNPR 4 P	195.228 CAREERS RECREATION WORKERS CAREERS	1965 FREE 4 P
SCIENCE RESEARCH ASSOCIATES, INC. 195.108 SCIENCE RESEARCH ASSOCIATES, INC. MEDICAL SOCIAL WORKERSJUNIOR OCCUPATIONAL	FREE	195.228 CHRONICLE GUIDANCE PUBLICATIONS, INC. RECREATION LEADER (DIRECTOR) CHRONICLE GUIDANCE PUBLICATIONS, INC. 195.220 DEPARTMENT OF EMPLOYMENT GROUP-RECREATION MORKER DEPARTMENT OF EMPLOYMENT.	1967 8.35 4 P
SCIENCE RESEARCH ASSOCIATES, INC.	1965	GROUP-RECREATION WORKER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	UNPR 4 P
PROBATION AND PAROLE NORKERS Science Research associates, Inc.	UNPR 4 P	195.228 DEPARTMENT OF EMPLOYMENT	1963 UNPR 7 P
Crience Beceaped Accortates inc	6 D	RECREATION HORNED	UNDE
195.108 SCIENCE RESEARCH ASSOCIATES, INC. PSYCHIATRIC SOCIAL WORKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	PALMER ASSOCIATES 195.228 SCIENCE RESEARCH ASSOCIATES, INC. RECREATION WORKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
195.108 SCIENCE RESEARCH ASSOCIATES, INC. PSYCHIATRIC SOCIAL MORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	195.228 VETERANS ADMINISTRATION HOSPITAL RECREATION SPECIALIST VETERANS ADMINISTRATION	1965 FREE 4 P
195.108 SCIENCE RESEARCH ASSOCIATES, INC. SDCIAL WORKERSJUNIOR OCCUPATIONAL BRIEFS	1962 UNPR	195.288 U.S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK FOR RECREATION WORKERS, DOC. NO. 1450-69 SUPERINTENDENT OF DOCUMENTS	1966 \$.05 4 P
195.100 SCIENCE RESEARCH ASSOCIATES, INC. SOCIAL WORKERS	1964 UNPR 4 P	196 AIRPLANE PILOTS AND NAVIGATORS	
195.108 SPLAYER, SARAH SOCIAL WORKER PERSONNEL SERVICES, INC.	1961 \$.50 6 P	PILOT	1963 UNPR
195.108 THE AMERICAN NATIONAL RED CROSS ENTERING A CAREER IN SOCIAL WORK THE AMERICAN NATIONAL RED CROSS	1963 FREE 6 P	CAREERS 196 CODMBS, CHARLES AEROSPACE PILOT WILLIAM MORROW AND COMPANY	4 P 1964 \$3.95 224 P
195.108 THE AMERICAN REHABILITATION FOUNDATION SOCIAL WORK CAREERS IN REHABILITATION	FREE	196 COOMBS, CHARLES	J_ 1964 \$3.95 224 P
195.108 THE KIPLINGER MAGAZINE CAREERS IN SOCIAL WORK THE KIPLINGER MAGAZINE	1961 FREE 4 P	196 DUPRE, FLINT D. JET PILOT RESEARCH PUBLISHING CO.	1959 \$1.00 32 P



A-94 ·

196 GAY, KATHLYN	1966	196-283 FINNEY CO.	1965
GIRL PILOT	\$3.50	Airplane Pilot	UNPR
JULIAN MESSNER	187 P	Finney Co.	4 P
196 GREENE, CARLA	E 1962	FINNEY CO. 196-283 FINNEY CO. HELICOPTER PILOT FINNEY CO.	1963
I WANT TO BE A SPACE PILOT	\$2.00		UNPR
CHYLDRENS PRESS	30 P		4 P
196 GURNEY, GENE, LT. COL. TEST PILOTS E.M. HALE AND COMPANY		196.283 GAY, KATHLYN Girl Pilot Julian Messner, inc.	J 1966 \$2.95 187 P
196 LODEESEN, MARIUS		196.283 GREEMS, CARLA	E 1957
I, THE AIRLINE PILOT		I WANT TO BE A PILOT	\$2.50
DODD, MEAD + COMPANY		CHILDRENS PRESS, INC.	28 P
196 LUSKEN, SHELOON H.	1963		J 1966
AVIATION (CAREERS IN AVIATION)	UNPR		\$3.75
LUSKEN, SHELOON H.	4 P		200 P
196 NEAL, HARRY EDWARD SKYBLAZERS-YOUR CAREER IN AVIATION JULIAN MESSNER, INC.		196.283 PALMER ASSOCIATES Airplane Pilot Palmer associates	1963 UNPR 2 P
196 ORLOB, HELEN DARING YOUNG MEN IN THE FLYING MACHINES THOMAS NELSON + SONS	1960 33.25 183 P	196-283 ROBINSON, H. ALAN AIR LINE PILOT PERSONNEL SERVICES, INC.	1961 \$.50 6 P
196 POPE, JOHN A GALLERY OF GENERAL AVIATION AIR FORCE ASSOCIATION	UNPR 11 P	196.283 SCIENCE RESEARCH ASSOCIATES. INC. AIRLINE PILOTS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
196 POPE, JOHN A GALLERY OF GENERAL AVIATION AIR FORCE ASSOCIATION 196 STRICKLER, DR. MERVIN K., JR. TODAY IS TOMORROW——AN AVIATION AND AEROSPACE PROGRESS REPORT VATIONAL AERONAUTICS	1965	196.283 SCIENCE RESEARCH ASSOCIATES. INC.	1964
	FREE	AIRLINE PILOTS	UNPR
	2 P	SCIENCE RESEARCH ASSOCIATES, INC.	4 P
196 THE INSTITUTE FOR RESEARCH MODERN AVIATION AS A CAREER THE INSTITUTE FOR RESEARCH	1960 UNPR	196.283 SCIENCE RESEARCH ASSOCIATES, INC. HELICOPTER PILOTSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 Unpr 4 P
196 WEEGHMAN: RICHARO B. STRAIGHT A FOR ATLANTA REPRINTED FROM FLYING MAGAZINE	1966	196.283 SCIENCE RESEARCH ASSOCIATES, INC.	1965
	UNPR	Helicopter Pilots	UNPR
	4 P	Science Research Associates, Inc.	4 P
	1964 \$.15 2 P	196.283 THE GUIDANCE CENTRE, ONTARNO COLLEGE OF EOUCATION AIR LINE PILOT THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1964 \$.10 4 P
195.188 CHRONICLE GUIDANCE PUBLICATIONS. INC. VAVIGATOR CHRONICLE GUIDANCE PUBLICATIONS. INC.	1963 \$.35 4 P	EOUCATION 195.283 WELLS, ROBERT WHAT DDES A JET PILOT DD	E 1959 \$2.79
195.188 PALMER ASSOCIATES VAVIGATOR PALMER ASSOCIATES	1963 UNPR 2 P	DOOD. MEAD + CO. 197 SHIP CAPTAINS, MATES, PILOTS, AND ENGINEERS	55 P
196.198 GREENE. CARLA RAILROAD ENGINEERS + AIRPLANE PILOTS - WHAT OD THEY DO HARPER + ROW	E 1964 \$1.95 64 P	197 CHRONICLE GUIDANCE PUBLICATIONS, INC. MASTERS, MATES, AND PILOTS CHRONICLE GUIDANCE PUBLICATIONS, INC.	
196.228 FINNEY CD.	1962	197 CHRONICLE GUIDANCE PUBLICATIONS, INC. SHIPS CAPTAINS + OFFICERS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966
FLIGHT INSTRUCTOR	UNPR		\$.35
FINNEY CO.	4 P		4 P
196.228 FINNEY CO.	1963	197 SCIENCE RESEARCH ASSOCIATES, INC. MERCHANT MARINE OFFICERS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962
TEST PILOT	UNPR		UNPR
FINNEY CO.	4 P		4 P
196.283 ARCHIBALD, JOSEPH	J 1963	197.130 DEPARTMENT OF EMPLOYMENT SHIPS OFFICER-ENGINEER (MERCHANT MARINE) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966
JET FLIER	\$3.50		UNPR
DAVID MCKAY CO., INC.	182 P		8 P
196.283 CAREERS	1966	197.130 FINNEY CO.	1962
Helicopter Pilot	\$.15	Steamship Engineer	UNPR
Careers	2 P	Finney Co.	4 P
196.283 CAREERS	1965	197.130 FINNEY CO.	1967
Jet Airplane Pilot	Unpr	Steamship Engineer	UNPR
Careers	4 P	Finney Co.	4 P
196.283 CHACE, HAILE ABOUT THE PILOT OF A PLANE MELMONT PUBLISHERS, INC.	E 1959 \$2.50 30 P	197.133 DEPARTMENT OF EMPLOYMENT SPORTFISHING CAPTAIN, SPORTFISHING DECKHAND DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 5 P
196.283 CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966	197.133 FINNEY CO.	1962
AIRPLANE PILOT, COMMERCIAL	\$.35	Captain of a ship	UNPR
CHRONICLE PUBLICATIONS, INC.	4 P	Finney Co.	4 P
196.283 DEPARTMENT OF EMPLOYMENT	1964	197.133 GREENE, CARLA	E 1964
AGRICULTURAL AIRCRAFT PILOT	UNPR	I WANT TO BE A SHIP CAPTAIN	\$2.00
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	6 P	CHILORENS PRESS	30 P
196.283 DEPARTMENT OF EMPLOYMENT	1961	197.133 PALMER ASSOCIATES	1963
AIR LINE PILOT	UNPR	Ship Pilot	UNPR
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	4007 P	Palmer Associates	2 P
196.283 FINNEY CO.	1966	197.133 PALMER ASSOCIATES	1963
AERIAL CROP DUSTER	UNPR	Ship Pilut	UNPR
FINNEY CO.	4 P	Pälmer Associates	2 P

			n-35
197.133 SCIENCE RESEARCH ASSOCIATES, INC. SHIP PILOTS-JUNIOR OCCUPATIONAL BRIEFS	1962 UNPR 4 P	199.168 CAREERS Urban Planner Careers	1965 \$.15 2 P
SCIENCE RESEARCH ASSOCIATES, INC. 197.168 DEPARTMENT OF EMPLOYMENT SHIPS OFFICER-PURSER (MERCHANT MARINE) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1967 UNPR 5 P	199.168 CHRONICLE GUIDANCE PUBLICATIONS, INC. City and regional planner Chronicle Guidance Publications, Inc.	1.965 \$.35 4 P
197.168 DEPARTMENT OF EMPLOYMENT SHIPS OFFICER-DECK (MERCHANT MARINE) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1967 UNPR 4 P	199.168 DEPARTMENT OF EMPLOYMENT, STMFE OF California Planner (City and Regional) Department of Employment, State of California	1966 UNPR 7 P
197.168 FINNEY CO. SHIPS PURSER FINNEY CO.	1962 UNPR 4 P	199.168 FINNEY CO. CITY PLANNER FINNEY CO.	1965 UNPR 4 P
197.168 FIN MEY CO. SHIPS PURSER FINNEY CO.	1967 UNPR 4 P	199-168 MICHIGAN STATE UNIV., SCH. OF URBAN Planning and Landscape architecture The graduate curriculum, master in Urban Planning Michigan state University	1967 FREE 17 F
198 RAILROAD CONDUCTORS	1966	199.168 OPPERMANN, PAUL Should you be a city and regional planner New York Life Insurance CO.	1964 FREE 11 P
198.168 CAREERS RAILROAD CONDUCTOR CAREERS	\$.15 2 P	199.168 PALMER ASSOCIATES URBAN PLANNER	1963 UNPR
198.168 CHRONICLE GUIDANCE PUBLICATIONS, INC. RAILROAD CONDUCTOR CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P	PALMER ASSOCIATES	2 P 1961 \$2.00
193.168 FINNEY CO. RAILROAD CONOUCTOR	1965 UNPR 4 P	PLANNING AND THE URBAN COMMUNITY CARNEGIE INST. OF TECHNOLOGY + UNIV. OF PITTSBURGH PRESS	235 P
FINNEY CO. 198.168 SCIENCE RESEARCH ASSOCIATES, INC. RAILROAD FREIGHT CONDUCTORSJUNIOR OCCUPATIO	1962 UNPR	199.168 SCIENCE RESEARCH ASSOCIATES, INC. City planners Science research associates, inc.	1967 UNPR 4 P
NAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC. 198.168 SCIENCE RESEARCH ASSOCIATES, INC.	4 P 1962	199.168 SCIENCE RESEARCH ASSOCIATES, INC. CITY PLANNERS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
RAILROAD PASSENGER CONDUCTORS-JUNIOR OCCUPAT IONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P	199.168 SCIENCE RESEARCH ASSOCIATES, INC. CITY PLANNERS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P
MANAGERIAL OCCUPATIONS. N.E.C.		199-168 THE KIPLINGER MAGAZINE CAREERS IN PLANNING THE KIPLINGER MAGAZINE	1963 UNPR 4 P
199 AMERICAN INSTITUTE OF PLANNERS EDUCATION FOR THE PLANNING PRGFESSION AMERICAN INSTITUTE OF PLANNERS	1965 UNPR 4 P	199-168 U. S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK FOR URBAN PLANNERS; DOC. NO. 1450-B7 SUPERINTENDENT OF DOCUMENTS	1966 \$.05 4 P
199 AMERICAN INSTITUTE OF PLANNERS URBAN PLANNING AMERICAN INSTITUTE OF PLANNERS	1965 7 P	199.187 CAREERS RADIATION MONITOR	1967 \$.15
199 ESSEX AGRICULTURAL AND TECHNICAL INSTITUTE IF ITS OPPORTUNITY YOURE LOOKING FOR ESSEX AGRICULTURAL AND TECHNICAL INSTITUTE	UNPR 5 P	CAREERS 199.281 DEPARTMENT OF EMPLOYMENT TAXIDERMIST DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	2 P 1962 UNPR 4 P
199 GEMOLOGICAL INSTITUTE OF AMERICA GEMOLOGY AS A CAREER GEMOLOGICAL INSTITUTE OF AMERICA	UNPR 3 P	199.281 FINNEY CO- Taxidermist Finney Co.	1966 UNPR 4 P
MANUATTAN COLLEGE	UNPR 11 P	199.281 JUERGENS. H. PAUL Gemologist Research publishing Co.	1955 \$1.00 32 P
199 MICHIGAN STATE UNIVERSITY CURRICULUM IN BUSINESS ADMINISTRATION MICHIGAN STATE UNIVERSITY	FREE 5 P	199.201 PALMER ASSOCIATES Gemologist Palmer associates	1963 UNPR ¿ P
199 MICHIGAN STATE UNIVERSITY Urban Planning at Michigan State University Michigan State University	UNPR 4 P	199.281 PRAY, LEON L. Taxidermy The Magmillan Co.	1943 \$3.00 91 P
199 MICHIGAN TECHNOLOGICAL UNIVERSITY Business administration Michigan Technological University	FREE 2 P	199-288 FINNEY CO- CRYPTOGRAPHER FINNEY CO-	1964 UNPR 4 P
199 NATIONAL ASSOCIATION OF HOUSING AND REDEVELOPMENT OFFICIALS CAREERS IN URBAN RENEWAL THROUGH THE LPA	UNIX	199-288 FINNEY CO- Handwriting Expert Finney CO-	1963 UNPR 4 P
TRAINEE PROGRAM NATIONAL ASSOCIATION OF HOUSING AND REDEVELOP MENT OFFICIALS		199.381 CAREERS Radiographer Careers	1967 \$.15 2 P
NEW YORK LIFE INSURANCE CO.	1965 UNPR 11 P	RADIOGRAPHER DEDARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1963 5 P
199 U. S. DEPARTMENT OF LABOR PROFESSIONAL AND RELATED OCCUPATIONS U DEPARTMENT OF LABOR	1961 Unpr 4 P	199.381 WIDGER, JEAN I. X-RAY TECHNICIAN RESEARCH PUBLISHING CO.	1959 \$1.00 30 P
199.168 CAREERS CITY PLANNER CAREERS	1963 UNPR 4 P	199.384 CAREERS HEALTH PHYSICS TECHNICIAN CAREERS	1962 UNPR 2 F



199.384 CHRONICLE GUIOANCE PUBLICATIONS, INC.	1966	201 BRYANT COLLEGE	
HEALTH PHYSICS TECHNICIAN	\$.35 4 P	SECRETARIAL FUTURES BRYANT COLLEGE	FREE 33 P
199.384 FBI POSITIONS OF LABORATORY AIO IN THE LABORATORY OF THE FBI FBI		201 BRYANT COLLEGE OF BUSINESS AOMINISTRA TION SECRETARIAL FUTURES BRYANT COLLEGE OF BUSINESS AOMINISTRATION	1967 FREE 35 P
2 CLERICAL AND SALES OCCUPATIONS		201 BRYANT COLLEGE OF BUSINESS ADMINISTRA	FREE
20 STENOGRAPHY, TYPING, FILING, AND RELATED OCCUPA	TIONS	TION SECRETARIAL FUTURES BRYANT COLLEGE OF BUSINESS ADMINISTRATION	35 P
20 AOMINISTRATIVE MANAGEMENT SOCIETY GUIDING YOUNG PEOPLE INTO OFFICE CAREERS ADMINISTRATIVE MANAGEMENT SOCIETY	UNPR 5 P	201 CAREERS BILINGUAL SECRETARY CAREERS	1963 UNPR 7 P
20 CENTRAL INTELLIGENCE AGENCY TYPISTS, STEMOGRAPHERS EMPLOYMENT OPPORTUNITIES HITH CENTRAL INTELLIGENCE AGENCY CENTRAL INTELLIGENCE AGENCY	UNPR 2 P	BILINGUAL SECRETARY CAREERS 201 CAREERS BILINGUAL SECRETARY CAREERS, INC.	1967 \$.25 7 P
20 OEPARTMENT OF STATE, U. S. A. SECRETARIES, STENOGRAPHERS, TYPISTS OPPORTUNI TIES WITH THE U. S. DEPARTMENT OF STATE U. S. DEPARTMENT OF STATE	1966 FREE 4 P	201 CAREERS SECRETARY CAREERS, INC. 201 CAREERS	1967 \$•25 7 P ·
20 FINNEY CO. FOREIGN SERVICE OFFICE WORKER (OVERSEAS) FINNEY CO.	1966 UNPR 4 P	TELEVISION SECRETARY CAREERS	UNPR 4 P
20 INTERAGENCY BOARD OF U. S. CIVIL SERVICE EXAMINERS FOR WASHINGTON, O. C.	UNPK	201 MAYO, LUCY GRAVES HENDY SCOTT, SECRETARY DOOD, MEAD + CO.	
STENOGRAPHER + TYPIST INTERAGENCY BO. GF U. S. CIV. SERV. EXAMINERS FOR WASHD.C.	5 P	201 MAYO, LUCY GRAVES YOU CAN BE AN EXECUTIVE SECRETARY MACHILLAN CO.	1965 \$4.95 278 P
20 SCIENCE RESEARCH ASSOCIATES, INC. FOREIGN SERVICE CLERICAL WORKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	201 MICHIGAN EMPLOYMENT SECURITY COMMISSION MEDICAL ASSISTANT MICHIGAN EMPLOYMENT SECURITY COMMISSION	2 P
20 SCIENCE RESEARCH ASSOCIATES, INC. JOBS IN CLERICAL WORK	1965 \$1.25 4B P	201 NOYES, NELL BRALY YOUR FUTURE AS A SECRETARY RICHAROS ROSEN PRESS, INC. 201 ROLLASON, PEGGY NORTON	1963 \$2.79 162 P
20 SCIENCE RESEARCH ASSOCIATES, INC. TYPISTS AND STENOGRAPHERS—JUNIOR OCCUPATIONAL BRIEFS	1962 UNPR - 4 P	HOW TO FINO THE RIGHT SECRETARIAL JOB MCGRAW HILL, INC.	63 P
SCIENCE RESEARCH ASSOCIATES, INC. 20 THE INSTITUTE FOR RESEARCH CAREER POSITIONS FOR WOMEN IN STATE, COUNTY,	1965 UNPR	201 THE INSTITUTE FOR RESEARCH PRIVATE AND SOCIAL SE, ETARYSHIP AS A CAREER THE INSTITUTE FOR RESEARCH	1965 UNPR 20 P
AND CITY GOVERNMENT WORK THE INSTITUTE FOR RESEARCH	20 P	201 THE UPJOHN CO. WHAT IS A SECRETARY THE UPJOHN CO.	UNPR
20 THE INSTITUTE FOR RESEARCH CAREERS FOR WOMEN IN OFFICE WORK THE INSTITUTE FOR RESEARCH	1965 UNPR 24 P	201.202 /FLORIOA STATE EMPLOYMENT SERVICE STENOGRAPMERS-SECRETARIES FLORIDA STATE EMPLOYMENT SERVICE	FREE 9 P
THE INSTITUTE FOR RESEARCH 20 THE INSTITUTE FOR RESEARCH CLERICAL AND OFFICE CAREERS IN GOVERNMENT SERVICE THE INSTITUTE FOR RESEARCH	UNPR 20 P	CARCER	1963 UNPR 4, P
20 U. S. DEPARTMENT DE LABOR CLERICAL OCCUPATIONS FOR WOMEN TODAY AND TOMORROW, OCC. NO. 289 SUPERINTENDENT OF OCCUMENTS	1964 \$.35 69 P	201.249 CAREERS Bank Careers Careers	1963 \$.25 6 P
20 U. S. DEPARTMENT OF LABOR Employment outlook for Stenographers and Secretaries, Typists, Ooc. No. 1450-80	1966 \$.10 6 P	201.368 OVERSEAS OPPORTUNITIES FOR SECRETARIES SUPERINTENDENT OF OOCUMENTS	1965 FREE 10 P
U. S. DEPARTMENT OF LABOR 20 UNITED STATES INFORMATION AGENCY YOUR FOREIGN SERVICE SECRETARIAL CAREER IN THE		201.368 BARTEL, CONSTANCE WHAT IT TAKES TO BE A SECRETARY UNITED BUSINESS SCHOOLS ASSOCIATION	UNPR 4 P
UNITED STATES INFORMATION AGENCY UNITED STATES INFORMATION AGENCY	8 P	201-368 CAREERS Foreign Service Secretary Careers	1965 \$.25 7 P
200.249 CAREERS CLERICAL CAREERS (BUSINESS CAREERS FOR HIGH SCHOOL GRAOUATES) CAREERS	1963 UNPR 3 P	201.36B CAREERS Legal Secretary Careers	1965 \$.15 2 P
200.249 CAREERS CLERICAL CAREERS CAREERS	1903	201.368 CAREERS MALE SECRETARY CAREERS	1963 \$.25 7 P
201 SECRETARIES		201.368 CAREERS MEDICAL SECRETARIAL WORK (CAREER TRAINING GUIDE NO. 18) CAREERS	2 P _.
	106 P	201.36B CAREERS PUBLIC RELATIONS SECRETARY CAREERS 201.36B CAREERS SECRETARY ATHE SECRETARY-NO LONGER A SCRIBED	1964 \$-15 2 P
201 ANGEL, JUVENAL L. CAREERS FOR SPECIALIZEO SECRETARIES HORLO TRACE ACADEMY PRESS	1958 \$1.25 26 P	201.368 CAREERS SECRETARY (THE SECRETARY-NO LONGER A SCRIBE) CAREERS	1965 UNPR 3 P



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201.368 CAREERS SECRETARY CAREERS	1963 \$.25 6 P	201.368 SCIENCE RESEARCH ASSOCIATES, INC. 1962 SECRETARIES—JUNIOR OCCUPATIONAL BRIEFS UNPR SCIENCE RESEARCH ASSOCIATES, INC. 4 P	₹
201.368 CAREERS Technical Secretary Careers	1964 \$.15 2 P	201.368 SCIENCE RESEARCH ASSOCIATES, INC. 1964 SECRETARIES AND STENDGRAPHERS UNPR SCIENCE RESEARCH ASSOCIATES, INC. 4 P	₹
201.368 CHRONICLE GUIDANCE PUBLICATIONS, INC. EXECUTIVE SECRETARY CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P	201.368 SPLAVER, SARAH 1963 MEDICAL SECRETARY \$.50 PERSONNEL SERVICES, INC. 6 P)
201.368 CHRONICLE GUIDANCE PUBLICATIONS, INC. MALE SECRETARY CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$•35 4 P	201.368 STRONY, MADELINE S. 1966 THE SECRETARY AT WORK \$2.75 MCGRAW HILL BOOK CO. 186 P	5
201.368 CHRONICLE GUIDANCE PUBLICATIONS, INC. MEDICAL SECRETARY CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 \$.35 4 P	201.368 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF 1964 EDUCATION \$.10 MEDICAL SECRETARY 4 P THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	0
201.368 CHRONICLE GUIDANCE PUBLICATIONS, INC. SECRETARY CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P	EDUCATION 201.368 THE INSTITUTE FOR RESEARCH 1964 CAREER AS A LEGAL SECRETARY UNPR	
201.368 DAY, EVELYN G. SECRETARY (PROFESSIONAL SECRETARIES DO NOT FEAR AUTOMATION)	1960 UNPR 4 P	THE INSTITUTE FOR RESEARCH 20 P 201.368 THE INSTITUTE FOR RESEARCH 1964 CAREER AS A MEDICAL SECRETARY (MEDICAL OFFICE UNPR	P 4
CAREERS 201.368 DEPARTMENT OF EMPLOYMENT LEGAL SECRETARY DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P	ASSISTANT) THE INSTITUTE FOR RESEARCH 201.368 THE NATIONAL SECRETARIES ASSOCIATION	
201.368 OEPARTMENT OF EMPLOYMENT MEDICAL SECRETARY, MEDICAL ASSISTANT OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P	SECRETARIAL CAREER KIT FREE THE NATIONAL SECRETARIES ASSOCIATION 201.368 U. S. DEPARTMENT OF AGRICULTURE	Ĭ.
201.368 DEPARTMENT OF EMPLOYMENT SECRETARY (CLERICAL) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P	SECRETARY (OVERSEAS) U. S. DEPARTMENT OF AGRICULTURE 201.368 U.S. DEPARTMENT OF STATE 1967	P
201.368 DEPARTMENT OF EMPLOYMENT SECRETARY (CLERICAL) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 5 P	OPPORTUNITIES WITH THE U.S. DEPARTMENT OF FREE STATE, SECRETARIES STENOGRAPHERS TYPISTS 7 P SUPERINTENDENT OF COCUMENTS	
201.368 FALLON, JOHN TECHNICAL SECRETARY CAREERS	1960 UNPR 4 P	201.368 U.15. DEPARTMENT OF STATE 1965 OVERSEAS OPPORTUNITIES FOR SECRETARIES FREE SUPERINTENDENT OF DOCUMENTS 10 P	E P
201.368 FINNEY CD. Legal Secretary Finney CO.	1965 UNPR 4 P	201.968 UNITED BUSINESS SCHOOLS ASSOCIATION 1967 EXCITEMENT TRAVEL CAREER AS AN OVERSEAS FREE SECRETARY 5 P UNITED BUSINESS SCHOOLS ASSOCIATION	Е
201.368 FINNEY CD. PRIVATE SECRETARY FINNEY CD.	1965 UNPR 4 P	201.368 UNITED BUSINESS SCHOOLS ASSOCIATION 1966 YOUR CAREER AS A SECRETARY FREE UNITED BUSINESS SCHOOLS ASSOCIATION 22 F	E
201.368 FINNEY CO. Religious Secretary Finney Co.	1964 UNPR 4 P	201.365 ZIELKE, CAROLYN 1961 SECRETARY, CHURCH (THE PARISH SECRETARY) UNPR CAREERS 4 F	R
201.368 HAUGHEY, BETTY E. Stephanie Lane Editorial Secretary Julian Messner	1967 \$3.50 192 P	202 STENOGRAPHERS	
201.368 JENNINGS, CLARE H., CPS Should you be a secretary New York Life insurance co.	1965 UNPR 11 P	202 CROWLEY, MICHAEL F. 1966 EMPLOYMENT OPPORTUNITIES FOR SHORTHAND REPORT UNPF ERS 3 F CHRONICLE GUIDANCE PUBLICATIONS, INC.	R
201.368 KANSAS STATE EMPLOYMENT SERVICE Secretary Kansas State employment Service	1967 FREE 2 P	202 MICHIGAN EMPLOYMENT SECURITY COMMISSION 196: STENOGRAPHIC OCCUPATIONS \$.29 MICHIGAN EMPLOYMENT SECURITY COMMISSION 20 F	5
201.368 KIPLINGER MAGAZINE SHOULD YOU BE A SECRETARY THE KIPLINGER MAGAZINE	1959 UNPR 3 P	202 NATIONAL SHORTHAND REPORTERS ASSOCIAT 1966 ION UNPR	R
201.369 MYERS, KATIE L'EA The Church Secretary The Seabury Press, Inc.	1965 \$3.50 128 P	NATIONAL SHORTHAND REPORTERS ASSOCIATION 202 NATIONAL SHORTHAND REPORTERS ASSOCIAT 196 100 FREI	E
201.368 PALMER ASSOCIATES Legal Secretary Palmer associates	1963 UNPR 2 P	SHORTHAND REPORTING AS A CAREER 16 NATIONAL SHORTHAND REPORTERS ASSOCIATION 202 U. S. DEPARTMENT OF HEALTH, EDUCATION, 196	5
201.368 PALMER ASSOCIATES Secretary Palmer associates	1963 UNPR 2 P	AND WELFARE NEW OPPORTUNITIES FOR TYPISTS AND STENOGRAPHERS IN THE DEFICE OF EDUCATION U. S. DEPARTMENT OF HEALTH, EDUCATION, AND	Đ
201,369 ROYAL TYPEWRITER CO. YOU AS A SECRETARY ROYAL TYPEWRITER CO.	1965 FREE 14 P	WELFARE 202 U. S. DEPARTMENT OF LABOR 196 CLERICAL AND RELATED OCCUPATIONS UNP	PR
201.368 ROYAL TYPEWRITER CO., INC. THE SUCCESSFUL SECRETARY ROYAL TYPEWRITER CO., INC.	29 P	CLERICAL OCCUPATIONS UNP	51 PR
201.368 SCIENCE RESEARCH ASSOCIATES, INC. LEGAL SECRETARIESJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	4 P	U. S. DEPARTMENT OF LABOR 4 202.388 CAREERS 196 COURT REPORTER \$.2	55 25
201.369 SCIENCE RÉSEARCH ASSOCIATES, INC. LEGAL SECRETARIES SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P	CAREERS 7	۲

202.388 CAREERS Stendgrapher Careers	1963 \$.15 2 P	203 TYPISTS	
202.388 CAREERS Stendtypist Careers	1966 \$.25 7 P	203 CAREERS VARITYPER OPERATOR CAREERS, INC.	1967 5. 15 2 P
202.388 CHRONICLE GUIOANCE PUBLICATIONS, INC. COURT REPORTER CHRONICLE GUIOANCE PUBLICATIONS, INC.	1963 \$.35 4 P	203 OEPARTMENT OF EMPLOYMENT REPROTYPIST OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 3 P
202.388 CHRONICLE GUIOANCE PUBLICATIONS, INC. Stendgrapher Chronicle Guioance Publications, Inc.	1964 \$.35 4 P	203 LAWSON, TOM BETTY AND HER TYPEWRITER MCGRAW HILL BOOK CO., INC.	1967 \$1.20 43 P
202.388 CROWLEY, MICHAEL F. EMPLOYMENT OPPORTUNITIES FOR SHORTHAND REPORT ERS	1966 FREE 4 P	203 MICHIGAN EMPLOYMENT SECURITY COMMISSION TYPING OCCUPATIONS MICHIGAN EMPLOYMENT SECURITY COMMISSION	1956 \$.25 20 P
SUPERINTENDENT OF ODCUMENTS 202.388 CROWLEY, MICHAEL F.	1966	203.582 CAREERS VARI-TYPIST CAREERS	1962 UNPR 2 P
STENOTYPIST (SHORTHANO REPORTERS) CAREERS	UNPR. 4 P	203.582 DEPARTMENT OF EMPLOYMENT VARI-TYPIST	1962 UNPR
202.388 OEPARTMENT OF EMPLOYMENT COURT REPORTER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 Unpr 7 p	DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 203.588 CAREERS TELETYPEWRITER OPERATOR	4 P 1966 \$.15
202.388 OEPARTMENT OF EMPLOYMENT Stenographer Oepartment of Employment, State of California	1965 Unpr 4 P	CAREERS 203.508 CAREERS	2 P 1964
202.398 OEPARTMENT OF LABOR AND INDUSTRIAL	1959	TYPIST CAREERS	\$.25 7 P
RELATIONS Stenographer Bureau of employment security, honolulu, hahaii	FREE 5 P	203.588 CHRONICLE GUIOANCE PUBLICATIONS, INC. TYPIST CHRONICLE GUIDANCE PUBLICATIONS, INC.	1961 \$.35 4 P
202.388 OIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI STENDGRAPHER OIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	1963 UNPR 4 P	203.588 OEPARTMENT OF EMPLOYMENT TELETYPEWRITER OPERATOR OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 3 P
202.388 EMPLOYMENT SECURITY AGENCY STENDGRAPHER EMPLOYMENT SECURITY AGENCY, STATE OF YOAHD	1963 UNPR 4 P	203.588 OEPARTMENT OF EMPLOYMENT TELETYPEWRITER OPERATOR OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1967 UNPR -4 P
202.388 FINNEY CO. COURT REPORTER FINNEY CO.	1964 UNPR 4 P	203.588 OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA TYPIST, ENTRY DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 6 P
202-388 FINNEY CD- Public Stenographer Finney CD-	1966 UNPR 4 P	203.588 DEPARTMENT OF EMPLOYMENT TYPIST, ENTRY DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 JNPR 5 P
202-388 FINNEY CD- Stendgrapher Finney CO-	UNPR 4 P	203.588 OIVISION OF EMPLOYMENT SECURITY. STATE OF MISSOURI TYPIST	1963 UNPR 2 P
202.388 FOLEY, ANNE WDROS, WDROS, WDROS MCGRAW—HILL CD.	1961 UNPR 4 P	DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI 203.588 FINNEY CD.	1966
202.388 FORO MOTOR CO. SO YOU WANT TO BE A STENOGRAPHER FORO MOTOR CO.		STATISTICAL TYPIST Finney CO. 203.588 Finney CO.	UNPR 4 P
202.388 INDIANA EMPLOYMENT SECURITY DIVISION STENDGRAPHER	1964 UNPR	TELETYPEWRITER OPERATOR FINNEY CO.	1965 UNPR 4 P
	3 P 1961 \$5.00	203.588 FINNEY CD. Typist Finney CD.	1964 UNPR 4 P
PENGAO PUBLISHERS, INC.	73 P	203.588 INDIANA EMPLOYMENT SECURITY DIVISION TYPIST INDIANA EMPLOYMENT SECURITY DIVISION	1964 FREE 3 P
PALMER ASSUCIATES	1963 UNPR 2 P	203.588 PALMER ASSOCIATES TELETYPE OPERATOR	1963 UNPR
202.388 PALMER ASSOCIATES Stendgrapher Palmer associates	1963 UNPR 2 P	PALMER ASSOCIATES 203.588 PALMER ASSOCIATES TYPIST	2 P 1963
202.388 SCIENCE RESEARCH ASSOCIATES, INC. SHORTHAND REPORTERS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	PALMER ASSOCIATES 203.588 SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 2 P 1962
202.300 SCIENCE RESEARCH ASSOCIATES, INC. SHORTHAND REPORTERS SCIENCE RESEARCH ASSOCIATES, INC.			4 P 1964
202.388 THE AMERICAN NATIONAL RED CROSS WantedStendgraphersFar East Assignments The American National Reo Cross	1955 UNPR 5 P	TELETYPE OPERATORS SCIENCE RESEARCH ASSOCIATES, INC. 203.588 SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P 1964
202.388 THE INSTITUTE FOR RESEARCH Career as a court reporter		SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 000J
	1962 UNPR	204 CORRESPONDENCE CLERKS	
THE INSTITUTE FOR RESEARCH	UNPR 16 P	204.200 CAREERS Correspondence Clerk Careers	1964 \$.15 2 P



204.288 CHRONICLE GUIDANCE PUBLICATIONS. INC.	1966	208 MISCELLANEOUS OFFICE MACHINE OPERATORS	
CORRESPONDENCE CLERK CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.35 4 P	208.508 DIVISION OF EMPLOYMENT SECURITY. STATE	1963 UNPR
204.288 SCIENCE RESEARCH ASSOCIATES, INC. CORRESPONDENCE CLERKSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	OF MISSOURI TRANSCRIBING MACHINE OPERATOR DIVISION OF EMPLOYMENT SECURITY. STATE OF MISSOURI	4 P
204.288 SCIENCE RESEARCH ASSOCIATES, INC. CORRESPONDENCE CLERKS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	208.588 FINNEY CO. Teletypesetting machine operator Finney Co.	1964 UNPR 4 P
204.388 FINNEY CO. Sales Correspondent Finney Co.	1962 UNPR 4 P	208.588 FINNEY CO. Transcribing machine operatur Finney Co.	1966 UNPR 4 P
205 PERSONNEL CLERKS		209 STENDGRAPHY, TYPING, FILING, AND RELATED DCCUPATIONS, N.E.C.	
205.368 FINNEY CO. COLLEGE ADMISSIONS DIRECTOR FINNEY CO.	1962 UNPR 4 P	209-299 CAREERS CLERKS (CLERICAL AND SALES) CAREERS	1964 UNPR 4 P
205.368 SCIENCE RESEARCH ASSOCIATES, INC. COLLEGE ADMISSIONS DIRECTORSJUNIOR OCCUPATI ONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	209.388 DEPARTMENT OF EMPLOYMENT CLASSIFIED COUNTER CLERK DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 3 P
206 FILE CLERKS		209.388 DEPARTMENT OF EMPLOYMENT CLERK-TYPIST DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 5 P
206 F6: Information concerning the Clerical and Clerical—Technical positions in the fbi	UNPR 1 P	209.388 EMPLOYMENT SELURITY AGENCY CLERK TYPIST EMPLOYMENT SECURITY AGENCY. STATE OF IDAHO	1961 UNPR 4 P
FBI 206 FINNEY CD. ENVELOPE STUFFER	1963 UNPR	209.388 FINNEY CO. Premium Servicer Finney Co.	1964 UNPR & P
FINNEY CO. 206 U.S. GOVERNMENT PRINTING OFFICE SUBJECT FILING	4 P 1966 \$.30 6D P	209.388 FINNEY CO. Pricing and billing Clerk Finney Co.	1966 UNPR 4 P
SUPERINTENDENT OF DOCUMENTS 206.388 CHRONICLE GUIDANCE PUBLICATIONS, INC. FILE CLERK CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	209.388 PALMER ASSOCIATES OFFICE CLERK OCCUPATIONAL RESEARCH SURVEY	1963 UNPR 2 P
206.388 DEPARTMENT OF EMPLOYMENT FILE CLERK DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 2 P	209.388 ROBINSON, H. ALAN CLERK-TYPIST PERSONNEL SERVICES, INC.	\$.50 6 P
206.388 DEPARTMENT OF EMPLOYMENT FILE CLERK DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1961 UNPR 3 P	209.388 SCIENCE RESEARCH ASSOCIATES, INC. BANK CLERK-~JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC. 209.688 CAREERS	UNPR 4 P 1963
206.388 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	1963 UNPR	209.688 CAREERS Proofreader Careers	\$.15 2 P
FILE CLERK DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	4 P	209.688 FINNEY CO. Proofreader Finney Co.	1964 UNPR 4 P
206.388 FINNEY CO. FILE CLERK FINNEY CO.	1965 UNPR 4 P	209.688 PALMER ASSOCIATES PROOFREADER PALMER ASSOCIATES	1963 UNPR 2 P
206.388 PALMER ASSOCIATES File Clerk Palmer associates	1963 UNPR 2 P	209.688 SCIENCE RESEARCH ASSOCIATES, INC. PROOFREADERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1,62 UNPR 4 P
206.388 SCIENCE RESEARCH ASSOCIATES, INC. File Clerks Science Research Associates, Inc.	1963 UNPR 4 P	209.688 SCIENCE RESEARCH ASSOCIATES, INC. Proofreader Science Research Associates, Inc.	1966 UNPR 4 P
206.388 SCIENCE RESEARCH ASSOCIATES, INC. FILE CLERKSJUNIOR OCCUPATIONAL BRIEF SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	21 COMPUTING AND ACCOUNT-RECORDING OCCUPATIONS	
207 OUPLICATING-MACHINE OPERATORS		21 PALMER ASSOCIATES OFFICE MACHINE OPERATOR PALMER ASSOCIATES	1963 UNPR 2 B
207 CHRONICLE GUIDANCE PUBLICATIONS, INC. OFFICE MACHINE OPERATOR CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 .4 P	210 BOOKKEEPERS	
207.885 DEPARTMENT OF EMPLOYMENT DUPLICATING MACHINE OPERATOR DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1964 UNPR 3 P	210 CUNNINGHAM, VIRGINIA A CALCULATING MISS JULIAN MESSNER, INC.	1966 \$2.95 191 P
207.885 SCIENCE RESEARCH ASSOCIATES, INC. OUPLICATING MACHINE OPERATORS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	210.219 CAREERS Bookkeeper Careers	1962 UNPR 6 P
		210-229 CAREERS AIRLINE GLERICAL JOBS CAREERS	1963 \$.25 6 P



210.388 CAREERS BOOKKEEPER Careers	1967 \$.25 8 P	211.468 SCIENCE RESEARCH ASSOCIATES, INC. FOOD STORE CHECKERS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P
212.389 CHRONICLE GUIDANCE PUBLICATIONS, INC. BOOKKEEPER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$.35 4 P	211.468 SCIENCE RESEARCH ASSOCIATES, INC. FOOD STORE CHECKERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
210.389 CHRONICLE GUIDANCE PUBLICATIONS, INC. BOOKKEEPER I AND II CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	212 TELLERS	
210.388 DEPARTMENT OF EMPLOYMENT FULL-CHARGE BOOKKEEPER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 2 P	212.368 CAREERS Bank Teller Careers	1963 \$.25 7 P
210.388 OIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI BOOKKEEPER III DIVISION OF EMPLOYMENT SECURITY, STATE OF	1963 UNPR 4 P	212.368 CHRONICLE GUIDANCE PUBLICATIONS, INC. BANK TELLER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P
MISSOURI 210.399 EMPLOYMENT SECURITY AGENCY BOOKKEEPER II EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	1962 UNPR 4 P	212.368 DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA CREDIT UNION TELLER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 3 P
210.388 FINNEY CO. BOOKKEEPER FINNEY CO.	1962 UNPR 4 P	212.368 DEPARTMENT OF EMPLOYMENT CREDIT UNION TELLER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 3 P
210.388 NEW MEXICO STATE EMPLOYMENT SERVICE BOOKKEEPERS NEW MEXICO STATE EMPLOYMENT SERVICE	1963 FREE 3 P	212.368 DEPARTMENT OF EMPLOYMENT TELLER (BANKING) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P
210.388 PALMER ASSOCIATES BOOKKEEPER PALMER ASSOCIATES	1963 ~-UNPR 2 P	212.368 DEPARTMENT OF LABOR AND INDUSTRIAL RELATIONS TELLER BUREAU OF EMPLOYMENT SECURITY, HONOLULU, HAWAII	1960 UNPR 5 P
210.388 SCIENCE RESEARCH ASSOCIATES, ÎNC. BOOKKEEPERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	212.368 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI TELLER	1964 UNPR 4 P
210.388 SPLAVER, SARAH Bodkkeeper Personnel Services, inc.	1959 \$.50 5 P	DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI 212.368 EMPLOYMENT SECURITY AGENCY	1961
210.388 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION BOOKKEEPER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	1965 UNPR 4 P	TELLER (BANKING) EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO 212.368 FINNEY CO. BANK TELLER FINNEY CO.	UNPR 4 P 1962 UNPR 4 P
211 CASHIERS		212.368 FLORIDA STATE EMPLOYMENT SERVICE TELLER FLORIDA STATE EMPLOYMENT SERVICE	FREE 8 P
211.368 ARCO EDITORIAL BOARD CASHIER (NEW YORK CITY) ARCO PUBLISHING CO.	1964 \$3.00 220 P	212.368 MICHIGAN EMPLOYMENT SECURITY COMMISSION BANK TELLER MICHIGAN EMPLOYMENT SECURITY COMMISSION	UNPR 2 P
211-368 CAREERS CASHIER CAREERS	1965 \$.15 2 P	212.368 SCIENCE RESEARCH ASSOCIATES, INC. BANK TELLERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
211.368 CHRONICLE GUIDANCE PUBLICATIONS, INC. CASHIER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P	212.369 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION BANK TELLER	1964 \$.10 4 P
211.369 DEPARTMENT OF EMPLOYMENT CASHIER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 2 P	THE GUIDANCE CENTRE. ONTARIO COLLEGE OF EDUCATION 213 AUTOMATIC DATA-PROCESSING-EQUIPMENT OPERATORS	
211.368 FINNEY CO. Cashier Finney Co.	1965 UNPR 4 P	213 MICHIGAN EMPLOYMENT SECURITY COMMISSION COMPUTER OCCUPATIONS	1960 \$.25
211.368 PALMER ASSOCIATES BANK CLERK PALMER ASSOCIATES	1963 UNPR 2 P	MICHIGAN EMPLOYMENT SECURITY COMMISSION 213 SCIENCE RESEARCH ASSOCIATES. INC. DATA PROCESSING MACHINE OPERATORSJUNIOR	24 P 1962 UNPR
211.368 PALMER ASSOCIATES CASHIER PALMER ASSOCIATES	1963 UNPR 2 P	OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC. 213.138 DEPARTMENT OF EMPLOYMENT	4 P
211.368 SCIENCE RESEARCH ASSOCIATES, INC. CASHIERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	ELECTRIC ACCOUNTING MACHINE SUPERVISOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 213.138 INDIANA EMPLOYMENT SECURITY DIVISION	UNPR 6 P
211.368 SCIENCE RESEARCH ASSOCIATES, INC. CASHIERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	SUPERVISOR, MACHINE RECORDS UNIT INDIANA EMPLOYMENT SECURITY DIVISION 213.219 CAREERS	UNPR 3 P
211.368 U.S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR CASHIERS, DOC. NO. 1450-16 SUPERINTENDENT OF DOCUMENTS	1966 \$.05 4 P	COMPUTING MACHINE OPERATORS (CLERICAL) CAREERS 213.219 CHRONICLE GUIDANCE PUBLICATIONS. INC.	UNPR 4 P
211.468 DEPARTMENT OF EMPLOYMENT OFFICE CASHIER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 5 P	OFFICE MACHINE OPERATOR CHRONICLE GUIDANCE PUBLICATIONS, INC. 213.219 CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.35 4 P
211.468 PALMER ASSOCIATES TOLL COLLECTOR PALMER ASSOCIATES	3 P 1963 UNPR 2 P	OFFICE MACHINE OPERATOR CHRONICLE GUIDANCE PUBLICATIONS: INC.	\$.35 4 P



			A-101
213.382 DEPARTMENT OF EMPLOYMENT COMPUTER OPERATOR DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1961 UNPR 5 P	214.488 SPLAVER, SARAH BUSINESS MACHINE OPERATORS PERSONNEL SERVICES, INC.	1962 \$.5D 6 P
213.382 DIVISION OF EMPLOYMENT SECURITY, STATE OF NEW JERSEY COMPUTER OPERATOR DIVISION OF EMPLOYMENT SECURITY, STATE OF NEW	1967 FREE 1D P	215 BOUKKEEPING-MACHINE OPERATORS 215 FLORIDA STATE EMPLOYMENT SERVICE	1962
JERSEY 213.382 FINNEY CO. COMPUTER OPERATOR FINNEY CO.	1967 UNPR 4 P	BOOKKEEPER (HAND-MACHINE) FLORIDA STATE EMPLOYMENT SERVICE 215 THE INSTITUTE FOR RESEARCH BOOKKEEPER AND BOOKKEEPING MACHINE OPERATOR-C	FREE 6 P 1965 UNPR
213.382 ROBINSON, H. ALAN + CONNORS, RALPH P. COMPUTER (CONSOLE) OPERATOR PERSONNEL SERVICES, INC.	1964 \$.5D 6 P	AREERS THE INSTITUTE FOR RESEARCH 215.388 CAREERS	23 P 1965
213.582 CAREERS Key Punch Operator Careers	1965 \$.15 2 P	BOOKEEPING MACHINE OPERATOR CAREERS 215.388 CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.25 7 P 1964
213.582 OEPARTMENT OF LEMPLOYMENT KEY PUNCH OPERATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 2 P	MACHINE BOOKKEEPERS CHRONICLE GUIDANCE PUBLICATIONS. INC.	\$.35 4 P
213.582 DIVISION OF EMPLOYMENT SECURITY. STATE OF NEW JERSEY KEY PUNCH OPERATOR	1966 UNPR 1D P	BUDKKEEPING MACHINE OPERATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	UNPR 2 P
DIVISION OF EMPLOYMENT SECURITY, STATE OF NEW Jersey	1965	215.388 EMPLOYMENT SECURITY AGENCY BOOKKEEPING MACHINE OPERATOR I EMPLOYMENT SECURITY AGENCY. STATE OF IDAHO	1964 UNPR 4 P
213.502 FINNEY CO. KEY PUNCH OPERATOR FINNEY CO.	UNPR 4 P	215.389 FINNEY CD. ACCOUNTING CLERK FINNEY CD.	1962 UNPR 4 P
213.582 FLORIDA STATE EMPLOYMENT SERVICE KEY-PUNCH DPERATOR FLORIDA STATE EMPLOYMENT SERVICE	1962 FREE 6 P	215.388 SCIENCE RESEARCH ASSOCIATES. INC. BOOKKEEPING MACHINE OPERATORS SCIENCE RESEARCH ASSOCIATES. INC.	1967 UNPR 4 P
213.582 INDIANA EMPLOYMENT SECURITY DIVISION KEY PUNCH OPERATOR INDIANA EMPLOYMENT SECURITY DIVISION	1964 Unpr 4 P	215.389 SCIENCE RESEARCH ASSOCIATES, INC. BOOKKEEPING MACHINE OPERATORS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
213.582 PALMER ASSOCIATES KEY PUNCH OPERATOR PALMER ASSOCIATES	1963 Unpr 2 p	215.388 SCIENCE RESEARCH ASSOCIATES, INC. BOOKKEEPING MACHINE OPERATORSJUNIOR OCCUPAT IONAL BRIEFS	1962 UNPR 4 P
213.582 SCIENCE RESEARCH ASSOCIATES, INC. KEY PUNCH OPERATORS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 Unpr 4 p	SCIENCE RESEARCH ASSOCIATES. INC. 216 COMPUTING-MACHINE OPERATORS	
213.582 SCIENCE RESEARCH ASSOCIATES, INC. KEY PUNCH OPERATORS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	216 FINNEY CO. COMPUTER CLERK	1'961 UNPR
213.782 CAREERS TABULATING MACHINE OPERATOR CAREERS	1961 UNPR 4 P	FINNEY CO.	4 P 1967 \$.35
213.782 DEPARTMENT OF EMPLOYMENT ELECTRIC ACCOUNTING MACHINE SUPERVISOR (TABUL ATING SUPERVISOR)	1963 UNPR 6 P	CHRONICLE GUIDANCE PUBLICATIONS, INC. 216.388 PALMER ASSOCIATES STATISTICAL CLERK	4 P 1963 UNPR
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 213.782 DEPARTMENT OF EMPLOYMENT TABULATING MACHINE OPERATOR	1964 UNPR	PALMER ASSOCIATES	2 P 1964 \$.35
DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA 213.782 DIVISION OF EMPLOYMENT SECURITY. STATE OF NEW JERSEY	4 P 1967 Free	CHRONICLE GUIDANCE PUBLICATIONS. INC. 216.488 DEPARTMENT OF EMPLOYMENT CALCULATING MACHINE OPERATOR	4 P 1962 UNPR
TABULATING MACHINE OPERATOR Division of employment security. State of New Jersey	1D P	DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 216.488 DIVISION OF EMPLOYMENT SECURITY, STATE	4 P 1963 UNPR
213.782 FLORIDA STATE EMPLOYMENT SERVICE Tabulating machine operator Florida State Employmen) Service	196D Free 7 P	OF MISSOURI CALCULATING MACHINE OPERATOR DIVISION OF EMPLOYMENT SECURITY. STATE OF MISSOURI	4 P
213.782 INDIANA EMPLOYMENT SECURITY DIVISION TABULATING MACHINE OPERATOR INDIANA EMPLOYMENT SECURITY DIVISION	1964 UNPR 4 P	216.488 FINNEY CO. FOOD CHECKER FINNEY CO.	1965 UNPR 4 P
213.782 PALMER ASSOCIATES TABULATING MACHINE OPERATOR PALMER ASSOCIATES	1963 UNPR 2 P	217 ACCOUNT-RECORDING-MACHINE OPERATORS, N.E.C.	
214 BILLING-MACHINE OPERATORS	:7 <u>.</u>	217.388 FINNEY CO. PRODF MACHINE OPERATOR FINNEY CO.	1962 UNPR 4 P
214.488 CAREERS BILLING MACHINE OPERATOR CAREERS	1967 \$.15 2 P	219 COMPUTING AND ACCOUNT-RECORDING OCCUPATE ONS. N.E.C.	
214.488 CAREERS Billing machine operator Careers	1962 UNPR 2 P	219 CAREERS Accounting Clerk	1967 \$.15
214.488 PALMER ASSOCIATES BILLING MACHINE OPERATOR PALMER ASSOCIATES	1963 Unpr 2 P	CAREERS. INC. 219 PALMER ASSOCIATES RAILROAD CLERK PALMER ASSOCIATES	2 P 1963 UNPR 2 P

219.138 FINNEY CO. CHIEF PAYROLL CLERK FINNEY CO.	1965 Unpr 4 P	219.488 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI ACCOUNTING CLERK	1963 UNPR 4 P
219.380 CAREERS CLERK, GENERAL OFFICE CAREERS	1964 \$.25 7 P	DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	
219.388 CAREERS Insurance Clerks Careers	1966 \$.15 2 P	22 MATERIAL AND PRODUCTION RECORDING OCCUPATIONS 221 PRODUCTION CLERKS	
219.388 CHRONICLE GUIDANCE PUBLICATIONS, INC. General office clerk Chronicle Guidance Publications, Inc.	1961 \$.35 4 P	222 SHIPPING AND RECEIVING CLERKS	
219.388 CHRONICLE GUIDANCE PUBLICATIONS, INC. STATISTICAL CLERK CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	222 CARGERS DEPARTMENT STORE RECEIVING. AND RELATED DCCUPATIONS	1966 \$.25 7 P
219.388 DEPARTMENT OF EMPLOYMENT AUTOMOBILE CONTRACT CLERK DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 2 P	CAREERS 222 CAREERS DEPARTMENT STORE RECEIVING. AND RELATED	1966 \$.25
219.388 DEPARTMENT OF EMPLOYMENT TRAFFIC RATE CLERK DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 4 P	OCCUPATIONS CAREERS 222.387 CHRONICLE GUIDANCE PUBLICATIONS, INC.	7 P 1963
219.388 DIVISION OF EMPLOYMENT SECURITY. STATE	1963 UNPR	SHIPPING AND RECEIVING CLERKS CHRONICLE GUIDANCE PUBLICATIONS. INC.	\$.35 4 P
CLERK, GENERAL OFFICE DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	4 P	222.387 DEPARTMENT OF EMPLOYMENT SHIPPING AND RECEIVING CLERKS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 2 P
219.388 EMPLOYMENT SECURITY AGENCY CLERK, GENERAL OFFICE EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	1963 UNPR 4 P	222.397 FINNEY CO. Receiving Clerks Helper Finney Co.	1964 UNPR 4 P
219.388 FINNEY CO. Bank Clerk Finney Co.	1965 UNPR 4 P	222.397 FINNEY CO. SHIPPING CLERK FINNEY CO.	1961. UNPR 4 P
219.388 FINNEY CO. CLERK OF COURY FINNEY CO.	1963 UNPR 4 P	222.387 PALMER ASSOCIATES SHIPPING CLERK PALMER ASSOCIATES	1963 UNPR 2 P
219.388 FINNEY CO. CONTEST ENTRY CHECKER FINNEY CO.	1964 UNPR 4 P	222.387 SCIENCE RESEARCH ASSOCIATES. INC. SHIPPING CLERKSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES. INC.	1962 UNPR 4 P
219.388 FINNEY CO. Film Rental Clerk Finney Co.	1967 UNPR 4 P	222.387 SCIENCE RESEARCH ASSOCIATES. INC. SHIPPING CLERKS SCIENCE RESEARCH ASSOCIATES. INC.	1964 UNPR 4 P
219.388 FINNEY CO. Hospital Ward Clerk Finney Co.	1966 UNPR 4 P	222.387 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR SHIPPING AND RECEIVING CLERKS, DDC. NO. 1450-74	1966 \$.05 4 P
219.388 FINNEY CU. Printing estimator	1965 Unpr	SUPERINTENDENT OF ODCUMENTS	
FINNEY CO. 219.388 FLORIDA STATE EMPLOYMENT SERVICE	4 P 1958	223 STOCK CLERKS AND RELATED OCCUPATIONS	
CLERK. GENERAL OFFICE Florida State employment service	FREE 7 P	223 CAREERS Tool Clerk Careers	1967 \$.15 2 P
219.388 KANSAS STATE EMPLOYMENT SERVICE CLERK, GENERAL OFFICE KANSAS STATE EMPLOYMENT SERVICE	1967 FREE 2 P	223.138 FINNEY CO. Tool Crib Foreman Finney Co.	1964 UNPR 4 P
219.388 KANSAS STATE EMPLOYMENT SERVICE STATISTICAL CLERK KANSAS STATE EMPLOYMENT SERVICE	1967 FREE 2 P	223.138 FINNEY CO. WAREHOUSE SUPERVISOR FINNEY CO.	1965 UNPR 4 P
219-388 PALMER ASSOCIATES Timekeeper Palmer associates	1963 UNPR 2 P	223.387 CAREERS Stock Clerk	1964 \$.15
219.388 SCIENCE RESEARCH ASSOCIATES, INC., INSURANCE CLERKSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 Unpr 4 P	CAREERS 223.387 CAREERS TOOLROOM ATTENDANT	2 P 1963 UNPR
219.388 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION OFFICE CLERK THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	1964 \$-10 4 P	CAREERS 223.387 CHRONICLE GUIDANCE PUBLICATIONS, INC. STOCK CLERK CHRONICLE GUIDANCE PUBLICATIONS, INC.	2 P 1966 \$.35 4 P
219.488 ALLIS CHALMERS CAREER OPPORTUNITIES IN ACCOUNTING + FINANCE ALLIS CHALMERS	1967 FREE 12 P	223.387 DEPARTMENT OF EMPLOYMENT STOCK CLERK DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 2 P
219.488 CAREERS ACCOUNTING CLERK CAREERS	1962 UNPR	223.387 DEPARTMENT OF EMPLOYMENT TOOL CRIB ATTENDANT DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 2 P
219-488 DEPARTMENT OF EMPLOYMENT ACCOUNTING CLERK	2 P 1966	223.387 FINNEY CO. Linen Checker	1702 UNPR
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	2 P	FINNEY CO. 223.387 FINNEY CO.	4 P 1962
219.488 DEPARTMENT OF EMPLOYMENT CLERK (FOREIGN TRADE) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 Unpr 4 P	LINEN ROOM ATTENOANT FINNEY CO.	UNPR 4 P



SIDOS CLEBRA PARTE CO. 233-387 FINNEY CO. 4 P. 233-387 SCIENCE RESEARCH ASSOCIATES, INC. 4 P. 234-23-387 SCIENCE RESEARCH ASSOCIATES, INC. 4 P. 235-387 FINNEY CO. 4 P. 236-387 RESEARCH ASSOCIATES, INC. 4 P. 237-387 RESEARCH ASSOCIATES, INC. 4 P. 238-387 RESEARCH ASSOCIATES, INC. 4 P				A-103
STOCK CLEAKS HELPER (IDPARTMENT STORE) PRINCY CO. 223-397 FINNEY CO. 232-397 FINNEY CO. 232-398 FINNEY CO. 232-398 FINNEY CO. 232-399 FINNEY	STOCK CLERK	UNPR	DENTAL SUPPLY MESSENGER	1963 UNPR 4 P
COLOR COMMISSARY NAMAGER	STOCK CLERKS HELPER (DEPARTMENT STORE)	UNPR	INTEROFFICE RUNNER OR MESSENGER	1964 UNPR 4 P
STOCK CLERK 223-387 PALMER ASSOCIATES 1969 STOCK CLERK PALMER ASSOCIATES 1960 STOCK CLERK PALMER ASSOCIATES 1962 STOCK CLERK PALMER ASSOCIATES 1963 SCIENCE RESEARCH ASSOCIATES 1964 SCIENCE RESEARCH ASSOCIATES 1967 SCIENCE RESEARCH ASSOCIATES 1967 SCIENCE RESEARCH ASSOCIATES 1968 SCIENCE RESEARCH ASS	ZOO COMMISSARY MANAGER	UNPR	MESSENGERS AND OFFICE BOYS	1964 UiNPR 4 P
222-337 PALMER ASSOCIATES	STOCK CLERK		OFFICE BOYS AND MESSENGERSJUNIOR OCCUPATIONAL BRIEFS	1962 UNPR 4 P
223-387 SCIENCE RESEARCH ASSOCIATES, INC. 1902	STOCK CLERK	UNPR	HANDBILL PASSER	1964 UNPR 4 P
STOCK CLEMS SCIENCE RESEARCH ASSOCIATES, INC. 4 P POST OFFICE QUEEKS LEMBER RESEARCH ASSOCIATES, INC. 4 P POST OFFICE QUIDANCE PUBLICATIONS, INC. 1964 LARGERIANS LARGER L	STOCK CLERKSJUNIOR OCCUPATIONAL BRIEFS	UNPR		
223-387 SCIENCE RESEARCH ASSOCIATES, INC. 1964 1975 197	STOCK CLERKS	UNPR	POST OFFICE WORKERS (EMPLOYMENT OUTLOOK)	1960 UNPR
223.388 FINNEY CO. 1966 HOSPITAL STOREMEEPERS ASSISTANT HOSPIT	TAPE LIBRARIANS	UNPR	231.234 CHRONICLE GUIDANCE PUBLICATIONS, INC. POSTAL EMPLOYEES	1961 \$.35 4 P
223.687 FINNEY CO. 1968 231.588 DIVISION OF EMPLOYMENT SECURITY, STATE 1968 1978	HOSPITAL STOREKEEPERS ASSISTANT	UNPR	231.388 FINNEY CO. PARCEL POST CLERK	1964 UNPR 4' P
223.887 KANSAS STATE EMPLOYMENT SERVICE 1967 1585 URL 15	BREAD LOAF RACKER (BAKERY)	UNPR	231.588 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	1963 UNPR 4 P
### ALL CLERK—FINDING YOUR JOB ### GIGHERS 224.487 PALHER ASSOCIATES 1963 ### GIGHER ### FINNEY CD. 221.588 FINNEY CD. 229 MATERIAL AND PRODUCTION RECORDING OCCUPA **TIONS**, N.E.C. **TIONS**, ALFRED **TIONS**, A	LABORATORY HELPER	FREE	DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	1962
224-687 PALMER ASSOCIATES WEIGHER WEIGHER PALMER ASSOCIATES 2 P 231.588 FINNEY CO. POSTAL CLERK FINNEY CO. POSTAL CLERK UNPR FINNEY CO. 229 FINNEY CO. PLUMBING ESTIMATOR FINNEY CO. PLUMBING ESTIMATOR FINNEY CO. 229.588 FINNEY CO. PUNDLER GARMENT FACTORY) BUNDLER GARMENT FACTORY) 229.687 FINNEY CO. 229.687 FINNEY CO. SARAIN SAMPLER FINNEY CO. 232 POST OFFICE CLERKS 233 POSTAL CLERK UNPR EMILY CO. SEMINOR THE SCENES AT THE POST OFFICE SEALON MEAD + CO. 64 P 232 MINNER, O. IRENE SEVREY FINNEY CO. THE TRUE BOOK OF OUR POST OFFICE AND ITS S2.5 FINNEY CO. 24 P 25 INFORMATION AND MESSAGE DISTRIBUTION OCCUPATIONS 25 INFORMATION AND MESSAGE DISTRIBUTION OCCUPATIONS 25 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR RECEPTIONISTS, TELEPHONE SUPERINTENDENT OF LOOK OF THE CONTROL OF THE CLERK 26 POST OFFICE CLERKS 27 POST OFFICE CLERKS 28 POST OFFICE CLERKS 29 POST OFFICE CLERKS 29 POST OFFICE CLERKS UNPR BEHIVOT THE SCENES AT THE POST OFFICE S2.6 HELPERS CHILDREN PRESS, INC. 232 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN POST OFFICE OCCUPATIONS SUPERINTENDENT OF DOCUMENTS 29 POST OFFICE CLERKS	224 WEIGHERS		MAIL CLERKFINDING YOUR JOB Finney Co.	UNPR 4 P
POSTAL CLERK TIONS, N.E.C. 229 FINNEY CO. 229 FINNEY CO. 229 FINNEY CO. 229 FINNEY CO. 232 POST OFFICE CLERKS 233 POST OFFICE CLERKS 234 POST OFFICE CLERKS 235 POST OFFICE CLERKS 236 PINNEY CO. 237 POST OFFICE CLERKS 238 PINNEY CO. 239 BEHIND THE SCENES AT THE POST OFFICE SCALE BUNDLER IGARMENT FACTORY) 230 POST OFFICE CLERKS 231 POST OFFICE CLERKS 232 POST OFFICE CLERKS 233 POST OFFICE CLERKS 234 POST OFFICE CLERKS 235 POST OFFICE CLERKS 236 POST OFFICE CLERKS 237 POST OFFICE CLERKS 238 POST OFFICE CLERKS 239 POST OFFICE CLERKS 230 POST OFFICE CLERKS 230 POST OFFICE CLERKS 231 POST OFFICE CLERK PINNEY CO. 232 POST OFFICE CLERK PINNEY CO. 233 POST OFFICE CLERK PINNEY CO. 234 POST OFFICE CLERK PINNEY CO. 235 POST OFFICE OCCUPATIONS 236 POST OFFICE CLERK PINNEY CO. 237 POST OFFICE CLERK PINNEY CO. 238 POST OFFICE CLERK PINNEY CO. 239 POST OFFICE CLERK PINNEY CO. 249 POST OFFICE CLERK PINNEY CO. 250 POST OFFICE CLERK PINNEY CO. 251 POST OFFICE CLERK PINNEY CO. 252 POST OFFICE CLERK PINNEY CO. 252 POST OFFICE CLERK PINNEY CO. 253 POST OFFICE CLERK PINNEY CO. 254 POST OFFICE CLERK PINNEY CO. 255 POST OFFICE CLERK PINNEY CO. 256 POST OFFICE CLERK PINNEY CO. 257 POST OFFICE CLERK PINNEY CO. 258 POST OFFICE CLERK PINNEY CO. 258 POST OFFICE CLERK PINNEY CO. 258 POST OFFICE CLERK PINNEY CO. 259 POST OFFICE CLERK PINNEY CO. 250 POST	WEIGHER	UNPR	MAIL HANOLER	1965 Unpr 4 P
PLUMBING ESTIMATOR UNPR FINNEY CO. 4 P 232 LEWIS, ALFRED 196 229.588 FINNEY CO. 1963 DODO, MEAD + CC. 64 BUNDLER (GARMENT FACTORY) UNPR FINNEY CO. 4 P 232 MINER, O. IRENE SEVREY E 195 ENATION SAMPLER UNPR GRAIN SAMPLER UNPR FINNEY CO. 4 P 232 MINER, O. IRENE SEVREY E 195 ENAITY SAMPLER UNPR GRAIN SAMPLER UNPR CO. 4 P 232 MINER, O. IRENE SEVREY E 195 EMPLOYMENT DUTLODK IN POST OFFICE AND ITS \$2.5 EMPLOYMENT OUTLODK IN POST OFFICE OCCUPATIONS \$.1 23 U. S. DEPARTMENT OF LABOR EMPLOYMENT OF DOCUMENTS 23 U. S. DEPARTMENT OF LABOR 1966 EMPLOYMENT OUTLODK FOR RECEPTIONISTS, TELEPHONE \$.05 DPERATORS, DOC. NO. 1450-68 6 P CHRONICLE GUIDANCE PUBLICATIONS, INC. 196 SUPERINTENDENT OF DOCUMENTS 230 MESSENGERS, ERRAND BOYS, AND OFFICE BOYS AND OFFICE BOYS AND DEPARTMENT OF EMPLOYMENT TO			POSTAL CLERK	1964 Unpr 4 P
FINNEY CO. 229-588 FINNEY CO. BUNDLER (GARMENT FACTORY) UNPR FINNEY CO. 4 P 232 LEWIS, ALFREO BEHIND THE SCENES AT THE POST OFFICE 52-687 FINNEY CO. 4 P 232 MINER, O. IRENE SEVREY E 195 THE TRUE BOOK OF OUR POST OFFICE AND ITS 52-5 THE TRUE BOOK OF OUR POS	229 FINNEY CO. PLUMBING ESTIMATOR		232 POST OFFICE CLERKS	
229.687 FINNEY CO. GRAIN SAMPLER FINNEY CO. 23 INFORMATION AND MESSAGE DISTRIBUTION OCCUPATIONS 23 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN POST OFFICE OCCUPATIONS 23 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR RECEPTIONISTS, TELEPHONE SUPERINTENDENT OF DOCUMENTS 24 CHRONICLE GUIDANCE PUBLICATIONS, INC. SUPERINTENDENT OF DOCUMENTS 25 CHRONICLE GUIDANCE PUBLICATIONS, INC. SUPERINTENDENT OF DOCUMENTS 26 POST OFFICE CLERK CHRONICLE GUIDANCE PUBLICATIONS, INC. SUPERINTENDENT OF EMPLOYMENT	ETHIEV CO	4 D	BEHIND THE SCENES AT THE POST OFFICE	1965 \$2.69 64 P
232 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN POST OFFICE OCCUPATIONS 23 U. S. DEPARTMENT OF LABOR 10C. NO. 1450-110 SUPERINTENDENT OF DOCUMENTS 23 U. S. DEPARTMENT OF LABOR 1966 SUPERINTENDENT OF DOCUMENTS 24 U. S. DEPARTMENT OF LABOR 1966 SUPERINTENDENT OF DOCUMENTS 25 U. S. DEPARTMENT OF LABOR 1966 SUPERINTENDENT OF DOCUMENTS 26 POST OFFICE CLERK SUPERINTENDENT OF DOCUMENTS 27 U. S. DEPARTMENT OF DOCUMENTS 28 U. S. DEPARTMENT OF DOCUMENTS 29 U. S. DEPARTMENT OF LABOR EMPLOYMENT INC. 196 29 US TO OFFICE CLERK OPERATIONS, INC. 196 29 US TO OFFICE CLERK	FINNEY CO. 229.687 FINNEY CO.	4 P	THE TRUE BOOK OF OUR POST OFFICE AND ITS HELPERS	E 1955 \$2.50 44 P
23 U. S. DEPARTMENT OF LABOR 1966 EMPLOYMENT OUTLOOK FOR RECEPTIONISTS, TELEPHONE 5.05 DPERATORS, DOC. NO. 1450-68 SUPERINTENDENT OF DOCUMENTS 23 U. S. DEPARTMENT OF LABOR 1966 EMPLOYMENT OUTLOOK FOR RECEPTIONISTS, TELEPHONE 5.05 DPERATORS, DOC. NO. 1450-68 SUPERINTENDENT OF DOCUMENTS 230 MESSENGERS, ERRAND BOYS, AND OFFICE BOYS AND DEPARTMENT OF EMPLOYMENT 196 DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 3 232.368 SCIENCE RESEARCH ASSOCIATES, INC. 196 DISTAL CLERKS 232.368 SCIENCE RESEARCH ASSOCIATES, INC. 196 DINDERTAL CLERKS	GRAIN SAMPLER Finney Co.		232 U. S. DEPARTMENT OF LABOR	1966
SUPERINTENDENT OF DOCUMENTS 232.360 DEPARTMENT OF EMPLOYMENT 196 POST OFFICE CLERK UNP DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 3 GIRLS 232.360 SCIENCE RESEARCH ASSOCIATES, INC. 196 POSTAL CLERKS			DOC. NO. 1450-110 SUPERINTENDENT OF DOCUMENTS	11 P
POST OFFICE CLERK UNP DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 3 GIRLS 230 MESSENGERS, ERRAND 80YS, AND OFFICE BOYS AND GIRLS 232,368 SCIENCE RESEARCH ASSOCIATES, INC. 196 POSTAL CLERKS	23 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR RECEPTIONISTS, TELEPHONE OPERATORS, DOC. NO. 1450-68 SUPERINTENDENT OF DOCUMENTS	1966 \$.05 6 P	232.360 CHRONICLE GUIDANCE PUBLICATIONS, INC. POST OFFICE CLERK CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P
232.368 SCIENCE RESEARCH ASSOCIATES, INC. 196	230 MESSENGERS. ERRAND BOYS. AND OFFICE BOYS AND	\$ *	POST OFFICE CLERK	1962 UNPR 3 P
TELEGRAPH MESSENGER UNPR	\ \		POSTAL CLERKS	1964 UNPR 4 P
FINNEY CO. 4 P 232.368 SCIENCE RESEARCH ASSOCIATES, INC. 196	PINNEY CO.	4 P	232.368 SCIENCE RESEARCH ASSOCIATES, INC. POSTAL CLERKSJUNIOR OCCUPATIONAL BRIEFS	1962 UNPR
DIFFICE BOY, OFFICE GIRL \$.15	DIFFICE BOY, OFFICE GIRL	\$.15	232.368 SCIENCE RESEARCH ASSOCIATES. INC.	4 P 1967 UNPR
233.878 CHRONICLE GUIDANCE PUBLICATIONS, INC. 1967 SCIENCE RESEARCH ASSOCIATES, INC. 4 MESSENGER \$.35 CHRONICLE GUIDANCE PUBLICATIONS, INC. 4 P	230.878 CHRONICLE GUIDANCE PUBLICATIONS, INC. MESSENGER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	SCIENCE RESEARCH ASSOCIATES, INC.	4 P
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U. S. POST OFFICE DEPARTMENT-CAREERS UNP 230.878 DIVISION OF EMPLOYMENT SECURITY, STATE 1963 THE INSTITUTE FOR RESEARCH 24	CHRONICLE GUIDANCE PUBLICATIONS, INC. 230.878 DIVISION OF EMPLOYMENT SECURITY, STATE	4 P 1963	233 THE INSTITUTE FOR RESEARCH U. S. POST OFFICE DEPARTMENT-CAREERS THE INSTITUTE FOR RESEARCH	1965 UNPR 24 P
MESSENGER 4P 233-388 CAREERS 196 DIVISION OF EMPLOYMENT SECURITY, STATE OF LETTER CARRIER \$.1	UF MASSOURI MESSEMGER DIVISION OF EMPLOYMENT SECURITY, STATE OF	UNPK	233.388 CAREERS Letter Carrier	1965 \$.15 2 P

233.388 CAREERS RURAL MAIL CARRIER CAREERS	1967 \$.15 2 P	235.862 EMPLOYMENT SECURITY AGENCY TELEPHONE OPERATOR II (PBX OPERATOR) EMPLOYMENT SECURITY AGENCY, STATE OF 10AHO	1963 UNPR 4 P
233.388 CAREERS RURAL MAIL CARRIER CAREERS	1962 UNPR 2 P	235.862 FINNEY CO. ANSWERING SERVICE OPERATOR FINNEY CO.	1964 UNPR 4 P
233.388 OEPARTMENT OF EMPLOYMENT MAIL CARRIER OEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1965 UNPR 4 P	235.862 FINNEY CO. EMERGENCY TELEPHONE OPERATOR FINNEY CO.	1966 UNPR 4 P
233.388 FINNEY CO. MAIL CARRIER FINNEY CO.	1965 UNPR 4 P	235,862 FINNEY CO. SWITCHBOARD OPERATOR FINNEY CO.	1963 UNPR 4 P
233.308 GREENE, CARLA I want to be a postman Childrens press, inc.	E 1958 \$2.50 28 P	235.86> FINNEY CO. Telephone operator Finney Co.	1962 UNPR 4 P
233.388 HASTINGS, EVELYN BELMON [†] About Postmen Chilorens Press, Inc.	E 1957 \$2.50 22 P	235.862 NEW MEXICO STATE EMPLOYMENT SERVICE TELEPHONE OPERATOR NEW MEXICO STATE EMPLOYMENT SERVICE	1963 UNPR 3 P
233.388 PALMER ASSOCIATES MAIL CARRIER PALMER ASSOCIATES	1963 UNPR 2 P	235.862 PALMER ASSOCIATES TELEPHONE OPERATOR Palmer associates	1963 UNPR 2 P
233.308 PARENTS MAGAZINE PRESS, INC. MIKE THE MAILMAN PARENTS MAGAZINE PRESS, INC.	E 1962 UNPR 36 P	235.862 SCIENCE RESEARCH ASSOCIATES, INC. PRIVATE SWITCHBOARD OPERATORS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
233.388 SCIENCE RESEARCH ASSOCIATES, INC. LETTER CARRIERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	235.862 SCIENCE RESEARCH ASSOCIATES, INC. SWITCHBOARD OPERATORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P
233.388 SCIENCE RESEARCH ASSOCIATES, INC. Mail Carriers Science Research Associates, Inc.	1964 UNPR 4 P	235.862 SCIENCE RESEARCH ASSOCIATES, INC. TELEPHONE OPERATORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
233.388 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION LETTER CARRIER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1966 \$.10 4 P	235.862 SCIENCE RESEARCH ASSOCIATES. INC. TELEPHONE OPERATORS SCIENCE RESEARCH ASSOCIATES. INC.	1964 UNPR 4 P
EOUCATION 234 MAIL-PREPARING-AND MAIL-HANDLING-MACHINE OPERATORS		235.862 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION TELEPHONE OPERATOR THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION	1964 \$.10 4 P
234.582 CAREERS ADDRESSING MACHINÉ OPERATOR CAREERS	1961 UNPR 2 P	236 TELEGRAPH OPERATORS	
234.582 CAREERS MAILING MACHINE OPERATOR CAREERS	1966 \$.15 2 P	237 RECEPTIONISTS AND INFORMATION CLERKS	
235 TELEPHONE OPERATORS		237 CAREERS Information Clerk Careers	1967 \$.15 2 P
235 CAREERS Telephone operator Careers	1964 \$.15 2 P	237.368 CAREERS RECEPTIONIST Careers	1964 \$.15 2 P
235 GREENE, CARLA I WANT TO BE A TELEPHONE OPERATOR CHILDRENS PRESS, INC.	E 1961 \$2.00 28 P	237.368 CAREERS Travel agent Careers	1963 \$.15 2 P
235 HOWELL, PETER B. TELEPHONE OPERATOR SAREERS	1960 UNPR 4 P	237.368 CHRONICLE GUIDANCE MUBLICATIONS, INC. RECEPTIONIST CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P
235 THE INSTITUTE FOR RESEARCH CAREERS FOR WOMEN IN TELEPHONE WORK THE INSTITUTE FOR RESEARCH	1962 UNPR 24 P	237.368 CHRONICLE GUIDANCE PUBLICATIONS, INC. TRAVEL AGENT CHRONICLE GUIDANCE PUBLICATIONS, INC.	1961 \$.35 4 P
235.862 CAREERS PBX OPERATOR CAREERS	1962 UNPR 2 P	237.36B OEPARTMENT OF EMPLOYMENT HOSPITAL ADMITTING CLERK OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 4 P
235.862 CAREERS PBX OPERATOR CAREERS	1967 \$.15 2 P		1964 UNPR 2 P
235.862 CHRONICLE GUIDANCE PUBLICATIONS, INC. TELEPHONE OPERATOR CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P	237.368 OEPARTMENT OF EMPLOYMENT TRAVEL AGENT OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 4 P
235.862 DEPARTMENT OF EMPLOYMENT OPERATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 5 P	237.368 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI RECEPTIONISTS DIVISION OF EMPLOYMENT SECURITY, STATE OF	1963 UNPR 4 P
235.862 DEPARTMENT OF EMPLOYMENT TELEPHONE OPERATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 3 P	MISSOURI 237.368 EMPLOYMENT SECURITY AGENCY	1960 UNPR
235.862 DEPARTMENT OF EMPLOYMENT TELEPHONE OPERATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 3 P	EMPLOYMENT SECURITY AGENCY, STATE OF IDAMO 237.368 FINNEY CD. HOSPITAL ADMISSIONS CLERK FINNEY CD.	3 P 1967 UNPR 4 P



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1966 UNPR 4 P	241.168 OEPARTMENT OF EMPLOYMENT CLAIM ADJUSTER (INSURANCE) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 4 P
1965 Unpr 4 P	241.168 FINNEY CO. CLAIMS ADJUSTER FINNEY CO.	1965 UNPR 4 P
1964 UNPR 4 P	241.168 PALMER ASSOCIATES Claim adjuster Palmer associates	1963 UNPR 2 P
1965 UNPR 4 P	241.168 SCIENCE RESEARCH ASSOCIATES, INC. Insurance adjusters Science research associates, inc.	1963 UNPR 4 P
1963 UNPR 2 P	241.168 SCIENCE RESEARCH ASSOCIATES, INC. Insurance adjusters—Junior Occupational Briefs Science Research Associates, Inc.	1962 UNPR 4 P
1964 UNPR 4 P	241.368 FINNEY CO. DEBT ADJUSTER FINNEY CO.	1962 UNPR 4 P
1964 Unpr 4 P	242 HOTEL CLERKS. N.F.C.	
1962 UNPR 4 P	ROOM CLERK Careers	1964 \$.25 7 P
	242.368 CHRONICLE GUIDANCE PUBLICATIONS. INC. ROOM CLERK CHROVICLE GUIDANCE PUBLICATIONS. INC.	1964 \$.35 4 P
1966 8-15	242.368 OEPARTMENT OF EMPLOYMENT ROOM CLERK DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 3 P
2 P 1964	242.368 FINNEY CO. Hotel Room Clerk Finney Co.	1964 UNPR 4 P
4 P	242.368 PALMER ASSUCIATES Room Clerk Palmer associates	1963 UNPR 2 P
UNPR 4 P	242.368 PALMER ASSOCIATES TRAVEL AGENT DALMER ASSOCIATES	1963 UNPR 2 P
1966 UNPR 3 P	242.368 SCIENCE RESEARCH ASSOCIATES, INC. HOTEL ROOM CLERKSJUNIOR OCCUPATIONAL BRIEFS	1962 UNPR 4 P
1967 UNPR 4 P	242.368 SCIENCE RESEARCH ASSOCIATES. INC. TRAVEL AGENTSJUNIOR OCCUPATIONAL BRIEFS	1962 UNPR 4 P
1962 UNPR 4 P	242.368 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION ROOM CLERK	1965 \$.10 4 P
	EOUCATION	1965
	EOUCATION Travel agent The Guidance Centre, Ontario College of	\$.10 4 P
196:. UNPR 4 P		
1963 UNPR 2 P	· · · · · · · · · · · · · · · · · · ·	
1962 UNPR 4 P	249 AMERICAN ASSOCIATION FOR PUBLIC OPINION	: 962
1964 UNPR 4 P	RESEARCH CAREERS IN PUBLIC OPINION RESEARCH AMERICAN ASSOCIATION FOR PUBLIC OPINION RESEARCH	FREE 2 P
1966 UNPR 4 P	249 SCIENCE RESEARCH ASSOCIATES. INC. Travel agency workers Science research associates. Inc.	1964 UNPR 4 P
1964 UNPR 4 P	249 U. S. CIVIL SERVICE COMMISSION A CAREER FOR YOU IN THE PATENT OFFICE U. S. CIVIL SERVICE COMMISSION	1965 FREE 14 P
	249.368 CAREERS Librarian assistant Careers	· [962 \$-15 2 F
1965 \$.15 2 P	249.368 CHRÛNICLE GU1DANCE PUBLICATIONS. INC. TELEPHONE SERVICE REPRESENTATIVE CHRONICLE GUIDANCE PUBLICATIONS. INC.	1963 \$.35 4 P
	UNPR P 1968 P 1908 P 19	CLAIM ADJUSTER (INSURANCE) 4 P



249.368 DEPARTMENT OF EMPLOYMENT %.18RARY ASSISTNAT DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 5 7	250 INSTITUTE OF LIFE INSURANCE A CAREER FOR YOU IN A LIFE INSURANCE COMPANY INSTITUTE OF LIFE INSURANCE	1966 FREE 11 P
249.368 DEPARTMENT OF EMPLOYMENT TELEPHONE SERVICE REPRESENTATIVE DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 2 P	250 INSTITUTE OF LIFE INSURANCE A CAREER FOR YOU IN A LIFE INSURANCE COMPANY INSTITUTE OF LIFE INSURANCE	1967 UNPR 11 P
249.368 FINNEY CO. CATALOG ORDER CLERK FINNEY CO.	1963 UNPR 4 P	250 INSTITUTE OF LIFE INSURANCE A CAREER IN MARKETING LIFE INSURANCE INSTITUTE OF LIFE INSURANCE	1966 FREE 10 P
249.368 FINNEY CO. Telephone Service Representative Finney Co.	1964 UNPR 4 P	250 INSTITUTE OF LIFE INSURANCE A CAREER IN MARKETING LIFE INSURANCE INSTITUTE OF LIFE INSURANCE	1967 UNPR 10 P
SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	250 INSTITUTE OF LIFE INSURANCE, EDUCATIO NAL CIVISION INVITATION TO YOUTH, (CAREERS IN LIFE INSURAN CE)	1966 FREE 34 P
249.368 SCIENCE RESEARCH ASSOCIATES, INC. SERVICE REPRESENTATIVES FOR TELEPHONE COMPANI ESJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 Unpr 4 P	INSTITUTE OF LIFE INSURANCE, EDUCATIONAL DIVISION 250 INSURANCE INSTITUTE OF AMERICA, INC.	1967 UNPR
249.368 SCIENCE RESEARCH ASSOCIATES, INC. SERVICE REPRESENTATIVES FOR PUBLIC UTILITIES SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P	ANNOUNCEMENT INSURANCE INSTITUTE OF AMERICA, INC. 250 INSURANCE INSTITUTE OF AMERICA, INC. EDUCATIONAL PROGRAM IN RISK MANAGEMENT	33 P 1967 UNPR
249.368 THE AMERICAN COLLECTORS ASSOCIATION, INC. CAREERS IN COLLECTIONS THE AMERICAN COLLECTORS ASSOCIATION, INC.	1967 FREE 12 P	INSURANCE INSTITUTE OF AMERICA, INC. 250 INSURANCE INSTITUTE OF AMERICA, INC. EQUICATIONAL PROGRAM IN GENERAL INSURANCE	6 P 1967 UNPR 5 P
	1965 UNPR 3 P	INSURANCE INSTITUTE OF AMERICA, INC. 250 INSURANCE INSTITUTE OF AMERICA THO EDUCATIONAL PROGRAMS IN GENERAL INSURANCE FOR ADJUSTERS	1965 UNPR 26 P
249.388 FINNEY CG. BANK PAGE FINNEY CO.	1963 Unpr 4 P	INSURANCE INSTITUTE OF AMERICA 250 INSURANCE INSTITUTE OF AMERICA, INC. WHY SHOULD I TAKE THE EDUCATIONAL PROGRAM FOR	UNPR
249.388 FINNEY CO. Creoit Authorizer Finney Co.	1965 UNPR 4 P	ADJUSTERS INSURANCE INSTITUTE OF AMERICA, INC. 250 LIFE INSURANCE AGENCY MANAGEMENT	22 P 1965 FREE
249.388 FINNEY CO. Mailing List Compiler Finney Co.	1965 Unpr 4 P	ASSOCIATION HOW OO YOU KNOW YOU CANT SELL LIFE INSURANCE MANAGEMENT ASSOCIATION	12 P
249.388 FINNEY CO. Stock transfer clerk Finney Co.	1966 UNPR 4 P	250 LIFE INSURANCE AGENCY MANAGEMENT ASSOCIATION THE LIFE INSURANCE CAREER LIFE INSURANCE AGENCY MANAGEMENT ASSOCIATION	UNPR 16 P
249.887 FINNEY CO. Newspaper inserter Finney Co.	1964 UNPR 4 P	250 NATIONAL ASSOCIATION OF REAL ESTATE 80AROS The Challenge of Real Estate National Association of Real Estate Boaros	1959 FREE. 24 P
25 SALESMEN, SERVICES		250 NATIONAL ASSOCIATION OF INSURANCE AGENTS AN INSURANCE INDUSTRY GUIDE FOR NEW AGENCY	UNPR 14 P
25 KIRKPATRICK, C. A. SELLING AS A CAREER KIRKPATRICK, C. A.	UNPR 5 P	EMPLOYEES NATIONAL ASSOCIATION OF INSURANCE AGENTS	••
25 PALMER ASSOCIATES SALESMAN PALMER ASSOCIATES	1963 UNPR 2 P	250 NATIONAL ASSOCIATION OF RÉAL ESTATE BOARDS PREPARING FOR THE REAL ESTATE BUSINESS NATIONAL ASSOCIATION OF REAL ESTATE BOARDS	1950 UNPR 4 P
250 SALESMEN, REAL ESTATE AND INSURANCE		250 NATIONAL ASSOCIATION OF REAL ESTATE BOARDS SUPERIOR EQUIPMENT OF THE REALTOR NATIONAL ASSOCIATION OF REAL ESTATE BOARDS	FREE 10 P
250 BOSTON MUTUAL LIFE INSURANCE CO. CAREER SEEKERS BOSTON MUTUAL LIFE INSURANCE CO.	UNPR 3 P	250 ROSLER, LEE OPPORTUNITIES IN LIFE INSURANCE SELLING VOCATIONAL GUIDANCE MANUALS	1965 \$1.45 112 P
250 CHASTAIN, JAMES J. CONTINUING EDUCATIONTHE CHALLENGE AND REWARD INSURANCE INSTITUTE OF AMERICA	UNPR 2 P	250 THE AMERICAN INSTITUTE OFR PROPERTY AND LIABILITY UNDERWRITERS, INC.	1957 UNPR 38 P
250 CHASTAIN; JAMES .1. 1.1.4A SOLIO FOUNDATION INSURANCE INSTITUTE OF AMERICA	1965 Unpr 2 P	ANNOUNCEMENT THE AMER. INST. FOR PROPERTY + LIABILITY UNDERWRITERS, INC.	30 F
250 DAVIS, JOHN G. REAL ESTATEA CAREER WITH A BRIGHT FUTURE ATIONAL ASSOCIATION OF REAL ESTATE BOARDS	1962 Unpr 4 P	250 THE COLLEGE OF INSURANCE THE MULTIPLE LINE TRAINING COURSE THE COLLEGE OF INSURANCE	UNPR 3 P
250 OURST, SEYMOUR 8. + STERN, WALTER H. YOUR FUTURE IN REAL ESTATE RICHARDS ROSEN PRESS, INC.	1960 \$2.79 159 P	THE COLLEGE OF INSURANCE	UNPR 5 P
250 ERWIN, GEORGE A CASE HISTORY OF THE SUCCESSFUL CONSOLIDATION OF THREE AGENCIES INTO AN AGGRESSIVE PLAN OF ACTION	1962 UNPR 8 P		196. UNPR 24 P
NATIONAL ASSOCIATION OF INSURANCE AGENTS, INC. 250 FLORIDA STATE EMPLOYMENT SERVICE REAL ESTATE SALESMAN FLORIDA STATE EMPLOYMENT SERVICE	1960 FREE 10 P	250 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN INSURANCE OCCUPATIONS, OOC. NO. 1450-105 SUPERINTENDENT OF OCCUMENTS	\$-10 10 P



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250.258 CAREERS Insurance agent, life Careers	1963 \$.25 7 P	250.358 FINNEY CO. Real estate salesman Finney Co.	1965 UNPR 4 P
250.258 CAREERS PROPERTY AND CASUALTY INSURANCE AGENT CAREERS	1966 \$.15 2 P	250.358 KANSAS STATE EMPLOYMENT SERVICE Salesman, real estate Kansas State employment service	1967 FREE 2 P
250.258 CHRONICLE GUIDANCE PUBLICATIONS, INC. LIFE INSURANCE AGENT CHRONICLE GUIDANCE PUBLICATIONS, INC.	1961 \$.35 4 P	250.358 MICHIGAN EMPLOYMENT SECURITY COMMISSION REAL ESTATE SALESMAN MICHIGAN EMPLOYMENT SECURITY COMMISSION	1960 UNPR 2 P
250.256 DEPARTMENT OF EMPLOYMENT SECURITY INSURANCE AGENT DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 2 P	250.358 SCIENCE RESEARCH ASSOCIATES, INC. REAL ESTATE AGENTS SCIENCE RESEARCH ASSOCIATES, INC.	1961 Unpr 4 P
	1961 UNPR 4 P	250.358 SCIENCE RESEARCH ASSOCIATES, INC. REAL ESTATE AGENTS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
250.258 FINNEY CO. Life insurance agent Finney Co.	1965 UNPR 4 P	250.358 SCIENCE RESEARCH ASSOCIATES, INC. REAL ESTATE AGENTS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 Unpr 4 P
	1966 FREE 2 P	250.356 SPLAVER, SARAH REAL ESTATE BROKER PERSONNEL SERVICES, INC.	1961 \$.50 6 P
250.258 KANSAS STATE EMPLOYMENT SERVICE	1967 FREE 2 P	250.358 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR REAL ESTATE SALESMEN AND 8ROKERS, OOC. NO. 1450-67 SUPERINTENDENT OF OOCUMENTS	1966 \$.05 4 P
250.258 LEITER, SARAH F. LIFE INSURANCE SALESMAN (LIFE INSURANCE SELLING AS A CAREER FOR HOMEN) C'AREERS	1961 4 P	251 SALESMEN. SECURITIES	
	1965 FREE 40 P	251 CAREERS Securities Salesman Careers, inc.	1967 \$.15 2 P
250.258 OSLER, ROBERT W. LIFE UNDERWRITER RESEARCH PUBLISHING CO.	1959 \$1.00 32 P	251 THE GUIDANCE CENTRE, ONTARIO COLLEGE GF EDUCATION 80NO TRADER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	1965 \$.10 4 P
INSURANCE AGENT	1963 Unpr 2 p	251 THE INSTITUTE FOR RESEARCH	1964 UNPR 23 P
250.258 SCIENCE RESEARCH ASSOCIATES, INC. INSURANCE AGENTS SCIENCE RESEARCH ASSOCIATES, INC.	2 P 1966 UNPR 4 P	251.258 CAREERS SECURITIES SALESMAN	1963 UNPR 2 P
	1962 UNPR 4 P	251.258 CAREERS SECURITIES SALESMAN	1962
250.258 SPLAVER, SARAH Insurance agent Personnel Services, inc.	1959 \$.50 6 P	CAREERS 251.258 OEPARTMENT OF EMPLOYMENT SECURITIES SALESMAN	2 P 1962
250.258 THE FIGELITY MUTUAL LIFE INSURANCE COMPANY A GREAT CAREER FOR THOSE WHO MEASURE UP. LIFE INSURANCE SELLING THE FIGELITY MUTUAL LIFE INSURANCE COMPANY	1967 FREE 16 P	OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 251.258 OEPARTMENT OF EMPLOYMENT SECURITIES BROKER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	5 P 1967 UNPR 4 P
250.258 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION GENERAL INSURANCE AGENT	1962 4 P	251.258 FINNEY CO. TINVESTMENT COUNSELOR FINNEY CO.	1965 UNPR 4 P
THE GUIDANCE CENTRE, UNTARIO COLLEGE OF EDUCATION		251.258 FINNEY CO. RADIO AND TELEVISION ACCOUNT EXECUTIVE FINNEY CO.	1961 UNPR 4 P
250.258 TOOO, JOHN O. CEILING UNLIMITEO THE INSURANCE FIELD CO., INC.	1967 \$2.75 90 P	251.258 FINNEY CO. Stockbroker Finney Co.	1961 UNPR 4 P
250.258 U.S. DEPARTMENT OF LABOR LIFE INSURANCE SELLINGCAREERS FOR WOMEN AS LIFE UNDERWRITERS SUPERINTENDENT OF ODCUMENTS	1961 \$.05 6 P	251.258 FOWLER, ELIZABETH M. Stock Brokerage Business Bellman Publishing Co.	1955 \$1.00 -31 P
250.299 CAREERS SALESMANSHIP (TRAINING GUIDE NO. 14) CAREERS	1966 UNPR 2 P	251.258 SCIENCE RESEARCH ASSOCIATES, INC. Securities Salesmen—Junior Occupational Briefs Science Research Associates, Inc.	1962 Unpr 4 P
250.358 CAREERS REAL ESTATE SALESMAN CAREERS	1964 \$.15 2 P	251.258 SCIENCE RESEARCH ASSOCIATES, INC. Securities Salesmen Science Research Associates, Inc.	1966 UNPR 4 P
CAREERS 250.358 CHRONICLE GUIDANCE PUBLICATIONS. INC. REAL ESTATE SALESMAN CHRONICLE GUIDANCE PUBLICATIONS. INC.	1962 \$.35 4 P	251.258 U. S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK FOR SECURITIES SALESMEN, DOC. NO. 1450-73	1966 \$.05 4 P
250.358 CHRONICLE GUIDANCE PUBLICATIONS. INC. Salesman, real estate Chronicle Guidance publications. Inc.		SUPERINTENDENT OF OOCUMENTS 252 SALESMEN. BUSINESS AND FINANCIAL SERVICES	
250.358 DEPARTMENT OF EMPLOYMENT REAL ESTATE SALESMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 Únpr 4 P		

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253 SALESMEN, RADIO AND TELEVISION BROADCASTING SERVICES	-	261.158 FINNEY CO. Livestock commission agent Finney Co.	1965 UNPR 4 P
253.358 CAREERS RADIO + T. V. BROADCAST TIME SALESMAN CAREERS	1967 \$.15 2 P	262 SALESMEN AND SALESPERSONS, FOODSTUFFS, BEVER	IAGEŠ.
253.358 FINNEY CO. RADIO OR TELEVISION TIME SALBSMAN FINNEY CO.	1966 UNPR 4 P	262 EBERHARD, L. V. SHOULD YOU GO INTO FOOD RETAILING NEW YORK LIFE INSURANCE CD.	1964 UNPR 11 P
253.358 SCIENCE RESEARCH ASSOCIATES, INC. RADID-TV TIME SALESMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 Unpr 4 P	262 NATIONAL ASSOCIATION OF RETAIL GROCERS OF THE U.S. CAREER OPPORTUNITIES IN FOOD RETAILING	FREE 16 P
253.358 SCIENCE RESEARCH ASSOCIATES, INC. RADIO-TV TIME SALESMEN SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	VATIONAL ASSOCIATION OF RETAIL GROCERS OF THE U. S. 262 NATIONAL ASSOCIATION OF RETAIL GROCERS OF THE U. S.	19 <u>66</u> FREE
253.358 SCIENCE RESEARCH ASSOCIATES, INC. RADID-TY TIME SALESMEN SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	NARGUS BULLETIN NO. 1 NATIONAL ASSOCIATION OF RETAIL GROCERS OF THE U. S.	50 P
254 SALESMEN, HOTEL SERVICES		262 NATIONAL ASSOCIATION OF RETAIL GROCERS OF THE U.S. NARGUS BULLETIN NO. 5 NATIONAL ASSOCIATION OF RETAIL GROCERS OF THE U.S.	1966 FREE 78 P
255 SALESMEN. TRANSPORTATION SERVICES		262 NATIONAL ASSOCIATION OF RETAIL GROCERS WHAT EVERY CLERK SHOULD KNOW NATIONAL ASSOCIATION OF RETAIL GROCERS	FREE 30 P
256 SALESMEN. MAINTENANCE AND REPAIR SERVICES 257 SALESMEN. UTILITIES		262 NATIONAL ASSOCIATION OF RETAIL GROCERS OF THE U. S. WHATS AHEAD FOR BETTER LIVING AND BETTER SHOPPING	UNPR
258 SALESMEN, PRINTING AND ADVERTISING		NATIONAL ASSOCIATION OF RETAIL GROCERS OF THE U.S. 262 NATIONAL FOOD BROKERS ASSOCIATION	1967
258 S. D. WARREN CO. TO HELP YOU PLAN FOR A HAPPY CAREER S. D. WARREN CO.	L.55 FREE 20 P	HOW DOES THE FOOD BROKER SERVE YOU NATIONAL FOOD BROKERS ASSOCIATION 262.358 CAREERS SALESMAN, GROCERY PRODUCT	FREE 4 P 1963 \$.15
258.358 CAREERS ADVERTISING SPACE SALESMAN CAREERS	1966 \$.15 2 P	CAREERS 262.358 DEPARTMENT OF EMPLOYMENT GROCERY PRODUCT SALESMAN	2 P 1964 UNPR
258.358 FINNEY CO. ADVERTISING SOLICITOR FINNEY CO.	1962 UNPR 4 P	DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA' 262.358 NATIONAL ASSOCIATION OF MANUFACTURER'S MERCHANDISING SALESMAN (FOOD BROKER) NATIONAL ASSOCIATION OF MANUFACTURERS	6 P UNPR 2 P
258.358 FINNEY CO. TELEPHONE AD-TAKER (NEWSPAPER) FINNEY CO.	1964 UNPR 4 P	262.358 SCIENCE RESEARCH ASSOCIATES, INC. FOOD STORE WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P
259 SALESMEN. SERVICES. N.E.C. 26 27 28 SALESMEN AND SALESPERSONS, COMMODITIES		263 SALESMEN AND SALESPERSONS, TEXTILES, TEXTILE PRODUCTS, AND APPAREL	
26 NATIONAL ASSOCIATION OF DIRECT SELLING COMPANIES	1967 FREE	263 FLORIDA STATE EMPLOYMENT SERVICE SALESPERSON: HOMENS GARMENTS FLORIDA STATE EMPLOYMENT SERVICE	1958 FREE 7 P
NADSC MEMBERSHIP DIRECTORY NATIONAL ASSOCIATION OF DIRECT SELLING COMPAN IES	27 P	263 MADEMOISELLE Fashion retailing jobs Alumnae advisory center, inc.	1962 \$.25 4 P
26 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR SALESMEN (WHOLESALE TRADE), DOC.NO.1450-72 SUPERINTENDENT OF DOCUMENTS	1966 \$•10 9 P	263 SALTZ, S. THOMAS CREATIVE MENS HEAR RETALING FAIRCHILD PUBLICATIONS, INC.	1961 \$2.85 78 P
26D SALESMEN AND SALESPERSONS, HORTICULTURAL AND NURSERY PRODUCTS		263.358 CAREERS SALESPERSON (RETAIL) CAREERS	1965 \$.15 2 p
260.280 JORDAN MARSH CO. STEP UP TO A CAREER IN RETAILING JORDAN MARSH CO.	1966 FREE	263.358 DEPARTMENT OF EMPLOYMENT SALESPERSON DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P
040.000	15 P 1966 \$.25	263.350 SCIENCE RESEARCH ASSOCIATES, INC. CLOTHING STORE SALESPEDPLE—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES	1963 UNPR 4 P
260.289 SCIENCE RESEARCH ASSOCIATES, INC.	7 P 1963 UNPR 4 P	263.358 SCIENCE RESEARCH ASSOCIATES, INC. SHOE SALESMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1964 Unpr 4 p
260.289 SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	263.358 SLATER. FLETCHER D. SALESPERSON (CONSIDER RETAILING) CAREERS	1962 UNPR 4 P
261 SALESMEN AND SALESPERSONS, AGRICULTURAL PRODU	cţs.	263.458 FINNEY CO. Fashion Sa!eswoman Finney Co.	1965 UNPR 4 P



264 SALESMEN AND SALESPERSONS, LEATHER AND LEATHER PRODUCTS	<u>R</u>	275 SALESMEN AND SALESPERSONS, HOTEL AND RESTAURANT EQUIPMENT AND SUPPLIES	
265 SALESMEN AND SALESPERSONS, PAPER AND PAPER PRODUCTS		276 SALESMEN AND SALESPERSONS. INDUSTRIAL, CONSTRUCTION, MINING, AND DRILLING EQUIPMENT AND SUPPLIES	
266 SALESMEN AND SALESPERSONS, CHEMICALS AND DRUG PREPARATIONS		276 THE INSTITUTE FOR RESEARCH CAREER AS A LUMBER AND BUILDING MATERIALS DEALER THE INSTITUTE FOR RESEARCH	196D UNPR 24 P
266 BURROUGHS WELLCOME + CD. A CAREER IN PHARMACEUTICAL SALES BURROUGHS WELLCOME + CO.	1966 FREE 4 P	276.358 CAREERS Salesperson. Hardware Store Careers	1963 \$.15 2 P
266 ROBINSON, H. ALAN + CONNORS, RALPH P. PHARMACEUTICAL SALES REPRESENTATIVE PERSONNEL SERVICES, INC.	1963 \$-50 6 P	276.358 DEPARTMENT OF EMPLOYMENT SALESMAN, BUILDING MATERIALS AND SUPPLIES DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965
265.158 CAREERS PHARMACEUTICAL SALES REPRESENTATIVE CAREERS	L962 UNPR 2 P	276.358 DEPARTMENT OF EMPLOYMENT Salesperson, Hardware Department of Employment, State of California	1966 4 P
266.158 CAREERS PHARMACEUTICAL SALES REPRESENTATIVE CAREERS	1967 \$.15 2 P	277 SALESMEN AND SALESPERSONS. FARM AND GARDEN EQUIPMENT AND SUPPLIES	
266.158 DEPARTMENT OF EMPLOYMENT PHARMACEUTICAL SALES REPRESENTATIVE DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 5 P	277 THE INSTITUTE FOR RESEARCH FARM EQUIPMENT DEALERSHIP SALES AND SERVICE CAREERS	1956 UNPR 24 P
266.158 FINNEY CO. PHARMACEUTICAL REPRESENTATIVE FINNEY CO.	1965 UNPR 4 P	THE INSTITUTE FOR RESEARCH 277.358 FINNEY CO. FARM EQUIPMENT SALESMAN	1967 UNPR
THE MAN FROM MCNEIL MCNEIL LABORATORIES, INC.	1965 FREE 20 P	FINNEY CO. 277.358 NATIONAL ASSOCIATION OF MANUFACTURERS PLANT SALESMAN	4 P
DRUGSTORE SALESPERSON CAREERS	1966 \$.15 2 P	NATIONAL ASSOCIATION OF MANUFACTURERS 277.358 SCIENCE RESEARCH ASSOCIATES, INC. FARM EQUIPMENT DEALERS	2 P 1965 UNPR
SALESPERSON, COSMETICS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 6 P	SCIENCE RESEARCH ASSOCIATES, INC. 277.358 SCIENCE RESEARCH ASSOCIATES, INC. FARM EQUIPMENT DEALERS—JUNIOR OCCUPATIONAL	4 P 1962 UNPR
266.358 SCIENCE RESEARCH ASSOCIATES. INC. DRUGSTORE CLERKS SCIENCE RESEARCH ASSOCIATES. INC.	1964 UNPR 4 P	ORIEFS SCIENCE RESEARCH ASSOCIATES. INC.	4 P
266.358 SCIENCE RESEARCH ASSOCIATES, INC. DRUGSTORE CLERKSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	278 SALESMEN AND SALESPERSONS, HOUSEHOLD APPLIANCES AND ELECTRICAL MACHINERY. EQUIPMENT, AND SUPPLIES	
267 SALESMEN AND SALESPERSONS, FUEL AND PETROLEUM PRODUCTS		278 FLORIDA STATE EMPLOYMENT SERVICE SALESMAN, ELECTRICAL APPLIANCES FLORIDA STATE EMPLOYMENT SERVICE	FREE 7 P
267 AMERICAN PETROLEUM INSTITUTE PETROLEUM MARKETING AMERICAN PETROLEUM INSTITUTE	FREE 11 P	276 MONAGHAN, PATRICK HOW TO SELL APPLIANCES AT RETAIL FAIRCHILD PUBLICATIONS, INC.	196D \$7.50 217 P
267.358 FINNEY CO. Petroleum Salesman Finney Co.	1962 UNPR 4 P	278 THE INSTITUTE FOR RESEARCH CAREERS IN HOUSEHOLD APPLIANCE RETAILING THE INSTITUTE FOR RESEARCH	1961 UNPR 19 P
267.356 FINNEY CO. PETROLEUM SALESMAN FINNEY CO.	1967 UNPR 4 P	28D SALESMEN AND SALESPERSONS, TRANSPORTATION EQUIPMENT	
268 SALESMEN AND SALESPERSONS, PLASTICS PRODUCTS		280 GENERAL MOTORS IN PLANNING YOUR FUTURE LOOK FIRST AT CAREERS IN THE RETAIL AUTOMOTIVE BUSINESS GENERAL MOTORS	1965 FREE 38 P
270 SALESMEN AND SALESPERSONS, RUBBER PRODUCTS		280 THE INSTITUTE FOR RESEARCH CAREERS IN AUTOMOBILE DEALERSHIPS THE INSTITUTE FOR RESEARCH	1964 UNPR 23 P
271 SALESMEN AND SALESPERSONS, STONE, CLAY, AND GLASS PRODUCTS		280 THE INSTITUTE FOR RESEARCH THE USED CAR BUSINESS AS A CAREER THE INSTITUTE FOR RESEARCH	1965 UNPR 24 P
273 SALESMEN AND SALESPERSONS, METAL AND METAL PRODUCTS		280.358 CAREERS SALESMAN, AUTOMOBILE CAREERS	1964 \$.15 2 P
274 SALESMEN AND SALESPERSONS, HOUSEFURNISHINGS		280.358 CHRONICLE GUIDANCE PUBLICATIONS, INC. AUTOMOBILE SALESMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 \$.35 4 P
274.358 DEPARTMENT OF EMPLOYMENT SALESPERSON, HOME FURNISHINGS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 4 P	280.358 DEPARTMENT OF EMPLOYMENT AUTOMOBILE PARTS MAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 3 P



280.359 FINNEY CO. Automobile Salesman	1962 UNPR 4 P	287 SALESMEN AND SALESPERSONS, JUSIC AND MUSICAL INSTRUMENTS	
FINNEY CO. 280.358 FINNEY CO. AUTOMOTIVE PARTS MAN FINNEY CO.	1967 UNPR 4 P	287 THE INSTITUTE FOR RESEARCH MUSICAL INSTRUMENT RETAILING AS A CAREER THE INSTITUTE FOR RESEARCH	1963 UNPR 24 P
280.358 FORD MOTOR CO. SO YOU WANT TO BE AN AUTOMOBILE SALESMAN FORD MOTOR CO.	FREE 8 P	287.358 FINNEY CO. Music Store Clerk Finney Co.	1963 UNPR 4 P
280.358 NATIONAL AUTOMOBILE DEALERS ASSOCIATION YOUR CAREER IN THE RETAIL AUTOMOBILE INDUSTRY VATIONAL AUTOMOBILE DEALERS ASSOCIATION	FREE 25 P	287.358 SCIENCE RESEARCH ASSOCIATES, INC. MUSIC STORE CLERKSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
280.358 PALMER ASSOCIATES Automobile Salesman Palmer associates	1963 UNPR 2 P	289 SALESMEN AND SALESPERSONS, COMMODITIES, N.E.C	<u>.</u>
280.358 SCIENCE RESEARCH ASSOCIATES, INC. AUTOMOBILE SALESMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	289 B-NAI B-RITH VOCATIONAL SERVICE CAREERS IN MEMORIAL COUNSELING B-NAI B-RITH VOCATIONAL SERVICE	1959 \$.35 7 P
280.358 SCIENCE RESEARCH ASSOCIATES, INC. AUTOMOBILE SALESMEN SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR 4 P	289 FINNEY CO. City desk man Finney Co.	1964 Unpr 4 P
280.358 SCIENCE RESEARCH ASSOCIATES, INC. AUTOMOTIVE PARTS SALESMENJUNIOR OCCUPATIONAL BRIEF	1963 UNPR 4 P	289 FINNEY CO. ESTATE SALE CONDUCTOR FINNEY CO.	1963 UNPR 4 P
SCIENCE RESEARCH ASSOCIATES, INC. 280.458 DEPARTMENT OF EMPLOYMENT AUTOMOBILE PARTS MAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 3 P	289 FINNEY CO- Specialty Salesman Finney Co-	1965 UNPR 4 P
281 SALESMEN AND SALESPERSONS, BUSINESS AND COMMERCIAL MACHINES, EQUIPMENT, AND SUPPLIES	7 F	289 SCIENCE RESEARCH ASSOCIATES, INC. VARIETY STORE SALESCUERKS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P
281 THE INSTITUTE FOR RESEARCH	1964 UNPR	289.158 CAREERS MANUFACTURERS REPRESENTATIVE CAREERS	1966 \$.25 6 P
BUSINESS MACHINES SALES AND SERVICE AS A CAREER THE INSTITUTE FOR RESEARCH	24 P	289.158 CHRONICLE GUIDANCE PUBLICATIONS, INC. MANUFACTURERS SALESMEN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P
DENTAL EQUIPMENT, SUPPLIES, AND APPLIANCES	1966	289.158 FINNEY CO. Manufacturers representative Finney Co.	1965 UNPR 4 P
SURGICAL SUPPLY SALESMAN FINNEY CO.	UNPR 4 P 1964	289.158 LEFFLER, MARVIN HOW TO BECOME A SUCCESSFUL MANUFACTURERS REPRESENTATIVE PRENTICE HALL, INC.	1952 \$6.50 218 P
282.884 CAREERS JANITOR CAREERS	\$.15 2 P 1964	289.158 SCIENCE RESEARCH ASSOCIATES, INC. MANUFACTURERS REPRESENTATIVESJUNIOR OCCUPAT IONAL BRIEFS	1962 UNPR 4 P
282.884 CAREERS SCHOOL CUSTODIAN (JANITOR) CAREERS	\$.15 2 P	SCIENCE RESEARCH ASSOCIATES, INC. 289.358 CAREERS	1964 \$.25
283 SALESMEN AND SALESPERSONS, JEWELRY AND SILVERWARE		HOUSE TO HOUSE SALESMAN CAREERS 289.358 CHRONICLE GUIDANCE PUBLICATIONS, INC.	7 P 1961 \$.35
283 RETAIL JEWELERS OF AMERICA The Golden Touch Retail Jewelers of America	FREE 18 P	HOUSE-TO-HOUSE SALESPERSON CHRONICLE GUIDANCE PUBLICATIONS, INC. 289.358 CHRONICLE GUIDANCE PUBLICATIONS, INC.	4 P 1967 UNPR
284 SALESMEN AND SALESPERSONS, SCIENTIFIC		SALESMAN, GENERAL (RET. + WHOLE. TR.) CHRONICLE GUIDANCE PUBLICATIONS, INC. 289.358 CHRONICLE GUIDANCE PUBLICATIONS, INC.	4 P 1965
284 CAREERS SCIENTIST SALESMAN	1964 \$.15	SALESMAN, HOUSE-TO-HOUSE CHRONICLE GUIDANCE PUBLICATIONS, INC. 289.358 DIVISION OF EMPLOYMENT SECURITY, STATE	\$.35 4 P 1963
CAREERS 285 SALESMEN AND SALESPERSONS, PHOTOGRAPHIC	2 P	OF MISSOURI SALESMAN, GENERAL DIVISION OF EMPLOYMENT SECURITY. STATE OF MISSOURI	UNPR 4 F
EQUIPMENT AND SUPPLIES		289.358 FINNEY CO. RETAIL SALESMAN FINNEY CO.	1965 UNPR 4 P
286 SALESMEN AND SALESPERSONS, AMUSEMENT AND SPORTING GOODS		289.358 KURSH, HARRY HOUSE TO HOUSE SALESMAN (SELL YOUR WAY TO SUCCESS)	1964 UNPR 3 P
286 FINNEY CO. SPORTING GDOOS DEALER FINNEY CO.	1961 UNPR 4.P	CAREERS 289.358 SCIENCE RESEARCH ASSOCIATES, INC. BOOKSHOP AND BOOKSTORE SALESCLERKS	1966 UNPR 4 P
286 THE INSTITUTE FOR RESEARCH CAREERS IN THE ATHLETIC AND SPORTING GODDS SHOP THE INSTITUTE FOR RESEARCH	1960 UNPR 24 P	SCIENCE RESEARCH ASSOCIATES, INC. 289.358 SCIENCE RESEARCH ASSOCIATES, INC. BOOKSTORE CLERKSJUNIOR OCCUPATIONAL BRIEFS	1962 UNPR 4 P
		SCIENCE RESEARCH ASSOCIATES, INC. 289.458 SCIENCE RESEARCH ASSOCIATES, INC. DEPARTMENT STORE SALESPEDPLE SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P



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289.458 SCIENCE RESEARCH ASSOCIATES, INC. OEPARTMENT STORE SALESPEOPLEJUNIOR OCCUPATI ONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	292.358 CAREERS Routeman Careers	1963 \$.15 2 P
29 MERCHANDISING OCCUPATIONS, EXCEPT SALESMEN		292.358 CAREERS. VENDING MACHINE ROUTEMAN CAREERS	1966 \$.25 6 P
29 ANGEL, JUVENAL L. CAREERS IN MARKETING	1959 \$1.25	292.358 CHRONICLE GUIOANCE PUBLICATIONS, INC. Routeman Chronicle Guioance publications, inc.	1965 \$.35 4 P
REGENTS PUBLISHING CO 29 KAPLAN, ALBERT A. + OEMILLE, MARGARET CAREERS IN OEPARTMENT STORE MERCHANOISING	√30 P 1962 \$3.50	292.358 DEPARTMENT OF EMPLOYMENT ROUTEMAN OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P
HENRY Z. WALCK, INC. 29 LEWIS, R. OUFFY HOW TO KEEP MERCHANDISING RECORDS	112 P 1948 \$1.95	292.358 FINNEY CO. OELIVERY SERVICE ORIVER FINNEY CO.	1964 UNPR 4 P
FAIRCHILD PUBLICATIONS, INC. 29 MICHIGAN EMPLOYMENT SECURITY COMMISSION	56 P 1963 \$.25	292.358 FINNEY CO. Launory Route Oriver Finney Co.	1962 UNPR 4 P
OEPARTMENT STORE OCCUPATIONS U. S. EMPLOYMENT SERVICE 29 NATIONAL RETAIL MERCHANTS ASSOCIATION	24 P	292.358 FINNEY CO. MILK ROUTE OPERATOR FINNEY CO.	1963 UNPR 4 P
CAREER OPPORTUNITIES IN RETAIL SALES PROMOTION VATIONAL RETAIL MERCHANTS ASSOCIATION 29 RAPHEL, MURRAY	UNPR 4 P 1960	292.358 FINNEY CO. MILKMAN	1965 UNPR
HOW TO PROMOTE AN INFANTS AND CHILORENS WEAR STORE FAIRCHILD PUBLICATIONS. INC.	\$2.75 5B P	FINNEY CO. 292.358 HELFMAN. ELIZABETH MILKMAN FREODY	4 P E 1964 \$2.50
290 SALES CLERKS		MELMONT PUBLISHERS. 196. 292.35B NATIONAL ASSOCIATION OF MANUFACTURERS ROUTEMAN (ORYCLEANING)	63 P UNPR
290 CARFERS Sales Clerk Carfers	1965 \$.15 2 P	NATIONAL ASSOCIATION OF MANUFACTURERS 292.358 NATIONAL ASSOCIATION OF MANUFACTURERS SALESMAN←ORIVER (LINEN SUPPLY)	2 P UNPR
290.299 CAREERS OEPARTMENT MANAGER (RETAIL TRADE) SAREERS	1966 \$.15 2 P	NATIONAL ASSOCIATION OF MANUFACTURERS 292.358 PALMER ASSOCIATES	2 P 1963 UNPR
290.478 CHRONICLE GUIOANCE PUBLICATIONS, INC. SALES CLERK CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P	ROUTEMAN PALMER ASSOCIATES 292.358 SCIENCE RESEARCH ASSOCIATES, INC.	2 P 1962
290.478 OEPARTMENT OF EMPLOYMENT SALES CLERK, VARIETY STORE OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 5 P	AUTOMATIC VENOING ROUTEMENJUNIOR OCCUPATIONAL BRIEF SCIENCE RESEARCH ASSOCIATES. INC.	UNPR 4 P
290.478 DIVISION OF EMPLOYMENT SECURITY. STATE OF MISSOURI SALES CLERK	1964 UNPR 4 P	292.358 SCIENCE RESEARCH ASSOCIATES, INC. AUTOMATIC VENDING ROUTEMEN SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P
OIVISION OF EMPLOYMENT SECURITY. STATE OF MISSOURI		292.358 SCIENCE RESEARCH ASSOCIATES, INC. OELIVERY ROUTE SALESMEN SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
290.478 PALMER ASSOCIATES SALES CLERK PALMER ASSOCIATES	1963 UNPR 2 P	292.358 SCIENCE RESEARCH ASSOCIATES, INC. ROUTEMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
290.887 SCIENCE RESEARCH ASSOCIATES, INC. PRODUCE CLERKSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1954 UNPR 4 P	292.483 CAREERS VENOING MACHINE OPERATOR CAREERS	1967 \$.15 2 P
291 PEODLERS		292.483 CHRONICLE GUIDANCE PUBLICATIONS, INC. VENDING MACHINE OPERATOR CHROYICLE GUIDANCE PUBLICATIONS, INC.	1961 \$.35 4 P
291.158 PALMER ASSOCIATES BUYER PALMER ASSOCIATES	1963 UNPR 2 P	292.483 FINNEY CD. VENDING ROUTE OPERATOR FINNEY CO.	1962 UNPR 4 P
291.858 FINNEY CO. FODO VENOOR FINNEY CO.	1962 UNPR 4 P	293 CANVASSERS AND SOLICITORS	
291.858 FINNEY CO. News Venoor Finney Co.	1962 UNPR 4 P	293 CHURCH: OAVID M. PHILANTHROPIC FUNO-RAISING AS A PROFESSION BELLMAN PUBLISHING CO.	1957 \$1.00 30 P
291.868 SCIENCE RESEARCH ASSOCIATES, INC. NEWSSTAND VENDORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	293.358 CHRONICLE GUIDANCE PUBLICATIONS, INC. FUNO-RAISER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1961 \$.35 4 P
292 ROUTEMEN		293.358 OEILKE, LLOYO BLUEPRINT FOR PROGRESS SALESMANS OPPORTUNITY MAGAZINE	1966 UNPR 2 P
292 OEPARTMENT OF EMPLOYMENT LP GAS ORIVER-SALESMAN, LP GAS SERVICEMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 3 P	293.358 OEILKE, LLOYD E. THE GOLDEN AGE OF OIRECT SELLING OEILKE, LLOYD E.	1965 UNPR 2 P
292 FLORIOA STATE EMPLOYMENT SERVICE Routeman Florioa State Employment Service	FREE 7 P	293.358 DEILKE, LLOYO E. THERES A MERCHANT IN YOUR TOWN YOU DUGHT TO	1966 UNPR
292 THE INSTITUTE FOR RESEARCH CAREER AS A ROUTE AND TERRITORIAL SALESMAN THE INSTITUTE FOR RESEARCH	1964 UNPR 23 P	KNOW NATIONAL ASSOCIATION OF DIRECT SELLICE COMPANIES	4 P



293.358 FINNEY CD.	1965	297 DEMONSTRATORS AND MODELS	
FREIGHT SOLICITOR Finney CO.	UNPR 4 P	297 ANGEL, JUVENAL L.	1958
293.358 FINNEY CD. FUND RAISING DIRECTOR FINNEY CD.	1966 UNPR 4 P	CAREERS IN MODELING WORLD TRADE ACADEMY PRESS, INC.	\$1.25 18 P
293.358 FINNEY CD. MARKET RESEARCH INTERVIEWER FINNEY CD.	1962 UNPR 4 P	297 THE INSTITUTE FOR RESEARCH FASHION, PHOTOGRAPHIC, AND TELEVISION MODELING AS A CAREER THE INSTITUTE FOR RESEARCH	1964 UNPR 24 P
293.358 HARRIS, WILLIAM H. HDUSE-TO-HOUSE SELLING SMALL BUSINESS ADMINISTRATION, AN AGENCY OF THE	19 65 FREE 8 P	297.458 FINNEY CD. CDSMETICS DEMDNSTRATOR FINNEY CD.	1962 UNPR 4 P
U. S. GDV. 293.358 KEHUE, KARDN CUSTOM MADE JDB-DIRECT SELLING KEHDE, KARDN	FREE 4 P	297.458 FINNEY CD. FDDD DEMDNSTRATDR FINNEY CD.	1966 UNPR 4 P
293.358 NATIONAL BETTER BUSINESS BUREAU, INC. THE RIGHT OF FREE MEN TO ENGAGE IN LEGITIMATE BUSINESS	1966 UNPR 5 P	297.458 FINNEY CD. KNITTING INSTRUCTOR FINNEY CD.	1963 UNPR 4 P
NATIONAL BETTER BUSINESS BUREAU. INC.		297.458 FINNEY CD. SEWING MACHINE COMPANY INSTRUCTOR	1963 UNPR
293.358 SALESMANS DPPORTUNITY MAGAZINE BLUEPRINT FOR PROGRESS NATIONAL ASSOCIATION OF DIRECT SELLING COMPAN IES	1966 UNPR 2 P	FINNEY CD. 297.458 PALMER ASSDCIATES DEMONSTRATOR	4 P 1963 UNPR
	1964	PALMER ASSOCIATES	2 P
FUND RAISERS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P	297.458 SCIENCE RESEARCH ASSOCIATES, INC. DEMONSTRATORSJUNIDR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P
293.358 SCIENCE RESEARCH ASSOCIATES, INC. FUND RAISERS-JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	297.458 SCIEMGE RESEARCH ASSDCIATES, INC. DEMONSTRATURS SCIENCE RESEARCH ASSDCIATES, INC.	1964 UNPR 4 P
293.358 SCIENCE RESEARCH ASSOCIATES, INC. HDUSE-TD-HDUSE SALESPEDPLEJUNIOR DCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 Unpr 4 P	297.868 BAIM, HAL MDDEL Careers	1964 UNPR 2 P
293.358 SCIENCE RESEARCH ASSOCIATES, INC. HOUSE-TO-HOUSE SALESPEOPLE SCIENCE RESEARCH ASSOCIATES	1963 UNPR 4 P	297.869 CAREERS MGDEL Careers	1964 \$.25 7 P
293.358 SCIENCE RESEARCH ASSDCIATES, INC. HDUSE-TD-HDUSE SALESPEDPLE SCIENCE RESEARCH ASSDCIATES, INC.	1967 UNPR 4 P	297.868 CURDNICLE GUIDANCE PUBLICATIONS, INC. MDDEL CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P
294 AUCTIONEERS		297.668 CDNDVER. HARRY MDDELING BELLMAN PUBLISHING CD.	1955 \$1.00 22 P
294.258 BAILEY, EMMA SOLD TD THE LADY IN THE GREEN HAT DODD, MEAD + CO.	1962 \$3.95 213 P	297.868 DEPARTMENT OF EMPLOYMENT MODEL DEPARTMENT DE EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 5 P
294.258 CAREERS Auctioneer Careers	1964 \$-15 2 B	297.868 FINNEY CO. FASHIDN MODEL FINNEY CO.	1966 UNPR 4 P
294.258 CHRONICLE GUIDANCE PUBLICATIONS, INC. AUCTIONEER' CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P	297.868 FINNEY CD. PROFESSIONAL MODEL FINNEY CD.	1961 UNPR 4 P
294.258 FINNEY CD. AUCTIONEER FINNEY CG.	1962 UNPR 4 P	297.868 FRASER, HELEN A CAREER IN MODELING-BARBIZON SCHOOL DF MDDELING FRASER, HELEN	1961 FREE 22 P
294.258 PALMER ASSDCIATES AUCTIONEER PALMER ASSOCIATES	1963 UNPR 2 P	297.868 MACGIL, GILLIS YDUR FUTURE AS A MDDEL RICHARDS RDSEN PRESS, INC.	1964 \$2.79 158 P
296 SHDPPERS		297.868 MADEMDISELLE MDDELING ALUMNAE ADVISDRY CENTER, INC.	1962 \$.25 4 P
296.358 FINNEY CD. PERSONAL SHOPPER FINNEY CO.	1963 UNPR 4 P	297.868 MICHIGAN EMPLOYMENT SECURITY COMMISSION MODELS MICHIGAN EMPLOYMENT SECURITY COMMISSION	
296.388 CAREERS CDMPARISON SHDPPER CAREERS	1965 \$.15 2 P	297.868 PALMER ASSDCIATES	
296.388 CHRONICLE GUIDANCE PUBLICATIONS, INC. COMPARISON SHOPPER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	PALMER ASSOCIATES 297.868 SCIENCE RESEARCH ASSOCIATES, INC. MDDELS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UN PR 4 P
	1963 UNPR 4 P	SCIENCE RESEARCH ASSOCIATES, INC. 297.868 SCIENCE RESEARCH ASSOCIATES, INC. MDDELSJUNIDA OCCUPATIONAL BRIEFS	1962 UNPR 4 P
296.388 RDBINSDN, H. ALAN + CDNNDRS, RALPH P. CDMPARISDN SHDPPER PERSONNEL SERVICES, INC.	1963 \$.50 6 P	SCIENCE RESEARCH ASSOCIATES, INC. 297.868 SPLAVER, SARAH FASHION MODEL BERCHMEN SERVICES, INC.	1960 \$•50
296.388 SCIENCE RESEARCH ASSOCIATES, INC. COMPARISON SHOPPERSJUNIOR DCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	PERSONNEL SERVICES. INC.	6 P



			A-113
298 DISPLAY MEN AND WINDOW TRIMMERS		299 THE INSTITUTE FOR RESEARCH MERCHANDISING AS A CAREER THE INSTITUTE FOR RESEARCH	1966 UNPR 23 P
CAREERS	1965 \$. 15 2 P	299.138 KANSAS STATE EMPLOYMENT SERVICE MANAGER, DEPARTMENT KANSAS STATE EMPLOYMENT SERVICE	
298.081 CAREERS DISPLAY WORK (TRAINING GUIDE ND. 63) CAREERS	1965 UNPR 2 P	299.358 FINNEY CD. 8RIDAL CONSULTANT FINNEY CD.	1965 UNPR
298.081 CHRONICLE GUIDANCE PUBLICATIONS, INC. DISPLAY MAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P	299.381 KANSAS STATE EMPLOYMENT SERVICE Carpet Layer Kansas State Employment Service	4 P 1967 FREE
298.081 CHRONICLE GUIDANCE PUBLICATIONS, INC. WINDOW TRIMMER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P	299.388 FINNEY CO. RARE STAMP AND COIN DEALER FINNEY CO.	2 P 1962 UNPR
98.081 DEPARTMENT OF EMPLOYMENT DISPLAY MAN, GENERAL MERCHANDISE DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P	299-468 CAREERS Grocery Checker	4 P 1965 \$.15
298.081 DEPARTMENT OF EMPLOYMENT DISPLAY MAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P	CAREERS 299.468 DEPARTMENT OF EMPLOYMENT SECURITY GROCERY CHECKER	2 P 1964 UNPR
298.081 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI DISPLAY MAN	1964 UNPR	DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	2 P
DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	4 P	299.468 DEPARTMENT OF EMPLOYMENT GROCERY CHECKER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 Unpr 4 P
298.081 PALMER ASSOCIATES DISPLAY MAN PALMER ASSOCIATES	1963 UNPR 2 P	299.468 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI GROCERY CHECKER DIVISION OF EMPLOYMENT SECURITY, STATE OF	1964 UNPR 4 P
298.081 SCIENCE RESEARCH ASSOCIATES, INC. DISPLAY WORKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.		MISSOURI 299-468 EMPLOYMENT SECURITY AGENCY GROCERY CHECKER	1960 UNPR
DISPLAY WORKERS Science Research Associates, Inc.	1965 UNPR 4 P	EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO 299.468 FINNEY CO. CHECK-OUT CLERK	4 P 1964 UNPR
WINDOW TRIMMER PERSONNEL SERVICES, INC.	1962 \$.50 6 P	FINNEY CO. 299.468 SCIENCE RESEARCH ASSOCIATES, INC. GROCERY CHECKERS—JUNIOR OCCUPATIONAL BRIEFS	4 P 1962
298.381 FINNEY CO. WINDOW DECORATOR FINNEY CO.	1965 UNPR 4 P	SCIENCE RESEARCH ASSOCIATES, INC. 299.488 FINNEY CO. DRAPERY ESTIMATOR	UNPR 4 P 1966 UNPR
MERCHANDISING OCCUPATIONS, EXCEPT SALESMEN	N.E.C.	FINNEY CO. 299.887 FINNEY CO. CARPET LAYERS HELPER FINNEY CO.	4 P 1962
299 DEPARTMENT OF EMPLOYMENT FOOD CLERK DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 3 P	FINNEY CO. 3 SERVICE OCCUPATIONS	UNPR 4 P
99 ENDICOTT JUNIOR COLLEGE MERCHANDISING AND ADVERTISING COURSE ENDICOTT JUNIOR COLLEGE	UNPR 5 P	30 DOMESTIC SERVICE OCCUPATIONS	
299 FINNEY CO. Card Changers Helper Finney Co.	1965 UNPR 4 P	30 CHRONICLE GUIDANCE PUBLICATIONS, INC. DOMESTIC SERVICE OCCUPATIONS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$.35 4 P
99 FINNEY CD. Shina Duster (retail store) Finney Co.	1964 UNPR 4 P	30 PALMER ASSOCIATES DOMESTIC SERVICE WORKER PALMER ASSOCIATES	1963 UNPR 2 P
99 FINNEY CO. Custom Drapery Maker Finney Co.	1966 UNPR 4 P	30 SCIENCE RESEARCH ASSOCIATES. INC. HOUSEHOLD WORKERS SCIENCE RESEARCH ASSOCIATES. INC.	1964 UNPR 4 P
99 FINNEY CO. Live Bait-Supplier Finney Co.	1964 UNPR 4 P	30 U. S. DEPARTMENT OF LABOR SERVICE OCCUPATIONS U. S. DEPARTMENT OF LABOR	1966 FREE 4 P
99 FINNEY CO. RENTAL SERVICE HELPER FINNEY CO.	1966 UNPR 4 P	301 DAY WORKERS	
99 FLORIDA STATE EMPLOYMENT SERVICE Supermarkets occupations Florida State employment service	F REE 11 P	301 DEPARTMENT OF EMPLOYMENT DOMESTIC SERVICE WORKER, GENERAL DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 6 P
KWASS, CAROLE + LAFAYETTE, DAVID P. OPPORTUNITIES FOR EMPLOYMENT AS ROUTEMEN AND MECHANICS IN THE AUTOMATIC MERCHANDISING INDUSTRY KWASS, CAROLE + LAFAYETTE, DAVID P.	1964 UNPR 4 P	301.303 DEPARTMENT OF EMPLOYMENT SECURITY HOUSEKEEPERS + CHILD MONITORS DEPARTMENT OF EMPLOYMENT SECURITY. STATE OF UTAH	FREE 2 P
99 MICHIGAN EMPLOYMENT SECURITY COMMISSION Super Market Occupations Michigan Employment Security Commission	1962 \$.25 20 P	301.389 CAREERS PERSONAL SERVICES (HOTEL JOBS) GAREERS .	UNPR 4, P
PPOJAN, BEN GRASS ROOTS RETAILING FAIRCHILD PUBLICATIONS, INC.	1962 \$2•95		•



302 LAUNDRESSES. PRIVATE FAMILY		310 HOSTESSES AND STEWARDS, FOOD AND BEVERAGE SERVICE, EXCEPT SHIP STEWARDS	
302 FINNEY CO. Hospital Laundress Finney Co.	1961 UNPR 4 P	310.319 CAREERS FOOD SERVICE CAREERS CAREERS	UNPR 4 P
302.887 FINNEY CO. Laundress Finney Co.	1962 UNPR 4 P	310.868 CAREERS Restaurant Hostess Careers	1964 \$.25 6 P
303 HOUSEKEEPERS. PRIVATE FAMILY		310.868 FINNEY CO. DINING ROOM HOSTESS FINNEY CO.	1965 UNPR 4 P
303 DEPARTMENT OF EMPLOYMENT SECURITY PRIVATE HOUSEHOLD WORKERS DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	1960 Free 1 P	311 WAITERS, WAITRESSES, AND RELATED FOOD SERVING OCCUPATIONS	
303 U. S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK FOR PRIVATE HOUSEHOLD WORKERS, DOC. NO. 1450-39 SUPERINTENDENT OF DOCUMENTS	1966 \$.05 4 P	311 BORISOFF, NORMAN NICK THE WAITER MCGRAW-HILL BOOK CO.	E 1966 \$1.20 43 P
304 HOUSEMEN AND YAROMEN		311 CAREERS WAITER-WAITRESS CAREERS	1967 \$.25 7 P
304 FINNEY CO. HOME CLEANING SERVICE OPERATOR FINNEY CO.	1964 UNPR 4 P	311 CAREERS Waiter-Waitress Careers	1962 \$.25 7 P
304.887 FINNEY CO. Motel Yard Man Finney Co.	1962 UNPR 4 P	311.138 FINNEY CO. Head Waiter Finney Co.	1963 UNPR 4 P
305 COOKS, DOMESTIC		311.868 CITY OF NEW YORK QUALIFICATIONS AND CONDITIONS OF EMPLOYMENT FOR SCHOOL CROSSING GUAROS CITY OF NEW YORK	1967 FREE 7 P
305.281 CAREERS CODK. DOMESTIC CAREERS	1963 UNPR 2 P	311-878 CAREERS BUS-BOY-BUS GIRL CAREERS	1966 \$.15 2 P
305.281 DEPARTMENT OF EMPLOYMENT DOMESTIC COOK OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 2 P	311.878 CAREERS COUNTERMAN, COUNTERGIRL-CAFETERIA CAREERS	1966 \$.15 2 P
306 MAIDS, COMESTIC		311.878 CHRONICLE GUIDANCE PUBLICATIONS, INC. WAITER-WAITRESS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1961 \$.35 4 P
306.878 FINNEY CO. Household Aide Finney Co.	1961 UNPR 4 P	311.878 DEPARTMENT OF EMPLOYMENT COUNTERMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 2 P
306.878 SCIENCE RESEARCH ASSOCIATES, INC. HOUSEHOLD WORKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	311.878 OEPARTMENT OF EMPLOYMENT WAITRESS OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 2 P
307 NURSEMAIDS		311.878 DEPARTMENT OF LABOR AND INDUSTRIAL RELATIONS WAITER AND WAITRESS BUREAU OF EMPLOYMENT SECURITY, HONOLULU, HAWAII	1958 UNPR 4 P
309 DOMESTIC SERVICE OCCUPATIONS, N.E.C. 309.878 FINNEY CO. HOUSEKEEPER-COMPANION	19 66 Unpr	311.878 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI COUNTERMAN (COUNTERGIRL) DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	1964 UNPR 4 P
FINNEY CO. 309.878 PALMER ASSOCIATES COMPANION	4 P 1963 UNPR 2 P	311.879 EMPLOYMENT SECURITY AGENCY WAITRESS EMPLOYMENT SECURITY AGENCY. STATE OF IOAHO	1962 UNPR 4 P
PALMER ASSOCIATES 31 FOOD AND BEVERAGE PREPARATION AND SERVICE OCCU		311.878 FINNEY CO. BUS BOY FINNEY CO.	1962 UNPR 4 P
31 DEPARTMENT OF EMPLOYMENT SECURITY CULINARY WORKERS DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF	1960 UNPR 2 P	311.878 FINNEY CO. CAFETERIA SERVER FINNEY CO.	1962 UNPR 4 P
UTAH 31 GREENE, CARLA I WANT TO BE A RESTAURANT DWNER CHILDRENS PRESS, INC.	E 1959 \$2.00 29 P	311.878 FINNEY CO. CAR HOP FINNEY CO.	1962 UNPR 4 P
31 NATIONAL RESTAURANT ASSOCIATION A FUTURE FOR HIGH SCHOOL GRADUATES IN THE QUANTITY FOOD SERVICE INDUSTRY	FREE 4 P	311.878 FINNEY CO. WAITRESS FINNEY CO. 311.878 FLORIDA STATE EMPLOYMENT SERVICE	UNPR 4 P
NATIONAL RESTAURANT ASSOCIATION 31 NATIONAL RESTAURANT ASSOCIATION OPPORTUNITIES FOR HIGH SCHOOL GRADUATES IN THE	FREE	WAITER-WAITRESS Florida state employment service	FREE 8 P
QUANTITY FOOD SERVICE NATIONAL RESTAURANT ASSOCIATION	4 P	311.878 INDIANA EMPLOYMENT SECURITY DIVISION BUS BOY, BUS GIRL INDIANA EMPLOYMENT SECURITY DIVISION	1965 UNPR 3 P
31 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN RESTAURANT OCCUPATIONS, OOC. NO. 1450-112 SUPERINTENDENT OF DOCUMENTS	1966 \$.10 9 P	311.878 INDIANA EMPLOYMENT SECURITY DIVISION COUNTERGIRL, COUNTERMAN INDIANA EMPLOYMENT SECURITY DIVISION	1965 Unpr 3 P



			A-115
311.878 INDIANA EMPLOYMENT SECURITY DIVISION WAITRESS, WAITER INDIANA EMPLOYMENT SECURITY DIVISION	1965 UNPR 3 P	313 THE INSTITUTE FOR RESEARCH PROFESSIONAL COOK AND EXECUTIVE CHEF~CAREERS THE INSTITUTE FOR RESEARCH	1962 UNPR 24 P
311.876 NATIONAL ASSOCIATION OF MANUFACTURERS WAITRESS NATIONAL ASSOCIATION OF MANUFACTURERS	UNPR 2 P	313.131 CHRONICLE GUIDANCE PUBLICATIONS. INC. CHEF (COOK) CHRONICLE GUIDANCE PUBLICATIONS. INC.	1967 \$.35 4 P
311.878 PALMER ASSOCIATES WAITER-WAITRESS PALMER ASSOCIATES	1963 UNPR 2 P	313.131 FINNEY CO. CHEF FINNEY CO.	1965 UNPR 4 P
311-078 SCIENCE RESEARCH ASSOCIATES, INC. BUS 80YSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	313.131 PALMER ASSOCIATES Chef Palmer associates	1963 UNPR 2 P
311.878 SCIENCE RESEARCH ASSOCIATES, INC. 8USBOYS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	313.314 APPLETON, MYRA John, the Secono Best Cook in town McGraw-Hill Book Co.	E·1966 \$1.20 43 P
311.878 SCIENCE RESEARCH ASSOCIATES, INC. DINING CAR WAITERS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	313.314 CHRONICLE GUIDANCE PUBLICATIONS, INC. CHEFS AND COOKS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P
311.878 SCIENCE RESEARCH ASSOCIATES, INC. RAILROAD DINING CAR WAITERS SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR 4 P	313.314 FLORIDA STATE EMPLOYMENT SERVICE CHEFS-COOKS FLORIDA STATE EMPLOYMENT SERVICE	1960 Free 11 P
311.878 SCIENCE RESEARCH ASSOCIATES, INC. WAITERS AND WAITRESSESJUNIOR OCCUPATIONAL BRIEFS	1962 UNPR 4 P	313.381 OEPARTMENT OF EMPLOYMENT CHEFS AND COOKS (FINE RESTAURANTS) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 Unpr 6 p
SCIENCE RESEARCH ASSOCIATES, INC. 311.878 SCIENCE RESEARCH ASSOCIATES, INC. WAITERS AND WAITRESSES SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	313.381 DIVISION OF EMPLOYMENT SECURITY COOK DIVISION OF EMPLOYMENT SECURITY. STATE OF MISSOURI	1965 UNPR 4 P
311.878 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION WAITER OR WAITRESS	1965 \$.10 4 P	313.381 EMPLOYMENT SECURITY AGENCY CODK (HOTEL AND RESTAURANT) EMPLOYMENT SECURITY AGENCY: STATE OF IDAHO	1962 4 P
THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION		313.381 FINNEY CO. Pizza Maker Finney Co.	1965 UNPR 4 P
312 BARTENDERS		314 CHEFS AND COOKS, SMALL HOTELS AND RESTAURA	NTS
313 CHEFS AND COOKS, LARGE HOTELS AND RESTAURANT		314 FINNEY CO. Hamburger bun man (Drive-In)	1965 UNPR
313 CAREERS Cooks and Chefs Careers	1964 \$.25 7 P	FINNEY CO. 314.381 DEPARTMENT OF EMPLOYMENT SHORT ORDER COOK	4 P 1964 UNPR
313 DEPARTMENT OF LABOR AND INDUSTRIAL RELATIONS CHEF AND COOK BUREAU OF EMPLOYMENT SECURITY, HONDLULU, HAWAII	1958 UNPR 5 P	DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 314.381 SCIENCE RESEARCH ASSOCIATES, INC. SHORT DROER CODKSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	5 P 1962 Unpr
313 INDIANA EMPLOYMENT SECURITY DIVISION COOK, CHEF INDIANA EMPLOYMENT SECURITY DIVISION	1965 UNPR 4 P	SCIENCE RESEARCH ASSOCIATES, INC. 315 MISCELLANEOUS COOKS, EXCEPT DOMESTIC	4 P
313 MATTHEWS, HOWARD A. A MOST DELICIOUS CAREER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 UNPR 3 P	316 MEATCUTTERS, EXCEPT IN SLAUGHTERING AND	
313 MATTHEWS, HOWARD A. A MOST DELICIOUS CAREER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 UNPR 3 P	PACKING HOUSES 316 CAREERS BUTCHER• MEAT CUTTER	1965
CHEF AND COOK	1964 UNPR - 4 Pr	CAREERS 316-884 AMALGAMATEO MEAT CUTTERS + BUTCHER	\$.25 7 P
RYSCAVAGE PAUL M. 313 SCIENCE RESEARCH ASSOCIATES, INC. COOKS AND CHEFS SCIENCE RESEARCH ASSOCIATES, INC.		WORKMEN OCCUPATIONAL BRIEF ON OPPORTUNITIES IN MEAT CUTTING AMALGAMATED MEAT CUTTERS + SUTCHER WORKMEN	UNPR 9 P
313 SCIENCE RESEARCH ASSOCIATES. INC. COOKS AND CHEFSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES. INC.	1962 UNPR 4 P	316.884 CHRONICLE GUIDANCE PUBLICATIONS, INC. MEAT CUTTER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 \$.35 4 P
THE CULINARY INSTITUTE OF AMERICA THE CULINARY INSTITUTE OF AMERICA DEVELOPS EXECUTIVE CHEFS FOR THE HEART OF THE HOUSE	1966 FREE 21 P	316.884 DEPARTMENT OF EMPLOYMENT MEAT CUTTER APPRENTICE—MEAT JOBBER APPRENTICE DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR .4 P
THE CULINARY INSTITUTE OF AMERICA 313 THE CULINARY INSTITUTE OF AMERICA THE CULINARY INSTITUTE OF AMERICA THE CULINARY INSTITUTE OF AMERICA	196B FREE 39 P	316.884 DEPARTMENT OF EMPLOYMENT MEATCUTTER APPRENTICE DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 2 P
	1966	316.884 EMPLOYMENT SECURITY AGENCY MEAT CUTTER EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	1960 UNPR 4, P
THE CULINARY INSTITUTE OF AMERICA 313 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	21 P 1964 \$.10	316-884 STANIEY CO	1962 UNPR 4 P
COOK OR CHEF THE GUIDANCE CENTRE, ONTAREO COLLEGE OF EDUCATION	4 P	316-884 FINNEY CO. MEAT CUTTER FINNEY CO.	1964 UNPR 4 P



316.884 FINNEY CO. Meat Trimmer Finney Co.	1964 UNPR 4 P	THE CULINARY INSTITUTE OF AMERICA THE CULINARY INSTITUTE OF AMERICA GIVES PROFESSIONAL TRAINING TO CHEFS, COOKS, STEWARDS, PASTRYMEN	UNPR 7 P
316.884 FLORIDA STATE EMPLOYMENT SERVICE MEAT CUTTER FLORIDA STATE EMPLOYMENT SERVICE	1961 FREE 7 P	THE CULINARY INSTITUTE OF AMERICA 319 THE UNIVERSITY OF THE STATE OF NEW YORK SCHOOL LUNCH AS A PROFESSION	UNPR
316.884 MICHIGAN EMPLOYMENT SECURITY COMMISSION MEAT CUTTER MICHIGAN EMPLOYMENT SECURITY COMMISSION	1962 UNPR 2 P	THE UNIVERSITY OF THE STATE OF NEW YORK 319.874 FINNEY CO. CATERERS HELPER	2 P 1963 UNPR
316.884 PALMER ASSOCIATES Meat Cutter Palmer associates	1963 Unpr 2 P	FINNEY CO. 319.878 FINNEY CO. FOUNTAIN CLERK	4 P 1963 UNPR
316.884 SCIENCE RESEARCH ASSOCIATES. INC. Butchers Science Research Associates. Inc.	1963 Unpr 4 P	FINNEY CO. 32 LODGING AND RELATED SERVICE OCCUPATIONS	4 P
317 MISCELLANEOUS FOOD AND BEVERAGE PREPARAT 10N OCCUPATIONS		32 AMERICAN HOTEL + MOTEL ASSN. YOUR CAREER IN THE HOTEL-MOTEL INOUSTRY	FREE
317.884 FINNEY CO. SALAD MAKER FINNEY CO.	1962 UNPR 4 P	AMERICAN HOTEL + MOTEL ASSN. 32 LATTIN. GERALD W. CAREERS IN HOTELS AND RESTAURANTS	14 P 1967 \$3.75 107 P
317.884 INDIANA EMPLOYMENT SECURITY DIVISION SALAD GIRL, PANTRYMAN INDIANA EMPLOYMENT SECURITY DIVISION	1965 UNPR 3 P	HENRY Z. WALCK. INC. 32 U. S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK IN HOTEL OCCUPATIONS SUPERINTENDENT OF DOCUMENTS	1966 \$.10
317.887 FINNEY CO. CAMP COOKS HELPER FINNEY CO.	1964 UNPR 4 P	320 BOARDINGHOUSE AND LOOGINGHOUSE KEEPERS	
318 KITCHEN WORKERS. N.E.C.	•	320.137 FINNEY CO. RESURT OPERATOR FINNEY CO.	1963 UNPR 4 P
318.887 CAREERS Kitchen Helper Careers	1966 \$.15 2 P	320.329 SCIENCE RESEARCH ASSOCIATES, INC. HOTEL AND MOTEL WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR 4 P
318.887 CAREERS Kitchen Helper Careers	1966 \$.15 2 P	321 HOUSEKEEPERS, HOTELS AND INSTITUTIONS	
318.887 DEPARTMENT OF EMPLOYMENT KITCHEN HELPER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 4 P	321.138 BRIGHAM, GRACE H. HOUSEKEEPING FOR HOTELS, MOTELS, HOSPITALS, CLUBS, SCHOOLS	1962 \$5.50 158 P
318.887 DEPARTMENT OF EMPLOYMENT SECURITY KITCHEN HELPER OEPARTMENT OF EMPLOYMENT SECURITY. STATE OF UTAH	UNPR 2 P	AHRENS PUBLISHING CO INC. 321.138 CAREERS EXECUTIVE HOUSEKEEPER CAREERS	1964 \$.15 2 P
318.887 FINNEY CO. OISHWASHER FINNEY CO.	1961 UNPR 4 P	321.138 FINNEY CO. HOTEL HOUSEKEEPER FINNEY CO.	1962 UNPR 4 P
318.887 FINNEY CO. Pan Washing Machine Operator (Bakery) Finney Co.	1963 UNPR 4 P	321.138 PALMER ASSOCIATES Housekeeper Palmer associates	1963 UNPR 2 P
318.887 FINNEY CD. POT WASHER FINNEY CD.	1965 UNPR 4 P	323 MAIOS AND HOUSEMEN. HOTELS, RESTAURANTS, AND RELATED ESTABLISHMENTS	
310.887 INDIANA EMPLOYMENT SECURITY DIVISION KITCHEN HELPER INDIANA EMPLOYMENT SECURITY DIVISION	1965 UNPR 3 P	323.887 CAREERS HOTEL MAIO	1967 \$.15
318.887 NATIONAL ASSOCIATION OF MANUFACTURERS KITCHEN HELPER NATIONAL ASSOCIATION OF MANUFACTURERS	UNPR 2 P	CAREERS 323.887 CAREERS HOTEL MAIO	2 P 1962 UNPR
319 FOOD AND BEVERAGE PREPARATION AND SERVICE DCCUPATIONS. N.E.C.		CAREERS 323.887 FINNEY CO. 8 ATHMAIO FINNEY CO.	2 P 1962 UNPR 4 P
319 AMERICAN BAKERS ASSOCIATION Theres a future for you in the baking industry American bakers association	FREE 21 P	323.887 FINNEY CO. Curtain Changer Finney CO.	1963 UNPR 4 P
319 ESSEX AGRICULTURAL AND TECHNICAL Institute School of food Service ESSEX AGRICULTURAL AND TECHNICAL INSTITUTE	UNPR 3 P	323.887 FINNEY CO. HOTEL HOUSEMAN FINNEY CO.	1963 UNPR 4 P
319 MICHIGAN EMPLOYMENT SECURITY COMMISSION RESTAURANT OCCUPATIONS MICHIGAN EMPLOYMENT SECURITY COMMISSION	1960 \$.25 24 P	323.887 FINNEY CO. HOTEL MAIO FINNEY CO.	1962 UNPR 4 P
319 NATIONAL RESTAURANT ASSOCIATION CAREERS IN THE QUANTITY FOOD SERVICE INDUSTRY NATIONAL RESTAURANT ASSOCIATION	FREE 19 P	323.887 FINNEY CO. LOBBY MAIO Finney Co.	1962 UNPR 4 P
319 NATIONAL RESTAURANT ASSOCIATION OPPORTUNITIES FOR GRADUATES OF TWO-YEAR COLLEGE PROGRAMS IN THE QUANTITY FOOD SERVICE INOUSTRY NATIONAL RESTAURANT ASSOCIATION	UNPR 4 P	323.887 FINNEY CO. POWOER ROOM ATTENDANT FINNEY CO.	1962 UNPR 4 P



			A-117
323.887 SCIENCE RESEARCH ASSOCIATES, INC. HOTEL MAIDSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	330.371 MICHIGAN EMPLOYMENT SECURITY COMMISSION BARBER MICHIGAN EMPLOYMENT SECURITY COMMISSION	1964 \$.25 16 P
324 BELLMEN AND RELATED OCCUPATIONS		330.371 PALMER ASSOCIATES BARBER PALMER ASSOCIATES	1963 UNPR 2 P
324.878 CAREERS Hotel Bellman Careers	1962 UNPR 2 P	330.371 SCIENCE RESEARCH ASSOCIATES, INC. BARBERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P
324.878 CAREERS Hotel Bellman Careers	1967 \$.15 2 P	330.371 SCIENCE RESEARCH ASSOCIATES, INC. BARBERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
324.878 CHRONICLE GUIDANCE PUBLICATIONS, INC. BELLMAN + BELL CAPTAINS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	331 MANICURISTS	
324.878 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI BELLMAN (BELL BOY, BELL HOP) OIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	1964 UNPR 4 P	331.878 CAREERS MANICURIST CAREERS 331.878 FINNEY CO.	1967 \$.15 2 P
324.878 FINNEY CO. Hotel Bellman Finney Co.	1962 UNPR 4 P	MANICURIST FINNEY CD.	UNPR 4 P
324.878 SCIENCE RESEARCH ASSOCIATES. INC. Dodrmen Science Research Associates. Inc.	1966 4 P	332 HAIRORESSERS AND COSMETOLOGISTS 332 GEL8, RICHARO L.	1964
324.878 SCIENCE RESEARCH ASSOCIATES, INC. DOORMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR . 4 P	YOUR FUTURE IN BEAUTY CULTURE RICHARDS ROSEN PRESS, INC. 332 MADEMOISELLE	\$2.79 160 P 1966
324.878 SCIENCE RESEARCH ASSOCIATES, INC. HOTEL BELLMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	THE BEAUTY BUSINESS ALUMNAE ADVISORY CENTER, INC. 332 NATIONAL ASSOCIATION OF COSMETOLOGY	\$.25 8 P
329 LODGING AND RELATED SERVICE OCCUPATIONS, N.E.	<u>.c.</u>	SCHOOLS, INC. SUCCESSFUL CAREERS IN BEAUTY CULTURE NATIONAL ASSOCIATION OF COSMETOLOGY SCHOOLS, INC.	UNPR 29 P
329 FLORIDA STATE EMPLOYMENT SERVICE HOTEL OCCUPATIONS FLORIDA STATE EMPLOYMENT SERVICE	1961 FREE 15 P	332 NATIONAL HAIRORESSERS AND COSMETOLOGI STS ASSN. Cosmetology as a career National Hairoressers and cosmetologists assn.	UNPR FLOR
329 MICHIGAN EMPLOYMENT SECURITY COMMISSION HOTEL OCCUPATIONS MICHIGAN EMPLOYMENT SECURITY COMMISSION	1959 \$. 25 23 P	332.271 CAREERS BEAUTY OPERATOR CAREERS	1963 \$.25 7 P
329.878 FINNEY CO. RESORT OPERATORS HELPER FINNEY CO.	1965 Unpr 4 p	332.271 CHRONICLE GUIDANCE PUBLICATIONS, INC. BEAUTY OPERATOR CHRONICLE GUIDANCE PUBLICATIONS, INC.	1961 \$.35 4 P
BARBERING, COSMETOLOGY, AND RELATED SERVICE OCCUPATIONS	,	332.271 DEPARTMENT OF EMPLOYMENT BEAUTY OPERATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 - UNPR 4 P
330 BARBERS		332.271 DIVISION OF EMPLOYMENT SECURITY. STATE OF MISSOURI	1964 UNPR
EMPLOYMENT DUTLOOK FOR BARBERS, BEAUTY OPERAT ORS	1964 UNPR 6 P	BEAUTY OPERATOR (COSMETOLOGIST, BEAUTICIAN) DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	4 P
U. S. DEPARTMENT OF LABOR 330.371 CAREERS BARBER	1963 8. 25	332.271 EMPLOYMENT SECURITY AGENCY BEAUTY OPERATOR (BEAUTICIAN-COSMETICIAN) EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	1960 UNPR 4 P
CAREERS 330-371 CHRONICLE GUIDANCE PUBLICATIONS, INC. BARBER	7 P 1961 \$.35 4 P	332.271 FINNEY CO. BEAUTY OPERATOR FINNEY CO.	1964 UNPR 4 P
CHRONICLE GUIDANCE PUBLICATIONS, INC. 330.371 DALBEC BARBER COLLEGE A BARBER CAREER OFFERS YOU SECURITY	4 P 1960 FREE	332.271 FLORIDA STATE EMPLOYMENT SERVICE BLAUTY OPERATOR FLORIDA STATE EMPLOYMEN' SERVICE	1963 FREE 10 P
DALBEC BARBER COLLEGE 330-371 DEPARTMENT OF EMPLOYMENT BARBER	8 P 1966 UNPR	332.271 INDIANA EMPLOYMENT SECURITY DIVISION BEAUTY OPERATOR (COSMETOLOGIST) INDIANA EMPLOYMENT SECURITY DIVISION	1966 UNPR 4 P
OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	4 P	332-271 LABARON HAIRORESSING ACADEMIES A PROFESSIONAL CAREER IN BEAUTY CULTURE LABARON HAIRORESSING ACADEMIES	1967 FREE 18 P
330.371 DEPARTMENT OF EMPLOYMENT SECURITY BARBERS DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 2 P	332.271 MICHIGAN EMPLOYMENT SECURITY COMMISSION BEAUTY OPERATORS MICHIGAN EMPLOYMENT SECURITY COMMISSION	
330.371 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI BARBER DIVISION OF EMPLOYMENT SECURITY, STATE OF	1964 UNPR 4 P	332.271 PALMER ASSOCIATES BEAUTICIAN PALMER ASSOCIATES	1963 UNPR 2 P
MISSOURI 330.371 FINNEY CO. BARBER FINNEY CO.	1964 UNPR	332.271 SCIENCE RESEARCH ASSOCIATES, INC. BEAUTICIANS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
330.371 FLORIDA STATE EMPLOYMENT SERVICE BARBER FLORIDA STATE EMPLOYMENT SERVICE	FREE		



332.271 SCIENCE RESEARCH ASSOCIATES, INC.	1964	34 AMUSEMENT AND RECREATION SERVICE OCCUPATIONS	
BEAUTY OPERATORS Science Research Associates, Inc.	UNPR 4 P	340 ATTENDANTS, SOWLING ALLBY AND SILLIARD	
332.271 SINCLAIR, MIRIAM L. BEAUTY CULTURE BELLMAN PUBLISHING CO.	1958 \$1.00 16 P	PARLOR	
332.271 THE INSTITUTE FOR RESEARCH CAREERS IN BEAUTY SHOPS AND THE BEAUTY SHOP OWNER	1967 UNPR 24 P	341 ATTENDANTS, GOLF COURSE, TENNIS COURT, SKATING RINK, AND RELATED FACILITIES	
THE INSTITUTE FOR RESEARCH	1967	341 CHRONICLE GUIDANCE PUBLICATIONS. INC. RECREATION-FACILITY ATTENDANT	1965 \$.35
332.371 DEPARTMENT OF EMPLOYMENT BEAUTY OPERATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	UNPR 4 P	CHRONICLE GUIDANCE PUBLICATIONS, INC. 341.865 DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	4 P 1966 UNPR
333 MAKE-UP OCCUPATIONS		SKI TOW AND LIFT OPERATOR DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	2 P
333.271 FINNEY CD. MAKEUP ARTIST FINNEY CD.	1964 UNPR 4 P	341.865 DEPARTMENT OF EMPLOYMENT SKI TOW AND LIFT OPERATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 2 P
333.271 SCIENCE RESEARCH ASSOCIATES, INC. MAKE UP ARTISTSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	341.878 FINNEY CO. Year-Round Caddie Finney Co.	1965 UNPR 4 P
334 MASSEURS AND RELATED OCCUPATIONS		341.887 FINNEY CO. Oriving range helper Finney Co.	1964 UNPR 4 P
335 BATH ATTENDANTS		342 AMUSEMENT DEVICE AND CONCESSION ATTENDANTS	
338 EMBALMERS AND RELATED OCCUPATIONS		342.863 FINNEY CO. CARNIVAL RIDE OPERATOR FINNEY CO.	1962 UNPR 4 P
338 BELLEAU, WILFRIO E. Funeral Service as a Career Park publishing House	1960 \$.7 5 26 P	343 GAMBLING HALL ATTENDANTS	
338 MERRILL, CHARLES DONALD Mortuary Science Bellman Publishing Co.	1946 \$1.00 20 P	344 USHERS	
338 MICHIGAN EMPLOYMENT SECURITY COMMISSION MORTUARY SCIENCE OCCUPATIONS MICHIGAN EMPLOYMENT SECURITY COMMISSION	1964 \$.25 20 P	344.878 CAREERS USHER Careers	1965 \$.15 2 P
338 NATIONAL FUNERAL DIRECTORS ASSOCIATION FUNERAL SERVICE NATIONAL FUNERAL DIRECTORS ASSOCIATION	1964 Unpr 18 P	344.878 FINNEY CO. Theater Usher Finney Co.	1962 UNPR 4 P
338.381 DEPARTMENT OF EMPLOYMENT EMBALMER (MORTICIAN) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 5 P	346 WARDROBE AND DRESSING-ROOM ATTENDANTS	
338.381 PALMER ASSOCIATES FUNERAL DIRECTOR PALMER ASSOCIATES	1963 UNPR 2 P	349 AMUSEMENT AND RECREATION SERVICE OCCUPATIONS.	
338.381 SCIENCE RESEARCH ASSOCIATES, INC. FUNERAL DIRECTORS AND EMBALMERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 4 P	349.248 DEPARTMENT OF EMPLOYMENT COMMERCIAL DIVER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 6 P
338.381 SCIENCE RESEARCH ASSOCIATES, INC. FUNERAL DIRECTORSJUNIOR DCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	349.24B FINNEY CO. Commercial Diver Finney Co.	1966 UNPR 4 P
338.381 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION FUNERAL DIRECTOR AND EMBALMER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	1965 UNPR 4 P	349.248 SCIENCE RESEARCH ASSOCIATES, INC. DIVERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P
339 BARBERING, COSMETOLOGY, AND RELATED SERVICE OCCUPATIONS, N.E.C.		35 MISCELLANEOUS PERSONAL SERVICE OCCUPATIONS	
339.371 FINNEY CD. ELECTROLYSIS EXPERT FINNEY CD.	1962 UNPR 4 P	350 SHIP STEWARDS AND RELATED OCCUPATIONS 350 CHRONICLE GUIDANCE PUBLICATIONS. INC.	1966
339.371 FINNEY CO. Electrolysis expert Finney Co.	1967 UNPR 4 P	MERCHANT MARINE OCCUPATIONS CHRONICLE GUIDANCE PUBLICATIONS, INC. 350 PALMER ASSOCIATES	UNPR 4 P 1963
339.371 FINNEY CO. SCALP TREATMENT SPECIALIST	1964 UNPR 4 P	STEWARD-STEWARDESS PALMER ASSOCIATES 350-138 FINNEY CO.	UNPR 2 P 1963
FINNEY CO. 339.371 SHUMAN, LIONEL	1956	CHIEF STEMARD FINNEY CO.	UNPR
ELECTROLOGIST RESEARCH PUBLISHING CO.	\$1.00 32 °	350.878 FINNEY CO. ROOM STEWARD FINNEY CO.	1964 UNPR 4 P
		351 PULLMAN PORTERS AND TRAIN ATTENDANTS	

			A-119
HOSTESSES AND STEWARDS, N.E.C.		352.878 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION	1965 \$.10
352 CAREERS AIRLINE STEWARDESS CAREERS, INC.	1967 \$.25 7 P	AIR LINE STEWARDESS THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	4 P
352 FINNEY CO. NewComer Greeter Finney Co.	1965 UNPR 4 P	353 GUIDES. EXCEPT HUNTING AND FISHING	
352 GERARO, JANE Jet Stewardess Julian Messner, Inc.	1962 \$2.95 188 P	353.168 FINNEY CO. TOURIST GUIDE FINNEY CO.	1966 UNPR 4 P
352 OMALLEY, PATRICIA + MCASSEY, MARY WALFRIEDA LESLIE TAKES THE SKYROAD DODD, MEAD + CO.	1959 \$3.00 242 P	353.168 WHITNEY, PHYLLIS A. THE HIGHEST DREAM DAVID MCKAY CO., INC. 353.369 SCIENCE RESEARCH ASSOCIATES, INC.	1956 \$3.89 240 P
352 RICHARDS, NORMAN V. MAINLINER (STEWARDESS ISSUE) JNITED AIRLINES	1965 FREE 16 P	SIGHT-SEEING GUIDESJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P
352 THE INSTITUTE FOR RESEARCH CAREERS FOR WOMEN WITH THE AIR LINES THE INSTITUTE FOR RESEARCH	1961 UNPR 24 P	354 UNLICENSED MIDWIVES AND PRACTICAL NURSES 354 NATIONAL ASSOCIATION FOR PRACTICAL	
352.787 SAUNDERS, KEITH SO YOU WANT TO BE AN AIRLINE STEWARDESS ARCO PUBLISHING COMPANY, INC.	1967 \$4.95 176 P	NURSE EDUCATION SERVICE WHO CARES NATIONAL ASSOCIATION FOR PRACTICAL NURSE EDUCATION SERVICE	UNPR 36 P
352.878 AMERICAN AIRLINES Wing your way to a career in the Sky American Airli nes	FREE 14 P	354.878 CAREERS PRACTICAL NURSE CAREERS	1965 \$.15 7 P
352.678 CAREERS AIRLINE STEWARDESS CAREERS	1967 \$.25 7 P	354.878 DEPARTMENT OF EDUCATION, SALEM, OREGON THE PRACTICAL NURSE DEPARTMENT OF EDUCATION, SALEM, OREGON	1962 FREE 4 P
352.878 CAREERS AIRLINE STEWARDESS (OPEN SKIES FOR NEGRO GIRLS) CAREERS	1963 UNPR 4 P	354.878 EMPLOYMENT SECURITY AGENCY NURSE, PRACTICAL EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	1961 UNPR 4 P
352.878 CAREERS AIRLINE STEWARDESS CAREERS	1963 \$.25 7 P	354.878 POWERS. HELEN K. PRACTICAL NURSINGA PLUS FACTUR IN HEALTH SERVICES	1961 UNPR 6 P
352.878 CARFERS AIRPLANE STEWARDESS Careers	1963 UNPR 3 P	U. S. DEPARTMENT OF HEALTH, EDUCATION AND WELFARE	
352.878 CHRONICLE GUIDANCE PUBLICATIONS, INC. AIRLINE STEWARDESS (HOSTESS) CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P	355 ATTENDANTS, HOSPITALS, MORGUES, AND RELATED HEALTH SERVICES	
	UNPR 2 P	355 COLVER, ALICE ROSS SUSAN, HOSPITAL AIDE DUDD, MEAD + Cij.	1964 \$3.25 179 P
AIRLINE STEWARDESS	1965 UNPR	355 RICHMOND, CHARLOTTE HOSPITAL ATTENDANTS RICHMOND, CHARLOTTE	1965 UNPR 4 P
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 352.878 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	4 P 1964 UNPR	355.869 DEPARTMENT OF EMPLOYMENT PSYCHIATRIC TECHNICIAN TRAINEE REPARTMENT " EMPLOYMENT, STATE OF CALIFORNIA	1967 Unpr 4 P
AIRPLANE HOSTESS DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	4 P	355.878 CAREERS NURSE AIDE CAREFRS	1965 \$.15 2 P
AIRPLANE HOSTESS	1962 UNPR 4 P	355.878 CAREERS Nurse Aide Careers	1963 UNPR 4 P
352.878 ENGEMAN, JACK AIRLINE STEWARDESS LOTHROP, LEE + SHEPARD	1950 \$3.95 119 P	355.878 CAREERS ORDERLY (HOSPITAL) CAREERS	1966 \$.15 2 P
352.878 GRFENE, CARLA I WANT TO BE AN AIRPLANE HOSTESS CHILDRENS PRESS, INC.	E 1960 \$2.50 28 P	355.878 CAREERS PSYCHIATRIC AIDE CAREERS	1966 \$.15 2 P
CHILDRENS PRESS. INC. 352.878 MICHIGAN EMPLOYMENT SECURITY COMMISSION AIRPLANE HOSTHSS MICHIGAN EMPLOYMENT SECURITY COMMISSION	1959 UNPR 2 P	355.878 CHRONICLE GUIDANCE PUBLICATIONS, INC. PSYCHIATRIC AIDE CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P
352.878 RUDOLPH, PATRICIA YOUR FUTURE AS AN AIRLINE STEWARDESS RICHARDS ROSEN PRESS, INC.	1961 \$2.79 157 P	355.878 OEPARTMENT ()F EMPLOYMENT HOSPITAL ATTENDANT DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 2 P
352.878 SCIENCE RESEARCH ASSOCIATES, INC. AIRLINE STEWARDESSESJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	355.878 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI NURSE AIDE DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	1964 UNPR 4 P
352.879 SCIENCE RESEARCH ASSOCIATES, INC. AIRLINE STEWARDESSES SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P		1962 UNPR 4 P
352.878 SPLAVER, SARAH AIRLINE HOSTESS PERSONNEL SERVICES, INC.	1959 \$.50 6 P	355.878 FINNEY CO. HOSPITAL ORDERLY FINNEY CO.	1966 UNPR 4 P

355.878 FINNEY CO. Nurses aloe Finney Co.	1962 UNPR 4 P	356.874 FINNEY CO. Zoo Keeper Finney Co.	1967 UNPR 4 P
355.878 FINNEY CO. NURSING HOME OPERATORS HELPER FINNEY CO.	1966 UNPR 4 P	356.874 SCIENCE RESEARCH ASSOCIATES, INC. ANIMAL KEEPERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
355.878 FINNEY CO. PSYCHIATRIC AIDE FINNEY CO.	1962 UNPR 4 P	357 8AGGAGE PORTERS	
355.878 MASSACHUSETTS BLUE CROSS BE A NURSE AIGE MASSACHUSETTS BLUE CROSS	FREE 5 P	357.878 OEPARTMENT OF EMPLOYMENT SECURITY PORTER (BAGGAGE) OEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 2 P
355.878 NATIONAL ASSOCIATION OF MANUFACTURERS NURSING AIOE NATIONAL ASSOCIATION OF MANUFACTURERS	1961 UNPR 2 P	357.878 FINNEY CO. Airlines Porter Finney Co.	1963 UNPR 4 P
355.878 NATIONAL LEAGUE FOR NURSING THE PSYCHIATRIC AIDE NATIONAL ASSOCIATION FOR MENTAL HEALTH	1961 UNPR 4 P	357.878 FINNEY CO. Reocap Finney Co.	1962 UNPR 4 P
355.878 NEW MEXICO STATE EMPLOYMENT SERVICE NURSE AIDE NEW MEXICO STATE EMPLOYMENT SERVICE	1964 FREE 3 P	358 CHECKROOM, LOCKER ROOM, AND RESTROOM	
355.878 NEW MEXICO STATE EMPLOYMENT SERVICE OROERLY (MEOICAL SERVICE) NEW MEXICO STATE EMPLOYMENT SERVICE	1963 FREE 3 P	358 OEPARTMENT OF EMPLOYMENT Checkroom, Locker-Room, and Rest-Room attenda NTS	1967 UNPR 3 P
355.878 PALMER ASSOCIATES Oroerly-Nurse aioe Palmer associates	1963 UNPR 2 P	OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 358.878 FINNEY CO. CHECKROOM ATTENOANT	1964 UNPR
355.878 RICHMONO, CHARLOTTE HELP WANTEOHOSPITAL ATTENDANTS U. S. DEPARTMENT OF LABOR	1965 UNPR 4 P	FINNEY CO. 358.878 FINNEY CO. LOCKER ROOM ATTENOANT	4 P 1964 UNPR
355.878 ROBINSON. ALICE M. THE PSYCHIATRIC ALOE J. B. LIPPINCOTT CO.	1964 \$4.50 226 P	FINNEY CO. 358.878 FINNEY CO. MENS ROOM ATTENDANT	4 P 1962 UNPR
355.878 SCIENCE RESEARCH ASSOCIATES, INC. HOSPITAL ATTENDANTSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	FINNEY CO. 359 . MISCELLANEOUS PERSONAL SERVICE OCCUPATIONS.	4 P
355.878 SCIENCE RESEARCH ASSOCIATES, INC. Hospital attenoants Science Research Associates, Inc.	1963 UNPR 4 P	N.E.C.	1962
355.878 SCIENCE RESEARCH ASSOCIATES, INC. Hospital attendants Science Research associates, Inc.	1967 UNPR 4 P	CAREERS IN TOURIST AND TRAVEL SERVICES-AGENCIES THE INSTITUTE FOR RESEARCH	UNPR 24 P
355.878 SPRINGFIELO TECHNICAL INSTITUTE PHYSICAL THERAPY ASSISTANTS SPRINGFIELO TECHNICAL INSTITUTE	1967 Free 23 P	359.878 BURMEISTER, EVA THE PROFESSIONAL HOUSEPARENT COLUMBIA UNIVERSITY PRESS	\$4.50 244 P
355,378 THE GUIOANCE CENTRE, ONTARIO COLLEGE OF EQUICATION YURSING ASSISTANT THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1964 \$.10 4 P	359.878 CAREERS NURSERY SCHOOL TEACHER CAREERS	\$.15 2 P
EOUCATION		359.878 CHRONICLE GUIOANÇE PUBLICATIONS, INC. NURSERY SCHOOL TEACHER CHRONICLE GUIOANCE PUBLICATIONS, INC.	\$.35 4 P
356 GREENE CARLA	E 1957 \$2.00	359.878 DEPARTMENT OF EMPLOYMENT NURSERY SCHOOL TEACHER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 6 P
I WANT TO BE A ZOD-KEEPER CHILORENS PRESS 356.874 DEPARTMENT OF EMPLOYMENT	27 P 1964	359.878 FINNEY CO. Day Nursery Operator Finney Co.	1963 UNPR 4 P
ANIMAL KEEPER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 356.874 DEPARTMENT OF EMPLOYMENT	6 P 1965 Unpr	359.878 FINNEY CO. Day nursery helper Finney Co.	1964 UNPR 4 P
KENNELMAN OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 356.874 OEPARTMENT OF EMPLOYMENT	3 P 1965 UNPR	359.878 FINNEY CO. NURSERY SCHOOL TEACHER FINNEY CO.	1965 UNPR 4 P
VETERINARY-HOSPITAL ATTENDANT OEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA 356.874 FINNEY CO.	4 P 1965 UNPR	359.878 THE GUIOANCE CENTRE, ONTARIO COLLEGE OF EOUCATION NURSERY-SCHOOL TEACHER THE GUIOANCE CENTRE, ONTARIO COLLEGE OF	1964 4 P
OOG GROOMER Finney Co. 356.874 Finney Co.	4 P 1962	EOUCATION 359.878 THE INSTITUTE FOR RESEARCH NURSERY SCHOOL OPERATION AND TEACHING AS A	1964 UNPR
KENNEL MAN Finney Co. 396-874 Finney Co.	UNPR 4 P 1963	CAREER THE INSTITUTE FOR RESEARCH	20 P
STABLEMAN (RIGING ACADEMY) FINNEY CO. 356.874 FINNEY CO.	UNPR 4 P 1964	36 APPAREL AND FURNISHINGS SERVICE OCCUPATIONS	1963
ZOO ATTENDANT FINNEY CO.	ÜNPR 4 P	36 FINNEY CO. BUTTON GIRL (ORY CLEANING SHOP) FINNEY CO.	UNPR 4 P



			A-121
36 SCIENCE RESEARCH ASSOCIATES, INC. LAUNDRY WORKERSJUNIOR DCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	362 NATIONAL INSTITUTE OF ORYCLEANING DPPORTUNITY AND A FUTURE IN THE DRYCLEANING INDUSTRY NATIONAL INSTITUTE OF DRYCLEANING	FREE 14 P
361 LAUNDERING DCCUPATIONS		362 NATIONAL INSTITUTE DF DRYCLEANING PRESERVING FASHION IS DUR BUSINESS NATIONAL INSTITUTE OF DRYCLEANING	1954 FREE 14 P
361 CHRDNICLE GUIDANCE PUBLICATIONS, INC. LAUNDRY INDUSTRY WORKERS CHRDNICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	362 SCIENCE RESEARCH ASSOCIATES, INC. DRY CLEANING WORKERSJUNIOR DCCUPATIONAL BRIEFS SCIENCE RESFARCH ASSOCIATES, INC.	1963 UNPR 4 P
361 DEPARTMENT DF EMPLDYMENT Laundry Wdrkers Department Df Empldyment	1964 UNPR 4 P	362.364 SCIENCE RESEARCH ASSOCIATES, INC. CLEAVING AND DYEING WORKERS	196 7 UNPR
361 FINNEY CD. BLANKET STRETCHER-DRYER HELPER FINNEY CD.	1965 Unpr 4 P	SCIENCE RESEARCH ASSOCIATES, INC. 362.381 CAREERS DRY CLEANER SPOTTE"	4 P 1966 \$.15
361 FINNEY CD. Laundry Marker Finney CD.	1962 UNPR 4 P	CAREERS 362.381 FINNEY CO. SPOTTER (DRY CLEANING PLANT)	2 P 1966 UNPR
361 SCIENCE RESEARCH ASSDCIATES, INC. LAUNDRY WORKERS SCIENCE RESEARCH ASSDCIATES, INC.	1967 4 P	FINNEY CO. 362.782 CARFERS	4 P 1963 \$.25
361.362 THE INSTITUTE FOR RESEARCH MANAGEMENT CAREERS IN THE LAUNDRY AND DRY CLEANING BUSINESS THE INSTITUTE FOR RESEARCH	1963 UNPR 22 P	DRYCLEANING JOBS CAREFRS 362.782 CHRONICLE GUIDANCE PUBLICATIONS, INC. JOBS IN THE DRY CLEANING INDUSTRY	6 P 1963 \$.35
361.687 FINNEY CD. LAUNDRY SORTER FINNEY CD.	1962 UNPR 4 P	CHRONICLE GUIDANCE PUBLICATIONS, INC. 362.782 DEPARTMENT DF EMPLDYMENT DRY CLEANER DEPARTMENT OF EMPLOYMENT, STATE DF CALIFDRNIA	4 P 1964 UNPR 2 P
361.881 KANSAS STATE EMPLDYMENT SERVICE LAUNDRY LABDRER KANSAS STATE EMPLDYMENT SERVICE	1967 FREE 2 P	362.782 DEPARTMENT OF EMPLOYMENT SPOTTER DEPARTMENT OF EMPLOYMENT, STATE DE CALIFORNIA	1964 UNPR 3 P
361.885 FINNEY CD. AUTDMATIC LAUNDRY DPERATOR FINNEY CO.	1963 UNPR 4 P	362.884 NATIONAL ASSOCIATION DF MANUFACTURERS HOUSEHOLD FINISHER-PRESSER (DRYCLEANING) NATIONAL ASSOCIATION OF MANUFACTURERS	UNPR 2 P
361.885 FINNEY CD. AUTOMATIC LAUNDRY ATTENDANT FINNEY CD.	1963 Unpr 4 P	362.886 FINNEY CO. Dry Cleanfrs Helper Finney Co.	1962 UNPR 4 P
361.887 FINNEY CD. TOWEL FOLDER FINNEY CD.	1964 UNPR 4 P	362.886 FINNEY CD. RUG AND CARPET CLEANERS ASSISTANT FINNEY CD.	1964 UNPR 4 P
362 DRY CLEANING DCCUPATIONS		363 PRESSING DCCUPATIONS	
362 B-NAI B-RITH VOCATIONAL SERVICE BUREAU CAREER AS A DRY CLEANER AND SPOTTER B-NAI B-RITH VOCATIONAL SERVICE BUREAU	1952 UNPR 5 P	363 CAREERS PRESSER, WDMENS GARMENTS CAREERS	1967 \$.15 2 P
362 CAREERS DRYCLEANING JDBS CAREERS, INC.	1967 \$.25 7 P	363 CAREERS PRESSER, WDMENS GARMENTS CAREERS	1962 UNPR 2 P
362 CHRONICLE GUIDANCE PUBLICATIONS, INC. DRY CLEANING OCCUPATIONS CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.35 4 P	363 CAREERS Shirt Presser Careers, inc.	1967 \$.15 2 P
BLANKET GIRL Finney CD.	1965 UNPR 4 P	363.782 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI PRESSER, MACHINE	1965 UNPR 4 P
362 FLORIDA STATE EMPLDYMENT SERVICE DRY CLEANER: PRESSER, SPOTTER FLORIDA STATE EMPLDYMENT SERVICE	1960 FREE 8 P	DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI 363.782 FINNEY CD.	1962
HUDEDSTANDING DRYCLEANING	1962 UNPR 1 P	FLATHORK IRDNER FINNEY CD. 363.884 FINNEY CD.	UNPR 4 P 1963
362 MICHIGAN EMPLOYMENT SECURITY COMMISSION CLEANING AND PRESSING DCCUPATIONS U. S. EMPLOYMENT SERVICE	1956 \$.25 16 P	HAND IRDNER FINNEY CD. 363.885 CAREERS	UNPR 4 P 1963
362 NATIONAL INSTITUTE OF DRYCLEANING CLOTHING CARE USE NATIONAL INSTITUTE OF DRYCLEANING	1964 Unpr 14 P	SHIRT PRESSER CAREERS 363.885 DEPARTMENT DF EMPLDYMENT	UNPR 2 P 1964
362 NATID VAL INSTITUTE OF ORYCLEANING CLOTHING CARE NEWS VATIONAL INSTITUTE OF DRYCLEANING	1963 UNPR 1 P	PRESSER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 363.885 DEPARTMENT OF EMPLOYMENT	3 P 1963
362 NATIONAL INSTITUTE OF DRYCLEANING CLOTHING CARE NEWS NATIONAL INSTITUTEOF DRYCLEANING	1965 UNPR 2 P	SHIRT PRESSER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 363.885 FINNEY CD.	2 P 1961
36∠ NATIONAL INSTITUTE DF DRYCLEANING EDUCATION VATIONAL INSTITUTE DF DRYCLEANING	FREE 31 P	SHIRT PRESSER FINNEY CD.	UNPR 4 P
362 NATIDNAL INSTITUTE DF DRYCLEANING A GREAT DISCOVERY RESULTED FROM AN ACCIDENT VATIONAL INSTITUTE DF DRYCLEANING	1954 FREE 12 P		



364 DYEING AND RELATED OCCUPATIONS		37 LISTON, ROBERT A. YOUR CAREER IN LAW ENFORCEMENT JULIAN MESSNER, INC.	1965 \$3.95 188 P
364.887 FINNEY CO. DYERS HELPER FINNEY CO.	1965 UNPR 4 P	37 MCGRADY, MIKE CRIME SCIENTISTS J. B. LIPPINCOTT CO.	1961 \$3.25 149 P
365 SHOE AND LUGGAGE REPAIRMEN AND RELATED OCCUPATIONS		37 MINER, IRENE THE TRUE BOOK OF POLICEMEN AND FIREMEN CHILDRENS PRESS, INC.	E 1954 \$2.50 44 P
365.381 CAREERS SHOE REPAIRMAN CAREERS	1963 \$.25 7 P	37 U.S. DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE THE VOCATIONAL EDUCATION ACT OF 1963 U.S. DEPARTMENT OF HEALTH, EDUCATION, AND	1965 Unpr 12 P
365.381 CHRONICLE GUIDANCE PUBLICATIONS, INC. SHOE REPAIRMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 \$.35 4 P	WELFARE 37 U. S. DEPARTMENT OF LABOR	1966
365.381 DEPARTMENT OF EMPLOYMENT SHOE REPAIRMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 3 P	EMPLOYMENT DUTLOOK FOR FIREFIGHTERS, POLICEMEN AND POLICE WOMEN DOC. NO. 1450-35 SUPERINTENDENT OF DOCUMENTS	\$.10 7 P
365.381 FINNEY CO. Shoe Repairman Finney Co.	1966 UNPR 4 P	371 CROSSING WATCHMEN AND BRIDGE TENDERS	
365.381 PALMER ASSOCIATES SHOE REPAIRMAN PALMER ASSOCIATES	1963 UNPR 2 P	371.379 CAREERS LAW ENFORCEMENT (CAREER TRAINING GUIDE NO. 20) CAREERS	1962 UNPR 2 P
365.381 SCIENCE RESEARCH ASSOCIATES, INC. SHOE REPAIRMEN SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	372 GUARDS AND WATCHMEN, EXCEPT CROSSING WATCHM	EV
365.381 SCIENCE RESEARCH ASSOCIATES, INC. SHOE REPAIRMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	372.868 CAREERS Guard (Watchman) Careers	1963 UNPR 2 P
366 BOOTBLACKS AND RELATED OCCUPATIONS		372.868 DEPARTMENT OF EMPLOYMENT CORRECTIONAL OFFICER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 4 P
366.878 FINNEY CD. SHOESHINE 80Y FINNEY CO.	1964 UNPR 4 P	372.868 DEPARTMENT OF EMPLOYMENT GUARO DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 6 P
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37 CHAMBERLIN, JO HUBBARD CAREERS IN THE PROTECTIVE SERVICES HENRY Z. WALCK, INC.	1963 \$3.50 100 P	372.868 SCIENCE RESEARCH ASSOCIATES, INC. Guards, Watchmen, and Alarm System Workers Science Research Associates, Inc.	1966 UNPR 4 P
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	1946 \$3.95 255 P	373 CAREERS Fireman Careers	1967 UNPR 4 P
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378 HEADQUARTERS U. S. AIR FORCE RECRUITING SERVICE SCHOOL COUNSELOR AIDS U. S. AIR FORCE	UNPR 8 P	378 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION NAVAL OFFICER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1961 \$.10 4 P
378 HEADQUARTERS U. S. AIR FORCE U. S. AIR FORCE OCCUPATIONAL HANDBOOK HEADQUARTERS U. S. AIR FORCE	1964 UNPR 200 P	EDUCATION 378 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	1962 \$.10
378 HIGH SCHOOL NEWS SERVICE. DEPARTMENT OF DEFENSE BASIC FACTS ABOUT MILITARY SERVICE HIGH SCHOOL NEWS SERVICE, DEPARTMENT OF DEFENSE	1967 FREE 61 P	NAVAL SEAMAN The Guidance Centre, Ontario College of Education	4 P
378 LANDIS, LAWRENCE C. THE AIR FORCE VIKING PRESS	1962 \$3.00 181 P	378 THE INSTITUTE FOR RESEARCH CAREERS IN THE WAC, WAVES, WAF, WOMEN MARINES, AND SPAR THE INSTITUTE FOR RESEARCH	UNPR 32 P
378 LEMAY, GEN. CURTIS E. UNITED STATES AIR FORCE NATIONAL GEOGRAPHIC SOCIETYREPRINT	FREE 50 P	378 THE U. S. COAST GUARD AFTER BOOT CAMP U. S. GOVERNMENT PRINTING OFFICE	1964 FREE 28 P
DOUGLAS MACARTHUR 80885 Merrill Co.	\$2.25 200 P	378 U. S. AIR FORCE AEROSPACE LEADERSHIP U. S. AIR FORCE	1963 FREE 39 P
HENRY Z. WALCK, INC.	\$2.75 54 P	378 U. S. AIR FORCE AEROSPACE LEADERSHIP U. S. AIR FORCE	1966 FREE 39 P
YOUR FUTURE IN THE AIR FORCE RICHARDS ROSEN PRESS, INC.	\$2.79 157 P	378 U. S. AIR FORCE AIRMAN OCCUPATIONAL HANDBOOK U. S. AIR FORCE	1967 Free 44 P
378 MANHATTAN COLLEGE AIR FORCE ROTC PROGRAM MANHATTAN COLLEGE	1965 FREE 2 P	378 U. S. AIR FORCE BE PART OF ITTHE AEROSPACE TEAM U. S. AIR FORCE	FREE 2 P
FRANKLIN WATTS. INC.	1965 \$5.95 305 P	378 U. S. AIR FORCE EDUCATIONAL OPPORTUNITIES IN THE U. S. AIR FORCE U. S. AIR FORCE	1966 UNPR 9 P
378 NATIONAL MARINE ENGINEERS BENEFICIAL ASSOCIATION BE A MARINE ENGINEER NATIONAL MARINE ENGINEERS BENEFICIAL ASSOCIAT ION	FREE 12 P	378 U. S. AIR FORCE ON YOUR WAY AS AN OFFICER IN THE UNITED STATES AIR FORCE U. S. AIR FORCE	1965 FREE 10 P
378 NROTC The regular naval reserve officers training Corps program Nrotc	1965 Unpr 47 P	378 U. S. AIR FORCE PILOT + NAVIGATOR TRAINING ON THE AEROSPACE TEAM U. S. AIR FORCE	1965 FREE 13 P
378 PALMER ASSOCIATES WOMEN IN THE ARMED FORCES PALMER ASSOCIATES	1963 UNPR 2 P	378 U. S. AIR FORCE PILOTS AND NAVIGATORS STAND TALL U. S. AIR FORCE	1966 FREE 15 P
378 PAXTON, GLENN THE COAST GUARD VIKING PRESS, INC.	1962 \$3.00 181 P	378 U. S. AIR FORCE POCKET GUIDE TO U. S. AIR FORCE OPPORTUNITIES U. S. AIR FORCE	1965 FREE 83 P
378 PIERSON, SHERLEIGH G. WHAT DOES A UN SOLDIER DO DODD, MEAD + CO.	1965 \$2.69 64 P	378 U. S. AIR FORCE POCKET GUIDE TO U. S. AIR FORCE OPPORTUNITIES U. S. AIR FORCE	1965 UNPR 83 P
378 RACHLIS, EUGENE THE STORY OF THE U.S. COAST GUARD RANDOM HOUSE, INC.	\$1.95 176 P	378 U. S. AIR FORCE PREPARE FOR A CAREER OF IMPORTANCEAIR FORCE OFFICER TRAINING SCHOOL U. S. AIR FORCE	1963 FREE 6 P
378 RADFORD, ADMIRAL ARTHUR W. SHOULD YOU MAKE A CAREER IN THE ARMED FORCES NEW YORK LIFE INSURANCE CO.	1960 Free 11 P	378 U. S. AIR FORCE PREPARE FOR A CAREER OF IMPORTANCEAIR FORCE TRAINING SCHOOL	1965 FREE 6 P
378 RAYMOND, JACK HOW TO SERVE AND GET AHEAD IN THE ARMED FORCES CROWELL COLLIER PRESS	286 P	U. S. AIR FORCE 378 U. S. AIR FORCE SCIENTIFIC + ENGINEERING JOBS FOR LIEUTENANTS HEADQUARTERS, AIR FORCE SYSTEMS COMMAND	1964 FREE
	1958 \$3.00 178 P	378 U. S. AIR FORCE STAY IN SCHOOL	39 P 1965 UNPR
	1964 \$3.95 28B P	U. S. AIR FORCE 378 U. S. AIR FORCE	4 P 1967 UNPR
378 SCHUON, KARL + SMITH, EARL Marines and What They Do Franklin Watts, Inc.	1962 \$3.95 250 P	U. S. AIR FORCE	44 P



			A-127
378 U. S. AIR FORCE WHICH WAY IS UP U. S. AIR FORCE	FREE 16 P	378.999 CAREERS AIR FORCE CAREERS (PART 11) CAREERS	1965 UNPR 4 P
378 U. S. AIR FORCE YOUR SONS AIR FORCE LIFE U. S. AIR FORCE	1964 FREE 47 P	378.999 CAREERS AIR FORCE ROTC PROGRAMS CAREERS	1966 UNPR 2 P
378 U. S. AIR FORCE RECRUITING SERVICE YOUR DAUGHTER IN THE U. S. AIR FORCE U. S. AIR FORCE	1966 UNPR 12 P	378-999 CAREERS Armed Forces Careers	1962 UNPR 4 P
378 U. S. ARMED FORCES BASIC FACTS ABOUT MILITARY SERVICE U. S. ARMED FORCES	1966 FREE 61 P	378.999 CAREERS Armed Forces, Officer Careers	1962 UNPR 4 P
378 U. S. ARMED FORCES BASIC FACTS ABOUT MILITARY SERVICE		378.999 CAREERS ARMED FORCES (BASIC TRAINING IN THE ARMED FORCES) CAREERS	1962 UNPR 4 P
IF YOU HAVE WHAT IT TAKES U. S. COAST GUARO	1964 FREE 2 P	378.999 CAREERS ARMED FORCES SERVICE SCHOOLS	1961 UNPR
378 U. S. COAST GUARO PHYSICAL EXAMINATION INSTRUCTIONS AND REQUIRE MENTS FOR CANDIDATESFOR APPOINTMENT AS CADET. U. S. COAST GUARO U. S. GOVERNMENT PRINTING OFFICE	1964 FREE 14 P	CAREERS 378.999 CAREERS ARMED SERVICEMAN (EDUCATION) CAREERS	3 P 1964 UNPR 4 P
378 U. S. COAST GUARO YOU ANO THE COAST GUARO RESERVE U. S. GOVERNMENT PRINTING OFFICE	1961 FREE 18 P	378.999 CAREERS Armed Servicemen Careers	1964 UNPR 4 P
378 U. S. COAST GUARO ACADEMY COUNSELORS HANDBOOK FOR ADVISING STUDENTS APPLYING FOR APPOINTMENT TO U. S. COAST GUARO	1966 FREE 15 P	378-999 CAREERS Armed Servicemen Careers	1962 Unpr 4 P
ACADEMY U. S. CDAST GUARD ACADEMY		378.999 CAREERS ARMED SERVICE CAREERS (WOMEN IN THE SERVICE) CAREERS	1961 UNPR 3 P
378 U. S. COAST GUARD ACADEMY THE UNITED STATES COAST GUARD AFTER BOOT CAMP U. S. GOVERNMENT PRINTING OFFICE	1964 FREE 28 P	•	1964 UNPR 4 P
378 U. S. COAST GUARD ACADEMY THE UNITED STATES COAST GUARD—A CAREER SERVICE U. S. GOVERNMENT PRINTING OFFICE	1964 Free 24 P		1963 UNPR 4 P
378 U. S. NAVY LIFE IN THE UNITED STATES NAVY U. S. NAVY	1964 Free 48 P		1962 UNPR 4 P
378 U.S. AIR FORCE THE UNITED STATES AIR FORCE OCCUPATIONAL HANDBOOK FOR AIRMEN SUPERINTENDENT OF OCCUMENTS	1967 FREE 44 P	378.999 CAREERS ARMED SERVICEMEN (U. S. AIR FORCE ACADEMY) CAREERS	1964 UNPR 4 P
378 U.S. AIR FORCE OFFICER TRAINING SCHOOL GATEWAY TO LEADERSHIP U.S. AIR FORCE OFFICER TRAINING SCHOOL	FREE 4 P	378.999 CAREERS Armed Servicemen (NAVAL ACADEMY) Careers	1962 UNPR 4 P
378 U.S. COAST GUARD ACADEMY THE UNITED STATES COAST GUARD ACADEMY U.S. COAST GUARD ACADEMY	1967 FREE 5 P	378.999 CAREERS Armed Servicemen (Medical Aldman) Careers	1964 UNPR 4 P
378 U.S. NAVY ENLISTED OCCUPATIONAL HANDBOOK, NAVY, FIFTH EDITION U.S. GOVERNMENT PRINTING OFFICE	1968 FREE 140 P	378.999 CAREERS Armed Serviceman (Seamans School) Careers	1964 UNPR 4 P
378 U.S. NAVY LIFE IN THE UNITED STATES NAVY U.S. NAVY RECRUITING AID DIVISION	1965 Free 50 P	378.999 CAREERS ARMY ROTC PROGRAM (TRAINING GUIDE NG. 2) CAREERS	1966 UNPR 3 P
378 U.S. NAVY RECRUITING STATION NAVAL OFFICER CANDIDATE SCHOOL FACT BOOK U.S. NAVY RECRUITING STATION	1967 FREE 12 P	378-999 CAREERS Army Rote Program Careers	1966 UNPR 3 P
378 U.S. NAVY RECRUITING STATION YOU, YOUR COUNTRY, AND THE NAVY NURSE CORPS U.S. NAVY RECRUITING STATION		378.999 CAREERS Marine Corp Careers Careers	1961 UNPR 6 P
378 UNITED STATES AIR FORCE EDUCATIONAL OPPORTUNITIES FOR HIGH SCHOOL AND COLLEGE STUDENTS AND GRADUATES IN THE U. S.	1966 UNPR 9 P	378.999 CAREERS MILITARY SERVICE (WOMEN MARINES) CAREERS	1962 UNPR 4 P
MNITER STATES AID ERDCE		378.999 CAREERS	1961 UNPR 4 P
378 UNITED STATES CDAST GUARD ACADEMY UNITED STATES CDAST GUARD ACADEMY UNITED STATES CDAST GUARD ACADEMY		378.999 U. S. AIR FORCE RECRUITING SERVICE DOES YOUR SON BELONG IN THE AIR FORCE U. S. AIR FORCE	1966 FREE 11 P
378 UNITED STATES NAVY RECRUITING AID DIVISION STAY IN SCHOOL UNITED STATES NAVY RECRUITING STATION	FREE 22 P	379 PROTECTIVE SERVICE OCCUPATIONS, N.E.C.	'
		379 FINNEY CO. FISH AND WILDLIFE CONSERVATIONIST FINNEY CO.	1964 UNPR 4 P
		379 THE ARMY TIMES MODERN AMERICAN SECRET AGENTS 0000, MEAD + CO.	1966 \$3.50 143 P



379 U. S. DEPARTMENT OF LABOR PROTECTIVE SERVICE OCCUPATIONS SUPERINTENDENT OF DOCUMENTS	1964 FREE 2 P	381.88/ FINNEY CO. Trash fireman Finney Co.	1963 UNPR 4 P
379.168 FINNEY CO. GAME WARDEN FINNEY CO.	1967 Unpr 4 P	382 JANITORS	
379.168 PALMER ASSOCIATES Fish and game Warden Palmer associates	1963 UNPR 2 P	382.884 CHRONICLE GUIDANCE PUBLICATIONS. INC. Custodian (janitor) Chronicle Guidance Publications. Inc.	1966 \$.35 4 P
379.168 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION OFFICER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1965 \$.10 4 P	382.884 DEPARTMENT OF EMPLOYMENT SECURITY JANITOR DEPARTMENT OF EMPLOYMENT SECURITY	UNPR 2 P
EDUCATION 379.868 DEPARTMENT OF EMPLOYMENT BEACH LIFEGUARD	1963 UNPR	382.884 DEPARTMENT OF EMPLOYMENT JANITOR (PORTER) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 4 P
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 379.868 FINNEY CO. LIFEGUARD-WATER SAFETY INSTRUCTOR	4 P 1966 UNPR	382.884 FINNEY CO. Janitors Helper Finney Co.	1961 UNPR 4 P
FINNEY CD. 379.878 FINNEY CD. DOGCATCHER	4 P 1964 UNPR	302.804 SCIENCE RESEARCH ASSOCIATES, INC. APARTMENT HOUSE JANITORS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
FINNEY CO. 379.881 FINNEY CO. Wigmaker	4 P 1966 UNPR	302.004 SCIENCE RESEARCH ASSOCIATES, INC. BUILDING SUPERINTENDENTSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
FINNEY CO. 379.884 COUSTEAU, CAPT. J. Y. THE SILENT WORLD HARPER + ROW	4 P 1965 \$.75 152 P	382.884 SCIENCE RESEARCH ASSOCIATES, INC. JANITORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
379.884 HYDE, WAYNE WHAT DOES A DIVER DO DODD, MEAD + CO.	E 1961 \$2.57 62 P	388 ELEVATOR OPERATORS	
38 BUILDING AND RELATED SERVICE OCCUPATIONS		388.868 CAREERS Elevator Operator Careers	1965 \$.15 2 P
38 FINNEY CO. BALLROOM FURNITURE MAN FINNEY CO.	1963 UNPR 4 P	388.869 FINNEY CO- Elevator Operator Finney Co-	1962 UNPR 4 P
38 SCIENCE RESEARCH ASSOCIATES, INC. BUILDING SERVICE WORKERSJUNIOR OCCUPATIONAL BRIEFS	1962 UNPR 4 P	188.868 SCIENCE RESEARCH ASSOCIATES, INC. ELEVATOR OPERATORS-JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
SCIENCE RESEARCH ASSOCIATES, INC. 30 SCIENCE RESEARCH ASSOCIATES, INC. BUILDING SERVICE WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR 4 P	389 BUILDING AND RELATED SERVICE OCCUPATIONS. N.	E.C.
381 PORTERS AND CLEANERS		389.884 DEPARTMENT OF EMPLOYMENT PEST CONTROL SERVICEMAN DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1965 5 P
381.887 DEPARTMENT OF EMPLOYMENT SECURITY CHARWOMAN DEPARTMENT OF EMPLOYMENT SECURITY. STATE OF	UNPR 2 P	389.884 FINNEY CO. PEST CONTROL OPERATOR FINNEY CO.	1966 UNPR 4 P
UTAH 381.887 FINNEY CO. Animal Hospital Clean-up Man	1962 UNPR 4 P	389.884 SCIENCE RESEARCH ASSOCIATES, INC. EXTERMINATORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
FINN Y CO. 381.887 FINNEY CO. BAKERY MAINTENANCE MAN	1964 UNPR 4 P	389.884 SCIENCE RESEARCH ASSOCIATES, INC. PEST CONTROL OPERATORS SCIENCE RESEARCH ASSOCIATES, INC. 389.887 CAREERS	1965 UNPR 4 P
FINNEY CO. 381.887 FINNEY CO. BILLIARD PARLOR CLEAN-UP MAN FINNEY CO.	1965 UNPR 4 P	WINDOW CLEANER CAREERS 389.887 FINNEY CO.	\$.15 2 P
381.887 FINNEY CO. BOWLING LANES CLEAN-UP MAN FINNEY CO.	1962 UNPR 4 P	LIGHT BULB CHECKER FINNEY CO. 389.887 FINNEY CO.	UNPR 4 P 1962
381.887 FINNEY CO. Charwoman Finney Co.	1962 UNPR 4 P	WINDOW WASHER FINNEY CO.	UNPR 4 P
381.887 FINNEY CO. Department Store Porter Finney Co.	1963 UNPR 4 P	4 FARMING, FISHERY, FORESTRY, AND RELATED OCCUPAT	IONS
381.887 FINNEY CO. HOSPITAL CLEANING LADY FINNEY CO.	1962 UNPR 4 P	40 PLANT FARMING OCCUPATIONS 40 CALIFORNIA STATE POLYTECHNIC COLLEGE CAREER OPPORTUNITIES IN AGRICULTURE + RELATED	UNPR
381.887 FINNEY CO. LABORATORY GLASSWARE WASHER FINNEY CO.	1963 UNPR 4 P	FIELDS CALIFORNIA STATE POLYTECHNIC COLLEGE	FLDR
381.887 FINNEY CÓ. STAOIUM OR SPORTS ARENA CLEAN-UP MAN FINNEY CO.	1964 UNPR 4 P		



			A-129
40 NATIONAL ASSOCIATION OF STATE UNIVERS ITIES AND LAND GRANT COLLEGES REHARDING CAREERS IN A DYNAMIC INDUSTRYAGR	FREE 12 P	404.181 SCIENCE RESEARCH ASSOCIATES, INC. FRUIT GROWERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
ICULTURE NATIONAL ASSOCIATION OF STATE UNIV. AND LAND GRANT COLLEGES		404.883 PALMER ASSOCIATES Orchard worker Palmer associates	1963 UNPR 2 P
400.499 CAREERS FARMERS CAREERS, ING.	1967 Unpr 4 p	404.884 DEPARTMENT OF EMPLOYMENT ORCHARD PRUNER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 5 P
401 GRAIN FARMING OCCUPATIONS		404.884 FINNEY CO. Tree Trimmer Finney Co.	1962 UNPR 4 P
401.429 CAREERS FARM HAND CAREERS	1964 \$.15 2 P	404.884 NATIONAL ASSOCIATION OF MANUFACTURERS TREE PRUNER (NURSERY) NATIONAL ASSOCIATION OF MANUFACTURERS	UNPR 2 P
401.469 AMERICAN ASSOCIATION OF TEACHER EDUCATORS IN AGRICULTURE FARMING	1967 FREE 2 P	404.884 PALMER ASSOCIATES TREE PRUNER PALMER ASSOCIATES	1963 UNPR 2 P
CAREERS UNLIMITED AMERICAN ASSOCIATION OF TEACHER EDUCATORS IN AGRICULTURE	2 7	404.887 DEPARTMENT OF EMPLOYMENT SECURITY BERRY PICKER DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 2 P
401.469 CAREERS AGRICULTURE (CAREER TRAINING GUIDE NO. 37) CAREERS	1963 UNPR 2 P	404.887 DEPARTMENT OF EMPLOYMENT SECURITY FRUIT PICKER DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 2 P
402 COTTON FARMING OCCUPATIONS	5 1050	404.887 DEPARTMENT OF EMPLOYMENT OFF THE GROUND DATE WORKER	1966 4 P
402 HARVEY, LOIS ABOUT COTTON GROWING CHILDRENS PRESS, INC.	E 1958 \$2.50 31 P	DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 404.887 FINNEY CO. CITRUS GROWERS HELPER	1966 UNPR
402.883 FINNEY CD. COTTON PICKER FINNEY CD.	1966 UNPR 4 P	FINNEY CO. 404.887 FINNEY CO. CRANBERRY PICKER	4 P 1964 UNPR
403 VEGETABLE FARMING OCCUPATIONS		FINNEY CO. 404.887 GREEN, MARY MOORE	4 P E 1963
403 DEPARTMENT OF EMPLOYMENT SECURITY FARM HAND	FREE	ABOUT APPLES FROM ORCHARD TO MARKET CHILDRENS PRESS, INC.	\$2.50 31 P
DEPARTMENT ()F EMPLOYMENT SECURITY, STATE OF UTAH	2 P	404.887 GREENE, CARLA I Want to be an Orange Grower Childrens Press, Inc.	E 1956 \$2.50 28 P
403 JOHNSON, IRMA BOLAN ABOUT TRUCK FARMING MELMONT PUBLISHERS	E 1962 \$2.50 31 P	405 CROP SPECIALTY FARMING OCCUPATIONS	
403 SCIENCE RESEARCH ASSOCIATES, INC. VEGETABLE FARMERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	405.181 FINNEY CO. Tobacco Farmer Finney Co.	1964 UNPR 4 P
403 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION TRUCK FARMER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION	1964 \$.10 4 P	405.887 FINNEY CD. TOBACCO HANO FINNEY CO.	1964 UNPR 4 P
403.181 CAREERS Truck Farmer Careers	1965 \$.15 2 P	406 HORTICULTURAL SPECIALTY OCCUPATIONS	
403.181 FINNEY CD. TRUCK FARMER FINNEY CD.	1965 UNPR 4 P	406 AMERICAN ASSOCIATION OF NURSERYMEN CAREER OPPORTUNITIES IN THE NURSERY INDUSTRY AMERICAN ASSOCIATION OF NURSERYMEN	1964 UNPR 5 P
403.404 SCIENCE RESEARCH ASSOCIATES, INC. VEGETABLE AND FRUIT FAMILYRSJUNIOR OCCUPATIO NAL BRIEFS	1962 UNPR 4 P	406 FINNEY CO. COMMERCIAL FLOWER GROWERS HELPER (GLADIOLI) FINNEY CO.	1965 UNPR 4 P
SCIENCE RESEARCH ASSOCIATES, INC. 403.887 FINNEY CO.	1964	NURSERYMEN AND LANDSCAPERS SCIENCE RESEARCH ASSOCIATES, INC. SCIENCE RESEARCH ASSOCIATES, INC.	1965 Unpr 4 P
SUGAR BEET FIELD HAND FINNEY CO.	UNPR 4 P	406 SOCIETY OF AMERICAN FLORISTS OPPORTUNITIES FOR YOU IN THE FLORIST INDUSTRY	UNPR 12 P
403.887 FINNEY CO. Truck farmers Helper Finney Co.	1963 UNPR 4 P	SOCIETY OF AMERICAN FLORISTS 406 THE AMERICAN SOCIETY FOR HORTICULTURAL SCIENCE	UNPR
404 FRUIT AND NUT FARMING OCCUPATIONS		HORTICULTURE THE AMERICAN SOCIETY FOR HORTICULTURAL SCIENCE	7 P
404 CAREERS FRUIT FARMER CAREERS, INC.	1967 \$.15 2 P	406.168 CHRONICLE GUIDANCE PUBLICATIONS, INC. NURSERYMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P
404.101 PALMER ASSOCIATES FRUIT GROWER PALMER ASSOCIATES	1963 UNPR 2 P	406.168 FINNEY CO. Landscape Nurseryman Finney Co.	1967 UNPR 4 P
		406.168 FINNEY CD. Landscape nurseryman Finney CD.	1962 UNPR 4 P



406.168 PINNEY, JOHN J. YOUR FUTURE IN THE NURSERY INDUSTRY RICHARDS ROSEN PRESS	1967 \$3.78 160 P	407.884 SCIENCE RESEARCH ASSOCIATES, INC. GARDENERS AND GROUNDS KEEPERS SCIENCE RESEARCH ASSOCIATES, INC.	1963 4 P
406.168 SCIENCE RESEARCH ASSOCIATES, INC. YURSERYMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	407.884 SCIENCE RESEARCH ASSOCIATES, INC. GARDENERS AND GROUNDKEEPERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
406-181 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION MUSHROOM GROWER	1964 \$.10 4 P	\$07.887 FINNEY CO. CEMETERY GROUNDSKEEPERS ASSISTANT FINNEY CO.	1964 UNPR 4 P
THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EQUICATION 406.186 PALMER ASSOCIATES NURSERYMAN	1963 UNPR	407.887 FINNEY CO. PARK WORKER FINNEY CO.	1962 UNPR 4 P
PALMER ASSOCIATES	2 P 1963	409 PLANT FARMING OCCUPATIONS, N.E.C.	
406.887 CAREERS GREENHOUSE WORKER CAREERS	UNPR 2 P 1964	409 BARTLETT, F. A. THE TREE EXPERT RESEARCH PUBLISHING CO.	1956 \$1.00 32 P
406.887 CAREERS NURSERYMAN CAREERS	\$.15 2 P	409 CAREERS Farm Manager Careers, Inc.	1967 \$.15 2 P
406.887 FINNEY CO- Sod Layer Finney Co.	1962 UNPR 4 P	409.168 CAREERS FARM MANAGER CAREERS	1962 UNPR 2 P
406.887 NATIONAL ASSOCIATION OF MANUFACTURERS PROPAGATOR (NURSERY) NATIONAL ASSOCIATION OF MANUFACTURERS	UNPR 2 P	409.168 DEPARTMENT OF EMPLOYMENT FARM MANAGER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P
407 GARDENING AND GROUNDSKEEPING OCCUPATIONS		409.168 DEPARTMENT OF EMPLOYMENT VINEYARD MANAGER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 5 P
407 AMERICAN ASSOCIATION OF NURSERYMEN HAVE YOU EVER THOUGHT OF BEING A LANDSCAPE NURSERYMAN AMERICAN ASSOCIATION OF NURSERYMEN	UNPR 3 P	409.168 FINNEY CD. Farm Manager	1965 UNPR 4 P
407 DEPARTMENT OF EMPLOYMENT LANDSCAPE MAINTENANCE SUPERINTENDENTS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 7 P	FINNEY CO. 409.181 CAREERS TREE SURGEON CAREERS	1965 \$.15 2 P
40? U.S. DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE THE LANDSCAPE AIDE SUPERINTENDENT OF DOCUMENTS	1964 \$.25 21 P	409.181 CHRONICLE GUIDANCE PUBLICATIONS, INC. ARBORIST CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P
407.137 DEPARTMENT OF EMPLOYMENT LANDSCAPE MAINTENANCE SUPERINTENDENT DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 6 P	409.181 CHRONICLE GUIDANCE PUBLICATIONS, INC. TREE SURGEON CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P
407.137 PALMER ASSOCIATES GREENSKEEPER PALMER ASSOCIATES	1963 UNPR 2 P	409.181 FINNEY CO. TREE EXPERT FINNEY CO.	1965 UNPR 4 P
407.138 FINNEY CO. Golf Course Superintendent Finney Co.	1963 UNPR 4 P	TREE EXPERTS Science Research Associates, inc.	1963 UNPR 4 P
407.181 FINNEY CO. Landscape Gardener Finney Co.	1962 UNPR 4 P	409.181 SCIENCE RESEARCH ASSOCIATES, INC. TREE SURGEONSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
407.181 NATIONAL LANDSCAPE NURSERYMENS ASSOCI ATION HAVE YOU EVER THOUGHT OF BEING A LANDSCAPE	1967 FREE 3 P	409.181 THE DAVEY TRZE EXPERT CO. A FUTURE IN TREES The davey tree expert co.	UNPR 14 P
NURSERYMAN National Landscape Nurserymens association	1963	409.883 DEPARTMENT OF EMPLOYMENT FARM EQUIPMENT OPERATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P
407.181 PALMER ASSOCIATES Landscape Gardener Palmer Associates	UNPR 2 P	41 ANIMAL PARMING OCCUPATIONS	
407.883 FINNEY CO. Golf Course Worker Finney Co.	1963 UNPR 4 P	41 OFFICE OF ECONOMIC OPPORTUNITY EDUCATION IN THE JOB CORPS CONSERVATION CENTER	UNPR 3 P
407.884 DEPARTMENT OF EMPLOYMENT SECURITY GARDENER DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 2 P	OFFICE OF ECONOMIC OPPORTUNITY 411 DAIRY FARMING OCCUPATIONS	,
407.884 DEPARTMENT OF EMPLOYMENT GROUNDSMAN-GARDENER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 3 P	411 HASTINGS, EVELYN BELMONT AT THE DAIRY MELMONT PUBLISHERS, INC.	E 1958 \$2.50 30 P
407.884 EMPLOYMENT SECURITY AGENCY GROUNDS KEEPER (ANY IND.) EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	1965 Unpr 4 P		1955 \$1.00 17 P
407-884 FINNEY CO. Stadium Ground Cremman Finney Co.	1965 UNPR 4 P		1961 UNPR 23 P
407.084 SCIENCE RESEARCH ASSOCIATES, INC. GARDENERS AND GROUNDS KEEPERSJUNIOR OCCUPAT IONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	411.101 CAREERS OAIRY FARMER CAREERS	1964 \$.15 2 P



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411.181 CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$.35 4 P	412.181 FINNEY CO. Turkey Farmer Finney Co.	1962 UNPR 4 P
CHRONICLE GUIDANCE PUBLICATIONS, INC. 411.181 CHRONICLE GUIDANCE PUBLICATIONS, INC. FARMER, DAIRY	1967 \$.35	412.161 PALMER ASSOCIATES POULTRY FARMER PALMER ASSOCIATES	1963 UNPR 2 P
CHRONICLE GUIDANCE PUBLICATIONS, INC. 411.181 CHRONICLE GUIOANCE PUBLICATIONS, INC. FARMER, DAIRY CHRONICLE GUIDANCE PUBLICATIONS, INC.	4 P 1967 \$.35 4 P	412.181 SCIENCE RESEARCH ASSOCIATES. INC. POULTRYMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES. INC.	1962 UNPR 4 P
411.181 DEPARTMENT OF EMPLOYMENT MILKER DEPARYMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 5 P	413 LIVESTOCK FARMING OCCUPATIONS	
411.181 FINNEY CO. DAIRY FARMER	1962 UNPR 4 P	413 HYOE, WAYNE WHAT DDES A COWBOY DD DODD, MEAO + CO.	E 1963 \$2.57 64 P
FINNEY CO. 411.181 FINNEY CO. DAIRY HERD IMPROVEMENT SUPERVISOR	1963 UNPR 4 P	413.181 CAREERS CATTLE FARMER (CATTLEMAN) CAREERS	1965 \$.15 2 P
FINNEY CO- 411.181 GREENE, CARLA I WANT TO SE A DAIRY FARMER	E 1957 \$2.50 29 P	413.181 FINNEY CD. Horse Breeder Finney CD.	1965 UNPR 4 P
CHILDRENS PRESS, INC. 411.181 PALMER ASSOCIATES DAIRYMAN	1963 UNPR 2 P	413-181 FINNEY CO. RIDING ACADEMY OPERATOR FINNEY CO.	1963 UNPR 4 P
PALMER ASSOCIATES 411-181 PALMER ASSOCIATES RANCHER	1963 UNPR 2 P	413.181 SCIENCE RESEARCH ASSOCIATES, INC. Cattlemen Science Research Associates, Inc.	1966 UNPR 4 P
PALMER ASSOCIATES 411.181 SCIENCE RESEARCH ASSOCIATES, INC. DAIRY FARMERSJUNIOR OCCUPATIONAL BRIEFS	1962 UNPR 4 P	413.181 SCIENCE RESEARCH ASSOCIATES, INC. RANCHERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
SCIENCE RESEARCH ASSOCIATES, INC. 411-181 SCIENCE RESEARCH ASSOCIATES, INC. DIARY FARMERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	413.181 THE AMERICAN HEREFORD ASSOCIATION THE FUTURE CATTLEMAN THE AMERICAN HEREFORD ASSOCIATION	UNPR 79 P
411.884 FINNEY CO. OATHY FARM HELPER FINNEY CO.	1964 UNPR 4 P	413.181 THE CATTLEMAN MAGAZINE RANCHING TODAY THE CATTLEMAN MAGAZINE	UNPR 12 P
411.884 FINNEY CO. ORDER ASSEMBLER (DAIRY)	1965 UNPR 4 P	413.884 DEPARTMENT OF EMPLOYMENT LIVESTOCK HAND DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UMPR 5 P
FINNEY CO. 412 POULTRY FARMING OCCUPATIONS		413.884 FINNEY CD. COWBOY FINNEY CD.	1964 UNPR 4 P
412 DEPARTMENT OF EMPLOYMENT POULTRY FARM HAND DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1965 UNPR 4 P	413.884 GREENE, CARLA I want to be a comboy Childrens Press, Inc.	E 1960 \$2.00 26 P
412 FINNEY CO. POULTRY FARM HELPER	1962 UNPR 4 P	413.884 LANDIN, LES About Comboys Around The World Childrens Press, Inc.	E 1963 \$2.50 46 P
FINNEY CO. 412 FINNEY CO. TURKEY GROWERS HELPER FINNEY CO.	1964 UNPR 4 P	413.887 DEPARTMENT OF EMPLOYMENT SHEEPHERDER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 4 P
412 HOUGH, JOHN W. OPPORTUNITIES IN THE POULTRY INDUSTRY VOCATIONAL GUIDANCE MANUALS	1960 UNPR 100 P	419 ANIMAL FARMING OCCUPATIONS, N.E.C.	
412 JASPER. A. WILLIAM THE POULTRY INDUSTRY BELLMAN PUBLISHING CO.	1958 \$1.00 36 P	419 THE INSTITUTE FOR RESEARCH FUR FARMING AS A CAREER THE INSTITUTE FOR RESEARCH	UNPR 15 P
412 POULTRY SCIENCE ASSOCIATION FIND YOUR CAREER IN THE POULTRY INDUSTRY INTERSTATE PRINTERS AND PUBLISHERS, INC.	UNPR	419.181 CAREERS Beekeeper Careers	1966 \$.15 2 P
412 SCIENCE RESEARCH ASSOCIATES, INC. POULTRYMEN SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	419.181 CHAPPELL. GUY W. RAISING WORMS FOR PLEASURE OR PROFIT TENNESSEE WORM HATCHERY	FREE 20 P
412 THE INSTITUTE FOR RESEARCH POULTRY FARMING AS A CAREER THE INSTITUTE FOR RESEARCH	1958 UNPR 20 P	419.181 FINNEY CO. Beekeeper (Apiarist) Finney Co.	1965 UNPR 4 P
412.181 CAREERS POULTRY FARMER	1965 \$.15 2 P	419.181 FINNEY CO. Beekeepers Helper Finney Co.	1965 UNPR 4 P
CAREERS 412.181 CHRONICLE GUIDANCE PUBLICATIONS, INC. POULTRY FARM MANAGER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	419.181 FINNEY CO. Kennel Operator Finney Co.	1967 UNPR 4 P
412.181 FINNEY CO. LIVESTOCK FARMER FINNEY CO.	1963 UNPR 4 P	419.181 FINNEY CO. Mink Rancher Finney Co.	1966 UNPR 4 P
412.181 FINNEY CO. TURKEY FARMER FINNEY CO.	1967 UNPR 4 P	419.181 HUDSONS BAY CO. Fur Breeder Hudsons Bay Co.	1967 FREE 50 P

419.181 PALMER ASSUCIATES	1963	43 FISHERY AND RELATED OCCUPATIONS	
FUR FARMER PALMER ASSOCIATES	UNPR 2 P	43 AMERICAN FISHERIES SCRIETY	1963
419.181 SCIENCE RESEARCH ASSOCIATES, INC. FUR FARMERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	FISHERIES AS A PROFESSION American fisheries society	FREÉ 7 P
419.181 SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR	43 CAREERS COMMERCIAL FISHERMAN CAREERS	1965 \$.15 2 P
SCIENCE RESEARCH ASSOCIATES, INC. 419-884 FINNEY CO.	4 P 1962	43 CHRONICLE GUIDANCE PUBLICATIONS, INC. FISHERMEN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P
MINK RANCH WORKER Finney Co.	UNPR 4 P	43 CHRONICLE GUIDANCE PUBLICATIONS, INC. FISHERMEN	7 '
42 MISCELLANEOUS FARMING AND RELATED OCCUPATIONS		43 COGGINS, JACK NETS OVERBOARD	1965 \$2.99
421 GENERAL FARMING OCCUPATIONS		DODD, MEAD + CO.	96 P E 1957
421 DEPARTMENT OF EMPLOYMENT SECURITY FARMERS AND FARMHANDS DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF	1960 UNPR 1 P	I WANT TO BE A FISHERMAN Childrens press, Inc.	\$2.00 26 P
UTAH		43 PALMER ASSOCIATES FISHERMAN PALMER ASSOCIATES	1963 UNPR 2 P
THE FARMERS OF THE FUTURE CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 UNPR 3 P	43 SCIENCE RESEARCH ASSOCIATES, INC. FISHERMENJUNIOR OCCUPATIONAL BRIEFS	1962 UNPR 4 P
421 PALMER ASSOCIATES FARMER PALMER ASSOCIATES	1963 UNPR 2 P	SCIENCE RESEARCH ASSOCIATES, INC. 430 U. S. DEPARTMENT OF THE INTERIOR	1964
FARMER ASSOCIATES FARMER PALMER ASSOCIATES 421 THE GUIDANCE CENTRE, ONTARID COLLEGE OF EDUCATION GENERAL FARMER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1964 \$.10 4 P	EMPLOYMENT OPPORTUNITIES IN THE BUREAU OF SPORT FISHERIES AND WILDLIFE SUPERINTENDENT OF DOCUMENTS	\$.30 20 P
EDUCATION 421 THROCKMORTON, R. I.	1964	431 NET, SEINE, AND TRAP FISHERMEN	
SHOULD YOU BE A FARMER NEW YORK LIFE INSURANCE CD.	UNPR 11 P	431 DEPARTMENT OF EMPLOYMENT TUNA FISHERMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR
421-181 CAREERS Farmers Careers	1965 \$. 25 5 P	432 LINE FISHERMEN	4 P
421.181 CHRONICLE GUIDANCE PUBLICATIONS, INC. GENERAL FARMER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P	433 FISHER : MISCELLANEOUS GEAR	
421.101 SCIENCE RESEARCH ASSOCIATES, INC. FARMERS-JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	433 OLDS, HELEN D. COD-FISHERMAN JODY	E 1964 \$2.50
421.883 DEPARTMENT OF EMPLOYMENT GENERAL FARM HAND DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P	MELMONT PUBLISHERS, IAC. 433 SCIENCE RESEARCH ASSOCIATES, IAC. FISHERMEN	62 P 1964 UNPR
421.883 FINNEY CO. FARM HAND FINNEY CO.	1962 UNPR 6 P	SCIENCE RESEARCH ASSOCIATES, INC.	4 P
421.883 FINNEY CO.	1966	435 WHALING DCCUPATIONS	
NUT FARM WORKER FINNEY CD.	UNPR 4 P	436 MARINE LIFE CULTIVATION AND RELATED DCCUPATIONS	
421.887 SCIENCE RESEARCH ASSOCIATES, INC. FARM LABORERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	436 FINNEY CO. TROPICAL FISH BREEDER	1963
422 FARM IRRIGATION WORKERS		FINNEY CO.	UNPR 4 P
422 DEPARTMENT OF EMPLOYMENT IRRIGATOR	1963 UNPR	436.884 FINNEY.CD. FISH HATCHERY WORKER FINNEY CO.	1964 UNPR 4 P
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 423 FARM COUPLES	4 P	437 SPONGE AND SEAWEED GATHERERS	
		439 FISHERY AND RELATED OCCUPATIONS, N.E.C.	
24 FARM MACHINERY OPERATORS, N.E.C.		439 FINNEY CO. LIVE BAIT SUPPLIERS HELPER	1965
29 MISCELLANEOUS FARMING AND RELATED OCCUPA TIONS: N.E.C.		FINNEY CO.	UNPR 4
		44 FORESTRY OCCUPATIONS	
		44 NATIONAL FOREST PRODUCTS ASSOCIATION OPPORTUNITIES UNLIMITED NATIONAL FOREST PRODUCTS ASSOCIATION	1' F 1



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44 U. S. DEPARTMENT DF THE INTERIDR BLM CAREERS IN RESOURCE MANAGEMENT U. S. DEPARTMENT OF THE INTERIDR	1966 Unpr 22 p	449 HANAHURGH, DAVID H. YOUR FUTURE IN FDRESTRY RICHARDS RDSEN PRESS, INC.	1961 \$2.79 159 P
441 FOREST CONSERVATION OCCUPATIONS		449 NATIONAL SCHOOL OF FORESTRY AND CONSERVATION YOUR OUTDOOR CAREER VATIONAL SCHOOL OF FORESTRY AND CONSERVATION	FREE 4 P
441 CLEPPER, MENRY CAREERS IN CONSERVATION RONALD PRESS CD.	1963 \$3.75 141 P	449 THE INSTITUTE FOR RESEARCH Forestry as a career The institute for research	1964 UNPR 24 P
441 DEPARTMENT DF EMPLDYMENT SECURITY FOREST FIRE FIGHTER DEPARTMENT OF EMPLDYMENT SECURITY, STATE DF UTAH	UNPR 2 P	449 THE WILDLIFE SOCIETY A CAREER FOR YOU IN WILDLIFE CONSERVATION THE WILDLIFE SOCIETY	UNPR 7 P
441 GABRIELSDN, IRA N. HILDLIFE CONSERVATION THE MACMILLAN CO.	1966 \$5.95 244 P	449 THE WILDLIFE SDCIETY UNIVERSITIES AND COLLEGES OFFERING CURRICULA IN WILDLIFE CONSERVATION THE WILDLIFE SOCIETY	1965 FREE 2 P
441 HARRISDN, C. WILLIAM Conservationists and what they dd Franklin Watts, Inc.	1963 \$3.95 170 P	449 U. S. DEPARTMENT OF AGRICULTURE Careers in forestry U. S. Department of agriculture	1967 \$.15 22 P
441 HARRISDN, C. WILLIAM CDNSERVATION, THE CHALLENGE OF RECLAIMING DUR PLUNDERED LAND JULIAN MESSNER, INC.	1963 \$3.64 191 P	449 U. S. DEPARTMENT OF AGRICULTURE Careers in Forestry Superintendent of Documents	1965 \$.15 22 P
441 HARRISDN, C. WILLIAM FOREST FIRE FIGHTERS AND WHAT THEY DD FRANKLIN WATTS, INC.	1962 \$3.95 142 P	449 UNIVERSITY DE NEW HAMPSHIRE, DEPARTMENT DE FORESTRY CAREERS IN +DRESTRY UNIVERSITY OF NEW HAMPSHIRE	1967 FREE 4 P
441 HERBERT, FRED W. CAREERS IN MATURAL RESDURGE CONSERVATION HENRY Z. WALCK	1965 \$3.75 109 P		
441 HYDE, WAYNE MHAT DOES A FDREST RANGER DO DODD, MFAD + CD.	E 1964 \$2.79 64 P	45 HUNTING, TRAPPING, AND RELATED OCCUPATIONS 451 HUNTING AND TRAPPING OCCUPATIONS	
441 NFAL, HARRY EDWARD VATURES GUARDIANS JULIAN MESSNER, INC.	1963 \$3.64 191 P	451.181 PALMER ASSOCIATES GAMEKEEPER GAMEKEEPER	1963 UNPR
441 SMITH, JEAN FIND A CAREER IN CONSERVATION G. P. PUTNAMS SONS	1959 \$2.20 160 P	PALMER ASSOCIATES 451.781 FINNEY CO. TRAP LINE DPERATOR FINNEY CO.	2 P 1961 UNPR 4 P
441 SUTTON, ANN + MYRON GUARDING THE TREASURED LANDS J. B. LIPPINCOTT CO.	1965 \$3.75 160 P	451.781 FINNEY CD. TRAPPER FINNEY CD.	1965 UNPR 4 P
441 U.S. DEPARTMENT OF AGRICULTURE Sareers in soil conservation service Superintendent of odcuments	1961 \$.10 11 P	452 HUNTING AND FISHING GUIDES	• •
441 U. S. DEPARTMENT DF AGRICULTURE A JOB WITH THE FOREST SERVICE U. S. DEPARTMENT DF AGRICULTURE	1966 \$.10 13 P	452.868 FINNEY CD. FISHING GUIDE FINNEY CD.	1963 UNPR 4 P
441.384 CAREERS FORESTER AIDE CAREERS	1965 \$.15 2 P	452.868 PALMER ASSDCIATES HUNTING AND FISHING GUIDE PALMER ASSDCIATES	1963 UNPR 2 P
441.384 CHRONICLE GUIDANCE PUBLICATIONS, INC. FORESTRY TECHNICIAN' CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P	46 AGRICULTURAL SERVICE OCCUPATIONS	•
441.394 PALMER AS SOCIATES Forester aide Palmer associat es	1963 UNPR - 2 P	46 DUNCAN, CLYDE H. Find a career in agriculture G. P. Putnams SDNS	1961 \$2.95 160 P
441.384 SCIENCE RES EARCH ASSOCIA TES, INC. FDRESTRY TECHNICIANSJ UNIOR OCC UPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1964 Unpr 4 P	46 ESSEX AGRICULTURAL AND TECHNICAL Institute A POST High Course in Agriculture	UNPR 7 P
441.384 SCIENCE RESEARCH ASSOCIATES, INC. FORESTRY TECHNICIANS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	ESSEX AGRICULTURAL AND TECHNICAL INSTITUTE 46 HOOVER, NORMAN K. HANDADDK OF AGRICULTURAL OCCUPATIONS	1963 \$4.75
441.887 DEPARTMENT OF EMPLOYMENT FOREST FIREFIGHTER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 4 P	THE INTERSTATE PRINTERS AND PUBLISHERS, INC. 46 HUTCHISDN, CHESTER S. YOUR FUTURE IN AGRICULTURE RICHARDS ROSEN PRESS, INC.	254 P 1965 \$3.78 191 P
PRODUCTS, EXCEPT LOGGING			1965 \$4.75
442.887 FINNEY CD. MAPLE SYRUP TAPPER FINNEY CD.	1966 UNPR 4 P	46 THE INSTITUTE FOR RESEARCH CAREERS IN AGRICULTURAL SCIENCE AND MODERN FARMING THE INSTITUTE FOR RESEARCH	1964 UNPR 24 P
449 FDRESTRY DCCUPATIONS, N.E.C.	1957	46 THE DCCUPATIONAL DPPDRTUNITIES SERVICE DCCUPATIONAL GOALS FOR COLLEGE STUDENTS, PART IIAGRICULTURE ANDRELATED SCIENCES THE DHIO STATE UNIVERSITY PRESS	1954 \$1.50 145 P
FORESTRY 62LMAN PUBLISHING CO.	\$1.00 31 P	THE DATE STATE UNIVERSELL PRESS	



46 WALTON, E. V. + GRAY, JARRELL O. AGRICULTURE BELLMAN PUBLISHING CO.	1958 \$1.00 32 P	500.380 DEPARTMENT OF EMPLOYMENT PLATER, PLATER APPRENTICE DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 3 P
461 COTTON GINNING AND COMPRESSING OCCUPATIONS		500,380 FINNEY CO. Electroplater Finney Co.	1967 UNPR 4 P
461.005 OEPARTMENT OF EMPLOYMENT COTTON GIN MANAGER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 6 P	500.380 FINNEY CO. Electroplater Finney Co.	1962 UNPR 4 P
465 BLIGHT AND PEST CONTROL AND BINOWEED ERADICATION OCCUPATIONS		500.380 SCIENCE RESEARCH ASSOCIATES, INC. ELECTROPLATERS	
465 NATIONAL PEST CONTROL ASSOCIATION CAREER OPPORTUNITIES IN THE PEST CONTROL INDUSTRY	UNPR 4 P	SOD.380 SCIENCE RESEARCH ASSOCIATES, INC. ELECTROPLATERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P
NATIONAL PEST CONTROL ASSOCIATION 465.887 NATIONAL ASSOCIATION OF MANUFACTURERS SPRAYER (NURSERY)	UNPR	500.380 SCIENCE RESEARCH ASSOCIATES, INC. ELECTROPLATERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 4 P
NATIONAL ASSOCIATION OF MANUFACTURERS 466 ANIMAL CARETAKING OCCUPATIONS	2 P	500.380 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR ELECTROPLATERS SUPERINTENDENT OF OGCUMENTS	1964 \$.05 4 P
		500.519 SCIENCE RESEARCH ASSDCIATES, INC. IRON AND STEEL WORKERS SCIENCE RESEARCH ASSOCIATES, INC	1966 UNPR 4 P
467 ANIMAL HUSBANDRY SERVICE OCCUPATIONS		501 DIP PLATING OCCUPATIONS	
467.384 PALMER ASSOCIATES AGRICULTURAL TECHNICIAN PALMER ASSOCIATES	1963 Unpr 2 P	501.782 FINNEY CO. Anodizer Finney Co.	1963 UNPR 4 P
469 AGRICULTURAL SERVICE OCCUPATIONS, N.E.C.		EO2 MELTING, DOUBING, CASTING, AND DELATED	
469 ASSOCIATION OF STATE UNIVERSITIES AND LANO-GRANT COLLEGES THERES A NEW CHALLENGE IN AGRICULTURE ASSOCIATION OF STATE UNIVERSITIES AND LAND-GR	20 P	OCCUPATIONS.	
ANT COLLEGES 469 U. S. DEPARTMENT OF AGRICULTURE FOREIGN AGRICULTURAL SERVICE	UNPR	503 PICKLING, CLEANING, DEGREASING, AND RELATED DCCUPATIONS 503.887 FINNEY CD.	1963
U. S. DEPARTMENT OF AGRICULTURE 469 U. S. DEPARTMENT OF AGRICULTURE	2 P 1959	SANDSLASTER FINNEY CO.	UNPR 4 P
A FUTURE FOR YOU IN THE FOREIGN AGRICULTURAL SERVICE U. S. DEPARTMENT OF AGRICULTURE	ÛNPR 10 P	503.887 NATIONAL ASSOCIATION OF MANUFACTURERS SANDPLASTER (FOUNDRY) NATIONAL ASSOCIATION OF MANUFACTURERS	UNPR 2 P
5 PROCESSING OCCUPATIONS		504 HEAT-TREATING OCCUPATIONS	
50 OCCUPATIONS IN PROCESSING OF METAL		504 CHRONICLE GUIDANCE PUBLICATIONS, INC. HEAT TREATER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P
50 CAMPHELL, TOM THE IRON AND STEEL INDUSTRY BELLMAN PUBLISHING CO.	1957 \$1.00 40 P	504 DEPARTMENT OF EMPLOYMENT HEAT TREATER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P
50 DEPARTMENT OF LABOUR, CANADA METAL WORKING OCCUPATIONS QUEENS PRINTER	1964 \$.25 75 P	505 METAL SPRAYING, COATING, AND RELATED OCCUPATIONS	
50 HENKIN, SHEPARD OPPORTUNITIES IN THE STEEL INDUSTRY VOCATIONAL GUIDANCE MANUALS, INC.	1958 UNPR 76 P	509 DCCUPATIONS IN PROCESSING OF METAL, N.E.C.	
500 ELECTROPLATING OCCUPATIONS		509 MACUT, JOHN J. New Technology in Metal Working Occupational Dutlook Quarterly	1965 UNPR 6 P
500.380 BLOUNT, EZRA A. INTRODUCTION TO ELECTROPLATING AMERICAN FLECTROPLATERS SOCIETY, INC.	1961 Unpr 18 P	51 DRE REFINING AND FOUNDRY OCCUPATIONS	
500.380 CAREERS Electroplaters Careers	1966 \$.25 5 P	51 FINNEY CO. FOUNDRY WORKER FINNEY CO.	1962 UNPR 4 P
500.380 CHRONICLE GUIDANCE PUBLICATIONS, INC. ELECTROPLATER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P	51 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN FOUNDRY OCCUPATIONS, OCC. NO. 1450-102	1966 \$.10 10 P
500.380 DEPARTMENT OF EMPLOYMENT ELECTROPLATER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 3 P	SUPERINTENDENT OF COCUMENTS 51 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN THE IRON AND STEEL	1966 \$.10
500.38D DEPARTMENT OF EMPLOYMENT ELECTROPLATER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1967 UNPR 3 P	INDUSTRY, OCC. NO. 1450-106 SUPERINTENDENT OF OCCUMENTS	11 P



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510 MIXING AND RELATED OCCUPATIONS		52 SCIENCE RESEARCH ASSOCIATES, INC. Confectionery industry workers Science research associates, inc.	1964 UNPR 4 P
510.519 CAREERS FOUNDRY OCCUPATIONS CAREERS	1965 \$.25 7 P	52 SCIENCE RESEARCH ASSOCIATES, INC. DAIRY INDUSTRY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P
SEPARATING, FILTERING, AND RELATED OCCUPATIONS		52 SCIENCE RESEARCH ASSOCIATES, INC. OAIRY INDUSTRY PRODUCTION WORKERSJUNIOR OCCUPATIONAL BRIEF SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
512 MELTING OCCUPATIONS		52 SCIENCE RESEARCH ASSOCIATES, INC. ICE CREAM MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
513 ROASTING OCCUPATION.		52 SCIENCE RESEARCH ASSOCIATES. INC. TOBACCO MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P
513.381 DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH FOUNDRYMAN (MOLOER) DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	1967 Unpr 2 P	520 MIXING, COMPOUNDING, BLENDING, KNEADING, SHAPING, AND RELATED OCCUPATIONS	
514 POURING AND CASTING OCCUPATIONS		520.782 FINNEY CO. COOKIE MACHINE OPERATOR FINNEY CO.	1966 UNPR 4 P
515 CRUSHING AND GRINDING OCCUPATIONS		520.782 FINNEY CO. NOOOLE PRESS OPERATOR FINNEY CO.	1966 UNPR 4 P
518 MOLDERS, COREMAKERS, AND RELATED OCCUPATIONS		520°-885 FINNEY CO. Hand PackagerSausage Factory Finney Co.	1964 UNPR 4 P
518 CAREERS Molder Careers	1966 \$.15 2 P	520.885 FINNEY CO. Sausage Stuffer Finney Co.	1964 UNPR 4 P
518 CHRONICLE GUIDANCE PUBLICATIONS, INC. MOLDER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P	521 SEPARATING, CRUSHING, MILLING, CHOPPING, GRINGING, AND RELATED OCCUPATIONS	
518 HEINE, HANS J. THE FOUNDRY OF THE FUTURE CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 UNPR 4 P	521.885 FINNEY CO. Tobacco Cutter Finney Co.	1964 UNPR 4 P
518-381 CAREERS COREMAKERS Careers	1965 \$.25 6 P	521.887 FINNEY CO. PEANUT INSPECTOR FINNEY CO.	1966 UNPR 4 P
518.381 DEPARTMENT OF EMPLOYMENT MOLDER AND COREMAKER (FOUNDRY) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P	522 CULTURING, MELTING, FERMENTING, OISTILLI NG, SATURATING, PICKLING, AGING, ANDRELATED	7.
518.381 SCIENCE RESEARCH ASSOCIATES, INC. MOLDERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	OCCUPATIONS 522.782 FINNEY CO.	1965
519 ORE REFINING AND FOUNDRY OCCUPATIONS.		MEAT SMOKER Finney Co.	UNPR 4 P
519 CAREERS Chippers and Grinders Careers	1964 \$.15 2 P	523 HEATING, RENDERING, MELTING, ORYING, COOLING, FREEZING, AND RELATED OCCUPATIONS	
519.887 SCIENCE RESEARCH ASSOCIATES, INC. FOUNDRY WORKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	523 SCIENCE RESEARCH ASSOCIATES, INC. FROZEN FOODS INDUSTRY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR 4 P
52 OCCUPATIONS IN PROCESSING OF FOOD, TOBACCO, AND RELATED PRODUCTS		523 SCIENCE RESEARCH ASSOCIATES, INC. Frozen food processors Science research associates, inc.	1964 UNPR 4 P
52 AMERICAN FEED MANUFACTURERS ASSOCIATION WERE PROUD TO BE A PART OF THE FEED MANUFACTU RING INDUSTRY	FREE 21 P	523 SCIENCE RESEARCH ASSOCIATES, INC. Meat packing workers Science research associates, inc.	1964 UNPR 4 P
AMERICAN FEED MANUFACTURERS ASSOCIATION 52 AMERICAN MEAT INSTITUTE' OPPORTUNITIES FOR YOU	FREE	523 SCIENCE RESEARCH ASSOCIATES, INC. Meat-packing morkers Science research associates, inc.	1967 UNPR 4 P
AMERICAN MEAT INSTITUTE 52 8UDO, NELSON H.	8 P 1959 \$1.00	523.885 FINNEY CO. BOTTLE STERILIZER (OAIRY) FINNEY CO.	1965 UNPR 4 P
BELLMAN PUBLISHING CO.	36 P 1965 UNPR	523.885 FINNEY CO. Pasteurizer Finney Co.	1962 UNPR 4 P
FINNEY CO. 52 NATIONAL ASSOCIATION OF FOOD CHAINS LOCKING FOR A CAREER	4 P 1967	523.885 FINNEY CO. Pasteurizer Finney Co.	1967 UNPR 4 P
MATIONAL ACCOCIATION OF THE TANK	FREE 5 P	523.887 FINNEY CO. FREEZER LOCKER ATTENDANT FINNEY CO.	1964 UNPR
THE CANNING INDUSTRY NATIONAL CANNERS ASSOCIATION	1963 UNPR 46 P	PERMIT GUS	4 P



524 COATING, ICING, DECORATING, AND RELATED DECUPATIONS		526.885 DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH DYENMAN-BAKER DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF	1967 UNPR 2 P
524.886 FINNEY CO. CANDY-DIPPING MACHINE OPERATOR FINNEY CO.	1966 UNPR 4 P	UTAH 526.885 FINNEY CO. FRY COOK	1961 UNPR
525 SLAUGHTERING, BREAKING, CURING, AND RELATED DCCUPATIONS		FINNEY CO. 526.886 FINNEY CO. 8AKERS HELPER	4 P 1961 UNPR
525 CHRONICLE GUIDANCE PUBLICATIONS, INC. MEAT PACKING INDUSTRY WORKERS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P	FINNEY CO. 526.886 FINNEY CO. 8 AKERY SHIPPING ROOM HELPER	4 P 1964 Unpr
525 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION BUTCHER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	1965 \$.10 4 P	FINNEY CO. 526.886 FINNEY CO. 8AKERY STOCK MAN FINNEY CO.	4 P 1964 UNPR 4 P
525-381 AMALGAMATED MEAT CUTTERS + BUTCHER Workmen Meat Packing workers Amalgamated meat cutters + Butcher workmen	UNPR 5 P	526.886 FINNEY CO. DIVIDING-MACHINE OPERATORS HELPER (BAKERY) FINNEY CO. 526.886 FINNEY CO.	1964 UNPR 4 P
525.381 SCIENCE RESEARCH ASSOCIATES, INC. BUTCHERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC. 525.887 FINNEY CO.	1962 UNPR 4 P	PAN GREASER (BAKERY) FINNEY CO. 526.886 FINNEY CO.	1965 UNPR 4 P
525.887 FINNEY CO. POULTRY CLEANER FINNEY CO.	1964 UNPR 4 P	FINNEY CO.	UN PR 4 P
526 CODKING AND BAKING OCCUPATIONS. N.E.C.		529 OCCUPATIONS IN PROCESSING OF FOOD. TOBACCO, AND RELATED PRODUCTS, N.E.C.	
526 NATIONAL BAKING SCHOOL OPPORTUNITIES IN THE BAKING INDUSTR. NATIONAL BAKING SCHOOL	1964 FREE 32 P	529 CHRONICLE GUIDANCE PUBLICATIONS, INC. DAIRY PLANT OPERATION CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P
526 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN BAKING INDUSTRY, DOC. NO. 1450-97 SUPERINTENDENT OF DOCUMENTS	1966 \$.10 7 P	529 CHRONICLE GUIDANCE PUBLICATIONS. INC. TOBACCO PRODUCTS (MFG) OCCUPATIONS CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.35 4 P
526.781 CAREERS BAKER CAREERS	1964 \$.15 2 P	529 DEPARTMENT OF EMPLOYMENT CELLAR FOREMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 529 FINNEY CO.	1964 UNPR 4 P
526.781 CHRONICLE GUIDANCE PUBLICATIONS, INC. BAKER CHRONICLE GUIDANCE PUBLICATIONS, INC.		DOTATO AND CUED ENCOPERIOR ADDRESS COME	1964 UNPR 4 P
526.781 COLONIUS, LILLIAN, ET AL AT THE BAKERY MELMONT PUBLISHERS, INC.	E 1967 \$2.50 31 P	CANNERY HORKERS SCIENCE RESEARCH ASSOCIATES, INC. 529-381 FINNEY CO.	UNPR 4 P
526.781 DEPARTMENT OF EMPLOYMENT BAKERS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 6 P	CHEESE MAKER FINNEY CO. 529.381 PALMER ASSOCIAȚES	UNPR 4 P 1963
526.781 DEPARTMENT OF EMPLOYMENT SECURITY BAKERS DEPARTMENT OF EMPLOYMENT SECURITY	UNPR 2 P	CANDY MAKER PALMER ASSOCIATES 529.381 SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 2 P 1962
526.781 FINNEY CO. Baker Finney Co.	1964 UNPR 4 P	CANDYMAKERSJUNIOR OCCUPATIONAL BRIEF SCIENCE RESEARCH ASSOCIATES, INC. 529.387 FINNEY CO.	UNPR 4 P 1966
526.781 GREENE, CARLA I Want to be a baker Childrens press, inc.	E 1956 \$2.50 28 P	GRAIN INSPECTOR FINNEY CD. 529.687 FINNEY CD.	UNPR 4 P 1962
526.781 PALMER ASSOCIATES Baker Palmer associates	1963 UNPR 2 P	EGG CANDLER Finney CD. 529.687 Finney CD.	UNPR 4 P 1964
526.781 SCIENCE RESEARCH ASSOCIATES, INC. BAKERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	SAUSAGE CASING STRIPPER FINNEY CD. 529.782 FINNEY CD.	UNPR 4 P 1963
526.781 SCIENCE RESEARCH ASSOCIATES, INC. BAKERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	BUTTER MAKER Finney CD. 529.782 Finney CD.	UNPR 4 P 1964
526.781 SCIENCE RESEARCH ASSOCIATES, INC. BAKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	ICE CREAM PLANT COTLER MAN FINNEY CO. 529.885 FINNEY CO.	UNPR 4 P
526.781 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF BAKER	1965 \$.10	NODOLE DOUGH FRYER FINNEY CO.	UNPR 4 P
THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	4 P	529.886 FINNEY CO. CANDY INSPECTOR FINNEY CO.	1963 UNPR 4 P
526.782 FINNEY CO. DOUGHNUT MACHINE OPERATOR FINNEY CO.	1963 UNPR 4 P	529.886 FINNEY CO. Trimmer (Cannery) Finney Co.	1965 UNPR 4 P



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529.887 FINNEY CO. COOKS HELPER FINNEY CO.	1961 UNPR 4 P	94 PETROLEUM TODAY PETROLEUM TODAY, FALL PETROLEUM TODAY	1965 UNPR 32 P
53 OCCUPATIONS IN PROCESSING OF PAPER AND RELATED MATERIALS		54 SCIENCE RESEARCH ASSOCIATES, INC. PETROLEUM REFINERY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
53 AMERICAN PAPER INDUSTRY PREPARE FOR CAREER OPPORTUNITIES IN PULP AND	1966 UNPR	SCIENCE RESEARCH ASSOCIATES, INC. PETROLEUM REFINERY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR 4 P
PAPER CHRONICLE GUIDANCE PUBLICATIONS, INC. 53 FINNEY CO.	12 P	54 THE INSTITUTE FOR RESEARCH Careers in the OIL and Gas Industry The institute for research	1965 UNPR 24 P
BARKER MAN (PAPER INDUSTRY) FINNEY CO.	1964 UNPR 4 P	54 U.S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK IN PETROLEUM PRODUCTION AND REFINING OCCUPATIONS	1964 \$.10 12 P
73 PAPER INDUSTRY CAREER GUIDANCE COMMIT TEE GROW WITH AN EXCITING BUSINESS PAPER INDUSTRY CAREER GUIDANCE COMMITTEE	1961 FREE 23 P	SUPERINTENDENT OF COCUMENTS 54 U. S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK IN PETROLEUM AND NATURAL GAS	1966
53 SCIENCE RESEARCH ASSOCIATES, INC. PAPER INDUSTRY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	PRODUCTION AND PROCESSING OCCUPATIONS, DOC. 1450-108 SUPERINTENDENT OF DOCUMENTS	13 P
53 SCIENCE RESEARCH ASSOCIATES, INC. PAPERMAKING PRODUCTION WORKERSJUNIOR OCCUPA TIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	540 MIXING AND BLENDING OCCUPATIONS	
53 THE PULP + PAPER INDUSTRY WHAT YOU SHOULD KNOW ABOUT CAREER OPPORTUNITIES THE PULP + PAPER INDUSTRY	UNPR 31 P	541 FILTERING, STRAINING, AND SEPARATING OCCUPATIONS	
53 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN THE PULP, PAPER, AND ALLIED PRODUCTS INDUSTRY, DOC. NO. 1450-109	1966 \$.10 9 P	DCCUPATIONS SUBLIMING. AND CARBONIZING	
SUPERINTENDENT OF ODCUMENTS 530 GRINDING, SEATING, AND MIXING OCCUPATIONS		542.280 FINNEY CO. STILLMAN (PETROLEUM REFINERY) FINNEY CO.	1963 UNPR 4 P
532 COOKING AND DRYING OCCUPATIONS		543 ORVING, HEATING, AND MELTING OCCUPATIONS	
533 CODLING, BLEACHING, SCREENING, WASHING, AND RELATED OCCUPATIONS		544 GRINDING AND CRUSHING OCCUPATIONS	
534 CALENDERING, SIZING, COATING, AND RELATED		546 REACTING OCCUPATIONS, N.E.C.	
OCCUPALIONS		549 OCCUPATIONS IN PROCESSING OF PETROLEUM, COAL, NATURAL AND MANUFACTURED GAS, AND	
CARTON WAXER (BOX FACTORY)	1965 UNPR 4 P	RELATED PRODUCTS. N.E.C.	
CATCHER (BOX FACTORY)	1963 UNPR 4 P	PETROLEUM REFINING OCCUPATIONS CAREERS	1967 \$.25 7 P
535 FORMING OCCUPATIONS, N.E.C.		549 FRITZ, WILBERT G. COAL VATIONAL COAL ASSOCIATION	1963 Free 22 P
539 OCCUPATIONS IN PROCESSING OF PAPER AND RELATED MATERIALS, N.E.C.		549 NATIONAL COAL ASSOCIATION CLASS REPORT-COAL NATIONAL COAL ASSOCIATION	1961 UNPR 22 P
539.384 FINNEY CO. PAPER TESTER	1964 UNPR	549 NATIONAL COAL ASSOCIATION COAL AID TO HIGHER EDUCATION VATIONAL COAL ASSOCIATION	1965 FREE 12 P
539.782 FINNEY CO. PAPER MACHINE OPERATOR	4 P 1964 JNPR	55 OCCUPATIONS IN PROCESSING OF CHEMICALS, PLASTIC SYNTHETICS, RUBBER, PAINT, AND RELATED PRODUCTS	દ ,
4 OCCUPATIONS IN PROCESSING OF PETROLEUM. COAL.	4 P	55 DEARLE, DENIS A. Opportunities in Plastics Careers Vocational Guidance Manuals	1963 \$1.45 144 P
	1965	DEPARTMENT OF EMPLOYMENT COATING INDUSTRY OCCUPATIONS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 8 P
FRANKLIN WATTS, INC.	3.95 52 P 1952	55 DEPARTMENT OF EMPLOYMENT PLASTICS PRODUCTS MANUFACTURING OCCUPATIONS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 7 P
VUCATIONAL GUIDANCE MANUALS 9 10 10 10 10 10 10 10 10 10	JNPR 95 P	55 EMANUEL, MYRON BETTER LIVING E. I. DU PONT DE NEMOURS + CO.	1966 UNPR 24 P
	JNPR 32 P	55_ FINNEY CO.	24 P 1962



55 SCIENCE RESEARCH ASSOCIATES: INC. ORUG MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATES: INC.	1966 UNPR 4 P	558 REACTING OCCUPATIONS, N.E.C.	
55 SCIENCE RESEARCH ASSOCIATES, INC. DRUG MANUFACTURING WORKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	PLASTICS, SYNTHETICS, RUBBER, PAINT, AND RELATED PRODUCTS, N.E.C.	
55 SCIENCE RESEARCH ASSOCIATES, INC. INDUSTRIAL CHEMICAL MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	559.380 OIVISION OF EMPLOYMENT SECURITY, STATE OF NEW JERSEY CHEMICAL OPERATOR OLVISION OF EMPLOYMENT SECURITY, STATE OF NEW	1967 FREE 8 P
55 SCIENCE RESEARCH ASSOCIATES, INC. PAINT, VARNISH, AND LACQUER INDUSTRY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR 4 P	JERSEY 559.885 CAREERS	1962
55 SCIENCE RESEARCH ASSOCIATES, INC. PAINT, VARNISH, AND LACQUER INDUSTRY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	TIRE VULCANIZER Careers	UNPR 2 P
55 SCIENCE RESEARCH ASSOCIATES, INC. RUBBER INDUSTRY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR 4 P	56 OCCUPATIONS IN PROCESSING OF WOOD AND WOOD PRODU	1966
55 SCIENCE RESEARCH ASSOCIATES, INC. RUBBER INDUSTRY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	WELFARE AIOS TO STUDENTS Department of Health, Education and Welfare	UNPR 45 P
55 SCIENCE RESEARCH ASSOCIATES, INC. RUBBER PRODUCTS WORKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	560 MIXING AND RELATED OCCUPATIONS	
55 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN THE INDUSTRIAL CHEMICAL	1966 \$.10	561 WOOD PRESERVING AND RELATED OCCUPATIONS	
INDUSTRY, DOC. NO. 1450-99 Superintendent of documents	7 'P	562 SATURATING, COATING, AND RELATEL OCCUPAT 10NS, N.E.C.	
550 MIXING AND BLENDING OCCUPATIONS	•••	563 ORYING, SEASONING, AND RELATED OCCUPATIONS	
550.381 DEPARTMENT OF EMPLOYMENT COATINGS INDUSTRY OCCUPATIONS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 9 P	569 OCCUPATIONS IN PROCESSING OF WOOD AND WOOD	
550.885 FINNEY CO. COMPOUNDER (COSMETIC INDUSTRY) FINNEY CO.	1965 UNPR 4 P	PRODUCTS, N.E.C.	
550.885 FINNEY CO. Paint Mixer Finney Co.	1964 UNPR 4 P	57 OCCUPATIONS IN PROCESSING OF STONE, CLAY, GLASS, AND RELATED PRODUCTS	
551 FILTERING, STRAINING, AND SEPARATING OCCUPATIONS		57 SCIENCE RESEARCH ASSOCIATES, INC. GLASS MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P
552 DISTILLING OCCUPATIONS		57 SCIENCE RESEARCH ASSOCIATES, INC. POTTERY MANUFACTURING INDUSTRY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR 4 P
553 HEATING, BAKING, DRYING, SEASONING, Melting, and Heat-treating occupations		570 CRUSHING, GRINOING, AND MIXING OCCUPATIONS 570 SCIENCE RESEARCH ASSOCIATES, INC.	1044
554 COATING, CALENCERING, LAMINATING, AND		570 SCIENCE RESEARCH ASSOCIATES. INC. CEMENT MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATES. INC.	1966 UNPR 4 P
FINISHING OCCUPATIONS		571 SEPARATING OCCUPATIONS	
555 GRINOING AND CRUSHING OCCUPATIONS		572 MELTING OCCUPATIONS	
556 CASTING AND MOLDING OCCUPATIONS, N.E.C.		573 8AKING, DRYING, AND HEAT-TREATING DECUPA	
556.885 NATIONAL ASSOCIATION OF MANUFACTURERS Compression molder Helper (Plastics) National association of Manufacturers	UNPR 2 P	574 IMPREGNATING, COATING, AND GLAZING	
557 EXTRUDING OCCUPATIONS		OCCUPATIONS	
557.782 FINNEY CO. Extruder operator (plastics) Finney Co.	1966 UNPR 4 P	575 FORMING OCCUPATIONS	
557.884 NATIONAL ASSOCIATION OF MANUFACTURERS EXTRUSION OPERATOR HELPER (PLASTICS)	UNPR	575.781 FINNEY CO. GLASSBLOWER FINNEY CO.	1965 UNPR 4 P
NATIONAL ASSOCIATION OF MANUFACTURERS	2 P	575.781 SCIENCE RESEARCH ASSOCIATES, INC. GLASS BLOWERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P
		579 OCCUPATIONS IN PROCESSING OF STONE, CLAY, GLASS, AND RELATED PRODUCTS, N.E.C	C



579.887 FINNEY CO. CONSTRUCTION CLEAN-UP MAN FINNEY CO.	1965 UNPR 4 P	589 OCCUPATIONS IN PROCESSING OF LEATHER, TEXTILES, AND RELATED PRODUCTS, N.E.C.	
58 OCCUPATIONS IN PROCESSING OF LEATHER, TEXTILES RELATED PRODUCTS		589 THE INSTITUTE FOR RESEARCH Careers in the fur industry The institute for research	1958 Unpr 23 P
58 AMERICAN TEXTILE MANUFACTURERS INSTITUTE UTE YOUR CAREER IN TEXTILES	FREE 16 P	589.687 FINNEY CO. GRADER (CANNERY) FINNEY CO.	1966 UNPR 4 P
AMERICAN TEXTILE MANUFACTURERS INSTITUTE 58 FINNEY CO. CHALKEN (CLOTHING INDUSTRY) FINNEY CO.	1963 UNPR & P	59 PROCESSING OCCUPATIONS, N.E.C. 59 HOONETT, EDWARD SO YOU WANT TO GO INTO INDUSTRY	1960 \$3.50
58 SCIENCE RESEARCH ASSOCIATES, INC. LEATHER MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P	HARPER + BROTHERS 59 SCIENCE RESEARCH ASSOCIATES. INC. ALUMINUM INDUSTRY WORKERS	160 P 1965 UNPR
58 SCIENCE RESEARCH ASSOCIATES, INC. TEXTILE FINISHERS AND OVERSJUNIOR OCCUPATIO VAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1964 Unpr 4 P	SCIENCE RESEMBLE ASSOCIATES INC. 590 OCCUPATIONS IN PROCESSING PRODUCTS FROM ASSORTED MATERIALS	4 P
50 THE OHIO LEATHER CO. THE STORY OF LEATHER THE OHIO LEATHER CO.	1949 Unpr 80 p	599 MISCELLANEOUS PROCESSING OCCUPATIONS,	
580 SHAPING, BLOCKING, STRETCHING, AND TENTERING OCCUPATIONS		599 FINNEY CD. METAL SHAVINGS HAULER FINNEY CO.	1965 UNPR 4 P
580.589 SCIENCE RESEARCH ASSOCIATES, INC. FUR INDUSTRY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 Unpr 4 P	599 FINNEY CO. PLANT MAN (BAKER SUPPLY COMPANY) FINNEY CO.	1965 UNPR 4 P
581 SEPARATING, FILTERING, AND ORVING OCCUPA TIONS		599.885 FINNEY CO. Sprayman Finney Co.	1962 UNPR 4 P
582 WASHING, STEAMING, AND SATURATING OCCUPA TIONS		6 MACHINE TRADES OCCUPATIONS	
502 SCIENCE RESEARCH ASSOCIATES, INC. FINDING OUT ABOUT TEXTILE FINISHERS AND OYERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 3 P	6 STERN, BENJAMIN J. OPPORTUNITIES IN MACHINE SHOP TRACES VOCATIONAL GUIDANCE MANUALS	1965 \$1.45 112 P
582.885 FINNEY CO. GARMENT STEAMER (KNIT GOODS) FINNEY CO. 582.885 FINNEY CO.	1963 UNPR 4 P	60 METAL MACHINING OCCUPATIONS 60 KANSAS STATE EMPLOYMENT SERVICE	1967
YARN POLER FINNEY CO. 582 886 FINNEY CO.	UNPR 4 P	MACHINE OPERATOR, GENERAL KANSAS STATE EMPLOYMENT SERVICE 60 MISSISSIPPI EMPLOYMENT SECURITY	FREE 2 P
TUBE BOY (WOOLEN TEXTILE MILL) FINNEY CO.	UNPR 4 P	COMMISSION MACHINE SHOP AND RELATED OCCUPATIONS MISSISSIPPI EMPLOYMENT SECURITY COMMISSION O U. S. DEPARTMENT OF LABOR	FREE 11 P
SOS IRONING, PRESSING, GLAZING, STAKING, CALENDERING, AND EMBOSSING OCCUPATIONS 583.885 FINNEY CO.	1964	EMPLOYMENT DUTLOOK IN MACHINING OCCUPATIONS, OCC. NO. 1450-45 SUPERINTENDENT OF OCCUMENTS	\$.15 15 P
TINNING MACHINE OPERATOR (CALENDAR) FINNEY CO.	UNPR 4 P	600 MACHINISTS AND RELATED OCCUPATIONS 600 CAREERS	1961
584 MERCERIZING, COATING, AND LAMINATING DCCUPATIONS		MACHINIST CAREERS 600 CAREERS	UNPR 2 P 1964
585 SINGEING, CUTTING, SHEARING, SHAVING, AND NAPPING OCCUPATIONS		MACHINIST, ALL ROUND CAREERS 600 CAREERS METAL PATTERMAKER	\$.25 7 P 1967 \$.15
585.885 FINNEY CO. Wire Edger (hat factory) Finney Co.	1966 UNPR 4 P	CAREERS, INC. 600 EMPLOYMENT SECURITY AGENCY MACHINIST	2 P 1961 UNPR
586 FELTING AND FULLING OCCUPATIONS 587 BRUSHING AND SHRINKING OCCUPATIONS		EMPLOYMENT SECURITY AGENCY, STATE OF 10AHO 600 MISSISSIPPI EMPLOYMENT SECURITY COMMISSION MAINTENANCE MECHANIC (ANY INO.) II	4 P 1963 FREE 11 P
STATE OF THE STATE		MISSISSIPPI EMPLOYMENT SECURITY COMMISSION 600 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION PATTERNMAKER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	1964 \$.10 4 P



600 THE INSTITUTE FOR RESEARCH MACHINIST AND MACHINE-SHOP OPERATION AS A CAREER THE INSTITUTE FOR RESEARCH	1962 Unpr 24 P	600.699 CAREERS Skilled Careers (Skilled Trades and Crafts) Careers	1963 UNPR 4 P
600.131 FINNEY CO. Machine Shop Foreman Finney Co.	1965 UNPR 4 P	TOOLMAKERS AND RELATED OCCUPATIONS	
600.280 CAREERS Instrument maker Careers		601 NATIONAL MACHINE TOOL BUILDERS ASSOCI ATION Machine Toolstoday National machine tool Builders association	1965 UNPR 47 P
600.280 CAREERS Metal Patternmaker Jareers	1963 UNPR 2 P	601 RYLANDER, ANDREW E. THE TOOL AND GIE INGUSTRY BELLMAN PUBLISHING CO.	1955 \$1.00 26 P
600.280 CHRONICLE GUIOANCE PUBLICATIONS, INC. Instrument maker Chronicle Guioance Publications, Inc.	1965 \$.35 4 P		1964 \$.15 2 P
600.280 CHRONICLE GUIOANCE PUBLICATIONS, INC. MACHINIST CHRONICLE GUIOANCE PUBLICATIONS, INC.	1962 \$.35 4 P	601.280 CAREERS Tool Naker Careers	1963 \$.15 2 P
600.28G CHRONICLE GUIOANCE PUBLICATIONS, INC. PATTERNMAKER CHRONICLE GUIOANCE PUBLICATIONS, INC.	1963 \$.35 4 P	601.280 CHRONICLE GUIOANCE PUBLICATIONS, INC. SEMI-SKILLEO MACHINE TOOL OPERATOR CHRONICLE GUIOANCE PUBLICATIONS, INC.	1962 \$.35 4 P
600.280 OEPARTMENT OF EMPLOYMENT MACHINIST OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA			1964 UNPR 4 P
600.280 OEPARTMENT OF EMPLOYMENT PATTERNMAKER (FOUNORY) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P	601.280 OEPARTMENT OF EMPLOYMENT TOOL AND DIE MAKER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 2 P
600.280 FINNEY CO. Machinist Finney Co.	1967 Unpr 4 P	601.280 OIVISION OF EMPLOYMENT SECURITY TOOL AND DIE MAKER OIVISION OF EMPLOYMENT SECURITY, STATE OF NEW	1963 FREE 10 P
600.280 FLORIOA STATE EMPLOYMENT SERVICE MACHINIST FLORIOA STATE EMPLOYMENT SERVICE	1961 FREE 9 P	JERSEY 601.280 FINNEY CO. TOOL AND OIE MAKER	1964 UNPR
	1962 \$.50 6 P	FINNEY CO. 601.280 INDIANA EMPLOYMENT SECURITY DIVISION TOOL AND DIE MAKER	4 P 1964 UNPR
PERSONNEL SERVICES, INC. 600.280 INDIANA EMPLOYMENT SECURITY DIVISION MACHINIST INDIANA EMPLOYMENT SECURITY DIVISION	1964 UNPR 4 P	INDIANA EMPLOYMENT SECURITY DIVISION 601.280 MICHIGAN EMPLOYMENT SECURITY COMMISSION TOOL AND DIE MAKERS	\$. 25
600.280 PALMER ASSOCIATES Instrument maker Palmer associates	1963 UNPR 2 P	601.280 MICHIGAN EMPLOYMENT SECURITY COMMISSION TOOLMAKER	16 P UNPR
600.280 PALMER ASSOCIATES MACHINIST PALMER ASSOCIATES	1963 UNPR 2 P	MICHIGAN EMPLOYMENT SECURITY COMMISSION 601.280 PALMER ASSOCIATES TOOL AND DIE MAKER PALMER ASSOCIATES	2 P 1963 UNPR
600.280 SCIENCE RESEARCH ASSOCIATES, INC. INOUSTRIAL MACHINERY REPAIRMENJUNIOR OCCUPA TIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	601.280 SCIENCE RESEARCH ASSOCIATES, INC. MACHINE TOOL OPERATORS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	2 P 1962 UNPR 4 P
600.280 SCIENCE RESEARCH ASSOCIATES, INC. INOUSTRIAL MACHINERY REPAIRMEN SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	401 000 0000000000000000000000000000000	
600.280 SCIENCE RESEARCH ASSOCIATES, INC. Instrument makers Science Research Associates, Inc.	1964 Unpr 4 P	601.280 SCIENCE RESEARCH ASSOCIATES, INC. TOOL AND DIE MAKERS SCIENCE RESEARCH ASSOCIATES, INC.	4 P 1963 UNPR
600.280 SCIENCE RESEARCH ASSOCIATES, INC. MACHINISTS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UN PR 4 P	601.280 THE GUIOANCE CENTRE, ONTARIO COLLEGE OF EDUCATION TOOLMAKER	4 P 1964 \$-10
600.280 SCIENCE RESEARCH ASSOCIATES, INC. MACHINISTS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION	4 P
600.280 THE GUIOANCE CENTRE, ONTARIO COLLEGE OF MACHINIST	1965 \$•10 4 P	601.281 OEPARTMENT OF EMPLOYMENT Tool inspector Oepartment of employment, state of california	1962 UNPR 3 P
THE GUIDANCE CENTRE. ONTARIO COLLEGE OF EOUCATION		601.281 PALMER ASSOCIATES INSPECTOR PALMER ASSOCIATES	1963 UNPR 2 P
600.381 CHRONICLE GUIOANCE PUBLICATIONS, INC. LAYOUT MAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P	601.381 KANSAS STATE EMPLOYMENT SERVICE TEMPLATE MAKER KANSAS STATE EMPLOYMENT SERVICE	1967 FREE 2 P
600.609 C'AREERS MACHINE TOOL OPERATORS CAREERS	1967 \$.25 6 P	602 GEAR MACHINING DCCUPATIONS	- •
600.609 CAREERS MACHINE TOOL OPERATORS CAREERS	1962 UNPR 7 P	603 ABRADING OCCUPATIONS	
600-609 SUTHERLAND, IAN R. MACHINE OPERATORS CAREERS	1960 UNPR 4 P	603 CAREERS TOOL GRINDER CAREERS, INC.	1967 \$.15 2 P



			A-141
604 TURNING OCCUPATIONS		610.381 PALMER ASSOCIATES BLACKSMITH PALMER ASSOCIATES	1963 UNPR 2 P
604 CAREERS LATHE OPERATOR, AUTOMATIC (MACHINE SHOP) CAREERS, INC.	1967 \$.15 2 P	610.381 SCIENCE RESEARCH ASSOCIATES, INC. BLACKSMITH SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR 4 P
604 CHRONICLE GUIDANCE PUBLICATIONS, INC. Setup man (machine Shop) Chronicle Guidance Publications, Inc.	1966 \$.35 4 P	610.381 SCIENCE RESEARCH ASSOCIATES, INC. BLACKSMITHSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR
604.380 FINNEY CO. TURRET LATHE OPERATOR FINNEY CO.	1962 UNPR 4 P	610.381 SCIENCE RESEARCH ASSOCIATES, INC. BLACKSMITHS SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR 4 P
604.885 CAREERS LATHE OPERATOR, AUTOMATIC (MACHINE SHOP) CAREERS	1962 UNPR 2 P	610.612 CAREERS FORGE SHOP OCCUPATIONS SAREERS	1967 \$.25 9 P
605 MILLING AND PLANING OCCUPATIONS		610.619 CAREERS Forge Shop Occupations Careers	1962 \$.25 6 P
605.885 CAREERS MILLING MACHINE OPERATOR CAREERS	1967 \$.15 2 P	610.639 CAREERS DIESEL MECHANICS (TRAINING GUIDE NO. 9) CAREERS	1966 UNPR 2 P
605.895 CAREERS SEMI AUTOMATIC MILLING MACHINE OPERATOR CAREERS	1963 UNPR 2 P	611 PRESS FURGING OCCUPATIONS	
606 BORING OCCUPATIONS		612 FORGING OCCUPATIONS, N.E.C.	
606.782 FINNEY CO. JIG BORE OPERATOR FINNEY CO.	1962 UNPR 4 P	613 SHEET AND BAR ROLLING OCCUPATIONS	
607 SAWING OCCUPATIONS .		614 EXTRUDING AND ORAWING OCCUPATIONS	
609 METAL MACHINING OCCUPATIONS, N.E.C.		615 PUNCHING AND SHEARING OCCUPATIONS	
609 DEPARTMENT OF EMPLOYMENT MACHINE-SHOP INSPECTORS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P	615.782 FINNEY CO. PUNCH PRESS OPERATOR	1962 UNPR 4 P
609 OIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI MACHINE TOOL OPERATOR DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	1963 UNPR 4 P	FINNEY CO. 616 FABRICATING MACHINE OCCUPATIONS	4 7
609.289 CHRONICLE GUIDANCE PUBLICATIONS, INC. MECHANICAL TECHNICIAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1961 \$.35 4 p	617 FORMING OCCUPATIONS, N.E.C.	
609.684 SCIENCE RESEARCH ASSOCIATES, INC. FACTORY INSPECTORS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	619 MISCELLANEOUS METALWORKING OCCUPATIONS, N.E.	:
609.684 SCIENCE RESEARCH ASSOCIATES, INC. FACTORY INSPECTORS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	619 CAREERS PRODUCTION MACHINE TENOER CAREERS	1967 \$.15 2 P
61 METALWORKING OCCUPATIONS, N.E.C.		62 MECHANICS AND MACHINERY REPAIRMEN	
61 SCIENCE RESEARCH ASSOCIATES, INC. AUTOMOBILE MANUFACTURING WORKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	62 U.S. DEPARTMENT OF LABOR YOUR JOB AS A REPAIRMAN OR MECHANIC SUPERINTENDENT OF DOCUMENTS	1966 FREE 3 P
61 SCIENCE RESEARCH ASSOCIATES, INC. AUTOMOBILE MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR 4 P	620 MOTORIZED VEHICLE AND ENGINEERING EQUIPMENT	
610 HAMMER FORGING OCCUPATIONS		620 AUTOMOBILE MANUFACTURERS ASSOCIATION,	1967 FREE
610 OEPARTMENT OF EMPLOYMENT FORGE SHOP OCCUPATIONS OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 5 P	CAREER OPPORTUNITIES IN AUTOMOTIVE SERVICE AUTOMOBILE MANUFACTURERS ASSOCIATION, INC. 620 AUTOMOBILE MANUFACTURERS ASSOCIATION	8 P
610.301 CAREERS BLACKSMITH	1965 \$.15	OPPORTUNITIES IN AUTOMOTIVE SERVICE AUTOMOBILE MANUFACTURERS ASSOCIATION 620 CAREERS	UNPR 6 P
CAREERS 610.381 CHRONICLE GUIOANCE PUBLICATIONS, INC. BLACKSMITH	2 P 1967 \$.35	AUTOMOTIVE MECHANICS CAREERS. INC.	1967 UNPR 2 P
CHRONICLE GUIDANCE PUBLICATIONS, INC. 610.381 DEPARTMENT OF EMPLOYMENT SECURITY	4 P	620 CAREERS AUTOMOTIVE MECHANIC CAREERS	1962 \$.25 7 P
BLACKSMITH OEPARTMENT OF EMPLOYMENT, STATE OF UTAH	UNPR 2 P	620 CAREERS AUTOMOTIVE MECHANICS (CAREER TRAINING GUIDE NO. 26) CAREERS	1962 UNPR 2 P



62D CAREERS AUTOMOTIVE MECHANIC CAREERS	1967 \$.25 8 P	620.281 EMPLOYMENT SECURITY AGENCY AUTOMOBILE MECHANIC EMPLOYMENT SECURITY AGENCY: STATE OF IOAHO	1962 UNPR 4 P
62D CAREERS Truck and bus mechanic Careers	1967 \$.15 2 P	620.281 FINNEY CO. Auto Body Mechanic Finney Co.	1965 Unpr 4 P
620 CAREY, MAX JOB OPPORTUNITIES IN AUTOMOTIVE SERVICE U. S. DEPARTMENT OF LABOR	1044	620.281 FINNEY CO.	1961 UNPR 4 P
620 CAREY, MAX Job Opportunities in Automotive Service Carey, Max	1966 UNPR 4 P	620.281 FINNEY CO. Automobile Service Manager Finney Co.	1962 UNPR 4 P
620 CHRONICLE GUIDANCE PUBLICATIONS, INC. HEATING, AIR-CONDITIONING AND REFRIGERATION MECHANIC ANO/OR SERVICEMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$. 35 4 P		1966 UNPR 4 P
620 DEPARTMENT OF EMPLOYMENT SECURITY AUTORODY AND FENDER REPAIRMAN DEPARTMENT OF EMPLOYMENT, STATE OF UTAH	UNPR 2 P	620.281 FINNEY CO. TRACTOR MECHANIC FINNEY CO. 620.281 INDEPENDENT GARAGE OWNERS OF AMERICA,	1963 UNPR 4 P
620 OEPARTMENT OF EMPLOYMENT AUTOMOBILE DETAILER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 3 P	INC.	FREE 4 P
620 DEPARTMENT OF EMPLOYMENT GARAGE SERVICE SALESMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 3 P	620.281 LESH, SEYMOUR THE RECRUITMENT AND TRAINING OF AUTOMOBILE MECHANICS SUPERINTENDENT OF DOCUMENTS	1965 \$. 15 19 P
620 FLORIDA STATE EMPLOYMENT SERVICE AUTO MECHANIC FLORIDA STATE EMPLOYMENT SERVICE	1958 Free 9 P		1961 \$.25 19 P
620 THE INSTITUTE FOR RESEARCH AUTOMOBILE MECHANIC, TECHNICIAN, AND REPAIR SHOP OWNER-CAREERS THE INSTITUTE FOR RESFARCH	1966 UNPR 23 P		UNPR 2 P
620 U.S. DEPARTMENT OF LABOR TRUCK AND BUS MECHANICS SUPERINTENDENT OF DOCUMENTS	1967 FRE E 3 P	620-281 PALMER ASSOCIATES AUTO MECHANIC PALMER ASSOCIATES	1963 UNPR 2 P
	1965 \$.15 2 P		1964 UNPR 4 P
620.201 CAREERS JOB OPPORTUNITIES IN AUTOMOTIVE SERVICE CAREERS	. 1966 UNPR 4 P	620.281 SCIENCE RESEARCH ASSOCIATES, INC. Automobile MechanicsJunior Occupational Briefs Science Research Associates, Inc.	1962 UNPR 4 P
	1962 UNPR 2 P	620.281 SCIENCE RESEARCH ASSOCIATES, INC. AUTOMOTIVE MECHANICS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
620.201 CHRONICLE GUIDANCE PUBLICATIONS, INC. AUTOMOBILE MECHANIC SHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	620.281 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION AUTOMOBILE MESHANIC	1964 \$.10 4 P
620.281 CHRONICLE GUIDANCE PUBLICATIONS, INC. AUTOMOBILE MECHANIC CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$.35 4 P	THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION 620.281 VALE TECHNICAL INSTITUTE	* '
620.281 DEPARTMENT OF EMPLOYMENT AUTOMOBILE MECHANIC (AUTOMOBILE MECHANIC APPRENTICE) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 6 P	LEARY AUTO MESHANICS AND BODY REPAIR VALE TECHNICAL INSTITUTE 620.381 FINNEY CO.	FREE 16 P 1963
620.281 DEPARTMENT OF EMPLOYMENT AUTOMOBILE MECHANIC DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 3 P	AUTO RADIATOR REPAIRMAN FINNEY CO. 620.381 FINNEY CO. SMALL MOTOR REPAIRMANS HELPER	UNPR 4 P
620.281 DEPARTMENT OF EMPLOYMENT SECURITY AUTOMOBILE MECHANIC DEPARTMENT OF EMPLOYMENT SECURITY. STATE OF	UNPR 2 P	SMALL MOTOR REPAIRMANS HELPER FINNEY CO. 620.381 FORD MOTOR CO.	UNPR 4 P
UTAH	1967 UNPR	SO YOU WANT TO BE AN AUTO SERVICE TECHNICIAN FORD MOTOR CO.	FREE 6 P 1964
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 620-281 DEPARTMENT OF EMPLOYMENT HEAVY DUTY MECHANIC	3 P 1962	G. P. PUTNAMS SONS	\$2.95 143 P
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 620-281 DEPARTMENT OF EMPLOYMENT MOTORCYCLE MECHANIC	5 P	MECHANICS AND REPAIRMEN Careers	\$.25 6 P
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 620-281 DEPARTMENT OF EMPLOYMENT TRUCK MECHANIC	FREE 5 P 1962	REPAIRMEN (HOUSEHOLO-APPLIANCE-REPAIRMAN Helper) Careers	UNPR 4 P
DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1964	620.884 FINNEY CO. Auto Wrecker Finney Co.	1963 UNPR 4 P
AUTOMOBILE MECHANIC DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	UNPR 4 P	620.884 SCIENCE RESEARCH ASSOCIATES, INC. CONSTRUCTION MACHINERY OPERATORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P



			A-14
621 AIRCRAFT MECHANICS AND REPAIRMEN		623 DEPARTMENT OF EMPLOYMENT OUTBOARD MOTOR AND SMALL ENGINE REPAIRMAM DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 3 F
SECOND FLIGHT OFFICER (ENGINEER) CAREERS	1966 \$.25 7 P	623 MISSISSIPPI EMPLOYMENT SECURITY COMMISSION OUTBOARD-MOTOR REPAIRMAN	1963 FREE
621 DEPARTMENT OF EMPLOYMENT AIRFRAME AND POWER MECHANIC DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P	MISSISSIPPI EMPLOYMENT SECURITY COMMISSION 623-281 DEPARTMENT OF EMPLOYMENT	11 P
621 SCIENCE RESEARCH ASSOCIATES, INC. Airplane mechanics Science research associates, inc.	1964 UNPR 4 P	OUTBOARD MOTOR AND SMALL ENGINE REPAIRMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	HADD
621 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION		624 FARM MECHANICS AND REPAIRMEN	
AIRCRAFT MAINTENANCE ENGINEER: (AIRCRAFT MECHANIC) THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	4 P	624 CAREERS FARM EQUIPMENT MECHANIC CAREERS, INC.	1967 3.15 2 P
621 THE INSTITUTE FOR RESEARCH CAREER AS A JET ENGINE TECHNICIAN AND MECHANIC THE INSTITUTE FOR RESEARCH	1965 UNPR 23 P	624-281 CAREERS Farm Equipment Mechanic Careers	1963 Unpr 2 P
621 THE INSTITUTE FOR RESEARCH CAREER AS AN AVIATION MECHANIC THE INSTITUTE FOR RESEARCH	1961 UNPR 24 P	624-261 CHRONICLE GUIDANCE PUBLICATIONS, INC. FARM EQUIPMENT MECHANIC CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P
	1964 \$•25 6 P	624.281 CHRONICLE GUIDANCE PUBLICATIONS, INC. Farm Mechanic Chronicle Guidance Publications, Inc.	4 26
	1961 UNPR 6 P	624.281 DEPARTMENT OF EMPLOYMENT FARM EQUIPMENT MECHANIC DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 3 P
621.281 CHRONICLE GUIDANCE PUBLICATIONS, INC. AIRCRAFT MECHANIC CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$•35 4 P	625 ENGINE, POWER TRANSMISSION, AND RELATED MECHANICS	
621.281 DEPARTMENT OF EMPLOYMENT SECURITY AIRPLANE MECHANIC DEPARTMENT OF EMPLOYMENT SECURITY. STATE OF UTAH	UNPR 2 P	625 FLORIDA STATE EMPLOYMENT SERVICE DIESEL MECHANIC FLORIDA STATE EMPLOYMENT SERVICE	FREE © P
	1964 UNPR 4 P	625.281 CAREERS DIESEL MECHANIC CAREERS	1964 \$.15 2 P
	1963 UNPR 4 P	625.281 CHRONICLE GUIDANCE PUBLICATIONS, INC. DIESEL MECHANIC CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P
621.281 FINNEY CO. FLIGHT ENGINEER FINNEY CO.	1961 UNPR 4 P	625.281 DEPARTMENT OF EMPLOYMENT DIESEL MECHANIC DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1966 UNPR 5 P
ATION Safetyin the jet age	1967 FREE 14 P	625.281 EMPLOYMENT SECURITY AGENCY DIESEL MECHANIC EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	1962 FREE 4 P
FLIGHT ENGINEERS INTERNATIONAL ASSOCIATION 621-281 GROUP, VERNARD F. AIRPMANE MECHANIC	1964 \$•50	625.281 FINNEY CO. DIESEL MECHANIC FINNEY CO.	1962 UNPR 4 P
PERSONNEL SERVICES, INC. 621-281 MICHIGAN EMPLOYMENT SECURITY COMMISSION	6 P 1961	625.281 GROUP, VERNARO F. OIESEL MECHANIC PERSONNEL SERVICES, INC.	1961 \$.50 6 P
AIRPLANE MECHANICS MICHIGAN EMPLOYMENT SECURITY COMMISSION	\$.25 16 P	625.281 PALMER ASSOCIATES DIESEL MECHANIC	1963 UNPR
621.281 SCIENCE RESEARCH ASSOCIATES, INC. AIRPLANE GROUND SERVICEMENJUNIOR DCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 Unpr 4 p	PALMER ASSOCIATES 625.281 SCIENCE RESEARCH ASSOCIATES, INC.	2 P 1967
621.281 SCIENCE RESEARCH ASSOCIATES, INC. AIRPLANE MECHANICSJUNIOR OCCUPATIONAL BRIEFS	1962 UNPR	DIESEL MECHANICS SCIENCE RESEARCH ASSOCIATES, INC. 625.281 SCIENCE RESEARCH ASSOCIATES, INC.	UNPR
SCIENCE RESEARCH ASSOCIATES, INC. 621-281 SCIENCE RESEARCH ASSOCIATES, INC.	4 P 1962	DIESEL MECHANICSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
FLIGHT ENGINEERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P	625.281 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION DIESEL MECHANIC	1964 \$.10 4 P
621.281 SCIENCE RESEARCH ASSOCIATES, INC. FLIGHT ENGINEERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 Unpr 4 p	THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	
621.781 CHRONICLE GUIDANCE PUBLICATIONS, INC. AIRCRAFT-AND-ENGINE MECHANIC CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	625.281 U.S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR DIESEL MECHANICS, DOC. NO. 1450-25 SUPERINTENDENT OF DOCUMENTS	1966 \$.05 4 P
622 RAIL EQUIPMENT MECHANICS AND REPAIRMEN		626 METALWORKING MACHINERY MECHANICS	
623 MARINE MECHANICS AND REPAIRMEN		626 CAREERS Machinery Repairman, Maintenance Careers	1967 8.25 7 P
623 OUTBOARD MOTOR AND SMALL ENGINE REPAIRMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 3 P		



627 PRINTING AND PUBLISHING MECHANICS AND REPAIRMEN		633.281 PALMER ASSOCIATES DEFICE MACHINE SERVICEMAN PALMER ASSOCIATES	1963 UNPR 2 P
628 TEXTILE MACHINERY AND EQUIPMENT MECHANICS AND REPAIRMEN		633.281 SCIENCE RESEARCH ASSOCIATES, INC. DATA PROCESSING MACHINE SERVICEMEN SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P
629 SPECIAL INDUSTRY MACHINERY MECHANICS		633.281 SCIENCE RESEARCH ASSOCIATES, INC. Office Machine Servicemen Science Research Associates, Inc.	1967 UNPR 4 P
630 GENERAL INDUSTRY MECHANICS AND REPAIRMEN		633.281 SCIENCE RESEARCH ASSOCIATES, INC. OFFICE MACHINE SERVICEMEN SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR 4 P
630 CAREERS Industrial machinery repairman Careers	1962 Unpr 7 P	633.281 SCIENCE RESEARCH ASSOCIATES, INC. OFFICE MACHINE SERVICEMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
631 POWERPLANT MECHANICS AND REPAIRMEN		633.281 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION OFFICE MACHINE SERVICEMAN THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1965 \$.10 4 P
632 DRONANCE AND ACCESSORIES MECHANICS AND REPAIRMEN		EDUCATION 633.281 U.S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK FOR BUSINESS MACHINE SERVICEMEN.ODC.ND.1450-13	1966 \$.10 7 P
632.281 CAREERS Gunsmith Careers	1962 UNPR 2 P	SUPERINTENDENT OF DOCUMENTS	
632.261 CAREERS Gunsmith Careers	1967 \$.15 2 P	637 CAREERS	1960
632.281 CHRONICLE GUIDANCE PUBLICATIONS, INC. GUNSMITH CHRONICLE GUIDANCE PUBLICATIONS, INC.	1957 \$.35 4 P	APPLIANCE SERVICEMAN CAREERS 637 MISSISSIPPI EMPLOYMENT SECURITY	UNPR 4 P 1963
632.281 DEPARTMENT OF EMPLOYMENT GUNSMITH DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 4 P	COMMISSION GAS APPLIANCE SERVICEMAN MISSISSIPPI EMPLOYMENT SECURITY COMMISSION	FREE 11 P
632.281 FINNEY CD. Gunsmith Finney CD.	1967 UNPR 4 P	637 RUTZICK, MAX A. CARFER AS REFRIGERATION AND AIR CONDITIONING CONTRACTOR 8-NAI 8-RITH VOCATIONAL SERVICE BUREAU	1954 Unpr 6 p
632.281 FINNEY CO. Gunsmith Finney Co.	1962 UN∂R 4 P	637-261 CAREERS Refrigeration Mechanic Careers	1965 \$.15 2 P
633 BUSINESS AND COMMERCIAL MACHINE REPAIRMEN		637.281 CHRONICLE GUIDANCE PUBLICATIONS, INC. REFRIGERATION MECHANIC CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P
633 FLORIDA STATE EMPLOYMENT SERVICE Typewriter Serviceman Florida State Employment Service	1960 FREE 5 P	637.281 DEPARTMENT OF EMPLOYMENT SECURITY HEATING AND REFRIGERATION MECHANICS DEPARTMENT OF EMPLOYMENT, STATE OF UTAH	UNPR 2 P
633 MICHIGAN EMPLOYMENT SECURITY COMMISSION OFFICE-MACHINE SERVICEMEN MICHIGAN EMPLOYMENT SECURITY COMMISSION	1962 \$.25 16 P	637.241 DEPARTMENT OF EMPLOYMENT REFRIGERATION MECHANIC Department of employment, state of california	UNPR 3 P
633 MISSISSIPPI EMPLOYMENT SECURITY COMMISSION OFFICE MACHINE SERVICEMAN	1963 FREE 10 P	637.281 FINNEY CD: Refrigeration mechanic Finney CO.	1962 UNPR 4 P
MISSISSIPPI EMPLOYMENT SECURITY COMMISSION 633.131 CAREERS OFFICE MACHINE SERVICEMAN	1963 \$•25	637-281 FLORIDA STATE EMPLOYMENT SERVICE Refrigeration, air-conditioning mechanic Florida State employment service	1960 FREE 8 P
CAREERS 633.281 CHRONICLE GUIDANCÉ PUBLICATIONS, INC. OFFICE MACHINE SERVICEMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	7 P 1963 \$.35 4 P	637-281 SCIENCE RESEARCH ASSOCIATES, INC. REFRIGERATION AND AIR-CONDITIONING MECHANICS- SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
\$33.281 CHRONICLE GUTOANCE PUBLICATIONS, INC. OFFICE MACHINE SERVICEMAN CHRONICLE GUIOANCE PUBLICATIONS, INC.	1967 \$.35 4 P	637.281 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR AIR CONDITIONING AND REFRIGERATION MECHANICS, DOC. NO. 1450-3	1966 \$.05 3 P
633.281 DEPARTMENT OF EMPLOYMENT OFFICE-MACHINE SERVICEMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 4 P	SUPERINTENDENT OF DOCUMENTS 638 MISCELLAMEDUS OCCUPATIONS IN MACHINE	
633.281 DEPARTMENT OF EMPLOYMENT TIMEMRITER REPAIRMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 4 P	INSTALLATION AND REPAIR 638 DEPARTMENT OF EMPLOYMENT	1964
633.281 EMPLOYMENT SECURITY AGENCY OFFICE MACHINE SERVICEMAN EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	1961 UNPR 4 P	HYDRAULIC EQUIPMENT REPAIRMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 638 MICHIGAN EMPLOYMENT SECURITY COMMISSION	UNPR 3 P
633.281 FINNEY CO. Typewriter repairman Finney Co.	1967 UNPR 4 P	INDUSTRIAL MACHINE REPAIRMAN MICHIGAN EMPLOYMENT SECURITY COMMISSION 638.281CAREERS	UNPR 2 P 1964
633.281 FINNEY CO. Typewriter repairman	1962 UNPŘ	MILLWRIGHT Careers	\$.25
FINNEY CO.	4 P	636.201 CHRONICLE GUIDANCE PUBLICATIONS, INC. MILLWRIGHT CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P



			A-145
638.281 DEPARTMENT OF EMPLOYMENT HEAVY OUTY MECHANIC DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 6 P	641.782 FINNEY CD. Calendar page glufr Finney CD.	1964 UNPR 4 P
638.281 DEPARTMENT OF EMPLOYMENT MAINTENANCE MECHANIC OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 3 P	641.885 FINNEY CO. Carton Stripper Finney Co.	1964 UNPR 4 P
638.281 DEPARTMENT OF EMPLOYMENT SECURITY MAINTENANCE MECHANIC OEPARTMENT ()F EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 2 P	641.885 FINNEY CO. Envelope machine operator Finney Cij.	1963 UNPR 4 P
638.281 OFPARTMENT OF EMPLOYMENT MILLARIGHT OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 5 P	642 PAPER SEWING OCCUPATIONS	
638.281 OEPARTMENT OF EMPLOYMENT MILLWRIGHT DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 5 P	643 CORRUGATING OCCUPATIONS	
638.281 EMPLOYMENT SECURITY AGENCY MAINTENANCE MECHANIC II (CONSTR.) EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	1965 UNPR 4 P	643.885 FINNEY CO. BINDERY HOMAN FINNEY CU.	1962 UNPR 4 P
638.281 FRI JOB QUALIFICATION STATEMENT OF POSITION OF RADIO MAINTENANCE TECHNICIAN IN THE FRI	UNPR 1 P	644 FASTENING OCCUPATIONS, N.E.C.	
FBI 638.281 FINNEY CO. MILLWRIGHT FINNEY CO.	1967 UNPR	649 PAPERWORKING OCCUPATIONS, N.E.C.	
638.281 PALMER ASSOCIATES	4 P 1963	65 PRINTING OCCUPATIONS	
MILLWRIGHT Palmer Associates	UNPR 2 P	65 CHAMPION PAPERS, INC.	1965
638.281 SCIENCE RESEARCH ASSOCIATES, INC. MILLWRIGHTSJUNIOR OCCUPATIONAL BRIEFS	1962 UNPR	PRINTINGTHE CHALLENGING CAREER CHAMPION PAPERS, INC.	FREE 14 P
SCIENCE RESEARCH ASSOCIATES, INC. 638.281 SCIENCE RESEARCH ASSOCIATES, INC.	4 P 1964	65 OFPARTMENT OF LABOUR, CANADA PRINTING TRADES	1964 \$.25
MILLWRIGHTS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P	QUEENS PRINTER 65 INTERNATIONAL ASSOCIATION OF ELECTROT	48 P
639 MECHANICS AND MACHINERY REPAIRMEN, N.E.C.		YPERS + STEREOTYPERS, INC. THE ELECTROTYPE AND STEREOTYPE HANDBOOK INTERNATIONAL ASSOC. OF ELECTROTYPERS + STEREOTYPERS, INC.	UNPR 35 P
639 CHRONICLE GUIDANCE PUBLICATIONS, INC. VENDING MACHINE REPAIRMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P	65 KARCH, R. RANDOLPH PRINTING AND THE ALLIED TRADES PITMAN PUBLISHING CO.	1962 \$5.25 432 P
639 DEPARTMENT OF EMPLOYMENT COIN-MACHINE REPAIRMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P	65 KIMBERLY-CLARK CORP. FUNDAMENTALS OF PRINTING KIMBERLY-CLARK CORP.	1958 FREE 47 P
639 MISSISSIPPI EMPLOYMENT SECURITY COMMISSION LAWN MOWER REPAIRMAN MISSISSIPPI EMPLOYMENT SECURITY COMMISSION	1963 FREE 11 P	65 MANHATTAN SCHOOL OF PRINTING MANHATTAN SCHOOL OF PRINTING MANHATTAN SCHOOL OF PRINTING	1967 FRE E P
639.281 CAREERS VENDING MACHINE MECHANIC CAREERS	1965 \$.25	POLLACK, PHILIP PRINTINGCAREERS AND OPPORTUNITIES FOR YOU CHILTON CO.	1959 UNPR 136 P
639-281 KWASS, CAROLE VENDING MACHINE REPAIRMAN CAREERS	7 P 1964 UNPR	65 PRINTING INDUSTRY OF AMERICA, INC. YOUR CAREER OPPORTUNITIES IN PRINTING ROWMAN AND LITTLEFIELD	1962 \$.75 64 P
639.381 ASHERMAN, BOB FRANK THE VENDING MACHINE SERVICEMAN MCGRAW HILL BOOK CO., INC.	4 P E 1967 \$1.20 43 P	65 REINFELD, GEORGE, JR. YOUR FUTURE IN PRINTING RICHAROS ROSEN PRESS, INC.	1963 \$2.79 160 P
637.381 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR VENDING MACHINE MECHAN ICS, DOC. NO.1450-88 SUPERINTENDENT OF DOCUMENTS	1966	65 ROBBINS, I. O. THE PRESENT AND FUTURE OF THE PRINTING PROCES SES INTERNATIONAL ASSOC. OF ELECTROTYPERS + STEREOTYPERS, INC.	UNPR 24 P
637.381 U. S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK FOR AUTOMATIC BOWLING MACHINE MECHANICS, ODC. NO. 1450-11 SUPERINTENDENT OF DOCUMENTS	1966 \$.05 4 P	65 ROCHESTER INSTITUTE OF TECHNOLOGY CAREERS IN PRINTING ROCHESTER INSTITUTE OF TECHNOLOGY	1965 FREE 28 P
64 PAPERWORKING OCCUPATIONS		65 THE INSTITUTE FOR RESSARCH CAREER AS A PRINTER-THE PRINTING BUSINESS THE INSTITUTE FOR RESEARCH	1964 UNPR 27 P
640 PAPER CUTTING, WINDING, AND RELATED		65 U. S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK IN PRINTING DOCUPATIONS, DOC. NO. 1450-61 SUPERINTENDENT OF DOCUMENTS	1966 \$.15 19 P
640.782 FINNEY CO. SLITTER OPERATOR (BOX FACTORY) FINNEY CO.	1966 Unpr 4 P	65 WALLING, WILLIAM H. SHOULD YOU GO INTO THE PRINTING INDUSTRY NEW YORK LIFE INSURANCE CO.	1965 FREE 7 P
641 FOLDING, CREASING, SCORING, AND GLUING		650 TYPESETTERS AND COMPOSERS	
OCCUPATIONS		650.582 ABEL. OSCAR R. THE LINOTYPE OPERATOR BELLMAN PUBLISHING CO.	1956 \$1.00 32 P



650.582 CAREERS LINOTYPE OPERATOR CAREERS	1964 \$.25 7 P	654 TYPECASTERS AND RELATED OCCUPATIONS	
650.582 CHRONICLE GUIDANCE PUBLICATIONS, INC. LINDTYPE OPERATOR CHRONICLE GUIDANCE PUBLICATIONS, INC.		PRINTING OCCUPATIONS, N.E.C.	
650.582 DEPARTMENT OF EMPLOYMENT LINDTYPE OPERATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P	66 WOOD MACHINING OCCUPATIONS	1044
651 PRINTING PRESS OCCUPATIONS		SAWDUST AND SHAVINGS COMPANY WORKER FINNEY CO.	1964 UNPR 4 P
651 DEPARTMENT OF EMPLOYMENT COMMERCIAL PRESSMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P	66 MISSISSIPPI EMPLOYMENT SECURITY COMMISSION GENERAL WOODWORKING OCCUPATIONS MISSISSIPPI EMPLOYMENT SECURITY COMMISSION	1962 FREE 14 P
6\$1 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI PRINTING PRESSMEN AND ASSISTANTS OIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	1964 UNPR 4 P	660 CABINETMAKERS 660 EMPLOYMENT SECURITY AGENCY	
651 MICHIGAN EMPLOYMENT SECURITY COMMISSION PRINTING PRESSMEN MICHIGAN EMPLOYMENT SECURITY COMMISSION	1954 \$.25 19 P	CABINET MAKER, MAINTENANCE (FURNITURE REPAIRM AN) EMPLOYMENT SECURITY AGENCY, STATE OF EDAHO	1961 FREE 4 P
651.7H2 CAREERS OFFSET PRESSMAN CAREERS	1963 \$.25	660.280 CHRONICLE GUIDANCE PUBLICATIONS, INC. CABINETMAKER (WOODWORKING) CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P
651.782 CHRONICLE GUIDANCE PUBLICATIONS, INC. JOB PRINTING PRESSMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	2 P 1965 \$•35	660.280 DEPARTMENT OF EMPLOYMENT CABINETMAKER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 3 P
651.782 CHRONICLE GUIDANCE PUBLICATIONS, INC. OFFSET PRESSMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 \$.35 4 P 1967 \$.35 4 P	660.280 DEPARTMENT OF EMPLOYMENT CABINETMAKER, CABINETMAKER APPRENTICE DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 Unpr 5 p
651.782 CHRONICLE GUIDANCE PUBLICATIONS, INC. OFFSET PRESSMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$•35 4 P	660-280 FINNEY CD. CABINETMAKER FINNEY CO.	1964 UNPR 4 P
651.782 CHRONICLE GUIDANCE PUBLICATIONS, INC. OFFSET PRESSMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.35 4 P 1967 \$.35 4 P	669.280 FLORIDA STATE EMPLOYMENT SERVICE CABINET MAKER I FLORIDA STATE EMPLOYMENT SERVICE	1961 FREE 5 P
651.782 DEPARTMENT OF EMPLOYMENT COMMERCIAL PRESSMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 3 P	CABINETMAKER Palmer associates	1963 UNPR 2 P
651.782 DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH PRINTING PRESSMAN	1967 UNPR 2 P	660.280 SCIENCE RESEARCH ASSOCIATES, INC. CABINETMAKERS-JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH 651.782 FINNEY CO.	1964	660.281 CAREERS CABINETMAKER CAREERS	1966 \$.15 2 P
NEWSPAPER PRESSMAN FINNEY CO.	UNPR 4 P	661 PATTERNMAKERS	
651-782 FINNEY CO- OFFSET PRESSMAN FINNEY CO-	1964 UNPR 4 P	661 CAREERS Model Maker Careers, Inc.	1968 \$•15 2 P
651-782 SCIENCE RESEARCH ASSOCIATES, INC. OFFSET LITHOGRAPHERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 Unpr 4 P	661.281 CAREERS Pätternmaker, wood Careers	1965 \$.15 2 P
65% 782 SCIENCE RESEARCH ASSOCIATES, INC. PRINTING PRESSMEN-JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	661.281 SCIENCE RESEARCH ASSOCIATES, INC. PATTERNMAKERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
651.782 STATE OF NEW JERSEYOLVISION OF EMPLOYMENT SECURITY CYLINDER-PRESS MAN STATE OF NEW JERSEYDIVISION OF EMPLOYMENT SECURITY	1967 UNPR 10 P	661.281 SCIENCE RESEARCH ASSOCIATES, INC. PATTERNMAKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P
651-886 FINNEY CD. Pressmans assistant Finney CD.	1962 UNPR 4 P	662 SANDING OCCUPATIONS	
652 PRINTING MACHINE OCCUPATIONS		SHEARING AND SHAVING OCCUPATIONS	
653 BOOKBINGERS AND RELATED OCCUPATIONS		664 TURNING OCCUPATIONS	
653 CHRONICLE GUIDANCE PUBLICATIONS, INC. BINDERYWORKER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	665 MILLING AND PLANING OCCUPATIONS	
653 FINNEY CO. PLASTIC BYNDER (CALENDAR FACTORY) FINNEY CO.	1965 UNPR 4 P	666 BORING OCCUPATIONS	



667 SAWING DECUPATIONS		67D STONECUTTERS AND RELATED OCCUPATIONS	
667 DEPARTMENT OF EMPLOYMENT BLOCK SETTER DEPARTMENT OF EMPLOYMENT	1965 UNPR 3 P	673 ABRADING OCCUPATIONS	
667 DEPARTMENT OF EMPLOYMENT HEAD-SAW OPERATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 5 P	674 TURNING OCCUPATIONS	
667 EMPLOYMENT SECURITY AGENCY BAND-HEAD-SAW OPERATOR EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	196D UNPR 4 P	PLANING AND SHAPING OCCUPATIONS, N.E.C.	
667.782 DEPARTMENT OF EMPLOYMENT EDGERMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 2 P	675.380 DEPARTMENT OF EMPLOYMENT LENS GRINDERS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 3 P
667.782 DEPARTMENT OF EMPLOYMENT SAWMILL HANDYMAN RELIEF MAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P	675.38U DEPARTMENT OF EMPLOYMENT PRECISION LENS GRINDER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1961 UNPR 3 P
667.782 DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH SAWYER, HEAD DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	1966 UNPR 2 P	676 BORING AND PUNCHING DECUPATIONS	10/2
667.782 EMPLOYMENT SECURITY AGENCY EDGER MAN EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	1960 FREE 4 P	RADIAL-DRILL GPERATOR FINNEY CO.	1962 UNPR 4 P
667.782 SCIENCE RESEARCH ASSOCIATES, INC. SAWMILL WORKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UN PR 4 P	677 CHIPPING, CUTTING, SAWING, AND RELATED DCCUPATIONS	
667.887 NATIONAL ASSOCIATION OF MANUFACTURERS DECKMAN (SAWMILL) NATIONAL ASSOCIATION OF MANUFACTURERS	UNPR 2 P	679 OCCUPATIONS IN MACHINING STONE, CLAY, GLASS, AND RELATED MATERIALS, N.E.C.	
668 CHIPPING OCCUPATIONS		68 TEXTILE OCCUPATIONS	
668.805 NATIONAL ASSOCIATION OF MANUFACTURERS CHIPPER OPERATOR (SAMMILL) NATIONAL ASSOCIATION OF MANUFACTURERS	UNPR 2 P	68 CHRONICLE GUIDANCE PUBLICATIONS, INC. TEXTILE MANUFACTURING OCCUPATIONS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 \$.35 4 P
669 WOOD MACHINING OCCUPATIONS. N.E.C.		680 CARDING COMBING. DRAWING. AND RELATED	
669 CAREERS MILLMAN, WOODWORKING CAREERS	1967 \$.15 2 P	680.885 FINNEY CO. JPENER TENDER (TEXTILE INDUSTRY) FINNEY CO.	1963 UNPR 4 P
669 EMPLOYMENT SECURITY AGENCY MACHINE SET-UP MAN (WODDWORKING) EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	196D UNPR 4 P	681 TWISTING, BEAMING, WARPING, AND RELATED	• •
669.380 CAREERS MILLMAN, WOODWORKING CAREERS	1962 Unpr 2 p	681.885 FINNEY CO.	1963
669.380 DEPARTMENT OF EMPLOYMENT MILLMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 4 P	YARN MAN (TEXTILE INDUSTRY) FINNEY CO.	UN PR 4 P
669.380 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI MILLMAN (WOOD PRODUCTS) DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	1964 UNPR 4 P	682 SPINNING OCCUPATIONS 683 WEAVERS AND RELATED OCCUPATIONS	
669.587 DEPARTMENT OF EMPLOYMENT SKADER DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1965 UNPR 3 P	683.782 FINNEY CO. POWER LOOM OPERATOR FINNEY CO.	1966 UN PR 4 P
669.587 DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH LUMBER GRADER DEPARTMENT OF EMPLOYMENT SECURITY, SYATE OF	1966 UNPR 2 P	684 HOSIERY KNITTING OCCUPATIONS	
UTAH 669.587 EMPLOYMENT SECURITY AGENCY GRADER (WODDWORKING) EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	196D UNPR 4 P	684.137 FINNEY CO. WORK DISTRIBUTOR (GARMENT FACTORY) FINNEY CO.	1964 Unpr 4 P
	• •	685 KNITTING OCCUPATIONS. EXCEPT HOSIERY	
67 DCCUPATIONS IN MACHINING STONE, CLAY, GLASS, AND RELATED MATERIALS		685 CHRONICLE GUIDANCE PUBLICATIONS, INC. KNIT GOODS INDUSTRY CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 7 P
67 FINNEY CO. BOTTLING PLANT WORKER FINNEY CO.	1962 UNPR 4 P	685.885 FINNEY CO. KNITTING MACHINE OPERATOR FINNEY CO.	1963 UN PR 4 P
67 SCIENCE RESEARCH ASSOCIATES, INC. BOTTLING PLANT WORKERSJUNIOR OCCUPATIONAL BRIEF SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	686 PUNCHING, CUTTING, FORMING, AND RELATED OCCUPATIONS	



689 TEXTILE OCCUPATIONS, N.E.C.		701.381 OEPARTMENT OF EMPLOYMENT	1963
		TOOL AND CUTTER GRINDER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	UNPR 2 P
689.887 FINNEY CO. TIE-OVER GIRL (TEXTILE MILL) FINNEY CO.	1964 Unpr 4 P	701.381 EMPLOYMENT SECURITY AGENCY SAWFILER, MACHINE EMPLOYMENT SECURITY AGENCY, STATE OF IDAMO	1960 FREE 4 P
69 MACHINE TRACES OCCUPATIONS, N.E.C.		703 OCCUPATIONS IN ASSEMBLY AND REPAIR OF	
690 PLASTICS, SYNTHETICS, RUBBER, AND LEATHER WORKING OCCUPATIONS		TOS FLORIDA STATE EMPLOYMENT SERVICE	1960
690.782 FINNEY CD. Custom shoe fitter	1963	SHEET METAL TRACES FLORICA STATE EMPLOYMENT SERVICE	FREE 7 P
FINNEY CD.	UNPR 4 P	704 ENGRAVERS. ETCHERS. AND RELATED OCCUPATIONS	
WIRE AND CALBE		704 FINNEY CO. Engraver Finney Co.	1962 UNPR 4 P
692 OCCUPATIONS IN FABRICATION OF PRODUCTS FROM ASSORTED MATERIALS		705 FILING, GRINOING, BUFFING, CLEANING, AND POLISHING GCCUPATIONS, N.E.C.	
692.885 FINNEY CD. Minodw Shade Cutter Finney CD.	1965 UNPR 4 P	705 OEPARTMENT OF EMPLOYMENT METAL POLISHER, POLISHER APPRENTICE OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P
693 MODELMAKERS, PATTERNMAKERS, AND RELATED OCCUPATIONS		705 MOVERS CONFERENCE OF AMERICA VAN ORIVER TRAINING PROCEOURE (PART II) . MOVERS CONFERENCE OF AMERICA	FREE 42 P
693 MICHIGAN EMPLOYMENT SECURITY COMMISSION PATTERNMAKERS MICHIGAN EMPLOYMENT SECURITY COMMISSION	1956 \$. 25 16 P	705-884 FINNEY CO. Silver Polisher Finney Co.	1965 UNPR 4 P
AMMUNITION, AND RELATED PRODUCTS, N.E.C.		706 METAL UNIT ASSEMBLERS AND ADJUSTERS.	
MISCELLANEOUS MACHINE TRACES OCCUPATIONS.		706.884 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI ASSEMBLERS, METAL PRODUCTS OIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	1964 UNPR 4 P
699.885 FINNEY CO. BUTTON-ATTACHING MACHINE OPERATOR FINNEY CO.	1964 UNPR 4 P	706.887 KANSAS STATE EMPLOYMENT SERVICE ASSEMBLER, PRODUCTION KANSAS STATE EMPLOYMENT SERVICE	1967 FREE 2 P
7 BENCH WORK OCCUPATIONS			6 F
70 OCCUPATIONS IN FABRICATION, ASSEMBLY, AND REPAIR	R	ASSEMBLY. AND REPAIR OF METAL PRODUCTS.	
TO FINNEY CO. METAL TANK FABRICATOR FINNEY CO.	1964 UNPR 4 P	709.281 OEPARTMENT OF EMPLOYMENT LOCKSMITH-LOCKSMITH APPRONTICE OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 4 P
700 OCCUPATIONS IN FABRICATION, ASSEMBLY, AND REPAIR OF JEWELRY, SILVERWARE, ANORELATED		709.281 FINNEY CD. Locksmith Finney co.	1962 UNPR 4 P
PRODUCTS 700.281 CAREERS	1964	709.884 FINNEY CD. Riveter Finney CD.	1962 UNPR 4 P
JEWELER Careers	\$.25 7 P	71 OCCUPATIONS IN SARRICATION AND ASSAULT OF	
700-281 CHRONICLE GUIOANCE PUBLICATIONS, INC. JEWELER CHRONICLE GUIOANCE PUBLICATIONS, INC.	1962 \$.35 4 P	71 OCCUPATIONS IN FABRICATION AND REPAIR OF SCIENTI AND MEDICAL APPARATUS, PHOTOGRAPHIC AND OPTICAL GOODS, WATCHES AND CLOCKS, AND RELATED PRODUCTS	FIC
700.281 FINNEY CD. Jeweler Finney Co.	1964 UNPR 4 P	710 DCCUPATIONS IN FABRICATION AND REPAIR OF INSTRUMENTS FOR MEASURING, CONTROLLING, AND INDICATING PHYSICAL CHARACTERISTICS	
700.281 FINNEY CO. Silversmith Finney Co.	1966 UNPR 4 P	710 FLORIOA STATE EMPLOYMENT SERVICE Instrument repairman Florioa State Employment Service	1961 FREE
700-281 SCIENCE RESEARCH ASSOCIATES, INC. JEWELERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	710.281 CAREERS Instrument Repairman	7 P 1965 \$.25
700.201 SCIENCE RESEARCH ASSOCIATES, INC. JEWELERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR 4 P	CAREERS 710.281 CHRONICLE GUIOANCE PUBLICATIONS, INC. INSTRUMENT, REPAIRMAN CHRONICLE GUIOANCE PUBLICATIONS, INC.	7 P 1965 \$.35 4 P
701 OCCUPATIONS IN FABRICATION, ASSEMBLY, AND REPAIR OF TOOLS AND RELATED PRODUCTS		710.281 OEPARTMENT OF EMPLOYMENT INSTRUMENT SERVICEMAN OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 4 P



			A-149
710.281 SCIENCE RESEARCH ASSOCIATES, INC. INSTRUMENT REPAIRMEN-JUNIOR OCCUPATIONAL BRIEFS	1963 UNPR 4 P	713 AMERICAN HOARD OF OPTICIANRY OPTICIANRY AMERICAN HOARD OF OPTICIANRY	1959 FREE 8 P
SCIENCE RESEARCH ASSOCIATES, INC. 710.281 SCIENCE RESEARCH ASSOCIATES, INC.	1964	713 GUILD OF PRESCRIPTION OPTICIANS OF AMERICA WHAT IS AN OPTICIAN GUILD OF PRESCRIPTION OPTICIANS OF AMERICA	1962 UNPR 13 P
INSTRUMENT REPAIRMEN SCIENCE RESEARCH ASSOCIATES, INC. 711 OCCUPATIONS IN FABRICATION AND REPAIR OF	UNPR 4 P	713.251 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR DISPENSING OPTICIANS AND OPTICAL LABORATORY MECHANICS, ODC. NO. 1450-27 SUPERINTENDENT OF OOCUMENTS	1966 \$.05 5 P
OPTICAL INSTRUMENTS AND LENSES 712 OCCUPATIONS IN FABRICATION AND REPAIR OF		713.381 AMERICAN BOARD OF OPTICIANRY OPTICIANRY AMERICAN BOARD OF OPTICIANRY	1966 UNPR 15 P
SURGICAL, MEDICAL, AND DENTAL INSTRUMENTS AND		713.381 CAREERS OPTICIAN CAREERS	1963 \$.25 6 P
712 THE AMERICAN FUND FOR DENTAL EDUCATION HANDS THAT THINK THE AMERICAN FUND FOR DENTAL EDUCATION	UNPR 5 P	713.381 CHRONICLE GUIDANCE PUBLICATIONS, INC. OPTICIAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P
712.281 PALMER ASSOCIATES BRACEMAKER (ORTHOPEDIC TECHNICIAN) PALMER ASSOCIATES	1963 Unpr 2 P	713.381 DEPARTMENT OF EMPLOYMENT OPTICIAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 5 P
712.381 AMERICAN OENTAL ASSOCIATION ACCREDITED DENTAL LABORATORY TECHNOLOGY PROGRAMS AMERICAN DENTAL ASSOCIATION	1966 UNPR 3 P	713.381 FINNEY CO. Optician Finney Co.	1965 UNPR 4 P
712.381 CAREERS OFNTAL TECHNICIAN CAREERS	1966 \$•15 2 P	713.381 MICHIGAN EMPLOYMENT SECURITY COMMISSION OPTICIANS U. S. EMPLOYMENT SERVICE	1955 \$.25 14 P
712.381 CHRONICLE GUIDANCE PUBLICATIONS, INC. DENTAL LABORATORY TECHNICIAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	713.381 SCIENCE RESEARCH ASSOCIATES, INC. DPTICAL MECHANICS-JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P
712.381 DEPARTMENT OF EMPLOYMENT DENTAL TECHNICIAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 4 P	713.381 SCIENCE RESEARCH ASSOCIATES, INC. Opticians Science research associates, inc.	1965 UNPR 4 P
712.381 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	1963 UNPR 4 P	713.381 SCIENCE RESEARCH ASSOCIATES, INC. OPTICIAMSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI 712.381 FINNEY CO. DENTAL TECHNICIAN	1964 UNPR	713.381 THE INSTITUTE FOR RESEARCH CAREER AS AN OPTICIAN AND OPTICAL TECHNICIAN THE INSTITUTE FOR RESEARCH	1965 UNPR 20 P
FINNEY CO. 712.381 FINNEY CO. MEDICAL EQUIPMENT SERVICEMAN	4 P 1964 UNPR	714 DCCUPATIONS IN FABRICATION AND REPAIR OF PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	
FINNEY CO. 712.381 MICHIGAN EMPLOYMENT SECURITY COMMISSION OF TAX LABORATORY TECHNICIANS	4 P 1961 \$.25	714.2A1 CAREERS Camera Repairman Careers	1963 UNPR
MICHIGAN EMPLOYMENT SECURITY COMMISSION 712.381 MICHIGAN EMPLO MENT SECURITY COMMISSION DENTAL LABORATORY TECHNICIANS MICHIGAN EMPLOYMENT SECURITY COMMISSION	15 P 1961 \$.25 15 P	714.291 OEPARTMENT OF EMPLOYMENT CAMERA REPAIRMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 5 P
712.381 PALMER ASSOCIATES OENTAL TECHNICIAN PALMER ASSOCIATES	1963 UNPR 2 P	715 OCCUPATIONS IN FABRICATION AND REPAIR WATCHES, CLOCKS, AND PARTS	<u>of</u> 1967
712.381 SCIENCE RESEARCH ASSOCIATES, INC. OENTAL TECHNICIANSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	715 CAREERS WATCHMAKER (REPAIRMAN) CAREERS, INC.	\$.25 7 P
712.391 SPLAVER, SARAH OENTAL LABORATORY TECHNICIAN PERSONNEL SERVICES, INC.	1964 \$.50 6 P	715 CHRONICLE GUIDANCE PUBLICATIONS, INC. CLOCKS, WATCHES + ALLIED PRODUCTS INDUSTRY CHRONICLE GUIDANCE PUBLICATIONS, INC. 715 CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.35 4 P
712.381 THE INSTITUTE FOR RESEARCH CAREER AS A DENTAL LABORATORY TECHNICIAN THE INSTITUTE FOR RESEARCH	1962 UNPR 20 P	CLOCKS, WATCHES + ALLIED PRODUCTS INDUSTRY CHRONICLE GUIDANCE PUBLICATIONS, INC. 715.281 AMERICAN WATCHMAKERS INSTITUTE	\$.35 4 P
712.381 U. S. DEPARTMENT OF LABOR APPRENTICESHIP AND TRAINING POLICY FOR DENTAL LAHJRATORY TECHNICIANS	1965 UNPR 29 P	715.281 AMERICAN WATCHMARENS TRAITIONE CAREERS IN WATCH REPAIRING AMERICAN WATCHMARERS INSTITUTE 715.281 AMERICAN WATCHMARING INSTITUTE	FREE 6 P
U. S. DEPARTMENT OF LABOR 712.381 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR DENTAL LABORATORY	1966 \$. 05	CAREERS IN WATCH REPAIRING AMERICAN WATCHMAKING INSTITUTE 715.281 CAREERS	FREE 7 P 1962
TECHNICIANS, DOC. NO. 1450-23 SUPERINTENDENT OF COCUMENTS 712-381 UNIVERSITY OF NORTH CAROLINA	3 P 1964	715.281 CAREERS WATCH REPAIRMAN CAREERS 715.281 CHRONICLE GUIOANCE PUBLICATIONS, INC.	\$.25 7 P 1962
COURSES IN DENTAL LABORATORY TECHNOLOGY UNIVERSITY OF NORTH CAROLINA	FREE 8 P	WATCHMAKER CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.35 4 P
OCCUPATIONS IN FABRICATION AND REPAIR OF UPHTHALMIC GOUDS		715.281 OFPARTMENT OF EMPLOYMENT WATCHMAKER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	UNPR 4 P



715.201 OEPARTMENT OF EMPLOYMENT WATCHMAKER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 3 P	720.281 PALMER ASSOCIATES RADIO AND TELEVISION REPAIRMAN PALMER ASSOCIATES	1963 UNPR 2 P
715.281 FLORIDA STATE EMPLOYMENT SERVICE WATCHMAKER FLORIDA STATE EMPLOYMENT SERVICE	1961 FREE 7 P	720.281 SCIENCE RESEARCH ASSOCIATES, INC. RADIO AND TELEVISION SERVICEMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESFARCH ASSOCIATES, INC.	1962 UNPR 4 P
715.281 LIPTON, BENJAMIN H. AIM FOR A JOB IN WATCHMAKING RICHARDS ROSEN PRESS, INC.	1967 \$3.78 126 P	720.281 SCIENCE RESEARCH ASSOCIATES, INC. RADID-TV SERVICEMEN SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
715.281 MICHIGAN EMPLOYMENT SECURITY COMMISSION WATCH AND CLOCK REPAIRMEN MICHIGAN EMPLOYMENT SECURITY COMMISSION	1955 \$.25 20 P	720.281 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION, UNIV. OF TORONTO RADIO AND TELEVISION SERVICE TECHNICIAN	1964 \$.10 4 P
715.281 SCIENCE RESEARCH ASSOCIATIO, INC. WATCH REPAIRMEN SCIENCE RESEARCH ASSOCIATES, INC.	1966 Unpr 4 P	THE GUIDANCE CENTRE, ONTARID COLLEGE OF EDUCATION 720.281 U. S. DEPARTMENT OF LABOR	1966
715.281 SCIENCE RESEARCH ASSOCIATES, INC. WATCH REPAIRMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 Unpr 3 P	EMPLOYMENT OUTLOOK FOR TELEVISION AND RADIO TECHNICIANS, DOC. NO. 1450-86 Superintendent of Documents	\$.05 4 P
715.281 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR WATCH REPAIRMEN, DOC. NO. 1450-90 SUPERINTENDEN: OF DOCUMENTS	1966 \$.10 11 P	721 OCCUPATIONS IN ASSEMBLY AND REPAIR OF MOTORS, GENERATORS, AND RELATED PRODUCTS	
716 OCCUPATIONS IN FABRICATION AND REPAIR OF ENGINEERING AND SCIENTIFIC INSTRUMENTS AND EQUIPMENT, N.E.C.		722 OCCUPATIONS IN ASSEMBLY AND REPAIR OF COMMUNICATIONS EQUIPMENT	
72 OCCUPATIONS IN ASSEMBLY AND REPAIR OF ELECTRICATIONS IN ASSEMBLY AND REPAIR OF ELECTRICATIONS.	<u>AL</u>	723 DCCUPATIONS IN ASSEMBLY AND REPAIR OF ELECTRICAL APPLIANCES AND FIXTURES	
72 CHRONICLE GUIDANCE PUBLICATIONS, INC. ELECTRONICS MANUFACTURING INDUSTRY WORKERS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 8 P	723 FLORIDA STATE EMPLOYMENT SEK√ICE ELECTRICAL APPLIANCE SERVICEMAN FLORIDA STATE EMPLOYMENT SERVICE	1959 FREE 10 P
72 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN ELECTRONICS MANUFACTURING OCCUPATIONS DOC. NO. 1450-11 SUPERINTENDENT OF DOCUMENTS	1966 \$.10 11 P	723 MISSISSIPPI EMPLOYMENT SECURITY COMMISSION ELECTRICAL APPLIANCE REPAIRMAN MISSISSIPPI EMPLOYMENT SECURITY COMMISSION	1963 FREE 10 P
720 OCCUPATIONS IN ASSEMBLY AND REPAIR OF RADIO AND TELEVISION RECEIVING SETS AND PHONOGRAPHS		723.281 SCIENCE RESEARCH ASSOCIATES, INC. HOME APPLIANCE SERVICEMEN SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
720 THE INSTITUTE FOR RESEARCH TELEVISION AND RADIO TECHNICIAN, SERVICEMAN, AND SERVICE MANAGER CAREERS	1959 UNPR 24 P	723.381 DEPARTMENT OF EMPLOYMENT ELECTRICAL APPLIANCE REPAIRMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 723.381 FINNEY CO.	1964 UNPR 3 P
THE INSTITUTE FOR RESEARCH 720.281 ANTHONY, EUGENE A.	1963	APPLIANCE REPAIRMAN FINNEY CO.	UNPR 4 P
PROFITABLE TELEVISION TROUBLESHOOTING MCGRAW HILL BOOK CO. 720.281 CAREERS	UNPR 418 P 1966	723.381 SCIENCE RESEARCH ASSOCIATES, INC. HOME APPLIANCE SERVICEMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
RADID + TV REPAIRMAN CAREERS	\$.15 2 P	723.381 SCIENCE RESEARCH ASSOCIATES, INC. HOME APPLIANCE SERVICEMEN	1963 UNPR
720.281 CAREERS RADIO AND TELEVISION REPAIRMAN CAREERS	1962 UNPR 4 P	SCIENCE RESEARCH ASSOCIATES, INC. 723.381 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR APPLIANCE SERVICEMEN,	4 P 1966 \$.05
720.281 CHRONICLE GUIDANCE PUBLICATIONS, INC. RADIO-TV REPAIRMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$.35 4 P		4 P
720.281 CHRONICLE GUIDANCE PUBLICATIONS, INC. TELEVISION SERVICE AND REPAIRMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 Unpr 4 P	724 OCCUPATIONS IN WINDING AND ASSEMBLING CDILS, MAGNETS, ARMATURES, AND RELATED PRODUCTS	
720.291 DEPARTMENT OF EMPLOYMENT RADIO + TELEVISION SERVICEMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 5 P	724.884 DEPARTMEN OF EMPLOYMENT COIL WINDER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 2 P
720.281 DEPARTMENT OF EMPLOYMENT TELEVISION SERVICE + REPAIRMAN AND TELEVISION INSTALLATION MAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1961 UNPR 5 P	724.884 FINNEY CC. COIL WINDER FINNEY CO.	1963 UNPR 4 P
720.281 EMPLOYMENT SECURITY AGENCY TELEVISION SERVICE AND REPAIRMAN EMPLOYMENT SECURITY AGENCY, STATE OF IOAHO	1961 FREE 4 P	725 OCCUPATIONS IN ASSEMBLY OF LIGHT BULDS AND ELECTRONIC TUBES	
720.281 FINNEY CO. RADIO AND TELEVISION REPAIRMAN FINNEY CO.	1965 Unpr 4 P	726 OCCUPATIONS IN ASSEMBLY AND REPAIR OF ELECTRONIC COMPONENTS AND ACCESSORIES. N.E.C.	
720.281 FLORIDA STATE EMPLOYMENT SERVICE TELEVISION AND RADIO REPAIRMAN FLORIDA STATE EMPLOYMENT SERVICE	1962 FREE 7 P	726 DEPARTMENT OF EMPLOYMENT RESEARCH AND DEVELOPMENT TECHNICIAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1960 UNPR 4 P
720.281 MICHIGAN EMPLOYMENT SECURITY COMMISSION RADIO AND TELEVISION SERVICEMEN U. S. EMPLOYMENT SERVICE	1958 \$.25 15 P	726.781 DEPARTMENT OF EMPLOYMENT ELECTRON&CS ASSEMBLER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 4 P



726.781 DEPARTMENT OF EMPLOYMENT ELECTRONIC UNIT ASSEMBLER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORMIA	1961 UNPR 3 P	731 OCCUPATIONS IN FABRICATION AND REPAIR OF GAMES AND YOVS	
726.781 FINNEY CO. ELECTRONIC ASSEMBLER FINNEY CO.	1963 UNPR 4 P	731 FINNEY CO. TOY MANUFACTURER FINNEY CO.	1964 UNPR 4 P
726.781 SCIENCE RESEARCH ASSOCIATES, INC. ASSEMBLERS IN THE ELECTRONICS INDUSTRY SCIENCE RESEARCH ASSOCIATES, INC.	1964 4 P	732 OCCUPATIONS IN FABRICATION AND REPAIR OF SPORTING GOODS	
726.781 SCIENCE RESEARCH ASSOCIATES, INC. ASSEMBLERS IN THE ELECTRONICS INDUSTRYJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	733 OCCUPATIONS IN FABRICATION AND REPAIR OF PENS, PENCILS, AND OFFICE AND ARTISTS MATERIALS, N.E.C.	
726.884 FINNEY CO. PRINTED CIRCUIT BOARD WORKER FINNEY CO.	1964 UNPR 4 P	733.884 FINNEY CO. BRUSH FILLER FINNEY CO.	1965 UNPR 4 P
727 OCCUPATIONS IN ASSEMBLY OF STORAGE BATTERIES		734 OCCUPATIONS IN FABRICATION AND REPAIR OF	
728 OCCUPATIONS IN FABRICATION OF ELECTRICAL WIRE AND CABLE		735 OCCUPATIONS IN FABRICATION AND REPAIR OF JEWELRY, N.E.C.	
729 OCCUPATIONS IN ASSEMBLY AND REPAIR OF ELECTRICAL EQUIPMENT, N.E.C.		736 OCCUPATIONS IN FABRICATION AND REPAIR OF DRDNANCE AND ACCESSORIES	
729 DEPARTMENT OF EMPLOYMENT SUBASSEMBLER ELECTRONIC UNIT DEPARTMENT OF EMPLOYMENY, STATE OF CALIFORNIA	1961 UNPR 3 P	737 OCCUPATIONS IN FABRICATION OF AMMUNITION.	
729.281 ROBINSON, H. ALAN + CONNORS, RALPH P. INSTRUMENT MAKER PERSONNEL SERVICES, INC.	1962 \$.50 6 P	FIREWORKS, EXPLOSIVES, AND RELATED PRODUCTS	
729.2B1 SCIENCE RESEARCH ASSOCIATES, INC. Instrument makersjunior occupational briefs Science research associates, inc.	1962 UNPR 4 P	739 OCCUPATIONS IN FABRICATION AND REPAIR OF PRODUCTS MADE FROM ASSORTED MATERIALS, N.E.C.	
73 OCCUPATIONS IN FABRICATION AND REPAIR OF PRODUCTION MADE FROM ASSORTED MATERIALS	<u>:15</u>	739.884 DEPARTMENT OF EMPLOYMENT PICTURE-FRAME MAKER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 3 P
730 OCCUPATIONS IN FABRICATION AND REPAIR OF MUSICAL INSTRUMENTS AND PARTS		739.884 DEPARTMENT OF EMPLOYMENT SCREEN PROCESSING OCCUPATIONS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 6 P
730 SCIENCE RESEARCH ASSOCIATES, INC. MUSICAL INSTRUMENT MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATE <u>S</u> , INC.	1967 Unpr 4 P	739.884 FINNEY CO. Artificail flower maker Finney Co.	1965 UNPR 4 P
730.2B1 FINNEY CO. PIANO REPAIRMAN FINNEY CO.	1963 UNPR 4 P	739.884 FINNEY CO. Brodm maker Finney Co.	1964 UNPR 4 P
730.281 SCIENCE RESEARCH ASSOCIATES, INC. MUSICAL INSTRUMENT REPAIRMENJUNIOR OCCUPATI ONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	739.BB4 FINNEY CO. CANOLEMAKER FINNEY CO.	1964 UNPR 4 P
730.3B1 CAREERS PIAND TUNER CAREERS	1963 \$. 15 2 P	739.884 FINNEY CO. PICTURE FRAME MAKER FINNEY CO.	1964 UNPR 4 P
730.381 CHRONICLE GUIDANCE PUBLICATIONS, INC. PIANO TUNER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	739.887 FINNEY CO. VENETIAN BLIND CLEANERS HELPER FINNEY CO.	1965 UNPR 4 P
730.381 FINNEY CO. Piano Tuner Finney Co.	1966 UNPR 4 P	74 PAINTING, DECORATING, AND RELATED OCCUPATIONS	1954
730.3B1 MICHIGAN EMPLOYMENT SECURITY COMMISSION PIANO TUNER MICHIGAN EMPLOYMENT SECURITY COMMISSION	1960 FREE 2 P	74 RUTZICK, MAX A. CAREER AS PAINTING CONTRACTOR B-NAI B-RITH VOCATIONAL SERVICE BUREAU	\$.20 5 P
730.381 PALMER ASSOCIATES PIAND TECHNICIAN (TUNER) PALMEr ASSOCIATES	1963 UNPR 2 P	740 PAINTERS, BRUSH	
730.3B1 SCIENCE RESEARCH ASSOCIATES, INC. PIAND TUNERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	741 PAINTERS, SPRAY	1044
730.884 FINNEY CO. Piano Stringer Finney Co.	1964 UNPR 4 P	741.884 FINNEY CO. SPRAY PAINTER FINNEY CO.	1966 UNPR 4 P
730.BB4 FINNEY CO. STRINGED INSTRUMENT REPAIRMAN FINNEY CO.	1963 UNPR 4 P	741.884 NEW JERSEY STATE EMPLOYMENT SERVICE AUTOMOBILE PAINTER NEW JERSEY STATE EMPLOYMENT SERVICE	1967 UNPR 9 P
	• •	741.884 SCIENCE RESEARCH ASSOCIATES, INC. PRODUCTION PAINTERS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P



741.887 CAREERS SPRAY PAINTER. PRODUCTION CAREERS	1966 \$.15 2 P	762 OCCUPATIONS IN ASSEMBLING WOOD PRODUCTS. V.	.c.
741.887 FINNEY CO. PAINTERS HELPER FINNEY CO.	1962 UNPR 4 P	763 OCCUPATIONS IN FABRICATION AND REPAIR OF FURNITURE, N.E.C.	
742 STAINING, WAXING, AND RELATED OCCUPATIONS		763 CAREERS FURNITURE FINISHER CAREERS, INC.	1967 \$.15 2 P
749 PAINTING. DECORATING. AND RELATED OCCUPATION	us.	763.381 CAREERS FURNITURE FINISHER CAREFRS	1962 UNPR 2 P
749 RUTZICK. MAX A. Careers in home improvement contracting B-NAI B-RITH VOCATIONAL SERVICE	1955 \$.20 6 P	763.381 OEPARTMENT OF EMPLOYMENT FURNITURE FINISHER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 3 P
75 OCCUPATIONS IN FABRICATION AND REPAIR OF PLASTIC SYNTHETICS, RUBBER, AND RELATED PRODUCTS	cs.	763.381 EMPLOYMENT SECURITY AGENCY FURNITURE FINISHER EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	1961 FREE 4 P
75 CHRONICLE GUIDANCE PUBLICATIONS, INC. RUBBER GOODS (MFG) OCCUPATIONS	1965 \$. 35	763.381 FINNEY CO. FURNITURE REFINISHER FINNEY CO.	1966 UNPR 4 P
75 SCIENCE RESEARCH ASSOCIATES, INC. PLASTICS INDUSTRY WORKERS	4 P 1961 UNPR	763.884 FINNEY CO. FURNITURE ASSEMBLER FINNEY CO.	1962 UN PR 4 P
SCIENCE RESEARCH ASSOCIATES, INC. 75 SCIENCE RESEARCH ASSOCIATES, INC. PLASTICS INDUSTRY WORKERS	4 P 1967 UNPR	764.884 FINNEY CO.	1963
SCIENCE RESEARCH ASSOCIATES, INC. 750 OCCUPATIONS IN FABRICATION AND REPAIR OF	4 P	COOPER FINNEY CO.	UNPR 4 P
TIRES. TUBES, TIRE TREADS, AND RELATED PRODUCTS	10/2	769 OCCUPATIONS IN FABRICATION AND REPAIR OF WOOD PRODUCTS, N.E.C.	
750 CAREERS TIRE BUILDER (VULCANIZER) CAREERS	1967 5.15 2 P	769.781 FINNEY CO. Patternmaker Finney Co.	1963 UNPR 4 P
750.884 OFPARTMENT OF EMPLOYMENT TIRE VULCANIZER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P	77 OCCUPATIONS IN FABRICATION AND REPAIR OF SAND, STONE, CLAY, AND GLASS PRODUCTS	
751 LAYING OUT AND CUTTING OCCUPATIONS, N.E.C.		77 SCIENCE RESEARCH ASSOCIATES, INC. STRUCTURAL CLAY PRODUCTS MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
752 FITTING, SHAPING, CEMENTING, FINISHING, AND RELATED OCCUPATIONS, N.E.C.		77D OCCUPATIONS IN FABRICATION AND REPAIR OF JEWELRY, ORNAMENTS, AND RELATED PRODUCTS	
753 OCCUPATIONS IN FABRICATION AND REPAIR OF RUBBER AND PLASTIC FOOTWEAR		770.281 DAKE, DR. H. C. THE ART OF GEM CUTTING	1963 \$2.00
753.687 FINNEY CO. CALENDAR INSPECTOR FINNEY CO.	1964 UNPR 4 P	GEMBOOKS CORP. 770.281 FINNEY CO. DIAMONO CUTTER FINNEY CO.	96 P 1966 UNPR
754 OCCUPATIONS IN FABRICATION AND REPAIR OF MISCELLANEOUS PLASTICS PRODUCTS		771 STONE CUTTERS AND CARVERS	4 P
759 OCCUPATIONS IN FABRICATION AND REPAIR OF PLASTICS, SYNTHETICS, RUBBER, AND RELATED PRODUCTS, N.E.C.		771.281 FINNEY CO. STONEGUTTER FINNEY CO.	1967 UNPR 4 P
76 OCCUPATIONS IN FABRICATION AND REPAIR OF WOOD PRODUCTS		772 GLASS BLOWING, PRESSING, SHAPING, AND RELATED OCCUPATIONS, N.E.C.	
76 CHRONICLE GUIDANCE PUBLICATIONS, INC. SKILLED OCCUPATIONS IN THE PRODUCTION OF LUMBER PRODUCTS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$.35 4 P	773 OCCUPATIONS IN COLORING AND DECORATING BRICK, TILE, AND RELATED PRODUCTS	
763 BENCH CARPENTERS AND RELATED OCCUPATIONS	<i>;</i>	774 OCCUPATIONS IN FABRICATION AND REPAIR OF POTTERY AND PORCELAIN WARE	
761 OCCUPATIONS IN LAYING OUT, CUTTING, CARVING, SHAPING, AND SA OING WOOD		774.884 FINNEY CO. Potter Finney Co.	1962 UNPR 4 P
PRODUCTS, N.E.C.		774.884 FINNEY CO. Potter Finney Co.	1967 Unpr 4 P



			A-153
775 GRINOLNG, FILING, POLISHING, FROSTING, ETCHING, C! EANING, AND RELATED OCCUPATIONS, N.E.	c .	783.884 FINNEY CO. Automobile seat cover installer Finney Co.	1962 UNPR 4 P
		780.884 FINNEY CO. Fabric Cutter Finney Co.	1961 UNPR 4 P
776 OCCUPATIONS IN FABRICATION AND REPAIR OF ASHESTOS AND POLISHING PRODUCTS. ABRASIVES. AND RELATED MATERIA S		780.884 FINNEY CD. Mattress Maker Finney CD.	1964 UNPR 4 P
776.887 FINNEY CO. Belt Maker Finney Co.	1966 UNPR 4 P	783.884 FLORIOA STATE EMPLOYMENT SERVICE UPHOLSTERER II FLORIOA STATE EMPLOYMENT SERVICE	1958 FREE 6 P
MODEL MAKERS, PATTERNMAKERS, MOLDMAKERS,		780-884 KANSAS STATE EMPLOYMENT SERVICE UPHOLSTERER KANSAS STATE EMPLOYMENT SERVICE	1967 FREE 2 P
777 DEPARTMENT OF EMPLOYMENT AIRCRAFT PLASTER PATTERNMAKER DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1964 UNPR 3 P	780.884 MICHIGAN EMPLOYMENT SECURITY COMMISSION UPHOLSTERERS MICHIGAN EMPLOYMENT SECURITY COMMISSION	UNPR 2 P
777.381 KANSAS STATE EMPLOYMENT SERVICE PATTERNMAKER, PLASTER KANSAS STATE EMPLOYMENT SERVICE	1967 FREE 2 P	780.884 PALMER ASSOCIATES UPHOLSTERER PALMER ASSOCIATES	1963 UNPR 2 P
719 OCCUPATIONS IN FABRICATION AND REPAIR OF SAND, STONE, CLAY, AND GLASS PRODUCTS, V.E.C.		780.884 SCIENCE RESEARCH ASSOCIATES, INC. UPHOLSTERERS SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR 4 P
779.884 FINNEY CO.	1967	780.884 SCIENCE RESEARCH ASSOCIATES, INC. UPHOLSTERERS-JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
MOLDER (PLASTICS) FINNEY CO. 779.884 FINNEY CO.	UNPR 4 P 1962	780.887 FINNEY CD. Toy Stuffer Finney CD.	1962 UNPR 4 P
MOLDER OF PLASTICS FINNEY CO.	UNPR 4 P	783.887 FINNEY CO. Upholsterers helper Finney Co.	1962 UNPR 4 P
78 OCCUPATIONS IN FABRICATION AND REPAIR OF TEXTIL LEATHER, AND RELATED PRODUCTS	LE,	781 LAYING OUT, MARKING, CUTTING, AND PUNCHING OCCUPATIONS, N.E.C.	
78 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI SEWING MACHINE OPERATOR	1964 UNPR 4 P	781 CAREERS Garment Cutter Careers. Inc.	1968 \$.15 2 P
OIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI 78 SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR	781.381 DEPARTMENT OF EMPLOYMENT Sarment Cutter Department of Employment, State of California	1966 UNPR 5 P
TEXTILE INDUSTRY WORKERS SCIENCE RESEARCH ASSOCIATES, INC. 78 SCIENCE RESEARCH ASSOCIATES, INC.	4 P 1967 UNPR	781.381 FINNEY CO. Sarment Cutter Finney Co.	1964 UNPR 4 P
TEXTILE INDUSTRY WORKERS SCIENCE RESEARCH ASSOCIATES, INC. 780 OCCUPATIONS IN UPHOLSTERING AND IN	4 P	781.381 FINNEY CO. PATTERN CUTTER (GARMENT INDUSTRY) FINNEY CO.	1964 UNPR 4 P
FABRICATION AND REPAIR OF MATTRESSES AND BEOSPRINGS		781.381 SCIENCE RESEARCH ASSOCIATES, INC. Garment CuttersJunior Occupational Briefs Science Research Associates, Inc.	1963 UNPR 4 P
780-381 CAREERS Furniture upholsterer Careers	1965 \$.25 7 P	781.884 CAREERS Garment Cutter Careers	1963 UNPR 2 P
780.381 DEPARTMENT OF EMPLOYMENT FURNITURE UPHOLSTERER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1967 UNPR 3 P	781.884 FINNEY CO. HAT LINING SEWER FINNEY CO.	1964 UNPR 4 P
780.381 FINNEY CO. UPHOLSTERER FINNEY CO.	1964 UNPR 4 P	781.887 FINNEY CO. Shdelace-cutting machine operator Finney Co.	1964 UNPR 4 P
780.381 NATIONAL ASSOCIATION OF MANUFACTURERS UPHOLSTERER (AUTOMOBILE) NATIONAL ASSOCIATION OF MANUFACTURERS	UNPR 2 P	781.887 FINNEY CO. Thread Trimmer Finney Co.	1963 UNPR 4 P
780.381 SCIENCE RESEARCH ASSOCIATES, INC. UPHOLSTERERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	782 HAND SEWERS, MENOERS, EMBRDIDERERS, KNITTERS, AND RELATED OCCUPATIONS, N.E.C.	
780.789 SCIENCE RESEARCH ASSOCIATES, INC. CLOTHING MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	I966 UNPR 4 P	782.687 FINNEY CO. PARACHUTE INSPECTOR	1963 UNPR 4 P
780.884 CHRONICLE GUIOANCE PUBLICATIONS, INC. UPHOLSTERER CHRONICLE GUIOANCE PUBLICATIONS, INC.	1961 \$.35 4 P	FINNEY CO. 782.781 FINNEY CO. WEAVER (REPAIRING)	1966 UNPR 4 F
780.884 DEPARTMENT OF EMPLOYMENT FURNITURE UPHOLSTERER DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1962 3 P	FINNEY CO. 782.884 CAREERS DRESSMAKER	1967 \$.15 2 F
780.884 EMPLOYMENT SECURITY AGENCY FURNITURE REPAIRMAN (UPHOLSTERER) EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	1961 UNPR 4 P	CAREERS	



782.884 FINNEY CO. Embroidery worker Finney Co.	1965 UNPR 4 P	785.381 DEPARTMENT OF EMPLOYMENT SEAMSTRESS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P
783 FUR WORKING OCCUPATIONS		785.381 FINNEY CO. Custom tailor Finney Co.	UNPR 4 P
784 OCCUPATIONS IN FABRICATION AND REPAIR OF HATS, CAPS, GLOVES, AND RELATED PRODUCTS		785.381 FINNEY CO. Hand Sewer Finney Co.	1962 UNPR 4 P
784.281 CHRONICLE GUIDANCE PUBLICATIONS, INC. MILLINER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	785.381 FINNEY CO. Hotel Seamstress Finney Co.	1963 UNPR 4 P
784.281 FINNEY CO. Milliner Finney Co.	1965 UNPR 4 P	785.381 FINNEY CO. LAUNDRY MENDER FINNEY CO.	1962 UNPR 4 P
784.281 SCIENCE RESEARCH ASSOCIATES, INC. HAT AND MILLINERY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	785.381 FINNEY CO. TAILORS HELPER FINNEY CO.	1962 UNPR 4 P
784.281 SCIENCE RESEARCH ASSOCIATES, INC. Milliners Science Research Associates, Inc.	1961 UNPR 4 P	786 SEWING MACHINE OPERATORS, GARMENT	
784.281 SCIENCE RESEARCH ASSOCIATES, INC. MILLINERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	786.782 DEPARTMENT OF EMPLOYMENT SEWING MACHINE OPERATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 3 P
785 TAILORS AND DRESSMAKERS		786.782 DEPARTMENT OF EMPLOYMENT SEWING MACHINE OPERATOR (WOMENS SWIM SUITS) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 3 P
785 CAREERS DRAPERY SEAMSTRESS CAREERS	1967 \$.15 2 P	786.782 SCIENCE RESEARCH ASSOCIATES, INC. SEWING MACHINE OPERATORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
785 DIVISION OF EMPLOYMENT SECURITY TAILOR NEW JERSEY DEPARTMENT OF LABOR AND INDUSTRY	1966 FREE 11 P	786.782 SCIENCE RESEARCH ASSOCIATES, INC. SEWING MACHINE OPERATORS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
785 FLORIDA STATE EMPLOYMENT SERVICE TAILOR FLORIDA STATE EMPLOYMENT SERVICE	1961 FREE 5 P	786.787 MICHIGAN EMPLOYMENT SECURITY COMMISSION SEWING-MACHINE OPERATORS U. S. EMPLOYMENT SERVICE	1962 \$.25 12 P
785 MICHIGAN EMPLOYMENT SECURITY COMMISSION DRESSMAKING OCCUPATIONS MICHIGAN EMPLOYMENT SECURITY COMMISSION	1962 \$.25 16 P	787 SEWING MACHINE OPERATORS, NONGARMENT	
785 SCIENCE RESEARCH ASSOCIATES, INC. CUSTOM TAILDRS AND DRESSMAKERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	787.782 CAREERS Drapery Seamstress Careers	1962 UNPR 2 P
785.261 CAREERS Tailors Careers	1965 \$.25 7 P	767.782 CAREERS SEMING MACHINE OPERATOR CAREERS	1966 \$.25 7 P
785.261 CHRONICLE GUIDANCE PUBLICATIONS, INC. TAILOR CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$.35 4 P	787.782 DEPARTMENT OF EMPLOYMENT DRAPERY SEAMSTRESS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 3 P
785.261 CHRONICLE GUIDANCE PUBLICATIONS, INC. TAILOR CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	787.782 DEPARTMENT DF EMPLOYMENT EMBROIDERY MACHINE OPERATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P
785.261 DEPARTMENT OF EMPLOYMENT TAILOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1958 UNPR 3 P	787.782 DEPARTMENT SECURITY SEMING MACHINE OPERATOR DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 2 P
785.261 DEPARTMENT OF EMPLOYMENT TAILOR, MENS GARMENTS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 3 P	787.782 DEPARTMENT OF EMPLOYMENT SINGLE NEEDLE OPERATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1961 UNPR
785.261 MICHIGAN EMPLOYMENT SECURITY COMMISSION TAILORS MICHIGAN EMPLOYMENT SECURITY COMMISSION	UNPR 2 P	787.782 DEPARTMENT OF LABOR AND INDUSTRIAL RELATIONS	2 P 1958 UNPR
785.261 PALMER ASSOCIATES TAILOR PALMER ASSOCIATES	· 1963 UNPR 2 P	SEWING MACHINE OPERATOR BUREAU OF EMPLOYMENT SECURITY, HONOLULU, HAWAII 787-782 FINNEY CO.	3 P
785.261 SCIENCE RESEARCH ASSOCIATES, INC. TAILORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	AWNING STITCHER Finney CO.	1964 UNPR 4 P
785.361 CHRONICLE GUIDANCE PUBLICATIONS, INC. DRESSMAKER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 \$.35	787.782 FINNEY CO. BAG SEWER FINNEY CO.	1965 UNPR 4 P
785.361 FENNEY CO. Dressmaker	4 P 1965 Unpr	787.782 FINNEY CO. Buttonhole-machine operator Finney Co.	1963 UNPR 4 P
FINNEY CO. 785.361 PALMER ASSOCIATES DRESSMAKER	4 P 1963 UNPR	787.782 FINNEY CD. Window Shade Hemmer and Fringer Finney CD.	1965 UNPR 4 P
PALMER ASSOCIATES 785-361 SCIENCE RESEARCH ASSOCIATES, INC. DRESSMAKERSJUNIOR OCCUPATIONAL ARIFES	2 P 1962 UNPR	787.885 FINNEY CO. POWER SEWING MACHINE OPERATOR FINNEY CO.	1962 UNPR 4 P
SCIENCE RESEARCH ASSOCIATES, INC.	4 P		



			A-15
788 OCCUPATIONS IN FABRICATION AND REPAIR OF FOOTHEAR		800.899 CAREERS Building Construction Careers Careers	1964 \$.25 2 P
788 SCIENCE RESEARCH ASSOCIATES, INC. SHDE MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	800.899 HARDING. CHARLES J. Construction careers Careers	1961 UNPR 4 P
788 SCIENCE RESEARCH ASSOCIATES, INC. SHOE MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR 4 P	800.899 SCIENCE RESEARCH ASSOCIATES, INC. Structural Steel Workers Science Research Associates, Inc.	1961 Unpr 4 P
768.381 FINNEY CO. COBBLER FINNEY CO.	1961 UNPR 4 P	801 FITTING. BOLTING. SCREWING. AND RELATED UCCUPATIONS	
789 OCCUPATIONS IN FABRICATION AND REPAIR OF TEXTILE. LEATHER, AND RELATED PRODUCTS.		801 CAREERS STRUCTURAL, DRNAMENTAL, AND REINFORCING IRON WORKERS CAREERS	1966 \$.25 7 P
789.381 FINNEY CO. Pattern Chart Writer Finney Co.	1964 Unpr 4 p	801 DEPARTMENT OF EMPLOYMENT IRONWORKER, SHOP DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 UNPR 3 P
789.781 FINNEY CO. SAODLER FINNEY CO.	1964 UNPR 4 P	801 DEPARTMENT OF EMPLOYMENT STRUCTURAL-STEEL WURKER, STRUCTURAL-STEEL WORKER APPRENTICE	1964 UNPR 4 P
789.781 PALMER ASSOCIATES HARNESSMAKER PALMER ASSOCIATES	1963 UNPR 2 P	DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 801 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1964
789.887 FINNEY CO. GARMENT FOLDER (KNIT GOODS) FINNEY CO.	1964 Unpr 4 p	EDUCATION IRONWORKER THE GUIDANCE CENTRE, DNYARID COLLEGE UF EDUCATION	UNPR 4 P
79 BENCH WORK OCCUPATIONS, N.E.C.		801.781 SCIENCE RESEARCH ASSOCIATES, INC. Structural—Iron Workers Science Research Associates, Inc.	1966 UNPR 4 P
790 DCCUPATIONS IN PREPARATION OF FOOD. TOBACCO, AND RELATED PRODUCTS, N.E.C.		801.781 SCIENCE RESEARCH ASSOCIATES, INC. Structural Steel WorkersJunior occupational Briefs Science Research Associates, Inc.	1962 Unpr 4 p
794 OCCUPATIONS IN FABRICATION OF PAPER PRODUCTS, N.E.C.		801.781 THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA, INC. IRON WORKERS THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA, INC.	UNPR 2 P
794.884 FINNEY CD. Carton Assembler Finney CO.	1964 UNPR 4 P	804 TINSMITHS. COPPERSMITHS. AND SHEET METAL	
794.887 FINNEY CO. Garment Tag Stringer Finney Co.	1963 UNPR 4 P	804 CAREERS Apprentices (metal working) Careers	1964 UNPR 4 P
799 MISCELLANEOUS BENCH WORK OCCUPATIONS, N.E.	<u>.c.</u>	STATE OF NEW SERSET DEPARTMENT OF LABOR AND	1963 FREE 10 P
8 STRUCTURAL WORK OCCUPATIONS		INDUSTRY 804 DOWNING DARWIN A.	1956
8 TAYLOR, DANSON YOUR FUTURE IN THE AUTOMOTIVE INDUSTRY	1963 \$2.79 160 P	SHEET METAL WORKERS MICHIGAN EMPLOYMENT SECURITY COMMISSION	\$.25 20 P
		804-281 CAREERS Model Maker Careers	1963 UNPR 2 P
80 OCCUPATIONS IN METAL FABRICATING, N.E.C.		804.281 CAREERS Sheet metal horker Careers	1964 \$.15 2 P
80 CHRONICLE GUIDANCE PUBLICATIONS, INC. SHIP + BOAT BUILDING INDUSTRY CHRONICLE GUIDANCE PUBLICATIONS, INC. 80 INTERNATIONAL CORRESPONDENCE SCHOOLS THE BUILDING TRADES HANDROOK	1967 \$.35 8 P		
INTERNATIONAL TEXTBOOK CO.	360 0	804.281 DEPARTMENT OF EMPLOYMENT	4 P 1962 UNPR
BO SCIENCE RESEARCH ASSOCIATES, INC. JOBS IN BUILDING CONSTRUCTION TRADES SCIENCE RESEARCH ASSOCIATES, INC.	368 P 1966 \$1,00 48 P	DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 804.281 DEPARTMENT OF EMPLOYMENT SHEET METAL WORKER	4 P 1960 UNPR
SCIENCE RESEARCH ASSOCIATES, INC. JOBS IN BUILDING CONSTRUCTION TRADES SCIENCE RESEARCH ASSOCIATES, INC. BO U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR SHEET METAL HORKERS, ROOFERS, DOC. NO. 1450-75 SUPERINTENDENT OF DOCUMENTS	1966 \$.10 12 P	DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 804.281 DEPARTMENT OF EMPLOYMENT SHEET-METAL WORKER, AIRCRAFT	4 P 1964 UNPR
800 RIVETERS			2 P
800.809 SCIENCE RESEARCH ASSOCIATES, ING. NONFERROUS METALS INDUSTRY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR	SHEET METAL WORKER APPRENTICE BUREAU OF EMPLOYMENT SECURITY, HONOLULU, HAWALL	UNPR 5 P
****	4 P 1967 Unpr 4 P	SHEET METAL WORKER EMPLOYMENT SECURITY AGENCY, STATE OF IDAHD	UNPR



804.281 INDIANA EMPLOYMENT SECURITY DIVISION SHEET METAL WORKER	1966 UNPR	807.381 CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35
INDIANA EMPLOYMENT SECURITY DIVISION	4 P	CHROMICLE GUIDANCE PUBLICATIONS, INC.	4 P 1966
804.281 PALMER ASSOCIATES SHEET METAL WORKER PALMER ASSOCIATES	1963 UNPR 2 P	807.381 DEPARTMENT OF EMPLOYMENT BUDY AND FENDER MAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	UNPR 3 P
804.281 SCIENCE RESEARCH ASSOCIATES, INC. SHEET METAL WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P	807.381 DIVISION OF EMPLDYMENT SECURITY AUTOMOBILE BODY REPAIRMAN STATE OF NEW JERSEY DEPARTMENT OF LABOR AND INDUSTRY	1966 FREE 11 P
804.281 SCIENCE RESEARCH ASSOCIATES, INC. SHEET METAL WORKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	807.381 EMPLOYMENT SECURITY AGENCY AUTOMOBILE-BODY REPAIRMAN EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	1962 UNPR 4 P
804.281 SHEET METAL AND AIR CONDITIONING CONTRACTORS NATIONAL ASSOCIATION SHEET METALA HIGHLY SKILLED BASIC TRADE WITH A FUTURE IN THE ATOMIC AGE	UNPR 7 P	807.381 FINNEY CO. Bodyman Finney Co.	1962 UNPR 4 P
SHEET METAL + AIR COND. CONTRACTORS NATIONAL ASSOC. 804.281 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1964	807.381 MICHIGAN EMPLOYMENT SECURITY COMMISSION AU1080BILE-BODY REPAIRMEN MICHIGAN EMPLOYMENT SECURITY COMMISSION	1962 \$.25 19 P
EDUCATION SHEET METAL WORKER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	UNPR 4 P	807.381 SCIENCE RESEARCH ASSOCIATES, INC. AUTOMOBILE BODY REPAIRMEN SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P
805 BOILERMAKERS		BO7.381 SCIENCE RESEARCH ASSOCIATES, INC. AUTOMOBILE BODY REPAIRMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
805.281 CAREERS BOILERMAKER CAREERS	1964 \$.15 2 P	807.884 DEPARTMENT OF EMPLOYMENT FIBERGLAS LAY-UP MAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 3 P
805.281 CHRONICLE GUIDANCE PUBLICATIONS, INC. BOILERMAKER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P	807.884 FINNEY CD. Muffler installer Finney CD.	1965 UNPR 4 P
805.281 MICHIGAN EMPLOYMENT SECURITY COMMISSIDN BOILERMAKERS MICHIGAN EMPLOYMENT SECURITY COMMISSION	1961 UNPR 2 P	807.884 NATIONAL ASSOCIATION OF MANUFACTURERS ASSEMBLER-JIGMAN (BOAT) NATIONAL ASSOCIATION OF MANUFACTURERS	UNPR 2 P
805.281 SCIENCE RESEARCH ASSOCIATES, INC. BOILERMAKERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	807.884 NATIONAL ASSOCIATION OF MANUFACTURERS FIBERGLASS LAY UP MAN (BOAT) NATIONAL ASSOCIATION OF MANUFACTURERS	UNPR 2 P
805.291 SCIENCE RESEARCH ASSOCIATES, INC. BUILERMAKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	BO9 MISCELLANEOUS OCCUPATIONS IN METAL FABRICATING, N.E.C.	
805.281 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR BOILERMAKING OCCUPATIONS, DOC. NO. 1450-9 SUPERINTENDENT OF DOCUMENTS	1966 \$.05 4 P	BO9.381 FINNEY CO. ORNAMENTAL IRON WORKER FINNEY CO.	1962 UNPR 4 P
BO6 TRANSPORTATION EQUIPMENT ASSEMBLERS AND RELATED OCCUPATIONS		809.884 FINNEY CO. AWNING GROMMET AND EYELET SETTER FINNEY CO.	1964 UNPR 4 P
BO6 CAREERS AIRCRAFT ASSEMBLYMAN CAREERS	1966 \$.15 2 P	809.884 NATIONAL ASSOCIATION OF MANUFACTURERS GRINDER-CHIPPER (FOUNDRY) NATIONAL ASSOCIATION OF MANUFACTURERS	UNPR 2 P
806 FULTON, JOSEPH F. AIRCRAFT MANUFACTURING WORKERS CAREERS	1961 UNPR 4 P	81 WELDERS, FLAME CUTTERS, AND RELATED OCCUPATIONS	
806 SCIENCE RESEARCH ASSOCIATES, INC. SHIPBUILDERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	81 CHRONICLE GUIDANCE PUBLICATIONS, INC. WELDER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$.35 4 P
806.381 DEPARTMENT OF EMPLOYMENT NEW CAR GET-READY MAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 3 P	B1 EDUCATIONAL ACTIVITIES COMMITTEE OPPORTUNITIES IN THE WELDING INDUSTRY AMERICAN WELDING SOCIETY	1959 FREE 23 P
806.381 DEPARTMENT OF EMPLOYMENT SHIPFITTER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 Unpr 4 p	B1 HDBART BROTHERS TECHNICAL CENTER HOBART WELDING SCHOOL TRAINING AIDS HOBART BROTHERS TECHNICAL CENTER	FREE 2 P
806.887 FINNEY CO. Automobile Assembler Finney Co.	1962 UNPR 4 P	81 HOBART BROTHERS TECHNICAL CENTER Hobart Welding School Bulletin Hobart Brothers Technical Center	FREE 27 P
807 BDDYMEN, TRANSPORTATION EQUIPMENT		81 LAUGHREN, E. DAND DILWORTH, E. E. TRAINING CONSTRUCTION AND MAINTENANCE PERSONNEL CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 UNPR 4 P
807 CHRDNICLE GUIDANCE PUBLICATIONS, INC. AIRCRAFT MANUFACTURING INDUSTRY CHRDNICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 B P	81 U.S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR WELDERS, OXYGEN AND ARC CUTTERS, DDC. NO. 1450-91 SUPERINTENDENT OF DOCUMENTS	1966 \$.05 5 P
BO7 CHRONICLE GUIDANCE PUBLICATIONS, INC. AIRCRAFT MANUFACTURING INDUSTRY CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 B P	810 ARC WELDERS	
807.381 CAREERS AUTOMOBILE BODY REPAIRMAN CAREERS	1964 \$.15 2 P		



810 DEPARTMENT OF EMPLOYMENT WELDER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 4 P	820 OCCUPATIONS IN ASSEMBLY, INSTALLATION, AND REPAIR OF GENERATORS, MOTORS, ACCESSORIES, AND RELATED POWERPLANT EQUIPMENT	
810 FINNEY CO. WELDER FINNEY CO.	1964 UNPR 4 P	820.829 CAREERS ASSEMBLERS, ELECTRONICS MFG. CAREERS	1966 \$.25 7 P
BIO SCIENCE RESEARCH ASSOCIATES, INC. WELDERS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	820.824 CAREERS Electrician Careers	1962 UNPR 2 P
810 SCIENCE RESEARCH ASSOCIATES, INC. Welders Science Research Associates, Inc.	1967 UNPR 4 P	820.829 CAREERS Maintenance Electrician Careers	1962 UNPR 4 P
810 SCIENCE RESEARCH ASSOCIATES, INC. WELDERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	821 OCCUPATIONS IN ASSEMBLY, INSTALLATION, AND REPAIR OF TRANSMISSION AND DISTRIBUTION LINES	
81D.782 CAREERS ARC WELDING MACHINE OPERATOR CAREERS	1967 \$.15 2 P	B21.281 SCIENCE RESEARCH ASSOCIATES, INC.	1962
810.782 CAREERS ELECTRIC WELDING MACHINE OPERATOR CAREERS	1962 UNPR 2 P	LINEMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC. 821.381 CHRONICLE GUIDANCE PUBLICATIONS, INC.	UNPR 4 P 1964
B1D.B19 CAREERS Welder (Manual) Careers	1964 \$.15 2 P	LINEMAN (LIGHT, HEAT AND POWER) CHRONICLE GUIDANCE PUBLICATIONS, INC. 821.381 DEPARTMENT OF EMPLOYMENT	\$.35 4 P
810.819 CAREERS Welders and dxygen cutters Careers	1964 \$.25 6 P	LINEMAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 821.381 PALMER ASSOCIATES	UNPR 5 P
811 CAS WELDERS		LINEMAN Palmer associates	UNPR 2 P
812 COMBINATION ARC WELDERS AND GAS WELDERS		B22 OCCUPATIONS IN ASSEMBLY, INSTALLATION, AND REPAIR OF WIRE COMMUNICATION, DETECTION, AND SIGNALING EQUIPMENT	-
812.884 DEPARTMENT OF EMPLOYMENT WELDER, COMBINATION DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 5 P	822 CAREERS Telephone Linemen + Cable Splicers Careers	1963 \$.25 5 P
B12.884 EMPLOYMENT SECURITY AGENCY WELDER, COMBINATION EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	1963 Unpr 4 P	822.281 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI CENTRAL OFFICE REPAIRMAN	1963 UNPP. 4 P
812.884 INDIANA EMPLOYMENT SECURITY DIVISION COMBINATION WELDER INDIANA EMPLOYMENT SECURITY DIVISION	1964 4 P	DIVISION OF EMPLOYMENT SECURITY. STATE OF MISSOURI 822.381 CAREERS	1965
813 RESISTANCE WELDERS		TELEPHONE INSTALLER CAREERS 822.381 DEPARTMENT OF EMPLOYMENT	\$.15 2 P
B14 BRAZING, BRAZE-WELDING, AND SOLDERING OCCUPATIONS		CENTRAL OFFICE INSTALLER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA B22,381 FINNEY CO.	UNPR 3 P 1964
815 LEAD BURNING OCCUPATIONS		LINEMAN (LIGHT AND POWER INDUSTRY) FINNEY CO. 822.381 FINNEY CO.	UNPR 4 P 1965
816 FLAME CUTTERS AND ARC CUTTERS		TELEPHONE INSTALLATION AND MAINTENANCE MAN FINNEY CO. 822.381 FLORIDA STATE EMPLOYMENT SERVICE	UNPR 4 P
816.884 KANSAS STATE EMPLOYMENT SERVICE Flame Cutter, hand Kansas State Employment Service	1967 FREE 2 P	STATION INSTALLER II FLORIDA STATE EMPLOYMENT SERVICE 822.381 SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 10 P 1964
819 WELDERS, FLAME CUTTERS, AND RELATED DCCUPATIONS, N.E.C.		LINEMEN AND CABLE SPLICERS SCIENCE RESEARCH ASSOCIATES, INC. 822.381 SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P 1963
82 ELECTRICAL ASSEMBLING, INSTALLING, AND REPAIRIN	No.	TELEPHONE INSTALLERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P
OCCUPATIONS		822.381 SCIENCE RESEARCH ASSOCIATES, INC. TELEPHONE INSTALLERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
82 CHRONICLE GUIDANCE PUBLICATIONS, INC. GONSTRUCTION ELECTRICIAN CHRONICLE GUIDANCE PUBLICATIONS, INC. 82 DARR, JACK	1962 \$.35 4 P	822.381 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION TELEPHONE TECHNICIAN THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1964 \$.10 4 P
THE TWO WAY RADIO TECHNICIAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 UNPR 2 P	EDUCATION 823 OCCUPATIONS IN ASSEMBLY, INSTALLATION, AND	
82 U. S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK FOR CONSTRUCTION ELECTRICI ANS, DOC. NO.1450~30 SUPERINTENDENT OF DOCUMENTS	1966 \$.10 10 P	REPAIR OF ELECTRONIC COMMUNICATION, DETECTION, AND SIGNALING EQUIPMENT	
		823.281 FINNEY CO. 4LARM SYSTEM SERVICEMAN FINNEY CO.	1964 UNPR 4 P



823.281 GROUP, VERNARD F. RADIO REPAIRMAN PERSONNEL SERVICES, INC.	1961 \$.50 6 P	B27 OCCUPATIONS IN ASSEMBLY, INSTALLATION, AND REPAIR OF LARGE HOUSEHOLD APPLIANCES AND SIMILAR COMMERCIAL 200 INDUSTRIAL EQUIPMENT	
REPAIR OF LIGHTING EQUIPMENT AND BUILDING WIRING, N.E.C.		827.131 EMPLOYMENT SECURITY AGENCY ELECTRICAL-APPLIANCE SERVICEMAN EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	1962 UNPR 4 P
824 CHRONICLE GUIDANCE PUBLICATIONS, INC. ELECTRICIANS + ELECTRICAL EQUIPMENT (MFG) OCCUPATIONS	1965 \$.35 4 P	827.281 CAREERS ELECTRICAL HOUSEHOLD APPLIANCE SERVICEMAN CAREERS	1964 \$.25 7 P
CHRONICLE GUIDANCE PUBLICATIONS, INC. 824 MICHIGAN EMPLOYMENT SECURITY COMMISSION ELECTRICIANS MICHIGAN EMPLOYMENT SECURITY COMMISSION	1957 \$.25 15 P	827.281 CHRONICLE GUIDANCE PUBLICATIONS, INC. ELECTRIC REFRIGERATOR SERVICEMAN CHRONICLE GUIDANCE PUBLICATIONS, INC. 827.281 CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.35 4 P
824.281 CAREERS ELECTRICIAN, CONSTRUCTION CAPEERS	1963 \$.15 2 P	ELECTRICAL APPLIANCE SERVICEMAN CHRONICLE GUIDANCE PUBLICATIONS, INC. 627.281 DEPARTMENT OF EMPLOYMENT HOUSEHOLD APPLIANCE REPAIRMAN	\$.35 4 P 1965 UNPR
824.281 CHROMICLE GUIDANCE PUBLICATIONS, INC. ELECTRICIAN (CONST) CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P	DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 827.281 MISSISSIPPI EMPLOYMENT SECURITY COMMISSION	5 P 1963 FREE
824.281 DEPARTMENT OF EMPLOYMENT ELECTRICIAN (CONSTRUCTION) DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	3 P	HOUSEHOLD APPLIANCE REPAIRMAN MISSISSIPPI EMPLOYMENT SECURITY COMMISSION 827.884 SCIENCE RESEARCH ASSOCIATES, INC. AIR CONDITIONING TECHNICIANS	10 P 1967 UNPR
824.281 OEPARTMENT OF EMPLOYMENT ELECTRICIAN, ELECTRICIAN APPRENTICE OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 824.281 OEPARTMENT OF LABOR AND INDUSTRIAL	1965 UNPR 6 P 1959	SCIENCE RESEARCH ASSOCIATES, INC.	4 P
RELATIONS ELECTRICIAN APPRENTICE (CONSTRUCTION) BUREAU OF EMPLOYMENT SECURITY, HONOLULU, HAWAII	UNPR 5 P	AND REPAIR OF ELECTRICAL AND ELECTRONIC PRODUCTS. N.E.C.	1960
824.281 EMPLOYMENT SECURITY AGENCY ELECTRICIAN EMPLOYMENT SECURITY AGENCY, STATE OF IDAH) 824.281 FINNEY CO.	1960 UNPR 4 P	CAREERS FOR TECHNICIANS IN THE ELECTRICAL FIELD REGENTS PUBLISHING CO. 828 DEPARTMENT OF EMPLOYMENT	\$1.25 22 P
CONSTRUCTION ELECTRICIAN FINNEY CO.	UNPR 4 P 1961	DATA PROCESSING EQUIPMENT TECHNICIAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 828 DEPARTMENT OF EMPLOYMENT	UNPR 3 P 1964 UNPR
ELECTRICIAN PERSONNEL SERVICES, INC. 824.281 INDIANA EMPLOYMENT SECURITY DIVISION ELECTRICIAN	\$.50 6 P 1966 UNPR	SERVICE TECHNICIAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 828 THE INSTITUTE FOR RESEARCH CAREERS IN ELECTRICAL WIRING AND ELECTRICAL	5 P 1959 Unpr
INDIANA EMPLOYMENT SECURITY DIVISION 824.28\ PALMER ASSOCIATES ELECTRICIAN	UNPR 4 P 1963 UNPR	CONTRACTING THE INSTITUTE FOR RESEARCH 828-281 DEPARTMENT OF EMPLOYMENT	24 P 1965 UNPR
PALMER ASSOCIATES 824.281 SCIENCE RESEARCH ASSOCIATES, INC. ELECTRICIANSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	2 P 1962 UNPR 4 P	DATA PROCESSING EQUIPMENT TECHNICIAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 828.281 DEPARTMENT OF EMPLOYMENT ELECTRONICS MECHANIC	4 P 1959 UNPR
	1964 UNPR 4 P	DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 828.281 DEPARTMENT OF EMPLOYMENT ELECTRONICS TECHNICIAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	3 P 1962 UNPR 5 P
825 OCCUPATIONS IN ASSEMBLY, INSTALLATION, AND REPAIR OF TRANSPORTATION AND MATERIALS HANDLING EQUIPMENT, N.E.C.		828.281 DEPARTMENT OF EMPLOYMENT TELEMETERER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 3 P
825.281 FINNEY CO. ELEVATOR INSPECTOR FINNEY CO.	1967 UNPR 4 P	828.281 DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI ELECTRONICS MECHANIC DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	1964 UNPR 4 P
825.381 INTERNATIONAL UNION OF ELEVATOR CONSTRUCTORS CONSTITUTION AND BY-LAWS INTERNATIONAL UNION OF ELEVATOR CONSTRUCTORS	1961 FREE 62 P	828.231 FINNEY CO. Computer Serviceman Finney Co.	1965 UNPR 4 P
825.381 SCIENCE RESEARCH ASSOCIATES, INC. ELEVATOR CONSTRUCTORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	828.281 FINNEY CO. ELECTRONIC ORGAN REPAIRMAN FINNEY CO.	1964 UNPR 4 P
829.387 INTERNATIONAL UNION OF ELEVATOR Constructors Standard agreement	1966 FREE 41 P	828.281 FINNEY CO. ELECTRONIC INSPECTOR FINNEY CO.	1963 UNPR 4 P
B26 OCCUPATIONS IN ASSEMBLY, INSTALLATION, AND REPAIR OF INDUSTRIAL APPARATUS, N.E.C.		828.281 SCIENCE RESEARCH ASSOCIATES, INC. DATA PROCESSING MACHINE SERVICEMENJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P
THE REAL OF SHOOTHING REPRESENTATION INSERTS		829 OCCUPATIONS IN ASSEMBLY, INSTALLATION, AND REPAIR OF ELECTRICAL PRODUCTS, N.E.C.	
		829 CAREERS Technical representative Careers	1966 UNPR 4 P



				W-133
ε	329.131 CAREERS Maintenance Electrician Careers	1964 \$.25 2 P	840.781 PALMER ASSOCIATES PAINTER PALMER ASSOCIATES	1963 UNPR 2 P
·	329.281 CAREERS BOHLING MACHINE MECHANIC CAREERS	1965 UNPR 4 P	840.781 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION PAINTER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1961 \$.10 4 P
ł	329.281 CAREERS 80HLING MACHINE MECHANIC CAREERS	1965 UNPR 4 P	ÉDUCATION 841 paperhangers	
1	129.281 CHRONICLE GUIDANCE PUBLICATIONS, INC. ELECTRICAL REPAIRMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	841.781 CAREERS PAPERHANGER	1963 \$•15
1	829.281 CHRONICLE GUIDANCE PUBLICATIONS, INC. Maintenance Electrician Chronicle Guidance Publications, Inc.	1967 UNPR 4 P	CAREERS 841.781 CHRONICLE GUIDANCE PUBLICATIONS, INC. PAPERHANGER	2 P 1963 \$.35
ı	829.281 DEPARTMENT OF EMPLOYMENT MAINTENANCE ELECTRICIAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 4 P	CHRONICLE GUIDANCE PUBLICATIONS, INC. 841.781 CHRONICLE GUIDANCE PUBLICATIONS, INC. PAPERHANGER	4 P 1967 \$.35
	829.281 DEPARTMENT DF EMPLOYMENT MAINTENANCE ELECTRICIAN DEPARTMENT OF EMPLOYMENT, STATE DF CALIFORNIA	1966 UNPR 3 P	CHRONICLE GUIDANCE PUBLICATIONS, INC. 841.884 FINNEY CO. SIGNBOARD BILLPOSTER	4 P 1964 UNPR
	B29.281 FINNEY CO. Maintenange electrician Finney Co.	1 964 UN PR 4 P	FINNEY CO. 842 PLASTERERS AND RELATED OCCUPATIONS	4 P
	827.381 DEPARTMENT OF EMPLOYMENT CASLE SPLICER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 5 P	B42 BRANDEN, F. VAN DEN PLASTERERS YICHIGAN EMPLIMENT SECURITY COMMISSION	1956 \$.25 19 P
,	PAINTING, PLASTERING, WATERPROOFING, CEMENTING, AND RELATED OCCUPATIONS		842 RUTZICK, MAX A. CAREER AS PLASTERING CONTRACTOR B-NAI 8-RITH VOCATIONAL SERVICE BUREAU	1955 UNPR 5 P
	84 BROTHERHOOD OF PAINTERS, DECORATORS, AND PAPERHANGERS OF AMERICA OPPORTUNITY(IN THE PAINTING, DECORATING AND CUATING TRADE)	UNPR 3 P	842.781 CAREERS Lathers Careers	1966 \$.25 7 P
	BROTHRHD. OF PAINTERS, DECORATORS, + PAPERHAN GERS OF AMER. B4 SCIENCE RESEARCH ASSOCIATES, INC.	1962	842.781 CAREERS Plasterer Careers	1964 \$.15 2 P
	PAINTERS AND PAPERHANGERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P	842.781 CHRONICLE GUIDANCE PUBLICATIONS, INC. PLASTERER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P
	84 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR CEMENT MASONS, PLASTER ERS, LATHERS, ODC. NO. 1450-15 SUPERINTENDENT OF DOCUMENTS	1966 \$•15 15 P	842.781 DEPARTMENT OF EMPLOYMENT PLASTERER DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	
	840 CONSTRUCTION AND MAINTENANCE PAINTERS AND RELATED OCCUPATIONS		842.781 FINNEY CO. PLASTERER FINNEY CO.	1967 UNPR 4 P
	84D MICHIGAN EMPLOYMENT SECURITY COMMISSION PAINTERS	\$ • 25	842.781 SCIENCE RESEARCH ASSOCIATES, INC. Lathers Science Research Associates, Inc.	1964 UNPR 4 P
	#ICHIGAN EMPLOYMENT SECURITY COMMISSION 840.781 CAREERS CONSTRUCTION PAINTER	16 P 1964 \$.25	842.781 SCIENCE RESEARCH ASSOCIATES, INC. LATHERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
	PAINTER CONSTRUCTION	7 P 1966 \$.35	B42.781 SCIENCE RESEARCH ASSOCIATES, INC. Plasterers Science research associates, inc.	1963 UNPR 4 P
	CHRONICLE GUIDANCE PUBLICATIONS. INC. 840.781 DEPARTMENT OF EMPLOYMENT PAINTER	4 P 1962 UNPR 3 P	842.781 SCIENCE RESEARCH ASSOCIATES, INC. PLASTERERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
	DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 840.781 DEPARTMENT OF EMPLOYMENT PAINTER APPRENTICE	1963 UNPR 2 P	843 WATERPROOFING AND RELATED DECUPATIONS	
	DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 840.781 DEPARTMENT OF EMPLOYMENT PAINTER, PAINTER APPRENTICE DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 5 P	844 CEMENT AND CONCRETE FINISHING AND RELATED OCCUPATIONS	
	840.781 FINNEY CO. BOAT SANDER AND PAINTER FINNEY CO.	1965 UNPR 4 P	844.884 DEPARTMENT OF EMPLOYMENT CEMENT MASON DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1964 Unpr 4 P
	H40.781 FINNEY CO. PAINTER AND PAPERHANGER FINNEY CO.	1965 UNPR 4 P	844.884 FINNEY CO. Cement Mason Finney Co.	1967 Unpr 4 P
	840.781 NEW JERSEY DEPARTMENT OF LABOR AND INDUSTRY PAINTER. CONSTRUCTION	1967 FREE 12 P	844.884 FINNEY CO. CEMENT MASON FINNEY CO.	1962 UNPR 4 P
	NEW JERSEY CEPARTMENT OF LABOR AND INDUSTRY		844.884 FLORIDA STATE EMPLOYMENT SERVICE CEMENT FINISHER FLORIDA STATE EMPLOYMENT SERVICE	FREE 6 P



844.884 SCIENCE RESEARCH ASSOCIATES, INC. CEMENT MASONS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P	859.883 OFPARTMENT OF EMPLOYMENT OPERATING ENGINEER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 4 P
844.884 SCIENCE RESEARCH ASSOCIATES, INC. CEMENT MASONSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	859.883 FINNEY CO. Heavy Equipment Operator Finney Co.	1966 UNPR 4 P
844.884 THE ASSOCIATEO GENERAL CONTRACTORS OF AMERICA, INC. CEMENT FINISHERS THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA,	FREE 2 P	859.883 FLORIOA STATE EMPLOYMENT SERVICE OPERATING ENGINEER FLORIOA STATE EMPLOYMENT SERVICE	1962 UNPR 6 P
INC. 844.887 FINNEY CO. CEMENT MASONS HELPER FINNEY CO.	1962 UNPR 4 P	859.883 THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA, INC. OPERATING ENGINEER THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA, INC.	FREE 2 P
845 TRANSPORTATION EQUIPMENT PAINTERS AND RELATED OCCUPATIONS		859.884 FINNLY CO. WELL ORILLERS HELPER FINNEY CO.	1962 UNPR 4 P
849 PAINTING, PLASTERING, WATERPROOFING, CEMENTING, AND RELATED OCCUPATIONS, NEC		859.887 FINNEY CO. Jackhammer Operator Finney Co.	1965 UNPR 4 P
PAINTERS AND PAPERHANGERS	1964 UNPR	86 CONSTRUCTION OCCUPATIONS, N.E.C.	
85 EXCAVATING, GRADING, PAVING, AND RELATED	4 P	B6 ANGEL, JUVENAL L. CAREERS IN THE CONSTRUCTION FIELD WORLD TRADE ACADEMY PRESS, INC.	1960 \$1.25 26 P
OCCUPATIONS	1966	86 CAREERS CONSTRUCTION HELPERS CAREERS	1966 \$.25 7 P
EMPLOYMENT OUTLOOK FOR OPERATING FNGINEERS,	\$.10 10 P	86 CHRUNICLE GUIDANCE PUBLICATIONS, INC. CONSTRUCTION LABGRERS CHRONICLE GJIOANCE PUBLICATIONS, INC.	1966 \$.35 4 P
850 EXCAVATING, GRADING, AND RELATED OCCUPATIONS		85 OEPARTMENT OF LABOUR, CANAGA CAREERS IN CONSTRUCTION THE QUEENS PRINTER	1964 \$.25 90 P
850 CAREERS Bullpozer Operator Careers, Inc.	1967 \$.15 2 P	86 KASPER, SYONEY H. CAREERS IN THE BUILDING TRADES HENRY Z. WALCK, INC.	1964 \$3.50 127 P
850.859 CAREERS Operating engineers Careers	1965 \$.25 7 P	86 NATIONAL HOUSING CENTER CAREERS IN CONSTRUCTION NATIONAL HOUSING CENTER	UNPR 3 P
850.859 CAREERS OPERATING ENGINEERS CAREERS	1965 \$.25 7 P	86 U. S. OEPARTMENT OF LABOR EMPLOYMENT DUTLOOK FOR CARPENTERS, PAINTERS, PAPERHANGERS, GLAZIERS, OOC. NO. 1450-14 SUPERINTENOENT OF DUCUMENTS	1966 \$.15 15 P
850.883 CAREERS Bulldozer (Iperator Careers	1962 UNPR 2 P	860 CARPENTERS AND RELATED OCCUPATIONS	
850.883 CAREERS POWER SHOVEL-CRANE OPERATOR CAREERS	1967 \$.15 2 P	860 BUREAU OF APPRENTICESHIP AND TRAINING APPRENTICESHIP AND TRAINING IN CARPENTRY CONSTRUCTION U.S. OEPARTMENT OF LABOR	1963 FREE 56 P
851 ORATHAGE AND RELATED OCCUPATIONS		860 CAREERS CARPENTER, CONSTRUCTION CAREERS, INC.	1968 \$.25
852 CONCRETE PAVING OCCUPATIONS		960 DIVISION OF EMPLOYMENT SECURITY, STATE	8 P
	1965 \$•15 2 P	OF NEW JERSEY CONSTRUCTION CARPENTER DIVISION OF EMPLOYMENT SECURITY, STATE OF NEW JERSEY	FREE 9 P
853 ASPHALT PAVING OCCUPATIONS		860 FLORIDA STATE EMPLOYMENT SERVICE Sarpenter, construction Flurida State employment service	1958 FREE 7 P
859 EXCAVATING, GRADING, PAVING, AND RELATED DCCUPATIONS, N.E.C.		860 GREENŁ, CARLA I HANT TO BE A CARPENTER Childrens press, Inc.	E 1950 \$2.00 29 P
859 CHRONICLE GUIDANCE PUBLICATIONS, INC. CONSTRUCTION MACHINERY OPERATORS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P	860 THE INSTITUTE FOR RESEARCH CAREER AS A CARPENTER AND RESIDENTIAL BUILDING CONTRACTOR THE INSTITUTE FOR RESEARCH	19å4 UNPR 24 P
	1964 UNPR 4 P	860 THE INSTITUTE FOR RESEARCH CONSTRUCTION CONTRACTING AS A CAREER THE INSTITUTE FOR RESEARCH	1965 UNPR 24 P
859 GREENE, CARLA E I HANT TO BE A ROAD BUILDER	1958 \$2.00 26 P	860.381 CAREERS Carpenter, construction Careers	1963 \$.25 7 P
WELL ORILLING OPERATOR	1964 UNPR 4 P	860.381 CHRONICLE GUIOANCE PUBLICATIONS, INC. CARPENTER CHRONICLE GUIOANCE PUBLICATIONS, INC.	1967 \$.35 4 P



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860.381 CHRONICLE GUIDANCE PUBLICATIOMS, INC.	1963	861.381 CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965
Sarpenter	\$.35	Bricklayer	\$.35
Shronicle Guidance Publications, Inc.	4 P	Chronicle Guidance Publications, Inc.	4 P
860.381 DEPARTMENT OF EMPLOYMENT CARPENTER APPRENTICE DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 3 P	861.381 DEPARTMENT OF EMPLOYMENT BRICKLAYER, BRICKLAYER APPRENTICE DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 5 P
860.381 DEPARTMENT OF EMPLOYMENT	1964	861.381 DEPARTMENT OF EMPLOYMENT	1964
CARPENTER, CARPENTER APPRENTICE	UNPR	BRICKLAYER APPRENTICE	UNPR
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	6 P	DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	2 P
860.381 DEPARTMENT OF LABOR AND INDUSTRIAL RELATIONS CARPENTER APPRENTICE BUREAU OF EMPLOYMENT SECURITY, HONOLULU, HAWAII	1959 UNPR 5 P	861.381 DEPARTMENT OF LABOR AND INDUSTRIAL RELATIONS BRICKLAYER APPRENTICE BUREAU OF EMPLOYMENT SECURITY, HONOLULU, HAWAII	1959 UNPR 5 P
860.381 EMPLOYMENT SECURITY AGENCY	1965	861.381 EMPLOYMENT SECURITY AGENCY	1965
Carpenter (Const.)	UNPR	Bricklayer	Unpr
Employment Security Agency, State of Ioaho	4 P	Employment Security Agency, State CF Idahd	4 P
860.381 FINNEY CO.	1966	861.381 FINNEY CO.	1965
Carpenter	UNPR	Bricklayer	Unpr
Finney Co.	4 P	Finney Co.	4 P
860.381 INDIANA EMPLOYMENT SECURITY DIVISION	1966	861.381 INDIANA EMPLOYMENT SECURITY DIVISION	1966
CARPENTER	FREE	Bricklayer	UNPR
INDIANA EMPLOYMENT SECURITY DIVISION	4 P	Indiana employment security division	3 P
860.291 PALMER ASSOCIATES	1963	861.381 PALMER ASSOCIATES	1963
Carpenter	UNPR	Bricklayer	UNPR
Palmer Associates	2 P	Palmer associates	2 P
860.3BL SCIENCE RESEARCH ASSOCIATES, INC.	1962	861.381 SCIENCE RESEARCH ASSOCIATES, INC.	1962
Carpenters—Junior Occupational Briefs	UNPR	BRICKLAYERSJUNIOR OCCUPATIONAL BRIEFS	UNPR
Science Research Associates, Inc.	4 P	SCIENCE RESEARCH ASSOCIATES, INC.	4 P
860.381 SCIENCE RESEARCH ASSUCIATES, INC.	1964	861.781 SCIENCE RESEARCH ASSOCIATES, INC.	1964
Carpenters	UNPR	Bricklayers	UNPR
Science research Associates, inc.	4 P	Science Research Associates, Inc.	4 P
860.381 THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA, INC. CARPENTRY THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA, INC.	FREE 2 P	861.381 THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA, INC. BRICKLAYERS THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA, INC.	FREE 2 P
860.381 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION CARPENTER THE GUIDANCE CENTRE, DNYARIO COLLEGE OF EDUCATION	1964 \$.10 4 P	8%1.381 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION BRICKLAYER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	1965 \$.10 4 P
860.869 CAREERS	1966	861.781 CAREERS	1965
FLOOR MECHANIC, RESILIENT	\$•15	Tile Setter	\$.15
CAREERS	2 P	Careers	2 P
860.887 FINNEY CO.	1963	861.761 CHRUNICLE GUIDANCE PUBLICATIONS, INC.	1963
Carpenters Helper	UNPR	Stonemason	\$.35
Finney Co.	4 P	Shronicle Guidance Publications, Inc.	4 P
861 BRICK AND STONE MASONS AND TILE SETTERS		861.781 FINNEY CO. Tile Setter Finney Co.	1966 UNPR 4 P
861 CAREERS Marble Setters, tile Setters, and Terrazzo Workers Careers	1967 \$.25 7 P	861.781 FLORIDA STATE EMPLOYMENT SERVICE TILE SETTER FLORIDA STATE EMPLOYMENT SERVICE	1962 FREE 7 P
861 DEPARTMENT OF EMPLOYMENT TERRAZZO WORKER, TERRAZZO-WORKER HELPER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR	861.781 PALMER ASSOCIATES Stonemason Palmer associates	1963 UNPR 2 P
861 MCCANDLESS, HARRY L. BRICKLAYERS MICHIGAN EMPLOYMENT SECURITY COMMISSION	1956	861.884 FINNEY CO.	1963
	\$•25	TILE SETTERS HELPER	UNPR
	15 P	FINNEY CO.	4 P
861 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR BRICKLAYERS, STONEMASO NS, MARBLE SETVERS, TILE SETTERS, TERRAZZO WORKERS, DOC. NO. 1450-12		861.887 FINNEY CO. BRICKLAYERS TENDER FINNEY CO.	1962 UNPR 4 P
SUPERINTENDENT OF DOCUMENTS 861.131 CAREERS STONEMASON	1964 \$. 15	862 PLUMBERS, GAS FITTERS, STEAM FITTERS, AND RELATED OCCUPATIONS	
SAREERS 861.381 CAREERS BRICKLAYER	2 P	862 CAREERS	1964
	1964	Plumbers and Pipefitters	\$.25
	\$.15	Careers	7 P
CAREERS 861-381 CAREERS	2 P 1967	862 CHRONICLE GUIDANCE PUBLICATIONS, INC. STEAMFITTERS, PIPEFITTERS AND PLUMBERS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P
BRICKLAYER APPRENTICE CAREERS 861.381 CAREERS	\$.15 2 P 1963		UNPR 2 P
BRICKLAYER (WITH BRICK AND HORTAR)	UNPR	UTAH 862 MICHIGAN EMPLOYMENT SECURITY COMMISSION PLUMBING OCCUPATIONS	1956
CAREERS	2 P		\$.25
861.381 C/REERS BRICKLAYFR, APPRENTICE CAREERS	1962 Unpr 2 P	HICHIGAN EMPLOYMENT SECURITY COMMISSION	19 P



862 MICHIGAN EMPLOYMENT SECURITY COMMISSION STEAM + PIPE FITTERS MICHIGAN EMPLOYMENT SECURITY COMMISSION	1756 \$.25 15 P	862.884 FINNEY CO. Water Softener Serviceman Finney Co.	1965 UNPR 4 P
862 RUZZICK, MAX A. Sareers in Plumbing and Heating Contracting B-NAI B-Rith Vocational Service Bureau	1954 UNPR 5 P	863 ASBESTOS AND INSULATION WORKERS	
862 SCIENCE RESEARCH ASSOCIATES, INC. Plumbers and Pipefitters Science research associates, inc.	1964 UNPR 4 P	H63 CAREERS Asbestos and insulating workers Careers	1966 \$.25 7 P
862 THE INSTITUTE FOR RESEARCH CAREERS IN PLUMBING AND PLUMBING CONTRACTING THE INSTITUTE FOR RESEARCH	1961 Unpr 24 p	863 DEPARTMENT OF EMPLOYMENT SECURITY ASBESTOS HORKER DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTait	UNPR 2 P
862.281 BURKHAROT, CHARLES H. OIL BURNER SERVICE AND INSTALLATION TECHNICIAN RESEARCH PUBLISHING CO., INC.	1956 \$1.00 31 P	863 SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
862.381 CAREERS Plumber Careers	1963 UNPR 2 P	863.884 FINNEY CO.	1964 UNPR 4 P
SAREERS 862.381 CHRONICLE GUIOANCE PUBLICATIONS, INC. PLUMBER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$.35 4 P	863.884 SCIENCE RESEARCH ASSOCIATES, INC. ASSESTOS AND INSULATION WORKERSJUNIOR Occupational Briefs	1962 UNPR 4 P
862.381 CHRONICLE GUIDANCE PUBLICATIONS, INC. PLUMBER (CONST.) CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	SCIENCE RESEARCH ASSOCIATES! INC.	
862.381 CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$•35		
CHRONICLE GUIDANCE PUBLICATIONS, INC. 862.381 OFFARTMENT OF EMPLOYMENT PLUMBER AND STEAMFITTER APPRENTICE (CONSTRUCTION)	4 P 1964	864.781 ARMSTRONG CORK CO. YOUR OPPORTUNITY AS A PROFESSIONAL FLOORING SAAFISMAN ARMSTRONG CORK CO.	14 P
DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	3 P	864.781 CAREERS	1964
862.381 OEPARTMENT OF EMPLOYMENT PLUMPER, PLUMBER APPRENTICE	1963 UNPR 5 P	FLOOR COVERING INSTALLERS CAREERS	\$.25 7 P
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 862.381 OFFARTMENT OF LABOR + INDUSTRIAL	1959	864.781 CAREERS Floor Layer	1961 UNPR 2 P
RELATIONS PLUMBER APPRENTICE DEPARTMENT OF LABOR + INOUSTRIAL RELATIONS. HONDLULU, HAWAII	UNPR 6 P	CAREERS 864.781 CONGOLEUM-NAIRN, INC. FLOOR COVFRING INSTALLER CONGOLEUM-NAIRN, INC.	1967 FREE
862.381 FINNEY CO. PLUMBER FINNEY CO.	1965 UNFR 4 P	864.781 OUPARTMENT OF EMPLOYMENT	1964 UNPR 9 P
862.381 FINNEY CO. Sprinkler System installer Finney Co.	1962 UNPR 4 P	864.781 OEPARTMENT OF EMPLOYMENT SECURITY FLOOR COVERER	UNPR
862.381 INDIANA EMPLOYMENT SECURITY DIVISION PLUMBER INDIANA EMPLOYMENT SECURITY DIVISION, STATE OF INDIANA	1966 UNPR 3 P	OFFARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH 864.781 SCIENCE RESEARCH ASSOCIATES, INC. FLOOR COVERING INSTALLERS	2 P
862.381 KANSAS STATE EMPLOYMENT SERVICE	1967 FREE	864.781 SCIENCE RESEARCH ASSOCIATES, INC.	1964
PLUMBER Kansas State Employment Service	2 P	FLOOR COVERING INSTALLERS SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P
862.381 NATIONAL JOINT PLUMBING APPRENTICESHIP COMMIFTEE NATIONAL PLUMBING APPRENTICESHIP STANOARDS SUPERINTENDENT OF DUCUMENTS	1962 UNPR 12 P	864.781 U.S. OEPARTMENT OF LABOR EMPLOYMENT DUTLOOK FOR FLOOR COVERING INSTALLERS, OOC. NO.1450-36 SUPERINTENDENT OF OOCUMENTS	1966 \$.10 10 P
862.381 PALMER ASSOCIATES PIPEFITTER	1963 UNPR	865 GLAZIERS AND RELATED OCCUPATIONS	
PALMER ASSOCIATES	2 P 1963	described with Mask to be seen the seen	
862.381 PALMER ASSOCIATES PLUMBER PALMER ASSOCIATES	UNPR 2 P	865.781 CARÉERS Glazier Careers	1966 5.15 2 P
862.3B1 SCIENCE RESEARCH ASSOCIATES, INC. PIPEFITTERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	865.781 CHRONICLE GUIOANCE PUBLICATIONS, INC. GLAZIER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 \$.35 4 P
862.381 SCIENCE RESEARCH ASSOCIATES, INC. PlumbersJunior Occupational Briefs Science research associates, inc.	1962 UNPR 4 P	865.781 OEPARTMENT OF EMPLOYMENT SECURITY GLAZIER DEPARTMENT OF EMPLOYMENT SECURITY	UNPR 2 P
862.381 THE APPRENTICESHIP COMMITTEE Your future in plumbing and heating National association of plumbing contragtors	FREE 13 P	865.781 OEPARTMENT OF EMPLOYMENT GLAZIER (CONSTRUCTION) OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 4 P
862.863 U. S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK FOR PLUMBERS AND PIPEFITTERS, ASBESTOS AND INSULATING HORKERS, DOC. NO. 1450-60	1967 \$.10 12 P	865.781 FINNEY CD. GLAZIER FINNEY CO.	1963 UNPR 4 P
SUPERINTENDENT OF OCCUMENTS		965.781 SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR
862.884 FINNEY CO. Plummers Laborer Finney Co.	1965 UNPR	GLAZIERS Science research associates, inc.	4 P
. 111767 600	4 P	865.781 SCIENCE RESEARCH ASSOCIATES, INC. GLAZIERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P



866 RODFERS AND RELATED OCCUPATIONS		892 HOISTING AND CONVEYING OCCUPATIONS, N.E.C.	
866 CHRONICLE GUIDANCE PUBLICATIONS RODFER CHRONICLE GUIDANCE PUBLICATIONS	1967 UNPR 4 P	899 MISCELLANEOUS STRUCTURAL WORK OCCUPATIONS. N.	E.C.
866.381 CAREERS RODFER CAREERS	1965 \$.15 2 P	899 CHICAGO TECHNICAL COLLEGE PLAN READING-A TRIAL LESSON IN BILUE PRINT READING CHICAGO TECHNICAL COLLEGE	1960 FREE 23 P
866.381 FINNEY CO. Rodfer Finney Co.	1963 UNPR 4 P	899 SCIENCE RESEARCH ASSOCIATES, INC. CONSTRUCTION MACHINERY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UMPR 4 P
866.381 NATIONAL RODFING CONTRACTORS ASSOCIAT ION HELP WANTED VATIONAL RODFING CONTRACTORS ASSOCIATION	FREE 2 P	899.281 PALMER ASSOCIATES Olver Palmer associates	1963 UNPR 2 P
866.381 PALMER ASSOCIATES RODFER PALMER ASSOCIATES	1963 UNPR 2 P	899.281 SCIENCE RESEARCH ASSOCIATES, INC. Divers—Junior Occupational Briefs Science Research Associates, Inc.	1962 UNPR 4 P
866.381 SCIENCE RESEARCH ASSOCIATES, INC. ROOFERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 4 P	899.381 PALMER ASSOCIATES MAINTENANCE MAN PALMER ASSOCIATES	1963 UNPR 2 P
866.381 SCIENCE RESEARCH ASSOCIATES, INC. ROOFERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	899.884 FINNEY CO. Street department worker Finney Co.	1962 UNPR 4 P
866.887 FINNEY CO. ROOFERS HELPEK FINNEY CO.	1962 UNPR 4 P	9 MISCELLANEOUS OCCUPATIONS	
869 MISCELLANEOUS CONSTRUCTION OCCUPATIONS, N.E	<u>.c.</u>	90 MOTOR FREIGHT OCCUPATIONS	
869.281 FINNEY CO. House mover Finney Co.	1963 UNPR 4 P	90 AMERICAN TRUCKING ASSOCIATIONS GETTING INTO THE FOR-HIRE TRUCKING INDUSTRY AMERICAN TRUCKING ASSOCIATIONS	UNPR 3 P
869.281 FINNEY CD. House Movers Helper Finney CD.	1963 UNPR 4 P	9D AMERICAN TRUCKING ASSOCIATIONS OPPORTUNITIES IN THE TRUCKING INDUSTRY AMERICAN TRUCKING ASSOCIATIONS	UNPR 6 P
869.884 FINNEY CO. Building Wrecker Finney Co.	1965 Unpr 4 P	9D AMERICAN TRUCKING INDUSTRY THE CHANGING IMAGE OF THE TRUCK DRIVER CHRONICLE GUIDANCE PUBLICATIONS	FREE 4 P
869.884 FINNEY CD. Building Wreckers Helper Finney CD.	1964 UNPR 4 P	90 CHRONICLE GUIDANCE PUBLICATIONS, INC. TRUCK DRIVER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P
B69.884 FINNEY CD. Sarvival roustabout Finney Co.	1963 Unpr 4 p	90 CURRY, NEIL J. THE AMERICAN MOTOR TRANSPORT INDUSTRY BELLMAN PUBLISHING CO.	1956 \$1.00 40 P
869.884 FINNEY CO. Fence installers helper Finney Co.	1966 UNPR 4 P	OO DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI TRUCK DRIVERS DIVISION OF EMPLOYMENT SECURITY, STATE OF	1963 UNPR 4 P
869.887 FINNEY CO. AHNING COMPANY DELIVERY SERVICE HELPER FINNEY CO.	1964 UNPR 4 P	MISSOURI 90 ESKOW, GERA'.O YOUR FUTURE IN THE TRUCKING INDUSTRY	1964 \$2.79 157 P
869.887 FINNEY CO. Hod Carrier Finney Co.	1963 UNPR 4 P	RICHARDS ROSEN PRESS, INC. 90 SCIENCE RESEARCH ASSOCIATES, INC. POWER TRUCK OPERATORS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
869.887 FINNEY CO. Section Man Finney Co.	1962 UNPR 4 P	90 SCIENCE RESEARCH ASSOCIATES, INC. POWER TRUCK ORIVERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
89 STRUCTURAL WORK OCCUPATIONS, N.E.C. 891 OCCUPATIONS IN STRUCTURAL MAINTENANCE, N.E.	C.	90 THE INSTITUTE FOR RESEARCH CAREERS IN TRUCK TRANSPORTATION THE INSTITUTE FOR RESEARCH	1964 Unpr 24 p
891 CAREERS	1967	900 CONCRETE-MIXING-TRUCK DRIVERS	
SWIMMING POOL SERVICE TECHNICIAN CAREERS	\$.15 2 P	900.906 GREENE, CARLA I want to be a truck driver	E 1958
891 DEPARTMENT OF EMPLOYMENT SWIMMING POOL SERVICE TECHNICIAN DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 Unpr 4 P	CHILDRENS PRESS, INC. 900.909 CAREERS	28 P 1965
891.884 CAREERS SHIMMING POOL SERVICE TECHNICIAN CAREERS	1962 UNPR 2 P	ORIVERS, MOTOR VEHICLE CAREERS	\$.25 10 P
891.884 FINNEY CO. Swimming pool maintenance man Finney Co.	1964 UNPR 4 P	902 DUMP-TRUCK DRIVERS 902.883 DEPARTMENT OF EMPLOYMENT SECURITY.	1967
891.887 FINNEY CO. FURNACE CLEANING SERVICEMAN FINNEY CO.	1964 Unpr 4 P	STATE OF UTAH DUMP-TRUCK DRIVER DEPARTMENT OF EMPLOYMENT SECURITY: STATE OF UTAH	UNPR 2 P



λ-164

903 TRUCK ORIVERS, INFLAMMABLES		910 CAREERS	1967
		RAILRUAO BRAKEMAY Careers	\$.15 2 P
904 TRAILER-TRUCK ORIVERS		910 CAREERS Railruao Brakeman Career:	1962 Unpr 2 p
904 OEPARTMENT OF EMPLOYMENT LOG TRUCK ORIVER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 3 P	910 CAREERS Railroad Careers Careefs	1962 UNPR 4 P
904 EMPLOYMENT SECURITY AGENCY TRAILER-TRUCK ORIVER EMPLOYMENT SECURITY AGENCY, STATE OF IOAHO	1960 UNPR 3 P	910 CHRONICLE GUIOANCE PUBLICATIONS, INC. RAILROAO TRANSPORTATION INOUSTRY CHRONICLE GUIOANCE PUBLICATIONS, INC.	1967 \$.35 4 P
904.983 DEPARTMENT OF EMPLOYMENT LONG-HAUL TRUCK DRIVER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1963 Unpr 6 p	910 MORGRET: CHARLES O: Careers in the American Railroad industry Bellman publishing Co:	1960 \$1.00 32 P
904.883 FINNEY CO. Truck Oriver (Over-The-Ruao) Finney Co.	1964 Unpr 4 p	910 SCIENCE RESEARCH ASSOCIATES, INC. DPERATING RAILROAD HORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P
904.883 SCIENCE RESEARCH ASSOCIATES, INC. Long distance truck driversJunior occupational Briefs Science research associates, inc.	1962 Unpr 4 p	910 THE INSTITUTE FOR RESEARCH CAREERS IN RAILROADING THE INSTITUTE FOR RESEARCH	1961 UNPR 24 P
905 TRUCK DRIVERS, HEAVY		910 U.S. DEPARTMENT OF LABOR EMPLOYMENT DUTLOOK IN RAILROAD OCCUPATIONS, DOC. NO. 1450-114 SUPERINTENDENT OF ODCUMENTS	1966 \$.20 22 P
905 GOYAK, ELIZABETH F. THE SHANGING IMAGE OF THE TRUCK ORIVER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 Unpr 4 p	910.364 CHRONICLE GUIOANCE PUBLICATIONS, INC. RAILROAD BRAKEMAN CHRONICLE GUIOANCE PUBLICATIONS, INC.	1964 \$.35 4 P
905 MOVERS CONFERENCE OF AMERICA TRAINING AND REFERENCE MANUAL FOR THE MOVING VAN MAN MOVERS CONFERENCE OF AMERICA	FREE 54 P	910.364 FINNEY CO. RAILROAD SHITCHMAN FINNEY CO.	1962 UNPR 4 P
QOS.RN3 CARFFRS	1965 \$.15 2 P	910.364 SCIENCE RESEARCH ASSUCIATES, INC. RAILROAD BRAKEMEN SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
	1964 UNPR 4 P	910.364 THE GUID. CENTRE, ONTARIO COLLEGE OF Education, Univ. Of Toronto Railroad Conductor	1960 \$.00 4 P
905.883 CHROVICLE GUIDANCE PUBLICATIONS, INC. TRUCK ORIVER CHROVICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	THE GUID. CENTRE, ONTARIO COLLEGE OF ED., UNIV. OF TORONTO 910.364 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF	1960
905.883 OEPARTMENT OF EMPLOYMENT SECURITY TRUCK ORIVER, LONG HAUL OEPARTMENT OF EMPLOYMENT SECURITY, STATE OF	UNPR 2 P	EOUCATION RAILROAD CONOUCTOR	\$.00 4 P
UTAH 905.887 FINNEY CO. Orivers Helper Finney Co.	1962 UNPR 4 P	910-364 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION RAILHAY BRAKEMAN THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION	1960 \$.10 4 P
906 TRUCK ORIVERS, LIGHT		910.383 CAREERS Locomotive engineer Careers	1963 Unpr 2 p
909 MOTOR FREIGHT UCCUPATIONS, N.E.C.		910.383 CAREERS RAILROAD DIESEL LOCOMOTIVE FIREMAN (HELPER) CAREERS	1962 UNPR 2 P
909 CAREERS Rigger Careers	1967 \$.15 2 P	910.383 CHRONICLE GUIOANCE PUBLICATIONS, INC. Locomotive engineer Chronicle Guidance publications, inc.	1963 \$.35 4 P
909 MOVERS CONFERENCE OF AMERICA VAN ORIVER SUPERVISION IPART ILI) MOVERS CONFERENCE OF AMERICA	FREE 15 P	910.3B3 FINNEY CO. Locomotive engineer Finney co.	1965 UNPR 4 P
909.887 FINNEY CO. Moving van Loader Finney Co.	1962 UNPR 4 P	910.383 GREENE, CARLA I WANT TO BE A TRAIN ENGINEER Childrens press, inc.	E 1956 \$2.50 28 P
909.887 FINNEY CO. Moving van Oriver Finney Co.	1966 UNPR 4 P	910.3B3 JOHNSON, SIOOIE JOE ABOUT THE ENGINEER OF A TRAIN MELMONT PUBLISHERS, INC.	E 1959 \$2.50 30 P
909.887 FINNEY CO. Refuse collector Finney Co.	1963 UNPR 4 P	910.383 SCIENCE RESEARCH ASSOCIATES, INC. Locomotive engineers—Junior Occupational Briefs Science research associates, Inc.	1962 UNPR 4 P
91 TRANSPORTATION OCCUPATIONS, N.E.C.		910.383 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	1960 \$.10
91 LISTON, ROBERT A. YOUR CAREER IN TRANSPORTATION JULIAN MESSNER, INC.	1966 \$3.64 192 P	LOCOMOTIVE ENGINEMAN THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION	4 P
910 RAILROAD TRANSPORTATION OCCUPATIONS		910.887 SCIENCE RESEARCH ASSOCIATES, INC. Railroad track Horkers Science Research associates, inc.	1964 Unpr 4 P
910 ASSOCIATION OF AMERICAN RAILROADS The Human Side of Railroading Association of American Railroads	1965 UNPR 14 P	910.919 CAREERS Locomotive Engineer Careers	1966 \$.15 2 P



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911 WATER TRANSPORTATION OCCUPATIONS		AVIATION ERON THE GROUND UP	1960 3.95 69 P
911 BONHAM, FRANK	1962	VASA COUNTELS THE EARTHBOUND	1766
War Beneath the Sea	\$3.95		UNPR
Thomas Y. Crowell Company	263 P		6 P
911 COOMBS, CHARLES I. WHEELS, WINGS, AND WATER WORLD PUBLISHING CO.	1963 \$4.95 222 P	CARFFUS IN AIRLINES OPERATIONS	1964 3.50 12 P
OIL MICHIGAN EMPLOYMENT SECURITY COMMISSION SHIPBOARO OCCUPATIONS GREAT LAKES AREA MICHIGAY EMPLOYMENT SECURITY COMMISSION	1959 \$.25 23 P	AFRICAGE INDUSTRIES MANUFACTURING MORKERS	1965 UNPR 4 P
911 OCONNOR, JOHN J., JR. OPPORTUNITIES IN THE MERCHANT MARINE VGCATIONAL GUIDANCE MANUALS	1953 UNPR 100 P	FIND A CARFER IN AVIATION	1960 2.95 60 P
911 SARNOFF, PAUL	F 1966	ATOLINE CAREERS FOR WOMEN	1966
ICE PILOT, BOB BARTLETT	\$3.19		UNPR
Julian Messner	191 P		24 P
911 SCIENCE RESEARCH ASSOCIATES, INC.	1963	TIOY	1961
MARINA ATTENDANTSJUNIOR LOCUPATIONAL BRIEFS	Unpr		UNPR
SCIENCE RESEARCH ASSOCIATES, INC.	4 P		24 P
911 THE INSTITUTE FOR RESEARCH	1959	THE INSTITUTE FOR RESEARCH 912 THE INSTITUTE FOR RESEARCH GROUND CAREERS WITH AIR LINES AND AT AIRPORTS	1965
CAREERS IN THE UNITED STATES MERCHANT MARINE	Unpr		UNPR
THE INSTITUTE FOR RESEARCH	24 p		24 P
911 U. S. DEPARTMENT OF COMMERCE THIS IS YOUR MERCHANT MARINE SUPERINTENDENT OF DOCUMENTS	FREE 6 P	THE INSTITUTE FOR RESEARCH 912 U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN AIRCRAFT, MISSILE, AND	1966 \$.10 10 P
911 U. S. DEPARTMENT OF COMMERGE THE UNITED STATES MERCHANT MARINE SUPERINTENDENT OF DOCUMENTS	UNPR 8 P	SPACECRAFT MANUFACTURING OCCUPATIONS, OOC. NO. 1450-93 U. S. DEPARTMENT OF LABOR	
911 WARNER, AARON W.	1966	912.168 AIR LINE DISPATCHERS ASSOCIATION THE DISPATCHER AIR LINE DISPATCHERS ASSOCIATION	1960
Future of Maritime Manpowe	UNPR		FREE
Chrovicle Guidance Publications, Inc.	4 P		14 P
911.883 FINNEY CO.	1962	912.168 CAREERS	1966
STEVEOORE	UNPR	AIRLINE DISPATCHER	5.25
FINNEY CO.	4 P	CAREERS	7 P
911.883 SCIENCE RESEARCH ASSOCIATES, INC.	1964	912.168 CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964
LONGSHOREMEN AND STEVEOORES	UNPR	32RLINE DISPATCHER	1.35
SCIENCE RESEARCH ASSOCIATES, INC.	4 P	CHRONICLE GUIDANCE PUBLICATIONS, INC.	4 P
911.883 SCIENCE RESEARCH ASSOCIATES, INC.	1962	912.168 SCIENCE RESEARCH ASSOCIATES, INC.	1964
LONGSHOREMEYJUNIOR OCCUPATIONAL BRIEFS	UNPR	AIRLINE DISPATCHERS	Unpr
SCIENCE RESEARCH ASSOCIATES, INC.	4 P	SCIENCE RESEARCH ASSOCIATES, INC.	4 P
911.884 CAREERS ABLE SEAMAN CAREERS	1966	912.368 CAREERS	1966
	\$+15	AIRLINE TICKET AGENT	5.15
	2 P	CAREERS	2 P
911.884 CHRONICLE GUIOANCE PUBLICATIONS, INC. ABLE SEAMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1961	912.368 FINNEY CO.	1966
	5.35	Airline reservationist	UNPR
	4 P	Finney Co.	4 P
911.884 FINNEY CO. ABLE SEAMAN FINNEY CO.	1964	912.36A FINNEY CO.	1964
	UNPR	AIRLINE STATION AGENT	UNPR
	4 P	FINNEY CO.	4 P
911.884 SCIENCE RESEARCH ASSOCIATES, INC.	1964	912-366 SCIENCE RESEARCH ASSOCIATES, INC.	1962
MERCHANT SEAMEN	UNPR	AIRLINE DISPATCHERS——JUNIOR OCCUPATIONAL BRIEFS	UNPR
SCIENCE RESEARCH ASSOCIATES, INC.	4 P	SCIENCE RESEARCH ASSOCIATES, INC.	4 P
911.897 FINNEY CO. DECK HANO FINNEY CO.	1962 UNPR 4 P	912.368 SCIENCE RESEARCH ASSOCIATES, INC. AIRLINE TRAFFIC AGENTSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
911.887 PALMER ASSOCIATES	1963	912.368 SCIENCE RESEARCH ASSOCIATES, INC.	1965
MERCHANT SEAMAN	UNPR		UNPR
PALMER ASSOCIATES	2 P		4 P
911.887 SCIENCE RESEARCH ASSOCIATES, INC.	1962	OLD CAD CLANEY CO.	1964
MERCHANT SEAMENJUNIOR OCCUPATIONAL BRIEFS	UNPR		UNPR
SCIENCE RESEARCH ASSOCIATES, INC.	4 P		4 P
912 AIR TRANSPORTATION OCCUPATIONS		912.887 FINNEY CO. AIRLINE FREIGHT HANOLER FIVNEY CO.	1963 UNPR 4 P
912 AIR TRANSPORT ASSOCIATION CAREER OPPORTUNITIES WITH THE AIRLINES AIR TRANSPORT ASSOCIATION	FREE FLOR		1964 UNPR 4 P
912 CHRONICLE GUIDANCE PUBLICATIONS, INC. AIR TRANSPORTATION OCCUPATIONS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966 5.35 4 P	913 PASSENGER TRANSPORTATION OCCUPATIONS: N.E.C.	
912 COLBY, C. B. COUNT DOWNBEHIND THE SCENES AT DUR HISSILE BASES	1960	913.168 FINNEY CO.	1467
	\$2.68	Freight dispatcher	Unpr
	48 P	Finney Co.	4 P
COWARD MCCANN 912 FERGUSON, C. GUY + TIEMANN, ROBERT S. THE MEN BEHIND THE MAN IN THE MOON CHRONICLE GUIDANCE PUBLICATIONS, INC.	1966	913.168 FINNEY CD.	1966
	Unpr	Taxicab dispatcher	UNPR
	4 P	Finney Co.	4 P



913.463 CAREERS	1962	915.867 CAREERS AUTOMOTIVE SERVICE STATION ATTENDANT CAREERS	1963
BUS DRIVER	UNPR		\$.25
CAREERS	2 P		7 P
913.463 CAREERS	1965	915.867 CAREERS	1964
Taxi driver	\$•15	Service Station Attendant	UNPR
Careers	2 P	Careers	4 P
913.463 CHRONICLE GUIDANCE PUBLICATIONS, INC. BUS DRIVER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$.35 4 P	915.867 CHRONICLE GUIDANCE PUBLICATIONS, INC. AUTOMOBILE SERVICE STATION ATTENDANT (+ MANAGER) CHRONICLE GUIDANCE PUBLICATIONS, INC.	, 1967 \$.35 4 P
913.463 CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965	915.867 CHRONICLE GUIDANCE PUBLICATIONS, INC. SERVICE STATION SALESMAN CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962
TAXI DRIVER	\$.35		5 • 35
CHRONICLE GUIDANCE PUBLICATIONS, INC.	4 P		4 P
913.463 DEPARTMENT OF EMPLOYMENT	1962	915.867 DEPARTMENT OF EMPLOYMENT SECURITY,	1967
BUS DRIVER	UNPR	STATE OF UTAH	FREE
DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	3 P	AUTOMOBILE SERVICE STATION ATTENDANT	2 P
913.463 DEPARTMENT OF EMPLOYMENT SECURITY TAXICAB DRIVER DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR 2 P	DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH 915.867 DEPARTMENT OF EMPLOYMENT	1965
913.463 FINNEY CO.	1965	SERVICE STATION ATTENDANT DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA 915-867 DIVISION OF EMPLOYMENT SECURITY, STATE	UNPR
BUS DRIVER	UNPR		3 P
FINNEY CO.	4 P		1964
ទាង3.463 FINNEY CO. TAXICAB DRIVER FINNEY CO.	1967 UNPR 4 P	OF MISSOURI AUTOMOBILE SERVICE STATION ATTENDANT DIVISION OF EMPLOYMENT SECURITY, STATE OF MISSOURI	UNPR 4 P
913.463 GREENE, CARLA	E 1957	915.867 FINNEY CO.	1962
I WANT TO BE A BUS DRIVER	\$2.50	GAS STATION ATTENDANT	UNPR
CHILDRENS PRESS, INC.	28 P	FINNEY CO.	4 P
913.463 PHILIPS, ELEANOR ABOUT THE DRIVER OF A BUS MELMONT PUBLISHERS, INC.	E 1959 \$2.50 30 P	915.867 FLORIDA STATE EMPLOYMENT SERVICE AUTOMOBILE SERVICE STATION ATTENDANT FLORIDA STATE EMPLOYMENT SERVICE	FREE 6 P
913.463 SCIENCE RESEARCH ASSOCIATES, INC.	1963	915.837 GOODMAN, BURTON PETE THE SERVICE STATION ATTENDANT MCGRAW-HILL BOOK CO.	1966
LOCAL BUS DRIVERS	UNPR		\$1.20
SCIENCE RESEARCH ASSOCIATES, INC.	4 P		43 P
913.463 SCIENCE RESEARCH ASSOCIATES, INC.	1962	915.867 PALMER ASSOCIATES	1963
LOCAL BUS DRIVERS-JUNIOR OCCUPATIONAL BRIEFS	UNPR	SERVICE STATION ATTENDANT	UNPR
SCIENCE RESEARCH ASSOCIATES, INC.	4 P	PALMER ASSOCIATES	2 P
913.463 SCIENCE RESEARCH ASSOCIATES, INC.	4 P	915.867 SCIENCE RESEARCH ASSOCIATES, INC.	1964
LONG DISTANCE YRUCK AND BUS DRIVERS		SERVICE STATION WORKERS	UNPR
SCIENCE RESEARCH ASSOCIATES, INC.		SCIENCE RESEARCH ASSOCIATES, INC.	4 P
913.463 SCIENCE RESEARCH ASSOCIATES, INC. LONG-DISTANCE BUS DRIVERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	915.867 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION SERVICE STATION ATTENDANT THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION	1965 \$.10 4 P
913.463 SCIENCE RESEARCH ASSOCIATES, INC.	1962	915.878 CAREERS	1964
TAXI DRIVERSJUNIOR OCCUPATIONAL BRIEFS	UNPR	Automobile Parking Attendant	\$.15
SCIENCE RESEARCH ASSOCIATES, INC.	4 P	Careers	2 P
913.463 SCIENCE RESEARCH ASSOCIATES, INC.	1966	915.878 FINNEY CO.	1962
TAXICAB DRIVERS	UNPR	Parking Lot attendant	UNPR
SCIENCE RESEARCH ASSOCIATES, INC.	4 P	Finney Co.	4 P
913.883 FINNEY CO. AMBULANCE DRIVER FINNEY CO.	1966 UNPR 4 P	915.878 SCIENCE RESEARCH ASSOCIATES, INC. PARKING ATTENDANTS SCIENCE RESEARCH ASSOCIATES, INC.	1964 4 P
913.883 FINNEY CO.	1962	915.878 SCIENCE RESEARCH ASSOCIATES, INC. PARKING ATTENDANTS-JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962
CAB DRIVER	UNPR		UNPR
FINNEY CO.	4 P		4 P
914 PUMPING AND PIPELINE TRANSPORTATION OCCUPATIONS		915.884 SCIENCE RESEARCH ASSOCIATES, INC. SERVICE STATION WORKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
915 ATTENDANTS AND SERVICEMEN. PARKING LOTS AND SERVICE FACILITIES		915.887 FINNEY CO. CAR LOT MAN FINNEY CO.	1961 UNPR 4 P
915 CHRONICLE GUIDANCE PUBLICATIONS, INC. THE NEW LOOK IN SERVICE STATIONS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 UNPR 4 P	919 MISCELLANEOUS TRANSPORTATION OCCUPATIONS, N.E.C.	
915 CHRONICLE GUIDANCE PUBLICATIONS, INC. SERVICE STATION ATTENDANT, THE NEW LOOK IN SERVICE STATIONS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 UNPR 4 P	919.368 CAREERS AIRLINE TICKET AGENT CAREERS	1963 UNPR 2 P
915.137 FINNEY CO.	1964	919.368 CHRONICLE GUIDANGE PUBLICATIONS, INC.	1965
CAR WASH OPERATOR	UNPR	TICKET AGENT	\$.35
FINNEY CO.	4 P	CHRONICLE GUIDANCE PUBLICATIONS, INC.	4 P
915.867 AMERICAN PETROLEUM INSTITUTE	1966	919.368 DEPARTMENT OF EMPLOYMENT AIRLINE TICKEY AGENT + AIRLINE RESERVATIONS AGENT DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966
A FIRST STEP TO A SUCCESSFUL FUTURE	\$.15		UNPR
AMERICAN PETROLEUM INSTITUTE	2 P		4 P



		A-167
1963 UNPR 2 P	920.887 FINNEY CD. Meat Wrapper Finney Co.	1962 UNPR 4 P
1962 UNPR 4 P	920.887 FINNEY CD. PACKER AND WRAPPER FINNEY CO.	1963 UNPR 4 P
1965 UNPR 4 P	920.887 FINNEY CD. POTATO AND FRUIT SACKER FINNEY CO.	1966 UNPR 4 P
1962 UNPR 4 P	920.887 FINNEY CO. Shoe Packer Finney Co.	1964 UNPR 4 P
	921 HOISTING AND CONVEYING OCCUPATIONS	
	921 DEPARTMENT OF EMPLOYMENT Rigger Department of employment, state of california	1963 UNPR 4 P
1966 UNPR	921 SCIENCE RESEARCH ASSOCIATES, INC. CRANE OPERATORSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P
4 P 1962 UNPR	921.280 CAREERS Rigger Careers	1962 UNPR 2 P
4 P 1964	921.883 FINNEY CO. FREIGHT ELEVATOR OPERATOR FINNEY CO.	1962 UNPR 4 P
UNPR 4 P 1964	922 OCCUPATIONS IN MOVING AND STORING MATERIALS.	
UNPR 4 P	922 CAREERS	1966 5.15
UNPR 4 P	CAREERS 922 DEPARTMENT OF EMPLOYMENT SECURITY	2 P
1964 UNPR 4 P	DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	UNPR
1966 UNPR 4 P	922 SCIENCE RESEARCH ASSOCIATES, INC. WAREHOUSE WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR 4 P
1964 UNPR 4 P	922.883 CAREERS ELECTRIC TRUCK OPERATOR CAREERS	1962 UNPR 2 P
1965 UNPR 4 P	922.883 CHRONICLE GUIDANCE PUBLICATIONS, INC. POWERED INDUSTRIAL TRUCK OPERATOR CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P
1966 UNPR 4 P	922.883 DEPARTMENT OF EMPLOYMENT FORK LIFT OPERATOR DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1964 UNPR 2 P
1965 Unpr 4 P	922.883 DEPARTMENT OF EMPLOYMENT LUMBER HANDLING EQUIPMENT OPERATORS DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1966 UNPR 4 P
1965 Unpr 4 P	922.883 FINNEY CO. Forklift truck operator Finney Co.	1965 UNPR 4 P
1964 UNPR 4 P	922.883 KANSAS STATE EMPLOYMENT SERVICE Industrial-truck operator Kansas State employment service	1967 FREE 2 P
1964 UNPR 4 P	922.887 CAREERS Warehouseman Careers	1963 UNPR 2 P
1965 UNPR 4 P	922.887 FINNEY CO. BIN BOY FINNEY CO.	1966 UNPR 4 P
1962 UNPR 4 P	922.887 FINNEY CO. Order filler (Cosmetic Industry) Finney Co.	1965 UNPR 4 P
1963 UNPR 4 P	922.887 FINNEY CO. SUPERMARKET STOCK BOY FINNEY CO.	1962 UNPR 4 P
1964 UNPR 4 P	922.887 FINNEY CO. Warehouseman Finney Co.	1962 UNPR 4 P
1964 UNPR 4 P		
1964 UNPR 4 P		
	UNPR P 1962 UNPR P 1965 P 1908	UNPR 2 P 1992 2 P 1992 3 P 1992 3 P 1992 4 P 1992 4 P 1992 4 P 1992 1992 5 P 1992 1992 1992 1992 1992 1992 1992 199



	1967 FREE 2 P	933 C'AUSHING OCCUPATIONS	
922.007 NATIONAL ASSOCIATION OF MANUFACTURERS LUMBER SORTER (SAWMILL) NATIONAL ASSOCIATION OF MANUFACTURERS	UNPR 2 P	934 SCREENING AND RELATED OCCUPATIONS	
922.887 PALMER ASSOCIATES WAREHOUSEMAN PALMER ASSOCIATES	1963 UNPR 2 P	939 OCCUPATIONS IN EXTRACTION OF MINERALS, N.E.C	·
929 PACKAGING AND MATERIALS HANDLING OCCUPATIONS N.E.C.	•	939 FORRESTER, J. DONALD CAREERS IN THE MINERAL INDUSTRY SOC. OF MIN. ENG., AMER. INST. OF MIN. MET. + PET.ENG., INC.	FREE 32 P
929 CAREERS Material Handler Careers	1966 \$.15 2 P	939 SCIENCE RESEARCH ASSOCIATES, INC. METAL MINING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1961 4 P
929 FINNEY CO. Calendar Hand Tipper Finney Co.	1964 Unpr 4 P	939 SCIENCE RESEARCH ASSOCIATES, INC. METAL MINING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
929 SCIENCE RESEARCH ASSOCIATES, INC. Warehouse Workers Science Research Associates, Inc.	1967 Unpr 4 P	939.281 CAREERS CDAL MINER Careers	1965 \$.15 2 P
929.885 FINNEY CO. BAG BALER FINNEY CO.	1966 Unpr 4 P	939.281 CHRONICLE GUIDANCE PUBLICATIONS, INC. MINERS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$.35 4 P
929.885 FINNEY CO. BALER (COTTON TEXTILE INDUSTRY) FINNEY CO.	1963 UNPR 4 P	939.281 DEPARTMENT OF FMPLOYMENT SECURITY, STATE OF UTAH MINER (COAL-METAL-OTHER) DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF	1967 UNPR 2 P
929.887 FINNEY CO. Bobbin Boy (Textile Industry) Finney Co.	1963 Unpr 4 P	UTAH 939.281 SCIENCE RESEARCH ASSOCIATES, INC. COAL MINERS	1967 UNPR
929.887 FINNEY CO. Grain Shoveler Finney Co.	1963 UNPR 4 P	SCIENCE RESEARCH ASSOCIATES, INC. 939.281 SCIENCE RESEARCH ASSOCIATES, INC. COAL MINERS	4 P 1964 UNPR
929.887 FINNEY CO. Paint Conveyor Luader Finney Co.	1964 UNPR 4 P	SCIENCE RESEARCH ASSOCIATES, INC. 939.281 SCIENCE RESEARCH ASSOCIATES, INC. MINERSJUNIOR OCCUPATIONAL BRIEFS	4 P 1962 UNPR
MATERIAL HANDLER Kansas State Employment Service	1967 FREE 2 P	SCIENCE RESEARCH ASSOCIATES, INC.	4 P
929.887 THE MATERIAL HANDLING INSTITUTE, INC. MATERIAL HANDLING THE MATERIAL HANDLING INSTITUTE, INC.	FREE 4 P		1963 \$12.00 704 P
93 OCCUPATIONS IN EXTRACTION OF MINERALS		940 TIMBER CUTTING AND RELATED OCCUPATIONS	
93 DEPARTMENT OF LABOUR, CANADA MINING OCCUPATIONS QUEENS PRINTER	1963 \$.25 48 P	940.884 CAREERS FALLER (LOGGER, LUMBERJACK)	1966 \$•15
93 NATIONAL COAL ASSOCIATION COAL AREAS IN THE UNITED STATES NATIONAL COAL ASSOCIATION	FREE 2 P	CAREERS 940.884 EMPLOYMENT SECURITY AGENCY POWER-SAW MAN EMPLOYMENT SECURITY AGENCY, STATE OF IDAHD	2 P 1960 UNPR 3 P
930 BORING, DRILLING, CUTTING, AND RELATED DCCUPATIONS		940.884 FINNEY CO. LOGGER FINNEY CO.	1967 UNPR 4 P
93D CAREERS PETROLEUM PRODUCTION OCCUPATIONS CAREERS	1966 \$.25 8 P	940.884 SCIENCE RESEARCH ASSOCIATES, INC. LumberjacksJunior Occupational Briefs Science Research Associates, Inc.	1962 UNPR 4 P
930 GREENE, CARLA I Want to be a coal miner Childrens press, inc.	E 1957 \$2.00 29 P	940.884 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EDUCATION WOODSMAN	1965 \$•10 4 P
930.782 CAREERS OIL ORILLER Careers	1966 \$.15 2 P	THE GUIDANCE CENTRE, ONYARIO COLLEGE OF EDUCATION 940.949 SCIENCE RESEARCH ASSOCIATES, INC.	1965
930.782 CAREERS OIL ORILLER Careers	1961 UNPR 2 P	LUMBERMEN Science Research Associates, Inc.	UNPR 4 P
930.782 FINNEY CD. ROTARY DRILLER (DIL WELL) FINNEY CD.	1963 UNPR 4 P	941 LOG INSPECTING, GRADING, SCALING, AND RELATED DCCUPATIONS	<u>o</u>
930.939 SCIENCE RESEARCH ASSOCIATES, INC. PETROLEUM EXPLORATION AND PRODUCTION WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1965 UNPR 4 P	941.488 DEPARTMENT OF EMPLOYMENT LOG SCALER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 3 P
931 BLASTING OCCUPATIONS		942 LOG SORTING, GATHERING, STORING, AND RELATED OCCUPATIONS	

932 LOADING AND CONVEYING OCCUPATIONS



			A-169
942.887 EMPLOYMENT SECURITY AGENCY JAMMER ENGINEER EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	196D UNPR 4 P	95D.78? SCIENCE RESEARCH ASSOCIATES, INC. STATIONARY ENGINEERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
942.488 EMPLOYMENT SECURITY AGENCY LOG SCALER EMPLOYMENT SECURITY AGENCY, STATE OF IDAHO	196D 4 P	951 FIREMEN AND RELATED OCCUPATIONS	
949 OCCUPATIONS IN LOGGING, N.E.C.		251.885 DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH FIREMAN, STATIONARY BOILER DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF	1967 UNPR 2 P
949 CAREERS Lumberjack Careers	1961 UNPR 2 P	UTAH 951.885 FINNEY CO. STATIONARY FIREMANS HELPER FINNEY CO.	1963 UNPR 4 P
95 DECUPATIONS IN PRODUCTION AND DISTRIBUTION OF UTILITIES		951.885 SCIENCE RESEARCH ASSOCIATES, INC. STATIONARY FIREMENJUNIOR OCCUPATIONAL BRIEFS	1963 UNPR 4 P
95 SCIENCE RESEARCH ASSOCIATES, INC. POWER PLANT WORKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 4 P	SCIENCE RESEARCH ASSOCIATES, INC. 952 OCCUPATIONS IN GENERATION, TRANSMISSION, AND DISTRIBUTION OF ELECTRIC LIGHT AND POWER	4 r
95 SCIENCE RESEARCH ASSOCIATES, INC. PUBLIC UTILITY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR 4 P	952 CAREERS ELECTRIC POWER PLANT OCCUPATIONS	1967 \$.25
95 U.S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR STATIONARY ENGINEERS, DOC. NO. 145D-79 SUPERINTENDENT OF DOCUMENTS	1966 \$.D5 6 P	GAREERS 952 CAREERS ELECTRICAL TRANSMISSION OCCUPATIONS CAREERS	7 P 1967 \$.25 7 P
95D STATIONARY ENGINEERS		952 SCIENCE RESEARCH ASSOCIATES, INC. PUBLIC UTILITY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P
95D THE INSTITUTE FOR RESEARCH CAREERS IN DIESEL ENGINEERING AND AS A DIESEL TECHNICIAN THE INSTITUTE FOR RESEARCH	1962 UNPR 24 P	952.782 CHRONICLE GUIDANCE PUBLICATIONS, INC. ELECTRIC POWER PLANT SWITCHBOARD OPERATOR CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 \$.35 4 P
95D.131 THE INSTITUTE FOR RESEARCH REFRIGERATING ENGINEERING AS A CAREER THE INSTITUTE FOR RESEARCH	1964 UNPR 16 P	952.782 FINNEY CO. Power Plant Engineer Finney Co.	1966 UNPR 4 P
95D.782 CARLERS Stationary Engineer Careers	1966 \$.25 7 P	952.782 FINNEY CO. TURBINE OPERATOR IN A POWER PLANT FINNEY CO.	1962 UNPR 4 P
95D.782 CHRONICLE GUIDANCE PUBLICATIONS, INC. STATIONARY ENGINEER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	953 OCCUPATIONS IN PRODUCTION AND DISTRIBUTION OF GAS	
95D.782 DEPARIMENT OF EMPLOYMENT STATIONARY ENGINEER-STATIONARY ENGINEER Apprentice Department of employment, state of California	1964 UNPR 6 P	954 OCCUPATIONS IN FILTRATION, PURIFICATION, AND DISTRIBUTION OF WATER	
95D.782 DEPARTMENT OF EMPLOYMENT STATIONARY ENGINEER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 3 P	955 OCCUPATIONS IN DISPOSAL OF REFUSE AND SEWAGE	
95D.782 OEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH STATIONARY ENGINEER DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH	1967 UNPR 2 P	955.782 DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH SEWAGE PLANT OPERATOR	1967 UNPR 2 P
95D.782 DIESEL ENGINE MANUFACTURERS ASSOCIATION YOUR FUTURE IN THE DIESEL AND GAS ENGINE INDUSTRY DIESEL ENGIYE MANUFACTURERS ASSOCIATION	1967 FREE 5 P	DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH 956 OCCUPATIONS IN DISTRIBUTION OF STEAM	
95D.782 DIVISION OF EMPLOYMENT SECURITY STATIONARY ENGINEER DIVISION OF EMPLOYMENT SECURITY	1966 Free 11 P	956.287 FINNEY CO. HEATING INSPECTOR FINNEY CO.	1966 UNPR 4 P
95D.782 FINNEY CO. Stationary engineer Finney Co.	1966 UNPR 4 P	957 OCCUPATIONS IN TRANSMISSION OF COMMUNICATION	
95D.782 MICHIGAN EMPLOYMENT SECURITY COMMISSION Refrigerating engineer Michigan employment security commission	196D UNPR 2 P	957.282 CHRONICLE GUIDANCE PUBLICATIONS, INC. RADID-TV BROADCASTING TECHNICIANS	1962 \$.35
95D.782 MICHIGAN EMPLOYMENT SECURITY COMMISSION STATIONARY ENGINEER MICHIGAN EMPLOYMENT SECURITY COMMISSION	196D UNPR 2 P	CHRONICLE GUIDANCE PUBLICATIONS. INC. 957.282 PALMER ASSOCIATES	4 P 1963 UNPR
95D.782 PALMER ASSOCIATES STATIONARY ENGINEER PALMER ASSOCIATES	1963 UNPR 2 P	RADIO OPERATOR PALMER ASSOCIATES	2 P
95D.782 SCIENCE RESEARCH ASSOCIATES, INC. STATIONARY ENGINEERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	OF UTILITIES, N.E.C.	



96 AMUSEMENT, RECREATION, AND MOTION PICTURE OCCUPATIONS, N.E.C.		963 HEFFLEY, WAYNE Television as a career Macfaoden-Bartell Corp.	1964 \$.60 143 P
960 MOTION PICTURE PROJECTIONISTS		963 NATIONAL BROADCASTING CO. JOB OPPORTUNITIES IN TELEVISION NATIONAL BROADCASTING CO.	UNPR 4 P
960 MICHIGAN EMPLOYMENT SECURITY COMMISSION MGTION-PICTURE PROJECTIONISTS MICHIGAN EMPLOYMENT SECURITY COMMISSION	1958 \$.25 15 P	963.281 INDIANA EMPLOYMENT SECURITY OTVISION PATTERNMAKER	1964 3 P
960.382 CAREERS MÖVING PICTURE PROJECTIONIST CAREERS	1964 \$.15 2 P	INDIANA EMPLOYMENT SECURITY DIVISION 964 OCCUPATIONS IN THEATRICAL AND RELATED	, ,
960.382 CHRONICLE GUIOANCE PUBLICATIONS, INC. MOTION PICTURE PROJECTIONIST CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 \$.35 4 P	ENTERTAINMENT PRODUCTION. N.E.C.	
960.382 OEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH MOTION PICTURE PROJECTIONIST OEPARTMENT OF EMPLOYMENT SECURITY, STATE OF	1967 UNPR 2 P	969 MISCELLANEOUS AMUSEMENT, RECREATION, AND MOTION PICTURE OCCUPATIONS, N.E.C.	1964
UTAH 960.382 FINNEY CO.	1965	PHOTO FILM CHECKER FINNEY CO.	UNPR 4 P
MOTION PICTURE OPERATOR FINNEY CO.	UNPR 4 P	97 OCCUPATIONS IN GRAPHIC ART WORK	
960.382 PALMER ASSOCIATES MOTION PICTURE PROJECTIONIST PALMER SOCIATES	1963 Unpr 2 P	97 CARLSEN. OARVEY E. Graphic arts Charles A. Bennett Co., Inc.	1965 \$3.60 174 P
960.382 SCIENCE RESEARCH ASSOCIATES, INC. MOTION PICTURE PROJECTIONISTS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	97 GRAPHIC ARTS TECHNICAL FOUNDATION CAREER OPPORTUNITIES IN THE GRAPHIC COMMUNICA TIONS INDUSTRIES	1967 FREE 8 P
960.3B2 SCIENCE RESEARCH ASSOCIATES, INC. MOTION PICTURE PROJECTIONISTSJUNIOR OCCUPAT IONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 Unpr 4 p	GRAPHIC ARTS TECHNICAL FOUNDATION 97 HAUMERSON, RICHARO THE GRAPHIC ARTSA WIDE-OPEN FIELD JOURNAL OF COLLEGE PLACEMENT	1961 UNPR 2 P
961 MODELS AND STAND-INS. N.E.C.		97 OSWALO. LESTER E. YOUR CAREER IN PRINTING AND THE GRAPHIC ARTS	FREE
962 OCCUPATIONS IN PRODUCTION OF MOTION PICTURES. N.E.C.		TORCH MAGAZINE 970 ART WORK OCCUPATIONS, BRUSH, SPRAY, OR PEN_	22 P
962 STOTE: HELEN M. THE MOTION PICTURE THEATER	1948 UNPR	970.081 CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962
SOCIETY OF MOTION PICTURE ENGINEERS, INC. 962.138 FINNEY CO.	428 P 1963	SIGN WRITER CHRONICLE GUIDANCE PUBLICATIONS, INC.	\$.35 4 P
THEATRICAL PROPERTY MASTER FINNEY CO.	UNPR 4 P	970.281 FINNEY CO. Photographic retouch artist Finney CC.	1962 UNPR 4 P
962.281 SCIENCE RESEARCH ASSOCIATES, INC. SPECIAL EFFECTS TECHNICIANS—JUNIOR OCCUPATIO NAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 Unpr 4 P	970.381 CAREERS SIGN PAINTER CAREERS	1964 4.15 2 P
962.288 OEPARTMENT OF EMPLOYMENT FILM EOITOR OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 5 P	970.381 OEPARTMENT OF EMPLOYMENT SIGN PAINTER OEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1965 UNPR 4 P
962.288 OEPARTMENT OF EMPLOYMENT FILM EDITOR DEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1966 Unpr 5 p	970.381 FINNEY CO. Greeting caro artist Finney Co.	1963 UNPR 4 P
962.28B FINNEY CO. Film Editor Finney Cg.	1966 Unpr 4 p	970.381 FINNEY CO. Letterer Finney Co.	1964 UNPR 4 P
962.288 SCIENCE RESEARCH ASSOCIATES, INC. FILM EDITORS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 Unpr 4 P	970.381 FINNEY CO. Sïgn Painter Finney Co.	1964 UNPR 4 P
962.288 SCIENCE RESEARCH ASSOCIATES, INC. Film Editors Science research associates, inc.	1964 Unpr 4 p	970.979 CAREERS Graphic arts (Careers training guide no. 22) Careers	1962 UNPR 2 P
963 OCCUPATIONS IN RADIO AND TELEVISION PRODUCTION, N.E.C.		970.979 CAREERS JOBS IN THE PRINTING TRACE CAREERS	1965 \$.25 7 P
Additional transfer of the contract of the con	1967 \$1.00 16 P	971 PHOTOENGRAVING OCCUPATIONS	
AMERICAN WOMEN IN RADIO + TELEVISION, INC. 963 DEUTSCHER. J. NOEL YOUR FUTURE IN TELEVISION	1963 \$2.79	971 CAREERS PHOTOENGRAVER (RELIEF PRINTING) CAREERS	1964 \$.15 2 P
963 GOROON, GEORGE N. + FALK, IRVING A.	1966	971 MICHIGAN EMPLOYMENT SECURITY COMMISSION PHOTOENGRAVING OCCUPATIONS MICHIGAN EMPLOYMENT SECURITY COMMISSION	1954 \$.25 24 P
YOUR CAREER IN TV AND RADIO Julian Messner, Inc.	\$3.95 221 P	971.281 DEPARTMENT OF EMPLOYMENT LITHOGRAPHERS OEPARTMENT OF EMPLOYMENT. STATE OF CALIFORNIA	1962 UNPR 5 P



			A-171
971.281 FINNEY CD. Lithographer Finney CD.	1961 UNPR 4 P	973.381 FINNEY CD. HAND COMPOSITOR FINNEY CO.	1964 UNPR 4 P
971.281 SCIENCE RESEARCH ASSOCIATES, INC. OFFSET LITHOGRAPHERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	973.381 FINNEY CD. PRINTERS DEVIL FINNEY CD.	1962 UNPR 4 P
971.381 CHRONICLE GUIDANCE PUBLICATIONS, INC. PHOTOENGRAVER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	973.381 FINNEY CO. TYPESETTING MACHINE OPERATOR FINNEY CO. 973.381 FINNEY CO.	1964 UNPR 4 F 1962
971.381 CHRONICLE GUIDANCE PUBLICATIONS, INC. PHOTDENGRAVER CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	TYPOGRAPHER FINNEY CO.	UNPR 4 P 1966
971.381 DEPARTMENT OF EMPLOYMENT PHOTOENGRAVER DEPARTMENT OF EMPLOYMENT, STATE OF CALIFORNIA	1962 UNPR 4 P	973.381 INTERNATIONAL TYPOGRAPHIC COMPOSITION ASSOCIATION A CAREER IN TYPOGRAPHY TODAY INTERNATIONAL TYPOGRAPHIC COMPOSITION ASSOCIA TION	FREE 7 P
971.381 DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF UTAH PHOTOENGRAVER DEPARTMENT OF EMPLOYMENT SECURITY, STATE OF	1967 UNPR 2 P	973.381 PALMER ASSOCIATES PRINTER PALMER ASSOCIATES	1963 UNPR 2 P
UTAH 971.381 FINNEY CO. Photoengraver	1965 UNPR	973.381 SCIENCE RESEARCH ASSOCIATES, INC. COMPOSITORS AND PRINTING PRESSMEN SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P
FINNEY CO. 971.381 FLADER, LOUIS PHOTOENGRAVER	4 P 1954 \$1.00	973.381 SCIENCE RESEARCH ASSOCIATES, INC. COMPOSITORS—JUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P
RESEARCH PUBLISHING CO., INC. 971.381 SCIENCE RESEARCH ASSOCIATES, INC. PHOTOENGRAVERS SCIENCE RESEARCH ASSOCIATES, INC.	44 P 1964 UNPR 4 P	973.381 THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION PRINTER THE GUIDANCE CENTRE, ONTARIO COLLEGE OF EOUCATION	1965 \$.10 4 P
971.381 SCIENCE RESEARCH ASSOCIATES, INC. PHOTOENGRAVERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1962 UNPR 4 P	974 ELECTROTYPERS AND RELATED OCCUPATIONS	
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			A-173
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			A-175
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THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA 80-89 U. S. DEPARTMENT OF LABOR	1966	HUMAN CAPITAL Columbia University Press	\$5.00 187 P
EMPLOYMENT OUTLOOK FOR STRUCTURAL, ORNAMENTAL AND REINFORCING IRON WORKERS, ELEVATOR CONSTRUCTORS, DOC. NO. 1450-81 SUPERINTENDEN! OF OCCUMENTS	5.10 13 P	RECKER, JOSEPH M., S. J. In aid of the unemployed The Johns Hopkins press	1965 \$8.95 317 P
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COLLEGE ENTRANCE EXAMINATION BOARD ALEXANDER, RAPHAEL BUSINESS PAMPHLETS AND INFORMATION SOURCES EXCEPTIONAL BUOKS			1964 \$5.95 241 P
ALLIS, FREDERICK S., JR., ET AL	1955 \$3,50	BERYSTEIN, ALLEN L. A HANDBOOK OF STATISTICS SOLUTIONS FOR THE	1964
COLLEGE ENTRANCE EXAMINATION BOARD AMERICAN PERSONNEL AND GUIDANCE ASSOCIATION ETHICAL STANDARDS CASEBOOK AMERICAN PERSONNEL AND GUIDANCE ASSOCIATION	1965 \$1.00 55 P	HOLT, RINEHART AND WINSTON BLACKMER, ALAN R., ET AL GENERAL EDUCATION IN SCHOOL AND COLLEGE	1952 UNPR
AVASTASI, MEADE, SCHNEIDERS A BIOGRAPHICAL INVENTORY COLLEGE ENTRANCE EXAMINATION BOARD	1960 \$2.00 81 P	BLAKE, ROBERT + MOUTON, JANE The Managfrial Grid	142 P 1964 \$8.00
ANDERSON: NELS DIMENSIONS OF WORK DAVID MCKAY	1964 \$2.50 202 P	GULF PUBLISHING CO. BLAUNER, ROBERT ALIENATION AND FREEDOM UNIVERSITY OF CHICAGO PRESS	340 P 1964 \$7.50 222 P
ARBUCKLE, DUGALD 3. SUIDANCE AND COUNSELING IN THE CLASSROOM ALLYN + BACON, INC.	1957 UNPR 397 P	BOEHM, KLAUS UNIVERSITY CHOICE PENQUIN BOOKS	1966 \$1.95
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ARTHUR, JULIETTA K. EMPLOYMENT FOR THE HANDICAPPED ABINGOON PRESS	1967 \$5.95 272 P	DAGTILLAN GUS	169 P



BOROW, MENRY MAN IN A WORLO AT WORK HOUGHTON MIFFLIN CO.	1964 \$8.75 606 P	CLARK, KENNETH E. Vocational interests of nonprofessional men University of Minnesota press	120 0
BUWLES, FRANK H. AOMISSION TO COLLEGE COLLEGE ENTRANCE FXAMINATION BOARO	1960 \$.50 144 P	CLYMER, ELEANOR + ERLICH, LILLIAN MODERN AMERICAN CAREER WOMEN OROO, MEAO + CO.	1965 \$3.90 178 P
BOWLES, FRANK H. + PEARSUN, RICHARO AOMISSION TO COLLEGE College entrance examination hoaro	1962 \$.50 130 P	COHEN, JOHN Behaviour in uncertainty Basic Hooks, Inc.	1964 \$5.50 207 P
BOWLES, FRANK H., ET AL NO. 1 COLLEGE ADMISSIONS, COLLEGE ADMISSIONS COLLEGE ENTRANCE EXAMINATION BOARD	1954 \$3.95 156 P	COLLEGE ENTRANCE EXAMINATION BOARO PREPARING SCHOOL COUNSELORS IN EOUCATIONAL GUIDANCE	
BOWMAN, CALVERT W., ET AL NO. 8 COLLEGE AOMISSIONS, COUNSELING IN SCHOOL AND COLLEGE, COLLEGE ENTRANCE EXAMINATION BOARD BOHMAN, CALVERT W., ET AL	1961 \$2.00 71 P	COLLINS, BARRY E. + GUETZKOW, HARDLO A SOCIAL PSYCHOLOGY OF GROUP PROCESSES FOR DECISION-MAKING JOHN WILEY + SONS	1964 \$6.25 254 P
BRANDWEIN, PAUL F., ET AL NO. B COLLEGE AOMISSIONS, THE CHANGING COLLEGE PREPARATORY CURRICULUM COLLEGE ENTRANCE EXAMINATION BOARD	1961 \$2.00 81 P	COMMUNICATIONS WORKERS OF AMERICA AUTOMATION, IMPACT AND IMPOLICATIONS COMMUNICATIONS WORKERS OF AMERICA	1965 \$1.00 182 P
BRAYBROOKE, DAVIO + LINDBLOM, CHARLES E. A STRATEGY OF DECISION THE MACMILLAN CO.	1963 \$5.95 268 P	COVANT, JAMES B. THE COMPREHENSIVE HIGH SCHOOL A SECONO REPORT TO INTRESTED CITIZENS MCGRAW-HILL ROOK COMPANY	1047
BREHER, JOHN M. HISTORY OF VOCATIONAL GUIDANCE HARPER + BROTHERS	1942 UNPR 366 P	CUOPER, JOSEPH O. A WOMANS GUIDE TO PART-TIME JOBS	1963 \$4.50 312 P
BREWER, JOHN M. + LANDY, EOWARO OCCUPATIONS TODAY GINN (*D COMPANY	1943 UNPR 383 P	CUTION, OORDTHY WHYTE THE CASE FOR THE WORKING MOTHER STEIN + DAY	1965 \$4.95 185 P
BROOME, EDWIN CORNELIUS A HISTORICAL AND CRITICAL DISCUSSION OF COLLEGE ADMISSION REQUIREMENTS COLLEGE ENTRANCE EXAMINATION BOARD		CRAVEN, ETHEL CASE THE USE OF INTEREST INVENTURIES IN COUNSELING SCIENCE RESEARCH ASSOCIATES, INC.	1961 \$1.50 44 P
BROSS, IRWIN O. J. DESIGN FOR LIVING THE MACMILLAN CO.	1963 \$2.45 276 P	CRAWFORD, ALHERT B. + BURNHAM, PAUL S. FORCASTING COLLEGE ACHIEVEMENT—A SURVEY OF APTITUDE TESTS FOR HIGHER EDUCATION NEW HAVEN-YALE UNIVERSITY PRESS	1946 Unpr 291 p
BROHN, J. A. C. THE SOCIAL PSYCHOLOGY OF INDUSTRY PENGUIN HOOKS	1965 \$1.25 310 P	CROW, LESTER D. 4 CROW, ALICE DRGANIZATION AND CONOUCT OF GUIOANCE SERVICES DAVIO MCKAY CO.	1965 \$6.95 692 P
	1948 \$3.00 219 P	TECHYOLOGY, VOL. I	1044
HURCHILL, GEORGE W. WORK-STUDY PROGRAMS FOR ALIENATED YOUTH SCIENCE RESEARCH ASSOCIATES, INC.	1962 \$5.95 265 P	JOHN WILEY + SONS OAVEY, SMITH, MYERS EVERYOAY OCCUPATIONS	1950 UNPR
BURNHAM, PAUL S., ET AL FROM HIGH SCHOOL TO COLLEGE COLLEGE ENTRANCE EXAMINATION BOARO	1965 \$1.75 86 P	D. C. HEATH + CO. DAVID. HENRY EDUCATION AND MANPOWER COLUMBIA UNIVERSITY PRESS	451 P 1960 \$5.00
GALOWELL, EDSON GROUP TECHNIQUES FOR THE CLASSROOM TEACHER SCIENCE RESEARCH ASSOCIATES, INC.	1960 \$1.50 86 P	OAVIO, PAUL T. BARRIERS TO YOUTH EMPLOYMENT AMERICAN COUNCIL ON EOUCATION	325 P 1942 UNPR
CALVERT, ROBERT + STEELE, JOHN E. PLANNING YOUR CAREER MCGRAW HILL BOOK CO.	1963 \$3.75 152 P	DAVIS, JAMES A. SREAT ASPIRATIONS ALOINE PUBLISHING COMPANY	110 P 1964 \$8.95
CAMPBELL, ROBERT E., ET AL SYSTEMS UNDER DEVELOPMENT FOR VOCATIONAL GUIDANCE SENTER FOR VOC. + TECH. ED., OHIO STATE UNIVERSITY	1966 UNPR 60 P	OAVIS, JAMES A. UNOERGRADUATE CAREER OECISIONS ALDINE PUBLISHING COMPANY	319 P 1965 \$6.00 307 P
	1954 \$2.95 330 P	OE GRAZIA, SEBASTIAN OF TIME, WORK + LEISURE THE TWENTIETH CENTURY FUND, 1962	1962 \$6.00 559 P
CHERRY, COLIN ON HUMAN COMMUNICATION THE 4. 1. T. PRESS	1966 \$10.00 337 P	OEMOS, GEORGE O. + GRANT, BRUCE VOCATIONAL GUIDANCE READINGS CHARLES C. THOMAS	1965 \$15.50 521 P
CHICAGO PUBLIC SCHOOLS HANDBOOK FOR COUNSELORS GRADES 7 THROUGH 12 CHICAGO PUBLIC SCHOOLS	1963 UNPR 142 P	OIAMOND, ESTHER E. PREPARING STUDENTS FOR COLLEGE SCIENCE RESEARCH ASSOCIATES, INC.	1962 \$1.50 73 P
AMERICAN BOOK COMPANY	1950 \$3.75 441 P	OICKERSON, ALBERT I., ET AL NO. 4 CDLLEGE ADMISSIONS, THE STUDENT FROM SCHOOL TO COLLEGE COLLEGE ENTRANCE EXAMINATION BOARD	1957 \$3.00 114 P
CHRISTENSEN, THOMAS E. + MODSEY, ELEANOR R. A GUIDANCE AND CURRICULUM GUIDE FOR JUNIOR HIGH SCHOOL GRADE NINE GENERAL OCCUPATIONS PROGRAM HORCESTER, MASS. PUBLIC SCHOOLS	1966 FREE 144 P		1959 \$4.00 238 P
CLARK, KENNETH E. THE VOCATIONAL INTERESTS OF NONPROFESSIONAL MENUVIVERSITY OF MINNESOTA PRESS	1961 \$4.25 129 P	OUNLOP, JOHN T. AUTOMATION AND TECHNOLOGICAL CHANGE PRENTICE-HALL	1962 \$3.95 184 P



			A-177
OURKHEIM. EMILE THE DIVISION OF LABOR IN SOCIETY COLLIER MACMILLAN COMPANY	1933 \$2.45 439 P	GOSLIN, DAVIO A. THE SEARCH FOR ABILITY RUSSELL SAGE	1963 \$4.00 204 P
EASTERN JOLLEGE PERSONNEL OFFICERS CAREER COUNSELING AND PLACEMENT IN HIGHER EQUICATION COLLEGE OF ST. ELIZABETH	1964 UNPR 72 P	GRIBBONS, WARREN O. + LOHNES, PAUL R. Career development Regis college	1966 FREE 290 P
EMERY, F. E. + DESER, O. A. INFORMATION, DECISION AND ACTION CAMBRIDGE UNIVERSITY PRESS	1958 \$4.75 132 P	HALOANE, BERNARO, ET AL Young Adult Career Planning Career Planning Institute	1762 \$10.00 117 P
EVERS. ALF SELECTIVE SERVICE J. B. LIPPINCOTT CO.	1961 \$3.25 191 P	HARBISON, FREDERICK + MYERS, CHARLES A. EOUCATION, MANPOWER AND ECONOMIC GROWTH MCGRAW HILL BOOK CO.	1964 \$7.50 229 P
FEOOER. RUTH GUIDANCE THROUGH CLUB ACTIVITIES TEACHERS COLLEGE PRESS	1965 \$2.25 118 P	HARMON: LINOSEY R. HIGH SCHOOL ABILITY PATTERNS VATIONAL SCIENCE FOUNDATION HELFRICH: MARGARET L.	1965 UNPR 74 P
FESTINGER, LEON CONFLICT, OECISION AND DISSONANCE STANFORD UNIVERSITY PRESS	\$4.75 163 P	THE SOCIAL ROLE OF THE EXECUTIVES WAFE BUREAU OF BUSINESS RESEARCH. THE OHIO STATE UNIVERSITY	1965 13.00 95 P
FISHBURN, PETER C. OECISION AND VALUE THEORY JOHN WILEY + SON	1964 \$13.75 451 P	IENNESSY: THOMAS: C. THE HIGH SCHOOL COUNSELOR TODAY THE DAUGHTERS OF ST. PAUL	1966 \$4.00 207 P
FORRESTER, GERTRUDE OCCUPATIONAL LITERATURE H. W. WILSON CO.	1964 \$8.50 675 P	HERZBERG, FREOERICK Work and the nature of man Worlo publishing co.	1966 \$4.50 203 P
FOSTER: CHARLES R: PSYCHOLOGY AMERICAN TECHNICAL SOCIETY	1951 UNPR 456 P	HERZBERG, MAUSNER, SNYDERMAN THE MOTIVATION TO WORK JOHN WILEY + SONS	1966 \$4.75 157 P
FREEMAN, W. H. + CO. INFORMATION FREEMAN, W. H. + CO.	1966 \$2.50 218 P	HOLLANO, JOHN L. THE PSYCHOLOGY OF VOCATIONAL CHOICE BLAISOELL PUBLISHING COMPANY, OIV. OF GINN + COMPANY	1966 \$1.95 132 P
FREIOMANN, GEORGES THE ANATOMY OF WORK THE FREE PRESS OF GLENCOE	1965 \$5.00 203 P	HOPPOCK. ROBERT Occupational information McGram Hill Book Co.	1913 \$7.95 546 P
FROEHLICH, CLIFFORD P. OARLEY, JOHN G. STUDYING STUDENTS SCIENCE RESEARCH ASSOCIATES, INC.	1952 UNPR 411 P	HUGHES, EVERETT CHERRINGTON Men and their work Collier-MacMillan	1964 \$4.00 184 P
FUSCO: GENE C. SCHOOL-HOME PARTNERSHIP U. S. OEPARTMENT OF HEALTH; EOUCATION: ANO WELFARE	1964 \$.40 74 P	HUTCHINSON, E. P. IMMIGRANTS AND THEIR CHILOREN JOHN HILEY + SONS	1956 \$7.50 391 P
GALENSON: WALTER + LIPSET, SEYMOUR MARTIN LABOR AND TRACE UNIONISM JOHN WILEY SONS	1960 \$7.75 379 P	INTERNATIONAL BROTHERHOOD OF PULP, SULPHITE AND PAPER MILL WORKERS AUTOMATION INTERNAT. BROTHERHO. OF PULP, SULPHITE + PAPER	1964 Unpr 452 p
GAROINER. SLENN L. HOW YOU CAN GET THE JOB YOU WANT HARPER + ROW	1962 \$3.95 178 P	MILL WORKERS ISAACSON, LEE E. CAREER INFORMATION IN COUNSELING AND TEACHING	1966 \$8.50
GHISELLI, EOHIN E. THE VALIDITY OF OCCUPATIONAL APTITUDE TESTS JOHN HILEY + SONS, INC.	1966 \$7.95 155 P	ALLYY + BACON JACKER, CORINNE MAN, MEMORY, AND MACHINES	430 P 1964 \$3.25
GINZBERG, ELI + BERMAN, HYMAN THE AMERICAN WORKER IN THE TWENTIETH CENTURY THE FREE PRESS	1963 \$7.50 36B P	HACMILLAN + CO. JEFFREY: R. C. THE LOGIC OF DECISION MCGRAW HILL BOOK CO.	126 P 1965 \$7.95 201 P
GINZBERG. ELI + HERMA. JOHN L. TALENT AND PERFORMANCE COLUMBIA UNIVERSITY PRESS GINZBERG. ELI + YOHALEM. ALICE M.	1964 \$5.00 265 P	JOYES, ANNA MAY VOCATIONAL ORIENTATION TOWARD A REWARDING LIFE YEW YORK UNIVERSITY PRINTING OFFICE	1965 \$1.25 113 P
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DCCUPATIONAL CHOICE-AN APPROACH TO A GENERAL THEORY COLUMBIA UNIVERSITY PRESS	\$6.00 271 P	JUOSON, ARNOLO S. A MANAGERS GUIDE TO MAKING CHANGES JOHN HILEY + SONS	1966 \$4.75 186 P
	1963 \$11.95 773 P	KAPLAN, MAX Leisure in Americaa social inquiry John Hiley + Sons	1960 \$3.45 350 P
GDLOMAN, LED USING TESTS IN COUNSELING APPLETON-CENTURY-CROFTS	1961 \$7,00 434 P	KATZ, DANIEL + KAHN, ROBERT L. The social psychology of organizations John Hiley + sons	1966 \$8.50 497 P
GOLENPAUL, OAN INFORMATION PLEASE ALMANAC ATLAS AND YEARBOOK 1968 SIHON AND SCHUSTER	1967 \$2.95 928 P	KATZ, MARTIN OECISIONS AND VALUES COLLEGE ENTRANCE EXAMINATION	1963 \$1.50 67 P
GORDON, EDMUND W. + WILKERSON, DOXEY A. COMPENSATORY EDUCATION FOR THE DISASVANTAGED COLLEGE ENTRANCE EXAMINATION BOARD	1966 \$4.50 299 P	KERR, CLARK LABOR AND HANAGEHENT IN INDUSTRIAL SOCIETY DOUBLEDAY + CO.	1964 \$1.45 372 P
GORE, WILLIAM J. + DYSON, J. W. THE MAKING OF DECISIONS THE MACMILLAN CO.	1964 \$8.50 440 P	KILLINGSHORTH, CHARLES C. AUTOMATION (THE ANNALS OF THE AMERICAN ACADEMY OF POLITICAL AND SOCIAL SCIENCE KILLINGSHORTH, CHARLES C.	1962 UNPR 198 P



KING, ALICE GORE CAREER OPPORTUNITIES FOR WOMEN IN BUSINESS E. P. OUTTON + CO.	1964 \$4.50 212 P	MACHOL, ROBERT E. INFORMATION AND DECISION PROCESSES MCGRAW HILL BOOK CO.	1960 \$5.95 185 P
KIRK, BARBARA A. + MICHELS, MARJORIE E. OCCUPATIONAL INFORMATION IN COUNSELING CONSULTING PSYCHOLOGISTS PRESS, INC.	1964 UNPR BO P	MANDELL, MILTON M. THE SELECTION PROCESSCHOOSING THE RIGHT MAN FOR THE JOB AMERICAN MANAGEMENT ASSOCIATION	1964 \$15.00 512 P
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KRUMBOLTZ, JOHN D. REVOLUTION IN COUNSELING HOUGHTON MIFFLIN COMPANY	1966 \$2.25 121 P	MARSHALL, AUSTIN How to get a better job Appleton—century	1964 \$5.95 256 P
KURSH, HARRY APPRENTICESHIPS IN AMERICA W. W. NORTON CO.	1965 \$4.95 200 P	MAULE, FRANCES Executive careers for women Harper + row	1961 \$3.95 240 P
KVARACEUS, WILLIAM C. JUVENILE DELINQUENCY UNESCO PUBLICATIONS	1965 \$.95 72 P	MCGOWAN, JOHN F. + PORTER, THOMAS L. AN INTRODUCTION TO EMPLOYMENT SERVICE COUNSEL ING	1964 UNPR 197 P
LANDY, EDWARD + KROLL, ARTHUR M. GUIDANCE IN AMERICAN EDUCATION III, NEEDS AND INFLUENCING FORCES HARVARD UNIVERSITY PRESS	1965 \$4.50 26 P	MISSOURI DIVISION OF EMPLOYMENT SECURITY MCLEAN, ALAN A. + TAYLOR, GRAHAM C., M. D. MENTAL HEALTH IN INDUSTRY	195B \$6.50
LANDY, EDWARD + KROLL, ARTHUR M. GUIDANCE IN AMERICAN EDUCATION II HARVARD UNIVERSITY PRESS	1965 \$4.95 316 P	MCGRAW HILL BOOK CO. MEARNS, HUGHES CREATIVE POWERTHE EDUCATION OF YOUTH IN THE	262 P 1958 \$1.75
LANDY, EDWARD + PERRY, PAUL A. GUIDANCE IN AMERICAN EDUCATION HARVARD UNIVERSITY PRESS	1964 UNPR 175 P	CREATIVE ARTS OOVER PUBLICATIONS	272 P
LAVIN, DAVID E. THE PREDICTION OF ACADEMIC PERFORMANCE RUSSELL SAGE	1965 \$4.00 182 P	GIRLS AT VOCATIONAL HIGH RUSSELL SAGE MIALARET, G.	\$5.00 225 P
LAYTON, WILBUR L. THE STRONG VOCATIONAL INTEREST BLANK UNIVERSITY OF MINNESOTA PRESS	1960 Unpr 191 p	THE PSYCHOLOGY OF THE USE OF AUDIO-VISUAL AIDS IN PRIMARY EDUCATION UNESCO PUBLICATIONS	\$6.00 225 P
LEBERGOTT, STANLEY MANPOWER IN ECONOMIC GROWTH MCGRAW HILL BOOK CO.	1964 \$8.95 561 P	MICHAEL, DONALD N. THE NEXT GENERATION RANDOM HOUSE	1965 \$4.95 218 P
LESTER. RICHARD A. MANPOWER PLANNING IN A FREE SOCIETY PRINCETON UNIVERSITY PRESS	1756 \$5.00 227 P	MICHAEL, OONALO N. THE NEXT GENERATION VINTAGE BOOKS	1965 \$1.65 21B P
LEVENSTEIN, AARON Why People Work Collier Books	1962 \$.95 320 P	MIDHEST COLLEGE PLACEMENT ASSOCIATION JOB OPPORTUNITIES FOR THE WOMAN COLLEGE GRADUATE MIDWEST COLLEGE PLACEMENT ASSOCIATION	1962 \$3.00 172 P
LEVINSON, HARRY EMOTIONAL HEALTH, IN THE WORLD OF WORK HARPER + ROW	1964 \$3.95 300 P	MILLER, DELBERT C. + FORM, WILLIAM H. INDUSTRIAL SOCIOLOGY HARPER + ROW	1964 \$9.75 873 P
LEVINSON, HARRY ET AL MEN, MANAGEMENT, AND MENTAL HEALTH HARVARO UNIVERSITY PRESS	1963 \$5.50 205 P	MILLER, HERMAN P. RICH MAN, POOR MAN THOMAS Y. CROWELL COMPANY	1964 \$4.95 260 P
LEWIS, AOELE + BORROFF, EDITH FROM KITCHEN TO CAREER BOBBS MERRILL	1965 \$3.95 204 P	MINER, CHARLES S. How to get an executive job after 40 Harper + row	1963 \$4.95 183 P
LOFQUIST, LLOYO H. + ENGLAND, GEORGE W. PROBLEMS IN VOCATIONAL COUNSELING WILLIAM C. BROWN	1961 \$4.00 186 P	MISSOURI STATE DEPARTMENT OF EDUCATION Sources of occupational information Missouri State Department of Education	1965 \$2.50 420 P
LOS ANGELES COUNTY SUPERINTENDENT OF SCHOOLS CHILD AND YOUTH STUDY PROGRAM LOS ANGELES COUNTY SUPERINTENDENT OF SCHOOLS	1962 UNPR 60 P	MOHS, MILTON C. Service through placement in the junior college American association of junior colleges	1962 \$1.25 101 P
LOS ANGELES COUNTY SUPERINTENDENT OF SCHOOLS OFFICE EDUCATIONAL AND CAREER GUIDANCE LOS ANGELES COUNTY SUPERINTENDENT OF SCHOOLS	1963 FREE 230 P	MOMENT, DAVIO + ZELEZNIK, ABRAHAM ROLE DEVELOPMENT AND INTERPERSONAL COMPETENCE HARVARO UNIVERSITY	1963 \$6.00 346 P
OFFICE LOS ANGELES COUNTY SUPERINTENDENT OF SCHOOLS OFFICE GUIDING TODAYS YOUTH LOS ANGELES COUNTY SUPERINTENDENT OF SCHOOLS	1962 UNPR 411 P	MOSHER, CARLE, + KEHAS GUIDANCE, AN EXAMINATION HARCOURT, BRACE + WORLD, INC. MUNSON, HAROLO L. GUIDANCE ACTIVITIES FOR TEACHERS OF SOCIAL	1965 \$2.75 232 P 1965 \$1.10
LOUGHARY, JOHN W. MAN MACHINE SYSTEMS IN EQUICATION	1966 \$4.50	STUDIES SCIENCE RESEARCH ASSOCIATES, INC. MUNSON, HAROLO L.	67 P
LUCE, R. DÚNCÁN INDIVIDUAL CHOICE BEHAVIOR	\$4.50 242 P 1959 \$5.95	LANGUAGES Science research associates, inc.	1965 \$1.10 55 P
LYNN, KENNETH S. THE PROFESSIONS IN AMERICA	153 P 1965 \$5.00	GUIDANCE ACTIVITIES FOR TEACHERS OF SCIENCE	1965 \$1.10 67 P
HOUGHTON MIFFLIN CO.	273 P		



			A-179
MUNSON, HAROLO L. GUIDANCE ACTIVITIES FOR TEACHERS OF MATHEMATICS SCIENCE RESEARCH ASSOCIATES, INC.	1965 \$1.10 68 P	RESTLE, FRANK PSYCHOLOGY OF JUDGMENT AND CHOICE JOHN WILEY + SONS, INC.	1961 \$6.95 235 P
MUNSON, HAROLD L. GUIDANCE ACTIVITIES FOR TEACHERS OF ENGLISH SCIENCE RESEARCH ASSOCIATES, INC.	1965 \$1.10 71 P	ROBINSON, CLARK, ED. D. MAKING THE MOST OF SCHOOL AND LIFE MACMILLAN COMPANY	1952 UNPR 491 P
MUNZER, MARTHA E. Unusual Careers Alfred A. Knopf	1962 \$3.00 142 P	RDE, ANNE THE PSYCHOLOGY OF OCCUPATIONS JOHN WILEY + SONS, INC.	1956 \$6.95 340 P
NATIONAL EDUCATION ASSOCIATION MANPOWER AND EDUCATION NATIONAL EDUCATION ASSOCIATION	1956 \$1.75 128 P	ROE, ANNE + SIEGELMAN, MARVIN THE ORIGIN OF INTERESTS AMERICAN PERSONNEL AND GUIDANCE ASSOCIATION	1964 Unpr 97 p
NATIONAL MANPOWER COUNCIL GOVERNMENT AND MANPOWER COLUMBIA UNIVERSITY PRESS	1964 \$8.50 470 P	ROEBER, EDWARD C. ORIENTATION TO THE JOB OF A COUNSELOR SCIENCE RESEARCH ASSOCIATES, INC.	1961 \$1.50 57 P
NATIONAL STUDY OF SECONDARY SCHOOL EVALUATION EVALUATIVE CRITERIA FOR JUNIOR HIGH SCHOOLS NATIONAL STUDY OI SECONDARY SCHOOL EVALUATION	1963 UNPR 330 P	RUETHLISBERBER, F. J. + DICKSON, WILLIAM J. Management and the Worker John Wiley + Sons	1964 \$2.65 615 P
NELSON, CARL E. MICROFILM TECHNOLOGY MCGRAW HILL BOOK CO.	1965 \$16.00 397 P	ROETHLISBERGER, F. J. + DICKSON, WILLIAM J. MANAGEMENT AND THE WORKER HARVARD UNIVERSITY PRESS	1939 \$6.00 615 P
NORRIS, WILLA OCCUPATIONAL INFORMATION IN THE ELEMENTARY SCHOOLS	1963 \$5.95 243 P	RODD, ALAN Job Strategy McGraw Hill Book Co.	1961 \$6.50 281 P
SCIENCE RESEARCH ASSOCIATES, INC. NORRIS, WILLA ET AL THE INFORMATION SERVICE IN GUIDANCE	1965 \$7.00	ROSENBERG, JERRY M. AUTOMATION, MANPOWER, AND EDUCATION RANDOM HOUSE	1966 \$1.95 179 P
RAND MCNALLY + CO. NOSOW, SIGMUND + FORM, WILLIAM H. MAN, HORK + SOCIETY	600 P 1962 \$8.50	ROSENBERG, MORRIS Occupations and values the free press	1957 \$4.00 158 P
BASIC BOOKS, INC. NYE, F. IVAN + HOFFMAN, LOIS W. THE EMPLOYED MOTHER IN AMERICA	612 P 1963 \$7.00	ROTHNEY, JOHN W. M. THE HIGH SCHOOL STUDENTA BOOK OF CASES THE ORYDEN PRESS	1953 UNPR 271 P
RAND MCNALLY OBERMANN, C. ESCO A HISTORY OF VOCATIONAL REHABILITATION IN	406 P 1967 \$5.95 389 P	SAVDERSON, HERBERT BASIC CONCEPTS IN VOCATIONAL GUIDANCE MCGRAW HILL BOOK CD.	1954 UNPR 338 P
AMERICA T. S. DENISON + CO., INC.		SARGENT, PORTER COLLEGES AND SPECIALIZED SCHOOLS PORTER SARGENT	1964 \$6.00 734 P
OHIO STATE UNIVERSITY TOWARD SELF DIRECTION OHIO STATE UNIVERSITY	1962 UNPR 174 P	SAYLES; LEDNARD R. INDIVIDUALISM AND BIG BUSINESS MCGRAW HILL BOOK CO.	1963 \$6.95 200 P
ONEILL, BARBARA POWELL CAREERS FOR WOMEN AFTER MARRIAGE AND CHILOREN MACMILLAN CO.	1965 \$5.95 401 P	SCHEIN, EDGAR H. + RENNIS, WARREN G. PERSONAL AND DRGANIZATIONAL CHANGE THROUGH GROUP METHODS	1965 \$8.25 376 P
OPPENHEIM, A. N. QUESTIONNAIRE DESIGN AND ATTITUDE MEASUREMENT BASIC BOOKS, INC.	1966 \$5.95 298 P	JOHN WILEY + SONS Schwartz. Mischa. Et al	1966
OTIS, JAY L. + LEUKART, RICHARD H. JOB EVALUATIONA BASIS FOR SOUND WAGE ADMINI STRATION	1965 \$11.00 532 P	COMMUNICATION SYSTEMS AND TECHNIQUES MCGRAW HILL BOOK CO. SEABORG. DR. GLEYN T.	\$10.00 618 P
PRENTICE-HALL PAN AMERICAN AIRWAYS	1963	SCIENCE AND DUR SOCIETY, U. S. ATOMIC ENERGY COMMISSION	UNPR 99 P
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PEARL, ARTHUR + RIESSMAN, FRANK NEW CAREERS FOR THE POOR COLLIER-MACMILLAN	1965 \$5.95 273'P	SEXTON, PATRICIA CAYE EDUCATION AND INCOME	1965 \$5.00 298 P
PETERS, HERMAN J. + HANSEN, JAMES C. VOCATIONAL GUIDANCE AND CAREER DEVELOPMENT MACMILLAN CO.	1966 \$4.95 466 P	VIKING PRESS SHARP, HAROLO S. READINGS IN SPECIAL LIBRARIANSHIP READINGS IN SPECIAL LIBRARIANSHIP	1963 \$15.00 714 P
PETERSON, FLORENCE AMERICAN LABOR UNIONS HARPER + ROW	1963 \$5.50 271 P	THE SCARECROW PRESS, INC. SHARTLE, CARROLL L. OCCUPATIONAL INFORMATION	1962 \$12.00 384 P
PHILADELPHIA PUBLIC SCHOOLS A GUIDE TO EDUCATIONAL AND VOCATIONAL GUIDANCE REFERENCE MATERIALS PHILADELPHIA PUBLIC SCHOOLS	UNPR 50 P	PRENTICE-HALL SHELLY, MAYNARD W., II, ET AL HUMAN JUOGMENTS AND OPTIMALITY JOHN WILEY + SONS, INC.	1964 \$8.95 435 P
PORTER, ELIAS H. MANPOWER DEVELOPMENT HARPER + ROW	1964 \$4.95 138 P	SHERIF, MUZAFER + CAROLYN W. PROBLEMS OF YOUTH ALDINE PUBLISHING CO.	1965 \$8.00 336 P
PRESTHUS, ROBERT MEN AT THE TOP OXFORD UNIVERSITY PRESS	1964 \$8.50 485 P	SHERTZER, BRUCE + KNOWLES, RICHARD T. TEACHERS GUIDE TO GROUP VOCATIONAL GUIDANCE BELLMAN PUBLISHING CO.	1964 \$4.00 94 P
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U. S. DEPARTMENT OF HEALTH, EDUCATION + WELFARE RESIDENCE AND MIGRATION OF COLLEGE STUDENTS SUPERINTENDENT OF ODCUMENTS	1965 \$1.00 100 P	U.S. DEPARTMENT OF HEALTH, EDUCATION + WELFARE SOCIAL SECURITY HANDBOOK SUPERINTENDENT OF DOCUMENTS	1966 \$1.50 461 P
U. S. DEPARTMENT OF HEALTH, EDUCATION AND WELFARE SELECTED BIBLIOGRAPHY ON OCCUPATIONAL MENTAL HEALTH SUPERINTENDENT OF OCCUMENTS	1965 \$.55 170 P	UNESCO PUBLICATIONS CENTER STUDY ABROAD UNESCO PUBLICATIONS CENTER	1963 \$4.00 648 P
U. S. DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE SELECTED EDUCATION ACTS OF 1963 U. S. DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE	1963 UNPR 123 P	WOELLNER, ELIZABETH H. + WOOO, M. AURILLA REQUIREMENTS FOR CERTIFICATION THE UNIVERSITY OF CHICAGO PRESS	\$3.75 158 P
U. S. DEPARTMENT OF HEALTH, EDUCATION + WELFARE SOCIAL SECURITY PROGRAMS IN THE UNITED STATES SUPERINTENDENT OF DOCUMENTS	1966 \$.45 120 P	SUPPLEMENTARY OCCUPATIONAL EDUCATIONAL INFORMATION FILE	
U. S. DEPARTMENT OF HEALTH, EDUCATION AND WELFARE SUPPLEMENTAL APPENDIX TO THE SURVEY ON EQUALITY OF EDUCATIONAL OPPORTUNITY	1966 \$3.00 548 P	1 ABILITIES (SEE ALSO PERSONAL AND PHYSICAL CHAR-ACTERISTICS) O1 8YRNE, JOHN + 8YRNE, KATHERINE	<u>-</u> 1959
SUPERINTENDENT OF COCUMENTS U. S. DEPARTMENT OF LABOR COMPARISON OF STATE UNEMPLOYMENT INSURANCE LAWS SUPERINTENDENT OF DOCUMENTS	1965 \$1.50 100 P	YOU AND YOUR ABILITIES SCIENCE RESEARCH ASSOCIATES, INC. O1 PACKARD, VANCE	\$.65 65 P
U. S. DEPARTMENT OF LABOR DICTIONARY OF OCCUPATIONAL TITLES (A SUPPLEME NT)	1966 \$2.75 280 P	OO YOUR OREAMS MATCH YOUR TALENTS SCIENCE RESEARCH ASSOCIATES, INC. Ol taylor, Harolo	\$.65 43 P
SUPERINTENDENT OF OOCUMENTS		THE SEARCH FOR TALENT SUPERINTENDENT OF ODCUMENTS	\$1.25 4 P
U. S. DEPARTMENT OF LABOR DICTIONARY OF OCCUPATIONAL TITLES, VOL. 11, 3RD EO. SUPERINTENDENT OF OOCUMENTS	1965 \$4.25 656 P	2 ABLE, GIFTEO, TALENTED	
U. S. DEPARTMENT OF LABOR DICTIONARY OF OCCUPATIONAL TITLES, VOL. 1, 3RD EO. SUPERINTENDENT OF DOCUMENTS	1965 \$5.00 809 P	3 ACHIEVEMENT (SEE ALSO PERSONAL AND PHYSICAL CHA ACTERISTICS)	_
U. S. OEPARTMENT OF LABOR EMPLOYMENT AND EARNINGS STATISTICS FOR STATES AND AREAS 1939-64 U. S. OEPARTMENT OF LABOR	1965 \$4.00 652 P	03 B-NAI B-RITH VOCATIONAL SERVICE STUOYING FOR SUCCESS B-NAI B-RITH VOCATIONAL SERVICE	1957 \$.35 15 P
U. S. OEPARTMENT OF LABOR EMPLOYMENT AND EARNINGS STATISTICS FOR THE UNITEO STATES 1909-65 U. S. OEPARTMENT OF LABOR	1965 \$4.25 731 P	4 AOULT EDUCATION 04 BETTER BUSINESS BUREAU FACTS YOU SHOULD KNOW ABOUT HOME STUDY SCHOOLS	\$.15
U. S. DEPARTMENT OF LABOR	1964 \$•55 180 P	BETTER BUSINESS BUREAU O4 CHAMBER OF COMMERCE OF THE U. S. SPECIAL SUPPLEMENT-WASHINGTON REPORT	UNPR
II. S. DEPARTMENT OF LABOR	1962	CHAMBER OF COMMERCE OF THE U. S.	4 P
GUIDE TO LOCAL OCCUPATIONAL INFORMATION U. S. DEPARTMENT OF LABOR U. S. DEPARTMENT OF LABOR GUIDE TO LOCAL OCCUPATIONAL INFORMATION	FREE 10B P 1966 Unpr	04 OEPARTMENT OF COMMERCE OF NEW YORK State Sources for vocational guioance courses and Programs for homen Oepartment of commerce of New York State	FREE 8 P
SUPERINTENDENT OF OOCUMENTS	149 P	04 EOUCATIONAL EXECUTIVE OVERVIEW	1962
U. S. DEPARTMENT OF LABOR THE MEGROES IN THE UNITED STATESTHEIR ECONOMIC AND SOCIAL SITUATION SUPERINTENDENT OF DOCUMENTS	1966 \$1.25 241 P	TEACHING NEW TRACES BY MAIL BUTTENHEIM PUBLISHING CORP. 04 EDUCATIONAL EXECUTIVES OVERVIEW	UNPR 3 P
U. S. DEPARTMENT OF LABOR OCCUPATIONAL OUTLOOK HANOBOOK, BULLETON 1450 SUPERINTENDENT OF DOCUMENTS	1967 \$5.00 858 P	PROFILE OF HOME STUDY BUTTENHEIM PUBLISHING CORP.	UNPR 4 P 1962 UNPR
U. S. DEPARTMENT OF LABOR SOCIOLOGICAL STUDIES OF OCCUPATIONS (BIBLIOGR APHY)	1965 FREE 83 P	ENROLLMENT BOOMS ON MAIL CAMPUS FIELO ENTERPRISES, INC. O4 GENERAL FEDERATION CLUBHOMAN	1 P 1960
U. S. DEPARTMENT OF LABOR		O4 GENERAL FEDERATION CLUBWOMAN GENERAL FEDERATION CLUBWOMAN MAGAZINE	UNPR 3 P
U. S. DEPARTMENT OF LABOR TECHNOLOGICAL TRENOS IN MAJOR AMERICAN INOUST RIES, BULLETIN 1474 SUPERINTENDENT OF DOCUMENTS	1966 \$1.50 269 P	04 LOCKMILLER, DAVID PH. 0. COSMOPOLITANCONTINUING YOUR EDUCATION AT HOME NATIONAL HOME STUDY COUNCIL	1962 UNPR 1 P
U. S. DEPARTMENT OF LABOR TRAINING MANUAL FOR THE DICTIONARY OF OCCUPAT IONAL TITLES (3RD EO.) U. S. DEPARTMENT OF LABOR	1965 \$.25 323 P	04 MANN, MARTIN POPULAR SCIENCEPLAIN FACTS ABOUT CORRESPOND ENCE SCHOOL NATIONAL NATIONAL HOME STUDY COUNCIL	1958 \$.35 10 P



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04 MITCHFLL: SIDNEY SUPERVISED CORRESPONDENCE STUDY FOR HIGH SCHOOLS AND FOR ADULTS TAKING HIGH SCHOOL GOURSES	1962 UNPR 8 P	DS INTERNATIONAL BROTHERHIJOD OF ELECTRICAL MIJAKERS APPRENTICESHIP AND TRAINING INTERNATIONAL BROTHERHOOD OF ELECTRICAL WORKERS	UNPR 4 P
NATIONAL HOME STUDY CHUNCIL		05 INTERNATIONAL BROTHERHOOD OF ELECTRICAL	
D4 NATIONAL HOME STUDY COUNCIL 1964 CORRESPONDENCE EDUCATION SURVEY NATIONAL HOME STUDY COUNCIL	1965 UNPR 1 P	WORKERS AREA APPRENTICESHIP AND TRAINING STANDARDS FOR THE OUTSIDE ELECTRICAL CONTRACTING INDUSTRY INTERNATIONAL BROTHERHOOD OF ELECTRICAL WORKERS	UNPR 16 P
04 NORTHEASTERN UNIVERSITY ACCOUNTING	UNPR	05 INTERNATIONAL BROTHERHOOD OF ELECTRICAL	
NORTHEASTERN UNIVERSITY	2 P	WORKERS COMPOSITION OF OUR BROTHERHOOD	UNPR 8 P
04 NORTHEASTERN UNIVERSITY CLECTRONIC DATA PROCESSING	UNPR	INTERNATIONAL BROTHERHOOD OF ELECTRICAL WORKERS	10//
NURTHEASTER" UNIVERSITY	2 P	OS INTERNATIONAL BROTHERHUDD OF ELECTRICAL WORKERS	1966 UNPR
04 NORTHEASTERN UNIVERSITY INSURANCE NORTHEASTERN UNIVERSITY	UNPR 2 P	PROCEDURE FOR SELECTION OF APPRENTICES FOR THE ELECTRICAL CONTRACTING INDUSTRY INTERNATIONAL BROTHERHOLD OF ELECTRICAL WORKERS	20 P
O4 NORTHCASTERN UNIVERSITY MARKETING, SALES, ADVERTISING AND PUBLIC	UNPR	OS INTERNATIONAL BROTHERHOOD OF ELECTRICAL ACIRKERS	1963 UNPR
RELATIONS NORTHEASTERN UNIVERSITY	2 P	STANDARDS OF APPRONTICESHIP AND TRAINING FOR TELEVISION TECHNICIANS	25 P
04 NORTHEASTERN UNIVERSITY		INTERNATIONAL BROTHERHOOD OF ELECTRICAL WORKERS	
NEW COURSES IN LIBRARY SCIENCE NORTHEASTERN UNIVERSITY	UNPR 2 P	O5 NAT. JOINT APPRENTICESHIP + TRAINING COMM. FOR THE ELECTRICAL INDUSTRY	1964 Unpr
04 NORTHEASTERN UNIVERSITY		APPRENTICESHIP AND TRAINING IN THE ELECTRICAL INDUSTRY	2 P
TRANSPORTATION AND TRAFFIC MANAGEMENT	UNPR 2 P	NAT. JNT. APPRENT. + TRAINING COMM. FOR THE ELECTRICAL IND.	
04 NORTHEASTERN UNIVERSITY		05 NATIONAL JNT. APPRENTICESHIP + TRAINING	1962
JADERGRADUATE COURSES ON THE FAR EAST	UNPR 2 P	COMM. FOR THE ELFCTRICAL INDUSTRY THE NUCLEUS APPRONTICESHIP OF CRAFTSMANSHIP	UNPR 30 P
NORTHEASTERN UNIVERSITY	2 '	NAT. JAT. APPRENT. + TRAINING COMM. FOR THE ELECTRICAL INDUS	
OF NORTHEASTERN UNIVERSITY UNDERGRADUATE COURSES IN THE FINE ARTS NORTHEASTERN UNIVERSITY	UNPR 2 P	OS PHILADELPHIA PUBLIC SCHOOLS	1962
	2 .	TRAINING OPPORTUNITIES FOR SELECTED MEDICAL AND HEALTH OCCUPATIONS	UNPR 7 P
O4 PHILADELPHIA PUBLIC SCHOOLS EVENING SCHOOL PROGRAMS-PHILADELPHIA AREA	UNPR 3 P	PHILADELPHIA PUBLIC SCHOOLS	
COLLEGES PHILADELPHIA PUMLIC SCHOOLS	, ,	US STATE OF VEW YORK DEPARTMENT OF LABOR, DIVISION OF MANPOWERAP	1964 UNPR
04 SMITH, WILLIAM D.	1962 UNPR	PRENTICE TRAINING REGULATIONS STATE OF NEW YORK	5 P
STUDY BY MAIL IS GAINING FAVOR NATIONAL MOME STUDY COUNCIL	1 P	05 THE ASSOCIATED GENERAL CONTRACTORS OF	1962
04 SUN LIFE ASSURANCE COMPANY OF CANADA	UNPR	AMERICA CONSTRUCTION INDUSTRY OPPORTUNITIES THROUGH	UNPR 14 P
ADULT EDUCATION TODAY Sun life assurance company of canada	4 P	APPRENTICE TRAINING THE ASSOCIATED GENERAL CONTRACTORS OF AMERICA	
04 TICE . LAWRENCE W.	1959	O' U. S. DEPARTMENT OF LABOR	1965
POPULAR MECHANICS MAGAZINE National hime Study Council	UNPR 6 P	APPRENTICESHIP AND TRAINING STANDARDS FOR AUTOMOBILE MECHANIC, BODY REPAIRMAN AND	FREE 27 P
04 U.S. DEPARTMENT OF HEALTH, EDUCATION +	1965 UNPR	PAINTER Superintendent of odcuments	-,
WELFARE EDUCATIONALLY DEFICIENT ADULTS	60 P	O5 U. S. DEPARTMENT OF LABOR	1964
SUPPRINTENDENT OF DOCUMENTS		APPRENTICESHIP FOR ME U. S. DEPARTMENT OF LABOR	UNPR FLOR
04 HYRICK, ROTH TEN MILLION ALUMNI	UNPR 2 P	05 U. S. DEPARTMENT OF LABOR	1963
NATIONAL HOME STUDY COUNCIL	2 F	APPRENTICESHIP-A GILT-EOGED INVESTMENT IN	UNPR 2 P
5 APPRENTICESHIPS		U. S. DEPARTMENT OF LABOR	-
05 APPRENTICESHIP INFORMATION CENTER		05 U. S. DEPARTMENT OF LABOR THE BUREAU OF APPRENTICESHIP AND TRAININGWHAT	1963 UNPR
GCYFRAL INFORMATION ABOUT APPRENTICESHIPS APPRENTICESHIP INFORMATION CENTER	UNPR 16 P	IT ISHIW IT CAN SERVE YOU J. S. DEPARTMENT OF LABOR	8 P
05 CHAMHER OF COMMERCE OF THE UNITED	1963	OS U. S. DEPARTMENT OF LABOR	1959
STATES (WASHINGTON REPORT) APPRENTICESHIP	FREE 4 P	CAREFR PATTERNS OF FORMER APPRENTICES U. S. DEPARTMENT OF LABOR	UNPR 21 P
CHAMBER OF COMMERCE OF THE UNITED STATES (WASHINGTON REPORT)		05 U. S. DEPARTMENT OF LABOR	1966
	1965	CAREERS IN APPRENTICESHIP U. S. DEPARTMENT OF LABOR	UNPR 9 P
STATES (WASHINGTON REPORT) EXPERT CALLS FOR MORE APPRENTICESHIP	FREE 4 P	05 U. S. DEPARTMENT OF LABOR	1964
CHAMBER OF COMMERCE OF THE UNITED STATES (WASHINGTON REPORT)		CAREERS IN APPRENTICESHIP U. S. DEPARTMENT OF LABOR	UNPR 8 P
05 FORD MOTOR CO.		05 U. S. DEPARTMENT OF LABOR	1966
FORD COOPERATIVE TRAINING FORD MOTOR CO.	UNPR 28 P	THE NATIONAL APPRENTICESHIP PROGRAM U. S. DEPARTMENT OF LABOR	UNPR 31 P
US FORD MOTOR CUMPANY		05 U. S. DEPARTMENT OF LABOR	1966
APPRENTICE TRAINING PROGRAM FURD MOTOR COMPANY	UNPR 13 P	NATIONAL APPRENTICESHIP AND TRAINING STANDARDS FOR GLAZIERS AND GLASSWORKERS	FREE 22 P
05 FORD MOTOR COMPANY	1963	SUPERINTENDENT OF DOCUMENTS	
APPRENTICE TRAINING PROGRAM Furd motor company	UNPR 6 P	05 U. S. DEPARTMENT OF LABOR NATIONAL BRICKLAYING APPRENTICESHIP PROGRAM AND	1966 Unpr
05 INTERNATIONAL BROTHERHOOD OF BOOKBING	HAIDH	STANDARDS Superintendent of documents	32 P
ERS COMMITTEE ON APPRENTICESHIP APPRENTICESHIP TECHNICAL INFORMATION INTERNATIONAL BROTHERHOOD OF BOOKBINDERS	UNPR 37 P		
COMMITTEE ON APPREN			



6 APTITUDES (SEE ALSO PERSONAL AND PHYSICAL CHARACTERISTICS)		OB GREENBERG, LEON, ET AL AUTOMATIONNATIONHIDE STUDIES IN THE UNITED STATES U. S. DEPARTMENT OF LABOR	UNPR 23 P
7 ARMED SERVICES		OB INTERNATIONAL BROTHERHOOD OF TEAMSTERS AUTOMATION AND EMPLOYMENT TRENDS IN THE FRUIT AND VEGETABLE CANNING INDUSTRY	FREE 6 P
D7 BLACKSTONE, BRUCE I. INFORM YOUR STUDENTS ABOUT OFFICE OCCUPATIONS IN THE MILITARY SERVICE MCGRAW HILL BOOK CO.	1963 FREE 2 P	INTERNATIONAL BROTHERHOOD OF TEAMSTERS OB MYERS, ROBERT J. SOCIAL RAMIFICATIONS OF AUTOMATION U. S. DEPARTMENT OF LAHOR	1961 FREE 14 P
O7 DEPARTMENT OF DEFENSE HIGH SCHOOL NEWS SERVICE REPORT ARMY, NAVY, AIR FORCE, MARINE CORPS, COAST GUARD SUPERINTENDENT OF DOCUMENTS	1967 FREE 13 P	OB NATIONAL ASSOCIATION OF MANUFACTURERS AUTOMATION—A PRIME SOURCE OF MORE AND BETTER JOBS NATIONAL ASSOCIATION OF MANUFACTURERS	1960 \$1.00 12 P
O7 DEPARTMENT OF THE NAVY SO UP IN THE WORLD, FLY NAVY SUPERINTENDENT OF DOCUMENTS	1967 FREE 2 P	OB NATIONAL ASSOCIATION OF MANUFACTURERS MEETING THE CHALLENGE OF AUTOMATION THROUGH SOUND INOUSTRIAL RELATIONS NATIONAL ASSOCIATION OF MANUFACTURERS	\$.50 16 P
O7 DEPARTMENT OF THE NAVY ITS NICE TO KNOW YOURE NEEDED SUPERINTENDENT OF ODCUMENTS	1967 FREE 8 P	08 VATIONAL COMMITTEE ON EMPLOYMENT OF YOUTH	1960 \$.50
O7 DEPARTMENT OF VETERANS BENEFITS THE EMPLOYMENT ADJUSTMENT OF VETERANS WITH HISTORIES OF PSYCHOSISAND PSYCHONEUROSIS	1963 \$.25 47 P	AMERICAN CHILD-AUTOMATION AND YOUTH VATIONAL COMMITTEE ON EMPLOYMENT OF YOUTH OB NATIONAL EDUCATION ASSOCIATION	24 P
U. S. DEPARTMENT OF LABOR OF NATIONAL SERVICE BOARD FOR RELIGIOUS OBJECTORS	1967 FREE 8 P	LETYLE TO MARY NATIONAL EDUCATION ASSOCIATION OB NATIONAL EDUCATION ASSOCIATION	UNPR 6 P 1964
CONSCIENTIOUS OBJECTORS AND THE DRAFT VATIONAL SERVICE BOARD FOR RELIGIOUS OBJECTORS		LETTER TO JOE Vational Education association	UNPR 6 P
O7 NATIONAL SERVICE BOARD FOR RELIGIOUS OBJECTORS THE REPURTER FOR CONSCIENCE SAKE NATIONAL SERVICE BOARD FOR RELIGIOUS OBJECTORS	1967 FREE 4 P	DB NATIONAL EDUCATION ASSOCIATION NEW TASKS FOR COUNSELORS NATIONAL FOUCATION ASSOCIATION	UNPR 8 P
O7 PHILAGELPHIA PUBLIC SCHOOLS UNITED STATES SERVICE ACADEMIES PHILAGELPHIA PUBLIC SCHOOLS	1964 UNPR 2 P	HOOLING TARDITADUV JAPOITAN HOOLINAN HO	1964 \$1.00 78 P
O7 ROTC STEP INTO YOUR FUTURE ROTC	1965 FR EE 7 P	OR THE PRESIDENTS ADVISORY COMMITTEE AUTOMATION THE PRESIDENTS ADVISORY COMMITTEE	1962 Unpr 11 P
O7 SCIENTIFIC MANPOHER COMMISSION DRAFT ACT SCIENTIFIC MANPOHER COMMISSION	1964 1.25 5 P	OB U. S. DEPARTMENT OF LABOR ADJUSTMENTS TO THE INTRODUCTION OF DEFICE AUTOMATION SUPERINTENDENT OF DOCUMENTS	1960 \$.50 87 P
O7 U. S. AIR FORCE JOBS THAT COUNT IN THE U. S. AIR FORCE U. S. AIR FURCE	FREE 8 P	OH U. S. DEPARTMENT OF LABOR ADJUSTMENTS TO THE INTRODUCTION OF OFFICE AUTOMATION	1960 \$.50 87 P
O7 U. S. AIR FORCE ON YOUR WAY AS AN OFFICER IN THE U. S. AIR FORCE U. S. AIR FORCE	FREE 7 P	SUPERINTENDENT OF DOCUMENTS OB U. S. DEPARTMENT OF LABOR IMPACT OF DEFICE AUTOMATION IN THE INTERNAL	1967 FREE
O7 U. S. ARMY A COUNSELORS GUIDE TO U. S. ARMY ROTC U. S. ARMY	UNPR FLOR	REVENUE SERVICE SUPERINTENDENT OF ODCUMENTS	74 P
D7 U. S. NAVY NAVY OFFICER CAREERS HANDBGOK U. S. NAVY	UNPR 76 P	OH U. S. DEPARTMENT OF LABOR IMPACT OF OFFICE AUTOMATION IN THE INSURANCE INDUSTRY U. S. DEPARTMENT OF LABOR	UNPR 71 P
D7 U.S. YAVY RECRUITING AIDS DIVISION ITS AN EDUCATION U.S. NAVY RECRUITING AIDS DIVISION	1967 FREE 48 P	ON U.S. DEPARTMENT OF LABOR IMPLICATIONS OF AUTOMATION AND OTHER TECHNOLO GICAL DEVELOPMENTS SUPERINTENDENT OF DOCUMENTS	1962 \$.65 136 P
8 AUTOMATION AND CYBERNATION (SEE ALSO OCCUPATION SOCIOECCHOMIC, TECHNOLOGICAL TRENDS)	<u>AL ,</u>	OH U.S. DEPARTMENT OF LABOR MANPOHER IMPLICATIONS OF AUTOMATION SUPERINTENDENT OF COCUMENTS	1965 Unpr 86 p
OB AN HOC COMMITTEE OF THE TRIPLE REVOLUTION THE TRIPLE REVOLUTION	1964 UNPR 15 P	OB U. S. GOVERNMENT PRINTING OFFICE AUTOMATION AND TECHNOLOGY IN EDUCATION SUPERINTENDENT OF COCUMENTS	1966 \$.10 11 P
THE AD HOC COMMITTEE ON THE TRIPLE REVOLUTION OH CHAMBER OF COMMERCE AUTOMATION AND UNEMPLOYMENT CHAMBER OF COMMERCE	1961 UNPR 34 P	OB U.S. DEPARTMENT OF LABOR EXPERIENCES WITH THE INTRODUCTION OF OFFICE AUTOMATION SUPERINTENDENT OF DOCUMENTS	1960 FREE 5 P
OB CONWAY, JACK T. LABOR LODKS AT AUTOMATION AND CIVIL RIGHTS U. S. DEPARTMENT OF LABOR	1965 UNPR 26 P	OU WEINBERG, EDGAR SOCIAL IMPLICATIONS OF OFFICE AUTOMATION U. S. DEPARTMENT OF LABOR	1960 FREE 12 P
OB CROSSMAN, E. R. F. W. AUTOMATION, SKILL, AND MANPOHER PREDICTIONS SUPERINTENDENT OF DOCUMENTS	1952 FREE 39 P	O8 WIENER, ROSE K. EFFECT OF AUTOMATION ON EMPLOYMENT IN BANKS U. S. DEPARTMENT OF LABOR	1962 UNPR 4 P
OB DIEBOLG, JOHN AUTOMATION, ITS IMPLICATIONS FOR COUNSELING U. S. DEPARTMENT OF LABOR	1962 UNPR 4 P	55 55 55 mm.	
OS E. I. DUPONT DE NEMDURS + COMPANY AUTOMATION AND EMPLOYMENT E. I. DUPONT DE NEMDURS + COMPANY	1964 UNPR 33 P		



9 BUSINESS AND INDUSTRIAL ORGANIZATIONS		10 HARVARD UNIVERSITY, GRADUATE SCHOOL OF EDUCATION THE HARVARD STUDIES IN CAREER DEVELOPMENT (BIBLIOGRAPHY)	UNPR FLOR
O9 NEW YORK STOCK EXCHANGE UNDERSTANDING THE NEW YORK STOCK EXCHANGE NEW YORK STOCK EXCHANGE	1966 Unpr 48 p	HARVARD UNIVERSITY, GRADUATE SCHOOL OF EDUCAT ION 10 HILTON, THOMAS L.	1044
09 THE FOUNDRY EDUCATIONAL FOUNDATION THE F. E. F. AN INVESTMENT IN THE FOUNDRY INDUSTRYS FUTURE THE FOUNDRY EDUCATIONAL FOUNDATION	UNPR 11 P	COGNITIVE PROCESSES IN CAREER DECISION-MAKINGA SUMMARY CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 UNPR 8 P
10 CAREER DEVELOPMENT		10 KAGAN, ELIAS R. A PARENTS COURSE IN VOCATIONAL GUIDANCE AMERICAN PERSONNEL AND GUIDANCE ASSOCIATION, INC.	1953 UNPR 4 P
TO CHILLE SEVERE SEVERE		10 KATZ, MARTIN	
10 AMFRICAN GUIDANCE SERVICE IMPLEMENTING ELEMENTARY GUIDANCE	UNPR	A MODEL OF GUIDANCE FOR CAREER DECISION-MAKING EDUCATIONAL TESTING SERVICE, PRINCETON, N. J. 10 KATZ, MARTIN	UNPR 16 P 1960
AMERICAN SUIDANCE SERVICE 10 AMERICAN GUIDANCE SERVICE	3 P	THEORIES OF OCCUPATIONAL CHOICE AND GUIDANCE PROVIDING THE RATIONALE FOR YOUTODAY AND	UNPR FLDR
NATIONAL FORUM GUIDANCE AND PERSONAL DEVELOPM ENT TEXTS AMERICAN GUIDANCE SERVICE	UNPR FLOR	TOMORROW EDUCATIONAL TESTING SERVICE 10 LOCASCIO, RALPH	1966
10 ANGIND, JERRY R., ET AL EDUCATIONAL AND OCCUPATIONAL GUIDANCE UNIT-TE ACHERS GUIDE FOR NINTH GRADE ANGINO, JERRY R., ET AL	1950 UNPR FLOR	LONG-TERM FOLLOW-UP METHODS AND RESULTS IN THE CAREER PATTERN STUDY HARVARD UNIVERSITY, GRADUATE SCHOOL OF EDUCATION	FREE FLOR
10 BROCHARO, JOHN H. SCHOOL SUBJECTS AND JOBS SCIENCE RESEARCH ASSUCIATES, INC.	1961 Unpr 48 p	10 MATTHEWS, ESTHER CAREER DEVELOPMENT OF GIRLS NATIONAL VOCATIONAL GUIDANCE ASSOCIATION	1963 UNPR 7 P
10 CHAMBER OF COMMERCE OF THE UNITED STATES (WASHINGTON REPORT) CAREER GUIDANCE FOR YOUTH SHAMBER OF COMMERCE OF THE UNITED STATES (WASHINGTON REPORT)	1963 FREE 4 P	10 MATTHEWS, ESTHER COUNSELING GIFTED GIRLS, NEWTON SOUTH HIGH SCHOOL HARVARD UNIVERSITY, GRADUATE SCHOOL OF EDUCAT 10N	1964 Unpr Flor
10 CHRONICLE CUIDANCE PUBLICATIONS, INC. EXPLORATIONS OF A THEORY OF VOCATIONAL CHOICEV. A DNF YEAR PREDICTION STUDY CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 UNPR 12 P	10 MATTHEWS, ESTHER DYNAMIC FUSION OF THEORY AND PRACTICE IN CAREER DEVELOPMENT HARVARD UNIVERSITY, GRADUATE SCHOOL OF EDUCAT 100	1965 UNPR
10 CULHERT, JANE F. VOCATIONAL COUNSELING VOCATIONAL ADVISORY SERVICE	UNPR 15 P	10 MATTHEWS, ESTHER OCCUPATIONAL ANALYSIS AND GIRLS CAREER DEVELD PMENT	1965 UNPR FLOR
10 OFTROIT PUBLIC SCHOOLS-(GUIDANCE UNIT) VUCATIONAL EXPLORATION IN THE JUNIOR HIGH SCHOOLS (GRADES 7-9) DETROIT PUBLIC SCHOOLS-(GUIDANCE UNIT)	1964 UNPR 73 P	TEACHERS COLLEGE, COLUMBIA UNIVERSITY 10 MATTHEWS, ESTHER + FRIEND, JEANNETTE AN EXPLORATORY STUDY OF OCCUPATIONAL IDENTITY FORMATION IN GIRLS AND WOMEN	1964 UNPR 20 P
10 DUDLEY, GORDON A. + FLETCHER, WALLACE	1965 FREE	MATTHEWS. ESTHER + FRIEND. JEANNETTE	20 .
HARVARD STUDIES IN CAREFR DEVELOPMENT NO.41 PERSONALLY DETERMINEDGAREER AND ENTREPRENEUR IAL BEHAVIOR GRADUATE SCHOOL OF EDUCATION, HARVARD UNIVERS ITY	FREE 129 P	10 MATTHEWS, ESTHER + TIEDEMAN, DAVID V. THE IMPRINTING OF ATTITUDES TOWARDS CAREER AND MARRIAGE UPON THE LIFE STYLES OF YOUNG WOMEN HARVARD UNIVERSITY, GRADUATE SCHOOL OF EDUCAT 100N	1962 FREE FLOR
10 DURKSON, PETER THOUGHTS ABOUT MONITOR DURKSON, PETER	1967 FREE 7 P	10 MUNSON, HAROLO L. MY EDUCATIONAL PLANS SCIENCE RESEARCH ASSOCIATES, INC.	1959 \$1.60 68 P
10 DYER, HENRY S. THE DISCOVERY AND DEVELOPMENT OF EDUCATIONAL GOALS	1966 UNPR 15 P	10 NATIONAL URBAN LEAGUE Whats Aheao National Urban League	UNPR 13 P
EDUCATIONAL TESTING SERVICE	1964	10 NEW HAMPSHIRE COLLEGE OF ACCOUNTING AND	1965 FREE
10 FEINGOLD, S. NORMAN A CAREER CONFERENCE FOR YOUR COMMUNITY 8-ANI 8-RITH VOCATIONAL SERVICE	\$2.00 87 P	CAREER GUIDANCE DIGEST NEW HAMPSHIRE COLLEGE OF ACCOUNTING AND COMMERCE	4 P
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10 GENERAL MOTORS Can I make the production team General motors	UNPR 17 P		1965 FREE 7 P
10 GOTKIN, ELIZABETH HOPPIN VOCATIONAL BEHAVIORTYPES AND MEASUREMENT TEACHERS COLLEGE, COLUMBIA UNIVERSITY	1966 UNPR Flor	UNPUBLISHED PAPER 10 OKLAHDMA STATE BOARD OF VOCATIONAL EDUCATION	1967 FREE
10 GRANT, BRUCE + DEMOS, GFORGE D. CALIFORNIA CAREER STUDY GUIDE, THE SCIENTIFIC STUDY OF CAREERS WESTERN PSYCHOLOGICAL SERVICES	1964 UNPR 19 P	YOUTH ORIENTATION TO EMPLOYMENT, CONCEPTS AND SENERALIZATIONS OKLAHOMA STATE BOARD OF VOCATIONAL EDUCATION	10 P
10 GRANT, BRUCE + DEMOS, GEORGE O. SELF-EVALUATION IN CAREER PLANNING CALIFORNIA CAREER STUDY GUIDE. WESTERN PSYCHO	1964 UNPR 15 P	, 60010	1955 \$.25 28 P
LOGICAL SERVICE 10 GRANT, BRUCE, + DEMOS, GEORGE D. CALIFORNIA CAREER STUDY GUIDEMANUAL HESTERN PSYCHOLOGICAL SERVICES	1964 UNPR B P	DETERMINANTS OF VOCATIONAL CHOICE CHROVICLE GUIDANCE PUBLICATIONS, INC.	UNPR 7 P

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IO PHILADELPHIA PUBLIC SCHOOLS GUIDANCE FOR THE WORLD OF WORK PHILADELPHIA PUBLIC SCHOOLS	1963 UNPR 18 P	IOA COOPERATIVES
10 PLUMMER, ROBERT H. + BLOCKER, CLYDE E. COLLEGE, CARCERS, AND YOU SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 48 P	10A B-NAI B-RITH VOCATIONAL SERVICE BUREAU CHOOSING YOUR LIFE WORK UNPR B-NAI B-RITH VOCATIONAL SERVICE BUREAU 7 P
10 PRESIDENTS COMMITTEE ON MANPOWER CAREER PLANNING AND PREPARATION FOR EMPLOYMENT PRESIDENTS COMMITTEE ON MANPOWER	1965 UNPR 30 P	10A H-NAI B-RITH VOCATIONAL SERVICE BUREAU 1952 PLANNING YOUR COLLEGE CAREER UNPR 3-NAI B-RITH VOCATIONAL SERVICE BUREAU 7 P
IO ROE+ ANNE High Hopes National Vocational Guidance Association	1960 UNPR 7 P	IOA BATTELLE MEMORIAL INSTITUTE IS THERE A FUTURE SCIENTIST OR ENGINEER IN YOUR \$.10 HOME 30 P BATTELLC MEMORIAL INSTITUTE
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NEW YORK GUIDE TO AFTER WORK ACTIVITIES	1967 \$.25 14 P	26A CAREERS PROFESSIONAL CAREERS IN THE FEDERAL GOVERNMENT CAREERS	1967 \$.25 6 P
25 NATIONAL EDUCATIONAL TELEVISION CHALLENGE OF CHANGE NATIONAL EDUCATIONAL TELEVISION	1962 UNPR 17 P	26A CAREERS Semi-Proffssional Careers Careers	UNPR 4 P
25 SCIENCE RESEARCH ASSOCIATES, INC. IF YOUD LIKE TO STUDY ABROAD SCIENCE RESEARCH ASSOCIATES, INC.	1963 UNPR 48 P	26A CAREY, MAX DOWN TO EARTH FACTS ABOUT AEROSPACE SUPERINTENDENT OF DOCUMENTS	196 6 FREE 8 P
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25 SUN LIFE ASSURANCE COMPANY OF CANADA NEW HORIZONE FOR LEISURE TIME SUN LIFE ASSURANCE COMPANY OF CANADA	1964 FREE 25 P	26A CHRONICLE GUIDANCE PUBLICATIONS, INC. AIR CONDITIONING AND HEATING TECHNOLOGY CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P



			A-193
26A CHRONICLE GUIDANCE PUBLICATIONS, INC. APPRENTICES CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	26A INDIANA EMPLDYMENT SECURITY DIVISION DCCUPATIONAL FACTS INDIANA EMPLDYMENT SECURITY DIVISION	1964 17 P
26A CHRONICLE GUIDANCE PUBLICATIONS, INC. CAREERS IN ATOMIC ENERGY CHRONICLE GUIDANCE PUBLICATIONS, INC.	1967 \$.35 4 P	26A MADEMDISELLE Travel industry jdbs Alumnae Advisdry Center, inc.	1964 \$.25 3 P
26A CHRONICLE GUIDANCE PUBLICATIONS, INC. CIVIL SERVICE JOBS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1964 \$.35 4 P	26A MILLER, HERMAN P. EDUCATION, AN ADVANTAGE FOR A LIFETIME SUPERINTENDENT OF DOCUMENTS	1963 UNPR 4 P
26A CHRONICLE GUIDANCE PUBLICATIONS, INC. DAIRY INDUSTRY JOBS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1963 \$.35 4 P	.26A MINNESOTA DEPARTMENT DF EMPLDYMENT SECURITY ELECTRONIC DATA PROCESSING DCCUPATIONS MINNESOTA DEPARTMENT DF EMPLDYMENT SECURITY	UNPR 2D P
26A CHRONICLE GUIDANCE PUBLICATIONS, INC. DESIGNERS CHRONICLE GUIDANCT PUBLICATIONS, INC.	1963 \$.35 4 P	26A NATIONAL ASSOCIATION OF WHOLESALE Career dppdrtunities in Wholesaling National association of Wholesale	UNPR 8 P
26A CHRDNICLE GUIDANCE PUBLICATIONS, INC. FEDERAL WHITE COLLAR WORKERS CHRDNICLE GUIDANCE PUBLICATIONS, INC.	\$.35 4 P	26A NATIDNAL ASSOCIATION DF DIRECT SELLING COMPANIES MERCHANDISE DISTRIBUTION BY DIRECT SELLING—-(UNPR 31 P
26A CHRDNICLE GUIDANCE PUBLICATIONS, INC. GAS FUEL TECHNOLOGY CHRONICLE GUIDANCE PUBLICATIONS, INC.	1965 \$.35 4 P	163	
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26A CHRONICLE GUIDANCE PUBLICATIONS, INC. TECHNICIANS CHRONICLE GUIDANCE PUBLICATIONS, INC.	1962 \$.35 4 P	26A NATIONAL SCIENCE TEACHERS ASSOCIATION KEYS TO CAREERS IN SCIENCE AND TECHNOLOGY NATIONAL SCIENCE TEACHERS ASSOCIATION	1964 \$.5D 53 P
26A FERGUSDN, C. GUY THE MEN BFHIND THE MAN IN THE MDDN SUPERINTENDENT DF DOCUMENTS	1966 FREE 4 P	26A NEW YDRK STATE DEPARTMENT DF CDRRECTION CAREER DPPDRTUNITIES IN CDRRECTIONAL WDRK NEW YDRK STATE DEPARTMENT DF CDRRECTION	1966 FREE 24 P
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26A FINNEY CD. LUMBERYARO WDRKER FINNEY CD.	1964 UNPR 4 P	26A NOVAK, GAIL YOUR CAREER DPPORTUNITIES IN ATOMIC ENERGY ROWMAN AND LITTLEFIELD	1963 \$1.0D 64 P
26A FINNEY CD. VOLUNTEER WORKERS CODRDINATOR FINNEY CD.	UNPR 4 P	26A PAIGE, HILLIARD W. THE CHALLENGE DF SCIENCE AS A CAREER GENERAL ELECTRIC CD.	196D UNPR 5 P
26A FINNEY CD. WHDLESALE JEWELRY WDRKER FINNEY CD.	UNPR 4 P	26A PALMER ASSOCIATES FOREMAN PALMER ASSOCIATES	1963 UNPR 2 P
26A FDRD MDTDR CD. CAREERS IN FDRD MANUFACTURING FDRD MDTDR CD.	UNPR FLDR	26A PHILADELPHIA PUBLIC SCHDDLS COMMUNITY CODPERATION IN CAREER GUIDANCE PHILADELPHIA PUBLIC SCHDDLS	1963 UNPR 4 P
26A FDRD MDTOR CD. EXPANDING YDUR HDRIZDNS WITH FDRD FDRD MDTOR CD.	UNPR 26 P 1966	26A PHILADELPHIA PUBLIC SCHDDLS LEARNING ABDUT DCCUPATIONS PHILADELPHIA PUBLIC SCHDDLS	1963 UNPR 4 P
26A GARDNER, PAUL VASA CDUNSELS THE EARTH BDUND SUPERINTENDENT OF DOCUMENTS	FREE 7 P	26A PHILADELPHIA PUBLIC SCHDDLS THE NEED FOR SCIENTISTS OF HUMAN PROBLEMS PHILADELPHIA PUBLIC SCHDDLS	1963 UNPR 4 P
26A GENERAL ELECTRIC CAREERSDPPORTUNITIES AND PREPARATIONS GENERAL ELECTRIC 26A GENERAL ELECTRIC	UNPR 7 P	26A PHILADELPHIA PUBLIC SCHOOLS DPPDRTUNITIES IN ELECTRONIC DATA PROCESSING PHILADELPHIA PUBLIC SCHOOLS	1963 UNPR 4 P
26A GENERAL ELECTRIC GENERAL ELECTRICS ANSWER TD 3 WHYS GENERAL ELECTRIC 26A GENERAL ELECTRIC	UNPR 7 P 1965	26A PHILADELPHIA PUBLIC SCHOOLS PLANNING FOR COLLEGE PHILADELPHIA PUBLIC SCHOOLS	1961 UNPR 3 P
YDU AND THE COMPUTER General electric	FREE 19 P	26A PHILADELPHIA PUBLIC SCHOOLS TENTH ANNIVERSARY FUTURE TEACHERS OF AMERICA Comperence	1963 UNPR 4 P
26A GENERAL SERVICES ADMINISTRATION CAREER DPPDRTUNITIES IN THE GENERAL SERVICE ADMINISTRATION GENERAL SERVICES ADMINISTRATION	FREE 12 P	26A PHILADELPHIA PUBLIC SCHDDLS WHY WDRK	1963 UNPR
26A CDSHEN, EDWARD E. Apprentices Careers	1964 UNPR 4 P	PHILADELPHIA PUBLIC SCHDDLS 26A PHILADELPHIA PUBLIC SCHDDLS YDUTH IN THE WDRLD OF WDRK	4 P 1963 UNPR
26A HAMMOND DRGAN COMPANY THE ELECTRIC DRGAN KEY TO CAREERS IN MANUFACT URING, SELLING, TEACHING, PERFORMING ARTS HAMMOND DRGAN COMPANY	1967 FREE 9 P	PHILADELPHIA PUBLIC SCHOOLS 26A REYNDLDS, RDBERT U. S. GENERAL AVIATION-BUSY HIGHWAY IN THE SKY AIR FORCE ASSOCIATION	4 P UNPR 8 P
26A HAMMDND DRGAN CDMPANY THE ELECTRIC DRGAN KEY TD CAREERS IN MANUFACT URING SELLING TEACHING PERFORMING ARTS HAMMOND DRGAN CDMPANY	1967 FREE 9 P	26A ROSENTHAL, NEAL H. TECHNICIAN TRAINING—HDW, WHO, WHERE U. S. DEPARTMENT OF LABOR	1965 UNPR 4 P



26A ROSOW, JEROME M. UNSKILLED WORKERS ROSOW, JEROME M.	1960 UNPR	26A UNITED BUSINESS SCHOOLS ASSOCIATION AMERICAS INDEPENDENT BUSINESS COLLEGES	UNPR
26A SCIENCE RESEARCH ASSOCIATES, INC. APPRENTICESJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	4 P 1963 UNPR 4 P	UNITED BUSINESS SCHOOLS ASSOCIATION 26A UNIVERSITY OF MISSOURI AT ROLLA THE HUMANITIES UNIVERSITY OF MISSOURI AT ROLLA	4 P 1967 FREE 6 P
26A SCIENCE RESEARCH ASSOCIATES, INC. CERAMIC INDUSTRY MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.		264 UNIVERSITY OF PITTSBURGH CAREER AND EDUCATIONAL OPPORTUNITIES IN THE URBAN PROFESSIONS UNIVERSITY OF PITTSBURGH	1966 FREE 39 P
26A SCIENCE RESEARCH ASSOCIATES, INC. FOREMEN SCIENCE RESEARCH ASSOCIATES, INC. 26A SCIENCE RESEARCH ASSOCIATES, INC.	1967 UNPR 4 P	26A UNIVERSITY OF THE STATE OF NEW YORK, EDUCATION DEPARTMENT SETTING YOUR CAREER INTO ORBIT THROUGH EDUCAT ION AND TRAINING	1967 FREE 16 P
SCIENCE RESEARCH ASSOCIATES, INC.	UNPR 4 P	UNIVERSITY OF THE STATE OF NEW YORK 26A VENN. GRANT	1965
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26A SCIENCE RESEARCH ASSOCIATES, INC. PACKAGE MANUFACTURING WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1967 4 P	27 GROUP PROCESSES	
264 SCIENCE RESEARCH ASSOCIATES, INC. PHOTOGRAPHIC EQUIPMENT MANUFACTURING WORKERSJUNIOR OCCUPATIONAL BRIEFS SCIENCE RESEARCH ASSOCIATES, INC.	1964 UNPR 4 P	27 MAHLER, CLARENCE A. + CALDWELL, EOSON GROUP COUNSELING IN SECONDARY SCHOOLS SCIENCE RESEARCH ASSOCIATES, INC.	1961 UNPR 78 P
26A SCIENCE RESEARCH ASSOCIATES, INC. Shipbuilders Science Research Associates, inc.	1961 UNPR 4 P	28 HANDICAPPED INDIVIDUALS (SEE ALSO PERSONAL AND PHYSICAL CHARACTERISTICS)	
26A SCIENCE RESEARCH ASSOCIATES, INC. SOFT ORINK INDUSTRY WORKERS SCIENCE RESEARCH ASSOCIATES, INC.	1966 UNPR 4 P	28 AMERICAN FOUNDATION FOR THE BLIND-PER SONNEL + TRAINING SERVICE FOR YOUR CONSIDERATION-FIVE CAREERS	UNPR
26A STATE DEPARTMENT OF EDUCATION, LITTLE ROCK, ARKANSAS COUNSELGRAM STATE DEPARTMENT OF EDUCATION, LITTLE ROCK, ARKANSAS	1965 UNPR 15 P	POR YOUR CONSIDERATION—FIVE CAREERS AMER. FOUNDATION FOR THE BLIND—PERSONNEL + TRAINING SERVICE 28 BARTON, EVERETT H. HOW TO GET A JOB	9 P
26A STATE DEPARTMENT OF EDUCATION, LITTLE ROCK, ARKANSAS COUNSELGRAM STATE DEPARTMENT OF EDUCATION, LITTLE ROCK, ARKANSAS	1966 UNPR 14 P	RARTONA EVEDETT U	UNPR 4 P 1958 \$.20 44 P
26A SUN LIFE ASSURANCE COMPANY OF CANADA THE VALUE OF A COLLEGE EDUCATION SUN LIFE ASSURANCE COMPANY OF CANADA	FREE 10 P	THEY RETURN TO WORK Superintendent of documents	1963 \$.70 209 P
26A TEXAS INSTRUMENTS, INC. CAREER OPPORTUNITY GUIDE FOR THE COLLEGE GRADUATE TEXAS INSTRUMENTS, INC.	UNPR 15 P	28 DONNELLY, JOAN A. EMPLOYMENT OF THE PHYSICALLY HANDICAPPED SUPERINTENDENT OF DOCUMENTS	1957 \$.35 93 P
26A THE CONDE NAST PUBLICATIONS, INC.		THE HANDICAPPED AND HIGHER EDUCATION 8-NAI 8-RITH VOCATIONAL SERVICE	1964 UNPR 6 P
26A THE INSTITUTE FOR RESEARCH CAREERS IN FOREIGN COMMERCE		AMERICAN PERSONNEL AND GUIDANCE ASSOCIATION	1963 UNPR 6 P
THE INSTITUTE FOR RESEARCH 26A THE PRUDENTIAL INSURANCE CO. SKYS THE LIMIT	24 P	STUDENT AID FOR THE HANDICAPPED	1962 UNPR 7 P
THE PRUDENTIAL INSURANCE CO. 26A U. S. ATOMIC ENERGY COMMISSION OPPORTUNITIES. FOR CHALLENGING CAREERS	UNPR 11 P 1966 UNPR	28 LERMAN ALAN VOCATIONAL ADJUSTMENT AND THE DEAF THE ALEXANDER GRAHAM BELL ASSOCIATION FOR THS DEAF	1965 UNPR 60 P
26A U. S. CIVIL SERVICE COMMISSION FEDERAL CAREER DIRECTORY(GUIDE FOR COLLEGE	1966 \$.55		1957 UNPR 16 P
U. S. CIVIL SERVICE COMMISSION 26A U. S. CIVIL SERVICE COMMISSION	88 P	28 NATIONAL ASSOCIATION OF MANUFACTURERS TOWARD WIDER JOB VISTAS FOR THE PHYSICALLY IMPAIRED	
PERSONNEL SYSTEM U. S. CIVIL SERVICE COMMISSION	UNPR FLOR	NATIONAL ASSOCIATION OF MANUFACTURERS 28 NATIONAL REHABILITATION ASSOCIATION THE HOPE AND THE PROMISE	
U. S. DEPARTMENT OF COMMERCE .(ESSA)	UNPR 12 P	MATIONAL DEMARKS STATION	UNPR 5 P 1960
26A U. S. DEPARTMENT OF LABOR DCCUPATIONS IN ELECTRONIC COMPUTING SYSTEMS		SUPERINTENDENT OF ODCUMENTS	\$.40 62 P
26A U. S. GOVERNMENT PRINTING OFFICE CAREER OPPORTUNITIES IN COMMUNICATIONS AND RECORDS WITH THE U.S. DEPARTMENT OF		SHUYER, SATNE	1956 UNPR 4 P
U. S. DEPARTMENT OF STATE 26A U. S. TREASURY DEPARTMENT CAREERS IN TAX WORK SUPERINTENDENT OF DOCUMENTS		DAREERS FOR THE BLIND IN ELECTRONIC DATA	1965 UNPR 4 P



			A-195
28 STERLING, T. O., ET AL CAREERS FOR THE BLIND IN ELECTRONIC DATA PROCESSING SUPERINTENDENT OF DOCUMENTS	1965 FREE 4 P	29 AMERICAN WATER WORKS ASSOCIATION WATER SUPPLY AMERICAN WATER WORKS ASSOCIATION	FREE 3 P
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HANDICAPPED 28 TUCKER, CHARLOTTE D. TEEN-AGERS CAN HELP TUCKER, CHARLOTTE D.	UNPR	CAREERS WITH BETHLEHEM STEEL AND THE LOOP Course Bethlehem Steel Corporation	36 P
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29 AMERICAN GAS ASSOCIATION, INC. CAREER CHALLENGES IN THE NATURAL GAS ENERGY INDUSTRY AMERICAN GAS ASSOCIATION, INC.		29 NATIONAL ASSOCIATION OF MANUFACTURERS INDUSTRIAL RESEARCH AND DEVELOPMENT VATIONAL ASSOCIATION OF MANUFACTURERS	1962 FREE 14 P
29 AMERICAN PETROLEUM INSTITUTE CAREERS IN THE DIL INDUSTRY AMERICAN PETROLEUM INSTITUTE	1966 UNPR 12 P	29 NATIONAL ASSOCIATION OF MANUFACTURERS 1YOUSTRY-DRGANIZATION AND EMPLOYEES VATIONAL ASSOCIATION OF MANUFACTURERS	1962 FREE 14 P



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29 PARKE, DAVIS + CD. THE PLACE FOR YOU PARKE, DAVIS + CD.	FREE 42 P	29A HUTCHINSON, THOMAS E. LEVEL OF ASPIRATION AND MODELS APPLICABLE TO THE PROBLEM OF CHOICE OF CAREER ISVO	UNPR 32 P
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29 PUBLICATIONS COMMITTEE YOUR FUTURE IN THE METAL CASTINGS INOUSTRY AMERICAN FOUNDRYMENS SOCIETY	1965 UNPR 14 P	29A ISVO Quarterly progress report no. 5 ISVO	1967 FREE 36 P
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29 THE M. A. HANNA COMPANY + SUBSIDIARIES HANNA HORIZONS THE M. A. HANNA COMPANY + SUBSIDIARIES	FREE 28 P	29A TIEDEMAN, OAVIO + OUOLEY, GOROON PROSPECTS FOR TECHNOLOGY AND COMMERCE, IN MEDIATION OF VOCATIONAL DEVELOPMENT	1967 UNPR 53 P
29 THE MANUFACTURING CHEMISTS ASSOCIATION AN INDUSTRY HELPS OUR SCHOOLS THE MANUFACTURING CHEMISTS ASSOCIATION	1965 FREE 16 P	ISVO 29A TIEDEMAN, DAVID V.	1966
29 THE NORWICH PHARMACAL CO. RX FOR YOUR FUTURE THE NORWICH PHARMACAL CO.	FREE 32 P	AN INFORMATION SYSTEM FOR VOCATIONAL OECISIONS (ISVO), CULTIVATING THE POSSIBILITY FOR CAREER THROUGH OPERATIONS ISVO	UNPR 15 P
29 THE REFRACTORIES INSTITUTE FROM FIRELIGHT TO SATELLITE/THE STORY OF THE REFRACTORIES INDUSTRY THE REFRACTORIES INSTITUTE	1966 UNPR 19 P	THE ORGANIZATION AND INTENTION OF A PROPOSED DATA AND EDUCATIONAL SYSTEM FOR VOCATIONAL OECISION-MAKING	1965 UNPR 59 P
29 U. S. DEPARTMENT OF LABOR INDEXES OF OUTPUT PER MAN-HOUR SELECTED INDUSTRIES 1939 AND 1947-63 U. S. DEPARTMENT OF LABOR	1965 UNPR 85 P	ESVO 29A TIEDEMAN, DAVID V. SELF ESTEEM BECAUSE OF COLLEGIATE ADMISSION AND EDUCATION	1967 UNPR 13 P
29 U. S. DEPARTMENT OF LABOR TRAINING OF WORKERS IN AMERICAN INDUSTRY U. S. DEPARTMENT OF LABOR	1962 UNPR 94 P	ISVO 29A WILSON, EUGENE H. A TASK ORIENTED COURSE IN DECISION MAKING ISVO	1967 UNPR 172 P
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29 MESTERN AIRLINES & JET AGE CAREER WITH WESTERN AIRLINES WESTERN AIRLINES	UNPR 5 P	3D PAULSON, BLANCHE B.	1961
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29A DAVIS, RUSSELL G. FORCASTING FOR COMPUTER ADDED CAREER DECISIONS, SURVEY OF METHODOLOGY ISVO	UNPR 9 P	32 JOB ANALYSIS 32 U. S. DEPARTMENT OF LABOR TRAINING + REFERENCE MANUAL FOR JOB ANALYSIS	1965 \$•60
29A DURSTINE, RICHARD H. FORCASTING FOR COMPUTER AIDED CAREER DECISIONS, PROSPECTS AND PROCEDURES ISVO	1967 UNPR 25 P	SUPERINTENDENT OF ODCUMENTS	91 P
29A OURSTINE, RICHARD M. SUGGESTIONS FOR TREATMENT LF INFORMATION ABOUT OCCUPATIONS ISVO	1966 UNPR 21 P		



			A-197
33 JOB AND OCCUPATION DESCRIPTIONS		34 NEW YORK STATE EMPLOYMENT SERVICE Guide to preparing a resume New York State Employment Service	1964 UNPR 46 P
33 COLLIERS ENCYCLOPEDIA YOU AND YOUR CAREER CROWELL-COLLIER PUBLISHING CO.	1962 \$.50 26 P	34 PEAKE, MIRIAM MORRISON A JOB FOR YOU Scholastic Book Services	1964 \$.35 148 P
33 DEPARTMENT OF EDUCATION, SAN DIEGO COUNTY VIEWPOINTENTRY EMPLOYMENT IN SAN DIEGO DEPARTMENT OF EDUCATION, SAN DIEGO COUNTY	1965 Unpr 115 p	34 STATE FARM INSURANCE COMPANIES FIRST JOBS FOR THE HIGH SCHOOL GRADUATE STATE FARM INSURANCE COMPANIES	UNPR 10 P
	1964 UNPR 127 P	34 THE GLIODEN CO. GETTING THE RIGHT JOB THE GLIODEN CO.	1950 FREE 12 P
33 U. S. DEPARTMENT OF LABOR JOB GUIDE FOR YOUNG WORKERS SUPERINTENDENT OF DOCUMENTS	1964 \$. 45 78 P	34 THE KIPLINGER MAGAZINE Jobs After High School The Kiplinger Magazine	1964 UNPR 4 P
34 JOB FINDING		34 U. S. DEPARTMENT OF LABOR HOW TO GET AND HOLD THE RIGHT JOB SUPERINTENDENT OF DOCUMENTS	1964 \$.10 1B P
34 AOLER, KENNETH R. PATHWAY TO YOUR FUTURETHE JOB RESUME AND	1964 \$1.75	34 U. S. DEPARTMENT OF LABOR MERCHANDISING YOUR JOB TALENTS SUPERINTENDENT OF OCCUMENTS	1964 \$.25 20 P
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RECRUITMENT CHECKLIST AMERICAN ASSOCIATION OF LAW LIBRARIES 34 ANDERSON, NORMA JEAN + RODGERS,	UNPR 63 P 1965	34 ZIEGLER, RAY A. ADVANCE SHEET STATE OF OREGON, BUREAU OF LABOR	1963 UNPR 6 P
FREDERICK A. WHERE DD I GD FROM HERE R. W. PARKINSON + ASSOCIATES	UNPR 2B P	34 ZIEGLER, RAY A. A LEADERS GUIDE FOR GROUP GUIDANCE IN CREATIVE JOB SEARCH TECHNIQUES STATE OF OREGON, BUREAU OF LABOR	1962 UNPR 2B P
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OOC. NO. 1450-113 Superintendent of oocuments	12 P		
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43A U. S. OEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN RADIO AND TELEVISION BROADCASTING OCCUPATIONS, OOC. NO. 1450-111 SUPERINTENDENT OF OOCUMENTS 43A U. S. DEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR ADVERTISING MARKETING RESEARCH AND PUBLIC RELATIONS WORKERS, OOC. NO. 1450-2 SUPERINTENDENT OF OOCUMENTS 43A U. S. OEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR AUTOMOTIVE SERVICE AND SALES, OOC. NO. 1450-6 SUPERINTENDENT OF OOCUMENTS 43A U. S. OEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN MACHINING OCCUPATIONS U. S. OEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN THE APPAREL INDUSTRY SUPERINTENDENT OF OOCUMENTS 43A U. S. OEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN ORIVING OCCUPATIONS SUPERINTENDENT OF OOCUMENTS 43A U. S. OEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN THE AIRCRAFT, MISSILE, AND SPACECRAFT FIELD SUPERINTENDENT OF OOCUMENTS 43A U. S. OEPARTMENT OF LABOR EMPLOYMENT OUTLOOK IN THE AIRCRAFT, MISSILE, AND SPACECRAFT FIELD SUPERINTENDENT OF OOCUMENTS 43A U. S. OEPARTMENT OF LABOR EMPLOYMENT PROJECTIONS, BY INDUSTRY AND OCCUPATION, 1960-75 U. S. OEPARTMENT OF LABOR EMPLOYMENT OUTLOOK FOR CONSTRUCTION LABORERS,	\$.10 13 P 1966 \$.10 9 P 1966 \$.20 25 P 1967 \$.15 15 P 1966 \$.10 9 P 1967 \$.15 21 P 1966 UNPR FLOR 1963 UNPR 11 P	45 OCCUPATIONAL TRENDS (SEE ALSO SOCIOECONOMIC TR TECHNOLOGICAL TRENDS) 45 AMERICAN CHEMICAL SOCIETY ORGANIC SPECIALISTS TOP ALL OTHERS AMERICAN CHEMICAL SOCIETY 45 OLEBOLO, JOHN WHEN HILL YOUR HUSBANO BE OBSOLETE OREGON BUREAU OF LABOR 45 KAPLAN, DAVIO L. + CASEY, M. CLAIRE OCCUPATIONAL TRENDS IN THE UNITED STATES 1900 TO 1950 U. S. OEPARTMENT OF COMMERCE 45 LEAVITT, HAROLD J. + WHISLEP, THOMAS I. MANAGEMENT IN THE 19BOS HARVARO BUSINESS REVIEW 45 SCIENCE RESEARCH ASSOCIATES, INC. COUNSELING IN A COMPUTER WORLD SCIENCE RESEARCH ASSOCIATES, INC. 45 TARRANTS, WILLIAM E. CURRENT TRENDS AND PHILOSPHIES IN SAFETY ENGINEERING EDUCATION AMERICAN SOCIETY DF SAFETY ENGINEERS 45 TIPTON, STUART G. AIRLINE INVESTMENT AND TRAFFIC GROWTH AIR TRANSPORT ASSOCIATION OF AMERICA 45 U. S. DEPARTMENT OF LABOR CAREER GUIDE FOR OEMAND OCCUPATIONS U. S. DEPARTMENT OF LABOR	1964 FREE 4 P UNPR 4 P 1958 \$.20 29 P 1958 UNPR 10 P 1966 UNPR 4 P UNPR 32 P



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PRE-NURSING TESTS
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λ-214

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		A-21
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A-216

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